

Overview for Contract 3610-01

Prior to utilizing a contract, the user should read the contract in it's entirety.

DESCRIPTION

This contract is used by state agencies only to obtain maintenance agreements and supplies for equipment they own or currently lease under this contract.

COSTARS may use this contract to obtain equipment, maintenance and supplies.

CONTRACT INFO

Contract Number, Title & Collective Number	3610-01 Copiers -- CN00000366
Number of Suppliers	14
Validity Period	January 28, 2003-December 30, 2005-renewed until December 30, 2006 with (1) additional one-year renewal
DGS Point of Contact	Jason Hicks, Associate Commodity Manager
Contact Phone #	Phone: 717-346-8185
Email	jahicks@state.pa.us

PRICING HIGHLIGHTS

Each contractor has supplied discount terms for their manufacturer on their contract. Please refer to the contracts listed below for the various pricing.

4600004197-Panasonic	4600004140-Toshiba
4600008908-Ricoh	4600004139-Oce
4600004344-Lanier	4600004134-Minolta
4600004141-Sharp	4600004133-Imagistics
4600004208-Kyocera-Mita	4600004132-Xerox
4600004161-Hewlett Packard	4600004138-Canon
4600004142-Konica Minolta	4600004341-Savin/Gestener

PROCESS TO PURCHASE

All agencies will process their purchase orders through SAP.

Agencies may not use their P-cards for orders under \$3,000.00.

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

FOR: ALL USING AGENCIES OF THE COMMONWEALTH

SUBJECT: AGENCY NOTIFICATION OF AWARD

CONTRACT NAME: COPIERS

CONTRACT PERIOD: Beginning JANUARY 28, 2003 and Ending DECEMBER 31, 2005

CONTRACT MANUAL INDICATOR: M
CONTRACT RESTRICTION CODE: 0

FIELD PURCHASE ORDERS: Using agencies may issue field purchase orders against this contract. These orders constitute the contractor's authority to make delivery. All field purchase orders received by the contractor up to and including the expiration date of the contract are acceptable and must be shipped in accordance with the delivery time specified in the contract. Contractors are not permitted to accept field purchase orders which require deliveries extended beyond the delivery time specified in the contract. Each field purchase order will be deemed to incorporate the terms and conditions set forth in this contract.

Field purchase orders may be issued through electronic data interchange ("EDI") or through facsimile equipment. EDI will involve the electronic transmission of field purchase order information from the using agency via a Value Added Network ("VAN") and the acknowledgement of receipt of the transmission by the contractor. Receipt of the electronic or facsimile transmission of the field purchase order shall constitute receipt of an order. Orders received by the contractor after 4:00 p.m. will be considered received the following business day.

In the event of the issuance of a field purchase order through EDI, the Commonwealth and the contractor specifically agree as follows:

- a. Upon receipt of an order through EDI, the contractor shall promptly and properly transmit an acknowledgement in return. Any order which is issued through EDI shall not give rise to any obligation to deliver on the part of the contractor unless and until the Commonwealth agency transmitting the order has properly received an acknowledgement.
- b. The parties agree that no hand-written signature shall be required in order for the field purchase order to be legally enforceable. To the maximum extent permitted by law, the parties hereby define and adopt the confidential codes that they will affix or include on the order to the acknowledgement as any necessary "signature" that may be required by law. Any field purchase order or acknowledgement which contains or includes the confidential code shall be deemed for all purposes to have been "signed" and to constitute an "original" when printed from electronic files or records established and maintained in the normal course of business. Neither party shall disclose to any unauthorized person the "signatures" of the other party. The Commonwealth shall share its confidential code(s) after award of the contract.
- c. The parties agree that no writing shall be required in order to make the order legally binding, notwithstanding contrary requirements in any law. The parties hereby agree not to contest the validity or enforceability of a genuine field purchase order or acknowledgement issued through EDI under the provisions of a statute of frauds or any other applicable law relating to whether certain agreements be in writing and signed by the party bound thereby. Any genuine field purchase order or acknowledgement issued through EDI, if introduced as evidence on paper in any judicial, arbitration, mediation, or administrative proceedings, will be admissible as between the parties to the same extent and under the same conditions as other business records originated and maintained in documentary form. Neither party shall contest the admissibility of copies of genuine field purchase orders or acknowledgements under either the business records exception to the hearsay rule or the best evidence rule on the basis that the order or acknowledgement shall be deemed to be genuine for all purposes if: (a) it contains the proper access code assigned to the party from which the document appears to have originated, and (b) it is transmitted to the location designated for such documents in the procedure agreed to by the parties.

- d. Each party will immediately take steps to verify any document that appears to be obviously garbled in transmission or improperly formatted to include retransmission of any such document if necessary.

ESTIMATED QUANTITIES: It shall be understood and agreed that any quantities listed in the proposal are estimated only and may be increased or decreased in accordance with the actual requirements of the Commonwealth and that the Commonwealth in accepting any bid or portion thereof, contracts only and agrees to purchase only the supplies, equipment, and materials in such quantities as represent the actual requirements of the Commonwealth. The Commonwealth reserves the right to purchase items covered by this contract from another source if the price is lower than the contract price.

IDENTIFICATION NUMBER: The contractor's federal identification number must be typed in the designated space on the Field Purchase Order.

Supply IDENTIFICATION NUMBER: Each item shown on the Field Purchase Order must be identified by its complete Supply number.

TAXES: The Commonwealth is exempt from all Federal excise and transportation taxes, is exempt from the provisions of the Fair Trade Law, and is exempt from the Pennsylvania sale and use tax upon the purchase of tangible personal property. Registration number with the Internal Revenue Service is **23740001-K**. Nothing in this paragraph is meant to exempt a construction contractor from the payment of sales or use tax required to be paid with respect to its construction contract.

ACCEPTANCE: Payment should not be construed by the awarded contractor as acceptance of equipment, goods, materials or supplies furnished under this contract. The Commonwealth reserves the right to conduct further testing and inspection after payment, but within a reasonable time after delivery, and to reject the equipment, goods, materials or supplies if such post-payment testing or inspection discloses a defect or a failure to meet specifications.

ASSIGNMENT OF ANTITRUST CLAIMS: Contractor and the Commonwealth recognize that in actual economic practice, overcharges by contractor's suppliers resulting from violations of State or Federal Antitrust Laws are in fact borne by the Commonwealth. As part of the consideration for the award of this contract, and intending to be legally bound, contractor assigns to the Commonwealth all right, title and interest in and to any claims contractor now has or may hereafter acquire under State or Federal Antitrust Laws relating to the goods or services which are the subject of this contract.

ORDERS UNDER \$1,500.00: For orders involving less than \$1,500.00, the Commonwealth will accept only a complete shipment of all items and a single invoice for the items.

OPTION TO EXTEND: The Commonwealth reserves the right to extend this contract or any part of this contract up to three (3) months. This should be utilized to prevent a lapse in contract coverage and only for the time necessary, up to three (3) months, to issue the new contract.

SPECIAL CONTRACT TERMS AND CONDITIONS

CONTRACT TERM:

The term of this contract CN00000366 (Formerly 3610-01) shall commence on the Effective Date of the award and shall expire on **December 31, 2005**.

OPTION TO EXTEND:

The Department of General Services reserves the right to extend this contract or any part of the contract for up to three (3) months upon the same terms and conditions. This would be utilized to prevent a lapse in contract coverage and only for the time necessary, up to three (3) months, to issue a new contract.

GENERAL:

This Contract includes Outright Purchase; 24/36/48/60 Month Lease with Purchase Option; 24/36/48/60 Month Lease with Fair Market Value Option and 24/36/48/60 Month Installment Purchases. This contract will also include Maintenance and Repairs of existing copiers and copiers purchased as an Outright Purchase (Formerly 3610-05); Accessories which are not covered or included in the purchase, including Software and Software Maintenance and Upgrades and Copying Machine Supplies (Formerly 3610-03).

ORDER OF PRECEDENCE:

These Special Contract Terms and Conditions and the Leasing and Installment Purchase Terms and Conditions supplement the Standard Contract Terms and Conditions for Statewide Contracts for Supplies. To the extent that these Special Terms and Conditions and the Leasing and Installment Purchase Terms and Conditions conflict with the Standard Terms and Conditions for Statewide Contracts for Supplies, these Special Contract Terms and Conditions and the Leasing and Installment Purchase Terms and Conditions shall prevail.

OPTION FOR SEPARATE COMPETITIVE BIDDING PROCEDURE:

The Department of General Services reserves the right to purchase equipment and supplies covered under this contract through a separate competitive bidding procedure, whenever the department deems it to be in the best interest of the Commonwealth. The right will generally be exercised only when a specific need for a large quantity of equipment or supplies exists or the discount offered is significantly better than the Contract discount.

MANUFACTURERS LIST PRICE:

Any terms and conditions that may appear on the price lists, including but not limited to, FOB Shipping Point; Prices Subject to Change; and any additional items will not be a part of the Contract and will have no force or effect on the contract. Within ten (10) days after a request from a Commonwealth agency, a Contractor shall furnish the requesting agency with a copy of the price list for the referenced manufacturer's equipment. Contractors may not publish any price list for use by Commonwealth agencies with alternate pricing, additional terms and conditions and additional items.

OPTION TO RENEW:

The contract or any part of the contract may be renewed for an additional one (1) year term by mutual agreement between the Commonwealth and the Contractor. If the Contract is renewed the same terms and conditions shall apply. If this contract is renewed for an additional one (1) year, a new performance bond or a rider supplementing the original bond will be required for the extended period. This renewal shall be limited to two (2) one year terms.

METHOD OF AWARD:

Factors to consider when calculating your + (plus) or – (minus) discount. Take your worse case scenario. Probably a 60 Month Lease on your highest priced equipment which you are required to include maintenance and supplies for the full term of the lease; finance costs for the full term; security software or provisions to remove or clean the hard drive when the leased equipment is returned in accordance with Return of Equipment clause in the Leasing and Installment Purchase Terms and Conditions. Also, if an agency enters into a 60 month lease the month before the contract would totally expire (09/30/2007) you would factor all the above lease costs for those 60 months which would not expire until sometime in 2012.

PRICE:

Prices shall be net, F.O.B. destination to any point in the Commonwealth of Pennsylvania. Price shall also include installation and instruction of personnel, and one complete copy of the instruction manual.

Price percentages bid for all equipment and accessories shall be firm through the initial three year (3) contract period and any extension, or renewal thereof.

The Using Agency will submit meter readings to the contractor at the close of each calendar month for all equipment under meter lease plan on cards provided by the contractor. These meter readings will be used for the purpose of invoicing the Using Agency for the cost per copy charge.

The Commonwealth reserves the right to negotiate lower pricing, or procure the items from another source for any unanticipated excessive purchase. An "unanticipated excessive purchase" is: An unexpected order for contract items totaling as few as 5 units, or an unexpected order for contract items (one contractor) having a total net value in excess of \$100,000, regardless of the quantity involved.

The Commonwealth also reserves the right to procure remanufactured or used equipment using another contracting method or process.

PRODUCT UPDATES:

Contractor may update their price lists/catalogs on a monthly basis. The contractors are required to provide the Department of General Services with current price lists/catalogs. **Individual letters to add or delete products will not be accepted.** If contractor adds products, those products must be current in the price lists/catalogs or the purchase orders will be rejected. These updates may not be submitted more than once per month.

E-CATALOG:

The Commonwealth may require the awarded bidder(s) to supply its price list/catalog and any updated price lists/catalogs in electronic format. Price lists/catalogs must be provided in one of the following formats: Word document, Excel spreadsheet, or PDF file on "read only" 3.5 inch diskette, "read only compact disk, or e-mail.

EQUIPMENT:

All items offered by the bidder must be new. A new item is one which will be used first by the Commonwealth after it is manufactured or produced. Used, remanufactured or reconditioned items are not acceptable. This clause will not be construed to prohibit bidders from offering goods, supplies, equipment, materials or print with recycled content, provided the item is new.

TRANSITION FROM EXISTING SERVICE PURCHASE CONTRACTS/FIELD LIMITED PURCHASE ORDERS:

Most using agencies have existing Service Purchase Contracts/Field Limited Purchase Orders for the maintenance and repairs of equipment listed under Contract 3610-05. Upon award of this Contract CN0000366, agencies under the Governor's jurisdiction may continue the term of these documents but may not execute any renewal or extension options. At the expiration of the Service Purchase Contracts/Field Limited Purchase Orders, the agencies must use this contract.

MAINTENANCE AND REPAIRS FOR OUTRIGHT PURCHASES AND EXISTING EQUIPMENT:

Each awarded bidder shall offer full service maintenance and repairs to cover all of the specified manufacturer's equipment procured through outright purchase or other manufacturers equipment already owned by the agency. Full service maintenance shall include replacement of all parts and furnishing all labor for maintenance necessary to keep the equipment in good operating condition.

All replacement parts, including the photoconductor drum, shall be covered by the Contract. Replacement parts will be furnished on an exchange basis. Genuine manufacturer's replacement parts shall be used exclusively, unless a letter of exception is approved by the manufacturer and the agency contact person. All parts removed due to replacement become the property of the Contractor

A schedule for preventative maintenance for the specific equipment requirements shall be developed by the Contractor and the contact person for the using agency identified on the purchase order.

The Contractor's qualified service technician(s) must arrive at the work site no later than five (5) hours after a service call has been placed with the Contractor. Contractors are required to have a sufficient number of authorized service dealers available throughout the Commonwealth to achieve this arrival time. Work shall be performed during normal working hours of the ordering agency (which will be recorded on the purchase order) Monday through Friday, except state holidays. In the event the Contractor's qualified service technician does not arrive within five (5) working hours after notification, one hundred dollars (\$100.00) shall be assessed against the Contractor as liquidated damages for each day or part of a day until a qualified service technician arrives. In addition, equipment must be made operational by the Contractor's qualified service technician within three (3) hours after the technician arrives or eight (8) hours after a service call has been placed with the contractor, whichever comes first. In the event the equipment is not operational within three (3) hours after the technician arrives or eight (8) hours after a service call has been placed with the Contractor (whichever comes first), fifty dollars (\$50.00) per hour shall be assessed against the Contractor as liquidated damages for each hour of delay. Any amount assessed against the Contractor under this section may be deducted from any amounts due the Contractor.

The Contractor shall have full and free access to the machines to perform service. The Contract does not cover repairs required by neglect, misuse, abuse, or vandalism. In order to ensure parts are available for needed repairs/service, the Contractors may confer with Commonwealth agency contact persons.

MAINTENANCE AND REPAIRS FOR LEASE PURCHASE/INSTALLMENT PURCHASE PLANS:

The original contractor supplying equipment is required to provide maintenance for the term of the lease or installment purchase. Contractor is also required to include consumable supply items of Toner, Developer and Fuser in the cost of maintenance for lease. This bundled supply request will save the Commonwealth considerable cost in procurement of said items. Excludes staples, stitcher wire, binder tape and color toner.

The contractor shall provide such maintenance service for all equipment procured using the lease or installment purchase option under the contract. The maintenance service shall include such service as is necessary to keep the equipment operating satisfactorily, including preventative maintenance. Drums and like transfer material shall be included in the maintenance service and shall not be a cost incurred by the using agency. The Contractor's qualified service technician(s) must arrive at the work site no later than five (5) hours after a service call has been placed with the Contractor. Contractors are required to have a sufficient number of authorized service dealers available throughout the Commonwealth to achieve this arrival time. Work shall be performed during normal working hours of the ordering agency (which will be recorded on the purchase order) Monday through Friday, except state holidays. In the event the Contractor's qualified service technician does not arrive within five (5) working hours after notification, one hundred dollars (\$100.00) shall be assessed against the Contractor as liquidated damages for each day or part of a day until a qualified service technician arrives. In addition, equipment must be made operational by the Contractor's qualified service technician within three (3) hours after the technician arrives or eight (8) hours after a service call has been placed with the contractor, whichever comes first. In the event the equipment is not operational within three (3) hours after the technician arrives or eight (8) hours after a service call has been placed with the Contractor (whichever comes first), fifty dollars (\$50.00) per hour shall be assessed against the Contractor as liquidated damages for each hour of delay. Any amount assessed against the Contractor under this section may be deducted from any amounts due the Contractor.

The Contractor shall have full and free access to the machines to perform service. The Contract does not cover repairs required by neglect, misuse, abuse, or vandalism. In order to ensure parts are available for needed repairs/service, the Contractors may confer with Commonwealth agency contact persons.

For the lease purchase, installment purchase plans, the cost of maintenance shall be firm (no increase in price) for the full term of the lease or installment purchase plan after acceptance of the equipment. Fixed maintenance costs include the base rate as well as the cost per copy charge. No escalators apply.

The Department of General Services, Bureau of Purchases will act as the agent for the Agencies for all surcharge actions brought under this section. Agencies shall forward to the Bureau of Purchases all documented cases of late responses. The Bureau of Purchases will then determine what incidents they feel are justified for surcharge action and the appropriate comptroller will be notified. Agencies please include the following information in their documentation. Date call placed, time of day call placed, name of individual who placed call, name of person at contractors location that they spoke to, date service representative arrived, time of day service performed, name of service representative, (if machine is down for a period of time while parts were ordered number of days machine was down).

INSTALLATION AND REMOVAL:

Prices shall include installation of the equipment to a fully operational status including connectivity to Commonwealth's network. All installation and removal charges shall be included in the base or cost per copy charge of each model. For installation and removal that requires rigging, the contractor shall submit a price quotation to the agency for approval prior to commencement of work. Rigging is defined as any inside delivery where special equipment is required because of the configuration of the building or location in which it is being placed.

The contractor shall provide at no cost to the Commonwealth, a starter kit which includes toner, developer, fuser oil, etc. Paper need not be furnished. System shall be put in operable condition and producing acceptable copies upon installation. Commonwealth shall not accept billing for starter kit.

Upgrade Placements: Removal costs will not be incurred by the Commonwealth for equipment which is being replaced by equipment from the same contractor as that from which the old equipment was issued.

QUALITY AND RELIABILITY:

The equipment will be expected to perform in an efficient manner with a minimum of down time. Machines which require an excessive number of service calls will be reported to the Department of General Services for review. If it is determined that a using agency's system must be replaced, the contractor, after written notification from the agency, will replace the equipment without charge with an identical model or a machine with comparable features and capabilities. This policy shall apply to all systems leased or purchased under this contract, and shall be in effect for the duration of the contract. If a leased machine is replaced, a new lease term shall not commence but rather the Commonwealth shall only be responsible for the remaining payments in the unexpired term. If the cause of excessive service calls is determined to be an operator error, misuse, or abuse by the Commonwealth, the repair time and the associated travel time shall not be a factor in determining satisfactory machine performance.

EQUIPMENT TRANSFERS:

In the event of a transfer to another location the Commonwealth will pay removal and installation charges. The contractor shall be responsible for preparation and will be reimbursed accordingly. All purchase option credits, present and future, on such equipment will remain in effect for use by the Agency receiving the equipment.

DELIVERY TIME:

The contractor must deliver equipment within forty-five (45) working days after receipt of a purchase order, unless otherwise specified in the purchase order.

The contractor must notify agency if unable to deliver within forty-five (45) working days, or as otherwise specified in the purchase order.

If delivery time cannot be met, the Agency, after consultation with the Department of General Services, will have the option to cancel or do what is necessary to effect delivery without penalty.

PRICING PLANS:

The term of each pricing plan shall commence on the date the equipment is accepted by the Agency upon completion of the standard of performance and shall continue for such period of time as may be designated in the purchase order.

Equipment shall be procured for the period of time as designated in the purchase order unless the purchase order is terminated for default or because of non-appropriation.

Non-renewal: There will be no renewal of system leases via this contract. Agencies must either exercise their purchase option or notify the contractor at least thirty (30) days prior to expiration of the lease to have the equipment removed.

REPLACEMENT OF DISCONTINUED MODELS:

In the event a specified manufacturer's commodity listed in the successful contractor's proposal and subsequent contract award becomes unavailable during the contract period or cannot be supplied to the Commonwealth by the contractor for any reason, a product deemed by the Department of General Services to be the equal of the specified commodity shall be offered by the contractor at an equal or lower cost. Contractor guarantees service and supply costs for the contract period.

TRADE-INS:

The Commonwealth reserves the right to offer used equipment in trade as part of the purchase price, in accordance with values in effect at the time traded. Contractors should submit a formal trade-in schedule or a statement of trade-in policy with their bids.

Trade-in equipment is represented by the Commonwealth only "as is" and no warranty as to its condition is expressed or should be inferred. Equipment for trade-in shall be picked up by the contractor at the point indicated in the agency's purchase order and shall be removed at his expense.

PURCHASE CREDITS:

For Lease w/Purchase Option plans, the Commonwealth will, during the lease period, accrue equity towards the purchase price of the equipment leased. No buyouts will be permitted until the end of the lease. The purchase option of the equipment will not exceed 10% of the purchase cost referenced in the Outright Purchase Plan for the leased model of equipment. For Lease with Fair Market Value Option, the fair market value of the equipment shall be as established by the contractor or Initial Assignee (if applicable) which shall not exceed the then purchase price of the equipment. The agency should also attach a listing of copy usage history. Agencies exercising the buyout at the end of a lease, shall complete a new Purchase Order prior to expiration of the lease and follow the procedures for cost determination as outlined in V. D. of the Leasing Terms and Conditions.

NON-APPROPRIATION:

The Commonwealth's obligation is payable only and solely from funds allotted for the purpose of the lease agreement. If sufficient funds are not appropriated for continuation of performance under the lease agreement for any fiscal year subsequent to the one in which the lease was entered into, the Commonwealth agency may return the equipment to the vendor and thereafter be released of all further obligations, provided (I) the equipment is returned to the vendor in good condition, reasonable wear and tear excepted, and (II) Thirty (30) days written notice is given to the vendor from head of agency or designee stating the failure of appropriations as the reason for return and certifying that the equipment is not being replaced by similar equipment from another vendor. In the event the Commonwealth agency returns the equipment for failure of appropriations, all amounts then due to the vendor shall be paid by the Commonwealth agency.

TRAINING:

Prices shall include instruction of a maximum of three (3) Commonwealth personnel for one session of a minimum of four (4) continuous hours in the operation and maintenance of the equipment. The topics to be included in this instruction are as follows:

- A. Complete orientation of all of the equipment's features, functions, and capabilities.
- B. "Hands On" training of each employee in the operation of the machine by demonstration and use.
- C. Complete instruction on the replacement of the equipment's consumable supplies: toner, paper, fuser oil, binder tape, staples, and any other items that may be replaced by employee.
- D. Trouble shooting of the equipment, including jam clearance and identification of codes and/or symbols used to diagnose problems.
- E. Process to identify that equipment needs a technician's services and the method of notification to a qualified service technician.
- F. Review of system documentation, electronic or hardcopy

BILLINGS:

G. All billings and invoices for equipment; maintenance & repairs; or supplies are the sole responsibility of the contractor. Such billings must be issued by the contractor of record only.

INQUIRIES:

Direct all questions concerning this proposal to the appropriate buyer named herein.

Linda Reynolds, Buyer
Bureau of Purchases
P O Box 1365
Harrisburg PA 17125
Telephone 717-783-8062
FAX 717-783-6241
lireynolds@state.pa.us

CONTRACTOR LIST

The contractor(s) identified by an "X" in the Act 57 column has agreed to sell the awarded item(s) at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to local public procurement units which elect to participate in the contract. A "local public procurement unit" is defined as: any political subdivision; public authority; educational, health, or other institution; and to the extent provided by law, any other entity, including a council of governments or an area government; nonprofit fire, rescue, or ambulance company; and any nonprofit corporation operating a charitable hospital. Unless otherwise specified below, payment terms are Net 30 days.

Act 57	SUFFIX	CONTRACTOR NAME/ADDRESS	TELEPHONE NO.	FAX NO.	CONTACT PERSON
X		COLONY PRODUCTS INC 799 FLORY MILL ROAD LANCASTER PA 17601	717-569-5900	717-560-0284	CARL CHESTON OR RICHARD KLOCK
X		ENGLE BUSINESS SYSTEMS INC 910 N HANOVER STREET ELIZABETHTOWN PA 17022	800-366-1436 Ext 310	717-367-9305	SCOTT SMITH
X		HEWLETT PACKARD COMPANY 11311 CHINDEN BLVD BOISE ID 83714	208-396-5427	208-396-6000	BRAD UHLENHOFF
X		IMAGISTICS INTERNATIONAL INC 6385 FLANK DRIVE SUITE 800 HARRISBURG PA 17112	800-728-7706	717-657-8148	KATHLEEN SOBANSKI OR JENNIFER GRIMWOOD
X		KONICA BUSINESS TECHNOLOGIES 2100 WASHINGTON BLVD SUITE 100 ARLINGTON VA 22204	800-331-0561 EXT 3208	703-553-6088	HARLAN MARKS
X		KYOCERA MITA AMERICA INC 225 SAND ROAD FAIRFIELD NJ 07004	973-808-8444 EXT 2045	973-882-4411 OR 4412	THERISE EDWARDS
X		MINOLTA CORPORATION 4601 FORBES BLVD SUITE 140 LANHAM MD 20706	800-253-5395	301-731-3108	KRISTEN MCKENNA
X		OCE'-USA, INC. 5020 RITTER ROAD SUITE 107 MECHANICSBURG PA 17055	800-788-5923 EXT 13 OR 717-657-1505	717-795-9145	KELLY ZAISER
X		PANASONIC DOCUMENT IMAGING CO TWO PANASONIC WAY 7F-3 SECAUCUS NJ 07094	201-392-6841	201-271-3020	DONALD IERLEY
X		SHARP ELECTRONICS CORP SHARP PLAZA MAHWAH NJ 07430	610-502-0388	610-502-0389	DONALD E. CLARY
X		XEROX CORPORATION 651 EAST PARK DRIVE SUITE 200 HARRISBURG PA 17111	717-558-4835	717-558-4994	MARK BROWNING

LEASING INSTRUCTIONS FOR CNOOOOO366 (FORMERLY 3610-01) COPIERS

There are three (3) leasing plans available in addition to the outright purchase covered by this contract.

They are:

- A. 24/36/48/60 Month Lease w/maximum 10% Purchase Option at end of term
- B. 24/36/48/60 Month Lease with Fair Market Value Option at end of term
- C. 24/36/48/60 Month Installment Purchase

Following are the procedures for leasing Copiers:

1. THE LEASING TRANSACTION CONSISTS OF THE FIVE (5) FORMS

- A. Exhibit "A" - Acceptance Certification Form
- B. Exhibit "B-1" - Leasing Form and Exhibit "B-2" - Installment Purchase Form
- C. Exhibit "C" - DGS Legal Counsel Approval Form
- D. Exhibit "D" - Document to establish Lease/Installment Rates (Completed By Vendor)
- E. Exhibit "E" – Notice and Acknowledgement of Assignment for Lease/Installment Purchase

Note: These forms are available and can be downloaded from the DGS web site at (www.dgs.state.pa.us) under Contract #CN00000366 (Formerly 3610-01) - Leasing documents.

2. OTHER FORMS THAT MAY ACCOMPANY THE LEASING TRANSACTION

- A. UCC-1 Financing Statement- (Submitted by the Vendor)
- B. Incumbency Certificate - (Submitted by the Vendor)
- C. Tax-Exempt Governmental Obligations-Form 8038-G - (Submitted by the Vendor)
- D. Leasing Assignment Document - (Submitted by the Vendor)
"DO NOT SIGN OR COMPLETE THIS DOCUMENT" - These are additional terms & conditions that have already been negotiated.
- E. Additional Terms and Conditions - (Submitted by the Vendor)

These sometime appear in the Leasing Quotation from the Vendor. All agencies should review the quotations for these conditions and have the vendor remove them from the quotation. "DO NOT" agree to any of these terms and conditions.

LEASING INSTRUCTIONS FOR CNOOOOO366 (FORMERLY 3610-01) COPIERS

There should be nothing on the quotation but the leasing/rental schedule with payment numbers, and payment amounts.

3. PROCESSING STEPS:

1. Purchasing Agents forward a copy of Exhibit "D" (or have vendor download copy from the DGS web site) and Exhibit "B-1" or "B-2" to the Vendor. A copy of the forms can be downloaded from the DGS web site (www.dgs.state.pa.us) under Contract #CN00000366 (Formerly 3610-01) - Leasing documents.

The Purchasing Agent should fill out exhibit "B-1" or "B-2" with Field Limited Purchase Order number, Date, Contractor Name and Agency Name, and forward to the Vendor/Contractor. The Vendor/Contractor should complete the forms entirely and forward back to the Purchasing Agent.

2. The Purchasing Agent processes the (FL) Field Limited Purchase Order and forwards it through normal approval processes. When the (FL) is approved, the Purchasing Agent forwards the completed package of forms to the Bureau of Purchases, Attention: Buyer, with all Exhibits attached for review and approval. When the Buyer approves, he/she will forward it back to the Purchasing Agent who will then forward the completed package to the Vendor/Contractor to order equipment. The Purchasing Agent will send the (FL), Exhibit "D", and Exhibit "B-1" or "B-2" to the Vendor. Purchasing Agent should keep a copy of all documents sent to vendor.

3. Upon delivery of the equipment, the Purchasing Agent will complete Exhibit "A" (The Acceptance Certificate). This form will be signed by the authorized agent from the agency who states the equipment has been received and is acceptable to the agency.

4. A copy of the Field Limited (FL) Purchase Order, Exhibit "D", Exhibit "B-1" or "B-2" and Exhibit "A" (Acceptance Certificate) are sent to DGS Legal along with an Exhibit "C" (DGS Legal Counsel Approval). This package is reviewed by DGS Legal and approved with the completion of Exhibit "C". DGS Legal will forward the approved package of documents to the agency for final processing.

5. When the documents are received by the agency, the Purchasing Agent will make one (1) copy of the completed documents and disburse as follows:

1. Vendor (Send Vendor His Copies)
2. Agency Comptroller
3. Agency Procurement File
4. Department of General Services, Bureau of Purchases, Attention: Buyer

Note: If the Vendor/Contractor sends additional forms to be signed, the following process should be used for those forms.

**LEASING INSTRUCTIONS FOR CNOOOOO366 (FORMERLY 3610-01)
COPIERS**

1. UCC-1 Financing Statement Forms: Forward to the Buyer at the Department of General Services. This form is returned to the Bureau of Purchases for signature by the Director, Bureau of Purchases. The Bureau of Purchases

will forward the document to the requesting agency for distribution. Original copy to the contractor or its assignee for filing . A copy of the signed form must be retained with the Agencies copies of the other leasing documents.

2. Incumbency Certificate: THIS FORM DOES NOT HAVE TO BE SIGNED. RETURN TO VENDOR UNSIGNED.

3. Tax Exempt Governmental Obligation - Form #8038-G: The contractor or its assignee is responsible for completing this form and submitting it to the Commonwealth for signature. This form is submitted to the Department of General Services, Bureau of Purchases, Attention: Buyer. The Bureau of Purchases will review this form and forward it to DGS Legal for review and insertion of an Identifying Number. This form is returned to the Bureau of Purchases for signature by the Director of Purchases. The Bureau of Purchases will forward the document to the requesting agency for distribution. The original is forwarded to the contractor or its assignee for filing with the IRS. A copy of the signed form must be retained with the Agency file along with copies of all other leasing documents.

Note: If tax exempt financing is to be provided, IRS procedures must be followed, including signing and filing Form 8038-G. The Commonwealth only accepts responsibility for signing properly completed forms. The contractor is responsible for the completion and filing of the form.

**COPIER CONTRACT
CONTRACT CN00000366 (FORMERLY 3610-01)
LEASING AND INSTALLMENT PURCHASE TERMS AND CONDITIONS**

I. General.

- (A) These Leasing and Installment Purchase Terms and Conditions ("Terms and Conditions") to CONTRACT CN00000366 (Formerly 3610-01), Copiers, allows bidders to offer equipment and software covered by the contract through leasing and installment purchase options. If offered by a bidder and accepted by the Commonwealth, Commonwealth agencies shall, in addition to the outright purchase of equipment and software as provided by CONTRACT CN00000366 (Formerly 3610-01), have the option to either lease equipment or purchase equipment through an installment purchase from the contractor, as well as financed software and other items in CONTRACT CN00000366 (Formerly 3610-01). Leases and installment purchases shall be in accordance with the following terms (in addition to the terms and conditions of CONTRACT CN00000366 (Formerly 3610-01). The ordering Commonwealth Agency shall indicate its election to lease equipment (each such lease transaction hereinafter called a "Lease") or purchase equipment through an installment purchase (each installment purchase transaction hereinafter called an "Installment Purchase") on the applicable purchase order issued to the contractor. Such Lease or Installment Purchase may also include financed software or other items in CONTRACT CN00000366 (Formerly 3610-01) that are financed (in either case "Financed Items").
- (B) The contractor may assign such purchase order and Lease or Installment Purchase to a third party ("Initial Assignee") who will fund the purchase of the equipment and Financed Items (and in the case of a Lease, take title to the equipment) and assume the right to receive all payments thereunder. The consent of the Commonwealth to such assignment by the contractor shall not be required. The contractor shall notify the Commonwealth of its assignment to an Initial Assignee in its acknowledgment to the Commonwealth Agency of the purchase order and by providing the Commonwealth Agency with a copy of an assignment agreement between the contractor and the Initial Assignee.
- (C) Notwithstanding any provisions to the contrary in CONTRACT CN00000366 (Formerly 3610-01), in the event of an assignment of a Lease or Installment Purchase to an Initial Assignee, the Initial Assignee shall only be bound to the obligations of the contractor as they are specified in these Terms and Conditions and shall not be responsible for any additional representations, warranties, covenants or obligations of the contractor as provided in the remainder of CONTRACT CN00000366 (Formerly 3610-01). The Commonwealth waives any claims it may have against the Initial Assignee for any loss, damage or expense caused by the equipment or any Financed Item or any defect therein or use or maintenance thereof. The Commonwealth acknowledges that the Initial Assignee is not the supplier of the equipment or Financed Items and is not responsible for its selection or installation. Once an acceptance certificate in the form

attached hereto as Exhibit A is executed by the ordering Commonwealth Agency and is received by Initial Assignee, if any portion of the equipment or Financed Items is unsatisfactory for any reason, the ordering Commonwealth Agency shall, nevertheless, continue to make payments under the applicable Lease or Installment Purchase and shall make any claim against the contractor or the manufacturer, but not against the Initial Assignee or any subsequent assignee of the Initial Assignee.

(D) The rights of the Initial Assignee and any subsequent assignee to receive payments under a Lease or Installment Purchase are absolute and unconditional and shall not be affected by any right of set-off or defense of any kind whatsoever once an acceptance certificate in the form attached here to as Exhibit A is executed by the ordering Commonwealth Agency and is received by Initial Assignee.

II. Pricing Plans. The contractor agrees to provide the equipment and Financed Items covered by CONTRACT CN00000366 (Formerly 3610-01) through three pricing plans (in addition to outright purchase which is already covered by CONTRACT CN00000366 (Formerly 3610-01)):

- A. 24/36/48/60 month Lease with Purchase Option
- B. 24/36/48/60 month Lease with Fair Market Value Option
- C. 24/36/48/60 month Installment Purchase

The pricing plan selected by the ordering Commonwealth agency shall be identified on the purchase order.

III. Term. The term of each Lease or Installment Purchase shall commence on the date the equipment and/or Financed Items are accepted by the ordering Commonwealth agency (as evidenced by an acceptance certificate in the form attached hereto as Exhibit A) and shall continue for the period of time of the pricing plan as designated on the purchase order.

IV. Payments.

A. Full term intention. The ordering Commonwealth agency shall pay the applicable monthly or annual rent or Installment Purchase payment for the equipment and Financed Items, as shown on the payment schedule (in substantially the forms attached hereto as Exhibit B), which must be signed by the contractor or Initial Assignee (if applicable) and the Commonwealth Agency, and attached to the purchase order. Payment shall be made by the ordering Commonwealth Agency, for the full term, unless the purchase order is terminated by the Commonwealth agency for contractor Default under Sections V(J)(2) or VI(F)(2) herein or nonappropriation of funds.

B. Nonappropriation. The Commonwealth agency's obligation is payable only and solely from funds allotted for the purpose of the Lease or Installment Purchase. If sufficient funds are not appropriated for continuation of performance under any Lease or Installment Purchase for any fiscal year subsequent to the one in which the purchase order was issued, the Commonwealth agency may return the equipment to the

contractor or Initial Assignee (if applicable) and thereafter be released of all further obligations, provided: (i) The Commonwealth agency delivers unencumbered title to the equipment to the contractor or Initial Assignee (if applicable), (ii) The equipment is returned to the contractor or Initial Assignee (if applicable) in good condition, reasonable wear and tear excepted, and (iii) thirty (30) days written notice is given to the contractor or Initial Assignee (if applicable) stating the failure of appropriations as the reason for return and certifying that the equipment is not being replaced by similar equipment from another vendor. In the event the Commonwealth agency returns the equipment for failure of appropriations, all amounts then due to the contractor or Initial Assignee (if applicable) through the end of the fiscal year for which sufficient funds have been appropriated shall be paid by the Commonwealth agency.

V. Leasing Terms and Conditions. The following terms and conditions shall apply if the ordering Commonwealth agency selects a Twenty-four (24) month, a Thirty-six (36) month, a Forty-eight (48) month or a Sixty (60) Month Lease:

- A. Title. Title in or to the equipment shall not pass to the Commonwealth but shall remain in the contractor or Initial Assignee (if applicable). The equipment shall remain personal property and shall not become a fixture or affixed to real property. The Commonwealth will keep the equipment free and clear of all encumbrances except the contractor's or any assignee's security interest. At the request of the contractor or Initial Assignee (if applicable), the Commonwealth will join the contractor or Initial Assignee in executing one or more financing statements, pursuant to the Uniform Commercial Code or other registration law applicable to the location of the equipment. The contractor or Initial Assignee (if applicable) will pay the cost of filing the financing statement(s) in all public offices wherever filing is deemed by the contractor or Initial Assignee to be necessary or desirable.
- B. Risk of Loss. The contractor shall assume and bear the risk of loss, damage, or theft to the equipment and all component parts thereof while same is in the Commonwealth's possession, unless it could have been prevented by the Commonwealth's exercise of reasonable care or diligence in the use, protection, or care of the equipment. No loss or damage to the equipment shall impair any obligation of the contractor or of the Commonwealth, except as hereinafter expressly provided. Unless the damage could have been prevented by the Commonwealth's exercise of reasonable care or diligence in the use, protection, or care of the equipment, the contractor shall repair or cause to be repaired all damages to the equipment, if the contractor determines the equipment can be economically repaired. In the event that the equipment is stolen, destroyed or rendered irreparable, unusable, or damaged as determined by the contractor, the Lease shall terminate and the Commonwealth's obligation to pay rent for the equipment shall be deemed to have ceased as of the date of the loss.
- C. Assignment. The Commonwealth shall not assign any Lease hereunder or any interest therein, or sublease the equipment without the prior written consent of the contractor or its assignee. the contractor may assign the

purchase order and the Lease and/or grant security interests therein, in whole or in part to an Initial Assignee and such Initial Assignee may further assign a Lease and/or grant a security interest therein to a subsequent assignee without the consent of the Commonwealth. Any other assignment by the contractor shall require the prior written consent of the Commonwealth. Upon notice to the ordering Commonwealth agency, the contractor may assign payments under any Lease to a third party.

- D. Purchase Option. If the Commonwealth is not in default, it shall have the right to buy the equipment "as is with no additional warranty" at the expiration of the Lease term by tendering the purchase option amount. For Lease with Fair Market Value Option, the fair market value of the equipment shall be as established by the contractor or Initial Assignee (if applicable) which shall not exceed the then purchase price of the equipment as established by CONTRACT CN00000366 (Formerly 3610-01). For Leases with Purchase Option, the purchase option amount shall be determined by applying the credits from the accrual of equity towards the purchase price. Upon the Commonwealth's exercise of this purchase option, all right, title and interest in the equipment shall pass to the Commonwealth upon payment.
- E. Extension. If the Commonwealth has not elected to purchase the equipment at the expiration of a Lease term, and as long as the Commonwealth is not in default under the Lease, the Lease (other than Leases that expire five years from date of installation) may be extended upon receipt by the contractor or Initial Assignee (if applicable) of written notification from the Commonwealth. The extension will be under the same terms and conditions then in effect, including rent (but not less than fair market rental value) and will continue until the earlier of termination by either party upon one month's prior written notice or five years from the date of installation.
- F. Return of Equipment. At the expiration or termination of a Lease for any item of equipment, or upon demand by the contractor, or Initial Assignee (if applicable) pursuant to Section V. (J), Default, the Commonwealth shall promptly return the equipment, freight prepaid, to a location in the continental United States specified by the contractor or Initial Assignee (if applicable). The Commonwealth agency shall pay the applicable rent for the equipment until it has been shipped to the contractor in accordance with the subsection. Since the Commonwealth has, as a matter of policy, determined that all hard drives contain information that is confidential or sensitive, the contractor shall, at its discretion, either 1) remove and destroy the hard drive from the equipment or 2) clean the hard drive to Office of Administration/U.S. Department of Defense standards. The contractor will be required to provide written certification to the Commonwealth agency that the hard drive has been destroyed or cleaned to Office of Administration/U.S. Department of Defense standards. Except in the event of a total loss of the equipment pursuant to paragraph V. (B) herein and except for those costs associated with the removal, destruction and cleaning of the hard drives, the Commonwealth shall pay any costs and expenses incurred by the Contractor or Initial Assignee (if applicable) to place the equipment

in good operating condition in accordance with the specifications. All parts removed and replaced by the contractor shall become the property of contractor or Initial Assignee (if applicable). The contractor's or Initial Assignee's (if applicable) costs and expenses associated with 1) the contractor's or Initial Assignee's (if applicable) cleaning of a hard drive to Office of Administration/U.S. Department of Defense standards and 2) the contractor's or Initial Assignee's (if applicable) removal and destruction of a hard drive shall be included in the rental amount. No additional charges will be paid by the Commonwealth agency for 1) the contractor's or Initial Assignee's (if applicable) cleaning of a hard drive to Office of Administration/U.S. Department of Defense standards and 2) the contractor's or Initial Assignee's (if applicable) removal and destruction of a hard drive upon the return of an item of equipment.

G. Warranties: Quiet Enjoyment. The contractor or Initial Assignee (if applicable) grants to the Commonwealth the benefit of any and all warranties made by the manufacturer or supplier of the equipment or Financed Items during the term of a Lease. The contractor warrants that neither the contractor nor anyone acting or claiming through the contractor, by assignment or otherwise, will interfere with the Commonwealth's quiet enjoyment of the use of the Equipment so long as no event of default shall have occurred and be continuing. However, in the event of an assignment of a Lease hereunder to an Initial Assignee, such Initial Assignee (and any subsequent assignee) warrants that neither it nor anyone acting or claiming through it by assignment or otherwise, will interfere with the Commonwealth's quiet enjoyment of and use of the Equipment, so long as no event of default shall have occurred and be continuing.

H. Liability.

1. The Commonwealth assumes all risks and liabilities for injury to or death of any person or damage to any property, in any manner arising out of possession, use, operation, condition, or storage of any piece of equipment or Financed Item by the Commonwealth agency whether such injury or death be with respect to agents or employees of the Commonwealth or of third parties, and whether such property damage be to the Commonwealth's property or the property of others; provided, however, that said damage or injury results from the negligence of Commonwealth, its agents or employees, and provided that judgment has been obtained against the Commonwealth. This provision shall not be construed to limit the sovereign immunity of the Commonwealth, the Department of General Services or any Commonwealth agency.
2. The Commonwealth shall, during the term of the Lease, self-insure with respect to the risks which it has assumed under subparagraph (I)(1) above, including, but not limited to, risks of public liability and property damage under Act 142 of October 5, 1980, P.L. 693, 42 Pa. C.S. A. Section 8522.

I. Financing and Prepayment. If a Lease provides for financing of software or other Financed Items, the contractor will pay the charges for such Financed Items directly to the supplier (if such supplier is not the contractor). In the event the Lease is assigned to an Initial Assignee, the Initial Assignee will pay such charges directly to the contractor or the supplier. If the payments under the purchase order have been assigned to an Initial Assignee, the Commonwealth's obligation to pay rent for those items of software or other Financed Items which have been delivered and for which acceptance certificates have been received shall not be effected by any discontinuance, return or destruction of any license or licensed program materials or any dissatisfaction with any service financed under the Lease. The Commonwealth may terminate any Financed Item (but not an item of equipment) by prepaying its remaining rent. The Commonwealth shall provide the contractor or Initial Assignee (if applicable) with notice of the intended prepayment date which shall be at least one month after the date of the notice. The contractor or Initial Assignee may, depending on market conditions at the time, reduce the remaining rent to reflect such prepayment and shall advise the Commonwealth of the balance to be paid. If, prior to Lease expiration, the Commonwealth purchases equipment related to a Financed Item or if the Lease for such equipment is terminated, for any reason (except if funds are not appropriated as described in paragraph IV (B)), the Commonwealth shall at the same time prepay such Financed Item, if it has been delivered and for which an acceptance certificate has been received.

J. Default

1. If the Commonwealth (1) does not pay a rent payment within thirty (30) days after the due date and such non-payment continues for fifteen (15) days after receipt of written notice from the contractor or Initial Assignee (if applicable) that the Commonwealth Agency is delinquent in payment of any rent; (2) breaches any other provision under these Terms and Conditions and such breach continues for fifteen (15) days after receipt of written notice thereof from the contractor or Initial Assignee (if applicable); or (3) files any petition or proceeding (or has a petition or proceeding filed against it) under any bankruptcy, insolvency or similar law, the contractor or its assignee may pursue and enforce the following remedies:

a. Terminate the applicable purchase order.

b. Take possession of any or all items of equipment without any court order or other process of law and for such purpose, the contractor or its assignee may enter upon the premises where the equipment may be and may remove the same therefrom upon written notice of its intention to do same, without being liable to any suit or action or other proceeding by the Commonwealth. The contractor or its assignee may, among its options, sell the equipment at public or private sale for cash or credit. The Commonwealth

agency shall be liable for the contractor's or the assignee's expense of retaking possession and the removal of the equipment and placing the equipment in good operating condition (if it is not in good operating condition at the time of removal) in accordance with the manufacturer's specifications. When the equipment is returned to the contractor or its assignee, it shall include only those items that were purchased as per the purchase order.

c. Recover from the Commonwealth agency all rent payments then due and the net present value of the amount of the remaining rent payments. The present value of such remaining rent payments shall be calculated using a discount rate equal to the average of the weekly two and three year Treasury Constant Maturities published by the Federal Reserve Board for the last calendar week of the month preceding the contractor's or its assignee's termination of the applicable purchase order. The Treasury Constant Maturities are published in Statistical Release .15 and can be accessed via the Federal Reserve Board internet website.

2. In the event of default by the contractor, the Commonwealth may pursue one or more of the following remedies.

a. If the payments under the purchase order have been assigned to an Initial Assignee, the Commonwealth shall continue to make rent payments for those units of equipment which have been delivered for which acceptance certificates have been received, and cancel its order without liability for payment for those units which have not been delivered and for which acceptance certificates have not been received. The amount of the rent payments shown in the payment schedule will be recalculated, however, to take into consideration and pay for the actual number of units which were delivered and for which acceptance certificates have been received. If no acceptable units of equipment have been delivered and accepted, the Commonwealth agency may terminate the purchase order without liability to make any payments.

b. If the payments under this agreement have not been assigned to an Initial Assignee, the Commonwealth agency may setoff or counterclaim against its obligation to make the payments any and all damages incurred by the Commonwealth as a result of the contractor's default.

VI. Installment Purchase Terms and Conditions. The following terms and conditions shall apply if the ordering Commonwealth agency selects a Twenty-Four (24) month, Thirty-Six (36) month, a Forty-eight (48) month or a Sixty (60) month Installment Purchase:

A. Title and Security Interest. Title to the equipment passes to the Commonwealth at the time and place of delivery to the Commonwealth of each unit of equipment. the contractor or its duly authorized assignee shall have a purchase money security interest in the equipment, its substitutions, replacements, accessions and modifications, until payment of all installments as set forth in the payment schedule are made. Upon payment of the final installment, or any concluding payment option, the contractor or his duly authorized assignee shall have no further interest in the equipment. The equipment shall remain personal property and shall not become a fixture or affixed to real property. At the request of the contractor or Initial assignee (if applicable) the Commonwealth will join the contractor or Initial Assignee in executing one or more financing statements, pursuant to the Uniform Commercial Code or other registration law applicable to the location of the equipment. the contractor or Initial Assignee (if applicable) will pay the cost of filing the financing statement(s) in all public offices wherever filing is deemed by the contractor or Initial Assignee to be necessary or desirable. The Commonwealth will keep the equipment free and clear of all encumbrances except the contractor's or any assignee's security interest.

B. Assumption of Risks.

1. The Commonwealth agency shall, after acceptance of the equipment, assume and bear the risk of loss, damage, or theft of the equipment all components parts thereof caused by Act of God and its own employees, agents, or others except the contractor or (if applicable) Initial Assignee. No such loss or damage to the equipment shall impair any obligation of the Commonwealth agency, which shall continue in full force and effect except as hereinafter provided. In the event that all or part of the equipment shall, as a result of the above-mentioned causes, become lost, stolen, destroyed, or rendered irreparably unusable or damaged, as reasonably determined by the Commonwealth agency, then the Commonwealth agency shall provide the contractor or (if applicable) Initial Assignee with written notice in regard thereto and, at its option, either (a) replace the equipment with like equipment, or (b) pay pro rata to the contractor or (if applicable) Initial Assignee all payments then currently due in the amount indicated in payment schedule plus the pro rata principal portion of remaining installments. The pro rata principal portion of remaining installment payments is that percentage of the principal portion of remaining installment payments as of the date of payment that the cost of the units of the equipment lost, stolen, destroyed, or rendered irreparably unusable or damaged bears to the total cost of the equipment determined by the amounts set forth in the purchase order.
2. The Commonwealth assumes all risks and liabilities for injury to or death of any person or damage to any property, in any manner arising out of possession, use, operation, condition, or storage of any piece of equipment or Financed Item by the Commonwealth agency whether such injury or death be with respect to agents or

employees of the Commonwealth or of third parties, and whether such property damage be to the Commonwealth's property or the property of others; provided, however, that said damage or injury results from the negligence of Commonwealth, its agents or employees, and provided that judgment has been obtained against the Commonwealth. This provision shall not be construed to limit the sovereign immunity of the Commonwealth, the Department of General Services or any Commonwealth agency.

- C. Insurance. The Commonwealth shall, during the term of the Installment Purchase, self-insure with respect to the risks which it has assumed under Paragraph B above including risks of damage or destruction to the equipment caused by fire, boiler explosion, flood and flood-related hazards, or any other natural disasters and risks of public liability and damage under Act 142 of October 5, 1980, P.L. 693, 42 Pa. C.S.A. Section 8522.
- D. Assignment. The Commonwealth shall not assign any Installment Purchase hereunder or any interest therein without the prior written consent of the contractor or its assignee. the contractor may assign the purchase order and the Installment Purchase and/or transfer security interests in the equipment to an Initial Assignee and such Initial Assignee may further assign an Installment Purchase and/or grant a security interest therein to a subsequent assignee without the consent of the Commonwealth. Any other assignment by the contractor shall require the prior written consent of the Commonwealth. Upon notice to the ordering Commonwealth agency, the contractor may assign installment payments under the Installment Purchase to a third party.
- E. Early Payment Option. The Commonwealth agency shall have the right, during the term of the Installment Purchase, to exercise its option to purchase the equipment "as is with no additional warranty" early upon payment of an amount equal to the concluding payment option as of such date as set forth on the payment schedule and upon the giving of notice to the contractor or Initial Assignee (if applicable) of such intention of the Commonwealth at least thirty (30) days prior to the date upon which such right will be exercised. After all payments have been made pursuant to the payment schedule including any concluding payment option, the contractor or its assignees shall have no further interest in and to the equipment.
- F. Default.
 - 1. If the Commonwealth (1) does not pay an installment payment within thirty (30) days after the due date and such non-payment continues for fifteen (15) days after receipt of written notice from the contractor or Initial Assignee (if applicable) that the Commonwealth Agency is delinquent in payment of any installment; (2) breaches any other provision under these Terms and Conditions and such breach continues for fifteen (15) days after receipt of written notice thereof from the contractor or Initial Assignee (is applicable); or (3) files any petition or proceeding (or

has a petition or proceeding filed against it) under any bankruptcy, insolvency or similar law, the contractor or its assignee may pursue and enforce one of the following remedies:

- a. Terminate the applicable purchase order and take possession of any or all items of equipment without any court order or other process of law and for such purpose, the contractor or its assignee may enter upon the premises where the equipment may be and may remove the same therefrom upon written notice of its intention to do same, without being liable to any suit or action or other proceeding by the Commonwealth. the contractor or its assignee may, at its option, sell the equipment at public or private sale for cash or credit and may become the purchaser at such sale. The Commonwealth agency shall be liable for all accrued and unpaid installments, if any, the expense of retaking possession and the removal of the equipment, in addition to the balance of the payments provided for herein, less the net proceeds of the sale at a fair market value of the equipment after deducting all costs of taking, storage, repair, and sale. When the equipment is returned to the contractor or its assignee, it shall include only those items that were originally purchased as per the contract specifications.
 - b. Recover from the Commonwealth agency all installment payments then due and all remaining installment payments due under the purchase order.
2. In the event of default by the contractor, the Commonwealth may pursue one or more of the following remedies.
 - a. If the installment payments under the purchase order have been assigned to an Initial Assignee, the Commonwealth shall continue to make installment payments for those units of equipment which have been delivered for which acceptance certificates have been received, and cancel its order without liability for payment for those units which have not been delivered and for which acceptance certificates have not been received. The amount of the installment payments shown in the payment schedule will be recalculated, however, to take into consideration and pay for the actual number of units which were delivered and for which acceptance certificates have been received. If no acceptable units of equipment have been delivered and accepted, the Commonwealth agency may terminate the purchase order without liability to make any payments.
 - b. If the payments under this agreement have not been assigned to an Initial Assignee, the Commonwealth agency may setoff or counterclaim against its obligation to make the

payments any and all damages incurred by the Commonwealth as a result of the contractor's default.

- VII. Compliance with Internal Revenue Code. The contractor or its assignee must, if it intends to provide tax exempt financing, file, in timely fashion, any reports that must be filed with the Internal Revenue Service with respect to the order under Section 124 or 149 of the Internal Revenue Code (IRC). The Commonwealth shall cooperate with the contractor or its assignee in the preparation and execution of these documents. The Commonwealth shall also keep a copy of each notification of assignment with the Commonwealth's counterpart of the order and shall not, during the term of the Installment Purchase or Lease, permit the equipment to be directly or indirectly used for a private business use within the meaning of Section 141 of the IRC. The Commonwealth represents that it and each ordering Commonwealth Agency that enters into a Lease or Installment Purchase hereunder qualifies as a State or political subdivision of a State for the purpose of Section 103(a) of the IRC. Any misrepresentation of such status under Section 103(a) shall constitute an event of default by the Commonwealth pursuant to paragraphs V (J) and VI(F). If (a) the Internal Revenue Service rules that the Commonwealth or any ordering Commonwealth Agency does not so qualify under Section 103(a) of the IRC, or (b) the Commonwealth fails to cooperate with the contractor or Initial Assignee in the preparation and execution of any reports required under Section 124 or 149 of the IRC (including 8038G and 8038GC forms), the Commonwealth will pay the contractor or Initial Assignee (if applicable) upon demand, a sum to be determined by the contractor or Initial Assignee sufficient to return the contractor or Initial Assignee (if applicable) to the economic results it would otherwise have received.
- VIII. Other Documents. Upon request from the contractor or Initial Assignee the Commonwealth will sign properly completed UCC-1 Forms, 8038G or 8038GC Forms, if applicable, and opinions of counsel (in the form attached hereto as Exhibit C). the contractor or Initial Assignee shall be responsible for completing these forms and filing them with the appropriate offices/parties.
- IX. Use and Location of Equipment and Alterations. The Commonwealth agency shall keep the equipment under a Lease or an Installment Purchase within the confines of the Commonwealth of Pennsylvania. The Commonwealth agency will inform the contractor or the Initial Assignee of the location of the equipment upon request. The Commonwealth agency, at its own cost and expense, shall maintain the equipment in good operating condition and will not use or deal with the equipment in any manner which is inconsistent with the terms of the Contract or any applicable laws and regulations. The equipment will not be misused, abused, wasted or allowed to deteriorate except for ordinary wear and tear resulting from its intended use. No alterations, changes, or modifications to the equipment shall be made without the approval of the contractor or Initial Assignee (if applicable).
- X. Warranty Disclaimer. IN THE EVENT CONTRACTOR ASSIGNS A LEASE OR INSTALLMENT PURCHASE HEREUNDER TO AN INITIAL ASSIGNEE, SUCH INITIAL ASSIGNEE AND ANY SUBSEQUENT ASSIGNEE MAKE NO WARRANTY (OTHER THAN, IN THE CASE OF A LEASE, A WARRANTY OF QUIET ENJOYMENT OF THE EQUIPMENT), EXPRESS OR IMPLIED, AS TO ANY MATTER WHATSOEVER, INCLUDING BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A

PARTICULAR PURPOSE. AS TO THE INITIAL ASSIGNEE AND ANY SUBSEQUENT ASSIGNEE, THE COMMONWEALTH TAKES THE EQUIPMENT AND ANY FINANCED ITEMS "AS IS." IN NO EVENT SHALL THE INITIAL ASSIGNEE OR ANY SUBSEQUENT ASSIGNEE HAVE ANY LIABILITY FOR, NOR SHALL THE COMMONWEALTH HAVE ANY REMEDY AGAINST THE INITIAL ASSIGNEE OR ANY SUBSEQUENT ASSIGNEE FOR, CONSEQUENTIAL DAMAGES, ANY LOSS OF SAVINGS OR LOSS OF USE.

- XI. Governing Law: Severability. All Leases and Installment Purchases hereunder shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania, however the parties agree that Article 2A of the Uniform Commercial Code shall not apply or govern transactions under these Terms and Conditions. If any provision of these Terms and Conditions is held to be invalid or unenforceable, all other provisions shall remain in effect. All disputes arising in connection with these Terms and Conditions shall be resolved in accordance with Section 22 of the General Conditions and Instructions to Bidders contained in CONTRACT CN00000366 (Formerly 3610-01)
- XII. Notices. Service of all notices under these Terms and Conditions shall be sufficient if delivered by hand or overnight courier or mailed to the Commonwealth at the address set forth in the applicable purchase order, or to the contractor or Initial Assignee (if applicable) at the address set forth in its acknowledgment to the purchase order (or any document attached thereto). Notices by mail shall be effective when deposited in the U.S. mail, duly addressed and postage prepaid. Notices delivered by hand or by overnight courier shall be effective when actually received.
- XIII. CONTRACT CN00000366 (Formerly 3610-01) Terms. These Terms and Conditions are in addition to the terms and conditions of CONTRACT CN00000366 (Formerly 3610-01), except to the extent the contractor assigns a Lease or Installment Purchase hereunder to an Initial Assignee, in which case the Initial Assignee shall only be bound to the obligations of the contractor indicated in these Terms and Conditions and shall not be responsible for any additional representations, warranties, covenants or obligations of the contractor as provided by the current terms and conditions of CONTRACT CN00000366 (Formerly 3610-01). To the extent that there is a conflict between the terms and conditions of CONTRACT CN00000366 (Formerly 3610-01) and these Terms and Conditions, these Terms and Conditions shall prevail to the extent that a leasing or installment purchase option is selected by the ordering Commonwealth Agency.

EXHIBIT A

Purchase order No. _____ dated _____, 20 __, by and between
_____ (the contractor) and _____
(Commonwealth agency).

ACCEPTANCE CERTIFICATE

The undersigned hereby certifies and represents to, and agrees with, the contractor or its assignee as follows:

1. A unit(s) of the equipment and/or financed item(s) identified on the attached schedule have has been delivered to _____ and accepted on the date indicated below.
2. The Commonwealth agency had conducted such inspection and/or testing of the unit(s) of the equipment and/or financed item(s) as it deems necessary and appropriate and hereby acknowledges that it accepts the such unit(s) of equipment.
3. The Commonwealth agency is not in any event of default as defined in CONTRACT CN00000366 (Formerly 3610-01) and no event which, with notice or lapse of item, or both, would become an event of default, has occurred and is continuing at the date thereof.

(Commonwealth Agency)

By: _____

Title

Date

EXHIBIT B-1 (Lease)

Purchase order No. _____, dated _____, 20 __, by and between _____ (the contractor) and _____ (Commonwealth Agency).

RENT SCHEDULE

For: _____ (Description of Equipment and all components with serial numbers)

Rent
Number
and Due
Date

Amount
of
Rent

EXHIBIT B-2 (Installment Purchase)

Purchase order No. _____ dated _____, 20 __, by and between
_____ (the contractor) and _____
(Commonwealth agency).

PAYMENT SCHEDULE

FOR: _____ (Description of Equipment and all components
with serial numbers)

Payment Number and Due Date	Amount of Payment	Principal Portion	Interest Portion	Concluding Payment Option
--------------------------------------	-------------------------	----------------------	---------------------	---------------------------------

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.
- 11.
- 12.
- 13.
- 14.
- 15.
- 16.
- 17.
- 18.
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EXHIBIT C



DATE: _____

Ladies and Gentlemen:

As counsel for the Commonwealth of Pennsylvania, Department of General Services, I am familiar with CONTRACT CN00000366 (Formerly 3610-01) (the "Agreement") dated as of _____, 20 ____, and Purchase order No. _____, dated _____ (both referred to as the "Agreement"), between _____ as the contractor and the Commonwealth of Pennsylvania, including all exhibits and attachments to the Agreement.

Based on the examination of these and such other documents, records, and papers as I deemed to be relevant and necessary as the basis for my opinion set forth below, It is my opinion that:

1. The Commonwealth is authorized to enter into the transaction contemplated by the Agreement and to carry out its obligations thereunder.
2. The Agreement set forth above has been duly authorized, executed, and delivered by the Commonwealth and constitutes a legal, valid, and binding agreement enforceable in accordance with its term.
3. No further approval, consent, or withholding of objections is required from any federal, state, or local governmental authority with respect to the entering into or performance by the Commonwealth of the Agreement and the transactions contemplated thereby.
4. The entering into and performance of the Agreement and other related documents will not violate any judgment, order, law, or regulation applicable to the Commonwealth or result in any breach of, or constitute a default under, or result in the creation of, any lien, charge, security interest, or other encumbrance upon any assets of the Commonwealth or the equipment pursuant to any indenture, mortgage, deed or trust, bank loan, credit agreement or other instrument by which the Commonwealth is a party or by which it or its assets may be bound.

5. There are no actions, suits, or proceedings pending or, to the knowledge of the Commonwealth, threatened against or affecting the Commonwealth, in any court or before any governmental commission board or authority which, if adversely determined, will have a material adverse effect on the ability of the Commonwealth to perform its obligations under the Agreement.
6. All required public bidding procedures regarding the award of the Agreement have been followed by the Commonwealth.
7. The Commonwealth is self-insured and is authorized to self-insure the equipment with respect to the risks assumed by this Agreement.

Sincerely,

Assistant Counsel

EXHIBIT D

Lease Rates for the Initial Quarter Following Contract Execution:

24 Month Lease _____

36 Month Lease _____

48 Month Lease _____

60 Month Lease _____

Installment Purchase Rates for the Initial Quarter Following Contract Execution:

24 Month Installment Purchase _____

36 Month Installment Purchase _____

48 Month Installment Purchase _____

60 Month Installment Purchase _____

Initial Index Rate (the average interest rate of two (2) and three (3) year U.S. Treasury Bills at the time the rates above were quoted) _____

EXHIBIT E

NOTICE AND ACKNOWLEDGEMENT OF ASSIGNMENT
FOR LEASE/INSTALLMENT PURCHASE
CONTRACT CN00000366 (Formerly 3610-01)

_____, _____
Month/Date Year

Commonwealth of Pennsylvania
Department of _____

.To Agency Comptroller,

Re: Purchase Order No. _____/or Quotation Number _____
dated as of _____, _____ (“Agreement”), to Contract No. CN00000366 (Formerly 3610-01) dated as of
_____, _____, 2002, _____ between
_____, _____ (“Contractor”) and the Commonwealth of
Pennsylvania, acting through the Pennsylvania Department
_____ (the “Commonwealth”).

Notice is hereby given that Contractor has assigned and sold all of its rights, title and interest in the Agreement, the
Equipment and Financed Items, and all rights to receive Agreement Payments
to _____. (“Assignee”).

Commonwealth is hereby directed, by the signatures below , to pay directly to Assignee at the address set forth
below, all payments required to be paid by the Commonwealth under the terms of the Agreement.

All payments from time to time payable under the Agreement shall be paid to Assignee at its offices at:

Company Name: _____SAP Vendor Number: _____

Address: _____

City: _____, State: _____

Federal Tax ID No.: _____

Company Name: _____

(Contractor)

FIN Number: _____

By: _____ Date: _____

Name: _____

Title: _____

Company Name: _____

(Assignee)

FIN Number: _____

By: _____ Date: _____

Name: _____

Title

EXHIBIT E

NOTICE AND ACKNOWLEDGEMENT OF ASSIGNMENT
FOR LEASE/INSTALLMENT PURCHASE
CONTRACT CN00000366 (Formerly 3610-01)

Month/Date Year

Commonwealth of Pennsylvania
Department of

To Agency Comptroller,

Re: Purchase Order No. /or Quotation Number
dated as of ("Agreement"), to Contract No. CN00000366 (Formerly 3610-01) dated as of
2002, between
("Contractor") and the Commonwealth of
Pennsylvania, acting through the Pennsylvania Department
(the "Commonwealth").

Notice is hereby given that Contractor has assigned and sold all of its rights, title and interest in the Agreement, the
Equipment and Financed Items, and all rights to receive Agreement Payments
to. ("Assignee").

Commonwealth is hereby directed, by the signatures below, to pay directly to Assignee at the address set forth
below, all payments required to be paid by the Commonwealth under the terms of the Agreement.

All payments from time to time payable under the Agreement shall be paid to Assignee at its offices at:

Company Name: SAP Vendor Number:

Address:

City: State:

Federal Tax ID No.:

Company Name:

Company Name:

(Contractor)

(Assignee)

FIN Number:

FIN Number:

By: Date:

By: Date:

Name:

Name:

Title:

Title:

CN00000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004138			ACT 57 YES NO			
			X			
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NUMBER: 7415-1000-050		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: CANON COLONY PRODUCTS INC					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: 10/24/2002	N/A	N/A	N/A	-48.00%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: GSA Contract #G3-25F-0023M Suggested Maintenance Price List Effective October 24, 2002	0.1	0.007	0.0075	-8.00%
3	Copying Machine Supplies	Supply List Effective Date: 10/24/2002	N/A	N/A	N/A	-24.00%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: 10/24/2002	N/A	N/A	N/A	-48.00%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: 10/24/2002	0.14 * 0	.0105 * 0	.0096 * 0	-34.50%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: 10/24/2002	0.14 * 0	.0105 * 0	.0096 * 0	-32.30%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: 10/24/2002	0.14 * 0	.0105 * 0	.0096 * 0	-37.60%
	* Enter Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Colony Products, Inc. VENDOR SAP NUMBER: 124372 POINT OF CONTACT: Carl Cheston, President / Richard Klock, General Manager ADDRESS: 799 Flory Mill Road Lancaster, PA 17601 PHONE NUMBER: (717) 569-5900 FAX NUMBER: (717) 560-0284						

CN0000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004140		ACT 57 YES NO X				
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NUMBER: 7415-1000-025		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: TOSHIBA ENGLE BUSINESS SYSTEMS					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: Toshiba 10-15-2002	N/A	N/A	N/A	-55%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: Toshiba 10-15-2002	0.095 Color .025 BLK *0	0.010 *0	0.009 *0	0%
3	Copying Machine Supplies	Price List Effective Date: Toshiba 10-15-2002	N/A	N/A	N/A	0%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: Toshiba 10-15-2002	N/A	N/A	N/A	-25%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: Toshiba 10-15-2002	0.095 Color .025 BLK *0	0.010 *0	0.009 *0	-39%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: Toshiba 10-15-2002	0.095 Color .025 BLK *0	0.010 *0	0.009 *0	-42%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: Toshiba 10-15-2002	0.095 Color .025 BLK *0	0.010 *0	0.009 *0	-44%
	* Enter Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Engle Business Systems VENDOR SAP NUMBER: 116173 POINT OF CONTACT: Scott Smith ADDRESS: 910 N. Hanover St. Elizabethtown, Pa. 17022 PHONE NUMBER: 1-800-366-1436 x 310 FAX NUMBER: (717)-367-9305						

CN0000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004161		ACT 57 YES NO				
		X				
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	SAP MATERIAL NUMBER: 13590 COMMODITY CODE: 7415-1000-115		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: HEWLETT PACKARD HEWLETT PACKARD COMPANY					
1	Outright Purchase No Maintenance or Supplies Included	HP Multifunction Product List Price List Effective Date: 10-1-02	N/A	N/A	N/A	+50%
2	12/24/36/48/60 Month Maintenance/Repairs	HP Supplies-Options Product List Price List Effective Date: 10-1-02	N/A	N/A	N/A	+50%
3	Copying Machine Supplies	HP Supplies-Options Product List Supply List Effective Date: 10-1-02	N/A	N/A	N/A	+50%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	HP Supplies-Options Product List Price List Effective Date: 10-1-02	N/A	N/A	N/A	+50%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	HP Multifunction Product List Price List Effective Date: 10-1-02	NA *8500	NA	NA *3500	+50%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	HP Multifunction Product List Price List Effective Date: 10-1-02	NA *8500	NA	NA *3500	+50%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	HP Multifunction Product List Price List Effective Date: 10-1-02	NA *8500	NA	NA *3500	+50%
	Enter Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Hewlett Packard Company						
VENDOR SAP NUMBER:						
POINT OF CONTACT: Brad Uhlenhoff						
ADDRESS: 11311 Chinden Blvd Boise ID 83714						
PHONE NUMBER: 208-396-5427						
FAX NUMBER: 208-396-6000						

CN0000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004133		ACT 57 YES NO X				
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY		PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent	
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NO: 7415-1000-040		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: IMAGISTICS INTERNATIONAL INC IMAGISTICS INTERNATIONAL INC					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: October 1, 2002	N/A	N/A	N/A	0%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: October 1, 2002	0.12	N/A	0.0163	0%
3	Copying Machine Supplies	Supply List Effective Date: October 1, 2002	N/A	N/A	N/A	-15%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: October 1, 2002	N/A	N/A	N/A	0%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: October 1, 2002	*.12 1500	*n/a	*.0163 1000	+426%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: October 1, 2002	0.12 1500	n/a	0.0163 1000	+434%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: October 1, 2002	0.12 1500	N/A	.0163 1000	+434%
	* Enter Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Imagistics International Inc.						
VENDOR SAP NUMBER: 101176						
POINT OF CONTACT: Kathleen Sobanski, or Jennifer Grimwood						
ADDRESS: 6385 Flank Dr Ste 800 Harrisburg Pa 17112						
PHONE NUMBER: 800-728-7706						
FAX NUMBER: 717-657-8148						

CN0000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004208		ACT 57 YES NO				
			X			
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NUMBER: 7415-1000-010		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: KYOCERA MITA AMERICA, INC. KYOCERA MITA AMERICA, INC.					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: Sept. 2002	N/A	N/A	N/A	-47.00%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: Sept. 2002	0.1900 *0	N/A	0.0135 *0	0.00%
3	Copying Machine Supplies	Supply List Effective Date: GS-25F-0062M, October 1, 2001 through September 30, 2006	N/A	N/A	N/A	0.00%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: Sept. 2002	N/A	N/A	N/A	-32.90%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: Sept. 2002	0.1900 *0	N/A	0.0135 *0	-32.90%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: Sept. 2002	0.1900 *0	N/A	0.0135 *0	-33.86%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: Sept. 2002	0.1900 *0	N/A	0.0135 *0	-36.08%
	*Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Kyocera Mita America, Inc.						
VENDOR SAP NUMBER: 172615						
POINT OF CONTACT: Therise Edwards						
ADDRESS: 225 Sand Road, Fairfield, NJ 07004						
PHONE NUMBER: (973) 808-8444 ext. 2045						
FAX NUMBER: 973-882-4411 or 4412						

CN0000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004142			ACT 57		PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent	
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	YES	NO		
			x			
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NUMBER: 7415-1000-030		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: KONICA BUSINESS TECHNOLOGES KONICA BUSINESS TECHNOLOGIES					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: 10/8/02	N/A	N/A	N/A	-20%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: 10/8/02	0.1593	N/A	0.0183	-35%
3	Copying Machine Supplies	Supply List Effective Date: 10/8/02	N/A	N/A	N/A	-30%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: 10/8/02	N/A	N/A	N/A	0%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: 10/8/02	0.1593- *1500	N/A	0.0183-*2500	plus 72%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: 10/8/02	0.1593- *1500	N/A	0.0183-*2500	plus 72%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: 10/8/02	0.1593- *1500	N/A	0.0183-*2500	plus 72%
	* Enter Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION: VENDOR NAME: <u> Konica Business Technologies </u> VENDOR SAP NUMBER: <u> 101046 </u> POINT OF CONTACT: <u> Harlan Marks </u> ADDRESS: <u> 2100 Washington Boulevard, Suite 100, Arlington, VA 22204 </u> PHONE NUMBER: <u> 800-331-0561 Ext 3208 </u> FAX NUMBER: <u> 703-553-6088 </u>						

CN0000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004134		ACT 57				
		YES	NO			
		X				
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY		PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent	
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NUMBER: 7415-1000-055		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: MINOLTA CORPORATION MINOLTA CORPORATION					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: 10/2002	N/A	N/A	N/A	0%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: 10/2002	See Attached List	See Attached List	See Attached List	0%
3	Copying Machine Supplies	Price List Effective Date: 10/2002	N/A	N/A	N/A	0%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: 10/2002	N/A	N/A	N/A	0%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: 10/2002	* 0 Color Copies .11 B&W Copies .02	N/A	Unlimited	plus 165%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: 10/2002	* 0 Color Copies .11 B&W Copies .02	N/A	Unlimited	plus 171%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: 10/2002	* 0 Color Copies .11 B&W Copies .02	N/A	Unlimited	plus 176%
	* Enter Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Minolta Corporation						
VENDOR SAP NUMBER: 102519-001						
POINT OF CONTACT: Kristen McKenna						
ADDRESS: 4601 Forbes Blvd., Suite 140 Lanham, MD 20706						
PHONE NUMBER: 800-253-5395						
FAX NUMBER: 301-731-3108						

CN00000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004139		ACT 57 YES NO				
		X				
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NUMBER: 7415-1000-090		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: OCE USA INC OCE USA INC					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: October, 2002	N/A	N/A	N/A	-5%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: October, 2002	0.2	0.05	0.05	+10%
3	Copying Machine Supplies	Supply List Effective Date: October, 2002	N/A	N/A	N/A	+0%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: October, 2002	N/A	N/A	N/A	+33%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: October, 2002	0.2 *0	0.05 *0	0.05 *0	+33%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: October, 2002	0.2 *0	0.05 *0	0.05 *0	+33%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: October, 2002	0.2 *0	0.05 *0	0.05 *0	+33%
	* Enter Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Oce - USA, Inc.						
VENDOR SAP NUMBER: 169367						
POINT OF CONTACT: Jeanene Olenick						
ADDRESS: 5020 Ritter Road, Suite 107, Mechanicsburg, PA 17055						
PHONE NUMBER: 800-788-5923 EXT. 13						
FAX NUMBER: 717-795-9145						

CN00000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 46000004197			ACT 57			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	YES	NO	EXCESS COPIES COST PER COPY	
			X			
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NUMBER: 7415-1000-110		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: PANASONIC PANASONIC DOCUMENT IMAGING COMPANY					
1	Outright Purchase No Maintenance or Supplies Included	Panasonic Document Imaging Co. published Suggested Retail Pricing - various dates (see enclosed)	N/A	N/A	N/A	-40%
2	12/24/36/48/60 Month Maintenance/Repairs	N/A	---	---	0.019 Zero copies included.	0%
3	Copying Machine Supplies	N/A	N/A	N/A	N/A	-40%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Panasonic Document Imaging Co. published Suggested Retail Pricing - various dates (see enclosed)	N/A	N/A	N/A	-40%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Panasonic Document Imaging Co. published Suggested Retail Pricing - various dates (see enclosed)	N/A	N/A	0.019 Zero copies included.	plus 53%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Panasonic Document Imaging Co. published Suggested Retail Pricing - various dates (see enclosed)	N/A	N/A	0.019 Zero copies included.	plus 54%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Panasonic Document Imaging Co. published Suggested Retail Pricing - various dates (see enclosed)	N/A	N/A	0.019 Zero copies included.	plus 47%
	* Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Panasonic Document Imaging Company						
VENDOR SAP NUMBER:						
POINT OF CONTACT: Donald Ierley						
ADDRESS: Two Panasonic Way 7F-3, Secaucus, NJ 07094						
PHONE NUMBER: 201-392-6841						
FAX NUMBER: 201-271-3020						

CN00000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004141		ACT 57 YES NO				
		X				
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NUMBER: 7415-1000-005		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: SHARP ELECTRONICS CORP SHARP ELECTRONICS CORP					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: 10/01/2002	N/A	N/A	N/A	(+) 90%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: 9/01/2002	0.50 (0) Copies	0.035 (0) Copies	0.035 (0) Copies	(+) 90%
3	Copying Machine Supplies	Supply List Effective Date: 9/01/2002	N/A	N/A	N/A	(+) 90%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: 6/03/2002	N/A	N/A	N/A	(+) 90%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date:10/02/2002	0.50 (0) Copies	0.035 (0) Copies	0.035 (0) Copies	(+) 90%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date:10/02/2002	0.50 (0) Copies	0.035 (0) Copies	0.035 (0) Copies	(+) 90%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date:10/02/2002	0.50 (0) Copies	0.035 (0) Copies	0.035 (0) Copies	(+) 90%
	* Enter Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Sharp Electronics Corporation VENDOR SAP NUMBER: 102545-001 POINT OF CONTACT: Donald E. Clary E-mail Address claryd@sharpsec.com ADDRESS: Sharp Plaza, Mahwah, NJ 07430 PHONE NUMBER: 610 502 0388 FAX NUMBER: 610 502 0389						

CN00000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004132		ACT 57 YES NO				
		X				
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	SAP MATERIAL NUMBER: 135908 COMMODITY CODE NUMBER: 7415-1000-020		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: XEROX CORP XEROX CORPORATION					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: October 1, 2002, GS-25F-0062L	N/A	N/A	N/A	plus 25%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: 8/1/02(Copier Duplicator) 9/1/02(Document Centre/Color Connectivity) 10/1/02(5x90 Product Family)	0.29	0.025	0.06	plus 25%
3	Copying Machine Supplies	Supply List Effective Date: 2002-2003 State & Local Gov Pricing	N/A	N/A	N/A	plus 25%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: October 1, 2002, GS-25F-0062L	N/A	N/A	N/A	plus 722%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: October 1, 2002, GS-25F-0062L	0.29 *0	0.025 *0	0.025 *0	plus 722%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: October 1, 2002, GS-25F-0062L	0.29 *0	0.025 *0	0.025 *0	plus 695%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: October 1, 2002, GS-25F-0062L	0.29 *0	0.025 *0	0.025 *0	plus 668%
	* Enter Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Xerox Corporation						
VENDOR SAP NUMBER: 104274-004						
POINT OF CONTACT: Mark Browning						
ADDRESS: 651 East Park Drive, Suite 200, Harrisburg, PA 17111						
PHONE NUMBER: 717-558-4835						
FAX NUMBER: 717-558-4994						

CN0000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004344			ACT 57			
			YES	NO		
			X			
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
SAP MATERIAL NUMBER: 243682 COMMODITY CODE: 7415-1000-015			COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: LANIER WORLDWIDE LANIER WORLDWIDE					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: OCT. 2002	N/A	N/A	N/A	-29%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: OCT. 2002/DEC. '00	0.16	*_N/A_	0.017	plus 10%
3	Copying Machine Supplies	Supply List Effective Date: OCT. 2002	N/A	N/A	N/A	-15%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: OCT. 2002	N/A	N/A	N/A	-22%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: OCT. 2002	0.16 * 0	*_N/A_	0.017 * 0	plus 579%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: OCT. 2002	0.16 * 0	*_N/A_	0.017 * 0	plus 576%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: OCT. 2002	0.16 * 0	*_N/A_	0.017 * 0	plus 571%
	*Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: Lanier Worldwide Inc.						
VENDOR SAP NUMBER: 169071-001						
POINT OF CONTACT: Tom Baldwin						
ADDRESS: 3903 Hartzdale Drive, Suite 300, Camp Hill, PA 17011						
PHONE NUMBER: 717-763-4444						
FAX NUMBER: 717-763-8455						

CN00000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004345		ACT 57 YES NO				
		X				
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	SAP MATERIAL NUMBER: 243696 COMMODITY CODE: 7415-1000-053		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: RICOH CORPORATION RICOH CORPORATION					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: OCT. 2002	N/A	N/A	N/A	-29%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: OCT. 2002	0.16	*_N/A_	0.017	0%
3	Copying Machine Supplies	Supply List Effective Date: OCT. 2002	N/A	N/A	N/A	0%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: OCT. 2002	N/A	N/A	N/A	-22%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: OCT. 2002	0.04	N/A	0.0111	plus 579%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: OCT. 2002	0.04	N/A	0.0111	plus 576%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date: OCT. 2002	0.04	N/A	0.0111	plus 571%
	*Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: <u>Ricoh Corporation</u>						
VENDOR SAP NUMBER: <u>115694</u>						
POINT OF CONTACT: <u>Josephine Ponzino</u>						
ADDRESS: <u>5 Dedrick Place, West Caldwell NJ 07006</u>						
PHONE NUMBER: <u>973-882-2000</u>						
FAX NUMBER: <u>973-882-2219</u>						

CN0000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004341			ACT 57 YES NO			
			X			
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	COMMODITY CODE: 7415-1000-070		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	SAVIN CORPORATION					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: AUGUST 2002	N/A	N/A	N/A	-29%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: AUGUST 2002	0.16	*_NA_	0.0111	plus 10%
3	Copying Machine Supplies	Supply List Effective Date: AUGUST 2002	N/A	N/A	N/A	-15%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: AUGUST 2002	N/A	N/A	N/A	-22%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date:	0.16 * 0	*_NA_	0.0111 * 0	plus 579%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date:	0.16 * 0	*_NA_	0.0111 * 0	plus 576%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date:	0.16 * 0	*_NA_	0.0111 * 0	plus 571%
	*Minimum Copies before Cost Per Copy Charge is Incurred in space provided					
VENDOR INFORMATION:						
VENDOR NAME: <u>SAVIN CORPORATION</u>						
VENDOR SAP NUMBER: <u>102748-001</u>						
POINT OF CONTACT: <u>BEVERLY NOVOTNY</u>						
ADDRESS: <u>333 LUDLOW STREET, STAMFORD, CT 06904-2270 (Corporate Offices)</u>						
PHONE NUMBER: <u>410-451-3500</u>						
FAX NUMBER: <u>410-451-5246</u>						

CN0000366 LEGACY CONTRACT NUMBER: 3610-01 SAP CONTRACT NUMBER: 4600004341		ACT 57 YES NO				
		X				
ITEM NO.	DESCRIPTION	PRICE LIST IDENTIFICATION/DATE	EXCESS COPIES COST PER COPY			PERCENT DISCOUNT FROM REFERENCED PRICE LIST +/- Percent
	SAP MATERIAL NUMBER: 243678		COLOR	ANALOG	M.F.D. AND HIGH SPEED	
	MANUFACTURER: GESTETNER CORPORATION SAVIN CORPORATION					
1	Outright Purchase No Maintenance or Supplies Included	Price List Effective Date: AUGUST 2002	N/A	N/A	N/A	-29%
2	12/24/36/48/60 Month Maintenance/Repairs	Price List Effective Date: AUGUST 2002	0.16	*__NA_	0.0111	plus 10%
3	Copying Machine Supplies	Supply List Effective Date: AUGUST 2002	N/A	N/A	N/A	-15%
4	Accessories which are not covered or included in other purchase, including Software and Software Maintenance/Upgrades	Price List Effective Date: AUGUST 2002	N/A	N/A	N/A	-22%
5	24/36/48/60 Month Installment Purchase Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date:	0.16 * 0	*__NA_	0.0111 * 0	plus 579%
6	24/36/48/60 Month Lease w/Purchase Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date:	0.16 * 0	*__NA_	0.0111 * 0	plus 576%
7	24/36/48/60 Month Lease w/Fair Market Value Option Includes Maintenance and Consumable Supplies (Toner/Developer/Fuser)	Price List Effective Date:	0.16 * 0	*__NA_	0.0111 * 0	plus 571%
*Minimum Copies before Cost Per Copy Charge is Incurred in space provided						
VENDOR INFORMATION:						
VENDOR NAME: SAVIN CORPORATION						
VENDOR SAP NUMBER: 102748-001						
POINT OF CONTACT: BEVERLY NOVOTNY						
ADDRESS: 333 LUDLOW STREET, STAMFORD, CT 06904-2270 (Corporate Offices)						
PHONE NUMBER: 410-451-3500						
FAX NUMBER: 410-451-5246						



Commonwealth of Pennsylvania

Gestetner Brand Local Authorized Dealer/Distributor List

For additional information regarding counties and dealers please contact Savin/Gestetner Eastern Region Office at 800-844-8961, attention Don Michelucci, Regional Director

American Business Center Inc.

7677 South Avenue
Youngstown, OH 44512
Contact: Bob Wagner
Phone: 330-758-0824
Fax: 330-629-7802
Fed-ID: 34-1402668
SAP #: 180862

Associated Imaging Solutions, Inc.

658 W. Street Road
Feasterville, PA 19053
Contact: Phil Bowman
Phone: 215-322-9145
Fax: 215-322-9159
Fed-ID: 23-2194456
SAP#: 124998

Business Alternatives Inc.

4530 William Penn Highway
Pmb 43
Murrysville, PA 15668
Contact: John Garrighan
Phone: 724-325-2777
Fax: 724-327-8944
Fed-ID: 25-1651367
SAP #: 152924-001

Capital Business Systems

dba Block Business Systems
2708 Commerce Drive
Harrisburg, PA 17110
Contact: Steve Shirk
Phone: 717-540-0800
Fax: 717-540-6810
Fed-ID: 23-2657985
SAP #: 131388

Conestoga Copiers Inc.

220 Pitney Road
Lancaster, PA 17601
Contact: Tom DeLellis
Phone: 717-299-5626
Fax: 717-299-9893
Fed-ID: 23-1978432
SAP #: 122052

Conrad Office Products

5534 King Road
Erie, PA 16509
Contact: Shawn Conrad
Phone: 814-864-8088
Fax: 814-868-7525
Fed-ID: 25-1537054
SAP #: 178157

Excel Document Solutions

666 – 668 Davisville Rd.,
Willow Grove, PA 19090
Contact: Bob Nieradka
Phone: 267-508-0030
Fax: 267-508-0044
Fed-ID: 83-0341224
SAP# 186414

Ford Business Machines

29 Ladys Lane
Uniontown, Pa. 15401
Contact: John Garlow
Phone: 724-437-4050
Fax: 724-437-1214
Fed-ID: 25-1666683
SAP #: 153269

Integrity Copy Systems

dba Block Business Systems
PO Box 3325
York, PA 17402
Contact: John Schriver
Phone: 717-757-2679
Fax: 717-757-7633
Fed-ID: 23-2393271
SAP #: 127587

Kraig Okerlund

dba R B Business Products
PO Box 707
Smethport, PA 16749
Contact: Kraig Okerlund
Phone: 814-887-2928
Fax: 814-887-2928
Fed-ID: 25-1884462
SAP #: 180861-001

Rothwell Document Solutions

204 West Market Street
West Chester, PA 19382
Contact: John Rothwell
Phone: 610-696-1290
Fax: 610-696-1745
Fed-ID: 23-2388349
SAP #: 127528

Topp Business Solutions Scranton Branch Office Corporate Headquarters

1110 Saginaw Street
Scranton, PA 18505
Contact: Paul Falzett
Phone: 570-344-9611
Fax: 570-344-5227
Fed-ID: 23-1977430
SAP #: 122040
**NOTE: All PO's/FL's should
Be forwarded to This
address**

Topp Business Solutions Stroudsburg Branch Office

738 Main Street Rear
Stroudsburg, PA 18360
Phone: 570-421-1011
Fax: 570-421-1011

Topp Business Solutions Wilkes Barre Branch Office

54 Public Squares
Wilkes Barre, PA 18701
Phone: 570-829-3911
Fax: 570-829-3695

Topp Business Solutions Montoursville Branch Office

190 Choate Circle
Suite 1
Montoursville, PA 17754
Phone: 570-368-1556
Fax: 570-368-1609

Topp Business Solutions State College Branch Office

1315 West College Avenue
Suite 101B
State College, PA 16802
Phone: 814-237-8001
Fax: 814-237-3881

**Topp Business Solutions
Allentown Branch Office**

2018 Union Blvd.
Allentown, PA 18109
Phone: 800-982-4021
Fax: 570-344-5227

XPO Business Equipment

1130 East Philadelphia Ave.
PO Box 487
Gilbertsville, PA 19525
Contact: Ji Ginnetti
Phone: 610-367-9752
Fax: 610-367-9752
Fed No. 23-2694549
SAP#: 18086



Hewlett-Packard Company requests that orders for equipment or maintenance of HP equipment be ordered through one of our HP Authorized Resellers listed below. Purchase order should be made to the Reseller and payment should be made to the remit to address listed on the Resellers invoice.

Greater Philadelphia Area

Fraser Advanced Information Systems
600 Clark Avenue
King of Prussia, Pa 19406
Toll Free 800-422-8599 Ex 170
Fax: 610-373-8176
Contact: Larry Jones
ljones@fraser-ais.com

Berks County Area

Fraser Advanced Information Systems
320 Penn Ave
West Reading, Pa 19611
Toll Free 800-422-8599 Ex 170
Fax: 610-373-8176
Contact: Larry Jones
ljones@fraser-ais.com

Lehigh Valley Area

Fraser Advanced Information Systems
Lehigh Valley Industrial Park 2158
Avenue C
Bethlehem, Pa 18017
Toll Free 800-422-8599 Ex 170
Fax: 610-373-8176
Contact: Larry Jones
ljones@fraser-ais.com

Harrisburg Area

Fraser Advanced Information Systems
5521 Carlisle Pike
Mechanicsburg, Pa 17050
Toll Free 800-422-8599 Ex 170
Fax: 610-373-8176
Contact: Larry Jones
ljones@fraser-ais.com

Schuylkill County Area

Fraser Advanced Information Systems
442 N. Claude A. Lord Blvd Pottsville,
Pa 17901 Toll Free 800-422-8599 Ex
170 Fax: 610-373-8176
Contact: Larry Jones
ljones@fraser-ais.com

PITTSBURGH

MCPc Computer Products & Consulting
Ted Hervol
810 River Avenue, Suite 310
Pittsburgh, PA 15212 T: (800)
536-1400 F: (724) 724-3450
ted.hervol@mcpc.com

ERIE

MCPc Computer Products & Consulting
Ted Hervol
874 Leslie Road
Meadville, PA 16335 T:
(800) 536-1400 F: (724)
724-3450
ted.hervol@mcpc.com

PHILADELPHIA

MCPc Computer Products & Consulting
Ted Hervol
119 Connor Dr.
Royersford, PA 19468
T: (800) 536-1400 F:
(724) 724-3450
ted.hervol@mcpc.com

Konica Business Technologies requests that orders for equipment or maintenance of Konica equipment be addressed to one of our direct branches, or one of our authorized dealers as listed below. Payment should be made to the remit to address on the invoice.

Konica Business Technologies/101046
2100 Washington Boulevard, Suite 100
Arlington VA 22204
Telephone: 800-331-0561 Ext. 3208
Fax: 703-553-6088
Contact: Harlan Marks

Konica Business Technologies
630 West Germantown Pike
Suite 121/Building 630
Plymouth Meeting, PA 19462
Tel: 610-832-7779
Fax: 610-832-0444
Contact: Jack Gordon

Konica Business Technologies/101046-003
Foster Plaza 5/Suite 205
651 Holiday Drive
Pittsburgh, PA 15220
Tel: 412-922-3800
Fax: 412-922-3614
Contact: Daniel Seigel

Edwards Business Systems/119499-001
6435 Flank Drive, Suite 1600
Harrisburg, Pa. 17112
Tel: 717-541-5340
Toll Free: 888-487-1055
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems/119499-004
1858 Charter Lane, Suite 012
Lancaster, Pa 17601
Tel: 717-397-8316
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems/119499-003
2240 City Line Road
Bethlehem, Pa 18017
Tel: 610-266-0200
Toll Free: 800-466-3392
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems/119499-005
616 High Street
Pottstown, Pa 19464
Tel: 610-326-7575
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems/119499-007
524 Penn Avenue
West Reading, Pa. 19611
Tel: 610-372-8414
Toll Free: 800-992-4426
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems
2200 Strafford Avenue
Scranton, Pa
Toll Free: 800-466-3392
Contact: Mike Murray

Edwards Business Systems
Scranton – New Office Open 11/02
Toll Free: 800-466-3392
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Amcom Office Products/146830-001
181 Bateman Road
Imperial, Pa 15126
Tel: 724-695-7391
Toll Free: 877-695-9000
Fax: 724-695-1118
Contact: Anthony Massari

Executive Image Solutions Inc/136741
75 Utley Drive
Camp Hill PA 17011
Contact: Christine Turns
Tel: 717-441-5969
Fax: 717-441-4211
sales@eximage.com

Doxell, Inc./178446
21 Cabot Boulevard
Langhorne, PA 19047
Tel: 215-269-5000
Fax: 215-269-6106
Contact: Michael Laubich
mike@doxell.com

Office Tech, Inc.
600 W. DeKalb Pike – Suite 355
King of Prussia, PA 194062
Tel: 610-768-0301
Fax: 610-768-0306
Contact: Scott Farnesi
scottf@office-tech.com

Batcho Office System/180273-001
110 East Main ST.
Clearfield, Pa. 16803
Tel: 814-765-8522
Fax: 814-765-3411
Contact: Glenn Batcho
Batcho@usachoice.net

Simmons Business Systems/147194-001
5390 Progress Boulevard
Bethel Park, PA 15102
Tel: 412-831-7400
Fax: 412-833-6360
Contact: Ted Murphy
FEID #: 25-1354250

Copy Products/128395-001
101 E. Township Line Road
Upper Darby, PA 19082
Toll Free: 800-342-7329
Fax: 610-446-3560
Contact: Tom Minuti
TomMinuti@copyproducts.com

Office Tech, Inc.
260 S. 16th Street
Philadelphia, PA 19103
Tel: 215-893-1470
Fax: 215-893-1474
Contact: Scott Farnesi
scottf@office-tech.com

Simmons Business Systems
1450 Scalp Avenue
Johnstown, PA 15904
Tel: 814-266-8957
Fax: 814-266-6680
Contact: Walt McIntyre

2003 Panasonic Dealers for State Contract

Dealer	Address	Contact	Phone
American Office Systems Fed ID # 23-2040853	1089 Wyoming Ave Exeter PA 18643	Lee Jones Dave	570-655-4587 570-655-4599 Fax
Associated Office Equipment Fed ID # 25-1292131	Box 151, Route 403 South Tire Hill PA 15959	John Bopp	814-288-6974 814-288-3549 Fax
Commonwealth Business Tec. Fed ID # 25-1874184 SAP # 158386	949 B East Park Drive Harrisburg PA 17111	Ken Snee Bill Alquest	717-564-7011 717-564-7012 Fax
Cooper Business Machines Fed ID # 25-1371741	3024 Pine Ave Erie, PA 16512	Bruce Cooper	814-456-7587 814-455-7558 Fax
Tri-State Copy Fed ID # 22-3255700	Medical Art Building Suite 1007 1601 Walnut Street Philadelphia PA 19102	Jack Saunders Leon Pirillo	215-496-9766 215-496-9554 Fax
Huffman's Office Equipment Fed ID # 23-2511660	349 Village Road Pennsdale PA 17756	Jim Huffman Kathy	570-546-7999 570-546-7995 Fax
Impax Inc. Fed ID# 23-2747092	495 Maryland Ave York PA 17404	Tom Ridd Bob Synder	717-846-8004 717-845-6446 Fax
J Office Equipment Fed ID # 25-1813549	101 W 3rd Street Lewistown PA 17044	Jeff Miller Joel Diamond	717-248-6739 717-242-1590 Fax
Keystone Business Machines Fed ID # 25-1427387	1607 Route 51 south Jefferson Hills PA 15025	Angie Segiel Chuck Henry	412-384-2000 412-384-3602Fax
Valley Business Fed ID # 23-2831029	1344 Center Street Bethlehem PA 18018	Bob Lee John Hanchick	610-861-5293 610-861-5126 Fax
PADS Branch (Panasonic Direct Branch) Fed ID # 36-2786846	2460 General Armistad Ave Suite 400 Norristown PA 19403	Art Rankin	610-630-7400 610-630-9386 Fax
Quality Copy Products Fed ID # 23-2670318	1301 Harrisburg Pike Lancaster PA 17603	Joe McMonagle Gordon Stapleton	717-293-1950 717-290-1132 Fax
Saxon Office Technology Fed ID # 22-2408332	1300 Steel Rd. West, Unit 3 Morrisville, PA 19067	Ginny Viscardi Al Aron	215-736-2620 215-736-2783 Fax



RICOH'S AUTHORIZED LIST OF COPIER SALES AND SERVICE LOCATIONS

PENNSYLVANIA

Dealer Name	Address	City	State	Zip	Phone	Fax	Other	Federal. Tax ID
Browns Typewriter & Business Equipment	1314 Seventh Avenue	Beaver Falls	PA	15010	(724) 843-2394	(724) 843-0472		25-1467171
Clarion Office Equipment	Route 66 South	Clarion	PA	16214	(814) 226-8740	(814) 226-8753		25-1472958
Comdoc Office Systems	900 Parish Street	Pittsburgh	PA	15220	(412) 920-6330	(412) 920-6337	x 2505	34-0813593
ComDoc	6790 Belmont Ave	Girard	OH	44420	(330) 539-4822	330-539-4754		34-0813593
Copy World Inc.	400 W. Lancaster Avenue	Shillington	PA	19607	(610) 775-0361	(610) 775-5940		23-1878527
Copy World Inc.	667 Union Blvd.	Allentown	PA	18103	(610) 439-4133	(610) 775-5940		23-1878527
Copy World Inc.	2817 Columbia Avenue	Lancaster	PA	17603	(717) 393-4882	(610) 775-5940		23-1878527
Copy World Inc.	331 Gordon Drive	Lionville	PA	19341	(610) 363-5744	(610) 755-5940		23-1878527
Copy World Inc.	349 N. York Road	Willow Grove	PA	19090	(215) 657-6960	(610) 775-5940		23-1878527
Edwards Business Machines	6345 Flank Drive, Suite 1600	Harrisburg	PA	17112	(717) 541-5340	(717) 541-5295		23-1672672
Edwards Business Machines	1858 Charter Lane, Suite 102	Lancaster	PA	17601	(717) 397-8316	(717) 397-8428		23-1672672
Edwards Business Machines	616 High Street	Pottstown	PA	19464	(610) 326-7575	(610) 327-3323		23-1672672
Edwards Business Machines	524 Penn Avenue	West Reading	PA	19611	(610) 372-8414	(610) 373-7920		23-1672672
Edwards Business Machines	2240 City Line Road	Bethlehem	PA	18017	(610) 266-0200	(610) 266-4249		23-1672672
IKON O.S. Central PA	3100 Research Drive	State College	PA	16801	(614) 234-1039	(814) 234-0869		23-0334400
IKON O.S. Central PA	83 South Commerce Way	Bethlehem	PA	18017	(610) 814-3700	(610) 814-3701		23-0334400
IKON O.S. Central PA	6360 Flank Drive, Suite 1000	Harrisburg	PA	17112	(717) 526-2300	(717) 526-2354		23-0334400
IKON O.S. Philadelphia	70 Valley Stream Parkway	Malvern	PA	19355	(610) 408-7100	(610) 408-7104		23-0334400
IKON O.S. Philadelphia	1617 JFK Blvd., 1 Penn Center	Philadelphia	PA	19103	(215) 567-1532	(215) 567-1526		23-0334400
IKON O.S. Philadelphia	101 Wilmer Road, Suite 300	Horsham	PA	19044	(215) 441-1050	(215) 441-1045		23-0334400
James B. Schwab Co.	2901 West 22nd Street	Erie	PA	16506	(814) 836-0008	(814) 836-0303		16-0841046
Keystone Business Machines	1607 Route 51 South	Jefferson Hills	PA	15025	(412) 384-2000	(412) 384-4545		25-1427387
Office Tech, LLC.	260 South 16th Street	Philadelphia	PA	19102	(215) 893-1470	(215) 893-1474		22-3030935
Office Tech, LLC.	600 West Dekalb Pike, Suite 335	King of Prussia	PA	19406	(610) 768-0301	(610) 768-0306		22-3030935
RBS - Delaware Valley	2727 Commerce Way	Philadelphia	PA	19154	(215) 335-1700	(215) 827-2236		13-2949772
RBS - Delaware Valley	30 South 17th Street	Philadelphia	PA	19103	(215) 963-2679	(215) 963-9179		13-2949772
RBS - Delaware Valley	1016 West 8th Avenue	King of Prussia	PA	19406	(610) 337-0800	(610) 337-4574		13-2949772
Tamblyn Company, Inc.	4500 Birney Avenue, US Route 11	Moosic	PA	18507	(570) 457-9410	(570) 457-3404	1-800-982-4025	23-2490743



Savin Local Authorized Dealer/Distributor List

For additional information regarding counties and dealers please contact Savin's Northeastern Region Office at 800-964-8869, attention Sal Camilleri, Regional Director

G E Richards Inc.
5020 Ritter Road Suite 207
Mechanicsburg PA 17055
Contact: Lori E. Toth
Phone: 800-277-9194
Fax: 717-795-8648
SAP Vendor #118632-003

G E Richards Inc.
506 West Walnut
Lancaster, PA 17601
Contact: Lori E. Toth
Phone: 800-277-9194
Fax: 717-795-8648
SAP Vendor #118632-002

G E Richards Inc.
826 Penn Avenue
Reading PA 19610
Contact: Lori Toth
Phone: 800-277-9194
Fax: 717-795-8648
SAP Vendor #118632-

Corrigan-Manning Co. Inc.
5121 West Chester Pike
Newtown Square, PA 19403
Contact: Gary Ralph
Phone: 610-353-8484
Fax: 610-353-1298
SAP Vendor #119561

Direct Images Copy Systems, Inc.
1054 Butler Ave.
New Castle, PA 16101
Contact: Chuck Sunseri
Phone: 724-654-0218
Fax: 724-654-4432
SAP Vendor #149726

Ikon Office Solutions
20 West Third Street
Jamestown, NY 14701
Contact: Herb Massey
Phone: 716-483-1080
Fax: 716-483-1696
SAP Vendor #116604-(Suffix TBA)

Ikon Office Solutions
700 West Gate Plaza
Olean, NY 14760
Contact: Doug Phillips
Phone: 716-372-4852
Fax: 716-372-3072
SAP Vendor #116604-(Suffix TBA)

Ikon Office Solutions
21 South Washington Street
Binghamton, NY 13903
Contact: Tom Kumar
Phone: 607-724-5680
Fax: 607-724-6150
SAP Vendor #116604-(Suffix TBA)

Keystone Digital Imaging Inc.
855 Sussex Blvd.
Broomall, PA 19008
Contact: Rick Salcedo
Phone: 610-604-0300
Fax: 610-328-3032
SAP Vendor #138035

McCleary Business Machines
PO Box 430
Route 430
Knox, PA 16232
Contact: Bruce McCleary
Phone: 814-797-5733
Fax: 814-797-2158
SAP Vendor #153688

REM Southern Office Products, Inc.
222 William Street
Elmira, NY 14902
Contact: David Costello
Phone: 607-733-9151
Fax: 607-733-5189
SAP Vendor #173906-001

Ricoh Business Systems of the Delaware Valley
2727 Commerce Way
Philadelphia, PA 19154
Phone: 800-605-COPY
Fax: 215-335-1700
SAP Vendor #115691-004

Savin of Pittsburgh
300 Bursca Drive
Suite 301
Bridgeville, PA 15017
Contact: Paul Nagel
Phone: 412-221-8850
Fax: 412-221-8530
SAP Vendor #102748-003

Stewart Industries
77 Elbo Lane
Mount Laurel, NY 08054
Contact: Chuck Cahn
Phone: 800-322-5584
Fax: 856-727-8988
SAP Vendor #

Topp Business Solutions Scranton Branch Office Corporate Headquarters
1110 Saginaw Street
Scranton, PA 18505
Contact: Paul Falzett
Phone: 570-344-9611
Fax: 570-344-5227
SAP Vendor #122040
NOTE: All PO's/FL's should Be forwarded to this address

Topp Business Solutions Wilkes Barre Branch Office
54 Public Squares
Wilkes Barre, PA 18701
Phone: 570-829-3911
Fax: 570-829-3695

Topp Business Solutions Allentown Branch Office
2018 Union Blvd.
Allentown, PA 18109
Phone: 800-982-4021
Fax: 570-344-5227

Warren Copier Business Machines
230 Pennsylvania Ave. West
Warren, PA 16365
Contact: David O'Neill
Phone: 814-726-3249
Fax: 814-726-3322
SAP Vendor #178146

**SHARP®**

Sharp Authorized Dealers List

Chambers Group

2 Pennsylvania Avenue
Malvern, PA 19355
Bus 610 993 8088 Fax 610 993 8093

Copy Source

418 Main Street
Towanda, PA 18848
Bus 570 265 4734 Fax 570 265 7593

Corrigan-Manning Co., Inc

5121 West Chester Pike
Newtown Square, PA 19073
Bus 610 353 8484 Fax 610 353 1298

Erie Copy Products

2820 West 12th Street
Erie, PA 16505-0129
Bus 814 833 4200 Fax 814 833 4406

Fraser Advanced Information Systems

320 Penn Avenue
West Reading, PA 19611
Bus 610 378 0101 Fax 610 378 1655

Ford Business Machines, Inc

29 Lady's Lane
Uniontown, PA 15401
Bus 724 437 4050 Fax 724 437 1214

Jays Business Systems, Inc

1901 North Main Street
Scranton, PA 18508
Bus 570 347 2973 Fax 570 346 8749

Nittany Office Equipment

1207 South Atherton Street
State College, PA 16801
Bus 814 238 0568 Fax 814 238 4157

Precision Copy Products, Inc

339 Rochester Road
Pittsburgh, PA 15237
Bus 412 367 9399 Fax 412 967 9389

Phillips Group

501 Fulling Mill Road
Middletown, PA 17057
Bus 717 944 0400 Fax 717 948 5297

Phillips Supply House

10 East 4th Street
Williamsport, PA 17701
Bus 570 322 6112 Fax 570 322 1885

Queen City Business

505 National Highway
Lavale, MD 21504
Bus 301 759 4700 Fax 301 759 2599

Standard Digital Imaging, Inc

851 East Luzerne Street
Philadelphia, PA 19124
Bus 215 427 3200 Fax 215 427 1017

Total Service, Inc

1117 Ligonier Street
Latrobe, PA 15650
Bus 724 539 8824 Fax 724 537 0699

Vandyk Business Systems

800 Trumbull Drive
Pittsburgh, PA 15205-4365
Bus 412 279 1400 Fax 412 249 1420

Warren Copier Business Machines

230 Pennsylvania Avenue
Warren, PA 16365
Bus 814 726 3249 Fax 814 726 3322



State of Pennsylvania Contract CN0000366 Authorized Dealers

Dealer Name	Principal Name	Address	City	State	Zip	Phone #	FAX #
ADVANCED BUSINESS EQUIPMENT INC	MR. RON SCHNECK	1129 UNION BLVD	ALLENTOWN	PA	18103	610-821-5553	610-439-8329
<i>Authorized Counties: Berks, Carbon, Lehigh, Luzerne, Monroe, Northampton, Schuylkill</i>							
ADVANCED OFFICE SYSTEMS INC	MR. MARK SMOJICE		JOHNSTOWN	PA	15904	814-266-9531	814-266-4071
<i>Authorized Counties: Armstrong, Bedford, Blair, Cambria, Clarion, Clearfield, Elk, Fayette, Forest, Fulton, Huntingdon, Indiana, Jefferson, McKean, Potter, Somerset, Westmoreland</i>							
BEST COPIER COMPANY INC	Les Murphy	472 COOLSPRING ST	UNIONTOWN	PA	15401	724-439-4988	509-741-9598
<i>Authorized Counties: Fayette, Greene</i>							
Connected Office Products Inc Toshiba Business Solutions-Eastern PA	Jim Bingham	123 Hamilton Street	ALLENTOWN	PA	18101	610-437-4355	610-821-1466
<i>Authorized Counties: Carbon, Lehigh, Monroe, Northampton, Pike, Schuylkill, Wayne</i>							
Connected Office Products Inc Toshiba Business Solutions-Eastern PA	Jim Bingham	Penn Ave.	WEST READING	PA	19611	610-372-8850	610-372-8840
<i>Authorized Counties: Carbon, Lehigh, Monroe, Northampton, Pike, Schuylkill, Wayne</i>							
Connected Office Products Inc Toshiba Business Solutions-Philly	Dan Harmon	13 SOUTH 20TH STREET	PHILADELPHIA	PA	19103	610-696-4000	610-692-5406
<i>Authorized Counties: Bucks, Chester, Delaware, Montgomery, Philadelphia</i>							
Connected Office Products Inc Toshiba Business Solutions-Philly	Dan Harmon	341 WEST LINCOLN	PENNDDEL	PA	19047	215-750-2679	215-750-6986
<i>Authorized Counties: Bucks, Chester, Delaware, Montgomery, Philadelphia</i>							
Connected Office Products Inc Toshiba Business Solutions-Western PA	Kevin Graham	616 A Beatty Road	Monroeville	PA	15146	(412) 374-7100 Ext 222	412-374-9184
<i>Authorized Counties: Allegheny, Beaver, Washington, Westmoreland</i>							
Connected Office Products Inc Toshiba Business Solutions-Eastern PA	Jim Bingham	225 Wyoming Avenue	Kingston	PA	18704	570-718-1330	570-718-0273
<i>Authorized Counties: Columbia, Lackawana, Luzerne, Montour, Pike, Sullivan, Wayne, Wyoming</i>							
Connected Office Products Inc Toshiba Business Solutions-Philly	Dan Harmon	618 Brandywine Pkwy	West Chester	PA	19380	610-696-4000	610-696-3186
<i>Authorized Counties: Bucks, Chester, Delaware, Montgomery, Philadelphia</i>							
COPIER CORPORATION OF AMERICA	NELSON MAYER	RR 12 BOX 207 Ste 104 Unit D Equity Drive	GREENSBURG	PA	15601	724-850-9900	724-850-9901
<i>Authorized Counties: Allegheny, Indiana, Westmoreland</i>							
ENGLE BUSINESS SYSTEMS	MR. JAY ENGLE	910 NORTH HANOVER STREET	ELIZABETHTOWN	PA	17022	717-367-1436	717-367-9605
<i>Authorized Counties: Dauphin, Lancaster, Lebanon, York, Adams, Franklin, Cumberland, Perry</i>							
EXECUTIVE IMAGING SYSTEMS	MR. ELLIS RABINOWITZ- BERNIE McLAUGHLIN	ONE ALLISON DRIVE	CHERRY HILL	NJ	8034	856-424-5898	856-424-7848
<i>Authorized Counties: Bucks, Chester, Delaware, Montgomery, Philadelphia</i>							
HAGAN BUS MACH OF MEADVILLE	MR. JAY M. VERNO	77 MEAD AVENUE	MEADVILLE	PA	16335-0928	814-724-4601	814-724-3469
<i>Authorized Counties: Crawford, Mercer, Venango</i>							
HAGAN BUSINESS MACHINES INC	MR. FRANK V. KNEIDINGER MICHAEL E. KNEIDINGER	1112 PEACH ST	ERIE	PA	16501	814-456-7521	814-456-7470
<i>Authorized Counties: Erie</i>							
HAGAN BUS MACH OF MEADVILLE	MR. JAY M. VERNO	1773 N MAIN ST Ste. A	BUTLER	PA	16001	724-287-8777	724-287-1075
<i>Authorized Counties: Armstrong, Beaver, Butler, Lawrence</i>							
HAGAN BUSINESS MACHINES INC	MR. RICHARD BEDOAR	201 PINE STREET	JAMESTOWN	NY	14701	716-664-9090	716-664-1814
<i>Authorized Counties: Warren</i>							
NORTH CENTRAL DIGITAL SYSTEMS	MR. MICHAEL NASH	10 WEST BROAD STREET	WEST HAZLETON	PA	18202	717-275-4900	717-275-5717
<i>Authorized Counties: Bradford, Centre, Clinton, Columbia, Juniata, Lackawanna, Luzerne, Lycoming, Montour, Northumberland, Potter, Schuylkill, Snyder,</i>							
NORTH CENTRAL DIGITAL SYSTEMS	MR. MICHAEL NASH	2640D CLYDE AVENUE	STATE COLLEGE	PA	16801	800-992-6237	570-271-1110
<i>Authorized Counties: Bradford, Centre, Clinton, Columbia, Juniata, Lackawanna, Luzerne, Lycoming, Montour, Northumberland, Potter, Schuylkill, Snyder,</i>							
NORTH CENTRAL DIGITAL SYSTEMS	MR. MICHAEL NASH	800 CONTINENTAL BLVD	DANVILLE	PA	17821	570-275-4900	570-271-1110
<i>Authorized Counties: Bradford, Centre, Clinton, Columbia, Juniata, Lackawanna, Luzerne, Lycoming, Montour, Northumberland, Potter, Schuylkill, Snyder,</i>							
CMS Imaging Solutions	MS. BRIAN WHITNEY	DBA COPY MACHINE SUPPLY One Lewis Street	BINGHAMTON	NY	13901	607-772-0437	607-772-0525
<i>Authorized Counties: Bradford, Susquehanna</i>							
VAN DYK BUSINESS SYSTEMS	LEONARD A. LUTES	800 TRUMBULL DRIVE	PITTSBURGH	PA	15205	412-279-1400	412-279-9394
<i>Authorized Counties: Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Washington, Westmoreland</i>							

AMCOM Office Systems Inc.
181 Bateman Road
PO Box 4
Imperial, PA 15126
Contact: Anthony Massa
Phone: 724-695-7391
Fax: 724-695-1118
SAP Vendor #146830-001

AMCOM Office Systems Inc
4326 Northern Pike
Monroeville PA 15146
Contact: Anthony Massari
Phone: 724-695-7391
Fax: 724-695-1118
SAP Vendor #146830-

**Word Processing Services,
Inc.**
1105 18th Street
Altoona MD 16601
Contact: Brian Denny
Phone: 301-797-1399
Fax: 301-797-9029
SAP Vendor #165993-001

**Word Processing Services,
Inc.**585 Northern Avenue
Hagerstown, MD 21742
Contact: Brian Denny
Phone: 301-797-1399
Fax: 301-797-9029
SAP Vendor #165993

Contract Number: CN00000366
Change Number: 01
Change Effective Date: 02/12/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005.
Buyer Name: 05/Linda Reynolds/717-783-8062

CHANGE SUMMARY:

Konica Business Technologies (SAP 4600004142) has provided the attached list of authorized resellers/dealers.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Konica Business Technologies requests that orders for equipment or maintenance of Konica equipment be addressed to one of our direct branches, or one of our authorized dealers as listed below. Payment should be made to the remit to address on the invoice.

Konica Business Technologies/101046
2100 Washington Boulevard, Suite 100
Arlington VA 22204
Telephone: 800-331-0561 Ext. 3208
Fax: 703-553-6088
Contact: Harlan Marks

Konica Business Technologies
630 West Germantown Pike
Suite 121/Building 630
Plymouth Meeting, PA 19462
Tel: 610-832-7779
Fax: 610-832-0444
Contact: Jack Gordon

Konica Business Technologies/101046-003
Foster Plaza 5/Suite 205
651 Holiday Drive
Pittsburgh, PA 15220
Tel: 412-922-3800
Fax: 412-922-3614
Contact: Daniel Seigel

Edwards Business Systems/119499-001
6435 Flank Drive, Suite 1600
Harrisburg, Pa. 17112
Tel: 717-541-5340
Toll Free: 888-487-1055
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems/119499-004
1858 Charter Lane, Suite 012
Lancaster, Pa 17601
Tel: 717-397-8316
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems/119499-003
2240 City Line Road
Bethlehem, Pa 18017
Tel: 610-266-0200
Toll Free: 800-466-3392
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems/119499-005
616 High Street
Pottstown, Pa 19464
Tel: 610-326-7575
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems/119499-007
524 Penn Avenue
West Reading, Pa. 19611
Tel: 610-372-8414
Toll Free: 800-992-4426
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Edwards Business Systems
2200 Strafford Avenue
Scranton, Pa
Toll Free: 800-466-3392
Contact: Mike Murray

Edwards Business Systems
Scranton – New Office Open 11/02
Toll Free: 800-466-3392
Fax: 610-266-1242
Contact: Nick Phillips
nphillips@edwardsbusiness.com

Amcom Office Products/146830-001
181 Bateman Road
Imperial, Pa 15126
Tel: 724-695-7391
Toll Free: 877-695-9000
Fax: 724-695-1118
Contact: Anthony Massari

Executive Image Solutions Inc/136741
75 Utley Drive
Camp Hill PA 17011
Contact: Christine Turns
Tel: 717-441-5969
Fax: 717-441-4211
sales@eximage.com

Doxell, Inc./178446
21 Cabot Boulevard
Langhorne, PA 19047
Tel: 215-269-5000
Fax: 215-269-6106
Contact: Michael Laubich
mike@doxell.com

Office Tech, Inc.
600 W. DeKalb Pike – Suite 355
King of Prussia, PA 194062
Tel: 610-768-0301
Fax: 610-768-0306
Contact: Scott Farnesi
scottf@office-tech.com

Batcho Office System/180273-001
110 East Main ST.
Clearfield, Pa. 16803
Tel: 814-765-8522
Fax: 814-765-3411
Contact: Glenn Batcho
Batcho@usachoice.net

Simmons Business Systems/147194-001
5390 Progress Boulevard
Bethel Park, PA 15102
Tel: 412-831-7400
Fax: 412-833-6360
Contact: Ted Murphy
FEID #: 25-1354250

Copy Products/128395-001
101 E. Township Line Road
Upper Darby, PA 19082
Toll Free: 800-342-7329
Fax: 610-446-3560
Contact: Tom Minuti
TomMinuti@copyproducts.com

Office Tech, Inc.
260 S. 16th Street
Philadelphia, PA 19103
Tel: 215-893-1470
Fax: 215-893-1474
Contact: Scott Farnesi
scottf@office-tech.com

Simmons Business Systems
1450 Scalp Avenue
Johnstown, PA 15904
Tel: 814-266-8957
Fax: 814-266-6680
Contact: Walt McIntyre

Contract Number CN00000366 (361001)

Change Number : 2

Change Effective Date: 03/10/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005.
Buyer Name: 05/Linda Reynolds/717-783-8062

CHANGE SUMMARY:

Imagistics International Inc. (SAP 4600004133), use Imagistics Digital/Color Pricebook effective February 1, 2003.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Number: CN00000366
Legacy Number: 3610-01
Change Number: 3
Change Effective Date: 04/14/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005
Buyer Name: 05/Linda Reynolds/717-783-8062

CHANGE SUMMARY:

Effective immediately, the following vendors have been added to the contract.

Savin Corporation has been awarded the Savin and Gestetner manufacturers line of copier equipment and supplies. Their SAP contract is 4600004341.

Lanier Worldwide has been awarded the Lanier Worldwide manufacturers line of copier equipment and supplies. Their SAP contract is 4600004344.

Ricoh Corporation has been awarded the Ricoh manufacturers line of copier equipment and supplies. Their SAP contract is 4600004345.

Please add the attached vendor sheet and Item Sheets to the contract. Also attached is a copy of Savin Corporation's Authorized Dealer List and Ricoh's Authorized Dealer List.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Collective Number: CN00000366
Change Number: 04
Change Effective Date: 04/22/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005
Buyer Name: 05/Linda Reynolds/717-783-8062

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Imagistics International, Inc. (SAP 4600004133), use Imagistics Digital/Color Pricebook effective April 1, 2003.

Lanier Worldwide, Inc. (SAP 4600004344), use Lanier price list dated February 2003.

Kyocera Mita America, Inc. (SAP 4600004208), use price list dated March 3, 2003.

Engle Business Systems (SAP 4600004140) change contact to Mike Moser.

Savin Corporation (SAP 4600004341) replace authorized dealer/distributor list for Savin and Gestetner with the attached lists.

Ricoh Corporation (SAP 4600004345) replace authorized dealer/distributor list with the attached list.

Panasonic (SAP 4600004197) has provided the attached authorized Dealer List. Change contact to Mark Risoli, 201-348-7360.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

SAP Collective Number CN00000366
Contract Reference No. 3610-01
Change Number: 05
Change Effective Date: 04/29/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005.
Buyer Name: 05/Linda Reynolds/717-783-8062

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Xerox Corporation (SAP 4600004132), use the following price lists:

COPIERS

Use Price list effective 4/1/2003

MAINTENANCE

Copier/Duplicators – Use Price List Effective 04/01/2003
Document Center – Use Price List Effective 04/01/2003
Color/Connectivity – Use Price List Effective 04/01/2003
Distributed Publishing & Printing - Use Price List Effective 04/01/2003
Production Color – Use Price List Effective 04/01/2003
DocuTech – Use Price List Effective 04/01/2003
5x90 Product – Use Price List Effective 04/01/2003
DigiPath Production Software – Use Price List Effective 02/15/2003
High End Systems Printing (Bi-Mode) – Use Price List Effective 02/15/2003
High End Systems Printing (DP2K) - Use Price List Effective 04/01/2003
High End Systems Printing (IPS & NPS) - Use Price List Effective 04/01/2003
High End Systems Printing (LPS) - Use Price List Effective 04/01/2003
Mid Range Printing Systems - Use Price List Effective 04/01/2003
Other Mid Range - Use Price List Effective 04/01/2003

SUPPLIES

Use 2002-2003 Price List for Supplies

Ricoh Corporation (SAP 4600004345) has provided the attached updated authorized dealer/distributor list. Only change is they removed Edwards Business Machines, Scranton office.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 6
Change Effective Date: 06/03/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005.
Buyer Name: 05/Linda Reynolds/717-783-8062

CHANGE SUMMARY:

Savin Corporation (SAP 4600004341) has provided the attached updated authorized dealer/distributor list. Only change is they removed Topp Business Solutions-Stroudsburg, Montoursville & State College branches. They added Amcom Office Systems, Inc., Monroeville; G E Richards, Inc. Reading; and Word Processing Services, Inc., Altoona, MD.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 07
Change Effective Date: 06/13/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005
Buyer Name: 05/Linda Reynolds/717-783-8062

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Xerox Corporation (SAP 4600004132), use the following price lists:

COPIERS

Use Price list effective **06/01/2003***

MAINTENANCE

Copier/Duplicators – Use Price List Effective 04/01/2003
Document Center – Use Price List Effective 04/01/2003
Color/Connectivity – Use Price List Effective 04/01/2003
Distributed Publishing & Printing - Use Price List Effective 04/01/2003
Production Color – Use Price List Effective 04/01/2003
DocuTech – Use Price List Effective 04/01/2003
5x90 Product – Use Price List Effective 04/01/2003
DigiPath Production Software – Use Price List Effective 02/15/2003
High End Systems Printing (Bi-Mode) – Use Price List Effective 02/15/2003
High End Systems Printing (DP2K) - Use Price List Effective 04/01/2003
High End Systems Printing (IPS & NPS) - Use Price List Effective 04/01/2003
High End Systems Printing (LPS) - Use Price List Effective 04/01/2003
Mid Range Printing Systems - Use Price List Effective 04/01/2003
Other Mid Range - Use Price List Effective 04/01/2003

SUPPLIES

Use 2003-2004 Price List for Supplies*

***denotes changes**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 8
Change Effective Date: 06/26/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005
Buyer Name: 05/Linda Reynolds/717-783-8062

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Colony Business Systems (SAP 4600004138), use the following price lists effective June 23, 2003:

Canon imageRUNNER 5020/6020 Series
Canon Color imageRUNNER C3200
Canon Color Laser Copier 1110
Canon Color Laser Copier 3900+
Canon Color Laser Copier 5000+

Savin Corporation (SAP 4600004341), use **Savin** Dealer Pricing dated June 18, 2003 and **Gestetner** Dealer Pricing dated March 2003.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 09
Change Effective Date: 08/20/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005
Buyer Name: 05/Linda Reynolds/717-783-8062

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Xerox Corporation (SAP 4600004132), use the following price lists:

COPIERS

Use Price list effective 08/01/2003

MAINTENANCE

Copier/Duplicators – Use Price List Effective 08/01/2003
Office Digital – Use Price List Effective 08/01/2003
Color/Connectivity – Use Price List Effective 07/01/2003
Distributed Publishing & Printing - Use Price List Effective 08/01/2003
Production Color – Use Price List Effective 08/01/2003
DocuTech – Use Price List Effective 08/01/2003
5x90 Product – Use Price List Effective 07/01/2003
DigiPath Production Software – Use Price List Effective 08/01/2003
High End Systems Printing (Bi-Mode) – Use Price List Effective 08/01/2003
High End Systems Printing (DP2K) - Use Price List Effective 01/01/2003
High End Systems Printing (EPS) – Use Price List Effective 08/01/2003
High End Systems Printing (IPS & NPS) - Use Price List Effective 08/01/2003
High End Systems Printing (LPS) - Use Price List Effective 08/01/2003
Mid Range Printing Systems - Use Price List Effective 06/01/2003
Other Mid Range - Use Price List Effective 04/01/2003

SUPPLIES

Use 2003-2004 Price List for Supplies

Ricoh Corporation (SAP 4600004345) use price list dated 07/09/2003.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Collective Number: CN00000366
Change Number: 10
Change Effective Date: 09/09/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Lanier Worldwide, Inc. (SAP 4600004344), use Lanier price list dated August 2003.

Engle Business Systems (SAP 4600004140) has provided the attached authorized dealer list.

Sharp Electronics Corporation (SAP 4600004141) use Sharp's Price List effective 09/04/2003

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 11
Change Effective Date: 09/22/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005
Buyer Name: 05/Linda Reynolds/717-783-8062

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Imagistics International, Inc. (SAP 4600004133) use Imagistics Digital/Color Pricebook effective **September 8, 2003**.

Kyocera Mita (SAP 4600004208) use price list dated **September 15, 2003**.

Minolta Corporation (SAP 4600004134) has updated their price sheets on September 22, 2003. Each individual model has its own respective effective date.

Konica Business Technologies (SAP 4600004142) use price list dated **September 1, 2003**

Xerox Corporation (SAP 4600004132), use the following price lists:

COPIERS

Use Price list effective **09/01/2003**

MAINTENANCE

Copier/Duplicators – Use Price List Effective **08/01/2003**

Office Digital – Use Price List Effective **08/01/2003**

Color/Connectivity – Use Price List Effective **07/01/2003**

Distributed Publishing & Printing - Use Price List Effective **08/01/2003**

Production Color – Use Price List Effective **08/01/2003**

DocuTech – Use Price List Effective **08/01/2003**

5x90 Product – Use Price List Effective **07/01/2003**

DigiPath Production Software – Use Price List Effective **08/01/2003**

High End Systems Printing (Bi-Mode) – Use Price List Effective **08/01/2003**

High End Systems Printing (DP2K) - Use Price List Effective **01/01/2003**

High End Systems Printing (EPS) – Use Price List Effective **08/01/2003**

High End Systems Printing (IPS & NPS) - Use Price List Effective **08/01/2003**

High End Systems Printing (LPS) - Use Price List Effective **08/01/2003**

Mid Range Printing Systems - Use Price List Effective **06/01/2003**

Other Mid Range - Use Price List Effective **04/01/2003**

SUPPLIES

Use 2003-2004 Price List for Supplies

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

Effective immediately, all Commonwealth Agencies under the Governor's Jurisdiction must abide by the following policy with respect to Copier purchases using DGS Contract 3610-01.

With the exception of emergency purchases, agencies are **not permitted** to place purchase orders for **copiers** on contract 3610-01 with the effective date of this change notice through March 31, 2004. Agencies may continue to create purchase orders for copier supplies and maintenance agreements.

- Emergency purchase requests **must be submitted** to DGS for review and approval before the issuance of any purchase order for copiers. Requests should be submitted to Linda Reynolds, DGS Contract Administrator for 3610-01.
- This change notice will serve as a blanket waiver to extend leases scheduled to expire during this timeframe on a month to month basis at the same rate. All extended leases must be reported to Linda Reynolds at lireynolds@state.pa.us
- This policy applies only to Commonwealth Agencies under the Governor's jurisdiction. It does not apply to municipalities or to other local government entities that use the contract.

DGS does not wish to hold up the legitimate business of Commonwealth Agencies unnecessarily. Therefore, every effort will be made to expedite legitimate emergency requests, such as purchases intended to replace failed or failing equipment of a critical nature.

Due to the severe budget crisis we face, it is in the best interest of the Commonwealth and requesting Agencies to postpone copier purchases wherever possible, until after the Governor's Strategic Sourcing initiative has completed its work on the category in March 2004. The Strategic Sourcing initiative will replace contract 3610-01 with a new contract and procurement process, resulting in dramatically reduced copier prices for the Commonwealth.

Note to contract vendors: If you receive a purchase order for copiers from an agency, contact the buyer, Linda Reynolds to see if an approval has been granted to make this procurement. Her telephone number is 717-783-8062 or e-mail at lireynolds@state.pa.us. Do not fill the purchase order without Linda's approval.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 13
Change Effective Date: 11/03/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Hewlett Packard Company (SAP 4600004161) has add the attached list of Authorized Resellers

Kyocera Mita (SAP 4600004208) use price list dated **October 10, 2003**.

Engle Business Systems (SAP 4600004140) has updated their authorized dealer list as attached.

Minolta Corporation (SAP 4600004134) and **Konica Business Technologies U. S. A., Inc.** (SAP 4600004142) has merged into one company, **Konica Minolta Business Solutions U.S.A., Inc.** effective October 1, 2003. Due to the Strategic Sourcing Initiative currently under way by the Department of General Services, both contracts will remain in place as two separate companies with basically no changes except their invoices will reflect the new name. CVMU is keeping the SAP vendor numbers (Konica – 169318 and Minolta – 102519) current to accommodate invoices. Minolta has updated their price sheets effective **October 1, 2003**. Each individual model has its own effective date.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 14
Change Effective Date: 12/23/03

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Ricoh Corporation (SAP 4600004345) use price list dated **12/05/2003**.

Minolta Corporation (SAP 4600004134) (**Konica Minolta Business Solutions U.S.A., Inc.**) has updated their price sheets effective **December 1, 2003**. Each individual model has its own effective date.

Engle Business Systems (SAP 4600004140) has updated their authorized dealer list effective 12/18/03 as attached.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

The freeze which was issued on Change #12 has been extended until the new contract is awarded. Therefore, the following shall continue.

With the exception of emergency purchases, agencies are **not permitted** to place purchase orders for **copiers** on contract 3610-01 with the effective date of this change until the new contract is in place. **Agencies may continue to create purchase orders for copier supplies and maintenance agreements.**

- Emergency purchase requests **must be submitted** to DGS for review and approval before the issuance of any purchase order for copiers. Requests should be submitted to Linda Reynolds, DGS Contract Administrator for 3610-01.
- This change notice will serve as a blanket waiver to extend expiring leases at the same rate until June 30, 2004 to allow sufficient time to review the new contract and make an informed decision on the replacement of your equipment. All extended leases must be reported to Linda Reynolds at lireynolds@state.pa.us
- This policy applies only to Commonwealth Agencies under the Governor's jurisdiction. It does not apply to municipalities or to other local government entities that use the contract.

Note to contract vendors: If you receive a purchase order for copiers from an agency, contact the buyer, Linda Reynolds to see if an approval has been granted to make this procurement. Her telephone number is 717-783-8062 or e-mail at lireynolds@state.pa.us. Do not fill the purchase order without Linda's approval.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 3610-01
Collective Number: CN00000366 & CN00003723
Change Number: 16
Change Effective Date : 04/06/2004

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Savin Corporation (SAP 4600004341) use Savin Maintenance Pricing dated March 2004.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 3610-01
Collective Number: CN00000366 & CN00003723
Change Number: 17
Change Effective Date : 05/19/2004

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

The Department of General Services understands that there are some agencies that have an immediate need to procure copiers. Therefore, the Department of General Services has made arrangements with Imagistics International, Inc. to provide you with the following offer regarding pricing for procurements from the current contract, Contract CN00000366 (3610-01). Imagistics International, Inc. agrees to be legally bound by the following terms for the sale and lease of copiers. These terms will be effective commencing on the date of this change notice and during the interim period until a new contract is executed or upon written notice of cancellation of this interim arrangement from the Department of General Services or Imagistics International, Inc.

Pricing: The pricing for the product offerings and the value added services will be as stated in the attached pricing spreadsheets.

Terms and Conditions: Except for pricing, all product purchases and leases by Commonwealth agencies, during the interim period, will be governed by the terms and conditions of Contract CN00000366 (3610-01).

Upon full execution of a final new contract by and between Imagistics International Inc. and the Commonwealth pursuant to RFP CN00006564, all product purchases and leases made in this interim period shall be merged into and covered by the terms of the final contract.

Under no circumstances should agencies: 1) purchase or lease copiers from any contractor other than Imagistics International Inc. without approval from the Department of General Services; 2) renew any copier lease with any contractor other than Imagistics International Inc. without the approval of the Department of General Services; or 3) purchase or lease any copier other than what is covered in the attached pricing spreadsheet.

To ensure correct band selection, please contact Linda Reynolds at 717-783-6241 or lireynolds@state.pa.us for any questions before submitting your requisition.

Imagistics International, Inc. contact information is as follows:

Imagistics International, Inc.
6385 Flank Drive Suite 800
Harrisburg PA 17112-2752

Attention: Kathleen Sobanski
Or Jennifer Grimwood
Phone: 717-540-7393
FAX: 717-657-8148

Kathleen.sobanski@imagistics.com
Jennifer.grimwood@imagistics.com

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Digital Copiers

Leased Equipment Quotation - Fair Market Value Leases

Technical Specifications						Base Unit				
Band	Make	Model	Mfg. Sugg. Monthly Volume	Copies Per Minute	Maximum Volume Allowance	36 Month Lease (\$/Month)	48 Month Lease (\$/Month)	60 Month Lease (\$/Month)	Per Click Overage Charge	Equipment Discount Rate (Off List)
I	Imagistics	DL200	100,000	20	7,500	\$ 98.52	\$ 89.30	\$ 80.84	0.0072	40%
					15,000	\$ 113.27	\$ 104.05	\$ 95.59	0.0067	
					Unlimited	\$ 118.52	\$ 109.30	\$ 100.84	N/A	
II	Imagistics	DL270	120,000	25	22,000	\$ 129.86	\$ 117.01	\$ 105.20	0.0067	40%
					30,000	\$ 146.11	\$ 133.26	\$ 121.45	0.0060	
					Unlimited	\$ 152.45	\$ 139.60	\$ 127.79	N/A	
III	Imagistics	im4510	200,000	45	45,000	\$ 209.15	\$ 192.24	\$ 176.70	0.0061	40%
					60,000	\$ 245.15	\$ 228.24	\$ 212.70	0.0056	
					Unlimited	\$ 251.90	\$ 234.99	\$ 219.45	N/A	
IV	Imagistics	DL550	350,000	55	80,000	\$ 283.02	\$ 258.00	\$ 235.00	0.0056	40%
					100,000	\$ 316.02	\$ 291.00	\$ 268.00	0.0048	
					Unlimited	\$ 320.52	\$ 295.50	\$ 272.50	N/A	
V	Imagistics	DL650	200,000	65	110,000	\$ 411.02	\$ 372.49	\$ 337.07	0.0047	40%
					125,000	\$ 462.22	\$ 423.69	\$ 388.27	0.0041	
					Unlimited	\$ 481.42	\$ 442.89	\$ 407.47	N/A	
VI	Imagistics	DL850	300,000	81	130,500	\$ 567.98	\$ 523.16	\$ 481.97	0.0043	40%
					150,000	\$ 660.98	\$ 616.16	\$ 574.97	0.0039	
					Unlimited	\$ 696.98	\$ 652.16	\$ 610.97	N/A	
						Fixed Annual Leasing Interest Rate			36 mo. @ 3.99%; 48 mo. @ 4.25%; 60 mo. @ 5.25%	

LEASED EQUIPMENT - FAIR MARKET VALUE, Continued

Option Pricing:

N/A: Indicates the component is not available for the proposed model.

STD: Indicates the component is standard for the proposed model.

X: Indicates the component is available as an option at extra cost.

Band	Network Capable			Scanner Capable		
	36 month	48 month	60 month	36 month	48 month	60 month
I	STD	STD	STD	STD	STD	STD
II	STD	STD	STD	STD	STD	STD
III	STD	STD	STD	STD	STD	STD
IV	STD	STD	STD	STD	STD	STD
V	STD	STD	STD	STD	STD	STD
VI	STD	STD	STD	STD	STD	STD

Digital Copiers

Purchased Equipment Quotation

Technical Specifications*			Base Unit	Standard Features					
Band	Make	Model	Purchase Price	ADF/RA DF	Auto Duplexing	Staple/Sort	Paper Size L/LGL/LDGR	Network Capable	Scanner Capable
I	Imagistics	DL200	\$ 2,016.00	319	72	393	STD	STD	STD
II	Imagistics	DL270	\$ 2,812.00	STD	STD	STD	STD	STD	STD
III	Imagistics	im4510	\$ 3,700.00	STD	STD	STD	STD	STD	STD
IV	Imagistics	DL550	\$ 5,476.00	STD	STD	STD	STD	STD	STD
V	Imagistics	DL650	\$ 8,432.00	STD	STD	STD	STD	STD	STD
VI	Imagistics	DL850	\$ 9,808.00	STD	STD	STD	STD	STD	STD

*** Must be the same**

**DIGITAL COPIERS
PURCHASED EQUIPMENT**

	Optional Features:							
Band	Network Connectivity	Scanner/Software Enablement	3 Hole Punch	Drawer	Mailboxes	Pin Access	Secure Print	Scan to Email
I	X	X	X	X	X	STD	X	X
II	X	X	X	X	X	STD	X	X
III	X	X	X	X	X	STD	X	X
IV	X	STD	STD	X	X	STD	X	X
V	STD	STD	X	X	STD	STD	STD	STD
VI	STD	STD	X	X	STD	STD	STD	STD

Digital Copiers

Optional Features List Price Quotation

The discount rate of 40% as indicated on the Lease Equipment tab will be applied to the proposed list price.

Band I Machine	Required Optional Features	List Price			
		36 Mo.	48 Mo.	60 Mo.	Purchase
	Network Connectivity				see below*
	Scanner/Software Enablement	14	12	10	480
	3 Hole Punch	15	13	11	500
	Additional Drawers	35	29	24	1165
	Mailboxes				
	Pin Access				STD
	Secure Print				STD
	Scan to Email				STD
	Additional Features (Optional)				
	32MB Memory Upgrade	4	4	3	145
	64MB Memory Upgrade	9	7	6	290
	128MB Memory Upgrade	17	15	12	580
	Multi-Position Finisher w/Saddle Stitch	38	33	27	1290
	Large Capacity Paper Tray	35	29	24	1165
	40GB Hard Disk Drive	18	15	13	600
	*10/100 Base T NIC w/Install & Connect	22	19	15	735
	*Token Ring Bridge w/Install & Connect	41	35	29	1370
	Scan/Internet Fax Kit	45	38	32	1500
	PostScript 3 Upgrade	29	24	20	960
	Output Bin	1	1	1	50
	G3 Multiport Kit	22	19	16	750
Band II Machine	Required Optional Features	36 Mo.	48 Mo.	60 Mo.	Purchase
	Network Connectivity				see below*
	Scanner/Software Enablement	14	12	10	480
	3 Hole Punch	15	13	11	500
	Additional Drawers	35	29	24	1165
	Mailboxes				
	Pin Access				STD
	Secure Print				STD
	Scan to Email				STD
	Additional Features (Optional)				
	32MB Memory Upgrade	4	4	3	145
	64MB Memory Upgrade	9	7	6	290
	128MB Memory Upgrade	17	15	12	580
	Multi-Position Finisher w/Saddle Stitch	38	33	27	1290
	Large Capacity Paper Tray	35	29	24	1165

Band II Machine	Required Optional Features	36 Mo.	48 Mo.	60 Mo.	Purchase
	40GB Hard Disk Drive	18	15	13	600
	*10/100 Base T NIC w/Install & Connect	22	19	15	735
	*Token Ring Bridge w/Install & Connect	41	35	29	1370
	Scan/Internet Fax Kit	45	38	32	1500
	PostScript 3 Upgrade	29	24	20	960
	Output Bin	1	1	1	50
	G3 Multiport Kit	22	19	16	750
Band III Machine	Required Optional Features	36 Mo.	48 Mo.	60 Mo.	Purchase
	Network Connectivity				see below*
	Scanner/Software Enablement	33	28	23	1095
	3 Hole Punch	92	78	65	3095
	Additional Drawers	49	41	35	1645
	Mailboxes				
	Pin Access				STD
	Secure Print				STD
	Scan to Email				STD
	Additional Features (Optional)				
	64MB Memory Upgrade	12	10	8	390
	128MB Memory Upgrade	16	14	12	550
	256MB Memory Upgrade	24	20	17	795
	5GB Hard Disk Drive	33	28	23	1095
	Fax Line Expansion Kit	37	32	26	1250
	8MB Fax Memory Upgrade	6	5	4	195
	FaxConnect w/2 Port Board 33.6 Board	112	95	79	3750
	Large Capacity Paper Tray	49	41	35	1645
	PostScript 3	28	24	20	950
	*10/100 Base T NIC w/Install & Connect	42	35	29	1403
	*Token Ring Bridge w/Install & Connect	48	40	34	1603
	Duplex Module w/100 Sheet Bypass	13	11	9	450
Band IV Machine	Required Optional Features	36 Mo.	48 Mo.	60 Mo.	Purchase
	Network Connectivity				see below*
	Scanner/Software Enablement				STD
	3 Hole Punch				STD
	Additional Drawers	45	38	31	1495
	Mailboxes				
	Pin Access				STD
	Secure Print				STD
	Scan to Email				STD
	Additional Features (Optional)				
	Exit Tray	3	3	2	100
	Duplex Cabinet w/2700 Sheet Drawer	71	60	50	2395
	Legal Size LCT Kit	10	9	7	350
	Token Ring Bridge	30	25	21	995
	20GB Hard Disk Drive	19	16	14	650

Band IV Machine	Required Optional Features	36 Mo.	48 Mo.	60 Mo.	Purchase
	Multi-Position Finisher w/Folder & Punch	208	176	147	6995
	*10/100 Base T NIC w/Install & Connect	33	28	23	1103
	*Token Ring Bridge w/Install & Connect	48	40	34	1603
Band V Machine	Required Optional Features	36 Mo.	48 Mo.	60 Mo.	Purchase
	Network Connectivity				STD
	Scanner/Software Enablement				STD
	3 Hole Punch	25	21	18	850
	Additional Drawers	60	50	42	1999
	Mailboxes				
	Pin Access				STD
	Secure Print				STD
	Scan to Email				STD
	Additional Features (Optional)				
	Multi-Position Finisher w/Saddle Stitch	134	113	94	4499
	Post Process Inserter	42	35	29	1399
	Exit Tray	1	1	1	50
	AS/400 Interface Kit	24	20	17	795
Band VI Machine	Required Optional Features	36 Mo.	48 Mo.	60 Mo.	Purchase
	Network Connectivity				STD
	Scanner/Software Enablement				STD
	3 Hole Punch	25	21	18	850
	Additional Drawers	60	50	42	1999
	Mailboxes				
	Pin Access				STD
	Secure Print				STD
	Scan to Email				STD
	Additional Features (Optional)				
	Multi-Position Finisher w/Saddle Stitch	134	113	94	4499
	Post Process Inserter	42	35	29	1399
	Exit Tray	1	1	1	50
	AS/400 Interface Kit	24	20	17	795

Digital Copiers

Maintenance Plans

Technical Specifications				Newly Purchased Machines Maintenance Plan (\$ Per Month)							
Band	Make	Model	Maximum Volume Allowance	1st Yr Maintenance	1st Yr Per Click Overage	2nd Yr Maintenance	2nd Yr Per Click Overage	3rd Yr Maintenance	3rd Yr Per Click Overage	4th Yr Maintenance	4th Yr Per Click Overage
I	Imagistics	DL200	7,500	\$ 39.00	0.0072	\$ 39.00	0.0072	\$ 39.00	0.0072	\$ 39.00	0.0072
			15,000	\$ 53.00	0.0067	\$ 53.00	0.0067	\$ 53.00	0.0067	\$ 53.00	0.0067
			Unlimited	\$ 59.00	N/A	\$ 59.00	N/A	\$ 59.00	N/A	\$ 59.00	N/A
II	Imagistics	DL270	22,000	\$ 46.00	0.0067	\$ 46.00	0.0067	\$ 46.00	0.0067	\$ 46.00	0.0067
			30,000	\$ 62.00	0.0060	\$ 62.00	0.0060	\$ 62.00	0.0060	\$ 62.00	0.0060
			Unlimited	\$ 69.00	N/A	\$ 69.00	N/A	\$ 69.00	N/A	\$ 69.00	N/A
III	Imagistics	im4510	45,000	\$ 99.00	0.0061	\$ 99.00	0.0061	\$ 99.00	0.0061	\$ 99.00	0.0061
			60,000	\$ 135.00	0.0056	\$ 135.00	0.0056	\$ 135.00	0.0056	\$ 135.00	0.0056
			Unlimited	\$ 142.00	N/A	\$ 142.00	N/A	\$ 142.00	N/A	\$ 142.00	N/A
IV	Imagistics	DL550	80,000	\$ 120.00	0.0056	\$ 120.00	0.0056	\$ 120.00	0.0056	\$ 120.00	0.0056
			100,000	\$ 153.00	0.0048	\$ 153.00	0.0048	\$ 153.00	0.0048	\$ 153.00	0.0048
			Unlimited	\$ 158.00	N/A	\$ 158.00	N/A	\$ 158.00	N/A	\$ 158.00	N/A
V	Imagistics	DL650	110,000	\$ 160.00	0.0047	\$ 160.00	0.0047	\$ 160.00	0.0047	\$ 160.00	0.0047
			125,000	\$ 211.00	0.0041	\$ 211.00	0.0041	\$ 211.00	0.0041	\$ 211.00	0.0041
			Unlimited	\$ 230.00	N/A	\$ 230.00	N/A	\$ 230.00	N/A	\$ 230.00	N/A
VI	Imagistics	DL850	130,500	\$ 276.00	0.0043	\$ 276.00	0.0043	\$ 276.00	0.0043	\$ 276.00	0.0043
			150,000	\$ 369.00	0.0039	\$ 369.00	0.0039	\$ 369.00	0.0039	\$ 369.00	0.0039
			Unlimited	\$ 405.00	N/A	\$ 405.00	N/A	\$ 405.00	N/A	\$ 405.00	N/A

Digital Copiers

Maintenance Plans

Technical Specifications			Newly Purchased Machines Maintenance Plan (\$ Per Month)						
Band	Make	Model	Maximum Volume Allowance	5th Yr Maintenance	5th Yr Per Click Overage	6th Yr Maintenance	6thYr Per Click Overage	7th Yr Maintenance	7th Yr Per Click Overage
I	Imagistics	DL200	7,500	\$ 39.00	0.0072	\$ 43.00	0.0079	\$ 47.00	0.0087
			15,000	\$ 53.00	0.0067	\$ 58.00	0.0074	\$ 64.00	0.0081
			Unlimited	\$ 59.00	N/A	\$ 65.00	N/A	\$ 72.00	N/A
II	Imagistics	DL270	22,000	\$ 46.00	0.0067	\$ 51.00	0.0074	\$ 56.00	0.0081
			30,000	\$ 62.00	0.0060	\$ 68.00	0.0066	\$ 75.00	0.0073
			Unlimited	\$ 69.00	N/A	\$ 76.00	N/A	\$ 84.00	N/A
III	Imagistics	im4510	45,000	\$ 99.00	0.0061	\$ 109.00	0.0067	\$ 120.00	0.0074
			60,000	\$ 135.00	0.0056	\$ 149.00	0.0062	\$ 164.00	0.0068
			Unlimited	\$ 142.00	N/A	\$ 156.00	N/A	\$ 172.00	N/A
IV	Imagistics	DL550	80,000	\$ 120.00	0.0056	\$ 132.00	0.0062	\$ 145.00	0.0068
			100,000	\$ 153.00	0.0048	\$ 168.00	0.0053	\$ 185.00	0.0058
			Unlimited	\$ 158.00	N/A	\$ 174.00	N/A	\$ 191.00	N/A
V	Imagistics	DL650	110,000	\$ 160.00	0.0047	\$ 176.00	0.0052	\$ 194.00	0.0057
			125,000	\$ 211.00	0.0041	\$ 232.00	0.0045	\$ 255.00	0.0050
			Unlimited	\$ 230.00	N/A	\$ 253.00	N/A	\$ 278.00	N/A
VI	Imagistics	DL850	130,500	\$ 276.00	0.0043	\$ 304.00	0.0047	\$ 334.00	0.0052
			150,000	\$ 369.00	0.0039	\$ 406.00	0.0043	\$ 447.00	0.0047
			Unlimited	\$ 405.00	N/A	\$ 446.00	N/A	\$ 491.00	N/A

Digital Copiers

Maintenance Plans

Technical Specifications				Maintenance Plan (\$ Per Month) After Buyout							
Band	Make	Model	Maximum Volume Allowance	1st Yr Maintenance	1st Yr Per Click Overage	2nd Yr Maintenance	2nd Yr Per Click Overage	3rd Yr Maintenance	3rd Yr Per Click Overage	4th Yr Maintenance	4th Yr Per Click Overage
I	Imagistics	DL200	7,500	\$ 43.00	0.0079	\$ 47.00	0.0087	\$ 52.00	0.0096	\$ 57.00	0.0106
			15,000	\$ 58.00	0.0074	\$ 64.00	0.0081	\$ 70.00	0.0089	\$ 77.00	0.0098
			Unlimited	\$ 65.00	N/A	\$ 72.00	N/A	\$ 79.00	N/A	\$ 87.00	N/A
II	Imagistics	DL270	22,000	\$ 51.00	0.0074	\$ 56.00	0.0081	\$ 62.00	0.0089	\$ 68.00	0.0098
			30,000	\$ 68.00	0.0066	\$ 75.00	0.0073	\$ 83.00	0.0080	\$ 91.00	0.0088
			Unlimited	\$ 76.00	N/A	\$ 84.00	N/A	\$ 92.00	N/A	\$ 101.00	N/A
III	Imagistics	im4510	45,000	\$ 109.00	0.0067	\$ 120.00	0.0074	\$ 132.00	0.0081	\$ 145.00	0.0089
			60,000	\$ 149.00	0.0062	\$ 164.00	0.0068	\$ 180.00	0.0075	\$ 198.00	0.0083
			Unlimited	\$ 156.00	N/A	\$ 172.00	N/A	\$ 189.00	N/A	\$ 208.00	N/A
IV	Imagistics	DL550	80,000	\$ 132.00	0.0062	\$ 145.00	0.0068	\$ 160.00	0.0075	\$ 176.00	0.0083
			100,000	\$ 168.00	0.0053	\$ 185.00	0.0058	\$ 204.00	0.0064	\$ 224.00	0.0070
			Unlimited	\$ 174.00	N/A	\$ 191.00	N/A	\$ 210.00	N/A	\$ 231.00	N/A
V	Imagistics	DL650	110,000	\$ 176.00	0.0052	\$ 194.00	0.0057	\$ 213.00	0.0063	\$ 234.00	0.0069
			125,000	\$ 232.00	0.0045	\$ 255.00	0.0050	\$ 281.00	0.0055	\$ 309.00	0.0061
			Unlimited	\$ 253.00	N/A	\$ 278.00	N/A	\$ 306.00	N/A	\$ 337.00	N/A
VI	Imagistics	DL850	130,500	\$ 304.00	0.0047	\$ 334.00	0.0052	\$ 367.00	0.0057	\$ 404.00	0.0063
			150,000	\$ 406.00	0.0043	\$ 447.00	0.0047	\$ 492.00	0.0052	\$ 541.00	0.0057
			Unlimited	\$ 446.00	N/A	\$ 491.00	N/A	\$ 540.00	N/A	\$ 594.00	N/A

Digital Copiers

Software

Software				Price	
Name (Software Name and Release Number)	Application Description	Operating Platforms	Applicable Machine Band(s)	Base Price	Maintenance Upgrade %
BARR Systems Inc.	Comprehensive output management solutions provide connectivity, data transformation, print management, and report distribution from any environment	Windows and Host	I,II,III,IV,V,VI	Price is dependant upon a variety	
Prism Software Inc.	Dynamic creation and delivery of all electronic documents, forms, reports across the enterprise	Windows Platforms	I,II,III,IV,V,VI	of factors, including the number	
Interstar Corp	Fax server solution, fax enable desktops through the enterprise	Sever on Win NT or 2000,clients on windows 95 and above	I,II,III,IV,V,VI	of license seats, complexity of	
Liberty Information	LibertyNET provides capabilities for electronic document management, records management, process automation, workflow, digital asset management, COLD/ERM, e-forms, e-mail management and collaboration, among others.	Windows NT, 2000 and Windows XP	I,II,III,IV,V,VI	installation, number of printer output devices and applications.	

Digital Copiers

Supplies Quotation (For Purchased Machines without Maintenance Contract)

Machine			Supply							
Band	Make	Model	Toner			Staples		Developer		
			Unit	\$ Per Unit	Guaranteed Yield	Unit	\$ Per Unit	Unit	\$ Per Unit	Guaranteed Yield
I	Imagistics	DL200	Each	\$ 66.50	14,000	Each	\$ 92.15	Each	\$ 44.65	65,000
II	Imagistics	DL270	Each	\$ 66.50	14,000	Each	\$ 92.15	Each	\$ 44.65	80,000
III	Imagistics	im4510	Each	\$ 142.50	25,000	Each	\$ 58.90	Each	\$ 190.00	100,000
IV	Imagistics	im5520	Carton (2)	\$ 353.40	66,600	Each	\$ 92.15	Each	\$ 451.25	240,000
V	Imagistics	im6530	Carton (4)	\$ 413.25	232,000	Each	\$ 92.15	Each	\$ 162.45	460,000
VI	Imagistics	im8130	Carton (4)	\$ 413.25	248,000	Each	\$ 92.15	Each	\$ 162.45	500,000

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 18
Change Effective Date: 05/25/04

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Imagistics International, Inc. (SAP **4600004133**), use Imagistics New Equipment Pricebook effective May 1, 2004.

Xerox Corporation (SAP **4600004132**), use the following price lists:

MAINTENANCE

Copier/Duplicators – Use Price List Effective **04/01/2004**
Office Digital – Use Price List Effective **04/01/2004**
Color/Connectivity – Use Price List Effective **04/01/2004**
Distributed Publishing & Printing - Use Price List Effective **04/01/2004**
Production Color – Use Price List Effective **04/01/2004**
DocuTech – Use Price List Effective **04/01/2004**
5x90 Product – Use Price List Effective **04/01/2004**
DigiPath Production Software – Use Price List Effective **04/01/2004**
High End Systems Printing (Bi-Mode) – Use Price List Effective **04/01/2004**
High End Systems Printing (DP2K) - Use Price List Effective **04/01/2004**
High End Systems Printing (EPS) – Use Price List Effective **04/01/2004**
High End Systems Printing (IPS & NPS) - Use Price List Effective **04/01/2004**
High End Systems Printing (LPS) - Use Price List Effective **04/01/2004**
Mid Range Printing Systems - Use Price List Effective **04/01/2004**
Software Solutions - Use Price List Effective **04/01/2004**
2101/1010 Digital – Use Price List Effective **04/01/2004**

SUPPLIES

Use 2003-2004 Price List for Supplies

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 19
Change Effective Date: 08/13/2004

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Minolta Corp. (SAP 4600004134) and Konica (SAP 4600004142) which merged into one company, **Konica Minolta Business Solutions, U.S.A.** – has updated their price lists effective **August 1, 2004**. Each individual model has it's own effective date.

Xerox Corporation (SAP 4600004132), use the following price lists:

EQUIPMENT Use Price List Effective **10/01/2003**

MAINTENANCE

Copier/Duplicators – Use Price List Effective **04/01/2004**

Office Digital – Use Price List Effective **04/01/2004**

Color/Connectivity – Use Price List Effective **04/01/2004**

Distributed Publishing & Printing - Use Price List Effective **04/01/2004**

Production Color – Use Price List Effective **04/01/2004**

DocuTech – Use Price List Effective **04/01/2004**

5x90 Product – Use Price List Effective **04/01/2004**

DigiPath Production Software – Use Price List Effective **04/01/2004**

High End Systems Printing (Bi-Mode) – Use Price List Effective **04/01/2004**

High End Systems Printing (DP2K) - Use Price List Effective **04/01/2004**

High End Systems Printing (EPS) – Use Price List Effective **04/01/2004**

High End Systems Printing (IPS & NPS) - Use Price List Effective **04/01/2004**

High End Systems Printing (LPS) - Use Price List Effective **04/01/2004**

Mid Range Printing Systems - Use Price List Effective **04/01/2004**

Software Solutions - Use Price List Effective **04/01/2004**

2101/1010 Digital – Use Price List Effective **04/01/2004**

SUPPLIES

Use 2004-2005 Price List for Supplies

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 20
Change Effective Date: 10/21/2004

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

In accordance with the update option, the following vendor has supplied the Department of General Services with changes to the contract to reflect new price lists.

Sharp Electronics Corp. (SAP 4600004141) use price list effective August 21, 2004. They have also updated their authorized dealer list.

IKON Office Solutions, Inc., authorized reseller for Savin Corp. **(SAP 4600004341)** has requested the payment of their invoices be remitted to **IKON Financial Services (IFS) (116604-032), P O Box 41564, Philadelphia PA 19101-1564.**

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 21
Change Effective Date: 01/05/2005

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY:

The attached Revised Leasing Instructions will apply for the remainder of the interim agreement with Imagistics International, Inc (**SAP 4600004133**). As per the instructions, the attached Opinion of Counsel letter (Exhibit "B") will be used for all Purchase Orders created to lease copiers from Imagistics International, Inc. for the remainder of the interim period. Since the interest rates are fixed for the various fair market value lease agreements, you are no longer required to obtain Exhibit B1 or Exhibit D from Imagistics. Therefore, you are no longer required to send your Purchase Order to Linda Reynolds for approval before forwarding it to the vendor.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

**INTERIM AGREEMENT FOR IMAGISTICS COPIERS
REVISED LEASING INSTRUCTIONS
CNOOOO0366 (FORMERLY 3610-01)
SAP 4600004133**

The interim agreement consists of the following three (3) Fair Market Value leasing plans in addition to the Outright Purchase:

- A. 36 Month Fair Market Value Lease
- B. 48 Month Fair Market Value Lease
- C. 60 Month Fair Market Value Lease

THE LEASING TRANSACTION CONSISTS OF TWO (2) EXHIBIT FORMS

- A. Exhibit "A" - Acceptance Certificate
- B. Exhibit "B" - DGS Legal Counsel - One opinion of counsel form covering all Commonwealth agency Purchase Orders created against the agreement will be provided on the DGS website.

PROCESSING STEPS:

1. The Purchasing Agent creates a Purchase Order in SAP. Once the Purchase Order is approved, the Purchasing Agent will either fax (717-657-8148) or mail the Purchase Order to Imagistics International Inc., 6385 Flank Drive, Suite 800, Harrisburg, PA 17112-2784.
2. Once you are satisfied with the delivery of the equipment, installation and training, the authorized agency representative should complete an Exhibit "A" (The Acceptance Certificate) and forward it to Imagistics International, Inc. with a copy to the agency Procurement Office to be included with the Purchase Order file. If you prefer, you can email it to either Kathleen.sobanski@imagistics.com or to Jennifer.grimwood@imagistics.com
3. A blanket copy of Exhibit "B", Opinion of Counsel, will be posted to the DGS website and will cover all Purchase Orders created against this agreement. Therefore, you no longer need to send a complete package to DGS Legal.



COMMONWEALTH OF PENNSYLVANIA
OFFICE OF GENERAL COUNSEL
DEPARTMENT OF GENERAL SERVICES
Office of Chief Counsel
November 17, 2004

Email Address:
gankabrand@state.pa.us

Imagistics
Corporate Headquarters
100 Oakview Drive
Trumbull, CT 06611

Ladies and Gentlemen:

As counsel for the Commonwealth of Pennsylvania, Department of General Services, I am familiar with Contract No. CN00006564 (3610-01) SAP No. 4600007776 (the "Agreement") dated as of May 10, 2004, between Imagistics International, Inc., as the contractor, and the Commonwealth of Pennsylvania, acting through the Department of General Services, including all exhibits and attachments to the Agreement.

Based on the examination of these and such other documents, records, and papers as I deemed to be relevant and necessary as the basis for my opinion set forth below, It is my opinion that as of the date of this opinion:


1. The Commonwealth is authorized to enter into the transaction contemplated by the Agreement and to carry out its obligations thereunder.
2. The Agreement has been duly authorized, executed, and delivered by the Commonwealth and constitutes a legal, valid, and binding agreement enforceable in accordance with its term. Any orders issued by Commonwealth agencies against the Agreement represent legal, valid and binding obligations of the agency that issued the order.
3. No further approval, consent, or withholding of objections is required from any federal, state, or local governmental authority with respect to the entering into or performance by the Commonwealth of the Agreement and the transactions contemplated thereby.
4. The entering into and performance of the Agreement and other related documents will not violate any judgment, order, law, or regulation applicable to the Commonwealth or result in any breach of, or constitute a default under, or result in the creation of, any lien, charge, security interest, or other encumbrance upon

603 North Office Building
Harrisburg, Pennsylvania 17125
PHONE: (717) 787-5599
FAX: (717) 787-9138

any assets of the Commonwealth or the equipment pursuant to any indenture, mortgage, deed or trust, bank loan, credit agreement or other instrument by which the Commonwealth is a party or by which it or its assets may be bound.

5. To the best of my knowledge, there are no actions, suits, or proceedings pending or, to the knowledge of the Commonwealth, threatened against or affecting the Commonwealth, in any court or before any governmental commission board or authority which, if adversely determined, will have a material adverse effect on the ability of the Commonwealth to perform its obligations under the Agreement.
6. All required competitive procurement procedures regarding the award of the Agreement have been followed by the Commonwealth.

Sincerely,



Gary F. Ankabrandt
Assistant Chief Counsel

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 22
Change Effective Date: 01/06/2005

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY: **NOTE: This contract to be used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. As per Change Notice #17, Equipment can only be procured from Imagistics International, Inc. COSTARS may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices will be generated to update all aspects of the contract.**

Ricoh Corp. (SAP 4600004345), use Ricoh Retail Price List dated **November 30, 2004**. Change contact information as follows:

Lori E. Toth, Government Account Manager
2832 Loman Avenue
York PA 17404
Cell: 717-487-2888
Telephone: 717-792-3480
FAX: 717-792-3481

Savin Corp. (SAP 4600004341), use Savin Digital Systems and Copiers Retail Price Book dated **November 2004**. Use Gestetner Retail Price Book dated **November 2004**. Change contact information as follows:

Lori E. Toth, Government Account Manager
2832 Loman Avenue
York PA 17404
Cell: 717-487-2888
Telephone: 717-792-3480
FAX: 717-792-3481

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 23
Change Effective Date: 03/01/2005

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY: **NOTE: This contract to be used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices will be generated to update all aspects of the contract.**

Sharp Electronics Corp. (SAP 4600004141) use price list effective February 2, 2005.

Minolta Corp. (SAP 4600004134) and Konica (SAP 4600004142) which merged into one company, Konica Minolta Business Solutions, U.S.A. – has updated their price lists effective February 1, 2005. Each individual model has it's own effective date.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 24
Change Effective Date: 03/23/2005

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **05/Linda Reynolds/717-783-8062**

CHANGE SUMMARY: **NOTE: This contract to be used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices will be generated to update all aspects of the contract.**

Lanier Worldwide Inc. (SAP 4600004344) use price list effective March, 2005.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number CN00000366
Change Number: 25
Change Effective Date: 05/05/2005

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **Georgina Baltimore/717-783-5368**

CHANGE SUMMARY:

Xerox Corporation (SAP 4600004132), use the following price lists:

MAINTENANCE

Light Lens (Copier/Duplicators) Use Price List Effective 04/01/05
Office Digital Use Price List Effective 05/01/05
Color/Connectivity Use Price List Effective 05/01/05
Distributed Publishing & Printing Use Price List Effective 05/01/05
Production Color Use Price List Effective 05/01/05
DocuTech Use Price List Effective 05/01/05
5X90 Product Use Price List Effective 04/01/05
Free Flow Software Use Price List Effective 05/01/05
High End Systems Printing (Bi-Mode) Use Price List Effective 05/01/05
High End Systems Printing (DP2K) Use Price List Effective 05/01/05
High End Systems Printing (EPS) Use Price List Effective 05/01/05
High End Systems Printing (IPS & NPS) Use price List Effective 05/01/05
High End Systems Printing (LPS) Use Price List Effective 04/01/05
Mid Range Printing Systems Use Price List Effective 04/01/05
Software Solutions Use Price List Effective 04/01/05
4110/2101/1010 Digital Use Price List Effective 04/01/05

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Contract Number: CN00000366
Change Number: 26
Change Effective Date: 07/01/2005

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005
Buyer Name: Karen Rhinehart/717-346-8177

CHANGE SUMMARY: NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

Konica Minolta (SAP 4600004134) is updating their price list dated May 2004.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Konica Minolta U.S.A. is pleased to announce the Di1610 Digital Printer/Copier.



KONICA MINOLTA

Di1610 Digital Printer/Copier
Effective Date: May 24, 2004

You must check MyKonicaMinolta regularly for the most current pricing.
 Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di1610	Digital Printer/Copier	4980367 ¹	\$925.00	\$1,550.00

Accessories

AF-11	Automatic Document Feeder	1382612	\$210.00	\$350.00
OC-7	Original Cover	1383012	\$30.00	\$50.00
M32-5	32-MB Memory	1383512 ²	\$78.00	\$145.00
PF-125	Paper Feed unit	4516612	\$120.00	\$199.00
Mechanical Counter2	Mechanical Counter2	4599271	\$20.00	\$40.00

Supplies

Toner Cartridge 101A/B	Yield 5,000	4518805	\$30.00	\$50.00
Drum Cartridge	Yield 16,000	4519301	\$39.00	\$65.00

¹Includes GDI controller, GDI Driver, TWAIN Driver and Detachable Imaging Cartridge.

²32-MB Memory is the same memory upgrade available for Di1811p/Di1610.

Prepared For: Kristen McKenna Date: June 4, 2004

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Konica Minolta U.S.A. is pleased to announce the Di1811p Digital Printer/Copier.



KONICA MINOLTA

Di1811p Package Digital Printer/Copier
Effective Date: May 24, 2004

You must check MyKonicaMinolta regularly for the most current pricing.
 Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di1811p Package	Digital Printer/Copier	4034X001 ¹	\$2,015.00	\$3,239.00

Packages

AFR-19 Kit	Reversing Automatic Document Feeder + AFR Kit A	4344X001	\$887.00	\$1,500.00
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Accessories

SU-6	Internet Fax and Network Scan Kit	1383312	\$87.00	\$155.00
M32-5	32-MB Memory	1383512 ²	\$78.00	\$145.00
FX-3	Fax Kit	4398602	\$590.00	\$990.00
M64-4	64-MB Memory	4398622	\$162.75	\$290.00
AD-17	Duplex Unit	4532602	\$120.00	\$200.00
OC-8	Original Cover	4625184	\$49.00	\$82.00
PF-126	Paper Feed Unit	4686612	\$200.00	\$335.00
MB-6	Multi Bypass Tray	4687612	\$87.00	\$145.00
AF-12	Automatic Document Feeder	4688612	\$275.00	\$500.00
JS-204	Job Tray	4689612	\$90.42	\$160.00
OT-103	Shift Unit	4690602 ³	\$130.00	\$240.00
CD-3M	Copy Desk (2-Drawer Height)	7640000097	\$110.00	\$182.00
PF-11T	Copy Desk (3-Drawer Height)	7640000098	\$125.00	\$207.00
CT-3	Copy Table (Base Feet)	7640000099	\$75.00	\$125.00

Print Option

128-MB Printer Memory	128-MB Printer Memory Upgrade	TBD128MB ⁴	NA	NA
64-MB Printer Memory	64-MB Printer Memory Upgrade	TBD64MB ⁵	NA	NA
NC-6	Network Interface Card	TBDNC-6 ⁶	NA	NA
P11803e	PCL Print Controller	TBDP11803e ⁷	NA	NA

Supplies

Photoconductor 106	Yield 40,000	4021029101 ⁸	\$86.00	\$120.00
MT Starter 106A	6 btl./cs. 200gm./btl. 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f; 40,000 yield for 152/183/Di1811p	8936416 ⁹	\$86.00	\$130.00
MT Toner 106A	Yield 22,000/cs., 2 btls./cs. 413gm./btl.	8937708 ¹⁰	\$47.00	\$80.00

¹Includes Drum, Single Bypass, GDI controller and Mechanical Counter.

²32-MB Memory is the same memory upgrade available for Di1811p/Di1610.

³OT-103 Shift tray is compatible with Di152/Di183 Series.

⁴128-MB Printer Memory Upgrade anticipated availability is Fall 2004.

⁵64-MB Printer Memory Upgrade anticipated availability is Fall 2004.

⁶NC-6 Network Interface Card anticipated availability is Fall 2004.

⁷Pi1803e PCL Print Controller anticipated availability is Fall 2004.

⁸Photoconductor 106 is compatible with Di152/Di183 Series.

⁹MT Starter 106A is compatible with Di152/Di183 Series.

¹⁰MT Toner 106A is compatible with Di152/Di183 Series.

Prepared For: Kristen McKenna Date: June 4, 2004

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KONICA MINOLTA

Di2010 Digital Printer/Copier**Effective Date: May 24, 2004**

You must check MyKonicaMinolta regularly for the most current pricing.

Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di2010	Digital Printer/Copier	4033311	\$2,240.00	\$3,900.00

Accessories

AFR-19	Reversing Automatic Document Feeder	4344612	\$860.00	\$1,450.00
AD-16 & SB-1 Pkg.	Duplex Unit & Switchback Unit	4346X001	\$172.00	\$287.00
JS-203	2-Bin Job Separator Tray	4347612 ¹	\$90.00	\$150.00
PF-210	Two-Way Paper Feed Cabinet	4348412	\$640.00	\$1,070.00
PF-124	Paper Feed Cabinet	4348512	\$490.00	\$820.00
PF-122	Large Capacity Cabinet	4348713	\$755.00	\$1,260.00
CD-4M	Copy Desk	4348811	\$99.00	\$165.00
FN-117	Built-in Finisher	4349612	\$900.00	\$1,500.00
SU-3	Internet Fax/Network Scan Kit	4388602 ²	\$900.00	\$1,500.00
32MB Memory (M32-4)	32MB Memory	4388604	\$78.00	\$145.00
64MB Memory (M64-2)	64MB Memory	4388605	\$156.00	\$290.00
128MB Memory (M128-3)	128MB Memory	4388606	\$312.00	\$580.00
Network Printer Kit (NC-4)	Network Printer Kit(NC-4)	4388608 ³	\$210.00	\$360.00
MK-1	Mail Bin Kit	4510612 ⁴	\$600.00	\$1,000.00
SK-1	Saddle Kit	4511612	\$775.00	\$1,290.00
PK-6	Punch Kit	4512612	\$300.00	\$500.00
SU-2	Network Scan Kit	4514612 ⁵	\$280.00	\$480.00
SB-1	Switchback Unit	4526612 ⁶	\$52.00	\$87.00
HDD-6	Hard Disk Drive	4599171 ⁷	\$320.00	\$540.00
Parallel Interface	Parallel Interface	4599181 ⁸	\$45.00	\$90.00
OC-6	Original Cover Kit	4599221	\$48.00	\$90.00
AK-1	Additional Bin Kit	4625202	\$30.00	\$50.00

Print Option

Pi3505e PCL	PCL Print Controller	4513612	\$345.00	\$580.00
Pi3505e PS3+PCL	PS3 + PCL Print Controller	4513712	\$570.00	\$960.00
Pi3505e & NC-4	PCL Print Controller & NC-4 Pkg.	4513X001	\$390.00	\$650.00

Supplies

Photoconductor 305	Di3510-2010 Series Drum; 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f	4515612	\$75.00	\$118.00
MS-2C	Staples (2,000 staples x 4) for SK-1	4599161	\$38.00	\$70.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601	4623361	\$32.00	\$52.00
MT Starter 106A	6 btl./cs. 200gm./btl. 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f; 40,000 yield for 152/183/Di1811p	8936416 ⁹	\$86.00	\$130.00



KONICA MINOLTA

Di2010f Digital Printer/Copier/Fax
Effective Date: May 24, 2004

You must check MyKonicaMinolta regularly for the most current pricing.
 Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di2010f	Digital Printer/Copier/Fax	4399311 ¹	\$2,930.00	\$5,100.00

Accessories

AFR-19	Reversing Automatic Document Feeder	4344612	\$860.00	\$1,450.00
AD-16 & SB-1 Pkg.	Duplex Unit & Switchback Unit	4346X001	\$172.00	\$287.00
JS-203	2-Bin Job Separator Tray	4347612 ²	\$90.00	\$150.00
PF-210	Two-Way Paper Feed Cabinet	4348412	\$640.00	\$1,070.00
PF-124	Paper Feed Cabinet	4348512	\$490.00	\$820.00
PF-122	Large Capacity Cabinet	4348713	\$755.00	\$1,260.00
CD-4M	Copy Desk	4348811	\$99.00	\$165.00
FN-117	Built-in Finisher	4349612	\$900.00	\$1,500.00
SU-3	Internet Fax/Network Scan Kit	4388602 ³	\$900.00	\$1,500.00
32MB Memory (M32-4)	32MB Memory	4388604	\$78.00	\$145.00
64MB Memory (M64-2)	64MB Memory	4388605	\$156.00	\$290.00
128MB Memory (M128-3)	128MB Memory	4388606	\$312.00	\$580.00
Network Printer Kit (NC-4)	Network Printer Kit(NC-4)	4388608 ⁴	\$210.00	\$360.00
MP-5 Multi Port	MP-5 Multi Port	4388612	\$450.00	\$750.00
MK-1	Mail Bin Kit	4510612 ⁵	\$600.00	\$1,000.00
SK-1	Saddle Kit	4511612	\$775.00	\$1,290.00
PK-6	Punch Kit	4512612	\$300.00	\$500.00
SU-2	Network Scan Kit	4514612 ⁶	\$280.00	\$480.00
SB-1	Switchback Unit	4526612 ⁷	\$52.00	\$87.00
HDD-6	Hard Disk Drive	4599171 ⁸	\$320.00	\$540.00
Parallel Interface	Parallel Interface	4599181 ⁹	\$45.00	\$90.00
OC-6	Original Cover Kit	4599221	\$48.00	\$90.00
TX Marker Stamp Unit 2	TX Marker Stamp Unit 2	4614501	\$23.00	\$45.00
Spare Tx Marker Stamp 2	Spare Tx Marker Stamp 2	4614511	\$14.00	\$25.00
AK-1	Additional Bin Kit	4625202	\$30.00	\$50.00

Print Option

Pi3505e PCL	PCL Print Controller	4513612	\$345.00	\$580.00
Pi3505e PS3+PCL	PS3 + PCL Print Controller	4513712	\$570.00	\$960.00
Pi3505e & NC-4	PCL Print Controller & NC-4 Pkg.	4513X001	\$390.00	\$650.00

Supplies

Photoconductor 305	Di3510-2010 Series Drum; 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f	4515612	\$75.00	\$118.00
MS-2C	Staples (2,000 staples x 4) for SK-1	4599161	\$38.00	\$70.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-	4623361	\$32.00	\$52.00

	122 and FS-601			
MT Starter 106A	6 btl./cs. 200gm./btl. 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f; 40,000 yield for 152/183/Di1811p	8936416 ¹⁰	\$86.00	\$130.00
MT Toner 205A	MT Toner for 2510/2010 series (2 bottles /case); 14K yield per bottle	8937753	\$78.00	\$125.00

¹Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via the Parallel Interface. SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models. MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined. HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4. JS-203 Job Separator Tray requires SB-1 Switchback Unit. Only one Switchback Unit required per model. If AD-16+SB-1 package is purchased, it is not necessary to purchase a separate SB-1 for the JS-203.

²JS-203 Job Separator Tray requires SB-1 Switchback Unit (std on 2510/2510f/3010/3010f/3510/3510f). Only one Switchback Unit required per model. If AD-16+SB-1 package is purchased, it is not necessary to purchase a separate SB-1 for the JS-203.

³SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models.

⁴Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via Parallel interface.

⁵MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined.

⁶SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁷JS-203 Job Separator Tray requires SB-1 Switchback Unit. Only one Switchback Unit required per model. If AD-16+SB-1 package is purchased, it is not necessary to purchase a separate SB-1 for the JS-203.

⁸HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁹Parallel Interface requires Print Controller (PCL or PS3 + PCL) and NC-4.

¹⁰MT Starter 106A is compatible with Di152/Di183 Series.

Prepared For: Kristen McKenna Date: June 4, 2004

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KONICA MINOLTA

Di2510 Digital Printer Copier

Effective Date: May 24, 2004

You must check MyKonicaMinolta regularly for the most current pricing.
Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di2510	Digital Printer Copier	4032311 ¹	\$2,920.00	\$5,080.00

Accessories

AFR-19	Reversing Automatic Document Feeder	4344612	\$860.00	\$1,450.00
JS-203	2-Bin Job Separator Tray	4347612 ²	\$90.00	\$150.00
PF-210	Two-Way Paper Feed Cabinet	4348412	\$640.00	\$1,070.00
PF-124	Paper Feed Cabinet	4348512	\$490.00	\$820.00
PF-122	Large Capacity Cabinet	4348713	\$755.00	\$1,260.00
CD-4M	Copy Desk	4348811	\$99.00	\$165.00
FN-117	Built-in Finisher	4349612	\$900.00	\$1,500.00
SU-3	Internet Fax/Network Scan Kit	4388602 ³	\$900.00	\$1,500.00
32MB Memory (M32-4)	32MB Memory	4388604	\$78.00	\$145.00
64MB Memory (M64-2)	64MB Memory	4388605	\$156.00	\$290.00
128MB Memory (M128-3)	128MB Memory	4388606	\$312.00	\$580.00
Network Printer Kit (NC-4)	Network Printer Kit(NC-4)	4388608 ⁴	\$210.00	\$360.00
MK-1	Mail Bin Kit	4510612 ⁵	\$600.00	\$1,000.00
SK-1	Saddle Kit	4511612	\$775.00	\$1,290.00
PK-6	Punch Kit	4512612	\$300.00	\$500.00
SU-2	Network Scan Kit	4514612 ⁶	\$280.00	\$480.00
HDD-6	Hard Disk Drive	4599171 ⁷	\$320.00	\$540.00
Parallel Interface	Parallel Interface	4599181 ⁸	\$45.00	\$90.00
OC-6	Original Cover Kit	4599221	\$48.00	\$90.00
AK-1	Additional Bin Kit	4625202	\$30.00	\$50.00

Print Option

Pi3505e PCL	PCL Print Controller	4513612	\$345.00	\$580.00
Pi3505e PS3+PCL	PS3 + PCL Print Controller	4513712	\$570.00	\$960.00
Pi3505e & NC-4	PCL Print Controller & NC-4 Pkg.	4513X001	\$390.00	\$650.00

Supplies

Photoconductor 305	Di3510-2010 Series Drum; 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f	4515612	\$75.00	\$118.00
MS-2C	Staples (2,000 staples x 4) for SK-1	4599161	\$38.00	\$70.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601	4623361	\$32.00	\$52.00
MT Starter 106A	6 btl./cs. 200gm./btl. 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f; 40,000 yield for 152/183/Di1811p	8936416 ⁹	\$86.00	\$130.00
MT Toner 205A	MT Toner for 2510/2010 series (2 bottles /case); 14K yield per bottle	8937753	\$78.00	\$125.00

¹Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via the Parallel Interface. SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models. MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined. HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

²JS-203 Job Separator Tray requires SB-1 Switchback Unit (std on 2510/2510f/3010/3010f/3510/3510f). Only one Switchback Unit required per model. If AD-16+SB-1 package is purchased, it is not necessary to purchase a separate SB-1 for the JS-203.

³SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models.

⁴Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via Parallel interface.

⁵MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined.

⁶SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁷HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁸Parallel Interface requires Print Controller (PCL or PS3 + PCL) and NC-4.

⁹MT Starter 106A is compatible with Di152/Di183 Series.

Prepared For: Kristen McKenna Date: June 4, 2004

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KONICA MINOLTA

Di2510f Digital Printer/Copier/Fax
Effective Date: May 24, 2004

You must check MyKonicaMinolta regularly for the most current pricing.
 Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di2510f	Digital Printer/Copier/Fax	4386311 ¹	\$3,600.00	\$6,260.00

Accessories

AFR-19	Reversing Automatic Document Feeder	4344612	\$860.00	\$1,450.00
JS-203	2-Bin Job Separator Tray	4347612 ²	\$90.00	\$150.00
PF-210	Two-Way Paper Feed Cabinet	4348412	\$640.00	\$1,070.00
PF-124	Paper Feed Cabinet	4348512	\$490.00	\$820.00
PF-122	Large Capacity Cabinet	4348713	\$755.00	\$1,260.00
CD-4M	Copy Desk	4348811	\$99.00	\$165.00
FN-117	Built-in Finisher	4349612	\$900.00	\$1,500.00
SU-3	Internet Fax/Network Scan Kit	4388602 ³	\$900.00	\$1,500.00
32MB Memory (M32-4)	32MB Memory	4388604	\$78.00	\$145.00
64MB Memory (M64-2)	64MB Memory	4388605	\$156.00	\$290.00
128MB Memory (M128-3)	128MB Memory	4388606	\$312.00	\$580.00
Network Printer Kit (NC-4)	Network Printer Kit(NC-4)	4388608 ⁴	\$210.00	\$360.00
MP-5 Multi Port	MP-5 Multi Port	4388612	\$450.00	\$750.00
MK-1	Mail Bin Kit	4510612 ⁵	\$600.00	\$1,000.00
SK-1	Saddle Kit	4511612	\$775.00	\$1,290.00
PK-6	Punch Kit	4512612	\$300.00	\$500.00
SU-2	Network Scan Kit	4514612 ⁶	\$280.00	\$480.00
HDD-6	Hard Disk Drive	4599171 ⁷	\$320.00	\$540.00
Parallel Interface	Parallel Interface	4599181 ⁸	\$45.00	\$90.00
OC-6	Original Cover Kit	4599221	\$48.00	\$90.00
TX Marker Stamp Unit 2	TX Marker Stamp Unit 2	4614501	\$23.00	\$45.00
Spare Tx Marker Stamp 2	Spare Tx Marker Stamp 2	4614511	\$14.00	\$25.00
AK-1	Additional Bin Kit	4625202	\$30.00	\$50.00

Print Option

Pi3505e PCL	PCL Print Controller	4513612	\$345.00	\$580.00
Pi3505e PS3+PCL	PS3 + PCL Print Controller	4513712	\$570.00	\$960.00
Pi3505e & NC-4	PCL Print Controller & NC-4 Pkg.	4513X001	\$390.00	\$650.00

Supplies

Photoconductor 305	Di3510-2010 Series Drum; 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f	4515612	\$75.00	\$118.00
MS-2C	Staples (2,000 staples x 4) for SK-1	4599161	\$38.00	\$70.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601	4623361	\$32.00	\$52.00
MT Starter 106A	6 btl./cs. 200gm./btl. 65,000 yield for	8936416 ⁹	\$86.00	\$130.00

	2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f; 40,000 yield for 152/183/Di1811p			
MT Toner 205A	MT Toner for 2510/2010 series (2 bottles /case); 14K yield per bottle	8937753	\$78.00	\$125.00

¹Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via the Parallel Interface. SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models. MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined. HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

²JS-203 Job Separator Tray requires SB-1 Switchback Unit (std on 2510/2510f/3010/3010f/3510/3510f). Only one Switchback Unit required per model. If AD-16+SB-1 package is purchased, it is not necessary to purchase a separate SB-1 for the JS-203.

³SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models.

⁴Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via Parallel interface.

⁵MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined.

⁶SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁷HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁸Parallel Interface requires Print Controller (PCL or PS3 + PCL) and NC-4.

⁹MT Starter 106A is compatible with Di152/Di183 Series.

Prepared For: Kristen McKenna Date: June 4, 2004

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KONICA MINOLTA

Di3010 Digital Printer/Copier**Effective Date: May 24, 2004**

You must check MyKonicaMinolta regularly for the most current pricing.

Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di3010	Digital Printer/Copier	4031311 ¹	\$3,520.00	\$6,130.00

Accessories

AFR-19	Reversing Automatic Document Feeder	4344612	\$860.00	\$1,450.00
JS-203	2-Bin Job Separator Tray	4347612 ²	\$90.00	\$150.00
PF-210	Two-Way Paper Feed Cabinet	4348412	\$640.00	\$1,070.00
PF-124	Paper Feed Cabinet	4348512	\$490.00	\$820.00
PF-122	Large Capacity Cabinet	4348713	\$755.00	\$1,260.00
CD-4M	Copy Desk	4348811	\$99.00	\$165.00
FN-117	Built-in Finisher	4349612	\$900.00	\$1,500.00
SU-3	Internet Fax/Network Scan Kit	4388602 ³	\$900.00	\$1,500.00
32MB Memory (M32-4)	32MB Memory	4388604	\$78.00	\$145.00
64MB Memory (M64-2)	64MB Memory	4388605	\$156.00	\$290.00
128MB Memory (M128-3)	128MB Memory	4388606	\$312.00	\$580.00
Network Printer Kit (NC-4)	Network Printer Kit(NC-4)	4388608 ⁴	\$210.00	\$360.00
MK-1	Mail Bin Kit	4510612 ⁵	\$600.00	\$1,000.00
SK-1	Saddle Kit	4511612	\$775.00	\$1,290.00
PK-6	Punch Kit	4512612	\$300.00	\$500.00
SU-2	Network Scan Kit	4514612 ⁶	\$280.00	\$480.00
HDD-6	Hard Disk Drive	4599171 ⁷	\$320.00	\$540.00
Parallel Interface	Parallel Interface	4599181 ⁸	\$45.00	\$90.00
OC-6	Original Cover Kit	4599221	\$48.00	\$90.00
AK-1	Additional Bin Kit	4625202	\$30.00	\$50.00

Print Option

Pi3505e PCL	PCL Print Controller	4513612	\$345.00	\$580.00
Pi3505e PS3+PCL	PS3 + PCL Print Controller	4513712	\$570.00	\$960.00
Pi3505e & NC-4	PCL Print Controller & NC-4 Pkg.	4513X001	\$390.00	\$650.00

Supplies

Photoconductor 305	Di3510-2010 Series Drum; 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f	4515612	\$75.00	\$118.00
MS-2C	Staples (2,000 staples x 4) for SK-1	4599161	\$38.00	\$70.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601	4623361	\$32.00	\$52.00
MT Starter 106A	6 btl./cs. 200gm./btl. 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f; 40,000 yield for 152/183/Di1811p	8936416 ⁹	\$86.00	\$130.00
MT Toner 303A	MT Toner for 3510/3010 Series (2 bottles/case); 14K yield per bottle	8937747	\$70.00	\$114.00

¹Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) or via the Parallel Interface. SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models. MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined. HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

²JS-203 Job Separator Tray requires SB-1 Switchback Unit (std on 2510/2510f/3010/3010f/3510/3510f). Only one Switchback Unit required per model. If AD-16+SB-1 package is purchased, it is not necessary to purchase a separate SB-1 for the JS-203.

³SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models.

⁴Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via Parallel interface.

⁵MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined.

⁶SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁷HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁸Parallel Interface requires Print Controller (PCL or PS3 + PCL) and NC-4.

⁹MT Starter 106A is compatible with Di152/Di183 Series.

Prepared For: Kristen McKenna Date: June 4, 2004

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KONICA MINOLTA

Di3010f Digital Printer/Copier/Fax**Effective Date: May 24, 2004**

You must check MyKonicaMinolta regularly for the most current pricing.

Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di3010f	Digital Printer/Copier/Fax	4385311 ¹	\$4,200.00	\$7,320.00

Accessories

AFR-19	Reversing Automatic Document Feeder	4344612	\$860.00	\$1,450.00
JS-203	2-Bin Job Separator Tray	4347612 ²	\$90.00	\$150.00
PF-210	Two-Way Paper Feed Cabinet	4348412	\$640.00	\$1,070.00
PF-124	Paper Feed Cabinet	4348512	\$490.00	\$820.00
PF-122	Large Capacity Cabinet	4348713	\$755.00	\$1,260.00
CD-4M	Copy Desk	4348811	\$99.00	\$165.00
FN-117	Built-in Finisher	4349612	\$900.00	\$1,500.00
SU-3	Internet Fax/Network Scan Kit	4388602 ³	\$900.00	\$1,500.00
32MB Memory (M32-4)	32MB Memory	4388604	\$78.00	\$145.00
64MB Memory (M64-2)	64MB Memory	4388605	\$156.00	\$290.00
128MB Memory (M128-3)	128MB Memory	4388606	\$312.00	\$580.00
Network Printer Kit (NC-4)	Network Printer Kit(NC-4)	4388608 ⁴	\$210.00	\$360.00
MP-5 Multi Port	MP-5 Multi Port	4388612	\$450.00	\$750.00
MK-1	Mail Bin Kit	4510612 ⁵	\$600.00	\$1,000.00
SK-1	Saddle Kit	4511612	\$775.00	\$1,290.00
PK-6	Punch Kit	4512612	\$300.00	\$500.00
SU-2	Network Scan Kit	4514612 ⁶	\$280.00	\$480.00
HDD-6	Hard Disk Drive	4599171 ⁷	\$320.00	\$540.00
Parallel Interface	Parallel Interface	4599181 ⁸	\$45.00	\$90.00
OC-6	Original Cover Kit	4599221	\$48.00	\$90.00
TX Marker Stamp Unit 2	TX Marker Stamp Unit 2	4614501	\$23.00	\$45.00
Spare Tx Marker Stamp 2	Spare Tx Marker Stamp 2	4614511	\$14.00	\$25.00
AK-1	Additional Bin Kit	4625202	\$30.00	\$50.00

Print Option

Pi3505e PCL	PCL Print Controller	4513612	\$345.00	\$580.00
Pi3505e PS3+PCL	PS3 + PCL Print Controller	4513712	\$570.00	\$960.00
Pi3505e & NC-4	PCL Print Controller & NC-4 Pkg.	4513X001	\$390.00	\$650.00

Supplies

Photoconductor 305	Di3510-2010 Series Drum; 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f	4515612	\$75.00	\$118.00
MS-2C	Staples (2,000 staples x 4) for SK-1	4599161	\$38.00	\$70.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601	4623361	\$32.00	\$52.00
MT Starter 106A	6 btl./cs. 200gm./btl. 65,000 yield for	8936416 ⁹	\$86.00	\$130.00

	2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f; 40,000 yield for 152/183/Di1811p			
MT Toner 303A	MT Toner for 3510/3010 Series (2 bottles/case); 14K yield per bottle	8937747	\$70.00	\$114.00

¹Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via the Parallel Interface. SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models. MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined. HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

²JS-203 Job Separator Tray requires SB-1 Switchback Unit (std on 2510/2510f/3010/3010f/3510/3510f). Only one Switchback Unit required per model. If AD-16+SB-1 package is purchased, it is not necessary to purchase a separate SB-1 for the JS-203.

³SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models.

⁴Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via Parallel interface.

⁵MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined.

⁶SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁷HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁸Parallel Interface requires Print Controller (PCL or PS3 + PCL) and NC-4.

⁹MT Starter 106A is compatible with Di152/Di183 Series.

Prepared For: Kristen McKenna Date: June 4, 2004

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KONICA MINOLTA

Di3510 Digital Printer/Copier**Effective Date: May 24, 2004**

You must check MyKonicaMinolta regularly for the most current pricing.

Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di3510	Digital Printer/Copier	4030311 ¹	\$4,070.00	\$7,090.00

Accessories

AFR-19	Reversing Automatic Document Feeder	4344612	\$860.00	\$1,450.00
JS-203	2-Bin Job Separator Tray	4347612 ²	\$90.00	\$150.00
PF-210	Two-Way Paper Feed Cabinet	4348412	\$640.00	\$1,070.00
PF-124	Paper Feed Cabinet	4348512	\$490.00	\$820.00
PF-122	Large Capacity Cabinet	4348713	\$755.00	\$1,260.00
CD-4M	Copy Desk	4348811	\$99.00	\$165.00
FN-117	Built-in Finisher	4349612	\$900.00	\$1,500.00
SU-3	Internet Fax/Network Scan Kit	4388602 ³	\$900.00	\$1,500.00
32MB Memory (M32-4)	32MB Memory	4388604	\$78.00	\$145.00
64MB Memory (M64-2)	64MB Memory	4388605	\$156.00	\$290.00
128MB Memory (M128-3)	128MB Memory	4388606	\$312.00	\$580.00
Network Printer Kit (NC-4)	Network Printer Kit(NC-4)	4388608 ⁴	\$210.00	\$360.00
MK-1	Mail Bin Kit	4510612 ⁵	\$600.00	\$1,000.00
SK-1	Saddle Kit	4511612	\$775.00	\$1,290.00
PK-6	Punch Kit	4512612	\$300.00	\$500.00
SU-2	Network Scan Kit	4514612 ⁶	\$280.00	\$480.00
HDD-6	Hard Disk Drive	4599171 ⁷	\$320.00	\$540.00
Parallel Interface	Parallel Interface	4599181 ⁸	\$45.00	\$90.00
OC-6	Original Cover Kit	4599221	\$48.00	\$90.00
AK-1	Additional Bin Kit	4625202	\$30.00	\$50.00

Print Option

Pi3505e PCL	PCL Print Controller	4513612	\$345.00	\$580.00
Pi3505e PS3+PCL	PS3 + PCL Print Controller	4513712	\$570.00	\$960.00
Pi3505e & NC-4	PCL Print Controller & NC-4 Pkg.	4513X001	\$390.00	\$650.00

Supplies

Photoconductor 305	Di3510-2010 Series Drum; 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f	4515612	\$75.00	\$118.00
MS-2C	Staples (2,000 staples x 4) for SK-1	4599161	\$38.00	\$70.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601	4623361	\$32.00	\$52.00
MT Starter 106A	6 btl./cs. 200gm./btl. 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f; 40,000 yield for 152/183/Di1811p	8936416 ⁹	\$86.00	\$130.00
MT Toner 303A	MT Toner for 3510/3010 Series (2 bottles/case); 14K yield per bottle	8937747	\$70.00	\$114.00

¹Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via the Parallel Interface. SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models. MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined. HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

²JS-203 Job Separator Tray requires SB-1 Switchback Unit (std on 2510/2510f/3010/3010f/3510/3510f). Only one Switchback Unit required per model. If AD-16+SB-1 package is purchased, it is not necessary to purchase a separate SB-1 for the JS-203.

³SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models.

⁴Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via Parallel interface.

⁵MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined.

⁶SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁷HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁸Parallel Interface requires Print Controller (PCL or PS3 + PCL) and NC-4.

⁹MT Starter 106A is compatible with Di152/Di183 Series.

Prepared For: Kristen McKenna Date: June 4, 2004

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KONICA MINOLTA

Di3510f Digital Printer/Copier/Fax
Effective Date: May 24, 2004

You must check MyKonicaMinolta regularly for the most current pricing.
 Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di3510f	Digital Printer/Copier/Fax	4384311 ¹	\$4,750.00	\$8,270.00

Accessories

AFR-19	Reversing Automatic Document Feeder	4344612	\$860.00	\$1,450.00
JS-203	2-Bin Job Separator Tray	4347612 ²	\$90.00	\$150.00
PF-210	Two-Way Paper Feed Cabinet	4348412	\$640.00	\$1,070.00
PF-124	Paper Feed Cabinet	4348512	\$490.00	\$820.00
PF-122	Large Capacity Cabinet	4348713	\$755.00	\$1,260.00
CD-4M	Copy Desk	4348811	\$99.00	\$165.00
FN-117	Built-in Finisher	4349612	\$900.00	\$1,500.00
SU-3	Internet Fax/Network Scan Kit	4388602 ³	\$900.00	\$1,500.00
32MB Memory (M32-4)	32MB Memory	4388604	\$78.00	\$145.00
64MB Memory (M64-2)	64MB Memory	4388605	\$156.00	\$290.00
128MB Memory (M128-3)	128MB Memory	4388606	\$312.00	\$580.00
Network Printer Kit (NC-4)	Network Printer Kit(NC-4)	4388608 ⁴	\$210.00	\$360.00
MP-5 Multi Port	MP-5 Multi Port	4388612	\$450.00	\$750.00
MK-1	Mail Bin Kit	4510612 ⁵	\$600.00	\$1,000.00
SK-1	Saddle Kit	4511612	\$775.00	\$1,290.00
PK-6	Punch Kit	4512612	\$300.00	\$500.00
SU-2	Network Scan Kit	4514612 ⁶	\$280.00	\$480.00
HDD-6	Hard Disk Drive	4599171 ⁷	\$320.00	\$540.00
Parallel Interface	Parallel Interface	4599181 ⁸	\$45.00	\$90.00
OC-6	Original Cover Kit	4599221	\$48.00	\$90.00
TX Marker Stamp Unit 2	TX Marker Stamp Unit 2	4614501	\$23.00	\$45.00
Spare Tx Marker Stamp 2	Spare Tx Marker Stamp 2	4614511	\$14.00	\$25.00
AK-1	Additional Bin Kit	4625202	\$30.00	\$50.00

Print Option

Pi3505e PCL	PCL Print Controller	4513612	\$345.00	\$580.00
Pi3505e PS3+PCL	PS3 + PCL Print Controller	4513712	\$570.00	\$960.00
Pi3505e & NC-4	PCL Print Controller & NC-4 Pkg.	4513X001	\$390.00	\$650.00

Supplies

Photoconductor 305	Di3510-2010 Series Drum; 65,000 yield for 2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f	4515612	\$75.00	\$118.00
MS-2C	Staples (2,000 staples x 4) for SK-1	4599161	\$38.00	\$70.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601	4623361	\$32.00	\$52.00
MT Starter 106A	6 btl./cs. 200gm./btl. 65,000 yield for	8936416 ⁹	\$86.00	\$130.00

	2010/2010f; 80,000 yield for 2510/2510f; 90,000 yield for 3010/3010f; 100,000 yield for 3510/3510f; 40,000 yield for 152/183/Di1811p			
MT Toner 303A	MT Toner for 3510/3010 Series (2 bottles/case); 14K yield per bottle	8937747	\$70.00	\$114.00

¹Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) or via the Parallel Interface. SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models. MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined. HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

²JS-203 Job Separator Tray requires SB-1 Switchback Unit (std on 2510/2510f/3010/3010f/3510/3510f). Only one Switchback Unit required per model. If AD-16+SB-1 package is purchased, it is not necessary to purchase a separate SB-1 for the JS-203.

³SU-3 requires Print Controller (PCL or PS3+PCL) and NC-4. SU-3 Internet Fax Kit/Network Scan Kit is compatible with non-fax and fax models.

⁴Network Printer Kit includes 10/100 BaseT + USB Port. Network Printer Kit is required for local printing (via USB Port) and via Parallel interface.

⁵MK-1 Mailbin Kit and SK-1 Saddle Kit options cannot be combined.

⁶SU-2 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁷HDD-6 requires Print Controller (PCL or PS3+PCL) and NC-4.

⁸Parallel Interface requires Print Controller (PCL or PS3 + PCL) and NC-4.

⁹MT Starter 106A is compatible with Di152/Di183 Series.

Prepared For: Kristen McKenna Date: June 4, 2004

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Item 4447-121 Copy Tray has been added to the Di470 price sheet.



KONICA MINOLTA

Di470 Package
Effective Date: May 24, 2004

You must check MyKonicaMinolta regularly for the most current pricing.
Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di470	Package	4028X001 ¹	\$6,600.00	\$11,250.00

Accessories

Copy Tray	Copy Tray	4447121	\$14.00	\$23.00
FN-5	Advanced Folding Finisher (multi-position stapling, 2/3-hole punch, and folding)	4470712	\$2,900.00	\$5,350.00
FN-503	Mailbin Finisher (50-sheet single position stapling, 2 or 3-hole punch, offsetting, and mailbins)	4612712	\$1,700.00	\$2,850.00
HDD-1 Kit	HDD-1 & M32-2 Upgrade Kit	4623259	\$485.00	\$810.00
M32-2	32-MB Copier Memory	4623261 ²	\$145.00	\$245.00
PF-7D	Duplex Cabinet Base	4640130	\$980.00	\$1,650.00
PF-208	2-Drawer Cabinet Base (550 sheets x 2) and Duplex Unit	4640230	\$1,350.00	\$2,300.00
PF-115	Tandem Drawer Base (2,700 sheets) and Duplex Unit	4640430	\$1,350.00	\$2,300.00
C-306	3,400-Sheet LCC	4642612	\$760.00	\$1,300.00
C-306L	3,400-Sheet LCT for Letter/Letter-R and Legal Size Paper	4642812	\$880.00	\$1,500.00
FN-105	Multi-Position Staple & 2-/3-Hole Punch Finisher	4643612	\$1,800.00	\$3,050.00
FN-106	1-Position Staple Finisher	4644612	\$1,150.00	\$1,900.00

Kits

LCC Landscape Kit	Modification Kit for Letter R & Legal-Size Paper in LCC	4614101	\$112.00	\$194.00
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Print Option

Pi4700e	Embedded Print Controller	4341612	\$1,593.00	\$2,495.00
Hard-Disk Drive	Hard-disk drive for Pi5501 and/or Pi4700e	4623441	\$450.00	\$750.00
NIC	10/100BaseT NIC for Pi5501/Pi4700e	4625171	\$315.00	\$520.00
Pi5500	External EFI Print Controller (w/Interface Kit K)	4645X001	\$1,495.00	\$4,995.00
128 MB	128 MB DIMM Memory for Pi4700e	7640000068 ³	\$84.00	\$140.00
64 MB	64 MB DIMM Memory for Pi5501/Pi4700e	7640000073	\$51.00	\$85.00
Token Ring Card	Token Ring Card for Pi5500	7640000118	\$375.00	\$580.00

Supplies

Photoconductor	Yield 240,000	4002029101	\$202.00	\$280.00
Staple Cartridge	5000 Staples per crtg. (For FN-3, FN-5, ST-210, ST-212, ST-213, ST-1000)	4448101	\$14.00	\$23.00
Staple Cartridge (MS-5C)	5,000 x 3, Pkg./Cs., (for FN-100, FN-102, FN-104, FN-500, FN-502, FN-503, FN-504, FN-112, FN-6, FN-7, FN-9, FN-120, FN-10 and FN-121)	4448121	\$32.00	\$52.00
MS-5D	Staples (5,000 Staples x 3)for FN-105,	4623361	\$32.00	\$52.00

	FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601			
MS-3D	3,000 x 3 (for FN-116, FN-110, FN-106 and FS-501)	4623371	\$30.00	\$40.00
160K PM Parts Kit	Yield 160K/kit	7660016001	\$65.00	\$125.00
240K PM Parts Kit	Yield 240K/kit	7660024001	\$160.00	\$300.00
480K PM Parts Kit	Yield 480K/kit	7660048001	\$180.00	\$350.00
960K PM Parts Kit	Yield 960K/kit	7660096001	\$195.00	\$375.00
Toner 502A	33,300 per btl.	8936902	\$44.80	\$80.50
Starter 502	1,440K per case, 6 bags/case	8936912	\$542.00	\$995.00

¹Includes EDH and PC Drum.

²Required for scanning.

³Required for scanning with Pi4700e.

Prepared For: Kristen McKenna Date: June 4, 2004

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KONICA MINOLTA

Di5510 Black & White Printer/Copier Package

Effective Date: May 24, 2004

You must check MyKonicaMinolta regularly for the most current pricing.
Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di5510	Black & White Printer/Copier Package	4397X001 ¹	\$9,875.00	\$17,950.00

Accessories

FN-121	Multi Stapling Finisher (Up to 50 sheets)	1474612	\$1,592.50	\$2,850.00
FN-10	Advanced Folding Finisher	1475612	\$2,621.50	\$4,500.00
OT-104	Shift Tray	1477612	\$451.20	\$800.00
FN-115	Multi-Stapling Finisher (Up to 100 Sheets)	4376622	\$2,470.00	\$4,420.00
ZK-2	Z-Fold,3-Hole Punch Kit for FN-6, FN-7, FN-10, FN-121 and FN-115	4380612	\$2,960.00	\$4,500.00
PK-5	3-Hole Punch Kit for FN-6, FN-10 and FN-121	4382612	\$441.00	\$775.00
PK-5 (US 2-Hole)	2-hole Punch Kit for FN-6, FN-10 and FN-121	4382613	\$441.00	\$775.00
Mount Kit	Required to mount ZK-2/ZK-3 to the Di551, Di650, Di5510, Di7210	4383611	\$70.00	\$125.00
ZK-3	Z-Fold, Selectable 2-and 3- Hole Punch Kit for FN-6, FN-10, FN115 and FN-121	4394612	\$3,302.00	\$5,050.00
C-404	4,000-Sheet Large Capacity Cassette (enhanced version) up to 12x18	4592622	\$1,823.00	\$3,185.00
C-403	4,000-Sheet Large Capacity Cassette (enhanced Version) letter portrait	4593622	\$1,137.00	\$2,000.00
HDD-2	20-GB Hard Disk Drive Kit	4595611 ²	\$510.00	\$850.00
Cover Inserter B (enhanced version)	Cover Inserter B(enhanced version) for FN-6, FN-110, FN-121	4598622	\$627.00	\$1,045.00
FN-122	Multi-Stapling Finisher w/Standard 2&3 Hole Punch	4698712	\$1,800.00	\$3,050.00
M256-1	256-MB Copier Memory	7640000106	\$135.00	\$210.00
M64-1	64-MB Copier Memory	7640000110	\$76.00	\$115.00
M128-1	128-MB Copier Memory	7640000111	\$117.00	\$177.00
M512-1	512-MB Copier Memory	7640000849	\$200.00	\$350.00

Print Option

PS/Scan Kit for Pi7200e	PS3/Scan/HDD for Pi7200e	1429005	\$980.00	\$1,500.00
Pi7200e	Internal Fiery Print Controller	4052612	\$1,590.00	\$2,450.00

Supplies

Photoconductor 604	Yield 500,000	4024029101	\$252.00	\$450.00
Lower Fusing Roller	Yield 500,000	4024101301	\$196.73	\$321.00
Upper Fusing Roller	Yield 500,000	4024200201	\$278.10	\$452.00
PM Parts Kit	Yield 250K/Kit	4024311701	\$373.00	\$750.00
Staple Cartridge (MS-5C)	5,000 x 3, Pkg./Cs., (for FN-100, FN-102, FN-104, FN-500, FN-502, FN-503, FN-504, FN-112, FN-6, FN-7, FN-9, FN-120, FN-10 and FN-121)	4448121	\$32.00	\$52.00
Staples MS-10A	5,000 pcs x 3 (for FN-115)	4599141	\$95.00	\$160.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601	4623361	\$32.00	\$52.00
MT Toner 604A	Yield 47,500, 1 Pkg.	8937801	\$62.70	\$125.00

MT Starter 604	Yield 250,000, 1 Pkg.	8937811	\$110.00	\$205.00
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¹Includes drum, starter, EDH, 64-MB of memory

²The Hard-Disk Drive provides: stamping, watermarking, memory overlay and form storage.

Prepared For: Kristen McKenna Date: June 4, 2004

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KONICA MINOLTA

Di7210 Digital Printer/Copier

Effective Date: May 24, 2004

**You must check MyKonicaMinolta regularly for the most current pricing.
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Model	Description	Item Number	Dealer List	Suggested Retail
Di7210	Digital Printer/Copier	4396x001 ¹	\$14,600.00	\$26,500.00

Accessories

FN-121	Multi Stapling Finisher (Up to 50 sheets)	1474612	\$1,592.50	\$2,850.00
FN-10	Advanced Folding Finisher	1475612	\$2,621.50	\$4,500.00
OT-104	Shift Tray	1477612	\$451.20	\$800.00
FN-115	Multi-Stapling Finisher (Up to 100 Sheets)	4376622	\$2,470.00	\$4,420.00
ZK-2	Z-Fold,3-Hole Punch Kit for FN-6, FN-7, FN-10, FN-121 and FN-115	4380612	\$2,960.00	\$4,500.00
PK-5	3-Hole Punch Kit for FN-6, FN-10 and FN-121	4382612	\$441.00	\$775.00
PK-5 (US 2-Hole)	2-hole Punch Kit for FN-6, FN-10 and FN-121	4382613	\$441.00	\$775.00
Mount Kit	Required to mount ZK-2/ZK-3 to the Di551, Di650, Di5510, Di7210	4383611	\$70.00	\$125.00
ZK-3	Z-Fold, Selectable 2-and 3- Hole Punch Kit for FN-6, FN-10, FN115 and FN-121	4394612	\$3,302.00	\$5,050.00
C-404	4,000-Sheet Large Capacity Cassette (enhanced version) up to 12x18	4592622	\$1,823.00	\$3,185.00
C-403	4,000-Sheet Large Capacity Cassette (enhanced Version) letter portrait	4593622	\$1,137.00	\$2,000.00
HDD-2	20-GB Hard Disk Drive Kit	4595611 ²	\$510.00	\$850.00
Cover Inserter B (enhanced version)	Cover Inserter B(enhanced version) for FN-6, FN-110, FN-121	4598622	\$627.00	\$1,045.00
M256-1	256-MB Copier Memory	7640000106	\$135.00	\$210.00
M64-1	64-MB Copier Memory	7640000110	\$76.00	\$115.00
M128-1	128-MB Copier Memory	7640000111	\$117.00	\$177.00
M512-1	512-MB Copier Memory	7640000849	\$200.00	\$350.00

Print Option

PS/Scan Kit for Pi7200e	PS3/Scan/HDD for Pi7200e	1429005	\$980.00	\$1,500.00
Pi7200e	Internal Fiery Print Controller	4052612	\$1,590.00	\$2,450.00

Services

KMP5G Install/Integration Per Day	Certified Engineer	7690999446 ³	\$1,200.00	\$1,500.00
KMP5G Services ordered with machine	Color/Production Focused Solutions	7690999460 ⁴	\$900.00	\$1,200.00

Supplies

Photoconductor 604	Yield 500,000	4024029101	\$252.00	\$450.00
Lower Fusing Roller	Yield 500,000	4024101301	\$196.73	\$321.00
Upper Fusing Roller	Yield 500,000	4024200201	\$278.10	\$452.00
PM Parts Kit	Yield 250K/Kit	4024311701	\$373.00	\$750.00
Staple Cartridge (MS-5C)	5,000 x 3, Pkg./Cs., (for FN-100, FN-102, FN-104, FN-500, FN-502, FN-503, FN-504, FN-112, FN-6, FN-7, FN-9, FN-	4448121	\$32.00	\$52.00

	120, FN-10 and FN-121)			
Staples MS-10A	5,000 pcs x 3 (for FN-115)	4599141	\$95.00	\$160.00
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 and FS-601	4623361	\$32.00	\$52.00
MT Toner 604A	Yield 47,500, 1 Pkg.	8937801	\$62.70	\$125.00
MT Starter 604	Yield 250,000, 1 Pkg.	8937811	\$110.00	\$205.00

¹Includes drum, starter, EDH, 64-MB of memory

²The Hard-Disk Drive provides: stamping, watermarking, memory overlay and form storage.

³Services ordered at a later date- there is a one day minimum. Travel charges are additional.

⁴KMPSG services must be included on machine order for reduced rate. One day minimum.

Prepared For: Kristen McKenna Date: June 4, 2004

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The Konica Minolta Di850 price sheet has been updated to reflect price changes. Also a new item number for the PK-7 Punch Kit and the ZK-3 has been added.



KONICA MINOLTA

Di850 Digital Printer/Copier with EDH, 20GB HDD, PC Drum

Effective Date: May 24, 2004

You must check MyKonicaMinolta regularly for the most current pricing.

Prices subject to change without notice.

Model	Description	Item Number	Dealer List	Suggested Retail
Di850	Digital Printer/Copier with EDH, 20GB HDD, PC Drum	4027221	\$19,000.00	\$39,000.00

Accessories

Simple Catch Tray	Copy Tray	4014177101	\$21.00	\$30.00
FN-115 Finisher	FN-115 Multi-stapling Finisher for Di850	4376612	\$2,470.00	\$4,420.00
FN-7 Finisher	FN-7 Booklet Finisher for Di850	4377612	\$3,283.00	\$5,880.00
Cover Inserter C	Cover Inserter C for FN-115 and FN-7	4378612	\$523.00	\$950.00
ZK-2	Z-Fold,3-Hole Punch Kit for FN-6, FN-7, FN-10, FN-121 and FN-115	4380612	\$2,960.00	\$4,500.00
TMG-2 Trimming Unit	TMG-2 Trimming Unit for FN-7	4381612	\$4,320.00	\$6,850.00
ZK-3	Z-Fold, Selectable 2-and 3- Hole Punch Kit for FN-6, FN-10, FN115 and FN-121	4394612	\$3,302.00	\$5,050.00
Punch Kit PK-7	PK-7 2-/3-hole punch kit for FN-7 or FN-115	4395612	\$1,215.00	\$2,000.00
C-404	4,000-Sheet Large Capacity Cassette (enhanced version) up to 12x18	4592622	\$1,823.00	\$3,185.00
C-403	4,000-Sheet Large Capacity Cassette (enhanced Version) letter portrait	4593622	\$1,137.00	\$2,000.00
M64-1	64-MB Copier Memory	7640000110	\$76.00	\$115.00
M128-1	128-MB Copier Memory	7640000111	\$117.00	\$177.00

Print Option

Pi8500Pro with Interface Kit N	Pi8500Pro Fiery Print Controller with Interface Kit N	4340x001	\$4,280.00	\$7,200.00
Token Ring Card	Token Ring Card for Pi6500Pro and Pi8500Pro	7640000119	\$375.00	\$580.00
DocBuilder Pro	For Pi6500Pro, Pi7500 and Pi8500Pro	7640000121	\$1,850.00	\$2,995.00

Services

KMPSG Install/Integration Per Day	Certified Engineer	7690999446 ¹	\$1,200.00	\$1,500.00
KMPSG Services ordered with machine	Color/Production Focused Solutions	7690999460 ²	\$900.00	\$1,200.00

Supplies

Photoconductor 802	Photoconductor 802 (Yield 750K/pc)	4027029101	\$330.00	\$600.00
PM Parts Kit	PM Parts Kit (Yield 500K/Set)	4027300101	\$285.00	\$520.00
Staple Cartridge (MS-5C)	5,000 x 3, Pkg./Cs., (for FN-100, FN-102, FN-104, FN-500, FN-502, FN-503, FN-504, FN-112, FN-6, FN-7, FN-9, FN-120, FN-10 and FN-121)	4448121	\$32.00	\$52.00
Staples MS-10A	5,000 pcs x 3 (for FN-115)	4599141	\$95.00	\$160.00
MT Toner 802A	MT Toner 802A (Yield 60K/bottle/case, 1,500g/bottle)	8937807	\$59.20	\$98.00
MT Starter 802	MT Starter 802 (Yield 1000K/bag/case,	8937817	\$240.00	\$440.00

	1320g/bag)			
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¹Services ordered at a later date- there is a one day minimum. Travel charges are additional.

²KMPSPG services must be included on machine order for reduced rate. One day minimum.

Prepared For: Kristen McKenna Date: June 4, 2004

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The bizhub PRO 1050 has been updated with item number changes.

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bizhub PRO 1050 Digital Printer/Copier
Effective Date: December 03, 2004

You must check MyKonicaMinolta regularly for the most current pricing.
Prices subject to change without notice.

Model	Description	Item Number	Suggested Retail
bizhub PRO 1050	Digital Printer/Copier	bizhubpro1050	NA

Packages

bizhub PRO 1050	Digital Printer/Copier	56UE ¹	\$57,000.00
bizhub PRO 1050P	Digital Printer/Copier	56VE ²	\$50,000.00

Accessories

FS-503	Finisher (100 staple)	15AA	\$6,800.00
FD-501	Folding/Punch/Post Insertor	15AH	\$17,000.00
LS-501	5,000 Sheet Stacker	15AV	\$16,500.00
LS-502	5,000 Sheet Stacker	15AW	\$16,500.00
PF-701	2,000 x 3 Paper Feed Unit	15BA	\$5,800.00
PS-502	PostScript 3 Kit	15BS	\$2,500.00
EM-701	256MB Upgrade Memory for Controller	15BV	\$110.00

Supplies

Toner	Yield 88,000	02UJ	\$122.17
Developer	Yield 1,000,000	02UK	\$374.00
Drum Unit	Yield 1,000,000	02UL	\$568.00
FS-503 Staples	3 x 15,000	14YJ	\$240.00
MK Kit	Maintenance Kit (750,000)	56UA-PM75	\$510.00

¹DF/ADU/Drum/Deve/Print Controller/NIC standard

²ADU/Drum/Deve/Print Controller/NIC standard

Prepared For: Date: February 18, 2005

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Konica Minolta Business Solutions is pleased to announce the release of the bizhub C450.

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bizhub C450 Color Printer/Copier/Scanner/Fax
Effective Date: June 07, 2005

You must check MyKonicaMinolta regularly for the most current pricing.
Prices subject to change without notice.

Model	Description	Item Number	Suggested Retail
bizhub C450	Color Printer/Copier/Scanner/Fax	4037X001 ¹	\$17,500.00

Accessories

Fax Kit for C450	Bundle including FK-502, MK-703 and MK-704	15LBX001	\$1,150.00
PC-102	500 Sheet Universal Cassette with Storage	4061112	\$820.00
PC-202	500 Sheet Universal Cassette x 2	4061212	\$1,070.00
PC-402	2500 Sheet Large Capacity Tray	4061313	\$1,260.00
Key Counter Kit	Key Counter Kit includes legacy Minolta Key Counter, Socket and Mount Kit	4179x002	\$180.00
DK-501	Desk/Storage Drawer	4348011 ²	\$165.00
FS-603	Booklet Finisher	4583712	\$3,000.00
EK-702	Local I/F Kit (Parallel, USB 2.0)	4599372	\$150.00
MK-703	Enhanced Option Connection	4599391 ³	\$90.00
PK-501	Punch Kit for FS-601	4614452	\$525.00
MC-501	Mechanical Counter	4623401	\$31.00
Key Counter Mount Kit	Key Counter Bracket for legacy Konica Key Counter	4623472	\$81.00
Key Counter Mount Kit	Key Counter Bracket for legacy Minolta Key Counter	4623481	\$81.00
JS-601	Job Separator Tray	4655712	\$220.00
FS-507	Multi-Position Staple Finisher with standard 2/3 Hole Punch	4683712	\$2,115.00

Supplies

IU410K	I/U Black, 100K	4047201	\$142.00
IU310Y	Imaging Unit Yellow	4047501 ⁴	\$532.00
IU310M	Imaging Unit Magenta	4047601 ⁵	\$532.00
IU310C	Imaging Unit Cyan	4047701 ⁶	\$532.00
Waste Toner Bottle	Yield: 30K/pc	4049111	\$25.00
Image Transfer Belt Unit	Yield: 300K/pc	4049212	\$577.00
2nd Transfer Roller Unit	Yield: 150K/pc	4049411	\$53.00
Fusing Unit	Yield: 300K/pc	4049523	\$600.00
Paper Dust Remover/Ozone Filter Kit	Yield: 150K/pc	4049611	\$34.00
TN310K	Toner Cartridge Black	4053401 ⁷	\$23.00
TN310Y	Toner Cartridge Yellow	4053501 ⁸	\$65.50
TN310M	Toner Cartridge Magenta	4053601 ⁹	\$65.50
TN310C	Toner Cartridge Cyan	4053701 ¹⁰	\$65.50
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 FS-601, FS-507 and FS-603	4623361	\$52.00
Tranparency CG3700	Color Laser Transparency Film 8 1/2" X 11", 50 sheets/box	7640000420	\$40.00
CF Paper	105g, 1k sheets/case, 12"x18", 500 Sheets x 2/case	8918308	\$112.00
CF Paper	80g, 12"x 18", 500 Sheets x 3/case	8918309	\$137.00

CF Paper	80g, 11"x 17", 500 Sheets x 3/case	8918314	\$108.00
CF Paper	80g, 8-1/2"x 11", 500 Sheets x 5/case	8918315	\$92.00
CF Paper	105g, 11"x 17", 500 Sheets x 2/case	8918320	\$97.00
CF Paper	105g, 8 1/2"x 11", 500 Sheets x 4/case	8918321	\$97.00

¹Standard RADF, Duplex, 40GB HDD, 512MB RAM and PCL/PS Controller.

²Storage Cabinet only

³Required for EK-702 (4599372) if C450 Fax Kit (15LBX001) is not purchased.

⁴Yield 50K/pc

⁵Yield 50K/pc

⁶Yield 50K/pc

⁷Yield 11.5K/cartridge/case

⁸Yield: 11.5K/cartridge/case

⁹Yield: 11.5K/cartridge/case

¹⁰Yield: 11.5K/cartridge/case

Prepared For: Kristen McKenna Date: June 8, 2005

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The VK-501 is now available for the Konica Minolta bizhub C350.

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bizhub C350 Color Printer/Copier/Scanner
Effective Date: June 29, 2004

**You must check MyKonicaMinolta regularly for the most current pricing.
Prices subject to change without notice.**

Model	Description	Item Number	Suggested Retail
bizhub C350	Color Printer/Copier/Scanner	4036X001 ¹	\$11,500.00

Accessories

Key Counter Kit	Key Counter Kit includes legacy Minolta Key Counter, Socket and Mount Kit	4179x002	\$180.00
DK-501	Desk/Storage Drawer	4348011 ²	\$165.00
PC-101	Paper Feed Cabinet (500 Sheets)	4348112	\$820.00
PC-201	Paper Feed Cabinet (2 x 500 Sheets)	4348212	\$1,070.00
PC-401	Paper Feed Cabinet 2,500 sheets	4348313	\$1,260.00
AD-501	Automatic Duplex Unit	4535611	\$455.00
DF-601	Reverse Automatic Document Feeder	4582811	\$1,465.00
FS-601	Booklet Finisher	4583812	\$3,000.00
VK-501	Vendor I/F Kit required to connect a Jamex unit to the bizhub C350	4599232 ³	\$40.00
HD-501	Hard Disk Drive	4599301	\$321.00
OC-501	Original Cover	4599321	\$84.00
PK-501	Punch Kit for FS-601	4614452	\$525.00
MC-501	Mechanical Counter	4623401	\$31.00
JS-601	Job Separator Tray	4655712	\$220.00
FS-501	Staple Finisher	4684712	\$1,580.00

Print Option

IC-401	Image Controller (EFI)	4536612	\$3,950.00
EK-501	Parallel I/F Kit	4599311	\$150.00
DocBuilder Pro	DocBuilder Pro Dongle Version 1.5	7640000187	\$2,500.00
128 MB Upgrade	128 MB Upgrade	7640000190	\$110.00
Spot-On	Graphics Art feature	7640000873	\$825.00
Hot Folders	Graphics Art feature	7640000874	\$825.00
Auto Trapping	Graphics Art feature	7640000875	\$825.00
Color Profiler Kit	EFI ES1000 Color Profiler	TBDCColorProfiler ⁴	\$2,000.00
ED-100	Densitometer for EFI Controllers	TBDED-100 ⁵	\$1,000.00

Interface Options

VI-501	Video I/F Kit for IC-401	4342812	\$265.00
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Supplies

IU310K	Imaging Unit Black	4047401 ⁶	\$142.00
IU310Y	Imaging Unit Yellow	4047501 ⁷	\$532.00
IU310M	Imaging Unit Magenta	4047601 ⁸	\$532.00
IU310C	Imaging Unit Cyan	4047701 ⁹	\$532.00
Waste Toner Bottle	Yield: 30K/pc	4049111	\$25.00
Image Transfer Belt Unit	Yield: 300K/pc	4049212	\$577.00
2nd Transfer Roller Unit	Yield: 150K/pc	4049411	\$53.00
Fusing Unit	Yield: 300K/pc	4049513	\$600.00
Paper Dust Remover/Ozone Filter Kit	Yield: 150K/pc	4049611	\$34.00

TN310K	Toner Cartridge Black	4053401 ¹⁰	\$23.00
TN310Y	Toner Cartridge Yellow	4053501 ¹¹	\$65.50
TN310M	Toner Cartridge Magenta	4053601 ¹²	\$65.50
TN310C	Toner Cartridge Cyan	4053701 ¹³	\$65.50
MS-5D	Staples (5,000 Staples x 3)for FN-105, FN-107, FN-109, FN-113, FN-117, FN-122 FS-601, FS-507 and FS-603	4623361	\$52.00
MS-3D	3,000 x 3 (for FN-116, FN-110, FN-106 and FS-501)	4623371	\$40.00
Tranparency CG3700	Color Laser Transparency Film 8 1/2" X 11", 50 sheets/box	7640000420	\$40.00
CF Paper	105g, 1k sheets/case, 12"x18", 500 Sheets x 2/case	8918308	\$112.00
CF Paper	80g, 12"x 18", 500 Sheets x 3/case	8918309	\$137.00
CF Paper	80g, 11"x 17", 500 Sheets x 3/case	8918314	\$108.00
CF Paper	80g, 8-1/2"x 11", 500 Sheets x 5/case	8918315	\$92.00
CF Paper	105g, 11"x 17", 500 Sheets x 2/case	8918320	\$97.00
CF Paper	105g, 8 1/2"x 11", 500 Sheets x 4/case	8918321	\$97.00

¹Includes I/U, CMYK

²Storage Cabinet only

³This interface kit must be ordered when connecting a Jamex Vending Unit with the bizhub C350.

⁴Available beginning of July 2005.

⁵Available beginning of July 2005.

⁶Yield 80K/pc

⁷Yield 50K/pc

⁸Yield 50K/pc

⁹Yield 50K/pc

¹⁰Yield 11.5K/cartridge/case

¹¹Yield: 11.5K/cartridge/case

¹²Yield: 11.5K/cartridge/case

¹³Yield: 11.5K/cartridge/case

Prepared For: Kristen McKenna Date: June 8, 2005

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Konica Minolta is pleased to announce the release of the bizhub PRO C500.

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bizhub PRO C500 Color Printer/Copier/Scanner
Effective Date: February 14, 2005

You must check MyKonicaMinolta regularly for the most current pricing.
Prices subject to change without notice.

Model	Description	Item Number	Suggested Retail
bizhub PRO C500	Color Printer/Copier/Scanner	65LE ¹	\$35,900.00

Accessories

FS-513	Finisher (50 sheets staple)	20GA	\$2,850.00
FS-606	Finisher (booklet finisher)	20GB	\$4,500.00
PK-507	Punch kit (3 hole punch)	20GJ	\$775.00
PK-508	Punch kit (2 hole punch)	20GN	\$775.00
CV-131	Platen Cover	950456	\$84.00
PI-110	Post Sheet Inserter	950553	\$1,045.00
DF-319	RADF	960851 ²	\$1,800.00
LT-211	LCT	960853	\$3,200.00
TU-109	Trimmer Unit	960856	\$10,900.00
TU-109A	Adapter Kit for TU-109	960857 ³	\$2,900.00
MU-412	Memory 256 MB X 4	960858 ⁴	\$540.00
HD-106	Hard Disk Drive	960859 ⁵	\$800.00

Print Option

IP-921	IP-921 Embedded Image Controller 1GB NIC)	20EY	\$7,000.00
Auto Trap for IP-921	Auto Trap for IP-921	7640000891	\$825.00
Spot-On For IP-921	Spot-On For IP-921	7640000892	\$825.00
Hot Folders for IP-921	Hot Folders for IP-921	7640000893	\$825.00
MU-303	256-MB Memory Upgrade	950588 ⁶	\$210.00
DocBuilder Pro	DocBuilder Pro S/W w/Dongle Kit	960234	\$2,500.00
ED-100	Densitometer	960236	\$1,000.00
Color Profile Kit	Color Profile Kit	960238	\$2,000.00
IP-901	IP-901 External Image Controller	960895	\$23,000.00
VI-621 Interface Kit	video Interface Kit for IP-921 Embedded Print Controller	960913	\$300.00
256-MB Memory	256-MB Memory upgrade for IP-901	960918	\$340.00
FACI Kit Stand	FACI Kit Stand for IP-901 only	960919	\$675.00
Graphic Arts Kit	Graphic Arts Kit for IP-901 only	960921	\$5,000.00
FACI Kit	FACI Kit for IP-901 only	960922	\$3,599.00

Supplies

DV510Y	Yellow Developer/Starter	0200	\$180.00
DV510M	Magenta Developer/Starter	0201	\$180.00
DV510C	Cyan Developer/Starter	0202	\$180.00
TN510K	Black Toner	020V	\$55.00
TN510Y	Yellow Toner	020W	\$98.00
TN510M	Magenta Toner	020X	\$98.00
TN510C	Cyan Toner	020Y	\$98.00
DV510K	Black Developer/Starter	020Z	\$60.00
PM Kit	200K	65LA-PM20	\$990.00
Staples	Yield 15,000 (for FS-110/210/211/513/606)	950764	\$52.00
DR-101	Image Drum Unit Yield 100,000	960897	\$275.00
PM Kit (100k)	Yield 100,000	960908	\$810.00

¹Duplex Unit/Drum & Developer Standard (Toner not included).

²Reversing Automatic Document Feeder.

³Required with Trimmer Unit (TU-109).

⁴Memory for engine.

⁵Hard Disk Drive for engine.

⁶Memory Upgrade for 7272/7255 and IP-921 Controller.

Prepared For: Kristen McKenna Date: June 8, 2005

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Contract Reference Number: 3610-01
Contract Number: CN00000366
Change Number: 27
Change Effective Date: 07/01/2005

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **Karen Rhinehart/717-346-8177**

CHANGE SUMMARY: NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

Xerox (SAP 4600004127) is updating their supplies price list dated May 31, 2005

Panasonic: Change Contact to
Mike Hurley
Two Panasonic Way 7F-3
Syracuse New York 07094.
201-392-4194
201-271-3020 (fax).

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number: 3610-01
Change Number: 28
Change Effective Date: 07/21/2005

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **Karen Rhinehart/717-346-8177**

CHANGE SUMMARY: **NOTE: This contract is used by state agencies to only for obtain maintenance agreements and supplies only for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.**

In accordance with the **Option to Renew** the following contractors have mutually agreed to renew this contract for an additional one (1) year beginning January 1, 2006 and ending December 30, 2006;

Contractor:	Contract Number:	Contractor:	Contract Number:
Colony Products Inc	4600004138	Panasonic Document Imaging	4600004197
Engle Business Systems	4600004140	Sharp Electronics Corporation	4600004141
Imagistics International	4600004133	Xerox Corporation	4600004132
Hewlett Packard Company	4600004161		
Konica Business Technologies	4600004142		
Kyocera Mita America	4600004208		
Minolta Corporation	4600004134		
Oce-USA Inc	4600004139		

PLEASE NOTE: Danka Contract Number 4600005146 is **NOT** renewed

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number:3610-01
SAP Contract Number:4600004132
Change Number: 29
Change Effective Date: 08/30/2005

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: :

NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

Xerox Corporation (SAP 4600004132), use the price list dated October 1, 2003:

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 3610-01
Change Number: 30
Change Effective Date: 01/01/2006

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **Karen Rhinehart/717-346-8177**

CHANGE SUMMARY: **NOTE: This contract is used by state agencies to only for obtain maintenance agreements and supplies only for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.**

In accordance with the **Option to Renew** the following contractors have mutually agreed to renew this contract for an additional one (1) year beginning January 1, 2006 and ending December 30, 2006. These vendors were inadvertently missed on the original renewal notice.

Contractor:	Contract Number:	Contractor:	Contract Number:
Savin Corporation	4600004341	Ricoh Corporation	4600004345
Lanier Worldwide	4600004344		

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Product Order Number	Product Description (If accy - assoc mainframe)	GSA Purchase Price \$	GSA Discount \$	GSA Net Price \$
DocuColor 240 /250 Product Configurations				
The DocuColor 240/250 requires ordering a network Controller.				
D240	DocuColor 240 (VGW) includes scanner, DADF, 4 paper trays, 250 sheet bypass tray, Nationalization Kit, Speed Kit (W88), Full Color Web UI (VVC), Full Color Web UI Mount Kit, Extra Black Drum CRU, Extra Color Drum CRU.	\$31,700	\$ 9,700	\$ 22,000
D250	DocuColor 250 (VGW) includes scanner, DADF, 4 paper trays, 250 sheet bypass tray, Nationalization Kit, Full Color Web UI (VVC), Full Color Web UI Mount Kit, Extra Black Drum CRU, Extra Color Drum CRU.	37,350	9445	27,905
You MUST choose 1 Finishing Option:				
D250OCT	Offset Catch Tray & Right Wing Kit	300	0	300
VKM	Advanced Finisher – includes hole punch	2,995	795	2,200
VKP	Professional Finisher - includes booklet maker and hole punch	4,995	1,195	3,800
You May choose ANY of the following D240/D250 Optional Accessories:				
VKK	High Cap Feeder (2000 sheets)	2,000	0	2,000
D250STPLR	Convenience Stapler	299	0	299
D250FIBK	FIB Kit	-	0	-
NMP	Foreign Interface Kit	150	0	150
DCQPSIGN	DocuColor Quick Print Sign	300	0	300
MCR	Mobility Plate	-	-	-
DocuColor 240 /250 Bustled Controller Configuration				
One of these Network Controllers is required when ordering the D240/D250 Market code				
D250EFI	DocuColor 240 / 250 Bustled EFI Controller (WUP)	6,995	-	6,995
You May choose ANY of the following D250EFI Optional Accessories:				
SECERASE	Secure Erase	995	-	995
DTP32S2	X-Rite Series 2 Densitometer	2,100	0	2,100
CopyCentre 265-Digital Copiers				
CC265HG	TAA CC265 COPIER/HCF CopyCentre 265 Digital Copier with HCF, 2 trays, Bypass tray and DADF (UTU), Documentation Kit	\$ 16,965	\$ 4,376	\$ 12,589
200ADVFIN	ADVANCED OFC FINISHE	3,000	900	2,100
200EMAIL	SCANNING W/EMAIL	1,295	545	750
200FI	FOREIGN INTERFACE	175	-	175
200IOSEC	IMAGE OVERWRITE KIT	695	-	695
200OCT	OFFSET CATCH TRAY	-	-	-
200OFCFIN	OFFICE FINISHER	1,550	500	1,050
200PROFIN	PRO OFFICE FINISHE	4,600	1,380	3,220
200USBKIT	USB PRINT KIT	250	-	250
2HOLE	2 HOLE PUNCH KIT	495	-	495
3HOLE	3-HOLE PUNCH KIT	495	-	495
CEEMFX1	EMBEDDED FAX-1 LINE	899	-	899
CEEMFX2	EMBEDDED FAX-2 LINES	1,399	-	1,399
CC-WC265	CC TO WC65 UPGRADE	1,950	251	1,699
CC-WP265	CC TO WCP65 UPGRADE	3,500	501	2,999
ESSMEM	CTRLR 128MB ESS RAM	199	-	199
NWKACCTNG	NETWORK ACCOUNTING	500	-	500
NWKFAXINT	INTERNET-SERVER FAX	795	-	795
PCSCANPRO	SCAN TO PC DTOP-PROF	4,195	1,050	3,145
PCSCANSE	SCAN TO PC DTOP V7.0	1,195	350	845
PWM	EPC 256 MEMORY UPG	199	-	199
STAPLSHLV	CONV.STAPLER&SHELF	285	-	285

Product Order Number	Product Description (If accy - assoc mainframe)	GSA Purchase Price \$	GSA Discount \$	GSA Net Price \$
WPEMFAX1	EMBEDDED FAX-1 LINE	899	-	899
CopyCentre 275 Digital Copiers				
CC275HG	TAA CC275/COPIER/HCF CopyCentre 275 Digital Copier with HCF, 2 trays, Bypass tray and DADF (UTU), 75 ppm Speed Kit (WCU), Documentation Kit	20,975	5,440	15,535
200ADVFIN	ADVANCED OFC FINISHE	3,000	900	2,100
200EMAIL	SCANNING W/EMAIL	1,295	545	750
200FI	FOREIGN INTERFACE	175	-	175
200IOSEC	IMAGE OVERWRITE KIT	695	-	695
200OFCFIN	OFFICE FINISHER	1,550	500	1,050
200PROFIN	PRO OFFICE FINISHE	4,600	1,380	3,220
200USBKIT	USB PRINT KIT	250	-	250
2HOLE	2 HOLE PUNCH KIT	495	-	495
3HOLE	3-HOLE PUNCH KIT	495	-	495
CCEMFAX1	EMBEDDED FAX-1 LINE	899	-	899
CCEMFAX2	EMBEDDED FAX-2 LINES	1,399	-	1,399
CC-WC275	CC TO WC75 UPGRADE	1,950	251	1,699
CC-WP275	CC TO WCP75 UPGRADE	3,500	501	2,999
ESSMEM	CTRLR 128MB ESS RAM	199	-	199
NWKACCTNG	NETWORK ACCOUNTING	500	-	500
NWKFAXINT	INTERNET-SERVER FAX	795	-	795
PCSCANPRO	SCAN TO PC DTOP-PROF	4,195	1,050	3,145
PCSCANSE	SCAN TO PC DTOP V7.0	1,195	350	845
PWM	EPC 256 MEMORY UPG	199	-	199
STAPLSHLV	CONV.STAPLER&SHELF	285	-	285
WPEMFAX1	EMBEDDED FAX-1 LINE	899	-	899
WPEMFAX2	EMBEDDED FAX-2 LINES	1,399	-	1,399
XASSIST4	COPIER ASSISTANT	495	-	495
WorkCentre 265 Digital Products				
WC265HG	TAA WC265 PRNTR/HCF WorkCentre 265 Digital Copier/Printer with HCF, 2 trays, Bypass tray and DADF (UTU), 65 ppm Speed Kit (WCR), SIP Riser Card 65-75), SIP Fire Wire 65-75 , Rear Wall Cover Kit , Rear Wall Bracket Kit , Shelf Kit , Print & Fax Services, FIB English , PostScript Kit (WCG), Documentation Kit.	18,725	4,586	14,139
200ADVFIN	ADVANCED OFC FINISHE	3,000	900	2,100
200EMAIL	SCANNING W/EMAIL	1,295	545	750
200FI	FOREIGN INTERFACE	175	-	175
200IOSEC	IMAGE OVERWRITE KIT	695	-	695
200OCT	OFFSET CATCH TRAY	-	-	-
200OFCFIN	OFFICE FINISHER	1,550	500	1,050
200PROFIN	PRO OFFICE FINISHE	4,600	1,380	3,220
200USBKIT	USB PRINT KIT	250	-	250
2HOLE	2 HOLE PUNCH KIT	495	-	495
3HOLE	3-HOLE PUNCH KIT	495	-	495
CONVSTAPL	CONV.STAPLER (50 SH)	225	-	225
ESSMEM	CTRLR 128MB ESS RAM	199	-	199
NWKACCTNG	NETWORK ACCOUNTING	500	-	500
NWKFAXINT	INTERNET-SERVER FAX	795	-	795
PCSCANPRO	SCAN TO PC DTOP-PROF	4,195	1,050	3,145
PCSCANSE	SCAN TO PC DTOP V7.0	1,195	350	845
PWM	EPC 256 MEMORY UPG	199	-	199
WC-WP265	WC TO WCP65 UPGRADE	1,800	301	1,499
WPEMFAX1	EMBEDDED FAX-1 LINE	899	-	899

Product Order Number	Product Description (If accy - assoc mainframe)	GSA Purchase Price \$	GSA Discount \$	GSA Net Price \$
WPEMFAX2	EMBEDDED FAX-2 LINES	1,399	-	1,399
XASSIST4	COPIER ASSISTANT	495	-	495

WorkCentre 275 Digital Products

WC275HG	TAA WC275 PRNTR/HCF WorkCentre 275 Digital Copier/Printer with HCF, 2 trays, Bypass tray and DADF (UTU, 75 ppm Speed Kit (WCV), SIP Riser Card 65-75, SIP Fire Wire 65-75, Rear Wall Cover Kit, Rear Wall Bracket Kit, Shelf Kit, Print & Fax Services, FIB English, PostScript Kit (WCG), Documentation Kit	22,730	5,595	17,135
200ADVFIN	ADVANCED OFC FINISHE	3,000	900	2,100
200EMAIL	SCANNING W/EMAIL	1,295	545	750
200FI	FOREIGN INTERFACE	175	-	175
200IOSEC	IMAGE OVERWRITE KIT	695	-	695
200OFCFIN	OFFICE FINISHER	1,550	500	1,050
200PROFIN	PRO OFFICE FINISHE	4,600	1,380	3,220
200USBKIT	USB PRINT KIT	250	-	250
2HOLE	2 HOLE PUNCH KIT	495	-	495
3HOLE	3-HOLE PUNCH KIT	495	-	495
CONVSTAPL	CONV.STAPLER (50 SH)	225	-	225
ESSMEM	CTRLR 128MB ESS RAM	199	-	199
NWKACCTNG	NETWORK ACCOUNTING	500	-	500
NWKFAXINT	INTERNET-SERVER FAX	795	-	795
PCSCANPRO	SCAN TO PC DTOP-PROF	4,195	1,050	3,145
PCSCANSE	SCAN TO PC DTOP V7.0	1,195	350	845
PWM	EPC 256 MEMORY UPG	199	-	199
WC-WP275	WC TO WCP75 UPGRADE	1,800	301	1,499
WPEMFAX1	EMBEDDED FAX-1 LINE	899	-	899
WPEMFAX2	EMBEDDED FAX-2 LINES	1,399	-	1,399
XASSIST4	COPIER ASSISTANT	495	-	495

WorkCentre Pro 265 Digital Products

WCP265HG	TAA WCP265 PRNTR-HCF WorkCentre Pro 265 Digital Copier/Printer with HCF, 2 trays, Bypass tray and DADF (UTU, 65 ppm Speed Kit (WCT), EPC Memory, SIP Riser Card 65-75, SIP Fire Wire 65-75, Rear Wall Cover Kit, Rear Wall Bracket Kit, Shelf Kit, Scanning Kit, Print & Fax Services, FIB English, Documentation Kit.	20,345	4,810	15,535
200ADVFIN	ADVANCED OFC FINISHE	3,000	900	2,100
200FI	FOREIGN INTERFACE	175	-	175
200IOSEC	IMAGE OVERWRITE KIT	695	-	695
200OCT	OFFSET CATCH TRAY	-	-	-
200OFCFIN	OFFICE FINISHER	1,550	500	1,050
200PROFIN	PRO OFFICE FINISHE	4,600	1,380	3,220
200USBKIT	USB PRINT KIT	250	-	250
2HOLE	2 HOLE PUNCH KIT	495	-	495
3HOLE	3-HOLE PUNCH KIT	495	-	495
CONVSTAPL	CONV.STAPLER (50 SH)	225	-	225
NWKACCTNG	NETWORK ACCOUNTING	500	-	500
NWKFAXINT	INTERNET-SERVER FAX	795	-	795
PCSCANPRO	SCAN TO PC DTOP-PROF	4,195	1,050	3,145
PCSCANSE	SCAN TO PC DTOP V7.0	1,195	350	845
PWM	EPC 256 MEMORY UPG	199	-	199
WPEMFAX1	EMBEDDED FAX-1 LINE	899	-	899
WPEMFAX2	EMBEDDED FAX-2 LINES	1,399	-	1,399

Product Order Number	Product Description (If acy - assoc mainframe)	GSA Purchase Price \$	GSA Discount \$	GSA Net Price \$
XASSIST4	COPIER ASSISTANT	495	-	495
WorkCentre Pro 275 Digital Products				
WCP275HG	TAA WCP275-PRNTR-HCF WorkCentre Pro 275 Digital Copier/Printer with HCF, 2 trays, Bypass tray and DADF (UTU), 75 ppm Speed Kit (WCW), EPC Memory, SIP Riser Card 65-75, SIP Fire Wire 65-75, Rear Wall Cover Kit, Rear Wall Bracket Kit, Shelf Kit, Scanning Kit, Print & Fax Services	24,350	5,820	18,530
200ADVFIN	ADVANCED OFC FINISHER	3,000	900	2,100
200FI	FOREIGN INTERFACE	175	-	175
200IOSEC	IMAGE OVERWRITE KIT	695	-	695
200OFCFIN	OFFICE FINISHER	1,550	500	1,050
200PROFIN	PRO OFFICE FINISHER	4,600	1,380	3,220
200USBKIT	USB PRINT KIT	250	-	250
2HOLE	2 HOLE PUNCH KIT	495	-	495
3HOLE	3-HOLE PUNCH KIT	495	-	495
CONVSTAPL	CONV.STAPLER (50 SH)	225	-	225
NWKACCTNG	NETWORK ACCOUNTING	500	-	500
NWKFAXINT	INTERNET-SERVER FAX	795	-	795
PCSCANPRO	SCAN TO PC DTOP-PROF	4,195	1,050	3,145
PCSCANSE	SCAN TO PC DTOP V7.0	1,195	350	845
PWM	EPC 256 MEMORY UPG	199	-	199
WPEMFAX1	EMBEDDED FAX-1 LINE	899	-	899
WPEMFAX2	EMBEDDED FAX-2 LINES	1,399	-	1,399
XASSIST4	COPIER ASSISTANT	495	-	495
DocuTech Controller				
DT-CNTL6	61XX X86 CONTROLLER	42,000	7,500	34,500
ONLINE-P	ONLINE MODULE	10,700	700	10,000
DocuPrint Controller				
DP-CNTL6	DP2K1XX X86 CONTROLLER	42,000	7,500	34,500
ONLINE-P	ONLINE MODULE	10,700	700	10,000
IPDSSW3	IPDS S/W LICENSE	20,000	-	20,000

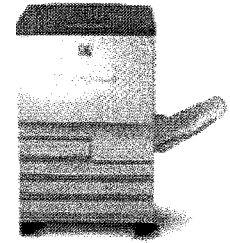
Product Order Number	Product Description	GSA Purchase Price \$	GSA Discount \$	GSA Net Price \$
CC232G	CopyCentre 232 Digital Copier with Stand, 2 Trays, Bypass Tray and DADF (URR), Documentation Kit.	\$ 6,415	\$ 1,156	\$ 5,259
CC232HG	CopyCentre 232 Digital Copier with HCF, 2 Trays, Bypass Tray and DADF (URT), Documentation Kit.	\$ 7,945	\$ 1,486	\$ 6,459
CC238G	CopyCentre 238 Digital Copier with Stand, 2 Trays, Bypass Tray and DADF (URR), 38ppm Kit (WCD), Documentation Kit. Vers.01	\$ 7,480	\$ 1,315	\$ 6,165
CC238HG	CopyCentre 238 Digital Copier with HCF, 2 Trays, Bypass Tray and DADF (URT), 38ppm Kit (WCD), Documentation Kit. Vers.01	\$ 9,005	\$ 1,640	\$ 7,365
CC245G	CopyCentre 245 Digital Copier with Stand, 2 Trays, Bypass Tray and DADF (UTT), 45ppm Kit (WCE), Documentation Kit. Vers.01	\$ 9,325	\$ 1,690	\$ 7,635
CC245HG	CopyCentre 245 Digital Copier with HCF, 2 Trays, Bypass Tray and DADF (UTV), 45 ppm Kit (WCE), Documentation Kit. Vers.01	\$ 10,850	\$ 2,015	\$ 8,835
CC255G	CopyCentre 255 Digital Copier with Stand, 2 Trays, Bypass Tray and DADF (UTT), Documentation Kit. Vers.01	\$ 12,860	\$ 2,951	\$ 9,909
CC255HG	CopyCentre 255 Digital Copier with HCF, 2 Trays, Bypass Tray and DADF (UTV), Documentation Kit. Vers.01	\$ 14,485	\$ 3,376	\$ 11,109
WC232G	WorkCentre 232 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (URR, 32 ppm Kit (VYV), SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Print and Fax Services, FIB English, Postscript Kit (WCG), Documentation Kit. Vers.01	\$ 7,710	\$ 1,251	\$ 6,459
WC232HG	WorkCentre 232 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (URT, 32 ppm Kit (VYV), SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Print and Fax Services (301K14720), FIB English, Postscript Kit (WCG), Documentation Kit. Vers.01	\$ 9,235	\$ 1,576	\$ 7,659
WC238G	WorkCentre 238 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF, 38 ppm Kit (VYY), SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit (), Print and Fax Services, FIB English, Postscript Kit (WCG), Documentation Kit. Vers.01	\$ 8,770	\$ 1,305	\$ 7,465
WC238HG	WorkCentre 238 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF, 38 ppm Kit (VYY), SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Print and Fax Services (301K14720), FIB English, Postscript Kit (WCG), Documentation Kit. Vers.01	\$ 10,300	\$ 1,635	\$ 8,665
WC245G	WorkCentre 245 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF, 45 ppm Kit (WCH), SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Print and Fax Services, FIB English, Postscript Kit (WCG), Documentation Kit. Vers.01	\$ 10,615	\$ 1,680	\$ 8,935
WC245HG	WorkCentre 245 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DAD, 45 ppm Kit (WCH), SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Print and Fax Services (301K14720), FIB English, Postscript Kit (WCG), Documentation Kit. Vers.01	\$ 12,145	\$ 2,010	\$ 10,135
WC255G	WorkCentre 255 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (UTT, 498K10020), 55 ppm Kit (WCM), SIP Riser Card [32-55] (498K09330), 32-55 SIP Fire Wire (498K08601), Rear Wall Cover (498K05060), Rear Wall Bracket (498K05020), Shelf Kit (498K05031), Print and Fax Services (301K14720), FIB English (498K05041), Postscript Kit (WCG), Documentation Kit (650K25240). Vers.01	\$ 14,235	\$ 3,026	\$ 11,209
WC255HG	WorkCentre 255 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (UTV, 498K10020), 55 ppm Kit (WCM), SIP Riser Card [32-55] (498K09330), 32-55 SIP Fire Wire (498K08601), Rear Wall Cover (498K05060), Rear Wall Bracket (498K05020), Shelf Kit (498K05031), Print and Fax Services (301K14720), FIB English (498K05041), Postscript Kit (WCG), Documentation Kit (650K25240). Vers.01	\$ 15,865	\$ 3,456	\$ 12,409

Product Order Number	Product Description	GSA Purchase Price \$	GSA Discount \$	GSA Net Price \$
WCP232G	WorkCentre Pro 232 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF, 32 ppm Kit (VYW), EPC Memory, SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Scanning Kit, Print and Fax Services, FIB English, Documentation Kit. Vers.01	\$ 9,230	\$ 1,375	\$ 7,855
WCP232HG	WorkCentre Pro 232 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF, 32 ppm Kit (VYW), EPC Memory, SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Scanning Kit, Print and Fax Services, FIB English, Documentation Kit. Vers.01	\$ 10,760	\$ 1,705	\$ 9,055
WCP238G	WorkCentre Pro 238 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF, 38 ppm Kit (WCC), EPC Memory, SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Scanning Kit, Print and Fax Services, FIB English, Documentation Kit. Vers.01	\$ 10,295	\$ 1,435	\$ 8,860
WCP238HG	WorkCentre Pro 238 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (URT, 498K10030), 38 ppm Kit (WCC), EPC Memory, SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Scanning Kit, Print and Fax Services, FIB English, Documentation Kit. Vers.01	\$ 11,820	\$ 1,760	\$ 10,060
WCP245G	WorkCentre Pro 245 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF, 45 ppm Kit (WCK), EPC Memory, SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Scanning Kit, Print and Fax Services, FIB English, Documentation Kit. Vers.01	\$ 12,140	\$ 1,810	\$ 10,330
WCP245HG	WorkCentre Pro 245 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DAD, 45 ppm Kit (WCK), EPC Memory, SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Scanning Kit, Print and Fax Services, FIB English, Documentation Kit. Vers.01	\$ 13,670	\$ 2,140	\$ 11,530
WCP255G	WorkCentre Pro 255 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF, 55 ppm Kit (WCN), EPC Memory, SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Scanning Kit, Print and Fax Services, FIB English, Documentation Kit. Vers.01	\$ 15,865	\$ 3,210	\$ 12,655
WCP255HG	WorkCentre Pro 255 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DAD, 55 ppm Kit (WCN), EPC Memory, SIP Riser Card [32-55], 32-55 SIP Fire Wire, Rear Wall Cover, Rear Wall Bracket, Shelf Kit, Scanning Kit, Print and Fax Services, FIB English, Documentation Kit. Vers.01	\$ 17,490	\$ 3,635	\$ 13,855
200BASFIN	Basic Office Finisher (ULV)	1148	298	850
200ENVKIT	Envelope Insert Kit Requires CSE for installation.	199	0	199
CC-WC232	CopyCentre to WorkCentre 232 Upgrade – Network Controller, 32 WC Kit (VYV), Postscript Kit (WCG), Rear Wall Cover (498K05060), Rear Wall Bracket, Shelf Kit, CP FIB, SIP Riser Card (498K09340), 32-55 Fire Wire Card (498K08601), Print & Fax Services, Installation Kit.	1950	251	1699
CC-WP232	CopyCentre to WorkCentre Pro 232 Upgrade – CC to WCP Upgrade Kit, Network Controller, Rear Wall Cover Kit and Bracket, Shelf Kit, Print & Fax Services, WCP Kit (VYW), Documentation Kit, P/C/S/E FIB.	3500	501	2999
CC-WC238	CopyCentre to WorkCentre 238 Upgrade – Network Controller, 38 WC Kit (VYY), Postscript Kit (WCG), Rear Wall Cover, Rear Wall Bracket, Shelf Kit, CP FIB, SIP Riser Card, 32-55 Fire Wire Card, Print & Fax Services, Installation Kit.	1950	251	1699
CC-WP238	CopyCentre to WorkCentre Pro 238 Upgrade – CC to WCP Upgrade Kit, Network Controller, Rear Wall Cover Kit and Bracket, Shelf Kit, Print & Fax Services, WCP Kit (WCC), Documentation Kit, P/C/S/E FIB.	3500	501	2999
CC-WC245	CopyCentre to WorkCentre 245 Upgrade – Network Controller, 45 WC Kit (WCH), Postscript Kit (WCG), Rear Wall Cover, Rear Wall Bracket, Shelf Kit, CP FIB, SIP Riser Card, 32-55 Fire Wire Card, Print & Fax Services, Installation Kit.	1,950	251	1,699

Product Order Number	Product Description	GSA Purchase Price \$	GSA Discount \$	GSA Net Price \$
CC-WP245	CopyCentre to WorkCentre Pro 245 Upgrade – CC to WCP Upgrade Kit, Network Controller, Rear Wall Cover Kit and Bracket, Shelf Kit, Print & Fax Services, WCP Kit (WCK), Documentation Kit, P/C/S/E FIB.	3,500	501	2,999
CC-WC255	CopyCentre to WorkCentre 255 Upgrade – Network Controller, 55 WC Kit (WCM), Postscript Kit (WCG), Rear Wall Cover, Rear Wall Bracket, Shelf Kit, CP FIB, SIP Riser Card, 32-55 Fire Wire Card, Print & Fax Services, Installation Kit.	1,950	251	1,699
CC-WP255	CopyCentre to WorkCentre Pro 255 Upgrade – CC to WCP Upgrade Kit, Network Controller, Rear Wall Cover Kit and Bracket, Shelf Kit, Print & Fax Services, WCP Kit (WCN), Documentation Kit, P/C/S/E FIB.	3,500	501	2,999
WC-WP232	WorkCentre to WorkCentre Pro 232 Upgrade – WC to WCP Upgrade Kit, Print & Fax Services, 32 WCP Kit (VYW), Network Controller, Documentation Kit, P/C/S/E FIB.	1,800.00	301.00	1,499.00
WC-WP238	WorkCentre to WorkCentre Pro 238 Upgrade – WC to WCP Upgrade Kit, Print & Fax Services, 38 WCP Kit (WCC), Network Controller, Documentation Kit, P/C/S/E FIB .	1,800.00	301.00	1,499.00
WC-WP245	WorkCentre to WorkCentre Pro 245 Upgrade – WC to WCP Upgrade Kit, Print & Fax Services, 45 WCP Kit (WCK), Network Controller, Documentation Kit, P/C/S/E FIB.	1,800.00	301.00	1,499.00
WC-WP255	WorkCentre to WorkCentre Pro 255 Upgrade – WC to WCP Upgrade Kit, Print & Fax Services, 55 WCP Kit (WCN), Network Controller, Documentation Kit, P/C/S/E FIB.	1,800.00	301.00	1,499.00

Color Copier

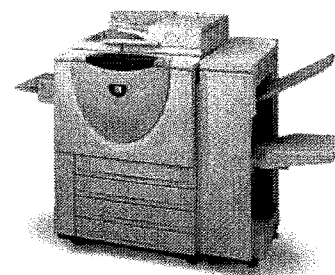
DocuColor 12 Copier



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
DCOL12	DocuColor 12 Copier (FU2) with DADH, Simple Catch Tray, Left Work Surface, Install kit, and Nationalization Kit.	25,800	6,800	19,000
Optional Accessory. Select one:				
DC12FIN	In-line Stapler Finisher (RV8)	2,200	0	2,200
D12SRTOCT	Sorter / Mailbox with OCT (FY8, GF6)	2,170	0	2,170
FY8	Sorter / Mailbox. Requires a GF6 and applies only if customer has GF6 already installed. If ordering both components, use market code D12SRTOCT.	2,020	0	2,020
GF6	500 Sheet Catch Tray / OCT. Cannot order with a DC12FIN or D12SRTOCT.	152	0	152
Optional Accessories:				
EPCKIT	Electronic Pre Collation (EPC) Kit (FKP)	1,000	0	1,000
D12EDIT	Edit Pad (GC0)	1,515	0	1,515
FT4	High Capacity Feeder	1,010	0	1,010
KM6	Convenience Stapler	505	0	505
VM0	Edit Pad Top Mounting Kit	505	0	505
DCQPSIGN	DocuColor Quick Print Sign	303	0	303
GL1	Foreign Interface Kit	152	0	152
MC4	Mobility Plate	0	0	0
HM1	Platen Cover Kit	0	0	0
Controllers:				
FIERY				
X-12e	Fiery X12e Controller (VTL)	8,995	3,995	5,000
X-12e Optional Accessories:				
X12eFACI	FACI (NM5) & FACI Enablement (VTM)	3,000	0	3,000
PROFILER	EFI Color Profiler	2,200	0	2,200
DTP32S2	X-Rite Series 2 Densitometer	2,100	0	2,100
NWU	Furniture Stand	750	0	750
PYE	256 MB Memory Upgrade Kit	250	0	250
EX12	EFI Fiery X12 Controller (HHP)	18,330	6,330	12,000
EX-12 Optional Accessories:				
EX12INT	Fiery Advanced Controller Interface (HHU, NM5)	3,000	0	3,000
HHR	256 MB Upgrade (CSE installable)	250	0	250
DBPRO	X-40 Doc Builder Pro Software Kit	2,576	0	2,576
HPK	FACI Furniture Stand	760	0	760
FVK	EFI Densitometer Calibration Kit	960	0	960
R0E	XRite Densitometer	2,425	0	2,425
LW3	Token Ring Connectivity Kit	505	0	505
Splash				
G640S	Splash G640 System (MWL) for DocuColor 12	23,500	6,000	17,500
G640B	Splash G640 Board Kit (MGD) for DocuColor 12	18,000	4,400	13,600
SPG640S	Splash G640 System (MWL) for DocuColor 12	23,500	6,000	17,500
SPG640B	Splash G640 Board Kit (MGD) for DocuColor 12	18,000	4,400	13,600
SPGG640 Optional Accessory				
SPGSCAN	Calibration Scanner for DCOL12LP marketcode only	250	0	250

Digital Copier and Printer

Copy Centre 65 Digital Copier and Printer

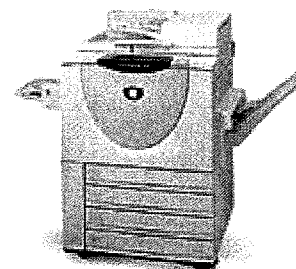


Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
CC65	Copy Centre C65 (MRL) with Customer Information Kit, one additional Xerographic CRU (113R621), and one additional Fuser CRU (109R330)	20,200	4,750	15,450
Required Accessory. Select only one.				
LWY	3100-Sheet High Capacity Feeder w/Bypass Tray (LWY)	1,800	0	1,800
LYU	Bypass Tray (LYU) for the CC/WCP65 Only	325	0	325
Required Accessory. Select only one.				
100-FIN	100-Sheet Advanced Office Finisher (MTM) and MFF Power Cord (498K03530) for the CC 65/75 and WCP 65/75	5,500	0	5,500
65OCT	Offsetting Catch Tray (NCG) w/Decurler Kit (098K74021) and Decurler Drives Kit (098K86701) for the CC/WCP 65 only	400	0	400
LYV	50-Sheet Office Finisher (LYV)	3,000	0	3,000
PRO-FIN	100-Sheet Professional Finisher (MTL) and MFF Power Cord (498K03530) for the CC65/75 and WCP 65/75	8,900	0	8,900
Optional Accessories.				
STAPLER	Convenience Stapler (E6Y) and Accessory Shelf (PEE)	300	0	300
65-75ALT	High Altitude Developer Housing Kit (498K01611) for the CC/WCP 65/75	N/C	0	N/C
128MEMEPC	128MB EPC Random Access Memory Kit (098K86720)	345	0	345
DC80FI	Foreign Interface & Remote Dial In capability for Electronic Auditor Access (F9C)	175	0	175
SECUREIIO	Immediate Image Overwrite Security (650K21521)	995	0	995
DPWRCONV	30 Amp 220 Volt to 20 Amp 110 Volt Conversion Kit. Conversion kit may be ordered for Trades from; 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R	N/C	0	N/C
XASSIST2	Xerox Copier Assistant Accessibility Solution (498K05550)	495	0	495
DC70RHDD	Removable Hard Disk Drive (FD6 & UV9)	1,595	0	1,595
FD7	Disk Drive and Carrier Kit (FD7)	900	0	900
Upgrade Accessories. Available as an "Accessory Only" transaction to installed equipment. CSE Installable				
Mandatory Upgrade Accessory:				
CC2WCPUPG	CC to WCP Upgrade Kit for CC65/75/90 (PTL), Customer Information Kit, CW5.5 Network Services, FIB Rear Wall, FIB Mounting Bracket, P-C FIB)	5,500	0	5,500
SCNEMLUPG	Scanning / Email Enablement with Scanning Enablement, Scan to Email Enablement, CW5.5 Scanning Services and PSEC FIB (675K10340). Requires CC2WCPUPG. For Use with machines that already have SRVFAX	1,895	0	1,895
STDSCAN	Scan to PC Desktop – 25 Seats (301K11830), Scanning Documentation Kit (650K21561). Requires CC2WCPUPG and SCANEMAIL or SCNEMLFAX or SCNEMLUPG.	1,195	0	1,195
DLXSCAN	Scan to PC Desktop Deluxe – 25 Seats, Scanning Doc. Kit (650K21561). Requires CC2WCPUPG and SCANEMAIL or SCNEMLFAX or SCNEMLUPG	4,195	0	4,195
NETACCT	Network Accounting Enablement Requires 1 per mainframe. Requires CC2WCPUPG. Other items required from third party Accounting Vendor to complete solution.	500	0	500

Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
USBPRINT	USB Printing Kit and USB Printing Documentation Kit. Requires CC2WCPUPG	250	0	250
SCANEMAIL	Generic Scanning Enablement & Email for scanning to FlowPort or Third Party SW packages, Scan to Email Enablement, IPA PWB (PED), CW 5.5 Scanning Services, PSEC FIB). Requires CC2WCPUPG, should <u>not</u> be ordered with SRVFAX or SCNEMLFAX. For use with machines that <u>do not</u> already have scanning or faxing functionality.	1,695	0	1,695
SCNEMLFAX	Generic Scanning Enablement & Email and Network Fax Server for scanning to FlowPort or other Third Party SW packages, Scan to Email Enablement, Network Fax Server Integration-Network Fax SW Enablement Customer Letter, IPA PWB (PED), CW 5.5 Scanning Services, PSEC FIB. Requires CC2WCPUPG, should <u>not</u> be ordered with SCANEMAIL or SRVFAX. For use with machines that <u>do not</u> already have scanning or faxing functionality.	3,375	0	3,375
SRVFAX	Network Fax Server Integration – Xerox Network Fax SW Enablement Network Fax Server Integration – Network Fax SW Enablement Customer Letter, IPA PWB (PED), P-C FIB. Requires CC2WCPUPG, should <u>not</u> be ordered with SCANEMAIL or SCNEMLFAX. For use with machines that <u>do not</u> already have scanning or faxing functionality.	1,975	0	1,975
SRVFAXUPG	Network Fax Server Integration – Network Fax SW Enablement Customer Letter (650K21581).Requires CC2WCPUPG. For use with machines that already have SCANEMAIL.	1,595	0	1,595
128MEMESS	128MB ESS Random Access Memory Upgrade Kit. Requires CC2WCPUPG.	345	0	345

Digital Copier and Printer

Copy Centre 75 Digital Copier and Printer

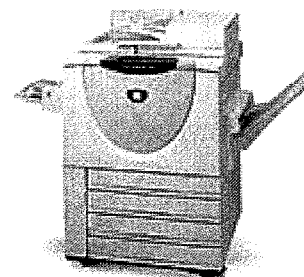


Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
CC75	Copy Centre C75 (MRR) with Customer Information Kit, one additional Xerographic CRU (113R621), one additional Fuser CRU (109R492), and 2 Pack Toner Kit	24,220	5,970	18,250
Required Accessory. Select only one.				
LWY	3100-Sheet High Capacity Feeder w/Bypass Tray	1,800	0	1,800
LYW	5100-Sheet High Capacity Feeder with Bypass Tray	2,815	565	2,250
Required Accessory. Select only one.				
100-FIN	100-Sheet Advanced Office Finisher (MTM) and MFF Power Cord (498K03530) for the CC 65/75 and WCP 65/75	5,500	0	5,500
LYV	50-Sheet Office Finisher (LYV)	3,000	0	3,000
PRO-FIN	100-Sheet Professional Finisher (MTL) and MFF Power Cord (498K03530) for the CC65/75 and WCP 65/75	8,900	0	8,900
Optional Accessories.				
STAPLER	Convenience Stapler (E6Y) and Accessory Shelf (PEE)	300	0	300
65-75ALT	High Altitude Developer Housing Kit for the CC/WCP 65/75	N/C	0	N/C
128MEMEPC	128MB EPC Random Access Memory Kit (098K86720)	345	0	345
DC80FI	Foreign Interface & Remote Dial In capability for Electronic Auditor Access (F9C)	175	0	175
SECUREIIO	Immediate Image Overwrite Security (650K21521)	995	0	995
DPWRCONV	30 Amp 220 Volt to 20 Amp 110 Volt Conversion Kit. Conversion kit may be ordered for Trades from; 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R	N/C	0	N/C
XASSIST2	Xerox Copier Assistant Accessibility Solution (498K05550)	495	0	495
DC70RHDD	Removable Hard Disk Drive (FD6 & UV9)	1,595	0	1,595
FD7	Disk Drive and Carrier Kit (FD7)	900	0	900
Upgrade Accessories. Available as an "Accessory Only" transaction to installed equipment. CSE Installable				
Mandatory Upgrade Accessory:				
CC2WCPUPG	CC to WCP Upgrade Kit for CC65/75/90 (PTL), Customer Information Kit, CW5.5 Network Services, FIB Rear Wall, FIB Mounting Bracket, P-C FIB)	5,500	0	5,500
SCNEMLUPG	Scanning / Email Enablement with Scanning Enablement, Scan to Email Enablement, CW5.5 Scanning Services and PSEC FIB (675K10340). Requires CC2WCPUPG. For Use with machines that already have SRVFAX	1,895	0	1,895
STDSCAN	Scan to PC Desktop - 25 Seats (301K11830), Scanning Documentation Kit (650K21561). Requires CC2WCPUPG and SCANEMAIL or SCNEMLFAX or SCNEMLUPG.	1,195	0	1,195
DLXSCAN	Scan to PC Desktop Deluxe - 25 Seats, Scanning Doc. Kit (650K21561). Requires CC2WCPUPG and SCANEMAIL or SCNEMLFAX or SCNEMLUPG	4,195	0	4,195
NETACCT	Network Accounting Enablement Requires 1 per mainframe. Requires CC2WCPUPG. Other items required from third party Accounting Vendor to complete solution.	500	0	500
USBPRINT	USB Printing Kit and USB Printing Documentation Kit. Requires CC2WCPUPG	250	0	250
SCANEMAIL	Generic Scanning Enablement & Email for scanning to FlowPort or	1,695	0	1,695

Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
	Third Party SW packages, Scan to Email Enablement, IPA PWB (PED), CW 5.5 Scanning Services, PSEC FIB). Requires CC2WCPUPG, should <u>not</u> be ordered with SRVFAX or SCNEMLFAX. For use with machines that <u>do not</u> already have scanning or faxing functionality.			
SCNEMLFAX	Generic Scanning Enablement & Email and Network Fax Server for scanning to FlowPort or other Third Party SW packages, Scan to Email Enablement, Network Fax Server Integration-Network Fax SW Enablement Customer Letter, IPA PWB (PED), CW 5.5 Scanning Services, PSEC FIB. Requires CC2WCPUPG, should <u>not</u> be ordered with SCANEMAIL or SRVFAX. For use with machines that <u>do not</u> already have scanning or faxing functionality.	3,375	0	3,375
SRVFAX	Network Fax Server Integration – Xerox Network Fax SW Enablement Network Fax Server Integration – Network Fax SW Enablement Customer Letter, IPA PWB (PED), P-C FIB. Requires CC2WCPUPG, should <u>not</u> be ordered with SCANEMAIL or SCNEMLFAX. For use with machines that <u>do not</u> already have scanning or faxing functionality.	1,975	0	1,975
SRVFAXUPG	Network Fax Server Integration – Network Fax SW Enablement Customer Letter (650K21581). Requires CC2WCPUPG. For use with machines that already have SCANEMAIL.	1,595	0	1,595
128MEMESS	128MB ESS Random Access Memory Upgrade Kit. Requires CC2WCPUPG.	345	0	345

Digital Copier and Printer

Copy Centre 90 Digital Copier and Printer

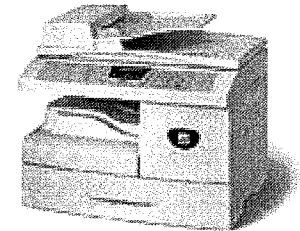


Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
CC90	Copy Centre C90 (MTC) with 5100-Sht High Capacity Feeder (LYW), Customer Information Kit , one additional Xerographic CRU, one additional Fuser CRU, and 2 Pack Toner Kit	37,110	15,710	21,400
Required Accessory. Select only one.				
100-FIN90	100-Sheet Advanced Office Finisher (MTM) and MFF Power Cord for the CC/WCP 90	5,190	1,315	3,875
LYV	50-Sheet Office Finisher (LYV)	2,830	835	1,995
PRO-FIN90	100-Sheet Professional Finisher (MTL) and MFF Power Cordfor the CC/WCP 90	8,395	2,645	5,750
Required Accessory. Select only one.				
100-FIN	100-Sheet Advanced Office Finisher (MTM) and MFF Power Cord (498K03530) for the CC 65/75 and WCP 65/75	5,500	0	5,500
LYV	50-Sheet Office Finisher (LYV)	3,000	0	3,000
PRO-FIN	100-Sheet Professional Finisher (MTL) and MFF Power Cord (498K03530) for the CC65/75 and WCP 65/75	8,900	0	8,900
Optional Accessories.				
STAPLER	Convenience Stapler (E6Y) and Accessory Shelf (PEE)	300	0	300
65-75ALT	High Altitude Developer Housing Kit for the CC/WCP 65/75	N/C	0	N/C
128MEMEPC	128MB EPC Random Access Memory Kit (098K86720)	345	0	345
DC80FI	Foreign Interface & Remote Dial In capability for Electronic Auditor Access (F9C)	175	0	175
SECUREIIO	Immediate Image Overwrite Security (650K21521)	995	0	995
DPWRCONV	30 Amp 220 Volt to 20 Amp 110 Volt Conversion Kit. Conversion kit may be ordered for Trades from; 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R	N/C	0	N/C
XASSIST2	Xerox Copier Assistant Accessibility Solution (498K05550)	495	0	495
DC70RHDD	Removable Hard Disk Drive (FD6 & UV9)	1,595	0	1,595
FD7	Disk Drive and Carrier Kit (FD7)	900	0	900
Upgrade Accessories. Available as an "Accessory Only" transaction to installed equipment. CSE Installable				
Mandatory Upgrade Accessory:				
CC2WCPUPG	CC to WCP Upgrade Kit for CC65/75/90 (PTL), Customer Information Kit, CW5.5 Network Services, FIB Rear Wall, FIB Mounting Bracket, P-C FIB)	5,500	0	5,500
SCNEMLUPG	Scanning / Email Enablement with Scanning Enablement, Scan to Email Enablement, CW5.5 Scanning Services and PSEC FIB. Requires CC2WCPUPG. For Use with machines that already have SRVFAX	1,895	0	1,895
STDSCAN	Scan to PC Desktop – 25 Seats (301K11830), Scanning Documentation Kit (650K21561). Requires CC2WCPUPG and SCANEMAIL or SCNEMLFAX or SCNEMLUPG.	1,195	0	1,195
DLXSCAN	Scan to PC Desktop Deluxe – 25 Seats, Scanning Doc. Kit (650K21561). Requires CC2WCPUPG and SCANEMAIL or SCNEMLFAX or SCNEMLUPG	4,195	0	4,195
NETACCT	Network Accounting Enablement Requires 1 per mainframe. Requires CC2WCPUPG. Other items required from third party Accounting Vendor to complete solution.	500	0	500

Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
USBPRINT	USB Printing Kit and USB Printing Documentation Kit. Requires CC2WCPUPG	250	0	250
SCANEMAIL	Generic Scanning Enablement & Email for scanning to FlowPort or Third Party SW packages, Scan to Email Enablement, IPA PWB (PED), CW 5.5 Scanning Services, PSEC FIB). Requires CC2WCPUPG, should <u>not</u> be ordered with SRVFAX or SCNEMLFAX. For use with machines that <u>do not</u> already have scanning or faxing functionality.	1,695	0	1,695
SCNEMLFAX	Generic Scanning Enablement & Email and Network Fax Server for scanning to FlowPort or other Third Party SW packages, Scan to Email Enablement, Network Fax Server Integration-Network Fax SW Enablement Customer Letter, IPA PWB (PED), CW 5.5 Scanning Services, PSEC FIB. Requires CC2WCPUPG, should <u>not</u> be ordered with SCANEMAIL or SRVFAX. For use with machines that <u>do not</u> already have scanning or faxing functionality.	3,375	0	3,375
SRVFAX	Network Fax Server Integration – Xerox Network Fax SW Enablement Network Fax Server Integration – Network Fax SW Enablement Customer Letter, IPA PWB (PED), P-C FIB. Requires CC2WCPUPG, should <u>not</u> be ordered with SCANEMAIL or SCNEMLFAX. For use with machines that <u>do not</u> already have scanning or faxing functionality.	1,975	0	1,975
SRVFAXUPG	Network Fax Server Integration – Network Fax SW Enablement Customer Letter (650K21581). Requires CC2WCPUPG. For use with machines that already have SCANEMAIL.	1,595	0	1,595
128MEMESS	128MB ESS Random Access Memory Upgrade Kit. Requires CC2WCPUPG.	345	0	345

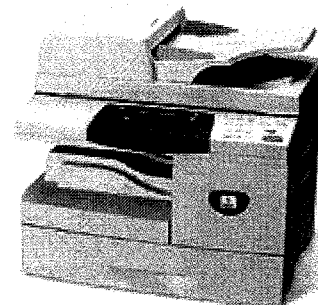
Digital Copier and Printer

WorkCentre 15 Digital Copier and Printer



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
The WorkCentre M15/M15I is customer installable. If a customer would prefer to have Xerox install the equipment, installation services are available by calling the Xerox Welcome Center at 1-800-821-2797. An installation fee of \$125 applies.				
WC15PL	Copier/Printer with Platen (PDG) duplex, bypass tray, 1-550 sheet tray, output tray, 16MB memory, PCL6	1,149	299	850
WC15i	Copier/Printer/Scan/Fax with ADF (PDE) duplex, bypass tray, 1-550 sheet tray, output tray, 16MB memory, PCL6, embedded fax, 4MB Fax memory, color scanning	1,599	374	1,225
Optional Accessories:				
WC15ADF	30 Sheet ADF for WC15PL config only	100	0	100
PKTPRO100	PocketPro 100 (MNG)	175	0	175
215STAND	Cabinet Stand (097S02572)	245	0	245

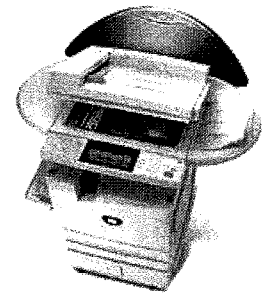
Digital Copier and Printer

Work Centre M20 Digital Copier and Printer

Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WCM20	22ppm Copier/Printer (UGK) with DADF, Duplex, 1x550 sheet Tray and 100 sheet bypass Tray, Direct Connect Printing, and TWAIN Scanning	2,290	691	1,599
WCM20i	22ppm Copier/Printer (RYU) with DADF, Duplex, 1x550 sheet Tray and 100 sheet Bypass Tray, Network Printing with PostScript and e-mail, Fax	3,025	875	2,150
** The Work Center 20 ships via AIRBORNE ground and is installed by the customer. D/R Carrier delivery and installation is optional and costs extra. To order this service, be sure to select the DRCINST.				
Optional Accessories:				
2TRAY	2 ND Paper Tray	295	45	250
20FI	Foreign Device Interface (UVG) Requires CSE to Install	175	0	175
20STAND	Cabinet Stand	199	0	199
NWUPGRADE	Network Accessory Kit with Postscript and e-mail (497N00184) wcm20 config only	695	0	695
WCM20/20i Premium Ship Option:				
DRCINST	Carrier Delivery & Install option **	125	0	125

Digital Copier and Printer

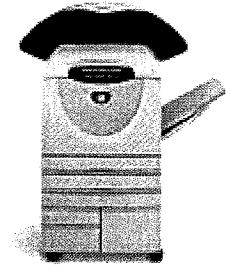
WorkCentre 24 Digital Copier and Printer



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WC24	WorkCentre 24 Color Copier Printer	9,995	2,895	7,100
Required Accessory. Select only one:				
RMD	Scanner with Platen. Built to order, extended lead times 6-8 weeks.	1,000	0	1,000
RLY	Scanner with DADF (50 sheets)	2,000	0	2,000
Required Accessory. Select only one:				
RME	Cabinet Module – storage base only, no tray	400	0	400
RMF	3 Tray Module	800	0	800
RMG	Hi Cap Feeder (1000 sheets)	1,000	0	1,000
Optional Accessories				
1LINEFAX	One Line Fax Kit	1,599	0	1,599
2LINEFAX	2nd Fax Line Kit	970	0	970
3LINEFAX	3rd Fax Line Kit	800	0	800
KNL	Finisher	3,000	1,000	2,000
NMP	Foreign Interface Kit	150	0	150
PSKIT24	Postscript Kit	1,200	0	1,200
DCQPSIGN	DocuColor Quick Print Sign	303	0	303
498K04110	Mobility Plate	0	0	0

Digital Copier and Printer

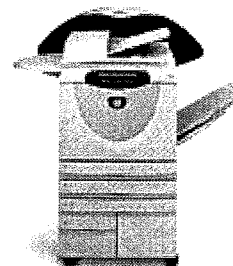
Work Centre 35 Digital Copiers and Printers



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WC35PL	WorkCentre 35 Platen & Stand 35 ppm Copier-Printer with 2 Trays, Platen Cover and Stand (NWH), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, WorkCentre 35ppm kit (PCF), Copy/Print FIB	8,225	801	7,424
WC35	WorkCentre 35 DADF & Stand 35 ppm Copier-Printer with 2 Trays, DADF and Stand (NYD), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, WorkCentre 35ppm kit (PCF), Copy/Print FIB	9,115	1,291	7,824
WC35H	WorkCentre 35 DADF & HCF 35 ppm Copier-Printer with 2 Trays, DADF and HCF (MYP), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, WorkCentre 35ppm kit (PCF), Copy/Print FIB	10,615	1,546	9,069
Mandatory Accessory. Select one:				
35OCT	Offset Catch Tray	400	400	0
35OFCFIN	Office Finisher. 2000 Sheet Stapler Stacker (NCC)	1,550	500	1,050
Optional Accessory. Select only one:				
WCFXLINE1	Embedded Fax - 1 Line kit	1,499	0	1,499
WCFXLINE2	Embedded Fax - 2 Line kit	2,199	0	2,199
Optional Accessories:				
PWM	256MB EPC RAM Upgrade. 256MB EPC Memory Upgrade (PWM) (may order up to two on Copy Centre and Work Centre machines)	199	0	199
35FI	Foreign Interface. Foreign Interface Kit, Vend Adapter	175	0	175
EMAIL	Email Kit , IPA Card, 64MB ESS Memory Upgrade	750	0	750
XASSIST2	Xerox Copier Assistant SW. Xerox Copier Assistant SW Kit (required for Section 508 Compliance)	495	0	495
35ENVKIT	Tray 2 Envelope Insert Kit. Envelope Insert Kit	199	0	199
IOSECURE	Image Overwrite Security Kit	695	0	695
3HOLE	3 - Hole Punch Kit.	495	0	495
Optional Accessories for installed equipment only, on an "Accessory Only" transaction. CSE Installable				
NOFAXSCAN	No Fax/Scan. Copy/Print FIB	0	0	0
WPFXLINE1	Emb Fax - 1 Line. Embedded Fax - 1 Line Kit, Copy/Print FIB	1,499	0	1,499
WPFXLINE2	Emb Fax - 2 Lines. Embedded Fax - 2 Line Kit, Copy/Print FIB	2,199	0	2,199
INTWFXPK	IFax/NW Fax. IPA Card, Internet Fax Kit , Server Fax Kit , Copy/Print FIB	995	50	945
SCNPK	v Scan/Email. IPA Card, Scan/Email Kit, Print/Copy/Scan/Email	1,295	0	1,295
SCNFAX1PK	Scan/Email/Emb Fax - 1 Line. IPA Card, Scan/Email Kit, Embedded Fax - 1 Line Kit, Print/Copy/Scan/Email FIB	2,255	0	2,255
SCNFAX2PK	Scan/Email/Emb Fax - 2 Lines. IPA Card Scan/Email Kit, Embedded Fax - 2 Line Kit, Print/Copy/Scan/Email FIB	2,955	0	2,955
SCNTWFXPK	Scan/Email/IFAX/NW Fax. IPA Card Scan/Email Kit, Internet Fax Kit, Server Fax Kit, Print/Copy/Scan/Email	1,895	0	1,895
SCANSTDSW	STD Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Standard Edition	1,195	300	895
SCANDLXSW	DLX Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Deluxe Edition	4,195	1,050	3,145
NTWACCTING	Network Accounting Kit	500	0	500
USBKIT	USB Direct Connect Kit	250	0	250
WC35-WP35	WorkCentre35 to WorkCentrePro35 Upgrade: Upgrade Kit, CW5.5 Network Svcs, WorkCentre Pro 35ppm Kit (PCG), Documentation Kit, 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade	1,800	301	1,499

Digital Copier and Printer

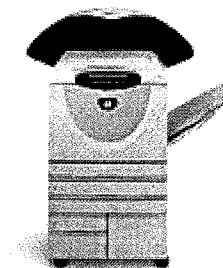
Work Centre Pro 35 Digital Copiers and Printers



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WCP35	WorkCentre Pro 35 DADF & Stand 35 ppm Copier-Printer with 2 Trays, DADF and Stand (NYD), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, WorkCentre Pro 35 ppm kit (PCG), 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade	10,290	1,710	8,580
WCP35H	WorkCentre Pro 35 DADF & HCF 35 ppm Copier-Printer with 2 Trays, DADF and HCF (MYP), Documentation Kit, CW 5.5 Network Services, Network Controlle, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, WorkCentre Pro 35 ppm kit (PCG), 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade	11,790	1,965	9,825
Mandatory Accessory. Select one:				
35OCT	Offset Catch Tray	400	400	0
35OFCFIN	Office Finisher. 2000 Sheet Stapler Stacker (NCC)	1,550	500	1,050
Mandatory Accessory. Select one:				
NOFAXSCAN	No Fax/Scan. Copy/Print FIB	0	0	0
WPFXLINE1	Emb Fax - 1 Line. Embedded Fax - 1 Line Kit, Copy/Print FIB	1,499	0	1,499
WPFXLINE2	Emb Fax - 2 Lines. Embedded Fax - 2 Line Kit, Copy/Print FIB	2,199	0	2,199
INTWFXPK	IFax/NW Fax. IPA Card, Internet Fax Kit , Server Fax Kit , Copy/Print FIB	995	50	945
SCNPK	v Scan/Email. IPA Card, Scan/Email Kit, Print/Copy/Scan/Email	1,295	0	1,295
SCNFAX1PK	Scan/Email/Emb Fax - 1 Line. IPA Card, Scan/Email Kit, Embedded Fax - 1 Line Kit, Print/Copy/Scan/Email FIB	2,255	0	2,255
SCNFAX2PK	Scan/Email/Emb Fax - 2 Lines. IPA Card Scan/Email Kit, Embedded Fax - 2 Line Kit, Print/Copy/Scan/Email FIB	2,955	0	2,955
SCNTWFXPK	Scan/Email/IFAX/NW Fax. IPA Card Scan/Email Kit, Internet Fax Kit, Server Fax Kit, Print/Copy/Scan/Email	1,895	0	1,895
Optional Accessories:				
SCANSTDSW	STD Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Standard Edition	1,195	300	895
SCANDLXSW	DLX Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Deluxe Edition	4,195	1,050	3,145
WP256MEM	256MB EPC Memory Upgrade (PWM). May order only one on WorkCentre Pro products	199	0	199
NTWACCTING	Network Accounting Kit	500	0	500
USBKIT	USB Direct Connect Kit	250	0	250
WC35-WP35	WorkCentre35 to WorkCentrePro35 Upgrade: Upgrade Kit, CW5.5 Network Svcs, WorkCentre Pro 35ppm Kit (PCG), Documentation Kit, 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade	1,800	301	1,499
35FI	Foreign Interface. Foreign Interface Kit, Vend Adapter	175	0	175
EMAIL	Email Kit , IPA Card, 64MB ESS Memory Upgrade	750	0	750
XASSIST2	Xerox Copier Assistant SW. Xerox Copier Assistant SW Kit (required for Section 508 Compliance)	495	0	495
35ENVKIT	Tray 2 Envelope Insert Kit. Envelope Insert Kit	199	0	199
IOSECURE	Image Overwrite Security Kit	695	0	695
3HOLE	3 - Hole Punch Kit.	495	0	495

Digital Copier and Printer

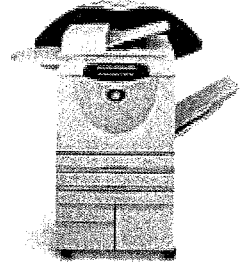
Work Centre 45 Digital Copiers and Printers



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WC45PL	WorkCentre 45 Platen & Stand 45 ppm Copier-Printer with 2 Trays, Platen Cover and Stand (NYE), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall (498K05060), Rear Wall Bracket, Shelf kit, WorkCentre 45ppm kit (PCH), Copy/Print FIB	10,385	995	9,390
WC45	WorkCentre 45 DADF & Stand 45 ppm Copier-Printer with 2 Trays, DADF and Stand (NYF), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, WorkCentre 45ppm kit (PCH), Copy/Print FIB	11,275	1,485	9,790
WC45H	WorkCentre 45 DADF & HCF 45 ppm Copier-Printer with 2 Trays, DADF and HCF (NWL), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, WorkCentre 45ppm kit (PCH), Copy/Print FIB	12,780	1,745	11,035
Mandatory Accessory. Select one:				
35OCT	Offset Catch Tray	400	400	0
35OFCFIN	Office Finisher, 2000 Sheet Stapler Stacker (NCC)	1,550	500	1,050
Optional Accessory. Select only one:				
WCFXLINE1	Embedded Fax – 1 Line kit	1,499	0	1,499
WCFXLINE2	Embedded Fax – 2 Line kit	2,199	0	2,199
Optional Accessories:				
PWM	256MB EPC RAM Upgrade. 256MB EPC Memory Upgrade (PWM) (may order up to two on Copy Centre and Work Centre machines)	199	0	199
35FI	Foreign Interface. Foreign Interface Kit, Vend Adapter	175	0	175
EMAIL	Email Kit , IPA Card, 64MB ESS Memory Upgrade	750	0	750
XASSIST2	Xerox Copier Assistant SW. Xerox Copier Assistant SW Kit (required for Section 508 Compliance)	495	0	495
IOSECURE	Image Overwrite Security Kit	695	0	695
3HOLE	3 - Hole Punch Kit.	495	0	495
35ENVKIT	Tray 2 Envelope Insert Kit. Envelope Insert Kit	199	0	199
Optional Accessories for installed equipment only, on an "Accessory Only" transaction. CSE Installable				
NOFAXSCAN	No Fax/Scan. Copy/Print FIB	0	0	0
WPFXLINE1	Emb Fax - 1 Line. Embedded Fax - 1 Line Kit, Copy/Print FIB	1,499	0	1,499
WPFXLINE2	Emb Fax - 2 Lines. Embedded Fax - 2 Line Kit, Copy/Print FIB	2,199	0	2,199
INTWFXPK	IFax/NW Fax. IPA Card, Internet Fax Kit , Server Fax Kit , Copy/Print FIB	995	50	945
SCNPK	v Scan//Email. IPA Card, Scan/Email Kit, Print/Copy/Scan/Email	1,295	0	1,295
SCNFAX1PK	Scan/Email/Emb Fax - 1 Line. IPA Card, Scan/Email Kit, Embedded Fax - 1 Line Kit, Print/Copy/Scan/Email FIB	2,255	0	2,255
SCNFAX2PK	Scan/Email/Emb Fax - 2 Lines. IPA Card Scan/Email Kit, Embedded Fax - 2 Line Kit, Print/Copy/Scan/Email FIB	2,955	0	2,955
SCNTWFXPK	Scan/Email/IFAX/NW Fax. IPA Card Scan/Email Kit, Internet Fax Kit, Server Fax Kit, Print/Copy/Scan/Email	1,895	0	1,895
SCANSTDSW	STD Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Standard Edition	1,195	300	895
SCANDLXSW	DLX Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Deluxe Edition	4,195	1,050	3,145
NTWACCTING	Network Accounting Kit	500	0	500
USBKIT	USB Direct Connect Kit	250	0	250
WC45-WP45	WorkCentre45 to WorkCentre Pro45 Upgrade: Upgrade Kit, CW5.5 Network Svcs (301K11900), WorkCentre Pro 45ppm Kit (PCK), Documentation Kit, 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade	1,800	301	1,499

Digital Copier and Printer

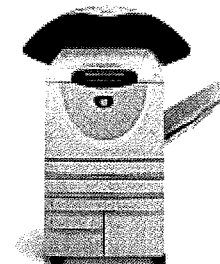
Work Centre Pro 45 Digital Copiers and Printers



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WCP45	WorkCentre Pro 45 DADF & Stand 45 ppm Copier-Printer with 2 Trays, DADF and Stand (NYF), Documentation Kit, CW 5.5 Network Services (301K11900), Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall), Rear Wall Bracket, Shelf kit, WorkCentre Pro 45 ppm kit (PCK), 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade	12,450	1,755	10,695
WCP45H	WorkCentre Pro 45 DADF & HCF 45 ppm Copier-Printer with 2 Trays, DADF and HCF (NWL), Documentation Kit), CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall), Rear Wall Bracket), Shelf kit, WorkCentre Pro 45 ppm kit (PCK), 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade Vers.01	13,955	2,015	11,940
Mandatory Accessory. Select one:				
35OCT	Offset Catch Tray	400	400	0
35OFCFIN	Office Finisher. 2000 Sheet Stapler Stacker (NCC)	1,550	500	1,050
Mandatory Accessory. Select one:				
NOFAXSCAN	No Fax/Scan. Copy/Print FIB	0	0	0
WPFXLINE1	Embedded Fax - 1 Line Kit, Copy/Print FIB	1,499	0	1,499
WPFXLINE2	Embedded Fax - 2 Line Kit, Copy/Print FIB	2,199	0	2,199
INTWFXPK	IFax/NW Fax. IPA Card, Internet Fax Kit , Server Fax Kit , Copy/Print FIB	995	50	945
SCNPK	v Scan/Email. IPA Card, Scan/Email Kit, Print/Copy/Scan/Email	1,295	0	1,295
SCNFAX1PK	Scan/Email/Emb Fax - 1 Line. IPA Card, Scan/Email Kit, Embedded Fax - 1 Line Kit, Print/Copy/Scan/Email FIB	2,255	0	2,255
SCNFAX2PK	Scan/Email/Emb Fax - 2 Lines. IPA Card Scan/Email Kit, Embedded Fax - 2 Line Kit, Print/Copy/Scan/Email FIB	2,955	0	2,955
SCNTWFXPK	Scan/Email/IFAX/NW Fax. IPA Card Scan/Email Kit, Internet Fax Kit, Server Fax Kit, Print/Copy/Scan/Email	1,895	0	1,895
Optional Accessories:				
SCANSTDSW	STD Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Standard Edition	1,195	300	895
SCANDLXSW	DLX Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Deluxe Edition	4,195	1,050	3,145
WP256MEM	256MB EPC Memory Upgrade (PWM). May order only one on WorkCentre Pro products	199	0	199
35F1	Foreign Interface. Foreign Interface Kit, Vend Adapter	175	0	175
NTWACCTING	Network Accounting Kit	500	0	500
USBKIT	USB Direct Connect Kit	250	0	250
IOSECURE	Image Overwrite Security Kit	695	0	695
XASSIST2	Xerox Copier Assistant SW. Xerox Copier Assistant SW Kit (required for Section 508 Compliance)	495	0	495
3HOLE	3 - Hole Punch Kit	495	0	495
35ENVKIT	Tray 2 Envelope Insert Kit. Envelope Insert Kit	199	0	199

Digital Copier and Printer

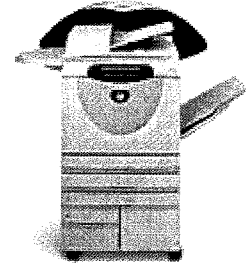
Work Centre 55 Digital Copiers and Printers



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA-Net Price \$
WC55	WorkCentre 55 DADF & Stand 55 ppm Copier-Printer with 2 Trays, DADF and Stand (NYF), WorkCentre 55ppm kit (NYH), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, Copy/Print FIB	15,975	3,925	12,050
WC55H	WorkCentre 55 DADF & HCF 55 ppm Copier-Printer with 2 Trays, DADF and HCF (NWL), WorkCentre 55 ppm kit (NYH), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket), Shelf kit, Copy/Print FIB	17,480	4,185	13,295
Mandatory Accessory. Select one:				
35OCT	Offset Catch Tray	400	400	0
35OFCFIN	Office Finisher. 2000 Sheet Stapler Stacker (NCC)	1,550	500	1,050
Optional Accessory. Select only one:				
WCFXLINE1	Embedded Fax - 1 Line kit	1,499	0	1,499
WCFXLINE2	Embedded Fax - 2 Line kit	2,199	0	2,199
Optional Accessories:				
PWM	256MB EPC RAM Upgrade. (PWM). May order up to two on Copy Centre and Work Centre machines.	199	0	199
35FI	Foreign Interface. Foreign Interface Kit, Vend Adapter	175	0	175
EMAIL	Email Kit , IPA Card, 64MB ESS Memory Upgrade	750	0	750
XASSIST2	Xerox Copier Assistant SW. Xerox Copier Assistant SW Kit	495	0	495
IOSECURE	Image Overwrite Security Kit	695	0	695
3HOLE	3 - Hole Punch Kit.	495	0	495
35ENVKIT	Tray 2 Envelope Insert Kit. Envelope Insert Kit	199	0	199
Optional Accessories for installed equipment only, on an "Accessory Only" transaction. CSE Installable				
NOFAXSCAN	No Fax/Scan. Copy/Print FIB	0	0	0
WPFXLINE1	Emb Fax - 1 Line. Embedded Fax - 1 Line Kit, Copy/Print FIB	1,499	0	1,499
WPFXLINE2	Emb Fax - 2 Lines. Embedded Fax - 2 Line Kit, Copy/Print FIB	2,199	0	2,199
INTWFXPK	IFax/NW Fax. IPA Card, Internet Fax Kit , Server Fax Kit , Copy/Print FIB	995	50	945
SCNPK	v Scan//Email. IPA Card, Scan/Email Kit, Print/Copy/Scan/Email	1,295	0	1,295
SCNFAX1PK	Scan/Email/Emb Fax - 1 Line. IPA Card, Scan/Email Kit, Embedded Fax - 1 Line Kit, Print/Copy/Scan/Email FIB	2,255	0	2,255
SCNFAX2PK	Scan/Email/Emb Fax - 2 Lines. IPA Card Scan/Email Kit, Embedded Fax - 2 Line Kit, Print/Copy/Scan/Email FIB	2,955	0	2,955
SCNTWFXPK	Scan/Email/IFAX/NW Fax. IPA Card Scan/Email Kit, Internet Fax Kit, Server Fax Kit, Print/Copy/Scan/Email	1,895	0	1,895
SCANSTDSW	STD Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Standard Edition	1,195	300	895
SCANDLXSW	DLX Scan SW. CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Deluxe Edition	4,195	1,050	3,145
NTWACCTING	Network Accounting Kit	500	0	500
USBKIT	USB Direct Connect Kit	250	0	250
WC55-WP55	WorkCentre55 to WorkCentre Pro55 Upgrade: Upgrade Kit, CW5.5 Network Svcs, WorkCentre Pro 55ppm Kit (NYK), Documentation Kit, 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade	1,800	301	1,499

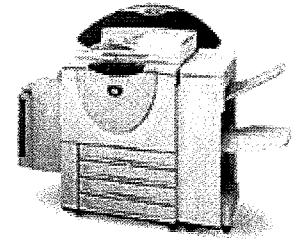
Digital Copier and Printer

Work Centre Pro 55 Digital Copiers and Printers



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WCP55	WorkCentre Pro 55 DADF & Stand 55 ppm Copier-Printer with 2 Trays, DADF and Stand (NYF), Documentation Kit, CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, WorkCentre Pro 55 ppm kit (NYK), 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade	17,150	4,200	12,950
WCP55H	WorkCentre Pro 55 DADF & HCF 55 ppm Copier-Printer with 2 Trays, DADF and Stand (NWL), Documentation Kit (650K21351), CW 5.5 Network Services, Network Controller, SIP Riser Card, SIP FireWire Card, Rear Wall, Rear Wall Bracket, Shelf kit, WorkCentre Pro 55 ppm kit (NYK), 256MB EPC Memory Upgrade (PWM), 64MB ESS Memory Upgrade	18,655	4,460	14,195
Mandatory Accessory. Select one:				
35OCT	Offset Catch Tray	400	400	0
35OFCFIN	Office Finisher, 2000 Sheet Stapler Stacker (NCC)	1,550	500	1,050
Mandatory Accessory. Select one:				
NOFAXSCAN	No Fax/Scan, Copy/Print FIB	0	0	0
WPFXLINE1	Embedded Fax - 1 Line Kit, Copy/Print FIB	1,499	0	1,499
WPFXLINE2	Embedded Fax - 2 Line Kit, Copy/Print FIB	2,199	0	2,199
INTWFXPK	IFax/NW Fax, IPA Card, Internet Fax Kit, Server Fax Kit, Copy/Print FIB	995	50	945
SCNPK	v Scan//Email, IPA Card, Scan/Email Kit, Print/Copy/Scan/Email	1,295	0	1,295
SCNFAX1PK	Scan/Email/Emb Fax - 1 Line, IPA Card, Scan/Email Kit, Embedded Fax - 1 Line Kit, Print/Copy/Scan/Email FIB	2,255	0	2,255
SCNFAX2PK	Scan/Email/Emb Fax - 2 Lines, IPA Card Scan/Email Kit, Embedded Fax - 2 Line Kit, Print/Copy/Scan/Email FIB	2,955	0	2,955
SCNTWFXPK	Scan/Email/IFAX/NW Fax, IPA Card Scan/Email Kit, Internet Fax Kit, Server Fax Kit, Print/Copy/Scan/Email	1,895	0	1,895
Optional Accessories:				
SCANSTDSW	STD Scan SW, CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Standard Edition	1,195	300	895
SCANDLXSW	DLX Scan SW, CW5.5 Scanning Services, 25 Seats of Scan to PC Desktop - Deluxe Edition	4,195	1,050	3,145
WP256MEM	256MB EPC Memory Upgrade (PWM). May order only one on WorkCentre Pro products	199	0	199
35FI	Foreign Interface, Foreign Interface Kit, Vend Adapter	175	0	175
NTWACCTING	Network Accounting Kit	500	0	500
USBKIT	USB Direct Connect Kit	250	0	250
IOSECURE	Image Overwrite Security Kit	695	0	695
XASSIST2	Xerox Copier Assistant SW, Xerox Copier Assistant SW Kit (required for Section 508 Compliance)	495	0	495
3HOLE	3 - Hole Punch Kit	495	0	495
35ENVKIT	Tray 2 Envelope Insert Kit, Envelope Insert Kit	199	0	199

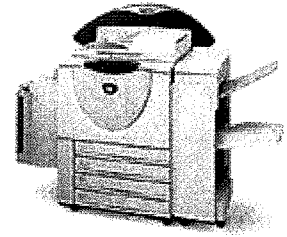
Digital Copier and Printer

Work Centre Pro 65 Digital Copier and Printer

Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WCP65	Work Centre Pro 65 (MRN) with Customer Information Kit , CW 5.5 Network Services, FIB Rear Wall, FIB Mounting Bracket ,one additional Xerographic CRU (113R621), and one additional Fuser CRU	22,850	3,600	19,250
Mandatory Accessory. Select one:				
LWY	3100-Sheet High Capacity Feeder w/Bypass Tray	1,700	350	1,350
LYU	Bypass Tray for the CC65/WCP65	325	0	325
Mandatory Accessory. Select only one:				
100-FIN	100-Sheet Advanced Office Finisher (MTM) and MFF Power Cord for the CC 65/75 and WCP 65/75	5,190	1,315	3,875
65OCT	Offsetting Catch Tray (NGG) w/Decurler Kit and Decurler Drives Kit for the CC/WCP 65 only	400	0	400
LYV	50-Sheet Office Finisher (LYV)	2,830	835	1,995
PRO-FIN	100-Sheet Professional Finisher (MTL) and MFF Power Cord	8,395	2,645	5,750
Mandatory Accessory. Select only one:				
NOSCANFX	No Scan&Email or Fax with P-C FIB	0	0	0
SCANEMAIL	Generic Scanning Enablement & Email for scanning to FlowPort or other third party SW packages, Scan to E-mail Enablement, IPA PWB (PED), CW 5.5 Scanning Services and PSEC FIB	1,695	0	1,695
SCNEMLFAX	Generic Scanning Enablement & Email and Network Fax Server Integration for scanning to FlowPort or other third party SW packages, Scan to E-mail Enablement, Network Fax SW Enablement Customer Letter), IPA PWB (PED), CW 5.5 Scanning Services and PSEC FIB	3,375	0	3,375
SRVFAX	Network Fax Server Integration – Xerox Network Fax SW Enablement Customer Letter, IPA PWB (PED), P-C FIB	1,975	0	1,975
Optional Accessories:				
STAPLER	Convenience Stapler (E6Y) and Accessory Shelf (PEE)	300	0	300
65-75ALT	High Altitude Developer Housing Kit for the CC/WCP 65/75	0	0	0
128MEMEPC	128MB EPC Random Access Memory Kit	345	0	345
128MEMESS	128MB ESS Random Access Memory Kit	345	0	345
DC80FI	Foreign Interface & Remote Dial In capability for Electronic Auditor Access	175	0	175
SECUREIIO	Immediate Image Overwrite Security	995	0	995
DPWRCONV	30 Amp 220 Volt to 20 Amp 110 Volt Conversion Kit)	0	0	0
DC70RHDD	Removable Hard Disk Drive (FD6 & UV9)	1,595	0	1,595
FD7	Disk Drive and Carrier Kit (FD7)	900	0	900
NETACCT	Network Accounting Enablement Requires 1 per mainframe. Other items required from third party Accounting Vendor to complete solution.	500	0	500
USBPRINT	USB Printing Kit and USB Printing Documentation Kit	250	0	250
XASSIST2	Xerox Copier Assistant Accessibility Solution	495	0	495
STDSCAN	Scan to PC Desktop – 25 Seats, Scanning Documentation Kit.Requires SCANEMAIL or SCNEMLFAX or SCNEMLUPG.	1,195	0	1,195
DLXSCAN	Scan to PC Desktop Deluxe – 25 Seats, Scanning Doc Kit. Requires SCANEMAIL or SCNEMLFAX or SCNEMLUPG.	4,195	0	4,195
FD8	ESS Disk Drive and Carrier Kit.	900	0	900
Upgrade Accessories:				
SCNEMLUPG	Scanning / Email Enablement with Scanning Enablement), Scan to Email Enablement, CW5.5 Scanning Services and PSEC FIB. For use with machines that already have SRVFAX.	1,895	0	1,895
SRVFAXUPG	Network Fax Server Integration – Network Fax SW Enablement Customer Letter. Requires CC2WCPUPG. For use with machines that already have SCANEMAIL	1,595	0	1,595

Digital Copier and Printer

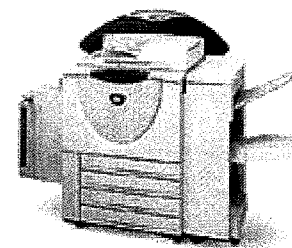
Work Centre Pro 75 Digital Copier and Printer



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WCP75	WorkCentre Pro 75 (MRU), with Customer Information Kit, CW 5.5 Network Services, FIB Rear Wall, FIB Mounting Bracket, one additional Xerographic CRU, one additional Fuser CRU, 2 Pack Toner Kit	26,850	4,800	22,050
Mandatory Accessory. Select one:				
LWY	3100-Sheet High Capacity Feeder w/Bypass Tray (LWY)	1,700	350	1,350
LYW	5100-Sheet High Capacity Feeder with Bypass Tray (LYW)	2,815	565	2,250
Mandatory Accessory. Select only one:				
100-FIN	100-Sheet Advanced Office Finisher (MTM) and MFF Power Cord for the CC 65/75 and WCP 65/75	5,190	1,315	3,875
65OCT	Offsetting Catch Tray (NCG) w/Decurler Kit (098K74021) and Decurler Drives Kit (098K86701) for the CC/WCP 65 only	400	0	400
LYV	50-Sheet Office Finisher (LYV)	2,830	835	1,995
PRO-FIN	100-Sheet Professional Finisher (MTL) and MFF Power Cord for the CC65/75 and WCP 65/75	8,395	2,645	5,750
Mandatory Accessory. Select only one:				
NOSCANFX	No Scan&Email or Fax with P-C FIB	0	0	0
SCANEMAIL	Generic Scanning Enablement & Email for scanning to FlowPort or other third party SW packages, Scan to E-mail Enablement, IPA PWB (PED), CW 5.5 Scanning Services and PSEC FIB	1,695	0	1,695
SCNEMLFAX	Generic Scanning Enablement & Email and Network Fax Server Integration for scanning to FlowPort or other third party SW packages, Scan to E-mail Enablement, Network Fax SW Enablement Customer Letter, IPA PWB (PED), CW 5.5 Scanning Services and PSEC FIB	3,375	0	3,375
SRVFAX	Network Fax Server Integration – Xerox Network Fax SW Enablement Customer Letter, IPA PWB (PED), P-C FIB	1,975	0	1,975
Optional Accessories:				
STAPLER	Convenience Stapler (E6Y) and Accessory Shelf (PEE)	300	0	300
65-75ALT	High Altitude Developer Housing Kit (498K01611) for the CC/WCP 65/75	0	0	0
128MEMEPC	128MB EPC Random Access Memory Kit (098K86720)	345	0	345
128MEMESS	128MB ESS Random Access Memory Kit (498K06190)	345	0	345
DC80FI	Foreign Interface & Remote Dial In capability for Electronic Auditor Access (F9C)	175	0	175
SECUREIIO	Immediate Image Overwrite Security (650K21521)	995	0	995
DPWRCONV	30 Amp 220 Volt to 20 Amp 110 Volt Conversion Kit (098S04470)	0	0	0
DC70RHDD	Removable Hard Disk Drive (FD6 & UV9)	1,595	0	1,595
FD7	Disk Drive and Carrier Kit (FD7)	900	0	900
NETACCT	Network Accounting Enablement (650K21601) Requires 1 per mainframe. Other items required from third party Accounting Vendor to complete solution.	500	0	500
USBPRINT	USB Printing Kit (498K04460) and USB Printing Documentation Kit	250	0	250
XASSIST2	Xerox Copier Assistant Accessibility Solution (498K05550)	495	0	495
STDSCAN	Scan to PC Desktop – 25 Seats (301K11830), Scanning Documentation Kit (650K21561). Requires SCANEMAIL or SCNEMLFAX or SCNEMLUPG.	1,195	0	1,195
DLXSCAN	Scan to PC Desktop Deluxe – 25 Seats (301K11860), Scanning Doc. Kit (650K21561). Requires SCANEMAIL or SCNEMLFAX or SCNEMLUPG.	4,195	0	4,195
Upgrade Accessories. Available on an “accessory only” transaction on installed equipment. CSE Installable:				
SCNEMLUPG	Scanning / Email Enablement with Scanning Enablement (650K21761), Scan to Email Enablement (650K21641), CW5.5 Scanning Services (301K11880) and PSEC FIB (675K10340). For use with machines that already have SRVFAX.	1,895	0	1895
SRVFAXUPG	Network Fax Server Integration – Network Fax SW Enablement Customer Letter (650K21581). Requires CC2WCPUPG. For use with machines that already have SCANEMAIL	1,595	0	1595

Digital Copier and Printer

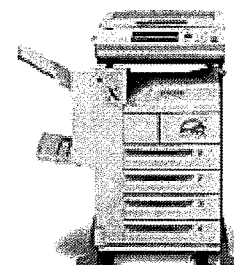
Work Centre Pro 90 Digital Copier and Printer



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
WCP90	Work Centre Pro 90 (MTE) with 5100-Sht High Capacity Feeder (LYW), Customer Information Kit , CW 5.5 Network Services, FIB Rear Wall, FIB Mounting Bracket,one additional Xerographic CRU (113R621), one additional Fuser CRU (109R512), and 2 Pack Toner Kit	39,765	15,065	24,700
Mandatory Accessory. Select one:				
100-FIN90	100-Sheet Advanced Office Finisher (MTM) and MFF Power Cord (498K03540) for the CC/WCP 90	5,190	1,315	3,875
LYV	50-Sheet Office Finisher (LYV)	2,830	835	1,995
PRO-FIN90	100-Sheet Professional Finisher (MTL) and MFF Power Cord for the CC/WCP 90	8,395	2,645	5,750
Mandatory Accessory. Select only one:				
NOSCANFX	No Scan&Email or Fax with P-C FIB	0	0	0
SCANEMAIL	Generic Scanning Enablement & Email for scanning to FlowPort or other third party SW packages, Scan to E-mail Enablement, IPA PWB (PED), CW 5.5 Scanning Services and PSEC FIB	1,695	0	1,695
SCNEMLFAX	Generic Scanning Enablement & Email and Network Fax Server Integration for scanning to FlowPort or other third party SW packages, Scan to E-mail Enablement, Network Fax SW Enablement Customer Letter), IPA PWB (PED), CW 5.5 Scanning Services and PSEC FIB	3,375	0	3,375
SRVFAX	Network Fax Server Integration – Xerox Network Fax SW Enablement Customer Letter, IPA PWB (PED), P-C FIB	1,975	0	1,975
Optional Accessories:				
STAPLER	Convenience Stapler (E6Y) and Accessory Shelf (PEE)	300	0	300
90ALT	High Altitude Developer Housing Kit (613P10030) for the CC/WCP 90	0	0	0
128MEMEPC	128MB EPC Random Access Memory Kit (098K86720)	345	0	345
128MEMESS	128MB ESS Random Access Memory Kit (498K06190)	345	0	345
DC80FI	Foreign Interface & Remote Dial In capability for Electronic Auditor Access	175	0	175
SECUREIIO	Immediate Image Overwrite Security (650K21521)	995	0	995
DPWRCONV	30 Amp 220 Volt to 20 Amp 110 Volt Conversion Kit (098S04470)	0	0	0
DC70RHDD	Removable Hard Disk Drive (FD6 & UV9)	1,595	0	1,595
FD7	Disk Drive and Carrier Kit (FD7)	900	0	900
NETACCT	Network Accounting Enablement (650K21601) Requires 1 per mainframe. Other items required from third party Accounting Vendor to complete solution.	500	0	500
USBPRINT	USB Printing Kit (498K04460) and USB Printing Documentation Kit	250	0	250
XASSIST2	Xerox Copier Assistant Accessibility Solution (498K05550)	495	0	495
STDSCAN	Scan to PC Desktop – 25 Seats (301K11830), Scanning Documentation Kit (650K21561). Requires SCANEMAIL or SCNEMLFAX or SCNEMLUPG.	1,125	330	795
DLXSCAN	Scan to PC Desktop Deluxe – 25 Seats (301K11860), Scanning Doc. Kit (650K21561). Requires SCANEMAIL or SCNEMLFAX or SCNEMLUPG.	3,955	655	3,300
Upgrade Accessories. Available on an “accessory only” transaction on installed equipment. CSE Installable:				
SCNEMLUPG	Scanning / Email Enablement with Scanning Enablement (650K21761), Scan to Email Enablement (650K21641), CW5.5 Scanning Services and PSEC FIB (675K10340). For use with machines that already have SRVFAX.	1,895	0	1895
SRVFAXUPG	Network Fax Server Integration Network Fax SW Enablement Customer Letter. Requires CC2WCPUPG. For use with machines that already have SCANEMAIL	1,500	320	1,180

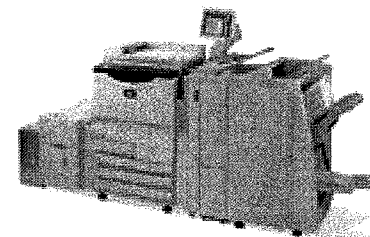
Document Center

Digital Bookmark Copier DIGBKA



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
DIGBKA	Digital BookMark Copier (HYD) Simplex includes 4 trays, Bookmark kit, angled Console, 4 tray lock, foreign Interface Device, Documentation	8,460	1,190	7,270
DIGBKAS	Digital BookMark Copier/Printer (KLD) Simplex includes 4 trays, Bookmark kit, angled Console, 4 tray lock, foreign Interface Device, Documentation (650K19580) CW 5.3 Network Services	11,280	1,475	9,805
Required Accessory. Select only one.				
DCMETRCRU	CRU Kit. Select if customer is on Metered Supplies Plan. NOT available w/ DCSOLDCRU	0	0	0
DCSOLDCRU	CRU Kit Select if customer is on Non-Metered Supplies Plan. NOT Available w/ DCMETRCRU. DO NOT use for TRIAL orders	0	0	0
Required Accessory. Select only one.				
DCFINSTND	Finisher/Stand (7WP / 98K42081). NOT Available with DCFINHCF or DC20CT	695	0	695
DCFINHCF	Finisher/High Capacity Feeder (7WP/ C6H). NOT Available with DCFINSTND or DC20CT	1,195	0	1,195
DGBKCTHCF	Catch Tray Kit / High Capacity Feeder, C6H. NOT Available with DCFINSTND, DGBKFNHCF or DGBKCT	1,800	0	1,800
DGBKCT	Catch Tray Kit – with unique bracket (497k01430). NOT Available with DCFINSTND, DGBKFNHCF or DGBKCTHCF	0	0	0
Optional Accessories:				
BKMRKVEND	Xerox Vend Station III (498K03840). Accepts both coins and bills.. Additional 3 rd party vend solutions are available through Xerox Customized Applications Services. They include standalone magnetic card readers, coin-only solutions, 'Y' and triple 'Y' harnesses, and other vend systems compliant with the Xerox Foreign Interface standard. For more information contact CAS at (585) 427-5414 or 8*227-5414 or visit their website @ http://www.cas.world.xerox.com .	1,995	0	1,995
VENDMOUNT	6VG Mounting Bracket (498K03370) Mounting HW to attach an existing (in-place) Danyl Vend Station (Prod.Code 6VG) to a digital BookMark. Order <u>only</u> if your customer already has a 6VG Vend Station and would like to connect it to a new digital BookMark.	200	0	200
AUDKIT	Auditron PC Download Kit	76	0	76
DC20TOKEN	Token Ring (98K86475)	600	0	600
098K69280	Mobility Plate	0	0	0

Digital Copier and System

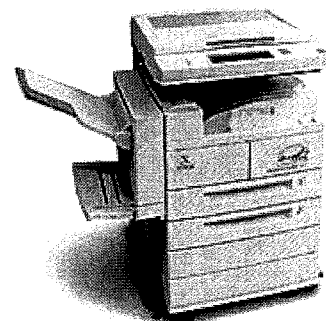
2101/ 2101ST**P 2101ST/ P2101ST**

Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
2101 Digital Copier				
2101 (OSG) P2101 (PSG)	2101 Digital Copier with Document Handler/ Scanner, Copy Server, Copy Server UI, Wing Shelf, EPC Hard Disk, Nationalization Kit, Drum Cartridge	47,200	18,450	28,750
Required Accessory. Select only one.				
RUV	Finisher w/ 3H Punch	6,550	1,600	4,950
REH	Fin w/ Booklet Maker	11,800	2,900	8,900
Optional Accessories. Requires CSE, post mainframe install.				
NTU	High Capacity Feeder (NTU)	2,500	0	2,500
REL	Folder Module for Finisher (REL)	5,700	1,600	4,100
FACISTAND	2101 FACI Furniture Stand (NWU)	649	0	649
1010FI	Foreign Interface Device (NMP)	150	0	150
MC4	Mobility Plate	0	0	0
Upgrade Accessories. Available as an "Accessory Only" transaction to installed equipment. CSE Installable				
PTR	EX2101 Controller	8,200	4,050	4,150
PYE	256 MB Memory for EX2101 Controller	250	0	250
EFI-FACI	EX2101 FACI Kit	1,995	0	1,995
DBPRO	Doc Builder Pro Software. Requires EFI-FACI or customer supplies keyboard, mouse and monitor that meets system requirements. For use with Digital System (ST) or equivalent	2,576	0	2,576

2101 Digital System				
2101ST (OSG) P2101ST (PSG)	2101 Digital System with Document Handler/ Scanner, Copy Server, Copy Server UI, Wing Shelf, EPC Hard Disk, Nationalization Kit, and Drum Cartridge	47,200	18,450	28,750
Required Accessory.				
PTR	EX2101 Controller	8,200	4,050	4,150
Required Accessory. Select only one.				
RUV	Finisher w/ 3H Punch	6,550	1,600	4,950
REH	Fin w/ Booklet Maker	11,800	2,900	8,900
Optional Accessories. Requires CSE, post mainframe install.				
NTU	High Capacity Feeder (NTU)	2,500	0	2,500
REL	Folder Module for Finisher (REL)	5,700	1,600	4,100
FACISTAND	2101 FACI Furniture Stand (NWU)	649	0	649
1010FI	Foreign Interface Device (NMP)	150	0	150
MC4	Mobility Plate	0	0	0
EFI-FACI	EX2101 FACI Kit	1,995	0	1,995
DBPRO	Doc Builder Pro Software. Requires EFI-FACI or customer supplies keyboard, mouse and monitor that meets system requirements. For use with Digital System (ST) or equivalent	2,576	0	2,576
PYE	256 MB Memory for EX2101 Controller	250	0	250

Document Center Digital Copier

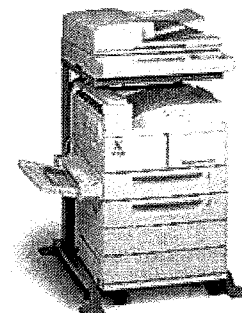
Document Centre 426/ 426S Digital Copier



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
DC426	DC426 Digital Copier with DADF, Duplex, 2 Trays and Documentation Kit	7,100	3,101	3,999
DC426S	DC426 Network System with DADF, Duplex, 4 Trays, CentreWare Network Services 5.51 and Documentation Kit	8,400	3,501	4,899
Required Accessory. Select only one.				
DCMETRCRU	CRU Kit. Select if customer is on Metered Supplies Plan. NOT available w/ DCSOLDCRU	0	0	0
DCSOLDCRU	CRU Kit Select if customer is on Non-Metered Supplies Plan. NOT Available w/ DCMETRCRU. DO NOT use for TRIAL orders	0	0	0
Required Accessory. Select only one.				
DCFINSTND	Finisher/Stand NOT Available with DCFINHCF or DC20CT	695	0	695
DCFINHCF	Finisher/High Capacity Feeder. NOT Available with DCFINSTND or DC20CT	1,195	0	1,195
DC20CT	Catch Tray. NOT Available with DCFINHCF or DCFINSTND	0	0	0
Optional Accessories:				
ASTOFCPK	Network System Office Pack – Envelope Tray, Stapler	400	0	400
AUDKIT	Auditron PC Download Kit	76	0	76
DC20FXPAK	DC426 FAX Pack. includes all components necessary for FAX on Digital Copier	1,780	0	1,780
DC220FI	Foreign Interface Device	177	0	177
Optional Accessories for 426 DC - Copier ONLY :				
ADCOFCPK	For 426 DC - Copier version ONLY. Digital Copier Office Pack – Envelope Tray, Stapler and Two (2) Paper Trays (CV6) . NOT Available with CV6 Paper Trays	1,005	0	1,005
CV6	For 426 DC - Copier version ONLY. Additional Paper Tray. Can order one. N/A with ADCOFCPK	505	0	505
DC426UPG	For 426 DC - Copier version ONLY. 426 Copier to System upgrade. DC to ST Upgrade Kit – Network Controller, Centreware Network Services 5.51, Documentation Firmware Kit.	4,030	1,000	3,030
Available as an "Accessory Only" transaction to In-Place equipment. CSE Installable.				
A20SFAXPK	Embedded Fax Line 1 includes Fax Line 1 and LAN Fax kit	1,800	0	1,800
SCANENB	Network to Scanning Enablement	1,295	0	1,295
SCANSTD	Scan to PC Desktop – Standard. Includes CW5.5 Scanning Services. 25 Seats of Standard Scan to PC Desktop	1,195	0	1,195
SCANDLX	Scan to PC Desktop –Deluxe. Includes CW5.5 Scanning Services. 25 Seats of Standard Scan to PC Desktop	4,195	0	4,195
DC20TOKEN	Token Ring	595	0	595

Document Center Digital Copier

Document Centre 430/ 430S Digital Copier

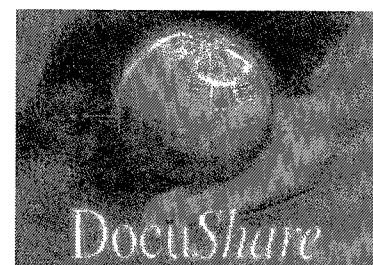


Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
DC430	DC430 Digital Copier with DADF, Duplex, 2 Trays and Documentation Kit	7,425	2,326	5,099
DC430S	DC430 Network System with DADF, Duplex, 4 Trays, CentreWare Network Services 5.51 and Documentation Kit	9,120	2,121	6,999
Required Accessory. Select only one.				
DCMETRCRU	CRU Kit. Select if customer is on Metered Supplies Plan. NOT available w/ DCSOLDCRU	0	0	0
DCSOLDCRU	CRU Kit Select if customer is on Non-Metered Supplies Plan. NOT Available w/ DCMETRCRU. DO NOT use for TRIAL orders	0	0	0
Required Accessory. Select only one.				
DC32FINST	Finisher/Stand NOT Available with DC32FNHCF or DC32CT	1,065	0	1,065
DC32FNHCF	Finisher/High Capacity Feeder. NOT Available with DC32FNST or DC32CT	1,820	0	1,820
DC32CT	Catch Tray. NOT Available with DC32FNHCF or DC32FNST	0	0	0
Optional Accessories:				
ASTOFCPK	Network System Office Pack – Envelope Tray, Stapler	400	0	400
AUDKIT	Auditron PC Download Kit	76	0	76
DCFAXPAC	DC425, 430, 432, 440 FAX Pack. includes all components necessary for FAX on Digital Copier	1,930	0	1,930
DC32FI	Foreign Interface Device	177	0	177
DC32FAX2	Fax Line 2. Requires DC FAXPAC	705	0	705
098K69280	Mobility Plate	0	0	0
Optional Accessories for 430 DC - Copier ONLY :				
ADCOFCPK	For 430 DC - Copier ONLY. Digital Copier Office Pack – Envelope Tray, Stapler and Two (2) Paper Trays (CV6) . NOT Available with CV6 Paper Trays	1,005	0	1,005
CV6	For 430 DC - Copier ONLY. Additional Paper Tray. Can order one. N/A with ADCOFCPK	505	0	505
DC430UPG	For 430 DC - Copier version ONLY. Copier to System upgrade. DC to ST Upgrade Kit – Network Controller, Centreware Network Services 5.51, Documentation Firmware Kit.	4,030	1,000	3,030
Optional Accessories to DC430/ DC430S. Available on an Accessory Only transaction to in-place equipment, CSE installable:				
SCANSTD	Scan to PC Desktop – Standard. Includes CW5.5 Scanning Services. 25 Seats of Standard Scan to PC Desktop	1,195	0	1,195
SCANDLX	Scan to PC Desktop –Deluxe. Includes CW5.5 Scanning Services. 25 Seats of Standard Scan to PC Desktop	4,195	0	4,195
DC20TOKEN	Token Ring	595	0	595
DCACCTW	Network Accounting Enablement. Requires on per each DC mainframe, and other items from 3 rd party accounting vendor.	500	0	500
ValuPak Optional Accessories. Select only ONE. Available on an Accessory Only transaction to in-place equipment				
ASCNTFXPK	Network Scanning w/E-Mail and Network Fax Server Integration (for Scanning to 3 rd Party Network FAX Server) – Scan Fax Enablement Network Scanning plus E-Mail and Network FAX Server Integration Kit. Requires a 3 rd Party Server to complete this solution. The Server must be purchased separately from a 3 rd Party Vendor.	2,555	0	2,555

Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
ASCNFXPK	Network Scanning w/E-Mail, Embedded Fax Line 1 – Scan Fax Enablement, Network Scanning plus E-Mail, Fax Line 1 and LAN Fax.	2,455	0	2,455
ASCNPK	Network Scanning w/E-Mail – Scan Fax Enablement and Network Scanning plus E-Mail.	1,295	0	1,295
A32SFAXPK	Embedded Fax Line 1 – Fax Line 1, LAN Fax, MF Sys Kit and SCSI Enablement.	1,715	0	1,715
ANTFXPK	Network Fax Server Integration (for Scanning to 3 rd Party Network Fax Server)– Scan Fax Enablement and Server Fax Kit. Requires a 3 rd Party Server to complete this solution. The Server must be purchased separately from a 3 rd Party Vendor.	1,820	0	1,820

Software Solutions

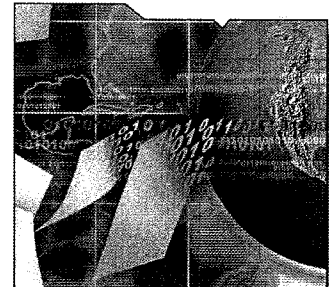
DocuShare 4.0



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
DOCSHRSVR	DocuShare Software V4.0 (WYL)	3,795	400	3,395
DOCSHROFC	DocuShare Software V4.0 Office Bundle includes DocuShare Software V4.0 (WYL), Enterprise Database Connector for Oracle and SQL Server (YCL), Enterprise Directory Services Connector to LDAP & Microsoft Active Directory (YCK), Outlook Server Component (YCW)	7,595	800	6,795
YCF	DocuShare V4.0 Read/Write/Manage Single Server 10 User CAL + 1 Concurrent Guest License Up to 5 YCF's may be ordered.	715	75	640
YFH	DocuShare V4.0 Read/Write/Manage Single Server 50 User CAL + 5 Concurrent Guest License Up to 5 YFH's may be ordered.	3,565	375	3,190
YFK	DocuShare V4.0 Read/Write/Manage Single Server 250 User CAL + 25 Concurrent Guest License. Up to 5 YFK's may be ordered.	17,815	1,875	15,940
YCN	for DOCSHROFC Only: DocuShare V4.0 100 Concurrent Guest Access License. Up to 5 YCN's may be ordered.	2,850	300	2,550
Optional Accessories:				
YCP	DocuShare V4.0 Unlimited Concurrent Guest Access Licenses			
YCR	High Capacity Kit includes Enterprise Directory Service Connector to LDAP & Microsoft Active Directory, Enterprise Database Connector for Oracle and SQL Server and Verity extensions. Note: The High Capacity Kit is a required component for customers implementing either the DR/HA or Archive options which are available through TXC.	23,750	2,500	21,250
YCM	DocuShare V4.0 10 Concurrent Guest Access Licenses. Up to 5 YCM's may be ordered.	950	100	850
YCK	for DOCSHRSVR Only: Enterprise Directory Service Connector to LDAP & Microsoft Active Directory	4,750	500	4,250
YCL	for DOCSHRSVR Only: Enterprise Database Connector for Oracle and SQL Server	2,850	300	2,550
YCN	for DOCSHRSVR Only: DocuShare V4.0 100 Concurrent Guest Access Licenses. Up to 5 YCN's may be ordered.	2,850	300	2,550
YCY	for DOCSHROFC Only: DocuShare Outlook 10-Seat Client Access License (CAL). Up to 5 YCY's may be ordered.	145	15	130
YFL	for DOCSHROFC Only: DocuShare Outlook 50-Seat Client Access License (CAL). Up to 5 YFL's may be ordered.	715	75	640
YFM	for DOCSHROFC Only: Outlook 250-Seat Client Access License (CAL). Up to 5 YFM's may be ordered.	3,565	375	3,190

Software Solutions

Smartsend



Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA Net Price \$
	<ul style="list-style-type: none"> SMARTsend™ and SMARTsend Professional™ are part of the FreeFlow Office suite providing customers with a comprehensive set of workflow tools, automating the digital transformation, conversion and distribution of hard copy documents. SMARTSEND and SMTSENDPRO available only to the WorkCentre Pro series of products (or equivalent). The solution requires a customer provided server that meets Xerox specifications. Customer must have at least one scanning enabled WorkCentre Pro or Document Centre for input to the solution (new or in-place equipment). The software is compatible with the following Xerox WorkCentre Pro and Document Centre System equipment: DC420/426/430/440, DC432/425, WCP123/128, WCPS32/40, WCP2128/2636/3545, DC535/545/555, WCP35/45/55, WCP35H/45H/55H, DC240/255/265, DC460/470/480/490, WCP65/75/90 and applicable 'C' market codes or upgraded equivalent. Any additional questions regarding eligible scanning enablement on the devices, see Product Related Information. Trials, No Risk, Rental transactions <u>NOT</u> allowed. Standard and Extended Warranty do not apply. SMARTSEND and SMTSENDPRO are serialized standalone mainframes, customer installable and shipped directly to customer via Airborne/DHL ground from Webster PDC. 			
SMARTSEND	SMARTsend 1.0 with 5 Device Licenses (VTN)	\$1,399		\$1,399
SMTSENDPRO	SMARTsend Professional 1.0 with 5 Device Licenses (VTP)	\$4,199		\$4,199
SIN 51-57 Optional Accessories				
WLK	5 Additional SMARTsend Device Licenses	\$499		\$499
WLL	15 Additional SMARTsend Device Licenses	\$1,149		\$1,149
WLM	50 Additional SMARTsend Device Licenses	\$2,499		\$2,499

Contract Reference Number:3610-01
SAP Contract Number:4600004139
Change Number: 31
Change Effective Date: 09/22/2005

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2005 Renewed thru December 31, 2006
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: : NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

Oce (SAP 4600004139), use the GSA price list GS-25F-0060M through Mod 70 dated August 19, 2005:

Please change contact info as follows:
Lee D. Metzger
Public Sector Contracts Manager
2300 Clarendon Boulevard, Suite 1200
Arlington, VA 22201
Phone: 703-247-3926; 800-659-0061 ext 3926

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.

Contract Reference Number:3610-01
SAP Contract Number:4600004139
Collective Number: CN00000366
Change Number: 32
Change Effective Date: 10/07/2005

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2006
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: :

NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

In accordance with the update option, Kyocera Mita (SAP 4600004208), has supplied the Department of General Services with changes to reflect new prices/discontinuation of products. Please use price list dated October 4, 2005.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Pricing & Comp

October 04 2005 update

Commonwealth of Pennsylvania 01/28/03 - 12/31/05 Extended to 12/31/06

Contract # 4600004208 Kyocera Mita Vendor # 172615

MODELS AND ACCESSORIES	DESCRIPTION	SUGGESTED RETAIL PRICE
KM-3035	30 C.P.M. Digital Copier with duplexing	\$ 5,995.00
Accessories	Accessories	
SRDF-2	Reversing Document Feeder	\$ 1,360.00
DF-71	3000 Sheet Finisher with Punch (requires AK-71C)	\$ 2,617.00
DF-73	1000 Sheet Finisher (requires AK-71C)	\$ 1,400.00
DF-75	Saddle Stitch Finisher (requires AK-71C & RA-1)	\$ 2,850.00
DF-78	Internal Finisher	\$ 1,095.00
PF-75	3000 Sheet Drawer	\$ 1,470.00
PF-70	Dual 500 Sheet Drawer	\$ 1,286.00
M-2107	7 Bin Mail Box (requires DF-71 for installation)	\$ 1,048.00
J-1402	Job Separator	\$ 208.00
PH-2A	Punch Unit (2/3 hole) for DF-75	\$ 670.00
RA-1	Reversing Adaptor for DF-75	\$ 500.00
Print/Scan System U	Print Scan System	\$ 2,200.00
Fax System J	Fax System (Print/Scan System U is required for network fax)	\$ 1,155.00
FM1-8MB	Fax Memory Board	\$ 220.00
IB-11	Serial Interface	\$ 29.00
IB-20	Enhanced 10Base-T/100Base-TX, 10Base2 N.I.C.	\$ 399.00
IB-22	Enhanced Wireless N.I.C., 802.11b	\$ 419.00
HD-70	HDD for Copier	\$ 350.00
HD-ME4	20.0 GB HDD for Printer	\$ 479.00
AK-71C	DF-71/73/75 Attachment Kit	\$ 50.00
Original Holder	Original Holder	\$ 117.00
Copier Stand	Stand	\$ 165.00
KM-4035	40 C.P.M. Digital Copier with duplexing	\$ 7,645.00
Accessories	Accessories	
SRDF-2	Reversing Document Feeder	\$ 1,360.00
DF-71	3000 Sheet Finisher with Punch (requires AK-71C)	\$ 2,617.00
DF-73	1000 Sheet Finisher (requires AK-71C)	\$ 1,400.00
DF-75	Saddle Stitch Finisher (requires AK-71C & RA-1)	\$ 2,850.00
DF-78	Internal Finisher	\$ 1,095.00
PF-75	3000 Sheet Drawer	\$ 1,470.00
PF-70	Dual 500 Sheet Drawer	\$ 1,286.00
M-2107	7 Bin Mail Box (requires DF-71 for installation)	\$ 1,048.00
J-1402	Job Separator	\$ 208.00
PH-2A	Punch Unit (2/3 hole) for DF-75	\$ 670.00
RA-1	Reversing Adaptor for DF-75	\$ 500.00
Print/Scan System U	Print Scan System	\$ 2,200.00
Fax System J	Fax System (Print/Scan System U is required for network fax)	\$ 1,155.00
FM1-8MB	Fax Memory Board	\$ 220.00
IB-11	Serial Interface	\$ 29.00
IB-20	Enhanced 10Base-T/100Base-TX, 10Base2 N.I.C.	\$ 399.00

Pennsylvania Purchase Price	Percent Discount From MSRP	Base Monthly Maintenance	Copies Included	Copy Charge Service & Supplies
\$ 3,177.35	47%	\$ -	0	\$ 0.0085
\$ 720.80	47%	N/A	N/A	N/A
\$ 1,387.01	47%	N/A	N/A	N/A
\$ 742.00	47%	N/A	N/A	N/A
\$ 1,510.50	47%	N/A	N/A	N/A
\$ 580.35	47%	N/A	N/A	N/A
\$ 779.10	47%	N/A	N/A	N/A
\$ 681.58	47%	N/A	N/A	N/A
\$ 555.44	47%	N/A	N/A	N/A
\$ 110.24	47%	N/A	N/A	N/A
\$ 355.10	47%	N/A	N/A	N/A
\$ 265.00	47%	N/A	N/A	N/A
\$ 1,166.00	47%	N/A	N/A	N/A
\$ 612.15	47%	N/A	N/A	N/A
\$ 116.60	47%	N/A	N/A	N/A
\$ 15.37	47%	N/A	N/A	N/A
\$ 211.47	47%	N/A	N/A	N/A
\$ 222.07	47%	N/A	N/A	N/A
\$ 185.50	47%	N/A	N/A	N/A
\$ 253.87	47%	N/A	N/A	N/A
\$ 26.50	47%	N/A	N/A	N/A
\$ 62.01	47%	N/A	N/A	N/A
\$ 87.45	47%	N/A	N/A	N/A
\$ 4,051.85	47%	\$ -	0	\$ 0.0085
\$ 720.80	47%	N/A	N/A	N/A
\$ 1,387.01	47%	N/A	N/A	N/A
\$ 742.00	47%	N/A	N/A	N/A
\$ 1,510.50	47%	N/A	N/A	N/A
\$ 580.35	47%	N/A	N/A	N/A
\$ 779.10	47%	N/A	N/A	N/A
\$ 681.58	47%	N/A	N/A	N/A
\$ 555.44	47%	N/A	N/A	N/A
\$ 110.24	47%	N/A	N/A	N/A
\$ 355.10	47%	N/A	N/A	N/A
\$ 265.00	47%	N/A	N/A	N/A
\$ 1,166.00	47%	N/A	N/A	N/A
\$ 612.15	47%	N/A	N/A	N/A
\$ 116.60	47%	N/A	N/A	N/A
\$ 15.37	47%	N/A	N/A	N/A
\$ 211.47	47%	N/A	N/A	N/A

MODELS AND ACCESSORIES	DESCRIPTION	SUGGESTED RETAIL PRICE
IB-22	Enhanced Wireless N.I.C., 802.11b	\$ 419.00
HD-70	HDD for Copier	\$ 350.00
HD-ME4	20.0 GB HDD for Printer	\$ 479.00
AK-71C	DF-71/73/75 Attachment Kit	\$ 50.00
Original Holder	Original Holder	\$ 117.00
Copier Stand	Stand	\$ 165.00
KM-5035	50 C.P.M. Digital Copier with duplexing	\$ 9,295.00
Accessories	Accessories	
SRDF-2	Reversing Document Feeder	\$ 1,360.00
DF-71	3000 Sheet Finisher with Punch (requires AK-71C)	\$ 2,617.00
DF-73	1000 Sheet Finisher (requires AK-71C)	\$ 1,400.00
DF-75	Saddle Stitch Finisher (requires AK-71C & RA-1)	\$ 2,850.00
DF-78	Internal Finisher	\$ 1,095.00
PF-75	3000 Sheet Drawer	\$ 1,470.00
PF-70	Dual 500 Sheet Drawer	\$ 1,286.00
M-2107	7 Bin Mail Box (requires DF-71 for installation)	\$ 1,048.00
J-1402	Job Separator	\$ 208.00
PH-2A	Punch Unit (2/3 hole) for DF-75	\$ 670.00
RA-1	Reversing Adaptor for DF-75	\$ 500.00
Print/Scan System U	Print Scan System	\$ 2,200.00
Fax System J	Fax System (Print/Scan System U is required for network fax)	\$ 1,155.00
FM1-8MB	Fax Memory Board	\$ 220.00
IB-11	Serial Interface	\$ 29.00
IB-20	Enhanced 10Base-T/100Base-TX, 10Base2 N.I.C.	\$ 399.00
IB-22	Enhanced Wireless N.I.C., 802.11b	\$ 419.00
HD-70	HDD for Copier	\$ 350.00
HD-ME4	20.0 GB HDD for Printer	\$ 479.00
AK-71C	DF-71/73/75 Attachment Kit	\$ 50.00
Original Holder	Original Holder	\$ 117.00
Copier Stand	Stand	\$ 165.00
KM-C850D	8 C.P.M. Digital Color Copier (includes duplex & PD-800 cassette)	\$ 8,595.00
Accessories	Accessories	
SRDF-2	Reversing Document Feeder	\$ 1,360.00
DF-35	3,000 Sheet Multi-position Stapler Finisher w/ hole punch	\$ 2,995.00
PF-35	Dual 250 Sheet Drawers (includes CA-32)	\$ 980.00
Printing System (S)	Network Printer	\$ 1,290.00
Scan System C	Network Scanner	\$ 1,455.00
Fax System G	Fax Unit	\$ 1,095.00
FM1-8MB	Fax Memory Board	\$ 220.00
IB-11	Serial Interface	\$ 29.00
IB-20	10Base-T/100Base-TX, 10Base2 N.I.C.	\$ 399.00
IB-22	Wireless N.I.C., 802.11b	\$ 419.00
HD-ME4	20.0 GB HDD for Printer	\$ 479.00
Original Holder	Original Holder	\$ 117.00
CA-32	Caster Kit (not needed if PF-35 is ordered)	\$ 100.00

Pennsylvania Purchase Price	Percent Discount From MSRP	Base Monthly Maintenance	Copies Included	Copy Charge Service & Supplies
\$ 222.07	47%	N/A	N/A	N/A
\$ 185.50	47%	N/A	N/A	N/A
\$ 253.87	47%	N/A	N/A	N/A
\$ 26.50	47%	N/A	N/A	N/A
\$ 62.01	47%	N/A	N/A	N/A
\$ 87.45	47%	N/A	N/A	N/A
\$ 4,926.35	47%	\$ -	0	\$ 0.0085
\$ 720.80	47%	N/A	N/A	N/A
\$ 1,387.01	47%	N/A	N/A	N/A
\$ 742.00	47%	N/A	N/A	N/A
\$ 1,510.50	47%	N/A	N/A	N/A
\$ 580.35	47%	N/A	N/A	N/A
\$ 779.10	47%	N/A	N/A	N/A
\$ 681.58	47%	N/A	N/A	N/A
\$ 555.44	47%	N/A	N/A	N/A
\$ 110.24	47%	N/A	N/A	N/A
\$ 355.10	47%	N/A	N/A	N/A
\$ 265.00	47%	N/A	N/A	N/A
\$ 1,166.00	47%	N/A	N/A	N/A
\$ 612.15	47%	N/A	N/A	N/A
\$ 116.60	47%	N/A	N/A	N/A
\$ 15.37	47%	N/A	N/A	N/A
\$ 211.47	47%	N/A	N/A	N/A
\$ 222.07	47%	N/A	N/A	N/A
\$ 185.50	47%	N/A	N/A	N/A
\$ 253.87	47%	N/A	N/A	N/A
\$ 26.50	47%	N/A	N/A	N/A
\$ 62.01	47%	N/A	N/A	N/A
\$ 87.45	47%	N/A	N/A	N/A
\$ 4,555.35	47%	\$ -	0	\$ 0.1309
\$ 720.80	47%	N/A	N/A	N/A
\$ 1,587.35	47%	N/A	N/A	N/A
\$ 519.40	47%	N/A	N/A	N/A
\$ 683.70	47%	N/A	N/A	N/A
\$ 771.15	47%	N/A	N/A	N/A
\$ 580.35	47%	N/A	N/A	N/A
\$ 116.60	47%	N/A	N/A	N/A
\$ 15.37	47%	N/A	N/A	N/A
\$ 211.47	47%	N/A	N/A	N/A
\$ 222.07	47%	N/A	N/A	N/A
\$ 253.87	47%	N/A	N/A	N/A
\$ 62.01	47%	N/A	N/A	N/A
\$ 53.00	47%	N/A	N/A	N/A

MODELS AND ACCESSORIES	DESCRIPTION	SUGGESTED RETAIL PRICE	Pennsylvania Purchase Price	Percent Discount From MSRP	Base Monthly Maintenance	Copies Included	Copy Charge Service & Supplies
KM-C2230	22/35 C.P.M. Digital Color MFP with standard PCL Print, Scan, I FAX	\$ 11,842.00	\$ 6,276.26	47%	\$ -	0	\$ 0.1900
Accessories	Accessories						
DP-621	Reversing Automatic Document Processor	\$ 1,497.00	\$ 793.41	47%	N/A	N/A	N/A
DU-621	Automatic Duplexing Unit	\$ 499.00	\$ 264.47	47%	N/A	N/A	N/A
DF-621	1000 Sheet Staple Finisher	\$ 1,798.00	\$ 952.94	47%	N/A	N/A	N/A
DF-626	Saddle Stitch Finisher	\$ 3,198.00	\$ 1,694.94	47%	N/A	N/A	N/A
PF-621	Saddle Stitch Finisher	\$ 1,298.00	\$ 687.94	47%	N/A	N/A	N/A
PF-625	500 Sheet x 1 Drawer + Storage	\$ 859.00	\$ 455.27	47%	N/A	N/A	N/A
PF-627	500 Sheet x 2 Drawers	\$ 1,195.00	\$ 633.35	47%	N/A	N/A	N/A
PH-620	Punch Unit for DF-626	\$ 550.00	\$ 291.50	47%	N/A	N/A	N/A
Fiery X3e 22C-KM	Embedded PS3, PCL6, 5C Print Controller	\$ 4,012.00	\$ 2,126.36	47%	N/A	N/A	N/A
Interface Kit for Fiery X3e 22C-KM	Interface Kit for Fiery	\$ 295.00	\$ 156.35	47%	N/A	N/A	N/A
IB-80	Parallel Interface Kit for Standard Controller	\$ 163.00	\$ 86.39	47%	N/A	N/A	N/A
HD-21	Copier 40GB HDD	\$ 329.00	\$ 174.37	47%	N/A	N/A	N/A
Platen Cover Type E	Platen Cover	\$ 88.00	\$ 46.64	47%	N/A	N/A	N/A
JS-621	3rd Output Tray for DF-621	\$ 239.00	\$ 126.67	47%	N/A	N/A	N/A
CB-621	Copy Desk	\$ 185.00	\$ 98.05	47%	N/A	N/A	N/A
Mechanical Counter	Mechanical Counter	\$ 31.00	\$ 16.43	47%	N/A	N/A	N/A
Attachment Kit for Key Counter	Attachment Kit for Key Counter	\$ 130.00	\$ 68.90	47%	N/A	N/A	N/A
Key Counter B	Key Counter B	\$ 225.00	\$ 119.25	47%	N/A	N/A	N/A
							per linear foot

MODELS AND ACCESSORIES	DESCRIPTION	SUGGESTED RETAIL PRICE
KM-4850W	Digital Engineering Copier	\$ 29,998.00
KM-P4845W	4 "D Size" DrawingsPM CAD Printer	\$ 17,498.00
KM-P4850W	6 "D Size" DrawingsPM CAD Printer	\$ 23,998.00
Accessories	Accessories	
KM-S4850W Scanner	Scanner (requires KM-P4845W or KM-P4850W)	\$ 11,218.00
KM-S4850W Stand	Stand for KM-S4850W Scanner	\$ 1,050.00
RU-4A	Automatic Roll Unit for KM-4850W	\$ 1,578.00
CAD Master Controller	Plotter/Scanner Controller Kit for KM-4850W	\$ 5,998.00

Pennsylvania Purchase Price	Percent Discount From MSRP	Base Monthly Maintenance	Copies Included	Copy Charge Service & Supplies
\$ 15,898.94	47%	\$ -	0	\$ 0.0750
\$ 9,273.94	47%	\$ -	0	\$ 0.0750
\$ 12,718.94	47%	\$ -	0	\$ 0.0750
\$ 5,945.54	47%	N/A	N/A	N/A
\$ 556.50	47%	N/A	N/A	N/A
\$ 836.34	47%	N/A	N/A	N/A
\$ 3,178.94	47%	N/A	N/A	N/A

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Commonwealth of Pennsylvania
Contract # 4600004208 Kyocera Mit

MODELS AND ACCESSORIES	24 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
KM-3035	\$ 122.01	0	\$ 0.0085	51.16%
Accessories				
SRDF-2	\$ 27.68	N/A	N/A	51.16%
DF-71	\$ 53.26	N/A	N/A	51.16%
DF-73	\$ 28.49	N/A	N/A	51.16%
DF-75	\$ 58.00	N/A	N/A	51.16%
DF-78	\$ 22.29	N/A	N/A	51.16%
PF-75	\$ 29.92	N/A	N/A	51.16%
PF-70	\$ 26.17	N/A	N/A	51.16%
M-2107	\$ 21.33	N/A	N/A	51.16%
J-1402	\$ 4.23	N/A	N/A	51.16%
PH-2A	\$ 13.64	N/A	N/A	51.16%
RA-1	\$ 10.18	N/A	N/A	51.16%
Print/Scan System U	\$ 44.77	N/A	N/A	51.16%
Fax System J	\$ 23.51	N/A	N/A	51.16%
FM1-8MB	\$ 4.48	N/A	N/A	51.16%
IB-11	\$ 0.59	N/A	N/A	51.16%
IB-20	\$ 8.12	N/A	N/A	51.16%
IB-22	\$ 8.53	N/A	N/A	51.16%
HD-70	\$ 7.12	N/A	N/A	51.16%
HD-ME4	\$ 9.75	N/A	N/A	51.16%
AK-71C	\$ 1.02	N/A	N/A	51.16%
Original Holder	\$ 2.38	N/A	N/A	51.16%
Copier Stand	\$ 3.36	N/A	N/A	51.16%
KM-4035	\$ 155.59	0	\$ 0.0085	51.16%
Accessories				
SRDF-2	\$ 27.68	N/A	N/A	51.16%
DF-71	\$ 53.26	N/A	N/A	51.16%
DF-73	\$ 28.49	N/A	N/A	51.16%
DF-75	\$ 58.00	N/A	N/A	51.16%
DF-78	\$ 22.29	N/A	N/A	51.16%
PF-75	\$ 29.92	N/A	N/A	51.16%
PF-70	\$ 26.17	N/A	N/A	51.16%
M-2107	\$ 21.33	N/A	N/A	51.16%
J-1402	\$ 4.23	N/A	N/A	51.16%
PH-2A	\$ 13.64	N/A	N/A	51.16%
RA-1	\$ 10.18	N/A	N/A	51.16%
Print/Scan System U	\$ 44.77	N/A	N/A	51.16%
Fax System J	\$ 23.51	N/A	N/A	51.16%
FM1-8MB	\$ 4.48	N/A	N/A	51.16%
IB-11	\$ 0.59	N/A	N/A	51.16%
IB-20	\$ 8.12	N/A	N/A	51.16%

36 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 90.55	0	\$ 0.0085	45.62%
\$ 20.54	N/A	N/A	45.62%
\$ 39.53	N/A	N/A	45.62%
\$ 21.15	N/A	N/A	45.62%
\$ 43.05	N/A	N/A	45.62%
\$ 16.54	N/A	N/A	45.62%
\$ 22.20	N/A	N/A	45.62%
\$ 19.43	N/A	N/A	45.62%
\$ 15.83	N/A	N/A	45.62%
\$ 3.14	N/A	N/A	45.62%
\$ 10.12	N/A	N/A	45.62%
\$ 7.55	N/A	N/A	45.62%
\$ 33.23	N/A	N/A	45.62%
\$ 17.45	N/A	N/A	45.62%
\$ 3.32	N/A	N/A	45.62%
\$ 0.44	N/A	N/A	45.62%
\$ 6.03	N/A	N/A	45.62%
\$ 6.33	N/A	N/A	45.62%
\$ 5.29	N/A	N/A	45.62%
\$ 7.24	N/A	N/A	45.62%
\$ 0.76	N/A	N/A	45.62%
\$ 1.77	N/A	N/A	45.62%
\$ 2.49	N/A	N/A	45.62%
\$ 115.48	0	\$ 0.0085	45.62%
\$ 20.54	N/A	N/A	45.62%
\$ 39.53	N/A	N/A	45.62%
\$ 21.15	N/A	N/A	45.62%
\$ 43.05	N/A	N/A	45.62%
\$ 16.54	N/A	N/A	45.62%
\$ 22.20	N/A	N/A	45.62%
\$ 19.43	N/A	N/A	45.62%
\$ 15.83	N/A	N/A	45.62%
\$ 3.14	N/A	N/A	45.62%
\$ 10.12	N/A	N/A	45.62%
\$ 7.55	N/A	N/A	45.62%
\$ 33.23	N/A	N/A	45.62%
\$ 17.45	N/A	N/A	45.62%
\$ 3.32	N/A	N/A	45.62%
\$ 0.44	N/A	N/A	45.62%
\$ 6.03	N/A	N/A	45.62%

48 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 74.03	0	\$ 0.0085	40.72%
\$ 16.79	N/A	N/A	40.72%
\$ 32.32	N/A	N/A	40.72%
\$ 17.29	N/A	N/A	40.72%
\$ 35.19	N/A	N/A	40.72%
\$ 13.52	N/A	N/A	40.72%
\$ 18.15	N/A	N/A	40.72%
\$ 15.88	N/A	N/A	40.72%
\$ 12.94	N/A	N/A	40.72%
\$ 2.57	N/A	N/A	40.72%
\$ 8.27	N/A	N/A	40.72%
\$ 6.17	N/A	N/A	40.72%
\$ 27.17	N/A	N/A	40.72%
\$ 14.26	N/A	N/A	40.72%
\$ 2.72	N/A	N/A	40.72%
\$ 0.36	N/A	N/A	40.72%
\$ 4.93	N/A	N/A	40.72%
\$ 5.17	N/A	N/A	40.72%
\$ 4.32	N/A	N/A	40.72%
\$ 5.92	N/A	N/A	40.72%
\$ 0.62	N/A	N/A	40.72%
\$ 1.44	N/A	N/A	40.72%
\$ 2.04	N/A	N/A	40.72%
\$ 94.41	0	\$ 0.0085	40.72%
\$ 16.79	N/A	N/A	40.72%
\$ 32.32	N/A	N/A	40.72%
\$ 17.29	N/A	N/A	40.72%
\$ 35.19	N/A	N/A	40.72%
\$ 13.52	N/A	N/A	40.72%
\$ 18.15	N/A	N/A	40.72%
\$ 15.88	N/A	N/A	40.72%
\$ 12.94	N/A	N/A	40.72%
\$ 2.57	N/A	N/A	40.72%
\$ 8.27	N/A	N/A	40.72%
\$ 6.17	N/A	N/A	40.72%
\$ 27.17	N/A	N/A	40.72%
\$ 14.26	N/A	N/A	40.72%
\$ 2.72	N/A	N/A	40.72%
\$ 0.36	N/A	N/A	40.72%
\$ 4.93	N/A	N/A	40.72%

60 month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 63.86	0	\$ 0.0085	36.08%
\$ 14.49	N/A	N/A	36.08%
\$ 27.88	N/A	N/A	36.08%
\$ 14.91	N/A	N/A	36.08%
\$ 30.36	N/A	N/A	36.08%
\$ 11.67	N/A	N/A	36.08%
\$ 15.66	N/A	N/A	36.08%
\$ 13.70	N/A	N/A	36.08%
\$ 11.16	N/A	N/A	36.08%
\$ 2.22	N/A	N/A	36.08%
\$ 7.14	N/A	N/A	36.08%
\$ 5.33	N/A	N/A	36.08%
\$ 23.44	N/A	N/A	36.08%
\$ 12.30	N/A	N/A	36.08%
\$ 2.34	N/A	N/A	36.08%
\$ 0.31	N/A	N/A	36.08%
\$ 4.25	N/A	N/A	36.08%
\$ 4.46	N/A	N/A	36.08%
\$ 3.73	N/A	N/A	36.08%
\$ 5.10	N/A	N/A	36.08%
\$ 0.53	N/A	N/A	36.08%
\$ 1.25	N/A	N/A	36.08%
\$ 1.76	N/A	N/A	36.08%
\$ 81.44	0	\$ 0.0085	36.08%
\$ 14.49	N/A	N/A	36.08%
\$ 27.88	N/A	N/A	36.08%
\$ 14.91	N/A	N/A	36.08%
\$ 30.36	N/A	N/A	36.08%
\$ 11.67	N/A	N/A	36.08%
\$ 15.66	N/A	N/A	36.08%
\$ 13.70	N/A	N/A	36.08%
\$ 11.16	N/A	N/A	36.08%
\$ 2.22	N/A	N/A	36.08%
\$ 7.14	N/A	N/A	36.08%
\$ 5.33	N/A	N/A	36.08%
\$ 23.44	N/A	N/A	36.08%
\$ 12.30	N/A	N/A	36.08%
\$ 2.34	N/A	N/A	36.08%
\$ 0.31	N/A	N/A	36.08%
\$ 4.25	N/A	N/A	36.08%

MODELS AND ACCESSORIES	24 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
IB-22	\$ 8.53	N/A	N/A	51.16%
HD-70	\$ 7.12	N/A	N/A	51.16%
HD-ME4	\$ 9.75	N/A	N/A	51.16%
AK-71C	\$ 1.02	N/A	N/A	51.16%
Original Holder	\$ 2.38	N/A	N/A	51.16%
Copier Stand	\$ 3.36	N/A	N/A	51.16%
KM-5035	\$ 189.17	0	\$ 0.0085	51.16%
Accessories				
SRDF-2	\$ 27.68	N/A	N/A	51.16%
DF-71	\$ 53.26	N/A	N/A	51.16%
DF-73	\$ 28.49	N/A	N/A	51.16%
DF-75	\$ 58.00	N/A	N/A	51.16%
DF-78	\$ 22.29	N/A	N/A	51.16%
PF-75	\$ 29.92	N/A	N/A	51.16%
PF-70	\$ 26.17	N/A	N/A	51.16%
M-2107	\$ 21.33	N/A	N/A	51.16%
J-1402	\$ 4.23	N/A	N/A	51.16%
PH-2A	\$ 13.64	N/A	N/A	51.16%
RA-1	\$ 10.18	N/A	N/A	51.16%
Print/Scan System U	\$ 44.77	N/A	N/A	51.16%
Fax System J	\$ 23.51	N/A	N/A	51.16%
FM1-8MB	\$ 4.48	N/A	N/A	51.16%
IB-11	\$ 0.59	N/A	N/A	51.16%
IB-20	\$ 8.12	N/A	N/A	51.16%
IB-22	\$ 8.53	N/A	N/A	51.16%
HD-70	\$ 7.12	N/A	N/A	51.16%
HD-ME4	\$ 9.75	N/A	N/A	51.16%
AK-71C	\$ 1.02	N/A	N/A	51.16%
Original Holder	\$ 2.38	N/A	N/A	51.16%
Copier Stand	\$ 3.36	N/A	N/A	51.16%
KM-C850D	\$ 174.93	0	\$ 0.1309	51.16%
Accessories				
SRDF-2	\$ 27.68	N/A	N/A	51.16%
DF-35	\$ 60.95	N/A	N/A	51.16%
PF-35	\$ 19.94	N/A	N/A	51.16%
Printing System (S)	\$ 26.25	N/A	N/A	51.16%
Scan System C	\$ 29.61	N/A	N/A	51.16%
Fax System G	\$ 22.29	N/A	N/A	51.16%
FM1-8MB	\$ 4.48	N/A	N/A	51.16%
IB-11	\$ 0.59	N/A	N/A	51.16%
IB-20	\$ 8.12	N/A	N/A	51.16%
IB-22	\$ 8.53	N/A	N/A	51.16%
HD-ME4	\$ 9.75	N/A	N/A	51.16%
Original Holder	\$ 2.38	N/A	N/A	51.16%
CA-32	\$ 2.04	N/A	N/A	51.16%

36 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 6.33	N/A	N/A	45.62%
\$ 5.29	N/A	N/A	45.62%
\$ 7.24	N/A	N/A	45.62%
\$ 0.76	N/A	N/A	45.62%
\$ 1.77	N/A	N/A	45.62%
\$ 2.49	N/A	N/A	45.62%
\$ 140.40	0	\$ 0.0085	45.62%
\$ 20.54	N/A	N/A	45.62%
\$ 39.53	N/A	N/A	45.62%
\$ 21.15	N/A	N/A	45.62%
\$ 43.05	N/A	N/A	45.62%
\$ 16.54	N/A	N/A	45.62%
\$ 22.20	N/A	N/A	45.62%
\$ 19.43	N/A	N/A	45.62%
\$ 15.83	N/A	N/A	45.62%
\$ 3.14	N/A	N/A	45.62%
\$ 10.12	N/A	N/A	45.62%
\$ 7.55	N/A	N/A	45.62%
\$ 33.23	N/A	N/A	45.62%
\$ 17.45	N/A	N/A	45.62%
\$ 3.32	N/A	N/A	45.62%
\$ 0.44	N/A	N/A	45.62%
\$ 6.03	N/A	N/A	45.62%
\$ 6.33	N/A	N/A	45.62%
\$ 5.29	N/A	N/A	45.62%
\$ 7.24	N/A	N/A	45.62%
\$ 0.76	N/A	N/A	45.62%
\$ 1.77	N/A	N/A	45.62%
\$ 2.49	N/A	N/A	45.62%
\$ 129.83	0	\$ 0.1309	45.62%
\$ 20.54	N/A	N/A	45.62%
\$ 45.24	N/A	N/A	45.62%
\$ 14.80	N/A	N/A	45.62%
\$ 19.49	N/A	N/A	45.62%
\$ 21.98	N/A	N/A	45.62%
\$ 16.54	N/A	N/A	45.62%
\$ 3.32	N/A	N/A	45.62%
\$ 0.44	N/A	N/A	45.62%
\$ 6.03	N/A	N/A	45.62%
\$ 6.33	N/A	N/A	45.62%
\$ 7.24	N/A	N/A	45.62%
\$ 1.77	N/A	N/A	45.62%
\$ 1.51	N/A	N/A	45.62%

48 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 5.17	N/A	N/A	40.72%
\$ 4.32	N/A	N/A	40.72%
\$ 5.92	N/A	N/A	40.72%
\$ 0.62	N/A	N/A	40.72%
\$ 1.44	N/A	N/A	40.72%
\$ 2.04	N/A	N/A	40.72%
\$ 114.78	0	\$ 0.0085	40.72%
\$ 16.79	N/A	N/A	40.72%
\$ 32.32	N/A	N/A	40.72%
\$ 17.29	N/A	N/A	40.72%
\$ 35.19	N/A	N/A	40.72%
\$ 13.52	N/A	N/A	40.72%
\$ 18.15	N/A	N/A	40.72%
\$ 15.88	N/A	N/A	40.72%
\$ 12.94	N/A	N/A	40.72%
\$ 2.57	N/A	N/A	40.72%
\$ 8.27	N/A	N/A	40.72%
\$ 6.17	N/A	N/A	40.72%
\$ 27.17	N/A	N/A	40.72%
\$ 14.26	N/A	N/A	40.72%
\$ 2.72	N/A	N/A	40.72%
\$ 0.36	N/A	N/A	40.72%
\$ 4.93	N/A	N/A	40.72%
\$ 5.17	N/A	N/A	40.72%
\$ 4.32	N/A	N/A	40.72%
\$ 5.92	N/A	N/A	40.72%
\$ 0.62	N/A	N/A	40.72%
\$ 1.44	N/A	N/A	40.72%
\$ 2.04	N/A	N/A	40.72%
\$ 106.14	0	\$ 0.1309	40.72%
\$ 16.79	N/A	N/A	40.72%
\$ 36.99	N/A	N/A	40.72%
\$ 12.10	N/A	N/A	40.72%
\$ 15.93	N/A	N/A	40.72%
\$ 17.97	N/A	N/A	40.72%
\$ 13.52	N/A	N/A	40.72%
\$ 2.72	N/A	N/A	40.72%
\$ 0.36	N/A	N/A	40.72%
\$ 4.93	N/A	N/A	40.72%
\$ 5.17	N/A	N/A	40.72%
\$ 4.32	N/A	N/A	40.72%
\$ 5.92	N/A	N/A	40.72%
\$ 1.44	N/A	N/A	40.72%
\$ 1.23	N/A	N/A	40.72%

60 month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 4.46	N/A	N/A	36.08%
\$ 3.73	N/A	N/A	36.08%
\$ 5.10	N/A	N/A	36.08%
\$ 0.53	N/A	N/A	36.08%
\$ 1.25	N/A	N/A	36.08%
\$ 1.76	N/A	N/A	36.08%
\$ 99.02	0	\$ 0.0085	36.08%
\$ 14.49	N/A	N/A	36.08%
\$ 27.88	N/A	N/A	36.08%
\$ 14.91	N/A	N/A	36.08%
\$ 30.36	N/A	N/A	36.08%
\$ 11.67	N/A	N/A	36.08%
\$ 15.66	N/A	N/A	36.08%
\$ 13.70	N/A	N/A	36.08%
\$ 11.16	N/A	N/A	36.08%
\$ 2.22	N/A	N/A	36.08%
\$ 7.14	N/A	N/A	36.08%
\$ 5.33	N/A	N/A	36.08%
\$ 23.44	N/A	N/A	36.08%
\$ 12.30	N/A	N/A	36.08%
\$ 2.34	N/A	N/A	36.08%
\$ 0.31	N/A	N/A	36.08%
\$ 4.25	N/A	N/A	36.08%
\$ 4.46	N/A	N/A	36.08%
\$ 3.73	N/A	N/A	36.08%
\$ 5.10	N/A	N/A	36.08%
\$ 0.53	N/A	N/A	36.08%
\$ 1.25	N/A	N/A	36.08%
\$ 1.76	N/A	N/A	36.08%
\$ 91.56	0	\$ 0.1309	36.08%
\$ 14.49	N/A	N/A	36.08%
\$ 31.91	N/A	N/A	36.08%
\$ 10.44	N/A	N/A	36.08%
\$ 13.74	N/A	N/A	36.08%
\$ 15.50	N/A	N/A	36.08%
\$ 11.67	N/A	N/A	36.08%
\$ 2.34	N/A	N/A	36.08%
\$ 0.31	N/A	N/A	36.08%
\$ 4.25	N/A	N/A	36.08%
\$ 4.46	N/A	N/A	36.08%
\$ 5.10	N/A	N/A	36.08%
\$ 1.25	N/A	N/A	36.08%
\$ 1.07	N/A	N/A	36.08%

MODELS AND ACCESSORIES	24 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
KM-C2230	\$ 241.01	0	\$ 0.1900	51.16%
Accessories				
DP-621	\$ 30.47	N/A	N/A	51.16%
DU-621	\$ 10.16	N/A	N/A	51.16%
DF-621	\$ 36.59	N/A	N/A	51.16%
DF-626	\$ 65.09	N/A	N/A	51.16%
PF-621	\$ 26.42	N/A	N/A	51.16%
PF-625	\$ 17.48	N/A	N/A	51.16%
PF-627	\$ 24.32	N/A	N/A	51.16%
PH-620	\$ 11.19	N/A	N/A	51.16%
Fiery X3e 22C-KM	\$ 81.65	N/A	N/A	51.16%
Interface Kit for Fiery X3e 22C-KM	\$ 6.00	N/A	N/A	51.16%
IB-80	\$ 3.32	N/A	N/A	51.16%
HD-21	\$ 6.70	N/A	N/A	51.16%
Platen Cover Type E	\$ 1.79	N/A	N/A	51.16%
JS-621	\$ 4.86	N/A	N/A	51.16%
CB-621	\$ 3.77	N/A	N/A	51.16%
Mechanical Counter	\$ 0.63	N/A	N/A	51.16%
Attachment Kit for Key Counter	\$ 2.65	N/A	N/A	51.16%
Key Counter B	\$ 4.58	N/A	N/A	51.16%
			per linear foot	

36 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 178.87	0	\$ 0.1900	45.62%
\$ 22.61	N/A	N/A	45.62%
\$ 7.54	N/A	N/A	45.62%
\$ 27.16	N/A	N/A	45.62%
\$ 48.31	N/A	N/A	45.62%
\$ 19.61	N/A	N/A	45.62%
\$ 12.98	N/A	N/A	45.62%
\$ 18.05	N/A	N/A	45.62%
\$ 8.31	N/A	N/A	45.62%
\$ 60.60	N/A	N/A	45.62%
\$ 4.46	N/A	N/A	45.62%
\$ 2.46	N/A	N/A	45.62%
\$ 4.97	N/A	N/A	45.62%
\$ 1.33	N/A	N/A	45.62%
\$ 3.61	N/A	N/A	45.62%
\$ 2.79	N/A	N/A	45.62%
\$ 0.47	N/A	N/A	45.62%
\$ 1.96	N/A	N/A	45.62%
\$ 3.40	N/A	N/A	45.62%
		per linear foot	

48 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 146.24	0	\$ 0.1900	40.72%
\$ 18.49	N/A	N/A	40.72%
\$ 6.16	N/A	N/A	40.72%
\$ 22.20	N/A	N/A	40.72%
\$ 39.49	N/A	N/A	40.72%
\$ 16.03	N/A	N/A	40.72%
\$ 10.61	N/A	N/A	40.72%
\$ 14.76	N/A	N/A	40.72%
\$ 6.79	N/A	N/A	40.72%
\$ 49.54	N/A	N/A	40.72%
\$ 3.64	N/A	N/A	40.72%
\$ 2.01	N/A	N/A	40.72%
\$ 4.06	N/A	N/A	40.72%
\$ 1.09	N/A	N/A	40.72%
\$ 2.95	N/A	N/A	40.72%
\$ 2.28	N/A	N/A	40.72%
\$ 0.38	N/A	N/A	40.72%
\$ 1.61	N/A	N/A	40.72%
\$ 2.78	N/A	N/A	40.72%
		per linear foot	

60 month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 126.15	0	\$ 0.1900	36.08%
\$ 15.95	N/A	N/A	36.08%
\$ 5.32	N/A	N/A	36.08%
\$ 19.15	N/A	N/A	36.08%
\$ 34.07	N/A	N/A	36.08%
\$ 13.83	N/A	N/A	36.08%
\$ 9.15	N/A	N/A	36.08%
\$ 12.73	N/A	N/A	36.08%
\$ 5.86	N/A	N/A	36.08%
\$ 42.74	N/A	N/A	36.08%
\$ 3.14	N/A	N/A	36.08%
\$ 1.74	N/A	N/A	36.08%
\$ 3.50	N/A	N/A	36.08%
\$ 0.94	N/A	N/A	36.08%
\$ 2.55	N/A	N/A	36.08%
\$ 1.97	N/A	N/A	36.08%
\$ 0.33	N/A	N/A	36.08%
\$ 1.38	N/A	N/A	36.08%
\$ 2.40	N/A	N/A	36.08%
		per linear foot	

MODELS AND ACCESSORIES	24 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
KM-4850W	\$ 610.52	0	\$ 0.0750	51.16%
KM-P4845W	\$ 356.12	0	\$ 0.0750	51.16%
KM-P4850W	\$ 488.41	0	\$ 0.0750	51.16%
Accessories				
KM-S4850W Scanner	\$ 228.31	N/A	N/A	51.16%
KM-S4850W Stand	\$ 21.37	N/A	N/A	51.16%
RU-4A	\$ 32.12	N/A	N/A	51.16%
CAD Master Controller	\$ 122.07	N/A	N/A	51.16%

36 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 453.12	0	\$ 0.0750	45.62%
\$ 264.31	0	\$ 0.0750	45.62%
\$ 362.49	0	\$ 0.0750	45.62%
\$ 169.45	N/A	N/A	45.62%
\$ 15.86	N/A	N/A	45.62%
\$ 23.84	N/A	N/A	45.62%
\$ 90.60	N/A	N/A	45.62%

48 Month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 370.45	0	\$ 0.0750	40.72%
\$ 216.08	0	\$ 0.0750	40.72%
\$ 296.35	0	\$ 0.0750	40.72%
\$ 138.53	N/A	N/A	40.72%
\$ 12.97	N/A	N/A	40.72%
\$ 19.49	N/A	N/A	40.72%
\$ 74.07	N/A	N/A	40.72%

60 month Base FMV Lease	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 319.57	0	\$ 0.0750	36.08%
\$ 186.41	0	\$ 0.0750	36.08%
\$ 255.65	0	\$ 0.0750	36.08%
\$ 119.51	N/A	N/A	36.08%
\$ 11.19	N/A	N/A	36.08%
\$ 16.81	N/A	N/A	36.08%
\$ 63.90	N/A	N/A	36.08%

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MODELS AND ACCESSORIES
KM-3035
Accessories
SRDF-2
DF-71
DF-73
DF-75
DF-78
PF-75
PF-70
M-2107
J-1402
PH-2A
RA-1
Print/Scan System U
Fax System J
FM1-8MB
IB-11
IB-20
IB-22
HD-70
HD-ME4
AK-71C
Original Holder
Copier Stand
KM-4035
Accessories
SRDF-2
DF-71
DF-73
DF-75
DF-78
PF-75
PF-70
M-2107
J-1402
PH-2A
RA-1
Print/Scan System U
Fax System J
FM1-8MB
IB-11
IB-20

MODELS AND ACCESSORIES
IB-22
HD-70
HD-ME4
AK-71C
Original Holder
Copier Stand
KM-5035
Accessories
SRDF-2
DF-71
DF-73
DF-75
DF-78
PF-75
PF-70
M-2107
J-1402
PH-2A
RA-1
Print/Scan System U
Fax System J
FMI-8MB
IB-11
IB-20
IB-22
HD-70
HD-ME4
AK-71C
Original Holder
Copier Stand
KM-C850D
Accessories
SRDF-2
DF-35
PF-35
Printing System (S)
Scan System C
Fax System G
FMI-8MB
IB-11
IB-20
IB-22
HD-ME4
Original Holder
CA-32

MODELS AND ACCESSORIES
KM-C2230
Accessories
DP-621
DU-621
DF-621
DF-626
PF-621
PF-625
PF-627
PH-620
Fiery X3e 22C-KM
Interface Kit for Fiery X3e 22C-KM
IB-80
HD-21
Platen Cover Type E
JS-621
CB-621
Mechanical Counter
Attachment Kit for Key Counter
Key Counter B

MODELS AND ACCESSORIES
KM-4850W
KM-P4845W
KM-P4850W
Accessories
KM-S4850W Scanner
KM-S4850W Stand
RU-4A
CAD Master Controller

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MODELS AND ACCESSORIES	24 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
KM-3035	\$ 146.16	0	\$ 0.0085	41.49%
Accessories				
SRDF-2	\$ 33.16	N/A	N/A	41.49%
DF-71	\$ 63.80	N/A	N/A	41.49%
DF-73	\$ 34.13	N/A	N/A	41.49%
DF-75	\$ 69.48	N/A	N/A	41.49%
DF-78	\$ 26.70	N/A	N/A	41.49%
PF-75	\$ 35.84	N/A	N/A	41.49%
PF-70	\$ 31.35	N/A	N/A	41.49%
M-2107	\$ 25.55	N/A	N/A	41.49%
J-1402	\$ 5.07	N/A	N/A	41.49%
PH-2A	\$ 16.33	N/A	N/A	41.49%
RA-1	\$ 12.19	N/A	N/A	41.49%
Print/Scan System U	\$ 53.64	N/A	N/A	41.49%
Fax System J	\$ 28.16	N/A	N/A	41.49%
FM1-8MB	\$ 5.36	N/A	N/A	41.49%
IB-11	\$ 0.71	N/A	N/A	41.49%
IB-20	\$ 9.73	N/A	N/A	41.49%
IB-22	\$ 10.22	N/A	N/A	41.49%
HD-70	\$ 8.53	N/A	N/A	41.49%
HD-ME4	\$ 11.68	N/A	N/A	41.49%
AK-71C	\$ 1.22	N/A	N/A	41.49%
Original Holder	\$ 2.85	N/A	N/A	41.49%
Copier Stand	\$ 4.02	N/A	N/A	41.49%
KM-4035	\$ 186.39	0	\$ 0.0085	41.49%
Accessories				
SRDF-2	\$ 33.16	N/A	N/A	41.49%
DF-71	\$ 63.80	N/A	N/A	41.49%
DF-73	\$ 34.13	N/A	N/A	41.49%
DF-75	\$ 69.48	N/A	N/A	41.49%
DF-78	\$ 26.70	N/A	N/A	41.49%
PF-75	\$ 35.84	N/A	N/A	41.49%
PF-70	\$ 31.35	N/A	N/A	41.49%
M-2107	\$ 25.55	N/A	N/A	41.49%
J-1402	\$ 5.07	N/A	N/A	41.49%
PH-2A	\$ 16.33	N/A	N/A	41.49%
RA-1	\$ 12.19	N/A	N/A	41.49%
Print/Scan System U	\$ 53.64	N/A	N/A	41.49%
Fax System J	\$ 28.16	N/A	N/A	41.49%
FM1-8MB	\$ 5.36	N/A	N/A	41.49%
IB-11	\$ 0.71	N/A	N/A	41.49%
IB-20	\$ 9.73	N/A	N/A	41.49%

36 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 101.99	0	\$ 0.0085	38.75%
\$ 23.14	N/A	N/A	38.75%
\$ 44.52	N/A	N/A	38.75%
\$ 23.82	N/A	N/A	38.75%
\$ 48.49	N/A	N/A	38.75%
\$ 18.63	N/A	N/A	38.75%
\$ 25.01	N/A	N/A	38.75%
\$ 21.88	N/A	N/A	38.75%
\$ 17.83	N/A	N/A	38.75%
\$ 3.54	N/A	N/A	38.75%
\$ 11.40	N/A	N/A	38.75%
\$ 8.51	N/A	N/A	38.75%
\$ 37.43	N/A	N/A	38.75%
\$ 19.65	N/A	N/A	38.75%
\$ 3.74	N/A	N/A	38.75%
\$ 0.49	N/A	N/A	38.75%
\$ 6.79	N/A	N/A	38.75%
\$ 7.13	N/A	N/A	38.75%
\$ 5.95	N/A	N/A	38.75%
\$ 8.15	N/A	N/A	38.75%
\$ 0.85	N/A	N/A	38.75%
\$ 1.99	N/A	N/A	38.75%
\$ 2.81	N/A	N/A	38.75%
\$ 130.06	0	\$ 0.0085	38.75%
\$ 23.14	N/A	N/A	38.75%
\$ 44.52	N/A	N/A	38.75%
\$ 23.82	N/A	N/A	38.75%
\$ 48.49	N/A	N/A	38.75%
\$ 18.63	N/A	N/A	38.75%
\$ 25.01	N/A	N/A	38.75%
\$ 21.88	N/A	N/A	38.75%
\$ 17.83	N/A	N/A	38.75%
\$ 3.54	N/A	N/A	38.75%
\$ 11.40	N/A	N/A	38.75%
\$ 8.51	N/A	N/A	38.75%
\$ 37.43	N/A	N/A	38.75%
\$ 19.65	N/A	N/A	38.75%
\$ 3.74	N/A	N/A	38.75%
\$ 0.49	N/A	N/A	38.75%
\$ 6.79	N/A	N/A	38.75%

48 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 80.07	0	\$ 0.0085	35.89%
\$ 18.16	N/A	N/A	35.89%
\$ 34.95	N/A	N/A	35.89%
\$ 18.70	N/A	N/A	35.89%
\$ 38.06	N/A	N/A	35.89%
\$ 14.62	N/A	N/A	35.89%
\$ 19.63	N/A	N/A	35.89%
\$ 17.18	N/A	N/A	35.89%
\$ 14.00	N/A	N/A	35.89%
\$ 2.78	N/A	N/A	35.89%
\$ 8.95	N/A	N/A	35.89%
\$ 6.68	N/A	N/A	35.89%
\$ 29.38	N/A	N/A	35.89%
\$ 15.43	N/A	N/A	35.89%
\$ 2.94	N/A	N/A	35.89%
\$ 0.39	N/A	N/A	35.89%
\$ 5.33	N/A	N/A	35.89%
\$ 5.60	N/A	N/A	35.89%
\$ 4.67	N/A	N/A	35.89%
\$ 6.40	N/A	N/A	35.89%
\$ 0.67	N/A	N/A	35.89%
\$ 1.56	N/A	N/A	35.89%
\$ 2.20	N/A	N/A	35.89%
\$ 102.11	0	\$ 0.0085	35.89%
\$ 18.16	N/A	N/A	35.89%
\$ 34.95	N/A	N/A	35.89%
\$ 18.70	N/A	N/A	35.89%
\$ 38.06	N/A	N/A	35.89%
\$ 14.62	N/A	N/A	35.89%
\$ 19.63	N/A	N/A	35.89%
\$ 17.18	N/A	N/A	35.89%
\$ 14.00	N/A	N/A	35.89%
\$ 2.78	N/A	N/A	35.89%
\$ 8.95	N/A	N/A	35.89%
\$ 6.68	N/A	N/A	35.89%
\$ 29.38	N/A	N/A	35.89%
\$ 15.43	N/A	N/A	35.89%
\$ 2.94	N/A	N/A	35.89%
\$ 0.39	N/A	N/A	35.89%
\$ 5.33	N/A	N/A	35.89%

60 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 67.04	0	\$ 0.0085	32.90%
\$ 15.21	N/A	N/A	32.90%
\$ 29.27	N/A	N/A	32.90%
\$ 15.66	N/A	N/A	32.90%
\$ 31.87	N/A	N/A	32.90%
\$ 12.25	N/A	N/A	32.90%
\$ 16.44	N/A	N/A	32.90%
\$ 14.38	N/A	N/A	32.90%
\$ 11.72	N/A	N/A	32.90%
\$ 2.33	N/A	N/A	32.90%
\$ 7.49	N/A	N/A	32.90%
\$ 5.59	N/A	N/A	32.90%
\$ 24.60	N/A	N/A	32.90%
\$ 12.92	N/A	N/A	32.90%
\$ 2.46	N/A	N/A	32.90%
\$ 0.32	N/A	N/A	32.90%
\$ 4.46	N/A	N/A	32.90%
\$ 4.69	N/A	N/A	32.90%
\$ 3.91	N/A	N/A	32.90%
\$ 5.36	N/A	N/A	32.90%
\$ 0.56	N/A	N/A	32.90%
\$ 1.31	N/A	N/A	32.90%
\$ 1.85	N/A	N/A	32.90%
\$ 85.49	0	\$ 0.0085	32.90%
\$ 15.21	N/A	N/A	32.90%
\$ 29.27	N/A	N/A	32.90%
\$ 15.66	N/A	N/A	32.90%
\$ 31.87	N/A	N/A	32.90%
\$ 12.25	N/A	N/A	32.90%
\$ 16.44	N/A	N/A	32.90%
\$ 14.38	N/A	N/A	32.90%
\$ 11.72	N/A	N/A	32.90%
\$ 2.33	N/A	N/A	32.90%
\$ 7.49	N/A	N/A	32.90%
\$ 5.59	N/A	N/A	32.90%
\$ 24.60	N/A	N/A	32.90%
\$ 12.92	N/A	N/A	32.90%
\$ 2.46	N/A	N/A	32.90%
\$ 0.32	N/A	N/A	32.90%
\$ 4.46	N/A	N/A	32.90%

MODELS AND ACCESSORIES	24 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
IB-22	\$ 10.22	N/A	N/A	41.49%
HD-70	\$ 8.53	N/A	N/A	41.49%
HD-ME4	\$ 11.68	N/A	N/A	41.49%
AK-71C	\$ 1.22	N/A	N/A	41.49%
Original Holder	\$ 2.85	N/A	N/A	41.49%
Copier Stand	\$ 4.02	N/A	N/A	41.49%
KM-5035	\$ 226.61	0	\$ 0.0085	41.49%
Accessories				
SRDF-2	\$ 33.16	N/A	N/A	41.49%
DF-71	\$ 63.80	N/A	N/A	41.49%
DF-73	\$ 34.13	N/A	N/A	41.49%
DF-75	\$ 69.48	N/A	N/A	41.49%
DF-78	\$ 26.70	N/A	N/A	41.49%
PF-75	\$ 35.84	N/A	N/A	41.49%
PF-70	\$ 31.35	N/A	N/A	41.49%
M-2107	\$ 25.55	N/A	N/A	41.49%
J-1402	\$ 5.07	N/A	N/A	41.49%
PH-2A	\$ 16.33	N/A	N/A	41.49%
RA-1	\$ 12.19	N/A	N/A	41.49%
Print/Scan System U	\$ 53.64	N/A	N/A	41.49%
Fax System J	\$ 28.16	N/A	N/A	41.49%
FM1-8MB	\$ 5.36	N/A	N/A	41.49%
IB-11	\$ 0.71	N/A	N/A	41.49%
IB-20	\$ 9.73	N/A	N/A	41.49%
IB-22	\$ 10.22	N/A	N/A	41.49%
HD-70	\$ 8.53	N/A	N/A	41.49%
HD-ME4	\$ 11.68	N/A	N/A	41.49%
AK-71C	\$ 1.22	N/A	N/A	41.49%
Original Holder	\$ 2.85	N/A	N/A	41.49%
Copier Stand	\$ 4.02	N/A	N/A	41.49%
KM-C850D	\$ 209.55	0	\$ 0.1309	41.49%
Accessories				
SRDF-2	\$ 33.16	N/A	N/A	41.49%
DF-35	\$ 73.02	N/A	N/A	41.49%
PF-35	\$ 23.89	N/A	N/A	41.49%
Printing System (S)	\$ 31.45	N/A	N/A	41.49%
Scan System C	\$ 35.47	N/A	N/A	41.49%
Fax System G	\$ 26.70	N/A	N/A	41.49%
FM1-8MB	\$ 5.36	N/A	N/A	41.49%
IB-11	\$ 0.71	N/A	N/A	41.49%
IB-20	\$ 9.73	N/A	N/A	41.49%
IB-22	\$ 10.22	N/A	N/A	41.49%
HD-ME4	\$ 11.68	N/A	N/A	41.49%
Original Holder	\$ 2.85	N/A	N/A	41.49%
CA-32	\$ 2.44	N/A	N/A	41.49%

36 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 7.13	N/A	N/A	38.75%
\$ 5.95	N/A	N/A	38.75%
\$ 8.15	N/A	N/A	38.75%
\$ 0.85	N/A	N/A	38.75%
\$ 1.99	N/A	N/A	38.75%
\$ 2.81	N/A	N/A	38.75%
\$ 158.14	0	\$ 0.0085	38.75%
\$ 23.14	N/A	N/A	38.75%
\$ 44.52	N/A	N/A	38.75%
\$ 23.82	N/A	N/A	38.75%
\$ 48.49	N/A	N/A	38.75%
\$ 18.63	N/A	N/A	38.75%
\$ 25.01	N/A	N/A	38.75%
\$ 21.88	N/A	N/A	38.75%
\$ 17.83	N/A	N/A	38.75%
\$ 3.54	N/A	N/A	38.75%
\$ 11.40	N/A	N/A	38.75%
\$ 8.51	N/A	N/A	38.75%
\$ 37.43	N/A	N/A	38.75%
\$ 19.65	N/A	N/A	38.75%
\$ 3.74	N/A	N/A	38.75%
\$ 0.49	N/A	N/A	38.75%
\$ 6.79	N/A	N/A	38.75%
\$ 7.13	N/A	N/A	38.75%
\$ 5.95	N/A	N/A	38.75%
\$ 8.15	N/A	N/A	38.75%
\$ 0.85	N/A	N/A	38.75%
\$ 1.99	N/A	N/A	38.75%
\$ 2.81	N/A	N/A	38.75%
\$ 146.23	0	\$ 0.1309	38.75%
\$ 23.14	N/A	N/A	38.75%
\$ 50.95	N/A	N/A	38.75%
\$ 16.67	N/A	N/A	38.75%
\$ 21.95	N/A	N/A	38.75%
\$ 24.75	N/A	N/A	38.75%
\$ 18.63	N/A	N/A	38.75%
\$ 3.74	N/A	N/A	38.75%
\$ 0.49	N/A	N/A	38.75%
\$ 6.79	N/A	N/A	38.75%
\$ 7.13	N/A	N/A	38.75%
\$ 8.15	N/A	N/A	38.75%
\$ 1.99	N/A	N/A	38.75%
\$ 1.70	N/A	N/A	38.75%

48 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 5.60	N/A	N/A	35.89%
\$ 4.67	N/A	N/A	35.89%
\$ 6.40	N/A	N/A	35.89%
\$ 0.67	N/A	N/A	35.89%
\$ 1.56	N/A	N/A	35.89%
\$ 2.20	N/A	N/A	35.89%
\$ 124.14	0	\$ 0.0085	35.89%
\$ 18.16	N/A	N/A	35.89%
\$ 34.95	N/A	N/A	35.89%
\$ 18.70	N/A	N/A	35.89%
\$ 38.06	N/A	N/A	35.89%
\$ 14.62	N/A	N/A	35.89%
\$ 19.63	N/A	N/A	35.89%
\$ 17.18	N/A	N/A	35.89%
\$ 14.00	N/A	N/A	35.89%
\$ 2.78	N/A	N/A	35.89%
\$ 8.95	N/A	N/A	35.89%
\$ 6.68	N/A	N/A	35.89%
\$ 29.38	N/A	N/A	35.89%
\$ 15.43	N/A	N/A	35.89%
\$ 2.94	N/A	N/A	35.89%
\$ 0.39	N/A	N/A	35.89%
\$ 5.33	N/A	N/A	35.89%
\$ 5.60	N/A	N/A	35.89%
\$ 4.67	N/A	N/A	35.89%
\$ 6.40	N/A	N/A	35.89%
\$ 0.67	N/A	N/A	35.89%
\$ 1.56	N/A	N/A	35.89%
\$ 2.20	N/A	N/A	35.89%
\$ 114.79	0	\$ 0.1309	35.89%
\$ 18.16	N/A	N/A	35.89%
\$ 40.00	N/A	N/A	35.89%
\$ 13.09	N/A	N/A	35.89%
\$ 17.23	N/A	N/A	35.89%
\$ 19.43	N/A	N/A	35.89%
\$ 14.62	N/A	N/A	35.89%
\$ 2.94	N/A	N/A	35.89%
\$ 0.39	N/A	N/A	35.89%
\$ 5.33	N/A	N/A	35.89%
\$ 5.60	N/A	N/A	35.89%
\$ 6.40	N/A	N/A	35.89%
\$ 1.56	N/A	N/A	35.89%
\$ 1.34	N/A	N/A	35.89%

60 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 4.69	N/A	N/A	32.90%
\$ 3.91	N/A	N/A	32.90%
\$ 5.36	N/A	N/A	32.90%
\$ 0.56	N/A	N/A	32.90%
\$ 1.31	N/A	N/A	32.90%
\$ 1.85	N/A	N/A	32.90%
\$ 103.95	0	\$ 0.0085	32.90%
\$ 15.21	N/A	N/A	32.90%
\$ 29.27	N/A	N/A	32.90%
\$ 15.66	N/A	N/A	32.90%
\$ 31.87	N/A	N/A	32.90%
\$ 12.25	N/A	N/A	32.90%
\$ 16.44	N/A	N/A	32.90%
\$ 14.38	N/A	N/A	32.90%
\$ 11.72	N/A	N/A	32.90%
\$ 2.33	N/A	N/A	32.90%
\$ 7.49	N/A	N/A	32.90%
\$ 5.59	N/A	N/A	32.90%
\$ 24.60	N/A	N/A	32.90%
\$ 12.92	N/A	N/A	32.90%
\$ 2.46	N/A	N/A	32.90%
\$ 0.32	N/A	N/A	32.90%
\$ 4.46	N/A	N/A	32.90%
\$ 4.69	N/A	N/A	32.90%
\$ 3.91	N/A	N/A	32.90%
\$ 5.36	N/A	N/A	32.90%
\$ 0.56	N/A	N/A	32.90%
\$ 1.31	N/A	N/A	32.90%
\$ 1.85	N/A	N/A	32.90%
\$ 96.12	0	\$ 0.1309	32.90%
\$ 15.21	N/A	N/A	32.90%
\$ 33.49	N/A	N/A	32.90%
\$ 10.96	N/A	N/A	32.90%
\$ 14.43	N/A	N/A	32.90%
\$ 16.27	N/A	N/A	32.90%
\$ 12.25	N/A	N/A	32.90%
\$ 2.46	N/A	N/A	32.90%
\$ 0.32	N/A	N/A	32.90%
\$ 4.46	N/A	N/A	32.90%
\$ 4.69	N/A	N/A	32.90%
\$ 5.36	N/A	N/A	32.90%
\$ 1.31	N/A	N/A	32.90%
\$ 1.12	N/A	N/A	32.90%

MODELS AND ACCESSORIES	24 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
KM-C2230	\$ 288.71	0	\$ 0.1900	41.49%
Accessories				
DP-621	\$ 36.50	N/A	N/A	41.49%
DU-621	\$ 12.17	N/A	N/A	41.49%
DF-621	\$ 43.84	N/A	N/A	41.49%
DF-626	\$ 77.97	N/A	N/A	41.49%
PF-621	\$ 31.65	N/A	N/A	41.49%
PF-625	\$ 20.94	N/A	N/A	41.49%
PF-627	\$ 29.13	N/A	N/A	41.49%
PH-620	\$ 13.41	N/A	N/A	41.49%
Fiery X3e 22C-KM	\$ 97.81	N/A	N/A	41.49%
Interface Kit for Fiery X3e 22C-KM	\$ 7.19	N/A	N/A	41.49%
IB-80	\$ 3.97	N/A	N/A	41.49%
HD-21	\$ 8.02	N/A	N/A	41.49%
Platen Cover Type E	\$ 2.15	N/A	N/A	41.49%
JS-621	\$ 5.83	N/A	N/A	41.49%
CB-621	\$ 4.51	N/A	N/A	41.49%
Mechanical Counter	\$ 0.76	N/A	N/A	41.49%
Attachment Kit for Key Counter	\$ 3.17	N/A	N/A	41.49%
Key Counter B	\$ 5.49	N/A	N/A	41.49%
			per linear foot	

36 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 201.47	0	\$ 0.1900	38.75%
\$ 25.47	N/A	N/A	38.75%
\$ 8.49	N/A	N/A	38.75%
\$ 30.59	N/A	N/A	38.75%
\$ 54.41	N/A	N/A	38.75%
\$ 22.08	N/A	N/A	38.75%
\$ 14.61	N/A	N/A	38.75%
\$ 20.33	N/A	N/A	38.75%
\$ 9.36	N/A	N/A	38.75%
\$ 68.26	N/A	N/A	38.75%
\$ 5.02	N/A	N/A	38.75%
\$ 2.77	N/A	N/A	38.75%
\$ 5.60	N/A	N/A	38.75%
\$ 1.50	N/A	N/A	38.75%
\$ 4.07	N/A	N/A	38.75%
\$ 3.15	N/A	N/A	38.75%
\$ 0.53	N/A	N/A	38.75%
\$ 2.21	N/A	N/A	38.75%
\$ 3.83	N/A	N/A	38.75%
		per linear foot	

48 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 158.16	0	\$ 0.1900	35.89%
\$ 19.99	N/A	N/A	35.89%
\$ 6.66	N/A	N/A	35.89%
\$ 24.01	N/A	N/A	35.89%
\$ 42.71	N/A	N/A	35.89%
\$ 17.34	N/A	N/A	35.89%
\$ 11.47	N/A	N/A	35.89%
\$ 15.96	N/A	N/A	35.89%
\$ 7.35	N/A	N/A	35.89%
\$ 53.58	N/A	N/A	35.89%
\$ 3.94	N/A	N/A	35.89%
\$ 2.18	N/A	N/A	35.89%
\$ 4.39	N/A	N/A	35.89%
\$ 1.18	N/A	N/A	35.89%
\$ 3.19	N/A	N/A	35.89%
\$ 2.47	N/A	N/A	35.89%
\$ 0.41	N/A	N/A	35.89%
\$ 1.74	N/A	N/A	35.89%
\$ 3.01	N/A	N/A	35.89%
		per linear foot	

60 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 132.43	0	\$ 0.1900	32.90%
\$ 16.74	N/A	N/A	32.90%
\$ 5.58	N/A	N/A	32.90%
\$ 20.11	N/A	N/A	32.90%
\$ 35.76	N/A	N/A	32.90%
\$ 14.52	N/A	N/A	32.90%
\$ 9.61	N/A	N/A	32.90%
\$ 13.36	N/A	N/A	32.90%
\$ 6.15	N/A	N/A	32.90%
\$ 44.87	N/A	N/A	32.90%
\$ 3.30	N/A	N/A	32.90%
\$ 1.82	N/A	N/A	32.90%
\$ 3.68	N/A	N/A	32.90%
\$ 0.98	N/A	N/A	32.90%
\$ 2.67	N/A	N/A	32.90%
\$ 2.07	N/A	N/A	32.90%
\$ 0.35	N/A	N/A	32.90%
\$ 1.45	N/A	N/A	32.90%
\$ 2.52	N/A	N/A	32.90%
		per linear foot	

MODELS AND ACCESSORIES	24 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
KM-4850W	\$ 731.35	0	\$ 0.0750	41.49%
KM-P4845W	\$ 426.60	0	\$ 0.0750	41.49%
KM-P4850W	\$ 585.07	0	\$ 0.0750	41.49%
Accessories				
KM-S4850W Scanner	\$ 273.49	N/A	N/A	41.49%
KM-S4850W Stand	\$ 25.60	N/A	N/A	41.49%
RU-4A	\$ 38.47	N/A	N/A	41.49%
CAD Master Controller	\$ 146.23	N/A	N/A	41.49%

36 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 510.36	0	\$ 0.0750	38.75%
\$ 297.69	0	\$ 0.0750	38.75%
\$ 408.28	0	\$ 0.0750	38.75%
\$ 190.85	N/A	N/A	38.75%
\$ 17.86	N/A	N/A	38.75%
\$ 26.85	N/A	N/A	38.75%
\$ 102.04	N/A	N/A	38.75%

48 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 400.65	0	\$ 0.0750	35.89%
\$ 233.70	0	\$ 0.0750	35.89%
\$ 320.52	0	\$ 0.0750	35.89%
\$ 149.83	N/A	N/A	35.89%
\$ 14.02	N/A	N/A	35.89%
\$ 21.08	N/A	N/A	35.89%
\$ 80.11	N/A	N/A	35.89%

60 month Installment Purchase	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 335.47	0	\$ 0.0750	32.90%
\$ 195.68	0	\$ 0.0750	32.90%
\$ 268.37	0	\$ 0.0750	32.90%
\$ 125.45	N/A	N/A	32.90%
\$ 11.74	N/A	N/A	32.90%
\$ 17.65	N/A	N/A	32.90%
\$ 67.08	N/A	N/A	32.90%

Pricing & Comp
October 04 2005 update
Commonwealth of Pennsylvania
Contract # 4600004208 Kyocera Mit

MODELS AND ACCESSORIES
KM-3035
Accessories
SRDF-2
DF-71
DF-73
DF-75
DF-78
PF-75
PF-70
M-2107
J-1402
PH-2A
RA-1
Print/Scan System U
Fax System J
FM1-8MB
IB-11
IB-20
IB-22
HD-70
HD-ME4
AK-71C
Original Holder
Copier Stand
KM-4035
Accessories
SRDF-2
DF-71
DF-73
DF-75
DF-78
PF-75
PF-70
M-2107
J-1402
PH-2A
RA-1
Print/Scan System U
Fax System J
FM1-8MB
IB-11
IB-20

MODELS AND ACCESSORIES
IB-22
HD-70
HD-ME4
AK-71C
Original Holder
Copier Stand
KM-5035
Accessories
SRDF-2
DF-71
DF-73
DF-75
DF-78
PF-75
PF-70
M-2107
J-1402
PH-2A
RA-1
Print/Scan System U
Fax System J
FMI-8MB
IB-11
IB-20
IB-22
HD-70
HD-ME4
AK-71C
Original Holder
Copier Stand
KM-C850D
Accessories
SRDF-2
DF-35
PF-35
Printing System (S)
Scan System C
Fax System G
FMI-8MB
IB-11
IB-20
IB-22
HD-ME4
Original Holder
CA-32

MODELS AND ACCESSORIES
KM-C2230
Accessories
DP-621
DU-621
DF-621
DF-626
PF-621
PF-625
PF-627
PH-620
Fiery X3e 22C-KM
Interface Kit for Fiery X3e 22C-KM
IB-80
HD-21
Platen Cover Type E
JS-621
CB-621
Mechanical Counter
Attachment Kit for Key Counter
Key Counter B

MODELS AND ACCESSORIES
KM-4850W
KM-P4845W
KM-P4850W
Accessories
KM-S4850W Scanner
KM-S4850W Stand
RU-4A
CAD Master Controller

Pricing & Comp
October 04 2005 update
Commonwealth of Pennsylvania
Contract # 4600004208 Kyocera Mit

MODELS AND ACCESSORIES	24 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
KM-3035	\$ 135.36	0	\$ 0.0085	45.81%
Accessories				
SRDF-2	\$ 30.71	N/A	N/A	45.81%
DF-71	\$ 59.09	N/A	N/A	45.81%
DF-73	\$ 31.61	N/A	N/A	45.81%
DF-75	\$ 64.35	N/A	N/A	45.81%
DF-78	\$ 24.72	N/A	N/A	45.81%
PF-75	\$ 33.19	N/A	N/A	45.81%
PF-70	\$ 29.04	N/A	N/A	45.81%
M-2107	\$ 23.66	N/A	N/A	45.81%
J-1402	\$ 4.70	N/A	N/A	45.81%
PH-2A	\$ 15.13	N/A	N/A	45.81%
RA-1	\$ 11.29	N/A	N/A	45.81%
Print/Scan System U	\$ 49.67	N/A	N/A	45.81%
Fax System J	\$ 26.08	N/A	N/A	45.81%
FM1-8MB	\$ 4.97	N/A	N/A	45.81%
IB-11	\$ 0.65	N/A	N/A	45.81%
IB-20	\$ 9.01	N/A	N/A	45.81%
IB-22	\$ 9.46	N/A	N/A	45.81%
HD-70	\$ 7.90	N/A	N/A	45.81%
HD-ME4	\$ 10.81	N/A	N/A	45.81%
AK-71C	\$ 1.13	N/A	N/A	45.81%
Original Holder	\$ 2.64	N/A	N/A	45.81%
Copier Stand	\$ 3.73	N/A	N/A	45.81%
KM-4035	\$ 172.61	0	\$ 0.0085	45.81%
Accessories				
SRDF-2	\$ 30.71	N/A	N/A	45.81%
DF-71	\$ 59.09	N/A	N/A	45.81%
DF-73	\$ 31.61	N/A	N/A	45.81%
DF-75	\$ 64.35	N/A	N/A	45.81%
DF-78	\$ 24.72	N/A	N/A	45.81%
PF-75	\$ 33.19	N/A	N/A	45.81%
PF-70	\$ 29.04	N/A	N/A	45.81%
M-2107	\$ 23.66	N/A	N/A	45.81%
J-1402	\$ 4.70	N/A	N/A	45.81%
PH-2A	\$ 15.13	N/A	N/A	45.81%
RA-1	\$ 11.29	N/A	N/A	45.81%
Print/Scan System U	\$ 49.67	N/A	N/A	45.81%
Fax System J	\$ 26.08	N/A	N/A	45.81%
FM1-8MB	\$ 4.97	N/A	N/A	45.81%
IB-11	\$ 0.65	N/A	N/A	45.81%
IB-20	\$ 9.01	N/A	N/A	45.81%

36 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 95.00	0	\$ 0.0085	42.95%
\$ 21.55	N/A	N/A	42.95%
\$ 41.47	N/A	N/A	42.95%
\$ 22.19	N/A	N/A	42.95%
\$ 45.16	N/A	N/A	42.95%
\$ 17.35	N/A	N/A	42.95%
\$ 23.30	N/A	N/A	42.95%
\$ 20.38	N/A	N/A	42.95%
\$ 16.61	N/A	N/A	42.95%
\$ 3.30	N/A	N/A	42.95%
\$ 10.62	N/A	N/A	42.95%
\$ 7.92	N/A	N/A	42.95%
\$ 34.86	N/A	N/A	42.95%
\$ 18.30	N/A	N/A	42.95%
\$ 3.49	N/A	N/A	42.95%
\$ 0.46	N/A	N/A	42.95%
\$ 6.32	N/A	N/A	42.95%
\$ 6.64	N/A	N/A	42.95%
\$ 5.55	N/A	N/A	42.95%
\$ 7.59	N/A	N/A	42.95%
\$ 0.79	N/A	N/A	42.95%
\$ 1.85	N/A	N/A	42.95%
\$ 2.61	N/A	N/A	42.95%
\$ 121.15	0	\$ 0.0085	42.95%
\$ 21.55	N/A	N/A	42.95%
\$ 41.47	N/A	N/A	42.95%
\$ 22.19	N/A	N/A	42.95%
\$ 45.16	N/A	N/A	42.95%
\$ 17.35	N/A	N/A	42.95%
\$ 23.30	N/A	N/A	42.95%
\$ 20.38	N/A	N/A	42.95%
\$ 16.61	N/A	N/A	42.95%
\$ 3.30	N/A	N/A	42.95%
\$ 10.62	N/A	N/A	42.95%
\$ 7.92	N/A	N/A	42.95%
\$ 34.86	N/A	N/A	42.95%
\$ 18.30	N/A	N/A	42.95%
\$ 3.49	N/A	N/A	42.95%
\$ 0.46	N/A	N/A	42.95%
\$ 6.32	N/A	N/A	42.95%

48 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 79.12	0	\$ 0.0085	36.65%
\$ 17.95	N/A	N/A	36.65%
\$ 34.54	N/A	N/A	36.65%
\$ 18.48	N/A	N/A	36.65%
\$ 37.61	N/A	N/A	36.65%
\$ 14.45	N/A	N/A	36.65%
\$ 19.40	N/A	N/A	36.65%
\$ 16.97	N/A	N/A	36.65%
\$ 13.83	N/A	N/A	36.65%
\$ 2.74	N/A	N/A	36.65%
\$ 8.84	N/A	N/A	36.65%
\$ 6.60	N/A	N/A	36.65%
\$ 29.03	N/A	N/A	36.65%
\$ 15.24	N/A	N/A	36.65%
\$ 2.90	N/A	N/A	36.65%
\$ 0.38	N/A	N/A	36.65%
\$ 5.27	N/A	N/A	36.65%
\$ 5.53	N/A	N/A	36.65%
\$ 4.62	N/A	N/A	36.65%
\$ 6.32	N/A	N/A	36.65%
\$ 0.66	N/A	N/A	36.65%
\$ 1.54	N/A	N/A	36.65%
\$ 2.18	N/A	N/A	36.65%
\$ 100.89	0	\$ 0.0085	36.65%
\$ 17.95	N/A	N/A	36.65%
\$ 34.54	N/A	N/A	36.65%
\$ 18.48	N/A	N/A	36.65%
\$ 37.61	N/A	N/A	36.65%
\$ 14.45	N/A	N/A	36.65%
\$ 19.40	N/A	N/A	36.65%
\$ 16.97	N/A	N/A	36.65%
\$ 13.83	N/A	N/A	36.65%
\$ 2.74	N/A	N/A	36.65%
\$ 8.84	N/A	N/A	36.65%
\$ 6.60	N/A	N/A	36.65%
\$ 29.03	N/A	N/A	36.65%
\$ 15.24	N/A	N/A	36.65%
\$ 2.90	N/A	N/A	36.65%
\$ 0.38	N/A	N/A	36.65%
\$ 5.27	N/A	N/A	36.65%

60 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 66.09	0	\$ 0.0085	33.86%
\$ 14.99	N/A	N/A	33.86%
\$ 28.85	N/A	N/A	33.86%
\$ 15.43	N/A	N/A	33.86%
\$ 31.42	N/A	N/A	33.86%
\$ 12.07	N/A	N/A	33.86%
\$ 16.21	N/A	N/A	33.86%
\$ 14.18	N/A	N/A	33.86%
\$ 11.55	N/A	N/A	33.86%
\$ 2.29	N/A	N/A	33.86%
\$ 7.39	N/A	N/A	33.86%
\$ 5.51	N/A	N/A	33.86%
\$ 24.25	N/A	N/A	33.86%
\$ 12.73	N/A	N/A	33.86%
\$ 2.43	N/A	N/A	33.86%
\$ 0.32	N/A	N/A	33.86%
\$ 4.40	N/A	N/A	33.86%
\$ 4.62	N/A	N/A	33.86%
\$ 3.86	N/A	N/A	33.86%
\$ 5.28	N/A	N/A	33.86%
\$ 0.55	N/A	N/A	33.86%
\$ 1.29	N/A	N/A	33.86%
\$ 1.82	N/A	N/A	33.86%
\$ 84.28	0	\$ 0.0085	33.86%
\$ 14.99	N/A	N/A	33.86%
\$ 28.85	N/A	N/A	33.86%
\$ 15.43	N/A	N/A	33.86%
\$ 31.42	N/A	N/A	33.86%
\$ 12.07	N/A	N/A	33.86%
\$ 16.21	N/A	N/A	33.86%
\$ 14.18	N/A	N/A	33.86%
\$ 11.55	N/A	N/A	33.86%
\$ 2.29	N/A	N/A	33.86%
\$ 7.39	N/A	N/A	33.86%
\$ 5.51	N/A	N/A	33.86%
\$ 24.25	N/A	N/A	33.86%
\$ 12.73	N/A	N/A	33.86%
\$ 2.43	N/A	N/A	33.86%
\$ 0.32	N/A	N/A	33.86%
\$ 4.40	N/A	N/A	33.86%

MODELS AND ACCESSORIES	24 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
IB-22	\$ 9.46	N/A	N/A	45.81%
HD-70	\$ 7.90	N/A	N/A	45.81%
HD-ME4	\$ 10.81	N/A	N/A	45.81%
AK-71C	\$ 1.13	N/A	N/A	45.81%
Original Holder	\$ 2.64	N/A	N/A	45.81%
Copier Stand	\$ 3.73	N/A	N/A	45.81%
KM-5035	\$ 209.86	0	\$ 0.0085	45.81%
Accessories				
SRDF-2	\$ 30.71	N/A	N/A	45.81%
DF-71	\$ 59.09	N/A	N/A	45.81%
DF-73	\$ 31.61	N/A	N/A	45.81%
DF-75	\$ 64.35	N/A	N/A	45.81%
DF-78	\$ 24.72	N/A	N/A	45.81%
PF-75	\$ 33.19	N/A	N/A	45.81%
PF-70	\$ 29.04	N/A	N/A	45.81%
M-2107	\$ 23.66	N/A	N/A	45.81%
J-1402	\$ 4.70	N/A	N/A	45.81%
PH-2A	\$ 15.13	N/A	N/A	45.81%
RA-1	\$ 11.29	N/A	N/A	45.81%
Print/Scan System U	\$ 49.67	N/A	N/A	45.81%
Fax System J	\$ 26.08	N/A	N/A	45.81%
FM1-8MB	\$ 4.97	N/A	N/A	45.81%
IB-11	\$ 0.65	N/A	N/A	45.81%
IB-20	\$ 9.01	N/A	N/A	45.81%
IB-22	\$ 9.46	N/A	N/A	45.81%
HD-70	\$ 7.90	N/A	N/A	45.81%
HD-ME4	\$ 10.81	N/A	N/A	45.81%
AK-71C	\$ 1.13	N/A	N/A	45.81%
Original Holder	\$ 2.64	N/A	N/A	45.81%
Copier Stand	\$ 3.73	N/A	N/A	45.81%
KM-C850D	\$ 194.06	0	\$ 0.1309	45.81%
Accessories				
SRDF-2	\$ 30.71	N/A	N/A	45.81%
DF-35	\$ 67.62	N/A	N/A	45.81%
PF-35	\$ 22.13	N/A	N/A	45.81%
Printing System (S)	\$ 29.13	N/A	N/A	45.81%
Scan System C	\$ 32.85	N/A	N/A	45.81%
Fax System G	\$ 24.72	N/A	N/A	45.81%
FM1-8MB	\$ 4.97	N/A	N/A	45.81%
IB-11	\$ 0.65	N/A	N/A	45.81%
IB-20	\$ 9.01	N/A	N/A	45.81%
IB-22	\$ 9.46	N/A	N/A	45.81%
HD-ME4	\$ 10.81	N/A	N/A	45.81%
Original Holder	\$ 2.64	N/A	N/A	45.81%
CA-32	\$ 2.26	N/A	N/A	45.81%

36 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 6.64	N/A	N/A	42.95%
\$ 5.55	N/A	N/A	42.95%
\$ 7.59	N/A	N/A	42.95%
\$ 0.79	N/A	N/A	42.95%
\$ 1.85	N/A	N/A	42.95%
\$ 2.61	N/A	N/A	42.95%
\$ 147.30	0	\$ 0.0085	42.95%
\$ 21.55	N/A	N/A	42.95%
\$ 41.47	N/A	N/A	42.95%
\$ 22.19	N/A	N/A	42.95%
\$ 45.16	N/A	N/A	42.95%
\$ 17.35	N/A	N/A	42.95%
\$ 23.30	N/A	N/A	42.95%
\$ 20.38	N/A	N/A	42.95%
\$ 16.61	N/A	N/A	42.95%
\$ 3.30	N/A	N/A	42.95%
\$ 10.62	N/A	N/A	42.95%
\$ 7.92	N/A	N/A	42.95%
\$ 34.86	N/A	N/A	42.95%
\$ 18.30	N/A	N/A	42.95%
\$ 3.49	N/A	N/A	42.95%
\$ 0.46	N/A	N/A	42.95%
\$ 6.32	N/A	N/A	42.95%
\$ 6.64	N/A	N/A	42.95%
\$ 5.55	N/A	N/A	42.95%
\$ 7.59	N/A	N/A	42.95%
\$ 0.79	N/A	N/A	42.95%
\$ 1.85	N/A	N/A	42.95%
\$ 2.61	N/A	N/A	42.95%
\$ 136.20	0	\$ 0.1309	42.95%
\$ 21.55	N/A	N/A	42.95%
\$ 47.46	N/A	N/A	42.95%
\$ 15.53	N/A	N/A	42.95%
\$ 20.44	N/A	N/A	42.95%
\$ 23.06	N/A	N/A	42.95%
\$ 17.35	N/A	N/A	42.95%
\$ 3.49	N/A	N/A	42.95%
\$ 0.46	N/A	N/A	42.95%
\$ 6.32	N/A	N/A	42.95%
\$ 6.64	N/A	N/A	42.95%
\$ 7.59	N/A	N/A	42.95%
\$ 1.85	N/A	N/A	42.95%
\$ 1.58	N/A	N/A	42.95%

48 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 5.53	N/A	N/A	36.65%
\$ 4.62	N/A	N/A	36.65%
\$ 6.32	N/A	N/A	36.65%
\$ 0.66	N/A	N/A	36.65%
\$ 1.54	N/A	N/A	36.65%
\$ 2.18	N/A	N/A	36.65%
\$ 122.67	0	\$ 0.0085	36.65%
\$ 17.95	N/A	N/A	36.65%
\$ 34.54	N/A	N/A	36.65%
\$ 18.48	N/A	N/A	36.65%
\$ 37.61	N/A	N/A	36.65%
\$ 14.45	N/A	N/A	36.65%
\$ 19.40	N/A	N/A	36.65%
\$ 16.97	N/A	N/A	36.65%
\$ 13.83	N/A	N/A	36.65%
\$ 2.74	N/A	N/A	36.65%
\$ 8.84	N/A	N/A	36.65%
\$ 6.60	N/A	N/A	36.65%
\$ 29.03	N/A	N/A	36.65%
\$ 15.24	N/A	N/A	36.65%
\$ 2.90	N/A	N/A	36.65%
\$ 0.38	N/A	N/A	36.65%
\$ 5.27	N/A	N/A	36.65%
\$ 5.53	N/A	N/A	36.65%
\$ 4.62	N/A	N/A	36.65%
\$ 6.32	N/A	N/A	36.65%
\$ 0.66	N/A	N/A	36.65%
\$ 1.54	N/A	N/A	36.65%
\$ 2.18	N/A	N/A	36.65%
\$ 113.43	0	\$ 0.1309	36.65%
\$ 17.95	N/A	N/A	36.65%
\$ 39.53	N/A	N/A	36.65%
\$ 12.93	N/A	N/A	36.65%
\$ 17.02	N/A	N/A	36.65%
\$ 19.20	N/A	N/A	36.65%
\$ 14.45	N/A	N/A	36.65%
\$ 2.90	N/A	N/A	36.65%
\$ 0.38	N/A	N/A	36.65%
\$ 5.27	N/A	N/A	36.65%
\$ 5.53	N/A	N/A	36.65%
\$ 6.32	N/A	N/A	36.65%
\$ 1.54	N/A	N/A	36.65%
\$ 1.32	N/A	N/A	36.65%

60 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 4.62	N/A	N/A	33.86%
\$ 3.86	N/A	N/A	33.86%
\$ 5.28	N/A	N/A	33.86%
\$ 0.55	N/A	N/A	33.86%
\$ 1.29	N/A	N/A	33.86%
\$ 1.82	N/A	N/A	33.86%
\$ 102.47	0	\$ 0.0085	33.86%
\$ 14.99	N/A	N/A	33.86%
\$ 28.85	N/A	N/A	33.86%
\$ 15.43	N/A	N/A	33.86%
\$ 31.42	N/A	N/A	33.86%
\$ 12.07	N/A	N/A	33.86%
\$ 16.21	N/A	N/A	33.86%
\$ 14.18	N/A	N/A	33.86%
\$ 11.55	N/A	N/A	33.86%
\$ 2.29	N/A	N/A	33.86%
\$ 7.39	N/A	N/A	33.86%
\$ 5.51	N/A	N/A	33.86%
\$ 24.25	N/A	N/A	33.86%
\$ 12.73	N/A	N/A	33.86%
\$ 2.43	N/A	N/A	33.86%
\$ 0.32	N/A	N/A	33.86%
\$ 4.40	N/A	N/A	33.86%
\$ 4.62	N/A	N/A	33.86%
\$ 3.86	N/A	N/A	33.86%
\$ 5.28	N/A	N/A	33.86%
\$ 0.55	N/A	N/A	33.86%
\$ 1.29	N/A	N/A	33.86%
\$ 1.82	N/A	N/A	33.86%
\$ 94.75	0	\$ 0.1309	33.86%
\$ 14.99	N/A	N/A	33.86%
\$ 33.02	N/A	N/A	33.86%
\$ 10.80	N/A	N/A	33.86%
\$ 14.22	N/A	N/A	33.86%
\$ 16.04	N/A	N/A	33.86%
\$ 12.07	N/A	N/A	33.86%
\$ 2.43	N/A	N/A	33.86%
\$ 0.32	N/A	N/A	33.86%
\$ 4.40	N/A	N/A	33.86%
\$ 4.62	N/A	N/A	33.86%
\$ 5.28	N/A	N/A	33.86%
\$ 1.29	N/A	N/A	33.86%
\$ 1.10	N/A	N/A	33.86%

MODELS AND ACCESSORIES	24 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
KM-C2230	\$ 267.37	0	\$ 0.1900	45.81%
Accessories				
DP-621	\$ 33.80	N/A	N/A	45.81%
DU-621	\$ 11.27	N/A	N/A	45.81%
DF-621	\$ 40.60	N/A	N/A	45.81%
DF-626	\$ 72.20	N/A	N/A	45.81%
PF-621	\$ 29.31	N/A	N/A	45.81%
PF-625	\$ 19.39	N/A	N/A	45.81%
PF-627	\$ 26.98	N/A	N/A	45.81%
PH-620	\$ 12.42	N/A	N/A	45.81%
Fiery X3e 22C-KM	\$ 90.58	N/A	N/A	45.81%
Interface Kit for Fiery X3e 22C-KM	\$ 6.66	N/A	N/A	45.81%
IB-80	\$ 3.68	N/A	N/A	45.81%
HD-21	\$ 7.43	N/A	N/A	45.81%
Platen Cover Type E	\$ 1.99	N/A	N/A	45.81%
JS-621	\$ 5.40	N/A	N/A	45.81%
CB-621	\$ 4.18	N/A	N/A	45.81%
Mechanical Counter	\$ 0.70	N/A	N/A	45.81%
Attachment Kit for Key Counter	\$ 2.94	N/A	N/A	45.81%
Key Counter B	\$ 5.08	N/A	N/A	45.81%
			per linear foot	

36 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 187.66	0	\$ 0.1900	42.95%
\$ 23.72	N/A	N/A	42.95%
\$ 7.91	N/A	N/A	42.95%
\$ 28.49	N/A	N/A	42.95%
\$ 50.68	N/A	N/A	42.95%
\$ 20.57	N/A	N/A	42.95%
\$ 13.61	N/A	N/A	42.95%
\$ 18.94	N/A	N/A	42.95%
\$ 8.72	N/A	N/A	42.95%
\$ 63.58	N/A	N/A	42.95%
\$ 4.67	N/A	N/A	42.95%
\$ 2.58	N/A	N/A	42.95%
\$ 5.21	N/A	N/A	42.95%
\$ 1.39	N/A	N/A	42.95%
\$ 3.79	N/A	N/A	42.95%
\$ 2.93	N/A	N/A	42.95%
\$ 0.49	N/A	N/A	42.95%
\$ 2.06	N/A	N/A	42.95%
\$ 3.57	N/A	N/A	42.95%
		per linear foot	

48 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 156.28	0	\$ 0.1900	36.65%
\$ 19.76	N/A	N/A	36.65%
\$ 6.59	N/A	N/A	36.65%
\$ 23.73	N/A	N/A	36.65%
\$ 42.20	N/A	N/A	36.65%
\$ 17.13	N/A	N/A	36.65%
\$ 11.34	N/A	N/A	36.65%
\$ 15.77	N/A	N/A	36.65%
\$ 7.26	N/A	N/A	36.65%
\$ 52.95	N/A	N/A	36.65%
\$ 3.89	N/A	N/A	36.65%
\$ 2.15	N/A	N/A	36.65%
\$ 4.34	N/A	N/A	36.65%
\$ 1.16	N/A	N/A	36.65%
\$ 3.15	N/A	N/A	36.65%
\$ 2.44	N/A	N/A	36.65%
\$ 0.41	N/A	N/A	36.65%
\$ 1.72	N/A	N/A	36.65%
\$ 2.97	N/A	N/A	36.65%
		per linear foot	

60 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 130.55	0	\$ 0.1900	33.86%
\$ 16.50	N/A	N/A	33.86%
\$ 5.50	N/A	N/A	33.86%
\$ 19.82	N/A	N/A	33.86%
\$ 35.25	N/A	N/A	33.86%
\$ 14.31	N/A	N/A	33.86%
\$ 9.47	N/A	N/A	33.86%
\$ 13.17	N/A	N/A	33.86%
\$ 6.06	N/A	N/A	33.86%
\$ 44.23	N/A	N/A	33.86%
\$ 3.25	N/A	N/A	33.86%
\$ 1.80	N/A	N/A	33.86%
\$ 3.63	N/A	N/A	33.86%
\$ 0.97	N/A	N/A	33.86%
\$ 2.63	N/A	N/A	33.86%
\$ 2.04	N/A	N/A	33.86%
\$ 0.34	N/A	N/A	33.86%
\$ 1.43	N/A	N/A	33.86%
\$ 2.48	N/A	N/A	33.86%
		per linear foot	

MODELS AND ACCESSORIES	24 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
KM-4850W	\$ 677.29	0	\$ 0.0750	45.81%
KM-P4845W	\$ 395.07	0	\$ 0.0750	45.81%
KM-P4850W	\$ 541.83	0	\$ 0.0750	45.81%
Accessories				
KM-S4850W Scanner	\$ 253.28	N/A	N/A	45.81%
KM-S4850W Stand	\$ 23.71	N/A	N/A	45.81%
RU-4A	\$ 35.63	N/A	N/A	45.81%
CAD Master Controller	\$ 135.42	N/A	N/A	45.81%

36 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 475.38	0	\$ 0.0750	42.95%
\$ 277.29	0	\$ 0.0750	42.95%
\$ 380.30	0	\$ 0.0750	42.95%
\$ 177.77	N/A	N/A	42.95%
\$ 16.64	N/A	N/A	42.95%
\$ 25.01	N/A	N/A	42.95%
\$ 95.05	N/A	N/A	42.95%

48 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 395.88	0	\$ 0.0750	36.65%
\$ 230.92	0	\$ 0.0750	36.65%
\$ 316.70	0	\$ 0.0750	36.65%
\$ 148.04	N/A	N/A	36.65%
\$ 13.86	N/A	N/A	36.65%
\$ 20.82	N/A	N/A	36.65%
\$ 79.16	N/A	N/A	36.65%

60 Month 10% Buyout	Copies Included	Copy Charge Service & Supplies	PERCENT DISCOUNT FROM MSRP
\$ 330.70	0	\$ 0.0750	33.86%
\$ 192.90	0	\$ 0.0750	33.86%
\$ 264.55	0	\$ 0.0750	33.86%
\$ 123.67	N/A	N/A	33.86%
\$ 11.58	N/A	N/A	33.86%
\$ 17.40	N/A	N/A	33.86%
\$ 66.12	N/A	N/A	33.86%

Contract Reference Number:3610-01
SAP Contract Number:4600004132
Change Number: 33
Change Effective Date: 01/06/2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: : NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

Xerox Corporation (SAP 4600004132), use the following price lists:

EQUIPMENT: WCP3545-Use Price List dated October 1, 2005

MAINTENANCE AS FOLLOWS:

Light Lens (Copiers/Duplicators)	Use Price List Dated 1/1/06
Office Digital	Use Price List Dated 1/1/06
Color/Connectivity	Use Price List Dated 1/1/06
Distributed Publishing and Printing	Use Price List Dated 10/1/05
Production Color	Use Price List Dated 1/1/06
DocuTech	Use Price List Dated 1/1/06
5X90 Product	Use Price List Dated 1/1/06
Free Flow Software	Use Price List Dated 1/1/06
High End Printing System (Bi-Mode)	Use Price List Dated 1/1/06
High End Systems Printing (EPS)	Use Price List Dated 1/1/06
High End Systems Printing (IPS & NPS)	Use Price List Dated 1/1/06
High End Systems Printing (LPS)	Use Price List Dated 1/1/06
Mid Range Printing Systems	Use Price List Dated 10/1/05
Software Solutions	Use Price List Dated 6/1/05
4110/2101/1010 Digital	Use Price List Dated 1/1/06

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number:3610-01
SAP Contract Number:4600004341 & 4600008908
Change Number: 34
Change Effective Date: 03/20/2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: : NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

In accordance with the update option, Ricoh (SAP 4600008908), and Savin/Gestetner (4600004341) have supplied the Department of General Services with an updated new product list. Please reference Attachment A- price list dated March 1, 2006.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: : NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

Konica Minolta Business Solutions has added Block Business Systems as an authorized dealer for Konica Minolta

Xerox Corporation (SAP 4600004132), use the following price lists:

SUPPLIES	Use Price List dated 7/01/2006
MAINTENANCE AS FOLLOWS:	
Light Lens (Copiers/Duplicators)	Use Price List Dated 4/1/06
Office Digital	Use Price List Dated 6/1/06
Mid Range Color/Connectivity	Use Price List Dated 6/1/06
Distributed Publishing and Printing	Use Price List Dated 6/1/06
Production Color	Use Price List Dated 6/1/06
DocuTech	Use Price List Dated 4/1/06
5X90 Product	Use Price List Dated 4/1/06
Free Flow Software	Use Price List Dated 4/1/06
High End Printing System (Bi-Mode)	Use Price List Dated 1/1/06
High End Systems Printing (EPS)	Use Price List Dated 5/1/06
High End Systems Printing (IPS & NPS)	Use Price List Dated 4/1/06
High End Systems Printing (LPS)	Use Price List Dated 4/1/06
Software Solutions	Use Price List Dated 6/1/06
4110/2101/1010 Digital	Use Price List Dated 6/1/06

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.

Contract Reference Number:3610-01
SAP Contract Number:4600004132
Change Number: 36
Change Effective Date: 08/15/2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: : NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

Xerox Corporation (SAP 4600004132), use the following price lists for the 4590:

GS-25F-0062L Modification 66 and GS-25F-0062L Modification 70

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number:3610-01
SAP Contract Number:4600004341 & 4600008908
Change Number: 37
Change Effective Date: 08/31/2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: : NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

In accordance with the update option, Ricoh (SAP 4600008908), and Savin/Gestetner (4600004341) have supplied the Department of General Services with an updated new product/price list. Please reference Attachment A- price list dated August 24, 2006.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number: 3610-01
Change Number: 38
Change Effective Date: 09/15/2006

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: **All Using Agencies of the Commonwealth**
Subject: **Copiers**
Contract Period: **Effective date of January 28, 2003 and Termination date of December 31, 2005**
Buyer Name: **Karen Rhinehart/717-346-8177**

CHANGE SUMMARY: **NOTE: This contract is used by state agencies to only for obtain maintenance agreements and supplies only for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.**

In accordance with the Option to Renew the following contractors have mutually agreed to renew this contract for an additional one (1) year beginning January 1, 2007 and ending December 31, 2007. This will be the last renewal.

Contractor:	Contract Number:	Contractor:	Contract Number:
<i>Colony Products Inc</i>	4600004138	<i>Panasonic Document Imaging</i>	4600004197
<i>Engle Business Systems</i>	4600004140	<i>Sharp Electronics Corporation</i>	4600004141
<i>Imagistics International</i>	4600004133	<i>Xerox Corporation</i>	4600004132
<i>Hewlett Packard Company</i>	4600004161	<i>Lanier Corporation</i>	4600004344
<i>Konica Business Technologies</i>	4600004142	<i>Ricoh Corporation</i>	4600008908
<i>Kyocera Mita America</i>	4600004208	<i>Savin/Gestetner</i>	4600004341
<i>Minolta Corporation</i>	4600004134		
<i>Oce-USA Inc</i>	4600004139		

Contract 4600004344-Lanier Change contact to: Bob Reichardt, phone 800-999-3335 ext 266, fax 717-763-8455, email breichar@lanier.com

Contract 4600004141-Sharp Electronics Corp-Change contact to: Roger Kirouac, phone 603-624-5425, fax-603-626-0666 email: KirouacR@sharpsec.com

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT WHICH ARE NOT CHANGED BY THIS AMENDMENT REMAIN IN FULL FORCE AND EFFECT.

Contract Reference Number:3610-01
SAP Contract Number:4600004208
Change Number: 39
Change Effective Date: 09/25/2006

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2006
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: : NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

In accordance with the update option, Kyocera Mita (SAP 4600004208), has supplied the Department of General Services with an updated new product/price list. Please reference price list dated September 22, 2006.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number:3610-01
SAP Contract Number:4600004132
Change Number: 40
Change Effective Date: 12/22/2006

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006, Extended through
December 31, 2007
Buyer Name: Karen Rhinehart/717-346-8177

CHANGE SUMMARY: NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

In accordance with the update option, XEROX (SAP 4600004132), has supplied the Department of General Services with an updated new product/price list. Please reference CONGLOMERATE price list submitted December 13, 2006. Please disregard all other price lists and refer to individual price lists issued 12/13/2006.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number:3610-01
SAP Contract Number:4600004139
Change Number: 41
Change Effective Date: 03/07/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006, extended to December
31, 2007
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: NOTE -- This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturer's equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

In accordance with the update option, OCE (SAP 4600004139), has supplied the Department of General Services with an updated price list. Please reference price list GS-25F-0060M through Mod 103 dated November 16, 2006.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number:3610-01
SAP Contract Number:4600008908
Change Number: 42
Change Effective Date: immediately

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2006, renewed to December 31, 2007
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers' equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

Due to the unexpected closing of GE Richards, Inc., Ricoh has supplied the Commonwealth a revised service list for their Savin equipment. Keystone Digital Imaging, Inc. (KDI) and WPS, Inc. will honor all of G.E. Richards, Inc. contracts with no additional charges or modifications to the existing contract. They are as follows:

DAUPHIN & LEBANON COUNTIES

WPS, Inc.

Service: 800-365-1977
Service Manager-Glenn Elbin
General Information, Supplies & Sales: 800-456-1977
General Information & Supplies: Beth Elbin
Sales-Joe Dellaposta

CHESTER, DELAWARE & MONTGOMERY COUNTIES

Keystone Digital Imaging, Inc. (KDI, Inc.)

Service: 800-537-4613
Service Manager-Sam Madou
General Information, Supplies & Sales: 800-676-1855
General Information, & Supplies: Jeffrey Frantz
Sales-Gina Kendrick

BERKS, LANCASTER, NORTHUMBERLAND & SCHUYLKILL COUNTIES

Keystone Digital Imaging, Inc. (KDI, Inc.)

Service: 800-222-1807 (KDI has taken over the former G.E. Richards office in Lancaster and the number stays the same)
Service Manager-Sam Madou
General Information, Supplies & Sales: 800-676-1855
General Information & Supplies: Jeffrey Frantz
Sales-Gina Kendrick

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.

Contract Reference Number:3610-01
SAP Contract Number:4600004344
Change Number: 43
Change Effective Date: immediately

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006, renewed to December
31, 2007
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers' equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

As a result of the merger between Lanier Worldwide Inc and Ricoh Americas Corporation all Purchase Orders must use vendor #115691 as a PI for payments to be made to Ricoh

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Contract Reference Number:3610-01
SAP Contract Number:4600004132
Change Number: 44
Change Effective Date: 6/07/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All Using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination
date of December 31, 2006, extended through
December 31, 2007
Buyer Name: Karen Rhinehart, 717-346-8177

CHANGE SUMMARY: NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

In accordance with the update option, XEROX (SAP 4600004132), has supplied the Department of General Services with an updated new product/price list. Please reference **CONGLOMERATE price list submitted June 7, 2007. Please disregard all other price lists and refer to individual price lists issued 6/7/2007 as follows:**

Office Digital Low End-4/01/2007	Office Mono-5/01/2007
Departmental Mono-6/01/2007	Office Color-6/01/2007
Office Digital-2/15/2007	Office Digital cost per copy-4/01/2007
Office Digital-5/01/2007	Office Digital Software-1/01/2005
Light Production (4110-4595)-6/01/2007	Copier/Duplicator-7/01/07
Light Lens Advance-5/01/2007	

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.

Contract Reference Number: 3610-01
Collective Number: CN00000366
SAP Contract Number:4600004132
Change Number: 45
Change Effective Date: July 27, 2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2006, extended through December 31, 2007.

Associate Commodity

Manager: Jason Hicks, 717-3468185

CHANGE SUMMARY: NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufactures equipment they own. Locals Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

In accordance with the update option, XEROX update option, XEROX (SAP 4600004132) has supplied Department of General Services with an updated product/price based on GSA Modification number 98. The following products have been added: 7328, 7335, 7345, 7655, 7665 and 7675.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.



Tim McHugh
Account General Manager
Commonwealth of Pennsylvania
United States Solutions Group

July 27, 2007

Dennis Fellin
Commodity Manager
Department of General Services
555 Walnut Street
Harrisburg, PA 17101

Dennis,



Attached is an update to Xerox Corporation's price list for CN00000366 (formerly #3610-01).
GSA modification 98 adds the following products: 7328, 7335, 7345, 7655, 7665 and the 7675.
Please contact me with any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Tim McHugh", followed by a long horizontal line extending to the right.

Tim McHugh

Xerox Corporation
651 East Park Drive, Suite 200
Harrisburg, PA 17111
Telephone 717.558.4872
Facsimile 717.558.4994
Tim.McHugh@Xerox.com

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT			1. Contract ID Code	Page of Pages 1 1
Amendment/Modification No. PO-0098	3. Effective Date: See 16C	4. Requisition/Purchase Req. No.	5. Project No. (If Applicable) 36	
6. Issued By: General Service Administration NAT'L FURN. CTR. (3FNJ) 2200 CRYSTAL DR, RM 400 ARLINGTON VA 22202		7. Administered By: (If Other) GSA/FSS CONT MGMT DIV (4FQ) 401 WEST PEACHTREE ST ATLANTA GA 30365 404-331-5119		
8. Name and Address of Contractor (No. Street, County, State and Zip Code) XEROX CORPORATION 7900 WESTPARK DR STE A400 MC LEAN, VA 221024214		9A. Amendment of Solicitation No:		
		9B. Dated (See Item 11)		
Code		10A. Modification of Contract/Order No. GS-25F-0062L		
		10B. Dated (See Item 13) Oct 01, 02001		
Facility Code				
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS				
The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers		<input type="checkbox"/>	is extended	<input type="checkbox"/> is not extended.
Offerors must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods. (a) By completing items 8 and 15, and returning copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment and is received prior to the opening hour and date specified.				
12. ACCOUNTING AND APPROPRIATION DATA (If required)				
13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.				
A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.				
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office appropriation data, etc.) SET FORTH IN ITEM 14. PURSUANT TO THE AUTHORITY OF:				
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:				
D. OTHER (Specify type of modification and authority):				
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input checked="" type="checkbox"/> is required to sign this document and return, ___ copies to the issuing office.				
14. DESCRIPTION OF MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.) Adding the 7328, 7335, 7345, 7675, 7655F, 7665F, EXP252 and the CX252 products and FSM per the letter dated 7/9/2007.				
15A. NAME AND TITLE OF SIGNER (Type or Print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or Print)		
15B. CONTRACTOR/OF  SIGNED 07/10/2007 by Goins XEROX CORPORAT		16B. UNITED STATES () SIGNED 07/10/2007 by Gary J. Haag GSA/FSS		
(Signature of person authorized to sign)		(Signature of Contracting Officer)		

List of Documents for the eMod Package:

File Name: Xerox Modification.pdf
Description: Vendor Defined

Submit Date: 2007-07-09 11:54:08.766

File Name: Mod.pdf
Description: Mod Responses

Submit Date: 2007-07-09 11:54:08.766



Purchase Prices
51-100

Product Order Number	Product Description (If accy - assoc mainframe)	GSA Ceiling Price	GSA Discount	GSA Net Price	Ext. Warranty 1-3 Mon	Ext. Warranty 1-6 Mo
Office Color						
WC7335PG WC7335PFG	WorkCentre 7335 Printer with 520 sheet tray, 100 sheet Bypass Tray, Data Security Kit, Job Accounting Kit, STD Output Tray (FKA), DADF (FGA), Nat Kit (650K27690), Speed Kit/Name Plate (FUB), Scanner Stand (498K15890), Network Drivers Kit (301K19080).	12,995	3,927	9,068	99 (only on the "F" code)	149 (only on the "F" code)
You Must choose One of the following:						
AYG	High Capacity Tandem Tray	1,008	0	1,008	NA	NA
AYF	3 Tray Feeder	806	0	806	NA	NA
You May Choose One of the following:						
OFCFINR	Office Finisher (AYK)	2,015	957	1,058	NA	NA
ADVFINR	Advanced Finisher (FHX)	3,017	1355	1,662	NA	NA
PROFINR	Professional Finisher (FHB)	5,032	1,707	3,325	NA	NA
You May choose One of the following:						
FAX1LINE	1 Line FAX, IFAX (498K03020)	1,002	100	902	NA	NA
FAX3LINE	3 Line FAX, IFAX (497K03050)	1,506	0	1,506	NA	NA
You May choose One of the following:						
USBPRLPT	USB, Parallel Print Kit (497K03160), 497K03140 • CSE Required if ordered post mainframe install.	499	0	499	NA	NA
MEDIARDR	Media Reader Kit (497K03120, 498K13530) • CSE Required if ordered post mainframe install.	599	0	599	NA	NA
You May choose One of the following:						
STAPLR	Convenience Stapler (498K08250, 498K13530)	301	0	301	NA	NA
SCANKIT	Scanning Enablement Kit (497K03370)	1411	0	1411	NA	NA
SFAXKIT	Server Fax Kit (497K03340) • Scanning kit (SCANKIT) is required before enabling this feature.	801	0	801	NA	NA
WTRMARK	Secure Watermark Kit (497K03150) • CSE Required if ordered post mainframe install.	801	0	801	NA	NA
PREVIEWKT	Preview Kit (497K03360)	801	0	801	NA	NA



Product Order Number	Product Description (If accy - assoc mainframe)	GSA Ceiling Price	GSA Discount	GSA Net Price	Ext. Warranty 1-3 Mon	Ext. Warranty 1-6 Mo
	<ul style="list-style-type: none"> Scanning kit (SCANKIT) is required before enabling this feature. CSE Required if ordered post mainframe install. 					
MBPLTIOT	IOT Mobility Plate (498K04110)	0	0	0	NA	NA
MBPLTFIN	Finisher Mobility Plate (498K07950)	0	0	0	NA	NA
FIDKIT	Foreign Interface Kit (498K14140) CSE Required	351	0	351	NA	NA
CSTDSCAN	SE Scan to PC Desktop-SE edition (301K17680) <ul style="list-style-type: none"> Scanning kit (SCANKIT) is required before enabling this feature. 	1,203	302	901	NA	NA
CDLXSCAN	SE Scan to PC Desktop-PRO edition (301K17700) <ul style="list-style-type: none"> Scanning kit (SCANKIT) is required before enabling this feature. 	4,226	1,058	3168	NA	NA
SSND21A	FreeFlow SmartSend, FreeFlow SmartSend Add License Tool (EBM, BAF)	3,927	503	3,424	NA	NA
SSNDPR21A	FreeFlow SmartSend Professional, FreeFlow SmartSend Add License Tool (EBN, BAF)	6,748	1,007	5,741	95	95
SA-MAGSTR	Secure Access-Magstripe Card Reader (GEA)	801	0	801	10	10
SA-HID125	Secure Access-HID 125KHz Card Reader (GFA)	902	0	902	11	11
SA-MIFARE	Secure Access-Mifare/HID iclass Card Reader (GEX)	902	0	902	11	11
WorkCentre 7328PG & 7328PFG						
<ul style="list-style-type: none"> Meters are REVERSED from normal Color products: Meter 1: B&W; Meter 2: Color Pooling allowed with other monochrome devices only 						
WC7328PG WC7328PFG	WorkCentre 7328 Printer with 520 sheet tray, 100 sheet Bypass Tray, Data Security Kit, Job Accounting Kit, STD Output Tray (FKA), DADF (FGA), Nat Kit (650K27690), Speed Kit/Name Plate (FTX), Scanner Stand (498K15890), Network Drivers Kit (301K19080).	10,523	2,765	7,758	59 (only on the "F" code)	149 (only on the "F" code)



Product Order Number	Product Description (If accy - assoc mainframe)	GSA Ceiling Price	GSA Discount	GSA Net Price	Ext. Warranty 1-3 Mon	Ext. Warranty 1-6 Mo
You Must choose One of the following:						
AYG	High Capacity Tandem Tray	1,008	0	1,008	NA	NA
AYF	3 Tray Feeder	806	0	806	NA	NA
You May Choose One of the following:						
OFCFINR	Office Finisher (AYK)	2,015	957	1,058	NA	NA
ADVFINR	Advanced Finisher (FHX)	3,017	1355	1,662	NA	NA
PROFINR	Professional Finisher (FHB)	5,032	1,707	3,325	NA	NA
You May choose One of the following:						
FAX1LINE	1 Line FAX, IFAX (498K03020)	1,002	100	902	NA	NA
FAX3LINE	3 Line FAX, IFAX (497K03050)	1,506	0	1,506	NA	NA
You May choose One of the following:						
USBPRLPT	USB, Parallel Print Kit (497K03160), 497K03140 • CSE Required, if ordered post mainframe install.	499	0	499	NA	NA
MEDIARDR	Media Reader Kit (497K03120, 498K13530) • CSE Required, if ordered post mainframe install.	599	0	599	NA	NA
You May choose One of the following:						
STAPLR	Convenience Stapler (498K08250, 498K13530)	301	0	301	NA	NA
SCANKIT	Scanning Enablement Kit (497K03370)	1,411	0	1,411	NA	NA
SFAXKIT	Server Fax Kit (497K03340) • Scanning kit (SCANKIT) is required before enabling this feature.	801	0	801	NA	NA
WTRMARK	Secure Watermark Kit (497K03150) • CSE Required, if ordered post mainframe install.	801	0	801	NA	NA
PREVIEWKT	Preview Kit (497K03360) • Scanning kit (SCANKIT) is required before enabling this feature. • CSE Required, if ordered post mainframe install.	801	0	801	NA	NA
MBPLTIOT	IOT Mobility Plate (498K04110)	0	0	0	NA	NA
MBPLTFIN	Finisher Mobility Plate (498K07950)	0	0	0	NA	NA
FIDKIT	Foreign Interface Kit (498K14140) CSE Required	351	0	351	NA	NA
CSTDSCAN	SE Scan to PC Desktop-SE edition (301K17680) • Scanning kit (SCANKIT) is	1,203	302	901	NA	NA



Product Order Number	Product Description (If accy - assoc mainframe)	GSA Ceiling Price	GSA Discount	GSA Net Price	Ext. Warranty 1-3 Mon	Ext. Warranty 1-6 Mo
	required before enabling this feature					
CDLXSCAN	SE Scan to PC Desktop-PRO edition (301K17700) <ul style="list-style-type: none"> Scanning kit (SCANKIT) is required before enabling this feature 	4,226	1,058	3168	NA	NA
SSND21A	FreeFlow SmartSend, FreeFlow SmartSend Add License Tool (EBM, BAF)	3,927	503	3,424	NA	NA
SSNDPR21A	FreeFlow SmartSend Professional, FreeFlow SmartSend Add License Tool (EBN, BAF)	6,748	1,007	5,741	95	95
SA-MAGSTR	Secure Access-Magstripe Card Reader (GEA)	801	0	801	10	10
SA-HID125	Secure Access-HID 125KHz Card Reader (GFA)	902	0	902	11	11
SA-MIFARE	Secure Access-Mifare/HID iclass Card Reader (GEX)	902	0	902	11	11
WorkCentre 7345PG & 7345PFG						
<ul style="list-style-type: none"> Meters are REVERSED from normal Color products: Meter 1: B&W; Meter 2: Color Pooling allowed with other monochrome devices only 						
WC7345PG WC7345PFG	WorkCentre 7345 Printer with 520 sheet tray, 100 sheet Bypass Tray, Data Security Kit, Job Accounting Kit, STD Output Tray (FKA), DADF (FGA), Nat Kit (650K27690), Speed Kit/Name Plate (FUA), Scanner Stand (498K15890), Network Drivers Kit (301K19080).	14,995	4,215	10,780	99 (only on the "F" code)	149 (only on the "F" code)
You Must choose One of the following:						
AYG	High Capacity Tandem Tray	1,008	0	1,008	NA	NA
AYF	3 Tray Feeder	806	0	806	NA	NA
You May Choose One of the following:						
OFCFINR	Office Finisher (AYK)	2,015	957	1,058	NA	NA
ADVFINR	Advanced Finisher (FHX)	3,017	1355	1,662	NA	NA
PROFINR	Professional Finisher (FHB)	5,032	1,707	3,325	NA	NA
You May choose One of the following:						
FAX1LINE	1 Line FAX, IFAX (498K03020)	1,002	100	902	NA	NA
FAX3LINE	3 Line FAX, IFAX (497K03050)	1,506	0	1,506	NA	NA
You May choose One of the following:						
USBPRLPT	USB, Parallel Print Kit (497K03160), 497K03140 <ul style="list-style-type: none"> CSE Required if ordered 	499	0	499	NA	NA



Product Order Number	Product Description (If accy - assoc mainframe)	GSA Ceiling Price	GSA Discount	GSA Net Price	Ext. Warranty 1-3 Mon	Ext. Warranty 1-6 Mo
	post mainframe install.					
MEDIARDR	Media Reader Kit (497K03120, 498K13530) • CSE Required if ordered post mainframe install.	599	0	599	NA	NA
You May Choose ANY of the following:						
STAPLR	Convenience Stapler (498K08250, 498K13530)	301	0	301	NA	NA
SCANKIT	Scanning Enablement Kit (497K03370)	1,411	0	1,411	NA	NA
SFAXKIT	Server Fax Kit (497K03340) • Scanning kit (SCANKIT) is required before enabling this feature.	801	0	801	NA	NA
WTRMARK	Secure Watermark Kit (497K03150) • CSE Required if ordered post mainframe install.	801	0	801	NA	NA
PREVIEWKT	Preview Kit (497K03360) • Scanning kit (SCANKIT) is required before enabling this feature. • CSE Required if ordered post mainframe install.	801	0	801	NA	NA
MBPLTIOT	IOT Mobility Plate (498K04110)	0	0	0	NA	NA
MBPLTFIN	Finisher Mobility Plate (498K07950)	0	0	0	NA	NA
FIDKIT	Foreign Interface Kit (498K14140) CSE Required	351	0	351	NA	NA
CSTDSCAN	SE Scan to PC Desktop-SE edition (301K17680) • Scanning kit (SCANKIT) is required before enabling this feature.	1,203	302	901	NA	NA
CDLXSCAN	SE Scan to PC Desktop-PRO edition (301K17700) • Scanning kit (SCANKIT) is required before enabling this feature.	4,226	1,058	3168	NA	NA
SSND21A	FreeFlow SmartSend, FreeFlow SmartSend Add License Tool (EBM, BAF)	3,927	503	3,424	30	30
SSNDPR21A	FreeFlow SmartSend Professional, FreeFlow SmartSend Add License Tool (EBN, BAF)	6,748	1,007	5,741	95	95
SA-MAGSTR	Secure Access-Magstripe Card	801	0	801	10	10



Product Order Number	Product Description (If accy - assoc mainframe)	GSA Ceiling Price	GSA Discount	GSA Net Price	Ext. Warranty 1-3 Mon	Ext. Warranty 1-6 Mo
	Reader (GEA)					
SA-HID125	Secure Access-HID 125KHz Card Reader (GFA)	902	0	902	11	11
SA-MIFARE	Secure Access-Mifare/HID iclass Card Reader (GEX)	902	0	902	11	11
Office Digital Mono Accessories						
EIPUPG-32	WC/WCP2XX upgrade with EP	503	0	503	NA	NA
EIPUPG-65	WC/WCP2XX upgrade with EP	503	0	503	NA	NA
Light Production Accessories						
PDSPCTRL	DOCUSP CONTROLLER	11,485	3,022	8,463	100	100
4110NABL	4110 LIC ENABL	0	0	0	NA	NA
4595ENABL	4595 LICENSE ENABLE	0	0	0	NA	NA
CABLEKIT1	VHDCI/HD68 SCSICBL	352	0	352	NA	NA
DSK-OVRRT	DISK OVERWRITE LIC	1,002	0	1,002	NA	NA
DSPSW	OPERATING SYSTEM	6,549	0	6,549	NA	NA
EPSTAND	CONTROLLER STAND	302	0	302	NA	NA
IMPOSITN	IMPOSITION LICENSE	503	0	503	NA	NA
IPDSW	IPDS S/W LICENSE	9,571	2,015	7,556	125	125
LCDSW	LCDS SW LICENSE	9,571	2,015	7,556	125	125
SCSICARD	SE/LVD SCSI CRD KT	554	0	554	NA	NA
TAPE-CL	TAPE CLIENT LICNSE	2,619	252	2,367	NA	NA
95CLRSCN	4595-unique Color Scan Kit	554	0	554	NA	NA
Office Color						
W7675GW7675FG	WorkCentre 7655 Copier WorkCentre 7655 Copier w/ DADF, CCM, CM mounting plate bracket, 4 Paper Trays, 250 sheet Bypass Tray, STD Output tray, Image Security Overwrite (VDR), Nat kit(650K27760), FCW UI(VUW) and mounting kit(675K21800), 1 Waste Toner Container (008R12990),Charge Corotron Assy(13R00630)), Job/Network Accounting Kit (301K15420).	28,000	9,613	18,387	199	299
W7675PG/W7675PFG	WorkCentre 7665 Copier TAA: WorkCentre 7665 Copier w/ DADF, CCM, CM mounting plate bracket, 4 Paper Trays, 250 sheet Bypass Tray, STD Output tray, Image Security Overwrite (VDR), Nat kit(650K27760), 65ppm Kit & Name plate (BMU). FCW UI(VUW) and mounting kit(675K21800),1 Waste Toner	30,000	9,598	20,402	199	299



Product Order Number	Product Description (If accy - assoc mainframe)	GSA Selling Price	GSA Discount	GSA Net Price	Ext. Warranty 1-3 Mon	Ext. Warranty 1-6 Mo
	Container (008R12990),Charge Corotron Assy(13R00630)), Job Accounting Kit (301K15420)					
W7655, W7655F	WorkCentre 7655 Copier WorkCentre 7655 Copier w/ DADF, CCM, CM mounting plate bracket, 4 Paper Trays, 250 sheet Bypass Tray, STD Output tray, Image Security Overwrite (VDR), Nat kit(650K27760), FCW UI(VUW) and mounting kit(675K21800), 1 Waste Toner Container (008R12990),Charge Corotron Assy(13R00630)), Job/Network Accounting Kit (301K15420).	20,000	5,945	14,055	199	299
W7655PG, W7655PFG	WorkCentre 7655 Copier/Printer TAA: WorkCentre 7655 Copier/Printer w/ DADF, CCM, CM mounting plate bracket, 4 Paper Trays, 250 sheet Bypass Tray, STD Output tray, Image Security Overwrite (VDR), Nat kit(650K27760), FCW UI(VUW) and mounting kit(675K21800), 1 Waste Toner Container (008R12990),Charge Corotron Assy(13R00630)), Job/Network Accounting Kit (301K15420).	22,000	5,930	16,070	199	299
W7665, W7665F	WorkCentre 7665 Copier WorkCentre 7665 Copier w/ DADF, CCM, CM mounting plate bracket, 4 Paper Trays, 250 sheet Bypass Tray, STD Output tray, Image Security Overwrite (VDR), Nat kit(650K27760), 65ppm Kit & Name plate (BMU). FCW UI(VUW) and mounting kit(675K21800),1 Waste Toner Container (008R12990),Charge Corotron Assy(13R00630)), Job Accounting Kit (301K15420)	24,000	7,326	16,674	199	299
W7665P, W7665PF	WorkCentre 7665 Copier / Printer WorkCentre 7665 Copier/Printer w/ DADF, CCM, CM mounting plate bracket, 4 Paper Trays, 250	26,000	7,311	18,689	199	299



Product Order Number	Product Description (If accy - assoc mainframe)	GSA Ceiling Price	GSA Discount	GSA Net Price	Ext. Warranty 1-3 Mon	Ext. Warranty 1-6 Mo
	sheet Bypass Tray, STD Output tray, Image Security Overwrite (VDR), Nat kit(650K27760), 65ppm Kit & Name plate (BMU). FCW UI(VUW) and mounting kit(675K21800),1 Waste Toner Container (008R12990),Charge Corotron Assy(13R00630)), Job Accounting Kit (301K15420)					
Accessories						
SCANCTRL	Print/Copy/Scan Network Controller , Searchable PDF, Network Scanning and email service kit , CentreWare Print and Fax Services kit	1,800	390	1,410	NA	NA
ADVFNHR	Advanced Finisher, 2/3 Hole punch	2,995	1,333	1,662	NA	NA
PROFNHR	Professional Finisher , 2/3 Hole punch	4,995	1,670	3,325	NA	NA
PRODNFIN	Production Finisher w/ Booklet Maker, Interposer, 2/3 Hole punch	11,800	3,841	7,959	NA	NA
FAXLINE2	Dual Line Fax kit , Phone cord kit	1,410	0	1,410	NA	NA
CZFOLD	Production Finisher C/Z Folder. Option for PRODNFIN only	5,700	1,569	4,131	NA	NA
HCFDR	High Capacity Feeder	2,000	791	1,209	NA	NA
IOTMPLT	IOT Mobility Plate Kit	0	0	0	NA	NA
FINMPLT	Advanced and Professional Finisher Mobility Plate Kit	0	0	0	NA	NA
HCFMPLT	HCF Mobility Plate Kit	0	0	0	NA	NA
PRFNMPLT	Production Finisher Mobility Plate Kit	0	0	0	NA	NA
UNICODE	Xerox Unicode International Printing Kit	301	0	301	NA	NA
Production Color DFE						
EXP252/EXP2520	EFI CONTROLR 242/252	24,180	6,801	17,379	NA	NA
Office Digital Accessories						
GUX	Scan tp PC SE	350	0	350	NA	NA
GUA	Scan tp PC Pro	1,002	0	1,002	NA	NA
CX252/CX2520	CREO SERVER 242/252	19,142	5,541	13,601	NA	NA

Item 2. Provides Full Service Maintenance for the following products. SIN 51-57.



Office Color Price List Equipment Sale and Maintenance

Effective: 07/01/2007 (Supersedes 06/01/2007)

This price list supports both Commercial and State & Local market segments.
 • Bill Codes: X = 5 for Commercial or X = 2 for State & Local. Bill Codes in () are Term Lease Sale Bill Codes for XFB use.
 • Billing Frequency: Commercial bills monthly in advance. State & Local bills monthly in arrears. All Term Lease bills monthly in arrears.
 • Only the accessories that carry a maintenance charge are indicated in the Maintenance Price List. They will apply to the same bill codes as the mainframe.

Market / Product Code	Component Description (All Configurations Unless Noted)	Service Plan Name	Maintenance Bill Code / Meter Ind	Lease Bill Code / Meter Ind	Monthly Base Charge \$	Monthly Print Allowance	Service Charge Per Print
WorkCentre 732P							
WC7132P	WorkCentre 7132 Copier/Printer	1 Yr Volume Plan	X961/2	XG61-6/2	0	0	B/W - .008 Color - .055
SSND21A	SMARTsend 2.1 with Devices						
SSND2A	SMARTsend 2.0 with Devices						
SSNDPR21A	SMARTsend Pro 2.1 with Devices						
SSNDPRO2A	SMARTsend Pro 2.0 with Devices				95		

MFP8560'S

Billing Frequency for Flat Rate Plan (x941): Commercial bills base monthly in advance; State & Local bills base post monthly.
 • Meters are REVERSED from normal Color products: Meter 1: B&W; Meter 2: Color
 • The 'CPC Only' service plans must be process as Cost per Copy in VQ. You CANNOT choose these 2 plans as a FSMA, non-CPC transaction.
 • 'CPC Only' service plans Color & B&W per print charge listed below COMBINES both the service AND supply meter rate.

MFP8560	MFP8560 all configurations	1 Yr Volume Plan	X9L1/0	X199/0	40	0	-
		CPC Only - 1Yr FSMA	X961/2	XG61-7/2	0	0	Total B/W .0190 Total Color: .1090 CCR: .0030
		CPC Only - 1Yr Color Volume Plan	X971/2	XG71-7/2	20	0	Total B/W .0190 Total Color: .0990 CCR: .0030

WorkCentre 7328P & 7328PF

Meters are REVERSED from normal Color products: Meter 1: B&W; Meter 2: Color							
WC7328P	WorkCentre 7328 Copier/Printer	CPC Only - 1Yr Color Allowance	X961/2	XG61-6/2	0	Color 250	B/W - .008 Color - .089
		CPC Only - 1Yr Color Allowance	X971/2	XG71-6/2	20	Color 250	B/W - .008 Color - .079



Office Color Price List Equipment Sale and Maintenance

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- Billing Frequency: Commercial bills monthly in advance. State & Local bills monthly in arrears. All Term Lease bills monthly in arrears.
- Only the accessories that carry a maintenance charge are indicated in the Maintenance Price List. They will apply to the same bill codes as the mainframe.

Market / Product Code	Component Description (All Configurations Unless Noted)	Service Plan Name	Maintenance Bill Code / Meter Ind	Lease Bill Code / Meter Ind	Monthly Base Charge \$	Monthly Print Allowance	Service Charge Per Print
SSND21A	SMARTsend 2.1 with Devices	CPC Only - 1Yr Color Allowance	X981/2	XG81-6/2	30	Color 250	B/W - .005 Color - .089
SSNDPR21A	SMARTsend Pro 2.1 with Devices				30		
SA-MAGSTR	Secure Access Magstripe Reader				10		
SA-HID125	Secure Access HID 125KHz Reader				11		
SA-MIFARE	Secure Access Mifare/HID Reader				11		
WC7328PF	WorkCentre 7328PF Copier/Printer	1 Yr Volume Plan	X9A1/2	X1A1-6/2	0	-	B/W - .008 Color - .045
		1 Yr. Volume Plan	X9B1/2	X1B1-6/2	20	-	B/W - .008 Color - .035
		1 Yr. Volume Plan	X9C1/2	X1C1-6/2	30	-	B/W - .005 Color - .045
SSND21A	SMARTsend 2.1 with Devices				30		
SSNDPR21A	SMARTsend Pro 2.1 with Devices				95		
SA-MAGSTR	Secure Access Magstripe Reader				10		
SA-HID125	Secure Access HID 125KHz Reader				11		
SA-MIFARE	Secure Access Mifare/HID Reader				11		

WorkCentre 7335P & 7335PF

- Meters are REVERSED from normal Color products: Meter 1: B&W; Meter 2: Color

WC7335P	WorkCentre 7335 Copier/Printer	CPC Only - 1Yr Color Allowance	X961/2	XG61-6/2	0	Color 500	B/W - .008 Color - .089
		CPC Only - 1Yr Color Allowance	X971/2	XG71-6/2	20	Color 500	B/W - .008 Color - .079
		CPC Only - 1Yr Color Allowance	X981/2	XG81-6/2	30	Color 500	B/W - .005 Color - .089
SSND21A	SMARTsend 2.1 with Devices				30		
SSNDPR21A	SMARTsend Pro 2.1 with Devices				95		



Office Color Price List Equipment Sale and Maintenance

Effective: 07/01/2007 (Supersedes 06/01/2007)

This price list supports both Commercial and State & Local market segments.
 • Bill Codes: X = 5 for Commercial or X = 2 for State & Local. Bill Codes in () are Term Lease Sale Bill Codes for XFB use.
 • Billing Frequency: Commercial bills monthly in advance. State & Local bills monthly in arrears. All Term Lease bills monthly in arrears.
 • Only the accessories that carry a maintenance charge are indicated in the Maintenance Price List. They will apply to the same bill codes as the mainframe.

Market / Product Code	Component Description (All Configurations Unless Noted)	Service Plan Name	Maintenance Bill Code / Meter Ind	Lease Bill Code / Meter Ind	Monthly Base Charge \$	Monthly Print Allowance	Service Charge Per Print
SA-MAGSTR	Secure Access Magstripe Reader				10		
SA-HID125	Secure Access HID 125KHz Reader				11		
SA-MIFARE	Secure Access Mifare/HID Reader				11		
WC7335PF	WorkCentre 7335PF Copier/Printer	1 Yr. Volume Plan	X9A1/2	X1A1-6/2	0	-	B/W - .008 Color - .045
		1 Yr. Volume Plan	X9B1/2	X1B1-6/2	20	-	B/W - .008 Color - .035
		1 Yr. Volume Plan	X9C1/2	X1C1-6/2	30	-	B/W - .005 Color - .045
SSND21A	SMARTsend 2.1 with Devices				30		
SSNDPR21A	SMARTsend Pro 2.1 with Devices				95		
SA-MAGSTR	Secure Access Magstripe Reader				10		
SA-HID125	Secure Access HID 125KHz Reader				11		
SA-MIFARE	Secure Access Mifare/HID Reader				11		
WorkCentre 7345P & 7345PF							
• Meters are REVERSED from normal Color products: Meter 1: B&W; Meter 2: Color							
WC7345P	WorkCentre 7345 Copier/Printer	CPC Only - 1Yr Color Allowance	X961/2	XG61-6/2	0	Color 500	B/W - .008 Color - .089
		CPC Only - 1Yr Color Allowance	X971/2	XG71-6/2	20	Color 500	B/W - .008 Color - .079
		CPC Only - 1Yr Color Allowance	X981/2	XG81-6/2	30	Color 500	B/W - .005 Color - .089
SSND21A	SMARTsend 2.1 with Devices				30		
SSNDPR21A	SMARTsend Pro 2.1 with Devices				95		
SA-MAGSTR	Secure Access Magstripe Reader				10		
SA-HID125	Secure Access HID 125KHz Reader				11		
SA-MIFARE	Secure Access Mifare/HID Reader				11		
WC7345PF	WorkCentre 7345PF Copier/Printer	1 Yr. Volume Plan	X9A1/2	X1A1-6/2	0	-	B/W - .008 Color - .045



Office Color Price List Equipment Sale and Maintenance

Effective: 07/01/2007 (Supersedes 06/01/2007)

This price list supports both Commercial and State & Local market segments.
 Bill Codes: X = 5 for Commercial or X = 2 for State & Local. Bill Codes in () are Term Lease Sale Bill Codes for XFB use.
 Billing Frequency: Commercial bills monthly in advance. State & Local bills monthly in arrears. All Term Lease bills monthly in arrears.
 Only the accessories that carry a maintenance charge are indicated in the Maintenance Price List. They will apply to the same bill codes as the mainframe.

Market / Product Code	Component Description (All Configurations Unless Noted)	Service Plan Name	Maintenance Bill Code / Meter Ind	Lease Bill Code / Meter Ind	Monthly Base Charge \$	Monthly Print Allowance	Service Charge Per Print
		1 Yr. Volume Plan	X9B1/2	X1B1-6/2	20	-	B/W - .008 Color - .035
		1 Yr. Volume Plan	X9C1/2	X1C1-6/2	30	-	B/W - .005 Color - .045
SSND21A	SMARTsend 2.1 with Devices				30		
SSNDPR21A	SMARTsend Pro 2.1 with Devices				95		
SA-MAGSTR	Secure Access Magstripe Reader				10		
SA-HID125	Secure Access HID 125KHz Reader				11		
SA-MIFARE	Secure Access Mifare/HID Reader				11		

WorkCentre 7655 and 7665

Meters are REVERSED from normal Color products: Meter 1: B&W; Meter 2: Color

WC7655, WC7655P WC7665, WC7665P	WorkCentre 7655 & 7665 Copier & Printer Products	1 Yr Volume Plan	X961/1	XG61-5/1	25	0	B&W = .007 Color = .045
SSND21A	SMARTsend 2.1 with Devices				30		
SSND2A	SMARTsend 2.0 with Devices						
SSNDPR21A	SMARTsend Pro 2.1 with Devices				95		
SSNDPRO2A	SMARTsend Pro 2.0 with Devices						

MFP8560'S

Billing Frequency for Flat Rate Plan (x941): Commercial bills base monthly in advance; State & Local bills base post monthly.
 Meters are REVERSED from normal Color products: Meter 1: B&W; Meter 2: Color
 The 'CPC Only' service plans must be process as Cost per Copy in VQ. You CANNOT choose these 2 plans as a FSMA, non-CPC transaction.
 'CPC Only' service plans Color & B&W per print charge listed below COMBINES both the service AND supply meter rate.

MFP8560	MFP8560 all configurations	1 Yr Volume Plan	X9L1/0	X199/0	40	0	-
		CPC Only - 1 Yr FSMA	X961/2	XG61-7/2	0	0	Total B/W .0290 Total Color: .0990 CCR: .0030

Contract Reference Number:3610-01
SAP Contract Number:4600004139
Change Number: 46
Change Effective Date: 08/16/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2006 extended through December 31, 2007
Buyer Name: Jason Hicks, 717-346-8185

CHANGE SUMMARY: NOTE: This contract is used by state agencies to only obtain maintenance agreements and supplies for other manufacturers equipment they own. Local Public Procurement Units (LPPU) registered with the Cooperative Sourcing to Achieve Reduction in Spend (COSTARS) Program may use this contract to obtain equipment, maintenance agreements and supplies. Therefore, change notices are generated to update all aspects of the contract.

Oce (SAP 4600004139), use the GSA price list GS-25F-0060M through Mod 140 dated August 3, 2007

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The Internet address for GSA Advantage!™ is: <http://www.fss.gsa.gov>.

OFFICE, IMAGING and DOCUMENT SOLUTIONS

FSC Group 36, Class 3610

CONTRACT GS-25F-0060M

(Includes Modifications 01 – 140 & FX-03/FX-04/FX-13)
Narrow Format Systems, Wide Format Printing Systems
and **Océ Business Services**

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period 01 October 2006
Through 30 September 2011

Océ North America, Inc.
5450 North Cumberland Avenue
Chicago, Illinois 60656
PH: (800) 827-5016

Contract Administration Source:
Océ North America, Inc.
Kathy Carey
GSA/Public Sector Contracts Manager
4501 Ford Avenue, Suite 1100
Alexandria, Virginia 22302
PH:(800) 659-0061, Extension 3954
FX: (703) 247 - 3947
www.oceusa.com

Business Size: Large
Federal Identification Number: 06-1070101
DUNS Number: 78-756-7924
CAGE Code: 08MJ9

Océ is registered in the Central Contractor Registration (CCR) database under the DUNS and CAGE numbers displayed above.

Updated August 3rd, 2007



COPYING EQUIPMENT

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**The Coalition
for Government
Procurement**



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(Please note that OBS Pricing is NOT APPROVED. Please contact Ron Frost or Kathy Carey if you need more information**)**

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**For Océ Product
Descriptions, Features
and Specifications -**

Visit www.oceusa.com

**Use the "Select a Product"
drop down on the home
page to go directly to any
Océ product.**

Customer Information

1. AWARDED SPECIAL ITEM NUMBERS

51-100	Copiers (Analog/Digital/MF Digital)
51-100	Copiers (Engineering)
51-101-2	Consumable Supplies (Copiers)
51-55	Rental
51-57	Maintenance
51-58	Lease to Ownership Plan (LTOP)
51-58a	Lease With Option To Own (LWOO)
51-100C	Cost Per Copy Plan (CPC)

Document Management Services:

51-501	Needs Assessment & Analysis Services
51-504	Records Management Services
51-505	Document Production Services
51-506	Document Conversion Services

Mail Management Services:

733 1	Mail Room Admin Support
733 3	Misc Mail Services
733 4	List Management Services
733 5	Mail Room Ergonomics
733 6	Mail Room Screening & Inspection

2. MAXIMUM ORDER THRESHOLDS

SIN **Maximum Order Thresholds**

51-100	\$350,000
51-101-2	\$350,000
51-55	\$350,000
51-57	\$350,000
51-58	\$350,000
51-58a	\$350,000
51-100C	\$350,000

ALL SERVICES \$1,000,000

3. MINIMUM ORDER: \$100.00

4. GEOGRAPHIC COVERAGE:

The contract coverage area is defined as the 48 contiguous states and the District of Columbia.

Océ will provide service coverage for federal agencies in any area in the 48 contiguous states within 90–120 days after receipt of a formal purchase order for a minimum commitment of 20 rental and/or sale copiers within the same location.

5. POINTS OF PRODUCTION:

The equipment offered in this contract is manufactured in the Netherlands. The Netherlands is a qualifying country according to the Trade Agreements Act of 1979. Products manufactured within these countries are exempted from Purchase Evaluation Procedures of the Buy American Act and qualify to be evaluated for procurement under the

same procedures as products manufactured in the United States.

6. DISCOUNT FROM LIST OR STATEMENT OF NET PRICE:

Prices listed in this catalog are net with discounts deducted and GSA's Industrial Funding Fee added.

7. PROMPT PAYMENT TERMS: Net 30 Days

8. TIME OF DELIVERY:

30 to 90 days ARO (after receipt of order).

9. GOVERNMENT CREDIT CARD:

Océ accepts government credit cards.

10. F.O.B. POINTS: Destination

11. ORDERING ADDRESS:

Océ North America, Inc.
5450 N. Cumberland Avenue
Chicago, IL 60656

OR

The nearest Océ Sales & Service Center or an authorized dealer (see Océ Sales and Service Locations, and Authorized Sales and Service Dealers.

12. PAYMENT ADDRESS:

(FOR ORS & MAINTENANCE PYMTS)

Océ North America, Inc.
12379 Collections Center Drive
Chicago, IL 60697-0001

OR

(FOR LTOP & LWOO PYMTS)

Océ North America, Inc.
13824 Collections Center Drive
Chicago, IL 60693

OR

As shown on the authorized dealer's invoice.

13. EXPORT PACKING CHARGES:

Not Applicable. Shipments are made to locations within the 48 contiguous states. Special shipments are available on an open market basis.

14. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE AND REPAIR:

See Rental Terms and Conditions (SIN 51-55), and Maintenance Terms and Conditions (SIN 51-57).

15. TERMS AND CONDITIONS OF INSTALLATION:

See Point 4 "Maintenance And Installation" of Lease To Ownership (LTOP) and Lease With Option To Own (LWOO) Terms and Conditions.

Customer Information

16. TERMS AND CONDITIONS OF REPAIR

PARTS:

SIN 51–56 is not included in this contract, but is available as an open market item.

17. LIST OF SERVICE AND DISTRIBUTION POINTS:

See Océ Sales and Service Locations and Authorized Sales and Service Dealers

18. LIST OF PARTICIPATING DEALERS:

See Authorized Sales and Service Dealers

19. PREVENTATIVE MAINTENANCE:

COVERED under Point 4 of General Information.

20. TONER COST:

Toner for Office Equipment is available on open market purchase basis.

Instructions for Ordering

1. PURCHASE ORDERS:

All purchase orders should state the GSA CONTRACT NUMBER and include the item catalog (Model) number(s). Additionally, the purchase order and renewal purchase order must show the following detail, per model serial number:

- a) The price plans and price plan expiration date
- b) A second price plan for the balance of the fiscal year, if applicable
- c) Monthly minimum charge
- d) Free copy allowance
- e) Excess copy or per copy charge
- f) Estimated copy volume
- g) Estimated total monthly payments
- h) The GSA contract number in effect when the plan began
- i) The current GSA contract number

2. ORDERS (PURCHASE, LTOP, LWOO AND RENTAL) FOR NEW INSTALLATIONS:

ADD applicable installation fee.

3. RENTAL, LTOP AND LWOO CANCELLATIONS:

(See Point 10 – Under General Information).

4. EQUIPMENT MAINTENANCE AGREEMENT (EMA) ORDERS:

Include serial number(s) of equipment. The term of an EMA will be defined in federal fiscal years (FFY). It is desired that unless agency regulations or policies prohibit it orders be written for following periods:

EMA Orders During FFY Ending September 30.
From October 1 (or initiation date if later) through September 30.

5. RENTAL ORDERS:

Include serial number(s) of equipment. The term of a Rental Agreement will be defined in federal fiscal years (FFY). It is desired that, unless agency regulations or policies prohibit it new rental orders be written for the following periods:

Rental Orders During FFY Ending September 30.
From October 1 (or initiation date if later) through September 30.

6. PAYMENT OF INVOICES:

All payments are to be made to Océ at the "remit to" address shown on the invoice or to Océ's authorized dealer. If payment does not agree exactly with invoice amount, a contact name, phone number and a written explanation of the difference should be noted. Remittance information should include: invoice number, date and amount, and full written explanation

if payment does not agree with invoice amount.

PARTIAL SHIPMENTS: If partial shipments are necessary either at the request of the ordering office or due to Océ's inability to make full shipment, an invoice will follow the partial shipment. The federal government will pay the partial invoice in accordance with paragraph 7 of Standard Form 32.

7. CERTIFICATION OF FEDERAL COST TYPE GOVERNMENT CONTRACTORS:

****This is limited to Purchase ONLY and does not apply to Leases.**

a) All orders and renewals, authorized by federal agencies in accordance with Federal Acquisition Regulation (51.100) concerning the use of GSA Supply Sources by Contractors and placed by federal government prime (only) cost type contractors under this GSA Contract, shall be accompanied by a copy of the federal government authorization. Every purchase order shall contain a statement as follows:

"This order is placed pursuant to written authorization from Name of Government Agency, a copy of which is attached. In the event of an inconsistency between the terms and conditions of this order and those of your Federal Supply Service Contract, the latter will govern."

b) Prime cost type contractors (not cost type subcontractors) certified and using this contract as a source of supply will use items ordered only in the performance of the cost type federal contract and shall notify Océ promptly in writing in the event that the authorization furnished hereunder is terminated. When authorization is terminated, Océ shall commence billing under commercial prices.

c) Contractors placing orders with Océ not containing the required certification will be billed at the appropriate commercial (non-GSA contract) prices. If it is determined after shipment occurs that the Contractor is entitled to GSA rates (but did not provide the necessary certification) adjustment or re-billing at GSA contract rates will not be permitted.

d) Federal grantees and cost type subcontractors are not permitted to use this contract as a source of supply.

e) Title to equipment purchased by authorized prime contractors will pass to the prime contractor. Transfer of title to the federal government will be the responsibility of the prime contractor.

Instructions for Ordering

8. STATE AND STATE AND LOCAL TAXES:

Notwithstanding the provisions of Clause 42 of GSA Form 1424, GSA Supplemental Provisions (Rev 9/78), the contract price excludes all State and local taxes levied on or measured by the contract or sales price of the services or completed supplies furnished under this contract. Taxes so excluded from the contract price pursuant to the preceding sentence shall be separately stated on Océ's invoices and the federal government agrees either to pay Océ amounts covering such taxes or to provide evidence necessary to sustain an exemption therefrom.

General Information

1. THE FOLLOWING TERMS; INCLUDING BUT NOT LIMITED TO: EQUIPMENT, PRODUCT, MODEL, COPIER, SCANNER, MULTIFUNCTION DEVICE, SHALL REFER TO THE VARIOUS ITEMS OF HARDWARE EQUIPMENT, INCLUDING ACCESSORIES, SUPPLIES, TRAINING, SOFTWARE, AND ITS LICENSING REQUIREMENTS, AND THE MAINTENANCE AND SUPPORT SERVICES THEREFOR, WHICH ARE INCLUDED UNDER THE SPECIAL ITEM NUMBERS AWARDED IN THIS CONTRACT.

2. SUBSTITUTION / REPLACEMENT EQUIPMENT

Océ reserves the right to substitute equipment that is of equal or greater functionality in the event that an order cannot be fulfilled. The substitution equipment will be equal to or less than the original purchase price. There will be no additional charge to the customer.

3. EQUIPMENT DEFINITIONS:

Equipment will either be newly manufactured, factory produced new model (FPNM) or remanufactured (Reman). All Equipment will be assumed newly manufactured; unless customer is notified otherwise (that the machine will be FPNM or Reman).

Newly Manufactured Equipment is equipment that has been assembled for the first time from new parts. It may also contain some used components (parts) that have been reprocessed to new parts standards.

Factory Produced New Model (FPNM) is equipment that has been converted to New Model status which maintains features and/or functions of the previous model and adds new features and/or functions not available on the previous model. FPNM has been disassembled to a predetermined standard, established by Océ and manufactured to New Model status. It has a new serial number. FPNM contains reprocessed and/or recovered parts that fully meet new product specifications. The customer is the first user of the Factory Produced New Model Equipment.

Remanufactured Equipment (Reman) is equipment which has been subject to the following factory processes at an Océ plant: (1) disassembly to predetermined standards established by Océ for each model, (2) cleaning, (3) replacement of defective components / parts with either new or used components / parts, which have been reprocessed to new parts standards, (4) installation of all retrofits designated by Océ as field mandatory as of the date of the machine installation, (5) inspection & testing to ensure that remanufactured equipment functions within new equipment performance requirements. With Remanufactured equipment the features, functions, model number and serial number remain the same.

4. PREVENTIVE MAINTENANCE NOT REQUIRED:

Since Océ North America, Inc. copiers are of modular design and do not utilize developer, periodic preventive maintenance as required for most xerographic type copiers is not required for all products listed in this offering. Product parts replacement and retrofits are accomplished as necessary periodically during regular service calls.

5. GUARANTEED SERVICE PERIOD FOR EQUIPMENT SALE:

See Maintenance Terms and Conditions (SIN 51-57).

6. ENVIRONMENTAL CONSIDERATIONS:

The Océ North America, Inc. copiers listed within this offering are space efficient, have low noise levels, and low heat output for console copiers. A summary of characteristics is listed as follows:

Space Efficiency:

All Océ North America, Inc. Console Copiers do not require rear or left side access for service. No ventilation space is required.

Ozone Emission:

MG/M³ (MAC Value 0.2 MG/M³)

Radio Interference:

Radio interference suppression according to FCC Class A.

Approved:

Underwriter's Laboratory Registered under Number D 69871.

Photoreceptor Disposal:

No special storage or disposal precautions required.

7. SPECIAL SERVICE PROVISIONS:

The service rates for after-hours service, holidays, weekends, or on a per-call basis are available on an open market basis.

8. SERVICE POINTS:

The nearest Océ Sales & Service Center or an authorized dealer (see Océ Sales and Service Locations, and Authorized Sales and Service Dealers).

9. 9-HOUR DOWNTIME CREDIT:

If for any reason other than customer negligence or customer copier damage, copier repairs are not completed and the copier is not restored to normal working order, within nine normal workday work hours, 1/30 of the monthly minimum rental charge will be credited for each day the equipment is inoperable.

General Information

10. TERMINATION CHARGES:

a) Rental: Copier service at any individual copier site may be discontinued with 30 days' written notice. A discontinuance notification will contain the following information: copier location by agency/activity, building and room number; copier model and serial number; meter ready; and date copier will be available for removal. The discontinuance charge will be 1.5 times the minimum monthly charge.

b) LTOP AND LWOO: See Point 13 "Early Termination Charges" and Point 14 "Termination For Non-Appropriation" of Lease To Ownership (LTOP) and Lease With Option To Own (LWOO) Terms and Conditions.

11. INSTALLATION/REMOVAL CHARGES:

Installation fees and removal fees (if applicable) are charged to the government per order as stated with Rental and Equipment Sale Pricing. Locations that require special rigging will have additional charges. Estimates for special rigging or equipment movement will be provided upon request. Removal Charges (if applicable) will be charged for all removal of equipment and accessories. Please contact your Océ Representative for quote. Removal Charges will be quoted on a case-by-case basis in accordance with Océ Commercial Pricing.

12. TRADE-IN POLICY:

Trade-ins will be negotiated on an open market basis.

13. EQUITY TRANSFER POLICY:

Equity may be transferred on a machine from one agency to another to take advantage of lowest purchase prices.

14. MOVEMENT OF EQUIPMENT:

In the event that any equipment being maintained under the terms and conditions of this contract is moved to another location, Océ North America, Inc. shall continue to maintain the equipment at the new location unless such equipment is moved to a geographical area not covered by this contract. (a) If the equipment is moved to a geographical area not serviced by this contract, the maintenance order shall be terminated without further obligations being incurred by either Océ North America, Inc. or the government. (b) The government shall give at least 30 days' written notice of the movement of equipment, unless the move is required because of an emergency. (c) Shipment to the new installation site shall be at the government's expense by padded van or airfreight. The government may ship the equipment by government transportation or by commercial carrier. (d) When the shipment is under the control of the contractor and damage is incurred which results in costs for either labor or parts to restore the equipment to good

operating condition at the new site, such costs shall be borne by the contractor. (e) When the shipment is under the control of the Government and damage is incurred which results in costs for either labor or parts to restore the equipment to good operating condition at the new site, such costs shall be borne by the Government.

15. UNAUTHORIZED ATTACHMENTS AND ACCESSORIES:

Without prior written consent, the government shall not move, alter, modify nor install attachments or accessories to the equipment. Any such action, which in Océ North America, Inc. judgment results in a service call, is billable. This applies to rental, lease, and owned equipment.

16. PROCEDURE FOR REPORTING UNRESOLVED OR UNSATISFACTORY SERVICE:

The government should advise the local Océ North America, Inc. sales and service center of any unresolved or unsatisfactory service. If this does not result in satisfactory resolution, the government should write to Océ North America, Inc., 5450 N. Cumberland Avenue, Chicago, Illinois 60656. The report should include a brief description of the problem along with efforts to resolve. Océ North America, Inc will initiate resolution action immediately. This term shall not affect the Government's rights under the "default" clause.

17. SOFTWARE AGREEMENTS:

The following statement refers to all Software covered in Océ North America, Inc Contract GS-25F-0060M. Océ North America, Inc.'s Software License Agreement (containing Software License Terms and Conditions) and Océ North America, Inc.'s Software Maintenance and Support Agreement (containing Software Maintenance Terms and Conditions) are hereby incorporated into this Contract by reference. Customers wishing to obtain copies of Océ North America, Inc.'s Software Agreements may do so through their local Océ North America, Inc.'s Sales Representative.

18. BLANKET PURCHASE AGREEMENTS (BPA):

Océ North America, Inc. agrees to enter into blanket purchase arrangements with ordering activities, provided that:

- a)** Only items covered by the contract are ordered under such arrangements.
- b)** The period of time covered by such arrangements shall not exceed the period of the contract.
- c)** Orders placed under such arrangements shall be issued in accordance with all applicable regulations and the terms and conditions of the contract.

General Information

NOTE: The maximum order of the contract applies solely to individual orders placed against the blanket purchase arrangement and has no bearing on the cumulative total orders placed under the contract.

19. PURCHASE ORDER RENEWALS FROM PREVIOUS CONTRACTS:

Maintenance and Rental contracts entered into prior to the new contract period would be required to fulfill any contractual agreements of the GSA contract in effect at the time of the original order prior to receiving new pricing. The terms and conditions of the previous contract would apply until contractual terms are met.

Any purchase order processed for maintenance or rental in which these contractual obligations still exist should reference the GSA contract number under which the original order was placed.

All Renewal Purchase Orders are subject to price adjustments in accordance with commercial pricing fluctuations; not to Exceed the allowable 10% Increase per Year per FAR Clause 552.216-70 - ECONOMIC PRICE ADJUSTMENT - FSS MULTIPLE AWARD SCHEDULE CONTRACTS (SEP 1999) (ALTERNATE I—SEP 1999), which is incorporated into Océ's Contract GS-25F-0060M.

Océ North America, Inc. will provide a ten percent (10%) discount to the monthly minimum charge of the October invoice if the renewal purchase order for maintenance or rental, funded for a full federal fiscal

year, and dated on or before November 1st is received by Océ North America, Inc. on or before November 8th. This discount will appear on the invoice for the month of October only.

20. CONTINUOUS PAYMENT PLAN:

If a renewal purchase order is not received within 90 days of its due date, the customer will be invoiced at the previous purchase order rates until a renewal purchase order is received.

Océ will also retroactively invoice for the difference between the higher purchase order renewal rates and those invoiced under the "Continuous Payment Plan".

21. ZONE DEFINITIONS

Zone Definitions: Zone I - Within a 25-mile radius of the Océ DDS Service Office. Zone II - Within a 25 to 50-mile radius of the Océ DDS Service Office. Zone III - Within a 51 to 100-mile radius of the Océ DDS Service Office.

22. MACHINE RELOCATION CHARGES

All Relocation Charges will be priced and quoted by Océ's Logistics Department at time of move.

All Excess Rigging & Stair Crawler Rates will be priced and quoted by Océ's Logistics Department at time of move.

23. MONOCOMPONENT IMAGING SYSTEM:

The purchase of developer is not required and use of developer is not required for all products listed in this catalog.

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Lease With Option to Own (LWOO) - Terms & Conditions -SIN 51-58a

1. STATEMENT OF GOVERNMENT INTENT

For the purpose of this solicitation, Lease Term is defined as the duration of the lease in months (not to exceed 60 months) as shown on the Ordering Agency's initial delivery order. It is understood by all parties to this contract that this is a leasing arrangement. In that regard, the Government anticipates fulfilling the leasing agreement subject to the availability of appropriated funds and the continued needs of the Ordering Agency. The Ordering Agency, upon issuance of any delivery order pursuant to Special Item Numbers (SIN's) 51 58, 51 58a or 51 58b, intends to use the equipment for the lease term specified in the initial delivery order so long as the needs of the Ordering Agency for the equipment or functionally similar equipment continues to exist and adequate funds are appropriated. Each lease hereunder shall be initiated by a delivery order which shall, either through a statement of work or other attachment specify the equipment being leased, and the terms of the transaction as required in other sections of SIN's 51 58, 51 58a or 51 58b. The lease commencement is the date of acceptance as defined by FAR 12.4.

The first period or initial term of the leasing agreement will be through September 30th of the fiscal year in which the order is placed, or as extended by act of Congress, unless the ordering office has multi-year funding.

Ordering Agencies are advised to follow the guidance provided in Federal Acquisition Regulation (FAR) Subpart 7.4 Equipment Lease or Purchase, and to review the lease terms and conditions prior to ordering and obligating funding for a lease. Ordering Agencies are responsible for the obligation of the funding consistent with fiscal law when entering into any lease arrangement.

2. ORDERING PROCEDURES

- (1) Ordering Agencies are strongly encouraged to conduct a needs assessment prior to the procurement of copiers.
- (2) When the Ordering Agency expresses an interest in leasing a product(s), the Ordering Agency will provide the following information to the prospective vendor:
 - (i) Which product(s) is (are) required.
 - (ii) The required delivery date.
 - (iii) The proposed term of the lease.
 - (iv) Where the equipment will be located.

- (v) Description of the intended use of the equipment.
- (3) The contractor will respond with:
 - (i) Whether the contractor can provide the required equipment.
 - (ii) The monthly payment based on the rate and the initial and residual values of the equipment.
 - (iii) The estimated cost, if any, of applicable State or local taxes.
 - (iv) A confirmation of the availability of the equipment on the required delivery date.
 - (v) Extent of warranty coverage, if any, of the leased products.
 - (vi) Cite the cost of any mandatory maintenance is applicable.

3. ORDERS AND PERIOD OF LEASING ARRANGEMENTS

a. **Lease Options:** At a minimum, Ordering Agencies placing orders for equipment under a leasing arrangement must specify on the delivery order the applicable leasing SIN under which the equipment is being leased.

51-58 Lease to Ownership Plan (LTOP) (Lease/Purchase)(Copier)

51-58A Lease with Option to Own (Operating Lease) (Copier)

51-58B Lease with Option to Own (Operating Lease) (All Other Products under the 36 Schedule)

b. **Funding.** When using annually appropriated funds when placing an order for leasing, the following applies:

- (1) Any lease executed by the Ordering Agency shall be on the basis that the known requirements exceed the remainder of the fiscal year. Due to funding constraints, however, the Ordering Agency cannot normally commit to a term longer than one fiscal year at the commencement of the lease. To facilitate the exercise of renewal options for future fiscal years, the lease term will be specified in the delivery order. All orders for leasing shall remain in effect through the Government fiscal year (or as extended by Act of Congress), or the planned expiration date of the lease, whichever is earlier, unless the Ordering Agency exercises its rights hereunder to acquire title to the equipment prior to the planned expiration date. Despite the fact that the delivery order will specify the total lease term, orders

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under the lease shall not be deemed to obligate succeeding fiscal year's funds or to otherwise commit the Ordering Agency to a renewal.

(2) All orders for leasing automatically terminate at the end of the Government fiscal year (or as extended by Act of Congress) or the contract term, whichever is earlier. However, Ordering Agencies should notify the contractor in writing thirty (30) calendar days prior to the expiration of such orders as to the Government's intent to renew. Ordering Agencies are instructed to follow the guidelines set forth in Paragraph 14 of this section with regard to termination of lease terms for non-appropriation or agency decisions not to renew. Should Ordering Agencies decide to terminate the lease prior to the expiration of the lease term under any other condition other than those set forth in Paragraph 14. Early termination charges shall apply. See Section 13, Early Termination.

c. **Multi-Year Funding Within contract Period:** Where an Ordering Agency specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the Ordering Agency may place a schedule contract order for leasing for a period up to the expiration of its period of appropriation availability, or the expiration of the contract period whichever comes first, notwithstanding the intervening fiscal years.

d. In recognition of the types of products on this Schedule and the potential adverse impact to the Government's mission, the Government's quiet and peaceful possession and unrestricted use of the equipment shall not be disturbed in the event the equipment is sold by the Contractor, or in the event of bankruptcy of the contractor, corporate dissolution of the Contractor, or other event, so long as the Government is not in default. The equipment shall remain in the possession of the Government until the expiration of the lease. Any assignment, sale, bankruptcy, or other transfer of the leased equipment by the contractor will not relieve the Contractor of its obligations to the Government, and will not change the Government's duties or increase the burdens or risks imposed on the Government.

e. **Assignment of Claims:** In accordance with GSAR 552.232-23 Assignment of Claims under this contract, the Ordering Agency Contracting Officer may approve the assignment of claim for an order under these leasing Special Item Numbers (SINs) in accordance with FAR 32.803. Contractors cannot prohibit or otherwise limit the Government's ability to setoff lease payments under any lease or

assignment of a lease.

f. **Government Rights under Lease:** The Government does NOT waive any performance requirements, warranty rights nor other contract or statutory rights, such as the right to set off payments against other Government debt, as a part of the lease. The Government's acceptance of an assignment of a lease, does not waive any of the Government contract provisions.

4. MAINTENANCE AND INSTALLATION

a. Maintenance and installation, when applicable, are not included in the lease payments. The Ordering Agency will obtain installation and/or maintenance from the contractor or a designated authorized service provider.

b. When installation and/or maintenance is to be performed by the Contractor, the payments, terms and conditions will be as stated in this contract. Maintenance payments and terms and conditions during subsequent renewal periods of this lease will be those of the prevailing GSA Schedule contract in effect.

5. MONTHLY PAYMENTS

a. Prior to the placement of an order under this SIN, the Ordering Agency and the contractor must agree on a "base value" for the products to be leased. The base value will be the contract purchase price (less any discounts). For operating leases the residual value is independent of the purchase option price. The residual value will be used in the calculation of the original lease payment.

b. To determine the initial lease term payment, the contractor agrees to apply the negotiated lease factor to the agreed upon base value:

See Lease Rate Factors for LTOP on page xvii and Lease Rate Factors for LWOO on page xxi.

The lease payment may be calculated by using a programmed business calculator or by using "rate" functions provided in commercial computer spreadsheets (e.g., Lotus 1-2-3, Excel).

c. The purchase option price will be based upon the unamortized principle of the product. The payment will be based upon the unamortized principle, as shown on the payment schedule as of the last payment prior to date of transfer of ownership. In the event the Government desires, at any time, to acquire title to equipment leased hereunder, the Government may make a one-time lump sum payment.

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6. EXPIRATION OF LEASE TERM:

a. Upon the expiration of the Lease Term, the Ordering Agency will:

- (i) Upon 30 day written notice, return the Equipment to the Contractor or -
- (ii) Purchase the equipment at the fair market value of the equipment or;
- (iii) Obtain requirements in accordance with FAR 8.4 (Ordering Procedures) by issuing a new request for quote.

Note: Customers are advised to see paragraph 15-18 for additional lease expiration provisions.

7. ADDITIONS

For the purpose of this solicitation the definition of an addition is defined as follows:

Additions: The addition of accessories features or other enhancements available for lease under this contract to an existing model (base unit) already installed. Additions shall not change the functionality of the installed equipment.

a. The ordering agency may require the contractor to modify existing leased equipment through order modifications, provided the modifications are customarily offered by the contractor for the equipment leased. The price of the modification will be mutually agreed upon by the ordering agency and the contractor. The ordering agency may pay for the modification at full price upon acceptance, or the modification price may be leased coterminous with the initial lease term. The contract lease interest rate in effect at the time of order of the modification will be used to calculate the monthly payment applicable to the modification. For Operating leases a residual value should be negotiated for the modification.

For example:
Lease to ownership

Price of the modification - \$1,000
Months remaining on the equipment lease - 19
Current contract lease factor at the time of the modification - 045 for 24-month lease, the term closest to remainder of lease.
Interest equivalent (i) for lease factor is 0.625% per month [rate(N,-pmt,Price)/rate(24,-0.045,1)]
Modification Payment \$55.98
[PMT(i,N,P)/PMT(.625%,19,1000)]

b. The Ordering Agency may affix or install any accessory, addition, equipment or device on the equipment ("additions") provided that such additions:

- (1) Can be removed without causing material damage to the equipment;
- (2) Do not reduce the value of the equipment; and
- (3) Are obtained from or approved by the contractor, and are not subject to the interest of any third party other than the contractor.

c. Any other additions may not be installed without the contractor's prior written consent. At the end of the lease term, the Government shall remove any additions which:

- (1) Were not leased from the contractor, and
- (2) Are readily removable without causing material damage or impairment of the intended function, use, or value of the equipment, and restore the equipment to its original configuration.

d. Any additions, which are not removable, will become the contractor's property (lien free).

e. Payment may be modified based on the schedule price adjusted to reflect the actual period until the end of the lease term.

f. Should the Ordering Agency elect to replace equipment under the lease a new FAR 8.4 competition is required. This does not preclude substitution for failure to perform. Ordering Agencies are advised that when making the decision to conduct a new competition, consideration must be given to the early termination of existing equipment and/or the financial considerations involved with the rollover of existing equipment should the current contractor prevail. Ordering Agencies are strongly advised to perform a cost benefit analysis in accordance with their agency procedures and policies with regard to rollovers.

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8. RISK OF LOSS OR DAMAGE

The Government is relieved from all risk of loss or damage to the equipment during periods of transportation, installation, and during the entire time the equipment is in possession of the Government, except when loss or damage is due to the fault or negligence of the Government. The Government shall assume risk of loss or damage to the equipment during relocation unless the Contractor shall undertake such relocation.

9. WARRANTY

In accordance with Clause 552.246-73 under this contract, the contractor's warranty, as stated in the contractor's GSA Authorized Price List is applicable to the lease.

10. EQUIPMENT PERFORMANCE

a. The equipment supplied must be in operational or repairable condition throughout the term of the lease.

(1) Operational condition means the equipment is producing clear and clean copies, all mechanical accessories are operating as intended and in all respects the equipment is performing up to the standards in the manufacturer's specifications.

(2) Repairable condition means that the equipment can be repaired by a qualified technician within the terms of the maintenance agreement. Additionally, all required replacement parts are available and the equipment down time does not exceed that specified in the maintenance agreement.

b. After a thirty (30) day notice and cure period, if the equipment continues to fail to be operational or repairable as defined above, the Ordering Agency may take those remedies available to it under either the contractor warranty provisions or default clause set forth in FAR 52.212-4(m). Such recourse will not be the basis for increasing the monthly payment or extending the term of the lease.

c. Maintenance and Support:

Preventive Maintenance: The contractor shall provide preventive maintenance at least equal to the commercial practice. Intervals between scheduled maintenance services shall be no greater than those provided to commercial customers for the same model of copier. **Oce performs a "total service call" on every Maintenance Call; therefore does not require scheduled Preventative Maintenance.**

Response to Service Calls: At minimum, during normal working hours (as specified by the using activity), Monday through Friday (excluding holidays observed by the Government), the contractor shall respond to verbal or written requests for service calls. The contractor shall repair the copier within either nine (9) working hours or sixteen (16) working hours (as specified by the User Activity) after the verbal or written request for the service call. However, for copiers identified as critical, the contractor shall respond to verbal requests for service calls and shall repair the copier within four (4) working hours. Copiers designated critical will be identified by the ordering activity in the order and shall not exceed 5% of the total number of copiers on the order. The contractor's response time on a service call starts, when authorized personnel of an ordering activity place a verbal request to the contractor for a service call or a written request is received by the contractor requesting a service call, whichever is earlier.

Contractors are required to submit a contingency plan to maintain full and proper operation of copiers and to avoid extended delays for repair or replacement of copiers.

Repair and Maintenance Service: Offerors shall submit and include in their pricelist's, a list of Names, addresses, and phone number(s) of authorized representatives, responsible to the contractor, who may be contacted by ordering activities for repair and maintenance of equipment. Only those authorized representatives listed may render maintenance service, unless the list is subsequently modified by mutual agreement between the contractor and the Contracting Officer, to add or terminate authorized representatives.

11. TITLE

During the Lease Term, the equipment shall always remain the property of the contractor. The Government shall have no right or interest in the equipment except as provided in this leasing agreement and shall hold the equipment subject and subordinate to the rights of the contractor.

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12. STATE AND LOCAL TAXES (52-229-1):

Notwithstanding the terms of the Federal, State, and Local Taxes Clause the contract price excludes all State and Local taxes levied on or measured by the contract or sales price of the services or completed supplies furnished under this contract. The contractor shall state separately on its invoices taxes excluded from the contract price, and the Government agrees either to pay the amount of the taxes (based on the current value of the equipment) to the contractor or provide evidence necessary to sustain an exemption.

See FAR clauses 52.229-1 State and Local Taxes; 52.229-3 Federal, State, and Local Taxes, which are incorporated by, reference.

13. EARLY TERMINATION CHARGES

Equipment leased under this agreement may be terminated at any time during a Government fiscal year by the Ordering Agency's Contracting Office responsible for the delivery order in accordance with FAR 52.212-4, paragraph (l) *Termination for the Government's Convenience*.

The Termination Ceiling is a limit on the amount that a contractor may claim from the Ordering Agency on the termination for convenience of a lease or failure to renew a lease prior to the end of the lease term for reasons other than those set forth in section 14, Termination for non-appropriation. Termination ceiling charges will apply for each year of the lease term (See FAR 17.1). The Ordering Agency and contractor shall establish a termination ceiling amount. The Contracting Officer shall insert the agreed upon amount of the first year in the order and modify it for successive years upon availability of funds.

No claim will be accepted for future costs: supplies, maintenance, usage charges or interest expense beyond the date of cancellation. In accordance with the bona fide needs rule, all termination charges must reasonably represent the value the Ordering Agency received for the work performed at cancellation based upon the shorter lease term. No cancellation cost will be associated with the expiration of the lease term.

Formula 1: FOR Lease To Own (LTOP) SIN 51-58

$$\text{Termination Fee} = \text{pmt}(i,n,P) * n - \text{sum of PMT} - \text{FMV}$$

"P" = Schedule Price of equipment at time of order, inclusive of Ordering Agency negotiated price reductions should be considered.

"PMT" = Actual Monthly Payment paid on order to termination

"i" = Monthly Interest Rate applicable to the order

"n" = number of months from order to termination

"pmt" = Monthly payment corrected to actual lease term"

"FMV" = Fair Market Value of equipment if returned at termination. Unit price adjustments, residual or FMV values used to calculate operating leases, should not be considered

Formula 2: For Operating leases SIN 51 58a and 51 58b

$$\text{Termination Fee} = \text{PV}(i, n, \text{PMT})$$

"PV"= Present Value

"i" = Interest rate per month, equal to the interest rate applicable to the calculation of the payment on the delivery order

"n"= Number of months remaining from termination date to the end of the lease term

"PMT" = Current monthly payment amount of the original payments through end of the lease

14. TERMINATION FOR NON-APPROPRIATION

The Ordering Agency reasonably believes that the bona fide need will exist for the entire lease term and corresponding funds in an amount sufficient to make all payment for the lease term will be available to the Ordering Agency. Therefore, it is unlikely that leases entered into under the SINs 51 58/Lease to Own (Copiers), 51 58a/Operating Lease (Copier), and 51 58b/all other equipment will be terminated prior to the full lease term. Nevertheless, the Ordering Agency's Contracting Officer may terminate or not renew leases at the end of any initial base period or renewal period under this paragraph if (a) it no longer has a bona fide need the equipment or functionally similar equipment;

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or (b) there is a continuing need, but adequate funds have not been appropriated to the ordering agency in an amount sufficient to continue to make the lease payments. If this occurs, the Ordering Agency will promptly notify the contractor and the equipment lease will be cancelled at the end of the last fiscal year for which funds were appropriated. The determination of the availability of funds is made solely by the Government.

15. LEASE EXPIRATIONS

Extension of the present lease term is not permitted. Future copier requirements shall be procured in accordance with FAR 8.4, FSS Ordering Procedures.

16. LEASE EXPIRATIONS – SIN 51 58/LEASE TO OWN

Title to equipment installed under SIN 51 58 automatically transfers to the Government upon conclusion of the Lease Term Agreement.

17. LEASE EXPIRATIONS – SIN 51 58A/OPERATING LEASE AND 51 58B/ALL OTHER EQUIPMENT

Extension of the present lease term is not permitted. Future copier requirements shall be procured in accordance with FAR 8.4 covering Ordering Procedures. Unless notified by the Ordering Agency that the Government intends to exercise its option to purchase the equipment, the equipment, upon the expiration of the lease term, will be removed by the contractor at the earliest practicable time. The

Ordering Agency is responsible for removal charges. Unless specified under the schedule contract, removal charges will be administered outside the scope of the contract. The equipment shall be in the same condition as when delivered, with the exception of ordinary wear and tear. The contractor shall conduct a timely inspection of the returned products and within thirty (30) days of the return, assert a claim if the condition of the equipment exceeds normal wear and tear. In the event the Ordering Agency desires, at any time, to acquire title to equipment leased hereunder, the price will be mutually agreed upon by the parties.

18. RETURN OF EQUIPMENT

The Government will provide written instructions for the removal of the equipment. The Ordering Agency is required to provide serial numbers and exact location of equipment for pick up. Upon receipt of this notice the contractor shall remove the equipment within thirty (30) days or a mutually agreed date and time. The Ordering Agency is responsible for removal charges. Unless specified under the schedule contract, removal charges will be administered outside the scope of the contract. The equipment shall be in the same condition as when delivered, with the exception of ordinary wear and tear. The contractor shall conduct a timely inspection of the returned products and within thirty (30) days of the return, assert a claim if the condition of the equipment exceeds normal wear and tear. Equipment not removed by the contractor within thirty (30) days of the date of notification by the Order Agency shall be considered as abandoned and subject to such disposal as the Government may deem appropriate.

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CURRENT Lease Rate Factors - {Monthly Payments in Arrears} Valid from January 22 nd , 2007 thru September 30 th , 2007 (MOD 123)									
TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR
36	0.03274	41	0.02937	46	0.02674	51	0.02464	56	0.02291
37	0.03199	42	0.02879	47	0.02628	52	0.02426	57	0.02260
38	0.03128	43	0.02824	48	0.02585	53	0.02391	58	0.02231
39	0.03061	44	0.02772	49	0.02543	54	0.02356	59	0.02202
40	0.02998	45	0.02722	50	0.02502	55	0.02323	60	0.02174

Lease Rate Factors – {Monthly Payments in Arrears} Valid from October 1 st , 2007 forward									
TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR
36	0.03321	41	0.02985	46	0.02723	51	0.02513	56	0.02341
37	0.03247	42	0.02928	47	0.02677	52	0.02476	57	0.02310
38	0.03176	43	0.02873	48	0.02633	53	0.02440	58	0.02281
39	0.03109	44	0.02820	49	0.02591	54	0.02406	59	0.02252
40	0.03046	45	0.02771	50	0.02551	55	0.02373	60	0.02224

Lease to Ownership Plan (LTOP) Rate Factors - SIN 51-58 (EXPIRED!)

PROMOTIONAL – Lease Rate Factors – Valid from 10/01/01 through 11/30/01

Months *	LTOP Factor	Months *	LTOP Factor	Months *	LTOP Factor	Months *	LTOP Factor	Months *	LTOP Factor
36	0.03274	41	0.02937	46	0.02674	51	0.02464	56	0.02291
37	0.03199	42	0.02879	47	0.02628	52	0.02426	57	0.0226
38	0.03128	43	0.02824	48	0.02585	53	0.02391	58	0.02231
39	0.03061	44	0.02772	49	0.02543	54	0.02356	59	0.02202
40	0.02998	45	0.02722	50	0.02502	55	0.02323	60	0.02174

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Promotional Lease Rate Factors for all Océ Models (EXPIRED!)

(except for a 60 Month Term for the DPS400- see Chart B for rate). Valid from 12/01/01 through 5/31/02

Term	Amount Financed Per Order			
	\$5,000 - \$50,000	\$50,000 - \$100,000	\$100,000 - \$250,000	\$250,000+
36	\$0.03262	\$0.03250	\$0.03215	\$0.03168
37	\$0.03187	\$0.03175	\$0.03140	\$0.03093
38	\$0.03117	\$0.03105	\$0.03069	\$0.03022
39	\$0.03049	\$0.03038	\$0.03002	\$0.02955
40	\$0.02986	\$0.02974	\$0.02938	\$0.02891
41	\$0.02925	\$0.02913	\$0.02878	\$0.02831
42	\$0.02867	\$0.02855	\$0.02820	\$0.02773
43	\$0.02812	\$0.02800	\$0.02765	\$0.02718
44	\$0.02760	\$0.02748	\$0.02712	\$0.02665
45	\$0.02710	\$0.02698	\$0.02662	\$0.02615
46	\$0.02662	\$0.02650	\$0.02614	\$0.02567
47	\$0.02616	\$0.02604	\$0.02568	\$0.02521
48	\$0.02572	\$0.02560	\$0.02524	\$0.02477
49	\$0.02530	\$0.02518	\$0.02482	\$0.02434
50	\$0.02490	\$0.02478	\$0.02442	\$0.02394
51	\$0.02451	\$0.02439	\$0.02403	\$0.02355
52	\$0.02414	\$0.02402	\$0.02366	\$0.02318
53	\$0.02378	\$0.02366	\$0.02330	\$0.02282
54	\$0.02344	\$0.02332	\$0.02295	\$0.02247
55	\$0.02311	\$0.02298	\$0.02262	\$0.02214
56	\$0.02279	\$0.02266	\$0.02230	\$0.02181
57	\$0.02248	\$0.02236	\$0.02199	\$0.02150
58	\$0.02218	\$0.02206	\$0.02169	\$0.02121
59	\$0.02190	\$0.02177	\$0.02140	\$0.02092
60	\$0.02162	\$0.02149	\$0.02112	\$0.02064
DPS400 * 60 Month Term *	\$0.02060	\$0.02060	\$0.02060	\$0.02060
Monthly Payments in Arrears				

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Promotional Lease Rate Factors for all Océ Models

These Promotional Lease Rate Factors are valid from 06/01/02 – 9/30/02 / **Extended through 12/31/02/ *Extended again through 05/31/03 / *Extended again through 09/30/03) / *Extended again through 12/31/03

Promotional Lease to Ownership Plan (LTOP) Rate Factors - SIN 51-58 (EXPIRED!)

TERM	Amount Financed Per Order			TERM	Amount Financed Per Order			TERM	Amount Financed Per Order		
	\$5,000 - \$50,000	\$50,001 - \$250,000	\$250,001 +		\$5,000 - \$50,000	\$50,001 - \$250,000	\$250,001 +		\$5,000 - \$50,000	\$50,001 - \$250,000	\$250,001 +
36	0.03192	0.0318	0.03157	44	0.02689	0.02677	0.02653	52	0.02341	0.0233	0.02306
37	0.03117	0.03105	0.03082	45	0.02638	0.02627	0.02603	53	0.02306	0.02294	0.0227
38	0.03046	0.03034	0.03011	46	0.0259	0.02578	0.02555	54	0.02271	0.02259	0.02235
39	0.02979	0.02967	0.02944	47	0.02544	0.02533	0.02509	55	0.02238	0.02226	0.02202
40	0.02915	0.02903	0.0288	48	0.025	0.02489	0.02465	56	0.02206	0.02193	0.02169
41	0.02854	0.02842	0.02819	49	0.02458	0.02446	0.02423	57	0.02175	0.02162	0.02138
42	0.02796	0.02784	0.02761	50	0.02418	0.02406	0.02382	58	0.02145	0.02133	0.02109
43	0.02741	0.02729	0.02706	51	0.02379	0.02367	0.02343	59	0.02116	0.02104	0.0208
Monthly Payments in Arrears								60	0.02088	0.02076	0.02052

Promotional LTOP Rate Factors - Valid 01/01/04 through 03/31/04

{Monthly Payments in Arrears} (EXPIRED!)

TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR
36	0.03215	41	0.02878	46	0.02614	51	0.02403	56	0.02230
37	0.03140	42	0.02820	47	0.02568	52	0.02366	57	0.02199
38	0.03069	43	0.02765	48	0.02524	53	0.02330	58	0.02169
39	0.03002	44	0.02712	49	0.02482	54	0.02295	59	0.02140
40	0.02938	45	0.02662	50	0.02442	55	0.02262	60	0.02112

Promotional LTOP Rate Factors Effective (EXPIRED!)

April 1, 2004 – June 30, 2004 (04/01/04 – 06/30/04) {Monthly Payments in Arrears}

TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR
36	0.03227	41	0.02889	46	0.02626	51	0.02415	56	0.02242
37	0.03152	42	0.02832	47	0.02580	52	0.02378	57	0.02211
38	0.03081	43	0.02777	48	0.02536	53	0.02342	58	0.02181
39	0.03014	44	0.02724	49	0.02494	54	0.02307	59	0.02153
40	0.02950	45	0.02674	50	0.02454	55	0.02274	60	0.02125

**Océ North America, Inc. - Lease to Ownership (LTOP)
 Terms and Conditions - SIN 51-58 (Updated by GSA - 10/2006)
 Lease With Option to Own (LWOO) - Terms & Conditions -SIN 51-58a**

Promotional LTOP Rate Factors Effective (EXPIRED!) July 1st, 2004 – December 31st, 2004 (07/01/04 – 12/31/04) {Monthly Payments in Arrears}									
TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR
36	0.03274	41	0.02937	46	0.02674	51	0.02464	56	0.02291
37	0.03199	42	0.02879	47	0.02628	52	0.02426	57	0.02260
38	0.03128	43	0.02824	48	0.02585	53	0.02391	58	0.02231
39	0.03061	44	0.02772	49	0.02543	54	0.02356	59	0.02202
40	0.02998	45	0.02722	50	0.02502	55	0.02323	60	0.02174

Promotional LTOP Rate Factors Effective (EXPIRED!) January 1st, 2005 – August 31st, 2005 (01/01/05 – 11/30/05) {Monthly Payments in Arrears}									
TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR	TERM	LTOP FACTOR
36	0.03298	41	0.02961	46	0.02698	51	0.02488	56	0.02316
37	0.03223	42	0.02903	47	0.02653	52	0.02451	57	0.02285
38	0.03152	43	0.02849	48	0.02609	53	0.02415	58	0.02256
39	0.03085	44	0.02796	49	0.02567	54	0.02381	59	0.02227
40	0.03022	45	0.02746	50	0.02527	55	0.02348	60	0.02199

Promotional LTOP Rates for TDS800/ 9800 Models ONLY (EXPIRED!) Valid 9/1/02 - 2/28/03 (EXTENDED THROUGH 05/31/03) ➤ Per MOD 53 (36 Month, 48 Month & 60 Month LTOP Promotional Rates Valid for orders written between June 22nd, 2004 through August 31st, 2004) *** TDS800 ONLY! (EXTENDED THROUGH 08/31/2003) (EXTENDED AGAIN THROUGH 12/31/03)					
36	0.03129	45	0.02575	53	0.02241
37	0.03054	46	0.02527	54	0.02207
38	0.02983	47	0.02481	55	0.02173
39	0.02916	48	0.02437	56	0.02141
40	0.02852	49	0.02394	57	0.02110
41	0.02791	50	0.02354	58	0.02080
42	0.02733	51	0.02315	59	0.02051
43	0.02678	52	0.02277	60	0.02023
44	0.02625				

**Océ North America, Inc. - Lease to Ownership (LTOP)
 Terms and Conditions - SIN 51-58 (Updated by GSA - 10/2006)
 Lease With Option to Own (LWOO) - Terms & Conditions -SIN 51-58a**

Lease With Fixed Purchase Option - Rate Factors		
(Lease With Option To Own – LWOO) (SIN 51-58a) – Approved Under Mod 71 / Modified Under Mod 124 (24 thru 59 Month Terms deleted)		
Term	Option	Factor
60	10.00%	0.02048

**Note: The Option column in this table represents the purchase option price that may be paid to purchase the equipment following expiration of the full lease term and payment of all LWOO lease payments. The percentages stated in the Option column are the percentages of the agreed-upon base value of the leased equipment constituting the end-if-lease purchase option price.

Cancellation Policy			
Original Term of LTOP	36 - 42	42 - 54	55 - 60
	Early Termination Fee		
1 - 12 Months	6x Base	7x Base	8x Base
13 - 24 Months	5x Base	6x Base	7x Base
25 - 36 Months	4x Base	5x Base	6x Base
37 - 48 Months	4x Base	4x Base	5x Base
* 49 - 60 Months		4x Base	4x Base
* or remaining balance, whichever is less			

The above rate factors offer customers the flexibility of selecting an LTOP period that best meets their needs rather than the standard 36, 48 or 60-month standard LTOP plans for console copiers. Additionally, customers who wish to add accessories to existing LTOP contracts can now do so by applying the appropriate rate factor necessary for co-terminus with the original LTOP contract to the purchase price of the accessory. Currently, the only way to add accessories to existing LTOP contracts is by outright purchase of the accessory. All other LTOP terms and conditions of the reference contract remain unchanged and in effect.

**THE ABOVE CANCELLATION POLICY WAS IN EFFECT FROM
 01 OCTOBER 2001 through 30 SEPTEMBER 2006.**

**PLEASE NOTE THAT ANY LEASE CANCELLED AFTER OCTOBER
 2006 MUST USE THE TERMINATION FORMULA OUTLINED IN
 PARAGRAPGH 13 OF THE LEASING TERMS AND CONDITIONS.**

Maintenance Terms and Conditions - SIN 51-57

GOVERNMENT SERVICE PERFORMANCE SPECIFICATIONS:

Océ shall grant a credit to the government for any machine which fails to perform at an effectiveness level of 90 percent during any month. The effectiveness level for a machine is computed by dividing the total productive time by the sum of that time plus machine failure downtime. The credit shall be a percentage amount of the fixed monthly rental charge, which is determined by subtracting the actual percentage amount of the fixed monthly rental charge, which is determined by subtracting the actual percentage of effectiveness level attained during the month from 100. (Examples: If the effectiveness level for a machine is 87 percent for the month the credit would be 13 percent of the fixed monthly rental charge; if the effectiveness level is 90 percent or higher there is no credit due under this provision.) Any downtime for which credit is granted, shall be excluded from the effectiveness level computation.

1. WARRANTIES (RENTAL CONVERSION TO PURCHASE EQUIPMENT):

For the first 90 days after rental equipment converted to purchase from an Océ rental agreement, Océ warrants that the equipment will be kept in good working order and Océ will make all repairs, adjustments, and replacements necessary to maintain the equipment in good working order without charge to the government. This warranty includes toner during the specified period of time after which the said maintenance agreement applies.

a) Except as otherwise stated herein, Océ disclaims all warranties, expressed or implied, including but not limited to any implied warranties of merchantability or fitness for a particular purpose.

b) Océ shall not be responsible for any special, direct, consequential, incidental, or other damages resulting from the use or improper functioning of the equipment, parts, or other supplies, even if the loss or damage is caused by Océ's negligence or other fault.

2. MAINTENANCE AGREEMENT PERIOD:

All Maintenance Agreements initiated under this contract will expire on September 30 of each year. Renewal agreements are subject to the prices in effect at the time of renewal.

Equipment maintenance agreements may be canceled by either party at any time on 30 days' advance written notice. Such cancellation may be effected as to the entire EMA or as to any one or more units of Equipment covered thereby.

During each fiscal year, the government may upgrade their maintenance plan to a higher volume plan at any time. The government may downgrade their maintenance plan to a lower volume plan on October 1 of each contract year.

3. GOVERNMENT RESPONSIBILITIES:

The government agrees to:

a) prepare the installation site according to Océ instructions;

b) provide suitable electrical service and space for the equipment, as outlined in product specifications;

c) provide sufficient space for the storage of parts and supplies kept on the government's premises;

d) designate an employee to be trained by Océ to be a key operator and to notify Océ if personnel turnover requires the training of a new key operator;

e) make no alteration or place attachments on the equipment without Océ's prior written permission;

f) not move the equipment without prior written authorization by Océ and shall be responsible for a charge incurred in the movement of the equipment (see General Information, paragraph 12);

g) provide Océ with unrestricted access to the equipment at all reasonable times to service the equipment;

h) permit only authorized Océ personnel to service the equipment; and

i) use only paper, recycled paper, parts, photoconductors, toner, or other supplies which in Océ's opinion will not cause equipment damage or excessive servicing or effect the equipment's ability to satisfy the government performance specifications ("Authorized Supplies"). All other paper, recycled paper, parts, photoconductors, toner or other supplies are defined as "Unauthorized Supplies". If problems occur, use of these unauthorized supplies must be discontinued immediately. Letterhead with thermographically affixed headings will not perform satisfactorily in Océ copiers and its usage will void the provisions of the government performance specifications. If the Government uses alternate parts, photoconductors, toners, or other supplies exclusive of paper that meet the definition of Authorized Supplies ("Alternate Supplies"), the monthly minimum charge shall be reduced by an amount which Océ determines to be value of such Alternate Supplies. In such case, the government performance specifications shall no longer be in effect.

Maintenance Terms and Conditions - SIN 51-57

4. INVOICING AND PAYMENT:

The **monthly minimum charge** as stated in this price list commences on the 1st day after installation of the equipment or on rental conversions. Machines will be billed monthly in arrears. Meter copy charges shall be billed post monthly upon receipt of government's meter card which must be properly completed by the government and mailed to Océ on the last day of each month. If the meter card is not received by Océ on a timely basis, the meter copy charges shall be estimated by Océ and billed accordingly.

5. MAINTENANCE RENEWALS:

All Maintenance Renewal PO's are subject to price adjustments in accordance with commercial pricing fluctuations. Maintenance Base and Excess Rates will not exceed the allowable 10% increase per year allowable per FAR Clause 552.216-70 - ECONOMIC PRICE ADJUSTMENT - FSS MULTIPLE AWARD SCHEDULE CONTRACTS (SEP 1999) (ALTER-NATE I—SEP 1999) which is incorporated into Océ's Contract GS-25F-0060M.

6. ADDITIONAL WARRANTY:

When ordering any series copier under outright purchase, Lease To Ownership (LTOP) or Conversion from Rental to Purchase, agencies may purchase additional warranty. In order to take advantage of the extra warranty, the Government must also purchase an Océ North America, Inc. maintenance plan.

The charge for additional warranty (see pricing section) is added to the net mainframe price.

7. MAINTENANCE FIXED RATE FACTORS

The following Fixed Rate Factors are applicable for ALL Océ Products.

Maintenance Contract Term	Standard Multiplier
2 Years	1.025
3 Years	1.050
4 Years	1.075
5 Years	1.100

Maintenance Fixed Rate Calculations

- To calculate the fixed maintenance, multiply applicable published base maintenance by the Standard Multiplier based on the length of service plan desired. This calculation also applies to any applicable excess or additional charges.
- Maximum period allowed for fixed maintenance is 60 months.
- **For Coterminous terms, round to the nearest published term (12, 24, 36...) and use corresponding multiplier (i.e., 50 month – use 48 month factor; 55 month – use 60 month factor)**

8. MAINTENANCE POOLING:

See Section re: Maintenance POOLing on Page xix .

Rental Terms and Conditions - SIN 51-55

1. INVOICING:

The monthly minimum charge in the price list is billed on a current month basis and is prorated on a thirty-day month base. Meter copy charges are billed post-monthly upon receipt of the government's meter card which must be completed by the government and mailed to Océ on the last day of each month.

a) Installation shall be paid by the government at Océ's rates according to this price list. Any additional special rigging charges, if applicable, will be estimated and quoted on a case-by-case basis.

b) The government's initial invoice shall reflect the prorated monthly minimum charge and prorated monthly copy allowance from the date of installation to the end of the month adjusted for a 30-day month.

2. RENTAL AGREEMENT PERIOD:

All rental agreements initiated under this contract will expire on September 30 of each year. Renewal agreements are subject to the prices in effect at the time of renewal.

3. GOVERNMENT RESPONSIBILITIES:

See Point 4 of Maintenance Terms & Conditions.

4. LIABILITIES:

While the machines are installed on the government's premises, Océ shall assume all responsibility for loss or damage to the machine except for loss or damage caused by the negligence or willful act of the government. In no event shall the liability of Océ in connection with rental contracts, the services rendered pursuant thereto, or the use or performance of the equipment, whether arising in contract, tort or otherwise, exceed the total amount paid by government to Océ hereunder in respect to the involved rental contract(s) from and after the date of written notice to Océ specifying the basis for liability. In no case shall Océ be responsible for incidental or consequential damages.

5. DELIVERY, INSTALLATION & REMOVAL:

Rental equipment shall be delivered to the using activity, installed and removed by the contractor or the contractor's authorized representative at no cost to the Government. An installation charge may be incurred, if such charges are the offeror's commercial practice and are negotiated and accepted by the Government. No removal charges will be accepted.

Removal of rental equipment by the contractor or the contractor's authorized representative shall be completed within thirty (30) days after expiration of the rental agreement or within thirty (30) days after the date of the Government document that terminates the rental agreement. Equipment which has not been

removed by the contractor or the contractor's authorized representative within these time frames may be disposed of in a manner the using activity deems appropriate. Recovery of the equipment (if possible) from the Government's disposal site will be at no cost to the Government. The contractor shall reimburse any costs incurred by the Government in disposal of the Government's property.

6. RESPONSE TO SERVICE CALLS:

During normal working hours (as specified by the using activity), Monday through Friday (excluding holidays observed by the Government), the contractor shall respond to verbal or written requests for service calls. The contractor shall repair the rental equipment within either nine (9) working hours or sixteen (16) working hours (as specified by the using activity) after the verbal or written request for the service call. The contractor's response time on a service call starts, when authorized personnel of an ordering activity place a verbal request to the contractor for a service call or a written request is received by the contractor requesting a service call, whichever is earlier.

7. BACKUP AND REPLACEMENT EQUIPMENT:

The contractor shall have backup and replacement rental equipment available. When rental equipment cannot be repaired within sixteen (16) working hours, the ordering activity may require the contractor to provide backup rental equipment. The contractor shall deliver backup rental equipment within nine (9) working hours of the ordering activity's notifying the contractor that backup rental equipment is required. Backup rental equipment must equal or exceed the performance capabilities of the equipment being replaced. The contractor's charges for use of the backup rental equipment shall be identical to the charges for use of the original equipment being replaced. If the original equipment is not satisfactory repaired and returned to the ordering activity. If agreed to by the ordering activity, the backup rental equipment may be used as the replacement equipment. The contractor shall provide the ordering activity with the serial number, location, and model number of the replacement rental equipment. SIN 51-55.

8. CREDIT – (REPAIR AND MAINTENANCE RESPONSE):

If repair service is not accomplished or within the specified time, the Government shall be entitled to credit against the monthly billing for that particular equipment. Credit will be unilaterally taken on the basis of 1/30th of the monthly rental rate for each day

Rental Terms and Conditions - SIN 51-55

or portion of a day the equipment is not repaired or replaced.

Maintenance Responsibility

All rental equipment shall be serviced and maintained by the contractor in a fully operational condition without expense to the Government, except for repairs, replacements, and maintenance necessitated by accident, misuse, or negligence of the Government. Océ must be able to replace any rental equipment in use with backup and replacement rental equipment with identical or additional performance capabilities.

If repair or replacement is not accomplished within the established specified time frame, the Government shall be entitled to unilaterally take credit against the monthly billing for that particular equipment. Credit will be unilaterally taken on the basis of 1/30th of the monthly rental rate for each day or portion of a day, the equipment was not repaired or replaced.

9. MONTHLY EFFECTIVENESS LEVEL (MEL)

Each rental equipment furnished under the resulting contract shall perform at a 95% or higher Monthly Effectiveness Level. The Monthly Effectiveness Level percentage shall be calculated as follows: Monthly Effectiveness Level percent = (total monthly production period in hours) minus (total number of rental equipment downtime hours over the monthly production period) divided by (total monthly production period in hours) times 100. The total monthly production period in hours shall be calculated by multiplying 8 hours per day times the number of working days in the month (weekend and Federal holidays excluded). The total number of equipment downtime hours over the monthly production period shall be calculated as the number of minutes the rental equipment was down (unable to perform one or more of its specified functions) during the monthly production period, divided by 60.

Credit (MEL)

Failure of any rental equipment to achieve a Monthly Effectiveness Level of 95% or higher shall entitle the Government to unilaterally take credit against the monthly billing for that particular equipment. The credit shall be calculated as the difference between 100 percent and the achieved

MEL percent times the monthly rental charge. In any month in which the Monthly Effectiveness Level is less than 95%, the Government will not be responsible for paying any charge for lack of monthly volume. If the MEL is 95% or higher, no credit will be taken by the Government.

e.g. Credit calculation: If rental equipment was down for 1200 minutes in a month which had a total monthly production of 21 days and the monthly rental charge was \$300, the Government's unilateral credit against the monthly billing would be calculated as follows:

Total monthly productions hours: 21 days times 8 hours = 168 total monthly production hours

Total number of rental equipment downtime hours over the monthly production period: 1200 minutes divided by 60 = 20 hours

MEL percent: (168 minus 20, divided by 168) times 100 = 88.095 percent

Credit percent taken: 100 percent minus 88.095 percent = 11.005 percent

Government credit: 11.005 percent of \$300 = \$33.02

Credit (Extensive Downtime)

If the Monthly Effectiveness Level is less than 90 percent for the three consecutive months, the Government reserves that right to require the contractor to replace the equipment or – terminate the order with no termination or removal charges being assessed to the Government.

10. RENTAL RENEWALS:

All expiring equipment rentals that have been initiated during this and the previous Océ contracts are eligible for renewal at the current rental prices published in this price list.

All Rental Renewals are subject to price adjustments in accordance with commercial pricing fluctuations. Rental Rates will not Exceed the allowable 10% Increase per Year allowable per FAR Clause 552.216-70 - ECONOMIC PRICE ADJUSTMENT - FSS MULTIPLE AWARD SCHEDULE CONTRACTS (SEP 1999) (ALTERNATE I— SEP 1999) which is incorporated into Océ's Contract GS-25F-0060M.

Section 508

Section 508 Background and Information

Section 508 is a part of the Rehabilitation Act of 1973 which requires that electronic and information technology developed, procured, maintained, or used by the Federal government be accessible to people with disabilities. On August 7, 1998, the President signed into law the Workforce Investment Act of 1998, which includes the Rehabilitation Act Amendments of 1998. Section 508 was originally added to the Rehabilitation Act in 1986; the 1998 amendments significantly expand and strengthen the technology access requirements in Section 508.

The Compliance Deadline was June 25, 2001; with Section 508 applying to Federal Dept & Agencies only, currently not Public Sector. Under Section 508 – contractors will self- certify equipment. Océ falls under the Category of Self Contained, Closed Products (1194.25)

For more information on Section 508 - go to: <http://www.section508.gov/> OR <http://www.access-board.gov/508.htm>

Section 508 Exemptions

The Exemptions for Section 508 include the following: Procurements under the Micropurchase Threshold; National Security; “Undue Burden” - health, safety, cost to agencies; “Non- availability” - Commerciality - Federal Govt. would accept product with most “compliance”; and The “Back Office” Exception- (FAR 39.204(d)) - when equipment located in physical spaces frequented only by service personnel for maintenance, repair or occasional monitoring of equipment.

Section 508 Kit Pricing

In response to the recently passed Section 508 Legislation; Océ has developed an Installation Kit to help agencies meet their Section 508 compliance requirements. The Kit includes Castors/ Wheels, Braille Pad and Installation Technician Time. The Kit currently applies to Newly, Installed Units ONLY. This is a “Complete Kit” and may only be purchased as such. Individual / Separate components of the Kit are not for sale.

*Section 508 Kit – P/N # 9712552	GSA Price
Includes: ➤ Castors/ Wheels ➤ Braille Pad ➤ Technician Time *Applies to Newly Installed Units Only	\$550

Pricing Notes:

- * P/N# 9712552 (Section 508 Kit) requires P/N# 9712735 (Section 508 Rail Kit)
- ** P/N# 9712735 (Section 508 Rail Kit) requires P/N# 9712552 (Section 508 Kit)

Section 508 RAIL KIT (SIN 51-101)

In response to the recently passed Section 508 Legislation; Océ has developed a RAIL KIT for Océ 31x5 Models to help agencies meet their Section 508 compliance requirements. The Section 508 RAIL KIT will be offered only to the Federal Government; as Océ does not have the same compliance requirements currently in its commercial workplace.

ISSUE: Océ discovered that if a customer ordered an ADA Section 508 compliant machine and the machine was placed on carpet it becomes immovable. The bottom of the machine frame hits the floor.

RESOLUTION: As a result, Océ has developed a RAIL KIT for Océ Models 3155 & 3165.

The RAIL KIT is for Océ 31X5 Machines ONLY! The RAIL KIT includes the Set of Rails that the Océ 31X5 sets on when configured with the Section 508 Kit. This is primarily needed only when the unit is going to be placed on carpet with some pile thickness to it. The machine sits on the RAIL KIT; which keeps the frame off the floor and allows the machine to slide front and rear for servicing. This means that customers can now have carpet and not need to provide 2 feet to the rear.

RAIL KIT: The rails are twice the depth of the 31X5 and are hinged right in front of the machine - so that they can be folded back under the machine out of the operator’s way. When service needs to move the machine away from the wall to get in back; they unfold the rails and roll the machine forward to work on the unit. When complete; they move the machine back and fold the rails away under the front of the machine.

Section 508

NOTES: The RAIL KIT currently applies to Newly, Installed Units ONLY. This is a “Complete Kit” & may only be purchased as such. Individual / Separate components of the RAIL KIT are not for sale.

** Section 508 RAIL Kit – P/N # 9712735	GSA Price
<p>Includes:</p> <ul style="list-style-type: none"> ➤ Price of the Rails (Rails Delivered with the Océ 31X5 Models, so no Additional Service Installation Required) ➤ Océ 31X5 Models ONLY <p>Please Note:</p> <p>* The Section 508 RAIL KIT is NOT required for all installations. Only for Océ 31X5 Models that will be on carpet thick enough to prevent the machine from being moved - which means it has to remain aware from the wall.</p>	<p>\$450</p>

Pricing Notes:

- * P/N# 9712552 (Section 508 Kit) requires P/N# 9712735 (Section 508 Rail Kit)
- ** P/N# 9712735 (Section 508 Rail Kit) requires P/N# 9712552 (Section 508 Kit)

Maintenance POOLing

Maintenance Pooling Instructions

OBJECTIVE

The objective of the POOLing is to offer multiple unit customers a simplified, easy to understand maintenance billing structure and greater operational flexibility's.

WHAT IS A POOL

A POOL is grouping of the individual machine copy allowances and excess meter charges. There are two key elements to establishing a POOL:

- Establish a single combined copy allowance for multiple machines, reflecting an aggregation of the individual machine maintenance copy allowances in the POOL.
- Establish a single excess meter charge over the combined multiple machine copy allowance of the POOL. The excess meter charge rate of the POOL will reflect the average of the excess meter charge rates of the individual machines within the POOL, and will be recalculated at each POOL anniversary date.
- (Even though a machine may be in a POOL, it must still have its own individual maintenance plan).

Just as with an individual machine, for a specific period of time, the combined actual volume of all machines within the POOL is compared to the copy allowance of the POOL to determine if excess meter charges are invoiced. If excess meter charges are applicable, the volume over the POOL copy allowance is multiplied against the single excess meter charge of the POOL to determine the meter charge invoice amount for that specific period of time for the POOL.

The period of time reflected by the combined POOL copy allowance is derived from the individual machine copy allowance period. ALL MACHINES WITHIN THE POOL MUST HAVE THE IDENTICAL COPY ALLOWANCE FREQUENCY.

- If the individual machines have a monthly copy allowance, the POOL copy allowance is monthly.
- If the individual machines have a quarterly copy allowance, the POOL copy allowance is quarterly.
- If the individual machines have an annual copy allowance, the POOL copy allowance is annual.

Individual machines do not need to have the exact same individual copy allowance (ie. 100K/mo, 200K/mo) or have the same individual excess meter charge (ie. \$0.007, \$0.0078) to be POOLed.

Machines may have individual agreements for different copy allowances as well as different excess meter charges and still be POOLed together, however, they MUST have the same copy allowance period (ie. monthly, quarterly).

SCOPE

POOLS are restricted to the same model family. Machines in different model families CANNOT be POOLed together, with the exception of the following:

- Model 9300's can be POOLed with Model 9400's. (Note: Adding a 9300 to a 9400 POOL will increase the POOL excess rate)
- Model 9700's can be POOLed with Model 9800's.

The minimum charges associated with individual machine maintenance plans are OUTSIDE THE SCOPE OF POOLing.

The fixing of maintenance prices are OUTSIDE THE SCOPE OF POOLing. If fixed prices are required and the standard contract escalators eliminated, this must occur on a individual machine basis per standard Océ policy.

The changing of the individual elements of a machines maintenance plan (minimum charge, copy allowance, excess meter charge), are OUTSIDE THE SCOPE OF POOLing. If this is required, individual machine contract addendum's and documentation is required. It is incidental that a POOL is effected by a change of this nature.

REQUIREMENTS

- All machines within a POOL must be in the same tax jurisdiction. A county boundary usually defines a tax jurisdiction.
- All machines within a POOL must have the exact same items covered (ie. paper, toner, maintenance) in their

Maintenance POOLing

Maintenance Pooling Instructions Continued

- respective individual maintenance plans. Machines whose contracts include different items CANNOT be POOLed.
- All machines within a POOL must have either all fixed (cannot be escalated) maintenance prices or all non-fixed (can be escalated) maintenance prices. A POOL CANNOT contain some machines with fixed maintenance prices and other machines with non-fixed maintenance prices.
- Machines acquired under different lease agreement types or outright sale can be POOLed together.
- Machines covered under warranty with an **unlimited warranty** (no copy allowance and no excess meter charges) CANNOT be included in a POOL. This machine must be off warranty before it can be added to a POOL.
- Machines covered under warranty with an **limited warranty** (has a copy allowance and an excess meter charges) can be included in a POOL.

START DATE

To begin a POOL, a POOL start date must be established. As of the established date, a single copy allowance and excess meter charge for the POOLed machines will become effective.

Establishing a POOL Start Date-Monthly/Quarterly/Annual

- For establishing monthly, quarterly or annual POOLs, the POOL start date will reflect the monthly, quarterly or annual period, respectively, with respect to the combined copy allowance.
- The POOL start date has no bearing on the payment of minimum service charges. No credits or prorating of minimum service charges will occur. It is not a requirement of the POOL that the start dates of the individual machine contracts be aligned with the POOL start date.
- To POOL already installed machines, the maintenance start date of the first machine (oldest installation) will serve as the start date for all machines which are POOLed with it. Prorating may occur on these subsequent machines in the POOL to have their copy allowance ending period mirror the same period as the first machine.

Adding machines to an existing POOL-Monthly/Quarterly/ Annual

- Machines added into an existing POOL will receive a prorated copy allowance for the remaining period of the established POOL copy allowance period.
- Machines being added to an existing POOL will not be included in the POOL until the 1st day of the following month and will continue to bill on it's own until such time.
- Adding machines to or removing machines from a POOL WILL require a change in the copy allowance and MAY require a change in the excess meter charge of the resulting POOL.
- Backdating of POOL start dates CANNOT occur.
- Please refer to the attached examples in "ESTABLISHING POOLs".

RESPONSIBILITIES

- POOL worksheets must be submitted completely and accurately *by the Sales Executive* to establish the POOL start date as well as add, remove, or make any POOL changes. The *Sales Executive* **IS** responsible for specifying POOL parameters through the worksheets.
- Individual machine contracts and agreements always require the use of non-prorated prices and copy allowances to be used when writing up these individual contracts. Any prorating resulting from a change to a POOL are system generated.
- Communication regarding machines in the POOL, the POOL copy allowance, the POOL excess meter charge, the POOL start and end dates, etc. will be communicated in writing from the Contract Administration-Service department to the customer based on submissions by the *Sales Executive* .

Warranty Buy

Warranty Buy:

TDS800 Pro	9800-Reman	TDS600 & TDS700	TDS320 & TDS450	TCS300 & TCS500	3000NT & 7050's	Océ Software	Océ PC's
90 Days*	30 Days #	90 Days***	90 Days	90 days	90 Days	90 Days**	90 Days

Conditions:

*	- 300k square foot allowance, .0085 excess	***	- 75k square foot allowance, .023 excess
#	- 100k square foot allowance, .0085 excess	**	- on media only. Maintenance begins first day after warranty period of 90 days.

- Available for ORS and LTOP transactions only.

Warranty Buy pricing can be purchased at any published level within the WFPS price book. The associated copy allowance and excess rate will be applicable during that warranty buy period.

Interpolate a monthly warranty buy value and allowance if service pricing is only published in a quarterly or annual plan. For example: To calculate a 6 month warranty buy for a 7056:
 (Annual maintenance of 1,012 / 12 months = 84.33/ month)
 (\$ 84.33/ month x 6 months = \$506 warranty buy for 6 months)

This pricing scheme could lead to a warranty period that differs in allowance from month to month. In this case, the warranty allowance and excess, per period, should be clearly noted on all order package information submitted to CHQ.

For example:

A Model 9840, ORS has a limited warranty of 100,000 sf/ mo for the first three (3) months.
 The customer purchases a three (3) month warranty buy for a service plan that offers 200,000 sf/ mo.
 The order package information should clearly state that the warranty period is as follows:
 Warranty period, Month 1- 3 includes an allowance of 100,000 sf/ mo with excess of 0.0086/ sf.
 Warranty period, Month 4- 6 includes an allowance of 200,000 sf/ mo with excess of 0.0076/ sf.
 The value of (monthly TC2400 plan x 3) should be built into the transaction to cover the warranty buy.
 - Note: 9700/ 9800 "RPO" models include hardware and server software maintenance.

Warranty Buy for All Accessories:

Use the monthly base maintenance charge or 1/ 12th of the annual charge, which corresponds to the follow-up Service Contract.

Time Limit:

Warranty Buy is limited to 12 months for all models, including any free warranty (i.e., if 90 day warranty -- buy 9 months; if 1 year warranty --- buy 0 months)

USED, DEMO or RECONDITIONED Equipment has a 30-day Warranty, if applicable, as well as a pro-rated allowance base.

Cost-Per-Copy Plan (CPC) DDS Products Only- SIN 51-100C

Cost-Per-Copy Terms and Conditions

- **Normal Cancellation Terms and Conditions**
- **Industrial Funding Fee Included**
- **Maintenance and Supplies Included**
- **Machine Status: Remanufactured and Newly Manufactured**
- **Standard Installation Applies**
-

1. INVOICING:

Cost-per-copy rates include all supplies (except paper), delivery and installation, and removal.

2. The monthly minimum charge in the price list is billed on a current month basis and is prorated on a 30-day month base. Meter copy charges are billed post-monthly upon receipt of the government's meter card which must be completed by the government and mailed to Océ on the last day of each month. The government's initial invoice shall reflect the prorated monthly minimum charge and prorated monthly copy allowance from the date of installation to the end of the month adjusted for a 30-day month.

3. LEASE AGREEMENT PERIOD:

All lease agreements initiated under this contract will expire on September 30 of each year. Renewal agreements are subject to the prices in effect at the time of initiating purchase order.

4. GOVERNMENT RESPONSIBILITIES:

Government shall prepare the installation site (including electrical service and space) in accordance with Océ's specifications at the government's expenses.

Without Océ's prior written consent, government shall not move, alter, modify nor install attachments or accessories to equipment

Except as expressly provided, no legal or equitable interest or right in equipment will vest in government.

Installation and removal charges are included in the cost-per-copy rate. Any additional special rigging charges, if applicable, will be estimated and quoted on a case-by-case basis. Rigging comprises any inside delivery to or removal from the point of installation where adequate access (e.g., elevators, doorways) is not available, requiring transport of the equipment up stairways, through windows or otherwise.

5. GUARANTEED SERVICE RESPONSE TIME:

Service shall be provided during normal working hours Monday through Friday, excluding holidays observed by the federal government, within nine working hours after notification of malfunction of

equipment. Service calls for machines identified as critical shall be responded to within four working hours. The number of critical machines shall not exceed five percent of the total number of machines. The number of critical machines must be identified with each order

Each copier furnished shall perform at a monthly effectiveness level of 95 percent. The effectiveness level for the machine is computed by one minus the total number of hours' downtime, divided by the total production time in the month. Total productive time shall be computed by multiplying eight hours per day by the number of working days in the month (weekend and federal holidays excluded). If the monthly effectiveness level is 95 percent or higher, there is no credit due under this provision. Failure of any particular copier to achieve a monthly effectiveness of 95 percent shall entitle the government to unilaterally take credit against the monthly billing for each day the equipment is inoperative. The credit shall be a percentage amount of the cost-per-copy monthly minimum charge per machine that shall be determined by subtracting the actual percentage of effectiveness level attained during the month from 100. If a machine operates at less than 95 percent effectiveness for two consecutive months, Océ shall replace the machine.

6. LIABILITIES:

While the machines are installed on the government's premises, Océ shall assume all responsibility for loss or damage to the machine except for loss or damage caused by the negligence or willful act of the government. In no event shall the liability of Océ in connection with lease contracts, the services rendered pursuant thereto, or the use or performance of the equipment, whether arising in contract, tort or otherwise, exceed the total amount paid by government to Océ hereunder in respect to the involved lease contract(s) from and after the date of written notice to Océ specifying the basis for liability. In no case shall Océ be responsible for incidental or consequential damages.

7. DISCONTINUANCE OF SERVICE:

Copier service at any individual copier site may be discontinued with 30 days' written notice. A discontinuance notification will contain the following information: copier location by agency/activity,

Cost-Per-Copy Plan (CPC) DDS Products Only- SIN 51-100C

building and room number; copier model and serial number; meter ready; and date copier will be available for removal. Please see the "Cancellation Policy" Chart in the "LTOP Terms and Conditions" Section (Page xii) for applicable discontinuance charges.

8. FUNDING OUT CLAUSE:

Discontinuance charges as specified in section 6 above for SIN 51-100C will apply to any machine discontinued by the using activity for reasons other than lack of funds, activity closure due to congressional mandate or formal reorganization duly authorized by the head of the agency.

Written notification is required from the official responsible for the acquisition of the Océ copiers, stating that insufficient funds were appropriated to continue with the existing contract(s). Written notification must be received by Océ North America, Inc. at least 30 days prior to the termination of the funds.

9. PURCHASE PRIOR TO THE CONCLUSION OF THE CPC TERM:

Title and ownership may be acquired at any time by paying remaining principal balance. The remaining balance of the CPC can be obtained by Océ North America, Inc. - 5450 N. Cumberland Avenue, Chicago, IL 60656 or 773-714-8500.

10. TRANSFER OF TITLE

At the end of the CPC term with respect to any unit of equipment, and upon payment of any amounts due hereunder, Océ shall transfer such equipment title to the government. a) All rights, title and interest in the CPC equipment shall pass to the government on the last day of the lease, provided the government has complied with all of the terms and conditions of the CPC. b) Clear title to equipment, accessories, and devices under a CPC shall be available for transfer to the government upon payment of all CPC payments. During the terms of the CPC, no action by Océ shall impair the government's rights to the exclusive possession and use of the CPC equipment without interruption. c) All devices and accessories furnished by Océ except those purchased by the government, shall accompany the CPC equipment when returned to Océ.

11. ASSIGNMENT

Without the prior written consent of Océ, the government shall not (1) assign, transfer, pledge or hypothecate the Lease, the equipment or any part thereof or any interest therein or (2) sublet or lend the equipment or permit it to be used by anyone other

than the government and the government's employees, or for official government business.

By executing an CPC, the government authorizes Océ, after notice to the government, to assign this lease and the equipment pursuant to Assignment of Claim Act of 1940 as amended 31 U.S.C. 203, 41 U.S.C. 15. The government shall not assert against any assignee any claim or defense it may have against Océ but rather shall assert the same against Océ. No assignment of the lease shall release Océ from its obligations hereunder.

12. OWNERSHIP; PERSONAL PROPERTY; INSPECTION

Nothing contained in these Terms and Conditions or the applicable purchase order shall be construed to convey or to create in the government, any right title or interest in or to the equipment, except as expressly set forth herein. Océ and the government hereby confirm that the equipment shall always remain and be deemed personal property, even though it may be or may become attached or affixed to realty. The government agrees: (1) not to remove any identification plates, decals or markings on the equipment; (2) to keep the equipment in the government's possession and control at the "Ship To" address set forth in the purchase order or at such other location consented to in advance in writing by Océ; (3) to operate the equipment in strict compliance with the instructions specified in all applicable Océ operation manuals and in accordance with instructions by authorized Océ personnel; and (4) to permit Océ, during normal business hours, to enter the premises where the equipment is installed to confirm the existence, condition and proper maintenance of the equipment.

13. INSURANCE, LOSS AND DAMAGE

While equipment is installed on the government's premises, the government shall assume all responsibility for loss or damage to the equipment due to negligence or willful acts of the government.

14. RETURN OF EQUIPMENT

In the event that, at any time, the government terminates the lease pursuant to this contract, the government shall (a) immediately permit Océ or representatives of its sale and service location to enter the premises where the equipment or accessory leased under such contract is located and remove or disable such equipment and accessory; and (b) pay all unpaid lease payments and other applicable charges including, but not limited to, the termination charge (if any) and removal charges then in effect.

Cost-Per-Copy Plan (CPC) DDS Products Only- SIN 51-100C

Cost Per Copy Program (CPC) – SIN 51-100C									
		SUPPLIES INCLUDED							
Model	Committed Volume	Volume 1 - 99 - CPC RATES		Volume 100 - 500 - CPC RATES		Volumes 1 – 99 CPC EXCESS		Volumes 100 – 500 CPC EXCESS	
		CPC Rate - 48 Months	CPC Rate - 60 Months	CPC Rate - 48 Months	CPC Rate - 60 Months	CPC Excess - 48 Months	CPC Excess - 60 Months	CPC Excess - 48 Months	CPC Excess - 60 Months
COST PER COPY PROGRAM NOT AVAILABLE AT THIS TIME									

Narrow Format Systems – Color Products

Océ CS620JP and CS650JP

Open New Doors with Color...Fast and Affordable Color Production System

The Océ CS620 gives you an affordable way to do so – producing extraordinarily beautiful prints and copies at high speed, professionally finished and efficiently delivered every time.

Designed especially for the production professional, the Océ CS620 features an embedded EFI Fiery controller, large input capacity, 65-page-per-minute performance and flexible finishing, all to make your work easier and more pleasant.



The Océ CS650....Successful in-house printrooms and commercial printers are always pushing the envelope. Customers - and the market - simply demand it. Yet every business is unique, with different clientel, business needs, and production requirements.

Whatever your requirements, the Océ CS650 Pro can take you to the next level - of customer satisfaction, performance, and profitability. With configuration choices that deliver extraordinary results, support your current and desired job mix, and minimize your total cost of ownership.



Océ Color Models – CS620JP and CS650JP – Purchase (SIN 51-100)		
Océ Model	Description	GSAPrice
STEP 1: CHOOSE A MODEL		
CS620JP	CS620JP (includes starter kit #9713333). Training and full day systems integration time required. EFI Balance Professional is available with this product - TOTAL {Installation Charge: \$524 / Removal Charges: \$524}	\$43,736
A03UW10	Oce CS600 Print Engine	\$36,270
A0360Y0	Embedded Fiery Controller (IC-408)	\$7,466
OR		
CS650JP	CS650JP (includes starter kit #9713333). Training and full day systems integration time required. EFI Balance Professional is available with this product - TOTAL {Installation Charge: \$524 / Removal Charges: \$524}	\$58,284
A03UW10	Oce CS600 Print Engine	\$36,270
A035WW0	External Fiery Controller for C6500 (IC-303)	\$22,014
Step 2: Select Engine Options (applicable to both the CS620 and the CS650 Pro)		
Hardware Options:	Must select one of the following:	
A0520Y0	RADF (DF-609)	\$1,723
A0420Y0	Platen Cover (OC-506)	\$172
	Other options:	
A03Y0Y0	160GB (4 x 40GB) HDD kit (HD-506)	\$1,914

Narrow Format Systems – Color Products

Océ Color Models – CS620JP and CS650JP – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
Step 3: Select a Paper Tray Option - if no paper tray option is desired, skip to Step 4		
Hardware Options:	CS620 only Hardware options	
A03W0Y0	Large Capacity paper Tray (LU-202)	\$3,063
A0410Y0	Dehumidifier/Heater for LU-202 (HT-503)	\$1,149
	CS650 only Hardware options	
A03X0Y0	2 x 3,000 sheet paper feed unit (PF-601)	\$5,551
A0410Y1	Dehumidification Heater for PF-601 (HT-504) Must order PF-601 First	\$1,819
Step 4: Select Output Tray (CS620 and CS650 Pro) if no finishing is required. If finishing is required, skip to Step 5		
Hardware Options:		
A0430Y0	Output Tray (OT-502)	\$593
Step 5: Select a Finishing Option		
Hardware Options:		
A04D0Y0	Booklet Finisher w. Stapler Folding (FS-607) {Monthly Maintenance Charge: \$31}	\$4,690
A04F0Y1	Punch Kit (PK-512) (option for (FS-607)	\$742
A04H0Y0	Cover Inserter (PI-502) (option for FS-607)	\$1,000
	CS650 Pro Finishing Options:	
CS650FIN1	Stapler Option	
15AE	100 Sheet Stapling Finisher (FS-503) {Monthly Maintenance Charge: \$25}	\$6,508
A04K0Y0-1	Powered Relay/Buffer Pass Unit (RU-504)	\$3,063
CS650FIN2	Stapler/Folder	
15AE	100 Sheet Stapling Finisher (FS-503) {Monthly Maintenance Charge: \$25}	\$6,508
A04K0Y0-1	Powered Relay/Buffer Pass Unit (RU-504)	\$3,063
15BN	Multi-Folding/Punch/PostInserter Unit (FD-501) {Monthly Maintenance Charge: \$29}	\$16,271
CS650FIN3	Stapler/Stacker	
15AE	100 Sheet Stapling Finisher (FS-503) {Monthly Maintenance Charge: \$25}	\$6,508
A04K0Y0-1	Powered Relay/Buffer Pass Unit (RU-504)	\$3,063
15AM	5,000 Sheet Stacker (LS-501) {Monthly Maintenance Charge: \$29}	\$15,793
15HS	Cart for 5,000 Sheet Stacker (LC-501) - optional	\$766
CS650FIN4	Stacker	
15AM	5,000 Sheet Stacker (LS-501) {Monthly Maintenance Charge: \$29}	\$15,793
15HS	Cart for 5,000 Sheet Stacker (LC-501) - optional	\$766
A04J0Y0-1	Relay/Buffer Pass Unit (RU-503)	\$2,393
CS650FIN5	Booklet Maker	
15AQ	Saddle-Stitch Booklet Maker (SD-501) {Monthly Maintenance Charge: \$126}	\$23,928
A04J0Y0-1	Relay/Buffer Pass Unit (RU-503)	\$2,393
CS650FIN6	Booklet Maker/Stacker	
15AQ	Saddle-Stitch Booklet Maker (SD-501) {Monthly Maintenance Charge: \$126}	\$23,928
A04J0Y0-1	Relay/Buffer Pass Unit (RU-503)	\$2,393
15AM	5,000 Sheet Stacker (LS-501) {Monthly Maintenance Charge: \$29}	\$15,793
15HS	Cart for 5,000 Sheet Stacker (LC-501) - optional	\$766

Narrow Format Systems - Color Products

Océ Color Models – CS620JP and CS650JP – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
Step 5: Select a Finishing Option ... Continued...		
CS650FIN7	Folder/Stacker	
15AM	5,000 Sheet Stacker (LS-501) {Monthly Maintenance Charge: \$29}	\$15,793
15HS	Cart for 5,000 Sheet Stacker (LC-501) - optional	\$766
A04J0Y0-1	Relay/Buffer Pass Unit (RU-503)	\$2,393
15BN	Multi-Folding/Punch/PostInserter Unit (FD-501) {Monthly Maintenance Charge: \$29}	\$16,271
CS650FIN8	Folder	
A04J0Y0-1	Relay/Buffer Pass Unit (RU-503)	\$2,393
15BN	Multi-Folding/Punch/PostInserter Unit (FD-501) {Monthly Maintenance Charge: \$29}	\$16,271
CS650FIN9	Booklet Maker/Stapler	
15AE	100 Sheet Stapling Finisher (FS-503) {Monthly Maintenance Charge: \$25}	\$6,508
15AQ	Saddle-Stitch Booklet Maker (SD-501) {Monthly Maintenance Charge: \$126}	\$23,928
A04K0Y0-1	Powered Relay/Buffer Pass Unit (RU-504)	\$3,063
CS650FIN10	Booklet Maker/Stapler/Folder	
15BN	Multi-Folding/Punch/PostInserter Unit (FD-501) {Monthly Maintenance Charge: \$29}	\$16,271
15AQ	Saddle-Stitch Booklet Maker (SD-501) {Monthly Maintenance Charge: \$126}	\$23,928
15AE	100 Sheet Stapling Finisher (FS-503) {Monthly Maintenance Charge: \$25}	\$6,508
A04K0Y0-1	Powered Relay/Buffer Pass Unit (RU-504)	\$3,063
CS650FIN11	Booklet Maker/Folder	
15BN	Multi-Folding/Punch/PostInserter Unit (FD-501) {Monthly Maintenance Charge: \$29}	\$16,271
15AQ	Saddle-Stitch Booklet Maker (SD-501) {Monthly Maintenance Charge: \$126}	\$23,928
A04J0Y0-1	Relay/Buffer Pass Unit (RU-503)	\$2,393
CS650FIN12	Booklet Finsihier w/ Stapler Folding	
A04D0Y0	Booklet Finisher w. Stapler Folding (FS-607) {Monthly Maintenance Charge: \$31}	\$4,690
A04F0Y1	Punch Kit (PK-512) (option for (FS-607)	\$742
A04H0Y0	Cover Inserter (PI-502) (option for FS-607)	\$1,000
Step 6: Select Fiery Options		
Software Options:	CS620 Embedded Fiery Options	
7640002934	512MB Memory Upgrade for IC-408 Controller	\$378
7640002333	Color Profiler Suite v2.0 (Recommended)	\$3,063
7640002323	EFI Impose 2.6	\$2,393
Z230914501	Atlas Printshop Mail Production Windows	\$6,005
C230914501	Care for Printshop Mail Windows (additional year)	\$574
Z130103501	Altas Printshop Mail Production MAC	\$6,005
C130103501	Care for Printshop Mail MAC (additional year)	\$574
7640002568	Fiery Graphic Arts Hotfolder	\$885
7640002567	Fiery Secure Erase	\$790
7640002569	Fiery Graphics Arts Auto Trap	\$790

Narrow Format Systems - Color Products

Océ Color Models – CS620JP and CS650JP – Purchase (SIN 51-100)

Océ Model	Description	GSA Price
Step 6: Select Fiery Options ... Continued...		
Software Options:	CS650 Pro External Fiery Options	
7640002325	FACI Kit for IC-303	\$3,445
7640000744	Workstand for IC-303 FACI kit	\$646
7640002300	HDD Security Kit	\$1,149
7640002844	512MB x 2 (1GB total)	\$498
7640002845	1GB x 2 (2GB total)	\$780
7640002333	Color Profiler Suite v2.0 (Recommended)	\$3,063
7640002323	EFI Impose 2.6	\$2,393
Z230914501	Atlas Printshop Mail Production Windows	\$6,005
C230914501	Care for Printshop Mail Windows (additional year)	\$574
Z130103501	Altas Printshop Mail Production MAC	\$6,005
C130103501	Care for Printshop Mail MAC (additional year)	\$574
7640002319	Graphic Arts Package	\$3,063
7640002320	Graphic Arts Premium Edition	\$6,891
7640002322	Production Print Package	\$7,461
Upgrade:		
7640002321	Graphic Arts Premium Edition Upgrade (7640002319 required 1st)	\$4,594
Step 7: Select a Service Plan (See Section II – Addition of Maintenance Pricing)		
Step 8: Select Professional Services		
9717832	CS6xx Series Operator Training required for either model	\$864
9717852	Color Systems Training (REQUIRED for CS650JP only)	\$651
6152206	Educational Services - System Integration Service (Full Day REQUIRED for either Model)	\$1,412
9717723	Graphic Arts Fiery User Training - 1 day {AE Time and Help Desk Incidents are not included in training, are recommended (list as separate billable item)} (Help Desk Incidents are available on an Open Market basis only)	\$1,432

Océ Color Models – CS620JP and CS650JP - Maintenance (SIN 51-57)

Océ Model And COLOR Volume	* Supplies Included Monthly Maintenance (Coverage: 5x8) (Supplies Excluded not available)		
	GSA Price	GSA Color Excess	GSA B&W Per Copy
0	\$0	\$0.0444	\$0.0148
30,000	\$1,333	\$0.0434	\$0.0148
50,000	\$2,192	\$0.0425	\$0.0148
100,000	\$4,048	\$0.0395	\$0.0148

Narrow Format Systems – Color Products

Océ CPS800 and Océ CPS900

Ground-breaking digital color printing systems

- Automatic color consistency, without calibration
- Full-engine-speed printing on a wide range of media
- Océ Direct Imaging technology

Adding color to your documents is one of the best ways to generate attention in today's tough business environment. Color makes documents stand out, accelerates learning, and gets results. However, conventional color systems can be complicated to operate, expensive to run, fluctuate in speed and require constant adjustments.

The Océ CPS800 and Océ CPS900 color production systems set a bright new standard for digital color printing. They incorporate innovative technology to bring you unequalled quality, reliability, consistency, and ease-of-use.

The Océ CPS800 color copier/printer and the Océ CPS900 color printer are ideal for professional corporate and commercial production environments. Both produce photo-quality output with an offset look and feel and consistent performance across all media – without calibration.



Océ Color Models – CPS800 & CPS900 – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
Océ Color Model – CPS800 & CPS900		
2900	CPS900 (Cannot be sold as a DC model, no exceptions.) {Installation Charge: \$786 / Removal Charge: \$786}	\$101,403
2800	CPS800 (Cannot be sold as a DC model, no exceptions.) {Installation Charge: \$786 / Removal Charge: \$786}	\$101,403
One Controller is REQUIRED for Océ CPS800 & CPS900		
4970537	1070C Controller	\$34,203
4970535	970C Controller	\$15,294
CPS800 & CPS900 Controller Related Accessories		
4970538	FACI-kit for 970c	\$2,967
4970586	Stand for 970c	\$814
4970549	1GB Memory Upgrade for 970c	\$1,196
4970539	HDD Security for 970c	\$1,393
4970545	Production Printing for 970c	\$8,758
4970547	Fiery Graphics Art Premium for 970c	\$6,666
4970588	Stand for 1000c	\$1,053
4970551	1GB Memory Upgrade for 1070C	\$1,196
4970541	HDD Security for 1070C	\$1,790
6150193	MTI-6009 bridge {Installation Charge: \$474 / Removal Charge: \$474} {Monthly Maintenance Charge: \$121}	\$10,289

Narrow Format Systems - Color Products

Océ Color Models – CPS800 & CPS900 – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
CPS800 & CPS900 Controller Related Accessories		
4970552	CPS800 only Accessory - Signal Lamp	\$335
4970550	CPS800 only Accessory - CCI Interface	\$100
4970584	CPS800 only Accessory - Extended memory engine 512mb	\$177
4970548	CPS800 only Accessory - Kit 508	\$526
4970544	DFD Interface	\$526
CPS800 & CPS900 Software Options		
Z-230914501	Atlas Printshop Mail Productions(Windows)	\$6,005
Z-130103501	Atlas Printshop Mail Productions(MAC)	\$6,005
CPS800 & CPS900 970c Only		
4970545	Production Printing	\$8,758
4970547	Graphic Arts Premium	\$6,666
4970543	Impose	\$3,135
CPS800 & CPS900 Upgrades		
4970590	Platinum Upgrade Generic CPS800/900	\$7,657
4970803	CPS900 - Platinum upgrade	N/C
4970805	CPS800 - Platinum upgrade	N/C
4970885	960c Upgrade kit	\$4,307
4970887	1000c Upgrade kit	\$4,307
4970881	Production Print Package for 960c/1000c	\$8,614
4970889	Graphic Arets Premium Package for 960c	\$6,666
4970883	Graphic Arets Premium Package for 1000c	\$6,666
4970877	CPS 1GB Memory Upgrade	\$412
CPS800 & CPS900 Training		
9717713	CPS User Training - 4hrs - MANDATORY {*} {**}	\$864
9717852	Color System End User Training on Print Controller - MANDATORY {*} {**}	\$651
9717714	CPS KOM Training - 6hrs- MANDATORY {*} {**}	\$1,160
9717826	CPS PrintShop Mail VDP User Training 2 day {*} {**}	\$2,863
9717723	Graphic Arts Fiery User Training - 1 day {*} {**}	\$1,432
9717864	Customized Color Printing and Workflow Training - 2 days {*} {**}	\$2,765

{*} - AE Time and Help Desk Incidents are not included in training, are recommended (list as separate billable item);

{**}- (Help Desk Incidents are available on an Open Market basis only)

Narrow Format Systems - Color Products

Océ Color Models – CPS800 & CPS900 - Maintenance (SIN 51-57)						
Océ Model And COLOR Volume	Supplies Excluded- Monthly Maintenance			* Supplies Included- Monthly Maintenance		
	GSA Price	GSA Excess Color	GSA Excess B&W	GSA Price	GSA Excess Color	GSA Excess B&W
CPS800 & CPS900 (BANDED VOLUMES)						
"0"	\$346	\$0.0592	\$0.0118	\$346	\$0.0987	\$0.0178
15,000	\$839	\$0.0494	\$0.0118	\$1,284	\$0.0790	\$0.0178
30,000	\$1,160	\$0.0395	\$0.0118	\$2,073	\$0.0642	\$0.0178
50,000	\$1,580	\$0.0346	\$0.0118	\$2,962	\$0.0543	\$0.0178
100,000	\$2,666	\$0.0296	\$0.0118	\$5,134	\$0.0444	\$0.0178
150,000	\$3,456	\$0.0247	\$0.0118	\$7,109	\$0.0425	\$0.0178
250,000	\$4,443	\$0.0197	\$0.0118	\$11,058	\$0.0395	\$0.0178
P/N# 9717150 (2 hr service uplift)	\$296			\$296		
Accessories						
6150193	\$121			\$121		

Océ Color Models – CPS800 & CPS900 - Maintenance (SIN 51-57)	
CPS800 & CPS900 Easy Entry Plan Maintenance - SUPPLIES INCLUDED	
Base Charge	\$346
PER CLICK COLOR:	
0 - 10,000 clicks	\$0.0790
10,001 - 20,000 clicks	\$0.0741
20,001 - 30,000	\$0.0691
over 30,001	\$0.0592
PER CLICK B&W:	
all B&W copies	\$0.0178
Pricing Note: Plan valid for the first 12 months only.	
Pricing Note: Must be followed with a published committed volume plan month 13+	

*Supplies included pricing includes toner. Toner included in this contract is based on average toner coverage of 25%. Usage exceeding this average coverage will require the customer to purchase additional toner.

• Maintenance Pricing may be fixed by adding the following percentage to the base monthly charge and the excess meter charge: 2 yr. - 2.5%, 3 yr. - 5%, 4 yr. - 7.5%, 5 yr. - 10%

Narrow Format Systems - Color Products

Océ CPS700 (Remanufactured)

Short Run Color for the Long Run

In today's business environment, adding color to documents is one of the best way to generate attention. It makes documents stand out, accelerates learning, and gets results. The Océ CPS700 color production system combines exclusive Color Copy Press and patented direct imaging technology to deliver higher impact color, sharper registration, and flexibility to print on more types and weights of paper at 30 images per minute. While conventional color systems can be complicated to operate, expensive to run, and have to be constantly adjusted, the Océ CPS700 enables customers to achieve new levels of color performance Ideal for customers in in-house printrooms, central reprographic departments and in-plant print operations with a wide range of document requirements,

the Océ CPS700 provides a versatile print workflow solution, especially for letter-sized document production.



Oce Color Models – CPS700 REMAN - Purchase (SIN 51-100)			
Oce Model	Description	GSA Price	GSA Install
Oce Color Model – CPS700 REMAN			
CPS700 REMAN	Colour Production System (*must have Controller - 900C or 950C)	\$106,594	\$786
Oce CPS700 REMAN Controllers (must chose one)			
900C	CPS700 REMAN - 900C Controller	\$11,864	
950C	CPS700 REMAN - 950C Controller(Includes FACI Kit)	\$25,490	

Oce Color Models – CPS700 REMAN - Purchase (SIN 51-100)			
Oce CPS700 REMAN Accessories			
Color Workstation (Does not include Monitor)	P/N# PC-SCSI	\$1,723	
Controller Related Accessory - 17" CRT Monitor	P/N# 15-6-062317	\$526	
Controller Related Accessory - 15" Flat Panel Monitor w. Security Kit	P/N# 9712561	\$766	
Controller Related Accessory - 256MB Memory	P/N# 7295351	\$957	
Controller Related Accessory - Token Ring Board	P/N# 7295312	\$445	
Controller Related Accessory - FACI Kit	P/N# 4970852	\$2,393	
Controller Related Accessory - FACI Pedestal	P/N# 7295324	\$479	
Controller Related Accessory - DocBuilder Pro	P/N# 45030349	\$2,201	
Hardware Options - FACI Kit for 900C (Optional Hardware)	P/N# 4970852	\$2,393	
Hardware Options - Full Bleed A3/ A4 Cassette	P/N# 4970856	\$526	
Hardware Options - Token Ring Network Interface	P/N# 7295312	\$445	
Hardware Options - FACI Kit Pedestal	P/N# 7295324	\$479	
Controller Related Accessory - Graphic Art Feature Set	P/N# 45027193	\$4,307	
Controller Related Accessory - Pageflex Persona Fiery Version	P/N# 45026295	\$5,264	
Controller Related Accessory - EFI Color Profiler	P/N# 45023808	\$1,723	

Narrow Format Systems - Color Products

Oce Color Models – CPS700 REMAN - Purchase (SIN 51-100)			
CPS700 REMAN Training			
User training - MANDATORY - 1/2 Day user training by CTR	P/N# 9717805	\$864	
KOM training - MANDATORY - Six hours if training for KOM service	P/N# 9717806	\$1,160	
{*} {**} Color System End User Training* (Required for NC units)	P/N# 9717852	\$592	

{*} - AE Time and Help Desk Incidents are not included in training, are recommended (list as separate billable item);

{**} - (Help Desk Incidents are available on an Open Market basis only)

Oce Color Models – CPS700 REMAN - Maintenance (SIN 51-57)						
Oce Model And COLOR Volume	Supplies Excluded- Monthly Maintenance			* Supplies Included- Monthly Maintenance		
	GSA Price	GSA Excess Color	GSA Excess B&W	GSA Price	GSA Excess Color	GSA Excess B&W
CPS700 REMAN (BANDED VOLUMES)						
25,000 copies/mo	\$1,056	\$0.0395	\$0.0296	\$1,728	\$0.0642	\$0.0395
50,000 copies/mo	\$1,866	\$0.0346	\$0.0296	\$3,209	\$0.0592	\$0.0395
75,000 copies/mo	\$2,429	\$0.0296	\$0.0296	\$4,443	\$0.0543	\$0.0395
CPS700 REMAN (STEP PLAN) – “0” K Commitment						
Base Charge	\$99			\$99		
0 - 10,000 clicks	\$0.0494			\$0.0790		
10,001 - 20,000 clicks	\$0.0444			\$0.0741		
20,001+ clicks	\$0.0395			\$0.0691		
all B&W copies	\$0.0296			\$0.0395		

Maintenance Pricing Notes:

*Supplies included pricing includes toner. Toner included in this contract is based on average toner coverage of 25%.

Usage exceeding this average coverage will require the customer to purchase additional toner.

- **Step Plan Maintenance Contract must have a billing and allowance frequency of monthly (not available for quarterly or annual billing or allowance frequency).

Step Plan maintenance contract is NOT available for pooling.

- Supplies included maintenance pricing and supplies excluded maintenance pricing can never be combined.
- Maintenance Pricing may be fixed by adding the following percentage to the base monthly charge and the excess meter charge: 2 yr. - 2.5%, 3 yr. - 5%, 4 yr. - 7.5%, 5 yr. - 10%

NOTE: Supplies Excluded Step Plan is the only maintenance contract available for PRINT for PAY customers

Narrow Format Systems - Digital DC/NC/SL - 3165

Océ 3165

Leading the industry in new technologies, improved productivity, and enhanced functionality. The Océ 3165 brings world class quality and reliability to the Segment four market, but provides volume printing and copying more indicative of today's Segment five and six placements. The Océ 3165 series has evolved from a truly unique digital copier, to a product that has withstood the test of time through strong technological advancements, a continual improvement strategy and enablers that add functionality users want.



Digital DC/NC/SL – 3165DC-FPNM & 3165LBC Reman- Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
3165		
3165DC-FPNM (110v)	Digital Copier/Printer/Network Scanner (All base 3165 FPNM units include: 1,000 sheet finisher; 350 sheet Multi-size finisher bin; single sheet bypass, stapling up to 50 sheets (on-line/off-line); 4 paper trays totaling 3,750 sheets, IntraLogic (installation & training not included). {Installation Charge: \$202 / Removal Charge: \$202}	\$14,105
3165-LBC (Reman)	Remanufactured Library Book Copier - 220 volt electric {Installation Charge: \$202 / Removal Charge: \$202}	\$9,672
To network/scan DC (digital copier) units, order the following two items:		
4978191	Ibase Controller (Requires #4978143 EVO Software Package) ** Delivery/Install charge on the controller when upgrading an existing customer - not for new placements {Installation Charge: \$121 / Removal Charge: \$121}	\$3,350
4978143	Evo Software Package (Requires # 4978191 Ibase Controller) (The Evo Software Package includes the following functionalities: Postscript 3, Scan Logic, NCCS/ICCS for up to 2,000 accounts, Digital Mailbox w/secure print, Smart Mailbox, E-shredding, Account Log, Print Logic and eNDPS.)	---
Digital Hardware Options:		
5798319	220v ECO Upgrade Conversion Kit	\$239
7032638	CCD Interface Kit {Installation Charge: \$65 / Removal Charge: \$65}	\$364
Security Options:		
2965275	On/Off Switch Lock	\$55
1060004057	Paper Tray Door Lock	\$74
2993459	Front Door Lock	\$21

Narrow Format Systems - Digital DC/NC/SL - 3165

Digital DC/NC/SL – 3165DC-FPNM & 3165LBC Reman- Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
<i>Section 508 Compliance:</i>		
9712552 - SECTION 508 KIT	Section 508 Kit -Includes Castors/ Wheels, Braille Pad & Technician Time (applies to Newly Installed Units Only)	\$555
9712735 - SECTION 508 RAIL KIT	Section 508 Rail Kit Includes: Price of the Rails (Rails Delivered with the Océ 31X5 Models, so no Additional Service Installation Required). For Océ 31X5 Models ONLY. Please Note: * The Section 508 RAIL KIT is NOT required for all installations. Only for Océ 31X5 Models that will be on carpet thick enough to prevent the machine from being moved - which means it has to remain aware from the wall.	\$455
9712609	31x5 Accessory - Braille Strip	\$34
<i>Software Options:</i>		
4941053	AppleTalk License	\$287
4941073	ICCS (100 seats)	\$665
4941074	ICCS (101- 500 seats)	\$96
4941075	ICCS (501-2,000 Seats)	\$96
9712781	Bate Stamper	\$957
<i>Hardware Upgrades for Dell 6 and higher DACs</i>		
15-4-062186	256MB Memory Upgrades (Dell 6 DACs)	\$182
15-3-062203	256MB Memory Upgrades (Dell 8/9 DACs)	\$182
15-9-065242	DAC 64 Megabyte Dim Upgrade (31x5 NC)	\$167
<i>Software Upgrades for Dell 6 and higher DACs</i>		
4941044	Scan Logic - <i>requires Postscript and Mailbox</i>	\$2,015
4978103	Existing Customer Software Upgrade to 5.1	\$191
4978101	Postscript 3 - <i>requires 256mb memory upgrade</i>	\$952
4978184	R8.1 Firmware upgrade - <i>requires 1/2 day sse time</i>	\$96
4941072	Mailbox w/secure print	\$793
4978183	SMARTmailbox - requires Mailbox, 1/2 day sse, and R8.1 Firmware functionality	\$48
7125902	Print Logic/Job Submit CD V5.1	N/C
4941077	Print Logic License 25 seat	\$383
4941080	Print Logic License - Super User	\$502
4941079	Print Logic License - 200 seats	\$1,177
4941076	NCCS (requires at least 100 Seats of ICCS)	\$952
9713137	IntraLogic Upgrade	\$19
4978175	E-Shredding (requires 256mb memory upgrade)	\$861
<i>Training:</i>		
9717903	Océ 3155/3165 DC/NC User Training (1/2 day)	\$864
9717662	Scan Logic User Training (1/2 day)	\$864
9717708	IntraLogic User Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
9717709	IntraLogic Administrator Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
6152202	System Integration Service (1/2 Day) MINIMUM REQUIRED	\$815
6152206	System Integration Service (Full Day)	\$1,412

Narrow Format Systems - Digital DC/NC/SL - 3165

Digital DC/NC/SL – 3165DC-FPNM & 3165LBC Reman- Purchase (SIN 51-100)

Océ Model	Description	GSA Price
<i>Old Accessories:</i>		
1661 - DAC Hardware	DAC Hardware: Required item to add to a DC to create an NC unit (GSA Install Charge \$121- on DAC when upgrading an existing customer or replacing a current DAC, not for new NC placements)	\$1,608
4978185	DAC Hardware (3165LBC only) (GSA Install Charge \$121- on DAC when upgrading an existing customer or replacing a current DAC, not for new NC placements) {Removal Charge: \$121}	\$2,418
4941059	DAC Software License: Required item to add to a DC to create an NC unit	\$810
4978172	Additional hard drive for removable DAC	\$335
15-2-060455	96 MG Software Memory Upgrade (31x5 DC/NC)	\$718
7101266	Token Ring Card (3155/65DC/NC)	\$574
7176344	Ethernet Card (3155/65DC)	\$383
2965267	3Key Cart Install Kit (3046) {Installation Charge: \$35 / Removal Charge:\$35}	\$479
9851228	Key Cartridge {Installation Charge: \$35 / Removal Charge:\$35}	\$139
9712724	(3155 DC to NC Upgrade kit - * Required - DAC priced separately)	\$287
9712729	(3165 DC to NC upgrade kit - *Required - DAC priced separately)	\$287
7177771	DP1 upgrade kit for hardware level 0	\$48

PRICING NOTES:

- **Océ 31x5 and 61x5 DC & NC Classic Models** - “All Classic Models are remanufactured only.”
 - **Océ 31x5 and 61x5 DC & NC FPNM Models** - “All 31x5 Models are Factory Produced New Models (FPNM) only.”
- Effective September 1, 2003. Equipment Definitions are located in “General Information” Section - Paragraph 3 on Page vi.

Digital DC/NC/SL – Maintenance (SIN 51-57)

Océ Model AVERAGE RESPONSE TIME- – 4 HOURS	Supplies Excluded- Monthly Maintenance		* Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
<u>3165 FPNM</u>				
3165 FPNM - 0	\$145	\$0.0087	\$145	\$0.0126
3165 FPNM - 25,000	\$314	\$0.0087	\$411	\$0.0126
3165 FPNM - 50,000	\$474	\$0.0063	\$667	\$0.0102
3165 FPNM - 100,000	\$709	\$0.0048	\$1,096	\$0.0087
for NC plans - add to DC Base - all Volumes	\$48		\$48	
<u>3165 LBC REMAN</u>				
3165 LBC - 0	\$218	\$0.0106	\$218	\$0.0145
3165 LBC - 10,000	\$290	\$0.0097	\$314	\$0.0126
3165 LBC - 25,000	\$363	\$0.0087	\$435	\$0.0116

Narrow Format Systems - Digital DC/NC/SL - 3165

Maintenance Pricing Notes:

***Models 31x5 Classic & ECO are no longer available on Contract. Maintenance Pricing will be for **RENEWALS** only – Please contact your Sales Rep for Maintenance Renewal Pricing.

*** Base & Excess Rate Not To Exceed 10% Increase per Year in accordance with EPA Clause 552.216-70.

- Software licensing maintenance fees are NOT included in copy/print maintenance Base or Excess charges. Must be added separately.
- * Supplies Included Maintenance Pricing includes Toner & Staples
- Supplies included maintenance pricing and supplies excluded maintenance pricing can never be combined.
- Maintenance Pricing may be fixed by adding the following percentage to the base monthly charge and the excess meter charge: 2 yr. - 2.5%, 3 yr. - 5%, 4 yr. - 7.5%, 5 yr. - 10%
- Excess charges remain the same for the volume bands for DC units and NC units
- Scan Logic units require a maintenance program for copies/prints.

<u>Digital DC/NC/SL – Warranty Buy (SIN 51-57)</u>				
Oce Model	Supplies Excluded		Supplies Included	
	GSA Price	GSA Excess	GSA Price	GSA Excess
<u>Unlimited Copies</u>				
3165 DC (FPNM)	\$846	- - -	\$1,427	- - -
3165 NC (FPNM)	\$1,016	- - -	\$1,596	- - -

<u>Digital DC/NC/SL – Intro Buy (SIN 51-57)</u>				
Oce Model	Supplies Excluded		Supplies Included	
	GSA Price	GSA Excess	GSA Price	GSA Excess
<u>Unlimited Copies</u>				
3165 DC (FPNM)	\$846	- - -	\$1,427	- - -
3165 NC (FPNM)	\$1,016	- - -	\$1,596	- - -

Narrow Format Systems - Digital OCE3511J/OCE4511J

Models OCE3511J and OCE4511J - Purchase (SIN 51-100)

Oce Model	Part Number	GSA Price	GSA Install
35-ppm B/W MFP (std 128 MB memory, scanner rack, scanner, document feeder)	OCE3511J	\$4,750	
45-ppm B/W MFP (std 128 MB memory, scanner rack, scanner, document feeder)	OCE4511J	\$6,195	
Accessories:			
Starter Kit (required with every order)	ZBSK	\$338	
Install/Connect Print Controller Fee (required to connect to customer's network)	DLD4	\$365	
Simple Finisher (when adding duplex must add 9246)	9242	\$1,035	
Saddle Stitch Finisher with 2/3-Hole Punch (9251000 required; when adding duplex must use 9245)	9244	\$2,070	
Duplex Module	9245	\$291	
Duplex Module with 100 sheet bypass	9246	\$291	
3 x 500 Sheet System Stand	9291	\$1,053	
500 + 2,000 Sheet LCC	9292	\$1,053	
Upper Exit Tray (required when no finisher is attached or when attaching 9244. Not required when attaching 9242)	9251000	\$35	
8 mb Fax Memory (10mb total fax memory)	ZB3500060	\$127	
Bar Code Font Kit	ZB3500160	\$506	
Desktop Document Mgr – 5 Licenses	ZB3500180	\$332	
Desktop Document Mgr Expansion Kit – 50 Licenses	ZB3500430	\$2,023	
Desktop Document Mgr Expansion Kit – 100 Licenses	ZB3500440	\$3,035	
Fax Expansion Kit	ZB3500590	\$808	
PS3 Expansion Kit	ZB3500600	\$454	
Network Scanner Kit	ZB3500610	\$489	
PCL Print Controller + NIC	ZB3500620	\$684	
PCL Print Controller + NIC + HDD	ZB3500630	\$1,421	
Data Security Kit for ZB3500620	ZB3500640	\$325	
Data Security Kit for ZB3500630	ZB3500650	\$325	
128 MB Memory Upgrade	ZB3500770	\$316	
256 MB Memory Upgrade	ZB3500780	\$457	
Printer Administration Utility 4.0	ZB3500910	\$15	

Models OCE3511J and OCE4511J – Maintenance (SIN 51-57)

ALLOWANCE	GSA PRICE	GSA EXCESS (CPC)	ALLOWANCE	GSA PRICE	GSA EXCESS (CPC)
3,000	\$39	\$0.0131	15,000	\$131	\$0.0087
5,000	\$59	\$0.0118	18,000	\$149	\$0.0083
8,000	\$83	\$0.0104	20,000	\$160	\$0.0080
10,000	\$98	\$0.0098	25,000	\$188	\$0.0075
12,000	\$112	\$0.0093	30,000	\$216	\$0.0072

Only the discounted volume bands are offered to the government and commercial.

- Chemicals Supplies are Included
- Staples are NOT included (Must be purchased Open Market)

Narrow Format Systems - VarioPrint 2045/2055/2065 Reman

Océ VarioPrint® 2045/2055/2065 REMAN

Cost-effective versatile multifunction systems get you connected without compromise

Implementing a digital document workflow makes excellent business sense, enabling everyone in the enterprise to cost-effectively print complex documents with outstanding quality, improved job control, in less time, with more productivity. Balancing the need to work more efficiently with the need to control costs, multi-functional Océ VarioPrint® 2045, 2055, and 2065 REMAN digital document systems make it easy to migrate to digital technology. With Océ VarioPrint 20x5 systems, you can handle more applications more efficiently and cost-effectively—and offer a wider range of services for less. That's cost-effectiveness without compromise.



VarioPrint 2045/2055/2065 REMAN - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
VarioPrint 2045DC REMAN	Digital Copier/Printer/Network Scanner (Requires Training and System Integration Time) {Installation Charge: \$202 / Removal Charge: \$202}	\$20,150
VarioPrint 2055DC REMAN	Digital Copier/Printer/Network Scanner (Requires Training and System Integration Time) {Installation Charge: \$202 / Removal Charge: \$202}	\$23,777
VarioPrint 2065DC REMAN	Digital Copier/Printer/Network Scanner (Requires Training and System Integration Time) {Installation Charge: \$202 / Removal Charge: \$202}	\$27,807
VarioPrint 2045/2055/2065 REMAN Accessories:		
4978135	DAC for VP20x5 (For NC Unit, Choose DAC)	\$2,418
15-3-062203	Digital Hardware Option - 256MB SDRAM (for Dell 8 DAC)	\$182
2965275	Digital Hardware Option - On/Off Switch Lock	\$55
1060004057	Digital Hardware Option - Paper Tray Door Lock	\$74
1060014183	Digital Hardware Options – 220 Conversion Kit	\$239
7032638	Digital Hardware Options - CCD Interface Kit {Installation Charge: \$65 / Removal Charge: \$65}	\$364
7078156	Digital Hardware Options - 24 volt CCD kit {Installation Charge: \$65 / Removal Charge: \$65}	\$383
4978161	Digital Software Option - Scan Logic	\$2,015
4978157	Digital Software Option - Mailbox	\$857
4978182	Digital Software Option - SMART Mailbox - <i>requires mailbox & 1/2 day SSE time</i>	\$48
4978156	Digital Software Option - Apple Talk Compatibility	\$287
4978164	Digital Software Option - ICCS/NCCS 0 - 100 Accounts	\$761
4978165	Digital Software Option - ICCS/NCCS 101 - 500 Accounts (requires P/N# 4978164)	\$96
4978166	Digital Software Option - ICCS/NCCS 501 - 2000 (requires P/N# 4978165 and P/N# 4978164)	\$96
4978154	Digital Software Option - Adobe Postscript 3	\$952
4978155	Digital Software Option - eNDPS (Novell)	\$287
4941088	Digital Software Option - Network Card, Token 4/16 STP/UTP	\$574
9713137	Digital Software Options - IntraLogic Upgrade	\$19
4978174	Digital Software Option - E-Shredding (requires 256mb mem. upgrade)	\$861

Narrow Format Systems - VarioPrint 2045/2055/2065 Reman

VarioPrint 2045/2055/2065 REMAN - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
VarioPrint 2045/2055/2065 REMAN Training:		
9717701	VarioPrint 20x5 User Training* - Training is MANDATORY (*Includes Scan Logic Training)	\$864
9717708	IntraLogic User Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
9717709	IntraLogic Administrator Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
6152202	System Integration Service (1/2 Day) MINIMUM REQUIRED	\$815
6152206	System Integration Service (Full Day)	\$1,412

PRICING NOTES:

- VP20x5 Series are available as remanufactured models only

VarioPrint 2045/2055/2065 REMAN – Maintenance (SIN 51-57)				
Volume {AVERAGE RESPONSE TIME – 4 HOURS}	Supplies Excluded- Monthly Maintenance		* Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
“0”	\$111	\$0.0077	\$111	\$0.0111
20,000	\$255	\$0.0077	\$323	\$0.0111
40,000	\$368	\$0.0068	\$503	\$0.0102
60,000	\$447	\$0.0058	\$650	\$0.0092
100,000	\$605	\$0.0039	\$944	\$0.0073

Maintenance Pricing Notes:

- Software licensing maintenance fees are NOT included in copy/print maintenance Base or Excess charges. Must be added separately.
- * Supplies Included Maintenance Pricing includes Toner & Staples
- Supplies included maintenance pricing and supplies excluded maintenance pricing can never be combined.
- Maintenance Pricing may be fixed by adding the following percentage to the base monthly charge and the excess meter charge: 2 yr. - 2.5%, 3 yr. - 5%, 4 yr. - 7.5%, 5 yr. - 10%
- Scan Logic units require a maintenance program for copies/prints.

VarioPrint 2045/55/65 REMAN – Warranty Buy (SIN 51-57)				
Océ Model	Supplies Excluded		Supplies Included	
	GSA Price	GSA Excess	GSA Price	GSA Excess
VarioPrint 2045/2055/2065	\$1,016	- - -	\$1,596	- - -

VarioPrint 2045/55/65 REMAN – Intro Buy (SIN 51-57)				
Océ Model	Supplies Excluded		Supplies Included	
	GSA Price	GSA Excess	GSA Price	GSA Excess
VarioPrint 2045/2055/2065	\$1,016	- - -	\$1,596	- - -

Narrow Format Systems - Segment 4 - VarioPrint 2060/2070 Reman

Océ VarioPrint® 2060/2070 REMAN Multifunctional Devices

Versatile multifunction systems for your most demanding scanning/printing/copying needs

Today's document processes demand highly versatile systems that handle the scanning, printing and copying of a wide range of documents and allow for the various media and finishing requests of multiple users. Without ever sacrificing quality, ease-of-use or productivity, the Océ VarioPrint® 2060/2070 REMAN multifunction systems allow you to meet these versatile needs, centrally or decentrally, all the while keeping your total cost of ownership attractively low.



VarioPrint 2060/2070 REMAN - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
VarioPrint 2060 REMAN	Digital Copier/Printer/Network Scanner (Must price DAC separately) { (Requires Training and System Integration Time) Installation Charge: \$202 / Removal Charge: \$202 }	\$26,195
VarioPrint 2070 REMAN	Digital Copier/Printer/Network Scanner (Must price DAC separately) { (Requires Training and System Integration Time) Installation Charge: \$202 / Removal Charge: \$202 }	\$31,031
VarioPrint 2060/2070 REMAN Accessories:		
4978185	DAC Hardware - (DAC Required - Must choose one)	\$2,418
15-3-062203	Digital Hardware Options - 256MB SDRAM (for Dell 8 DAC)	\$182
4941088	Digital Hardware Options - Token Ring Card (Vario Print 2060/70)	\$574
2965275	Digital Hardware Options - On/Off Switch Lock	\$55
1060004057	Digital Hardware Options - Paper Tray Door Lock	\$74
1060009339	Digital Hardware Options - VP2060/70 220V Conversion Kit	\$239
4978137	Digital Hardware Options - VP2060/70 Integrated DAC upgrade kit	\$479
7032638	Digital Hardware Options - CCD Interface Kit { Installation Charge: \$65 / Removal Charge: \$65 }	\$364
7078156	Digital Hardware Options - 24 volt CCD kit { Installation Charge: \$65 / Removal Charge: \$65 }	\$383
4978120	Scan Logic	\$2,015
4978113	Digital Software Options - Mailbox	\$857
4978182	Digital Software Option - SMART Mailbox - <i>requires mailbox & 1/2 day SSE time</i>	\$48
4978118	Digital Software Options - Apple Talk Compatibility	\$287
4978123	Digital Software Options - NCCS 0 - 100 Accounts	\$761
4978124	Digital Software Options - NCC2 101 - 500 Accounts (requires 4978123)	\$96
4978125	Digital Software Options - NCCS 501 - 2000 (requires 4978123 and 4978124)	\$96
4978129	Digital Software Options - Adobe Postscript 3	\$952
4978130	Digital Software Options - eNDPS (Novell)	\$287
4941088	Digital Software Options - Network Card, Token 4/16 STP/UTP	\$574
9713137	Digital Software Options - IntraLogic Upgrade	\$19
4978173	Digital Software Options - E-Shredding (requires 256mb memory upgrade)	\$861
2754	Digital Software Options - Speed Option 2070 (to upgrade an existing 2060)	\$5,743
9713014	Section 508 Braille Kit for Models VarioPrint 2060 & 2070 only	\$20

Narrow Format Systems - Segment 4 - VarioPrint 2060/2070 Reman

VarioPrint 2060/2070 REMAN - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
VarioPrint 2060/2070 REMAN Training:		
9717810	Vario Print 2060/70 User Training* - Training is MANDATORY (*Includes Scan Logic Training)	\$864
9717708	IntraLogic User Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
9717709	IntraLogic Administrator Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
6152202	System Integration Service (1/2 Day) MINIMUM REQUIRED	\$815
6152206	System Integration Service (Full Day)	\$1,412

PRICING NOTES:

- **VP2060 & 2070 Series are available as remanufactured models only**

VarioPrint 2060/2070 REMAN – Maintenance (SIN 51-57)				
Océ Model AVERAGE RESPONSE TIME - 4 HOURS	Supplies Excluded- Monthly Maintenance		* Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
“0”	\$111	\$0.0077	\$111	\$0.0111
20,000	\$255	\$0.0077	\$323	\$0.0111
40,000	\$368	\$0.0068	\$503	\$0.0102
60,000	\$447	\$0.0058	\$650	\$0.0092
100,000	\$605	\$0.0039	\$944	\$0.0073

Maintenance Pricing Notes:

- * Supplies Included Maintenance Pricing includes Toner & Staples
- Software licensing maintenance fees are NOT included in copy/print maintenance Base or Excess charges. Must be added separately.
- Supplies included maintenance pricing and supplies excluded maintenance pricing can never be combined.
- Maintenance Pricing may be fixed by adding the following percentage to the base monthly charge and the excess meter charge: 2 yr. - 2.5%, 3 yr. - 5%, 4 yr. - 7.5%, 5 yr. - 10%
- Scan Logic units require a maintenance program for copies/prints.

VarioPrint 2060/2070 REMAN – Warranty Buy (SIN 51-57)				
Océ Model	Supplies Excluded		Supplies Included	
	GSA Price	GSA Excess	GSA Price	GSA Excess
Unlimited Copies				
VarioPrint 2060/2070	\$1,016		\$1,596	

VarioPrint 2060/2070 REMAN – Intro Buy (SIN 51-57)				
Océ Model	Supplies Excluded		Supplies Included	
	GSA Price	GSA Excess	GSA Price	GSA Excess
Unlimited Copies				
VarioPrint 2060/2070	\$1,016		\$1,596	

Narrow Format Systems - VarioPrint 2090

Océ VarioPrint® 2090 Multifunctional Device

Versatile high-volume and high-quality printing/scanning/copying in a single device

Your organization is dynamic and so are your document flows. Yet one thing remains constant, no matter how complex things get, people don't want to be bothered with complicated document tasks. They just want to do their jobs quickly, easily and efficiently. The Océ VarioPrint® 2090 printing system provides powerful answers to these needs in office print rooms and commercial print shops, with flexible media possibilities, productive, reliable document printing, scanning and copying, and versatile output options



VarioPrint 2090 - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
VarioPrint 2090	VarioPrint 2090 - Includes: Process Module, License, Info-Set, 600 Sheet Paper Tray, User Interface, Smart Imager, PIM-Fin Module, CRU 4 Bins, PCL5e, signal lamp (Other finishing devices for this product can be found on the Finishing price page. I-Pack also available). (Requires Training and System Integration Time) {Installation Charge: \$327 / Removal Charge: \$327}	\$52,390
VarioPrint 2090 Accessories:		
4967073	Hardware Option - External Finishing Interface	\$622
2371	Hardware Option - Integrated Booklet Maker	\$6,508
4967044	Hardware Option - Dual Paper Trays	\$1,053
4967030	Hardware Option - CCD Interface kit 7 volt {Installation Charge: \$65 / Removal Charge: \$65}	\$144
4967031	Hardware Option - CCD Interface kit 24 volt {Installation Charge: \$65 / Removal Charge: \$65}	\$316
4967036	Scan Logic for the VP2090	\$2,418
4967023	Digital Software Options - Adobe Postscript 3	\$1,436
4967040	Digital Software Options - eNDPS	\$383
9713137	Digital Software Options - IntraLogic Upgrade	\$19
4967072	Digital Software Options - e-Shredding	\$383
Z230914501	Atlas Printshop Mail Production Windows	\$6,005
C230914501	Care for Printshop Mail Windows (additional year)	\$574
Z130103501	Atlas Printshop Mail Production MAC	\$6,005
C130103501	Care for Printshop Mail MAC (additional year)	\$574
VarioPrint 2090 Training:		
9717798	Vario Print 2090 User Training* - Training is MANDATORY (*Includes Scan Logic Training)	\$864
9717708	IntraLogic User Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
9717709	IntraLogic Administrator Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
6152202	System Integration Service (1/2 Day) MINIMUM REQUIRED	\$815
6152206	System Integration Service (Full Day)	\$1,412

Narrow Format Systems - VarioPrint 2090

VarioPrint 2090 – Maintenance (SIN 51-57)				
Oce Model AVERAGE RESPONSE TIME – 4 HOURS	Supplies Excluded- Monthly Maintenance		* Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
VarioPrint 2090				
0	\$160	\$0.0058	\$160	\$0.0079
50,000	\$300	\$0.0049	\$406	\$0.0071
75,000	\$411	\$0.0048	\$571	\$0.0070
100,000	\$533	\$0.0041	\$746	\$0.0062
125,000	\$632	\$0.0034	\$898	\$0.0055
150,000	\$696	\$0.0033	\$1,016	\$0.0054
175,000	\$774	\$0.0032	\$1,146	\$0.0053
200,000	\$870	\$0.0032	\$1,296	\$0.0053

Maintenance Pricing Notes:

- Supplies Included Maintenance Pricing includes Toner & Staples
- Supplies included maintenance pricing and supplies excluded maintenance pricing can never be combined.
- Maintenance Pricing may be fixed by adding the following percentage to the base monthly charge and the excess meter charge: 2 yr. - 2.5%, 3 yr. - 5%, 4 yr. - 7.5%, 5 yr. - 10%
- * Monthly Software licensing maintenance fees are NOT included in copy/print maintenance Base or Excess charges. Must be added separately.

Narrow Format Systems - VarioPrint 2100 & 2110

Océ VarioPrint® 2100N & 2110N

Océ VarioPrint® 2100 N

Versatile mid-production document system Increase productivity, accept more types of jobs, expand your business

When you need a versatile, mid-production cut sheet solution to meet your customers' requirements for faster turnaround, offset-like quality and increasing job complexity, the Océ VarioPrint® 2100 system is a scalable solution specifically designed to meet the demands of professional production environments today ... and grow as your requirements change. The Océ VarioPrint® 2100 system's leading edge technology ensures unparalleled productivity, high reliability, and offset-like quality.

Océ VarioPrint® 2100 N

Versatile, Mid-production Printer/Copier/Scanner That Will Boost In-plant Print Center Productivity.

Today's professional print operations need better ways to respond to customer requirements for a wider range of increasingly complex jobs, support for analog and digital documents, mixed stock, color inserts, tabs, and more. To meet these challenges, you need a productive, flexible, reliable system built to handle today's dynamic document workflows.

Designed for demanding professional production environments, the Océ VarioPrint 2110 mid-production system is a true CRD solution that offers the multi-functional power you need to boost productivity, improve quality, accept more types of jobs, and grow your business.

The Océ VarioPrint 2110 is powered by an Océ Smart Image Controller, so it can run multiple tasks at the same time – print-while-RIP, load-while-run, and program-while-run. With scalable capacity that enables virtually uninterrupted printing, the Océ VarioPrint 2110 is available with three- and four-paper tray configurations to print up to 10,200 sheets at a time at a rate of 105 prints or copies per minute.



VarioPrint 2100N & 2110N - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
VarioPrint 2100N	VarioPrint 2100N Includes: Process Module, Info-set, Genie Pro Controller, User Interface, PIM-Fin Module, Off-line Stapler, Signal Lamp, CRU 3 , Bins, PCL5e, Postscript, Intralagic and base VP21x0 license (All models require training. All models require at minimum 1/2 day sse time #6152202) {Installation Charge: \$327 / Removal Charge: \$327}	\$59,241
VarioPrint 2110N	VarioPrint 2110N Includes: Includes: Process Module, Info-Set, User Interface, Smart Imager, PIM-FIN Module, Off-line Stapler, Signal Lamp, CRU 3 Bins, PCL5e, Postscript, Intralagic, VP21x0 base license, VP Speed Upgrade to 105ppm, Streaming PS/PCL and Custom/Oversizes (All models require training. All models require at minimum 1/2 day sse time #6152202) {Installation Charge: \$327 / Removal Charge: \$327}	\$71,734
VarioPrint 2100N & 2110N Accessories:		
4967073	Hardware Options - External Finishing Interface	\$622
4967030	Hardware Options - CCI Interface kit 7 volt	\$144
4967031	Hardware Options - CCI Interface kit 24 volt	\$316
2371	Hardware Options - Integrated Booklet Maker	\$6,508
4967044	Hardware Options - Dual Paper Trays	\$1,053
4947030	High Capacity Stacker {Installation Charge: \$226 / Removal Charge: \$226} {Monthly Maintenance Charge: \$116}	\$16,271
4967097	Scan Logic	\$2,418
4967098	Digital Software Options - eNDPS	\$383

Narrow Format Systems - VarioPrint 2100 & 2110

VarioPrint 2100N & 2110N - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
VarioPrint 2100N & 2110N Accessories:		
4967101	Digital Software Options - Streaming PS/PCL* (*Options for the VP2100; mandatory items on the VP2110A)	\$3,446
4967102	Digital Software Options -Custom/Oversizes* (*Options for the VP2100; mandatory items on the VP2110A)	\$2,154
4967108	Digital Software Options -E-shredding	\$383
Z230914501	Atlas Printshop Mail Production Windows	\$6,005
C230914501	Care for Printshop Mail Windows (additional year)	\$574
Z130103501	Altas Printshop Mail Production MAC	\$6,005
C130103501	Care for Printshop Mail MAC (additional year)	\$574
4967093	Digital Software Options -VP Speed Upgrade to 105 ppm - 2100 upgrade	\$8,581
VarioPrint 2100N & 2110N Training:		
9717821	VarioPrint 21xx User Training* - Training is MANDATORY (*Includes Scan Logic Training)	\$1,194
9717708	IntraLogic User Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
9717709	IntraLogic Administrator Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
6152202	System Integration Service (1/2 Day) MINIMUM REQUIRED	\$815
6152206	System Integration Service (Full Day)	\$1,412

VarioPrint 2100N – Maintenance (SIN 51-57)				
Oce Model AVERAGE RESPONSE TIME - 4 HOURS	Supplies Excluded- Monthly Maintenance		* Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
VarioPrint 2100N				
0	\$169	\$0.0062	\$169	\$0.0080
150,000	\$638	\$0.0033	\$933	\$0.0055
200,000	\$793	\$0.0031	\$1,128	\$0.0051
300,000	\$1,049	\$0.0028	\$1,586	\$0.0044
P/N# 9717150 (2 Hour Response Time Premium)	\$290		\$290	
VarioPrint 2100N - ONE CLICK Maintenance Plan - SUPPLIES INCLUDED ONLY				
Volume Unlimited - GSA Monthly Price			\$580	
GSA Per Copy Supply Charge				\$0.0035

Narrow Format Systems - VarioPrint 2100 & 2110

<u>VarioPrint 2110N – Maintenance (SIN 51-57)</u>				
Oce Model AVERAGE RESPONSE TIME - 4 HOURS	Supplies Excluded- Monthly Maintenance		* Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
VarioPrint 2110N				
0	\$169	\$0.0062	\$169	\$0.0079
175,000	\$774	\$0.0032	\$1,146	\$0.0053
200,000	\$866	\$0.0032	\$1,194	\$0.0053
300,000	\$1,049	\$0.0029	\$1,538	\$0.0044
500,000	\$1,354	\$0.0023	\$2,176	\$0.0038
P/N# 2335 (DFS10 for the VP2110)	\$87		\$87	
P/N# 9717150 (2 Hour Response Time Premium)	\$290		\$290	
VarioPrint 2110N – TOP STOP Maintenance Plan - SUPPLIES INCLUDED ONLY				
Volume Unlimited - GSA Monthly Price			\$580	
GSA Per Copy Supply Charge				\$0.0035

Maintenance Pricing Notes:

- * Supplies included maintenance pricing and supplies excluded maintenance pricing can never be combined.
- Maintenance Pricing may be fixed by adding the following percentage to the base monthly charge and the excess meter charge: 2 yr. - 2.5%, 3 yr. - 5%, 4 yr. - 7.5%, 5 yr. - 10%
- Scan Logic units require a maintenance program for copies/prints.

TOP STOP Maintenance Pricing Notes:

- Monthly billing frequencies only / • Cannot be pooled with other units / • Standard fix factors apply

Narrow Format Systems - VarioPrint 1055DC/1065DC/1075DC; VarioPrint 2062/2075DC; VarioPrint 1055BC and VarioPrint 1055DP/2075DP

Océ VarioPrint® 1055/1065/1075DC

Your personal production assistant Who doesn't dream of having a personal office assistant who has proven themselves in the industry, produces quality work that far supersedes all others, is reliable and is guaranteed to be there for you many years to come? Now, you don't have to dream anymore! The Océ VarioPrint® 1055/1065/1075 is designed to serve your needs simply and efficiently. As members of an elite line of versatile systems, these printer, copier, and scanner units are designed to perform tasks in a fashion that's as simple as 1-2-3.



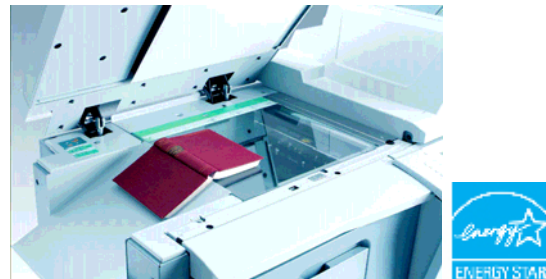
Océ VarioPrint® 2062/2075DC

Your personal production assistant The ultimate system in versatility. When you face tight deadlines for a wide variety of increasingly complex print applications, the last thing you need is a system that's difficult to use. So we designed the Océ VarioPrint® 2062/2075 as your personal production assistant - combining groundbreaking ease of use with maximum reliability for all peak volumes. This system has an easy-to-use interface with big buttons and a scrollwheel, a unique fingerprint-based printing function, the ability to print from and scan to a USB memory stick, and a wizard button to facilitate various advanced tasks and a useful page programming function.



Océ VarioPrint® 1055BC (Book Copier)

The Océ VarioPrint 1055 Book Copier is a multifunctional system expertly designed to scan and copy books in a professional manner – including the ergonomics and security that make it suitable for installation in public places. The device has a sloping side panel which guarantees careful treatment of valuable books and folded documents. In addition, this reliable workhorse requires little maintenance and delivers razor sharp reproduction quality with results that make the VarioPrint 1055 Book Copier a cost-effective and user-friendly document generation solution.



Océ VarioPrint® 1055DP / 2075DP

The VarioPrint 1055DP... simple versatility reduces desktop printing expenses

SMART printing means rethinking desktop printers and over-utilized hallway printers. The Océ VarioPrint 1055DP can easily consolidate multiple printers into one robust device. Now you can measure results with lower document output costs and a more productive staff. SMART printing from Océ allows you to reclaim valuable office space, simplify your operations and drive productivity levels.

The VarioPrint 2075DP... getting the job done with robust production power

The fast, proven printer technology of the VarioPrint 2075DP from Océ can streamline your business processes whether your black and white production workflow runs from high-volume

print applications or more technical transactional data applications. The VarioPrint 2075DP supports monthly volumes up to 400,000 images per month



Narrow Format Systems - VarioPrint 1055DC/1065DC/1075DC; VarioPrint 2062/2075DC; VarioPrint 1055BC and VarioPrint 1055DP/2075DP

VarioPrint 1055/1065/1075DC; 2062/2075DC; 1055BC and 1055DP/2075DP - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
VarioPrint 1055DC/1065DC/1075DC		
VP1055DC	Digital Copier [*] {Installation Charge: \$371 / Removal Charge: \$371}	\$16,116
VP1055BC	Book Copier [*] {Installation Charge: \$371 / Removal Charge: \$371}	\$17,128
VP1055DP	Document Printer [*] {Installation Charge: \$371 / Removal Charge: \$371}	\$14,508
VP1065DC	Digital Copier [*] {Installation Charge: \$371 / Removal Charge: \$371}	\$18,135
VP1075DC	Digital Copier [*] {Installation Charge: \$371 / Removal Charge: \$371}	\$22,165
VarioPrint 2062 & 2075 DC		
VP2062DC	Digital Copier [*] {Installation Charge: \$371 / Removal Charge: \$371}	\$20,150
VP2075DC	Digital Copier [*] {Installation Charge: \$371 / Removal Charge: \$371}	\$24,180
VP2075DP	Document Printer [*] {Installation Charge: \$371 / Removal Charge: \$371}	\$21,762

{*} A minimum of 1/2 day System Intergration (P.N 6152202) is required

Océ Model	Description	GSA Price
Accessories:		
9713014	Section 508 Braille Kit	\$20
4978250	Hardware Option - For NC unit, choose DAC - Genie Controller	\$1,909
4978255	Hardware Option - For NC unit, choose DAC - Genie Pro Controller	\$2,393
15-9-062231	Digital Hardware Option - 512MB RAM (option only for Genie Controller #4978250)	\$182
2965275	Digital Hardware Option - Key Switch	\$55
1060004057	Digital Hardware Option - Paperdoor lock	\$74
1949090	Digital Hardware Option - 220 Conversion Kit	\$95
4978214	Digital Hardware Option - CCI 24v package {Installation Charge: \$65/ Removal Charge: \$65}	\$364
4978251	Digital Hardware Option - Removable HD Docking Kit	\$287
4978212	VarioPrint 10x5 Series - Touch 2 Print (Reader) (requires #4978233)	\$646
4978233	VarioPrint 10x5 Series - Digital Hardware Option – Touch 2 Print (software) (required with #4978212)	\$0
4978212	VarioPrint 2062 and 2075 Series - Digital Hardware Option – Touch 2 Print (Reader) (requires #4978288)	\$646
4978288	VarioPrint 2062 and 2075 Series - Digital Hardware Option – Touch 2 Print (software) (required with #4978212)	\$0
4978226	VarioPrint 1055/65/75 DC Software Option (Requires DAC to operate) – Scan Logic - requires training	\$1,608
4978229	VarioPrint 1055/65/75 DC Software Option (Requires DAC to operate) - Adobe Postscript 3	\$952
4978230	VarioPrint 1055/65/75 DC Software Option (Requires DAC to operate) - eNDPS (Novell)	\$287
4978231	VarioPrint 1055/65/75 DC Software Option (Requires DAC to operate) - Smart Mailbox	\$952
4978232	VarioPrint 1055/65/75 DC Software Option (Requires DAC to operate) - E-Shredding (for Genie (#4978250) Controller only requires 512mb memory upgrade)	\$861
4978234	VarioPrint 1055/65/75 DC Software Option (Requires DAC to operate) - Pocket Mailbox	\$952

Narrow Format Systems - VarioPrint 1055DC/1065DC/1075DC; VarioPrint 2062/2075DC; VarioPrint 1055BC and VarioPrint 1055DP/2075DP

VarioPrint 1055/1065/1075DC; 2062/2075DC; 1055BC and 1055DP/2075DP - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
Accessories:		
4978281	VarioPrint 2062 & 2075 Series Software Option (Requires DAC to operate) – Scan Logic - requires training	\$1,608
4978284	VarioPrint 2062 & 2075 Series Software Option (Requires DAC to operate) – Adobe Postscript 3	\$952
4978285	VarioPrint 2062 & 2075 Series Software Option (Requires DAC to operate) – eNDPS (Novell)	\$287
4978286	VarioPrint 2062 & 2075 Series Software Option (Requires DAC to operate) - Smart Mailbox	\$952
4978287	VarioPrint 2062 & 2075 Series Software Option (Requires DAC to operate) - E-Shredding (for Genie (#4978250) Controller only requires 512mb memory upgrade)	\$861
4978289	VarioPrint 2062 & 2075 Series Software Option (Requires DAC to operate) – Pocket Mailbox	\$952
Training:		
9717701	User Training* - Training is MANDATORY (*Includes Scan Logic Training)	\$864
9717708	IntraLogic User Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
9717709	IntraLogic Administrator Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
6152202	System Integration Service (1/2 Day) MINIMUM REQUIRED	\$815
6152206	System Integration Service (Full Day)	\$1,412

VarioPrint 1055/1065/1075DC & 1055BC & 1055DP – Maintenance (SIN 51-57)				
Océ Model AVERAGE RESPONSE TIME – 6 HOURS (Coverage 5x8)	Supplies Excluded- Monthly Maintenance		* Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
VarioPrint 1055/1065/1075DC & 1055BC & 1055DP				
0	\$73	\$0.0061	\$73	\$0.0082
10,000	\$81	\$0.0073	\$102	\$0.0094
15,000	\$109	\$0.0071	\$140	\$0.0092
20,000	\$137	\$0.0069	\$179	\$0.0090
25,000	\$162	\$0.0063	\$215	\$0.0084
30,000	\$187	\$0.0061	\$250	\$0.0082
40,000	\$232	\$0.0056	\$316	\$0.0077
50,000	\$275	\$0.0053	\$382	\$0.0074
60,000	\$310	\$0.0049	\$435	\$0.0071
70,000	\$343	\$0.0046	\$487	\$0.0068
80,000	\$368	\$0.0042	\$526	\$0.0063

Narrow Format Systems - VarioPrint 1055DC/1065DC/1075DC; VarioPrint 2062/2075DC; VarioPrint 1055BC and VarioPrint 1055DP/2075DP

VarioPrint 2062/2075DC & 2075DP – Maintenance (SIN 51-57)				
Oce Model AVERAGE RESPONSE TIME - 6 HOURS (Coverage 5x8)	Supplies Excluded- Monthly Maintenance		* Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
VarioPrint 2062/2075DC & 2075DP				
0	\$73	\$0.0061	\$73	\$0.0082
20,000	\$152	\$0.0073	\$192	\$0.0094
25,000	\$178	\$0.0068	\$227	\$0.0089
30,000	\$198	\$0.0062	\$256	\$0.0083
40,000	\$241	\$0.0056	\$319	\$0.0077
50,000	\$275	\$0.0052	\$372	\$0.0074
60,000	\$307	\$0.0048	\$421	\$0.0070
70,000	\$338	\$0.0044	\$469	\$0.0065
80,000	\$354	\$0.0042	\$500	\$0.0063
90,000	\$387	\$0.0040	\$551	\$0.0061
100,000	\$414	\$0.0038	\$598	\$0.0059

Narrow Format Systems - VarioPrint 3090 & 3110

Océ VarioPrint® 3090/3110

High-performance cut sheet printers

for reliable printing on any media Looking to support a wider range of value-added services on more types of media and deliver work faster, with competitive quality and affordable pricing? With the Océ VarioPrint® 3090 and Océ VarioPrint 3110 digital cut sheet printers, you can power through the most demanding requirements and expand your choice of media types, providing total versatility for virtually any job that comes through the door. Océ VarioPrint 3090/3110 printers also can be used to print jobs that are too costly to print on higher-speed production presses like proofs or short-run documents.

Océ VarioPrint 3090 – prints up to 85 letter-sized images per minute

Océ VarioPrint 3110 – prints up to 105 letter-sized images per minute



VarioPrint 3090/3110 - Purchase (SIN 51-100)

Océ Model	Description	GSA Price
VP3090N	VarioPrint 3090 (Includes: Genie Pro Controller, stapling, 3 or 4 paper input drawers, paper output, power cord IPDS and PCL5e) (*Requires Training & Professional Service Time*) <i>{Installation Charge: \$327 / Removal Charge: \$327}</i>	\$47,554
VP3110N	VarioPrint 3110 (Includes: Genie Pro Controller, stapling, 3 or 4 paper input drawers, paper output, power cord IPDS and PCL5e) (*Requires Training & Professional Service Time*) <i>{Installation Charge: \$327 / Removal Charge: \$327}</i>	\$63,674
VarioPrint 3090/3110 Accessories:		
4947040	Hardware Option - Signal Lamp	\$335
4967073	Hardware Option - External Finishing Interface	\$622
4967044	Hardware Option - Dual Paper Trays	\$1,053
4967088	Software Option - Custom / Oversizes	\$2,154
4967081	Upgrade - Speed Upgrade to 85ppm	\$13,400
4967087	Upgrade - Speed Upgrade to 105ppm <i>(Requires p.n 4967081 to be ordered first)</i>	\$19,143
VarioPrint 3090/3110 Training:		
9717706	User Training – MANDATORY	\$864
9717715	Power Print Controller User Training – MANDATORY	\$864
MKT-CS1	Printer Resource Development (Hourly)	\$148
MKT-CS2	Integration & Implementation (Hourly) - Min 4 Hrs	\$197
MKT-CS3	Integration (Hourly)	\$272
MKT-PM	Project Management (Hourly)	\$222
MKT-IS3	REQUIRED - VP3000 Cutsheet Printers	\$1,580

Narrow Format Systems - VarioPrint 3090 & 3110

VarioPrint 3090/3110 – Maintenance (SIN 51-57)				
Oce Model AVERAGE RESPONSE TIME – 4 HOURS (Coverage 5x8)	Supplies Excluded- Monthly Maintenance		* Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
<u>VarioPrint 3090</u>				
0	\$160	\$0.0050	\$160	\$0.0074
175,000	\$774	\$0.0031	\$1,146	\$0.0053
200,000	\$866	\$0.0031	\$1,194	\$0.0053
300,000	\$1,049	\$0.0028	\$1,954	\$0.0050
500,000	\$1,354	\$0.0023	\$2,176	\$0.0038
7x24 Premium	\$290		\$290	
2 Hour Response Time	\$290		\$290	
<u>VarioPrint 3110</u>				
0	\$160	\$0.0050	\$160	\$0.0074
175,000	\$774	\$0.0031	\$1,146	\$0.0053
200,000	\$866	\$0.0031	\$1,194	\$0.0053
300,000	\$1,049	\$0.0028	\$1,538	\$0.0044
500,000	\$1,354	\$0.0023	\$2,176	\$0.0038
750,000	\$2,225	\$0.0023	\$3,579	\$0.0038
1,000,000	\$2,902	\$0.0023	\$4,546	\$0.0035
7x24 Premium	\$290		\$290	
2 Hour Response Time	\$290		\$290	

Maintenance Pricing Notes:

- Supplies Included Maintenance Pricing includes Toner & Staples
- Supplies included maintenance pricing and supplies excluded maintenance pricing can never be combined.
- Maintenance Pricing may be fixed by adding the following percentage to the base monthly charge and the excess meter charge: 2 yr. - 2.5%, 3 yr. - 5%, 4 yr. - 7.5%, 5 yr. - 10%

Narrow Format Systems - VarioPrint 6000 Series

Océ VarioPrint® 6160, 6200 & 6250

The **Océ VarioPrint 6250, the world's most productive digital, duplex cut-sheet printer.** Based on revolutionary Océ Gemini Instant Duplex Technology, the Océ VarioPrint 6250 offers unmatched speed, offset-class quality, higher productivity, and total reliability, all in a single solution. Designed for continuous operation and long-term reliability, the Océ VarioPrint 6250 supports from 400,000 to 6,000,000 impressions per month. With its productivity, quality, and interoperability, the Océ VarioPrint 6250 helps corporate and commercial users deliver breakthrough business performance and drive more revenue to the bottom line. **Features:** Revolutionary technology for breakthrough speed, Sophisticated media handling from 12 paper drawers, Easy integration with other systems, Océ PRISMA workflow management software, Intuitive user interface & Simplified paper

orientation reduces mistakes. **Benefits:** Seamless integration and interoperability, Increased profitability & Lower total cost of ownership



VarioPrint 6000 Series - Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
VarioPrint 6160	Includes: Smart Imager GX520, Postscript, PCL, Streaming, Touch Screen GUI, Paper Input Module Standard, Input Interface Module, and High Capacity Stacker . REQUIRES training and professional services time. {Installation Charge: \$903 / Removal Charge: \$903}	\$161,119
VarioPrint 6200	Includes: Smart Imager GX520, Postscript, PCL, Streaming, Touch Screen GUI, Paper Input Module Standard, Input Interface Module, and High Capacity Stacker . REQUIRES training and professional services time. {Installation Charge: \$903 / Removal Charge: \$903}	\$229,317
VarioPrint 6250	Includes: Smart Imager GX520, Postscript, PCL, Streaming, Touch Screen GUI, Paper Input Module Standard, Input Interface Module, and High Capacity Stacker . REQUIRES training and professional services time. {Installation Charge: \$903 / Removal Charge: \$903}	\$262,867
VarioPrint 6000 Series Accessories:		
4980011	Hardware Option - Set Finisher Module {Installation Charge: \$113 / Removal Charge: \$113} {Monthly Maintenance Charge: \$58}	\$9,380
4980008	Hardware Option - Paper Input Module Optional {Installation Charge: \$226 / Removal Charge: \$226} {Monthly Maintenance Charge: \$116}	\$23,928
4947030	Hardware Option - High Capacity Stacker {Installation Charge: \$226 / Removal Charge: \$226} {Monthly Maintenance Charge: \$116}	\$16,271
4980025	Software Option - Netware NDPS	\$431
4980026	Software Option - E-Shredding	\$412
4980024	Software Option - DP Link {Monthly Maintenance Charge: \$19}	\$2,871
Z230914501	Atlas Printshop Mail Production Windows	\$6,005
C230914501	Care for Printshop Mail Windows (additional year)	\$574
Z130103501	Atlas Printshop Mail Production MAC	\$6,005
C130103501	Care for Printshop Mail MAC (additional year)	\$574
VarioPrint 6000 Series Training:		
9717724	VarioPrint 6000 Operator Training REQUIRED	\$2,863
6152206	Full Day Systems Integration 2 Days Minimum Required (Qty 2 @ GSA \$1,412)	\$2,824
6152710	5 Help Desk Incidents RECOMMENDED (Help Desk Incidents are available on an Open Market basis only)	Open Market

Narrow Format Systems - VarioPrint 6000 Series

<u>VarioPrint 6000 Series – Maintenance (SIN 51-57)</u>	
VarioPrint 6000 Series (VP 6160, 6200 & 6250) Average Response Time - 4 hours. Coverage 5x8 (DaysxHours) – SUPPLIES INCLUDED ONLY (Supplies Excluded NOT available at this time)	
Volume: "0"	\$1,451
Letter / Legal	\$0.0066
Ledger	\$0.0095
9717150 (2 Hour Response Time)	\$290
<u>Additional Shift Coverage</u>	
6x8	\$290
5x16	\$435
6x16	\$532
7x16	\$629
5x24	\$677
6x24	\$822
7x24	\$967
<u>Accessories</u>	
4980011	\$58
4980008	\$116
4947030	\$116
4980024	\$19

Narrow Format Systems - DS60 Scanner & Finishing Partner Products

DS60 Scanner & Finishing Partner Products

DS60 Scanner – Purchase (SIN 51-100)

Océ Model	Description	GSA Price
4980040 (DS60)	Océ Document Scanner DS60 (Includes: Table Operating System) {Installation Charge: \$282 / Removal Charge: \$282} {Monthly Maintenance Charge: \$116}	\$16,523
4980036	Scan2File/Scan2 e-mail	\$96
4980037	E-Shredding	\$96
9717689	DS-Stand-Alone Scanner Training	\$864

Finishing Partner Products – Purchase (SIN 51-100)

Océ Model	Description	GSA Price
4967220	Booklet maker BLM200 for models VP2100/2110/2090/MTI {Installation Charge: \$504 / Removal Charge: \$504} {Monthly Maintenance Charge: \$339}	\$16,271
9717829	BLM Operator Training 1 day - required	\$1,432
	Options for the BLM200	
4967221	Trimmer - required	\$8,614
4967224	Square Spine Module	\$8,614
4967223	Rotator Transport Module	\$9,093
7361K63	Power Strip	\$258
	HVS Stacker	
MEUO-0000	HVS6000 Stacker for models VP2090/21xx/3090/3110/MTI {Installation Charge: \$252 / Removal Charge: \$252} {Monthly Maintenance Charge: \$242}	\$21,535
6150218	Extra Paper Cart	\$526
	DFS10	
4947061	DFS10 - for the VP2110, 3100, 2090, 3090, MTI {Installation Charge: \$594 / Removal Charge: \$594} {Monthly Maintenance Charge: \$87}	\$22,109
9712849	DFS10 - Starter Kit - *Required* - Starter Kit includes three cassettes (450 covers): One cassette 1/16" bind in Classic/ Antique White - Two cassettes 1/8" bind Classic/Antique Black	\$335
	GBC PowerPunch	
7610800	PowerPunch {Monthly Maintenance Charge: \$580}	\$44,985
	Select one Stacker	
7610820	Stacker	\$14,357
7610840	ByPass Stacker	\$19,143
9717866	GBC PowerPunch User Training - REQUIRED	\$1,674

Narrow Format Systems - Software - Bate Stamping, Count Logic & Scan Router and DocSetter

SOFTWARE - Bate Stamping & Count Logic & Scan Router – Purchase (SIN 51-100)

Océ Model	Description	GSA Price
9712781	Bate Stamping - Available as an option for Doc Works, 31x5, VP 2060/70/90, and MFPs	\$957
2100027900	Count Logic* (*Available for 31x5, VP20x5, VP2060/70, VP2090/2100/2110 & VP2105)	\$239
9717861	Count Logic User Training	\$864
9712765	Océ Scan Router	\$1,340

NOTE - Monthly Software Maintenance Fee is NOT included in Standard Maintenance Base or Excess Charges. Must Add Separately.

SOFTWARE - DocSetter – Purchase (SIN 51-100)

Océ Model	Description	GSA Price
2100022590	Doc Setter Software V2 (Includes 2100022593 PS/PDF Import) {*MSM Fee: \$120}	\$9,571
9717935	Doc Setter Training 1/2 Day - Required	\$864
MKT-CS2	Required - Integration & Implementation (Hourly) - Min 4 Hrs	\$197
2100022596	Doc Setter software V2 upgrade from V1 {*MSM Fee: \$177}	\$574
2100032644	DPconvert V2 (Corporate) for DocSetter/Doc Works Pro	\$8,518
2100032653	Upgrade DPConvert V1 to V2	\$1,914
MKT-CS1	Optional Services: Printer Resource Development (Hourly)	\$148
MKT-CS3	Optional Services: Integration (Hourly)	\$272
MKT-PM	Optional Services: Project Management (Hourly)	\$222
PC-SVR2	Oce Server PC {Installation Charge: \$91} {*MSM Fee: \$38}	\$2,584
15-0-062420	Optional PC for Small Applications - 20" Flat Panel Monitor	\$694
15-1-062320	Additional PC Hardware Options: Memory 1 GB DDR2 SDRAM	\$191
15-0-062321	Additional PC Hardware Options: Hard Drive Upgrade Kit 200GB SATA	\$479
15-7-062217	Additional PC Hardware Options: Tape backup kit - includes external VXA-2 80/160 GB tape drive, Ultra 160 SCSI host adapter, backup software and a blank tape cartridge	\$2,393
4984051	Additional PC Hardware Options: Controller Cabinet	\$574
7010009918	Optional Server for Large Applications - Server, 370 (G4) Base {*MSM Fee: \$53}	\$2,536
7010009936	Optional Server for Large Applications - Server, 370G4 config #1 (370-1)** (**REQUIRED with Server, 370 (G4) Base #7010009918) {*MSM Fee: \$6}	\$342
7010009976	Optional Server for Large Applications - Windows XP OS Package	\$464
7010009911	Optional Server for Large Applications - 19 inch, TFT Flat Panel {*MSM Fee: \$9}	\$455
7010009924	Additional Server Hardware Options - 1 GB*** (**Either 1 GB or 2 GB is required with #7010009918) {*MSM Fee: \$10}	\$373
7010009798	Additional Server Hardware Options - 72.8 GB (G4) Hard Drive, 15000 RPM {*MSM Fee: \$6}	\$445

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Narrow Format Systems - Software - PRISMAarchive

SOFTWARE - PRISMAarchive – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
P.N 2100022228 (PRISMAarchive)	PRISMAarchive - Includes Basic Scan Interface, DMFS Capacity up to 250GB, and 5 Concurrent Users Includes: 2100030359 - PRISMAarchive 2.4 & 2100028989 - PRISMAarchive CD. {*MSM Fee: \$67}	\$5,360
9717711	REQUIRED - PRISMAarchive Administrator Training	\$1,432
9717712	REQUIRED - PRISMAarchive User Training	\$864
6152206	REQUIRED - System Integration Service (Full Day)	\$1,412
6152710	RECOMMENDED - Help Desk Services (5 Incident Pack) (Help Desk Incidents are available on an Open Market basis only)	Open Market
	REQUIRED - System Definition from SSE Approved by System Integration	
2100023020	Optional Modules: ASM SAT - Required to work with Océ Doc Works & PRISMAarchive	\$1,436
2100026796	Optional Modules: CD/DVD Publishing	\$2,010
2100021273	Optional Modules: ASM App - Command Line Interface - required for customization if another software app is being used to store documents {* MSM Fee: \$33}	\$3,752
2100023021	Optional Modules: Open Storage Interface - Only required if not using an NTFS system, I.e.EMC2 {* MSM Fee: \$33}	\$3,752
2100021309	Additional User License: Access License 20 Concurrent {* MSM Fee: \$72}	\$5,585
2100021310	Additional User License: Access License 50 Concurrent {* MSM Fee: \$148}	\$11,964
2100021311	Additional User License: Access License Unlimited Users {* MSM Fee: \$249}	\$19,942
2100029907	Upgrade Access License from 20 to 50 Concurrent Users {* MSM Fee: \$77}	\$6,379
2100029908	Upgrade Access License from 50 to Unlimited Users {* MSM Fee: \$100}	\$7,992
2100021312	Storage Capacity: DMFS Capacity up to 500GB {* MSM Fee: \$33}	\$2,795
2100021313	Storage Capacity: DMFS Capacity Unlimited {* MSM Fee: \$67}	\$5,585
2100029909	Storage Capacity: Upgrade DMFS Capacity 500GB to Unlimited {* MSM Fee: \$33}	\$2,795
2100028991	Scan Front End - OCR Capability : 40k Monthly Volume {* MSM Fee: \$24}	\$1,914
2100029413	Scan Front End - OCR Capability : 100k Monthly Volume {* MSM Fee: \$43}	\$3,446
2100029414	Scan Front End - OCR Capability : 250k Monthly Volume {* MSM Fee: \$81}	\$6,126
2100029415	Upgrade Scan Front End from 40k to 100k {* MSM Fee: \$19}	\$1,723
2100029416	Upgrade Scan Front End from 40k to 250k {* MSM Fee: \$57}	\$4,594
2100029417	Upgrade Scan Front End from 100k to 250k {* MSM Fee: \$38}	\$2,967
PC-SVRM	Océ Server PC {Installation Charge: \$91} {Monthly Maintenance Charge: \$39}	\$2,584
15-0-062420	Optional PC & PC Hardware - 20" Flat Panel Monitor	\$694
15-1-062320	Optional PC & PC Hardware - Memory 1 GB DDR2 SDRAM	\$191
15-0-062321	Optional PC & PC Hardware - Hard Drive Upgrade Kit 200GB SATA	\$479
15-7-062217	Optional PC & PC Hardware: Tape backup kit (Includes external VXA-2 80/160 GB tape drive, Ultra 160 SCSI host adapter, backup software and a blank tape cartridge)	\$2,393

NOTE - Monthly Software Maintenance Fee is NOT included in Standard Maintenance Base or Excess Charges. Must Add Separately.

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Narrow Format Systems - Software - DocWorksPro & Formscape

SOFTWARE – DocWorks Pro – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
6339	DocWorks Pro Includes: 2100030198 Océ Doc Works V 3.6 Basic SW pack / 2100027170 Océ DocWorks Pro / 2100030305 Adobe Acrobat R7 Professional SW / 2100027503 Océ DocSetter Standard for Doc Works License / 2100031329 Océ DocSetter v2.10 CD / 2100029801 PS/PDF Import ODS Standard {MSM Fee: \$167}	\$13,304
9717718	REQUIRED - Doc Works Pro Key Operator Training - 6 hours	\$1,194
9717717	REQUIRED - Océ DocWorks Pro Administrator Training 1 day	\$1,432
6152206	REQUIRED - System Integration Service (Full Day)	\$1,412
6152710	RECOMMENDED - Help Desk Services (5 Incident Pack) (Help Desk Incidents are available on an Open Market basis only)	Open Market
	REQUIRED - System Definition from SSE Approved by System Integration	
9717719	REQUIRED - Océ Doc Works Pro User Training	\$864
2100032644	Options: DPconvert V2 (Corporate) for DocSetter/Doc Works Pro	\$8,518
2100032653	Options: Upgrade DPConvert V1 to V2	\$1,914
PC-SVRM	Océ Server PC {Installation Charge: \$91} {Monthly Maintenance Charge: \$39}	\$2,584
15-0-062420	Optional PC & PC Hardware - 20" Flat Panel Monitor	\$694
15-1-062320	Optional PC & PC Hardware - Memory 1 GB DDR2 SDRAM	\$191
15-0-062321	Optional PC & PC Hardware - Hard Drive Upgrade Kit 200GB SATA	\$479
15-7-062217	Optional PC & PC Hardware: Tape backup kit (Includes external VXA-2 80/160 GB tape drive, Ultra 160 SCSI host adapter, backup software and a blank tape cartridge)	\$2,393
4984051	Optional PC & PC Hardware: Controller Cabinet	\$574

NOTE - Monthly Software Maintenance Fee is NOT included in Standard Maintenance Base or Excess Charges. Must Add Separately.

*** MSM = Monthly Software Maintenance**

SOFTWARE – FormScope (*Must be sold w. PRISMASatellite for ERP) – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
2100025353	FormScope Software Pack	\$57
9717676	REQUIRED - FormScope Administrator/Developer Training (3 Days)	\$4,379
2100025349	Options: Formscape Network Server {MSM Fee: \$120}	\$9,476
2100025350	Options: FormScope Single Developer {MSM Fee: \$110}	\$8,518
PC-GE2	Océ General PC {Installation Charge: \$91} {Monthly Maintenance Charge: \$24}	\$1,627
15-0-062420	Optional PC & PC Hardware - 20" Flat Panel Monitor	\$694
15-1-062320	Optional PC and PC Hardware - Memory 1 GB DDR2 SDRAM	\$191
15-0-062321	Optional PC and PC Hardware - Hard Drive Upgrade Kit 200GB SATA	\$479
15-7-062217	Optional PC and PC Hardware - Tape backup kit - includes external VXA-2 80/160 GB tape drive, Ultra 160 SCSI host adapter, backup software and a blank tape cartridge	\$2,393

NOTE - Monthly Software Maintenance Fee is NOT included in Standard Maintenance Base or Excess Charges. Must Add Separately.

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Narrow Format Systems - Software -PRISMASatellite for ERP

SOFTWARE – PRISMASatellite for ERP (Transaction Printing) – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
6360	PRISMASatellite FOR ERP BASE SERVER (includes): P/N# 6131748 and 2100031705	N/C
	6131748 - Transaction Printing Server Module <i>{* MSM Fee: \$62}</i>	\$4,594
	2100031705 -PRISMASatellite Software Pack	N/C
9717654	REQUIRED - PRISMASatellite for ERP Administrator Training (1 Day)	\$1,456
6152206	REQUIRED - System Integration Service (Full Day)	\$1,412
6152700	RECOMMENDED - 10 Help Desk Incident Pack (Help Desk Incidents are available on an Open Market basis only)	Open Market
	REQUIRED - System Definition from SSE Approved by System Integration	
6131732	REQUIRED OPTIONS: Océ PRISMASatellite for ERP OMS Module <i>{* MSM Fee: \$62}</i>	\$4,824
2100030264	REQUIRED OPTIONS: Adobe Acrobat R7 Standard SW	N/C
6131734	OPTIONS: Job Store & Sorting Table <i>{* MSM Fee: \$57}</i>	\$4,345
6131736	OPTIONS: PRISMASatellite for ERP FOLe Module <i>{* MSM Fee: \$24}</i>	\$2,082
6131735	OPTIONS: PRISMASatellite for ERP Fax Support <i>{* MSM Fee: \$5}</i>	\$479
6131746	OPTIONS: PDF FormMergeModule License <i>{* MSM Fee: \$24}</i>	\$2,010
6131747	OPTIONS: PCL FormMergeModule License <i>{* MSM Fee: \$14}</i>	\$1,196
6131744	DEVICES: PRISMASatellite for ERP 64 Devices <i>{* MSM Fee: \$5}</i>	\$479
6131737	DEVICES: PRISMASatellite for ERP 128 Devices <i>{* MSM Fee: \$10}</i>	\$957
6131738	DEVICES: PRISMASatellite for ERP 256 Devices <i>{* MSM Fee: \$14}</i>	\$1,436
6131739	DEVICES: PRISMASatellite for ERP Unlimited Devices <i>{* MSM Fee: \$62}</i>	\$4,786
	Pricing Note: DEVICES: {One PRISMASatellite Base Server is required for every 128 Devices}	
9717677	Educational Services - TRAINING: PRISMASatellite for ERP Engineer Training (1 Day)	\$1,456
PC-SVRM	Oce Server PC <i>{Installation Charge: \$91} {Monthly Maintenance Charge: \$39}</i>	\$2,584
15-0-062420	Optional PC & PC Hardware - 20" Flat Panel Monitor	\$694
15-1-062320	Optional PC & PC Hardware - Memory 1 GB DDR2 SDRAM	\$191
15-0-062321	Optional PC & PC Hardware - Hard Drive Upgrade Kit 200GB SATA	\$479
15-7-062217	Optional PC & PC Hardware - Tape backup kit - includes external VXA-2 80/160 GB tape drive, Ultra 160 SCSI host adapter, backup software and a blank tape cartridge	\$2,393

NOTE - Monthly Software Maintenance Fee is NOT included in Standard Maintenance Base or Excess Charges. Must Add Separately.

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Narrow Format Systems - Software - PRISMAweb

SOFTWARE – PRISMAweb v3 – Purchase (SIN 51-100)

Océ Model	Description	GSA Price
2100031928	PRISMAweb software v3 - Includes: PRISMAweb Dongle, PRISMAweb Suite: e-Order, e-Link, e-Print, and e-Set Software Pack {* MSM Fee: \$258}	\$20,817
9717824	REQUIRED - PRISMAweb Print Provider Administrator Training	\$2,863
9717825	REQUIRED - Prismaweb Print Buyer Training	\$864
6152206	REQUIRED - System Integration Service (Full Day)	\$1,412
	REQUIRED - System Definition from SSE Approved by System Integration	
2100031917	e-Brand "Skins" Customization Module {* MSM Fee: \$59}	\$3,206
2100032629	e-Manager Module (V1.x) for V3 {* MSM Fee: \$211}	\$11,486
2100033820	LDAP Integration for V3 {* MSM Fee: \$105}	\$5,743
	The following must be verified and approved for compatibility before ordering	
2100031918	Credit Card Module V3 {* MSM Fee: \$53}	\$2,871
<i>Note: Order alone if Customer's Credit Card Processing Provider is verified to be compatible.</i>		
2100031325	Credit Card Integration V3 {* MSM Fee: \$74}	\$4,020
<i>Note: Add to above if Customer's Credit Card Processing Provider is incompatible, and/or not on provider list.</i>		
	Optional PRISMAweb Hardware	
7010009984	Server, 370 (G5) Base {* MSM Fee: \$67}	\$3,924
7010010003	Server, 370 config #1 {* MSM Fee: \$10}	\$479
7010009992	19" monitor, TFT flat panel {* MSM Fee: \$5}	\$282
7010009987	2nd Processor, Dual Core, 3.0MHz {* MSM Fee: \$19}	\$1,340
7010009927	Hard Drive 146.8GB, 15000 rpm {* MSM Fee: \$17}	\$957
7010010001	Rack mount kit, 370 (G5) {* MSM Fee: \$5}	\$306
7010009988	1 GB Memory {* MSM Fee: \$5}	\$316
7010009989	2 GB Memory {* MSM Fee: \$9}	\$555
7010009991	146.8 GB, 10000 rpm s.a.a.s drives {* MSM Fee: \$7}	\$474
7010009994	Ethernet Adapter, Dual Port, 10 / 100 / 1000 {* MSM Fee: \$5}	\$211
9718090	Prismaweb - Custom Training	Per Quote

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Narrow Format Systems - Dpconvert Service Provider & I-PAKs

SOFTWARE – Dpconvert Service Provider – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
DPCSPV1	Océ Dpconvert Service Provider V1 - Includes: 2100031047 Dpconvert Service Provider V1 Base / 2100033208 - Dpconvert V2 CD / 2100031048 - DPConvert Dongle Service Provider	\$287
	REQUIRED - System Definition from SSE Approved by System Integration	
6152710	RECOMMENDED - Help Desk Services (5 Incident Pack) (Help Desk Incidents are available on an Open Market basis only)	Open Market
	Items that are required and chargeable on a trial order:	
2100031048	DPConvert Dongle Service Provider	\$287
2100032683	License for Conversion 10K RDO pages NFR	\$144
2100031192	DPConver V1.1 CD (Service Provider)	N/C
	One RDO will need to be selected	
2100031044	License for conversion of 250k RDO pages	\$11,964
2100031045	License for conversion of 500k RDO pages	\$16,750
2100031046	License for conversion of 1000k RDO pages	\$23,928
PC-GE2	Oce General PC {Installation Charge: \$91} {Monthly Maintenance Charge: \$24}	\$1,627
15-0-062420	Optional PC & PC Hardware - 20" Flat Panel Monitor	\$694
15-1-062320	Optional PC and PC Hardware - Memory 1 GB DDR2 SDRAM	\$191
15-0-062321	Optional PC and PC Hardware - Hard Drive Upgrade Kit 200GB SATA	\$479
15-7-062217	Optional PC and PC Hardware - Tape backup kit - includes external VXA-2 80/160 GB tape drive, Ultra 160 SCSI host adapter, backup software and a blank tape cartridge	\$2,393

SOFTWARE – I-PAKs - Purchase (SIN 51-100)		
Océ Model	Part Number	GSA Price
<i>I PAK Software Options:</i>		
I-Pak 5 Pack help desk incidents	6152710IP	Open Market
I-Pak 10 Pack help desk incidents	6152700IP	Open Market
I-Pak System Integration Service	6152206IP	\$1,244
<i>I PAK Hardware Options:</i>		
Integration Assistance IPAK	6154012IP	\$718
Integration Assistance CPS Color IPAK	6154064IP	\$718
<i>Professional Office Program</i>		
<i>Basic Service</i>		
Systems Analysis (Full Day) **	6152203 - QTY 2	\$2,863
Project Management** (1/2 day)	6152207 - QTY 1	\$889
<i>Advanced Service</i>		
Systems Analysis (Full Day) **	6152203 - QTY 2	\$2,863
Project Management Service (Full Day) **	6152200 - QTY 2	\$3,554
<i>Digital Records and Retrieval IPAK</i>		
I-Pak System Integration Service	6152206IP – QTY 4	\$4,977
Admin Training	9717692 - QTY 1	\$1,284
User Training - 1/2 Day	9717667 - QTY 2	\$1,728
I-Pak 5 Pack help desk incidents	6152710IP - QTY 1	Open Market
	Total I Pak Price	\$7,989

Narrow Format Systems - Education Services

Narrow Format Education Services – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
9717652	Océ 3100/2600 User Training (2 hrs)	\$444
9717654	REQUIRED - PRISMA satellite for ERP Administrator Training (1 Day)	\$1,456
9717657	Océ 3075/2475 User Training (2 hrs)	\$444
9717658	Océ 3100/2600 KOM Training (2 hrs)	\$444
9717660	DocuLex -Mandatory CTR Training (4 Hrs) for DocuLex	\$864
9717661	Ecopy User Training (1/2 day) (*P/N#9717661 MANDATORY for eCopy on MFP Units / P/N#9717661 OPTIONAL for eCopy on 31x5 Units)	\$864
9717662	Scan Logic User Training (1/2 day)	\$864
9717666	Find Logic Admin Training - 1/2 Day	\$864
9717667	Find Logic Operator Training - 1/2 Day	\$864
9717668	Find Logic User Training - 1/2 Day	\$864
9717671	Doc Works Exec System Admin Training - 2 Days	\$2,913
9717672	Doc Works Exec CRD Install Training - 2 Days - ** required w/ Doc Works Exec **	\$2,913
9717673	Doc Works Exec User Training - 1/2 day	\$864
9717676	FormScape Administrator/Developer Training (3 Days) – Training is MANDATORY	\$4,379
9717677	PRISMAsatellite for ERP Engineer Training (1 Day)	\$1,456
9717688	VarioPrint 2105 REMAN User Training - required w/ VP2105	\$1,456
9717689	DS10 Scanner User Training - required w/ DS10	\$864
9717701	VarioPrint 20x5 User Training* - Training is MANDATORY (*Includes Scan Logic Training)	\$864
9717706	VarioPrint 3090User Training - Training is MANDATORY	\$864
9717708	VarioPrint 2110 IntraLogic User Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
9717709	VarioPrint 2110 IntraLogic Administrator Training* (* The two training courses must be ordered together: #9717708 must be ordered with 9717709 and vice versa)	\$864
9717711	REQUIRED - PRISMA archive Administrator Training	\$1,432
9717712	REQUIRED - PRISMA archive User Training	\$864
9717713	CPS900 User Training - 4hrs - MANDATORY {AE Time and Help Desk Incidents are not included in training, are recommended (list as separate billable item)} (Help Desk Incidents are available on an Open Market basis only)	\$864
9717714	CPS900 KOM Training - 6hrs- MANDATORY {AE Time and Help Desk Incidents are not included in training, are recommended (list as separate billable item)} (Help Desk Incidents are available on an Open Market basis only)	\$1,160
9717718	REQUIRED - Doc Works Pro Key Operator Training - 6 hours	\$1,194
9717717	REQUIRED- Océ DocWorks Pro Administrator Training 1 day - required	\$1,432
9717719	REQUIRED - Océ Doc Works Pro User Training	\$864
9717798	Vario Print 2090 User Training* - Training is MANDATORY (*Includes Scan Logic Training)	\$864
9717805	CPS700 Reman User training - Mandatory Half Day user training by CTR	\$864
9717806	CPS700 Reman KOM training - Mandatory - Six hours if training for KOM service	\$1,160
9717810	Vario Print 2060/70 User Training* - Training is MANDATORY (*Includes Scan Logic Training)	\$864
9717820	REQUIRED - CS220 - CS Color Copier User Training	\$864
9717821	VarioPrint 21xx User Training* - Training is MANDATORY (*Includes Scan Logic Training)	\$1,194
9717829	REQUIRED - BLM6100 Operator Training 1 day	\$1,432

Narrow Format Systems - Education Services

Narrow Format Education Services – Purchase (SIN 51-100)		
Océ Model	Description	GSA Price
9717852	Color System End User Training on Print Controller - MANDATORY {AE Time and Help Desk Incidents are not included in training, are recommended (list as separate billable item)} (Help Desk Incidents are available on an Open Market basis only)	\$651
9717864	CPS900 & CPS800 - Customized Color Printing and Workflow Training - 2 days {AE Time and Help Desk Incidents are not included in training, are recommended (list as separate billable item)} (Help Desk Incidents are available on an Open Market basis only)	\$2,765
9717866	REQUIRED - GBC PowerPunch User Training	\$1,674
9717903	Océ 3155/3165 DC/NC User Training (1/2 day)	\$864
9717930	Office Exec User Training (1/2 Day REQUIRED)	\$864
9717931	Doc Works Exec Key Operator Training - 1/2 day	\$864
9717932	Office Exec System Admin Training - 2 Days - REQUIRED	\$2,913
9717935	Doc Setter User Training - required w/ Doc Setter - Training is Mandatory	\$864
9717990	Additional travel charge, >100 miles from Océ Office. (For Trainers)	Actual Expense
9717991	Additional travel charge, >100 miles from Océ Office. (For AE's)	Actual Expense
9718197	Office Exec Getting Started	\$34
9718198	Doc Works Exec Getting Started	\$34

Training Pricing Notes:

- On-site pricing is based on training up to 4 students per class
- All training is conducted during normal Océ business hours
- Travel charges are included in price if customer is located within 100 miles of the nearest Océ office
- All on-site training requests are completed within 14 days of machine installation
- Upon order confirmation, all training dates are coordinated with the customer by the Océ Education Services administrator or Océ trainer. Customers wanting to train more than 4 people, or would like to purchase additional training later on, must purchase training at the current list price.
- Customized training courses, or requests for special training require a Custom training Request form to be submitted to the Océ Customer Education department for approval. Contact the Océ Customer Education Services department for more information at 1-800-877-6232, ext. 4844.
- Training specification sheets are posted to the Océ USA web site: http://tss.oceusa.com/customer_ed

Narrow Format Systems - Application Engineer and Help Desk & Consulting Services

Narrow Format Application Engineer Services – Purchase (SIN 51-100)

Océ Model	Description	GSA Price
6152200	Project Management Service (Full Day)	\$1,777
6152202	System Integration Service (1/2 Day)	\$815
6152203	Systems Analysis (Full Day)	\$1,432
6152205	Systems Analysis (1/2 Day)	\$864
6152206	System Integration Service (Full Day)	\$1,412
6152207	Project Management** (1/ 2 day)	\$889
9717991	Additional travel charge, >100 miles from Océ loc. (For AE's)	Actual Expense
6152201	Software Customization (Full Day)	\$1,481
6152204	Software Customization (1/2 day)	\$864
TBA*	Advanced Business Services	Quotation

Narrow Format Help Desk & Consulting Services – Purchase (SIN 51-100)

Océ Model	Description	GSA Price
6152700	10 Incident Pack - Incidents are valid for 5 years or until incidents are used up, whichever comes first. Available on an Open Market basis only	Open Market
6152701	50 Incident Pack - Incidents are valid for 5 years or until incidents are used up, whichever comes first. Available on an Open Market basis only	Open Market
6152706	Individual Incident - Incidents are valid for 5 years or until incidents are used up, whichever comes first. Available on an Open Market basis only	Open Market
6152710	5 Incident Pack - Incidents are valid for 5 years or until incidents are used up, whichever comes first. Available on an Open Market basis only	Open Market
6152711	25 Incident Pack - Incidents are valid for 5 years or until incidents are used up, whichever comes first. Available on an Open Market basis only	Open Market

Narrow Format Systems - Discontinued Models - MAINTENANCE RENEWALS

Oce Narrow Format - Color Models – Maintenance (SIN 51-57)

Oce Model And COLOR Volume	Supplies Excluded- Monthly Maintenance			Supplies Included- Monthly Maintenance		
	GSA Price	GSA Excess COLOR	GSA Excess B&W	GSA Price	GSA Excess COLOR	GSA Excess B&W
CS220 (Average Response Time 8 Hours)						
CS220 - Deleted off Contract per Modification 85 dated 5/23/06. Maintenance Pricing is for Renewal Purposes only. I.a.w. the EPA Clause - can only increase pricing 10% per year)						
CS220 - 0		\$0.0642	\$0.0118		\$0.1185	\$0.0128
CS220 - 1,500	\$71	\$0.0474	\$0.0069	\$148	\$0.0958	\$0.0099
CS220 - 5,000	\$180	\$0.0355	\$0.0069	\$439	\$0.0869	\$0.0099
CS220 - 10,000	\$308	\$0.0308	\$0.0069	\$820	\$0.0820	\$0.0099

CS125

CS125 - Deleted off Contract per Modification 85 dated 5/23/06. Maintenance Pricing is for Renewal Purposes only. I.a.w. the EPA Clause - can only increase pricing 10% per year)

CS125 DC - 0	\$30	\$0.1392	\$0.0296	\$49	\$0.1797	\$0.0395
CS125 DC - 1,500	\$178	\$0.1175	\$0.0296	\$234	\$0.1560	\$0.0395
CS125 DC - 3,000	\$335	\$0.1096	\$0.0296	\$448	\$0.1481	\$0.0395
CS125 DC- 5,000	\$508	\$0.1017	\$0.0296	\$698	\$0.1392	\$0.0395
CS125 DC - 10,000	\$938	\$0.0918	\$0.0296	\$1,317	\$0.1293	\$0.0395
add to DC base when with Controllers 755C & 760C	\$20			\$20		

Oce Model And B&W Volume	Supplies Excluded- Monthly Maintenance			Supplies Included- Monthly Maintenance		
	GSA Price	GSA Excess B&W	GSA Excess COLOR	GSA Price	GSA Excess B&W	GSA Excess COLOR

CS125

CS125 - Deleted off Contract per Modification 85 dated 5/23/06. Maintenance Pricing is for Renewal Purposes only. I.a.w. the EPA Clause - can only increase pricing 10% per year)

CS125 DC- 5,000	\$128	\$0.0247	\$0.1392	\$178	\$0.0346	\$0.1797
CS125 DC - 10,000	\$237	\$0.0227	\$0.1392	\$336	\$0.0326	\$0.1797
CS125 DC - 15,000	\$326	\$0.0207	\$0.1392	\$474	\$0.0306	\$0.1797
CS125 DC- 20,000	\$395	\$0.0188	\$0.1392	\$592	\$0.0286	\$0.1797
CS125 DC - 25,000	\$444	\$0.0168	\$0.1392	\$691	\$0.0267	\$0.1797
add to DC base when with Controllers 755C & 760C	\$10			\$20		

Narrow Format Systems - Discontinued Models - MAINTENANCE RENEWALS

Oce Narrow Format - Maintenance Renewals (SIN 51-57)

Oce Model	Supplies Excluded- Monthly Maintenance		Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
3155 FPNM (Average Response Time 4 Hours)				
3155 FPNM - Deleted off Contract per Modification 85 dated 5/23/06. Maintenance Pricing is for Renewal Purposes only. I.a.w. the EPA Clause - can only increase pricing 10% per year)				
3155 FPNM – “0”	\$145	\$0.0087	\$145	\$0.0126
3155 FPNM - 25,000	\$314	\$0.0087	\$411	\$0.0126
3155 FPNM - 50,000	\$474	\$0.0063	\$667	\$0.0102
3155 FPNM - 100,000	\$709	\$0.0048	\$1,096	\$0.0087
For NC plans - Add to DC Base – All Volumes	\$48		\$48	
OP33 (Average Response Time 8 Hours)				
OP33 - Deleted off Contract per Modification 85 dated 5/23/06. Maintenance Pricing is for Renewal Purposes only. I.a.w. the EPA Clause - can only increase pricing 10% per year)				
OP33 – “0”	\$73	\$0.0126	\$73	\$0.0157
OP33 - 10,000	\$145	\$0.0111	\$184	\$0.0142
OP33 - 15,000	\$189	\$0.0092	\$247	\$0.0123
OP33 - 25,000	\$242	\$0.0087	\$319	\$0.0118
OP1030 (Average Response Time 8 Hours)				
OP1030 - Deleted off Contract per Modification 91 dated 8/05/06. Maintenance Pricing is for Renewal Purposes only. I.a.w. the EPA Clause - can only increase pricing 10% per year)				
OP1030 – “0”	\$48	\$0.0131	\$48	\$0.0170
OP1030 - 5,000	\$73	\$0.0131	\$93	\$0.0170
OP1030 - 10,000	\$121	\$0.0119	\$161	\$0.0159
OP1030 - 15,000	\$166	\$0.0109	\$226	\$0.0149
OP1030 - 20,000	\$261	\$0.0109	\$340	\$0.0149
OP1040 (Average Response Time 8 Hours)				
OP1040 - Deleted off Contract per Modification 109 dated 5/8/07. Maintenance Pricing is for Renewal Purposes only. I.a.w. the EPA Clause - can only increase pricing 10% per year)				
OP1040 - 0	\$50	\$48	\$48	\$0.0135
OP1040 - 5,000	\$75	\$72	\$73	\$0.0135
OP1040 - 10,000	\$125	\$120	\$121	\$0.0123
OP1040 - 15,000	\$172	\$165	\$166	\$0.0113
OP1040 - 20,000	\$270	\$259	\$261	\$0.0113
VarioPrint 3070 (Average Response Time 4 Hours) (Coverage 5x8)				
VP3070 - Deleted off Contract per Modification 109 dated 5/8/07. Maintenance Pricing is for Renewal Purposes only. I.a.w. the EPA Clause - can only increase pricing 10% per year)				
0	\$169	\$0.0062	\$169	\$0.0079
75,000	\$387	\$0.0050	\$546	\$0.0068
125,000	\$600	\$0.0048	\$866	\$0.0066
175,000	\$774	\$0.0031	\$1,146	\$0.0053
200,000	\$866	\$0.0031	\$1,194	\$0.0053
300,000	\$1,049	\$0.0028	\$1,538	\$0.0044

**Narrow Format Systems - Discontinued Models -
MAINTENANCE RENEWALS**

Oce Narrow Format - Maintenance Renewals (SIN 51-57)

Oce Model	Supplies Excluded- Monthly Maintenance		Supplies Included- Monthly Maintenance	
	GSA Price	GSA Excess	GSA Price	GSA Excess
VarioPrint 2105 Reman (Average Response Time 2 Hours)				
VP2105 Reman - Deleted off Contract per Modification xx dated xxxx. Maintenance Pricing is for Renewal Purposes only. I.a.w. the EPA Clause - can only increase pricing 10% per year)				
100,000	\$793	\$0.0044	\$1,054	\$0.0070
250,000	\$1,320	\$0.0044	\$1,973	\$0.0070
500,000	\$2,094	\$0.0038	\$3,400	\$0.0064
750,000	\$2,611	\$0.0034	\$4,570	\$0.0060
1,000,000	\$3,047	\$0.0031	\$5,658	\$0.0057
1,250,000	\$3,487	\$0.0029	\$6,751	\$0.0055
P/N# 2320 (DS10 Scanner)	\$193		\$193	
Top Stop Maintenance Plan - SUPPLIES INCLUDED				
Volume - Unlimited	N/A	N/A	\$966	\$0.0026

Wide Format Printing Systems - TCS300 Series

Océ TCS300 Digital Multifunction System

Fastest color CAD printer in the world. Over 100 D-size prints per hour in color and monochrome

Highlights: Fast CAD printing – more prints per hour /
 Save time – while one file is printing, the next file is processing / Easy to use – change media and ink tanks while the Océ TCS300 is printing / Uncompromising quality with Océ Dynamic Switching technology



MODEL TCS300 – Purchase (SIN 51-100)

Model / Number	Description	GSA Price	GSA Install	GSA Removal **
<u>Print Engines</u>				
3520	TCS300 One Roll Printer	\$8,221	\$232	
3522	TCS300 Two Roll Printer	\$9,188	\$232	
<u>Controllers</u>				
4903661B	GX520 Basic Controller	\$2,418		
<u>Accessories Unique to the TCS300</u>				
4903637	Adobe Postscript 3/PDF	\$1,693		
4903076	Data Cable - 10M	\$44		
4903535	Add'l Roll Unit Packed - upgrade	\$1,277	\$605	
4903822	Deluxe Controller Cabinet	\$870		
4984051	Controller Cabinet	\$574		
4903086	Copy Receiving Rack	\$1,451		
4903089	Copy Receiving Tray	\$145		
15-9-062272	GX520 Opt 512MB Memory	\$155		
15-7-062357	Optiplex Controller Memory	\$155		
1060032835	Additional Starter kit	\$0		
<u>Supplies Unique to the TCS300 (SIN 51-101-2)</u>				
1060015781	TCS300/TCS500 Maintenance Cassette	\$284		
1060019424	TCS300/TCS500 Black Ink - 400ml	\$208		
1060019425	TCS300/TCS500 Yellow Ink - 400ml	\$208		
1060019426	TCS300/TCS500 Cyan Ink - 400ml	\$208		
1060019427	TCS300/TCS500 Magenta Ink - 400ml	\$208		
1060016924	TCS300/TCS500 Black Printhead	\$185		
1060016927	TCS300/TCS500 Yellow Printhead	\$185		
1060016925	TCS300/TCS500 Cyan Printhead	\$185		
1060016926	TCS300/TCS500 Magenta Printhead	\$185		
1060035777	TCS300 Black Ink Tank - 200ml	\$128		
1060035778	TCS300 Yellow Ink Tank - 200ml	\$128		
1060035779	TCS300 Cyan Ink Tank - 200ml	\$128		
1060035780	TCS300 Magenta Ink Tank - 200 ml	\$128		

Wide Format Printing Systems - TCS300 Series

MODEL TCS300 – Purchase (SIN 51-100)

Model / Number	Description	GSA Price	GSA Install	GSA Removal **
Supplies Unique to the TCS300 (SIN 51-101-2) ... Continued...				
29953720	TCS300/TCS500 Black Combo Pack	\$260		
29953722	TCS300/TCS500 Yellow Combo Pack	\$260		
29953719	TCS300/TCS500 Cyan Combo Pack	\$260		
29953721	TCS300/TCS500 Magenta Combo Pack	\$260		

Pricing Notes:



TCS300 - Monthly Maintenance Pricing (SIN 51-57) **Maintenance Contract Includes 2 Incidents per Year

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
3520	TCS300 One Roll Printer	Monthly	Basic	\$73	\$48	
3522	TCS300 Two Roll Printer	Monthly	Basic	\$73	\$48	

Pricing Notes: *GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

90 Day Warranty Applies to TCS300 Models. See Warranty Buy Section In “Terms & Conditions”.
Please note that all Wide Format PCs now include a 90-day Warranty. Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - TDS300 Series

MODEL TDS300 – Purchase (SIN 51-100)

Model / Number	Description	GSA Price	GSA Install	GSA Removal **
Accessories Unique to the TDS300				
4913011	Copy Delivery Tray	\$1,451	\$156	
4984051	Controller Cabinet	\$574		
4904613	Adobe Postscript 3 / PDF	\$2,660		
4901201	Océ Print Exec LT 50 fixed license	\$484		
4936654	Token Ring	\$962	\$116	\$222
1302506	26' cable	\$154		
Supplies Unique to the TDS300 (SIN 51-101-2)				
B525001843	Toner Kit - 2 bottles/carton	\$283	Notes:	
D57045011	Developer - 1 bottle/carton	\$431	* Purchased Separately	
Pricing Notes:				
➤				

TDS300 - Monthly Maintenance Pricing (SIN 51-57)

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
Models are no longer available. Please refer to Maintenance Renewal Section of this Catalog.						

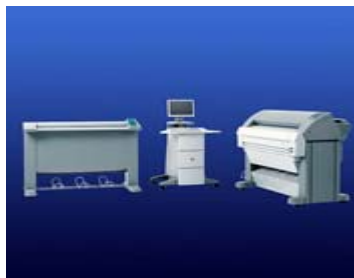
90 Day Warranty Applies to TDS300 Models. See Warranty Buy Section In “Terms & Conditions”.
Please note that all Wide Format PCs now include a 90-day Warranty. Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - TDS320 Series

Océ TDS320 Digital Multifunction System

Efficient, economical large format digital system for printing, copying, and scanning.

Highlights: Now with scan-to-file and copy set processing!
 Multiple functions – print, copy, or scan your documents;
 Effortless workflow – green button for easy copying and collating;
 High-quality 600 dpi output; Instant-on – always ready when you need it and Proven reliability and efficiency



MODEL TDS320 – Purchase (SIN 51-100)

Model / Number	Description	GSA Price	GSA Install	GSA Removal **
<u>Print Engines</u>				
3355	1 roll Print Engine with Power Logic Controller	\$8,846	\$322	\$227
3352	2 roll Print Engine with Power Logic Controller & Intl Stacker	\$10,297	\$322	\$227
<u>Scanners</u>				
4904662	Scanner	\$5,610	\$141	\$292
<u>Accessories Unique to the TDS320</u>				
P/N# 4904658	OcéScan Logic	\$3,385		
15-9-062272	GX520 Opt 512MB Memory	\$155		
15-7-062357	Optiplex Controller Memory	\$155		
P/N# 4904654	Adobe Postscript 3/PDF Printing	\$2,660		
P/N# 4901201	Océ Print Exec LT 50 fixed license	\$484		
P/N# 15-4-062343	17" Flat Panel GUI Kit	\$677		
P/N# 15-0-062263	19" Flat Panel GUI Kit	\$1,064		
P/N# 4984051	Controller Cabinet	\$574		
P/N# 4913011	TDS Copy Delivery Tray	\$1,451	\$156	
P/N# 4936654	Token Ring	\$962	\$116	\$222
1302506	26' cable	\$154		
<u>Training</u>				
9717726	TDS320 User Training	\$864		
<u>Supplies Unique to the TDS320 (SIN 51-101-2)</u>				
B525001843	Toner Kit - 2 bottles/carton	\$283	<u>Notes:</u>	
D57045011	Developer - 1 bottle/carton	\$431	* Purchased Separately	
<u>Pricing Notes:</u>				
➤ The new Océ TDS320 replaces the Océ TDS300				

90 Day Warranty Applies to TDS320 Models. See Warranty Buy Section In “Terms & Conditions”.
Please note that all Wide Format PCs now include a 90-day Warranty. Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - TDS320 Series

TDS320 - Monthly Maintenance Pricing (SIN 51-57) <u>**Maintenance Contract Includes 2 Incidents per Year</u>						
Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
3355	1 roll Print Engine	"0" K	"0" sf/ mo	\$10	\$116	\$0.0836
3352	2 roll Print Engine	"0" K	"0" sf/ mo	\$10	\$116	\$0.0836
4904662	Scanner	"0" K	"0" sf/ mo	\$41		\$0.0836
3355	1 roll Print Engine	LV	2,000 sf/ mo	\$59	\$116	\$0.0625
3352	2 roll Print Engine	LV	2,000 sf/ mo	\$59	\$116	\$0.0625
4904662	Scanner	LV	2,000 sf/ mo	\$41		\$0.0625
3355	1 roll Print Engine	MV	4,000 sf/ mo	\$171	\$116	\$0.0474
3352	2 roll Print Engine	MV	4,000 sf/ mo	\$171	\$116	\$0.0474
4904662	Scanner	MV	4,000 sf/ mo	\$41		\$0.0474
3355	1 roll Print Engine	HV	6,000 sf/ mo	\$258	\$116	\$0.0413
3352	2 roll Print Engine	HV	6,000 sf/ mo	\$258	\$116	\$0.0413
4904662	Scanner	HV	6,000 sf/ mo	\$41		\$0.0413
4904658	Océ Scan Logic	ALL	ALL Plans	\$33		

Pricing Notes: *GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

Wide Format Printing Systems - TDS400 Series

TDS400 - Purchase (SIN 51-100)				
Model Number	Description	GSA Price	GSA Install	GSA Removal**
Scanners				
4410	Scanner	\$8,705	\$141	\$101
4410S	Scanner w/ Océ XPe Controller	\$8,221	\$192	\$172
Accessories Unique to the TDS400				
4913960	Scan Logic software (GUI Kit not included)	\$3,385	\$146	
15-0-062263	19" Flat Panel GUI Kit	\$1,064		
4913658	Postscript3 software	\$2,660		
4913652	Copy Stamping	\$193		
4913653	Océ Account Logic	\$484		
4909002	Océ Account Console	\$967		
4913654	Océ Print Exec Workgroup	\$1,451		
4901201	Océ Print Exec LT 50 fixed license	\$484		
4984051	Controller Cabinet	\$574		
4913011	Copy Delivery Tray	\$1,451	\$156	
4936654	Token Ring	\$962	\$116	\$222
1302506	26' cable	\$154		
350R1M	Océ View Station (software only)	\$774		
352R1	Océ Batch Processor upgrade (view station required)	\$2,128		
7078632	Spare Paper Spindle	\$233		
Supplies Unique to the TDS400 (SIN 51-101-2)				
B525001843	Toner Kit - 2 bottles/carton	\$283	<u>Notes:</u>	
D57045011	Developer - 1 bottle/carton	\$431	* Purchased Separately	
Pricing Notes:				
<ul style="list-style-type: none"> ➤ Previous Configurations: TDS4455 = 4455 / TDS4452 = 4452 / TDS4475 = 4455 + 4410 / TDS4472 = 4452 + 4410 ➤ GUI Kit required for STF installs ➤ Postscript3/PDF not included in printer price ➤ TDS400 Warranty (Outright Sale & LTOP) = 90 Days / All REMAN equipment has a 30 Day Warranty ➤ TDS400 Rental Conversion = 90 Days minus prior period of rental <ul style="list-style-type: none"> ➤ All Océ Software has 3 (three) Months Warranty ➤ All Relocation Charges will be priced & quoted by Océ's Logistics Department at time of move ➤ All Excess Rigging & Stair Crawler Rates will be priced & quoted by Océ's Logistics Department at time of move ➤ ** Removal Charges may be waived when Océ machine being removed is being upgraded/ downgraded by another Océ product, regardless of transaction alternative. 				

Wide Format Printing Systems - TDS400 Series

TDS400 - Monthly Maintenance Pricing (SIN 51-57)

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
4410	Scanner	LV	2,000 sf/ mo	\$44		\$0.0383
4410S	Scanner w/ Oce XPe Controller	LV	2,000 sf/ mo	\$76		\$0.0383
4410	Scanner	MV	5,200 sf/ mo	\$44		\$0.0292
4410S	Scanner w/ Oce XPe Controller	MV	5,200 sf/ mo	\$76		\$0.0292
4410	Scanner	HV	10,400 sf/ mo	\$44		\$0.0252
4410S	Scanner w/ Oce XPe Controller	HV	10,400 sf/ mo	\$76		\$0.0252

Accessories Unique to the TDS400

4913960	Scan Logic software (GUI Kit not included)			\$33		
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Pricing Notes: *GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

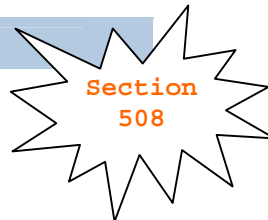
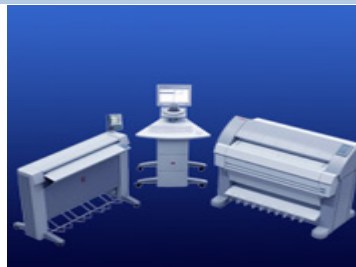
90 Day Warranty Applies to TDS400 Models. See Warranty Buy Section In “Terms & Conditions”.
Please note that all Wide Format PCs now include a 90-day Warranty. Oce Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - TDS450 Series

Océ TDS450 Digital Multifunction System

The benchmark system in entry level digital copying, printing and scanning

Highlights: Flexible configurations – fits into your environment; Enhanced communications with advanced scanning options; Optimized workflow – increases productivity; High-quality 600 dpi output; Intuitive interface – saves time and effort and Fast – 2 E-size prints per minute.



TDS450 - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal**
<u>Print Engines</u>				
4455	TDS450 - 1 roll print engine	\$11,606	\$322	\$685
4452	TDS450 - 2 roll print engine w/ Int. Stacker	\$13,541	\$322	\$685
<u>Controller</u>				
4986381	TDS450 - Base Controller Hybrid GX280 (Copier/MF)	\$3,385		
4913620	TDS400/450 PLC XPe (for NT to XP Upgrades-Printer-Only)	\$3,385		
9713035	Xpe Controller Upgrade	\$2,418	\$297	
<u>Scanners</u>				
4510	TDS450 - Scanner	\$9,188	\$151	\$302
<u>Accessories Unique to the TDS450</u>				
<u>Unique to Multifunction Systems</u>				
4986307	Océ TDS450 Copy Logic* (*Copy Logic is a Required item for Multifunction Systems)	N/C		
4986303	Océ Scan Logic software (GUI kit not included) 3,500	\$3,385		
4986304	Océ Color Logic	\$3,869		
4986306	Océ High Speed Logic	\$2,611		
4986313	Adobe Postscript 3/PDF Printing	\$2,660		
4986318	Océ Account Logic	\$484		
4986308	Océ Copy Stamping	\$193		
4986312	Océ Print Exec Workgroup upgrade	\$1,451		
<u>Unique to Printer-Only Systems</u>				
4913658	Adobe Postscript 3/PDF	\$2,660		
4913654	Océ Print Exec Workgroup	\$1,451		
4913653	Océ Account Logic	\$484		

90 Day Warranty Applies to TDS450 Models. See Warranty Buy Section In “Terms & Conditions”.
Please note that all Wide Format PCs now include a 90-day Warranty. Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - TDS450 Series

TDS450 - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal**
Accessories Unique to the TDS450				
Common to Multifunction and Printer-Only Systems				
4909002	Océ Account Console	\$967		
4936576	Account Console Upgrade 2.0	\$169		
15-4-062343	17" Flat Panel GUI Kit	\$677		
15-0-062263	19" Flat Panel GUI Kit	\$1,064		
4984051	Controller Cabinet	\$574		
4913011	Copy Delivery Tray	\$1,451	\$156	
4936654	Token Ring	\$962	\$116	\$222
1302506	26' cable	\$154		
1936611	Scanner cable - 8m	\$218		
350R1M	Océ View Station (sw only)	\$774		
352R1	Océ Batch Processor upgrade - View Stn required	\$2,128		
7078632	Spare Paper Spindle	\$233		
4901201	Océ Print Exec LT 50 fixed license	\$484		
Supplies Unique to the TDS450 (SIN 51-101-2)				
B525001843	Toner Kit - 2 bottles/carton	\$283	Notes:	
D57045011	Developer - 1 bottle/carton	\$431	* Purchased Separately	

Pricing Notes:

➤ The new Océ TDS450 replaces the Océ TDS400

TDS450 - Monthly Maintenance Pricing (SIN 51-57) **Maintenance Contract Includes 2 Incidents per Year

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
4455	1 roll print engine	"0" K	"0" sf/ mo	\$10	\$129	\$0.0836
4452	2 roll print engine	"0" K	"0" sf/ mo	\$10	\$129	\$0.0836
4510	Scanner	"0" K	"0" sf/ mo	\$45		\$0.0836
4455	1 roll print engine	LV	2,000 sf/ mo	\$86	\$129	\$0.0423
4452	2 roll print engine	LV	2,000 sf/ mo	\$86	\$129	\$0.0423
4510	Scanner	LV	2,000 sf/ mo	\$45		\$0.0423
4455	1 roll print engine	MV	5,500 sf/ mo	\$223	\$129	\$0.0312
4452	2 roll print engine	MV	5,500 sf/ mo	\$223	\$129	\$0.0312
4510	Scanner	MV	5,500 sf/ mo	\$45		\$0.0312
4455	1 roll print engine	HV	10,400 sf/ mo	\$367	\$129	\$0.0262
4452	2 roll print engine	HV	10,400 sf/ mo	\$367	\$129	\$0.0262
4510	Scanner	HV	10,400 sf/ mo	\$45		\$0.0262
4986303	Scan Logic software	ALL		\$33		

Pricing Notes:

*GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

Wide Format Printing Systems - TCS400 Series

TCS400 - Purchase (SIN 51-100)				
Model Number	Description	GSA Price	GSA Install	GSA Removal**
Accessories Unique to the TCS400				
4903079	Océ Scan Logic * (*Part Numbers 15-0-062198, 15-1-062197, 15-0-062230 & 15-2-062238 are Mandatory with Océ Scan Logic)	\$3,385		
15-3-062278	256mb memory upgrade (888 controller)	\$97		
15-0-062198	512mb memory upgrade (*Mandatory with Océ Scan Logic)	\$191		
15-4-062343	17" Flat Panel GUI Kit	\$677		
15-0-062263	19" Flat Panel GUI Kit (*Mandatory with Océ Scan Logic)	\$1,064		
4903822	Controller Cabinet	\$870		
4903823	Receiving Rack (scanner)	\$290		
4903086	Receiving Rack (printer)	\$1,451		
4903085	Roll Unit (for field upgrade)	\$1,693		
4903065	Adobe Postscript 3	\$1,693		
4903049	Print Exec Workgroup	\$1,451		
4901201	Océ Print Exec LT 50 fixed license	\$484		
4903052	Océ Account Logic	\$484		
4909002	Océ Account Console	\$967		
3010104214	TDS400 Driver - Océ PosterShop	\$482		
7139439	Maintenance Cassette	\$296		
Consumables (SIN 51-101-2)				
S7230837 /S7230838/ S7230839/ S7230840	Inks – 400 ml – Qty 1 each (COLORS: Black #S7230837 / Yellow #S7230838 / Cyan #S7230839 / Magenta #S7230840)	\$189		
S7230849 /S7230852/ S7230850/ S7230851	Ink Heads – 400 ml – Qty 1 each (COLORS: Black #S7230849 / Yellow #S7230852 / Cyan #S7230850 / Magenta #S7230851)	\$166		
29953827/29953829 / 29953830/29953828	Ink/ Ink Head Combo Packs – 400 ml – Qty Ink/ 1 each (COLORS: Black #29953827 / Cyan #29953829 / Magenta #29953830 / Yellow #29953828)	\$237		
Training				
9717816	TCS400 Key Operator Training (1/2 day)	\$846		
Pricing Notes:				
➤ TCS400 comes with 12 Months Warranty. However, if Customer purchases an EasyPAC Maintenance Contract then there is no Warranty and the Customer's Service Contract begins upon Installation.				

Wide Format Printing Systems - TCS400 Series

TCS400 - Monthly Maintenance Pricing (SIN 51-57)

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
Accessories Unique to the TCS400						
4903079	Océ Scan Logic	All Plans		\$32		

Pricing Notes: *GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

Models are no longer available. Please refer to Maintenance Renewal Section of this Catalog.

90 Day Warranty Applies to TCS400 Models. See Warranty Buy Section In “Terms & Conditions”.
Please note that all Wide Format PCs now include a 90-day Warranty. Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - TCS500 Series

Océ TCS500 Color Print, Copy and Scan System

Fastest color CAD system available today (*E-size color plot in just 60 seconds, B&W in just 40 seconds*).

Highlights: True concurrency — processing, printing, copying and scanning at the same time; "One-touch" copying and scanning; Change media and ink tanks while the Océ TCS500 is printing; Finishing capabilities accommodating up to 200 E-size plots and Upgradeable as needs develop and grow—start with a printer and add copying and scanning



TCS500 - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal**
<u>Print Engines</u>				
5520	TCS500 - 1 roll print engine	\$10,156	\$232	\$594
5522	TCS500 - 2 roll print engine	\$11,606	\$232	\$594
5523	TCS500 - 3 roll print engine	\$13,057	\$232	\$594
<u>Controllers</u>				
4903662	TCS500 - GX520 Hybrid Power Logic Controller	\$7,738		
4903661	TCS500 - GX520 Base Power Logic Controller	\$2,418		
9713094	Base to Hybrid Controller Upgrade	\$5,320	\$353	
<u>Scanners</u>				
4510	TCS500 - Scanner	\$9,188	\$151	\$302
<u>Accessories Unique to the TCS500</u>				
4903616	Copy Logic (Required for MF)	N/C		
4903617	Color Logic	N/C		
4903609	Adobe Postscript 3/PDF	\$1,693		
4903606	Account Logic	\$484		
4909002	Océ Account Console	\$967		
4936576	Account Console Upgrade 2.0	\$169		
4903608	Print Exec Workgroup Upgrade	\$1,451		
4903618	High Speed Logic	\$2,611		
4903619	Scan Logic	\$3,385		
4903076	Data Cable - 10M	\$44		
4903535	Add'l Roll Unit Packed - upgrade	\$1,277	\$605	
4903089	Copy Receiving Tray	\$145		
4901201	PELT (incl CD Pack 4901200)	\$484		
4903822	Deluxe Controller Cabinet	\$870		
4984051	Standard Controller Cabinet	\$574		
4903086	Copy Receiving Rack	\$1,451		

Wide Format Printing Systems - TCS500 Series

TCS500 - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal**
15-4-062343	17" Flat Panel GUI Kit	\$677		
15-0-062263	19" Flat Panel GUI Kit	\$1,064		
15-9-062272	GX520 Opt 512MB Memory	\$155		
15-7-062357	Optiplex Controller Memory	\$155		

Consumables (SIN 51-101-2)

1060015781	Maintenance Cassette	\$284		
1060019424	Black Ink - 400ml	\$208		
1060019425	Yellow Ink - 400ml 220	\$208		
1060019426	Cyan Ink - 400ml	\$208		
1060019427	Magenta Ink - 400ml	\$208		
1060016924	Black Printhead	\$185		
1060016927	Yellow Printhead	\$185		
1060016925	Cyan Printhead	\$185		
1060016926	Magenta Printhead	\$185		
29953720	Black Combo Pack	\$260		
29953722	Yellow Combo Pack	\$260		
29953719	Cyan Combo Pack	\$260		
29953721	Magenta Combo Pack	\$260		

Pricing Notes:



TCS500 - Monthly Maintenance Pricing (SIN 51-57) ****Maintenance Contract Includes 2 Incidents per Year**

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
5520	1 roll print engine	Monthly	Basic	\$73	\$48	
5522	2 roll print engine	Monthly	Basic	\$73	\$48	
5523	3 roll print engine	Monthly	Basic	\$73	\$48	
4510	Scanner	Monthly	Basic	\$45		

Accessories Unique to the TCS500

4903619	Scan Logic	Monthly	Basic	\$33		
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Pricing Notes: *GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

90 Day Warranty Applies to TCS500 Models. See Warranty Buy Section In "Terms & Conditions".
Please note that all Wide Format PCs now include a 90-day Warranty. Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - 9600 Series

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MODEL 9600 - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal **
Scanners				
9610	Scanner	\$11,123	\$101	\$101
Controller				
9713034	Xpe Controller Upgrade	\$3,579	\$297	
Folders				
725	1st Folder Section	\$15,088	\$101	\$384
726	2nd Folder Section - required with 1st Section	\$13,928		
Accessories Unique to the 9600				
9626	2 Roll Drawer	\$4,352	\$22	
9625	1 Roll Drawer	\$2,902	\$22	
9627	Cassette Tray	\$2,902	\$22	
315STF	Océ Scan Logic for 315 controller	\$3,385		\$146
853	Belt Delivery Unit	\$6,770	\$172	\$172
969	Original Delivery Tray	\$1,451	\$157	\$172
964	Copy Delivery Tray	\$1,451	\$157	\$172
9630	1 Roll Loader	\$242		
9631	2 Roll Loader	\$484		
1302506	26' cable	\$154		
4984051	Controller Cabinet	\$574		
4936654	Token Ring Card	\$962	\$116	\$222
PowerLogic Controller Add-Ons				
4936283	Océ Advanced Queue Manager	\$967		
4936303	Copy Stamping	\$387		
4936304	Oce Account Logic	\$967		
4909002	Océ Account Console	\$967		
4936305	Océ Print Exec Workgroup	\$2,418		
4936312	Matrix Logic	\$967		
4901201	Océ Print Exec LT 50 fixed license	\$484		
4936286	Adobe Postscript 3	\$2,660		
Supplies Unique to the 9600 (SIN 51-101-2)				
B525001843	Toner Kit - 2 bottles/carton	\$283	Notes:	
D57045011	Developer - 1 bottle/carton	\$431	* Purchased Separately	

Wide Format Printing Systems - 9600 Series

MODEL 9600 - Purchase (SIN 51-100)

Pricing Notes:

- 17" CTR monitor (Part # 15-6-062317) required with NGC (Part # 315) or Repro Desk controller (Part # 336).
- ReproDesk Postscript option - use item # 491432, found in Accessories to 9700/9800, EPC Options
- 9600 Warranty (Outright Sale & LTOP) = 90 Days (75K square foot allowance; \$0.02323 Excess)
- Rental Conversion = 90 Days minus prior period of rental
- All REMAN equipment has a 30 Day Warranty
- All Océ Software has 3 (three) Months Warranty
- All Relocation Charges will be priced & quoted by Océ's Logistics Department at time of move
- All Excess Rigging & Stair Crawler Rates will be priced & quoted by Océ's Logistics Department at time of move
- ** Removal Charges may be waived when Océ machine being removed is being upgraded/ downgraded by another Océ product, regardless of transaction alternative.

9600 - Monthly Maintenance Pricing (SIN 51-57)

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
9610	Scanner	ALL		\$161		
725	1st Folder Section	ALL		\$211		
Accessories Unique to the 9600						
315STF	Océ Scan Logic for 315 controller			\$59		

Pricing Notes: *GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

Warranty Buy Applies to 9600 Models... Available for ORS and LTOP Transactions Only.
See Warranty Buy Section In "Terms & Conditions".
Please note that all Wide Format Software and Wide Format PCs now include a 90-day Warranty.
Applicable for ORS (OutRight Sale) and LTOP (Lease to Own Plan) only.

Wide Format Printing Systems - TDS600 Series

Océ TDS600 Multifunction System

Designed by you. Built by Océ. Configure the new Océ TDS600 to meet your unique needs for printing, scanning, copying and even finishing your wide format documents.

Highlights:

Speed - Printing at 4 "E" size prints per minute and scanning at almost twice that speed, the Océ TDS600 offers the productivity required for fast check printing and for productive generation of sets for distribution.

Configuration Flexibility - Design your Océ TDS600 to handle your own unique range of applications: Fast workgroup printer, Workgroup copying/printing (Scan-to-file optional), Stand-alone scanning for archiving documents digitally and Productive centralized printing/copying and scanning

Unique Radiant Fusing technology - Océ Radiant Fusing technology provides instant-on printing with no warm up time, tremendous reliability, and very low operational costs because the printer is drawing almost no power when not printing. An excellent technology for workgroups and centralized applications.

Océ Power Logic controller...manage document needs throughout your organization - The Océ Power Logic® controller is the heart of the Océ TDS Series of wide format printing, copying and scanning systems. It is about allowing you to work smarter, not harder.



TDS600 - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal **
<u>Print Engines</u>				
6620	Print Engine	\$10,132	\$202	\$202
<u>Controllers</u>				
4936725	Power Logic Xpe Controller	\$4,352		
9713034	Xpe Controller Upgrade	\$3,579	\$297	
<u>Scanners</u>				
6610	Scanner	\$7,979	\$101	\$101
<u>Folders</u>				
725	1st Folder Section	\$15,088	\$101	\$384
726	2nd Folder Section - required with 1st Section	\$13,928		
<u>Accessories Unique to the TDS600</u>				
4936277	2 Roll Drawer	\$4,352	\$121	
4936276	1 Roll Drawer	\$2,902	\$121	
4936278	Cassette Tray	\$2,902	\$121	
4936317	ODD Upgrade to Pro	\$1,402		
8860	Océ Double Decker Stacker	\$6,287	\$202	
853	Belt Delivery Unit	\$6,770	\$172	\$172
4936274	Original Delivery Tray – 6610 Scanner Only	\$1,451	\$157	
4936271	Copy Delivery Tray	\$1,451	\$157	\$172
9630	1-Roll Loader	\$242		
9631	2-Roll Loader	\$484		
4984051	Controller Cabinet	\$574		

Wide Format Printing Systems - TDS600 Series

TDS600 - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal **
<u>Accessories Unique to the TDS600</u>				
15-4-062343	17" Flat Panel GUI Kit	\$677		
15-0-062263	19" Flat Panel GUI Kit	\$1,064		
315STF	Océ Scan Logic for 315 controller	\$3,385	\$146	
4936286	Adobe Postscript 3/PDF Printing	\$2,660		
4936303	Copy Stamping	\$387		
4936304	Oce Account Logic	\$967		
4909002	Océ Account Console	\$967		
4936576	Account Console Upgrade 2.0	\$169		
4936305	Océ Print Exec Workgroup	\$2,418		
4936312	Matrix Logic	\$967		
4901201	Océ Print Exec LT 50 fixed license	\$484		
4936290	Océ Job Templates	\$677		
4936654	Token Ring Card	\$962	\$116	\$222
350R1M	Océ View Station (software only)	\$774		
352R1	Océ Batch Processor upgrade (view station required)	\$2,128		
<u>Supplies Unique to the TDS600 (SIN 51-101-2)</u>				
B525001843	Toner Kit - 2 bottles/carton	\$283	<u>Notes: Purchased Separately</u>	
D57045011	Developer - 1 bottle/carton	\$431		

TDS600 Pricing Notes:

- TDS600 Warranty (Outright Sale and LTOP) = 90 Days (75K square foot allowance; \$0.02323 Excess)
 - TDS600 Rental Conversion = 90 days minus prior period of rental
 - GUI Kit is a mandatory accessory when purchasing the TDS600
 - All REMAN equipment has a 30-day Warranty
- ** Please Note that Model 6621 – Power Logic Controller no longer includes Monitor, Keyboard or Mouse.
- All Océ Software has 3 (three) Months Warranty
 - All Relocation Charges will be priced & quoted by Océ's Logistics Department at time of move
 - All Excess Rigging & Stair Crawler Rates will be priced & quoted by Océ's Logistics Department at time of move
 - ** Removal Charges may be waived when Océ machine being removed is being upgraded/ downgraded by another Océ product, regardless of transaction alternative.

90 Day Warranty Applies to TDS600 Models. (Condition: 75k square foot allowance, .023 excess)

See Warranty Buy Section In "Terms & Conditions".

Please note that all Wide Format PCs now include a 90-day Warranty. Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - TDS600 Series

TDS600 - Monthly Maintenance Pricing (SIN 51-57)						
Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
6620	Print Engine	LV	4,500 sf/mo	\$138	\$160	\$0.0199
4936725	Power Logic Xpe Controller	LV	4,500 sf/mo	\$43		
6610	Scanner	LV	4,500 sf/mo	\$133		
725	1st Folder Section	LV	4,500 sf/mo	\$211		
6620	Print Engine	MV1	15,000 sf/mo	\$330	\$160	\$0.0144
4936725	Power Logic Xpe Controller	MV1	15,000 sf/mo	\$43		
6610	Scanner	MV1	15,000 sf/mo	\$133		
725	1st Folder Section	MV1	15,000 sf/mo	\$211		
6620	Print Engine	MV2	30,000 sf/mo	\$459	\$160	\$0.0151
4936725	Power Logic Xpe Controller	MV2	30,000 sf/mo	\$43		
6610	Scanner	MV2	30,000 sf/mo	\$133		
725	1st Folder Section	MV2	30,000 sf/mo	\$211		
6620	Print Engine	HV1	45,000 sf/mo	\$585	\$160	\$0.0131
4936725	Power Logic Xpe Controller	HV1	45,000 sf/mo	\$43		
6610	Scanner	HV1	45,000 sf/mo	\$133		
725	1st Folder Section	HV1	45,000 sf/mo	\$211		
6620	Print Engine	HV2	60,000 sf/mo	\$702	\$160	\$0.0121
4936725	Power Logic Xpe Controller	HV2	60,000 sf/mo	\$43		
6610	Scanner	HV2	60,000 sf/mo	\$133		
725	1st Folder Section	HV2	60,000 sf/mo	\$211		
Accessories Unique to the TDS600						
8860	Oce Double Decker Stacker	All Plans		\$48		
315STF	Océ Scan Logic for 315 controller	All Plans		\$59		

Pricing Notes:

*GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

Wide Format Printing Systems - TDS700 Series

Océ TDS700 Multifunction System

NEW! Revolutionary, Productive, and Flexible Mid-Volume System for Printing, Copying and Scanning.

Highlights: Highly productive system with 9 D-size prints per minute and capable of running, uninterrupted, for over 10,000 square feet! / Unique, long-term investment – Ideally fulfills your current requirements and field upgradeable for your changing needs / Flexible and configurable to your environment - 2-6 roll plus cut sheet tray and two scanner options – productive high volume monochrome or color scanning / Superior output quality with 600x1200 dpi pico printing / Optimized workflow with intuitive software options

/ Small footprint with integrated output receiving tray on top of system



<u>TDS700 - Purchase (SIN 51-100)</u>				
Model Number	Description	GSA Price	GSA Install	GSA Removal **
<u>Print Engines</u>				
4904851	TDS700 2 roll print engine	\$18,860	\$202	\$796
<u>Controllers</u>				
4904864	Power Logic Controller w. 6610 Scanner	\$5,803		
4904864C	PLC - Printer Only or w/4510 Scanner	\$5,803		
<u>Scanners</u>				
4510	Scanner	\$9,188	\$151	\$302
6610	Scanner	\$7,979	\$101	\$282
<u>Folders</u>				
4904942	TDS700 Folder 1st Fold Section	\$15,088	\$101	
4904941	TDS700 Folder 2nd Fold Section	\$13,928		
<u>Accessories for the TDS700</u>				
1302506	26' cable	\$154		
4904858	2 Roll drawer	\$4,352	\$121	
4904859	1 roll drawer	\$2,902	\$121	
4904857	Cassette Tray	\$2,902	\$121	
8860	Accessories Unique to the TDS700 - Océ Double Decker Stacker	\$6,287	\$202	
4904906	ODD Upgrade to Pro	\$1,402		
4936274	Original Delivery Tray - 6610 Scanner only	\$1,451	\$156	
4904863	Copy Delivery Tray	\$1,451	\$156	
9713336	TDS700 Copy Delivery Tray Upgrade – re-use	\$290	\$101	
9630	Accessories Unique to the TDS700 - 1-Roll Loader	\$242		
9631	Accessories Unique to the TDS700 - 2-Roll Loader	\$484		
4984051	Accessories Unique to the TDS700 - Controller Cabinet	\$574		
4904862	Climate Control	\$290		
15-4-062343	Accessories Unique to the TDS700 - 17" Flat Panel GUI Kit	\$677		
15-0-062263	Accessories Unique to the TDS700 - 19" Flat Panel GUI Kit	\$1,064		

Wide Format Printing Systems - TDS700 Series

TDS700 - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal **
Accessories for the TDS700 Continued...				
4904912	Scan Logic Basic	\$1,451		
4904913	Scan Logic Software (GUI req. - not included)	\$1,934		
4904902	Adobe Postscript 3/PDF Printing	\$2,660		
4904910	Copy Stamping	\$387		
4904907	Océ TDS700 Account Logic	\$967		
4909002	Accessories Unique to the TDS700 - Océ Account Console	\$967		
4904901	Print Exec Workgroup Upgrade	\$2,418		
4904911	Matrix Logic	\$967		
4904914	Color Logic – Scan Logic Full Required	\$3,869		
4904930	Copy Logic	\$0		
4904915	High Speed Logic	\$2,611		
4901201	Océ Print Exec LT 50 fixed license	\$484		
15-9-062231	512MB RAM	\$184		
350R1M	Océ View Station (software only)	\$774		
352R1	Océ Batch Processor upgrade - View Stn required	\$2,128		
Training				
9717725	TDS700 Operator Training	\$864		

90 Day Warranty Applies to TDS700 Models. (Condition: 75k square foot allowance, .023 excess)

See Warranty Buy Section In “Terms & Conditions”.

Please note that all Wide Format PCs now include a 90-day Warranty. Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

TDS700 - Monthly Maintenance Pricing (SIN 51-57) **Maintenance Contract Includes 2 Incidents per Year

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium*	GSA Excess
Print Engines						
4904851	TDS700 Two Roll Print Engine	LV	5K sf/mo	\$183	\$160	\$0.0272
4904851	TDS700 Two Roll Print Engine	MV1	15K sf/mo	\$372	\$160	\$0.0161
4904851	TDS700 Two Roll Print Engine	MV2	30K sf/mo	\$464	\$160	\$0.0161
4904851	TDS700 Two Roll Print Engine	HV1	45K sf/mo	\$628	\$160	\$0.0141
4904851	TDS700 Two Roll Print Engine	HV2	60K sf/mo	\$734	\$160	\$0.0121
4510	Scanner	All Plans		\$45		
6610	Scanner	All Plans		\$133		
4904942	TDS700 Folder 1st Folder Section	All Plans		\$211		
8860	Océ Double Decker Stacker	All Plans		\$48		
4904912	Scan Logic Basic	All Plans		\$33		
4904913	Scan Logic Software (GUI req - not included)	All Plans		\$26		
4904915	High Speed Logic	All Plans		\$24		

Pricing Notes:

*GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

Wide Format Printing Systems - TDS 800 Pro

Océ TDS800 Pro Series

The world's most productive large format system. Over seven million configurations to match your workload, workflow and wallet.

Organizations that rely on large format prints demand fast turnaround and efficiency. The Océ TDS800 Pro Series is the most reliable and productive system available today to meet these needs.

Highlights: Productivity that matches your workload and your wallet; With over 7,000,000 possible configurations, there is always an Océ TDS800 Pro Series printer that matches your needs; Unmatched output quality from a wide variety of files and originals; Whether you are copying old blueprints or printing from new 3D CAD models, Océ's unique imaging technologies ensure you get the best possible output quality; Secure investment for now and the future; Durability, support and upgradeability are part of the design of the Océ TDS800 Pro Series.

As your organization grows, the Océ TDS800 Pro Series can be easily upgraded to a higher speed, larger media capacity or a faster scanner.



MODEL TDS800 Pro - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal*
<u>Print Engines</u>				
8826	TDS800 Pro Print Engine	\$66,737	\$1,127	
<u>Controllers</u>				
4985020	TDS800 Pro Power Logic XP Controller	\$8,221		
9713033	TDS800 Xpe Controller Upgrade	\$6,480		
<u>Scanners</u>				
8810	TDS800 Pro Scanner	\$44,486	\$404	\$404
<u>Folders</u>				
736	TDS800 Pro 1st Folder Section	\$19,344	\$273	\$480
737	TDS800 Pro 2nd Folder Section - required with 1st Section	\$19,344		
<u>Accessories Unique to the TDS800 Pro</u>				
4985061	2 Rolls	\$9,672		
4985062	4 Rolls	\$14,508		
4985063	6 Rolls	\$19,344		
4985085	Economy Speed (6E/min)	N/C		
4985086	Standard Speed (8E/min)	\$9,672		
4985087	Productivity Speed (10E/min)	\$19,344		
8860	Océ Double Decker Stacker (* ODD is free of charge when sold with new TDS800 order. Install and maintenance charged separately.)	\$6,287	\$202	
4985109	ODD upgrade to Pro	\$1,402		
4984003	Original Copy Tray	\$1,644	\$157	
4984004	Copy Delivery Tray	\$1,644		
4985042	Punch Unit	\$4,836	\$101	

Wide Format Printing Systems - TDS 800 Pro

MODEL TDS800 Pro - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal*
<u>Accessories Unique to the TDS800 Pro</u>				
853	Belt Delivery Unit	\$6,770	\$172	\$172
4984088	Belt Finisher - 1st belt	\$5,803	\$56	
4984089	Belt Finisher - 2nd belt	\$2,902	\$56	
4984051	Controller Cabinet	\$574		
4903822	Controller Cabinet	\$870		
15-4-062343	17" Flat Panel GUI Kit	\$677		
15-0-062263	19" Flat Panel GUI Kit	\$1,064		
4985103	Adobe Postscript 3	\$2,902		
4985108	Oce Print Exec Workgroup	\$3,869		
4985107	Oce Account Logic	\$1,451		
4909002	Océ Account Console	\$967		
4985101	Océ Scan Logic (Includes Matrix Logic)	\$3,385		
4985106	Oce Copy Stamping	\$484		
4985102	Oce Job Templates	\$870		
4985084	Second Ethernet Card	\$73		
2998576	Spare Paper Spindle	\$193		

Upgrade Accessories Unique to the TDS800 Pro

4985045	2 roll drawer upgrade	\$5,803		
4985088	Upgrade Economy to Standard Speed	\$10,639		
4985089	Upgrade Economy to Productivity Speed	\$20,311		
4985090	Upgrade Standard to Productivity Speed	\$10,639		

Supplies Unique to the TDS800 Pro (SIN 51-101-2)

7015598	Toner - 2 (800g) bottles/carton	\$232		
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TDS800Pro Pricing Notes:

- TDS800 Pro Warranty (Outright Sale & LTOP) = 90 Days (300K square foot allowance; \$0.0079 Excess)
- Scan Logic (item #4984043) includes Matrix Logic (item #4985104)
- TDS800 Pro Rental Conversion = 90 Days minus prior period of rental
- GUI Kit and Controller Cabinet (P/N# 4984051) are now mandatory accessories that must be added to every Power Logic Controller.
- All REMAN equipment has a 30 Day Warranty
 - All Oce Software has 3 (three) Months Warranty
 - All Relocation Charges will be priced & quoted by Oce's Logistics Department at time of move
- All Excess Rigging & Stair Crawler Rates will be priced & quoted by Oce's Logistics Department at time of move
- ** Removal Charges may be waived when Oce machine being removed is being upgraded/ downgraded by another Oce product, regardless of transaction alternative.

**90 Day Warranty Applies to TDS800 PRO Models. (Condition: 300k square foot allowance, .0085 excess)
See Warranty Buy Section In "Terms & Conditions".**

Please note that all Wide Format PCs now include a 90-day Warranty. Oce Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - TDS 800 Pro

TDS800 PRO - Monthly Maintenance Pricing (SIN 51-57) ***Maintenance Contract Includes 2 Incidents per Year						
Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium *	GSA Excess
8826	Print Engine	"0" K Plan **	"0"k sf/mo	\$11	\$247	\$0.0103
4985020	Power Logic XPe Controller	"0" K Plan **	"0"k sf/mo	\$48		
8810	Scanner	"0" K Plan **	"0"k sf/mo	\$193		
736	1st Folder Section	"0" K Plan **	"0"k sf/mo	\$149		
8826	Print Engine	TC600	50k sf/mo	\$492	\$247	\$0.0078
4985020	Power Logic XPe Controller	TC600	50k sf/mo	\$48		
8810	Scanner	TC600	50k sf/mo	\$193		
736	1st Folder Section	TC600	50k sf/mo	\$149		
8826	Print Engine	TC1200	100k sf/mo	\$823	\$247	\$0.0072
4985020	Power Logic XPe Controller	TC1200	100k sf /mo	\$48		
8810	Scanner	TC1200	100k sf /mo	\$193		
736	1st Folder Section	TC1200	100k sf /mo	\$149		
8826	Print Engine	TC2400	200k sf/mo	\$1,432	\$247	\$0.0069
4985020	Power Logic XPe Controller	TC2400	200k sf /mo	\$48		
8810	Scanner	TC2400	200k sf /mo	\$193		
736	1st Folder Section	TC2400	200k sf /mo	\$149		
8826	Print Engine	TC3600	300k sf/mo	\$1,940	\$247	\$0.0065
4985020	Power Logic XPe Controller	TC3600	300k sf /mo	\$48		
8810	Scanner	TC3600	300k sf /mo	\$193		
736	1st Folder Section	TC3600	300k sf /mo	\$149		
Accessories Unique to the TDS800 Pro						
8860	Oce Double Decker Stacker	All Plans		\$48		
4985101	Scan Logic	All Plans		\$53		
Pricing Notes:						
Maintenance Pricing Note: * GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium						
Maintenance Pricing Note: ** Plan can only be offered to "Net New Placements Only"						

Wide Format Printing Systems - TDS800 Series



TDS800 - Purchase (SIN 51-100)				
Model Number	Description	GSA Price	GSA Install	GSA Removal **
Scanners				
8810	TDS800 Scanner	\$44,486	\$404	\$404
Controllers				
4985020	TDS800 Power Logic XPe Controller	\$8,221		
9713033	TDS800 Xpe Controller Upgrade	\$6,480		
Folders				
736	1st Folder Section	\$19,344	\$273	\$480
737	2nd Folder Section - required with 1st Section	\$19,344		
Accessories Unique to the TDS800				
4984043	Scan Logic	\$8,705		
15-0-062263	19" Flat Panel GUI Kit	\$1,064		
4984051	Controller Cabinet	\$574		
4984041	Postscript 3/PDF Printing	\$2,902		
4984039	Job Templates	\$870		
4984092	Copy Stamping	\$484		
4984093	Oce Account Logic	\$1,451		
4909002	Océ Account Console	\$967		
4984094	Océ Print Exec Workgroup	\$2,660		
4901201	Océ Print Exec LT 50 fixed license	\$484		
4984052	Océ Matrix Logic	\$484		
4984003	Original Copy Tray	\$1,644	\$157	
8860	Océ Double Decker Stacker (ODD is free of charge when sold with new TDS800 order. Install and maintenance charged separately.)	\$6,287	\$202	
4984105	ODD upgrade to Pro (ODD-Pro is free of charge when sold with new TDS800 order. Install and Maintenance must be charged always.)	\$1,402		
9712578	High Volume Stacker	\$9,667	\$303	
4984088	Belt Finisher - 1st belt	\$5,803	\$56	
4984089	Belt Finisher - 2nd belt	\$2,902	\$56	
15-5-062235	1024MB DDR SDRAM	\$431		
4936654	Token Ring board	\$962	\$116	\$222
2998576	Spare Paper Spindle	\$193		
Supplies Unique to the TDS800 (SIN 51-101-2)		1-49	Notes:	
7015598	Toner - 2 (800g) bottles/carton	\$232	* Purchased Separately	

TDS800 Pricing Notes:

- Previous Configurations:
 - 339 = 339 + 15-1-062197 + 4984051
- Print Engine includes: copy delivery tray & media kit
- P/N# 9717900 {9800 Key Operator Training (1/ 2 day)} and P/N# 9717911 {ReproDesk training (2 days)} are required when purchasing Print Engine (P/N# 8820).

Wide Format Printing Systems - TDS800 Series

TDS800 Pricing Notes:

- TDS800 Warranty (Outright Sale & LTOP) = 90 Days (300K square foot allowance; \$0.0079 Excess)
- TDS800 Rental Conversion = 90 Days minus prior period of rental
- GUI Kit and Controller Cabinet (P/N# 4984051) are now mandatory accessories that must be added to every Power Logic Controller.
- All REMAN equipment has a 30 Day Warranty
- Part Number 339 - Power Logic controller includes: 512mb, ethernet, and Power Logic V1. GUI Kit and controller cabinet are now mandatory accessories that must be added to every Power Logic controller.
- ** Please Note that Part Number #339 – Power Logic Controller no longer includes Monitor, Keyboard or Mouse
 - All Océ Software has 3 (three) Months Warranty
 - All Relocation Charges will be priced & quoted by Océ's Logistics Department at time of move
- All Excess Rigging & Stair Crawler Rates will be priced & quoted by Océ's Logistics Department at time of move
- ** Removal Charges may be waived when Océ machine being removed is being upgraded/ downgraded by another Océ product, regardless of transaction alternative.

TDS800 - Monthly Maintenance Pricing (SIN 51-57)

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium *	GSA Excess
4985020	Power Logic XPe Controller	TC300	25k sf/mo	\$48		
8810	Scanner	TC300	25k sf/mo	\$193		
736	1st Folder Section	TC300	25k sf/mo	\$149		
4985020	Power Logic XPe Controller	TC600	50k sf/mo	\$48		
8810	Scanner	TC600	50k sf/mo	\$193		
736	1st Folder Section	TC600	50k sf/mo	\$149		
4985020	Power Logic XPe Controller	TC1200	100k sf/mo	\$48		
8810	Scanner	TC1200	100k sf/mo	\$193		
736	1st Folder Section	TC1200	100k sf/mo	\$149		
4985020	Power Logic XPe Controller	TC2400	200k sf/mo	\$48		
8810	Scanner	TC2400	200k sf/mo	\$193		
736	1st Folder Section	TC2400	200k sf/mo	\$149		
4985020	Power Logic XPe Controller	TC3600 **	300k sf/mo (can only be offered when Supplies are Included)	\$48		
8810	Scanner	TC3600 **		\$193		
736	1st Folder Section	TC3600 **		\$149		

Accessories Unique to the TDS800

9713033	TDS800 Xpe Controller Upgrade	All		\$382		
4984043	Océ Scan Logic	All		\$53		
8860	Océ Double Decker Stacker	All		\$48		
9712578	High Volume Stacker	All		\$94		

Pricing Notes: *GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

** TC3600 Plan can only be offered when Supplies are INCLUDED.

90 Day Warranty Applies to TDS800 Models. See Warranty Buy Section In “Terms & Conditions”.
Please note that all Wide Format PCs now include a 90-day Warranty. Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) Available for ORS & LTOP Transactions Only.

Wide Format Printing Systems - Miscellaneous Accessories

Miscellaneous Accessories - Purchase (SIN 51-100)				
Model Number	Description	GSA Price	GSA Install	GSA Removal **
<u>Multi-Peripheral Connections</u>				
15-7-053828	94/97/9800 Ethernet Interface (thin/10baseT)	\$962	\$116	
15-5-053838	94/97/9800 Ethernet Thick Cable Network Prt Srv	\$962	\$116	
15-9-060235	94/97/9800 Ethernet Print Server (ES2851)	\$962	\$116	
15-0-060234	94/97/9800 Token Ring Print Server (ES2852)	\$962	\$116	
300559623	94/97/9800 Serial Cable	\$35		
<u>Accessories to new PCs</u>				
9712561	15" Flat Panel Monitor w. Security Kit	\$766		
9713143	19" LCD Monitor	\$957		
15-1-062320	1GB Memory Upgrade	\$191		
15-0-062321	200 GB EIDE hard disk	\$479		
15-7-062217	Tape Backup kit	\$2,393		
<u>Memory</u>				
15-1-062155	120GB IDE Harddisk	\$339	\$157	
15-4-062186	256MB PC Memory upgrade)	\$182	\$157	
9718252	128mb (2x64 mb DIMM)	\$484		
15-5-062144	20.4 GB Hard Disk	\$484	\$157	
1301925	94/97/9800 PC/Controller Memory - 16MB SIMM	\$75	\$157	
15-3-060249	5350/CS507x/97/9800 Memory - 32MB SIMM	\$184	\$157	
15-4-062111	9600 - 128MB SDRAM (for DAC)	\$182		
1303044	EPC-II Memory - 128MB DIMM	\$290	\$157	
<u>IPlot Products</u>				
IPLOT94D	InterPlot Driver Pack – w/9400/TDS400 Driver	\$2,418		
IPLOT96D	InterPlot Driver Pack - w/9600/TDS600 Driver	\$5,320		
IPLOT98D	InterPlot Driver Pack - w/98/97/TDS800 Driver	\$14,508		
IPLOTSRVR	InterPlot Server - Includes DGV,DWG,TIFF,IPARMS	\$2,902		
IPLOTCLNT	InterPlot Client	\$193		
IPLOTSTR	InterPlot Raster Driver Pack	\$962		
<u>Pricing Notes:</u>				
<ul style="list-style-type: none"> ➤ Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) ➤ Wide Format PCs include a 90-day Warranty ➤ All Relocation Charges will be priced & quoted by Océ's Logistics Department at time of move ➤ All Excess Rigging & Stair Crawler Rates will be priced & quoted by Océ's Logistics Department at time of move ➤ ** Removal Charges may be waived when Océ machine being removed is being upgraded/ downgraded by another Océ product, regardless of transaction alternative. 				

Wide Format Printing Systems - ReproDesk Products

Repro Desk Products - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal **
<u>Server Software</u>				
P/N# 4936543	9800 Repro Desk 1.6 Print Server software	\$19,344	\$189	
P/N# 4936539	9400 Printer Module License Key Upgrade	\$193		
P/N# 4936540	97/9800 Printer Module License Key Upgrade	\$967		
P/N# 98375	9800 Repro Desk 1.6 DRI Interface Kit	\$4,836	\$44	
P/N# 4936545	9800 Repro Desk 1.6 Scan Server Software	\$7,254		
P/N# 4936541	97/9800 Scanner Module License Key Upgrade	\$97		
P/N# 4936525	TDS800 Repro Desk 1.6 Print Server Software	\$22,778	\$315	
P/N# 4936524	TDS800 Repro Desk 1.6 Scan Server Software	\$4,836		
4936536	TDS600/TDS700 ReproDesk 1.6 Print Server Software	\$4,836		
4936535	TDS600/TDS700 ReproDesk 1.6 Scan Server Software	\$2,321		
4936538	TDS320/TDS400 ReproDesk 1.6 Print Server Software	\$2,176		
4936537	TDS320/TDS400 ReproDesk 1.6 Scan Server Software	\$870		
<u>Server Software Options</u>				
4914131	Repro Desk 1.6 Postscript 3/PDF Converter sw	\$2,902		
4936534	Repro Desk 1.6 Postscript-Out	\$962		
4936533	Repro Desk 1.6 HPGL-Out	\$962		
4936547	Repro Desk 1.6 Group IV Out	\$2,176		
<u>Server PC's & Hardware</u>				
PC-RS2	Oce ReproDesk PC (TDS800 Pro/600/400)	\$1,741	\$91	
PC-DRV	Oce ReproDesk PC (9800/9700/9400)	\$1,644		
9712561	15" Flat Panel Monitor w. Security Kit	\$766		
9713143	19" LCD Monitor	\$957		
15-1-062338	KVM Switch	\$44		
<u>Training</u>				
9717911	Océ ReproDesk (2 days)	\$2,863		
9717938	Repro Desk Advanced User training (1/ day)	\$864		
9717939	Repro Desk Basic User training TDS400/600 (1 day)	\$1,432		
9717940	Repro Desk Level II user training TDS400/600	\$1,432		

Pricing Notes:

- * Part Number 4936523 does NOT include Training. Part Number 9717911 - Océ ReproDesk Training (2 days) must be purchased separately.
- **Previous Configurations:**
 - 98376 = 98376 + 9717911 + 15-6-062317 / 4936523 = 4936523 + 9717911
 - Oce Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.)
 - Wide Format PCs include a 90-day Warranty
 - All Relocation Charges will be priced & quoted by Oce's Logistics Department at time of move
 - All Excess Rigging & Stair Crawler Rates will be priced & quoted by Oce's Logistics Department at time of move
 - ** Removal Charges may be waived when Oce machine being removed is being upgraded/ downgraded by another Oce product, regardless of transaction alternative.

Wide Format Printing Systems - ReproDesk Products

Repro Desk Products - Monthly Maintenance Pricing (SIN 51-57)						
Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium **	GSA Excess
4936543	9800 Repro Desk 1.6 Print Server software	All Plans *		\$213		
4936543	9800 Repro Desk 1.6 Print Server software	Multiple RPO *		\$164		
4936539	9400 Printer Module License Key Upgrade	All Plans		\$40		
4936539	9400 Printer Module License Key Upgrade	Multiple RPO		\$40		
4936540	97/9800 Printer Module License Key Upgrade	All Plans		\$203		
98375	9800 Repro Desk 1.6 DRI Interface Kit	All Plans		\$51		
4936545	9800 Repro Desk 1.6 Scan Server Software	All Plans		\$143		
4936541	97/9800 Scanner Module License Key Upgrade	All Plans		\$143		
4936525	TDS800 Repro Desk Server Software 1.0 License	All Plans *		\$255		
4936525	TDS800 Repro Desk Server Software 1.0 License	Multiple RPO *		\$207		
4936524	TDS800 Repro Desk Scan License	All Plans		\$58		
4936536	TDS600/TDS700 ReproDesk 1.6 Print Server Software	All Plans *		\$75		
4936535	TDS600/TDS700 ReproDesk 1.6 Scan Server Software	All Plans		\$32		
4936538	TDS320/TDS450 ReproDesk 1.6 Print Server Software	All Plans *		\$39		
4936538	TDS320/TDS450 ReproDesk 1.6 Print Server Software	Multiple RPO*		\$39		
4936537	TDS320/TDS450 ReproDesk 1.6 Scan Server Software	All Plans		\$12		
4936547	Repro Desk 1.6 Group IV Out			\$30		
PC-RS	Oce ReproDesk PC	All Plans		\$27		
PC-DRV	Oce ReproDesk PC (9800/9700/9400)	All Plans		\$24		
PC-DRV	Oce ReproDesk PC (9800/9700/9400)	Multiple RPO		\$24		

Pricing Notes:

*Maintenance Contract includes 2 Incidents

**GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

Oce Wide Format - Color Copy Software

Color Copy Software - Purchase (SIN 51-100) and Maintenance (SIN 51-57)			
Model Number	Description	GSA Price	GSA Maintenance- ALL PLANS (SIN 51-57)
4962073	OCC 8.1 - Full License	\$3,869	\$44
4962074	OCC 8.1 - Lite License	\$1,934	\$15
Accessories to Software			
4962189	Océ CS5000 Driver	\$484	
4962190	Seiko Driver	\$484	
4962191	HP Driver	\$484	
4962192	Epson Driver	\$484	
4962193	TDS400 Driver	\$484	
4962194	OCC TDS600 / TDS700 Driver	\$484	
4962196	TCS400 Driver	\$484	
4962195	TDS800 Pro Driver	\$484	
4962079	CS2044 & CS2024 Print Driver	\$484	
4962236	OCCR2-5 Full to OCC7 Full Upgrade see item# 9712589	\$774	
4962235	OCCR6 Full to OCC7 Full Upgrade see item# 9712589	\$774	
4962234	4962234 OCCR5-6 Lite to OCC7 Lite Upgrade see item# 9712589	\$774	
4962075	OCC 5.X Lite, 6.X Lite, 7.X Lite to OCC 8.1 Lite	\$774	
4962076	OCC 7.X to OCC 8.1	\$774	
4962077	OCC 2.X, 3.X, 4.X, 5.X, 6.X to OCC 8.1	\$774	
4962078	OCC8.1 Lite to OCC 8.1	\$2,418	\$15
4962082	CD and dongle only, OCC 8.1	N/C	
4962083	CD only, OCC 5.X, 6.X, 7.X to OCC 8.1	N/C	
9712589	OCC Lite and Full Upgrade to OCC7	\$774	
4962230	Color Copy Software - OCC7.2 Full License	\$3,869	\$44
4962231	Color Copy Software - OCC7 Lite License	\$1,934	\$29
4962237	Color Copy Software - Lite to Full License	\$2,418	\$15
PC-GE2	Océ General PC	\$1,627	\$24
9712561	15" Flat Panel Monitor w. Security Kit	\$766	
9713143	19" LCD Monitor	\$957	
Training			
9717802	Color Copy Software user Training	\$864	
Pricing Notes:			
➤ Oce Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.)			
➤ Wide Format PCs include a 90-day Warranty			

Wide Format Printing Systems - Engineering Exec

Engineering Exec Products - Purchase (SIN 51-100) & Maintenance (SIN 51-57)			
Model Number	Description	GSA Price	GSA Maintenance- ALL PLANS (SIN 51-57)
Océ Print Exec Pro Server Software			
4901118	Print Exec Pro Server Software	\$169	\$13 *
4901146	Print Spooler	\$2,902	\$56
4901167	Web Server Software	\$3,385	\$80
9718298	EE Redundant Server Software	Quote	
Océ Print Exec Pro Drivers			
4901534	Océ TDS800 driver	\$4,352	\$48
4901122	Océ 9800 driver	\$4,352	\$48
4901123	Océ 9700 driver	\$3,869	\$45
4901128	Océ 9300 driver	\$693	\$10
4901125	Océ 9400 driver	\$693	\$10
4901129	Océ 9400-II driver	\$693	\$10
4901535	Océ TDS300 / TDS400 driver	\$693	\$10
4901579	Océ TCS400 driver	\$725	\$10
4901563	Océ TDS600 driver	\$2,418	\$29
4901602	Océ TCS300-TCS500 Driver	\$870	\$12
4901603	Océ TDS700 Print Manager	\$2,902	\$34
4901124	Océ 9600 driver	\$2,418	\$29
4901126	Océ 3165 driver	\$2,176	\$24
4901169	Xerox Docutech 135 driver	\$7,641	\$96
4901135	XES 8825 driver	\$2,225	\$24
4901137	XES 8855 driver	\$6,674	\$73
4901138	XES 8830 driver	\$3,772	\$43
4901139	Small Format Generic Postscript (10 Pack)	\$1,644	\$18
4901536	Large Format Windows Driver	\$348	\$4
4901141	Large Format Generic Postscript driver	\$1,741	\$19
4901140	HP Laser Jet XIP driver	\$1,644	\$18
4901142	Large Format TIFF driver	\$3,869	\$48
4901143	Small Format Windows driver (10 pack)	\$1,306	\$15
4901556	Small Format Windows driver	\$155	\$2
4901144	3M 2950 driver	\$6,287	\$63
4901170	Xerox Docutech 6135 driver	\$7,641	\$96
4901155	Xerox Docutech 6180 driver	\$7,641	\$96
Pricing Notes:			
➤ Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.)			
➤ Wide Format PCs include a 90-day Warranty			
➤ * Maintenance Contract includes 2 Incidents			

Wide Format Printing Systems - Engineering Exec

Engineering Exec Products - Purchase (SIN 51-100) & Maintenance (SIN 51-57)			
Model Number	Description	GSA Price	GSA Maintenance- ALL PLANS (SIN 51-57)
<u>Océ Print Exec Pro Client Licenses - Fixed</u>			
4901147	Electronic Job Ticket - 1 fixed	\$242	\$4
4901148	Electronic Job Ticket - 20 fixed	\$4,352	\$59
4901550	Electronic Job Ticket - 50 fixed	\$9,575	\$132
4901551	Electronic Job Ticket - 100 fixed	\$13,057	\$180
4901151	Set Printer Manger - 1 fixed	\$427	\$6
4901152	Set Printer Manager - 20 fixed	\$7,039	\$99
<u>Océ Print Exec Pro Client Licenses - Concurrent</u>			
4901149	Electronic Job Ticket - 1 concurrent	\$967	\$14
4901150	Electronic Job Ticket - 5 concurrent	\$4,352	\$59
4901552	Electronic Job Ticket - 20 concurrent	\$15,669	\$217
4901553	Electronic Job Ticket - 50 concurrent	\$33,852	\$483
4901554	Electronic Job Ticket - 100 concurrent	\$45,458	\$629
4901153	Set Printer Manager - 1 concurrent	\$1,599	\$23
4901154	Set Printer Manager - 5 concurrent	\$6,932	\$99
4901561	Set Printer Manager - 20 concurrent	\$26,114	\$363
4901562	Set Printer Manager - 50 concurrent	\$58,032	\$798
<u>Océ Print Exec Pro Add-On Products</u>			
4901156	Automatic Queue Processing	\$4,799	\$97
4901555	Adobe PDF Option (server)	\$2,418	\$33
4901559	Adobe PDF Option (spooler)	\$1,209	\$18
4901585	Adobe PDF Option (server) Upgrade Only	\$1,596	\$33
4901586	Adobe PDF Option (spooler) Upgrade Only	\$870	\$18
4901572	Non-Windows Gateway Service (LPD)	\$218	\$3
4901168	PlotPortal for Formtek:Orion	\$3,482	\$58
<u>Océ Print Exec Pro - PC's</u>			
PC-GE2	Océ General PC (GSA Install \$91 - if purchased separately)	\$1,627	\$24
PC-SVR2	Oce Server PC (Windows 2003)	\$2,584	\$39
9712561	15" Flat Panel Monitor w. Security Kit	\$766	
9713143	19" LCD Monitor	\$957	
<u>Océ Doc Exec Pro Server Software</u>			
4901157	Doc Exec Pro server software	\$7,299	\$138 *
4901167	Web Server software	\$3,385	\$80
<u>Pricing Notes:</u>			
<ul style="list-style-type: none"> ➤ Océ Software has 90-day Warranty (on media only. Maintenance begins first day after warranty period of 90 days.) ➤ Wide Format PCs include a 90-day Warranty ➤ * Maintenance Contract includes 2 Incidents 			

Wide Format Printing Systems - Engineering Exec

Engineering Exec Products - Purchase (SIN 51-100) & Maintenance (SIN 51-57)

Model Number	Description	GSA Price	GSA Maintenance- ALL PLANS (SIN 51-57)
Océ Doc Exec Pro Client Software			
4901177	Doc Exec Pro client - 1 fixed (qty ordered 1 –3)	\$261	\$4
4901177	Doc Exec Pro client - 1 fixed (qty ordered 4 – 9)	\$232	\$4
4901177	Doc Exec Pro client - 1 fixed (qty ordered 10 +)	\$203	\$4
4901178	Doc Exec Pro client - 20 fixed (qty ordered 1 –3)	\$4,159	\$58
4901178	Doc Exec Pro client - 20 fixed (qty ordered 4 – 9)	\$3,675	\$58
4901178	Doc Exec Pro client - 20 fixed (qty ordered 10 +)	\$3,385	\$58
4901179	Doc Exec Pro client - 1 concurrent (qty ordered 1 –3)	\$958	\$14
4901179	Doc Exec Pro client - 1 concurrent (qty ordered 4 – 9)	\$870	\$14
4901179	Doc Exec Pro client - 1 concurrent (qty ordered 10 +)	\$870	\$14
4901180	Doc Exec Pro client - 5 concurrent (qty ordered 1 –3)	\$4,352	\$58
4901180	Doc Exec Pro client - 5 concurrent (qty ordered 4 – 9)	\$3,772	\$58
4901180	Doc Exec Pro client - 5 concurrent (qty ordered 10 +)	\$3,385	\$58
Océ Doc Exec Pro Add-Ons			
4901159	Advanced Import & Index	\$4,256	\$72
4901160	Database Import	\$2,805	\$50
4901564	Database Import - single use license	\$774	
4901542	Scan-to-File Processor	\$2,418	\$34
4901156	Automatic Queue Processing	\$4,799	\$97
Océ Doc Exec Pro - PC's			
PC-GE2	Océ General PC (GSA Install \$91 - if purchased separately)	\$1,627	\$24
PC-SVR2	Oce Server PC (Windows 2003)	\$2,584	\$39
9712561	15" Flat Panel Monitor w. Security Kit	\$766	
9713143	19" LCD Monitor	\$957	

Pricing Notes for ALL Océ Engineering Exec Products:

- Removal Charges may be waived when Océ machine being removed is being upgraded/ downgraded by another Océ product, regardless of transaction alternative.

Previous Configurations:

EE401 = 4901118 + 4901147 + 4901149 + 6152710 / EE401 Note: 4901118 already includes 1 fixed client and 2 concurrent clients.

Therefore, after you add the required 1 fixed client (4901147) and the 1 concurrent client (4901149) the customer software bundle will include 2 fixed clients and 3 concurrent clients.

EE404 = 4901171 + 4901172 + (3) 4901174 + 4901158 + 6152710 / EE404U = 4901523 + (2) 4901524 + 4901177 + (3) 4901525 + (2) 4901179

EE404 Note: 4901171 already includes 1 fixed client. Therefore, after you add the required 1 fixed client (4901172) and the 3 concurrent clients (4901174) the customer software bundle will include 2 fixed clients and 3 concurrent clients.

EE403 = 4901157 + (2) 4901177 + 4901180 + 6152700 / EE403U = 4901546 + (2) 4901526 + 4901166 and Document Publishing

EE403 Note: 4901157 already includes 1 fixed client and Import & Index software. Therefore, after you add the required 2 fixed clients (4901177) and the 1 concurrent 5 pack clients (4901180) the customer software bundle will include 3 fixed clients, 5 concurrent clients and Import & Index software.

EE414 = 4901545 + (2) 4901163 + 4901166 + 6152700

EE414 Note: 4901545 already includes 1 fixed client and Import & Index software. Therefore, after you add the required 2 fixed clients (4901163) and the 1 concurrent 5 pack clients (4901166) the customer software bundle will include 3 fixed clients, 5 concurrent clients and Import & Index software.

Wide Format Printing Systems - Océ Plan Center

Océ's Plan Center - Purchase (SIN 51-100)

Model Number	Description	GSA Price	GSA Install	GSA Removal **
4936901 *	Shop Manager * (* Helpdesk Incident 10-pack is RECOMMENDED with every Shop Manager order. Helpdesk Incidents are available on an Open Market basis only).	\$32,450		
4936900	CD- Pack - -	No Charge		
4936903	Shop Integrator	\$97		
4936904	Shop Client	\$19		
4936902	Hosting Service - 3 GB	No Charge		
4936902	Additional Capacity: 3.1 - 10 GB (charge per month per GB)	\$39		
4936902	Additional Capacity: 10.1 - 25 GB (charge per month per GB)	\$39		
4936902	Additional Capacity: 25.1 GB + (charge per month per GB)	\$39		
9717659	Océ Plan Center system admin training (2 day)	\$2,863		
9717687	Océ Plan Center Reprographers Workshop (1 Day)	\$1,432		
PC-GE2	Océ General PC (* GSA Install \$91 - if purchased separately)	\$1,627	\$91 *	
9712561	15" Flat Panel Monitor w. Security Kit	\$766		
9713143	19" LCD Monitor	\$957		

Pricing Notes:

- Océ Software has 90-day Warranty (on media only. Maint. begins first day after warranty period of 90 days.)
- Wide Format PCs include a 90-day Warranty
- * Help Desk Incident 10-pack is RECOMMENDED with every Shop Manager order. Helpdesk Incidents are available on an Open Market basis only
- ** Removal Charges may be waived when Océ machine being removed is being upgraded/ downgraded by another product, regardless of transaction alternative.

Océ's Plan Center - Monthly Maintenance Pricing (SIN 51-57)

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium **	GSA Excess
4936901	Shop Manager	ALL Plans		\$271 *	\$15	
4936902	Hosting Service	ALL Plans		\$121		
PC-GE2	Océ General PC	ALL Plans		\$24		

Pricing Notes:

*Maintenance Contract includes 2 Incidents

**GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium

Wide Format Printing Systems - Scanners

Scanners - Purchase (SIN 51-100)				
Model Number	Description	GSA Price	GSA Install	GSA Removal **
<u>New Scanners</u>				
4962068	CS4136 36" Full Color Scanner	\$10,542	\$338	\$675
4962069	CS4136S 36" High Speed Full Color Scanner	\$14,992	\$338	\$675
4962070	CS4142S - 42" color scanner with stand, mnt kit	\$15,959	\$338	\$675
4962071	CS4142S - 42" Hi speed color scanner, stand, mnt kit	\$19,247	\$338	\$675
4962072	CS4154S - 54" Hi speed color scanner	\$26,985	\$338	\$675
<u>Scanners</u>				
4962094	Aperture Card Scanner	\$36,459	\$504	\$856
<u>Software</u>				
PC-GE2	Océ General PC (*GSA Install - if purchased separately)	\$1,627	* \$91	
4962081	Color Copy Software - Océ Scan	\$667		
350R1M	Océ View Station (software only)	\$774		
352R1	Océ Batch Processor Upgrade - View Station Required	\$2,128		
9712561	15" Flat Panel Monitor w. Security Kit	\$766		
9713143	19" LCD Monitor	\$957		
15-7-062217	Tape Backup kit	\$2,393		
15-0-062321	200 GB EIDE hard disk	\$479		
15-1-062320	1GB Memory Upgrade	\$191		
<u>Accessories to Scanners</u>				
4962084	Upgrade Card CS40xx / CS41xx	\$1,934	\$116	
4962249	Scanner Maintenance Kit 42"	\$629		
4962222	Scanner Maintenance Kit (C403/4x)	\$629		
4962223	Scanner Maintenance Kit (C405x)	\$629		
4962224	Scanner Maintenance Kit (54" Scanners)	\$629		
4962211	Scanner Receiving tray 36"	\$280	\$156	
4962240	Scanner Receiving Tray 54"	\$280	\$156	
9718420	36 x 48 Document Carrier	\$34		
<u>Pricing Notes:</u>				<u>Notes:</u>
<ul style="list-style-type: none"> ➤ Previous Configurations: 3000NT = 3000k + DDC-MK + 15-6-062317 + 350R1M + 352R1 ➤ Previous Configurations: CS4031 = CS4030 + 4962202 ➤ Previous Configurations: CS4036 = CS4035 + 4962202 ➤ Model 3000 NT Warranty (Outright Sale & LTOP) = 90 Days ➤ Model 3000 NT Rental Conversion = 90 Days minus prior period of rental ➤ Parts that are considered consumables are, but not limited to lamps, drums, charts, inks and glass. Consumable parts will be billed at list price to the customer. ➤ All REMAN equipment has a 30 Day Warranty ➤ Display Graphics Products can only be sold and serviced in areas pre-approved by Océ-North America, Inc. ➤ Océ Software has 90-day Warranty (on media only. Maint. begins first day after warranty period of 90 days.) ➤ Wide Format PCs include a 90-day Warranty ➤ All Relocation Charges will be priced & quoted by Océ's Logistics Department at time of move ➤ All Excess Rigging & Stair Crawler Rates will be priced & quoted by Océ's Logistics Department at time of move ➤ ** Removal Charges may be waived when Océ machine being removed is being upgraded/ downgraded by another Océ product, regardless of transaction alternative. 				<ul style="list-style-type: none"> * Purchased Separately ** Customer installs Rasterex software or contract with AE

Wide Format Printing Systems - Scanners

Scanners - Monthly Maintenance Pricing (SIN 51-57)

Model Number	Description	Plan	Plan Description	GSA Zones 1 & 2	GSA Zone 3 Premium *	GSA Excess
4962068	CS4136 36" Full Color Scanner	Standard	Monthly	\$126	\$15	
4962069	CS4136S 36" High Speed Full Color Scanner	Standard	Monthly	\$126	\$15	
4962070	CS4142S - 42" color scanner with stand, mnt kit	Standard	Monthly	\$126	\$15	
4962071	CS4142S - 42" Hi speed color scanner, stand, mnt kit	Standard	Monthly	\$126	\$15	
4962072	CS4154S - 54" Hi speed color scanner	Standard	Monthly	\$126	\$15	
4962094 **	Aperture Card Scanner	Standard	Monthly	\$465	\$112	

Accessories to Scanners

PC-GE2	Oce General PC	Standard		\$24		
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Maintenance Pricing Notes

- *GSA Zone 3 Monthly Pricing = GSA Zones 1 & 2 + GSA Zone 3 Premium
- ** Maintenance Contract Includes 2 Incidents per Year
- 5% discount off base maintenance for 2+ similar units installed at same location/ facility
- Standard Service Plans: include labor, travel and all parts except consumables. Parts that are considered consumables are but not limited to lamps, drums, charts, inks and glass. Consumable parts will be billed at list price to the customer.

Wide Format Printing Systems - Education Services

Oce Education Services – Purchase (SIN 51-100)		
Part Number	Description	GSA Price
9717659	Océ Plan Center system admin training (2 day)	\$2,863
9717663	Océ TDS400 User Training (1/ 2 day)	\$864
9717664	Océ TDS600 User Training (1/ 2 day)	\$864
9717665	Océ TDS800 User Training (1/ 2 day)	\$864
9717669	Océ TDS610 Scanner User Training (1/ 2 day)	\$864
9717670	Océ TDS810 Scanner User Training (1/ 2 day)	\$864
9717687	Oce Plan Center Reprographers Workshop (1 Day)	\$1,432
9717726	TDS320 User Training	\$864
9717725	TDS700 Operator Training	\$864
9717801	Color scanner and STF Training (1/2 day)	\$864
9717802	Color Copy Software user Training	\$864
9717816	TCS400 Key Operator Training (1/2 day)	\$864
9717817	Oce Print Exec Workgroup User Training (1/2 Day)	\$864
9717818	Oce Account Center User Training (1/2 Day)	\$864
9717855	Océ Doc Exec Web User training (1/2 day)	\$864
9717856	Océ Doc Exec Pro User training (1/2 day)	\$864
9717858	Océ Doc Exec ADM System Admin training (2days)	\$2,863
9717859	Print Exec Pro Upgrade training (1 day)	\$1,432
9717900	Océ 9800 Key Operator Training (1/2 day)	\$864
9717902	Océ 9600 Key Operator Training (1/2 day)	\$864
9717903	Océ 3165 Key Operator Training (1/2 day)	\$864
9717904	Océ 9400 User Training (1/2 day)	\$864
9717905	Océ Doc Exec Sys Admin (1 day)	\$1,432
9717906	Océ Doc Exec User Training (1/2 day)	\$864
9717907	Basic Print Exec Pro Admin. Training (1 day)	\$1,432
9717908	Document Distribution/Publishing (1/2 day)	\$864
9717910	Océ ReproStation, JobDirector, Scan Stn (1/2 day)	\$864
9717911	Océ ReproDesk (2 days)	\$2,863
9717912	Electronic Job Ticket Training (1/2 day)	\$864
9717913	Import and Index Training (1/2 day)	\$864
9717914	Set Print Manager Training (1/2 day)	\$864
9717915	Advanced Document Mgmt Training (1/2 day)	\$864
9717916	Database Import Training (1/2 day)	\$864
9717917	Electronic Job Ticket for the Web Training (1/2 day)	\$864
9717919	Advanced Import and Index Training (1/2 day)	\$864
9717921	Océ Print Exec Pro User Training (1 day)	\$1,456
9717922	Océ Doc Exec Pro User Training (1 day)	\$1,412
9717926	Océ Print Exec Pro System Admin Training (2 days)	\$2,863
9717927	Océ Doc Exec Pro System Admin Training (2 days)	\$2,863
9717928	Automatic Queue Processing Training (1/ 2 day)	\$864

Wide Format Printing Systems - Education Services

Oce Education Services – Purchase (SIN 51-100)		
Part Number	Description	GSA Price
9717938	Repro Desk Advanced User training (1/ day)	\$864
9717939	Repro Desk Basic User training TDS400/600 (1 day)	\$1,432
9717940	Repro Desk Level II user training TDS400/600	\$1,432
9717980	Océ 3000 Microfilm Scanner Training (1/2 day)	\$864
9717990	Additional travel charge, >100 miles from Oce loc. (For Trainers)	Actual Expense
9717991	Additional travel charge, >100 miles from Oce loc. (For AE's)	Actual Expense
9718017	Advanced Color Printer/RIP training workshop (2days)	\$785
9718020	Océ 9800 Key Operator Training (1/2 day)	\$222
9718021	Océ 9700 Key Operator Training (1/2 day)	\$222
9718022	Océ 9600 Key Operator Training (1/2 day)	\$222
9718023	Océ 3165 Key Operator Training (1/2 day)	\$222
9718024	Océ 9400 User Training (1/2 day)	\$222
9718030	Océ ReproStn, Job Director, Scan Stn (1/2 day)	\$222
9718140	TSS Digital Basics training (3 days)	\$815
9718080	Oce 3000 Microfilm Scanner Training (1/2 day)	\$222
9718081	Print API Developer training (1 or 2 people)	\$1,481
9718082	Print API Developer training (additional person)	\$543
9718091	Engineering Exec Reseller training (5 days)	\$1,358
9718129	WFPS Reseller AE Training (5 days)	\$938
9718134	WFPS Reseller Sales Training (5 days)	\$839

Oce Education Services – Purchase (SIN 51-100)

Product Training - On-Site Training Notes:

- On- site pricing is based on training up to 4 students/ class.
- All training is conducted during normal Oce business hours.
- Travel charges are included in price if customer is located within 100 miles of the nearest Oce office.
- All on- site training requests are completed within 14 days of machine installation.
- Upon order confirmation, all training dates are coordinated with the customer by the Oce Education Services administrator or trainer.
- System Admin training is mandatory for all PrintExec and DocExec Pro system sales.
- Training fees do not include return visits by CTR's or AE's.

Customer Training Notes: All pricing is handled on a quotation basis. / Once training Consultant contacts the customer to define requirements, material, etc.

Central Training Notes:

- All pricing is based on a per student basis / Customer is responsible for all travel, food & lodging expenses. / All training is conducted during normal Oce business hours.

Train - the - Trainer Notes:

- Pricing is based on training up to 2 students per class. / Customer is responsible for all travel, food & lodging expenses. / All training is conducted during normal Oce business hours.

Wide Format Printing Systems - Implementation & Help Desk Services

Océ Implementation and Help Desk Services – Purchase (SIN 51-100)		
Part Number	Description	GSA Price
Océ Implementation Services		
6152200	Project Management Service (Full Day) **	\$1,777
6152200	Project Management** (per day - more than 5 days)	\$1,382
6152202	System Integration Service (1/2 Day) **	\$815
6152203	Systems Analysis (Full Day) **	\$1,432
6152203	System Analysis** (per day - more than 5 days)	\$1,135
6152205	Systems Analysis (1/2 Day) **	\$864
6152206	System Integration Service (Full Day) **	\$1,412
6152206	System Integration** (per day - more than 5 days)	\$1,086
6152207	Project Management** (1/2 day)	\$889
9717991	Additional travel charge, >100 miles from Océ loc. (For AE's)	Actual Expense
TBA*	Advanced Business Services	Quotation

Pricing Notes:

- Project Management Services can be sold in 1/2 day or full day increments.
- * Item Number will be a unique ABS# assigned by Systems Integration at time of Quotation.
- ** Travel up to 100 miles from nearest Océ office is included. If travel beyond that distance is required, item # 9717990 must be added.

Océ Help Desk Services		
6152710	Wide Format Help Desk Services (5 Incident Pack) { Incidents are valid for 5 years or until incidents are used up, whichever comes first} Available on an Open Market basis only	Open Market
6152700	Wide Format Help Desk Services (10 Incident Pack) { Incidents are valid for 5 years or until incidents are used up, whichever comes first} Available on an Open Market basis only	Open Market
6152711	Wide Format Help Desk Services (25 Incident Pack) { Incidents are valid for 5 years or until incidents are used up, whichever comes first} Available on an Open Market basis only	Open Market
6152701	Wide Format Help Desk Services (50 Incident Pack) { Incidents are valid for 5 years or until incidents are used up, whichever comes first} Available on an Open Market basis only	Open Market
6152706	Wide Format Help Desk Services (Individual Incident) { Incidents are valid for 5 years or until incidents are used up, whichever comes first} Available on an Open Market basis only	Open Market
6152712	Wide Format Océ Help Desk Services - 2 Incidents ** { Incidents are valid for 5 years or until incidents are used up, whichever comes first} Available on an Open Market basis only	Open Market

Pricing Notes:

- * All Incident Agreements are now valid for 5 years or until incidents are used up, whichever occurs first. (as of February 2007).
- ** 2 Incident pack is a special package rate for color scanners bundled with Océ' Color Copy Software, 30 day trail.
- All Océ Software has 3 (three) Months Warranty

Wide Format Printing Systems - Discontinued Product Section

DISCONTINUED PRODUCTS: REMOVAL CHARGES

Model	Description	GSA Removal	Model	Description	GSA Removal
7700	Printer	\$826	87xx	Diazo Machine	\$554
7701	Scanner	\$383	9500	Diazo Machine	\$1,652
7704	Long Copy Option	\$222	365A / 123M	Folders	\$332
7707-7707A-7707B	Controller	\$453	4715	400 dpi, 36" monochrome scanner	\$554
7710	Folder	\$645	4730	800 dpi, 36" monochrome scanner	\$554
7712	Sorter	\$343	4770-Reman	Reman Color Scanner	\$554
7714	Flat Sheet Sorter	\$635	705x	7050 Series	\$272
9535		\$715	9300	Print Engine	\$252
9555 / 9555S		\$776	9300K	Print Engine, 64mb	\$227
9575 / 9575S		\$826	945x-Reman	94xx Reman Printer	\$252
9500	Scan to File Software	\$332	947x-Reman	9400 Multifunction Reman Printer	\$363
7000		\$272	94xx II (A)	Printers	\$252
7020		\$222	9400K	9400 reman print engine	\$227
7025		\$363	9410K	9400-II reman scanner	\$292
7100		\$383	94xx II (A)	9400 Multifunction system	\$363
7150	7150 PPC Copier	\$393	9410	9400 old color reman scanner	\$101
7300		\$655	9600	Print Engine	\$806
7350		\$655	9610	Scanner	\$282
7500 / 7500S		\$1,209	97xx	9700 Copiers, Printers, Multifunctions	\$1,491
7600		\$655	97xx	9700 Copiers, Printers, MFs w/ folder	\$1,874
9036		\$383	97xxRPO	9700 Printers & MFs w/ Repro Desk	-
905		\$494	97xxRPO	9700 Printers & MFs w/ Rdesk & Fldr	-
910		\$494	98xx	9800 Copiers, Printers, and Multifunctions	\$2,791
9050		\$494	98xx	9800 Copiers, Printers, and MFs w/ folder	\$3,284
9150		\$494	98xxRPO	9800 Printer and MF w/ Repro Desk	-
3200 / 3210	Microfilm	\$433	98xxRPO	9800 Printer and MF w/ Repro Desk w/folder	-
3300 / 3310	Microfilm	\$433	705	9800 1st Folder Section	\$494
3450	Microfilm	\$665	9810-Reman	Reman Scanner	\$433
60xx	Scanner	\$443	98400	9800 High Capacity Stacker	\$756
90xx	Plotter	\$443	335x	TDS300 Printers	\$977
18xx	Graphics Machine	\$443	3315	Scanner	\$292
535x	Ink Jet Printers	\$443	445x	TDS400 Printers	\$977
CS505x	Color Printers	\$443	4410	Scanner	\$292
52xx	Graphics Machine	\$443	4410S	Stand Alone Scanner	\$373
98xx	Graphics Machine	\$443	462x	TCS400 Printers	\$594
	PD Machine	\$161	4610	Scanner	\$408
42xx	Diazo Machine	\$887	8820	Print Engine	\$2,403
45xx	Diazo Machine	\$887	CS40xx	Color Scanners	\$675
748	Diazo Machine	\$554	CS6060	CS6060	\$1,008
934	Diazo Folder	\$1,028	3000k	3000 Aperture Card Scanner	\$594
875	Diazo Machine	\$554	336	Repro Desk 4.30 Controller	\$212

Pricing Notes for Discontinued Products:

- o Removal charges apply to de-installation of return Rental machines only.
- o Removal charges do not apply to the de-install of a competitive Trade-In for Océ upgrade equipment.
- o All installation and removal fees include applicable freight charges.
- o Contact Logistics for relocation quote

Wide Format Printing Systems - Discontinued Product Section

DISCONTINUED PRODUCTS: SUPPLIES

Model Number	Description	GSA Price	Yield
Supplies for Digital Machines			
33-980	7700 Toner - 1 cartridge	\$296	10,600 sq ft
33-988	7700 Developer - 3 bags	\$778	330,000 sq ft
33-9500 00000	95xx Toner - 6 bottles	\$873	40,200 sq ft
25001868	705X Toner - 2 bottles	\$264	
2926744	705X Developer - 1 bottle	\$418	
25001878	9300/9400 Toner	\$283	
2955018	9300/9400 Developer	\$431	
Supplies for Other PPC Machines			
26901113	7100 Toner - (6) 500 gr bottles	\$826	40,200 sq ft
33-7150 00000	7150 Toner - (3) cartridges	\$956	40,200 sq ft
2637300	7300 Toner - (10) 250 gr bottles	\$995	40,200 sq ft
2627500	7500 Toner - (6) 450 gr bottles	\$676	40,200 sq ft
26901122	7350/7600 Toner - (6) 500 gr bottles	\$810	40,200 sq ft
33-636 00000	9036 Toner - 1 cartridge	\$354	40,200 sq ft
33-639 00000	9036 Developer - (2) 1.5 kg bags	\$664	40,200 sq ft
33-825 00000	910 Toner - 2/ctn	\$487	30,000 sq ft (1,666 copies/btl)
33-7360 00000	7360 Toner Kit - (6) 500 gr bottles & 1 waste	\$1,003	50,000 sq ft
Supplies for Micrographic Machines			
26901115	32xx/33xx Toner - (10) 7oz btls	\$428	30,000 sq ft
9910015	32xx/33xx Developer - (2) 3.3lb packages	\$361	60,000 sq ft
26901121	3450 Toner - 4 bottles/carton	\$361	15,000 sq ft (5,000 clicks/btl)
9818229	3450 Developer - 1 bottle/carton	\$272	90,000 sq ft (120,000 clicks)
2623500	35xx Toner - (6) 450 gr. Bottles	\$676	45,360 sq ft
Supplies for PD/Diazo Machines			
22-750080	PD101 Activator - (4) 250 ml bottles	\$77	5,300 sq ft
22-761404	PD404 Activator - (3) 425 ml bottles	\$96	6,700 sq ft
22-761012	PD4400 Activator - (3) 1 pint bottles	\$96	7,500 sq ft
Supplies for TCS400			
1060015090	TCS400 Black Ink - 400ml	\$189	
1060015091	TCS400 Yellow Ink - 400ml	\$189	
1060015092	TCS400 Cyan Ink - 400ml	\$189	
1060015093	TCS400 Magenta Ink - 400ml	\$189	
S7230849	TCS400 Black Head (25ml)	\$166	
S7230850	TCS400 Cyan Head (25ml)	\$166	
S7230851	TCS400 Magenta Head (25ml)	\$166	
S7230852	TCS400 Yellow Head (25 ml)	\$166	
29953827	TCS400 Black Combo Pack	\$237	
29953829	TCS400 Cyan Combo Pack	\$237	
29953830	TCS400 Magenta Combo Pack	\$237	
29953828	TCS400 Yellow Combo Pack	\$237	

**Wide Format - Maintenance & Rental Renewal -
SIN 51-57 and SIN 51-58**

Maintenance Renewals (Mod 132)

Maintenance Renewal Pricing will be provided each FY to the Federal Government. Maintenance Renewal Pricing will be increased in accordance with Océ's Commercial Pricing Increases and will be quoted on an Open Market Basis.

*See Pages 87 through 89
for list of Discontinued Items.*

Rental Renewals (Mod 132)

Rental Renewal Pricing will be provided each FY to the Federal Government. Rental Renewal Pricing will be increased in accordance with Océ's Commercial Pricing Increases and will be quoted on an Open Market Basis.

*See Pages 87 through 89
for list of Discontinued Items.*

Wide Format - Maintenance & Rental Renewal - SIN 51-57 and SIN 51-58

List of Discontinued Products:

Model	Description
Model 9300	
9300k	Print Engine, 64mb
9335k	1 roll unit
9336k	2 roll unit
9302	Frisco Controller
4936542	9400 Repro Desk 1.6 Print Server Software

Previous Configurations

9305 = 9300k + 9335k +9302

9306 = 9300k + 9336k +9302

9400 old color and 9400-II	
9455-Reman	9400 Printer / 1 roll (32 MB)
9456-Reman	9400 Printer / 2 roll (32 MB)
9475-Reman	9400 Multifunction / 1 roll (48 MB)
9476-Reman	9400 Multifunction / 2 roll (48 MB)
9410	9400 old color reman scanner
9455A	1 roll printer, 128 Mb, EPC controller
9456A	2 roll printer, 128 Mb, EPC controller
9475A	1 roll multifunction system, 128 Mb, EPC controller
9476A	2 roll multifunction system, 128 Mb, EPC controller
9455II	1 roll printer, 128 Mb, EPC controller
9456II	2 roll printer, 128 Mb, EPC controller
9475II	1 roll multifunction system, 128 Mb, EPC controller
9476II	2 roll multifunction system, 128 Mb, EPC controller
9400k	9400 reman print engine
9410k	9400-II reman scanner
Accessories for the 9400 and 9400-II	
94335	Scan Station with PC
94337	Scan Station with PC
94795	9400 ReproDesk 4.3
94705	9400 ReproDesk 4.3 Scan
94707	9400-II ReproDesk 4.3 Scan
94775	ReproDesk 4.3 Unlim. LAN
94STF	9400 Scan software
94STF2	9400II scan software
PC-SCSI	Océ SCSI PC
4936542	9400 Repro Desk 1.6 Print Server Software

Model TDS400	
4456	2 roll printer
4476	2 roll Multifunction System

Model	Description
Model TDS300	
3315	Scanner

Model 9600	
9601	Print Engine
315	NGC controller
336	Repro Desk 4.30 Controller
336STF	Repro Desk Scan License

TDS800 - New	
8820	Print Engine

TCS400	
Print Engines, Controller, and Scanner	
4620	1 roll print engine
4622	2 roll print engine
4623	3 roll print engine
888	Océ Power Logic 2.1 Controller
4610	Scanner

Analog Machines	
7050	7050 manual sheet feed
7051	7051 manual sheet feed with retention
7055	7055 1 roll PPC copier w/retention & stand
7056	7056 2 roll PPC copier w/retention & stand
7050K	7050 manual sheet feed
7051K	7051 manual sheet feed with retention
7055K	7055 1 roll PPC copier w/retention & stand
7056K	7056 2 roll PPC copier w/retention & stand

Scanners	
4715	400 dpi, 36" monochrome scanner
4730	800 dpi, 36" monochrome scanner
CS4037	36" Color Scanner
3000k	3000 Aperture Card Scanner

Accessories for Scanners	
4962181	OCC v6.0
4962182	OCC Lite v6.0

Wide Format - Maintenance & Rental Renewal - SIN 51-57 and SIN 51-58

List of Discontinued Products: Continued....

Model	Description	Model	Description
Model 9700		Model 9800 – Reman ... Continued...	
9735	9700 Copier / 2 roll	Accessories for Model 9800	
9736	9700 Copier / 2 roll w/ folder	9810-reman	Reman Scanner
9740	9700 Copier / 3 roll	705	9800 1st Folder Section
9741	9700 Copier / 3 roll w/ folder	710	9800 2nd Folder Section - required with 1st Section
9755	9700 Printer / 2 roll	98400	9800 High Capacity Stacker
9756	9700 Printer / 3 roll	98410	9800 Flat original scanner stacker tray
9757	9700 Printer / 2 roll w/ folder	9712578	High Volume Stacker
9758	9700 Printer / 3 roll w/ folder	850	2-Belt Folder Delivery Unit 1st Section
9775	9700 Multifunction / 2 roll	851	2-Belt Folder Delivery Unit 2nd Section - required
9776	9700 Multifunction / 3 roll	98411	97/9800 Printer Tray
9777	9700 Multifunction / 2 roll w/ folder	9832	9800 ReproStation 3.0/Windows 95
9778	9700 Multifunction / 3 roll w/ folder	720P	9800 3-Hole Punch Unit
9749RPO	9700 Printer w/ Repro Desk - 2 roll	98330	9800 Scan Station / Win 3.1
9750RPO	9700 Printer w/ Repro Desk - 3 roll	98335	9800 Scan Station / Win NT
9751RPO	9700 Printer w/ Repro Desk - 2 roll w/ folder	98336	9800 Scan Station 3.0 / Win NT
9752RPO	9700 Printer w/ Repro Desk - 3 roll w/ folder	98340	9800 Scan/Repro Station / Win 3.1
9769RPO	9700 Multifunction w/ Repro Desk - 2 roll	98345	9800 Scan/Repro Station / Win NT
9770RPO	9700 Multifunction w/ Repro Desk - 3 roll	98346	9801 Scan/Repro Station 3.0/ Win NT
9771RPO	9700 Multifunction w/ Repro Desk - 2 roll-fold	98351	ScanStation 3.0
9772RPO	9700 Multifunction w/ Repro Desk - 3 roll-fold	98376C	ReproDesk 4.3 server sw
Accessories for the 9700		983150	Repro Desk 4.2 Remote Unlimt. License
9710	9700 Upgrade Printer to Multifunction	4936529	Repro Desk Unlimited LAN Client License
735 & 710	9700 Folder - 2 unique pieces	4936528	Repro Desk Remote Client License
		98355	9800 Reprodesk 4.30 STF
Model 9800 - Reman		983165	9800 Reprodesk 4.30 Postscript out
9801-reman	Reman 9800 Print Engine	983175	9800 Reprodesk 4.30 HPGL-out
394-reman	Reman 9800 Océ EPC-II Controller Upgrade Kit	Previous Configurations:	
9840	9800 Copier	9840	9877
9841	9800 Copier w/ folder	9841	9870RPO
9856	9800 Printer	9876	9872RPO
9857	9800 Printer w/ folder		98376
9876	9800 Multifunction		
9877	9800 Multifunction w/ folder		
9850RPO	9800 Printer w/ Repro Desk		
9852RPO	9800 Printer w/ Repro Desk w/folder		
9870RPO	9800 Multifunction w/ Repro Desk		
9872RPO	9800 Multifunction w/ Repro Desk w/folder		
9801-reman	Reman 9800 Print Engine		

Wide Format - Maintenance & Rental Renewal - SIN 51-57 and SIN 51-58

List of Discontinued Products: Continued....

Model	Description	Model	Description
Ink Jet Printers		Engineering Exec ... Continued...	
Printers		<i>Océ Doc Exec</i>	
CS6060	CS6060	4901171	Doc Exec server software
Accessories to the CS6060		4901523	DE to DEP server
4926017	Accessory Set Pack	4901172	Doc Exec client - 1 fixed
4962018	Starter Kit	4901173	Doc Exec client - 20 fixed
9713072	Mandatory Additional Ink Set	4901524	DE to DEP fixed client upgrade
9713076	One-Year Telephone Support - from GIA	4901174	Doc Exec client - 1 concurrent
9717721	Océ Printshop in a Box with Central Training	4901175	Doc Exec client - 5 concurrent
9717720	Optional On-Site Training	4901525	DE to DEP concurrent client upgrade
PS60	Onyx PosterShop 6.0 Océ edition	4901158	Import & Index
3010102496	Onyx Production House 6.0 Océ edition	4901539	I&I to Advanced I&I upgrade
3010103312	Océ CS6060 Driver Only	4901539	I&I to Advanced I&I upgrade
9717722	One-Day CTR Training	4901546	DEP to DE-ADM server software upgrade
M-0011	Single Air Purification System	4901526	DEP to DEP-ADM fixed client upgrade
M-0084	Upgrade to a Dual Air Purification System	4901158	Import & Index
4962025	Dryer	4901183	Document Distribution
4962020	Roll Cover	4901187	CD/DVD Writer License
4962021	Exhaust Attachment	4901184	Document Publishing
		4901186	Pioneer DRM100x Jukebox License
Engineering Exec Products		4901539	I&I to Advanced I&I upgrade
4901161	Desktop Scanning	4901545	Doc Exec ADM Server Software
4901136	Xerox 8845 Driver	4901163	ADM+DE-ADM client - 1 fixed
4901130	Oce 7700 Driver	4901164	ADM+DE-ADM client - 20 fixed
4901127	Oce 9500 Driver	4901165	ADM+DE-ADM client - 1 concurrent
4901145	Wicks & Wilson Driver	4901166	ADM+DE-ADM client - 5 concurrent
Océ Print Exec Pro			
9712770	Print Exec Pro CATIA Software CD		
4901565	Print Exec Pro CATIA Base License		
4901566	CATIA - 1 Personal Print Client		
4901567	CATIA - 5 Workgroup Print Clients		
4901568	CATIA - 10 Workgroup Print Clients		
4901569	CATIA - 20 Workgroup Print Clients		
4901570	CATIA - 50 Workgroup Print Clients		
4901571	CATIA - 100 Workgroup Print Clients		

DOCUMENT MANAGEMENT SERVICES & MAIL MANAGEMENT SERVICES

Océ Business Services (OBS)
900 19th Street, Suite 200,
Washington, DC 20006

Primary POC: Wayne Frahn /
Executive Director Of Sales, Eastern Reg.
Office: 212 502 2116 (Office)
E-mail: Wayne.Frahn@oce.com



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- ❖ SIN 51 501 Needs Assessment and Analysis Services
- ❖ SIN 51 504 Record Management Services
- ❖ SIN 51 505 Document Production Services
- ❖ SIN 51 506 Document Conversion Services

MAIL MANAGEMENT SERVICES:

- ❖ SIN 733 1 Mail Room Administrative Support
- ❖ SIN 733 3 Miscellaneous Mail Services
- ❖ SIN 733 4 List Management Services
- ❖ SIN 733 5 Mail Room Ergonomic Analysis Services
- ❖ SIN 733 6 Mail Screening and Inspection Services

Oce Business Services

DOCUMENT MANAGEMENT SERVICES - PRICING

Includes: SIN 51 501 Needs Assessment and Analysis Services, SIN 51 504 Record Management Services, SIN 51 505 Document Production Services and SIN 51 506 Document Conversion Services

Document Management Services		
* Geographic Service Location(s):	GSA Rates	
<u>OBS Labor Category</u>	<u>Hourly</u>	<u>Daily</u>
Project Manager (Area Manager II)	\$63.41	\$507.26
Task Manager (Site Manager II)	\$48.42	\$387.32
General Clerk I (OSR II)	\$21.42	\$171.34
Production Clerk I (OSR I)	\$21.42	\$171.34
Production Clerk II {OSR II (Lead)}	\$24.56	\$196.45
Production Clerk III {Lead OSR (Supervisor)}	\$27.32	\$218.58
Photocopy Operator (OSR II)	\$23.06	\$184.50
Document Clerk (OSR II)	\$21.42	\$171.34
Director of Operations	\$89.64	\$717.15
Asst. Operations Director (Operations Manager)	\$67.16	\$537.25
Data Entry Clerk I (OSR I)	\$21.42	\$171.34
Data Entry Clerk II (OSR II)	\$24.56	\$196.45
Records Clerk I	\$21.42	\$171.34
Records Clerk II (Lead Records Clerk)	\$27.32	\$218.58
Copy Clerk I (OSR I)	\$23.06	\$184.50
Copy Clerk II (OSR II)	\$24.56	\$196.45
Quality Control Inspector {Lead OSR (Supervisor)}	\$32.90	\$263.17
Scanning Clerk I (OSR I)	\$21.42	\$171.34
Scanning Clerk II (OSR II)	\$24.56	\$196.45
Driver/Courier (OSR II)	\$25.09	\$200.70
Business Analyst	\$120.38	\$963.02
Customer Service Rep I	\$28.55	\$228.42
Customer Service Rep II	\$32.90	\$263.17
Customer Service Rep III	\$40.92	\$327.35

* Geographic Service Locations Include: Most Major Metropolitan Areas (NYC, Boston, Philadelphia, Pittsburgh, DC&VA&MD, Chicago, Detroit, Indianapolis, Kansas City, Atlanta, Miami, Houston, Dallas, San Antonio, Austin, Sacramento, Oakland, LA and San Diego). For Service Areas not covered above - Please contact Glen Irwin (OBS) to confirm if Services are available in your Area. Phone Number: Glen Irwin – 202-292-2271. E-mail: Glen.Irwin@oce.com.

Océ Business Services

DOCUMENT MANAGEMENT SERVICES - SIN 51 501 - NEEDS ASSESSMENT AND ANALYSIS SERVICES (NAAS)

Consultations Services:

Contractors shall provide expert advise, assistance, guidance or counseling in support of agencies' management, organizational and business improvement efforts. They may also include studies, analyses and reports documenting any proposed developmental, consultative, or implementation efforts

Océ has a staff of analysis available Nationally for inspecting business processes. The organization is built around experts in Printing, imaging, scanning, mail processing, secure mail, Records and fleet enterprise management. Each of these experts is supported by technology for analyzing business process of document workflow. We have the capability in a print environment to attach a sniffer to the enterprise and account for all document production from a cost and productivity prospective. We have software tools that will direct and control print production with one common print driver. We have the ability to create a true fleet program including entry level HP support. In the records area we have dedicated analysis for retention program creation and destruction schedules. These experts also have Nationally expertise in document retention and support services. In the mail area we have people who have focused on mail solutions for over 15 years. These individuals have expertise in secure mail and evolving mail processing procedures. We have over 800 large mail customers with some doing over a million dollars per month in mail services.

Overview of an OCE Business analysis:

JOB TITLE	National Analyst
EXEMPT/NON-EXEMPT	Exempt
REPORTS TO	Director of Business Development

General Responsibilities:

The National Analyst is a member of the analyst team accountable for identifying client needs and finding ways to meet those needs by utilizing OBS' strengths. This person works closely with the Sales Team, Operations group and individual clients to identify areas of cost reduction and service enhancement that can be achieved through outsourcing with OBS.

- Conducts analysis through research of new equipment solutions, software applications, systems and processes to increase service levels or provide savings to a potential client
- Interfaces with Sales to receive objective and direction for potential client's outsourcing motives, identify product development and customer strategy, and produce documentation and graphical support
- Interfaces with client to confirm objectives, understand culture, and potentially encourage direction of project
- Interfaces with Operations for support and existing operational expertise
- Designs an operational plan for each analysis conducted which best utilizes the Company's strengths, while supporting the customer's requirements and the sales strategy
- Prepares extensive written documents, within finite time period, inclusive of spreadsheets, organizational charts, staffing matrices and floor plans
- Prepares response to specific questions regarding the Company's current or proposed operating practices
- Assists in preparing and presenting proposals and supports operational findings at formal presentation with sales team for the prospective client
- May assume role of Project Leader on multi-location or "large" analytical projects, including coordination of deadline and product submission, editing for product "style"/ fit for operations component, and acting as project interface with Sales
- Continually monitors the general technological environment and anticipates trends

Oce Business Services

SIN 51 501 - NEEDS ASSESSMENT AND ANALYSIS SERVICES (NAAS)... Continued

Minimum Qualifications:

- To be eligible for this position, the applicant must meet minimum qualifications.
- Deviations to this requirement must be approved by the Vice President of Human Resources.

EDUCATION	<ul style="list-style-type: none"> • Bachelor's Degree required
EXPERIENCE NECESSARY	<ul style="list-style-type: none"> • 4+ years experience in a related field • Project management experience • Technical experience a plus, particularly in the mail/print/document management area
EQUIPMENT KNOWLEDGE	<ul style="list-style-type: none"> • Advanced knowledge of all office equipment
COMPUTER SKILLS	<ul style="list-style-type: none"> • Knowledge of MS Word, Excel, PowerPoint • Advanced report writing skills
BASIC QUALIFICATIONS	<ul style="list-style-type: none"> • Ability to recognize and understand visual processes, interpret data and translate them into writing • Excellent analytical skills • Strong project management skills • Advanced customer service skills • Excellent platform and presentation skills • Excellent relationship management skills • Ability to develop, maintain and utilize relationships of all levels • Wide degree of creativity and latitude • Strong organizational and time management skills • Strong team approach to business • Strong written and oral communication skills • Ability to work well in stressful situations and be deadline sensitive

EXAMPLE OF TWO Records ANALYSIS BACKGROUNDS:

Example 1: Special project assessment for records and information management; 20 years experience in project management and micrographics. Expertise is workflow analyses, conversions, hardware and software assessments for both records and imaging, custom program design. Member of the Association of Legal Administrators (ALA) and ARMA. Industry experience: 20 years. OBS experience: 8 years.

Example 2: Unique strengths include litigation support, legal records management, electronic records management, document imaging, evaluate and recommend hardware and software, solution development, and legal research. Member of the Maryland Bar Association, the American Bar Association, ARMA, and the Association for Information and Image Management (AIIM). Industry experience: 16 years. OBS experience: 4.5 years.

General Requirements: The following general requirements are applicable to NAAS.

The contractor must have the capability to provide an overall assessment of a comprehensive turnkey solution. The contractor must clearly define the agency's requirements linked to the strategic goals to ensure high quality, cost-efficient solutions. The contractor must investigate the degree of importance based on objectives to determine the best strategy that will fulfill the requirement. The contractor must have the capability to collect data that is current and accurate and must maintain the integrity of the investment. The contractor must establish an ongoing dialogue with the agency to discuss the status, report on progress against current work schedule, understand any new issues, or concerns, report on standard product enhancements/revision plans, etc. This ongoing dialogue will allow the government to assess the performance against the original requirements and milestone schedule. The contractor must deploy a solution that is logically planned, sufficiency secured, easy to apply, administer, and manage. The contractor's results must be consistent with the scope of the agency requirements. Although, the contractor will make recommendations, the agency will be the final approving official. Deliverables: Depending upon the ordering agency the final report may include projected cost, a milestone schedule, and recommendations. Also, upon the agency's request, the report may be presented to the agency by various means. For example written document, oral presentation, cassettes, and videotapes. The Contractor warrants all services in accordance with the commercial practice. The price of the warranty shall be included in the purchase price of the item.

Océ Business Services

SIN 51 501 - NEEDS ASSESSMENT AND ANALYSIS SERVICES (NAAS)...Continued

RECORDS PROGRAM: Process: (similar for print/mail)

DOCUMENT & RECORDS MANAGEMENT SERVICES ANALYSIS OVERVIEW

An Océ Business Services' document and records services analysis consists of several phases. Each of these phases is integral to providing our prospective clients with the best possible solution to meet their needs. These phases are:

- Investigation
- Analysis and Research
- Formulation

The contractor must investigate the degree of importance based on objectives to determine the best strategy that will fulfill the requirement. The contractor must have the capability to collect data that is current and accurate and must maintain the integrity of the investment.

1. Investigation

The purpose of this phase is to gather as much information about our prospective client's processes and facilities. In a records analysis, the investigative phase is a two-step process that focuses on 10 major areas:

1. General Information about Analyzed Entity (be it Company, Department, Group, etc.)
2. Physical Documents and Filing Supplies
3. File Organization and Classification
4. Onsite and Offsite Storage (including Schedule A's)
5. File Volumes
6. File Traffic
7. Workflow/Collaboration
8. Records Retention Program and Schedule
9. Disaster Recovery/Business Resumption Planning (including Vital Records Preservation)
10. Electronic Infrastructure (computer networks, operating systems, applications, etc.)

The first step is in the form of a questionnaire that is sent to knowledgeable individuals within the organization, such as records personnel, departmental employees and managers. These appointments are generally made through OBS' contact, which is in the best position to determine suitable questionnaire responders and interviewees (a sample departmental questionnaire is attached to this document).

The questionnaires are customized to the demands and environment of each analysis site. They are not meant as exhaustive listings of minutiae. Instead, they are intended to gather a wide range of information about the entity and its records management processes. The information gleaned from the questionnaire will give the analyst an initial indication of the prospective client's current records process and will allow the analyst to begin to assess the prospect's strengths and weaknesses in covered areas.

In addition to information gathering, the questionnaire's other purpose is to serve as a basis for subsequent interviews, the second investigative step. With the information in hand, the analyst can focus the interviews on intelligent, in-depth discussions of the above listed areas. It also allows the analyst to gather additional information—facts that were missed, or omitted from the questionnaire answers.

During the next phase of the process, it is not uncommon for an analyst to contact their interviewees again. This could be to verify or clarify information or to explore a new area that did not come up during the initial questionnaire and interview steps. For example, if during the review of information, there is an indication that document imaging might benefit the client, the analyst may contact the IT department to find out if imaging has been used before at the company and/or whether imaging has been contemplated (from a technical infrastructure standpoint). This may lead to further discussions of the state of the company's file servers, the bandwidth of the company's network, and the use of collaborative/workflow/"groupware" software within the organization.

Oce Business Services

SIN 51 501 - NEEDS ASSESSMENT AND ANALYSIS SERVICES (NAAS)...Continued

Depending upon the scope of the analysis and the number of the people designated for interviews, interviews with prospective client employees for the initial proposal should take only a day to complete. Each interview should be completed in less than an hour. The contractor must establish an ongoing dialogue with the agency to discuss the status, report on progress against current work schedule, understand any new issues, or concerns, report on standard product enhancements/revision plans, etc. This ongoing dialogue will allow the government to assess the performance against the original requirements and milestone schedule.

2. Analysis and Research

Once the analyst has finished amassing information, the analytical and research phase begins. The analyst takes the information gathered during the investigation and determines where the prospect's needs lie. The analyst then compares these to the services offered by OBS to determine whether OBS can provide beneficial solutions.

If the analyst determines that OBS can help the prospect, he/she then begins research on the best possible solutions to meet the client's needs. This involves comparing different products and services from a variety of vendors and contractors. Unlike other facilities management solution providers, OBS is vendor neutral; therefore, OBS analysts are free to select the best products and services for their prospective clients. In addition, OBS believes that experience has proven that the most expensive solution does not necessarily yield the best results.

Excellent examples of these considerations can be found in the area of records management. For example, if the investigation revealed that the company would benefit from implementation of records management software, the analyst will compare the potential client's needs in this area, to features available in a variety of software packages. The analyst will consider other factors such as price, vendor reputation for support services, complexity of the needs, and the impact that a given software package might have on other records management concerns, such as retention scheduling, or offsite storage. The contractor must deploy a solution that is logically planned, sufficiency secured, easy to apply, administer, and manage. The contractor's results must be consistent with the scope of the agency requirements.

3. Solution Formulation

Once the research is complete, the analyst then begins to formulate a solution. This would entail determining the products and services required, the configuration of each portion of the solution, and the cost of the products and services recommended. For example, in records, the analyst may create the following solution for a client:

- Centralized records room with high density shelving
- Records room staffed by a full time Records Manager and three full time records clerks
- A low-level records management software package
- Upgrade and maintenance of existing records retention schedules
- Two temporary full time employees for data entry for two months
- Three computers, in addition to company's complement of computers
- Five days training on the records management software for company's employees

In reaching this solution, the analyst could have determined that:

- a. The company's files would benefit from centralization. This decision could be reached from the company's suffering from a high loss of files in a decentralized environment due to lack of accountability or uniformity.
- b. The best storage unit for the files could be high density shelving rather than file cabinets. This might be because of a lack of space in the records room, volume of files or the folder types used for the files.
- c. A low-level, inexpensive records program would fulfill the company's needs because the company did not use a complex file classification system for its files.
- d. The company possessed a very extensive retention schedule, but it had not been updated for many years. The analyst would recommend only an upgrade/updating of the schedule as needed, followed by yearly maintenance.
- e. The company's files were not in a database of any kind; therefore, the data would need to be entered into the new records management program. The analyst may have determined that the daily volume of work in the file room would prevent all of OBS' permanent employees from performing the data entry; therefore, temporary employees would be needed to complete the task. In addition, the analyst may determine that several more computers would be needed for this project and for future services.
- f. Because of the number of employees in the company that would be using the records management software, the analyst may determine that five days of training sessions would be necessary to train those employees.

Oce Business Services

SIN 51 501 - NEEDS ASSESSMENT AND ANALYSIS SERVICES (NAAS)...Continued

Deliverables: Depending upon the ordering agency the final report may include projected cost, a milestone schedule, and recommendations. Also, upon the agency's request, the report may be presented to the agency by various means. For example written document, oral presentation, cassettes, and videotapes. The Contractor warrants all services in accordance with the commercial practice. The price of the warranty shall be included in the purchase price of the item. Once these determinations were made, the analyst would then write these conclusions in the form of a side-by-side or a white paper format comparing their current company practices. In addition, the analyst would total the costs involved in all of these services. He/she would then present these items to the sales account manager, who would incorporate them into a business plan and proposal for the prospective client. The turn-around for the this process is typically seven to 10 business days, although these expectations can be shortened, depending upon the urgency of the situation or the complexity and increased scope of the analysis.

Sample COST DISCOVERY Summary:

Pricing Structure Changes										
	Existing Program				Proposed Program				Decrease Percentage	
	Amount	Costs	\$	%	Amount	Costs	\$	%	\$	%
Storage	9,780	\$0.270	\$2,641	60.3%	9,780	\$0.170	\$1,663	62.0%	(\$978)	-37.0%
Receiving & Entry	95	\$1.68	\$160	3.6%	95	\$1.25	\$119	4.4%	(\$41)	-25.6%
Destructions	20	\$2.25	\$44	1.0%	20	\$2.25	\$44	1.7%	\$0	0.0%
Permanent Withdrawals	10	\$1.60	\$16	0.4%	10	\$1.50	\$15	0.6%	(\$1)	-6.3%
Retrievals-Cartons	50	\$2.73	\$136	3.1%	50	\$1.50	\$75	2.8%	(\$61)	-45.1%
Refiles-Cartons	32	\$2.73	\$88	2.0%	32	\$1.50	\$48	1.8%	(\$40)	-45.1%
Retrievals-Files	27	\$4.10	\$109	2.5%	27	\$3.00	\$80	3.0%	(\$29)	-26.8%
Refiles-Files	14	\$4.10	<u>\$57</u>	<u>1.3%</u>	14	\$3.00	<u>\$42</u>	<u>1.6%</u>	<u>(\$15)</u>	<u>-26.8%</u>
Interfiles	20	\$6.14	<u>\$123</u>	<u>2.8%</u>	20	\$0.00	<u>Charge Removed</u>		<u>\$123</u>	<u>-100.0%</u>
Service Minimum	5	\$5.79	<u>\$29</u>	<u>0.7%</u>	5	\$0.00	<u>Charge Removed</u>		<u>\$29</u>	<u>-100.0%</u>
Account Closing	0	\$5.75	<u>\$0</u>	<u>0.0%</u>	0	\$0.00	<u>Charge Removed</u>		<u>\$0</u>	<u>-100.0%</u>
Total Service			\$762	17.4%			\$423	15.8%	(\$339)	-44.5%
Trips-Next Day	20	\$22.05	\$441	10.1%	20	\$15.00	\$300	11.2%	(\$141)	-32.0%
Trips-Half Day	1	\$28.35	\$28	0.6%	1	\$25.00	\$25	0.9%	(\$3)	-11.8%
Trips-Rush	0	\$97.65	\$0	0.0%	0	\$50.00	\$0	0.0%	\$0	
Trips-Rush After Hours	0	\$153.30	\$0	0.0%	0	\$100.00	\$0	0.0%	\$0	
Transportation Overage	181	\$2.80	<u>\$507</u>	<u>11.6%</u>	181	\$1.50	<u>\$271</u>	<u>10.1%</u>	<u>(\$235)</u>	<u>-46.4%</u>
Total Transportation			\$976	22.3%			\$596	22.2%	(\$380)	-38.9%
Total Monthly Cost			\$4,378	100.0%			\$2,682	100.0%	(\$1,697)	-38.7%
* note current trip charges are per trip, new trip charges were negotiated as a roundtrip										
* note that Rothwell will have an annual allowance of 100 free destruction boxes							Savings	\$810.00		
* note 90 day suspension of transportation and receiving & entry fee							Savings	1,167.00		

Océ Business Services

SIN 51 504 - RECORDS MANAGEMENT SERVICES

Scope of Work:

For the purposes of this contract, RMS is divided into two sections: (a) File Organization and Maintenance Services; and (b) Storage Services.

The contractor is responsible for providing personnel, materials, software, equipment, and as applicable, facilities to perform all work requirements as will be indicated in an ordering agency's task order.

RMS includes the management of records at all stages of the life cycle of the file. Files may be in any medium including electronic.

Electronic Records Management (i.e., e-mail messages, word processing documents, and other electronic records) must be in accordance with DOD 5015.2-STD. Certifications of applications are required.

Statement of Assumptions:

Océ Business Services, Inc. understands and accepts the Scope Of Work for Records Management Service, as outlined in above and as part of SIN 51 504. In creating a records management services for its clients, Océ Business Services addresses all aspects of the information lifecycle of its client organizations, regardless of media type, and provides as necessary personnel, materials, software, equipments, facilities, etc., as required by the specific needs of its clients.

A. FILE ORGANIZATION AND FILE MAINTENANCE

General Requirements:

File Organization and Maintenance Services provides intellectual and physical support to enable the Government control of documents or information. It includes the organization of sophisticated documents or information placing them into a simplified filing system in accordance with an ordering agency's needs to improve their existing work environment. Generally, it includes gathering documents and data to be scanned and indexed into a digitized format. However, an ordering agency may simply require updating to an existing file system, maintenance of documents, or filing existing documents or information into a storage media for shipping.

Statement Of Work:

The scope of work includes records management services as it relates to File Organization and Maintenance Services. This Statement Of Work is based on the services outlined and can be modified accordingly as the needs change. OBS works with clients to develop an information strategy and offers a complete selection of services for program development, execution, ongoing maintenance, and audit/improvement. Concurrently, we integrate these solutions with each client's existing document initiatives and technology. Our accredited records management consultants work with our onsite records staff to mitigate risk and reduce the cost associated with managing business records at each customer location throughout every step of the records lifecycle. We find the optimal balance of cost, access and risk for each organization.

Oce Business Services

SIN 51 504 - RECORDS MANAGEMENT SERVICES ... Continued

Best Practice Elements:

To achieve the optimal balance when establishing a records management program, OBS adheres to the highest industry standards and best practices in records management.

The primary components of a high quality Records Management Program are:

- ❑ Policies and Procedures for creating and storing records in both paper and electronic format that are demonstrably supported by an organization's executives
- ❑ A thoroughly documented Records Retention Schedule in the context of an enterprise taxonomy that lists Records Series (categories) and the expected retention period in months and years (based on legal, regulatory, and best practices research)
- ❑ An organizational File Plan that lists primary records types by functional unit so that information can be located without dependence on any one employee
- ❑ A Vital Records Program that identifies and protects those records that are critical for immediate restart of an organization's business processes following a disaster
- ❑ A Records Management Implementation and Training Program that works with identified Records Coordinators in primary functional units to train them in the required policies, procedures, workflow, and systems to assure quality recordkeeping.
- ❑ Common index for all physical and electronic repositories that are accessible for employees to store personal computer files, electronic mail and paper mail messages, and any other hardcopy or electronic documents for long term retention based on a formally defined Records Retention Schedule and business rules.
- ❑ Periodic Audits to assess the clarity of procedures, effectiveness of training, and that provide an enforcement vehicle

Six Sigma and ISO 15489:

When developing a record management program for its client OBS uses two primary frameworks: Six Sigma and ISO 15489.

Six Sigma is used as the methodological framework for the development of the records program; it is an outgrowth and improvement upon the Total Quality Management approach introduced by W. Edwards Deming in the 1950s. These variations are defined statistically in terms of standard deviations from the mean (represented by the Greek letter, σ) of a normal distribution (bell curve). Six Sigma is six standard deviations from the mean or 3.4 defects or errors (or whatever the bell curve represents) per million. To this framework, other concepts have been added such as application of the scientific method, ISO 15489 for Records Management, use of Program Offices, and Document Methodology.

Applying all these to how Records Needs Analysis (RNA) is accomplished in client organizations results in the following:

Stage 1: Define the records requirement in a Summary which captures the project team's understanding of the business and its challenges.

Stage 2: Measure the business results in a Measurement Plan that explains how the methodology itself will be evaluated, how the organization can effectively measure its records management capability over time, how the project, documents/content/records, processes and people, change and supporting systems all will be measured.

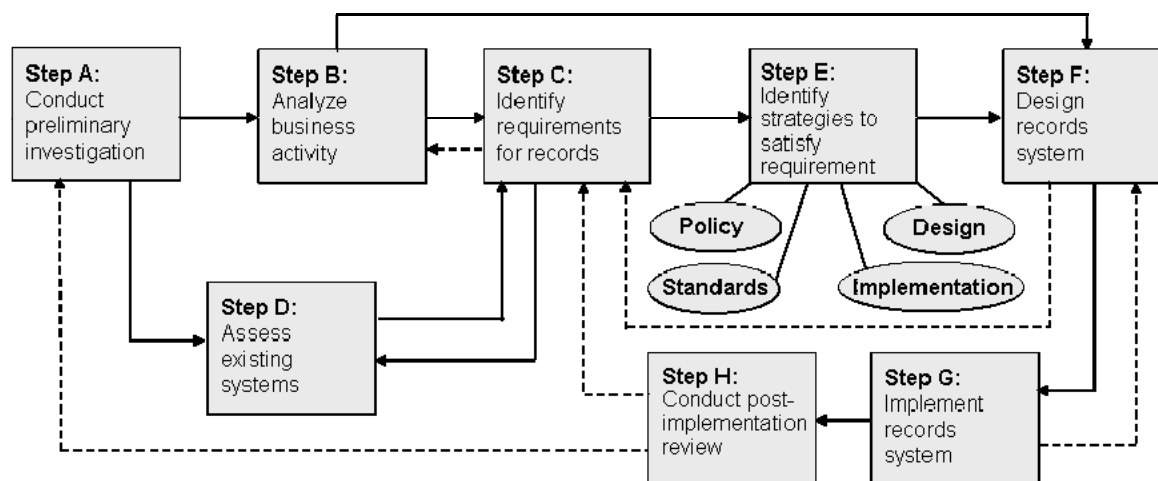
Stage 3: Analyze the business will result in an Operations Profile that models the current operations of the organization, and identifies the record opportunities for improvement including classification, retention schedules and document lifecycles.

Stage 4: Improve the business results in a set of Case Studies that articulate what improvements might be made, what the potential Return On Investment (ROI) might be, and an assessment of the risks involved. Case Studies will define how the environment and systems must change to provide records that have authenticity, reliability, integrity and usability.

Oce Business Services

SIN 51 504 - RECORDS MANAGEMENT SERVICES ... Continued

Stage 5: Control by changing the environments, monitoring the operation, measuring performance, reporting on the changed quality records environment and recommending further changes for its continuous improvement.



Using this methodological approach, OBS can offer the following Records Management related services to the ordering agencies under this GSA schedule.

Records Management Consulting Services:

- Records Needs Assessment (RNA)
- Policies & Procedures (Development, Management & Change Management)
- Records Retention Schedule Creation
- File Plan Design
- Record Classification Design (Taxonomy)
- Disaster Recovery Plans
- Vital Records Program
- Audit Program
- Employee Training Programs
- Image Management Requirements
- Document Destruction Projects
- Special Projects (e.g. indexing boxes of unknown contents)
- Relocation Plans

Electronic Records Services:

- Seamless integration with other Electronic Content Management (ECM) modules
- Vendor Selection and Management
 - System Configuration
 - System Management
 - Employee Training
- Retrieval
- Authentication
- Scanning, Indexing and Data Capture (including high volume imaging equipment)
- Archiving
- Retrieval

Physical Records Services:

- File Room Management
- Barcodes
- RFID Tags
- Authentication
- Archiving
- Off-site Storage Vendor Management
- Retrieval

Oce Business Services

SIN 51 504 - RECORDS MANAGEMENT SERVICES ... Continued

Imaging/Data-Capture Services:

- Front-end Conversion
- Back-end Conversion
- Departmental Solutions
- Enterprise Initiatives

Onsite Employee Management:

- Recruiting
- Training
- Benefits
- Cross-utilization
- Recognition & Retention

Performance Management Services:

- Océ Max Performance Management System
- Project Management
- Project Plans
- Six Sigma Projects

B. STORAGE SERVICES

Storage Services provides for preparation of files, pick-up, storage and retrieval of documents.

Statement Of Work:

The scope of work includes records management services as it relates to Storage Services. This Statement Of Work is based on the services outlined and can be modified accordingly as the needs change. OBS responses can be found in black print.

Security:

All contractor personnel with access to Government records will be required to sign non-disclosure agreements. Some agencies may require various contractor personnel to obtain a security clearance before receiving access to records. Security clearances, when required on individual orders, will be obtained at the contractor's expense. Due to the nature and sensitivity of the documents that will be handled by the contractor, care must be given to safeguarding files whether on or off the contractor-provided records storage facilities. Confidentiality of records must be kept at all times.

OBS takes the highest care in safeguarding its clients' records. OBS' clients include law firms, insurance companies and other corporations where confidentiality of records is absolutely essential to the success of the client organization. All OBS employees, at the start of their employment, are required to sign a non-disclosure agreement with OBS and also sign an additional security related agreements required by our clients. In addition, all OBS employees must submit to criminal background checks and drug-screening prior to commencement of employment. If required by an ordering agency under this Schedule, OBS will obtain the required security clearances, at its own expense, for its employees.

Specific Tasks:

Records Retrieval

A. Within one working day (or as established by the individual task order) of receiving a reference request, orally or in writing, from the agency, the contractor must retrieve the requested records and deliver to the agency requestor. As part of its standard agreements with its clients, OBS establishes at the outset of an engagement the acceptable Service Level Agreements (SLAs) in accordance with records management best practices. OBS agrees to adhere to the one working day SLA as stated above in Section A

Oce Business Services

SIN 51 504 - RECORDS MANAGEMENT SERVICES ... Continued

Records Retrieval... Continued...

B. The contractor must provide emergency reference services (retrieval services outside business hours) if required by an ordering agency including all services listed in this section, 24 hours each day, every day of the year. Emergency services are defined as services provided beyond the normal operation hours of the contractor's facility. After notification, the required response time will be a maximum of 2 hours. Any shipment under emergency services will be handled direct delivery within 8 hours, unless otherwise specified in the task order. The contractor must provide emergency service phone numbers for all sites utilized to the ordering agency's contracting officer within 30 days after award of the contract. Appropriate numbers must be issued to the individual agency representative upon award of each task order.

Every OBS administered facility has designated employees on call 24 hours a day, 365 days a year to respond to emergencies. At the establishment of an engagement with an ordering agency, OBS will publish to all necessary agency employees the name and contact information for OBS' emergency response employees for that agency's facility.

OBS agrees to adhere to the emergency reference service SLAs as stated above in Section B.

Accessioning of Records:

Accessioning is the processing of records coming into the facility. The contractor must be able to accession paper records in a variety of containers. Recognizing that Governmental Agencies may have other media/formats, such as audiovisual (e.g., photographs, posters, sound recordings) or x-rays. The contractor should have the capability, to accession these types of media/formats. The Government may ship records to the contractor, or the contractor may pick-up records from governmental sites. The contractor will be responsible for maintaining the arrangement of each accession and verifying that the contents of the accession match the accompanying transfer documentation.

Accessioning of records will take place in accordance with the records management best practices, as well as the guidelines established by NARA. At all OBS client sites, accessioning follows a formal codified procedure, requiring a transfer list that contains all the pertinent information about the incoming files and appropriate authorizing transfer approval. Upon receipt, the records being transferred are verified against the list for completeness and any discrepancies are relayed to the transferring individual. The information for these records are then entered into the selected automated records management system (ARMS, see below under "Tracking"), with a corresponding bar code label generated for that object. The label is then affixed to the record container. If the record does not have a container that will accommodate the label, an appropriate container is created for the record. Once the data entry is completed, a report is generated by the ARMS and checked against the transfer list for completeness. The records are then assigned a storage location and that information is captured via data entry and bar code readers. The files are then placed in their storage location. Once the accession is complete, the transfer list is countersigned as completed by OBS personnel and the job is logged.

Inventory Services:

From time to time, the contractor may be asked to assist the agency by inventorying agency records. The inventories require data, and will include either listings of individual folders or the numerical or alphabetical span of folders in each box. The inventories must be prepared on location in the Government's space, according to the schedule established by the Contracting Officer's Technical Representative (COTR) for that agency. If travel is required, the contractor will be reimbursed in accordance with the Joint Travel Regulations.

OBS regularly assists its clients with records inventories. These inventories take place in a variety of conditions and circumstances as established and maintained by our clients. These include manual inventory of the boxes, their records contents, and folders. OBS is experienced in inventorying records in alphabetical, alphanumeric, numeric (including terminal digit) order, as well as no order at all. OBS understands and accepts the conditions described in the paragraph above and will provide experienced personnel to conduct any record inventory required under this Schedule.

Oce Business Services

SIN 51 504 - RECORDS MANAGEMENT SERVICES ... Continued

Pick-up Services:

A. Within 50 Miles: Within three working days (or as established by the individual task order) of notification by the Government, the contractor must pick up records that have been prepared for transfer from Governmental agencies storage facilities. Only enclosed vehicles shall be used to transport records.

B. Outside of 50 Miles: The vendor may use the GSA Government Bill of Lading (GBL) program to move records from sites more than 50 miles from the corporation site. The vendor will coordinate these moves unless otherwise directed by the ordering agency.

OBS agrees to adhere to the emergency reference service SLAs as stated above in Sections A and B. All OBS employees transporting government records under this Schedule will have valid driver's licenses and identifications.

Tracking:

Contractor must possess an Automated Records Management tracking system. At a minimum this tracking system should have the capability of reading bar code labels, providing on-line access to the contractor's data base and placing reference request electronically. The contractor shall maintain system capability with the requesting agency (agency will provide technical specifications at the task order level).

OBS does not possess or create its own Automated Records Management tracking system (ARMS). Instead, it contracts with one of several software companies that specialize in Records Management tracking systems, such as Interwoven, Inc., MDY, Inc., FileNet, Inc., Tower Software Corp., and Stellent, Inc., and selects the best software package to meet the needs and expectations at a given client facility. All records management tracking programs selected for OBS client sites have, at a minimum, the capability of creating and reading bar code labels, online access to file information and electronic requests for file retrieval. In addition, all programs selected are certified as compliant with DOD 5015.2-STD

Other General Requirements:

Quality Assurance:

The Contractor shall have a quality control/quality assurance plan that meets the Government's requirements. The Contractor shall maintain records throughout the contract period concerning the results of its inspections and monitoring procedures and the Contracting Officer or his/her designee shall provide copies of these to the Government upon request. From time to time, the Government may conduct a site visit. These records shall also be made available to the Government when conducting a site visit of the Contractor's premises.

All OBS facilities follow quality control/assurance plans that are in accordance with records management best practices and the standard of the individual industry of each particular client. Logs are kept of all relevant activities, including but not limited to file accessions, reference requests, pick ups and deliveries and re-files. In addition, strict accountability is maintained for all employee activities related to records handling, including user check-in and out of the site ARMS, entry and deletion of data in to the ARMS, pick-ups, deliveries and re-files. Such logs and other information are available for inspection at any time by each ordering agency.

GSA will review and make recommendations concerning the report as needed. The reports and related documentation shall be part of the information used and revised on periodic site inspections.

During this process the system should have the capability of verifying the accuracy of the documents being manipulated (i.e. whether the correct document is being handled). The Contractor's computer system should be user friendly, and windows based to ensure compatibility with standard Government Systems.

The logs and information pertaining to each site are captured and made available to OBS and client management through an OBS performance management software tool called Océ Max. (It is described below under "REPORTS"). It provides a clear, user-friendly interface, customizable reports and can be used remotely by authorized ordering agency personnel at any time.

Oce Business Services

SIN 51 504 - RECORDS MANAGEMENT SERVICES ... Continued

The Government reserves the right to inspect the contractor's facility at any time it deems necessary to ensure that the standards are maintained throughout the contract period. The Government shall perform approval of the storage site. The contractor must possess a commercial facility capable of storing documents within a controlled environment that will ensure the integrity of the document will be kept intact.

OBS expects and welcomes inspection of its facilities by its clients. During such visits by the Government, GSA, the ordering agency, or any other duly authorized entity will have full access to all areas of the facility, including onsite use of the site ARMS and Océ Max programs. Facilities created for OBS clients meet the highest standards for records protection and integrity.

In addition:

A. The contractor must provide reference room facilities in each records center that maintain a normal office environment, including telephone, facsimile and electrostatic reproduction services.

OBS will create and maintain fully equipped reference rooms in each facility created for an ordering agency as described above

B. Only agency authorized personnel will be granted access to that agency's records in the contractor operated reference rooms. The contractor will verify the identity of the agency authorized personnel and maintain constant surveillance of the reference room when the individual is not an agent of that Government office.

Oce Business Services

SIN 51 505 - DOCUMENT PRODUCTION SERVICES

SCOPE OF WORK:

The Federal Supply Service is soliciting for contractors capable of servicing the Government's requirements for Document Production services (DPS). Contractors shall provide federal activities with a practical turnkey solution to their requirements for the full-range of reproduction and management of document services. Depending on the nature of the customer's requirement, a preliminary Needs Assessment and Analysis Service (NAAS) may be required in order to assess the extent of the customer's requirement to fulfill the customers' need for DPS. The primary purpose of the NAAS is to provide professional support in ascertaining and developing the most appropriate and cost efficient methodology to accomplish the customers' DPS requirement.

The proposed approach may include, but is not limited to, skilled personnel necessary to complete the effort, equipment (government owned, state of the art, remanufactured, or otherwise). The contractor shall submit to the Contracting Officer a complete written report specifying the recommended DPS. The report shall address, but is not limited to the operational management support services, overall projected cost, and a milestone schedule for acquiring and/or deploying the necessary resources to complete the effort.

GENERAL REQUIREMENTS:

Document Production Services (DPS) – DPS requirements typically provide for reproduction of documents. Offerors shall provide the appropriate skilled personnel and methodology to address the customer NAA or Task Order requirements to implement DPS. A typical document production service includes such services as copying, fax, high quality digital color copying, large format scanning and copying, facilities management, desk top transmission, on-going equipment maintenance and quarterly reports. Government agencies and activities are the customers and requiring activities that initiate the DPS to be performed. DPS requirements are delineated in task orders by customer agencies. Task orders specify the actual DPS to be performed, the dollar value of the contract, period of performance and any other significant factors relative to the requirement. Contractors are advised to confer with customer agencies to ensure compliance with laws, regulations, security clearances etc. prior to implementing the task order.

Highlights of Operational Enhancements:

OBS will manage and coordinate all required duties and tasks related to centralized duplicating services.

OBS will enhance the current operation by introducing the following solutions:

- Centralized customer service support
- OBS will provide a industry tenured Site Manager to insure smooth transition
- Create an on-site team that is cross-trained across the all service parameters involved in document production including pre and post production processing
- Create and assist with Technology Blue Print for future hardware and software investments
- Enhanced Quality Control Program
- Enhancement of office printing environment
- Contain all work to complete onsite and minimize overflow support requirements
- Dedicated Backfill with site trained floater pool

Management Support: *OBS will provide management support to deliver coordinated oversight of the enterprise.*

Director of Operations:

- Primary objective is to provide regional leadership, management and coordination of resources and operations.
- Direct the Region's long-range strategic initiatives to develop, plan, and direct operations.
- Develop and justify the Region's financial plan to support day-to-day activities.
- Identify specific training and professional development requirements.
- Direct the development and preparation of all procurement specifications pertinent to the operational requirements of the Region.
- Represent the Region on matters pertaining to operational activities via committee appointment, organizational liaison, and direct interaction with employees and management.
- The majority of work actions and decisions are made without prior approval. Strategic matters of substantial precedent, long range planning assumptions, matters of precedent and policy change are coordinated through the Director of National Operations or COO.

Oce Business Services

SIN 51 505 - DOCUMENT PRODUCTION SERVICES ... Continued

Area Manager:

- Assist the Director of Operations in all account activities, including management, administrative oversight and technical leadership.
- Provide consultative recommendations and technical input as part of a team accomplishing the core objectives.
- Monitor achievement of operational goals by team.
- Assist in ensuring prompt mobilization of personnel resources
- Backstop and recruit field staff.
- Work with NAM to assure that all logistical support and arrangements have been made for core and associate activities.
- Maintain operational reports. Prepare documents for final copy.
- Assist and monitor account budgets. Prepare, process and record invoices. Maintain files with budget information.
- Work with all account resources to assure smooth operation.

Site Manager:

- Provide day-to-day coordination of operations in accordance with established protocol, policies and procedures.
- Provide 24/7 direction and guidance to site-specific staff.
- Act as primary liaison for site-specific operational issues at the Association to include resolution of staffing, equipment and service problems.
- Report to the Area Manager as primary decision maker over daily functions and site personnel.
- Assist Area Manager with various personnel actions including hiring, orientation, training, performance appraisal, disciplinary actions, transfers, promotions, scheduled time off, staff development, certifications/competencies, standard of practice, safety of operations and policy compliance.
- Participate in strategic planning for the operation and the integration of all technology and human resources.
- Participate in leadership and committee meetings.
- Work collaboratively with Association administration to assure operational effectiveness, adherence to policies and procedures and fiscal management.
- Perform other duties incidental to the work described herein.

Quality Control/Tracking System:

Offerors must possess a quality control system that monitors and ensures the quality of DPS. Such a system shall ensure the highest quality of the impressions or finished DPS on the medium produced by the contractor. Offerors shall have demonstrated past performance history applying contemporary quality control techniques and measures performed on comparable DPS jobs that describes how it will monitor job status, delivery or turn-around time and finished product. Additionally, Offerors shall safeguard the Government's records at all times onsite and offsite

By introducing an enhanced production quality control system, OBS will optimize service levels to end-users, thus minimizing the need to reproduce poorly completed work. Further, consistently high service levels will boost the confidence of end-users to take full advantage of production center capabilities and benefits.

OBS will employ four basic steps of Quality Control/Improvement:

- Pre-Production: Operator proofs originals, or data file(s), reviews instructions, highlights critical items.
- Online: Operator monitors quality and accuracy section by section during production.
- Post-Production: Upon completion, the operator or designated OBS staff member re-checks the project for quality and accuracy. This second "set of eyes" will ensure a Quality document is produced.
- Documentation: All errors will be documented and reported in a timely manner. The OBS management team will review the error with the operator to determine the reason for the error and implement steps to ensure the same error does not reoccur in the future.

Oce Business Services

SIN 51 505 - DOCUMENT PRODUCTION SERVICES ...Continued

OBS utilizes its proprietary Account Management Solution to provide accurate tracking and billing information to our clients. The software allows for tracking volume and job data on a daily, monthly and quarterly basis in order to provide our clients with accurate and useful information on the activity of our employees and equipment. OBS will provide tracking of the following information:

- Monthly equipment volumes on a per machine basis
- Job volume for the center – jobs completed, jobs late, percentage over/under standard of performance for job quality
- Document Center and Floor copier equipment uptimes and percentages over/under standard of performance
- Waste copies and wide format prints
- Cost savings found/generated by OBS solutions
- Process and procedure improvements initiated by OBS

These reports will discuss accomplishments, trends and objectives for our partnership with participating government agencies.

Tracking of costs for billing purposes to projects and overhead codes is also a critical reporting function necessary for clients. Upon further analysis of the number of client matter numbers used and whether these matter numbers are used consistently by end users, OBS may recommend additional cost recovery software and hardware to meet the needs of clients for billing back of narrow format black & white and or color prints.

Performance Standards:

Performance standards may be required by customer agencies. Contractor performance standards shall be commensurate with commercial application of standards for a typical DPS requirement. The application of standards may cover job turn-around time, maximum number of impressions per day, month or hour; output quality of the mediums, management of consumable supplies, submission of periodic reports and any other factors of significance to the customer agency.

OBS will meet with designated client contacts to determine all performance standards as they relate to a specific agency need. All performance standards that are agreed to prior to contract start date will be included as part of the OBS contractual agreement.

To achieve and maintain optimal performance, OBS will continually perform comprehensive performance analysis, evaluating key indicators such as equipment uptime or quality measurements. OBS will collect and analyze this data, evaluating ways to improve operational performance. The analysis will show resource consumption by function and overall resource loading. A performance analysis is a first step toward a high-performance support operation and is a prerequisite to the more detailed capacity planning analysis.

Key Activities:

- Assess the current state of performance and environment
- Help identify root causes of performance deficiencies
- Help determine the necessary fine-tuning or changes required
- Capture information also used in capacity planning analysis

Please refer to **Sample Activity Report** for more details.

Managing the performance of day-to-day operations requires performance measurement and analysis and capacity planning to help optimize the operations environment efficiently and to strive for continuous improvement.

Oce Business Services

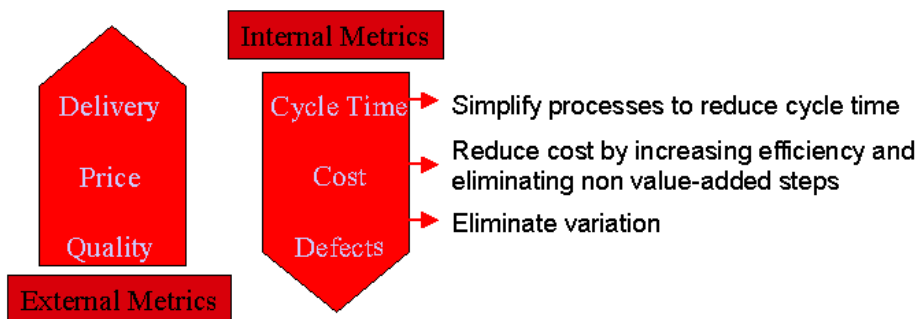
SIN 51 505 - DOCUMENT PRODUCTION SERVICES ...Continued

Six Sigma:

In 2004 OBS officially launched "Six Sigma" as a corporate business model going forward. Select members of our management, analytical and technical services groups are currently involved in a national training program to facilitate Six Sigma principal rollout within OBS, and to our client sites.

Six Sigma Value

- Improve customer experience by understanding then exceeding expectations
- Set stretch goals – target Six Sigma standards
- Constantly measure metrics to detect/understand improvement and shortcomings



Six Sigma goals are directly and quantifiably connected to business goals

Capacity Planning:

Without a systematic approach to develop the initial staffing model and to revise such model with changes in service parameters, unnecessary resources and expenditure may be wasted. The growth of the mail, document production and print operation should parallel business projections, including growing applications and personnel workloads.

OBS will determine current production load and ability to accept additional workloads and users through a performance analysis. OBS will measure the growth potential of the current environment and identify technology or equipment needed to meet future business requirements. Using this analysis, OBS will develop a capacity planning model of your current operations and use it to show growth paths, if required. A capacity planning analysis can help Idenix to more accurately forecast and prepare for your future capacity needs. It can also help you determine your budget requirements.

Key Activities:

- ❑ Leverage information gathered from the performance analysis
- ❑ Determine the current state of operational environment
- ❑ Help Idenix to understand the impact of anticipated growth on the existing configuration
- ❑ Identify room for operational growth or new application loading
- ❑ Explore alternative technology or solutions
- ❑ Develop an operational roadmap for equipment and application workloads
- ❑ Identify current and anticipated capacity requirements

This key management tool will be utilized to provide Idenix with a systematic approach in developing this business plan and for future enhancements.

Oce Business Services

SIN 51 505 - DOCUMENT PRODUCTION SERVICES ...Continued

Security:

Some agencies may require various contractor personnel to obtain a security clearance before receiving access to facilities and information. Security clearances, when required on individual orders, will be obtained at the contractor's expense.

OBS has a number of client sites that require some levels of security clearance at this time. OBS understands that all costs associated with gaining this type of clearance will be the responsibility of OBS.

Equipment:

At the discretion of the agency, the equipment necessary to implement DPS may be newly installed or existing government owned property. The equipment may also be installed in government locations under Lease-to-Ownership Plans depending upon the using activity's need, and requirements per task order.

The copier equipment may range from low volume to high volume copiers, digital color photocopiers, scanners and other equipment types relative to DPS. Offerors may be required to possess Electronic Data Interchange (EDI) capability for the purpose of receiving, processing, auditing, storing and transmitting electronic data for DPS purposes. In addition, Internet and or personal computer capability may be required.

Lifecycle approach to Technology:

Applying a life cycle approach in developing an enterprise print system, the following map illustrates the integration of technology solutions that complement the proposed equipment solution.

- ❑ New digital, network-ready devices will be upgraded or introduced in a phased migration based upon lease expiration or equipment replacement dates
- ❑ Proposed devices will be specified based upon required engine speeds and print capacity justified by anticipated monthly volume output
- ❑ Select proposed devices will have print and copy functionality with optional scan and fax capabilities
- ❑ As connected devices continue to come online, agencies will have the ability to reduce network printer hardware requirements or to migrate costly prints to the more economical connected copiers
- ❑ Integrated imaging solutions, complemented by introduction of new print hardware and software management tools, will enhance EDMS/DMS programs. This will enhance scan, storage and retrieval capabilities in managing electronic documents.

A systematic, life cycle approach will guarantee maximum return on investment of hardware, software and service requirements.

Equipment Maintenance Requirements:

The Contractor shall have sole responsibility for maintaining copiers furnished by the contractor and government owned equipment under the resulting contract.

Proposed on-site staff will perform Three Step Maintenance checks on all equipment. Each piece of equipment will be thoroughly inspected, and copy quality measured. OBS staff will perform these checks twice daily in the morning and the afternoon.

The “**Key Op**” function will be performed by an OBS staff member, allowing the Site Supervisor to remain in the center, and continue to provide critical direction to staff members and customer service to institute members.

All service related issues will be handled between OBS and Manufacturing service organization based on equipment model.

Oce Business Services

SIN 51 505 - DOCUMENT PRODUCTION SERVICES ...Continued

Replacement of Equipment:

The Contractor is responsible for replacing equipment, however under no circumstance does the Contractor have the right to charge any additional costs to the buying agency.

OBS will be responsible for replacing OBS installed units that are deemed not to be fixable at no cost to the buying agency. In the event that an agency wishes to upgrade or downgrade and placed equipment, OBS will retain the ability to negotiate any additional charges on a case by case basis.

Personnel/Requirements:

The contractor shall determine staffing requirements in accordance with the Needs Assessment Analysis (NAA) or the volume of duplicating to be completed on any given day.

Contractors under this Multiple Award Schedule shall provide the necessary skilled personnel including management, supervisory and administrative levels to implement the DPS per customer task order

At a minimum the Contractor shall provide for a Project Manager and Duplicating Production Operator. The Project Manager shall serve as the contractor's point of contact and shall be responsible for the management and coordination of the project.

The contractor shall ensure that the duplicating facility is adequately staffed and fully operational in accordance with the terms of the task order and shall keep the ordering agency fully advised of any difficulties, which would adversely affect production. The Project Manager shall also be responsible for problem resolution that may result from the operation of the duplicating services.

Replacement of Personnel: The Contractor shall provide substitute personnel to perform in the absence (sick leave or vacation) of the On-Site Manager and duplicating production personnel assigned. Substitutes shall perform in complete compliance with the specifications of the individual task order.

The OBS Human Resources Department is an integral part of the team, working together with the account managers, analysts, and operations team and site managers to determine the number and experience level of staff required for each new account. Once size and experience levels have been established, site personnel are selected from the following sources:

- Current OBS employees working at other locations
- Current vendor employees who wish to join OBS
- Referrals from other OBS employees
- Internal and Internet job postings
- Local sourcing and community contacts
- Advertisements and open houses
- Recruiting and search activities
- AARP and many other organizations of this type

Our goal is to provide each client with experienced personnel dedicated to providing the highest degree of customer service. In order to accomplish this goal, we are able to recruit and retain employees by offering them:

- A stable work environment
- Professional training programs and career tracks
- Advancement opportunities
- Extremely competitive salaries and benefits

Oce Business Services

SIN 51 505 - DOCUMENT PRODUCTION SERVICES ...Continued

Staffing Considerations:

- Ability to Hire Current Office Services Employees
- Overall make-up of new staffing configuration (existing staff versus OBS)
- Vendor contracts and fees
- Performance of current individuals
- Other vendor opportunities in area

OBS Staffing Matrix:

- Existing talent base within OBS (site managers and national account managers)
- Internal job posting opportunities
- Employee referrals
- Local sourcing (community resources, ads, staffing companies, open houses)
- Local recruiting efforts (Human Resources and Operations team members)

Announcement Process:

- Business Announcement by client management
- Presentation by OBS Sales, Operations, and HR team members
- Members of client's HR team on location to meet with individuals regarding benefits, potential opportunities, concerns, etc.
- Next day interviews by OBS HR and Operations team
- Review and resolution of HR issues
- Offer letters presented with deadlines
- Recruiting is already in progress and ongoing

Pre-Employment and Criminal Checks:

- Application and Documentation Screening:* OBS thoroughly screens all new candidates' completed, detailed applications for employment and related new hire documentation. These documents are then verified against various sources and references to ensure complete accuracy and integrity.
- Reference Checks:* A minimum of three business reference checks are completed on every OBS new hire in an effort to validate previous employers, dates of employment, positions held, compensation, performance levels, education and training.
- Written Assessments:* The Company uses a variety of assessment tools for various positions to determine compatibility with OBS position requirements and our corporate culture.
- Patterned Interviewing:* OBS has developed various profiles based on specific positions within the Company. For each position, there are skills, experience, and performance levels that have been identified as critical to success. Based on these criteria, interview questions and scenarios have been developed to identify whether or not each candidate possesses the necessary skills and experience to do the job.
- Technical Competency Evaluations:* OBS conducts technical competency evaluations, when necessary, to determine minimum standards of proficiency required to perform specific positions.
- Social Security Verification:* This service is a function of TRW (Credit Bureau). Report consists of subject's name and other names (AKAs) being used by subject in question and addresses associated with the Social Security number requested. Sometimes there may be more than one number per name. Additional information provided in the report includes employment information, year of birth, if the number is valid, non-issued or deceased.
- Driving Record History:* Motor vehicle reports contain state driving record information dating back at least three years, possibly up to seven years.
- Security Background Check:* Each employee receives a thorough security background check, which reports any relevant criminal information. Our current vendor, Accufacts Screening, Inc., provides a variety of services based on client need. All counties throughout the United States may be searched for felony convictions. Some counties release misdemeanor convictions and information regarding lesser crimes. Felony and misdemeanor records are researched directly at the courthouse. Records are provided to our clients in report form with the following information: subject name in case file, date of birth in case file, Social Security number if listed in case file, docket number, arrest date, disposition date, charge and sentence.
- Dunn & Bradstreet Report:* Business reports consist of rating summary, payment summary, judgments, suits, liens, brief history and description of officers and operation.

Oce Business Services

SIN 51 505 - DOCUMENT PRODUCTION SERVICES ...Continued

Drug and Alcohol Testing:

Drug Testing: OBS conducts drug testing for new hires as required by clients. Currently, we use LabCorp and Smith Kline.

Experience/Training;

The contractor shall be responsible for training its employees. The Contractor shall provide skilled personnel capable of operating the required types of equipment.

OBS provides formal classroom training, on a regional basis, at client locations for all employees. Course examples include:

- "Professional Telephone Skills"
- "Team Building for Work Teams"
- "Complaint Handling"
- "10 Steps to Improved Customer Service"

New classes are constantly introduced.

There is a separate curriculum for OBS Site Managers, which addresses the specific challenges they face and covers topics such as:

- "Business Writing" client interaction)
- "Patterned Interviewing" "Interpersonal Communication Skills"
- "Moments of Truth" (how to positively enhance

These programs allow OBS to provide highly trained employees who are constantly growing and developing their skills in order to better service our customers and handle job responsibilities. OBS also offers CD-Rom Training, Video-Based Training, Self-Study Library and Specialized On-Site Course Offerings.

The OBS Career Track:

The OBS Career Track program is an exciting opportunity for OBS employees who are ready to take charge of their careers and move ahead. The goals of the program are:

- To attract and retain high-caliber employees to OBS, maximize performance and minimize turnover.
- To train and develop employees to meet current and future staffing needs.
- To provide career opportunities and monetary rewards to employees who complete required training and demonstrates positive performance on the job.

OBS Career Track combines formal classroom sessions, on-the-job technical training and progressive performance reviews to prepare employees for the openings regularly announced through our job-posting program. Participants must meet minimum program standards and complete required courses within established time frames.

The program also offers monetary rewards through more frequently scheduled performance reviews and completion bonuses.

Course examples include:

- "Professional Telephone Skills"
- "Team-Building"
- "Complaint Handling"
- "Ten Steps to Improved Customer Service"

New classes are constantly introduced. Additionally, OBS Career Training is designed to put employees on a specified curriculum for their development level, with incentives that incorporate on-the-job performance.

Oce Business Services

SIN 51 506 - DOCUMENT CONVERSION SERVICES

Scope of Work:

This service involves on-site discovery, indexing, digitization, recognition, output services and document conversion services. It includes all key personnel and specialized hardware and software, when not provided by the specific agency, and management to monitor daily workflow activity.

Oce Business Services can provide Document Conversion Services to all back-file and day-forward imaging needs for any Agency onsite at their place of operation regardless of geographic location. Trained, skilled and knowledgeable staff from OBS will be provided to that agency and will operate either OBS or Agency supplied hardware and software.

Conversion Capabilities

Some of the document types that OBS can digitize include, but are not limited to:

- | | |
|--|---|
| <input type="checkbox"/> Correspondence | <input type="checkbox"/> Charts and graphs |
| <input type="checkbox"/> Files | <input type="checkbox"/> Pictures |
| <input type="checkbox"/> Bound books | <input type="checkbox"/> Land records |
| <input type="checkbox"/> Technical manuals | <input type="checkbox"/> Engineering drawings |

OBS digitize from these document types from the following media:

- | | |
|--|--|
| <input type="checkbox"/> Paper | <input type="checkbox"/> Film |
| <input type="checkbox"/> Digital files | <input type="checkbox"/> Any microform |

Our service offering can write the digitized data onto any storage media, such as:

- | | |
|--|---|
| <input type="checkbox"/> CD | <input type="checkbox"/> WORM |
| <input type="checkbox"/> DVD | <input type="checkbox"/> Magnetic hard-drives |
| <input type="checkbox"/> Video tape | <input type="checkbox"/> Microforms |
| <input type="checkbox"/> Magnetic tape | |

The digitized data can be written to these medias in any number of formats, including but not limited to:

- | | |
|-------------------------------------|-------------------------------|
| <input type="checkbox"/> ASCII text | <input type="checkbox"/> JPEG |
| <input type="checkbox"/> TIFF | <input type="checkbox"/> SGML |
| <input type="checkbox"/> PDF | <input type="checkbox"/> XML |
| <input type="checkbox"/> MPEG | |

Conversion Services:

OBS will scan all document types in their appropriate resolution requirements. Typically this means the information sources will be scanned between 200 and 1600 DPI. In addition to routine digitization, OBS will be able to enhance the capture process by deploying recognition technologies. These technologies include OCR, ICR, OMR, and forms recognition. Advanced recognition software algorithms can also be utilized to perform data extraction on unstructured and semi-structured documentation sources.

Where meta-data can not be derived through recognition strategies manual data entry will be offered. This indexing methodology will be based on the requirements of the agency and tailored to fit their standards. Indexing can be further enhancement through double-key verification, which will be a service offering OBS can provide through unique arrangements.

OBS is able to offer any Agency customizable reports and performance metrics through our OCE MAX performance management system. This system is built upon Six Sigma methodology and provides on-line viewing and monitoring functionality.

Ancillary conversion services such as document prep, document sorting, batching, document reassembly, image enhancement, and storage options are also provided by OBS. Each service is built to be unique to each Agency's requirements. Specific and detailed operation guides outlining the exact processes and procedures to be followed will be developed for every application.

Oce Business Services

SIN 51 506 - DOCUMENT CONVERSION SERVICES ... Continued

Conversion Services: Continued...

These conversion services will be offered, and are the same, for both back-file and day forward imaging applications. Though our processes will be tailored to the requirements of each agency, OBS deploys best practices when performing document conversion services. Following is an example of our process blueprint for providing our services.

Staging:

a) Staging – OBS will place a color-coded bar-code label on each box to ensure First In First Out (FIFO) processing shall identify the time of delivery. Once affixed, the bar code shall be scanned into our software to document the receipt.

b) Closeout – As OBS takes each box for processing, OBS will close the box out of our software signifying that the batch is being processed in the Document Preparation area.

Monitoring Turnaround - As each new shift begins, the shift supervisor shall query the software to ensure that there are not any bar-coded batches that have been opened over two hours that have not been processed. The shift supervisor shall supervise workflow and shall be accountable to make sure that all work for the shift is completed in order.

c) Process Control Sheet (PCS) – Each record carton shall be accompanied by a PCS to ensure that all steps in the image and data capture process are completed successfully, and to identify all individuals who have handled any of the documents assigned to each record carton. The PCS shall contain a list of jobs to be performed for the conversion and an area on the PCS for each technician to sign, date, and provide a comment if necessary. The information on the PCS shall not be tracked in an electronic database, but shall be maintained in a physical file by operations management for retrieval and review if needed. The PCS shall provide a manual audit tracking system to indicate who in the workflow process handled the documents contained within each record carton at each of the following workstations:

- | | |
|--|--|
| <input type="checkbox"/> Prep Station | <input type="checkbox"/> Rescan Station |
| <input type="checkbox"/> Photocopy Station (if required) | <input type="checkbox"/> Document Return |
| <input type="checkbox"/> Scan Station | |

d) The PCS shall be placed in the record carton and signed and dated by the WC. The record carton shall be staged in preparation for delivery to the document preparation area. All documents shall remain within this record carton throughout all of the processing steps.

DOCUMENT PREPARATION

The Document Preparation function takes place so that any obstacles that could interfere with the conversion process are removed in an effort to prepare the documents so that the best possible image can be obtained as the document travels through the scanning equipment.

1. Documents will arrive at the Document Preparation Area in bar-coded records storage cartons. A Workflow Coordinator (WC) will assign each carton to an individual Document Preparation Technician (DPT).

2. The DPT will perform the following functions:

- Remove all staples, fasteners, and paper clips.
- Mend any rips, tears, or holes.
- Insert bar-coded document separator sheets.
- Tape any one-sided document smaller than 8 ¼" X 10 ¾" to a blank white sheet of paper.
- Paper-clip documents that are smaller than 8 ¼" X 10 ¾" and contain information on both sides to a blank sheet of white paper and turn horizontally for photocopying.

3. The DPT will place his/her name and the current date on the Process Control Sheet (PCS) in the space marked, "Prepped By." The PCS will be used to ensure that all steps in the process are completed successfully, and to identify all individuals who have handled the documents assigned to each carton.

SIN 51 506 - DOCUMENT CONVERSION SERVICES ... Continued

DOCUMENT IMAGE CAPTURE

Document image capture is the initial step in the conversion process that generates an electronic image of the printed document.

1. Document Scanning

- a) Document Arrival - Documents will arrive at the Scanner Room from the Document Preparation Area in bar-coded storage cartons, ready to be processed through production document scanners. Prior to arriving at the Scanner Room, the documents will be sorted into containers based on the type of document and the system process to be used for document/data capture.
- b) Scanner Assignment – Each carton will be assigned to an individual Scanning Technician (ST) by an OBS Workflow Coordinator (WC). Documents will be processed through Kodak production document scanning equipment.
- c) Process Control Sheet – The assigned Scanning Technician (ST) will sign and date the Process Control Sheet (PCS).
- d) Scan Bar-Coded OBS Box Number - The Scanning Technician (ST) will use a bar-code scanner wand to read the bar-coded number on the storage carton. This “OBS Box Number” will be captured as an index value, linked to the documents in that carton throughout the document/data capture process, and uploaded daily to OBS’. This will allow the documents to be tracked and retrieved if any errors are detected during the temporary staging period between document/data capture and permanent archiving of the documents.
- e) Scan Documents – The Scanning Technician (ST) will fan through the documents to minimize static electricity, which can cause documents to double-feed through the scanner. The ST will also jog the documents to minimize any skewing that will cause them to feed crookedly through the scanner. The ST will then put the documents into the feeder tray of the scanner, ensuring that the side guides are in place and snug around the documents, again to eliminate skewing of documents through the scanner. All documents can be scanned sideways, in landscape mode, to maximize the scanner speed; documents will be scanned at 200 dpi resolution unless otherwise noted. As the documents are scanned, the images will be displayed on the PC monitor. The ST will review the images displayed on the monitor for any high-level scanning errors, including but not limited to:
 - i. A line consistently on the image signifying dirt on the scanner lens;
 - ii. Skewing of pages signifying that the side guides have slipped and the batch must be deleted and re-scanned.
- f) Batch Creation – Batches are created within the document capture system at the scanner. For single page documents, OBS will program the scanning software to automatically create a new batch every 50 documents. For multiple page documents, batches will be created in the system through the reading of bar-coded batch separator sheets that will be inserted in the source documents by a Document Prep Technician (DPT).

2. Image Audit

The Image Audit process is the client’s assurance that each document passing through the scanner has imaged.

- a) After each batch of documents has been scanned, an Image Audit Technician (IAT) will audit them. The IAT will review each page to validate the presence of the endorsed DCN to ensure that the page has been individually read and recognized by the scanner. If any page is found to be missing the DCN, the document will be turned sideways in the carton to identify the document in error, and sent back to the scanning stage, where the incomplete document will be re-scanned into the system.
- b) The Image Auditor will sign and date the process control sheet (PCS).

3. Image Enhancement

The Image Enhancement module improves the readability of scanned documents.

- a) Image Enhancement – The images then pass through the system module where the quality, clarity, and readability of the image are improved. This module includes:
 - i. Noise Removal
 - ii. De-Speckle
 - iii. Multiple De-Skew
 - iv. Border Removal
 - v. Registration

Oce Business Services

SIN 51 506 - DOCUMENT CONVERSION SERVICES ... Continued

DOCUMENT IMAGE CAPTURE... Continued...

4. Quality Assurance

The Quality Assurance process ensures clients that every piece of paper passing through the scanning equipment has resulted in a clear, readable image for clients' viewing.

- a) One hundred percent of the images will be reviewed by an OBS Quality Assurance Technician (QAT) to ensure clarity and readability.
- b) The Quality Assurance Technician (QAT) will review each image presented to ensure that it is readable, and that no information has been obscured due to a folded corner, poor contrast, brightness, etc. Any document with an incorrect orientation, i.e., document is landscape/sideways and print is portrait/straight-up-and-down will be manually rotated. Any image that needs repair or replacement will be flagged by the QAT to be systematically routed to a Re-Scan function. The QAT will identify the problem in the "Quality" field with an explanation, e.g., "bent corner; too light; too dark".

5. Re-Scan

The re-scan process enables OBS to present clients with the best possible images by enabling technicians to enhance those images that have been identified for rescan in the quality assurance processing stage.

- a) Any batches containing images that have been marked for Re-Scan will be systematically presented to the Re-Scan Technicians (RST). Using OBS box number, the RST will locate the pages in the source documents. The pages will then be rescanned using flatbed scanners. The image will be presented on screen to the RST, at which point, the RST will adjust the brightness and contrast if necessary, to get the best possible image quality. When the RST has determined that the image is of the best quality possible, the RST will click the "Accept Image" icon and the old image will be replaced with the new higher quality image.
- b) The re-scan technician will sign and date process control sheet.

INDEXING OF CAPTURED DOCUMENTS

The indexing process entails having an Indexing Technician identify and capture the three index keys from scanned documents in order to populate a database that permits the retrieval of scanned documents.

1. The Indexing Technician (IT) will examine each type of document to locate the keys determined by the Agency as the search fields to be used to retrieve a stored image. The IT will enter the keys on a screen that will populate the index database. As a way to further ensure the accuracy of the indexing process, OBS understands that the Agency may provide daily files of existing cross-referenced indexing information. We will use this file to perform a search and if that matches, can pull up the other fields to populate the indices.

2. In order to achieve the highest degree of accuracy, an Agency may want to consider the utilization of double-blind data entry for indexing for certain critical fields. The process involves two operators working on the same set of data. Both operators enter data at a separate time, however, if the data entered by Operator Two does not identically match the data entered by Operator One, the system prohibits Operator Two from leaving the image until all data entered is correct. Naturally this increases the cost of the indexing process, but if the keys are complex, it can be a meaningful investment to eliminate errors.

MAIL MANAGEMENT SERVICES - PRICING

Includes: SIN 733 1 Mail Room Administrative Support; SIN 733 3 Miscellaneous Mail Services; SIN 733 4 List Management Services; SIN 733 5 Mail Room Ergonomic Analysis Services and SIN 733 6 Mail Screening and Inspection Services

<u>Mail Management Services</u>		
* Geographic Service Location(s):	GSA Rates	
<u>OBS Labor Category</u>	<u>Hourly</u>	<u>Daily</u>
Mail Clerk (OSR I)	\$21.42	\$171.34
General Clerk I (OSR II)	\$21.42	\$171.34
Mail Clerk (Screener) (OSR I)	\$21.42	\$171.34
Messenger (OSR I)	\$21.42	\$171.34
Data Entry Clerk (OSR I)	\$21.42	\$171.34
Secretary (OSR II)	\$28.55	\$228.42
Budget Analyst (Analyst II)	\$40.92	\$327.35
Mail Processor (OSR I)	\$21.42	\$171.34
Shipping/Receiving Clerk (OSR I)	\$26.66	\$213.27
Truck Driver (OSR II)	\$34.35	\$274.79
Admin Mail Clerk (OSR I)	\$21.42	\$171.34
Asst Manager I	\$27.32	\$218.58
Site Manager I	\$29.68	\$237.40
Site Manager II	\$37.17	\$297.37
Site Manager III	\$44.67	\$357.34
Site Manager IV	\$52.16	\$417.31
Photocopy Operator (OSR I)	\$23.06	\$184.50
Task Analysis (Analyst II)	\$48.42	\$387.32
Mail Designer (Analyst I)	\$48.42	\$387.32
Business Analyst	\$120.38	\$963.02
Customer Service Rep I	\$28.55	\$228.42
Customer Service Rep II	\$32.90	\$263.17
Customer Service Rep III	\$40.92	\$327.35

* Geographic Service Locations Include: Most Major Metropolitan Areas (NYC, Boston, Philadelphia, Pittsburgh, DC&VA&MD, Chicago, Detroit, Indianapolis, Kansas City, Atlanta, Miami, Houston, Dallas, San Antonio, Austin, Sacramento, Oakland, LA and San Diego). For Service Areas not covered above - Please contact Glen Irwin (OBS) to confirm if Services are available in your Area. Phone Number: Glen Irwin – 202-292-2271. E-mail: Glen.Irwin@oce.com.

MAIL MANAGEMENT SERVICES - SIN 733 1 - MAIL ROOM ADMINISTRATIVE SUPPORT

Services include, but are not limited to, accepting incoming mail from the United States Postal System (USPS) and courier services such as UPS and FedEx; accepting and signing for certified mail, registered mail and overnight mail; distributing mail using an Office Roster; and processing outgoing mail, metering flats, letters, and packages.

Statement Of Work:

The scope of work includes mail processing, shipping and receiving and distribution services. This Statement Of Work is based on the services outlined and can be modified accordingly as the needs change.

Mail Services Overview:

OBS will manage and coordinate all required duties and tasks related with mail distribution and stated peripheral tasks.

Distribution Workflow:

Document distribution will be managed and coordinated from a centralized mail center. All inbound, outbound and internally circulated documents will be funneled through this Service Center. This will allow for coordinated and synchronized workflow management.

Incoming USPS Mail:

OBS can pick up, arrange for pick up or use current service to pick up mail from the Post Office or have the mail delivered by the Postal Service. All inbound USPS mail volumes are tracked daily.

Mail Sort Process:

OBS utilizes the following sort process to eliminate unnecessary handling of mail before the final sort. The sort scheme is as follows:

- ❑ Mail will be sorted by department and quickly scanned for individuals no longer employed with the organization so that they can be temporarily put aside.
- ❑ Mail will then be sorted directly into the mail carts, equipped with color-coded pendaflex tabs, corresponding recipient, or department.

Mail Carts:

Océ Business Services will design the mail carts to eliminate one step in the mail sort processing. All mail carts will have folders that will be color coded with a schematic designating position, reporting structure and department. The carts will be designed for flow in delivery order. All designations will enhance the mail clerk's sort process and result in faster delivery of mail through the cart's layout and correct utilization. For departments that receive large quantities of mail, the mail carts will be specially designed to accommodate their volume.

Mail Handling Safety Procedures:

OBS will monitor and follow guidelines established by the U.S. Postal Service, Centers for Disease Control and other government agencies in addressing safety concerns of circulated mail and packages. OBS will provide initial and recurrent training to review equipment operation and procedures utilizing specific published guidelines. OBS will collaborate with the government agency to develop and implement Mail Handling Safety Procedures that will meet their securities requirements, these guides may include:

- ❑ Creation of an isolated sort area
- ❑ Emergency handling procedures
- ❑ Provision of protective gloves and masks
- ❑ Utilization of X-Ray screening if future situations dictate

OBS' proactive and flexible approach will continuously seek all possible solutions to guarantee safety.

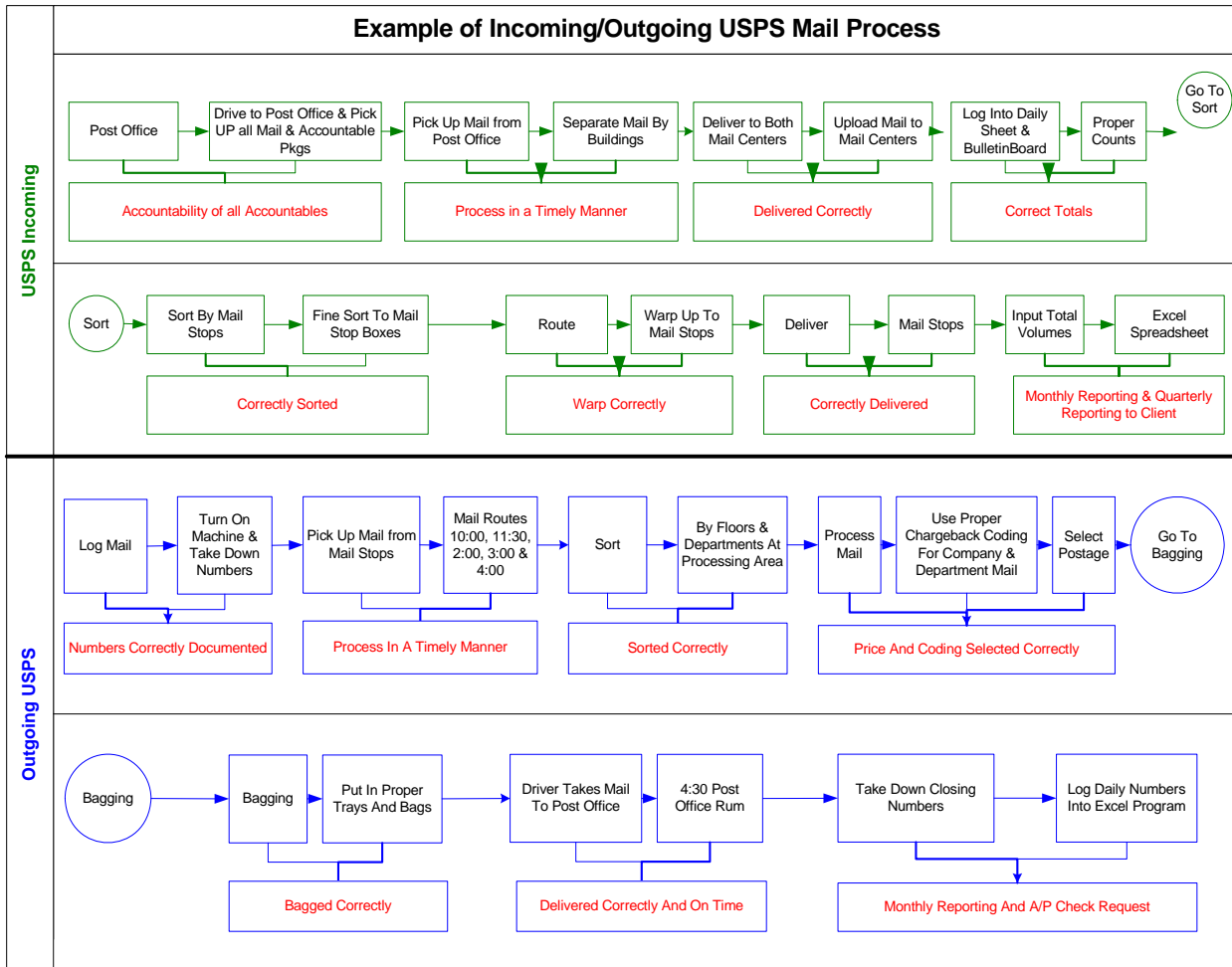
SIN 733 1 - MAIL ROOM ADMINISTRATIVE SUPPORT ...Continued

Internal Distribution Schedule:

Océ Business Services will have a set distribution schedule that will be published for all end users. We will perform the agreed upon number of service sweeps a day. If needed during the day, OBS staff will be available for on-demand service until closing.

On the last sweep, a brightly colored “*Last Pick-up of the Day*” notification card will be placed in each drop box to alert end-users that the last pick-up has been made. Service cut-off times will be clearly posted at each pick up point on the route as well as in the User Guide that OBS will provide. Late mail or service requests may be directed to the Site Manager after the final sweep.

Below is an example of how OBS will develop mail process workflow



Outbound USPS Mail:

OBS will receive, retrieve and process all outbound USPS mail on a daily basis. Duties and responsibilities include the following:

- ❑ Mail will be picked up on the sweeps throughout the day
- ❑ Mail clerks operate postage mailing machines by rating and affixing postage to various classes of mail
- ❑ Sort mail when dictated by established U.S. Postal Service schemes
- ❑ Record transactions for management reporting and charges backs
- ❑ Apply appropriate presort postage to all qualifying mail when appropriate
- ❑ Océ Business Services will implement daily meter reads and piece counts

Mail Equipment:

OBS can recommend and/or provide appropriate mailing equipment. If the current equipment is satisfactory, it will be utilized by OBS. OBS will maintain upkeep and service for this equipment.

Receipt of Inbound Accountable Mail:

OBS will ensure a presence in the Service Center at all times through out the day to receive and control all accountable incoming deliveries including messenger, courier and postal deliveries that require a signature. OBS will utilize its ATS (Automated Tracking System) in the Mail Center. Envelopes and packages will be automatically entered into the system at the time of receipt. A computer generated manifest will be printed in order to receive a signature release upon delivery.

The requirement for recipient signature will effectively create a closed-loop process to guarantee internal accountability. With the utilization of the ATS, internal distribution of packages or letters will conform to an acceptable delivery standard from time of receipt. All packages will require a signature upon delivery to the recipient.

All inbound volumes will be tracked daily.

Processing of Outbound Accountable Mail:

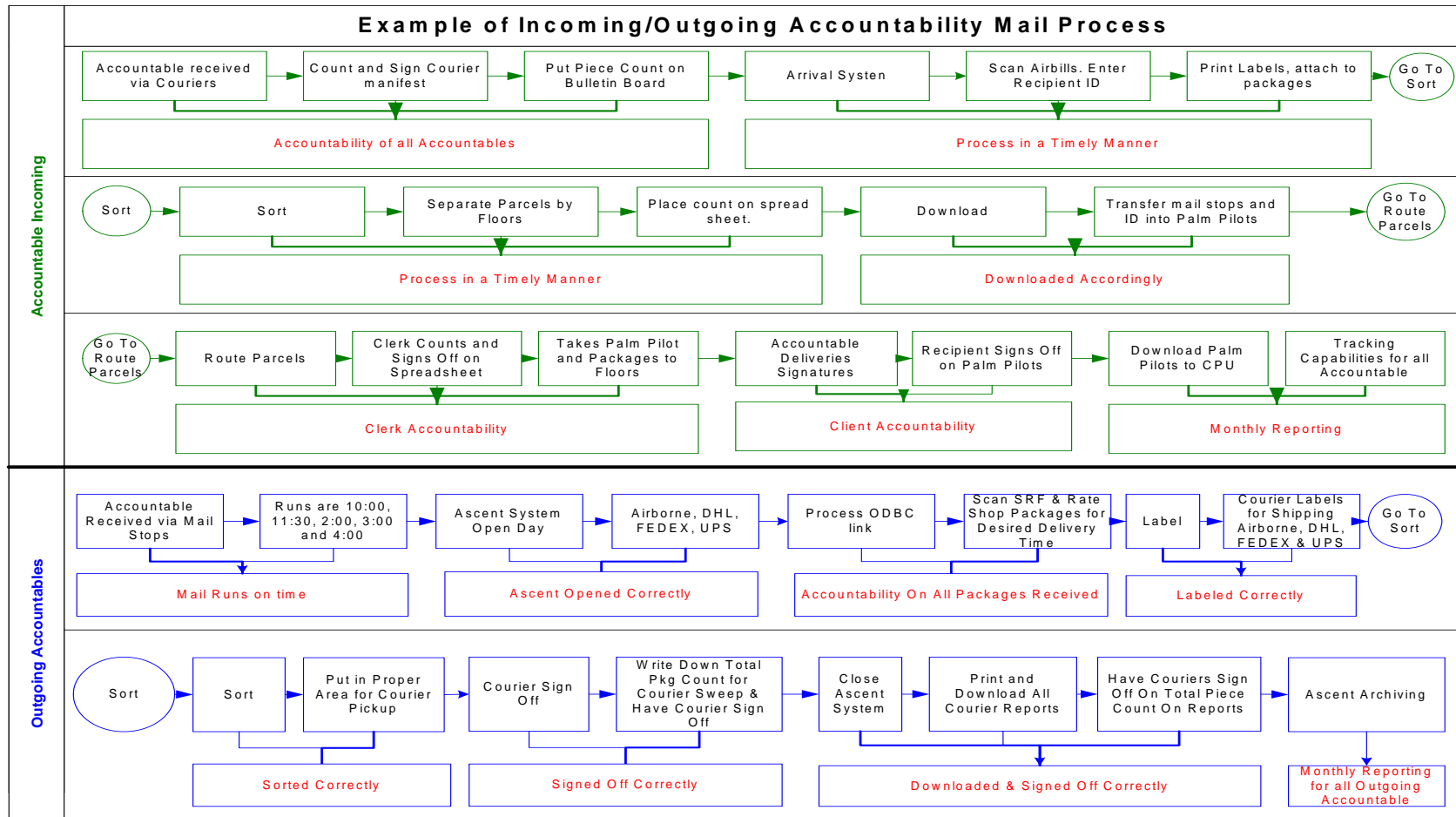
Depending on the needs of the Government Agency, OBS can process all outbound packages or assist with getting all end users online processing capability to their preferred vendor. Having online processing capability will allow end users to process their own packages.

OBS will assume all responsibility for outbound packages and messenger deliveries (that are not processed by the end users). OBS will provide processing services. We will initiate the following procedures:

- Implement a shipping form to be used for all packages.
- End users need to place any document to be shipped in an envelope with the address clearly labeled and attach the shipping request form, then place it in their out box (Overnight package) or call the Service Center (for immediate pick-up/delivery).
- Manage the pre-approved courier vendor relationships
- Charge-back outbound deliveries as outlined and approved
- Rate shop the pre-approved courier vendors to determine best value.

SIN 733 1 - MAIL ROOM ADMINISTRATIVE SUPPORT ...Continued

Below is an example of accountable mail handling:



SIN 733 3 - MISCELLANEOUS MAIL SERVICES

Services include, but are not limited to, preparing/packaging mail, addressing, labeling, folding, inserting, bursting, collating, mail match, wrapping, software services, metering and stamping in accordance with standard commercial practices and all United States Postal Service (USPS) regulations.

Océ Business Services can provide all miscellaneous mail services including preparing/packaging mail, addressing, labeling, folding, inserting, bursting, collating, mail match, wrapping, software services, metering and stamping in accordance with standard commercial practices and all United States Postal Service (USPS) regulations for any Agency by providing skilled staff and processing equipment and software. Our seamless fulfillment services with real-time inventory management, order placement and tracking, exceptional Customer Service will give the Agency the right combination of technology and people to make any Fulfillment Operation a success.

OBS can manage or implement operation through:

- Automation of folding/inserting process
- Improving accumulation and collation process with better work flow, procedures and equipment
- Providing full address management of databases
- Migration to Print-On-Demand production of materials
- Package and mail preparation

Océ Business Services will improve flow through the use of fully set cycle scheduling, OMR (optical mark recognition) utilization, new intelligent folding/inserting, and flexible staffing to achieve:

- Faster processing
- Reduced labor expense
- Reduced printing and supply
- Increased postal discounts
- Better statistical reporting

Through continual process improvement analysis, Océ Business Services will determine further process improvements such as:

- Print-on-demand document production
- Fully automated on-line processing
- Internet distribution

Folding/Inserting/Bursting/Collating Equipment:

Océ Business Services can improve the processing function with the introduction of new equipment and some simple new process adjustments.

Océ Business Services can provide or utilize existing production fulfillment equipment for both small and large document collation and insertion projects. For jobs that cannot be processed using equipment, we can set-up a production table with vertical bins to minimize time/motion.

Address Database Management:

An address database can be created/managed and categorized into distribution lists. These lists will be available for various mailings. OBS can clean databases using OBS supplied CASS/PAVE certified address correction software. This system can be linked to the network with an on-line request form with routing instructions.

In addition to postal software, OBS can provide (and operate) equipment that has the ability to print addresses and postal zip barcodes directly on to Standard #10 envelopes, flats and tabbed newsletters. This will save time and materials. Senders/Agencies will also have the ability to qualify for postal discounts.

Better management of mail fulfillment can save an Agency on printing, processing and postal expense.

SIN 733 3 - MISCELLANEOUS MAIL SERVICES ...Continued

Inventory Management:

OBS can provide inventory management for fulfillment stock items. We can track inventory, which will include physical counts, order information, and histories. We can develop custom reports for the Agency to include the specific information that is pertinent to each department/client. Inventory status reports can be furnished at set intervals to keep the Agency up-to-date on inventory levels. In addition, establishing reorder points or time frames will prevent depletion of the fulfillment products.

Fulfillment Cost Management:

Our fulfillment facility will also aid in the cost savings by accurately and correctly processing the orders. This will allow the orders to be filled in a timely manner. Shipping an order as quickly as possible will facilitate more time for transit, thus saving shipping costs. Of course the Agency's schedule will always be met, but faster shipping equals shipping savings. Whenever possible, orders will also be combined to realize additional shipping savings.

Océ Business Services will have the systems, the people, and the know-how to execute a full Fulfillment program flawlessly. Our fulfillment philosophy is simply: get the right package to the right place at the right time and the right cost.

SIN 733 4 - LIST MANAGEMENT SERVICES

Services include, but are not limited to, data entry, address label printing, lists management, list cleanup and list coding.

OBS can provide List Management Services. We have administrative staff that can provide the data entry and address label printing. Our administrative staff specializes in word processing and database management. Our staff can maintain the agency's current list system as well install new software to assist with the list management. This could include;

- CASS & PAVE processing for U.S. address validation, presorting & encoding for postal discounts.
- Global address validation & correction to county-specific requirements
- Fielding variable data from any format into an organized database
- Verifying city/state/ZIPTM and links 5-digit ZIPs to geographic data
- Linking ZIP + 4 codes to geographic data & census demographics
- Appending lat/long & Census tract/block to 9-digit ZIP Code Level
- Verifying municipality/province/postal code & appending geographic data
- Identify & eliminate duplicate records
- Bar-coded pressure sensitive labels and tray tags
- Address formatting
- Name filtering
- Creating custom layouts for envelopes, labels and letterheads
- Inclusion of graphics in your layouts and documents
- Custom reports

SIN 733 5 - MAIL ROOM ERGONOMICS ANALYSIS SERVICES

Services include, but are not limited to, workflow analyses, studying and improving mailroom processes, productivity studies, task analysis, time and motion studies, determining optimal mailroom layout, site-specific ergonomic training, space planning, and process equipment assessments.

OBS can provide ergonomic analysis services to include workflow analyses, productivity and time & motion studies, task analysis and space planning and ergonomic training.

Workflow:

Workflow is the process, progress, or "flow" of work within a system and the rate at which that happens. Workflow analysis refers to observing how this process takes place. The analysis also involves evaluating the process and improving it for efficiency and effectiveness. By facilitating a heightened understanding of the various economical and organizational benefits, workflow analysis allows agencies to capitalize on the efficient use of their operation.

Also, workflow charting provides an avenue by which the user may achieve a vital and fundamental understanding of a department's operations, and, through this unique perspective, may assist in efforts toward improving efficiency in departmental and organization-wide operations and procedures.

OBS has and will provide the skill sets necessary for flow-charting the work processes within each functional area. OBS will also assist to develop the skills (task organization, diagram drawing, process timing, etc.) of department personnel to evaluate and refine processes in the future.

This technique further results in many ancillary, equally valuable benefits:

- ❑ Allows an understanding of the impact of the technology deployment
- ❑ Establishes a "benchmark" via a "snapshot" of the department processes
- ❑ Can be used in order to maximize efficient use of the technology
- ❑ Can be used to measure changes in operating costs
- ❑ Can be used to identify and monitor security of information
- ❑ Optimal space planning

In addition to a return on investment (ROI) analysis and continued monitoring, workflow analysis provides a mechanism to gather operational statistics that will serve as a baseline for future evaluations of the impact of any technological implementations or operational changes.

The Workflow services include the following:

- ❑ Interview staff and area supervisors to determine job functionality on a daily basis and to identify differences in methodology between individuals, modalities, and shifts.
- ❑ Flow chart workflow processes and submit to departments for review and adjustments.
- ❑ Enter all processes into Visio software program for a concise visual layout of workflow to be given to the agency
- ❑ Review all processes to identify existing inefficiencies prior to any new applications.

Mail Room Design and Space Planning:

In addition to work-flow analysis, mailroom spatial layout and planning works hand and hand with work-flow and is taken into consideration as well as site-specific ergonomic training. Whenever a Mail Services Center is opened, relocated or expanded, OBS can design a new work space that is tailored to the agency's operational needs with an optimal layout for work-flow. OBS provides our clients with 3-D drawings that illustrate special needs and work flow. See attached examples.

OBS also provides task analysis and ergonomic training.

The Task Analysis:

Task analysis involves looking at how employees work and finding ways to adapt that work to avoid injuries. This can help employees work in ways that reduce the risk of CTDs, control the cost associated with those injuries, and increase everyone's safety.

Ergonomic Training:

The training will focusing on ergonomically correct body positions and offer solutions for how to compensate for workstation limitations and how to create a healthier and stress-free work environment specifically for the agency site that is being analyzed. Employees will learn the value of the ergonomics and how to apply good ergonomic concepts to make their own work safer and more comfortable such as factors that put an employee's body at risk. Workers will learn how to use body mechanics, alter work areas, use eye strain relief techniques, and stretch to avoid injury.

BUSINESS SERVICES

SIN 733 6 - MAIL SCREENING AND INSPECTION SERVICES

This service involves on site and/or off site examination of all incoming mail, to detect any form of contamination (e.g., hazardous chemicals, anthrax or explosive). It includes Key Personnel, Specialized Equipment, and Supervision to properly screen and inspect incoming mail.

Every OBS Employee who works in a mail center has a responsibility to maintain all established safety standards consistently. One of these standards is to maintain caution and follow directives when dealing with suspicious mail in terms of explosives and bio chemical threats. OBS has and continues to provide mail screening and inspection services to our clients. This service is a combination of employees training, formal process and procedures and special equipment.

Hazardous Material Certification:

Due to the nature of today's environment a Mail Center must be prepared to receive hazardous materials. All OBS on-site staff will be certified in hazardous materials handling to ensure proper handling of any "hazardous" packages or mail pieces.

Design of Mail & Package Security Screening Facility:

OBS will assist in the design of a Mail & Package Security Screening Facility. The facility must be self-contained enclosed area or room to ensure the integrity of the rest of the building, people and mail in the case a "hazardous" piece or mail or package is received.

OBS can provide a trailer if no isolated on-site facility is available. A stand-alone trailer will allow for the necessary self-containment for any hazardous/dangerous mail or packages.

A Mail & Package Screening facility should be located in a convenient area, close to entrances and exits. A facility will require electricity, security systems, telephone, internet access, and furniture.

Documentation;

Proper documentation will be posted in and around the Mail & Package Security Screening Facility. OBS will also provide copies to the Agency's end-users (upon approval of the Agency). Documentation on the following will be posted and updated as new information becomes available:

- How To Identify Suspicious Mail
- What To Do If You Receive A Suspicious Letter Or Package
- Emergency Actions
- Emergency Phone Numbers and Contacts

Protective Clothing:

Use of the gloves, masks and goggles are not mandatory, but OBS strongly recommends their use for all on-site employees at a Mail & Package Security Screening Facility.

Gloves: The gloves are latex non-porous disposable gloves, powder free and 13 mils thick

Masks: Disposable respirator mask with aluminum nose piece and inner foam seal. The filter masks with particulate filter efficiencies ranging from N95 (for hazards such as pulmonary tuberculosis) to P100 (for hazards such as hantavirus). These masks will serve as a level of protection against anthrax spores. These are the same masks that are currently being used by the United States Postal Service. These masks are able to filter out 95 percent of all microbes in the air, including anthrax spores.

Goggles: Non-vented safety goggles-wide vision, clear fog-free lens

All disposable materials will be removed and properly disposed of upon departure from the Screening Facility. Hand washing upon departure from the Screening Facility is mandatory.

BUSINESS SERVICES

SIN 733 6 - MAIL SCREENING AND INSPECTION SERVICES ...Continued

Mail & Package Security Screening Services:

The new OBD Mail & Package Security Screening Facility can provide the following services:

- Accept all inbound USPS mail, courier and messenger packages.
- Log and track all inbound volumes
- All inbound materials smaller than 2 by 1 ½ feet will be x-rayed.
- All mail pieces will be individually scanned and sorted to check for any “suspicious” characteristics.
- Mail and Packages that have been screened will stamped “APPROVED” and place in a brightly colored mail bin.
- All materials larger than 2 by 1 ½ feet will be reconciled against a Purchase Order number or verified via telephone by the recipient.

Inspection Procedures:

The USPS MAIL will be delivered to the Mail Security Screening Facility.

After the mail is x-rayed, each individual piece of mail will be visually inspected. *All items are suspicious until the visual inspection determines otherwise.*

The inspector will perform a visual inspection of the envelope (parcel) looking for suspicious signs. The inspector will look for both suspicious characteristics and physical integrity of the mail.

Physical Integrity:

- Signs of tampering on envelope – i.e. holes or rips
- Any powdery substance
- Wet or leaking
- Has protruding wires, strange odors or stains.
- Lopsided, oddly shaped or rigid
- Excessive weight, given its size.
- Oily stains, discolorations or odor
- Excessive security material such as masking tape, string, etc.
- Mail bombs may make a sloshing sound, but generally do not tick or buzz.

Suspicious Characteristics:

- | | |
|---|---|
| <input type="checkbox"/> Possibly mailed from a foreign country | <input type="checkbox"/> Visual distractions |
| <input type="checkbox"/> Excessive postage | <input type="checkbox"/> Ticking sounds |
| <input type="checkbox"/> Incorrect titles | <input type="checkbox"/> Marked with restrictive endorsements, such as “Personal” or “Confidential” |
| <input type="checkbox"/> Title, but no name | <input type="checkbox"/> Shows a city or state in the postmark that does not match the return address |
| <input type="checkbox"/> Misspellings of common words | <input type="checkbox"/> Addressed to someone no longer at your client location or is outdated in any way. |
| <input type="checkbox"/> Distorted handwriting | <input type="checkbox"/> Marked with restrictive statements, such as "Personal" or "Confidential" without delivery recipient. |
| <input type="checkbox"/> Homemade labels or cut and pasted lettering. | |
| <input type="checkbox"/> No return address | |

BUSINESS SERVICES

SIN 733 6 - MAIL SCREENING AND INSPECTION SERVICES ...Continued

If Mail Has Suspicious Attributes:

- The letter will be immediately placed in the plastic zip-lock bag and then into a hazardous material container.
- The letter will not be opened.
- All suspicious letters will be brought to the proper Postal Facility for a thorough inspection.
- All mail from the same day will continue to be inspected but will not leave the Security Screening Facility until the suspicious letter is returned from the Post Office and verified as “clean”.

If Mail is Non-Suspicious:

- Once the letter has been determined Non-Suspicious, the letter is then stamped (red ink) indicating: This letter has been
 - o **INSPECTED**
 - o by the XX Agency
 - o Mail Screening Center.
 - o Date: _____
- The letter is then placed in the appropriate mail bin, identifying inspected/screened mail for each Agency location. Once a bin is full it will be staged for pick-up to be brought to the proper Agency facility.

Colored Mail Bins:

OBS uses brightly colored mail bins for sorting the mail. The mail is delivered by the Postal Service white USPS mail bins. After a piece of mail has been x-rayed and screened for suspicious characteristics, it will be placed in a brightly colored mail bin. Once a mail bin is full, it will be taken outside the Mail & Package Security Screening Facility so that it can be processed and delivered. The same process will be put into place for small packages as well. The use of colored mail bins ensures that there is no confusion and that all employees know which mail and packages have completed the screening cycle.

Large or Oversized Packages:

OBS proposes to have all large or over-sized packages that do not fit through an x-ray machine to still be checked for their integrity. The following procedures will be followed:

- All packages will be checked to ensure that their integrity has been maintained i.e. no holes, rips or leaks
- If package is damaged, OBS will follow our set security procedures.
- Every morning OBS will receive a print out of all Purchase Orders from the Agency. All packages with a Purchase Order will be reconciled against this list.
- If there is no Purchase Order number we will call the recipient to verify that they were expecting a package.

Opening Mail (Optional)

At the request of many of our clients, OBS can provide an additional service of opening the mail. This service has been added since an x-ray machine cannot pick-up small particle powder and in the case that contaminated mail does not possess “suspicious characteristics”. Some clients choose to have all their mail opened and others just the mail for particular departments or people.

All mail will be opened manually due to the fact that automated letter openers use a “bursting” technique that would disperse any powder particles into the air. On an average, 1200 pieces of mail can be opened and checked manually per person daily.

BUSINESS SERVICES

SIN 733 6 - MAIL SCREENING AND INSPECTION SERVICES ...Continued

Escalation Procedure:

Prior to installation, OBS will discuss with the Agency to determine an escalation network and procedures to ensure all proper authorities are notified immediately in the case a suspicious piece of mail or package is received. There are three escalation networks

- Internal (Agency & Building) Escalation Network
- OBS Escalation Network
- External (Police/FBI) Escalation Network

X-Ray Machine:

OBS recommends an x-ray machine that is designed for screening mail and small to medium sized packages. It should be a machine that can detect organic substances both in powder and liquid form. These images will appear in a brightly marked color. In addition, this machine can be networked for remote image viewing so that Agency or Building security can view an image without having to come to the Mail & Package Security Screening Facility.

At a minimum, the machine should have the following features:

- Minimum tunnel opening of 24 inches wide by 20 inches high
- Variable gamma
- Psuedo color
- Automatic Threat Alert
- Edge Trace & Sharpening
- Zoom 2X – 64X +
- High Penetration
- Reverse Image
- Organic & Inorganic Stripping
- Networkable – remote image viewing

OBS will provide trained staff to operate the x-ray machine. The staff will have the proper background and experience to detect and analyze all packages coming onto the property. Our detection and analytical skills will provide a measure of comfort and security to all tenants

PROMOTIONS

DDS Promotion – Blowout, Bonanza, Mania Extravaganza (SINs 51-100, 51-57 & 51-58)

PROMOTION #	Blowout, Bonanza, Mania, Extravaganza!!!!
ACTION:	Lower pricing on OP33s, while supplies last
WHEN:	Orders written December 23, 2004 while supplies last
WHY:	Clear out old product to make room for new
WHO:	All Commercial, Federal (Pending GSA Approval) and Public Sector customers
HOW TO USE:	Use the following discounted price and maintenance with published rate factors.

Model	PROMOTIONAL GSA Price
OP33	\$6,500

Model	Volume	SUPPLIES INCLUDED (not fixed for any term)	
		PROMOTIONAL GSA Base Charge	PROMOTIONAL GSA Excess Charge
OP33	0	\$65	\$0.0140
OP33	10,000	\$155	\$0.0130
OP33	15,000	\$205	\$0.0115
OP33	25,000	\$305	\$0.0110

Special Terms and Conditions:

Promotional maintenance may only be used with promotional equipment price. NO exceptions.

TERMS & CONDITIONS

Contract Type	Maintenance; All Lease Types	Fix Factor	Standard fix rates apply
Purchase Option	NA	Available with other Promos.	NA
Placement	New, new/new, churn	POOLing	Standard POOLing guidelines apply
Delivery/Installation	NA	Annual Payment Discount	NA
Intro	NA	Machine Status	New / Demo
Warranty	NA	Price Plan Conversion	NA
Trial	No Trials Allowed	Prepack Supplies	Not Included
Delay	NA	Step leases	N/A

Compensation: BV = Sale Price

PROMOTIONS

DDS Promotion 5.02.05 – It Doesn't Get Better Than This (SINs 51-100, 51-57 & 51-58)

PROMOTION #	5.02.05 – It Doesn't Get Better Than This
WHEN:	Orders written Jan. 1st, 2005 through March 31, 2005 extended through June 30, 2005 & invoiced by June 30, 2005
WHY:	To promote color sales
WHO:	Federal GSA customers
HOW TO USE:	Build a payment using the following promotional pricing

Model / Part Number	Promo Price
CPS800	\$71,642
CPS900	\$71,642
960C Controller	\$10,614
1000C Controller	\$22,998

Promotional Maintenance – Supplies Included only

Monthly Volume	Promo Price – BASE PRICE	Promo Price – COLOR EXCESS	Promo Price – B&W per Copy Charge
30,000	\$2,100	\$0.0600	\$0.0180
60,000	\$3,462	\$0.0500	\$0.0180
90,000	\$4,775	\$0.0400	\$0.0140

Promotional LTOP Rates
36 Months - \$0.03200
48 Months - \$0.02508
60 Months - \$0.02096

** Promotional Rate Factors for LTOP, monthly in arrears

*** **Customer Owned Trade-In Unit Required**

Terms & Conditions

Contract Type	FEDERAL = LEASE ONLY	Fix Factor	Standard fix rates apply
Purchase Option	LTOP	Available with other promotions	N/A
Placement	New; New/New; Churn	POOLing	Standard Pooling Guidelines Apply
Delivery/Installation	N/A	Annual Payment Discount	N/A
Intro	N/A	Machine Status	New
Warranty	N/A	Price Plan Conversion	N/A
Trial	N/A	Prepack Supplies	Can be financed separately
Delay	N/A	Summer Shut Off	N/A

Compensation: Equipment BV= Sale Price

PROMOTIONS

DDS Promotion – “Federal Churn Retention Program Equipment Pricing” Promotion (SINs 51-100)

PROMOTION #	Federal Churn Retention Program Equipment Pricing!!!
ACTION:	Customer Retention Promotion
WHEN:	Orders written February 15, 2005 through November 30, 2005
WHY:	To secure retention of current install base by replacing Océ analog/digital equipment set to expire within the 24 month with an Océ Digital placement.
WHO:	All Commercial, Federal (Pending GSA Approval) and Public Sector customers
HOW TO USE:	.Use these equipment prices and buyout credits to forgive a remaining LTOP balance on a current analog placement. (if LTOP balance exceeds maximum LTOP credit amount, promo can not be used). Combine with standard LTOP rates and Churn Retention Maintenance (promotion 6.06.03), to create aggressive payments for your customer.

Model	GSA List Price	Maximum Credit*
3155DC	\$20,956	\$14,456
3155NC	\$24,180	\$15,680
3165DC	\$24,986	\$17,586
3165NC	\$28,210	\$18,710
VP2045DC	\$20,150	\$7,050
VP2045NC	\$22,568	\$7,968
VP2055DC	\$23,777	\$9,177
VP2055NC	\$26,195	\$10,095
VP2065DC	\$27,807	\$11,707
VP2065NC	\$30,225	\$12,625
VP2090	\$52,390	\$25,390
VP2110	\$71,734	\$16,734
VP2060	\$28,613	\$11,013
VP2070	\$33,449	\$14,849
VP2105(Reman Only)	\$71,940	\$46,940
CS220	\$15,047	\$3,547
OP1030 & OP1040 *		

TERMS & CONDITIONS

Contract Type	LTOP only	Fix Factor	Not Applicable
Purchase Option	\$1	Available with other Promos.	Can be used with promo 6.06.03 only.
Placement	Promo credit applicable only with an Océ churn.	POOLing	NA
Delivery/Installation	Must add separately	Annual Payment Discount	NA
Intro	NA	Machine Status	New, FPNM, or Remanned
Warranty	NA	Price Plan Conversion	NA
Trial	Yes	Prepack Supplies	Can be financed separately
Delay	Contact OFSI	Step leases	N/A

Special Terms and Conditions:

The replacement machine must be sold as an LTOP. This program is not applicable to Outright Sales.

Can not churn existing Océ Model to the same model (example 3155 to a 3155).

Offer applicable to customer churning an Océ analog machine to an Océ digital machine on an LTOP.

Official LTOP buyout quotes **must** be obtained through Sales Configurator or OFSI.

Published LTOP lease rates must be used.

Accessories not listed can be added at normal published price levels.

PROMOTIONS

DDS Promotion – “Churn Retention/Extension Supplies Included Maintenance Promotion” (SINs 51-57)

PROMOTION #	Federal Churn Retention / Extension Supplies Included Maintenance
ACTION:	Customer Retention Promotion
WHEN:	Orders written February 15, 2005 through November 30, 2005
WHY:	To secure retention of current install base by replacing Océ analog/digital equipment set to expire within the 24 month with an Océ Digital placement.
WHO:	All Commercial, Federal (Pending GSA Approval) and Public Sector customers
HOW TO USE:	Use the below maintenance with the Churn Retention Program Equipment pricing

Model 31x5 & VP20xx

	0	\$80.00	0.0085
	15,000	\$215.00	0.0085
	20,000	\$251.00	0.0085
	30,000	\$295.00	0.0085
	40,000	\$350.00	0.0079
	50,000	\$413.00	0.0079
	60,000	\$460.00	0.0073
	70,000	\$515.00	0.0073
	80,000	\$544.00	0.0067
	90,000	\$600.00	0.0064
	100,000	\$650.00	0.0064
	125,000	\$800.00	0.0064
	150,000	\$910.00	0.0060

VP2090

	0	\$160.00	0.0079
	50,000	\$390.00	0.0071
	75,000	\$520.00	0.0069
	100,000	\$635.00	0.0062
	125,000	\$760.00	0.0055
	150,000	\$885.00	0.0054
	175,000	\$1,010.00	0.0054
	200,000	\$1,130.00	0.0053

VP2110

	0	\$169.00	0.0079
	175,000	\$1,010.00	0.0053
	200,000	\$1,130.00	0.0053
	300,000	\$1,538.00	0.0044
	500,000	\$2,176.00	0.0038

PROMOTIONS

DDS Promotion – “Churn Retention/Extension Supplies Included Maintenance Promotion” (SINs 51-57)... Continued....

CS220			
	0	\$0.00	0.1627
	1,500	\$215.00	0.1300
	2,500	\$325.00	0.1250
	5,000	\$620.00	0.1200
	7,500	\$902.00	0.1190
	10,000	\$1,184	0.1100
B&W			0.0200
VP2105 & And DS10			
	0	\$200.00	0.0090
	150,000	\$800.00	0.0052
	200,000	\$995.00	0.0050
	250,000	\$1,180.00	0.0046
	300,000	\$1,358.00	0.0045
	350,000	\$1,535.00	0.0043

Special Terms and Conditions:

Maintenance pricing can be used in conjunction with Churn Retention Strategy or as an incentive for customers to extend an existing lease for 24 months or more.

Maintenance pricing is not valid without Oce churn or lease extension.

Machines can not be refinanced or churned in the first 2/3 or their original lease.

Standard fix factors apply.

Summer Shut off is available to the Education Market only on an exception basis. Contract must be written as a term lease. Contact your pricing analyst for Summer Shut off approval.

Maintenance pricing will be valid for additional units placed on the same order.

No other discounts can apply. Can not apply Annual Payment Discount.

Pooling: All Pooling rules must be followed. See pages D9 – D11 of your price book for pooling rules.

When pooling using maintenance pricing schedule above, ALL machines in the pool MUST be coterminous. This applies to Term Rentals and Term Lease contracts.

Existing maintenance contracts can not be rewritten using Churn Retention Maintenance unless the machine is extended for a minimum of 24 months.

PROMOTIONS

DDS Promotion – “VarioPrint 2100/2110 Year End Maintenance Sprint” (SINs 51-57)

PROMOTION #	5.11.05 – VarioPrint 2100/2110 Year End Maintenance Sprint
ACTION:	3 months free maintenance (excluding toner and staples)
WHEN:	Orders written August 4th through November 30th, installed by November 30th
WHY:	Drive VP2100/2110 installs
WHO:	All Commercial, Public Sector, and Federal (Pending GSA Approval) Customers
HOW TO USE:	<ul style="list-style-type: none"> For NEW placements only. NO CHURNS. 3 months free maintenance. Customers MUST purchase toner and staples separately No Exceptions (see below for ordering details) Toner/staples for this three month period CANNOT be financed. Customer receives an unlimited copy allowance during the three month promotion period. Follow on maintenance plan can be either supplies included or supplies excluded. <p>Note: This is for 5x8 (days x hours) shift coverage only (4 hour response time). Additional charges apply for other coverages</p>

Supply Ordering Details: Toner and staples to be ordered by the Customer directly from Oce

Consumables	1-2	3-4	5-7	8-10	11-24	25+	Yield: Copies/carton	Shipped
F11 Toner For Vario Print 21X0	\$158	\$158	\$154	\$149	\$143	\$143	46,000 copies/carton	2 bottles/carton
Vario Print 21X0 35 Sheet Staples	\$57	-	-	-	-	-	15,000 staples/box	3 cartridges per box
Vario Print 21X0 50 Sheet Staples	\$128	-	-	-	-	-	20,000 staples/box	4 cartridges per box

**Have Model and Serial number ready. Either phone or fax order to the following numbers:
Phone Orders: 1-800-877-6232, extension 4698. Fax Orders: 777-714-4335**

Terms and Conditions

Contract Type	Term rental, term lease, ORS	Fix Factor	NA
Purchase Option	FMV or \$1	Available with other promotions	Not available with other promotions
Placement	New, new/new, No Churns or Trials	POOLing	
Delivery/Installation	NA	Annual Payment Discounts	NA
Intro	NA	Machine Status	New
Warranty	See above	Price Plan Conversion	NA
Trial	Promotion not available if Customer has a unit on Trial	Prepack Supplies	NA
Delay	See your OCC representative	Step Leases	See your OCC representative

COMPENSATION: N/A

PROMOTIONS

DDS Promotion – “DAC ATTACK!” (SINs 51-100)

PROMOTION #	5.05.05 – DAC ATTACK!											
ACTION:	A free DAC for Lease extensions											
WHEN:	For systems installed by 11/30/05											
WHY:	Protect/fully leverage customers investment by adding new functionally maintain Oce field population / grow print volumes											
WHO:	Customers in last 1/3 of lease with unconnected units											
HOW TO USE:	<table border="1" style="width: 100%; border-collapse: collapse; margin-bottom: 10px;"> <thead> <tr> <th style="width: 15%;">Item #</th> <th style="width: 55%;">Description</th> <th style="width: 30%;">Price</th> </tr> </thead> <tbody> <tr> <td>1661zr</td> <td>DAC – hardware (remanufactured)</td> <td style="text-align: center;">\$0.00</td> </tr> <tr> <td>4941059</td> <td>DAC - software</td> <td style="text-align: center;">\$0.00</td> </tr> </tbody> </table> <p>DC to NC upgrade kits not included in price, but are still required at the price levels stated in the price book. minimum of a 20k monthly volume commitment is required – There cannot be a reduction from their previous plan. Pools are acceptable, but the unit with the free DAC must have a 20k volume commitment</p>			Item #	Description	Price	1661zr	DAC – hardware (remanufactured)	\$0.00	4941059	DAC - software	\$0.00
Item #	Description	Price										
1661zr	DAC – hardware (remanufactured)	\$0.00										
4941059	DAC - software	\$0.00										

Terms and Conditions

Contract Type	Refi of a contract which is in its last 1/3 of life	Fix Factor	NA
Purchase Option	Refinance to extend contract at least 24 months from original contract date	Available with other promotions	N/A
Placement	Refinanced units	POOLing	Standard pooling rules apply
Delivery/Installation	Not available	Annual Payment Discounts	N/A
Intro	Not available	Machine Status	N/A
Warranty	Not available	Price Plan Conversion	N/A
Trial	Not available	Prepack Supplies	N/A
Delay	Not available	Step Leases	N/A

COMPENSATION: Standard lease extension compensation applies

PROMOTIONS

WF Promotion - TDS Digital Archive Bundled Solutions Promotion (SIN 51-100)

The following changes have been made to the Wide Format TDS Digital Archive Bundled Solutions Promotion (Approved under Modification 53... originally Valid from June 1st, 2004 through December 1st, 2004)

- 1) The Oce TDS Digital Archive Bundled Solution (Promotion Code: B1804A) is extended from **December 1, 2004 through November 30, 2005.**
- 2) Part Number #4913652 has been deleted from this Promotion. Therefore the Promotion Pricing has been reduced from the original Bundled Price of \$31,491 to a GSA Total Price of **\$31,298**

TDS400 Digital Archive Bundled Solution Pricing

Model Number	Description	GSA Promo Price
4452	TDS400 Print Engine w/Xpe Controller & Integrated Stacker	\$9,672
4410	Scanner	\$4,546
4984051	Controller Cabinet	\$387
15-0-062230	15" Flat Panel GUI Kit	\$677
4913960	Scan Logic Software	\$2,321
4913654	Print Exec Workgroup	\$1,088
4901157	Engineering Exec-Doc Exec Pro Client Software	\$5,126
6152206	System Integration Service (full day)	\$1,284
6152206	System Integration Service (full day)	\$1,284
6152710	Help Desk – 5 Incidents	\$321
9717663	TDS400 User Training (1/2 day)	\$864
9717817	Print Exec Pro System Admin Training (1/2 days)	\$864
9717927	Doc Exec Pro System Admin Training (2 days)	\$2,863
NEW GSA TOTAL PRICE		\$31,298

Standard Installation Charges Apply

PROMOTIONS

WF Promotion – Extension of Océ Power Logic Controller XPe Trade-Up Program (SIN 51-100)

Incorporating changes in Promotion Codes) December 1, 2004-March 31, 2006

The following GSA customers can use the trade-up program to convert their existing controller into a PLC XPe controller:

- . Océ TDS400 users
- . Océ TDS600 users
- . Océ TDS800 users
- . Océ 9600 users with a NGC controller

Users with systems not listed above cannot use the XPe Trade-Up Program. Orders must be received between ***December 1, 2004 and March 31, 2006.***

To convert their controller, customer must order the following:

- . Controller Conversion and PLC License for the appropriate system
- . Firmware upgrade for the appropriate system (applies to Océ TDS400 multifunction systems and Océ TDS 600)
- . Delivery and installation
- . Old controller is returned to Océ's warehouse (not possible to convert controllers on-site)

Terms and Conditions:

- . If the customer owns the system, the Controller Conversion, PLC License and any new options must be sold outright.
- . If the customer's system is still on Lease to Own Plan (LTOP), the Controller Conversion, PLC License and any new options may either be sold outright or leased co-terminously.

Pricing (SIN 51-100)

Item	Description	GSA Promo Price	Item	Description	GSA Promo Price
9713035	TDS400 PLC XP3 Controller Conversion Install Charge: \$195	\$2,418	698XP	TDS600 PLC Controller	\$0
4913659	TDS400 PLC Xpe software	\$0	9713036	Océ 9600NGC PLC XPe Controller Conversion Install Charge: \$195	\$3,579
4913659L	TDS400 PLC License	\$0	9713033	TDS800 PLC XPe Controller Conversion. Install Charge: \$195	\$6,480
9713034	TDS600 PLC XPe Controller Conversion Install Charge: \$195	\$3,579	4984097L	TDS800 PLC License	\$0
4936308L	TDS600 PLC License	\$0	7176385	Firmware Pack (for TDS600)	\$0
4936308	TDS600 PLC Xpe software	\$0	1060009664	TDS400 2.0 Scanner EPROM	\$0

There is no (software) maintenance charge on any of the above listed items. The Install Charge also covers return shipment of the old controller.

PROMOTIONS

WF Promotion – Extension of Océ Power Logic Controller XPe Trade-Up Program (SIN 51-100)

- a) **Maintenance Customers Conversion Discount (SIN 51-100):** Customers with a valid maintenance agreement on a system to be converted receive a \$1,000 discount on the Controller Conversion (\$500 on Océ TDS400) when purchasing PLC XPe Controller Conversion. **Promotion Code: B0205A**
- b) **GX260 Controller Return Discount (SIN 51-100):** Customers returning a GX260 based controller in good condition receive a \$1,000 discount on the Controller Conversion (\$1,500 on Océ TDS800). **Promotion Code: B0305A**
- c) **Free Account Logging to Account Center Upgrade (SIN 51-100) :** Customers who purchased Océ Account Logging on their old PLC controller are automatically upgraded to Océ Account Center when purchasing the PLC XPe Controller Conversion. **No promotion code needed**
- d) **Océ Account Center Bundle Discount (SIN 51-100):** Customers purchasing Océ Account Center at the same time and for the same system receive a \$500 discount on the Controller Conversion. Orders must be received between **Promotion Code: B0405A**
- e) **Océ Print Software Bundle Discount (SIN 51-100):** Customers purchasing Océ Print Exec Workgroup, Océ Print Exec Workgroup Upgrade Océ Print Exec Pro or Océ Repro Desk Server at the same time and for the same system receive a \$500 discount on the Controller Conversion. **Promotion Code: B0505A**
- f) **Free PLC XPe Controller (SIN 51-100):** Customers who purchase a conversion for the Océ TDS600, Océ TDS800 or Océ 9600 receive the PLC XPe conversion discount. This discount cancels out the price of the controller. This is not necessary for the Océ TDS 400. **Promotion Code: B0605A**

PROMOTIONS

FINISH THE DEAL PROMOTION (SINs 51-100, 51-57 & 51-58)

PROMOTION #	Finish The Deal (Reference # 07072006)
WHEN:	Signed & Installed 7/10/06 until 11/30/06
WHY:	Boost Sales
WHO:	DDS Reps Only
HOW TO USE:	The promotion is valid only for the following configurations which may also have software and options added at list price.

Other Promo Rules and Application

- Available to **DDS reps only**
- For **outright sale or lease only**
- Order must be **signed and installed** between **7/1/2006 and 11/30/2006**
- Promotional equipment and service pricing is **only available in the configurations listed** below
- Below prices only include what is listed**, not delivery, installation, training, etc.
- Additional software and **other options can be added at list price**
- Separate, add-on purchases** of HVS6000+ stackers, BLM6100 booklet makers and trimmers **do not qualify** for this promotional pricing and remain at list price.
- Orders must **include the appropriate promo code** for pricing approval
- This **service pricing can only be used on orders with one of the promotions** listed below

OUTRIGHT SALE Configuration	PROMO CODE #	HVS6000	BLM6100	Trimmer	Finishing Interface Kit	Engine Price	TOTAL PROMO PRICE
VP2110	070706A					N/A	\$50,000
VP2110, HVS6000+ Finishing Interface Kit	070706B	\$18,350			\$650	\$43,000	\$62,000
VP2110, BLM6100+ Trimmer & Finishing Interface Kit	070706C		\$13,000	\$7,350	\$650	\$43,000	\$64,000
VP3110	070706D					N/A	50,000
VP3110, HVS6000 & Finishing Interface Kit	070706E	\$18,350			\$650	\$43,000	\$62,000
VP3110, BLM6100+ Trimmer & Finishing Interface Kit	070706F		\$13,000	\$7,350	\$650	\$43,000	\$64,000
VP2100						N/A	N/A
VP2100, HVS6000 & Finishing Interface Kit	070706G	\$18,350			\$650	\$38,000	\$57,000
VP2100, BLM6100+ Trimmer & Finishing Interface Kit	070706H		\$13,000	\$7,350	\$650	\$38,000	\$59,000

PROMOTIONS

FINISH THE DEAL PROMOTION (SINs 51-100, 51-57 & 51-58)...Continued

Promo for Maintenance Service Specifics

MAINTENANCE (SIN 51-57)	PROMO CODE #	Included Prints	Promotion Maintenance Costs (MMC)	Promo Click Charge
VP2100/VP2110	070706J	0	\$295	\$0.0035
VP3110	070706J	0 *	\$295	\$0.0039
VP2100/VP2110/ VP3110	070706K	400,000 *	\$1,750	\$0.0037
HVS6000 + Stacker	070706L	-	\$50	-
BLM6100 Booklet Marker	070706M		\$200	
BLM6100 Rotator	070706N		\$150	

Pricing Note: * Plans are not currently on GSA Contract; however being offered under this Promotion.

TERMS & CONDITIONS

Contract Type	Lease &/ Or Purchase	Fix Factor	Normal Maintenance Renewal Increase % Applies
Purchase Option	Purchase, LTOP	Available with other Promos.	N/A
Placement	New, new/new	POOLing	N/A
Delivery/Installation	Not Included	Annual Payment Discount	N/A
Warranty	N/A	Machine Status	New &/or Reman
Trial	N/A	Prepack Supplies	Maintenance Rates INCLUDE Supplies
Delay	N/A	Step leases	N/A

Compensation: BV will equal sell price

PROMOTIONS

FANTASTIC FEDERAL FISCAL FINISH PROMOTION (SINs 51-100, 51-57 & 51-58)

PROMOTION #	Fantastic Federal Fiscal Finish
WHEN:	Effective July 1st through September 30th, 2006
WHY:	Boost Sales
WHO:	Federal

Configuration	Includes:	TOTAL PROMO PRICE	Configuration	Includes:	TOTAL PROMO PRICE
3165DC (FPNM)	3165 DC FPNM	\$5,334	3165NC	3165 DC FPNM	\$6,400
	Install	\$202		Configuration	\$1,500
	Training	\$864		DAC	\$1,500
	TOTAL	\$6,400		TOTAL	\$7,900

Monthly Maintenance - Supplies Included – Promotion Pricing		
Volume	Base	Excess
* 10,000	\$165	\$0.0085
* 20,000	\$251	\$0.0085

Pricing Note: * Plans are not currently on GSA Contract; however being offered under this Promotion.

PROMOTIONS

VP21x0 Promo: **NEED FOR SPEED (and NETWORKED PRINTING)!**

PROMOTION #	05.01.07 Need for Speed (and Networked Printing)!
WHEN:	Orders written 04/1/07 - 06/30/07
WHY:	Upgrade existing customers
WHO:	DPC AE1, Public Sector, Federal
HOW TO USE:	Existing VP2100 customer purchases Doc Works Pro at standard price and receives free speed upgrade.
	Free VP2100 Upgrade to VP2110 with purchase of Doc Works Pro!!! Customer will receive the VP Speed Upgrade to 105ppm license for free when Doc Works Pro is purchased or leased
	Not for new placements. Customer must already have a VP2100 installed Prior to 4/1/07.

Special Terms & Conditions:

- **Existing VP2100 customers only. New placements are NOT eligible to use this promotion.**
- **Only applies to units installed prior to 4/1/2007**
- Doc Works should be co-terminous with the VP2100
- Custom/Oversizes and Streaming PCL passwords are not part of the promotion. They can be purchased separately if needed.
- Include item number of speed upgrade on the order with DocWorks. An upgrade machine configuration sheet should also be

TERMS & CONDITIONS

Contract Type	Sale / Lease	Fix Factor	
Purchase Option	\$1	Available with other Promos.	Not Available with other Promotions
Placement	Upgrade	POOLing	N/A
Delivery/Installation	Not Included	Annual Payment Discount	N/A
Intro	N/A	Machine Status	New &/or Reman
Warranty	N/A	Price Plan Conversion	N/A
Trial	N/A	Prepack Supplies	N/A
Delay	N/A	Step leases	N/A

Compensation: Standard Compensation Applies

PROMOTIONS

VP21x0 Promo: Printroom Advanced Bundle

PROMOTION #	05.02.07 Printroom Advanced Bundle
WHEN:	Orders written 04/1/07 - 06/30/07
WHY:	Incent customer sales for Doc Works Pro and VP2110
WHO:	DPC AE1, Public Sector, Federal
HOW TO USE:	Promotion number must be reentered on order package at time of submission.

<u>Part Number</u>	<u>Description</u>	<u>Promo Price</u>
VP2110N	VP2110	\$40,000
6339	Doc Works Pro	\$13,900
2100022228	Prisma Archive	\$4,500
PC-SVR2	Server (PC-SVR2)	\$1,879
15-0-062420	Monitor 20" LCD Black	\$490
15-2-062220	200 GB EIDE Hard Drive 7200RPM	\$250
<u>2100023020</u>	<u>ASM SAT</u>	<u>\$1,000</u>
Total		\$62,019

Special Terms & Conditions:
• Must have trade in unit
• Packages must be used in its entirety. Items may be added. The above listed packages are the minimum requirement for this promotion
• Software must be installed and operational.
• Above pricing does not include d/I, all mandatory items or professional services. These must be added with an extra charge. Please refer to the published price book for this information

TERMS & CONDITIONS

Contract Type	Lease / ORS	Fix Factor	Standard fix factors apply
Purchase Option	\$1, LTOP, LWOO Software \$1 only	Available with other Promos.	Not Available with other Promotions
Placement	New, new/new, churn	POOLing	Yes
Delivery/Installation	Not Included	Annual Payment Discount	N/A
Intro	N/A	Machine Status	New &/or Reman
Trial	Yes	Prepack Supplies	N/A
Delay	Available - See OFSI	Step leases	Available - See OFSI

Compensation:

- Sale price = BV
- Software BV bonus applies
- AE1 Reps only: \$1,000 Visa Award Card payout, must send in bonus form to Janet Gora
- SSE only: \$500 Visa Award Card payout

PROMOTIONS

VP6000 Series Promo: Route 66

PROMOTION #	05.07.07 Route 66
WHEN:	Orders written 04/1/07 - 06/30/07
WHY:	Ease the customer into their new VP6000 by providing a voucher that can be applied to outstanding invoices.
WHO:	DPC AE1, Public Sector. Federal Government accounts
HOW TO USE:	Customer will receive credit for the applicable dollar amount (see below) that they can apply towards lease or maintenance charges. The credit is good for six (6) months from contract commencement date. If NOT used within the six (6) month period, the balance is forfeited.
	Credit amount equates to 6.0M letter sheets at the published excess rate.

Federal Customers

\$39,600

Redemption Instructions:	The customer can apply this credit to any invoice that they receive from ONA or OFSI. To claim the credit they will simply write "Route 66 Promotion" on the invoice that they receive and send it back to the remittance address that is indicated on the invoice. The credit can ONLY be applied to invoices under the same sold to/bill customer # that the VP6000 was sold.
	The credit is non-transferable and cannot be redeemed for cash.

TERMS & CONDITIONS

Contract Type	Any	Fix Factor	N/A
Purchase Option	Any	Available with other Promos.	Not Available with other Promotions
Placement	Any	POOLing	N/A
Delivery/Installation	N/A	Annual Payment Discount	N/A
Trial	Available	Machine Status	New
Delay	Available	Step or Delay leases	Available - See OFSI

Compensation: Standard Compensation Applies

PROMOTIONS

VP6000 Series Promo: Prove Our Point

PROMOTION #	05.11.07 Prove Our Point
WHEN:	Orders written 04/1/07 - 06/30/07
WHY:	To give the VP6000 customer the security that the VP6000 is the right machine for their application.
WHO:	DPC AE1, Public Sector, Federal Government accounts
HOW TO USE:	Customer has 30 day escape clause for their VP6000. Condition of cancel must be outlined in the PoA, Site Survey and contract addendum and have an expiration date of the cancellation provision. If their VP6000 has not met the set criteria, they can cancel their contract without penalty or buyout.
	Must execute the Prove our Point contract addendum. The addendum should be listed under the document name section of the ONA agreement.
	No maintenance charge, but customer will need to buy supplies during this period.
	Follow normal contract procedures. Contact the contracts group in Boca for creation of the addendum and inclusion of the performance criteria.

TERMS & CONDITIONS

Contract Type	Any	Fix Factor	N/A
Purchase Option	Any	Available with other Promos.	Cannot be used with 05.12.07
Placement	Any	POOLing	N/A
Delivery/Installation	N/A	Annual Payment Discount	N/A
Trial	Not Available	Machine Status	New
Delay	Available - See OFSI	Supplies	Customer must pay for Supplies for the first 30 Days

Compensation: Standard compensation applies. Compensation applied after cancellation expiration date.

PROMOTIONS

VP6000 Series Promo: Triple Header

PROMOTION #	05.13.07 Triple Header
WHEN:	Orders written 04/1/07 - 06/30/07
WHY:	Save the customer from paying monthly base MMC.
WHO:	Corporate, Commercial and Public Sector VP6000 reps.
HOW TO USE:	Sell a VP6000 at LIST PRICE and finance in the base MMC

MODEL	Federal Price
VP6250	\$250,000
VP6200	\$220,000
VP6160	Not Available
Base MMC eligible	
Base MMC eligible: Flex Sheet Plan	Mo MMC: \$1,451
Maximum Duration:	
Lease	Equal to term (not to exceed 60 months)
OutRight Sale	36 Months

Special Terms & Conditions:
• Response time or after hours service premiums are not eligible .
• MMC for other accessories or peripherals are billable and not eligible for this promotion.
• Regular monthly excess rates apply
• Standard fix rates apply for excess charges, accessories and peripherals
• Committed volume plans do not apply. Only the mo base charge (see above) is eligible.
• Not available for 72 month Optimize it lease.
• Orders cannot go through sales configurator. Must submit manual orders.
• After promotional period published maintenance rates (MMC) apply. A new maintenance contract will need to be executed after initial promotional period.

TERMS & CONDITIONS

Contract Type	Any	Fix Factor	Standard fix factors apply
Purchase Option	Any	Available with other Promos.	Not available with any other promotions
Placement	Any	POOLing	N/A
Delivery/Installation	N/A	Machine Status	New
Trial	Available	PrePack Supplies	N/A
		Step or Delay leases	See OFSI leasing manager

Compensation: Standard Compensation Applies
 BV based on promotional price of the machine. There is no compensation impact for the promotional MMC but the machine MUST be sold at promotional price.

PROMOTIONS

VP6000 Series Promo: Jump Start (Commercial Printers Only)

PROMOTION #	05.14.07 Jump Start (Commercial Printers ONLY)
WHEN:	Orders written 04/1/07 - 06/30/07
WHY:	Easy entry program for Commercial Printers. 12M letter sheets for free for 12 months.
WHO:	Commercial Printers ONLY. Federal agencies that meet this criteria
HOW TO USE:	Customer will receive credit for the \$81,600 that they can apply towards lease or maintenance charges. The credit is good for twelve (12) months from contract commencement date. If NOT used within the twelve (12) month period, the balance is forfeited.
	Credit amount equates to 12.0M letter sheets at the published excess rate.
	The credit is non-transferable and cannot be redeemed for cash..

MODEL	Federal Price
VP6250	\$250,000
VP6200	\$220,000
VP6160	Not Available

Redemption Instructions:

The customer can apply this credit to any invoice that they receive from ONA or OFSI. To claim the credit they will simply write "Jump Start Promotion" on the invoice that they receive and send it back to the remittance address that is indicated on the invoice. The credit can ONLY be applied to invoices under the same sold to/bill customer # that the VP6000 was sold.

TERMS & CONDITIONS

Contract Type	Outright sale or FMV Lease	Fix Factor	N/A
Purchase Option	ORS	Available with other Promos.	Not available with any other promotions
Placement	Any	POOLing	N/A
Delivery/Installation	N/A	Annual Payment Discount	N/A
Trial	Available	Machine Status	New
		Step or Delay leases	See OFSI leasing manager

Compensation: Standard Compensation Applies

Océ Software License

Océ-North America, Inc. Software License

The parties agree that the following terms and conditions ("Agreement")

1. DEFINITIONS

A. Software shall mean: the Océ software modules in object-code form listed in the Customer Agreement and accompanying documentation.

B. Installation Site shall mean: the Customer location specified in the Customer Agreement to which Customer requests that Océ ship the Software.

C. Client Software shall mean: that portion of the Software that resides in, and operates on, the desktop or portable computers in use by Customer or third parties as provided herein and provides access to the Server Software and computer system resources shared and used by the Software.

D. Server Software shall mean: that portion of the Software that resides in, and operates on, the computer systems of Customer which allow access by the Client Software to shared computer system resources, including data files and databases.

2. LICENSE

A. Subject to compliance by Customer with the terms and conditions contained herein, Océ hereby grants to Customer a nonexclusive, nontransferable, limited license to use the Software as follows:

(i) *Single Workstation License*: If a Single Workstation License is specified for the Software, Customer may install the Software on a single workstation (C.P.U.) at the Installation Site solely for the internal use of Customer and its employees.

(ii) *Fixed Client/Server License*: If a Fixed Client/Server License is specified for the Software, Customer may install and use one (1) copy of the Server Software solely at the Installation Site and may copy and distribute the Client Software to its own internal users and to third parties for the sole purpose of accessing the Server Software; provided, however that in no event shall the number of workstations (C.P.U.s) on which the Client Software has been installed exceed the number of workstations specified in the Customer Agreement.

(iii) *Concurrent Client/Server License*: If a Concurrent Client/Server License is specified for the Software, Customer may install and use one (1) copy of the Server Software solely at the Installation Site and may copy and distribute the Client Software to its own internal users and to third parties for the sole purpose of accessing the Server Software; provided, however that in no event shall the number of users accessing the Server Software at any one time exceed the number of users specified in the Customer Agreement;

B. Upon distribution of the Client Software to a third party, Customer shall ensure that, as part of the Client Software installation process, the third party is required to read and accept the End-User License Agreement ("Clickwrap Agreement") included as part of the Client Software.

C. Océ or an independent auditor appointed by Océ, shall have the right, upon reasonable notice, exercised no more than once per year, to inspect the applicable records of Customer, and Customer grants Océ reasonable access to its personnel, records and facilities for such purpose. All costs of the audit shall be borne by Océ; provided, however, in the event the audit reveals Customer under-reporting by 3% or more of the license fees due during the period under audit, Customer shall pay Océ such under-reported amount and shall reimburse Océ for the cost of the audit.

D. Except as expressly provided herein, Customer shall not, without the prior written consent of Océ, copy the Software in whole or in part, except that Customer may make one (1) copy of the Software for backup purposes. The original and any copy in whole or in part of the Software made by Customer shall include Océ's copyright and other proprietary notices and shall remain the property of Océ.

E. Customer agrees that it will not translate, disassemble, decompile, reverse engineer, or create Derivative Works based on the Software or any portion thereof.

3. LIMITED WARRANTY

A. Océ warrants that the media on which the Software is delivered will be free from defects in materials and workmanship under normal use for a period of ninety (90) days from the date of shipment to the Customer (the "Warranty Period"). This warranty shall be terminated immediately if the media is subjected to accident, abuse, or improper use. Océ will be obliged to honor this warranty only if Customer informs Océ of a defect in the media during the Warranty Period.

Océ Software License

B. Customer expressly acknowledges and agrees that the Software is provided “as is” and without warranty of any kind. **OCÉ DOES NOT WARRANT THAT THE SOFTWARE WILL MEET CUSTOMER’S REQUIREMENTS OR THAT THE OPERATION OF THE SOFTWARE WILL BE UNINTERRUPTED OR ERROR FREE.**

4. Limited Software Support

Customer shall be entitled to access the Océ Customer Service web site twenty-four hours per day, seven days per week. The web site provides “free” self-support tools the Customer can access without having to purchase one of Océ’s billable software or help desk support programs. Depending upon the product, information available to Customer may include but not be limited to: (i) problem solutions knowledge base; (ii) limited download of software; (iii) online information forums; and (iv) access to technical documentation.

5. PAYMENTS

Customer agrees to pay Océ the Software license fee(s) shown in the Customer Agreement within thirty (30) days from date of invoice. All shipments of Software shall be F.O.B. Océ’s shipping point.

6. TERMINATION

Upon termination of this Agreement due to an Event of Default by Customer, as defined in the Common Terms and Conditions, all licenses granted to Customer with respect to the Software and any portion of it, including upgrades and updates, and Customer's right to possess or use the same, shall immediately cease, and Customer shall cease to use and shall return the Software and any copies thereof and all other documents and information pertaining to the Software to Océ.

7. MISCELLANEOUS

CUSTOMER ACKNOWLEDGES THAT THE SOFTWARE MAY INCLUDE FEATURES LIMITING ITS OPERABILITY BEYOND THE SCOPE OR TERM OF THIS LICENSE. Use, duplication, disclosure by or to the U.S. Government is subject to restrictions set forth in subparagraphs (a) through (d) of the Commercial Computer Software-Restricted Rights Clause at FAR 52.227-19, when applicable, or in the Technical Data-Commercial Items Clause at DFARS 252.227-7015 or successor provisions, when applicable. The parties acknowledge and agree that the Software is “commercial computer software” as that term is defined in the DFARS and, therefore, that the U.S. Government is subject to DFARS 227.7202. The contractor/manufacturer is Océ-North America, Inc., 5450 North Cumberland Avenue, Chicago, IL 60656. None of the Software or underlying information or technology or any direct product thereof may be downloaded, exported or reexported without the prior written consent, if required, of the Office of Export Administration of the U.S. Department of Commerce. Customer agrees to comply with any other applicable export laws and regulations.

Software Maintenance & Support

Océ-North America, Inc. Software Maintenance and Support

The parties agree that the following terms and conditions ("Agreement")

Section I – Software Maintenance.

1. Maintained Software. The terms and conditions of this Agreement will apply only to the software modules licensed to Customer directly from Océ and listed in the Customer Agreement (the "Maintained Software"). Maintained Software shall specifically exclude operating system software or software designed, developed or provided by parties other than Océ. In the event Customer elects to purchase software maintenance, all Océ software modules licensed by Customer must be covered by software maintenance.

2. Term. The term of this Agreement shall be for the number of months set forth in the Customer Agreement, commencing on the date of execution hereof. This Agreement will be automatically renewed for all software modules for successive twelve (12) month periods unless either party notifies the other of its desire to terminate this Agreement no later than sixty (60) days prior to the expiration of a twelve (12) month period. In the event that additional Océ software modules are licensed by Customer, the additional software modules will automatically be included under this Agreement, with maintenance to be coterminous with Customer's existing Maintained Software, and pro-rated charges therefor will be automatically invoiced to Customer. The foregoing notwithstanding, this Agreement shall immediately terminate in the event that the Software License for the Maintained Software is terminated.

3. Release of Maintenance Materials. Océ will accumulate corrections relating to the Maintained Software, and will periodically issue such corrections as a maintenance release. From time to time, Océ may also release a new version of the Maintained Software under the same operating system and language as the Maintained Software, including new features and/or improved performance. Provided that Customer is then covered by software maintenance, Océ will notify Customer of the availability of maintenance releases and new versions applicable to the Maintained Software ("Maintenance Materials"). Such notification may be made by mail, email or by posting on the software support section of Océ's Web Site. If Customer notifies Océ of its desire to obtain the Maintenance Materials, Océ will make such materials available either for download from the software support section of Océ's Web Site, or Océ may distribute such materials on CD or other media which can be shipped directly to Customer. In no event will Maintenance Materials include additional software modules for which Océ charges a separate fee.

4. Maintained Software Releases. Anything to the contrary notwithstanding, Océ's maintenance obligations shall be limited to supporting the then-current release of the Maintained Software and the next prior release. Océ cannot warrant that any Maintenance Materials will be compatible with customized versions of Maintained Software. Océ may provide customization services for Maintenance Materials at Océ's then-current consulting rates. Customer is responsible for installing all Maintenance Materials. Océ offers installation services at Océ's then-current consulting rates. In the event that Customer has distributed client-level software modules to Customer's client(s) pursuant to the Software License, Customer shall be responsible for distribution of Maintenance Materials to Customer's client(s), as required. Customer acknowledges that Océ does not warrant that the operation of the Maintained Software will be uninterrupted or error-free. Customer acknowledges that operation of the Maintained Software may result in loss of data, and that it is Customer's responsibility to provide adequate back up and recovery systems.

Software Maintenance & Support

Section II – Software Support

1. Software Support.

(a) Océ provides software support, consisting of email/telephone access to Océ Support Specialists for operator questions, installation support, explanation of Maintained Software features and functionality, network connectivity questions, and other software support issues as described in the current *Océ Software Support Guidelines* (“Software Support”). Software Support shall be made available during those days and hours as listed in the current *Océ Software Support Guidelines*. Software Support is provided on a “per Incident” basis. An “Incident” is defined as a question related to a specific issue with regard to the Maintained Software that can be resolved telephonically by isolating its origin to a single cause.

(b) Customer may access Software Support through the purchase of “Incidents” from Océ. Incidents may be purchased individually or in quantities as described in the current *Océ Software Support Guidelines*. An Incident will be considered “used” when Océ: (i) corrects the problem; (ii) creates a reasonable work-around; (iii) provides information in response to a Customer question; or (iv) isolates the cause of the support issue to software or any other product provided by a party other than Océ. An Incident will not be considered “used” if the problem results from a defect in Maintained Software for which no software patch or workaround is then available from Océ. Issues that Océ determines cannot reasonably be resolved as Incidents may be escalated, with the consent of Customer, to an Océ Software Engineer or scheduled for on-site support at Océ’s then-current consulting rates. Océ DOES NOT REPRESENT OR WARRANT THAT ALL SOFTWARE ISSUES CAN OR WILL BE RESOLVED AS INCIDENTS. Incidents shall have an expiration date of twelve (12) months from the date of purchase, and purchases are non-transferable and non-refundable. The expiration date of unused Incidents may be extended if requested in conjunction with the purchase of additional Incidents.

(c) Océ will provide Software Support to those Customer employees who have been issued an ID code providing email/telephone access to the Océ Software Support Center. Customer shall be responsible for controlling ID code access and for any unauthorized use of ID codes. ID codes are non-transferable.

(d) Once per calendar quarter, Customer will receive a support summary report, providing an overview of the total number of Incidents purchased, number used, and number remaining available for use. Such reports may be made available on the customer support area of the Océ Web Site with access provided using the Customer’s ID code.

(e) Software Support does not include: (i) training; (ii) Maintenance Materials; (iii) on-site support; (iv) on-site implementation, installation and integration support; (v) re-installation of Software on computer equipment supplied by Océ after modification of such computer equipment by Customer (such as installation of memory, disk, interface boards, other software, etc.); (vi) re-installation or re-initialization of software after changes in a networking system or alteration of the parameters of Customer’s current networking system; or (vii) support or service required because of the upgrade of any software not licensed by Océ, such as operating system or utilities software, even if running on computer equipment supplied by Océ. Océ may make these services available at Océ’s then-current consulting rates. Océ reserves the right to decline to perform such services.

Software Maintenance & Support

Section III – Miscellaneous.

1. Charges.

(a) For software maintenance hereunder, Customer shall pay Océ upon signing this Agreement, and upon each renewal hereof, the amount set forth in the Customer Agreement. Maintenance fees are invoiced periodically in advance, as shown in the Customer Agreement. Océ reserves the right to change the prices and terms and conditions of maintenance services effective as of the date of renewal of this Agreement.

(b) For Software Support hereunder, Océ will invoice Customer at the time of and based on the number of Incidents purchased by Customer as set forth in the *Océ Software Support Guidelines*.

2. Limited Warranty; Limitation of Warranty/Liability.

(a) Océ warrants that software maintenance and Software Support will be performed in a workmanlike manner in accordance with industry standards. In the event of a breach of the foregoing warranty, Océ shall, at its option, either reperform the service or refund the amount paid that is attributable to the portion of the service in question.

(b) It is understood and agreed that all intellectual property, work product and ideas created by Océ in connection with services provided hereunder, and all right, title and interest therein shall be owned by and belong to Océ at all times. Océ and Customer understand and agree that all Maintenance Materials shall be treated as part of the Maintained Software subject to all terms, conditions and limitations contained in the Software License.

(c) Océ's ENTIRE LIABILITY TO CUSTOMER WITH RESPECT TO SOFTWARE MAINTENANCE SERVICES PROVIDED HEREUNDER AND CUSTOMER'S SOLE REMEDY FOR ANY CAUSE, REGARDLESS OF THE FORM OF ACTION, WILL BE LIMITED IN THE AGGREGATE TO THE SOFTWARE MAINTENANCE FEES PAID FOR THE ANNUAL TERM DURING WHICH CUSTOMER'S ACTION ACCRUED.

(d) Océ's ENTIRE LIABILITY TO CUSTOMER WITH RESPECT TO SOFTWARE SUPPORT PROVIDED HEREUNDER AND CUSTOMER'S SOLE REMEDY FOR ANY CAUSE, REGARDLESS OF THE FORM OF ACTION, WILL BE LIMITED TO THE FEES PAID FOR THE INCIDENT (S) UNDER WHICH CUSTOMER'S ACTION ACCRUED.

(e) Océ WILL HAVE NO LIABILITY FOR DAMAGES HEREUNDER FOR ANY ACTION BASED UPON A PROBLEM NOT REPORTED TO Océ WITHIN THIRTY (30) DAYS AFTER CUSTOMER FIRST LEARNS OF THE PROBLEM.

Narrow Format Systems - Océ Sales & Service Locations

ADDRESS	CITY	ST	ZIP	PHONE	FAX
4500 SOUTH LAKESHORE DR.; SUITE 300	TEMPE	AZ	85282	480-838-9012	480-838-8706
3838 NORTH CENTRAL AVE.; SUITE 150	PHOENIX	AZ	85012	800-999-4685	
1661 NORTH O'DONNELL WAY	ORANGE	CA	92867	714-637-3870	714-637-3264
2725 JEFFERSON ST.; SUITE 14	CARLSBAD	CA	92008	760-730-7760	760-730-7759
5550 TOPANGA CANYAN BLVD; SUITE 100	WOODLAND HILLS	CA	91367	818	818
353-D VINTAGE PARK DRIVE	FOSTER CITY	CA	94404	650-571-8981	650-571-8112
96 CORPORATE PARK; SUITE 200	IRVINE	CA	92606	949-260-0210	949-260-0123
625 ESPLANADE; SUITE 57	REDONDO BEACH	CA	90277	561 997-3346	
3265 RAMOS CIRCLE; SUITE 200	SACRAMENTO	CA	95827	916-368-7610	916-368-7622
3336 MATHER FIELD ROAD	RANCHO CORDOVA	CA	95670	916 369-1077	916 854-6161
200 OCEANGATE; SUITE 150	LONG BEACH	CA	90802	562-983-2319	
500 YGNACIO VALLEY RD.; SUITE 100	WALNUT CREEK	CA	94596	888-307-8198	
725 S. FIGUEROA STREET; SUITE 1700	LOS ANGELES	CA	90017	800-788-5932	
3633 INLAND EMPIRE BLVD.; SUITE 130 & 280	ONTARIO	CA	91764	800-941-5220	
96 CORPORATE PARK; SUITE 200	IRVINE	CA	92606	888-705-1002	
3655 NOBEL DRIVE; SUITE 140	SAN DIEGO	CA	92122	800-360-5445	
333 BUSH STREET; SUITE 1550	SAN FRANCISCO	CA	94104	800-788-5795	
2350 MISSION COLLEGE BLVD.; SUITE 100	SANTA CLARA	CA	95054	800-404-4623	
28312 INDUSTRIAL BLVD.; SUITE G	HAYWARD	CA	94545	510-783-8330	510-783-8349
1610 WYNKOOP; SUITE 140	DENVER	CO	80202	303-436-1433	303-436-1434
2418 PENNOCK WAY	LONGMONT	CO	80501	303-776-3783	
80 EASTERN BLVD.	GLASTONBURY	CT	06033	860-657-3233	860-657-8110
36 MILL PLAIN ROAD; SUITE 211	DANBURY	CT	06811	203-791-1899	203-778-8306
1120 CONNECTICUT AVE.; SUITE 270	WASHINGTON	DC	20036	800-626-0809	
1225 BROKEN SOUND PKWY N.; SUITE E	BOCA RATON	FL	33487	561 999-5440	561 989-3772
550 N. REO ST.; SUITE 300	TAMPA	FL	33609	813-261-5041	813-261-5194
6950 PHILLIPS HIGHWAY BLDG 4; SUITE 40	JACKSONVILLE	FL			
8529 SOUTH PARK CIR.; SUITE 100	ORLANDO	FL	32819		
5202 ROCKY POINT DR.; SUITE 1030	TAMPA	FL	33607	800-633-5811	
5600 BROKEN SOUND BLVD.	BOCA RATON	FL	33487	561-997-3100	561-241-3497
2 CONCOURSE PARK; SUITE 550	ATLANTA	GA	30328	770-395-4400	770-395-3402
303 PEACHTREE CENTER AVE.; SUITE 150	ATLANTA	GA	30303	888-843-4610	
5450 N. CUMBERLAND AVE.; SUITE 150	CHICAGO	IL	60656	773-693-8540	773-693-8784
1800 BRUNING DRIVE	ITASCA	IL	60143		
5450 N. CUMBERLAND AVE.; SUITE 150	CHICAGO	IL	60656	773-693-8338	773-693-8851
7172 ZIONSVILLE ROAD	INDIANAPOLIS	IN	46268	317-293-2626	317-293-0474
8335 MELROSE DRIVE	SHAWNEE MISSION	KS	66214		
404 WYMAN ST.; SUITE 385	WALTHAM	MA	02451	781-839-2500	781-290-0193
404 WYMAN ST.; SUITE 100	WALTHAM	MA	02451	800-788-5913	
1451 CONCORD STREET; SUITE 109	FRAMINGHAM	MA	01701	508-788-7392	508-788-7380
15204 OMEGA DR.; SUITE 130	ROCKVILLE	MD	20850	301-840-6687	301-840-6641
4330 EAST WEST HIGHWAY; SUITE 304	BETHESDA	MD	20814	301-652-9732	301-652-7088
300 EAST LOMBARD ST.; SUITE 900	BALTIMORE	MD	21202	800-788-5916	
9691 GERWIG LANE; SUITE K	COLUMBIA	MD	21046	410-290-5804	410-290-8039

Narrow Format Systems - Océ Sales & Service Locations

ADDRESS	CITY	ST	ZIP	PHONE	FAX
38695 SEVEN MILE ROAD; SUITE 100	LIVONIA	MI	48152	800-788-5914	734-632-0766
32551 SCHOOLCRAFT ROAD	LIVONIA	MI	48150		734-525-8517
8011 34TH AVENUE SOUTH, SUITE 116	BLOOMINGTON	MN	55425	952-814-7100	
7701 FORSYTH BLVD.; SUITE 100	CLAYTON	MO	63105	314-721-2258	314-721-8606
7101 CREEDMOOR ROAD; SUITE 111	RALEIGH	NC	27613	919-518-2357	919-518-2572
5935 CARNEGIE BLVD.; SUITE 100	CHARLOTTE	NC	28209	704-643-0353	704-553-7418
11711 ARBOR ST.; SUITE 240	OMAHA	NE	68144	402-334-3323	402-758-0470
19 SQUIRE ARMOUR ROAD	WINDHAM	NH	03087	603-898-6046	603-898-6046
116 GAITHER DRIVE	MT. LAUREL	NJ	08054	856-439-5555	856-439-5526
499 THORNALL STREET; 3 RD FLOOR	EDISON	NJ	08837	732-767-2600	732-767-2601
150 CLOVE ROAD OVERLOOK AT GREAT NOTCH	LITTLE FALLS	NJ	07424	800-669-8612	
5 VAUGHN DR.; SUITE 102	PRINCETON	NJ	08540	800-982-0350	
441 LEXINGTON AVE.; FLOOR 3	NEW YORK	NY	10017	212-973-2700	212-949-6227
7030 EAST GENESEE ST.	FAYETTEVILLE	NY	13066	315-449-3041	315-446-7521
115 BI-COUNTY BLVD.	FARMINGDALE	NY	11735	631-420-5400	631-420-5416
135 PINELAWN RD.; SUITE 350 NORTH	MELVILLE	NY	11747	800-736-1623	
441 Lexington Ave; FLOORS 2 & 4	NEW YORK	NY	10017	800-359-9825	
2975 WESTCHESTER RD.; SUITE 110	PURCHASE	NY	10577	800-282-5673	
220-239 EAST 42ND ST.	NEW YORK	NY	10017	212-687-9150	212-986-4528
6650 WEST SNOWVILLE ROAD	BRECKSVILLE	OH	44141	440-546-1200	440-546-1206
250 CIVIC CENTER DRIVE; SUITE 100	COLUMBUS	OH	43215	614-464-3018	614-464-9465
525 VINE STREET; SUITE 2310	CINCINNATI	OH	45202	513-621-4113	513-621-4188
355 BUSINESS CENTER DR.; SUITE 150	HORSHAM	PA	19044	215-442-9828	215-442-0991
PENN CENTER WEST, SUITE 211	PITTSBURGH	PA	15276	800-788-5935	412-787-8559
5020 RITTER ROAD; SUITE 107	MECHANICSBURG	PA	17055	800-788-5923	
251 ST. ASAPHS RD., 3 BALA PLAZA EAST; SUITE 217	BALA CYNWYD	PA	19004	800-359-2923	
820 TREE TRUNK ROAD	KNOXVILLE	TN	37922		
13750 U.S. 281 NORTH; SUITE 600	SAN ANTONIO	TX	78232	800-788-5941	
STONE TOWER; 13760 NOEL ROAD SUITE 700	DALLAS	TX	75240	972-455-6100	972-991-2844
5851 SAN FELIPE; SUITE 100	HOUSTON	TX	77057	713-952-4331	713-532-4443
8303 NORTH MOPAC; SUITE B-230	AUSTIN	TX	78759	800-455-9175	
5215 N. O'CONNOR BLVD.; SUITE 600	IRVING	TX	75039	800-788-5920	
801 CHERRY STREET UNIT 41; SUITE 2475	FORT WORTH	TX	76102	888-503-2210	
3646 WESTCHASE DRIVE	HOUSTON	TX	77042	713-978-6633	713-978-6662
1321 VALWOOD PARKWAY; SUITE 650	CARROLLTON	TX	75006	972-488-8279	972-488-8619
13602 FERNBROOK COURT	CENTREVILLE	VA	20120	561 997-3250	
4701 COX RD.; SUITE 114	GLEN ALLEN	VA	23060	800-788-5940	
365 118TH AVENUE SOUTHEAST; SUITE 100	BELLEVUE	WA	98005	425-452-7016	425-452-7028
200 SOUTH EXECUTIVE DR.; SUITE 101	BROOKFIELD	WI	53005	414-789-2747	414-789-6699

CORPORATE OFFICES

- **Océ North America, Inc., 5450 N. Cumberland Avenue, Chicago, IL 60656**
 PH: (773) 714-8500 **FX: (773) 714-0542**
- **Océ North America, Inc., 5500 Broken Sound Blvd., Boca Raton, FL 33487**
 PH: (561) 997-3100 **FX: (561) 994-6038**
- **Océ North America, Inc., Public Sector Operations, 4501 Ford Avenue, Suite 1100, Alexandria, VA 22302**
 PH: (800) 659-0061 **FX: (703) 247-3947**
- **Océ Credit Corporation , 2975 Westchester Avenue; Suite 110; Purchase, NY 10577**
 PH: (914) 694-1116 **FX: (914) 694-1210**

Narrow Format Systems - Océ Authorized Dealers

Dealer Company	Address	City	ST	Zip	Phone	Fax
APPLIED COPIER CONCEPTS	4260 Piedmont Parkway; Suite 105	Greensboro	NC	27419	336-632-9285	
ANDREW BELMONT SARGENT BUSINESS PRODUCTS, INC (Also known as: ABS BUSINESS PRODUCTS)	10855 Medallion Dr.	Cincinnati	OH	45241	(513)769-7800	(513)769-7600
AUGUSTA GLEN DISTRIBUTORS (Also known as: Northern Business Systems)	575 Corporate Dr	Mahwah	NJ	07430	(201)825-1100	(201)825-8717
AZTEC BUSINESS MACHINES	8670 Argent St	Santee	CA	92071	(619)258-1400	(619)258-1406
BCE CORPORATION OF ROCKVILLE	11910 A Parklawn Rd	Rockville	MD	20852	(301)881-4777	(301)984-7025
C.F. BIGGS	1324 Youree Dr.	Shreveport	LA	71101	(318)425-5333	(318)425-5312
COPYTRONICS, INC.	2461 Rolac Road	Jacksonville	FL	32207	904-731-5000	(904)448-5897
CSU, LLC (MAIN LOCATION)	9261 Cody St	Overland Park	KS	66214	913-541-0960	
CSU, LLC DENVER	3538 Peoria Unit 507	Aurora	CO	80010	888-441-5519	
CSU, LLC PHOENIX	2400 W. Southern Ave., Ste 106	Tempe	AZ	85282	877-479-4729	
CSU, LLC OKLAHOMA CITY, TULSA	7700 North Hudson	Oklahoma City	OK	73116	888-789-8547	
CSU, LLC NEW ORLEANS	5701 Crawford	New Orleans	LA	70123	877-285-9942	
CSU, LLC BATON ROUGE	3358 Druscilla Lane, Ste 11D	Baton Rouge	LA	70809	800-326-5585	
DYNAMIC COLOR IMAGING	2506 Success Drive	Odessa	FL	33556	727-372-8181	(727)372-0049
FIRST CHOICE BUSINESS MACHINES	18001 N.E. 76th St.	Redmond	WA	98052	(425)885-4755	(425)895-9655
GRAPHIC CONCEPTS, INC.	8740-17 Cherry Lane	Laurel	MD	20707	(301)776-9925	
HUGHES CALIHAN	4730 N. 16th St	Phoenix	AZ	85016	(602)264-9631	(602)234-2406
HUGHES - CALIHAN CORP.	4730 N. 16 th St	Phoenix	AZ	85016	602-264-9631	
IKON OFFICE SOLUTIONS	755 Winding Creek Road	Glastonbury	CT	06033	207-773-5055	
IMAGEPRO, LTD.	6900 S. Edgerton, Suite 104	Brecksville	OH	44141	440-717-9760	
IMAGE PRO, LTD	3201 East Royalton Rd.	Broadview Hts.	OH	44147	(440)717-9760	(440)717-9765
IMAGIK (formerly PIXEL) - new address (Previously PIXEL, Dynamic Business Systems)	5020 Tampa West Blvd	Tampa	FL	33634	(813)901-0678	(813)901-5390
DYNAMIC BUSINESS SYSTEMS (BRANCH OF IMAGIK)	3035 Oak Forest Dr	Orange Park	FL	32073	813-288-1960	
MAREL	139 Ave. F.D. Roosevelt	Hato Rey	Puerto Rico	00918	787-763-3737	
MAREL CORPORATION	140 O'Neil St.	Hato Rey	PR	00918	(787)763-3737	(787)764-6317
MARIMON BUSINESS SYSTEMS	7200 N. Gessner Rd.	Houston	TX	77040	(713)856-2090	(713)856-2008
METRO SALES, INC	1620 E. 78th St.	Richfield	MN	55423	612-798-1242	
PRINTING AND BUSINESS SOLUTIONS, INC (Also known as: PBS)	419 West Boden Street	Milwaukee	WI	53207	(414)747-1110	(414)747-8730
SMILE BUSINESS PRODUCTS	4525 Auburn Blvd.	Sacramento	CA	95841	(916)481-7695	(916)483-7695
STANDLEY CORPORATION	528 Iowa	Chickasha	OK	73018	405-224-0819	
SYSTEL BUSINESS EQUIPMENT CO., INC	2604 Ft. Bragg Road	Fayetteville	NC	28303	910-483-7114	
TRI-STATE COPY PRODUCTS	7905 Browning Rd Suite 300	Pennsauken	NJ	08109	(856)663-3700	(756)317-0462
UDP CORPORATION	8266 Nieman Road	Lenexa	KS	66214	913-599-0299	913-599-0913
UNISOURCE DOCUMENT PRODUCTS (Also known as: UDP)	8551 Quivera Rd.	Lenexa	KS	66215	(913) 599-0299	(913) 599-0913
WITT CO (Also known as: UDP)	15100 SW Koll Pkwy	Beaverton	OR	97006	503-681-8557	503-681-2344

Wide Format Printing Systems - Sales & Service Locations

ALABAMA

33 Barber Court, Suite 109, Birmingham, 35209 PH:(205) 942-7183 FX:(205) 945-9029

ARIZONA

1620 W. Fountainhead Pkwy, Suite 320, Tempe, 85282 PH:(602) 929-0952 FX:(602) 929-0999
3838 N. Central Ave., Ste. 150, Phoenix, 85012 PH:(602) 351-2001 FX:(602) 604-2286

CALIFORNIA

1055 Wilshire Blvd., Ste. 1835, Los Angeles, 90017 PH:(213) 975-9950 FX:(213) 975-9979
725 South Figueroa, Suite 150, Los Angeles, 90017 PH:(213) 489-1211 FX:(213) 489-9765
1888 Century Park East, Suite 825, Los Angeles, 90067 PH:(310) 785-0854 FX:(310) 785-0923
200 Oceangate, Suite 370, Long Beach, 90802 PH:(562) 437-8602 FX:(562) 437-4602
21550 Oxnard, Suite 250, Woodland Hills, 91367 PH:(818) 340-3310 FX:(818) 340-3038
3633 Inland Empire Blvd, Suite 280, Ontario, 91764 PH:(909) 948-0396 FX:(909) 948-0794
3655 Nobel Drive, Suite 140, San Diego, 92122 PH:(619) 623-8130 FX:(619) 623-8147
333 Bush Street, Suite 1550, San Francisco, 94104 PH:(415) 986-5575 FX:(415) 391-1121
96 Corporate Park, Suite 200, Irvine, 92606 PH:(949) 475-7500 FX:(949) 851-1475
2 Park Plaza, Suite 200, Irvine, 92614 PH:(714) 476-9402 FX: 714 476-2295
500 Ygnacio Valley Road, Suite 100, Walnut Creek, 94596 PH:(510) 930-6570 FX:(510) 930-6511
2350 Mission College Blvd, Ste. 100, Santa Clara, 95054 PH:(408) 988-2300 FX:(408) 988-8028
3265 Ramos Circle, Suite 200, Sacramento, 95827 PH:(916) 369-9980 FX:(916) 369-9985

COLORADO

6300 S. Syracuse Way, Suite 350, Englewood, 80111 PH:(303) 779-6970 FX:(303) 741-5217
7555 E. Hampden Ave., Ste. 103, Denver, 80231 PH:(303) 481-7501 FX:(303) 481-7551

CONNECTICUT

2080 Silas Deane Highway, Rocky Hill, 06067 PH:(860) 541-6666 FX:(860) 541-6696
385 Long Hill Road, Guilford, 06437 PH:(203) 453-5294 FX:(203) 453-4692
2975 Westchester Avenue, Suite 110, Purchase, NY 10577 PH:(914) 694-2800 FX:(914) 694-2827

DELAWARE

251 St. Asaphs Road, Suite 217, Bala Cynwyd, PA 19004 PH:(610) 668-0780 (DDS) FX:(610) 668-9139
PH:(610) 668-9139 (WF)

DISTRICT OF COLUMBIA

1120 Connecticut Ave., Suite 270, Washington, DC 20036 PH:(202) 872-0211 FX:(202) 872-0422

FLORIDA

8256 Exchange Drive, Suite 234, Orlando, 32809 PH:(407) 855-7121 FX:(407) 240-3940
13798 NW 4th Street, Sawgrass Business Plaza, Building C, Suite 311A, Sunrise, 33325 PH:(954) 846-0010 FX:(954) 846-1031
2502 Rocky Point Drive, Suite 1030, Tampa, 33607 PH:(813) 282-1395 FX:(813) 282-1318
6950 Phillips Hwy., Bldg. 4, Suite 41, Jacksonville, 32216 PH:(904) 296-9973 FX:(904) 296-9986
325 John Knox Rd., Bldg. C, Suite 128, Tallahassee, 32303 PH:(850) 383-1490 FX:(850) 383-1491

Wide Format Printing Systems - Sales & Service Locations

GEORGIA

2 Concourse Parkway, Suite 550, Atlanta, 30328	PH:(770) 395-4400	FX:(770) 395-4401
303 Peachtree Center Avenue, Suite 150, Atlanta, 30303	PH:(404) 589-1668	FX:(404) 525-4414

HAWAII

210 Ward Ave., Suite 112, Honolulu, 96813	PH:(808) 593-1399	FX:(808) 593-1984
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ILLINOIS

5450 North Cumberland Ave., Chicago, 60656	PH:(773) 714-8500 (DDS)	FX:(773) 714-0542
	(WF)	FX:(773) 714-4056
5440 North Cumberland Ave., Chicago, 60656	PH:(773) 693-7300 (DDS)	FX:(773) 693-1335
	(WF)	FX:(773) 693-8494
2 Presidential Plaza, 180 N. Stetson Avenue, Suite 5340, Chicago, 60601	PH:(312) 565-1881	FX:(312) 565-1006

INDIANA

7172 Zionsville Road, Indianapolis, 46268	PH:(317) 293-2614	FX:(317) 293-0474
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KANSAS

7733 Forsyth Boulevard, Suite 550, Clayton, MO 63105	PH:(314) 721-2258 (DDS)	FX:(314) 727-4094
	PH:(314) 721-2882 (WF)	FX:(314) 721-4252
8335 Melrose Drive, Shawnee Mission, 66214	PH:(913) 888-4740	FX:(913) 888-6451
453 South Webb Road, Suite 120, Wichita, 67207	PH:(316) 681-1888	FX:(316) 681-8676

LOUISIANA

3545 Interstate 10, Service Road, Ste. 101, Metairie, 70002	PH:(504) 885-2470	FX:(504) 455-1603
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MARYLAND

300 East Lombard Street, Suite 900, Baltimore, 21202	PH:(410) 727-4900	FX:(410) 727-0134
4330 East West Highway, Suite 425, Bethesda, 20814	PH:(301) 652-6301	FX:(301) 652-7493

MASSACHUSETTS

184 High Street, 4th Floor, Boston, 02110	PH:(617) 423-5588	FX:(617) 423-7766
404 Wyman St., Suite 100, Waltham, 02151	PH:(781) 890-0511	FX:(781) 890-0983

MICHIGAN

25300 Telegraph Road, Suite 190, Southfield, 48034	PH:(248) 353-4223	FX:(248) 353-0659
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MINNESOTA

1400 Corporate Center Curve, Suite 100, Eagan, 55121	PH:(612) 452-4067	FX:(612) 452-1979
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MISSOURI

7733 Forsyth Boulevard, Suite 550, Clayton, 63105	PH:(314) 721-2258 (DDS)	FX:(314) 727-4094
	PH:(314) 721-2882 (WF)	FX:(314) 721-4252

NEW JERSEY

150 Clove Road, Little Falls, 07424	PH:(973) 890-7700 (DDS)	FX:(973) 890-0964
	(WF)	FX:(973) 890-9781
5 Vaughn Drive, Suite 102, Princeton, 08540	PH:(609) 987-0350	FX:(609) 987-0463

Wide Format Printing Systems - Sales & Service Locations

NEW YORK

441 Lexington Avenue, Second Floor, New York, 10017	PH:(212) 681-3700(DDS)	FX:(212) 986-9020
		(WF) FX:(212) 986-9030
2975 Westchester Avenue, Suite 110, Purchase, 10577	PH:(914) 694-2800	FX:(914) 694-2827
135 Pinelawn Road, Suite 350 North, Melville, 11747	PH:(516) 756-7070	FX:(516) 756-7488
501 New Karner Road, Albany, 12205	PH:(518) 464-6403	FX:(518) 464-6406
840 Cross Key Road, Fairport, 14450	PH:(716) 425-4330	FX:(716) 425-2041

NORTH CAROLINA

4000 Blue Ridge Road, Suite 130, Raleigh, 27612	PH:(919) 781-6688	FX:(919) 781-6903
4601 Charlotte Park Drive, Suite 220, Charlotte, 28217	PH:(704) 527-0083	FX:(704) 527-5547

OHIO

812 Huron Rd; Suite 790, Cleveland	PH:(216) 687-9970	
525 Vine Street, Suite 1450, Cincinnati, 45202	PH:(513) 621-4113	FX:(513) 621-4188
2 Nationwide Plaza, 280 North High Street, Ste. 1000, Columbus, 43215		
	PH:(614) 464-3018	FX:(614) 464-9465
1 Prestige Place, Suite 180, Miamisburg, 45342	PH:(513) 438-9808 (WFS)	FX:(513) 438-8007
	PH:(513) 438-8133 (ES)	

OKLAHOMA

5800 East Skelly Drive, Suite 125, Tulsa, 74135	PH:(918) 664-6926	FX:(918) 664-7430
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OREGON

10550 S.W. Allen Blvd., Suite 102, Beaverton, 97005	PH:(503) 520-8974	FX:(503) 520-8874
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PENNSYLVANIA

Penn Centre West, Bldg #3, Suite 211, Pittsburgh, 15276	PH:(412) 787-3800 (DDS)	FX:(412) 787-8559
	PH:(412) 787-5680 (WF)	
5020 Ritter Road, Suite 107, Mechanicsburg, 17055	PH:(717) 795-9144 (WF)	FX:(717) 795-9145
	PH:(717) 657-1505 (DDS)	
231 St. Asaphs Road, 1 Bala Plaza East Lobby, Suite 135, Bala Cynwyd, 19004	PH:(800) 359-2923	FX:(610) 668-9139
	PH:(610) 668-2421 (WF)	

TENNESSEE

820 Fesslers Parkway, Suite 205B, Nashville, 37210	PH:(615) 889-5600	FX:(615) 242-5475
8078 Kingston Pike, Suite 115, Knoxville, 37919	PH:(423) 539-6774	FX:(423) 539-4208
301 Washington Avenue, Suite 202, Memphis, 38103	PH:(901) 529-1800	FX:(901) 529-0405

TEXAS

5215 N. O'Connor Blvd., Suite 600, Irving, 75039	PH:(972) 556-1155(DDS)	FX:(972) 556-1387
	(WF)	FX:(972) 556-1295
801 Cherry St., Suite 2475, Fort Worth, 76102	PH:(817) 332-4298	FX:(817) 332-7117
8303 North Mopac, Suite B-230, Austin, Texas 78759	PH:(512) 329-2808	FX:(512) 329-2807
5851 San Felipe Street, Suite 3150, Houston, 77057	PH:(713) 952-4331	FX:(713) 952-5213
13750 U.S. 281 North, Suite 100, San Antonio, 78232	PH:(210) 490-0697	FX:(210) 490-8098

Wide Format Printing Systems - Sales & Service Locations

VIRGINIA

4501 Ford Avenue, Suite 1100 Alexandria, Virginia 22302	PH: (800) 659-0061	FX: (703)247-3947
4701 Cox Road, Suite 114, Glen Allen, 23060	PH:(804) 965-0991	FX:(804) 965-9052

WASHINGTON

365 118th Avenue, SE, Suite 100, Bellvue, 98005	PH:(425) 452-7016	FX:(425) 452-7028
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WISCONSIN

20711 Watertown Road, Suite F, Waukesha, 53186	PH:(414) 798-8421	FX: (414) 798-8424
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CORPORATE OFFICES

- **Océ North America, Inc., 5450 N. Cumberland Avenue, Chicago, IL 60656**
PH: (773) 714-8500 FX: (773) 714-0542
- **Océ North America, Inc., 5500 Broken Sound Blvd., Boca Raton, FL 33487**
PH: (561) 997-3100 FX: (561) 994-6038
- **Océ North America, Inc., Public Sector Operations, 4501 Ford Avenue, Suite 1100 Alexandria, Virginia 22302**
PH: (800) 659-0061 FX: (703)247-3947
- **Océ Credit Corporation , 2975 Westchester Avenue; Suite 110; Purchase, NY 10577**
PH: (914) 694-1116 FX: (914) 694-1210

Wide Format Printing Systems - Océ Authorized Dealers

Dealer Company	Address	City	ST	Zip Code	Phone	Fax
AA Blueprint	2757 Gilchrist Road	Akron	OH	44305-	(330) 794-8803	(330) 794-8348
A&A Graphics	4530 West 34th Street, Suite J	Houston	TX	77092-	(713) 686-0502	(713) 957-4699
A&B Reprographics	3204 Moberly Lane	Bentonville	AR	72712	(501) 271-7922	(501) 271-7948
A&B Reprographics	930 North College Avenue	Fayetteville	AR	72703	(501) 271-7922	(501) 271-7948
A&B Reprographics	906 Towson Avenue	Ft. Smith	AR	72901	(501) 271-7922	(501) 271-7948
ABC Blueprints	906 South Tyler Street	Amarillo	TX	79101-	(806) 376-5671	(806) 288-1841
ABC Imaging Inc.	1147 20th Street NW	Washington	DC	20036-	(703) 848-2992	(703) 848-4507
ABC Imaging Inc.	8306 Patuxent Range Road	Jessup	MD	20794	(888) 280-5087	(888) 280-5089
ABC Imaging Inc.	811 Wilshire Blvd, Suite 150	Los Angeles	CA	90017	(213) 624-9626	(213) 624-9629
ABL Graphics	5547 Columbia Blvd, (Route 11)	Bloomsburg	PA	17815-	(570) 389-0699	(570) 389-1914
A&D Technical Supply	4320 South 89th Street	Omaha	NB	68127-	(402) 592-4950	(402) 592-9302
AEC Digital Systems	10503 Rockley Road, Suite 103	Houston	TX	77099	(281) 575-7940	(281) 575-7562
AEC Imaging & Graphics, LLC	726 Ramsey Street, Unit 1	Fayetteville	NC	28301	(910) 223-1103	(910) 223-1105
AEC Imaging & Graphics, LLC	125 Murray Hill Road, Suite E	Southern Pines	NC	28387	(910) 693-1034	(910) 693-0319
AEC Print Shop, Inc.	201 Center Park Drive, Suite 1150	Knoxville	TN	37922	(865) 671-2515	(865) 966-7216
A&E Blueprint & Supply	2425 South Boulevard	Charlotte	NC	28203-	(704) 527-7881	(704) 527-7060
A&E Supply Co., Inc.	709 Middle Ground Blvd., Suite A-110	Newport News	VA	23606	(757) 873-2442	(757) 873-2764
Abadan Reprographics	603 East 2nd Avenue, P.O. Box 224	Spokane	WA	99210-0224	(509) 747-2964	(509) 744-3832
Abilene Reproduction	318 N. Treadaway; PO Box 1226	Abilene	TX	79604-1226	(915) 672-2834	(915) 672-4763
Advanced CADD Digital Reprographics	7400 East McDonald, # 103	Scottsdale	AZ	85250	(480)949-8989	(480)609-7979
Advanced Digital Reprographics, LLC	6225 N. 24th Street	Phoenix	AZ	85014	(602) 749-0510	(602) 749-0513
Advanced Imaging Solutions	4070 Meghan Beeler Court	South Bend	IN	46678	(219) 243-1096	(219) 247-2756
Advanced Office Systems	11434 Industriplex Blvd.	Baton Rouge	LA	70809-	(225) 752-7700	(225) 752-7414
Advanced Office Systems	3018 Jackson Street	Alexandria	LA	71301-	(318) 448-3472	(318) 448-3532
Advanced Systems Inc.	4330 Czech Lane	Cedar Rapids	IA	52402	(319) 832-2891	(319) 232-6624
Air Graphics	82 Sagamore Street, P.O. Box 8	North Quincy	MA	02171-	(617) 471-3373	(617) 471-5050
Air Graphics	89 Broad Street	Boston	MA	02110-	(617) 350-3400	(617) 471-5050
Air Graphics	36 Pleasant Street	Watertown	MA	02172-	(617) 924-6060	(617) 471-5050
Albinson Inc.	1401 Glenwood Avenue	Minneapolis	MN	55405-	(612) 374-1120	(612) 374-1129
Albuquerque Reprographics	4716 McLeod NE	Albuquerque	NM	87109	(505) 884-0862	(505) 883-6452
A-Plus Reprographics	636 Division Street	Nashville	TN	37203	(615) 256-6356	(615) 256-6373
A-Plus Reprographics	7114 Peach Court	Brentwood	TN	37027	(615) 373-0007	(615) 373-1159
Applied Copier Concepts	4260 Piedmont Parkway, Suite 105	Greensboro	NC	27419	(336) 632-9285	
Aresco, Inc.	304 West Johns Street	Hicksville	NY	11801	(516) 433-7440	(516) 433-7437
Art Hardware, Inc.	4001 Holly Street, Unit 17	Denver	CO	80216-	(303) 355-8543	(303) 355-2054
B & H Industries	80 West Seegers Road	Arlington Heights	IL	60005-	(847) 593-3161	(847) 593-3129
B & H Industries	327 S. Winnebago Street	Rockford	IL	61105	(815) 962-7795	(815) 962-1593
B & H Industries	30W250 Butterfield Road	Warrenville	IL	60555-	(630) 393-0777	(847) 259-6027
B & H Industries	4527 Prime Parkway	McHenry	IL	60050-	(815) 3630924	(815) 363-8994
B & H Technical Services, Inc.	9100 Louisiana St., Building A	Merrillville	IN	46410-	(219) 756-0611	(219) 756-0611
B. L. Makepeace	125 Guest Street	Brighton	MA	02135	(617)782-3800	(617)782-9768
BPI Repro LLC	295 Madison Street	New York	NY	10017-	(212)685-9013	(212)532-8395
BPI Repro LLC	79 5th Avenue	New York	NY	10017-	(212)685-9013	(212)532-8395
BPS Reprographic Services	149 Second Street	San Francisco	CA	94105	(415) 495-8700	(415) 495-2542
BSI	125 Mallard Street	St. Rose	LA	70087	(504) 784-1384	
Barker Blue Digital Imaging	1127 Chula Vista Avenue	Burlingame	CA	94010	(650) 342-9753	(650) 344-7743
Bastrop Copiers	1002 Main Street	Bastrop	TX	78602	(512) 321-1010	(512) 321-1400

Wide Format Printing Systems - Océ Authorized Dealers

Dealer Company	Address	City	ST	Zip	Phone	Fax
Bay Reprographics	2694 Middlefield Road	Redwood City	CA	94063	(650) 363-8703	(650) 363-8709
Berney Inc.	209 Gunn Road, P.O. Box 210699	Montgomery	AL	36117	(334) 271-4750	(334) 277-4454
Best Business Products, Inc.	621 West Russell Street, P.O. Box 749	Sioux Falls	SD	57101	(605) 336-1484	(605) 335-5727
Best Business Products, Inc.	507 East North Street, P.O. Box 8026	Rapid City	SD	57701	(605) 336-1484	(605) 335-5727
Best Business Products, Inc.	1411 East Wells, P.O. Box 156	Pierre	SD	57501	(605) 336-1484	(605) 335-5727
Best Business Products, Inc.	429 Co. Road 19E, P.O. Box 668	Aberdeen	SD	57401	(605) 336-1484	(605) 335-5727
Best Business Products, Inc.	P.O. Box 156	Watertown	SD	57401	(605) 336-1484	(605) 335-5727
Best Digital Reprographics Inc.	9730 NW 25th Street	Miami	FL	33172	(305) 266-7024	(305) 266-4058
Birmingham Imaging Tech	3000 3rd Avenue South	Birmingham	AL	35233	(205) 323-1563	(205) 324-6980
Blair Graphics An ARC Co.	1740 Stanford Avenue	Santa Monica	CA	90404	(310) 829-4621	(310) 453-0868
Blueprints Etc.	20 Farrell Street	South Burlington	VT	05403	(802) 865-4503	(802) 865-0027
Blueprints Plus	4082 Chinden Blvd.	Boise	ID	83714	(208) 342-4141	(208) 343-5896
Blue Print Service Company	2350 West Pershing Street	Appleton	WI	54914	(920) 733-4539	(920) 733-1438
Blue Print Specialties Inc.	1500 Union Street	Lafayette	IN	47904	(765) 742-6976	(765) 742-2060
Blueprint Specialties Inc.	6205 Overland Road	Boise	ID	83709	(208) 377-0294	(208) 323-9176
Breslin Reproductions	919 North Beach Street	Daytona Beach	FL	32117	(904) 257-1277	(904) 257-1512
Brownie's Blueprint	1322 V Street	Sacramento	CA	95818	(916) 443-1322	(916) 442-5305
Brownie's Blueprint	1103 N B Street	Sacramento	CA	95814	(916) 447-7226	(916) 442-5305
Brownie's Blueprint	1000 Sunrise Avenue	Roseville	CA	95661	(916) 782-8000	(916) 442-5305
Brownie's Blueprint	3235 Sunrise Boulevard	Rancho Cordova	CA	95670	(916) 635-2679	(916) 442-5305
CBT Companies	803 Fayette	Peoria	IL	61603	(309) 676-6633	(309) 676-1701
CBT Companies	325 R.B. Garrett	Peoria	IL	61602	(309) 676-6699	(309) 676-1701
CM Reprographics	4445 S. Valley View Blvd.	Las Vegas	NV	89103	(702) 222-1757	(702) 873-3167
CPM Service	813 RT 9G	Hyde Park	NY	12538	(914) 485-7270	(914) 229-2455
Cadre Systems, Inc.	201 Commonwealth Center P.O. Box 1898	Cary	NC	27512	(919) 319-3007	(919) 319-6767
Cadre Systems, Inc.	5701 West Park Drive, Suite 110	Charlotte	NC	28217	(704) 523-3339	(704) 523-5669
Cain T-Square	1824 Lincoln	Denver	CO	80203	(303) 832-2468	(303) 894-0874
Cain T-Square	1625 Blade Street	Denver	CO	80202	(303) 572-7905	(303) 675-6232
California Surveying & Drafting	4733 Auburn Blvd.	Sacramento	CA	95841	(916) 344-0232	(916) 344-2998
California Surveying & Drafting	2592 Galaxy Way	Redding	CA	96002	(916) 344-0232	(916) 344-2998
Cardinal Blueprinters, Inc.	1701 South Main Street	Blacksburg	VA	24060	(703) 951-4303	(703) 951-4309
Cardinal DBA DTS Reprographics	6403-C Dickens Place	Richmond	VA	23230	(804) 285-4800	(804) 285-4993
Carl's Blueprinting & Instruments	450 Sunshine Lane, P.O. Box 11426	Reno	NV	89510	(775) 322-7022	(775) 322-6397
Caron/East, Inc.	730 North Mechanic Street P.O. Box 1378	Cumberland	MD	21502	(301) 724-4490	(301) 724-6139
Central Blueprint	47 West 5th Street	Eugene	OR	97401	(541) 342-3624	(541) 345-3286
Charleston Blueprint	1203 Virginia Street	Charleston	WV	25301	(304) 343-1063	(304) 343-1095
Charleston Blueprint	3057 Mt. Vernon Road	Hurricane	WV	25526	(304) 760-1066	(304) 760-0136
Charrette Solutions for Design	8000 Haute Court	Springfield	VA	22150	(703) 569-4648	(703) 569-1250
Choice Technical Services	17517 Fabrica Way, Suite K	Cerritos	CA	90703	(714) 522-8123	(714) 522-8662
Choice Technical Services	3625 Thousand Oaks Blvd., Suite F	Westlake Village	CA	91362	(805) 496-0651	(805) 496-2086
City Blueprint of Toledo	2010 Madison Avenue	Toledo	OH	43624	(419) 243-7271	(419) 232-6418
Cleveland City Blue	1937 Prospect Avenue	Cleveland	OH	44115	(216) 241-7344	(216) 589-9153
Color Digital Reprographics	8800 West Pico Blvd.	Los Angeles	CA	90035	(310) 550-0134	(310) 550-1709
Colorado Drafting Inc.	4395 E. Mississippi Avenue	Denver	CO	80246	(303) 757-8521	(303) 757-6715
Commercial Blueprint Inc.	416 North Cedar Street	Lansing	MI	48912	(517) 372-8360	(517) 372-1504

Wide Format Printing Systems - Océ Authorized Dealers

Dealer Company	Address	City	ST	Zip	Phone	Fax
Commercial Graphics Corporation	681 S. Raymond Street	Pasadena	CA	91105	(626) 583-1122	(626) 583-1133
Consolidated Reprographics	31 Musick Avenue, Corporate Offices	Irvine	CA	92718-	(714) 588-3839	(714) 588-0276
Consolidated Reprographics	560 West 1st Street, Sales Office	Tustin	CA	92680-	(714) 828-2855	(714) 665-2089
Consolidated Reprographics	505 East Capovilla, Suite 101	Las Vegas	NV	89119	(702) 361-0666	(702) 361-0753
Consolidated Reprographics	707 E. McDowell	Phoenix	AZ	85006	(602) 258-1508	
Continental Graphics	101 South La Brea Avenue	Los Angeles	CA	90036	(323) 938-2511	(323) 935-0568
Cooper Blueprint	700 Mount Muriah	Memphis	TN	38117-	(901) 680-0081	(901) 683-3951
Copiers Plus, Inc.	1110 New Road	Absecon	NJ	08201	(609) 645-7587	(609) 645-1535
Copy Express Inc.	541 S. Marine Drive	Tamuning	Guam	96931	(671) 649-6500	(671) 649-1010
Coyle Business Products, Inc.	5507 Export Blvd	Savannah	GA	31408-	(912) 964-9154	(912) 964-9158
Cushing & Company	325 West Huron Street, Suite 600	Chicago	IL	60610	(312) 266-8228	(312) 266-8059
Custom Blueprint & Supply Inc.	1632 S. Broadway	St. Louis	MO	63104	(314) 231-4475	(314) 231-0426
Dataflow, Inc.	221 Washington Street	Binghamton	NY	13901	(607) 772-2001	(607) 786-0711
Dataflow, Inc.	401 East State Street	Ithaca	NY	14850	(607) 272-8589	(607) 272-8634
DaVinci Reprographics	1140 Adams, Suite 150	Kansas City	KS	66103	(913) 371-0014	(913) 3710057
Des Plaines Office Equipment	1020 Bonaventure Drive	Elk Grove Village	IL	60007	(847)879-6400	(847)879-6411
Detroit Blue	1240 Third Avenue	Detroit	MI	48226	(313) 961-4444	(313) 961-4144
DiCarlo Precision Instrument Inc.	2006 Northwood Drive	Salisbury	MD	21801	(410) 749-0112	(410) 749-9323
Dieterich Post Company	616 Monterey Pass Road	Monterey Park	CA	91754-	(626) 289-5021	(626) 282-4569
Dieterich Post Company	973 Mission Street	San Ramon	CA	94103	(415) 537-0755	(415) 537-0762
Digital Imaging Resources, Inc.	650 West Lake Street, Suite 120	Chicago	IL	60661	(312) 243-1250	(312) 243-1590
Digital Media Warehouse	3501 North Flood Avenue	Norman	OK	73069	(405) 360-8182	(405) 360-8196
Digital Now, Inc.	3144 Stage Post Drive, S. 101	Bartlett	TN	38133	(901) 377-2121	(901) 377-8400
Digital Now, Inc.	3040 Cobblestone Drive	Pace	FL	32571	(800) 446-3602	(850) 995-3391
Digital Print & Imaging, Inc.	115 Red Banks Road	Greenville	NC	27858	(252) 321-3800	(252) 321-0081
Digitech Reprographics	1364 N. McDowell Blvd	Petaluma	CA	94954	(707) 769-0410	(707) 769-1395
Dougherty Blueprint & Supply	415 Flint Avenue	Albany	GA	31701-	(912) 435-5727	(912) 883-8383
Dougherty Blueprint & Supply	1006 Williams Street	Valdosta	GA	31601-	(912) 244-5598	No Fax #
Duplicator Sales	540 West Dixie	Elizabethtown	KY	42701	(800) 343-5080	(502) 765-2794
E.O. Johnson Company	1053 North Hastings Way	Eau Claire	WI	54703-	(800) 472-7399	(715) 832-0917
E.O. Johnson Company	8400 West Stewart Street	Wausau	WI	54401-	(800) 472-0020	(715) 842-5950
Elite Reprographics	363 Sixth Street	San Francisco	CA	94103	(415) 957-1234	(415) 957-1211
Ellis Engineering Supplies	122 Broadway	Chico	CA	96001-	(916) 891-0335	(916) 891-0662
Engineering Business Systems	11106 Northrup Way	Bellevue	WA	98004	(425) 828-9010	(425) 889-9768
Engineers Reprographics, Inc.	1600 E. St. Louis Street	Springfield	MO	65802	(417) 869-2222	(417) 869-6534
F.L. Haus Company	921 Ridge Avenue	Pittsburgh	PA	15212-	(412) 231-7700	(412) 231-7709
Flushing Blueprint Inc.	134-24 Northern Blvd.	Flushing	NY	11354-	(718) 463-1900	(718) 358-7054
Ford Graphics	981 Mission Street	San Francisco	CA	94103	(415)777-9346	(415)957-1139
Ford Graphics	934 West Venice Blvd.	Los Angeles	CA	90015	(213)745-3153	(213)745-3159
Forest City Imaging (Des Plaines Office Equip)	1445 Windsor Road	Loves Park	IL	61111	(815)654-0200	(815)654-0800
Four Digital Corporation	44 East 21st Street	New York	NY	10010	(212) 677-4441	(212) 677-6478
Franklin Imaging	500-502 Schrock Road	Columbus	OH	43229-	(614) 885-6894	(614) 885-2823
Freund Service Company	2603 North Walnut	Arlington Heights	IL	60004-	(847) 451-3695	(847) 394-5349
GMB Engineering Equipment, Inc.	12845 West Burleigh Road	Brookfield	WI	53005-	(414) 782-5240	(414) 782-2236
GSO Graphics, Inc.	440 9th Avenue	New York	NY	10001	(212) 695-8300	
General Reproduction Products	118 Route 17 North	Upper Saddle River	NJ	07458	(201) 934-0027	(201) 934-8368

Wide Format Printing Systems - Océ Authorized Dealers

Dealer Company	Address	City	ST	Zip	Phone	Fax
Georgia Blue Print Co., LLC	2358 Perimeter Park Drive, Suite 320	Atlanta	GA	30341	(770) 452-1447	(770) 452-0559
Georgia Blue Print Co., LLC	1750 Founders Parkway, Suite 140	Alpharetta	GA	30004	(770) 619-1231	(770) 452-0559
Graphic Image Services	8215 111th Street, P.O. Box 362, 98371	Puyallup	WA	98373	(253) 770-7863	(253) 770-7954
Green Bay Blueprint	1800 Sal Street	Green Bay	WI	54802-	(414) 468-7233	(414) 468-7477
Honblue Inc.	501 Sumner Street, #331	Honolulu	HI	96817-	(808) 531-4611	(808) 528-1248
Hudson Blueprint Inc.	1007 5th Street	Wichita Falls	TX	76307-	(817) 723-0591	No Fax #
Hudson Blueprint Inc.	883 Clinton Avenue	Irvington	NJ	7111 -	(201) 372-5200	(201) 372-7066
Hughes-Calihan	4730 North 16th Street	Phoenix	AZ	85016	(602) 264-9631	(602) 234-2406
IKON Office Solutions	Otis Street Park - 3 Sassacus Drive	Westborough	MA	01581	(508) 836-2000	
IKON Office Solutions	#1 McAlister Farm Road	Portland	ME	04103-	(207) 773-5055	(207) 761-4749
IKON Office Solutions	680 Pilot Road	Las Vegas	NV	89119-	(702) 798-3366	(702) 798-3300
IKON Office Solutions	5171 Glenwood Avenue	Raleigh	NC	27612	(919) 781-4250	(919) 787-1746-7037
IKON Office Solutions	7009 Albert Pick Road	Greensboro	NC	27409	(336) 668-0500	(336) 605-9292
IKON Office Solutions	755 Winding Creek Road	Glastonbury	CT	06033	(207) 773-5055	(207) 761-4749
IKON Office Solutions	1750 Elm Street	Manchester	NH	03104	(603) 624-4031	(603) 644-2268
IKON Office Solutions	6551 Centerville Business Hwy P.O. Box 750550	Centerville	OH	45459	(937) 428-5800	(937) 432-1141
IKON Office Solutions	12100 SW Garden Place	Portland	OR	97223	(503) 620-2800	(503) 620-3500
IKON Office Solutions	#70 Valley Stream Parkway	Malvern	PA	19355	(610) 408-7274	(610) 408-7117
IKON Office Solutions	3075 112th Avenue NE, Suite 200	Bellevue	WA	98004-	(425) 822-8883	(425) 827-4134
IKON Utica	133 North Genesee	Utica	NY	13502	(315) 735-9295	(315) 735-0441
IKON Utica	5010 Campuswood Drive	East Syracuse	NY	13057- 1229	(315) 735-9295	(315) 735-0441
IKON Utica	26515 State Route 3	Watertown	NY	13601	(315) 735-9295	(315) 735-0441
Image Max	3000 Desoto Street	Monroe	LA	71201-	(318) 387-9890	(318) 323-5341
Image Solutions Group	2650 Sutherland Avenue	Indianapolis	IN	46205	(317) 923-5586	(317) 923-5584
Imaging Technologies	225 South Academy Street	Greenville	SC	29602-	(864) 298-9864	(864) 233-7742
Imaging Technologies	1000 Asheville Highway	Spartansburg	SC	29602-	(864) 585-8388	(864) 582-7152
Imaging Technologies	3728 Phillips Highway, Suite 201	Jacksonville	FL	32207-	(904) 399-8946	(904) 399-0184
Imaging Technologies	45 Asheland Avenue	Asheville	NC	28801-	(828) 254-9563	(828) 253-8467
Imaging Technologies	1030 Reynolds Street	Augusta	GA	30901-	(706) 724-7924	(706) 724-7960
Imaging Technologies	205 Pickens Street	Columbia	SC	29205-	(803) 254-2561	(803) 779-2082
Imaging Technologies	640 10th Street N.W.	Atlanta	GA	30309	(404) 873-5911	(404) 870-6764
Imaging Technologies	6003 Chapel Hill Road; S. 137	Raleigh	NC	27607	(919) 852-0011	919-852-4239
Imaging Technologies formerly ADI	3702-3 Hillsborough Road	Durham	NC	27705	(919) 309-4340	(919) 309-4081
In Team Inc. (Div. of Techniprint)	2545 N. 7th Street	Phoenix	AZ	75006	(602) 257-0686	(602) 256-0620
Incat Systems, Inc.	41370 Bridge Street	Novi	MI	48375	(248) 426-1722	(248) 426-8496
J-2 Blueprint & Supply Co.	2311 Main Street	Vancouver	WA	98662-	(360) 696-1861	(360) 696-3905
J-Mar and Associates	4501 Bogan N. E., Bldg. A, Suite 4	Albuquerque	NM	87109-	(505) 884-1979	(505) 884-2475
J-Mar and Associates	1141 Larry Mahan Drive, Suite I	El Paso	TX	79925	(915) 592-3933	(915) 592-2592
Joseph Merritt & Company	650 Franklin Avenue	Hartford	CT	06114	(860) 296-2500	(860) 296-0414
Joseph Merritt & Company	478 West Main Street	Waterbury	CT	06114		
Kal-Blue Reprographics	914 East Vine Street	Kalamazoo	MI	49001-	(616) 349-8681	(616) 349-0940
Knoxville Blueprint	622 Leroy Avenye	Knoxville	TN	37927	(423) 525-0463	(423) 525-2383
L K Survey Instruments	575 25 Road	Grand Junction	CO	81505	(970) 241-1177	(970) 241-8418
Lee Graphics	2503 Robinhood Street	Houston	TX	77005	(713) 526-8861	(713) 526-8412
Lellyett & Rogers Services, Inc.	607 Market Street	Knoxville	TN	37902	(615) 315-0780	(615) 316-9517
Lellyett & Rogers Services, Inc.	1717 Lebanon Rd.	Nashville	TN	37210	(615) 315-0780	

Wide Format Printing Systems - Océ Authorized Dealers

Dealer Company	Address	City	ST	Zip	Phone	Fax
Letterman's Blue Print & Supply	4726 Government Street	Baton Rouge	LA	70806	(225) 925-2663	(225) 928-1677
Lewis and Lewis Computer Store	611 Fairbanks Street	Anchorage	AK	99501	(907) 276-2696	(907) 274-1221
Liberty Business Systems Inc.	3401 Interstate Blvd.	Fargo	ND	58103-	(701) 241-8504	(701) 241-8541
Lone Star Reprographics	11926 Warfield	San Antonio	TX	78216-	(210) 366-4808	(210) 366-4827
Louis Frey Co. Inc.	902 Broadway	New York	NY	10010-	(212) 477-0300	(212) 260-7425
Lynn Imaging Inc.	328 East Vine Street	Lexington	KY	40507-	(859) 255-1021	(859) 252-4178
Maco Reprographics	929 Main Street, P.O. Box 3874	Evansville	IN	47737-	(812) 464-8108	(812) 464-2422
Marbaugh Reprographics & Supply	801 North Capitol Avenue	Indianapolis	IN	46204	(317) 631-1000	(317) 631-1001
Marlboro Blueprint, Inc.	15211 Marlboro Pike	Upper Marlboro	MD	20772-	(301) 952-0800	(301) 952-9383
Master Graphics, Inc.	810 West Badger Road	Madison	WI	53713-	(608) 256-4884	(608) 256-7674
Master Graphics, Inc.	670 North Westhill Blvd.	Appleton	WI	54914-	(800) 283-7238	(414) 738-0863
Master Graphics, Inc.	20633 Watertown Court	Waukesha	WI	53186-	(262) 717-2163	(262) 717-2111
McGee Cadd Reprographics	2527 South 17th Street	Wilmington	NC	28401-	(910) 392-5500	(910) 799-1212
Mercury LDO Reprographics	2910 S. Highland Avenue	Las Vegas	NV	89120	(702) 794-4400	(702) 436-4030
Mesa Reprographics, Inc.	5901 Lomas Blvd. N. E.	Albuquerque	NM	87110-	(505) 262-2046	(505) 256-9435
Micro Printing and Blueprint	167 East Pearl Street	Jackson	MS	39201	(601) 355-9543	(601) 353-3374
Middle Georgia CAD Service	964 Georgia Avenue	Macon	GA	31201	(478) 742-8423	(435) 407-1584
Milwaukee Reprographics	7526 West Appleton Avenue	Milwaukee	WI	53216	(414) 463-6666	(414) 463-4399
Morning Star Services	RR#3 Box 415	Hollidaysburg	PA	16648-	(814) 695-6557	No Fax #
National Reprographics	44 West 18th Street	New York	NY	10011	(212) 366-7250	(212) 691-1264
National Reprographics	666 Third Avenue	New York	NY	10017	(212) 366-7155	(212) 983-1701
National Reprographics	160 Broadway	New York	NY	10038	(212) 366-1726	(212) 577-6001
National Reprographics	1705 DeSales Street	Washington	DC	20036	(202) 293-7414	(202) 833-1077
National Reprographics	3210 Grace Street	Washington	DC	20006	(202) 342-2770	(202) 342-1595
NGI of Jacksonville	7999 Phillips Highway #202	Jacksonville	FL	32256	(904) 448-1600	(904) 448-6804
Northern Stationers, Inc.	502 West Washington Street	Marquette	MI	49855-	(906) 228-7702	(906) 228-5419
OCB Reprographics	17721 North Mitchell	Irvine	CA	92714-	(714) 660-1150	(714) 975-1125
Office Systems Inc.	20 Trade Road, P.O. Box 498	Plattsburgh	NY	12901-	(518) 561-0668	(518)561-0944
Office Systems Inc.	112 Murrock Circle, P.O. Box 6060	Watertown	NY	13601-	(518) 561-0668	(518)561-0944
Ogden Blueprint	164 124th Street	Ogden	UT	84401	(801) 392-7573	(801) 392-7585
Olympic Reprographics	1016 1st Avenue South	Seattle	WA	98134	(206) 622-6000	(206) 622-6712
Pacific Survey Supply	908 North Riverside	Medford	OR	97501-	(541) 772-5777	(541) 772-3825
Paducah Blueprint & Supply Co.	999 Broadway	Paducah	KY	42001	(502) 444-6171	(502) 443-8805
Palmetto Equipment & Supply, LLC	1268 Llewellyn Road	Mt. Pleasant	SC	29464	(843) 514-3657	(843) 856-5024
Perkinson Reprographics	4141 N. 7th Street	Phoenix	AZ	85004	(602) 393-3131	(602) 393-4242
Piedmont Reprographics	6A Oak Branch Drive	Greensboro	NC	27407	(336) 299-2703	(336) 294-8426
Pike's Peak Reprographics, Inc.	860 Bryant Street	Denver	CO	80204	(720) 220-7647	(303) 893-0617
Plot 1, Inc.	39950 Whispering Lane	Novi	MI	48375		
Print-O-Stat Inc.	1011 West Market Street / P.O. Box M-46	York	PA	17405-	(717) 854-7821	(717) 846-4084
Print-O-Stat Inc.	1741 Rohrerstown Road	Lancaster	PA	17601-	(717) 581-6680	(717) 581-5224
Print-O-Stat Inc.	762 Independence Blvd.	Virginia Beach	VA	23455	(757) 499-2040	
Priority Group	4026 West 10th Street	Indianapolis	IN	46222	(317) 241-4234	(317) 240-3858
Professional Drafting, Inc.	52 Washington Street	Haverhill	MA	01830	(978) 374-3577	(978) 374-3577
Professional Reproductions, Inc.	7 West 30th Street	New York	NY	10001	(212) 268-1222	(212) 967-0616
Quality Reprographics Services, Inc.	6095 Barfield Road, Suite 120	Atlanta	GA	30328-	(404) 256-0112	(404) 256-0118
Quality Reprographics Services, Inc.	2030 Powers Ferry Road	Marietta	GA	30339	(770) 541-6016	(770) 541-7316
Queen City Reprographics	2863 Sharon Road	Cincinnati	OH	45241	(513) 326-3200	(513) 326-2312
R&R Printing & Reproduction	825 Hickory	Abilene	TX	79601	(915) 673-3122	(915) 673-2801
R.S. Knapp	1000 Wall Street	Lyndhurst	NJ	07071	(201) 438-1500	(201) 438-5852

Wide Format Printing Systems - Océ Authorized Dealers

Dealer Company	Address	City	ST	Zip	Phone	Fax
R. T. Sunday Company, Inc.	1915 North Hamilton Street	Richmond	VA	23230	(804) 643-4003	(804) 783-1837
Rapid Reproductions Inc.	129 South 11th Street	Terre Haute	IN	47807-	(812) 238-1681	(812) 235-0690
Rapid Reproductions Inc.	711 2nd Avenue South East	Cedar Rapids	IA	52401-	(319) 364-2473	(319) 364-2645
Repro Products Technology, Inc.	2581 Jupiter Park Drive, Ste. E11	Jupiter	FL	33458	(561) 748-5600	(561) 748-4304
Repro Systems Inc.	20 Yorkshire Avenue	Pittsfield	MA	1201	(413) 447-8286	(413) 443-2870
Reproduction Company	2101 Avenue Q	Lubbock	TX	79405-	(806) 763-7770	No Fax #
Reproductions Inc.	234 E. 6th Street	Tucson	AZ	85705	(520) 622-7747	(520) 884-5059
Reproduction Specialities Inc.	2222 North Howard Street	Baltimore	MD	21218	(410) 685-2881	(410) 685-1108
Reprografia Inc.	7451 S. W. 50th Terrace	Miami	FL	33155-	(305) 667-4149	(305) 669-9331
Reprografia Inc.	275 University Drive	Coral Gables	FL	33146	(305) 461-3540	
Reprografia Inc. DBA Digiprint, Inc.	326 Fern Street	West Palm Beach	FL	33401	(561) 802-3599	
Reprografia Inc. DBA Digiprint, Inc.	2195 North Andrews Street	Pompano Beach	FL	33069	(561) 802-3599	
Reprographics One	13450 Farmington Road	Livonia	MI	48150-	(734) 525-1990	(734) 525-2790
Reprographic Machine Sales Inc.	3140 North Argyle, Suite 103	Fresno	CA	93727-	(559) 292-2700	(559) 292-4340
Reprographics Northwest	616 8th Avenue South	Seattle	WA	98104	(206) 624-2040	(206) 382-4397
Reprographic Supply	9960 Glenoaks Blvd., Unit D	Sun Valley	CA	91352-	(818) 771-9066	818-207-1990
Reprographic Technologies	9000 Virginia Manor Road /P.O. Box 1447	Beltsville	MD	20705-	(301) 210-5600	(301) 210-5607
Reprographic Technologies	2000 "L" Street, NW Suite B-1	Washington	DC	20036	(202) 833-9233	(202) 833-9202
Repro Products Inc.	4479 Atlanta Road	Smyrna	GA	30030-	(770) 434-3050	(770) 434-0774
Ridgway's Business Solutions	5711 Hillcroft Road	Houston	TX	77036-	(713) 782-8580	(713) 782-2862
Ridgway's Business Solutions	1025 South Main Street	Las Vegas	NV	89101	(702) 385-1661	
Ridgway's Business Solutions	3215 28th Street	Metairie	LA	70002-	(504) 838-8300	(504) 834-6935
Ridgway's Business Solutions	261 South 22nd Street	Philadelphia	PA	19103-	(215) 735-8055	(215) 790-1754
Ridgway's Business Solutions	600 Broadway	San Antonio	TX	78215-	(210) 227-7181	(210) 226-3514
Ridgway's Business Solutions	719 Marshall Street	Shreveport	LA	71101	(318) 221-0674	(318) 222-0321
Ridgway's Business Solutions	7022 E. 41st Street	Tulsa	OK	74145	(918) 663-8100	(918) 622-1246
Ridgway's Business Solutions	5001 Cleveland Street	VA Beach	VA	23467		
Ridgway's Business Solutions	2060 Springdale Road	Cherry Hill	NJ	8003		
Ridgway's Business Solutions	1250 Connecticut Avenue; S. 300	Washington	DC	20036	(202) 916-9016	
The Right Equipment Company	146 - 2nd Street North	St. Petersburg	FL	33701	(727) 258-0050	(727) 823-5706
Riverside Blueprint	4295 Main Street	Riverside	CA	92501-	(909) 686-0530	(909) 683-8454
Rocco and Strain	519 Braddock Street	Turtle Creek	PA	15145-	(412) 829-9920	(412) 829-7960
Rocky Mountain Blueprint Supply	1130 West Virginia Avenue	Denver	CO	80223	(303) 744-2900	(303) 744-2610
Roller Reprographic Services	12037 South Avenue, P.O. Box 110	North Lima	OH	44452	(330) 549-0377	(330) 549-0307
Rose City Blueprint and Supply	5835 NE 122nd Avenue	Portland	OR	97230	(503) 257-7175	(503) 257-0533
SBR Technologies	3216 Highland Avenue	Salt Lake City	UT	84106	(801) 486-1391	(801) 486-2862
San Jose Blueprint	835 West Julian	San Jose	CA	95126-	(408) 295-5770	(408) 735-1026
San Jose Blueprint	927 Kifer Road	Sunnyvale	CA	94086-	(408) 736-7912	(408) 736-0970
Savannah Blueprint	11 E. York Street	Savannah	GA	31401	(912) 232-2162	(912) 232-0229
Scott Blueprint	133 West 1st Avenue	Mesa	AZ	85210-	(602) 833-3912	(602) 834-0825
Service Reprographics	1055 Cassens Industrial Court	Fenton	MO	63026-	(314) 349-5959	(314) 349-1338
Service Reprographics	815 Olive Street	St. Louis	MO	63101-	(314) 349-5959	(314) 349-1338
Service Reprographics	84 Weldon Parkway	St. Louis	MO	63043-	(314) 349-5959	(314) 349-1338
SESCO/DSS Inc.	9547 Arlington Blvd.	Fairfax	VA	22031-	(703) 273-4477	(703) 273-5509
SESCO/DSS Inc.	1311 Jefferson Davis Highway	Fredericksburg	VA	22401-	(703) 273-4477	(703) 273-5509
Shel/don Reproductions	124 East Superior Street	Duluth	MN	55802-	(218) 727-2817	(218) 727-2806
Source Graphics	1540 E. Katella Avenue	Anaheim	CA	92805	(714) 939-0114	(714) 939-0525
Southeastern Business Machines	413 Walnut Street, P.O. Box 149	Baxley	GA	31513-	(912) 367-6876	(912) 367-9618

Wide Format Printing Systems - Océ Authorized Dealers

Dealer Company	Address	City	ST	Zip	Phone	Fax
Southern Photo Print and Supply Co.	1639 Spring Garden Street	Greensboro	NC	27402	(336) 274-1541	(336) 370-4711
Southpointe Engineering Systems	6024 Hamilton Avenue	Cincinnati	OH	45224	(800) 716-2560	No Fax #
Speedyblue Printers Inc.	210-A East 14th Street	Greenville	NC	27858-	(252) 758-1616	(252) 758-7311
Spiller's (RGM Enterprises)	34 Lexington Street	Lewiston	ME	4240	(207) 784-1571	(207) 784-8189
Spiller's (RGM Enterprises)	880 Second Street	Manchester	NH	3102	(603) 644-3336	(603) 644-0025
Square USA, Inc.	300 B Lake Street	Ramsey	NJ	7446	(201) 785-2200	(201) 785-2201
Starr Image Products Inc.	790 Pittsburgh Road, Suite 3	Butler	PA	16001-	(724) 586-2218	(724) 586-2710
Steven Enterprises	23461 Ridge Route Drive, Suite F	Laguna Hills	CA	92653	(714) 250-8785	(714) 833-2163
Stewart Engineering Supply, Inc.	3221 E. Pioneer Parkway	Arlington Heights	TX	77099	(817) 640-1767	(817) 633-7231
Stockton Blue	1421 North Eldorado Street	Stockton	CA	95201-	(209) 464-8724	(209) 464-4726
Tacoma Reprographics	632 Broadway	Tacoma	WA	98402-	(206) 627-8103	(206) 383-9730
Tavco Services, Inc.	5555 North Lamar	Austin	TX	78751	(512) 467-0230	(512) 467-0144
Technologies Leasing (Dunn Blueprint)	1009 West Maple	Clawson	MI	48017	(810) 288-5600	(810) 288-1198
Tejas Reprographics, Inc.	2209 Padre Island, Suite Y	Corpus Christi	TX	78408-	(361) 289-8262	(361) 289-8265
Tejas Reprographics, Inc.	1200 West Polk Avenue, Suite H	Pharr	TX	78577-	(956) 782-8782	(956) 782-8785
Thomas Reprographics	600 North Central Expressway	Richardson	TX	75080-	(214) 231-7227	(214) 231-0623
Thomas Reprographics	6200 Richmond Avenue, Suite 200	Houston	TX	77057	(713) 977-6363	(713) 977-4619
Thomas Reprographics	2110 Mannix	San Antonio	TX	78217-	(210) 829-7000	(210) 824-6717
Thomas Reprographics	2122 Mannix	San Antonio	TX	78217-	(210) 829-7000	(210) 829-6717
Thomas Reprographics	860 North Dorothy Drive	Richardson	TX	75081	(972) 889-8360	(972) 889-8385
Thomas Reprographics	817 E. Indian School Road	Phoenix	AZ	85014-	(602) 264-6871	(602) 264-4399
Torrence Blueprint Company	227 West 4th Street	Charlotte	NC	28202-	(704) 333-3009	(704) 377-6075
Traverse Reproduction & Supply	1373 Barlow	Traverse City	MI	49686	(231) 947-6284	(231) 947-6552
Trek Digital Products	3700 Easton Drive	Bakersfield	CA	93309	(888) 588-8735	(661) 325-8167
Triangle A&E, Inc.	7201 N. Broadway Ext.	Oklahoma City	OK	73116	(405) 848-4661	(405) 840-2286
Triangle Blueprint Company	3175 Princeton Pike	Lawrenceville	NJ	08543	(609) 896-4100	(609) 869-2250
Triangle Company	7015 East 41st Street	Tulsa	OK	74145-	(918) 628-0400	(918) 664-5663
Triangle Company	3917 Rogers Avenue	Fort Smith	AR	72901-	(918) 628-0400	(918) 664-5663
Triangle Company	417 West Gore Street	Orlando	FL	32806	(407) 843-1492	(407) 649-9171
T-Square Express, Inc.	998 Flagler Street	Miami	FL	33130	(305) 324-1234	(305) 324-8040
Tucson Blueprint Company	537 North 6th Avenue	Tucson	AZ	85705-	(520) 624-8881	(520) 792-3305
Universal Reprographics	2706 Wilshire Blvd.	Los Angeles	CA	90057	(213) 365-7750	(213) 365-7773
West Texas Reprographics	5205 95th Street	Lubbock	TX	79424	(806) 786-1383	(806) 783-0280
Western Blueprint	1800-1814 Main Street	Kansas City	MO	64108-	(816) 842-7881	(816) 842-6279
Western Blueprint	8830 Bond Street	Overland Park	KS	66214-	(816) 842-7881	(816) 842-6279
Western Blueprint	4601 State Avenue	Kansas City	KS	66102	(913) 288-4300	
Westside Reprographics	37660 Hills Tech Drive	Farmington Hills	MI	48331	(248) 489-1999	(248) 489-7112
White Blueprint Company	795 Fannin Street	Beaumont	TX	77701	(409) 832-8451	(409) 833-5966
Wilmington Blue Print Service, Inc.	2704 West 3rd Street	Wilmington	DE	19805	(302) 652-3366	(302) 654-0894
WPB Machine Sales, Inc.	3461 NW Yeon Avenue	Portland	OR	97210	(503) 223-5011	(503) 222-6526
Xact Supply Company, Inc.	5123 North Florida Avenue	Tampa	FL	33603-	(813) 237-3368	(813) 238-2510
Xerographic Solutions, Inc.	806 Linden Avenue	Rochester	NY	14625	(585) 248-5554	
Robert J. Young Company	809 Division Street	Nashville	TN	37203-	(615) 255-8551	(615) 244-6140
Robert J. Young Company	4301 Founders Way	Chattanooga	TN	37416	(423) 892-3672	(423) 296-4356
Robert J. Young Company	1838 Redmond Circle, Suite F	Rome	GA	30165	(706) 234-5848	(706) 234-8203

Océ GSA Contract GS-25F-0060M Modifications

MOD #	DESCRIPTION	APPROVED BY GSA
13	<ul style="list-style-type: none"> ➤ Addition of Office Exec & Doc Works Exec Pricing - (SIN 51-100) ➤ Addition of Office Exec & Doc Works Exec Options - (SIN 51-100) ➤ Addition of Office Exec & Doc Works Exec Education Services (SIN 51-100) ➤ Deletion of Doc Works Exec Education Services (SIN 51-100) ➤ Addition of Office Exec & Doc Works Exec Maintenance Pricing (SIN 51-57) ➤ Addition of Accessories for Color Products - CPS700 (SIN 51-100) ➤ Cancellation of Océ Dealers & Resellers 	3/12/02 3/12/02 3/12/02 3/06/02 3/12/02 3/12/02 3/06/02
14	<ul style="list-style-type: none"> ➤ Deletion of Models from Cost Per Copy Plan (CPC) - (SIN 51-100C) ➤ Deletion of Models from Rent to Own Plan (RTOP) - (SIN 51-55) ➤ Deletion of Maintenance Pricing - (SIN 51-57) ➤ Deletion of Warranty Buy (SIN 51-57) ➤ Deletion of Intro Buy (SIN 51-57) ➤ Cancellation of Océ Dealers & Resellers ➤ Change of Address for Océ-USA Sales and Service Locations 	3/12/02
15	<ul style="list-style-type: none"> ➤ Price Reductions Clause – (SIN 51-100) ➤ Changes in Part Numbers – (SIN 51-100) ➤ Cancellation of Océ Dealers & Resellers 	2/12/02 3/12/02 3/12/02
16	<ul style="list-style-type: none"> ➤ Addition of Océ Authorized Dealers 	3/12/02
17	<ul style="list-style-type: none"> ➤ Price Reduction Clause (SIN 51-57) ➤ Addition of Maintenance Pricing, Warranty Buy & Intro Buy (SIN 51-57) ➤ Deletion of Maintenance Pricing (SIN 51-57) ➤ Economic Price Adjustments (EPA) – (SIN 51-57) ➤ Addition of Models under RTOP (SIN 51-55) 	3/12/02 4/22/02 4/12/02 4/12/02 4/22/02
18	<ul style="list-style-type: none"> ➤ Addition of Wide Format Products for Outright Purchase SIN 51-100) ➤ Addition of Wide Format Education Services (SIN 51-100) ➤ Addition of Wide Format Products for Rental Program (SIN 51-55) ➤ Addition of Wide Format Products for Maintenance (SIN 51-57) ➤ Price Reductions Clause (SINs 51-100) ➤ Economic Price Adjustments (EPA) (SIN 51-100) ➤ Deletion of Wide Format Products / Models for Outright Purchase, Maintenance & Rental (SINs 51-100, 51-57 & 51-55) ➤ Changes in Part Numbers for Outright Purchase (SIN 51-100) ➤ Addition of Pricing Notes for Outright Purchase (SIN 51-100) ➤ Addition to Océ's Rent To Own Plan (RTOP) (SIN 51-55) ➤ Change in Océ's Pricing Schematics (SINs 51-100, 51-55 & 51-57) ➤ Deletion of Océ Dealers & Resellers ➤ Addition of Océ Implementation Services (SIN 51-100) 	4/22/02 4/22/02 4/22/02 4/22/02 3/27/02 4/22/02 4/27/02 4/22/02 4/22/02 4/22/02 4/22/02 4/22/02 4/27/02 4/22/02
19	<ul style="list-style-type: none"> ➤ Addition of Federal "WIN NOW" Promotion (SINs 51-100 & 51-57) – SEE PROMOTION CATALOG ➤ Cancellation Of Océ Dealers / Resellers 	5/15/02 June 2002
20	<ul style="list-style-type: none"> ➤ Addition of Federal "Creative Color" Promotion (SINs 51-100, 51-57 & 51-58) – SEE PROMOTION CATALOG ➤ Addition of "GSA 90 Day No Pay" Promotion (SINs 51-100 & 51-58) – SEE PROMOTION CATALOG 	5/01/02 5/15/02
21	<ul style="list-style-type: none"> ➤ Addition of Third Party Software for Outright Purchase (SIN 51-100) ➤ Addition of Pricing Notes for Third Party Software (SINs 51-100 & 51-57) ➤ Deletion of Items for Outright Purchase (SIN 51-100) ➤ Addition of Maintenance Pricing (SIN 51-57) ➤ Deletion of Maintenance Pricing for 31x5 Models (SIN 51-57) ➤ Price Reductions Clause – (SIN 51-100) ➤ Addition of the Section 508 RAIL KIT (SIN 51-101) 	6/10/02 6/10/02 5/23/02 6/10/02 6/10/02 4/23/02 6/10/02

Océ GSA Contract GS-25F-0060M Modifications

MOD #	DESCRIPTION	APPROVED BY GSA
22	<ul style="list-style-type: none"> ➤ Changes in Part Numbers (SIN 51-100) ➤ Deletion of Items - Outright Purchase & Maintenance (SINs 51-100 & 51-57) ➤ Price Reductions Clause – (SIN 51-100) ➤ Changes to Océ’s Pricing Schematics (SINs 51-100, 51-55 & 51-57) ➤ Addition of Pricing Notes (SINs 51-100 & 51-55) 	7/9/02 7/7/02 6/7/02 7/9/02 7/9/02
23	<ul style="list-style-type: none"> ➤ Cancellation of Océ Dealers & Resellers ➤ Addition of NEW Océ’ Promotional Lease Rate Factors (SIN 51-58) 	6/21/02 6/1/02– 9/30/02
24	<ul style="list-style-type: none"> ➤ Addition of Office Exec Series - Outright Purchase (SIN 51-100) ➤ Addition of Office Exec Series - Maintenance (Monthly S/W Fees) (SIN 51-57) ➤ Deletion of Office Exec Series- Outright Purchase (SIN 51-100) ➤ Addition of DFS10 - Outright Purchase (SIN 51-100) ➤ Addition of DFS10 - Maintenance (SIN 51-57) ➤ Addition of HVS5000 - Outright Purchase (SIN 51-100) ➤ Addition of Com Works - Purchase (SIN 51-100) & Maintenance (SIN 51-57) ➤ Addition of Com Works Education Services - Outright Purchase (SIN 51-100) ➤ Extension of Win Now Federal Promotion - SEE PROMOTION CATALOG ➤ Cancellation of Océ Dealers & Resellers ➤ Addition of Océ-USA Sales and Service Locations & Océ Dealers & Resellers 	8/21/02 8/21/02 8/26/02 8/21/02 8/21/02 8/21/02 8/21/02 8/21/02 8/21/02 8/21/02 8/26/02 8/21/02
25	<ul style="list-style-type: none"> ➤ Addition of MFP - OP33 (SINs 51-100 & 51-57) ORS, Maint, Warranty & Intro Buy ➤ Deletion of MFP – 3133 (SINs 51-100 & 51-57) ORS, Maint, Warranty & Intro Buy 	8/21/02 8/26/02
26	<ul style="list-style-type: none"> ➤ Addition of 3275/DPS400 Engine – Taste of Success Promotion # 5.11.02 SEE PROMOTION CATALOG ➤ Addition of DPS400 Maintenance – Taste of Success Promotion # 5.12.02 Maintenance (SIN 51-57) – SEE PROMOTION CATALOG ➤ Addition of Package Plan – Taste of Success Promotion # 5.13.02 Outright Purchase (SIN 51-100) & LTOP (SIN 51-58) – SEE PROMOTION CATALOG 	8/21/02 8/21/02 8/21/02
27	<ul style="list-style-type: none"> ➤ WF – Addition of Maintenance & Maintenance Renewal Pricing (SIN 51-57) EFFECTIVE 10/01/2002 	9/25/02
28	<ul style="list-style-type: none"> ➤ Addition of 3045 REMAN & Deletion of 3046- Outright Purchase (SIN 51-100), Maintenance, Warranty & Intro Buy (SIN 51-57) & CPC (SIN 51-100C) ➤ Extension of Promotions: ➤ Federal “Creative Color” Promo extended until November 30th, 2002 ➤ “GSA 90 Day No Pay” Promo extended until November 30th, 2002 	10/04/02 10/09/02
29	<ul style="list-style-type: none"> ➤ Addition of WF Accessories – Purchase & Maintenance (SINs 51-100 & 51-57) ➤ Addition of WF – Education Services (SIN 51-100) ➤ Addition & Changes in WF Pricing Notes & Part Numbers (SIN 51-100) 	10/09/02 10/09/02 10/09/02
30	<ul style="list-style-type: none"> ➤ Deletion of DG Scanners & Ink Jet Printers – Purchase & Maint (SINs 51-100 & 51-57) ➤ Addition of DG Scanners & Ink Jet Printers – Purchase & Maint (SINs 51-100 & 51-57) ➤ Price Reduction Clause – DG Scanners & Ink Jet Printers (SIN 51-100) ➤ Addition of DG Scanners & Ink Jet Printers – Education Services (SIN 51-100) 	10/09/02 10/02/02 10/02/02 10/02/02
31	<ul style="list-style-type: none"> ➤ Deletion of 9200 Series – Purchase, Maintenance & Warranty Buy (SINs 51-100 & 51-57) ➤ Correction of “Package Plan – Taste of Success” Promo #5.13.02 ➤ Addition & Deletion of Océ Authorized Dealers & Resellers ➤ Addition Find Logic Monthly Software Fee (SIN 51-57) ➤ Clarification of WF Part Numbers ➤ Deletion of WF Accessories – Purchase & Maintenance (SINs 51-100 & 51-57) ➤ Addition of “Print Master Professional” Federal Promotion #5.14.02 (SINs 51-100 & 51-57) 	10/18/02 10/23/02 10/18/02 10/23/02 10/23/02 10/18/02 10/23/02

Océ GSA Contract GS-25F-0060M Modifications

MOD #	DESCRIPTION	APPROVED BY GSA
32	<ul style="list-style-type: none"> ➤ Cancellation of Océ Dealers & Resellers ➤ Extension of Océ's Promotional Lease Rate Factors (SIN 51-58) – EXTENDED UNTIL DEC. 30, 2002 ➤ Addition of TDS800/9800 Promotional Lease Rates (SIN 51-58) (9/1 – 11-30/02) ➤ Correction of Océ-USA Sales Location's Address ➤ Deletion of Models & Accessories – 2465LC/2475R/700C – Purchase, Maintenance, Warranty & Intro Buy (SINs 51-100 & 51-57) ➤ Change in WF 9800 Series – now REMAN only ➤ Addition of WF - Océ's Plan Center (SINs 51-100 & 51-57) 	11/03/02 10/23/02 10/23/02 10/23/02 11/03/02 10/23/02 10/23/02
33	<ul style="list-style-type: none"> ➤ Addition of the Scan Fever – Federal Promotion #5.16.02 	10/29/02
34	<ul style="list-style-type: none"> ➤ Changes in Océ's Section 508 Kit (SIN 51-100) ➤ Cancellation of Océ Dealers & Resellers ➤ Economic Price Adjustments (EPA) – (SINs 51-100 & 51-57) ➤ Price Reductions Clause – (SINs 51-100 & 51-55) ➤ Addition of WF Products for Purchase – (SIN 51-100) ➤ Addition of WF Maintenance – (SIN 51-57) ➤ Deletion-Purchase & Maintenance – (SINs 51-100 & 51-57) ➤ Change in Wide Format Products – (SIN 51-100) ➤ Wide Format Products - Pricing Notes (SIN 51-100) 	11/15/02 12/04/02 12/04/02 11/15/02 12/04/02 12/04/02 12/04/02 12/16/02 12/04/02 12/04/02
35	<ul style="list-style-type: none"> ➤ Extension of WF Promo LTOP Rates (SIN 51-58) ➤ Cancellation of WF Océ Dealers & Resellers ➤ Addition of WF Océ Dealers & Resellers ➤ Change in WF Pricing Notes (SIN 51-100) ➤ Addition of WF Maintenance - (SIN 51-57) ➤ Addition of WF Purchase - (SIN 51-100) ➤ Change in Wide Format Products - (SIN 51-100) 	ALL 1/10/03
36	<ul style="list-style-type: none"> ➤ Extension of LTOP Promotional Rates (EXTENDED THRU 5/31/03) ➤ Extension of LTOP Promotional Rates for TDS800/9800 (EXTENDED THRU 5/31/03) ➤ Addition of Promotions – SEE PROMOTION CATALOG <ul style="list-style-type: none"> ➤ Promotion # 5.03.06 – Federal Analog to Digital Transition Plan ➤ Promotion # 5.04.07 – Federal Churn Retention Maintenance 	03/04/03 03/04/03 03/04/03
37	<ul style="list-style-type: none"> ➤ Addition of Promotions – SEE PROMOTION CATALOG <ul style="list-style-type: none"> ➤ Revision To Promotion # 5.03.06 – Federal Analog to Digital Transition Plan ➤ Addition of Promotion # 5.09.03 – OEX & Doc Works Exec PC Server Giveaway 	03/04/03
SPLIT OF DPS & WF - NOW TWO SEPARATE CONTRACTS (JUNE 2003)		
38	<p style="text-align: center;">SEE PROMOTION CATALOG</p> <p><u>I. Extension of Promotions (SINs 51-100, 51-57 & 51-58)</u> “Federal Creative Color” – Promotion #5.07.02 “Federal Package Plan – Taste of Success” – Promotion #5.13.02</p> <p><u>II. Reduction in Promotions' Pricing (SINs 51-100, 51-57 & 51-58)</u> “Federal Creative Color” – Promotion #5.07.02 “Federal Package Plan – Taste of Success” – Promotion #5.13.02</p> <p><u>III. Changes in Term & Conditions for Promotions (SINs 51-100, 51-57 & 51-58)</u> “Federal Creative Color” – Promotion #5.07.02 “Federal Package Plan – Taste of Success” – Promotion #5.13.02</p> <p><u>IV. Addition of Promotions (SINs 51-100, 51-57 & 51-58)</u> Promotion 5.12.03 – It's A Classic! ; Promotion 5.13.03 – 3140 Blowout & Promotion 5.10.03 – Maintenance Mania</p>	4/07/03 3/21/03 4/07/03 4/07/03

Océ GSA Contract GS-25F-0060M Modifications

MOD #	DESCRIPTION	APPROVED BY GSA
46 (Wide Format Products Only)	<ul style="list-style-type: none"> ➤ Addition of Models & Accessories (51-100 & 51-57) ➤ Deletion of Models/Part Numbers for Outright Sale (51-100) ➤ Part Number Change (51-100) ➤ Economic Price Adjustment (51-100) ➤ Addition of Promotional LTOP Rates (51-58) ➤ Cancellation of Océ Dealers/Resellers 	05/06/04
47	➤ Change of Contractual Point of Contact effective April 22, 2004	05/06/04
48	➤ Deletion of CS125DC and Accessories for OutRight Sale (51-100) and new LTOP (SIN 51-58) Placements effective June 5, 2005	06/17/04
49 (Wide Format Products Only)	➤ Changes to maintenance pricing to reduce IFF from 1% to .75% effective April 1, 2004	06/17/04
50	<ul style="list-style-type: none"> ➤ Addition of CS4000 Series and other Accessories for OutRight Sale (51-100) and Maintenance (51-57) effective June 17, 2004 ➤ Deletion of Authorized Dealer effective June 13, 2004 	06/17/04
51	<ul style="list-style-type: none"> ➤ Correction to Accessories Pricing (SIN 51-100) ➤ Part Number Changes (SIN 51-100) ➤ Deletion of Formscape Server Developer (SIN 51-100); ➤ Section 508 Products (SIN 51-100) ➤ LTOP Promotional Rates 07/01/04 through 09/30/04 	06/17/04
52	<ul style="list-style-type: none"> ➤ Addition of Section 508 accessories for the OP 33 ➤ Addition of VarioPrint3090 an Accessories for Purchase (SINs 51-100 and 51-57) 	8/4/04 8/4/04
53	<ul style="list-style-type: none"> ➤ TDS800 Million Click Promotion (6/1/04 through 11/30/04) ➤ Océ Power Logic Controller XPe Trade-Up Program (6/1/04 through 11/30/04) ➤ Océ TDS Digital Archive Bundled Solution (6/1/04 through 11/30/04) ➤ Océ Models 9800/TDS800 Promotional LTOP Rates (6/22/04 through 8/31/04) 	ALL 8/11/04
54	<ul style="list-style-type: none"> ➤ Deletion Monthly Maintenance Renewals (SIN 51-57) (WF Products) ➤ Correction to Zone 3 Maintenance Pricing (SIN 51-57) (WF Products) ➤ Maintenance Pricing for TCS400 Series (SIN 51-57) 	ALL 8/11/04
55	➤ Addition of Océ's VP2110, CS220 & CPS900 for OutRight Sale (SIN 51-100) & Maintenance (SIN51-57)	9/17/04
56	<ul style="list-style-type: none"> ➤ Deletion of Océ Model 3140 Accessories (SIN 51-100) ➤ Change in Part Numbers' Descriptions (Training now Mandatory) (SIN 51-100) ➤ Change in Model Status (CPS700 now REMAN only) (SIN 51-100) ➤ Change in VarioPrint 2110 Training (SIN 51-100) ➤ Change in Part Numbers for CPS900 (SIN 51-100) ➤ Addition of DDS Dealer 	10/15/04 9/27/04 9/27/04 9/27/04 9/27/04 9/27/04
57	<ul style="list-style-type: none"> ➤ Price Reduction & Economic Price Adjustment for VP3090 Maintenance Pricing (SIN 51-57) ➤ Addition of VP3090 Maintenance Pricing (SIN 51-57) ➤ Change in VP2105 Status to REMAN only (SINs 51-100 & 51-57) ➤ Deletion of Océ Model 3275 / 750NC and Accessories (SINs 51-100 & 51-57) 	10/18/04 10/18/04 10/18/04 11/05/04
58 (WIDE FORMAT ONLY)	<ul style="list-style-type: none"> ➤ Deletion of and Changes in Part Numbers (SIN 51-100) ➤ Addition of Items for OutRight Sale & Maintenance (SINs 51-100 & 51-57) ➤ Economic Price Adjustment Clause for Training (SIN 51-100) & Maintenance (SIN 51-57) ➤ DISCONTINUED PRODUCTS SECTION - MAINTENANCE PRICING (SIN 51-57) ➤ Price Reduction Clause for Training (SIN 51-100) & Maintenance (SIN 51-57) 	11/14/04 10/29/04 10/29/04 10/29/04 10/14/04

Océ GSA Contract GS-25F-0060M Modifications

MOD #	DESCRIPTION	APPROVED BY GSA
67	➤ Extension of Océ Promotional LTOP Rates (SIN 51-58)	1/1/05 thru 5/31/05
68	➤ DDS Addition of VarioPrint 2100 for ORS (SIN 51-100) & Maintenance (SIN 51-57)	4/27/05
69	<ul style="list-style-type: none"> ➤ Addition of WF TDS800 Pro Maintenance (SIN 51-57) ➤ WF Changes, Deletions and Additions in Part Numbers for ORS (SIN 51-100) & Maintenance (SIN 51-57) ➤ Extension of "Promotion Reference 5.02.05" – It Doesn't Get Better Than This (SIN 51-100, 51-57 & 51-58) ➤ DDS Price Changes in Part Numbers for ORS (SIN 51-100) ➤ Additions to the "Federal Churn Retention Program Equipment Pricing" Promo (SIN 51-100) 	6/21/05 6/21/05 6/30/05 6/21/05 6/21/05 6/21/05
70	<ul style="list-style-type: none"> ➤ Addition of DDS 3165 Library Book Copier for ORS (SIN 51-100) & Maint. (SIN 51-57) ➤ Extension of Promotional LTOP Rates (valid through August 31st, 2005) (8/31/05) 	6/21/05 1/1/05 thru 8/31/05
71	➤ Addition of Océ's LWOO (Lease with Option to Own) Program (SIN 51-58)	6/30/05
72	<ul style="list-style-type: none"> ➤ DDS Upgrade in Part Numbers and Price Changes for ORS (SIN 51-100) ➤ DDS Price Changes in Part Numbers for ORS (SIN 51-100) ➤ DDS New Part Numbers for ORS (SIN 51-100) ➤ Addition of "Promotion Reference 5.11.05 VarioPrint 2100/2110 Year End Maintenance Sprint (SIN 51-57) 	9/9/05
73	<ul style="list-style-type: none"> ➤ Extension of Promotional LTOP Rates (valid through November 30th, 2005) (11/30/05) ➤ Addition of DDS PRISMA Satellite Office for ORS (SIN 51-100) ➤ Addition of DDS PRISMAweb v2.05 for ORS (SIN 51-100) ➤ DDS addition of "Promotion Reference 5.05.05 DAC ATTACK!" (SIN 51-100) ➤ DDS Deletion of items for ORS (SIN 51-100) & Maintenance (SIN 51-57) 	9/9/05
FX-13	➤ Refresh 10 – Addition of GSA Clauses	10/3/05
74	<ul style="list-style-type: none"> ➤ Addition of Wide Format TDS100 for ORS (SIN 51-100) ➤ Addition of Wide Format TDS100 Maintenance (SIN 51-57) 	9/30/05
75	<ul style="list-style-type: none"> ➤ DDS Corrections and Price Changes for ORS (SIN 51-100) & Maintenance (SIN 51-57) ➤ Addition of DDS VP3110 for ORS (SIN 51-100) & Maintenance (SIN 51-57) 	7/12/05
76	➤ New POC for Océ North America	1/18/06
77	<ul style="list-style-type: none"> ➤ Addition of Wide Format Models & Accessories for Outright Sale (SIN 51-100) ➤ Addition of Wide Format Models & Accessories for Maintenance (SIN 51-57) ➤ Wide Format Part Number Changes (SIN 51-100) ➤ Addition of Océ Digital Document Systems (DDS) Dealers/Resellers 	2/17/06
78	<ul style="list-style-type: none"> ➤ Addition of Wide Format Models & Accessories for Outright Sale (SIN 51-100) ➤ Addition of Wide Format Models & Accessories for Maintenance (SIN 51-57) ➤ Deletion of Wide Format Models & Accessories for Outright Sale (SIN 51-100) ➤ Deletion of Wide Format Models & Accessories for Maintenance (SIN 51-57) ➤ Wide Format Part Number Changes (SIN 51-100) ➤ Wide Format Price Reductions (SIN 51-100) ➤ Wide Format Economic Price Adjustments (SIN 51-100) 	3/20/06

Océ GSA Contract GS-25F-0060M Modifications

MOD #	DESCRIPTION	APPROVED BY GSA
79	➤ Duplicate of Mod # 77	
80	➤ Extension of Power Logic Controller XPe Trade-Up Program	4/14/06
81	➤ Addition of Narrow Format Models & Accessories for Outright Sale (SIN 51-100) ➤ Addition of Narrow Format Models & Accessories for Maintenance (SIN 51-57)	4/14/06
82	➤ Addition of Wide Format Model TCS500 & Accessories for Outright Sale (51-100) ➤ Addition of Wide Format Model TCS500 & Accessories for Maintenance (51-57) ➤ Wide Format Part Number Changes (SIN 51-100) ➤ Wide Format Products – Status Clarification (SIN 51-100)	4/28/06
83	➤ Removal of Wide Format Model TDS100 & Accessories for ORS (SIN 51-100) ➤ Removal of Wide Format Model TDS100 & Accessories for Maintenance (51-57)	4/28/06
84	➤ Addition of NF Models OCE3511J & 4511J for ORS (SIN 51-100) & Maint (SIN 51-57)	4/28/06
85	➤ Addition of Narrow Format Models & Accessories for Outright Sale (SIN 51-100) ➤ Addition of Narrow Format Models & Accessories for Maintenance (SIN 51-57) ➤ Deletion of Narrow Format Models & Accessories for Outright Sale (SIN 51-100) ➤ Deletion of Narrow Format Models & Accessories for Maintenance (SIN 51-57) ➤ Narrow Format Part Number Changes (SIN 51-100) ➤ Narrow Format Price Reductions (SIN 51-100) ➤ Narrow Format Economic Price Adjustments (SIN 51-100) ➤ Wide Format Product Changes (SINS 51-100 & 51-57)	5/23/06
86	➤ Addition of Authorized Negotiator/POC – Mildean Thompson	7/3/06
87	➤ Changes in Part Numbers' Descriptions for Wide & Narrow Format for ORS (SIN 51-100)	8/5/06
88	➤ Price Reduction for Wide & Narrow Format Part Numbers ORS (SIN 51-100) ➤ Price Reduction for Narrow Format Item for Maintenance (SIN 51-57)	8/5/06
89	➤ Addition of Wide Format Installation Charge – Outright Sale (SIN 51-100)	8/5/06
90	➤ Economic Price Adjustment Clause for Narrow Format - Outright Sale (SIN 51-100)	8/5/06
91	➤ Deletion of Narrow Format Models for Outright Sale (SIN 51-100)	8/5/06
92	➤ Addition of “Finish the Deal” Promotion (SIN 51-100, 51-57 & 51-58) ➤ Addition of “Fantastic Federal Fiscal Finish” Promotion (SINs 51-100, 51-57, & 51-58)	8/5/06
93	➤ Changes in Part Numbers for Wide Format – Outright Sale (SIN 51-100)	8/5/06
94	➤ Price Reduction for Wide Format Part Numbers – Outright Sale (SIN 51-100)	8/5/06
95	➤ Economic Price Adjustment Clause for Wide Format - Outright Sale (SIN 51-100) ➤ Economic Price Adjustment Clause for Wide Format – Maintenance (SIN 51-57)	8/5/06
96	➤ Approval of Océ North America, Inc.'s Small Business Subcontracting Plan.	10/01/06 thru 9/30/07
97	➤ Extension of Océ North America's GSA Contract from 10/1/06 through 9/30/2011	9/15/06
98	➤ Addition of Section 508 Braille Kits (Narrow Format) (SIN 51-100)	10/12/06
PA-0099	➤ New Leasing Language per GSA – “Leasing of General Purpose Commercial Equipment” (SINs 51-58, 51-58a & 51-58b)	10/05/06
100	➤ Misc Narrow Format Changes (SIN 51-100)	10/12/06
101	➤ Addition of Wide Format Accessories for ORS & Maintenance (SINs 51-100 & 51-57)	10/22/06
102	➤ Price Reduction for Wide Format TCS500 Accessory for ORS (SIN 51-100) ➤ Deletion of Wide Format Accessories for ORS & Maintenance (SINs 51-100 & 51-57)	10/22/06
103	➤ EPA for Wide Format TCS500 Accessory for ORS (SIN 51-100)	10/22/06

Océ GSA Contract GS-25F-0060M Modifications

MOD #	DESCRIPTION	APPROVED BY GSA
105	➤ Addition of Wide Format TCS300 & TDS700 Series for ORS & Maint (SINs 51-100 & 51-57)	3/7/07
106	➤ Addition of NF VP6000 Series (VP6160, 6200 & 6250) for ORS & Maint (SINs 51-100 & 51-57)	3/13/07
107	➤ Addition of the 1055BC, 1055DP & 2075DP for ORS & Maint (SINs 51-100 & 51-57). ➤ 3165FPNM Price Reduction - ORS (SIN 51-100)	4/10/07
108	NF - Addition of DS60 (SINs 51-100 & 51-57)	5/8/07
109	NF - Deletion of OP1040 & VP3070 (SINs 51-100 & 51-57)	5/8/07
110	NF - Correction Price VP600 Series P.N 6152206 (SIN 51-100)	5/8/07
111	Admin Changes (Addition of KC & Change in PS Operations Address)	5/8/07
112	WF - Deletion of Items for ORS & Maint (SINs 51-100, 51-101-2 & 51-57)	5/8/07
113	WF - EPA ORS & Maint (SINs 51-101-2 & 51-57)	5/8/07
114	WF - Price Reduction ORS & Maint (SINs 51-100 & 51-57)	5/8/07
115	WF - Addition of Items for ORS & Maint (SINs 51-100, 51-101-2 & 51-57)	5/8/07
116	NF - Addition of Imagistics CS620JP & CS650JP (SINs 51-100 & 51-57)	5/22/07
117	Addendum to LTOP Promo Rates (SIN 51-58) (Approved Under Mod 123)	5/22/07
118	<ul style="list-style-type: none"> ➤ Addition of NF Promotions - VP21x0 & 6000 Series (SINs 51-100 & 51-57) <ul style="list-style-type: none"> ○ VarioPrint 21x0 Series Promos: <ul style="list-style-type: none"> ❖ 05.01.07 - Need for Speed (and Networked Printing)! ❖ 05.02.07 - Printroom Advanced Bundle ○ VarioPrint 6000 Series Promos:- <ul style="list-style-type: none"> ❖ 05.07.07 - Route 66 ❖ 05.11.07 - Prove Our Point ❖ 05.13.07 - Triple Header ❖ 05.14.07 - Jump Start (Commercial Printers ONLY) 	APPD 5/22/07 ALL PROMOS VALID April 1 st thru July 31st, 2007
119	NF - Correction to CS620JP & CS650JP p.n 9717852 (SIN 51-100)	5/22/07
120	NF - Deletion of BLM6100 & Finishing Partner Products (SINs 51-100 & 51-57)	5/22/07
121	NF - Addition of BLM200 & Finishing Partner Products (SINs 51-100 & 51-57)	5/29/07
122	NF and WF - Deletion of Incident Agreements (Plus 2 Addendums)	5/29/07
123	Lease Rate Changes (Promo LTOP Rates) (SIN 51-58)	5/30/07
124	NF - Lease Rate Changes (Deletion LWOO Rates - 24 thru 59 Months) (SIN 51-58a)	5/30/07
125	WF - Part Number & Description Changes (SINs 51-100 & 51-57)	6/07/07
126	WF - Price Reduction ORS & Maint (SINs 51-100 & 51-57)	6/07/07
127	WF - Addition of Items for ORS & Maint (SINs 51-100 & 51-57)	6/07/07
128	WF - Deletion of Items for ORS (SINs 51-100 & 51-101-2)	6/07/07
129	NF - Correction to CS620&650JP Maintenance (x#44) (Originally Approved under Mod 116)	7/19/07
130	WF - EPA ORS & Maintenance (SINs 51-101-2 & 51-57)	7/19/07
131	NF - Part Number & Description Changes - ORS & Maint (SINs 51-100 & 51-57) May & June Price Book	7/20/07
132	WF - Addition of Discontinued Items (Maintenance & Rental Renewal Pricing Notes, Updates on WF Locations) (SIN 51-57 & 51-55)	7/20/07
133	NF - Addition for ORS & Maintenance (SINs 51-100 & 51-57) May & June Price Book	7/20/07

Océ GSA Contract GS-25F-0060M Modifications

MOD #	DESCRIPTION	APPROVED BY GSA
134	WF - Addition of Discontinued Items (Removal Charges, Supplies Pricing) (SIN 51-100 & 51-101-2)	7/20/07
135	NF - Addition of Install & Removal Charges (SIN 51-100)	7/24/07
136	NF - Additions for ORS & Maintenance (SINs 51-100 & 51-57) July Price Book	7/24/07
137	NF - Deletions for ORS & Maintenance (SINs 51-100 & 51-57) July Price Book	7/24/07
138	NF - Part Number & Description Changes - ORS & Maint (SINs 51-100 & 51-57) July Price Book	7/24/07
139	NF - Price Reduction ORS & Maint (SINs 51-100 & 51-57) July Price Book	7/24/07
140	NF – EPA ORS & Maint (SINs 51-100 & 51-57) July Price Book	7/24/07
PENDING MODIFICATIONS		
6/12/07	NF - Deletions for ORS & Maintenance (SINs 51-100 & 51-57) May & June Price Book	NOT YET APPROVED
6/28/07	WF - Addition of Promos (Valid July 1st thru August 31st, 2007) Océ TDS320 Multifunction Placement – Promo #B1406A / Océ TDS450 Multifunction Placement – Promo #B1807A / Océ TCS500 Multifunction Placement – Promo #B2107A / Océ TDS700 Multifunction Placement – Promo #B1907A / Free Clicks to Close Cycles	NOT YET APPROVED
7/10/07	NF - Addition of 3165 FONA Maintenance Program (SINs 51-100, 51-57 & 51-58)	NOT YET APPROVED
7/10/07	WF - Addition of TDS800 Pro Promotion (Valid August 1st thru August 31st, 2007)	NOT YET APPROVED
7/10/07	NF - Addition of 1st Round Knockout Promo (Valid July 1st thru October 30 th , 2007)	NOT YET APPROVED
10/05/06	Addition of OBS' Document & Mail Mgt Services (SINs 51-501/504/505/506 & 733-1/3/4/5/6)	NOT YET APPROVED

Public Sector Operations, 4501 Ford Avenue, Suite 1100. Alexandria, VA 22302

Contract Reference Number: 3610-01
Collective Number CN00000366
SAP Contract Number 4600004132
Change Number : 47
Change Effective Date : 08/15/2007

**COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF GENERAL SERVICES
HARRISBURG, PA**

For: All using Agencies of the Commonwealth
Subject: Copiers
Contract Period: Effective date of January 28, 2003 and Termination date of December 31, 2006
Extended through December 31, 2007
**Associate Commodity
Manager Name:** Jason Hicks, 717-346-8185

CHANGE SUMMARY:

As of August 15, 2007, all Commonwealth Agencies will be required to utilize the current Equipment Maintenance Contract 4400000631 for all on-going Commonwealth Equipment Maintenance needs.

Agencies will no longer be able to purchase maintenance from this contract without a written waiver from the Bureau of Procurement. This service does not cover leased equipment.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORGINALLY WRITTEN.