

Getting married? See bridal section in Focus

Springfield Leader

County Leader Newspapers

SPRINGFIELD, N.J., THURSDAY, FEBRUARY 19, 1987

Two sections



35¢

Panel forms; landfill closings loom

By MARK YABLONSKY
With the statewide garbage crisis continuing to mount, time is rapidly running out for Springfield and the 20 other Union County municipalities, which will soon have no place to dump their solid waste.

Springfield, which presently trucks its refuse to the Hackensack Meadows landfill, will, as of July 1, no longer be permitted to do so. With the exception of Union, which also uses the same landfill, the rest of the county has until May before they are forced out of the Edgeboro landfill in Edison.

— which will burn most of the county's solid waste and convert it into energy-producing steam. — becomes operational in 1990, many feel that there is little the county can do, other than to ship its refuse to out-of-state landfills in neighboring Pennsylvania.

Although a controversial report by James C. Anderson Associates of Mount Holy last year labeled the former Houdaille Quarry as the only site countywide capable of handling "putrescible" or raw garbage, that option — which invoked the fear and anger of Springfield residents and officials — was later dismissed by the Board of Chosen Freeholders and other county officials after it was determined that the 101-acre site would not be either cost or time-effective.

report, "This option provides breathing room for the county resource/recovery facility to come on-line and for the county to design and construct a residue/non-processable waste landfill facility in the county."

A site in Elizabeth was approved as an ash-residue landfill by the Freeholders last September. Such material will be what is left after solid waste is burned.

landfills would violate the Solid Waste Management Plan of other counties, and will "probably" result in any affected community filing suit to block such a possibility.

While sending garbage out-of-state will be expensive, he added, it would also provide an "economic incentive" not only for instituting resource recovery facilities, but for recycling as well. One problem, he said, is that neither the county or the state Department of Environmental Protection has done enough yet in formulating a comprehensive plan in disposing of waste.

County Utilities Authority, which will oversee the construction of the resource recovery plant. "That's the way it looks."

Delacruz, who had earlier been an assistant to the county's Division of Environmental Affairs director, Joseph E. Kazar, explained that the state has issued long-range permits to two transfer stations in Elizabeth. The facilities are designed to move refuse from smaller to larger vehicles in order to send it out-of-state.

amended by the DEP — along with those of three other counties — to include transfer stations and subsequently the trucking of garbage out-of-state.

Union County has already approved a countywide Regional Recycling Program, of which Springfield is a member. Under the plan, which is due to begin by June, the township will recycle three materials: glass, paper and aluminum at an estimated fee of \$18.20 per household. Because the program is not starting until later in the year, however, the cost for 1987 will only be roughly \$10.62 per household.



Quarry ad hoc group named

By MARK YABLONSKY
An ad hoc County Board of Chosen Freeholders last week approved the creation of an Ad Hoc Task Force that will explore all viable options for development of the former Houdaille Quarry.

The 11-member committee, which includes nine Springfield members, will hold a number of meetings between now and June 1, the date the Freeholders have asked the committee to submit its report and/or recommendations.

already been done by state-hired consultants in connection with an earlier agreement between the county and state at the time construction of the 5.3-mile "missing link" stretch of Interstate Highway 78 began in late 1982.

While many have accused the county of proceeding with the project against town wishes, county officials have insisted the grading was not part of the actual amphitheater construction itself.

The volunteer committee, according to County Administrator Marshall of Type Top Drive, has a balanced mix of both pro and anti-amphitheater sentiment, and will become involved with "very extensive research and decision-making."

"I think at this point, it would be best to keep an open mind as to where it's going to go," said Marshall of the group. "I think there's a tremendous amount of work that the committee has to do."

THERE'S NOBODY HOME—This house on the corner of Morris and Short Hills avenues has been abandoned ever since the Springfield Health Department condemned it nearly two years ago. The subject of criticism by local neighbors, the house still belongs to Irene Gobell, who is no longer permitted to live there. Under an ordinance, the town has several options as to what it can do with the property.

Police arrest 'bandit' suspect

A 17-year-old juvenile believed to be the "polite bandit" was arrested last week in his Irvington home. The suspect is charged with numerous counts of armed robbery throughout Union and Essex counties.

It was also reported that in at least two cases, one involving a poor elderly couple and the other a pregnant woman, the bandit gave up on his robbery attempt out of sympathy for the potential victims.

Heeny, who was accompanied by a neighbor, refused to put down his shovel after repeated demands by the bandit which apparently caused the suspect to abort his attempt.

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By MARK YABLONSKY
After deliberating over the 1987-88 school calendar and its effects on students, the Union County Regional Board of Education has opted for a schedule Tuesday in Kentworth that will see school begin before Labor Day this coming fall.

By way of a 6-2 margin, the board approved the first of three possibilities, in which classes will begin on Wednesday, Sept. 2, following the return of teachers and freshmen orientation a day earlier.

he stated. "I think there's a lot to be said for closing school earlier. We might make a survey to find out from the parents what their feelings are as to returning to school at an even earlier date. Let's see what they want."

Cleri to get award
Former Mayor William Cleri will be honored as the recipient of the Springfield Men's Lodge and Women's Chapter, B'nai B'rith 1987 Citizenship Award on Sunday, March 1 at Temple Beth Ahm at 8 p.m.

Mary Danenberg, a geriatric specialist at Overlook Hospital in Summit, will present a program on "Healthy Aging" on Monday at the Rocky Sea Nutrition Center at the former Raymond Chisholm School. Questions and answers will be addressed after the program.

Assemblyman Peter J. Genova will address members of Springfield Battle Hill Post 7683, Veterans of Foreign Wars, at the group's monthly meeting on Tuesday. Genova, who is the chairman of the New Jersey State Assembly's Select Committee of Veterans Affairs, will speak about his committee's programs, as well as pending legislation of interest to the state's 800,000 veterans.

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TALENT ISN'T ALL THEY HAVE IN COMMON



"It's really great to see how much my confidence has grown from the shy and timid person I was three years ago. That's what makes PTW so special. The sensitive care and concern of the staff to help each person grow according to their own talents, and the new social life I have with people who love theatre as much as I do has all made a fantastic difference in my life."

"My parents and I are really thrilled that we have actually found a school right here in New Jersey of such high calibre. The city into New York really wears you out, and besides, the class sizes at PTW are smaller than those in the city which means that I can get much more personalized attention."

"It's great to have N.Y. professional teaching right here in West Orange, giving me the kind of personalized attention that every student really needs. At PTW the teachers really care about the kids and it's hard to believe that I'm learning so much while I'm having so much fun."

CHRISTINE AMSTERDAM
Christine has been in over 20 T.V. commercials and voice-overs. She is represented by "Nicedantz & Socol-Ltd." New York City.

CHRISTINE LOMBARDO
Christine does a one person nightclub act. She has appeared all over the tri-state area plus years on the Jerry Lewis telethon. Christine is represented by "Shirley Grant Management New York City."

CATHY TRIEN
Cathy has appeared Off Broadway at the Actor's Outlet, N.Y. New York, and at Wolftrap, Washington, D.C. She is represented by "Sensational Talent" New York City.

These young performers are all working professionals, represented by New York Management agencies. They also all study their craft at New Jersey's fastest growing performing arts training center.

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"Even though the kids at PTW range in ability from absolute beginners to very advanced the one thing that they all have in common is their love for the theatre and being in a theatrical setting. I wouldn't trade that feeling for the world!"

ELLEN CARO
Ellen has appeared at N.Y.'s New Yorker, the Papermill Playhouse and several other theatres and nightclubs throughout the metropolitan area. She is presently auditioning for movies and commercials through her management, "Sensational Talent" New York City.

"My son deserves the best possible training he can get," says Mrs. Lombardo, "and that is precisely why I chose the Performers Theatre Workshop for Matthew."

MATTHEW LOMBARDO
Matthew is a member of the American Federation of Television & Radio Artists. Matthew is a "Susanne Street" regular and is represented by "Shirley Grant" management New York City.

MARCIE PALMER
Marcie has appeared in 22 T.V. films entitled "Children to Children" and "The First Year Run" which have been viewed on channels 4, 5, and 7. She has also appeared in New York with a professional children's review at the 5 & 10. Marcie is represented by "Fox-Albert" management New York City.

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Spotlight

on Union County

MacRitchie heads CUA

Union County Republican Freeholder James J. Fulcomer resigned from the chairmanship of the Union County Utilities Authority, turning over the position to Westfield attorney Kenneth L. MacRitchie.

MacRitchie was elected chairman of the nine-member utilities authority at the CUA's first reorganization meeting last week in Elizabeth.

Fulcomer previously announced he was not seeking reappointment to the authority.

The CUA membership, which is dominated 7 to 2 by Republican appointees, re-elected Blanch Banasiak of Elizabeth as vice chairman, Louis Santagata of Union

as secretary and Rahway Business Administrator Joseph Hartnett as treasurer.

Hartnett had opposed Fulcomer's chairmanship and the appointment of former freeholder G. Richard Malgran as general counsel for the CUA.

The freeholders failed to appoint a replacement for Fulcomer at last week's meeting. A replacement is expected to be voted on at the Feb. 28 meeting. Members of the public have urged the freeholder board to appoint another Rahway resident.

Rahway is the planned site for the county's resource recovery facility. The proposed facility will sit on a 23-acre tract of land off Route 1 in Rahway. The facility is expected to be completed by 1990.

Arts group seeks volunteers for county project

The Arts Foundation of New Jersey is looking for individuals who are interested in the arts and/or education, and who are available for three to eight hours a week.

The positions, known as county or regional liaison for the Summer Arts Institute, can be as challenging and diverse as the individuals' time and expertise allow. Some of the activities include meeting with county superintendents of schools, educators or school board representatives, or making a slide-

tape presentation before service or fraternal organizations, or scheduling an RAI performance or student art exhibit in a local business, bank or library.

The N.J. Summer Arts Institute is a five-week residential program located on the Livingston College campus of Rutgers, the State University. It is planned in cooperation with the Mason Gross School of the Arts, a state-designated Center of Influence in the Arts at Rutgers. The Summer Arts Institute

is partially funded by the Geraldine R. Dodge Foundation Inc., the New Jersey State Council on the Arts/Department of State, the Victoria Foundation, the Frank Visceglia Foundation, the Roswell Foundation, the Community Foundation of New Jersey, New Jersey Com-

mittee of the Humanities, corporations, local businesses, district schools and individual donations.

Interested individuals can call the summer Arts Institute at 493-3640 or write P.O. Box 353, New Brunswick, 08903.

Children's gum care is focus

Since February is the month that spotlights children and dental health

with the national celebration of "Children's Dental Health Month," attention is being focused on juvenile periodontitis, a particularly virulent infection of the gums that can lead to tooth loss.

There are several different theories about the cause of the disease, according to the New Jersey Dental Association. Some studies indicate that a gum infection is responsible for the disease's onset. This infection is believed to be caused by plaque, a bacterial film constantly forming in the mouth.

When diagnosed early, juvenile periodontitis can be successfully treated. If neglected, the result is often unnecessary tooth loss.

"Gum disease is bad enough when it strikes adults. But it is especially troubling when it affects a youngster at a time in life when looking good and feeling good are so important," says the association.

Union County health officers elect

The Union County Health Officers Association reports that it elected Angelo Bonanno of the Hillside Board of Health as its president for the year 1987. Also elected were: Dennis Sanfilippo of the Union Board of Health as vice president; David Roach of the Cranford Board of Health as treasurer; and Michael Iazetta of the Kenilworth Board of Health as secretary.

According to Bonanno, the Union County Health Officers Association is more than just a professional association having monthly luncheons, but a health coordinating council. The association's credits include the recently formed Union County Environmental Health Commission which 13 communities joined. Sanctioned by the State

Department of Environmental Protection to enforce the County Environmental Health Act, it was also designated by the Union County Freeholders to serve as the lead agency for establishing a work plan.

Another program operated by the health officers, was the Occupational Health Program which employed specially trained inspectors to inspect for hazardous conditions in the workplace. The association works closely with Union College by sponsoring training programs for managers of food service businesses. Other programs that it is involved with are the smoking cessation and breast self examination programs at the college. Bonanno also said that they have been involved with the

American Cancer and Union County Dental Societies.

Several years ago the Union Health Officers Association, undertook with funding from the State Department of Health, a comprehensive study of "Cancer Alley."

Due to the high mortality rates of cancer and because Union County is one of the most industrialized and densely populated sections in the nation, that term was coined for this geographic area. Major findings at that time, indicated, breast and colorectal cancer rates were particularly high. The study also disclosed that Union County residents had the highest rate of admissions to local hospitals for cancer care among 12 northeastern hospitals in New Jersey.

Comparison

Municipal county tax assessment

Municipality	Land Valuation	County Taxes
Berkeley Heights, TWP.	\$738,225,630.	\$4,777,923.70
Clark, Twp.	688,009,316.	3,873,195.21
Cranford, Twp.	449,144,511.	5,200,192.38
Elizabeth City, Twp.	930,067,600.	8,577,107.14
Fanwood, Boro.	222,078,840.	1,446,958.61
Garwood, Boro.	178,076,923.	928,209.80
Hillside, Twp.	309,749,485.	2,791,816.23
Kenilworth, Boro.	282,741,306.	2,191,349.92
Linden, City	1,157,612,900.	11,549,393.35
Mountainside, Boro.	471,332,200.	2,610,895.53
New Providence, Boro.	706,517,808.	3,531,641.76
Plainfield, City	398,204,381.	4,106,121.01
Rahway, City	362,893,000.	3,906,382.37
Roselle, Boro.	269,229,791.	2,289,146.70
Roselle Park, Boro.	296,646,918.	1,784,447.44
Scotch Plains, Twp.	832,068,918.	4,824,159.32
Springfield, Twp.**	995,279,616.	3,923,479.15
Summit, City	1,095,634,793.	7,386,680.50
Union, Twp.	991,675,370.	10,944,716.05
Westfield, Town*	1,756,043,400.	7,543,870.99
Winfield, Twp.	1,404,818.	32,756.84
TOTALS	\$13,050,636,604.	\$94,220,544.00

Editor's note: This chart is one in a series which will offer comparisons of aspects of municipal services, costs, salaries and other factors in Union County and the state. If there is a comparison you would like to see made, let us know and we will consider it for a future issue.

Students may apply for scholarships

High school students interested in applying for \$1,000 college scholarships may request applications by March 16 from Educational Communications Scholarship Foundation, 721 N. McKinley Road, Lake Forest, Ill., 60045.

Students should send a note stating their name, address, city, state and zip code, approximate grade point average and year of graduation.

Sixty-five winners will be selected on the basis of academic performance, involvement in extracurricular activities and need for financial aid.

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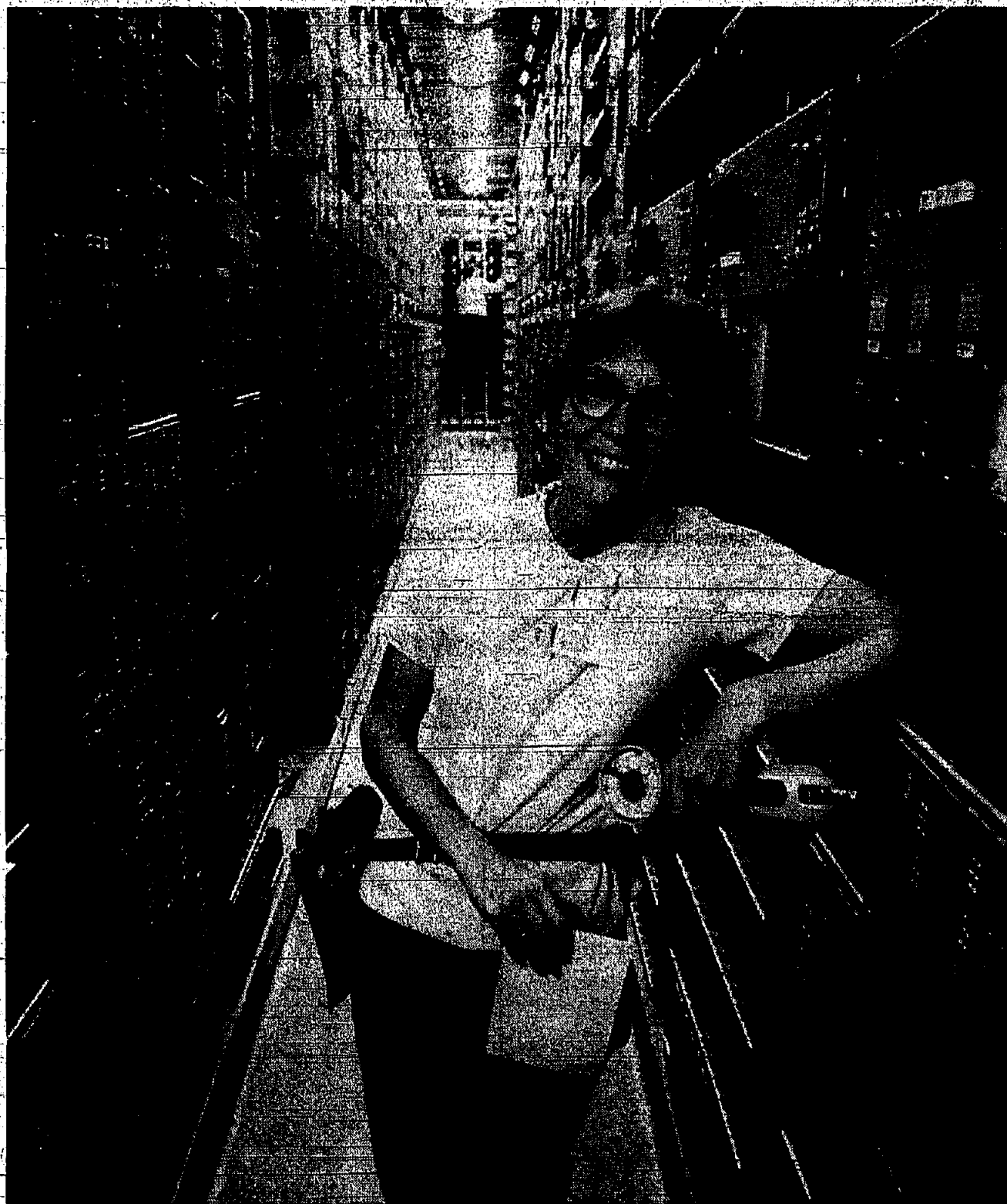
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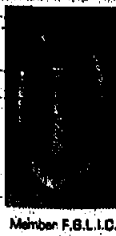
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1331 Springfield Avenue
1055 Baymead Avenue

AND LPLAN ASSOCIATION
NAVESINK: Highway 38 and Valley Drive
PLAINFIELD: 400 Park Avenue
SHORT HILLS: The Mall (Upper Level)
SPRINGFIELD: 173 Mountain Avenue
SPRING LAKE HEIGHTS: Highway 71
and Warren Avenue
UNION: 877-878 Baymead Avenue



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February 19, 1987
Over 79,000 Readers

Black History Month events

Baseball player remembers when

By KENNETH SCHANKLER

Ebbon Ross Smith of Roselle was a man ahead of his time. Smith was a second baseman and center fielder for the Cranford Dixie Giants and Roselle Stars, two black baseball teams from the 1930s and 1940s when there was no hope of a black star making the major leagues.

To Smith, though, that didn't matter. "We were so glad to play ball," said Smith, a former Kenilworth resident. "I didn't take any money. I was just glad to play ball."

Smith was among the players from the old Negro ballclubs of the pre-Jackie Robinson era featured yesterday at the Linden Library's "Only the Ball Was White."

Smith did note one exception when he did take money to play—a game against the Newark Browns, later known as the Newark Eagles, when he was paid \$100.

In their later days, the Eagles featured a young star named Larry Doby who would go on to become the first black player in the American League when he joined the Cleveland Indians in 1949.

"They heard so much about the Dixie Giants," Smith said of the Browns, "they wanted to see what we were like."

For the game against the Browns, the Dixie Giants received a total of \$500, a princely sum in those days.

"I had never seen that much money in my life," Smith said. "That was more than I made in a year at my job."

Games at the old First Avenue diamond in Cranford were a regular occurrence, with teams coming in from all over, and the crowds were large.

"They used to have 500 people there when they had the old Dixie Giants," Smith said, discussing an earlier team that bore the same name as his first team. "The old Dixie Giants, they were professional ballplayers. We were good, but we didn't match them."

"My older brother, Essie," Smith said, "he could play ball. He was a good catcher. He hit a ball up on the Roselle Park High School roof."

Pop Washington, another catcher from the 1920s, had major league skills.

(Continued on page 2)



MARTIN LUTHER KING JR. and Family is among the photographs being displayed at the Newark Public Library for Black History Month. The photos are part of the photographic exhibition, "Moneta Sleet, Jr.: Pulitzer Prize Photojournalist."

Woodson arts events

February is Black History Month and New Jersey is the center of an exciting array of performing arts events coordinated by the Carter G. Woodson Foundation.

"Our Heritage Continues: New Jersey Celebrates the 61st Observance of Black History Month," is a festival of 16 theater, dance, music and literary arts events, featuring 10 performing groups, in New Jersey cities stretching from Paterson to Deptford Township.

Dr. Carter G. Woodson, the primary inspiration for the creation of the Foundation, originally initiated Negro History Week — which is currently celebrated as Black History Month — in 1926. The Carter G. Woodson Foundation has organized programs in commemoration of Black History Month since 1978.

The purpose of "Our Heritage Continues..." is to provide audiences of young people and adults with an enriched understanding of the heritage of African-Americans.

The Carter G. Woodson Foundation is supported in part by grants from the New Jersey State Council on the Arts, the National Endowment for the Arts, the Mid Atlantic States Arts Consortium, the Black United Fund, and a host of school districts, local businesses, community sponsors, and private contributors.

The following events have been planned:

Feb. 21, 2 p.m. — Yeh! Crio-Yeh! Crae: Stories and Songs from Africa. Featuring Tiye Giraud and Pain Patrick, Newark Public Library, Newark.

Feb. 21, 8 p.m. — Gallman's Newark Dance Theatre, East Brunswick High School, East Brunswick.

Feb. 23, noon, Amir Baraka, Middlesex County College, Edison.

MediaWorks lists shows

Newark MediaWorks, together with The Works Gallery, will celebrate Black History Month with the presentation of two special arts events reflecting African Yoruba and Akan influences on Black life and art.

An arts exhibition, "American Juju: African Ritual Influence in Contemporary American Art," will run The Works Gallery through March 29. The exhibit will feature paintings, drawings and sculpture by area artists, some of whom are Yoruba practitioners. Woven into the works on exhibit are the symbols of the beliefs and rites (Juju) practices by the Yoruba people of Nigeria, Southwest Africa. One of the largest ethnic groups in Southwest Africa, practitioners of the Yoruba religion are also

(Continued on page 2)

Newark library exhibit

Thirty years of black history, preserved in the photographic exhibition, "Moneta Sleet, Jr.: Pulitzer Prize Photojournalist," will be on view through March 7, 1987, in the galleries of The Newark Public Library, 5 Washington St.

Featuring 125 photographs made during Sleet's 30 years with Ebony and Jet magazines, the exhibition has been organized into six divisions: Dr. Martin Luther King Jr.; The Civil Rights Movement; Africa; Photo Essays; Portraits and Children.

Newark is the second stop in a four-city national tour of this exhibition that drew large, enthusiastic crowds when it opened at The New York Public Library last September.

The 60-year-old, Owensboro, KY-born Sleet won a Pulitzer Prize in 1969 for his photograph of Coretta Scott King and her daughter, Bernice, during the funeral service for Dr. Martin Luther King Jr. Sleet was the first black male to win a Pulitzer Prize.

A tall, quiet man with the ability to put his photographic subjects at ease, Sleet has said: "I saw my work as my contribution to the (civil rights) movement — to show as clearly as possible the people, the conditions and the history they were making."

In discussing photographic technique, Sleet said, he looks for "that very special mood of the moment," and of the need for photographers "to develop the sensitivity and the 'eye' to see it."

Sleet said: "You develop the discipline to block out everything but you, the camera and the subject and you develop the tenacity to stick with it, to have patience. The picture will happen — that very special picture will happen."

(Continued on page 2)

Andean condor a sight Dolinich art on display

By DR. JOHN B. WOLF
Professor, Union County College.

Santa Estrella Road originates at Chosica, a small village west of Lima, Peru. Paralleling the pipeline that provides hydroelectric power to the Peruvian capital, this rock-strewn road crosses the Andes at an elevation of about 10,000 feet.

A few years ago, I was a passenger on a bus that followed this road, gasping for breath at each hair-pin turn on the tortuous ascent through the mountains. Stifling my anxiety, I got out of the bus at every turn in the road to look for hawks and other birds after the portable altimeter my friend was carrying read 7,000 feet.

Stepping out of the bus at about 9,000 feet, I walked to the edge of the precipice. There it was. Soaring below me, the largest flying bird in the world stretched its 10-foot wings and proudly displayed the ruff of white down around its neck. Weighing about 25 pounds, the Andean Condor that my binoculars were fixed upon caught an updraft and landed on an outcropping of rock about 100 feet from where I was standing.

I went to Peru to see the Andean Condor and other rare and exotic birds. Luck was with me. I saw most of them. However, on a recent trip to California, I was unlucky.

Having birded in North America for over 40 years, I'm anxious to check off additional species on the checklist of birds of the continental United States and Canada as prepared by the American Birding Association. One of the birds I hoped to see on my trip west was the CALIFORNIA CONDOR. If anyone could spot this bird, Chuck Bernstein could. He's the author of "The Joy of Birding: A Guide to Better Birdwat-

ching," Santa Barbara, California, Capra Press, 1984.

At 6 a.m. on New Year's Day, I met Chuck at his home in North Hollywood. After showing me my first Lewis' woodpecker, a gorgeous tree-climber with a green back, pink breast, grey ruff and cranberry face, Chuck took me to various observation sites in the Los Padres National Forest that overlook the south end of the San Joaquin Valley, an area favored by the condor in the winter.

For the birds

Two California Condors remain in the wild. Both are males equipped with transmitters, enabling radio-equipped vans to track their movements. One of these vehicles was parked at a condor observation point when Chuck and I arrived.

Holmes O. Miller, a nature photographer, was the driver of the vehicle. He had not seen or tracked a condor that day.

The best place to see a California Condor these days is the zoo in San Diego. This bird is on the verge of extinction, consequently all but two have been trapped and caged for the purpose of breeding a colony of birds that can once again soar amidst the peaks within the Los Padres National Forest.

Holmes Miller, however, believes "condors should be wild and free." Those that share his sentiment are "FOR THE BIRDS."

Crafters needed for show

Artisans from throughout Union County, who work in such diverse craft media as wood, glass, leather, fiber, metal, ceramics and mixed media, are invited to submit slides of their work for professional judging for possible showing at the nationally recognized Morristown CraftMarket.

This year's CraftMarket, the 11th annual show sponsored by the Kiwanis Club of Randolph, will be held Oct. 9-11 at the National Guard Armory in Morristown.

Deadline for entries is April 1.

A special screening committee will select about 150 exhibitors for the juried craft show based on the slides of their work.

Festival ball plans set

The Heritage Festival Ball committee has announced that the 12th annual Heritage Festival Ball will be held Feb. 28 and that Gov. Thomas Kean will be the ball committee's first honoree.

The ball will be held at the Pines Manor in Edison. In addition to dinner and dancing, guests will be entertained by ethnic dancers representing three New Jersey communities. The groups invited to participate in the 1987 Ball will be named at a later date.

Tickets are \$37.50 a person and can be obtained from ball committee treasurer Patricia DeProspero, 1941 Route 22 West, Scotch Plains, 07076, or through committee members.

Heritage Festival Ball committee members include Harriet Mayner and Barbara Riley of Roselle, representing the African American community; Carl E. S. Pedersen of Edison, Danish and other Scandinavian communities; Linda Jantw of



DOLINICH ART—Technicians of the Sacred, a 34 1/2 inch by 18 inch work by Christine Dolinich of Linden, is among the exhibition of mixed media works by Dolinich on display now through March 18 at the Mabel Smith Douglass Library at Douglass College, New Brunswick. It is part of the college's 1986-1987 Women Artists series.

Carnevale slated
Repetti's restaurant on the Boulevard in Kinnelworth is presenting Carnevale — an Italian Mardi Gras — March 8 from 7 to 11 p.m.

The evening includes dinner, unlimited wine, entertainment and dancing, a comedian, noisemakers, crowning of the King and Queen of Carnevale for \$35 per person. Reservations can be made by calling Repetti's, 278-7775.

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Rebecca's forecast

For week of Feb. 18 to Feb. 28

ARIES (3/21-4/20) Financial matters demand consideration early this week. You breeze through daily duties and could find yourself daydreaming on more than one occasion. Later in the week, disturbances revolve around siblings or relatives. Personal dilemmas are still troublesome and others complicate matters.

TAURUS (4/21-5/21) Apathetic feelings dissipate early this week. You absolutely feel charged with energy and self-confidence again. Contact infatuation, and accept invitations. Later in the week, intimate relationships continue to feel strained. Power plays are evident and deceptive influences abound.

GEMINI (5/22-6/21) You may feel as though you're spinning your wheels during much of this period. Mercury's retrograde

VIRO (6/24-9/23) This will be an important period where finances are concerned. Joint assets or resources are highlighted and long-term decisions are reached. Tune in to the influences that are re-shaping your life now. Later in the week, special outlets for self-expression emerge. Seize new opportunities.

LIBRA (9/24-10/23) This marks a rather intense period for financial matters. Tax insurance, pension or estate interests are highlighted and expect your rather heavy work load to increase in coming weeks. Later, all extra time with dependents or loved ones.

SCORPIO (10/24-11/22) Both personal and professional relationships will assume importance now. Messages or correspon-

dence may promote travel. Take extra time in making important decisions. Later in the week, you may overlook details, romance flourishes and children offer special rewards.

SAGITTARIUS (11/23-12/21) This may be a trying period for some; personal and career obligations vie for your time and extra hours on the job are likely for many. Later, a raise or promotion is on the agenda for some. Learn to stick to your priorities and straighten out domestic dilemmas before its too late.

CAPRICORN (12/22-1/20) Social, group or recreational goings on are highlighted. Intimate relationships may be testy. Be alert to someone's undermining influence in personal matters. Later, younger people need

Black glee club celebrates 47th year

The North Jersey Philharmonic Glee Club, reportedly the oldest Black male glee club in the mid-Atlantic states, is celebrating its 47th year of cultural and social history in northern New Jersey this year.

Under the direction of Elaine F. Jones, and accompanied by pianist DeCosta A. Dawson, the Glee Club has been performing since 1939. The men of the Glee Club were selected from a cross section of the Afro-American community, "representing different religious persuasions, social classes and neighborhoods."

Some of the senior members of the group were singing with the group before their younger colleagues were born. More information can be obtained by calling 746-5555.

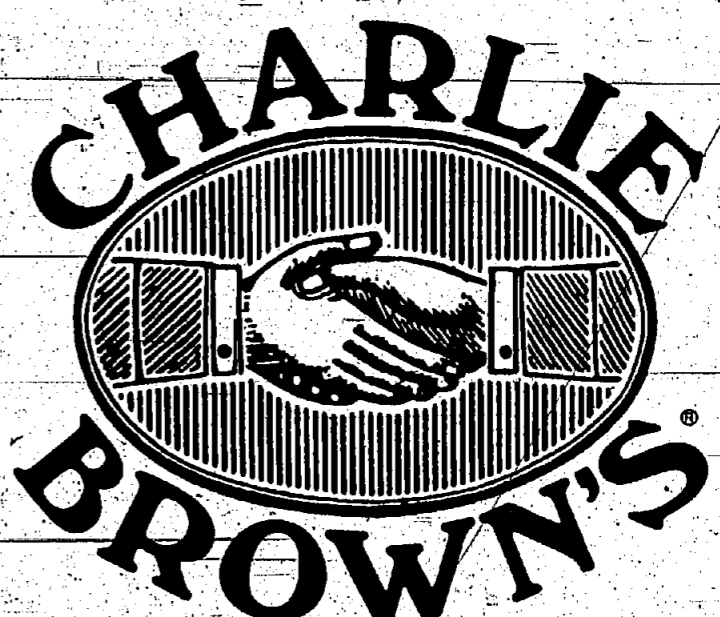
CROSSWORD PUZZLE

- Edited by Trude Michel Jaffe
- | | | | |
|-------------------|--------------------|---------------|-------------------|
| ACROSS | 4 — word | 38 Word with | 53 City planner's |
| 1 Zodiac symbol | 4 (whispered) | maple or oak | map |
| 4 Filled | 5 With for | 45 Turf | 55 Bole of |
| 9 15th cen. queen | 6 One in | 47 Export | Loehring |
| 10 of the fairies | perpetual | 49 Blackbird | 58 Spring flower |
| 12 Son of Sash | motion | 50 Folk | 57 Summon |
| 14 Earth pigment | 7 See bird | 51 Golf club | 58 Completely |
| 16 leaping | 8 Painter of | 52 Additional | 61 Cereal grain |
| 16 At the summit | ballerina | | |
| 17 Inanimate | 8 Unit of distance | | |
| 18 Sheds trees | 10 Highest point | | |
| 19 Cheryman | 11 Game fish | | |
| 21 Give, constant | 13 Small machine | | |
| 23 Recant: Prefix | for making jam | | |
| 24 Intense beam | 15 Circus | | |
| 25 Bestow | 20 Cique | | |
| 26 Comedian | 22 Jewel | | |
| 27 Casuar | 25 Horsing | | |
| 30 Traditional | 26 Twelve dozen | | |
| stories | 27 Gaseous | | |
| 31 Branches | element | | |
| 35 Choir member | 28 Organic acid | | |
| 37 Zodiac symbol | 28 Spiritual's | | |
| 38 Scandinavian | meeting | | |
| god | 31 Sounds | | |
| 39 Tidal bore | 32 Loathe | | |
| 40 Aware of | 33 Feed the fire | | |
| 41 Balled | 35 Kicker's prop | | |
| 42 Concluded | | | |
| 43 Give off smoke | | | |
| 44 Deceives in a | | | |
| way | | | |
| 46 Those in print | | | |
| 47 Outer group | | | |
| 48 Four-bagger | | | |
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| Green Mountain | | | |
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| 68 Foxy | | | |

ANSWER TO PREVIOUS PUZZLE:

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M	A	C	H	O	T	A	R	S	E	G	E	R
A	G	L	E	Y	O	R	A	C	A	L	L	A
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L	O	N	E	R	E	L	L	O	N	A	N	A
S	W	A	L	L	E	R	I	E	S	G	R	E

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MR. AND MRS. HAMILTON

Lamendola-Hamilton

Denise Lynn Lamendola of Garden Grove, Calif., formerly of Union, daughter of Mr. and Mrs. Frank Lamendola of Union, was married recently to Paul Vincent Hamilton of Garden Grove, Calif., son of Mrs. Dolores Hamilton of Westminster, Calif., and the late Mr. William Hamilton.

The wedding took place in Fair View Church, Costa Mesa, Calif. A reception followed at the Jolly Knight Restaurant, Garden Grove.

The bride was escorted by her father, Gail-Cali of Westminster, Calif., sister of the groom, served as matron of honor.

John Hamilton of Freehold served as best man for this brother.

Mrs. Hamilton, who was graduated from Union High School, is employed by Western Financial Savings Bank, Orange County.

Her husband, who was graduated from Westminster High School, is employed by Orange County Water Co.

The newlyweds reside in Orange, Calif.



MR. AND MRS. NUSE

Largey-Nuse

Dorothy Joy Largey, daughter of Mr. and Mrs. Henry Largey of Saddlebrook Road, Mountaineer, was married recently to Sheridan Dryden Nuse, son of Mr. and Mrs. Franklyn Nuse of Bernardsville.

Monsignor R. J. Pollard, pastor of Our Lady of Lourdes Church, Mountaineer, officiated at the ceremony in St. James Church, Springfield. Gerald Lynch of Belmar, uncle of the bride, served as soloist. A reception followed at L'Affaire, Mountaineer.

The bride was escorted by her parents. Almalyn Largey of Mountaineer served as maid of honor for her sister, and Amanda Camillucci of Gladstone served as matron of honor. Bridesmaids were Delaine Nuse of Bernardsville, sister-in-law of the groom, and Dana Petersen of Brookside.

Franklyn Nuse II of Bernardsville served as best man for his brother. Ushers were Henry and Fred Largey, both of Mountaineer, brothers of the bride, Scott Camillucci of Gladstone and Dominick Desiderio of Bernardsville.

Mrs. Nuse, who was graduated from Jonathan Dayton Regional High School, Springfield, is employed by the Florist Flowers by Hannah in New Vernon.

Her husband, who was graduated from Bernardsville High School, is a carpenter.

Whitacre-Goodwin

Mrs. Nancy Whitacre of Westerville, Ohio, has announced the engagement of her daughter, Kirsten Lee, to Robert Edward Goodwin, son of Mr. and Mrs. Robert E. Goodwin of Kenilworth.

The bride-elect, who is a senior at Ohio State University, Columbus, is studying to be a teacher.

Her fiancé, who was graduated from Brearley Regional High School, Kenilworth, and Rutgers University, New Brunswick, where he received a B.A. degree in business and economics, is employed by Merrill-Lynch, Somerset.

A March wedding is planned in Grace Lutheran Church, Westerville.



KIRSTEN WHITACRE
ROBERT GOODWIN

Goldstein-Blaffer

Mrs. Anita Goldstein of Temple Drive, Springfield, has announced the engagement of her daughter, Ellen Rose, to Paul Norman Blaffer, son of Mrs. Faye Blaffer of Fairlawn, and the late Mr. Leo Blaffer. Miss Goldstein also is the daughter of the late Mr. Charles Goldstein.

The bride-elect, who was graduated from Kean College of New Jersey, Union, where she received a B.A. degree in psychology, is assistant manager of the jewelry department of Arthur's Jewelry Distributors.

Her fiancé, who was graduated from Bergen Community College, where he received an A.A. degree in leisure and recreation, is a plant distribution manager of the Shopper Newspaper. He also is vice president of Norman Lewis Entertainment, Inc., an organization which runs singles dances and parties.

A July wedding is planned in the Clinton Manor, Union.



ELLEN R. GOLDSTEIN
PAUL N. BLAFFER

Stork club

A son, Evan Leland Dix, was born Dec. 23 in Seattle, Wash., to Mr. and Mrs. Perry Dix of Seattle, formerly of Union.

Mrs. Dix, the former Judy Kurtz, is the daughter of Mr. and Mrs. Norman Kurtz of Union. They are the owners of Martin Edward Men's Shop in Union.

A 9-pound, 8-ounce daughter, Samantha Anne Wilson, was born Jan. 11 in Overlook Hospital, Summit, to Mr. and Mrs. John Wilson of Union. She is the couple's first child.

Mrs. Wilson, the former Annette

Campolattano, is the daughter of Mr. and Mrs. Vincent Campolattano of Belle Mead. Her husband is the son of Mrs. Helen Wilson of Union, and the late Mr. Harold Wilson.

A 6-pound, 14-ounce daughter, Kathryn Mary Di Stefano, was born Jan. 5 in Elizabeth General Medical Center, Elizabeth, to Mr. and Mrs. Frank Di Stefano of Union. She is the couple's first child.

Mrs. Di Stefano, the former Pat Wojciak, is the daughter of Mr. and Mrs. Ted Wojciak of Elizabeth. Her husband is the son of Mr. and Mrs.

Joseph Di Stefano of Union: The baby is the first grandchild of Mr. and Mrs. Ted Wojciak and the first granddaughter of Mr. and Mrs. Joseph Di Stefano.

A 6-pound, 18-ounce daughter, Katie Lynn Tyson, was born Nov. 5 in St. Barnabas Medical Center, Livingston, to Lisa A. Turners Tyson and Bill Tyson.

Maternal grandparents are Lou and Lois Turners of Union. Paternal grandparents are Bill and Emma Tyson of Union.

Meetings, workshops, trips planned



FASHION SHOW-CHARMEN—Karlene Burns, left, and Nina Weil head the ways and means committee for a fashion show April 1 at the Chanticleer in Millburn, sponsored by the Vall-Deane School's Parents' Association, Mountaineer. Additional information can be obtained by calling 232-5502.

The Jewish War Veterans of the United States of America, Union Ladies Auxiliary 638, will hold a membership meeting today at the home of Esther Siniakin of Elizabeth. Bernice Richter, president, will preside. Mary S. Sulzberger and Bernice Richter attended a department meeting at the Perth Amboy YMHA Sunday. Art supplies were donated to the veterans of Lyons Hospital in addition to clothing and toilet articles. Donations also were given to the North Training School for the Retarded toward a wheelchair access table and aghama, scarfs, booties and hats to the Children's Specialized Hospital in Mountaineer. A March 26 meeting will be held at the home of Jean Major, past president.

The Social Services department of the GFWC Woman's Club of Connecticut Farms, Union, will hold a workshop Tuesday at 1 p.m. in the Bunnell Room in the Town Hall on Morris Avenue. Union members will make small hand-crafted items for the next fund-raising event now in the planning stage. Marion Mihalke and Judy Fitzgerald, co-chairmen, announced recently that the next two workshops "will be devoted to the handcraft project. Charities sponsored by the New Jersey State Federation of Women's Clubs are the reason for the WCCF participation-in-fund-raising-activities." The literature department will meet at the home of Mill Wiger at 12:30 p.m. Wednesday with a brown bag lunch followed by a poetry symposium led by Helen Birch. Jean Ritter is chairman.

The Marion Rapoport Chapter of B'nai B'rith Women will hold a "Trash Or Treasure" meeting Sunday at 10 a.m. at the Workmen's Circle, 225 W. Jersey St., Elizabeth. Bagels, cream cheese and coffee will be served. Fay Fell is chapter president. Betty Doutsch is program chairman.

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Casino, Atlantic City, March 31 with a bus leaving at 11:45 a.m. and Kelly's Inn in Goldsboro, Pa., on May 15. Prizes were distributed to Rose Beckman and Josephine Elimas. Refreshments were served by Ann Zak and her hostesses.

THE ROSELLIN CHAPTER of Deborah Hospital will meet Monday at 8 p.m. at the Grace Wilday School, Roselle. It was announced that anyone who is interested in becoming a member is invited to attend.

Officers recently installed for 1987 are Sophie Veloz, honorary president; Beverly Tzerov, president; Barbara Hartmann, membership vice president; Roberta Einhorn and Carol Isaacs, program vice president; Isabel Koenig and Joann Ramos, donor vice presidents; Mary Robit, recording secretary; Roseanne Kulas, social secretary; Diana MacNeil, corresponding secretary; Gert Jackson, treasurer; Linda Mankowski, historian; Millie Hinchey, auditor, and Shirley Bernstein, advisor.

THE RUTH ESTRIN Goldberg Memorial for Cancer Research (REGM) will meet Wednesday at 8 p.m. in Temple Shalom, Springfield, Ilene Paley, president, will preside. The group will hold its annual square dance on Feb. 28 at the Sandmeier School in Springfield. Further information can be obtained by contacting Diane Thomas, P.O. Box 194, Springfield, N.J., 07081.

Reservations are being taken for a fashion show and dinner to be held on March 19 at 6:30 p.m. at the Chanticleer, Millburn, with fashions

presented by Jalm & Co. Tickets are \$30 a person and checks can be mailed to the Post Office box, attention Marilyn Maloot.

Contest ticket information can be obtained by contacting Marlene Harris or Linda Bochenek at the Post Office box address.

REGM grants funds for the sole

purpose of finding a cure for cancer through research.

THE SPRINGFIELD Chapter of Hadassah will hold its annual-about meeting Feb. 26 in Temple Beth Ahm, Springfield, at 8 p.m. Nat Laslig, husband of President Henrietta, will conduct the meeting. Reports will be made on a book and author-dinner scheduled March 12, tag week March 22 to 27, and a boat trip and luncheon on a Manhattan liner, April 28. A report will be made on the calendar journal and donor. Joel Kaplan will talk about associates, and other men will participate. Barry Segal will introduce the program. Gregg Feenberg and Diana Armstrong of Dean Witter, an investment firm, will speak.

FASHIONS FROM the Doncaster Collections of Tanner Companies, North Carolina, will be featured at the annual spring parties luncheon and fashion show to benefit the Children's Specialized Hospital, Mountaineer. The program will take place at 11:30 a.m. April 8 and 9

THE LINDEN ACTIVE Seniors held a monthly-business meeting Feb. 2 at the Gregorio Center, Linden. Domenica Popyk, president, was in charge of the meeting. Tillie McInane reported on the community projects now in progress. Virginia Duffy, trip chairman, discussed planned trips to the 3 Bakers, "Brigadoon" and Sight and Sound at Hershey Farms Restaurant. Elaine Hagedorn spoke on taxes and Social Security.

THE SENIOR AUXILIARY, a volunteer group, dedicated to service of the hospital, will sponsor the annual event. Last year's spring parties raised \$19,264 for the pediatric rehabilitation facility. This year's spring parties effort is expected to bring the grand total of money raised by the auxiliary to more than \$30,000.

WANT ADS
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Fields-Rueger betrothal

Mr. and Mrs. Adrian Fields of Kenilworth have announced the engagement of their daughter, Linda Anne, to Robert Charles Rueger, son of Mr. and Mrs. David Rueger of New Milford.

The bride-elect, who was graduated from David-Brearley Regional High School, Kenilworth,

is employed as a bookkeeper by Enox Resistors in Mountaineer.

Her fiancé, who was graduated from New Milford High School, is employed as an electrician by the Township of Teaneck.

A May wedding is planned.

'Sunrise at Campobello' set

"Sunrise at Campobello," Dore Scharly's Tony Award-winning drama about Franklin Delano Roosevelt, opened at the Paper Mill Playhouse yesterday and will run through March 22.

The drama takes F.D.R., 32nd president of the United States, out of the realm of controversy and politics and places the action of the story in August 1921 when he was stricken with infantile paralysis at his summer home on Campobello Island, Canada, across the bay from Eastport, Maine.

This emotion-packed play about Roosevelt's courage in overcoming personal tragedy is directed by John Going, director of Paper Mill's award-winning drama "Inherit the Wind" and the recent "Brighton Beach Memoirs."

Hon Parady and Kathleen Chalfant are cast as Franklin and Eleanor Roosevelt. Parady has ap-

peared on Broadway in "Candide" opposite Joanne Woodward, and recently, Off-Broadway in "A Map of the World" at the New York Shakespeare Festival. His TV credits include "Hill Street Blues," "The Equalizer," and "Spencer For Hire," as well as such afternoon soap operas as "One Life to Live," "Ryan's Hope," "Another World," and "Search for Tomorrow."

Chalfant's theater and television credits include "Dance With Me" on Broadway and television's "The Edge of Night" and "Ryan's Hope."

Performances are Wednesday through Sunday at 8 p.m.; Thursday matinees at 2 p.m.; Saturdays and Sundays at 3 p.m. Ticket information can be obtained by calling the Paper Mill box office at 578-4343.



IN MUSICAL CAST—Julie Brody, left, daughter of Mr. and Mrs. Paul D. Brody of Springfield, who has a leading role in "Grease," to be presented Feb. 25, 27 and 28 in the school auditorium at Newark Academy Livingstone, peruses the script with Kerry Blinder, another cast member, and daughter of Mr. and Mrs. Robert Blinder, also of Springfield. Both are students of the academy on 91 South Orange Ave.

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First Atlantic thrives

First Atlantic Savings and Loan Association, long a leader in home financing service, enjoyed its greatest year ever in total residential mortgage lending during 1986, says Douglas R. Doerr, vice president of the \$1.2 billion financial institution.

According to Doerr, for the 12-month period ending Dec. 31, total residential mortgage loan volume posted a record gain of some \$285 million to over \$395 million, up 204 percent from the \$130 million reported at year-end 1985. In addition, First Atlantic originated more than \$250 million in new construction financing during the past year, bringing its total First Mortgage Loan portfolio to an all-time high of over \$772 million.

"A very active homebuying market, stimulated by lower interest rates, favorable terms and attractive refinancing opportunities were some of the contributing factors to our record success," Doerr says. "However, the public was quick to recognize that First Atlantic, with its full line of competitive mortgage products, was an obvious choice for their home financing needs," he adds.

In terms of growth, the institution's goals for 1987 are even greater than those attained in 1986. "We expect to originate \$500 million in new loans, while surpassing the \$1 billion mark in total servicing," Doerr says. "With the help of a



'NEW ENGLAND REVISITED'—Terry Boyer, Exxon Bayway Refinery mechanical supervisor in Linden, is exhibiting a collection of his recent photographs taken in New England. The collection is on display at the Barron Arts Center, 582 Rahway Ave., Woodbridge, now through March 1. Show hours are Monday to Friday, 11 a.m. to 4 p.m., and Sundays, 2 to 4 p.m.

CLASSIFIED GET RESULTS!

Dr. William A. Freundlich, Podiatrist

Getting to the bottom of things is the profession of podiatrists, who are medical specialists trained to care for feet and ankles. The human foot is a complex structure consisting of 26 bones and 33 joints in addition to an arch, tendons, muscles and ligaments.

Dr. William Freundlich, located at 355 Meisel Avenue in Springfield, phone 467-4612, is one of the area's most outstanding podiatrists. He is an associate of the American College of Foot Surgeons and was recently accepted to the teaching faculty at the New York College of Podiatric Medicine. His education and experience enables him to help you with your foot-related problems. Podiatric treatment may include medications, minor or major surgery, and orthotics which are prescription corrective devices individually molded to each foot and worn inside the shoe.

Regardless of whether you have an ingrown toenail, corns, bunions or any other foot problem, Dr. William A. Freundlich is available to help. His office hours are Monday and Friday from 9:00 a.m. to 1:00 p.m.; Tuesday and Thursday from 3:00 p.m. to 7:00 p.m. If you're one of those people who have been putting your foot care off, take the time to consult with this outstanding professional.

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Join the working class! We all realize higher education means higher income. At the Jefferson Business School, located at 215 Broad Street in Elizabeth, phone 965-2100, they cannot give you the road to success.

Here you will find a progressive school offering complete and advanced courses of instruction to help you prepare for productivity in the world of business. Regardless of whether your interests lean towards accounting, word processing or secretarial science, their dedicated and experienced instructors will assist you in achieving your goal.

At the Jefferson Business School, they feature a variety of courses and programs for people who want to enter or re-enter the exciting world of business. Day and evening classes are offered, and financial assistance and placement service is available.

In today's society, there is a great need for well-trained, competent people. For complete information on how you too can join the working class, call the Jefferson Business School today. Remember a financially rewarding career could be just around the corner.

Wood Specialties Dan Radakovich, Design Consultant

If you want your kitchen or bath cabinets remodeled or modernized, it is definitely to your advantage to see a reliable company with enough experience to do the work properly and reasonably. Wood Specialties, located at 209 North 14th Street in Kenilworth, phone 272-0973, have become well-known in this area for their outstanding products and workmanship.

Their many jobs they have completed for miles around are a testimony to their exceptional ability. They offer service with a personalized touch.

Their custom cabinet work is the pride of many homes and businesses throughout the entire area. The beautiful cabinets and furniture constructed by these experienced craftsmen are considered to be the finest on the market. They are available in a wide variety of finishes and styles, with a vast selection of hardware to highlight most any decor.

Let the professional cabinet and furniture makers at Wood Specialties plan every detail for you—from design to final construction. Anything in wood-working that you wish made will be professionally built to the most modern standards. If you're interested in personalized service and top quality workmanship at reasonable prices, call Wood Specialties today.

Protectors Insurance Agency Corp.

Steven S. Thomas, Chairman & Elected Member of East Orange City Council

Protectors Insurance Agency Corp. is dedicated to the individual as well as the multi-million dollar corporation. These experienced agents can provide insurance management for companies, including surveys of needs, analysis of policies, determination of risks, and recommendations. They underwrite business and industry as well as automobiles, boats, homes and lives for individuals. Their sound comprehensive advice is personalized to each client. No matter what the dimension of risk, they concentrate on you and your needs.

Why not stop in and visit with the experts at Protectors Insurance Agency Corp. Their main office is located at 365 Main Street in East Orange, phone 674-3333, and a branch office located at 708 West St. Georges Avenue in Linden, phone 925-4400. Sharon S. Thomas, Broker/Manager. They believe in equal dedication to the needs of all their clients, large or small. Make sure you're getting the most from your business or personal insurance. Let these trained specialists take a fresh look at your coverages with a free survey with no obligation on your part. Protectors Insurance Agency Corp. represents some of the leading insurance companies in the nation. Let them provide you with the maximum coverage at prices you can well afford.

Video One

With the cost of movie entertainment on the rise, more and more people are turning to video clubs and rental centers. Video One features one of the best selections of video movies and equipment in the area.

Conveniently located at 111 East 2nd Avenue in Roselle, phone 296-0044, they have an extensive library of video cassettes from which to make your selection.

Available in VHS Video One has everything from the classics to children's programs to current releases. Featuring a full rental service of brand name VCR's at low, affordable rates, it is not necessary to purchase one to utilize their services. If your own VCR is not working properly, they can refer you to their qualified technicians who can repair it quickly and inexpensively.

At Video One, their courteous personnel are always available to assist you with your selections and can answer any questions concerning their movie club membership. Conveniently open 6 days a week, they are available whenever you want to rent or return a movie. If you are interested in an affordable alternative to today's inflated costs of movie entertainment, visit Video One.

2001 Used Cars, Inc.

Things have changed in the used car business in recent years—and one of the big reasons is the kind of business operated by 2001 Used Cars, Inc., located at 2001 US Highway No. 1 and 1432 East St. Georges Avenue in Linden, phone 925-4192. They believe that the used car buyer is just as important as the new car buyer.

At 2001 Used Cars, Inc., they are determined to give each customer the finest quality of the best warranty and the lowest possible price. They have carried a large "family" of customers who return because they know that integrity, service and assurance of quality go into every sale. All of their automobiles have been carefully checked by a master mechanic to ensure many trouble-free miles for their new owners. They have built an enviable reputation for square business dealings and offer a warranty on every car they sell.

When you're in the market for your next car, stop by and look over their varied selection. From small, economy models to luxury cars, you'll find them all at the 2001 Used Cars, Inc., and at prices you're sure to like. No matter what type of car or truck you need, from back transportation to a personal luxury car, these are the people to see.

BUSINESS REVIEW

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Bernie's Westbrant Auto Parts & Repairs

Bob & Mike, Owners

With automobile repair costs as high as they are today, many people have turned to the discount parts house for sizeable savings by repairing their car themselves.

The place knowledgeable people turn to in this area for top quality auto parts and accessories is Bernie's Westbrant Auto Parts & Repairs, located at 241 Westfield Avenue in Clark, phone 381-1900. Here, they feature a most complete inventory of both foreign and domestic car parts. They have everything for the do-it-yourselfer and the professional mechanic.

The management and employees are experienced in the automotive business. Their staff will gladly answer any questions you may have concerning which part is best for your needs or how best to tackle the repair you're working on. The people at Bernie's Westbrant Auto Parts & Repairs realize that auto supply competition is fierce and go out of their way to assure you complete satisfaction.

From starters to brakes, from headlights to shocks, you'll have a tough time NOT finding what you need at Bernie's Westbrant Auto Parts & Repairs. Remember, for the right parts at the right price, visit them soon.

Elizabeth Psychotherapy Center

Carolyn Nesbitt, MSW, ACSW, Director

In today's stressful environment, many people find themselves having difficulty coping with their problems. Sometimes, these individuals become depressed and seem unable to deal with simple, everyday tasks. They may feel anxiety, but cannot explain why. Their lives may be leading in an undesirable direction, but they seem powerless to change that course. Often, when a divorce occurs, those involved are thrust into a changing or forgotten world.

Many people experience these feelings at some point in their lives. The caring staff at the Elizabeth Psychotherapy Center can provide professional guidance and counseling at those times of emotional crisis. They have dedicated themselves to the practice of individual, group, family and marital therapy. With many years of experience at helping clients achieve self-acceptance, they will refer to various medical specialists when necessary, to meet the diversity of client needs.

When facing such difficulties, give the Elizabeth Psychotherapy Center a call. You will be treated with care and respect when you contact this leading clinic. They are located at 165 Madison Avenue in Elizabeth. To schedule an appointment, call 289-0237. They take pride in providing professional care and treatment.

New Jersey Realty Institute

Real estate is an exciting, demanding profession which requires the highest degree of personal and professional expertise. Proper training is not only necessary for licensing, but is extremely important to properly meet the needs of the client.

The New Jersey Realty Institute with two locations at Caldwell College and 300 South Avenue in Garwood, phone 272-7777, has realized the need for a structured curriculum to prepare those interested in a career in real estate. With many graduates currently active in the real estate profession, this institution has become recognized as one of the leading real estate schools in the state and is fully accredited.

With rapid changes taking place in real estate, especially in the complexity of financing, options, tax shelters and investments, many licensed agents upgrade their skills with special advanced courses. All of their programs are conveniently scheduled during day, evening, hours and Saturdays for your convenience.

If you're considering a career in the exciting field of real estate, call the New Jersey Realty Institute for further information and a personal consultation today.

Action AMC

Hank Fogelman, General Manager

This progressive dealership is considered by many to be the most outstanding car and truck dealer in the entire area. Action AMC, located at 595 Chestnut Street in Union, phone 686-6566, is your authorized dealer and service headquarters for the famous AMC Jeep & Renault lineup of cars and trucks. Here, you will find a unit best suited to your driving needs, and they can special order a car or truck built to your exact requirements.

The management at Action AMC, Paul Holzer, Service Manager, has made it a point to hire only fully qualified technicians who can handle any service or repair job. You will find that they have one of the best service departments anywhere, and keep a complete inventory of parts and accessories on hand for your convenience.

Nowadays, with so many firms offering cars and trucks for sale, it is hard to select a dealer who you know to be reliable. Smart buyers have learned that they can depend upon Action AMC for all their automotive needs. If you're in the market for a new 1987 AMC Jeep, Renault, or a quality reconditioned used car, drop in soon and meet the friendly folks at Action AMC. Charlie Lemos, Sales Manager, and Timothy Day, Finance Manager. They are sure to have just what you're looking for.

Alliance Realty

Mrs. Joan Koenig, Realtor/Owner

Total service in real estate has won the professionals at Alliance Realty the respect of homeowners, business people and municipal officials throughout the area. Their main office is located at 325 North Avenue East in Westfield, New Jersey, phone 233-3600, and a branch office is located at 77 Valley Road in Clark, New Jersey, phone 388-0077 and is managed by Robert Chmura. Their full-service staff of realtors doesn't deal merely in for-sale signs—they deal in people. Members of Greater Eastern Union County, Middlesex and Middlesex Counties Boards of Realty and Multiple Listing Services, they are interested in representing you in the best possible manner to the limit of their professional abilities. They have recently become a member of Homeowner's Marketing Service, offering buyer and seller homeowner warranty and relocation services.

Serving Union County since 1978, the experts at Alliance Realty are altogether familiar with all details indispensable to the real estate business. They have developed an acute sense of values through their experience in buying and selling real estate properties. Both city and rural properties are listed, and they also have a good selection of income properties.

Whatever transaction you seek, list with this outstanding agency. Experience, integrity and total service are all in your corner when you list with the "people oriented" professionals at Alliance Realty. They will be glad to expertly counsel you for all your real estate needs.

Small Ads... Big Results! CLASSIFIED ADS!

CLASSIFIED AD RATES

(Effective November 1, 1986)

Advertising in all Union County Newspapers and also in combination with the Essex County Newspapers for a total readership of over 195,000.

Call 686-7700

BUSINESS DIRECTORY AD DEADLINE: Friday 5 P.M.
CLASSIFIED AD DEADLINE: Tuesday 7:30 P.M.
COLOR: Black plus one color \$200.
BOX NUMBERS: Available for a \$5.00 fee.
All classified advertising subject to 7% photo reduction.

TRANSIENT CLASSIFIED

20 words or less	Minimum \$5.50
Each additional 10 words or less	\$1.50
20 words or less	Four Times or More
Each additional 10 words or less	\$1.50
10 words or less	If set in all CAPITALS
Each additional 10 words or less	\$2.00
Per inch	Classified Display Rate (time 1 column TECH)
	Backed Ads \$54.00
	DISPLAY CLASSIFIED OPEN RATE
	\$13.00 per inch
	CONTRACT RATES FOR ADS THAT RUN ON CONSECUTIVE WEEKS
4 to 12 weeks	\$11.75 per inch
13 weeks or more	\$11.00 per inch

Classified ads are payable within 7 days. If ad is paid by Wednesday before insertion subject 25 cents. Transient rates apply to ads appearing fewer than 13 times. Payment for transient ads should be received before the publication date. If no later than Wednesday before the Thursday publication. Payment in advance for: out of town advertisers. Employment Wanted, Apartment Wanted, Wanted to Rent, We will be responsible for errors unless they are detected before the 2nd insertion. County Leader Newspapers reserves the right to classify, edit or reject any advertising. No cancellation will be accepted in classified advertising after Tuesday noon. The final deadline for classified is 7:30 p.m., Tuesday, but earlier receipt of copy will be appreciated.

Visa and MC are accepted

COUNTY LEADER

P.O. BOX 3109
UNION, N.J. 07083

UNION/ESSEX COMBO RATES
COMBO DEADLINE: Monday 5 p.m.
TRANSIENT CLASSIFIED RATES

20 words (contiguous) minimum	\$10.00
Additional 10 words or less	\$2.00
Classified Box Number	\$5.00
BORDERED ADS	\$5.00

Classified Display open (noncontiguous)

13 weeks or more	\$26.00 per inch
	\$21.00 per inch

CLASSIFIED INDEX

1. AUTOMOTIVE	6. MISCELLANEOUS
2. ANNOUNCEMENTS	7. PETS
3. EMPLOYMENT	8. REAL ESTATE
4. INSTRUCTIONS	9. RENTALS
5. SERVICES OFFERED	10. BUSINESS OPPORTUNITIES

AUTOS FOR SALE

1983 AUDI 5000-Automatic transmission, seats, sunroof, wood-trim interior, good condition. \$5000. Call 376-1855.

1983 AMC JEEP Wagoneer 4x4, 4 Dr, VIN-DT020188, V8, auto, PS, PB, air, PW, P locks, run roof, roof rack, am-fm cassette, 11H wheel, cruise control, rear defogger, mileage 49,020. \$10,800.

1981 JEEP CJ 5, 4 w/d, VIN-BT000777, 4 cyl, 4 speed, manual trans, manual brakes, PS, new soft-top, road wheels, stereo cassette, mileage 47,498. \$4250.

AUTOLAND

170 RT. 22E, Springfield, N.J. 467-6200

1977 BUICK LeSabre Custom-Automatic, power steering, power windows, air conditioning, am/fm, rear defogger. Beautiful in and out. Garage kept. Must sell. \$2000. 686-7869.

1973 BUICK APOLLO-64,000 original miles. Good condition. \$900. 1971 PONTIAC WAGON, \$400. 687-3755, after 3:30pm.

1984 BUICK REGAL Original Owner. Two door sedan. Loaded. 9 48-0315. 5 PM call 736-5600. Evenings, 689-0315.

1981 BUICK Skylark, 4 door, automatic, air conditioning. AM/FM cassette stereo. Power steering, brakes. Good condition. Asking \$2,350. Call 682-6511 or 682-6424.

1980 BUICK SKYLARK V6. Automatic, power, air conditioning. AM/FM, sunroof, 42,450 miles, good condition. \$2,600. Call 831-9263.

1984 BUICK Skylark Silver, 4 door. Loaded. 37,000 miles. One owner. Excellent condition. Call 997-7650 or 686-3446 evenings.

1985 BAWW 318, four door, five speed, dark blue with beige cloth interior, sunroof. Loaded. 32,000 miles. \$14,000. Best offer. 688-5459.

1984 BUICK REGAL In excellent condition, loaded with extras. 25,000 miles, 1 owner, must sacrifice, ask \$7800. Call 687-3841 anytime.

1984 BUICK Century wagon, 5 dr, VIN ED 429365, V6, auto, PS, PB, air, Am-Fm radio, wire wheels covers, mileage 29,900. \$9295.

1983 Buick Riviera 2 Dr HT, VIN DE 401605, V6, auto, PS, PB, air, PW, vinyl top, cruise control, tilt wheel, rear defogger, am-fm stereo tape, mileage 51,611. \$10,400.

1982 BUICK LeSabre LTD-2 DR HT, VIN CH 482832, V8, auto, PS, PB, air, PW, vinyl top, wire wheels, stereo cassette, mileage 48,620. \$4995.

1981 BUICK ELECTRA 388-VIN F1-462719, V6, auto, PS, PB, air, PW, P door locks, vinyl top, body side molding, cruise control, tilt wheel, PS, seats, anterior stereo tape, mileage 21,479. \$12,975.

1984 BUICK Estate Wagon-5 DR, VIN EX 407384, V6, auto, PS, PB, air, PW, P locks, PS, cruise control, tilt wheel, roof rack, am-fm stereo, wire wheels, mileage 35,764. \$11,590.

AUTOLAND

170 RT. 22E, Springfield, N.J. 467-6200

1982 CHEVETTE 4 cylinder, automatic, 4 door hatchback, 56,000 miles. \$3000. Must sell. After 5pm, call 706-1018, Kentworth.

AUTOS FOR SALE

1978 CREVY IMPALA-Station Wagon, power steer and brakes, air condition, V8, auto trans, AM/FM radio. Best offer. Call 964-7314.

1973 CHEVY IMPALA - 2 door, A/C, 76,500 miles. Good transportation. One owner. Call 376-7632 after 5pm.

1984 CRYSLER New Yorker 4 door, 40 C.I., V6, automatic, power steering and brakes, radio-and-heater, 104,000 miles. Good condition. \$695. 684-3425, PM.

1978 CHEVROLET Chevette-4 door hatchback, 4 speed, only 53,200 miles. \$775. 686-7869.

1982 CADILLAC Coupe De Ville. Fully equipped. 40,000 miles. One owner. Excellent condition. 688-5718.

1984 CHEVY NOVA-CL, 4 door, 5 speed stick, 5,000 miles, air condition. AM/FM. \$995. Call 851-9435.

1984 CHEVY NOVA-Only 62,000 miles. 4 door, power steering, power brakes, rear defogger. Very reliable transportation. \$750 negotiable. Call 564-8542, evening and weekends.

1975 CORDOBA 83,000 Miles. Air conditioning, AM/FM. Power brakes, power steering. Excellent physical and running condition. \$800. After 6 PM, 371-2832.

1981 DATSUN 280 ZX, T-top, auto, black/gold, am/fm cassette. Loaded. \$2,500. 3000 miles. 7400 or best offer. 379-2714 or 889-7497.

1981 DATSUN 280 ZX - Turbo, auto, 1-100's, new tires, mileage 47,000, excellent condition. \$7500 or best offer, after 6pm (201) 351-4518.

1982 DODGE AIRE'S Wagon. 2 1/2 liter Mitsubishi engine. Power steering/brakes, air conditioning, AM/FM stereo radio, roof rack. Excellent condition. Negotiable. Call 379-8075.

AUTOLAND

170 RT. 22E, Springfield, NJ 467-6200

1984 CHEVY CELEBRITY -VIN-EG 155585, V6, auto, PS, PB, air, tilt wheel, cruise control, AM radio, rear defogger, mileage 28,531. \$7995.

1985 CHEVY CAPRICE-ADR-VIN-FY 105655, V8, auto, PS, PB, air, B locks, AM/FM stereo tape, rear defogger, mileage 29,129. \$9999.

1985 CHEVY CAMARO Z28-VIN-FN 102192, V6, auto, PS, PB, air, glass paneled tops, AM/FM stereo cassette tape, p windows, tilt wheel, mileage 10,804. \$11,900.

AUTOLAND

170 RT. 22E, Springfield, NJ 467-6200

1984 CHRYSLER LE BARON GTS -VIN-GN 175856, 4 cylinder, auto, PS, PB, air, PW, P-door locks, rear defogger. AM/FM radio, mileage 11,561. \$895.

1984 CHRYSLER NEW YORKER - 4 door, VIN-EC-118981, 4 cylinder, auto, PS, PB, air, PW, P locks, rear defogger, vinyl top, AM/FM stereo, mileage 33,359. \$999.

AUTOLAND

170 RT. 22E, Springfield, NJ 467-6200

1981 DATSUN 280 ZX - Turbo, auto, 1-100's, new tires, mileage 47,000, excellent condition. \$7500 or best offer, after 6pm (201) 351-4518.

1982 DODGE AIRE'S Wagon. 2 1/2 liter Mitsubishi engine. Power steering/brakes, air conditioning, AM/FM stereo radio, roof rack. Excellent condition. Negotiable. Call 379-8075.

1-AUTOMOTIVE

AUTO ACCESSORIES

BUY-WISE AUTO PARTS
WHOLESALE to the public. Open 7 days, Sunday 9am to 12pm, Wednesday and Saturday, 7:30 to 5:45pm, weekdays 7:30am to 7pm.
688-3846

VAUXHALL SECTION
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Union

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Commercial & Professional

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Exclusive
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Elizabeth 884-1050

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Complete financing available to qualified buyers.

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Pick up Trucks in stock! Come see and test drive today.

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FORDS

JOIN THE SELL A BRATION

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Now Get... 3.9% PLUS \$600 CASH BACK

Annual Percentage Rate UP TO 3.9%
MUSTANG, ESCORT AND TEMPOS

FORD MUSTANG

3.9% A.P.R.
PLUS UP TO \$600 CASH BACK
\$300 on Manual Transmission Models and \$300 on Automatics

PLUS SAVE \$735 MORE
When you buy Preferred Equipment Package 230A on a Mustang LX.

\$1335 TOTAL SAVINGS + 3.9%
When you choose this plan.

FORD ESCORT

3.9% A.P.R.
PLUS UP TO \$600 CASH BACK
\$300 on Manual Transmission Models and \$300 on Automatics

PLUS SAVE \$694 MORE
When you buy Preferred Equipment Package 230A on a Ford Escort.

\$1294 TOTAL SAVINGS + 3.9%
When you choose this plan.

FORD TEMPO

3.9% A.P.R.
PLUS UP TO \$600 CASH BACK
\$300 on Manual Transmission Models and \$300 on Automatics

PLUS SAVE \$958 MORE
When you buy Preferred Equipment Package 230A on a Ford Tempo LX.

\$1558 TOTAL SAVINGS + 3.9%
When you choose this plan.

NEW 6-YEAR/60,000 MILE POWERTRAIN WARRANTY ON EVERY NEW '87 FORD CAR AND LIGHT TRUCK

3.9 financing or cash back avail. for 24 months to qual. buyer on new '86 & '87 Ford Escorts, Tempos, Mustangs, & F-150 & F-250's. You must take delivery from dealer stock by March 31, 1987. Limit one purchase per qualified retail customer.

One of the Oldest Ford Dealers in New Jersey

WYMAN FORD

We're an In-Town No-Hassle, Down-to-Earth Dealership with Over 50 Years of Honesty & Integrity.

OPEN DAILY 9-9
FRI 9-6. SAT 9-5

1713 SPRINGFIELD AVE., MAPLEWOOD 761-6000

DISTINGUISHED ACHIEVEMENT

AUTOS FOR SALE

1984 CADILLAC SEDAN DEVILLE - 4 DR, VIN# 966970, V8, auto, PS, PB, air, windows, 2 door locks, P. seats, vinyl top, 1111 wheel, AM-FM stereo, wire wheel, cruise control, 63,500, \$12,400.

1983 CADILLAC FLEETWOOD BROUGHAM - VIN-D 0161301, V8, auto, PS, PB, air, power windows, P. door locks and seats, vinyl top, AM-FM stereo cassette, cruise control, 1111 wheel, rear defogger, mileage, 57,217, \$10,975.

1983 CADILLAC EL DORADO - 2 door HT, VIN-FE 447366, V8, auto, PS, PB, air, P. seats, P. locks, AM-FM stereo, 1111 wheel, cruise control, rear defogger, wire wheel covers, vinyl top, mileage 29,813, \$17,500.

1981 CADILLAC EL DORADO - 2 door HT, VIN-BE 447142, V8, auto, PS, PB, air, P. locks & seats, AM-FM stereo cassette, 1111 wheel, cruise control, vinyl top, mileage 62,039, \$6995.

AUTOLAND
170 Rt. 22E, Springfield, N.J. 467-6200

1983 DODGE OMNI - Automatic transmission, excellent shape, runs good. \$2000, 684-0435 after 5:30pm.

1982 DODGE OMNI - 4 door sedan, VIN-CD 144312, 4 cylinder, auto, PS, PB, air, AM-FM stereo, rear defogger, front wheel drive, mileage 53,304, \$3995.

AUTOLAND
170 Rt. 22E, Springfield, N.J. 467-6200

1983 FORD ESCORT GLX - Good condition, 48,000 miles, High Output Engine, AC, AM-FM Cassette and many other extras. Asking \$3,500, will negotiate. Call 375-2081 after 5:30 during the week, anytime on weekends.

1986 FORD THUNDERBIRD 2-DR HT - VIN-GH 11837, V6, auto, PS, PB, air, PW, 75,000, seek 3, 5000 stereo, tape, digital dash, rear defogger, mileage 7,844, \$12,400.

1985 FORD Crown Victoria Squire Wagon - DR, VIN-FX 120752, V8, auto, PS, PB, air, PW, roof rack, am-fm stereo, cruise control, wheel, mileage 38,725, \$10,400.

1984 FORD BRONCO 2-4 wheel drive - VIN-EOB 3214, 4 cyl, auto, PS, PB, air, road wheels, am-fm radio, mileage 49,439, \$10,400.

AUTOLAND
170 Rt. 22E, Springfield, N.J. 467-6200

1979 HONDA CIVIC WAGON - A.J. radio, no accidents, everything works. Buyer to take good care of car. \$1,350, 688-7002.

1982 LINCOLN CONTINENTAL - 4 door, VIN-CY 013703, V8, auto, PS, PB, air, PW, P. door locks, P. seats, power top, 2 tone, black and silver, cruise control, 1111 wheel, rear defogger, mileage 55,237, \$12,900.

AUTOLAND
170 Rt. 22E, Springfield, N.J. 467-6200

1980 MAZDA GLC - 2 door, hatch, 5 speed, A/C, AM-FM stereo, new exhaust system, battery, alternator. \$1150, 687-7193 weekends.

1974 MERCURY COUGAR - Power steering/brakes/windows, needs work. Great transportation. First \$300 or best offer. Call 379-3871.

1974 MERCURY BOBCAT - \$2,000 plus miles, needs work. \$300 or best offer. Call Rob 687-9093.

1979 MUSTANG - Sunroof, AM-FM stereo cassette, six cylinder, four speed, \$1,300, Call 687-5078 or 373-3786.

1975 MONTE CARLO - Tan with brown tan roof, auto, air, AM-FM stereo cassette, P.S., P.B., 1111 wheel, P.W. Call 687-9322 after 5pm.

1975 MERCEDES BENTZ 280C - Mint condition, low mileage, \$6,500, 2 door w/ seater, call Mr. Doyle, 276-2831.

1974 MONTE CARLO - Good condition, PS, PB, AC, 350 engine. \$1200, Call 944-8134 after 4pm.

1985 MERCURY COMET - Runs good. Best offer. Call Kim 247-9522.

AUTOS FOR SALE

1984 MAZDA 626 2-DR sport coupe - VIN-KO 60021, 4 cyl, 5 speed manual, manual steering, PB, AM-FM stereo, rear defogger, mileage, 29,185, \$7495.

1985 MERCURY Gran Marquis 4 DR - VIN-FX 603090, V8, auto, PS, PB, air, PW, P. seats, vinyl top, AM-FM, 1111 wheel, cruise control, rear defogger, mileage, 20,175, \$11,400.

AUTOLAND
170 Rt. 22E, Springfield, N.J. 467-6200

1984 NISSAN SENTRA DELUXE - 4 door, auto, air, AM-FM, 37,000 miles, silver, mint condition. \$5500. Call 762-7150, 9:00 AM to 5:00 PM.

1984 NISSAN SENTRA - Five speed, air conditioning, AM-FM stereo tape, doors and brakes. Black. \$2500 or best offer. 688-1854.

1979 OLDSMOBILE OMEGA - Brown, 2 door, Call after 6pm, 686-8923, \$1600 or best offer.

1978 OLDS CUTLASS Supreme - Low mileage, air conditioner, power windows, doors and brakes. Black. \$2500 or best offer. 688-1854.

1978 OLDS Omega - 2 door, V-8, power steering, power brakes, air conditioner, AM radio, 32,000 miles. \$1500 or best offer. 686-2064.

1985 OLDS Delta Royale 2DR HT - FY-34182, V8, auto, PS, PB, air, am-fm stereo console, rear defog, mileage, 16,538, \$9,797.

1985 OLDS 98 Regency - VIN-FY 321362, V6, auto, PS, PB, air, PW, roaster top, mileage, 31,552, \$13,450.

1984 PONTIAC-Gran Am 4-Dr - VIN-GC 588213, 4 cyl, auto, PS, PB, air, am-fm, rear defogger, mileage, 15,191, \$11,400.

1979 PONTIAC GTO-400 engine - turbo trans, new tires, \$1500 or best offer. 241-5125.

1980 PONTIAC Firebird - 2 door, power steering and brakes, 60,000 miles, Good condition. \$2,000. Call 686-1285.

1978 PONTIAC Phoenix - Sporty well maintained, original owner, 62,000 miles. Great second car or Xmas present. \$1750 or best offer. 687-0492.

1978 PONTIAC - Bonville Black with red velvet interior. PS, PB, rear window defogger. Low mileage, very clean. Must see. Asking \$1500 or best offer. Call Ernest, 276-8071.

1984 PONTIAC Grand Prix LE - V6, fully equipped, AM-FM cassette stereo, all power options, T-roof, alarm, good condition, 45,500 miles. Asking \$6,700, Call 944-8932.

1983 PONTIAC - Grand Prix L.L. series. Six cylinder, new engine, new muffler, new fuel pump, engine warranty by Pontiac 12,000 miles. Ask for Pete or leave message on machine. 384-0393.

1977 PONTIAC - Gran. Prix Full power, V8, black, 63,000 miles. Good running condition. Must see. \$1500 or best offer. 684-8695, after 4pm.

1981 PONTIAC TRANS AM - Automatic, fully loaded, glass tops, excellent condition, 42,000 miles, very clean, asking 4400. Call 687-5819.

1984 PONTIAC Gran Am 4-Dr - VIN-3C 588213, 4 cyl, auto, PS, PB, air, am-fm, rear defogger, mileage, 15,191, \$11,400.

1983 PONTIAC - Gran. Prix VIN-FZ227179, V6, auto, PS, PB, air, PW, vinyl top, am-fm stereo, cruise control, 1111 wheel, rear defogger, mileage, 24,842, \$900.

AUTOLAND
170 Rt. 22E, Springfield, N.J. 467-6200

AUTOS FOR SALE

1984 TOYOTA-COROLLA - Four door deluxe, five speed, air conditioning, power windows, power brakes, sunroof, dual mirrors, 45K miles. Mint condition. Asking \$5,900. Call 687-5839.

1980 TOYOTA COROLLA - Station Wagon, P/S, P/B, automatic transmission, AM/FM radio, air conditioning, high mileage. 1 owner, excellent condition. \$1200. Call Ernest, 564-9271.

1983 TOYOTA CRESSIDA - 4 door, low mileage, excellent condition. Fully loaded, Call 686-2433, P-S, L-I, after 5, 964-1529.

1985 TRANS AM - Fully loaded with T-Tops, 14,000 miles, 1 owner, \$12,995 or best offer. Call 688-9268 after 5:00pm.

1983 TOYOTA - Supra, 6 cylinder, 5 speed. Fully loaded. Black and silver. Mint condition. 37,000 miles. Asking \$8,750. Call 609-971-1884.

1989 TOYOTA - Corolla 2 door, 5 speed, brown, 96,000 miles, \$1500 firm. 467-4031, after 5pm.

1983 TOYOTA-Camry LE-VIN-DO 018517 - 4 dr, 4 cyl, auto, PS, PB, air, rear defogger, am-fm, mileage 64,882, \$8195.

1983 TOYOTA Super 2 Dr - F/B, VIN-DO 046222, 6 cyl, 5 speed, manual PS, PB, air, PW, AM-FM stereo cassette, power door locks, ET aluminum wheels, mileage, 47,255, \$10,350.

1973 VOLKSWAGEN BUG - One owner, good condition, standard transmission, 3800. Call 245-4052.

AUTOLAND

170 Rt. 22E, Springfield, N.J. 467-6200

AUTOS WANTED

TOP \$\$\$ IN CASH
FOR ALL CARS & TRUCKS
CALL DAVIS - 689-8400
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(Same Day Pickups)

WE PAY CASH FOR YOUR JUNK CAR OR TRUCK - 375-2553 IRVINGTON, HIGHEST PRICES PAID!

We Buy Junk Cars
TOP \$ PAID
24 hr. SERV. 689-7420

TRUCKS FOR SALE
1979 FORD 108 VAN - GOOD CONDITION. \$1950. Call 686-7168.

VIN GMC SUBURBAN 4 x 4 - 4 door, VIN-AF 318929, V8, auto, PS, PB, air, 2 tone, AM/FM cassette, 8 passenger, mileage 28,010, \$8975.

1985 CHEVY C10 PICK UP - VIN-F 1151450, 6 cylinder, auto, PS, PB, 8 foot bed, mileage 25,547, \$7450.

AUTOLAND
170 Rt. 22E, Springfield, N.J. 467-6200

2-ANNOUNCEMENTS

PERSONALS

A TRUE PSYCHIC READER & ADVISOR
I give all types of Readings and Advice. I can and will help you where others failed. I have been established in Union, since 1968. By appointment. 686-9885 or 944-2299, 1243 Stuyvesant Ave., Union, near Foodtown. Open daily from 9 to 9.

GEMETERY PLOTS HOLLYWOOD MEMORIAL PARK
Gathesmana Gardens Mausoleums, Office: 1500 Stuyvesant Ave., Union. 688-4300

PREGNANT? Consider adoption.
Give yourself and baby a bright future. You choose the family. Call Spence-Chapin collect, 1-212-410-6418.

THE SINGLE CONNECTION - Are you single, divorced, widowed, looking to enjoy the excitement of a new relationship. Join our monthly listing of people interested in meeting someone like you. Write: The Single Connection, P.O. Box 205 U, Maplewood, N.J. 07069.

CHILD CARE

BETTER - Wanted to care for my children in my Union home. Thursday and Friday. Please call only if reliable. 688-2093.

EMPLOYMENT WANTED

A-1 PROFESSIONAL TYPIST
Typing done in my home

- Resumes
- Letters
- Term Papers
- Statistical Typing

CALL 964-7392
leave message

ALL PHASES OF TYPING - Professionally done. Very reasonable. 2 day service. Call Noreen at 687-3841 anytime.

HOUSEKEEPERS - Day workers. References and experience. Transportation provided. Call Amelia, 688-9477.

NURSES AIDE - Will care for the elderly; days, nights, weekends. Experience excellent. references. Please call 372-1312 or 375-4839.

PORTUGUESE WOMAN - Will be housecleaning position. Own transportation and good references. Call after 4pm, 238-2873.

RESPONSIBLE - Woman seeks part-time evening job as a companion to the elderly. References. Call Carolyn 761-0340, after 6pm.

HELP WANTED

ATTENTION - Mothers, students and retirees, earn extra money, make your own hours, work near your home, must have car. Call for details, 887-4990.

HELP WANTED

AIRLINES Now Hiring-Flight Attendants. Travel Agents, Mechanics, Customer Service. Listings to 30K. Entry level positions. Call 1-803-687-0000, Ext. A-3500.

ADULT CARRIERS
Permanent part time positions are available near your home early mornings. Newspaper routes earning \$359 - \$400 per month plus cash incentives will help you supplement your income. Make your early mornings productive and profitable. Approximately 1 - 1 1/2 hours per day, seven days. Call toll free 1 (800) 242-8839 or 877-4222.

ADMINISTRATIVE ASSISTANT
Growing computer company seeks accurate, responsible individual with good communication and organizational skills to help coordinate computer maintenance contract. Computer experience a plus but will train. Good company benefits. Salary open. Call 232-3305. Rosann for appointment.

ACCOUNTING-CRT
Experience required, minimum 3-5 years. Modern progressive company. Please send resume with salary requirements to BAXTER GROUP, P.O. Box 423, Union, N.J. 07093, attention Mr. Joseph S.

ADMIN. CLERK TYPIST
International employee benefits consulting firm needs a responsible and experienced typist (60 WPM) to work in pleasant office setting. Firm offers competitive starting salary with full benefits including medical, dental, and life insurance. Office has secured on-site parking and is 1 block from train and NJT bus No. 94. No smoking on premises. 678-8000 ext. 322

Noble Lomdes Becker
33 Evergreen Place
East Orange, NJ 07019
Equal Opportunity Employer M/F/H

HELP WANTED

A/R/A/P CLERK
FULL OR PART TIME

Varied duties; typing essential; good company benefits. Call for more information:

233-6500

BKNRP-ASSIST
Small, congenial office, Irvington area, has an immediate opening for exp'd Assistant Bookkeeper. Diversified duties include A/R & A/P. CRT exp helpful. Call Wudys & Sal between 9AM-7PM Control 873-0640.

BANK TELLERS & BANK TELLER TRAINEES
Isn't it time you took your career seriously? Talk to Carteret

More and more people are turning to Carteret Savings Bank to meet their career needs. Carteret takes you and your goals seriously and we back our philosophy with generous salaries, promotional opportunities and superior benefits.

We presently have the following openings available for trainees and experienced tellers: FULL & PART TIME.

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Monday-Friday 10:20AM - Saturday, 8:30-12:30PM
Alternate day of during week

CLERK
FULL TIME TELLER
8:30-4:30PM
One late evening may be required

To find out what's best for your career call Debbie Cinolitti 201-522-1514
200 South Street
Morristown, NJ 07960

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When you're banking to win Equal Opportunity Employer M/F

BARTENDER - Experienced. For new Staten Island night club. Call between 1-3pm, (718) 667-9558.

BOOKKEEPER - Full charge for newly created position. Diversified duties. Send resume to P.O. Box 645, Union, N.J. 07083.

COLOR MATCHER
With experience in paint plant. Looking to expand and grow with company. Top salary plus benefits. Both full time and part time work available. Excellent opportunity for knowledgeable individual. Call AMERICAN HOME PAINT at 438-8554.

CLERK-TYPIST
Mortgage banking firm in Springfield is seeking well organized individual for clerical & typing duties. Room for possible advancement. Salary commensurate with experience. For interview, please contact Marilyn Weinberg ext. 11:00 a.m. (201) 376-0050

HELP WANTED

CLERICALS
According To The Dictionary
We're Tops

sum.mit (sum) n. 1. the highest attainable level; top or apex

When you start at the top, you go further and Summit Bancorporation is in the position to take your career to new heights. Continuing growth has made these excellent full time positions available:

BERKELEY HEIGHTS

- Reconciliation Clerk
- Deposit Clerk
- File Clerk

CLARK

- Collection Adjuster Trainee

SUMMIT

- Credit Investigator Trainee
- Verification Clerk
- Residual Equity Reserve Processor
- Faca/Amex Processor

All positions require at least one year's recent business experience, 40-45 WPM typing, excellent work history and outstanding telephone skills.

Our salaries are among the highest in the state. And benefits are outstanding, including free checking, money orders, and travelers checks; reduced rates on financial services; profit sharing; tuition refund; medical coverage and more. Please call our Human Resources Department Mon.-Thurs., 9 AM - 3 PM.
(201) 522-3660

The Summit Bancorporation
100 Industrial Road
Berkeley Heights, NJ 07072
Equal Opportunity Employer M/F/H

CLERK TYPIST
GROUND FLOOR OPPORTUNITY

MAYFAIR/FOODTOWN, the areas fastest growing supermarket chain, is currently seeking an entry-level clerk typist to work in our Human Resources Dept.

The ideal candidate will be a self-starter with good typing (50 WPM) and communications skills. Other duties will include answering phones, filing, correspondence, and general clerical functions. Knowledge of PC would also be a definite plus.

Come join our progressive supermarket and enjoy an excellent starting salary and benefits package to match. For an immediate appointment, please call:

LINDA FELDMAN
(201) 352-6400, ext. 285
10am-3pm
mayfair supermarkets
401 Newark Ave.,
Elizabeth, N.J. 07208
Equal Oppy. Emp. m/f

CLERICAL F/T
Busy insurance office, located in Kenilworth seeking self-starter. CRT experience helpful; will train. Pleasant surroundings. Call Gladys at 688-7700.

CLERICAL
For filing department in busy insurance agency in Kenilworth. Flexible hours. Pleasant surroundings. No typing required. Call Gladys at 688-7700.

HELP WANTED

DATA ENTRY CLERK
Fast growing retailer seeks bright individual with data entry experience. Looking for typist who can type accurately and efficiently. Will also be utilized in other office skills. Please call 379-9000 for appointment, ask for Donna Cleary, 634 Morris Turnpike, Short Hills. Equal Opportunity Employer

DELIVERY & Counter person needed for busy Pizzeria. 5-10 pm. Good pay. Closed Monday. Call 245-7630.

DENTAL HYGIENIST
Immediate full time position available. General dental office in Union. Experience necessary. Recall system a must. Call after 6pm, 851-0481.

DRIVERS/P/T
Suitable for retiree, light package deliveries. Flexible hours. Company vehicle. Call Ben. 241-6900.

DRIVERS (W/ET)
Positions available for Drivers. DAY, EVENING & WEEKEND at large NEWARK area (close to downtown) hospital. FULL TIME & PART TIME positions open. Hours flexible. Must have valid license and drive stick shift. Salary plus excellent TIPS. Permanent, steady employment. Call our PHILLY headquarters at (215) 363-3530, Monday-Friday only.

EXERCISE INSTRUCTORS
Needed for all hours. Cheerleading and iritation coaches needed. Please contact Lisa or Anna, Summit YMCA, 273-4242.

GROUNDMAN
For fence service work. Experience preferred, but will accept trainee. Drivers license required. Call 245-1919.

GOVERNMENT Jobs - 16,400 \$59,230/yr. Now Hiring. Call 805-687-6000 Ext. R-618 for current federal list.

GOVERNMENT Jobs - \$16,000 \$59,230 year. Now Hiring. Call 1805-687-6000 Ext. R-671 for current federal list.

GLAZIER
Experienced auto glass mechanic. Top pay, benefits. Call Neil evenings 994-1590, 994-1254.

GENERAL CLERICAL

F/T position avail. for energetic person. Varied & interesting work. Must be accurate with numbers, able to handle phone orders and other clerical duties. We offer good benefits, and competitive salary with opportunity for advancement & salary increase. Please call: 354-7600

HARDWARE - Full time. Counter experience helpful. Hardware or related experience preferred. 57 year-old firm. Phone 373-9482.

HEALTH CARE
Join a professional home care team as a certified home health aide in the Summit area. Free training course sponsored by:

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March 30-April 10
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HELP WANTED

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The Summit Medical Group, P.A., a multi-specialty Group Practice, is now accepting applications for the following ideal opportunities:
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File Clerk P/T
LPN P/T
Maintenance
Medical Technologist F/T
Medical Transcribers FT/PT
Photobomists FT/PT
RN's P/T
X-Ray Technicians P/T
We offer excellent salaries plus company paid benefits with most positions. If interested, please call Personnel, 277-8633.
Summit Medical Group, P.A.
120 SUMMIT AVENUE SUMMIT, NEW JERSEY 07901

INSURANCE AGENCY
CUSTOMER SERVICE
Needs person full time to handle Personal Lines, clerical duties, some commercial experience preferred but will train. Full benefits. For appointment call 686-3555, ask for Gerry.
JUNIOR CARRIERS
Boys and girls who are interested in earning money-winning cash and prizes are needed in the Union County area. Deliver the Star Ledger in your neighborhood. You must be at least 11 years old. Call toll free 1 (800) 242-8850 or 877-4222.

INVENTORY P/T DAYS YEAR-ROUND
National inventory company seeks 20-30 reliable individuals with cars. Average 25-35 hrs. weekly. \$5.50 to start. Paid training. Travel & auto allowances. Call for interview between Mon-Fri, 12-5 pm ONLY!
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JOIN THE TEAM!!!
Lawn Doctor has Career openings for Customer Service representatives. You will be responsible for Sales, Service & Customer Relations. Salary plus Commission. 1st year earnings potential to \$20,000. Call 273-2220 today for a Confidential Interview. Training provided.



LICENSED PRACTICAL NURSE PART TIME
Immediate part time opportunity available for LPN in our progressive multi-specialty Group Practice Facility. A comprehensive company paid benefits package and salary commensurate with ability accompanies this 30 hour week position. For additional information, please call Personnel, 277-8633.
Summit Medical Group, P.A.
120 SUMMIT AVENUE SUMMIT, NEW JERSEY 07901

MORE THAN JUST ANOTHER TYPING JOB
Decent typing speed and high accuracy can be your ticket to an interesting job in the fast-paced, exciting world of weekly newspaper publishing. You'll pick up a valuable job skill when you're trained on our VDT's. Minimal experience necessary; perfect for homemaker returning to work. Full-time, but hours are flexible. Maplewood location. Benefits. Call Brett Bayne, 763-0700, P.A. M.-S.P.M.
MODELS NEEDED
Children only, 6 months to 16 years.
NO EXP. NECESSARY
Open call thru January for placement in upcoming TV commercials. Call 882-9159.
SILK SCREEN PRINTER - Experienced preferred. But will train the right person. Call 241-2166. Ask for Ron.

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MEDICAL TECHNOLOGIST
Immediate full time day position in our Group practice Facility for medical technologists, resp. registered or eligible. Previous microbiology experience and proficiency in all phases of laboratory procedures are required. We offer a 37 1/2-hour work week, competitive salary, excellent company paid benefits program and are located in Suburban Summit, just minutes from the Garden State Parkway. Please call Personnel, 277-8633.
Summit Medical Group, P.A.
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Mortgages - ASST LOAN PROCESSOR
Mortgage Banking firm in Springfield is seeking experienced individual for loan processing duties. Room for advancement. Salary commensurate with experience. For confidential interview, please contact: Dianne DePalmer
203-376-0050
MANAGER (ASSISTANT)
Expanding PHILLY based service company located at large NJ/PA area medical center seeks EVENING Supervisor. Duties include employee supervision & motivation, scheduling, customer relations. Excellent advancement potential & starting salary including medical, dental, profit & pension plans. Send resumes include salary history to our corporate headquarters: Personnel Director, Parkway Corporation, 3729 Chestnut Street, Philadelphia, PA 19103, or call (215) 563-3336, Monday-Friday, 9am-5pm.

LEGAL SECRETARY - Millburn sole practitioner seeks competent and pleasant legal secretary for congenial office. Salary commensurate with experience. Call JILL 379-1553.
LIBRARIAN - Full or part time. Union office based company looking for detail oriented, organized person. Good filing and library skills outfold. Flexible day hours. Some duties include: maintaining and updating furniture, catalogs and fabrica. Good salary and benefits. Call 686-3900, ext. 50.

OFFICE WORKER
Good telephone skills for small personal glass company. Personality more important than experience. Will train. Benefits plus. Full time, flexible hours. Ann, evenings, 994-1590, 994-1254.
OFFICE MGR ASSISTANT
Dynamic hi-tech computer company seeks office manager's assistant person will learn all phases of facility mgmt, switchboard and telephone responsibilities and general office procedures. Previous office experience a plus. Good typing skills, will train on use of P.C. and without. Excellent opportunity for self-motivated, self-directed individual. Pleasant working conditions, good salary and benefits package. Call Joyce Field, DATA SYSTEMS COMPUTER CENTRE, Springfield, N.J., 467-2300, ext. 2180.

ORDER ENTRY OPERATOR
Great opportunity and rapid advancement for an alert, conscientious individual with minimum 5 years CRT experience. Must have excellent job record. All benefits. Union, 964-0000, ext. 27.
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12pm-5pm, \$3.75 per hour. Process customer telephone orders. Apply BAXTER GROUP, 625 Rahway Avenue, Union, N.J.
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Excellent opportunity for college student with accounting major. Assist Chief Financial Officer of NJ's largest advertising agency. Work 20 hours a week, make your own schedule. Call for interview: 687-1313, ext. 280
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Eager, intelligent, go-getter. Earn, learn and have fun while you train for a career in our purchasing department. Start as an aggressive assistant and work your way up the career ladder. Competitive salary and benefits package. Contact Alice at 665-2100, Symbus Corp.

PART TIME CLERICAL FOR CPA FIRM
General office duties-typing a must. Call Bev, 379-9272.
PART TIME Optical sales
Experience preferred-but not necessary. Pleasant working conditions. Call 245-0900.
PART TIME-Clerk, Typist
Union Center area. Call Marge Hoffmann, 687-6721 between 1 and 4 P.M.
PAYROLL CLERK - Union County company seeks Payroll Clerk, good math skills and knowledge of ADP payroll necessary. Send resume to: Controller, 45 Hamilton Road, Verona, NJ 07044.
PART TIME-General office work
to include typing and insurance billing. Pleasant medical office in Union. Flexible day time hours. Please call after 1 pm, 689-8800.
PART TIME-CLASSIFIED SALES
For busy weekly newspaper chain. Pleasant telephone manager and good spelling habits essential. Some typing required. For interview, appointment call:
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Custom enlarging of top quality portraits. Wedding candid and commercial subjects. Experienced persons can earn top dollars and have financial security. Work in an employee-owned company. Call for appointment:
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Immediate full/part time positions available. Proficient typing skills and medical terminology required. Flexible daytime hours. Pleasant atmosphere and comprehensive benefits package. If interested call Personnel, 277-8633.
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In major retail stores. Flexible hours. Salary plus commission. Call 884-1129, between 9-4.
SECRETARY - Small busy office near-GSP- Essex County. Good secretarial skills, typing, filing, some legal work, heavy phones, some math abilities, no sten. Salary commensurate with exp. Resumes only. Secretarial, P.O. Box 659, West Caldwell, NJ 07007.
SECRETARY
Opportunity for secretary with excellent skills. Elizabeth law firm offers good salary and pleasant conditions. Legal experience not required. Reply Box 4471, County Leader Newspaper, 1291 Stuyvesant Avenue, Union, N.J. 07083.
TYPIST - \$500 weekly at home! Write P.O. Box 975, Elizabeth, N.J. 07207.
PART TIME TELEPHONE SOLICITORS
We have 2 immediate openings for part time telephone solicitors, experience preferred but not necessary. Call Mark Cornwell at:
686-7700 between 9am-3pm

PHLEBOTOMISTS FULL/PART TIME
Immediate full time and part time positions available for experienced phlebotomists to work in our Group Practice Facility.
Excellent company benefits package with full time position. If interested call Personnel, 277-8633.
Summit Medical Group, P.A.
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RN's PART TIME WATCHUNG OFFICE
Part time positions available for Emergency Room experienced RN's to work in our Watchung Satellite office. Pleasant atmosphere, office environment and excellent company paid benefits package. If interested please call Personnel, 277-8633.
Summit Medical Group, P.A.
120 SUMMIT AVENUE SUMMIT, NEW JERSEY 07901
RECEPTIONIST/LABORATORY
Full time receptionist position available in our Laboratory to schedule and receive patients, prepare Lab slips and answer telephones. Applicant must possess typing skills and the ability to effectively interface with patients. A comprehensive benefits package and 37 1/2 hour work week accompany this position. If interested, Call Personnel, 277-8633.
Summit Medical Group, P.A.
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HELP WANTED

PATIENT ACCOUNTS CLERK
Full time entry level position available in our Credit Department. Proficient typing required. Pleasant atmosphere, excellent company benefits package. If interested call Personnel, 277-8633.
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RN's & GN's OPEN HOUSE
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REGISTERED NURSES PART TIME
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X-RAY TECHNICIANS PART TIME
We are now accepting applications for ARRY registered xray technicians for our new satellite office in Watchung. Day/Evening/weekends/holiday-hours available. If interested call Personnel: 277-8633.
Summit Medical Group, P.A.
120 SUMMIT AVENUE SUMMIT, NEW JERSEY 07901

HELP WANTED

SECRETARY
Mature minded person. Excellent typing skills. Answer phone, schedule appointments, filing, over all office management. 40 hours per week, 9-5. Call 376-5553, for interview appointment.
SECURITY
Positions available. Excellent salary. Benefits. Paid vacations and holidays. Must have phone, car and clean record. Experience preferred. Several locations including Linden. Please call 376-5455.
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This is an excellent opportunity for a congenial, small, nonsmoking office with a warm cheery atmosphere. Flexible hours, 25-30 per week. Salary in the \$5.50-\$6/hr. range.
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REGISTERED NURSES PART TIME
Part time positions available for experienced RN's to work in our Group Practice Facility. Pleasant atmosphere, office environment. If interested, please call Personnel, 277-8633.
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X-RAY TECHNICIANS PART TIME
We are now accepting applications for ARRY registered xray technicians for our new satellite office in Watchung. Day/Evening/weekends/holiday-hours available. If interested call Personnel: 277-8633.
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SHOWCASE OF HOMES

Take stress out of relocating

Relocating to another city is a significant event in people's lives and the stress it causes can be similar to the death of a loved one or divorce, according to Bobbie Kerns, president of her own management training and consulting company that specializes in real estate and relocation. Kerns, whose firm is based in Laguna Beach, Calif., writes in the January/February issue of "Real Estate Today," the official publication of the National Association of Realtors that "Relocation Stress Can Be Contagious."

"People who relocate must experience the stages of loss—disbelief, sadness or grief, anger and negotiation—before they can recover," Kerns cautions. She advises real estate salespeople to recognize these stages so that they can deal more effectively with transferees.

During Stage One: Disbelief, Kerns recommends that family members communicate with one another and begin planning for the move. At this stage, real estate salespeople should avoid information overload. "An electrical outlet can handle only so many appliances before it becomes overloaded. Similarly, a person's ability to process information deteriorates when he is barraged with too much information at one time. Impatient salespeople who project a let's-get-on-with-it attitude won't be successful in such a case."

Immobility to handle the many chores related to selling a home in order to move is often symptomatic

of Stage Two: Sadness or Grief. Directing energies into relocation activities can help according to Kerns. It can be as simple as a trip to the ice cream parlor or zoo with the children or arranging to have a cleaning service help with the house.

"Most people who are recovering from a loss, experience sadness before anger," writes Kerns. "But in relocation, people sometimes feel angry first. More often, though, they vacillate between the two emotions." Real estate salespeople often bear the brunt of their anger when persons relocated reach Stage Three: Anger. "Salespeople should keep in mind," Kerns advises, "that most transferees can't vent their anger on the people who are responsible for the relocation—their employers. And transferees usually won't take their frustrations out on a family member."

When angry outbursts do occur, the remedy is to again direct the persons involved gently into some other nonhousehunting activity—such as taking a break for lunch.

When people reach Stage Four: Negotiation, they are well on their way toward full recovery. Kerns reminds salespeople that they can't be expected to fix everything. Negotiating for the light fixtures is one thing, but real estate agents can't replace former friends, jobs or familiar neighborhoods. Kerns adds, "And they can't fix marital problems or problems with children that existed prior to the relocation."

"Real Estate Today" is published nine times a year by the National Association of Realtors. For further information, write to "Real Estate Today," National Association of Realtors, 430 North Michigan Avenue, Chicago, Ill., 60611-4087.

TRW leases building

TRW, Inc. Customer Service Division has leased an 8,200 square foot building located at 702 Rahway Ave., Union, N.J. It was announced today by Murray Construction Co., Inc. of Springfield.

TRW, Inc., headquartered in Cleveland, Ohio, is a leader in defense and space systems, and automotive products worldwide. The Customer Service Division has 4 additional district offices operating throughout the U.S. The 702 Rahway Avenue building will be occupied by approximately 65 employees in the management, clerical, and parts departments, and lab repair area.

702 Rahway Avenue was developed by Murray Construction Co., Inc., a leading developer throughout New Jersey, New York, Pennsylvania and Maryland. Murray offers a total building package which includes leasing and construction consulting, site selection and development, financial arrangements and engineering and architectural services.

Credit rates can be lower

Charging bills may be easy, but paying them is another matter. After credit card bills arrive, most consumers can expect 18 to 20 percent interest to follow.

But consumers don't have to pay high interest. Those who know where to look can get credit cards at 10.5 percent and up. To aid consumers in this search—the Consumers League of New Jersey is giving away a free list of lower rate credit card banks. Consumers can obtain the list by mailing a stamped, self-addressed, business-sized envelope to: Consumers League, 80 Fullerton Ave., Montclair, 07042.

The updated Consumers League pamphlet lists banks from New Jersey and around the country who lend to New Jersey residents. Unfortunately, only three New Jersey banks had rates low enough to make the list. The average credit card rate in New Jersey continues to exceed 18 percent. Eighteen percent interest on a running \$1,000 balance would cost a consumer \$180 per year. Switching to a 12 percent credit card would save this consumer \$60. So consumers have a financial incentive to switch banks.

When 18 percent interest was banned in Connecticut, several banks started a rate war. Consumers benefited, and the lower rate banks won thousands of new customers. Fifteen percent is now the legal maximum in Connecticut for credit card purchases.

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SHOWCASE OF HOMES

Schwartz lists \$15 million in '86 sales

The crunch to close real estate transactions before the end of the year and take advantage of the old tax laws paved the way for \$15 million in sales and leasing activity for the Essex/Union/Hudson industrial and office space division of the Archie Schwartz Company in the past four weeks.

Senior Vice President Harvey Fern and Vice President Daniel Enculescu said the major reasons for the "big" activity was the double-edged sword of some property owners looking to take advantage of the capital gains provisions of the present tax laws and also that many companies looked to consummate their transactions and be in their new quarters for the start of the new year.

The major transaction recorded in the territory in November was the \$3 million sale of the Economy Color Card building at 1001 Newark Ave., Elizabeth to Artel Home Furnishings.

The manufacturer of bedding products and cloth kitchen items will use the 86,000-square-foot facility production and distribution of its lines in the northeast.

Schwartz Sales Representative Steve Bernhaut negotiated the transaction between Al Wehl and Don Tweed of Artel and Don Ackerman of Economy Color.

Another significant transaction by Bernhaut was the sale of a Frelinghuysen Avenue, Newark, production center for Ebon Services International and its subsidiary, Haynes Security Inc.

Ebon provides aircraft maintenance service—and Haynes offers airport security—to such major carriers as Peoplespress at Newark Airport.

The companies have four other buildings in the Newark area, all of which were acquired through Bernhaut and the Archie Schwartz Company.

"These companies have gone from about 200 to more than 1,000 employees and to more than 80,000 square feet in real estate. It is truly an entrepreneurial success story," said Bernhaut.

He was also responsible for three other deals, including: the leasing of a distribution center to Pandair International Airfreight on Dowd Avenue, Elizabeth, from E & P Enterprises; the leasing of a manufacturing and warehousing center to Chams de Baron, the men's clothing maker, at 745 Dowd Ave., Elizabeth; from Todd Logistics; and the sale of a one-story production center for Corrugated Carton Company at 491 Mulberry St., Newark, from Marbet Realty.

In a related move, the Archie Schwartz Company was also appointed the exclusive marketing agent for Todd Logistics' 142,000 square foot distribution center in Bayonne. Schwartz's Vice Presidents Mort Ruderman and Claire Elg are spearheading that effort.

Enculescu and Sales Representative Alan Gallagher together logged more than \$5 million in sales and leasing activity through three major transactions. They were: an investment transaction for three properties in Elizabeth, Linden and

Roselle, respectively, between P.K. Associates of Martinsville, N.J., which purchased the sites, and Kantor-ERM Company, the sellers; the sale of a warehousing center to J-Way Trucking on Ramsey Avenue, Hillside, from Best Buy Distributors; and the sale of an industrial facility, also on Ramsey Avenue, Hillside, to Frank Slenski from Sunlite Energy.

Other sales representatives logging large deals in November were Vincent Barcellona; Arnold Paglia and Vice President Pat Petruzzellis. Their transactions included: the


sale of a manufacturing center to Anthony Kotsinis on East Elizabeth Avenue, Linden, from Peter-Hulse-Busch; the sale of a single-story distribution center on Broad Street, Newark, to Steven Brown from United Jersey Bank; the leasing of assembly space to My Lady Sportswear on Frelinghuysen Avenue, Newark, from the M.P.V.P. Corporation; and the leasing of warehouse space to TEAN Inc., and Industrial steam-cleaning service, on Walnut Street, Newark, from Malera Designs.

Assistance for many of the above

transactions was provided by Schwartz ECRA Procedural Director Joseph R. Douglass. The former state Department of Environmental Protection official joined the firm earlier this year to provide practical guidance on ECRA matters to attorney representatives of industrial property owners in Schwartz deals.

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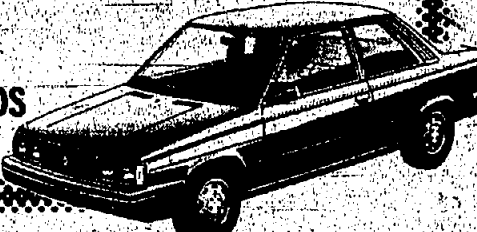
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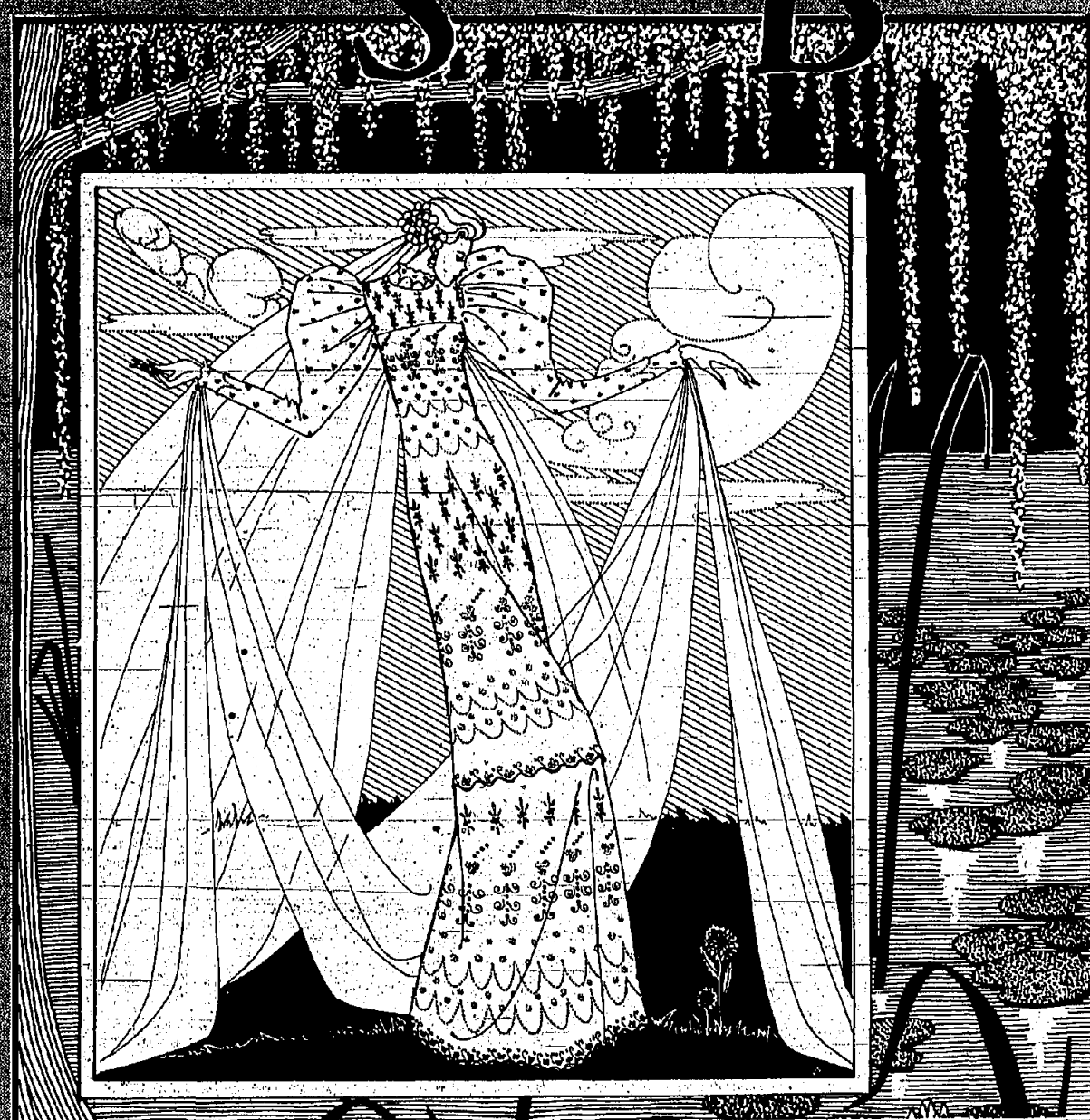
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THURSDAY FEBRUARY 19, 1987

How to cope with wedding day crises

Your wedding is a few weeks away and, naturally, you're dreaming of a perfect, worry-free day. But it's true of weddings as of anything else: The best-laid plans often go awry.

If you're the victim of a no-show organist, or a record heat wave, will you know how to cope? Bride's magazine has these tips for handling common wedding-day crises:

The photographer is nowhere to be found. Or, the wedding cake does come, but it says, "Bon Voyage, Aunt Claire." The florist has dropped off six centerpieces; you ordered 12.

Foretell these mishaps by getting everything in writing. A reliable contact should specify delivery date and hour, and include such details as dress colors, frosting flavors, liquor amounts.

Provide all delivery people with a map and instructions for reaching your home or the reception place. Confirm all services ahead and

Friendship a basis for a marriage

In a world of changing sex roles and more equal marital partnerships, today's bride is placing a high priority on friendship as the basis for marriage.

A survey of 350 brides-to-be, conducted by Lenox China and Crystal, reveals their feelings and opinions regarding relationships and traditions and offers some insights into the future plans of newlyweds.

The survey indicates that today's bride is "best friends" with her spouse. About 70 percent of the women met their husbands-to-be at work, school or through mutual friends. In contrast, only seven percent polled met their fiances at popular "singles spots" such as bars, restaurants or parties.

Approximately 96 percent of the brides consider their fiance their best friend and share similar views on issues. By comparison, few brides say opposites attract.

About 70 percent of the brides place the highest regard on the inner qualities of their future husband. Important characteristics include his sense of humor, patience and intelligence. Less important are physical appearance, sex appeal and financial status.

According to the survey findings, the number of two-career families with both parents working full-time or the mother working part-time will continue to be a strong trend. Many brides-to-be plan to combine child-rearing with careers.

Almost 99 percent of the brides-to-be plan to work away from home after marriage. Family life is also important to today's bride, as 88 percent of the women plan to have children.

Most brides-to-be are interested in entertaining in their homes after marriage and plan to do so often. Over 50 percent of the brides expect that they will hold small-casual dinner parties. Others expressed an interest in having formal dinners, theme, holiday and cocktail parties.

In accordance with their desire to entertain, 81 percent of future brides say they will need a formal set of crystal and china, and plan to select these items at the bride's registry. Over three-quarters of the brides also plan to register for casual china.

again, the day before the wedding. On the day itself, ask a friend to get to the church early to make sure flowers are being delivered and the photographer is setting up. As a last resort, turn to back-ups.

A talented cousin might be your pinch-hit photographer. Send ushers to the deli, bakery and liquor store for missing items. Don't wait too long!

You spill red wine on your dress. Everything imaginable can go wrong with clothes — zippers stick, wrinkles appear, veils tear, buttons fall off.

Ask your salon owner beforehand of what fabric your dress is made, and for tips on how to repair it in an emergency. Then, pack a "just-in-case" kit with needle and thread, spot remover, glue, safety pins, tape, a travel steamer. In a pinch, move flowers to hide the spot or tear.

The best man forgets the ring. Or, it gets stuck on his finger. Or, it falls off the ring bearer's cushion and rolls out of sight. Generally, the best man should keep the ring in his pocket, not on his finger.

Secure the ring of the ring bearer's pillow with a ribbon — or use a fake just for the effect. If your ring really is temporarily out of commission, borrow a ring from an attendant or a parent, and carry on.

A bridesmaid is about to keel over. It could be stage fright, a skipped breakfast or just too much excitement. Be sure to include every attendant in your wedding rehearsal and practice walking down the aisle and what to do at the altar.

Encourage R and R time for everyone the week before, including plenty of sleep and exercise. Plan your rehearsal dinner as an early evening — or hold it two nights ahead. Ask your maid of honor to carry smelling salts, aspirin, adhesive bandages, tissues.

It's pouring rain. Or, it's sunny, too sunny, and the heat threatens to wilt flowers and you. It's essential to have a backup location for anything-planned outdoors.

You should also be prepared to: Dress at the church or nearby; Delay the ceremony; Put up signs for a detour route to church in case of flooded roads; Use beach umbrellas to ferry everyone from cars to church in a downpour.

Secure the ring of the ring bearer's pillow with a ribbon — or use a fake just for the effect. If your ring really is temporarily out of commission, borrow a ring from an attendant or a parent, and carry on.

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Taking the stress out of entertaining

Whether it means trying out the new wedding chips at a formal dinner or having a group of friends over for a casual get-together, part of the fun of being newly married is entertaining.

The first few times a husband and wife entertain together at home can be stressful, however, so the following tips can help in planning the early events.

A newly-married couple should decide which type of party they are most comfortable giving. Some hosts prefer a carefully planned setting, such as a sit-down dinner, while others prefer to put everything out and let guests help themselves.

Choose whatever style makes you both most comfortable. If one likes casual and one formal, try to compromise — perhaps offer hors d'oeuvres and dessert buffet-style and serve the main course at the table.

Delegate responsibilities beforehand. The more organized a couple is about who does what, the smoother the party will go. Also, try to arrange to alternate the timing of each job so that one person is on hand to see to the guests while the other is pulling together last-minute details in the kitchen.

Decide which of you will tend bar; who will clear glasses and ashtrays, etc. Set up whatever you'll need before the party. Make sure you have plenty of ice, mixers, lemon and lime wedges and coasters on hand.

One of the easiest ways to make an evening special is to give a party or a dinner a special theme. It can be as simple as "going Chinese" by using a wok to cook stir-fry and setting a table with chopsticks and a single colorful flower centerpiece.

Or, you might arrange a series of regional dinners with other couples and each week try a different cuisine at someone's home.

If an elaborate dinner is planned, one of the challenges is timing all the elements to serve everything simultaneously. An extra heat source can help, especially one that can be used in the dining room to keep a dish warm.

The new single unit induction cooktop from General Electric heats food by creating a magnetic interaction with any cooking utensil made of ferrous metal. In turn, the pot or pan cooks the food. The cooktop surface itself stays cool, making it an ideal "back-up" burner when entertaining.

With time and luck, you and your spouse will become more synchronized in your hosting styles. In the beginning make a special try at complementing each other's efforts so you will enjoy your own parties more, as well as put your guests at ease. You're bound to be admitted for making a great team.

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IN GOOD TASTE, a catering and specialty food shop, recently opened in Millburn.

Special foods top the menu

At a time when food is mass produced, and convenience is the name of the game, there is still a place where one can purchase delicious food to take home and quality is the mainstay.

The atmosphere of In Good Taste, a catering and specialty food shop in Millburn offers an array of fresh food to please everyone. From soups, chili, or chunky chicken salad to ricotta spinach chicken breasts or blackberry glazed ham, all are prepared fresh daily and delicious. A fine array of vegetables is also included in their daily fare: roasted, stir-fried, fennel, and much more. To further entice the taste buds, baked goods are made on the premises.

Steven Sisco, a New Jersey native and owner of In Good Taste, makes all this possible with 16 years' experience in food service excellence behind him. A graduate of the Culinary Institute of America, he gained his experience with a major restaurant corporation for over 12 years starting in the kitchen to eventually managing this well-known establishment.

Since taking over ownership of In Good Taste in November 1985, Sisco has been devoting a lot of time and effort into expanding its catering department.

"As always, our purpose is to provide enjoyment and satisfaction to each of our customers. We do this by serving the highest quality food in a manner that is gracious, friendly and professional in a setting that is inviting. Our food is prepared daily with seasonal fresh vegetables, poultry, fish and meats," said Sisco.

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Diamonds 'reflect' buyer's character

For centuries man has attempted to predict personality through tea leaves, astrological charts, and even bumps on the head. Now, here's a new twist. In order to reveal whether a person is creative, aggressive, sensitive, earth-bound or dreamy, look at his or her favorite diamond shape... round, oval, pear, marquise or emerald cut.

Over the years, veteran jewelry appraiser Saul Spero has developed a "personality profile" of individuals selecting diamond engagement rings by observing a direct correlation between the shape of the diamond desired and the person's character.

The credibility of Spero's observations is based on psychological precepts, confirms Dr. Frederick Koontz, professor of sociology at Tulane University. "There is a solid rationale behind Spero's observations. When a person selects a particular geometric shape, that person gives expression to an inner impulse. It is a revelation of the inner self."

Now, have some fun with the "Diamond Shape Profile".

If you like the round shape best, husband, children and home life are terribly important. You're content, dependable and relate easily to

others. You eagerly anticipate all the comforts and joys of marriage and motherhood. Even if you work, a career is not your uppermost concern.

The security of home and family (suggested by the round portion) are also very meaningful to someone who selects the pear shape. But you're eager to meet new people and embark on new experiences—indicated by the tapered end. You're ambitious, want to keep up with your peers and urge your mate to do likewise.

Does the oval shape diamond appeal to you? Chances are you love to innovate and are fully in your element when you're being creative.

You're organized, but not inflexible, and have a unique sense of your own style. You dare to be different, but are not "far out." The oval personality is a blend of the round, square/emerald and marquise.

Someone who prefers the marquise shape is outgoing, impulsive, sometimes temperamental, sexy and known to be "a charmer" depicted by two tapered ends. You thrive on new challenges and your

partner must do the same to keep up with you.

Your energies need the outlet of a career and you're compelled to achieve your potential. You savor excitement and don't like to be "cooped up" at home.

A bit conservative, disciplined and organized, describes someone who favors the orderly, angular square or emerald shape. Often your mind wins out over your heart. You think things over clearly before making decisions. You also have good executive and leadership capabilities.

Diamond shape, or cut, is just one of the all-important "Four C's" that should be considered when buying a diamond, advises Jewelers of America (JJA), the national trade organization dedicated to consumer information and education.

Diamond values are also based on carat weight. There are 142 carats to an ounce, and 100 points to a carat, color (the amount by which a diamond deviates from the whitest possible, or truly colorless), and clarity (determined by fishing into account the number, size, placement, color and nature

of inclusions).

of the all-important "Four C's" that should be considered when buying a diamond, advises Jewelers of America (JJA), the national trade organization dedicated to consumer information and education.

Insure gifts

Your wedding is less than three weeks away. All your wedding gifts, including the silver tea set from Aunt Martha, are neatly stacked in your mother's guest bedroom, while contractors put the finishing touches on your new home.

Before you sail away on your honeymoon, the Insurance Information Institute suggests that you contact an insurance agent or company representative and inquire about a wedding presents floater.

This type of floater is designed to cover wedding presents, on an "all risk" basis, wherever they are, during the period before and after, but not longer than 90 days after the wedding.

Premiums for a wedding presents floater may cost as little as 55 cents per \$100 for the first \$10,000, and only slightly more if it includes the risk of breakage of china, glass, marble, earthenware, furniture or other fragile articles.

As soon as you return from your honeymoon and get settled, don't forget to contact your insurance agent or company representative and choose a homeowner insurance policy best suited to your personal needs. You can insure your property against many different kinds of losses, including fire, theft, wind-storm or hail and vandalism or malicious mischief. Apartment dwellers need tenants insurance for their personal belongings and their liability to others. The landlord's insurance does not include this type of coverage.

The F.I.I. also suggests that newlywed couples make an inventory of all household furnishings and personal belongings. An inventory will help you to establish the value of your belongings and how much insurance you need. It will also help you to settle an insurance claim quickly and efficiently. If a loss should occur, for a copy of "Home Insurance Basics," "Tenants Insurance Basics" and "Taking Inventory," one can call the F.I.I.'s toll-free insurance hotline: 800-221-4854.

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elegance. The play of light and shadow casts a glow on the wedding party. The bride and her attendants echo today's newest fashion silhouettes in gowns with sculptured, corseted slim skirts designed by Michele Piccione. The bride's Alfred Angelo gown features an embroidered chapel train that detaches for after-ceremony festivities. A floral headband and veil is the perfect complement. The groom wears the Cabernet Tuxedo from the Miami Vice collection with matching pleated trousers and accessories and a white formal shirt. The best man follows suit in the Cabernet Tuxedo worn with contrasting black double pleated trousers and a white formal shirt with white spread laydown collar. The bridesmaids are a rainbow of color in Dance-Allure dresses of dusty rose or ruby, with puff sleeves that can be worn on or off the shoulder.

Cooking is a family affair

When shopping for a wedding or shower gift, throw out your dated notions that gifts of cookware and appliances are of interest only to the bride. The groom may be one of an increasing number of men who have acquired a talent for preparing gourmet cuisine.

Today's two-career couple will share many household routines, including the preparation of their meals. Whether or not the bride and groom are gourmet chefs, there is little evidence to suggest that either will enjoy cleaning up. Here are some tips in selecting his and hers cookware for today's liberated couple.

Consider cleanability. Does the pan have a nonstick surface? Is it going to lose its designer appearance after a few uses?

Select a brand with easy-care features such as the Wear-Ever Ultra-Ter. Plus with its long lasting new Silverstone Supra finish on both interior and exterior surfaces.

Try to imagine a man's hand holding a pot by the handle. Is the handle wide enough, sturdy enough, or not designed with him in mind? Is the shape and length of the handle balanced to support the weight of the pot?

Consider the weight of the cookware. Is it too light to be comfortably held by a man? Is it important to also remember that the heavier the gauge of aluminum, the more evenly it will conduct heat.

Even heating will help prevent hot spots and the scorching of food.

Try to imagine a man's hand holding a pot by the handle. Is the handle wide enough, sturdy enough, or not designed with him in mind? Is the shape and length of the handle balanced to support the weight of the pot?

Think carefully about style and color choices. Did the bride or groom have a fully furnished home prior to their marriage?

Does the new couple want to add to an existing cookware set and have a specific size, model or style in mind? And, of course, don't forget to inquire whether the groom has a cookware "wish list" of his own.



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Make a bridal shower cake

Bake an outrageously rich and delicious cake for a bridal shower. This meringue and whipped cream fantasy looks as if it came from the best patisserie in town. It is, however, quite simple to make.

CRANBERRY MERINGUE CAKE
 8 egg whites
 2½ cups sugar
 1 Tbsp (14 ounces) Ocean Spray Cranberry Orange Sauce
 2 packages (7 ounces each) flaked coconut
 ½ cup confectioners' sugar
 1½ cups (2½ pints) heavy cream, whipped
 1 tablespoon rum extract
 Lace dolly

Preheat oven to 275 degrees F. Beat 8 egg whites until stiff. Gradually add sugar, 1 tablespoon at a time, beating until stiff and glossy. Mark three 8-inch heart outlines on sheets of foil. Place on cookie sheets. Spread half of the meringue on one of the hearts. Spoon the remainder of the meringue on the second and third hearts in a border on the inside edge of the hearts' outlines.

Bake for 1 hour or until dry and crisp. Cool. Mix sauce and coconut.

Fold half of this mixture and the confectioners' sugar together. Whip 1 pint cream and rum extract together, fold into cranberry mixture. Pour into a quart container and freeze until hard. Whip remaining 1½ pints heavy cream until stiff.

Stack two outline hearts on top of full heart using some of the whipped cream to "glue" together. Spread remaining cream down sides of hearts.

When ready to serve, place on a platter covered with dolly. Spoon in frozen mixture. Spoon remaining cranberry-coconut mixture around opening of heart. Serve at once. Makes 8-10 servings.

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Hairdresser has tips for the big day

Julius Caruso, prominent New York hairdresser, who has been styling New York's society brides for more than 40 years, has the following tips for your big day:

Consult your hairdresser at least one week before the event, and bring your veil.

Keep your cut and style simple; an elaborate hairstyle detracts from the beauty of your dress and the day. Keep the style soft. All brides, no matter their age, should look "soft, shiny and sweet."

Try to keep the length of your hair above shoulder length. It's simpler for both the wedding and the honeymoon.

Avoid heavy hair sprays and mousses. This is a day you want your hair to be soft to the touch and to smell clean and fresh.

Don't forget your bridesmaids. It's important for the whole bridal party to feel beautiful.

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Combining possessions is a challenge to newlyweds

Not so long ago, most single women lived with their parents until marriage and collected everything necessary for a home. Meanwhile, bachelors tended to live in apartments furnished with little more than stereo, couch and bar. Today, both men and women leave home earlier and marry later.

Consequently, they accumulate most home comfort "necessities" while still single. For today's newlyweds, combining two sets of possessions into one home can be the first great challenge of married life.

With space at a premium in most first homes, couples quickly become familiar with space-saving techniques. They devise ingenious ways to eliminate clutter and are likely to spend entire Saturdays installing

closet organizers or building shelves. They learn to throw away junk or, at least, items not used in the past 10 years. And, for space-saving convenience, they buy multi-functional appliances instead of outfitting their kitchens with 20 individual gadgets.

Fortunately, solutions that save time and space do exist. One is to install appliances in under-used areas. Recently developed under-cabinet appliances, for example, unclutter countertops without trading off accessibility and convenience.

A recently introduced newcomer to the battle to save space is the undersink dishwasher. General Electric's Spacemaker dishwasher installs in the frequently wasted area under the sink, saving up to 24 inches of valuable wall space.

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Wedding day suits individual tastes

A wedding is a celebration, universal yet diversified in style and presentation. No other creates as much joy and excitement — not only for the bride and groom but for everyone involved.

What makes it even more exciting today are the different options that are available to couples. Marriage today has no one formula. Whether you opt for getting married when you are older or younger, decide to have a dual-career marriage or a more traditional union, the one thing most brides and grooms agree on is that you can make your marriage what you want it to be.

This idea also carries over to the actual planning of the wedding. Most couples today share the responsibility of planning a wedding.

Getting involved in the planning of the ceremony as well as the celebration afterwards is the best way to make your wedding a personal statement of who you are.

Choosing the vows with which you feel comfortable, or writing a good deal of the ceremony yourselves, can help make you feel that your wedding is a reflection of who you are as a couple.

Your reception, too, should be planned according to what you as a couple want and enjoy.

There are many types of receptions from which today's bride and groom can choose. A traditional sit-down dinner is as popular as ever. Many couples like the orderly, organized feeling this type of seating arrangement conveys. Large as well as small groups can accommodate themselves to this type of arrangement.

A buffet dinner is also very popular. More casual in feeling, this type of reception allows people to move freely amongst the other guests.

A buffet dinner also allows the bride and groom more freedom when choosing a menu. With this type of dinner, an appealing variety of dishes can be served. Also, in many cases, a buffet dinner is less expensive than the traditional sit-down reception.

Another alternative that is becoming increasingly popular is a cocktail hour reception. Similar to a buffet reception, a cocktail reception usually includes champagne with hot and cold hors d'oeuvres being circulated, or a buffet table with hors d'oeuvres that people can help themselves to, and a bar complete with wine as well as hard liquor.

For those more interested in a reception with a "country feeling," outdoor luncheons complete with tent or awning are always nice. You might even want to serve a picnic lunch with individual baskets that would make the event fun as well as easier to serve.

It is always the small details that really stand out when it comes to judging which receptions are the most special.

Balloons, ribbons or netting — all relatively inexpensive — can add a special flair when it comes to decorating for a wedding reception. Flowers — whether exotic or wild — add to the ambiance, as does music. Both flowers and music can

run into some money, so it is best to research the different types available to you.

Flower arrangements range from potted plants placed on tables and arranged strategically throughout the reception area to wild flowers strewn in baskets, or the very delicate single white lily in a vase.

There is music to suit everyone's taste and, because it is a universal language, you can be sure that no matter what type you choose, it is sure to be enjoyed by most everyone.

With so many options to choose from in terms of both lifestyle and types of weddings, today's couples have to remember to follow their hearts and do what reflects their personal taste and style.

Speeding up the timetable

Can you organize a traditional wedding for this summer if you've just become engaged? Most bridal guides advise allowing six months to a year to attend to the many details.

But a new book from *Bride's* magazine, titled "Shortcuts and Strategies for a Beautiful Wedding" (Perigee Books), offers help to those who want or need to plan a celebration in a hurry.

You can speed up your planning timetable without sacrificing your dream of a lovely wedding, say the authors. The key is efficiency and organization.

Network to whittle down options: You won't be able to visit every wedding vendor in your area. Instead, ask friends and business associates for specific recommendations. Then, ask the florists or photographers they've put you in contact with for their referrals.

Attend a bridal show, if possible, to take advantage of the multiple ideas and services gathered in one place.

Manage your time. Assign a priority to each wedding task, then make lists of things to do and update them each day. Take notes each step of the way, writing down estimates, impressions, names: If

you rely on memory alone, you'll end up retracing steps and forgetting important details.

Postpone tasks when appropriate. Pen thank-you notes now to your attendants, but shop for their gifts on your honeymoon.

Delegate, delegate, delegate. Willing friends and family members can be lifesavers. Does your mother love to shop? She might scour stores for bridesmaid's gifts. Your father could arrange for the invitation printing and order the liquor. An usher could round up the legal forms for changing your name on bank accounts, driver's license, stock certificates.

Set deadlines to get things done. Otherwise, Parkinson's Law applies: "Work expands to fill the time available for its completion."

The book also suggests these specific time-saving ideas:

Choose a wedding gown in a simple style; the ordering time may be shorter. Look at discontinued sample dresses on sale, or order a bridesmaid's dress — in white.

Hire a wedding consultant to relieve you of time-consuming tasks.

Use a wedding gift registry.

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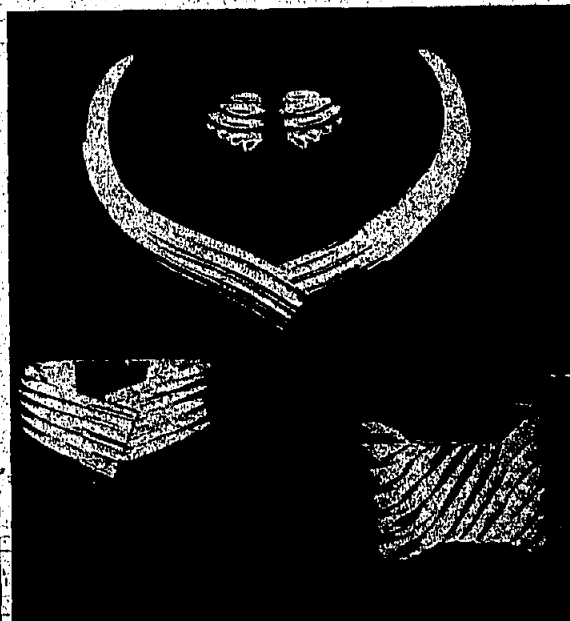
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