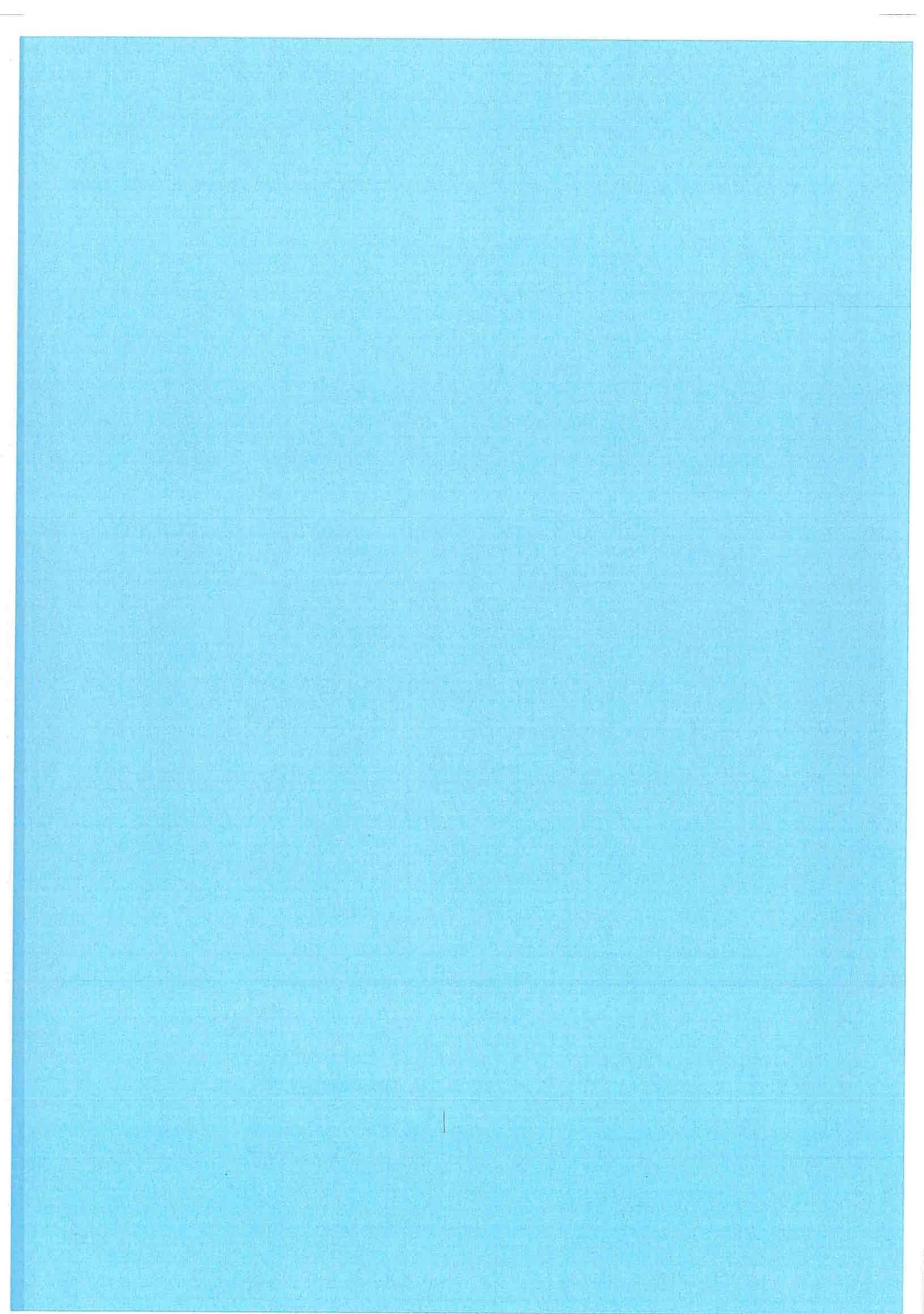


An Ghníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntais 2017



AN GHNÍOMHAIREACHT
NÁSIÚNTA BAINNE





**AN GHNÍOMHAIREACHT
NÁISIÚNTA BAINNE**

Bhunaigh an tOireachtas an Ghníomhaireacht Náisiúnta Bainne
chun an soláthar bainne óil sa Stát a rialáil de réir fhorálacha
Acht an Bhainne (Soláthar a Rialáil), 1994.

RÁITEAS AN CHATHAOIRLIGH

Chuig: An tUasal Michael Creed TD, An tAire Talmhaíochta, Bia agus Mara



Donncha Ó Murchú
Cathaoirleach

Tá áthas orm Tuarascáil Bhliantúil na Gníomhaireachta Náisiúnta Bainne le haghaidh 2017 a chur i láthair, de réir Alt 18 d'Acht an Bhainne (Soláthar a Rialáil), 1994.

An Geilleagar Náisiúnta

Bhí borradh faoi gheilleagar na hÉireann go fóill anuraidh: tháinig méadú ar na honnmhairí, bhí éileamh láidir intíre ann, bhí an ráta boilscithe fseal agus tháinig méadú ar lín na ndaoine a bhí fostaithe. Lean an feabhas ar chúrsáil airgeadas na tire agus taifeadadh an gcéad bharrachas sa Stáitiste ó 2006.

Talmhaíocht

D'fheil na dálaí aimsire do tháirgeacht talmhaíochta tríd is tríd, agus go háirithe d'fhiontair féaraigh. Tháinig méadú 14% ar an oll-aschur talmhaíochta, ar bhfiú €8 milliún é ar bhonn na bpraghnsanna don táirgeoir, agus é á spreagadh ag aschur bainne agus aschur beastoic, ar tháinig méadú 45% agus 4% faoi seach orthu. Bhí na costais ionchuir cobhsaí: rinneadh na laghduithe ar chostas leasachán agus costas beatha a chúiteamh i bpáirt leis an méadú ar chostas fuinnimh.

An Earnáil Déiríochta

Cuirimid fáilte roimh an mborradh a bhí faoi earnáil na déiríochta tar éis dhá bliain an-deacair. Ba é an bainne an príomhtháirge talmhaíochta in 2017. B'ionann an t-oll-aschur bainne dar luach €2.6 milliún agus 32% den oll-aschur talmhaíochta agus tháinig méadú 45% air, á spreagadh ag ardú 34% ar phraghsanna agus ag méadú 9% ar sholáthairí.

Tháinig méadú ar sholáthairí intíre bainne, a bhí treisithe ag lín na mbó a bheith níos airde, go dtí 7.26 milliún lítear, an méid ba mhó fós, nó méadú 9% i gcomparáid leis an mbliain 2016. Tháinig méadú

beag ar mheánmhéid na solad bainne, cé go raibh an meánliebhéal saille ime ní b'ísle ná an meán.

Tá roinnt tosca dearfacha ann – margai onnmhairíochta a bhfuil borradh fúthu, ardú ar phraghsanna táirgí, go háirithe i gcás ime, ar dhúbail a praghas, aimsir a fheileann don fheirmeoireacht déiríochta i gcuid mhór den tir, méadú ar sholáthairí bainne, ardú ar phraghsanna don táirgeoir agus laghdú ar chostais – a fhágann gur mó ná dúblaodh an glanchorrlach in aghaidh an fhiontair déiríochta agus in aghaidh an heicteáir i gcomparáid le 2016.

Margaí Déiríochta agus Praghnsanna Bainne

Is iad na margai onnmhairíochta a spreagann earnáil déiríochta na hÉireann agus is chucu siúd a théann 90% de sholáthairí bainne na hÉireann. Is ag an margadh intíre a théann 10% de na soláthairí bainne ón tir seo lena gcaitheamh mar bhainne úr agus mar tháirgí déiríochta monaraithe.

D'éirigh ní b'fhearr ná riagh le honnmhairí déiríochta na hÉireann anuraidh: tháinig méadú 19% orthu go dtí luach os cionn €4 bhiliún. Bhí onnmhairí déiríochta agus comhbhar fós amuigh chun tosaigh i measc na n-earnálacha bia i gcomhair onnmhairithe, a chlúdaíonn 32% d'onnmhairí bia agus dí na hÉireann. Ba tháirgí cothaithe speisialaithe iad beagnach aon trian de na honnmhairí déiríochta agus tháinig cáis, im agus bainne púdar sna sála orthu siúd. Bhí ardú luacha i gceist i gcás gach ceann de na catagóirí sin.

Ba chuig margai idirnáisiúnta lasmuigh den Aontas Eorpach a chuaigh 45% d'onnmhairí déiríochta agus comhbhar speisialaithe na hÉireann agus b'fhiú €1.8 milliún san ionlán iad, sin ardú 9%. Téann 16% dár gcuid onnmhairí déiríochta ar fad chuig an tSín anois agus is í an dara margadh is mó de chuid na hÉireann i tar éis na Ríochta Aontaithe.

Ba chuig 26 margadh an Aontais Eorpáigh a chuaigh 31% de luach na n-onnmhairí déiríochta go léir a díoladh, dar luach €1.2 billiún, suim is ionann agus méadú 44%, agus fuair an chatagóir táirgí sin spreagadh go háirithe ó níos mó ime a bheith á táirgeadh agus ón ardú ar a luach.

Díoladh 24% de na táirgí onnmhairithe déiríochta, dar luach €965m, leis an Ríocht Aontaithe agus méadú 15% a bhí i gceist ansin. Cuireadh chuig an Ríocht Aontaithe leath d'onnmhairí cáise na hÉireann agus an ceathrú cuid d'onnmhairí ime na hÉireann, méid is ionann agus aon trian de sholáthairí bainne na tire seo i leith na bliana. Leis sin, tugtar léargas amháin dùinn ar an gcaoi a d'fhéadfadh 'Breatimeacht crua' cur as d'earnáil déiríochta na hÉireann agus don Stát féin.

Is treise iad sláine agus follasacht shlabhra soláthair déiríochta na hÉireann de bharr níos mó ná 90% de na tárgeoirí a bheith páirteach sa Scéim um Dhearrbhú Déiríochta Inbhuanaithe agus de bharr formhór na bpróiseálaithe a bheith páirteach i Scéim *Origin Green* an Bhoird Bia.

Mar gheall ar an mborradh a bhí faoi na margai onnmhairíochta, tháinig méadú ar phraghsanna mlosúla an bainne monarchan i rith na bliana. Mhéadaigh meánphraghas blantúil an bainne don táirgeoir ar sholáthairtí bainne monarchan go dtí 35.4 cent in aghaidh an lítir, gan CBL san áireamh, i gcás bainne ina raibh 3.48% próitíne agus 4.09% saill ime. Sin méadú 9 cent in aghaidh an lítir nó 34% i gcomparáid le leibhéal na bliana 2016.

I gcás beagnach 80% de na soláthairtí, bionn na praghnsanna don táirgeoir ar mbainne lena bpróiseáil chun óil bunaithe anois ar phraghsanna mlosúla an bainne monarchan agus praghas breise curtha leo i rith mhíonna an gheimhrídh. I gcás táirgeoirí cláraithe bainne, ba é meánphraghas blantúil an bainne i gcás soláthairtí bainne ar conradh in 2017 ná 38 cent in aghaidh an lítir, sin méadú breis is 8 cent in aghaidh an lítir nó 27% i gcomparáid le 2016.

Tháinig laghdú ar an difréalach blantúil idir meánphraghas náisiúnta an bainne leacthaigh faoi gach córas focalochta agus meánphraghas náisiúnta an bainne monarchan go dtí 2.6 cent in aghaidh an lítir i gcomparáid le 3.4 cent in aghaidh an lítir in 2016. Bunaithe ar an gcomhdhéanamh céanna solad a bheidh sa bainne leacthach agus sna soláthairtí bainne monarchan, i bhfianaise an t-ábar soladach a bheith níos ísele ar an meán i gcás soláthairtí óil, meastar gurbh é 3.4% in aghaidh an lítir an difréalach blantúil i leith an bainne leacthaigh i gcomparáid le 4.0 cent in aghaidh an lítir in 2016.

Allmhairí Bainne

Tháinig laghdú 1%, go 803 milliún lítear, ar allmhairí bulcbhainne ó Thuaisceart Éireann lena bpróiseáil sa Stát, dar próiseáladh 92% diobh ina dtáirgí déiríochta monaraithe agus dar próiseáladh 8% sa Stát lena n-ól. Ba é sin an dara méid ba mhó allmhairí bulcbhainne riabh.

Bhí na hallmhairí bulcbhainne comhionann le 11% de na soláthairtí bainne intíre agus le 35% de sholáthairtí bainne Thuaisceart Éireann don bhliain.

An Margadh Intíre don Bainne Úr

Tá margadh bainne úr na hÉireann ar an margadh tomholtóirf is mó le haghaidh bainne agus táirgí bainne sa Stát, agus bhí luach miondiola measta €517 milliún aige in 2017.

Is bia leachtach nádúrtha, atá cothaitheach agus sláintíúil, é an bainne úr, a óltar gach lá i bhformhór na dteaghlaich in Éirinn. Tá cothaithigh éagsúla sa bainne, a chuidíonn leis an bhfolláine ghinearálta agus le gnáthfheidhmiú an choirp ag gach céim den saol. I gcás na dtáirgí atá bunaithe ar phlandaf agus a n-óltaid iad in ionad bainne, bionn a lán de na cothaithigh in easnamh iontu a bhíonn ar fáil go nádúrtha sa bainne amháin.

Tá an cineál táirge bainne is maith leis na tomholtóirí fós ag athrú agus ag teacht chun cinn – bainne gan bhearradh, bainne beagmhéathrais, bainne gan aon saill, bainne gan lachtós agus bainne treisithe – agus tagann athrú le himeachama ar an éileamh a bhíonn ar chineálacha difriúla pacáistí chomh maith.

Is i Éire atá sa chéad áit ar liosta na dtiortha san Aontas Eorpach ina n-óltaid an méid is mó bainne úr in aghaidh an duine, agus ólaimid 121 lítar in aghaidh an duine sa bhliain.

Tháinig laghdú breis is 1% ar an tomhaltas bainne úr go dtí 581 milliún lítar, agus tháinig laghdú 1% ar mheánphraghas náisiúnta miondiola an bainne úr i bpacáistí beag beann ar mhéid an phacáiste.

Anuraidh, is sa mhargadh intíre don bainne úr a úsáideadh 6% de na soláthairtí bainne intíre, nó 7.26 milliún lítar.

Bhí sciar 77% den mhargadh intíre i gcomhair bainne úr ag soláthairtí intíre ó tháirgeoirí cláraithe. Bhí sciar 23% den mhargadh ag allmhairí ó Thuaisceart Éireann isteach sa mhargadh bainne úr agus tháinig laghdú 6% air go dtí 134 milliún lítar.

B'ionann allmhairí bainne úr i bpacáistí do thomholtóirí agus 52% de na hallmhairí sin, agus b'ionann na hallmhairí bulcbhainne a próiseáladh sa Stát chun óil agus 48%.

De bharr díolachán féinlipéid na miondoltóirí agus iomaíocht thréan idir miondoltóirí ó thaobh praghnsanna, tá brú láidir anuas fós ar an bhfáiltas le haghaidh bainne úr sa mhargadh intíre.

I mí na Samhna, scríobh mé chuig gach mórmhiondoltóir ag cur in iúl dóibh an imní mhór atá ar bhaill na Gníomhaireachta go bhfágann na lascainí atá a gcur i bhfeidhm ag roinnt grúpaí miondoltóirí ar bainne úr go bhfuil an bonn á bhaint d'innmarthanach, inbhuanaitheacht agus slándáil an tslabhra soláthair bainne úr. Bhí na laghduithe sin ar an bpraghas miondiola ag déanamh diluacháil ar an mbainne úr, ag brú luach geilleagrách as slabhra soláthair iomlán an bainne úr, agus d'fhéadfadh sé a bheith ina thoradh air nár leor na praghnsanna don táirgeoir a thuilleadh chun soláthairtí bainne ón tir seo a chothú ar feadh na bliana ar fad lena bpróiseáil chun óil.

An Ghníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntas 2017

Táirgeoirí Cláraithe

Is sainghrúpa táirgeoirí iad na táirgeoirí cláraithe i struchtúr tárgthe bainne na hÉireann, agus déantar conradh leo chun bainne a sholáthar lena phróiseáil chun óil ar feadh na bliana ar fad nó ar feadh mhlonna an gheimhridh amháin. Tháinig méadú 2%, go dtí 1,808 táirgeoir, ar lón ionlán na dtáirgeoirí cláraithe.

Ba tháirgeoirí cláraithe iad 11% de na táirgeoirí bainne uile agus ba iad a sholáthair 14% de sholáthairtí bainne na hÉireann i leith na bliana. Tá 98% de na táirgeoirí cláraithe rannpháirteach sa Scéim um Dhearnbhú Déirlochta Inbhuanaithe.

Tá an earnáil an-chomhchruiinnithe: soláthraíonn 28% de na tairgeoirí cláraithe 54% den soláthar bainne ar feadh na bliana ar fad lena phróiseáil chun óil.

Tháinig méadú níos mó ná 7%, go dtí 1,018 milliún lítar, ar sholáthairtí bainne ó tháirgeoirí cláraithe i leith na bliana, agus soláthraíodh 53% díobh le haghaidh monarafochta agus 47% díobh mar bhainne óil.

Ba í an bliain anuraidh an chéad bhliain, ó bunáodh an Ghníomhaireacht, inar sháraigh soláthairtí bliantúla na dtáirgeoirí cláraithe le haghaidh monarafochta a gcuid soláthairtí bliantúla bainne óil. Tháinig méadú 16% ar na soláthairtí le haghaidh monaralochta agus tháinig laghdú 1% ar na soláthairtí bainne óil.

I gcúig mhí fhorordaithe an gheimhridh (Deireadh Fómhair 2017 go dtí Feabhra 2018) thug na soláthairtí ionlána bainne ó tháirgeoirí cláraithe lamháil sábháilteachta 75% tar an tomhultas bainne úir ó sholáthairtí na tire seo amháin, agus lamháil sábháilteachta 33% de bhereis ar thomhultas bainne úir ó sholáthairtí intíre agus ó allmhairí a raon. I gcás a lán táirgeoirí cláraithe, soláthraíonn siad roinnt dá gcuid soláthairtí geimhridh do mhargaí bainne neamh-leachtaigh, a mbaineann scéimeanna dreasacha geimhridh éagsúla leo.

Tá athrú ag teacht ar phatrún agus scála an tsamhail soláthair bainne i gcás táirgeoirí cláraithe leis an méadú ar na soláthairtí bliantúla agus leis an méadú séasúrach ar na soláthairtí de bharr breith laonna san earrach.

De réir mar a mhéadaíonn táirgeoirí cláraithe a gcuid soláthairtí bliantúla ionlána agus de réir mar a thagann méadú ar a gcuid soláthairtí bliantúla ón dlúth-thréimhse breithe laonna san earrach, déanfaidh siad athmheatstóreacht ar na buntáistí geilleagracha a bhaineann le breith laonna san fhómhar i gcomhair cion níos lú soláthairtí bainne i rith thréimhse an gheimhridh.

Beidh táirgeoirí cláraithe ag súil le breis tréadearcachta agus praghas breise réamhdhearbhaithe ar sholáthairtí leachta de bhereis ar phraghsanna monarafochta má tá siad le coinneáil lena dtiomantas do sholáthairtí bainne úir óil ar ardchaighdeán a sholáthar ar feadh na bliana ar fad.

Suirbhé ar Tháirgeoirí Cláraithe

I mí an Mheithimh, thug an Ghníomhaireacht faoi shuirbhé poist ar tháirgeoirí cláraithe lena fháil amach céntiomantas a bheidh acu sa todhchaí do sholáthairtí bainne óil ar feadh na bliana ar fad, a bpleannan maidir le táirgeadh bainne amach anseo agus a bpróifíl aoise agus a bpleannan comharbais. Meastar gur lón maith freagraí ar shuirbhé poist iad na freagraí a fuarthas ó 611 táirgeoir, nó thart ar aon trian de na táirgeoirí cláraithe go léir.

Tháinig na freagraí ó gach cearn den tir agus tugadh léargas leo ar gach grúpa tairgeoirí. Ba iad na freagróirí ná gnólachtaí atá ag táirgeadh bainne leachtach le fada an lá: bhí conarthaí i gcomhair bainne leachtach ag 77% díobh le níos mó ná 25 bliain anuas agus bhí conarthaí ag 92% díobh le níos mó ná 6 bliana anuas. Ba é an meánsoláthar bliantúil in aghaidh an fhreagróra ná 72,000 lítar: soláthar bainne leachtaigh 267,000 lítar (37%) agus soláthar bainne monarchan 453,000 lítar (63%).

Léirigh 66% de na freagróirí go raibh siad ag coinneáil lena gcuid leibhéal soláthairtí bainne leachtaigh ó cuireadh deireadh le cuotaí an Aontais Eorpaisc i mí an Mhárta 2015, agus bhí 31% díobh tar éis cur lena gcuid soláthairtí bainne leachtaigh.

Bhí 72% de na freagróirí tar éis a gcuid soláthairtí bainne monarchan a mhéadú agus bhí 25% díobh tar éis cloí leis an leibhéal soláthairtí bainne monarchan a bhíodh á dtáirgeadh acu roimhe sin.

Maidir leis na soláthairtí bainne atá beartaithe go dtí 2019, thug na 313 freagróir a d'fhreagair an cheist seo le fios go raibh sé beartaithe acu a gcuid soláthairtí bainne leachtaigh a choinneáil ag leibhéal na bliana 2016 agus a gcuid soláthairtí bainne monarchan a mhéadú beagnach 33% i gcomparáid le 2016. Maidir leis an ngrúpa soláthraithe sin, tiocfaidh laghdú ar a gcuid soláthairtí bainne leachtaigh ó 37% dá gcuid soláthairtí bliantúla in 2016 go dtí 31% dá gcuid soláthairtí bliantúla in 2019.

Léirigh leath na bhfreagróirí gurbh é an praghas níos airde atá le fáil ar an mbainne leachtaigh i gcomparáid le praghas an bhainne monarchan an phrómhthoisc a chuaigh i gcion ar a bpleannan don todhchaí maidir le soláthar bainne leachtaigh agus ina dhiaidh sin luagh siad fáil a bheith ar thalamh, fáil a bheith ar chonarthaí i gcomhair bainne leachtach, stíl mhaireachtála, comharbas agus an fháil atá ar lucht saothair.

Bhí 64% de na freagróirí os cionn 50 bliain d'aois agus bhí 36% acu faoi bhun 50 bliain d'aois. Dúirt 63% de na freagróirí go bhfuil duine ann a thiocfaidh i gcomharba orthu.

Cláir agus Conarthaí 2016/17

Sa bhliain bainne 2016/17, cláraíodh 1,808 conradh soláthair bainne leis an nGníomhaireacht i dtaca le soláthairtí 486 milliún litear bainne lena phróiseáil chun óil. Méadú 54 conradh nó 3% a bhí i gceist ansin agus méadú 1% ar sholáthairtí bainne.

Ba chonarthaí Ar Feadh na Blíana ar Fad (AYR) iad 94% de na conarthaí agus 99% de sholáthairtí agus ba chonarthaí ar feadh na Míonna Geimhrídh Amháin iad 6% de na conarthaí agus 1% de na soláthairtí.

Sna conarthaí AYR ba é Córás Phraghas an Bhainne Monarchan móide Bónas an príomhchóras praghsála agus cuireadh i bhfeidhm é i gcás 83% de na conarthaí agus i gcás 78% de na soláthairtí. Cuireadh Córás an Phraghais Chothroim i bhfeidhm i gcás 17% de na conarthaí agus 22% de na soláthairtí.

Bhí soláthairtí bainne a ceannailodh faoi chonarthaí cláraithe 9% ní b'airde ná diolachán bainne úir intíre, agus ba mar gheall ar shocruithe idirthréimhseacha ceannacháin de bharr chomhdhlúthú an tionscail a bhí sé sin den chuid ba mhó.

Cláraíodh 12 phróiseálaí i gClár na bPróiseálaithe, lena n-áirítear próiseálaí amháin a bhí cláraithe i gcáil táirgeora freisin.

An Breatimeacht

Tá an próiseas fós á leagan amach faoina mbeidh an Ríocht Aontaithe ag fágáil an Aontais Eorpais. Ní mór an Comhaontú um Aistarraingt a bheith tugtha chun críche faoi Dheireadh Fómhair 2018 agus ní mór do Chomhairle an Aontais Eorpais, Parlaimint na hEorpa agus Rialtas na Ríochta Aontaithe é a dhaingniú. Amhail an 30 Márt 2019, ní bheidh an Ríocht Aontaithe ina ballstát den Aontas Eorpach a thuilleadh agus ón dáta sin ar aghaidh ní ghlaicfaidh sí páirt sa phróiseas cinnleoireachta san Aontas.

Beidh idirthréimhse i gceist go dtí an 31 Nollaig 2020 ina mbeidh an Ríocht Aontaithe fós rannpháriteach sa Mhargadh Aonair agus san Aontas Custaim agus ina mbeidh sí faoi cheangal ag rialacha an Aontais. Le linn na hidirthréimhse sin, déanfaidh an Ríocht Aontaithe caibidilfiocht ar Chonradh um Chaídreamh sa Todhchaí ina gclúdófar, i measc eile, an caídreamh trádála idir í féin agus 27 thír an Aontais tar éis na hidirthréimhse, agus an caídreamh idir í féin agus tríú tlortha.

Tá sé geallta ag an Ríocht Aontaithe agus ag an Aontas Eorpach comhaontú a thabhairt i gcrích lena seachnófar teorainn chrua idir Tuaisceart Éireann agus an Phoblacht. Mura ndéanfar comhaontú den sórt sin, beidh sé de dhualgas ar an Ríocht Aontaithe faoin gComhaontú um Aistarraingt cloí le hailíníú iomlán idir Tuaisceart Éireann agus rialacha an Aontais i dtaoibh an Mhargaidh Aonair agus an Aontais Custaim, faoina dtacaitear le comhar Thuaidh-Theas, leis an ngeilleagar uile-oileáin agus le Comhaontú Aoine an Chéasta a chosaint. Tá sé curtha in iúl ag

an Ríocht Aontaithe nach féidir léi glacadh leis an gcúlstop sin.

Tá baol mór ann fós i dtaoibh na polaitiocha de go bhféadfadh an Ríocht Aontaithe an tAontas Eorpach a fhágáil gan comhaontú trádála a bheith tugtha chun críche agus tá an baol ann go gcuirfi tarai i allmhairit aonnmhairí bia na hÉireann go dtí an Ríocht Aontaithe agus gur lú an praghas a bheadh le fáil orthu ar an margadh, agus go mbeadh allmhairí bia go hÉirinn ón Ríocht Aontaithe faoi réir tarai i chuid an Aontais Eorpais.

Nil Ballstát ar bith eile san Aontas Eorpach chomh mór faoi lé chinneadh na Ríochta Aontaithe is atá Stát na hÉireann agus ní bheidh earnáil ar bith sa Stát a mbuailfear chomh dona í is a buailfear an talmhaloch – an earnáil dhúchasach is mó in Éirinn.

Maidir le próiseálaithe agus táirgeoirí Éireannacha, is é an cur chuige is fearr ná a bheith ag súil le réiteach maith ach a bheith ag réiteach i gcomhair an cháis is measa trí tháirgí agus margaf a éagsúlú agus trí dhíriú ar laghdú costais agus ar bhearta éifeachtúlachta.

Ionchás don Todhchaí

Tar éis bliain den scoth in 2017, bhí brú ar tháirgeoirí agus ar a gcuind beastoic ag túis na bliana 2018 toisc gur tháinig séasúr earraigh fuar, fluch, tráth a raibh teocht na talún lseal agus nár fhás an féar, sna sála ar thréimhse fhada bheathaite sa gheimhreadh. Bhí go leor táirgeoirí buailte ag easpa farae agus cuireadh as go mór do na pleannanna a bhí acu maidir le féarach agus sadhas. D'fhág géarchéim náisiúnta na heaspá farae gurbh éigean beatha a allmhairí den chéad uair ó 2013.

Táthar ag súil go mbeidh na margaf onnmhairíochta do tháirgí déiríochta cobhsaí in 2018 maidir le praghsanna táirgí agus na praghsanna bainne monarchan a eascaillonn astu, ach fágann an éiginnteacht atá ag teacht chun cinn maidir leis an mbreatimeacht go bhféadfad sé go mbainfí an bonn de sin.

Cúrsaí Airgeadais

Ba é ioncam iomlán na Gníomhaireachta in 2017 ná €515,165, sin laghdú €2,909 nó níos lú ná 1% i gcomparáid lena hioncam in 2016. Tháinig laghdú €1,305, nó 1%, ar an ioncam ó thobhaigh bhainne dar luach €513,695, agus laghdaigh an t-ioncam úis go dtí €1,470 mar gheall ar na rátaí úis taisce ní b'ísle a bhí i réim.

Tháinig méadú €16,878 nó 3% ar na costais oibriúcháin €541,919. Tháinig méadú €1,101 nó níos lú ná 1% ar chostais €357,563 i ndáil le pearsanra agus baill foirne, arb ionann iad agus 66% de na costais iomlána. B'ionann na costais riarracháin eile agus an dímheas agus €184,396 agus méadú €15,777 nó 9% a bhí i gceist ansin.

An Gníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntais 2017

D'fhág an farasbarr costas €541,919 thar ioncam €515,165 go raibh easnamh oibriúcháin €26,754 i gceist i leith na bliana.

Ag deireadh na bliana, bhí €1,049,276 sa Chiste Carntha agus cuimsíodh ann airgead agus taiscí dar luach €959,444, luach féichiúnaithe lúide creidiúnaithe €75,639 agus luach sócmhainní seasta €14,193.

An Cód Cleachtais chun Comhlachtaí Stáit a Rialú, 2016

Tháinig an Cód Cleachtais nua chun Comhlachtaí Stáit a Rialú i bhfeidhm ón 1 Meán Fómhair 2016. Faoi réir fhórálacha na nAchtanna Bainne (Soláthar a Rialáil), 1994 agus 1996 agus roinnt mionmhaolaithe, measann an Gníomhaireacht go bhfuil sí ag cloí le cleachtais agus nósanna imeachta rialachais an Chóid nua.

Cruinnithe

I rith na bliana, thionól an Gníomhaireacht sé chruinniú agus thionól an Coiste Iníúchóireachta agus Ríosca dhá chruinniú. Ba é 86% cóimheas meánfhreastail na gcomhaltaí ag cruinnithe de chuid na Gníomhaireachta.

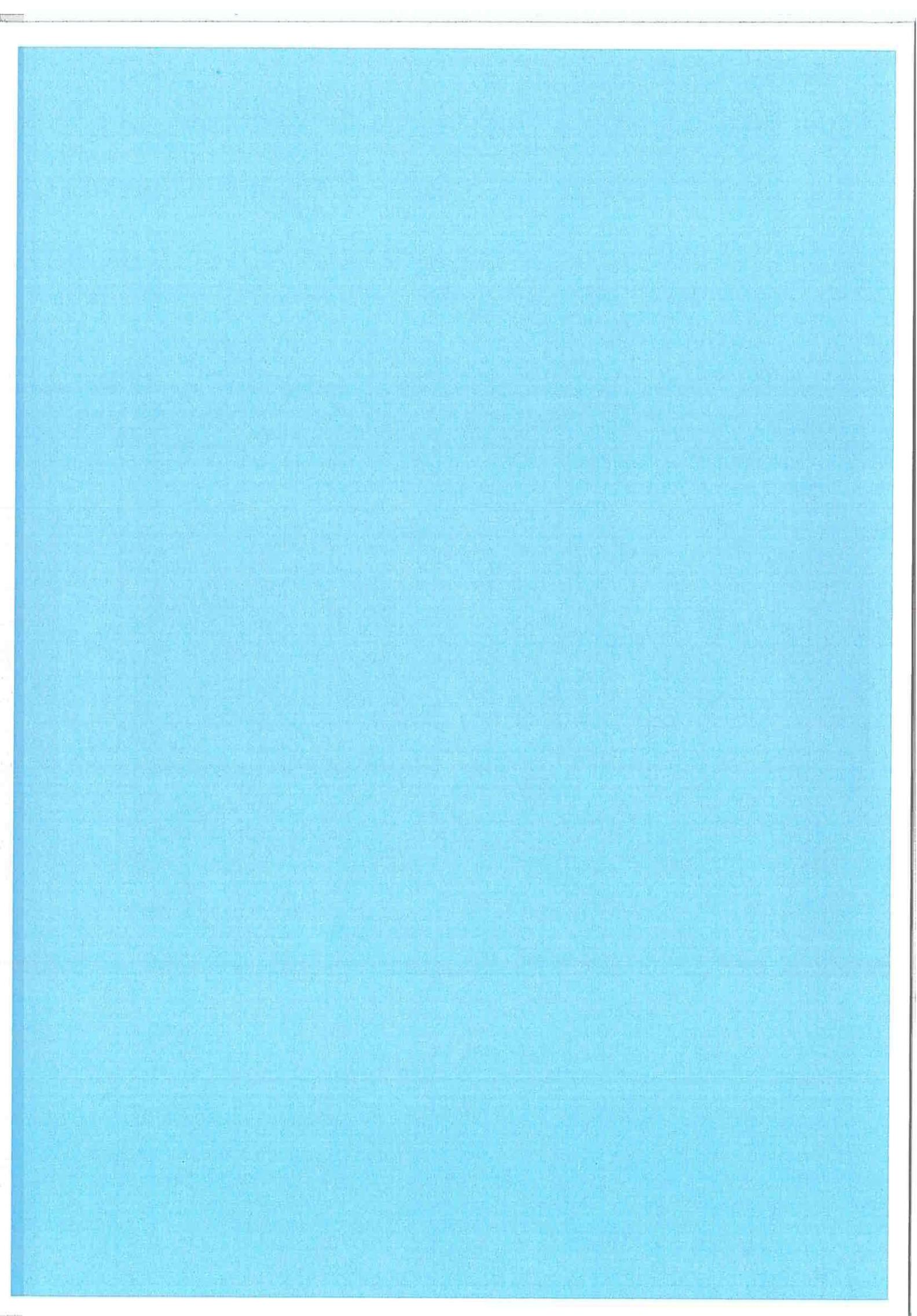
Conclúid

Is mó ag an nGníomhaireacht an comhoibriú a fuair sí i rith na bliana ó phróiseálaithe bainne leachtaigh, ó chomhlachtaí ionadaíochta na dtáirgeoirí, na bpróiseálaithe, na dtomholtóirí, na miondoltóirí agus na ndáileoirí, agus ó oifigigh na Roinne Talmhaíochta, Bia agus Mara agus na nGníomhaireachtaí Stáit eile a ndeachthas i gcomhairle leo i rith na bliana.

Gabhaim mo bhulochas le comhaltaí na Gníomhaireachta as an gcúnamh agus an tacáiocht uathu le linn na bliana agus le Muiris agus a fhoireann as a ndíograis.

Donncha Ó Murchú

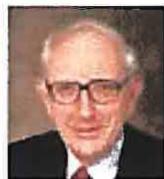
Cathaoirleach



An Ghníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntais 2017

Cathaoirleach



Donncha Ó Murchú¹

Ionadaithe na dTáirgeoirí



Aodhán Ó Cathasaigh



Tadhg Ó Ciosáin



Donncha Ó Faogáin



Liam Ó Lionnáin



Pádraig Ó Maolagáin¹

Ionadaithe na bPróiseálaithe



Antaine Ó Drisceoil



T.S. Ó Flannagáin¹



Proinsias Tóibín



Eoghan Mac Suibhne

Ionadaí na nDáileoirí



Uailear Ó Maoldomhnaigh



Seán Foster^{1,2}

Ionadaí na Miondíoltóirí



Risteard Ó Donnchú



Micheál Mac Giolla Chaoin

Ionadaithe na dTomhaltóirí

¹ Comhalaí den Choiste Iniúchóireachta agus Ríosca 2017

² Cathaoirleach an Choiste Iniúchóireachta agus Ríosca 2017

Cathaoirleach:

Donncha Ó Murchú¹

Ionadaithe na dTáirgeoirí:

Aodhán Ó Casthasaigh
Tadhg Ó Ciosáin
Donncha Ó Faogáin
Liam Ó Lionnáin
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Ionadaithe na bPróiseálaithe:

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Sráid na Mainistreach,
An Nás,
Co. Chill Dara.

Baincéirí:

Banc-Aontas Éireann cpt.,
Brainse Bankcentre,
Droichead na Dothra,
Baile Átha Cliath 4.

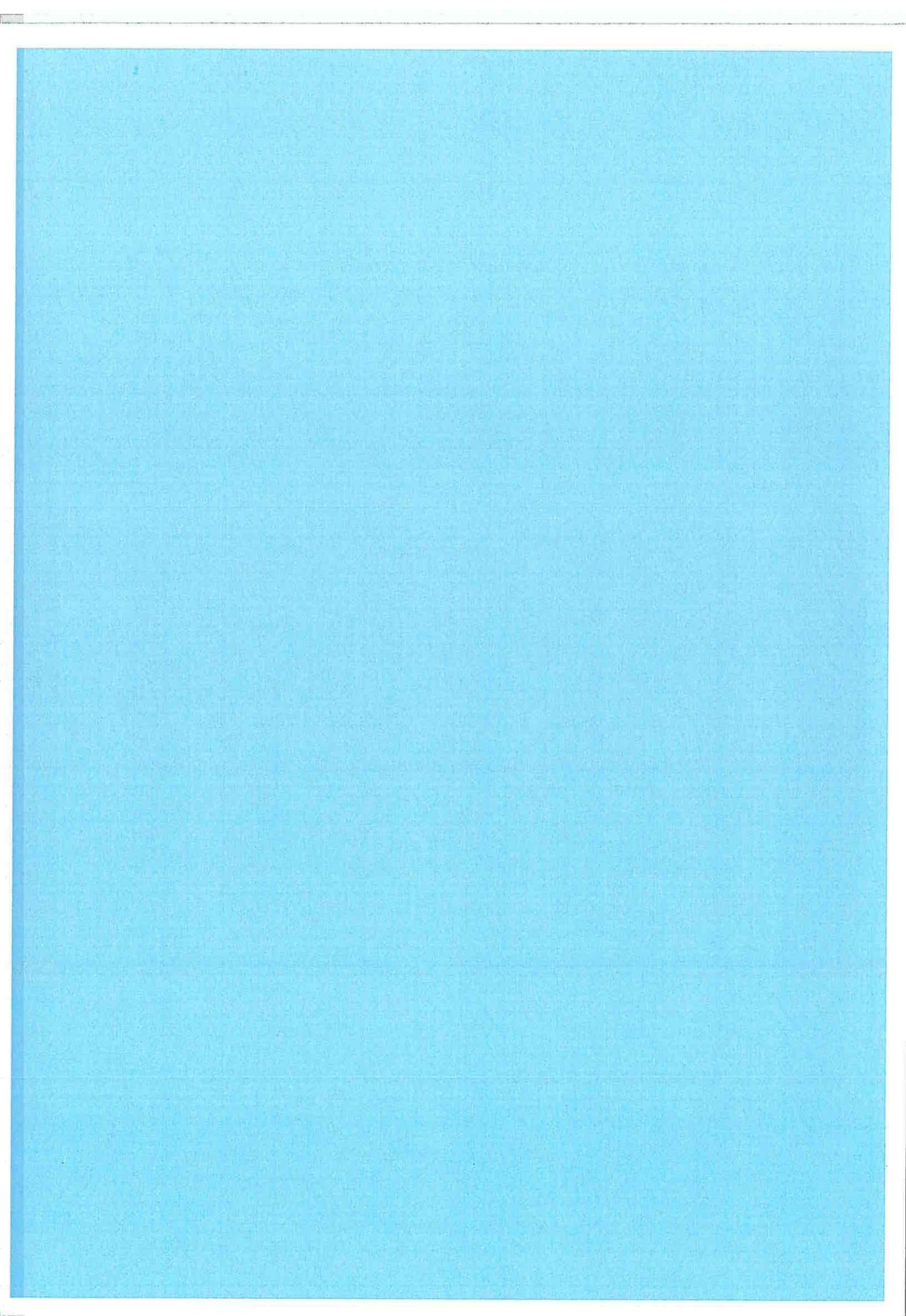
Banc na hÉireann,
39 Faiche Stiabhma,
Baile Átha Cliath 2.

Iniúchóir:

Deloitte & Touche,
Áras Deloitte & Touche,
Ardán Phort an Iarla,
Baile Átha Cliath 2.

¹ Comhaltas den Choiste Iniúchóireachta agus Ríosca 2017

² Cathaoirleach an Choiste Iniúchóireachta agus Ríosca 2017



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1. SOLÁTHAIRTÍ BAINNE



An Dr Muiris Ó Céidigh,
Priomhfeidhmeannach

1.1 Soláthairtí Bainne Intíre

Cuireadh 7,263 milliún lítear de sholáthairtí bainne intíre chuig uachtarlanna agus sásraighe phaistéartha in 2017, sin meadú 609 milliún lítear nó 9% i gcomparáid le 2016.

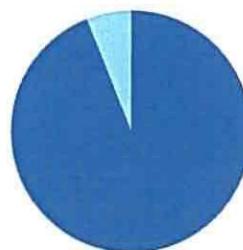
Meastar gurb ionann líon na dtáirgeoirf bainne sa Stát in 2017 agus 17,000, an líon céanna a bhí ann in 2016. Táirgeadh meánsoláthairtí bliantúla bainne 427,000 lítear in aghaidh an táirgeora.

Úsáideadh 94% de na soláthairtí bainne intíre chun tárgí déiríochta a dhéanamh, a bhí lena n-onnmhairíú den chuid ba mhó, agus próiseáladh 6% de na soláthairtí mar bhainne óil sa mhargadh intíre.

Lean an patrún ard séasúrach sna soláthairtí intíre bainne in 2017, bunaithe ar tháirgeadh bainne féaraigh agus breith shéasúrach laonna, agus soláthraíodh 79% de na soláthairtí bainne sna seacht mí ó Mhárta go Meán Fómhair agus 21% sna cúig mhí ó Dheireadh Fómhair go Feabhra agus na míonna sin san áireamh.

Cóimheas miosúil ard/iseal 6.7/1 a bhí ann i dtaca leis an bprófil soláthair bainne intíre, lenar cuimsíodh cóimheas miosúil ard/iseal 9.5/1 i ndáil le soláthairtí bainne ó tháirgeoirí bainne monarchan agus 2.1/1 i ndáil le soláthairtí bainne ó tháirgeoirí bainne cláraithe.

FÍOR 1.1 ÚSÁID NA SOLÁTHAIRTÍ BAINNE INTÍRE 2016



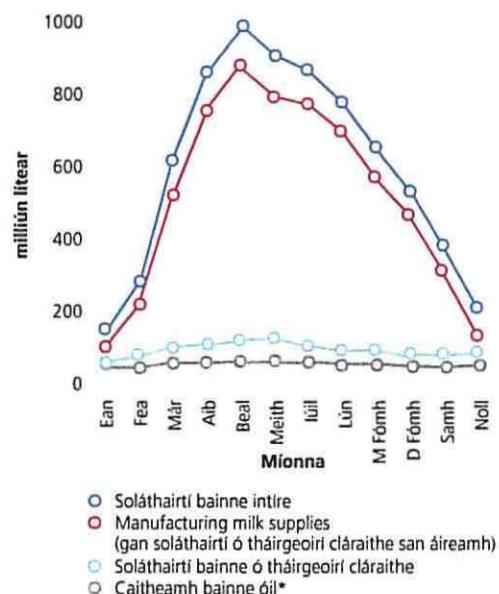
● Táirgl Déirlochta Monaraithe 94%
● Bainne lena Chaitheamh mar Leacht 6%

TÁBLA 1.0 SÉASÚRACHTA NA SOLÁTHAIRTÍ BAINNE INTÍRE (DE RÉIR EARNÁLA)

| Bliain | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 |
|-----------------------------|------|------|-------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Cóimheasa miosúla ard/iseal | | | | | | | | | | | | | | | | |
| Bainne | | | | | | | | | | | | | | | | |
| Monarchan | 9.5 | 8.7 | 11.1 ¹ | 8.6 | 8.6 | 9.1 | 6.8 | 8.7 | 8.1 | 7.1 | 8.2 | 8.7 | 8.2 | 8.0 | 8.2 | 8.9 |
| Bainne | | | | | | | | | | | | | | | | |
| Leachtach | 2.1 | 2.0 | 2.3 ¹ | 1.8 | 1.9 | 1.8 | 1.8 | 1.9 | 1.7 | 1.8 | 1.8 | 1.8 | 1.8 | 1.8 | 1.9 | 2.0 |
| Gach Bainne | 6.7 | 6.3 | 7.6 ¹ | 5.9 | 5.8 | 5.6 | 5.1 | 5.8 | 4.9 | 5.4 | 5.6 | 5.7 | 5.5 | 5.5 | 5.6 | 6.1 |

¹ Dá ndéanfaí ardluachanna agus iseal-luachanna na míonna a ríomh tar éis gur cuireadh deireadh leis an gcuota, is éard a bheadh sna cóimheasa ná 6.6, 1.7 agus 4.8. Foinse: An Roinn Talmhaóchta, Bia agus Mara/An Phríomhfoig Stáidrimh

FÍOR 1.2 SOLÁTHAIRTÍ INTÍRE, SOLÁTHAIRTÍ BAINNE MONARCHAN, SOLÁTHAIRTÍ DE RÉIR TÁIRGEOIRÍ CLÁRAITHE AGUS CAITHEAMH BAINNE ÓIL (MÍOSÚIL) 2017



* Bainne a dioladh chun óil laistigh den Stát, lena n-áiritear allmhairi bulcbhainne agus allmhairi bainne phacáistithe.

Foinsí: An Phriomhoifig Stáitírimh/An Gníomhaireacht Náisiúnta Bainne

1.2 Soláthairtí Bainne ó Tháirgeoirí Cláraithe

Is grúpa suntasach táirgeoirí iad na táirgeoirí bainne cláraithe san earnáil soláthair bainne intíre: cuimsíonn siad 11% de na táirgeoirí bainne go léir agus soláthralonn siad 14% de na soláthairtí bainne intíre.

Ní hamhán go soláthraíonn siad na riachtanais bainne intíre ar feadh na bliana ar fad le haghaidh bainne óil ach thairis sin soláthralonn siad 8% de na soláthairtí bainne monarchan ar fad don thír.

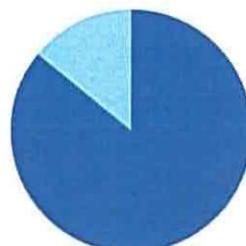
Tháinig méadú 65 milliún lítear nó 7% ar mhéid iomlán na soláthairtí bainne ón 1,808 táirgeoir cláraithe sa Stát faoi chonarthai Ar Feadh na Bliana ar Fad (AYR) agus conarthaí na Míonna Geimhridh Amháin in 2016/17, go dtí 1,011 milliún lítear, i gcomparáid le 946 milliún lítear sa bhliain 2015/16.

B'ionann na soláthairtí lena bpróiseáil chun óil agus 486 milliún lítear, nó 48% de na soláthairtí go léir ó tháirgeoirí cláraithe, agus b'ionann na soláthairtí lena bpróiseáil le haghaidh tárgí déirfocha.

monaraithe agus 525 milliún lítear, nó 52% de na soláthairtí iomlána.

Bhí na soláthairtí bainne a ceannáodh faoi chonarthai cláraithe lena bpróiseáil mar bheinne óil 9% níos mó ná díolachán bainne úir na bpróiseálaithe in 2016/17, i gcomparáid le 8% in 2015/16, agus ba é an chúis ba mhó leis sin ná na socruithe ceannacháin idirthréimhseacha idir próiseálaithe agus táirgeoirí i ndiaidh chomhdhlúthú an tionscail.

FÍOR 1.3 SOLÁTHAIRTÍ BAINNE INTÍRE 2017



● Soláthairtí ó Tháirgeoirí Bainne Monarchan 86%
● Soláthairtí ó Tháirgeoirí Cláraithe 14%

Bhí meánsoláthairtí bliantúla 585,000 lítear ag soláthraithe cláraithe faoi chonarthai Ar Feadh na Bliana ar Fad in 2016/17 i gcomparáid le 563,000 lítear an bhliain roimhe sin – méadú 4%

1.3 Soláthairtí Geimhridh Bainne

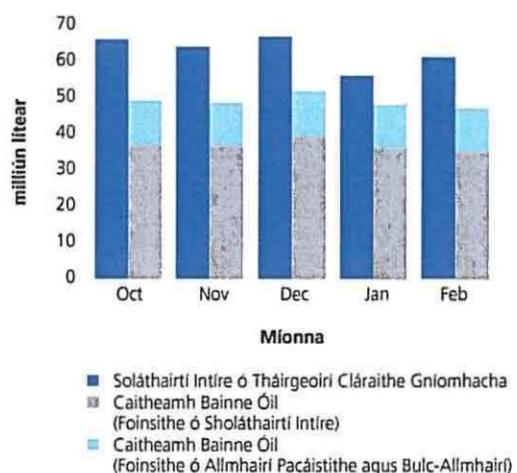
I gcúig mhí fhorordaithe an gheimhridh idir Deireadh Fómhair 2017 agus Feabhra 2018, sholáthair táirgeoirí cláraithe 324 milliún lítear san iomlán, sin méadú 12 mhilliún lítear nó 4% ar na soláthairtí sa tréimhse chéanna in 2016/17, agus chuir siad clúdach soláthair 133% ar fail de bheinne óil ar fud na tire (lena n-áiritear allmhairi), is é sin 243 milliún lítear, nó clúdach soláthair 175% ar chaitheamh ó sholáthairtí intíre amháin.

I mí na Nollag 2017 agus mí Eanáir 2018, sholáthair táirgeoirí cláraithe 127 milliún lítear san iomlán, sin méadú 5 mhilliún lítear nó 4% ar na soláthairtí i leith na tréimhse céanna in 2016/17, agus chuir siad 27 milliún lítear ar fail de bheiris ar an soláthair náisiúnta 100 milliún lítear bainne óil (lena n-áiritear allmhairi) sna míonna sin, clúdach soláthair 127%, nó clúdach soláthair 165% ar chaitheamh ó sholáthairtí intíre amháin.

An Gníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntais 2017

FÍOR 1.4 SOLÁTHAIRTÍ BAINNE IN AGHAIDH NA MÍOSA AG TÁIRGEOIRÍ CLÁRAITHE AGUS CAITHEAMH BAINNE ÓIL 2017 (NA MÍONNA FORORDAITHE DEIREADH FÓMHAIR 2017 – FEABHRA 2018)



Foinsí: An Phriomhoifig Staidrimh/An Gníomhaireacht Náisiúnta Bainne

1.4 Allmhairí

Meastar gur 803 milliún lítear a bhí sna hallmhairí bulcbainne isteach sa Stát lena bpróiseáil ag uachtarlanna agus sásraighe phaistéartha, sin laghdú 10 milliún lítear nó 1% i gcomparáid le 2016. Ba ghluaiseachtaí trastearann a tugadh ó Thuaisceart Éireann iad na hallmhairí bulcbainne sin den chuid ba mhó agus iad comhionann le 11% de na soláthairtí intíre agus le 35% de sholáthairtí bainne bliantúla Thuisceart Éireann in 2017.

B'ionann allmhairí bulcbainne 739 milliún lítear lena bpróiseáil ina dtáirgí déiríochta monaraithe sa Stát agus 92% de na hallmhairí iomlána bainne, agus b'ionann allmhairí bulcbainne 64 milliún lítear, lena bpróiseáil chun óil sa Stát, agus 8% de na hallmhairí bulcbainne. Méadú 1 mhilliún lítear, nó 2%, a bhí i gceist leo i gcomparáid leis an mbliain roimhe sin.

TÁBLA 1.5 ALLMHAIRÍ BULCBHAINNE MAR % DE NA SOLÁTHAIRTÍ BAINNE INTÍRE 2000-2017

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1996 |
|-------------------------------|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | Milliún lítear | | | | | | | | | | | | | | | | | | |
| Soláthairtí | 7,263 | 6,654 | 6,395 | 5,469 | 5,423 | 5,225 | 5,377 | 5,173 | 4,801 | 4,959 | 5,090 | 5,083 | 4,915 | 5,116 | 5,157 | 5,032 | 5,179 | 5,012 | 5,144 |
| Allmhairí ¹ (bulc) | 803 | 813 | 594 | 511 | 411 | 406 | 356 | 388 | 427 | 464 | 473 | 566 | 550 | 377 | 349 | 278 | 209 | 304 | – |
| Allmhairí mar % | 11 | 12 | 9 | 9 | 8 | 8 | 7 | 8 | 9 | 9 | 9 | 11 | 11 | 7 | 7 | 5 | 4 | 6 | – |

¹ POS

Meastar gur allmhairfodh 70 milliún lítear bainne úir i bpacáistí do thomholtóirí, sin laghdú 10 milliún lítear nó 13% i gcomparáid leis an mbliain 2016.

B'ionann na hallmhairí bainne iomlána chun óil i bpacáistí do thomholtóirí agus i mbulc lena bpróiseáil chun óil sa Stát agus 134 milliún lítear in 2017, sin laghdú 9 milliún lítear, nó 6%, i gcomparáid le 2016.

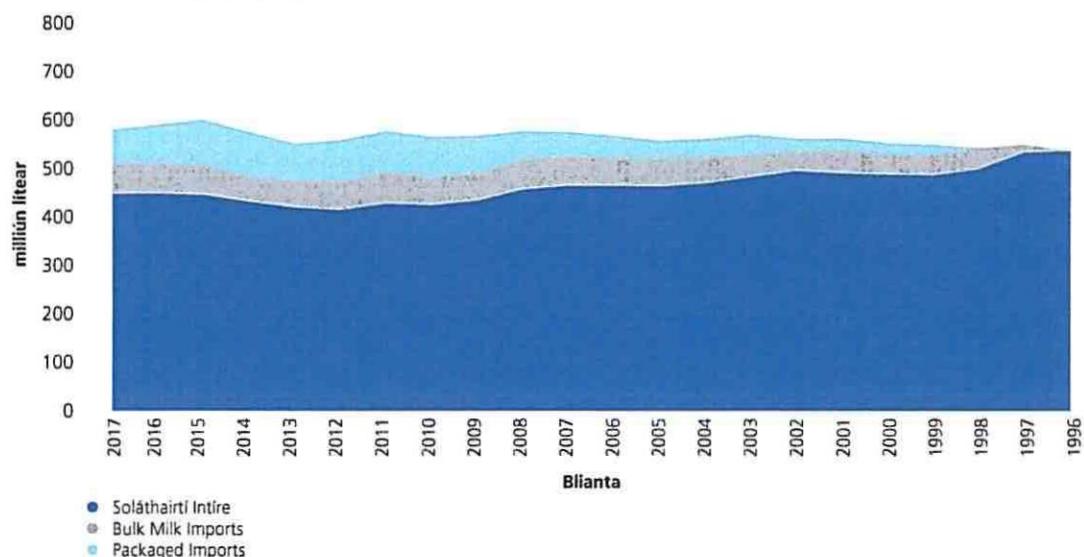
TÁBLA 1.6 ALLMHAIRÍ BULCBHAINNE AGUS BAINNE PHACÁISTITHE CHUN ÓIL 2000-2017

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1996 |
|------------------------|----------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | Milliún lítear | | | | | | | | | | | | | | | | | | |
| Pacáid do Thomholtóirf | 70* | 80* | 94* | 93* | 89 | 86 | 86 | 84 | 78 | 59 | 50 | 46 | 40 | 38 | 41 | 26 | 24 | 23 | 0 |
| Bulc | 64 | 63 | 62 | 52 | 57 | 59 | 65 | 58 | 57 | 63 | 62 | 58 | 55 | 55 | 48 | 42 | 50 | 43 | 0 |
| Allmhairí iomlána | 134 | 143 | 156 | 145 | 146 | 145 | 151 | 142 | 135 | 122 | 112 | 104 | 95 | 93 | 89 | 68 | 74 | 66 | 0 |

* Meastachán de chuid na Gníomhaireachta Náisiúnta Bainne

FÍOR 1.7

AN SCIAR DEN MHARGADH INTÍRE BAINNE LEACHTAIGH ATÁ AG ALLMHAIRÍ 1996-2017



Bhí sciar 77% de mhargadh bainne úir an Stáit ag soláthairtí intíre, agus is sciar 23% den mhargadh céanna sin a bhí ag allmhairí.

Ó 1996 i leith tá méadú tagtha ar allmhairí bainne úir chun óil go dtí thart ar 134 milliún lítear.

Tá sciar an mhargaidh de sholáthairtí cláraithe intíre sa mhargadh bainne úir laghdaithe ó 100% in 1996 go dtí 77% in 2017, agus tá an sciar den mhargadh atá ag allmhairí méadaithe óna náid go dtí 23%.

Rinne próiseálaithe agus miondóltóirí (monaraíochta agus bainne leachtaigh) 873 milliún lítear bulcgbainne san ionlán a allmhairí ó Thuaisceart Éireann agus b'ionann é sin agus 12% de na soláthairtí bainne intíre.

Tuaisceart Éireann – Soláthairtí/Praghsanna Bainne

B'ionann méid na soláthairtí bainne i dTuaisceart Éireann sa bhliain 2017 agus 2,284 milliún lítear, sin méadú 86 milliún lítear nó 4% i gcomparáid leis an bhfigiúr leasaithe 2,198 milliún lítear i leith na bliana roimhe sin, agus tháinig na soláthairtí sin ó 2,635 feirmeoir déiríochta.

Bhí soláthairtí bainne na bliana ó Thuaisceart Éireann comhionann le 31% de sholáthairtí bainne intíre an Stáit.

Déantar os cionn 80% de sholáthairtí bainne bliantúla Thuaisceart Éireann a onnmhairíú mar tháirge deiridh nó mar bhainne amh.

Ón mbliain 1993 i leith, tá méadú 975 milliún lítear, nó 74%, tagtha ar sholáthairtí bliantúla bainne i dTuaisceart Éireann. Is méadú é ar éascaíodh dó mar gheall ar cheannach agus aistriú cuotáí bainne AE ón mBreatain Mhór. In 2017 rinneadh méid is ionann agus 82% den mhéadú ar sholáthairtí bainne i dTuaisceart Éireann ó 1993 a allmhairíú isteach sa Stát agus a phróiseáil ann.

TÁBLA 1.8 AN MÉID BAINNE ÓIL A CAITHEADH Ó SHOLÁTHAIRÍ INTÍRE AGUS Ó ALLMHAIRÍ 2000-2016

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1996 |
|--|----------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | milliún lítear | | | | | | | | | | | | | | | | | | |
| Caitheamh | 581 | 590 | 601 | 576 | 565 | 563 | 578 | 567 | 568 | 578 | 577 | 568 | 559 | 556 | 571 | 563 | 564 | 553 | 536 |
| Soláthairtí intíre | 447 | 447 | 445 | 431 | 419 | 418 | 427 | 425 | 433 | 456 | 465 | 464 | 464 | 463 | 482 | 495 | 490 | 487 | 536 |
| Allmhairí lomlána | 134 | 143 | 156 | 145 | 146 | 145 | 151 | 142 | 135 | 122 | 112 | 104 | 95 | 93 | 89 | 68 | 74 | 66 | 0 |
| Soláthairtí Intíre mar % den Mhéis a Caitheadh | 77 | 76 | 74 | 75 | 74 | 74 | 74 | 75 | 76 | 79 | 81 | 82 | 83 | 83 | 84 | 88 | 87 | 88 | 100 |
| Allmhairí mar % den Mhéis a Caitheadh | 23 | 24 | 26 | 25 | 26 | 26 | 26 | 25 | 24 | 21 | 19 | 18 | 17 | 17 | 16 | 12 | 13 | 12 | 0 |

Foinse: An Phríomhoifig Staidrimh/An Ghníomhaireacht Náisiúnta Bainne

An Ghníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntas 2017

TÁBLA 1.9 SOLÁTHAIRTÍ BAINNE SA STÁT AGUS I dTUASCEART ÉIREANN 2017

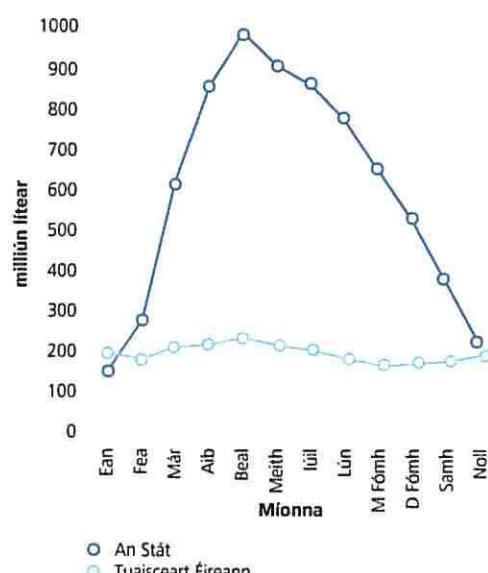
| | Poblacht na hÉireann | Tuaisceart Éireann |
|---|----------------------|--------------------|
| Soláthairtí lomláná – m. lítear | 7,263 | 2,284 |
| Meánmhéid Saille Ime | 4.09 | 4.01 |
| Meánmhéid Próitíne | 3.48 | 3.26 |
| Cóimheas míosúil ard/íseal | 6.7/1 | 1.4/1 |
| Soláthraithe – lion* | 17,000* | 2,635 |
| Meánlíon soláthairtí in aghaidh an tsoláthraí – lítir | 427,000 | 867,000 |

* Meastachán de chuid na Gníomhaireachta Náisiúnta Bainne

Tá difríocht mhór i gcónaí sa phatrún soláthair bhliantúil bainne i dTuaisceart Éireann i gcomparáid leis an Stát. Tá soláthairtí bainne ar fáil ar feadh na bliana go léir le cóimheas míosúil ard/íseal in 2017 de 1.4/1 i gcomparáid le 6.7/1 sa Stát.

Ba é a bhí i meánmhéid na soláthairtí bliantúla bainne in aghaidh an tsoláthraí i dTuaisceart Éireann in 2017 ná 867,000 lítear, is é sin le rá, níos mó ná dhá oiread mheánmhéid na soláthairtí bliantúla bainne in aghaidh an tsoláthraí de 427,000 lítear sa Stát.

FÍOR 1.10 SOLÁTHAIRTÍ BAINNE IN AGHAIDH NA MÍOSA – SA STÁT AGUS I dTUASCEART ÉIREANN 2017



TÁBLA 1.11 SOLÁTHAIRTÍ BAINNE Ó THUAISCEART ÉIREANN

| | Soláthairtí Bainne | |
|------|--------------------|---------|
| | m. lítear | Innéacs |
| 1993 | 1,309 | 100 |
| 2002 | 1,764 | 135 |
| 2003 | 1,772 | 135 |
| 2004 | 1,776 | 136 |
| 2005 | 1,865 | 142 |
| 2006 | 1,902 | 145 |
| 2007 | 1,918 | 146 |
| 2008 | 1,902 | 145 |
| 2009 | 1,772 | 135 |
| 2010 | 1,850 | 141 |
| 2011 | 1,977 | 150 |
| 2012 | 1,995 | 151 |
| 2013 | 2,008 | 153 |
| 2014 | 2,198 | 168 |
| 2015 | 2,266 | 173 |
| 2016 | 2,198* | 168 |
| 2017 | 2,284 | 174 |

Foinse: DARDNI

* Athbhreithnithe

Sa bhliain 2017, ba é an glan-mheánprraghás bliantúil a locadh le táirgeoirí i dTuaisceart Éireann as ucht soláthairtí bainne ar feadh na bliana ar fad ná 32.59 c/l, sin méadú 7.9 c/l nó 32% i gcomparáid leis an mbliain roimhe sin. Bhí an praghás sin 2.8 c/l nó 8% ní ba lú ná meánprraghás bliantúil na soláthairtí bainne monarchan sa Stát in 2017, is é sin 35.39 c/l.

2. AN MARGADH BAINNE ÚIR

Tá margadh bainne úir na hÉireann ar an margadh tomholtóiri is mó le haghaidh bainne agus táirgí bainne sa Stát, agus bhí luach miondíola measta €517m aige in 2017.

Caitheadh 581 milliún lítear bainne leachtaigh úir sa tir anuraidh, laghdú 9 milliún lítear nó 2% ar an méid a caitheadh in 2016. Is í Éire atá sa chéad áit ar liosta na dtíortha san Aontas Eorpach agus ar domhan ina n-ólтар an méid is mó bainne úir in aghaidh an duine, agus ólaimid 121 lítear in aghaidh an duine sa bliaín.

B'ionann díolacháin bainne gan bhearradh anuraidh agus 61% de na díolacháin bainne úir, agus b'ionann díolacháin bainne beagmhéathrais agus bainne bearrtha agus an 39% eile.

Bhí meánphraghsanna miondíola náisiúnta an bhainne beagmhéathrais i bpacáistí 1 litir amháin agus an bhainne gan bhearradh i bpacáistí 2 lítear in 2017, arna dtuairisciú ag an Phríomhoifig Staidrimh, cothrom le 104 c/l agus 169 c/l faoi seach. Tháinig laghdú 1 c/l ar mheánphraghas na bpacáistí 1 litir amháin (bainne beagmhéathrais), agus tháinig laghdú 2 c/l nó 1% ar phraghas na bpacáistí 2 lítear (bainne gan bhearradh) i gcomparáid le 2016.

Díoladh thart ar 75% den bhainne úr i bpacáistí 2 lítear nó níos mó agus díoladh thart ar 25% de i bpacáistí 1 litir amháin nó níos lú.

Ar bhonn an díolacháin sin, measann an Ghníomhaireacht Náisiúnta Bainne gurbh é an meánphraghas miondíola náisiúnta sa tir i bpacáistí de gach méid ná 89 c/l in 2017 i gcomparáid le 90 c/l in 2016, sin laghdú 1 c/l nó 1%.

Ó 1995 go dtí 2011 thug an Phríomhoifig Staidrimh tuairisc ar mheánphraghas mlosúil an bhainne gan bhearradh i bpacáistí 1 litir amháin, agus i rith na tréimhse sin d'ardaigh an phraghas 34 c/l nó 44%. Ó Eanáir 2012, scoir an Phríomhoifig Staidrimh de bheith ag tuairisciú ar mheánphraghas mlosúil an bhainne gan bhearradh i bpacáistí 1 litir amháin agus thosaigh sí ag tuairisciú ar phraghas an bhainne beagmhéathrais i bpacáistí 1 litir amháin.

I dTábla 2.0, bhain an Ghníomhaireacht leas as meánphraghas an bhainne beagmhéathrais i bpacáistí 1 litir amháin chun an praghsinnéacs tomholtóiri ó 2012 go dtí 2017 a riomh. Tríd is tríd, is ionann an phraghas atá ar bhainne féinlipéid gan bhearradh agus bainne beagmhéathrais féinlipéid i bpacáistí 1 litir amháin i ngrúpaí siopaí miondíola. I roinnt cásanna, áfach, d'fhéadfadh na praghsanna miondíola a ghearrtar ar bhrandáil bainne beagmhéathrais na bpróiseálaithe i bpacáistí 1 litir a bheith níos airde ná na praghsanna miondíola a ghearrtar ar bhrandáil bainne gan bhearradh na bpróiseálaithe i bpacáistí 1 litir amháin.

Tábla 2.0 INNÉACSANNA NA bPRAGHSANNA DO THOMHALTÓIRÍ/PRAGHSANNA BIA/PRAGHASANNA MIONDÍOLA BAINNE/PRAGHASANNA DO THÁIRGEOIRÍ

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 |
|--|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| An Praghasinnéacs Tomholtóiri | 151 | 150 | 150 | 151 | 151 | 150 | 148 | 144 | 145 | 153 | 147 | 140 | 135 | 132 | 129 | 124 | 119 | 113 | 107 | 106 | 103 | 102 | 100 |
| An Praghasinnéacs Bia | 129 | 131 | 135 | 136 | 140 | 142 | 139 | 140 | 145 | 150 | 142 | 134 | 132 | 133 | 133 | 129 | 123 | 116 | 112 | 108 | 104 | 102 | 100 |
| An Praghasinnéacs Bainne Miondíola | | | | | | | | | | | | | | | | | | | | | | | |
| • bainne beagmhéathrais ¹ | 135 | 136 | 136 | 136 | 138 | 136 | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| • bainne gan bhearradh ² | — | — | — | — | — | — | 144 | 144 | 145 | 144 | 118 | 110 | 110 | 110 | 112 | 110 | 108 | 105 | 104 | 104 | 104 | 104 | 100 |
| An Praghasinnéacs Táirgeoir ³ | 116 | 91 | 97 | 116 | 118 | 104 | 108 | 99 | 89 | 115 | 108 | 93 | 94 | 98 | 98 | 100 | 102 | 98 | 98 | 98 | 100 | 104 | 100 |

Foinsí: An Phríomhoifig Staidrimh/An Ghníomhaireacht Náisiúnta Bainne

¹ An Phríomhoifig Staidrimh – meánphraghas náisiúnta miondíola an bhainne beagmhéathrais i bpacáistí 1 litir amháin (An Phríomhoifig Staidrimh ó Eanáir 2012).

² An Phríomhoifig Staidrimh – meánphraghas náisiúnta miondíola an bhainne gan bhearradh i bpacáistí 1 litir amháin (An Phríomhoifig Staidrimh go Nollaig 2011).

³ An Ghníomhaireacht Náisiúnta Bainne – meánphraghas náisiúnta don táirgeoir ar sholáthairí atá le próiseáil chun óil. Ni áiritear locaíochtaí préimhe déirlochta ó Aontas Eorpach is inioctha le faigtheoirí incháilithe ó 2004 i leith.

An Ghníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntais 2017

TÁBLA 2.1 MEÁNPHRAGHSANNA BLIANTÚLA MIONDÍOLA BAINNE – PRAGHSANNA BLIANTÚLA BAINNE DO THÁIRGEORÍ/SCIAR NA dTÁIRGEORÍ DE PHRAGHAS MIONDÍOLA AN BHAINNE

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 |
|--|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | c/l |
| Praghsanna Miondíola | | | | | | | | | | | | | | | | | | | | | | | |
| - bainne beagmhéathrais ¹ | 104 | 105 | 105 | 105 | 106 | 105 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| - bainne gan bhearradh ² | - | - | - | - | - | - | 111 | 111 | 112 | 111 | 91 | 85 | 85 | 85 | 86 | 85 | 83 | 81 | 80 | 80 | 80 | 80 | 77 |
| Praghsanna do Tháirgeoirí ³ | 38.0 | 29.9 | 31.9 | 38.1 | 38.9 | 34.1 | 35.5 | 32.4 | 29.2 | 37.6 | 35.3 | 30.5 | 31.0 | 32.3 | 32.3 | 32.7 | 33.3 | 32.1 | 32.2 | 32.3 | 32.8 | 34.1 | 32.8 |
| Praghas do Tháirgeoirí mar % de Phraghas Miondíol ⁴ | 37% | 28% | 30% | 36% | 37% | 32% | 32% | 29% | 26% | 34% | 39% | 36% | 36% | 38% | 38% | 38% | 40% | 40% | 40% | 41% | 43% | 43% | 43% |

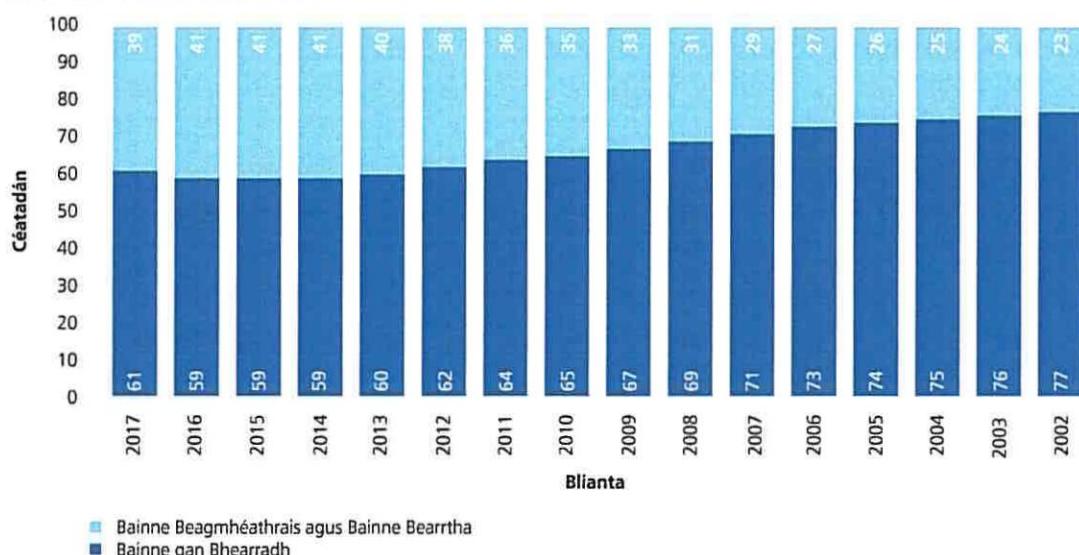
¹ An Phríomhoifig Staidrimh – meánphraghas náisiúnta bliantúil miondíola an bheinne beagmhéathrais i bpacáistí 1 litir amháin (is ó Eanáir 2012 amháin a thugann an Phríomhoifig Staidrimh tuairíse ar bheinne beagmhéathrais i bpacáistí 1 litir amháin).

² An Phríomhoifig Staidrimh – meánphraghas náisiúnta bliantúil miondíola an bheinne gan bhearradh i bpacáistí 1 litir amháin.

³ An Ghníomhaireacht Náisiúnta Bainne – meánphraghas náisiúnta bliantúil don táirgeoir ar bheinne atá le próiseáil chun óil.

⁴ An Ghníomhaireacht Náisiúnta Bainne – bunaithe ar rheastachán na Gníomhaireachta gurb é 89 c/l meánphraghas náisiúnta miondíola an bheinne úir i bpacáistí de na mèideanna éagsúla go léir, bheadh praghas na dtáirgeoirí mar chéadadán den phraghas miondíola cothrom le 43% in 2017, i gcomparáid le 33% in 2016.

FÍOR 2.2 DÍOL BAINNE ÚIR – PRÓIFÍL TÁIRGE 2017 – 2002



Foinse: An Phríomhoifig Staidrimh

An Margadh Miondíola

Is iad na miondíoltóirí an príomhbhealach dáileacháin le haghaidh bainne úr, agus is iad a dháileann 79% den bhainne úr ar fad. Dar le foinsí sa tionscal gur fhan lónadóireacht ag 11% agus bhí díol ag leac an dorais fós ag 10%.

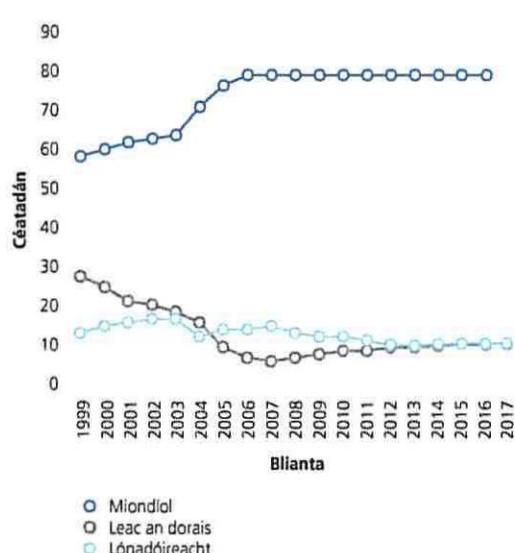
Bhí 70% de sciar mhargadh grósaeireachta na hÉireann ag na trí ghrúpa siopal miondíola is mó in 2017 agus bhí sciar 93% den mhargadh ag na cúig ghrúpa is mó.

TÁBLA 2.3 SCIAR DEN MHARGADH GRÓSAEIREACHTA

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 |
|------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % |
| Tesco | 22 | 22 | 24 | 25 | 26 | 27 | 28 | 27 | 26 | 26 | 26 | 26 | 26 | 25 | 23 | 24 |
| SuperValu | 22 | 23 | 25 | 25 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 19 | 19 | 19 |
| Dunnes | 22 | 23 | 24 | 24 | 24 | 23 | 23 | 23 | 25 | 24 | 24 | 22 | 22 | 22 | 21 | 22 |
| Lidl/Aldi | 23 | 22 | 17 | 16 | 14 | 12 | 12 | 12 | 11 | 10 | 7 | 6 | 6 | 5 | 6 | 1 |
| Superquinn | - | - | - | - | 5 | 6 | 5 | 7 | 7 | 8 | 8 | 8 | 8 | 9 | 8 | 9 |
| Centra | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 3 |
| Spar | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 2 |
| Cinn eile | 3 | 2 | 2 | 2 | 3 | 4 | 4 | 7 | 7 | 8 | 11 | 13 | 14 | 14 | 17 | 20 |
| Iomlán | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |

Foinse: RGDATA – meastachán

FÍOR 2.4 SCIAR DEN MHARGADH 1999 – 2017



Foinse: Meastachán ón Tionscal

Tá miondíoltóirí ar lascaine, ar mhéadaigh a sciar den mhargadh grósaeireachta go dtí 23% in 2017, i measc na bpriomháiteanna ina ndíoltar allmhairí bainne úr phacáistithe.

I dtaca le margadh bainne úr na hÉireann, meastar go bhfuil os cionn 62% den bhainne i siopal miondíola á dhíolanois mar bhainne féinlipéid, dar le foinsí sa tionscal.

Bhí bainne féinlipéid i bpacáistí 2 lítear á mhiondúil ar lascaine 27% ar an meán i gcomparáid le bainne brandálaithe na bpróiseálaithe.

3. CONARTHAÍ CLÁRAITHE/PRAGHSANNA

TÁBLA 3.0 CINEÁLACHA CONARTHAÍ

| Bliain Bhainne | Conarthaí lomlána | Ar Feadh na Bliana ar Fad | Míonna Geimhridh |
|----------------|-------------------|---------------------------|------------------|
| 1995/96 | 3,344 | 3,206 | 138 |
| 1996/97 | 3,284 | 3,151 | 133 |
| 1997/98 | 2,908 | 2,783 | 125 |
| 1998/99 | 2,833 | 2,709 | 124 |
| 1999/00 | 2,762 | 2,642 | 120 |
| 2000/01 | 2,837 | 2,725 | 112 |
| 2001/02 | 2,720 | 2,620 | 100 |
| 2002/03 | 2,736 | 2,583 | 153 |
| 2003/04 | 2,656 | 2,510 | 146 |
| 2004/05 | 2,336 | 2,199 | 137 |
| 2005/06 | 2,282 | 2,104 | 178 |
| 2006/07 | 2,079 | 1,908 | 171 |
| 2007/08 | 2,008 | 1,861 | 147 |
| 2008/09 | 1,992 | 1,849 | 143 |
| 2009/10 | 1,995 | 1,862 | 133 |
| 2010/11 | 1,950 | 1,790 | 160 |
| 2011/12 | 1,936 | 1,824 | 112 |
| 2012/13 | 1,883 | 1,769 | 114 |
| 2013/14 | 1,867 | 1,759 | 108 |
| 2014/15 | 1,725 | 1,623 | 102 |
| 2015/16 | 1,754 | 1,657 | 97 |
| 2016/17 | 1,808 | 1,706 | 102 |

Clár Conarthaí amhail an 31 Nollaig gach bliain. Coinntear an Clár Conarthaí mar chlár oscailte.

Féadfaidh Próiseálaithe agus Táirgeoiri conarthaí a chlárú i dtaca le blianta bainne aonair. Leantar de chlárú conarthaí ar feadh na bliana ar fad. Féach Clár na dTáirgeoiri in Agusín 2.

- ▶ Tháinig méadú ar líon na gconarthaí cláraithe i leith soláthar bainne go dtí 1,808, sin 54 conradh de bhreis ar an mbliain roimhe sin.
- ▶ Tháinig méadú 49 conradh, go dtí 1,706, ar líon na gconarthaí Ar Feadh na Bliana ar Fad (AYR), de bharr tairgeoirí nua a bheith cláraithe le 2 phróiseálaí, agus tháinig méadú 5 chonradh, go dtí 102, ar líon na gconarthaí geimhridh.
- ▶ Bhí conarthaí Ar Feadh na Bliana ar Fad (AYR) fós ar an bpriomhchineál conartha, agus chlúdaigh siad 94% de na conarthaí agus 99% de na soláthairtí bainne, mar a bhí amhlaidh an bhliain roimhe sin.
- ▶ Chlúdaigh conarthaí geimhridh 6% de na conarthaí agus 1% de na soláthairtí bainne.
- ▶ Le 10 mbliana anuas, tá líon na gconarthaí cláraithe laghdaithe ó 2,079 go dtí 1,808, sin laghdú 271, nó 13%.

TÁBLA 3.1 AICMIÚ CONARTHAÍ CLÁRAITHE DE RÉIR CINEÁIL/SOLÁTHAIRTI

| | Conarthai | | | | Soláthairti Bainne | | | |
|---------------------------|--------------|------------|--------------|------------|--------------------|------------|--------------|------------|
| | 2016/17 | | 2015/16 | | 2016/17 | | 2015/16 | |
| | Lion | % | Lion | % | m. litear | % | m. litear | % |
| Ar Feadh na Blíana ar Fad | 1,706 | 94 | 1,657 | 94 | 479.5 | 99 | 477.9 | 99 |
| Geimhreadh | 102 | 6 | 97 | 6 | 6.5 | 1 | 5.9 | 1 |
| Iomlán | 1,808 | 100 | 1,754 | 100 | 486.0 | 100 | 483.8 | 100 |

- ▶ Na soláthairti bainne a ceannaodh faoi chonarthai cláraithe in 2016/17, bhí siad 9% ní b'airde ná díolachán bainne úir intíre, i gcomparáid le 8% ní b'airde in 2015/16. Is amhlaidh a bhí den chuid ba mhó mar gheall ar shocruithe ceannaigh idir thréimhseacha idir próiseálaithe agus roinnt táirgeoirí tar éis comhdhlúthú.

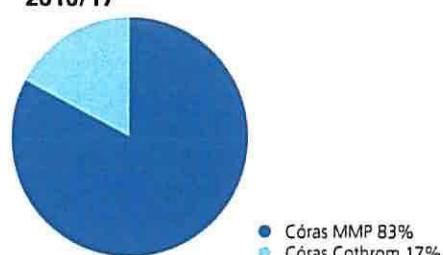
3.1 CÓRAIS PRAGHSÁLA CONARTHA

- ▶ Baineann próiseálaithe leas as dhá chóras praghsála bainne nuair a cheannailonn siad bainne ó tháirgeoirí lena phróiseáil chun óil, is iad sin Córas Phraghas an Bhainne Monarchan móide Bónas (Córas MMP) agus Córas an Phraghais Chothroim (Córas COTHROM).
- ▶ Faoi gCóras MMP, bíonn praghas an bhainne nasctha le praghas míosúla an phróiseálaí ar bhainne monarchan, mar aon le difreálaigh praghais i leith comhbáhar, agus loctar é sin móide focalochtaí bónais, idir focalochtaí athraitheacha agus focalochtaí seasta, i dréimhse an gheimhrídh, a mhaireann idir ceithre mhí agus sé mhí. D'foc roinnt próiseálaithe cláraithe bónais isle mhíosúla freisin i míonna an tsamhraidh.
- ▶ Faoi gCóras COTHROM, foctar as bainne ar praghas míosúil cothrom in aghaidh an lítir, gan aon difreálaigh praghais maidir le comhbáhair an bhainne. Loctar praghsanna níos airde i rith mhíonna an gheimhrídh.
- ▶ In 2016/17, cuireadh an Córas MMP i bhfeidhm i gcás 83% de na conarthai AYR, i gcomparáid le 86% in 2015/16, agus i gcás 78% de sholáthairti bainne i gcomparáid le 80% de sholáthairti bainne in 2015/16.
- ▶ Cuireadh an Córas COTHROM i bhfeidhm i gcás 17% de na conarthai AYR, i gcomparáid le 14% in 2015/16, agus i gcás 22% de na soláthairti bainne i gcomparáid le 20% diobh in 2015/16.

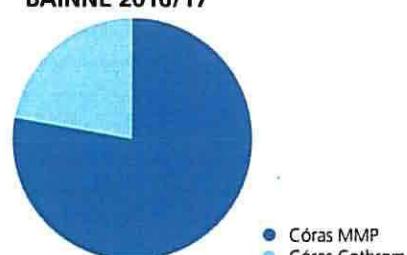
TÁBLA 3.2 CONARTHAÍ AR FEADH NA BLIANA AR FAD DE RÉIR CINEÁIL AGUS CÓRAS PRAGHSÁLA

| Córas Phraghsála | Conarthai | | | | Soláthairti Bainne | | | |
|------------------|--------------|------------|--------------|------------|--------------------|------------|--------------|------------|
| | 2016/17 | | 2015/16 | | 2016/17 | | 2015/16 | |
| | Lion | % | Lion | % | m. litear | % | m. litear | % |
| CÓRAS MMP | 1,410 | 83 | 1,427 | 86 | 375.9 | 78 | 383.3 | 80 |
| CÓRAS COTHROM | 296 | 17 | 230 | 14 | 103.6 | 22 | 94.6 | 20 |
| AYR IOMLÁN | 1,706 | 100 | 1,657 | 100 | 479.5 | 100 | 477.9 | 100 |

FÍOR 3.3 CÓRAIS PRAGHSÁLA/CONARTHAÍ 2016/17



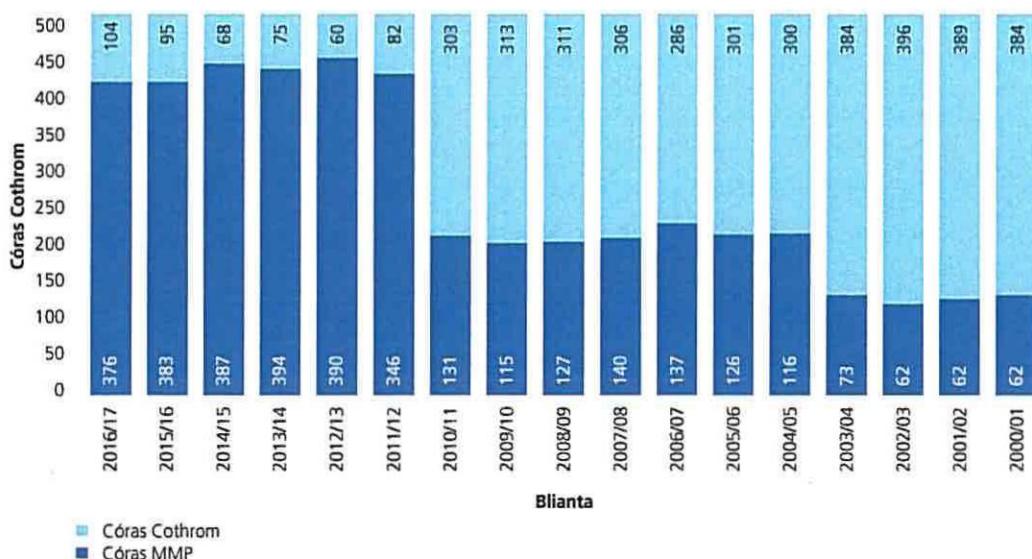
FÍOR 3.4 CÓRAIS PRAGHSÁLA/SOLÁTHAIRTI BAINNE 2016/17



An Ghníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntais 2017

FÍOR 3.5 CONARTHAÍ AR FEADH NA BLIANA AR FAD – CÓRAIS PHRAGHSÁLA/SOLÁTHAIRTI 2000/01 – 2016/17



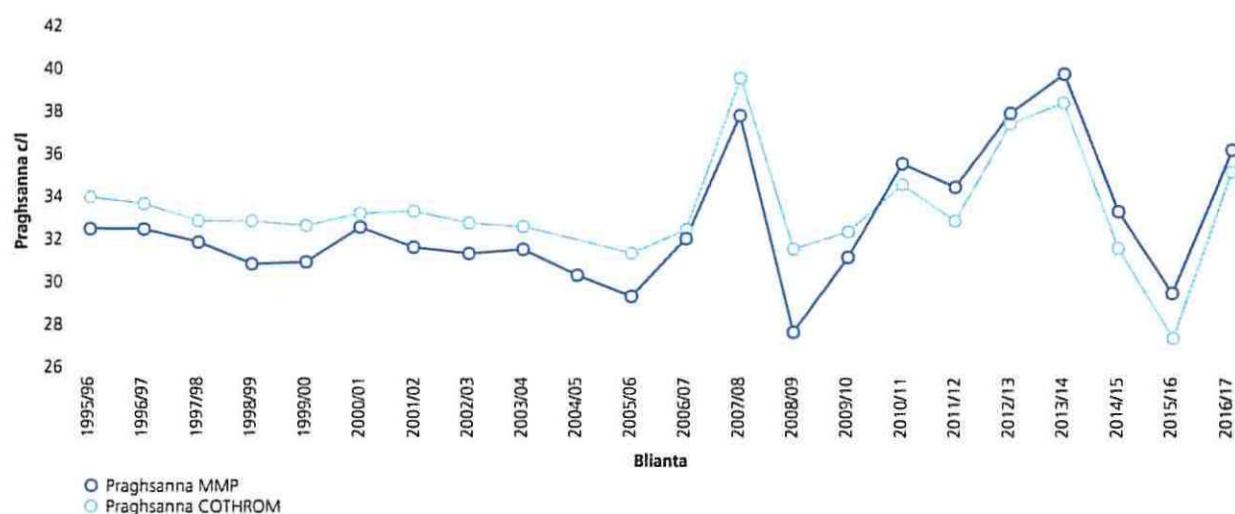
Tábla 3.6 MEÁNPHRAGHSANNA BLIANTÚLA A ÍOCADH AR BHAINNE FAOI CHONARTHAÍ AR FEADH NA BLIANA AR FAD – 2016/17 AGUS 2015/16

| Córais Phraghsála | Praghhsanna ar an Meán | | Laghdú ar Phraghsanna | Conarthaí | Soláthairti Bainne |
|-------------------|------------------------|----------|-----------------------|-----------|--------------------|
| | 2016/17 | 2015/16 | | | |
| | c/litear | c/litear | | | |
| MMP | 36.88 | 29.26 | 7.62 | 1,410 | 375.9 |
| COTHROM | 35.12 | 27.12 | 8.00 | 296 | 103.6 |
| Conarthal AYR | 36.50 | 28.84 | 7.66 | 1,706 | 479.5 |

Baineann na praghhsanna le conarthaí AYR faoina gcuirtear an Córás MMP agus an Córás COTHROM i bhfeidhm agus is praghhsanna iad atá infhála ar bheinn ar fhágáil na feirme, gan CBL san áireamh agus gach bónas caighdeán agus bónas eile san áireamh iontu, agus sula mbaintear pionís agus tobhaigh reachtúla astu. Déantar praghhsanna ualú de réir na dtoirteanna a cheannaitear gach ml. I gcás conarthaí faoina gcuirtear an Córás MMP i bhfeidhm, blonna na praghhsanna nasctha le praghhsanna míosúla monarchan agus bónais curtha leo, idir focalochtaí athraitheacha agus focalochtaí seasta. I gcás inar athraíodh an Córás Phraghsála i gconradh i rith na bliana bainne, aicmloch an conradh de réir an phrlomh-Chórás Phraghsála a cuireadh i bhfeidhm i rith na bliana.

- ▶ Ba é an meánphraghas a focadh faoi chonarthaí an Chórás AYR MMP in 2016/17 ná 36.88 c/l, sin méadú 7.62 c/l nó 26% i gcomparáid leis an mbliaín roimhe sin.
- ▶ Ba é an meánphraghas a focadh faoi chonarthaí an Chórás AYR COTHROM in 2016/17 ná 35.12 c/l, sin méadú 8 c/l nó 29% i gcomparáid leis an mbliaín roimhe sin.
- ▶ Ba é an meánphraghas a focadh faoi gach conradh AYR in 2016/17 ná 36.50 c/l, sin méadú 7.66 c/l nó 27% i gcomparáid leis an mbliaín roimhe sin.
- ▶ Bhí an meánphraghas bliantúil de 36.88 c/l faoin gCórás MMP 1.76 c/l níos airde ná an meánphraghas bliantúil a focadh faoin gCórás COTHROM.
- ▶ Cheannaigh sé phróiseálaí soláthairti faoin gCórás MMP amháin ina gcuid conarthaí.
- ▶ Cheannaigh trí phróiseálaí soláthairti faoin gCórás COTHROM amháin ina gcuid conarthaí.
- ▶ Cheannaigh dhá phróiseálaí soláthairti faoin gCórás COTHROM agus faoin gCórás MMP araon.
- ▶ Tá sceideal ina dtaispeántar meánphraghsanna bliantúla faoi chonarthaí AYR ó 1995/96 leagtha amach in Agusín 3 (Tábla A).

**FÍOR 3.7 CONARTHAÍ AYR – MEÁNPHRAGHSANNA BLIANTÚLA MMP AGUS COTHROM
1995/96 – 2016/17**



Féach Agusín 3 (Tábla A).

3.2 PRÍOMHCHONARTHAÍ AYR – PRAGHSANNA A ÍOCADH IN 2016/17 AGUS 2015/16

- ▶ Seo thíos tábla ina bhfuil na meánphraghsanna bliantúla a focadh ar bhainne faoin naoi gconradh ba mhó, lena gclúdaítear 80% de na conartháí AYR agus 82% de sholáthairtí bainne AYR

TÁBLA 3.8 CONARTHAÍ AR FEADH NA BLIANA AR FAD – NA PRAGHSANNA A ÍOCADH – NA CONARTHAÍ BA MHÓ

| CONARTHAÍ AN CHÓRAIS MMP | | | | | | | |
|--------------------------|---|---------|----------------------------------|---------|----------------|---------|---------------------------------------|
| Cineálacha Conartha | Meánphraghsanna Bliantúla Móide Bónais ¹ | | Meán Bliantúil na mBónas Miosúil | | Bunphraghsanna | | Athrú ar na Meánphraghsanna Bliantúla |
| | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 | 2015/16 | Méaduithe |
| | c/l | c/l | c/l | c/l | c/l | c/l | c/l |
| A1 | 37.61 | 29.44 | 4.84 | 5.44 | 32.77 | 24.00 | 8.17 |
| B1 | 35.87 | 27.56 | 2.66 | 2.41 | 33.21 | 25.15 | 8.31 |
| B2 | 34.69 | 28.03 | 4.02 | 4.26 | 30.67 | 23.77 | 6.66 |
| D | 36.86 | 29.74 | 3.91 | 4.00 | 32.95 | 25.74 | 7.12 |
| F | 36.78 | 29.19 | 3.82 | 3.79 | 32.96 | 25.40 | 7.59 |
| B | 36.13 | 29.20 | 2.23 | 3.25 | 33.90 | 25.95 | 6.93 |
| H | 36.34 | 30.08 | 3.29 | 3.92 | 33.05 | 27.77 | 6.26 |

| CONARTHAÍ AN CHÓRAIS CHOTHROIM | | | | | | | |
|--------------------------------|--|---------|------------------------------|---------|------------------------------|---------|---------------------------------------|
| Cineálacha Conartha | Meánphraghsanna Bliantúla ¹ | | Praghsanna Geimhrídh (6 mhí) | | Praghsanna Samhraídh (6 mhí) | | Athrú ar na Meánphraghsanna Bliantúla |
| | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 | 2015/16 | Méaduithe |
| | c/l | c/l | c/l | c/l | c/l | c/l | c/l |
| D1 | 33.94 | 27.85 | 36.28 | 33.10 | 31.92 | 23.51 | 6.09 |
| J | 35.04 | 27.32 | 35.14 | 32.45 | 34.94 | 23.85 | 7.72 |

¹ Gan CBL san áireamh.

3.3 CONARTHAÍ GEIMHRIDH – PRAGHSANNA A ÍOCADH

TÁBLA 3.9 CONARTHAÍ GEIMHRIDH – PRAGHSANNA/SOLÁTHAIRTÍ

| Córais Phraghsála | Conarthaí | | Soláthairtí Bainne | | 2016/17 | 2015/16 |
|-------------------|------------|------------|--------------------|------------|--|--|
| | Lion | % | m. lítear | % | Meánphraghas – Mionna Geimhridh c/lítéar | Meánphraghas – Mionna Geimhridh c/lítéar |
| Córas MMP | 79 | 77 | 4.8 | 74 | 44.42 | 39.46 |
| Córas COTHROM | 23 | 23 | 1.7 | 26 | 36.31 | 35.30 |
| Iomlán | 102 | 100 | 6.5 | 100 | 42.28 | 38.75 |

Faoi na conarthaí geimhridh, geallann tárgeoir bainne a sholáthar i gcomhair a phróiseála chun óil i rith roinnt de mhíonna forordaithe an gheimhridh nó iad go léir (Deireadh Fómhair go Feabhra). Clúdaíodh 6.5 milliún lítear bainne faoi na 102 conradh geimhridh (méadú 0.6 milliún lítear ar an mbliain roimhe sin) agus b'ionann é sin agus 6% de na conarthaí go léir agus 1% de na soláthairtí bainne.

3.4 GACH CONRADH – PRAGHSANNA A ÍOCADH – BLIANTA BAINNE

Ba é an meánphraghas a focadh faoi gach conradh, idir Chonarthaí Ar Feadh na Blíana ar Fad agus Chonarthaí i leith na Mionna Geimhridh Amháin in 2016/17 ná 36.58 c/l, sin méadú 7.62 c/l nó 26% i gcomparáid leis an mbliain bhainne roimhe sin.

TÁBLA 3.10 PRAGHSANNA A ÍOCADH FAOI GACH CONRADH AGUS GACH CÓRAS PRAGHSÁLA

| Tréimhse | 2016/17 | 2015/16 | 54 conradh 2 milliún lítear |
|--|--|--|-----------------------------------|
| | 1,808 conradh 486 milliún lítear | 1,754 conradh 484 milliún lítear | |
| | c/litre | c/litre | c/litre |
| Mionna geimhridh Deireadh Fómhair–Márta (6) | 37.88 | 33.12 | 4.76 |
| Mionna samhraidh Aibreán – Meán Fómhair (6) | 35.14 | 24.86 | 10.28 |
| Meánphraghsanna Bliantúla | 36.58 | 28.96 | 7.62 |

Baineann na praghhsanna le conarthaí AYR agus conarthaí Geimhridh faoina gcuirtear an Córas MMP agus an Córas COTHROM i bhfeidhm agus is praghhsanna iad atá infhála ar bhainne ar fhágáil na feirme, gan CBL san áireamh agus gach bónas caighdeán agus bónas eile san áireamh iontu, agus sula mbaintear pionóis agus tobhaigh reachtúla astu. Déantar praghhsanna a ualú de réir na dtoirteanna a cheannaítear gach ml. Tá caighdeánú déanta ar na tréimhslí localochta i leith gach conartha ionas gur tréimhse sé mhí atá i gceist ina ndéantar localochta bhireise gheimhridh (Deireadh Fómhair go Mártá) mar aon le tréimhse shamhraidh sé mhí (Aibreán go Meán Fómhair).

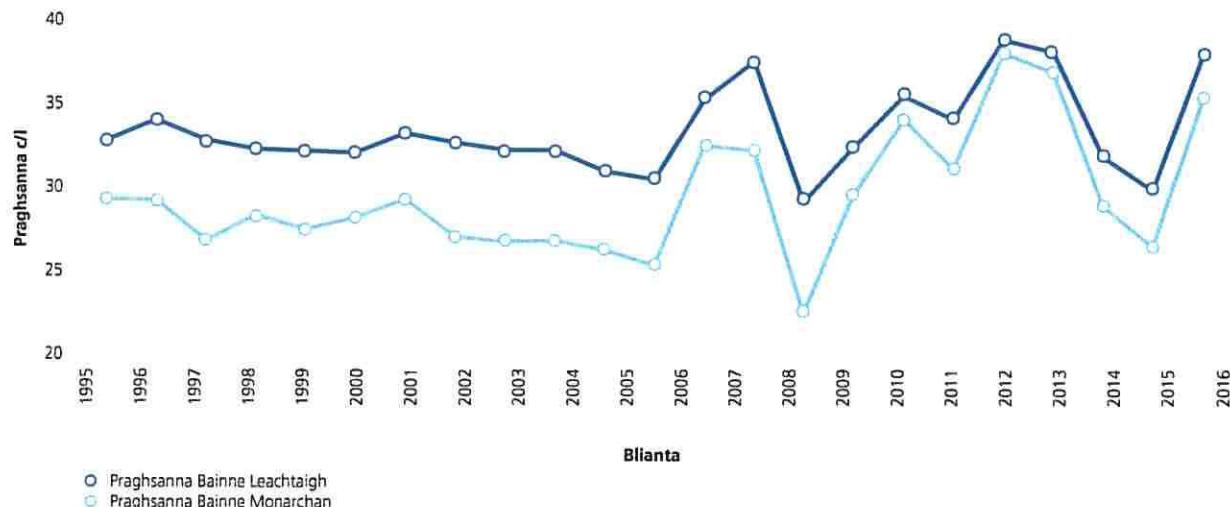
3.5 PRAGHSANNA BAINNE 2017

MEÁNPHRAGHSANNA BAINNE LEACHTAIGH AGUS PRAGHSANNA MONARCHAN IN AGHAIDH NA BLIANA

- ▶ Sa bhliain féilire 2017, lena n-áirítear na chéad trí mhí den bhliain bhainne 2017/18, ba é an meánphraghas bliantúil a focadh faoi na conarthaí cláraithe uile (conarthaí AYR agus conarthaí Geimhrídh) ná 38.00 c/l. Bhí an praghsa sa bhliain féilire sin 1.42 c/l ní b'airde ná an meánphraghas bliantúil 36.58 c/l a focadh sa bhliain bhainne 2016/17 mar gheall ar phraghsanna monarchan ní b'airde a d'foc na próiseálaithe i ráithe dheiridh na bliana 2017 i gcomparáid le ráithe dheiridh na bliana 2016.
- ▶ In 2017, focadh meánphraghas bliantúil 38.00 c/l faoi na conarthaí cláraithe go léir, an trúí praghsa ab airde riamh agus bhí sé sin 8.13 c/l ní 27% ní b'airde ná an meánphraghas bliantúil 29.87 c/l a focadh in 2016.
- ▶ Ba é an meándreasacht bhliantúil i leith bainne leachtach a focadh faoin gCóras MMP in 2017 ná 3.70 c/l, suim a bhí 0.17 c/l ní b'íle ná luach na bliana 2016.
- ▶ I gcás soláthairtí cláraithe ar focadh astu faoin gCóras MMP, ba é an meánphraghas bliantúil a focadh ná 38.38 c/l, sin méadú 8.12 c/l ní 27% i gcomparáid le 2016.

- ▶ I gcás soláthairtí cláraithe ar focadh astu faoin gCóras COTHROM, ba é an meánphraghas bliantúil a focadh ná 36.26 c/l, sin méadú 8.71 c/l ní 32% i gcomparáid le 2016. Bhí an meánphraghas bliantúil COTHROM 2.12 c/l ní 6% ní b'íle ná an meánphraghas bliantúil MMP.
- ▶ B'ionann an meánphraghas bliantúil i leith soláthairtí bainne monarchan in 2017, gan CBL san áireamh agus tar éis táillí bailliúcháin, agus 35.39 c/l, sin méadú 8.90 c/l, ní 34%, ar mheánphraghas bliantúil na soláthairtí sin in 2016, 26.49 c/l.
- ▶ Ba é an difréálach in 2017 idir an meánphraghas bliantúil don táirgeoir le haghaidh soláthairtí bainne chun óil, 38.00 c/l, agus an meánphraghas bliantúil don táirgeoir i gcomhair soláthairtí bainne monarchan, 35.39 c/l, ná 2.61 c/l, sin laghdú 0.77 c/l i gcomparáid leis an difréálach 3.38 c/l in 2016.
- ▶ Bunaithe ar an gcion solad céanna tríd is tríd a bheith i soláthairtí bainne leachtaigh agus bainne monarchan in 2017, b'ionann an difréálach bliantúil idir meánphraghas an bainne leachtaigh agus meánphraghas coigeartaithe an bainne monarchan agus suim mheasta 3.37 c/l, i gcomparáid le 4.00 c/l in 2016. Aguisín 3 (Tábla B (ii)).
- ▶ Tá sceideal ina dtaispeántar na meánphraghsanna bliantúla bainne don táirgeoir i gcomhair bainne óil agus i gcomhair soláthairtí lena bpróiseáil i gcomhair monarlaochta ó 1995 i leith leagtha amach in Aguisín 3 (Tábla B (i)).

FÍOR 3.11 PRAGHSANNA BAINNE DON TÁIRGEOIR – MEÁIN BHLIANTÚLA – BAINNE LEACHTACH/BAINNE MONARCHAN 1995-2017



4. PRÓISEÁLAITHE

TÁBLA 4.0 STRUCHTÚR NA gCONARTHAÍ CLÁRAITHE DE RÉIR BHANDAÍ SOLÁTHAIR NA bPRÓISEÁLAITHE CLÁRAITHE 2016/17

| Bandaí soláthair bainne | Líon na bpróiseálaithe | Conarthai cláraithe | | Soláthairti cláraithe | |
|-------------------------|------------------------|---------------------|------------|-----------------------|------------|
| m. lítear | | líon | % | m. litres | % |
| 0-20 | 7 | 193 | 11 | 40.7 | 9 |
| 20-40 | 2 | 220 | 12 | 54.8 | 11 |
| Over 40 | 3 | 1,395 | 77 | 390.5 | 80 |
| IOMLÁN | 12 | 1,808 | 100 | 486.0 | 100 |

Amhail an 31 Nollaig 2015

- ▶ Tá struchtúr an tionscaill thar a bheith comhchrúinnithe. Ba iad na trí phróiseálaí a raibh soláthairti bliantúla de bhréis is 40 milliún lítear bainne acu lena phróiseáil chun óil ba bhun le 77% de na conarthaí cláraithe agus 80% de na soláthairti cláraithe bainne.
- ▶ Áiríodh i measc an 12 phróiseálaí chláraithe próiseálaí amháin a bhí cláraithe mar tháirgeoir freisin.
- ▶ Bhí 14 ionad teaschóireála ceadúnaithe i dtaobh bainne a phróiseáil chun óil sa Stát amhail an 31 Nollaig 2017, agus bhí dhá cheann déag de na hionaid sin á n-oibriú ag an 12 phróiseálaí a bhí cláraithe leis an nGníomhaireacht.
- ▶ Bhí dhá phróiseálaí ann a oibríonn gléasraí sa Stát i leith bainne a phróiseáil chun óil (lena n-áiritear bainne UTC) agus ar próiseálaithe iad nach bhfuil cláraithe leis an nGníomhaireacht.
- ▶ Ba é a bhí sa mheánmhéis bliantúil soláthairti bainne a próiseáladh in aghaidh an ionaid arna oibriú ag próiseálaithe cláraithe ná 40.5 milliún lítear.

AGUISÍN 1

CRUINNITHE NA GNÍOMHAIREACHTA

| Comhaltaí | Cruinnithe ar Freastalaíodh orthu in 2016 | |
|----------------------------------|---|--|
| Donncha Ó Murchú – Cathaoirleach | 6 | Thionól an Ghníomhaireacht sé cinn de chruinnithe i rith na bliana agus d'fhreastail 86% de na comhaltaí orthu. |
| Aodhán Ó Casthasaigh | 6 | Bhí cruinniú amháin ag an gCathaoirleach agus an Príomhfheidhmeannach le hoifigigh ón Roinn Talmhalocha, Bia agus Mara agus thug siad eolas cothrom le dáta dóibh maidir le rialú an tsoláthair bhainne a phróiseáiltear chun óil agus maidir le hearnáil an bhainne leachtaigh. |
| Tadhg Ó Ciosáin | 4 | Bíonn teagmháil rialta ag an nGníomhaireacht, trína feidhmeannas, le hionadaithe as Teagasc, ón gComhairle Náisiúnta Déiríochta, ón gCumann Náisiúnta Déiríochta, ó Fheirmeoirí Aontaithe na hÉireann, agus le grúpaí agus le heagraíochtaí eile. |
| Donncha Ó Faogáin | 5 | D'iarr an Ghníomhaireacht comhairle ar eacnamaithe a bhfuil saineolas acu maidir le gnéithe éagsúla d'earnáil an bhainne leachtaigh i gcaitheamh na bliana. |
| Liam Ó Lionnáin | 6 | Ba é an tUasal Denis Fagan ainmní na Gníomhaireachta ar Bhord na Comhairle Náisiúnta Déiríochta in 2017. |
| Pádraig Ó Maolagáin | 6 | Tionóladh dhá chruinniú den Choiste Iníúchóireachta agus Riosca in 2017. |
| T.S. Ó Flannagáin | 6 | |
| Antaine Ó Drisceoil | 6 | |
| Eoghan Mac Suibhne | 3 | |
| Proinsias Tóibín | 4 | |
| Uaitear Ó Maoldomhnaigh | 4 | |
| Seán Foster | 6 | |
| Risteard Ó Donnchú | 6 | |
| Micheál Mac Giolla Chaoi | 4 | |

AGUISÍN 2

CLÁR NA dTÁIRGEOIRÍ

A. CLÁR NA dTÁIRGEOIRÍ

| Blianta Bainne | Táirgeoirí Cláraithe | Táirgeoirí Díchláraithe | Táirgeoirí Nua |
|----------------|----------------------|-------------------------|----------------|
| 1995/96 | 3,360 | 2 | 2,472 |
| 1996/97 | 3,344 | 57 | 41 |
| 1997/98 | 3,300 | 142 | 98 |
| 1998/99 | 3,181 | 129 | 10 |
| 1999/00 | 3,209 | 66 | 94 |
| 2000/01 | 3,359 | 25 | 175 |
| 2001/02 | 3,093 | 282 | 16 |
| 2002/03 | 3,133 | 58 | 98 |
| 2003/04 | 2,716 | 486 | 69 |
| 2004/05 | 2,575 | 194 | 53 |
| 2005/06 | 2,492 | 141 | 58 |
| 2006/07 | 2,520 | 12 | 40 |
| 2007/08 | 2,371 | 161 | 12 |
| 2008/09 | 2,357 | 69 | 55 |
| 2009/10 | 2,367 | 84 | 94 |
| 2010/11 | 2,352 | 87 | 72 |
| 2011/12 | 2,034 | 339 | 21 |
| 2012/13 | 2,044 | 10 | 20 |
| 2013/14 | 2,039 | 32 | 27 |
| 2014/15 | 1,982 | 86 | 28 |
| 2015/16 | 1,841 | 178 | 37 |
| 2016/17 | 1,901 | 64 | 120 |

Clár na dTáirgeoirí amhail an 31 Nollaig gach bliain.

Fágtaí táirgeoiri ar an gClár go dtí go gcuirtear an Ghníomhaireacht ar an eolas go bhfuil táirgeoiri scortha go buan de bheith ag soláthar bainne lena phróiseáil chun óil. I gcás roinnt táirgeoiri nach bhfuil conarthaí cláraithe acu, fágtaí ar an gClár iad go dtí go bhfaighfear an fógra sin.

SOLÁTHAIRTÍ BAINNE

B. SOLÁTHAIRTÍ BAINNE CLÁRAITHE DE RÉIR CINEÁLACHA CONARTHA

| Blianta Bainne | Iomlán | Ar Feadh na Blíana ar Fad | Mionna Geimhridh Amháin |
|----------------|--------|---------------------------|-------------------------|
| | | m. lítear | m. lítear |
| 1995/96 | 497.3 | 488.4 | 8.9 |
| 1996/97 | 474.6 | 467.3 | 7.3 |
| 1997/98 | 434.6 | 427.3 | 7.3 |
| 1998/99 | 433.2 | 426.4 | 6.8 |
| 1999/00 | 436.9 | 428.7 | 8.2 |
| 2000/01 | 452.6 | 446.1 | 6.5 |
| 2001/02 | 458.7 | 451.6 | 7.1 |
| 2002/03 | 468.1 | 458.0 | 10.1 |
| 2003/04 | 465.5 | 457.4 | 8.1 |
| 2004/05 | 425.7 | 416.3 | 9.4 |
| 2005/06 | 438.7 | 427.4 | 11.3 |
| 2006/07 | 432.3 | 423.1 | 9.2 |
| 2007/08 | 454.8 | 446.3 | 8.5 |
| 2008/09 | 447.8 | 438.2 | 9.6 |
| 2009/10 | 435.6 | 427.5 | 8.1 |
| 2010/11 | 444.2 | 433.8 | 10.4 |
| 2011/12 | 435.0 | 428.5 | 6.5 |
| 2012/13 | 455.1 | 449.0 | 6.1 |
| 2013/14 | 475.4 | 469.2 | 6.2 |
| 2014/15 | 460.9 | 455.1 | 5.8 |
| 2015/16 | 483.8 | 477.9 | 5.9 |
| 2016/17 | 486.0 | 479.5 | 6.5 |

CÓRAIS PHRAGHSÁLA

C. CONARTHAÍ AR FEADH NA BLIANA AR FAD – CÓRAIS PHRAGHSÁLA

| Blianta Bainne | Conarthaí | Córais Phraghsála | | % MMP | % COTHROM |
|----------------|-----------|-------------------|---------|-------|-----------|
| | | MMP | COTHROM | | |
| 1995/96 | 3,206 | 471 | 2,735 | 15 | 85 |
| 1996/97 | 3,151 | 455 | 2,696 | 14 | 86 |
| 1997/98 | 2,783 | 373 | 2,410 | 13 | 87 |
| 1998/99 | 2,708 | 418 | 2,290 | 15 | 85 |
| 1999/00 | 2,642 | 373 | 2,269 | 14 | 86 |
| 2000/01 | 2,725 | 350 | 2,375 | 13 | 87 |
| 2001/02 | 2,620 | 338 | 2,282 | 13 | 87 |
| 2002/03 | 2,583 | 344 | 2,239 | 13 | 87 |
| 2003/04 | 2,510 | 435 | 2,075 | 17 | 83 |
| 2004/05 | 2,199 | 513 | 1,686 | 23 | 77 |
| 2005/06 | 2,104 | 515 | 1,589 | 24 | 76 |
| 2006/07 | 1,908 | 460 | 1,448 | 24 | 76 |
| 2007/08 | 1,861 | 475 | 1,386 | 25 | 75 |
| 2008/09 | 1,849 | 479 | 1,370 | 26 | 74 |
| 2009/10 | 1,862 | 549 | 1,313 | 30 | 70 |
| 2010/11 | 1,790 | 526 | 1,264 | 29 | 71 |
| 2011/12 | 1,824 | 1,499 | 325 | 82 | 18 |
| 2012/13 | 1,769 | 1,524 | 245 | 86 | 14 |
| 2013/14 | 1,759 | 1,503 | 256 | 85 | 15 |
| 2014/15 | 1,623 | 1,384 | 239 | 85 | 15 |
| 2015/16 | 1,657 | 1,427 | 230 | 86 | 14 |
| 2016/17 | 1,706 | 1,410 | 296 | 83 | 17 |

D. CONARTHAÍ AR FEADH NA BLIANA AR FAD – SOLÁTHAIRTÍ AGUS CÓRAIS PHRAGHSÁLA

| Blianta Bainne | Soláthairtí | Córais Phraghsála | | MMP | COTHROM |
|----------------|-------------|-------------------|-----------|-----|---------|
| | | MMP | COTHROM | | |
| | m. lítear | m. lítear | m. lítear | % | % |
| 1995/96 | 488.4 | 44.8 | 443.6 | 9 | 91 |
| 1996/97 | 467.3 | 72.7 | 394.5 | 15 | 85 |
| 1997/98 | 427.3 | 62.3 | 365.0 | 15 | 85 |
| 1998/99 | 426.4 | 76.4 | 350.0 | 18 | 82 |
| 1999/00 | 428.7 | 75.0 | 353.7 | 17 | 83 |
| 2000/01 | 446.1 | 62.5 | 383.6 | 14 | 86 |
| 2001/02 | 451.6 | 62.1 | 389.5 | 14 | 86 |
| 2002/03 | 458.0 | 61.6 | 396.4 | 13 | 87 |
| 2003/04 | 457.4 | 73.1 | 384.3 | 16 | 84 |
| 2004/05 | 416.3 | 116.3 | 300.0 | 28 | 72 |
| 2005/06 | 427.4 | 126.4 | 301.0 | 30 | 70 |
| 2006/07 | 423.1 | 136.8 | 286.3 | 32 | 68 |
| 2007/08 | 446.3 | 139.9 | 306.4 | 31 | 69 |
| 2008/09 | 438.2 | 126.9 | 311.3 | 29 | 71 |
| 2009/10 | 427.5 | 114.9 | 312.6 | 27 | 73 |
| 2010/11 | 433.8 | 130.8 | 303.0 | 30 | 70 |
| 2011/12 | 428.5 | 346.0 | 82.5 | 81 | 19 |
| 2012/13 | 449.0 | 389.5 | 59.5 | 87 | 13 |
| 2013/14 | 469.2 | 394.3 | 74.9 | 84 | 16 |
| 2014/15 | 455.1 | 386.7 | 68.4 | 85 | 15 |
| 2015/16 | 477.9 | 383.3 | 94.6 | 80 | 20 |
| 2016/17 | 479.5 | 375.9 | 103.6 | 78 | 22 |

AGUISÍN 3

PRAGHSANNA/DIFREÁLAIGH TÁIRGEOIRÍ BAINNE BLIANTÚLA AR AN MEÁN

TÁBLA A. CONARTHAÍ AR FEADH NA BLIANA AR FAD – BLIANTA BAINNE 1995/96 GO DTÍ 2016/17 – MEÁNPHRAGHSANNA BLIANTÚLA/CÓRAS MMP/CÓRAS COTHROM/DIFREÁLACHA

| Blianta Bainne | Meánphraghsanna | Meánphraghsanna MMP | Meánphraghsanna COTHROM | Praghás MMP le hais Praghás COTHROM |
|----------------|-----------------|---------------------|-------------------------|--|
| | c/l | c/l | c/l | c/l |
| 1995/96 | N/A | 32.30 | 33.77 | (1.47) |
| 1996/97 | N/A | 32.28 | 33.46 | (1.18) |
| 1997/98 | 32.50 | 31.67 | 32.65 | (0.98) |
| 1998/99 | 32.19 | 30.64 | 32.65 | (2.01) |
| 1999/00 | 32.15 | 30.73 | 32.43 | (1.70) |
| 2000/01 | 32.93 | 32.36 | 33.01 | (0.65) |
| 2001/02 | 32.92 | 31.42 | 33.11 | (1.69) |
| 2002/03 | 32.28 | 31.13 | 32.56 | (1.43) |
| 2003/04 | 32.25 | 31.32 | 32.38 | (1.06) |
| 2004/05 | 31.30 | 30.11 | 31.74 | (1.63) |
| 2005/06 | 30.56 | 29.12 | 31.12 | (2.00) |
| 2006/07 | 32.11 | 31.85 | 32.25 | (0.40) |
| 2007/08 | 38.84 | 37.60 | 39.38 | (1.78) |
| 2008/09 | 30.24 | 27.45 | 31.35 | (3.90) |
| 2009/10 | 31.84 | 30.96 | 32.15 | (1.19) |
| 2010/11 | 34.68 | 35.35 | 34.37 | 0.98 |
| 2011/12 | 33.94 | 34.25 | 32.66 | 1.59 |
| 2012/13 | 37.42 | 37.44 | 37.19 | 0.25 |
| 2013/14 | 39.35 | 39.56 | 38.21 | 1.35 |
| 2014/15 | 32.79 | 33.04 | 31.38 | 1.66 |
| 2015/16 | 28.84 | 29.26 | 27.12 | 2.14 |
| 2016/17 | 36.50 | 36.88 | 35.12 | 1.76 |

An Ghníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntais 2017

**TÁBLA B (i). PRAGHSANNA AN BHAINNE DON TÁIRGEOIR – MEÁIN BHLIANTÚLA – 1995-2017
PRAGHSANNA LEACHTACHA/PRAGHSANNA MONARCHAN/DIFREÁLACHA**

| Blianta Féilire | Praghsanna – Bainne Leachtach ¹ | Praghsanna – Bainne Monarchan ¹ | Difréálach sa Phraghas |
|-----------------|---|---|------------------------|
| | c/l | c/l | c/l |
| 1995 | 32.84 | 29.32 | 3.52 |
| 1996 | 34.07 | 29.26 | 4.81 |
| 1997 | 32.85 | 26.85 | 6.00 |
| 1998 | 32.31 | 28.37 | 3.94 |
| 1999 | 32.20 | 27.51 | 4.69 |
| 2000 | 32.09 | 28.21 | 3.88 |
| 2001 | 33.26 | 29.31 | 3.95 |
| 2002 | 32.70 | 27.06 | 5.64 |
| 2003 | 32.26 | 26.79 | 5.47 |
| 2004 | 32.26 | 26.84 | 5.42 |
| 2005 | 31.00 | 26.29 | 4.71 |
| 2006 | 30.51 | 25.36 | 5.15 |
| 2007 | 35.28 | 32.54 | 2.74 |
| 2008 | 37.58 | 32.24 | 5.34 |
| 2009 | 29.17 | 22.49 | 6.68 |
| 2010 | 32.44 | 29.62 | 2.82 |
| 2011 | 35.51 | 34.10 | 1.41 |
| 2012 | 34.10 | 31.15 | 2.95 |
| 2013 | 38.87 | 38.07 | 0.80 |
| 2014 | 38.15 | 36.92 | 1.23 |
| 2015 | 31.88 | 28.95 | 2.93 |
| 2016 | 29.87 | 26.49 | 3.38 |
| 2017 | 38.00 | 35.39 | 2.61 |

Foinsí: AN GHNIOMHAIREACHT NÁISIÚNTA BAINNE/AN PHRÍOMH-OIFIG STAIDRIMH

¹ Praghsanna gan CBL san áireamh, roimh thobhaigh agus tar éis táillí bailiúcháin

**TÁBLA B (ii). PRAGHSANNA AN BHAINNE DON TÁIRGEOIR – MEÁIN BHLIANTÚLA – 2013-2017
PRAGHSANNA LEACHTACHA/PRAGHSANNA MONARCHAN/DIFREÁLACHA**

| Blianta Féilire | Praghsanna – Bainne Leachtach ¹ | Praghsanna – Bainne Monarchan ¹ | Difréálach sa Phraghas |
|-----------------|---|---|------------------------|
| 2013 | 38.87 | 37.67 ² | 1.20 ² |
| 2014 | 38.15 | 36.51 ² | 1.64 ² |
| 2015 | 31.88 | 28.27 ² | 3.61 ² |
| 2016 | 29.87 | 25.87 ² | 4.00 ² |
| 2017 | 38.00 | 34.63 ² | 3.37 ² |

Foinsí: An Gníomhaireacht Náisiúnta Bainne/An Phríomh-Oifig Staidrimh

¹ Praghsanna gan CBL san áireamh, roimh thobhaigh agus tar éis táillí bailiúcháin

² Oigeartaithe i leith choibhéis an mheáncionn saille ime agus próitíne mar chéatadáin

AGUSÍN 4

STRUCHTÚR SHOLÁTHAIRTÍ BAINNE NA dTÁIRGEORÍ CLÁRAITHE DE RÉIR CINEÁL CONARTHÁ – 2016/17 AGUS 2015/16

CONARTHAI AR FEADH NA BLIANA AR FAD

| Bandáil Soláthair Bhliantúil | Conarthal Cláraithe | Soláthairtí lomláná | Soláthairtí chun Óil | Soláthairtí Monaraochta | Meánsoláthairtí Chun Óil | Tháirgeoiri Cláraithe | % de Sholáthairtí lomláná | % de Sholáthairtí Leachtacha | Soláthairtí Leachtacha % Soláthairtí lomláná | | Soláthairtí Leachtacha % Soláthairtí lomláná | |
|------------------------------|---------------------|---------------------|----------------------|-------------------------|--------------------------|-----------------------|---------------------------|------------------------------|--|---------|--|-----------|
| | | | | | | | | | Litrí | lón | m. litear | m. litear |
| | | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 |
| <50,000 | 31 | 41 | 0.4 | 0.6 | 0.2 | 0.3 | 0.2 | 0.3 | 6 | 7 | 2 | 3 |
| 50,000-99,999 | 39 | 33 | 2.9 | 2.5 | 1.2 | 1.7 | 1.3 | 41 | 36 | 2 | 2 | 0 |
| 100,000-149,999 | 62 | 69 | 7.7 | 9.0 | 4.2 | 4.6 | 3.5 | 68 | 66 | 4 | 4 | 1 |
| 150,000-199,999 | 85 | 69 | 15.0 | 12.2 | 7.9 | 7.1 | 5.1 | 93 | 103 | 5 | 4 | 2 |
| 200,000-249,999 | 87 | 96 | 19.7 | 21.8 | 9.6 | 12.2 | 10.1 | 110 | 127 | 5 | 6 | 2 |
| 250,000-299,999 | 107 | 96 | 29.4 | 26.4 | 14.9 | 15.1 | 14.5 | 139 | 157 | 6 | 6 | 3 |
| 300,000-349,999 | 123 | 139 | 40.2 | 45.3 | 19.2 | 22.7 | 21.0 | 156 | 163 | 7 | 8 | 4 |
| 350,000-399,999 | 139 | 128 | 52.3 | 47.9 | 25.2 | 22.4 | 27.1 | 181 | 175 | 8 | 8 | 5 |
| 400,000-449,999 | 111 | 127 | 46.8 | 54.0 | 20.5 | 26.6 | 26.3 | 185 | 209 | 7 | 7 | 5 |
| 450,000-499,999 | 110 | 113 | 52.2 | 53.1 | 23.9 | 24.5 | 28.3 | 28.6 | 217 | 6 | 7 | 5 |
| 500,000-599,999 | 188 | 181 | 103.2 | 99.5 | 49.6 | 50.2 | 53.7 | 49.3 | 261 | 277 | 11 | 10 |
| 600,000-699,999 | 152 | 133 | 98.2 | 85.8 | 46.0 | 41.6 | 52.2 | 44.2 | 302 | 313 | 9 | 8 |
| Over 700,000 | 472 | 432 | 529.2 | 475.4 | 256.6 | 249.3 | 272.7 | 226.1 | 544 | 577 | 28 | 26 |
| Total | 1,706 | 1,657 | 997.2 | 933.5 | 479.0 | 477.9 | 518.2 | 455.6 | 281 | 288 | 100 | 100 |
| IOMLÁN | 102 | 97 | 13.8 | 12.6 | 6.5 | 5.9 | 6.8 | 6.7 | | | | |
| NA CONARTHAI GO LÉIR | | | | | | | | | | | | |
| TOTAL | 1,808 | 1,754 | 1,011.0 | 946.2 | 486.0 | 483.8 | 525.0 | 462.3 | | | | |

Foinse: An Ghníomhaireacht Náisiúnta Bainne
Figíúin sláraithe.

An Ghníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntas 2017

ÁGUSÍN 5

TUARASCLÁLACHA ÁGUS RÁITIS AIRGEADAIS
DON BHLIAIN DARB CHRIODH AN 31 NOLLAIG 2013

RÁITEAS AR FHREAGRACHTAÍ NA gCOMHALTAÍ

Faoi Acht an Bhainne (Soláthar a Rialáil), 1994, ceanglaítear ar na comhaltaí ráitis airgeadais a ullmhú i leith gach tréimhse airgeadais, ina dtugtar léargas fiorcheart ar staid ghnóthaí na Gníomhaireachta Náisiúnta Bainne agus ar bharrchas nó easnamh na Gníomhaireachta i leith na tréimhse sin. Tá sé roghnaithe ag na comhaltaí na ráitis airgeadais a ullmhú de réir FRS102, An Caighdeán Tuairiscithe Airgeadais is infheidhme sa Ríocht Aontaithe agus i bPoblacht na hÉireann ('ancreat tuairiscithe airgeadais ionchuí'). Agus na ráitis airgeadais sin á n-ullmhú, ceanglaítear ar na comhaltaí:

- ▶ beartais oiriúnacha chuntasáiochta a roghnú le haghaidh ráitis airgeadais na Gníomhaireachta agus iad a chur i bhfeidhm go comhsheasmhach ansin;
- ▶ breithiúnais agus meastachán a dhéanamh atá réasúnta agus stuama;
- ▶ A shonrú cibé ar ullmhaíodh nó nár ullmhaíodh na ráitis airgeadais de réir na gcaighdeán cuntasaíochta is infheidhme agus na caighdeán sin atá i gceist a shainaithint, agus aon imeacht ábhartha ó na caighdeán sin a thabhairt ar aird agus a mhíniú; agus
- ▶ na ráitis airgeadais a ullmhú ar bhonn an ghnóthais leantaigh mura bhfuil sé míchuí a ghlacadh leis go leanfaidh an Ghníomhaireacht i mbun gnó.

Dé réir an Achta, tá na comhaltaí freagrach as leabhair chuntais ionchuí a choimeád agus leabhair agus taifid eile a choimeád de réir mar is gá chun léargas fiorcheart a thabhairt ar ghnó agus ar ghnóthaí na Gníomhaireachta. Tá na comhaltaí freagrach freisin as sócmhainní na Gníomhaireachta a choinneáil slán agus dá réir sin as céimeanna réasúnta a ghlacadh chun cosaint leordhóthanach a thabhairt chuige sin.

Tá na comhaltaí freagrach as cothabháil agus ionracas na faisnéise corporáidi agus airgeadais atá ar láithreán gréasáin na Gníomhaireachta chomh maith.

RÁITEAS FAOI RIALÚ INMHEÁNACH

Raon Feidhme na Freagrachta

Aithníonn an Gníomhaireacht an fhreagrácht atá uirthi a chinntíú go gcoimeádtar agus go bhfeidhmítear córas éifeachtach rialithe inmheánaigh. Glactar san áireamh leis an bhfreagrácht sin na ceanglais atá leagtha síos sa Chód Cleachtais chun Comhlachtaí Stáit a Rialú (2016) ('Cód na bliana 2016').

Cuspóir an Chórais Rialaithe Inmheánaigh

Tá an córas rialithe inmheánaigh ceaptha chun riosca a bainistiú ar leibhéal inghlactha seachas fáil réidh leis ar fad. Dá bhrí sin, ní féidir leis an gcóras ach cinnteacht réasúnach, agus ní cinnteacht iomlán, a thabhairt go gcosnaltear sócmhainní, go ndéantar idirbhearta a údarú agus a thaifead go cú agus go seachnaítear earráidí nó mírialtachtaí ábhartha nó go n-aimsítear go tráthúil iad.

Cuireadh i bhfeidhm an córas rialithe inmheánaigh, a thagann leis an treoir atá i gcód na bliana 2016, sa Gníomhaireacht don bliaín dar chríoch an 31 Nollaig 2017 agus go dtí an dáta ar ar ceadaíodh na ráitis airgeadais.

An Cumas i dtaobh Riosca a Láimhseáil

Tá Coiste Iniúchóireachta agus Riosca (CIR) ag an nGníomhaireacht atá comhdhéanta de cheathrar comhalaí Boird, a bhfuil saineolas airgeadais agus iniúchóireachta cul acu mar ghrúpa. Thionól an CIR dhá chruinníú in 2017.

D'fhostaigh an Gníomhaireacht seirbhísí iniúchóra inmheánaigh, a leanann clár oibre a aontaítear leis an CIR.

Tá beartas bainistíochta riosca forbartha ag an CIR ina leagtar amach an fonn riosca atá air agus na próisis bainistíochta riosca atá i bhfeidhm, agus ina sonraithear róil agus freagrachtaí na foirne maidir le riosca. Eisíodh an beartas don fhoireann ar fad, agus bitear ag súil leis go mbeidh siadsan ag cloí le beartais bainistíochta riosca na Gníomhaireachta, go gcuirfidh siad an lucht bainistíochta ar an eolas faoi rioscaí agus laigí rialithe atá ag teacht chun cinn agus go nglacfaidh siad freagrácht as rioscaí agus rialuithe laistigh dá gcuid réimsí oibre fein.

Creat Riosca agus Rialaithe

Tá córas bainistíochta riosca curtha i bhfeidhm ag an nGníomhaireacht, faoina n-aithnítear agus a dtugtar tuairisc ar phríomhrioscaí agus na bearta bainistíochta atá le glacadh chun dul i ggleic leis na rioscaí sin agus iad a mhaolú a mhéid is féidir.

Tá clár rioscaí i bhfeidhm ina n-aithnítear na príomhrioscaí atá roimh an nGníomhaireacht. Rinneadh na rioscaí sin a aithint, a mheas agus a ghrádú de réir a dtábhactha. Déanann an CIR athbhreithniú agus nuashonrú ar an gclár rioscaí ag gach cruinníú. Úsáidtear toradh na measúnuithe sin chun acmhainní a phleanáil agus a leithdháileadh ar mhaithle le féachaint chuige go ndéanfar bainistiú ar rioscaí sa chaoi is go mbeidh siad ar leibhéal inghlactha.

Sonraítear sa chlár rioscaí na rialuithe agus na bearta is gá chun rioscaí a mhaolú. Tá an fhreagrácht as feidhmiú na rialuithe leagtha ar bhaill foirne ar leith. Tá timpeallacht rialaithe i bhfeidhm ina bhfuil na gnéithe seo a leanas:

- ▶ tá doiciméadú déanta ar na nósanna imeachta i leith na bpriomhphróiseas gnó go léir
- ▶ tá freagrachtaí airgeadais sannta ar leibhéal an lucht bainistíochta le cuntasacht chomhfhreagrách
- ▶ tá córas buiséadaithe cuí le buiséad bliantúil i bhfeidhm atá á choinneáil faoi athbhreithniú ag an lucht ardbhainistíochta
- ▶ tá córais i bhfeidhm atá dirithe ar shlándáil na góras faisnéise agus na góras teicneolafochta cumarsáide a áiríthíú
- ▶ tá córais i bhfeidhm chun na sócmhainní a chosaint

RÁITEAS FAOI RIALÚ INMHEÁNACH (AR LEAN)

Monatóireacht agus Athbhreithniú Leanúnach

Tá nósanna imeachta foirmiúla bunaithe chun monatóireacht a dhéanamh ar phróisis rialithe agus ar easnaimh rialithe agus cuireadh in iúl iad dóibh siúd atá freagrach as beart ceartaitheach a dhéanamh, don lucht bainistíochta, don CIR agus don Bhord, nuair ba chuí, ar bhealach tráthúil. Tá na córais monatóireachta leanúnai seo a leanas i bhfeidhm:

- ▶ aithníodh priomhrioscaí agus rialuithe gaolmhara agus cuireadh próisis i bhfeidhm chun monatóireacht a dhéanamh ar fheidhmiú na bpriomhrialuithe sin agus chun aon easnaimh a thuairisciú,
- ▶ bunaíodh socrutithe tuairiscithe ar gach leibhéil ag ar sannadh freagracht as bainistíocht airgeadais, agus
- ▶ déanann an lucht ardbhainistíochta athbhreithniú rialta ar thuarascálacha tréimhsíúla agus tuarascálacha bliantúla faoi fheidhmíocht agus faoi chíursaí airgeadais i gcoinne buiséad/réamhaisnéisí.

Soláthar

Tá nósanna imeachta i bhfeidhm ag an nGníomhaireacht chun féachaint chuige go bhfuil na rialacha agus treoirlínte soláthair atá i bhfeidhm faoi láthair á gcomhlíonadh. Chomhlíon an Gníomhaireacht na rialacha agus na treoirlínte sin go léir in 2017.

Athbhreithniú Blantúil ar Éifeachtacht

Rinne an Gníomhaireacht athbhreithniú ar éifeachtacht an Chórás Rialithe Inmheánaigh don bliain dar chríoch an 31 Nollaig 2017.

Saincheisteanna Rialithe Inmheánaigh

Níor aithníodh aon laigí sa rialú inmheánach in 2017 ar ghá iad a noctadadh sna ráitis airgeadais.

Comhlíonadh Chód na Blíana 2016

Faoi réir fhórálacha na nAchtanna Bainne (Soláthar a Rialáil), 1994 go 1996 ('na hAchtanna'), measann an Gníomhaireacht go bhfuil sí ag cloí le cleachtais agus nósanna imeachta rialachais Chód na bliana 2016 seachas an maolú seo a leanas, ar iarr sí é agus ar deonaíodh di é:

1. Coiste Iníúchóireachta agus Riosca
 - a) In ionad an cheanglais maidir le tuarascáil bhliantúil fhoirmiúil i scribhinn chuig na comhaltaí, cuireann an Coiste tuarascáil fhoirmiúil faoi bhráid na gcomhaltaí ina ndéantar achoimre ar a chonclúidí i leith na hoibre a rinne sé i rith na bliana chun tacú le tabhairt i gcríoch na Ráiteas Airgeadais blantúil.
 - b) Tá an ceanglas maidir le 4 chruinniú ar a laghad a thionól in aghaidh na bliana laghdaithe go dtí 2 chruinniú in aghaidh na bliana mar aon le cruinnithe breise más gá.
2. Ní bheidh feidhm ag an gceanglas gur cheart do chomhaltaí cruinnithe a fhágáil nuair a thagann coinbhleachtaí leasa i gceist (mar a bhíonn amhlaidh i gcás conartháil soláthair bainne). Ní mór cruinnithe a reáchtáil sa chaoi atá sonraithe i dTreoirlínte Oibre na Gníomhaireachta.
3. Is féidir an Plean Straitéis Cúig Blíana a chur in oiriúint do riachtanais na Gníomhaireachta.

Donncha Ó Murchú
Cathaoirleach

T.S. Ó Flannagáin
Comhalta

TUARASCÁIL AN INIÚCHÓRA NEAMHSPLEÁCH

CHUIG COMHALTAÍ NA GNÍOMHAIREACHTA NÁISIÚNTA BAINNE

Tuairisc ar an iniúchadh ar na ráitis airgeadais

Tuairim ar ráitis airgeadais na Gníomhaireachta Náisiúnta Bainne (an 'Ghníomhaireacht')

Is é ár dtuairim é maidir leis na ráitis airgeadais:

- ▶ go dtugtar léargas fíorcheart iontu ar shócmhainní, ar dhileanas agus ar staid airgeadais na Gníomhaireachta amhail an 31 Nollaig 2017 agus ar an easnamh don bhliain airgeadais dar chríoch ar an dáta sin; agus
- ▶ gur ullmhaíodh iad go cuí de réir an chreata tuairiscithe airgeadais iomchui.

Is iad na ráitis airgeadais atá iniúchta againn ná:

- ▶ an Ráiteas Ar loncam agus Ciste Carntha;
- ▶ an Clár Comhardaithe;
- ▶ an Ráiteas ar Shreabhadh Airgid; agus
- ▶ na nótáil 1 go 13 a ghabhann leo, lena n-áirítear achoimre ar na príomhbheartais chuntasálochta mar atá leagtha amach i nótá 1.

Is é an creat tuairiscithe airgeadais iomchuí a cuireadh i bhfeidhm agus na ráitis airgeadais á n-ullmhú ná FRS102, An Caighdeán Tuairiscithe Airgeadais is infheidhme sa Ríocht Aontaithe agus i bPoblacht na hÉireann ('ancreat tuairiscithe airgeadais iomchuí').

Bunús leis an tuairim

Rinneamar ár n-iniúchadh de réir na gCaighdeán Idirnáisiúnta um Iniúchóireacht (Éire) agus de réir an dlí is infheidhme. Déantar cur síos ar na freagrachtaí atá orainn faoi na caighdeáin sin thios sa rannán 'Na freagrachtaí atá ar na hiniúchóiri as an iniúchadh ar na ráitis airgeadais' den tuarascáil uainn.

Táimid neamhspleách ar an nGníomhaireacht de réir na gceanglas eitice is ábhartha maidir lenár n-iniúchadh ar na ráitis airgeadais in Éirinn, lena n-áirítear an Caighdeán Eitice a d'eisigh Údarás Maoirseachta Iniúchóireachta agus Cuntasálochta na hÉireann, agus chomhlíonamar na freagrachtaí eitice elle atá orainn de réir na gceanglas sin. Creidimid gur leordhóthanach agus gur cuí í an fhianaise iniúchóireachta atá faigte agagainn chun bunús a chur faoin tuairim uainn.

Conclúidí a bhaineann le gnóthas leantach

Níl rud ar bith le tuairisciú againn i dtaobh na nithe seo a leanas a gceanglaítear orainn, faoi na Caighdeáin Idirnáisiúnta um Iniúchóireacht (Éire), tuairisc a thabhairt daoibh más rud é:

- ▶ nach cuí do na comhaltaí é leas a bhaint as bonn cuntasálochta an ghnóthais leantaigh agus na ráitis airgeadais á n-ullmhú; nó
- ▶ nár nocht na comhaltaí sna ráitis airgeadais aon ábhar neamhchinnteachta ábhartha a aithníodh a d'fhéadfadh amhras suntasach a chothú faoi chumas na Gníomhaireachta leanúint de bhonn cuntasálochta an ghnóthais leantaigh a ghlaicadh ar feadh tréimhse dhá mhí dhéag ar a laghad ón dáta ar ar údarafodh na ráitis airgeadais lena n-eisiúint.

An Ghníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntais 2017

Faisnéis eile

Tá na comhaltaí freagrach as an bhfaisnéis eile. Cuimsítear san fhaisnéis eile an Ráiteas ar Fhreagrachtaí na gComhaltaí agus an Ráiteas faoi Rialú Inmheánach a áirítear sa Tuarascáil agus sna Ráitis Airgeadais. Ní chuimsítear an fhaisnéis eile sa tuairim uainn ar na ráitis airgeadais agus ní chuirimid in iúl aon chineál conclúide dearbhaithe ina taobh.

Maidir lenár n-iniúchadh ar na ráitis airgeadais, is é an fhreagracht atá orainn an fhaisnéis eile a léamh agus, á dhéanamh sin dúinn, a bhreithniú an bhuil an fhaisnéis eile ar neamhréir go hábhartha leis na ráitis airgeadais nó leis an eolas a fuaireamar le linn an iniúchta, nó an ndealaíonn sé go ndearnadh míráiteas ábhartha ina taobh ar shllí eile. Más rud é go n-aithnímid neamhréireacht ábhartha den sórt sin ná ráitis a ndealaíonn sé gur míráití ábhartha iad, ní mór dúinn a chinneadh an bhuil míráiteas ábhartha sna ráitis airgeadais ná an ndearnadh míráiteas ábhartha i leith na faisnéise eile. Más rud é, ar bhonn na hoibre a rinneamar, go gcinnimid go ndearnadh míráiteas ábhartha i leith na faisnéise eile sin, ní mór dúinn an méid sin a thuairisciú.

Níl aon ní le tuairisciú againn ina leith sin.

Na freagrachtaí atá ar na comhaltaí

Mar a dtugtar míniú níos ionmláine air sa Ráiteas maidir leis na Freagrachtaí atá ar na Comhaltaí, is iad na comhaltaí atá freagrach as ullmhú na ráiteas airgeadais ina dtugtar léargas fiorcheart, agus as cibé rialú inmheánach a chinnfidh na comhaltaí is gá ionas gur féidir ráitis airgeadais a ullmhú atá saor ó mhíráiteas ábhartha, cibé de bharr calaoise nó de bharr earráide.

Agus na ráitis airgeadais á n-ullmhú, tá na comhaltaí freagrach as measúnú a dhéanamh ar chumas na Gníomhaireachta leanúint ar aghaidh mar ghnóthas leantach, as noctadadh a dhéanamh, mar is infheidhme, ar nithe a bhaineann le gnóthas leantach agus as bonn cuntasaóchta an ghnóthais leantaigh a úsáid mura bhuil sé i gceist ag na comhaltaí an Gníomhaireacht a leachtú ná deireadh a chur leis na hoibríochtaí, ná nach bhuil aon rogha réalaíoch acu ach é sin a dhéanamh.

Na freagrachtaí atá ar na hiniúchóirí as an iniúchadh ar na ráitis airgeadais

Is iad na cuspóirí atá againn dearbhú réasúnta a fháil maidir le cibé an bhuil ná nach bhuil na ráitis airgeadais ina n-ionmláine saor ó mhíráiteas ábhartha, cibé de bharr calaoise nó de bharr earráide, agus tuarascáil iniúchóra a eisiúint ina bhuil an tuairim uainn. Is ardeibhéal dearbhaithe é dearbhú réasúnta, ach ní thugtar ráthaíocht leis go n-aimseofar i gcónaí in iniúchadh a dhéantar de réir na gCaighdeán Idirnáisiúnta um Iniúchóireacht (Éire) míráiteas ábhartha más ann dó. Is féidir go n-eascródh míráitis as calaois ná earráid agus meastar go bhuil siad ábhartha más rud é, astu féin ná le chéile, go bhféadfaí a bheith ag suíl go réasúnach leis go mbeadh tionchar acu ar chinntí geilleagracha na n-úsáideoirí arna nglacadh ar bhonn na ráiteas airgeadais seo.

Mar chuid d'iniúchadh de réir na gCaighdeán Idirnáisiúnta um Iniúchóireacht (Éire), déanaimid breithiúnas gairmiúil a feidhmiú agus cothaímid sceipeachas gairmiúil ar feadh an iniúchta. Déanaimid an méid seo a leanas freisin:

- ▶ Déanaimid na rioscal i dtaobh míráiteas ábhartha sna ráitis airgeadais, cibé acu de bharr calaoise ná earráide, a aithint agus a mheasúnú, déanaimid nósanna imeachta iniúchóireachta a cheapadh agus a feidhmiú lena dtugtar freagra ar na rioscal sin, agus faighimid fianaise iniúchta is leor agus is cuí chun bunús a thabhairt don tuairim uainn. Is airde an baol nach ndéanfar míráiteas ábhartha de bharr calaoise a bhrath ná míráiteas ábhartha de bharr earráide, toisc go bhféadfadh claochpháirteachas, brionnú, easnamh d'aon turas, mífhaisnéis, ná sárú an rialithe inmheánaigh a bheith i gceist le calaois.
- ▶ Tagaimid ar thuiscint ar an rialú inmheánach a bhaineann leis an iniúchadh chun nósanna imeachta iniúchóireachta a dhearadh a oireann do na himthosca, ach ní chun críocha tuairim a chur in iúl ar a éifeachtaí is atá rialú inmheánach na Gníomhaireachta.
- ▶ Déanaimid measúnú ar a oiriúnaí is atá na beartais chuntasálochta a d'úsáid na comhaltaí agus ar réasúnacht na meastachán cuntasaóchta agus an nochtá ghaolmhair a rinne siad.

- ▶ Tugaimid breith ar a oiriúnaí is a bhí sé ag na comhaltaí leas a bhaint as bonn cuntasálochta an ghnóthais leantaigh agus, bunaithe ar an bhfianaise iniúcta a fuarthas, cibé acu an bhfuil nó nach bhfuil ábhar neamhchinnteachta ábhartha ann a bhaineann le teagmhais nó dálaí a d'fhéadfadh amhras suntasach a chaitheamh ar an gcumas atá ag an nGníomhaireacht leanúint ar aghaidh mar ghnóthas leanúnach. Má chinnimid go bhfuil neamhchinnteacht ábhartha i gceist, ní mór dúinn aird a dhíriú sa tuarascáil iniúchóra uainn ar an noctadhbh agolmhar sna ráitis airgeadais nó, mura leor an noctadhbh sin, an tuairim uainn a mhodhnú. Tá ár gcuid conclúidi bunaithe ar an bhfianaise iniúcta a fuarthas suas go dtí dáta thuarascáil an iniúchóra. Mar sin féin, d'fhéadfadh teagmhais nó dálaí sa todhchaí a bheith ina gcúis leis go scoirfidh an t-eintีeas (nó, i gcás inarb ábhartha, an grúpa) d'fheidhmiú mar ghnóthas leanúnach.
- ▶ Déanaimid meastóireacht ar chur i láthair, struchtúr agus ábhar foriomlán na ráiteas airgeadais, lena n-áirítear an noctadhbh, agus cibé an léirítear nó nach léirítear go cothrom sna ráitis airgeadais na hidirbhearta agus na teagmhais bhunúsacha.

Téimid i dteagmháil leis na daoine a bhfuil cúram rialachais orthu maidir le, i measc eile, raon feidhme agus amchlár beartaithe an iniúcta agus torthaí suntasacha ón iniúchadh, lena n-áirítear aon easnaimh shuntasacha sa rialú inmheánach a ithníonn an t-iniúchóir le linn an iniúchta.

Tá an tuarascáil seo á cur faoi bhráid na gcomhaltaí, mar chomhlacht, agus faoina mbráid siúd amháin, de réir na litreach lenar fostalodh muid. Chuireamar an obair iniúchóireachta i gcríoch ionas gur féidir linn na nithe sin a shonrú do chomhaltaí na Gníomhaireachta a mbítear ag súil leis go sonróimid dóibh iad i dtuarascáil iniúchóra, agus chun na críche sin amháin. A mhéid is féidir de réir an dlí, ní ghlacaimid freagrácht do dhuinne ar bith seachas an Gníomhaireacht agus comhaltaí na Gníomhaireachta mar chomhlacht as ár gcuid oibre iniúchóireachta, as an tuarascáil seo, ná as na tuairimí ar ar thángamar.

Nithe nach mór dúinn tuairisc a thabhairt ina dtaobh ar bhonn eisceachta

Faoi gCód Cleachtais chun Comhlactháil Stáit a Rialú (2016) ('an Cód Cleachtais'), tá sé de cheangal orainn tuairisciú duit más rud é nach dtugtar léiriú ar chomhlionadh alt 1.9(iv) den Chód Cleachtais ag an nGníomhaireacht sa ráiteas maidir le córas an rialaithe inmheánaigh airgeadais atá riachtanach faoin gCód Cleachtais 2016, mar atá san áireamh sa Ráiteas faoi Rialú Inmheánach, nó más rud é go bhfuil sé ar neamhréir leis an bhfaisméis atá ar eolas againn ón iniúchadh a rinneamar ar na ráitis airgeadais. Nil aon ní le tuairisciú againn i ndáil leis sin.

Deloitte

Cuntasóirí Cairte agus Gnólacht Iniúchóireachta Reachtúla
Áras Deloitte & Touche, Ardán Phort an Iarla, Baile Átha Cliath 2

29 Márta 2018

RÁITEAS AR IONCAM AGUS CISTE CARNTHA DON BHLIAIN DAR CHRÍOCH AN 31 NOLLAIG 2017

| | 2017 | 2016 |
|---|--------------|------------------|
| | <i>Nótaí</i> | € |
| | | € |
| IONCAM | | |
| Tobhach bainne – oibríochtaí leanúnacha | 3 | 513,695 |
| Ús ar thaiscí | | 1,470 |
| | | 515,165 |
| | | 515,000 |
| | | 3,074 |
| | | 518,074 |
| CAITEACHAS | | |
| Tuarastail agus aoisliúntas | 4 | 326,005 |
| Costais riarracháin | 5 | 208,931 |
| Dímheas | | 6,983 |
| | | 4,812 |
| CAITEACHAS IOMLÁN | | 541,919 |
| | | 525,041 |
| EASNAMH ROIMH CHÁNACHAS | | (26,754) |
| Cánachas | 6 | – |
| EASNAMH DON BHLIAIN AIRGEADAIS TAR ÉIS CÁNACHAIS | | (26,754) |
| Ciste Carntha ag túis na bliana tuairiscithe | | 1,076,030 |
| | | 1,082,997 |
| Ciste Carntha ag deireadh na bliana tuairiscithe | | 1,049,276 |
| | | 1,076,030 |

CLÁR COMHARDAITHE

AMHAIL AN 31 NOLLAIG 2017

| | 2017 | 2016 |
|--------------------------|--------------|--------|
| | <i>Nótaí</i> | € |
| | € | € |
| SÓCMHAINNÍ SEASTA | | |
| Sócmhainní inláimhsithe | 7 | 14,193 |
| | | 12,411 |

SÓCMHAINNÍ REATHA

| | | | |
|--------------------------------|---|-----------|-----------|
| Féichiúnaithe | 8 | 131,472 | 122,032 |
| Airgead sa bhanc agus ar láimh | | 959,444 | 989,723 |
| | | 1,090,916 | 1,111,755 |

DLITEANAISS REATHA

| | | | |
|--|---|-----------|-----------|
| CREIDIÚNAITHE (Suimeanna dlite laistigh de bhliain amháin) | 9 | (55,833) | (48,136) |
| GLANSÓCMHAINNÍ REATHA | | 1,035,083 | 1,063,619 |
| GLANSÓCMHAINNÍ | | 1,049,276 | 1,076,030 |

ARNA LÉIRIÚ AG:

| | | |
|---------------|-----------|-----------|
| Ciste Carntha | 1,049,276 | 1,076,030 |
|---------------|-----------|-----------|

Cheadaigh na Comhaltaí na ráitis airgeadais ar an 27 Márta 2018.

Donncha Ó Murchú
Cathaoirleach

T.S. Ó Flannagáin
Comhalta

RÁITEAS AR SHREABHADH AIRGID DON BHLIAIN DAR CHRÍOCH AN 31 NOLLAIG 2017

| | 2017 Nótaí | 2016 € |
|---|-----------------|-----------------|
| GLANSREABHADH AIRGID Ó GHNIOMHAÍOCHTAÍ OIBRIÚCHÁIN | 13 | (22,984) |
| <hr/> | | |
| SREABHADH AIRGID Ó GHNIOMHAÍOCHTAÍ INFHEISTÍOCHTA | | |
| Ús ar thaiscí | 1,470 | 3,074 |
| Ceannach sócmhainní seasta inlaimhsithe | (8,765) | (14,365) |
| GLANSREABHADH AIRGID Ó GHNIOMHAÍOCHTAÍ INFHEISTÍOCHTA | (7,295) | (11,291) |
| <hr/> | | |
| (LAGHDÚ)/MÉADÚ GLAN AR AIRGEAD AGUS COIBHÉISÍ AIRGID | (30,279) | 3,645 |
| Airgead agus coibhéisí airgid ag túis na bliana airgeadais | 989,723 | 986,078 |
| AIRGEAD AGUS COIBHÉISÍ AIRGID AG DEIREADH NA BLIANA AIRGEADAIS | 959,444 | 989,723 |
| <hr/> | | |
| RÉITEACH LE hAIRGEAD AGUS COIBHÉISÍ AIRGID | | |
| Cuntas reatha | 8,826 | 20,778 |
| Cuntas taisce | 950,618 | 968,945 |
| | 959,444 | 989,723 |

NÓTAÍ LEIS NA RÁITIS AIRGEADAIS

DON BHLIAIN DAR CHRÍOCH AN 31 NOLLAIG 2017

1. BEARTAIS CHUNTASAÍOCHTA

Tugtar achoimre thíos ar na beartais shuntasacha chuntasaíochta a ghlaic an Ghníomhaireacht. Cuireadh iad go léir i bhfeidhm go comhsheasmhach i rith na bliana airgeadais agus i leith na bliana airgeadais roimhe sin.

Eolas ginearálta agus bonn cuntasáiochta

Bunaíodh an Ghníomhaireacht Náisiúnta Bainne faoi Acht an Bhainne (Soláthar a Rialáil), 1994 chun an soláthar bainne óil a rialáil ar fud an Stáit. Cuimsítear sa Ghníomhaireacht cathaoirleach agus 13 chomhalta a dhéanann ionadálocht ar leasanna táirgeoirí, próiseálaithe, dáileoirí, miondoltóirí agus tomholtóirí bainne. Tá an Ghníomhaireacht á maoiniú ag an tionscal trí thobhaigh ar bhainne a cheannaftear lena phróiseáil chun óil. Tá an oifig chláraithe i dTeach IPC, 35-39 Bóthar Shíol Bhoirin, Droichead na Dothra, Baile Átha Cliath 4.

Uillmhaiodh na ráitis airgeadais faoi choinbhinsiún an chostais stairiúil agus de réir an Chaighdeáin um Thuirisciú Airgeadais 102 (FRS 102) arna eisiúint ag an gComhairle Tuairiscithe Airgeadais.

Gnóthas Leantach

Tá gníomhaíochtaí na Gníomhaireachta Náisiúnta Bainne, mar aon le tosca ar dóigh go mbeidh tionchar acu a forbairt, a feidhmíocht agus a seasamh sa todhchai, leagtha amach sna ráitis airgeadais. Iocann an Ghníomhaireacht a cuid riachtanás i dtaoibh capiteal oibre ó lá go lá trína cúlchistí airgid. Tá ionchas réasúnach ag comhaltaí an bhoird go mbeidh acmhainní leordhóthanacha ag an nGníomhaireacht chun leanúint i mbun gnó oibríochtaíl go ceann i bhfad. Mar sin, tá siad ag cloí leis an mbonn gnóthais leantaigh cuntasáiochta agus na ráitis airgeadais bhliantúla á n-ullmhú acu.

Ioncam

Faightear ioncam ó thobhach 0.115 cent in aghaidh an litir bainne a cheannaftear chun óil agus tá sé iniofcha ag próiseálaithe bainne faoi Alt 8 d'Acht an Bhainne (Soláthar a Rialáil), 1994. Tá an tobhach bainne infhála atá áirithe sna ráitis airgeadais bunaithe ar thuairisceáin ó phróiseálaithe nó a gcuid soláthairtí bainne measta i gcás nach bhfuarthas aon tuairisceán.

Ioncam Infheistíochta

Déantar an ioncam Infheistíochta a thaifeadadh ar bhonn infhála.

Sócmhainní Seasta Inláimhsithe

Luitear Sócmhainní Seasta Inláimhsithe ar a gcostas lúide dímheas carnta.

Dímheas

Déantar an dímheas a ríomh d'fholn costas na sócmhainní seasta inláimhsithe a dhíscríobh thar thréimhse a saoil úsáidigh thuartha mar seo a leanas:

| | |
|-------------------------|-----------|
| Troscán | 10 bliana |
| Trealamh oifige | 5 bliana |
| Trealamh ríomhaireachta | 3 bliana |

Pinsin

Cheadaigh an tAire Talmhaíochta, Iascaigh agus Bia Scéim Aoisliúntais Fhoireann na Gníomhaireachta Náisiúnta Bainne 2010 le toiliú an Aire Airgeadais ar an 30 Samhain 2010. Tá an Scéim leagtha amach in I.R. Uimh. 588 de 2010.

An Gníomhaireacht Náisiúnta Bainne

Tuarascáil Bhliantúil agus Cuntais 2017

NÓTAÍ A GHABHANN LEIS NA RÁITIS AIRGEADAIS (AR LEAN)

1. BEARTAIS CHUNTASAÍOCHTA (AR LEAN)

Pinsin (ar Lean)

Tá sé deimhnithe ag an Roinn Airgeadais don Gníomhaireacht go n-focfaidh an Státhiste as gach sochar aoisliúntais do na fostaithe inphinsin (lena n-áirítear an Príomhfheidhmeannach) de chuid na Gníomhaireachta, agus i ndáil leo. Dheimhnigh an Roinn Airgeadais nach sáróidh ráta rannfocafochta an fhóstóra 162/3%. Ina theannta sin, dheimhnigh an Roinn Talmhafochta agus Bia gurb amhlaidh, faoi réir na híocafochta ón nGníomhaireacht leis an Roinn Talmhafochta agus Bia i leith na rannfocafochtaí fostóra agus fostáil go léir a baillfodh go dtí seo agus a bhaileofar amach anseo, go mbeidh an Roinn freagracht as teidliochtai aoisliúntais bhaill na Scéime beartaithe a foc i leith a mballrafochta sa Scéim sin agus sa Scéim Phinsin a bhíodh i bhfeidhm ag Bord Bainne Cheantar Bhaile Átha Cliath.

Faoi FRS 102 ceadaltear go dtabharfaí cuntas ar scéimeanna sochar sainithe (pleannanna stáit) amhail is gur scéimeanna rannfocafochta sainithe iad gan aon cheanglas luach cóir shócmhainní agus dliteanaí na scéime a chur san áireamh ná dliteanaí na scéime a noctadh. Dá réir sin, measann an Gníomhaireacht Náisiúnta Bainne gurb amhlaidh, toisc go mbeidh an eífeacht chéanna ag an socrú sin is a bheadh ag scéim rannfocafochtaí sainithe, nach gá aon noctadh breise a dhéanamh faoi FRS 102.

Is ionann an costas pinsin agus na rannfocafochtaí atá iniochta ag an nGníomhaireacht agus cuirtear iad de mhuirear ar an Ráiteas Ioncaim agus an Ciste Carntha de réir mar a thabhaítear iad.

Léasanna Oibriúcháin

Cuirtear cíosanna faoi léasanna oibriúcháin de mhuirear ar an Ráiteas Ioncaim agus an Ciste Carntha de réir mar a thabhaítear iad.

Cánachas

Tá an Gníomhaireacht áirithe mar chomhlacht díolmhaithe faoin Ordú fán Acht Comhdhlúite Cánacha, 1997 (Leasú ar Sceideal 4), 2002, le héifeacht ón 30 Nollaig 1994. Faoi Alt 227 den Acht Comhdhlúite Cánacha, 1997, áfach, níl ús taisce a easraonn i dtaca le comhlachtaí stát-urraithe neamhthráchtála sainithe, lena n-áirítear an Gníomhaireacht Náisiúnta Bainne, i dteideal díolúine a fháil ó cháin choinneála ar ús taisce.

Ionstraimí Airgeadais

Aithnítear sócmhainní airgeadais agus dliteanaí airgeadais mar ioncam tráth a thagann an Gníomhaireacht chun bheith ina páirtí i bhforálacha conarthacha na hionstraimé. Déantar dliteanaí airgeadais a aicmiú de réir shubstaínt na socruithe conarthacha arna ndéanamh.

Sócmhainní agus dliteanaí airgeadais

Déantar gach sócmhainn agus dliteanas airgeadais a thomhas ar dtús ar phraghas an idirbhirt (lena n-áirítear costais an idirbhirt), ach amháin i gcás na sócmhainní airgeadais atá aicmithe ar a luach cóir trí bhrabús nó caillteanas, a ndéantar iad a thomhas ar dtús ar a luach cóir (praghais an idirbhirt lúide costais an idirbhirt, de ghnáth), mura rud é gur idirbheart maoinithe is ea an socrú. Más rud é gur idirbheart maoinithe is ea an socrú, déantar an tsócmhainn airgeadais nó an dliteanas airgeadais a thomhas ar dtús ar luach láithreach na n-íocafochtaí sa todhchaí arna lascainiú ar ráta úis an mhargaidh i ndáil le hionstraim den chineál céanna.

Ní dhéantar sócmhainní agus dliteanaí airgeadais a fhritháireamh sa chlár comhardaithe ach amháin sa chás inarb ann do cheart infheidhmithe le dlí na suimeanna a athnítear a fhritháireamh agus ina bhfuil sé beartaithe ag an nGníomhaireacht iad a shocrú ar bhonn glan, nó an tsócmhainn a réadú agus an dliteanas a shocrú an tráth céanna.

Déantar sócmhainní airgeadais a dhí-aithint a) nuair a théann na cearta conarthacha i leith na sreafaí airgid ón tsócmhainn airgeadais in éag nó nuair a shocraittear iad, nó b) nuair a aistríonn an Gníomhaireacht chuig páirtí eile beagnach gach ceann de na rioscaí agus na sochair a bhaineann le húinéireacht na sócmhainne airgeadais, nó c) nuair a d'aistrígh an Gníomhaireacht rialú na sócmhainne chuig páirtí eile, cé gur choinnigh sí roinnt de na rioscaí agus sochair shuntasacha a bhain le húinéireacht na sócmhainne, ach nár choinnigh sí iad go léir. Is sna cásanna sin amháin a dhéantar iad a dhí-aithint.

Ní dhéantar dliteanaí airgeadais a dhí-aithint ach amháin nuair a dhéantar an oibleagáid a shonraitear sa chonradh a urscaoileadh nó a chur ar ceal nó nuair a rachaidh sí in éag.

2. BREITHIÚNAIS CHUNTASAÍOCHTA RÍTHÁBHACHTACHA AGUS PRÍOMHFHOINSÍ

ÉIGINNTEACHTA I dTAOBH MEASTACHÁIN

Agus beartais chuntasaíochta na Gníomhaireachta, a bhfuil cur síos orthu i nótá 1, á gcur i bhfeidhm, ceanglaítear ar na comhaltaí breithiúnais, meastacháin agus boinn tuisceana, nach bhfuil iontach soiléir ó fhoinsí eile, a dhéanamh faoi shuimeanna glanluacha sócmhainní agus dliteanas. Bíonn na meastacháin agus na boinn tuisceana is bonn leo bunaithe ar thaithí stairiúil agus ar thosca eile a mheastar a bheith ábhartha. D'fhéadfadh na tortháí iarbhir a bheith difriúil ó na meastacháin sin. Déantar athbhreithniú leanúnach ar na meastacháin agus ar a mboinn tuisceana. Aithnítear athbhreithnithe ar mheastacháin chuntasaíochta sa tréimhse ina ndéantar an meastachán a athbhreithniú más rud é gur sa tréimhse sin amháin a bhíonn tionchar ag an athbhreithniú, nó i dréimhse an athbhreithnithe agus tréimhsí ina diaidh sin má bhíonn tionchar ag an athbhreithniú ar an tréimhse reatha agus tréimhsí sa todhcháil araon.

Tá eolas faoi bhrefiúnais ríthábhachtacha i dtaobh chur i bhfeidhm na mbeartas cuntasaíochta a bhfuil an tionchar is suntasaí acu ar na méideanna a aithníodh sna ráitis airgeadais san áireamh sna beartais chuntasaíochta agus sna nótáí a ghabhann leis na ráitis airgeadais.

3. AN TOBHACH BAINNE

Tá tobhach 0.115 cent in aghaidh an litir bainne a cheannaítear lena phróiseáil chun óil iníocha ag próiseálaithe bainne faoi Alt 8 d'Acht an Bhainne (Soláthar a Rialáil), 1994.

Tá an tobhach bainne infhála atá áirithe sna ráitis airgeadais bunaithe ar thuairisceáin ó phróiseálaithe nó a gcuid soláthairtí bainne measta i gcás nach bhfuarthas aon tuairisceán.

4. FOSTAITHE AGUS LUACH SAOTHAIR

| | 2017 | 2016 |
|--|----------------|----------|
| | Líon | Líon |
| MEÁNLÍON FOSTAITHE: | | |
| Foireann | 5 | 5 |
| | 2017 | 2016 |
| | € | € |
| Tuarastail | 262,547 | 261,949 |
| Costais leasa shóisialaigh | 19,371 | 19,123 |
| Ranníocaíochtaí aoisliúntais an fhostóra | 44,087 | 44,406 |
| | 326,005 | 325,478 |

NÓTAÍ A GHABHANN LEIS NA RÁITIS AIRGEADAIS (AR LEAN)

Luach Saothair a fócadh le Daoine Tábhachtacha den Lucht Bainistíochta

Leis an gcúiteamh a fótar le daoine tábhachtacha den lucht bainistíochta, tagraitear don Phríomhfhéidhmeannach, a bhfuil a chuid sochar fostai leagtha amach thíos:

| | 2017 | 2016 |
|--|---------------|--------|
| | € | € |
| Tuarastal | 82,803 | 80,977 |
| Rannfócafochtaí aoisliúntais an fhostóra | 13,800 | 13,500 |
| | 96,603 | 94,477 |

Bhí na sochair fostai le haghaidh gach duine eile den fhoireann faoi bhun na tairsi €60,000 in aghaidh na bliana in 2017 agus 2016.

5. COSTAIS RIARACHÁIN

| | 2017 | 2016 |
|--|----------------|---------|
| | € | € |
| Taisteal agus cothabháil foirne | 31,558 | 30,984 |
| Taisteal agus cothabháil na gComhaltaí | 18,667 | 17,522 |
| Luach saothair an Chathaoirligh | 8,978 | 8,978 |
| Stáiseanóireacht | 3,199 | 1,775 |
| Tuarascáil bhliantúil | 10,215 | 10,212 |
| Tuarascálacha agus suirbhéanna | 11,561 | 8,875 |
| Teileafón | 4,463 | 4,778 |
| Postas | 3,972 | 2,074 |
| Foilseacháin | 1,602 | 1,552 |
| Táillí dlí | 19,904 | 16,140 |
| Táillí comhairleachta | 20,620 | 22,056 |
| Táillí iniúchóireachta | 6,816 | 5,698 |
| Clos agus rátaí | 42,644 | 39,276 |
| Árachas | 2,098 | 3,605 |
| Táillí cuntasafochta agus táillí gairmiúla | 2,800 | 3,551 |
| Deisiúchán agus athnuachan | 3,832 | 3,939 |
| Ilgnéitheach | 9,215 | 9,156 |
| Caiteachas ar fháilteachas | 4,802 | 3,180 |
| Oiliúint agus oideachas | 1,985 | 1,400 |
| | 208,931 | 194,751 |

Baineann costais taistil agus chothabhála le taisteal náisiúnta.

6. CÁNACHAS

Tá an Ghníomhaireacht áirithe mar chomhlacht díolmhaithe faoin Ordú fán Acht Comhdhlúite Cánacha, 1997 (Leasú ar Sceideal 4), 2002, le héifeacht ón 30 Nollaig 1994. Faoi Alt 227 den Acht Comhdhlúite Cánacha, 1997, áfach, níl ús taisce a eascraonn i dtaca le comhlacthaí stát-urraithe neamhchráchtála sainithe, lena n-áirítear an Ghníomhaireacht Náisiúnta Bainne, i dteideal díolúine a fháil ó chán choinneála ar ús taisce. Cuirtear ús taisce i láthair glan ar chán choinneála ar ús taisce de €940 (2016: €2,136).

7. SÓCMHAINNÍ SEASTA INLÁIMHSITHE

| | Troscán | Oifige | Trealamh ríomhaireachta | Trealamh lomlán |
|---|---------------|---------------|-------------------------|-----------------|
| | € | € | € | € |
| COSTAS: | | | | |
| Amhail an 1 Eanáir 2017 agus | 12,658 | 24,929 | 90,998 | 128,585 |
| Breiseanna sa bhliain | 3,808 | 750 | 4,207 | 8,765 |
| Amhail an 31 Nollaig 2017 | 16,466 | 25,679 | 95,205 | 137,350 |
| DÍMHEAS: | | | | |
| Amhail an 1 Eanáir 2017 | 12,658 | 23,473 | 80,043 | 116,174 |
| Curtha de mhuirear sa bhliain | 381 | 875 | 5,727 | 6,983 |
| AMHAIR AN 31 NOLLAIG 2017 | 13,039 | 24,348 | 85,770 | 123,157 |
| Gianmhéideanna de réir na leabhar: | | | | |
| Amhail an 31 Nollaig 2017 | 3,427 | 1,331 | 9,435 | 14,193 |
| Amhail an 31 Nollaig 2016 | – | 1,456 | 10,955 | 12,411 |

8. FÉICHIÚNAITHE (Méideanna atá dlite laistigh de bhliain amháin)

| | 2017 | 2016 |
|------------------------|----------------|---------|
| | € | € |
| Tobhach bainne infhála | 120,467 | 119,264 |
| Réamhíocaíochtaí | 5,005 | 2,498 |
| Féichiúnaithe eile | 6,000 | 270 |
| | 131,472 | 122,032 |

NÓTAÍ A GHABHANN LEIS NA RÁITIS AIRGEADAIS (AR LEAN)

9. CREIDIÚNAITHE (Méideanna atá laistigh de bhliain amháin)

| | 2017 | 2016 |
|------------------------------------|---------------|--------|
| | € | € |
| Fabhrúithe agus creidiúnaithe eile | 46,864 | 40,170 |
| ÍMAT/ÁSPC/MSU | 8,969 | 7,966 |
| | 55,833 | 48,136 |

10. IONSTRAIMÍ AIRGEADAIS

Tugtar achoimre thíos ar shuimeanna glanluacha shócmhainní agus dliteanas airgeadais na Gníomhaireachta de réir catagóire:

| | 2017 | 2016 |
|---|----------------|---------|
| | € | € |
| SÓCMHAINNÍ AIRGEADAIS | | |
| Arna dtomhas ar an méid neamhlascainithe atá inlochta | | |
| • Tobhach bainne infhála agus féichiúnaithe eile (nóta 8) | 126,467 | 119,534 |

DLITEANAI AIRGEADAIS

| | |
|---|------------|
| Arna dtomhas ar an méid neamhlascainithe atá inlochta | |
| • Creidiúnaithe eile (nóta 9) | 866 |

11. CEANGALTAIS AIRGEADAIS

Seo thíos iomlán na n-locafochtaí léasa fosta amach anseo faoi léasanna oibríochta nach féidir a chealú i leith maoine:

| | 2017 | 2016 |
|-------------------------------------|----------------|--------|
| | € | € |
| Laistigh d'aon bhliain amháin | 30,000 | 25,580 |
| Idir bliain amháin agus cúig bliana | 102,500 | - |
| | 132,500 | 25,580 |

12. SCÉIM AOISLIÚNTAIS FHOIREANN NA GNÍOMHAIREACHTA NÁSIÚNTA BAINNE 2010

Cheadaigh an tAire Talmhaíochta, lascaigh agus Bia Scéim Aoisliúntais Fhoireann na Gníomhaireachta Náisiúnta Bainne 2010 le toiliú an Aire Airgeadais ar an 30 Samhain 2010. Tá an Scéim leagtha amach in I.R. Uimh. 588 de 2010.

Tá sé deimhnithe ag an Roinn Airgeadais don Ghníomhaireacht go n-focfaidh an Státhiste as gach sochar aoisliúntais do na fostaithe inphinsin (lena n-áirítear an Príomhfheidhmeannach) de chuid na Gníomhaireachta, agus i ndáil leo. Dheimhnigh an Roinn Airgeadais nach sáróidh ráta rannfocafochta an fhóstóra 162/3%. Ina theannta sin, dheimhnigh an Roinn Talmhaíochta agus Bia gurb amhlaidh, faoi réir na híocaiochta ón nGníomhaireacht leis an Roinn Talmhaíochta agus Bia i leith na rannfocafochtaí fostóra agus fostai go léir a baillodh go dtí seo agus a bhaileofar amach anseo, go mbeidh an Roinn freagracht as teidílochtal aoisliúntais bhaill na Scéime beartaite a foc i leith a mballraochta sa Scéim sin agus sa Scéim Phinsin a bhíodh i bhfeidhm ag Bord Bainne Cheantar Bhaile Átha Cliath.

Faoi FRS 102 ceadaítear go dtabharfaí cuntas ar scéimeanna sochar sainithe (pleananna stáit) amhail is gur scéimeanna rannfocafochta sainithe iad gan aon cheanglas luach cóir shócmhainní agus dhliteanais na scéime a chur san áireamh ná dliteanais na scéime a nochtdadh. Dá réir sin, measann an Ghníomhaireacht Náisiúnta Bainne gurb amhlaidh, toisc go mbeidh an éifeacht chéanna ag an socrú sin is a bheadh ag scéim rannfocafochtaí sainithe, nach gá aon nochtdadh breise a dhéanamh faoi FRS 102.

Ba é an costas iomlán a cuireadh de mhuirear ar an Ráiteas Ioncaim agus Ciste Carntha sa bliain dar chrioch an 31 Nollaig 2017 ná €44,087. (2016: €44,406).

13. RÉITEACH AN (EASNAMH)/BHARRACHAIS ROIMH CHÁNACHAS LEIS AN NGLANSREABHADH AIRGID Ó GHNÍOMHAÍOCHTAÍ OIBRIÚCHÁINN

| | 2017 | 2016 |
|--|-----------------|---------|
| | € | € |
| <i>Réiteach an bharrachais le hairgead ó ghníomhaíochtaí</i> | | |
| EASNAMH ROIMH CHÁNACHAS | (26,754) | (6,967) |
| Coigeartú le haghaidh: | | |
| Ús ar thaiscí | (1,470) | (3,074) |
| Dímheas na sócmhainní seasta inláimhsithe | 6,983 | 4,812 |
| SREABHADH AIRGID OIBRIÚCHÁIN ROIMH GHLUAISEACHT SA CHAIPITEAL OIBRE | | |
| (Méadú)/laghdú ar fhéichiúnaithe | (9,440) | 2,826 |
| Méadú ar chreidiúnaithe | 7,697 | 17,339 |
| Glansreabhadh airgid ó ghníomhaíochtaí oibriúcháin | (22,984) | 14,936 |

AGUISÍN 6

COMHLÍONADH/ FORFHEIDHMIÚ

Comhlíonadh

Measann an Ghníomhaireacht go bhfuil sí ag cloí le ceanglais an Chóid Chleachtais chun Comhlactháil Stát a Rialú, 2016, faoi réir fhorálacha na nAchtanna Bainne (Soláthar a Rialáil), 1994 go 1996 agus an maolú ar an gCód atá faigthe aici.

Tá an Ghníomhaireacht ag cloí leis na hAchtanna/Rialacháin seo a leanas:

- ▶ Na hAchtanna um Chomhionannas Fostaíochta, 1998 – 2015
- ▶ An tAcht um Eitic in Oifigí Poiblí, 2001
- ▶ An tAcht um Míchumas, 2005
- ▶ An tAcht um Shaoráil Faisnéise, 2014
- ▶ An Rialachán Ginearálta maidir le Cosaint Sonrai, 2018

Chomhlíon an Ghníomhaireacht ceanglais an Acharta um lóc Pras Cuntas, 1997 maidir le gach sonrasc a lóc laistigh de 30 lá ó fhaightear an sonrasc. I rith 2017, rinne an Ghníomhaireacht 160 lócaíocht agus lócadh iad go léir laistigh de 15 lá.

Tugann an Ghníomhaireacht tuairisc bhliantúil ar na gníomhaíochtaí a ghlaicann sí chun fdiú fuinnimh a laghdú mar a cheanglaítear faoi I.R. 542 de 2009.

Tá an Ghníomhaireacht tiomanta do gach iarracht a dhéanamh i dtaobh éifeachtúlacht fuinnimh a fheabhsú. In 2017 áiríodh úsáid leictreachais na Gníomhaireachta mar chuid dá costas ciosa agus ní dheachaigh méadar ar leithligh uirthi ó úsáid an phríomhbhloic oifige ina bhfuil oifig na Gníomhaireachta lonnaithe. Bhain an úsáid sin le téamh, aerchóiriú, soilse agus trealamh oifige. Ní raibh aon soláthairtí eile breosla chuig an áitreabh, agus ní raibh aon fhoinse fuinnimh in-athnuaithe ar an láthair i gceist ach an oiread.

Oibreoidh an Ghníomhaireacht le hÚdarás Fuinnimh Inmharthana na hÉireann (SEAI) in 2018 chun deiseanna a aithint i dtaobh fdiú fuinnimh a laghdú san áitreabh.

AGUISÍN 7

REACHTANNA AGUS IONSTRAIMÍ REACHTÚLA A BHAINNEANN LEIS AN nGNÍOMHAIREACHT

Reachtanna

Acht an Bhainne (Soláthar a Rialáil), 1994

Acht an Bhainne (Soláthar a Rialáil) (Leasú), 1995

Acht an Bhainne (Soláthar a Rialáil) (Leasú), 1996

Na Rialachán fán Acht um Shaoráil Faisnéise 1997 (Comhlactaí Forordaithe) (Uimh. 2), 2002

Ionstraimí Reachtúla

I.R. Uimh. 409 de 1994 – An tOrdú Bainne (Soláthar a Rialáil) (An Gníomhaireacht Náisiúnta Bainne a Bhunú), 1994

I.R. Uimh. 460 de 1994 – An tOrdú um an nGníomhaireacht Náisiúnta Bainne (Lá Toghcháin), 1994

I.R. Uimh. 234 de 1995 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Comhaltaí), 1995

I.R. Uimh. 252 de 1995 – An tOrdú fá Acht an Bhainne (Soláthar a Rialáil), 1994 (Alt 5) (Tosach Feidhme), 1995

I.R. Uimh. 253 de 1995 – An tOrdú Bainne (Soláthar a Rialáil) (Tobhach), 1995

I.R. Uimh. 254 de 1995 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Mionna Geimhrídh), 1995

I.R. Uimh. 309 de 1995 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (An Lá Toghcháin a Chúlghairm), 1995

I.R. Uimh. 347 de 1995 – Na Rialachán Bainne (Soláthar a Rialáil) (Tuarisceáin Tobhaigh), 1995

I.R. Uimh. 348 de 1995 – Na Rialachán Bainne (Soláthar a Rialáil) (Iarratas ar Chlárúchán), 1995

I.R. Uimh. 265 de 1996 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Táillí), 1996

I.R. Uimh. 184 de 1997 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Lá Toghcháin a Stiúradh), 1997

I.R. Uimh. 185 de 1997 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Toghcháin a Stiúradh), 1997

I.R. Uimh. 271 de 2000 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Toghcháin a Stiúradh) (Leasú), 2000

I.R. Uimh. 272 de 2000 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Lá Toghcháin), 2000

I.R. Uimh. 368 de 2003 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Lá Toghcháin), 2003

I.R. Uimh. 369 de 2003 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Toghcháin a Stiúradh) (Leasú), 2003

I.R. Uimh. 471 de 2006 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Toghcháin a Stiúradh) (Leasú), 2006

I.R. Uimh. 472 de 2006 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Lá Toghcháin), 2006

I.R. Uimh. 371 de 2009 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Lá Toghcháin), 2009

I.R. Uimh. 372 de 2009 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Toghcháin a Stiúradh) (Leasú), 2009

I.R. Uimh. 588 de 2010 – Scéim Aoisliúntais Fhoireann na Gníomhaireachta Náisiúnta Bainne, 2010

I.R. Uimh. 450 de 2012 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Lá Toghcháin), 2012

I.R. Uimh. 451 de 2012 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Toghcháin a Stiúradh) (Leasú), 2012

I.R. Uimh. 400 de 2015 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Toghcháin a Stiúradh) (Leasú), 2015

I.R. Uimh. 401 de 2015 – Na Rialachán um an nGníomhaireacht Náisiúnta Bainne (Lá Toghcháin), 2015

I.R. Uimh. 324 de 2016 – Scéim Aoisliúntais Fhoireann na Gníomhaireachta Náisiúnta Bainne, 2016



AN GHNÍOMHAIREACHT
NÁSIÚNTA BAINNE

Stiúideo Pháirc an Chuilinn,
Ascaill Pháirc an Chuilinn,
An Charraig Dhubb,
Co. Bhaile Átha Cliath
A94 R6F7

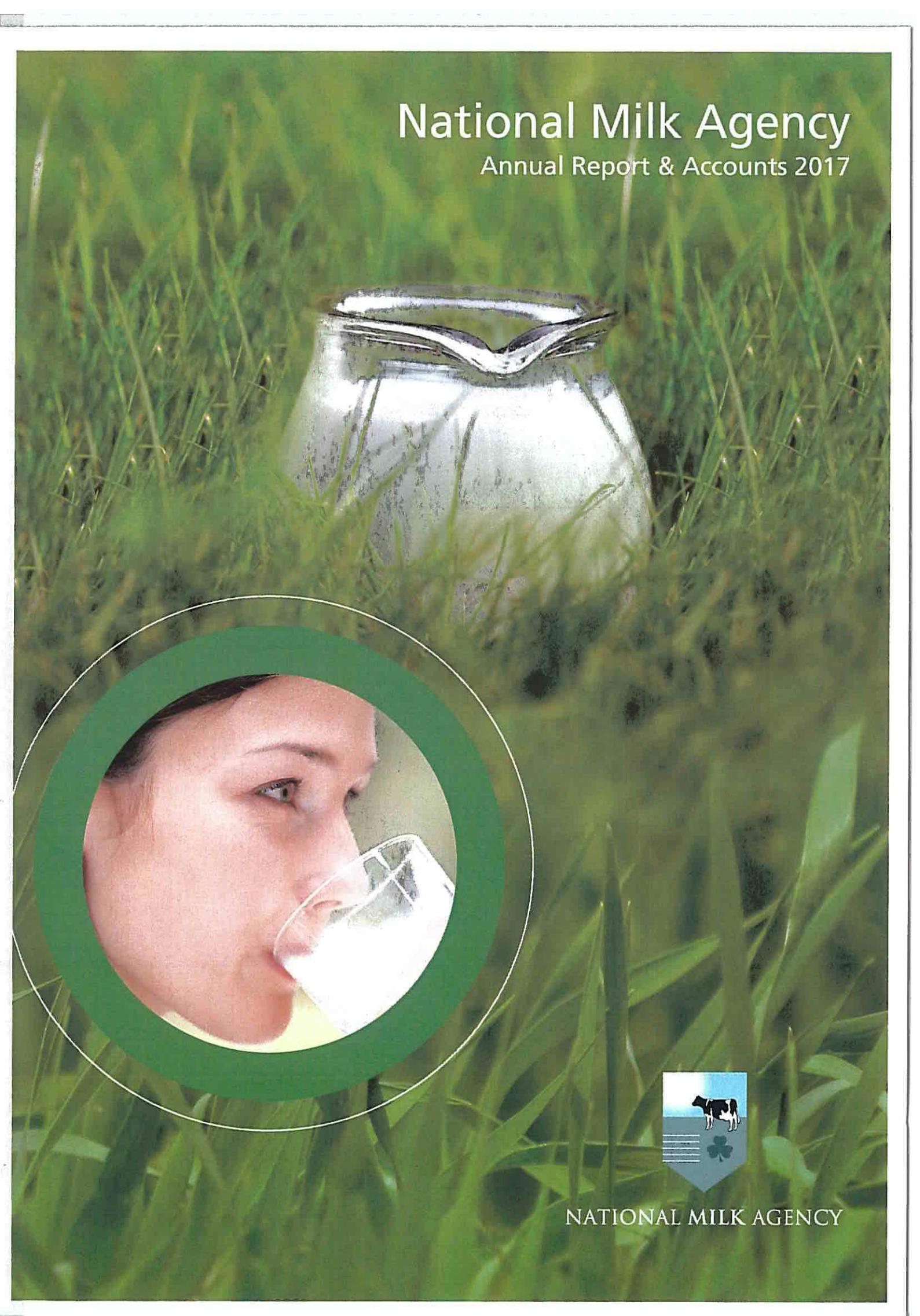
Tel: 01 6603396
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E-mail: natmilk@eircom.net
Web: www.nationalmilkagency.ie

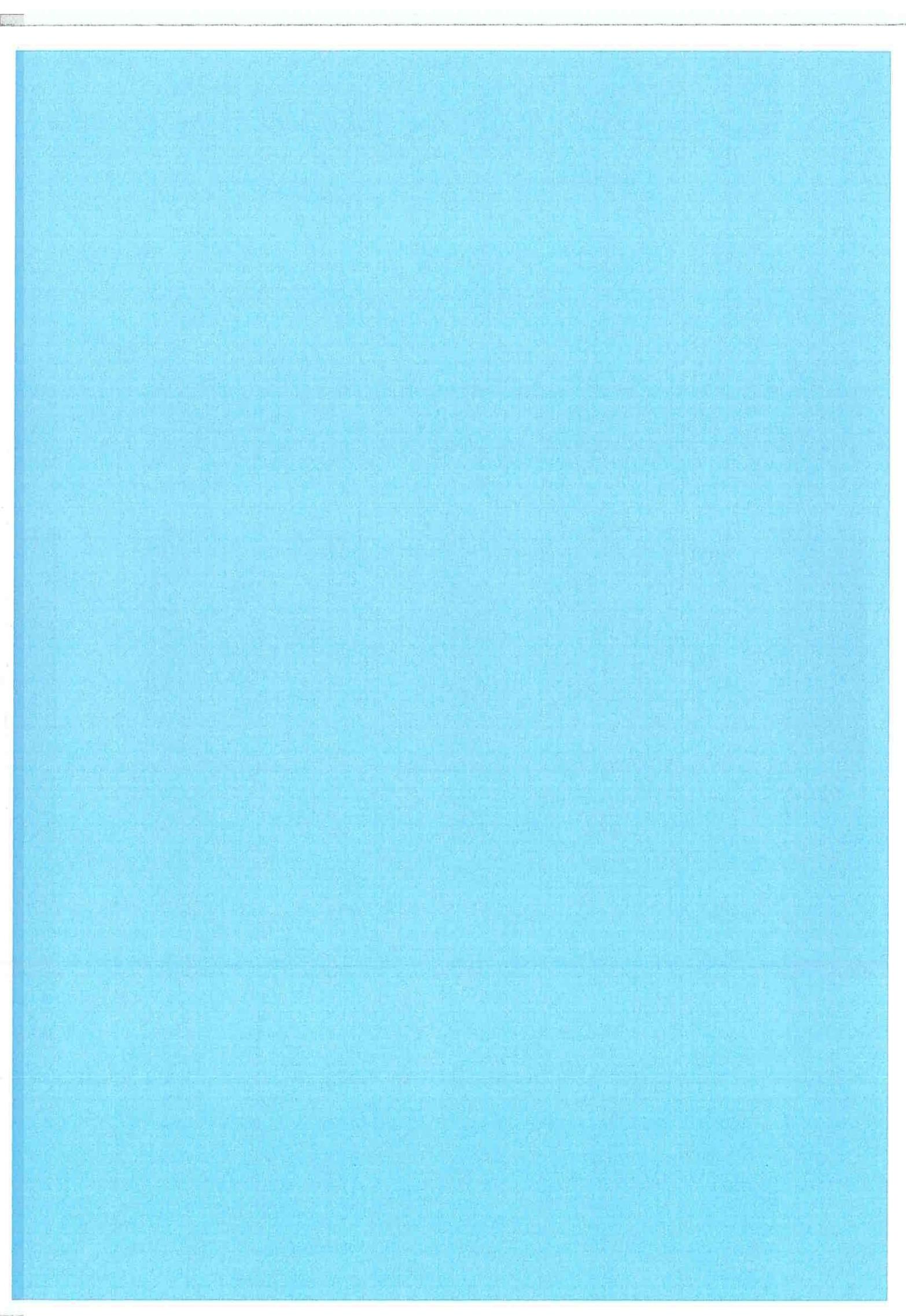


National Milk Agency

Annual Report & Accounts 2017



NATIONAL MILK AGENCY





NATIONAL MILK AGENCY

Bhunaigh an tOireachtas an Gníomhaireacht Náisiúnta Bainne le soláthar bainne chun óil sa Stát a rialáil mar a leagtar amach san Acht Bainne (Soláthar a Rialáil), 1994.

The National Milk Agency was established by the Oireachtas to regulate the supply of milk for liquid consumption throughout the State in accordance with the provisions of the Milk (Regulation of Supply) Act, 1994.

CHAIRMAN'S STATEMENT

To: Mr. Michael Creed TD, Minister for Agriculture, Food and the Marine



Denis Murphy
Chairman

I am pleased to present the Annual Report of the National Milk Agency for 2017, in accordance with Section 18 of the Milk (Regulation of Supply) Act, 1994.

The National Economy

Last year the Irish economy continued to grow with rising exports, strong domestic demand, low inflation and increasing employment. The Public Finances continued to improve with the first Exchequer surplus since 2006.

Agriculture

Weather conditions were generally favourable to agricultural production and particularly for grassland enterprises. Gross agricultural output of €8 billion at producer prices grew by 14% driven by milk and livestock outputs, which grew by 45% and 4% respectively. Input costs were stable with reductions in fertiliser and feed costs partly offset by rising energy costs.

Dairy Sector

There was a welcome recovery in the dairy sector after two very difficult years. Milk was the leading agricultural product in 2017. Gross milk output of €2.6bn represented 32% of gross agricultural output and grew by 45%, driven by price increases of 34% and supply increases of 9%.

Domestic milk supplies, boosted by higher cow numbers, increased to a record 7.26 billion litres or by over 9% on 2016. Average milk solids increased slightly, albeit with a lower average butterfat level.

A range of positive factors - buoyant export markets, rising product prices particularly for butter, which doubled in price, favourable weather conditions in most parts of the country, rising milk supplies, rising producer prices and falling costs more than doubled the net margin per dairy enterprise and per hectare compared with 2016.

Dairy Markets & Milk Prices

Export markets drive the Irish dairy sector and are the destination for 90% of Irish milk supplies. The domestic market is the destination for 10% of domestic milk supplies for consumption as fresh milk and as manufactured dairy products.

Last year was a record year for Irish dairy exports, which increased by 19% to over €4bn. Dairy and ingredients exports continued as the leading export food sector representing 32% of all Irish food and drink exports. Specialised nutrition products represented almost one third of dairy exports and were followed by cheese, butter and milk powders, which all rose in value.

International markets outside the EU were the destination for 45% of Irish dairy and specialised ingredient exports amounting to €1.8 billion, which rose by 9%. China now accounts for 16% of all dairy exports and is Ireland's second largest market after the UK.

The EU 26 markets were the destination for 31% of the value of all dairy export sales amounting to €1.2 billion, which increased by 44%, and were driven particularly by higher volumes and values of butter exports.

The UK was the market for 24% of dairy export sales, amounting to €965m, which increased by 15%. Half of Ireland's cheese exports and a quarter of Ireland's butter exports, equivalent to almost one third of domestic annual milk supplies were exported to the UK. This is one measure of the potential disruptive impact of a "hard Brexit" for the Irish dairy sector and for the Irish State.

The integrity and transparency of Ireland's dairy supply chain is underpinned by the participation of over 90% of producers in the Sustainable Dairy Assurance Scheme and of most processors in Bord Bia's *Origin Green Scheme*.

Buoyant export markets led to higher monthly manufacturing milk prices throughout the year. The annual average producer price for manufacturing milk supplies increased to 35.4 cent per litre, excluding vat, an increase of 9 cent per litre or 34% on 2016 for milk containing 3.48% protein and 4.09% butterfat.

Producer prices for milk for processing for liquid consumption are now based for almost 80% of supplies on monthly manufacturing milk prices with the addition of premia during the winter months. For registered milk producers the annual average milk price for contracted milk supplies in 2017 was 38 cent per litre, an increase of over 8 cent per litre or 27% on 2016.

The annual differential between the national, average, liquid milk price under all payment systems, and the national, average, manufacturing milk price decreased to 2.6 cent per litre compared with 3.4 cent per litre in 2016. Based on an equal solids composition for both liquid and manufacturing milk supplies, given the lower average solids content in supplies for liquid consumption, the annual liquid differential was an estimated 3.4 cent per litre compared with 4.0 cent per litre in 2016.

Milk Imports

Bulk milk imports from Northern Ireland for processing in the State fell by 1% to 803 million litres of which 92% were processed into manufactured dairy products and 8% processed in the State for liquid consumption. This was the second highest annual volume of bulk milk imports on record.

These bulk milk imports were equivalent to 11% of domestic annual milk supplies and to 35% of Northern Ireland's annual milk supplies.

Domestic Fresh Milk Market

The fresh milk market is the largest consumer market for milk and milk products in the State with an estimated retail value of €517 million in 2017.

Fresh milk is a natural, nutritious and healthy liquid food, which is consumed daily in most Irish households. Milk contains a matrix of nutrients, which contribute to general health and to the normal functioning of the human body across all its life stages. Plant based alternatives to milk lack many of the nutrients, which are naturally and uniquely present in milk.

Consumer tastes continue to evolve and change for different milk products – whole milk, low fat milk, no fat, lactose free and fortified milks as well as for different packaging types.

Irish consumers have the highest per capita consumption of fresh drinking milk in the EU with an annual consumption of 121 litres per person per annum.

Consumption of fresh milk decreased by over 1% to 581 million litres while the national average retail price of fresh milk in all pack sizes fell by 1%.

Last year the domestic, fresh milk market utilised 6% of domestic milk supplies of 7.26 billion litres.

Domestic supplies from registered producers had a 77% share of the domestic fresh milk market. Imports from Northern Ireland into the fresh milk market, had a market share of 23% and decreased by 6% to 134 million litres.

Fresh milk imports in consumer packs represented 52% of these imports, while bulk milk imports, which were processed in the State for liquid consumption represented 48%.

Retailers' own label sales and robust price competition between retailers continued to exert strong downward pressure on domestic market returns for fresh milk.

In November I wrote to all major retailers expressing the grave concern of the Agency's members that the discounting of fresh milk by some retail multiples was undermining the viability, sustainability and security of the fresh milk supply chain. These retail price reductions were devaluing fresh milk, squeezing economic value out of the entire fresh milk supply chain and could result in producer prices being no longer adequate to sustain the availability of all year round domestic milk supplies for processing for liquid consumption.

Registered Producers

Registered producers are a specialist producer group in Ireland's milk production structure, who are contracted to supply milk for processing for liquid consumption on an all year round basis or for the winter months only. The total number of registered producers increased by 2% to 1,808 producers.

Registered producers represented 11% of all milk producers and supplied 14% of domestic annual milk supplies. 98% of registered producers are participants in the Sustainable Dairy Assurance Scheme.

The sector is highly concentrated with 28% of the registered producers supplying 54% of the all year round supplies of milk for processing for liquid consumption.

The annual milk supplies of registered producers increased by over 7% to 1,018 million litres, of which 53% were supplied for manufacturing and 47% were supplied for liquid consumption.

Last year, was the first year, since the establishment of the Agency, that the annual supplies of registered producers for manufacturing exceeded their annual supplies for liquid consumption. The supplies for manufacturing increased by 16% while the supplies for processing for liquid consumption fell by 1%.

In the five prescribed winter months (October 2017 to February 2018) the total milk supplies of registered producers provided a margin of safety of 75% over the consumption of fresh milk, sourced from domestic supplies only and a margin of safety of 33% over the consumption of fresh milk, sourced both from domestic supplies and from imports. Many registered producers supply part of their winter supplies for non-liquid milk markets, which have various winter incentive schemes.

The pattern and scale of the milk supply model of registered producers is changing with growing annual supplies and increased seasonal supplies from Spring calving.

As registered producers increase their total annual supplies and as the proportion of their annual supplies from compact Spring calving increases, they will re-evaluate the economics of Autumn calving for proportionally lower milk supplies over the winter period.

Registered producers will require from their processors greater transparency and declared, forward, liquid premia over manufacturing prices if they are to continue their commitment to providing all year round supplies of quality fresh milk for liquid consumption.

Survey of Registered Producers

In June the Agency carried out a postal survey of registered producers to ascertain their future commitment to all year round milk supplies for liquid consumption, their future plans for milk production as well as their age profiles and succession plans. The response from 611 producers or around one third of all registered producers is considered to be a good response to a postal survey.

The responses were widely spread and representative. The respondents were long-term liquid milk producers of whom 77% had liquid contracts for more than 25 years and 92% had contracts for more than 6 years. The average annual supply per respondent was over 720,000 litres with a liquid supply of 267,000 litres (37%) and a manufacturing supply of 453,000 litres (63%).

66% of respondents indicated that they had maintained their liquid supplies, since the abolition of EU quotas in March 2015, while 31% had increased their liquid supplies.

72% of respondents had increased their manufacturing supplies while 25% had maintained their manufacturing supplies.

In relation to planned future milk supplies to 2019, the 313 respondents, who answered this question indicated that they planned to maintain their liquid supplies at 2016 levels and to increase their manufacturing supplies by almost 33% over 2016. For this group of suppliers their liquid supplies will fall from 37% of their annual supplies in 2016 to 31% of their annual supplies in 2019.

Half of all respondents indicated that the liquid milk price premium over manufacturing price was the primary factor influencing their future plans for liquid milk supply followed by the availability of land, availability of liquid contracts, lifestyle, succession and the availability of labour.

64% of respondents were over 50 years of age and 36% under 50 years. 63% of respondents indicated that they had a successor.

Registers & Contracts 2016/17

In the 2016/17 milk year the number of milk supply contracts registered with the Agency was 1,808 contracts for supplies of 486 million litres of milk for processing for liquid consumption, representing an increase of 54 contracts or 3% in contracts and 1% in milk supplies.

All Year Round (AYR) contracts comprised 94% of contracts and 99% of supplies while Winter Months Only contracts represented 6% of contracts and 1% of supplies.

In the AYR contracts the Manufacturing Milk Price plus Bonus System was the main pricing system and was applied in 83% of contracts and to 78% of supplies. The Flat Price System was applied in 17% of contracts and to 22% of supplies.

Milk supplies purchased under registered contracts were 9% higher than domestic fresh milk sales mainly due to transitional purchasing arrangements arising from industry consolidation.

In the Register of Processors, 12 processors were registered, including one processor, who was also a registered producer.

Brexit

The process of the United Kingdom's withdrawal from the European Union continues to evolve. The Withdrawal Agreement will require to be concluded by October 2018 and requires ratification by the EU Council, the European Parliament and the UK Government. As of 30 March 2019, the UK will cease to be a member state of the EU and from that date will no longer participate in the decision making process in the EU.

A transition period will run until 31 December 2020 during which time the UK will continue to participate in the EU Single Market and Customs Union and be bound by EU rules. During that transition period the UK will negotiate a Future Relationship Treaty including its future trading relationships post transition, with the EU 27 and also with third countries.

The UK and the EU are committed to reaching an agreement to avoid a hard border between Northern Ireland and the Republic. Absent such agreement, the UK will be obligated under the Withdrawal Agreement to maintain full alignment for Northern

Ireland with the Single Market and Customs Union rules, which support North South co-operation, the all-island economy and the protection of the Good Friday Agreement. The UK has indicated that this backstop arrangement is unacceptable to it.

There still remains a high political downside risk that the UK may exit the EU without a trade agreement being put in place and the possibility of Irish food exports to the UK encountering import tariffs as well as lower market prices, while Irish food imports from the UK will be subject to EU tariffs.

No member state of the EU is as exposed to the adverse consequences of the UK's Brexit decision as the Irish State and no sector within the State will be as impacted as much as agriculture – Ireland's largest indigenous sector.

For Irish processors and producers the approach must be to hope for the best but prepare for a worst case outcome by diversifying products and markets and focusing on cost reduction and efficiencies.

Future Outlook

Following an exceptional year in 2017 there was a stressful start to 2018 for producers and their livestock as a prolonged Winter feeding period was followed by a cold, wet Spring with low ground temperatures and no grass growth. Many producers encountered fodder shortages and their grazing and silage plans were badly disrupted. The resultant national fodder shortage crisis led to the necessity to import fodder for the first time since 2013.

Export markets for dairy products are expected to be stable in 2018 in respect to product prices and resultant manufacturing milk prices, albeit that the growing uncertainty regarding Brexit could be a destabilising factor.

Finance

In 2017 the total income of the Agency was €515,165 a reduction of €2,909 or less than 1% on its income in 2016. Income from milk levies, amounting to €513,695 reduced by €1,305 or 1% while interest income fell to €1,470 due to lower deposit interest rates.

Operating costs of €541,919 increased by €16,878 or 3%. Personnel and staff related costs, representing

66% of total costs amounted to €357,563 and increased by €1,101 or less than 1%. Other administration costs and depreciation amounted to €184,396 and increased by €15,777 or 9%.

The excess of costs of €541,919 over income of €515,165 resulted in an operating deficit for the year of €26,754.

At year-end, the Accumulated Fund amounted to €1,049,276 and was comprised of cash and deposits of €959,444, debtors less creditors of €75,639 and fixed assets of €14,193.

Code of Practice for the Governance of State Bodies 2016

The new Code of Practice for the Governance of State Bodies came into effect from the 1st of September 2016. Subject to the provisions of the Milk (Regulation of Supply) Acts, 1994 and 1996 and some minor derogations, the Agency considers that it is in compliance with the governance practices and procedures of the new Code.

Meetings

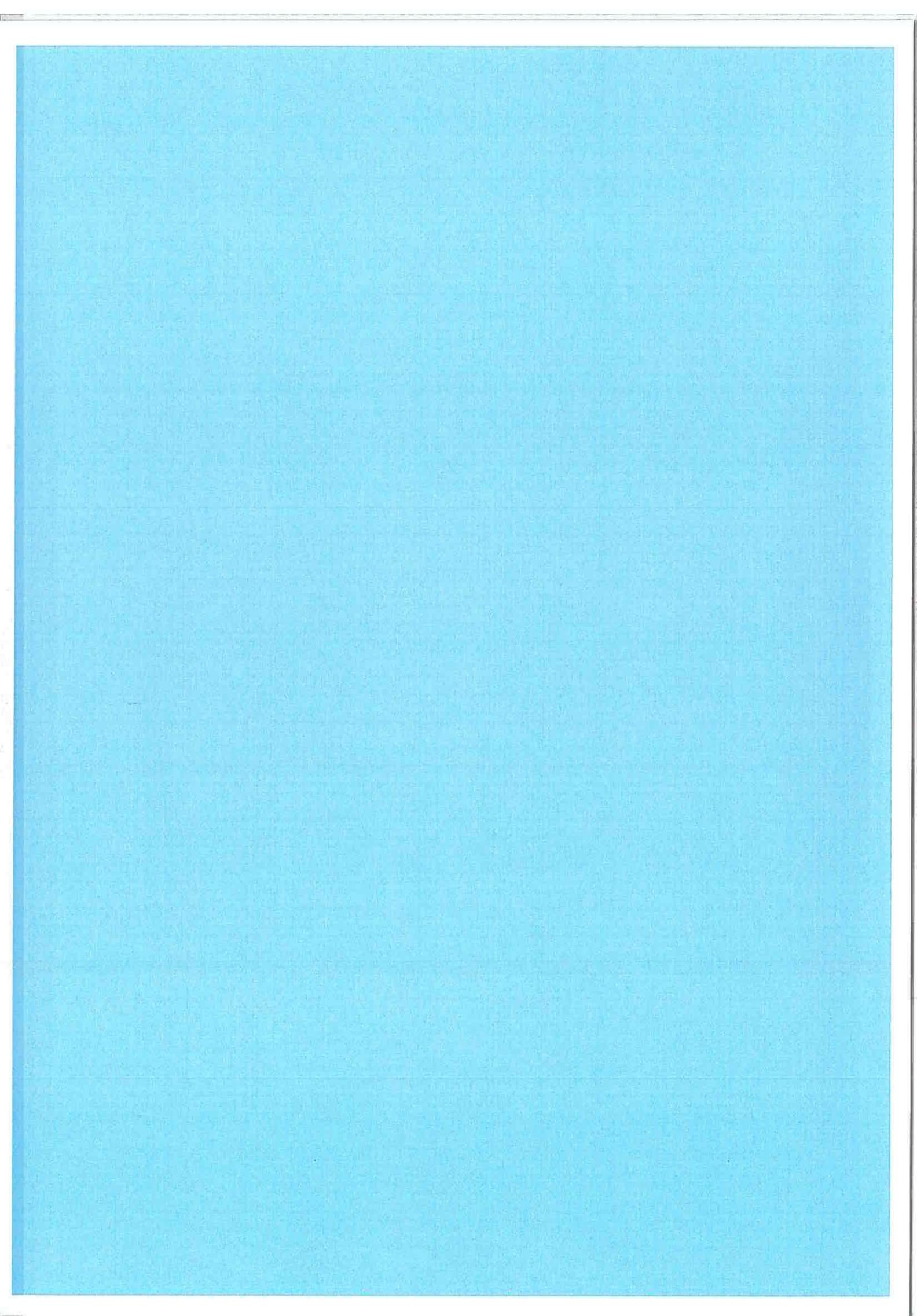
During the year the Agency held six meetings and the Audit & Risk Committee held two meetings. The average attendance ratio of members at meetings of the Agency was 86%.

Conclusion

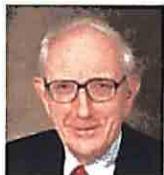
The Agency appreciates the cooperation that it has received during the year from liquid milk processors, the representative bodies of producers, processors, consumers, retailers and distributors and from the officials of the Department of Agriculture, Food and the Marine and other State Agencies consulted during the year.

My thanks are due to the members of the Agency for their contributions and support during the year and to Muiris and his team for their commitment.

Denis Murphy
Chairman



Chairman



Denis Murphy¹

Producers' Representatives



Aidan Casey



Timothy Cashman



Denis Fagan



William Lennon



Padraig Mulligan¹

Processors' Representatives



Tony O'Driscoll



TJ Flanagan¹



Frank Tobin



Eoghan Sweeney

Distributors' Representative



Walter Maloney



John Foster^{1,2}

Retailers' Representative



Richard Donohue



Michael Kilcoyne

Consumers' Representatives

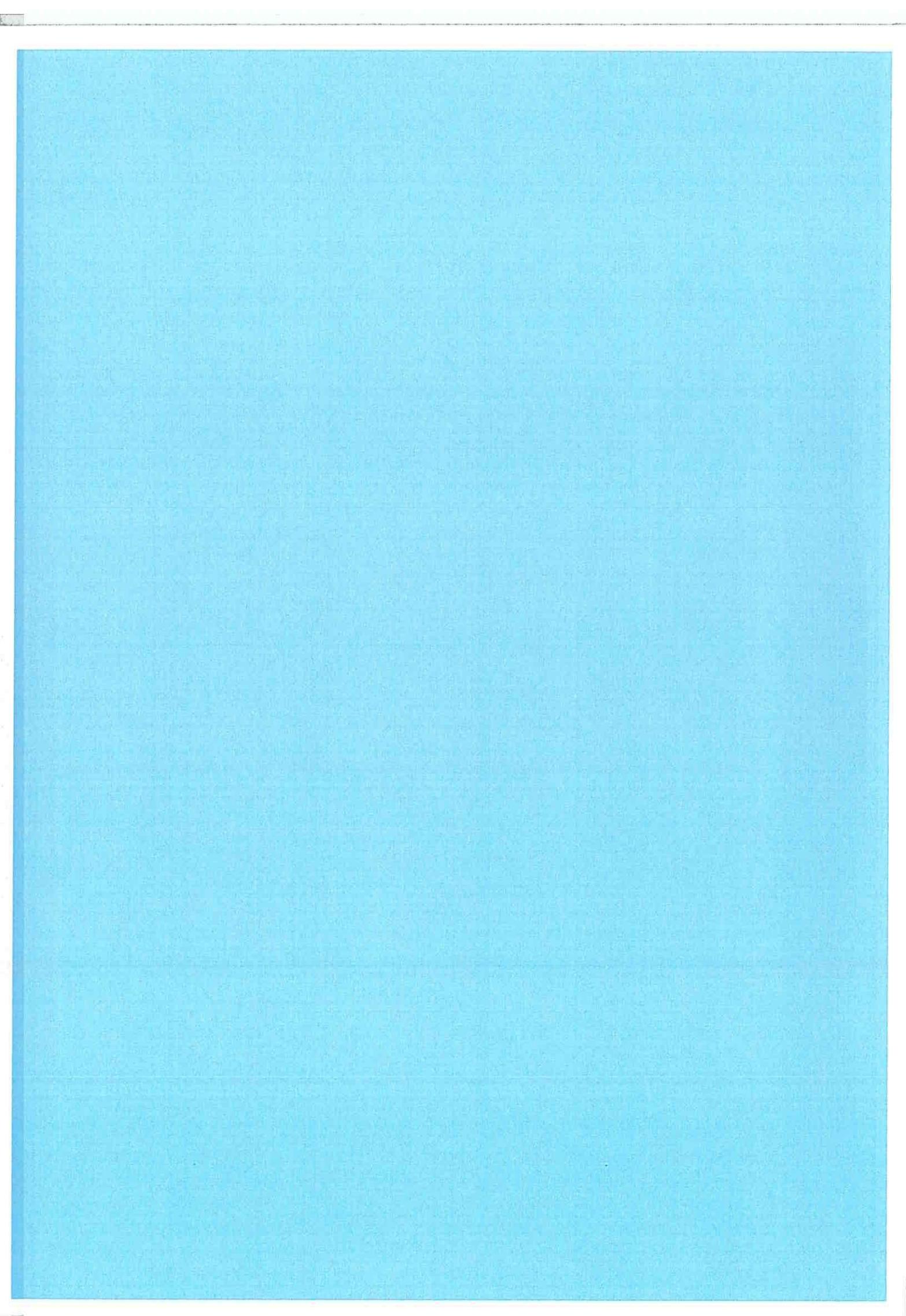
¹ Members of the Audit & Risk Committee 2017

² Chairman of the Audit & Risk Committee 2017

| | |
|--------------------------------------|---|
| Chairman: | Denis Murphy ¹ |
| Producers' Representatives: | Aidan Casey Timothy Cashman Denis Fagan William Lennon Padraig Mulligan ¹ |
| Processors' Representatives: | Tony O'Driscoll T.J. Flanagan ¹ Frank Tobin Eoghan Sweeney |
| Distributors' Representative: | Walter Maloney |
| Retailers' Representative: | John Foster ^{1,2} |
| Consumers' Representatives: | Richard Donohue Michael Kilcoyne |
| Chief Executive: | Dr. Muiris Ó Céidigh |
| Secretary: | Joan Shannon |
| Office: | Holly Park Studio, Holly Park Avenue, Blackrock, Co. Dublin |
| Email: | natmilk@eircom.net |
| Website: | www.nationalmilkagency.ie |
| Solicitor: | Frank Mulvey, Osbornes, Solicitors, Abbey Moat House, Abbey Street, Naas, Co. Kildare |
| Bankers: | Allied Irish Banks plc., Bankcentre Branch, Ballsbridge, Dublin 4. Bank of Ireland, 39 St. Stephen's Green, Dublin 2. |
| Auditor: | Deloitte & Touche, Deloitte & Touche House, Earlsfort Terrace, Dublin 2. |

¹ Members of the Audit & Risk Committee 2017

² Chairman of the Audit & Risk Committee 2017



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1. MILK SUPPLIES



Dr. Muiris Ó Céidigh,
Chief Executive

1.1 Domestic Milk Supplies

Domestic milk supplies to creameries and pasteurisers in 2017 were 7,263 million litres, an increase of 609 million litres or 9% on 2016.

The number of milk producers in the State in 2017 is estimated as 17,000, the same as in 2016. The average annual milk supplies per producer were 427,000 litres.

94% of domestic milk supplies were utilised in the manufacture of dairy products, which were mainly for export, while 6% of supplies were processed for liquid consumption on the domestic market.

Domestic milk supplies in 2017 continued to be characterised by a highly seasonal production pattern, based on grassland milk production and seasonal calving, with 79% of milk supplies being supplied in the seven months of March to September, and 21% in the five months of October to February, inclusive.

The domestic milk supply profile had a peak-to-trough month ratio of 6.7/1 which comprised a peak-to-trough month ratio of 9.5/1 for milk supplies from manufacturing milk producers, and of 2.1/1 for milk supplies from registered milk producers.

FIGURE 1.1 UTILISATION OF DOMESTIC MILK SUPPLIES 2016

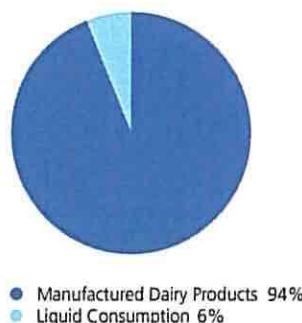


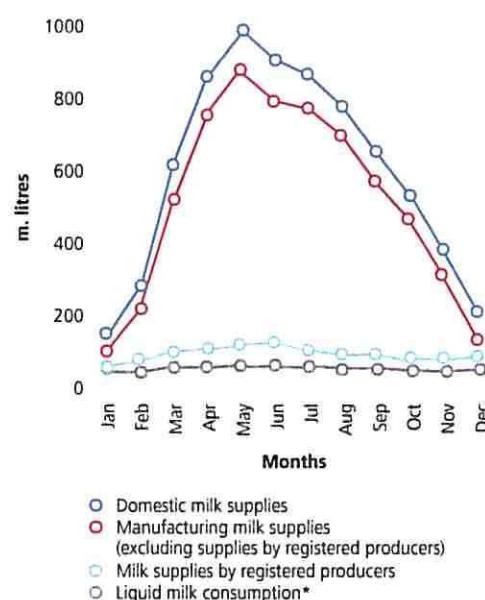
TABLE 1.0 SEASONALITY OF DOMESTIC MILK SUPPLIES (BY SECTOR)

| Year | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | Peak-to-trough months' ratios |
|---------------|------|------|-------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|-------------------------------|
| | | | | | | | | | | | | | | | | | |
| Manufacturing | 9.5 | 8.7 | 11.1 ¹ | 8.6 | 8.6 | 9.1 | 6.8 | 8.7 | 8.1 | 7.1 | 8.2 | 8.7 | 8.2 | 8.0 | 8.2 | 8.9 | |
| Liquid | 2.1 | 2.0 | 2.3 ¹ | 1.8 | 1.9 | 1.8 | 1.8 | 1.9 | 1.7 | 1.8 | 1.8 | 1.8 | 1.8 | 1.8 | 1.8 | 1.9 | 2.0 |
| All | 6.7 | 6.3 | 7.6 ¹ | 5.9 | 5.8 | 5.6 | 5.1 | 5.8 | 4.9 | 5.4 | 5.6 | 5.7 | 5.5 | 5.5 | 5.6 | 6.1 | |

¹ If calculated on the peak-valley months post the quota abolition the ratios would have been 6.6, 1.7 & 4.8

Source: DAFM/CSO

**FIG. 1.2 DOMESTIC SUPPLIES,
MANUFACTURING MILK SUPPLIES,
SUPPLIES BY REGISTERED
PRODUCERS AND LIQUID MILK
CONSUMPTION (MONTHLY) 2017**



* Milk sold for liquid consumption within the State, including bulk and packaged milk imports.

Sources: CSO/NMA

1.2 Milk Supplies by Registered Producers

Registered milk producers are a significant producer grouping in the domestic milk supply sector, representing 11% of all milk producers and supplying 14% of domestic milk supplies.

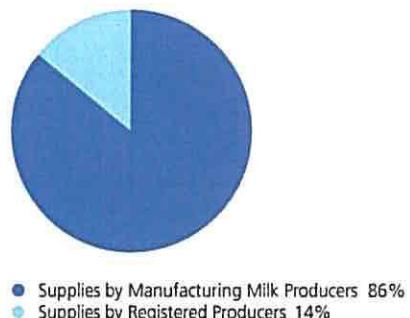
They supply not only the all year round domestic milk requirements for liquid milk consumption but also 8% of domestic manufacturing milk supplies.

Total milk supplies by the State's 1,808 registered producers under All Year Round and Winter Months Only contracts in 2016/17 increased by 65 million litres or 7% to 1,011 million litres, compared to 946 million litres in 2015/16.

Supplies for processing for liquid consumption amounted to 486 million litres, or 48% of total supplies of registered producers, while supplies for processing into manufactured dairy products amounted to 525 million litres, or 52% of total supplies.

Milk supplies purchased under registered contracts for processing for liquid consumption exceeded processor's fresh milk sales by 9% in 2016/17, compared to 8% in 2015/16, mainly due to transitional purchasing arrangements between processors and producers following industry consolidation.

FIGURE 1.3 DOMESTIC MILK SUPPLIES 2017



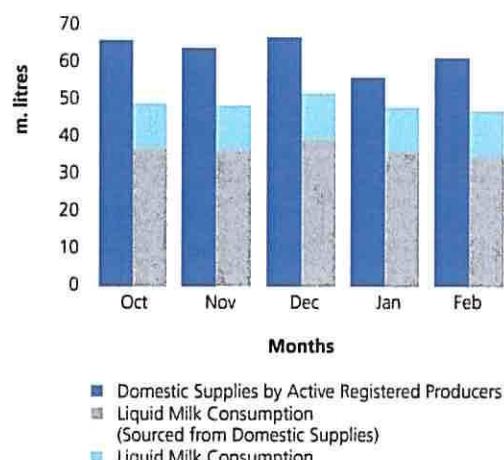
Registered producers with All Year Round contracts in 2016/17 had average annual supplies of 585,000 litres compared with 563,000 litres in the previous year, an increase of 4%.

1.3 Winter Milk Supplies

In the five prescribed winter months of October 2017 to February 2018, total milk supplies by registered producers amounted to 324 million litres, an increase of 12 million litres or 4% on their supplies in the same period in 2016/17, and provided a supply cover of 133% for national liquid milk consumption of 243 million litres (including imports) or a supply cover of 175% on consumption from domestic supplies only.

In the months of December 2017 and January 2018, total supplies by registered producers amounted to 127 million litres, an increase of 5 million litres, or 4% on their supplies for the same months in 2016/17, and were 27 million litres in excess of national liquid milk consumption of 100 million litres (including imports) in those months, a supply cover of 127%, or a supply cover of 165% on consumption from domestic supplies only.

FIG 1.4 MONTHLY MILK SUPPLIES BY REGISTERED PRODUCERS, LIQUID MILK CONSUMPTION 2017 (PRESCRIBED MONTHS OCTOBER 2017 - FEBRUARY 2018)



Sources: CSO/NMA

1.4 Imports

Last year bulk milk imports into the State for processing by creameries and pasteurisers were estimated at 803 million litres representing a decrease of 10 million litres, or 1% on 2016. These bulk milk imports were mainly cross border movements of milk from Northern Ireland and were equivalent to 11% of domestic supplies and 35% of Northern Ireland's annual milk supplies in 2017.

Bulk milk imports of 739 million litres for processing into manufactured dairy products in the State represented 92% of total milk imports while bulk imports of 64 million litres, for processing for liquid consumption in the State, represented 8% of bulk milk imports and were an increase of 1 million litres, or 2%, on the previous year.

TABLE 1.5 BULK MILK IMPORTS % DOMESTIC MILK SUPPLIES 2000-2017

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1996 |
|-----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Millions of litres | | | | | | | | | | | | | | | | | | | |
| Supplies | 7,263 | 6,654 | 6,395 | 5,469 | 5,423 | 5,225 | 5,377 | 5,173 | 4,801 | 4,959 | 5,090 | 5,083 | 4,915 | 5,116 | 5,157 | 5,032 | 5,179 | 5,012 | 5,144 |
| Imports ¹ (bulk) | 803 | 813 | 594 | 511 | 411 | 406 | 356 | 388 | 427 | 464 | 473 | 566 | 550 | 377 | 349 | 278 | 209 | 304 | - |
| Imports % | 11 | 12 | 9 | 9 | 8 | 8 | 7 | 8 | 9 | 9 | 9 | 11 | 11 | 7 | 7 | 5 | 4 | 6 | - |

¹ CSO

Imports of fresh milk in consumer packs, were estimated at 70 million litres, a reduction of 10 million litres or 13% on 2016.

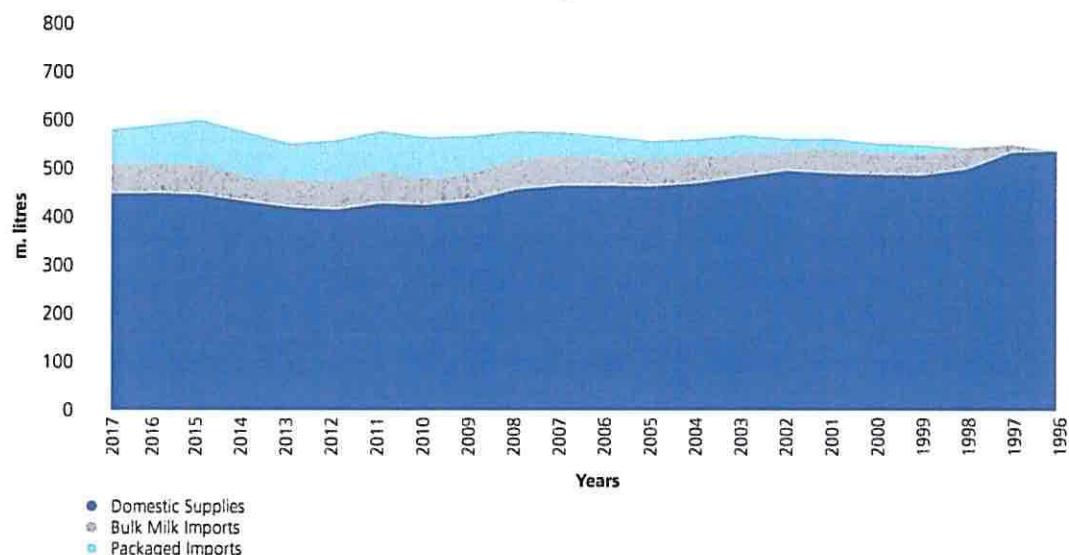
Total milk imports for liquid consumption in consumer packs and in bulk for processing for liquid consumption in the State amounted to 134 million litres in 2017, a decrease of 9 million litres, or 6% on 2016.

TABLE 1.6 PACKAGED AND BULK MILK IMPORTS FOR LIQUID CONSUMPTION 2000-2017

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1996 |
|--------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Millions of litres | | | | | | | | | | | | | | | | | | | |
| Consumer Packs | 70* | 80* | 94* | 93* | 89 | 86 | 86 | 84 | 78 | 59 | 50 | 46 | 40 | 38 | 41 | 26 | 24 | 23 | 0 |
| Bulk | 64 | 63 | 62 | 52 | 57 | 59 | 65 | 58 | 57 | 63 | 62 | 58 | 55 | 55 | 48 | 42 | 50 | 43 | 0 |
| Total Imports | 134 | 143 | 156 | 145 | 146 | 145 | 151 | 142 | 135 | 122 | 112 | 104 | 95 | 93 | 89 | 68 | 74 | 66 | 0 |

* NMA estimates

FIG 1.7 MARKET PENETRATION OF DOMESTIC LIQUID MILK MARKET BY IMPORTS 1996 - 2017



Domestic supplies had a 77% market share and imports had a 23% market share of the State's fresh milk market

Since 1996 imports of fresh milk for liquid consumption have grown to an estimated 134 million litres.

The market share of domestic registered supplies in the fresh milk market has fallen from 100% in 1996 to 77% in 2017, while the market share of imports has grown from zero to 23%.

Total milk imports from NI by processors (manufacturing and liquid) and by retailers amounted to 873 ml and were equivalent to 12% of domestic milk supplies.

Northern Ireland – Milk Supplies/Milk Prices

Milk supplies in Northern Ireland in 2017 amounted to 2,284 million litres, an increase of 86 million litres or 4% on the revised figure of 2,198 million litres in the previous year and were supplied by 2,635 dairy farmers.

Northern Ireland's annual milk supplies were equivalent to 31% of the State's domestic milk supplies.

Over 80% of Northern Ireland's annual milk supplies are exported as finished product or as raw milk.

Since 1993, annual milk supplies in Northern Ireland have increased by 975 million litres, or 74%, facilitated by the purchase and transfer of EU milk quotas from Great Britain. In 2017 the equivalent of 82% of the increase in milk supplies in Northern Ireland since 1993 was imported into and processed within the State.

TABLE 1.8 LIQUID MILK CONSUMPTION FROM DOMESTIC SUPPLIES AND IMPORTS 2000-2017

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1996 |
|---------------------------------|--------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | Millions of litres | | | | | | | | | | | | | | | | | | |
| Consumption | 581 | 590 | 601 | 576 | 565 | 563 | 578 | 567 | 568 | 578 | 577 | 568 | 559 | 556 | 571 | 563 | 564 | 553 | 536 |
| Domestic supplies | 447 | 447 | 445 | 431 | 419 | 418 | 427 | 425 | 433 | 456 | 465 | 464 | 464 | 463 | 482 | 495 | 490 | 487 | 536 |
| Total Imports | 134 | 143 | 156 | 145 | 146 | 145 | 151 | 142 | 135 | 122 | 112 | 104 | 95 | 93 | 89 | 68 | 74 | 66 | 0 |
| Domestic Supplies % Consumption | 77 | 76 | 74 | 75 | 74 | 74 | 74 | 75 | 76 | 79 | 81 | 82 | 83 | 83 | 84 | 88 | 87 | 88 | 100 |
| Imports % Consumption | 23 | 24 | 26 | 25 | 26 | 26 | 26 | 25 | 24 | 21 | 19 | 18 | 17 | 17 | 16 | 12 | 13 | 12 | 0 |

Source: CSO/NMA

TABLE 1.9 MILK SUPPLIES IN THE STATE & NORTHERN IRELAND 2017

| | Republic of Ireland | Northern Ireland |
|--|---------------------|------------------|
| Total Supplies – m. litres | 7,263 | 2,284 |
| Average Butterfat | 4.09 | 4.01 |
| Average Protein | 3.48 | 3.26 |
| Peak month/trough month ratio | 6.7/1 | 1.4/1 |
| Suppliers – number* | 17,000* | 2,635 |
| Average supplies per supplier – litres | 427,000 | 867,000 |

* NMA Estimates

The annual milk supply pattern in Northern Ireland continues to differ significantly from the State. Milk supplies are available on an all year round basis with a peak-to-trough month ratio in 2017 of 1.4/1 compared with 6.7/1 in the State.

Average annual milk supplies per supplier in Northern Ireland in 2017 were 867,000 litres, which were more than double the average milk annual supplies per supplier of 427,000 litres in the State.

FIG 1.10 MILK SUPPLIES MONTHLY – 2017 STATE & NORTHERN IRELAND

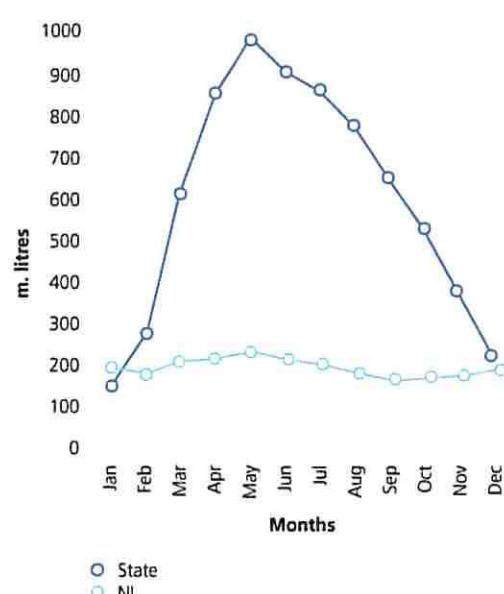


TABLE 1.11 NORTHERN IRELAND MILK SUPPLIES

| | Milk Supplies | |
|------|---------------|-------|
| | m. litres | Index |
| 1993 | 1,309 | 100 |
| 2002 | 1,764 | 135 |
| 2003 | 1,772 | 135 |
| 2004 | 1,776 | 136 |
| 2005 | 1,865 | 142 |
| 2006 | 1,902 | 145 |
| 2007 | 1,918 | 146 |
| 2008 | 1,902 | 145 |
| 2009 | 1,772 | 135 |
| 2010 | 1,850 | 141 |
| 2011 | 1,977 | 150 |
| 2012 | 1,995 | 151 |
| 2013 | 2,008 | 153 |
| 2014 | 2,198 | 168 |
| 2015 | 2,266 | 173 |
| 2016 | 2,198* | 168 |
| 2017 | 2,284 | 174 |

Source: DARDNI

* Revised

The annual average net price to producers in Northern Ireland for all year round milk supplies in 2017 was equivalent to 32.59 c/l, an increase of 7.9 c/l, or 32% on the previous year. This price was 2.8 c/l or 8% less than the annual average price of 35.39 c/l for manufacturing milk supplies in the State in 2017.

2. THE FRESH MILK MARKET

The fresh milk market is the largest consumer market for milk and milk products in the State, with an estimated retail value of €517m in 2017.

National consumption of fresh liquid milk last year was 581 million litres, a decrease of 9 million litres, or 2%, on consumption in 2016. Irish consumers have the highest per capita consumption of fresh drinking milk in the EU and in the world with an annual consumption of 121 litres per person per annum.

Last year, sales of whole milk represented 61% of fresh milk sales, while sales of lowfat and skimmed milk represented 39% of sales.

The national average retail prices of lowfat milk in 1 litre packs and of whole milk in 2 litre packs in 2017, as reported by the CSO, were 104 c/l and 169 c/l respectively. The average price of 1 litre packs (lowfat milk) decreased by 1 c/l while the price of 2 litre packs (whole milk) decreased by 2 c/l or 1% on 2016.

An estimated 75% of sales of fresh milk was packaged in 2 litres or larger size packs, while an estimated 25% of sales was in 1 litre or smaller packs.

Based on this sales mix, the National Milk Agency estimates that the national average retail price of milk in all pack sizes was 89 c/l in 2017, compared with 90 c/l in 2016, a decrease of 1 c/l, or 1%.

From 1995 to 2011 the CSO reported on the monthly average price of whole milk in 1 litre packs, over which time the price increased by 34 c/l, or 44%. From January 2012, the CSO ceased to report on the monthly average price of whole milk in 1 litre packs and commenced to report on the price of low fat milk in 1 litre packs.

In Table 2.0, the Agency has used the average price of low fat milk in 1 litre packs to calculate the retail price index from 2012 to 2017. Generally, the prices of own label whole milk and own label low fat milk in 1 litre packs in retail multiples are the same. In some instances, however, the retail prices of processors' brands of low fat milk in 1 litre packs may be higher than the retail prices of processors' brands of whole milk in 1 litre packs.

Table 2.0 INDICES OF CONSUMER PRICES/FOOD PRICES/RETAIL MILK PRICES/PRODUCER MILK PRICES

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 |
|-----------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Consumer Price Index | 151 | 150 | 150 | 151 | 151 | 150 | 148 | 144 | 145 | 153 | 147 | 140 | 135 | 132 | 129 | 124 | 119 | 113 | 107 | 106 | 103 | 102 | 100 |
| Food Price Index | 129 | 131 | 135 | 136 | 140 | 142 | 139 | 140 | 145 | 150 | 142 | 134 | 132 | 133 | 133 | 129 | 123 | 116 | 112 | 108 | 104 | 102 | 100 |
| Retail Milk Price Index | | | | | | | | | | | | | | | | | | | | | | | |
| • low fat milk ¹ | 135 | 136 | 136 | 136 | 138 | 136 | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — | — |
| • whole milk ² | — | — | — | — | — | — | 144 | 144 | 145 | 144 | 118 | 110 | 110 | 110 | 112 | 110 | 108 | 105 | 104 | 104 | 104 | 100 | |
| Producer Price Index ³ | 116 | 91 | 97 | 116 | 118 | 104 | 108 | 99 | 89 | 115 | 108 | 93 | 94 | 98 | 98 | 100 | 102 | 98 | 98 | 98 | 100 | 104 | 100 |

Sources: CSO/NMA

¹ CSO – national average retail price of lowfat milk in 1 litre packs (CSO from January 2012).

² CSO – national average retail price of whole milk in 1 litre packs (CSO to December 2011).

³ NMA – average producer price for supplies for processing for liquid consumption. EU dairy premium payments payable to eligible recipients since 2004 are not included.

**TABLE 2.1 ANNUAL AVERAGE RETAIL MILK PRICES – ANNUAL PRODUCER MILK PRICES/
PRODUCERS' SHARE OF RETAIL MILK PRICE**

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 |
|------------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | c/l | |
| Retail Prices | | | | | | | | | | | | | | | | | | | | | | | |
| – lowfat milk ¹ | 104 | 105 | 105 | 105 | 106 | 105 | – | – | – | – | – | – | – | – | – | – | – | – | – | – | – | – | |
| – whole milk ² | – | – | – | – | – | – | 111 | 111 | 112 | 111 | 91 | 85 | 85 | 85 | 86 | 85 | 83 | 81 | 80 | 80 | 80 | 77 | |
| Producer Prices³ | | | | | | | | | | | | | | | | | | | | | | | |
| Producer Price | 38.0 | 29.9 | 31.9 | 38.1 | 38.9 | 34.1 | 35.5 | 32.4 | 29.2 | 37.6 | 35.3 | 30.5 | 31.0 | 32.3 | 32.3 | 32.7 | 33.3 | 32.1 | 32.2 | 32.3 | 32.8 | 34.1 | 32.8 |
| % Retail ⁴ | 37% | 28% | 30% | 36% | 37% | 32% | 32% | 29% | 26% | 34% | 39% | 36% | 36% | 38% | 38% | 38% | 40% | 40% | 40% | 41% | 43% | 43% | |

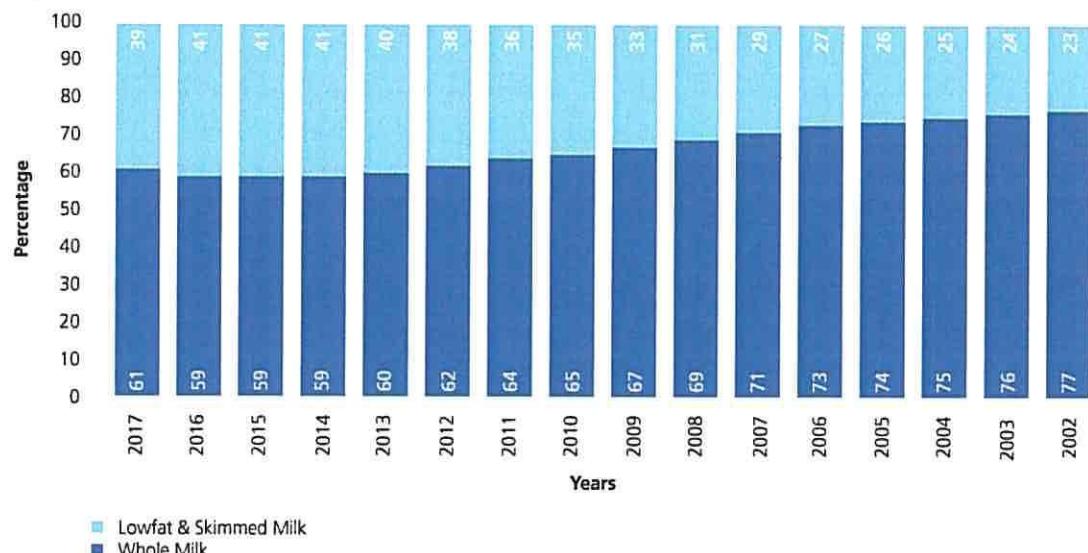
¹ CSO – national annual average retail price of lowfat milk in 1 litre packs (CSO reports on 1 litre pack of low fat milk only since January 2012).

² CSO – national annual average retail price of whole milk in 1 litre packs.

³ NMA – national annual average producer price of milk for processing for liquid consumption.

⁴ NMA – Based on the NMA estimate of 89 c/l as the national annual average retail price in all pack sizes for fresh milk, the producers' price as a percentage of the annual average retail price would be 43% in 2017 compared with 33% in 2016.

Fig. 2.2 FRESH MILK SALES - PRODUCT PROFILE 2017 - 2002



Source: CSO

Retail Market

Retailers are the main distribution channel for fresh milk, distributing 79% of all fresh milk. According to industry sources, the catering channel remained at 11%, while the doorstep channel remained at 10%.

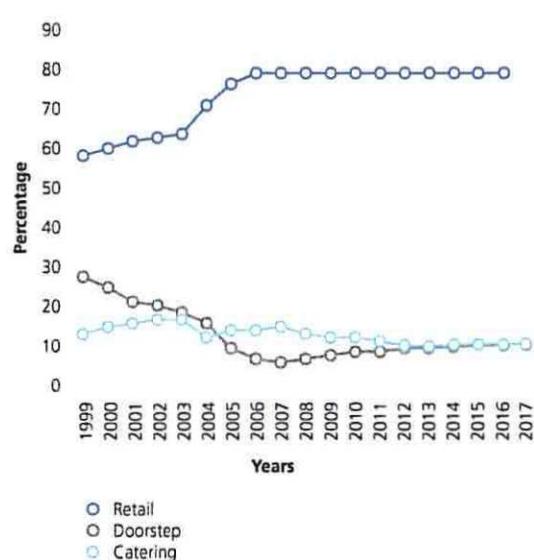
The three largest multiple groupings had a 70% share of the Irish grocery market in 2017, and the five largest multiple groupings had a market share of 93%.

TABLE 2.3 GROCERY MARKET SHARES

| | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 |
|------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % | % |
| Tesco | 22 | 22 | 24 | 25 | 26 | 27 | 28 | 27 | 26 | 26 | 26 | 26 | 26 | 25 | 23 | 24 |
| SuperValu | 22 | 23 | 25 | 25 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 20 | 19 | 19 | 19 |
| Dunnes | 22 | 23 | 24 | 24 | 24 | 23 | 23 | 23 | 25 | 24 | 24 | 22 | 22 | 22 | 21 | 22 |
| Lidl/Aldi | 23 | 22 | 17 | 16 | 14 | 12 | 12 | 12 | 11 | 10 | 7 | 6 | 6 | 5 | 6 | 1 |
| Superquinn | - | - | - | - | 5 | 6 | 5 | 7 | 7 | 8 | 8 | 8 | 9 | 8 | 9 | 9 |
| Centra | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 3 |
| Spar | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 2 |
| All others | 3 | 2 | 2 | 2 | 3 | 4 | 4 | 7 | 7 | 8 | 11 | 13 | 14 | 14 | 17 | 20 |
| Total | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |

Source: RGDATA – estimate

FIG 2.4 MARKET SHARES 1999 - 2017



Source: Industry Estimate

Discount retailers, whose grocery market share increased to 23% in 2017, are among the main outlets for packaged fresh milk imports.

In the Irish fresh milk market, it is estimated that over 62% of milk sales in retail outlets are now sold as 'own label' according to industry sources.

Own label sales in 2 litre packs were retailed at an average discount of 27% on processors' brands.

TABLE 3.1 CLASSIFICATION OF REGISTERED CONTRACTS BY TYPE/SUPPLIES

| | Contracts | | | | Milk Supplies | | | |
|----------------|--------------|------------|--------------|------------|---------------|------------|--------------|------------|
| | 2016/17 | | 2015/16 | | 2016/17 | | 2015/16 | |
| | Number | % | Number | % | m litres | % | m litres | % |
| All Year Round | 1,706 | 94 | 1,657 | 94 | 479.5 | 99 | 477.9 | 99 |
| Winter | 102 | 6 | 97 | 6 | 6.5 | 1 | 5.9 | 1 |
| Total | 1,808 | 100 | 1,754 | 100 | 486.0 | 100 | 483.8 | 100 |

- Milk supplies purchased under registered contracts in 2016/17 were 9% higher than domestic fresh milk sales, compared with 8% higher in 2015/16. This was mainly due to transitional purchasing arrangements between processors and some producers following consolidation.

3.1 CONTRACT PRICING SYSTEMS

- Two systems of milk pricing are used by processors when purchasing milk from producers for processing for liquid consumption, namely the Manufacturing Milk Price plus Bonus System (MMP System) and the FLAT Price System (FLAT System).
- Under the MMP System, a milk price linked to a processor's monthly manufacturing milk price with price differentials for constituents is paid with the addition of fixed or variable bonus payments in winter periods ranging from four months to six months. Some registered processors also paid low monthly bonuses in the summer months.
- Under the FLAT System, milk is paid for at a monthly flat price per litre with no price differentiation for milk constituents and with higher prices paid in the winter months.
- In 2016/17, the MMP System was applied in 83% of the AYR contracts, compared with 86% in 2015/16, and to 78% of milk supplies compared with 80% of milk supplies in 2015/16.
- The FLAT System was applied in 17% of the AYR contracts, compared with 14% in 2015/16, and to 22% of the milk supplies compared with 20% in 2015/16.

TABLE 3.2 ALL YEAR ROUND CONTRACTS BY TYPE AND PRICING SYSTEMS

| Pricing Systems | Contracts | | | | Milk Supplies | | | |
|------------------|--------------|------------|--------------|------------|---------------|------------|--------------|------------|
| | 2016/17 | | 2015/16 | | 2016/17 | | 2015/16 | |
| | Number | % | Number | % | m litres | % | m litres | % |
| MMP SYSTEM | 1,410 | 83 | 1,427 | 86 | 375.9 | 78 | 383.3 | 80 |
| FLAT SYSTEM | 296 | 17 | 230 | 14 | 103.6 | 22 | 94.6 | 20 |
| TOTAL AYR | 1,706 | 100 | 1,657 | 100 | 479.5 | 100 | 477.9 | 100 |

FIG. 3.3 PRICING SYSTEMS/CONTRACTS
2016/17

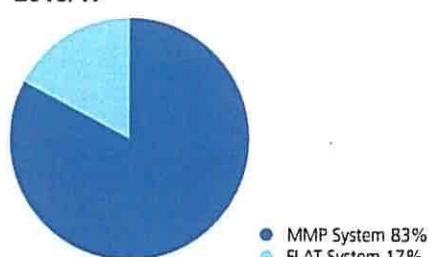


FIG. 3.4 PRICING SYSTEMS/MILK SUPPLIES
2016/17

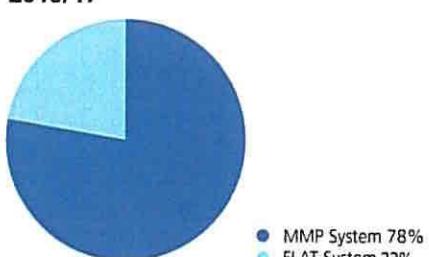


FIG. 3.5 ALL YEAR ROUND CONTRACTS – PRICING SYSTEMS/SUPPLIES 2000/01 – 2016/17

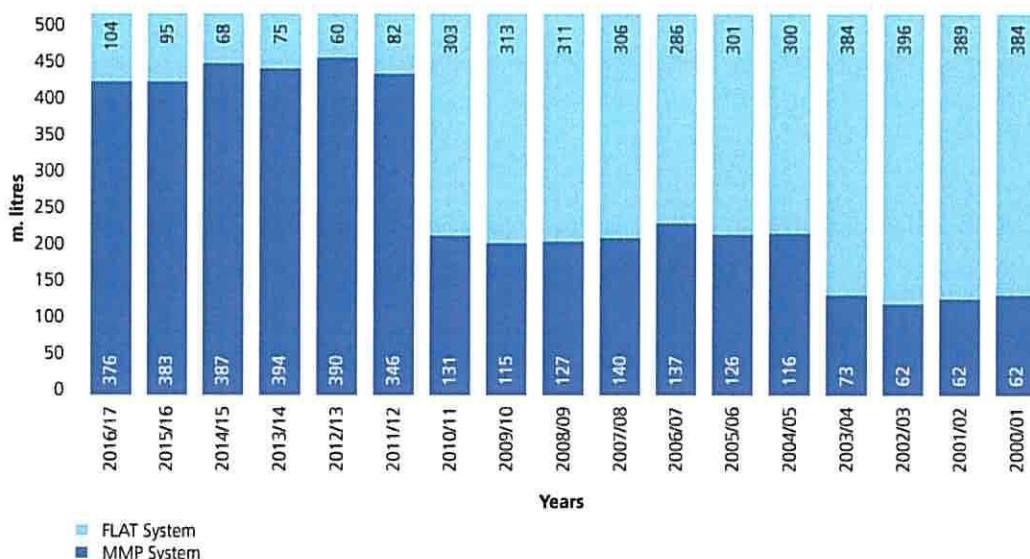


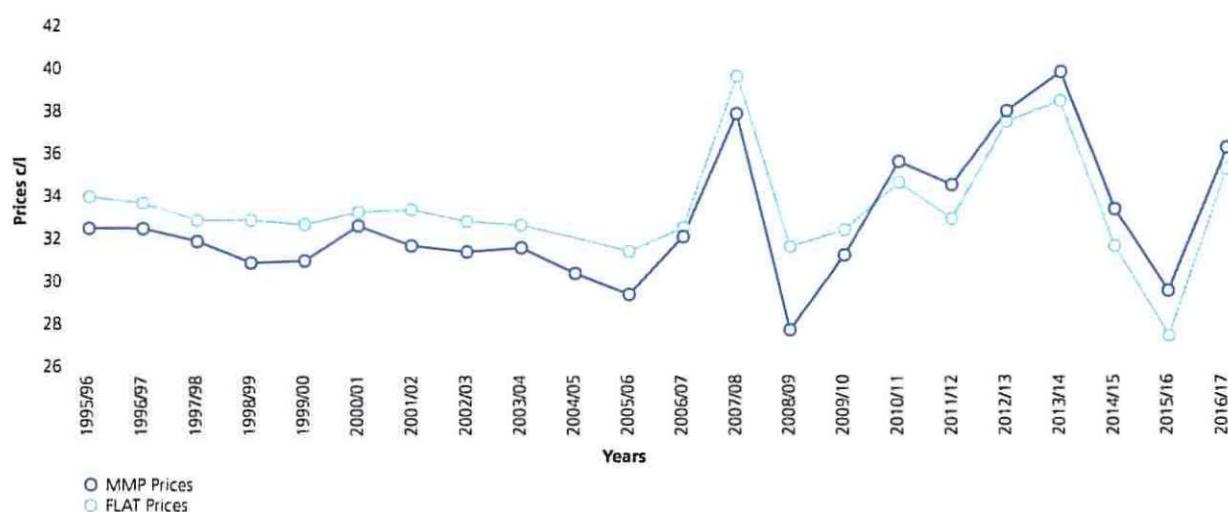
Table 3.6 ALL YEAR ROUND CONTRACTS ANNUAL AVERAGE MILK PRICES PAID - 2016/17 & 2015/16

| Pricing Systems | Average Prices | | Price Decreases | Contracts | Milk Supplies |
|-----------------|----------------|---------|-----------------|-----------|---------------|
| | 2016/17 | 2015/16 | | | |
| | c/litre | c/litre | | | |
| MMP | 36.88 | 29.26 | 7.62 | 1,410 | 375.9 |
| FLAT | 35.12 | 27.12 | 8.00 | 296 | 103.6 |
| AYR Contracts | 36.50 | 28.84 | 7.66 | 1,706 | 479.5 |

Prices are in respect of AYR contracts that apply the MMP System and the FLAT system and are ex farm attainable prices, exclusive of VAT and inclusive of all quality and other bonuses and before deductions of penalties and statutory levies. Prices are weighted by monthly volumes purchased. In the case of contracts applying the MMP System, prices are linked to monthly manufacturing prices with fixed and variable bonuses added. Where the Pricing System in a contract changed during the milk year, the contract has been classified in accordance with the main Pricing System applied during the year.

- ▶ The average price paid under the AYR MMP System contracts in 2016/17 was 36.88 c/l, an increase of 7.62 c/l or 26% on the previous year.
- ▶ The average price paid under the AYR FLAT System contracts in 2016/17 was 35.12 c/l, an increase of 8 c/l or 29% on the previous year.
- ▶ The average price paid under all AYR contracts in 2016/17 was 36.50 c/l, an increase of 7.66 c/l or 27% on the previous year.
- ▶ The annual average price of 36.88 c/l under the MMP System was 1.76 c/l higher than the annual average price paid under the FLAT System.
- ▶ Six processors purchased supplies using the MMP System only in their contracts.
- ▶ Three processors purchased supplies using the FLAT System only in their contracts.
- ▶ Two processors purchased supplies using both FLAT and MMP Systems.
- ▶ A schedule showing the annual average prices in AYR contracts since 1995/96 is set out in Appendix 3 (Table A).

FIG. 3.7 AYR CONTRACTS – ANNUAL AVERAGE MMP AND FLAT PRICES 1995/96 – 2016/17



See Appendix 3 (Table A).

3.2 MAIN AYR CONTRACTS - PRICES PAID 2016/17 & 2015/16

- A table of the annual average milk prices paid under the nine highest volume AYR contracts, representing 80% of the AYR contracts and 82% of AYR milk supplies, is set out below.

TABLE 3.8 ALL YEAR ROUND CONTRACTS - PRICES PAID – HIGHEST VOLUME CONTRACTS

| MMP SYSTEM CONTRACTS | | | | | | | |
|----------------------|---|---------|--------------------------------|---------|-------------|---------|---------------------------------|
| Contract Types | Annual Average Prices Plus Bonuses ¹ | | Annual Average Monthly Bonuses | | Base Prices | | Change in Annual Average Prices |
| | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 | 2015/16 | Increases |
| | c/l | c/l | c/l | c/l | c/l | c/l | c/l |
| A1 | 37.61 | 29.44 | 4.84 | 5.44 | 32.77 | 24.00 | 8.17 |
| B1 | 35.87 | 27.56 | 2.66 | 2.41 | 33.21 | 25.15 | 8.31 |
| B2 | 34.69 | 28.03 | 4.02 | 4.26 | 30.67 | 23.77 | 6.66 |
| D | 36.86 | 29.74 | 3.91 | 4.00 | 32.95 | 25.74 | 7.12 |
| F | 36.78 | 29.19 | 3.82 | 3.79 | 32.96 | 25.40 | 7.59 |
| B | 36.13 | 29.20 | 2.23 | 3.25 | 33.90 | 25.95 | 6.93 |
| H | 36.34 | 30.08 | 3.29 | 3.92 | 33.05 | 27.77 | 6.26 |

| FLAT SYSTEM CONTRACTS | | | | | | | |
|-----------------------|------------------------------------|---------|--------------------------|---------|--------------------------|---------|---------------------------------|
| Contract Types | Annual Average Prices ¹ | | Winter Prices (6 months) | | Summer Prices (6 months) | | Change in Annual Average Prices |
| | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 | 2015/16 | Increases |
| | c/l | c/l | c/l | c/l | c/l | c/l | c/l |
| D1 | 33.94 | 27.85 | 36.28 | 33.10 | 31.92 | 23.51 | 6.09 |
| J | 35.04 | 27.32 | 35.14 | 32.45 | 34.94 | 23.85 | 7.72 |

¹ Excluding VAT.

3.3 WINTER CONTRACTS – PRICES PAID

TABLE 3.9 WINTER CONTRACTS – PRICES/SUPPLIES

| Pricing Systems | Contracts | | Milk Supplies | | 2016/17 | 2015/16 |
|-----------------|------------|------------|---------------|------------|---------------------------------------|---------------------------------------|
| | Number | % | m. litres | % | Average Price – Winter Months c/litre | Average Price – Winter Months c/litre |
| MMP System | 79 | 77 | 4.8 | 74 | 44.42 | 39.46 |
| FLAT System | 23 | 23 | 1.7 | 26 | 36.31 | 35.30 |
| Total | 102 | 100 | 6.5 | 100 | 42.28 | 38.75 |

Under the Winter Contracts, a producer undertakes to supply milk for processing for liquid consumption during some or all of the prescribed winter months (October to February). The 102 winter contracts related to 6.5 million litres of milk (an increase of 0.6 million litres on the previous year) and represented 6% of all contracts and 1% of milk supplies.

3.4 ALL CONTRACTS – PRICES PAID – MILK YEARS

The average price paid under all contracts, both All Year Round and Winter Months Only in 2016/17 was 36.58 c/l, an increase of 7.62 c/l, or 26% on the previous milk year.

TABLE 3.10 PRICES PAID UNDER ALL CONTRACTS AND PRICING SYSTEMS

| Period | 2016/17 | 2015/16 | Changes |
|--|---------------------------|---------------------------|----------------------|
| | 1,808 contracts 486 ml | 1,754 contracts 484 ml | 54 contracts 2 ml |
| | c/litre | c/litre | c/litre |
| Winter months October–March (6) | 37.88 | 33.12 | 4.76 |
| Summer months April – September (6) | 35.14 | 24.86 | 10.28 |
| Annual Average Prices | 36.58 | 28.96 | 7.62 |

Prices are in respect of both AYR and Winter contracts utilising the MMP System and the FLAT System and are ex farm attainable prices, exclusive of VAT and inclusive of all quality and other bonuses and before deductions of penalties and statutory levies. Prices are weighted by monthly volumes purchased. Payment periods on all contracts have been standardised to a six winter months premium period (October to March) and a six summer months period (April to September).

3.5 MILK PRICES 2017

ANNUAL AVERAGE LIQUID MILK PRICES AND MANUFACTURING PRICES

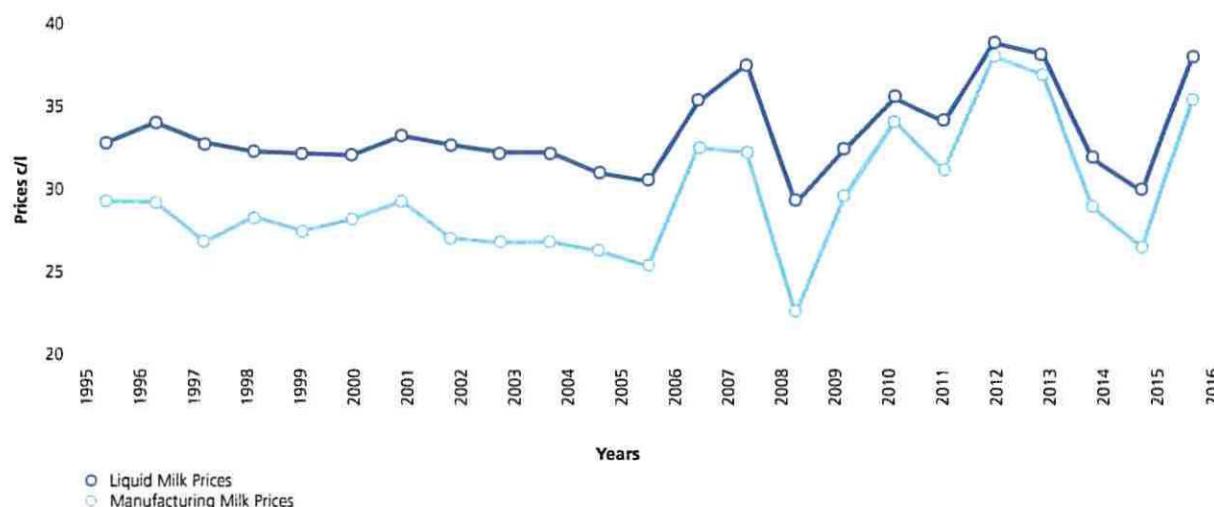
- In the calendar year 2017, which includes the first three months of the 2017/18 milk year, the annual average price paid under all registered contracts (AYR and Winter) was 38.00 c/l. This calendar year price was 1.42 c/l higher than the annual average price of 36.58 c/l paid in the 2016/17 milk year

due to the higher manufacturing prices paid by processors in the final quarter of 2017, compared to the final quarter of 2016.

- In 2017, the annual average price of 38.00 c/l paid under all registered contracts was the third highest on record and was 8.13 c/l or 27% higher than the annual average price of 29.87 c/l paid in 2016.
- The annual average liquid incentive paid under the MMP System in 2017 was 3.70 c/l, which was 0.17 c/l lower than in 2016.

- ▶ The annual average price for registered supplies paid for under the MMP System was 38.38 c/l, an increase of 8.12 c/l or 27% on 2016.
- ▶ The annual average price for registered supplies paid for under the FLAT System was 36.26 c/l, an increase of 8.71 c/l or 32% on 2016. The annual average FLAT price was 2.12 c/l or 6% lower than the annual average MMP price.
- ▶ The annual average price for manufacturing milk supplies, excluding VAT and after collection charges in 2017, was 35.39 c/l, an increase of 8.90 c/l, or 34%, on the annual average manufacturing price of 26.49 c/l in 2016.
- ▶ The differential in 2017 between the annual average producer price for milk supplies for liquid consumption of 38.00 c/l and the annual average producer price for manufacturing milk supplies of 35.39 c/l, was 2.61 c/l, compared with the differential of 3.38 c/l in 2016, a decrease of 0.77 c/l.
- ▶ Based on a similar solids content for liquid and manufacturing milk supplies in 2017, the annual differential between the average liquid price and the adjusted average manufacturing price was an estimated 3.37 c/l, compared with 4.00 c/l in 2016. Appendix 3 (Table B (ii)).
- ▶ A schedule showing the annual average producer milk prices for supplies for liquid consumption and supplies for processing for manufacturing since 1995 is set out in Appendix 3 (Table B (i)).

FIG. 3.11 PRODUCER MILK PRICES – ANNUAL AVERAGES – LIQUID MILK/MANUFACTURING MILK 1995-2017



4. PROCESSORS

TABLE 4.0 STRUCTURE OF REGISTERED CONTRACTS BY REGISTERED PROCESSORS' SUPPLY BANDS 2016/17

| Milk supply bands | Number of processors | Registered contracts | | Registered supplies | |
|-------------------|----------------------|----------------------|------------|---------------------|------------|
| | | m. litres | number | % | m. litres |
| 0-20 | 7 | 193 | 11 | 40.7 | 9 |
| 20-40 | 2 | 220 | 12 | 54.8 | 11 |
| Over 40 | 3 | 1,395 | 77 | 390.5 | 80 |
| TOTAL | 12 | 1,808 | 100 | 486.0 | 100 |

As at 31st December 2015

- ▶ The industry structure is highly concentrated. Three processors with annual supplies in excess of 40 million litres of milk for processing for liquid consumption accounted for 77% of registered contracts and 80% of registered milk supplies.
- ▶ The 12 registered processors included 1 processor, who was also a registered producer.
- ▶ The number of heat treatment establishments licensed to process milk for liquid consumption in the State at the 31st December 2017 was 14, of which 12 establishments were operated by the 12 processors registered with the Agency.
- ▶ Two processors operating plants in the State for the processing of milk for liquid consumption (including UHT milk) were not registered with the Agency.
- ▶ Average annual milk supplies processed per establishment operated by registered processors were 40.5 million litres.

APPENDIX 1

MEETINGS OF THE AGENCY

| Members | Meetings Attended 2016 | |
|-------------------------|---------------------------|--|
| Denis Murphy – Chairman | 6 | The Agency held six meetings during the year and the attendance ratio was 86% |
| Aidan Casey | 6 | |
| Teddy Cashman | 4 | The Chairman and Chief Executive held one meeting with officials from the Department of Agriculture, Food and the Marine and provided updates on the regulation of the supply of milk for processing for liquid consumption and on developments in the liquid milk sector. |
| Denis Fagan | 5 | |
| William Lennon | 6 | The Agency, through its executive, has regular contact with representatives of Teagasc, the National Dairy Council, the National Dairies Association, the Irish Farmers' Association, and other groups and organisations. |
| Padraig Mulligan | 6 | |
| T.J. Flanagan | 6 | |
| Tony O'Driscoll | 6 | |
| Eoghan Sweeney | 3 | The Agency sought the advice of expert economists on different aspects of the liquid milk sector during the year. |
| Frank Tobin | 4 | |
| Walter Maloney | 4 | Mr. Denis Fagan was the Agency's nominee on the Board of the National Dairy Council in 2017. |
| John Foster | 6 | |
| Richard Donohue | 6 | In 2017, the Audit & Risk Committee held two meetings. |
| Michael Kilcoyne | 4 | |

APPENDIX 2

REGISTER OF PRODUCERS

A. REGISTER OF PRODUCERS

| Milk Years | Registered Producers | De-registered Producers | New Producers |
|------------|----------------------|-------------------------|---------------|
| 1995/96 | 3,360 | 2 | 2,472 |
| 1996/97 | 3,344 | 57 | 41 |
| 1997/98 | 3,300 | 142 | 98 |
| 1998/99 | 3,181 | 129 | 10 |
| 1999/00 | 3,209 | 66 | 94 |
| 2000/01 | 3,359 | 25 | 175 |
| 2001/02 | 3,093 | 282 | 16 |
| 2002/03 | 3,133 | 58 | 98 |
| 2003/04 | 2,716 | 486 | 69 |
| 2004/05 | 2,575 | 194 | 53 |
| 2005/06 | 2,492 | 141 | 58 |
| 2006/07 | 2,520 | 12 | 40 |
| 2007/08 | 2,371 | 161 | 12 |
| 2008/09 | 2,357 | 69 | 55 |
| 2009/10 | 2,367 | 84 | 94 |
| 2010/11 | 2,352 | 87 | 72 |
| 2011/12 | 2,034 | 339 | 21 |
| 2012/13 | 2,044 | 10 | 20 |
| 2013/14 | 2,039 | 32 | 27 |
| 2014/15 | 1,982 | 86 | 28 |
| 2015/16 | 1,841 | 178 | 37 |
| 2016/17 | 1,901 | 64 | 120 |

Register of Producers as at 31 December in each year.

Producers remain on the Register until the Agency is notified that producers have permanently ceased to supply milk for processing for liquid consumption. Some producers, who do not have registered contracts, remain on the Register until such notifications are received.

MILK SUPPLIES

B. REGISTERED MILK SUPPLIES BY CONTRACT TYPES

| Milk Years | Total | All Year Round | Winter Months Only |
|------------|----------|----------------|--------------------|
| | m.litres | m.litres | m.litres |
| 1995/96 | 497.3 | 488.4 | 8.9 |
| 1996/97 | 474.6 | 467.3 | 7.3 |
| 1997/98 | 434.6 | 427.3 | 7.3 |
| 1998/99 | 433.2 | 426.4 | 6.8 |
| 1999/00 | 436.9 | 428.7 | 8.2 |
| 2000/01 | 452.6 | 446.1 | 6.5 |
| 2001/02 | 458.7 | 451.6 | 7.1 |
| 2002/03 | 468.1 | 458.0 | 10.1 |
| 2003/04 | 465.5 | 457.4 | 8.1 |
| 2004/05 | 425.7 | 416.3 | 9.4 |
| 2005/06 | 438.7 | 427.4 | 11.3 |
| 2006/07 | 432.3 | 423.1 | 9.2 |
| 2007/08 | 454.8 | 446.3 | 8.5 |
| 2008/09 | 447.8 | 438.2 | 9.6 |
| 2009/10 | 435.6 | 427.5 | 8.1 |
| 2010/11 | 444.2 | 433.8 | 10.4 |
| 2011/12 | 435.0 | 428.5 | 6.5 |
| 2012/13 | 455.1 | 449.0 | 6.1 |
| 2013/14 | 475.4 | 469.2 | 6.2 |
| 2014/15 | 460.9 | 455.1 | 5.8 |
| 2015/16 | 483.8 | 477.9 | 5.9 |
| 2016/17 | 486.0 | 479.5 | 6.5 |

PRICING SYSTEMS

C. ALL YEAR ROUND CONTRACTS – PRICING SYSTEMS

| Milk Years | Contracts | Pricing Systems | | % MMP | % FLAT |
|------------|-----------|-----------------|-------|-------|--------|
| | | MMP | FLAT | | |
| 1995/96 | 3,206 | 471 | 2,735 | 15 | 85 |
| 1996/97 | 3,151 | 455 | 2,696 | 14 | 86 |
| 1997/98 | 2,783 | 373 | 2,410 | 13 | 87 |
| 1998/99 | 2,708 | 418 | 2,290 | 15 | 85 |
| 1999/00 | 2,642 | 373 | 2,269 | 14 | 86 |
| 2000/01 | 2,725 | 350 | 2,375 | 13 | 87 |
| 2001/02 | 2,620 | 338 | 2,282 | 13 | 87 |
| 2002/03 | 2,583 | 344 | 2,239 | 13 | 87 |
| 2003/04 | 2,510 | 435 | 2,075 | 17 | 83 |
| 2004/05 | 2,199 | 513 | 1,686 | 23 | 77 |
| 2005/06 | 2,104 | 515 | 1,589 | 24 | 76 |
| 2006/07 | 1,908 | 460 | 1,448 | 24 | 76 |
| 2007/08 | 1,861 | 475 | 1,386 | 25 | 75 |
| 2008/09 | 1,849 | 479 | 1,370 | 26 | 74 |
| 2009/10 | 1,862 | 549 | 1,313 | 30 | 70 |
| 2010/11 | 1,790 | 526 | 1,264 | 29 | 71 |
| 2011/12 | 1,824 | 1,499 | 325 | 82 | 18 |
| 2012/13 | 1,769 | 1,524 | 245 | 86 | 14 |
| 2013/14 | 1,759 | 1,503 | 256 | 85 | 15 |
| 2014/15 | 1,623 | 1,384 | 239 | 85 | 15 |
| 2015/16 | 1,657 | 1,427 | 230 | 86 | 14 |
| 2016/17 | 1,706 | 1,410 | 296 | 83 | 17 |

D. ALL YEAR ROUND CONTRACTS – SUPPLIES AND PRICING SYSTEMS

| Milk Years | Supplies | Pricing Systems | | MMP | FLAT |
|------------|-----------|-----------------|-----------|-----|------|
| | | MMP | FLAT | | |
| | m. litres | m. litres | m. litres | % | % |
| 1995/96 | 488.4 | 44.8 | 443.6 | 9 | 91 |
| 1996/97 | 467.3 | 72.7 | 394.5 | 15 | 85 |
| 1997/98 | 427.3 | 62.3 | 365.0 | 15 | 85 |
| 1998/99 | 426.4 | 76.4 | 350.0 | 18 | 82 |
| 1999/00 | 428.7 | 75.0 | 353.7 | 17 | 83 |
| 2000/01 | 446.1 | 62.5 | 383.6 | 14 | 86 |
| 2001/02 | 451.6 | 62.1 | 389.5 | 14 | 86 |
| 2002/03 | 458.0 | 61.6 | 396.4 | 13 | 87 |
| 2003/04 | 457.4 | 73.1 | 384.3 | 16 | 84 |
| 2004/05 | 416.3 | 116.3 | 300.0 | 28 | 72 |
| 2005/06 | 427.4 | 126.4 | 301.0 | 30 | 70 |
| 2006/07 | 423.1 | 136.8 | 286.3 | 32 | 68 |
| 2007/08 | 446.3 | 139.9 | 306.4 | 31 | 69 |
| 2008/09 | 438.2 | 126.9 | 311.3 | 29 | 71 |
| 2009/10 | 427.5 | 114.9 | 312.6 | 27 | 73 |
| 2010/11 | 433.8 | 130.8 | 303.0 | 30 | 70 |
| 2011/12 | 428.5 | 346.0 | 82.5 | 81 | 19 |
| 2012/13 | 449.0 | 389.5 | 59.5 | 87 | 13 |
| 2013/14 | 469.2 | 394.3 | 74.9 | 84 | 16 |
| 2014/15 | 455.1 | 386.7 | 68.4 | 85 | 15 |
| 2015/16 | 477.9 | 383.3 | 94.6 | 80 | 20 |
| 2016/17 | 479.5 | 375.9 | 103.6 | 78 | 22 |

APPENDIX 3

ANNUAL AVERAGE MILK PRODUCER PRICES/DIFFERENTIALS

**TABLE A. ALL YEAR ROUND CONTRACTS - MILK YEARS 1995/96 TO 2016/17 -
ANNUAL AVERAGE PRICES/MMP SYSTEM/ FLAT SYSTEM/DIFFERENTIALS**

| Milk Years | Average Prices c/l | Average MMP Prices c/l | Average FLAT Prices c/l | MMP Price v FLAT Price c/l |
|----------------|-----------------------|------------------------------|-------------------------------|----------------------------------|
| 1995/96 | N/A | 32.30 | 33.77 | (1.47) |
| 1996/97 | N/A | 32.28 | 33.46 | (1.18) |
| 1997/98 | 32.50 | 31.67 | 32.65 | (0.98) |
| 1998/99 | 32.19 | 30.64 | 32.65 | (2.01) |
| 1999/00 | 32.15 | 30.73 | 32.43 | (1.70) |
| 2000/01 | 32.93 | 32.36 | 33.01 | (0.65) |
| 2001/02 | 32.92 | 31.42 | 33.11 | (1.69) |
| 2002/03 | 32.28 | 31.13 | 32.56 | (1.43) |
| 2003/04 | 32.25 | 31.32 | 32.38 | (1.06) |
| 2004/05 | 31.30 | 30.11 | 31.74 | (1.63) |
| 2005/06 | 30.56 | 29.12 | 31.12 | (2.00) |
| 2006/07 | 32.11 | 31.85 | 32.25 | (0.40) |
| 2007/08 | 38.84 | 37.60 | 39.38 | (1.78) |
| 2008/09 | 30.24 | 27.45 | 31.35 | (3.90) |
| 2009/10 | 31.84 | 30.96 | 32.15 | (1.19) |
| 2010/11 | 34.68 | 35.35 | 34.37 | 0.98 |
| 2011/12 | 33.94 | 34.25 | 32.66 | 1.59 |
| 2012/13 | 37.42 | 37.44 | 37.19 | 0.25 |
| 2013/14 | 39.35 | 39.56 | 38.21 | 1.35 |
| 2014/15 | 32.79 | 33.04 | 31.38 | 1.66 |
| 2015/16 | 28.84 | 29.26 | 27.12 | 2.14 |
| 2016/17 | 36.50 | 36.88 | 35.12 | 1.76 |

TABLE B (i). PRODUCER MILK PRICES - ANNUAL AVERAGES - 1995-2017
LIQUID PRICES/MANUFACTURING PRICES/DIFFERENTIALS

| Calendar Years | Prices – Liquid ¹ | Prices – Manufacturing ¹ | Price Differentials |
|----------------|------------------------------|-------------------------------------|---------------------|
| | c/l | c/l | c/l |
| 1995 | 32.84 | 29.32 | 3.52 |
| 1996 | 34.07 | 29.26 | 4.81 |
| 1997 | 32.85 | 26.85 | 6.00 |
| 1998 | 32.31 | 28.37 | 3.94 |
| 1999 | 32.20 | 27.51 | 4.69 |
| 2000 | 32.09 | 28.21 | 3.88 |
| 2001 | 33.26 | 29.31 | 3.95 |
| 2002 | 32.70 | 27.06 | 5.64 |
| 2003 | 32.26 | 26.79 | 5.47 |
| 2004 | 32.26 | 26.84 | 5.42 |
| 2005 | 31.00 | 26.29 | 4.71 |
| 2006 | 30.51 | 25.36 | 5.15 |
| 2007 | 35.28 | 32.54 | 2.74 |
| 2008 | 37.58 | 32.24 | 5.34 |
| 2009 | 29.17 | 22.49 | 6.68 |
| 2010 | 32.44 | 29.62 | 2.82 |
| 2011 | 35.51 | 34.10 | 1.41 |
| 2012 | 34.10 | 31.15 | 2.95 |
| 2013 | 38.87 | 38.07 | 0.80 |
| 2014 | 38.15 | 36.92 | 1.23 |
| 2015 | 31.88 | 28.95 | 2.93 |
| 2016 | 29.87 | 26.49 | 3.38 |
| 2017 | 38.00 | 35.39 | 2.61 |

Sources: NMA/CSO

¹ Prices excluding VAT, before levies and after collection charges

TABLE B (ii). PRODUCER MILK PRICES - ANNUAL AVERAGES – 2013-2017
LIQUID PRICES/MANUFACTURING PRICES/DIFFERENTIALS

| Calendar Years | Prices – Liquid ¹ | Prices – Manufacturing ¹ | Price Differentials |
|----------------|------------------------------|-------------------------------------|---------------------|
| | c/l | c/l | c/l |
| 2013 | 38.87 | 37.67 ² | 1.20 ² |
| 2014 | 38.15 | 36.51 ² | 1.64 ² |
| 2015 | 31.88 | 28.27 ² | 3.61 ² |
| 2016 | 29.87 | 25.87 ² | 4.00 ² |
| 2017 | 38.00 | 34.63 ² | 3.37 ² |

Sources: NMA/CSO

¹ Prices excluding VAT, before levies and after collection charges

² Adjusted to equivalent average butterfat% and protein%

APPENDIX 4

STRUCTURE OF MILK SUPPLIES OF REGISTERED PRODUCERS BY CONTRACT TYPE - 2016/17 AND 2015/16

ALL YEAR ROUND CONTRACTS

| Annual Supply Bands | Registered Contracts number | Total Supplies m litres | | Supplies for Liquid Consumption m litres | Supplies for Manufacturing m litres | '000s litres | % of Registered Producers | | % of Total Supplies | | % of Liquid Supplies | | Liquid Supplies % Total Supplies | |
|-------------------------------------|-----------------------------|-------------------------|---------|--|-------------------------------------|--------------|---------------------------|---------|---------------------|---------|----------------------|---------|----------------------------------|---------|
| | | 2016/17 | 2015/16 | | | | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 | 2015/16 | 2016/17 | 2015/16 |
| <50,000 | 31 | 41 | 0.4 | 0.6 | 0.2 | 0.3 | 0.3 | 0.2 | 6 | 7 | 2 | 3 | 0 | 0 |
| 50,000-99,999 | 39 | 33 | 2.9 | 2.5 | 1.2 | 1.2 | 1.3 | 1.3 | 41 | 36 | 2 | 2 | 0 | 0 |
| 100,000-149,999 | 62 | 69 | 7.7 | 9.0 | 4.2 | 4.6 | 3.5 | 4.4 | 68 | 66 | 4 | 4 | 1 | 1 |
| 150,000-199,999 | 85 | 69 | 15.0 | 12.2 | 7.9 | 7.1 | 7.1 | 5.1 | 93 | 103 | 5 | 4 | 2 | 1 |
| 200,000-249,999 | 87 | 96 | 19.7 | 21.8 | 9.6 | 12.2 | 10.1 | 9.6 | 110 | 127 | 5 | 6 | 2 | 2 |
| 250,000-299,999 | 107 | 96 | 29.4 | 26.4 | 14.9 | 15.1 | 14.5 | 11.3 | 139 | 157 | 6 | 6 | 3 | 3 |
| 300,000-349,999 | 123 | 139 | 40.2 | 45.3 | 19.2 | 22.7 | 21.0 | 22.6 | 156 | 163 | 7 | 8 | 4 | 5 |
| 350,000-399,999 | 139 | 128 | 52.3 | 47.9 | 25.2 | 22.4 | 27.1 | 25.5 | 181 | 175 | 8 | 8 | 5 | 5 |
| 400,000-449,999 | 111 | 127 | 46.8 | 54.0 | 20.5 | 26.6 | 26.3 | 27.4 | 185 | 209 | 7 | 7 | 5 | 4 |
| 450,000-499,999 | 110 | 113 | 52.2 | 53.1 | 23.9 | 24.5 | 28.3 | 28.6 | 217 | 217 | 6 | 7 | 5 | 5 |
| 500,000-599,999 | 188 | 181 | 103.2 | 99.5 | 49.6 | 50.2 | 53.7 | 49.3 | 261 | 277 | 11 | 11 | 10 | 10 |
| 600,000-699,999 | 152 | 133 | 98.2 | 85.8 | 46.0 | 41.6 | 52.2 | 44.2 | 302 | 313 | 9 | 8 | 10 | 9 |
| Over 700,000 | 472 | 432 | 529.2 | 475.4 | 256.6 | 249.3 | 272.7 | 226.1 | 544 | 577 | 28 | 26 | 53 | 51 |
| Total | 1,706 | 1,657 | 997.2 | 933.5 | 479.0 | 477.9 | 518.2 | 455.6 | 281 | 288 | 100 | 100 | 100 | 100 |
| WINTER MONTHS ONLY CONTRACTS | | | | | | | | | | | | | | |
| TOTAL | 102 | 97 | 13.8 | 12.6 | 6.5 | 5.9 | 6.8 | 6.7 | | | | | | |
| ALL CONTRACTS | | | | | | | | | | | | | | |
| TOTAL | 1,808 | 1,754 | 1,011.0 | 946.2 | 486.0 | 483.8 | 525.0 | 462.3 | | | | | | |

Source: NMA
Figures adjusted for rounding.

APPENDIX 5

REPORTS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

STATEMENT OF MEMBERS' RESPONSIBILITIES

The Milk (Regulation of Supply) Act, 1994 requires the members to prepare financial statements for each financial period which give a true and fair view of the state of the affairs of the National Milk Agency and of the surplus or deficit of the Agency for that period. The members have elected to prepare the financial statements in accordance with FRS102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* ("relevant financial reporting framework"). In preparing those financial statements, the members are required to:

- ▶ select suitable accounting policies for the Agency's financial statements and then apply them consistently;
- ▶ make judgements and estimates that are reasonable and prudent;
- ▶ State whether the financial statements have been prepared in accordance with the applicable accounting standards, identify those standards, and note the effect and the reasons for any material departure from those standards; and
- ▶ prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Agency will continue in business.

In accordance with the Act, the members are responsible for keeping proper books of account and other books and records as are necessary to give a true and fair view of the Agency's business and affairs. The members are also responsible for safeguarding the assets of the Agency and hence for taking reasonable steps to provide adequate protection in this regard.

The members are also responsible for the maintenance and integrity of the corporate and financial information included on the Agency's website.

STATEMENT ON INTERNAL CONTROL

Scope of Responsibility

The Agency acknowledges its responsibility for ensuring that an effective system of internal control is maintained and operated. This responsibility takes account of the requirements of the Code of Practice for the Governance of State Bodies (2016) (the "2016 Code").

Purpose of the System of Internal Control

The system of internal control is designed to manage risk to a tolerable level rather than to eliminate it. The system can therefore only provide reasonable and not absolute assurance that assets are safeguarded, transactions authorised and properly recorded and that material errors or irregularities are either prevented or detected in a timely way.

The system of internal control, which accords with guidance in the "2016 Code" has been in place in the Agency for the year ended 31 December 2017 and up to the date of approval of the financial statements.

Capacity to Handle Risk

The Agency has an Audit and Risk Committee (ARC) which is comprised of four Board members, who together have appropriate financial and audit expertise. The ARC held two meetings in 2017.

The Agency has engaged the services of an internal auditor, who conducts a programme of work, which is agreed with the ARC.

The ARC has developed a risk management policy which sets out its risk appetite, the risk management processes in place and details the roles and responsibilities of staff in relation to risk. The policy has been issued to all staff, who are expected to work within the Agency's risk management policies, alert management on emerging risks and control weaknesses and assume responsibility for risks and controls within their own areas of work.

Risk and Control Framework

The Agency has implemented a risk management system, which identifies and reports key risks and the management actions to be taken to address and, to the extent possible, mitigate these risks.

A risk register is in place which identifies the key risks facing the Agency. These have been identified, evaluated and graded according to their significance. The register is reviewed and updated by the ARC at each meeting. The outcome of these assessments is used to plan and allocate resources to ensure that risks are managed to an acceptable level.

The risk register details the controls and actions needed to mitigate risks. Responsibility for the operation of controls have been assigned to specific staff. A control environment containing the following elements is in place:

- ▶ procedures for all key business processes have been documented
- ▶ financial responsibilities have been assigned at management level with corresponding accountability
- ▶ an appropriate budgeting system with an annual budget is in place which is kept under review by senior management
- ▶ systems aimed at ensuring the security of the information and communication technology systems are in place
- ▶ systems are in place to safeguard the assets

STATEMENT ON INTERNAL CONTROL (CONTINUED)

Ongoing Monitoring and Review

Formal procedures have been established for monitoring control processes and control deficiencies and have been communicated to those responsible for taking corrective action, to management, to the ARC and to the Board, where relevant, in a timely way. The following ongoing monitoring systems are in place:

- ▶ key risks and related controls have been identified and processes have been put in place to monitor the operation of those key controls and report any identified deficiencies,
- ▶ reporting arrangements have been established at all levels where responsibility for financial management has been assigned, and
- ▶ senior management undertakes regular reviews of periodic and annual performance and financial reports against budgets/forecasts.

Procurement

The Agency has procedures in place to ensure compliance with current procurement rules and guidelines. During 2017 the Agency complied with these rules and guidelines.

Annual Review of Effectiveness

The Agency has conducted a review of the effectiveness of the System of Internal Control for the year ended 31 December 2017.

Internal Control Issues

No weaknesses in internal control were identified in 2017 that required disclosure in the financial statements.

Compliance with the "2016 Code"

Subject to the provisions of the Milk (Regulation of Supply) Acts 1994 to 1996 ("the Acts") the Agency considers that it is in compliance with the governance practices and procedures of the "2016 Code" apart from the following derogations, which it has sought and received:

1. Audit and Risk Committee
 - a) The requirement for a formal written annual report to the members is replaced by a formal report by the Committee to the members summarising its conclusions for the work it has done during the year to support finalisation of the annual Financial Statements.
 - b) The requirement to hold at least 4 meetings per year is reduced to 2 meetings per year with additional meetings to be held, if required.
2. The requirement that members should leave meetings when conflicts of interests arise (as in the case of milk supply contracts) shall not apply. Meetings are to be conducted in accordance with the method of proceedings in the Agency's Working Guidelines.
3. The Five Year Strategy Plan can be tailored to suit the needs of the Agency.

Denis Murphy
Chairman

T. J. Flanagan
Member

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE NATIONAL MILK AGENCY

Report on the audit of the financial statements

Opinion on the financial statements of the National Milk Agency (the 'Agency')

In our opinion the financial statements:

- ▶ give a true and fair view of the assets, liabilities and financial position of the Agency as at 31 December 2017 and of the deficit for the financial year then ended; and
- ▶ have been properly prepared in accordance with the relevant financial reporting framework.

The financial statements we have audited comprise:

- ▶ the Statement of Income and Accumulated Fund;
- ▶ the Balance Sheet;
- ▶ the Statement of Cash Flows; and
- ▶ the related notes 1 to 13, including a summary of significant accounting policies as set out in note 1.

The relevant financial reporting framework that has been applied in their preparation is FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("the relevant financial reporting framework").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are described below in the "*Auditor's responsibilities for the audit of the financial statements*" section of our report.

We are independent of the Agency in accordance with the ethical requirements that are relevant to our audit of the financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (Ireland) require us to report to you where:

- ▶ the members use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- ▶ the members have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Agency's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The members are responsible for the other information. The other information comprises the Statement of Members' Responsibilities and the Statement on Internal Control included in the Report and Financial Statements. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are expected to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are expected to report that fact.

We have nothing to report in this regard.

Responsibilities of members

As explained more fully in the Statement of Members' Responsibilities, the members are responsible for the preparation of the financial statements that give a true and fair view, and for such internal control as the members determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the members are responsible for assessing the Agency's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the members either intend to liquidate the Agency or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (Ireland), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control.

- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the members.
- ▶ Conclude on the appropriateness of the members' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Agency's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause the entity (or where relevant, the group) to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that the auditor identifies during the audit.

This report is made solely to the members, as a body, in accordance with our engagement letter. Our audit work has been undertaken so that we might state to the Agency's members those matters we are expected to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Agency and the Agency's members as a body, for our audit work, for this report, or for the opinions we have formed.

Matters on which we are required to report by exception

Under the Code of Practice for the Governance of State Bodies (2016) (the "Code of Practice"), we are required to report to you if the statement regarding the system on internal financial control required under the Code of Practice as included in the Statement on Internal Control does not reflect the Agency's compliance with paragraph 1.9(iv) of the 2016 Code of Practice or if it is not consistent with the information of which we are aware from our audit work on the financial statements. We have nothing to report in this respect.

Deloitte

Chartered Accountants and Statutory Audit Firm
Deloitte & Touche House, Earlsfort Terrace, Dublin 2

29 March 2018

STATEMENT OF INCOME AND ACCUMULATED FUND

FOR THE YEAR ENDED 31 DECEMBER 2017

| | Notes | 2017 | 2016 |
|---|-------|------------------|-----------|
| | | € | € |
| INCOME | | | |
| Milk levy – continuing operations | 3 | 513,695 | 515,000 |
| Deposit interest | | 1,470 | 3,074 |
| | | 515,165 | 518,074 |
| EXPENDITURE | | | |
| Salaries and superannuation | 4 | 326,005 | 325,478 |
| Administration costs | 5 | 208,931 | 194,751 |
| Depreciation | | 6,983 | 4,812 |
| TOTAL EXPENDITURE | | 541,919 | 525,041 |
| DEFICIT BEFORE TAXATION | | (26,754) | (6,967) |
| Taxation | 6 | | – |
| DEFICIT FOR THE FINANCIAL YEAR AFTER TAXATION | | (26,754) | (6,967) |
| Accumulated Fund at the beginning of the reporting year | | 1,076,030 | 1,082,997 |
| Accumulated Fund at the end of the reporting year | | 1,049,276 | 1,076,030 |

BALANCE SHEET

AS AT 31 DECEMBER 2017

| | Notes | 2017 | 2016 |
|---|-------|------------------|------------------|
| | | € | € |
| FIXED ASSETS | | | |
| Tangible assets | 7 | 14,193 | 12,411 |
| CURRENT ASSETS | | | |
| Debtors | 8 | 131,472 | 122,032 |
| Cash at bank and in hand | | 959,444 | 989,723 |
| | | 1,090,916 | 1,111,755 |
| CURRENT LIABILITIES | | | |
| CREDITORS (Amounts falling due within one year) | 9 | (55,833) | (48,136) |
| NET CURRENT ASSETS | | 1,035,083 | 1,063,619 |
| NET ASSETS | | 1,049,276 | 1,076,030 |
| REPRESENTED BY: | | | |
| Accumulated Fund | | 1,049,276 | 1,076,030 |

The financial statements were approved by the Members on 27 March 2018.

Denis Murphy
Chairman

T. J. Flanagan
Member

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2017

| | Notes | 2017 | 2016 |
|---|-------|----------|----------|
| | | € | € |
| NET CASH FLOWS FROM OPERATING ACTIVITIES | 13 | (22,984) | 14,936 |
| <hr/> | | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Deposit interest | | 1,470 | 3,074 |
| Purchase of tangible fixed assets | | (8,765) | (14,365) |
| NET CASH FLOWS FROM INVESTING ACTIVITIES | | (7,295) | (11,291) |
| <hr/> | | | |
| NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS | | (30,279) | 3,645 |
| Cash and cash equivalents at beginning of financial year | | 989,723 | 986,078 |
| CASH AND CASH EQUIVALENTS AT END OF FINANCIAL YEAR | | 959,444 | 989,723 |
| <hr/> | | | |
| RECONCILIATION TO CASH AND CASH EQUIVALENTS | | | |
| Current account | | 8,826 | 20,778 |
| Deposit account | | 950,618 | 968,945 |
| | | 959,444 | 989,723 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

1. ACCOUNTING POLICIES

The significant accounting policies adopted by the Agency are summarised below and have all been applied consistently throughout the financial year and to the preceding financial year.

General information and basis of accounting

The National Milk Agency was set up under the Milk (Regulation of Supply) Act, 1994 to regulate the supply of milk for liquid consumption throughout the State. The Agency comprises a chairman and 13 members representing the interests of producers, processors, distributors, retailers and consumers of milk. The Agency is financed by the industry through levies on milk purchased for processing for liquid consumption. The registered office is IPC House, 35-39 Shelbourne Road, Ballsbridge, Dublin 4.

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council.

Going Concern

The National Milk Agency activities, together with factors likely to affect its future development, performance and position are set out in the financial statements. The Agency meets its day to day working capital requirements through its cash reserves. The members of the board have reasonable expectations that the Agency has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Income

Income arises from a levy of 0.115 cent per litre of milk purchased for processing for liquid consumption and is payable by milk processors under Section 8 of the Milk (Regulation of Supply) Act, 1994. The milk levy receivable included in the financial statements is based on returns received from processors or their estimated milk supplies where returns have not been received.

Investment Income

Investment Income is recorded on a receivable basis.

Tangible Fixed Assets

Tangible Fixed Assets are stated at cost less accumulated depreciation.

Depreciation

Depreciation is calculated to write off the cost of tangible fixed assets over their expected useful lives as follows:

| | |
|--------------------|----------|
| Furniture | 10 years |
| Office equipment | 5 years |
| Computer equipment | 3 years |

Pensions

The National Milk Agency Staff Superannuation Scheme 2010 was approved by the Minister for Agriculture, Fisheries and Food with the consent of the Minister for Finance on 30 November 2010. The Scheme is set out in S.I. No. 588 of 2010.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

1. ACCOUNTING POLICIES (CONTINUED)

Pensions (Continued)

The Department of Finance has confirmed to the Agency that the Exchequer will bear the cost of paying all superannuation benefits to and in respect of the pensionable employees (including the CEO), of the Agency. The Department of Finance confirmed that the rate of employer's contribution would not exceed 16 $\frac{2}{3}\%$. The Department of Agriculture and Food, also confirmed that subject to the payment by the Agency to the Department of Agriculture and Food, of all employer and employee contributions collected to date and for the future, the Department will accept responsibility for meeting the superannuation entitlements of the members of the proposed Scheme in respect of their membership of that Scheme and of the former Dublin District Milk Board Pension Scheme.

FRS 102 permits defined benefit schemes (state plans), to be accounted for as if they were defined contribution schemes with no requirement to account for the fair value of the assets and liabilities of the scheme or to disclose the scheme liabilities. Accordingly, the National Milk Agency considers that since this arrangement will have the same financial effect as a defined contribution scheme, no FRS 102 additional disclosures are required.

The pension cost represents contributions payable by the Agency and are charged to the Statement of Income and Accumulated Fund as incurred.

Operating Leases

Rentals under operating leases are charged to Statement of Income and Accumulated Fund as incurred.

Taxation

The Agency is included as an exempt body under the Taxes Consolidation Act, 1997 (Amendment of Schedule 4) Order, 2002, effective from 30 December 1994. Under Section 227 of the Taxes Consolidation Act, 1997, however, deposit interest arising to specified non-commercial state sponsored bodies, including the National Milk Agency is not entitled to exemption from deposit interest retention tax.

Financial Instruments

Financial assets and financial liabilities are recognised when the Agency becomes a party to the contractual provisions of the instrument. Financial liabilities are classified according to the substance of the contractual arrangements entered into.

Financial assets and liabilities

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar instrument.

Financial assets and liabilities are only offset in the balance sheet when, and only when there exists a legally enforceable right to set off the recognised amounts and the Agency intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Financial assets are derecognised when and only when a) the contractual rights to the cash flows from the financial asset expire or are settled, b) the Agency transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or c) the Agency, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

2. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Agency's accounting policies, which are described in note 1, the members are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements is included in the accounting policies and the notes to the financial statements.

3. MILK LEVY

A levy of 0.115 cent per litre of milk purchased for processing for liquid consumption is payable by milk processors under Section 8 of the Milk (Regulation of Supply) Act, 1994.

The milk levy receivable included in the financial statements is based on returns received from processors or their estimated milk supplies where returns have not been received.

4. EMPLOYEES AND REMUNERATION

| | 2017 | 2016 |
|--|----------------|---------|
| | Number | Number |
| AVERAGE NUMBER OF PERSONS EMPLOYED: | | |
| Staff | 5 | 5 |
| | | |
| | 2017 | 2016 |
| | € | € |
| Salaries | 262,547 | 261,949 |
| Social insurance costs | 19,371 | 19,123 |
| Employer's superannuation contributions | 44,087 | 44,406 |
| | 326,005 | 325,478 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Key Management Compensation

Key management compensation refers to the Chief Executive Officer, whose employee benefits are set out hereunder:

| | 2017 | 2016 |
|---|---------------|--------|
| | € | € |
| Salary | 82,803 | 80,977 |
| Employer's superannuation contributions | 13,800 | 13,500 |
| | 96,603 | 94,477 |

The employee benefits for each of the other personnel are below the €60,000 p.a. threshold bands in 2017 and 2016.

5. ADMINISTRATION COSTS

| | 2017 | 2016 |
|----------------------------------|----------------|---------|
| | € | € |
| Staff travel and subsistence | 31,558 | 30,984 |
| Members' travel and subsistence | 18,667 | 17,522 |
| Chairman's remuneration | 8,978 | 8,978 |
| Stationery | 3,199 | 1,775 |
| Annual report | 10,215 | 10,212 |
| Reports and surveys | 11,561 | 8,875 |
| Telephone | 4,463 | 4,778 |
| Postage | 3,972 | 2,074 |
| Publications | 1,602 | 1,552 |
| Legal fees | 19,904 | 16,140 |
| Consultancy fees | 20,620 | 22,056 |
| Audit fees | 6,816 | 5,698 |
| Rent and rates | 42,644 | 39,276 |
| Insurance | 2,098 | 3,605 |
| Accounting and professional fees | 2,800 | 3,551 |
| Repairs and renewals | 3,832 | 3,939 |
| Miscellaneous | 9,215 | 9,156 |
| Hospitality expenditure | 4,802 | 3,180 |
| Training and education | 1,985 | 1,400 |
| | 208,931 | 194,751 |

Travel and subsistence expenses relate to national travel.

6. TAXATION

The Agency is included as an exempt body under the Taxes Consolidation Act, 1997 (Amendment of Schedule 4) Order, 2002, effective from 30 December 1994. Under Section 227 of the Taxes Consolidation Act, 1997, however, deposit interest arising to specified non-commercial state sponsored bodies, including the National Milk Agency is not entitled to exemption from deposit interest retention tax. Deposit interest is presented net of deposit interest retention tax of €940 (2016: €2,136).

7. TANGIBLE FIXED ASSETS

| | Office Furniture | Computer equipment | Total |
|----------------------------|---------------------|-----------------------|----------------|
| | € | € | € |
| COST: | | | |
| At 1 January 2017 and | 12,658 | 24,929 | 128,585 |
| Additions in year | 3,808 | 750 | 8,765 |
| At 31 December 2017 | 16,466 | 25,679 | 137,350 |
| DEPRECIATION: | | | |
| At 1 January 2017 | 12,658 | 23,473 | 116,174 |
| Charged in year | 381 | 875 | 6,983 |
| AT 31 DECEMBER 2017 | 13,039 | 24,348 | 123,157 |
| Net book amounts: | | | |
| At 31 December 2017 | 3,427 | 1,331 | 14,193 |
| At 31 December 2016 | – | 1,456 | 12,411 |

8. DEBTORS (Amounts falling due within one year)

| | 2017 | 2016 |
|----------------------|----------------|----------------|
| | € | € |
| Milk levy receivable | 120,467 | 119,264 |
| Prepayments | 5,005 | 2,498 |
| Other debtors | 6,000 | 270 |
| | 131,472 | 122,032 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

9. CREDITORS (Amounts falling due within one year)

| | 2017 | 2016 |
|------------------------------|---------------|--------|
| | € | € |
| Accruals and other creditors | 46,864 | 40,170 |
| PAYE/PRSI/USC | 8,969 | 7,966 |
| | 55,833 | 48,136 |

10. FINANCIAL INSTRUMENTS

The carrying values of the Agency's financial assets and liabilities are summarised by category below:

| | 2017 | 2016 |
|---|----------------|---------|
| | € | € |
| FINANCIAL ASSETS | | |
| <i>Measured at undiscounted amount payable</i> | | |
| • Milk levy receivable and other debtors (note 8) | 126,467 | 119,534 |

FINANCIAL LIABILITIES

Measured at undiscounted amount payable

| | | |
|----------------------------|-----|-----|
| • Other creditors (note 9) | 866 | 879 |
|----------------------------|-----|-----|

11. FINANCIAL COMMITMENTS

Total future minimum lease payments under non-cancellable operating leases relating to property, are as follows:

| | 2017 | 2016 |
|----------------------------|----------------|--------|
| | € | € |
| Within one year | 30,000 | 25,580 |
| Between one and five years | 102,500 | - |
| | 132,500 | 25,580 |

12. NATIONAL MILK AGENCY STAFF SUPERANNUATION SCHEME 2010

The National Milk Agency Staff Superannuation Scheme 2010 was approved by the Minister for Agriculture, Fisheries and Food with the consent of the Minister for Finance on 30 November 2010. The Scheme is set out in S.I. No. 588 of 2010.

The Department of Finance has confirmed to the Agency that the Exchequer will bear the cost of paying all superannuation benefits to and in respect of the pensionable employees (including the CEO), of the Agency. The Department of Finance confirmed that the rate of employer's contribution would not exceed 16 $\frac{2}{3}\%$. The Department of Agriculture and Food, also confirmed that subject to the payment by the Agency to the Department of Agriculture and Food, of all employer and employee contributions collected to date and for the future, the Department will accept responsibility for meeting the superannuation entitlements of the members of the proposed Scheme in respect of their membership of that Scheme and of the former Dublin District Milk Board Pension Scheme.

FRS 102 permits defined benefit schemes (state plans), to be accounted for as if they were defined contribution schemes with no requirement to account for the fair value of the assets and liabilities of the scheme or to disclose the scheme liabilities. Accordingly, the National Milk Agency considers that since this arrangement will have the same financial effect as a defined contribution scheme, no FRS 102 additional disclosures are required.

The total expense charged to the Statement of Income and Accumulated Fund in the year ended 31 December 2017 was €44,087. (2016: €44,406).

13. RECONCILIATION OF (DEFICIT)/SURPLUS BEFORE TAXATION TO NET CASH FLOWS FROM OPERATING ACTIVITIES

| | 2017 | 2016 |
|--|-----------------|---------|
| | € | € |
| <i>Reconciliation of surplus to cash generated by activities</i> | | |
| DEFICIT BEFORE TAXATION | (26,754) | (6,967) |
| Adjustment for: | | |
| Deposit interest | (1,470) | (3,074) |
| Depreciation of tangible fixed assets | 6,983 | 4,812 |
| OPERATING CASH FLOWS BEFORE MOVEMENT IN WORKING CAPITAL | | |
| (Increase)/decrease in debtors | (9,440) | 2,826 |
| Increase in creditors | 7,697 | 17,339 |
| Net cash flows from operating activities | (22,984) | 14,936 |

APPENDIX 6

COMPLIANCE/ENFORCEMENT

Compliance

The Agency considers that it is complying with the requirements of the Code of Practice for the Governance of State Bodies 2016, subject to the provisions of the Milk (Regulation of Supply) Acts, 1994 to 1996 and the derogations from the Code which it has received.

The Agency is in compliance with the following Acts/Regulations:

- ▶ Employment Equality Acts 1998 – 2015
- ▶ The Ethics in Public Office Act 2001
- ▶ Disability Act 2005
- ▶ Freedom of Information Act 2014
- ▶ General Data Protection Regulation 2018

The Agency has complied with the requirements of the Prompt Payment of Accounts Act, 1997 to pay all invoices within 30 days of receipt of invoice. During 2017, 160 payments were made by the Agency, which were all paid within 15 days.

The Agency is reporting annually on its actions taken to reduce energy consumption as required under S.I. 542 of 2009.

The Agency is committed to making every possible effort to improve energy efficiency. In 2017, the Agency's usage of electricity was included in its rental cost and was not separately metered from the usage of the main office block in which the Agency's office is located. This usage was associated with heating, air conditioning, lighting and office equipment. There were no other fuel supplies to the premises, and no onsite renewable sources of energy.

The Agency will work with the Sustainable Energy Authority of Ireland (SEAI) in 2018 to identify opportunities for energy saving on the premises.

APPENDIX 7

STATUTES AND STATUTORY INSTRUMENTS RELATING TO THE AGENCY

Statutes

- Milk (Regulation of Supply) Act, 1994
- Milk (Regulation of Supply) (Amendment) Act, 1995
- Milk (Regulation of Supply) (Amendment) Act, 1996
- Freedom of Information Act, 1997 (Prescribed Bodies) (No. 2) Regulations, 2002

Statutory Instruments

- S.I. No. 409 of 1994 - Milk (Regulation of Supply) (Establishment of National Milk Agency) Order, 1994
- S.I. No. 460 of 1994 - National Milk Agency (Election Day) Order, 1994
- S.I. No. 234 of 1995 - National Milk Agency (Members) Regulation, 1995
- S.I. No. 252 of 1995 - Milk (Regulation of Supply) Act, 1994 (Section 5) (Commencement) Order, 1995
- S.I. No. 253 of 1995 - Milk (Regulation of Supply) (Levy) Order, 1995
- S.I. No. 254 of 1995 - National Milk Agency (Winter Months) Regulations, 1995
- S.I. No. 309 of 1995 - National Milk Agency (Revocation of Election Day) Regulations, 1995
- S.I. No. 347 of 1995 - Milk (Regulation of Supply) (Levy Returns) Regulations, 1995
- S.I. No. 348 of 1995 - Milk (Regulation of Supply) (Application for Registration) Regulations, 1995
- S.I. No. 265 of 1996 - National Milk Agency (Fees) Regulations, 1996
- S.I. No. 184 of 1997 - National Milk Agency (Election Day) Regulations, 1997
- S.I. No. 185 of 1997 - National Milk Agency (Conduct of Elections) Regulations, 1997
- S.I. No. 271 of 2000 – National Milk Agency (Conduct of Elections) (Amendment) Regulations, 2000
- S.I. No. 272 of 2000 – National Milk Agency (Election Day) Regulations, 2000
- S.I. No. 368 of 2003 – National Milk Agency (Election Day) Regulations, 2003
- S.I. No. 369 of 2003 – National Milk Agency (Conduct of Elections) (Amendment) Regulations, 2003
- S.I. No. 471 of 2006 – National Milk Agency (Conduct of Elections) (Amendment) Regulations, 2006
- S.I. No. 472 of 2006 – National Milk Agency (Election Day) Regulations, 2006
- S.I. No. 371 of 2009 – National Milk Agency (Election Day) Regulations, 2009
- S.I. No. 372 of 2009 – National Milk Agency (Conduct of Elections) (Amendment) Regulations, 2009
- S.I. No. 588 of 2010 – National Milk Agency Staff Superannuation Scheme, 2010
- S.I. No. 450 of 2012 – National Milk Agency (Election Day) Regulations, 2012
- S.I. No. 451 of 2012 – National Milk Agency (Conduct of Elections) (Amendment) Regulations, 2012
- S.I. No. 400 of 2015 – National Milk Agency (Conduct of Elections) (Amendment) Regulations, 2015
- S.I. No. 401 of 2015 – National Milk Agency (Election Day) Regulations, 2015
- S.I. No. 324 of 2016 – National Milk Agency Superannuation Scheme, 2016



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