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FINANCIAL FRAUD, FORENSICS,
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2023-'24



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SIMON McGEADY
Managing Editor

WAKE UP CALL

"Corruption will continue to thrive until justice systems can punish wrongdoing and keep governments in check. When justice is bought or politically interfered with, it is the people who suffer." Such was the sober assessment of François Valérien, chair of Transparency International, upon the release of his organization's 2023 Corruption Perceptions Index (CPI) on January 30th. Published annually, the CPI ranks 180 countries and territories by their perceived levels of public-sector corruption, according to experts and businesspeople. The scale goes from zero (highly corrupt) to 100 (very clean).

The findings of the 2023 CPI index speak to the dangers of a slow chipping-away of the integrity of justice systems around the world, a death by a 1,000 paper-envelopes. 23 countries fell to historic lows in the rankings, including Sweden and the Netherlands, while just eight improved on their 2022 score.

European countries dominate the top ten in 2023, with Denmark retaining top spot for the sixth consecutive year. Southern European countries are firmly in the could-do-better category, however. Spain retained its 36th place, levelling off after a slow slip down the rankings over the past five years from 30th in 2019. Portugal and Italy are in 34th and 42nd position respectively.

In 16th position is Latin America's star pupil, Uruguay, which lands ahead of France and the United Kingdom (in joint 20th place) and the USA in 24th position.

Insurance at the climate crossroads

Climate-related risks continue to cloud the horizon of the insurance sector, according to the latest Global Insurance Market Report, released by the International Association of Insurance Supervisors in December.

The report points to a need to strengthen the insurance industry's natural catastrophe risk-assessment capabilities in order to ensure the necessary frameworks and tools are in place for adequate pricing, underwriting and risk management.

As the cost and frequency of climate-related claims increases, insurers are under pressure to up their premiums accordingly. The knock-on effect of this makes coverage more expensive or even unaffordable for customers, and insurers might even withdraw from this market segment altogether if it becomes uneconomical to offer insurance.

The guide you are about to read features rankings of the best compliance, white-collar crime and insurance firms, in addition to interviews and analysis from heads of compliance, insurance and investigations departments at leading law firms and companies around the globe. We hope you enjoy it! ♦

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REGULATION & COMPLIANCE

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Keeping abreast of changing regulations is critical to developing a business in a low-risk manner



Interview with

BARBARA LEIGHTON

Legal Manager Chile & Home Care North America, **UNILEVER**

"In the world of compliance, monitoring and preventing risks is fundamental"

Barbara Leighton tells us about Unilever's strategy for risk prevention and the main challenges facing companies in Latin America with respect to compliance issues.

LEADERS LEAGUE: What are the biggest compliance challenges faced by companies in Latin America?

Barbara Leighton: In Latin America, companies face complex compliance challenges arising from the region's intricate regulatory landscape. Having a diversity of regulations, which do not necessarily have a common standard, constitutes substantial obstacles to business development.

Navigating the various requirements in each country demands high levels of attention and verification. In addition to being complex, this entails significant costs for companies seeking to expand within the region. Currency exchange checks in some countries and the impact of political and economic instability in others add uncertainty for companies, and vigilance against bribery and corruption is paramount in all cases.

To address these challenges, companies must implement robust compliance programs tailored, at a minimum, to each country's unique legal framework. Keeping abreast of changing regulations, both in the country where a company is headquartered and in the countries to which it intends to expand its operations or have business partners, is critical to developing business in an expeditious and low-risk manner. In this dynamic business environment, finding expert local legal counsel is paramount to ensure sustained adherence to compliance standards.

And at Unilever?

At Unilever, we have a strong global business integrity division that has a local reach to all operations. In this sense, we have not had major changes in the compliance division in recent years, especially because the aforementioned area has developed the compliance issue beyond what is required by local legislation, setting trends for good business practices and anticipating future regulations.

Where we have had to assume some difficulties in recent years has been in getting both suppliers and customers to follow Unilever's compliance guidelines, since most of them are usually governed by local laws and in many cases Unilever's responsible-partner policies far outstrip the standards required by local laws. Since Unilever works with both large local companies that have their own policies, as well as small companies that follow the guidelines provided by local law, this has been rewarding work especially with those smaller companies, since we helped to raise their compliance standards, thus improving the business ecosystem as a whole.

How would you sum up the company's risk-prevention strategy?

In the world of compliance, monitoring and preventing risks is fundamental and, in my opinion, a central axis for the business. At Unilever, this is an unending task and we keep our risk matrix permanently updated in order to have visibility on areas of potential danger, either by the nature of their function or by the processes they manage.

In parallel, and in accordance with our policy in all regions, we constantly organize training and coaching for all our employees. These not only explain and inform about the risks associated with certain positions or functions, but also provide training on the appropriate way to mitigate them. These training sessions are given to all personnel, including factory staff, because we believe it is essential that all our workers are trained both in preventing risks and identifying when they are likely to occur.

Furthermore, we ensure that all reports made through our channels are treated and investigated in a strictly confidential manner, which has led us to obtain, in a sustained manner, confidence in the tool by our employees. ♦

“In internal control functions, ethics and integrity play a key role - ensuring that the rudder of the ship is kept straight”



Interview with

ALESSANDRO NESPOLI
Chief Risk and Compliance Officer,
PRYSMIAN S.P.A

Alessandro Nespoli is the Chief Risk and Compliance Officer of Prysmian S.p.A., one of the world's leading energy and telecommunications cable operators, active in the development, design, manufacture, supply, and installation of a wide range of cables for various applications in the energy and telecommunications sectors. Alessandro, an active advocate of the contribution that internal control functions can make to companies as long as they operate, stressed the centrality of ethics and integrity in business activities, speaking to Leaders League about the important goals achieved by his team.

LEADERS LEAGUE: What have been the main contributions you feel you have made since joining Prysmian?

Alessandro Nespoli: Thanks to the endorsement of the board of directors and with the key support of top management, over the years I have strengthened the Internal Audit function and founded the Compliance function, which have gradually evolved to become the core of an integrated internal control system (so-called, Integrated Risk Assurance and Compliance model). Initially, I focused on strengthening three major risk areas: anti-corruption, antitrust and trade compliance. The latter is of extremely delicate today due to the geopolitical tensions and the sanctions imposed against countries such as Russia. We realized, however, that compliance programs alone are not enough. Right from the start, we have promoted training and communication initiatives, with the active involvement of our top management, to stimulate and influence change in corporate culture. We have shown that compliance in particular can be a competitive advantage in the market. And so it was that in December 2021 we obtained ISO 37001 Anti-Corruption Management System certification, and in 2022 that attestation was extended to our Whistleblowing program.

What are the challenges you currently face?

With a view to simplifying business processes, we are implementing an Integrated Risk Assurance and Compliance model, aimed at pursuing the goal of integrating, within the company's internal control system, second-level control models. The added value of our function is to mitigate business risks

by supporting the pursuit of strategic objectives. When I engage with top management, I always try to enhance my team's initiatives by demonstrating through our work that, to achieve business goals, we need a simple control system that is as effective as possible. For example, if there are people within our organization who operate in the market in a nonchalant way, the risk is that we will pay the price for their actions.

Prysmian has also adopted a code of ethics. What is it about?

Prysmian has adopted a code of ethics that represents the "Constitutional Charter" of the Prysmian Group and brings together the set of values that the company recognizes, accepts and shares and the responsibilities it assumes towards issues inside and outside the company. It applies to all those who work to achieve the company's objectives, each within the scope of their functions and responsibilities, and is of fundamental importance to the efficiency, reliability and reputation of our company. In particular, it is based on three pillars: ethics in business activities, internal relations, and environmental and social issues. It is a 360-degree vision with the dual purpose of guiding business activities and preserving the company's reputation.

In the control functions, integrity plays a key role: we ensure that the rudder of the ship is kept straight. In other words, the business objective is as important as it is sustainable without violating the rules or the code of ethics: in approaching to understand the business, we must never compromise. This is the key to success of both small and large groups. ♦

Companies must follow through on their CSR engagements, at all levels and on all subjects



Interview with
STÉPHANIE SCOUPPE
Head of Ethics and Personal Data, ADP

"Businesses need to identify and eliminate blind-spots in their current ethical framework in order to anticipate coming challenges"

Stephanie Scoupe, is the head of ethics and personal data at ADP, the company which runs Paris' Charles de Gaulle and Orly airports. Equally the president of the corporate watchdog Business Ethics Circle, she spoke to Leaders League about current compliance and corporate social responsibility issues.

LEADERS LEAGUE: What is the typical reaction within the leadership of a business when they realize they need to undertake and extensive overhaul of their way of operating in order to comply with CSR norms.

Stephanie Scoupe: When I started to become involved with sustainable development at the beginning of the 2000s, topics related to the environment, biodiversity and inclusion were emerging. They hit a peak of popularity, before being supplanted by the business ethics movement. The big-bang of business ethics can be traced back to the Foreign Corrupt Practices Act of 1977, [a US Federal law] of which many businesses fell foul and which led to the corporate world instituting robust anti-corruption measures. In today's business world, the entire spectrum of ethical subjects has coalesced. Twenty years ago CSR was around, but it was not nearly as developed. Over the past two decades the level of regulation has densified. The question of ethics is not confined to any one department in a company and all of them need to work together, the finance department with those working in ethics, sustainable development or risk. Then there is the question of corporate communication. Twenty years ago, each business publicized information on whichever benchmarks they considered of major importance, which often varied, therefore it was impossible to compare one business to another. Hence the need to standardize.

France's Business Ethics Circle (CEA) turned 30 in October. How would you assess its impact?

The Circle's 130 members have forged a strong legacy in soft law and hard law matters. The strength of the Circle is that it provides a forum for members to step outside of their daily responsibilities, and freely discuss the best practices they've adopted and the problems they have encoun-

tered. We run "pro-club" workshops where outside experts brief members on emerging CSR topics, extra-financial ratings, internal auditing procedure, and so on.

What position does CEA take as regards duty-of-care?

The concept of duty-of-care involves an enlarged field of responsibility for companies, which cannot content themselves with monitoring their own workplaces and activities. It fundamentally changes the relationship a business has with its stakeholders. While in the past companies would discuss CSR issues with internal stakeholders, the local population and environmental and social organizations, today a company must monitor its entire value chain.

When a company makes commitments on inclusion, child labor or biodiversity, observers are quick to point out any discrepancies. Companies have no margin for error: they must follow through on all of their engagements, at all levels and on all subjects. This is a complicated task for large companies, and it is what has compelled many of them, ADP included, to put in place a whistleblowing system for staff, sub-contractors and suppliers. Companies must have the ability to take their partners to task on CSR issues.

What ethical challenges are on the horizon for the corporate world?

The zone of responsibility for companies is continuing to expand. They need to identify and eliminate blind-spots in their current ethical framework in order to anticipate coming challenges. Companies must adopt a logic of compliance, not only in the sense of legal compliance, but when cultivating a culture that allows each worker to speak up when they feel an issue needs to be raised. The world is moving fast, and it's hard to predict what the future will bring, for example, with AI, whose implications we have only begun to grasp. ♦

Cannavigia focuses on the medicinal aspect of cannabis while adapting to local individualities and ensuring transparency



Interview with

PHILIPP HAGENBACH

Co-founder and COO, **CANNAVIGIA**

"Our software plays a crucial role in managing the narcotics value-chain and reporting cannabis inventory to the relevant narcotics authority in each country"

Philipp Hagenbach, co-founder and COO of Cannavigia, Europe's leading provider of production management and compliance software for the cannabis industry, shares insights on navigating the complex and evolving regulatory landscape of this nascent industry, and emphasizes the importance of compliance, quality and adaptability.

LEADERS LEAGUE: How does Cannavigia help clients establish and maintain trust in the sensitive cannabis industry?

Philipp Hagenbach: At Cannavigia, trust hinges on two key areas: legal frameworks and standards of quality. We prioritize quality and compliance, developing our software tailored to legal requirements for cannabis production and monitoring, set by entities like the Ministry of Health or specific narcotic agencies. Our approach involves being a center of excellence, deeply informed in our field. Our software adheres to international quality standards the GMP (Good Pharma Practices) such as GACP (Good Agriculture and Collection Practices) and GMP (Good Manufacturing Practices), which are more than guidelines; they are essential frameworks.

Compliance in medicinal cannabis isn't merely preferred; it's legally mandated. Standards like GACP and GMP are vital benchmarks for producing medicinal cannabis. We understand the legal frameworks of the countries we operate in, ensuring we meet standards of quality and appreciate legal nuances.

The cannabis legal landscape is ever-evolving. Our role in Switzerland includes a 10-year contract with the Federal Office of Public Health to monitor and trace cannabis in pilot trials, through which we aim to showcase effective traceability and compliance mechanisms. Critically, these trials are not only for Switzerland but also serve as a model for other countries exploring cannabis legalization. We provide a reliable system for tracking and monitoring cannabis production and consumption, contributing to understanding how regulated markets can operate safely and align with public health goals such as harm reduction for consumers and legal requirements. This mirrors the trend towards more liberal cannabis policies in Europe, in line with public sentiment and evolving legal frameworks.

How does Cannavigia anticipate and manage litigation risks in cannabis' rapidly changing legal landscape?

Our primary objective is to prevent any legal issues for clients using our software, particularly in the medicinal cannabis sector. We assist clients in obtaining the necessary licenses from regulators and ensuring compliance with standards of quality. Beyond compliance, our software plays a crucial role in "narcotics accounting," managing and reporting cannabis stocks, including inventory, circulation, exports and imports, to the relevant narcotics authority in each country.

We also work closely with third-party laboratories for external quality control, establishing a comprehensive ecosystem to uphold industry-required quality and safety standards. Our all-encompassing approach, which includes ensuring license compliance, fulfilling reporting obligations, managing waste, and maintaining quality control, equips our clients to adeptly navigate the complex legal environment. This strategy significantly reduces the risk of litigation or legal issues, ensuring our clients' operations remain within the law in their respective (export) countries and jurisdictions.

Is it difficult to assure transparency in the face of the various layers of regulatory oversight that exist across the globe?

Standards like the EU GMP are generally uniform worldwide but may vary slightly between countries. We help producers in regions like Europe, Africa and Asia Pacific meet these standards for international market access. In the recreational sector, largely restricted in many countries, our strategy is more customized. We closely follow changes of policy and adjust our software to meet specific reporting needs and legal frameworks, especially in European countries, like Switzerland. Transparency is fundamental to Cannavigia's operations. ♦

The presence of large sums of money in player transfers significantly elevates the risk of fraud



Interview with

JACQUES BLONDIN

Head of Regulatory Enforcement, **FIFA**

"In 2009, the Transfer Management System (TMS) was launched as a regulatory instrument to provide comprehensive oversight of all international player transfers"

Jacques Blondin takes us behind the scenes of the high-stakes world of international football transfers, looking at how FIFA navigates the complexities of regulating a market that features immense financial interest to ensure fair play and integrity prevail.

LEADERS LEAGUE: What is FIFA's approach to player-transfer fraud issues?

Jacques Blondin: At the beginning of the 2000s, FIFA was facing a significant challenge with a rise in fraudulent activities and abuses in player transfers. International transfers of players were particularly problematic, characterized by a lack of transparency.

One of the key issues FIFA identified was the presence of fictitious player transfers, orchestrated by clubs as a facade for moving money, possibly for money laundering purposes. This alarming situation necessitated a robust response, particularly in the convoluted regulatory landscape shaped by the Bosman ruling and the changing landscape of European laws. In 2009, the Transfer Management System (TMS) was launched as a regulatory instrument to provide comprehensive oversight on all international player-transfers. It mandates detailed recording of numerous elements of a transfer, including the player's salary, the agreed amount between the clubs, proof of payment, and the details of the bank accounts involved. This system enables us to scrutinize transfers for any discrepancies or non-compliance with FIFA regulations.

The implementation of TMS has been a game-changer. It has provided FIFA with an invaluable repository of data, enhancing our ability to detect and act upon transfers that do not adhere to our regulations. Regarding professional players, there are specific rules against the sale of and third-party involvement in players' economic rights. For instance, Article 18h is designed to prevent investment funds from acquiring a stake in players' economic values and influencing club decisions. This practice was prevalent from 2008 to 2015, leading to clubs losing control due to fund influence. An example includes clubs facing financial penalties if they didn't comply with a fund's wishes regarding player sales. This highlighted the necessity for stringent regulation and monitoring of investment fund involvement in player transfers.

Why is the transfer market fraught with risk?

The scale of the risks in the transfer market is influenced by several factors. Wherever there are large sums of money, or the potential to make a lot of money, risks inevitably increase. Everyone is looking to discover the next big talent, and this quest itself harbors significant risks. Additionally, there is a cultural dimension in football, attracting individuals primarily driven by financial gain, thus leading to practices that contravene our regulations. It often raises the issue of sports ethics, where some entities try to exploit the grey areas of the regulations to gain an advantage.

What are the next steps for FIFA in improving risk management related to the transfer market?

While intermediaries and agents are not necessarily the cause of all fraud, and it is undeniable that there are many agents who work in the best interest of their clients, their activities can also make some situation more complicated. FIFA has adopted regulations to govern their activities and prevent conflicts of interest. An agent should not represent the selling club, the buying club, and the player simultaneously.

We are committed to keeping our technology up-to-date to ensure a transparent and secure platform. Blockchain's inherent characteristics, such as decentralization, transparency, and security, could offer significant benefits in managing and recording transactions, including player transfers. A specific area for future examination could be the multi-ownership of clubs. Examples include Manchester City and its affiliate clubs, which belong to the City Football Group, or Red Bull.

Multi-ownership can pose risks, although some models have been successful both economically and in sporting terms. It's an area FIFA might explore and potentially regulate in the future. ♦

“We put the welfare of pets at the center of our decisions”



Interview with
VINÍCIUS SALA
 Chief Compliance Officer,
PETLOVE & CO

“Building integrity is bigger than the internal culture of the company; it should be reflected in our products and the way we think”

Vinícius Sala is the chief compliance officer at Petlove & Co, one of Brazil’s petshop chains. In this exclusive interview, he discusses the main pillars of the company’s compliance and governance programs, and society’s evolving attitudes to pet-care.

LEADERS LEAGUE: How would you describe Petlove’s compliance structure?

Vinícius Sala: Petlove’s compliance structure has three main pillars, the first being the company’s values. We put the welfare of pets at the center of our decisions. Therefore, we will do everything that is good for pets, even if it goes against the owner’s preferences. What are the consequences of this? Sometimes, we make intentional decisions that may not please owners. For instance: we don’t sell cages, and we have restrictions on certain types of products. We have an audit and compliance committee with individuals appointed by our investors, and we report the compliance agendas to them on a macro level. Any company matters that somehow jeopardize the reliability of the numbers or the expected business conduct is taken to the audit and compliance committee. Additionally, we have an ethics committee which deliberates on the outcomes of investigations we conduct internally or outsource.

The third pillar is the internal public. We have a clear understanding of the company’s expectations regarding the business conduct of each individual, how we behave and act, and also demonstrate how this program responds. We have various detection mechanisms, ranging from an email to me or the compliance manager on my team, to a formal report through our reporting channel.

How to ensure all employees respect compliance policies and procedures?

The first thing I like to emphasize is that compliance doesn’t belong to the company; it belongs to staff. Working in a secure, healthy environment where people can perform their functions is a privilege, and that’s what we need to focus on. Some examples that may seem trivial but make a difference: we don’t say, “compliance wants” or “the company wants”; we say, “we want”. We use the third person plural because compliance has to be inclusive.

In this context, the first pillar I mentioned earlier is crucial because if the company is living its values, detecting deviations becomes very easy. Someone looks and says, “That wasn’t right; I don’t feel good about it. Would I want this exposed? Would I be proud to see Petlove involved in a situation like this?” And you create a culture of doing the right thing, which, to be pragmatic and obvious, is the culture of being, doing, and appearing. This makes compliance agendas more agile and opens the door to go beyond basic compliance and start thinking more ambitiously about complex governance structures.

What are the main regulatory challenges in the pet-shop sector?

There isn’t a regulatory challenge. First, I believe that regulation is always constructed in an infinite loop. You have pets, which are a center of interest; you have society as a center of interest; you have entrepreneurs as a center of interest; you have the government as a center of interest. It’s the intersection of these actors that shapes the regulatory agenda.

There have been many recent technological disruptions showing that the command and control approach doesn’t work. Regulation is the result of social interests that, at a given moment, converge with a certain regulation and shortly afterward may no longer make sense due to another innovation. When I apply this rationale to the pet world, what we need to understand more and more is that pets today are part of the family.

Having the sensitivity to understand the reality, how it works, and what a pet is, will put you one step ahead of this regulatory discussion. Because you are already meeting a social desire and won’t face regulatory pressure.

As we prioritize the consumer and put the pet first, the regulatory challenge often doesn’t even exist because we are already in a cooperative position with pets. ♦

Compliance does not exist on its own and cannot be justified in isolation



Interview with
ANDRÉ CHIDICHIMO DE FRANÇA
 Legal & Compliance Director,
 ODONTOPREV

André Chidichimo de França is the director of the legal & compliance Department at Odontoprev. In this exclusive interview, he explains the company's initiatives to build bridges between the compliance department and others, such as human resources and internal audit.

LEADERS LEAGUE: What is the role of compliance within Odontoprev's strategy?

André Chidichimo de França: At Odontoprev, the compliance program is not treated as something separate from the company's strategy and organizational processes, but rather as part of our culture and is, thus, embedded in our values.

As a means of awareness, there is a strong pillar in the program focused on communication (internal and external), updating and monitoring of training, and the development of documents that strengthen the company's stance on integrity. In this regard, we have ethical conduct booklets for audiences within our ecosystem, including our employees (internal audience), the network of accredited clinics/dentists, brokers and suppliers, as well as materials focused on dealing with public officials.

The information generated by the compliance division aims to support the decision-making of top management, ensure compliance, and safeguard the company's reputation with our shareholders, customers, suppliers, partners, employees and other stakeholders.

How are compliance policies specifically drawn up and developed for the healthcare sector?

The process of developing compliance policies for the healthcare sector, as in any other regulated sector, involves mapping processes and regulatory obligations, understanding their impacts, ramifications and associated risks. Through continuous monitoring of healthcare sector regulations, the compliance risk matrix, and recurring assessment processes, new compliance policies may emerge, while others may be reviewed as needed. This occurs in parallel with the regular and periodic review of the entire internal regulatory framework of Odontoprev.

To achieve this, the compliance and risk management and internal controls divisions support the development of internal norms and policies to ensure they align with sector requirements and overall regulations.

What monitoring and auditing steps are taken to ensure continuous compliance?

The efficiency of internal controls is assessed by the risk management and internal controls and internal audit and independent auditing divisions. The results of these assessments are presented to the board, the statutory audit committee, and the board of directors.

Internal audit, supervised by the audit committee, is responsible for evaluating risk management processes, internal control systems, mechanisms, and internal procedures for compliance with laws, resolutions, bylaws, and company regulations.

The statutory audit committee is a statutory body that supports the board of directors, primarily responsible for (i) evaluating the corporate governance policy, risk management, internal controls, and compliance, and (ii) monitoring and periodically reassessing legal, underwriting, credit, market, liquidity, and operational risks, with the support of the internal audit and independent audit divisions.

And how does the compliance department at interact with other departments, such as human resources, legal, and regulatory?

As part of the acculturation and alignment strategy with other areas, Odontoprev has a training program and communication planning related to compliance risks. These initiatives aim to foster the subject and develop administrators and employees, enabling them to identify and deal with ethical dilemmas and operationalize the application of laws and regulations. All Odontoprev administrators and employees must undergo mandatory compliance and ethical conduct training.

We also understand that we need to create bridges and establish connections, without which compliance and the program become hollow, losing their meaning completely. There is no talk of a compliance culture without connections and joint constructions with departments such as human resources, legal, regulatory and many others, as compliance does not exist on its own and cannot be justified in isolation. ♦

“Startups used to see corporate governance as something rigid – not anymore”



Interview with

GUSTAVO GUERRA CHAVES

Legal Head, **FCJ VENTURE BUILDER**

Gustavo Guerra Chaves is the Legal Head of FCJ Venture Builder, which is responsible for the multinational venture builder’s compliance structure. In this exclusive interview, he analyzes the level of maturity of the governance systems in place among Brazilian startups, and other relevant topics.

LEADERS LEAGUE: What are the main compliance pillars in the venture building ecosystem?

Gustavo Guerra Chaves: Within the venture builder ecosystem, the compliance pillars are the same as for compliance in the business world in general: intense work on prevention, always applying the best understanding of processes and relationships, as well as

effectiveness in diversity and inclusion practices.

How do you assess the maturity level of Brazilian startups regarding corporate governance policies?

Startups used to see corporate governance as something rigid that hindered processes – not anymore. The increased compliance rigor in fundraising rounds and from stakeholders has led startups to gradually adopt governance models. Today, lean governance exists, a methodology created by the Board Academy, which provides a blueprint of basic governance for early-stage companies.

“The increased compliance rigor in fundraising rounds and from stakeholders has led startups to gradually adopt governance models”

What are the prospects for 2024, in terms of compliance?

It is becoming increasingly evident that the innovation ecosystem, and companies in general, are paying attention to the need for the implementation of better corporate governance and compliance practices, with the slow and gradual maturation of the market in this direction. This is not only due to the implementation of new legislative frameworks and regulatory body resolutions but also due to a broader cultural transformation in this regard. There is a positive outlook for 2024 and the coming years. ♦

advisory and consultancy as the best way to prevent problems and non-conformities; daily analysis for risk detection; and periodic correction in all processes and the systems of companies. Only in this way is it possible to build effective compliance.

What are the focal points regarding internal and partner relationships?

The main internal and partner relationship focal points are correct alignment and support from the directive and administrative bodies of the company, risk assessment, a good code of conduct with the creation of compliance policies, improvement of internal controls, training, communication, creation of an effective whistleblower channel, internal investigations, due diligence, monitoring, audits, and observation of



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NORTH AMERICA

CANADA

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bennett Jones	Jim Patterson, Munaf Mohamed, Lincoln Caylor
Blake, Cassels & Graydon	Mark Morrison, Sean Boyle
McCarthy Tétrault	Andrew Matheson, John Boscarol
EXCELLENT	
Davies Ward Phillips & Vineberg	Sandra Forbes, John Bodrug, Guy Du Pont, Léon Moubayed
Fenton, Smith Barristers	Scott Fenton
Greenspan Humphrey Weinstein	Brian Greenspan
Norton Rose Fulbright	Stéphane Eljarrat, François Fontaine
Osler, Hoskin & Harcourt	Lawrence Ritchie
HIGHLY RECOMMENDED	
Borden Ladner Gervais	Graeme Hamilton
Gowling WLG	Glen Jennings
McMillan	Guy Pinsonnault
Stockwoods	Brian Gover

INSURANCE LAW

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Stikeman Elliott	Stuart Carruthers, Alan D'Silva, Pierre-Paul Daunais, Michael Mestinsek
Torys	Blair Keefe, Jill McCutcheon
EXCELLENT	
1 Blake, Cassels & Graydon	Paul Belanger, David Tupper
Clyde & Co	John Nicholl
McCarthy Tétrault	Nancy Carroll, Hartley Lefton, William Scott
2	
Borden Ladner Gervais	Rebecca Bush, Donna Spagnolo, Graham Walker
Fasken	Koker Christensen
HIGHLY RECOMMENDED	
Blaney McMurtry	Dominic Clarke
Cassels Brock & Blackwell	Rick Da Costa, Gordon Goodman
Dentons	Laurie LaPalme, Douglas Stewart
Gowling WLG	Belinda Bain
Langlois Lawyers	Valérie Lemaire, Jean-François Gagnon
Lenczner Slaght	Nina Bombier
RECOMMENDED	
Alexander Holburn Beaudin + Lang	Judi Kennedy
Dolden Wallace Folick	Eric Dolden
McMillan	Darcy Ammerman, Christopher Garrah, Lindsay Lorimer
Norton Rose Fulbright	Jamie MacDonald

MEXICO

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
Nassar, Nassar y Asociados	José Luís Nassar Daw
Zinser, Esponda y Gómez Mont	Alan Punskey
HIGHLY RECOMMENDED	
Bufete Aguilar y Quevedo	Alonso Aguilar Zinser
Bufete Ruiz Durán	Diego Ruiz Durán
Izunza y Maluf Abogados	Jose Luis Izunza
RECOMMENDED	
LEC, Litigio Estratégico y Compliance	Luis Dantón Martínez Corres, Carlos Alberto Herce Orozco, Honorio Vázquez Sainz, Daniela Ortega
Requena Abogados	Carlos Requena
Riquelme Sirazi Abogados	Francisco Riquelme Gallardo, Isidoro Sirazi
Zinser Abogados	Ricardo Zinser Cruz
VALUABLE PRACTICE	
Basham Ringe y Correa	Alejandro Catalá, Gilberto Valle, Francisco Tiburcio
Del Rio y Moreno De Lejía	Alberto del Rio, Jesus Ismael Moreno, Manuel Fletes Stadelar
Martin Isla & Pickering	Karl Friederich Bücher Suárez
Macdonel, Uribe & Esquivel Abogados	Eliser García Macdonel
Rafael Anzures Abogado	Rafael Anzures

INSURANCE LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Colin Vega Fletes	Francisco Fernández-Guerra Fletes, Enrique Urbano, José Luis Nava
EXCELLENT	
Creel García-Cuéllar Aiza y Enríquez	Leonel Pereznieto, María José Pinillos
Garza Tello - Clyde & Co	Vicente Bañuelos
Kennedys	Michael Hennessy, Alberto Torres
HIGHLY RECOMMENDED	
Dac Beachcroft Mexico	Alma Urquiza, Miguel Angel de la Fuente
Jáuregui Y Del Valle	Alberto Balderas Fernandez
Mañon Quintana	Gerardo Quintana, Darío Jandette, Santiago Núñez Chaim
Martínez Algaba de Haro Curiel	Daniel Ortega, Javier Curiel Obscura
Ocampo 1890	Aldo José Ocampo Castañares
RECOMMENDED	
Adame González De Castilla & Besil	Alvaro Adame, Ramiro Besil
BGBG - Bello, Gallardo, Bonequi Y García, S.c.	Juan Bonequi Herrera, Javier Pérez
Bufete Asali	Jorge Asali
Galicia Abogados	Rodrigo Zamora
Gonzalez Calvillo	Edgar Grajeda, Luis Felipe Mancera de Arrigunaga
Müggenburg Gorches Y Peñalosa	Esteban C. Gorches G.
Nader, Hayaux y Goebel SC	Yves Hayaux-du-Tilly Laborde, Luciano Pérez Gómez



COMPLIANCE & FRAUD

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Jones Day	Guillermo Larrea
LEC Litigio Estratégico Y Compliance	Luis Dantón Martínez Corres, Daniela Ortega Sosa
Von Wobeser Y Sierra	Diego Sierra
EXCELLENT	
BGBG - Bello, Gallardo, Bonequi Y García, S.c.	Miguel Gallardo Guerra, Javier Perez Moreno
Gonzalez Calvillo	Luis Felipe Mancera de Arrigunaga, Luis Enrique Cervantes Estevez, Juan Carlos Peraza
Oca Law Firm	Luis Ortiz
Sainz Abogados	Hugo López Coll
HIGHLY RECOMMENDED	
Baker McKenzie	Jonathan Edward Adams
Cannizzo	Carlo Cannizzo
Cantoral Cárdenas Abogados	César Cantoral, Lorena Navarro, Salvador Jayme, María Yam
CHM Compliance	Brian Minutti Aguirre, Ricardo Velasquez, Vanessa Cruz
Creel García-Cuellar Aiza y Enriquez	Leonel Pereznieto
Martín, Isla & Pickering Abogados	Ricardo Martín González, Andrea Ximena Núñez Lea
Orta Compliance	Jesús Orta
Sanchez Devanny	Daniel Maldonado

CHM COMPLIANCE: CERTIFIED EXPERTS IN COMPLIANCE



Brian Minutti

Key figure(s): Brian Minutti Aguirre, Ricardo Velasquez and Vanessa Cruz
Established: 2018

Track record: With a robust background in processes and financial risk analysis coupled with profound expertise in the area of compliance, the firm’s specialization extends to the execution of compliance programs, due diligence and compliance diagnostic audits for both national and international clients. It offers outsourced compliance officer services tailored to serve the needs of companies across diverse sectors.

Team & differentiation: The firm boasts a diverse team of experts with specialization in compliance, anti-bribery risk and process design. The team’s consultant is an ISO 37001 certified auditor. Brian Minutti brings extensive experience to the table, particularly in mergers and acquisitions, trust design, the execution of derivative transactions, and providing counsel to issuers in a variety of public securities offerings.

LEC – LITIGIO ESTRATÉGICO Y COMPLIANCE: STRATEGIC COMPLIANCE MASTERY



Luis Dantón

Key figure(s): Luis Dantón Martínez Corres and Daniela Ortega Sosa
Established: 2020

Track record: The team assists companies in administrative liabilities litigation cases and offers guidance on the implementation and enhancement of compliance programs. This encompasses areas like corporate governance, anti-bribery measures, antitrust regulations, AML (Anti-Money Laundering), and privacy, addressing various critical compliance risks. They advise clients like Saavi Energía, Microsoft, Servicios Broxel, and FOCIR.

Team & differentiation: Established by Luis Dantón, a trailblazer in Mexican compliance, alongside anti-money laundering expert José Coto, corporate governance leader Daniela Ortega, and Carlos Herce, who is renowned for his specialization in white-collar crime and administrative litigation, LEC stands for comprehensive solutions to compliance concerns and the legal liabilities of companies and individuals.

CANTORAL CÁRDENAS ABOGADOS: INNOVATIVE LEGAL SOLUTIONS



César Cantoral Cárdenas

Key figure(s): César Cantoral, Lorena Navarro, Salvador Jayme and María Yam
Established: 2019

Track record: The firm provides guidance on litigation, amparo proceedings, contract breaches, and specializes in compliance advisory services related to anti-corruption, anti-money laundering, privacy, and personal data protection issues. The team offers exemplary counsel to both national and international companies operating in sectors such as fintech, real estate, startups, and corporate societies.

Team & differentiation: Led by César Cantoral, the team delivers specialized services in high-level litigations, compliance and arbitration. It strives to provide clients with alternatives to lengthy and expensive litigations, actively promoting conciliation and negotiation to safeguard their economic interests. The firm’s strength lies in cultivating a dynamic, up-to-date perspective on the law, embracing change, innovation and challenges.

USA

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Debevoise & Plimpton	Bruce Yannett, Mary Jo White
Gibson, Dunn & Crutcher	Stephanie Brooker, Winston Chan, Nicola Hanna, Joseph Warin
Paul, Weiss, Rifkind, Wharton & Garrison	Lorin Reisner, Roberto Finzi
2	
Cleary Gottlieb Steen & Hamilton	Lev Dassin, David Brodsky
King & Spalding	Wick Sollers, Mark Jensen
Kirkland & Ellis	Mark Filip
Latham & Watkins	Benjamin Naftalis, Nathan Seltzer, Douglas Greenburg
WilmerHale	Stephen Jonas, Howard Shapiro, Ronald Machen, Anjan Sahni
EXCELLENT	
Covington & Burling	Nancy Kestenbaum, Steven Fagell, Aaron Lewis
Cravath, Swaine & Moore	John Buretta, Jennifer Leete, Benjamin Gruenstein, Rachel Skaistis, Evan Norris
Davis Polk & Wardwell	Angela Burgess, Greg Andres, Martine Beamon
Dechert	David Kistenbroker
Quinn Emanuel Urquhart & Sullivan	William Burck, Juan Morillo, John Potter, James Asperger
Skadden, Arps, Slate, Meagher & Flom	David Zornow, David Meister
Sullivan & Cromwell	Nicolas Bourtin
HIGHLY RECOMMENDED	
Paul Hastings	Gary Giampetruzzi, Robert Luskin, Kwame Manley, Matthew Herrington
Sidley Austin	Timothy Treanor, David Hoffman, Karen Popp, James Cole
Wachtell, Lipton, Rosen & Katz	John Savarese, David Anders
Williams & Connolly	David Zinn, Tobin Romero
RECOMMENDED	
Arnold & Porter	John Nassikas, Michael Rogoff, Amy Jeffress, Marcus Asner
Freshfields Bruckhaus Deringer	Aaron Marcu, Adam Siegel



USA

Hogan Lovells	Peter Spivack
Miller & Chevalier	Addy Schmidt, Andrew Wise
Simpson Thacher & Bartlett	Stephen Cutler
VALUABLE PRACTICE	
Diaz Reus	Michael Diaz, Jr., Robert Targ, Marta Colomar-Garcia, Javier Coronado, Richard Wiedis, Greg Ahlgren
Jenner & Block	Anthony Barkow, Katya Jestin, Reid Schar
Jones Day	Karen Hewitt, Theodore Chung
Morvillo Abramowitz Grand Iason & Anello	Elkan Abramowitz
Milbank	George Canellos, Daniel Perry, Nola Heller
Orrick, Herrington & Sutcliffe	Guy Singer, Amy Walsh
Ropes & Gray	Laura Hoey, Michael McGovern, James Dowden
Stephoe & Johnson	Reid Weingarten, Brian Heberlig, Jason Weinstein, Chris Niewoehner
White & Case	Scott Hershman
Kobre & Kim	Michael Kim
Kramer Levin Naftalis & Frankel	Paul Schoeman, Dani James

INSURANCE LITIGATION: ACTING FOR INSURERS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Simpson Thacher & Bartlett	Mary Beth Forshaw, Bryce Friedman
2 Clyde & Co	Paul Koepff, Michael Knoerzer, Eileen King Bower
Dentons	Shari Klevens, Keith Moskowitz, Sonia Martin
O'Melveny & Myers	Tancred Schiavoni, Richard Goetz
Stephoe & Johnson	Harry Lee
EXCELLENT	
Cahill Gordon & Reindel	Joel Kurtzber, Thorn Rosenthal
Chaffetz Lindsey	Charlie Scibetta, Steven Schwartz, Peter Chaffetz, Cecilia Moss
Choate Hall & Stewart	Robert Kole, David Attisani, Jean-Paul Jaillet
Cozen O'Connor	Joseph Ziemianski, Melissa Brill
Crowell & Moring	Mark Plevin, Laura Foggan, Clifford Hendler
DLA Piper	Michael Murphy
Duane Morris	Brian Kelly, Max Stern
Kennedys	Christopher Carroll, Meg Catalano
Troutman Pepper	Richard Pratt
HIGHLY RECOMMENDED	
McDermott Will & Emery	Margaret Warner, Ryan Smethurst
Quinn Emanuel Urquhart & Sullivan	Michael Carlinsky
Sidley Austin	Ellen Dunn
Wiley Rein	Daniel Standish, Kimberly Melvin

INSURANCE LITIGATION: ACTING FOR POLICYHOLDERS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Covington & Burling	Benedict Lenhart, Mitchell Dolin
2	
Blank Rome	Linda Kornfeld, John Gibbons, James Murray
Reed Smith	David Halbreich
EXCELLENT	
Anderson Kill	Robert Horkovich, William Passannante
Jenner & Block	John Mathias, Brian Scarbrough, David Kroeger
Jones Day	Tyrone Childress
Morgan, Lewis & Bockius	Paul Zevnik
HIGHLY RECOMMENDED	
K&L Gates	David McGonigle, Sarah Turpin
Pillsbury Winthrop Shaw Pittman	Robert Wallan, Peter Gillon
Proskauer Rose	Marc Rosenthal, John Failla
RECOMMENDED	
Cohen Ziffer Frenchman & McKenna	Robin Cohen
Hunton Andrews Kurth	Walter Andrews
Latham & Watkins	David Barrett
Perkins Coie	Selena Linde

**INSURANCE LITIGATION: PRODUCT LIABILITY****Best Law Firms**

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Arnold & Porter	Anand Agneshwar, Pamela Yates
2 DLA Piper	Christopher Campbell
Jones Day	Stephanie Parker
King & Spalding	John Hooper, Bruce Hurley
Morrison & Foerster	Erin Bosman, Julie Park, Tiffany Cheung
Williams & Connolly	Heidi Hubbard, Joseph Petrosinelli
EXCELLENT	
Bowman And Brooke	Paul Cereghini, Vincent Galvin
Greenberg Traurig	Francis Citera, Lori Cohen, Gretchen Miller
Kirkland & Ellis	Leslie Smith, Mike Brock
Mayer Brown	Daniel Ring, Michael Olsen, Henninger Bullock
Norton Rose Fulbright	Steven Jansma
O'Melveny & Myers	Richard Goetz, Steve Brody, Sabrina Strong
Shook, Hardy & Bacon	Alicia Donahue
Sidley Austin	Heidi Levine, Alycia Degen
HIGHLY RECOMMENDED	
Bartlit Beck	Adam Hoefflich, Jason Peltz
Dechert	Mark Cheffo, Sheila Birnbaum
Goldman Ismail Tomaselli Brennan & Baum	Tarek Ismail
Goodwin	Richard Oetheimer
Hogan Lovells	Lauren Colton, Michael Kidney
McGuireWoods	Tracy Walker IV, Samuel Tarry Jr., Diane Flannery
Reed Smith	Melissa Geist, Robert Roth
Wheeler Trigg O'Donnell	Michael O'Donnell, Malcolm Wheeler
RECOMMENDED	
Butler Snow	Alyson Jones, Orlando Richmond
Covington & Burling	Michael Imbroscio, Paul Schmidt
Hughes Hubbard & Reed	Robb Patryk, James Fitzpatrick
Latham & Watkins	Gwyn Williams, Thomas Heiden, Christine Rolph
Morgan, Lewis & Bockius	Paul Zevnik, Yardena Zwang-Weissman
Quinn Emanuel Urquhart & Sullivan	Adam Abensohn, William Adams, James Asperger, Andrew Berdon
Skadden, Arps, Slate, Meagher & Flom	John Beisner
Tucker Ellis	Sherry Knutson, Mollie Benedict
Weil, Gotshal & Manges	Diane Sullivan, David Singh
Winston & Strawn	Sandra Edwards, George Lombardi

INSURANCE ADVISORY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Debevoise & Plimpton	Nicholas Potter, John Vasily
Willkie Farr & Gallagher	Alexander Dye, John Schwolsky
EXCELLENT	
Sidley Austin	Jonathan Kelly
Skadden, Arps, Slate, Meagher & Flom	Todd Freed
HIGHLY RECOMMENDED	
Clifford Chance	Dennis Manfredi, Joseph Cosentino
Eversheds Sutherland	John Pruitt, Cynthia Shoss
Mayer Brown	Stephen Rooney, David Alberts, Lawrence Hamilton
RECOMMENDED	
DLA Piper	Michael Murphy
Simpson Thacher & Bartlett	Andrew Frankel, Patrick Naughton
Sullivan & Cromwell	Marion Leydier, Stephen Kotran

FORENSICS & INVESTIGATIONS

Best Expert Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Alvarez & Marsal	Larry Iwanski, Matthew Bialecki
Deloitte Risk and Financial Advisory	Don Fancher
FTI Consulting	Brian Ong, Edward Westerman
PwC	Ryan Murphy, Kristin Rivera
EXCELLENT	
Ankura	Martin Wilczynski, Jason Flemmons
Berkeley Research Group	Saul Solomon
Charles River Associates	Robert Brunner, Peter Nolan, Cuyler Robinson
EY	Tony Jordan
Floyd Advisory	Joseph Floyd
Nardello & Co	Mark Califano, Tara MacMillan
StoneTurn	Allen Applbaum
HIGHLY RECOMMENDED	
AlixPartners	Meaghan Schmidt, Brad Mroski
BDO USA	Timothy Mohr
Credibility International	Timothy Hart
Grant Thornton	Craig Casey, Mark Sullivan
KPMG	Amanda Rigby, Matthew McFillin
Kroll	Richard Plansky
RECOMMENDED	
Cornerstone Research	Elaine Harwood
Forensic Risk Alliance	Drew Costello, Neil Kennan, Stacy Fresch
J.S. Held	Jean Chow-Callam
K2 Integrity	Brian Cairl
VALUABLE PRACTICE	
Baker Tilly	Matthew Morris
CohnReznick	Kevin Clancy
Crowe	Tim Bryan, Noel Kersh
Delta Consulting Group	Jeff Harfenist
Mazars	Michael Kupka
RSM	Greg Naviloff

A satellite night view of South America, showing the continent's outline and numerous city lights glowing against the dark background of the night sky. The lights are concentrated in major urban centers and along coastlines.

SOUTH AMERICA

ARGENTINA

COMPLIANCE & FRAUD

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Beccar Varela	Maximiliano D'Auro, Gustavo Papeschi
Bruchou & Funes de Rioja	Guillermo Jorge, Fernando Basch
EXCELLENT	
Allende & Brea	David Gurfinkel
Baker McKenzie	Maria Vanina Caniza, Fernando Goldaracena
Marval O'Farrell & Mairal	María Lorena Schiariti
Mitrani Caballero & Ruiz Moreno Abogados	Cristian Mitrani, Mariela Melhem, Siro Astolfi, Maria Paula Díaz
HIGHLY RECOMMENDED	
Bomchil	Francisco Gutiérrez, Florencia Pagani
Munilla Lacasa, Salaber & de Palacios	Vicente de Palacios, Ramiro Salaber, Hernán Munilla Lacasa
RECOMMENDED	
Bullo Abogados	Esteban Gramblicka
Cerolini & Ferrari Abogados	Agustín Cerolini
Estudio Bunge – Bunge, Smith & Luchía Puig	Diego Cesar Bunge, Carlos Nogueira, Adriana Senatore
Llodrá Law	Melina Llodrá
Martínez de Hoz & Rueda (MHR)	Jimena Vega Olmos, Martín Lepiane
MBP Partners	Ignacio Meggiolaro, Martina Caunedo
M.Neustadt & asociados	Mariana Neustadt
Pérez Alati, Grondona, Benites & Arntsen	Gabriela Grigioni, Arnaldo Cisilino, Enrique Betemps
Ramirez, David & Gonzalez Guerra	Carlos Gonzalez Guerra

**WHITE-COLLAR CRIME****Best Law Firms**

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
Baker McKenzie	Fernando Goldaracena
Beccar Varela	Manuel Beccar Varela, Francisco Zavalía
Durrieu Abogados	Guillermo Arias, Juan Martín López Quesada, Justo Lo Prete, Nicolas Durrieu, Guillermo Vidal Albarracín
Munilla Lacasa, Salaber & de Palacios	Hernán Munilla Lacasa, Ramiro Salaber, Vicente de Palacios
HIGHLY RECOMMENDED	
Bruchou & Funes de Rioja	Fernando Basch, Guillermo Jorge
Carrio & Reussi Abogados	Alejandro Carrió, Francisco Carrió
Estudio de los Doctores Roca & Sarrabayrouse	Miguel A. Sarrabayrouse, Facundo Sarrabayrouse, Juan Manuel Sarrabayrouse
Fontán Balestra & Asociados	Carlos Fontán Balestra, Santiago Fontán, Juan María Del Sel
Vergara & Asociados	Gonzalo Manuel Vergara
RECOMMENDED	
Estudio Cuneo Libarona	Rafael Cúneo
Estudio Durrieu	Roberto Durrieu
Estudio Salvi	Matias Moran
García Santillán, Rivarola & Goldaracena Abogados	Guillermo Rivarola, Martín García Santillán, Eusebio Goldaracena
Marval O'Farrell & Mairal	Andrés O'Farrell
Ramirez, David & Gonzalez Guerra	Carlos Gonzalez Guerra, Alejandro David
Velasco, Durrieu & Asociados	Luis Velasco

INSURANCE LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Beccar Varela	Daniel Seoane
Bullo Abogados	Carlos Alberto Estebenet
Marval O'Farrell & Mairal	Pablo Cerejido
EXCELLENT	
Lopez Saavedra & Villarroel	Diego López Saavedra
Nicholson y Cano Abogados	Maria Fraguas, Juan Carlos Etchebehere
Zapiola Guerrico & Asociados	Martín Zapiola Guerrico
HIGHLY RECOMMENDED	
Armando, Esnaola & Vidal Raffo	Federico Vidal Raffo
Bomchil	Javier Petrantonio, Martin Torres, Máximo José Bomchil
DAC Beachcroft	Martín Argañaraz
Estudio Bunge – Bunge, Smith & Luchía Puig	Donaldo Smith, Juan Cornejo
Kennedys	Alberto Bunge
Pérez Alati, Grondona, Benites & Arntsen	Mariano Grondona, Jorge Perez Alati, Diego Serrano
Waldo Sobrino & Asociados	Waldo Sobrino
RECOMMENDED	
Allende & Brea	Santiago Sturla
Brons & Salas	Pablo Daniel Brusco, Eduardo Repesas
Manzano, Lopez Saavedra & Ramirez Calvo	Martín Manzano Cornejo, Hernan Lopez Saavedra
Martínez de Hoz & Rueda (MHR)	Maximiliano Batista
Tallone Abogados	Patricio Petersen

FORENSIC & INTEGRITY SERVICES

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
Deloitte	Raul Saccani, Fernando Peyretti
EY	Luciano Badaracco, Leandro Dores
KPMG	Diego Bleger, Ana López Espinar
PwC	Andres Sarcuno, Enzo Taibi
HIGHLY RECOMMENDED	
CIG	Matías Nahon
Foresenics	Martín Elizalde
RECOMMENDED	
BDO	Pablo Silberfich, Adriano Mucelli
Grant Thornton	Alejandro Chiappe, Mariana Alonso
G5 Integritas	Mariana Idrogo



BRAZIL

COMPLIANCE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 TozziniFreire Advogados	Shin Jae Kim, Renata Muzzi, Giovanni Falcetta
2 Demarest Advogados	Eloy Rizzo, Fabyola En Rodrigues
Maeda, Ayres & Sarubbi Advogados	Bruno Maeda, Carlos Ayres, Erica Sarubbi
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	Thiago Jabor Pinheiro, Renato Tastardi Portella, Kevin Altit
EXCELLENT	
Machado Meyer Advogados	Juliana Sá de Miranda, Raphael Soré
Pinheiro Neto Advogados	José Alexandre Buaiz Neto, Mário Panseri Ferreira, Ricardo Levy
HIGHLY RECOMMENDED	
Azevedo Sette Advogados	Isabel Franco
Lefosse Advogados	Juliana Daniel, Adriana Dantas, Marcelo Ribeiro
Madruga BTW	Antenor Madruga, Mariana Tumbiolo
Saud Advogados	Salim Saud Neto, Caroline Rosa
Tauil & Chequer Advogados	Luís Inácio Adams, Michel Sancovski
RECOMMENDED	
Campos Mello Advogados	Ricardo Caiado Lima, Antonio Tovo
Trench Rossi Watanabe	Helóisa Barroso Uelze, Felipe Ferenzini
VALUABLE PRACTICE	
1 Cescon, Barriau, Flesch & Barreto Advogados	Luciano Inácio de Souza, Filipe Magliarelli
Stocche Forbes Advogados	Camila Pepe
Veirano Advogados	Pedro Simões
Warde Advogados	Valdir Moysés Simão, Walfrido Jorge Warde Júnior
2 David Rechulski Advogados	David Rechulski, Ricardo Pagés, Valeska Pinto
Duarte Garcia, Serra Netto e Terra	Carolina da Silva Leme
FreitasLeite Advogados	Leopoldo Pagotto
Miguel Neto Advogados	Esther Flesch

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Bottini & Tamasauskas Advogados	Igor Tamasauskas, Pierpaolo Cruz Bottini
Moraes Pitombo Advogados	Antônio Sérgio Altieri de Moraes Pitombo, Guilherme Alfredo de Moraes Nostre, Flávia Mortari Lotfi
Oliveira Lima & Dall'Acqua Advogados	José Luis Oliveira Lima, Rodrigo Dall'Acqua, Ana Carolina de Oliveira Piovesana
Toron, Torihara e Cunha Advogados	Alberto Zacharias Toron, Edson Junji Torihara, Luiza Alexandrina V. Oliver
Vilardi Advogados	Celso Sanchez Vilardi
2	
Almeida & Castro Advogados Associados	Antônio Carlos de Almeida Castro
Advocacia Mariz de Oliveira	Antonio Cláudio Mariz de Oliveira
Bulhões & Bulhões Advocacia	Antônio Nabor Areias Bulhões
Cavalcanti Sion Advogados	Dora Cavalcanti, Paula Sion, Raquel Lima Scalcon
Davi Tangerino Advogados	Davi Tangerino, André Tanabe, Lucas Albuquerque Aguiar, Patricia Aguedo
Dias e Carvalho Filho Advogados	José Carlos Dias, Theodomiro Dias Neto
Nelio Machado Advogados	Nélio Machado
Nilo Batista & Advogados Associados	Nilo Batista
Tofic Simantob, Perez e Ortiz Advogados	Fábio Tofic Simantob, Débora Gonçalves Perez, Mariana Tranchesí Ortiz
EXCELLENT	
Alexandre Wunderlich Advogados	Alexandre Wunderlich
Aloísio Lacerda Medeiros Advogados Associados	Aloísio Lacerda Medeiros
Badaró Advogados Associados	Gustavo Badaró
Batochio Advogados	José Roberto Batochio
Breda Advocacia	Juliano Breda, José Guilherme Breda, Flávia Trevizan
CAZ - Costa, Coelho Araújo e Zaclis Advogados	Daniel Zaclis, Helena Lobo da Costa, Marina Coelho Araújo
Joyce Roysen Advogados	Joyce Roysen, Claudia Bernasconi
Marcelo Leonardo Advogados Associados	Marcelo Leonardo
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	Rogério Fernando Taffarello, Paula Moreira Indalecio, Flávia Guimarães Leardini
Paulo Freitas Ribeiro Advogados Associados	Paulo Freitas Ribeiro
Rahal, Carnelós e Vargas do Amaral Advogados	Flávia Rahal Bresser Pereira, Guilherme Ziliani Carnelós, Camila Vargas do Amaral
Ráo & Lago Advogados	Sônia Cochrane Ráo, Natasha do Lago, Marina Chaves Alves
Rosenthal Advogados Associados	Sérgio Rosenthal, Milton Rosenthal
Zanoide Braun & Castilho Advogados Associados	Maurício Zanoide de Moraes, Caroline Braun, Daniel Diez Castilho
HIGHLY RECOMMENDED	
Avelar Advogados	Leonardo Magalhães Avelar



Castelo Branco Advogados Associados	Tales Castelo Branco, Fernando Castelo Branco
Carnelós e Garcia Advogados	Eduardo Pizarro Carnelós
CFC - Cláudio Figueiredo Costa Advocacia Criminal	Cláudio Figueiredo Costa, Raphael Gaudio
David Rechulski Advogados	David Rechulski, Ricardo Pagés, Valeska Pinto
Dotti Advogados	Alexandre Knopfholz, Gustavo Britta Scandelari
Feldens Advogados	Luciano Feldens
Iokoi Advogados	Pedro Ivo Gricoli Iokoi, Bruno Magosso de Paiva, Adriano Scalzaretto, Caio Nogueira Da Fonseca, Bruno Lambert De Almeida, Caio Cesar Tomioto Mendes
Maria Elizabeth Queijo e Eduardo M. Zynger Advogados	Maria Elizabeth Queijo
Miguel Reale Júnior Advogados	Miguel Reale Júnior
Mudrovitsch Advogados	Rodrigo de Bittencourt Mudrovitsch, Felipe Fernandes de Carvalho, Ivan Candido da Silva de Franco
Podval Advogados Associados	Roberto Podval
Reale Advogados Associados	Eduardo Reale Ferrari
Silveira e Salles Gomes Advogados	Renato de Mello Jorge Silveira, João Florêncio de Salles Gomes Junior
RECOMMENDED	
Aury Lopes Júnior Advogados Associados	Aury Lopes Júnior
Carlos Eduardo Machado Advogados	Carlos Eduardo Machado, Rafael Duque Estrada
Campos Mello Advogados	Ricardo Caiado Lima, Antonio Tovo
David Teixeira de Azevedo Advogados	David Teixeira de Azevedo, André Azevedo, Sandro Lívio Segnini
Demarest Advogados	Fabyola En Rodrigues
Delmanto Advocacia Criminal	Roberto Delmanto Junior
Figueiredo & Velloso Advogados	Ticiano Figueiredo, Pedro Ivo Velloso
Fragoso Advogados	Christiano Fragoso, Fernando Fragoso
Kehdi, Vieira, Coelho, Gardinali, Amato Advogados	Andre Kehdi, Renato Vieira
Malheiros Filho, Meggiolaro e Prado Advogados	Daniella Meggiolaro Paes de Azevedo, Arthur Sodré Prado e Conrado G. A. Prado
Maurício Campos Júnior Sociedade de Advogados	Maurício de Oliveira Campos Júnior
Mirza & Malan Advogados	Diogo Malan
Muylaert, Kok, Noal e Queiroz Advogados	Eduardo Muylaert, Syllas Kok Ribeiro
Salles Ribeiro Advocacia	Bruno Salles Ribeiro, Marco Antonio Chies Martins
SiqueiraCastro	João Daniel Rassi
Sanz Advogados	Eduardo Sanz
Torres, Falavigna & Vainer Advogados	Luís Carlos Dias Torres, Leandro Falavigna, Andrea Vainer
VALUABLE PRACTICE	
Antun Advogados Associados	Odel Mikael Jean Antun, Alvaro Augusto Orione Souza
Caputo, Bastos e Serra Advogados	Gabriel Cervantes Ghiselli
Corrêa Gontijo Advogados	Conrado Almeida Corrêa Gontijo, Bruna Nunes

Donati Buzanelli Advogados	Conrado Donati, Paulo Buzanelli, Barbara Lima Rocha Azevedo
Gamil Föppel Advogados Associados	Gamil Föppel, Gisela Borges
Huck Otranto Camargo Advogados	Marta Saad
Lefosse Advogados	Marcelo Ribeiro, Adriana Dantas, Juliana Daniel
Machado Meyer Advogados	Juliana Sá de Miranda
Miranda Coutinho, Carvalho & Advogados	Jacinto Nelson de Miranda Coutinho, Edward Rocha de Carvalho, Bruna Amatuzzi
Pinheiro Neto Advogados	Mário Panseri Ferreira, Lourival Lofrano Junior, Natalia Genina Lugero de Almeida
Salo de Carvalho e Lilian Reolon Advogados	Salo de Carvalho, Lilian Reolon
Teixeira, Quattrini e Silvio Rocha Escritórios Associados	Roberto Teixeira, Silvio Luis Ferreira da Rocha, Larissa Teixeira Quattrini
TozziniFreire Advogados	Isadora Fingermann, Rodrigo de Grandis, Carolina Franco
Veirano Advogados	Pedro Simões

NOTABLE PRACTICE

1	Cascione Advogados	Clarissa Oliveira
	Carla Domenico e Ana Lucia Penon Escritório de Advogados	Ana Lucia Penon
	Felipe Martins Pinto Sociedade de Advogados	Felipe Martins Pinto, Letícia Junger, Paula Rocha Gouvea Brener
	Felsberg Advogados	André Fonseca
	Lacaz Martins, Pereira Neto, Gurevich & Schoueri Advogados	Miguel Pereira Neto, Luiz Fernando Ulhôa Cintra, Clara Moura Masiero, Fernando Augusto Bertolino Storto, Nayane Carvalho de Brito, Juliana Nancy Marciano
	San Juan Araújo Advogados	Guilherme San Juan Araujo, Cláudia Vara
	Trench Rossi Watanabe	João Augusto Gameiro
2	Advocacia Casagrande	Daniel Alberto Casagrande
	Arruda Botelho Sociedade de Advogados	Augusto de Arruda Botelho
	Beno Brandão Advogados	Beno Brandão
	Carina Quito Advogados	Carina Quito
	DSA - Donelli, Abreu, Sodré e Nicolai	Thiago Nicolai
	Duarte Garcia, Serra Netto e Terra Advogados	Carolina da Silva Leme, Felipe de Almeida Andreassi
	Florêncio Filho & Camargo Aranha Advogados	Marco Aurélio Florêncio Filho, Rodrigo Camargo Aranha, João Paulo Orsini Martinnelli, Ludmila Leite
	Melchior Advogados	Antonio Pedro Melchior, Leonardo dos Santos Rivera
	Moreira Porto Advogados	Luiz Guilherme Moreira Porto
	Pieri Advogados	Ricardo Pieri, Thiago Guilherme Nolasco, Pedro Augusto Amaral Dassan, Antenor Mafra Pereira Lima
	PLS Advogados – Pavan, Lapetina & Silveira Advogados	Newton Pavan, Vinícius Lapetina, Fausto Silveira
	Ruiz Filho Advogados	Antonio Ruiz Filho
	Souto Correa Advogados	Emília Klein Malacarne, Guilherme Aresi Madruga Lopes, Giovanna Sousa, Roberto Vedoi Junior
	Trauczynski Muffone Advogados	Nicole Trauczynsky, Wanessa Assunção Ramos, Marcello Lorenzo Ottobelli Azevedo
	Viscu Advogados	Carla Rahal Benedetti



BRAZIL

Analysis

**ANTUN ADVOGADOS ASSOCIADOS:
NOTABLE WHITE-COLLAR BOUTIQUE**



Odel Mikael Jean Antun

Key figure(s): Odel Mikael Jean Antun and Alvaro Augusto Orione Souza
Established: 2019

Track record: Notable white-collar boutique that enjoys the trust of top executives and key companies in the Brazilian market. Consistently chosen for its exceptional track record, having handled cases involving some of the nation's highest-profile federal operations. Its prowess extends to advising on a range of criminal issues, including tax, environmental, administrative, and succession-related matters.

Team & differentiation: Antun Advogados Associados is headquartered in São Paulo and has branches in Brasília and Rio de Janeiro. Odel Mikael Jean Antun and Alvaro Augusto Orione Souza spearhead the white-collar crime practice and are widely recognized for their proficiency in the field, in addition to their consistent provision of excellent counsel to clients facing intricate mandates. Further singled out for the academic pedigree of its professionals.

**CEM - CARLOS EDUARDO MACHADO ADVOGADOS:
EXCELLENCE IN WHITE-COLLAR LEGAL SOLUTIONS**



Carlos Eduardo Machado

Key figure(s): Carlos Eduardo Machado, Rafael Duque Estrada and Mario Fabrizio Polinelli
Established: 1990

Track record: Highly specialized boutique law firm that boasts an impressive track record handling complex cases related to economic and corporate criminal law. Routinely advises key players from the oil & gas and construction sectors, and has actively participated in significant nationwide investigations. Additionally retained for its proficiency in tax crimes, criminal compliance and cooperation agreements.

Team & differentiation: Headquartered in Rio de Janeiro, CEM Advogados boasts a team of nine skilled attorneys and is led by founder Carlos Eduardo Machado, a legal luminary with over three decades of experience in the market. With a nationwide presence, the firm serves clients across key states in Brazil, in addition to maintaining connections with offices in the United States, Argentina, Chile, Portugal, the United Kingdom, France, Switzerland and Italy.

**CFC ADVOCACIA CRIMINAL:
DISTINGUISHED WHITE-COLLAR CRIME BOUTIQUE**



Cláudio Figueiredo Costa

Key figure(s): Cláudio Figueiredo Costa and Raphael Gaudio
Established: 2017

Track record: Distinguished white-collar crime boutique actively engaged in some of Brazil's most significant criminal cases. Frequently retained by prominent clients in the construction, financial services, and insurance sectors for its proficiency handling a broad spectrum of criminal matters, including white-collar crime, administrative and environmental crimes, criminal compliance, and plea bargain mandates.

Team & differentiation: Based out of Rio de Janeiro, CFC Advogados boasts a team of seven highly specialized attorneys led by seasoned founding partner Cláudio Figueiredo Costa, who has over 28 years' experience in the criminal law market. The firm recently welcomed partner Maria Clara Herkenhoff, reinforcing its commitment to excellence in legal services. Recognized for its consultancy and litigation expertise.

**DOTTI ADVOGADOS:
TRAILBLAZING CRIMINAL BOUTIQUE**



Alexandre Knopfholz

Key figure(s): Alexandre Knopfholz and Gustavo Britta Scandelari
Established: 1961

Track record: Highly recommended criminal law boutique frequently retained by heavy hitters from the oil & gas, financial services and engineering markets for its excellence providing preventive and litigious services. Well-equipped to counsel on sophisticated cases at state and federal levels that involve environmental, tax and economic crimes. Singled out for its proficient representation of victims of crime.

Team & differentiation: Founded in 1961 in Curitiba by the late professor René Dotti, Dotti Advogados has an additional branch office in Brasília and is spearheaded by well-known partners Alexandre Knopfholz and Gustavo Scandelari. The firm currently has six partners and eight associates geared towards white-collar crime matters. Additionally retained for its unfair competition and bankruptcy crime expertise.

**IOKOI ADVOGADOS:
PREMIER WHITE-COLLAR CRIME LAW FIRM**



Pedro Ivo Gricoli Iokoi

Key figure(s): Pedro Ivo Gricoli Iokoi, Bruno Paiva, Adriano Scalzaretto and Caio Nogueira Domingues da Fonseca
Established: 2006

Track record: Esteemed criminal law firm distinguished for its impressive track record advising major national and international corporations in corporate and economic crime, bribery, embezzlement, fraud prevention, tax evasion and money laundering mandates. Additionally noted for its proficiency on civil litigation, product liability and environmental crime cases. Its impressive client portfolio includes the likes of PagSeguro, CNH Industrial and Olam.

Team & differentiation: São Paulo-based Iokoi Advogados currently has 35 skilled attorneys all geared towards the full myriad of white-collar crime matters. Founding partner Pedro Iokoi is widely recognized as a prominent figure in the sector, boasting over two decades of experience in the field. Of late, the firm has increased its presence in the cryptocurrency, sports betting and gambling markets.



METHODOLOGY

The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of partners
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
- Recent team expansions that have proved demonstrably successful

In the course of our research, we gather detailed information from diverse sources:

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

ANTITRUST INVESTIGATIONS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 BMA - Barbosa, Müssnich, Aragão	Barbara Rosenberg, José Inacio Ferraz de Almeida Prado Filho, Bernardo Cascão
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	Lauro Celidonio Neto, Marcio Soares, Michelle Machado
2 Caminati Bueno Advogados	Eduardo Caminati, Marcio Bueno, Luiz Fernando Coimbra
Pereira Neto Macedo Rocco Advogados	Caio Mario da Silva Pereira Neto, Daniel Douek, Ricardo Ferreira Pastore
TozziniFreire Advogados	Marcelo Calliari, Guilherme Ribas, Marcel Medon Santos
EXCELLENT	
Demarest Advogados	Bruno Drago, Daniel Andreoli
Grinberg Cordovil Advogados	Mauro Grinberg, Leonor Cordovil, Karen Ruback
Machado Meyer Advogados	Tito Amaral de Andrade, Maria Eugênia Novis
Lefosse Advogados	José Carlos Berardo, Juliana Daniel, Paola Pugliese
Pinheiro Neto Advogados	Cristianne Zarzur, José Alexandre Buaiz Neto, Renê Medrado
Tauil & Chequer Advogados	Adriana Giannini, Francisco Todorov, Lorena Nisiyama
HIGHLY RECOMMENDED	
Advocacia José Del Chiaro	Ademir Antonio Pereira Júnior, José Del Chiaro
Brolio Gonçalves Advogados - BGA	Priscila Brolio Gonçalves, Mariana Villela
Cescon, Barriau, Flesch & Barreto Advogados	Joyce Midori Honda, Ricardo Lara Gaillard, Luciano Inácio de Souza
Levy & Salomão Advogados	Ana Paula Martinez, Bolívar Moura Rocha, Mariana Tavares de Araujo
Marco Verissimo Advogados	Marco Paulo Verissimo, Ana Carolina Lopes de Carvalho
Magalhães e Dias Advocacia	Carlos Francisco de Magalhães, Gabriel Nogueira Dias, Raquel Cândido
VMCA - Vinicius Marques de Carvalho Advogados	Ticiano Lima, Marcela Mattiuzzo, Anna Binotto
RECOMMENDED	
Ana Frazão Advogados	Ana Frazão, Angelo Prata de Carvalho
Lobo de Rizzo Advogados	Sérgio Varela Bruna, Natalia S. Pinheiro da Silveira
Marchini Botelho Caselta Advogados	Aurélio Marchini Santos, Ricardo Botelho, Daniel Caselta
Mudrovitsch Advogados	Victor Rufino
Sampaio Ferraz Advogados	Tércio Sampaio Ferraz Junior
Trench Rossi Watanabe	Paulo Casagrande, Francisco Niclós Negrão, Tulio Freitas do Egito Coelho
VALUABLE PRACTICE	
Advocacia Olavo Chinaglia	Olavo Chinaglia
BRZ Advogados	Pedro Zanotta
Cascione Advogados	Denise Junqueira
IWRFCF - Inglez, Werneck, Ramos, Cury e Françolin Advogados	Ricardo Inglez de Souza
L.O. Baptista Advogados	Patricia Agra Araujo
Maranhão e Menezes	Juliano Maranhão
Mello Torres Advogados	Fabricio A. Cardim de Almeida
Vilanova Advocacia	Polyanna Vilanova



INSURANCE & REINSURANCE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Demarest Advogados	Márcia Cicarelli, Camila Prado, André Alarcon
Ernesto Tzirulnik Advocacia	Ernesto Tzirulnik, Paulo Luiz de Toledo Piza, Gustavo Palheiro Mendes de Almeida, Inaê Siqueira de Oliveira, Luca d'Arce Giannotti, Amanda Visoto de Matos
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	Marcelo Mansur Haddad, Camila Calais
EXCELLENT	
CAR - Costa, Albino E Rocha Sociedade de Advogados	Julio Costa, Fernando Albino, Dinir Salvador Rios da Rocha
Chalfin, Goldberg & Vainboim Advogados Associados	Ilan Goldberg, Thiago Junqueira, Renato Chalfin
Raphael Miranda Advogados	Raphael Miranda, Pedro Ivo Silva Mello, Antonio Pedro Raposo
HIGHLY RECOMMENDED	
Santos Bevilaqua Advogados	Ana Paula Costa, Daniela Matos, João Marcelo Carvalho
Sergio Bermudes Advogados	Marcio Vieira Souto Costa Ferreira, Guilherme Valdetaro Mathias, Carolina Cardoso Francisco
RECOMMENDED	
1 Campos Mello Advogados	Marcella Hill, Jaqueline Suryan
F. Torres Advogados	Fábio Torres, Marcelo Lopes, Raul Teixeira
Machado Meyer Advogados	Cassio Gama Amaral, Thomaz del Castillo Barroso Kastrop, Eduardo Castro
Pellon & Associados Advocacia	Luís Felipe Pellon, Sergio Ruy Barroso de Mello
Pinheiro Neto Advogados	Diógenes Mendes Gonçalves Neto, Bruno Balduccini, Fernando Mirandez Del Nero Gomes
RPZ Advogados	Dennys Zimmermann, Felipe Reis, Felipe Rosa
Schalch Sociedade de Advogados	Débora Schalch, João Paulo Balthazar Leite, Tatiana Algadoal Rosa
Tavares Advogados	André Tavares, Daniel Chacur de Miranda, Vanessa Matos
2	
/asbz	Pedro Guilherme G. de Souza
Pimentel e Associados Advogados	Adilson José Campoy, Marcio Malfatti
Poletto & Possamai	Gladimir Poletto
Mello Torres Advogados	Roberto Panucci
Queiroz Cavalcanti Advocacia	Carlos Harten, Leonardo Cocentino, Bruno Novaes B. Cavalcanti
TozziniFreire	Bárbara Bassani, Márcio Mello Baptista

ELECTORAL LAW

Best Law Firms

Firms are ordered alphabetically

MAPPING

A. Gonzaga Advogados	Admar Gonzaga Neto, Marcello Dias de Paula
Advocacia Velloso	Carlos Mário da Silva Velloso
Barbosa e Dias Advogados Associados	Joelson Dias
BGA - Bonini Guedes Advocacia	Gustavo Bonini Guedes
Bucchianeri Advocacia	Maria Claudia Bucchianelli
Carneiros Advogados	Rafael Araripe Carneiro
Diogo Rais Consultoria Juridica	Diogo Rais
Eduardo Antonio Lucho Ferrão Advogados Associados	José Rolenberg
FRN Ferraro, Rocha e Novaes Advogados	Angelo Longo Ferraro, Miguel Filipe Pimentel Novaes, Sthefani Lara R. Rocha
Gabriela Rollemberg Advocacia	Gabriela Rollemberg
Joel Bueno Advogados Associados	Emma Roberta Bueno
Kufa Advocacia	Karina Kufa
Lacombe e Neves da Silva Advogados Associados	Henrique Neves da Silva
Lira Soares Sociedade de Advogados	Adriano Soares da Costa
Maimoni Advogados Associados	André Maimone
Mattos Filho	Fernando Dantas Motta Neustein, Thiago Luís Sombra, Rogério Fernando Taffarello
Neisser & Bernardelli Advocacia	Fernando Neisser
TozziniFreire Advogados	Patrícia Helena Marta Martins, Bruna Borghi Tomé, Sofia Kilmar
Vernalha e Pereira Advogados	Luiz Fernando Casagrande Pereira
Vieira de Carvalho Advogados Associados	Tarcisio Vieira de Carvalho Neto, Eduardo Augusto Vieira de Carvalho
Walber Agra Advogados Associados	Walber Agra



COMPLIANCE

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Deloitte	Alex Borges, Edson Cedraz
EY	Marina Mantoan, Marina Rocha Milazzotto da Costa, Marlon Jabbur
KPMG	Emerson Melo, Carolina Paulino
Protiviti	Jefferson Kiyohara, Yaniv Chor
PwC	Fabio Cajazeira, Luiz Ponzoni
EXCELLENT	
Alvarez & Marsal	Luis de Lucio
Compliance Total	Wagner Giovanini, Marcelo Borowski Gomes
Grant Thornton	Vitor Pedrozo
Mazars	Rodrigo Viñau, Carolina Nobrega, Claudio Peixoto
HIGHLY RECOMMENDED	
Conformità	Lourenço Tosetto
GRC Solutions	Mariana Ortiz, Élcio Benevides
Veritaz	Letícia Sugai
RECOMMENDED	
BDO	Andre Nogueira
Hect	Geovane Martins, Flávia Melo
Kroll	Fernanda Barroso, Enéas Moreira, Diego Pio
Missão Compliance	Luciano Malara, Paula Naumovs Braga
MK Consultoria	Yoshiharu Endo, Paulo César Sacramento, Gilson Oliveira Marques
PFM Associados	Paulo Fernando Melo
PP&C Auditores Independentes	Marcos Rodrigues

FORENSICS & COMPLEX INVESTIGATIONS

Best Litigation Support & Expert Witnesses

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
EY Brasil	Marlon Jabbur, Cesar Atilio
KPMG Brasil	Emerson Melo, Carolina Paulino
EXCELLENT	
Control Risks	Christian Perlingiere, Rodrigo Russo, José Ricardo Bevilacqua, Eduardo Ibrahim
Grant Thornton	Vitor Pedrozo, Honazi Farias
Kroll	Fernanda Barroso, Enéas Moreira, Diego Pio
Protiviti	Daniela Aggio, Rodrigo Pacheco, Bernardo Santangelo
PwC Brasil	Leonardo Lopes, Francisco Macedo
HIGHLY RECOMMENDED	
Alvarez & Marsal	Eduardo Magalhães
Charles River Associates	Cynthia Catlett
Deloitte Brasil	Paulo Renato Silva, Fernando Yamashita, Renato Vigati
Epiq Global	Bruno Massard, Scott Berger
FTI Consulting	Antonia Gesteira, Juliana Palma, Antonio Meca
RECOMMENDED	
BDO Brasil	Carlos Dias
KYD360	Steven Neuman
LtaHub Enforcement	Edson Taro Nakajim
PP&C Auditores Independentes	Marcos Rodrigues
StoneTurn	Patricia Latorre

PROTIVITI: TOP-DRAWER INVESTIGATIONS FIRM



Daniela Aggio

Key figure(s): Daniela Aggio, Rodrigo Pacheco, Bernardo Santangelo and Luis Fernando Barbosa
Established: 2002

Track record: A high-level investigations company, present in 25 countries with 85 offices and operating in Brazil since 2015. It leads projects in sectors such as retail, logistics, finance and healthcare, offering services that include fraud interviews, anticorruption consultancy, harassment investigations, internal training, and labor security verification. Regularly collaborates with major full-service law firms in Brazil and companies in both the public and private sectors.

Team & differentiation: The investigative team at ICTS Protiviti comprises over 120 highly qualified professionals specializing in technology, accounting, due diligence, and cybersecurity. The company can also rely on the expertise of its denouncement channel department, which consists of 100 professionals, representing nearly 400 clients.

CONTROL RISKS: EXPERTS IN CRISIS MANAGEMENT



Geert Aalbers

Key figure(s): Geert Aalbers and Christian Perlingiere
Established: 1975

Track record: Renowned for its comprehensive expertise in risk and crisis management, Control Risks is a global consultancy specializing in fostering secure, compliant, and resilient organizations worldwide. The firm combines experience, knowledge, and extensive reach to guide organizations towards success. Control Risks offers a diverse portfolio of services, including security risk management, organizational resilience, cybersecurity, and digital risk management.

Team & differentiation: With over 18 years of market experience, Control Risks' global team is made up of over 60 highly skilled professionals committed to proactively seeking solutions and overcoming potential barriers to clients' strategic objectives through close collaboration. Their collective multidisciplinary expertise enables the firm to deliver optimal results by leveraging diverse skill sets and experiences.



CRISIS COMMUNICATION

Best Communication Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
BCW Group	Rosa Vanzella, Simone Iwasso
FSB	Raphael Vaz Teixeira, Betina Bernardes, Paula Alfice Dubois
Grupo In Press	Kiki Moretti, Roberta Machado, Alexandre Freeland
Ideal	Ricardo Cesar, Tatiana Americano, Fernando Casagrandi, Paula Nadal
EXCELLENT	
2PRÓ Comunicação	Myrian Vallone, Carolina Mendes, Giuliana Vallone
Brunswick Group	Roberta Lippi, Thomas Kamm, Deborah Castro
Edelman Brasil	Ana Julião, Marcília Ursini, Natalia Martinez
FTI Consulting	Adriana Prado
HIGHLY RECOMMENDED	
CDI Comunicação	Antonio Salvador, Soraia Brito, Anaísa Silva
Danthi	Hélio Sussekind, Carla De Azevedo
Ketchum	Caio Bamberg, Reinaldo Quinto
LETS Marketing	Willian Fernandes
Néctar Comunicação Corporativa	Marcelo Aguiar, Renata Gomes Justi, Vera Imakuma
ViaNews	Pedro Cadina
RECOMMENDED	
Approach	Germana Costa Moura, Tatiana Coura
Control Risks	Matthew Hinton, Geert Aalbers
G&A Comunicação Corporativa	Lais Guarizzi
Jeffrey Group	Patrícia Ávila
Talquimy	Ronald Mincheff, Leticia Lyra
Tamer Comunicação	Sérgio Tamer, Geysel Alencar
VALUABLE PRACTICE	
Caravelas Comunicação	Otávio Cabral
LLYC - Llorente y Cuenca	Thyago Mathias
RPMA	Augusto Pinto, Claudia Rondon

IDEAL: GLOBAL COMMUNICATIONS AGENCY



Ricardo Cesar

Key figure(s): Ricardo Cesar, Paula Nadal, Fernando Casagrandi, Tatiana Americano and Mauricio Somera
Established: 2007

Track record: Ideal is a global communication and public relations agency, driven by technology and the digital realm. Founded in 2007 and part of the WPP Group since 2015, the company, a subsidiary of Hill & Knowlton Strategies, operates in Brazil, Mexico, the United States and Europe.

Team & differentiation: The agency currently boasts a team of 250 professionals spread across Brazil, Mexico, and the United States, catering to 60 clients in the fields of technology, finance, services, industry, entertainment, and food and beverages. The team focuses on technology and digital transformation and providing brands with agile and integrated communication and reputational protection programs.

DANTHI: COMMUNICATION STRATEGISTS



Hélio Sussekind

Key figure(s): Hélio Sussekind
Established: 2010

Track record: Danthi Comunicações is dedicated to amplifying the voices of its clients, effectively reaching their target audience, press and partners across both online and offline platforms. Over the years, Danthi has evolved into a stalwart in the communication landscape, boasting a portfolio of approximately 130 clients spanning diverse industries, both domestically and internationally.

Team & differentiation: Established in Rio de Janeiro and São Paulo, Danthi is committed to cultivating successful partnerships rooted in trust. The agency specializes in a spectrum of services, including press relations, digital communications, crisis management, strategic planning, and media training. Danthi's dedication to providing comprehensive communication solutions tailored to the needs of each client has solidified its reputation in the industry.

RISK MANAGEMENT

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Control Risks	Geert Aalbers, Christian Perlingiere, Rodrigo Russo, Roberto Wong
Deloitte Brasil	Alex Borges
EY Brasil	Rui Cabral, Denise G.
KPMG Brasil	Diogo Dias, Fernando Lage, Thais Mendonça
PWC Brasil	Hercules Maimone, Adriano Vargas, Francisco Macedo
EXCELLENT	
Grant Thornton	Adriana Ribeiro Marques Moura
HIGHLY RECOMMENDED	
Protiviti	Daniela Coelho
Kroll	Enéas Moreira, Fernanda Barroso Carneiro
RECOMMENDED	
1 Alvarez & Marsal	Luis de Lucio, Rafael Couri
KYD360	Steven Neuman
PP&C	Marcos Rodrigues
StoneTurn Brasil	Patricia Latorre
2 BDO Brasil	Toni Hebert
Eurasia Group	Silvio Cascione
FTI	Antonio Gesteira

CHILE

STRATEGIC COMMUNICATION & CRISIS MANAGEMENT

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
Azerta	Victoria Burr, Daniela Lipari
Etcheberry Keller	María Elena Etcheberry, Nicole Keller
Extend	Felipe del Solar
Feedback	Martín Rodríguez Sickert
Imaginacion	Claudia Miralles Abarca
Llorente Y Cuenca	Juan Cristóbal Portales
Nexos	Soledad Altamirano
Paréntesis Estrategia	Felipe Venegas, Camila Pradenas
Perceptiva	Manuel Cereda
Strategika	Paul Venturino
Tironi	Eugenio Tironi
Via Central	Gonzalo Gómez, María Irene Chadwick
HIGHLY RECOMMENDED	
Audentia	Christian Fuenzalida, Ian Badiola
Cimagen Comunicaciones	Inés Chocano, Alicia Correa
Consulting	Blanca Bulnes
Consiglieri	Claudio Ramirez
Dolce	Gloria Stanley, Paula Valenzuela, Macarena San Martin
Feedcom	Felipe Risopatrón, Gabriel Sanhueza
Headline	Ana María Matulic
Iman Comunicación	José Miguel Izquierdo
Kom	Eugenio Ravinet, Freddy Ponce
Parla	Sebastián Jordana, Francisco Derosas, Rodrigo Frey
Puerto C	Christian Von Der Forst
Zeta Comunicaciones	Carola Zuñiga

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bofill Escobar Silva Abogados	Jorge Bofill, César Ramos
Bascuñan Barra Awad Contreras Schürmann Abogados	Marcos Contreras, Miguel Schürmann, Alejandro Awad, José Pedro Silva, Antonio Bascuñan
López Escobar Del Río	Julián López, José Ignacio Escobar Opazo
EXCELLENT	
Acosta & Cía	Juan Domingo Acosta
Albagli Zaliasnik	Gabriel Zaliasnik
Dal Pozzo Medina Abogados	Sebastián Dal Pozzo, Gonzalo Medina
Harasic/ Barros Abogados	Davor Harasic Yaksic, Ivan Harasic Cerri, Natalia Barros Daher
Ortiz & Compañía	Luis Ortiz Quiroga
Balmaceda Cox & Piña Abogados	Matías Balmaceda Mahns, Francisco Cox Vial, Juan Ignacio Piña Rochefort, Guillermo Cantin, Mariella Pirozzi
HIGHLY RECOMMENDED	
1 Balbontin Linazasoro & Cia	Carlos Balbontín
Colombara Estrategia Legal	Ciro Colombara, Aldo Diaz, Héctor Hernández
Contreras Velozo	Francisco Velozo, Natalia Diuana
Giroux Vial Abogados	Christophe Giroux, Salvador Vial
Insunza Abogados	Matías Insunza Tagle
Olivares Rodríguez & Cía	Ernesto Olivares
Rivera Bunger Barahona Bonacic Abogados	Hugo Rivera Villalobos
2 Hermosilla y Compañía Abogados	Juan Pablo Hermosilla
Kehr Abuid Abogados	Omar Abuid Abusleme
Merino & Cía	Eugenio Merino
RECOMMENDED	
1 Alarcón-Araya Abogados	Humberto Alarcón, Álvaro Araya
Cisternas Y Cía Abogados	Gonzalo Cisternas
Estudio Navarro	Catalina Navarro, Carlos Vernaza
Hadwa Vargas Taller Juridico	Marcelo Hadwa, Tatiana Vargas
Lembeye Abogados	Daniel Praetorius
Montero, Silva & Valdés Abogados	Darío Silva
Quintana Ried Flores	Rodrigo Quintana, Camila Flores, Ignacio Ried
Vial & Asociados	Paula Vial Reynal
2 Bartucevic Piergentili	Rodrigo Piergentili, Pelayo Vial
Bustos Gomez Abogados	Andrés Bustos Díaz
Cariola Diez Pérez-Cotapos	Jorge Boldt
Chahuán Letelier Lledó	Guillermo Chahuán
Cortés & Rodríguez Estudio de Abogados	Carlos Cortés
Espinoza & Heskia Abogados	Alejandro Espinoza, Joanna Heskia, Ignacio Sotomayor Uribe
HD Legal	Carlos Frías, Rebeca Zamora
VALUABLE PRACTICE	
Barruel Y Borzutzky Abogados	Felipe Barruel Labarca, Susana Borzutzky Klaber
Briones Sánchez Santelices Abogados	Fernando Santelices Ariztia, Ramón Briones Montaldo, Nicolás Sánchez López, Sebastián Sánchez López
Carey	Gonzalo Fernández
Donoso / Bonillarenas Abogados	Samuel Donoso
Etcheberry, García, Bragado y Compañía	Alfredo Etcheberry
Morales & Besa	Gonzalo Cordero
MTZ Legal	Rufino Martínez Serrano, Antonieta Palacios
Parraguez Marín & del Río	Gustavo Parraguez
Reymond Abogados	Alfonso Reymond Villegas, Bernardo Rosenberg



CHILE

Analysis

INSUNZA ABOGADOS: STRATEGIC WHITE-COLLAR CRIME ADVISORS



Matías Insunza Tagle

Key figure(s): Matías Insunza Tagle
Established: 2011

Track record: Insunza Abogados is dedicated to advising its clients in highly complex legal matters, designing and implementing procedural strategies to resolve conflicts through out-of-court negotiations and/or litigation before the courts of justice. His practice focuses on criminal defense and accusations, reports on procedural law and economic criminal law.

Team & differentiation: The team focuses on the resolution of criminal litigation, taking on highly complex cases related to fraud, cybercrime, bankruptcy and quasi-delinquency, applying comprehensive legal strategies to each of them. Matías Insunza Tagle is a specialist when it comes to designing and implementing procedural strategies and complex conflict resolution gameplans.

BUSTOS GOMEZ ABOGADOS: TOP-NOTCH CRIMINAL LAW FIRM



Andrés Bustos

Key figure(s): Andrés Bustos
Established: 2017

Track record: Boutique firm BG Abogados specializes in advising on criminal matters, via a team that's committed to delivering excellent work with a personal touch. The firm advises both natural and legal persons and actively participates in criminal procedure reform trials in Chile. It stands out for the quality of its advice on economic and sexual crimes.

Team & differentiation: The team acts for companies as defendant or plaintiff in matters such as computer crime, unfair administration, fraud, forgery of private instruments and misappropriation. Andrés Bustos, who leads the criminal law practice, specializes in white-collar crime. He writes a popular column in the local legal press and his opinions are regularly sought by the media.

CISTERNAS Y CÍA ABOGADOS: CONFLICT PREVENTION AND RESOLUTION EXPERTS



Gonzalo Cisternas

Key figure(s): Gonzalo Cisternas, Juan Pablo Lorenzini and Katherine Hyde
Established: 2000

Track record: The firm provides high-quality dispute-resolution advice, including on civil, commercial, administrative and criminal litigation, anticipating situations as litigation develops and proposing solutions in accordance with the interests of the client, within the framework of the applicable law and the jurisprudence of the higher courts.

Team & differentiation: The team tailors conflict resolution models and their administration and negotiation to the specific business activities of the client. Gonzalo Cisternas has experience in negotiations and litigation in economic and commercial matters, including national and international arbitration. The firm is a member of the Chilean Institute of Rational Business Administration and the Chilean Association of Entrepreneurs.

KEHR ABUID ABOGADOS: THRIVING WHITE-COLLAR CRIME BOUTIQUE



Omar Abuid

Key figure(s): Omar Abuid, Octavio Kehr and Juan César Kehr
Established: 2020

Track record: The firm offers corporate and individual representation in criminal law, specializing in economic crime and criminal compliance. It represents clients in and out of court, both as lawyers to the plaintiff and private criminal lawyers. Clients come from a variety of sectors: financial; real estate; healthcare; construction; entrepreneurs; public officials, among others.

Team & differentiation: The office's criminal team is led by partner Omar Andrés Abuid Abusleme, who has extensive prior experience as a public criminal defender in high-profile cases, as well as in private practice. The team has a strong track record in investigations, complex public and private litigation and negotiation in complex cases in various sectors.

OLIVARES RODRÍGUEZ & CÍA: ELECTRICITY INDUSTRY EXPERTS



Ernesto Olivares

Key figure(s): Ernesto Olivares
Established: 2011

Track record: The firm's main focus is on white-collar crime and related offences. Since 2015, it has been representing and advising companies in the electricity sector in a host of matters, including forest fires, where the criminal liability of an electricity company is pursued, (cases often involving millions of dollars in reparations), or in matters of a more economic-criminal nature.

Team & differentiation: The team's experience includes identifying risks and proposing reasonable and effective measures in legal reports and dispute resolution. Ernesto Olivares focuses his practice on economic crimes, representing civil servants and all those engaged within the framework of a business activity, as well as on civil liability and contentious-administrative sanctioning.



METHODOLOGY

The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of partners
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
- Recent team expansions that have proved demonstrably successful

In the course of our research, we gather detailed information from diverse sources:

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.



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INSURANCE LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Acuña & Compañía Abogados	Alejandro Acuña
Carey	Ricardo Reveco, Gonzalo Fernández, Juan Carlos Riesco, Aldo Molinari, Matías Vergara, Marcos Ríos, Pablo Iacobelli
Ríos Abogados	Roberto Ríos Ossa
Sahurie & Asociados	Emilio Sahurie Luer
EXCELLENT	
1 Clyde & Co. Chile	Felipe Hoetz
Gutiérrez, Waugh, Jimeno & Asenjo Abogados	Cristóbal Jimeno, Pedro Pablo Gutiérrez Philippi
Ortúzar Vergara & Boetsch Abogados	Cristián Boetsch, Benjamin Morales
2	
Contreras & Cía	Oswaldo Contreras Strauch, Oswaldo Contreras Buzeta, José Manuel Madero
Dac Beachcroft	Andrés Amunategui
Estudio Carvallo	Francisca Román, Manuel Carvallo
Molina Ríos	Carlos Molina, Felipe Correa, Rachid Ruiz
Pumpin, Dorfman, Nasser & Díaz	Marcelo Nasser, Mauricio Dorfman, Ignacio Díaz, Gabriel Pumpin
Vergara Fernandez Costa & Claro Abogados	Gloria Claro
HIGHLY RECOMMENDED	
Garrigues Chile	Mónica Van Der Schraft Greve
Infante Valenzuela Molina Abogados	José Miguel Infante, Federico Allendes
Kennedys	Gian Lorenzini
Ovalle & Bulnes	Esteban Ovalle, José Tomás Bulnes, Oscar Lihn
Peralta Sandoval Llaneza Gutiérrez Abogados	Luis Sandoval, Ricardo Peralta, Aurora Llaneza, José Antonio Gutiérrez
Prieto Abogados	Patricio Prieto, Fernando Samaniego
Seguros Lex	Sergio Arellano
Yrarrázaval Ruiz-Tagle Ovalle Salas & Vial	Gerardo Ovalle, Aníbal Vial, Fernando Salas
RECOMMENDED	
Dentons Larrain Rencoret	Marcelo Alarcón, José Miguel López
Gazmuri & Cía	Francisco Gazmuri
Portha Abogados & Consultores	Rodrigo Sapag

COMPLIANCE & FRAUD

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Albagli Zaliasnik	Rodrigo Albagli, Francisca Fanzani
Balmaceda Cox & Piña Abogados	Antonia Bernales, Iván Millán, Matías Balmaceda Mahns
Carey	Guillermo Acuña, Pablo Albertz
EXCELLENT	
Cariola Diez Pérez-Cotapos	Jorge Boldt
CMS Carey & Allende	Rodrigo Campero
Colombara Estrategia Legal	Ciro Colombara, Francisco Braun
Contreras Velozo	Francisco Velozo, Cristian Defeudis
DLA Piper Chile	Mauricio Halpern
HD Legal	Rebeca Zamora, Carlos Frías
Ortiz & Compañía	Luis Ortiz Quiroga
HIGHLY RECOMMENDED	
Alessandri	Santiago Ortuzar
Barros & Errázuriz	Javier Díaz, Cristián Barros
Flores Acevedo Abogados	José Miguel Flores
Jara Del Favero	Alvaro Caviedes, Macarena Naranjo
Morales & Besa	María José Henríquez, Gonzalo Cordero
Urenda Rencoret Orrego & Dörr	Nicholas Mocarquer, Alberto Rencoret, Ignacio Urrutia, Rafael Rencoret
RECOMMENDED	
Aninat Abogados	Óscar Gárate, Cristián Reyes, Lucas del Villar, Martin Mois
Bofill Mir Abogados	Andrea Abascal
Eluchans Abogados	Edmundo Eluchans Aninat, Carlos Ossandon
Estudio Navarro Abogados	Catalina Navarro, Carlos Vernaza
KPMG Auditores Consultores	Andrés Martínez Jiménez
Prieto Abogados	José Andrés Pascual
SLBZ Abogados	Enrique Vergara, Nicolás Prado

COMPETITION LAW COMPLIANCE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Ferrada Nehme	Nicole Nehme
Pellegrini & Rencoret	Julio Pellegrini, Pedro Rencoret, Diego Ramos
EXCELLENT	
Bofill Escobar Silva Abogados	Vanessa Facuse
Cariola Diez Pérez-Cotapos	Juan Cristóbal Gumucio
Jana & Gil Dispute Resolution	Rodrigo Gil
Ortúzar Vergara & Boetsch Abogados	Juan Sebastián Valdes, Nicolás Vergara, Álvaro Ortúzar
Prieto Abogados	Benjamín Grebe, Andrea Von Chrismar
HIGHLY RECOMMENDED	
Alvarez Abogados	Alejandro Alvarez
Contreras Velozo	Javier Velozo
DLA Piper Chile	Felipe Bahamondez, Sofia O'Ryan
Estudio Lewin Abogados	Nicolás Lewin
Guerrero Olivos	Pedro Pellegrini
Morales & Besa	María José Henríquez

COLOMBIA

COMPLIANCE & FRAUD

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
CMS Rodríguez-Azuero	Jacques Simhon, Daniel Rodríguez
Diaz Reus & Targ	Marcela Blanco, Michael Diaz
Fabio Humar Abogados	Fabio Humar, Sandra Ramón
EXCELLENT	
Olartemoure	Catalina Jiménez
Philippi Prietocarrizosa Ferrero DU & Uría	Pamela Alarcón
Posse Herrera Ruiz	Oscar Tutasaura
HIGHLY RECOMMENDED	
Brigard Urrutia	Carlos Urrutia, Ricardo Forero
Deloitte Legal	Alejandro Mejía, Freddy Navarrete
Mestre Mendieta Penalistas	José Fernando Mestre, Nadia Carolina Mendieta
Sintura Martínez	Francisco Sintura Varela, Wilson Martínez
RECOMMENDED	
Baker McKenzie	María Carolina Pardo Cuéllar
DLA Piper Martínez Beltrán	María Claudia Martínez
Gómez-Pinzón	Adriana Bueno
Muñoz Abogados	Diego Muñoz, Guillermo Navarro

INSURANCE LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
DAC Beachcroft	Camila de La Torre, Juan Diego Arango
Salazar Pardo & Jaramillo	Carlos Ignacio Jaramillo
Vélez Gutiérrez Abogados	Armando Gutiérrez
EXCELLENT	
Botero Salazar Tobón Abogados	Bernardo Salazar, Luis Felipe Botero Aristizábal
DLA Piper Martínez Beltrán	Camilo Martínez Beltrán, José Miguel Mendoza, Sergio Rojas
Kennedys	Monica Tocarruncho, Mauricio Carvajal
Medina Abogados	Héctor Mauricio Medina Casas, Germán Andrés Cajamarca Castro
Tamayo Jaramillo & Asociados	Francisco Javier Tamayo Jaramillo
Zúrek Gómez Abogados	María Isabel Zúrek
HIGHLY RECOMMENDED	
Brigard Urrutia	Irma Isabel Rivera
Diaz Granados & Abogados Consultores	Juan Manuel Diaz Granados
Garrigues Colombia	Alberto Acevedo
Gómez-Pinzón	Consuelo González
Posse Herrera Ruiz	Carolina Posada
RECOMMENDED	
Londoño & Arango Abogados	Maximiliano Londoño
OMP Abogados	Enrique Vergara
Pinilla González & Prieto	Carlos Felipe Pinilla, Oscar Martinez
Tobar & Romero Abogados	Jaime Tobar
Victor Gómez Enlace Legal	Víctor Gómez

DLA PIPER MARTÍNEZ BELTRAN: EXPERIENCED FULL-SERVICE FIRM



Camilo Martínez Beltrán

Key figure(s): Camilo Martínez Beltrán, José Miguel Mendoza and Sergio Rojas
Established: 1996

Track record: DLA Piper's arbitration practice is acclaimed for its global-market expertise. In Colombia, the specialist team has a wealth of expertise in international commercial arbitration and international investment arbitration. The firm also has an extensive litigation practice covering various sectors such as civil and commercial law, infrastructure and public procurement.

Team & differentiation: Managing partner Camilo Martínez heads the civil and commercial dispute resolution, and local and international arbitration practices. José Miguel Mendoza handles shareholder dispute resolution, corporate crisis management and D&O litigation. The knowledgeable and responsive team, spread across several locations, is well equipped to handle high-level international litigation.



WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
De La Espriella Lawyers	Daniel Peñarredonda, Karen Juris, Diana Bravo, Juan Sebastián Duque
Jaime Granados Peña & Asociados	Jaime Enrique Granados
Jaime Lombana & Abogados	Jaime Enrique Lombana
EXCELLENT	
Fabio Humar Abogados	Fabio Humar, Sandra Ramón
Francisco Sintura Varela Abogados Asociados	Francisco Sintura
Mestre Mendieta Penalistas	José Fernando Mestre, Nadia Carolina Mendieta
Prias Cadavid Abogados	Juan Carlos Prias
Riveros Barragán Consultores Legales	Juan David Riveros
HIGHLY RECOMMENDED	
1 CMS Rodriguez-Azuero	Jacques Simhon, Daniel Rodríguez
Diaz Reus & Targ	Michael Diaz, Marcela Blanco
2	
Deloitte Legal	Alejandro Mejía, Freddy Navarrete
Idrobo & Asociados	Said Idrobo
Jesús Yepes Abogados	Jesús Albeiro Yepes
Mauricio Pava Abogados	Mauricio Pava
Philippi Prietocarrizosa Ferrero DU & Uría	Juan Carlos Forero
Ricardo Calvete & Abogados Asociados	Ricardo Calvete Rangel
Sampedro & Torres	Camilo Sampedro
RECOMMENDED	
Brigard Urrutia	Carlos Urrutia, Ricardo Forero
Casas & Escobar Abogados	Samuel Escobar
Posse Herrera Ruiz	Oscar Tutasaura
Riveros Bazzani Abogados	Juan David Bazzani Montoya
Vargas & Vargas Abogados	Luis Fernando Vargas, Luis Francisco Vargas

DE LA ESPRIELLA LAWYERS: COMPREHENSIVE CRIMINAL-LAW SOLUTIONS



Daniel Peñarredonda

Key figure(s): Daniel Peñarredonda, Karen Juris, Diana Bravo and Juan Sebastian Duque
Established: 2002

Track record: De la Espriella is characterized by its success defending clients in some of the most complex and high-profile national and international criminal defense cases of recent years. Taking a multidisciplinary approach, the firm, which has offices in Bogotá, Barranquilla, Medellín and Miami, provides comprehensive legal solutions to individuals, as well as public and private entities.

Team & differentiation: Criminal law specialist Daniel Peñarredonda has extensive white-collar crime expertise, which is reflected in his analytical and highly developed approach to resolving criminal legal matters, making him a go to name for defending clients' interests in court. Over the years, the team has achieved a number of successes in high-profile cases, which has earned it a robust roster of clients in a wide range of sectors.

FABIO HUMAR ABOGADOS: WHITE-COLLAR-CRIME SPECIALISTS



Fabio Humar

Key figure(s): Fabio Humar, Sandra Ramón and Juan Camilo Casas
Established: 2009

Track record: The firm is dedicated to the defense and investigation of financial and white-collar crimes, representing a broad range of clients in in cases before different judicial authorities in Colombia. Expertly handling both litigation and compliance work, the firm currently advises more than 45 national and foreign companies on compliance matters.

Team & differentiation: Fabio Humar heads the firm's litigation and compliance departments. He has experience representing domestic and foreign clients before various authorities in criminal and administrative investigations. Sandra Ramón heads the litigation and compliance department. The compliance area is staffed by lawyers and white-collar crime experts who review cases and, if necessary, issue opinions and go to court.

FORENSICS & COMPLEX INVESTIGATIONS

Best Litigation Support Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Control Risks	Nicolas Letts
EY Colombia	Sandra Calderón
FTI Consulting	Michael Cullen, Pablo Amaya, Carolina Sánchez, Gustavo Morales
KPMG Colombia	Andrés Jiménez
Kroll	Pablo Iragorri
EXCELLENT	
1 Adalid	Endrick Dann Axel Díaz Ortega
CFS Investigaciones Estratégicas	Carlos Fernando Salazar
Deloitte Colombia	César Molano González
Global Project Strategy (GPS)	Carlos E. Sosa, Ricardo Abril, Bernardo Gamboa
PwC Colombia	Ana Milena Villarreal, Jorge Roperero
2 SAG Consulting	Mónica Vargas
RECOMMENDED	
BDO Colombia	Luis Enrique Sánchez Sánchez
DSA Russell Bedford	Didier Sánchez Reinoso
Ediligence	Bayron Prieto
Estudio Rivas	José Rivas
Global Forensic Auditing	Carlos Julio Cortés
Grant Thornton Colombia	Pedro Cruz Daza
Guidepost Solutions	Andrés Otero
Itrust Consulting	Andrés Sandoval
Key Risk & Compliance Consulting	Jenith Linares
Protiviti	Luis Manuel Pineda Monsalve
Ratsel Business Group	Juan David Benavides
RSM Colombia	Óscar A. Bobadilla

FTI CONSULTING: GLOBAL BUSINESS CONSULTING FIRM



Michael Cullen

Key figure(s): Michael Cullen, Carolina Sánchez and Pablo Amaya
Established: 2007

Track record: FTI consulting provides business advice to help organizations manage change, mitigate risk and resolve financial, legal, operational, political, regulatory, reputational and transactional conflicts. The Latin America investigations team has worked on many of the largest cases involving corruption, fraud, antitrust, money laundering, human rights and cybersecurity violations.

Team & differentiation: FTI Consulting's Colombia branch is home to a multidisciplinary team of over 60 professionals. Managing Director Michael Cullen has over 25 years' experience and specializes in complex cross-border investigations, settlements and litigation in the Latin American market. The team helps clients investigate, understand and resolve the many regulatory and operational challenges associated with operating in the region.

CFS INVESTIGACIONES ESTRATÉGICAS: EXCEPTIONAL RESEARCH EXPERTISE



Carlos Fernando Salazar

Key figure(s): Carlos Fernando Salazar
Established: 2008

Track record: The firm offers a wide array of investigative and forensic services thanks to its compliance, risk, accounting, financial, economic and IT skills. The team's combination of technical knowledge and legal expertise allows it to bring a number of strategic possibilities to any criminal defense, litigation or arbitration cases that materialize.

Team & differentiation: The firm's pool of experienced consultants includes lawyers, accountants, economists, administrators, engineers, architects, as well as technical experts in investigation, risk, compliance and forensic services, all equipped with the latest technology for analyzing physical and digital evidence, which has enabled the team to broaden its skills base and accumulate knowledge.

ECUADOR

COMPLIANCE & FRAUD

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Fexlaw	Francisco Estupiñan
EXCELLENT	
Ecija GPA	Gustavo Arrobo, Sebastián Valle, Karla Morales, Felipe González, Christian Espinosa
Pérez Bustamante & Ponce (PBH)	Rodrigo Jijón-Letort, Edgar Ulloa-Balladares, Ricardo Velasco
HIGHLY RECOMMENDED	
Dentons Paz Horowitz	Agustín Acosta, Bruce Horowitz
Robalino Law	Ernesto Velasco, Martin Gonzales
RECOMMENDED	
Compliance Ecuador	Cristina Jaramillo, Santiago Reyes
Gottifredi Pozo Abogados	Maria del Mar Peña, Fabian Pozo
Lexvalor Abogados	Margoth Chiriboga
MLP Penal & Compliance	María del Mar Gallegos, Laura Casal
Solines & Asociados	Santiago Solines
VALUABLE PRACTICE	
Bustamante Fabara	Daniel Castelo, María Rosa Fabara, Diego Ramírez, José Maria Bustamante
Corralrosales	Xavier Rosales
Noboa, Peña & Torres Abogados	Gonzalo Noboa, Patricio Peña, Juan José Hidalgo, Marcelo Torres Bejarano
POM Servicios Legales Integrales	Paul Ocaña
Rigori Legal Services & Compliance	Andrés Cabrera

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Grund Abogados	Pablo Encalada, Nicolas Salas
Molina Gallegos & Asociados	José Molina
Rodriguez & Company	Felipe Rodríguez, Gianina Naranjo
2 Fexlaw	
EXCELLENT	
Cabezas Wray & Albán	Ernesto Albán Ricaurte
Expertise Abogados	Lorena Grillo, Stephanie Moreta
MLP Penal & Compliance	María del Mar Gallegos, Laura Casal
HIGHLY RECOMMENDED	
Carrasco & Dominguez Abogados	Carlos Carrasco
CSG Abogados	Carlos Luis Sánchez Gaete
Guzmán Santoro Abogados	Juan Guzmán Santoro
RECOMMENDED	
Donoso & Donoso Abogados	Emiliano Donoso
Noboa, Peña & Torres Abogados	Juan José Hidalgo Huerta
POM Servicios Legales Integrales	Paúl Ocaña
Raza & Asociados	Stalin Raza Castañeda
Rigori Legal Services & Compliance	Andrés Cabrera, Martín Gangotena

CABEZAS WRAY & ALBÁN ABOGADOS: SPECIALIST ADVICE FOR CHALLENGING CASES



Ernesto Alban

Key figure(s): Ernesto Alban and Marisol Romero
Established: 2010

Track record: Led by attorneys recognized for their extensive expertise and exhaustive preparation, the firm handles major economic criminal-law cases. Its clients belong to diverse sectors such as energy, mining and oil. The firm also advises on national and international arbitration and judicial proceedings, and offers practical solutions to administrative matters.

Team & differentiation: CW&A Legal's team is recognized for its high level of preparation, broad experience and spotless integrity. Ernesto Albán is an arbitrator with the Quito Chamber of Commerce and the International Arbitration and Mediation Center, CIAM. He is singled out by peers as a potent lawyer and prestigious arbitrator who significantly contributes to the Ecuadorian market.

CSG ABOGADOS: DEEP COMMITMENT TO COMPREHENSIVE SERVICE



Carlos Luis Sánchez Gaete

Key figure(s): Alejandro Suárez Riera and Carlos Luis Sánchez Gaete
Established: 1965

Track record: CSG Abogados specializes in the resolution of highly complex conflicts related to public administration or involving extensive media coverage and a political element. The team also develops crisis management and risk prevention strategies for corporations. The firm provides advice on high-profile cases related to influence peddling, reputational crises, money laundering, among others.

Team & differentiation: Carlos Luis Sánchez Gaete has an impressive success rate in criminal and constitutional proceedings. Having held important positions in the public administration he has ample experience and deep knowledge of the Ecuadorian market and the needs of clients. A very active litigator in Guayaquil, his presence in legal networks is noteworthy.

PERU

COMPLIANCE & FRAUD

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Caro & Asociados	Carlos Caro Coria, Luis Miguel Reyna Alfaro, Luis Fernando Iberico Castañeda, Ana Cecilia Hurtado Huailla
CMS Grau	Carolina Cueva
Cortez Massa & Bello Abogados	Christian Bello, Jorge Massa, Luis Felipe Cortez
Estudio Ehecopar - Member of Baker McKenzie International	Teresa Tovar
Rebaza, Alcázar & De Las Casas	Augusto Loli, Héctor Gadea
EXCELLENT	
1 Benites Vargas & Ugaz Abogados	Liliana Calderón, Roberto Pereira
Hernández & Cia. Abogados	Gonzalo Del Rio, Alfredo Filomeno
Rodrigo Elías & Medrano Abogados	José Reaño, Fernando Molina, Jose Caro John
2 Barrios Fuentes Abogados	Doris Alvaro
Estudio Muñiz	Mauricio Olaya, Ian Paul Galarza
Payet, Rey, Cauvi, Pérez Abogados	Carlos Patron, José Cúneo, Juan Diego Ugaz, Francisco Ugaz
HIGHLY RECOMMENDED	
CPB Abogados	German Carrera Rey, Mario Pinatte, Pia Iparaguirre
DLA Piper Perú	Jose Marcelo Allemant, Danae Beteta
Ds Casahierro Abogados	José Matto, Emma Canchari
Miguel Mur Abogados	Erick Valderrama, Karina Quinde, Gina Pineda, Ximena Samamé
Torres y Torres Lara Abogados	Rafael Torres Morales
RECOMMENDED	
Estudio Olaechea	Diego Abeo Sabogal, Jessica Mercado, Carol Quiroz
GSA Legal	Shirley Cardenas, Ximena Schmiel, Valeria Arango
Philippi, Prietocarrizosa Ferrero DU & Uría	Daniel Ramos
Santiváñez Antúnez Abogados	Carlos Villafuerte Alva, Juan José Santiváñez Antúnez, Ronny Santillán, Mary Bohorquez
Silva Abogados	Fernando Silva La Rosa
Vargas Pareja Abogados & Consultores	Alberto Vargas Pareja, Lucianno Giorffino Remy, Vanesa De la Sota Torres
VALUABLE PRACTICE	
Baxel Consultores	Christian Chávez, Mario Drago
Bueno Lercari Consultores	Rosa Bueno de Lercari, Álvaro Pinasco Alzamora, Jesús Hernández Peña, Kametsa Romero
Estudio Gonzalez Salinas	Juan Carlos Gonzalez, Jose Herrera, Alejandra Ordaya

ESTUDIO GONZALEZ SALINAS: COMPLIANCE EXPERTS AT YOUR SERVICE



Juan Carlos Gonzalez Salinas

Key figure(s): Juan Carlos Gonzalez, Jose Herrera and Alejandra Ordaya
Established: 2020

Track record: Estudio Gonzalez Salinas assists leading national and international firms with implementing compliance systems. The firm's offer encompasses risk analysis, regulatory adherence, anti-corruption measures, training, and more. It has helped secure international compliance certifications for prominent companies such as China Tiejju Civil Engineering Group, China Railway Tunnel Group, Invertir Construcciones, and Mitsui Automotriz.

Team & differentiation: Comprising three expert compliance lawyers, led by Juan Carlos Gonzalez, the team possesses ISO 37001 certification, underscoring its dedication to combatting bribery and corruption. The team's approach involves personalized service, maintaining continuous communication with clients, and fostering enduring relationships built on trust and commitment.

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Benites Vargas & Ugaz Abogados	Luis Vargas, Carlos Samamé, José Ugaz, Roberto Pereira
Caro & Asociados	Carlos Caro Coria, Luis Miguel Reyna Alfaro, Luis Fernando Iberico Castañeda, Ana Cecilia Hurtado Huaila
Rebaza, Alcázar & De Las Casas	Augusto Loli, Héctor Gadea
Rodrigo Elías & Medrano Abogados	José Reaño, Renzo Carrasco, Jose Caro John
EXCELLENT	
1 Cortez Massa & Bello Abogados	Jorge Massa, Christian Bello, Luis Felipe Cortez
Hernández & Cia. Abogados	Gonzalo Del Rio
2	
Azabache Caracciolo Abogados	Cesar Azabache
DLA Piper Perú	Jose Marcelo Allemant, Danae Beteta, Marco Bustinza
Estudio Ore Guardia	Arsenio Oré Guardia
Miranda & Amado	Rafael Díaz, Jose Luis Velarde
Payet, Rey, Cauvi, Pérez Abogados	Francisco Ugaz, Juan Diego Ugaz
HIGHLY RECOMMENDED	
Estudio Linares Abogados	Augusto Linares M., Christian Linares, Arturo Libnares, Augusto Linares
Estudio Muñiz	Freddy Rojas Lopez, Ian Paul Galarza, Karin Fernandez, Nathaly Guerrero
Estudio Olaechea	Diego Abeo Sabogal
Estudio Ugaz Zegarra & Abogados Asociados	Fernando Ugaz Zegarra, Sandra Rojas Bonilla
Silva Abogados	Fernando Silva La Rosa, Jorge Moreno
Souza & Nakazaki	César Nakazaki
Valverde, Morales & Marticorena	Vanessa Valverde, Julio Morales, Hugo Marticorena
Yon Ruesta Sanchez Malago & Bassino	Roger Yon
RECOMMENDED	
CMS Grau	Luis Alberto Liñan, Romario Ramirez
Dentons	Claudio Cajina
Mendoza Malpartida & Asociados	Hugo Mendoza Malpartida
Philippi, Prietocarrizosa Ferrero DU & Uria	Daniel Ramos
Rodas & Asociados	Carlos Rodas
Santiváñez Antúnez Abogados	Juan José Santiváñez Antúnez, Diego Huaman Vargas, Ronny Santillán, Mary Bohorquez
Seminario Sayan Abogados	Gustavo Seminario, Julio Rodríguez
Torres y Torres Lara Abogados	Percy Huaroc



PERU

Analysis

SEMINARIO SAYÁN: MASTERS OF CRIMINAL LAW



Gustavo Seminario

Key figure(s): Gustavo Seminario
Established: 2014

Track record: Seminario Sayán stands out for its proficiency in criminal law, specializing in contingency planning, prevention and resolution of criminal conflicts, with a particular focus on white-collar crime and criminal procedures. Catering to clients across diverse sectors such as telecoms, banking and mining, the firm maintains a remarkable success rate of over 94% in its cases.

Team & differentiation: Comprising eight seasoned professionals, the team brings extensive expertise from private practice, the courts of justice, and the attorney general's office. As defense counsel, Gustavo Seminario has navigated high-stakes cases nationwide, representing prominent individuals and organizations. The team adopts a meticulous approach to client selection, guided by the principles of honesty, trustworthiness, loyalty and confidentiality.

ESTUDIO UGAZ ZEGARRA & ABOGADOS ASOCIADOS: SOUGHT-AFTER ADVISOR FOR HIGH-PROFILE CASES



Fernando Ugaz

Key figure(s): Fernando Ugaz and Sandra Rojas
Established: 2000

Track record: The firm has significantly enhanced its presence in the Peruvian legal landscape, offering comprehensive guidance in dispute resolution and white-collar crime matters. Catering to a clientele comprising notable Peruvian politicians, leading corporations and prominent individuals like Martin Vizcarra, Guillermo Macher, and Chung y Tong Ingenieros, the firm stands out as a sought-after advisor for high-profile cases.

Team & differentiation: Seasoned and innovative litigator Fernando Ugaz adeptly juggles legal and economic considerations while remaining deeply attuned to clients' business concerns. The team possesses extensive knowledge of the law, a profound understanding of the Peruvian criminal and constitutional legal systems, familiarity with a broad range of industries, and an unwavering commitment to prioritizing clients' interests.

MENDOZA MALPARTIDA & ASOCIADOS: OUTSTANDING LEGAL EXPERTISE



Hugo Mendoza Malpartida

Key figure(s): Hugo Mendoza Malpartida
Established: 2020

Track record: Mendoza Malpartida & Asociados acts for prominent clients in a range of economic and corporate criminal law cases. Offering expert guidance, the firm delivers effective solutions and successfully defends clients in complex cases, yielding favorable outcomes for both a national and international clientele.

Team & differentiation: The legal team consists of experienced lawyers, each highly proficient in their respective fields. The firm is committed to delivering high-quality and efficient legal services, guided by values that highlight the excellence of their work. It specializes in providing counsel to businesses across diverse sectors, including healthcare, energy, hydrocarbons, mining and fisheries, as well as for senior public officials.

RODAS & ASOCIADOS: TOP WHITE-COLLAR-CRIME DEFENSE STANDARDS



Carlos Rodas

Key figure(s): Carlos Rodas
Established: 2017

Track record: Rodas & Asociados' distinction lies in its commitment to providing clients a service with a personal touch. With significant experience across diverse sectors including fishing, lottery, retail, industrial and construction, the firm excels in criminal defense, devising and implementing intricate strategies for its clients.

Team & differentiation: Under the leadership of Carlos Rodas, a specialist in criminal and procedural criminal law consultations and litigation, the team is committed to delivering high-quality services. Priding itself on having a profound understanding of each case, its lawyers conduct regular client interviews, actively seeking feedback in order to continuously enhance the services they provide.

VALVERDE, MORALES & MARTICORENA ABOGADOS: COMMITTED TO EXCELLENCE



Vanessa Valverde

Key figure(s): Hugo Marticorena, Julio Morales and Vanessa Valverde
Established: 2019

Track record: Valverde, Morales & Marticorena Abogados is a distinguished firm specializing in corporate criminal law and criminal compliance. Renowned for adeptly managing the criminal defense of leading national and international companies, the firm has experienced substantial growth in its client portfolio and team size in recent years, further solidifying the firm's standing in the market.

Team & differentiation: An exclusive boutique known for its exceptional standards of service, staffed by a team of seasoned professionals dedicated entirely to client need. The firm boasts an impressive track record of securing favorable outcomes and excels at providing timely responses. A 15-year veteran of white-collar crime law, Vanessa Valverde has showcased her skills at top boutiques and full-service firms in Peru.

CMB - CORTEZ MASSA BELLO: PIONEER FIRM IN PREVENTIVE CRIMINAL ADVICE



Luis Felipe Cortez

Key figure(s): Luis Felipe Cortez, Jorge Massa and Christian Bello
Established: 1995

Track record: The practice includes the defense and procedural sponsorship at the level of the Congress of the Republic, National Police of Peru, Public Ministry, Constitutional Court and Inter-American System of Human Rights, in all its instances. The firm has recently developed training and criminal compliance programs for various national and international clients. Clients include Latam Trade Capital, Grupo Masglas and Grupo Typsa.

Team & differentiation: The team stands out for having solid academic backgrounds, coupled with sterling professional experience accumulated over more than two decades. The firm contains litigators with extensive experience in crimes against public administration, money laundering, cartels, environment and taxation, among others. It has also developed a compliance department with five experts trained in criminal compliance and ISO 37001.

SILVA ABOGADOS: NICHE CRIMINAL LITIGATION EXPERTISE



Fernando Silva la Rosa

Key figure(s): Fernando Silva la Rosa
Established: 2004

Track record: With two decades of dedicated practice, Silva Abogados is deeply committed to advising on preventive measures and conflict resolution in criminal, civil, administrative, labor, commercial and constitutional matters. Specializing in State contracting, it predominantly serves clients in the mining, construction and commercial sectors.

Team & differentiation: Criminal litigation specialist Fernando Silva acts for corporations, companies, national organizations and individuals before judicial and constitutional courts. The firm, supported by four counsel, one associate, and various paralegals and interns, engages in judicial cases and offers tailor-made criminal defense strategies.

SANTIVÁÑEZ ANTÚNEZ ABOGADOS: COMPLIANCE AND LITIGATION POWERHOUSE



Juan José Santiváñez

Key figure(s): Juan José Santiváñez
Established: 2017

Track record: A standout firm for intricate litigation, controversies, compliance and criminal law, Santiváñez Antúnez adeptly counsels on diverse civil litigations and the establishment of criminal compliance programs across various economic sectors. Noteworthy clients include International Freight Logistic, MEP International Supplier, and Omoto Import & Export.

Team & differentiation: Litigation specialist Juan José Santiváñez Antúnez leads the firm in criminal, constitutional and disciplinary proceedings. To broaden its reach, the firm has opened offices in Chile, Mexico, Honduras and Colombia in the past year. Offering multidisciplinary counsel across Latin America, it operates a “win to pay” system, providing clients access to services whose cost is contingent on favorable outcomes.

CARO & ASOCIADOS: CRIMINAL AND REGULATORY COMPLIANCE EXPERTS



Dino Carlos Caro Coria

Key figure(s): Dino Carlos Caro Coria and Luis Miguel Reyna Alfaro
Established: 2005

Track record: The White-Collar Crime department stands out for its efficiency in resolving criminal cases and preventing conflicts at the corporate level. Likewise, it is worth mentioning that it has obtained judicial resolutions applicable to the entire business field and have set important precedents in the legal field. Clients come from diverse sectors such as construction, energy and communications.

Team & differentiation: Dino Carlos Caro is a name that always comes up when talking about the best white collar crime lawyers in the country. For several years, Caro's boutique has focused on white-collar crime matters, and he has recently developed a dispute resolution practice area. Active in compliance matters, he is founder and president of the Peruvian Compliance Association.

ORÉ GUARDIA: LEGACY OF CRIMINAL LITIGATION EXCELLENCE



Arsenio Oré

Key figure(s): Arsenio Oré
Established: 1971

Track record: Distinguished for its outstanding corporate criminal practice, the firm has an impressive history representing a diverse portfolio of clients, primarily consisting of national and international corporates. Clients include notable communications, mining and banking companies, such as Banco de Crédito del Perú, BBVA Continental, ProInversión, Yanacocha and CentralMedia.

Team & differentiation: Led by Arsenio Oré Guardia, a legal luminary with over 50 years' experience, this leading criminal practice is dedicated to achieving excellence in criminal litigation and boasts lawyers with strong academic backgrounds. With a total of 13 legal professionals, including lawyers and assistants, the team leverages its collective expertise to secure positive outcomes for clients.



The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of partners
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
- Recent team expansions that have proved demonstrably successful

In the course of our research, we gather detailed information from diverse sources:

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.



INSURANCE LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Kennedys Law Peru	Marco Rivera Noya, Fernando Hurtado de Mendoza, Kodiak Semsch
Osterling Abogados	Gabriel Loli, Omar Córdova, Rabeth Pareja
EXCELLENT	
Miranda & Amado	Rafael Corzo, Eduardo Wiese
Quiroga & Barton Abogados	Manuel Quiroga Suito
HIGHLY RECOMMENDED	
Estudio Mario Castillo Freyre	Mario Castillo
Miraglia & Miraglia Abogados	Claudia Miraglia
Rodrigo, Elías & Medrano Abogados	Renzo Carrasco, José Tam, Arturo Aza
Torres Carpio Portocarrero & Richter Abogados	Pedro Richter
RECOMMENDED	
Estudio Arca & Paoli Abogados	Francisco Arca Patiño, Carla Paoli
Estudio Echecopar -Member of Baker McKenzie International	Ana María Arrarte, Yvo Cuba
Montezuma Abogados	Alberto Montezuma Chirinos
Rodríguez Angobaldo Abogados	Fernando Rodríguez Angobaldo
VALUABLE PRACTICE	
Alfaro Legal	Omar Alfaro
Aramburú Castañeda Boero	Gustavo Ramos
Daly, Otero, Flórez & Núñez Del Prado Abogados	Alonso Nuñez del Prado Simons
DLA Piper	Hernan Jordan
Estudio Olaechea	Manuel Villa-Garcia, Cecilia Catacora, Jesus Matos
Llona & Bustamante Abogados	Juan Prado Bustamante
Philippi, Prietocarrizosa Ferrero DU & Uria	Leysser Leon
Rafael Prado Litigio Judicial y Arbitral	Américo Hidalgo, Rafael Prado
Simons & De Noriega Abogados	Adrian Simons, Verónica de Noriega
Vuskovic, Aramburu, Escalante & Asociados	Katerina Vuskovic Pérez

OSTERLING ABOGADOS: COMPREHENSIVE INSURANCE CONSULTING



Gabriel Loli

Key figure(s): Gabriel Loli, Omar Córdova and Rabeth Pareja
Established: 1980

Track record: The team excels at assessing the meaning, scope and effect of insurance policies. Its client portfolio includes many of the main (re) insurers and brokers operating in Peru, as well as international firms representing (re)insurers with interests in the country. Rimac Seguros y Reaseguros, La Positiva Seguros and Mitsui Sumitomo are clients.

Team & differentiation: The team is known for its legal expertise in insurance matters and its in-depth knowledge of the sector, which allows it to take a global view when considering the various aspects of a case. Osterling is part of Insuralex, an independent network of elite firms specializing in (re)insurance law in 35 countries, which guarantees the firm's reliability in handling complex multi-jurisdictional litigation.

COMPLIANCE & FRAUD

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
EY Peru	Rafael Huaman, Cecilia Melzi, Joaquín Valdivia, Henry Mata, Jorge Valencia, Dany Baca, Alonso Masías
EXCELLENT	
Investiga	Edmundo Lizarzaburu
PwC Peru	Nancy Yong
HIGHLY RECOMMENDED	
Baker Tilly Peru	Luis Adolfo Meneses Romero
BDO Perú	Miguel Lopez de Romaña Stein
LimaLaw Consulting	Caridad Molina Ortega
Nucleus Consultores Partner	Elsa Huarcaya
Numa Consultoría	Roxana Elías
PKF Vila Naranjo	Renato Vila, Emilio Vila Naranjo, Waldo Lucho Concha
RECOMMENDED	
Conexig Peru	Alexandre Almeida Del Savio, Fabio Elias
FTI Consulting	Michael Cullen, Pablo Amaya, Carolina Sánchez, Gustavo Morales



PERU

STRATEGIC COMMUNICATION & CRISIS MANAGEMENT

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Apoyo Comunicación	Gabriel Ortíz de Zevallos, Bernardo Oliart
Llorente y Cuenca	Daniel Titingner, Gonzalo Carranza
EXCELLENT	
1 Efecto Estrategia Comunicaciones	César Cárdenas, David Hochstadter, Ernesto Green, Roxana Rodriguez, Patricia Cortina
Chisac	Freddy Chirinos, Víctor Garrido-Lecca
2 Aktiva Group	Hector Agui
Café Taipá	Milton Vela Valencia
Lupú & Asociados	Marco Lupú, Malena Janampa, Gabriela Melgarejo, Esthefania Caballero, Biluz Fernandez, Cinthya Alban, Moises García, Alonso Lupú
Métrica Comunicación	Pablo Cateriano
Realidades	Luis Avellaneda
Toc Asociados	Maribel Toledo Ocampo
HIGHLY RECOMMENDED	
ADN Consultores	Mario Saldaña, Yvonne García
Atrevia	Miguel Angel Lopez
Azerta	Cayetana Aljovin, Alvaro Delgado
BCW Peru (Burson Cohn & Wolfe)	Carolina Palacios
DAR – Marcas con propósito	Mariana Velarde Gutierrez
Fernando Chevarría (Independent)	Fernando Chevarría
Paul Remy (Independent)	Paul Remy
Proel Crisis y Reputación	José Salazar Acuachi, Álvaro Gastañadú, Melissa Rivadeneyra, Mariane Vega, Inés Calderón

TOC ASOCIADOS: WIDE RANGE OF SERVICES FOR A SELECT CLIENTELE



Maribel Toledo-Ocampo Aguayo

Key figure(s): Maribel Toledo-Ocampo Aguayo
Established: 2013

Track record: The agency has extensive experience in strategic communication for reputation management and public relations. It provides a wide range of services spanning the design of communication strategies, crisis prevention and relationships with local, regional and national authorities, on top of content creation and consultancy. Among its clients are: Entel, Interbank, Huawei, Samsung, BCP and Microsoft.

Team & differentiation: The firm has 31 specialists, including four directors and several journalists and PR experts. With over 15 years' experience in investigative journalism and corporate communications, CEO Maribel Toledo-Ocampo Aguayo is an accomplished media expert with an excellent reputation in the Peruvian market. She is on the advisory board of Peru's Women in Tech Communications organization.

CHISAC: STRATEGIC COMMUNICATION STALWARTS



Freddy Chirinos

Key figure(s): Freddy Chirinos and Víctor Garrido-Lecca
Established: 1995

Track record: Highly regarded for its specialized knowledge in crisis management in various sectors such as energy, construction, transportation, mining, telecoms, mass consumption and retail, Chisac has wide experience leading and carrying out external communication strategies, mainly through relationship management with the media, for important national and international organizations.

Team & differentiation: The agency covers the full spectrum of communication and crisis management issues such as opinion leadership, press releases, media monitoring, design of digital campaigns, linking strategy with influencers, providing support in cases of institutional crisis, and generating news based on the activities of each company, among other PR-related services.

FORENSICS & COMPLEX INVESTIGATIONS

Best Litigation Support & Expert Witnesses

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
EY Peru	Rafael Huaman, Cecilia Melzi, Joaquín Valdivia, Henry Matta, Jorge Valencia
FTI Consulting	Pablo Amaya, Michael Cullen, Carolina Sánchez, Gustavo Morales
EXCELLENT	
Control Risks	Nicolas Letts
Deloitte Peru	Raul Saccani
Guidepost Solutions	Yohir Akerman
KPMG Peru	Armando Briceño
PwC Peru	Nancy Yong, Alexander García
HIGHLY RECOMMENDED	
BDO Perú	Miguel Lopez de Romaña Stein, Flavio San Martín
DSA Russell Bedford	Luis Acosta
Grant Thornton	Juan Carlos Basurco
Invextiga	Edmundo Lizarzaburu
Laforse-HG	Luis Loyola, Greysi Laritza
Protiviti	Marco Villacorta
Ratsel Business Group	Yurani Gomez

LAFORSE-HG: IT AND FORENSIC AUDIT EXPERTS



Luis André Loyola Carranza

Key figure(s): Luis André Loyola Carranza, Martín Alonso Loyola Carranza and Greysi Laritza Choque Callan
Established: 2018

Track record: With a reputation based on integrity and work ethic, the firm specializes in the application of computer-forensics techniques for internal investigations, covering a wide range of critical sectors, such as banking, mining and public administration. It has a state-of-the-art laboratory equipped with high-end tools to provide effective and timely solutions.

Team & differentiation: Their team works closely with their clients to identify irregularities, assess risks and establish effective corrective measures. Its staff of experts is experienced in fraud detection and prevention, as well as in the assessment of unethical business practices. André Loyola has extensive experience in computer forensics and plays a leading role in the market.

FTI CONSULTING: CRAFTED STRATEGIES FOR COMPLEX CASES



Michael Cullen

Key figure(s): Michael Cullen, Carolina Sanchez and Pablo Amaya
Established: 2007

Track record: FTI provides sophisticated economic analysis to law firms, corporations and government agencies, helping them address complex challenges. The firm assists organizations with risk mitigation and resolution of legal, financial, reputational and political conflicts. It has acted in high-profile cases, in the mining, energy, infrastructure and financial industries.

Team & differentiation: The firm contains experts recognized regionally and internationally for the depth of their knowledge and the positive impact they make with clients. Its investigative team has worked on major cases involving corruption, fraud, antitrust, money laundering and cybersecurity breaches. Managing Director Michael Cullen specializes in complex, cross-border deals, disputes and arbitrations.

URUGUAY

COMPLIANCE & FRAUD

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Brum Costa Abogados	Leonardo Costa Franco, Juan Diana
EXCELLENT	
Bado Kuster Zerbino & Rachetti	Javier Fernandez, Estefanía Barros
Ferrere	Carla Arellano
Guyer & Regules	Florencia Castagnola, Diego Baldomir
HIGHLY RECOMMENDED	
Bergstein Abogados	Guillermo Duarte
Bragard	Jean Jacques Bragard
Posadas	Tomas Guerrero
Rueda Abadi Pereira	Rafael Garcia Martinez
Testa Consultores	Carolina Burgos, Silvana Porto

STRATEGIC COMMUNICATIONS & CRISIS MANAGEMENT

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Quatromanos	Alvaro Amoretti
EXCELLENT	
Butler Posicionamiento & Comunicación	Alejandro Butler
Espina Consultores	Alejandro Espina
Improfit Casa De Comunicación	Daniel Laino
Nueva Comunicación by Atrevia	Veronica Garcia
Mernies Consultores	Raúl Mernies
Pauletti Comunicación	Leandro Pauletti
Signo Consultores En Comunicación	Iván Kirichenko

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Chaves Bordes	Gustavo Bordes, Gaston Chaves
Jorge Barrera & Asociados	Jorge Barrera
Fernández Secco & Asociados	Gonzalo Fernandez
EXCELLENT	
Andrés Ojeda Abogados	Andrés Ojeda, Federico Ravera
Della Valle Balbi	Alejandro Balbi
Donnangelo, Durán, Sassón	Pablo Donnangelo, Ignacio Durán, Eduardo Sassón
Pereira Schurmann	Jorge Pereira Schurmann
HIGHLY RECOMMENDED	
Brum Costa Abogados	Jorge Diaz
Fagundez & Asesores	Juan Fagundez
Macedo Abogados	Florencio Macedo
Scelza & Montano	Pedro Montano

JORGE BARRERA & ASOCIADOS: CLEAR STRATEGIES, GUARANTEED GOALS



Jorge Barrera

Key figure(s): Jorge Barrera
Established: 1994

Track record: The firm specializes in economic criminal law, civil liability, insurance law and notarial matters. Its services include representing clients in matters related to cyber-crime, crimes against freedom of expression, fraud, tax offenses and money laundering prevention. Its list of clients includes Mapfre, Sura, the doctor's union of Uruguay, UTE and URSEA.

Team & differentiation: The firm's highly qualified professionals offer clients efficient service with a personal touch, which takes risk management into account. Founding partner Jorge Barrera is considered a relevant player by peers in the market for his expertise in complex matters related to fraudulent crime and criminal litigation. The firm has built up a significant presence in Punta del Este.

ANDRÉS OJEDA ABOGADOS: DYNAMIC AND CUTTING-EDGE



Andrés Ojeda

Key figure(s): Andrés Ojeda
Established: 2011

Track record: The team is highly active in cases related to money laundering, fraud, illicit enrichment and corruption. The firm has a sterling reputation in Uruguay for its successful involvement in some of the country's most sensitive criminal cases. Clients include major national and international companies from various sectors, with the team also handling insurance law cases.

Team & differentiation: The firm is home to a dynamic group of young lawyers with solid experience and a growing reputation, who pride themselves on keeping up to date with changes in the law to be able to offer the best solutions, and on their superior communication strategies. Founding partner Andrés Ojeda is an expert at handling complex white-collar cases and is praised by peers as a lawyer of considerable potential.



AFRICA

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EUROPE

AUSTRIA

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Cerha Hempel	Stefan Huber, Hans Kristoferitsch, Peter Lewisch
EXCELLENT	
1 Knoetzl	Bettina Knoetzl
Kollmann Wolm	Lukas Kollmann, Philipp Wolm
WKK Law	Norbert Wess
Wolf Theiss	Clemens Trauttenberg
2 Petsche Pollak	Simone Petsche-Demmel, Andreas Pollak
Soyer Kier Stuefer	Roland Kier, Richard Soyer, Alexia Stuefer
HIGHLY RECOMMENDED	
1 Baker McKenzie	Alexander Petsche
Binder Groesswang	Stefan Albiez
Brandl Talos	Christopher Schrank
DLA Piper	Georg Krakow
Dorda	Florian Kremsehner
Pauer Law	Johann Pauer
Schoenherr	Oliver Michael Loksa*
2 Kregcjk	Leonhard Kregcjk
LeitnerLaw	Mario Schmieder
Mag. Martin Nemeč	Martin Nemeč
Ruhri & Partner	Gerald Ruhri

* Counsel

BELGIUM

WHITE-COLLAR CRIME & COMPLIANCE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Eubelius	Tom Bauwens, Svjatoslav Gnedasj
Omega Law	Johan Verbist
Stibbe	Hans Van Bavel
EXCELLENT	
Allen & Overy	Thomas Declerck
Arcas Law	Dirk Libotte, Joost Verlinden
Dewandeleer & Gillard Advocaten	Dirk Dewandeleer, Benjamin Gillard
FLHM Avocats	Adrien Masset
Hirsch & Vanhaelst	Michèle Hirsch
LMBD	Emmanuel Roger France
Monard Law	Christiaan Barbier, Stephen Criel
HIGHLY RECOMMENDED	
1 Daldewolf	Robert De Baerdemaeker
Liedekerke	Magda Vandebotermert
Iuxta Legal	Pierre Monville
Schmitz Jottrand Klees Gernay Risopoulos	André Risopoulos
Strelia	Sébastien Ryelandt
Tetra Law	Sabrina Scarnà
Waeterinckx Attorneys	Ruben Van Herpe, Patrick Waeterinckx
2 DG Law	David Gailliaert
DLA Piper	Ilse Van de Mierop
DNH Legal	Dimitri de Beco
Janson	François Koning, Dominique Blommaert, Céline Masschelein
Lallemand Legros & Joyn	Vincent Bodson
Linklaters	Florence Danis
Loyens & Loeff	Olivier van der Haegen
Resolut	Stijn Sabbe
Schoups	Liesbeth Truyens
UGKA	Laurent Kennes
V3 Avocats	Damien Holzapfel
Verhaegen & Walravens	Philippe Walravens



INSURANCE LAW

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Lydian	Hugo Keulers
Philippe & Partners	Denis Philippe, Marc Gouden, Pierre Moreau
Praxislaw	Luc De Caevel, Daniela Bergmans, Paul Depuydt, Mélanie Ghys
Van Cutsem Wittamer Marnef	Bertrand Wittamer, Pierre Beyens, Jan Cuypers, Thibault Fober
EXCELLENT	
Altius	Alexander Hansebout
Callewaert Avocat	Vincent Callewaert
Eubelius	Ignace Claeys, Jean-Marc Gollier
Schuermans	Tom Hens, Luc Schuermans, Caroline van Schoubroeck, Kathleen Crommen
Stibbe	Olivier Stevens
Valvekens & Partners	Marc Valvekens
HIGHLY RECOMMENDED	
CMS	Carl Leermakers, Pierre-Axel Chabot, Benoît Vandervelde, Virginie Frémat
DLA Piper	Pierre Berger, Alexander Hamels
ELIGIS	Bruno Devos
Lesio	Nicolas Estienne
Nautadutilh	Stan Brijs
Racine	Kathlien Vergels, Lieven Van Besien

VAN CUTSEM WITTAMER MARNEF: TIER-ONE INSURANCE EXPERTISE



Bertrand Wittamer

Key figure(s): Bertrand Wittamer, Pierre Beyens, Jan Cuypers and Thibault Fober
Established: 1977

Track record: The firm has a strong presence in the Belgian market and operates as an independent player, providing services to numerous insurers and brokers in the industrial financial risk sectors. Its areas of expertise include contracts, product liability, D&O policies and litigation services. Thanks to a comprehensive understanding of the Belgian market, it supports major international insurers and brokers in their post-Brexit strategies.

Team & differentiation: The team represents insurance and reinsurance clients, specializing in liability law, distribution law, regulatory compliance, and various insurance-related matters. It provides counsel to both Belgian and international insurance and reinsurance companies, professional organizations and insurance intermediaries.

DENMARK

INSURANCE LAW

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Accura Advokatpartnerselskab	Jacob Møller Dirksen
Bech-Bruun	Anne Buhl Bjelke, Søren Lundsgaard
Gorrissen Federspiel	Morten Nybom Bethe, Henriette Gernaa
Plesner	Torben Bondrop, Charlotte Hasseriis Iversen
Poul Schmith	Inge Houe, Paw Fruerlund, Christian Bo Kolding-Krøger
EXCELLENT	
ARK Advokater	Jesper Ravn, Anne Mette Myrup Opstrup
DLA Piper Denmark	Georg Lett, Pernille Sølling
Horten	Christina Steen, Sophus Bøgeskov Christensen
Kromann Reumert	Jens Rostock-Jensen, Jakob Rosing, Jakob Dahl Mikkelsen
Nielsen Nørager	Michael Kjær Lauritsen, Jan Presfeldt, Michael Wiisbye, Gregers Gam
HIGHLY RECOMMENDED	
Andersen Partners	Ulrik Christrup, Lissi Andersen Roost
Kennedys	Heidi Bloch
Lundgrens	Nicolai Sørensen, Christina Bach Rasmussen
Mazanti-Andersen	Rasmus Paus Torp
Neugebauer Clan Advokater	Henrik Nedergaard Thomsen, Christina Neugebauer
Njord Law Firm	Karsten Gudmand-Høyer
WSCO Advokatpartnerselskab	Jesper Windahl, Christian Just Werenberg



FRANCE

COMPLIANCE ADVISORY

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Deloitte	Géraldine Llorente, Dawn Neisen, Gilles Granger, Olivier Thierry
EY France	Antoinette Gutierrez-Crespin
FTI Consulting	Karl Payeur, Cyril Naudin, Alexandra Schmolli, Emilie Gorenflot
KPMG	Jean-Marc Lefort, Jean-Luc Guitera
PwC	Sébastien d'Aligny, Harold Ceintrey, Christine Metz, Daniel Berlioz, Cyril Ferrieu
EXCELLENT	
Accuracy	Morgan Heavener, Frédéric Loeper, Roberto Maluf
Finegan	Jean-Baptiste Siproudhis, Jean-Marie Le-Fur
Forensic Risk Alliance	Weng Yee Ng, Yousr Khalil, Toby Duthie, Charlie Patrick
Global BPA	André Jacquemet
Grant Thornton France	Mathieu Devillers, Nicolas Guillaume
Ikarian	Frédéric Pierucci
Kroll	Hannah Rossiter, Dimitri Parraud, Louis-David Magnien
Mazars	Luc Marty, Cyrille Fagniot
Novaminds	Nicolas Vetriak
Proetic	Sophie Musso, Ambre Steyer, Pierre De Montera
Sia Partners	Sophie Le Goff, Thomas Rocafull
Speeki Europe	Scott Lane, Pauline Bailly, Dorothy Gaulin
Wavestone	Robert Cabezudo, Catherine Pildjian, Romain Louzier
HIGHLY RECOMMENDED	
Adit	Emmanuel Pitron
Axiess	Cindy Rubal Hoyer
BM&A	Caroline Allouët, Alain Nauleau, Jean-Marc Allouët
Control Risks	Victor Rudebeck
ESL Network	Alexandre Medvedowsky, Jonathan Benadibah
Ethicaline	Jean-Jacques Quang, Rémi Gayraud
Novencia	Arnaud Xillox
Regulation Partners	Marie-Agnès Nicolet
Skani	Franck Méta
Tirezias	Xavier Guizot

ACCURACY: FINANCIAL COMPLIANCE EXPERTS



Frédéric Loeper

Key figure(s): Frédéric Loeper, Morgan Haevener and Roberto Maluf
Established: 2004

Track record: Accuracy capably assists major multinationals and CAC 40 companies in the course of investigations centered on corruption, asset misappropriation, cyberattacks and financial fraud, in addition to issues related to evidence processing. The team is also adept at establishing auditing and compliance programs, as well as carrying out a range of due-diligence processes.

Team & differentiation: The independent firm assures an optimal level of data security, notably in e-discovery. Using the latest AI algorithms, its experts can examine millions of pieces of data and extract the most pertinent information in a timely manner. Compliance services offered include forensic accounting, e-discovery, and market and corporate intelligence.

COMPLIANCE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
August Debouzy	Bernard Cazeneuve, Astrid Mignon Colombet, Olivier Attias, Valérie Munoz-Pons
Hughes Hubbard & Reed	Anne Hukkelaas Gaustad, Michael Huneke, Marie-Agnès Nicolas, Nicolas Tollet, Bryan Sillaman
Mayer Brown	Nathalie Jalabert-Doury, Sam Eastwood
Norton Rose Fulbright	Christian Dargham
Skadden	Andrew Good, Ryan Junck, Elizabeth Robertson, Margot Sève
White & Case	Jean-Pierre Picca, Jean-Lou Salha, Yann Utzschneider
EXCELLENT	
Addleshaw Goddard Paris	Cécile Terret, David Père
Antonin Lévy & Associés	Antonin Lévy, Ophélie Claude, Joris Monin de Flaugergues
Baker Mckenzie	Éric Lasry
Bougartchev Moyne Associés	Kiril Bougartchev, Emmanuel Moyne, Geoffroy Goubin, Edward Huylebrouck
Bredin Prat	Jean-Daniel Bretzner, Florian Bouaziz, Didier Martin, Éric Dezeuze, Guillaume Pellegrin, Ève Duminy
Bryan Cave Leighton Paisner	Constantin Achillas, Claire Fougea, Marion Brière Ségala
Clifford Chance	Charles-Henri Boeringer, Thomas Baudesson
De Gaulle Fleurance	Pierrick Le Goff, Matthieu Dary, Thierry Titone
Franklin	Michel Sapin, Serge Durox, Myriam De Gaudusson, Merav Griguer, Patrick Thiébart,
Herbert Smith Freehills	Jonathan Mattout, Sergio Sorinas
Jones Day	Bénédicte Graulle
Latham & Watkins	Matthias Rubner, Myria Saarinen, Fabrice Fages, Adrien Giraud, Jacques-Philippe Gunther, Mathilde Saltiel
Navacelle	Stéphane de Navacelle, Julie Zorrilla, Roxane Castro
Quinn Emanuel Urquhart & Sullivan	Eric Russo
Simmons & Simmons	Etienne Kowalski, Jacques-Antoine Robert, Alexandre Regniault, Sarah Bailey
Squair	Maria Lancri, Eric Seassaud, Sophie Gabillot, Caroline Chancé
Taylor Wessing	Paul-Albert Iweins, Markus Asshoff, Evelyne Friedel, Gilles Amsallem, Anne-Juliette de Zaluski
Vigo	Emmanuel Daoud



WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Bredin Prat	Éric Dezeuze, Guillaume Pellegrin
Darrois Villey Maillot Brochier	Christophe Ingrain, Jean-Michel Darrois, Cyril Bonan
Haïk & Associés	Jacqueline Laffont-Haïk, Maxime Louvet
Temime	Corinne Dreyfus-Schmidt, Julia Minkowski, Martin Reynaud, Léon Del Forno, Olinka Malaterre, Harold Teboul
2 Advant Altana	Philippe Goossens, Benjamin Dors, Gildas Robert
A&O Shearman	Denis Chemla, Hippolyte Marquetty
Antonin Lévy & Associés	Antonin Lévy, Ophélie Claude, Joris Monin de Flaugergues
Bougartchev Moyné Associés	Emmanuel Moyné, Kiril Bougartchev, Geoffroy Goubin, Edward Huylebrouck
Cabinet Maisonneuve	Antoine Maisonneuve, Patrick Maisonneuve, Bérénice de Warren, Rémi Lorrain
Chemarin & Limbour	Claudia Chemarin, Matthias Guillou
Cornut-Gentille Avocats	Pierre Cornut-Gentille
François Saint-Pierre Avocats	François Saint-Pierre
FTMS Avocats	Pierre-Olivier Sur, Mathias Chichportich
Huc-Morel Labrousse Avocats	Cédric Labrousse, Nicolas Huc-Morel, Julie Fréal-Saison
Hughes Hubbard & Reed	Marie-Agnès Nicolas
Le Borgne Saint-Palais Associés	Christian Saint-Palais, Jean-Yves Le Borgne
Marsigny Gosset Avocats	Emmanuel Marsigny, Louis Guesdon, Cyril Gosset, François Esclatine
Schapira Associés	Sébastien Schapira, Dimitri Grémont
STAS & Associés	Caroline Toby, Francis Szpiner, Christophe Ayela, Renaud Semerdjian, Vincent Nioré
Veil Jourde	Jean Veil, Georges Jourde, Pierre-François Veil
Vigo	Emmanuel Daoud, Julie Ferrari, Emmanuel Mercinier
Visconti & Grundler	Benjamin Grundler, Julien Visconti, François Artuphel

EXCELLENT

1	August Debouzy	Basile Ader, Benjamin van Gaver, Astrid Mignon Colombet
	BFPL Avocats	Arnault Buisson-Fizellier, Christophe Pech de Laclause, François Berbinau, Amaury Sonet
	BCTG Avocats	Antoine Beauquier, Silvia Lepel
	Cabinet Thierry Herzog	Thierry Herzog
	Doumic Avocats	Solange R. Doumic, Alix de Saint Germain
	Delecroix Gublin	Fabienne Delecroix, Alexis Gublin
	Emmanuelle Kneusé	Emmanuelle Kneusé
	Fédida Avocats	Jean-Marc Fedida
	Gide Loyrette Nouel	Bruno Quentin, Sophie Scemla, Jean-Philippe Pons-Henry, Guillaume Navarro, Aurélien Boulanger
	Gutkès Avocats	Olivier Gutkès, Marie Guimard, Sandrine de Lazzari, Clémence Appriou
	Herbert Smith Freehills	Jonathan Mattout
	Hogan Lovells	Arthur Dethomas, Christelle Coslin
	Kiejman & Marembert	Thierry Marembert, Cécile Labarbe
	King & Spalding	Jean Tamalet
	Lombard Baratelli & Associés	Olivier Baratelli, Céline Astolfé, Christophe Rélu, Marie Courpiéd-Baratelli
	Norton Rose Fulbright	Christian Dargham
	Paul Hastings	Team of partners
	PBA Legal	Pascal Bathmanabane, Emmanuel Gouesse, Philippe Pech de Laclause, Stéphane Lataste, Jean-François Tréton
	Quinn Emanuel Urquhart & Sullivan	Eric Russo
	Reinhart Marville Torre	Jean Reinhart, Olivier Bluche, Louis-Marie Absil, Agathe Moreau
	Soulez Larivière & Associés	Aurélia Grignon, Capucine Lanta de Bérard
	Vey & Associés	Antoine Vey
	White & Case	Malik Touanssa
2	ABPA - Apelbaum Bendavid Poincloux Associés	David Apelbaum, Michaël Bendavid, Margaux Durand-Poincloux
	Ayache	Michel Ayache, Julien Andrez
	Baro Alto	Géraldine Brasier Porterie, Pierrick Jupile-Boisverd, Caroline Joly



INTERNAL & INTERNATIONAL INVESTIGATIONS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Clifford Chance	Thomas Baudesson, Charles-Henri Boeringer
Hughes Hubbard & Reed	Kevin Abikoff, Marie-Agnès Nicolas, Bryan Sillaman, Michael Huneke, Nicolas Tollet, Anne Hukkelaas Gaustad
Norton Rose Fulbright	Christian Dargham
2 A&O Shearman	Denis Chemla
Antonin Lévy & Associés	Antonin Lévy, Ophélie Claude, Joris Monin de Flaugergues
August Debouzy	Benjamin van Gaver, Astrid Mignon Colombet, Bernard Cazeneuve
Herbert Smith Freehills	Jonathan Mattout, Sergio Sorinas
Navacelle	Stéphane de Navacelle, Julie Zorrilla, Roxane Castro
Skadden	Andrew Good, Ryan Junck, Élizabéth Robertson, Margot Sève
White & Case	Jean-Pierre Picca, Jean-Lou Salha, Clara Hainsdorf, Valérie Ménard, Yann Utzschneider
EXCELLENT	
1 Baker McKenzie	Éric Lasry, Clotilde Guyot-Récharde
Bougartchev Moyné Associés	Kiril Bougartchev, Emmanuel Moyné, Geoffroy Goubin, Edward Huylebrouck
Bredin Prat	Didier Martin, Ève Duminy, Éric Dezeuze, Jean-Daniel Bretzner, Florian Bouaziz, Guillaume Pellegrin
Cohen-Tanugi Avocats	Laurent Cohen-Tanugi
Gide Loyrette Nouel	Sophie Scemla, Bruno Quentin, Emmanuel Reille, Jean-Philippe Pons-Henry, Dimitri Dimitrov, Olivier Bernardi, Olivier Prost, Thierry Dor
Huc-Morel Labrousse Associés	Nicolas Huc-Morel, Cédric Labrousse, Julie Fréal-Saison
Kiejman & Marembert	Thierry Marembert, Cecile Labarbe
King & Spalding	Jean Tamalet
Mayer Brown	Nathalie Jalabert-Doury, Jean-Philippe Lambert
Quinn Emanuel Urquhart & Sullivan	Eric Russo
Vigo	Emmanuel Daoud, Julie Ferrari
2 Addleshaw Goddard Paris	David Père, Cécile Terret
Bryan Cave Leighton Paisner	Constantin Achillas, Claire Fougea, Marion Brière Ségala
Cabinet Maisonneuve	Antoine Maisonneuve, Patrick Maisonneuve, Bérénice de Warren
Cleary Gottlieb Steen & Hamilton	Jean-Yves Garaud
De Gaulle Fleurance	Pierrick Le Goff, Matthieu Dary, Thierry Titone
Dechert	Jacques Sivignon
Delecroix Gublin	Alexis Gublin, Fabienne Delecroix
Eversheds Sutherland	Déborah Attali, Dan Roskis, Gaëtan Cordier, Alexis Werl
Jeantet	Martine Samuelian, Philippe Portier
Jones Day	Bénédicte Graulle
Kramer Levin	Hugues Bouchetemple, Dominique Pénin, Hubert de Vauplane, Dana M. Anagnostou
Latham & Watkins	Matthias Rubner, Myria Saarinen, Fabrice Fages, Adrien Giraud, Jacques-Philippe Gunther, Mathilde Saltiel
Stephenson Harwood	Jean-Julien Lemonnier, Raphaël Gauvain
Visconti & Grundler	Benjamin Grundler
Willkie Farr & Gallagher	Dominique Mondoloni, Grégoire Bertrou
HIGHLY RECOMMENDED	
1 Ayache	Michel Ayache, Julien Andrez, Caroline André-Hesse, Jacques Messeca, Gwenaëlle de Kerviler, Frédéric Fuchs
Bird & Bird	Thomas Oster
Bonifassi Avocats	Stéphane Bonifassi
Chemarin & Limbour	Matthias Guillou, Claudia Chemarin
CMS Francis Lefebvre Avocats	Jérôme Sutour, Véronique Bruneau Bayard
Cohen & Gresser	Muriel Goldberg Darmon
Feugère Avocats	William Feugère, Antoine Moizan
Guillemin Flichy	Thibault Guillemin
Hogan Lovells	Arthur Dethomas, Christelle Coslin

McDermott Will & Emery	Nicolette Kost De Sèvres
Paul Hastings	Pierre Kirch, Camille Paulhac
Stas & Associés	Caroline Toby, Renaud Semerdjian
Taylor Wessing	Markus Asshoff, Evelyne Friedel, Paul-Albert Iweins, Gilles Amsallem, Anne-Juliette de Zaluski
Temime	Julia Minkowski, Corinne Dreyfus-Schmidt, Martin Reynaud, Léon Del Forno, Olinka Malaterre, Harold Teboul
2 Advant Altana	Philippe Goossens
Franklin	Serge Durox, Myriam De Gaudusson, Merav Griguer, Patrick Thiébart, Michel Sapin
GGV Avocats	Bénédicte Querenet-Hahn
Grenier Avocats	Patrice Grenier, Claire Laporte, Anne-Sophie Lilti
Kersus	Florence Richard, Jacques Dubourg
Linklaters	Arnaud de La Cotardière, Thomas Elkins, Lionel Vuidard, Pierre Zelenko, Pauline Debré, Jean-Charles Jaïs, Anne Wachsmann, Géric Clomes, Charlotte Colin-Dubuisson
LPA-CGR Avocats	Alexandre de Konn
Noëlle Lenoir Avocats	Noëlle Lenoir
Osborne Clarke	Lucie Mongin-Archambeaud, Maxime Pigeon
PBA Legal	Emmanuel Gouesse, Jean-François Tréton, Pascal Bathmanabane
Pinsent Masons	Melina Wolman, Valérie Blandeau
Simmons & Simmons	Jacques-Antoine Robert, Etienne Kowalski, Alexandre Regniault, Laurence Renard
Soulez Larivière & Associés	Capucine Lanta de Bérard
Squair	Maria Lancri
UGGC Avocats	Thierry Dal Farra, Franck Lepron, Benjamin de Sevin, Édouard Caupert
RECOMMENDED	
3Dtic Avocats	Dominique Dedieu
Aramis	Aurélien Condomines, Cédric de Pouzilhac
Baro Alto	Caroline Joly, Géraldine Brasier Porterie, Pierrick Jupile-Boisverd
BCTG	Antoine Beauquier
Chaintrier Avocats	Cédric Putigny-Ravet
Coat Haut De Sigy De Roux Minor	Claire de Haut de Sigy, Julian Christen Coat, Louis-Marie de Roux
DS Avocats	Yvon Martinet, Gwladys Beauchet, Benoit Charrière-Bournazel, Safine Hadri, Patricia Savin, Jean-Marie Salva
JP Karsenty & Associés	Mathieu Chirez, Thomas Ricard, Clémence Colin, Jean-Philippe Arroyo
PwC Société d'Avocats	Hannes Scheibitz, Lionel Yemal
Rödl & partners	Hugues Boissel Dombreval, Jean-Yves Trochon, Frédéric Bourguet
Veil Jourde	Jean Veil, Georges Jourde, Pierre-François Veil
VALUABLE PRACTICE	
Apostrophe	Sophie Gijsbers et Delphine Dendievel
Arago	Hervé Catteau
Astaé Avocats	Philippe Ravisy
Astrée Avocats	Isabelle Monin Lafin
DL Avocats	Daphné Latour
Farthouat Avocats	Nicolas Cassart
Haas	Gérard Haas
Klaeser Avocats	Tatjana Klaeser
La Garanderie Avocats	Bertrand Merville
Novlaw	Samuel Guetta
RCCL Avocats	Thomas Charat
Selnet Giraud Associés	Romain Giraud, Guillaume Selnet

KING & SPALDING: INTERNATIONAL INVESTIGATIONS SPECIALISTS



Jean Tamalet

Key figure(s): Jean Tamalet
Established: 2020
(Paris branch)

Track record: King & Spalding advises companies listed on the French CAC40 stock exchange and other listed companies in relation to international investigations in response to sanctions levied, suspicions of corruption or investigations initiated by national authorities. The firm's lawyers also help clients put together compliance programmes, both at the local and global level, and have notable expertise acting in money laundering or governance matters.

Team & differentiation: The Paris office is made up of an experienced team of experts in French, British and American white-collar-crime laws. Paris Special Matters partner Jean Tamalet assists major corporations and corporate executives in high-profile cases. The team has extensive experience in areas such as criminal liability of companies and their executives, and can draw upon the compliance expertise of King & Spalding group-wide.



IT FRAUD

Best Auditing & Accounting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 EY France	Antoinette Gutierrez-Crespin
FTI Consulting	Thomas Sely, Karl Payeur, Thomas Hutin
PwC	Bachir Hani Bacha, Thomas Estève
2 Forensic Risk Alliance	Greg Mason, Frances McLeod
EXCELLENT	
Accuracy	Arthur Couvreur, Steve Molloy, Romain Noël
BDO France	Arnaud Naudan, Anne-Catherine Farlay
Consilio	Andrew Macdonald
Deloitte	Géraldine Llorente, Dawn Neisen, Gilles Granger, Olivier Thierry
Devoteam	Renaud Templier
KPMG	Jean-Marc Lefort
Kroll	Louis-David Magnien
Novaminds	Nicolas Vetriak
HIGHLY RECOMMENDED	
BDO France	Arnaud Naudan, Anne-Catherine Farlay
I-Tracing	Théodore-Michel Vrangos, Laurent Charvériat
Lerti	Virginie Joly-Stroebel
Mazars	Luc Marty, Cyrille Fagniot
RSM france	Jean-Philippe Bernard, Jean-Philippe Isemann
SM Conseils	Serge Migayron

CLAIMS & INSURANCE LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 HFW	Pauline Arroyo, Olivier Purcell, Guillaume Brajeux, Iris Vøgeding
HMN & Partners	Juliette Vogel, Sarah Xerri-Hanote, Simon Ndiaye, Gérard Honig, Eleonora Sorribes, Caroline Derache, Nathalie Finkelstein, Anne-Sophie Branger
2 Clyde & Co	Gildas Rostain, Rozenn Lopin, David Méheut
Gide Loyrette Nouel	Capucine Bernier, Richard Ghuelldre
Alchimie Avocats	Stéphanie Luttringer, Philippe El Fadl, Christine Liaud, Xavier Lebrasseur
Ormen Passemard-Orpa Legal	Rémi Passemard, Pascal Ormen
PHPG	Jean-Baptiste Payet-Godel, Françoise Hecquet, Romain Bruillard, Charlotte Roger, Cécile Tiberghien
Raffin & Associés	Mathieu Patrimonio, Guillaume Regnault, Patricia Le Touarin-Laillet, Catherine Raffin-Patrimonio, Fabrice de Cosnac, Dorothée Lours, Edouard Dufour
Soulié & Coste-Floret	Jean-Marie Coste-Floret, Mohamed Zohair, Bénédicte Esquelisse, Valérie Le Bras, Guillaume Coste-Floret
EXCELLENT	
1 Bersay	Xavier Marchand
BFPL Avocats	Arnault Buisson Fizellier, Christophe Pech de Laclause
Dac Beachcroft France	Vladimir Rostan d'Ancezune, Christophe Wucher-North, Alexandre Gadot
DBM	Jean-François Delrue, Etienne Boyer, Leslie Marien, Baptiste Delrue
Dentons	Séverine Hotellier, Frédérique de La Chapelle
EBA Endrös-Baum Associés	Florian Endrös, Muriel Mazaud, Marguerite De Vaublanc, Céline Lustin-Le Core, Myriam Bennaïm, Anke Sprengel
H&A	Julie Verdon, Catherine Dupuy
Hertslet Wolfer & Heintz - HW&H	Béatrice Deshayes, Dominique Heintz
Kennedys	Nicolas Bouckaert, Aurélia Cadain, Alexis Valençon
Signature Litigation	Emmanuèle Lutfalla
Squire Patton Boggs	Valérie Ravit, Antoine Adeline, Carole Sportes
Taylor Wessing	Philippe Glaser, Pierre-Olivier Leblanc
2 Adrien & Associés	Christophe Adrien, Lorraine Duzer, Florent Salesses, Florent Schapira
Beldev	Michel Bellaïche, Lyne Haigar
Chatain & Associés	Antoine Chatain, Dominique Ham, Thomas de Boysson
Dizier & Associés	Arnaud Dizier
DLA Piper	Bruce Mee, Vonnick Le Guillou
DWF	Romain Dupeyré, Florence Karila
Hogan Lovells	Christelle Coslin, Christine Gateau, Arthur Dethomas
K&L Gates	Charlotte Baillot, Barthélemy Cousin
Lambard & Associés	Laurence Maillard, Nathanaël Rochard, Christian Lambard, Fabrice Hagège
Lincoln Avocats Conseil	Guillaume Aksil, Manuel Meneghini
Lmt Avocats	Alexandre Gruber, Nathalie Sinavong
LPA-CGR Avocats	Gilles Gassenbach, Alexia Eskinazi, Arnaud Molinier
Ngo Jung & Partners	Pierre Jung, Philippe Bernard
Simmons & Simmons	Jacques-Antoine Robert, Etienne Kowalski, Quentin Charluteau, Alexandre Regniault
Stephenson Harwood	Nicolas Demigneux
Tamaris Avocats	Alexandra Cohen-Jonathan
HIGHLY RECOMMENDED	
1 ACLH Avocats	Lisa Hayere
Adaltys	Adeline Mussat
Advant Altana	Pierre-Gilles Wogue, Frédéric Manin, Mickaël d'Allende, Valérie Lafarge-Sarkozy, Gilles Gaillard
APG Avocats	Jean-Marie Gazagnes
Avox	Jean-Marc Perez, Vincent Niderprim



FRANCE

Baro Alto	Géraldine Brasier Porterie, Pierrick Jupile-Boisverd
BJMR Avocats	Juliette Ribeiro, Bertrand Joliff
Boivin & Associés	Steve Hercé, Jean-Pierre Boivin, Malik Memlouk, Manuel Pennaforte
CBDA Avocats	Renaud Cavoizy, Philippe Balon, Gaël Déchelette
Comolet-Zanati Avocats	Jean-Marc Zanati, Stanislas Comolet, Céline Delagneau
Cornet Vincent Ségurel	Alban Pousset-Bougère, Benoît Bommelaer, Christophe Bourdel, Emmanuelle Cardon-de La Hosseraye
Courrégé Foreman	Mauricia Courrégé, Simon Foreman, Aurélie Girault
De Angelis & Associés	François-Xavier de Angelis, Alain de Angelis, Benoît Bardou
Frêche & Associés	Hugues Vignon, Julien Lampe, Emmanuelle Morvan, Alain Frêche
Grenier Avocats	Patrice Grenier
Herald Avocats	Pierre-Yves Rossignol, Bruno Quint
Houle	Yanick Houle
Huglo Lepage Avocats	Corinne Lepage
Mandin-Angrand Avocats	Eric Mandin, Laure Angrand
M2J Avocats	Juliette Mel
Normand & Associés	Ralph Boussier, Juliette Barré, Gilles Cariou, Charlotte Cret
Norton Rose Fulbright	Bénédicte Denis, Christian Dargham
Omen Avocats	Arnaud Rogel, Laurene Wolf
Paetzold Avocats	Stephan Paetzold, Vincent Ribadeau Dumas, Carsten Heisig
PBA Legal	Catherine Popineau-Dehaullon, Stéphane Lataste
Racine	Émilie Buttier, Annie Berland, Emmanuelle Menard, Jean-Pierre Hounieue
Reed Smith	Daniel Kadar, Benoit Charot
Reinhart Marville Torre	Agathe Moreau
Rieuneau Avocats	Charlotte Machtou, Maud Chamoux, Sylvain Rieuneau
Trillat & Associés	Pascal Trillat, Inès Beltramini, Alexandra Jaillant-Corcous
Watson Farley & Williams	Franck Poindessault
2 Altes Avocats	Philippe Savatic
Belovetskaya Avocats	Daria Belovetskaya
Burguburu Blamoutier Charvet Gardel & Associés	Jean-Michel Bonzom, Marie Burguburu, Agnès Goldmic
De Gaulle Fleurance	Louis De Gaulle, Danielle Smolders
DS Avocats	Yvon Martinet, Benjamin Potier
Eversheds Sutherland	Rémi Kleiman
FTPA Avocats	Robert Corcos
Gowling WLG	Frédéric Dereux, Philippe Rousseau
Jones Day	Ozan Akyurek
Karila	Jean-Pierre Karila, Laurent Karila
Keras Avocats	Gilles Gardel, Laurent Heyte, François-Xavier Lagarde
Kramer Levin	Reid Feldman, Marie Davy, Renaud Dubois
Laude Esquier & Associés	Richard Esquier
LBEW Avocats	Béatrice Witvoet, Axel Engelsen
Leno Avocats	Béatrice Fleuris, Laura Dubois
LPLG Avocats	Jean-Jacques Le Pen
Meneghetti Avocats	Patrick Meneghetti
Naba & Associés	Delphine Aberlen, Emmanuelle Bock
PDGB	Jean Marie Gueguen, Philippe Julien, Marie Albertini
Pennec & Michau	Goulwen Pennec, Clément Michau
RCB - Bykoff et Couturier	Alain Couturier, Margareth Bykoff
Reibell Associés	Franck Reibell, Louise Gaentzshirt, Alberta Smail
Roiné & Associés	Jean-Louis Roiné, Nathalie Roiné, William Fumey
Squadra Avocats	Solèn Guézille
STAS & Associés	Renaud Semerdjian
Stream	Arnaud Magerand
Teynier Pic	Pierre Pic
UGGC Avocats	Sylvie Welsch, Michel Ponsard
Vigo	Christine Carpentier, Julien Cheval

RECOMMENDED

28 octobre	Benoît Pruvost
Aristée Avocats	Marine Guguen, Sophie de La Brière, Bertrand Baguenard
Armfelt	Patricia Ghozland
August Debouzy	Benjamin van Gaver, Astrid Mignon Colombet, Marie Danis
Awkis	Anne-Sophie Pia
Baker Mckenzie	Éric Borysewicz
Bourayne & Preissl	Sigrid Preissl, Cyril Bourayne
Cabinet Air-Mer	Patrice Rembauville-Nicolle
Cabinet Beaumont	Brigitte Beaumont
Cheysson Marchadier & Associés	Bernard Cheysson
Courteaud-Pellissier	Joyce Labi, Gilles Roumens, Bertrand Delcourt, Dominique Raynard
De Pardieu Brocas Maffei	Barbara Levy, Paul Talbourdet, Dominique Lefort
DTMV	Magali Thorne, Lin Nin
Ennio	Marine Duponcheel
Fidal	Anne Isabelle Torti
Fourcade Chevallier	Louise Fourcade, Marine Chevallier
Gibson Dunn	Éric Bouffard, Jean-Pierre Farges
Godin Associés	Olivier Decour
JP Karsenty & Associés	Paul Ricard, Thomas Ricard
Lawins	Céline Lemoux, Julien Bessermann, Valentin Gervais
Lerins	Laurent Bernet, Antoine A. Camus, Arnaud Picard, Elsa Rodrigues
Nativelle Avocats	Florence Nativelle
Neraudau Avocats	Bertrand Neraudau, Anne-Claire Pichereau
Nicolas & Associés	Christophe Nicolas
Penningtons Manches Cooper	Christophe Hunkeler
Picart	Cynthia Picart
Realyze	Christofer Claude
Richemont Delviso	Henri Najjar, Henri de Richemont, Arthur Gibon, Frank Farhana, Jean-Philippe Maslin
Selene Avocats	Laurent Archambault
Torregano Avocats	Pierre Torregano
Via Nova Avocats	Joanna Sobczynski, Caroline Gayraud-Marty

VALUABLE PRACTICE

Alter Via Avocats	Catherine Pouzol
Argueyrolles Avocat	Guilhem Argueyrolles
Fieldfisher	Brigitte Daille-Duclos
Jung Avocats Associés	Jean-François Zengerlé
Meridian Avocats	Xavier Desnos, Olivier Delsupexhe
Meyer Fabre Avocats	Damien Devot, Nathalie Meyer Fabre
Sekri Valentin Zerrouk - SVZ	Anne Dumas-LHoir

ENDRÖS-BAUM ASSOCIÉS: CROSS-BORDER INDUSTRIAL RISK SPECIALISTS



Florian Endrös

Key figure(s): Florian Endrös
Established: 2007

Track record: Reputed for its industrial risk and insurance litigation expertise, EBA acts for a high-caliber clientele, including insurance groups, medical device manufacturers and those in cutting edge industries. The firm is particularly active in the renewable-energy sphere, handling cases related to solar, hydro-electric, wind and hydrogen power.

Team & differentiation: The firm's French presence includes offices in Paris, Marseille and Lyon, the latter branch having opened in 2021. The Marseille office houses the firm's distinguished team of maritime-law specialists. EBA recently opened an office in Munich. Led by Florian Endrös, the team sets itself apart thanks to a winning blend of multicultural, multilingual lawyers dedicated to the resolution of complex, cross-border disputes.



PRODUCT LIABILITY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
HFW	Guillaume Brajeux, Olivier Purcell, Pauline Arroyo, Iris Vögeding
HMN & Partners	Gérard Honig, Juliette Vogel, Caroline Derache, Eleonora Sorribes, Anne-Sophie Branger
Hogan Lovells	Christine Gateau, Christelle Coslin, Arthur Dethomas
Lmt Avocats	Olivier Samyn, Alexandre Gruber, Antoine Lemétais, Ghislaine Issenhuth
Ormen Passemard-Orpa Legal	Rémi Passemard, Pascal Ormen
Signature Litigation	Emmanuèle Lutfalla, Sylvie Gallage-Alwis
Simmons & Simmons	Jacques-Antoine Robert, Alexandre Regniault, Etienne Kowalski, Quentin Charluteau
Viguié Schmidt & Associés	Etienne Gouesse
EXCELLENT	
Advant Altana	Valérie Lafarge-Sarkozy, Armand Aviges, Louis des Cars
Alchimie Avocats	Xavier Lebrasseur, Philippe El Fadl, Christine Liaud, Stéphanie Luttringer
Armfelt	Patricia Ghozland
Beldev	Michel Bellaiche, Lyne Haigar
Bersay	Xavier Marchand
BFPL Avocats	Arnault Buisson Fizellier, Christophe Pech de Laclause, François Berbinau
Cabinet Bibal	Frédéric Bibal
Clyde & Co	Rozenn Lopin, Gildas Rostain, David Méheut
Dac Beachcroft France	Vladimir Rostan d'Ancezune, Christophe Wucher-North, Alexandre Gadot
Dechert	Jacques Sivignon
DLA Piper	Vonnick Le Guillou
DWF	Romain Dupeyré, Florence Karila
Eba Endrös-Baum Associés	Florian Endrös, Muriel Mazaud, Marguerite De Vaublanc, Céline Lustin-Le Core, Myriam Bennaïm, Anke Sprengel
Grenier Avocats	Patrice Grenier
Huglo Lepage Avocats	Corinne Lepage
Jasper Avocats	Olivier Saumon, Céline Roquelle-Meyer
Kennedys	Alexis Valençon, Aurélia Cadain, Nicolas Bouckaert
Pons & Carrère	Nathalie Carrère, Frédérique Pons, Camille Auvergnas
Soulié & Coste-Floret	Jean-Marie Coste-Floret, Mohamed Zohair, Bénédicte Esquelisse, Guillaume Coste-Floret
Squire Patton Boggs	Valérie Ravit, Carole Sportes
Tamaris Avocats	Alexandra Cohen-Jonathan
Taylor Wessing	Pierre-Olivier Leblanc
UGGC Avocats	Sylvie Welsch, Michel Ponsard, Malka Marcinkowski
HIGHLY RECOMMENDED	
1 Adaltys	Adeline Mussat
Adrien & Associés	Christophe Adrien, Lorraine Duzer, Florent Salesses, Florent Schapira
Baro Alto	Géraldine Brasier Porterie, Pierrick Jupile-Boisverd
Chatain & Associés	Antoine Chatain, Dominique Ham, Thomas de Boysson
Courrégé Foreman	Simon Foreman, Mauricia Courrégé, Aurélie Girault
Dentons	Pascale Poupelin
DS Avocats	Yvon Martinet, Benjamin Potier
Fieldfisher	Brigitte Daille-Duclos, Olivier Lantrès
H&A	Catherine Dupuy, Julie Verdon

Intuity	Christophe Henin
Lambard & Associés	Christian Lambard, Nathanaël Rochard, Fabrice Hagège, Laurence Maillard
Lerins	Bruno Lorit
Montpensier Avocats	François Honnorat, Juliette Nattier, Sarah Febrinon-Piguet
PDGB	Jean-Marie Gueguen, Marie Albertini, Bertrand Jardel
PHPG	Françoise Hecquet, Cécile Tiberghien
2 APG Avocats	Jean-Marie Gazagnes
Aristée Avocats	Marine Guguen
Bird & Bird	Anne-Florence Raducault, Djazia Tiourtite
Birot-Ravaut & Associés	Pierre Ravaut, Jane Birot
Bismuth Société D'Avocats	Yves Bismuth
BJMR Avocats	Juliette Ribeiro, Bertrand Joliff
Boivin & Associés	Jean-Pierre Boivin, Manuel Pennaforte
Cabinet Beaumont	Brigitte Beaumont
Clifford Chance	Thomas Baudesson
Comolet-Zanati Avocats	Jean-Marc Zanati, Stanislas Comolet, Céline Delagneau
Cornet Vincent Ségurel	Cécile Létang
Dante Avocats	Charles Joseph-Oudin
DBM	Etienne Boyer, Jean-François Delrue, Leslie Marien, Baptiste Delrue
De Angelis & Associés	Alain de Angelis, François-Xavier de Angelis, Benoît Bardou
Gide Loyrette Nouel	Capucine Bernier, Richard Ghueldre
Gowling WLG	Frédéric Dereux, Philippe Rousseau
HW&H	Dominique Heintz, Béatrice Deshayes
Jones Day	Ozan Akyurek
K&L Gates	Louis Degos, Charlotte Baillot
King & Spalding	Joëlle Herschtel
Laude Esquier & Associés	Richard Esquier
LPA-CGR Avocats	Gilles Gassenbach, Alexia Eskinazi, Xavier Clédât
Macl Avocats	Florence Monteret - Amar
Mandin-Angrand Avocats	Laure Angrand, Eric Mandin
Ngo Jung & Partners	Pierre Jung, Philippe Bernard, Matisse Belusa
Nomos	Cédric Poisvert
Normand & Associés	Gilles Cariou, Charlotte Cret
Paetzold Avocats	Stephan Paetzold, Vincent Ribadeau Dumas, Carsten Heisig
PBA Legal	Catherine Popineau-Dehaullon, Stéphane Lataste
Racine	Annie Berland, Emmanuelle Menard, Émilie Buttier
Raffin & Associés	Fabrice de Cosnac, Catherine Raffin-Patrimonio
RCB - Bykoff et Couturier	Alain Couturier, Margareth Bykoff
Realyze	Christofer Claude
Rieuneau Avocats	Charlotte Machtou, Sylvain Rieuneau, Maud Chamoux
Squadra Avocats	Solèn Guézille
STAS & Associés	Renaud Semerdjian
Stephenson Harwood	Nicolas Demigneux
Stream	Arnaud Magerand
Trillat & Associés	Pascal Trillat
RECOMMENDED	
28 octobre	Benoît Pruvost
Adrien & Associés	Christophe Adrien, Lorraine Duzer, Florent Salesses, Florent Schapira
A&O Shearman	Denis Chemla, Laëtitia Bénard

Altes Avocats	Philippe Savatic
Ashurst	Hortense de Roux
Dizier & Associés	Arnaud Dizier
DTMV	Magali Thorne, Lin Nin
Fourcade Chevallier	Louise Fourcade, Marine Chevallier
FTPA Avocats	Bruno Robin
Genesis Avocats	Marie-Yvonne Benjamin
Herald Avocats	Pierre-Yves Rossignol, Christophe Bourdel
Houle	Yanick Houle
Jeanet	Xavier Pernot
JP Karsenty & Associés	Jean-Philippe Arroyo, Paul Ricard, Thomas Ricard
Kramer Levin	Renaud Dubois, Marie Davy
Leca & Associés	Olivier Leca
Leno Avocats	Laura Dubois, Béatrice Fleuris
Lincoln Avocats Conseil	Guillaume Aksil, Manuel Meneghini
LPLG Avocats	Jean-Jacques Le Pen
Meyer Fabre Avocats	Nathalie Meyer Fabre, Damien Devot
Musset & Associés	François Musset, Anne Guillet Delattre
Osborne Clarke	Thomas Devred
Paul Hastings	Team of partners
Pennec & Michau	Goulwen Pennec, Clément Michau
Reed Smith	Benoit Charot, Daniel Kadar
Reibell Associés	Franck Reibell
Savinien Avocat	Alexis Sobol
Simon Associés	Michèle Anahory
Via Nova Avocats	Joanna Sobczynski, Caroline Gayraud-Marty
Vigo	Christine Carpentier
Wenger Français	Anais Français, Angélique Wenger
VALUABLE PRACTICE	
Aklea	Christophe Cochet, Clémence Arnaud
Baker Mckenzie	Éric Borysewicz, Jean-Dominique Touraille, Julie Yeni
Beslay + Avocats	Nathalie Beslay, Joséphine Flament, Olivia Rime
Bryan Cave Leighton Paisner	Constantin Achillas
Cabinet Chatel	Catherine Chatel
Ennio	Marine Duponcheel
Eversheds Sutherland	Rémi Kleiman
Godin Associés	Vincent Courcelle-Labrousse, Olivier Decour
Reinhart Marville Torre	Agathe Moreau
Ydès	Valérie Nicod

APG AVOCATS: PRODUCT LIABILITY PAST-MASTERS



Jean-Marie Gazagnes

Key figure(s): Jean-Marie Gazagnes and Gilbert Parleani
Established: 1990

Track record: The team acts in a wide range of product liability and industrial risk cases, on behalf of clients in the energy and manufacturing industries, notably. Whether acting in an advisory or litigation capacity, the firm is trusted by big names from the auto and agricultural machinery industries. Many of the resounding wins obtained by the firm have gone on to set legal precedents.

Team & differentiation: APG Avocats maintains strong relations with the in-house technical and scientific teams of its industrial clients, a fact that allows the firm to accurately represent the technical aspects of its clients' products during a case. Gilbert Parleani comes with a wealth of banking and insurance expertise, while Jean-Marie Gazagnes is a distinguished product liability and industrial risk specialist.

CIVIL LIABILITY & FINANCIAL RISK

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Awkis	Anne-Sophie Pia
BCTG Avocats	Loïc Epailard, Antoine Beauquier, Silvia Lepel, Hugues Hourdin
HMN & Partners	G�rard Honig, Simon Ndiaye, Sarah Xerri-Hanote, Eleonora Sorribes
Ormen Passemard-Orpa Legal	R�mi Passemard, Pascal Ormen
Raffin & Associ�s	Patricia Le Touarin-Laillet, Matthieu Patrimonio, Guillaume Regnault
EXCELLENT	
Avox	Jean-Marc Perez, Laurent Lucas, Agn�s P�rot, Vincent Niderprim
Baro Alto	Pierrick Jupile-Boisverd, G�raldine Brasier Porterie
BFPL Avocats	Fran�ois Berbinau, Arnault Buisson Fizellier, Christophe Pech de Laclause
Chatain & Associ�s	Antoine Chatain, Dominique Ham, Thomas de Boysson
Clyde & Co	Gildas Rostain, David M�heut
Dac Beachcroft France Aarpi	Christophe Wucher-North, Vladimir Rostan d'Ancezune, Alexandre Gadot
HFW	Pauline Arroyo, Iris V�geding
Kennedys	Aur�lia Cadain, Alexis Valen�on, Nicolas Bouckaert
Laude Esquier & Associ�s	Richard Esquier
Lawins	C�line Lemoux, Valentin Gervais, Julien Bessermann
LPA-CGR Avocats	Team of partners
PDGB	Jean-Marie Gueguen, Philippe Julien, Bertrand Jardel
PBA Legal	Catherine Popineau-Dehaullon, St�phane Lataste
Pons & Carr�re	Fr�d�rique Pons, Nathalie Carr�re
Signature Litigation	Emmanu�le Lutfalla
Simmons & Simmons	Quentin Charluteau, Alexandre Regniault
Taylor Wessing	Pierre-Olivier Leblanc, Paul-Albert Iweins, Philippe Glaser, Marc Schuler, Beno�t Goulesque-Monaux
HIGHLY RECOMMENDED	
1804 Avocats	Delphine Abecassis, Muriel Amsellem
Adrien & Associ�s	Christophe Adrien, Lorraine Duzer, Florent Salesses, Florent Schapira
Argueyrolles Avocat	Guilhem Argueyrolles
Arist�e Avocats	Marine Guguen, Sophie de La Bri�re, Bertrand Baguenard



Arma	Arnaud Péricard, Maximilien Mattéoli
August Debouzy	Benjamin van Gaver, Marie Danis, Astrid Mignon Colombet
Beldev	Michel Bellaiche, Lyne Haigar
Bersay	Xavier Marchand
Burguburu Blamoutier Charvet Gardel & Associés	Jean-Michel Bonzom, Marie Burguburu, Agnès Goldmic
Cabinet Beaumont	Brigitte Beaumont
De Angelis & Associés	François-Xavier de Angelis, Alain de Angelis, Benoît Bardon
Frety Avocats	Antoinette Frety
Grenier Avocats	Patrice Grenier
H&A	Julie Verdon, Catherine Dupuy
K&L Gates	Barthélemy Cousin
Keras Avocats	Gilles Grardel, François-Xavier Lagarde, Laurent Heyte
Leca & Associés	Olivier Leca
Lexance Avocats	Morgane Hanvic, Cécile Tailleped
Mandin-Angrand Avocats	Eric Mandin, Laure Angrand
Meneghetti Avocats	Patrick Meneghetti
Ngo Jung & Partners	Philippe Bernard, Pierre Jung, Matisse Belusa
Reibell Associés	Franck Reibell
Rieuneau Avocats	Sylvain Rieuneau
STAS & Associés	Renaud Semerdjian
Stream	Arnaud Magerand
Tamaris Avocats	Alexandra Cohen-Jonathan
Tarin Lemarié	Guillaume Tarin, Alexis Lemarié
Trillat & Associés	Inès Beltramini, Pascal Trillat
Via Nova Avocats	Joanna Sobczynski, Caroline Gayraud-Marty

LAUDE ESQUIER & ASSOCIÉS: COMBATIVE & CREATIVE APPROACH



Richard Esquier

Key figure(s):
Richard Esquier
Established: 2008

Track record: The firm acts for businesses in a broad spectrum of sectors, including life insurance companies, handling their legal battles, notably with the regulatory authorities. The firm takes a combative and creative approach to representation. The team acted for a major player in the performing arts industry, in a dispute with its insurers, to contest the cancellation of an insurance policy.

Team & differentiation: Led by founding partner Richard Esquier, the team has a wealth of experience in insurance and reinsurance matters (contracts, civil liability, fraud, damages), banking and finance litigation and criminal law. It excels at defending life and non-life insurers and other types of insurance companies before the courts.

GERMANY

COMPLIANCE & INVESTIGATIONS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Freshfields Bruckhaus Deringer	Norbert Nolte, Moritz Pellmann
Gleiss Lutz	Eike Bicker
EXCELLENT	
1 Hogan Lovells	Sebastian Lach
Pohlmann & Company	Andreas Pohlmann, Nicole Wilms
2 Baker McKenzie	Andreas Lohner
Clifford Chance	Heiner Hugger
Hengeler Mueller	Sven Henrik Schneider
Linklaters	Christian Schmitt, Kerstin Wilhelm
HIGHLY RECOMMENDED	
CMS Hasche Sigle	Harald W Potinecke
DLA Piper	Emanuel Ballo, Christian Schoop
Gibson, Dunn & Crutcher	Katharina Humphrey, Benno Schwarz
Noerr	Torsten Fett, Christian Pelz
RECOMMENDED	
1 AGS Legal	Jan Kappel
Allen & Overy	Jan Erik Windthorst
Ebner Stolz	Philipp Külz, Christina Odenthal-Middelhoff
GSK Stockmann	Eric Mayer
Herbert Smith Freehills	Dirk Seiler
Heuking	André-M. Szesny
Latham & Watkins	Thomas Grütznert
Oppenhoff	Stephan Müller
Rosinus Partner	Mathias Grzesiek, Christian Rosinus
Skadden, Arps, Slate, Meagher & Flom	Bernd Mayer
2 CCI-Legal	Karl-Jörg Xylander
Dentons	Judith Aron, Julia Pfeil
FS-PP Berlin	Niklas Auffermann
Heussen	Nicole Alexander-Huhle, Reinhold Kopp, Franz Clemens Leisch, Gerhard Pischel, Daniel Smyrek
Jones Day	Thomas Preute
KFDR	Björn Krug
McDermott Will & Emery	Rolf Hünermann
Morrison Foerster	Roland Steinmeyer
Norton Rose Fulbright	Alexander Cappel
Orth Kluth	Markus Berndt, Gereon Conrad
PARK Wirtschaftsstrafrecht	Tido Park
Pinsent Masons	Eike W. Grunert
Redeker Sellner Dahs	Bernd Müssig
Simmons & Simmons	Hans-Hermann Aldenhoff
SZA	Jochem Reichert
Taylor Wessing	Martin Knaup
WilmerHale	Jan Wendler



WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Feigen Graf	Hanns W. Feigen, Walther Graf, Bernd Gross
Freshfields Bruckhaus Deringer	Simone Kämpfer, Norbert Nolte
EXCELLENT	
1 Clifford Chance	Heiner Hugger
Ufer Scharf	Erik Buhlmann, Norbert Scharf, Florian Ufer, Andreas Weitzell
Wessing & Partner	Heiko Ahlbrecht
2 DLA Piper	Emanuel Ballo, Christian Schoop
VBB	Renate Verjans
HIGHLY RECOMMENDED	
Gleiss Lutz	Christoph Skoupil
Knauer Partnerschaft von Rechtsanwälten	Björn Boerger, Christoph Knauer, Sören Schomburg
Krause & Kollegen	Daniel M. Krause
Luther	André Große Vorholt
PARK Wirtschaftsstrafrecht	Tido Park
RECOMMENDED	
1 Dierlamm	Katharina Dierlamm
Dr. Dörr & Kollegen	Felix Dörr
Dr. Kai Hart-Hönig	Kai Hart-Hönig
Hengeler Mueller	Constantin Lauterwein
Noerr	Christian Pelz
Rosinus Partner	Mathias Grzesiek, Christian Rosinus
White & Case	Daniel Zapf
2 Ebner Stolz	Philipp Külz, Christina Odenthal-Middelhoff
FS-PP Berlin	David Albrecht, Niklas Auffermann
Gazeas Nepomuck	Nikolaos Gazeas, Lutz Nepomuck
Gercke Wollschläger	Björn Gercke
Gibson, Dunn & Crutcher	Benno Schwartz, Finn Zeidler
Helck Legal	Thomas Helck
Heuking	Susanne Stauder, André M. Szesny, Thomas Wambach
Knierim Lorenz Breit	Manuel Lorenz
Latham & Watkins	Thomas Grütznert
Lilie Ihwas	Saleh R. Ihwas, Astrid Lilie
Prof. Dr. Holger Matt	Holger Matt
Redeker Sellner Dahs	Bernd Müssig
Reichling Corsten	Johannes Corsten, Tilman Reichling
Richter	Thomas Richter
Roxin alliance	Oliver Sahan
Taylor Wessing	Jan-Lieven Stöcklein
TDWE	Udo Wackernagel, Anne Wehnert
Tsambikakis	Michael Tsambikakis
Verte	Christian Schmitz
Vonpelchrzim	Gero von Pelchrzim, Marco A. Succu

UFER SCHARF: WELL-ROUNDED INTERNATIONAL CRIMINAL LAW EXPERTISE



Florian Ufer

Key figure(s): Erik Buhlmann, Norbert Scharf, Florian Ufer and Andreas Weitzell

Established: 2023

Track record: Florian Ufer is currently representing Daimler AG in an emissions scandal case, and Freshfields in cum/ex proceedings. He regularly represents FC Bayern Munich. Norbert Scharf has represented former Siemens CEO Heinrich von Pierer, former Deutsche Bank CEO Rolf Breuer, Anton Schlecker, Bernie Ecclestone and the former CEO of Deutsche Börse, Carsten Kengeter.

Team & differentiation: The merger of Florian Ufer and Norbert Scharf has created one of the largest criminal law firms in Munich, one with four equity partners, two salaried partners, two counsel, three associates and four of counsel. It offers criminal defense in areas such as narcotics, capital criminal law, sexual criminal law, including me-too and stalking allegations, as well as matters related to the penal system.

INSURANCE LAW

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 BLD Bach Langheid Dallmayr	Bastian Finkel, Carsten Hösker, Björn Seitz
2 Clyde & Co	Eva-Maria Barbosa, Daniel Kassing, Henning Schaloske, Tanja Schramm
DLA Piper	Gunne Bähr, Thomas Gädtke, Christian Schneider
EXCELLENT	
Bock legal	Stefan Bank, Dirk Schmitz
CMS Hasche Sigle	Winfried Schnepf
Heuking	Stefan Jöster, Martin Karwatzki, Michael Lauterbach, Herbert Palmberger, Rüdiger Schnug
Noerr	Thomas Heitzer, Helmut Katschthaler, Oliver Sieg
Wilhelm	Fabian Herdter, Mark Wilhelm, Lars Winkler
White & Case	Christian Wirth
HIGHLY RECOMMENDED	
1 Fiedler Cryns-Moll	Anna Cryns-Moll, Björn Fiedler
Friedrich Graf von Westphalen & Partner	Tobias Lenz, Mike Weitzel
Thümmel Schütze	Roderich C. Thümmel
2 Allen & Overy	Jan Schröder
Dr. Eick & Partner	Michael Burmann, Rainer Hess
Eisenmann Weidner & Partner	Tilo Wiech
Finkbeiner & Druckenbrodt	Alexander Druckenbrodt
Hengeler Mueller	Carl-Philipp Eberlein, Daniel Wilm
Patzina Lotz	Thorsten Lotz, René Matz
Taylor Wessing	Gunbritt Kammerer-Galahn
RECOMMENDED	
Clifford Chance	Thomas Krecek
Dr. Kirsten & Partner	Konstantin Kirsten
Eversheds Sutherland	Fabian Volz
Freshfields Bruckhaus Deringer	Moritz Becker, Wessel Heukamp
Gleiss Lutz	Ingo Brinker, Rainer Loges
GvW Graf von Westphalen	Wolfram Desch
Heussen	Michael Heidelberg, Tobias Scholl
Hogan Lovells	Christoph Küppers
KUNZ	Carsten Fuchs
Loschelder	Wilfried Rüffer
Mayer Brown	Jan Kraayvanger
Norton Rose Fulbright	Anne Fischer
Oppenhoff	Peter Eitzbach
PWP Berlin	Knut Pilz
Remé	Ingo Gercke, Jobst von Werder
Segger	Stefan Segger
Sprenger	Jens-Dietrich Sprenger
Van Bühren & Klutinius	Rolf Klutinius
Wirtz Kraneis	Jörg Reinartz



ITALY

COMPLIANCE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
BonelliErede	Alessandro Musella
Clifford Chance	Antonio Golino
DLA Piper	Raffaella Quintana
Orrick, Herrington & Sutcliffe	Alessandro De Nicola
EXCELLENT	
ADVANT Nctm	Raffaele Caldarone, Luca Cavagnaro
Bird & Bird	Stefano Febbi, Rossella Sansone, Raimondo Maggiore, Edoardo Courir
Chiomenti	Francesco D'Alessandro
Cleary Gottlieb Steen & Hamilton	Giuseppe Scassellati-Sforzolini, Pietro Fioruzzi, Marco D'Ostuni
Gianni & Origoni	Federico Busatta
Legance	Andrea Fedi, Marco Penna
Pavia e Ansaldo	Mario Di Giulio, Paola De Pascalis, Filippo Fioretti

HIGHLY RECOMMENDED

Bureau Plattner	Simona Gallo
Deloitte Legal	Josephine Romano
FIVELEX	Francesco Di Carlo, Edoardo Guffanti
Greenberg Trauring Santa Maria	Bruno Cova
Hogan Lovells	Francesca Angeloni, Jeffrey Greenbaum
LCA Studio Legale	Maria Sardelli
Pirola Pennuto Zei & Associati	Roberta Di Vieto

RECOMMENDED

Allen & Overy	Francesca Petronio
CMS	Emilio Battaglia
Gebbia Bortolotto Penalisti Associati	Maurizio Bortolotto
Herbert Smith Freehills	Enrico Maria Mancuso
Masotti Cassella	Mascia Cassella
Puccio Penalisti Associati	Andrea Puccio, Giulia Cagnazzo
Studio Legale Padovan	Marco Padovan
Tonucci & Partners	Alberto Fantini

BUREAU PLATTNER: CAPABLY ASSISTING A WIDE RANGE OF COMPANIES



Simona Gallo

Key figure(s): Simona Gallo
Established: 1969

Track record: Bureau Plattner's team was reinforced at the start of 2023 following its merger with corporate M&A boutique Jenny Avvocati. The team, based in both Milan and Bolzano, provides comprehensive assistance on Legislative Decree 231/01 issues, antitrust, criminal and privacy aspects of compliance, including whistle-blowing cases.

Team & differentiation: Simona Gallo has gained impressive experience in her time at Jenny Avvocati and has an exemplary track record of assisting foreign clients as well as acting as compliance officer to companies from a number of industries. With a specific focus on compliance aspects of M&A and commercial contracts, she is based in Milan and is part of the corporate team.



WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Alleva Studio Legale	Guido Carlo Alleva
Isolabella Studio Legale	Luigi Isolabella
Studio Legale Associato Mucciarelli	Francesco Mucciarelli, Marco Calleri
Studio Legale Avv. Giuseppe Iannaccone e Associati	Giuseppe Iannaccone
EXCELLENT	
Astolfo Di Amato e Associati	Astolfo Di Amato, Alessio Di Amato
Cagnola & Associati	Fabio Cagnola
DLA Piper	Raffaella Quintana, Antonio Carino
Studio Legale Bana	Giuseppe Bana
Studio Legale Diodà	Nerio Diodà
Studio Legale Pisano	Roberto Pisano
Studio Severino Penalisti Associati	Maurizio Bellacosa
HIGHLY RECOMMENDED	
1 BonelliErede	Francesco Sbisà
Chiomenti	Francesco D'Alessandro
Clifford Chance	Antonio Golino
Herbert Smith Freehills	Enrico Maria Mancuso
Legance	Niccolò Bertolini Clerici
Perroni & Associati	Giorgio Perroni, Bruno Andò
Studio Giarda	Enrico Giarda, Fabio Giarda
Studio Legale Assumma	Bruno Assumma
Studio Legale Avv. Matteo Mangia	Matteo Mangia
Studio Legale Biffa e Associati	Massimo Biffa
2 Allen & Overy	Francesca Petronio
BSVA	Piero Magri
Chiara Padovani Studio Legale	Chiara Padovani

DFS Avvocati Penalisti	Massimo Dinoia, Fabio Federico
LCA Studio Legale	Nicolò Pelanda, Matteo Uslenghi
Pistochini Avvocati	Alessandro Pistochini
Studio Legale Baccaredda Boy	Carlo Baccaredda Boy
Studio Legale Brusa Spagnolo Tosoni Carelli	Mario Brusa, Sergio Spagnolo, Paolo Tosoni, Mauro Carelli
Studio Legale Giovanni Paolo Accinni e Associati	Giovanni Paolo Accinni

RECOMMENDED

1	Gebbia Bortolotto Penalisti Associati	Mario Gebbia, Maurizio Bortolotto
	Orrick, Herrington & Sutcliffe	Jean-Paule Castagno
	Pedrazzi Scudieri Avvocati	Francesca Pedrazzi, Luigi Scudieri
	Simbari Avvocati Penalisti	Armando Simbari
	Studio Legale Stile	Annalisa Stile

2	De Castiglione Ingraffia Zanchi e Associati	Enrico De Castiglione, Alessandra Zanchi
	Dentons	Matteo Vizzardi
	Fornari e Associati	Giuseppe Fornari
	Hogan Lovells	Francesca Rolla
	Portolano Cavallo	Ilaria Curti
	Studio Bolognesi	Dario Bolognesi
	Studio Corrias Lucente	Giovanna Corrias Lucente
	Studio Giordanengo	Guglielmo Giordanengo
	Studio Tognozzi	Gianluca Tognozzi

VALUABLE PRACTICE

Aiello Avvocati Associati	Domenico Aiello
Avvocato Alessandro Parrotta	Alessandro Parrotta
LP Avvocati	Roberto Fiore
Puccio Penalisti Associati	Andrea Puccio
Servetto Peyra Pavarini e Associati	Tommaso Servetto, Paolo Pavarini
Studio Legale Associato Centonze	Francesco Centonze
Studio Legale Borgna	Giovanni Borgna
Studio Legale OAK	Federico Cerqua, Valeria Francesca Mettica
Studio Legale Orabona	Andrea Orabona



INSURANCE: ADVISORY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
BonelliErede	Stefano Micheli
DLA Piper	David Maria Marino, Bruno Giuffré
Gianni & Origoni	Emanuele Grippo
Studio Legale Giorgetti	Alessandro Giorgetti
EXCELLENT	
Chiomenti	Vincenzo Troiano, Alessandro Portolano
D'Argenio Polizzi e Associati	Matteo D'Argenio, Andrea Polizzi, Laura Troiano
Legance	Gian Paolo Tagariello
Molinari Agostinelli	Nicolò Juvara
Norton Rose Fulbright	Salvatore Iannitti
PG Legal	Giovanna Aucone
SLCR Law Firm	Claudio Russo
Studio Legale Monti	Alberto Monti
Taurini & Hazan Studio Legale	Maurizio Hazan
Zitiello Associati	Luca Zitiello
HIGHLY RECOMMENDED	
CMS	Laura Opilio, Massimo Dotto
DAC Beachcroft	Anthony Perotto
FIVELEX	Francesco Di Carlo, Edoardo Guffanti
Hogan Lovells	Jeffrey Greenbaum, Silvia Lolli
LCA	Maria Grazia Longoni
Macchi Di Cellere Gangemi	Ernesto Pucci
Mondini Bonora Ginevra	Francesco Rusconi
Studio Legale Ferrati	Paolo Ferrati

D'ARGENIO POLIZZI E ASSOCIATI: EXPERTS IN INSURANCE, BANKING AND FINANCING



Matteo Massimo D'Argenio

Key figure(s):
Matteo Massimo D'Argenio
Established: 1998

Track record: The firm is widely esteemed for its expertise in the insurance, banking and financing areas, being fully equipped to assist in both contentious and non-contentious matters, including specialized arbitration procedures. It frequently assists insurance companies, financial institutions, leasing companies, SIMs and Italian and international trusts.

Team & differentiation: Matteo Massimo D'Argenio is a legal consultant and attorney to numerous Italian and foreign insurance and banking institutions who collaborates with the Milan CClAA and the Italian Privacy Institute. Andrea Polizzi holds positions on the boards of statutory auditors and supervisory bodies in insurance companies, SGRs and national and international industrial groups.

PG LEGAL: WIDE ARRAY OF REGULATORY EXPERTISE



Giovanna Aucone

Key figure(s):
Giovanna Aucone
Established: 1992

Track record: The PG Legal's growing team is widely recognized as the regulatory market expert. It regularly assists both local and international clients, with a particular focus on cross-border matters. The lawyers are also skilled at handling both advisory and litigation work, as well as structuring complex insurance products.

Team & differentiation: Heading the team is Giovanna Aucone, a recognized expert in all aspects of insurance law. She is held in particularly high regard for the skill with which she handles delicate and complex cases, and her strong expertise in the regulatory area. The firm has offices in Milan, Rome, Naples, Genoa and Dublin.

INSURANCE: LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
DLA Piper	David Maria Marino, Bruno Giuffr�
Norton Rose Fulbright	Cecilia Buresti
Studio Legale Giorgetti	Alessandro Giorgetti
Taurini & Hazan Studio Legale	Maurizio Hazan
EXCELLENT	
BonelliErede	Angelo Bonetta, Vittorio Allavena
D'Argenio Polizzi e Associati	Matteo D'Argenio, Laura Troiano
Hogan Lovells	Francesca Rolla
Studio Legale Monti	Alberto Monti
HIGHLY RECOMMENDED	
Chiomenti	Luca Ferrari
PG Legal	Giovanna Aucone, Lorenzo Ranieri
SLCR Law Firm	Claudio Russo
Withers	Cristina Pagni
Zitiello Associati	Luca Zitiello
RECOMMENDED	
CMS	Laura Opilio
DAC Beachcroft	Anthony Perotto
Legance	Gian Paolo Tagariello
LCA	Maria Grazia Longoni
Mondini Bonora Ginevra	Francesco Rusconi
Studio Legale Ferrati	Paolo Ferrati

STUDIO LEGALE GIORGETTI: TOP-NOTCH INSURANCE LITIGATORS



Roberto Giorgetti

Key figure(s):
Roberto Giorgetti
Established: 1922

Track record: Distinguished Milan-based firm boasting over a century of insurance-law experience. The firm is sought due to its track record of exemplary representation in complex, highly sensitive cases, and is a leader in the realm of insurance litigation in Italy. It is also adept at assisting in non-contentious matters, such as contract drafting.

Team & differentiation: Milan-based Roberto and Alessandro Giorgetti are seasoned litigators with a long track record of winning challenging cases. Normally lining up on the defendant's side, the duo are recognized for the top quality of their service as well as the high level of specialization they bring to each and every case.

LUXEMBOURG

INVESTIGATIONS & WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Arendt & Medernach	François Kremer, Ari Gudmannsson
BSP	Fabio Trevisan, Laure-Hélène Gaicio-Fievez, Anne Morel
Kaufhold & Reveillaud	Sandra Birtel
EXCELLENT	
Baker McKenzie	Annie Elfassi
Elvinger Hoss Prussen	Elisabeth Omes
Kleyr Grasso	Rosario Grasso
Loyens & Loeff	Véronique Hoffeld
Lutgen + Associés	André Lutgen, Pierre Hurt, Jeanne Feltgen
Turk & Prum	François Prum
HIGHLY RECOMMENDED	
1 Bonn & Schmitt	Cédric Bellwald, Giulia Jaeger
DSM Avocats À La Cour	Mario Di Stefano, Marie-Paule Gillen, Renaud le Squeren
Linklaters	Guy Loesch
Lorang Robert Komninos	Lydie Lorang
White & Case	Thierry Bosly, Alexandre Hublet
2 Adam & Bleser	Claude Bleser
Allen & Overy	Thomas Berger
Moyse & Associates	François Moyse
PSW Avocats	Philippe Penning
Temime	Gwennaëlle Barral
Thewes & Reuter	Pierre Reuter, Marc Thewes

KAUFHOLD & REVEILLAUD: TOP-DRAWER COMPLIANCE ADVICE



Sandra Birtel

Key figure(s): Sandra Birtel
Established: 2022

Track record: Sandra Birtel, who heads Kaufhold & Reveillaud's white-collar crime and compliance practices, leverages her extensive entrepreneurial experience to offer holistic advisory and litigation services to a diverse clientele who encompass SMEs, major international clients and state authorities. Her leadership reinforces the firm's reputation as the country's premier compliance team.

Team & differentiation: Sandra Birtel helps public and private clients set up internal compliance protocols and navigate compliance regulatory risks. She is editor-in-chief of the publication *Cyber and Conformity*, and chair of LuxCor, a non-profit dedicated to anti-corruption initiatives. The author of two books on the subject, Birtel also co-wrote Luxembourg's Code of Compliance, cementing her position among Luxembourg's foremost compliance authorities.

INSURANCE LAW

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Arendt & Medernach	Christian Point, Pierre-Michaël de Waersegger, Paul Mousel
Schiltz & Schiltz	Franz Schiltz, Jean Louis Schiltz
EXCELLENT	
Allen & Overy	Pierre Schleimer, Fabian Beullekens, Paul Péporté
Baker McKenzie	Jean-François Findling, Annie Elfassi, Jean-François Trapp
Clifford Chance	Christian Kremer
HIGHLY RECOMMENDED	
Bonn & Schmitt	Alex Schmitt, Chantal Keereman
CMS	Vivian Walry
Kleyr Grasso	Rosario Grasso
Molitor	Michel Molitor
Philippe & Partners	Marc Gouden
Pinsent Masons	Michel Bulach
Tabery & Wauthier	Gast Neu
Turk & Prum	François Turk

PINSENT MASONS: HIGHLY REGARDED INSURANCE SPECIALISTS



Michel Bulach

Key figure(s):
Michel Bulach
Established:2022

Track record: Pinsent Masons brings a dynamic and positive approach to the provision of insurance services, including life and non-life insurance, as well as reinsurance, to local, regional, and international clients. It caters to brokers, corporate clients and financial institutions, offering not only regulatory expertise but also profound knowledge of non-contentious aspects related to life and non-life insurance and reinsurance.

Team & differentiation: The team is led by two partners, Michel Bulach, who serves as the head of the Luxembourg office, and Giuseppe Cafiero, with both possessing in-depth expertise on the Luxembourg insurance markets. The team's active engagement with and commitment to the insurance industry is demonstrated by its membership of ACA, the Association of Luxembourg Insurance and Reinsurance Companies.

NETHERLANDS

INSURANCE LAW

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Houthoff	Berry van Wijk
NautaDutilh	Stijn Franken, Sjoerd Meijer
Norton Rose Fullbright	Jan Duyvensz
Van Doorne	Annemieke Hendriks
EXCELLENT	
De Brauw Blackstone Westbroek	Dennis Horeman
Kennedy Van der Laan	Chris van Dijk, Erik van Orsouw
Dirkzwager Legal & Tax	Harry Kruitwagen, Daan Baas
Hogan Lovells	Victor de Vlaam
HIGHLY RECOMMENDED	
Allen & Overy	Katinka Middelkoop
Bird & Bird	Evelyn Tjon-En-Fa
CMS	Leonard Böhmer, Bas Baks
Cox Ten Bruggencate Advocaten	Joeri Cox, Carlijn ten Bruggencate
Ekelmans & Meijer	Hanco Arnold
Ploum	Natalie Vloemans, Vincent Terlouw
Stadermann Luiten Advocaten	Wence Rupert
Van Niekerk Cieremans	Eric van Niekerk, Tjitske Cieremans
Van Traa Advocaten	Robert Pessers
Wij Advocaten	Suzanne Bordewijk

NORWAY

INSURANCE LAW

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Advokatfirma Kogstad Lunde & Co	Trond Werner Lunde, Terje Marthinsen, Claus Krag Brynildsen
Arntzen De Besche	Karl Rosén, Sven Iver Steen, Alexander Plows
BAHR	Atle Skaldebø-Rød, Jan B. Jansen
Thommessen	Andreas Meidell, Henrik Hagberg, Trond Hatland
Wiersholm	Olav Perland, Kjersti Trøbråten
EXCELLENT	
Advokatfirmaet Schjødt	Klaus Henrik Wiese-Hansen, Per Ristvedt
DLA Piper Norway	Hugo AB Munthe-Kaas
SANDS	Christian Kjellby Nasset
Simonsen Vogt Wiig	Lars Inge Ørstavik, Jan Vablum, Øyvind Vidhammer, Anette Fjeld, Kristoffer Larsen Rognvik
Wikborg Rein	Anders Færden, Herman Steen
HIGHLY RECOMMENDED	
Advokatfirmaet Grette	Johan Christian Kongsli, Jacob Bjønness-Jacobsen
Advokatfirmaet RIISA	Jørgen Svartebekk
Ræder Bing	Jon Andersen, Joar Heide
Bull & Co Advokatfirma	Nils Henrik Varmann Jørgensen, Runar Hansen, Klemet Ingvar Gaski
Kvale Advokatfirma	Kristian Lindhartsen, Lilly Kathrin Relling

PORTUGAL

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Cuatrecasas	Maria Raquel Moreira
Morais Leitão, Galvão Teles, Soares da Silva & Associados	Rui Patrício, Tiago Geraldo
Uriá Menéndez - Proença de Carvalho	Fernando Aguilar de Carvalho, Francisco Proença de Carvalho
EXCELLENT	
Abreu Advogados	Ana Rita Duarte de Campos, Pedro Barosa, Francisco Patrício, Paulo De Sá e Cunha, Ana Grosso Alves
CCA Law	Henrique Salinas, Marta Duarte
Rogério Alves & Associados	Rogério Alves
Sérvulo & Associados	José Lobo Moutinho, Teresa Serra, Cláudia Amorim,
MFA Law firm	João Medeiros
VdA	Sofia Ribeiro Branco
HIGHLY RECOMMENDED	
CMS Portugal	Miguel Esperança Pina, Nuno Pena, Rita Gouveia, Gonçalo Madeira
DLA Piper	Paulo Saragoça da Matta
Antas da Cunha Ecija	Alexandra Mota
PLMJ	Paulo Farinha Alves
RECOMMENDED	
Cerejeira Namora, Marinho Falcão	Pedro Marinho Falcão
Carlos Pinto de Abreu e Associados	Carlos Pinto de Abreu
Raul Soares da Veiga & Associados	Raul Soares da Veiga
SRS Legal	José Carlos Soares Machado, José Jácome
Telles	André Navarro de Noronha, Nuno Cardoso



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SPAIN

COMPLIANCE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Cuatrecasas	Alfredo Domínguez, Íñigo de Ros, Diego Pol
Deloitte Legal	Begoña Fernández Rodríguez
Eversheds Sutherland	María Hernández
Gómez-Acebo & Pombo	Vanessa Fernández Lledó
KPMG	Alain Casanovas
Pérez-Llorca	Adriana de Buerba, Juan Palomino
EXCELLENT	
Baker McKenzie	Cecilia Pastor
Constitución 23	Bernardo Del Rosal
Antas da Cunha Ecija	Alonso Hurtado, César Zarate, Juan Eugenio Tordesillas
Garrigues	Sergio González Galán
Hogan Lovells	Ignacio Sánchez
Uriá Menéndez	Jaime Alonso, Ismael Clemente
HIGHLY RECOMMENDED	
CMS	Carlos Aguilar
De Pedraza Abogados	Mar de Pedraza
Corporate Defense	Carlos Gómez-Jara
Herbert Smith Freehills	Leopoldo González-Echenique
RECOMMENDED	
RCD	Diego Artacho
Fieldfisher Jausas	Rodrigo Martos
Ontier	Berta Aguinaga Barrilero
Lupicinio International Law Firm	Ángel Valdés, Luis Manuel García, Fátima Rodríguez

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Baker McKenzie	Jesús Santos, María Massó
Bufete Choclán	José Antonio Choclán Montalvo
Cuatrecasas	Joaquín Burkhalter, Alfredo Domínguez, Pablo Villaseca, Josep Riba, José de Bonilla, Judit Gené
Gómez-Acebo & Pombo	Carlos Sáiz Díaz, Vanessa Fernández Lledó
Oliva Ayala Abogados	Ignacio Ayala Gómez
Pérez-Llorca	Adriana de Buerba, Juan Palomino
Sánchez-Junco Abogados	Javier Sánchez-Junco Mans, Paola María Ubeda Martínez Valera
Uriá Menéndez	Jaime Alonso, Ismael Clemente
EXCELLENT	
Corporate Defense	Carlos Gómez-Jara Díez
Constitución 23	Juan Carlos Alferez Dominguez, Bernardo Del Rosal
Garrigues	Gabriel Castro Salillas, Helena Prieto González
Martell Abogados	Cristóbal Martell
Morales Abogados Penalistas	Oscar Morales
Estudio Jurídico Rodríguez Mourullo	Gonzalo Rodríguez-Mourullo, Alberto Rodríguez-Mourullo, Pablo Rodríguez-Mourullo Otero
HIGHLY RECOMMENDED	
Bajo & Trallero Abogados	Alfonso Trallero Masó
CMS Albiñana & Suárez de Lezo	Carlos Aguilar
De Pedraza Abogados	Mar De Pedraza
Ius + Aequitas	Elíseo M. Martínez, Carolina González de la Fuente, Carlos Lopez-Mélida
González Franco Abogados	José Ángel González Franco
Milans del Bosch & ITL	Santiago Milans del Bosch
Molins Defensa Penal	Pau Molins, Luis Jordana de Pozas
Ontier	Berta Aguinaga Barrilero
Simmons & Simmons	Fernando Aizpún
RECOMMENDED	
Cortés, Abogados	Daniel Campos Navas
Ecija	César Zárate
Eversheds Sutherland	José Pedro Alberca
Fuster-Fabra Abogados	Juan Ignacio Fuster-Fabra Toapanta, José Carlos Velasco
Ramón y Cajal	Enrique Molina
Zurbarán	Adolfo Cuéllar, José Manuel García-Quílez
Zegri + de Olivar Abogados	Emilio J. Zegri Boada, Blanca de Olivar



LITIGATION SUPPORT & FORENSICS

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Accuracy	Laura Cózar, Eduard Saura
Deloitte	Alejandro Nuñez Sotoca, Jorge Lledías
FTI Consulting Spain	David Aliaga
KPMG Forensic España	Alberto Rabano, Fernando Cuñado, María Victoria Fernández Elices
Kroll	María Luisa Castrillo, Diego Perul, Carmen Mencía
PwC Forensic	Javier López Andreo, Manuel Marín
EXCELLENT	
Alvarez & Marsal	Juan J. Valderas Martos
BDO Spain	Javier Espel, Manuel Vargas González
Grant Thornton	Fernando Lacasa, Juan Francisco Nasser
Nera Economic Consulting	Oscar Arnedillo
RSM	David Sardá
The Brattle Group	José Antonio García
HIGHLY RECOMMENDED	
Auren	Ana Jiménez Martín, Mario Alonso, Ricardo Ciudad-Real Calderón
Crowe Spain	Luis Martínón
J.S. Held Spain	Enrique Abiega
Mazars	Alberto Martínez Salazar
S&A Financial Advisory	Juan José Silva Polo
UHY Fay & Co Spain	Luis Arturo Pedraza Munoz
V. Estrada	Vincente Estrada
Vir Audit	Ramon Riera, Joan Riba Casellas
Zenit Auditores y Consultores	Manel Borrás Salvat, Salvador Grabulós Núñez, Elisabet Figueras Ollé, Xavier Jorba Tomàs
RECOMMENDED	
Diales	Javier Sánchez Llopes
HKA	Michael Laming
Netvalue Forensic	Lara Alares Anegón

KPMG FORENSIC ESPAÑA: SOLVING COMPLEX CASES IN THE MOST EFFICIENT WAY



Fernando Cuñado

Key figure(s): Alberto Rabano, Fernando Cuñado, Pablo Bernad, María Fernández and Carlos Barceló
Established: 2006

Track record: KPMG Forensic España helps clients protect their businesses and provides assistance in situations of dispute and irregularity, where there is a mismatch between facts and figures or where standards of behavior do not conform to applicable regulations. The Spanish office is a pioneer in dispute resolution and arbitration before chambers including ICC, SCC, LCIA, ICSID or UNCITRAL.

Team & differentiation: KPMG Forensic España's transformational and dynamic approach includes attention to detail and the application of tried-and-tested research techniques. The team has wide-ranging experience in complex, high-volume matters that they solve using the advanced technology of their own intelligent platform, one capable of processing large amounts of data – a fact that helps them solve complex cases in the most efficient way.

SWEDEN

INSURANCE LAW

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Advokatfirman Vinge	Fabian Ekeblad, Per Johan Eckerberg, Viveka Classon
Mannheimer Swartling	Hans Hammarbäck, Azadeh Razani
Norelid Advokatbyrå	Susanna Norelid, Fredrik Seeman
Setterwalls Advokatbyrå	Åke Fors, Johannes Ericson, Magnus Rydberg
EXCELLENT	
DLA Piper Sweden	Arthur Csatho
Nordia Law	Per Sjödin, Johan Strömberg
Wistrand	Jörgen Eklund
HIGHLY RECOMMENDED	
Advokatfirman Cederquist	Erik Wernberg
Advokatfirman Lindahl	Peter Kullgren, Mats Säterberg
Hammarskiöld	Peder Hammarskiöld, Sandra Kaznova
Magnusson	Caroline Landerfors
Westerberg & Partners	Stefan Bessman
RECOMMENDED	
Advokatfirman Schjødt	Carl Rother-Schirren
Delphi	Rolf Karlsson, Tobias Hamrin
Kompass Advokat	Anna Lööv
Next Advokater KB	Matthias Schmitt
White & Case Sweden	Anders Reldén



SWITZERLAND

INSURANCE: REGULATORY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bär & Karrer	Peter Hsu, Eric Stupp, Markus Schott, Daniel Flühmann, Andreas Länzlinger
Gbf Attorneys-At-Law	Lars Gerspacher, Clemens von Zedtwitz
Homburger	Hansjürg Appenzeller
Lenz & Stachelin	Olivier Stahler, Lukas Morscher
Schellenberg Wittmer	Alexander von Ziegler, Olivier Favre
EXCELLENT	
Baker McKenzie	Joachim Frick
FlyingLawyers	Sophie Winkler
MBH Attorneys At Law	Christopher Bell, Oliver Dean William
Pestalozzi	Christoph Lang, Beat Schwarz, Andrea Huber, Markus Winkler
Vischer	Daniele Favalli, Adrian Dörig
HIGHLY RECOMMENDED	
Baudacci Nigg Stenberg	Markus Hämmerli
CMS von Erlach Partners	André Lebrecht
Eversheds Sutherland	Barbara Klett
Kellerhals Carrard	Luca Bianchi
Prager Dreifuss	Christoph Graber
Swiss Insurance Law	Melissa Gautschi
Thouvenin Rechtsanwälte	Martin Bürkle
Walder Wyss	Daniel Staffelbach

INSURANCE: LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Baudacci Nigg Stenberg	Hans Nigg, Erik Stenberg, James Anthony, Stefan Böisinger
GBF Attorneys-At-Law	Lars Gerspacher, Clemens von Zedtwitz
Schellenberg Wittmer	Alexander von Ziegler, Anya George, Urs Hoffmann-Nowotny
Vischer	Daniele Favalli
EXCELLENT	
1 MBH Attorneys At Law	Ulrike Mönnich, Christopher Bell
Nater Dallafior	Roberto Dallafior, Benjamin Schumacher
Pestalozzi	Lukas Rusch, Thomas Rohner, Michael Kramer, Laurent Killias, Markus Winkler
Prager Dreifuss	Christoph Graber, Andrea Stäubli, Reto Jenny
2	
Bär & Karrer	Peter Hsu, Markus Schott, Pascal Hachem
CMS von Erlach Partners	André Lebrecht, Jodok Wicki
Kellerhals Carrard	Christoph Frey, Pascal Grolimund
Lenz & Staehelin	Olivier Stahler, Lukas Morscher
Wartmann Merker	Giovanna Montanaro
RECOMMENDED	
Baker McKenzie	Joachim Frick
Eversheds Sutherland	Barbara Klett
Homburger	Felix Dasser, Hansjürg Appenzeller, Mariella Orelli
PBM	Christian Grosjean, Yves Mabillard, Renato Cajas
Schadenanwälte	Stephan Kinzl, Silvio Riesen
Schmid & Hermann	Jan Hermann
Thouvenin Rechtsanwälte	Simon Hohler
Waeber Avocats	Emilie Conti Morel, Eric Mangué
Walder Wyss	Daniel Staffelbach
Wenger Plattner	Roland Bachman

VISCHER: INNOVATIVE INSURANCE-LITIGATION TACTICS



Daniele Favalli

Key figure(s):
Daniele Favalli
Established: 2000

Track record: The insurance department expertly advises on complex issues related to financial, property and crime policies. Its expertise extends to representing parties in coverage litigation, showcasing a strong client base including major insurance companies. The pivotal role played in high-profile cases, like MCH Group's claim against Lloyds over Art Basel Hong Kong's cancellation, highlights Vischer's proficiency in navigating intricate insurance disputes.

Team & differentiation: Led by Daniele Favalli, the team combines legal acumen with a global perspective. Alongside a team of two partners and eight lawyers, he handles international cases, liaising with foreign counsel, and representing clients in court and arbitral tribunals, particularly in regions like the US, Latin America and Europe. This cosmopolitan approach, coupled with extensive experience in high-stakes cases, makes Vischer a leader in international insurance litigation.



COMPLIANCE & INVESTIGATIONS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bär & Karrer	Eric Stupp, Andreas Länzlinger, Joël Fischer, Saverio Lembo, Pascal Hachem, Cédric Chapuis, Claudia Götz Staehelin, Massimo Chiasera, Adrew Gabarski, Oliver Brupbacher, Vera Naegeli
Homburger	Flavio Romerio, Claudio Bazzani
Schellenberg Wittmer	Peter Burckhardt, Louis Burrus, Benjamin Borsodi, Clara Poggia, Roland Ryser, Charles Goumaz, Vincent Jeanneret
EXCELLENT	
1 Kellerhals Carrard	Cornelia Stengel, Leonardo Cereghetti, Frédérique Flournoy, Henric Immink
Lenz & Staehelin	Astrid Waser, Dominique Müller, Hikmat Maleh, Valérie Menoud
Niederer Kraft Frey	Juerg Bloch, Philipp Candreia, Lukas Beeler
2	
Bianchischwald	Jean-Marc Carnicé
Enquire Attorneys-At-Law	Claudia Fritsche
Mangeat	My-Hué Tan, Grégoire Mangeat
Quinn Emanuel Urquhart & Sullivan	Thomas Werlen, Simon Vorburger
Walder Wyss	Rodolphe Gautier, Michael Cartier, Oliver Kunz, Pascale Köster
HIGHLY RECOMMENDED	
Ardenter Law	Antonia Mottironi
Baldi & Caratsch	Michele Caratsch
CMS von Erlach Partners	Bernhard Lötscher
Degni & Vecchio	Sandro Vecchio, Pierluca Degni
Landmann & Partners	Stephan Groth
Pestalozzi	Christophe Emonet, Nicolas Herren
Resolution Legal Partners	Pascal de Preux, Françoise Martin Antipas
RVMH avocats	Patrick Hunziker, Albert Righini
Taormina Law	Andrea Taormina, Nadine Wantz
Vischer	Thomas Weibel, David Rosenthal
Wenger Vieli	Michael Mráz

Analysis

BÄR & KARRER: PIONEERING APPROACH TO INVESTIGATIONS



Eric Stupp

Key figure(s): Eric Stupp, Joel Fischer and Andreas Länzlinger
Established: 1969

Track record: The investigation and crisis management department, led from Zurich, excels in complex cross-border investigations. Serving large corporations, the team of around 35 lawyers specializes in handling high-stake inquiries. Its expertise spans various sectors, including banking, insurance and pharmaceuticals.

Team & differentiation: The team is co-headed by Eric Stupp, Joel Fischer and Andreas Länzlinger. The addition of two new heads in Basel has enhanced the firm's capabilities in the life sciences and healthcare sectors. With 17 partners and a focus on technology for efficient data management, the department stands out for its industry-specific expertise, ensuring cost-effective and targeted investigations.

LENZ & STAEHELIN: STRATEGIC INVESTIGATIVE KNOW-HOW



Valérie Menoud

Key figure(s): Valérie Menoud and Dominique Müller
Established: 1917

Track record: Lenz & Staehelin's investigation department stands out for its meticulous approach to complex regulatory and compliance challenges. Renowned in Switzerland, the team specializes in managing diverse investigations, including antitrust, financial services, and anti-corruption matters, with a steadfast commitment to maintaining professional integrity.

Team & differentiation: The department, co-led by Valérie Menoud and Dominique Müller, features a team of 10 partners with specific expertise in sectors like financial services and corporate law. Its collaborative approach, extending to external experts like forensic accountants, enables comprehensive handling of intricate investigations, from corporate crime to ESG-related issues.

SCELLENBERG WITTMER: ELITE COMPLIANCE AND INTERNAL INVESTIGATIONS EXPERTISE



Peter Burckhardt

Key figure(s): Benjamin Borsodi and Peter Burckhardt
Established: 2000

Track record: The firm excels at handling government investigations, enforcement actions, and criminal prosecutions. Its expertise extends to conducting internal investigations, showcasing a proficiency in navigating complex regulatory landscapes. The number of high-profile cases entrusted to the firm demonstrates its capacity to handle sensitive, high-value legal challenges across diverse jurisdictions.

Team & differentiation: Co-headed by Benjamin Borsodi and Peter Burckhardt, the white-collar crime and compliance team is a blend of five partners and 16 other lawyers, whose diverse skill sets cover business crime, compliance and corporate investigations. The team's distinct advantage lies in its members' government enforcement experience, offering comprehensive, multi-faceted legal solutions to clients.



The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of partners
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
- Recent team expansions that have proved demonstrably successful

In the course of our research, we gather detailed information from diverse sources:

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

**WHITE-COLLAR CRIME****Best Law Firms**

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bär & Karrer	Andrew Garbarski, Saverio Lembo, Massimo Chiasera, Andreas Länzlinger
Homburger	Flavio Romerio, Claudio Bazzani, Roman Richers
Lalive	Adam El-Hakim, Simone Nadelhofer, Alexander Troller, Sandrine Giroud, Matthias Gstoehl, Daniel Lucien Bühler
Lenz & Staehelin	Miguel Oural, Dominique Müller, Daniel Tunik, Hikmat Maleh
Niederer Kraft Frey	Juerg Bloch, Myriam Fehr-Alaoui, Philipp Candreia, Daniel Eisele, Nicolas Kuonen
Schellenberg Wittmer	Peter Burckhardt, Louis Burrus, Clara Poglia, Benjamin Borsodi, George Ayoub, Charles Goumaz
EXCELLENT	
Bianchischwald	Jean-Marc Carnicé
Canonica Valticos & Associés	Guerric Canonica
Erni Caputo	Lorenz Erni, Francesca Caputo
Mangeat	Fanny Margairaz, Grégoire Mangeat
Monfrini Bitton Klein	Yves Klein, David Bitton
Poncet Turrettini	Carlo Lombardini, Alain Macaluso
RVMH avocats	Patrick Hunziker, Albert Righini, Guillaume Vodoz, Pierre-Damien Eggly, Elisa Bianchetti
HIGHLY RECOMMENDED	
@lex avocats	Alec Reymond
Baumgartner Mächler Attorneys	Hans Baumgartner, Enrico Moretti, Dr. Marc Engler, Dr. Thomas Sprenger
Brun & Forrer	Andreas Forrer, Simon Brun
Charles Russell Speechlys	Bruno Ledrappier, Pierre Bydzovsky
CMS von Erlach Partners	Christian Lüscher, Bernhard Lötscher, Daniel Kinzer
Degni & Vecchio	Sandro Vecchio, Pierluca Degni
Harari Avocats	Maurice Harari

Landmann & Partners	Stephan Groth
Pestalozzi	Michael Kramer, Nicolas Herren, Christophe Emonet
Quinn Emanuel Urquhart & Sullivan	Thomas Werlen, Simon Vorburger
Resolution Legal Partners	Pascal de Preux
Taormina Law	Andrea Taormina, Nadine Wantz
Walder Wyss	Micha Bühler, Rodolphe Gautier, Michael Cartier, Oliver Kunz
RECOMMENDED	
Archipel	Lezgin Polater
Baldi & Caratsch	Michele Caratsch
Bonnard Lawson	Aylin Güney King
Cognitor Rechtsanwälte	Tanya Knodel, Beda Meyer Loehrer, John Glenck
Ducrest Heggli Avocats	Jean-François Ducrest
Grobet Thorens Hohl-Chirazi	Catherine Hohl-Chirazi
Hohler Tröhler Heim Rechtsanwälte	Christoph Hohler
Keppeler Avocats	Pascal Maurer, Mitra Sohrabi
Münch Singh Rechtsanwälte	Gregor Münch, Vijay Singh
Nater Dallafior	Patrik Salzmann, Roberto Dallafior
PBM	Rodrigue Sperisen, Christian Jouby, Sara Perez
Quadra Attorneys	Adrian Kammerer
Reiser Avocats	Sonja Maeder Morvant
Spira + Associées	Isabelle Bühler Galladé
Thouvenin Rechtsanwälte	Rolf Schuler
Umbricht	Thomas Würigler, Till Gontersweiler
Vischer	Jonas Gassmann, Stefan Kohler
Wartmann Merker	Peter Reichart
Wenger Vieli	Michael Mráz

Analysis

**NIEDERER KRAFT FREY:
IN THE VANGUARD OF WHITE-COLLAR BATTLES**



Myriam Fehr-Alaoui

Key figure(s): Myriam Fehr-Alaoui, Philipp Candraia and Juerg Bloch
Established: 1936

Track record: NFK excels at financial services regulatory enforcement, anti-money laundering, anti-bribery and corruption compliance, in addition to white-collar crime matters like money laundering and fraud. Its proficiency extends to cross-border litigation, international cooperation, and crisis management, marked by high-profile cases such as FIFAgate and the IMDB scandal.

Team & differentiation: Featuring eight partners and three co-heads, the department stands out for its deep sector expertise and global reach. The recent addition of a Geneva office and a number of experienced lawyers has bolstered the firm's capabilities. NKF's approach combines legal, PR, and forensic expertise, allowing it to act as general crisis managers in complex, multi-jurisdictional cases.

**RESOLUTION LEGAL PARTNERS:
NAVIGATING COMPLEX INVESTIGATIVE MATTERS**



Pascal de Preux

Key figure(s): Pascal de Preux
Established: 2017

Track record: The litigation boutique boasts a sterling track record in white-collar crime cases, including aiding a French industrial group in a corruption investigation, assisting in a high-profile commodity trading corruption case, and supporting a Swiss tech company in a similar probe. Its expertise extends to tackling complex money laundering cases and financial felonies.

Team & differentiation: Led by Pascal de Preux, the five-partner boutique offers personalized solutions in investigations and economic criminal law. Its approach is constantly evolving, staying ahead of the curve in areas like PEP risk management and KYC procedures. A presence in Lausanne and Neuchatel underlines the firm's strategic approach to client service, balancing expertise with discretion.



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ASSET RECOVERY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bär & Karrer	Saverio Lembo, Andrew Garbarski, Joel Fischer, Tina Wüstemann, Aurélie Conrad Hari
Lalive	Adam El-Hakim, Sandrine Giroud, Alexander Troller, Marc Henzelin, Matthias Gstoehl, Simone Nadelhofer
Schellenberg Wittmer	George Ayoub, Benjamin Borsodi, Vincent Jeanneret, Clara Pogia, Peter Burckhardt, Louis Burrus, Roland Ryser, Charles Goumaz
EXCELLENT	
Archipel	Lezgin Polater, Laurence Ponty, Jacques-Alexandre Genet
Baldi & Caratsch	Michele Caratsch, Iris Pfander
Homburger	Balz Gros
Lenz & Staehelin	Miguel Oural, Daniel Tunik
Monfrini Bitton Klein	Yves Klein, Daniel Bitton
Niederer Kraft Frey	Juerg Bloch, Philipp Candreia, Lukas Beeler, Myriam Fehr-Alaoui
Vischer	Daniele Favalli, Felix Meier-Dieterle
HIGHLY RECOMMENDED	
Ardenter Law	Antonia Mottironi
Degni & Vecchio	Sandro Vecchio, Pierluca Degni
Des Gouttes & Associés	Carla Reyes
LenLaw	Stefan Lenz
Linde Law AG	Marc Russenberger
Mangeat	Fanny Margairaz, Grégoire Mangeat
Nater Dallafior	Patrik Salzmänn, Mladen Stojiljkovic
Niedermann Rechtsanwälte	Niccolò Gozzi, Nicolas Herzog
Oberson Abels	Anne-Valérie Julien-Berthod
Pestalozzi	Michel Kramer, Thomas Rohner, Christoph Emonet
Prager Dreifuss	Urs Feller
Quinn Emanuel Urquhart & Sullivan	Thomas Werlen
Schwärzler	David Karl Jandrasits, Sandra Strahm
Walder Wyss	Rodolphe Gautier

UK

INSURANCE LITIGATION: ACTING FOR POLICYHOLDERS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Fenchurch Law	David Pryce, Joanna Grant
Herbert Smith Freehills	Paul Lewis, Alexander Oddy
Reed Smith	Peter Hardy, Margaret Campbell, Mark Pring
EXCELLENT	
1 Allen & Overy	Joanna Page
Clifford Chance	Philip Hill
Mishcon de Reya	Richard Leedham, Sonia Campbell
2 Edwin Coe	Michael Witton, Roger Franklin, Nicola Maher
Fladgate	Garbhan Shanks
K&L Gates	Sarah Turpin
HIGHLY RECOMMENDED	
Addleshaw Goddard	Richard Wise
Burges Salmon	Matthew Walker
HFW	Christopher Cardona, Jonathan Bruce, Nigel Wick
Indemnity Legal	James Morris
Michelmores	Jonathan Kitchin
Wordley Partnership	Paul Wordley, Graham Denny, Alison Proctor
Wynterhill	Stuart Hill, Dan Brooks

INSURANCE LITIGATION: ACTING FOR INSURERS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Clyde & Co	Nigel Brook, James Cooper, Michael Payton
Kennedys	Chris Zavos, Nick Williams, Patrick Foss, Nick Thomas
EXCELLENT	
CMS	Ed Foss, Simon Garrett, Simon Kilgour
HFW	Christopher Cardona, Andrew Bandurka, Christopher Foster
RPC	Simon Laird, Victoria Sherratt
HIGHLY RECOMMENDED	
Bryan Cave Leighton Paisner	Anthony Lennox, Jonathan Sacher
DAC Beachcroft	Nick Young, Chris Wilkes, Liam O'Connell, Julian Miller
DLA Piper	Leon Taylor
DWF	David Abbott
Norton Rose Fulbright	Adrian Mecz
RECOMMENDED	
1 Browne Jacobson	Colin Peck, Francis Mackie
Herbert Smith Freehills	Paul Lewis
Hogan Lovells	Nick Atkins, Jamie Rogers
Pinsent Masons	Colin Read
Simmons & Simmons	James Pollock
Stephenson Harwood	Alex Davis
2	
Carter Perry Bailey	Stephen Carter
Eversheds Sutherland	Simon Brooks
Keoghs	Richard Houseago, Ruth Lawrence
Keystone Law	Jason Kallis
Mayer Brown	Jim Oulton
Mills & Reeve	Neil Davis, Andrew Tobin
Shoosmiths	Susie Wakefield
Slaughter and May	Efstathios Michael, Richard Swallow
Weightmans	Rob Williams, Edward Lewis



INVESTIGATIONS & WHITE-COLLAR CRIME: CORPORATES

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Debevoise & Plimpton	Karolos Seeger, Lord Peter Goldsmith
Dechert	Roger Burlingame, Judith Seddon
Freshfields Bruckhaus Deringer	Matthew Bruce, Ali Sallaway, Ben Morgan
Herbert Smith Freehills	Susannah Cogman
Simmons & Simmons	Nicholas Benwell
Slaughter and May	Jonathan Cotton, Ewan Brown
EXCELLENT	
Allen & Overy	Arnondo Chakrabarti, Jonathan Hitchin, Eve Giles
Baker McKenzie	Charles Thomson, Joanna Ludlam, Sunny Mann, Jonathan Peddie
Clifford Chance	Luke Tolaini, Carlos Conceicao
CMS	Omar Qureshi, Eoin O'Shea
Linklaters	Satindar Dogra
Macfarlanes	Neill Blundell
Ropes & Gray	Amanda Raad
Skadden, Arps, Slate, Meagher & Flom	Ryan Junck
Willkie Farr & Gallagher	Peter Burrell
HIGHLY RECOMMENDED	
1 Addleshaw Goddard	Nichola Peters
Greenberg Traurig	Mohammed Khamisa
Hogan Lovells	Crispin Rapinet
Jenner & Block	Christine Braamskamp
Kirkland & Ellis	Satnam Tumani, Marcus Thompson
Norton Rose Fulbright	Neil O'May
Stephenson Harwood	Tony Woodcock
WilmerHale	Stephen Pollard
2 Arnold & Porter	Kathleen Harris
Bryan Cave Leighton Paisner	Mukul Chawla
Cadwalader, Wickersham & Taft	Mark Beardsworth
Clyde & Co	John Whittaker, Fergal Cathie
Covington & Burling	Ian Hargreaves, David Lorello
DLA Piper	Sam Millar, Tony Katz
Fieldfisher	Tony Lewis
Gibson, Dunn & Crutcher	Philip Rocher
Kingsley Napley	Louise Hodges, Caroline Day, Alun Milford
Latham & Watkins	Nathan Seltzer, Stuart Alford
Mishcon de Reya	Johanna Walsh
Morgan, Lewis & Bockius	Chris Warren-Smith, Melanie Ryan
Paul Hastings	Jonathan Pickworth
Peters & Peters Solicitors	Michael O'Kane
Reed Smith	Charles Hewetson, Rosanne Kay, Leigh Hansson
RECOMMENDED	
Ashurst	Ruby Hamid
BCL Solicitors	Ian Burton
Bivonas Law	Antony Brown, Cindy Dorrington, Steve Sharp
Boies Schiller Flexner	Prateek Swaika
Brown Rudnick	Stephen Hallam
Burges Salmon	David Hall
Dentons	Craig Neilson
Eversheds Sutherland	Zia Ullah
Jones Day	Sion Richards
K&L Gates	Dylan Moses
King & Spalding	Aaron Stephens
Mayer Brown	Alistair Graham
Morrison & Foerster	Jonathan Wheeler
Pinsent Masons	Neil McInnes
RPC	Sam Tate
Stewarts Law	Marc Jones
Taylor Wessing	David De Ferrars, Tim Strong
Travers Smith	Rob Fell
White & Case	Jonah Anderson, Annika Randhawa

INVESTIGATIONS & WHITE-COLLAR CRIME: INDIVIDUALS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
BCL Solicitors	Ian Burton, Harry Travers, Richard Sallybanks
Corker Binning	David Corker, Peter Binning, Andrew Smith, Jessica Parker
Kingsley Napley	Louise Hodges, Jonathan Grimes, Nicola Finnerty
Peters & Peters Solicitors	Michael O'Kane, Neil Swift
EXCELLENT	
Bivonas	Antony Brown Cindy Dorrington, tephen harp
Hickman & Rose	Ben Rose, Ross Dixon
Mishcon de Reya	Johanna Walsh
Norton Rose Fulbright	Neil O'May
PCB Byrne	Sara Teasdale, Michael Potts
WilmerHale	Stephen Pollard
HIGHLY RECOMMENDED	
1 Blackfords	Gary Bloxsome, Daniel Cundy
Howard Kennedy	Ian Ryan
Paul Hastings	Jonathan Pickworth
2 Bindmans	Katie Wheatley
Cadwalader, Wickersham & Taft	Kevin Roberts
Dechert	Roger Burlingame
Herbert Smith Freehills	Susannah Cogman
Simmons & Simmons	Nick Benwell
Stephenson Harwood	Sean Jeffrey
RECOMMENDED	
1 Allen & Overy	Eve Giles
Arnold & Porter	Kathleen Harris
Jenner & Block	Christine Braamskamp
Macfarlanes	Neill Blundell
2 Bark & Co	Giles Bark-Jones
Hodge Jones & Allen	Ruth Harris
IBB Solicitors	John Milner
Janes Solicitors	David Janes
Shearman Bowen & Co	Mark Bowen
Simons Muirhead & Burton	Anthony Burton

An aerial night photograph of the Asian continent, showing a dense network of city lights and illuminated roads. The lights are primarily yellow and white, contrasting against the dark blue and black of the night sky and land. The word "ASIA" is overlaid in large, white, bold, sans-serif capital letters on the left side of the image.

ASIA

INDIA

INSURANCE: ADVISORY

Best Law Firms

In each tier, the firms are ordered alphabetically

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Shardul Amarchand Mangaldas & Co. Tuli & Co.	Shailaja Lall Neeraj Tuli
EXCELLENT	
CSL Chambers	Sumeet Lall
Cyril Amarcand Mangaldas	Indranath Bishnu
Khaitan & Co.	Anuj Shah
Majmudar & Partners	Akil Hirani
Phoenix Legal	Saket Shukla
HIGHLY RECOMMENDED	
AZB & Partners	Ashwath Rau, Rajendra Barot
Mulla & Mulla & Craigie Blunt & Caroe Trilegal	Shardul Thacker Tine Abraham, Ashwyn Misra

WHITE-COLLAR CRIME

Best Law Firms

In each tier, the firms are ordered alphabetically

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1 AZB & Partners	Vijayendra Pratap Singh, Soumit Nikhra
MZM Legal	Zulfiquar Memon, Parvez Memon
Shardul Amarchand Mangaldas & Co.	Pallavi Shroff
2 Khaitan & Co.	Rajiv Bhatnagar
Kochhar & Co.	Rohit Kochhar, Krishna Vijay Singh
Trilegal	Shankh Sengupta
EXCELLENT	
Bharucha & Partners	Sonam Gupta
Cyril Amarchand Mangaldas	Cyril Shroff
Karanjawala & Co.	Raian Karanjawala, Sandeep Kapur
Majmudar & Partners	Neerav Merchant
Manilal Kher Ambalal & Co.	Faisal Sayyed
Veritas Legal	Rahul Dwarkadas
HIGHLY RECOMMENDED	
AP & Partners	Sandeep Das
Btg-Legal	Prashant Mara
DSK Legal	Vikrant Negi
IndusLaw	Avik Biswas
JSA	Rupinder Malik
Luthra & Luthra Law Offices	Nakul Sachdeva
Vertices Partners	Vinayak Burman, Amit Vyas

EXPERT INSIGHTS 2023-'24

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Criminal proceedings abroad are often initiated on the basis of investigations conducted in Germany



Interview with
FLORIAN UFER
Partner, **UFER SCHARF**



and
JOCHEN FELDLÉ
Counsel, **UFER SCHARF**

In 2023, a formidable new team has emerged at the Munich office of Ufer Scharf, one that focuses primarily on commercial and criminal tax law. Florian Ufer and Jochen Feldle spoke to Leaders League about their successful track-record defending and advising clients throughout Germany, Europe and the USA.

LEADERS LEAGUE: At the beginning of 2023, the separation of name-partner Florian Ufer from Prof. Dr Christoph Knauer and the new merger with Scharf caused a stir in the German market. One year later, is your focus still on criminal tax law?

Florian Ufer: Our focus is and has always been primarily in the areas of commercial and criminal tax law.

We see ourselves as genuine criminal defence lawyers and therefore specialize in the area of individual and corporate defence.

We expanded further last year and increased our expertise, particularly in criminal tax law. Our of-counsel are another asset. They are academics, former high-ranking representatives of the judiciary or have a law-enforcement background. They also have excellent international networks and enable us to cover all areas of white-collar crime.

Based in Munich, you are very active internationally and have ties to France: how did you go about building your international presence?

F.U.: We are mainly active in Germany, but numerous mandates now have an international dimension.

We are therefore fortunate to be able to rely on a highly specialized network, which we maintain.

I regularly take part in events abroad, and recently gave a lecture to the French Bar Association on the subject of internal investigations and spoke at a conference on criminal tax law in Vienna.

Professional international cooperation is particularly important to me, which is why I founded the GCLC international network of lawyers (Global Criminal Law Counsel) with numerous colleagues several years ago.

Which are the current challenges in criminal defense?

F.U.: For some time now, we have noticed that the number of so-called large-scale proceedings has been increasing.

These are proceedings with numerous defendants and extensive, lengthy investigations. The matters are becoming increasingly complex and regularly have cross-border implications. Also, investigators and prosecutors are increasingly focusing on companies, which means that we are regularly representing corporate interests. The increasing complexity can be attributed to an ever-greater density of legislative regulation, particularly at European level, but also to aspects such as globalization and the international orientation of many companies. These developments are nothing new, but the effects are becoming increasingly noticeable and are creating new challenges, particularly in the area of commercial and criminal tax law.

"It is essential that defense counsel is quickly integrated into international teams of lawyers in order to provide the best possible service"

The links to other areas of law are also increasing. For us criminal defense lawyers, it is essential that we understand these connections in order to comprehend interdisciplinary issues. This is the only way we can defend our clients in the best possible way. For example, defending companies under investigation by the antitrust authorities requires a profound understanding of antitrust law. Here we also work with specialized and highly qualified colleagues. The same applies to cross-border matters and cross-border investigations. We need

to be familiar with bilateral treaties and EU law, especially because investigations often take place in many countries at the same time. Sometimes we have to become involved in a completely unfamiliar subject. The most prominent example is the so-called “diesel-scandal”. We took on the representation of a car manufacturer and had to familiarize ourselves with a wide range of technical aspects.

Compliance proceedings in international corporations often also lead to criminal proceedings abroad on the basis of investigations conducted in Germany. It is essential that the defense counsel is quickly integrated into international teams of lawyers in order to provide the best possible service. Cum/ex is a good example of this. We represent numerous defendants of different nationalities. Even though there have already been landmark rulings, we continue to work on individual defense strategies.

Why are VAT issues so challenging nowadays?

Jochen Feldle: VAT carousels often lead to particularly extensive proceedings: Numerous players from different EU member states and, on top of that, considerable amounts of damage. It is not uncommon for companies to be involved in such carousels without even being aware of it. In addition to the criminal law accusations, special tax law features must be taken into account here. If you do not understand the connections, this can have consequences that threaten your existence.

Accordingly, tailor-made advice on criminal tax law is necessary. Considerable tax damage often leads to an increased public interest. This can create a certain pressure on the investigating authorities. The international component is one of the reasons why EPPO was founded in 2021. It has

already coordinated numerous investigations. Recently EPPO has uncovered a huge VAT carousel. The damage is said to be at least €80 million. A total of 21 defendants from seven European countries are being investigated.

"The number of so-called large-scale proceedings has been increasing for some time now"

How does EPPO contribute to the fight against white-collar crime?

J.F.: EPPO coordinates these procedures and is intended to make the fight against crime more effective.

One advantage is certainly that the powers no longer end at the respective national borders. For criminal defense, this means that the already existing “superiority” of the state has become even greater. We may be confronted with the results of investigations from numerous European countries. This makes it all the more important to be able to fall back on a specialized network with many international colleagues. This enables us to defend our clients appropriately even in these proceedings and establish equality of arms. ♦

Schellenberg Wittmer's strategy empowers companies to transform potential crises into controlled investigations



Interview with
CLARA POGLIA
Partner, **SCHELLENBERG WITTMER**



and
CHARLES GOUMAZ
Partner, **SCHELLENBERG WITTMER**

“Our expertise lies in equipping clients to seamlessly adapt and comply, ensuring they are always investigation-ready”

Schellenberg Wittmer takes a proactive approach to the complexities of white-collar crime, focusing on preparing companies for the inevitable – internal investigations in an era where technological advancements and globalization have transformed the landscape. In Switzerland, this means navigating a terrain of stringent enforcement, aligning with global compliance trends in data protection, cybersecurity and financial fraud.

LEADERS LEAGUE: How have technological and data-analytics developments impacted internal investigations?

Clara Poglia: In recent times, internal investigations have become essential in Switzerland, particularly due to the rise of multijurisdictional proceedings. These cases demand thorough investigations to grasp the facts and plan legal and strategic actions. The process is inherently professional and must consider a range of laws including criminal, employment, data protection, and foreign statutes. Collaborating with overseas colleagues, even if exciting and source of learning, further complicates this practice. Technological progress, particularly in big data, has provided valuable tools but also introduced complexities, especially regarding data protection. Our FlexLaw subsidiary utilizes advanced software, including AI, to consistently enhance its ability to manage these challenges effectively.

When a company suspects wrongdoing or misconduct within its organization, what are the key steps it should take to initiate a successful internal investigation?

Clara Poglia: Effective internal investigations rely on well-defined terms of reference, which clearly specify the scope, actions, and legal consultation. In Switzerland, attorney-client privilege generally protects investigations conducted by external lawyers, except under specific conditions. Essential elements are comprehensive plan for investigative steps, coupled with a robust system for organizing and examining emails and documentation. Ensuring accuracy in conducting interviews is crucial to eliminate guesswork and speculation.

Crisis management is a critical aspect of handling investigations; What are the key strategies for managing crises in white-collar investigations?

For effective crisis-management to be achievable, having a comprehensive communication plan is critical for both external media and internal stakeholders. Rapid and decisive actions in messaging and choosing delivery formats are crucial. In today's world of rapid information-flow, companies lacking a prepared response face considerable risk. Our firm offers expert guidance and essential connections to effectively control media narratives and mitigate damage.

How do global factors impact white collar investigations?

Charles Goumaz: The global nature of white-collar investigations requires a comprehensive understanding of diverse legal systems and compliance standards. At Schellenberg Wittmer, we collaborate closely with local experts to ensure adherence to diverse legal requirements and leverage our international partnerships for efficient coordination. Advanced technologies play a key role in our strategy, assisting in data analysis and ensuring secure communication across jurisdictions.

Our biggest successes in white-collar and investigations are typically discreet, often involving the securement of dismissals or resolutions without attracting public attention. These instances showcase our strong legal acumen and efficient crisis handling. Our approach, which integrates legal expertise with the management of public perception, reflects our commitment to delivering comprehensive client service. Our priority is to achieve the best possible outcomes while upholding confidentiality and ethical standards. ♦



LEADERS LEAGUE

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FINANCE, RESTRUCTURING & TAX

A wave of investment and commercial arbitration cases in Latin America has increased demand for litigation support



Interview with
ALBERTO RÁBANO
Partner, **KPMG**



and
CARLOS BARCELÓ
Partner, **KPMG**

María Victoria Fernández Elices, a director at KPMG, and partners Alberto Rábano, Carlos Barceló, Fernando Cuñado and Juan Manuel Martín Torres, discuss the latest trends in litigation support.

LEADERS LEAGUE: How do you see technology affecting litigation support services? **Fernando Cuñado:** Technology has had, and will continue to have, a significant impact on our world and, of course, litigation is no exception. As a result, an analogue delivery of litigation support services does not make sense in a digital world:

- Data management: Enables efficient storage, traceability, identification and retrieval of information for legal proceedings. The main associated risk includes data security and privacy concerns if not handled correctly with robust cybersecurity measures.

- E-discovery and document review: AI-powered tools can streamline the reviewing of documents by automating the identification of relevant information within large sets of data. The main associated risk is overreliance on technology, which may result in missing context, nuances and relevant results. To mitigate this risk, teams should always combine technology with human expertise to ensure accurate and comprehensive results.

- Data analytics: Analytics and data visualization tools assist in making informed decisions based on historical data, as well as indicating eventual anomalies in data sets. The main risk includes inaccuracies in data analysis or misinterpretation of results that may impact the legal strategy.

To mitigate such risk, validation of data sources and ensuring data quality is key, as well as involving field experts in interpreting analytical results and their coherence.

- Automated decisions and AI: Automated dispute resolution, winning probabilities, next-best action on the proposed strategy and “AI arbitrators”.

The main risks include a lack of human understanding, biases, transparency and a number of ethical issues, as well as the lack of legal precedent. To mitigate these risks, developing ethical guidelines and regulatory frameworks is crucial.

Balancing the benefits of technology with the need for human expertise is key for effective litigation support in the digital age.

Litigation support is on the rise in Latin America? What is driving this growth?

Alberto Rábano: International institutions have continued to register the majority of international arbitration disputes in LATAM (that has the highest rate of respondent states or semi-state companies in investment/commercial cases than any other region in the world).

Considering the traditional political instability in the region and regulatory changes, investors are facing risks concerning their projects. This combination is expected to result in a wave of both investment and commercial arbitration cases in the region, which is what we have been experiencing in recent years and what we hope will continue to happen. There are three major types of disputes driving this growth:

- Although it already seems like a test that has been largely passed, recent years have seen an increase in issues affecting contract performance, arising from the Covid-19 crisis and the regulatory responses adopted by each country. Also, the Covid-19 pandemic gave rise to many M&A-related disputes.

- Furthermore, we are faced with two trending topics that are going to give rise to a higher number of disagreements and litigations:

- The energy crisis is impacting the pace and progress of energy transition plans, which are expected to give rise to growing numbers of energy-related disputes in the region in the coming years;

- The global focus on ESG has precipitated worldwide pressure on companies. Therefore, disputes related to the ESG world will also be on the agenda in the coming years.

- Finally, LATAM has attracted the interest of foreign companies that have begun developing very significant construction projects in the region. These projects are the ones that are in the spotlight and are (and will be) subject to a high level of litigation.

These claims present some challenges concerning damages valuation and, therefore, the increase in litigation support in the region is in direct proportion to the increase in the number of disputes.

INTERVIEW WITH ALBERTO RÁBANO, CARLOS BARCELÓ, FERNANDO CUÑADO, JUAN MANUEL MARTÍN TORRES AND MARÍA VICTORIA FERNÁNDEZ ELICES, KPMG

What topics are typically requested from the expert witness in an M&A dispute?

Carlos Barceló: In the complex landscape of mergers and acquisitions (M&A), the expert witness plays a pivotal role when disputes arise. We are often called upon to shed light on a myriad of intricate topics, bringing our specialized accounting and valuation knowledge to the forefront of legal proceedings.

The main area of focus is the expert witness assistance in a warranty claim (i.e., the purchaser discovers after completion a difference between the acquired business as warranted and its condition at the date the vendor gave the warranties, subject to any pre-completion disclosures).

In a warranty claim, the expert witness may help with the following topics in the different stages of the dispute:

- Quantifying the damages, evaluating the likely outcome of the dispute, and assisting in negotiations.
- Preparing an impartial assessment of the warranty claim and a strong accounting testimony in negotiations.
- Presenting or defending a claim for breach of financial or accounting warranties.
- Preparing a high quality, realistic, written report setting out the factual details and arguments concerning the warranty claim to be included in the claim.

Therefore robust and credible Expert Witnesses with considerable experience of cross-examination are a must.

What role can expert witnesses play in an ESG dispute?

María Victoria Fernández Elices: Investors, regulators, and society in general are adopting a more rigorous approach towards companies that do not comply with ESG standards. This has led to an increase in litigation and legal disputes, growing in complexity, where the integrity and responsibility of organizations in these areas are questioned. Companies are facing various lawsuits and controversies related to sustainability, human rights, carbon emissions, transparency in decision-making, and more.

Some examples of these increasingly prevalent types of claims include challenges to planning decisions or environmental permits and approvals, claims associated with involvement in money laundering or the acquisition of criminal property, claims against securities issuers for misleading investors about the ESG risks, claims of alleged unfair competition based on manufacturers' non-compliance with greenhouse gas emissions regulations, etc. Similarly, in line with the growing

awareness of ESG factors, it is common for numerous contracts of various types to incorporate clauses related to the compliance of certain ESG standards by partners, suppliers, manufacturers and subcontractors. This also leads to numerous claims between companies regarding the breach of such commitments.

Why is concurrent expert evidence useful for tribunals, counsel and experts?

Juan Manuel Martín Torres: Concurrent expert evidence is a powerful instrument that allows the judge or arbitrator to submit some critical matters in which it is not possible to reach an agreement between the parties, and focus discussions strictly on those issues with the aim of finding a common point of view.

We believe that the success of concurrent evidence is significantly determined by the ability of the judge or arbitrator to clearly define a list of technical topics, controversial and material to the dispute, which may affect the judgement or award, and to submit them to the experts to reach an agreement thereon. The other major aspect contributing to the success of concurrent evidence is the to give enough space to the experts to work together to reach an agreement on these issues, without their scrutiny or influence. If these premises are met, the probability of concurrence between the experts grows exponentially, and the outcome will provide valuable information for the judge or arbitrator to decide.

Since there are no magic formulas that point to a specific concurrent evidence procedure suitable for all disputes, it is advisable to analyse the characteristics of each procedure, on a case-by-case basis, and choose the most appropriate one for the dispute in question. On the other hand, the Scott schedule approach may be recommended in the context of a dispute involving general or broad technical issues. These procedures, which seek the concurrence of the experts, are becoming more and more common and will continue to do so in the future as the matters submitted to arbitration become more complex and sophisticated. We believe the benefits of these procedures clearly outweigh their drawbacks.

At KPMG, we believe that in these disputes the role of the technical expert is crucial, as their expertise allows for impartial assessments of a company's ESG practices. Likewise, the involvement of economic experts is equally essential. We believe that the collaboration between ESG technical experts and economic experts is key, as together they can provide a comprehensive perspective addressing both ethical and sustainable aspects as well as the economic impacts of business decision. ♦



Interview with
FERNANDO CUÑADO
Partner, **KPMG**



and
JUAN MANUEL MARTÍN TORRES
Partner, **KPMG**



and
MARÍA VICTORIA FERNÁNDEZ ELICES
Director, **KPMG**

The evolution of business ethics over the last twenty to thirty years has been tremendous



Interview with

JEAN TAMALET

Partner, Special Matters and Government Investigations, **KING & SPALDING**

King & Spalding’s Special Matters & Government Investigations practice partner Jean Tamalet discusses recent developments in the international anti-corruption landscape, the specific approach of the firm’s white-collar-crime practice, and explains why lawyers must always have their “court-face” on when dealing with the media.

LEADERS LEAGUE: A number of white-collar crime scandals involving European businesses surfaced in 2023, many linked to the Pandora papers investigation. Does this point to a failure of internal auditing and investigations at the company level or something more systemic, in the corporate culture, that needs rooting out?

Jean Tamalet: First of all, the Pandora papers came from an investigation led by journalists, and when a fraud is revealed by journalists, it might be considered as a good thing for democracy, but it is a sign that there has been a failure of internal control in the companies concerned, rather than a failure of investigation, because many successful investigations have come after the journalists’ revelations.

On the other hand, it is also a sign of a major change in corporate culture, and, in this regard, we can say that it is systemic. Looking in the rear-view mirror, we can say that the evolution of business ethics over the last twenty to thirty years has been tremendous. International treaties, OECD reports, EU and national legislation pushed forward in that direction.

The collaboration between jurisdictions, regulators, agencies encourages law firms to improve their practice in assisting companies with more accurate internal audits and investigations.

White-collar crime lawyers often represent high-profile clients. How best to cope with the full glare of the media spotlight?

Public relations and crisis communication are part of crisis management that includes the criminal defense strategy when assisting a high-profile client facing a high level of responsibility/liability. Today, a white-col-

lar lawyer must be able to deal with communication and needs to be trained by a public-relation professional to use the most appropriate wording when facing a reporter who is going to ask tricky questions.

Today, journalists working on these high-profile white-collar cases specialize in these intricate proceedings and are highly skilled at asking loaded questions. What’s more, they often have access to the file, sometimes more than the lawyer himself. Nevertheless, you have to adapt, choose your words wisely and follow a strategic line that supports your defense line.

“European anti-corruption legislation has improved in a way that has completely changed the mindset of CEOs, general counsel and compliance officers”

What upcoming pieces of French/EU legislation related to white-collar crime have the most potential impact?

Obviously, anti-corruption, tax fraud and anti-money laundering in Europe and in France are at the top of my list. Over the last fifteen years or so, European legislation has improved in a way that has completely changed the mindset of CEOs, general counsel and compliance officers. We are likely to see a crescendo increase in complex criminal proceedings with cybersecurity and cryptocurrencies as their underlying theme.

With nearly 800 procedures in progress, the National Financial Prosecutor’s Office is accelerating the pace by applying a very broad criminal policy, but also by strength-

ening the accessibility and transparency of settlement agreements (CJIP).

We also continue to observe a strengthening of international judicial cooperation, making exchanges between prosecutors from different countries involved in multi-jurisdictional procedures much more fluid.

The acceleration of normative requirements in terms of compliance therefore has the corollary of an increase in the powers of regulators and their ability to cooperate at the international level to better pursue companies that do not comply with these requirements.

What makes King & Spalding's white-collar crime practice (and more particularly, the Special Matters & Government Investigations unit) stand out?

King & Spalding's Special Matters and Government Investigations practice has developed over the last few decades in a wide variety of high-level white-collar cases in many locations around the world.

I joined the firm four years ago to develop this practice here. What makes us different from other firms is that we have many former prosecutors (more than 40) and professionals from different regulators and government agencies in our teams around the world.

We take a pragmatic approach, knowing the jurisdictions, prosecutors and regulators that are working on our clients' cases. We know how the other side works, so we adapt our defense system and the training we give our clients for any hearings or interviews. Having a long-standing, high-level practice in international investigations is very helpful when working on a complex, multi-jurisdictional, international white-collar matters, which is what we specialize in.

Additionally, we work all over the world, through our 25 offices and dozens of local best-friends relays. Here in France, while we regularly assist many companies facing the risk of criminal prosecution, we also assist individuals, CEOs or founders of

international companies facing major difficulties and criminal prosecution. We do this with the constant and daily support of the entire Special Matters team around the world and of course other departments supporting the underline aspect of the case. While many large law firms sometimes work on criminal cases, they have very impressive compliance-oriented teams. We can say that we have a white-collar team that can work on international investigations and compliance with the real day-to-day experience of courts and prosecutors; on an international basis this can make all the difference when high-profile clients are being concretely prosecuted or investigated.

“In complex, multi-jurisdictional matters, clients need a global strategy that makes sense in front of prosecutors who are used to working in the international legal system”

Could you walk us through a major white-collar crime case you have acted in during the past couple of years, and explain where you and your firm's skills made a difference to the outcome?

Discretion and confidentiality are at the heart of our practice. Nevertheless, some of our clients' criminal cases are in the limelight, such as the defense of Carlos Ghosn, in which we have been involved for four years. We assist other high-profile individuals facing international complex multi-jurisdictional prosecutors. For instance, we advise Armando Pereira, Founder of Altice Group.

Clients need a team that can coordinate with all the lawyers and participate in drawing up a global strategy that makes sense in front of prosecutors who are used to all working together through the international judicial cooperations. ♦

**TOP ADVISORS
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AND CRISIS MANAGEMENT**



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Naila Oliveira



POSITIONING

Danthi was founded in 2010 and is an agency specializing in integrated communication which is focused on the private sector and prioritizes personalized service and a close proximity to its clients.

The company has a team of partners with extensive experience in communications consultancy and a long track record of reputation crisis management in large Brazilian and international companies.

It has offices in Rio de Janeiro and São Paulo and attends over 130 clients from different sectors. It has around 90 employees with experience of working for Brazil's main communication outlets, thereby ensuring a strong relationship with the media. Its executive team draws up and implements strategies for the consolidation of a positive agenda and to preserve its clients' image, using the widest range of communication tools.



OFFICES

SÃO PAULO

Brigadeiro Faria Lima Av., 1713
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RIO DE JANEIRO

Rua Visconde de Pirajá, 623
7th and 9th floor - Ipanema
Rio de Janeiro - RJ
Post Code: 22410-000
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BUSINESS

PRODUCTS & SERVICES

- Media Relations
- Digital communication
- Online and offline monitoring
- Strategic communication planning
- Communication training
- Crisis management
- PR litigation
- Community communication
- Internal communication
- Communication aligned with listed companies' IR
- Content production
- Reputation research
- Investor relations
- Advocacy
- Netnography
- Branded Content

COMPETITIVE DIFFERENTIALS AND ADVANTAGES

- Integrated Communication
- Executive team
- Experience in various sectors
- Experience in the private sector, with knowledge of the public sector
- Qualified networking
- Specialists in the clients' fields
- Executive service provision
- Pro-activity and availability
- Ethics in all stages of the process



CONTACTS

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Top Advisors Directory
**STRATEGIC COMMUNICATIONS
AND CRISIS MANAGEMENT**



Country
BRAZIL

IDEAL

a Hill+Knowlton company



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www.ideal.pr



Ricardo Cesar



Paula Nadal



Fernando Casagrandi



Tatiana Americano



Maurício Somera



POSITIONING

We are a global communications and PR firm, digital-oriented, driven by technology and focused on companies that have innovation and digital transformation high on their agendas. Founded in 2007 in Brazil by Eduardo Vieira and Ricardo Cesar (current Global CEO), Ideal is, since 2015, part of the WPP Group – one of the largest communication groups in the world – and a global subsidiary of Hill+Knowlton Strategies. Nowadays, the agency has more than 250 professionals, operations established in Brazil, Mexico and the United States, and a portfolio of more than 60 clients - technology, finance, services, industry, entertainment, food and beverages, among others. In its business model, Ideal seeks to offer brands agile and integrated communication and reputational protection programs, bringing together everything from advisory practices, crisis management and content production to creative and data & analytics services.



BUSINESS

- Strategic Communications Consultancy
- Creative and Strategic Planning
- Marketing/Product Communications
- Corporate Communications
- Digital
- Press office
- Crisis Management
- Reputation Management and Corporate Social Responsibility (ESG) Programs
- Thought Leadership Programs
- Content + Publishing
- Social Media Management
- Creative Services and Campaigns
- Internal communications (Employee Engagement)
- Digital Influence Programs
- Paid Media and Branded Content Campaigns
- Training Sessions: media training, crisis simulations, digital presence training, etc.
- Data & Analytics: reports, monitoring, social listening, netnographic studies, etc.



CONTACTS

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Top Advisors Directory
**STRATEGIC COMMUNICATIONS
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Country
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www.chisac.com



Freddy Chirinos



Víctor Garrido-Lecca



POSITIONING

Chirinos & Asociados is a communication consultancy specializing in media relations and crisis management. It has been operating since 1995, during which time it has become one of the most recognized consulting firms in the country, characterized by its efficiency, its knowledge of the media supply, its internal dynamics and main protagonists, as well as its credibility.

Its specialty is the handling of the external communication of brands, companies or people through the management and maintaining relations with the media.

The firm advises several clients from various economic sector such as energy, mining, retail, finance, construction, telecoms, automotive, tourism, insurance, health, education and professional services sectors.



BUSINESS

- Strategic Communication
- Crisis Management
- Generate news from the activities of each company
- Opinion Leadership
- Design of media strategies
- Preparation of content to be broadcast by the media
- Management before the media for the publication of press releases and/or interviews
- Identification of the key moments in which information must be provided to the media
- Provide support in cases of institutional crisis
- Maintain relations with the media
- Media monitoring
- Stakeholder Map
- Preparation of digital campaigns
- Engagement strategy with influencers



CONTACTS

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Víctor Garrido-Lecca, Accounts Director : vgarrido-lecca@chisac.com



Top Advisors Directory
**STRATEGIC COMMUNICATIONS
AND CRISIS MANAGEMENT**



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Maribel Toledo Ocampo



Ysabel Revilla



Patricia Montero



Rachel Bronstein



Diana Mujica



Sandra Paredes



Rolando Chumpitazi



Marcela Bueno



Paola Fune



POSITIONING

TOC Asociados is a corporate communications consulting firm with more than 10 years in the Peruvian market. It has established itself as one of the leading consulting firms, with proven experience accompanying more than 140 companies, from over 32 sectors, in the positioning of their brand and the strengthening of their reputation. Its purpose is to contribute - through strategic communication - to the understanding between people, companies and institutions, for a more equitable, fair and sustainable world. This, together with its four fundamental pillars: proactivity, creativity, adaptability and commitment, are the basis of the 360 strategies it designs and executes for its partners, with a team of more than 50 people. It has a wide network of national correspondents in the most important places, a solid network of contacts in the media and with opinion leaders, and a creative approach that has allowed it to present a new range of services this year. Its current CEO is Ysabel Revilla, she was appointed in 2023 and brings to TOC her long experience in the management of communication consulting firms, with an outstanding focus on marketing and digital advertising. Ysabel has held the position of CFO at leading advertising agencies such as Wunderman, Circus Grey and others. During her time at these agencies, she played an essential role in managing change processes resulting from mergers, acquisitions and business integration. She has been part of the executive team at local and regional levels, demonstrating her strong ability to drive organizational change and manage multiple priorities in constantly changing environments.

Maribel Toledo - Ocampo, founding director, assumes the commercial direction of TOC from 2023. She is a renowned journalist with 15 years of experience in this field and 10 years in the corporate world. For 3 consecutive years she was elected as the best reporter of her generation. She was awarded the Women Marketeers Peru 2019 award in the Public Relations category, becoming the first winner in the history of this category. She was Director of Public Relations for the international agency Newlink Group and 10 years ago she founded TOC Asociados, a company that has established itself as one of the most relevant strategic communications consultancies in the country. Both Ysabel and Maribel share a strong commitment to gender equality. Ysabel is co-founder of URMA, an NGO dedicated to provide training, advice and financial mentoring to women, particularly those living in vulnerable situations. Maribel on the other hand is part of the Board for Latam of Women In Tech, an organization that seeks to close the gender gap in STEM professions (science, technology, engineering and mathematics).



CONTACTS

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Rachel Bronstein, Director: rachel@tocasociados.com

Diana Mujica, Director: diana@tocasociados.com



BUSINESS

Corporate communication

- Design of Communication Strategies
- Crisis Prevention and Management
- Spokesperson Training

External Communication

- Relationship with the communication media
- Relationship with Local, Regional and National Authorities
- Relationship with the Communities

Internal communication

- Organizational Research
- Preparation of newsletters, magazines, press releases, and other internal communication platforms.

Digital Communication

- Content Creation
- Consultancy

Content Production and Sustainability consulting

- Creation of Audiovisual Content
- Sustainability Advisory

Public affairs


- Strategy and consulting in institutional relations
- Analysis of the political environment
- Policy and sectoral analysis Parliamentary and regulatory monitoring
- Influence map development

 Top Advisors Directory
LITIGATION SUPPORT FIRMS

 Country
BRAZIL

Hect



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Geovane Martins



Patrick Carvalho



Guilherme Campos



Flávia Melo



Rafael Scussel



Francisco Sá



Laura Rattes



André Martins



Luciano Alves



Marina Cavalcante



Paulo Costa

POSITIONING

Hect Consultoria has among its products a specialized service that provides technical support to its clients, both companies and law firms to help them overcome conflicts. Hect also provides preventive solutions by managing contractual risks during the development of its client's projects as well as implementing and supporting the application of a Corporate Compliance Program that suits their necessities and obligations.

With more than 19 years experience and over 800 assessed contracts, Hect has a solid workflow methodology and is certified by ISO 9001. To develop its operations, Hect counts on a multidisciplinary experienced professionals team to provide support in negotiations, mediations, arbitrations or litigations processes, applying recognized international practices, aiming to the most suitable method required for each case, which allows the identification of responsibilities and quantifications of deviations regarding schedule delays, loss of labor productivity, cost of acceleration measures taken and other diversions in the analyzed contract.

Hect has a Corporate Compliance Program and is certified by Instituto Ethos (Ethos Institute), in partnership with the office of the Comptroller General of Brazil, with the Selo de Empresa Pró-Ética (Pro-Ethics Company Seal). The company is committed to its principles, values and goals, which are the very basis for the continuity and sustainability of its business.

BUSINESS

Expert Witnesses

- Forensics and Technical Assistance
- Contract Monitoring
- Claim Management
- Negotiations

Infrastructure

- Audit
- Consulting Engineering
- Project Management

Governance, Risks and Compliance

- Risks
- Compliance
- LGPD

OFFICES

- Belo Horizonte
- Porto Alegre
- São Paulo

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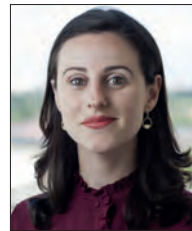
**André Steagall
Gertsenchtein**



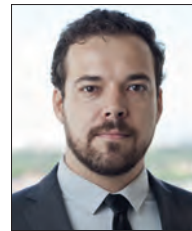
**Claudio Amaury
Dall'Acqua**



**João Antonio Machado
Neto**



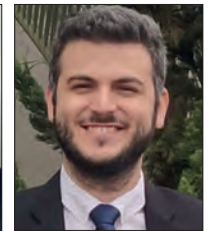
**Michelle Cristina
Santiago Fernandes**



Bruno Soares Delmondi



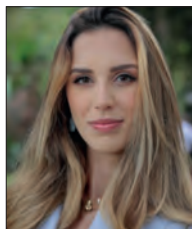
Cristiano Kok



**Wildner Socorro
Matarajia**



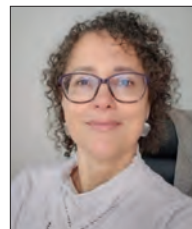
**Laura Terron Lavini
Crevatin**



**Giovanna Achôa Coelho
da Rocha**



Beatriz Ferreira Reiff



Renata Petta Theodoro



**Giovanna Milani
Caparroz**



Samuel Sakanoue Leite

POSITIONING

Traditional and Modern

IDEAC originated in the ADR Support Group from FDTE (Fundação para o Desenvolvimento Tecnológico da Engenharia), a national reference within the segment in Brazil and a direct link with Brazil's preeminent engineering school, Escola Politécnica da Universidade de São Paulo (POLI-USP).

In over 45 years of services rendered to POLI-USP, FDTE worked in some of the largest projects for both State owned as well as private parties which in common required the best engineering and advanced technologies.

As a natural market movement – designed to avoid technical conflicts involving the ADR group in technical assistance and/or expert witness services – IDEAC was created, taking over some of the services previously rendered by FDTE itself.

As such, the IDEAC + FDTE partnership brings the ideal combination of the traditional and the modern.

Proven Track Record

IDEAC's technical coordination is the direct responsibility of the founding team of FDTE's ADR Group, and its technical personnel is the same one that has acted successfully on behalf of that Group for the past 10 years.

BUSINESS

Technical assistance within ADRs, such as arbitrations, dispute boards, including:

- Documentation support
 - Identification of strengths and weaknesses
 - Development of strategies aligned with the client's point of view
 - Preparation of a draft list of technical discussion points
 - Elaboration of analytic reports on expert's technical opinions
 - Technical appearances in arbitration or judicial courts, as needed
- Expert witness services within arbitral or judicial procedures, including:
- Elaboration of technical opinions and analysis reports on technical discussion points
 - Technical appearances in arbitration or judicial courts, as needed
- Client support and orientation in general
- Record maintenance and constitution guidance
 - Information quality/sufficiency analysis for the planning of contracts
 - Physical and financial impact analysis in the context of contractual delays, rework, undefinition, quality or productivity deficiencies
 - Identification of potential deal-breaking commercial issues
 - Supervision of progress status and service performance documentation
 - Contractual management failure identification and rectification

CONTACTS


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Enrique Abiega



Rodrigo Hernández



José Sobrini



Janisse Ferrada



Jairo Caceres



Juan Paredes



Isabel Cascales



Clara Ciurana

POSITIONING

J.S. Held is a global consulting firm providing technical, scientific, and financial expertise across all assets and value at risk. Our professionals serve as trusted advisors to organizations facing high-stakes events demanding urgent attention, staunch integrity, clear-cut analysis, and an understanding of both tangible and intangible assets. The firm provides a comprehensive suite of services, products, and data that enable clients to navigate complex, contentious, and often catastrophic situations.

Our global Construction Advisory Practice leverages decades of technical knowledge and field experience to support construction projects of all types and sizes, ranging from residential claims to complex large losses, as well as disputes of various complexities. Operating across multiple industries, our fully integrated team supports our clients on all matters relating to pre-planning and development, scheduling, budget management, project oversight, and dispute avoidance and resolution.

BUSINESS

- Commercial Advice
- Construction Claims (Prolongation, Disruption, Delays, Technical, Termination & Acceleration)
- Contract Administration
- Disputed Variation Claims
- International Arbitration
- Quantum Expert

OFFICES IN LATIN AMERICA

- Chile
- Colombia
- Mexico
- Panama

CONTACTS

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CFS

INVESTIGACIONES ESTRATÉGICAS

RISK & FORENSIC CONSULTING

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Jacquelin Hernández



Elibardo Sotelo



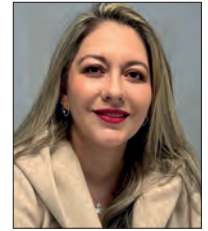
Carlos Rojas



Maria del Pilar Puello



Sandra Carolina Camargo



Liz Johanna Vigoya

POSITIONING

CFS Investigaciones Estratégicas is a firm with ample global experience, that for more than 25 years has given solution to our client's needs, corporations and people, in cases regarding our services for Risk and Compliance, Cybercrime and Digital Evidence, Criminal Investigations and Forensic Services, Criminal Defense, Litigation and Arbitrage. Managing their inquiries in a transparent, ethic and dependable way through the diagnostic, planning, execution and control of strategic and efficient practices, focused in solving their needs.

Our company is recognized for carrying out joint efforts with a team of lawyers and clients in the litigation field. We plan, as a unit, evidentiary lines, execute strategies to prove facts based on our experience, the juridical focus and the professional work of our forensic experts with different specialties, everything under strict confidentiality and based in ethical and transparency principles.

Our group of consultors is constituted by lawyers, accountants, economists, administrators, engineers, architects, technical experts in the investigation, risk, compliance and forensic services fields, who have dedicated their lives to the preparation, training, permanent capacitation and certification of each one of their areas of expertise, broadening their knowledge and accumulating experience for the continuous improvement of their skills.

The experience and results coming from advising our clients to obtain useful information in the betterment and guiding of their companies, the defenses and litigations, have been the base of our reputation, many of the most important cases in Colombia have counted with our support, more over crossed borders and our labor has repercussed in several countries around the world.

Our company has compromised itself with the implementation of a Quality Management System ISO 9001:2015 focused on the satisfaction of our clients, which has been certified this year by the Global Bureau Veritas company, fact that gives a seal of trust and credibility to our processes and allows for accountability and traceability of the analysis and results obtained in our different service areas, characteristic which also accomplishes that our mission sets a difference in the market.

 **OFFICES**

- Miami, Florida,
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BUSINESS

- **Investigation & Forensic Services**
 - Criminal Investigations
 - Forensic Services:
 - Forensic Audit
 - Forensic IT
 - Forensic Acoustic
 - Audio & Video Analysis
 - Architecture, Topography and Forensics
 - Civil Engineering
 - Crime Scene
- **Risk and Compliance:**
 - Due Diligence
 - Risk Prevention
 - Business Intelligence
 - Compliance Audit
 - Risk Mitigation LA/FT
 - Knowledge of the Supplier Client
 - Reputational Risk:
 - Crisis Management
 - Media Training
 - Digital Marketing & Media
- **CyberCrime and Digital Evidence**
 - Digital Evidence
 - Acquisition of forensics images
 - Digital Data analysis and extraction
 - Digital Data recovery and deleted partitions
 - Opinions and expert reports
- **Criminal Defense, Litigation and Arbitration**
 - Criminal Defense
 - Litigation and Arbitration:
 - Forensic accounting
 - Financial and economic reports
 - Patrimony Study
 - Data mining
 - Resources studies and uses.
 - Resource traceability

CONTACTS

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 Top Advisors Directory
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Ana María Casas



Felipe Peláez



John Castiblanco

POSITIONING

Our Constructions, Projects & Assets team comprises experts in construction, delay analysis and quantum who have gained experience in the engineering and construction sectors, and who have worked in construction, design offices and on project sites. The team provides major players in the construction industry with dispute resolution support. We work alongside law firms as independent expert witnesses, and also act as upstream litigation advisors on request.

Clients seek our experts' help on time and cost extensions and damages claims relating to major national and international engineering and construction projects. Engagements span construction projects in a wide range of industries, such as the energy sector (including oil and gas), transportation infrastructure, airports, maritime works, public works, mining development, energy sector (including oil and gas) and industrial and commercial building.

Our expertise includes complex arbitration situations, including significant omissions or changes in scope, contract terminations, performance analysis, COVID-19-related claims, as well as more standard analyses of delays and disruptions. The FTI Consulting team adds value through its practical project management experience, in-depth knowledge of the construction industry and of past claims, first-hand knowledge of litigation procedures, and ability to present complex cases clearly at hearings in local and international arbitrations.

Our experts, who are recognized as leaders in their field, have a proven record of successfully managing complex disputes in iconic multi-billion-dollar construction projects in Latin America. The team has bilingual professionals who work in English and Spanish, and has extensive experience in multicultural projects.

Our Constructions, Projects & Assets experts can provide a clear business strategy to help settle a dispute as early as possible and with the most favorable outcome. When litigation or arbitration is unavoidable, our experts work closely with clients' legal teams.

We cover the entire life-cycle of dispute and litigation proceedings, from managing parties' requests for information to carrying out detailed research and analysis during arbitration, mediation and trial.

OFFICES IN LATIN AMERICA

- Colombia
- Mexico

BUSINESS

Dispute Resolution in Construction

- Fact-finding and document preparation
- Data analysis and management
- Forensic delay analysis
- Analysis of loss of productivity
- Construction damages quantification
- Performance analysis
- Contract Termination analysis
- Analysis of contentious data and key emails
- Production of expert reports
- Expert testimony

Preliminary Assessments

Expert Reports

Scheduling and Delays

Customized Training

Process Audit & Improvement

Document Management Solutions

CONTACTS

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Michael Cullen

Gustavo Morales

Pablo Amaya

Carolina Sánchez

POSITIONING

FTI Consulting is an independent global business advisory firm dedicated to helping organizations manage change, mitigate risk, and resolve disputes: financial, legal, operational, political & regulatory, reputational, and transactional. FTI Consulting offers a comprehensive suite of services designed to assist clients across the business cycle from proactive risk management to the ability to respond rapidly to unexpected events and dynamic/volatile environments.

FTI Consulting has one of the world's leading investigations and forensics practices. Over the last 20 years, the investigative team in Latin America has worked on many of the largest high-profile corruption, fraud, anti-trust, money laundering, human rights, and cybersecurity breach cases. FTI Consulting understands that to help meet client challenges and opportunities successfully in a global economy, you must have a full arsenal of capabilities available at a moment's notice. Within the key areas of our segments our professionals are skilled at delivering powerful solutions.

- FTI has presence in more than 29 Countries globally and in Latin America through 3 main local offices and 10 in-country affiliates that provide boots on the ground in all jurisdictions.
- FTI has more than 350 multilingual professionals in Latin America, including lawyers, engineers, economists, accountants, political scientists, E-discovery, Data Analytics, and Cyber experts, among others.
- FTI has been recognized for 8 years by Who's Who Legal's Arbitration Expert Witness Analysis as a leader in International Arbitration and Complex Investigations.
- FTI has been involved in more than 80 high-profile investigations between 2020-2021 in Peru and Colombia.
- FTI plays an active role in the most recognized multilateral organizations in Peru including AMCHAM Peru and the Peruvian Institute of Arbitration (IPA), among others.
- FTI has supported and advised clients in some of the most complex investigations in Peru in the infrastructure, Telecommunications, Mining, and Oil & Gas sectors, and has served as expert witness in some of the largest local and international arbitrations cases in the country.

OFFICES IN LATIN AMERICA

- Argentina (in-country affiliate)
- Brazil
- Colombia
- Mexico
- Peru (in-country affiliate)

CONTACTS

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BUSINESS & PRACTICES

Forensic and litigation consulting

- Forensic examination for litigation support
- Expert witness reports in national and international court or arbitration proceedings
- Damages expertise
- Complex fraud, corruption, and conflicts of interest investigations
- Fact finding and verification
- Ethics and compliance, anti-fraud, and antitrust programs and investigations
- Due diligence
- Business intelligence
- Asset tracing
- Advisory on regulatory compliance
- Data analytics & cybersecurity

Technology

- Cross-cutting services for all segments
- Forensic investigations (E-discovery and predictive analytics)

Strategic Communications

- Crisis management and advisory services for public affairs
- Management of corporate or internal communications
- Engagement and advocacy plans

Construction Solutions

- Technical expert witness reports
- Planning and scheduling
- Project controls and risk management consulting

Corporate Finance and Economic Consulting

- Corporate restructuring, valuation services, insolvency and bankruptcy services
- M&A transaction advisory

Geopolitical Risk Analysis and ESG

- Stakeholder mapping and country risk assessments
- Geopolitical and security risk analysis
- Analysis of political and social environments
- Environmental, social and corporate governance assessments


COVERAGE



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LITIGATION SUPPORT FIRMS

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Hernando Torres



**John Alberto Wright
Ovalles**



Jaime Valenciano

POSITIONING

J.S. Held is a global consulting firm providing technical, scientific, and financial expertise across all assets and value at risk. Our professionals serve as trusted advisors to organizations facing high-stakes events demanding urgent attention, staunch integrity, clear-cut analysis, and an understanding of both tangible and intangible assets. The firm provides a comprehensive suite of services, products, and data that enable clients to navigate complex, contentious, and often catastrophic situations.

Our global Construction Advisory Practice leverages decades of technical knowledge and field experience to support construction projects of all types and sizes, ranging from residential claims to complex large losses, as well as disputes of various complexities. Operating across multiple industries, our fully integrated team supports our clients on all matters relating to pre-planning and development, scheduling, budget management, project oversight, and dispute avoidance and resolution.

BUSINESS

- Construction Claims Management (Extensions, Disruptions, Unproductivities & Technical Aspects)
- Construction & Engineering
- Contract Management
- Delay Analysis
- Different Site Conditions
- Forensic Damage Analysis & Quantification
- Productivity Analysis
- Project Management
- Risk Identification & Management

OFFICES IN LATIN AMERICA

- Chile
- Colombia
- Mexico
- Panama


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Ana María Casas



Felipe Peláez



John Castiblanco

POSITIONING

Our Constructions, Projects & Assets team comprises experts in construction, delay analysis and quantum who have gained experience in the engineering and construction sectors, and who have worked in construction, design offices and on project sites. The team provides major players in the construction industry with dispute resolution support. We work alongside law firms as independent expert witnesses, and also act as upstream litigation advisors on request.

Clients seek our experts' help on time and cost extensions and damages claims relating to major national and international engineering and construction projects. Engagements span construction projects in a wide range of industries, such as the energy sector (including oil and gas), transportation infrastructure, airports, maritime works, public works, mining development, energy sector (including oil and gas) and industrial and commercial building.

Our expertise includes complex arbitration situations, including significant omissions or changes in scope, contract terminations, performance analysis, COVID-19-related claims, as well as more standard analyses of delays and disruptions. The FTI Consulting team adds value through its practical project management experience, in-depth knowledge of the construction industry and of past claims, first-hand knowledge of litigation procedures, and ability to present complex cases clearly at hearings in local and international arbitrations.

Our experts, who are recognized as leaders in their field, have a proven record of successfully managing complex disputes in iconic multi-billion-dollar construction projects in Latin America. The team has bilingual professionals who work in English and Spanish, and has extensive experience in multicultural projects.

Our Constructions, Projects & Assets experts can provide a clear business strategy to help settle a dispute as early as possible and with the most favorable outcome. When litigation or arbitration is unavoidable, our experts work closely with clients' legal teams.

We cover the entire life-cycle of dispute and litigation proceedings, from managing parties' requests for information to carrying out detailed research and analysis during arbitration, mediation and trial.

OFFICES IN LATINAMERICA

- Colombia
- Mexico

BUSINESS

Dispute Resolution in Construction

- Fact-finding and document preparation
- Data analysis and management
- Forensic delay analysis
- Analysis of loss of productivity
- Construction damages quantification
- Performance analysis
- Contract Termination analysis
- Analysis of contentious data and key emails
- Production of expert reports
- Expert testimony

Preliminary Assessments

Expert Reports

Scheduling and Delays

Customized Training

Process Audit & Improvement

Document Management Solutions

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Reiner Solís



POSITIONING

Anetric SAC is a firm specialized in providing high-quality professional solutions in Engineering expert services, expert witness reports, preparation of expert reports & expert technicians and quantification of damage, cost and term damage for the private and public sector, we develop our services for Peruvian construction companies and foreign.

We provide technical support to solve a great diversity of problems faced by the public and private sector with high quality solutions, based on ethical and moral values, we have a multidisciplinary team of highly qualified professionals with international specialization who provide extensive knowledge and expert in each of the subjects.

We have extensive experience in the engineering & construction and energy sectors.



BUSINESS

Technical Reports on Quantification of Damages Term and Damages Cost:

- Expert in engineering consulting in infrastructure and construction projects, risk assessment, execution and project closure.
- Technical expert opinion
- Analysis of delays and works program
- Professional responsibility and analysis of construction defects
- Forensic analysis of complex schedules
- Economic damage analysis
- Cost settlement
- Polynomial formulas and readjustments
- Preparation and defense of claims
- Claims for cost overruns, Disruption and loss of productivity

Specialist Technical Reports:

- Construction defect analysis
- Hidden vices
- Estimation of costs for repairing pavement failures
- Failure analysis
- Estimate of budgets of execution balances due to defects



CONTACTS

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 Top Advisors Directory
LITIGATION SUPPORT FIRMS

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Rafael Huamán



Cecilia Melzi



Joaquin Valdivia



Henry Mata



Jorge Valencia

POSITIONING

EY is a world leader in Forensic, Compliance and Litigation Support services. With more than 300,000 people around the world, EY is focused on helping clients and continue building a better working world.

The Forensics and Integrity Risk Services (FIS) in EY Peru has over 20 years of experience supporting clients in managing integrity risks related to individual decisions and conducts; through the prevention, detection, investigation and response to intentional non-compliance risks. The FIS practice provides technical and expert support in disputes or controversies resolution processes and in forensic investigations, with the most confidential and immediate responsiveness.

Prevention: EY helps in strengthening the ethics culture, through the assessment and design of corporate compliance programs, focused on mitigate the risks of fraud, corruption, money laundering, antitrust, privacy and cyber, among other intentional non-compliance situations, and through the implementation of digital compliance platforms ad-hoc to each organization's needs and processes.

Detection: EY helps clients through its Forensic Data Analytics platform to detect and predict patterns and trends that could be related to potential irregular situations, allowing the Top Management to anticipate and take timely corrective actions.

Response: In the dispute resolution services, we act as experts, preparing expert fact based reports. EY Peru has wide experience presenting before Arbitration Courts. Our reports go through quality control processes and the results are always supported by verifiable sources. In regards of the forensic investigations, EY Peru counts with a Forensic Laboratory in order to collect and handle all the physical and electronic sources of information, using computer forensics, eDiscovery techniques and machine learning. EY Peru has also wide experience presenting the investigation reports to regulators or judicial courts.

The EY FIS team is composed with highly performing and multidisciplinary professionals. Partners and Managers have anti-fraud and compliance certifications and Arbitration Diplomas, and all our people is trained in integrity matters and in the latest forensic technology. We have a strong position in the market, with proven experience serving national and multinational companies.

BUSINESS

- Litigation and disputes support
- Insurance claim support
- Forensic Investigations
- eDiscovery
- Compliance program assessment and design
- Forensic Data Analytics
- Third Party Due Diligence
- Ethics hotline management
- Digital Compliance Platforms
- Incident and Cyber Response

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Michael Cullen

Gustavo Morales

Pablo Amaya

Carolina Sánchez

POSITIONING

FTI Consulting is an independent global business advisory firm dedicated to helping organizations manage change, mitigate risk, and resolve disputes: financial, legal, operational, political & regulatory, reputational, and transactional. FTI Consulting offers a comprehensive suite of services designed to assist clients across the business cycle from proactive risk management to the ability to respond rapidly to unexpected events and dynamic/volatile environments.

FTI Consulting has one of the world's leading investigations and forensics practices. Over the last 20 years, the investigative team in Latin America has worked on many of the largest high-profile corruption, fraud, anti-trust, money laundering, human rights, and cybersecurity breach cases. FTI Consulting understands that to help meet client challenges and opportunities successfully in a global economy, you must have a full arsenal of capabilities available at a moment's notice. Within the key areas of our segments our professionals are skilled at delivering powerful solutions.

- FTI has presence in more than 29 Countries globally and in Latin America through 3 main local offices and 10 in-country affiliates that provide boots on the ground in all jurisdictions.
- FTI has more than 350 multilingual professionals in Latin America, including lawyers, engineers, economists, accountants, political scientists, E-discovery, Data Analytics, and Cyber experts, among others.
- FTI has been recognized for 8 years by Who's Who Legal's Arbitration Expert Witness Analysis as a leader in International Arbitration and Complex Investigations.
- FTI has been involved in more than 80 high-profile investigations between 2020-2021 in Peru and Colombia.
- FTI plays an active role in the most recognized multilateral organizations in Peru including AMCHAM Peru and the Peruvian Institute of Arbitration (IPA), among others.
- FTI has supported and advised clients in some of the most complex investigations in Peru in the infrastructure, Telecommunications, Mining, and Oil & Gas sectors, and has served as expert witness in some of the largest local and international arbitrations cases in the country.

OFFICES IN LATINAMERICA

- Argentina (in-country affiliate)
- Brazil
- Colombia
- Mexico
- Peru (in-country affiliate)

CONTACTS

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BUSINESS & PRACTICES

Forensic and litigation consulting

- Forensic examination for litigation support
- Expert witness reports in national and international court or arbitration proceedings
- Damages expertise
- Complex fraud, corruption, and conflicts of interest investigations
- Fact finding and verification
- Ethics and compliance, anti-fraud, and antitrust programs and investigations
- Due diligence
- Business intelligence
- Asset tracing
- Advisory on regulatory compliance
- Data analytics & cybersecurity

Technology

- Cross-cutting services for all segments
- Forensic investigations (E-discovery and predictive analytics)

Strategic Communications

- Crisis management and advisory services for public affairs
- Management of corporate or internal communications
- Engagement and advocacy plans

Construction Solutions

- Technical expert witness reports
- Planning and scheduling
- Project controls and risk management consulting

Corporate Finance and Economic Consulting

- Corporate restructuring, valuation services, insolvency and bankruptcy services
- M&A transaction advisory

Geopolitical Risk Analysis and ESG

- Stakeholder mapping and country risk assessments
- Geopolitical and security risk analysis
- Analysis of political and social environments
- Environmental, social and corporate governance assessments

COVERAGE





Top Advisors Directory
LITIGATION SUPPORT FIRMS



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Luis André Loyola Carranza



Martín A. Loyola Carranza



Greysi Choque Callan



POSITIONING

LAFORSE-HG S.A.C., is a company specialized in providing advice, services and expert consulting to the main public and private entities in the country. We have a highly specialized multidisciplinary human team that is constantly updating its knowledge, with solid principles and professional ethics.

Our high-tech forensic laboratory is equipped with the main forensic solutions, the same ones used in the main investigation departments around the world.

Our professionals have the necessary resources to handle highly complex investigation cases, related to unfair competition, organized crime, corruption of officials, money laundering, internal corporate investigation, arbitration processes, cybercrimes, incident response, white collar crime, among others.



BUSINESS

- **eForensic**
 - Secure data erasure
 - Data recovery
 - Preservation of digital evidence
 - Mobile forensics
 - Computer forensics
 - Incident response
 - Offensive security
 - Cybersecurity culture
- **Forensic Audit**
 - Forensic audit
 - Administrative audit
 - Accounting expertise
- **Forensic**
 - Ballistics
 - Forensic biology
 - Legal medicine
 - Dactyloscopy
 - Documentoscopy
 - Graphotechnics
 - Medical audit
 - Analytical and virtual investigation and reconstruction of traffic accidents
 - Analytical and virtual investigation and reconstruction at crime scenes
 - Anthropology and facial homologation
 - Forensic phonetics and acoustics
 - Forensic analysis of images and videos
- **Consultancy**
 - Technical expert advisory
 - Technical legal advisory



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Geert Aalbers

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POSITIONING

Control Risks is a specialist risk consultancy committed to helping clients create secure, compliant and resilient organizations.

We bring a keen understanding of the varied and complex environments in which our clients conduct business, enabling us to provide a realistic approach to preventing, responding to and resolving critical issues and crises. From cross-border investigations, high-profile monitorships, complex litigation and disputes, investigative due diligence, and compliance and risk mitigation strategies to our incorporation of cutting-edge technology and data analysis, we're proud to be trusted advisers for our clients and their legal counsel.

With 3,000 professionals in 35 offices around the world, Control Risks is equipped to handle all aspects of internal investigations with an impressive partner list comprising former law enforcement and intelligence officers, fraud examiners, forensic accountants, cybersecurity experts, business strategists and compliance professionals. Whether it involves corruption or a cyber breach, we approach the most challenging investigations in a seamless, cross-border and efficient fashion by leveraging our forensics collections, eDiscovery, data analytics, language skills and bespoke capabilities. To underpin this work, we have a cutting-edge, Tier 4 data processing and hosting capability and high-security data center in São Paulo.

The team in Brazil has led Control Risks' efforts on some of the largest and most complex regulatory, fraud and anti-competition investigations in the region and often supports external counsel and clients in high profile litigation and arbitration matters. Control Risks is also heavily engaged in the debate on anti-corruption in the region and collaborates with non-profit Americas Society on the Capacity to Combat Corruption (CCC) Index, a tool that evaluates the ability of Latin American states to combat corruption.

BUSINESS

- Ethics and Compliance Consulting
- Due Diligence
- Investigations Support (fraud, corruption, anti-trust, money-laundering...)
- Sanctions and Trade Compliance
- Regulatory Risk Monitoring
- Monitorships and Monitor Support
- Third Party Risk Management
- Digital Forensics and Data Analytics
- eDiscovery and eDisclosure
- Asset Tracing and Recovery
- Litigation and Dispute Support
- IP Theft Investigations
- ESG Risk Support and Due Diligence
- Investment & M&A Support
- Business Continuity and Crisis Response
- Business Intelligence
- Political and Country Risk Analysis
- Cyber and Online Threat Intelligence
- Embedded Consulting Services

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Fernando Fleider



Heloisa Macari



Daniela Aggio



Thacio Chaves



Jefferson Kiyohara

POSITIONING

In the realms of investigation and integrity, Protiviti has been a reference for over 20 years, operating in Brazil and across Latin America. The company assists clients in cases of varied complexities and characteristics. With more than 190 active clients from various sectors, Protiviti has been involved in over 180 cases in the last year, covering the structuring of compliance programs, governance, fraud and corruption investigations, as well as the examination of harassment and violation of human rights cases.

BUSINESS

- Business Research
- Forensic technology
- Data privacy
- Cybersecurity
- Risk management
- Compliance
- Internal Audit
- Business performance

OFFICES

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Jean-Baptiste de Courcel



Giovanni Foti



Léontine Koens-Betz



Frédéric Loeper



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Christophe Schmit

POSITIONING

Accuracy is a wholly independent international consulting firm providing advice to company management and shareholders for their strategic or critical decisions, notably in transactions, disputes and crises.

Accuracy's strength is to connect strategy, facts and figures. Our teams are international and multicultural, combining various skills to provide bespoke services to our clients. We recruit our consultants from the best.

Accuracy is present in 13 countries in Europe, North America, Asia, Middle East and Africa and leads engagements all over the world.

Fraud & Corruption

Our dedicated forensic team, including technology and accounting experts, conduct independent investigations into fraudulent activities, white-collar crime and corruption schemes. Our experts are familiar with relevant laws such as evidence handling, FCPA, UK Bribery Act and Sapin II.

We perform forensic analysis of electronic evidence, examine company books and records, review contracts and conduct interviews. We use the utmost discretion, keep our investigation and findings strictly confidential and cooperate with legal authorities if required.

BUSINESS

Transactions & Investments:

- Transactions
- Valuation & investment
- Project advisory
- Post-M&A

Disputes & Crises:

- Disputes & arbitration
- Recovery
- Investigation & forensic services
- Project disputes

Corporate Strategy & Finance:

- Group & portfolio strategy
- Public equity & stock performance
- Value creation incentives
- Strategic & financial planning

Business Performance:

- Market & business strategy
- Business model Innovation & technology
- Digital solutions & smart reporting
- Transformation

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Odel Antun

Alvaro Souza

POSITIONING

Antun Advogados Associados is a highly specialized firm representing companies and executives in the field of criminal law, based on the experience of two decades of its senior partner, Odel Antun.

The team has represented clients in some of the most emblematic criminal cases in recent years, including the major federal law enforcement operations that have been prevalent in Brazil. In addition, they have unique expertise in serving companies and financial institutions, in the field of White-Collar Crime either in the defense of individuals related to them, or in representing their interests as victims, from initial investigative procedures to the res judicata.

Highly complex cases, with great strategic value, are often entrusted to the firm, such as defenses before Parliamentary Inquiry Commissions (CPIs), or matters of general interest, such as arguing before the Brazilian Supreme Court, as an amicus curiae on behalf of the tax payers, when the Court ruled about the criminalization, even if there is no tax fraud, of the sheer non-payment of ICMS – the most relevant state tax in Brazil.

The growing application of criminal instruments in the regulation of several economic sectors, the adoption of new investigative practices and changes in legislation have raised Criminal Law to a strategic position for companies. To meet this demand, the firm counts on an extremely efficient structure based on the personalized service provided by its partners.

Founded in late 2019, the firm quickly became widely recognized in the market, having been listed among the leading specialists in criminal law in Brazil by the international rankings Leaders League and Best Lawyers, and also recognized as one of the most admired firms in the country according to Análise Advocacia, the top Brazilian law firm ranking, which also highlights partner Odel Antun.

BUSINESS

- Environmental Crime
- Tax Crime
- Crimes against the economic order
- Crimes against the financial system and the stock market
- Money Laundering Crimes
- Active and passive Corruption Crimes
- Criminal compliance
- Crimes against consumer relations
- Corporate Crimes
- Bankruptcy crimes
- Crimes against intellectual property
- Crimes of unfair competition
- Crimes against the public faith
- Crimes in the context of bidding procedures
- Crimes committed by electronic means (Cybercrimes)
- Crimes of embezzlement and larceny and other frauds
- Crimes against Honor
- Crimes against labor rights
- Crimes against Public Health
- Crimes against the Public Administration
- Abuse of Authority Crimes
- Traffic Crimes
- Crimes of Domestic and Family Violence against Women
- Crimes related to medical responsibility
- Crimes against life / Jury Court
- Crimes against sexual dignity
- CPI - Parliamentary Commission of Inquiry
- Issuance of legal opinions
- Specific hiring for oral arguments
- Acting in Superior Courts

CONTACTS

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 Top Advisors Directory
LAW FIRMS

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**Carlos Eduardo
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Ignácio Machado



Eduardo Luna



Maria Eduarda Ferrante

POSITIONING

Founded over thirty years ago, Carlos Eduardo Machado Advogados is one of the most renowned law firms in Rio de Janeiro. Its involvement in many of the most relevant cases in the last decades permitted the firm to participate with distinction in all the changes Brazilian criminal law went through, including the ascension of corporate criminal law.

The firm's strategic and pragmatic practice is always guided by technical excellence and high ethical values, especially the paramount respect for confidentiality. Every situation presented by its clients, whether individuals or corporations, is treated with uttermost seriousness.

The quality of the services provided is a result of its qualified legal team and the ample legal knowledge of its founding partner, Carlos Eduardo Machado, who directly participates in every case and decision entrusted to the firm.

BUSINESS

Carlos Eduardo Machado Advogados is a law firm focused on corporate criminal law. Responsible for the defense of numerous individuals and corporations in high-profile criminal proceedings, the firm also provides preventive, consultancy, and compliance services. Its expertise is in quickly mapping the existing risks in the situations presented by clients and implementing effective measures to achieve the best results and minimize damages.

CONTACTS

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 Top Advisors Directory
LAW FIRMS

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Rogéria Dotti



Julio Brotto



Alexandre Knopfholz



Fernanda Pederneiras



Francisco Zardo



Gustavo Scandelari

POSITIONING

First established as Escritório Professor René Dotti in 1961, Dotti Advogados was at first maintained only with the founder's work.

The firm's team expanded as the host of clients in the Criminal, Civil and Administrative areas grew. Dotti brought forth young lawyers to work by his side, hailing from UFPR's Law School, where he acted as professor from 1962 to 2004. Expanded, the firm built its own headquarters in the 1970s, at Rua Marechal Deodoro, 497.

Always keeping to its motto of loyalty to the client and their cause, Dotti Advogados consolidated itself as a reference when it comes to providing efficient and tailor-made services with ethics and solidarity.

The firm maintains its original address at Marechal Deodoro, only expanding the space. In 2018, the firm inaugurated a new office in Brasília, in order to ease its work at the higher courts.

Nowadays, Dotti's technical team counts with 30 lawyers, backed by interns and an administrative team. In its 60th anniversary, in 2021, the firm was acknowledged as one of the best law firms to work at, by the Great Places To Work ranking.

In the technical field, a number of awards attest the excellence of the firm's service: Dotti Advogados is ranked by Análise Advocacia 500, as "Highly Recommended" by Leaders League's Transactions and Deals guide, and has also had its founder acknowledged among the very best professionals by Chambers & Partners.

BUSINESS

Dotti Advogados' practice encompasses Environmental, Civil (including Family and Successions), Constitutional, Administrative, Criminal, Electoral and Compliance Law areas.

Besides the work in judicial causes, the specialized teams also respond for the consulting works for companies in the communication, health, public auctions, consumer goods and services sectors.

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Alexandre Knopfholz, Master in Corporate Law and Citizenship by Unicuritiba, Coordinator of the Criminal Law department

Fernanda Pederneiras, Specialist in Family and Succession Law by Escola Paulista de Direito, Coordinator of the Family and Succession Law Department

Francisco Zardo, Ph.D. Candidate in Administrative Law by USP, Coordinator of the Administrative Law department

Gustavo Scandelari, Ph.D. in Law by UFPR, Coordinator of the Criminal Law department, Vice-President of Ordem dos Advogados do Paraná's Compliance Commission

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Domingues da Fonseca**



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**Luiz Roberto Salles
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Almeida**

POSITIONING

Iokoi Advogados is a traditional and largest White-Collar Crime headcount based in Brazil. For seventeen years, IOKOI ADVOGADOS has stood out for carefully providing legal services in the Corporate Criminal field, for preparing the best defense strategies for its clients, and for defending high complexity cases. Since its foundation, in 2006, the firm set out to provide its clients with bespoke services, focusing on results and resource maximization.

Service innovation and a team composed of 36 highly-qualified lawyers are some of the firm's unique selling points. It strives to understand and deliver solutions to the new needs of national and multinational companies legal departments that compose their portfolio.

Located in São Paulo, the law firm has a modern structure and smart working methodology, which is reflected in the technical quality of the advice provided and results achieved.

As a major differential, the firm provides its clients with a 24/7 service channel and a network of more than 250 certified lawyers at their disposal. These are unique advantages that no other law firm offers in Brazil. The team personally follows up cases throughout Brazil.

Three pillars underlie the firm's existence: efficiency, nurturing a relationship of trust and partnership with its clients, and talent training and retention. With respect to its staff, the firm has an in-house program to include the team members in the best specialization and graduate programs in the country. Thus, we are increasingly growing as a strong and trustworthy law firm, operating both nationally and internationally, with the best qualified lawyers covering corporate crime in Brazil.

To this end, it has a complete team of renowned lawyers and consultants who provide personalized service, mostly for medium and large companies. Since September 2021, for example, it has further expanded its team with the hiring of a former State Attorney who retired after 31 years in São Paulo Public Attorneys Office, and José Raul Gavião de Almeida, who retired as a judge of São Paulo State Court, where he served for more than 23 of his 37 years career in the public service.

BUSINESS

- White-collar crime
- Business crime
- Labor law

OFFICES

- BRAZIL**
- São Paulo

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LAW FIRMS

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Luis Alberto Peretti



Manoela Pascal



Otávio Augusto Domit



Patricia Alves



Paulo Souto



Raquel Stein



Ricardo Quass Duarte



Roberta Feiten

POSITIONING

Souto Correa Advogados teams up experienced lawyers united by the same principles and values. The firm is made up of professionals with excellent professional and academic backgrounds, advising clients in Brazil and abroad in all areas of business law. To this end, it relies on professionals fluent in several foreign languages, which allows them to meet the demands and requests from different countries especially through Asian, German, and Latin American desks.

BUSINESS

- Agribusiness
- Antitrust and Competition
- Arbitration
- Banking and Fintechs
- Basic Sanitation
- Capital Markets
- Compliance
- Consumer and Product Liability
- Contracts
- Corporate Law/M&A
- Climate Solutions
- Data Protection
- Dispute Resolution
- Energy
- Entertainment & Media
- Environmental and Sustainability
- ESG
- Intellectual Property
- International Trade
- Labor
- Life Sciences & Healthcare
- Mediation
- Oil & Gas
- Public Law and Regulatory
- Real Estate
- Restructuring and Insolvency
- Startup Hub
- Tax
- Telecom
- Timberland
- Union Relations and Collective Negotiation
- Wealth and Succession Planning
- White-Collar Crimes

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**Andrés Bustos
Díaz**



Isidora Espinosa



**Iván Navas
Mondaca**



**Paula Olivares
Vargas**



**Micaela Méndez
Silva**



**Marcos López
Oneto**



Oscar Rojas

POSITIONING

At BG BustosGómez abogados we are a firm of excellence, whose purpose is to provide Advice on criminal matters with the highest standards of quality, dedication, and commitment, providing a personalized treatment service and be more cost-efficient

We offer legal services, both as plaintiff and defense attorney, in matters Related to Criminal Law in general, some examples being the following:

- Theft
- Lesions
- Scams
- Homicide
- Threats
- Misappropriation
- Crime of corruption between private parties
- Sexual abuse
- Statutory rape
- Reproduction of child pornographic material
- Rape
- Emilia Law and drunk driving
- Unfair administration
- Punishable insolvency (bankruptcy)
- Crimes against intellectual and industrial property
- Corruption Tax fraud Tax Crimes Customs offences
- Crimes against the market
- Crimes of receipt and money laundering
- Crimes against the environment Insider trading offences
- Crimes against free competition

Advice to legal entities:

Prevention of criminal risks in the company, Corporate Criminal Defense Administrative sanctioning law, Criminal liability of the company Law 20.393 , Compliance Advisory Criminal, Compliance Advice and internal investigations



**Claudia Bustos
Díaz**



**Magali Herrera
Sciaini**

BUSINESS

- Criminal Law
- White Collar Crime

SOCIAL MEDIA

- Instagram: @bustosgomezabogados
- LinkedIn : BUSTOSGOMEZ ABOGADOS
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Guillermo Acuña



Rodrigo Aldoney

POSITIONING

Carey represents foreign and local companies on corporate compliance regarding anti-corruption and criminal liability of legal entities. The team addresses corporate governance requirements and advises on policies, programs, preventive models, due diligence, contractual clauses and internal investigations, all in accordance with local legislation and standards, as well as with certain foreign laws and regulations, such as the Foreign Corrupt Practices Act and the UK Bribery Act.

The firm assists clients with the design, review, and implementation of codes of conduct and compliance programs, including training in all matters relating to control and prevention of violations to Law No. 20,393 on criminal liability of legal entities.

The team performs compliance due diligence analyses of companies, assets, distributors, advisors and third parties. It also drafts and negotiates compliance and anti-corruption clauses and contractual controls, and it plans, supervises, and conducts internal investigations in matters related to compliance.

Carey also specializes in highly complex litigation cases at both a national and international level. The team provides specialized advice on economic crimes, tax crimes, cybercrime, violations of anti-corruption laws, laundering of domestic and international assets, and breaches of industrial and intellectual property laws, among others.

Carey has a multidisciplinary criminal law team that enables the firm to represent clients from an early stage in risk prevention and analysis, as well as in planning, internal investigations, and strategic reaction to criminal contingencies, representing the clients' interests in administrative and judicial matters throughout the country.

The group has successfully achieved exemplary sentences, or in other cases, demonstrating the innocence of those represented before the Courts of Justice.

BUSINESS

- Compliance
- Anticorruption
- White Collar Crime
- Criminal Law

CONTACTS

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CHILE

Cisternas y Cía.

Abogados

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Gonzalo Cisternas



Katherine Hyde



Juan Pablo Lorenzini

POSITIONING

Cisternas y Compañía Abogados is a legal services office founded in 2000 with the aim of contributing to the prevention and resolution of large-scale and complex disputes from the perspective of the law and the parties' interests. Dispute resolution, including civil, commercial, administrative and criminal litigation is its hallmark practice, offering a perspective capable of anticipating scenarios in the development of lawsuits and advising the attorneys involved on the course of action, proposing solutions in line with clients' interests in the framework of the applicable law and higher court jurisprudence on the matter.

The firm concentrates on the prevention and resolution of disputes, with a team of highly skilled professionals in the prevention of business risks, the design of dispute resolution models and their administration, negotiation and in specialties inherent to business activities.

Cisternas y Compañía Abogados has consolidated a work methodology based on in-depth study of the commission to undertake a full design of the problem and to project all potential scenarios and results arising from different legal courses of action, to strategically resolve legal conflicts, incorporating innovation, technology and a deep knowledge of our client's legal environment into our performance, generating a new competitive advantage.

Three partners lead firm –Gonzalo Cisternas Sobarzo, Juan Pablo Lorenzini Paci and Katherine Hyde– along with a team of senior consultants who are recognized for their public, private, and academic careers.

Cisternas & Cía focuses on the prevention and resolution of conflicts in business, and on practice areas including corporate counseling, litigation, labor, tax, intellectual property, free competition, and criminal litigation. The firm is a member of the Chilean Institute of Rational Business Administration (Icare) and the Association of Entrepreneurs of Chile (Asech).

BUSINESS

- Dispute Resolution
- Commercial & Civil Litigation
- Administrative Litigation
- Criminal Litigation
- Antitrust
- Business & Corporate
- Environmental Law & Regulatory Law
- Tax

CONTACTS

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INSUNZA

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**Gonzalo Insunza
Figueroa**



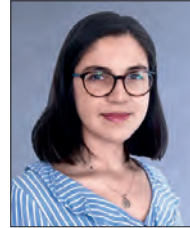
**Matías Insunza
Tagle**



**Felipe Sologuren
Insua**



**Diego Balart
Salvat**



**Camila Millán
Rivera**

POSITIONING

Insunza Abogados is a legal boutique specialized in advising its clients in litigation highly complex issues, through the design and implementation of procedural legal strategies, in order to resolve conflicts through extrajudicial negotiations and also through contentious proceedings before the courts of law.

The main objective of the personalized attention provided by our team is to understand the conflict that arises in litigation from a comprehensive perspective, developing with the clients we advise, a relationship in which our Professional competence is linked to a human perspective, offering permanent, close and warm communication.

The relationship with our clients is based on high professional ethics, on our long tradition and on the commitment of our lawyers who, in addition to personal dedication mentioned above, have been distinguished and outstanding in their participation in judgments of the greatest complexity and significance that have been known in our country.

Our role as specialized lawyers has led us to be recommended by a diverse group of lawyers, in Chile and abroad, when their clients face highly complex conflicts, which fills us with pride and satisfaction, and forces us to continue moving in that direction.

The professional activity of Insunza Abogados is also complemented by the teaching activity of one of its partners, Matías Insunza T., both in undergraduate and graduate degrees. postgraduate courses at the Faculty of Law of the University of Chile, as a professor of Procedural law.

In 2019, Matías Insunza Tagle was elected as a member of the council of the Chilean Bar Association association, a position that he currently holds, being re-elected this year 2023.

Additionally, the firm has been recognized for the fourth consecutive year as Leaders in the Highly Recommended classification in White Collar Crime, as well as in major dispute resolution strategists.

BUSINESS

- Procedural Strategies
- Defenses and Criminal Accusations
- Economic Criminal Litigation
- Ordinary and Special Trials
- Constitutional Actions
- Arbitration and Agreements

CONTACTS

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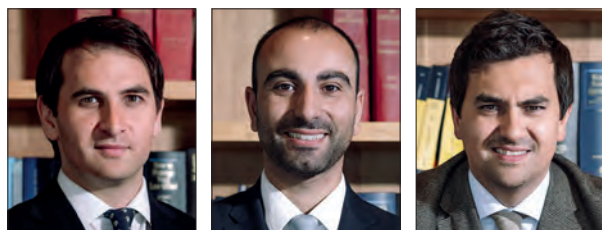
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**Octavio Kehr
Castillo**

**Omar Abuid
Abusleme**

**Juan César Kehr
Castillo**

POSITIONING

Kehr Abuid Abogados is a boutique law firm that specializes in litigation and dispute resolution, and focuses its practice and expertise in medical liability, white collar crime, criminal law in general, criminal compliance, and civil and commercial litigation and arbitration. It also highlights its practice in consumers rights, free competition, public concessions, and litigation of regulated sectors.

Kehr Abuid offers comprehensive representation and advice in the resolution of disputes in matters of different nature (criminal jurisdiction, administrative litigation, Ordinary Courts of Justice, Arbitration Tribunals, Constitutional Court, Court for the Defense of Free Competition, Ministries, Regional Secretaries, Superintendencies and Public Services, among others).

In case of civil, commercial, and regulatory litigation, Kehr Abuid has a highly specialized team, which has handled numerous cases before ordinary and special courts of justice, and before arbitration tribunals, under the rules of CAM Santiago, the National Arbitration Center, and the International Chamber of Commerce, among others. In this way, the firm has handled a series of complex cases for breach of contract and insolvency and bankruptcy of companies, in service, construction and financial sectors, among others. On the other hand, the firm has sponsored emblematic cases, which have appeared in the written press and in specialized litigation magazines, newspapers, and media in Chile.

In the area of medical liability, Kehr Abuid has an interdisciplinary team composed by lawyers, doctors, dentists, and other external advisors who ensure a technical content in legal proceedings, as well as the advice given to clients (patients, doctors, Hospitals, and pharmaceutical companies). Kehr Abuid Abogados has been highlighted in press and television media for its representation in some spotlight cases related to obstetric violence, loss of limbs in plastic surgeries, deaths due to Covid 19, among other issues.

Kehr Abuid Abogados is highly recommended for its outstanding corporate and individual representation in criminal law matters, both as plaintiffs and/or defense attorneys. Our attorneys have vast experience in investigation, complex litigation in public and private spheres, and complex negotiation cases linked to various sectors. Likewise, they are usually consulted in matters of criminal law to collaborate in defense strategies or give their legal advice. The criminal law team of our office stands out for its great experience in litigation and a thorough knowledge of chilean and comparative criminal dogmatics. We advise legal and natural persons in a preventive and/or judicial matters, from the beginning of the investigation before the Prosecutor, as well as in courts with criminal jurisdiction and superior courts of justice. The criminal conflict resolution approach of our office stands out for a comprehensive analysis of all the consequences derived from the conflict and in all types of matters, but especially in matters of economic, financial, property, environmental crimes, public or private corruption and, in general, in cases with several compromised edges.

Our lawyers stand out for taking effective and creative solutions to complex cases, emphasizing the main interest of the client to obtain the best possible outcome in the shortest time expected. We actively advise at all stages of the process: investigation, litigation and negotiation.

Nowadays, in criminal compliance, we advise legal entities in the design and implementation of effective compliance programs, developed based on their specific business, including the detection, treatment and mitigation of crime and corporate risks.

CONTACTS

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**Ernesto Olivares
Rodríguez**

**Víctor Alé
Martínez**

**Nora Vera
Arellano**

**Pablo Aguilar
Campos**

POSITIONING

With a trajectory of more than 12 years, 'Olivares Rodríguez Abogados' has established itself as a team of legal advisors of excellence, whose focus distinguishes itself through originality and innovation in resolving the matters in which they are involved.

The professional practice has been particularly centered in the field of criminal law, specifically in the so-called 'White Collar Crimes' and related offenses. Additionally, for several years, they have been advising companies in criminal and administrative processes associated with the electrical industry, forming multidisciplinary teams with specialists in the field (civil and electrical engineers, technicians, etc.).

Professional practice is complemented by academic involvement, both in the publication of columns and scientific articles, and participation in legal congresses. In this regard, team members have written various legal opinion articles on criminal matters, in addition to participating in congresses related to the field, such as the Energy Congress organized by the Pontifical Catholic University of Chile and the National Criminal Law and Penal Sciences Conference organized by the Institute of Criminal Sciences.

Under the paradigm of conflict prevention as the best defense of interests in dispute, 'Olivares Rodríguez Abogados' continues to consolidate its presence in the field of criminal litigation, also being highlighted in other international rankings in the field.

BUSINESS

- Criminal Law
- Litigation & Dispute Resolution

SECTORS

- Energy
- Environmental

CONTACTS

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 Top Advisors Directory
LAW FIRMS

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DE LA ESPRIELLA

LAWYERS

El derecho es arte, y nuestra inspiración es su defensa

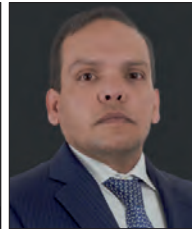
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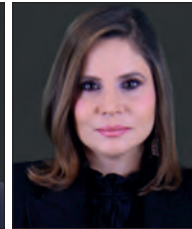
Abelardo De La Espriella



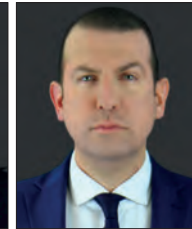
Andrés Barreto



Daniel Peñaredonda



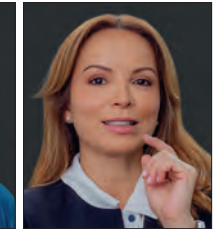
Karen Juris



Carlos Sánchez



Diana Bravo



Lucy Osorno

POSITIONING

DE LA ESPRIELLA LAWYERS is one of the most renowned law firms in Colombia, with more than twenty years of experience in the legal market.

With the leadership of our founding partner, Mr Abelardo De La Espriella, the guidance of our CEO, the former Superintendent of Industry and Commerce, Andrés Barreto González, and the tireless support of the partners, Daniel Peñarredonda, Karen Juris, Carlos Sánchez Cortés, Diana Bravo and Lucy Osorno; it has been possible to position a complete and competent service portfolio in consultancy and legal representation with a highly qualified interdisciplinary team.

Our client's causes are our own causes, and we take an integral approach in order to exceed their expectations, thus, we have achieved legal successes of greatest impact for public opinion, positioning our law firm as one of the key players in the legal market in Colombia.

The firm's prestige is consequence of the competitive advantages that allow us to stand out, among which we must highlight the qualified experience of its managers, the orientation to success in each case, the Bureau Veritas ISO 9001 quality certification, the ethical and deontological commitment, the multidisciplinary advice, and the national and international services network.

To respond to its client's requirements, the firm has operation centers in Bogotá, Barranquilla and Medellín (Colombia), it also has an office in Miami, and a strategic alliance with the Spanish law firm FUSTER – FABRA ABOGADOS and the US immigration firm LOIGICA.

BUSINESS

- Criminal Law
- Public Law
- Private Law
- Mining Law
- Environmental Law
- Urbanistic Law
- Labor Law
- Electoral Law
- Entertainment Law
- New Technologies law
- Intellectual Property Law
- Antitrust
- Consumer protection
- Sports Law
- Public Affairs
- International Trade Law
- Immigration Law
- Dispute resolution

OFFICES

- Bogotá
- Barranquilla
- Medellín
- Miami (USA)

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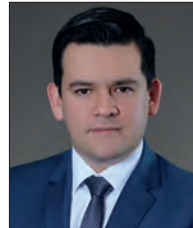
Camilo Martínez Beltrán



José Miguel Mendoza



César C. Cermeño



Julián Solorza



Sergio Rojas

POSITIONING

Our Dispute Resolution team has consistently represented local and international clients in complex conflicts in all areas of business law, including corporate, commercial, tax, insurance, torts, antitrust and administrative matters, among other issues. We represent clients in more than 300 lawsuits in national and international disputes.

Our approach is to reduce the uncertainties involved in commercial disputes through innovative resolution strategies and effective case and crisis management, reason why the Firm has been recognized as a leading firm in the main disputes arising in Colombia in fields such as distributorship agreements, commercial agency relationships, M&A litigation, corporate disputes, oil, mining and gas claims and insurance lawsuits. We have also represented local and international clients in negotiations for solving disputes in Central America, United States, England, Spain, Argentina, Panamá, Singapore, China, France, Perú, Bolivia and Italy.

The firm is also a pioneer in the area of corporate dispute resolution. Our experience in this area, going back for more than 20 years, has recently been put to the service of creating a highly-specialized division focused on shareholder litigation. In fact, DLA Piper Martínez Beltrán set up what is perhaps the first successful practice area in Colombia engaging in shareholder activism through the enforcement of minority investor rights across a wide range of companies, from family-owned enterprises to listed firms.

Additionally, the team has taken part in some of the most complex and renowned arbitration disputes in Colombia. The team has relevant experience representing clients in both national and international commercial arbitration before well-known domestic and international arbitral institutions. We have demonstrated our capability in international arbitration matters for clients involving a wide range of seats, governing laws, and arbitration institutions.

BUSINESS

- Administrative Law
- Antitrust and Competition
- Banking and Finance Litigation
- Class Actions
- Construction, Engineering and Infrastructure Disputes
- Corporate and Securities Litigation
- Cross-Border Litigation
- Cybersecurity
- Employment Litigation and Dispute Resolution
- Environment, Health and Safety
- Global Governance and Compliance
- Insurance and Reinsurance Disputes
- International Arbitration
- Investigations
- IT and Telecoms Disputes
- Merger Control
- Patent Litigation
- Product Liability, Mass Torts and Product Stewardship
- Real Estate Litigation
- Tax Controversy and Disputes
- White Collar and Corporate Crime

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**Fabio Humar
Jaramillo**

POSITIONING

Fabio Humar Abogados has extensive experience in representing both national and international clients before different authorities in criminal and administrative investigations. It also acts for companies in analysis, management and implementation of legal/political risk management systems.

The team advises in the public sector, and thus has brought what it has learned to private litigation, offering the client solutions that have been successfully tested in government and state settings. It also acts in matters related to fiscal investigations (Comptroller General's Office) and disciplinary investigations (Attorney General's Office and Superior Council of Judicature), as well as in criminal implications related to antitrust and public tender law matters.

Founding partner Fabio Humar specializes in public and criminal law, with litigation experience in the United States. Former District Attorney, Humar has a background in the Financial Crimes Unit, Money Laundering, and Economic Order, as well as the Copyright Unit and Individual Liberties Unit. The accuracy and detailed work delivered are the result of academic excellence in postgraduate studies in criminal law, constitutional law, administrative law, and economic law; as well as continuing education in different subjects related to criminal law. Fellow in the Department of State and Partners of America, working with the Special Investigations Unit of Boston's Office of the Attorney General.

The Team led by Fabio Humar has worked in the public sector, in different positions. Either as Prosecutors, judges, or attorneys. Such background allows the law firm to be in tune with the reality of justice in the country, and hence offer solutions based on evidence and the operation of the Colombian legal system.

The firm does not hesitate to offer innovative and ethical solutions for clients, in the midst of a legal and justice administration system which, in many cases,

In recent years the firm has managed to lead victim defense and representation proceedings with levels close to 95% of success, always looking for the most agile, efficient and client-oriented solution.

BUSINESS

- Criminal Law
- Compliance
- Litigation
- Antitrust

CONTACTS

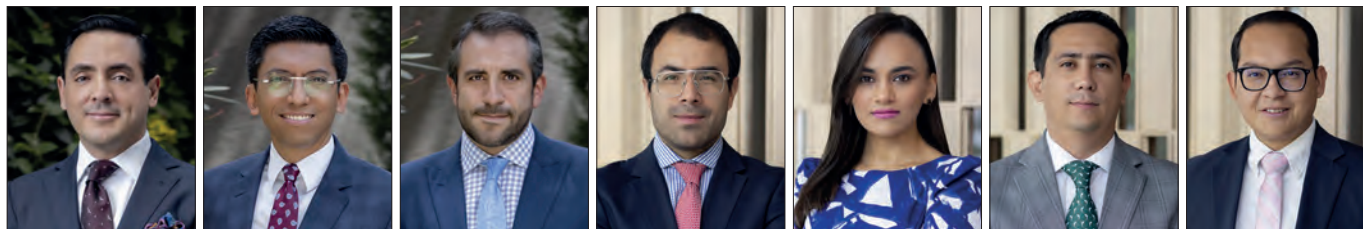
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Top Advisors Directory
LAW FIRMS

Country
ECUADOR

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Emiliano Javier Donoso Vinueza

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Wang Chum

POSITIONING

Donoso & Donoso Abogados, founded by Dr. Jaime Donoso Jaramillo, is an Ecuadorian law firm with more than 43 years of recognized experience in providing legal services, both nationally and internationally, being the pioneer and most experienced in the country to handle cases of Economic Criminal Law and White Collar Crimes, having participated with its professional contingent in the litigations of greatest historical significance in that area in Ecuador.

Currently, led by Dr. Emiliano Donoso Vinueza, the firm continues the legacy of the founding partner, maintaining the highest quality standards not only in the attention to our clients, who receive services with empathy, punctuality and dynamism; but also, in the defense of their rights either through consulting, advice and, mainly, in attention to highly complex litigation where ethics, innovation and proactivity, prevails.

The team of more than twenty lawyers who collaborate with their personal and professional contingent to provide the service with excellence, is integrated of bilingual experts who have completed the most demanding academic programs in various areas of Law in Ecuador and other countries such as Spain, Germany, United States, Argentina and Colombia, maintaining its continuous preparation, which has diversified the services provided by the Firm to both natural and legal persons.

With the commitment to the constant updating of its members, in addition to the provision of personalized services in our areas of specialty, such as Criminal, Constitutional, Administrative, Civil, Labor and Tax Law, the firm is qualified to implement Criminal Compliance Programs and Regulations both in public and private sector.

Being a reference as a Firm that has combined experience and new talents in the country's legal framework, Donoso & Donoso Abogados is characterized by the professionalism of its members and the technical rigor in the preparation and attention of the cases entrusted to us, sponsoring the rights of our clients and being recognized by them for the innovation, principles and vision in the management of their interests.

BUSINESS

- Criminal Law
- Criminal Compliance
- White-Collar Crime
- Constitutional Law
- Mining Law
- Energy and Hydrocarbon Law
- Administrative Law
- Tax Law
- Civil Law
- Labor Law
- Data management and protection

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Margoth Chiriboga



Marcelo Morabowen



Adriana Paredes

POSITIONING

Through the compliance area, LEXVALOR ABOGADOS provides advice to all types of entities, oriented to regulatory compliance, prevention of money laundering and implementation of compliance programs, aligned with the principles and values of the entity and thus generate a culture of compliance, in line with the guidelines established in the international reference legislation of the United States, United Kingdom, among others, which consists in the implementation of a suitable integrity system to avoid penalties for legal violations or, at least, mitigate this risk with adequate controls and monitoring.

The firm has extensive experience in the development and successful implementation of compliance programs, which include risk analysis and assessment, design of policies, internal legislation and codes of ethics and conduct, design of whistleblower systems and channels, implementation of internal investigation mechanisms and disciplinary measures, design of controls, monitors and continuous improvement of the compliance program, design of due diligence processes with related parties, as well as the development and implementation of internal manuals and policies for the prevention of money laundering.

BUSINESS

- Analysis of the company's situation and context.
- Risk analysis and assessment.
- Review and analysis of companies' internal compliance policies and manuals.
- Design and development of policies, internal legislation, and compliance manuals in accordance with international norms and standards.
- Design of whistleblower systems and channels.
- Implementation of internal investigation mechanisms and disciplinary measures.
- Compliance training and coaching for clients.
- Design of controls, monitoring, and continuous improvement of the compliance program.

OFFICES

- Quito
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Gilbert Parleani



Jean-Marie Gazagnes



POSITIONING

APG is an independent business law firm specializing in complex litigation and regulatory and corporate advisory services. We accompany leading national and international groups and innovative companies on a daily basis in search of operational and imaginative solutions.

Since our inception, our success has been based on commitment, excellence, and humanity, and on listening to our clients.

For thirty years, we have been advising our clients on their strategic projects with a holistic view of legal issues. Our approach is not limited to representation before the courts: we also work with our clients on a daily basis to advise them on the structuring of their operations, to anticipate their issues, and allow them to prevail.

Thanks to our know-how, leading French and international groups trust us to defend their interests when the uncertainties are great and the implications are significant.

APG is an adaptable and responsive platform for complex or serial litigation, offering its clients a well-rounded, multidisciplinary, and talented team.

The experience acquired by our high-level litigation practice allows us in our consulting business to strengthen the legal security of our clients' operations through a fine assessment of risks.

The technical excellence of the firm is enriched by our close ties with the University, and by the creation of a network of responsive experts, both in France and across Europe.



BUSINESS

- Competition & Distribution
- Banking & Insurance: regulatory and professional liability
- Litigation & Arbitration: corporate and commercial litigation
- Product liability & industrial risks
- Employment
- White collar & Compliance
- Corporate



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Florian Endrös



Muriel Mazaud



Marguerite de Vaublanc



Myriam Bennaïm



Céline Lustin-Le Core



Anke Sprengel

POSITIONING

EBA Endrös-Baum Associés deals with the questions, problems, projects and visions of international companies with interests in France and in Germany, providing services in a prompt, efficient, purposeful and pragmatic manner, at reasonable costs. Our Franco-German based firm intervenes both as a counselling and litigation firm before French and German jurisdictions as well as before the ICC and other Arbitrations Courts, in the practice areas of industrial risk, plant construction, industrial product liability and safety, health products (pharmaceutical products and medical devices), and the related insurance law.

International companies operating in cross-border business between French, German and English speaking countries often encounter legal and communication difficulties. These may arise from linguistic or cultural differences, or sometimes from substantial differences in law. Detailed knowledge of the foreign legal system and an understanding of linguistic and cultural differences are necessary for efficient dealings with cross border counterparts. This applies also to intra-company communication between parent and subsidiary.

Practice areas

EBA gives advice and assistance mostly to international companies and insurance companies, in the field of industry and health in different languages (mostly German, French, and English). EBA intervenes in all industry related businesses as supply contracts, plant construction, products safety and product liability regarding industrial products as well as pharmaceutical products and medical devices.

EBA accompanies its clients throughout their life cycle by providing contract coordination as well as claim and litigation handling including alternative dispute resolution (arbitration, mediation and settlement) from the stage of entering into contracts with either public or private entities, through to subcontracts, including all questions of insurance and liability coverage, to the potential claim and litigation handling in cooperation with the insurance. The firm initially based in Paris has developed a strong team based in Munich. EBA Endrös-Baum Associés also practises on a high level in German litigation conforming to German law and gives advice and assistance for companies seeking to develop or to create industrial or insurance business in Germany. Furthermore, EBA Endrös-Baum Associés has opened a branch office in Marseille 2019 and another one in Lyon in 2020.

EBA Endrös-Baum Associés has longstanding experience in expertise proceedings involving French court-appointed experts and European party-appointed experts. To ensure advice on a top-level, EBA Endrös-Baum Associés works in close cooperation with highly specialised law-firms in business areas not covered by the firm, such as tax law.

BUSINESS

General Business Law:

- Industrial risk
- Construction law and provision of industrial equipment
- Product liability
- Insurance law

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Jelena Vujovic, Lawyer

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Suzin Akçay, Lawyer

Sarah Lefèbvre, Lawyer

Alexandra Genet, Lawyer

“Our clients are industrial groups and insurance companies with interests in France and Germany”



Interview with

FLORIAN ENDRÖS
Founding Partner,
EBA ENDRÖS-BAUM ASSOCIÉS

Leaders League. EBA Endrös-Baum Associés is a Franco-German law firm. Where does this union originate from?

The firm was initially created in 1997, as a Product Liability and Insurance law firm and its Franco-German orientation being a natural consequence of the fact that I had a double university degree from France and Germany and practiced as a lawyer admitted in both countries. Today, all the Partners and Associates in the Firm have double law degrees and are speaking three or four languages.

As a German national, I deliberately chose France, and more particularly Paris, as a location for the firm, this choice reflecting my commitment to the European idea.

I was one of the first Erasmus students, which explains my strongly marked European orientation and my motivation to contribute to the communication between the various legal systems. Later, in 2007, I initiated a spin-off from the initial firm, thus creating, together with three partners, Muriel Mazaud, Marguerite de Vaublanc and Myriam Benaïm, the firm in its current form, with the purpose of modernizing it and turning it into a resolutely consistent, agile and responsive international structure.

Since 2007, and in order to underline the cross-border competence of our firm, Céline Lustin-Le Core reinforces our team as a bilingual partner in Paris.

Anke Sprengel is qualified to practice under German and French law and became a partner in 2018. She is in charge of litigation before German Courts and is currently developing this activity in Germany with the aim of enlarging the German litigation team. Furthermore she also supports the team in Paris regarding litigation before French Courts

On which areas has the firm based its growth?

Our firm is dedicated to industry, its practice areas covering all aspects related to this field, such as product safety and liability, construction of energy plants, contract negotiation and management of contractual risks, insurance law, particularly dealing with cross-border issues.

Could you describe your client base?

Our clients are international or national industrial groups and insurance companies with interests in France and Germany. We assist our clients on issues such as contract negotiations or regulatory questions, as well as in litigation matters, notably appraisal proceedings and support them to conduct business transactions and legal proceedings as free of legal risks as possible or in full knowledge of the risks involved.

How does the firm address its clients' needs in the context of globalization?

The challenges of globalization have accelerated the firm's modernization process, particularly with respect to organizational and IT management and data protection. We constantly strive to optimize our working practices within different linguistic contexts (French, German, English, i.a.), while pursuing our efforts to facilitate our clients' comprehension, foster communication and advance negotiations. Due to this constant commitment, we have been able to obtain multiple awards, notably in the category "cross-border", becoming more and more international.

Is an intercultural approach a key factor in the way you distinguish your firm's services?

A lawyer's activity is, in a way, concentrated on a strictly national framework, considering that they are of course required to have thorough knowledge of his national law in order to be able to advise his clients from abroad. However, assisting clients from foreign countries also consists in offering them a comprehension of the differences between their own legal system and the French one, anticipating their expectations and working approaches, which

can be quite different from what one is used to encounter within a French or German context.

It is therefore essential for a law firm seeking to establish itself and expand internationally to not only bank on legal know-how but also on communication and responsiveness.

What is your vision of the evolution of your activity?

For several years now, we have been witnessing the gradual de-industrialisation in France and the glaring lack of investment in industrial enterprises with high potential, which would be worth investing in.

Despite these unfavourable conditions, we can pride ourselves in working with French and European industrial groups asserting themselves on the French market and exporting their success in Europe, as well as with European groups resisting the negative trend and increasing their activity in France.

We work in very a specific area, in which our clients' needs are multifaceted and subject to permanent changes. Also, our clientele has less and less time to delve into the cases in detail, yet each and every one of their decisions has to be intelligible, documented, and above all auditable. Thus, it is important that our clients have the possibility to be permanently informed.

Anticipating the new constraints of our clients, that is, the requirement and need for immediate communication in today's rapidly changing working world, is part of the innovative culture of EBA. Next to our Paris office, we have substantially developed our office in Munich with a highly skilled and experienced team around Marguerite de Vaublanc, in order to allow French companies to increase their activity in Germany and to face complex litigation. In addition, we have created a branch office in Marseille in 2019, extending our activity to the South of France, and another branch office in Lyon, in 2020.

While remaining committed to the European idea and consolidating its established networks and partnerships, notably in Italy and Eastern Europe, our firm is also exploring new horizons, seeking to establish new network partnerships in order to be able to offer our clients quick and pragmatic services in the sense of a rapid reaction force.

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Jean Tamalet



Amy Madigan



Aurélie Chazottes



Princessa Fouda



Elisabeth Quart



Apolline Barré



Jean-Claude Dukarski

POSITIONING

Special Matters and Government Investigations

Our Special Matters team is dedicated to advising entities and individuals across borders and sectors who are facing the reality or threat of a government investigation. Clients turn to us because of our reputation for conducting thorough and reliable internal investigations, for using the investigative record effectively to persuade the government to appropriately decline prosecution or enforcement action against our clients where possible, and for discreetly resolving government investigations on favorable terms. When quick and discreet resolution is not possible, we are prepared to defend our clients in court – where we have a successful track record advocating and litigating against the government and other authorities on behalf of our clients.

Most importantly, clients value our transparency, candor, and ability to build relationships in order to protect and advance our clients' interests. We can successfully and seamlessly navigate the complexities of dealing with enforcement agencies all over the world, including in France where we have a team of 7 specialists driven by one of the top French market leaders.

In the U.S., a key component of our success is leveraging the experience of our more than 175 former government officials firm-wide, including the recent former CIA Director, who is a key member of our team. Collectively, we have handled investigations before 73 of the 93 U.S. Attorney's Offices and every litigating division of the Justice Department. We likewise have represented clients in investigations conducted by all 12 of the SEC's offices and all of the SEC's specialized enforcement units.

The Paris team is fully integrated into the global Special Matters and Government Investigations practice, whose philosophy and composition reflect King & Spalding's deep investigations and sensitive matters culture. The team is composed of six lawyers (a partner, two counsel, a mid-level associate, two associates, and a law clerk) and an in-house consultant, and an expert in financial criminal investigation who served as financial investigator during more than 30 years (Gendarmerie Nationale Département Délinquance Économique et Financière). Experienced in assisting large groups and executives, our lawyers regularly intervene in sensitive, complex, and high-stakes cases (internal governance issues, external growth, financial, strategic, geopolitical or media issues, etc.)."

A large number of leading French and foreign companies, including those in Africa, regularly rely on our 20 years of experience in Paris for assistance in conducting internal investigations, negotiating with the French National Prosecutor's Office or the financial departments of the public prosecutor's office, and developing defense strategies. The team conducts internal investigations/audits to determine the reality and extent of facts that may constitute a criminal offense. This expertise is essential in assessing the risks that such facts may pose and identifying the corrective measures to be implemented to prevent any recurrence.

Our global team of lawyers have devoted their entire careers to white-collar criminal and civil defense in high-stakes matters with industry-wide impact. We have conducted cross-border investigations in more than 160 countries involving every continent, and thus have extensive experience before foreign regulatory authorities.

BUSINESS

- Corporate internal investigations
- Government investigations
- Administrative investigations
- White-collar crime defense
- Crisis management
- Business intelligence

OFFICES

- Abu Dhabi
- Atlanta
- Austin
- Brussels
- Charlotte
- Chicago
- Denver
- Dubai
- Frankfurt
- Geneva
- Houston
- London
- Los Angeles
- Miami
- New York
- Northern Virginia
- Paris
- Riyadh
- Sacramento
- San Francisco
- Silicon Valley
- Singapore
- Sidney
- Tokyo
- Washington, D.C.

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UFER SCHARF

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Dr. Florian Ufer



Dr. Norbert Scharf



Dr. Erik Buhlmann



Dr. Andreas Weitzell

POSITIONING

Our law firm specializes in the defence of white-collar and tax crimes.

Criminal defence is our passion, which we devote ourselves in all the different stages of criminal proceedings.

Criminal defence is more than just one of the many specialties of law. It particularly demands the personality of the classical lawyer in all his individual abilities: competent, experienced, discreet, reliable, self-reliant and self-initiating, analytical, tactical and last but not least assertive.

Criminal defense is not just a profession, but means energetic struggle for justice and truth, with authorities in the preliminary proceedings or in the presence of the main hearing in court, one of the few showdown situations in our society.

Ufer Scharf Rechtsanwälte has extensive experience and know-how to successfully advise clients in both preventive situations and as defence counsel. The firm has represented executives and companies in a large number of criminal law cases and has successfully supported internal investigations in international corporations.

We defend and advise our clients throughout Germany, Europe and the USA. Our competence in international criminal law including investigations by the European Public Prosecutor's Office (EPPO) and US authorities (SEC, DOJ) as well as in legal assistance proceedings and proceedings before the European Court completes our expertise. Due to our long-standing international cooperation with renowned foreign criminal defense attorneys, we have access to an extensive network of international colleagues with whom we have already cooperated successfully in many cross-border cases.

The range of activities we cover includes:

- Criminal defence of individual managers
- Defence of companies
- Compliance advice
- Internal investigations
- Filing criminal complaints
- Legal opinions

We meet the high demands resulting from the rapid development of this field of law through constant participation in the scientific discussion, through lectures and publications.

BUSINESS

- White-collar criminal law
- Criminal tax law
- International and European criminal law
- Company defense in fine proceedings
- Insolvency criminal law
- Capital markets criminal law
- Medical criminal law
- Internal investigations
- Forfeiture and asset recovery

CONTACTS

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Simona Gallo

POSITIONING

bureau Plattner is a firm of tax advisors, auditors and lawyers with a long history. Our Firm was founded in Bolzano in 1969 and then in 2013 we joined forces with the firm Petrucci & Partners. In 2021, the boutique Pollio & Associati, founded by Marcello Pollio, added its specialist expertise in business restructuring and insolvency procedures to our firm. In 2023, Jenny Avvocati, a long-standing boutique, specialized in corporate law and international transactions, and Albertazzi e Associati, a high-level multipractice law firm, joined our firm. Today we are present in Italy in Bolzano (South Tyrol), Milan, Genoa and Merano (South Tyrol) with 200 team members. In Germany, we have a representative office in Munich.

The firm' expertise extends to privacy and data protection law, competition law and - in relation to contractual and corporate governance issues - safety at work. Clients belong to several sectors, such as large-scale distribution, construction, sharing economy.

- Assistance in the drafting as well as in the updating of compliance programmes pursuant to Legislative Decree no. 231/01
- Assistance to surveillance bodies appointed pursuant to Legislative Decree no. 231/01
- Consultancy on privacy and data protection
- Assistance in the performance of duties imposed by data protection law
- Outsourced function of data protection officerconsultancy on the protection of health and safety at work and in framing the organisational structures managing the duties and responsibilities pursuant to Legislative Decree 81/2008 corporate antitrust compliance

BUSINESS

- Tax
- Legal
- Audit
- Corporate Finance
- Accounting
- Payroll
- Insolvency & Restructuring

OFFICES

- BOLZANO
- MILAN
- GENOA
- MERANO
- MUNICH

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**Matteo Massimo
D'Argenio**



Andrea Polizzi



Laura Troiano

POSITIONING

Since the early Sixties, and from the 90's with Mr Matteo D'Argenio, Studio Legale D'Argenio has offered its strong expertise in insurance, and banking and financial law to life and non-life insurance Companies, Intermediaries and Banks. In spring 2015, Mr. Andrea Polizzi and his team joined the firm, which was consequently renamed Studio Legale D'Argenio Polizzi e Associati (SLDPA). The unprecedented combination of experience and knowledge in the field of insurance, banking and financial market law, as well as in the areas of corporate law and 231 compliance, enhanced the professional reputation of SLDPA as a leading boutique law firm in consulting, assistance and representation in litigations in the corresponding areas.

Insurance Law, Banking Law and Financial Market Law

D'Argenio Polizzi e Associati Studio Legale has an extensive expertise in providing legal assistance and consulting to insurance companies, financial institutions, leasing companies, SIMs and Italian and international trust companies.

In the insurance sector, the D'Argenio Polizzi e Associati Studio Legale provides legal assistance and legal advisory services with particular reference to the drafting and revision of policy contracts, contracts for the establishment of companies and businesses operating in the insurance, re-insurance or intermediation industry, legal assistance in the management of claims, management of relationships with the supervisory authorities of several EEA countries, analysis of the regulatory framework, compliance, authorization procedures and management of relationships with brokers, agents and other intermediaries (above all banks and finance companies).

The Law Firm has developed a specific expertise concerning the cross-border activities of the stakeholders of the insurance and financial market, operating in Italy in freedom to provide services and in right of establishment.

D'Argenio Polizzi e Associati Studio Legale represents also insurance companies, banks and finance companies in the entire Italian territory in the context of judicial controversies or arbitrations arising from insurance/banking or financial contracts, also with reference to subrogation and recovery proceedings.

BUSINESS

- Insurance Law, Banking Law and Financial Market Law
- Litigation
- Compliance Law and Corporate Liability Law
- New Technology and Privacy Law
- Assistance in specialised arbitration disputes (ABF and ACF)
- Non-judicial assistance and legal advice

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Alessandro P. Giorgetti



Loredana F. Picca



Filomena Calicchio

POSITIONING

Insurance and reinsurance law

Since its foundation, this is the field in which Studio Legale Giorgetti has recorded the most significant growth, both for the importance of the clients and the complexity of the handled cases, specializing in providing assistance and advice to insurers, reinsurers, Self-Assureds, Captives, brokers, claims handlers and loss adjusters.

The law firm activity includes verification of the requirements needed to carry out insurance and reinsurance business and to obtain all relevant authorizations, as well as legal advice for the development and updating of insurance products. As far as handling claims activity is concerned, Studio Legale Giorgetti can also be supported by technical consultants, surveyors and loss adjusters with proven national and international experience.

In addition to the traditional lines of business, Studio Legale Giorgetti successfully handles more sophisticated and innovative types of insurance, such as Alternative Risk Transfer and emerging issues (like cyber risks), products liability, recall and tampering, brand protection insurance.

The firm is also specialized in reinsurance, representing Lloyd's syndicates and local companies and collaborating with some of the most important reinsurers operating in Italy.

Arbitration, adr, litigation

Studio Legale Giorgetti owes much of its reputation to the activity carried out in this area, which has achieved breakthrough results, also at international level.

An adequate training in this area is therefore considered essential in the training process of any practitioner aspiring to be part of the Firm.

The lawyers working at Studio Legale Giorgetti, in fact, are able to manage the most complex disputes before the Courts of all jurisdictions, at national and international level.

To defend its customers, Studio Legale Giorgetti can also count on a network of highly specialized correspondents and consultants, covering the territories of Italy, Europe and the main non-European countries.

Moreover, the Firm offers to its customers a wide experience in national and international arbitration, Alternative Dispute Resolution and mediation, especially for particularly complex cases.

BUSINESS

- Insurance and Reinsurance
- Arbitration
- ADR and Litigation

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Michel Bulach



Giuseppe Cafiero

POSITIONING

Pinsent Masons is a purpose-led professional services business with law at the core. We combine legal expertise delivered via our global sectors – real estate, financial services, energy, infrastructure and technology science and industry – with a wide range of complementary professional disciplines to address our clients most pressing needs. In addition to lawyers, clients have easy access to a range of professionals, from forensic accountants and tax experts to data specialists and project managers, to support them across every area of their business.

With over 480 partners and more than 3800 people operating globally from 28 locations around the world, our people champion change, promote progress and enable everyone to make business work better for people.

Insurance and Reinsurance

Pinsent Masons Luxembourg provides full insurance and reinsurance services across a global client base. Our Insurance and Reinsurance team assists local and international market players including brokers, insurers, reinsurers, investors, corporate clients and financial institutions. Our lawyers have significant experience handling both contentious and non-contentious work, assisting clients on insurance and reinsurance litigation, regulation and transactions. The team's assistance for insurance and reinsurance industry clients focuses on:

- Regulatory approvals and matters
- Contracts and policies
- Portfolio transfers and business restructuring
- Freedom to provide services and freedom of establishment
- Insurance distribution and intermediaries
- Captive reinsurance
- Commercial reinsurance
- Life insurance
- Non-life insurance
- Professional liability insurance
- Specialty Lines
- Surety insurance
- Insurance funds
- Pension schemes

The Insurance and Reinsurance team also draws upon the banking & finance, corporate, data, employment and tax expertise of the firm, allowing it to act as a one-stop-shop to meet all clients' needs.

BUSINESS

MAIN AREAS OF PRACTICE:

- Banking and Finance
- Corporate and M&A
- Dispute Resolution and Litigation
- Employment
- Insurance and Reinsurance
- Investment Funds
- IP, Technology, Media & Telecommunication
- Tax

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**Brian Minutti
Aguirre**



Ricardo Velázquez



**Vanessa Ariadna Cruz
González**

POSITIONING

CHM Compliance is formed by a multidisciplinary team of professionals with expertise in processes and compliance audits and internal control systems and methodologies, which allows to offer consistent, scalable services, subject to continuous improvement in legal, financial, risk and audit matters.

Our main differentiators are:

Unique Formula

Our services combine the best specialties of a law firm, a processes auditing firm and a risk consultancy.

Independence

CHM is a specialized consulting firm and its only business vertical is the provision of compliance advisory and compliance officer outsourcing services. CHM and its consultants do not offer legal, financial or securities structuring services, which prevent conflicts of interest with their potential supervised vehicles.

Methodologies and Internal Control System

CHM operates under a robust management system that is duly documented, socialized and supervised.

Our compliance approach is not only legal, but also includes operational and financial risk analysis, process mapping and training.

BUSINESS

• **Independent Compliance Officer in accordance with the Financial Provisions for the Mexican Retirement Plan System**

CHM Compliance has launched several products to offer compliance officers “As A Service”, allowing companies to have an outside, independent compliance officer.

Over the past year, the fastest growing service has been the independent compliance officer for structured securities. Moreover, CHM is currently the market leader (more than 60% of the market) and top choice in providing independent compliance officer services to almost all of the Institutional Investors in Mexico (AFORES), who act as bond holders of CERPIS and Private Funds. CERPIS are securities that allow pension funds or AFORES to invest locally and internationally in companies or projects. These CERPIS are managed by the biggest and most important asset managers in the world.

CHM's reputation has grown rapidly in the last two years, as the main compliance service provider in Mexico for Pension Funds and Global Asset Managers.

• **Anti-Bribery Compliance Officer**

The Anti-Bribery Compliance and Integrity Policies Officer oversees the internal compliance and adherence of Organizations to their Internal Regulations, which may include a set of guidelines or policies, activities in their processes and/or controls that help prevent, detect and confront acts of bribery and/or corruption.

CHM adheres to the requirements of international standards such as ISO 37001 - Anti-Bribery Management System and the applicable requirements of the National Legal Framework on anti-corruption in México.



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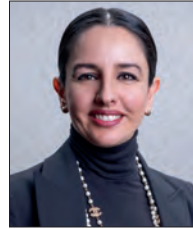
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Corres**



**Carlos A. Herce
Orozco**



**Daniela Ortega
Sosa**



**Liliana Corzo
Flores**



**Carolina Pérez
Redón**



Honorio Vázquez

POSITIONING

LEC, Litigio Estratégico y Compliance - LEC, is a prestigious firm in Mexico that specializes primarily in white collar criminal litigation cases. We distinguish ourselves in the market through the seamless integration of our litigation practice with our investigative and compliance capabilities, offering comprehensive services that span from the boardroom to the courtroom.

At LEC, we have brought together a team of experts with unparalleled expertise and skills in the areas of Banking and Finance, Corporate Governance - ESG, Anti-corruption and Projects. Our team consistently handles high-profile cases in Mexico that have international implications.

We have gained the trust of our clients, including prominent law firms in the United States and other notable jurisdictions that depend on our capabilities to deliver exceptional legal representation.

BUSINESS

- White-Collar Cases
- Compliance
- Criminal Litigation
- Investigations
- Corporate Governance – ESG
- Administrative Litigation
- Project Finance
- Banking and Finance

CONTACTS

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Dino Carlos Caro Coria



**Luis Miguel Reyna
Alfaro**



**Luis Fernando Iberico
Castañeda**



**Ana Cecilia Hurtado
Huaila**

POSITIONING

Caro & Asociados is a boutique law firm specialized in Economic and Business Criminal Law, as well as Compliance. Our firm is best known for its high rate of success in the defense of companies and their administrators in criminal investigation proceedings and trials held in criminal court. As a matter of fact, none of our clients have ever been convicted, let alone found guilty, despite the high complexity of the subject matters involved and the important public media coverage the cases at stake.

Caro & Asociados is a boutique law firm specialized in Economic and Business Criminal Law, as well as Compliance. Our firm is best known for its high rate of success in the defense of companies and their administrators in criminal investigation proceedings and trials held in criminal court. As a matter of fact, none of our clients have ever been convicted, let alone found guilty, despite the high complexity of the subject matters involved and the important public media coverage the cases at stake.

We started our activities eighteen years ago with the aim to improve practice standards and customer satisfaction levels. Our wide experience explains our high success rate. We believe in business integrity, which has made it possible for us to become the first firm in Peru to be certified with ISO 37001: 2016 Anti-bribery management system certification, by BASC - PERU.

In addition, last year, we were once again the first law firm in Peru to achieve ISO 37301:2021 certification – Compliance Management System, by the Business Alliance for Secure Commerce (BASC PERU), which recognizes us as a firm that shows its commitment to compliance by implementing a regulatory compliance management system.

We also highlight our Dispute Resolution department, which has been growing with important achievements, comprising a holistic counsel with a new approach in the different disciplines, seeking a solid, serious and effective counsel through the conduct of the stages prior to the resolution of the conflict and implementing the corporate defense, as well as the counsel and direction of the judicial process whether it be of civil, commercial, administrative or constitutional nature; or in arbitration proceedings.

Caro & Asociados, with its objective of guaranteeing a complete and integral service that meets the standards of excellence and the levels of satisfaction of its clients, as part of the constant programs of continuous improvement, has implemented the Legal Forensic area, comprising the multi- and interdisciplinary expert advice. Our area has a special added value: professional secrecy, which is a guarantee of the lawyer-client relationship, a privilege that involves all of our collaborators in the firm, including forensic experts and advisors.

The firm has leading attorneys in the field of criminal law, who are engaged in providing a service aligned with our clients' interests, with both a high level of specialized knowledge and remarkable professional ethics.

BUSINESS

- Criminal Law
- White collar crime
- Criminal defense
- Litigation
- Compliance
- Legal Tech
- Legal Consultancy
- Dispute resolution
- Legal Forensic
- Corporate

CONTACTS

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Luis Felipe Cortez



Jorge Massa



Christian Bello

POSITIONING

CMB – Cortez, Massa & Bello Abogados is the culmination of a project that began in 1996, when Luis Felipe Cortez and Jorge Massa decided to take on the challenge of creating a criminal law boutique (one of the first in the Peruvian legal market), with two unique characteristics: it would provide a highly specialized service and have personalized customer service. With the same approach to professional practice, Christian Bello joined in 2006. Alongside a valuable team, they made it possible for CMB – Cortez, Massa & Bello Abogados to become the reference point in matters of criminal law and economic criminal law in the country it is today.

CMB – Cortez, Massa & Bello Abogados has more than 25 years' experience in criminal litigation across the country. The practice includes the defense and procedural sponsorship of the Congress of the Republic, the General Comptroller of the Republic, the National Police of Peru, the Public Prosecutor's Office, the Judiciary, the Constitutional Court and the Inter-American Human Rights System, in all its instances. It also extends to those processes of an extra-criminal nature, such as the constitutional actions of habeas corpus and amparo, which demand specialized knowledge and defense based on criminal law.

Likewise, CMB – Cortez, Massa & Bello Abogados is a pioneer firm in preventive criminal counseling and currently a leader in the design and implementation of criminal compliance programs, having successfully developed numerous programs for the most important national and foreign companies. We have a highly specialized and multidisciplinary work team -according to the needs of the client- with a practical experience consolidated in the execution of this service throughout these years.

BUSINESS

- Criminal litigation
- Criminal compliance
- Consulting


CONTACTS

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Juan Carlos González Salinas



José Omar Herrera Candelario



Alejandra Ordaya Enriquez



Diana López Sandoval



Juan Gonzalo Galindo Gutiérrez

POSITIONING

González Salinas is a specialized firm in criminal law, State Contracting, arbitration and compliance matters.

We are a group of professionals with experience in the Peruvian legal market. We offer a work environment made up of top-level lawyers and consultants in all legal practices, which allows us to analyze cases and transactions from different angles, in order to propose comprehensive solutions that take into account all possible risks and contingencies.

We provide personalized attention and permanent contact with our clients, creating solid and lasting relationships developed based on trust and commitment. Public procurement consultant certified with ISO 37001: 2016 Anti-bribery.

We have extensive experience in the following areas:

Compliance: At Estudio González Salinas + we are specialists in corporate compliance, we offer comprehensive advice on the design, implementation of maintenance programs and risk prevention. Likewise, our services include the implementation of the ISO 37001, ISO 14001, ISO 45001, ISO 9001, Blue Certificate, Carbon Footprint and Certification of Safe Company, Free of Violence and Discrimination against Women.

Criminal Law: The Criminal Law area sponsors natural and legal persons in criminal proceedings, through the implementation of effective defense strategies for the benefit of the client, as well as the implementation of oral litigation techniques in accordance with international standards.

Arbitration: The practice of Estudio González Salinas + provides an innovative design for the strategy in the most complex controversies before international and national arbitration tribunals. Also in controversies derived from public or private contracts.

Public Contracts: We represent in administrative and sanctioning procedures against the administration and in controversies derived from public contracts, also the González Salinas + Law Firm has five awards in arbitration, administrative law and public contracting by the ESAN university, international recognition in Public Procurement by the university Castilla de la Mancha, Spain and Public Management by the National University of Callao.

BUSINESS

- Compliance
- Public Procurement
- Arbitration
- Criminal Law
- Mergers and Acquisitions
- Administrative Law
- Family and Successions
- Labor

OFFICES

- Lima
- Trujillo
- Huancayo

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**Arsenio Oré
Guardia**



**Fredy Valenzuela
Ylizarbe**



**Gerson Camarena
Aliaga**



**Edward García
Navarro**



**Walter Palomino
Ramírez**



**Cecilia Madrid
Valerio**



**José Rivera
Villanueva**

POSITIONING

We are a Law Firm focused on professional excellence in criminal advice and sponsorship, mainly for corporate clients. Our legal team is led by our founding partner, Dr. Arsenio Oré Guardia, a lawyer with more than 50 years of impeccable professional experience, and is made up of more than 13 legal professionals, including lawyers and assistants. Throughout all these years, we have managed to position ourselves as one of the most outstanding Criminal Law Firms in the country.

Our professional activity is developed, especially, in the field of economic criminal law and business.

One of our fundamental objectives is to obtain excellence in sponsorship, consultancy, research and in the general treatment of our clients. Added to our organizational vision are the principles that govern our activity, such as loyalty, honesty, responsibility, efficiency and commitment.

Both our commitment to excellence in criminal litigation and our academic profile, typical of the constant specialization undertaken by our lawyers, allow us to have an important portfolio of clients, mainly corporate. Hence, we are honored to have the confidence of large communication, mining and banking companies, both national and foreign.

BUSINESS

- Criminal Law

CONTACTS

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Gabriel Loli



Mauricio Martinez



Scilia Flores



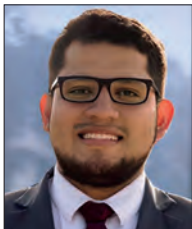
Malgorzata Judkiewicz



Katherine Reyes



Daniela Bernui



Jorge Otero



Giulio Valdez

POSITIONING

Established in 1980, Osterling Abogados is a leading full-service Peruvian firm, widely acknowledged in both domestic and cross-border markets. For more than four decades, we have been delivering legal services in line with a client-centred philosophy that combines proven expertise and an innovative approach, which allows us to offer optimal, timely and effective advice and solutions.

We provide comprehensive counselling on Corporate, Dispute Resolution (including litigation and arbitration), (Re)Insurance, Public Law, Labour and Employment, Tax, IP, Construction and Real Estate, Compliance, New Technologies and Data Protection, among other areas of practice.

As a strategic partner, Osterling Abogados is alongside its clients across all stages of their business cycle, whether it is in helping prevent potential risks to affect their operations, implementing new business strategies, or successfully tackling either daily or unforeseen legal challenges.

When it comes to dispute resolution, our team will work for securing the most favourable outcomes at the earliest possible stages of the conflict, or even once litigation or arbitration has commenced. Our practitioners are acknowledged within the strongest players in the Peruvian market, with a high success ratio at all litigation and arbitration scenarios. As a part of the bench, we also count on with top-tier arbitrators and legal experts who are appointed in both domestic and international arbitration procedures on a regular basis.

Acting on behalf of our clients, we combine the focus on their goals and best interests with in-depth knowledge of the complexities of the local courts, and our problem-solving skills to come out with a tailored strategy for overcoming the dispute with the least cost on time, money and dissatisfaction. We are solid litigators, but also thoughtful strategists and skilled negotiators.

From risk assessment before filing a lawsuit to pursuing out-of-court settlements, and from defending a claim with an administrative to handling the most-complex litigious and arbitral procedures, Osterling Abogados will provide the safest solution at every stage of the legal dispute you are faced with.

BUSINESS

- Antitrust and Competition
- Compliance
- Construction
- Corporate
- Data Protection
- Dispute Resolution
- Domestic Arbitration
- Fashion Law
- Insurance and Reinsurance
- Intellectual Property, Consumer Law, and New Technologies
- International Arbitration
- Labour and Employment
- Life Sciences
- Marine insurance, Shipping & Admiralty
- Public Law
- Real Estate
- Tax

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Carlos Rodas



Shirley Pastor



Rubén Gonzales



Rossemel Campos



Diana Canchari



Melanie Navarrete

POSITIONING

We are a law firm specializing in economic criminal law, focused on assisting companies, entrepreneurs, and high-ranking officials in resolving their legal issues and restoring peace of mind through personalized, proactive guidance with constant communication with the client.

Likewise, we aim for Rodas & Associates to be a space for personal and professional growth for each member of our team.

Our principles:

- Continuous education; to grow as professionals and design increasingly effective strategies.
- Proactivity and adaptability; to lead the work, adapt to circumstances, and help our clients achieve their goals.
- Commitment to results; we commit to the task at hand and seek to ensure a satisfactory outcome.
- Empathy and commitment; to understand our clients' needs as if they were our own.
- Respect and kindness; for genuinely pleasant client communication and teamwork.
- Feedback and innovation; we like to ask questions and constantly improve, supported by technology.
- Justice and probity; for lasting solutions and contributing to an efficient and fair administration of justice.
- Passion for excellence; we strive to give our best in every task.

BUSINESS

- Criminal Law Advisory
- Litigation in Criminal Law
- Defense in Asset Forfeiture Cases
- Litigation in Administrative Law
- Criminal Law Compliance

CONTACTS

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Rubén Gonzales Ormanchea, Legal Consultant in the Criminal Procedural Law Department

Rossemel Campo Zevallos, Legal Assistant in the Criminal Law Department

Diana Canchari Torres, Legal Assistant in the Criminal Law Department

Melanie Navarrete Mendoza, Legal Assistant in the Criminal Law Department

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Ysabel Espinoza



Stephany Lanegra



Ronny Santillán



María Fernanda Molet



Diego Huamán

POSITIONING

SANTIVÁÑEZ ANTÚNEZ ABOGADOS is a boutique firm specializing in highly complex litigation and controversy; formed by a select staff of professionals, with high personal qualities, which has the appropriate structure to provide highly specialized services in the practice we practice; promising efficiency in the result providing proximity, presence, immediacy and maximum quality.

We are litigating experts. This is only possible with the collaboration of professionals whose training and experience is linked to the areas we develop; Therefore, our firm's lawyers have specialized studies in universities whose academic programs are characterized by providing special training in the subjects we practice, in addition to assuming each assignment with the rigor and passion that only those who love what they can expose make.

The evaluation of contingencies prior to a litigation process is not alien to our service. This allows us to evaluate each case so that the recurrence to any instance is absolutely necessary to guarantee the full exercise of the rights of our clients.

BUSINESS

- Disputes in Concessions and Administrative Procedures
- Disputes and Civil Litigation
- Criminal Disputes and Litigation
- Constitutional Disputes and Litigation
- Administrative Disputes and Litigation
- Arbitration Disputes
- Corporate Compliance
- National & International Arbitration
- Construction Contract Consultancy
- Disciplinary Law and Special Regimes
- Labor & Migratory Law
- Tax Law
- M&A
- Joint Venture
- Restructuring
- Banking & Finance

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Diana Dueñas Velez de Villa



David Ponce Puente



Jadir Villar Fera



Franz Fernández Atarama



Elizabeth Ames Huaman



POSITIONING

Seminario Sayán Abogados is a specialized law firm in Conventional Criminal Law, Economic Criminal Law, Cybercrime, Criminal Procedural Law, Contingency Prevention, and Criminal Conflict Resolution.

We have a team of professionals with extensive experience in the field, who have developed their expertise from various perspectives within the criminal justice system, including private practice, courts of justice, the public prosecutor's office, and the public attorney's office. This allows us to analyze issues with a comprehensive perspective.

Our conduct is guided by criteria of professional excellence, ethics, good legal practices, and respect for the rules of the game. We provide continuous advice and support to our clients with the aim of offering efficient and top-notch legal services.



BUSINESS

- Dispute Resolution
- White Collar Crime



CONTACTS

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Fernando Silva



Tatiana Bastidas



Jorge Moreno



Hugo Jimenez

POSITIONING

We are a legal boutique specializing in criminal litigation, constitutional litigation and corporate compliance. We have more than 20 years of experience in the Peruvian legal market. We pride ourselves on getting the results our clients expect in almost all the cases we try on different courts.

We help our clients make the best and most beneficial decisions and, when needed, we represent them both before court or arbitration tribunal. We act as conciliator in order to avoid an unnecessary process or if requested by our client, to actively defend their interests.

We have full commitment, confidentiality and availability to our clients since we are aware of the sensitivity and implications of the matters we attend to.

We work at national level, in courts were required for any case or litigation that needs to be conducted in any province or region of the country.

We defend the personal and asset interests of natural and legal persons. We advise and accompany our clients during police, prosecution or legal investigations, for situations of grievance, investigated, prosecuted or third party civilly liable.

The client who decides to file a complaint will have our support to assess the relevance and success possibilities as such. We prepare the settlement or complaint documents. We follow-up on the process until the identification of the parties responsible, the litigation of the investigation and the court conviction.

We specialize in Business Crime, Anticorruption investigation and Crimes in general.

BUSINESS

- Criminal Litigation
- Constitutional Litigation
- Corporate Compliance

CONTACTS

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Fernando Ugaz Zegarra



Miguel Porras



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Julia García Mendoza



María Cristina Aranda



Diego Rojas

POSITIONING

Ugaz Zegarra & Abogados Asociados, is a highly specialised law firm in risk prevention in business crimes, compliance, litigation and legal consulting to natural and legal persons, such as: companies, private or mixed corporations and state and government institutions. The firm is well-known for:

- **Deep knowledge and creative solutions:** Our team stands out for not only having in-depth knowledge of the law but also a great understanding of the Peruvian Criminal and Constitutional legal systems, an understanding of our clients' industries, as well as always having clients' interests as our priority. This enables our professionals to provide clients with prudent, creative and efficient solutions regardless of the type of dispute at hand.
- **Efficient advice:** Our practice provides assistance in all types of criminal and constitutional, civil and administrative litigation, before all type and levels of tribunals.
- **Experience and flexibility:** Our team is highly regarded by our clients and colleagues, and has been consistently recognised for its outstanding work and extensive experience, its flexibility allows it to adjust itself to clients' needs.
- **Outstanding practitioners:** Our team leader Fernando Ugaz is an experienced and creative litigator with high sensitivity to understand business issues and balancing legal advice with the clients' economic drivers. He has been recognized as a leading figure in the Peruvian White Collar Crime arena.
- **Strategic approach:** The firm designs strategies for judicial proceedings in order to achieve greater results and/or to protect our clients' interests.
- **High-profile cases:** The practice is routinely involved in several high-profile cases.
- **Up-to-date legal information:** Lawyers in our practice are not afraid of taking challenging cases; our team is routinely involved in some of the most high-profile, complex and demanding cases which require working under high levels of pressure. We firmly believe in the important role that up-to-date information plays in the success of modern firms that is why our lawyers are constantly prepared to use the latest legal tools available.
- **Total commitment to clients and personalised attention:** At Estudio Ugaz Zegarra & Abogados Asociados, we are 100% committed to all our cases, we work night and day to ensure that our clients receive the best legal advice, it is our aim to make them feel accompanied during the whole process. Our clients appreciate our personalised attention. It is part of our policy to offer a service-oriented approach.

BUSINESS

- Criminal Law
- Economic and Business Criminal Law
- Criminal Compliance
- Negotiation in criminal proceedings
- Legal Forensic
- Business and Corporate Law:
- Administrative Law
- Litigation
- Dispute Resolution
- Civil Law
- Constitutional Law

CONTACTS

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Camila Ugaz



Óscar Lozada



Sergio Díaz

POSITIONING

We are a boutique specialized in Corporate Criminal Law and Criminal Compliance. We have high service standards where the customer is the true center of activities.

Our partners have extensive experience providing advice and exercising criminal defense of important national and foreign companies. We carry out sophisticated work, in constant interaction with the client and in permanent multidisciplinary feedback. The Firm, as a whole, has the capacity and values that ensure the achievement of the objectives set.

VMM's specialization allows us to provide strategic and professional solutions of the highest level in the face of any crime or criminal contingency that originates from or is linked to business activity.

In this way, we closely sponsor the interests of companies in the various criminal proceedings and/or contingencies that may arise, always safeguarding their rights.

Likewise, as part of the litigation service, we include permanent communication with our clients, in such a way that they are always informed about the status and progress of the criminal case. In essence: our clients know that their problems are our problems.

BUSINESS

- Criminal Law Litigation
- White-Collar Crime Litigation
- Criminal Compliance
- Consulting

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 Top Advisors Directory
LAW FIRMS

 Country
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Bernardo del Rosal Blasco



Juan Carlos Alferez Dominguez



Simón Fernández Rebollo



Manuel Pérez Cuajares

POSITIONING

Litigation firm with offices in Madrid and Seville that, leveraging the proven professional experience of its partners and the high qualifications of the extensive team of professionals that make up the firm, ensures that the handling of each accepted case unfolds in environments of maximum technical rigor and legal depth.

The pooling of many decades of professional practice accumulated by its lawyers, with proven involvement in thousands of proceedings throughout the national territory and in the most relevant matters, allows Constitución 23 to guarantee the provision of legal services based on excellence, both in the field of legal advice and in litigation before all kinds of instances and courts.

The team, all of them with extensive and reputable professional careers, is formed by five lawyers who form the firm as partners, under a determined purpose of making available their wealth of experience gained over decades, in hundreds of relevant proceedings conducted throughout the national territory. The immense accumulated experience, within the context of a well-established reputation and professional rigor, places Constitución 23, Litigation Studio, in a privileged position for the provision of exclusive and personalized legal services, both in the phase of legal advice and in the context and development of procedural litigation.

A working method based on coordination of efforts, teamwork, and sharing of criteria ensures, in each case, the availability of suitable means for optimizing results and achieving the proposed objectives.

BUSINESS

- White Collar Crime
- Compliance

OFFICES

- Madrid
- Sevilla

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Andreas Länzlinger



Eric Stupp



Peter Hsu



Saverio Lembo



Andrew Gabarski



Aurélie Conrad Hari



Joel Fischer

POSITIONING

We are a leading Swiss law firm with more than 200 lawyers in Zurich, Geneva, Lugano, Zug and Basel. Our core business is advising our clients on innovative and complex transactions and representing them in litigation, arbitration and regulatory proceedings. Our clients range from multinational corporations to private individuals in Switzerland and around the world.

We conduct independent investigations on behalf of corporate boards and supervisory authorities to assess civil or criminal liability and to determine their regulatory impact on our clients and advise our clients on their implications.

We assess the potential liability of directors and officers, alleged violations of domestic and foreign supervisory regulations, as well as alleged violations of domestic and foreign anti-corruption laws (such as the U.S. Foreign Corrupt Practices Act, FCPA). We are the only Swiss law firm listed by Chambers & Partners as one of the leading firms Europe-wide for corporate investigations.

Our team specializing in crossborder proceedings focuses on international legal assistance in both civil and criminal matters. We also represent clients in international administrative assistance proceedings initiated by financial markets supervisors and tax authorities.

We were repeatedly awarded Switzerland Law Firm of the Year by the most important international legal ranking agencies in recent years, including the 2016 Trophées du Droit (Meilleur Cabinet Suisse). For more information please visit baerkarrer.ch.

OFFICES

- Zurich
- Zug
- Lugano
- Geneva
- Basel

BUSINESS

- Arbitration
- Capital Markets & Listed Companies
- Competition & Antitrust
- Corporate & Commercial
- Crisis Management & Internal Investigations
- Employment & Migration
- Intellectual Property
- Litigation
- Mergers & Acquisitions
- Notarial Services
- Privacy & Data Protection
- Private Client & Estate Planning
- Real Estate & Environmental Law
- Sports Law
- Tax, Social Security & Tax Litigation
- Technology, Media & Telecommunications
- Turnaround, Reorganization & Insolvency
- White Collar Crime

SECTORS

- Consumer Goods & Retail
- Energy & Natural Resources
- Financial Services
- Healthcare & Life Sciences
- Industrials
- Insurance
- Logistics & Transport
- Private Equity
- Public Sector & Procurement
- Startup & Venture Capital

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Valérie Menoud



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POSITIONING

We stake our reputation on protecting yours

Meticulous forward planning paired with agility to meet any sudden challenge. The work of our experienced Investigations team – one of Switzerland’s leading practices – is built on robust risk management. We provide insightful, proactive advice around strengthening all compliance policies, practices, codes of conduct and whistleblowing programmes. And we’ll help you respond to the full spectrum of statutory, regulatory and disciplinary investigations by regulatory or professional bodies and government agencies.

Heavier global regulation makes compliance more complex. And a dangerous wrong turn is especially easy in high-growth emerging markets. So at a time when standing and credibility count for everything, we maintain our reputation for the highest professional integrity. It means we’re best placed to help protect yours – whether you’re answering external questions into antitrust, anti-corruption, sanctions or financial services matters or initiating your own investigations.

We closely collaborate with wider external teams including forensic accountants and other agencies. And our track record worldwide working on all types of major investigations across specialist areas ensures we know how regulators and prosecutors operate. Our priority is always to partner with you to protect your interests.

BUSINESS

- Asset Management
- Banking and Finance
- Capital Markets
- Commercial and Contracts
- Competition
- Corporate and M&A
- Employment, Pensions and Immigration
- Insolvency and Restructuring
- Intellectual Property
- Investigations
- Litigation and Arbitration
- Private Clients
- Real Estate
- Tax
- Technology and Outsourcing

OFFICES

- Geneva
- Zurich
- Lausanne

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LAW FIRMS



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Andrés Ojeda



POSITIONING

Andrés Ojeda Abogados is made up of a dynamic group of young lawyers with solid expertise and a tailor-made approach to client service. They pride themselves on staying up-to-date with changes in the law, which allows the firm to offer the best solutions for each case. Founding partner Andrés Ojeda is appreciated in the market for his expert handling of complex white-collar cases.

The firm has participated in some of the most sensitive, high-profile criminal cases in Uruguay. The firm is very active in cases concerning money laundering, fraud, illicit enrichment and corruption, mainly in the commercial and financial sectors. The client roster includes major national and international companies from a wide range of industries. The firm also handles insurance law cases.



BUSINESS

- White Collar Crime
- Criminal Law
- Insurance Law



CONTACTS

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Top Advisors Directory
LAW FIRMS



Country
URUGUAY

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Jorge Barrera



Mariana Melgar



POSITIONING

Jorge Barrera & Asociados law firm was founded by Dr. Jorge Barrera in 1994 as a Specialized Study in Criminal Law, Insurance Law and Civil Liability.

This has been the starting point of its professionalization in these areas of law, which has allowed him to contemplate the interests of its clients and be up to the new scenarios and demands of effectiveness presented by the XXI Century.

From its origins it has experienced a sustained growth in its structure and resources, currently having highly qualified professionals and a client portfolio that feels respected and contemplated in its demand for services.

Jorge Barrera & Asociados has lawyers with high experience in defending the rights and interests of their clients; and also has a remarkable experience in the field of transactions and alternative solutions of conflicts, with a high percentage of judgments avoided, which represents lower costs and more agility in the defenses the firm has in charge.



BUSINESS

- White Collar
- Dispute Resolution
- Litigation
- Criminal Law
- Insurance Law
- Civil Liability



OFFICES

- Montevideo
- Punta del Este



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— DE LA —
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MAY 29, 2024

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INTERNATIONAL EVENTS CALENDAR 2024



MARCH 13 2024

MIAMI, USA

Leaders League Cocktail during the IBA

300 participants: leading lawyers, general counsel, CFOs, CEOs, investment bankers, arbitrators, litigation funders, and litigation support firms

COCKTAIL | NETWORKING

latam-receptions.leadersleague.com



MARCH 14 2024

HYATT REGENCY HESPERIA, MADRID

Connecting Business Leaders from Spain and Portugal

250 participants: law firms partners, general counsel, legal directors, CEOs, investment funds, HR directors, heads of disputes, heads of corporate, managing directors and legaltech

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iberian-legal-summit.com



JUNE 18 2024

WTC CONVENTION CENTER, SÃO PAULO

The biggest legal and financial event in the Brazilian market

600 participants: general counsel, legal directors, CFOs, CEOs, investment banks, investments funds and managing partners

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JUNE 25 2024

INTERCONTINENTAL MIAMI, USA

The event that brings together the best of the Corporate, Legal and Innovation worlds

500 participants: general counsel, legal directors, compliance officers, heads of litigation, data protection officers, heads of IP, legal managers, law firms, IP directors and service providers

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alliance-summit.com



SEPTEMBER 2024

MEXICO CITY, MEXICO

Leaders League Cocktail
during the IBA Annual Conference

400 participants: leading lawyers, general counsel, CFOs, CEOs, Investment bankers, arbitrators, litigation funders and litigation support firms

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OCTOBER 2024

SAN ISIDRO - LIMA, PERU

Latin America's key compliance summit

More than 150 participants: law firm partners, general counsel, compliance officers and forensics experts

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NOVEMBER 12 2024

TIVOLI MOFARREJ, SÃO PAULO

Brazil's biggest legal awards ceremony

300 participants: law firm partners, managing partners, general counsel and legal managers

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NOVEMBER 2024

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