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## U.S. Airlines by Aircraft Departures Performed - 2009

## At Least 100,000

AirTran Airways
Air Wisconsin Airlines
Alaska Airlines

## American Airlines

American Eagle Airlines
Atlantic Southeast Airlines
Cape Air
Chautauqua Airlines
Colgan Air
Comair
Continental Airlines
Delta Air Lines
ExpressJet Airlines
FedEx Express
Horizon Air
JetBlue Airways
Mesa Airlines
Mesaba Airlines
Piedmont Airlines
Pinnacle Airlines
PSA Airlines
Republic Airlines
Shuttle America
SkyWest Airlines
Southwest Airlines
United Airlines
UPS Airlines
US Airways

## 10,000 to 99,999

## ABX Air

Allegiant Air
Arctic Transportation

## Atlas Air

## Bering Air

Capital Cargo Internationa
Commutair
Compass Airlines
Continental Micronesia
Empire Airlines
Era Aviation
Executive Airlines
Freedom Air
Freedom Airlines
Frontier Airlines
Frontier Flying Service
GoJet Airlines
Grant Aviation
Great Lakes Airlines
Gulfstream International Airlines
Hageland Aviation Service

## Hawaiian Airlines

## Homer Air

Island Air Hawaii
Kenmore Air Harbor
Lynx Aviation
Pacific Wings Airlines
Peninsula Airways
PM Air
Scenic Airlines
Seaborne Aviation
Spirit Airlines
Sun Country Airlines
Trans States Airlines
Virgin America
Warbelow's Air Ventures
West Isle Air
Wings of Alaska
World Airways
Wright Air Service
Yute Air Alaska

## 1,000 to 9,999

Air Choice One
Air Transport International
Alaska Central Express
Alaska Seaplane Service
Aloha Air Cargo
Amerijet International
Arctic Circle Air Service
Arrow Air

## ASTAR Air Cargo

Casino Express
Centurion Cargo
Evergreen International Airlines
Florida West Airlines
Gulf and Caribbean Cargo
Iliamna Air Taxi
Inland Aviation Services
Island Air Service
Kalitta Air
Katmai Air
Lynden Air Cargo Airlines
Miami Air International
Murray Air
New England Airlines
North American Airlines
Northern Air Cargo
Omni Air Express
Pace Airlines
Pacific Airways
Polar Air Cargo
Ryan International Airlines
Servant Air
Sky King
Smokey Bay Air
Southern Air
Spernak Airways
Tanana Air Service
Taquan Air Service
Tatonduk Flying Service
Tradewind Aviation
USA Jet Airlines
USA 3000 Airlines
US Helicopter
Vieques Air Link
Vision Airlines

Fewer Than 1,000
Aerodynamics
Air Excursions Ameristar Air Cargo Asia Pacific Airlines Avjet
Bemidji Airlines
Ellis Air Taxi
Falcon Air Express 40-Mile Air Harris Air Services Kalitta Charters II NetJets Sierra Pacific Airlines Swift Air Tradewinds Airlines Ward Air Wings Air


Founded in 1936, the Air Transport Association of America, Inc. (ATA) is the nation's oldest and largest airline trade association. The association's fundamental purpose is to foster a business and regulatory environment that ensures safe and secure air transportation and enables U.S. airlines to flourish, stimulating economic growth locally, nationally and internationally. By working with its members in the technical, legal and political arenas, ATA leads industry efforts to fashion crucial aviation policy and supports measures that enhance aviation safety, security and well-being. During its nearly 75 -year history, ATA has seen the airline industry grow from the small, pioneering companies of the 1930s into indispensable facilitators of the global economy. ATA and its members continue to play a vital role in shaping the future of air transportation.

Mission
Consistent with its founding principles, the Air Transport Association serves its member airlines and their customers by:

- Assisting the airline industry in continuing to provide the world's safest system of transportation
- Transmitting technical expertise and operational knowledge to improve safety, service and efficiency
- Advocating fair airline taxation and regulation worldwide to foster a healthy, competitive industry
- Developing and coordinating industry
actions that are environmentally beneficial, economically reasonable and technologically feasible


## Goals

- Championing the world's safest transportation system
- Protecting airline passengers, crew members, aircraft and cargo, working collaboratively with the Department of Homeland Security (DHS) and the Transportation Security Administration (TSA)
- Modernizing the U.S. air traffic
management system via the Federal Aviation Administration (FAA)
- Challenging government policies that impose unwise regulatory burdens or impinge on marketplace freedoms
- Reducing the disproportionate share of taxes and fees paid by airlines and their customers
- Improving the industry's ability to attract the capital necessary to meet future demands
- Shaping international aviation policy to ensure that U.S. and foreign carriers can compete on equal terms


## Annual U.S. GDP Contribution

 of Commercial Aviation
## \$731.5 Billion

U.S. Job Impact by Commercial Aviation Activity In Millions


Total: 10.9 Million U.S. Jobs

Source: Federal Aviation Administration, "The Economic Source: Federal Aviation Administration, "The
Impact of Civil Aviation on the U.S. Economy," (December 2009)



Highlights

|  | 2008 | 2009 | Change (\#) | Change (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Traffic and Capacity (Millions) ${ }^{1}$ |  |  |  |  |
| Passengers Enplaned | 743.3 | 703.9 | (39.4) | (5.3) |
| Revenue Passenger Miles (RPMs) | 812,360 | 769,485 | $(42,875)$ | (5.3) |
| Cargo Revenue Ton Miles (RTMs) | 28,375 | 25,002 | $(3,373)$ | (11.9) |
| Aircraft Departures | 10.9 | 10.1 | (0.8) | (7.0) |
| Aircraft Miles | 7,889 | 7,317 | (573) | (7.3) |
| Aircraft Hours | 18.9 | 17.5 | (1.4) | (7.5) |
| Available Seat Miles (ASMs) | 1,021,348 | 957,198 | $(64,150)$ | (6.3) |
| Operating Statistics ${ }^{1}$ |  |  |  |  |
| Passenger Load Factor (\%) | 79.5 | 80.4 | 0.9 | nm |
| On-Flight Trip Length (Miles) | 1,093 | 1,093 | 0 | 0.0 |
| Flight Stage Length (Miles) | 724 | 722 | (2) | (0.3) |
| Income Statement (Billions) |  |  |  |  |
| Operating Revenues | \$186.1 | \$154.7 | (\$31.4) | (16.9) |
| Operating Expenses | 189.5 | 152.3 | (37.2) | (19.6) |
| Operating Profit (Loss) | (3.3) | 2.4 | 5.8 | nm |
| Net Profit (Loss) | (23.7) | (2.5) | 21.2 | nm |
| Financial Ratios |  |  |  |  |
| Passenger Yield (\$/RPM) ${ }^{1}$ | 13.73 | 11.87 | (1.86) | (13.6) |
| Passenger Unit Revenue (\$/ASM) ${ }^{1}$ | 10.92 | 9.54 | (1.38) | (12.6) |
| Cargo Yield (\$/RTM) ${ }^{1}$ | 102.88 | 91.65 | (11.23) | (10.9) |
| Net Profit Margin (\%) | (12.8) | (1.6) | 11.1 | nm |

1 Scheduled service only.
$\mathrm{nm}=$ not meaningful
Source: ATA and Bureau of Transportation Statistics

## When America Flies, It Works

The theme for this year's economic report - When America Flies, It Works - was chosen to communicate the critical role that commercial aviation plays in virtually every facet of our economy and our daily lives. As the national and world economies begin to recover from the serious turmoil of the recent past, it is a particularly opportune time to focus on the contributions that a strong commercial aviation sector has, can and will make to a revitalized job market and a brighter future for everyone.

Some of the most recent government data tells us that commercial aviation helps generate more than $\$ 1.2$ trillion in economic activity and almost 11 million U.S. jobs. Remarkable, but like a lot of statistics, the raw data does not always connect us to the real story - the faces and families that numbers can never fully capture.

The story is not just about the important business trip, the quick family vacation or the more than half a million jobs in the airline industry. Nor is it just about the travel and entertainment industry jobs or the jobs in the emerging market for sustainable alternative aviation fuels, which the airlines are leaders in pursuing, or the more than a million other jobs of every description that are generated with every aviation job. It is not just about the farm worker in California producing fresh lettuce for the New York market or the Alaskan boat captain delivering tomorrow's salmon for the Florida restaurant trade. It is not just about the Internet-enabled catalog business that delivers products and supplies across the country with the click of a mouse - or the job multiplier that this economic activity produces. It is, in fact, about all of these and millions upon millions more jobs - and the faces and families they represent - that are created, fostered and powered by commercial aviation.

As we all work toward a stronger economic future, it is indeed an opportune time to focus on the importance of what The Economist recently described so well as, "the silver needles that sew the world together." Those silver needles not only enable us to stay close to family and friends across the country and around the world - they also help us secure the fabric of our economy and our lives.

In 2010 and beyond, it is more important than ever for both the airline industry and those in government to make the right choices to foster prudent investment in commercial aviation. Just as important will be the decisions to finance and develop the national infrastructure essential to enhancing aviation efficiency while optimizing environmental performance.

We are pledged and honored to do our part

## Officers

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Commercial Aviation Contribution to U.S. Economy

|  | Aviation Impact <br> U.S. Economic Output |
| :--- | ---: |
| $\$ 1.225$ trillion/year |  |
| Contribution to U.S. GDP | $\$ 731.5$ billion/year |
| Share of U.S. GDP | 5.2 percent |
| U.S. Job Impact | 10.88 million |
| Source: Federal Aviation Administration, "The Economic Impact of <br> Civil Aviation on the U.S. Economy," (December 2009) |  |

## Employment - 2009

U.S. Airlines - Average Full-Time Equivalents (In thousands)
Pilots and Other Flight Personnel
Oner Flight Personnel Flight Attendants
Maintenance and Engineering
Aircraft and Traffic Handling
Office Employees

Air transportation lies at the heart of modern, globalized economies: Approximately 2.5 billion passengers and 50 million tons of freight are flown worldwide annually. In the United States, every 100 aviation jobs yield some 330 jobs in other industries - from taxi drivers, waiters and retailers to construction workers, bellhops and bankers. For every dollar invested in business travel, the National Business Travel Association estimates that U.S. companies realize $\$ 12.50$ in incremental revenue - offering consumers a true product of value. Ultimately,

Accommodation and food services
Transportation and warehousing
Administrative, waste and support services
Manufacturing
Health care and social assistance
Retail trade
Professional, scientific and technical services
Finance and insurance
Real estate and rental/leasing
Wholesale trade
Information
Educational services
Arts, entertainment and recreation
Agriculture, forestry, fishing and hunting
Management of companies and enterprises Construction
Utilities
Mining, quarrying and oil/gas extraction
Other services
Total
1 Includes commercial and general aviation
Source: Federal Aviation Administration, "The Economic Impact of Civil Aviation on the U.S. Economy," (December 2009)

## Civil Aviation ${ }^{1}$ Job Impact by State <br> Aviation-Related Percent of State Employment



cares
Every day, airlines and their employees work together to assist those in need, quickly delivering emergency supplies, medical devices, pharmaceuticals and blood products where they are needed most.
commercial aviation drives nearly 11 million jobs and $\$ 1.2$ trillion in annual economic activity. According to "Aviation: The Real World Wide Web," if aviation were a country, it would rank as the world's 21st largest economy eighth if factoring in its supply-chain contribution to tourism and employee spending.

Airlines are critical to the stability of our local, national and global economies and our 21st century way of life, quickly spanning great distances and safely carrying people and products to and from every corner of the
world. Integrated airline networks facilitate trade - for fishermen, farmers and florists, as well as for contractors, consultants and chief executives - enabling businesses of every size and shape to distribute their products and services to a greatly expanded marketplace. Airlines use those networks to extend next-day markets to remote and rural communities, and to enhance inventorymanagement practices for organizations worldwide. In 2009, the value of U.S. exports transported by air was 145 times the value of exports transported by sea - a reflection
of the critical importance of moving highvalue, time-sensitive goods by air.

Maintaining a safe, secure, sustainable and competitive U.S. airline industry is vital to facilitate commerce and to create jobs and, with those jobs, the economic stability and prosperity of our local, national and global economies.

When America Produces, It Flies. When America Flies, It Produces.

Top 25 U.S. Airlines - 2009

| Aircraft Departures ${ }^{1}$ |  | Thousands | Passengers Enplaned ${ }^{2}$ |  | Millions | Revenue Passenger Miles ${ }^{2}$ |  | Billions | Cargo Revenue Ton Miles ${ }^{\mathbf{1}}$ |  | Millions | Operating Revenues ${ }^{1}$ |  | Millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Southwest | 1,126 | 1 | Delta | 108.6 | 1 | Delta | 162.8 | 1 | FedEx | 9,685 | 1 | Delta | \$28,910 |
| 2 | Delta | 849 | 2 | Southwest | 101.3 | 2 | American | 122.4 | 2 | UPS | 6,457 | 2 | FedEx | 19,963 |
| 3 | American | 683 | 3 | American | 85.7 | 3 | United | 100.3 | 3 | Atlas | 2,381 | 3 | American | 19,898 |
| 4 | SkyWest | 571 | 4 | United | 56.0 | 4 | Continental | 77.7 | 4 | Delta | 2,287 | 4 | United | 16,359 |
| 5 | American Eagle | 461 | 5 | US Airways | 51.0 | 5 | Southwest | 74.5 | 5 | American | 1,664 | 5 | Continental | 12,361 |
| 6 | US Airways | 461 | 6 | Continental | 43.9 | 6 | US Airways | 57.9 | 6 | United | 1,603 | 6 | US Airways | 10,781 |
| 7 | United | 435 | 7 | AirTran | 24.0 | 7 | JetBlue | 25.9 | 7 | Polar | 1,215 | 7 | Southwest | 10,350 |
| 8 | ExpressJet | 361 | 8 | JetBlue | 22.4 | 8 | AirTran | 18.5 | 8 | Southern | 1,019 | 8 | UPS | 4,421 |
| 9 | Continental | 346 | 9 | SkyWest | 21.2 | 9 | Alaska | 18.3 | 9 | Kalitta | 945 | 9 | JetBlue | 3,287 |
| 10 | FedEx | 334 | 10 | American Eagle | 16.0 | 10 | SkyWest | 11.7 | 10 | Continental | 901 | 10 | Alaska | 3,006 |
| 11 | Atlantic Southeast | 303 | 11 | Alaska | 15.5 | 11 | Frontier | 8.9 | 11 | World | 635 | 11 | AirTran | 2,341 |
| 12 | Pinnacle | 271 | 12 | ExpressJet | 13.3 | 12 | Hawailan | 8.1 | 12 | Evergreen International | 631 | 12 | American Eagle | 1,846 |
| 13 | AirTran | 252 | 13 | Atlantic Southeast | 13.2 | 13 | ExpressJet | 8.0 | 13 | Arrow | 443 | 13 | SkyWest | 1,731 |
| 14 | Mesa | 243 | 14 | Mesa | 11.0 | 14 | American Eagle | 7.1 | 14 | ABX | 361 | 14 | Hawaian | 1,184 |
| 15 | JetBlue | 216 | 15 | Pinnacle | 10.7 | 15 | Spirit | 5.9 | 15 | US Airways | 269 | 15 | Frontier | 1,113 |
| 16 | Mesaba | 200 | 16 | Frontier | 9.8 | 16 | Atlantic Southeast | 5.8 | 16 | Air Transport International | al 185 | 16 | Atlas | 980 |
| 17 | Chautauqua | 169 | 17 | Republic | 9.6 | 17 | Republic | 5.5 | 17 | Centurion | 181 | 17 | Atlantic Southeast | 883 |
| 18 | Air Wisconsin | 157 | 18 | Hawaiian | 8.3 | 18 | Virgin America | 5.4 | 18 | Southwest | 110 | 18 | Comair | 861 |
| 19 | Republic | 157 | 19 | Horizon | 6.8 | 19 | Mesa | 4.8 | 19 | Capital Cargo | 102 | 19 | Mesa | 833 |
| 20 | Comair | 156 | 20 | Mesaba | 6.7 | 20 | Pinnacle | 4.6 | 20 | Florida West | 100 | 20 | Spirit | 699 |
| 21 | Alaska | 151 | 21 | Comair | 6.3 | 21 | Allegiant | 4.5 | 21 | Hawaiian | 75 | 21 | ABX | 697 |
| 22 | UPS | 137 | 22 | Spirit | 6.1 | 22 | Mesaba | 3.3 | 22 | ASTAR | 72 | 22 | ExpressJet | 682 |
| 23 | Horizon | 137 | 23 | Chautauqua | 6.0 | 23 | Comair | 3.2 | 23 | Alaska | 58 | 23 | World | 658 |
| 24 | Cape | 131 | 24 | Air Wisconsin | 5.6 | 24 | Shuttle America | 3.1 | 24 | Continental Micronesia | 49 | 24 | Horizon | 654 |
| 25 | Piedmont | 127 | 25 | Shuttle America | 5.2 | 25 | Chautauqua | 2.5 | 25 | Tradewinds | 48 | 25 | Kalitta | 644 |

1 All services.
2 Scheduled service only.
Source: Bureau of Transportation Statistics

- Member, Air Transport Association of America, Inc. (as of July 2010)



## 2009 Industry Review

2009 was a story of recession - the worst global recession, in fact, since the 1930s. With the United States, Japan and Europe concurrently in recession for the first time since World War II, it came as little surprise that U.S. airlines saw operating revenues plunge 17 percent, leading to the deepest two-year contraction in the industry's history, and extending industry losses to $\$ 58$ billion over a nine-year period beginning in 2001. The 2009 loss of $\$ 2.5$ billion further reduced airline creditworthiness, heightening the urgency of carrier efforts to restore balance sheets to enable reinvestment in the years ahead.

## Traffic and Operations

Passenger traffic, as measured in systemwide revenue passenger miles (RPMs), fell in every month of 2009 except September and November. The full-year decline of 5.3 percent resulted in the lowest RPM total in five years. Seating capacity, measured in available seat miles (ASMs), fell in all 12 months, down 6.3 percent on a full-year basis. Notably, the 7 percent drop in domestic ASMs was the sharpest year-overyear decline in 67 years. Moreover, the years 2008-2009 joined war years 1942-1943 and post-9/11 years 2001-2002 as the only periods in which U.S. airline seating
capacity dropped two years consecutively. The depths of the 2008 and 2009 cuts effectively erased 10 years of industry growth, leaving domestic ASMs 1.3 percent below 1999 levels.

With carriers quick to cut capacity as fuel prices spiked in 2008, and reluctant to return seats to the skies as 2009 revenues sank precipitously, the 2009 industry load factor exceeded 80 percent for the first time in history, averaging 80.4 percent for the year. Meanwhile, air cargo traffic, as measured in revenue ton miles (RTMs), decreased 12 percent - the largest ever year-over-year drop and the most substantial since the 11 percent decline from 1973 to 1974. Cargo movements fell in each of the first 10 months of 2009 but crossed into positive territory in November as the economy began to recover.

With respect to operations, the industry posted an on-time arrival rate of 79.5 percent despite persistent challenges in the National Airspace System (NAS). Given the substantial number of flights that intersect New York airspace, it is notable that, according to Federal Aviation Administration (FAA) data, only 56 percent of departures left New York-area airports on time in 2009 versus 73 percent at the other major U.S. airports.

Unfortunately, delays in the New York area have grown disproportionately in recent times, rising from 36 percent of major-airport delay minutes in 2005 to 51 percent in 2009.

The New York metropolitan area was included in nine of the 10 most traveled domestic city pairs, led by New York-Los Angeles, which averaged 4,106 local passengers per day, each way. For 2009 activity at U.S. airports, Hartsfield-Jackson Atlanta International topped the list with 42.2 million passenger enplanements and 970,258 aircraft takeoffs and landings. Chicago's O'Hare International Airport ranked second in both categories, with 31.1 million passengers and 827,899 takeoffs and landings. Memphis International Airport, home to FedEx Express, remained the busiest air cargo facility, enplaning 2.0 million tons of freight and mail, followed by Louisville Standiford Field, home to UPS Airlines, which enplaned 1.1 million tons of cargo.

## Revenues

With simultaneous declines in passenger and cargo traffic and yield, 2009 industry operating revenues sank 16.9 percent to $\$ 155$ billion on a $\$ 6.3$ billion drop in passenger revenue and a $\$ 20.2$ billion drop in cargo revenue. Cargo sales, which


Source: ATA and Bureau of Economic Analysis
accounted for 15 percent of 2009 total industry revenues, fell 21.5 percent on an unprecedented slowdown in global demand. The average cargo yield dropped 11 percent to 92 cents per ton per mile, compounding the 12 percent drop in RTMs.

Passenger revenue fell 18.1 percent as a 13.6 percent drop in the average price paid (excluding taxes) to fly one mile exacerbated a 5.3 percent decline in miles flown by paying passengers. Unfortunately, relative to the size of the U.S. economy, domestic passenger revenue shrank for the third consecutive year. Accounting for 46.5 cents of every $\$ 100$ of U.S. GDP, it stood 26.3 cents below the 1991-2000 average, translating in historical terms to a staggering $\$ 37.5$ billion revenue shortfall for the industry in 2009. Along with a steady climb in jet-fuel prices, which ranged from $\$ 1.13$ per gallon to $\$ 2.13$ per gallon - the equivalent of a $\$ 42$-per-barrel difference within the year - the deepening of the recession compelled most carriers to further trim their published schedules and broaden the implementation of ancillary revenue programs.

In stark contrast to 2008, the industry experienced declines in both domestic and international yields, which translated into a
systemwide drop of 13.6 percent, easily outpacing the 0.4 percent decline in the U.S. Consumer Price Index (CPI). Meanwhile, according to the Bureau of Transportation Statistics (BTS) National-Level Average Fare Series, from the fourth quarter of 2000 to the fourth quarter of 2009, airfares declined 6.1 percent whereas the CPI rose 24.1 percent.

Relative to 1978, when domestic air service was deregulated, passenger yield rose just 42 percent domestically and 52 percent internationally, significantly trailing the 229 percent increase in the CPI. Consequently, inflation-adjusted passenger yield for U.S. airlines fell 57 percent domestically and 54 percent internationally from 1978 to 2009.

## Expenses

With so little positive financial news in 2009, it bears noting that industry operating expenses, down 19.6 percent from 2008, fell even more sharply than operating revenues, helping put the industry back in the black on an operating basis. Flying operations, which constituted 35 percent of industry costs, declined 33 percent on a $\$ 26$ billion year-over-year drop in fuel expense to $\$ 32$ billion. The average price paid for a gallon of jet fuel sank to $\$ 1.90$ from the 2008
all-time high of $\$ 3.07$. Transport-related expense, the industry's second-largest cost center, was reduced 16 percent to $\$ 26$ billion. General and administrative costs fell 17 percent on cuts in management staffing and corporate overhead while promotion and sales costs fell 11 percent. Outlays for aircraft and traffic servicing, maintenance, passenger service, and aircraft and other ownership costs also declined.

For U.S. passenger airlines, the average cost of employing a full-time worker rose $\$ 5,000$ from 2008 to 2009, exceeding $\$ 80,000$ for the first time. The increase stemmed from an 11.5 percent increase in benefits and pension expense, which more than offset reductions in wages and payroll taxes. Factoring in the 6 percent reduction in capacity, the average cost of labor per ASM rose from 3.01 cents to 3.24 cents.

## Earnings

On May 19, 2010, longtime equity analyst Michael Derchin observed the following in a CRT Capital research note: "Everyone knows that the airline industry is fundamentally challenged... Yet, in the last downturn, arguably the worst in history with a trifecta of troubles - recession, credit shutdown and volatile oil prices - operating losses were

marginal and no major bankruptcies occurred. What happened? Managements had already restructured in previous downturns, opted to build cash war chests instead of ordering new aircraft, and quickly grounded inefficient fleets and cut marginal flying at the first signs of trouble. It was not easy but the airlines survived."

The 2009 recession followed a 2008 fuelprice roller coaster in which crude oil costs ranged from $\$ 147$ per barrel to $\$ 33$ per barrel within five months' time. Despite closing the gap between revenues and expenses relative to 2008 and, after factoring in $\$ 4.3$ billion in interest expense and a variety of additional nonoperating items, U.S. airlines reported an aggregate net loss of $\$ 2.5$ billion.

From 2001 through 2009, U.S. passenger and cargo airlines reported a cumulative deficit of $\$ 58$ billion, culminating in deep cuts in capacity across most large and medium U.S. hub airports and many smaller communities. From the May 2001 all-time peak to the end of 2009, U.S. passenger airlines shed 165,000 full-time-equivalent jobs.

## Financial Condition

At the time of publication, not a single U.S. passenger airline holds a Standard and Poor's
corporate credit rating of BBB-plus or better; only one holds an investment-grade rating. Meanwhile, the equity market capitalization of oil giant ExxonMobil was eight times that of the entire U.S. passenger airline industry. Similarly, the market value of Goldman Sachs was more than double that of the U.S. airlines. As Fitch Ratings Analyst William Warlick noted in his April 2010 Airline Credit Navigator, "Given the urgent need for balance sheet deleveraging through the next industry demand cycle as the key to ratings improvement, Fitch will be focused first and foremost on the free cash flow generation performance of U.S. carriers as the recovery takes hold in 2010..."

Put simply, the U.S. airline industry continues to be confronted by a systemic inability to cover its cost of investor capital or, for that matter, to exceed break-even profitability on a sustainable basis. Reduced access to affordable capital directly hinders the airlines' ability to acquire new aircraft and ground equipment, to deploy and upgrade passenger amenities, to provide optimal service and, ultimately, to compete effectively in the increasingly global aviation marketplace.

The United States needs a healthy aviation sector to help reestablish and enable a
thriving national economy. If the industry is to do more for all of its constituents passengers, shippers, communities, airports, employees, investors, governments and everyone else who enjoys the benefits of commercial air transportation - we must find a way to enable its investments in the future - in people, planes and products. Particularly for the nearly 11 million Americans whose jobs are integrally linked to a thriving commercial aviation sector, "When America Flies, It Works" is more than a catch phrase, it is their job.

As the airline industry moves into 2010, it is proud of its survival skills but wary of a regulatory climate that too often imposes new, unnecessary and ill-timed costs on a financially fragile sector that is central to economic and employment growth. It is indeed an era of volatility - of demand for the industry's product and of the magnitude of its largest cost: fuel. Can a laborintensive, capital-intensive industry conduct multiyear planning amid such economic and regulatory uncertainty? What is needed is greater certainty and truly enlightened regulation focused on competitiveness and job creation.

Profitability



| Current Yield |  | $1978{ }^{1}$ | 2008 | 2009 | $\begin{aligned} & 2009 \text { vs. } \\ & 1978 \text { (\%) } \end{aligned}$ | $\begin{aligned} & 2009 \text { vs. } \\ & 2008 \text { (\%) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Domestic | 8.49 | 13.84 | 12.07 | 42.2 | (12.8) |
|  | International | 7.49 | 13.46 | 11.37 | 51.7 | (15.5) |
|  | Total | 8.29 | 13.73 | 11.87 | 43.2 | (13.6) |
| U.S. CPI | 1982-84 = 100 | 65.2 | 215.3 | 214.5 | 229.0 | (0.4) |
| Constant Yield (2009 Cents) | Domestic | 27.94 | 13.79 | 12.07 | (56.8) | (12.5) |
|  | International | 24.65 | 13.41 | 11.37 | (53.9) | (15.2) |
|  | Total | 27.28 | 13.68 | 11.87 | (56.5) | (13.2) |

1 Congress enacted legislation deregulating domestic airline passenger service in October 1978.
Note: Yield is measured in cents paid by an airline passenger, excluding taxes, to fly one mile. Source: ATA, Bureau of Transportation Statistics and Bureau of Labor Statistics


## Price of Air Travel vs. Other U.S. Goods and Services

| Product (Unit) | 1978 | 2009 | \% Change |
| :---: | :---: | :---: | :---: |
| College Tuition - Public (Year) ${ }^{1}$ | \$688 | \$7,020 | 920 |
| College Tuition - Private (Year) ${ }^{1}$ | \$2,958 | \$26,273 | 788 |
| Prescription Drugs (Index) ${ }^{2}$ | 61.6 | 391.1 | 535 |
| New Vehicle ${ }^{3}$ | \$6,470 | \$28,966 | 348 |
| New Single-Family Home ${ }^{4}$ | \$55,700 | \$216,700 | 289 |
| Unleaded Gasoline (Gallon) ${ }^{5}$ | \$0.67 | \$2.35 | 251 |
| CPI (All Items) ${ }^{\mathbf{2}}$ | 65.2 | 214.5 | 229 |
| Movie Ticket ${ }^{6}$ | \$2.34 | \$7.50 | 221 |
| First-Class Domestic Stamp ${ }^{7}$ | \$0.15 | \$0.44 | 193 |
| Whole Milk (Index) ${ }^{2}$ | 81.0 | 183.2 | 126 |
| Grade-A Large Eggs (Dozen) ${ }^{2}$ | \$0.82 | \$1.66 | 103 |
| Air Travel - International (Mile) ${ }^{\mathbf{8}}$ | 7.49 ${ }^{\text {¢ }}$ | 11.37¢ | 52 |
| Air Travel - Domestic (Mile) ${ }^{8}$ | 8.49¢ | 12.07¢ | 42 |
| Television (Index) ${ }^{2}$ | 101.8 | 10.6 | (90) |

1 The College Board (based on beginning of academic year).
2 Bureau of Labor Statistics (includes hedonic "quality-change" adjustments).
3 National Automobile Dealers Association - www.nada.org (average retail selling price)
4 Census Bureau - www.census.gov/const/uspriceann.pdf (median).
5 Department of Energy - www.eia.doe.gov/emeu/mer/pdf/mer.pdf, Table 9.4
6 National Association of Theatre Owners - www.natoonline.org (average U.S. ticket prices).
7 Postal Service - www.usps.com/postalhistory/welcome.htm, Publication 100.
8 ATA via Bureau of Transportation Statistics - www.airlines.org.

When America flies, it cares
leisure passengers through a remarkably complex yet highly accessible travel network to communities large and small - around the country and across the globe.

When being there really matters, we all count on America's airlines. You've got things to do and places to go, and our airlines and their employees are working hard to move you and your products via the world's safest and most efficient mode of transportation. Airlines are working tirelessly to deploy
more sophisticated technologies that will help to further minimize hassles for leisure travelers and enable business travelers to maximize their productivity while staying close to their customers.

When America Moves, It Flies. When America Flies, It Moves.

The men and women in our armed forces serve our country every day, none more selflessly or with more valor than those who have received the Congressional Medal of Honor. For decades, our airlines have been proud to provide travel support to these American heroes.

Top 40 U.S. City Pairs - 2009

| Origin-Destination Market ${ }^{\mathbf{1}}$ |  | Daily Passengers Average, Each Way | Average One-Way Ticket Price |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 | 2009 | Change (\%) |
| 1 | Los Angeles-New York |  | 4,106 | \$278.73 | \$233.50 | (16.2) |
| 2 | Fort Lauderdale-New York | 4,093 | 124.41 | 121.14 | (2.6) |
| 3 | Chicago-New York | 3,914 | 164.53 | 139.23 | (15.4) |
| 4 | New York-Orlando | 3,675 | 123.60 | 118.12 | (4.4) |
| 5 | New York-San Francisco | 3,140 | 277.60 | 236.38 | (14.8) |
| 6 | New York-Atlanta | 3,086 | 140.79 | 134.17 | (4.7) |
| 7 | Los Angeles-San Francisco | 2,564 | 85.71 | 69.69 | (18.7) |
| 8 | Miami-New York | 2,225 | 144.64 | 136.83 | (5.4) |
| 9 | Las Vegas-New York | 2,186 | 203.76 | 174.34 | (14.4) |
| 10 | New York-West Palm Beach | 1,951 | 134.42 | 131.49 | (2.2) |
| 11 | New York-Tampa | 1,815 | 125.53 | 123.31 | (1.8) |
| 12 | Chicago-Los Angeles | 1,784 | 188.83 | 171.71 | (9.1) |
| 13 | Boston-New York | 1,751 | 164.30 | 133.12 | (19.0) |
| 14 | Las Vegas-San Francisco | 1,727 | 85.92 | 74.81 | (12.9) |
| 15 | Orlando-Philadelphia | 1,708 | 105.41 | 94.57 | (10.3) |
| 16 | Chicago-Orlando | 1,703 | 125.64 | 108.70 | (13.5) |
| 17 | Dallas/Fort Worth-Houston | 1,694 | 99.32 | 99.73 | 0.4 |
| 18 | Dallas/Fort Worth-New York | 1,684 | 251.37 | 226.73 | (9.8) |
| 19 | Chicago-Las Vegas | 1,674 | 152.41 | 144.87 | (4.9) |
| 20 | Chicago-Washington | 1,664 | 156.10 | 134.51 | (13.8) |
| 21 | New York-San Juan | 1,577 | 171.45 | 162.70 | (5.1) |
| 22 | Los Angeles-Washington | 1,550 | 223.59 | 195.91 | (12.4) |
| 23 | Atlanta-Washington | 1,544 | 149.29 | 131.44 | (12.0) |
| 24 | Chicago-Phoenix | 1,520 | 151.75 | 141.26 | (6.9) |
| 25 | Las Vegas-Seattle | 1,514 | 120.56 | 105.79 | (12.3) |
| 26 | Chicago-Minneapolis/St. Paul | 1,513 | 157.07 | 92.51 | (41.1) |
| 27 | Boston-Washington | 1,484 | 164.00 | 152.98 | (6.7) |
| 28 | Atlanta-Chicago | 1,480 | 135.55 | 109.63 | (19.1) |
| 29 | New York-Washington | 1,476 | 144.72 | 119.69 | (17.3) |
| 30 | Los Angeles-Honolulu | 1,446 | 231.83 | 214.69 | (7.4) |
| 31 | Chicago-Denver | 1,444 | 127.67 | 128.72 | 0.8 |
| 32 | Charlotte-New York | 1,418 | 130.13 | 112.74 | (13.4) |
| 33 | Houston-New York | 1,362 | 240.87 | 220.25 | (8.6) |
| 34 | Denver-New York | 1,343 | 191.97 | 169.29 | (11.8) |
| 35 | Detroit-New York | 1,335 | 141.02 | 127.32 | (9.7) |
| 36 | Denver-Phoenix | 1,328 | 100.20 | 83.31 | (16.9) |
| 37 | Las Vegas-Los Angeles | 1,321 | 89.99 | 83.87 | (6.8) |
| 38 | Chicago-Dallas/Fort Worth | 1,319 | 160.92 | 159.97 | (0.6) |
| 39 | Denver-Los Angeles | 1,293 | 127.33 | 112.65 | (11.5) |
| 40 | Chicago-Philadelphia | 1,267 | 137.07 | 122.62 | (10.5) |
|  | Composite | 76,678 | \$158.87 | \$142.12 | (10.5) |

[^0] (DCA/IAD) include multiple airports.

Source: Bureau of Transportation Statistics

# NextGen/NowGen 

"NextGen lays a foundation that will continually improve and accommodate future needs of air travel while strengthening the economy with one seamless global sky."
"Why NextGen Matters," www.faa.gov

ur industry is poised for the greatest infrastructure transformation of the last half century. ATA airlines are aggressively engaged in helping shape this critical vision of the future.

Clearly, there is a strong consensus around the basics - new technology and procedures are badly needed to add system capacity and reduce the unacceptable level of delays while improving the customer experience. Those delays will surely return and worsen as the level of operations increases. There is consensus too about the environmental and economic benefits to be had from optimized routings and, again, reduced delays and greater efficiency. There is even consensus concerning the basic system components, though more work remains in deciding exactly how to optimize the investment cycle and sequencing of projects.

It is on that final point that consensus - and forward progress begins to stall slightly. As the airline industry continues to struggle to establish firm financial footing, it is absolutely essential that any investment of industry resources in NextGen/NowGen equipage be based on a demonstrable, benefit-to-cost-justified return on that investment. The business case must be clear, concise and subject to independent validation. To the extent the government fails to base any industry equipage requirements on that type of solid foundation, it will inevitably result in unnecessary resistance and program delay and, if investments are not cost-justified, further contraction of both air service and employment results that no one wants to see. Again, consensus but not the positive variety.

Fortunately, there appears to be widespread agreement for recognizing the absolute linkage between the industry's

## Airport Delay Rates



1 EWR, JFK, LGA and PHL. 1 EWR, JFK, LGA and PHL. OEP 35 airports
economic viability and securing stable and sufficient funding for future aviation systems. Indeed, these joined goals are identified as two of the top priorities to be advanced by the Department of Transportation's ongoing Future of Aviation Advisory Committee. We applaud that work and stand ready to assist and advise in any way that might prove helpful.

Going forward, there is an absolute imperative for strong leadership to deliver the funding, the technology and the all-essential procedural changes that enable the realization of economic

On-Time Performance by Region - 2009
On-Time Airport Departure Rate (Percent)


1 EWR, JFK, LGA and PHL.
Source: ATA and FAA
benefits in real time. We need leadership that "connects the dots" between an economically vibrant airline industry; strong, growing international competition; long-term rewarding airline jobs; extensive domestic and international air service; optimized environmental performance; and, ultimately, deployment of a NextGen/NowGen air traffic management system.

We have the elements of consensus now we need decisive leadership to get things accomplished.

## Environment

"We are America's airlines - Connecting and Protecting Our Planet.®"
Air Transport Association

hese words are part of our covenant with those who fly - and our impressive record demonstrates this unfailing commitment. Federal Aviation Administration (FAA) confirms that the number of people in the United States affected by aircraft noise has diminished yet again, by more than 94 percent since 1975 - 56 percent just since 2000 - though passenger boardings have increased almost fourfold. At the same time, we've flown progressively more fuel-efficient and cleaner aircraft. For example, we've improved our fuel efficiency 110 percent since the late 1970 s - saving more than 2.9 billion metric tons of carbon dioxide $\left(\mathrm{CO}_{2}\right)$. These savings are equivalent to taking approximately 19 million cars off the road each of those years - fairly remarkable since Environmental Protection Agency data confirms that commercial aviation accounts for only 2 percent of the nation's greenhouse gas emissions.

But we are not resting on our record; we are committed to continuing to do more to protect our planet. To do so, we are driving technology, operations and infrastructure toward further noise and emissions savings. In technology, ATA continues its role as a founding and leading member of the Commercial Aviation Alternative Fuels Initiative (CAAFI), a consortium of airlines, manufacturers, airports, energy producers, researchers and government agencies dedicated to the development and deployment of environmentally friendly alternative fuels. In addition to a string of successful test flights with alternative fuels, in 2009 CAAFI ushered in a new jet-fuel specification for such fuels, which ensures that tomorrow's fuels will be as safe


1 Number of U.S. residents exposed to significant noise levels per 10,000 passengers enplaned on U.S. airlines.
Source: ATA and FAA
as today's. In operations, we continue to implement innovative flight procedures within the limits of the existing air traffic management (ATM) system to further reduce noise and emissions. And we are working toward a modernized ATM system that will reduce not only delays but also undue emissions.

As part of our overall commitment, we have joined airlines around the world in adopting an ambitious set of targets to mitigate emissions associated with climate change under a global framework, including collective industry commitments to: (1) improve fuel (and, hence, $\mathrm{CO}_{2}$ ) efficiency by an annual average of 1.5 percent per year through 2020; (2) cap industrywide $\mathrm{CO}_{2}$ emissions from 2020 (carbon-neutral growth), subject to critical aviation infrastructure and technology advances achieved by the industry and government; and (3) reduce $\mathrm{CO}_{2}$ emissions by 50 percent by 2050, relative to 2005 levels.

For U.S. airlines alone, these commitments will result in additional emissions savings of 1.1 billion metric tons of $\mathrm{CO}_{2}$ from 2010 through 2030 - equivalent to taking an average of 10 million cars off the road every year during that period.

To meet our targets, we must be able to invest - in newer aircraft, fleet upgrades, alternative fuels and other emissions- and noisesaving measures. While we are committed to doing all that we can, government also has a role to play. First, it must not add to the already significant tax burden of the airline industry through emissions taxes or cap-and-trade requirements, which siphon away the very funds we need to continue to improve. Second, government must do its part by reinstating funding in aviation research and development programs and by making necessary ATM infrastructure investments on the ground and in the air.

We want to continue to connect people in America with the rest of the world and vice versa while transporting goods critical to the American economy. To do this, we must continue to act responsibly - protecting our planet.

## Safety \& Security

"Aviation is proof that given the will, we have the capacity to achieve the impossible." Eddie Rickenbacker, World War I Flying Ace

othing is more important to the airline industry than safety of flight. That is not just a rote recitation but, rather, a code of conduct "built into the DNA" of the airlines from their earliest days.

The facts speak clearly to the nature of the airlines' commitment to safety - and to improving on their already remarkable safety record. The National Transportation Safety Board tells us that from 2000 to 2009, it was more than twice as safe to fly as it was in the preceding decade - and more than seven times safer than in the 1970s.

That record is a result of constant commitment, hard work and the prudent application of resources. At the core of improvements in safety performance is a recognition that data and trend analysis - looking for any possible accident precursors well before they can actually cause any problems - is critical.

## Safety Trend



Source: NTSB

Working cooperatively with the Federal Aviation Administration and our labor partners, ATA airlines have worked aggressively to develop Aviation Safety Action Programs (ASAPs) to provide actionable information based on voluntary reports of observed safety concerns by employees. This type of "reporting culture" is an invaluable tool for revealing possible safety problems that would otherwise remain unknown until they caused a problem.

Another example of the core safety-analysis programs so important to continuing safety improvements are Flight Operational Quality Assurance (FOQA) programs, which collect hundreds of flight parameters, including speed, altitude, rate of climb/descent and engine performance, as often as eight times per second for every flight, looking for any possible
signs of trouble. On the pilot front, a variety of sophisticated training and awareness programs are deployed to identify and trap errors before they become a risk. Recently, the ATA Board of Directors publicly endorsed expanding these types of programs across the industry, including to the regional airlines.

On the security front, the airlines' commitment is just as strong and forward-looking. In working with security experts in the Department of Homeland Security (DHS), the Transportation Security Administration (TSA) and Customs and Border Protection (CBP), two important developments slated for 2010 provide prime examples of a continually transforming suite of security protocols, and of close government/industry partnership and cooperation:

## Secure Flight

Under this important program, DHS, including components of both TSA and CBP, has assumed full responsibility for the preflight vetting of all passengers against its various selectee, no-fly and related lists. In moving to maximize security with minimum passenger inconvenience, a tremendous development effort between government and industry is ongoing to assure appropriate data collection, provide system performance and reliability assurances, and resolve a vast array of critical details

One Hundred Percent Cargo Screening for Passenger Flights Effective August 2010, 100 percent of all cargo carried onboard any passenger aircraft must meet the TSA cargo screening mandate Work is well advanced through close cooperation between industry and security authorities to meet this challenging deadline with procedures and technology deployed across the cargo supply chain. This effort has involved an unprecedented level of cooperation between cargo shippers, freight forwarders, cargo supply-chain experts, the entire airline industry and the government.

In the end, it is all about the safety and security of air transportation, and the well-being of our passengers and crews. That has always been and remains our highest priority.
nd trap


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# Innovation 


hank goodness the Wright Brothers ignored Lord Kelvin's proclamation. It is hard to imagine our lives today without safe, efficient and affordable air transportation connecting thousands of communities around the world. We've come a long way in the first century of powered flight, and when technological advances and innovations are coupled with dedicated airline employees, there is no limit to how far air travel can evolve in the future.

On those early commercial flights, nervous passengers flew with their parasols, opened windows to avoid the smell of hot oil and hoped strong winds wouldn't divert the flights amazed at the wonder of being able to travel
from New York to Chicago in less than a
day. Today, passengers travel from New
York to Singapore in less than a day, enjoying the latest personal entertainment communications and game systems little noticing the decades of innovation and hard work that made their journey possible.

And that's just the way it should be.
Safety, of course, is our number one priority. Our highly qualified workforce and sophisticated technologies have produced a safety record that is the gold standard for the world. Airlines also want passengers and shippers to have as seamless an experience as possible. What was impossible yesterday is commonplace today, and we are already looking beyond today's amenities to innovations that will make the journey even more pleasant in the future.

Airlines know that passengers want transparency for fares, fees and services, and are constantly upgrading technologies to ensure that the most up-to-date, complete information is available online and through airline representatives - and airline systems are getting smarter. For example, if a passenger calls from a number in his personal profile on the day of his flight, some systems are now smart enough to provide updated flight status without prompting.

Passengers want to be fully informed throughout the process - from reservations to check-in to baggage claim. Today, airlines provide real-time information about flight cancellations or delays via text messages or e-mail. Just as it is already standard practice to be able to track your cargo shipments online, those types of innovations are becoming available for passengers as well. Passengers are beginning to use boarding passes sent to them via e-mail or text and displayed on their PDAs to pass more easily through security checkpoints. With Secure Flight in place, the government has assumed responsibility for all passenger prescreening, further integrating the booking, check-in and screening processes. To further reduce wait times, passengers soon will be able to file lost-luggage reports on airport kiosks, initiate the trace process immediately and easily check the status, rather than waiting at baggage claim. Similarly, when flights are cancelled or delayed, passengers will be able to rebook themselves using convenient airport kiosks. No more waiting in line at customer-service desks and returning through security screening.

The possibilities are endless and, in spite of the fact that passengers and shippers are no longer amazed by the wonder of air travel, airlines and their dedicated employees will continue to innovate and push the envelope to enhance the journey even further. We know that when America flies, it works...for everyone.


Income Statement
U.S. Airlines (In millions, except as noted)

|  | 2008 | 2009 | Change (\%) | Share (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |
| Passenger | \$111,542 | \$91,331 | (18.1) | 59.0 |
| Cargo | 29,192 | 22,914 | (21.5) | 14.8 |
| Charter (Passenger and Property) | 4,338 | 3,709 | (14.5) | 2.4 |
| Reservation Cancellation Fees | 1,669 | 2,371 | 42.1 | 1.5 |
| Transport Related | 35,893 | 31,006 | (13.6) | 20.0 |
| Other | 3,485 | 3,388 | (2.8) | 2.2 |
| Total Operating Revenues | 186,119 | 154,719 | (16.9) | 100.0 |
| Operating Expenses |  |  |  |  |
| Flying Operations | \$79,678 | \$53,260 | (33.2) | 35.0 |
| Maintenance | 17,016 | 16,094 | (5.4) | 10.6 |
| Passenger Service | 9,017 | 8,853 | (1.8) | 5.8 |
| Aircraft and Traffic Servicing | 22,669 | 21,421 | (5.5) | 14.1 |
| Promotion and Sales | 8,514 | 7,556 | (11.2) | 5.0 |
| General and Administrative | 13,657 | 11,301 | (17.3) | 7.4 |
| Depreciation and Amortization | 7,641 | 7,537 | (1.4) | 4.9 |
| Transport Related | 31,276 | 26,289 | (15.9) | 17.3 |
| Total Operating Expenses | 189,466 | 152,310 | (19.6) | 100.0 |
| Operating Profit (Loss) | $(3,348)$ | 2,409 | nm | nm |
| Interest Income (Expense) | $(3,769)$ | $(4,267)$ | nm | nm |
| Foreign Exchange Gains (Losses) | (183) | (121) | nm | nm |
| Capital Gains (Losses) | $(3,323)$ | (819) | nm | nm |
| Other | $(13,859)$ | (59) | nm | nm |
| Total Nonoperating Income (Expenses) | $(21,135)$ | $(5,267)$ | nm | nm |
| Pretax Profit (Loss) | $(24,483)$ | $(2,858)$ | nm | nm |
| Income Tax Credit (Provision) | 878 | 442 | nm | nm |
| Other Income (Expense) | (143) | (112) | nm | nm |
| Net Profit (Loss) | (\$23,747) | $(\$ 2,528)$ | nm | nm |

$\mathrm{nm}=$ not meaningful
Source: Bureau of Transportation Statistics

## When America flies, it

 caresAirlines, in cooperation with other organizations and supported by their passengers and employees enable children with life-threatening illnesses to travel with their families to the destinations of their dreams.

Fuel Efficiency


Fuel Price by Month - 2009



Fuel Expense


Fuel Price by Region - 2009
Average Cents per Gallon



Imagination and innovation enable all of us to reach beyond our daily lives - to dream impossible dreams and create a limitless future where anything is possible.

When America's airlines and our aviation partners dream, we see a future of even quieter, cleaner airplanes - smarter airplanes that fly our passengers and their products safely and more efficiently than today. One of the great things about the airline industry is its ability to transform yesterday's dreams into tomorrow's reality. To make those dreams a reality, a cadre of talented and


Operating Fleets of Selected U.S. Airlines - 2009

|  | A300 | A310 | A318 | A319 | A320 | A321 | A330 | B-717 | B-727 | B-737 | B-747 | B-757 | B-767 | B-777 | DC-8 | DC-9 | MD-10 | MD-11 | MD-80 | MD-90 | E190 | $\begin{aligned} & \text { Total } \\ & 2009 \end{aligned}$ | $\begin{aligned} & \text { Total } \\ & 2008 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AirTran |  |  |  |  |  |  |  | 86 |  | 52 |  |  |  |  |  |  |  |  |  |  |  | 138 | 136 |
| Alaska |  |  |  |  |  |  |  |  |  | 115 |  |  |  |  |  |  |  |  |  |  |  | 115 | 110 |
| Allegiant |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 46 |  |  | 46 | 38 |
| American |  |  |  |  |  |  |  |  |  | 107 |  | 124 | 73 | 47 |  |  |  |  | 257 |  |  | 608 | 625 |
| Continental |  |  |  |  |  |  |  |  |  | 232 |  | 59 | 26 | 20 |  |  |  |  |  |  |  | 337 | 350 |
| Delta ${ }^{1}$ |  |  |  | 57 | 69 |  | 31 |  |  | 81 | 16 | 181 | 91 | 16 |  | 66 |  |  | 116 | 16 |  | 740 | 755 |
| Frontier |  |  | 9 | 38 | 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 51 | 52 |
| Hawailan |  |  |  |  |  |  |  | 15 |  |  |  |  | 18 |  |  |  |  |  |  |  |  | 33 | 32 |
| JetBlue |  |  |  |  | 110 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 41 | 151 | 142 |
| Southwest |  |  |  |  |  |  |  |  |  | 537 |  |  |  |  |  |  |  |  |  |  |  | 537 | 537 |
| Spirit |  |  |  | 26 |  | 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 28 | 28 |
| United |  |  |  | 55 | 97 |  |  |  |  |  | 25 | 96 | 35 | 52 |  |  |  |  |  |  |  | 360 | 409 |
| US Airways |  |  |  | 93 | 70 | 51 | 14 |  |  | 64 |  | 28 | 10 |  |  |  |  |  |  |  | 19 | 349 | 354 |
| Virgin America |  |  |  | 10 | 18 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 28 | 28 |
| Subtotal | - | - | 9 | 279 | 368 | 53 | 45 | 101 | - | 1,188 | 41 | 488 | 253 | 135 | - | 66 | - | - | 419 | 16 | 60 | 3,521 | 3,596 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ABX |  |  |  |  |  |  |  |  |  |  |  |  | 27 |  |  |  |  |  |  |  |  | 27 | 57 |
| ASTAR |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 8 |  |  |  |  |  |  | 8 | 44 |
| Atlas ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  | 28 |  |  |  |  |  |  |  |  |  |  | 28 | 27 |
| Evergreen Int'l |  |  |  |  |  |  |  |  |  |  | 12 |  |  |  |  |  |  |  |  |  |  | 12 | 12 |
| FedEx Express | 71 | 58 |  |  |  |  |  |  | 77 |  |  | 34 |  | 3 |  |  | 76 | 59 |  |  |  | 378 | 357 |
| UPS | 53 |  |  |  |  |  |  |  |  |  | 12 | 75 | 34 |  |  |  |  | 38 |  |  |  | 212 | 235 |
| Subtotal | 124 | 58 | - | - | - | - | - | - | 77 | - | 52 | 109 | 61 | 3 | 8 | - | 76 | 97 | - | - | - | 665 | 732 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grand Total | 124 | 58 | 9 | 279 | 368 | 53 | 45 | 101 | 77 | 1,188 | 93 | 597 | 314 | 138 | 8 | 66 | 76 | 97 | 419 | 16 | 60 | 4,186 | 4,328 |

1 Includes data for Northwest Airlines.
2 Includes data for Polar Air Cargo.
Note: Values reflect year-end mainline aircraft counts
Source: Company reports

- Member, Air Transport Association of America, Inc. (as of July 2010)


## U.S. Air Carrier Fleet - 2009

| Operator | Narrowbody | Widebody | Other | Total |
| :--- | ---: | ---: | ---: | ---: |
| Mainline Passenger/Combination (Jet) | 3,050 | 516 | 100 | $\mathbf{3 , 6 6 6}$ |
| Regional Passenger (Jet) | - | - | 1,710 | $\mathbf{1 , 7 1 0}$ |
| Regional Passenger (Other) | - | - | 902 | $\mathbf{9 0 2}$ |
| All-Cargo | 298 | 556 | - | $\mathbf{8 5 4}$ |
| Total | $\mathbf{3 , 3 4 8}$ | $\mathbf{1 , 0 7 2}$ | $\mathbf{2 , 7 1 2}$ | $\mathbf{7 , 1 3 2}$ |

Source: Federal Aviation Administration

Operating Statistics of Selected U.S. Airlines - 2009

|  | Operating Aircraft ${ }^{1}$ | Employment (Thousand FTEs) | Aircraft Departures ${ }^{2}$ (Thousands) | Passengers Enplaned ${ }^{3}$ (Millions) | $\begin{gathered} \mathbf{R P M s}^{\mathbf{3}} \\ \text { (Billions) } \end{gathered}$ | $\begin{gathered} \text { ASMs }^{\mathbf{3}} \\ \text { (Billions) } \end{gathered}$ |  | Cargo RTMs ${ }^{2}$ (Millions) | Operating Revenues ${ }^{2}$ (Billions) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AirTran | 138 | 8.2 | 252 | 24.0 | 18.5 | 23.3 | 79.5 | - | \$2.3 |
| Alaska | 115 | 8.9 | 151 | 15.5 | 18.3 | 23.1 | 79.4 | 58 | 3.0 |
| Allegiant | 46 | 1.5 | 41 | 4.9 | 4.5 | 4.9 | 90.4 | - | 0.5 |
| American | 608 | 66.5 | 683 | 85.7 | 122.4 | 151.7 | 80.7 | 1,664 | 19.9 |
| Continental | 337 | 38.7 | 346 | 43.9 | 77.7 | 94.3 | 82.4 | 901 | 12.4 |
| Delta | 740 | 76.2 | 849 | 108.6 | 162.8 | 196.5 | 82.9 | 2,287 | 28.9 |
| Frontier | 51 | 4.8 | 95 | 9.8 | 8.9 | 11.0 | 80.8 | 7 | 1.1 |
| Hawaiian | 33 | 3.6 | 74 | 8.3 | 8.1 | 9.7 | 83.9 | 75 | 1.2 |
| JetBlue | 151 | 10.6 | 216 | 22.4 | 25.9 | 32.6 | 79.7 | 24 | 3.3 |
| Southwest | 537 | 34.9 | 1,126 | 101.3 | 74.5 | 98.0 | 76.0 | 110 | 10.4 |
| Spirit | 28 | 1.9 | 54 | 6.1 | 5.9 | 7.5 | 79.5 | - | 0.7 |
| United | 360 | 46.6 | 435 | 56.0 | 100.3 | 122.5 | 81.9 | 1,603 | 16.4 |
| US Airways | 349 | 31.3 | 461 | 51.0 | 57.9 | 70.7 | 81.8 | 269 | 10.8 |
| Virgin America | 28 | 1.4 | 34 | 3.6 | 5.4 | 6.5 | 82.8 | - | 0.5 |
| Subtotal | 3,521 | 335.2 | 4,815 | 541.3 | 691.2 | 852.2 | 81.1 | 6,999 | 111.4 |
| ABX | 27 | 1.4 | 17 | - | - | - | - | 361 | 0.7 |
| ASTAR | 8 | 0.6 | 6 | - | - | - | - | 72 | 0.3 |
| Atlas ${ }^{4}$ | 28 | 1.4 | 16 | - | - | - | - | 3,596 | 1.4 |
| Evergreen Int'I | 12 | 0.4 | 4 | - | - | - | - | 631 | 0.5 |
| FedEx Express | 378 | 123.2 | 334 | - | - | - | - | 9,685 | 20.0 |
| UPS | 212 | 5.9 | 137 | - | - | - | - | 6,457 | 4.4 |
| Subtotal | 665 | 132.9 | 514 | - | - | - | - | 20,803 | 27.3 |
|  |  |  |  |  |  |  |  |  |  |
| Other | n/a | 68.1 | 5,044 | 162.7 | 78.3 | 105.0 | 74.6 | 3,896 | 16.1 |
|  |  |  |  |  |  |  |  |  |  |
| Total Industry | n/a | 536.2 | 10,373 | 703.9 | 769.5 | 957.2 | 80.4 | 31,698 | \$154.7 |

[^1]Special Aviation Tax Rates - Jan. 1, 2010

## When America flies, it

cares
Not-for-profit organizations of every shape and size benefit from the generosity of America's airlines. Sponsored fundraisers, teams of employee volunteers and ticket donations are just a few of the ways that airlines are giving back to the communities that they serve.

| Tax | Rate |
| :--- | ---: |
| Passenger Ticket Tax (Domestic) | $7.5 \%$ |
| Flight Segment Tax (Domestic) | $\$ 3.70$ |
| Frequent Flyer Tax | $7.5 \%$ |
| International Departure Tax | $\$ 16.10$ |
| International Arrival Tax | $\$ 16.10$ |
| Cargo Waybill Tax (Domestic) | $6.25 \%$ |
| Commercial Jet-Fuel Tax (Domestic) | $4.3 \phi$ |
| Noncommercial Jet-Fuel Tax (Domestic) | $21.8 \$$ |
| Noncommercial Avgas Tax (Domestic) | $19.3 \phi$ |
| LUST Fuel Tax (Domestic) | $0.1 \$$ |
| Passenger Facility Charge (Maximum) | $\$ 4.50$ |
| September 11th Fee | $\$ 2.50$ |
| Aviation Security Infrastructure Fee | Varies |
| APHIS Passenger Fee | $\$ 5.00$ |
| APHIS Aircraft Fee | $\$ 70.50$ |
| Customs User Fee | $\$ 5.50$ |
| Immigration User Fee | $\$ 7.00$ |

ource: Air Transport Associatio

Airport Passenger Facility Charges


Source: Federal Aviation Administration


Source: Air
Transport $A$

Ticket Tax Trend
Share of \$300 Domestic Ticket ${ }^{1}$

1 Assumes one-stop domestic round trip with maximum passenger facility charge per airport.
Source: Air Transport Association

Our nation's airlines power the economy and enable the movement of people and goods necessary to compete effectively in today's global marketplace. Unfortunately, the airlines' ability to operate efficiently is being stifled by outdated policies and practices that constrain competition and threaten the industry's financial viability. With nearly \$60 billion in losses since 2000, more rational government policies would help airlines facilitate our nation's economic recovery.

Today, U.S. airlines and their customers pay about $\$ 60$ in taxes or 20 percent of
the price of a typical $\$ 300$ domestic roundtrip ticket. That contributes to the $\$ 23$ billion in taxes and fees paid annually to airports, FAA and the Department of Homeland Security. These excessive costs make travel and shipping less affordable and inhibit airlines from making needed investments in the future, ultimately harming the people and businesses that rely on air transportation.

This tremendous drag on profitability also harms our employees; airlines have lost 30 percent of their workforce since 2001. It harms the communities that have lost and
continue to lose service; the companies that sell aviation equipment and technologies; and the travel and tourism sector that depends on robust air service. It harms U.S. global competitiveness and threatens our longstanding position of aviation leadership. The industry's economic viability is closely tied to the nation's economic viability. The challenge is to achieve a tax structure that is fair yet allows the sustainable returns that are essential to future investments.

The removal of barriers - restrictive policies that perpetuate excessive taxation, outdated


Top 25 U.S. Air Travel Markets - 2009

Systemwide Local (Inbound + Outbound) Passenger Revenue

| City | Passengers <br> (Millions) | Revenue <br> (Millions) |
| :--- | :---: | ---: |
| New York/Newark | 66.2 | $\$ 13,636$ |
| Chicago | 39.3 | 6,726 |
| Los Angeles | 33.7 | 6,609 |
| Washington, DC | 24.9 | 5,760 |
| San Francisco | 25.0 | 5,335 |
| Dallas/Fort Worth | 26.4 | 4,773 |
| Atlanta | 26.4 | 4,649 |
| Las Vegas | 30.7 | 4,445 |
| Houston | 21.4 | 4,241 |
| Boston | 21.8 | 4,192 |
| Orlando | 28.8 | 4,070 |
| Denver | 24.4 | 3,712 |
| Seattle | 21.6 | 3,696 |
| Phoenix | 22.1 | 3,288 |
| Minneapolis/St. Paul | 16.0 | 3,004 |
| Philadelphia | 17.3 | 2,936 |
| Miami | 13.2 | 2,895 |
| Detroit | 14.9 | 2,700 |
| Honolulu | 12.0 | 2,695 |
| San Diego | 16.1 | 2,669 |
| Fort Lauderdale | 17.9 | 2,297 |
| Tampa | 15.9 | 2,233 |
| Baltimore | 16.4 | 2,190 |
| Portland, OR | 11.0 | 1,911 |
| Salt Lake City | 10.1 | 1,689 |

Source: DOT O\&D survey

Systemwide Local (Inbound + Outbound) Passengers



Top 40 U.S. Airports - 2009

| Passengers Enplaned ${ }^{1}$ |  |  | Thousands | Cargo Tons Enplaned ${ }^{1}$ |  |  | Thousands | Aircraft Takeoffs/Landings ${ }^{1,2}$ |  |  | Thousands |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | ATL | Hartsfield-Jackson Atlanta Int'। | 42,180 | 1 | MEM | Memphis Int'l | 2,045 | 1 | ATL | Hartsfield-Jackson Atlanta Int’। | 970 |
| 2 | ORD | Chicago O'Hare Int'l | 31,135 | 2 | SDF | Louisville Standiford Field | 1,116 | 2 | ORD | Chicago O'Hare Int'l | 828 |
| 3 | LAX | Los Angeles Int'I | 27,449 | 3 | MIA | Miami Int'\| | 798 | 3 | DFW | Dallas/Fort Worth Int'I | 639 |
| 4 | DFW | Dallas/Fort Worth Int’l | 26,616 | 4 | LAX | Los Angeles Int'I | 782 | 4 | DEN | Denver Int'l | 612 |
| 5 | DEN | Denver Int'I | 23,969 | 5 | ANC | Ted Stevens Anchorage Int’\| | 748 | 5 | LAX | Los Angeles Int'\| | 545 |
| 6 | JFK | John F. Kennedy Int'I | 22,710 | 6 | ORD | Chicago O'Hare Int'l | 583 | 6 | IAH | George Bush Intercontinental | 539 |
| 7 | LAS | Las Vegas McCarran Int’l | 19,294 | 7 | JFK | John F. Kennedy Int'I | 576 | 7 | LAS | Las Vegas McCarran Int'l | 511 |
| 8 | IAH | George Bush Intercontinental | 19,289 | 8 | IND | Indianapolis Int'\| | 501 | 8 | CLT | Charlotte Douglas Int'l | 509 |
| 9 | PHX | Phoenix Sky Harbor Int'l | 18,569 | 9 | EWR | Newark Liberty Int'I | 397 | 9 | PHL | Philadelphia Int'\| | 473 |
| 10 | SFO | San Francisco Int'l | 18,462 | 10 | DFW | Dallas/Fort Worth Int'l | 310 | 10 | PHX | Phoenix Sky Harbor Int'l | 457 |
| 11 | CLT | Charlotte Douglas Int'l | 17,165 | 11 | ATL | Hartsfield-Jackson Atlanta Int’l | 308 | 11 | MSP | Minneapolis-Saint Paul Int'I | 433 |
| 12 | EWR | Newark Liberty Int'l | 16,659 | 12 | OAK | Metropolitan Oakland Int'l | 274 | 12 | DTW | Detroit Metropolitan Wayne County | 433 |
| 13 | MCO | Orlando Int'l | 16,379 | 13 | PHL | Philadelphia Int'\| | 262 | 13 | JFK | John F. Kennedy Int'l | 422 |
| 14 | MIA | Miami Int'l | 16,188 | 14 | ONT | Ontario Int'I | 231 | 14 | EWR | Newark Liberty Int'\| | 415 |
| 15 | MSP | Minneapolis-Saint Paul Int'l | 15,542 | 15 | SFO | San Francisco Int'l | 230 | 15 | DVT | Phoenix Deer Valley | 402 |
| 16 | SEA | Seattle-Tacoma Int'l | 15,257 | 16 | IAH | George Bush Intercontinental | 218 | 16 | SFO | San Francisco Int'l | 380 |
| 17 | DTW | Detroit Metropolitan Wayne County | 15,196 | 17 | HNL | Honolulu Int'I | 206 | 17 | SLC | Salt Lake City Int'I | 373 |
| 18 | PHL | Philadelphia Int'l | 15,004 | 18 | SEA | Seattle-Tacoma Int'l | 158 | 18 | IAD | Washington Dulles Int'l | 366 |
| 19 | BOS | Boston Logan Int'l | 12,582 | 19 | IAD | Washington Dulles Int'l | 141 | 19 | BOS | Boston Logan Int'I | 361 |
| 20 | IAD | Washington Dulles Int'I | 11,130 | 20 | BOS | Boston Logan Int'l | 133 | 20 | LGA | LaGuardia | 357 |
| 21 | LGA | LaGuardia | 11,111 | 21 | PHX | Phoenix Sky Harbor Int'l | 122 | 21 | MIA | Miami Int'l | 351 |
| 22 | BWI | Baltimore/Washington Int'I | 10,296 | 22 | DEN | Denver Int'। | 119 | 22 | VNY | Van Nuys | 351 |
| 23 | FLL | Fort Lauderdale-Hollywood Int'I | 10,235 | 23 | MSP | Minneapolis-Saint Paul Int'l | 110 | 23 | GFK | Grand Forks | 346 |
| 24 | SLC | Salt Lake City Int'l | 9,901 | 24 | TOL | Toledo Express | 108 | 24 | MEM | Memphis Int'l | 339 |
| 25 | HNL | Honolulu Int'l | 8,713 | 25 | RFD | Chicago/Rockford Int'l | 107 | 25 | SEA | Seattle-Tacoma Int'l | 318 |
| 26 | DCA | Ronald Reagan Washington Nat'l | 8,516 | 26 | PDX | Portland Int'I | 99 | 26 | DAB | Daytona Beach Int'I | 312 |
| 27 | SAN | San Diego Int'l | 8,449 | 27 | CVG | Cincinnati/Northern Kentucky | 89 | 27 | MCO | Orlando Int'l | 306 |
| 28 | TPA | Tampa Int'I | 8,269 | 28 | ILN | Wilmington Clinton Field | 84 | 28 | LGB | Long Beach | 297 |
| 29 | MDW | Chicago Midway | 8,252 | 29 | SLC | Salt Lake City Int'I | 81 | 29 | SNA | John Wayne (Orange County) | 296 |
| 30 | PDX | Portland Int'I | 6,427 | 30 | DTW | Detroit Metropolitan Wayne County | 76 | 30 | HNL | Honolulu Int'l | 275 |
| 31 | STL | St. Louis Lambert Int'l | 6,082 | 31 | SJU | San Juan Luis Muñoz Marín Int'I | 76 | 31 | DCA | Ronald Reagan Washington Nat'l | 274 |
| 32 | CVG | Cincinnati/Northern Kentucky | 5,194 | 32 | MCO | Orlando Int'l | 71 | 32 | BWI | Baltimore/ Washington Int'l | 268 |
| 33 | MEM | Memphis Int'l | 5,054 | 33 | SAN | San Diego Int'l | 64 | 33 | FLL | Fort Lauderdale-Hollywood Int'I | 267 |
| 34 | MCI | Kansas City Int'I | 4,938 | 34 | BDL | Hartford Bradley Int'I | 63 | 34 | BFI | Boeing Field/King County Int'I | 266 |
| 35 | CLE | Cleveland Hopkins Int'I | 4,704 | 35 | CLT | Charlotte Douglas Int'l | 57 | 35 | APA | Denver Centennial | 263 |
| 36 | OAK | Metropolitan Oakland Int'l | 4,611 | 36 | AFW | Forth Worth Alliance | 57 | 36 | ANC | Ted Stevens Anchorage Int’l | 257 |
| 37 | SMF | Sacramento Int'I | 4,461 | 37 | BFI | Boeing Field/King County Int'l | 55 | 37 | FFZ | Mesa Falcon Field | 255 |
| 38 | RDU | Raleigh-Durham Int’l | 4,435 | 38 | SAT | San Antonio Int'l | 54 | 38 | MDW | Chicago Midway | 245 |
| 39 | BNA | Nashville Int'l | 4,384 | 39 | CAE | Columbia Metropolitan | 50 | 39 | RVS | Tulsa R. Lloyd Jones | 245 |
| 40 | SNA | John Wayne (Orange County) | 4,311 | 40 | FLL | Fort Lauderdale-Hollywood Int'I | 50 | 40 | PRC | Prescott (Earnest A. Love Field) | 240 |

[^2]Source: Bureau of Transportation Statistics and Federal Aviation Administration

U.S. Export Value by Transport Mode Dollars per Kilogram


Source: ATA and Census Bureau

Cargo Traffic - 2009


Source: Bureau of Transportation Statistics

So many of the products and processes that contribute to our quality of life are the result of innovations like just-in-time delivery and advanced logistics. In our time-sensitive lives it has become standard practice to overnight important documents for a meeting, to receive a morning delivery of fresh seafood and flowers from a distant location for an afternoon wedding or to take delivery of critical parts or electronics to keep the machinery of modern life operating smoothly.

These marvelous innovations have become so much a part of the fabric of our lives that

## U.S. Exports by Air - Top Commodities by Value

| Commodity | \$ Billions |
| :--- | ---: |
| Electric machinery, sound and television equipment | 71.1 |
| Boilers, machinery and parts, and nuclear reactors | 54.0 |
| Optic, photo, medical and surgical instruments | 47.8 |
| Aircraft, spacecraft and parts thereof | 44.3 |
| Precious metals, pearls, stones and coins | 35.4 |
| Pharmaceutical products | 32.4 |
| Organic chemicals | 7.0 |
| Works of art, collectors' pieces and antiques | 6.1 |
| Miscellaneous chemical products | 5.0 |
| Plastics and articles thereof | 3.1 |
| Other | 28.1 |
| Total | $\mathbf{3 3 4 . 4}$ |

Source: Census Bureau

## U.S. Imports by Air - Top Commodities by Value

| Commodity | \$ Billions |
| :--- | ---: |
| Electric machinery, sound and television equipment | 93.4 |
| Boilers, machinery and parts, and nuclear reactors | 79.1 |
| Pharmaceutical products | 34.8 |
| Precious metals, pearls, stones and coins | 32.0 |
| Optic, photo, medical and surgical instruments | 30.1 |
| Organic chemicals | 28.2 |
| Special classification provisions | 22.7 |
| Aircraft, spacecraft and parts thereof | 5.1 |
| Works of art, collectors' pieces and antiques | 5.0 |
| Apparel articles and accessories, knit or crochet | 4.3 |
| Other | 32.1 |
| Total | $\mathbf{3 6 6 . 9}$ |

## U.S. Exports by Air - Top Destinations by Value

| Destination | \$ Billions |
| :--- | ---: |
| United Kingdom | 29.2 |
| Germany | 24.1 |
| Japan | 22.8 |
| China | 19.6 |
| France | 17.0 |
| The Netherlands | 16.6 |
| Canada | 15.8 |
| Switzerland | 15.7 |
| Hong Kong | 13.0 |
| Singapore | 12.0 |
| Other | 148.8 |
| Total | $\mathbf{3 3 4 . 4}$ |

Source: Census Bureau

## U.S. Imports by Air - Top Origins by Value

| Origin | \$ Billions |
| :--- | ---: |
| China | 73.4 |
| Japan | 26.0 |
| United Kingdom | 25.7 |
| Germany | 24.2 |
| Ireland | 22.1 |
| France | 16.1 |
| South Korea | 14.9 |
| Malaysia | 13.7 |
| Israel | 13.5 |
| Switzerland | 11.9 |
| Other | 125.5 |
| Total | $\mathbf{3 6 6 . 9}$ |

When America flies, it
cares

When disaster strikes, such as the 2009 earthquake in Haiti, America's airlines and their employees spring into action, delivering relief supplies, cash and in-kind donations, transportation and other life-saving aid.

it is easy to forget that the overnight shipping and advanced transportation and logistics industries that make them possible were created by the airline industry not that long ago. The result? Virtually any business located anywhere in the world can actively participate in the global economy and routinely deliver products to customers half a world away...tomorrow!

Sophisticated inventory-management practices that have become central to a vibrant economy, just like the availability of
fresh seafood and produce, gourmet foods exotic flowers and ever expanding product offerings, as well as mission-critical business documents and materials, are made possible because of these airline innovations. Lifesaving medical, pharmaceutical and laboratory products and services, previously unavailable to distant locations, can now quickly reach those who need them most, exactly when they are needed.
system - making millions of time-sensitive deliveries of an increasingly diverse range of documents, products and supplies to locations across the country and around the globe. Our lives, our economy and our future are all strengthened and enriched as a result, with the promise of still better things ahead.

When America Delivers, It Flies. When America Flies, It Delivers.

Airlines are the heart of our just-in-time global economy - quite literally its circulatory

## Eleven-Year Summary

U.S. Airlines

|  | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Traffic and Capacity ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Passengers Enplaned (Thousands) | 635,959 | 666,149 | 622,129 | 614,338 | 647,470 | 703,692 | 738,628 | 744,728 | 769,622 | 743,306 | 703,944 |
| Revenue Passenger Miles (Millions) | 652,047 | 692,757 | 651,700 | 642,374 | 657,290 | 733,956 | 779,014 | 797,414 | 829,422 | 812,360 | 769,485 |
| Cargo Revenue Ton Miles (Millions) | 21,613 | 23,888 | 24,569 | 26,510 | 26,735 | 27,978 | 28,037 | 29,339 | 29,570 | 28,375 | 25,002 |
| Aircraft Departures (Thousands) | 8,627 | 9,035 | 8,888 | 9,307 | 10,896 | 11,429 | 11,564 | 11,268 | 11,399 | 10,896 | 10,132 |
| Aircraft Miles (Millions) | 6,168 | 6,574 | 6,597 | 6,626 | 7,090 | 7,668 | 7,920 | 7,923 | 8,116 | 7,889 | 7,317 |
| Aircraft Hours (Thousands) | 14,698 | 15,680 | 15,592 | 15,787 | 17,305 | 18,550 | 19,114 | 19,027 | 19,436 | 18,904 | 17,490 |
| Available Seat Miles (Millions) | 918,419 | 956,950 | 930,511 | 894,455 | 894,555 | 971,935 | 1,003,334 | 1,006,324 | 1,037,667 | 1,021,348 | 957,198 |
| Operating Statistics |  |  |  |  |  |  |  |  |  |  |  |
| Passenger Load Factor (\%) ${ }^{1}$ | 71.0 | 72.4 | 70.0 | 71.8 | 73.5 | 75.5 | 77.6 | 79.2 | 79.9 | 79.5 | 80.4 |
| On-Flight Trip Length (Miles) ${ }^{1}$ | 1,025 | 1,040 | 1,048 | 1,046 | 1,015 | 1,043 | 1,055 | 1,071 | 1,078 | 1,093 | 1,093 |
| Flight Stage Length (Miles) ${ }^{1}$ | 715 | 728 | 742 | 712 | 651 | 671 | 685 | 703 | 712 | 724 | 722 |
| Gallons Consumed (Millions) | 20,061 | 20,974 | 20,120 | 18,154 | 17,806 | 19,782 | 20,185 | 19,978 | 20,131 | 19,378 | 17,711 |
| Income Statement (Millions) |  |  |  |  |  |  |  |  |  |  |  |
| Operating Revenues | \$118,892 | \$130,248 | \$115,227 | \$107,125 | \$117,768 | \$134,660 | \$151,544 | \$165,532 | \$174,696 | \$186,119 | \$154,719 |
| Operating Expenses | 110,489 | 123,234 | 125,546 | 115,690 | 119,861 | 136,150 | 151,097 | 157,892 | 165,353 | 189,466 | 152,310 |
| Operating Profit (Loss) | 8,403 | 7,014 | $(10,319)$ | $(8,566)$ | $(2,093)$ | $(1,490)$ | 448 | 7,640 | 9,344 | $(3,348)$ | 2,409 |
| Other Income (Expense) | $(3,042)$ | $(4,481)$ | 2,052 | $(2,800)$ | 377 | $(7,615)$ | $(27,668)$ | 10,546 | $(1,652)$ | $(20,399)$ | $(4,937)$ |
| Net Profit (Loss) | 5,361 | 2,533 | $(8,267)$ | $(11,365)$ | $(1,715)$ | $(9,104)$ | $(27,220)$ | 18,186 | 7,691 | $(23,747)$ | $(2,528)$ |
| Financial Ratios |  |  |  |  |  |  |  |  |  |  |  |
| Passenger Yield (\$/RPM) ${ }^{1}$ | 12.93 | 13.52 | 12.42 | 11.42 | 11.77 | 11.68 | 12.02 | 12.79 | 12.98 | 13.73 | 11.87 |
| Passenger Unit Revenue (\$/ASM) ${ }^{1}$ | 9.18 | 9.79 | 8.70 | 8.20 | 8.65 | 8.82 | 9.33 | 10.13 | 10.38 | 10.92 | 9.54 |
| Cargo Yield (\$/RTM) ${ }^{1}$ | 53.54 | 53.03 | 49.69 | 49.14 | 53.81 | 59.93 | 71.77 | 74.69 | 81.17 | 102.88 | 91.65 |
| Net Profit Margin (\%) | 4.5 | 1.9 | (7.2) | (10.6) | (1.5) | (6.8) | (18.0) | 11.0 | 4.4 | (12.8) | (1.6) |
| Employment (Thousand FTEs) |  |  |  |  |  |  |  |  |  |  |  |
| Total Industry | 651.5 | 679.7 | 639.7 | 604.1 | 588.4 | 585.2 | 576.2 | 565.0 | 576.0 | 559.6 | 536.2 |
| Scheduled Passenger Airlines | 479.7 | 520.6 | 520.1 | 471.6 | 444.7 | 441.4 | 421.6 | 405.4 | 414.0 | 407.8 | 386.1 |
| Other Airlines | 171.8 | 159.1 | 119.6 | 132.6 | 143.7 | 143.8 | 154.6 | 159.6 | 162.0 | 151.8 | 150.2 |
| Safety ${ }^{1,2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Accidents (Total/Fatal) | 40/2 | 49/2 | 41/6 | 34/0 | 51/2 | 23/1 | 34/3 | 26/2 | 26/0 | 20/0 | 26/1 |
| Fatal Accidents per 100,000 Departures ${ }^{3}$ | 0.018 | 0.018 | 0.019 | - | 0.020 | 0.009 | 0.027 | 0.019 | - | - | 0.010 |
| Fatalities (Total/Aboard) | 12/11 | 89/89 | 531/525 | 0/0 | 22/21 | 13/13 | 22/20 | 50/49 | 0/0 | 0/0 | 50/49 |

[^3]Source: ATA, Bureau of Transportation Statistics and National Transportation Safety Board

## Members

## ABX Air, Inc.

Joseph C. Hete*
CEO
www.abxair.com

## AirTran Airways, Inc.

Robert L. Fornaro*
Chairman, President and CEO
www.airtran.com

## Alaska Airlines, Inc.

William S. Ayer*
Chairman and CEO
www.alaskaair.com

## American Airlines, Inc.

Gerard J. Arpey*
Chairman and CEO
AMR Corp./American Airlines, Inc. www.aa.com

## ASTAR Air Cargo, Inc.

John H. Dasburg*
Chairman and CEO
www.astaraircargo.us

## Atlas Air, Inc.

William J. Flynn*
President and CEO
Atlas Air Worldwide Holdings, Inc. www.atlasair.com

## Continental Airlines, Inc.

Jeffery A. Smisek*
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www.continental.com

## Delta Air Lines, Inc.

Richard H. Anderson*
CEO
www.delta.com

## Evergreen Internationa

Airlines, Inc.
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President
www.evergreenaviation.com

## Federal Express Corporation

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President and CEO
FedEx Express
www.fedex.com
Hawailan Airlines, Inc.
Mark B. Dunkerley*
President and CEO
www.hawaiianairlines.com

## JetBlue Airways Corporation

Dave Barger*
President and CEO
www.jetblue.com

Note: Current as of July 2010. Visit www.airlines.org for a description of ATA membership categories.

* Member, Air Transport Association of America, Inc. Board of Directors


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Gary C. Kelly*
Chairman, President and CEO www.southwest.com

## United Airlines, Inc.

Glenn F. Tilton*
Chairman and CEO
www.united.com
Chairman, ATA Board of Directors

## UPS Airlines

David Abney*
Chief Operating Officer
UPS
www.ups.com

## US Airways, Inc.

W. Douglas Parker*

Chairman and CEO
US Airways Group, Inc.
www.usairways.com

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www.aircanada.com

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Aircraft Inventory
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Air Technik
Amadeus
American Express Company
Arch Insurance
Arcplan, Inc.
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ATR Aircraft

BAE Systems
Bombardier Commercial Aircraft
CAE
Cooper Gay
Critical Technologies, Inc.
Duty Free World
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HEICO Corporation
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IPC (USA), Inc.
ITT Corporation
Liberty Mutual Insurance
L3 Communications Aviation
Products Group
Metron Aviation
Priceline.com
RK Harrison Insurance Brokers Ltd.
RLG International
The Royal Bank of Scotland, plc
Sensis Corporation
Shanghai Aircraft
Customer Service Co., Ltd.
SITA
SolArc
Star Navigation Systems Group, Ltd.
SuperJet International
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TIMCO Aviation Services
TraveIPort
UGS PLM (Siemens)
Unisys Global Transportation
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USI Insurance
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$\int^{\circ}$ Mixed Sources



[^0]:    1 Chicago (MDW/ORD), Dallas (DAL/DFW), Houston (HOU/IAH), New York (EWR/JFK/LGA), Tampa (PIE/TPA) and Washington

[^1]:    1 At end of fiscal year.
    2 All services
    3 Scheduled service only.
    4 Includes data for Polar Air Cargo.
    $\mathrm{n} / \mathrm{a}=$ not available
    Source: ATA and Bureau of Transportation Statistics

    - Member, Air Transport Association of America, Inc. (as of July 2010)

[^2]:    1 All services (scheduled and nonscheduled) by U.S. and non-U.S. airlines.
    2 Includes military and general aviation.
    2 Includes military and general aviation.

[^3]:    1 Scheduled service only
    2 Data from the National Transportation Safety Board reflecting scheduled operations under 14 CFR 121.
    3 Excludes incidents resulting from illegal acts.

