



**“Children’s HeartLink is about more than taking care of one patient or training one doctor. It’s about doing something long lasting to change the way countries train the next generation of heart specialists for kids.”**

Mark Lewin, M.D., cardiologist at Seattle Children’s Hospital, co-director of the Seattle Children’s Heart Center and Children’s HeartLink medical volunteer

Dear Friends,

Thanks to your support, Children's HeartLink continues to grow, both in its reach and its capacity to save and improve lives. Knowing that our most important capital is our people, we've grown our volunteer networks and staff. We've also expanded our competencies within our Board of Directors and International Advisory Board. You make this possible.

Thanks to your generosity, connections and collaboration, we are on the right trajectory to achieve our 2030 goal to reach one million children and achieve 50 Children's HeartLink Centers of Excellence. This is an aggressive goal for an organization our size. Last year we reached 96,000 children through our 14 partner hospitals, five of which are Centers of Excellence and therefore trainers themselves.

The impact of your giving is felt every day. A child has a lifesaving procedure at one of our partner hospitals every 41 minutes.

We're proud of our accomplishments, yet constantly aware of the children who are not getting the care and treatment they need. Children are born with heart defects at a rate of one in 100 worldwide. In many developing and under-resourced countries, as many as nine out of 10 of these children will never receive either the proper diagnosis or care that is needed to help them survive and thrive.

While we are increasing our focus to reach even more children with heart disease, we can't lose sight of the fact that our work is about saving and changing individual lives. The girl in the school uniform who is featured on the cover of this report is a 7-year-old from Vietnam who had surgery at one of our partner hospitals when she was 2 years old. Her name is Phuc (pronounced FOOK), and she leads an active, normal life, thanks to the lifesaving surgery she had to correct her heart condition. I encourage you to watch a beautiful five-minute video about Phuc and her mother, which you can find on our website, on the Our Stories page.

Thank you for your passion for our work and your compassion for children with heart disease. It is your support that makes stories like Phuc's story possible.

With gratitude,



Jackie Boucher, MS, President



## Our Vision

Children around the world have access to high-quality heart care.

## Our Mission

To save the lives of children with heart disease, we partner with organizations to train medical teams, provide education and transform health care in underserved parts of the world.

## The Need

Congenital heart disease is the most common birth defect. One in 100 children is born with heart disease. Only one in 10 has access to care.



Every child deserves a strong start in life. We can't change the incidence of congenital heart disease. But we can reach more children who need lifesaving care.

## How We Work

Children’s HeartLink invests in long-term, multi-phase partnerships to ensure that children have greater access to heart care. Founded in 1969, Children’s HeartLink currently supports partner hospitals and programs in Brazil, China, India, Malaysia and Vietnam. Our medical volunteer teams come from some of the finest teaching and research institutions in the world:

Amrita Institute of Medical Sciences  
Kochi, India

Birmingham Children’s Hospital  
Birmingham, UK

Boston Children’s Hospital  
Boston, Massachusetts

Children’s Hospitals and Clinics of  
Minnesota, Minneapolis, Minnesota

Children’s Mercy Hospital  
Kansas City, Missouri

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Center, Cincinnati, Ohio

Gleneagles Hospital, KK Women’s and  
Children’s Hospital, and National University  
Hospital, Singapore

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Toronto, Canada

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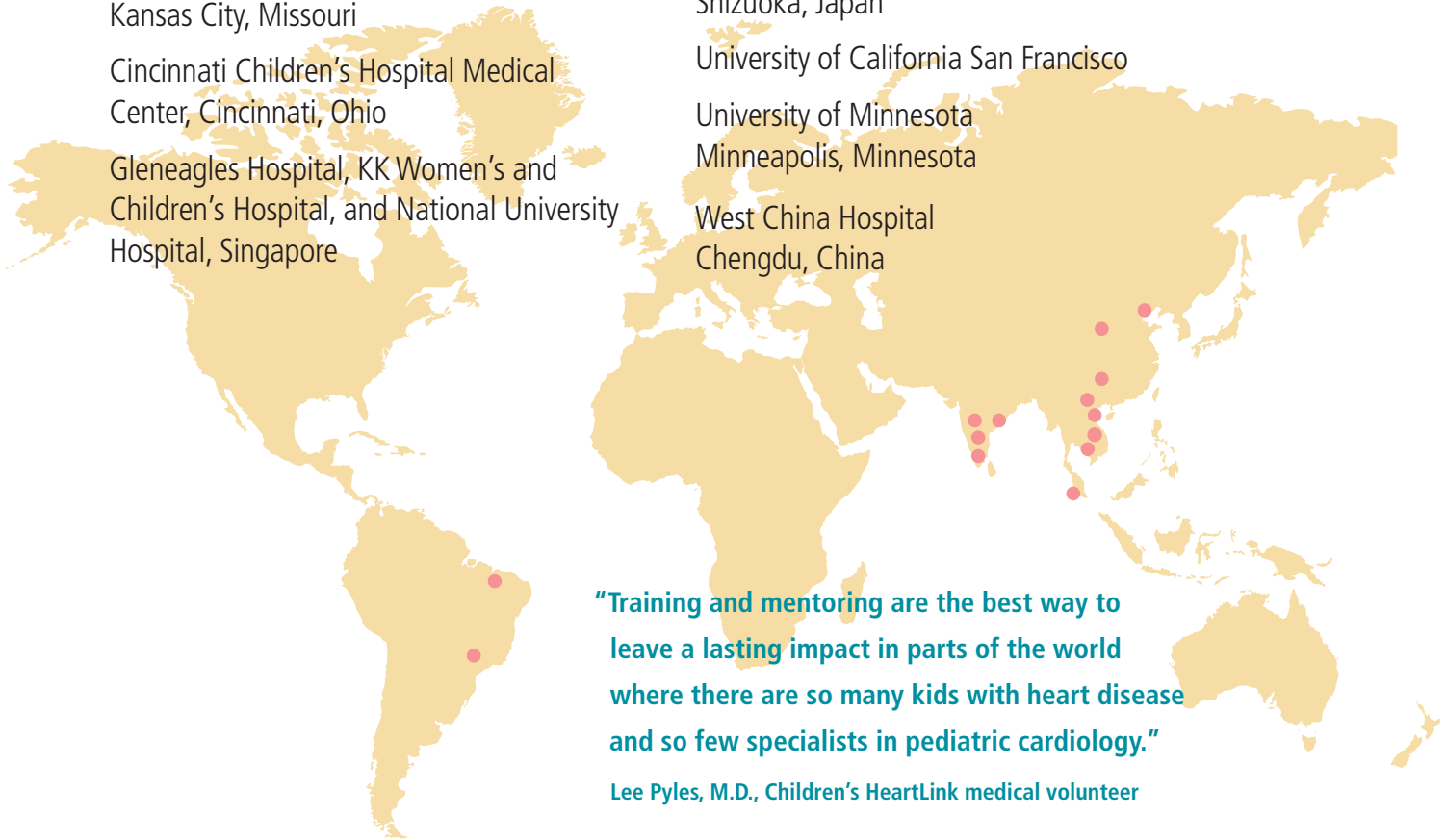
Seattle Children’s Hospital  
Seattle, Washington

Shizuoka Children’s Hospital  
Shizuoka, Japan

University of California San Francisco

University of Minnesota  
Minneapolis, Minnesota

West China Hospital  
Chengdu, China



**“Training and mentoring are the best way to leave a lasting impact in parts of the world where there are so many kids with heart disease and so few specialists in pediatric cardiology.”**

Lee Pyles, M.D., Children’s HeartLink medical volunteer

## What Your Gifts Make Possible

**Treating kids with heart disease is the right thing to do.**

**Empowering local providers is the smart way to do it.**

Children's HeartLink leads long-term partnerships between the world's leading teaching hospitals and hospitals in countries just embarking on their goals to treat children with heart disease. Our investment in these partnerships has yielded 5,000 local medical professionals that are now more equipped to care for children with heart disease.

### Highlights from Last Year



5

Centers of Excellence

9

Partners in Training

6

Promising Partner Assessments

770

Local Providers Trained

900

Training Days

\$586,708

Medical Volunteers' Donated Time

96,907

Children Served



40% of the world's population lives in the countries where Children's HeartLink works: Brazil, China, India, Malaysia and Vietnam.

**Thank you for your generous support!**

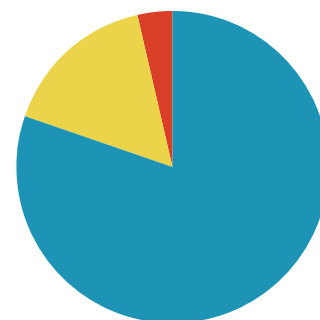
You can read the Children's HeartLink Donor List at [www.childrensheartlink.org/2017annualreport](http://www.childrensheartlink.org/2017annualreport)

# Our Financial Health

## Statements of Financial Position (June 30, 2017 and 2016)

	2017	2016
<b>Assets</b>		
Cash and Cash Equivalents	\$ 1,692,647	\$ 1,426,347
Contributions and Other Receivables	112,500	267,468
Prepaid Expenses	112,008	48,747
Property and Equipment, Net	178,991	155,756
<b>Total Assets</b>	<b>\$2,096,146</b>	<b>\$1,898,318</b>
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Accounts Payable	\$ 69,014	\$ 29,122
Accrued Payroll and Benefit Liabilities	9,141	8,244
Deferred Revenue	400,000	160,000
<b>Total Liabilities</b>	<b>\$ 478,155</b>	<b>\$ 197,366</b>
<b>Net Assets</b>		
Unrestricted		
Undesignated	\$ 180,374	\$ 500,441
Board Designated	970,034	1,000,000
<b>Total Unrestricted</b>	<b>1,150,408</b>	<b>1,500,441</b>
Temporarily Restricted	467,583	200,511
<b>Total Net Assets</b>	<b>\$ 1,617,991</b>	<b>\$ 1,700,952</b>
<b>Total Liabilities and Net Assets</b>	<b>\$2,096,146</b>	<b>\$1,898,318</b>

## Expenses by Activity



**80.4%**  
Program Expenses

**16%**  
Fundraising

**3.6%**  
Management

## Statements of Activities (June 30, 2017 and 2016)

	2017			2016		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
<b>Revenue and Other Support</b>						
Contributions)	\$281,811	\$577,746	\$859,557	\$642,264	\$ 416,500	\$1,058,764
Donated Goods and Services	629,859		629,859	727,262		727,262
Special Events	937,685		937,685	792,546		792,546
Less Direct Benefits to Donors	<u>(165,383)</u>		<u>(165,383)</u>	<u>(134,617)</u>		<u>(134,617)</u>
Net Revenue from Special Events	772,302		772,302	657,929		657,929
Interest and Other Income	2,737		2,737	1,683		1,683
Satisfaction of Restrictions	<u>310,674</u>	<u>(310,674)</u>		<u>263,267</u>	<u>(263,267)</u>	
<b>Total</b>	<b>\$1,997,383</b>	<b>\$267,072</b>	<b>\$2,264,455</b>	<b>\$2,292,405</b>	<b>\$153,233</b>	<b>\$2,445,638</b>
<b>Expenses</b>						
Program Expense	\$1,888,855		\$1,888,855	\$2,063,823		\$2,063,823
Management and General	84,451		84,451	108,602		108,602
Special Events	111,850		111,850	59,034		59,034
Fundraising	<u>262,260</u>		<u>262,260</u>	<u>156,381</u>		<u>156,381</u>
<b>Total</b>	<b>\$2,347,416</b>		<b>\$2,347,416</b>	<b>\$2,387,840</b>		<b>\$2,387,840</b>
<b>Change in Net Assets</b>	<b>(350,033)</b>	<b>267,072</b>	<b>(82,961)</b>	<b>(95,435)</b>	<b>153,233</b>	<b>57,798</b>
<b>Net Assets (Beginning of Year)</b>	<b>1,500,441</b>	<b>200,511</b>	<b>1,700,952</b>	<b>1,595,876</b>	<b>47,278</b>	<b>1,643,154</b>
<b>Net Assets (End of Year)</b>	<b>\$1,150,408</b>	<b>\$467,583</b>	<b>\$1,617,991</b>	<b>\$1,500,441</b>	<b>\$200,511</b>	<b>\$1,700,952</b>

# Children's HeartLink Donors

Thank you to all of our donors for your generous gifts to Children's HeartLink. Every effort has been made to ensure the accuracy of contributions made between July 1, 2016, and June 30, 2017.

Please inform the development office at (952) 928-4860, ext. 10, of any oversight or inaccuracies, and please accept our apologies in advance.

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## Honors and Memorials

### In memory of

Baby John Edward Hedican  
*Kiki and John E. Hedican*

Dr. Bruce Johnson  
*Jean Launspach Plucinski, M.D.  
and Dominic Plucinski, M.D.  
Frances Schwartz*

Cavan Varco  
*Candice and John Varco*

Cora C. Lenox, M.D.  
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*Bio Instruments LLC and  
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Edna Whittmus  
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*Mary Ann Campbell*

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June Duda & James Bettenburg  
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Saint Thomas Academy Class  
of 1979 Memorial Trust  
Lloyd Sigel  
Joan and Gary Stapf  
Andrew Twito  
Suzanne Veenhuis and Daniel Levitt*

### In honor of

Heather Varco and Michael Nelson  
*Candice and John Varco*

Dannette Smith and Darren Lowes  
*Holly and Tom Roos*

Helen Rose Ramita's 9th birthday  
*Nova Cutler*

Susan Gebelein and her  
commitment to Children's HeartLink  
*Joan Semmer*

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Ripley Shair and his pediatric  
cardiothoracic surgeon,  
Dr. V. Mohan Reddy  
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Dr. Joseph Kiser  
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## Volunteers

### Medical Volunteers

These dedicated medical volunteers donate their personal time to train and mentor pediatric cardiac specialists around the globe. Last year they donated over \$586,000 in personal time.

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Children's HeartLink benefits tremendously from the generosity of this dedicated group of individuals who contribute their time and also their expertise in cardiac care, global health and fundraising, and support our programs, outreach, fundraising events and other activities.

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Grace Anderson  
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Design: Jensen & Wilcoxon, Inc.