### **CERATIZIT** in the automotive industry





## Fascination



# Challenge

### Aluminum wheel machining



- OvalFlex optimization
- Projects with machine manufacturer
- Successful projects

#### Aluminium wheel machining OvalFlex optimization





### Aluminium wheel machining OvalFlex optimization – X32 with ribbing



- Better protection against pulling out
- Higher tool life (tool holder)
- Higher tool life (insert)
- Higher process reliability
- Defined deformation of tip seat
- Improved efficiency



### Aluminium wheel machining OvalFlex optimization – small HubStar



- OC50-HUB56R15K for Ø 56 mm
- Wider wheels range
- Same indexable insert applicable
- Increasing of profitability over time saving



### Aluminium wheel machining Projects with machine manufacturer





### Aluminium wheel machining New SAP – software for OEM projects



- Project
- Work piece
- Machines
- Tooling
- Processing
- Quotation
- Confirmation of order
- Delivery note
- Archive

#### OEM-DPS System Hilfe

#### 

#### Ändern Projekt O-000050

#### 🔊 Recordsmanagement 🔓 Vollständigkeit prüfen 🛐

	~		O-000050 Alurad - Alcoa
			Projektbeschreibung
			🕐 O-000050 🔲 Spezifikation/Pflichtenheft
	$\overline{}$		Werkstücke
		D	N 0-00005001 🔲 124 FPTM REV-7 (E-77122)
		D	N 0-00005002 🔲 23121_FPTM_REV_12 (E-76125)
		⊳	N 0-00005003 🗧 23172_fptm_rev_0_090402 (E-76024)
		Þ	N 0-00005004 🖸 23221_fptm_rev_8_080901 (77124)
			N 0-00005005 🔲 23341_FPTM_rev_1 (E-77123)
			Maschinen
			💷 0001 😑 TV-650 W4
			Werkzeuge
		$\bigtriangledown$	🚞 TU0001 📮 OC50-X32R45E-R4.0-A310
			Ⅰ 01 X32-R4.00N-35P H216T
			器 02 OC50-X32R45E
			- 🖧 03 OC50-DIN69880-50IN240 10004984
			TU0002 🔲 OC50-X32R00E-R4.0-A80
			TU0003 🔲 OC50-X32R00E-R4.0-A310
			TU0004 🔲 OC50-X32R15H-R4.00-A230
			TU0005 🔲 OC50-X32R00E-R4.0-A180
			TU0006 🔲 OC50-X32R27.5F-R4.0-A210
ļ			🕞 TU0007 🔲 OC50-X32R27.5F-R4.0-A250
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			🕞 00001 🔲 X32-R4.00N-35P H216T
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			R 00003 OC50-DIN69880-50IN240 10004984
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			₽ 00007 OC50-DIN69880-50IN170
			₽3 00008 ■ OC50-X32R27.5F
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	_	~	R 00010 OC50-DIN69880-50IN130
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		~	O-00005001 124 FPTM REV-7 (E-77122)
			№ 01 OP 10
		D	✓ 02 OP 20 ✓ 0-00005002 23121 FPTM REV 12 (E-76125)
			✓ 0-00005003 23172_fptm_rev_0_090402 (E-76024) ✓ 0-00005004 23221 fptm_rev_8 080901 (77124)
			✓ 0-00005005 23321_jptm_rev_8_080501 (7124) ✓ 0-00005005 23341 FPTM rev 1 (E-77123)
			Standwerte
			Werkzeugelement-Summen 🛆
			Angebot/Auftragsbest.
		2	AngewowAuturdyaweat.

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🧕 Bearbeitungspläne

Projektdef.	0-000050	Alurad - Alcoa		0 65
AnwendStatus	AGIA Angebotserstellung		🖷 Status ändern	
Projektangaben				
Starttermin	30.07.2009			
Termin Angebot	28.09.2009		Währung	EUR
Termin Dokumentation	28.10.2009		Zeiteinheit	MIN
Endtermin	27.11.2009		Anzahl Sätze	1

Partner	Name	А	Adresse
2100	ALCOA Köfém Kft		ALCOA Köfém Kft, Székesfehévár, 22
42674	DANOBAT S.COOP.		DANOBAT S.COOP., ELGOIBAR (GU
1			
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			• •
		2100 ALCOA Köfém Kft 42674 DANOBAT S.COOP.	2100 ALCOA Köfém Kft 242674 DANOBAT S.COOP.

Γ	Pro	ojek	tteam			
		I	Rolle im Team	Benutzername	Vollst.Name	
		10	Projektleiter	WUNDLECHNERM	Michael Wundlechner	
		20	Projektbearbeiter	ACEVEDOA	Alejandro Acevedo	
		70	Konstruktion	STEINERM	Michael Steiner	
						▼
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### Aluminium wheel machining New SAP – software for OEM projects



Quotation:

- Basic equipment
- Tool consumption

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Ändern Projekt O-000050									
🛛 🕅 Recordsmanagement 🔓 Vollständigkeit prüfen 🛐									
C-000050 Alurad - Alcoa     Projektbeschreibung		Excellisten An	gebot	S	Excellisten Auftrag				
☑ 0-000050          Spezifikation/Pflichtenheft           ☑         Werkstücke           ▷         ✓ 0-00005001            ☑         124 FPTM REV-7 (E-77122)           ▷         ✓ 0-00005002            ☑         23121_FPTM_REV_12 (E-76125)		CERATIZIT Austria Gesellso A-6600 Reutte, Tirol www.ceratizit.com Gemeinsam schaffen wir echte Lös							CERATIZIT
<ul> <li>▷ ^/ 0-00005003 ■ 23172_fptm_rev_0_090402 (E-76024)</li> <li>▷ // 0-00005004 ■ 23221_fptm_rev_8_080901 (77124)</li> <li>▷ // 0-00005005 ■ 23341_FPTM_rev_1 (E-77123)</li> <li>♡ Maschinen</li> </ul>		COA Köfém Kft 002 Székesfehévár							Projekt Alurad - Alcoa 0-000050 / 2100 Datum: 27.08.2009
🛄 0001 🔲 TV-650 W4	Wer	kzeug-Elemente			Grundausstattung	Gesamtproje	ekt	1	Sätze
Werkzeuge     Werkzeugelemente	Pos.	Bestellnummer	CERATIZIT Mat.	Kunden-Id-Nr.	Beschreibung	Bild	Verkze	ugsātze 1	Verwendet in Verkzeug
▷         ✓ ○         ○	1	X32-R4.00N-35P H216T	11449948		HM Stechwendeplatte		12	12	[TU0001] [TU0002] [TU0003] [TU0004] [TU0005] [TU0006] [TU0007]
<ul> <li>▷ ∧ 0-00005003 23172_fptm_rev_0_090402 (E-76024)</li> <li>▷ ∧ 0-00005004 23221_fptm_rev_8_080901 (77124)</li> <li>▷ ∧ 0-00005005 23341 FPTM_rev_1 (E-77123)</li> </ul>	2	OC50-X32R45E	11293165		Ovalflex Drehkopf		2	2	[דווסססו]
<ul> <li>Standwerte X</li> <li>Y Werkzeugelement-Summen △</li> <li>√ Angebot/Auftragsbest.</li> </ul>	3	OC50-DIN69880-50IN240 1000498	4		Internal Oval-Flex-Adapter		4	4	[TU0001] [TU0003]
<ul> <li>Angebeskangebesk</li> <li>Bearbeitungspläne</li> </ul>	4	OC50-X32R00E	11232155		Ovalflex Drehkopf		6	6	[TU0002][TU0003][TU0005]
	5	(	11254178		Ovalflex Grundhalter	0	2	2	[TU0002]
	6	OC50-X32R15H	11232156		Ovalflex Drehkopf		2	2	[TU0004]
	7	OC50-X32R27.5F	11232146		Ovalflex Drehkopf		2	2	[TU0006][TU0007]
	8	OC50-DIN69880-50ER150 100054	'9		External Oval-Flex-Adapter		2	2	[TU0005]

### Aluminium wheel machining Workpiece- and Tool description



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wor	kpieces		Workpieces	24	0			ate real solutions					
Nr.	Description	Drg-Nr.	Material	Material grou	Machir	ing Prop	osal			Projekt: A	G-123	45678	
1 Ak	uminiumwheel /WIAUDI/WW	907654	AISI7	Aluminium < 12% Si	Assem	bled Tool	5	V00					2
0			10000		Workpiece	Operation	Teel	Order number	Materialmo.	Description	Pos.	Renarks	Cutting d
								0050-BAR L170 E-71345-0 0050-X32815H	11453401	Adapter Okuma 25P-V557 OC50 Tool head / Internal machining	1	Drawingno: E-71345	
					1	OP10 Hub	TUT	K32-R4-00H-27P H216T	11172683	insert / Cartole	1		
								2 10004591-0/1/2 H216T		Inset/Catole	1		
						-	-	X22-R4 0011-M41 C1D4110 0059-BAR L170 E-71345-0		Adapter Okuma 25P-V55 / OC50	1	Drawingne: E-71345	-
					122	OPIO		0C56/D42E-71347-0	11457525	Tool head / Internal machining	1		
					E-72904	OP10 Roughing	TUE	VCOT 220530FN-27 H101	110031	ment/ Cartade	1		
						04.180+20.4		VC0T 220530FN-25P H210T VC0T 220530FN-M61 CTD4110		Insert/Carbide	1		-
								OCSDEKTERNAL CLAMPING E-71364-0		Adapter Okuma 26P-V56 / 00:50	1.	Orawingno: E-71364	
						OPIO		0C503/32R00E	11202155	Tool head / External machining	1		
					E-72994	Finishing	TUD	X33-R4 004-27P H216T Z 10004591-0/1/2 H216T	11172662	insert/Cartxie	1		-
								X32-R4 D0TN-M41 CTD4110		insert/PCD	1		
						1 12.81		OC50-BAR L110 E-71346-0	11457494	Adapter Okuma 25P-V557 OC50	1	Drawingro: 8-71346	
					1 E-72994	OP10 Roughing	TUA	0050-050R112.5H VCGW160408FN	11232165	Tool head /Hub Machining Insert/PCD	1		-
					100000	1		VCUT 160409FN-M41 CTD4110	11299025	mat/PCD	2		<u> </u>
								OC50-EXTERNAL CLAMPING E-71364-0	11457495	Adapter Okuma 25P/V55 / OC50	1	Drawingno: E-71364	
						OPIO	TUS	OC50X32R0E		Tool head / External machining	1		
					E-72994	Finishing	100	X33-R4 004-27P H216T Z 10004591-0/1/2 H216T	11173660	wsert/Cartide	1		-
								K32-R4.00TN-M41 CTD4110	11243651	inset/PCD	1		-
								OCSGEXTERNAL CLAMPING E-71364-0 OCSG-X32PR0E		Adapter Okuma 25P-V55 / OC50	1	Drawingno: E-71364	-
					E-72904	OP10 Roughing	TUS	00.50 K30P00E K30-R3.00N-27P H216T		Tool head / External machining insert / Carbide	1	-	-
								X30-R3 00TN-M41 CTD4110	11250900	insert/PCD	1		

### Aluminium wheel machining Tool element sheets



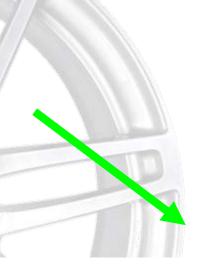
	CERATIZIT Austria Gesellschaft m.b.H.		
	CERATIZIT Austria Gesellschaft m.b.H. Add03 Reads, Trat And Cereatizet Together ves Casillé real solditores	Projekt: AG-12345578 CERATIZIT Austria Gesellschaft m.b.H.	
<b>(</b>	Machining Proposal Projekt: AG-12345678 Tool element sheet	CERATIZIT Austria Gesellschaft m.b.H.	
CER A 4600 Topin Too	~	Alex Contract Test Contract Co	
Machining Prop OC50-BAR OC50-EXTERNAL		Machining Proposal Projekt: AG-12345678 Tool element sheet CEMATUT 14 AP. Continuer list AP. X32-R3.00PN/TN-M411 CTD4110 11258885 / X32 PCD insert radius 3 mm	
	The illustration may not correspond to the product. Dimensions mm Material no. Quantity Description State Available [1 12 f d 11232155PCEOCS0-X32R00E vesterday 1232155PCEOCS0-X32R00E voi	The fluctuation may not correspond to the product.	
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10         3           9         3           7         2           6         1           5         Fm.           3         2           1         7           1         7           1         7           1         7           1         7           1         7           2         1           1         7           1         7	Setter 5 von 14	0	
	Sets 1-	: Stele 11 you 14	

### Aluminium wheel machining Time calculation with saving for the customer



Ma	chining st	udy / current situatio	n						1. S	et up			Mach	nine	1
		Operation		Tool		Dimen	sions		Cı	ıtting data			Time	calcula	tion
Nr.	Туре	Description	Nr.	Place	Spindle	D [mm]	L [mm]	v <sub>e</sub> [m/min]	n [min <sup>•1</sup> ]	f [mm/U]	a <sub>p max</sub> [mm]	i	t <sub>e</sub> [min]	t <sub>n</sub> [min]	t <sub>g</sub> [min]
1	Down time	Change of part			1										
2	Turning	Internal profile 1	TU1		1	402	512	722-2267	2300	0,436	2,5	1	0,11	0,016	
3	Turning	Internal profile 2	TU2		1	65	150	3200	2000	0,39-0,43	6,3	1-3	0,89	0,016	
4	Turning	External profile	TU3		1	460	190	3600	2400	0,20	4,4	1	0,40	0,016	
															1,448

Ма	chining st	udy / current situatio	n						2. S	et up			Mac	nine	1
		Operation		Tool		Dimen	sions		Cu	utting data			Time	calcula	tion
Nr.	Туре	Description	Nr.	Place	Spindle	D [mm]	L [mm]	v <sub>e</sub> [m/min]	n [min <sup>-1</sup> ]	f [mm/U]	a <sub>p max</sub> [mm]	i	t <sub>e</sub> [min]	t <sub>n</sub> [min]	t <sub>g</sub> [min]
1	Down time	Change of part			1										
2	Turning	Hub profile	TU4		1	65	80	510	2500	0,30	1,5	1	0,15	0,016	
3	Turning	External profile / roughing	TU5		1	460	520	3500	2315	0,40	2,8	6	0,53	0,016	
4	Turning	External profile / finishing	TU6		1	460	280	3928	2400	0,4-0,75	0,75	1	0,28	0,016	
															1,008



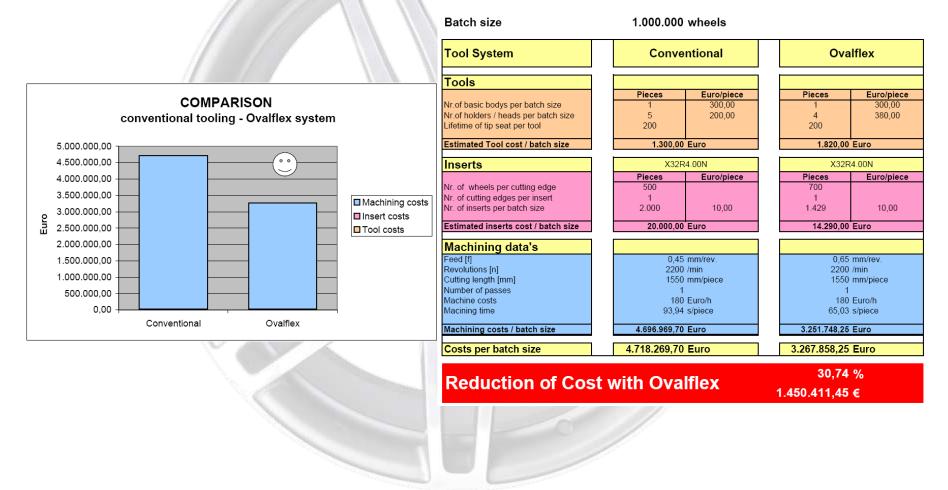


Ма	chining s	study / optimized pro	posal						1. S	et up			Mac	hine	1
		Operation		Tool		Dimen	sions		CL	rtting data			Time	calculat	ion
Nr.	Туре	Description	Nr.	Place	Spindle	D [mm]	L [mm]	v <sub>c</sub> [m/min]	n [min <sup>•1</sup> ]	f [mm/U]	a <sub>p max</sub> [mm]	i	t <sub>e</sub> [min]	t <sub>n</sub> [min]	t <sub>g</sub> [min]
1	Down time	Change of part			1										
2	Turning	Internal profile + location face	TU1		1	402	512	2778	2000	0,60	2,5-4,0	1-2	0,43	0,016	
3	Turning	Hub profile	TU2		1	65	150	490	2400	0,50	4,00	3	0,13	0,016	
4	Turning	External profile	TU3		1	460	190	3600	2400	0,20	4,4	1	0,40	0,016	
															1,008
Ma	chining s	study / optimized pro	posal						2. S	et up			Мас	hine	1
Ma	chining s	study / optimized pro	posal	Tool		Dimen	isions			et up				hine calculat	
_	trype		posal		Spindle	Dimen D [mm]	L [mm]	V <sub>c</sub> [m/min]			a <sub>p max</sub> [mm]	i			ion t <sub>a</sub>
_	-	Operation	-	Tool	Spindle	D	L		Cu	rtting data f		i	Time t <sub>e</sub>	calculat	ion t <sub>a</sub>
Ma Nr. 1	Туре	Operation Description	-	Tool	Spindle 1	D	L		Cu	rtting data f		i 1	Time t <sub>e</sub>	calculat	ion t <sub>a</sub>
Nr. 1	Type Down time	Operation Description Change of part	Nr.	Tool		D [mm]	L [mm]	[m/min]	Cu n [min <sup>-1</sup> ]	fting data f [mm/U]	[mm]	i 1 6	Time t <sub>e</sub> [min]	calculat t <sub>n</sub> [min]	ion t <sub>a</sub>
Nr. 1 2	Type Down time Turning	Operation Description Change of part Hub profile	Nr.	Tool	1	D [mm] 65	L [mm] 80	[m/min] 510	Ct n [min <sup>*1</sup> ] 2500	f [mm/U] 0,30	[mm] 1,5		Time t <sub>e</sub> [min] 0,15	calculat t <sub>n</sub> [min] 0,016	ion t <sub>a</sub>
Nr. 1 2	Type Down time Turning Turning	Operation Description Change of part Hub profile External profile / roughing	Nr. TU4 TU5	Tool	1	D [mm] 65 480	L [mm] 80 520	[m/min] 510 2890	Ct n [min <sup>-1</sup> ] 2500 2000	f [mm/U] 0.30 0.55	[mm] 1,5 2,8	6	Time t <sub>e</sub> [min] 0,15 0,47	calculat t <sub>n</sub> [min] 0,016 0,016	ion t <sub>a</sub>

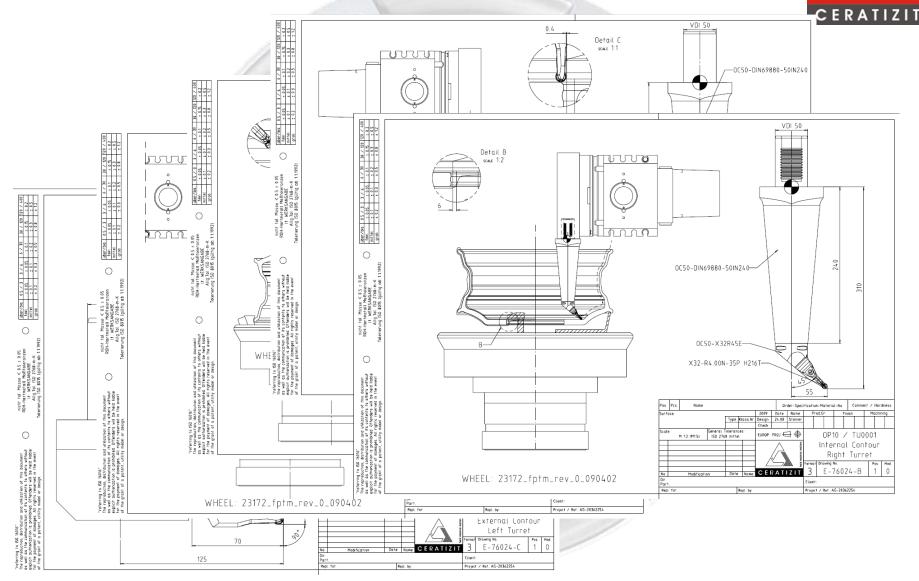
#### Aluminium wheel machining Calculation of profitability



#### **Specification of cost**



### Aluminium wheel machining Project work out – example Danobat-Alcoa



# Aluminium wheel machining

Listing of all projects

#### 48 project work outs in 2 ½ years

1 5 0	machi

Firma	Beschreibung	Datum
Otto-Fuchs	OC50-Bearbeitungsvorschlag	Feb 07
AAG	OC50-Bearbeitungsvorschlag	Mrz 07
Ronal	OC50-Bearbeitungsvorschlag	Mrz 07
Stahlschmidt	OC50-Bearbeitungsvorschlag	Mrz 07
Canadian Autoparts Toyo	OC50-Bearbeitungsvorschlag	Mrz 07
Hayes Lemmerz	OC50-Bearbeitungsvorschlag	Mrz 07
AAG	OC50-Bearbeitungsvorschlag	Jun 07
Speedline	OC50-Bearbeitungsvorschlag	Okt 07
Chiron	OC50-Bearbeitungsvorschlag	Nov 07
Alcoa	OC50-Bearbeitungsvorschlag	Nov 07
Alcoa	OC50-Bearbeitungsvorschlag	Nov 07
Hayes Lemmerz Brasil	OC50-Bearbeitungsvorschlag	Nov 07
Stahlschmidt&Mayworm	OC50-Bearbeitungsvorschlag	Dez 07
Stahlschmidt&Mayworm	OC50-Bearbeitungsvorschlag	Dez 07
Chiron,Solomon Alsberg	OC50-Bearbeitungsvorschlag	Feb 08
Speedline	OC50-Bearbeitungsvorschlag	Mrz 08
Hayes Lemmerz	OC50-Bearbeitungsvorschlag	Apr 08
Dicastal	OC50-Bearbeitungsvorschlag	Apr 08
Dicastal	OC50-Bearbeitungsvorschlag	Apr 08
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Hayes Lemmerz	DC50-Beal beitungsvorschlag	Mai 08
Hayes Lemmerz	OC50-Bearbeitungsvorschlag	Mai 08
Hayes Lemmerz	OC50-Bearbeitungsvorschlag	Mai 08
Hayes Lemmerz	OC50-Bearbeitungsvorschlag	Mai 08
Borbet	OC50-Bearbeitungsvorschlag	Mai 08
Chiron	OC50-Bearbeitungsvorschlag	Jul 08
Chiron	OC50-Bearbeitungsvorschlag	Jul 08
Enkei	OC50-Bearbeitungsvorschlag	Okt 08
Enkei	OC50-Bearbeitungsvorschlag	Okt 08
Dicastal	OC50-Bearbeitungsvorschlag	Mai 09
Borbet Hesborn	OC50-Bearbeitungsvorschlag	Jun 09
ATS Polen	OC50-Bearbeitungsvorschlag	Jul 09
ATS Polen	OC50-Bearbeitungsvorschlag	Jul 09
Alcoa Ungarn	OC50-Bearbeitungsvorschlag	Aug 09
Alcoa Ungarn	OC50-Bearbeitungsvorschlag	Aug. 09
Alcoa Ungarn	OC50-Bearbeitungsvorschlag	Aug 09
Alcoa Ungarn	OC50-Bearbeitungsvorschlag	Aug 09
Alcoa Ungarn	OC50-Bearbeitungsvorschlag	Aug 09



#### Aluminium wheel machining Customer reference list





### **Aluminium wheel machining**



# Aluminum wheel customers require more and more highly competent partners for solutions

- 1. All the conditions established for complete machining (Products, Expertise)
- 2. Team with technical know-how
- 3. Sales representative is a member of the competence-team

### **CERATIZIT** in the automotive industry





# Challenge