

HP JetAdvantage Partner Solutions Catalog



HP sold and partner sold solutions



HP JetAdvantage Workflow Solutions

Enable employees to easily capture, manage, and share information—with HP JetAdvantage solutions. Improve productivity and gain a competitive advantage with workflow solutions that help you make the most of your IT investment.

HP JetAdvantage Security Solutions

HP JetAdvantage security solutions work with HP printers to provide an unmatched, automated print environment. Defend your network, device, data and documents with solutions that provide pull print and management capabilities. Deploy advanced authentication (such as passwords, proximity cards, smart cards, or biometrics) and tracking solutions for additional security and control.

HP JetAdvantage Management Solutions


Centrally control your fleet of printers, scanners and MFPs—and more effectively manage costs—using versatile, powerful HP JetAdvantage solutions. Expertly monitor, manage, update, and troubleshoot devices while saving IT time and budget.

HP JetAdvantage Mobile Print Solutions

Help employees stay productive with effortless mobile printing from their smartphones, tablets, and notebooks—while maintaining security policies and managing printer access with HP JetAdvantage mobile printing software solutions.

HP JetAdvantage On Demand Solutions

Simplify business printing with one powerful portal for managing both apps and users access. A collection of cloud-based apps available from HP and third-party ISVs are designed to enhance the capabilities of HP and multi-vendor devices by streamlining business processes. A single, web-based console provides quick access to, and management of, licensed apps and end user access. Cloud-based apps help avoid the incremental cost and time required to deploy on-site servers and managing software.

 Cloud-based applications on the HP JetAdvantage On Demand Portal

Accelerating business-ready solutions

The competitive edge

The HP JetAdvantage Solutions Partner Program helps bring world-class solutions to market. This program combines breakthrough HP printing and imaging devices with leading third-party solutions meeting print and device management, security, capture, workflow, mobility and fleet management business needs. HP JetAdvantage partners also provide Software-as-a-Service (SaaS), cloud-based applications in the JetAdvantage On Demand marketplace and management portal, enabling the HP JetAdvantage Partner Program to connect with transformative companies and deliver best-in-class solutions to customers that are easy to try, deploy and manage.

The right approach to partnership

The HP JetAdvantage Program provides a broad offering of HP sold and Partner sold solutions for security, management, workflow and mobile printings. Partners and solutions extend across geographies meeting vertical and horizontal business needs. With tailored partner integration, HP is able to provide solutions with On premise or Cloud based capabilities that work with the broadest set of HP devices.

A complete portfolio

Driving mutual success

HP Accreditation, Certification and Test (ACT) program works to ensure development of the highest quality Partner solutions that will integrate well with HP software and devices. Solutions successfully passing the ACT quality review will receive an insignia showing this quality stamp.

HP recommends using the most recent software and firmware updates available and reviewing solution and device requirements specific to your printing needs.¹ Please contact an HP Solution specialist for more information.

HP sold solutions


HP sold solutions are tested in HP-approved accredited design centers where the partner goes through design reviews, assessments, adjustments, and test-review meetings. After testing is completed, the partner reviews the results with an HP contact for approval.

Partner sold solutions

Partner sold solutions are the entry level tier for solution developers. Partner sold solutions allow the JetAdvantage program to collaborate with and enable a broad set of quality business solutions to the marketplace. These solutions extend the value and reach of HP LaserJet printers and MFPs while leveraging HP device revenue.

HP JetAdvantage Management Partner Solutions

Print Management

Company	Solution name	Description	HP Sold or Partner Sold	Region
EuroForm A/S 	JetAdvice Manager	Cloud based managed print solution with the best dataset available, providing a solid basis for making informed decisions—both for you and your customers. Ideal for a wide range of use cases including: automated supplies handling, custom system integration and reliable advice on device level. Advanced reports and email alerts ensures high efficiency and reduce costs.	Partner Sold	AMS, APJ, LA, EMEA
EuroForm A/S	JetAdvice Hybrid	Endless possibilities, such as integration, automation, prototyping, one-time reports and more. Link any back office system with JetAdvice Manager, for easy access to the collected data in any on-premise SQL database, regardless of where it is located. No more time-consuming manual synchronization between systems, but more time to processes that create more business value.	Partner Sold	AMS, APJ, LA, EMEA
EuroForm A/S	JetAdvice Premium	The full picture of your print environment with professional on-demand and in-depth reports, which instantly creates valuable assessments for decision making. With unlimited reports of unlimited managed devices and the best dataset available, it is the most complete cloud-based tool to optimize a printing fleet. All collected data will be safely stored forever for your reference.	Partner Sold	AMS, APJ, LA, EMEA
Galaxy	Focus Print	The Focus Print® Application is a monitoring and management platform dedicated for printing and copying infrastructure (MPS). This solution allows to capture data on printing processes related to print volume and its costs as well as copying processes data	Partner Sold	WW

Job accounting

HP partner job accounting solutions allow users to monitor, allocate and optimize printing costs, but also have security features. You will find them listed in the Secure pull printing and authentication category.

HP JetAdvantage Security Partner Solutions

Secure document and check printing

Company	Solution name	Description	HP Sold or Partner Sold	Region
TROY	TROY Secure Prescription Printer	A practical and cost-conscious alternative to preprinted prescription pads and security paper, helping to prevent unauthorized copying, modification, and counterfeiting of prescriptions.	HP Sold	NA
TROY	Security Locking Trays	Provide the ability to secure paper stock in lockable input tray when printing important information in a public workgroup accessible environment.	HP Sold	NA, EMEA
TROY	Font Memory Kits—USB	Add high-quality MICR printing capabilities to your existing HP LaserJet printer. With the addition of a TROY Font DIMM or Font Memory Card, the TROY Security Fonts will be added to your printer.	HP Sold	NA, EMEA
TROY	Secure MICR Toner cartridge, APACS Toner	Deter fraudulent activity with a design feature that reveals a red stain to highlight potential chemical alterations.	HP Sold	NA, EMEA
TROY	Security MICR Printer	Print checks securely on blank check paper stock and use intuitive features—including MICR toner sensing, key locks, paper tray locks, and paper tray shielding—that help assure quality, prevent theft of check stock, and control access to the printer.	HP Sold	NA, EMEA
TROY	Signature and Logo Kit	Convert your signature into a secure, digital image unique for your use.	HP Sold	NA, EMEA
TROY	Security Printer	Safeguard sensitive paper stock with secure locking trays, providing only authorized personnel with access.	HP Sold	NA, EMEA
Celiveo	MicrDIMM	A complete, easy-to-use solution that helps safely and accurately print checks on HP LaserJets printers and MFPS.	HP Sold	WW

Secure document and check printing (continued)

Company	Solution name	Description	HP Sold or Partner Sold	Region
AP Technology	APSecure-BOC Branch Official Check Printing System	Streamline the process of official check issuance at branch locations, while enhancing overall fraud control, using a web-based application. Provide print-stream encryption to the printer-level on select HP LaserJet Printers.	Partner Sold	NA
AP Technology	APSecure-RCP Remote Check Printing System	Enhance security when printing checks locally and to remote locations, using a web-based application.	Partner Sold	NA
AP Technology	APSecure-ROC Remote Official Check Printing System	Offer commercial clients the ability to print cashier's checks to remote, off-network locations. Centralize printing management at the bank, and allow for print-stream encryption on select HP LaserJet printers.	Partner Sold	NA
AP Technology	SecureCheck Pro	Print checks on blank stock, using most industry-standard accounting applications.	Partner Sold	NA
AP Technology	SecurePay	Help protect against fraud by automating the conversion and transmission of positive pay files, in your bank's required format.	Partner Sold	NA
Privatizer Technologies LLC	Print to Mail Accessory	Fold and seal your stamped mailings, including checks, invoices, receipts, and direct-mail promotions.	Partner Sold	NA, LA
Shanghai Jitao	EZTracker	EZTracker is a job accounting software for HP's LaserJet/MFP devices developed in Mainland China. It enables companies to save on printing costs immediately and help manage what is printed and who is printing.	Partner Sold	APJ

Secure pull printing and authentication/job accounting

Company	Solution name	Description	HP Sold or Partner Sold	Region
Celiveo	Enterprise	Celiveo is an advanced enterprise class solution for documents security, BYOD printing, serverless and VDI printing, printers and MFPs management. Celiveo secures document output, drastically reduces printing and makes printing convenient for an increasingly mobile workforce while being able to remove all print servers.	HP Sold	WW
Nuance	Equitrac Security and Job Accounting Solution	Monitor and control printing to meet print strategy goals, enhance device and user efficiency, and maintain data privacy—all in a versatile, easy, and cost-effective way.	HP Sold	WW
Nuance	SafeCom Security and Job Accounting Solution	Centralize print administration, ensure document confidentiality, eliminate waste, and correctly allocate printing costs.	HP Sold	WW
Pharos	Blueprint	Track and measure the real costs of printing based on actual usage. This robust print management software monitors every printed page and every print application that's used within a managed print environment.	HP Sold	NA, AP, EMEA
Pharos	Uniprint	Customizable, Job accounting solution for organizations that provide authentication, account billing to online card systems, cost recovery, and pull printing.	HP Sold	NA, AP, EMEA
BrocadeSoft	SysPrint	Brocadesoft SysPrint is a comprehensive server-based digital output management solution, it enables user to install a central, local print queue with universal print driver in.	Partner Sold	APJ
PaperServe	PaperServe	Can be easily suited to any market where the desired result is visibility into your printing infrastructure so that measurement and management can become a reality. Results in a successful monitoring and cost-saving system.	Partner Sold	EMEA
Ringdale	FollowMe	Safeguards confidential information with secure FollowMe office and mobile printing. Provides authenticated access control and auditing for copy, fax and scan workflows on HP MFPs. Provides customizable reporting and policy tools for cost management and compliance. Branch Office printing, Data Loss Prevention (DLP) and an enterprise scalable feature set to compliment.	Partner Sold	NA, EMEA, APJ, LA


HP JetAdvantage Mobile Print Partner Solutions

Mobility

Company	Solution name	Description	HP Sold or Partner Sold	Region
ePRINTit	ePRINTit	ePRINTit delivers a broad range of document solutions. These include document imaging and on-site solutions, personalized custom print and mail solutions, as well as document management and logistics solutions.	HP Sold	WW
PaperCut Mobile	PaperCut MF	PaperCut's Mobile print management solutions provide print tracking and control for BYOD using Email to Print, Web print, Google Cloud Print and iOS Printing. Email to Print allows any web-connected mobile and portable device to print documents simply by sending an email to the network's print devices. Web Print enables printing from user-owned devices via a browser without the overhead of installing printer drivers and managing server authentication.	Partner Sold	WW
PrinterOn Enterprise	PrinterOn	PrinterOn Enterprise connects both desktop and mobile users to printers both on and off the trusted network, regardless of the device's manufacturer or operating system. The solution can be deployed on-premise or in the customer's private cloud, according to the needs and expectations of the business. It supports most major printer brands, the most popular desktop and mobile devices, and most operating systems.	HP Sold	WW
PrinterLogic	Mobile, BYOD & Guest Printing	Enables mobile, BYOD users and guests to easily print, whether they are on or off-network. On-network users email their print jobs to the PrinterLogic queue and release to any network printer. Off-network users email their print job directly to a specific printer where they are received and immediately printed.	Partner Sold	EMEA,AMS
Ringdale	Ringdale FollowMe Mobile Printing	Enable guest users to easily print to networked printers and MFPs within the enterprise. Guests can easily submit documents to print from any connected mobile phone or tablet device without administrative assistance or access to the corporate network. Apps are not required to enable guest printing and full reporting capabilities are available for guest print usage.	Partner Sold	NA, EMEA, APJ, LA

HP JetAdvantage Workflow Partner Solutions

Capture and workflow

Company	Solution name	Description	HP Sold or Partner Sold	Region
Hyland Software	Document Capture and Workflow Solution	Centralize your important business content in one secure location and give employees instant access to the information they need	HP Sold	WW ²
Ephesoft Transact	Ephesoft	Ephesoft Transact is an intelligent document capture and data classification solution that extracts meaningful data from documents regardless of the format or how they're received. That data then feeds your back-office applications and line-of business processes to accelerate business transactions.	HP Sold	EMEA
Fenestrae 	Udocx	Udocx is a cloud-based document capture and processing Scanning as a Service (SaaS) that allows users to securely scan and store with a single click. The resulting PDF/A file is searchable, easy to integrate into any business process and ready for collaboration within your company. UDOCX significantly reduces IT complexity and eliminates downtime risks. Udocx does not require a big investment cost in hardware or software and features 'out-of-the-box' scalability for 10 to 10,000 documents per day, from a single site or multiple locations.	HP Sold	NA, EMEA, APJ, LA

Output management

Company	Solution name	Description	HP Sold or Partner Sold	Region
Levi, Ray and Shoup, Inc.(LRS)	VPSX	LRS Output Management Software provides a scalable, full-featured environment for managing all of your valuable business documents.	HP Sold	WW
LBM Systems, LLC	AXIAR Output Management	Automatically format, deliver, and track print jobs to HP LaserJets and MFPs, through most standard operation systems.	Partner Sold	NA, EMEA
LBM Systems, LLC	AXIAR Deliver	Schedule, intelligently route, track, and troubleshoot document delivery, using print queue management software.	Partner Sold	NA, EMEA
LBM Systems, LLC	AXIAR Format	Create personalized forms, print barcode fonts, and convert documents to network printer-ready format, using any HP business class printing device. Eliminate the need for DIMMs, pre-printed forms, and dot matrix printers. Help accelerate customer migrations to digital document delivery.	Partner Sold	NA, EMEA
LBM Systems, LLC	ClusterQue	Intelligently route and deliver print output using ClusterQue software, through most standard operating systems.	Partner Sold	NA, EMEA
PrinterLogic	PrinterLogic Enterprise Printer Management Solution	Eliminates print servers and enables centrally managed direct IP printing. Empowers IT to manage their entire printer environment from a single administrator portal and the end user to install their own printers with one click. Other features include: centralized printer driver management, pull and mobile printing, Citrix, VDI, VMware printing and more.	Partner Sold	EMEA,AMS
PrinterLogic	Release Printing	Empowers users to print from any device and release their print job to any network printer. User must be at the printer to release the print job via multiple authentication methods, including badge scan, console release or by entering their Active Directory credentials. Thereby increasing security and reducing waste.	Partner Sold	EMEA,AMS
SEH Computertechnik GmbH	SEH Print Server Solutions	Choose SEH Print Server Solutions for efficient spooling management, network traffic, and server administration. Many solutions include security options, including ThinPrint .print Client, free support and updates with up to a five year warranty.	Partner Sold	EMEA
stethos Systemhaus GmbH	WELP	Deploy a scalable output management solution, using modular software that works with most operating systems and HP print devices.	Partner Sold	NA, EMEA

More HP JetAdvantage Partner Solutions

Device extension

Company	Solution name	Description	HP Sold or Partner Sold	Region
AK-NORD	Serial and Parallel Printing	The adapter connects printers and multifunction devices with an USB connection to the parallel or serial interface of PCs, measuring devices, laboratory and diagnostic devices, control panels, or medical devices as well as all other products with a parallel or serial printer interface.	Partner Sold	EMEA
SEH	Fiber Adapter FC126/1126 For HP	The Fiber Converter FC1126 for Gigabit Ethernet and the FC126 100Mbit Ethernet are integrated adapters for connecting HP printers to fiber optic networks	Partner Sold	EMEA, AMS, APJ

Fonts and barcodes

Company	Solution name	Description	HP Sold or Partner Sold	Region
EuroForm A/S	EuroForm Barcode 100	Print barcodes on HP LaserJet printers quickly and accurately. Deploy from a desktop using Microsoft Windows or from a mainframe.	Partner Sold	NA, EMEA
stethos Systemhaus GmbH	OCR and Barcode Font Module	The OCR and Barcode Module adds easy, quick and versatile OCR, barcode, and symbol printing (featuring the ,Euro symbol, and many common packaging and electrical symbols) to a standard HP printer.	Partner Sold	NA, EMEA

More HP JetAdvantage Partner Solutions (continued)

Host printing

Company	Solution name	Description	HP Sold or Partner Sold	Region
MPI Technologies	Blue Kit IPDS USB	Enable native AFP/IPDS language on your HP LaserJet or MFP for high speed performance. Deploy bi-directional communication and error recovery, to minimize data loss and page duplication.	Partner Sold	NA, EMEA, APJ, LA
MPI Technologies	Blue Server	Convert AFP/IPDS and SCS into PCL or Postscript, and convert print jobs into searchable and indexed PDF or TIFF files.	Partner Sold	NA, EMEA, APJ, LA
MPI Technologies	HostCom EIO	Output PCL and PostScript files on HP LaserJet printers and MFPs, using HostCom EIO—an external Coax/Twinax hardware print server.	Partner Sold	NA, EMEA, APJ, LA
MPI Technologies	LinkCom IV	Output PCL and PostScript files on HP LaserJet printers and MFPs, using LinkCom IV, an external Ethernet hardware print server that supports Power Over Ethernet.	Partner Sold	NA, EMEA, APJ, LA
MPI Technologies	DocOut	Output PCL, PostScript, and PDF files via system spool or LAN directly to your HP LaserJet printer or MFP, through most standard server platforms.	Partner Sold	NA, EMEA, APJ, LA
MPI Technologies	LinkCom EIO	Output PCL and PostScript files via the EIO ports on HP LaserJet printers and MFPs, using LinkCom EIO—an internal Ethernet hardware print server.	Partner Sold	NA, EMEA, APJ, LA

1. HP FutureSmart (FS) firmware lets you update HP printers, MFPs, and network scanners with the latest security enhancements, mobile device connectivity, or workflow features. Additional information is available at hp.com/go/support.
2. Contact your local HP sales representative for country availability.

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