

Unit 6: Day 3 – Weber's Locational Theory

Journal 55:

Describe Rostow's or Wallerstein's Development Theories using a graphic organizer.

Homework:

- Map Quiz #9 – Friday – 4/21**
- Unit 6 HW and Test – Thursday – 4/27**

Weber's Least Cost Theory

Essential Questions:

What is Weber's Least Cost Theory?

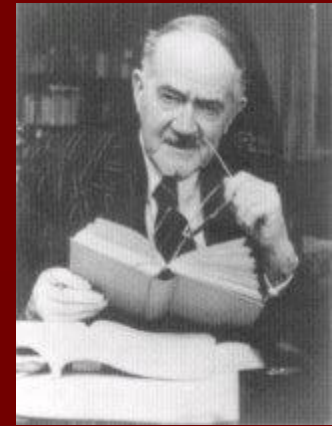
What are the assumptions of Weber's Theory?

What are the Four Factors based upon
Weber's Theory?

How do weight-gaining and weight-losing
scenarios compare?



Alfred Weber (1868-1958)



- Alfred Weber was a German sociologist and philosopher.
 - Was a part of the *Intellectual Resistance* against Nazi Germany.
- He formulated the Theory of Industrial Location (Also known as the Least-Cost Theory).
- Where will factories locate that is the lowest cost to them?
 - Like **von Thunen** (location of agricultural activities)



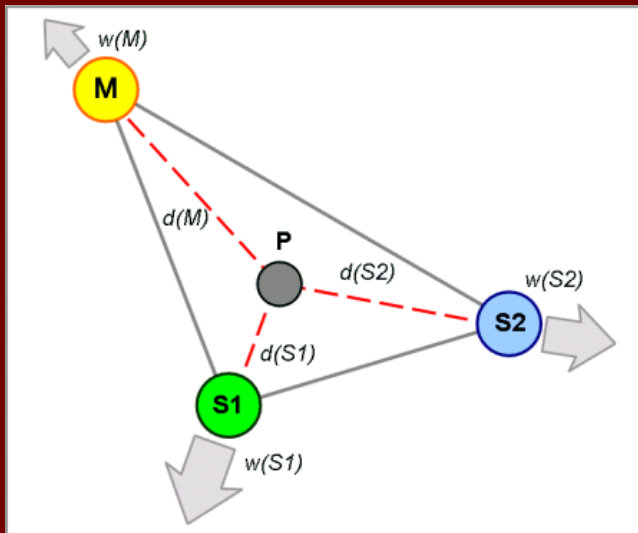
Least-Cost Theory

- The Least Cost theory was developed to resolve the problem of opposing locational pulls.
- Which is also used to determine whether a product is **weight-gaining** or **weight-losing**.
- Therefore, it aids in determining where a processing plant will be located to maximize profits and minimize costs.
 - The theory that an industry will be located where the transportation costs of raw materials and the final product is at the least.
 - A Decision making model of the best location of a particular industry given the material, amount shipped and transport costs.
- Determines industrial location of the manufacturing plant.

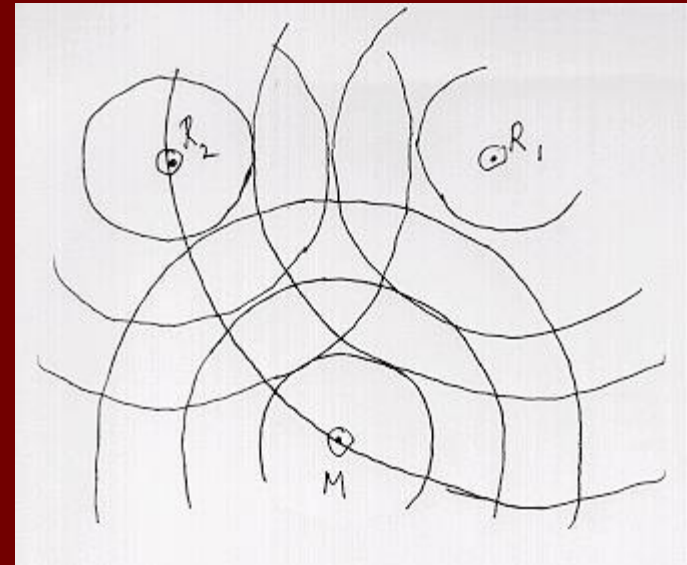


Least-Cost Theory

- Weber devised a technique involving **isotim** and **isodopanes**.
- This helps to identify the points of **least cost**.
- The **isotim** lines connect the points of equal transport cost.
- Where **R** or **S** stand for **Raw Materials**
- **M** stands for **Market**



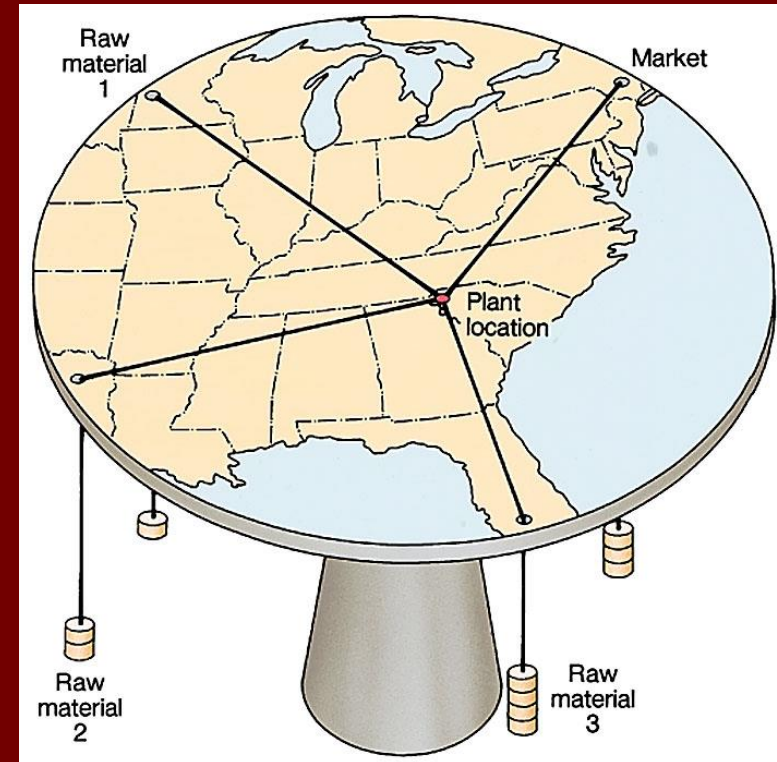
<http://people.hofstra.edu/geotrans/eng/ch7en/conc7en/weberlocationtriangle.html>





Least-Cost Theory

- Least-Cost location is also based on Alfred Weber's 5 formal assumptions.
- These are not the case for all situations.
- Site chosen must consider the following:
 1. Moving **raw materials** to factory
 2. Moving finish products to the **market**
 3. Creates a balancing act of the best location possible.





Assumptions of Weber's Model

- Uniform/Isotropic Plain: Operates in one country with an uniform plane and equal transportation paths.
 - topography
 - climate
 - Technology
 - economic system
- One finished product is considered at a time.
- The product is shipped to a single market location.
- Transportation cost may vary as they are a function of the weight of the items shipped and the distance they are shipped.
 - *Example*: Heavy and Far (cost lots of moolah!)



Assumptions... continued

- Labor has a **fixed** cost...
 - Labor not mobile.
 - It's available in unlimited quantities.
 - There is labor at any production site selected.
- The product has equal desire in the plane and equal opportunity to purchase the product.
- The **raw materials** are:
 - At a **fixed** location
 - Which is known
- **Market location** where **consumption** occurs...
 - At a **fixed** location
 - Which is also known



Factors

With these assumptions, the location is driven by four factors to determine **spatially variable costs**.

Transportation, Labor,
Agglomeration, Deglomeration



Transportation

- The location of the industry will be located in an area where it ensures the cost will be lowest for:
 - *Moving raw materials to the processing location*
 - *Moving finished products to the market*
- Costs of transportation are affected by **distance** the product is shipped and the **weight** of the **product** when being shipped.
- There are also cases where a company has more than 1 mode of transportation.
- This is known as **break-in-bulk** locations.
 - *Example:* San Francisco, California
 - Methods of Transport: Ports, Rail, Air, Highway





Labor

- Considered the most expensive factor for LCT.
- The profits of a company are reduced as the cost of labor increases, and vice versa.
- In some cases an industry may perform better farther away from the market and raw materials, due to the availability of cheap labor.
- Higher labor costs reduce profits, can affect location of industry, regardless of raw material and market locations.
 - Example: Outsourcing textiles overseas



Labor

- Employers look for:
 - Low Wages
 - Little unionization
 - Young employees (Few healthcare costs)
 - Female employees (Thought to be less demanding and more expendable)
- If an industry moves to a place to access lower labor costs, even though transportation costs increase is called the **substitution principle**.



Agglomeration

- **Agglomeration**: the concentration of businesses in one particular area.
- It occurs when there is a demand for services that the population needs (school, hospitals, grocery stores).
- They provide assistance to each other through shared talents, and services. Typically results in lower prices!
- When a large number of companies cluster in the same area and can assist each other through shared talents, services and/or facilities.
 - *Example*: Research Triangle Park
 - *Example*: Michigan Auto Industry and PA steel industry

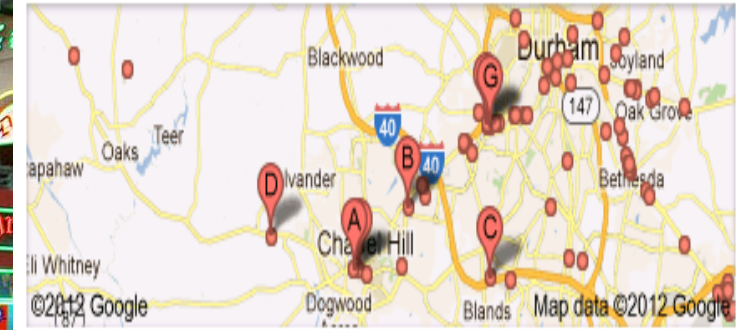


Deglomeration

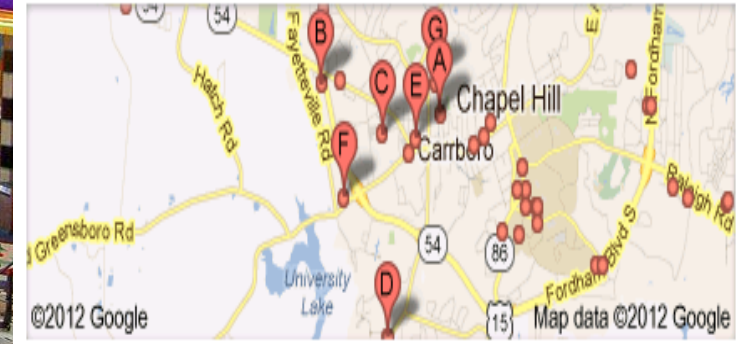
- When an agglomerated region becomes too clustered or too crowded from **cumulative causation** (think positive feedback loop), then there are negative effects.
 - Pollution, Traffic, Lack of Resources or Labor
- Industries choose to move away from each other called degglomeration.
 - Essentially it is the “unclumping” of factories due to the negative effects and higher costs of industrial overcrowding.
- Markets can also become oversaturated with a particular industry forcing businesses to relocate or shut down.



Map for car dealerships



Map for medical centers





Weight-Gaining and Weight-Losing

■ Weight-Gaining

- The finished product(s) weight is **more** than the raw materials
- Cost for shipping the finished product are greater than that of the raw materials.
- Industry location would be the closest to the market!
- Industry is said to have a **market orientation**.

■ Weight-Losing (Also known as bulk-reducing)

- The finished product(s) weight is **less** than the raw materials
- Therefore, it cost more to ship the raw materials than to ship the finished product.
- Industry location would be the closest to the source of raw materials!
- Industry is said to have a **material orientation**.



Weight-Losing

Scenario



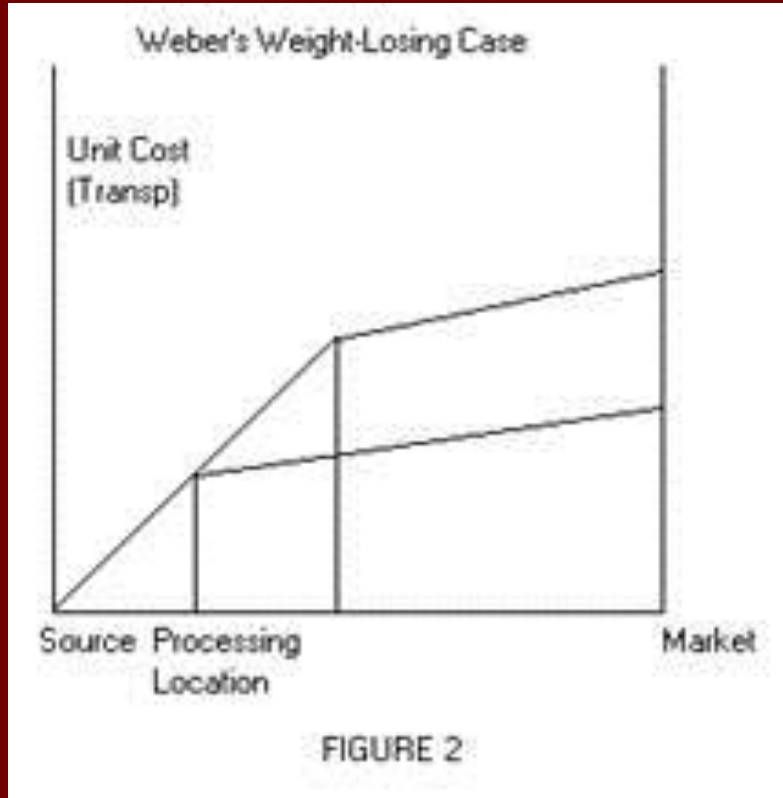
Location 1



- In this situation the processing location is between the source and market.
- This however is not the best place to locate the plant because of the fact that the product is weight-losing.
- Therefore, it cost the company a great amount of money to ship the raw materials to the plant and more then half of that to ship the finished product to market.



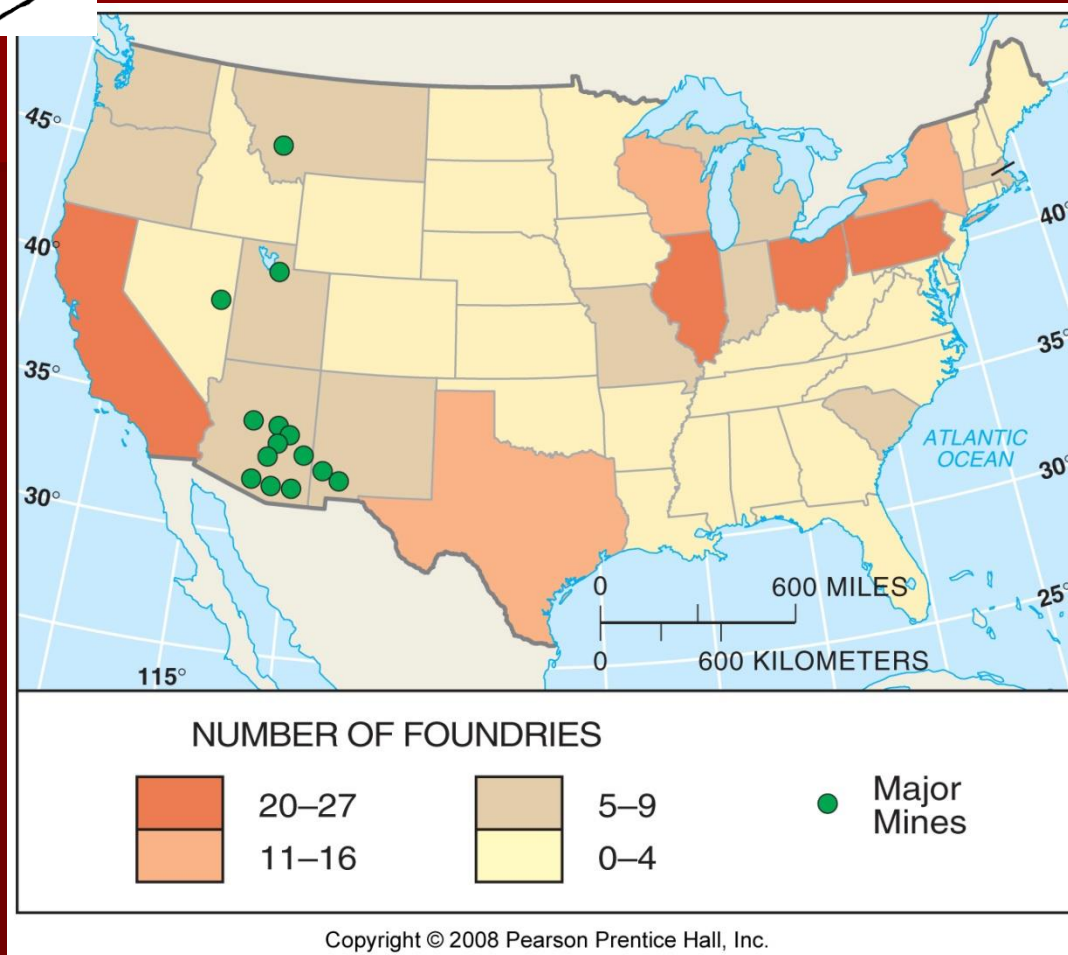
Location 2



- In this situation the processing location has been moved closer to the source.
- This caused the cost of shipping the final product to be reduced, greatly.
- However, the cost of shipping the raw materials to the plant is still not the least it could be.



Example: Copper Industry in North America



The Lavender Pit Copper Mine in Bisbee, Arizona operated between 1951 and 1974.

Fig. 11-8: Copper mining, concentration, smelting, and refining are examples of bulk-reducing industries. Many are located near the copper mines in Arizona.



Weight- Gaining

Scenario



Location 1

- In this situation the plant is located between the source and the market.
- Therefore, the cost of shipping the raw materials is much cheaper than that of the finished product.
- And this is because the product is weight-gaining.





Location 2

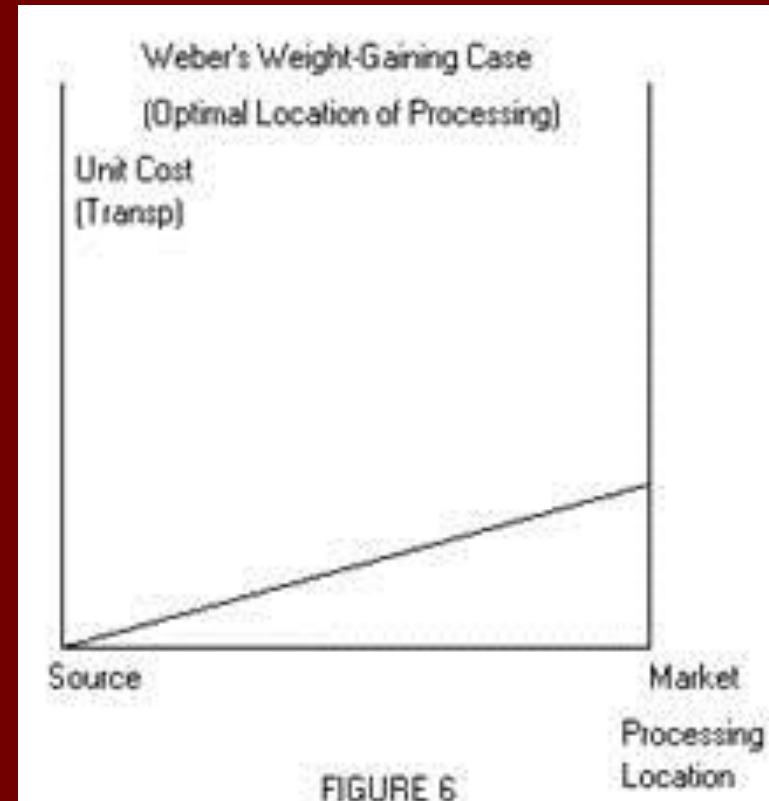
- In this situation the processing plant has been moved closer to the market.
- As a result, the cost of the finished product has reduced and the cost for shipping the raw material is at a gradual rate.
- Though this location has reduced the overall cost of transportation, cost are not at the least.





Location 3

- In this situation the processing plant is located at the market.
- This causes the cost of shipping to increase at a gradual rate and therefore the cost of shipping is at the least.
- Therefore, this is the best location for the plant is at the market.





Example: Location of Beer Breweries



Fig. 11-11: Beer brewing is a bulk-gaining industry that needs to be located near consumers. Breweries of the two largest brewers are located near major population centers.



How to Use Weber's Theory

- Calculate Transport Costs or Finished Product/Mile
 - For 1 mile for R1 $(6 \times 5) = 30$
 - For 2 miles for R1 $30 \times 2 = 60$
- Transport Costs
 - 11 to M: 4 movements or miles = 280
- Complete Cost:
 - Site 1: $30 + 175 + 280 = 485$

Let's calculate LCT using these rules. Write this in your "Notes" Section!

Material Quantities and Transport Rates

<u>Location</u>	<u>Symbol</u>	<u>Amount Shipped</u>	<u>Transport Rate</u>
Raw Material #1	R1	6 tons	\$5/ton-mile
Raw Material #2	R2	7 tons	\$5/ton-mile
Market	M	10 tons	\$7/ton-mile

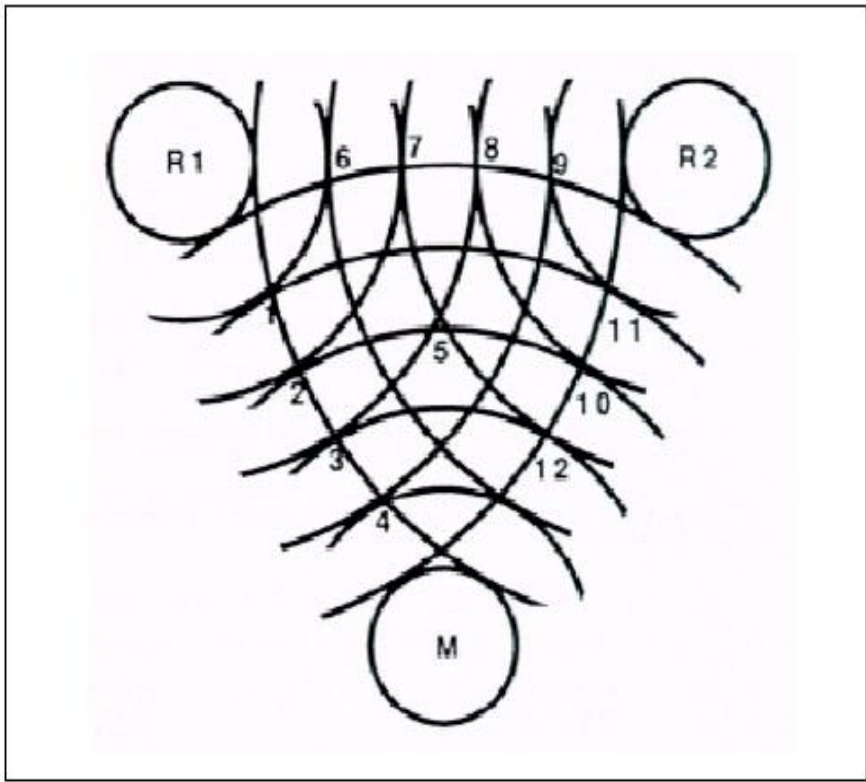


Chart 1. Transport Costs for Raw Materials or Finished Product/Mile

	Mile 1	Mile 2	Mile 3	Mile 4	Mile 5
R1					
R2					
M					

Chart 2. Total Transport Cost for Each Proposed Plant Site

Site	R1	R2	M	Total Cost
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				



Other considerations and limitations for Weber's Theory

- Labor costs (labor unions)
- Labor diversity (age, sex, education, gender, etc)
- Labor movement (indeed labor does move and change from place to place)
- Reality of Transportation Costs
- Land Rent (real estate)
- Tax subsidy
- Pollution (NIMBY factor)
- Long-term Availability of Resources
- Perishability considerations (spoilage)
- Fragility
- Hazardous materials
- Zoning (residential versus industrial)
- NAFTA and other special trade agreements
- Globalization and Deindustrialization



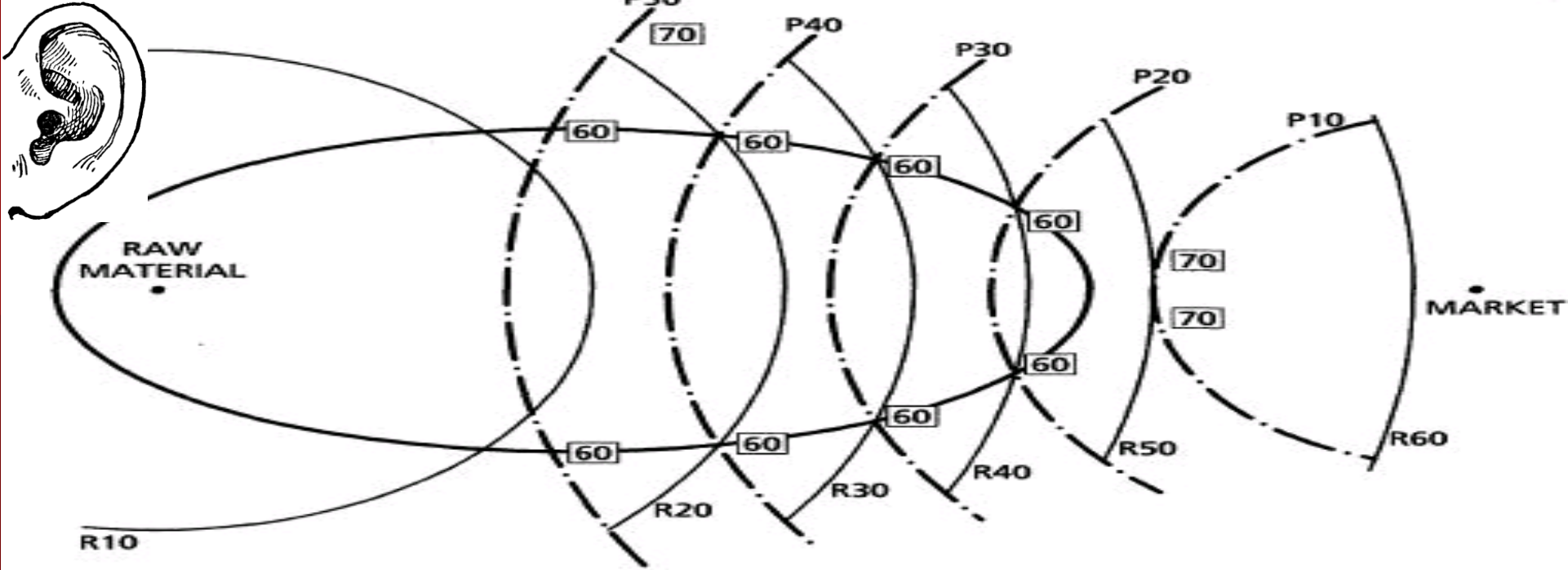
What if the costs are all the same?

- Some industries maintain the same cost of transportation and production regardless of where they choose to locate.
- These industries have **spatially fixed costs**.
- These are often called "Footloose Industries" because they can locate wherever they want!
- Footloose products are typically **small** and of **very high value**. Or locate for a single, specific **reason** (tax purposes at offshore locations.)
 - *Example:* Computer chip industries, Diamonds

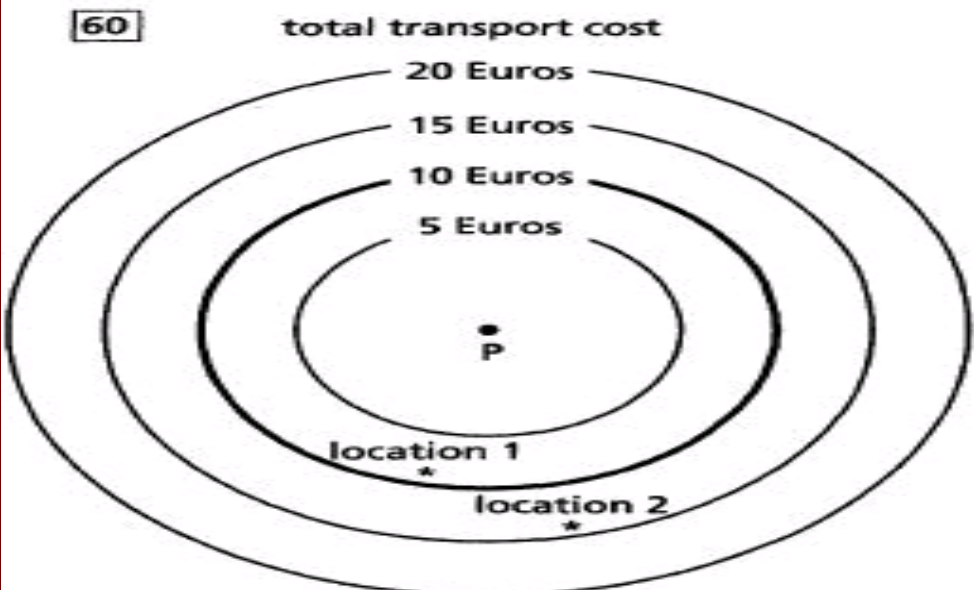


Application of Hotelling's Theory

- **High-tech corridor** – agglomeration of technology and computer industry.
- A region (such as Silicon Valley) of this agglomeration is called a **technopole**.
 - Typically **ancillary activities** will be attracted to these areas to act as support businesses. (computer repair, wiring services)
- The downside of this is the **brain drain** of talented individuals from a particular area, called the **backwash effect**.
- Hotelling's theory of **locational interdependence** asserts that industries choose locations based upon where their competitors are located.
 - Industries do not make isolated decisions without considering where other, related industries already exist.



- - - - - isotim for finished product
 = = = = = isotim for raw material
 ——— isodapane—line joining sites of equal total transport cost



P location of industry
 * sites where labour is 10 Euros cheaper
 — isodapane (line of equal total transport cost)
 — critical isodapane where extra cost of transport is offset by savings on labour cost