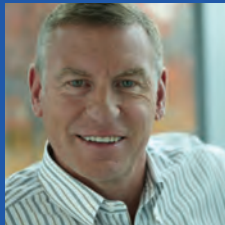

BIOGRAPHIES



GLENN RENWICK
PRESIDENT AND CHIEF EXECUTIVE OFFICER

Glenn is President and Chief Executive Officer of Progressive. Prior to being named CEO in January 2001, Glenn served as Chief Executive Officer—Insurance Operations. In this role, Glenn led the company's product and claims development and delivery, customer service function, and insurance sales efforts (through independent agencies, the Internet, and Direct over the phone).

Glenn served as Business Technology Leader from 1998 through 2000. Prior to serving as Business Technology Leader, Glenn led the company's Consumer Marketing group in developing and communicating Progressive's consumer proposition—competitively priced auto insurance that comes with 24/7 in-person services from a company that listens and responds to consumer needs.

Glenn joined the company in 1986 as Auto Product Manager for Florida. In 1988, he became President of several Mid-Atlantic states, headquartered in Richmond, Virginia. Prior to assuming the Consumer Marketing role, he served as President of the California division in Sacramento, California.

Glenn has an undergraduate degree in mathematics and economics from the University of Canterbury, Christchurch, New Zealand.

He has a master's degree in engineering from the University of Florida, Gainesville.



BRIAN DOMECK
CHIEF FINANCIAL OFFICER

Brian joined Progressive in 1987 as Controller for Central States Division (an Agency business unit). He went on to serve in numerous other roles, including general management, product management, and business controllerships. Prior to becoming CFO in March 2007, Brian served as Demand Manager, overseeing all media buying for Progressive Direct.

Brian holds a bachelor's degree from Duke University and an MBA from the Kellogg School at Northwestern University.





TRICIA GRIFFITH
GROUP PRESIDENT, CLAIMS

Tricia was named Progressive's Claims Group President in March 2008.

Tricia joined Progressive as a Claims Representative in 1988. She has held a variety of managerial positions in Progressive's Claims organization, including Unit Supervisor, Branch Manager, and Auditor. She served as Regional Claims Manager in the Pittsburgh area from 1996 to 1998 and became Head of Claims and Regional Sales Manager for western Pennsylvania in 1999. She later served as a Claims Consultant, collaborating with claims managers countrywide to improve the claims review process. She also was the Process Manager responsible for Subrogation, the National Glass Unit, and the 24-Hour Claims Loss Reporting Unit. Before her current position, Tricia served as Chief Human Resources Officer for six years.

Tricia has a bachelor's degree from Illinois State University.



JOHN SAUERLAND
GROUP PRESIDENT, PERSONAL LINES

John joined Progressive in 1990 as a summer intern before starting full time in 1991 as an Assistant Product Manager in Cleveland, Ohio. Since then he has served as Product Manager for, at various times, Iowa, Kansas, South Dakota, and Pennsylvania. He has also served as General Manager for Mississippi and later as General Manager for Minnesota and Wisconsin. John was the Midwest Claims General Manager responsible for the delivery of 24/7 Progressive Claims Service in Illinois, Indiana, Iowa, Michigan, Minnesota, Ohio, and Wisconsin. In 2006 he was named President of our Direct business, and following the 2007 reorganization was named President of Personal Lines.

John has a bachelor's degree in applied mathematics from UCLA and an MBA from the University of Chicago.





JOHN BARBAGALLO
GROUP PRESIDENT, COMMERCIAL LINES

John has been with Progressive since 1983, when he joined the company as a Claims Adjuster. Since then, he has held management positions in Claims, Sales, Operations and Marketing. John served as General Manager of the 12-state Great Plains Region, and then the Atlantic Region. In 2006 he was named President of our Agency business, and is now President of Commercial Lines.

John earned his bachelor's degree in economics from Union College in Schenectady, New York, and his master's degree in management from Purdue University, West Lafayette, Indiana.



STEVE BROZ
PROJECT MANAGEMENT OFFICE LEADER

Steve Broz leads Progressive's centralized Information Technology (IT) project management organization. This encompasses IT project, program and portfolio management for the enterprise.

Since joining Progressive in 2001, Steve's held various roles across many business areas, including Direct Product Manager, Agency Product Manager, Director Of Agency Customer Experience, and Regional General Manager. Steve assumed his current position in April 2011.

Steve has a bachelor's degree in public policy from Princeton University and an MBA from the University of Virginia's Darden School of Business.





SANJAY VYAS

PERSONAL LINES GENERAL MANAGER

Sanjay Vyas is the General Manager for Progressive's North region in the Personal Lines business, a role he's held since mid-2011. The North region is comprised of 10 states in the northeast U.S.

Sanjay joined Progressive in 2003, and has held a series of Product Manager positions, managing P&L responsibility for auto insurance in states including Florida, Alabama, Kentucky, Mississippi, and Arkansas.

Prior to Progressive, Sanjay was a consultant for McKinsey & Company in Houston, Texas. He worked on projects in a variety of industries, including energy, retail and software. He also worked at CapitalOne.

Sanjay has a bachelor's degree in materials science from Rice University, and a Master of Science from Carnegie Mellon. He has an MBA from The Tuck School at Dartmouth.



DAN WITALEC

PERSONAL LINES CONTROLLER

Dan Witalec is the Controller for Progressive's Personal Lines business, a role he has held since late 2012.

Dan joined Progressive in 2004, and held a series of Product Manager positions, managing P&L responsibility for auto insurance in states including Ohio, Wisconsin, Alabama, North Dakota, and South Dakota. In late 2009 he took on the role of Media Business Leader, overseeing Progressive's media budget and advertising placements.

Prior to Progressive, Dan worked as a consultant for the Monitor Group in Cambridge, Massachusetts. His work focused on marketing strategy in a wide range of industries.

Dan has a bachelor's degree in economics with a minor in mathematics from the Massachusetts Institute of Technology and an MBA from the Harvard Business school.

