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Memo To Members Mariene Z. Asselta

3,700 SQUARE MILES OF OPPORTUNITY

Upcoming Events

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Annual Reception

Tuesday, September 23, 2014 5:30 - 7:00 p.m.

Trump National Golf Club Philadelphia 500 West Branch Avenue Pine Hill, NJ 08021

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Individual Tickets
\$100 SNJDC Members • \$155 Non-Members

Member News

Aqua New Jersey buys Sussex County water system

Aqua America's New Jersey subsidiary has purchased the Summit Lakes municipal water system assets from Sparta Township.

The company, which is based in Pennsylvania, said in a news release that it paid \$10,000 for the system, which serves approximately 225 people in Stockholm in Sussex County. It will become part of Aqua New Jersey's Northern Division.

"Our new Summit Lakes customers will benefit from the economies of scale that result from our operations in four other nearby communities in Sussex County," Aqua America Chairman Nicholas DeBenedictis said in the release.

Earlier this year, Kennedy was named one of Philly.com Top Workplaces, the only healthcare system in the region to be included in the listing (under the sector of "Hospitals" for Larger Employers).

Lauletta Birnbaum Awarded for Business Leadership in the Law

Lauletta Birnbaum, LLC has been named as a finalist in two categories of Philadelphia SmartCEO magazine's Power Players Awards. Frank Lauletta, one of the firm's founding partners, is a finalist in the category of Attorney of the Year and the overall law firm is a finalist in the category of Service Area Firm.

"This is a great honor for the firm and something we can all be proud of," said Frank A. Lauletta, Co-Managing Partner of the firm. "As part of our firm culture, each of our attorneys is firmly committed to the success of our clients and we take great pride in representing some of the most successful privately held companies in the area and the country."

"It is an honor for the firm to be recognized by such a respected business publication," added Lloyd C. Birnbaum, Co-Managing Partner. "With Frank's corporate experience as well as the trust he has earned by many c-level executives throughout the Philadelphia and South Jersey region, it is an appropriate honor that he would be recognized among the region's best attorneys."

The award finalists are selected by Smart CEO magazine's editorial team and are considered by the publication to represent the best and brightest in the region, recognized for their leadership, accomplishments, innovation and success. The Power Players Awards recognize greater Philadelphia's top accountants, attorneys and bankers for privately held companies.

In addition, the firm has received the Readers' Choice Award as South Jersey's Most Influential Law Firm by South New Jersey (SNJ) Business People magazine. The publication asks readers to identify companies which merit recognition. Readers were asked in July to vote on those law firms of South New Jersey, which exemplify community involvement, branding and visibility.



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New Members





advantage engineers

Advantage Engineers, LLC provides innovative solutions for complex telecommunications, environmental, and geotechnical consulting and engineering challenges. The firm is comprised of more than 170 engineering, project and program management, site acquisition, geological, scientific, environmental, and technical professionals. From their Mid-Atlantic offices, they provide services to government agencies and private clients throughout the United States. Their staff is fully licensed, certified, and registered in every discipline for the services they offer.

Starting in 2001, their service portfolio and repeat business growth are testament to the outstanding level of technical expertise. ingenuity, and reliability that Advantage Engineers provides. During their thirteen year history, successfully completed they thousands of projects in a variety of markets including telecommunications, energy, residential and commercial development, logistics and warehouse, transportation, utilities, educational facilities. construction. This vast experience bundled with their unmatched responsiveness positions Advantage Engineers as a top ranked Mid-Atlantic engineering firm.

Gannett Fleming Acquires Electrical Design-Build Contractor

Gannett Fleming has acquired the business of Innovative Engineering, Inc., an electrical design-build contractor doing business as IETC and headquartered in York, Pennsylvania. The business will operate as IETC, a Gannett Fleming Company, and will join the 2,000-person strong international consulting, design, design-build, and management firm based in Harrisburg, Pennsylvania.

"Joining forces with IETC expands our ability to meet the ever increasing demand for single-source contracting," said Robert M. Scaer, P.E., Vice Chairman of the Board and Senior Vice President of Gannett Fleming Affiliates, Inc. "Together we are well-positioned to offer clients a full suite of electrical engineering, procurement, and construction services for turnkey projects."

IETC serves industrial, government, commercial, religious, and institutional clients in the mid-Atlantic. The company delivers breadth and depth in construction, engineering, preventive maintenance and service, as well as electrical testing for transformers, high voltage cables, switchgear, circuit breakers, and power quality disturbance resolution.

While the 24-person IETC team adds even more strength to Gannett Fleming's capabilities, this acquisition also enables IETC to tap into the talent, resources, and support of Gannett Fleming's global network of more than 60 regional offices. "Now we can provide clients easy access in multiple locations, and we have more resources to meet their challenges and evolving needs," said William N. Luddy, P.E., President and Founder of IETC. "Our combined experience and customer-focused cultures provide the expertise that owners need to improve facilities and save money, time, and maintenance."

EDM Americas Donates Generator to New Jersey Park Preservation Group

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EDM Americas donated a generator from its document management facility in Millville, N.J. to the Parvin State Park Appreciation Committee Inc. (PSPAC). The gas generator, a Cummins 4-cycle Industrial Diesel Engine, model# DGCB, had previously been used to back up the facility's mail inserting equipment. EDM Americas' expanding operations, however, exceeded the generator's capabilities and it has since been replaced with a newer model capable of supporting the entire

The PSPAC plans to use the generator to power the park's safety equipment, which is used during storms.

Employees at the Millville facility have expressed their enthusiasm for being able to support their local park.

"We're happy to be able to offer this generator to the PSPAC," John Teegarden, EDM Millville's Senior Director of Operations, said. "This donation is one small way we can give back to the South Jersey community, as well as assist with Parvin Park's potentially life-saving efforts."



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September 2014

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Advertising Opportunities

Advertise in The Chronicle

Next Issue: Summer 2014

Advertising Rates:
Full Page ad: \$575
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Quarter Page ad: \$300
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Back Cover: \$700

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Member News

Hill International Named to Zweig's "2014 Hot Firm List" of the Fastest-Growing Companies in the Construction Industry

Hill International announced that it has been recognized by The Zweig Letter as the 44th fastest-growing company among architecture, engineering, planning and environmental consulting firms in the United States and Canada. The 2014 Hot Firm List ranks the top 100 firms measured by their increase in revenue over the past three years in terms of both dollar and percentage change. Hill has now been named to the list 12 times over the past 13 years.

The winning firms will be honored at an awards ceremony during The Zweig Letter's 2014 Hot Firm and A/E Industry Awards Conference which will be held on September 25-26, 2014, at the Beverly Hilton Hotel in Beverly Hills, California.

"We are extremely honored to have been named, once again, to the Hot Firm List," said Irvin E. Richter, Hill's Chairman and Chief Executive Officer. "To have made this distinguished list 12 out of the past 13 years is a major accomplishment for our company and I am very proud of our entire global team who made this possible," added Richter.

The Zweig Letter is a weekly newsletter providing management advice for consulting firms in the engineering and construction industry. It is published by ZweigWhite, Inc., a leading source of management consulting, information and education for the design and construction industry.



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Member Announcements

Parker McCay announced that Lisa M. Grandner, Richard J. Nalbandian, Gregory S. Ricciardi and Whitley E. Weinlein have joined their headquarters in Mt. Laurel, NJ.

Friedman LLP announced that Audrey Sherrick has received the NJCPA (NJ Society of Certified Public Accountants) Distinguished Service Award. Friedman also recently promoted five of the Firm's professionals to Principal, including Diane Gitto in the Linwood, NJ office and Frederick Bucci in the Marlton, NJ office.

Cook Maran & Associates, a full service insurance broker and consulting firm with offices in East Hampton, Southampton and Melville, N.Y. as well as in Marlton and Fair Lawn, N.J., announced the promotion of Neil Falkenhan, Josh Helfand, John Humann and Jiyun Yuh to Vice President.

Together the four new officers represent 22 years of experience with the firm. Neil Falkenhan of East Hampton has been with the agency for 9 years, while Josh Helfand, also of East Hampton, is a 6 year employee of Cook Maran. John Humann of Massapequa is a 4 year employee of Cook Maran and Jiyun Yuh of Voorhees, NJ has been with Cook Maran for 3 years.

Coriell's President and CEO, Dr. Michael Christman, was recognized as one of the region's top executives of the year by Southern New Jersey Business People Magazine. Dr. Christman has brokered several significant milestones for the Institute within the last year, including the launch of Coriell Life Sciences, a for-profit spinoff venture that claimed IBM's 2014 "Entrepreneur of the Year" award, as well as the continued success of Coriell's personalized medicine alliance with the United States Air Force.

Duane Morris is pleased to announce that it has been named one of the *2014 Working Mother* and Flex-Time Lawyers "50 Best Law Firms for Women," based on its family-friendly policies and business development initiatives that retain women and advance them into the leadership pipeline. Duane Morris is featured in the August/September issue of the magazine, and on workingmother.com and flextime.lawyers.com.

The Working Mother list celebrates the law firms that are most successful in retaining and promoting women lawyers. This year, Working Mother measured firms on factors, including: representation; flexibility; child care; leadership, compensation, development and advancement of women; as well as time off policies. Duane Morris was named on the first list of Best Law Firms for Women in 2007, and again in 2012 and 2013.

Capehart Scatchard is pleased to announce that Ted Yoa, Esq. recently joined the Firm's Workers' Compensation Department in its Mt. Laurel office. Mr. Yoa, an Asbury Park resident, represents insurance carriers and employers in the defense of workers' compensation claims at all stages of litigation.