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Issue No. 561 2019 www.stockmarket.co.nz March 11

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Inside Market Analysis					
OZ Minerals considers <i>Carrapateena</i> upgrade	e 9, 10	Neglect Ratings of New Zealand Shares 13			
Reckon Ltd rated "Buy"	10	Neglect Ratings of Australian Shares 14, 15			
Silver Chef plans capital raising	11	Short Interest in Australian Shares 15, 16			
GetBusy plc rated "Buy"	12	Founder: James R Cornell (B.Com.)			

## Summary and Recommended Investment Strategy.

Remain invested in the Recommended Shares, but with a small cash reserve for re-investment in the near future.

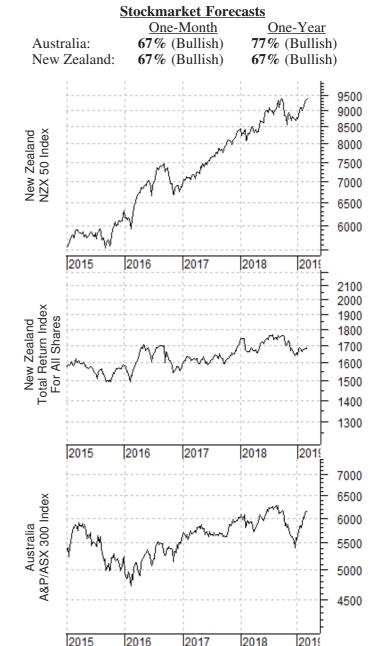
### Investment Outlook.

Our forecasting models are slightly Bullish but the global economy continues to slow and we expect that will continue to drive down share valuations - especially for growth company shares - over the months immediately ahead.

Many growth company shares have fallen in price over the last 6-12 months and are now starting to offer good value. New opportunities are emerging but we see no need to rush out and buy!

Investors are still too complacent. Stockmarkets have rallied since Christmas through to the end of February, with the widespread expectation that the late 2018 decline had ended. Most likely the market will test new lows in the months immediately ahead and the ultimate low will likely be a "point of maximum pessimsism" with widespread panic! That will be the time to buy aggressively.

In the meantime we are hunting for new investment opportunities, but patiently waiting for those opportunities to come to us (i.e. at favourable prices).



2016

2017

2018

2019

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### Recommended Investments

<u>CDL Investments</u> reports further growth in revenues and profits, but will maintain a steady dividend.

#### Year to 31/12/2018

Latest	Previous	Change
\$85.0m	\$78.6m	+8.0%
\$33.6m	\$32.2m	+4.6%
<\$9.9m>	\$25.9m	-
12.1c	11.6c	+4.6%
3.5c	3.5c	-
	\$85.0m \$33.6m <\$9.9m> 12.1c	\$85.0m \$78.6m \$33.6m \$32.2m <\$9.9m> \$25.9m 12.1c 11.6c

The net operating *deficit* reflects the purchase of 86 hectares of land in Hamilton and Christchurch for \$51,557,000.

The company is debt-free with cash and short term deposits of \$45.9 million (16.5 cents per share) and development properties with a book value of \$169.7 million (61.0 cents per share) or at a market value of \$337.8 million (121.5 cents per share).

As announced last year, the leasing of commercial development properties in Christchurch and Rolleston will add recurring rental income from next year (i.e. 2020).

This business can be a little volatile but is also a long term growth business. At 78 cents the shares trade around book value - and a *discount* to market value. The Price/Earnings ratio is 6½ and the gross Dividend Yield 6.2%, so the shares are not expensive.

The shares remain a sound "Buy and Hold" investment.

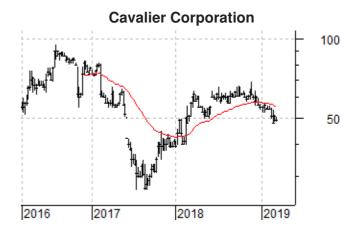
#### **CDL Investments**



<u>Cavalier Corporation</u> increased trading profits over the first half to December 2018 but "market conditions on both sides of the Tasman are becoming increasingly difficult and will be challenging".

#### Six Months to 31/12/2018

Latest	Previous	Change
\$67.0m	\$75.3m	-7.0%
\$1.9m	\$1.1m	+68.2%
\$2.4m	\$7.5m	-68.1%
2.8c	1.7c	+68.2%
Nil	Nil	-
	\$67.0m \$1.9m \$2.4m 2.8c	\$67.0m \$75.3m \$1.9m \$1.1m \$2.4m \$7.5m 2.8c 1.7c



<u>Colonial Motor Company</u> reports "higher volumes" (and higher revenues) "but tighter margins":

#### Six Months Year to 31/12/2018

	Latest	Previous	Change
Revenues	\$468.9m	\$461.7m	+4.3%
Net Profit	\$10.8m	\$11.9m	-9.1%
Net Cash Surplus	\$36.8m	<\$4.4m>	-
Earnings per share	33.1c	36.4c	-9.1%
Dividends per share	15.1c	15.0c	-



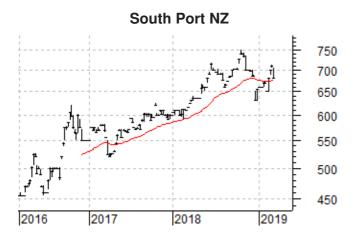
<u>South Port New Zealand</u> has lifted revenues, but (as expected) net profits are slightly lower owing to higher maintenance expenses:

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$20.9m	\$19.8m	+7.4%
Net Profit	\$4.6m	\$4.9m	-7.1%
Net Cash Surplus	\$3.4m	\$2.9m	+18.4%
Earnings per share	17.3c	18.7c	-7.1%
Dividends per share	7.5c	7.5c	-

Total cargo was up just 1.0% to 1,772,000 tonnes, but container volumes rose 10% to a record 19,800 TEU. A fourth potline opened at **NZ Aluminium Smelters** in December will increase alumina imports by 60,000 tonnes and aluminium exports to 30,000 tonnes annually. **Mataura Valley Milk** began exporting infant milk formula in November 2018.

The full year profit is forecast to be 8-11% lower at \$8.6-8.9 million and the company expects to maintain a steady annual dividend rate of 26 cents per share, plus full imputation tax credits.



<u>Steel & Tube Holdings</u>' net profit recovered slightly but earnings per share were relatively steady owing to the increased issued capital.

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$258.2m	\$267.9m	-3.6%
Net Profit	\$5.6m	\$3.8m	+48.7%
Net Cash Surplus	\$11.1m	\$17.7m	-37.5%
Earnings per share	4.0c	4.2c	-4.8%
Dividends per share	3.5c	7.0c	-50.0%

(Continued on Page 4)

	Portfolio	of	Rec	COM	me	end	ed	I	nve	estv	nei	nts	
CURRENT ADVICE	Company	v	Initial Recomn	nendation	Perform- mance	Issued Shares	Vola- tility	Price/ Sales	Price/ Earnings	Gross Dividend	Recent Share	Cash Dividends	
		Code	- Date -	Price	Forecast	(mil.)	Ratio	Ratio	Ratio	Yield	Price	Rec'd	%
	NZ Shares				_								
BUY	CDL Investments Ltd	CDI	12/01/99	25	D	277.5	1.1	2.75	7	6.2	78		+357%
HOLD+	Cavalier Corporation	CAV	05/12/95	156*	D	68.7	1.5	0.23	8	Nil	49		+112%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	Α	32.7	0.4	0.29	11	8.6	805		-1008%
HOLD	Smiths City Group	SCY	09/10/06	64	Е	52.7	1.9	0.07	NE	4.6	30	37.0	+5%
HOLD	South Port New Zealand	SPN	13/02/96	120	D	26.2	0.4	4.38	18	5.3	680		+726%
HOLD+	Steel & Tube Holdings	STU	08/08/00	139*	Е	90.6	1.1	0.22	14	8.1	120	346.1	+235%
	Australian Shares (in Aust												
HOLD+	Acrux Limited	ACR	12/05/14	99	В	166.6	2.3	8.49	NE	Nil	18	14.0	-68%
BUY	AJ Lucas Group	AJL	13/05/03	107*	Е	750.1	2.9	0.72	NE	Nil	12	36.4	-55%
HOLD	ALS Limited	ALQ	12/10/99	72*	Α	486.8	0.5	2.72	28	2.1	806		-1469%
HOLD	ARQ Group	ARQ	10/02/04	53	В	118.9	0.7	1.12	NE	4.0	200	221.5	+695%
HOLD	Atlas Pearls & Perfume	ATP	14/05/96	73	D	422.9	9.1	0.48	NE	Nil	2	17.5	-74%
HOLD+	Brickworks Ltd	BKW	12/11/12	1115	Α	149.8	0.3	3.46	13	2.8	1903	263.5	+94%
HOLD	CardieX Ltd	CDX	11/11/13	15	С	531.0	4.7	6.76	NE	Nil	5	Nil	-66%
HOLD	CPT Global Ltd	CGO	10/03/08	88	В	37.6	2.7	0.18	7	1.7	15	19.3	-61%
HOLD	CSG Limited	CSV	11/10/10	166*	С	445.7	2.2	0.33	NE	Nil	21	60.5	-51%
HOLD+	Cynata Thera.	CYP	13/03/17	50	С	95.1	0.9	NA	NE	Nil	159	Nil	+217%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	D	143.6	1.5	1.05	NE	Nil	58	Nil	+18%
BUY	Fastbrick Robotics	FBR	07/07/17	14	D	1241.7	3.2	NA	NE	Nil	10	Nil	-27%
HOLD-	Fiducian Group	FID	11/02/08	260	Α	31.2	0.5	3.47	17	4.0	505	116.8	+139%
HOLD+	Finbar Group Ltd	FRI	12/04/10	106	В	270.8	1.0	1.49	16	7.2	83	74.5	+49%
HOLD	Ignite Ltd	IGN	08/04/03	82*	С	89.6	4.9	0.03	NE	Nil	5	70.5	-9%
HOLD	Iluka Resources Ltd	ILU	12/10/04	471	Α	422.4	0.5	2.72	12	3.3	872	301.0	+149%
HOLD	Integrated Research	IRI	14/01/08	40	Α	171.9	0.6	4.63	24	2.6	246	59.5	+664%
BUY	McMillan Shakespeare G	MMS	07/11/16	1041	В	83.2	0.5	1.83	11	6.0	1207	173.0	+33%
HOLD+	Michael Hill Int'l Ltd	MHJ	11/06/91	4*	В	387.4	1.4	0.51	8	6.6	76	69.8	-3546%
HOLD	Mt Gibson Iron	MGX	10/11/14	44	Α	1128.4	1.5	3.58	9	3.6	83	5.0	+100%
HOLD	Onterran Ltd	OTR	16/08/10	103*	С	57.5	1.8	0.07	NE	Nil	32	Nil	-69%
HOLD	Opthea Limited	OPT	10/02/04	188	В	200.6	1.4	NA	NE	Nil	77	65.0	-25%
HOLD	OZ Minerals	OZL	14/03/16	522	Α	323.9	0.4	2.95	15	2.3	1021	48.0	+105%
BUY	Prophecy International	PRO	08/09/08	26	С	64.0	2.0	1.56	NE	Nil	26	24.0	+92%
BUY	Reckon Limited	RKN	08/08/16	141	В	113.3	1.1	1.00	10	4.5	67	8.0	-33%
HOLD+	Silver Chef Ltd	SIV	13/11/17	740	В	39.3	0.8	0.19	11	7.1	141	10.0	-80%
BUY	The Reject Shop Ltd	TRS	11/01/05	257	В	28.9	0.7	0.10	5	12.9	272	510.5	+204%
BUY	Village Roadshow	VRL	10/08/09	71 *	В	194.3	0.5	0.47	NE	Nil	334	284.3	+771%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +288.2%. This is equal to an average annual rate of +23.9%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 34 current and 169 closed out) is +29.4%, compared with a market gain of +3.7% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

<sup>\*</sup> Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

<sup>(1)</sup> Reckon Ltd's retrurn includes 1/3 share og GetBusy (GETB) worth 31 pence (57.2 Aust cents).

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#### **Recommended Investments**

(Continued from Page 3)
Steel & Tube Holdings



#### **Australian Shares**

(This section is in Australian currency, unless stated.)

Acrux Ltd reports cash of \$22.2 million (13.3 cents per share) as at 31 December 2018 plus received a R&D rebate in cash of \$2.1 million (1.2 cents per share) in January.

#### Six Months to 31/12/2018

Latest	Previous	Change
\$0.6m	\$2.7m	-78.3%
<\$3.5m>	<\$3.0m>	-
<\$5.9m>	<\$1.4m>	-
Nil	Nil	-
Nil	Nil	-
	\$0.6m <\$3.5m> <\$5.9m> Nil	\$0.6m \$2.7m <\$3.5m> <\$3.0m> <\$5.9m> <\$1.4m> Nil Nil

First revenue from its new products is expected next year (i.e. to 30 June 2020). A third product dossier will be submitted for approval this financial year (i.e. before 30 June 2019).

#### **Acrux Ltd**



**AJ Lucas Group** reports "strong trading conditions" for its Drilling division but the business suffers from high finance charges on interest bearing debt:

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$76.2m	\$57.3m	+32.9%
Net Profit	<\$12.1m>	<\$6.2m>	-
Net Cash Surplus	\$4.9m	<\$1.9m>	
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

The Drilling division lifted revenues 33% to \$76.2 million for the half year, with earnings (before interest, depreciation and tax) up 135.5% to \$13.1 million. Two large coal customers have extended contracts for at least three years.

The company has received an expression of interest from a third party in acquiring the Drilling division so the company is undertaking a strategic review and assessing market interest in this business. That *could* be a valuable business, but the company would need to realise a good price to significantly reduce total interest bearing debts of \$108.9 million.

The company's other major assets are its investment in **Cuadrilla Resources** and interests in UK shale gas exploration licences.

Cuadrilla Resources has reported that the UK Secretary of State refused planning consent for four wells at *Roseacre Wood* owing to transport issues.



**ARQ Ltd** reported a *loss* resulting, at least in part, from a number of one-off costs: A \$9.7 million "loss" from the increase in deferred consideration for an acquisition, \$2.8 million spent promoting the new "Arq" brands and \$3.7 million accelerated amortisation to write-off the *WebCentral* brand.

#### Year to 31/12/2018

	Latest	Previous	Change
Revenues	\$213.0m	\$197.8m	+7.9%
Net Profit	<\$2.5m>	\$14.0m	-
Net Cash Surplus	\$18.3m	\$13.4m	+35.9%
Earnings per share	Nil	11.9c	-
Dividends per share	8.0c	11.0c	-27.3%

The directors also intend to exit the *SMB Indirect* business which sells domains and hosting services through 11,000 partners. This business generated revenues of \$25.6 million and earnings of \$13.0 million over the half year period, equal to 12% of group revenues and 34% of group earnings. The company is negotiating the sale of half of this business while the other half is a single customer who has indicated a "material" reduction in their spend although "the timing of this remains unclear". This sale process is expected to take "more than a year" to complete. Net assets in this division are \$21.4 million and the company should realise a value in excess of that amount.



#### **Atlas Pearls**

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$6.6m	\$6.3m	+4.0
Net Profit	\$0.4m	<\$1.5m>	-
Net Cash Surplus	<\$1.2m>	<\$0.3m>	-
Earnings per share	0.10c	Nil	-
Dividends per share	Nil	Nil	-

Oysters "on hand" (i.e. tied on lines in the ocean) increased from 2.3 million in June 2018 to 2.8 million in December 2018 (worth around \$18.9 million). Pearls on hand increased from 72,879 in June to 119,324 in December, worth \$2.1 million.

Interest bearing debts also increased from \$4.0 million to \$6.3 million by 31 December 2018.



#### **CardieX**

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$2.0m	\$2.0m	+1.2%
Net Profit	<\$1.4m>	<\$0.982m>	-
Net Cash Surplus	<\$1.7m>	<\$1.0m>	-
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

The company also reports the \$494,000 extension and expansion of a contract to supply *SphygmoCor* systems, data management and clinical trial support to **Bayer AG** for a Phase 2a clinical trial assessing treatment for congestive heart failure.



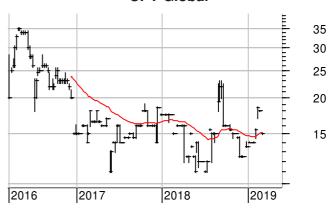
#### **CPT Global**

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$15.2m	\$15.0m	+1.2%
Net Profit	\$0.254m	\$0.001	-
Net Cash Surplus	<\$0.556m	><\$0.548m>	-
Earnings per share	0.7c	Nil	-
Dividends per share	0.25c	Nil	-

Further revenue growth is expected in the second half of this financial year, helped by the extension of two large contracts (to June 2019 and to December 2019) plus two "risk/reward" contracts (also running to June and December 2019).

#### **CPT Global**



**CSG Limited** returned to profitability, albeit a very low level of profitability.

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$109.9m	\$117.2m	-6.3%
Net Profit	\$1.0m	<\$3.0m>	-
Net Cash Surplus	\$3.8m	<\$2.8m>	-
Earnings per share	0.3c	Nil	-
Dividends per share	Nil	Nil	_

The reported cash operating surplus was \$20.1 million, but that includes a \$16.3 million *reduction* in lease receivables. So the *trading* cash operating surplus was \$3.8 million, up from a *deficit* a year earlier.

(Continued on Page 6)

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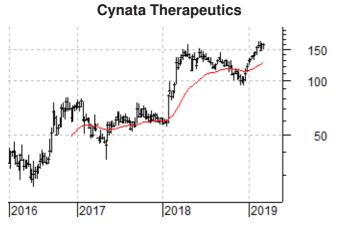
#### **Recommended Investments**



Cynata Therapeutics has no revenues except \$129,252 of interest income. Over the half year to 31 December 2018 the company *lost* \$2,980,573 (mainly from expensed product development costs). The net cash operating *deficit* was \$2.2 million.

Cash on hand was \$10.6 million (10.6 cents per share).

"Highly encouraging" initial preclinical results have been released by the **University of New South Wales Sydney** study to develop MSC therapies to treat coronary artery disease. *Cymerus* MSCs were shown to "induce neovascularisation" (i.e. the growth of new blood vessels) and modification of the cell culture used to grow the cells was shown to "prime Cymerus MSCs and improve their ability to induce neovascularisation" and this effect was "maintained after cells were frozen and then thawed".



<u>Ellex Medical Lasers</u> continues to invest in developing and marketing its growth businesses, resulting in a small operating loss:

#### Six Months Year to 31/12/2018

Latest	Previous	Change
\$41.6m	\$38.2m	+9.3%
<\$2.7m>	<\$2.4m>	-
<\$1.8m>	<\$0.5m>	-
Nil	Nil	-
Nil	Nil	-
	\$41.6m <\$2.7m> <\$1.8m> Nil	\$41.6m \$38.2m <\$2.7m> <\$2.4m> <\$1.8m> <\$0.5m>

The company is "well funded and operating cashflows sufficiently strong to warrant these strategies" which is expected to lead to "an improved operating result" over the full June 2019 financial year as "product mix improves, sales grow and margins expand".

*iTrack* global unit volumes rose 14% for the half year with revenues up 16% on a "constant currency" basis, or up 24% in Australian dollars owing to the lower exchange rate. United States volumes rose 27% to 3826 units and Chinese sales 43% to 1003 units. In the US the company has recruited and sold *iTrack* to about 13% of Ambulatory Surgical Centers or about 5% of the total potential user group.

Current production capacity is 50,000 units per annum, which is only 25% utilised.

Retinal Rejuvenation Therapy (2RT) revenues rose 532% - but off a very small base - to \$1.25 million. This includes recurring "procedure fee revenues" which doubled to \$200,000. 80% of sales occurred in the December quarter, after publication of the *LEAD* study into intermediate Age-related Macular Degeneration (iAMD). Despite "significant sales and marketing" expenses (\$374,000) the earnings *loss* improved to just \$212,000.

During the 2019 calendar year the company expects to establish a pathway to seek **FDA** approval for sales for treating iAMD in the United States (where the laser is currently only approved to treat Clinically Significant Macular Edema (CSME).

It is always difficult to value an unprofitable, non-dividend paying company. Any valuation relies on making some assumption about future revenue growth rates and potential future profit margins . . . where even relatively small changes in expected revenues and/or margins will have a relatively large impact on the valuation. Late 2016 market values of up to 162 cents per share may not have been cheap, but were not excessively expensive. The current share price of 58 cents may not be the low, but is definitely too cheap!

At 58 cents, the Price/Sales ratio is just 1.05. That is perhaps a "fair valuation" for a no-growth or low-growth business. For example, that may be a fair valuation for the low-growth legacy laser business . . . but this places no value on the fast growing, high margin *iTrack* and *2RT* businesses!

Slower global economic growth has significantly lowered Ellex Medical Lasers share valuation over the last two years. While it is always difficult to pick the top or bottom of a decline, the shares offer excellent long term growth potential at current price levels so we are upgrading them to a "Buy".



# **FBR Ltd** has placed 161.9 million shares with "a small group of international and domestic institutions and sophisticated investors" at 10.5 cents to raise \$17.0 million. That was a 17% discount to market value. We wish companies would stop doing this! Many institutions will just immediately sell these shares on-market for *any* gain. ASX turnover in the week *after* the placement was 7.4 times the turnover *before* the placement as many new investors quickly sold out. This just depresses the share price to (or below) the placement price. Companies pay brokers for advice on this and the board of directors of listed companies don't seem to understand how markets work!

That may lead to an attractive buying opportunity for *unsophisticated* investors, but when companies place shares at a large discount they are just *destroying existing shareholder wealth*.

For the half year to 31 December 2018 the company had no revenues (except \$169,116 in interest) and *lost* \$4,533,368 (i.e. owing to development costs).

The company has completed its first three bedroom, two bathroom outdoor home structure (although it appears to be just a test structure, next to its High Wycombe factory facility) in "extreme heat and with strong winds" and at night in low light conditions.



**<u>Fiducian Group</u>** continues to grow revenues at a steady rate . . . and profits at a higher rate (owing to economies of scale) . . .

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$24.6m	\$22.3m	+10.1%
Net Profit	\$5.0m	\$4.3m	+15.4%
Net Cash Surplus	\$4.5m	\$4.8m	-5.9%
Earnings per share	16.0c	13.9c	+15.4%
Dividends per share	11.0c	9.0c	+22.2%

... but this can be a volatile business and the share price *could* decline if the stockmarket were to dip.

We originally bought these shares at 260 cents in 2008 and the share price fell 70% to a low of 78 cents in late 2012. Since then the shares are up 550% to 505 cents. Investors who are over-weighted in Fiducian Group shares could consider a little profit-taking around current price levels. "Hold-".

# Fiducian Group 550 500 450 400 350 300 250 2016 2017 2018 2019

#### **Finbar Group**

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$34.2m	\$44.0m	-22.4%
Net Profit	\$0.9m	<\$0.3m>	-
Earnings per share	0.4c	Nil	-
Dividends per share	3.0c	3.0c	-

In addition, there was a \$963,812 revaluation gain on investment properties (compared with a \$1,064,184 *loss* in the previous period).

The full year profit (excluding property revaluations) is forecast at \$14-16 million, compared with a \$16 million profit (before property devaluations) last year.

Current sales activity (i.e. some current revenue from finished stock, most future revenues from off-the-plan sales) is "steady on last year", at about one apartment per day.



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#### **Recommended Investments**

(Continued from Page 7)

Ignite Ltd continues to struggle to return to profitability.

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$83.0m	\$74.1m	+12.1%
Net Profit	<\$2.1m>	<\$1.9m>	-
Net Cash Surplus	<\$0.7m>	<\$1.1m>	-
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

Net assets - which is mainly debtors minus creditors - is \$11.5 million (12.8 cents per share). The shares trade at 4.5 cents. This company would be worth more if closed and liquidated.

The company is running an Unmarketable *Parcel Share Sale Facility* where they will sell any shareholding of 11,363 shares or less and distribute the net proceeds to those shareholders. This will involve 1464 existing shareholders owning 4,562,928 shares or 5.1% of the issued capital.

Shareholders with 11,363 shares or less, who wish to retain their shares, will need to return the *Notice of Retention* form to the company by 24 April.

#### **Ignite Ltd**



<u>Iluka Resources</u> reports good growth in revenues . . . and *very strong* growth in net profits and operating cashflows.

#### Year to 31/12/2018

	Latest	Previous	Change
Revenues	\$1350.9m	\$1077.8m	+25.3%
Net Profit	\$303.9m	\$89.0m	+241.5%
Net Cash Surplus	\$626.5m	\$413.7m	+51.4%
Earnings per share	72.2c	21.3c	+241.5%
Dividends per share	29.0c	31.0c	-6.5%

The annual dividend was slightly lower, probably reflecting the large capital expenditure needed for expansion and new projects. Capital investment was \$312 million in 2018 and expected to be \$330 million in 2019.

Iluka Resources is negotiating with the **International Finance Corporation** (IFC) where the IFC would pay US\$60 million to acquire up to a 10% shareholding in **Sierra Rutile**. This could be in two stages. The first (potential) investment would help finance efficiency

improvements in the existing operations and the second investment would help finance the *Sembehun* development.

#### Iluka Resources



#### **Integrated Research**

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$50.3m	\$45.7m	+10.1%
Net Profit	\$11.7m	\$9.3m	+26.5%
Net Cash Surplus	\$4.2m	\$2.1m	+102.5%
Earnings per share	6.8c	5.4c	+26.5%
Dividends per share	3.5c	3.0c	+16.7%

87% of revenue is now recurring, with most customers on five-year contracts. Annual customer retention rates are greater than 95%.

Integrated Research reports that "the European operations saw a return to growth with a significant contribution from the Payments product line". Overall Payments revenues rose 144% to \$9.0 million.

Unified Communications revenues were *down* 3% at \$27.0 million, Infrastructure revenues up 6% at \$11.0 million and Consulting revenues down 13% at \$3.3 million.

#### **Integrated Research**



#### **McMillan Shakespeare**

#### Six Months to 31/12/2018

01X 101011110 to 017 12/2010			
	Latest	Previous	Change
Revenues	\$272.2m	\$262.3m	+3.8%
Net Profit	\$35.8m	\$43.5m	-17.6%
Net Cash Surplus	\$25.8m	\$16.6m	+55.4%
Earnings per share	41.8c	52.6c	-20.5%
Dividends per share	34.0c	33.0c	+3.0%

2016

2017

The Net Cash Surplus reported above can be misleading in this type of business, but McMillan Shakespeare calculates "free cash flow" which was down 27.1% to \$26.1 million.

Short term profitability is being depressed by the company's *Beyond 2020* plan towards system automation and customer online self-service.



#### **Michael Hill International**

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$315.4m	\$342.2m	-2.7%
Net Profit	\$19.5m	\$23.9m	-18.3%
Net Cash Surplus	\$24.8m	\$42.3m	-41.4%
Earnings per share	5.0c	6.2c	-18.3%
Dividends per share	2.5c	2.5c	-

As previously reported, sales were down for the first four months of the half year, but improved in November and December. Overall, "same store" sales fell 6.1% over the half year (compared with the same period a year earlier), but with improvements later in the period. "Same store" sales were down 11.0% in the first quarter and down again in October, but up 2.9% in November and up 1.1% in December.





Mt Gibson Iron held cash of \$431.0 million (38.2 cents per share) on 31 December.

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$183.3m	\$96.4m	+90.1%
Net Profit	\$45.2m	\$16.0m	+182.7%
Net Cash Surplus	\$54.8m	\$14.5m	+277.7%
Earnings per share	4.1c	1.5c	+182.7%
Dividends per share	Nil	Nil	_

# Mt Gibson Iron 80 70 60 50 40

**Opthea Limited** has very little income - mainly just \$91,915 (up 86.0%) from royalties and licencing, plus \$388,423 (down 30.0%) in interest. Expenditure on Research & Development resulted in a *loss* of \$11.3 million for the half year.

2018

2019

Cash on hand at 31 December was \$40.1 million (16.1 cents per share).

The company reports that the independent *Data and Safety Monitoring Board* has reviewed safety data from 366 patients, "did not identify any safety concerns" and recommended that "the trial continue without modification".

OZ Minerals' higher annual revenues resulted mainly from an increased selling price for Copper, but net profits were relatively steady owing to higher current mining costs and greater exploration (i.e. to grow the business through new projects). The net operating cash surplus increased strongly as the company moved from stockpiling ore to processing and running down this stockpile over the next several years.

#### Year to 31/12/2018

Latest	Previous	Change
\$1117.0m	\$1023.1m	+9.2%
\$222.4m	\$231.1m	-3.8%
\$449.6m	\$342.9m	+31.1%
71.5c	77.4c	-7.6%
23.0c	20.0c	+15.0%
	\$1117.0m \$222.4m \$449.6m 71.5c	\$1117.0m \$1023.1m \$222.4m \$231.1m \$449.6m \$342.9m 71.5c 77.4c

Cash on hand at 31 December 2018 was \$505 million (156 cents per share), but that will decline this year with capital expenditure of \$540-570 million on *Carrapateena*, with that mine then adding around \$325 million (later increasing to \$400 million) annually in net operating cash flows from 2020.

New projects should further add to net operating cash flows in 2022 (*Pedra Branca*) and 2023 (*Centrogold* and *West Musgrave*).

Exploration drilling at the *Succoth Deposit* (part of *West Musgrave*, in which OZ Minerals has a 51% interest, increasing to 70%) "support a favourable new geological interpretation". Previously this was thought (*Continued on Page 10*)

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#### **Recommended Investments**

(Continued from Page 9)

to be a "large, inferred Copper resource of 156 million tonnes at 0.60% Cu" but it now appears that "mineralisation is open along a broad northeast-southwest trending corridor" and this "has significant potential benefit for the scale of the resource at *Succoth*, its amenability to open pit mining and the goal of building a multi-decade mining operation in *West Musgrave*".

The 20-year *Carrapateena* mine will begin production at the end of this calendar year . . . but OZ Minerals is already looking at options to upgrade this project. A proposal under consideration is to convert from top down *Sub Level Cave* mining to bottom up *Block Cave* mining the lower half of the deposit after 2026. This would prioritise mining the higher grade ore at the top and then at the bottom of the deposit ahead of lower grade ore in the middle.

The upgrade would <u>increase throughput</u> (i.e. from 4.25 million tonnes to 10-12 million tonnes of ore and Copper production from 65,000 tonnes to 105-125,000 tonnes per annum over the following decade) and at <u>lower production costs</u> per tonne of Copper. The initial capital investment for this upgrade would, however, be around \$1000-1300 million. Included in that capital cost would be additional surface processing infrastructure. The upgrade would also enable "a series of future add-on block caves" to extract adjacent lower grade ore at very little additional capital cost. A prefeasibility study is planned for completion in mid-2020.



#### **Prophecy International**

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$6.1m	\$5.9m	+4.0%
Net Profit	<\$0.7m>	\$0.090m	-
Net Cash Surplus	<\$0.309m	><\$0.403m	> -
Earnings per share	Nil	0.1c	-
Dividends per share	Nil	Nil	_

The company is no longer capitalising any software development costs which are now all expensed as

incurred. In the previous period \$370,000 was capitalised, which increased *last* year's profit by a similar amount.

The current first half year period also includes "a number of marketing and launch expenses" for "the global launch of *Snare Analytics* that will not be repeated" in the second half, plus "a substantial review and reductions of costs" late in the first half will "have a positive impact" in the future.

It is difficult to value a business without current profits or dividends - which is why they can be so volatile - but Prophecy International shares currently trade on a Price/Sales ratio of just 1.56. Software businesses - with strong economies-of-scale and recurring SaaS revenues - often trade on P/S ratios of 3.0-5.0 (e.g. IRI 4.6, TNE 8.3).

#### **Prophecy International**



**Reckon Limited**'s previous year's results have been re-stated to include the *Practice Management Accountants Group* (which was retained after its proposed sale to **MYOB** was not allowed to proceed).

Year to 31	/12/2018
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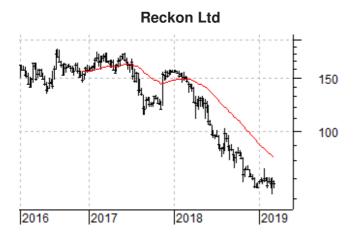
Latest	Previous	Change
\$75.4m	\$80.3m	-6.1%
\$7.7m	\$7.5m	+3.2%
\$10.9m	\$9.7m	+12.7%
6.8c	6.8c	-
3.0c	3.0c	-
	\$7.7m \$10.9m 6.8c	\$75.4m \$80.3m \$7.7m \$7.5m \$10.9m \$9.7m 6.8c 6.8c

No final dividend will be paid, but a 3.0 cents interim dividend was paid during the year.

Strong net operating cash flows allowed interest bearing debts to be reduced by \$6.0 million to \$45.0 million.

Spinning-off the **GetBusy plc** business has reduced expenditure on development, but at \$14.3 million this remains high as the company develops new products and new markets for its remaining divisions.

At 67 cents, Reckon Ltd shares trade on a Price/Sales ratio of 1.00, Price/Earnings ratio of 10 and a Dividend Yield of 4.5%. That is an extremely low valuation for a cloud based software business with recurring revenues. "Buy".



**Silver Chef** has recorded further "material one-off expenses against rental assets and receivables" including the new AASB9 accounting standard relating to *Financial Instruments* which "requires loss provisions recorded against new and non-default contracts, resulting in higher provisions". Transition to that new accounting standard required an extra \$7.9 million of provisions (against new, non-default contracts) over the half year.

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$121.6m	\$146.0m	-16.7%
Net Profit	<\$11.7m>	<\$13.1m>	-
Net Cash Surplus	\$80.3m	\$75.1m	+6.8%
Earnings per share	Nil	Nil	-
Dividends per share	Nil	10.0c	-100.0%

The run down of the *GoGetta* business "continues in line with expectations" with "\$122 million in cash generated since commencement". *GoGetta* debt was \$30.5 million at 31 December (and less than \$22 million at the end of February) and will be fully repaid this calendar year.

The restructuring <u>and</u> new accounting rules are putting pressure on Silver Chef, with the banks pressuring the company to raise \$45 million in additional equity. This can be satisfied by raising \$45 million of Mezzanine debt and \$20 million of equity by the end of April. At 141 cents per share the current market capitalisation is \$56 million, so <u>this</u> \$20 million in equity *could* be raised from existing shareholders through a 4 for 11 cash issue at 140 cents or a heavily discounted 1 for 2 issue at 100 cents.

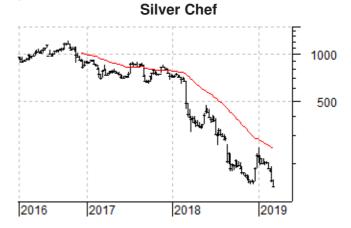
Longer term the new accounting rules - like most government regulation - will have some unexpected consequences. The requirement to make up-front bad debt provisions on new, non-default loans, is a <u>short term cost</u> to companies offering equipment rental, leasing and financial services to small businesses. This will make it <u>more difficult for new, potential competitors to enter the business</u> (i.e. a *barrier to entry*), <u>small business</u>

customers will have *less* access to financing and, with less actual or potential competition, financial services companies like Silver Chef will be able to pass on these higher short term costs to customers through higher upfront charges.

An accounting change that requires higher up-front provisioning will not, however, change the *actual* bad debt levels over the full life of the rental/lease/financing. The accounting rule will simply result in upfront "losses" (owing to provisioning costs . . . which will eventually be passed on to customers in higher charges) and end of loan excess "profits" (as excess provisions are written back as profits . . . to be retained by the financier).

Silver Chef faces a difficult environment in the very short term, but these accounting rules will act to <u>reduce</u> real and potential competition and boost profitability of the incumbent financiers. This may <u>not</u> be a great way to run an efficient, competitive economy . . . but this newsletter is about *stockmarket investment* not *economics* or *politics*.

Silver Chef directors are "confident" of a "return to historical growth rates and returns over the coming years".



<u>The Reject Shop</u> recorded a small drop in revenues but margins declined owing to "increased levels of markdowns and clearance activity".

#### Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$432.7m	\$437.6m	-1.1%
Net Profit	\$10.6m	\$17.7m	-40.4%
Net Cash Surplus	\$18.4m	\$39.5m	-53.4%
Earnings per share	36.4c	61.4c	-40.4%
Dividends per share	10.0c	24.0c	-58.3%

A second half *loss* of \$6.5-7.5 million should result in an annual profit of just \$3.1-4.1 million (11-14 cents per share).

At 31 December 2018 the company was debt free with cash of \$23.0 million (79.5 cents per share).

(Continued on Page 12)

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#### **Recommended Investments**

(Continued from Page 11) **The Reject Shop** 



#### Village Roadshow

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$526.5m	\$515.2m	+2.2%
Net Profit	\$12.8m	\$0.040m	-
Net Cash Surplus	\$52.9m	\$14.1m	+276.3%
Earnings per share	6.6c	Nil	-
Dividends per share	Nil	Nil	-

The <u>Theme Park</u> division returned to profitability (despite new accounting standards that deferred an extra \$2.1 million of revenue and profit to the second half year) and has since been followed by "record January trading".

<u>Cinema Exhibition</u> earnings also improved, while <u>Film Distribution</u> earnings were slightly lower and Marketing Solutions traded at a small *loss*.

The board intends to declare a final dividend (for the year to June 2019) "if performance continues to meet expectations".

Topgolf (opened in June 2018) is expected to generate earnings (before interest, depreciation and tax) of around \$5 million - "a little lower than original expectation". Village Roadshow is increasing its ownership of this joint venture from 66.67% to 96.3% at a cost of \$10.9 million. (The other partner has the option to increase its ownership from 3.7% back to 33.33% until 31 December 2020 at market value.)

A drive-in cinema property at Coburg, Victoria, was sold for \$12 million and leased back during January, with proceeds used to reduce interest bearing debt.

The operating lease on the *Hypercoaster* ride at the

Gold Coast was terminated in January and the asset repurchased for \$31 million. This will save \$5.4 million annually in lease expenses.



<u>GetBusy plc</u> reports good revenue growth (80% of which is recurring revenues), with just a small operating loss and a very small cashflow *deficit*.

Year	tΛ	21	/12	/クロ・	12
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	Latest	Previous	Change
Revenues	£10.9m	£9.3m	+16.9%
Net Profit	<£1.0m>	<£2.3m>	-
Net Cash Surplus	<£0.1m>	<£0.7m>	-
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

Cash on hand fell just £328,000 over the year to £2,486,000 at 31 December 2018.

*SmartVault* increased its LTV:CAC ratio (i.e. the average life time value of a customer to the new customer acquisition cost) from 3:1 in 2017 to 6:1 during 2018. Paying users rose 7.1% to 61,543.

As we reported last month, a "beta" version of the *GetBusy* app was launched in December but "it is still too early to forecast any revenues from the product".

At 31 pence the shares are near their historical lows and the Price/Sales ratio is 1.38. That looks to be good value for a small, emerging growth business that is using net operating cashflows to finance growth of its existing business *and* to develop new products.

In a few years it is likely that this very small, £15 million capitalisation company will be taken over by a larger technology company interested in acquiring its high margin document storage and sharing business and its new client communication and productivity application. "Buy" for growth.

# Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

		STREN	IGTH R	<u>ATING</u>	<u></u>	S E	Price	Return	Vola-	Price	Divi-	Price					STREN	GTH R	ATING	프 요즘	Price  Pric	Return	Vola-	Price	Divi-	Price	
Company	Share	Cur-	4-Wk	Rank	y-Sid	8 <u>8</u>	to	on	til-	Earn.	dend	Sales	Market	Company		Share	Cur-	4-Wk	Rank :	se year	<u></u> to	on	til-	Earn.	dend	Sales	Market
	Price	rent	Chg.	0-99	Inside Buy-S	<u> </u>	NTA	Equity	ity	Ratio	Yield	Ratio	Cap'n			Price	rent	Chg.	0-99	Buy-Side	NTA	Equity	ity	Ratio	Yield	Ratio	Cap'n
UNDER-VALUED SHARES: Lowest Price/Sales, Yld > 0, Rel Strength > 0														INSIDER SELLING: Most Insider Selling, Relative Strength < 0													
T&G Global	180	+0.0	+0.0	41	0-0	-	0.7	6	0.7	13	2.3	0.29	211	F & P Health.	1509	-1.2	+3.8	52	1-7	8 12.9	26	0.2	51	2.0	9.57	8,56	2
Ebos Group Ltd	2110	+1.5	-0.6	25	0-0	7	2.7	13	0.5	22	3.6	0.42	3,219	Gentech Group	480	-14.2	-1.4	93	0-3	4 3.4	10	0.3	34	3.4	5.34	40	2
													,	Hallenstein G.	430	-11.8	-2.2	88	0-2	- 3.7	40	0.4	9	14.2	0.92	25	4
BEST PERFORMIN	NG SH	ARES:	Stron	gest S	Shares	s, P/	E < 20	), P/S	< 1.0	)				Ryman Health.	1125	-5.2	+0.7	70	1-3	5 2.9	17	0.4	17	1.8	N/A	5,62	5
Rakon Ltd	35	+13.0	+2.5	5	2-0	-	0.9	11	1.3	8	Nil	0.79	80	NZ Exchange Ltd	100	-4.0	+0.6	64	0-1	3 3.9	21	0.5	18	8.5	3.56	26	8
T&G Global	180	+0.0	+0.0	41	0-0	-	0.7	6	0.5	13	2.3	0.29	211	NZ Oil & Gas	49	-9.5	-0.9	83	0-1	- 0.6	1	0.7	108	Nil	2.30	8	2
														Allied Farmers	8	-0.2	+3.9	46	0-1	- 5.6	69	1.7	8	3.6	0.68	1	2
INCOME SHARES	: Highe	st Yiel	ds, Ca	apitalis	sation	> N	Z\$100	) milli	on					Synlait Milk	1040	-0.8	+4.1	49	0-1	5 5.9	13	0.3	44	Nil	2.78	1,52	2
Sky Network TV	133	-14.8	-6.0	94	1-0	7	0.5	12	0.6	4	15.7	0.62	518	Scales Corp Ltd	475	-1.4	+1.9	54	0-1	2 3.0	14	0.4	21	5.6	1.67	66	7
Air New Zealand	254	-4.5	-3.3	66	1-2	7	1.3	18	0.6	7	14.2	0.34	2,846	Sol. Dynamics	156	-3.8	+0.7	63	0-1	- 7.4	. 34	0.4	22	4.7	1.36	2	2
Hallenstein G.	430	-11.8	-2.2	88	0-2	-	3.7	40	0.5	9	14.2	0.92	254	•													
AMP Limited	240	-16.8	+2.0	94	0-0	9	0.9	12	0.6	7	13.3	0.99	6,925														
NZ Refining Co	203	-4.9	-1.0	69	0-0	3	8.0	10	0.5	8	12.3	1.54	635														
NZME Limited	57	-14.1	+3.3	92	1-0	2	0.4	7	1.0	5	11.0	0.29	112														
Warehouse Group	211	-0 O	-O 1	46	0-0	6	15	5	0.5	32	10.5	0.24	728														

# "Neglect" Ratings of NZ Shares

"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers

	No. of Brokers	Market Capital-		No. of Brokers	Market Capital-
Company	Following Company	isation (NZ\$ Mill.)	Company	Following Company	isation (NZ\$ Mill.)
A2 Milk Company	11	10,481	Metro Per Glass	5	96
AMP Limited	9	6,925	NZ Exchange Ltd	3	268
Abano Health.	2	154	NZ King Salmon	2	321
Air New Zealand	7	2,846	NZ Refining Co	3	635
Akd Int Airport	8	9,248	NZME Limited	2	112
Argosy Property	6	1,054	Orion Health.	1	237
Arvida Group	2	525	PGG Wrightsons	1	393
Augusta Capital	2	98	Pac Edge Bio.	3	142
Briscoe Group	3	752	Port Tauranga	6	3,673
Chorus Ltd	5	2,355	Precinct Prop.	7	1,901
Comvita	3	206	Property F Ind.	5	963
Contact Energy	7	4,599	Restaurant Brds	4	1,087
Delegat Group	3	1,010	Ryman Health.	5	5,625
Ebos Group Ltd	7	3,219	Sanford Limited	3	599
Evolve Educat.	1	39	Scales Corp Ltd	2	667
F & P Health.	8	8,562	Skellerup Hold.	3	405
Fletcher Build.	14	4,117	Sky Network TV	7	518
Fonterra S/H Fd	4	7,254	Sky City Ltd	9	2,565
Freightways Ltd	6	1,220	Spark NZ Ltd	10	6,782
Genesis Energy	7	2,894	Steel & Tube	4	109
Gentech Group	4	402	Summerset Group	3	1,458
Goodman Prop.	7	2,144	Synlait Milk	5	1,522
Investore Prop.	5	414	Tourism Hold.	4	582
Kathmandu Ltd	4	552	Tower Limited	3	113
Kiwi Property	7	2,017	Trade-Me Ltd	7	2,533
Mainfreight Grp	6	3,278	Vector Ltd	4	3,520
Mercury NZ	7	5,166	Vista Group Ltd	5	774
Meridian Energy	6	9,944	Vital Health PT	4	904
MetLifeCare	4	1,066	Warehouse Group	6	728
Methven Limited	2	119	Z Energy Ltd	6	2,524

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### Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share Cur- Price rent	GTH RATING 4-Wk Rank Chg. 0-99	Insider Buy-Sell Brokers Following	Short Interest Price to NTA	ROE Volatility	P/E Ratio	DIV TIEIU P/S Ratio	Market Cap'n	Company	Share Price		RATING Rank 7	Insider Buy-Sell Brokers Following	Short Interest Price to NTA	Nolatility	P/E Katio Div Yield	Narket Cap'n	
LINDED VALUED					nath .	0		·	Cumbridge Croup	4	.40 110				) F.C.	1 NG /	0.09 6	
UNDER-VALUED Ashley Services	25 +1.8	-2.5 17	1-0 -	- 2.1 2			.0 0.11	36	Sunbridge Group Mayfield Child.	1 92	+4.9 -11.9 +4.3 +3.9	13	0-2 - 2-0 -		- 0.7		0.90 28	
ERM Power Ltd	181 +0.4						.1 0.14		Tap Oil	9	+3.9 -0.2		0-0 -	- 0.6 2		2 Nil (		
CPT Global Ltd Data 3 Ltd	15 +0.7 167 +1.7		0-0 - 5-2 2		- 2.2 4 0.7		.7 0.18 .9 0.22		Aeris Resources Dicker Data Ltd	17 373	+3.7 +0.7 +3.1 +4.2		3-0 - 9-0 -	0.8 -	- 1.8 - 0.4 1		0.20 68 0.40 599	
Ruralco Hold.	446 +7.4		1-0 3				.4 0.24		Velocity Prop.		+3.1 +6.6		1-0 -			0 Nil (	0.74 13	
Environm't Grp		+1.8 21	0-0 -		- 4.2		.2 0.34		Asaleo Care Ltd	93	+2.9 +6.1		0-0 5	1.0 4.9 5		9 10.8 (		
Vita Group Ltd Downer EDI Ltd		+8.7 8 +4.1 20	0-2 2 3-0 9	0.1 49.0 1.8 6.4 1		63 3	.2 0.34 .6 0.38		Waterco Ltd Ashley Services		+2.8 -3.6 +1.8 -2.5		0-1 - 1-0 -	- 1.2 - 2.1 2		9 2.5 ( 8 10.0 (		
Dicker Data Ltd	373 +3.1		9-0 -		- 0.5		.8 0.40	*	Data 3 Ltd		+1.7 +1.5		5-2 2		4 0.5 1			
TransMetro Corp		-0.0 23	0-0 -				.6 0.44		Primero Group		+1.4 +3.8		0-0 -			7 Nil (		
Globe Int'l Ltd Ive Group	161 +5.7 - 227 +1.3		1-0 - 0-0 2	- 2.0 2 0.2 -	- 0.6		.9 0.45 .8 0.48		Ive Group Academies Aust.		+1.3 +2.4 +1.2 -0.0		0-0 2  3-0 -			3 6.8 ( 3 3.5 (		
Graincorp	945 +10.4		2-0 9				.7 0.51		CPT Global Ltd		+0.7 +7.2		0-0 -			7 1.7 (		
Korvest Ltd		+0.8 11	3-0 1		5 0.5		.4 0.54	31	Environm't Grp	5	+0.5 +1.8		0-0 -			7 1.2 (		
Universal Coal Austal Limited		-1.7 7 +4.1 8	1-0 1 1-1 3		7 1.4		.9 0.56 .2 0.57		TransMetro Corp	108	+0.0 -0.0	23	0-0 -	- 1.2 2	0.0	5 4.6 (	0.44 14	
Enero Group Ltd		+4.2 11	2-0 1	- 5.6 4			.0 0.57	115	INCOME SHARES	S: Highe:	st Yields, C	apitalisa	ation > A	\$250 million				
Rio Tinto Ltd		+5.0 10			- 0.2			33,632	HT&E Limited		-13.4 +3.7		2-0 6		- 0.6 1			
Bisalloy Steel Legend Corp.		+7.0 4 +0.9 11	0-0 - 0-0 -				.4 0.59 .5 0.60	52 69	Wagners Hold. Alumina Ltd	306 254	-13.4 +2.3 -2.9 +4.6		0-0 4 1-0 11	2.8 - 2.3 3.0 3	- 0.5 2 3 0.4		2.10 494 N/A 7,315	
Inghams Group		-2.6 11		17.2 7.4 2			.8 0.68		Zimplats Hold.		+0.9 +0.8		0-0 -		0.420			
Woolworths Grp		-0.2 17	2-0 14	2.6 13.1 5			.1 0.70		Asaleo Care Ltd		+2.9 +6.1		0-0 5	1.0 4.9 5		9 10.8 (		
People Infra. Waterco Ltd	238 +6.4 200 +2.8	+5.0 10 -3.6 15	2-1 2 0-1 -		- 0.7 6 0.6		.7 0.70 .5 0.84	154 74	WPP AUNZ Ltd Centuria Cap'l	64 139	-17.1 +3.0 -1.0 +1.7		1-0 -		- 0.7 1 3 0.4 3	1 9.8 t 8 9.7 3		
Q.B.E. Insur.		+1.7 18	0-0 10		6 0.4		.0 0.85		Yancoal Aust.	405	-8.1 +4.6		0-0 -	0.0 5.6 9			1.10 5,348	
Asaleo Care Ltd		+6.1 15	0-0 5 2-0 -	1.0 4.9 5			.8 0.86		US Masters Res.	106	-9.4 -1.9 -7.1 +2.7		0-0 -		- 0.4 NI			
Mayfield Child. Zimplats Hold.		+3.9 13 +0.8 20	2-0 - 0-0 -				.8 0.90 .2 0.92		Villa World Ltd Platinum Asia I	202 111	-7.1 +2.7 -4.3 +1.3		1-1 3	2.6 0.9 1		6 9.2 ( 8 9.0	0.58 254 N/A 400	
Academies Aust.	43 +1.2		13-0 -		- 1.1		.5 0.92		Cadence Capital		-14.3 +0.7		1-0 -			6 8.9 3	3.59 286	
Monadelphous Gr			2-0 12		9 0.4		.5 0.95	*	Eclipx Group		-11.0 -2.4		6-0 6	1.5 4.6 4		9 8.7 (		
Collins Foods Baby Bunting Gr	646 +1.6 239 +3.9	-3.2 17 +1.0 14	1-2 5 2-2 4	0.1 - 0.2 6.6 1	- 0.3 9 0.6		.6 0.98 .2 0.99		Servcorp Ltd IOOF Holdings		-13.4 +2.9 -17.6 +3.9		5-0 2 3-0 11		4 0.4 29 - 0.3 29		2.45 2,254	
Think Childcare		+5.2 16	0-1 4		- 0.7		.6 1.04		Bank of Q'land	908	-4.4 -0.4		3-0 15	8.0 1.2 1	2 0.3 1	1 8.4 1	1.74 3,648	
Lycopodium Ltd CIMIC Group	530 +4.1 5024 +1.1	-0.8 13 +4.9 19	0-0 - 2-1 8	- 3.4 2 0.5 7.6 3			.7 1.08		Automotive Hold Pact Group Hold		-15.4 +6.0 -11.7 -0.6		7-0 11 5-0 9	4.0 2.2 1 4.8 -	1 0.5 2 - 0.3 1		0.10 648 N/A 987	
AGL Energy Ltd		+3.1 14	2-1 0					14,382	Harvey Norman		+0.8 +4.3		4-3 11		- 0.3 1: - 0.3 1:		2.17 4,507	
PTB Group Ltd	68 +2.1		1-0 -		8 1.0	14 7		46	Nat'l Aust Bank	2538	-4.6 +2.0		0-1 14	1.3 1.6 1	4 0.3 1	2 7.8 3	3.8070,492	
Xenith IP Group Vita Life Sci.		+3.5 12 -5.2 16	0-1 - 0-0 -		- 0.7 1 0.8		.7 1.13 .3 1.15		Adairs Limited GTN Limited	190 144	-6.2 +3.9 -27.2 -2.8		2-6 5 0-0 -		- 0.5 1 - 0.6 NI		1.01 315 1.75 324	
Rhipe Limited		+5.4 4	0-0 -	- 11.7 1			.9 1.13	237	Cromwell Prop.	111	+0.2 +2.5		2-1 6	1.4 1.2 1				
Midway Limited		+2.4 6	1-1 4	- 3.2 2			.8 1.21	327	C.S.R. Ltd	345	-12.4 +5.3	66	3-1 9	5.7 1.7 1	3 0.3 1	0 7.5 (	0.71 1,740	
Grange Resource Service Stream	26 +10.3 213 +11.3	+7.0 7 +3.8 6	1-0 - 0-2 2	- 0.9 1 0.5 13.3 7			.8 1.21 .5 1.22	301 855	INSIDER BUYING	2. Moet Ir	neider Buwi	na Rola	ativo Stro	anath > 0				
F.F.I. Holdings		+1.4 21	3-0 -	- 1.3			.9 1.23		Terracom Ltd		+12.8 -0.5	0,		0	- 0.8 NI	E Nil 1	1.67 258	
Probiotec Ltd		-1.4 11	3-0 -			26 1		94	Academies Aust.		+1.2 -0.0				- 0.6 1			
NRW Holdings Wellcom Group	236 +6.2 511 +2.7		0-0 6 0-0 -	0.5 3.9 1			.8 1.28 .0 1.29		Atrum Coal Ltd Bid Energy Ltd		+27.0 +25.8 +56.3 +19.4				- 1.3 NI - 0.7 NI		N/A 51 N/A 111	
SDI Limited	81 +16.8		3-0 -				.1 1.29		Polynovo Ltd		+11.9 +4.4			1.1 36.8	- 0.6 NI		N/A 486	
Huon Aquacult.		+0.6 18		0.1 1.4					Vmoto Ltd		+4.5 +6.3				- 1.8 NI			
Eumundi Group Amcor Ltd	88 +0.2 1490 +1.1	-0.7 22 +2.8 19	0-0 - 5-0 8				.3 1.30 .1 1.37		APN Property Dicker Data Ltd		+0.1 +0.1 +3.1 +4.2		9-0 - 9-0 -		2 0.7 1 - 0.3 1			
Alliance Aviat.	276 +7.1		1-4 3		2 0.4		.2 1.38	*	Breville Group		+3.7 +9.9		9-0 8					
Hi Tech Group	96 +0.7		0-0 -				.2 1.39		Central Petrol.		+2.0 -3.0		8-0 -		- 1.3 NI			
Stanmore Coal G8 Education	122 +13.9 328 +15.8		0-0 - 6-0 12		- 0.5		.6 1.47 .8 1.74		PPK Group Ltd VGI P. Global		+36.5 -20.3 +0.8 +0.7		8-0 - 7-0 -		- 0.4 NI - 0.4 2		1.31 46 N/A 663	
Tassal Group	500 +5.8		4-0 5	0.5 2.0 1	3 0.4	15 3	.2 1.75	886	Kina Securities	122	+3.8 +3.0	14	7-0 1	- 3.4 3	0.5 1	0 7.4 4		
Helloworld Trav Healthscope	475 +2.0 245 +6.4	-4.7 17 +1.0 10	8-2 4 1-0 11				.8 1.81 .7 1.82	591 4 266	Freelancer Ltd Duxton Water		+11.5 -15.4 +8.9 +1.2		7-0 2 6-0 1		- 0.6 NI 6 0.4 2			
Mineral Res.		+3.0 22		1.6 2.8 2					Beach Energy		+1.8 +7.1			1.3 2.7 1				
South32 Limited	378 +0.6	+5.4 21	4-1 18	0.7 1.5 1	4 0.6	11 3	.8 1.90	19,095	Independ. Group		+0.2 +6.0		6-0 14					
BEST PERFORM	NG SHARES	Strongoet	Shares P	/E ~ 20 P/S	- 1 0				Mt Gibson Iron Acrow Formwork		+20.3 +7.4 +5.9 -4.6		6-0 2 6-0 2			9 3.6 3		
Cirrus Networks	4 +19.5+		4-0 -		1 3.1	11 1	lil 0.42	31	Equity Trustees		+5.8 +0.5		6-0 2	- 15.0 5				
Saferoads Hold.	37 +15.6		0-0 -		6 0.9		NI 0.70		MFF Capital Inv		+1.2 +1.8		6-0 -		3 0.3		N/A 1,542	
Bisalloy Steel Jiajiafu Modern	118 +14.8 8 +14.4 -				8 0.6 - 2.3		.4 0.59 Jil 0.13		Redflex Holding G8 Education		+7.4 +6.8 +15.8 +1.3		6-0 1 6-0 12		- 0.6 NI - 0.3 2		0.72 76 1.74 1,494	
Quantum Health	3 +11.8		0-0 -				vii 0.10		Helloworld Trav		+2.0 -4.7		8-2 4		- 0.2 1	9 3.8 1	1.81 591	
Ramelius Res.	60 +10.3 +		0-0 2				0.93		Amcor Ltd		+1.1 +2.8		5-0 8				1.37 17,256	
Universal Coal Vita Group Ltd	34 +9.8 147 +8.9		1-0 1 0-2 2		7 1.0 - 0.6		.9 0.56 .2 0.34		Advance NanoTek TZ Limited		+66.5 +35.8 +14.2   +4.5		5-0 - 5-0 -		- 0.4 5 - 1.6 NI			
Ruralco Hold.	446 +7.4	+5.2 9	1-0 3	0.0 5.7 3	1 0.3	19 3	.4 0.24	469	Love Group Glob	12 -	+16.6 +5.9	3	5-0 -	- 2.4	- 1.3 NI	E Nil 1	1.30 5	
Rio Tinto Ltd		+5.0 10	2-0 17		- 0.2		.8 0.58		Vocus Group Ltd		+7.9 -0.0		5-0 12		- 0.4 1		1.19 2,253	
Johns Lyng Grp Enero Group Ltd	130 +6.7 + 134 +6.1	10.7 10 +4.2 11	3-0 2 2-0 1		- 0.8 4 0.6		lil 0.99 .0 0.57		Champion Iron DGO Gold		+6.8 +8.8 +0.0 +1.7		5-0 - 5-0 -		- 0.7 NI - 0.7 NI		N/A 803 N/A 12	
Legend Corp.	32 +5.8	+0.9 11	0-0 -	- 3.6 3	1 1.1	12 4	.5 0.60	69	Gold Road Res.	87	+6.5 +9.1	10	6-1 6	3.5 -	- 0.6 NI	E Nil	N/A 764	
Globe Int'l Ltd	161 +5.7 -	10.0 11	1-0 -				.9 0.45		Tassal Group		+5.8 +3.2	11	4-0 5	0.5 2.0 1	3 0.2 1	5 3.2 1	1.75 886	
				C	01371	iaht	@ Sa	curities D	esearch Com	nanti	I td							

Company	Share Price	STRE Cur- rent		RATING Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	Price to NTA	ROE	Volatility	P/E Ratio	Div Yield	P/S Ratio	Market Cap'n	Company		Share Price	STREN Cur- rent		Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	Price to NTA	ROE	Volatility	P/E Ratio	Div Yield		Market Cap'n
Wollongong Coal	1	+6.6	+0.9	10	4-0		_	_	_	5.3	NE	Nil	2.74	75	Watermark Glb.	97	+5.8	+1.3	11	3-0	_	_	0.9	_	0.4	NE	8.0	N/A	73	}
Memphasys Ltd	2		-16.4		4-0	_	-	-		2.9		Nil			CBG Capital	95		+1.1		3-0	-	-	1.0					N/A	25	
Ad Braking Tech			+78.5		4-0	_	-	-		3.3		Nil	4.78	33	Bowen Coking C.		+14.5			3-0	-	-	-		2.8				10	
Atlas Arteria			+1.1		4-0	-	3.4	2.5				3.4	N/A	4.817	Probiotec Ltd	150				3-0	-	-	-					1.24	94	
Cirrus Networks	4	+19.5	+22.4	3	4-0	-	-	1.2	11	2.2	11	Nil	0.42	31	F.F.I. Holdings	407	+0.3	+1.4	21	3-0	-	-	1.3	7	0.2	19	4.9	1.23	44	ļ
Echo Resources	22	+7.7	+17.0	9	4-0	1	-	-	-	8.0	NE	Nil	N/A	118	Clover Corp.	184	+5.7	+5.9	11	3-0	2	0.0	10.8	27	0.5	40	1.0	4.83	304	ļ
Cleanaway Waste	221	+6.6	+5.9	10	4-0	6	0.7	14.7	34	0.3	43	1.1	2.63	4,513	Downer EDI Ltd	758	+0.8	+4.1	20	3-0	9	1.8	6.4	10	0.3	63	3.6	0.38	4,508	}
Fortescue Metal	650	+17.0	+11.2	3	4-0	17	1.9	1.6	9	0.4	17	3.5	2.18	20,013	Regis Resources	532	+10.1	+4.8	7	3-0	15	1.8	10.2	66	0.3	15	3.0	4.42	2,702	-
Macquarie Group	12850	+1.1	+2.9	19	4-0	14	0.3	3.0	15	0.2	20	3.7	3.28	43,739	Johns Lyng Grp	130	+6.7	+10.7	10	3-0	2	-	-	-	0.6	20	Nil	0.99	289	)
AVA Risk Group	15	+0.0	-6.2	23	4-0	-	-	1.3	-	1.4	NE	Nil	1.54	31	Breaker Res NL	43	+4.5	+4.5	13	3-0	-	0.0	-	-	0.6	NE	Nil	N/A	78	}
Jindalee Res.	26	+1.2	+1.0	18	3-0	-	-	-	-	0.9	NE	Nil	N/A	9	Santos Ltd	695	+0.8	+5.4	20	3-0	16	0.1	-	-	0.4	16	2.0	2.79	14,476	6
Korvest Ltd	275	+6.3	+0.8	11	3-0	1	-	1.0	5	0.3	22	4.4	0.54	31	Transurban Grp	1253	+3.6	+1.3	14	4-1	12	1.3	4.8	8	0.2	58	4.5	8.59	33,521	
Resonance Hith	7-	107.5		0	3-0	-	0.1	-		1.91		Nil	9.81	29	South32 Limited	378				4-1			1.5		0.4	11	3.8	1.90	19,095	;
Future Gen Glb	140				3-0	-	-	1.2	2	0.4	63	0.7	N/A	549	Data 3 Ltd	167	+1.7		17	5-2	2	0.0	9.8	54	0.4	18	4.9	0.22	257	
Aeris Resources	17	+3.7	+0.7	14	3-0	-	-	-	-	1.4	1	Nil	0.20	68	Integral Diag.	264	+0.2	-0.6	22	5-2	-	-	-	-	0.3	25	3.0	2.02	410	)
Aurelia Metals	90	+16.5	+3.4	3	3-0	2	0.4	-	-	0.5	8	Nil	3.10	781	Com'wealth Bank	7318	+0.7	+0.9	20	2-0	14	2.1	2.4	0	0.1	NE	5.9	N/A1	129,54	6
Blackwall Prop.		+2.2			3-0	-	-			0.3			5.24		Enero Group Ltd	134				2-0	1	-	5.6					0.57	115	
SDI Limited		+16.8			3-0	-	-	2.2		0. 1		3.1	1.29	96	BIR Financial	15	+8.6	-6.9	8	2-0	-	-	-	-	1.0	3	Nil	2.06	6	6
Venturex Res.	24	+4.9	+9.0	12	3-0	-	-	-	-	1.0	NE	Nil	N/A	58																

# "Neglect" Ratings of Australian Shares

"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-9 Brokers, "Widely Followed" Shares = 10 or more Brokers.

Neglected 3	onares = (	J-Z DIUKE	ers, Moderatery	/ FOIIOWE	d Share	25 = 3-9 DIUKEIS	, wideis	/ FOIIOWE	eu Shares = 10	or more	DIUKEIS.
	No. of	Market		No. of	Market		No. of	Market		No. of	Market
	Brokers	Capital-		Brokers	Capital-		Brokers	Capital-		Brokers	Capital-
	Following			Following	isation		Following			Following	isation
Company	Company		Company	Company		Company	Company	(\$ Mill.)	Company	Company	
' '		,			,			,	' '		,
1300 Smiles Ltd	3	145	Auswide Bank	2	223	Class Limited	4	183	Flexicorp Ltd	7	526
360 Capital Grp	1	238	Automotive Hold	11	648	Clean Teq Hold.	3	235	Flight Centre	13	4,627
3P Learning	3 6	153 1,433	Aventus Retail Avita Medical	5 2	1,190 179	Cleanaway Waste Clearview With	6 2	4,513 596	Fortescue Metal Freedom Foods	17 3	20,013 1,205
A.P. Eagers A2B Australia	2	263	Axsesstoday Ltd	1	106	Clinuvel Pharm.	1	1,302	Freelancer Ltd	2	332
AFT Pharma.	2	199	BHP Group Ltd		108,643	Clover Corp.	2	304	Frontier Digit.	2	116
AGL Energy Ltd	11	14.382	BUBS Australia	1 /8	314	CocaCola Amatil	12	6,176	G.U.D. Holdings	8	1.123
AJ Lucas	2	90	BWP Trust	7	2,415	Cochlear Ltd		10,240	G8 Education	12	1,494
ALS Limited	12	3,923	BWX Limited	8	306	Codan Ltd	4	550	GBST Holdings	5	120
AMA Group Ltd	5	528	Baby Bunting Gr	4	302	Collection Hse	6	180	GDI Property	1	731
AMP Ltd	13	6,785	Bank of Q'land	15	3,648	Collins Foods	5	753	GPT Group	12	11,118
ANZ Bank	15	77,482	Bapcor Limited	6	1,751	Com'wealth Bank		29,546	GR Engineering	2	181
APA Group	10	11,504	Base Resources	3	315	Comet Ridge Ltd	3	223	GWA Group Ltd	8	839
APN Conv Retail		239	Beach Energy	14	4,670	Computershare	13	9,393	Galaxy Res.	8	844
APN Industria	4	441	Beacon Lighting	3	262	Cons Operations	1	143	Galilee Energy	1	94
ARB Corporation		1,427	Bega Cheese Ltd	7	991	Cooper Energy	4	778	Garda Div Prop	1	128
ARQ Group	1	238	Bellamy's Aust.	6	1,173	Corp Travel M.	7	2,741	Gascoyne Res.	1	50
ASX Limited	13	13,478	Bendigo Bank	8 2	4,723	Costa Group	8	1,724	Genex Power Genworth Mort.	3 3	78 1,094
AUB Group AV Jennings	5 2	933 186	Berkeley Energy Big River Ind.	1	116 72	Credible Labs Credit Corp	2 7	11 1,068	Gold Road Res.	6	764
AVEO Group	5	1,231	Bingo Indust.	4	938	Cromwell Prop.	6	2.466	Goodman Group	11	24.233
Abacus Property		2.142	Bionomics Ltd	5	98	Crown Resorts	10	7,997	Graincorp	9	2.163
Accent Group	3	804	Birimian Ltd	1	47	Cybg plc	17	3,329	Growthpoint Pro	5	2,991
Acrow Formwork		65	Blackmores Ltd	10	1,583	Cyclopharm Ltd	2	88	HT&E Limited	6	500
Adacel Tech.	2	54	Bluescope Steel	9	7,319	Cynata Therap.	1	151	HUB24 Limited	7	810
Adairs Limited	5	315	Bluglass Ltd	1	79	Dacian Gold Ltd	6	587	Hansen Tech.	2	597
Adelaide Bright	12	3,045	Boral Limited	9	5,780	Danakali Ltd	2	206	Harvey Norman	11	4,507
Aeon Metals	1	68	Brainchip Hold.	1	71	Data 3 Ltd	2	257	Healius Ltd	13	1,680
Ainsworth Game	-	286	Brambles Ltd	13	19,030	Decmil Group	2	205	Healthscope	11	4,266
Airxpanders Inc	1	20	Breville Group	8	2,158	Dexus		12,786	Helloworld Trav	4	591
Ale Property	3	967	Brickworks Ltd	5	2,850	Domain Holdings	11	1,499	Highland Pac.	1	100
Alexium Int'l	1	40	Buru Energy Ltd	1	106	Domino's Pizza	12	3,623	Hotel Property	4	476
Alliance Aviat. Altium Limited	3 6	342 4,316	C.S.R. Ltd CIMIC Group	9 8	1,740 16,291	Doray Minerals Downer EDI Ltd	2 9	210 4,508	Huon Aquacult. IDP Education	5 8	412 3,799
Altura Mining	3	266	CML Group	3	10,291	DuluxGroup Ltd	10	2,915	IMF Bentham Ltd	2	595
Alumina Ltd	11	7,315	CSG Ltd	1	91	Duxton Water	1	168	IOOF Holdings	11	2,254
Amaysim Aust.	2	134	CSL Limited	14	90,331	EML Payments	4	434	IPH Limited	7	1,275
Amcor Ltd	8	17,256	Caltex Austrlia	11	7,214	ERM Power Ltd	4	460	IRESS Limited	8	2,202
Aneka Tambang		1	Cann Group	1	182	Echo Resources	1	118	Icar Asia Ltd	1	44
Ansell Ltd	12	3,346	Capital Health	3	156	Eclipx Group	6	585	Iluka Resources	9	3,683
Apiam Animal H	2	48	Cardno Ltd	1	524	Elanor Investor	2	160	Imdex Limited	4	416
Appen Limited	7	2,598	Cardinal Res.	4	136	Elders Limited	4	735	Impedimed Ltd	3	89
Arena REIT	3	729	Carindale Prop	2	497	Elk Petroleum	2	21	Imugene Ltd	1	72
Aristocrat Leis	13	15,414	Carsales.com	13	3,098	Ellex Medical	1	83	Incitec Pivot	12	5,492
Asaleo Care Ltd	5	502	Cash Converters	1	120	Emeco Holdings	5	659	Independ. Group	14	2,811
Aspen Group Ltd		92	Catapult Group	3	137	Empired Ltd	1	72	Infigen Energy	4	478
Aurelia Metals	2	781	Cedar Woods Prp		429	Energy Resource	1	163	Infomedia Ltd	4	506
Aurizon Hold. AusNet Services	13 11	9,254 6,520	Centuria Indust Centuria Metro.	3 4	790 880	Enero Group Ltd Equity Trustees	1 2	115 531	Ingenia Com Grp Inghams Group	3 9	692 1,639
Austrill Ltd	6	1,130	Challenger Ltd	12	4.963	Equity Trustees Estia Health	6	602	Ingriams Group Insurance Aust.	13	18,257
Austin Eng.	3	130	Charter Hall Ed	4	866	Event Hospital.	5	2.075	Int Research	2	423
Austal Limited	3	810	Chart H Retail	10	1,880	Evolution Min.	14	5,923	Invocare Ltd	9	1,581
Aust Pharm. Ind	5	702	Charter Hall GR	7	4,336	Experience Co	1	176	Iselect Limited	2	153
Aust Vintage	2	142	Chart Hall Long	3	1,269	FAR Ltd	6	322	Ive Group	2	336
Aust Agricult.	1	594	Citadel Group	4	361	Fiducial Group	1	158	JB Hi-Fi Ltd	14	2,748
Aust Finance Gr	3	245	City Chic Coll.	2	271	Fleetwood Corp	2	171	James Hardie	12	8,204

Page 16										Market	Analysis
	No. of Brokers Following			No. of Brokers Following			No. of Brokers Following			No. of Brokers Following	Market Capital- isation
Company	Company	(\$ Mill.)	Company	Company	(\$ Mill.)	Company	Company	(\$ Mill.)	Company	Company	(\$ Mill.)
Janus Henderson		2,064	NRW Holdings	6	887	Pioneer Credit	3	150	Smiles Incl.	1	10
Japara Health.	5	362	Namoi Cotton	1	51	Platinum Asset	11	3,168	Somnomed Ltd	2	109
Johns Lyng Grp	2	289	Nanosonics Ltd	4	1,227	Polynovo Ltd	1	486	Sonic Health		11,413
Jumbo Interact.	2	715 70	Nat Veterinary	3	130	Praemium Ltd	8 12	227 2,699	Soul Pattinson	1	7,211
KGL Resources Karoon Energy	1 2	257	Nat'l Aust Bank National Tyre	14 2	70,492 47	Premier Invest Prime Media Grp	1	2,699 82	South32 Limited Spark Infrastru	18 7	19,095 3,835
Kelly Partners	1	40	National Stor.	6	1,183	Pro Medicus Ltd	4	1,579	Speedcast Int'l	6	907
Kidman Res Ltd	3	506	Navitas Ltd	7	2,042	Pro-Pac Pack.	1	117	Spotless Group	1	1,664
Kina Securities	1	200	Navigator GI In	3	482	PropertyLink	2	699	St Barbara Ltd	8	2,186
Kogan.com Ltd	2	375	Nearmap Ltd	4	1,267	Q.B.E. Insur.	10	16,409	Star Entertain.	10	4,045
Korvest Ltd	1	31	NetComm Wire.	3	157	QMS Media	2	235	Starpharma Hold	2	379
LendLease Group	) 10 2	7,262 544	Netwealth Group	10	1,982 126	Qantm I.P.	1 12	222 9,201	Steadfast Group	7 5	2,546 907
Lifestyle Com. Lindsay Aust	1	112	Neuren Pharm. New Century Res	1 1	424	Qantas Airways Qube Holdings	11	4,319	Sth Cross Media Sth Cross Elect	1	130
Link Admin.	9	4,103	New Hope Corp.	4	3,475	RCR Tomlinson	2	231	Stockland	12	8,827
Lig Natural Gas	1	283	New Energy Sol.	1	460	REA Group Ltd	12	10,710	Suncorp Group		17,841
Lithium Power	1	58	Newcrest Mining	16	18,822	RXP Services	1	80	Sundance Energy	2	244
Livetiles Ltd	3	267	Nextdc Limited	10	2,134	Ramelius Res.	2	384	Sunland Group	1	226
Livehive Ltd	1	168	Nib Holdings	11	2,606	Ramsay Health	13	12,836	Superloop Ltd	5	318
Lovisa Holdings	7	1,029	Nick Scali Ltd	3	475	Reckon Limited	2	76 70	Super Retail Gr	11	1,536
Lucapa Diamond Lynas Corp Ltd	1 2	85 1,088	Nine Entertain. Noni B Limited	7 2	2,899 320	Red River Res. Redbubble Ltd	3 3	76 261	Supply Network Sydney Airport	2 13	151 16.612
MMA Offshore	3	142	Nthn Star Res.	15	5,704	Redflex Holding	1	76	Syrah Resources	6	399
MNF Group	4	291	Nufarm Limited	14	1,993	Reece Limited	2	5,619	TPG Telecom Ltd	9	6,263
MOD Resources	4	97	OFX Group	3	432	Regis Resources	15	2,702	TPI Enterprises	1	79
MSL Solutions	2	27	OZ Minerals Ltd	15	3,307	Regis Health.	7	956	Tabcorp Holding	9	9,635
MYOB Group	11	2,003	Oceania Health.	4	610	Reliance W/wide	12	3,674	Tassal Group	5	886
MacMahon Hold	1	496	Oil Search Ltd	16	12,280	ResAoo Health	1	59	Technology One	7	2,470
Maca Limited Macquarie C Tel	3 1	251 404	Oncosil Medical Oneview Health.	2 2	106 31	Resolute Mining Retail Food Grp	7 1	841 37	Telstra Temple Webster	14 2	38,296 151
Macquarie Group	14	43,739	Onevue Holdings	4	127	Reva Medical	1	71	The Reject Shop	1	79
Magellan Fin Gp	11	6,225	Ooh!Media	7	840	Rhipe Limited	4	237	Think Childcare	4	89
Magnis Energy T	1	171	Opthea Limited	2	153	Ridley Corp.	3	429	Transurban Grp	12	33,521
Marley Spoon AG		63	Orica Ltd	12	6,835	Rio Tinto Ltd	17	33,632	Treasury Wine		11,075
Mastermyne Grp	1	104	Origin Energy	12	12,949	Rural Funds Grp	3	747	Universal Coal	1	178
Matrix Comp. Maxi TRANS	1 2	31 56	Orocobre Ltd	11 13	894 3,813	Ruralco Hold.	3 4	469 660	Vicinity Centre	10 3	9,731 254
Mayne Pharma G		1,132	Orora Limited Osprey Medical	2	45	SG Fleet Group Salt Lake Pot.	1	95	Villa World Ltd Village Road.	3 7	649
McMillan Shake.	8	1,004	Ottoman Energy	1	103	Sandfire Res.	16	1,112	Virgin Aust	6	1,689
McPherson's Ltd	2	119	Ovata Ltd	1	51	Santos Ltd	16	14,476	Virtus Health	4	323
Medical Dev Int	2	288	Over The Wire	3	226	Saracen Mineral	8	2,108	Vista Group	5	740
Medibank Priv.	11	7,656	P2P Transport	1	35	Scentre Group	12	21,215	Vita Group Ltd	2	237
Megaport Ltd	7	515	PWR Holdings	2	341	Sealink Travel	4	391	Viva Energy Grp	8	4,803
Mesoblast Ltd Metals X Ltd	2 4	598 203	Pacific Energy Pacific Smiles	2 3	277 185	Seek Ltd Select harvest	12 5	6,320 561	Viva EnergyREIT Vocus Group Ltd	4 12	1,884 2,253
Metcash Ltd	12	2,410	Pacific Current	3	267	Senex Energy	7	472	Volpara Health	3	222
Metro Mining	2	201	Pact Group Hold	9	987	Senetas Corp	1	74	Wagners Hold.	4	494
Metro Per Glass	5	102	Panoramic Res.	4	227	Service Stream	2	855	Wesfarmers Ltd	14	39,106
Michael Hill	5	294	Pantoro Limited	2	194	Servcorp Ltd	2	289	Westpac Banking	14	93,015
Midway Limited	4	327	Paragon Care	2	152	Seven Group	7	6,156	West African R.	2	242
Millennium Min.	2	140	Paringa Res Ltd	4	62	Seven West Med.		814	Western Areas	14	610
Mineral Res.	6	2,970	Peet Ltd	3	473	Shaver Shop Grp		48	Westgold Res.	2	393
Mirvac Group Moelis Aust.	12 1	9,767 708	Pendal Group Peninsula En.	14 4	2,818 48	Sheffield Res. Shine Corporate	3 1	148 121	Whitehaven Coal Windlab Ltd	18 1	4,566 56
Monash IVF Grp	3	259	People Infra.	2	154	Shopping Centre	8	2,286	Wisetech Global	8	6,166
Monadelphous Gr		1,651	Perpetual Ltd	12	1,792	Shriro Holdings	1	67	Woodside Petrol		33,056
Money3 Corp Ltd	3	355	Perseus Mining	6	431	Sigma Health.	6	652	Woolworths Grp		39,852
Mortgage Choice	1	109	Pharmaxis Ltd	1	83	Silver Chef Ltd	2	55	Worley Group	9	6,621
Motorcycle Hold	2	102	Piedmont Lith.	2	74	Silver Lake Res	2	366	XRF Scientific	1	20
Mt Gibson Iron Myer Holdings	2 9	937 390	Pilbara Mineral Pinnacle Invest	7 4	1,247 919	Sims Metal Mgmt Smartgroup Corp	9 8	2,270	Xref Limited Zip Co Ltd	1 3	70 515
Mystate Ltd	3	390	i ii ii iacie ii ivest	4	פופ	Smart Parking	1	1,111 43	Zip OU Llu	3	515
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## Short Interest in Australian Shares

Company	Short Interest Ratio	Market Capital- isation (\$ Mill.)									
3P Learning	0.2%	153	Abacus Property	0.2%	2,142	Ansell Ltd	2.9%	3,346	Aust Agricult.	4.3%	594
A.P. Eagers	0.0%	1,433	Accent Group	0.2%	804	Apollo Tourism	0.0%	179	Australis O & G	0.2%	230
A2B Australia	5.8%	263	Acrux Ltd	0.4%	29	Appen Limited	1.1%	2,598	Aust Mines Ltd	0.0%	82
ACN004410833	0.0%	65	Adairs Limited	0.4%	315	Ardent Leisure	1.4%	703	Automotive Hold	4.0%	648
AGL Energy Ltd	1.0%	14,382	Adelaide Bright	0.6%	3,045	Arena REIT	0.1%	729	Autosports Grp	0.8%	242
ALS Limited	0.0%	3,923	Afterpay Touch	5.1%	4,668	Aristocrat Leis	0.2%	15,414	Aventus Retail	0.3%	1,190
AMA Group Ltd	1.7%	528	Ainsworth Game	1.1%	286	Artimis Res.	0.3%	38	BHP Group Ltd	4.1%	108,643
AMP Ltd	7.3%	6,785	Airxpanders Inc	0.1%	20	Asaleo Care Ltd	1.0%	502	BUBS Australia	0.4%	314
ANZ Bank	1.6%	77,482	Alacer Gold	0.1%	372	Atlas Arteria	3.4%	4,817	BWP Trust	2.1%	2,415
APA Group	0.4%	11,504	Ale Property	0.0%	967	Audio Pixels	0.0%	589	BWX Limited	11.7%	306
APN Industria	0.0%	441	Alkane Explor.	0.0%	104	Aurelia Metals	0.4%	781	Baby Bunting Gr	0.2%	302
ARB Corporation	4.9%	1,427	Alliance Min.	0.2%	235	Aurizon Hold.	1.0%	9,254	Bank of Q'land	8.0%	3,648
ARQ Group	1.0%	238	Altium Limited	0.1%	4,316	AusCann Group	0.0%	117	Bapcor Limited	3.3%	1,751
ASX Limited	1.4%	13,478	Altura Mining	1.6%	266	AusNet Services	1.1%	6,520	Base Resources	0.1%	315
AUB Group	0.0%	933	Alumina Ltd	2.3%	7,315	Ausdrill Ltd	4.2%	1,130	Battery Mineral	0.0%	29
AVEO Group	3.8%	1,231	Amaysim Aust.	2.3%	134	Austal Limited	0.1%	810	Beach Energy	1.3%	4,670
AVZ Minerals	0.0%	83	Amcor Ltd	7.0%	17,256	Aust Pharm. Ind	2.9%	702	Beacon Lighting	0.9%	262

March 11, 201	Short Interest	Market Capital- isation		Short Interest	Market Capital- isation		Short Interest	Market Capital- isation		Short Interest	Market Capital- isation
Company	Ratio	(\$ Mill.)									
Bega Cheese Ltd	5.5% 9.8%	991 1,173	Fluence Corp. Fortescue Metal	0.2% 1.9%	193 20,013	Millennium Min. Mineral Res.	0.1% 1.6%	140 2,970	Ruralco Hold. S2 Resources	0.0% 0.6%	469 18
Bellamy's Aust. Bellevue Gold	0.3%	268	Freedom Foods	1.0%	1,205	Mirvac Group	2.2%	9,767	SG Fleet Group	0.3%	660
Bendigo Bank Benitec Bio.	7.2% 0.0%	4,723 41	G.U.D. Holdings G8 Education	2.5% 2.9%	1,123 1,494	Moelis Aust. Monash IVF Grp	0.0% 0.2%	708 259	Sandfire Res. Santos Ltd	3.5% 0.1%	1,112 14,476
Berkeley Energy	0.0%	116	GBST Holdings	0.0%	120	Monadelphous Gr		1,651	Saracen Mineral	3.2%	2,108
Bigtincan Hold.	0.0%	76	GDI Property	0.0%	731	Money3 Corp Ltd	0.5%	355	Scentre Group	0.3%	21,215
Bingo Indust. Blackmores Ltd	5.7% 7.7%	938 1,583	GPT Group GWA Group Ltd	1.2% 3.7%	11,118 839	Mortgage Choice Mt Gibson Iron	0.7% 0.1%	109 937	Sealink Travel Seek Ltd	0.6% 3.7%	391 6,320
Bluescope Steel	0.1%	7,319	GWR Group Ltd	0.0%	25	Myer Holdings	11.0%	390	Select harvest	0.9%	561
Blue Sky Alt In Boart Longyear	4.5% 0.0%	51 105	Galaxy Res. Galilee Energy	15.4% 0.0%	844 94	Mystate Ltd NRW Holdings	0.5% 0.5%	397 887	Senex Energy Service Stream	2.6% 0.5%	472 855
Boral Limited	0.8%	5,780	Gascoyne Res.	0.9%	50	Nanosonics Ltd	5.4%	1,227	Servcorp Ltd	0.3%	289
Botanix Pharma. Brainchip Hold.	0.1% 0.0%	91 71	Genex Power Genworth Mort.	0.0% 5.3%	78 1,094	Nat'l Aust Bank National Stor.	1.3% 3.2%	70,492 1,183	Seven Group Seven West Med.	2.1% 0.3%	6,156 814
Brambles Ltd	0.4%	19,030	Getswift Ltd	0.4%	44	Navitas Ltd	0.7%	2,042	Sheffield Res.	0.1%	148
Bravura Sol. Breaker Res NL	0.3% 0.0%	1,148 78	Gold Road Res. Goodman Group	3.5% 0.6%	764 24,233	Navigator GI In Nearmap Ltd	0.0% 0.6%	482 1,267	Shopping Centre Sigma Health.	0.6% 1.9%	2,286 652
Breville Group	1.2%	2,158	Graincorp	1.3%	2,163	NetComm Wire.	0.4%	157	Silex Systems	0.0%	53
Brickworks Ltd Buddy Platform	1.0% 0.1%	2,850 70	Growthpoint Pro HT&E Limited	1.1% 5.5%	2,991 500	Netwealth Group New Century Res	3.8% 2.9%	1,982 424	Silver Chef Ltd Silver Heritage	0.8% 0.0%	55 13
Buru Energy Ltd	0.1%	106	HUB24 Limited	7.2%	810	New Hope Corp.	0.3%	3,475	Silver Lake Res	2.7%	366
C.S.R. Ltd CIMIC Group	5.7% 0.5%	1,740 16,291	Hansen Tech. Harvey Norman	0.4% 8.8%	597 4,507	Newcrest Mining News Corp.	0.6% 3.9%	18,822 1,006	Sims Metal Mgmt Slater & Gordon	7.3% 0.0%	2,270 143
CSG Ltd	0.0%	91	Healius Ltd	2.5%	1,680	Nextdc Limited	11.3%	2,134	Smartgroup Corp	0.5%	1,111
CSL Limited Caltex Austrlia	0.2% 1.7%	90,331 7,214	Healthscope Highfield Res.	0.4% 0.9%	4,266 201	Nib Holdings Nick Scali Ltd	1.1% 3.3%	2,606 475	Sonic Health Soul Pattinson	1.3% 1.0%	11,413 7,211
Cann Group	0.0%	182	Horizon Oil Ltd	0.0%	150	Nickel Mines	0.1%	465	South32 Limited	0.7%	19,095
Cardno Ltd Cardinal Res.	0.2% 0.3%	524 136	Hotel Property Huon Aquacult.	0.4% 0.1%	476 412	Nine Entertain. Noni B Limited	2.3% 0.0%	2,899 320	Spark Infrastru Speedcast Int'l	3.4% 10.5%	3,835 907
Carnarvon Pet.	0.0%	577	I-SignThis Ltd	0.1%	285	Nthn Star Res.	1.3%	5,704	St Barbara Ltd	0.9%	2,186
Carsales.com	5.4%	3,098	IDP Education	0.8%	3,799	Nufarm Limited	7.1%	1,993	StarGroup Ltd	0.0%	2
Cash Converters Catapult Group	0.1% 0.5%	120 137	IMF Bentham Ltd IOOF Holdings	3.4% 8.5%	595 2,254	Nuheara Limited OFX Group	0.0% 1.0%	67 432	Star Entertain. Starpharma Hold	1.1% 2.3%	4,045 379
Cedar Woods Prp	0.9%	429	IPH Limited	0.5%	1,275	OM Holdings	0.0%	960	Steadfast Group	1.7%	2,546
Celsius Res. Centuria Indust	0.3% 0.5%	16 790	IRESS Limited Icar Asia Ltd	0.3% 0.0%	2,202 44	OZ Minerals Ltd Oil Search Ltd	1.1% 1.2%	3,307 12,280	Sth Cross Media Stockland	0.4% 1.5%	907 8,827
Challenger Ltd	6.6%	4,963	Iluka Resources	0.3%	3,683	Onemarket Ltd	0.1%	60	Suncorp Group	0.8%	17,841
Champion Iron Charter Hall Ed	0.0% 1.5%	803 866	Imdex Limited Impedimed Ltd	0.0% 2.9%	416 89	Onevue Holdings Ooh!Media	0.1% 1.0%	127 840	Sundance Energy Sundance Res.	0.8% 0.0%	244 43
Chart H Retail	3.9%	1,880	Incitec Pivot	0.3%	5,492	Orica Ltd	1.4%	6,835	Superloop Ltd	2.8%	318
Charter Hall GR Chart Hall Long	1.0% 0.3%	4,336 1,269	Independ. Group Infigen Energy	3.8% 2.2%	2,811 478	Origin Energy Orocobre Ltd	0.5% 12.5%	12,949 894	Super Retail Gr Sydney Airport	8.8% 1.0%	1,536 16,612
Class Limited	1.3%	183	Ingenia Com Grp	0.5%	692	Orora Limited	0.4%	3,813	Syrah Resources	17.0%	399
Clean Teq Hold. Cleanaway Waste	4.8% 0.7%	235 4,513	Inghams Group Insurance Aust.	17.2% 0.3%	1,639 18,257	Pact Group Hold Paladin Energy	4.8% 0.1%	987 289	TPG Telecom Ltd Tabcorp Holding	1.1% 3.5%	6,263 9,635
Clinuvel Pharm.	0.4%	1,302	Int Research	1.9%	423	Panoramic Res.	0.0%	227	Taruga Minerals	0.0%	9
Clover Corp. CocaCola Amatil	0.0% 1.6%	304 6,176	Invocare Ltd Ioneer Limited	11.5% 1.8%	1,581 280	Pantoro Limited Paragon Care	0.2% 0.1%	194 152	Tassal Group Technology One	0.5% 3.3%	886 2,470
Cochlear Ltd	0.8%	10,240	Iselect Limited	1.0%	153	Paradigm Bio.	0.0%	189	Telstra	0.7%	38,296
Coles Group Collection Hse	2.3% 5.2%	15,233 180	Isentia Group Ive Group	0.0% 0.2%	43 336	Paringa Res Ltd Pendal Group	0.0% 2.9%	62 2,818	Terracom Ltd The Reject Shop	0.1% 0.7%	258 79
Collins Foods	0.1%	753	JB Hi-Fi Ltd	12.7%	2,748	Peninsula En.	0.1%	48	Theta Gold Mine	0.0%	36
Com'wealth Bank Computershare	2.1% 0.8%	129,546 9,393	James Hardie Janus Henderson	3.4% 3.5%	8,204 2,064	Perpetual Ltd Perseus Mining	4.2% 0.8%	1,792 431	Thorn Group Ltd Tiger Resources	0.7% 0.0%	73 106
Cooper Energy	4.1%	778	Japara Health.	3.7%	362	Piedmont Lith.	0.1%	74	Titomic Ltd	0.1%	136
Corp Travel M. Costa Group	4.2% 3.5%	2,741 1,724	Jupiter Mines Karoon Energy	1.5% 5.1%	656 257	Pilbara Mineral Pinnacle Invest	8.8% 1.3%	1,247 919	Toro Energy Ltd Transurban Grp	0.0% 1.3%	56 33,521
Credit Corp	5.7%	1,068	Kidman Res Ltd	5.2%	506	Pioneer Credit	0.8%	150	Treasury Wine	2.7%	11,075
Cromwell Prop. Crown Resorts	1.4% 1.4%	2,466 7,997	Kogan.com Ltd Leigh Creek En.	4.6% 0.0%	375 94	Platinum Asset Polvnovo Ltd	4.5% 1.1%	3,168 486	Tungsten Mining Unibail-Rod.	0.0% 0.8%	215 4,251
CuDeco Ltd	0.0%	93	LendLease Group	1.6%	7,262	Praemium Ltd	0.5%	227	Valor Resources	0.0%	4
Cybg plc Dacian Gold Ltd	1.3% 3.3%	3,329 587	Lifestyle Com. Link Admin.	0.0% 2.4%	544 4,103	Premier Invest Prime Media Grp	0.5% 0.0%	2,699 82	Vicinity Centre Villa World Ltd	0.5% 2.6%	9,731 254
Data 3 Ltd	0.0%	257	Liq Natural Gas	5.0%	283	Pro Medicus Ltd	0.0%	1,579	Village Road.	1.2%	649
Decmil Group Dexus	0.0% 1.8%	205 12,786	Lithium Power Livetiles Ltd	0.0% 0.2%	58 267	PropertyLink Q.B.E. Insur.	0.0% 1.5%	699 16,409	Virgin Aust Virtus Health	0.0% 0.1%	1,689 323
Dicker Data Ltd	0.8%	599	Livehive Ltd	0.0%	168	Qantas Airways	0.5%	9,201	Vita Group Ltd	0.1%	237
Domain Holdings Domino's Pizza	6.5% 9.6%	1,499 3,623	Longtable Group Lovisa Holdings	0.6% 2.2%	25 1,029	Qube Holdings Quintis Ltd	1.2% 8.3%	4,319 115	Viva Energy Grp Viva EnergyREIT	3.0% 0.3%	4,803 1,884
Donaco Inter'l	0.1%	58	Lynas Corp Ltd	6.9%	1,088	RCR Tomlinson	4.2%	231	Vocus Group Ltd	3.2%	2,253
Downer EDI Ltd DuluxGroup Ltd	1.8% 2.6%	4,508 2,915	MG Unit Trust MMA Offshore	0.0% 4.4%	67 142	REA Group Ltd Ramelius Res.	1.8% 0.1%	10,710 384	Volpara Health WPP AUNZ Ltd	0.0% 0.4%	222 545
EML Payments	1.5%	434	MMJ Group	0.0%	56	Ramsay Health	3.5%	12,836	Wagners Hold.	2.8%	494
ERM Power Ltd Eclipx Group	0.2% 1.5%	460 585	MNF Group MOD Resources	0.2% 0.3%	291 97	Reckon Limited Red River Res.	0.0% 0.0%	76 76	Webjet NL Webster Ltd	0.3% 0.1%	2,073 561
Elders Limited	0.6%	735	MYOB Group	0.1%	2,003	Red Emperor Res	0.1%	51	Wellard Limited	0.0%	28
Elmo Software Emeco Holdings	0.2% 1.2%	140 659	Maca Limited Macquarie Group	3.8% 0.3%	251 43,739	Redbubble Ltd Reece Limited	0.1% 0.1%	261 5,619	Wesfarmers Ltd Westpac Banking	1.6% 1.9%	39,106 93,015
Energy World	0.8%	180	Magellan Fin Gp	1.4%	6,225	Regis Resources	1.8%	2,702	West African R.	0.1%	242
Energy Resource EservGlobal Ltd	0.2% 0.0%	163 139	Magnis Energy T Mayne Pharma Gr	0.2%	171 1,132	Regis Health. Reliance W/wide	2.2% 5.9%	956 3,674	Western Areas Westgold Res.	4.2% 3.2%	610 393
Estia Health	3.0%	602	McMillan Shake.	1.7%	1,004	Resolute Mining	5.6%	841	Whitehaven Coal	3.4%	4,566
Event Hospital. Evolution Min.	0.1% 0.1%	2,075 5,923	Medical Dev Int Medibank Priv.	0.2% 2.5%	288 7,656	Resonance HIth Retail Food Grp	0.1% 3.4%	29 37	Wisetech Global Woodside Petrol	3.1% 0.6%	6,166 33,056
FAR Ltd	1.9%	322	Mesoblast Ltd	7.6%	598	Reva Medical .	0.1%	71	Woolworths Grp	2.6%	39,852
FBR Limited Flamingo Al Ltd	0.3% 0.0%	127 7	Metals X Ltd Metcash Ltd	5.2% 11.3%	203 2,410	Ridley Corp. Rio Tinto Ltd	0.1% 4.3%	429 33,632	Worley Group Yancoal Aust.	2.1% 0.0%	6,621 5,348
Flexicorp Ltd	1.1%	526	Michael Hill	0.2%	294	Rural Funds Grp	0.2%	747	Yowie Group Ltd	0.2%	16
Flight Centre	4.9%	4,627	<b>a</b>	1.00		D 1.0	τ.		Zip Co Ltd	0.4%	515

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Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

Performance Forecast P	Price/Sales	P/E Gross Ratio Yield	Pe		Price/Sales	P/E Gross Ratio Yield	Performance Forecast Price	Price/Sales Ratio	P/E Gros Ratio Yield	
AFT Pharma.  AMP Limited  AWF Madison Grp  Abano Health.  Air New Zealand  Akd Int Airport  Allied Farmers  D  Aorere Res.  N/R  Argosy Property  Aryoda Group  C  Asset Plus  Argosta Capital  Barramundi Ltd  Bathurst Res.  Bethunes Invest  Bils Technology  Briscoe Group  C  Bils Technology  C  Briscoe Group  C  Burger Fuel  C  Blic Corporation  C  CL Investments  C  Chorus Ltd  Coll Motor Co  Comvita  Contact Energy  D  EROAD Ltd  Evolve Educat.  F & P Health.  Einzsoft Sol'ns  Fletcher Build.  Foley Fam Wines  Fonterra S/H Fd  Freightways Ltd  Genesis Energy  Gentech Group  Genet Group  Genesis Energy  Gentech Group  Geoltt  Goodman Prop.  Green Cross H.	05 0.66 0.99 0.19 0.69 0.19 0.62 0.34 0.34 0.34 0.34 0.34 0.34 0.37 0.68 0.11 0.68 0.12 0.38 0.12 4.20 0.38 0.12 4.20 0.38 0.10 1.25 4.20 0.38 1.16 1.91 1.25 4.20 0.29 0.29 0.29 0.29 0.29 0.29 0.29 0	NE Nii lke	partland Bank BGPS Limited ratil NZ restore Prop. st Water Int. Withmandu Ltd restore Prop. st Water Int. Withmandu Ltd restore Property ainfreight Grandin Global arsden Mar. Brown Mar. B	C 131 B 57 B 388 B 158 C 245 B 141 B 142 B 3255 C 88 B 527 B 369 B 369 B 527 B 527 B 62 C 52 B 527 B 752 B 527 B 162 C 203 C 203 C 100 C 203 C 100 C 203 C 100 C 203 C 2	5.78   1.26   1.26   1.27   1.26   1.27   1.	13 NE 3 9 15 1 7.7.5 19 1 10 17 7.9.7 11 10 17 7.9.7 11 10 17 17 10 18 18 18 18 18 18 18 18 18 18 18 18 18	Rubicon Limited   Ryman Health   D   1125	2.12 N/A 1.125 0.167 1.527 0.99 0.168 0.258 1.697 0.366 4.38 1.226 0.29 0.29 0.485 0.29 0.485 0.29 0.485 0.29 0.485 0.24 0.24 0.24 0.24 0.24 0.24 0.24 0.25 0.26 0.26 0.26 0.26 0.26 0.26 0.26 0.27 0.27 0.27 0.27 0.27 0.27 0.27 0.27	37 N 1.3 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1	811101116111111112111374111611173314711131114911131112841111119011151111111
AGL Eriergy Ltd ALS Limited AMP Ltd ANZ Bank B 27 APA Group ARB Corporation AS Limited AVEO Group AS Corporation AS Limited AVEO Group Abacus Property Adelaide Bright Afterpay Touch Altium Limited Ansell Ltd Ansell Ltd Ansell Ltd Appen Limited Argo Investment Aristocrat Leis Altas Arteria Aurizon Hold. AusNet Services Ausdrill Ltd Aust Foundation BHP Group Ltd BBank of O'land Bapcor Limited Beach Energy BWP Trust Bendigo Bank BBank of O'land Bapcor Limited Beach Energy BWB Trust Bendigo Bank BBank of O'land Bendigo Bank Blackmores Ltd Brawura Sol. Breville Group Brickworks Ltd CSR. Ltd CSR. Ltd CSR. Ltd CSR. Ltd CSR. Ltd Challenger Ltd Coron-Wealth Bank Corollear Ltd Coron-Wealth Bank Coro	12 2.19 4.36 194 3.36 195 4.86 195 196 197 197 198 198 198 198 198 198 198 198 198 198	9 5.3 Double State of the state	omino's Pizza winer EDI Ltd iluxGroup Ltd ent Hospital. olution Min. plated Pital Sedential edom Foods U.D. Holdings B Education PT Group enworth Mort. oodman Group aincorp owthpoint Pro tuvey Norman railius Ltd railthscope altchison Tel. P Education OF Holdings H Limited ESS Limited ka Resources citec Pivot depend. Group ghams Group ghams Group surance Aust. rocare Ltd Hi-Fi Ltd mes Hardie nus Henderson ndLease Group sk Admin. visa Holdings nas Corp Ltd FF Capital Inv YOB Group agellan Global agellan Global agellan Global agellan Global agellan Global gellan Group scellan Group scellan Fin Gp agellan Fin Gp agellan Fin Gp agellan Fin Gp agellan Global gellan Global	A 278 A 7771 A 975 C 164 B 285 A 339 A 12850 A 3515 B 344 B 164 T D 72 B 1207 A 278 B 265 B 445 A 1580 A 1580 A 267	0.38	30 3 3 3 4 2 1 6 3 5 7 4 4 3 1 8 2 2 1 8 4 2 2 3 1 8 2 2 1 8 4 2 2 3 1 8 2 2 1 8 4 2 2 3 1 8 2 2 1 8 4 2 2 3 1 8 2 2 1 8 4 2 2 3 1 8 2 2 1 8 4 2 2 3 1 8 2 2 1 8 4 2 3 1 8 2 2 1 8 4 2 3 1 8 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Oil Search Ltd         B         1799           Orica Ltd         B         1796           Orora Limited         A         316           Pendal Group         A         3848           Perpetual Ltd         A         3848           Perpetual Ltd         A         540           Premier Invest         A         540           Premier Invest         A         540           Pro Medicus Ltd         A         1706           Pro Medicus Ltd         A         1706           Purifloh Ltd         C         342           Qu.B.E. Insur.         A         1235           Qantas Aliways         B         566           Qube Holdings         A         269           REA Group Ltd         A         8101           Regis Resources         A         532           Reliance W/wide         B         465           Rio Tinto Ltd         A         9060           S/Tracks ASX200         Sandfier Res.         A         695           Santos Ltd         A         695           Saracen Mineral         B         257           Scentre Group         B         850	5.64 1.27 0.99 1.33 N/9 1.28 1.35 1.35 1.35 1.35 1.35 1.35 1.35 1.35	25 1.2 2.9 1.3 1.5 1.3 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5	8911090119631100033004869011663679498011963293164827511141197119350118176

# Dividend\$

	Cents per	Ex-	Pay-	Tax
Company	Share	Date	able	Credi
Air New Zealand	11.00	15-03	27-03	Full
Barramundi Ltd	1.25	14-03	28-03	-
CDL Investments	3.50	02-05	17-05	Full
Chorus Ltd	9.50	18-03	16-04	Full
Contact Energy	16.00	20-03	09-04	3.8889
Ebos Group	34.50	15-03	05-04	3.3542
Fletcher Buildings	8.00	22-03	10-04	Nil
Freightways Ltd	15.00	15-03	01-04	Full
Heartland Bank	3.50	14-03	29-03	Full
Marlin Global	1.80	14-03	28-03	-
Marsden Marine	6.75	15-03	22-03	Full
Meridian Energy	5.70	28-03	17-04	1.9063
Meridian Energy specia	ıl 2.44	28-03	17-04	2.4400
Methven Ltd	4.69	-	-	0.6900
Metlifecare	3.75	15-03	22-03	Nil
Millennium & Copthorne	e 7.50	09-05	17-05	Full
NZ King Salmon	2.00	13-03	22-03	Full
NZ Refining Company	4.50	07-03	21-03	Full
NZX Ltd	3.10	07-03	22-03	Ful
PGG Wrightson	0.75	15-03	05-04	Full
Precinct Properties	1.50	12-03	27-03	0.2715
Property For Industry	2.10	04-03	13-03	Full
Seeka Group	12.00	15-03	22-03	Full
Skellerup Holdings	5.50	07-03	21-03	1.0694
Sky TV Network	7.50	08-03	15-03	Full
South Port NZ	7.50	28-02	06-03	Full
Spark NZ	11.00	15-03	05-04	Full
Spark NZ special	1.50	15-03	05-04	Full
Steel & Tube Holdings	3.50	15-03	29-03	Full
Summerset Group	7.20	08-03	21-03	Nil
Vista Group	2.10	11-03	22-03	Full
Vital Healthcare Proper	ty 2.1875	15-03	29-15	0.3477
Aus	tralian Shar	es		
ARQ Group	45.00	05-04	30-04	
CPT Global	0.25	14-03	20-05	
Fiducian Group	11.00	27-02	14-03	
Finbar Group	3.00	04-03	12-03	
Iluka Resources	19.00	07-03	04-04	
Integrated Research	3.50	27-02	16-04	
McMillan Shakespeare	34.00	07-03	22-03	
Michael Hill Internationa	al 2.50	12-03	27-03	

15.00

10.00

OZ Minerals

The Reject Shop

11-03 26-03

15-03 08-04

Total Return Index for All Listed Shares									
Feb 11	1668.06	Feb 18	1675.13						
Feb 12	1671.61	Feb 19	1679.89						
Feb 13	1674.62	Feb 20	1679.76						
Feb 14	1670.52	Feb 21	1682.35						
Feb 15	1674.06	Feb 22	1682.51						
Feb 25	1681.59	Mar 4	1686.31						
Feb 26	1678.51	Mar 5	1682.83						
Feb 27	1678.71	Mar 6	1684.62						
Feb 28	1681.76	Mar 7	1686.10						
Mar 1	1681.68	Mar 8	1691.09						

#### Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on <u>Monday April 8, 2019</u>.

The print version will be delivered later that week, depending upon printing and postal delivery times.

MARKET ANALYSIS is published 12 times per year by Securities Research Company Limited, 3/47 Boyce Ave, Mt Roskill, Auckland. Subscribe online at <a href="https://www.stockmarket.co.nz">www.stockmarket.co.nz</a> or email james@stockmarket.co.nz.

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