



Cynthia Chadwick, County Librarian
Albany
Castro Valley
Centerville
Dublin
Extension Services
Fremont Main
Irvington
Newark
Niles
San Lorenzo
Union City

AGENDA ITEM NO. _____ May 10, 2022

March 18, 2022

Honorable Board of Supervisors
Administration Building
Oakland, CA 94612

Dear Board Members:

SUBJECT: APPROVE AMENDMENT TO PROCUREMENT CONTRACT # 18591 BETWEEN ALAMEDA COUNTY LIBRARY AND INNOVATIVE INTERFACES INC. TO PROVIDE HARDWARE AND SOFTWARE MAINTENANCE SERVICES

RECOMMENDATION:

Approve the first amendment to the Maintenance Agreement (Procurement Contract No.18591) with Innovative Interfaces Inc. (Principal: Neil Block; Location: Emeryville) to provide hardware and software maintenance services for Alameda County Library's materials acquisition, cataloging, tracking system, and Link Plus to extend the contract term from 7/1/2019-6/30/2022 to 7/1/2022-6/30/2025 and increase the contract amount from \$791,456.78 to \$1,520,812.43 (an increase of \$729,355.65)

SUMMARY/DISCUSSION:

On June 18, 2019, (Item # 22) your board approved the contract with Innovative Interfaces Inc. for the period July 1, 2019 through June 30, 2022 to provide hardware and software maintenance support. The Innovative Interfaces system handles all primary operations, including the database for tracking acquisition of materials, the checking in and checking-out of materials, as well as the public online catalog of all the library's materials for over twenty years. Innovative Interfaces Inc. is the sole authorized service provider for Innovative Interfaces hardware and software maintenance.

Honorable Board of Supervisors

March 18, 2022

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Innovative Interface Inc. will also provide support for the County's Library Link Plus and Link Plus administration. Link Plus is a single catalog which lists materials in the collections of participating libraries. Link Plus allows patrons from member libraries to electronically request an item not available in their own library to have that item delivered to their own library for check-out. Link Plus is available to authorized patrons of the participating libraries. Your board is requested to approve the contract amendment to increase the contract amount to \$1,520,812.43 and extend the contract through 6/30/2025.

SELECTION CRITERIA AND PROCESS:

General Service Agency has determined that requested services and supplier cannot be substituted and satisfy the County requirements. The sole source purchase is justified under section V.A of the County's Sole Source Procurement Policy, software license renewals. GSA has approved sole source under SS 8058. The General Services Agency, Office of Acquisition and Policy (OAP) has approved SLEB Waiver No. 8120, which is valid through June 30, 2025.

FINANCIAL CONSIDERATIONS:

There is no increase net County cost as a result of this action. Funding for this contract is budgeted in the County Library's Fiscal Year 2022-23 Proposed Budget, Fund No. 21300, and Organization No. 360100.

VISION 2026 GOAL:

The licensing and maintenance contract meets the 10X goal pathway of Accessible Infrastructure in support of our shared Vision of Safe and Livable Communities.

Respectfully submitted,

DocuSigned by:

Cindy Chadwick

Cynthia Chadwick
County Librarian

Cc: Melissa Wilk, Auditor-Controller
Laura Lloyd, CAO Analyst
Clerk of the Board

AMENDMENT TO AGREEMENT

This **AMENDMENT** is made and entered into as of July 1, 2022 (the "**Effective Date**"), by and between **INNOVATIVE INTERFACES INCORPORATED**, a California corporation ("**Innovative**"), and the **ALAMEDA COUNTY LIBRARY** (the "**Client**"). Capitalized terms not otherwise defined in this Amendment will have the meanings set forth in the Agreement (as defined below).

WHEREAS, the Client and Innovative Interfaces Incorporated are parties to the Subscription License Agreement made effective as of July 1, 2019 (as amended from time to time, the "**Agreement**"); and

WHEREAS, the parties desire to extend the Term of the Agreement and, in connection with such extension, the parties desire to amend the Agreement as set forth in this Amendment; and

NOW, THEREFORE, for good and valuable consideration and intending to be legally bound hereby, the parties hereby agree as follows.

1. Term Extension. Part 2. Term, of Exhibit A of the Agreement, is hereby deleted and replaced with the following:

Term. Subject to the early termination provisions set forth in the GTCs, this Agreement will be effective for a term of three (3) years running from July 1, 2022 through June 30, 2025. This Agreement may be renewed for additional one (1) year terms by mutual consent of the parties (each, a "Renewal Term" and, together with the Initial Term, the "Term"), unless either party gives the other not less than ninety (90) days' prior written notice of its intent to terminate this Agreement effective as of the end of the then-current Term. Innovative will have the right to increase rates hereunder by 3% over the previous year.

2. Fees. The Fees for the Software listed in Exhibit A will be pro-rated in order align Client's Software to a single annual billing cycle.

3. Miscellaneous.

- a. This Amendment will become effective upon execution by both Innovative and the Client.
- b. Except as otherwise amended hereby, the other provisions of the Agreement will remain in full force and effect as of the date hereof. In the event of a conflict between the provisions of this Amendment and the Agreement, the terms of this Amendment will control.
- c. This Amendment may be signed in any number of counterparts, each of which will be an original, with the same effect as if the signatures thereto and hereto are upon the same instrument.
- d. This Amendment will be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.

[Signature Page Follows]

IN WITNESS WHEREOF, the parties hereto have caused their duly authorized representatives to enter into this Amendment as of the dates specified below.

ALAMEDA COUNTY LIBRARY

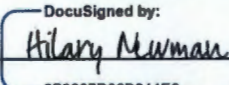
Signature: 
KEITH CARSON

Print Name: _____

Title: PRESIDENT OF THE BOARD OF SUPERVISORS
OF ALAMEDA COUNTY, CALIFORNIA

Date: MAY 10 2022

INNOVATIVE INTERFACES INCORPORATED

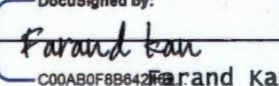
Signature: 
DocuSigned by:
Hilary Newman
8F0Q87D06B844E6...
Hilary Newman

Print Name: _____

Title: SVP Library Services

Date: 3/17/2022

APPROVED AS TO FORM
DONNA R ZIEGLER, COUNTY COUNSEL

BY: 
NAME: FARAND KAN
C00AB0F8B642...

3/17/2022

DEPUTY COUNTY COUNSEL



Part of **Clarivate**

Renewal Quote

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Innovative Interfaces Incorporated
 1900 Powell St.
 Suite 400
 Emeryville CA 94608
 United States

Quote # SO-INC31604
 Terms Net 30
 PO #
 Renewal Start Date 7/1/2022
 Renewal End Date 6/30/2023
 Site Code alam

Bill To

Alameda County Library
 2450 Stevenson Blvd.
 Fremont CA 94538
 United States

Ship To

Alameda County Library
 2450 Stevenson Blvd.
 Fremont CA 94538
 United States

Currency
 US Dollar

Item	Item Categ...	Qty	Description	Options	Rate	Tax	Amount
Staff User Licenses	License - Te...	300	License for additional Staff User License. A separate staff user license is required for each concurrent connection made from a staff client to the Sierra ILS server, including via alternative staff interfaces including Decision Center & Mobile Worklists.		95.7591	Yes	28,727.73
SIP2 Interface	License - Te...	60	License for additional SIP2 interface. Enables library to integrate with 3rd party systems using SIP2 protocol, including but not limited to self-check, automated sorters, and more. Each login requires a separate license. 1 Included in the Bundle, Total is 61		177.159999...	Yes	10,629.60
Sierra Core Bundle - Public	License - Te...	1	Sierra Public Core Bundle Sierra is an integrated library system solution to manage physical and digital resources and library patron accounts. Combines library operational workflows with open architecture. Supports staff tasks, including a Web-based interface, and patron access services. Public Core Bundle capabilities include: Standard ILS functionality across Cataloging, Circulation, Acquisitions, Serials, ILL, Scheduler, Statistics, & WebPAC; Create Lists & SQL Access for Custom Reporting; SIP2, Self-Check; e-Commerce; Materials Booking; Program Registration.		96,960.680...	Yes	96,960.68
Sierra Cloud Hosting	License - Te...	1	Sierra Cloud Hosting Includes Cloud Hosting with Standard Backup for Sierra production only		43,093.640...	Yes	43,093.64
Additional Patron Languages	License - Te...	1	WebPAC: Each supported language below offers a translated version of standard WebPAC for the system-generated text and all hard coded messages, as well as library configuration tables (code descriptions). In addition, we provide an English example of all library-customizable HTML pages, WebPAC option settings, button images and a style sheet. These can be translated and customized by the library, but Innovative does not provide these translations as part of the standard product. This will not restrict the library from custom branding and other custom work. Photoshop files of the English buttons are also provided and can be used to create translated buttons. When multiple languages are present, the library can set a default language for WebPAC, and users can toggle between them. (Note: we may offer translation services, but at an additional cost. Contact Services for a quote.)	WebPAC Languages 1: Spanish WebPAC Languages 2: Chinese Traditional	4,589.94	Yes	4,589.94

Innovative Interfaces Incorporated
 1900 Powell St.
 Suite 400
 Emeryville CA 94608
 United States

Item	Item Categ...	Qty	Description	Options	Rate	Tax	Amount
Resource Sharing – Returnables (INN-Reach)	License - Te...	1	Innovative Resource Sharing expands the library's available collection for a fraction of the cost of traditional interlibrary loan. Integrated with Sierra, Millennium, & Polaris. Unmediated request model saves staff time and serves patrons faster. Key capabilities include: sharing of physical materials or digital resources; union catalog with real-time availability; same patron experience and staff workflow as local circulation; pickup anywhere; pass to ILL; reports for shared print management.		28,154.52	Yes	28,154.52
Decision Center Subscription	License - Te...	1	Decision Center is a cloud-based analytics solution that powers data-driven decisions about collection management and library operations. Integrated with Sierra and Millennium. Enables staff to adjust spend and services to match patron activity and recent trends. Key capabilities include: automated reports that can be scheduled and emailed, system recommendations based on library-specific thresholds, automatic data updates every 24 hours.		21,893.469...	Yes	21,893.47
Kids Online	License - Te...	1	Kids Online		0.00	Yes	0.00
Image Linking	License - Te...	1	Image Linking		1,919.1200...	Yes	1,919.12
Web Access Management	License - Te...	1	Web Access Management		0.00	Yes	0.00
Sierra Floating Collections	License - Te...	1	Floating Collections enables items to remain at checkin location regardless of original item location. Library maintains a table of item and checkin locations that designates items allowed to "float." 1 July 2022 - 30 June 2023, Year 1 of 3. Year 2: \$243,047.76 Year 3: \$250,339.19		0.00	Yes	0.00

Total US\$235,968.70

THIS INFORMATION IS CONFIDENTIAL BETWEEN THE PARTY IDENTIFIED AS 'BILL TO' ABOVE AND INNOVATIVE INTERFACES

Notes:

1. The prices quoted may be subject to change where new software has been purchased or changes have been made to existing software.
2. Taxes are not included in the quoted price but, if applicable, may be charged by innovative at the point of invoicing.