

DISTRIBUTORS & SUPPLIERS

Benefits of GAWDA Membership

NETWORKING

- Annual Convention and Spring Management Conference (2016 Maui, HI and Savannah, GA)
- Nationally Recognized Speakers such as:
 - Governor Mike Huckabee
 - Mike Rowe

- Magic Johnson
- Steve Forbes
- Seifi Ghasemi, Chairman and CEO, Air Products
- Ricardo S. Malfitano, Executive Vice President, Praxair, Inc.
- Breakfast Workshop
- Women of Gases & Welding
- Young Professionals
- Contact Booth Program
- Golf



REGIONAL MEETINGS

2016 Regional Meetings locations- hosted in cities throughout America

- Fullerton, CA
- Houston, TX
- Destin, FL
- Atlantic City, NJ
- Seven Springs, PA

- Maumee Bay, OH
- Coeur D'Alene, ID
- N. Stonington, CT
- Gettysburg, PA
- Kansas City, MO



PUBLICATIONS

- "Gases & Welding Today" Quarterly Magazine
- "The GAWDA Connection" (Twice Monthly Industry E-news)
- Annual Membership Directory
- Annual Buyer's Guide (Contact Listing of all GAWDA Suppliers)



COMMITTEES

- Government Affairs
- Safety & Compliance
- Industry Partnering
- Insurance Trustees
- And Many More





Distributors! Benefits of Joining GAWDA at <u>WWW.GAWDA.ORG</u>

SAFETY AND COMPLIANCE:

Consultants Available to support YOU, with Regulatory and Compliance issues: FREE INITIAL CONSULTATION

- OSHA
- Department of Transportation (DOT)
- Environmental Protection Agency (EPA)
- Medical Gases (Federal Drug Administration) (FDA)
- Human Resources
- Governmental Affairs
- Life Insurance
- Webinars and Teleconferences about important issues relating to Safety and Compliance
- WEBINAR
- 24/7 access to over 300 Compliance Manuals and SOP from the CGA (Compressed Gas Association)
- GAWDA Monthly Safety Bulletins covering issues from Federal Regulatory Agencies that could affect your Business!
- ❖ Regulatory Alerts!
- GAWDA SAFETY Archives
 - Past GAWDA Safety Bulletins
 - Past Safety Bulletins from OSHA, FDA, EPA, DOT
 - Sample Safety Practices
 - GAWDA Accident/Incident Sharing Reports
 - Human Resources
 - Consultant Webinars



Education and Training for Employees

GAWDA University: - an online employee training curriculum and management tracking protocol with over 40 courses (safety, storage and handling of gases, forklift, human resource issues and more)



APPLICATION FOR DISTRIBUTOR MEMBERSHIP

A GAWDA Distributor Member is any individual, partnership, or corporation engaged in retail distribution of gases, equipment or supplies for use in welding, industrial applications, health care or research. For purposes of this provision, "retail distribution" means sales to end users.

Distributor Membership gives you access to GAWDA Consultants, Annual Conventions, Spring Management Conferences, Regional Meetings, GAWDA Publications as well as many other valuable benefits. (Visit GAWDA benefits section of our web page www.gawda.org for more details.)

Please fill out your information below along with payment information to complete your application for membership.

Company & Main Contact Informa	tion	
Company	Main Contact	
Contact's Title	Contact's Email	
Street Address		
	Phone	
Sponsor		
Additional Contacts		
Please list anyone else whom you we	ould like to add at this time.	
Name	Title	
Email		
Name	Title	
Email		

APPLICATION FOR DISTRIBUTOR MEMBERSHIP

Company Description
Distributors, please check all that pertain to your company.
Bud at Code at the dis Birt in the Ademic Conservation in the code at the code
<u>Product Codes</u> - Used in Distributor Member Company Listing in Annual Membership Directory
EL - Arc Welding Supplies MG - Medical Gas es & Supplies
GA - Welding Gases PG - Petroleum Gases
GS - Gas Welding Equipment & Supplies PS - Petroleum Gas Equipment
GT - Operates one or more Gas Truck Routes RW - Resistance Welding Equip. & Supplies
LX - Liquid Filling Installation GP - Produces Own Welding Gases
f your company also represents manufacturers, please them here.
f you wish to add a more detailed description of what you company does, please do so here.

Dues: Annual Dues are based on your Gross Annual Sales. Please select your category. All information is confidential.

<u>Distributor 2016 Dues Schedule</u> Gross Sales in the Welding / Gas Industry within the US Dues Amount Under \$2M1,000 \$2M to \$3M......1,200 \$3M to \$5M......1,500 \$5M to \$10M......1,700 \$17.5M to \$25M2.200 \$25M to \$35M......2.500 \$35M to \$50M......3,000 \$50M to \$75M......3,500 \$75M to \$100M4,000 \$100M to \$175M7,500 \$175M to \$250M10,000 \$250M to \$375M12,000 \$375M to \$500M13,750 \$500M to \$750M15,500 \$750M to \$1B......20,250 \$1B and Over......25.000 Your Dues category: ______ Your Dues: _\$____ (Membership is for one year from when we receive your application. Dues will be prorated in the 2nd year.) Credit Card Number Expiration Date: _____ Code ____ Name on Credit Card If you are paying by check please make check payable to GAWDA. Please fax your application to us at 954-367-7790. If you have any questions please call 954-367-7728 or email us gawda@gawda.org. Or, if you wish to mail, please send these completed forms to: **GAWDA** One Oakwood Blvd.

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Ste. 195

Hollywood, FI 33020



APPLICATION FOR INTERNATIONAL DISTRIBUTOR MEMBERSHIP

A company is eligible for this membership if their main office is located outside of the United States.

A GAWDA Distributor Member is any individual, partnership, or corporation engaged in retail distribution of gases, equipment or supplies for use in welding, industrial applications, health care or research. For purposes of this provision, "retail distribution" means sales to end users.

Distributor Membership gives you access to GAWDA Consultants, Annual Conventions, Spring Management Conferences, Regional Meetings, GAWDA Publications as well as many other valuable benefits. (Visit GAWDA benefits section of our web page www.gawda.org for more details.)

Please fill out your information below along with payment information to complete your application for membership.

Company & Main Contact Information			
Company	Main Contact		
Contact's Title	Contact's Email	Contact's Email	
Street Address			
City, St, Zip			
Website			
Sponsor			
Additional Contacts			
Please list anyone else whom you would like	to add at this time.		
Name	Title		
Email			
Name	Title		
Email			

APPLICATION FOR INTERNATIONAL DISTRIBUTOR MEMBERSHIP

Company Description
Distributors, please check all that pertain to your company.
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<u>Product Codes</u> - Used in Distributor Member Company Listing in Annual Membership Directory
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GA - Welding Gases PG - Petroleum Gases
GS - Gas Welding Equipment & Supplies PS - Petroleum Gas Equipment
GT - Operates one or more Gas Truck Routes RW - Resistance Welding Equip. & Supplies
LX - Liquid Filling Installation GP - Produces Own Welding Gases
If your company also represents manufacturers, please them here.
If you wish to add a more detailed description of what you company does, please do so here.

Dues: Annual Dues are based on your Gross Annual Sales. Please select your category. All information is confidential.

International Distributor 2015 Dues Schedule Gross Sales in the Welding / Gas Industry within the US Dues Amount Under \$2M700 \$2M to \$3M......840 \$3M to \$5M......1,050 \$5M to \$10M......1,190 \$17.5M to \$25M1.540 \$25M to \$35M......1,750 \$35M to \$50M......2,100 \$50M to \$75M......2,450 \$75M to \$100M2,800 \$100M to \$175M5,250 \$175M to \$250M7,000 \$250M to \$375M8,400 \$375M to \$500M9,625 \$500M to \$750M10,850 \$750M to \$1B......14,175 \$1B and Over......17.500 Your Dues category: ______ Your Dues: _\$____ (Membership is for one year from when we receive your application. Dues will be prorated in the 2nd year.) Credit Card Number _____ Expiration Date: _____ Code ____ Name on Credit Card If you are paying by check please make check payable to GAWDA. Please fax your application to us at 954-367-7790. If you have any questions please call 954-367-7728 or email us at gawda@gawda.org. Or, if you wish to mail, please send these completed forms to: **GAWDA** One Oakwood Blvd.

Ste. 195

Hollywood, FI 33020



APPLICATION FOR SUPPLIER MEMBERSHIP

A GAWDA Supplier Member is any individual, partnership or corporation engaged in (1) manufacturing or wholesale distribution of gases, equipment or supplies for use in welding, industrial applications, health care or research, or (2) providing products or services to Active members. For purposes of this provision, "wholesale distribution" means sales of products intended for resale.

Supplier Membership gives you access to GAWDA Consultants, Annual Conventions, Spring Management Conferences, Regional Meetings, GAWDA Publications as well as many other valuable benefits. (Visit GAWDA benefits section of our web page (www.gawda.org) for more details.)

Please fill out your information below along with payment information to complete your application for membership.

Company & Main Contact Information.				
Company	Main Contact			
Contact's Title	Contact's Email	Contact's Email		
Street Address				
City, St, Zip				
Website	Phone	Fax		
Sponsor				
Additional Contacts				
Please list anyone else whom you would I	ike to add at this time.			
Name	Title			
Email				
Name	Title			
Email				

APPLICATION FOR SUPPLIER MEMBERSHIP

Company Description		
Please tell us what manufacture	s your company represents.	
If you wish to add a more deta	ed description of what your company does, please do so here.	
Dues: Annual Dues are based of Supplier 2015-2016 Dues Sche	n your Gross Annual Sales. Please select your category. All information is confid	dential.
Gross Sales in the Welding		
/ Gas Industry within the US		
Under \$5M	2,500	
\$5M to \$10M	2,700	
\$10M to \$17.5M	2,900	
\$17.5M to \$25M	3,200	
\$25M to \$35M	3,500	
\$35M to \$50M	4,000	
\$50M to \$75M	4,500	
\$75M to \$100M	5,000	
\$100M to \$175M	7,000	
\$175M to \$250M	8,500	
\$250M to \$375M	10,000	
\$375M to \$500M	11,500	
\$500M to \$750M	·	
\$750M to \$1B	·	
\$1B and Over	·	
Your Dues category:	Your Dues: _\$	

(Membership is for one year from when we receive your application).

APPLICATION FOR SUPPLIER MEMBERSHIP

Credit Card Number	_
Expiration Date: Code	
Name on Credit Card	
If you are paying by check please make check payable to GAWDA.	
Please fax your application to us at 954-367-7790. If you have any questions please call 954-367-7728 or email us a gawda@gawda.org.	t
Or, if you wish to mail, please send these completed forms to:	
GAWDA	
One Oakwood Blvd.	
Ste. 195	
Hollywood, FI 33020	



APPLICATION FOR MANUFACTURERS REPRESENTATIVE MEMBERSHIP

This category has limited benefits, but will give you access to attend the GAWDA Annual Conventions, the Spring Management Conferences and the Regional Meetings (all of which require separate fees for attendance). You will also receive the monthly e-newsletter (the GAWDA Connection) as well as regular updates. You are entitled to one copy of our industry leading magazine, "Welding & Gases Today". Please contact Member Services for your copy.

Please visit our website, www.gawda.org to see our programs and services.

You may also be interested in ordering a copy of either our Annual Membership Directory (\$95 hard copy, \$200 pdf) or our Annual Buyers Guide (a compilation of our Supplier Members, \$50). Please contact us if you are interested.

Please fill out your information below along with payment information to complete your application for membership.

Company & Main Contact Info	ormation		
Your Name		_ email	
Street Address			
City, St, Zip			
Phone			
Sponsor			-
Annual Dues: \$250			
Credit Card Number			
Expiration Date:	Code		
Name on Credit Card			

If you are paying by check please make check payable to GAWDA.

Please fax your application to us at 954-367-7790. If you have any questions please call 954-367-7728 or email us at gawda@gawda.org.

Or, if you wish to mail, please send this completed form to:

GAWDA One Oakwood Blvd. Ste. 195 Hollywood, Fl 33020