Room to Grow

YMCA of Greater New York ANNUAL REPORT 2004

Teen Agenda

Operation Healthy Kids

Virtual Y

The YMCA of Greater New York is a community service organization which promotes positive values through programs that build spirit, mind and body, welcoming all people, with a focus on youth.

Dear Friends,

Thank you for supporting our mission to serve New York City's children, families, and communities. From its founding in the mid-19th century as an organization providing sanctuary for young men moving to New York City from rural areas, to our current role supporting children and families throughout the five boroughs, the YMCA has endeavored to create programs that are timely and relevant. To ensure that we continue to develop the best services-and to offer them in the communities where they are needed most-we have outlined the following three-part vision for the YMCA of Greater New York:

- To strengthen our position as the leading youth organization in New York City by expanding existing core programs and exploring new initiatives;
- To reinforce the YMCA's presence throughout the five boroughs by investing in new facilities in underserved neighborhoods; and
- To enhance our reputation as a leader in attracting New York City's strongest and most dedicated volunteers and staff.

As the largest YMCA in the United States, serving 175,000 young people each year, we are proud of our achievement in reaching youth through quality programming and services, and are committed to building on that success. It is literacy-based programs like the *Virtual Y*, teen leadership programs like the new *Teens Take the City* program, and health and wellness initiatives like *Operation Healthy Kids* that demonstrate our unique ability to prepare youngsters to make successful and healthy life choices.

Our goal of expanding the YMCA's outreach throughout New York City received a tremendous boost with the completion of the five-year \$50 million Capital Campaign for Kids under the leadership of Paula Gavin, former President and CEO, and Stephen B. Siegel, Campaign Chair. This initiative included all 19 YMCA Branches and has enabled us to open the new McBurney YMCA in Manhattan, construct major additions to expand the Bronx and Long Island City YMCAs, and to begin construction of the new Dodge YMCA in downtown Brooklyn, the Chinatown YMCA on the Lower East Side, and the expanded Bedford-Stuyvesant YMCA. Special thanks to our capital campaign donors for the generous support received for our ambitious capital redevelopment program.

Among the YMCA's founding principles are volunteerism and community service. We are committed to recruiting volunteers and staff who seek effective and engaging opportunities to serve their communities, and contributors who wish to support an organization with an impressive history of service to New York City's youth.

Barry Salzberg, Chairman of the Board Jack Lund, President and CEO

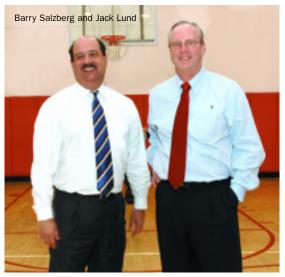


Photo: Elsa Ruiz

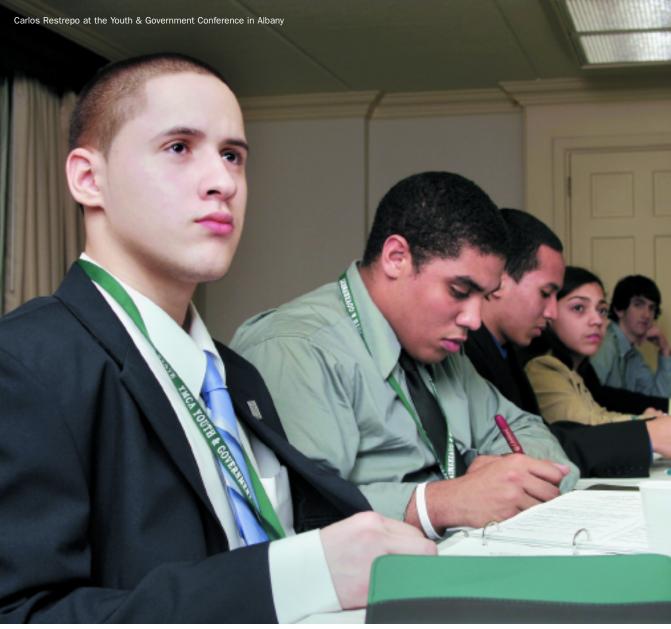


Photo: Joe Schulyer Photography

Carlos Restrepo, Long Island City YMCA "I was about to drop out of school before I joined the Y. But the Y took my problem and transformed it into a solution. The Y doesn't just give you the motivation; it brings it out of you and makes you care. School gives certain information, but the YMCA taught me what life is about—that we all have a responsibility—and it gave me a sense of community."

Youth Programs

Strengthening our position as the leading youth organization in New York City

CREATING AN ASSET-RICH ENVIRONMENT

Is there a secret ingredient to ensuring that a child will grow up to be a healthy, caring, and responsible adult? Based on research and more than 150 years of experience, the YMCA has found that the more resources a young person has—support, values, boundaries and expectations, and activities that provide a constructive use of time—the lower the chances of risky behavior, and the greater the chances for success. Creating a rich environment that introduces as many supportive opportunities into a young person's life as possible is the goal of every youth program offered by the YMCA of Greater New York.

TEEN LEADERSHIP PROGRAMS

Our YMCA teens say they feel empowered by the responsibility the Y gives them to take charge and organize community service activities and special events. Teens identify strengths they never knew they had, and exhibit self-confidence they never thought they could attain.

Leadership training begins at weekly meetings in the Leaders Clubs, offered at every branch, where

<< Carlos Restrepo, a 17-year-old senior at City-As-School in Manhattan, is president of the Leaders Club at Long Island City YMCA, and a member of Youth & Government, Teen Council, Teen Dodge Dinner Committee, Verizon Tech Team pilot program, and Impact Plus technology program. He is considering a career as a police officer or in politics because his experience with the YMCA has inspired him to work in a field where he can directly help his community. activities are designed to enhance emotional growth and teach the importance of social responsibility and service to others. Two to three teens from Leaders Clubs represent their branches twice a month on the citywide Teen Council. The Teen Council's 40 members advise the YMCA of Greater New York President, serve as ambassadors for YMCA events and meetings, and plan annual events such as the Teen Talk About **Conference**, a day-long event featuring workshops and issues relevant to the teens. Youth & Government attracts 100 young people from Y branches throughout New York City who draft laws that address the needs of their communities and present them annually at the statewide, two-day Model Legislative Weekend at the State Capitol in Albany. In 2005, a citywide program modeled after the State Youth & Government program, Teens Take the City, will be launched to give participants a similar experience in City government.



Photo: Jerry Speier

Youth Programs

HIGH SCHOOL FOR LEADERSHIP AND PUBLIC SERVICE

At The High School for Leadership and Public Service in Lower Manhattan, the YMCA has designed and implemented a comprehensive program to provide students with encouragement, motivation, and support. YMCA staff members work with teachers to run youth development advisory classes twice a week during the school day and also oversee all after-school programming at the school. This program began shortly after 9/11 when UBS Wealth Management USA, which contributes funding to the school, asked the YMCA to provide services to students who witnessed the attacks on the nearby World Trade Center.

VIRTUAL Y

Today, a child doesn't have to visit a Y branch to be a Y kid. The YMCA's Virtual Y after-school program brings this YMCA curriculum to 6,000 girls and boys at more than 80 public schools throughout the five boroughs. Funded with private donations and government grants, and in partnership with the New York City Department of Education, this free, literacy-based program is designed to offer academic support, social and emotional growth, and recreational activities in a structured and supervised environment where children learn the YMCA's core values of respect, responsibility, honesty, and caring.

OPERATION HEALTHY KIDS

Shooting hoops, jumping into a swimming pool, learning about nutrition, and having fun-that's what kids from middle schools near the Harlem and Jamaica YMCAs look forward to when they come to these branches for the Operation Healthy Kids program. It may seem like they are just playing, but they are also learning valuable lessons about how to improve their eating and exercise habits to maintain healthier lifestyles. The program was created to combat childhood obesity and other health problems associated with poor nutrition and physical inactivity. Operation Healthy Kids is part of the YMCA's health and wellness initiative, and it is another example of the type of program the YMCA is developing in partnership with other community organizations to address the needs of underserved communities.

>> Kelly is a 15-year-old sophomore at the New York City Lab School in Manhattan. In addition to serving as co-president of the Leaders Club at the Chinatown YMCA, Kelly is a member of the Teen Council, Youth and Government, the Chinatown Branch's Youth Board, and serves as a staff writer for the Branch's newsletter, Prospects. Kelly, who comes from an immigrant family, has found that her interaction with advisors from the Chinatown Y who understand and relate to her situation has been particularly helpful to her.

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Photo: Jerry Speier

TAYLOR YOUNG, BEDFORD STUYVESANT YMCA

"I love coming to the YMCA for the after-school program. I get to meet my friends, play, and swim. The teachers here are great and they make sure that we all have fun and learn too."

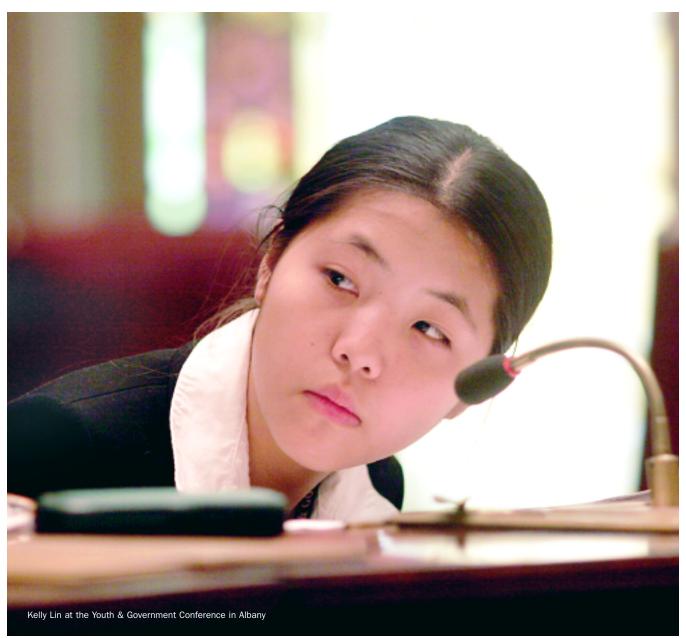
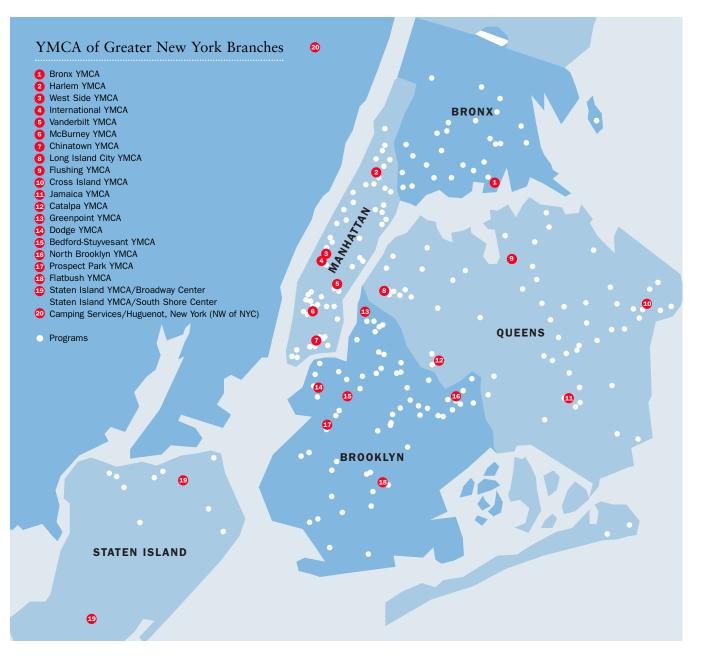


Photo: Joe Schulyer Photography

Kelly Lin, Chinatown YMCA

"I've grown so much through the programs at the YMCA. When I first joined the Leaders Club, I was extremely shy and sometimes even frightened by the presence of others who seemed so much more mature than me. Just the thought of leading the Leaders Club was completely beyond my imagination. Now, years later, I'm the co-president of the Leaders Club."



Barry Salzberg, *Chairman of the Board* YMCA of Greater New York

"It's great to see families spending quality time together, taking advantage of the many programs and activities that the YMCA offers. Today, one of our priorities is to get the word out to all kids across New York City that the YMCA provides children with a wonderful and memorable experience that lasts a lifetime."

Our Communities

Expanding the YMCA's presence in New York City neighborhoods

WHERE THE ACTION IS

YMCA Branches are more than just buildings; they are the center of life for the communities in which they are based and are a reflection of the diverse cultures of their members. As communities change, the YMCA responds by changing with them. To continue meeting the needs of New Yorkers, the YMCA has renovated or expanded each of its 19 Branches. The next step is to open new facilities in even more communities. A comprehensive review and planning process is now underway to explore the feasibility of building additional branches in communities in the Bronx, Brooklyn, and Queens.

A PERMANENT HOME FOR OUR DOWNTOWN BROOKLYN BRANCH

The new Dodge YMCA, formerly known as the Brooklyn Central YMCA, and re-named in recognition of the critical longtime support of the Cleveland H. Dodge Foundation, is now under construction and will become a permanent home for the YMCA's programs in downtown Brooklyn. The first YMCA to be built in Brooklyn in more than 75 years, the Dodge YMCA is located on two floors of a newly constructed residential and commercial building at 225 Atlantic Avenue. When completed in 2005, the Branch will have the capacity to serve 5,000 children and teens and will include classrooms, a computer center, health and wellness center, gymnasium, and a swimming pool.

YMCA EXPANDS IN BEDFORD STUYVESANT

When it opens in 2005, the reconfigured and expanded Bedford-Stuyvesant YMCA at 1121 Bedford Avenue will feature a renovated activity center, an expanded outdoor recreational space, five community/multipurpose rooms, a family computer center, and a new health and wellness center. The updated facility will be able to serve 13,000 children and teens annually.

ALL PROGRAMS UNDER ONE ROOF IN CHINATOWN

Child care services, youth development and leadership programs, and family support services currently offered by the Chinatown YMCA at four locations throughout Chinatown and the Lower East Side, will soon be consolidated in one building when the newly constructed Chinatown YMCA opens in 2006 at 273 Bowery. The facility will feature a swimming pool, gymnasium, health and wellness center, community computer center, classrooms, and multipurpose rooms, and will serve 6,000 youth annually.



Photo: Jerry Speier

Richard and Angelina Hogan, Cross Island YMCA "Angelina received a lot of special attention from her teachers, and that made a big difference to her. The teachers at the Y seem to have a special feel for what each child needs individually, and they always go the extra mile. It's clear that they love their jobs, and they are the best at what they do."

Our Team

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Attracting New York City's best nonprofit staff and most dedicated volunteer leaders

A PASSION TO SERVE

What makes the YMCA unique among nonprofit organizations? It is the dedication of our staff of human services professionals, the enthusiasm of our Board and other volunteer leaders, and the passion of our donors.

OUR STAFF

Ask the Y's counselors, teachers, advisors, and other staff members, and they'll say they get their motivation and inspiration from the people they serve. From seeing the smile on a child's face after achieving a personal success to watching children grow up as Y kids, and gaining confidence along the way, inspiration can be found everywhere! Different ages, personalities, interests, and abilities converge at the YMCA branches each day, and every member has access to the services of professionally trained YMCA staff.

BOARD VOLUNTEERS

The enthusiastic and devoted members of the YMCA's volunteer boards find that board service is an effective and efficient way to contribute to the well-being of their communities. By seeing firsthand

<< Richard Hogan's 4-year-old daughter, Angelina, began attending the Cross Island YMCA's Early Childhood Center when she was 1 year old. Developmentally delayed when she first arrived, the Y staff nurtured Angelina and encouraged her work with the occupational and speech therapists who visited her at the Center. Today Angelina is on target developmentally and spends every weekday at the Y where she participates in Universal Pre-K and other Early Childhood programs and swims three days a week.



Photo: Courtesy of Cross Island YMCA

the dynamic programs that the YMCA creates in response to the specific needs of children throughout New York City, board members have the satisfaction of knowing that their time and resources are helping the young people who need it most.

DONORS

As a nonprofit organization, the YMCA of Greater New York depends on generous contributions from corporations, foundations, and individuals to carry out its programs. When choosing to make a gift to the YMCA, donors know that they will have a positive impact, especially on the 175,000 children who benefit from the YMCA's programs each year. YMCA supporters share our commitment to community service and the future of New York City's children.

Annual Support

Sharing a belief in, and a commitment to, community service and the future of New York City's children

ANNUAL SUPPORT

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Jack Lund, *President and CEO* YMCA of Greater New York

"YMCA supporters continue to believe in our mission as a community service organization that provides much-needed resources for children and their families. These strong relationships help us remain focused on what is important—offering the YMCA experience to a child who may not have had the chance before."

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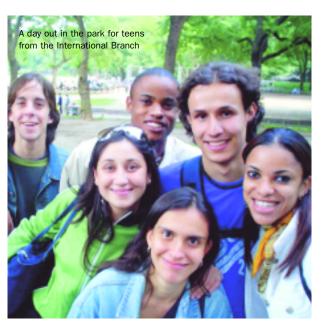


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VIRTUAL Y

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"It is hard to think of an organization that is better known than the YMCA of Greater New York and it is even harder to imagine New York City without the Y.

As the city's neighborhoods change with the ebb and flow of immigration, the Y has kept pace with the needs of these communities, their families and children, providing programs and services that enrich the lives of so many New Yorkers—newly arrived and long ensconced.

We are proud to be members of the Association's Board of Directors and of our relationship with such a venerable and relevant organization."



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Capital Campaign for Kids

Renovating and expanding our existing facilities and building new branches

In 2000 the YMCA of Greater New York launched a \$50 million **Capital Campaign for Kids** as the centerpiece of a \$150 million facilities redevelopment program. In the summer of 2004, we achieved our \$50 million goal and met a \$2 million Kresge Foundation Challenge, entirely from private sources. In addition, over \$24 million in capital grants was raised from government sources.

The corporate, foundation and individual leadership gifts committed early in the campaign provided a platform for the subsequent successes. In addition to the \$2 million Kresge Foundation challenge grant, donors of campaign gifts at the critical million-dollar level and above include: The Starr Foundation (\$2.5 million); Cleveland H. Dodge Foundation, Inc. (\$2 million); Cleveland H. Dodge Foundation, Inc. (\$2 million); Charles Hayden Foundation (\$1.5 million); UBS (\$1.275 million); The J.P. Morgan Chase Foundation (\$1 million); and an anonymous individual donor (\$1 million). The generous contributions of these key donors and of all donors to the Capital Campaign for Kids have been gratefully received.

The purpose of the capital campaign has been to expand capacity for youth programs at every YMCA Branch and our Camping Services Branch upstate in order to serve 200,000 New York City youth. The capital renovation program is creating more space for children's and teen programs, summer camps and year-round early-childhood care, updating health and wellness facilities, and enabling the YMCA to provide more educational programming.

The \$150 million master redevelopment plan, for which the campaign has been key, is a legacybuilding undertaking that is benefiting communities across the city.

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Securing the future of the YMCA and its mission to New York City youth

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Members of the Heritage Society of the YMCA of Greater New York have made current or long-range gifts to the YMCA's Endowment Fund. These commitments of cash or promised assets such as a bequest intention, remainder trust or life insurance policy help to secure the future of the YMCA and its mission to New York City youth.

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For information about bequests or other deferred gifts to the YMCA, please call Christopher Stromee in the Development Office at 212-643-4030.

William Chock, who immigrated from Ecuador in the late 1980s, began taking ESL classes at the McBurney Branch soon after his arrival and has stayed connected to the Y since then. His first job in the United States was as a porter at the Y's Association headquarters. He later worked at the Newark Y where he met his wife, and also for several years at the Vanderbilt Y. In his spare time, he polished his English, earned his GED, and a number of professional licenses. For the last seven years, he's been a maintenance manager at the Omni Hotel. When asked to return as part-time head of maintenance, William did not hestitate because he considers the YMCA family.

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Photo: Jerry Speier

WILLIAM CHOCK, ASSOCIATION OFFICE

"Everything I have in America is through the Y. The YMCA helped me as a new immigrant succeed in this country. I learned English at theYMCA, found a job and a place to live, and met my wife because of the Y. I owe the Y a lot."

Financials

STATEMENT OF ACTIVITIES (for the years ending December 31–dollars in thousands)

		,
Operating Revenue and Support	2004	2003
Contributions	\$15,315	\$17,251
Government contracts	12,678	13,647
Membership dues and program fees	63,672	59,582
Financial Assistance	(1,317)	(1,334)
Residence and related services	19,233	17,867
Investment income	1,633	1,731
Total operating revenues and support	\$111,214	\$108,744
Operating Expenses		
Salaries and related expenses	\$68,410	\$65,165
Program and operating expenses	44,124	36,944
Fundraising expenses	744	2,177
Total operating expenses	\$113,278	\$104,286
Change in net assets from operations	(\$2,064)	\$4,458
Non-operating Changes		
Investment gains (loss), net	\$2,779	\$6,442
Gain on property, net	0	6,985
Other	(47)	483
Total non-operating changes	\$2,732	\$13,910
Total changes in net assets	\$667	\$18,368
Net assets at beginning of year	\$156,145	\$137,777
Net assets at end of year	\$156,812	\$156,145

STATEMENT OF FINANCIAL POSITION (for the years ending December 31–dollars in thousands)

	U	,
Assets		
Cash	\$7,468	\$9,226
Receivables, net	26,451	24,286
Investments, at market	35,054	33,070
Funds held in trust for the YMCA	6,992	6,537
Property, plant and equipment, net	149,154	143,418
Debt service reserve fund	4,748	4,708
Deferred charges	2,855	1,866
Other assets	2,473	955
Total assets	\$235,195	\$224,076
Liabilities		
Accounts payable and accrued expenses	\$18,564	\$15,737
Accrued salaries and related expenses	4.897	4,622
Debt obligation	45,893	43,917
Deferred charges	9.029	3.657
Total liabilities	\$78,383	\$67,931
Total net assets	\$156,812	\$156,145
Total liabilities and net assets	\$235,195	\$224,076
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Contributing time and resources to help young people who need it the most

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Bedford Stuyvesant YMCA 1121 Bedford Avenue Brooklyn, NY 11216 (718) 789-1497

> Bronx YMCA 2 Castle Hill Avenue Bronx, NY 10473 (718) 792-9736

Camping Services 300 Big Pond Road Huguenot, NY 12746 (845) 858-2200

Catalpa Center 69-02 64th Street Ridgewood, NY 11385 (718) 821-6271

Chinatown YMCA 345-A Broome Street New York, NY 10013 (212) 219-8393

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> Flatbush YMCA 1401 Flatbush Avenue Brooklyn, NY 11210 (718) 469-8100

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> Greenpoint YMCA 99 Meserole Avenue Brooklyn, NY 11222 (718) 389-3700

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Jamaica YMCA 89-25 Parsons Boulevard Jamaica, NY 11432 (718) 739-6600

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North Brooklyn YMCA 570 Jamaica Avenue Brooklyn, NY 11208 (718) 277-1600

Prospect Park YMCA 357 Ninth Street Brooklyn, NY 11215 (718) 768-7100

Staten Island YMCA (South Shore Center) 3939 Richmond Avenue Staten Island, NY 10312 (718) 227-3200

Staten Island YMCA (Broadway Center) 651 Broadway Staten Island, NY 10310 (718) 981-4933

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