### **CERATIZIT** in the automotive industry





## Fascination



# Challenge

### Aluminum wheel machining



- OvalFlex optimization
- Projects with machine manufacturer
- Successful projects

#### Aluminium wheel machining OvalFlex optimization





### Aluminium wheel machining OvalFlex optimization – X32 with ribbing



- Better protection against pulling out
- Higher tool life (tool holder)
- Higher tool life (insert)
- Higher process reliability
- Defined deformation of tip seat
- Improved efficiency



### Aluminium wheel machining OvalFlex optimization – small HubStar



- OC50-HUB56R15K for Ø 56 mm
- Wider wheels range
- Same indexable insert applicable
- Increasing of profitability over time saving



### Aluminium wheel machining Projects with machine manufacturer





### Aluminium wheel machining New SAP – software for OEM projects



- Project
- Work piece
- Machines
- Tooling
- Processing
- Quotation
- Confirmation of order
- Delivery note
- Archive

#### OEM-DPS System Hilfe

#### 

#### Ändern Projekt O-000050

#### 🔊 Recordsmanagement 🔓 Vollständigkeit prüfen 🛐

|   | ~             |                    | O-000050 Alurad - Alcoa   |
|---|---------------|--------------------|---|
|   |               |                    | Projektbeschreibung   |
|   |               |                    | 🕐 O-000050 🔲 Spezifikation/Pflichtenheft  |
|   | $\overline{}$ |                    | Werkstücke  |
|   |               | D                  | N 0-00005001 🔲 124 FPTM REV-7 (E-77122)   |
|   |               | D                  | N 0-00005002 🔲 23121_FPTM_REV_12 (E-76125)  |
|   |               | ⊳                  | N 0-00005003 🗧 23172_fptm_rev_0_090402 (E-76024)  |
|   |               | Þ                  | N 0-00005004 🖸 23221_fptm_rev_8_080901 (77124)  |
|   |               |                    | N 0-00005005 🔲 23341_FPTM_rev_1 (E-77123)   |
|   |               |                    | Maschinen   |
|   |               |                    | 💷 0001 😑 TV-650 W4  |
|   |               |                    | Werkzeuge   |
|   |               | $\bigtriangledown$ | 🚞 TU0001 📮 OC50-X32R45E-R4.0-A310   |
|   |               |                    | Ⅰ 01 X32-R4.00N-35P H216T   |
|   |               |                    | 器 02 OC50-X32R45E   |
|   |               |                    | - 🖧 03 OC50-DIN69880-50IN240 10004984   |
|   |               |                    | TU0002 🔲 OC50-X32R00E-R4.0-A80  |
|   |               |                    | TU0003 🔲 OC50-X32R00E-R4.0-A310   |
|   |               |                    | TU0004 🔲 OC50-X32R15H-R4.00-A230  |
|   |               |                    | TU0005 🔲 OC50-X32R00E-R4.0-A180   |
|   |               |                    | TU0006 🔲 OC50-X32R27.5F-R4.0-A210   |
| ļ |               |                    | 🕞 TU0007 🔲 OC50-X32R27.5F-R4.0-A250   |
|   |               |                    | Werkzeugelemente  |
|   |               |                    | 🕞 00001 🔲 X32-R4.00N-35P H216T  |
|   |               |                    | 💀 00002 🔲 OC50-X32R45E  |
|   |               |                    | R 00003 OC50-DIN69880-50IN240 10004984  |
|   |               |                    | ₽3 00004  |
|   |               |                    | R 00005 OC50-DIN69880-50ER  |
| þ |               |                    | ₽ 00006 OC50-X32R15H  |
|   |               |                    | ₽ 00007 OC50-DIN69880-50IN170   |
|   |               |                    | ₽3 00008 ■ OC50-X32R27.5F   |
|   |               |                    | ₽ 00009 OC50-DIN69880-50ER150 10005479  |
|   | _             | ~                  | R 00010 OC50-DIN69880-50IN130   |
|   | ~             |                    | Bearbeitungsstudie 🖉  |
|   |               | ~                  | O-00005001 124 FPTM REV-7 (E-77122)   |
|   |               |                    | № 01 OP 10  |
|   |               | D                  | ✓ 02 OP 20 ✓ 0-00005002 23121 FPTM REV 12 (E-76125)   |
|   |               |                    |   |
|   |               |                    | ✓ 0-00005003 23172_fptm_rev_0_090402 (E-76024) ✓ 0-00005004 23221 fptm_rev_8 080901 (77124) |
|   |               |                    | ✓ 0-00005005 23321_jptm_rev_8_080501 (7124) ✓ 0-00005005 23341 FPTM rev 1 (E-77123)         |
|   |               |                    | Standwerte  |
|   |               |                    | Werkzeugelement-Summen 🛆  |
|   |               |                    | Angebot/Auftragsbest.   |
|   |               | 2                  | AngewowAuturdyaweat.  |

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🧕 Bearbeitungspläne

| Projektdef.          | 0-000050                | Alurad - Alcoa |                 | 0 65 |
|----------------------|-------------------------|----------------|-----------------|------|
| AnwendStatus         | AGIA Angebotserstellung |                | 🖷 Status ändern |      |
| Projektangaben       |                         |                |                 |      |
| Starttermin          | 30.07.2009              |                |                 |      |
| Termin Angebot       | 28.09.2009              |                | Währung         | EUR  |
| Termin Dokumentation | 28.10.2009              |                | Zeiteinheit     | MIN  |
| Endtermin            | 27.11.2009              |                | Anzahl Sätze    | 1    |

| Partner | Name            | А   | Adresse  |
|---------|-----------------|---|--|
| 2100    | ALCOA Köfém Kft |   | ALCOA Köfém Kft, Székesfehévár, 22             |
| 42674   | DANOBAT S.COOP. |   | DANOBAT S.COOP., ELGOIBAR (GU                  |
| 1       |                 |   |  |
| 1       |                 |   |  |
|         |                 |   | • •  |
|         |                 | 2100 ALCOA Köfém Kft<br>42674 DANOBAT S.COOP. | 2100 ALCOA Köfém Kft<br>242674 DANOBAT S.COOP. |

| Γ | Pro | ojek | tteam             |              |                       |   |
|---|-----|------|-------------------|--------------|-----------------------|---|
|   |     | I    | Rolle im Team     | Benutzername | Vollst.Name           |   |
|   |     | 10   | Projektleiter     | WUNDLECHNERM | Michael Wundlechner   |   |
|   |     | 20   | Projektbearbeiter | ACEVEDOA     | Alejandro Acevedo     |   |
|   |     | 70   | Konstruktion      | STEINERM     | Michael Steiner       |   |
|   |     |      |                   |              |                       |   |
|   |     |      |                   |              |                       | ▼ |
|   |     | ٩    |                   |              | <ul> <li>•</li> </ul> |   |
|   | 2   |      | 2 1 1 1           |              |                       |   |

### Aluminium wheel machining New SAP – software for OEM projects



Quotation:

- Basic equipment
- Tool consumption

| OEM-DPS System Hilfe  | 影  約 | C 🗘 🖧 🛠 I 🕱 🗷 I 🔞   | •                 |               |                            |             |        |              |   |
|---|------|---|-------------------|---------------|----------------------------|-------------|--------|--------------|---|
| Ändern Projekt O-000050   |      |   |                   |               |                            |             |        |              |   |
| 🛛 🕅 Recordsmanagement 🔓 Vollständigkeit prüfen 🛐  |      |   |                   |               |                            |             |        |              |   |
| C-000050 Alurad - Alcoa     Projektbeschreibung   |      | Excellisten An  | gebot             | S             | Excellisten Auftrag        |             |        |              |   |
| ☑ 0-000050          Spezifikation/Pflichtenheft           ☑         Werkstücke           ▷         ✓ 0-00005001            ☑         124 FPTM REV-7 (E-77122)           ▷         ✓ 0-00005002            ☑         23121_FPTM_REV_12 (E-76125)   |      | CERATIZIT Austria Gesellso<br>A-6600 Reutte, Tirol<br>www.ceratizit.com<br>Gemeinsam schaffen wir echte Lös |                   |               |                            |             |        |              | CERATIZIT   |
| <ul> <li>▷ ^/ 0-00005003 ■ 23172_fptm_rev_0_090402 (E-76024)</li> <li>▷ // 0-00005004 ■ 23221_fptm_rev_8_080901 (77124)</li> <li>▷ // 0-00005005 ■ 23341_FPTM_rev_1 (E-77123)</li> <li>♡ Maschinen</li> </ul>   |      | COA Köfém Kft<br>002 Székesfehévár  |                   |               |                            |             |        |              | Projekt Alurad - Alcoa<br>0-000050 / 2100 Datum: 27.08.2009       |
| 🛄 0001 🔲 TV-650 W4  | Wer  | kzeug-Elemente  |                   |               | Grundausstattung           | Gesamtproje | ekt    | 1            | Sätze   |
| Werkzeuge     Werkzeugelemente  | Pos. | Bestellnummer   | CERATIZIT<br>Mat. | Kunden-Id-Nr. | Beschreibung               | Bild        | Verkze | ugsātze<br>1 | Verwendet in Verkzeug   |
| ▷         ✓ ○         ○ | 1    | X32-R4.00N-35P H216T  | 11449948          |               | HM Stechwendeplatte        |             | 12     | 12           | [TU0001] [TU0002] [TU0003] [TU0004] [TU0005] [TU0006]<br>[TU0007] |
| <ul> <li>▷ ∧ 0-00005003 23172_fptm_rev_0_090402 (E-76024)</li> <li>▷ ∧ 0-00005004 23221_fptm_rev_8_080901 (77124)</li> <li>▷ ∧ 0-00005005 23341 FPTM_rev_1 (E-77123)</li> </ul>   | 2    | OC50-X32R45E  | 11293165          |               | Ovalflex Drehkopf          |             | 2      | 2            | [דווסססו]   |
| <ul> <li>Standwerte X</li> <li>Y Werkzeugelement-Summen △</li> <li>√ Angebot/Auftragsbest.</li> </ul>   | 3    | OC50-DIN69880-50IN240 1000498   | 4                 |               | Internal Oval-Flex-Adapter |             | 4      | 4            | [TU0001] [TU0003]   |
| <ul> <li>Angebeskangebesk</li> <li>Bearbeitungspläne</li> </ul>   | 4    | OC50-X32R00E  | 11232155          |               | Ovalflex Drehkopf          |             | 6      | 6            | [TU0002][TU0003][TU0005]  |
|   | 5    | (   | 11254178          |               | Ovalflex Grundhalter       | 0           | 2      | 2            | [TU0002]  |
|   | 6    | OC50-X32R15H  | 11232156          |               | Ovalflex Drehkopf          |             | 2      | 2            | [TU0004]  |
|   | 7    | OC50-X32R27.5F  | 11232146          |               | Ovalflex Drehkopf          |             | 2      | 2            | [TU0006][TU0007]  |
|   | 8    | OC50-DIN69880-50ER150 100054  | '9                |               | External Oval-Flex-Adapter |             | 2      | 2            | [TU0005]  |
|   |      |   |                   |               |                            |             |        |              |   |

### Aluminium wheel machining Workpiece- and Tool description



|      | kulinene.                  |         |            |                    |              | www.co           | Reutte, Tiro<br>ratizit.com |  |             |   |       | CERA               | 7         |
|------|----------------------------|---------|------------|--------------------|--------------|------------------|-----------------------------|--|-------------|---|-------|--------------------|-----------|
| wor  | kpieces                    |         | Workpieces | 24                 | 0            |                  |                             | ate real solutions                                   |             |   |       |                    |           |
| Nr.  | Description                | Drg-Nr. | Material   | Material grou      | Machir       | ing Prop         | osal                        |  |             | Projekt: A  | G-123 | 45678              |           |
| 1 Ak | uminiumwheel<br>/WIAUDI/WW | 907654  | AISI7      | Aluminium < 12% Si | Assem        | bled Tool        | 5                           | V00  |             |   |       |                    | 2         |
| 0    |                            |         | 10000      |                    | Workpiece    | Operation        | Teel                        | Order number   | Materialmo. | Description   | Pos.  | Renarks            | Cutting d |
|      |                            |         |            |                    |              |                  |                             | 0050-BAR L170 E-71345-0<br>0050-X32815H              | 11453401    | Adapter Okuma 25P-V557 OC50<br>Tool head / Internal machining | 1     | Drawingno: E-71345 |           |
|      |                            |         |            |                    | 1            | OP10<br>Hub      | TUT                         | K32-R4-00H-27P H216T                                 | 11172683    | insert / Cartole  | 1     |                    |           |
|      |                            |         |            |                    |              |                  |                             | 2 10004591-0/1/2 H216T                               |             | Inset/Catole  | 1     |                    |           |
|      |                            |         |            |                    |              | -                | -                           | X22-R4 0011-M41 C1D4110<br>0059-BAR L170 E-71345-0   |             | Adapter Okuma 25P-V55 / OC50                                  | 1     | Drawingne: E-71345 | -         |
|      |                            |         |            |                    | 122          | OPIO             |                             | 0C56/D42E-71347-0                                    | 11457525    | Tool head / Internal machining                                | 1     |                    |           |
|      |                            |         |            |                    | E-72904      | OP10<br>Roughing | TUE                         | VCOT 220530FN-27 H101                                | 110031      | ment/ Cartade   | 1     |                    |           |
|      |                            |         |            |                    |              | 04.180+20.4      |                             | VC0T 220530FN-25P H210T<br>VC0T 220530FN-M61 CTD4110 |             | Insert/Carbide  | 1     |                    | -         |
|      |                            |         |            |                    |              |                  |                             | OCSDEKTERNAL CLAMPING E-71364-0                      |             | Adapter Okuma 26P-V56 / 00:50                                 | 1.    | Orawingno: E-71364 |           |
|      |                            |         |            |                    |              | OPIO             |                             | 0C503/32R00E   | 11202155    | Tool head / External machining                                | 1     |                    |           |
|      |                            |         |            |                    | E-72994      | Finishing        | TUD                         | X33-R4 004-27P H216T<br>Z 10004591-0/1/2 H216T       | 11172662    | insert/Cartxie  | 1     |                    | -         |
|      |                            |         |            |                    |              |                  |                             | X32-R4 D0TN-M41 CTD4110                              |             | insert/PCD  | 1     |                    |           |
|      |                            |         |            |                    |              | 1<br>12.81       |                             | OC50-BAR L110 E-71346-0                              | 11457494    | Adapter Okuma 25P-V557 OC50                                   | 1     | Drawingro: 8-71346 |           |
|      |                            |         |            |                    | 1<br>E-72994 | OP10<br>Roughing | TUA                         | 0050-050R112.5H<br>VCGW160408FN                      | 11232165    | Tool head /Hub Machining<br>Insert/PCD                        | 1     |                    | -         |
|      |                            |         |            |                    | 100000       | 1                |                             | VCUT 160409FN-M41 CTD4110                            | 11299025    | mat/PCD   | 2     |                    | <u> </u>  |
|      |                            |         |            |                    |              |                  |                             | OC50-EXTERNAL CLAMPING E-71364-0                     | 11457495    | Adapter Okuma 25P/V55 / OC50                                  | 1     | Drawingno: E-71364 |           |
|      |                            |         |            |                    |              | OPIO             | TUS                         | OC50X32R0E   |             | Tool head / External machining                                | 1     |                    |           |
|      |                            |         |            |                    | E-72994      | Finishing        | 100                         | X33-R4 004-27P H216T<br>Z 10004591-0/1/2 H216T       | 11173660    | wsert/Cartide   | 1     |                    | -         |
|      |                            |         |            |                    |              |                  |                             | K32-R4.00TN-M41 CTD4110                              | 11243651    | inset/PCD   | 1     |                    | -         |
|      |                            |         |            |                    |              |                  |                             | OCSGEXTERNAL CLAMPING E-71364-0<br>OCSG-X32PR0E      |             | Adapter Okuma 25P-V55 / OC50                                  | 1     | Drawingno: E-71364 | -         |
|      |                            |         |            |                    | E-72904      | OP10<br>Roughing | TUS                         | 00.50 K30P00E<br>K30-R3.00N-27P H216T                |             | Tool head / External machining<br>insert / Carbide            | 1     | -                  | -         |
|      |                            |         |            |                    |              |                  |                             | X30-R3 00TN-M41 CTD4110                              | 11250900    | insert/PCD  | 1     |                    |           |
|      |                            |         |            |                    |              |                  |                             |  |             |   |       |                    |           |

### Aluminium wheel machining Tool element sheets



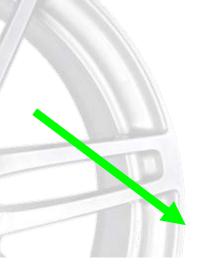
|  | CERATIZIT Austria Gesellschaft m.b.H.   |  |  |
|--|---|--|--|
|  | CERATIZIT Austria Gesellschaft m.b.H.<br>Add03 Reads, Trat<br>And Cereatizet<br>Together ves Casillé real solditores  | Projekt: AG-12345578 CERATIZIT Austria Gesellschaft m.b.H.   |  |
| <b>(</b>   | Machining Proposal Projekt: AG-12345678 Tool element sheet  | CERATIZIT Austria Gesellschaft m.b.H.  |  |
| CER<br>A 4600<br>Topin Too   | ~   | Alex Contract Test Contract Co |  |
| Machining Prop<br>OC50-BAR<br>OC50-EXTERNAL  |   | Machining Proposal Projekt: AG-12345678 Tool element sheet CEMATUT 14 AP. Continuer list AP. X32-R3.00PN/TN-M411 CTD4110 11258885 / X32 PCD insert radius 3 mm   |  |
|  | The illustration may not correspond to the product. Dimensions mm Material no. Quantity Description State Available [1 12 f d 11232155PCEOCS0-X32R00E vesterday 1232155PCEOCS0-X32R00E voi  | The fluctuation may not correspond to the product.   |  |
|  |   |  |  |
| Bill of material<br>10<br>11<br>12<br>12<br>12<br>12<br>12<br>12<br>12<br>12<br>12   | Bit of a stack j         Image: Constraint of the stack j           10         Image: Constraint of the stack j           0         Image: Constraint of the stack j           1         Image: Constraint of the stack j | Internation may not correspond to the product.           Internation motion         Description         Bate         Annual Chap genere         Brain           Internation motion         Internation         Internation <td< th=""><th></th></td<>  |  |
| 10         3           9         3           7         2           6         1           5         Fm.           3         2           1         7           1         7           1         7           1         7           1         7           1         7           2         1           1         7           1         7 | Setter 5 von 14   | 0  |  |
|  | Sets 1-   | : Stele 11 you 14  |  |

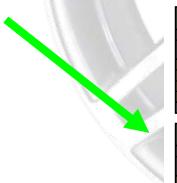
### Aluminium wheel machining Time calculation with saving for the customer



| Ma  | chining st | udy / current situatio | n   |       |         |           |           |                           | 1. S                      | et up       |                            |     | Mach                    | nine                    | 1                       |
|-----|------------|------------------------|-----|-------|---------|-----------|-----------|---------------------------|---------------------------|-------------|----------------------------|-----|-------------------------|-------------------------|-------------------------|
|     |            | Operation              |     | Tool  |         | Dimen     | sions     |                           | Cı                        | ıtting data |                            |     | Time                    | calcula                 | tion                    |
| Nr. | Туре       | Description            | Nr. | Place | Spindle | D<br>[mm] | L<br>[mm] | v <sub>e</sub><br>[m/min] | n<br>[min <sup>•1</sup> ] | f<br>[mm/U] | a <sub>p max</sub><br>[mm] | i   | t <sub>e</sub><br>[min] | t <sub>n</sub><br>[min] | t <sub>g</sub><br>[min] |
| 1   | Down time  | Change of part         |     |       | 1       |           |           |                           |                           |             |                            |     |                         |                         |                         |
| 2   | Turning    | Internal profile 1     | TU1 |       | 1       | 402       | 512       | 722-2267                  | 2300                      | 0,436       | 2,5                        | 1   | 0,11                    | 0,016                   |                         |
| 3   | Turning    | Internal profile 2     | TU2 |       | 1       | 65        | 150       | 3200                      | 2000                      | 0,39-0,43   | 6,3                        | 1-3 | 0,89                    | 0,016                   |                         |
| 4   | Turning    | External profile       | TU3 |       | 1       | 460       | 190       | 3600                      | 2400                      | 0,20        | 4,4                        | 1   | 0,40                    | 0,016                   |                         |
|     |            |                        |     |       |         |           |           |                           |                           |             |                            |     |                         |                         | 1,448                   |

| Ма  | chining st | udy / current situatio       | n   |       |         |           |           |                           | 2. S                      | et up       |                            |   | Mac                     | nine                    | 1                       |
|-----|------------|------------------------------|-----|-------|---------|-----------|-----------|---------------------------|---------------------------|-------------|----------------------------|---|-------------------------|-------------------------|-------------------------|
|     |            | Operation                    |     | Tool  |         | Dimen     | sions     |                           | Cu                        | utting data |                            |   | Time                    | calcula                 | tion                    |
| Nr. | Туре       | Description                  | Nr. | Place | Spindle | D<br>[mm] | L<br>[mm] | v <sub>e</sub><br>[m/min] | n<br>[min <sup>-1</sup> ] | f<br>[mm/U] | a <sub>p max</sub><br>[mm] | i | t <sub>e</sub><br>[min] | t <sub>n</sub><br>[min] | t <sub>g</sub><br>[min] |
| 1   | Down time  | Change of part               |     |       | 1       |           |           |                           |                           |             |                            |   |                         |                         |                         |
| 2   | Turning    | Hub profile                  | TU4 |       | 1       | 65        | 80        | 510                       | 2500                      | 0,30        | 1,5                        | 1 | 0,15                    | 0,016                   |                         |
| 3   | Turning    | External profile / roughing  | TU5 |       | 1       | 460       | 520       | 3500                      | 2315                      | 0,40        | 2,8                        | 6 | 0,53                    | 0,016                   |                         |
| 4   | Turning    | External profile / finishing | TU6 |       | 1       | 460       | 280       | 3928                      | 2400                      | 0,4-0,75    | 0,75                       | 1 | 0,28                    | 0,016                   |                         |
|     |            |                              |     |       |         |           |           |                           |                           |             |                            |   |                         |                         | 1,008                   |



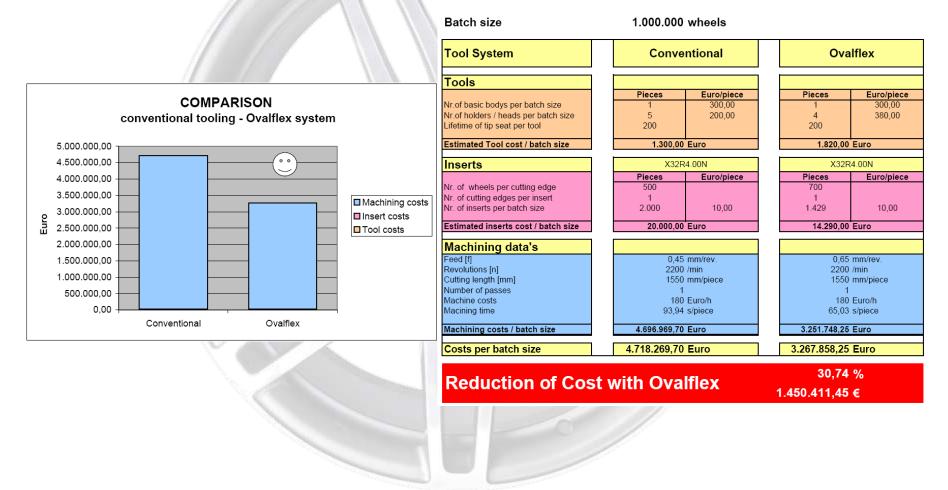


| Ма             | chining s                               | study / optimized pro  | posal             |       |              |                        |                        |                           | 1. S  | et up                       |                            |             | Mac   | hine  | 1                       |
|----------------|---|--|-------------------|-------|--------------|------------------------|------------------------|---------------------------|---|-----------------------------|----------------------------|-------------|---|---|-------------------------|
|                |   | Operation  |                   | Tool  |              | Dimen                  | sions                  |                           | CL  | rtting data                 |                            |             | Time  | calculat  | ion                     |
| Nr.            | Туре                                    | Description  | Nr.               | Place | Spindle      | D<br>[mm]              | L<br>[mm]              | v <sub>c</sub><br>[m/min] | n<br>[min <sup>•1</sup> ]                       | f<br>[mm/U]                 | a <sub>p max</sub><br>[mm] | i           | t <sub>e</sub><br>[min]                         | t <sub>n</sub><br>[min]                               | t <sub>g</sub><br>[min] |
| 1              | Down time                               | Change of part   |                   |       | 1            |                        |                        |                           |   |                             |                            |             |   |   |                         |
| 2              | Turning                                 | Internal profile + location face   | TU1               |       | 1            | 402                    | 512                    | 2778                      | 2000  | 0,60                        | 2,5-4,0                    | 1-2         | 0,43  | 0,016   |                         |
| 3              | Turning                                 | Hub profile  | TU2               |       | 1            | 65                     | 150                    | 490                       | 2400  | 0,50                        | 4,00                       | 3           | 0,13  | 0,016   |                         |
| 4              | Turning                                 | External profile   | TU3               |       | 1            | 460                    | 190                    | 3600                      | 2400  | 0,20                        | 4,4                        | 1           | 0,40  | 0,016   |                         |
|                |   |  |                   |       |              |                        |                        |                           |   |                             |                            |             |   |   | 1,008                   |
| Ma             | chining s                               | study / optimized pro  | posal             |       |              |                        |                        |                           | 2. S  | et up                       |                            |             | Мас   | hine  | 1                       |
| Ma             | chining s                               | study / optimized pro  | posal             | Tool  |              | Dimen                  | isions                 |                           |   | et up                       |                            |             |   | hine<br>calculat                                      |                         |
| _              | trype                                   |  | posal             |       | Spindle      | Dimen<br>D<br>[mm]     | L<br>[mm]              | V <sub>c</sub><br>[m/min] |   |                             | a <sub>p max</sub><br>[mm] | i           |   |   | ion<br>t <sub>a</sub>   |
| _              | -                                       | Operation  | -                 | Tool  | Spindle      | D                      | L                      |                           | Cu  | rtting data<br>f            |                            | i           | Time<br>t <sub>e</sub>                          | calculat  | ion<br>t <sub>a</sub>   |
| Ma<br>Nr.<br>1 | Туре                                    | Operation<br>Description   | -                 | Tool  | Spindle<br>1 | D                      | L                      |                           | Cu  | rtting data<br>f            |                            | i<br>1      | Time<br>t <sub>e</sub>                          | calculat  | ion<br>t <sub>a</sub>   |
| Nr.<br>1       | Type<br>Down time                       | Operation Description Change of part   | Nr.               | Tool  |              | D<br>[mm]              | L<br>[mm]              | [m/min]                   | Cu<br>n<br>[min <sup>-1</sup> ]                 | fting data<br>f<br>[mm/U]   | [mm]                       | i<br>1<br>6 | Time<br>t <sub>e</sub><br>[min]                 | calculat<br>t <sub>n</sub><br>[min]                   | ion<br>t <sub>a</sub>   |
| Nr.<br>1<br>2  | Type<br>Down time<br>Turning            | Operation<br>Description<br>Change of part<br>Hub profile                    | Nr.               | Tool  | 1            | D<br>[mm]<br>65        | L<br>[mm]<br>80        | [m/min]<br>510            | Ct<br>n<br>[min <sup>*1</sup> ]<br>2500         | f<br>[mm/U]<br>0,30         | [mm]<br>1,5                |             | Time<br>t <sub>e</sub><br>[min]<br>0,15         | calculat<br>t <sub>n</sub><br>[min]<br>0,016          | ion<br>t <sub>a</sub>   |
| Nr.<br>1<br>2  | Type<br>Down time<br>Turning<br>Turning | Operation Description Change of part Hub profile External profile / roughing | Nr.<br>TU4<br>TU5 | Tool  | 1            | D<br>[mm]<br>65<br>480 | L<br>[mm]<br>80<br>520 | [m/min]<br>510<br>2890    | Ct<br>n<br>[min <sup>-1</sup> ]<br>2500<br>2000 | f<br>[mm/U]<br>0.30<br>0.55 | [mm]<br>1,5<br>2,8         | 6           | Time<br>t <sub>e</sub><br>[min]<br>0,15<br>0,47 | calculat<br>t <sub>n</sub><br>[min]<br>0,016<br>0,016 | ion<br>t <sub>a</sub>   |

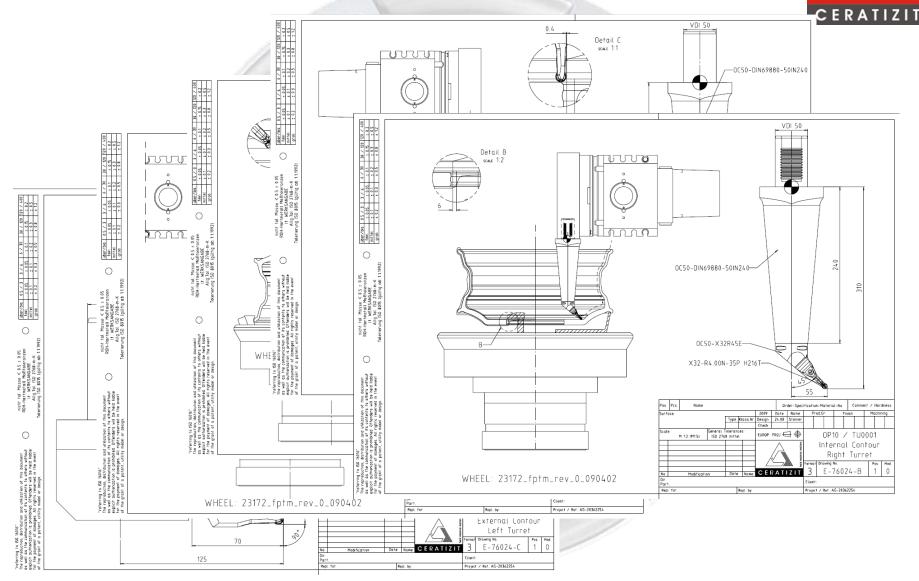
#### Aluminium wheel machining Calculation of profitability



#### **Specification of cost**



### Aluminium wheel machining Project work out – example Danobat-Alcoa



# Aluminium wheel machining

Listing of all projects

#### 48 project work outs in 2 ½ years

| 1 5 0 | machi |
|-------|-------|
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|       |       |
|       |       |

| Firma                   | Beschreibung                | Datum     |
|-------------------------|-----------------------------|-----------|
| Otto-Fuchs              | OC50-Bearbeitungsvorschlag  | Feb 07    |
| AAG                     | OC50-Bearbeitungsvorschlag  | Mrz 07    |
| Ronal                   | OC50-Bearbeitungsvorschlag  | Mrz 07    |
| Stahlschmidt            | OC50-Bearbeitungsvorschlag  | Mrz 07    |
| Canadian Autoparts Toyo | OC50-Bearbeitungsvorschlag  | Mrz 07    |
| Hayes Lemmerz           | OC50-Bearbeitungsvorschlag  | Mrz 07    |
| AAG                     | OC50-Bearbeitungsvorschlag  | Jun 07    |
| Speedline               | OC50-Bearbeitungsvorschlag  | Okt 07    |
| Chiron                  | OC50-Bearbeitungsvorschlag  | Nov 07    |
| Alcoa                   | OC50-Bearbeitungsvorschlag  | Nov 07    |
| Alcoa                   | OC50-Bearbeitungsvorschlag  | Nov 07    |
| Hayes Lemmerz Brasil    | OC50-Bearbeitungsvorschlag  | Nov 07    |
| Stahlschmidt&Mayworm    | OC50-Bearbeitungsvorschlag  | Dez 07    |
| Stahlschmidt&Mayworm    | OC50-Bearbeitungsvorschlag  | Dez 07    |
| Chiron,Solomon Alsberg  | OC50-Bearbeitungsvorschlag  | Feb 08    |
| Speedline               | OC50-Bearbeitungsvorschlag  | Mrz 08    |
| Hayes Lemmerz           | OC50-Bearbeitungsvorschlag  | Apr 08    |
| Dicastal                | OC50-Bearbeitungsvorschlag  | Apr 08    |
| Dicastal                | OC50-Bearbeitungsvorschlag  | Apr 08    |
|                         |                             |           |
|                         | M TO B a TO J TO J TO 1     | l lai 🛙 d |
| Hayes Lemmerz           | DC50-Beal beitungsvorschlag | Mai 08    |
| Hayes Lemmerz           | OC50-Bearbeitungsvorschlag  | Mai 08    |
| Hayes Lemmerz           | OC50-Bearbeitungsvorschlag  | Mai 08    |
| Hayes Lemmerz           | OC50-Bearbeitungsvorschlag  | Mai 08    |
| Borbet                  | OC50-Bearbeitungsvorschlag  | Mai 08    |
| Chiron                  | OC50-Bearbeitungsvorschlag  | Jul 08    |
| Chiron                  | OC50-Bearbeitungsvorschlag  | Jul 08    |
| Enkei                   | OC50-Bearbeitungsvorschlag  | Okt 08    |
| Enkei                   | OC50-Bearbeitungsvorschlag  | Okt 08    |
| Dicastal                | OC50-Bearbeitungsvorschlag  | Mai 09    |
| Borbet Hesborn          | OC50-Bearbeitungsvorschlag  | Jun 09    |
| ATS Polen               | OC50-Bearbeitungsvorschlag  | Jul 09    |
| ATS Polen               | OC50-Bearbeitungsvorschlag  | Jul 09    |
| Alcoa Ungarn            | OC50-Bearbeitungsvorschlag  | Aug 09    |
| Alcoa Ungarn            | OC50-Bearbeitungsvorschlag  | Aug. 09   |
| Alcoa Ungarn            | OC50-Bearbeitungsvorschlag  | Aug 09    |
| Alcoa Ungarn            | OC50-Bearbeitungsvorschlag  | Aug 09    |
| Alcoa Ungarn            | OC50-Bearbeitungsvorschlag  | Aug 09    |



#### Aluminium wheel machining Customer reference list





### **Aluminium wheel machining**



# Aluminum wheel customers require more and more highly competent partners for solutions

- 1. All the conditions established for complete machining (Products, Expertise)
- 2. Team with technical know-how
- 3. Sales representative is a member of the competence-team

### **CERATIZIT** in the automotive industry





# Challenge