

Just For Openers OCT/2004 Issue #104

A-47-1 Fred Krug Omaha NE

Certainly one of the more desirable beer figural openers to own is the A-47-1 Krug from Omaha, NE. At one time considered a very rare opener but several have turned up the last few years and one sold this past quarter on eBay for \$200.00 (EX). Come to Omaha next April and maybe you can find one.



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John Stanley

PO Box 64

Chapel Hill NC 27514-0064

(919) 419-1546

Web Site

www.just-for-openers.org

Past Editors:

Don Bull (1979-83)

Ed Kaye (1984-88)

Art Santen (1989-1993)

Membership Renewals /

Annual Dues \$20.00

Please Renew if your date is

12/31/04

Opener and Corkscrew
Books (please check Selling
Ads for details)

2004 Handbook of United
States Beer Advertising
Openers & Corkscrews by
Bull, Kaye & Stanley

"Just For Openers" "A Guide
to Beer, Soda, & Other Open-
ers" by Donald A. Bull &
John R. Stanley

"Soda Advertising Openers"
by Donald A. Bull & John R.
Stanley

"Beer Advertising: Knives,
Letter Openers, Ice Picks,
Cigar Cutters and More" by
Donald A. Bull

"The Ultimate Corkscrew
Book" by Donald A. Bull

"Bull's Pocket Guide to Cork-
screws" by Donald A. Bull

"Boxes Full of Corkscrews"
by Donald A. Bull

"ANRI Woodcarvings: Bottle
Stoppers, Corkscrews, Nut-
crackers, Toothpick Holders,
Smoking Accessories and
More" by Philly Rains and
Donald A. Bull

—————2005 JFO Convention #27 April 13-16 Omaha NE—————

Registration is in the back of this issue. Those wishing to register at the hotel can do so by calling 800-222-TREE (Doubletree Guest Suites). Rates are \$89.00 per night and all rooms are two-room suites (pets are allowed). Remember to tell them you are with the Just For Openers Annual Convention group. If there is any chance you will be coming, please go ahead and register as you can always cancel the reservation. John Mlady will be sending out postcards to over 600 local beer collectors telling them about the show. This should be a great show for not only openers and corkscrews but for general breweriana especially pre-pro and Nebraska items.

Its not too early to start thinking about bringing a display. One of the nicest parts of the convention is seeing displays brought by other members. Take the time to share part of your collection with your fellow JFO members. Even a simple display can alert other members to what you like to collect. Also we will have the "Bill McKenzie Best of Show Award" for any single opener or corkscrew that you want to enter. It can be an opener that is simply your favorite or a prized one you recently picked up. Either display contest can be beer, soda, or non-advertising openers. As long as it opens a bottle you can enter either display contest.

John Mlady has promised a great time for all who attend and being in the middle of the country with the most members living within a day's drive, this convention will be one to remember. As Ollie Hibbeler always says, "**Be There!!!**".

—————2006 JFO Convention #28 Nashville TN—————

Pat, Corkie and I visited the Holiday Inn Select in Nashville and we were not able to work a deal out at this point. My next option is to contact other hotels in the area and see if we can find one that is more reasonable for a Saturday Show Room. Most hotels are reasonable but the Holiday Inn was wanting a high rate for a room that would be minimum fit for what we need. Hopefully some better news in the January issue.

—————Estate Auction with Openers 10/23 Oquawka Illinois—————

An auctioneer contacted me about an estate auction that will include a lot of over 100 bottle openers. A lot of non-beverage figurals but in the lot are an A-15 Coca-Cola and an A-4-11 Popel-Giller. It may be worth a member's time to check it out. Details at www.yourauctionpage.com/newman. Auction includes a house full of furnishings and starts at 10AM on Saturday the 23rd. Oquawka is on the Mississippi river in northwest Illinois.

—————Member's Update—————

Don Bull had been having a pain in his side for many months and it ended up he had to have a stent placed in his heart. He is recuperating and doing well. Conrad Smith had artery problems, actually passing out, but he is doing fine and actually exercising now! Dorothy Santen had to have a brain tumor removed in August and has fully recovered. Eileen Johnson just fractured her pelvis and is in the hospital recovering.

Spouse's Corner

By Pat Stanley, the Editor's Spouse

Today is the first day of October, well at least for 15 more minutes. The night owl is composing her Spouse's Corner while John is in dreamland in a world of openers. Oh...he has that even in reality!!

Corkie the Yorkie is snoring close by, even more attached to me since I've been working long hours in the new position I took immediately after JFO 2004. I know it's tough, but John tries to spend the long hours alone surfing eBay.

We did take a short break from work to visit Nashville where we hope to have the JFO Convention 2006. We were pleased with what we found until we got the proposed contract. We could buy a lot of mint openers for what they wanted for the showroom and room rate. They showed us a great hospitality room set up, then said we couldn't have it. John could have written his own country song telling the sad story of a plan gone wrong. Fortunately there are a lot of hotels in Nashville, hopefully some with a more reasonable bill!! I sneaked off to a huge mall for four hours and didn't even cover it. My watch stopped (this is really, really true) and I didn't know it was getting dark out, having too much fun checking the mall out!!

The past 1999 newsletters under review are getting closer and closer to the present and my memory of some of the things I wrote is getting dimmer and dimmer (can't say rusty or John will clean me in acid and polish me with a buffer).

As always, Ollie Hibbeler reported on their Annual Midwest Breweriana Show in Omaha, Nebraska where JFO 2005 will bring us all back together in April. On their way, they stopped to see Don and Cora Whelan. Cora had an early supper as she wanted to go to a book fair. That sounds very logical as the Spouses need to do something while their collectors are totally absorbed in their collections.

On the way back from that show, Ollie and Shirley stopped at a casino. I know that's hard to believe, but it's true, Shirley is a gambler. She asked Ollie how much time she had and he said, "being the nice guy I am, I said half an hour". Under pressure, she came out in 20 minutes, \$40 richer.

John wrote a seller who offered 500 Chicken Ranch openers for \$6.95 on eBay to tell him his piece was a fantasy item as the man claimed they were 19 years old. The seller wrote back to ask John "who are you, the Chicken?".

Don Bull's article "Collecting With a Twist" that had appeared in the Wine Spectator can be read again in the January 1999 issue of JFO.

In January 1999 I admitted that even after writing about specific types that I would not retain a fraction of what John knows. Close to six years later that certainly is true, especially after all the new information that I'm accumulating in my new job.

In the April issue, John told about our late arrival at the Blue Gray Show in Fredricksburg, Virginia due to my car problems. Late is defined as anytime other than being the 1st to arrive.

In that issue, he also announces that pictures for the Soda Handbook should be taken in May. Now let me tell you a true story that involves my car and the Soda book.

I was working with a trainer to prepare Corkie to fly to Alaska with us in June, a trip not centered around openers!! We were going to see my niece and her husband who were stationed there.

Tom Thompson brought a significant portion of his collection to Virginia to be photographed for the Soda Handbook. John and Don Bull pulled off the photo shoot, then John and his mother took the collection back to Kentucky to hand deliver the valuable boxes.

Spouse's Corner (continued)

After the collection had been returned home, the co-authors saw the pictures. Much to their dismay, the wrong light had been used and the pictures were not "mint". Tom agreed to ship them this time, heavily insured.

The day they were to arrive, a very hot day, Corkie and I went to meet the trainer for a session. It was very noisy where we were meeting (that was the idea), but so noisy and hot that Corkie stressed out so badly she wouldn't even eat treats. So the trainer said I needed to get her home. That was fine, but my car didn't start. Flagged down the trainer as she was leaving and got Corkie home.

Now Johnny boy can't come to Chapel Hill with me to get my car fixed, as "the" collection is coming that day. So, I took his truck to Chapel Hill. Eventually AAA showed up and got my car running. When I got home, I left it running in the garage. The collection had arrived, so we could go retrieve his truck. John figured he better drive, take control of the situation now, the one I had been dealing with as a JFO widow. Too bad he let the car die. So I got to run next door in search of battery cables (John can only go in search of openers). I was so happy that their college age kid had cables, that I started across the yard, when he calmly said, "You need a car". Oh yes, the truck is in Chapel Hill.

The college kid's car couldn't do the job, so another JFO member, Roger Jarrell came to the rescue. I took the car straight to the dealer for repairs and traded soon after.

In the April issue, "Opener Trivia" John has pictures of fake A-9s and A-12 beside an authentic one. It might be wise to read the article again and study the pictures.

That month John said it had been over a year since he had written about eBay. He said if you are not an eBay participant, you need to be. Bet he regrets that statement. Now he's always saying, so and so beat me...and when he says that he was run over, I know it's the truck driver, Mike Krejci.

Now even the last of the hold outs is joining the world of technology. Watch out Norm Jay has a computer!!! Wonder what his email address will be?

Another article that you might want to check out again is the one on Starr-X Openers by Brown Manufacturing of Newport News, VA. It tells a little about the history and how Clayton Denny acquired original molds, documentation and brass name plates for various brands made by Brown.

John told about an invoice he received somewhere around 1987 or '88 from Lynn Geyer's auction billing him \$71 for the A-34-5 "Reading Beer A.E. Bair, AGT, Hagerstown, MD". Three days later he found out that there was an error, that another bidder won it for \$84. In 1993 he and Roger Jarrell went down to the Carolina coast to see Marc Benjamin. Now who would have thought that John would again see that opener, right there. Marc was the winning bidder!! The next year, after a big trade, it came back to John's collection.

The April issue ended with unsolicited comments about Don Bull's book "The Ultimate Corkscrew Book". One man was late for work since he enjoyed the book so much over breakfast. One woman said the book might destroy their marriage as she had not had a conversation, nor had her husband even looked at her since the book arrived.

And then there's the July issue including lots of pictures from JFO Naples Florida. Pat's parents came over from the east coast to see just what all the talk about openers really is. They should have come over to Naples a couple of times last month as they were in the path of two of the four hurricanes and stayed in their doublewide during the second one listening to their sunroom being ripped apart. Never again.

My summary of JFO 1999 is still very true. In a nutshell, the people are great!!

Spouse's Corner (continued)

It was in this issue that I shared my recipe for Fiesta Potato Salad, just in case you are looking for it again.

It was in July that I decided to start reading all the back issues of JFO and create an index. I started an index, but it quickly fell to the wayside as I just really enjoyed the articles. Attempting to index all the information just was too much detail to take on after all the detail I deal with everyday. If someone needs to find something that has been written hopefully the man with a photographic mind when it comes to openers can put us pretty close to the issue where it appeared and we can share it again.

I wrote about the Chattanooga Brewing Company. I expressed an interest in seeing some of the three corned bottles and soon after George Love brought me one of those plus another one with Purity Extract & Tonic on it at a show we attended.

Oh my...I didn't get very far on my article last night and now midnight is approaching again! Yes, you know it. John is sleeping and Corkie is nearby snoring.

I'm drinking wine, a cheap brand that doesn't require a corkscrew as I'm not allowed to touch any in the collection after I admitted to using this real sturdy corkscrew that was in one of John's showcases years ago.

Similar to the story about John and Marc Benjamin is one told by Ollie Hibbeler in the October issue. They were at "The Middle of Nowhere, Montana" heading to Canada when they stopped at small junk and antique shop. He told the man what he was interested in. The shopkeeper told about a woman who had been in there recently, a serious collector who brought the "books" in with her. Ollie asked if she met the description he gave. Yes, indeed, Harriet Waldo had beat Ollie to the middle of no where.

In my Spouse's Corner I made the crazy statement that Ed Kaye probably wouldn't sell his baseball players at all. Five years later John purchased them. At least they came to a good home.

And now that I've completed another Spouse's Corner on time, I can stay in this home too. And better yet, I can go to sleep.

Midwest Breweriana Blowout Belleville, ILL. April 3, 2004 By Ollie Hibbeler #149

Smitty and I left O'Fallon, Mo. early to go to the show in Belleville, Ill. as the trip was 65 miles. Got set up by 7:30 A.M. None too early as there was already a good crowd. Over 70 tables and a lot of walk-ins as the show was free. J.F.O. members in attendance were Dave Lendy, Norm and Judy Jay, Sam Marcum, Art Santen and John Mlady and his collector friends of breweriana from Nebraska and Colorado. There may have been others that I missed as the crowd was heavy.

I sold a lot of "STUFF" to lighten our load of storage boxes at home and I was real proud of myself for only purchasing 3 openers that I didn't have. I won't be going to the J.F.O show in San Francisco as we wish to spread our vacation money over 3 other shows. We are now both retired and have to spend our money wisely and make it go further! (Pat's comment: too bad Shirley's gambling has never paid off).

We are going to the A.B.A. show in Denver, Co., the National Fishing Tackle Show in Peoria, Ill. and the N.A.B.A. show in Wis. (Shirley and Ollie missed this one too) and the Cornhusker Show in Council Bluff, IOWA.

The shows are a lot of fun and I enjoy meeting new collectors and visiting the old acquaintances. Plus drinking a little beer makes it all more enjoyable. May your summer and fall be full of enjoyment despite the price of gasoline. We plan on attending the J.F.O. show in Omaha, Neb. John Mlady DOES KNOW how to put on a show! See Ya!

Editor's Note: Nebraska has a lot of great collectors and dealers: Don't Miss JFO Convention #27, **Be There!!!!**

October New Members, Renewals, Address Changes & Corrections
 Just For Openers Current Members: 265 (New Member Numbers 1056-1059)

951	Bauer	Gary	Barbara	3533 W Millbrook Rd (Rejoin)	Mount Pleasant	MI	48858-9543	517-866-2281	beerhunte r@mi- brew.com	Michigan Beer Openers of All Types, website www.mi-brew.com
1059	Belknap	David	Diane	326 Hawthorne Ave (Don	Palo Alto	CA	94301-1123	650-322-3191	dwb@ang strom.net	General, US Beer, Types
1057	Curtin	Dan		12 Shelia Crt (Ben Hoffman)	Yorktown Heights	NY	10598-2214	914-243-9588		US Beer (Older Can/Bottle Openers)
934	Eichhorn	Edward	Theresa	16201 Harwood Dr SW (Address Change)	Frostburg	MD	21532-3528			US Beer, Soda, Starr Wall Mount Openers (esp Old German & Old Export of Cumberland MD)
391	Hogeland	John	Linda	1430 Brendonwood Rd (Address Change)	Derby	KS	67037-2175	316-788-3513	jhoge1945 @aol.com	Soda, Ice Cream & General Store Items
1058	Jones	H O "Buck"		Po Box 10 (Don Bull)	Chicago Park	CA	95712-0010	530-273-4063		US Beer Openers
893	Kaiser	James	Cheryl	5287 Brookside Ln (Address	Washington	MI	48094-2678	586-992-2214 C586-567- 6686	kaiserhof @comcast .net	Detroit, Mt Clemens & Port Huron Michigan (Pre-Pro)
1056	Wiethe	Michael		1800 Federated Bldg 7W E 7th St (eBay)	Cincinnati	OH	45202-2401	513-241-7332 C513-324- 5462 F513- 671-5480	mjwiethe @fuse.net	General, Corkscrews esp with Advertising

Crown Throat & Opener Company
 1915 Invoice
 for Rieger & Gretz Brewing Co
 Philadelphia PA

Breweriana dealer Jody Farra sold this January 30, 1915 Invoice from the Crown Throat and Opener Company of Chicago recently on eBay. I believe this is one of the earliest invoices I have seen from the CT&O Co. Rieger & Gretz bought one unit of an item called the "Handy Crown Throat Interchangeable" and also two "Linings" for the first item. I checked some early CT&O and Vaughan catalogs but could not find reference to an item called the "Interchangeable". If anyone can help identify this "whats it", please send me the answer. Rieger and Gretz Brewing lasted until 1920 and after Prohibition became the Gretz Brewing Co.



PHONES
MONROE 1399
AUTO. 33-598

No. 4709

INCORPORATED
EXCLUSIVE MANUFACTURERS OF VAUGHAN'S PATENTS
701-703 FULTON STREET
CHICAGO, ILL., U. S. A.

YOUR NO. 254
 SOLD BY Mail
 DATE REC'D 1/30/15.
 SHIPPED VIA P. Post.
 SHIPPED TO Ins.

INVOICE TO
 Rieger & Bretz Brewing Co.
 1536 Germantown Ave.
 Philadelphia, Pa.

TERMS:
 2% 10 DAYS, FROM DATE OF INVOICE, 30 DAYS NET F.O.B. FACTORY. BILLS NOT PAID WHEN DUE SUBJECT TO EIGHT DRAFT WITHOUT NOTICE.

NO CLAIMS FOR ALLOWANCES WILL BE CONSIDERED UNLESS MADE WITHIN THREE DAYS AFTER RECEIPT OF GOODS.

QUANTITY	ITEM	FINISH	PRICE	AMOUNT
1	HANDY CROWN THROAT INTERCHANGEABLE			\$3 00
2	INTERCHANGEABLE LININGS FOR HANDY THROAT		@ 1 00	2 00
				\$5 00
			P. Post.--	14
				\$5 14

PAID
 Crown Throat & Opener Company
 1915
 Thank You

STAMP: JAN 30 1915

PAY NO MONEY TO AGENTS WITHOUT OUR WRITTEN AUTHORITY. MAKE ALL REMITTANCES DIRECT TO MAIN OFFICE.
 ADVERTISING COPY

New Discoveries to the 2004 Handbook

**A-76 BOTTLE
CAP LIFTER
6 3/4"**

HAROLD QUEEN/ART SANTEN

- 1. SKYY BLUE / SAME



**C-58
CAP LIFTER
MADE IN CHINA
3"**

JOHN STANLEY

- 1. BUD LIGHT / YANKEES (IN BASEBALL LOGO)



**C-59
CAP LIFTER
3 1/8"**

MIKE KREJCI

- 1. BUDWEISER F1 BMW.WILLIAMSF1TEAM OFFICAL SPON-
SOR / (PIC OF RACING CAR)



**C-60
CAP LIFTER
3 3/8"**

MIKE KREJCI

- 1. BUDWEISER (SCRIPT)



**F-38
CAP LIFTER/MEASURING SPOON
(SEE F-12) MARKED "PAT. 11-24-14"
11"**

MIKE KREJCI

- 1. GUTSCH BREWING COMPANY SHEBOYGAN, WISCONSIN



**G-78
CAP LIFTER
3 13/16"**

JOHN STANLEY

- 1. BUDWEISER (SCRIPT) / SAME



G-79 (NEXT PAGE LEFT SIDE)

**CAP LIFTER
4 3/16"**

JOHN STANLEY

- 1. MILLER MGD GENUINE DRAFT (IN BOTTLE CAP)

G-81 (NEXT PAGE RIGHT SIDE)

**CAP LIFTER
5"**

BEN HOFFMAN

- 1. ROLLING ROCK (TOP SHAPED LIKE RABBIT'S
HEAD) / SAME



G-80 (BELOW)
CAP LIFTER
3 9/16"
MIKE KREJCI

- 1. BUDWEISER (B LOGO) (CROWN) KING OF BEERS / 2003 ANHEUSER-BUSCH, INC.



G-82
CURVED CAP LIFTER
4 1/2"
BEN HOFFMAN

- 1. ROLLING ROCK (HORSE LOGO)



K-15
HEAVY CAST IRON OPENER
CAN IS DOUBLE PIERCED
(OPENS 16 OZ CANS ONLY)
(SEE K-5 & K-13)
MARKED ON BOTTOM

"16 OZ. ANDY WADOZ & CO MILWAUKEE 15 WIS."
7 1/4"

JOHN STANLEY

- 1. SCHLITZ THE BEER THAT MADE MILWAUKEE FAMOUS (METAL TAG ON BLACK BASE) (2 VAR (A) METAL TAG ON BLACK BASE (B) METAL TAG ON GREY BASE)



From Left to Right K-5, K-15, K-13



M-148
 COMBINATION CAN PIERCER & CAP LIFTER
 WOOD HANDLE BETWEEN TWO METAL STRIPS
 MARKED "STAINLESS STEEL JAPAN"

5 7/8"
MIKE KREJCI

1. THIS IS BLITZ COUNTRY



M-151
 SLIDING CAP LIFTER/CAN PIERCER/
 WOOD HANDLE
 5 13/16"

PAT STAMBAUGH

1. GRAIN BELT DISTRIBUTING CO. INC. WHITE LABEL-
 ROCK SPRING-SCHWPPES GRAND RAPIDS, MINNESOTA



M-149
 LUGGAGE TAG STYLE
 CAP LIFTER
 TWIST-OFF CAP REMOVER
 (SEE M-90)
 3 1/4"

MIKE KREJCI

1. MILLER LITE A TRUE
 PILSENER BEER /
 SAME



N-123 (BELOW LEFT)
 CAP LIFTER/KNIFE/
 FOLDING GOLF DIVOT REPAIR TOOL/GOLF SPIKE WRENCH
 2 3/8"

MIKE KREJCI

1. LITE SCRAMBLE



M-150
 LEATHERMAN "SQUIRT" POCKET SURVIVAL TOOL
 BOTTLE OPENER/FILE/MEDIUM SCREWDRIVER/
 EXTRA SMALL SCREWDRIVER/NEEDLENOSE PLIERS/
 WIRE CUTTERS/STRAIGHT KNIFE/NAIL FILE-CLEANER/
 AWL/FLAT PHILLIPS SCREWDRIVER/
 SCISSORS/TWEEZERS/RULER
 MARKED "LEATHERMAN TOOL LEATHERMAN SQUIRT P4"
 2 1/4" FOLDED
MARC BENJAMIN

1. NATURAL LIGHT



N-124 (ABOVE RIGHT)
 CAP LIFTER/BOTTLE SHAPED LIGHTER
 3 1/2"

MIKE KREJCI

1. BUDWEISER KING OF BEERS (ON BUDWEISER LA-
 BEL) / SAME

N-125
**BOTTLE OPENER/HAMMER/NUT CRACKER/ICE BREAKER/
 POINTED BALL PEEN/AWL OR PUNCH/
 MEDIUM & TINY SCREWDRIVERS**
5 1/4"

MIKE KREJCI

1. SCHLITZ (IN LOGO) SCHAMBERGER BROS. INC.



N-128
BOTTLE SEALER/CAP LIFTER
(SEE N-30)
MARKED "M IN CIRCLE" INSIDE SEALER
2 7/8"

JOHN STANLEY

1. BUDWEISER (STANDARD BUDWEISER LABEL)



N-126
**FOUR BLADE KNIFE/MASTER BLADE/AWL BLADE/
 CAP LIFTER-CAN OPENER BLADE/
 CAP LIFTER-SCREWDRIVER BLADE**
PEARLOID HANDLES
MASTER BLADE MARKED "IMPERIAL PROV R.I."
3 3/4"

MIKE KREJCI

1. BUDWEISER (IN BOWTIE)



N-129
DOUBLE BLADE KNIFE WITH CAP LIFTER BUILT INTO HANDLE
MASTER BLADE MARKED
"ROBESON SHUREEDGE ROCHESTER N.Y."
3 1/2"

SCOTT WILLIAMS

1. HUBERT FISCHER BREWERY / EXTRA LAGER



N-127
**FOLDING CAP LIFTER/MECHANICAL PENCIL/
 TRUMP CARD SUIT INDICATOR**
5 5/8"

JOHN STANLEY

1. BUDWEISER COMPLIMENTS OF JACK & EARL'S TAVERN
 1900 ARSENAL ST. PR 8534 ST. LOUIS, MO.



Hand Blown Glass
By
Ken Ostrow

617-527-4705

I graduated from California College of Arts & Crafts in 1977. I've been an Antiques Dealer since 1975. I've gotten back into glassblowing since 1999. I work at Avon Place Glass in Cambridge, Mass.

P-172

WOOD HANDLE CORKSCREW
 CAST IRON CROWN CAP LIFTER IN HANDLE
 WIRE BREAKER PART OF CAST BELL
 (SEE P-9 & P-57)
 DESIGNED BY EDWIN WALKER
 MECHANICAL PATENT NO. 501,975 (07/25/1893)
 JOHN CARTWRIGHT

1. CHATTANOOGA BREWING CO. CHATTANOOGA, TENN. / IMPERIAL PILSENER, THE BEST



P-174

SEVEN BLADE KNIFE/CORKSCREW/MASTER BLADE/
 CAP LIFTER-CAN OPENER BLADE/
 CAP LIFTER-SCREWDRIVER BLADE/
 PHILLIPS SCREWDRIVER BLADE/
 NAIL FILE CLEANER BLADE/SCISSORS BLADE
 METAL HANDLES
 MASTER BLADE MARKED "STAINLESS CHINA"
 VERNE VOLLRATH

1. ANCHOR STEAM (ANCHOR LOGO) SAN FRANCISCO



Q-78

TWIST-OFF CAP LIFTER
 SOFT RUBBER
 3"
 JOHN FISHER

1. YUENGLING (EAGLE LOGO)



P-173

FIVE BLADE KNIFE/CORKSCREW/MASTER BLADE/AWL BLADE/
 CAP LIFTER-CAN OPENER BLADE/
 CAP LIFTER-SCREWDRIVER BLADE
 PLASTIC HANDLES
 MASTER BLADE MARKED "COLONIAL PROV U.S.A."
 MIKE KREJCI/JOHN STANLEY

1. BOB THORNTON - SCHAEFER BEER WHEN YOU'RE HAVING MORE THAN ONE



Brown Manufacturing Company
 Worldwide supplier of ~~STARR~~ bottle openers

DAVID BRIM

1290 Old Alpharetta Road
 Alpharetta, Georgia 30005
 Phone: 770/360-8930 Fax: 770/360-8940
 brownmfg@mindspring.com
 www.bottleopener.com

WANTED:
OLD BEER CANS
 and related items!



JIM POKRYWKA
 279 Pearl Street
 Seymour, CT 06483

Day 203-888-1135
 Eve. 203-888-5262
 Fax 203-888-9737
 Email: jppokrywka@aol.com

Q-79
 TWIST OFF CAP LIFTER/TAB LIFTER/
 GOLF DIVOT REPAIR TOOL
 (SEE Q-69 SHOWN ON THE RIGHT)
 MARKED "CANADA 4 IN KOOL KEY"
 3 3/16"
 JOHN STANLEY

1. ALASKAN BREWING CO.



Q-81
 CAP LIFTER
 MARKED "PLASTOLAN"
 3 9/16"
 JOHN STANLEY

1. MILLER GENUINE DRAFT



Q-82
 ROUND TWIST-OFF CAP LIFTER
 2"

1. MILLER LITE (MARKED RACING SIX TIMES AROUND THE SIDES)



Q-80
 CAP LIFTER/PUSH BUTTON-LIGHTS UP
 (SEE Q-18)
 2 5/8"
 JOHN STANLEY

1. COORS LIGHT



Q-83
 ROUND TWIST-OFF CAP LIFTER
 MARKED "PATENT PENDING PHONE NO. 1-604-535-5399"
 1 1/4"
 MIKE KREJCI

1. COORS LIGHT THE OFFICIAL BEER OF HALLOWEEN (BLACK ON ORANGE)



Q-84
TWIST OFF CAP REMOVER/TOP POPPER/
PLASTIC BOTTLE SHAPE
MARKED "EVANS ASI-52840 U.S.A."
3 1/8"

ART SANTEN

1. COORS LIGHT (PIC OF MOUNTAIN SCENE) / DESIGNATE! (RED & SILVER ON BROWN)
2. MOOSE JAW PIZZA & BREWING COMPANY WISCONSIN BELLS (GOLD ON BLACK) (GOLD ON GREEN)
3. SKYY BLUE (WHITE ON BLUE)



Q-85
TWIST OFF CAP REMOVER/TOP POPPER
MARKED "OPEN IT PATENT PENDING"
2 5/8"

ART SANTEN

1. CAPITOL BREWERY MIDDLETON, WI. (PIC OF CAPITOL DOME)



Q-86
CAP LIFTER
MARKED "PLASTOLAN GERMANY"
3"

ART SANTEN

1. Z STREET BREWING COMPANY INC. (PIC OF BUILDINGS)



Q-87
TWIST OFF CAP LIFTER/TAB LIFTER
MARKED "CANADA 4 IN"
SMALL LIP FOR KEY RING
(SEE Q-69)
2 1/4"

ART SANTEN

1. LEINENKUGEL'S BEERS CHIPPEWA FALLS, WI WWW.LEINIE.COM LEINENKUGEL'S (BLACK ON RED)
2. LEINENKUGEL'S BEERS CHIPPEWA FALLS, WI WWW.LEINIE.COM LEINENKUGEL'S AMBER LIGHT BEER (GOLD ON BLUE)
3. LEINENKUGEL'S BEERS CHIPPEWA FALLS, WI WWW.LEINIE.COM LEINENKUGEL'S CREAMY DARK (YELLOW ON GREEN)
4. LEINENKUGEL'S BEERS CHIPPEWA FALLS, WI WWW.LEINIE.COM LEINENKUGEL'S HONEY WEISS (BLUE ON YELLOW)



COLLECTOR/CANADIAN BEER ADVERTISING i.e. TRAYS, SIGNS, MIRRORS, LABELS, CARDS, OPENERS, CANS ETC. + HISTORICAL INFORMATION ON BREWERIES AND THEIR ADVERTISING.

Lawrence C. Sherk/collector/writer
 Mail address: P.O. Box 98094, 970 Queen Street East,
 Toronto, ON M4M 1J0

Phone: (416) 465-3386
 E-mail: larrysherk@hotmail.com

Canadian Breweriana

Member: A.B.A. B.C.C.A. & N.A.B.A.

Post's PASTIME

The Name's the Thing
 Cheer the Beer
 If You Have an Opener
 Sign or Tray
 Call Me Here

(605) 339-0269



Collector of Fine Breweriana

Beer Scavenger...
 If It Advertises
 a Beer — Call Bob

BOB POST
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 Sioux Falls, SD 57103

R-50 TRUCK
TOP POPPER/METAL
2 1/8"

ART SANTEN

1. COORS LIGHT / COORS LIGHT / NFL (IN LOGO) / COORS LIGHT NFL (IN LOGO TWICE) DRIVE SAFELY



R-51
FOOTBALL HELMET
TWIST-OFF
CAP LIFTER
PLASTIC
2 3/8"

- JOHN STANLEY
1. COORS LIGHT
SUPER BOWL
XXXVIII /
SAME



X-15

2004 JFO CONVENTION OPENER
RAINIER BRIDGE/MARKED ON BACK "RSI 877-808-9400"
3"

JOHN CARTWRIGHT/JOHN STANLEY

1. DRINK RAINIER BEER JUST FOR OPENERS 26TH ANNUAL CONVENTION APRIL 14-17, 2004 SAN FRANCISCO, CA (JUST FOR OPENERS J. F. O. IN ROUND FLAG LOGO)



New Discoveries to the 2004 Handbook Where Did They Come From ???

Art Santen is always asking me, where did the New Discoveries come from? The following is my attempt to list the sources (remember with eBay shipping must be added in and can be expensive even on cheap openers):

- A-76: eBay, not offered often but a handful have been sold
- C-58: eBay, always one for sale right now, price is either \$5 or \$9.99 (2 Sellers)
- C-59: eBay (British), several different Sellers, usually \$1.50 to \$3.00
- C-60: eBay only one I have seen
- F-38: eBay only one I have seen
- G-78: eBay (British), several sold but not lately
- G-79: eBay (British), several sold but not lately
- G-80: eBay (British), many sales
- G-81: Rolling Rock Brewery, just released
- G-82: Rolling Rock Brewery, just released
- K-15: eBay, a couple have sold and probably more as this is an in between size, one of those most people would call a K-5
- M-148: eBay only one I have seen for sale
- M-149: Local Miller Distributor (WI), new and should be more available (???)
- M-150: Local Bud Distributor (NC) \$45
- M-151: Found in MN only one I have seen
- N-123: eBay (Canada) only one I have seen
- N-124: eBay (British) only one I have seen
- N-125: eBay only one I have seen
- N-126: eBay only one I have seen
- N-127: eBay only one I have seen
- N-128: eBay (Canada) only one I have seen
- N-129: eBay only one I have seen
- P-172: eBay only one I have seen
- P-173: eBay two have been sold
- P-174: Anchor Brewery (SF) available \$8
- Q-78: Yuengling Brewery (PA) available
- Q-79: Alaskan Brewery available \$4
- Q-80: eBay only one I have seen
- Q-81: eBay only one I have seen
- Q-82: eBay only one I have seen
- Q-83: Local Distributor (???)
- Q-84: eBay, available \$2
- Q-85: Local Micro only one I have seen
- Q-86: Local Micro only one I have seen
- Q-87: Leinenkugel's Brewery (WI) available
- R-50: Coors Brewery (CO) available \$5
- R-51: eBay, many available \$2-\$3
- X-15: Available from your Editor \$20

The A.B.A. Show Denver, Colorado June 16-19, 2004 By Ollie Hibbeler #149

Our trip to the A.B.A. show started out with a bang! The first nite out we decided to stay just inside the Colorado state line at Burlington, Co. A wind shear that evening took off the corner of the roof on the other side of the motel we were staying. ALL the electricity went out. Shirley said "Oh my God, what are we going to do?". My very intelligent and quick response was "Go to bed!".

We arrived in good health at Denver the next morning. Just glad to be there. The other J.F.O. members in attendance were Art and Dorothy Santen, Steve Armstrong and wife, Bob and Sara Post, Herb and Helen Haydock, Don Williams, John Mlady, our 2005 J.F.O. host, and last but not least John and Pat Stanley, our very good editors. (One of them is typing this Ollie, as the other one only has two fingers).

At this time in my collecting life, these shows have become fun trips for Shirley and me. The show was no exception. Lots of room to room with many of the people that I have met before, a hospitality room open 12 to 14 hours a day, a good banquet with a table full of J.F.O. people.

I did purchase about 20 new openers, nothing too special. The nicest opener I got was a San Francisco J.F.O. show opener from our editor. Sorry to say that I didn't attend this show. I will in 2005. This is the nicest opener yet.

On Thursday we had an all day tour. We had lunch at the Breckenridge Brewery Pub and then a tour of the Coors Brewery in Golden, Colorado. Shirley took the bus Friday to the many casinos in Central City and Blackhawk, Co. She said she won. Should I believe her? (No).

At the A.B.A. business meeting Friday it was unanimously passed to give the \$225,000 plus dollars to the Potosi, Wis. Brewery Restoration Project. This museum fund will be the kick-off for a breweriana museum endeavor. Maybe, just maybe, I might get to enjoy a Breweriana Museum in the not too distant future. They better hurry up as I am definitely not getting any younger!

Saturday I had very good sales at the public show. There were over 150 tables of "STUFF" for we collectors. We left Sunday morning to Central City, Blackhawk and Fort Collins, Co. then on to Cheyenne, Wyo; Hot Springs, S. Dak.; Deadwood, Sturgis, the famous Badlands, Mitchell, S. Dak; then down thru Nebraska and all the way across and down thru IOWA and home to Missouri. A 2 week tour thru our great Midwest. We did get tired of looking at CORN!

Our next trip will be to the Cornhusker Show in September at Council Bluffs, IOWA. Just across the Missouri River from Omaha, Neb., where we hope to see a whole lot of the J.F.O. members in April 2005. BE THERE!

E.C.B.A. Stamford CT June 14-17 2004, By John Stanley #339

For the first time ECBA tried a new format for its show. Copying the format of the BCCA Convention, the Saturday Show room also became the all day Friday Show room. The format worked fairly well. It just made for a long day on Friday as basically setup was from 9AM to 7PM. Overall the show was okay for openers. A lot of Northeast US openers but I either had them, they were common, or priced too high. Larry Moter was nice enough to share a room with me and of course we did complete a trade. For once I may have come out on top in this deal as I got two nice openers, E-4-112 Electric City and E-8-91 Kalamazoo. They did require some TLC but I was a happy camper after this trade. Larry did get a few miscellaneous wires, the main one being an E-3-46 Consumers. Next year's convention will be in Wilkes-Barre, Pa.

N.A.B.A. Waukesha WI August 4-8 2004, By John Stanley #339

As always its nice seeing several of the veteran JFO members, Herb and Helen Haydock, Norm and Judy Jay, Bob and Sara Post, Harold and Boots Queen, Stan and Pat Summers, Verne and LaVerne Vollrath along with the solo guys, John Bitterman, Dave Gausepohl, Jim Kaiser (wife at home), Vic Kroll, Mike Krejci, Dave Lendy and Larry Moter. With all of the JFO members in attendance, competition for openers was pretty fierce. Norm and I completed a small trade, Larry finally got an E-14-405 McHenry, Mike got a B-60-1 Bartl, and openers were pretty plentiful as Verne, Harold, Norm, Larry and myself had lots of openers for sale. The highlight of this show had to be John Murray (one of the three original founding members of NABA, Herb Haydock is one also) bringing a room full of breweriana to sale and watching the mob scene as he sold most everything he brought. At one point after he opened up Thursday afternoon at 4PM you could hardly move as the large hotel was so packed. He made a lot of breweriana collectors happy (this is what makes our hobby great). Next year's convention is in South Bend, In.

CORNHUSKER Breweriana Show Council Bluffs, Iowa September 23-25th, 2004 By Ollie Hibbeler #149 with comments added by Pat Stanley

Shirley and I decide to attend this show after an absence of two years. It was held this year at the new Council Bluffs Convention Center adjacent to the Bluffs Run Casino and Dog Track. (Sounds like a dangerous place to take Shirley).

We arrived mid-afternoon Thursday, in time to sign up for a pub crawl by bus. 25 of us signed on. First stop was at a Cornhusker member's home to view a huge amount of Nebraska breweriana "stuff". Many good brewery openers and corkscrews in his showcase. They were all Nebraska of course.

Then on to a busy pizza restaurant, then to a small brew pub with lots of old beer advertising. We ended up the evening at Crescent Moon Saloon, the owner being Bill Baburek, the homeowner of the first stop on our tour. You would have thought it was a Super Bowl parting going on, on a Thursday nite!! Again lots of old breweriana items, Nebraska of course. Bob Post and I both over did the evening. We both paid for it Friday morning. (I know, Bob was probably a bad influence on you, Ollie). Friday I mostly sat in the hospitality room and mended. The public show Saturday started early. Cora Whelan showed up with her son Don, Jr. to sell the last remaining openers of Don's large collection. Cora lives just 50 miles away in Lincoln, Nebraska. It was certainly good to see her again. I believe she did very well. I purchased 75 different high number E-14 openers from her and 3 Missouri plastic openers (plastic, Ollie??..are you competing with Art Santen?) and a P-56-1 St. Joseph Brewing Co. I also purchased from others a N-108-UL Anchor Steam Brewing, L-2-1A Anheuser-Busch, M-31-1 Storz, I-29-1 Burgie and 2 J-6s I didn't have. Other J.F.O. members in attendance were John Mlady, of course, our 2005 J.F.O. show host and the new B.C.C.A president, the indomitable Dave Gausepohl from Erlanger, Kentucky. This purveyor of 400 different brands of beer said the highlight of his trip was visiting with Shirley and me. What a salesman!

Saturday evening Shirley and I walked across the parking lots to the Dog Track. We enjoyed our new experience. We both bet on all 15 races. I lost \$2 and Shirley lost \$6 for the evening. The dogs are not as interesting as the horses. Shirley's 3 trips to the casino were all in the loss column. (Well, at least she added some new tokens to her collection, right?) As I tell her: that is the way the program is designed.

We arrived home late Sunday night as we zig-zagged our way across Missouri on the BLUE HIGHWAYS. All in all a very enjoyable trip. See you all in Omaha in April. Already looking forward to it.

Art Santen (32,411) will try and get in the "Guinness Book of World Records"

In 1998 former JFO member, Dale Deckert, entered the "Guinness Book of World Records" with 20,884 different bottle openers (beer, soda, or no advertising). The Guinness Book would not allow duplicates to be counted and Dale had to get some certified accountants to count his openers. He did have 7,262 duplicates and 20,884 ended up being the official tally. At the time I vouched for Dale and he received a certificate from the Guinness Book certifying his claim. At the time I believe Art Santen had about 27,000 different openers but he did not want to challenge Dale.

Jump forward to 2004 and Art has decided it is time to get his name in the "Guinness Book of World Records". Art is claiming 32,411 different openers of all kinds are in his collection. I would estimate Art has in addition to that number at least 10,000 duplicates. In any event Art had some friends (doesn't have to be accountants) help him count and once again I will be certifying his total. Good luck and I believe Art has filled out the required paper work and sent it in. He should be receiving his certificate anytime.

M-21-1 Rainier Horn Handled Opener from the 1895 Time Period

You see a lot of wild claims on eBay and the seller of an M-21 claimed the following: "The Opener is from Rainier - Seattle Brewing and Malting Company. Rainier moved to San Francisco when prohibition came to Washington State in 1916. The opener was issued around 1895 made from Reindeer horns / antlers especially for the Alaska and the gold rush trade." The part of his claim that struck me as odd was it was from 1895 and that it was made for the Alaska gold rush trade. Do any of you Rainier collectors know the history of this opener and if this claim is really true? I have already asked John Cartwright and he had not heard this story before.

**“When Brews Were Bold” Harold Queen “The Brewerianan of Mauch Chunk”
by Al Zagofsky**

With brewery connections on both sides of his family, former Mauch Chunk Trust CEO Harold Queen is an avid breweriana collector. Surrounding his basement bar are hundreds perhaps thousands of signs, trays, tap knobs, bottle openers, corkscrews and articles related to his passion of breweriana collecting.

Queen’s other love is the history of Mauch Chunk. Putting the two together, he has amassed a modest collection of information and memorabilia related to the breweries that existed in Mauch Chunk between 1860 and 1941.

The Eagle Brewery article indicated that the Ortlieb Brewing Company of Mauch Chunk was related to the Ortlieb Brewing Company of Philadelphia, and that the Sterling Brewing Company of Mauch Chunk was related to the Sterling Brewing Company of Indiana. According to Queen, both breweries were locally owned and independent.

His uncle, Christian Weth, was the brewmaster at the Sterling Brewery. Queen has an advertisement from the July 19, 1933 issue of Mauch Chunk Time News that reads, “Sterling Beer – formerly Ortlieb’s ... Local brewery workers who made the Ortlieb Beer before Prohibition are all at their old posts... Our brewmaster, Chris Weth... has promised to make Sterling the best ever.”

Christian Weth was the brewmaster for Ortlieb Brewing Co. in what was called, “the halycon days of the Ortlieb Brewery.” During the last quarter of the 1900s, John R. G. Weysser operated the West End Brewery at 301 Broadway in Mauch Chunk. In 1910, his nephew, Hugo Ortlieb took over operations and in 1912 began operating as Ortlieb Brewing Co.

In 1913, Hugo Ortlieb purchased the Eagle Brewery from Pius Schweibinz and over the following two years shifted operations to the East Mauch Chunk Brewery and in 1915, closed the West End Brewery. Ortlieb ran the brewery until the start of Prohibition in 1920.

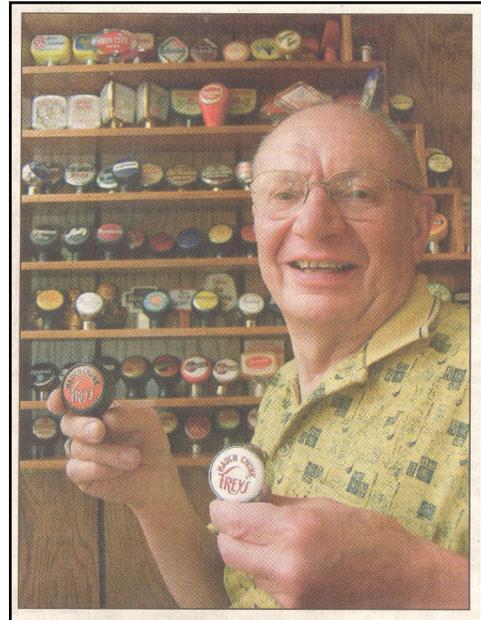
Brewery heritage also flows from Queen’s maternal grandfather, August C. Maehrer. Maehrer emigrated to Mauch Chunk from Germany in his late teens, around 1900, and became the groom for the brewery horses working for John R. G. Weysser’s West End Brewery Company. After trucks replaced horses, Maehrer delivered beer to the outlying areas of Nesquehoning and Owl Creek.

Around 1936, Queen’s family moved into a building on Mauch Chunk’s Opera House Hill in a building that was once a barn for Asa Packer’s horses. Queen’s father, also named Harold Queen, operated a beer distributor business on the main floor and the family lived on the upper floor.

Queen’s father died when he was 13 years old and his mother operated the business until her death. Harold and his brother, Robert, inherited the business. Queen Beverage Company was relocated to Susquehanna Street in a building that was once part of the Mansion House Hotel and had most recently been Anthony’s Garage. The beverage business was sold and is now operated as Highland Beverage.

Luck came Queen’s way when he was offered a management training position at the Mauch Chunk Trust Company. The president was retiring and the next in line was moving up, creating an opening.

Although Queen had only completed Mauch Chunk High School when he began his internship, he showed great interest, took banking classes, and eventually rose to president and C. E. O. before his retirement about ten years ago.



Good News!
Announcement You Have Been Waiting For

STERLING BEER
FORMERLY ORTLIEB'S

**Will be ready for delivery
AUGUST 1st.**

Mauch Chunk is noted for its Good Beer and STERLING will maintain the old Standard plus improvements effected by added modern machinery, resulting in a more sparkling and wholesome product.

Local brewery workers, who made the Ortlieb Beer before Prohibition, are all at their old posts making the beer that will help to make Mauch Chunk famous.

We could have pushed to profit by the tremendous demand existing to be satisfied, but there is no haste in the STERLING Formula for making Good Beer. Our brewmaster, Chris Weth, has the reputation of making Good Beer and has promised to make STERLING BEER THE BEST EVER. Also, you have read STERLING, you will know what pure first choice ingredients backed with years of experience, modern equipment and standards can do for the brewing of GOOD BEER.

Mauch Chunk is located in the center of Carbon County, which means the fresh beer can be delivered direct from the Brewery to any point within fifteen minutes to a half hour, insuring you of Good Cold FRESH BEER plus service and perfect kegs.

TRY THIS FAMOUS OLD BREW—YOU'LL APPRECIATE THE DIFFERENCE
QUALITY AND STRENGTH—FULLY AGED

STERLING BREWING CO.

PHONE 30 MAUCHUNK, PA. PHONE 30

**Study of a Successful Business Enterprise
Indestro Manufacturing Company
Grows from Minor Plant to
International Production House
in Eight Years – 100 Shipments Daily**

Theory is seldom exemplified so perfectly by hard fact as it is in the instance of the Indestro Manufacturing Company, 3429 West 47th Street, Chicago, C. M. D. The lesson of (a) using equipment to its maximum, and (b) selecting kindred products when additional merchandise is adopted, is admirably illustrated by Indestro products and experience.

Eight years ago H. G. Rice had space in the Springer Building, 310 Canal Street, where he manufactured bottle cappers. At that time he was renting three punch presses, using his own dies. Business was progressing in satisfactory fashion, and Mr. rice was planning for the future, experimenting and manufacturing a substantial product.

In the midst of this formative period of endeavor, a fire on March 15, 1922, wiped out the little industry to the last shred of paper, leaving its owners to recommence without dies, equipment, or records.

Undaunted

The company moved to 522 West Harrison Street and there invested its capital again, anxious to rebuild business. For two years Indestro operated at that address. Demand for increased volume was met for a while, but it was soon apparent that new and larger quarters were needed.

They settled upon space at 2650 Coyne Street. Facilities there provided relief for a while, but business continued to grow and grow, seemingly of its own accord. Thus, after five years at Coyne Street location, expanding, studying, and applying specialized skill and effort, shipping facilities became crowded. Orders were beginning to embarrass production. Conditions cried out for a locale to provide utmost efficiency. Nothing less would be in keeping with Indestro policy and methods.

And Indestro selected a Central Manufacturing District site. District engineers and architects, thoroughly versed in the art and science of economic layout, planned and constructed a plant to accommodate the Indestro ideal of labor-saving and low production-cost.

Low Operating Costs

“If we had it to do over again, we would build exactly as the C.M.D. has built for us. The building has exceeded our expectations. Our percent operating costs are now strikingly lower than ever before”, says H.G. Rice, president. “Everyone who visits this building admires its appearance, its construction, its lighting, and its

arrangement. Indeed, with every process under one roof, we are yet so situated that from incoming car to outgoing car in a matter of extreme simplicity. We are making more than 100 shipments a day, with greater speed and less expense than previously.”

Mr. Rice, in showing one through his plant indicating the 65 automatic screw machines, the 65 punch presses, the battery of drop-hammers, the manifold merchandise, explains why the business has spread from the manufacture of bottle-cappers alone to include a multiplicity of hardware and automobile products. “Early in the game we found bottle-cappers to be seasonal sellers. To help eliminate slack seasons, we purchased the stock of socket wrenches of Perry-Fay Company. In that field we proceeded to develop a comprehensive line. With us, one thing leads to another. Constant research to improve our merchandise reveals, almost incidentally, new ways of utilizing our machinery and new items to produce. In that matter, largely, the expansion accounts for itself.”

New Finishes

“Diversity is one of the features that account for 6000 customers. Of these 5000 are in the United States, and the rest represent export trade. Our market is in substantial measure represented by the jobbing trade and chain-stores.”

“Our position in the chain-store market is not dependent on prices alone. Our goods are sold on merit and on the splendid finishes we are able to apply. This involves the question of color that has loomed so large in industry. It means quite as much to our field as to any other. Formerly a nickel-plated or black japanned finish sufficed to make hardware acceptable. Now, while we still employ nickel-plating and black japanning, we also release a wide variety of colored finishes.”

“So satisfactorily does business respond to coordinated endeavor to eliminate slack seasons, that four of our departments now run 21 ½ hours per day. Our workers, numbering 350 – of all types, skilled and unskilled – are protected by group insurance for health, accident and life.”

The Indestro organization consists of numerous departments: Punch press, Screw machines, Drop forge, Plating, Heat treating, Japanning and lacquering, Milling and drilling, Tool and die, Assembling, and Shipping. Their policy is to manufacture popular-priced, salable merchandise in large quantities.

For marketing purposes, they regard the United States in these units” (1) western Washington, western Oregon, California (all), Nevada and Arizona; (2) eastern Washington, eastern Oregon, Idaho, Montana, Wyoming, Utah, Colorado, New Mexico, Texas, Oklahoma, and western Kansas; (3) North Dakota, South Dakota, eastern

Kansas, Minnesota, Iowa, northern Missouri, and the northwestern portion of Illinois; (4) southern Missouri, Arkansas, Louisiana, Mississippi, Alabama, Tennessee, Georgia, Florida, North Carolina, South Carolina, Kentucky, Virginia, southern Indiana, southern Illinois, and the southern portion of West Virginia; (5) Chicago, the northeastern portion of Illinois, northern Indiana, Michigan (except Detroit), and Ohio (except Cleveland); (6) Detroit, Cleveland, Pennsylvania, northern Maryland, the northern portion of West Virginia, New Jersey (all) and New York (except New York City); (7) the New England States.

Continuity

From Indestro’s New York office, the chain store accounts are handled. In Canada there are two salesmen operating on a commission basis.

All salesmen cover their territory four times each year. Continuity of effort accounts for Indestro’s National distribution. All of their merchandise carries the Indestro trademark, on the ground that volume may be achieved by selling good products at popular prices.

W.J. Thiessen, sales-manager, emphasizes the importance of attractive make-up in contributing to selling qualities. He speaks with authority of a world market. The day’s orders are veritable display of geography. From Egypt and India, Japan, Australia, Hawaii, and the forty-eight states, from England and the Continent – from all around the globe, come requisitions and payments, inquiry and correspondence.

Indestro is in a enviable sales position. Competent men on the road, reliable foreign connections, progressive attitude, and accurate gauge of production contribute to the security and development of prosperity.

Employee Conditions

Excellent conditions for employees form another aspect. In a factory of 112,000 square feet, utmost cleanliness and convenience are maintained. There is a fine restaurant capable of providing for all of the 350 employees. Throughout the plant are correct heating, and fresh, healthful air.

Hammers and anvils, wrenches and can-openers, bottle-cappers and wheel-pullers, luggage carriers and Christmas tree holders and more than 350 other products emanate from this ideal C.M.D. plant.

Indestro developed markets, chiefly through spontaneous demand, “The independent operator,” states Mr. Thiesen, “seeing our merchandise on display at other retail stores, demands that his jobber stock Indestro goods. He reasons that our quality and prices must be good in order to find place in the chain-store picture; and that the items must be live articles and well in demand.

U. S. Chamber of Commerce

“For our foreign markets we rely upon our agents and distributors. Chamber of Commerce services are particularly valuable. “An almost personal contact can be established through their Trade Commission and through American consulates in every important world trade center.”

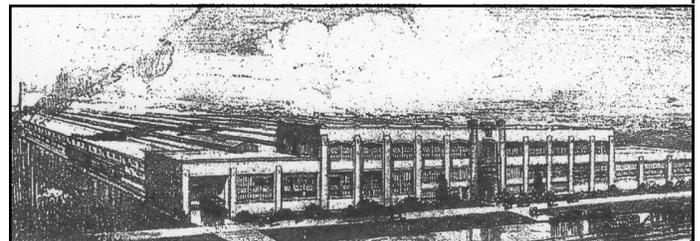
New products, as has previously been intimated, are developed from within the organization, often at the request of large customers. For example, the automatic screw-machine reveals new possibilities to those who understand it, resulting in a variety of articles manufactured.

Daily two carloads of steel are converted through punch presses, screw-machines, drop-hammers, buffers, plating apparatus, lacquer rooms, and packing departments, into more than 50 tons of finished products which are shipped from the concluding point of the production circle-a built-in, car-level platform.

Continuous Novelty

Continuous novelty combines with consistently attractive packing to increase salability. Accordingly, both the novel and the staple items find ready outlet.

Through alertness and merit, Indestro has rapidly grown a hundred fold in the course of less than a decade, to the point where the company occupies a leading position.



Picture of the Indestro Manufacturing Plant



A-3 Bathing Beauty with ad for the Indestro Manufacturing Co. Chicago, ILL.

Special Thank You to Joe and Jackie Young for submitting this article. Article ran in the June, 1929 “Central Manufacturing District Magazine”.

“Opener and eBay Trivia”

Art Santen and Jeb Burruss responded that they had the same three G-1s (#28, 36, 46) from the last issue that I had. No one said they had the three missing G-1s (#2, 27, 53). For now I will not delete them from the Handbook but will keep checking around to see if they exist. Art wanted to ask for this issue, does B-14-28 Golden Glow really exist? This past JFO auction supposedly offered one but it was really a B-14-90. John Cartwright a strong Golden glow collector has never seen one and thinks it is most likely a wrong listing. If anyone has #28 in their collection please let me know. Also Art is curious if two Hamms openers exist, I-19-19 (No Logo) and I-20-11 (No Logo). I assume they appear with logos. Again if you have any of the above, please write your editor.

First thing I noticed this past quarter on eBay was the number of listings that I followed went up by fifty from the previous quarter. Probably not a lot of outstanding openers but a lot of good openers in the \$10-\$50 price range. In the “A” types several A-9 baseball players sold with at least five of the most common beer advertising A-9, #4 Leisy. About once a year now, someone bites and pays a good price for one of the fake A-9 Coca-Cola brass baseball players. Fortunately for the buyer it did not meet reserve at \$112.49. The Iowa collectors really wanted the A-15-23 Moehn as it reached a lofty price of \$225.50. As mentioned in this edition’s front page opener heading, an A-47-1 Krug sold for \$200. Once again this quarter saw a lot of good mid-range price “A”s sold on eBay.

The “B” types start out with two of the “brass ones” bringing good money, a B-1-24 Rising Sun at \$117.50 and a B-2-17 Southern Select at \$129.50. These were followed by a tough B-7-16 Jetter from Omaha, Neb which brought \$147.50. The most common style “B”s had two bring high prices and it must have been for condition, a B-19-155 Willow Springs and a B-21-192 Petersen. Over the years I have seen at least 8-10 examples of each one, but both of these were in very nice condition. Several “B” Coca-Cola openers were sold but unless it is a very unusual style, these have seen lower prices the past year on eBay.

“C” types had some very interesting results. A C-5-15 and C-38-1 Wagner beer openers (from Ohio) saw some very spirited bidding with the C-5 bringing \$67.66 and the C-38 bringing \$78.50. I have only seen a couple of the C-5s and the only C-38 I have seen is the one in my

collection. Over the years several Vaughan original boxes with the C-13-71 Miller opener have been for sale. This past quarter saw two box lots and both did fairly well. At least now you know why the Miller opener is the most common C-13 beer opener. Finally an opener that rarely comes on the market broke the \$100 barrier at \$105.00, a C-17-37 Largay, and a tough Connecticut opener to find.

A lot of cast iron “D”s were sold but hardly any good ones with the vast majority being English beer openers with the English patent date. Most sell for under \$5 as the eBay market place has seen a huge increase in European sellers. “E” types had some very tough beer and soda openers sold. Highlights included an E-4-UL Dr Pepper at \$109.11 (a reasonable price for a good Dr Pepper opener), an E-4-CAN Newfoundland Brewing Co at \$127.49 (the Canadian collectors are really stepping up to the plate for desirable Canadian beer openers), an E-6-115 Montgomery at \$59.99 (the first time I have seen this one for sale anywhere), and finally an E-14-74 Engesser at \$124.40 (I can only guess that a couple of Minnesota collectors wanted this really bad as it should have brought \$10-15).

The “F” types had some activity but nothing too unusual. I was surprised that a F-5 Coca-Cola opener from El Paso, Texas brought only \$51.51. A lot of Coca-Cola F-5s have been sold on eBay and what was once a \$100-125 opener has certainly seen prices drop. Cast iron figural bottle openers saw an increase in activity but once again many of the supposedly rarer openers have been offered so often on eBay that prices have dropped accordingly. FBOC-423 “The Skull” is a good example as at one time in nice condition this was a good \$1,000 opener. “G”s, “H”s, “I”s and “K”s saw normal selling activity with no big surprises. The K-2-4 Blatz was a fair price at \$76.55. The problem I saw was the paint had faded badly but did not slow down the bidding.

“L” types were highlighted by a L-2-9 Strohs selling for \$202.51 (a fair price but this is the fifth or sixth one to sell on eBay and certainly down from previous prices realized for this example). “L-4”s saw no outstanding examples and the usual offering of common openers in this category. One good slider (“M-3”) sold this past quarter, an M-3-6 Erin Brew which brought \$147.50. Once again a lot of the common “M-3”s were offered and most of these were average condition. The other “M” types had

“Opener and eBay Trivia”

only one interesting item of note and that was a newly made M-19 Heineken having two sells in the \$75.00 price range before buyers realized that they are plentiful and one sold for \$8.50. The M-19-UL Budweiser looked to also be a newly made opener as it was laser engraved.

One “N” type drew some spirited bidding and that was a New Discovery knife from the Hubert Fischer Brewery of Hartford, Ct. I thought I had placed a real high bid on eBay but Scott Williams wanted it more and paid \$271.99. A very unusual knife to say the least and congratulations to Scott. A couple of good soda “N-9”s were offered and they all went for bargain prices the \$30 range. Only the second N-86-1 Montana Dry I have seen was offered and brought \$149.00.

Wall Mount “O”s showed lots of action especially for Starr wall mounts. Prices realized for Starr openers seems to have been much lower than a couple of years ago. There are a lot of Starr collectors but eBay has offered so many examples over the years that the market can only handle so many. Probably just a downswing before some new collectors enter the market. Once again I thought I had a very gracious bid in on the O-4-UL Budweiser, but Bob Stahly did honors this time by beating me and paying \$169.49 for this opener. The extra large Starr Wall Mount was like the Starr Flight Malted Milk opener except this one did not have an ad and did bring a strong price at \$255.01.

Beer corkscrews saw the usual large assortment of Anheuser-Busch knives being sold with no real surprises in this area. Wood handle beer corkscrews saw some very rare brewery examples offered and the P-60-2 Loyalhanna went very high at \$245.58. Western Pennsylvania wood handles have seen very strong prices over the years. The P-34-1 Schlitz pearl handle knife did not meet reserve at \$446.00 as the seller was trying for a third time to sell this knife. The first time he actually had a bid of \$1,050.00 but was wanting \$1,500.00. He then tried to sell for \$1,200.00 with no luck. A good example of a seller trying to be too greedy as another mint one sold for \$235.00 two years ago. The P-34 is not a hard knife to find but is fairly rare in mint condition but even these turn up from time to time in the market place. Someone got a good buy in the P-45-1 Ballantine at \$200.50. It was well used but pretty tough to find a “Yankee #1” with beer advertising. To finish out the beer styles, a R-5-1 Schlitz in nice condition was a great buy at \$31.00. Once again

eBay has seen a good number of these offered for sale and the market is adjusting downward for the over-supply.

Each quarter that goes by, I think that general corkscrews are also seeing a slower market but when I compile the listings, many fine examples are still being sold. This quarter had the usual fine selection of U. S. Patents and the Syroco wooden figurals continue to bring very good prices and highlighted by the “Syroco Golden Knight”. I just list ones that catch my eye as corkscrews see many examples selling in the \$100-\$1,000 range.

Any comments or requests for “eBay Trivia” would be appreciated. Overall eBay has seen prices fluctuating greatly for openers the past few quarters. Many good openers go cheap and of course on the other end, if the seller offers one that is someone’s family name, watch out as a family member may pay through the roof.

On a side note this past quarter, I bought several openers where the seller charged an exorbitant mailing charge. I know eBay has its faults and one of the worst is sellers trying to rip off buyers by making a “little extra” on postage. My three main examples were an \$18 opener (\$7.00 in postage including insurance and mailed for \$.83 4th class), a \$21 opener (\$4.99 postage sent 4th class for \$.60), and a \$33 opener (\$3.99 postage sent 4th class for \$.60). The first seller did give me a \$3.00 refund even though I asked for \$5.00, the second seller told me his mailing cost were pre-set and then the last seller said he would refund \$2.00 but never did (he also acted very surprised I even noticed). It is just amazing how many sellers try this scam and there is very little eBay can do about it. Of course if you leave negative feedback, you will get negative feedback in return. Many sellers do show their shipping costs as all three of these did and two of the three promised “priority mail shipping”. Be careful and read the full item description (something I do not always do), check a seller’s feedback, and really in the end if you get a good opener just take your medicine and be happy you got something you wanted even if they could have shipped it ten times for what you paid to ship it once.

Continued good fortune and remember there are a lot of JFO members just waiting to “honk that horn” on eBay. Just maybe the “truck driver” will swerve and miss you.

JFO Convention #27 Omaha NE April 13-16 2005

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A-001-001	Argonaut (EX)	\$24.25	A-017-014	Capital City (EX)	\$52.00	B-014-999	Coca-Cola Crawford	\$15.50
A-001-004	Crystal Rock (Var A)	\$31.00	A-017-014	Capital City (EX)	\$45.99	B-014-999	Coca-Cola Greenwood SC	\$33.89
A-001-012	K & S	\$13.05	A-017-023	Luxus	\$76.00	B-014-999	Coca-Cola Miami OK	\$29.99
A-001-052	Jamaica Pale	\$12.75	A-021-010	Ziegler	\$22.50	B-014-999	Coca-Cola Springfield MO	\$24.01
A-001-068	Liberty	\$30.99	A-028-017	Blue Ribbon Malt	\$15.57	B-014-999	Dr Pepper	\$37.66
A-001-075	Fink	\$39.99	A-029-002	Eberle	\$27.56	B-014-999	Indian Motorcycles Lodi CA (EX)	\$69.00
A-001-085	Manhattan	\$24.49	A-029-007	Rainier (EX)	\$41.00	B-015-004	Huebner	\$53.05
A-001-100	Yager Malt	\$44.54	A-029-027	Wagner	\$21.55	B-018-035	Grand Rapids	\$31.00
A-003-045	Taylors BBB Malt	\$33.99	A-029-044	Fox Head	\$23.52	B-018-055	Olympia / 9903	\$29.95
A-004-026	Elk Run	\$50.00	A-029-999	Dr Pepper	\$53.94	B-018-071	Shamokin	\$50.00
A-004-999	Chero-Cola	\$19.49	A-029-999	Pepsi=Cola	\$44.89	B-018-350	Bohrer	\$23.50
A-005-011	Jones	\$37.00	A-029-999	Pepsi=Cola	\$66.50	B-018-609	Arlington	\$13.50
A-005-074	Masterbru	\$20.50	A-035-005	Buffalo (Var B)	\$31.00	B-018-635	Kuebler	\$29.00
A-006-001	West End	\$15.51	A-035-025	Budweiser & Faust	\$51.50	B-018-CAN	Sleeman B & M	\$57.41
A-006-001	West End	\$22.51	A-035-999	Witch City Bottling Salem MA	\$42.99	B-019-147	Flecks	\$32.25
A-009-003	Hoster Columbus (EX)	\$60.99	A-042-002	Buffalo (Var B)	\$31.55	B-019-155	Willow Springs (EX)	\$76.00
A-009-004	Leisy	\$29.99	A-042-016	Port Washington	\$35.50	B-021-010	Coors	\$56.00
A-009-004	Leisy	\$43.00	A-043-8UL	Golden Eagle Dutch Malt	\$43.99	B-021-057	Narragansett	\$37.00
A-009-004	Leisy	\$85.00	A-047-001	Krug (EX)	\$200.00	B-021-178	Michel	\$19.49
A-009-004	Leisy (EX)	\$31.00	A-999-999	Goodyear Airplane	\$26.00	B-021-192	Petersen (EX)	\$104.50
A-009-004	Leisy (EX)	\$34.56	A-999-999	Goodyear Airplane	\$32.52	B-021-281	Monroe	\$11.49
A-009-013	Washington (Fair)	\$37.87	B-001-008	Hamms (Good)	\$12.00	B-021-326	Hartig	\$22.05
A-009-8UL	Tri Mac Malt	\$33.00	B-001-024	Rising Sun	\$117.50	B-021-333	Steinle	\$20.50
A-009-999	Coca-Cola (Fake) (DNMR)	\$112.49	B-002-007	Krug (Var A)	\$66.00	B-021-381	Metz Bros	\$22.59
A-012-002	Maier	\$21.50	B-002-017	Southern Select	\$129.50	B-021-8UL	City Brewing Toledo / Cosgrave Toronto	\$27.01
A-012-014	Rahr	\$28.87	B-002-999	Coca-Cola	\$34.06	B-021-999	Coca-Cola	\$47.99
A-013-999	Edgeworth Tobacco Richmond VA (EX)	\$78.77	B-007-016	Jetter	\$147.50	B-022-999	Coca-Cola Amarillo TX	\$47.99
A-015-003	Cleveland & Sandusky	\$46.00	B-008-002	National (Fair)	\$38.51	B-023-028	Falstaff	\$30.00
A-015-011	Leisy	\$27.00	B-013-098	DuBois	\$20.51	B-023-047	Ruff-Riedel	\$23.00
A-015-023	Moehn	\$225.50	B-014-008	Central Products	\$36.65	B-023-151	Kuhlmann	\$47.99
A-015-050	Interstate	\$41.85	B-014-044	Walters	\$25.00			
A-017-011	Cream City	\$23.90	B-014-108	Fresno Bev	\$15.51			

“Opener and eBay Trivia”

B-024-020	Iron City (10 In Vaughan Box)	\$52.53	E-004-999	Pepsi=Cola	\$26.00	F-032-001	Hamms (Fair)	\$59.00
B-024-068	Hofbrau	\$22.50	E-004-999	Pepsi=Cola / Louisville	\$51.00	F-503-999	Higman Bros Carthage NY	\$60.75
B-024-999	Coca-Cola Hopkinsville KY	\$34.33	E-004-CAN	Newfoundland Brewery	\$127.49	FBOC-036	Patty Pep (EX) (On Ashtray)	\$576.00
B-033-002	Heileman (Var A)	\$33.00	E-005-999	Coca-Cola Holsapple	\$42.17	FBOC-036	Patty Pep (EX) (On Ashtray) (DNMR)	\$355.00
B-060-003	Stark Tuscarawas	\$49.55	E-005-999	Coca-Cola Sardis MS	\$36.98	FBOC-114	Parrot on Perch (EX)	\$404.00
C-005-015	Wagner	\$67.66	E-005-999	Royal Crown Cola Sumter SC	\$33.00	FBOC-131	Pelican (EX)	\$310.50
C-012-003	Hawaii (EX)	\$68.48	E-006-075	Eulberg	\$12.39	FBOC-420	Teeth (Wilton) (On Ashtray)	\$371.50
C-012-151	Elfenbrau (Spinner) (Mint)	\$31.27	E-006-115	Montgomery	\$59.99	FBOC-423	Skull	\$412.00
C-013-010	Cadillac	\$18.55	E-006-999	Nehi Poughkeepsie NY	\$23.49	FBOC-423	Skull	\$371.00
C-013-071	Miller (100 In Vaughan Box)	\$56.55	E-007-045	Virginia	\$15.49	FBOC-423	Skull (EX) (DNMR)	\$432.00
C-013-071	Miller (100 In Vaughan Box)	\$81.00	E-007-059	Narragansett	\$22.49	G-001-035	Liebert & Obert	\$12.00
C-013-120	Ziegler (EX)	\$51.00	E-008-062	Independent	\$21.28	G-001-040	Robin Hood	\$19.84
C-013-120	Ziegler (Mint)	\$21.76	E-009-037	Krantz	\$22.09	G-005-999	Coca-Cola	\$28.06
C-013-185	Olt	\$14.99	E-009-126	Solano	\$42.99	G-005-999	Delaware Punch	\$21.50
C-013-222	Jung (EX)	\$19.05	E-009-999	Coca-Cola Beatrice NE	\$16.51	G-009-028	Tube City	\$32.05
C-013-235	Jax	\$35.97	E-011-999	Coca-Cola	\$17.67	G-009-028	Tube City (EX)	\$30.97
C-013-320	Eberle (EX)	\$45.60	E-014-074	Engesser	\$124.40	G-021-CAN	Cranbrook Brew LTD	\$29.99
C-013-8UL	Amsterdam	\$36.50	E-014-594	Consumers	\$15.00	G-025-001	Graf	\$13.63
C-017-037	Largay	\$105.00	E-014-670	Yoerg	\$19.00	G-034-999	Hires	\$25.00
C-038-001	Wagner	\$78.50	E-016-008	Deppen	\$31.99	H-001-002	Consumers	\$16.05
D-012-003	Mass	\$18.02	F-004-014	Walters	\$15.65	H-002-012	Columbia (EX)	\$27.99
D-999-999	Cat's Paw	\$42.55	F-004-024	Hamms (BIN)	\$30.00	H-002-074	Wentzler	\$12.01
E-001-032	Joilet Citizens	\$18.16	F-004-999	Pepsi-Cola Waco TX	\$31.00	H-002-077	Abner Drury	\$29.00
E-002-033	Burkhardt	\$27.02	F-005-999	Coca-Cola Magnolia El Paso TX	\$51.51	H-002-188	Salem	\$16.01
E-004-060	Miami Valley	\$15.25	F-006-007	Huebner (Good)	\$68.00	H-002-999	Drink Red Rock Cola	\$17.50
E-004-073	Regal	\$16.50	F-006-070	Fauerbach	\$39.99	H-004-999	Angelus Marshmallows (EX)	\$55.55
E-004-197	Sunrise	\$12.25	F-006-079	Lancaster (Good)	\$31.00	H-007-009	Potosi (EX)	\$29.00
E-004-230	Krug	\$9.99	F-006-081	Muessel	\$27.85	H-007-8UL	Enjoy Marathon Lager	\$28.99
E-004-338	American	\$39.99	F-009-013	Peru Products	\$46.00			
E-004-371	Hygeia	\$52.00						
E-004-999	Coca-Cola / Sterilized Bottles	\$58.58						
E-004-999	Dr Pepper / Same	\$109.11						
E-004-999	Nehi Massillon OH	\$9.82						

“Opener and eBay Trivia”

H-010-999	Walsh Old Celtic Ginger Ale	\$32.99	N-009-999	Pepsi-Cola	\$33.90	O-999-999	(Extra Large Starr No Ad)	\$255.01
I-007-068	Manhattan (also w/ E-4-107)	\$37.00	N-023-006	Pabst	\$18.50	P-003-001	Pabst	\$80.00
I-020-007	Leinenkugel	\$15.07	N-040-001	Miller (EX)	\$31.00	P-007-025	Leisy	\$53.00
K-002-003	Jax	\$51.00	N-040-024	Anhuser-Busch (EX)	\$93.01	P-008-045	American	\$69.75
K-002-004	Blatz (Good)	\$76.55	N-056-003	Busch Bavarian (EX)	\$19.00	P-008-190	Schlitz	\$29.99
L-001-003	Coors	\$20.69	N-086-001	Montana	\$149.00	P-008-8UL	Dostal Bros Iowa City	\$73.85
L-002-009	Strohs	\$202.51	N-501-999	Chero-Cola	\$43.00	P-009-015	Lutz	\$56.60
L-002-012	Windisch-Muhlhauser (EX)	\$87.00	N-8UL-8UL	Hubert Fischer Brewery	\$271.99	P-009-8UL	Blatz (EX)	\$33.00
L-004-008	Joliet	\$52.01	N-999-CAN	Kuntz (Knife w/ Master & Opener Blade)	\$81.00	P-014-004	Sidney	\$42.26
L-005-001	Primo	\$15.49	O-003-001	Valley Forge (MIB)	\$15.50	P-025-003	Anheuser-Busch (EX) (Kastor)	\$440.00
M-002-011	Wieland (EX)	\$92.79	O-004-027	Dicks (EX)	\$43.18	P-025-003	Anheuser-Busch (EX) (Kastor)	\$306.00
M-003-006	Erin-Brew (Green)	\$147.50	O-004-8UL	Budweiser King of Beers	\$169.49	P-025-003	Anheuser-Busch (EX) (Schrade)	\$266.99
M-003-018	Stegmaier (EX)	\$20.50	O-004-999	7 Up (MIB)	\$64.81	P-025-003	Anheuser-Busch (EX) (Schrade)	\$305.00
M-003-028	Victor (EX)	\$32.99	O-004-999	Coca-Cola (MIB)	\$76.55	P-025-003	Anheuser-Busch (EX) w/ Case (Stainless)	\$493.00
M-003-037	Sheridan	\$51.00	O-004-999	Dr Pepper York NE	\$19.50	P-025-003	Anheuser-Busch (Green & Gold Handles) (DNMR)	\$860.00
M-003-CAN	Sheas (EX)	\$46.01	O-004-999	Pepsi-Cola	\$90.00	P-025-003	Anheuser-Busch (MIB)	\$380.00
M-005-002	Flecks (EX)	\$65.01	O-005-028	Miller (USA)	\$67.00	P-025-009	Anheuser-Busch	\$158.05
M-019-003	Narragansett	\$32.00	O-005-999	Frigidaire	\$140.47	P-026-001	American (EX)	\$200.00
M-019-003	Narragansett	\$34.33	O-005-999	Red Rock Cola	\$65.54	P-026-8UL	Anhueser-Busch (Pearl) (Fair)	\$263.00
M-019-8UL	Budweiser (in Bowtie Logo)	\$31.27	O-008-999	Drink Howdy	\$78.99	P-034-001	Schlitz (Mint) (DNMR)	\$446.00
M-019-999	Heineken (Mint)	\$76.01	O-505-999	Orange Crush (w/ Original Box)	\$80.13	P-034-004	Schlitz (Fair)	\$204.50
M-019-999	Heineken (Mint)	\$75.01	O-507-999	Pepsi-Cola	\$56.89	P-038-001	Anheuser-Busch (EX)	\$503.00
M-019-999	Heineken (Mint)	\$8.50	O-508-999	Nesbitts	\$21.50	P-038-001	Anheuser-Busch (Fair)	\$257.01
M-021-001	Rainier	\$36.00	O-508-999	Pepsi-Cola (EX)	\$43.07	P-042-001	Bartholomay	\$57.56
M-060-009	Stag	\$12.05	O-509-999	7 Up	\$38.00	P-044-001	Bartholomay	\$75.00
M-062-001	Schlitz	\$10.95	O-509-999	Cleo Cola	\$21.66	P-045-001	Ballantine	\$200.50
M-073-999	Texaco	\$84.00	O-511-999	Coca-Cola (Hoof)	\$53.55			
M-073-999	Texaco (Good)	\$56.00	O-523-999	Coca-Cola	\$103.50			
M-505-999	Coca-Cola (MIB)	\$59.89						
M-509-000	C & C	\$59.99						
N-005-CAN	Western Bud	\$51.01						
N-009-999	Coca-Cola Oklahoma (Good)	\$36.54						

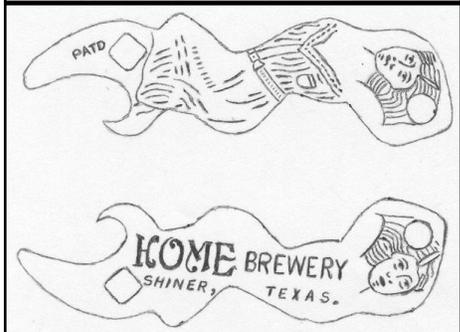
“Opener and eBay Trivia”

P-057-012	Columbia (EX)	\$19.50
P-060-002	Loyalhanna	\$245.58
P-071-002	Budweiser (Good)	\$455.00
P-085-8UL	San Luis Brewery (EX)	\$103.51
P-102-001	Indianapolis	\$124.99
P-117-001	Bohemian Club	\$47.99
P-502-999	Thudium & Cooper Ice	\$120.50
P-503-999	Clicquot Club	\$155.00
Q-008-009	Blatz	\$20.50
R-005-001	Schlitz	\$31.00
Z-Corkscrew	Austria Hagenauer Golfer (w/ Case)	\$604.54
Z-Corkscrew	English 1880 Bak-ers Patent	\$1,250.00
Z-Corkscrew	English Brass Beau Brummel w/ Folding Jointed Worm (DNMR)	\$1,546.00
Z-Corkscrew	English Kings Four Pillar Rack	\$1,445.00
Z-Corkscrew	French 18th Century Steel Cage	\$3,551.00
Z-Corkscrew	French 1919 Le Desire Patent	\$1,687.00
Z-Corkscrew	German 1895 Burger Patent	\$817.45
Z-Corkscrew	German Legs Gesetzlich Geschutzt	\$620.00
Z-Corkscrew	German Mermaid Waiters Tool	\$783.44
Z-Corkscrew	German Rasch 1882 Patent (DNMR)	\$1,388.66
Z-Corkscrew	US 1878 Sperry Patent	\$2,550.00
Z-Corkscrew	US 1878 Tucker Patent	\$1,825.00
Z-Corkscrew	US 1883 Strait Patent	\$689.79

Z-Corkscrew	US 1886 Wood-man Patent	\$1,502.00
Z-Corkscrew	US 1886 Wood-man Patent	\$2,025.00
Z-Corkscrew	US 1890 Tormey Cork Drawer	\$750.00
Z-Corkscrew	US 1891 Hollweg Minature (1 1/2")	\$650.00
Z-Corkscrew	US 1917 Brady U-Neek Patent (DNMR)	\$961.00
Z-Corkscrew	US 1925 Flint Patent Peg & Worm	\$106.50
Z-Corkscrew	US 1932 Bridg-water Patent	\$589.00
Z-Corkscrew	US Boyer Hammer	\$105.53
Z-Corkscrew	US Detroit Patent Ornate Leg	\$2,475.00
Z-Corkscrew	US Sterling Golf bag	\$299.99
Z-Corkscrew	US Syroco Clown (EX)	\$910.00
Z-Corkscrew	US Syroco Golden Knight	\$2,550.00
Z-Corkscrew	US Syroco Monk (Corkscrew Broke Off)	\$405.00
Z-Corkscrew	US Syroco Monk (EX)	\$640.00
Z-Corkscrew	US Walker Wood T Double Cap Lifter w/ Speed Worm	\$250.27
Z-Hagenauer	Golfer Swinging Club	\$93.00

Bottom of the middle column is a very unusual early convention opener, combination bottle opener and key holder for the “Jerusalem Temple Patrol Dallas 1913”. Marked “L. Hausmann & Sons Ltd. N. O. La.”.

To the right is another unusual high relief brass bottle opener that is a cousin to the A-40 Spetember Morn. This one has a woman and man standing back to back with a square gas key. Marked on the back: Ford Mfg. Co. Newark, N. J. Pat. Pend.”. Most likely from the same 1910 time period as the A-40. Anyone seen another?



Elvira McKenzie sent me a bunch of Bill’s old drawings. Bill would draw any ULs at shows and the A-4 is one.

"Opener and eBay Trivia" National Metal Products 1947 Catalog

Bottlers' Bulletin No. 1046 Announcing Three Famous Good-Will Builders Master-Grip* Steel Bottle Openers

— BY —

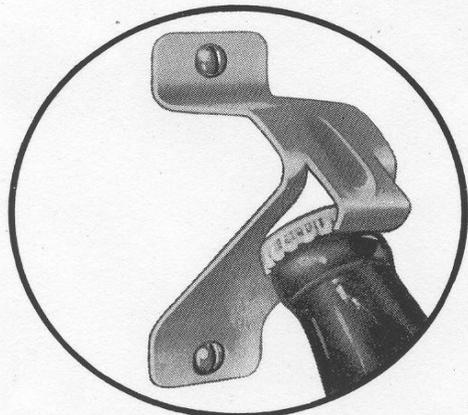
NATIONAL METAL PRODUCTS

STREAMLINED — MODERN — RUSTPROOF
FINEST MATERIALS —
SUPERIOR WORKMANSHIP

Manufactured Especially for
THE BEVERAGE INDUSTRY

Here are bottle openers of high quality and reliability—tested and approved internationally.

Available NOW in unlimited quantities.
ORDER NOW FOR IMMEDIATE DELIVERY.



*Master-Grip — Stationary
Ace Model No. 500 3/5
ACTUAL SIZE

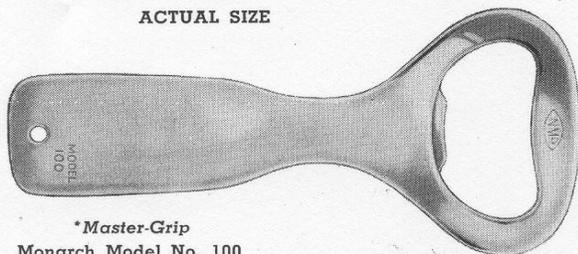
The Perfect Wall Type Opener

Correct principle of design eliminates loss of bottles and contents.

Durable — Safe — Permanent

This efficient and dependable, newly designed, opener is made of one piece heavy gauge steel, cadmium plated. Screws furnished

ACTUAL SIZE

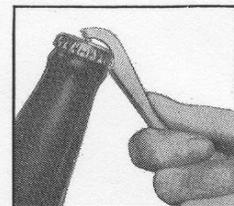


*Master-Grip
Monarch Model No. 100

Extra Heavy Duty Opener

The Old Reliable, a favorite of millions 'round the world. Nickel plated and built to last.

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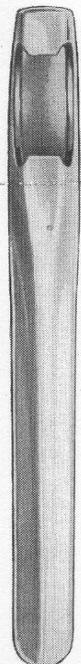
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DOWN
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*Master-Grip
Century Model No. 200

For All Types
Beverage and
Vacuum Bottles,
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Entirely New and Different. Works Like Magic — Convenient Size. Unequaled performance and dependability. Chromlite finish.

ALL MODELS IMPRINTED TO ORDER

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NATIONAL METAL PRODUCTS

(SALES DIVISION)

*TRADE NAME

608 FORD BUILDING -- -- DETROIT 26, MICHIGAN

“Opener and eBay Trivia” National Metal Products 1947 Price List

Important Announcement!

The following price list becomes effective August 1, 1947. This list shall supercede any previously published by National Metal Products.

BOTTLERS AND ADVERTISERS NET PRICE LIST

All discounts have been deducted from these prices for your convenience

MODEL NUMBER 100

Quantity	Price	Imprint Charge
1,000	\$31.20 Per M	No imprinting on orders less than 5000
2,400	29.50 Per M	
5,000	28.35 Per M	\$2.25 Per M
10,000	25.45 Per M	1.85 Per M
25,000	24.25 Per M	1.70 Per M
50,000	22.95 Per M	1.60 Per M

Imprint on One side only—Imprinting not to exceed two lines of type sixteen letters per line, spacing between words counts as one letter. Gothic style type only.

Packing 100 in a box, 2,400 per carton. Delivery approximately 10 days.

MODEL NUMBER 200

Quantity	Price	Imprint Charge
1,000	\$30.40 Per M	No imprinting on orders less than 5000
2,400	28.75 Per M	
5,000	27.60 Per M	\$2.25 Per M
10,000	24.85 Per M	1.85 Per M
25,000	23.55 Per M	1.70 Per M
50,000	22.35 Per M	1.60 Per M

Imprint on Two Sides—Imprinting not to exceed one line each side, sixteen letters per line, spacing between words counts as one letter. Gothic style type only.

Packing 100 in a box, 2,400 per carton. Delivery approximately 10 days.

MODEL NUMBER 300

Quantity	Price	Imprint Charge
1,000	\$27.40 Per M	No imprinting on orders less than 5000
2,400	25.90 Per M	
5,000	24.85 Per M	\$2.25 Per M
10,000	22.35 Per M	1.85 Per M
25,000	21.20 Per M	1.70 Per M
50,000	20.15 Per M	1.60 Per M

SPECIAL IMPRINT PLATE required on all imprint orders on this model. Standard type set up cannot be made. For our estimate of imprint plate cost submit your design or copy.

MODEL NUMBER 500

Quantity	Price	Imprint Charge
1 Gross	\$16.85 Per Gross	No imprinting on orders less than Eight Gross
2 Gross	14.40 Per Gross	
5 Gross	13.45 Per Gross	
8 Gross or over	13.05 Per Gross	\$2.88 Per Gross

Imprint not to exceed three lines, eight letters per line, spacing between words counts as one letter. Gothic style type only.

SPECIAL IMPRINT PLATES. We can reproduce your Trade-Mark or Label on imprint orders at manufacturing cost for imprint plate. Submit design for estimate. Delivery on special imprint orders three to four weeks.

TERMS: 2% 10 days, Net 30 days, F. O. B. Shipping Point, Detroit, Michigan. Imprint orders not subject to cancellation. Print copy plainly on purchase order, we cannot be held responsible for incorrect or misspelled copy. Prices subject to change without notice.

FORWARD YOUR ORDER TO

NATIONAL METAL PRODUCTS

294 ST. AUBIN AVENUE

• DETROIT 7, MICHIGAN

JFO and OTHER CLUBS (Newsletter Name in Italics All Clubs Offer an Annual Convention)

American Breweriana Association (ABA): *American Breweriana Journal* (bi-monthly) on breweriana collecting. Dues \$25.00/year. Chris Galloway, Recording Secretary, P.O. Box 11157, Pueblo CO 81001

Canadian Brewerianist: *The Canadian Brewerianist* (bi-monthly) on Canadian Breweriana collecting. Dues \$21.00/year (US Funds). Loren Newman, 2978 Lakeview Trail, Bright's Grove, Ontario, CANADA, N0N 1C0

Canadian Corkscrew Collectors Club (CCCC): *The Quarterly Worme* (quarterly) on corkscrew collecting. Dues \$30.00/year. Milt Becker, PO Box 9863, Englewood NJ 07631

East Coast Breweriana Association (ECBA): *The Keg* (quarterly) on breweriana collecting. Dues \$25.00/year. ECBA, PO Box 64, Chapel Hill NC 27514

Figural Bottle Opener Club (FBOC): *The Opener* (quarterly) on cast iron openers. Color guide book: \$23.85/Non Members or \$18.85/Members. Dues \$20.00/year. Lyle Moreland, 864 Jeanette Ave, Baltimore MD 21222

Just For Openers (JFO): *Just For Openers* (quarterly) on all areas of opener collecting (with auction each issue). Dues \$20.00/year. John Stanley, PO Box 64, Chapel Hill NC 27514-0064

National Association Breweriana Advertising (NABA): *The Breweriana Collector* (quarterly) on breweriana collecting. Dues \$25.00/year. NABA, PO Box 64, Chapel Hill NC 27514-0064

SHOWS & CONVENTIONS (Sources For Openers and Corkscrews)

2005 Feb 16-19 – 25th Annual Blue & Gray Breweriana Show – Ramada Inn Holidrome Fredricksburg VA – All JFO Members Welcomed. Contact: John Fisher, PO Box 953, Benedict MD 20612-0953, (301) 274-3340

2005 Mar 13 – Annual Spring Breweriana Show – Sokol Hall 2234 S 13th St Omaha NE – 9AM to 3PM — Saturday Night Hospitality Room Comfort Inn (I-80 & 13th St Exit) — JFO Members Welcomed. Contact John Mlady (402) 345-7909

2005 Apr 13-16 – 27th Annual Just For Openers Convention – Double Tree Guest Suites 7270 Cedar St Omaha NE – All Opener / Corkscrew / Breweriana Collectors Welcomed.
Contact: John Stanley, PO Box 64, Chapel Hill NC 27514-0064 E-Mail jfo@mindspring.com

2005 Jun 14-18 – 24th Annual ABA Convention – Rochester MN – ABA Members Only Only (Saturday Public Show). Contact Stan Galloway, Executive Director, P.O. Box 11157, Pueblo CO 81001

2005 Jul 13-16 – 33rd Annual ECBA Convention – Ramada on the Square Wilkes-Barre PA – ECBA Members Only (Saturday Public Show). Contact John Stanley, PO Box 64, Chapel Hill NC 27514-0064, (919) 419-1546

2005 Aug 3-7– 34th Annual NABA Convention – Marriott South Bend IN – NABA Members Only (Saturday Public Show). Contact John Stanley, PO Box 64, Chapel Hill NC 27514-0064, (919) 419-1546

2005 Sep 10 – 10th Annual K.C. Antique Bottle & Breweriana Show, (American Legion Hall, 499 SW Highway 7, Blue Springs MO). Saturday Show 9AM to 3PM.
Contact H. James Maxwell, 1050 W Blue Ridge Blvd, Kansas City MO 64145, (816) 942-0291 hjmesq@kc.rr.com

2005 Sep 22-24 – 23rd Annual Midwest Breweriana Show – Mid America Center Council Bluffs IA – JFO Members Welcomed. Contact John Mlady (402) 345-7909 or Bill Baburek, (888) 569-7924 E-Mail bjbaburek@cox.net



M-134-UL National Brewery St Louis Mo. Unfortunately not, as this one had the nail removed (right) and the shaft hole plugged (middle). For \$10, a good filler.

WANTED (Please remember there is no charge for Ads)

Swap Openers: Trade List for Trade List. Scott Sherman, W5268 Quarry Rd Appleton WI 54913, (920) 954-1168

Golden Glow Openers: A-1-9, B-23-149, E-14-787, O-4-22 & A-12-12 Grace Bros. Also any Breweriana from Rainier Brewing Co (Seattle WA, LA CA, SF CA), Golden West Brewing Co of Oakland CA & Port Townsend Brewing Co. of Port Townsend WA. Buy/Trade. John Cartwright, 1548 Via Arroyo, Paso Robles CA 93446, (805) 226-9270

A-3-19 Stone Malt Akron. Great Trades or Buy. Jeb Burruss, 318 Lost Oak Dr, Canyon Lake TX 78133, (830) 899-7241

A-22-1 Ballantine. Great Trades Available. Jack Ford, 5351 Boyd Ave, Oakland CA 94618, (510) 655-5393

A-9s: 8 Eureka, 21 Amber, 26 Penn, 46 Tivoli, 29 Waldorf, B-9-2 Salinas, B-9-10 Ambrosia, B-7 (Beer), B-22 (Beer), B-31-7 Billings, B-31-8 Valley Brew, B-31-UL Bellingham Bay, C-21-6 Grand Rapids, D-16-1 New Kentucky, E-17s: 1 American, 7 ISD, 9 Everett, 12 Lion, G-1s: 2 Berghoff (Bottle), 27 Alpen Brau, 31 Griesedieck Bros, 51 Lubeck, 53 Poth, 65 Southern Pacific, 68 Glennon, 69 Leidiger 3-V Bev, 70 Fox Lake, G-5s: 2,9,18,22,23,27,28,29,33,39,40,45,46,48,50, H-1s: 8,12,21,24,26,27,31,34,35,39,42,44, O-1-2 Leidigers John Stanley, PO Box 64, Chapel Hill NC 27514

A-17 "Wilber Brewery" & P-8 Corkscrew "Omaha Brewing Association" (EX Cond. Only). Will purchase outright. John Mlady, 1506 S 25th St, Omaha NE 68105-2611, (402) 345-7909

A-43-Dixie. (Buying). Marc Benjamin, 167 Nixon Beach Rd, Edenton NC 27932, (919) 482-2099

B-45, B-66, I-7, P-72, P-100, R-14 types with a Corkscrew (Beer/Non-Beer) & Silver Top Beer Openers. Herb Danziger, 550 Cherry Ct, Birmingham MI 48009-1459, (810) 646-9470

Beverwyck-B-18-499, B-21-147, C-10-48, E-9-87, F-6-87, I-2-2, I-14-1, J-5-5a, Dobler-I-11-232, I-18-6, Fitzgerald-C-20-12, I-12-23, I-18-9, Hedrick-E-9-55, Hinckel-P-30-1, Quandt-P-8-118, P-35-2, Stanton-A-20-13, C-12-103, C-18-24, Isengart-E-8-59, Stoll-B-18-380, E-8-107, Misc-A-28-40. Buying. Bill Laraway, 627 Kenwood Ave, Delmar NY 12054

"E"s! Have Trade List (Various Types) or Will Buy. Top 10 List: E-6-208 Old Lancaster, E-14-832 Uneeda, E-7-77 Lima, E-4-207 Yosemite, E-14-626 Modesto, E-16-11 Ganser, E-18-4 American, E-8 #24 & #25 New Braunfels, E-23-11 Evansville. Larry Moter, 10149 Michaels Rd, Woodford VA 22580, (804) 448-3928 E-Mail acneca@aol.com

Bond and Lillard Openers (would like to buy). Have A-29, would like any others. Lillard is a family name. George Love, 4301 Forest Plaza Dr, Hixson TN 37343, (423) 877-6006

E-2-19 Yuengling Por-Tor (HELP!!!!) Harold Queen, 1001 Centre Ave, Jim Thorpe PA 18229, (717) 325-2612

"E" Type Openers Wanted. Will Trade my "C", "E" and "I" Types. Send trade list and I'll send my list. Ralph Tewksbury, 84 Wildwood Dr, Parkersburg WV 26101 (304) 863-3627

Wanted I-2s # 1 Atlas, 2 Beverwyck, 3 Drewrys, 7 Mitchell, J-8s #13 Ballantine, 14 DuBois. Cash or Trade. Ben Hoffman, 213 Simmons Rd, Perkiomenville PA 18704, (610) 287-8243 or Email benbey@netcarrier.com

B-2-22 Haenle, B-22-94 Haenhle, G-3-14 Silver Foam, also "I-5"s, "E-14"s, "B-24"s, "G-1"s. Send for Want List. John Patton, 9224 Sugarloaf Dr, Redding CA 96001

Will Buy or Trade from My Collection for these Openers: I-7-45 Anheuser-Busch Dry Malt, I-7-46 Berghoff, I-7-37 Schaefer, E-11-18 Arrow, H-6-1 Blatz, H-6-3 Olympia, H-6-4 Pabst, H-6-9 Pabst. Tom Gormally, 22555 Cardiff Dr, Santa Clarita CA 91350, 661-291-1392

I-7 Roger Williams to complete I-7 Collection. Extensive trade list or cash. Hale Milano, 506 Springhouse Road, Camp Hill PA 17011-1454, (717) 737-5067

O-5 Beer & Soda. Have several mint M-18 Budweiser to Trade or Pay Cash if Price is Right. C J Coursey, 2865 Fleetwood Cove, Greenville MS 38701-8015, (662) 332-4060

Atlas Prager Openers: A-21-46, A-21-69, B-24-58, B-24-103, B-28-2, E-5-70, E-7-1, E-8-32, E-14-755, E-14-657, E-14-719, F-4-36, H-2-166, N-10-6, N-10-7, O-8-3, O-8-17, P-66-4. Will Buy . Dave Lendy, 1927 Allen Dr, Geneva IL 60134, (630) 208-6950

Bottle Shaped and/or Openers with Bottle on them. Gary Deachman, PO Box 438, North Woodstock NH 03262

Chester PA Openers: B-18-192 Peerless, B-21-557 Haser, C-12-71 Chester, P-7-46 Stoeckle, and A-17-14 & A-43-3 Soda Openers with ad for "Penn Brand". Joseph Knapp, 211-A Berbro Ave, Upper Darby PA 19082, (610) 352-5055

Cigar Box Openers: HT-5---SHM-2,6,13---DHM-13,15---RBO-1---HKH-7,9---HOR-3---RND-13---SQR-4---NL-6---BB-13,16,17,18---PKT-1,2,5,6,8,9,10---SEP-9---MIS-5,8. Ken Hoesch, PO Box 299, Zeeland MI 49464-0299

Hartford, Connecticut Openers & Breweriana Wanted, esp. E-8-61 Fischer & P-17-4 Columbia. Also general CT and New England Beer Openers. Edward Johnson, 1300 Poquonock Ave, Windsor CT 06095, johnsoned1777@hotmail.com

Corkscrews-Cork Pullers-Syroco (especially Golden Knight and Clown)-Early US Patents-Anything Unusual. Have many corkscrews to trade or Pay a Competitive Price. Please send description, sketch, photocopy, etc to Paul Luchsinger, 1126 Wishart Place, Hermitage PA 16148 (Tel/Fax 724-346-2331)

Corkscrews & Tin Can Openers: Beer Openers for Trade. Joe Young, 36 S. Weston Ave., Elgin IL (847) 695-0108

Corkscrews, Beer Advertising Letter Openers, Beer Advertising Knives, & Postcards depicting Corkscrews. Please send description, photo, sketch, photocopy, or tracing of what you have and advise price wanted. Don Bull, PO Box 596, Wirtz VA 24184, (540) 721-1128, E-Mail corkscrew@bullworks.net

WANTED (Please remember there is no charge for Ads)

Corkscrews: Esp. Walker's "Waiters & Hallboys" and old Williamson wire shafted "T"s with attachments to wood handle (such as brushes/wire cutters). John Vlossak, 1044 East Eldorado St., Appleton WI 54911, (414) 739-2789

Figural Corkscrews and any WASHINGTON D.C. Openers and/or Corkscrews. Sandra Emme, PO Box 1454, Upper Marlboro MD 20773, (301) 627-8207

Openers from **Jamestown Brewing Co, Kuhn's Beer, Chau-tauqua Brew, Monessen, PA, Independent Brewing Co, Schaefer, & all Cleveland Beers.** Ed Schaefer, 6612 Tannin Ln Apt B, Naples FL 34109, (941) 254-8828

Joliet IL Openers: Citizens: B-14-97, C-17-69, E-1-32, E-3-12, E-4-175, K-5-6, O-10-1, P-121-1, Porter: A-17-24, B-18-618, B-21-198, B-21-199, B-21-561, F-6-9, F-6-73, Sehrings: B-18-587, G-9-39. John Bitterman, E-Mail jebitter@aol.com

Minnesota Openers: A-1-73, A-4-19, A-14-2, A-21,63,77,120, 128, A-23-9, A-29-22, A-33-5,7, A-45-1, B-7-3,21, B-13-12, O-1-1, O-2-14, O-6-4, O-20-1, P-7-13, P-22-5, P-146-1. Pat Stambaugh, 718 S Lakeshore Dr, Lake City MN 55401

"M-1 & M-2" Lithographed Openers (Excellent Condition Only). Openers/Related Items to any Jung Breweries. Paul Jung, PO Box 425, Bechtelsville PA 19505, (610) 367-0239

Montana & Idaho Beer/Brewery Openers & other Breweriana. Also looking for H-8 & L-1 Openers to complete collection. Steve Armstrong, PO Box 741, Kamiah ID 83536, E-Mail sunset@cybrquest.com

Montana Openers-Corkscrews: I need 39 of the 211 in the JFO Handbook. A-21-84,A-43-5,A-45-1,A-45-2---B-5-29,B-18-370,B-18-479,B-18-481,B-18-331,B-18-538,B-21-471,B-21-142,B-21-488,B-21-522,B-22-112,B-52-5---E-1-52,E-2-29,E-4-325,E-9-29,E-13-29---F-8-9---M-29-63---N-38-4---P-7-41,P-8-160,P-8-56,P-17-11,P-18-3,P-18-6,P-62-2,P-66-6,P-83-1. Will trade or purchase. Also interested in any Montana advertising openers (non-Beer). Bill Pattie, PO Box 1126, Big Timber MT 59011, (406) 932-5422

New York State Openers: E-4-345 Koch, G-1-67 Hupfel. Will Buy or Trade. Mark Barren, 6141 Tachi Dr., Newfane NY 14108-9517, (716) 778-9724

J-6s: 2-4-8-15-16-17-18-19-21-22-23-25-27-28-29-33-35-36-37-39-40-42-43-45-46-47, Will Pay \$4 Each plus Postage. Ollie Hibbeler, 535 Villa Piazza Ct, O'Fallon MO 63366

Pinney Beverage Items Wanted: Pens & Pencils, Bottle & Can Openers, Any item imprinted with **Pinney Beverage Company, Salt Lake City, Utah.** Dave Pinney, 1766 Red Barn Road, Encinitas CA 92024, (760) 753-8151, Email: davecent@tmisnet.com

Rahr Malting Company: Looking for openers or any items. John Seidl, 4324 Granby Way, Marietta GA 30062, (404) 631-2334, E-Mail jseidl@dc.com

Schlitz Openers: A-7-22, A-20-52,42,35,51, A-21-58,8,115,79, A-23-7, A-29-58, A-35-30,45, A-53-6, plus A-17-27 Rahr. Will

buy or possibly trade. Mike Krejci, W19103 Lake St, Aniwa WI 54408, (715) 449-3523, E-Mail pigpen1952@yahoo.com

Help!!! need 9 of 45 known Spokane, Washington Openers to complete collection: B-13-61 Bohemian Club, B-14-109 Spokane, E-3-58 Bohemian Club, E-6-137 Golden Age, E-7-6 Gilt Top, E-14-475 Bohemian Club, N-44-1 Inland & P-19-16 New York. Will trade heavy or pay your price. Nick Johnson, 4708 Spiser Ln, Wichita Falls TX 76302, (940) 322-1696

Adler Brau Openers: B-18-491, E-4-262, H-11-1, I-17-259, N-83-1. D-9 Openers: #3, 5,9,10, 12, 14, 15, 16, 17, 18, 19. Also Looking for H-7 & H-11 Openers. Russ Adler, W11307 Cty Rd V, Lodi WI 53555-9628, (608) 592-5766

Starr Openers to trade, send for current list. Don Stinson, PO Box 105, 143 Haskins Point Road, Seeley's Bay, Ontario Canada, K0H 2N0, (613) 387-3100, Email: rideaubreeze@bellnet.ca

I-7 Vaughan's Quick & Easy, I-7 45,82,46,63,64,79,78,54,68, 30,55,34,56,57,58,39,72,81. Will Trade other I-7s. Jim Pokrywha, 279 Pearl St, Seymour CT 06483, jppokrywka@aol.com

Wisconsin Brewery Openers: Knapstein, Hortonville, Princeton, Hochgreve, Bleser, Shawano & Rahr; esp A-17-27 Rahr. Dan Mayville, E7446 County Road H, Fremont WI 54940-9747



Just For Openers "Auction Guidelines"

Please Note: Fee of 20% Will Be Charged on Consignments

This auction is a service to members of JFO. Submit consignments by sending a graded inventory list. Reasonable minimum bids can be established for good items. Any openers submitted for the auction should have a minimum value of \$3.00. Money realized will be sent 4 to 5 weeks after closing date.

Write First Before Sending Consignment Items. When Bidding Please! give the Lot Number and a Short Description with each bid.

Remember to at least sign your name on each auction page and keep a copy.

SEND IN YOUR BID SHEETS EARLY DO NOT WAIT!!!

SELLING (Please remember there is no charge for Ads)

Beer Openers For Sale. Send SASE for List. Ed Eichhorn, 2010 Sandia Ct, Lusby MD 20657-4018

JFO Back Issues: 1978-2003 \$50 or 1994-2003 (\$30) (US Shipping Only) John Stanley, PO Box 64, Chapel Hill NC 27514

"American Breweries II": by Dale Van Wieren. **Over 18,000 entries for nearly 8,000 brewing firms, tracing names, addresses, and dates of operation. (\$19 Priority Mail).** John Stanley, PO Box 64, Chapel Hill NC 27514

2004 Handbook of United States Beer Advertising Openers and Corkscrews (contains 15,000 Listings & pictures 1100 Types (Black & White Copies)) . \$20 sent priority mail. John Stanley, PO Box 64, Chapel Hill NC 27514

"Just For Openers" "A Guide to Beer, Soda, & Other Openers" by Donald A. Bull & John R. Stanley, 160 Pages, 380 Color Pictures, \$26.95 plus \$3.95 shipping (US Only). Bullworks, PO Box 596, Wirtz VA 24184

"Soda Advertising Openers" by Donald A. Bull & John R. Stanley, 160 Pages, Over 275 Color Pictures & 2500 Listings, \$26.95 plus \$3.95 shipping (US Only). Bullworks, PO Box 596, Wirtz VA 24184

"Beer Advertising: Knives, Letter Openers, Ice Picks, Cigar Cutters and More" by Donald A. Bull, 180 Pages, Over 500 Color Pictures, \$26.95 plus \$3.95 shipping (US Only). Bullworks, PO Box 596, Wirtz VA 24184

"The Ultimate Corkscrew Book" by Donald A. Bull, Hardcover Book Weighs 5 Lbs, 744 Color Photographs, 3746 Corkscrews with Values, \$75.00 plus \$8.80 shipping (US Only). Bullworks, PO Box 596, Wirtz VA 24184

"Bull's Pocket Guide to Corkscrews" by Donald A. Bull, 190 Pages, Over 200 Color Photographs, 942 Corkscrews with Values, \$18.00 plus \$3.95 shipping (US Only). Bullworks, PO Box 596, Wirtz VA 24184

"Boxes Full of Corkscrews" by Donald A. Bull, 236 Pages, Over 836 Color Photographs, 95% New Information with Values, \$47.95 plus \$7.70 shipping (US Only). Bullworks, PO Box 596, Wirtz VA 24184

"ANRI Woodcarvings: Bottle Stoppers, Corkscrews, Nutcrackers, Toothpick Holders, Smoking Accessories and More" by Philly Rains and Donald A. Bull, 272 Pages, Over 800 Color Photographs picturing more than 2500 ANRI Carvings with detailed information, \$62.95 plus \$7.70 shipping (US Only). Bullworks, PO Box 596, Wirtz VA 24184

"Hometown Beer - A History of Kansas City's Breweries" by H James Maxwell & Bob Sullivan Jr, Hardcover Book with 300 Pages, 585 Pictures (352 in Color) and Illustrations, \$39.95 (New Reduced Price) Postpaid in US.
H. James Maxwell, 1050 West Blue Ridge Blvd, Kansas City MO 64145-1216

"Figural Bottle Openers Identification Guide" by FBOC Club, 148 Pages, 67 Color Pages, with Rarity Guide, \$20.00 plus \$3.85 priority mail shipping (US Only). Lyle Moreland, 864 Jeanette Ave, Baltimore MD 21222

Newsletter Content and Deadlines for Sending in Articles and Receiving Newsletter

	January Issue	April Issue	July Issue	October Issue
Newsletter Content	New Additions to Handbook	Membership Directory	Convention Highlights	New Discoveries
Articles	December 1st	March 1st	June 1st	September 1st
To Members By	January 31st	April 30th	July 31st	October 31st

JFO AUCTION GUIDELINES

Send Bids To: John Stanley, PO Box 64 Chapel Hill NC 27514

Auction Rules

(Note: No Phone Bidding)

- 1) \$1.00 Minimum Bid on Each Lot, Only 1 Bid per Lot Allowed
- 2) Openers Sold to Highest Bidder (Identical Bids: Earliest Post-marked Bid Wins)

- 3) 7 Days to Return Openers if Not Satisfied, Shipping and Handling Extra
- 4) Openers Shipped Upon Payment (Please Pay within 7 Days of receiving Invoice) (Please make checks payable to: John Stanley)
- 5) Results Shown Next JFO Issue (Winning Bidders receive Results with Invoice)

Grading (G):

1-Poor 2-Fair 4-Good 6-Very Good 8-Excellent 9/10-Near Mint to Mint

(UL-Unlisted in 2003 Handbook (Full Wording Will Be Given) 999-Non USA Beer)

JFO # & Key Words (Brewery or Beer Name from Full Description) from 2004 Handbook of United States Beer Advertising Openers and Corkscrews

Results of July 2004 JFO Auction Closing August 18, 2004 Thanks to all 30 Bidders

1	A-002-999	Nelson Bruley Bar Wauraca, Wisc	4	15.00	25	B-014-019	Goetz MO	4	2.51	58	B-014-142	Hagen-Becker MN	4	10.00
2	A-005-023	Western Malt OH	4	6.15	26	B-014-022	Golden Glow CA (Wrong)	4	30.00	59	B-014-171	Krueger NJ	6	7.10
3	A-005-036	Main Malt	2	12.51	27	B-014-023	Golden Glow CA	4	6.25	60	B-014-176	Red Sun	6	14.30
4	A-005-079	Western Malt OH	2	10.00	28	B-014-024	Grand Prize TX	9	8.10	61	B-014-181	Marathon City WI	6	30.00
5	A-005-081	Better Brew	2	10.00	29	B-014-025	Grand Prize TX	4	4.01	62	B-014-182	Fitgers MN	4	30.00
6	A-005-108	High Grade (Opener End Filed)	4	10.00	30	B-014-027	Hamms MN	6	6.51	63	B-014-189	Edwards Malt OR	6	14.30
7	A-005-999	Drink O-K Beverages	4	10.00	31	B-014-028	Hauenstein MN	2	5.01	64	B-018-041	Kazmaier PA	4	12.30
8	A-005-UL	ZHRINGER MALT PRODUCTS CO. 514—12TH ST. MILWAUKEE, WIS.	4	12.00	32	B-014-029	Hoosier IN	2	4.25	65	B-018-061	Piels NY	6	5.76
9	A-013-999	Blank No Ad	6	12.26	33	B-014-030	K & S (Block) IN	6	8.08	66	B-018-427	Sprenger PA	4	6.50
10	A-021-072	Falstaff Stag	8	23.01	34	B-014-030	K & S (Script) IN	4	6.90	67	B-018-473	Erie PA	2	6.02
11	A-034-002	7th St Malt (Min \$75)	6	0.00	35	B-014-033	Manitowoc Prod WI	4	4.00	68	B-018-999	Kutztown Bottling Works	9	10.00
12	B-001-005	Pittsburgh (Brass) PA	6	27.51	36	B-014-037	Pittsburgh PA	4	3.51	69	B-018-CAN	Key To Calgary Beer	6	10.00
13	B-001-005	Pittsburgh (Steel) PA	6	32.51	37	B-014-038	Pittsburgh PA	4	3.51	70	B-021-115	Kazmaier PA	6	50.00
14	B-002-001	Blatz (Brass) WI	2	17.51	38	B-014-039	Mathie-Ruder WI	6	6.01	71	B-021-129	Pilsener OH	6	13.01
15	B-002-004	Feigenspan (Brass) NJ	6	27.51	39	B-014-041	Schmidt MN	6	3.01	72	B-023-003	Blumer WI	6	6.65
16	B-002-007	Krug (Brass) NE	4	23.01	40	B-014-047	Alpen Brau MO	6	4.01	73	B-023-008	Ehret NY	4	6.65
17	B-002-028	Feigenspan NJ	2	30.00	41	B-014-051	Graf WI	4	5.75	74	B-023-010	Golden Glow WI	6	7.01
18	B-002-033	Old Style WI	6	22.51	42	B-014-054	Kingsbury WI	8	3.51	75	B-023-015	Kessler MT	6	16.05
19	B-004-002	Scheidt (Steel) PA	6	25.01	43	B-014-055	Minneapolis MN	4	4.01	76	B-023-017	Mausner IN	4	6.65
20	B-014-003	Berghoff IN	8	5.51	44	B-014-068	Marathon City WI	4	6.01	77	B-023-018	Miller WI	6	3.00
21	B-014-012	E B Blue MI	6	5.51	45	B-014-069	Pickwick MA	6	10.00	78	B-023-020	Miller WI	8	3.51
22	B-014-014	Frankenmuth MI	6	6.01	46	B-014-075	Berghoff IN	6	7.10	79	B-023-022	Old Style WI	4	7.00
23	B-014-015	Franklin OH	8	8.08	47	B-014-085	Gluek MN	8	3.50	80	B-023-023	Chief Oshlosh WI	4	6.65
24	B-014-018	Goebel MI	2	4.25	48	B-014-086	Gluek MN	6	5.50	81	B-023-025	Piels NY	8	6.65
					49	B-014-090	Goetz MO	8	4.01	82	B-023-029	Terre Haute IN	4	6.65
					50	B-014-092	Golden Glow CA	8	8.10	83	B-023-033	Blumer WI	6	6.65
					51	B-014-100	Manitowoc Prod WI	4	6.25	84	B-023-034	Brucks OH	4	6.65
					52	B-014-110	Goetz MO	6	3.65	85	B-023-043	Minnehaha MN	6	16.15
					53	B-014-114	Hoster-Columbus	4	6.50	86	B-023-045	Blue Ribbon TX	8	10.00
					54	B-014-118	Sand Springs MA	4	2.01	87	B-023-048	Tuscora OH	4	6.65
					55	B-014-119	Zoeller IA	6	8.08	88	B-023-054	Gluek MN	6	6.65
					56	B-014-131	Old Anchor PA	6	8.08	89	B-023-059	Atlas IL	2	6.01
					57	B-014-141	Hagen-Becker MN	4	6.05	90	B-023-062	Brucks OH	6	4.01
										91	B-023-071	Jung WI	9	11.00
										92	B-023-073	C & J Michel WI	2	6.01

Results of July 2004 JFO Auction Closing August 18, 2004 Thanks to all 30 Bidders

188	E-014-001	A B C (Copper) CA	8	2.80	219	E-014-072	Effinger WI	8	1.65	256	E-014-441	Sheridan WY	6	10.78
189	E-014-004	Acme CA	6	2.80	220	E-014-075	Enterprise MA	6	7.05	257	E-014-465	Billings MT	8	6.05
190	E-014-005	Acme CA	6	2.80	221	E-014-080	F & S PA	6	0.45	258	E-014-470	Blatz WI	6	0.45
191	E-014-006	Acme CA	6	2.80	222	E-014-081	Falstaff MO	6	1.65	259	E-014-473	Blitz-Weinhard (Copper) OR	6	2.80
192	E-014-007	Altes CA	8	2.80	223	E-014-249	San Antonio TX	6	2.80	260	E-014-481	Cold Spring	6	7.05
193	E-014-009	American MD	2	0.45	224	E-014-251	San Antonio TX	4	1.65	261	E-014-487	Dixie LA	4	5.50
194	E-014-014	Bavarian KY	6	2.80	225	E-014-253	Scheidt PA	6	0.45	262	E-014-488	Dubois PA	6	5.50
195	E-014-015	Bavarian (Var A) KY	6	0.45	226	E-014-256	Schlitz WI	6	3.10	263	E-014-489	Eastside (Copper) CA	8	5.35
196	E-014-015	Bavarian (Var B) KY	6	0.45	227	E-014-257	Schlitz WI	6	3.10	264	E-014-493	Falstaff	6	5.05
197	E-014-019	Becker WY	4	1.65	228	E-014-258	Schlitz WI	6	3.10	265	E-014-544	St Claire CA	6	7.05
198	E-014-021	Beverwyck NY	4	0.45	229	E-014-259	Schmidt MN	9	2.00	266	E-014-546	Schells (Copper) MN	8	7.05
199	E-014-022	Billings MT	6	3.26	230	E-014-260	Schmidt MN	6	2.00	267	E-014-547	Schells MN	8	3.00
200	E-014-024	Blackhawk IA	2	4.05	231	E-014-261	Schmidt MN	6	4.78	268	E-014-579	American MD	6	2.80
201	E-014-026	Blatz WI	4	0.45	232	E-014-264	Schmidts PA	9	2.80	269	E-014-583	Anaconda MT	6	4.95
202	E-014-028	Bobbie WI	6	1.65	233	E-014-266	Sheridan (Copper) WY	6	1.65	270	E-014-584	Becker WY	8	7.05
203	E-014-032	Brucks OH	6	2.80	234	E-014-270	Sioux City IA	4	4.15	271	E-014-600	Bechaud WI	6	13.05
204	E-014-033	Bub MN	8	6.10	235	E-014-272	Standard NY	8	2.80	272	E-014-700	Sioux City IA	6	7.05
205	E-014-037	Burgermeister CA	6	5.00	236	E-014-286	Trommers (Var A) NY	6	2.80	273	E-014-703	Enterprise MA	6	5.25
206	E-014-039	Butte MT	6	2.80	237	E-014-309	Acme CA	6	2.80	274	E-014-778	Eichler NY	2	7.05
207	E-014-043	Casper MT	8	8.00	238	E-014-315	Balboa CA	6	5.00	275	E-014-822	Schmidt MN	6	2.80
208	E-014-045	Cold Spring MA	6	6.05	239	E-014-318	Becker WY	6	4.05	276	E-014-823	Duquesne PA	4	3.50
209	E-014-047	Cooks IN	8	2.80	240	E-014-319	Becker WY	6	5.20	277	G-003-003	Hams MN	9	6.78
210	E-014-050	Coors (Var B) CO	8	0.45	241	E-014-322	Blatz WI	4	1.65	278	G-005-001	Blatz WI	4	6.78
211	E-014-051	Coors CO	8	2.80	242	E-014-325	Bobbie WI	6	3.10	279	G-005-010	Schlitz NY	6	12.78
212	E-014-052	Coors (Copper) CO	6	2.80	243	E-014-326	Bobbie WI	6	11.10	280	G-005-038	Bay City (Block) MI	6	17.78
213	E-014-056	Dallas-Fort Worth TX	6	2.80	244	E-014-332	Anheuser- Busch MO	6	4.75	281	G-013-013	Nevin-Frank MT	6	14.03
214	E-014-057	Dawson MA	6	5.05	245	E-014-333	Budweiser MO	8	2.80	282	G-018-001	Coors CO	6	10.65
215	E-014-058	Delmarva DE	6	2.80	246	E-014-334	Buffalo CA	6	7.05	283	G-020-001	Strohs MI	8	6.51
216	E-014-060	Dubois PA	6	5.15	247	E-014-339	Chester PA	6	2.80	284	G-023-001	Olympia WA	8	5.50
217	E-014-068	Eastside CA	8	2.80	248	E-014-343	Coopers PA	8	2.80	285	G-024-002	Coors CO	6	3.77
218	E-014-069	Eastside CA	6	2.80	249	E-014-347	Diehl OH	9	2.80	286	H-002-026	Koehler PA	4	0.45
					250	E-014-351	Drewrys IN	6	4.95	287	H-002-027	Monarch IL	6	0.45
					251	E-014-352	Eastside CA	8	5.00	288	H-002-028	Philadelphia PA	4	4.50
					252	E-014-355	Eulberg WI	6	8.10	289	H-002-029	Ortlieb PA	4	0.45
					253	E-014-356	Falstaff	6	0.45					
					254	E-014-357	Falstaff MO	6	3.05					
					255	E-014-374	Sicks MT	6	4.95					

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290	H-002-032	Piels NY	4	0.45	322	I-026-001	Hampden MA	9	12.78	354	M-032-002	Pabst WI	6	2.65
291	H-002-034	Rahr Green Bay WI	4	3.10	323	I-027-004	Pabst WI	8	3.78	355	M-035-001	Storz NE (MIB)	9	2.00
292	H-002-036	Schmidt PA	6	0.45	324	K-002-003	Jackson LA	6	5.00	356	M-038-006	Old Milw WI	8	5.50
293	H-002-037	Schmidt PA	6	0.45	325	K-002-005	Regal LA (No Paint)	4	10.65	357	M-040-001	Oshkosh WI	4	30.00
294	H-002-038	Stegmaier PA	8	5.00	326	K-005-002	Schlitz WI (B)	8	5.65	358	M-065-004	Pabst Muehlebach KS (Ice Pick)	2	30.00
295	H-002-039	Tech PA	2	0.45	327	K-008-001	Schlitz WI (B)	8	42.51	359	M-083-024	Budweiser / Michelob PA	9	40.00
296	H-002-042	Tru-Blu PA	8	0.45	328	L-002-001	A-B (Var A)	8	37.77	360	M-097-002	Michelob MO	9	6.43
297	H-002-044	Utica Club NY	6	0.45	329	L-002-002	A-B	8	10.00	361	N-012-001	Becks NY	6	14.77
298	H-002-048	Weber WI	6	4.10	330	M-001-002	Haffenreffer	8	10.15	362	N-027-004	Budweiser (Var A) MO	6	17.75
299	H-002-068	Leinenkugel WI	4	3.10	331	M-001-003	Haffenreffer	8	30.51	363	N-037-002	Strohs MI	9	10.70
300	H-002-075	West Vir WV	4	0.45	332	M-003-013	Philadelphia PA	8	18.21	364	N-047-001	Big Chief (Canadian)	4	10.00
301	H-002-080	Fesenmeier WV	4	1.65	333	M-003-017	S & K MO	6	10.00	365	N-085-001	West End NY (Min \$75)	9	55.11
302	H-002-116	Walters WI	6	12.78	334	M-006-003	Pennsy PA	6	36.77	366	P-007-025	Leisy IL	2	2.00
303	H-006-008	Falstaff MO	6	18.88	335	M-007-001	Duquesne PA	6	13.65	367	P-008-093	Goetz MO (Var A)	6	20.00
304	H-007-005	Kingsbury WI	6	5.00	336	M-009-008	Falstaff KY	6	6.30	368	P-008-145	American MO	4	4.10
305	H-008-007	Griesedieck Bros MO	6	2.65	337	M-015-001	Miller WI	8	2.00	369	P-009-001	Heim MO	4	1.00
306	H-008-013	Tavern Pale IL	6	1.65	338	M-023-001	Coors CO	6	3.65	370	P-009-004	National MO	2	4.66
307	H-011-004	Weber WI	8	12.00	339	M-025-001	Lemp MO	6	13.77	371	P-016-001	Narragansett	4	13.77
308	I-007-001	Acme CA	4	2.65	340	M-029-001	Budweiser MO	6	2.65	372	P-021-002	Griesedieck Bros MO	9	47.50
309	I-007-007	Ballantine (Copper) NJ	6	1.50	341	M-029-003	Falstaff MO	6	1.78	373	P-022-010	Moerlein OH	6	1.00
310	I-007-010	Coors CO	8	0.45	342	M-029-004	Falstaff MO	6	2.65	374	P-044-001	Bartholomay	6	70.00
311	I-007-024	Krueger NJ	4	1.25	343	M-029-027	Falstaff MO	4	2.65	375	P-051-001	American MO	4	50.00
312	I-007-025	Liebmann NY	6	1.25	344	M-029-033	Budweiser MO	6	3.00	376	P-051-006	St Joseph	6	20.00
313	I-007-026	Miller WI	6	3.65	345	M-029-047	Falstaff TX	6	3.00	377	P-055-003	Pabst WI	4	1.00
314	I-007-036	Ruppert (Var B) NY	4	4.39	346	M-029-051	Falstaff MO	4	2.65	378	P-057-002	American MO	2	30.00
315	I-007-038	Schmidt (Copper) MN	8	3.65	347	M-029-070	Stag IL	6	3.00	379	P-057-006	Schlitz WI	8	5.00
316	I-007-052	Hamms MN	6	0.45	348	M-030-012	Falstaff MO	6	1.78	380	P-057-009	American MO	6	5.10
317	I-007-066	Iron City PA	4	3.65	349	M-030-019	Falstaff MO	6	2.00	381	P-057-012	Columbia MO	8	20.00
318	I-007-072	Trommers NY	6	23.20	350	M-030-032	Falstaff NE	6	2.00	382	P-057-018	Obert MO	2	1.33
319	I-007-077	Acme CA	8	3.65	351	M-030-046	Falstaff MO	6	1.65	383	P-070-001	Minneapolis MN (Min \$75)	4	0.00
320	I-019-999	#5 Goetz #18 Goetz MO	6	3.65	352	M-030-050	A-B MO	6	1.78	384	P-090-003	Hupfel NY	6	47.50
321	I-020-999	#10 Goetz #25 Goetz	6	5.00	353	M-030-099	Budweiser NE	6	2.00	385	P-106-001	Mound City	6	8.00
										386	Z-999-ZZZ	Bid for Lots With No Bids	0	0.45

JFO Auction Closing November 24, 2004: Name & #:

1	A-001-023	Grafs WI	2		30	B-018-045	Manitowoc WI	8		60	B-033-001	Schoenhofen IL	4	
2	A-001-032	Rexco Malt WI	4		31	B-018-198	Kansas City MO	4		61	B-034-002	Pechstein & Nagel IA	6	
3	A-001-085	Manhattan WI	6		32	B-018-210	Pittsburg PA	2		62	B-052-004	Western Brew IA	6	
4	A-003-002	Jiffy Brumalt MO	6		33	B-018-284	Kamm & Schellinger IN	4		63	B-053-001	Gipps IL	6	
5	A-003-005	Jiffy Brumalt MO	8		34	B-018-999	A W Stephens Mfrs Of Advertising Novelties Cambridgeport Mass	4		64	C-004-001	Pabst MO	4	
6	A-003-008	Jiffy Malt MO	6		35	B-018-UL	Evans Ale NY	8		65	C-005-002	Pabst MO	6	
7	A-003-009	Jiffy Brumalt MO	6		36	B-019-059	Simon NY	4		66	C-006-002	Falls City KY	9	
8	A-003-029	Jiffy Brumalt MN	6		37	B-021-035	Hyde Park (Var A) MO	4		67	C-007-001	Utica Club NY	8	
9	A-004-009	Leisy IL	4		38	B-021-141	Alpen Brau MO	4		68	C-009-001	Acme CA	4	
10	A-004-015	Leisy IL	4		39	B-021-163	Goetz MO	8		69	C-009-003	Blatz WI	4	
11	A-005-002	Grafs WI	4		40	B-021-206	St Joseph MO	6		70	C-009-004	Bruckmann OH	6	
12	A-005-012	Buck IL	4		41	B-022-004	Falstaff MO	4		71	C-009-007	Storz NE	8	
13	A-005-015	Ideal Food IA	6		42	B-022-047	Lemp MO	8		72	C-009-013	A B C CA	8	
14	A-005-999	Gay-Ola 5c	6		43	B-024-001	Acme CA	4		73	C-009-023	Grafs WI	4	
15	A-009-999	Blank (No Ad)	2		44	B-024-003	Berlin (Var A)	6		74	C-009-031	Valley Forge PA	6	
16	A-020-014	Stanton NY	8		45	B-024-005	Burgermeister CA	6		75	C-009-036	Valley Forge PA	4	
17	A-021-016	Atlas Kingsbury	4		46	B-024-016	Golden Glow CA	4		76	C-009-999	White Rock	6	
18	A-029-005	Pabst MO	6		47	B-024-017	Griesedieck Bros MO	6		77	C-010-002	American NY	4	
19	A-034-999	Famous Hot Weiner-Lunch Hano-	4		48	B-024-018	Homestead PA	6		78	C-010-003	American NY	8	
20	B-001-008	Hamms MN	4		49	B-024-021	Kingsbury WI	6		79	C-010-004	Beverwyck NY	6	
21	B-006-004	Columbia MO	6		50	B-024-023	Mathie-Ruder WI	8		80	C-010-010	Iron City	6	
22	B-013-999	Scheier's Liquor Store Plattsburg,	6		51	B-024-026	Narragansett (Var B) RI	4		81	C-010-012	Koerber OH	8	
23	B-014-001	Atlas IL	6		52	B-024-032	Schmidt MN	6		82	C-010-013	Manz PA	6	
24	B-014-025	Grand Prize TX	8		53	B-024-033	Schmidt (Var A) IN	4		83	C-010-016	Phoenix NY	6	
25	B-014-069	Pickwick MA	6		54	B-024-033	Schmidt (Var B) IN	4		84	C-010-017	Phoenix NY	4	
26	B-014-075	Berghoff IN	6		55	B-024-047	Pointer IA	4		85	C-010-018	Piels NY	4	
27	B-014-100	Manitowoc WI	6		56	B-024-052	Mathie-Ruder WI	4		86	C-010-020	Rochester NY	6	
28	B-014-999	Parkie's 17301 Mack	6		57	B-024-079	Mathie-Ruder WI	6		87	C-010-024	A B C CA	8	
29	B-018-023	Dubuque IA	2		58	B-024-093	Edelweiss IL	6		88	C-010-025	Dutch Club PA	6	
					59	B-026-003	Spokane WA	6		89	C-010-027	Grafs WI	2	
										90	C-010-028	Miller WI	8	
										91	C-010-033	Grafs WI	6	

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92	C-010-036	Consumers OH	6		127	C-012-094	Piels NY	2		162	C-031-001	Gold Bond OH	4	
93	C-011-002	Independent WI	4		128	C-012-104	Stein NY	6		163	C-032-001	Rainier CA	6	
94	C-011-004	Blatz WI	6		129	C-012-114	Washington OH	4		164	C-032-003	Enterprise MA	4	
95	C-011-006	Falstaff MO	8		130	C-012-119	Franklin OH	6		165	C-033-001	Leisy OH	6	
96	C-011-021	Tivoli MI	4		131	C-012-124	Kings NY	4		166	C-036-002	Mound City IL	6	
97	C-011-029	Grafs WI	8		132	C-012-128	Rainier CA	1		167	C-037-001	Schlitz WI	6	
98	C-012-001	A B C CA	8		133	C-012-143	Duquesne PA	6		168	C-041-002	Kiewel	6	
99	C-012-003	Camden NJ	6		134	C-012-144	Heigh-Ho PA	6		169	D-001-001	Budweiser (Var A) MO	6	
100	C-012-004	Crema	4		135	C-012-145	Marathon City WI	6		170	D-001-001	Budweiser (Var B) MO	6	
101	C-012-006	Fidelio NY	4		136	C-012-154	Two Rivers WI	8		171	D-002-010	Perfection PA	6	
102	C-012-008	Fort Pitt PA	6		137	C-012-159	Schaefer NY	1		172	D-004-006	Leisy (Var B) IL	6	
103	C-012-010	Genesee NY	4		138	C-012-170	Old Timer OH	6		173	D-005-002	Blatz MO	6	
104	C-012-015	Lebanon Valley PA	4		139	C-013-001	Alpen Brau MO	6		174	D-005-004	Cooks IN	6	
105	C-012-018	National MD	8		140	C-013-009	Brucks OH	1		175	D-006-001	Brucks OH	6	
106	C-012-020	Old Stock PA	8		141	C-013-052	Golden Glow (Var B) CA	6		176	D-009-013	Denmark WI	4	
107	C-012-021	Piels NY	6		142	C-013-063	Kings NY	8		177	D-009-019	Menoninee MI	8	
108	C-012-022	R & H	9		143	C-013-107	Standard NY	9		178	D-012-003	Newman PA	6	
109	C-012-034	Alpen Brau MO	9		144	C-013-121	Alpen Brau MO	4		179	D-014-001	Anheuser-Busch MO	8	
110	C-012-043	Felsenbrau OH	6		145	C-013-145	Old Imperial WI	8		180	D-017-001	Rolling Rock PA	8	
111	C-012-045	Fitzgerald NY	6		146	C-014-001	Buckeye OH	8		181	D-021-001	Fehr KY	6	
112	C-012-046	Fort Pitt PA	8		147	C-014-018	Simon Pure NY	6		182	E-004-035	Falstaff (Var A) MO	6	
113	C-012-049	Knapstein WI	4		148	C-015-004	Harvard MA	8		183	E-004-035	Falstaff (Var B) MO	6	
114	C-012-051	Manz PA	8		149	C-015-011	Utica Club NY	8		184	E-004-035	Falstaff (Var C) MO	6	
115	C-012-052	Marathon City WI	8		150	C-016-007	Rolling Rock PA	9		185	E-004-047	Hudepohl OH	6	
116	C-012-053	National MD	6		151	C-017-019	Ortlieb PA	6		186	E-004-093	Wagner IL	6	
117	C-012-055	Peerless WI	2		152	C-017-040	Wayne PA	8		187	E-004-107	Bavarian	4	
118	C-012-061	Schmidt MN	4		153	C-019-009	Bavarian KY	8		188	E-004-117	Goetz MO	6	
119	C-012-063	Simon Pure NY	6		154	C-020-010	Peter NJ	6		189	E-004-144	S & K MO	6	
120	C-012-068	Brockert MA	8		155	C-021-007	Kaier PA	8		190	E-004-236	Wurzburg	6	
121	C-012-074	Crystal Rock OH	6		156	C-022-002	Ruppert NY	6		191	E-004-310	Schlitz WI	4	
122	C-012-081	Flock PA	6		157	C-023-001	Jax LA	8						
123	C-012-087	Koehler PA	6		158	C-024-001	Hoffman	6						
124	C-012-088	Marathon WI	4		159	C-025-001	Kings NY	6						
125	C-012-092	Peerless WI	8		160	C-028-001	Mound City IL	6						
126	C-012-093	Pfeiffer MI	6		161	C-028-003	Mound City IL	6						

JFO Auction Closing November 24, 2004: Name & #:

192	E-005-004	Fort Pitt PA	4		217	E-009-999	Canada Dry Canada Dry /	6		249	E-014-205	Old Imperial WI	4	
193	E-005-009	Hyde Park MO	6							250	E-014-215	Peoples WI	4	
194	E-005-010	Rolling Rock (Var A) PA	6		218	E-011-003	Anheuser- Busch MO	6		251	E-014-223	Pilsen IL	9	
195	E-005-011	Marathon City WI	6		219	E-011-004	Budweiser MO	6		252	E-014-226	Queen City (Var A) MD	8	
196	E-005-021	Fitger MN	8		220	E-011-005	Anheuser- Busch MO	4		253	E-014-228	Rainier (Var B) CA	9	
197	E-005-024	Knapp (Var A) WI	6		221	E-014-001	A B C CA	6		254	E-014-230	Rams Head PA	9	
198	E-005-027	Rolling Rock	6		222	E-014-004	Acme CA	6		255	E-014-239	Renner OH	8	
199	E-005-031	Storz NE	8		223	E-014-011	Atlas IL	6		256	E-014-245	Royal 58 MN	8	
200	E-005-040	Old Reading PA	6		224	E-014-015	Bavarian (Var A) KY	6		257	E-014-267	Southern Se- lect TX	4	
201	E-005-049	Drewry IN	8		225	E-014-028	Bobbie WI	8		258	E-014-268	Spoetzi TX	8	
202	E-005-051	Fort Pitt PA	4		226	E-014-030	Brackenridge PA	4		259	E-014-284	Tivoli (Copper) CO	6	
203	E-005-052	Fort Pitt PA	2		227	E-014-039	Butte MT	6		260	E-014-285	Topper NY	9	
204	E-005-060	Potosi WI	6		228	E-014-047	Cooks IN	8		261	E-014-292	Vernon CA	6	
205	E-005-061	Storz NE	6		229	E-014-063	Duquesne PA	8		262	E-014-293	Wagner IL	6	
206	E-005-063	Beck NY	2		230	E-014-069	Eastside CA	6		263	E-014-295	Walter WI	6	
207	E-005-067	Storz NE	8		231	E-014-072	Effinger WI	8		264	E-014-296	Wausau WI	9	
208	E-005-077	Marathon City WI	8		232	E-014-088	Fitger MN	8		265	E-014-355	Eulberg WI	6	
209	E-005-085	Drewry IN	6		233	E-014-092	Fort Pitt PA	8		266	E-014-371	Golden Crème CA	6	
210	E-005-UL	Castle Distr. Inc. 206 S. Jefferson St. OL. 8-7719 (Pic of Phone) OL. 8 -7710	6		234	E-014-109	Goetz MO	8		267	E-014-377	Hamms MN	4	
211	E-008-040	Red Top OH	2		235	E-014-125	Great Falls MT	8		268	E-014-384	Hoosier IN	6	
212	E-008-999	Evangeline Beverages	6		236	E-014-141	Hauenstein (Copper) MN	8		269	E-014-402	Mankato MN	9	
213	E-008-999	Drink Moxie Drink Moxie /	8		237	E-014-143	Heileman (Copper) WI	8		270	E-014-427	Progress	6	
214	E-008-999	Evangeline Ginger Ale Fresh Fruit	6		238	E-014-146	Hensler NJ	6		271	E-014-444	Star IL	4	
215	E-008-999	Evangeline Ginger Ale /	6		239	E-014-155	Hudepohl OH	6		272	E-014-466	Birk Bros IL	6	
216	E-008- CAN	Red Ball Brewery LTD Saint Johns, NB / Old Scotch Ale XXX Invalid Stout	6		240	E-014-159	Jung WI	8		273	E-014-469	Blackhawk IA	6	
					241	E-014-160	Kaier PA	8		274	E-014-476	Bosch MI	8	
					242	E-014-163	Kessler MT	6		275	E-014-481	Cold Spring MN	4	
					243	E-014-174	Leinenkugel WI	6		276	E-014-513	Hustings WI	8	
					244	E-014-176	Lone Star TX	6		277	E-014-515	Kamms IN	6	
					245	E-014-179	Maier CA	9		278	E-014-536	Rainier CA	6	
					246	E-014-181	Mankato MN	6		279	E-014-570	Walter WI	9	
					247	E-014-185	Metz (Copper) NE	6						
					248	E-014-193	Muehlebach MO	4						

JFO Auction Closing November 24, 2004: Name & #:

280	E-014-576	Ziegler WI	4		311	G-001-043	Jax LA	4		346	M-030-057	Schmidts Pfeiffer MN	8	
281	E-014-599	1884 (Copper) OH	6		312	G-001-061	Hofbrau PA	4		347	M-030-063	Huber WI	6	
282	E-014-612	Gunther (Copper) MD	8		313	G-009-001	Becks NY	6		348	M-031-002	Storz NE	4	
283	E-014-696	Royal Bohe-mian MN	6		314	G-009-004	Downs NY	4		349	M-033-001	Drewery IN	8	
284	E-014-723	Kim PA	6		315	G-009-012	Ortlieb PA	8		350	M-033-002	Jax LA	6	
285	E-014-735	Banner MI	8		316	G-009-024	Stegamier PA	4		351	M-033-007	Oertel KY	6	
286	F-005-030	Badger WI	6		317	G-009-025	Stegamier PA	6		352	M-034-003	Miller WI	8	
287	F-006-014	Wieland CA	4		318	G-009-038	Schreiber NY	6		353	M-038-006	Schlitz WI	8	
288	F-006-050	Green River Malt	2		319	G-009-057	Schreiber NY	6		354	M-039-004	Fehr KY	2	
289	F-006-097	Woolner (Add Phones	4		320	G-009-079	Pickwick MA	6		355	M-039-006	Schmidt MN	6	
290	F-006-999	Coleman Ginger Ale / Noted For Its	8		321	G-009-086	Globe MD	4		356	M-039-008	International	6	
291	F-007-003	Bub (Var B) MN	6		322	G-030-001	Bud MO	8		357	M-054-004	Strohs MI	6	
292	F-017-001	Schoen WI	6		323	H-008-004	Esslinger PA	6		358	M-054-015	Leinenkugel	8	
293	G-001-001	A B C CA	4		324	H-011-001	Adler Brau WI	2		359	M-069-001	Potosi (Min \$40) WI	9	
294	G-001-005	Camden NJ	6		325	I-007-003	American NY	6		360	M-083-010	Yuengling	9	
295	G-001-008	Ebling NY	8		326	I-007-004	A-B (Var C)	6		361	N-004-003	Congress NY	4	
296	G-001-009	Esslinger PA	6		327	I-007-009	Brown Derby CA	2		362	N-005-004	West End (Blades Worn) NY	4	
297	G-001-010	Fox Head	2		328	I-007-017	Genesee NY	6		363	N-006-001	Lembeck & Betz (Blades Broke) NJ	4	
298	G-001-011	Goldenrod NY	2		329	I-007-031	Pabst WI	6		364	N-017-001	National MD	6	
299	G-001-014	Grand Prize TX	4		330	I-007-040	Stroudsburg PA	4		365	N-027-001	Ballantine NJ	6	
300	G-001-016	Latrobe PA	6		331	I-007-041	Waldorf (Var A) OH	6		366	N-042-002	Busch Bavar-ian MO	8	
301	G-001-017	Lithia WI	6		332	I-007-052	Hamms MN	4		367	N-053-003	Goetz MO	6	
302	G-001-019	Old Shay PA	6		333	I-007-060	Storz NE	8		368	N-056-UL	Falstaff (Falstaff In	6	
303	G-001-021	Pabst MO	8		334	I-007-067	Liebmann (Copper) NY	8		369	N-060-002	Hyde Park	8	
304	G-001-022	Piels NY	4		335	I-021-004	Stegmaier PA	8		370	N-077-001	Oskosh WI	4	
305	G-001-024	Schaefer (Var B) NY	6		336	I-022-019	Topper NY	8		371	O-003-001	Valley Forge	8	
306	G-001-030	Baltimore MD	4		337	L-001-006	Ruppert NY	2		372	P-053-003	Jones PA	6	
307	G-001-032	Hoffman NJ	6		338	M-009-001	Ballantine NJ	6		373	R-016-003	Budweiser	8	
308	G-001-033	Kings (Var A) NY	6		339	M-023-011	Storz NE	8		374	Z-999-ZZZ	(Between 0.01 & 1.00) (Excludes Minimum Lots)		
309	G-001-034	Leidiger WI	6		340	M-024-001	Coors CO	9						
310	G-001-040	Robin Hood NE	8		341	M-029-007	Sterling IN	8						
					342	M-029-015	Sterling IN	9						
					343	M-029-016	Storz NE	6						
					344	M-030-003	Storz NE	6						
					345	M-030-014	Lone Star TX	6						

JUST FOR OPENERS

27th ANNUAL CONVENTION REGISTRATION APRIL 13-16, 2005

DOUBLETREE GUEST SUITES (Omaha NE)
7270 Cedar St
1-800-222-TREE or 1-402-397-5141

(Rate is \$89.00 for a Single, Double or Quad)
 (Rate Good for 3 Days Before and 3 Days After Convention)
 (Hotel Cutoff Date is March 13th 2005)

(Tell them you are with the Just For Openers Group)
MAKE Omaha YOUR NEXT STOP ON THE JFO CONVENTION TRAIL

MEMBER REGISTRATION FEE - \$40.00
 (MEMBER INCLUDES HOSPITALITY ROOM, CONVENTION OPENER & 1 SHOW TABLE)
SPOUSE/PARTNER - \$10.00 (Total Member & Spouse/Partner \$50)
 (SPOUSE/PARTNER INCLUDES USE OF HOSPITALITY ROOM) (NOTE:CHILDREN ARE FREE)

NAME _____

ADDRESS _____

CITY _____ STATE(PROVINCE) _____ ZIP _____

EVENING PHONE NUMBER _____

DATE YOU WILL ARRIVE _____ APPROXIMATE TIME _____

DATE & TIME YOU WILL LEAVE _____ (NEED FOR PLANNING PURPOSES)

HOW WILL YOU ARRIVE? CAR _____ PLANE _____ TRAIN _____ OTHER _____

IF PLANE? AIRLINE _____ FLIGHT # _____ ETA _____

NAME(S) FOR CONVENTION BADGE(S): _____

HOSPITALITY ROOM DRINK Brands: Beer: _____ Soda/Water: _____

MAKE CHECKS PAYABLE TO John Stanley, Send Checks to:
 JFO 27 PO Box 64 Chapel Hill NC 27514
 Phone (919) 419-1546

******* BRING A DISPLAY !!! BRING A DISPLAY !!!*******

“27th Just For Openers Convention Registration (Page 2)”

Convention Wish List

**List up to 10 Openers/Corkscrews,
Send in with Registration Form,
A master list will be in the April JFO**

01) _____	06) _____
02) _____	07) _____
03) _____	08) _____
04) _____	09) _____
05) _____	10) _____

**The 27th JFO Convention is Planned
It Brings More Excitement than Most Can Stand**

**Omaha is the Site
Drive, Take a Train or Catch a Flight
Without You There, it Won't be Right**

**Collectors are Coming from Afar
Most Everyone Will Be Coming in a Car
From All Over They Will Come
To Add more Openers to the Sum
“Openers” is on the Convention Slate
We say to Everyone, Don't be Late**

**When We Came to the St Joe in 2001
Several Nebraska Collectors Had Fun
So Please, Please Mark the Date
It is Critical to Your Collection's Fate**

**Look for Your Editor in the Hospitality Room
If You Don't Come, It Will Be A Day of Doom!**

**Bring Your Heart to Omaha
And a Display of Your Latest Haul!**