



## CORPORATE DIRECTORY

### BOARD OF DIRECTORS

**Bernard V. Vonderschmitt**  
Chairman of the Board  
Xilinx, Inc.

**Willem P. Roelandts**  
President and  
Chief Executive Officer  
Xilinx, Inc.

**John L. Doyle**  
Consultant

**Philip T. Gianos**  
General Partner  
Interwest Partners

**William G. Howard, Jr.**  
Consultant

### EXECUTIVE OFFICERS

**Willem P. Roelandts**  
President and  
Chief Executive Officer

**R. Scott Brown**  
Senior Vice President,  
Worldwide Sales

**Robert C. Hinckley**  
Vice President, Strategic  
Plans and Programs

**Richard W. Sevcik**  
Senior Vice President and  
General Manager, Software

**Gordon M. Steel**  
Senior Vice President,  
Finance and Chief Financial  
Officer

### CORPORATE OFFICERS

**David W. Bennett**  
Vice President, Software  
Product Development

**William S. Carter**  
Vice President and Chief  
Technology Officer

**Steven D. Haynes**  
Vice President, North  
American Sales

**Clay S. Johnson**  
Vice President and General  
Manager, HardWire/Hi-Rel  
Business Unit

**Paul McCambridge**  
Vice President and Managing  
Director, Xilinx Ireland

**Randy Ong**  
Vice President, Worldwide  
Operations

**Dennis L. Segers**  
Vice President and General  
Manager, High-End FPGA  
Business Unit

**Sandra L. Sully**  
Vice President and Chief  
Information Officer

**Hiroyuki Takasaki**  
President, Xilinx, K.K.

**Christine C. Taylor**  
Vice President, Human  
Resources, Worldwide

**Roland Triffaux**  
Vice President, European  
Sales and Marketing

**Sandeep S. Vij**  
Vice President, Marketing  
and General Manager, High  
Volume FPGA Business Unit

**Evert A. Wolsheimer**  
Vice President and General  
Manager, CPLD Business  
Unit

### OFFICES

**Xilinx, Inc.**  
Corporate Headquarters  
2100 Logic Drive  
San Jose, CA 95124-3400  
408-559-7778

**Xilinx, Inc., Boulder**  
2300 55th Street  
Boulder, CO 80301-2807  
303-442-9121

**Xilinx Ireland**  
One Logic Drive  
Citywest Business Campus  
Saggart, County Dublin  
Ireland  
353-1-464-0311

**Xilinx, Ltd.**  
Benchmark House  
203 Brooklands Road  
Weybridge  
Surrey KT13 ORH  
United Kingdom  
44-1932-349401

**Xilinx, K.K.**  
Shinjuku Square Tower 18th  
Floor  
22-1, Nishi-Shinjuku 6-chome  
Shinjuku-ku, Tokyo, 163-1118  
Japan  
81-3-5321-7711

**Xilinx, Asia Pacific**  
Unit No. 4312, Tower 2  
Metroplaza, Hing Fong Road  
Kwai Fong, N.T.  
Hong Kong  
852-2424-5200

### INDEPENDENT AUDITORS

**Ernst & Young LLP**  
San Jose, California



## CORPORATE INFORMATION

### COMMON STOCK

Xilinx's Common Stock is listed on the NASDAQ National Market System under the symbol XLNX. As of March 31, 1998, there were approximately 650 shareholders of record. Since many holders' shares are listed under their brokerage firms' names, the actual number of shareholders is estimated by the Company to be over 29,000.

### INQUIRIES CONCERNING THE COMPANY

If you have questions regarding Xilinx's operations, recent results or historical performance, or if you wish to receive an investor package, please contact:

Investor Relations Web site:  
[www.xilinx.com](http://www.xilinx.com)

Email: [ir@xilinx.com](mailto:ir@xilinx.com)

Shareholder Service:  
800-836-4002

The toll-free shareholder's service number listed above allows shareholders to obtain quarterly and annual financial reports in addition to the Company's latest news releases by voice recording, fax or mail. Copies of the Xilinx Annual Report and Report on Form 10-K are available to all shareholders without charge.

### TRANSFER AGENT AND REGISTRAR

Please send change of address and other correspondence to:  
BostonEquiServe  
Shareholder Services  
P.O. Box 8040  
Boston, MA 02266-8040  
781-575-3120

### ANNUAL MEETING

The Xilinx annual meeting of stockholders will be held at 11:00 a.m. on August 6, 1998, at Xilinx, Inc., 2100 Logic Drive, San Jose, CA.

### DIVIDEND INFORMATION

Xilinx has never paid a cash dividend on its Common Stock and intends to continue this policy for the foreseeable future.

### TWELVE MONTH CLOSING STOCK PRICE RANGE

April, 1997 to March, 1998:  
\$29 <sup>11</sup>/<sub>16</sub> - \$57 <sup>1</sup>/<sub>2</sub>

### SHARES OUTSTANDING

At March 31, 1998:  
72,913,000

### AVERAGE DAILY TRADING VOLUME

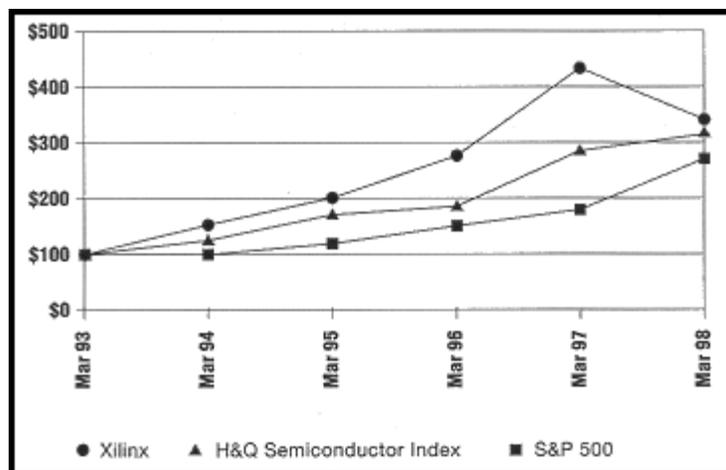
Fiscal 1998:  
2,436,390 shares

### TRADEMARKS

Xilinx and the Xilinx logo are registered trademarks of Xilinx, Inc. Xilinx Foundation Series, HardWire, LogiCORE, Spartan, Virtex and all XC designated products are trademarks of Xilinx, Inc. The Programmable Logic Company is a service mark of Xilinx, Inc. All other trademarks are the property of their respective owners.

### COMPANY STOCK PRICE PERFORMANCE

The following graph shows a comparison of cumulative total return for the Company's common stock, the Standard & Poor's 500 Stock Index (S&P 500) and the Hambrecht & Quist Technology Index-- Semiconductor Sector.



### PRICE RANGE OF COMMON STOCK

(Using closing stock prices)

Qtr. End	FYE 1998		FYE 1997	
	High	Low	High	Low
Jun. 30	\$57 <sup>1</sup> / <sub>2</sub>	\$45 <sup>1</sup> / <sub>4</sub>	\$37 <sup>7</sup> / <sub>8</sub>	\$29 <sup>7</sup> / <sub>8</sub>
Sept. 30	\$56 <sup>3</sup> / <sub>8</sub>	\$45 <sup>3</sup> / <sub>16</sub>	\$39 <sup>3</sup> / <sub>4</sub>	\$26 <sup>5</sup> / <sub>8</sub>
Dec. 31	\$51 <sup>1</sup> / <sub>4</sub>	\$29 <sup>11</sup> / <sub>16</sub>	\$44 <sup>1</sup> / <sub>2</sub>	\$31 <sup>5</sup> / <sub>8</sub>
Mar. 31	\$46 <sup>5</sup> / <sub>8</sub>	\$34 <sup>1</sup> / <sub>16</sub>	\$50 <sup>7</sup> / <sub>8</sub>	\$36



## SELECTED CONSOLIDATED FINANCIAL DATA

### CONSOLIDATED STATEMENT OF INCOME DATA

(In thousands except per share amounts)	Years ended March 31,				
	1998	1997	1996	1995	1994
Net revenues	\$613,593	\$568,143	\$560,802	\$355,130	\$256,448
Operating income	173,868	159,061*	165,756**	92,048***	65,168
Income before taxes and joint venture	180,596	165,758*	170,902**	94,845***	67,436
Provision for income taxes	56,728	55,382	69,448	35,567	26,157
Net income	126,587	110,376*	101,454**	59,278***	41,279
Net income per share:					
Basic	\$ 1.72	\$ 1.52*	\$ 1.43**	\$ 0.85***	\$ 0.61
Diluted	\$ 1.58	\$ 1.39*	\$ 1.28**	\$ 0.80***	\$ 0.57
Shares used in per share calculations:					
Basic	73,741	72,816	71,092	69,414	67,963
Diluted	80,010	79,675	78,955	74,109	72,237

\*After write-off of discontinued product family of \$5 million, \$0.05 per basic share and \$0.04 per diluted share net of tax.

\*\*After non-recurring charge for in-process technology related to the acquisition of NeoCAD of \$19,366, \$0.27 per basic share and \$0.25 per diluted share.

\*\*\*After non-recurring charge for the write-off of a minority investment of \$2,500, \$0.02 per basic and diluted shares net of tax.

### CONSOLIDATED BALANCE SHEET DATA

(In thousands)	Years ended March 31,				
	1998	1997	1996	1995	1994
Working capital	\$474,567	\$504,302	\$436,070	\$180,064	\$143,103
Total assets	941,238	847,693	720,880	320,940	226,156
Long-term debt	250,000	250,000	250,000	867	2,195
Stockholders' equity	550,175	490,680	368,244	243,971	172,878

### QUARTERLY DATA (UNAUDITED)

(In thousands except per share amounts)	Year ended March 31, 1998			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net revenues	\$160,761	\$150,272	\$148,735	\$153,825
Gross margin	99,855	94,224	93,067	95,757
Operating income	47,251	43,048	41,071	42,498
Net income	32,444	30,950	31,600	30,593
Net income per share				
Basic	\$ 0.46	\$ 0.42	\$ 0.43	\$ 0.42
Diluted	\$ 0.41	\$ 0.38	\$ 0.40	\$ 0.39
Shares used in per share calculations:				
Basic	73,495	73,921	74,196	73,350
Diluted	81,326	81,416	79,248	78,053

**QUARTERLY DATA (UNAUDITED)****Year ended March 31, 1997**

(In thousands except per share amounts)	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net revenues	\$150,200	\$130,579	\$135,587	\$151,777
Gross margin	96,875	74,921*	83,431	93,579
Operating income	49,490	29,464*	36,903	43,204
Net income	32,492	21,218*	26,223	30,443
Net income per share:				
Basic	\$ 0.45	\$ 0.29*	\$ 0.36	\$ 0.42
Diluted	\$ 0.41	\$ 0.27*	\$ 0.33	\$ 0.38
Shares used in per share calculations:				
Basic	72,176	72,853	72,931	73,305
Diluted	78,944	79,378	79,791	80,586

\*After write-off of discontinued product family of \$5 million, \$0.05 per basic share and \$0.04 per diluted share net of tax.