

Sweden's Wireless Boom 2000

167 wireless Internet companies listed

BrainHeart Magazine inventoried 167 wireless companies in Sweden Fall 2000. Over half of them were founded since January 1999. Never in Swedish business history have so many new companies been established in one industry in so short a time.

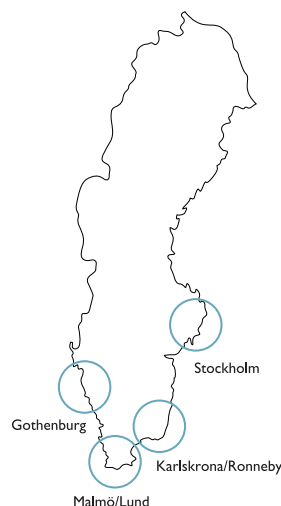
Considering computer penetration, Internet usage and the spread of mobile phones, Sweden has undoubtedly become the world's leader of the infotech revolution in 1999-2000. As a natural result, Swedish entrepreneurs, as well as "old" industry and organizations, have become absorbed with wireless technologies, applications and business opportunities. This is mirrored in BHM's Wireless Survey. The magazine located and checked data of 167 companies. Top executives were interviewed. It is the first time such a huge amount of material has been collected, culled, organized and presented to the public.

This past year, journalists, business people and politicians from outside the Land of the Midnight Sun have frequently asked: "Why Sweden and why Stockholm?" BrainHeart Magazine likes to answer this question by starting with a description of the social, technical, historical and psychological factors behind Sweden's entrepreneurial wave at the turn of the century. Which brings us to today and back to the question:

"Why are there so many Swedish Wireless businesses?"

The reasons, boiled down to fit a wireless screen:

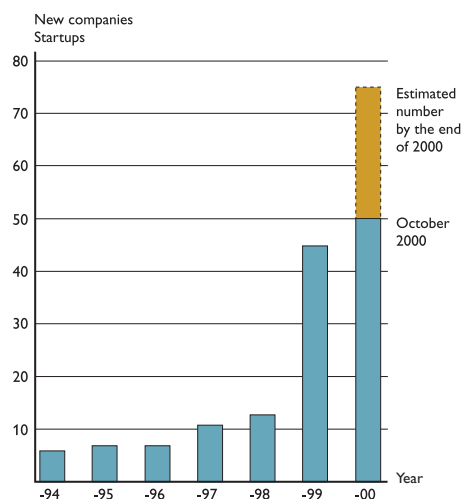
- Widespread consumer use of PCs, Internet, mobile phones.
- The existence of a highly advanced wired and wireless infrastructure.
- Leading edge, competing telecom equipment companies: Ericsson and Finland's Nokia.
- Sophisticated international telecom operators: Telia, Tele2 and Europolitian.
- Deregulation in 1992 resulted in many new operators entering the Swedish market. Today, there are close to 30 competing here.
- Swedes have adopted the Internet fastest in Europe, and have developed and applied wireless standards including GSM, Bluetooth, WAP.

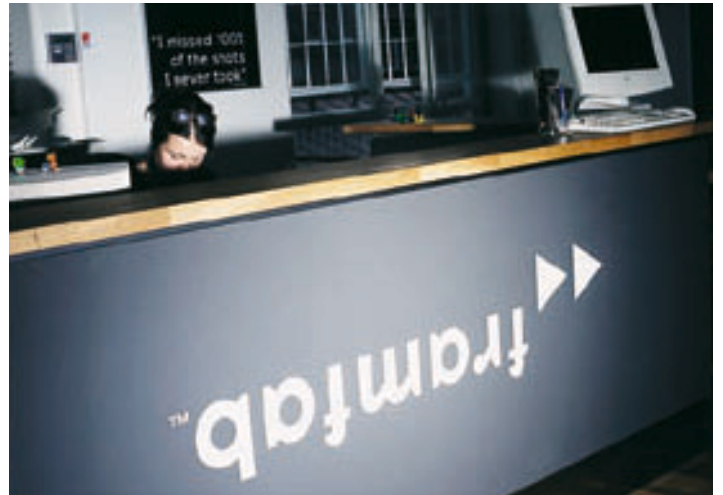


FROM THE VERY BEGINNING OF THE WIRELESS BOOM, STOCKHOLM HAS BEEN THE HOT SPOT FOR NEW COMPANIES: almost 75 percent, or 121 of those in our survey, are located in Stockholm. The survey shows that outside of the capital city, there are three areas where wireless developments are concentrated: Gothenburg, home to Chalmers Institute of Technology, has 10 percent of the companies; Malmö/Lund and Karlskrona/Ronneby have smaller groups of wireless companies. [See map below]

BRAINHEART MAGAZINE HAS DIVIDED COMPANIES INTO TWO GENERAL CATEGORIES, based on the firms' founding dates: prior to and after January 1999. There are some good reasons for this: Since January 1999 the number of start-ups working with wireless Internet has increased rapidly [see tables below].

THE START-UPS, founded in 1999 or 2000, focus only on wireless: They look back at the PC era as an important but bygone step toward the world of wireless communication. Of the companies in the survey, 57 percent, or a total of 95, have been created since January 1999. About 30 percent, or 50 companies, have been founded during year 2000 so far. BrainHeart Magazine predicts total of at least 75 start-ups founded before the end of the year. >





ESTABLISHED COMPANIES FOUNDED PRIOR TO 1999 include telecommunications equipment companies, telecom operators, consultants and a number of data communication companies from the 1980s. They keep up with new trends, and often provide financing to new, small, wireless ventures.

OF THE 72 COMPANIES FOUNDED BEFORE 1999, THERE WERE ONLY 31 ON THE MARKET PRIOR TO 1995. The study shows that the majority of the companies overall are relatively small in the number of employees. Almost two-thirds of the companies, 62 percent, have fewer than 30 employees, while 20 percent have between 30 and 100 employees, and 18 percent have over 100 employees. Seven companies have more than 1,000 employees, among the largest being Ericsson, Europolitan and Telia Mobile. About 2,500 people work in companies started after January 1999.

A TOTAL OF 37 OF THE COMPANIES IN THE SURVEY HAVE THEIR STOCK PUBLICLY TRADED, WITH 11 OF THEM ON EXCHANGES OUTSIDE SWEDEN. Many of the privately held companies, because of their being so new, have not taken in any external financing. The most common external financiers in the wireless sector are the Swedish venture capital companies: Startupfactory, Ledstiernan, BrainHeart Capital or Speed Ventures. Some of the large, established companies invest in projects within the company or in start-ups via their own venture capital subsidiaries. Examples of this are Telia and Ericsson, as well as Volvo. All are fully aware of the necessity to attract and promote internal entrepreneurial human capital.

THE COMPANIES IN THE SURVEY HAVE ALSO BEEN CATEGORIZED INTO THE THREE MARKET SEGMENTS:

- *Mobile Personal Services*, i.e. applications, or enabling technologies for those applications, targeting the end user such as location-based services, m-commerce or mobile banking. (90 companies).

- *Wireless Broadband*, i.e. network and operator services of all kinds (53 companies).

- *Machine-to-machine (M2M)* services, i.e. applications where machines communicate with each other via the Internet. (24 companies).

Not surprisingly, the survey shows most companies directly or indirectly aim their business at end-users (Mobile Personal Services).

WE ASKED COMPANIES TO SPECIFY IN DETAIL THEIR WIRELESS ACTIVITIES. A summary of replies shows that companies' activities can be divided mainly into five types. Many work in several fields at the same time:

- *content providers* (23%)
- *software development* (63%)
- *equipment and hardware* (26%)
- *wireless network* (21%)
- *consulting* (35%)

WHAT HAPPENED 1999, WHEN ENTREPRENEURSHIP EXPLODED? AND WHY? Something dramatically changed in the minds of young, well-educated people, in their imagination and in their dreams about professional success. In the latter part of the 1990s, more students wanted to become a new Jonas Birgersson, founder of Framfab, or a new Johan Stäel von Holstein, founder of Icon Media Lab. Earlier, during the 1980s and 1990s, the same young people would prefer traditional careers at Ericsson, Volvo or ABB. Birgersson, von Holstein and two or three other young entrepreneur media stars assumed the same roles in the world of Swedish Internet and wireless business as once Björn Borg did for tennis, or ABBA and Roxette for pop music: they became the idols, the life style models, the cult figures.

Ericsson and Telia themselves have become important recruiting bases for the new innovative companies, comparable with the role Hewlett Packard played when Silicon Valley was young.

Even if the entrepreneurs behind the "2000-generation" are in their 20s and 30s, their companies have often attracted experienced board members. When looking at comments under "Management" in the BHM Survey presentation, one recognizes many well-known entrepreneurs, industrialists and venture capitalists among members of the boards. "Grey Panthers" – also called "The Oldies" – have always been welcomed to the Swedish new economy; they have played and still play an important role. Even more of them can be found among the new venture capitalists.

PARALLEL WITH THE NEW ENTREPRENEURS, SWEDEN HAS NEW VENTURE CAPITALISTS.

In the autumn of 1992, one could find ten private venture capital companies working with technology endeavors. In the autumn of 2000, there are 200 VC companies, more than half of them focused on IT, Internet, and wireless. The total volume of venture capital in this area is difficult to estimate. A survey in Swedish business magazine *Veckans Affärer* in the summer of 2000 gave a figure of SEK 170 billion (US \$17 billion) while *Förvärv och Fusioner*, a Swedish publication on mergers and acquisitions, offered in October 2000 a total of SEK 150 billion (US \$15 billion).

But whatever the precise number, according to Price Waterhouse Cooper, Sweden has the world's fastest growing venture capital market and is number three measured in available private equity and venture capital per capita in relation to GDP (Gross Domestic Product), after the USA and UK.

THE FUTURE: INCREASINGLY TOUGH COMPETITION

The future perspective is painted extremely bright by the entrepreneurs interviewed in the survey. Despite the recent down-turn of the stock market for the IT industry worldwide, many of the “2000-generation” CEOs look forward to public offerings in two or three years. One surprising fact turned up by the survey is that only 15 percent of the companies work in the field of machine-to-machine (M2M). Many forecasters say that applications in M2M will have the greatest potential in the future. For example, NTT DoCoMo estimates that up to 75 percent of its future subscribers will be machines, and not people, connected to the Internet.

It is quite likely that even in the future we will see Swedish start-ups acquired by foreign interests. Sweden’s leading position in the wireless field, and the relatively limited market in geography and population makes this an excellent test bed for large corporations. [See the separate list on page 61 of the 16 international companies that recently established development centers in Stockholm.] And one quite certain final forecast: increasingly tough competition will continue to emerge from the American market.

□

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Five Examples From the Survey

HALEBOP – CONTENT PROVIDER

Halebop is an attractive solution for distributing content via wireless. The company was formed by Telia and Oracle, which each own 40 percent of the firm, with the remaining 20 percent owned by founders and employees. Its goal is to create a channel to large user groups worldwide. Halebop has chosen not to create content itself but only to distribute content for other actors. For example, a wireless user can buy tickets from a theater chain, send flowers via a shop, or obtain latest stock prices, news or TV material. Users register free as a member of Halebop, and pay no fee other than usual wireless time. “Our customers are the established companies that need new channels,” says Jonas Wilhelmsson, chief operating officer.

Halebop serves as the link between operators and content suppliers. The company has agreements with all Swedish wireless phone operators, even though one of the Halebop owners is a large operator. This means that a user can be a subscriber to any mobile operator but still use Halebop services. Halebop reports that it signed up 220,000 subscribers in just a few months after the service was launched in 2000 – a launching the required four years of preparation. Halebop’s 30 employees are from both Telia and Oracle, providing the company with a combination of telecom and programming competence. Users employ all types of technology: mobile phones with SMS or WAP capability or hand-held computers. Halebop’s own portal program links all conceivable distribution channels, thus providing a universal solution.

RED CYBER – SOFTWARE DEVELOPER

Red Cyber is one of many new wireless companies that produces software. However, the 24-employee company is noteworthy in one aspect: 20 of its programmers work in a development center in Shanghai. The four founders of Red Cyber have all worked in China, several for Ericsson there, and they gained both the contact network and language knowledge that is necessary to get into the Chinese market. Now, they are assisting other Swedish wireless companies to do the same. “Next year China will be the world’s largest wireless market,” says Jörgen Nordlund, managing director. “There are about three million new mobile phone users per month! In year 2004, there will be 250 million users in China. And since you can figure that all mobile phones sold in four years will have some form of Internet access, the Chinese will jump over the technical phase that we are now in Internet via PCs. They will adjust their Internet behavior directly to the smaller display screen.”

Red Cyber’s philosophy is to be ready and on the scene for the Chinese boom. Presently, the company works with programming and coding for Swedish companies. They can do this at half the price in China. They also serve as consultants to help companies package applications for wireless Internet in China, for example, creating a Chinese interface for a music portal. “We want to stand on our own feet as long as possible with the help of programming assignments until the market really matures,” explains Mr. Nordlund.

COMHAT – HARDWARE PRODUCER

Comhat in Mölndal, outside Gothenburg, is a rare example of a newly-started Swedish wireless company that produces hardware. The company has rights to a patent for a link antenna used for communication between base stations in a mobile network. The patent is based on innovations by Professor Per Simon Kildal of Chalmers Institute of Technology of Gothenburg. Comhat’s customers are other systems designers and manufacturers in the wireless world. Venture capital companies’ interest in companies based on patents is expected to increase as a result of the shake-up of dot-com companies, especially in B2C (business to consumer) companies during last year. There is no problem for additional financing for manufacturers like Comhat, those that have a solid product. The Comhat antenna is a geometrically smaller parabolic antenna that is cheaper than others. It is in strong demand during the expansion of new generations of mobile networks.

POWERNET – WIRELESS NETWORK

PowerNet, of Stockholm, is a good example of how new technology can create entirely new business alongside established operators’ nation-wide mobile networks. PowerNet works with geographically limited area radiocommunication, at 2 Mbit/second, for Internet surfing. “We started with wireless solutions for offices, but we intend to widen our services to small home districts and special surfing zones. These are outside large cities and are not reached by broadband Internet via copper wire and fiber optics,” says Fredrik Graff, one of the company founders. PowerNet’s customers have ordinary PCs, using radio technology for transmission, which is a form of wireless Internet. “It’s a little difficult to understand for those who have money, the venture capitalists,” Mr. Graff explains. “It takes time to explain what new technology can accomplish.”

NORTHSTREAM – CONSULTING

Northstream is one of the many consultant companies working in wireless. Founded in 1998, Northstream has 44 employees and, in addition to the head office in Stockholm, has offices in Sofia Antipolis, France, and Tokyo. The company has attracted technical competence from Sweden’s worlds of telecom and business analysis. It offers assistance to wireless actors worldwide in preparing license applications to governmental authorities. Northstream has contracts with large operators and systems suppliers, including Vodafone, NTT DoCoMo Europe, Ufors, AT&T, Sonera, Ericsson and Siemens. But, like most consultants, it has other operations as well. It provides software for GPRS connections for company networks. “Many investors don’t understand the business logic in wireless” says Tommy Ljunggren, one of the founders.

See the 167 companies on the following pages. ▷

THE WIRELESS INTERNET SURVEY:

This survey of Sweden's wireless Internet companies was done by Pertext (Per Gustavsson) in October 2000. Data were collected through phone and mail interviews with CEOs and other executives in 167 companies with activities mainly in wireless Internet technology. Companies themselves supplied statistics and figures

SOME DEFINITIONS:

Publicly listed

YES = the company is publicly listed in Sweden (unless stated otherwise)

Management

CEO = Chief Executive Officer
COO = Chief Operating Officer
CTO = Chief Technical Officer
CFO = Chief Financial Officer

Capital; Investors

External financing or ownership is listed.
MSEK = Swedish kronor, million
MUSD = US dollars, million

Business category

The companies are categorized in three market segments:
PWS = Personal wireless services
WB = Wireless broadband
M2M = Machine-to-machine services

Company's specialty

Description of the business divided into seven categories

- Startups – "The 2000 generation"
- Well established/International giants



PHOTO: MÅRTEN LEVIN, ALEX GIACOMINI

Airgate, Stockholm
www.airgate.se
+46 705 84 69 77

Founded 2000
Publicly listed No
Management Magnus Lundin, CEO
Capital; Investors No data given
Number employees 15
Business category WB
Company's specialty
software 25%
hardware 75%
net services
consultant services
installation
service
content supplier

BlueFactory, Stockholm
www.bluefactory.com
+46 8 736 77 82

Founded 2000
Publicly listed No
Management Soki Choi, CEO; Johan Wennerström, CTO; Åsa Sundberg, ITP; Jesper Kärrbrink, ITP; Jonas Bonnier (Bonnier Tidskrifter)
Capital; investors IT Provider
30 MSEK
Number employees 8
Business category PWS
Company's specialty
software 50%
hardware
net services
consultant services
installation 5%
service 5%
content supplier 40%

Blueice Research, Stockholm
www.blueiceresearch.com
+46 8 545 518 80

Founded 2000
Publicly listed No
Management Thomas Holmström, CEO; Christopher Carle, CFO; James Holohan, sales marketing manager; Erik Johannesson, CTO; Hans Mikael Holmström, bus dev.
Capital; Investors Employees + two investors
Number employees 11
Business category PWS
Company's specialty
software 100%
hardware
net services
consultant services
installation
service
content supplier

Bluetronics, Norrköping
www.bluetronics.com
+46 11 26 41 00

Founded 2000
Publicly listed No
Management Jonas Lundhagen, CEO; Shao Fang Gong, CTO
Capital; Investors 20 MSEK, Itact
Number employees 20
Business category WB
Company's specialty
software
hardware 100%
net services
consultant services
installation
service
content supplier

Bozoka.com, Stockholm
www.bozoka.com
+46 8 545 068 00

Founded 1999
Publicly listed No
Management Martin Strömberg, CEO; Jonas Sundvall, board chairman
Capital; Investors Skandia
Number employees 25
Business category PWS
Company's specialty
software 50%
hardware
net services
consultant services
installation
service
content supplier 50%

Celeton, Stockholm
www.celeton.com
+46 8 663 52 39

Founded 2000
Publicly listed No
Management Linus Elmgren, CEO
Capital; Investors No data given
Number employees 5
Business category PWS
Company's specialty
software 50%
hardware 50%
net services
consultant services
installation
service
content supplier

Celltribe, Stockholm
www.celltribe.com
+46 8 796 19 00

Founded 1999
Publicly listed No
Management Ann Lidgard, CEO; Kajsa Lundfall; Andreas Zetterberg; Bengt Lidgard, board chairman
Capital; investors Öresund Investment
Number employees 70
Business category PWS
Company's specialty
software
hardware
net services
consultant services 50%
installation
service
content supplier 50%

Columbitech, Stockholm
www.columbitech.com
+46 8 24 72 00

Founded 2000
Publicly listed No
Management Pontus Bergdahl, CEO; Lars Resenius, dir. software dev.
Capital; Investors 12 MSEK, Ledstiernan, Servisen, Pelago Venture Partners
Number employees 20
Business category PWS
Company's specialty
software 100%
hardware
net services
consultant services
installation
service
content supplier

<p>CoTraveller, Stockholm www.cotraveller.com +46 8 796 19 00</p>	<p>Delego.com, Stockholm www.delego.com +46 8 555 448 00</p>	<p>Direct2Internet, Stockholm www.direct2Internet.com +46 8 702 29 80</p>	<p>Doubleway, Karlskrona www.doubleway.com + 46 455 37 97 20</p>
<p>Founded 2000 Publicly listed No Management Thomas Ahlsén, CEO; Oscar Werner, COO; Mathias Berg, VP Marketing Capital; Investors CellTribe, private placement, employees Number employees 25 Business category PWS Company's specialty software 40% hardware net services consultant services 20% installation service content supplier 40%</p>	<p>Founded 2000 Publicly listed No Management Anders Björkenbo, CEO; Morgan Nyman, CTO Capital; Investors Speed Ventures + founders Number employees 12 Business category PWS Company's specialty software 50% hardware net services 50% consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Jonas Claesson, CEO; Örjan Fallheden (CEO of Swedish subsidiary) Capital; investors Jens Claesson + 50 shareholders; Centercourt invested 3 MSEK Number employees 20 Business category WB Company's specialty software hardware net services 100% consultant services installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Jonas Nilsson, CEO; Max Falkå, CMO; Robert Bellwaldius, CTO Capital; Investors Sierra, Qambrian + private placement Number employees 40 Business category M2M Company's specialty software 80% hardware 20% net services consultant services installation service content supplier</p>
<p>Drive-IT, Göteborg www.driveit.se +46 31 748 34 50</p>	<p>Echoo, Göteborg www.echoo.net +46 8 31 701 70 35</p>	<p>Edge Mobility, Stockholm www.edgemobility.com +46 73 312 21 91</p>	<p>E-hand, Stockholm www.ehand.se +46 8 556 097 20</p>
<p>Founded 1999 Publicly listed No Management Magnus Greko, CEO; Lars V Kylberg, board chairman; Dag Klerfelt Capital; Investors 16 MSEK: Haldex, European Digital Partner, 4 MSEK: board Number employees 17 Business category M2M Company's specialty software 50% hardware 50% net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Ola Bartholdson, CEO; Capital; Investors 10 MSEK: Peter Sager-Wallenberg, Carl Palmstierna, Björn Allkvist, Peter Törnqvist, Lehman Brothers Number employees 15 Business category PWS Company's specialty software 50% hardware net services 50% consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Andes de Paula, CEO; Alfred Svensson; Konstantin Kalakmanis Capital; Investors Founders (60%); employees (10%), investors (30%) Number employees 26 Business category PWS Company's specialty software 50% hardware net services consultant services 50% installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Markku Huusko, CEO; six founders: Erik Bohman, Johan Fransson, Jacob Hamacher, Jonas Kämpe, Staffan Malmgren, Erik Torsner Capital; investors Telenor Ventures; EDB Business Partner Number employees 29 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>
<p>Ellipsis Systems, Stockholm www.ellipsis.com +46 470 70 90 00</p>	<p>Emunity, Stockholm www.emunity.net +46 8 528 018 70</p>	<p>Etheraction, Stockholm www.etheraction.com +46 703 20 57 91</p>	<p>Fronthill Wireless Technologies, Stockholm +46 708 89 85 83 www.fronthill.com</p>
<p>Founded 1999 Publicly listed No Management Rikard Kjellberg, CEO; Martin Bergljung, CTO Capital; Investors 25 MSEK, IT Provider, Smålandsfonden Number employees 15 Business category WB Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Hans Becker, CEO; Gunnar Laurén, CTO; Mary Jensen, Bus Dev. Capital; Investors Adera Ventures Number employees 4 Business category PWS Company's specialty software 50% hardware net services consultant services installation service 50% content supplier</p>	<p>Founded 2000 Publicly listed No Management Robert Kornfeld, CEO; Patrik Juthberg, international businesses Capital; Investors Five founders + investors Number employees 15 Business category WB Company's specialty software 50% hardware 50% net services consultant services installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Bengt Göran Beskow, CEO; Peter Révay board chairman Capital; investors Founders Number employees 5 Business category M2M Company's specialty software 45% hardware 20% net services consultant services 25% installation 10% service content supplier</p>
<p>Gatespace, Göteborg www.gatespace.com +46 31 743 98 00</p>	<p>GCC, Stockholm www.gcc.se +46 8 444 38 50</p>	<p>Generic Mobile, Arboga www.generic.se/mobile +46 589 881 50</p>	<p>Global Airlink Communication AB, Stockholm + 46 703 09 70 47</p>
<p>Founded 1999 Publicly listed No Management Staffan Truvé, CEO; Björn Johansson, vice presid dev. Capital; Investors 11 MUSD, Bure Equity, T-bolaget, Pythagoras (Belgium), European Equity Partners (London), Morgan Stanley Dean Witter, Foqua (Atlanta) Number employees 35 Business category M2M Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Jörgen Springfeldt, CEO; Jan Olof Ek, Torsten Spaak Capital; investors 2,2 MSEK Mobile Garden Number employees 7 Business category M2M Company's specialty software 75% hardware net services 25% consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Åke Nowén, CEO; Thorbjörn Ericsson, CTO; Leif Andersson, tech man, Capital; Investors Hans Nilsson, Lars Åke Helgesson, Stig Arne Larsson, Peder Swenman Number employees 5 Business category M2M Company's specialty software 10% hardware 10% net services 60% consultant services 10% installation service content supplier 10%</p>	<p>Founded 1999 Publicly listed No Management Morgan Jansson, CEO; Bengt Franzén, CTO Capital; investors Founders Number employees 2 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>

<p>Gurka Planet, Göteborg www.gurkaplanet.com +46 31 778 34 34</p>	<p>Halebop, Stockholm www.halebop.com +46 8 545 288 80</p>	<p>Halogen, Stockholm www.halogen.com +46 8 463 34 30</p>	<p>Hotsip, Stockholm www.hotsip.com +46 8 454 05 00</p>
<p>Founded 1999 Publicly listed No Management Jens-Christian Bogh, CEO Capital; investors 30 MSEK: 2M Invest A/S Number employees 17 Business category PWS Company's specialty software 50% hardware net services consultant services 50% installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Roland Svensson, CEO; Jonas Wilhelmsson, COO; Hans-Anders Karlsson, marketing director; Björn Svennesson, business development; Magnus Lönneroth, CTO Capital; investors Telia 40%, Oracle 40%, founders and employees Number employees 30 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>Founded 1999 Publicly listed No Management Tomas Duffy, CEO; founders Erik Hörnfelt, Lars Bengtsson, Lennart Eriksson, Joakim Nyman Capital; investors KKR, Geocapital, Core Ventures, founders + employees Number employees 310 Business category M2M Company's specialty software hardware net services consultant services 100% installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Jens Lundström, CEO; Johan Liseborn, CTO Capital; Investors Speed Ventures + founders Number employees 40 Business category WB Company's specialty software 40% hardware net services 30% consultant services installation service content supplier 30%</p>
<p>Icomera, Göteborg www.icomera.com +46 31 772 80 26</p>	<p>Incirco, Stockholm www.incirco.se +46 8 783 28 00</p>	<p>Instant Context, Stockholm www.instantcontext.com +46 31 701 76 50</p>	<p>Iobox, Stockholm www.iobox.se +46 8 545 852 30</p>
<p>Founded 1999 Publicly listed No Management Kristian Axelsson, CEO; Martin Bergek, CTO; Paul Williams, CSO Capital; Investors 3 MSEK, private placement + Nutek Number employees 8 Business category WB Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Jörgen Andersson, CEO; Nicklas Ekdahl, marketing director; Capital; investors Telia Business Innovation; Real Venture Group; Bank Boston; Innovationskapital; European Emerging Partner; Digital Mounting Number employees 30 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>Founded 2000 Publicly listed No Management Mikael Stenhall, CEO; Kerstin Forsberg, CTO Capital; investors 4,5 MSEK Adera Ventures Zone (48%), New Mad Technologies (33%), Adera (19%) Number employees 6 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Eliseo Sanchez, CEO Capital; investors Terra Mobile Number employees 150 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>
<p>ipUnplugged, Stockholm www.ipunplugged.com +46 8 725 59 00</p>	<p>Ismobile, Luleå www.ismobile.com +46 920 750 00</p>	<p>It's Alive, Stockholm www.itsalive.com +46 8 587 098 00</p>	<p>Katapult, Göteborg www.katapult.com +46 704 97 46 31</p>
<p>Founded 1999 Publicly listed No Management Magnus Lengdell, CEO; Jan Forslöv, CTO; Håkan Sessle, vice pres prod mark; Pdraig Moran, R&D Capital; Investors 10 MSEK Ledstiernan (25%) + employees Number employees 24 Business category PWS Company's specialty software 60% hardware 40% net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Matz Engman, CEO; Mats Pettersson, CSO; Lennart Isaksson, COO; Ragnar Larsson, Leif Hedlund, Mikael Bäckman, Jan Ove Högberg, Göran Lövrantz, Lars Ove Lind Capital; Investors Nine founders, Telia Business Innovation, Infologi-gruppen Number employees 18 Business category PWS Company's specialty software 90% hardware net services consultant services 10% installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Tom Söderlund, CEO; Christof Molund, CFO; Björn Ekengren CTO; Ivar Gaitan, HR Capital; investors Speed Ventures Number employees 6 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>Founded 2000 Publicly listed No Management Per Eskilsson, CEO Capital; Investors No data given Number employees 15 Business category WB Company's specialty software hardware net services 100% consultant services installation service content supplier</p>
<p>KSOXCS, Stockholm www.ksoxcs.se +46 704 22 68 88</p>	<p>Locomotive Mobile Internet, Stockholm www.locomotive-mi.com +46 705 18 98 22</p>	<p>Mediatude, Stockholm www.mediatude.com +46 8 15 20 02</p>	<p>Mgage Systems, Stockholm www.2251.com +46 702 61 100 00</p>
<p>Founded 1999 Publicly listed No Management Hans Larsson, CEO Capital; investors Hans Larsson (92%), Roland Ringwall (5%), Örjan Gustafsson (3%) Number employees 1 Business category WB Company's specialty software 25% hardware 25% net services consultant services installation service content supplier 50%</p>	<p>Founded 2000 Publicly listed No Management Magnus Johansson, CEO Capital; Investors Founders (7 st incl Magnus Johansson) Number employees 8 Business category WB Company's specialty software 75% hardware net services consultant services 25% installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Christopher Demis, CEO; Håkan Larsson, CTO; Hanna Riberdahl, COO; David Aureden, mark. dir. Capital; Investors Ericsson (29%), Real Venture Group Number employees 14 Business category M2M Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>Founded 2000 Publicly listed No Management Styrbjörn Horn, CEO; Göran Grosskopf, Robert Götner, Ben Manell, Jonas Ahlberg Capital; Investors Innovationskapital, Kaputhing, Trident Capital Number employees 15 Business category PWS Company's specialty software 80% hardware net services consultant services 20% installation service content supplier</p>

<p>Mi4e, Stockholm www.mi4e.com +46 8 463 10 12</p>	<p>Micronet, Ronneby www.micronet.se +46 457 38 65 50</p>	<p>Milgaia, Stockholm www.milgaia.com +46 707 73 51 89</p>	<p>MindCom, Göteborg www.mindcom.se +46 31 734 25 05</p>
<p>Founded 1999 Publicly listed No Management James Ewing, CEO Capital; Investors No data given Number employees 5 Business category PWS Company's specialty software 95% hardware net services consultant services 5% installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Mikael Roos, CEO Capital; Investors Founders Number employees 20 Business category M2M Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Stefan Karlsson, CEO; Oskar Bjursten, Arun Kaul Capital; investors Element Park, Founders Number employees 3 Business category PWS Company's specialty software 35% hardware net services consultant services installation service content supplier 65%</p>	<p>Founded 2000 Publicly listed No Management Ola Hansson, CEO; Peter Stephan, Mathias Petersson Capital; Investors Employees Number employees 70 Business category PWS Company's specialty software hardware net services consultant services 100% installation service content supplier</p>
<p>Mittere Wireless Solutions, Stockholm www.mittere.com +46 8 441 70 00</p>	<p>MobiGolf, Stockholm www.mobigolf.com +46 8 587 087 44</p>	<p>Mobilaris, Luleå www.mobilaris.com +46 706 56 20 07</p>	<p>Mobile Feed, Stockholm www.feed.no +47 22 70 00 40</p>
<p>Founded 1999 Publicly listed No Management Niclas Kulman, CEO; Thomas Hvid; Daniel Ejder- berg; Ragnar Ekeröth; Karl Christian Lamm Capital; investors No data given Number employees 12 Business category PWS Company's specialty software hardware net services consultant services 100% installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Dan Persson, CEO; Robert Hesselstad, R&D; Madeleine Lidström, COO Capital; investors Adera Ventures (50%), Epani (50%) Number employees 3 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>Founded 1999 Publicly listed No Management Björn Westerholm, CEO; Ola Norberg, board chairman Capital; Investors CLS Holding (UK), founders + employees Number employees 16 Business category WB Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Trond Bugge; Terje Osmundsen; Tellef Torleifsson Capital; investors 10 MNOK Number employees 8 Business category PWS Company's specialty software hardware net services 20% consultant services installation service content supplier 80%</p>
<p>Mobile Innovation, Stockholm www.mobileinnovation.com +46 8 22 90 54</p>	<p>Mobile Juicer, Stockholm www.mobilejuicer.com +46 707 56 29 78</p>	<p>Mobile Media Group, Stockholm www.mobielmediagroup.com +46 702 69 35 10</p>	<p>Mobile Mind, Stockholm www.mobilemind.se +46 8 566 147 76</p>
<p>Founded 2000 Publicly listed No Management Per Welander, CEO; Bengt Pettersson, CTO Capital; investors No data given Number employees No data given Business category PWS Company's specialty software hardware net services consultant services 100% installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Johan Varland, CEO; Lena Hansson, CFO; Magnus Bergmark, CSO Capital; investors Founders Number employees 3 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Anders Ljungkvist, CEO; Magnus Danielsson, CTO Capital; investors 8 MSEK; Springboard Venture Capital Number employees 15 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Joakim Ek, CEO; Magnus Wikström, mark dir. Capital; Investors Drax Holding (100%) Number employees 12 Business category PWS Company's specialty software hardware net services consultant services 100% installation service content supplier</p>
<p>Mobile Notifier, Eksjö www.mobilenotifier.com +46 381 371 71</p>	<p>MobileOpinion, Göteborg www.mobileopinion.com +46 31 778 90 40</p>	<p>mobilePosition, Stockholm www.mobileposition.com +46 8 444 19 00</p>	<p>Mobilestart, Stockholm www.mobilestart.com +46 8 650 45 30</p>
<p>Founded 2000 Publicly listed No Management Kenneth Revelj, CEO; Lennart Nilsson, board chairman Capital; investors Founders Number employees 10 Business category PWS Company's specialty software hardware net services consultant services 100% installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Anders Blennermark, CEO Capital; Investors Bure (50%) + founders Number employees 6 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>Founded 1999 Publicly listed No Management Johan Othelius, CEO; Hagge Rilegård, president Capital; investors 3 MUSD European Digital Partners (33%), 5 MUSD Qino/Alpha (11%) Number employees 40 Business category PWS Company's specialty software 90% hardware net services consultant services 10% installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Jonas Arleback, CEO; Bo Dimert; Östen Määkitalo; Bernt Ericsson Capital; investors Servisen: 4 MSEK; + employees Number employees 6 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>

<p>Mobileyes, Stockholm www.mobileyes.com +46 8 21 13 13</p> <p>Founded 1999 Publicly listed No Management Johan Carlsson, CEO Capital; Investors Employees Number employees 7 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Mobyson, Stockholm www.mobyson.com +46 8 545 532 00</p> <p>Founded 2000 Publicly listed No Management Jonas Kjellberg, CEO; Peder Egnell, CFO Capital; Investors StartUpFactory, Carnegie Fonder, employees Number employees 25 Business category PWS Company's specialty software hardware net services 50% consultant services installation service content supplier 50%</p>	<p>Moby Wireless Services, Stockholm www.moby.se +46 8 527 90 00</p> <p>Founded 2000 Publicly listed No Management Lars T Andersson, CEO; Christian Sundgren; Hubert Kjellberg Capital; investors Spray Ventures Number employees 15 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>MoveAround, Karlskrona www.movearound.com +46 8 507 026 00</p> <p>Founded 2000 Publicly listed No Management Mikael Dellsand, CEO; Pelle Svensson, vice pres.; Krister Månsson Capital; Investors 100 private investors Number employees 90 Business category PWS Company's specialty software hardware net services consultant services 100% installation service content supplier</p>
<p>Mphone, Stockholm www.mphone.se +46 8 444 74 61</p> <p>Founded 1999 Publicly listed No Management Göran Norström, CEO; Svante Barck-Holts, appl. dev., Anders Bengtsson, area man. Capital; Investors Founders (45%), Innovationsmäklarna (13 %) Number employees 7 Business category M2M Company's specialty software 25% hardware 25% net services 10% consultant services 10% installation 10% service 10%</p>	<p>Netlight Consulting, Stockholm www.netlight.se +46 8 783 71 60</p> <p>Founded 1999 Publicly listed No Management Anders Larsson, CEO; Erik Åsbrink, Stig Nordfelt (H&M), Hans Wirfelt (Enea), Per Björklund (StartUpFactory) Capital; Investors Totalt 22 MSEK: Idékapital Number employees 39 Business category PWS Company's specialty software 20% hardware net services 80% consultant services installation service content supplier</p>	<p>New Mad Technologies, Stockholm www.newmad.com +46 8 774 11 00</p> <p>Founded 1999 Publicly listed No Management Fredrik Ljungberg, CEO; Fredrik Kämmerer, vice pres., Henrik Kristensen, CFO Capital; Investors Bure Equity (19%), Menire (8%) Number employees 18 Business category WB Company's specialty software 45% hardware net services consultant services 55% installation service content supplier</p>	<p>Nomedia, Uppsala www.nomediagroup.com +46 736 28 02 17</p> <p>Founded 2000 Publicly listed No Management Paul Kinsella, CEO; Anders Händius, Mattias Jansson Capital; investors Internet.com, IUC Sandviken, Almi, Norrlandsfonden, Teknikbrostiftelsen Number employees 4 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>
<p>Nordic Spring, Stockholm www.nordicspring.se +46 8 456 23 00</p> <p>Founded 2000 Publicly listed No Management Christian Haeger, CEO; Håkan Molin, vice pres., Eva Lind-Andersson, Patrik Schultz Capital; Investors Ledstiernan, Brummer&Partner, founders Number employees 50 Business category WB Company's specialty software hardware net services consultant services 100% installation service content supplier</p>	<p>Parabell, Stockholm www.parabell.com +46 8 20 89 55</p> <p>Founded 1999 Publicly listed No Management John Cederlund, CEO; Jan Fjellström, board chairman; Jan Fecko, proj. leader; Johan Bååthe Capital; Investors Employees Number employees 21 Business category WB Company's specialty software hardware net services consultant services 100% installation service content supplier</p>	<p>Pico Fun, Stockholm www.picofun.com +46 8 506 357 00</p> <p>Founded 2000 Publicly listed No Management Johan Lenander, CEO; Fredrik Syrén, marketing director; Måns Ullerstam, CTO; Christer Nilsson, board chairman Capital; investors StartUpFactory; Softbank (Japan); Carphone Wearhouse (UK). 7 MUSD in second investment round Number employees 25 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>Port 42, Stockholm www.port42.com +46 8 691 02 00</p> <p>Founded 2000 Publicly listed No Management Johan Rosenlind, CEO; Peter Bengtsson, CSO Capital; Investors 7 MSEK, private placement, Minvest Number employees 16 Business category PWS Company's specialty software 50% hardware net services consultant services 50% installation service content supplier</p>
<p>Red Cyber, Stockholm www.redcyber.net +46 8 663 08 88</p> <p>Founded 2000 Publicly listed No Management Jörgen Nordlund, CEO Capital; Investors 4,5 MSEK Echorn, Nordic Wireless Venture Number employees 24 Business category PWS Company's specialty software 40% hardware net services consultant services 40% installation service content supplier 20%</p>	<p>Red Jade, Palo Alto www.redjade.com +1 310 780 05 15</p> <p>Founded 2000 Publicly listed No Management Gunnar Tyrsing, CEO; Fredrik Liljegen, CCO Capital; Investors 7 MUSD Ericsson Business Innovation, 3 MUSD IT Provider Number employees 20 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>Red Message, Stockholm www.redmessage.com +46 8 736 00 30</p> <p>Founded 1999 Publicly listed No Management Fredrik Landahl, CEO Capital; investors 23,5 MUSD; Innovationskapital; Emerging Technologies; European Equity Partner; Pythagoras; Transconnect; Goldman Sachs; Reuters Number employees 80 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>RepeatIT, Stockholm www.repeatit.se +46 8 570 106 66</p> <p>Founded 2000 Publicly listed No Management Johan Ubby, CEO; Lyckke Olesen Capital; investors 2 MSEK Mobile Garden, 5 MSEK Ledstiernan Number employees 4 Business category WB Company's specialty software 25% hardware 75% net services consultant services installation service content supplier</p>

<p>Right Innovation, Stockholm www.rightinnovation.com +46 704 26 28 94</p>	<p>Right Position, Stockholm www.rightposition.com +46 8 31 99 29</p>	<p>Roaminfo, Göteborg www.roaminfo.com +46 31 10 88 90</p>	<p>Roqport, Stockholm www.roqport.com +46 733 63 34 20</p>
<p>Founded 2000 Publicly listed No Management Eric Sandberg, CEO; Christer Smedshammar, CTO; Anders Wallgren, board chairman Capital; investors Founders Number employees 2 Business category PWS Company's specialty software 50% hardware 25% net services consultant services installation service content supplier 25%</p>	<p>Founded 2000 Publicly listed No Management Anders Wallgren, CEO; Roland Nilsson, board chairman; Lasse Grönberg; Jan Sjöwall Capital; investors Private placement Number employees 2 Business category PWS Company's specialty software hardware net services consultant services 10% installation service content supplier 90%</p>	<p>Founded 1999 Publicly listed No Management Jörgen Hallin, CEO; Urban Johansson, board chairman Capital; Investors Ledstiernan (36,5%) + private placement Number employees 15 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Magnus Nilsson, CEO Capital; Investors Starthouse + four founders Number employees 11 Business category WB Company's specialty software 100% hardware net services consultant services installation service content supplier</p>
<p>Santix, Stockholm www.santix.se +46 8 704 25 05</p>	<p>Scandinavian Wireless, Göteborg www.scandinavianwireless.se +46 31 701 49 59</p>	<p>Sectra Wireless Technologies, Linköping www.sectra.se/wireless +46 13 23 52 00</p>	<p>Service Factory, Stockholm www.servicefactory.se +46 8 18 00 26</p>
<p>Founded 1999 Publicly listed No Management Jan Philipson, CEO; Kjell Abrahamsson Bud Dev.; Tomas Enberg Bus Dev. Capital; investors Founders Number employees 16 Business category M2M Company's specialty software 30% hardware net services consultant services 70% installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Peter Lindberg, CEO; Stefan Andersson, board chairman Capital; Investors 4 MSEK Øhrn-gruppen, Oslo + employees Number employees 7 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed Yes Management Dick Ollas, CEO; Fritiof Qvigstad, vice president Capital; Investors Sectra (100%) Number employees 27 Business category PWS Company's specialty software 50% hardware 50% net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Claus Clausen, CEO; Mats Hellstrand, CTO; Thomas Svensson, marketing director Capital; investors Founders; Telia Business Innovation Number employees 19 Business category WB Company's specialty software 50% hardware 50% net services consultant services installation service content supplier</p>
<p>Skank Development, Stockholm +46 703 75 91 86</p>	<p>Speechtime, Stockholm www.speechtime.com +46 8 22 90 50</p>	<p>Starkus, Stockholm www.starkus.se +46 8 660 81 20</p>	<p>The Phone Pages, Göteborg www.thephonepages.com +46 31 743 07 00</p>
<p>Founded 2000 Publicly listed No Management Christian Bartholdsson, CEO; Henrik Granqvist, CTO; Henrik Modder, CFO, Ulriqa Söderström CCO Capital; investors Founders Number employees 4 Business category PWS Company's specialty software hardware 100% net services consultant services installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Per Wellander, CEO; Peter Weissglas Capital; Investors Private placement, Ventech Number employees 5 Business category M2M Company's specialty software 50% hardware net services consultant services installation service content supplier 50%</p>	<p>Founded 2000 Publicly listed No Management Henrik Landahl, CEO; Joakim Thölin, Karl Janlert Capital; Investors Hans Jacobsson Number employees 5 Business category M2M Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Carina Dreifeldt, CEO; Olof Stenhammar, board chairman Capital; Investors 8,5 MSEK Ledstiernan, Carina Dreifeldt, Per Åke Minborg, Bo Krusell Number employees 15 Business category PWS Company's specialty software hardware net services 50% consultant services installation service content supplier 50%</p>
<p>Ticket Anywhere, Stockholm www.ticketanywhere.se +46 706 37 73 98</p>	<p>TrustLink, Stockholm www.trustlink.com +46 8 402 38 50</p>	<p>Wannago.com, Stockholm www.wannago.com +46 8 611 41 75</p>	<p>WBS, Göteborg www.wapit.se +46 31 20 22 19</p>
<p>Founded 2000 Publicly listed No Management Patrik Wahlström, CEO Capital; Investors Netlight Consulting (80%) Number employees 6 Business category PWS Company's specialty software 70% hardware net services consultant services 30% installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Lars Bergström, Mats Bergström, Gustaf Stolpe Capital; Investors Ericsson (25%), Northern Cross Investments Ltd (8%) Number employees 75 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1999 Publicly listed No Management Karl Mikael Cakste, CEO; Andreas Müller, COO; Henrik Wetterdahl, CFO Capital; investors Founders; 14 MEuro; NesBIC CTE Fund; Skandia; StartUpFactory; AC Ventures; Taube Hodson Stonex Number employees 30 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>	<p>Founded 2000 Publicly listed No Management Markus Elmäng, CEO; Magnus Pernsved Capital; Founders Number employees 2 Business category PWS Company's specialty software hardware net services consultant services 100% installation service content supplier</p>

<p>WeZapp, Stockholm www.wezapp.se +46 709 41 21 20</p>	<p>Wireless Car, Göteborg www.wirelesscar.com +46 31 65 19 00</p>	<p>Wireless Independent Provider, Karlskrona +46 455 33 98 00 www.wirelessindependent.se</p>	<p>Wireless Matrix, Stockholm www.wireless-matrix.com +46 8 508 996 00</p>
<p>Founded 1999 Publicly listed No Management Susanne Jarnstedt, CEO; subsidiary of Framfab Capital; investors No data given Number employees 3 Business category PWS Company's speciality software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Jan Hellåker, CEO; Lars-Erik Helander, CTO Capital; Investors Ericsson, Volvo, Telia owns equal parts Number employees 30 Business category PWS Company's speciality software 33% hardware net services 33% consultant services installation service content supplier 33%</p>	<p>Founded 2000 Publicly listed No Management Peter Davidsson, CEO; Per-Ola Carlsson, marketing director; Åke Olsson, development director Capital; investors Servisen (20%); Fischer Partner (10%) Number employees 25 Business category PWS Company's speciality software 70% hardware net services consultant services 30% installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Hans Johansson, CEO Capital; Investors Hans Johansson Number employees 10 Business category WB Company's speciality software hardware net services 100% consultant services installation service content supplier</p>
<p>Wireless Opinion, Stockholm www.wirelessopinion.com +46 455 37 97 50</p>	<p>Xpedio, Stockholm www.xpedio.com +46 8 674 50 05</p>	<p>Ynot Communications, Stockholm www.ynot.nu +46 150 66 92 00</p>	<p>24/7 Media Sverige, Stockholm www.247.europe.com +46 8 454 36 30</p>
<p>Founded 1999 Publicly listed No Management Lena Vogelius, CEO; Anna Nyström, busin. dev. Capital; Investors 23 MSEK, private placement, Hagströmer & Qviberg, Qambrian (London) Number employees 20 Business category PWS Company's speciality software hardware net services 50% consultant services installation service content supplier 50%</p>	<p>Founded 1999 Publicly listed No Management Gustaf Rosell, CEO; Ulf Jonströmer, board chairman; Patrik Nilsson, CFO; Niklas Derouche, CSA; Lotta Fjelkegård, marketing director. Capital; investors 3 MSEK Pedal Ventures; 30 MSEK BrainHeart Capital; Segulah; Oriflame Number employees 15 Business category WB Company's speciality software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 2000 Publicly listed No Management Sven Modig, CEO; Jan Risell, busin. dev. manager Capital; Investors Fredrik Gillström Number employees 6 Business category PWS Company's speciality software 10% hardware net services 45% consultant services installation service content supplier 45%</p>	<p>Founded 1997 Publicly listed Yes (Nasdaq) Management Ola Svensson, CEO Capital; investors China.com; Citybank Number employees 21 (in Sweden) Business category PWS Company's speciality software hardware net services consultant services installation service content supplier 100%</p>
<p>A Brand New World (formerly, Radio Design), Stockholm www.abnw.net +46 8 477 99 00</p>	<p>Adfore, Stockholm www.adfore.se +46 8 545 24 20</p>	<p>Allgon, Stockholm www.allgon.se +46 8 540 822 00</p>	<p>APIS, Stockholm www.apis.se +46 8 555 15 00</p>
<p>Founded 1995 Publicly listed Yes Management Pål Krüger, CEO; Nils Ljung; Johan Ståel von Holstein; Tom Adolfsson Capital; investors 405 MSEK; Icon Medialab Number employees 200 Business category WB Company's speciality software 20% hardware 20% net services 20% consultant services 20% installation 20% service content supplier</p>	<p>Founded 1997 Publicly listed No Management Rolf Carlström, CEO; Anders Bauer CEO Adfore Mobile Capital; Investors Triaxis (41%, Schweiz) Number employees 35 Business category PWS Company's speciality software hardware net services consultant services 100% installation service content supplier</p>	<p>Founded 1946 Publicly listed Yes Management Jan Edhäll, CEO Capital; investors S-E Banken; SPP; Banco Fonder; Skandia; largest private shareholders, Gunnar Bark (13,8%) and Ulf Saldell (10 %) Number employees 1300 Business category WB Company's speciality software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1994 Publicly listed No Management Jörgen Mannheimer, CEO; Fredi Hedenberg, Sven J.Sigling Capital; Investors 100 MSEK: private placement, Catella Holding, SEB Fonden, Grimaldi Industrier Number employees 60 Business category WB Company's speciality software hardware net services consultant services 100% installation service content supplier</p>
<p>Ascom, Göteborg www.ascom.com/ws +46 31 53 93 42</p>	<p>Aspiro, Malmö www.aspiro.com +46 8 40 630 03 00</p>	<p>AU System www.ausys.se +46 8 726 75 00</p>	<p>AvantGo, Stockholm www.avantgo.com +46 706 21 08 10</p>
<p>Founded 1986 Publicly listed Yes (Zürich) Management Hans Ulrich Schröder, CEO; Sven Porelius, CEO Sweden Capital; Investors Ascom (Switzerland) Number employees 1070 Business category PWS Company's speciality software 40% hardware 40% net services consultant services installation 20% service content supplier</p>	<p>Founded 1998 Publicly listed Yes Management Lena Wittbjer, CEO; Stefan Lindqvist, CFO; Tomas Althén, board chairman; Torleif Herrström, COO Capital; investors Tomas Althén (11 %); Toro Investment (11%) Number employees 170 Business category PWS Company's speciality software 50% hardware net services consultant services installation service content supplier 50%</p>	<p>Founded 1974 Publicly listed Yes Management Tomas Franzén, CEO; Johan Vunderink, board chairman; Johan Jonströmer Capital; investors Latest invested: 15 MUSD; Schroder Ventures; Ericsson; IBM Number employees 800 Business category PWS Company's speciality software hardware net services consultant services 100% installation service content supplier</p>	<p>Founded 1997 Publicly listed Yes (Nasdaq) Management Benny Donnerstad, sales dir. Capital; investors Private placement + Microsoft, Palm Computing, American Express Number employees 4 Business category WB Company's speciality software 100% hardware net services consultant services installation service content supplier</p>

<p>Avitec, Stockholm www.avitec.se +46 8 580 111 22</p>	<p>Axis, Lund www.axis.com +46 46 272 18 00</p>	<p>Bar-mail, Lund www.bar-mail.se +46 46 286 33 80</p>	<p>Brokat, Stockholm www.brokat.com +46 8 506 611 00</p>
<p>Founded 1985 Publicly listed No Management Håkan Samuelsson, CEO Capital; investors Atle IT (2/3) Number employees 40 Business category WB Company's specialty software 10% hardware 60% net services consultant services 10% installation 10% service 10% content supplier</p>	<p>Founded 1984 Publicly listed Yes Management Peter Ragnarsson, CEO Capital; Investors Mikael Larsson (32%), G Kallstrom & Co (19,7%), Martin Gren - Grens specialisten (13,9%) Number employees 500 Business category M2M Company's specialty software hardware 90% net services 10% consultant services installation service content supplier</p>	<p>Founded 1997 Publicly listed No Management Johan Schlasberg, CEO Capital; Investors Johan Schlasberg, 5-10 MSEK Number employees 3 Business category PWS Company's specialty software 30% hardware 10% net services 60% consultant services installation service content supplier</p>	<p>Founded 1994 Publicly listed Yes (Nasdaq) Management Stefan Dahlgren, CEO; Capital; Investors Virtex, Intel, Siemens AG + founders Number employees 20 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>
<p>Caprisma, Stockholm www.caprisma.com +46 8 459 37 00</p>	<p>CellPoint Europe, Stockholm www.cellpt.com +46 8 633 27 00</p>	<p>Clinitrac, Stockholm www.clinitrac.com +46 8 509 046 65</p>	<p>Combra, Stockholm www.combra.se +46 8 625 53 00</p>
<p>Founded 1996 Publicly listed No Management Philip Wachtmeister, CEO; Urban Engemyr, Janett Henter Capital; Investors Investor Growth Capital; Tom Wachtmeister, Lars Fossum, Philip Wachtmeister, Urban Engemyr, Leif Johansson Number employees 40 Business category WB Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Founded 1997 Publicly listed Yes (Nasdaq) Management Lars Persson, CEO; founders, Peter Henriksson, Lynn de Plessies (20%); Novel Electronics System, South Afrika (20%) Capital; investors 10 MUSD (IPO); Ledstiernan (investor in subsidiary, Unwire) Number employees 90 Business category PWS Company's specialty software 50% hardware net services consultant services installation service content supplier 50%</p>	<p>Founded 1997 Publicly listed No Management Andreas Segerros, CEO; Thomas Erikson, development director; Henrik Linder, clinical director Capital; investors BrainHeart Capital; Health Cap; Servisen; Industrifonden Number employees 10 Business category M2M Company's specialty software 50% hardware net services consultant services 50% installation service content supplier</p>	<p>Founded 1994 Publicly listed No Management Johan Norberg CEO; Lars Hallberg CEO; Staffan Bertland, Sales dir Capital; investors Employees Number employees 48 Business category M2M Company's specialty software hardware net services consultant services 100% installation service content supplier</p>
<p>Comhat, Mölndal www.comhat.se + 46 31 733 18 00</p>	<p>Connect Things, Stockholm www.connectthings.com +46 8 685 07 00</p>	<p>Consafe Infotech, Malmö www.consafeinfotech.se +46 40 691 96 00</p>	<p>C Technologies, Lund www.epen.com +46 46 286 58 50</p>
<p>Founded 1998 Publicly listed No Management Bengt Gustafsson, CEO; Jan Nilsson (Switchcore), Peter Weissglas (Ventech) Capital; Investors 10 MSEK: Itact, Ventech, CBG Holding, Industrifonden Number employees 10 Business category WB Company's specialty software hardware 100% net services consultant services installation service content supplier</p>	<p>Founded 1996 Publicly listed No Management Per Troborg, CEO Capital; Investors Ericsson (1/3), IT Provider (1/3), employees (1/3) Number employees 25 Business category PWS Company's specialty software hardware net services 100% consultant services installation service content supplier</p>	<p>Founded 1996 Publicly listed No Management Stefan Nilsson, CEO; Thomas Barge, vice president Capital; Investors JCE-group Number employees 220 Business category WB Company's specialty software 35 % hardware net services consultant services 65 % installation service content supplier</p>	<p>Founded 1996 Publicly listed Yes Management Christer Löwgren, CEO; Christer Fähræus; Johan Boman, CTO Capital; investors 436 MSEK; Owners: Christer Fähræus (17 %), S-E Banken (8%), foreign investors (8%), Ericsson (7.7 %) Number employees 120 Business category M2M Company's specialty software 70% hardware 30% net services consultant services installation</p>
<p>Digital Mobility www.digimob.se +46 8 622 27 70</p>	<p>EHS, Säffle www.ehs.se + 46 533 154 11</p>	<p>Ericsson, Stockholm www.ericsson.com +46 8 719 00 00</p>	<p>Europolitan, Karlskrona www.europolitan.se +46 455 33 10 00</p>
<p>Founded 1993 Publicly listed No Management Bengt Carlström, CEO, Marcus Tailor, Bus Dev, Lee McLoughlin VP Network op.; Janko Mrcic-Flogel, CTO; Johan Sjöquist, COO Capital; investors Ledstiernan, Founders Number employees 50 Business category PWS Company's specialty software 30% hardware net services 30% consultant services 10% installation service content supplier 30%</p>	<p>Founded 1995 Publicly listed No Management Börje Gustafsson, CEO; Lars Backram, CTO Capital; Investors 10 MSEK Mobile Garden Number employees 10 Business category PWS Company's specialty software hardware 80% net services consultant services 20% installation service content supplier</p>	<p>Founded 1876 Publicly listed Yes Management Kurt Hellström, CEO Capital; investors No data given Number employees 104,000 (worldwide) Business category WB Company's specialty software 50% hardware 50% net services consultant services installation service content supplier</p>	<p>Founded 1991 Publicly listed Yes Management Jan Risfelt, CEO; Mikael Kluge, Mobil Internet Capital; Investors Vodafone (71%) Number employees 1200 Business category PWS Company's specialty software hardware net services 100% consultant services installation service content supplier</p>

<p>Framfab, Stockholm www.framfab.se +46 8 545 258 00</p> <p>Founded 1996 Publicly listed Yes Management Jonas Birgersson, CEO; Peter Svanfeldt; Johan Wall; Johan Häggman; Mattias Söderhielm Capital; investors No data given Number employees 2200 Business category VB Company's specialty software 20% hardware 20% net services 20% consultant services 20% installation service 20% content supplier</p>	<p>Goyada, Stockholm www.goyada.com +46 8 555 172 00</p> <p>Founded 1998 Publicly listed No Management Max Brandt, CEO; Paul Hastings, CFO Capital; Investors 110 MSEK: Speed Ventures, Nomura (Japan), Internet Ventures (Denmark), Toronto Dominion Capital (Canada) Number employees 47 Business category PWS Company's specialty software 50% hardware net services consultant services installation service content supplier 50%</p>	<p>HiQ, Stockholm www.hiq.se +46 8 588 900 00</p> <p>Founded 1992 Publicly listed Yes Management Lars Stugemo, CEO; Hans Karlsson, board chairman; Carl Bildt Capital; investors Federator; Skandia; Robur Number employees 365 Business category PWS Company's specialty software hardware net services consultant services 100% installation service content supplier</p>	<p>InfraLan, Stockholm www.infralan.se +46 8 563 065 00</p> <p>Founded 1997 Publicly listed No Management Tommy Nord, CEO Capital; Investors Founders Number employees 15 Business category WB Company's specialty software 50% hardware 50% net services consultant services installation service content supplier</p>
<p>Intel Sweden, Stockholm www.intel.com +46 8 590 617 00</p> <p>Founded 1975 Publicly listed Yes (NYSE) Management Rob Eckelmann; Maria Merced Capital; investors No data given Number employees 20 Business category WB Company's specialty software 10% hardware 90% net services consultant services installation service content supplier</p>	<p>Kipling, Karlskrona www.kipling.se +46 455 61 69 00</p> <p>Founded 1995 Publicly listed Yes Management Gustaf Ekberg, CEO; Torsten Millkvist, markn chef Capital; Investors Arne Borg, Anders Sixtensson, Thomas Althén. Foreign investors: 32,4 MSEK Number employees 100 Business category WB Company's specialty software 50% hardware net services consultant services 50% installation service content supplier</p>	<p>Linq, Stockholm www.linq.com +46 8 410 280 00</p> <p>Founded 1996 Publicly listed No Management Mikael Mandal, CEO; Jan Morath, COO; Sören Olsson, board chairman; Christer Gustafsson, CTO; Göran Casserlöv, CFO Capital; Investors Emerging Technologies, 6:e AP-fonden, Tech Capital Number employees 350 Business category PWS Company's specialty software 80% hardware net services consultant services 15% installation 5% service content supplier</p>	<p>Massive Mobile, Malmö www.massive.se +46 40 600 10 00</p> <p>Founded 1997 Publicly listed Yes Management Martin Walfisz, CEO; Per Karlsson, business area manager Capital; Investors Founders Number employees 43 Business category PWS Company's specialty software 50% hardware net services consultant services installation service content supplier 50%</p>
<p>Melody Interactive Solutions, Stockholm www.melody.se +46 8 454 96 00</p> <p>Founded 1998 Publicly listed No Management Ulf Ånggård, CEO; Lars Olof Bäckman, board chairman; Åsa Sundberg; Per Mosseby Capital; investors About 100 MSEK; Telenor Ventures; IT-Provider; Capital Group; StartUp Factory Number employees 55 Business category PWS Company's specialty software 70% hardware net services consultant services 30% installation service content supplier</p>	<p>Minick, Stockholm www.minick.net +46 8 545 834 05</p> <p>Founded 1994 Publicly listed No Management Daniel Söderberg, CEO Scandinavia Capital; Investors Distefora (100% ownership) Number employees 17 Business category PWS Company's specialty software 90% hardware 10% net services consultant services installation service content supplier</p>	<p>MobilePhoneGuard, Stockholm www.mobilephoneguard.se +46 8 731 76 00</p> <p>Founded 1995 Publicly listed No Management Henry Duhs, CEO Capital; Investors Henry Duhs Number employees 5 Business category M2M Company's specialty software hardware 70% net services consultant services 30% installation service content supplier</p>	<p>MSC, Stockholm www.msc.se +46 8 446 55 00</p> <p>Founded 1987 Publicly listed Yes Management Muazzam Choudhury, CEO; Gert Schyberger; Per Bragé Capital; investors Muazzam Choudhury Number employees 130 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>
<p>Nocom, Uppsala www.nocom.se +46 18 65 55 00</p> <p>Founded 1985 Publicly listed Yes Management Tomas Nygren, CEO; Anders Jonsson, vice board chairman; Stafn Skarin, vice CEO Capital; Investors Foreign funds (35%), Anders Jonsson (30%) Number employees 220 Business category PWS Company's specialty software 60% hardware net services 20% consultant services 20% installation service content supplier</p>	<p>Nokia, Stockholm www.nokia.se +46 8 793 83 00</p> <p>Founded 1965 Publicly listed Yes Management Seppo Rantakokko, CEO Nokia Networks Sverige; Sara Kullgren, CEO Nokia Mobile Phones, Scandinavia; Kimmo Ojwa, CEO Nokia Sweden Capital; Investors No data given Number employees 550 (in Sweden) Business category WB Company's specialty software 50% hardware 50% net services consultant services installation service content supplier</p>	<p>Northstream, Stockholm www.northstream.se +46 8 564 848 00</p> <p>Founded 1998 Publicly listed No Management Bengt Nordström, CEO; Tommy Ljunggren, Jonas Twingler, Jörgen Lantto, Anders Häglund, Anders Lindqvist Capital; investors 8 MUSD Argo Global Capital + founders and employees Number employees 44 Business category WB Company's specialty software 10% hardware net services consultant services 90% installation service content supplier</p>	<p>Oz.com, Stockholm www.oz.com +46 8 555 179 00</p> <p>Founded 1990 Publicly listed No Management Skuli Mogensen, CEO; Magnus Rosenblad, CEO Europe Capital; Investors Skuli Mogensen, Gudjon Mar Gudjonsson + private placement Number employees 150 (40 in Sweden) Business category WB Company's specialty software 100% hardware net services consultant services installation service content supplier</p>

<p>Osix, Stockholm www.osix.se +46 8 506 006 86</p> <p>Founded 1998 Publicly listed No Management Jan Öhman, CEO Capital; investors Fireworks Holding; employees Number employees 11 Business category WB Company's specialty software 90% hardware 10% net services consultant services installation service content supplier</p>	<p>Pilotfish, Göteborg www.pilotfish.se +46 31 339 66 60</p> <p>Founded 1998 Publicly listed No Management Khalid Saiddudin, CEO; Karl Runeberg, CMO Capital; Investors Volvo Technologies Transfer (40%), Pythagoras (15%), founders Number employees 19 Business category M2M Company's specialty software 50% hardware net services 50% consultant services installation service content supplier</p>	<p>Pipebeach, Stockholm www.pipebeach.com +46 8 545 909 90</p> <p>Founded 1998 Publicly listed No Management Christer Granberg, CEO; Scott McGlashan Capital; Investors Brummer&Partners (Zodiak), Investor Growth Capital Number employees 30 Business category M2M Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>PowerNet, Stockholm www.powernet.se +46 8 545 897 77</p> <p>Founded 1998 Publicly listed No Management Leif Svensson, CEO; Göran Strandberg, board chairman Capital; Investors Novestra Number employees 12 Business category WB Company's specialty software hardware net services 100% consultant services installation service content supplier</p>
<p>Precise Biometrics, Lund www.precisebiometrics.com +46 46 31 11 00</p> <p>Founded 1997 Publicly listed Yes Management Peter Höjerback, CEO; Mårten Öbrink, vice pres.; Christer Fähræus, Krister Lindberg, board chairman Capital; Investors SEB Fonder, Christer Fähræus Number employees 48 Business category PWS Company's specialty software 25% hardware 25% net services 50% consultant services installation service content supplier</p>	<p>Real Life Productions, Stockholm www.reallife.se +46 8 457 14 00</p> <p>Founded 1996 Publicly listed No Management Anders Erneholm, CEO; Bo Klevenstedt, marketing dir Capital; Investors Founders + employees Number employees 15 Business category WB Company's specialty software hardware net services consultant services 70% installation service content supplier 30%</p>	<p>Roaming Factory, Stockholm www.roamingfactory.com +46 8 411 55 00</p> <p>Founded 1994 Publicly listed No Management Maria Linde, CEO; Pär Johansson Capital; Investors Employees + board Number employees 60 Business category PWS Company's specialty software hardware net services consultant services 100% installation service content supplier</p>	<p>Room 33, Stockholm www.room33.com +46 8 506 508 00</p> <p>Founded 1998 Publicly listed No Management Zaheed Haque, CEO; Mark Tierney, CTO; Carin Blicke, marketing director Capital; investors 41 MUSD; Tech Capital + employees Number employees 70 Business category PWS Company's specialty software hardware net services consultant services installation service content supplier 100%</p>
<p>Satsafe, Stockholm www.satsafe.se +46 8 545 878 00</p> <p>Founded 1998 Publicly listed Yes Management Björn Krasse, CEO; Capital; investors Emerging Technology; Arkwright Capital Partner; Intact Technology; Banco Fonder; Catella; Novestra; Merita-Nordbanken Number employees 40 Business category PWS Company's specialty software 40% hardware 30% net services consultant services 10% installation 10% service 10% content supplier</p>	<p>Sema Group Telecoms, Karlskrona www.sema.se +46 8 738 50 00</p> <p>Founded 1980 Publicly listed Yes (London, Paris) Management Christer Hultgren, sales dir. Capital; Investors France Telecom (25%) Number employees 4000 Business category PWS Company's specialty software 60% hardware net services consultant services 25% installation 5% service 10% content supplier</p>	<p>Siebel, Stockholm www.siebel.com +46 8 655 26 30</p> <p>Founded 1993 Publicly listed Yes (Nasdaq) Management Manfred Spicker, CEO Capital; investors No data given Number employees 25 Business category PWS Company's specialty software 90% hardware net services consultant services 10% installation service content supplier</p>	<p>Sigma, Malmö www.wirelessunlimited.org +46 40 24 99 00</p> <p>Founded 1990 Publicly listed Yes Management Dan Olovsson, CEO; Thomas Eliasson Capital; Investors Own capital Number employees 600 Business category WB Company's specialty software 35% hardware 20% net services 5% consultant services 40% installation service content supplier</p>
<p>Sivers IMA, Stockholm www.siversima.se +46 8 703 68 00</p> <p>Founded 1957 Publicly listed No Management Björn Buö, CEO Capital; Investors Arkwright Capital Number employees 52 Business category WB Company's specialty software hardware 100% net services consultant services installation service content supplier</p>	<p>SmartTrust, Stockholm www.smarttrust.com +46 8 685 93 00</p> <p>Founded 1997 Publicly listed No Management Björn Gustavsson, CEO; Per Lundh, CTO; Kaj Erik Relander, board chairman Capital; investors Sonera Number employees 560 Business category PWS Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Symbol Technologies, Stockholm www.symbol.com +46 8 445 29 00</p> <p>Founded 1975 Publicly listed Yes (NYSE) Management Pär Ohrberg, CEO; Tomo Raznilovic, US group manager Capital; investors No data given Number employees 27 Business category WB Company's specialty software 33% hardware 33% net services consultant services 33% installation service content supplier</p>	<p>Tele1Europe, Stockholm www.tele1europe.com +46 8 563 100 40</p> <p>Founded 1995 Publicly listed Yes Management Ivar Strömberg, CEO; Tommy Ekström, CTO Capital; investors SEK 4.5 billion in IPO Number employees 450 Business category WB Company's specialty software hardware net services 100% consultant services installation service content supplier</p>

<p>Tele 2, Stockholm www.tele2.se +46 8 562 640 00</p> <p>Founded 1989 Publicly listed No Management Lars-Johan Jarnheimer, CEO Capital; Investors Netcom Number employees 1384 Business category WB Company's specialty software hardware net services 80% consultant services installation service content supplier 20%</p>	<p>Telelogic, Malmö www.telelogic.com +46 40 17 47 00</p> <p>Founded 1983 Publicly listed Yes Management Anders Lidbeck, CEO; Ingmar Ljungdahl, CTO Capital; Investors Kjell Spångberg (18%), Ratos (10%) Number employees 950 Business category WB Company's specialty software 60% hardware net services consultant services 40% installation service content supplier</p>	<p>Telenordia, Stockholm www.telenordia.se +46 8 587 870 00</p> <p>Founded 1995 Publicly listed No Management Erik Heilborn, CEO Capital; Investors British Telecom (50%), Telenor (50%) Number employees 600 Business category WB Company's specialty software hardware net services 100% consultant services installation service content supplier</p>	<p>Telia Mobile, Stockholm www.telia.se +46 8 579 900 00</p> <p>Founded 1997 Publicly listed Yes Management Kenneth Karlberg, CEO Capital; investors No data given Number employees 1734 Business category WB Company's specialty software hardware net services 100% consultant services installation service content supplier</p>
<p>Time Space Radio, Lund www.timespace.se +46 46 286 24 40</p> <p>Founded 1990 Publicly listed Yes Management Mikael Jannert, CEO; Anders Johansson Capital; investors Pål Kreuger; Karl-Axel Åhl; Svenska Handelsbanken Number employees 45 Business category WB Company's specialty software 50% hardware 50% net services consultant services installation service content supplier</p>	<p>Transtema, Göteborg www.transtema.com +46 31 746 83 00</p> <p>Founded 1997 Publicly listed No Management Magnus Johansson, CEO; Bo Walström Capital; Investors Founders M.J, B.W Number employees 30 Business category WB Company's specialty software net services 50% consultant services 50% installation service content supplier</p>	<p>Tritech, Stockholm www.tritech.se +46 8 705 20 00</p> <p>Founded 1990 Publicly listed No Management Thomas Jonsson, CEO; Johan Emilson, COO Capital; investors 40 MSEK: Swedestart, Emerging Technologies Number employees 150 Business category M2M Company's specialty software 40% hardware 20% net services consultant services 40% installation service content supplier</p>	<p>UpGrade, Malmö www.upgrade.se +46 40 650 01 00</p> <p>Founded 1987 Publicly listed Yes Management Ronny Jonsson, CEO; Jan Olov Svedman, CFO Capital; Investors Doro (100%) Number employees 42 Business category WB Company's specialty software 20% hardware 60% net services 20% consultant services installation service content supplier</p>
<p>Via Tel, Stockholm www.viatel.com +46 8 506 010 00</p> <p>Founded 1995 Publicly listed No Management Ove Känngård, CEO Capital; Investors 4 MSEK, Y3K (27%), 0,5 MSEK Saramanda Ltd (3%) + Ove Känngård Number employees 13 Business category M2M Company's specialty software 50% hardware 10% net services 10% consultant services installation 10% service 10% content supplier 10%</p>	<p>Wireless Maingate, Ronneby www.maingate.se +46 8 641 74 00</p> <p>Founded 1998 Publicly listed No Management Jörgen Askeroth, CEO; Klas Wallström, marketing director; Matz Karlsson and Bertil Hedén Capital; investors Telia; Mergent Venture Investment Number employees 63 Business category M2M Company's specialty software hardware net services 70% consultant services installation service content supplier 30%</p>	<p>Wireless Solutions, Stockholm www.wireless.se +46 8 564 200 20</p> <p>Founded 1997 Publicly listed No Management Pär Bergsten, CEO; Capital; investors Allgon (100%) Number employees 45 Business category WB Company's specialty software 70% hardware 30% net services consultant services installation service content supplier</p>	<p>Worldcom, Stockholm www.wcom.com +46 8 566 170 00</p> <p>Founded 1994 Publicly listed Yes (Nasdaq) Management Jonas Risberg, CEO Capital; investors 17 MSEK/day being invested in Worldcom's IP-net Number employees 350 Business category WB Company's specialty software hardware net services 100% consultant services installation service content supplier</p>
<p>Xircom, Stockholm www.xircom.se +46 20 79 09 14</p> <p>Founded 1988 Publicly listed Yes (Nasdaq) Management Peter Rigby, CEO Capital; Investors No data given Number employees 5 (1800 worldwide) Business category WB Company's specialty software hardware 100% net services consultant services installation service content supplier</p>	<p>Zoom On, Stockholm www.zoomon.com +46 8 693 77 00</p> <p>Founded 1998 Publicly listed No Management Johan Magnusson, CEO; Per Ranch; Lars Olof Bäckman; Rolf Skoglund Capital; investors 150 MSEK Number employees 50 Business category M2M Company's specialty software 100% hardware net services consultant services installation service content supplier</p>	<p>Åkerströms, Borlänge www.akerstroms.com +46 241 250 00</p> <p>Founded 1918 Publicly listed No Management Jan Åkerström, CEO; Nils Masgård, CMO Capital; Investors Jan Åkerström (100%) Number employees Business category WB Company's specialty software hardware 70% net services 10% consultant services installation 10% service 10% content supplier</p>	<p>The editors of BrainHeart Magazine are well aware that some relevant Swedish wireless Internet companies may be missing from our listings. During the autumn of 2000 a steady stream new companies were created, and even the daily press and electronic media had a hard job reporting the explosive developments.</p> <p>In our next issue, BrainHeart Magazine will present a report on new category of ventures. Until then, please check www.brainheartmagazine.com and www.itsweden.com for our continually updated reports on Swedish Venture Capital and on Wireless Internet companies.</p>