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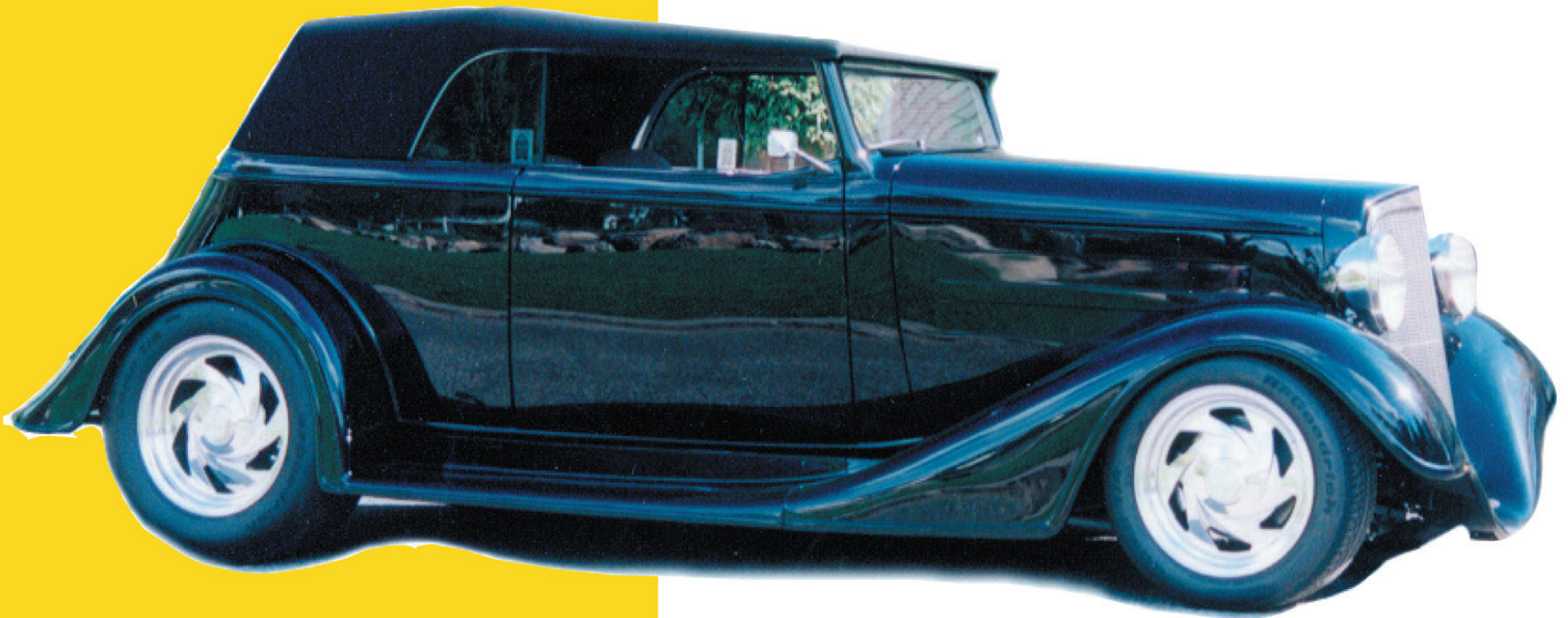
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It includes major industry sectors such as agribusiness, banking, health care, real estate, technology, etc., including dozens of lists ranking companies in different industries. Hundreds of companies are included.

We'd like to thank some of the people who make the Book of Lists possible, especially Chief Researcher Sonoko Bayes and Research Assistant Kris Mascarenas. Their jobs are facilitated by the many individuals at local businesses who respond to requests for information.

The Book of Lists is valuable for many reasons, including:

- It's a quick reference for finding key businesses and their leaders, as well as pertinent information such as address, phone, fax, Web address, e-mail, year founded, products, revenues, number of employees, etc.

- It's a great source for sales leads for businesses and individuals seeking to do business with the best in the region.

- It lets individual companies know how they stack up against the competition.

A special thank-you to our cover sponsors, Everitt Commercial Partners, Casper Area Economic Development Alliance and Banner Health System.

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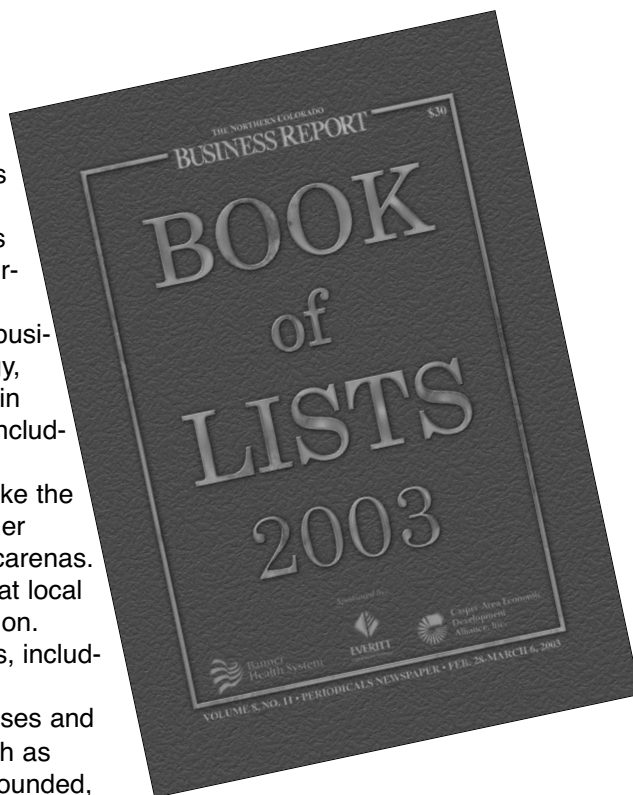
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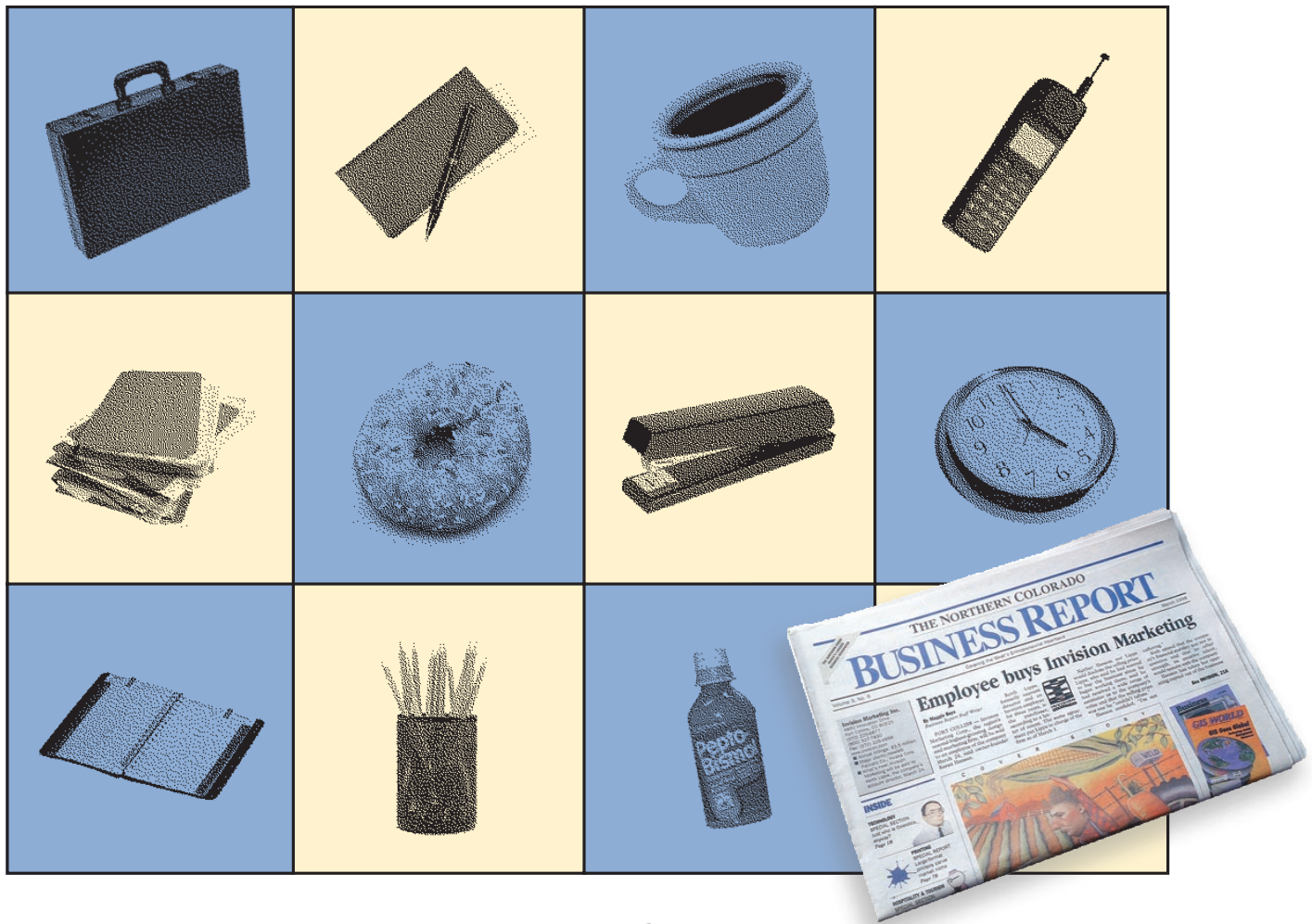
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# BUSINESS REPORT

# BANKING & FINANCE

<b>8, 9, 18</b>	Banks
<b>10</b>	Mortgage-lenders
<b>11</b>	SBA lenders
<b>12</b>	Certified public accounting firms
<b>14</b>	Bank locations
<b>16</b>	Credit unions
<b>17</b>	Colorado-based mutual-fund companies

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Originally published Nov. 18, 2002

# LARGEST BANKS Part I

(Local operations, ranked by state charter total assets)

Last year's rank	RANK	BANK Address Phone	TOTAL ASSETS (000s) AS OF 3/31/02 2002/2001	TOTAL DEPOSITS 2002/2001 (000s)	REGULATORY AGENCY	COUNTY	HOLDING COMPANY	WEB ADDRESS	PERSON IN CHARGE/ YEAR FOUNDED
	<b>1</b>	<b>WELLS FARGO BANK WEST, NATIONAL ASSOCIATION</b> 1740 Broadway, M.S. 8729 Denver, CO 80274 (303)861-8811	<b>\$18,415,212</b> \$16,043,640	\$10,335,148 \$10,660,914	OCC	Denver	Wells Fargo & Co.	www.wellsfargo.com	David Bailey 1884
	<b>2</b>	<b>BANK ONE, COLORADO, NATIONAL ASSOCIATION</b> 1125 17th St. Denver, CO 80202 (303)244-3283	<b>\$3,589,066</b> \$3,777,626	\$2,683,344 \$2,823,315	OCC	Denver	Bank One Corp.	www.bankone.com	Wayne Hutchins 1963
	<b>3</b>	<b>WELLS FARGO WYOMING, NATIONAL ASSOCIATION</b> 234 E. First St. Casper, WY 82602 (307)266-1100	<b>\$2,285,350</b> \$2,304,746	\$1,416,858	OCC	Natrona	Wells Fargo & Co.	www.wellsfargo.com	Ray Spellman 1914
	<b>4</b>	<b>FIRST NATIONAL BANK</b> 205 W. Oak St. Fort Collins, CO 80521 (970)482-4861	<b>\$1,076,003</b> \$1,027,902	\$929,567 \$880,365	OCC	Larimer	First National of Nebraska Inc.	www.1stnationalbank.com	Mark Driscoll 1934
	<b>5</b>	<b>BANK OF COLORADO</b> 605 Fourth St. Fort Lupton, CO 80621 (303)857-6651	<b>\$891,779</b> \$832,936	\$754,396 \$701,748	FED	Weld	Pinnacle Bancorp Inc.	www.bankofcolorado.com	Don Tomoi 1900
NR	<b>6</b>	<b>GUARANTY BANK AND TRUST CO.</b> 1331 17th St. Denver, CO 80202 (303)296-9600	<b>\$768,101</b> \$683,950	\$667,610 \$628,617	FDIC	Denver	Guaranty Corp.	www.guarantybankonline.com	David Boyles 1955
	<b>7</b>	<b>CENTENNIAL BANK OF THE WEST</b> 100 Oak Ave. Eaton, CO 80615 (970)454-3456	<b>\$709,270</b> \$505,078	\$601,187 \$437,838	FED	Weld	Centennial Bank Holdings Inc.	www.centennialbanks.com	William Farr 1937
NR	<b>8</b>	<b>WESTERN NATIONAL BANK OF COLORADO</b> 102 N. Cascade Ave. Colorado Springs, 80903 (719)473-0111	<b>\$649,453</b> \$291,965	\$530,379 \$236,313	OCC	Denver	Sturm Financial Group Inc.	www.western-national.com	Lillian Niemann 1964
	<b>9</b>	<b>WESTSTAR BANK</b> 108 S. Frontage Road West, Suite 101 Vail, CO 81657 (970)476-2002	<b>\$576,953</b> \$578,579	\$458,162 \$498,981	FED	Vail	Vail Banks Inc.	www.weststarbank.com	E. B. Chester Jr. 1908
NR	<b>10</b>	<b>FIRST NATIONAL BANK OF COLORADO</b> 3033 Iris Ave. Boulder, 80301 (303)443-9090	<b>\$571,311</b> \$541,486	\$511,827 \$486,118	OCC	Omaha	First National Of Nebraska, Inc.	www.fnbcolorado.com	David M. Gilman 1973
	<b>11</b>	<b>FIRST COMMUNITY INDUSTRIAL BANK</b> 3600 E. Alameda Parkway, Suite 100 Denver, CO 80209 (303)399-3400	<b>\$412,951</b> \$424,339	\$242,054 \$202,814	FDIC	Denver	N/A	N/A	William R. Campbell 1975
	<b>12</b>	<b>UNION COLONY BANK</b> 1701 23rd Ave. Greeley, CO 80631 (970)356-7000	<b>\$371,001</b> \$379,459	\$285,065 \$289,631	FED	Weld	First National of Nebraska Inc.	www.unioncolonybank.com	Tom Flanagan 1979
	<b>13</b>	<b>PINNACLE BANK — WYOMING</b> 2000 Main St. Torrington, WY 82240 (307)532-2181	<b>\$319,433</b> \$303,161	\$281,740 \$268,065	FED	Goshen	Pinnacle Bancorp Inc.	www.pinnbank.com	Todd Petersen 1918
	<b>14</b>	<b>HERITAGE BANK</b> 1020 Century Drive, Suite 202 Louisville, CO 80027 (303)666-0666	<b>\$319,200</b> \$246,015	\$242,152 \$208,914	FED	Boulder	Front Range Capital Corp.	www.heritagebanks.com	Tom Srew 1973
	<b>15</b>	<b>THE FIRST NATIONAL BANK OF LONGMONT</b> 401 Main St. Longmont, CO 80501 (303)776-5800	<b>\$301,475</b> \$296,277	\$259,211 \$262,282	OCC	Boulder	The First National Bank Holding Co.	www.fnb-longmont.com	Greg Lee 1871
	<b>16</b>	<b>FIRSTBANK OF LONGMONT</b> 1707 N. Main St. Longmont, CO 80501 (303)772-5500	<b>\$255,477</b> \$238,474	\$236,859 \$221,069	FDIC	Boulder	Firstbank Holding Company of Colorado	www.1stbank.com	Richard Salberg 1908
	<b>17</b>	<b>NEW FRONTIER BANK</b> 2425 35th Ave. Greeley, CO 80634 (970)339-5100	<b>\$242,955</b> \$177,036	\$198,240 \$160,733	FDIC	Weld	N/A	www.newfrontierbank.com	Larry Seastrom 1998
	<b>18</b>	<b>THE FIRST NATIONAL BANK OF STRASBURG</b> 56540 E. Colfax Ave. Strasburg, CO 80136 (303)622-4201	<b>\$240,679</b> \$220,746	\$217,474 \$200,365	OCC	Denver	Guaranty Corp.	N/A	Daryll Southwick 1917
	<b>19</b>	<b>THE HOME STATE BANK</b> 935 Cleveland Ave. Loveland, CO 80537 (970)669-4040	<b>\$224,391</b> \$185,160	\$202,608 \$168,886	FDIC	Larimer	Loveland Securities Inc.	www.homestatebank.com	Jack Devereaux 1950
	<b>20</b>	<b>VALLEY BANK AND TRUST</b> 30 N. Fourth Ave. Brighton, CO 80601 (303)659-5450	<b>\$184,085</b> \$165,116	\$171,477 \$153,313	FDIC	Adams	Valley Bancorp Inc.	www.valleybankandtrust.com	Donna Petrocco 1978
	<b>21</b>	<b>THE AMERICAN NATIONAL BANK OF CHEYENNE</b> 1912 Capitol Ave. Cheyenne, WY 82001 (307)634-2121	<b>\$166,541</b> \$163,757	\$146,383 \$145,587	OCC	Laramie	Sturm Financial Group Inc.	N/A	Mark Zaback 1919
	<b>22</b>	<b>FIRST NATIONAL BANK OF YUMA</b> 615 W. Eighth Ave. Yuma, CO 80759 (970)848-3838	<b>\$149,899</b> \$107,268	\$134,408 \$95,755	OCC	Yuma	Washington Investment Co.	www.fnbyuma.com	Jerry Bryant 1982
	<b>23</b>	<b>AMERICAN BANK</b> 300 E. 29th St. Loveland, CO 80537 (970)669-1776	<b>\$132,691</b> \$129,073	\$104,066 \$100,598	FDIC	Larimer	N/A	www.am-bk.com	Dayton Johnson 1974
	<b>24</b>	<b>THE FIRST NATIONAL BANK OF LIMON</b> 790 Main St. Limon, CO 80828 (719)775-2891	<b>\$125,443</b> \$48,969	\$103,107 \$43,118	OCC	Limon	Big Sandy Holding Co.	N/A	N/A 1919
	<b>25</b>	<b>FIRSTBANK OF NORTHERN COLORADO</b> 1013 E. Harmony Road Fort Collins, CO 80525 (970)223-4000	<b>\$123,888</b> \$117,716	\$113,686 \$107,817	FDIC	FDIC	Firstbank Holding Company of Colorado	www.1stbank.com	Pat Brady 1993

SOURCE: FEDERAL DEPOSIT INSURANCE CORP.  
RESEARCHED BY SONOKO BAYES

Region includes Larimer and Weld Counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

All information as of March 31, 2002.

FDIC — Federal Deposit Insurance Corp.

FED — Federal Reserve Board

OCC — Office of Comptroller of the Currency

OTS — Office of Thrift Supervision

N/A — Not available

NR — Not previously ranked

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# LARGEST BANKS Part II


(Local operations, ranked by state charter total assets)

Rank	BANK Address Phone	TOTAL ASSETS (000s) AS OF 3/31/02 2002/2001	TOTAL DEPOSITS 2002/2001 (000s)	REGULATORY AGENCY	COUNTY	HOLDING COMPANY	WEB ADDRESS	PERSON IN CHARGE/ YEAR FOUNDED
28 <b>26</b>	<b>FIRST NATIONAL BANK OF WYOMING</b> 2020 Grand Ave. Laramie, WY 82070 (307) 745-7351	<b>\$121,941</b> \$107,886	\$112,208 \$96,365	OCC	Albany	First National of Wyoming Bankshares Inc.	www.fnbwyo.com	Daniel Furphy 1964
NR <b>27</b>	<b>WELD COUNTY BANK</b> 3635 23rd Avenue Evans, CO 80620 (970) 506-1000	<b>\$100,980</b> \$74,077	\$92,865 \$66,666	FDIC	Weld	N/A	www.weldcountybank.com	Ed Capra 1997
33 <b>28</b>	<b>CACHE BANK AND TRUST</b> 4601 W. 20th St. Greeley, CO 80631 (970) 351-8600	<b>\$86,135</b> \$80,067	\$70,093 \$69,192	FDIC	Weld	N/A	www.cachebankandtrust.com	Byron Bateman 1996
NR <b>29</b>	<b>AIR ACADEMY NATIONAL BANK</b> USAF Academy, Building 5122 U.S. Air Force Academy, CO 80840 (719) 472-1090	<b>\$82,836</b> \$75,372	\$70,433 \$63,755	OCC	Kansas City	Dickinson Financial Corp.	www.aanbank.com	Susan Browfield 1966
35 <b>30</b>	<b>FIRST NATIONAL BANK OF ESTES PARK</b> 241 Park Lane Estes Park, CO 80517 (970) 586-4485	<b>\$74,050</b> \$67,518	\$66,696 \$58,937	OCC	Larimer	First National Financial Corp.	www.fnbestes.com	David Taylor 1965
34 <b>31</b>	<b>SECURITY FIRST BANK</b> 500 W. 18th St. Cheyenne, WY 82001 (307) 775-6500	<b>\$73,639</b> \$76,601	\$60,424 \$61,690	FDIC	Laramie	First State Bancshares Inc.	www.sec1stbank.com	Craig Kerrigan 1978
37 <b>32</b>	<b>FIRSTBANK OF ADAMS COUNTY</b> 3990 E. 104th Ave. Thornton, CO 80233 (303) 452-3000	<b>\$66,064</b> \$52,162	\$59,481 \$45,543	FDIC	Lakewood	Firstbank Holding Company of Colorado	www.1stbank.com	Bob Beuschle 1963
46 <b>33</b>	<b>ADVANTAGE BANK</b> 1473 E. Eisenhower Blvd. Loveland, CO 80537 (970) 613-1982	<b>\$62,050</b> \$25,473	\$53,991 \$19,956	FDIC	Larimer	Advantage Bancorp Inc.	www.advantagebanks.com	Tom Chinnock 1900
NR <b>34</b>	<b>FIRST NATIONAL BANK - JULESBURG</b> 100 E. Third Street Julesburg, 80737 (970) 474-3341	<b>\$54,082</b> \$34,281	\$44,267 \$28,845	OCC	Sidney	First Nebraska Bancs Inc.	www.fnbjbg.kci.net	Tom Olson Jr. 1906
39 <b>35</b>	<b>WESTERN BANK OF CHEYENNE</b> 1525 E. Pershing Blvd. Cheyenne, WY 82001 (307) 637-7333	<b>\$53,860</b> \$46,752	\$48,422 \$41,795	FDIC	Larimer	N/A	www.westernbankofcheyenne.com	James Hunnicutt 1984
NR <b>36</b>	<b>FRONT RANGE BANK</b> 13013 W. Alameda Parkway Lakewood, 80228 (303) 989-1313	<b>\$50,937</b> \$35,279	\$46,624 \$31,158	FDIC	Lakewood	Front Range Bancshares, Inc.	www.frontrangebank.com	Dave Wade 1997
41 <b>37</b>	<b>WYOMING BANK &amp; TRUST</b> 120 W. Carlson St. Cheyenne, WY 82009 (307) 632-7733	<b>\$48,391</b> \$38,775	\$43,924 \$35,141	FDIC	Larimer	Farmers State Bankshares Inc.	www.wyomingbank.com	Dennis Wallace 1919
40 <b>38</b>	<b>FARMERS BANK</b> 119 First St. Ault, CO 80610 (970) 454-3434	<b>\$44,863</b> \$41,855	\$37,242 \$30,696	FDIC	Weld	Centennial Bank Holdings Inc.	N/A	William Farr N/A
42 <b>39</b>	<b>THE BANK OF LARAMIE, NATIONAL ASSOCIATION</b> 2835 Grand Ave. Laramie, WY 82070 (307) 745-3619	<b>\$38,087</b> \$37,404	\$34,486 \$32,978	OCC	Albany	Sturm Financial Group Inc.	www.banklaramie.com	Stig Hallingbye 1980
45 <b>40</b>	<b>FIRSTBANK OF GREELEY</b> 2901 23rd Ave. Greeley, CO 80631 (970) 339-9000	<b>\$24,564</b> \$25,871	\$18,503 \$20,149	FDIC	Larimer	Firstbank Holding Company of Colorado	www.1stbank.com	Pat Brady 1996
47 <b>41</b>	<b>TRI-COUNTY BANK</b> 421 Vandehei Ave. Cheyenne, WY 82003 (307) 778-0021	<b>\$20,027</b> \$23,468	\$12,104 \$7,059	OTS	Larimer	Platte Valley Financial Service Companies Inc.	www.tricobank.com	Thomas W. Bass 1945

Region includes Larimer and Weld Counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. All information as of March 31, 2002.

SOURCE: FEDERAL DEPOSIT INSURANCE CORP. RESEARCHED BY SONOKO BAYES

FDIC — Federal Deposit Insurance Corp.  
FED — Federal Reserve Board  
OCC — Office of Comptroller of the Currency  
OTS — Office of Thrift Supervision  
N/A — Not available  
NR — Not previously ranked




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Originally published Aug. 9, 2002

# LARGEST MORTGAGE-LENDERS

(Ranked by total dollar volume of loans originated in region)

RANK	COMPANY Address Phone/Fax	TOTAL DOLLAR VOLUME OF LOANS ORIGINATED IN REGION 2001/2000	AVERAGE REGIONAL LOAN SIZE 2001/2000	PERCENT OF LOANS IN REGION 2001	PERCENT OF LOANS REFINANCED 2001	PERCENT OF LOANS THAT WERE: CONVENTIONAL/ GOVERNMENT	PARENT COMPANY/ HEADQUARTERS E-MAIL/ WEB SITE	PERSON IN CHARGE/TITLE YEAR FOUNDED LOCALLY/ NO. OF LOCATIONS IN REGION
1	<b>WELLS FARGO HOME MORTGAGE</b> 3500 JFK Parkway, Suite 110 Fort Collins, CO 80525 (970)233-1856/(970)224-0433	\$1,206,285,607	\$176,978 N/A	95%	55%	87% 13%	Wells Fargo Home Mortgage Inc. San Francisco rick.scanlan@mortgage.wellsfargo.com www.wellsfargo.com	J. Rick Scanlan area mgr. 1906 16 in Northern Colorado
2	<b>FIRST NATIONAL BANK, MORTGAGE DIVISION</b> 375 E. Horsetooth, Building 2-101 Fort Collins, CO 80525 (970)494-5520/(970)494-5521	\$165,531,274	\$157,227	97%	35%	80% 20%	N/A N/A N/A 1stnationalbank.com	Gene Humphries regional v.p. Colorado 1961 6
3	<b>PREMIER MORTGAGE GROUP</b> 7935 E. Prentice Ave., Suite 104 Greenwood Village, CO 80111 (303)220-8855/(303)220-8878	\$126,736,860	\$159,080 \$154,951	12.6%	60.77%	73.23% 26.77%	N/A N/A bwoodman@premiermort.com www.premiermort.com	Melanie Nygren regional mgr./co-owner 1991 3
4	<b>FNB MORTGAGE CO</b> 1650 Pace St. Longmont, CO 80501 (303)678-5551/(303)678-5673	\$113,095,734	\$177,266 N/A	100%	73%	91% 9%	First National Bank of Longmont Longmont sliebert@fnb-mortgage.com www.fnb-mortgage.com	Sherrie Liebert pres. 1871 1
5	<b>FIRSTBANK OF NORTHERN COLORADO</b> 1013 E. Harmony Road Fort Collins, CO 80525 (970) 223-4000/(970) 282-3925	\$73,181,064	\$162,264 N/A	N/A	N/A	100% 0	FirstBank Holding Co. of Colorado Lakewood N/A www.efirstbank.com	Patrick Brady pres. 1963 8 in Northern Colorado
6	<b>COMMERCIAL FEDERAL MORTGAGE CORP.</b> 181 W. Boardwalk Drive Fort Collins, CO 80525 (970)225-2982/(970)225-3916	\$58,000,000	\$153,000 \$147,000	N/A	62%	93% 7%	Commercial Federal Bank Omaha, Neb. mattmccartney@commercialfed.com www.comfedbank.com	Matt McCartney res. lending mgr. 1889 5
7	<b>MARKEE FINANCIAL GROUP</b> 525 Randall Ave. Cheyenne, WY 82009 (307)632-0001/(307)632-0010	\$38,000,000	\$106,000 N/A	100%	37%	60% 40%	Markee Financial Group vinnib@markeefinancial.com www.markeefinancial.com	Vince Bertagnolli pres. 2000 7
8	<b>THE MORTGAGE SOURCE INC.</b> 1465 N. Fourth St., Suite 120 Laramie, WY 82072 (307)755-1592/(307)755-1597	\$28,727,780	\$102,967 \$97,986	99%	41%	91% 9%	N/A N/A tms@wyoming.com www.yourloanagent.com	Karen J. Saunders pres. 1996 Laramie, WY
9	<b>MAJOR MORTGAGE/DBA WYOMING FINANCIAL MORTGAGE</b> 1920 Thomes St., Suite 200 Cheyenne, WY 82001 (307)634-7100/(307)634-7299	\$27,073,227	\$89,640 \$87,204	32%	18%	62 38	Wyoming Financial Group/WERCS Casper, Wyo. b.mcbride@majormortgage.com www.majormortgage.com	Robert McBride pres. 1996 1
10	<b>UNION COLONY BANK</b> 1701 23rd Ave. Greeley, CO 80634 (970)395-7639/(970)356-0097	\$23,453,794	\$130,298 N/A	N/A	61%	71% 29%	First National Bank of Omaha Omaha, Neb. tstrobe@unioncolonybank.com www.unioncolonybank.com	Tonya Strobel mgr. N/A 2
11	<b>WARREN FEDERAL CREDIT UNION</b> P.O. Box 3200 Cheyenne, WY 82003 (307)432-5400/(307)638-7043	\$7,383,886	\$83,907 N/A	100%	63%	71% 29%	N/A N/A mdebbs@warrenfcu.com www.warrenfcu.com	Maureen Tebo pres./CEO 1951 2
12	<b>GUARANTY RESIDENTIAL LENDING</b> 300 E. Horsetooth Road, Suite 204 Fort Collins, CO 80525 (970)229-9120/(970)229-9172	N/A	\$140,000 N/A	N/A	35%	50% 50%	Temple-Inland Corp. Austin, Texas kathy-martin@guaranty.group.com N/A	Kathleen Martin branch mgr. 1957 8 in Colorado

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES



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\$250,000@6%P.I.=\$1,498.87

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Originally published June 28, 2002

# LARGEST SBA LENDERS

(Ranked by gross amount of SBA loans made in Northern Colorado)

Last year's rank	BANK Address Phone/Fax	TOTAL DOLLAR AMOUNT OF SBA LOANS 2001	TOTAL NUMBER OF LOANS 2001/2000	AVERAGE SBA GUARANTEED LOAN SIZE	INSTITUTION NATIONAL HEADQUARTERS/WEB SITE	PERSON IN CHARGE/TITLE/ YEAR FOUNDED
NR	<b>FRONT RANGE REGIONAL ECONOMIC DEVELOPMENT CORP.</b> 7000 N. Broadway, Suite 21 Denver, CO 80221 (303)657-0010/(303)657-0140	\$10,895,000	23	\$473,696	Denver www.coloradolendingsource.org	Mike O'Donnell exec. dir. 1990
1	<b>WELLS FARGO BANK, N.A.</b> 633 17th St. Denver, CO 80202 (303)721-6378/(303)574-1396	\$4,804,940	19	\$252,892	San Francisco www.wellsfargo.com	Cary Karcher N/A 1874
3	<b>PREMIER BANK</b> 1630 Stout St. Denver, CO 80202 (303)623-8888/(303)623-8505	\$3,629,325	24	\$151,222	N/A www.premierbankusa.com	Jeffrey Lee pres. & CEO 1995
16	<b>KEYBANK NATIONAL ASSOCIATION</b> 99 S. Broadway Denver, CO 80209 (303)329-5382/(303)329-5381	\$2,882,550	7	\$411,793	Cleveland www.keybank.com	Henry L. Meyer III CEO N/A
15	<b>CIT SMALL BUS. LENDING CORP.</b> 1526 Cole Blvd., Bldg. 3 Golden, CO 80401 (303)202-3756/(303)202-3789	\$2,597,375	7	\$371,054	Livingston, N.J. www.smallbiz.com	Albert R. Gamper Jr. chairman, pres. & CEO 1927
10	<b>MATRIX CAPITAL BANK</b> 1380 Lawrence St., Suite 1400 Denver, CO 80204 (303)595-9898/(303)595-9906	\$2,441,758	11	\$221,978	Las Cruces, N.M. www.matrix-capital.com	Richard V. Schmitz chairman
12	<b>U.S. BANK NATIONAL ASSOCIATION</b> 730 Colorado Blvd. Denver, CO 80206 (303)394-7073/(303)399-2809	\$2,350,586	4	\$587,647	Minneapolis www.usbank.com	N/A N/A 1998
5	<b>MONEY STORE INVESTCORP.</b> 3464 El Camino Ave., Suite 130 Sacramento, CA 95816 N/A/N/A	\$1,923,450	4	\$480,863	N/A N/A	N/A N/A N/A
9	<b>GE CAP. SMALL BUSINESS FINANCE CORP.</b> 8480 E. Orchard Road, Suite 5000 Englewood, CO 80111 (303)488-9000/(303)694-1848	\$1,549,280	6	\$258,213	Salt Lake City www.gesmallbusiness.com	Ferdinando Beccalli pres. & CEO 1933
23	<b>AMRESCO INDEP FUNDING INC.</b> 3900 E. Mexico Ave., Suite 790 Denver, CO 80210 (303)623-1772/(303)338-2276	\$999,975	1	\$999,975	N/A www.amrescoct.com	Randolph E. Brown CEO 1988
NR	<b>BUSINESS LOAN CENTER INC.</b> 121 W. Dewey St., Suite 210 Wichita, KS 67202 (316)263-3232/(316)263-4391	\$984,600	3	\$328,200	N/A N/A	N/A N/A N/A
NR	<b>CITYWIDE BANKS</b> 10660 E. Colfax Ave. Aurora, CO 80010 (303)365-3600/(303)365-3601	\$750,000	1	\$750,000	Aurora www.citywidebanks.com	Marty Schmitz pres. 1963
NR	<b>VISTA BANK</b> 1310 Garden of the Gods Road Colorado Springs, CO 80907 (719)448-0707/N/A	\$745,200	1	\$745,200	Colorado Springs www.vistabank.com	Ev Covington Interim CEO N/A
19	<b>HELLER FIRST CAPITAL CORP.</b> 500 W. Monroe, Suite 1100 Chicago, IL 60661 N/A/N/A	\$742,500	1	\$742,500	Chicago N/A	N/A N/A N/A
4	<b>BANK ONE COLORADO, N.A.</b> 1125 17th St. Denver, CO 80202 (303)241-3271/(303)296-8176	\$740,450	27	\$27,424	Chicago www.bankone.com	James Dimon chairman & CEO 1987
20	<b>COMMUNITY FIRST NATIONAL BANK</b> 142 E. 200 South Salt Lake City, UT 84111 (801)531-3406/(801)355-4211	\$711,110	5	\$142,222	N/A www.communityfirst.com	Karen Gracia pres. N/A
8	<b>FIRST NATIONAL BANK — FORT COLLINS</b> 205 W. Oak St. Fort Collins, CO 80521 (970)482-4861/(970)495-9506	\$679,300	9	\$75,478	Omaha, Neb. www.1stnationalbank.com	Mark Driscoll pres. 1961
NR	<b>FIRST NATIONAL BANK-LOVELAND</b> 750 N. Lincoln Ave. Loveland, CO 80537 (970)203-2600/N/A	\$607,580	4	\$151,895	Loveland www.1stnationalbank.com	Brad Siche branch mgr. N/A
NR	<b>ADVANTAGE BANK</b> 1473 E. Eisenhower Blvd. Loveland, CO 80537 (970)613-1982/(970)613-1853	\$577,500	2	\$288,750	N/A www.advantagebanks.com	Tom Chinnock pres. & CEO N/A
NR	<b>GUARANTY BANK &amp; TRUST CO</b> 1331 17th St. Denver, CO 80217 (303)296-9600/(303)296-0228	\$454,750	3	\$151,583	Denver www.guarantybankonline.com	N/A N/A 1955
6	<b>BORREGO SPRINGS BANK, N.A.</b> 6860 S. Yosemite Englewood, CO 80112 (303)843-0536/(303)843-0572	\$368,940	1	\$368,940	Borrego Springs, Calif. www.boregospringsbank.com	Frank V. Riolo pres. & CEO 1868
NR	<b>CALIFORNIA CENTER BANK</b> 4301 W. Third St. Los Angeles, CA 90020 (213)637-9622/(213)427-6080	\$300,000	1	\$300,000	Los Angeles www.calcenterbank.com	Seon Hong Kim pres. & CEO 1986
NR	<b>CENTENNIAL BANK OF THE WEST</b> 221 E. 29th St., Suite 106 Loveland, CO 80538 (970)669-0505/(970)663-1638	\$297,750	1	\$297,750	Eaton www.centennialbanks.com	William R. Farr pres. 1993
11	<b>COMPASS BANK</b> 480 E. 120th Ave. Northglenn, CO 80229 (303)252-0400/N/A	\$275,375	2	\$137,688	Denver www.compassweb.com	Timothy Wiens pres. & CEO N/A
NR	<b>FIRSTBANK OF LONGMONT</b> 1250 S. Hover Road Longmont, CO 80501 (303)776-5800/(303)684-6885	\$272,000	3	\$90,667	Lakewood www.1stbank.com	N/A N/A 1963

Region includes Larimer, Weld, Adams and Boulder counties in Colorado.  
N/A — Not available NR — Not rankedSOURCE: U.S. SMALL BUSINESS ADMINISTRATION  
RESEARCHED BY SONOKO BAYES

## Bravo! Entrepreneur Awards October 29, 2003 at The Ranch

2003  
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Originally published Dec. 13, 2002

## LARGEST CERTIFIED PUBLIC ACCOUNTING FIRMS

### (Ranked by number of CPAs practicing locally)

RANK	COMPANY ADDRESS PHONE/FAX	NO. OF CPAS LOCAL TOTAL	EMPLOYEES 2001 EMPLOYEES 2000	% OF BUSINESS AUDITING TAX MANAGEMENT CONSULTING	NO. OF OFFICES LOCAL TOTAL	AREAS OF SPECIALTY	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	MC GEE, HEARNE & PAIZ LLP 314 W. 18th St. Cheyenne, WY 82001 (307) 634-2151/(307) 634-4939	22 22	45 47	49% 42% 9%	1 1	Audits, reviews, compilations, agreed-upon procedures, all tax services, IT consulting, bookkeeping, payroll services	N/A www.mhpllp.com	James Hearne partner in charge 1948
2	SAMPLE & BAILEY CPAS PC 375 E. Horsetooth Road, Building 4, Suite 200 Fort Collins, CO 80525 (970) 223-8825/(970) 223-0817	22 22	36 35	12% 64% 24%	1 1	Tax and tax planning, audits, reviews, compilations, financial/retirement planning, asset management, business valuation, pension administration	info@sampleandbailey.com www.sampleandbailey.com	Roger Sample pres. 1979
3	KENNEDY & COE LLC 1901 56th Ave., Suite 200 Greeley, CO 80634 (970) 330-8860/(970) 330-6680	18 175	31 28	20% 45% 35%	1 22	Family-business consulting, accounting, taxation, auditing, consulting, contractors, manufacturing, employee benefits, estate/financial planning	jdollarh@kcoe.com www.kcoe.com	John Dollarhide partner 1946
4	ANDERSON & WHITNEY PC 1001 Ninth Ave. Greeley, CO 80631 (970) 352-7990/(970) 352-1855	14 14	25 25	40% 40% 20%	1 1	Agriculture, litigation support, professionals, small businesses, financial and estate planning, retirement planning, nonprofit, banking, health care	cpa@awhitney.com www.awhitney.com	Ken Whitney partner 1968
5	JENSEN BURCHAM STELMACK EDWARDS LLP 717 W. Fifth Ave. Longmont, CO 80501 (303) 651-3626/(303) 443-0107	13 N/A	22 23	10% 80% 10%	2 0	N/A	firm@jbse.com www.jbse.com	Larry Jensen/Debra Edwards managing partner/partner 1969
6	BROCK & CO. CPAS PC 3500 JFK Parkway, #320 Fort Collins, CO 80525 (970) 223-7855/(970) 223-3926	10 31	12 13	30% 56% 14%	2 4	Construction, estate planning, manufacturing, real estate developers, high-net-worth individuals, tax planning, audits, reviews, compilations	susan@brockcpas.com www.brockcpas.com	Susan Johnson director, shareholder 1984
7	MADER, TSCHACHER, PETERSON & CO. 505 S. Third St., Suite 100 Laramie, WY 82070 (307) 755-1040/(307) 742-4944	9 9	19 19	12% 30% 58%	1 1	Federal funds audits, contractors, insurance companies, corporate tax, computer consulting, litigation support, estate planning	mmader@cyberhighway.net N/A	Mark Mader managing partner 1979
8	SOUKUP, BUSH & ASSOCIATES, CPAS, PC 2850 McClelland Drive, Suite 3000 Fort Collins, CO 80525 (970) 223-2727/(970) 226-0813	9 9	16 12	10% 75% 15%	1 1	Tax, business valuation, auditing and accounting	scott@soukupbush.com N/A	Scott Bush pres. 1989
9	HUNT, SPILLMAN & ASSOCIATES 125 S. Howes St., Seventh Floor Fort Collins, CO 80521 (970) 482-2272/(970) 482-3231	8 8	10 9	N/A N/A N/A	1 1	Tax planning, auditing, business consulting, litigation support, estate planning	bobhunt@huntspillman.com www.huntspillman.com	Robert Hunt director 1969
10	RICKARDS LONG & RULON LLP 315 W. Oak St., Suite 100 Fort Collins, CO 80525 (970) 493-6869/(970) 484-1992	7 7	25 11	30% 40% 30%	1 1	Business development, small business consulting	asr@rickardsrulon.com www.rickardsrulon.com	Jill Rickards/Scott Rulon partner/partner 1980
11	ALLARD, KLICK & COMPANY, CPAS, PC 201 Linden St., Suite 201 Fort Collins, CO 80524 (970) 482-1893/(970) 482-2346	6 6	12 9	19% 57% 24%	1 1	Small-business startups, business valuations, estate planning, individual tax and auditing planning	cpa@allardklickcpa.com www.allardklickcpa.com	Kermit Allard/Bob Klick pres., partner/partner 1984
12	PORTER, MUIRHEAD, CORNIA & HOWARD 1800 Carey Ave., Suite 500 Cheyenne, WY 82001 (307) 635-2600/(307) 635-2662	6 23	11 13	30% 40% 30%	1 1	Full-service CPA firm	ras@pmch.com www.pmch.com	Roger Schreiner shareholder 1984
13	BARTELS & CO. CPAS 3545 W. 12th St., Suite 202 Greeley, CO 80634 (970) 352-7500/(970) 352-2281	6 6	10 5	20% 70% 10%	1 1	Construction, real-estate development, retail, small business, tax planning, tax-deferred exchanges, and restaurants	Bartelscpa@aol.com N/A	Richard Bartels proprietor 1990
14	MARTY, LYLE & DOTY LLC (1) 1714 Duchess Drive Longmont, CO 80501 (303) 651-0304/(303) 651-1471	6 N/A	N/A N/A	20% 50% 20%	2 0	N/A	N/A www.mldcpas.com	Jim Marty N/A 1984
15	GEYER & ASSOC., CPAS 125 S. Howes St., Suite 910 Fort Collins, CO 80521 (970) 484-7040/(970) 484-3826	5 5	12 2	N/A N/A N/A	2 2	Wealth management, tax planning and preparation, retail/manufacturing business consulting	dgeycrpa@aol.com N/A	Dana Geyer pres. 1977
16	GATES, KIRBY & CO. PC 300 E. Boardwalk Drive, Building 5B Fort Collins, CO 80525 (970) 226-1704/(970) 223-0157	5 5	7 7	10% 60% 30%	1 1	Individual tax return preparation and planning, corporation and partnership tax return preparation and planning, cost accounting, budgeting and consulting	gates@frii.com N/A	Tom Gates pres. 1984
17	HALLIBURTON, HOGSETT, SCOTT & ASSOCIATES PC 873 N. Cleveland Ave. Loveland, CO 80537 (970) 667-5316/N/A	5 5	6 6	15% 50% 35%	1 1	N/A	silas@hhacpa.com N/A	Silas Halliburton shareholder 1965
17	EADS & ASSOCIATES INC. 1730 S. College Ave. Fort Collins, CO 80525 (970) 221-1477/(970) 221-8506	5 5	6 6	10% 80% 10%	2 2	N/A	N/A N/A	Brad Eads pres. 1978
19	PAULINE M. DUNNUCK CPA 419 S. 21st St. Laramie, WY 82070 (307) 745-7241/(307) 745-7292	4 4	9 0	0% 90% 10%	N/A N/A	Tax, public accounting	pdunnuck@cpa-tax.net N/A	Pauline Dunnuck owner 1995
20	KNEZOVICH AND WILLIAMS, CPAS, LLC 419 Canyon Ave., Suite 220 Fort Collins, CO 80521 (970) 224-9900/(970) 493-6074	4 4	6 5	30% 50% 20%	1 1	Business valuations, tax and accounting services to small businesses and their owners	kwcpa@frii.com N/A	John Knezovich senior member 1982
21	RUESCH & BIDDLE CPAS 3535 W. 12th St., Suite D Greeley, CO 80634 (970) 353-1798/(970) 353-1799	3 3	5 5	0% 85% 25%	1 1	Agribusiness	N/A N/A	William Ruesch partner 1981
21	SCHULZ AND LEONARD PC 200 First St. Eaton, CO 80615 (970) 454-3371/(970) 454-3465	3 3	5 5	0% 75% 25%	1 1	Agribusiness	N/A N/A	Roger Schulz pres. 1976
23	CONRAD, BATES & ASSOCIATES INC. 375 West 37th St., Suite 100 Loveland, CO 80538 (970) 669-7400/(970) 669-7404	3 3	4 4	0% 75% 25%	1 1	New company set-up, management consulting, tax management	N/A N/A	Barbara Conrad/Rex Bates v.p./pres. 1985
23	ALEXANDER BROUGHTON & CO., CPAS, PC 903 N. Cleveland Ave., Suite B Loveland, CO 80537 (970) 669-7200/(970) 669-7211	3 3	4 4	5% 70% 25%	1 1	Small-business consulting, real estate-related tax, accounting, auditing, consulting	N/A N/A	Mike Alexander pres. 1980
23	GOETZEL, NICKELS & CO. LLC 3400 16th St., Building 6-J Greeley, CO 80634 (970) 304-9420/(970) 304-9421	3 3	4 0	0% 75% 25%	1 1	Individuals, small businesses and trusts; tax accounting and estate planning	N/A N/A	Luann Goetzel/Chris Nickels member/member 1998

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Companies ranked first by local number of CPAs, second by number of employees.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

## Health & Wellness Summit June 25, 2003 at the University Park Holiday Inn





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# LARGEST BANK LOCATIONS

(Ranked by total dollar volume of deposits)

Last year's rank	RANK	BANK Address Phone	TOTAL DEPOSITS 2001/2000 (000 s)	PERCENT CHANGE %	COUNTY	CLASS	INSTITUTION MAIN OFFICE	PERSON IN CHARGE/ TITLE/ WEB
	1	<b>FIRST NATIONAL BANK</b> 205 West Oak St. Fort Collins, CO 80521 (970)482-4861	\$469,763 \$406,903	15.45	Larimer	N	Fort Collins	Mark Driscoll pres. www.1stnationalbank.com
	2	<b>THE FIRST NATIONAL BANK OF LONGMONT</b> 401 Main St. Longmont, CO 80501 (303) 776-5800	\$231,729 \$236,508	-2.02	Boulder	N	Longmont	Craig Oakres pres. www.fnb-longmont.com
	6	<b>CENTENNIAL BANK OF THE WEST</b> 100 Oak St. Eaton, CO 80615 (970)454-3456	\$182,745 \$145,365	25.71	Weld	SM	Eaton	William Farr pres. www.centennialbanks.com
	5	<b>UNION COLONY BANK</b> 1701 23rd Ave. Greeley, CO 80631 (970)356-7000	\$179,500 \$149,898	19.75	Weld	N	Greeley	Mick Evanson acting pres. www.unioncolonybank.com
NR	5	<b>NEW FRONTIER BANK</b> 2425 35th Ave. Greeley, CO 80634 (970)339-5100	\$170,127 \$71,991	136.32	Weld	N	Greeley	Larry Seastrom pres. www.newfrontierbank.com
10	6	<b>THE HOME STATE BANK</b> 935 Cleveland Ave. Loveland, CO 80537 (970)669-4040	\$141,303 \$121,349	16.44	Larimer	NM	Loveland	Jack Devreaux pres. www.homestatebank.com
	7	<b>WELLS FARGO BANK WEST, NATIONAL ASSOCIATION</b> 1025 Ninth Ave. Greeley, CO 80631 (307)356-1000	\$136,791 \$144,198	-5.14	Weld	N	Greeley	Chuck Henserson pres. www.wellsfargo.com
	8	<b>THE AMERICAN NATIONAL BANK OF CHEYENNE</b> 1912 Capitol Ave. Cheyenne, WY 82001 (307)634-2121	\$127,634 \$133,164	-4.15	Laramie	N	Cheyenne	Mark Zaback pres. N/A
11	9	<b>BANK ONE, COLORADO, NATIONAL ASSOCIATION</b> 200 E. Seventh St. Loveland, CO 80537 (970)622-7444	\$113,407 \$111,825	1.41	Larimer	N	Denver	Michelle Meehan pres. www.bankone.com
12	10	<b>THE FARMERS STATE BANK AT FORT MORGAN</b> 123 E. Kiowa Ave. Fort Morgan, CO 80701 (970)867-5661	\$110,663 \$106,354	4.05	Morgan	SM	Fort Morgan	Jerry Jones pres. N/A
15	11	<b>FIRST NATIONAL BANK</b> 750 N. Lincoln Ave. Loveland, CO 80537 (970)203-2600	\$108,023 \$98,210	9.99	Larimer	N	Fort Collins	Brad Sichc branch mgr. www.1stnationalbank.com
13	12	<b>FIRSTBANK OF LONGMONT</b> 1707 N. Main St. Longmont, CO 80501 (303)772-5500	\$107,099 \$103,771	3.21	Boulder	N	Longmont	Gregg Lee pres. www.efirstbank.com
14	13	<b>WELLS FARGO BANK WEST, NATIONAL ASSOCIATION</b> 3500 John F. Kennedy Parkway Fort Collins, CO 80274 (970)223-3600	\$106,945 \$102,568	4.27	Laramie	N	Denver	David Hill pres. www.wellsfargo.com
19	14	<b>WELLS FARGO BANK WEST, NATIONAL ASSOCIATION</b> 15 S. Main St. Brighton, CO 80601 (303)655-3101	\$103,455 \$90,150	14.76	Adams	N	Denver	John Rhodes pres. www.wellsfargo.com
17	15	<b>FIRST INTERSTATE BANK</b> 221 Ivinson St. Laramie, WY 82070 (307)721-4600	\$100,495 \$95,339	5.41	Albany	NM	Sheridan	Gary Nugich pres. www.firstinterstatebank.com
16	16	<b>WELLS FARGO BANK WEST, NATIONAL ASSOCIATION</b> 635 Coffman St. Longmont, CO 80501 (303)776-7240	\$99,352 \$95,401	4.14	Boulder	N	Denver	Thomas Honig regional pres. www.wellsfargo.com
22	17	<b>FIRST NATIONAL BANK OF WYOMING</b> 2020 E. Grand Ave. Laramie, WY 82070 (307)745-7351	\$92,660 \$87,532	5.86	Albany	N	Laramie	Daniel Furphy pres. www.1stnationalbank.com
24	18	<b>AMERICAN BANK</b> 300 E. 29th St. Loveland, CO 80537 (970)669-1776	\$88,469 \$82,117	7.74	Larimer	NM	Loveland	Dayton Johnson pres. www.am-bk.com
25	19	<b>CENTENNIAL BANK OF THE WEST<sup>1</sup></b> 807 Mountain Ave. Berthoud, CO 80513 (970)532-2676	\$84,118 \$74,707	12.60	Larimer	N	Eaton	Carey Salomonson pres. www.centennialbanks.com
NR	20	<b>CENTENNIAL BANK OF THE WEST</b> 2700 47th Ave. Greeley, CO 80634 (970)339-3456	\$80,330 \$64,855	23.86	Weld	N	Eaton	Chris Jeavons pres. www.centennialbanks.com
NR	21	<b>FIRST INTERSTATE BANK</b> 401 West 19th St. Cheyenne, WY 82001 (307)633-8400	\$74,801 N/A	N/A	Laramie	NM	Sheridan	Matt Pope pres. www.firstinterstatebank.com
NR	22	<b>FIRST STATE BANK OF FORT COLLINS</b> 2900S. College Ave. Fort Collins, CO 80525 (970)223-3535	\$73,296 \$57,861	26.68	Larimer	N	Fort Collins	Brian Shepherd pres. www.fsbinternet.com
23	23	<b>WELLS FARGO BANK WEST, NATIONAL ASSOCIATION</b> 1701 Capitol Ave. Cheyenne, WY 82001 (307)634-3314	\$70,317 \$84,422	-16.71	Laramie	N	Casper	Dick Kovocavi pres. www.wellsfargo.com
NR	24	<b>BANK OF COLORADO</b> 605 Fourth St. Fort Lupton, CO 80621 (303)857-6651	\$68,928 \$61,026	12.95	Weld	N	Fort Lupton	Tom Goding pres. www.bankofcolorado.com
NR	25	<b>WELD COUNTY BANK</b> 3635 23rd Ave. Evans, CO 80620 (970)506-1000	\$65,287 \$41,751	56.37	Weld	N	Evans	Edward Capra pres. www.weldcountybank.com

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

<sup>1</sup> Previously listed as The Berthoud National Bank.

N — commercial bank, national (federal) charter and Fed member, supervised by the OCC.

SM — commercial bank, state charter and Fed member, supervised by the FRB.

NM — commercial bank, state charter and Fed nonmember, supervised by the FDIC.

SA — savings associations, state or federal charter, supervised by the OTS.

N/A — Not available

NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

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## LARGEST CREDIT UNIONS

(Ranked by total shares and deposits)

Last year's rank	RANK	BANK Address Phone	TOTAL SHARES & DEPOSITS 2002/2001	TOTAL ASSETS 2002/2001	NUMBER OF MEMBERS 2002	TOTAL DELINQUENT LOANS 2002/2001	TOTAL SHARES & DEPOSITS UNINSURED 2002	FIRST MORTGAGE REAL ESTATE LOANS 2002	NUMBER OF FULL-TIME EMPLOYEES 2002	PERSON IN CHARGE/ YEAR FOUNDED
1	<b>1</b>	<b>NORLARCO CREDIT UNION</b> P.O. Box 528 Fort Collins, CO 80522-0528 (970)416-5000	<b>\$225,106,822</b> \$187,182,616	\$250,376,186 \$207,843,641	39,748	\$2,573,491 \$585,967	\$6,214,170	\$7,366,351	102	Charles G. Mabry 1959
2	<b>2</b>	<b>WARREN FEDERAL CREDIT UNION</b> P.O. Box 3200 Cheyenne, WY 82003-3200 (307)432-5400	<b>\$111,240,855</b> \$96,162,563	\$129,443,173 \$113,358,343	22,858	\$461,575 \$557,494	\$5,103,114	\$8,188,897	67	Maureen Tebo 1951
3	<b>3</b>	<b>NORBEL CREDIT UNION</b> 1025 E. Swallow Road Fort Collins, CO 80525 (970)206-9666	<b>\$96,174,687</b> \$82,497,341	\$110,072,634 \$93,679,086	21,938	\$1,210,745 \$584,605	\$4,337,640	\$0	61	Edwin R. Bigby Jr. 1940
4	<b>4</b>	<b>WYOMING EMPLOYEES FEDERAL CREDIT UNION</b> P.O. Box 548 Cheyenne, WY 82003-0548 (307)635-7878	<b>\$95,404,477</b> \$70,019,189	\$105,217,722 \$78,023,357	16,203	\$626,302 \$370,811	\$5,667,624	\$12,689,576	44	Kimberly A. Withers 1954
6	<b>5</b>	<b>UNIWYO FEDERAL CREDIT UNION</b> P.O. Box Laramie, WY 82072 (307)766-4803	<b>\$81,489,199</b> \$56,735,368	\$93,899,130 \$67,200,698	11,198	\$67,765 \$71,940	\$7,262,537	\$5,360,920	23	Larry Knopp 1953
5	<b>6</b>	<b>WYHY FEDERAL CREDIT UNION</b> P.O. Box 20050 Cheyenne, WY 82003 (307)638-4200	<b>\$72,282,608</b> \$64,766,726	\$80,984,248 \$72,227,244	14,855	\$459,389 \$961,910	\$5,294,950	\$6,269,802	37	William N. Willingham III 1953
8	<b>7</b>	<b>STATE FARM INSURANCE CO. CREDIT UNION</b> 3001 Eighth Ave. Greeley, CO 80638 (970)351-5361	<b>\$51,536,026</b> \$39,860,809	\$59,791,480 \$47,634,082	3,834	\$45,729 \$67,666	\$5,264,732	\$0	4	John Boyd 1963
9	<b>8</b>	<b>ST. VRAIN VALLEY CREDIT UNION</b> 777 21st Ave. Longmont, CO 80501 (303)772-7776	<b>\$50,311,517</b> \$39,600,812	\$54,608,675 \$43,336,480	7,377	\$120,222 \$8,085	\$3,195,687	\$11,920,584	26	Eva Gaudio 1954
NR	<b>9</b>	<b>WESTERN VISTA FEDERAL CREDIT UNION</b> P.O. Box 20105 Cheyenne, WY 82003 (307)634-2197	<b>\$48,727,217</b> \$43,598,197	\$58,157,093 \$50,381,704	9,667	\$269,766 \$118,661	\$1,695,390	\$5,433,013	28	John T. Balsler 1940
10	<b>10</b>	<b>WELD SCHOOLS CREDIT UNION</b> 2555 47th Ave. Greeley, CO 80634 (970)330-9728	<b>\$47,201,086</b> \$34,541,934	\$51,728,783 \$38,770,205	7,116	\$1,425,386 \$310,110	\$2,031,454	\$7,351,811	21	Steve R. Sanborn 1936
11	<b>11</b>	<b>LONGS PEAK CREDIT UNION</b> 1661 Estrella Ave. Loveland, CO 80538 (970)667-8585	<b>\$29,236,232</b> \$24,483,879	\$33,823,909 \$28,851,463	6,792	\$422,700 \$322,125	\$1,362,956	\$5,154,258	19	Sandra Koberstein 1953
15	<b>12</b>	<b>FIRST EDUCATION FEDERAL CREDIT UNION</b> P.O. Box 1067 Cheyenne, WY 82003 (307)638-9758	<b>\$28,884,374</b> \$18,590,717	\$30,947,576 \$20,207,581	7,828	\$94,200 \$195,170	\$998,757	\$1,303,797	19	James Yates 1947
12	<b>13</b>	<b>K.C.D. CREDIT UNION</b> 9952 Eastman Park Drive Windsor, CO 80551 (970)686-4363	<b>\$24,072,372</b> \$20,127,894	\$27,134,760 \$22,997,431	4,316	\$162,594 \$64,642	\$896,201	\$0	5	Roger L. Vanderslice 1977
13	<b>14</b>	<b>UNIFIED PEOPLE'S FEDERAL CREDIT UNION</b> 414 E. 18th St. Cheyenne, WY 82001 (307)632-1476	<b>\$23,493,211</b> \$19,942,060	\$26,888,906 \$22,950,235	4,804	\$259,080 \$117,717	\$1,013,060	\$300,923	12	Camille A. Shillenn 1936
14	<b>15</b>	<b>COLLEGE CREDIT UNION OF GREELEY, UNIVERSITY OF NORTHERN COLORADO</b> 2901 S. 27th Ave. Greeley, CO 80631-8531 (970)	<b>\$22,148,621</b> \$18,615,311	\$25,777,718 \$22,007,944	2,976	\$56,384 \$35,435	\$1,280,834	\$5,251,981	6	Walter W. Marx 1935
17	<b>16</b>	<b>FIRST CHEYENNE FEDERAL CREDIT UNION</b> P.O. Box 6469 Cheyenne, WY 82003-6469 (307)632-8111	<b>\$20,046,087</b> \$16,173,022	\$22,207,018 \$18,209,031	3,101	\$54,377 \$81,232	\$2,197,562	\$4,113,064	12	Marci J. Rulon 1935
16	<b>17</b>	<b>A.C.P.E. CREDIT UNION</b> 2835 Grand Ave. Laramie, WY 82070 (307)745-4726	<b>\$19,263,576</b> \$17,326,944	\$21,115,896 \$19,266,241	4,335	\$168,408 \$349,516	\$153,704	\$1,103,057	11	Keith L. Stubbs 1957
18	<b>18</b>	<b>LARAMIE PLAINS COMMUNITY FEDERAL CREDIT UNION</b> 352 N. Fourth St. Laramie, WY 82072 (307)745-5365	<b>\$16,886,432</b> \$14,936,407	\$18,824,183 \$16,680,236	4,195	\$43,227 \$34,743	\$1,023,314	\$2,896,637	8	Clarence Heinrich 1935
19	<b>19</b>	<b>CHEYENNE-LARAMIE COUNTY EMPLOYEES FEDERAL CREDIT UNION</b> 4523 Driftwood Drive Cheyenne, WY 82009 (307)638-6476	<b>\$13,630,310</b> \$12,768,909	\$15,106,980 \$14,251,225	2,781	\$20,631 \$232,129	\$714,039	\$2,777,541	7	Kathy P. Thompson 1951
20	<b>20</b>	<b>BRIGHTON COOPERATIVE FEDERAL CREDIT UNION</b> 61 W. Bromley Lane Brighton, CO 80601 (303)659-7014	<b>\$8,624,372</b> \$6,678,144	\$9,492,140 \$7,350,444	2,970	\$83,640 \$30,166	\$385,857	\$0	7	Noni Koabza 1938
21	<b>21</b>	<b>DISTRICT NO 27 FEDERAL CREDIT UNION</b> P.O. Box 427 Brighton, CO 80601-0427 (303)659-6600	<b>\$7,879,863</b> \$6,201,617	\$8,832,900 \$6,970,764	2,267	\$28,095 \$28,798	\$111,362	\$1,240,299	6	Roxene R. Auen 1954
22	<b>22</b>	<b>BIG THOMPSON FEDERAL CREDIT UNION</b> P.O. Box Loveland, CO 80537 (970)669-4747	<b>\$6,641,180</b> \$5,297,234	\$7,282,019 \$5,766,392	1,943	\$20,457 \$50,698	\$0	\$0	3	Ann Hrdlicka 1966
23	<b>23</b>	<b>SHYANN FEDERAL CREDIT UNION</b> P.O. Box 89 Cheyenne, WY 82003 (307)632-1226	<b>\$5,216,748</b> \$5,310,512	\$6,195,141 \$6,207,139	1,489	\$20,703 \$15,842	\$49,639	\$773,879	3	Diane L. Atwood 1950
24	<b>24</b>	<b>AGLAND FEDERAL CREDIT UNION</b> 202016th St. Greeley, CO 80631 (970)352-8690	<b>\$3,590,491</b> \$2,764,375	\$4,010,983 \$3,167,036	902	\$61,422 \$18,049	\$0	\$0	2	Mary F. Lattimer 1941
NR	<b>25</b>	<b>FRONT RANGE COMMUNITY FEDERAL CREDIT UNION</b> P.O. Box 668 Windsor, CO 80551 (970)686-7426	<b>\$1,990,323</b> \$1,832,690	\$2,500,788 \$2,333,907	748	\$0 \$4,543	\$47,216	\$0	2	Kevin G. Hinkle 1950

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
All information as of June 30, 2002. N/A — Not available NR — Not previously ranked

SOURCE: NATIONAL CREDIT UNION ADMINISTRATION  
RESEARCHED BY SONOKO BAYES

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# COLORADO-BASED MUTUAL-FUND COMPANIES

(Ranked by total assets ending third quarter)

Last year's rank	RANK	COMPANY Address Phone	ASSETS OF ALL FUNDS ENDING 3RD QTR	2001 NUMBER OF FUNDS/ TOTAL FUND ASSETS	NO-LOAD FUNDS/ LOAD FUNDS/ SALES COMMISSION	FUNDS CLOSED TO NEW INVESTORS/ NEW FUNDS ADDED IN 2001	2001 TOP PERFORMING FUND/ RETURN ON TOP FUND	TOTAL EMPLOYEES/ HOLDING COMPANY/ HEADQUARTERS	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED/ WEB
1	<b>1</b>	<b>JANUS FUNDS</b> 100 Filmore St., Suite 300 Denver, CO 80206 (800)525-8983	\$125,000,000,000	22 \$182,000,000,000	No Yes N/A	None Janus Fund2, Janus Global Value Fund	Janus Global Value Fund 7.29%	1,125 Stilwell Kansas City, Kan.	Mark Whiston chief marketing officer N/A www.janus.com
3	<b>2</b>	<b>MARSICO CAPITAL MANAGEMENT LLC</b> 1200 17th St., Suite 1300 Denver, CO 80202 (303)454-5600	\$2,000,000,000	4 12,000,000,000	No No N/A	N/A None	Marsico International Opportunity Fund -15.65%	40 Bank of America Charlotte, N.C.	Chris Marsico pres. 1997 www.marsicofunds.com
7	<b>3</b>	<b>ICON FUNDS</b> 12835 E. Arapahoe Road Englewood, CO 80112 (303)790-1600	\$880,000,000	18 826,000,000	No Yes N/A	None None	Icon Consumer Discretionary 26.23%	44 Meridian Investment Management Denver	Craig Callahan chief invest. officer 1997 www.iconfunds.com
8	<b>4</b>	<b>WESTCORE FUNDS</b> 370 17th St., Suite 3100 Denver, CO 80202 (800)392-2673	\$303,900,000	13 394500000	No Yes N/A	None None	Westcore Small-Cap Opportunity Fund 10%	Denver Investment Advisors Denver	Jeff Adams COO 1986 www.westcore.com
9	<b>5</b>	<b>ARISTATA FUNDS</b> PMB Box 610 Denver, CO 80202 (800)644-8595	\$59,978,546	3 124,930,542	No No N/A	N/A N/A	Aristata Equity Bond 8.21%	N/A Tempest-Investment Counselors Inc. Denver	H. David Lansdowne v.p. 1998 www.aristata.com
10	<b>6</b>	<b>STONEBRIDGE FUNDS</b> 370 17th St., #3100 Denver, CO 80202 (303)639-3935	\$22,630,060	2 35,399,390	No No None	None None	Stonebridge Aggressive Growth Fund -5.86%	10 Stonebridge Capital Management Inc. Los Angeles	Derek Mullins fund controller 1957 N/A
6	<b>7</b>	<b>THE AQUILA GROUP OF FUNDS</b> 8 Inverness Court East, Suite 130 Englewood, CO 80112 (303)790-2588	\$2,235,000	14 1,997,400	No Yes 4%	None None	Tax Free Fund of Colorado 4.6%	Aquila Management Corp. New York	Jim McCullough senior v.p. 1984 www.aquilafunds.com
5	<b>8</b>	<b>FOUNDERS ASSET MANAGEMENT LLC</b> 2930 E. Third Ave. Denver, CO 80206 (303)394-4404	\$0	11 N/A	Yes No varies	Dreyfus Founders N/A	N/A N/A	129 Mellon Financial Corp. Pittsburgh	Richard Sabo pres. & CEO 1938 www.founders.com
2	<b>9</b>	<b>INVESCO FUNDS GROUP INC.</b> 4350 S. Monaco St. Denver, CO 80237 (720)624-6300	\$0	34 \$30,000,000,000	No Yes N/A	N/A Invesco Mid-Cap Growth Fund	Invesco Gold & Precious Metals Fund 17.12%	AMVESCAP Denver	Ray Cunningham pres. 1932 www.invescofunds.com

N/A — Not available  
NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY

I N V E S T M E N T L E S S O N # 2

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Originally published Nov. 15, 2002

# LARGEST BANKS

(National charters with local operations, ranked by total assets nationwide)

Last year's rank

RANK	BANK Address Phone	TOTAL ASSETS (000s) AS OF 3/31/02 2002/2001	TOTAL DEPOSITS 2002/2001 (000s)	REGULATORY AGENCY	HOLDING COMPANY	WEB ADDRESS	PERSON IN CHARGE/ YEAR FOUNDED
2 1	<b>U.S. BANK NATIONAL ASSOCIATION</b> 425 Walnut St. Cincinnati, OH 45202 (513)632-4036	\$160,955,131 \$71,345,806	\$107,406,480 \$50,263,335	OCC	U.S. Bancorp	www.usbank.com	John F. Grundhofer 1863
1 2	<b>KEYBANK NATIONAL ASSOCIATION</b> 127 Public Square Cleveland, OH 44114 (216)689-3000	\$71,111,177 \$76,665,585	\$76,665,585 \$43,429,381	OCC	Keycorp	www.key.com	Henry L. Meyer 1849
3 3	<b>WORLD SAVINGS AND LOAN ASSOCIATION, FEDERAL SAVINGS AND LOAN ASSOCIATION</b> 1970 Broadway St. Oakland, CA 94612 (510)446-3300	\$59,380,534 \$56,770,025	\$35,722,309 \$31,500,004	OTS	Golden West Financial	www.worldsavings.com	Marion O. Sandler 1987
4 4	<b>COMPASS BANK</b> 15 South 20th Street Birmingham, AL 35233 (205)715-7363	\$22,883,345 \$21,494,640	\$14,471,699 \$14,314,764	FED	Compass Bancshares Inc.	www.compassweb.com	D. Paul Jones Jr. 1964
5 5	<b>COMMERCIAL FEDERAL BANK, A FEDERAL SAVINGS BANK</b> 4444 Farnam St. Omaha, NE 68131 (402)554-5690	\$12,755,619 \$12,759,464	\$6,358,588 \$7,743,552	OTS	N/A	www.comfedbank.com	William A. Fitzgerald 1887
6 6	<b>COMMUNITY FIRST NATIONAL BANK</b> 520 Main Ave. Fargo, ND 58124 (701)293-2200	\$5,562,774 \$5,917,001	\$4,592,219 \$4,929,696	OCC	Community First Bankshares Inc.	www.communityfirst.com	Mark A. Anderson 1897
NR 7	<b>VECTRA BANK COLORADO, NATIONAL ASSOCIATION</b> 2000 S. Colorado Blvd., Suite 2-1200 Denver, CO 80222 (800)232-8948	\$2,591,607 \$2,248,559	\$1,733,892 \$1,434,862	OCC	Zions Bankcorp	www.vectrabankcolorado.com	Bruce Alexander 1988
NR 8	<b>LIBERTY SAVINGS BANK, F.S.B.</b> 647 Fife Ave. Wilmington, OH 45177 (816)781-4822	\$2,035,642 \$1,558,363	\$1,459,526 \$1,265,066	OTS	Liberty Capital Inc.	www.libertysavingsbank.com	Ralph W. Brant Sr. 1984

SOURCE: FEDERAL DEPOSIT INSURANCE CORP.  
RESEARCHED BY SONOKO BAYES

Region includes Larimer and Weld Counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
All information as of March 31, 2002.

FDIC — Federal Deposit Insurance Corp.  
FED — Federal Reserve Board  
OCC — Office of Comptroller of the Currency  
OTS — Office of Thrift Supervision  
N/A — Not available  
NR — Not previously ranked



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- June 13 Northern Colorado M.D. Directory  
Health and Wellness Summit Event
- July 11 Who's Who in Health Care
- September 19 Health Care & Wellness Section  
Hospital List  
Rehabilitation Centers List, Medical Clinics List
- November 14 Baby Boomers Retirement Guide  
Nursing Homes List  
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- November 28 Health Care & Wellness Section  
Health & Fitness Clubs List

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THE NORTHERN COLORADO

## BUSINESS REPORT

# BUSINESS SERVICES

<b>20</b>	Commercial printers
<b>23</b>	Advertising, marketing and PR firms
<b>24</b>	Employment agencies
<b>25</b>	Office furniture retail and design companies
<b>26</b>	Moving companies
<b>27</b>	Stock Brokerages
<b>28</b>	Auto Dealerships
<b>30</b>	Law firms



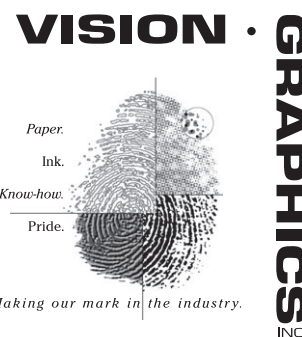
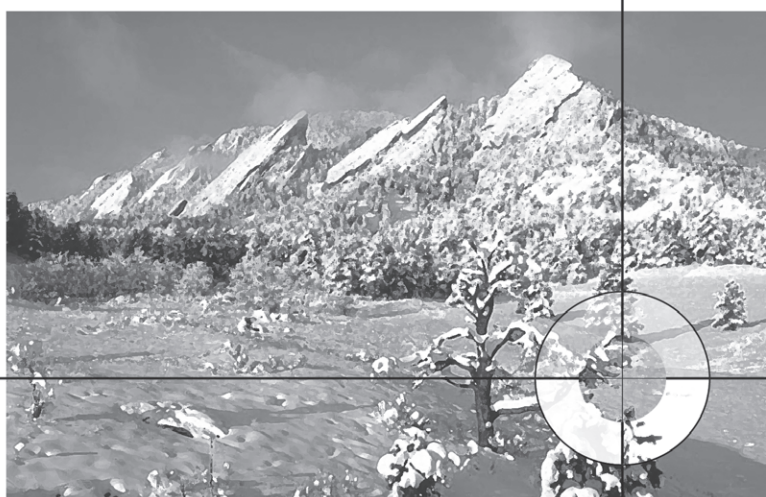
# LARGEST COMMERCIAL PRINTERS

(Ranked by revenues)

RANK	COMPANY ADDRESS PHONE/FAX	REVENUES 2001 REVENUES 2000	EMPLOYEES	PRESSES: KIND (NUMBER OF EACH)	SPECIALTIES	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	UNICOVER CORPORATION One Unicover Center Cheyenne, WY 82008-0001 (307) 771-3000/(307) 771-3134	\$14,000,000 N/A	180	N/A	N/A	printing@unicover.com www.unicover.com	James Helzer pres. 1968
2	VISION GRAPHICS INC. 5610 Boeing Drive Loveland, CO 80538 (800) 833-4263/(970) 461-8073	\$12,000,000 \$12,277,000	85	6-color & coater 40x56 & 28x40; 4-color 20, 28; 2-color 28x40	Customer satisfaction	info@visiongraphics-inc.com www.visiongraphics-inc.com	Mark Steputis pres. 1952
3	PIONEER PRINTING & STATIONARY CO. 514 W. 19th St. Cheyenne, WY 82003 (307) 635-4114/(307) 632-7810	\$5,000,000 N/A	50	36" 1-color (3); 29" 2-color; 38" 2-color	Job printing, office supplies, promotional products and furniture	rspioneer@aol.com N/A	Robert Shriner pres. N/A
4	LEHMAN COMMUNICATIONS CORP. 350 Terry St. Longmont, CO 80501 (303) 776-2244/(303) 776-9271	\$4,000,000 \$3,800,000	91	Goss Urbanite	Publishing & commercial printing	www.longmontfyi.com news@times-call.com	Edward Lehman/Dean Lehman CEO/pres. 1957
5	PIONEER PRESS OF GREELEY INC. 2965 27th Ave. Greeley, CO 80631 (970) 330-4800/(970) 339-5107	\$3,500,000 \$3,000,000	26	ManRoland 5-color; Heidelberg GTO 2-colors; Heidelberg SORD & Duplicators	Specialty labels; vinyl printing; books; posters; brochures; custom forms	mbradley@pioneerpresscolorado.com pioneerpresscolorado.com	J. SoRelle pres.,owner 1976
6	FRONTIER PRINTING INC. 1400 Webster Ave. Fort Collins, CO 80524 (970) 484-2950/(970) 484-2951	\$2,000,000 \$2,000,000	12	Heidelberg Quickmaster 2-color; Heidelberg Speedmaster 4-color; Hamada 660 2-color	4 color and direct mail	frontierprinting@frontierprinting.com www.frontierprinting.com	Douglas Iszler owner, CEO 1987
7	BURT'S SHIRTS INC. 142 Remington St. Fort Collins, CO 80524 (970) 484-7417/(970) 484-7481	\$1,900,000 \$1,800,000	15	Automatic; Manual (2); HAT	Process prints and embroidery	burtshirts@aol.com N/A	Mary Good pres., owner 1984
8	CENTER PRINTING & GRAPHICS 102 Rome Court Fort Collins, CO 80524 (970) 221-5660/(970) 221-5643	\$1,371,000 \$1,438,000	13	AB Dick; ManRoland; Itek; Heidelberg; Miehle (2)	Full service printing, 4-color	printer@frii.com centerptg.com	Bill Green pres. 1977
9	RON'S PRINTING CENTER 420 Main St. Longmont, CO 80501 (303) 772-2510/(303) 772-7561	\$1,000,000 N/A	12	AB Dick 9870, AB Dick C3500, AB Dick 9850, AB Dick 360	Full-service commercial printing center; wedding invitations, rubber stamps, labels	www.ronsprinting.com roncheyney@ronsprinting.com	Ron Cheyney pres. 1978
10	LINDEN PRESS INC. 223 S. Howes St. Fort Collins, CO 80521 (970) 221-3232/(970) 221-0375	\$900,000 \$790,000	8	N/A	N/A	mail@lindenpress.com www.lindenpress.com	Susie Cannon pres. 1996
11	HEFNER-DEAN PRINTING 320 Maple St. Fort Collins, CO 80521 (970) 221-5269/(970) 221-1896	\$836,000 \$820,000	9	4-color (2); 2-color; 1-color (2)	Short run 4-color process	sales@hefner-dean.com www.hefner-dean.com	Jerry Heifner pres. 1983
12	ALPHAGRAPHS PRINTSHOPS 4020 S. College Ave., Suite 7 Fort Collins, CO 80525 (970) 223-6316/(970) 223-8644	\$500,000 \$325,000	7	N/A	Graphic design, off-set printing, digital color, and black and white printing	us480@alphagraphics.com www.fortcollins.480@alphagraphics.com	Steve Hoffman owner 1998

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Lehman Communications Corp. revenue represents commercial printing business only.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS



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Originally published Dec. 27, 2002

## LARGEST ADVERTISING, MARKETING AND PR FIRMS

(Locally based, ranked by total billings)

RANK	COMPANY ADDRESS PHONE/FAX	BILLINGS 2001 BILLINGS 2000	EMPLOYEES	NUMBER OF ACCOUNTS	CREATIVE DIRECTOR MEDIA DIRECTOR ACCOUNTS MANAGER	YEAR FOUNDED	PRODUCTS/SERVICES	PERSON IN CHARGE TITLE E-MAIL WEB SITE
1	INVISION MARKETING INC. 148 Remington St. Fort Collins, CO 80524 (970) 225-6677/(970) 225-6688	\$6,500,000 N/A	20	30	Bill Webster Alan Lipps Alan Lipps	1985	Full service marketing agent	Keith Lipps pres. bklipps@invision1.com www.invision1.com
2	BURNS MARKETING COMMUNICATIONS 363 W. Drake Road Fort Collins, CO 80525 (970) 223-4060/(970) 223-4456	\$5,800,000 \$4,500,000	23	N/A	Travis Barhaug Jeff Williams Laurie Steele	1972	Interactive media and Web-site development; marketing and public relations; graphic design and copywriting	Mike Burns pres. jeffw@burnsmarketing.com www.burnsmarketing.com
3	LINNELL TAYLOR MARKETING 1700 Kylie Drive, Suite 100 Longmont, CO 80501 (303) 684-0300/(303) 684-0433	\$1,215,000 \$1,350,000	12	11	Jenna Huisken Myke Madsen Kristin Taylor	1995	Business to business advertising, PR and marketing consulting	Mark Linnell/Kristin Taylor accounts manager mark@linnelltaylor.com www.linnelltaylor.com
4	SHARPNET SOLUTIONS 140 W. Oak St. Fort Collins, CO 80524 (970) 472-0354/(970) 493-7177	\$762,000 \$390,000	8	210	Karen Cizek Matt Snider Jennifer Tallchief	1999	Internet marketing and website promotion	Chris Sharp CEO csharp@sharpnetsolutions.com www.sharpsolutions.com
5	ALMADEN MARKETING GROUP INC. 226 Remington St. #1 Fort Collins, CO 80524-2836 (970) 221-5756/(970) 498-0011	\$750,000 \$425,000	6	40	Dian Beck Jessie Halverson Jeffrey Walker	1992	Dental manufacturers, commercial laboratories, software companies, business to business marketing	William Neal owner info@almadenmarketing.com www.almadenmarketing.com
6	ONE TRIBE CREATIVE 314 E. Mountain Ave., Suite 101 Fort Collins, CO 80524-2432 (970) 221-4254/(970) 224-1448	\$750,000 \$1,100,000	6	25	Paul Jensen Mindy White Mindy White	1985	Branding and advertising	Paul Jensen creative director idea@onetribecreative.com www.onetribecreative.com
7	ISIS PUBLIC RELATIONS & MARKETING 231 Jefferson St. Fort Collins, CO 80524 (970) 484-7500/(970) 484-7228	\$500,000 \$525,000	4	20	N/A N/A N/A	1997	Public relations planning and programs, media relations, crisis and issues management, marketing campaigns and image building	Melissa Katsimpalis/Laura Sandell owner/owner mkatsimp@isispr.com www.isispr.com
8	BONNIE DEAN ASSOCIATES 5754 W. 11th St., Suite 201 Greeley, CO 80634 (970) 356-3221/(970) 356-5721	\$500,000 N/A	2	N/A	N/A N/A N/A	1972	Marketing communications services, including advertising, public relations and research	Bonnie Dean owner bdean@greeleynet.com N/A
9	COLOUR & DESIGN 1801 Country Club Road Fort Collins, CO 80524 (970) 482-1254/(970) 482-1298	\$485,000 N/A	4	16	Susanne Wibby Susanne Wibby Susanne Wibby	1979	Print collateral, appeals and advertising, multiple industries, animated Web page development	Paul Barton/Edie Barton owner/office manager colouranddesign@atbi.com www.colour-design@home.com
10	IMPRESSIONS MARKETING INC. 805 Wade Road Longmont, CO 80503 (303) 776-7444/(303) 776-9606	\$270,000 \$400,000	N/A	N/A	N/A N/A N/A	1991	N/A	Donna Coffey pres. donna@impressionsmarketing.com www.impressionsmarketing.com
11	AVOCET COMMUNICATIONS 1375 Ken Pratt Blvd Ste A Longmont, CO 80501 (303) 678-7102/(303) 678-7109	N/A N/A	8	N/A	N/A N/A N/A	1987	Challenger brand marketing & advertising	Lori Sutorius-Jones pres. lori@avocetcommunications.com www.avocetcommunications.com
12	ADVERTISING DEVELOPMENT SPECIALISTS INC. 3902 Mesa Verde St. Fort Collins, CO 80525 (970) 223-1743/(970) 207-9675	N/A N/A	3	15	Denise Knuppel N/A Linda Roesener	1972	Advertising agency, publishing services, marketing consulting, graphic design	Rick Roesener pres. info@adsinc-creative.com N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
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Originally published Jan. 25, 2002

# LARGEST EMPLOYMENT AGENCIES

(Ranked by number of temporary employees registered in region)

Last year's rank	RANK	COMPANY Address Phone/Fax	NO. OF TEMP EMPLOYEES REGISTERED IN REGION	NO. F-T EMPLOYEES/ REVENUES/ 2001/2000	NO. OFFICES IN NATION/ NO. OFFICES IN REGION	PARENT COMPANY/ HEADQUARTERS/	OFFICE LOCATIONS IN REGION	E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED LOCALLY
4	<b>1</b>	<b>APPLEONE EMPLOYMENT</b> 2627 W. 10th St. Greeley, CO 80631 (970) 352-2101/(970) 352-2717	<b>18,551</b>	17 N/A N/A	300 3	Appleone Corp. Glendale, Calif.	Fort Collins, Greeley	ssword@appleone.com www.appleone.com	Shari Sword area mgr. N/A
NR	<b>2</b>	<b>ADECCO</b> 122 E. Monroe Drive Fort Collins, CO 80525 (970) 204-4801/(970) 204-4802	<b>17,191</b>	9 N/A N/A	3,000 9	Adecco Melville, N.Y.	N/A	john.crowninshield@adeccona.co www.adecco.com	John Crowninshield branch mgr. N/A
14	<b>3</b>	<b>VOLT SERVICES GROUP — TECHNICAL DIVISION</b> 3825 E. Mulberry St., Unit 1 Fort Collins, CO 80524 (970) 494-3125/(970) 494-3159	<b>9,360</b>	9 \$18,000,000 \$34,000,000 <sup>1</sup>	350 4	Volt Information Sciences Inc. New York	Fort Collins	dmcbride@volt.com www.volt.com	Doug McBride branch mgr. 1955
NR	<b>4</b>	<b>STAFFING SOLUTIONS</b> 190 E. 29th St. Loveland, CO 80537 (970) 669-7371/(970) 669-7443	<b>8,000</b>	17 N/A N/A	170 3	Employ Bridge Atlanta, Ga.	Loveland, Longmont	N/A staffingsolutions.com	Keith Wisner area v.p. N/A
3	<b>5</b>	<b>ASPEN PERSONNEL SERVICES INC.</b> 1155 S. Main St., Suite 4 Longmont, CO 80501 (303) 776-9661/(303) 776-0195	<b>7,700</b>	4 N/A N/A	N/A 1	N/A N/A	Longmont	mikeaspens@qwest.net www.aspenstaffing.com	Mike O'Neal owner N/A
14	<b>6</b>	<b>VOLT SERVICES GROUP-LIGHT INDUSTRIAL AND CLERICAL DIVISION</b> 2537 Research Blvd., Suite 102 Fort Collins, CO 80526 (970) 494-2000/(970) 494-2100	<b>5,000</b>	9 N/A N/A	350 3	Volt Information Sciences Inc. New York	Fort Collins, Loveland	ftcollins1@volt.com www.volt.com	Auriel Piscani area mgr. N/A
5	<b>7</b>	<b>EMPLOYMENT SOLUTIONS</b> 119 E. Mountain Ave. Fort Collins, CO 80524 (970) 407-9675/(970) 407-1214	<b>4,659</b>	N/A N/A N/A	3 3	Employment Solutions Fort Collins	Fort Collins	rwagner@escolorado.com www.escolorado.com	Rick Wagner gen. mgr. 1994
8	<b>8</b>	<b>SNELLING PERSONNEL SERVICES</b> 2900 S. College Ave., Suite 3C Fort Collins, CO 80525 (970) 225-9292/(970) 225-0830	<b>4,200</b>	N/A N/A N/A	275 1	Snelling & Snelling Dallas, Texas	Fort Collins	snelling@frii.com www.snelling.com/ftcollins	Ray Swanson franchisee 1997
2	<b>9</b>	<b>STAFFMARK</b> 3926 J.F.K. Parkway, Suite 9B Fort Collins, CO 80525 (970) 482-7223/(970) 266-1756	<b>3,823</b>	30 \$680,000,000 <sup>1</sup> \$1,200,000,000 <sup>1</sup>	280 5	N/A Fayetteville, Ark.	Fort Collins, Loveland, Longmont	N/A www.staffmark.com	Kathy Olson gen. mgr. N/A
NR	<b>10</b>	<b>CORESTAFF SERVICES</b> 2519 S. Shields St. Fort Collins, CO 80526 (970) 282-1600/(970) 282-1740	<b>1,800</b>	15 \$1,900,000 N/A	170 5	Corporate Services Group England	Cheyenne, Fort Collins, Greeley, Longmont.	arichardson2@corestaff.com www.corestaff.com	Patty Stoddard area service mgr. 1989
NR	<b>11</b>	<b>JOB STORE STAFFING INC.</b> 133 S. Main St. Longmont, CO 80501 (303) 757-7686/(303) 757-5604	<b>1,460</b>	4 \$12,800,000 <sup>1</sup> \$14,498,308 <sup>1</sup>	7 2	Job Store Staffing Inc. Denver	Longmont, Boulder	dorothy@jobstorestaffing.com www.jobstorestaffing.com	Dorothy Grandbois pres./owner 1973
13	<b>NR</b>	<b>CREATIVE CAREER CONNECTIONS</b> 19 Old Town Square, Suite 238 Fort Collins, CO 80524 (970) 221-3511/(970) 221-2766	<b>500</b>	N/A \$355,000 \$355,000	N/A 1	N/A Fort Collins	Fort Collins	dawn@careerdesign.com www.careerdesign.com	Dawn Duncan pres./owner 1975

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Address represents regional headquarters or office chosen by the company to represent region for listing. Companies ranked first by number of temporary employees registered in region, second by number of agency full-time employees.  
<sup>1</sup>Represents revenues for parent company in U.S. N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
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**VOLT**



Originally published Dec. 12, 2002

# LARGEST OFFICE FURNITURE RETAIL AND DESIGN COMPANIES

(Ranked by local sales volume)

RANK	COMPANY ADDRESS PHONE/FAX	LOCAL SALES VOLUME: OFFICE FURNITURE 2001/2000	NO. OF LOCAL EMPLOYEES ELSEWHERE LOCAL SALES STAFF IN-HOUSE DESIGNER	% BUSINESS FROM: OFFICE FURNITURE DESIGN/SUPPLIES/OTHER	MAJOR BRANDS OF OFFICE FURNITURE	SERVICES & SPECIALTIES	PERSON IN CHARGE TITLE HEADQUARTERS YEAR FOUNDED LOCALLY
1	OFFICESCAPES/SCOTT RICE 4812 McMurry Ave., #180 Fort Collins, CO 80525 (970) 223-5959/(970) 223-5858	\$4,500,000 \$5,100,000	16 130 4 2	94% 2% 0% 4%	Steelcase, Turnstone, Details, Revest, Metro, Vecta, Brayton	Workplace consulting and planning, experienced full service staff	Sharie Grant v.p. Denver 1969
2	HERMAN MILLER WORKPLACE RESOURCE 4025 Automation Way, Suite C4 Fort Collins, CO 80525 (970) 226-4124/(970) 226-4129	\$2,300,000 \$2,700,000	4 120 2 1	90% 5% 0% 5%	Herman Miller, Geiger, Meridian, Paoli, First Office, Vitra, Versteel, National, Sit-On-It, OFS	Full-service provider of furniture and workplace solutions, space-planning and consulting, professional installation, project management	Cliff Unger director Denver 1995
3	NELSON OFFICE SUPPLY INC. 807 Eighth St. Greeley, CO 80631 (970) 353-0246/(970) 353-0249	\$2,000,000 \$1,200,000	17 0 6 2	50% 0% 50% 0%	Artopex, Maxon, Global, Valiant	CAD design, installation	Jim Nelson N/A Greeley 1936
4	JORDY CARTER COMMERCIAL INTERIORS 344 E. Foothills Parkway, Suite 31 Fort Collins, CO 80525 (970) 207-1140/(970) 207-1029	\$1,800,000 \$1,500,000	2 29 1 1	90% 10% 0% 0%	Kimball, National	Design, installation, leasing, repair	Susan Loeschner N/A Denver 1996
5	R BUSINESS SYSTEMS INC. 425 S. Bowen St., Unit 5 Longmont, CO 80501 (303) 776-8191/(303) 776-9689	\$1,650,000 \$1,600,000	11 N/A N/A N/A	20% 0% 25% 55%	N/A	N/A	Randy Spencer/Pam Spencer manager/ N/A 1984
6	BRATTON'S OFFICE FURNITURE 1303 Eighth Ave. Greeley, CO 80631 (970) 352-7503/(970) 356-2232	\$750,000 \$750,000	25 N/A 5 1	30% 0% 0% 70%	Steelcase, HON, among others	Install furniture, computer-aided design, furniture designer, Canon copiers and faxes	Bob Bratton/Gene Bratton chairman/pres., CEO Greeley 1947
7	BETTER BACK STORE 3680 S. Mason #10 Fort Collins, CO 80525 (800) 974-2225 / (970) 226-4048	\$250,000 \$275,000	3 4 3 0	N/A N/A N/A N/A	Herman Miller, Bed Bolt, Life Form	Free delivery, repair	Bill Trout N/A Fort Collins 1994
8	COLORADO LIFESTYLE FURNITURE 108 Smokey St. Fort Collins, CO 80525 (970) 223-9949/(970) 223-9950	\$200,000 N/A	5 N/A 1 1	25% 50% 0% 25%	All custom built	Specializing in custom-designed office furniture	Brian DiCiaccio owner Fort Collins 1986
9	TCS SOLUTIONS 2425 Linden St. Longmont, CO 80501 (303) 684-8009/(303) 684-8010	\$125,000 \$150,000	1 N/A 1 1	60% 0% 0% 40%	Nova, Office Master	N/A	Tom Sheridan N/A Longmont 1997
10	WOODLEY'S FINE FURNITURE INC 320 S. Sunset St. Longmont, CO 80501 (303) 651-3701/(303) 651-0686	N/A N/A	200 N/A N/A N/A	N/A N/A N/A N/A	N/A	Furniture manufacturing and retail	Patrick Woodley pres. N/A 1979
11	REPEATS 1 INC. 475 Main St. Longmont, CO 80501 (303) 774-0048/(303) 774-7789	N/A N/A	6 N/A 6 N/A	100% 0% 0% 0%	Haworth, Jofco	Design & installation, project management, furniture	John Bilby pres. N/A 1997
12	JUST OFFICE FURNITURE 400 N. College Ave. Fort Collins, CO 80521 (970) 493-9039/(970) 484-1573	N/A N/A	3 N/A 3 N/A	100% N/A N/A N/A	HON, Global	New and used office furniture	Earnie Garner owner N/A 1973

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

Companies ranked first by local office furniture sales volume, second by number of local employees.

N/A - Not available

SOURCE: BUSINESS REPORT SURVEY RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS



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Originally published May 3, 2002

## LARGEST MOVING COMPANIES

(Ranked by revenues in local offices)

RANK	COMPANY ADDRESS PHONE/FAX	REVENUES 2001 2000	PERCENT OF BUSINESS/ RESIDENTIAL COMMERCIAL	EMPLOYEES	TONS OF GOODS MOVED	NO. OF TRUCKS IN FLEET	NO. OF LOCATIONS IN REGION	FRANCHISE PUBLIC/ PRIVATE	PARENT COMPANY HEADQUARTERS E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	<b>GOLDEN VAN LINES INC (ATLAS VAN LINES AGENT)</b> 111 South Pratt Parkway Longmont, CO 80502-0907 (303) 776-3882/(303) 772-4085	\$13,305,000 \$14,330,000	60 40	75	6000-7000	50	1	Yes Private	N/A Evansville, Ind. mmccarthy@goldenvanlines.com www.goldenvanlines.com	Mike McCarthy pres. 1960
2	<b>ARROW MOVING &amp; STORAGE</b> 5616 S. College Ave. Fort Collins, CO 80525 (970) 223-1792/(307) 632-0345	\$6,100,000 \$5,600,000	60 40	65	N/A	100	4	Yes Private	N/A Cheyenne jottoes@aol.com N/A	Jim Ottoes pres. 1936
3	<b>ST. VRAIN MOVING &amp; STORAGE</b> 501 South Francis St. Longmont, CO 80501 (303) 776-3166/(303) 776-3274	\$5,200,000 \$6,000,000	45 55	100	N/A	50	3	Yes Private	N/A Longmont bscadden@stvrainmoving.com www.st.vrainmoving.com	Bryan Scadden general mgr. 1970
4	<b>THE RIGHT MOVE INC.</b> 2649 E. Mulberry, Unit #5 Fort Collins, CO 80524 (970) 221-3377/(970) 484-8111	\$2,700,000 \$2,300,000	50 50	55	N/A	15	3	Yes Private	N/A Erie info@rightmoveinc.com www.rightmoveinc.com	Laura Arbury/John DeFilippi pres./pres., CEO 1988
5	<b>LITTLE GUYS MOVERS</b> 1324 N. College Ave. Fort Collins, CO 80524 (970) 416-9800/(970) 416-9801	\$2,600,000 \$2,200,000	70 30	100	N/A	13	1	Yes Private	N/A Denton, Texas lgmsfc@verinet.com www.littleguys.com	Matt Whetstone/Brandon Fry general mgr./general mgr. 1992
6	<b>DANDELION MOVING AND STORAGE</b> 7301 S.W. Frontage Road, #4 Fort Collins, CO 80526 (970) 484-1717/(970) 206-4694	\$1,800,000 \$1,700,000	70 30	30	N/A	19	2	Yes Private	N/A Fort Collins bamover@verinet.com www.dandelionmoving.com	Bret Lamperes pres. 1977
7	<b>EXODUS MOVING &amp; STORAGE</b> 113 Hickory St. Fort Collins, CO 80524 (970) 472-8988/(970) 484-4388	\$1,482,000 \$1,310,000	72 28	34	N/A	6	1	Yes Private	N/A Fort Collins movers@exodusmoving.com www.exodusmoving.com	Ilan Levy pres. 1996
8	<b>BRIAN'S MOVING &amp; STORAGE</b> 825 E. 11th St. Loveland, CO 80527 (970) 669-3959/(970) 663-0151	\$1,068,000 \$925,000	40 60	30	N/A	8	1	Yes Private	N/A Loveland briansmoving@yahoo.com www.allaboutloveland.com	Brian Crawford CEO 1980
9	<b>WATSON MOVING &amp; STORAGE</b> P.O. Box 689 Estes Park, CO 80517 (970) 586-6683/(970) 577-8234	\$300,000 \$300,000	95 5	5	N/A	2	1	Yes Private	N/A N/A estesmover@charter.net N/A	Jim Watson pres. 1957

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

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Originally published Feb. 8, 2002

# LARGEST STOCK BROKERAGES

(Ranked by number of brokers in region)

Last year's rank	RANK	BROKERAGE Address Phone/Fax	NO. OF BROKERS IN REGION/ ELSEWHERE	NO. OF EMPLOYEES IN REGION/ ELSEWHERE	NO. OF OFFICES IN REGION/ ELSEWHERE	ASSETS UNDER MANAGEMENT LOCALLY/NATIONALLY	HOLDING COMPANY/ HEADQUARTERS	E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED
1	<b>1</b>	<b>A G EDWARDS &amp; SONS</b> 1707 N. Main St. Longmont, CO 80501 (303) 651-0100/(303) 776-2767	<b>53</b> 6,837	<b>83</b> 16,682	<b>6</b> 674	N/A N/A	A G Edwards & Sons St. Louis, Mo.	ronald.billings@agedwards.com www.agedwards.com	N/A N/A 1887
NR	<b>2</b>	<b>EDWARD JONES INVESTMENTS</b> 525 N. Cleveland Ave. Loveland, CO 80537 (970) 669-3800/(970) 669-1551	<b>35</b> 8,079	<b>82</b> 21,708	<b>31</b> 8,079	N/A N/A	Edward D. Jones & Company St. Louis, Mo.	N/A www.edwardjones.com	N/A N/A 1871
2	<b>3</b>	<b>DAIN RAUSCHER INC.</b> 155 E. Boardwalk Drive, Suite 310 Fort Collins, CO 80525 (970) 206-1174/(970) 206-1464	<b>18</b> 2,081	<b>34</b> 6,315	<b>2</b> 150	\$754,000,000 N/A	Dain Rauscher Corp. Minneapolis, Minn.	Michael.Trinen@rbcdain.com www.dainrauscher.com	Mike Trinen/Paul Howard v.p./managing dir. 1909
4	<b>4</b>	<b>ELITE INVESTMENTS LLC</b> 1013 37th Ave. Court, Suite 101 Greeley, CO 80634 (970) 351-0099/(970) 351-0378	<b>16</b> 27	<b>16</b> 0	<b>8</b> 19	\$168,000,000 \$322,000,000	Elite Investments LLC Greeley	kguy54356@aol.com www.eliteinvestments.com	John B. Guyette CEO 1997
3	<b>5</b>	<b>WELLS FARGO INVESTMENTS LLC</b> 401 S. College Ave. Fort Collins, CO 80524 (800) 765-4716/(970) 493-3927	<b>11</b> N/A	<b>19</b> N/A	<b>11</b> N/A	N/A N/A	Wells Fargo San Francisco, Calif.	N/A wellsfargo.com	Rick Perkins regional mgr. 1992
5	<b>6</b>	<b>MERRILL LYNCH</b> 3555 Stanford Road Fort Collins, CO 80525 (970) 266-4800/(970) 266-4804	<b>10</b> 14,000	<b>14</b> 67,000	<b>1</b> 700	\$400,000,000 \$1,700,000,000	World Financial Center New York City, N.Y.	N/A www.ml.com	Scott Baker resident mgr./v.p. 1914
6	<b>7</b>	<b>SUN AMERICA SECURITIES INC.</b> 123 N. College, Suite 216 Fort Collins, CO 80524 (970) 482-4911/(970) 482-4912	<b>4</b> N/A	<b>4</b> 1	<b>N/A</b> N/A	\$5,500,000 N/A	Sun America Securities Inc. Phoenix, Ariz.	bruxcal@hotmail.com N/A	Cal Bruxvoort pres. 1981
NR	<b>8</b>	<b>FINANCIAL WEST GROUP</b> 1630 25th Ave. Greeley, Co 80631 (970) 352-0009/(970) 352-2851	<b>3</b> N/A	<b>N/A</b> N/A	<b>N/A</b> N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A N/A
7	<b>9</b>	<b>LINSKO PRIVATE LEDGER/TOM MICHAELS, BYRON COLLINS, TOM HISEY</b> One Old Town Square Fort Collins, CO 80524 (970) 224-9492/(970) 224-9445	<b>3</b> 3,500	<b>5</b> 1,700	<b>3</b> 1,600	N/A N/A	Linsco Private Ledger San Diego, Calif.	N/A N/A	Tom Michaels branch mgr. 1990
8	<b>10</b>	<b>FAHNESTOCK</b> 501 St. Vrain, No. 202 Estes Park, CO 80517 (970) 586-1895/(970) 586-1892	<b>2</b> 1,100	<b>2</b> 2,000	<b>1</b> 101	N/A N/A	Fahnestock Viner Holdings Inc. New York, N.Y.	meitzen@fahnestock.com www.fahnestock.com	Mike Eitzen sr. v.p./financial services 1881
10	<b>11</b>	<b>FIRST ALLIED SECURITIES</b> 2500 Bedford Court Fort Collins, CO 80526 (970) 377-3570/(970) 377-3575	<b>1</b> 400	<b>2</b> N/A	<b>1</b> 150	\$35,000,000 \$650,000,000	First Allied Securities San Diego, Calif.	mhallfas@verinet.com www.firstallied.com	Michael Hall branch mgr. 1991

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVESON

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Address represents regional headquarters or office chosen by the company to represent region for listing.  
Brokerage firms ranked first by number of brokers in region, second by company name.  
N/A — Not available NR — Not previously ranked

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Originally published Nov. 4, 2002

## LARGEST AUTO DEALERSHIPS

(Ranked by sales volume)

RANK	DEALERSHIP ADDRESS PHONE/FAX	GROSS SALES 2001/2000	VEHICLES SOLD: TOTAL 2001/2000	VEHICLES SOLD: NEW 2001/2000	VEHICLES SOLD: FLEET 2001/2000	VEHICLES SOLD: USED 2001/2000	EMPLOYEES, INCLUDING SALES FORCE	MAKES SOLD	PRINCIPAL FINANCING SOURCE	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	MARKLEY MOTORS INC. 3401 S. College Ave. Fort Collins, CO 80525 (800) 925-3168/(970) 282-6825	\$102,710,000 \$97,686,000	5,180 N/A	2,280 N/A	325 N/A	2,575 N/A	180	Pontiac, Buick, GMC, Honda, Saturn	1st National Bank	mmauto@aol.com www.markleymotors.com	Douglas Markley pres. 1936
2	DELLENBACH CHEVROLET-OLDS-CADILLAC 3111 S. College Ave. Fort Collins, CO 80525 (970) 226-2438/(970) 226-2438	\$93,927,022 \$82,549,000	3,843 4,021	1,765 1,655	47 48	2,031 2,297	127	Chevrolet, Oldsmobile, Cadillac, Subaru	GMAC, First National	chevy@frie.com www.dellenbach.com	Michael Dellenbach dealer principal 1972
3	WELD COUNTY GARAGE 810 10th St. Greeley, CO 80631 (970) 352-1313/(970) 356-8191	\$77,854,360 \$66,351,106	3,882 N/A	1,434 N/A	N/A N/A	2,448 N/A	151	Buick, Pontiac, and GMC	N/A	N/A www.weldcountygara.com	Warren Yoder general manager 1908
4	GARNSEY & WHEELER FORD 4901 29th St. Greeley, CO 80634 (970) 506-3600/(970) 506-3686	\$70,301,000 \$60,000,000	2,558 2,990	1,396 1,215	N/A 329	1,162 1,446	140	Ford	Ford Motor Credit, Union Colony Bank	gwford@gwford.com www.gwford.com	Tim Brynteson general manager 1922
5	CHAMPION GROUP 2501 35th Ave. Greeley, CO 80634 (970) 330-1800/(970) 330-2501	\$61,656,900 \$39,582,100	N/A N/A	1,230 N/A	0 N/A	1,679 N/A	75	Dodge, Kia, Isuzu	First National Bank, Bank One, CUMC	N/A N/A	John Chamberlain pres. N/A
6	PEDERSEN TOYOTA/PEDERSEN VOLVO 4455 S. College Ave./4455 S. Mason St. Fort Collins, CO 80525 (970) 223-3100/(970) 223-3651	\$58,028,308 \$59,353,361	2,102 N/A	1,342 N/A	N/A N/A	760 N/A	102	Toyota, Volvo	N/A	N/A www.pedersenautopla.com	Gerry Pedersen owner 1972
7	HALLADAY MOTORS INC. 2100 Westland Road Cheyenne, WY 82001 (307) 634-1511/(307) 778-7491	\$47,563,433 \$42,596,680	2,535 N/A	1,034 N/A	220 N/A	1,501 N/A	81	Oldsmobile, Cadillac, GMC, Nissan, Suzuki, and Daewoo	American Suzuki Automotive Credit	timj@halladaymotors.com www.halladaymotors.com	Timothy Joannides pres./owner 1944
8	VALLEY FORD INC. 235 Alpine St. Longmont, CO 80501 (303) 827-6130/(303) 776-1545	\$36,997,000 \$36,000,000	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A	N/A	doug@intercars.com www.valleyford-longmont.com	Doug Weibel owner 1999
9	FERRERO AUTO CENTER INC. 2600 N. Lincoln Ave. Loveland, CO 80538 (970) 667-4433/(970) 613-4501	\$34,754,004 \$33,466,005	1,164 N/A	576 N/A	68 N/A	588 N/A	57	Dodge, Jeep, Suzuki, Chrysler	N/A	ryferrero@aol.com www.ferreroauto.com	Ryan Ferrero general manager 1978
10	KING OLDSMOBILE-GMC TRUCK-SUBARU 401 S. Lincoln Ave. Loveland, CO 80537 (970) 667-8905/(970) 663-2445	\$33,573,797 \$31,297,431	1,591 1,487	836 445	274 344	755 698	36	Oldsmobile, GMC, Subaru	N/A	cooley@kcautogroup.com kcautogroup.com	Rex King pres. N/A
11	GHEENT MOTOR CO. 2715 35th Ave. Greeley, CO 80634 (970) 339-2438/(970) 339-9120	\$27,663,276 \$23,656,036	1,421 N/A	573 N/A	N/A N/A	848 N/A	46	Chevrolet, Oldsmobile, Cadillac	N/A	greatdeals@ghentmotors.com www.ghentmotors.com	N/A N/A 1989
12	LARAMIE FORD LINCOLN MERCURY 3609 E. Grand Ave. Laramie, WY 82070-5152 (307) 745-7315/(307) 745-6349	\$12,000,000 \$15,000,000	700 600	350 280	N/A 20	350 300	25	Ford, Lincoln, Mercury	Ford Motor Credit	N/A www.laramieford.com	Steve Marshall N/A N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A - not available

SOURCE: BUSINESS REPORT SURVEY  
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Originally published March 8, 2002

# LARGEST CAR-RENTAL COMPANIES

(Ranked by number of full-time employees)

RANK	COMPANY Address Phone/Fax	TOTAL NUMBER OF FULL-TIME EMPLOYEES	AVERAGE NUMBER OF VEHICLES FOR RENT	RATE RANGE OR BASE: SMALL OR ECONOMY/ MID-SIZE/ LARGE-SIZE	COVERAGE AREA	NO. OF LOCATIONS IN REGION/ NO. OF LOCATIONS WORLDWIDE	WEB SITE/ 800-NUMBER	PERSON IN CHARGE/ YEAR FOUNDED LOCALLY
1	<b>HERTZ RENT-A-CAR</b> 800 E. Eighth Ave, Cheyenne, WY 82001 (307)634-2131/(307)633-2503	7	50	\$31 \$34 \$38	Cheyenne	1 N/A	www.hertz.com (800)654-3131	Ginger Sara 1945
2	<b>ENTERPRISE RENT-A-CAR</b> 2000 Sunset Way Longmont, CO 80501 (303)678-0833/(303)702-1210	6	150	\$37 \$41.50 \$49.50	Longmont, Firestone	10 N/A	www.enterprise.com (800)736-8227	Nick Gardarino 1988
3	<b>ADVANTAGE RENT-A-CAR</b> 2539 S. College Ave., Suite 2 Fort Collins, CO 80525 (970)224-2211/(970)224-9958	6	85	\$22-\$29 \$25-\$34 \$33-\$45	Fort Collins	8 190	www.arac.com (800)574-6000	Darren Rowe 1991
4	<b>ENTERPRISE RENT-A-CAR</b> 800 W. Lincolnway Cheyenne, WY 82001 (307)632-1907/(307)637-7323	4	125	N/A N/A N/A	Cheyenne	1 N/A	www.enterprise.com (800)736-8227	Brian Renfro N/A
5	<b>HERTZ LOCAL EDITION CAR RENTAL</b> 711 11th St. Greeley, CO 80631 (970)336-0998/(970)336-1372	4	100	\$30 \$33 \$35	Greeley, Weld County, Eaton, Windsor, Loveland, Johnstown	2 N/A	www.hertz.com (800)654-3131	Anita Crespin 1997
6	<b>HERTZ RENT-A-CAR</b> 350 E. Horsetooth Road Fort Collins, CO 80525 (970)377-1266/(970)377-2413	4	N/A	\$35-\$40 \$40-\$45 \$45-\$50	Fort Collins, Loveland	1 N/A	www.hertz.com (800)654-3131	Chris Cedarburg N/A
7	<b>BUDGET RENT-A-CAR</b> 221 E. Troutman Parkway Fort Collins, CO 80525 (970)223-7100/(970)267-9827	3	45	\$29.99 \$34.99 \$38.99	Fort Collins, Loveland, Greeley	12 800	www.budget.com (800)527-7000	Lisa Wilson 1995
8	<b>MIDTOWN RENT-A-CAR</b> 602 S. College Ave. Fort Collins, CO 80524 (970)484-7443/(970)472-9602	3	15	\$25-\$30 \$25-\$30 N/A	Fort Collins	1 2	N/A N/A	Steve Ryan 1988
9	<b>ENTERPRISE RENT-A-CAR</b> 2208 E. Grand Ave. Laramie, WY 82070 (307)721-9876/(307)721-9862	2	125	N/A N/A N/A	Laramie	1 N/A	www.enterprise.com (800)736-8227	Brian Renfro N/A
10	<b>U SAVE AUTO RENTAL</b> 1545 Main St. Longmont, CO 80501 (303)774-9767/(303)774-9945	2	70	\$25 \$36.99 \$41.99	Boulder County	1 450	N/A (800)528-2449	Renee Dunley 2001
11	<b>AVIS RENT-A-CAR</b> 344 E. Foothills Parkway, Suite 8W Fort Collins, CO 80525 (970)229-9115/(970)282-9120	2	N/A	\$45.99 \$48.99 \$50.99	Fort Collins	1 N/A	www.avis.com (800)331-1212	Richard Keller 1990

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado; and Laramie and Albany counties in Wyoming;  
Companies ranked first by total number of full-time employees, second by total number of vehicles for renting.  
List based on companies that responded to survey. NR — Not ranked N/A — Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVESON

## THE NORTHERN COLORADO BUSINESS REPORT

# Real Estate

SPECIAL ISSUES 2003

April 4	Corporate Expansion & Relocation Guide	August 8	Real Estate & Development Section Multiple/Single Tenant Office Buildings List Industrial Buildings List
April 18	Mortgage Lending Guide Mortgage-Banking Companies List	October 31	Real Estate & Development Section Mortgage Lending Guide Business Parks List Title Companies
May 2	Real Estate & Development Section Residential Real Estate Report Real Estate Brokerages List Property Management Companies List	December 12	Construction & Architecture Report
July 11	Neighborhoods: Relocating to Northern Colorado Home Builders List		

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Originally published Jan. 11, 2002

# LARGEST LAW FIRMS

(Ranked by number of attorneys in region)

Last year's rank	RANK	COMPANY Address Phone/Fax	NO. OF LAWYERS LOCAL/ ELSEWHERE	NO. OF OFFICES LOCAL/ ELSEWHERE	NO. OF EXPECTED HIRES 2002/ NO. OF NEW HIRES 2001	NO. OF LOCAL PARTNERS/ ASSOCIATES/ PARALEGALS	APPROX. NO. OF CASES IN 2001	FIRM'S SPECIALTIES	E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE/ HEADQUARTERS/ YEAR FOUNDED
	1	<b>HOLLAND &amp; HART LLP</b> 2515 Warren Ave., Suite 450 Cheyenne, WY 82001 (307) 778-4200/(307) 778-8175	15 220	1 11	2 4	10 4 4	N/A	Oil & gas, mining, environmental, commercial and natural resources litigation, banking, legislative, public lands, renewable energy, labor & employment,	jbelcher@hollandhart.com www.hollandhart.com	James R. Belcher admin. partner Denver 1947
NR	2	<b>HIRST &amp; APPELGATE PC</b> 1720 Carey Ave. Cheyenne, WY 82001 (307) 632-0541/(307) 632-4999	11 N/A	1 N/A	N/A 0	7 3 3	N/A	Litigation, estate planning, estate administration, business law, real estate law	attorney@hirstappegate.com www.hirstappegate.com	Thomas A. Nicholas pres. Cheyenne 1971
	3	<b>DWYER, HUDDLESON &amp; RAY PC</b> 215 W. Oak St., 10th Floor Fort Collins, CO 80521 (970) 482-1056/(970) 482-3840	10 0	1 0	1 1	7 3 6	N/A	Business transactions, litigation (including personal injury), real estate, estate & tax planning, municipal finance, health-care and venture financing	ded@dhr-law.com www.dhr-law.com	David E. Dwyer pres. Fort Collins 1937
	4	<b>HATHAWAY, SPEIGHT &amp; KUNZ LLC</b> P.O. Box 1208 Cheyenne, WY 82003-1208 (307) 634-7723/(307) 634-0985	10 0	1 0	N/A 2	7 2 1	N/A	Complex civil litigation, government relations, lobbying, employment law, bank and commercial financing transactions, mediation and arbitration	hsk@hsklaw.com www.hsklaw.com	Jack Speight partner N/A 1975
	5	<b>WICK, CAMPBELL, BRAMER, UKASICK &amp; TRAUTWEIN LLC</b> 323 S. College Ave., Suite 3 Fort Collins, CO 80522 (970) 482-4011/(970) 482-8929	10 0	1 1	5 0	5 5 6	N/A	Insurance defense litigation, business law, wills and trusts, family law, personal injury, real estate, health-care law, commercial litigation and insurance bad faith.	N/A N/A	Athena Storebo office mgr. Fort Collins 1978
	6	<b>LIGGETT, SMITH, &amp; WILLIAMS PC</b> 425 W. Mulberry St., Suite 112 Fort Collins, CO 80521 (970) 482-9770/(970) 482-0339	9 0	1 0	1 N/A	8 1 0	N/A	Civil litigation, criminal defense, estate planning, bankruptcies, employment law, domestic, real estate and personal injury	lsw@frij.com N/A	Linda Hall office mgr. Fort Collins 1980
	7	<b>BERNARD, LYONS, GADDIS &amp; KAHN PC</b> 515 Kimbark St. Longmont, CO 80502-0978 (303) 776-9900/(303) 413-1003	9 0	1 0	0	6 3 3	N/A	Real estate, business, taxation, estate planning, water law, education law, special districts, personal injury	info@biglaw.com N/A	Richard Lyons/Jeffrey Kahn exec. committee Longmont 1967
	8	<b>HARDEN, HASS, HAAG &amp; HALLBERG PC</b> P.O. Box 1606 Fort Collins, CO 80522 (970) 482-7777/(970) 482-8084	8 0	1 0	1 1	2 5 2	N/A	Employment law, contracts, business law, governmental law, personal injury, wills and estate planning	contact@hshh.com www.hardenhass.com	George Hass v.p. Fort Collins 1948
NR	9	<b>HICKEY, MACKAY, EVANS, WALKER &amp; STEWART</b> 1800 Carey Ave., Suite 700 Cheyenne, WY 82001 (307) 634-1525/(307) 638-7335	7 N/A	1 N/A	N/A N/A	7 N/A 2	620	Litigation, energy, labor and employment, public utilities, school, commercial, administrative and procedure, environmental, zoning and land use	lawfirm@hickeymackey.com N/A	David Evans managing partner N/A N/A
	10	<b>FREY, KORB, HAGGERTY &amp; MICHAELS PC</b> 318 Canyon Ave., Suite 200 Fort Collins, CO 80521 (970) 493-8622/(970) 493-1218	7 0	1 0	N/A 0	6 1 3	N/A	Family law, commercial litigation, business organizations, estate and tax planning, wills, trusts, probate, municipal law, criminal defense	jfrey@fkhmlaw.com N/A	John P. Frey pres. Fort Collins 1984
	11	<b>ALLEN, VAHRENWALD &amp; JOHNSON LLC</b> 125 S. Howes St., Suite 1100 Fort Collins, CO 80521 (970) 482-5058/(970) 482-5175	7 0	1 0	0	6 1 0	N/A	General law practice	N/A N/A	Jack Vahrenwald member Fort Collins 1948
	12	<b>SUNDAHL, POWERS, KAPP &amp; MARTIN LLC</b> 1725 Carey Ave. Cheyenne, WY 82001 (307) 632-6421/(307) 632-7216	7 0	1 0	N/A 0	5 2 0	125	Civil litigation, insurance, bad faith, medical malpractice, administrative law, business litigation and construction	atty@spkm.org N/A	John Sundahl managing partner Cheyenne 1920's
NR	13	<b>WITWER, OLDENBURG, BARRY &amp; BEDINGFIELD LLP</b> 822 Seventh St., Suite 760 Greeley, CO 80631 (970) 352-3161/(970) 352-3165	7 0	1 0	N/A N/A	5 2 0	N/A	Real estate, banking, commercial transactions, probate, wills, trust & estate planning, school law, personal injury	N/A N/A	John Barry partner Greeley 1963
	14	<b>FLANDERS, STOVER, ELSBERG &amp; ELLIS LLP</b> 401 Main St., Suite 1 Longmont, CO 80501 (303) 776-5380/(303) 776-8102	7 0	1 0	N/A N/A	4 3 7	N/A	General, civil and trial practice, estate and trust planning and administration, estate and gift taxation	N/A N/A	Thomas L. Stover partner Longmont 1871
	15	<b>LATHROP &amp; RUTLEDGE PC</b> 1920 Thomes Ave., Suite 500 Cheyenne, WY 82003-4068 (307) 632-0554/(307) 635-4502	7 0	1 0	1 0	4 3 4	N/A	Civil litigation, insurance law and defense, business and commercial law, real estate, estate planning	mail@lathropandrutledge.com N/A	J. Kent Rutledge managing partner Cheyenne 1958
	16	<b>DRAY, THOMSON &amp; DYKMAN PC</b> 204 E. 22nd St. Cheyenne, WY 82001 (307) 634-8891/(307) 634-8902	7 0	1 0	0 0	4 3 1	300	Commercial, banking, health care, governmental affairs, civil trial work, estate planning and real estate	draylaw@von.com N/A	W. Perry Dray senior partner Cheyenne 1975
NR	17	<b>FISCHER, BROWN &amp; GUNN PC</b> 215 W. Oak St., Eighth floor Fort Collins, CO 80521 (970) 407-9000/(970) 407-1055	6 0	1 0	0 0	5 1 3	250	Estate planning and probate, water rights, water quality and environmental law	fbg@fbgpc.com N/A	William H. Brown pres. Fort Collins 1995
	18	<b>MYATT, BRANDES &amp; GAST PC</b> 323 S. College Ave., Suite 1 Fort Collins, CO 80524 (970) 482-4846/(970) 482-3038	6 0	1 0	N/A 1	5 1 1	N/A	Real estate, business planning & formation, trial & appellate practice, banking law, employment law, will and trusts	N/A N/A	Ramsey D. Myatt pres. Fort Collins 1998
	19	<b>ROTHGERBER JOHNSON &amp; LYONS LLP</b> 2424 Pioneer Ave., Suite 210 Cheyenne, WY 82001 (307) 638-6262/(307) 638-6565	5 59	1 3	1 1	3 2 0	N/A	Litigation, real estate and construction insurance, employment law, bankruptcy and financial advising	info@rothgerber.com www.rothgerber.com	Alan Minier partner Denver 1903
	20	<b>BALL, EASLEY, WABEKE, BRUMMET &amp; JOHNSON</b> 325 E. Seventh St. Loveland, CO 80537 (970) 667-2131/(970) 669-2203	5 0	1 0	N/A 0	5 N/A 2	N/A	Estate planning, elder law, construction, business, bankruptcy, family law, civil, criminal, real estate and personal injury	N/A N/A	Richard W. Ball attorney Loveland N/A
NR	21	<b>HASLER, FONFARA &amp; MAXWELL LLP</b> 125 S. Howes St., Sixth floor Fort Collins, CO 80522 (970) 493-5070/(970) 493-9703	5 0	1 0	N/A	3 2 1	N/A	Real estate, corporate litigation, corporate work	N/A N/A	N/A N/A Fort Collins 1975
	22	<b>LIND, LAWRENCE &amp; OTTENHOFF LLP</b> 1011 11th Ave. Greeley, CO 80631 (970) 353-2323/(970) 356-1111	5 0	1 0	1 1	3 2 1	500	Real estate, business and estate planning, water, agriculture, business entity formation, probate, civil litigation, personal injury and domestic law	ken@llolaw.com www.llolaw.com	N/A N/A Greeley 1984
NR	23	<b>BAGLEY, KARPAN ROSE &amp; WHITE LLC</b> 1107 W. Sixth Ave., 1712 Carey Ave. Cheyenne, WY 82001 (307) 634-0446/(307) 637-7445	4 N/A	2 N/A	N/A N/A	N/A N/A 0	N/A	Business entity formation, personal injury, debt collection, criminal defense, administrative law, general commercial law	N/A N/A	Margaret M. White managing member N/A N/A
	24	<b>MARCH &amp; LILEY &amp; OLIVE PC</b> 110 E. Oak St., Suite 200 Fort Collins, CO 80524 (970) 482-4322/(970) 482-3038	4 0	1 0	N/A N/A	4 0 3	N/A	Accidents, personal injury, administrative, government, banking, collection, corporate, partnerships, LLC, civil litigation, criminal defense and employment law	N/A N/A	N/A N/A Fort Collins 1935
NR	25	<b>PREHODA, LEONARD AND JANACK LLC</b> 1573 N. 15th St., Suite 101 Laramie, WY 82072 (307) 742-7896/(307) 742-9799	4 0	1 0	1 1	3 1 1	N/A	Tax, estate planning, business planning, trusts, wills, real estate	dpp@laramielaw.com www.laramielaw.com	Donald P. Prehoda Jr. partner Laramie 1994

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

Firms ranked first by number of local attorneys, second by total number of attorneys and thereafter by number of partners, associates and paralegals.

List based on firms that responded to survey in time for publication.

N/A — Not available

NR — Not previously ranked

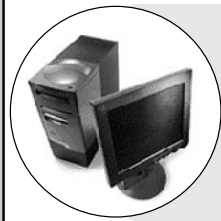
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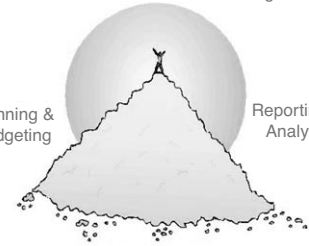
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THE NORTHERN COLORADO  
**BUSINESS REPORT**

# EDUCATION

<b>33</b>	Private schools
<b>34</b>	Post-secondary job-training programs
<b>34</b>	Colleges and universities



Originally published July 26, 2002

# LARGEST PRIVATE SCHOOLS

(Ranked by 2001-2002 student enrollment)

Last year's rank	RANK	SCHOOL Address Phone/Fax	STUDENT ENROLLMENT 2001/2002 2000/2001	TEACHING STAFF FULL-TIME/ PART-TIME	OPERATING BUDGET 2000-2001/ AID BUDGET/ ENDOWMENTS	TUITION RANGE PER ACADEMIC YEAR	DESCRIPTION/ GRADE RANGE	E-MAIL/ WEB SITE	AFFILIATION OF SCHOOL/ HEAD OF SCHOOL/ YEAR FOUNDED/
	<b>1</b>	<b>IMMANUEL LUTHERAN SCHOOL</b> 1101 Hilltop Drive Loveland, CO 80537 (970)667-7606/(970)667-0120	<b>454</b> 450	21 1	N/A N/A N/A	\$1,695 to \$2,958 (1st - 8th)	Lutheran PK-08	immloveland@juno.com www.ilcslove.org	Lutheran Church Mission Synod David Geidel 1977
	<b>2</b>	<b>LONGMONT CHRISTIAN SCHOOL</b> 550 Coffman St. Longmont, CO 80501 (303)776-3254/(303)485-6937	<b>441</b> 440	35 5	N/A N/A N/A	\$1,000 to \$2,800	Non-/Inter-Denom PK-12	N/A N/A	New Creation Church Donnie T. Bennett 1994
	<b>3</b>	<b>ST. JOHN THE BAPTIST CATHOLIC SCHOOL</b> 350 Emery St. Longmont, CO 80501 (303)776-8760/(303)772-5636	<b>433</b> 433	21 6	N/A N/A N/A	\$2,900 to \$3,800	Catholic PK-08	marycr@johnthebaptist.org www.johnthebaptist.org	Archdiocese of Denver Mary A. Cronley 1926
	<b>4</b>	<b>DAYSRING CHRISTIAN SCHOOLS</b> 3734 W. 20th St. Greeley, CO 80634 (970)330-1151/(970)330-0565	<b>392</b> 421	33 13	\$1,441,000 \$251,000 \$45,000	\$3,465 (1st - 5th) \$4,155 (6th -12th)	Non-/Inter-Denom PK-12	DCS@dayspring-prek12.org N/A	Nondenominational Jeff Hoogeveen 1976
	<b>5</b>	<b>HERITAGE CHRISTIAN SCHOOL</b> 1500 Ellis St./4825 S. Lemay Ave. Fort Collins, CO 80524 (970)482-0868/(970)482-1501	<b>361</b> 360	40 3	\$1,300,000 \$20,000 \$0	\$1,661 to \$4,058	Non-/Inter-Denom K-12	principalhahn@aol.com N/A	Nondenominational Patricia Hahn 1970
	<b>6</b>	<b>ZION LUTHERAN SCHOOL</b> 1400 Skeel St. Brighton, CO 80601 (303)659-3443/(303)659-2342	<b>336</b> 350	12 2	N/A N/A N/A	\$420 to \$2,400	Lutheran PK-08	N/A N/A	Lutheran Ron Friedrich 1899
	<b>7</b>	<b>FAITH BAPTIST SCHOOL<sup>1</sup></b> 833 15th Ave. Longmont, CO 80501 (303)776-5677/(303)682-5359	<b>332</b> 332	23 5	N/A N/A N/A	\$230 (1st - 6th) \$255 (7th - 12th) per month	Baptist PK-12	N/A www.fbaptist.org	Baptist David Nichols 1971
	<b>8</b>	<b>ST. JOHN THE EVANGELIST</b> 1730 W. 12th St. Loveland, CO 80537 (970)667-6846/(970)667-9298	<b>330</b> 331	19 6	N/A N/A N/A	\$2,600 to \$3,385	Catholic PK-08	N/A N/A	Archdiocese of Denver Sister Carolyn Hoying 1956
	<b>9</b>	<b>ST. JOSEPH CATHOLIC SCHOOL</b> 127 N. Howes St. Fort Collins, CO 80526 (970)484-1171/(970)482-5291	<b>313</b> 300	23 4	N/A N/A N/A	\$2,995	Catholic K-08	N/A N/A	Catholic Barbara Bullock 1926
	<b>10</b>	<b>ST. MARY'S SCHOOL</b> 112 E. 24th St. Cheyenne, WY 82001 (307)638-9268/(307)635-2847	<b>248</b> 248	17 4	N/A N/A N/A	\$1,800 to \$2,300	Catholic K-12	school.office@stmarys.k12.wy.us www.stmarys.k12.wy.us	North Central Association Kris Giger 1884
	<b>11</b>	<b>CAMPION ACADEMY</b> 300 S.W. 32nd St. Loveland, CO 80537 (970)667-5592/(970)667-5104	<b>192</b> 178	10 9	N/A \$95,000 \$300,000	\$6,400 to \$10,000	Seventh- Day Adventist 09-12	N/A www.campion.net	Seventh-Day Adventist Robert Caskey 1907
	<b>12</b>	<b>RIVENDALL SCHOOL</b> 1800 E. Prospect Road Fort Collins, CO 80525 (970)493-9052/(970)493-9056	<b>178</b> 174	10 6	N/A N/A N/A	\$5,010	None PK-06	rivendel@ixnet.com www.rivendell-kids.org	Independent Kate Duncan 1976
	<b>13</b>	<b>RESURRECTION CHRISTIAN</b> 6502 E. Crossroads Blvd. Loveland, CO 80538 (970)667-1610/(970)667-1643	<b>174</b> 174	11 5	N/A N/A N/A	\$2,400 to \$3,000	Protestant K-09	N/A www.rez.org	Charismatic Doug Roth 1998
	<b>14</b>	<b>FRONT RANGE BAPTIST ACADEMY</b> 625 E. Harmony Road Fort Collins, CO 80526 (970)223-2173/(970)223-5826	<b>170</b> 196	12 2	N/A \$0 \$0	\$2,470 to \$3,150	Baptist PK-12	info@frontrangebaptist.org www.frontrangebaptist.org	Baptist Timothy R. Jones 1984
	<b>15</b>	<b>BRIGHTON ADVENTIST ACADEMY<sup>1</sup></b> 820 S. Fifth Ave. Brighton, CO 80601 (303)659-1223/(303)659-1223	<b>140</b> 146	10 2	N/A N/A N/A	\$195 to \$400 per month	N/A PK-11	N/A N/A	Seventh-Day Adventist Gregg Wahlstrom 1983
	<b>16</b>	<b>MOUNTAIN VIEW ACADEMY</b> 6200 W. 20th St. Greeley, CO 80634 970-330-3671/(970)330-3679	<b>135</b> 136	9 3	N/A \$0 \$0	\$2,000 to \$4,450	None PK-08	N/A N/A	Association of Independent Victoria R. Martino 1994
	<b>17</b>	<b>SEVEN OAKS ACADEMY</b> 1011 Dry Creek Street Longmont, CO 80503 (303)682-0102/	<b>118</b> 250	17 8	N/A N/A N/A	N/A	Early childhood PK-K	N/A N/A	N/A Steve Welsh 1998
	<b>18</b>	<b>DESIDERATA SCHOOL</b> 4617 Co Road #2 Berthoud, CO 80513 (303)678-9335/(303)776-3611	<b>111</b> N/A	2 7	N/A 0 0	\$3,000 to \$6,000	Desiderata K-12	larame@desiderata.org ww.desiderataschool.com	None L. Spence/P. Spence 1982
	<b>19</b>	<b>TRINITY LUTHERAN SCHOOL</b> 3000 35th Ave. Greeley, CO 80634 (970)330-2485/(970)330-2844	<b>106</b> 103	6 2	323,991 N/A N/A	\$1,470 to \$2,930	Lutheran Missouri Synod K-08	N/A N/A	Lutheran Missouri Synod Larry A. Whitney 1946
	<b>20</b>	<b>RIVER SONG WALDORF SCHOOL</b> 309 Hickory St., Unit A Fort Collins, CO 80524 (970)407-9185/(970)482-5848	<b>99</b> 108	8 8	N/A \$30,000 N/A	\$2,030 to \$5,090	Waldorf PK-06	rsws@frii.com www.fortnet.org/rsws	Waldorf Association N/A 1989
	<b>21</b>	<b>VICTORY CHRISTIAN ACADEMY<sup>1</sup></b> 6101 W. 10th St. Greeley, CO 80634 (970)351-8300/(970)351-8312	<b>93</b> 94	8 3	N/A N/A N/A	\$2,200	Pentecostal K-12	N/A N/A	ACSI Mrs. Jamie Colgate 1981
	<b>22</b>	<b>TRINITY LUTHERAN SCHOOL</b> 1111 E. 22nd St. Cheyenne, WY 82001 (307)635-2802/(307)778-0799	<b>86</b> 105	4 1	N/A N/A N/A	\$765 to \$1,700	N/A N/A	N/A www.lutheranonline.com	Lutheran Church Mission Synod Wendy Snell 1891
	<b>23</b>	<b>FORT COLLINS CHRISTIAN ACADEMY</b> 125 W. Crestridge Drive Fort Collins, CO 80525 (970)223-7557/N/A	<b>85</b> 125	6 4	N/A 0 0	\$1,975 to \$4,150	N/A PK-12	N/A N/A	N/A N/A 1987
	<b>24</b>	<b>H.M.S. RICHARDS ADVENTIST</b> 342 SW 42nd St. Loveland, CO 80537 667-2427/667-2427	<b>79</b> 78	7 2	N/A N/A N/A	\$180 - \$225/month K-\$135/month	N/A K-08	N/A N/A	Seventh-Day Adventist Anita Busby approx. 1953

Region includes Larimer and Weld counties and Longmont and Brighton in Colorado, and Albany and Laramie counties in Wyoming.

All schools in list are coeducational.  
<sup>1</sup> Based on 2000/2001 data except the number of student enrollment.  
Victory Christian Academy is closed for 2002/2003 academic year.

PK — Pre-Kindergarten

K — Kindergarten

N/A — Not Available NR — Not Ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

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Originally published Aug. 9, 2002

# LARGEST POST-SECONDARY JOB-TRAINING PROGRAMS

(Ranked by fall 2001 student enrollment)

Last year's rank	RANK	SCHOOL Address Phone/Fax	NO. OF STUDENT FALL 2001/ SPRING 2002	NO. OF COURSES OFFERED	NO. OF TEACHING STAFF / ADMIN. STAFF	TUITION RANGE	COURSE DESCRIPTION	E-MAIL/ WEB SITE	PRESIDENT OR CHANCELLOR/ YEAR FOUNDED/
	5	<b>REGIS UNIVERSITY</b> 3333 Regis Blvd. Denver, CO 80221 (303)458-4100/(303)964-5473	<b>13,547</b> N/A	N/A	1,108 500	Traditional \$9,675/semester Adult programs \$240 to \$452/CH	Undergraduate and graduate programs, certificate programs, adult learning, online learning	N/A www.regis.edu	Michael J. Sheeran 1877
1	2	<b>FRONT RANGE COMMUNITY COLLEGE</b> 4616 S. Shields St. Fort Collins, CO 80526 (970)226-2500/(970)204-0466	<b>13,229</b> (Credit courses) 13,099 (Credit courses)	4,338 (Credit courses)	872 101	In-state \$62.20/CH, out-of-state \$313.75, non-credit \$25 and up	Associate degree programs, certificate programs, classes for individual enrichment or for career upgrading, customized training	advise@larimer.ccooes.edu www.frontrange.rightchoice.org	Dr. Tom Gonzales 1968
6	3	<b>UNIVERSITY OF NORTHERN COLORADO</b> 501 20th St. Greeley, CO 80639 (970)351-1890/(970)351-3340	<b>10,806</b> N/A	214	N/A N/A	Credit/grad degree \$151/CH for in-state resident, \$626 for non-resident	N/A	N/A www.unco.edu	Kay Norton 1890
2	4	<b>AIMS COMMUNITY COLLEGE</b> 5401 W. 20th St. Greeley, CO 80634 (970)330-8008/(970)339-6664	<b>3,812</b> N/A	1,500	263 30	\$140 per quarter credit hour	Certificate and degree programs, life-long learning, distance learning	registrar@aims.edu www.aims.edu	Brenda Beckman 1967
NR	5	<b>NORTHEASTERN JUNIOR COLLEGE</b> 100 College Drive Sterling, CO 80751 (970)521-6600/(970)521-6801	<b>3,765</b> 3,936	1,523	175 7	In-state \$70.50/CH, out-of-state \$258/CH	Adult continuing and community education, 18-month degree program	N/A www.njc.edu	Dr. Bruce Perryman 1941
NR	6	<b>COLORADO STATE UNIVERSITY, DIVISION OF EDUCATIONAL OUTREACH</b> CSU Campus, Spruce Hall Fort Collins, CO 80523-1040 (970)491-5288/(970)491-7885	<b>2,908</b> (Credit courses) 3,041 (Credit courses)	600	N/A N/A	In-state Undergraduate \$160/CH, out-of-state Graduate \$720/CH	Lifelong learning programs, extended education programs, correspondence study credit courses, distance degree programs	info@learn.colostate.edu www.csu2learn.colostate.edu	Dr. Albert C. Yates 1870
3	7	<b>LARAMIE COUNTY COMMUNITY COLLEGE</b> 1400 E. College Drive Cheyenne, WY 82007-3299 (307)778-5222/(307)778-1344	<b>2,576</b> N/A	N/A	400 N/A	\$822 per semester	Associate degree program, certificate program	N/A www.lccc.cc.wy.us	Dr. Charles H. Bohlen 1969
NR	8	<b>WYOMING TECHNICAL INSTITUTE</b> 4373 N. Third St. Laramie, WY 82072 (307)742-3776/(307)721-4854	<b>2,087</b> N/A	238	132 13	In-state \$17,400 per academic year	Automotive, diesel, collision/refabrication, applied service management	N/A www.wyotech.com	Jim Mathis 1966
9	9	<b>COLORADO CHRISTIAN UNIVERSITY</b> 180 S. Garrison St. Lakewood, CO 80226 (303)202-0100/(303)274-7560	<b>1,520</b> N/A	94	240 326	\$225 - \$275/CH	Distance learning, weekend college, school of professional studies	N/A www.ccu.edu	Dr. Larry R. Donnithorne 1914
5	10	<b>NEW HORIZONS COMPUTER LEARNING CENTERS</b> 5250 Hahns Peak Drive, Suite 100 Loveland, CO 80538 (970)461-0300/(970)461-1955	<b>1,250</b> (Fall Qtr.)	100+	7 3	\$150 - \$3,000	Computer application classes (8-16 hour course), technical classes (8-40 hours course), testing center for exams	N/A www.nhcolorado.com	N/A N/A
7	11	<b>NATIONAL TECHNOLOGICAL UNIVERSITY</b> 700 Centre Ave. Fort Collins, CO 80526 (970)495-6400/(970)498-0601	<b>1,162</b> (Fall Qtr.) 1,132 (Spring Qtr.)	816	494 8	\$700/CH - \$1,276/CH	Professional development courses; business & management, information technology, engineering, Master's degree programs	jeanne@mail.ntu.edu www.ntu.edu	Andre Vacroux 1984
NR	12	<b>SAGE PROFESSIONAL TRUCK DRIVING SCHOOL</b> 9690 Dallas St., Suite L Henderson, CO 80640 (800)867-9856/(303)289-1933	<b>300</b> N/A	N/A	5 2	\$2,900-\$3,985	Professional truck-driver training school, providing comprehensive and professional tractor-trailer driver training	N/A www.sageschools.com	Rob Lyons, Director 1994

Region includes Larimer and Weld counties and Longmont and Brighton in Colorado, and Albany and Laramie counties in Wyoming.  
University of Wyoming did not respond to survey in time for publication.  
N/A — Not Available NR — Not Ranked CH — Credit Hour

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

Originally published July 26, 2002

# LARGEST COLLEGES AND UNIVERSITIES

(Ranked by 2001-2002 full-time-equivalent enrollment)

Last year's rank	RANK	COLLEGE/UNIVERSITY Address Phone/Fax	NO. OF FTE ENROLLMENT 2001/2002 2000/2001	NO. OF STUDENTS SPRING 2001 FULL-TIME/ PART-TIME	NO. OF UNDER-GRADUATE/ GRADUATE STUDENTS 2001-2002	PERCENT OF STUDENTS IN-STATE/RECEIVING FINANCIAL AID	TEACHING STAFF FULL-TIME/ PART-TIME	OPERATING BUDGET 2001-2002/ ENDOWMENT FUNDS	E-MAIL/ WEB SITE	PRESIDENT OR CHANCELLOR/ DIRECTOR OF ADMISSIONS/ YEAR FOUNDED/
1	1	<b>COLORADO STATE UNIVERSITY</b> 301 Administration Building 6104 Fort Collins, CO 80523-7015 (970)491-5939/(970)491-2949	<b>20,305</b> 19,525	20,077 3,857	19,899 3,507	77% 63%	1,121 397	\$547,303,831 N/A	N/A www.colostate.edu	Dr. Albert C. Yates Mary Ontiveros 1870
3	2	<b>UNIVERSITY OF WYOMING</b> Box 3972 University Station Laramie, WY 82071-3972 (307)766-2898/(307)766-3289	<b>12,291</b> 11,718	8,666 3,736	8929 3038	79% 76%	604 44	\$150,400,771 \$3,040,424	mamasita@uwyo.edu www.uwyo.edu	Phillip Dubois Sara Axelson 1886
2	3	<b>UNIVERSITY OF NORTHERN COLORADO</b> 501 20th St. Greeley, CO 80639 (970)351-1890/(970)351-3340	<b>10,806</b> 10,309	10,058 2,243	10,161 2,140	88% 67%	427 161	\$140,000,000 \$73,480,000 (as of 6/30/02)	N/A www.unco.edu	Kay Norton Gary Gullickson 1890
4	4	<b>FRONT RANGE COMMUNITY COLLEGE</b> 4616 S. Shields St. Fort Collins, CO 80526 (970)226-2500/(970)204-0466	<b>7,175</b> 7,680	4,197 9,314	13,511 0	99% 48%	173 807	\$37,317,098 \$182,000	advise@larimer.ccooes.edu www.frontrange.rightchoice.org	Dr. Tom Gonzales Yolanda Espinoza 1968
7	5	<b>AIMS COMMUNITY COLLEGE</b> 5401 W. 20th St. Greeley, CO 80634 (970)330-8008/(970)339-6664	<b>3,812</b> 3,813	2,224 4,644	6,868 N/A	N/A N/A	110 422	N/A N/A	registrar@aims.edu www.aims.edu	Brenda Beckman Ronald G. Anderson 1967
6	6	<b>LARAMIE COUNTY COMMUNITY COLLEGE</b> 1400 E. College Drive Cheyenne, WY 82007-3299 (307)778-5222/(307)778-1344	<b>2,576</b> 4788	1367 2496	3863 N/A	93% 56%	82 225	\$18,817,342 \$3,732,899	msalih@lccc.cc.wy.us www.lccc.cc.wy.us	Dr. Charles H. Bohlen Jenny Hargett 1969
9	7	<b>NORTHEASTERN JUNIOR COLLEGE</b> 100 College Drive Sterling, CO 80751 (970)521-6600/(970)521-6801	<b>1,594</b> 1,546	909 2,777	3,725 0	96% 76%	94 81	N/A N/A	N/A www.njc.edu	Dr. Bruce Perryman Barbara Baker 1941
10	8	<b>COLORADO CHRISTIAN UNIVERSITY</b> 180 S. Garrison St. Lakewood, CO 80226 (303)202-0100/(303)274-7560	<b>1,520</b> 1,471	1356 493	1763 86	55% 73%	49 70	\$22,545,317 \$9,394,088	N/A www.ccu.edu	Dr. Larry R. Donnithorne Kim Myrick 1914
8	9	<b>UNIVERSITY OF PHOENIX, (WESTMINSTER CAMPUS)</b> 8700 Turnpike Drive Westminster, CO 80031 (303)487-7155/(303)487-7161	<b>1,126</b> (North area only) 3,364	1,000 N/A	661 465	N/A N/A	N/A 400	N/A N/A	N/A www.phoenix.edu	Jorge Klor De Alva Mike Trye 1994
11	10	<b>LESLEY UNIVERSITY</b> 710 11th Ave., Suite 200 Greeley, CO 80631 (970)353-3017/(970)330-6363	<b>44</b> 270	0 88	0 88	89% 50%	5 35	N/A N/A	N/A www.lesley.edu	Margaret McKenna Hugh Norwood 1909
5	N/R	<b>REGIS UNIVERSITY</b> 3333 Regis Blvd. Denver, CO 80221 (303)458-4100/(303)964-5473	<b>13,547</b> (fall enrollment) 7,021	N/A N/A	7,450 6,097	71% 46%	158 890	N/A N/A	N/A www.regis.edu	Michael J. Sheeran Varies by school 1877
NR	N/R	<b>PARK UNIVERSITY</b> 1205 Black Powder Road, F E Warren Cheyenne, WY 82005-3924 (307)632-1092/(307)632-1785	<b>2,880</b> (credit hours) N/A	N/A N/A	350 0	N/A N/A	0 20	N/A N/A	few@mail.park.edu www.park.edu	Dr. Beverly Byers Ron Carruth 1875

Region includes Larimer and Weld counties and Longmont and Brighton in Colorado, and Albany and Laramie counties in Wyoming.  
N/A — Not Available NR — Not Ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES



THE NORTHERN COLORADO

# BUSINESS REPORT

# EMPLOYERS INDEX

<b>36</b>	Women-owned businesses
<b>37</b>	Public companies
<b>38</b>	Public sector employers
<b>39</b>	Privately held companies
<b>40</b>	Most innovative companies
<b>41, 42, 44, 45</b>	Fastest-growing private companies
<b>46</b>	Private sector employers
<b>47</b>	Family-owned businesses

Originally published Dec. 13, 2002

## LARGEST WOMEN-OWNED BUSINESSES

### (Ranked by revenues)

RANK	COMPANY ADDRESS PHONE/FAX	REVENUES	EMPLOYEES	PERCENT OWNED BY WOMEN	COLORADO CERTIFIED Y/N	PRODUCTS/SERVICES	OWNER E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	PRATT PROPERTIES LP 2101 Ken Pratt Blvd., Suite 200 Longmont, CO 80501 (303) 776-4496/(303) 776-4946	\$43,100,000	25	100%	N/A	Design, build, own and operate high-tech real estate and commercial development	Susan Pratt general@prattprop.com www.prattprop.com	Susan Pratt owner/general manager 1912
2	TRAVEL LEADER GROUP OF COLORADO LTD. 600 S. Airport Road Longmont, CO 80503 (303) 786-8444/(303) 786-8448	\$12,230,486	20	63%	Yes	Corporate and leisure travel services	Vicki Schroeder vickis@travelladergroup.com www.travelladersgroup.com	Vicki Schroeder pres./owner 1992
3	INTERWEAVE PRESS INC. & NATURAL HOME LLC 201 E. Fourth St. Loveland, CO 80537 (970) 669-7672/(970) 667-8317	\$8,300,000	55	100%	N/A	Special-interest magazines and books	Linda Ligon N/A www.interweave.com	Linda Ligon owner 1975
4	CARLSON WAGONLIT, WORLD VIEW TRAVEL 610 E. 29th St. Loveland, CO 80538 (970) 667-4040/(970) 667-8505	\$7,852,186	25	100%	No	Airline ticketing, cruises, tours, group travel, meeting planning, and train travel	J. Varco and K. Osborn jvarco@yahoo.com www.carlsontravel.com	Judy Varco/Kristen Osborn owner/owner 1980
5	JP AMERICAN MORTGAGE SERVICES/ POST MODERN DEVELOPMENT 3600 S. College Ave., #201 Fort Collins, CO 80525 (970) 226-4433/(970) 225-6490	\$5,500,000	3	100%	No	Mortgage services and building and development	Valerie Jacomet N/A N/A	Valerie Jacomet CFO/v.p. 1993
6	PINNACLE PROPERTY SERVICES 140 W. Oak St., Suite 160 Fort Collins, CO 80524 (970) 407-8131/(970) 407-7369	\$3,500,000	6	100%	Yes	Property management	Vicky Fanae-Burnett vicky@pinnacleproperty.com www.pinnacleproperty.com	Vicky Fanae-Burnett owner 1999
7	ELDON JAMES CORP. 626 W. 66th St. Loveland, CO 80538 (970) 667-2728/(970) 667-3204	\$2,700,000	12	100%	No	Plastic hose fittings, tubing and hose, stainless steel fittings and kent systems, and quick disconnect fittings	Marcia Sampson sales@eldonjames.com www.eldonjames.com	Marcia Sampson pres. 1987
8	LIFETIME BUILDING PRODUCTS 6001 W. 10th St. Greeley, CO 80633 (970) 352-2267/(970) 352-8707	\$2,700,000	10	100%	Yes	Custom windows and siding	Judith A. Barr judybarr12@aol.com www.mylbp.com	Bill Barr general manager 1989
9	PENA SYSTEMS INC. 1801 Sunset Place Longmont, CO 80502 (303) 684-6711/(303) 684-6762	\$2,200,000	28	53%	N/A	Custom software development services	N/A mestabro@penasys.com www.penasys.com	Mary Naud pres. 1996
10	FIRST CLASS DIRECT INC. 1409 E. Olive Court Fort Collins, CO 80524 (970) 224-5066/(970) 224-5099	\$2,100,000	32	100%	Yes	Direct-mail advertising agency, letter shop, product/material order-fulfillment, mailing list acquisition, and database management	Patty Taylor pattyt@firstclassdirect.com www.firstclassdirect.com	Patty Taylor owner 1987
11	DESTINATION BY DESIGN TRAVEL CO. 201 S. College Ave. Fort Collins, CO 80524 (970) 221-0040/(970) 221-0469	\$1,955,744	4	100%	Yes	Personalized travel services for individuals, groups or small corps, meeting planning, corp. retreats, incentive travel, and corp. jet services	Jane Folsom dbd@pageplus.com N/A	Jane Folsom pres. 1993
12	WINDLION INC. 1135 Eighth Ave. Greeley, CO 80631 (970) 353-8430/(970) 353-9485	\$1,420,041	7	100%	Yes	Temporary help	Kathy Egan kathy.egan@expresspersonnel.com www.expresspersonnel.com	Kathy Egan N/A 1976
13	LOPIANO'S CATERING/MAD RUSSIAN EVENTS CENTER 2100 Country Club Parkway Milliken, CO 80543 (970) 587-5000/(970) 587-2845	\$936,000	25	51%	No	Off and on premises catering service	Sandy Farnsworth sandy@lopianos.com www.lopianos.com	Sandy Farnsworth owner 1989
14	MEDIATECH PRODUCTIONS 917 E. Prospect Road Fort Collins, CO 80525 (970) 244-5911/(970) 472-0753	\$900,000	7	100%	Yes	Various multimedia capabilities in video production, TV commercials, TV shows, training videos, radio commercials, character voices, web	Maury Dobbie maury@mediatechproductions.com www.mediatechproductions.com	Maury Dobbie CEO, pres. 1994
15	MARIPOSA PLANTS & FLOWERS 2165 Ninth St. Greeley, CO 80631 (970) 356-1684/(970) 356-7413	\$778,433	20	100%	Yes	Retail floral and gifts, interior plant care and design	Pam Bricker mariposa@ctos.com www.mariposaflores.com	Pam Bricker pres. 1984
16	WINDSOR VETERINARY CLINIC PC 415 Main St. Windsor, CO 80550 (970) 686-9664/(970) 686-9666	\$768,000	10	100%	N/A	Full-service veterinary clinic including laser surgery, preventive medicine, acupuncture	N/A drovin@windsorvet.com www.windsorvet.com	Robin Downing owner/dir. 1991
17	CAROL-LYNN'S FLOWERS 2638 11th Ave. Greeley, CO 80634 (970) 353-7673/(970) 356-1951	\$700,000	15	100%	N/A	Flower plants, gifts, home decor, premium chocolates, gourmet coffee and tea, plant maintenance and delivery	Carolyn Bains carolynns@ctos.com www.ftd.com/carolynnsflowers.com	Carolyn Bains N/A 1979
18	FIONA'S EUROPEAN DELICATESSEN & CATERING 181 N. College Ave. Fort Collins, CO 80524 (970) 482-2219/(970) 482-2565	\$680,000	9	55%	N/A	Pick up, delivery, full-service off-premises catering and event planning	Elizabeth McBryde and Scott McBryde fionas@verinet.com www.fionas.com	Scott McBryde/Elizabeth McBryde owner/owner 1999
19	ISIS PUBLIC RELATIONS & MARKETING 231 Jefferson St. Fort Collins, CO 80524 (970) 484-7500/(970) 484-7228	\$500,000	4	100%	Yes	Public relations planning and programs, media relations, crisis and issues management, marketing campaigns and image building	Melissa Katsimpalis and Laura Sandell mkatsimp@isispr.com www.isispr.com	Melissa Katsimpalis/Laura Sandell owner/owner 1997
20	BONNIE DEAN ASSOC. 5754 W. 11th St., Suite 201 Greeley, CO 80634 (970) 356-3221/(970) 356-5721	\$500,000	2	100%	Yes	Marketing communications services, including advertising, public relations and research	Bonnie Dean bdean@greeley.net.com N/A	Bonnie Dean owner 1972
21	THE FINE ART CO./INDIGO GALLERY 163 W. Mountain Ave. Fort Collins, CO 80524 (970) 490-1001/(970) 407-8264	\$401,758	7	100%	No	Fine art, poster, custom framing, mirrors and in-house complimentary art counseling	Wendy Foster indigo@frii.com www.indigogallery.com	Wendy Foster owner 1992
22	ACCOUNTING & TAX ASSOCIATES NORTHERN COLORADO LLC 509 11th Ave. Greeley, CO 80631 (970) 356-2990/(970) 395-0565	\$400,000	5	100%	N/A	Accounting, bookkeeping, tax preparation, payrolls and consulting	Maralyn Stallbaumer PA, EA N/A N/A	Maralyn Stallbaumer public accountant 1991
23	SANDRA HANNA & ASSOCIATES CPA'S PC 234 Elder Drive Loveland, CO (970) 667-2555/(970) 669-9494	\$375,973	5	100%	N/A	Accounting and tax preparation services	N/A sandrahannacpa@sprynet.com N/A	Sandra Hanna pres. 1978
24	CREATIVE CAREER CONNECTIONS 19 Old Town Square, Suite 238 Fort Collins, CO 80524 (970) 221-3511/(970) 221-2766	\$355,000	500	100%	Yes	I.T., engineering and executive career resources, recruiting/placement, career coaching, relocation, and search programs	Nancy Valentine dawn@careerdesign.com www.careerdesign.com	Dawn Duncan pres./owner 1975
25	LINCOLN PRINTING PLUS 370 N. Third St. Laramie, WY 82072 (307) 742-2022/(307) 721-8130	\$300,000	6	100%	N/A	Offset printing, copies, and design	Mary Bower lincoln@wyoming.com N/A	Mary Bower owner 1992

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Companies are owned by women, 51% or more.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

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Originally published June 28, 2002

# LARGEST PUBLIC COMPANIES

(Nationally based with local operations)

Last year's rank	RANK	COMPANY Address Phone/Fax	GROSS REVENUES 2001/ 2000	NET INCOME (LOSS) 2001/ 2000	52 WEEK HIGH/ 52 WEEK LOW 2001	NO. OF EMPLOYEES WORLDWIDE 2002/ PERCENT GROWTH	SPECIALTIES/ SERVICES	PERSON IN CHARGE/ YEAR FOUNDED/ WEB SITE	STOCK EXCHANGE/ TICKER SYMBOL
	1	<b>WAL-MART STORES INC.</b> 702 Southwest Eighth St. Bentonville, AR 72716 (501)273-4000/(501)273-1917	\$217,799,000,000 \$191,329,000,000	\$6,671,000,000 \$6,295,000,000	\$63.94 \$41.50	1,383,000 1.2%	Retail; discount department stores; warehouse membership club	S. Robson Walton 1969 www.walmartstore.com	NYSE WMT
	2	<b>AT&amp;T CORP.</b> 295 N. Maple Ave. Basking Ridge, NJ 07920 (908)221-2000/(908)221-2528	\$52,550,000,000 \$65,981,000,000	\$7,715,000,000 \$4,669,000,000	\$23.00 \$11.76	117,800 (29.0%)	Provides voice, data and video telecommunications services to large and small businesses, consumers and government entities	Robert E. Allen 1885 www.att.com	NYSE T
	3	<b>KROGER CO.</b> 1014 Vine St. Cincinnati, OH 45202 (513)762-4000/(513)762-1160	\$50,098,000,000 \$49,000,000,000	\$1,043,000,000 \$877,000,000	\$27.66 \$19.60	288,000 7.7%	Retail food and drug stores	Joseph A. Pichler 1883 www.kroger.com	NYSE KR
	4	<b>HEWLETT-PACKARD CO.</b> 3000 Hanover St. Palo Alto, CA 94304 (650)857-1501/(650)857-5518	\$45,226,000,000 \$48,782,000,000	\$408,000,000 \$3,697,000,000	\$29.16 \$12.50	86,200 (2.6%)	Designs, manufactures and services products and systems for measurement computation and communications	Carly Fiorina 1960 www.hp.com	NYSE HPQ
	5	<b>DAYTON HUDSON CORP.</b> 1000 Nicollet Mall Minneapolis, MN 55403 (612)304-6073/N/A	\$39,888,000,000 \$36,903,000,000	\$1,368,000,000 \$1,264,000,000	\$46.15 \$26.00	280,000 10.2%	General merchandise retail with multiple formats ranging from upscale discount to moderate-priced and full-service department stores	Robert J. Ulrich 1902 www.target.com	NYSE TGT
	6	<b>ALBERTSON'S INC.</b> 250 Parkcenter Blvd. Boise, ID 83726 (208)395-6200/(208)395-6349	\$37,931,000,000 \$36,762,000,000	\$501,000,000 \$765,000,000	\$36.99 \$26.88	220,000 (6.4%)	Retail food and drug stores	Lawrence R. Johnston 1939 www.albertsons.com	NYSE ABS
	7	<b>KMART CORP.</b> 3100 W. Big Beaver Road Troy, MI 48064 (248)643-1000/(248)643-5636	\$36,151,000,000 \$37,028,000,000	-\$2,418,000,000 -\$244,000,000	\$13.55 \$0.66	234,000 (7.1%)	Discount department store operator	James B. Adamson 1899 www.blulight.com	NYSE KM
	8	<b>SAFeway INC.</b> 5918 Stoneridge Mall Road Pleasanton, CA 94588 (925)467-3000/(925)467-3321	\$34,301,000,000 \$31,977,000,000	\$1,253,900,000 \$1,091,900,000	\$51.00 \$37.44	193,000 0.5%	One of the largest food and drug chains in North America, with 1,497 stores at year-end 1998	Steven A. Burd 1927 www.safeway.com	NYSE SWY
	9	<b>J C PENNEY</b> 6501 Legacy Drive Plato, TX 75024 (972)431-1000/(972)431-1362	\$32,004,000,000 \$31,846,000,000	-\$98,000,000 -\$705,000,000	\$29.50 \$18.64	229,000 (14.2%)	Retail; department stores	Allen I. Questrom 1902 www.jcpenney.net	NYSE JCP
	10	<b>CONAGRA FOODS INC.</b> One ConAgra Drive Omaha, NE 68102 (402)595-4000/(402)595-4707	\$27,194,000,000 \$25,386,000,000	\$638,600,000 \$382,300,000	\$25.71 \$18.80	89,000 4.7%	Processed turkey products	Bruce C. Rohde 1919 www.conagra.com	NYSE CAG
	11	<b>WELLS FARGO &amp; CO.</b> 420 Montgomery St. San Francisco, CA 94163 (800)411-4932/(415)677-9075	\$26,891,000,000 \$27,568,000,000	\$3,423,000,000 \$4,026,000,000	\$53.44 \$38.25	119,714 2.3%	Holding company whose subsidiaries are engaged in banking and a variety of related businesses	Richard M. Kovacevich 1852 www.wellsfargo.com	NYSE WFC
	12	<b>BANK ONE CORP.</b> 1 Bank One Plaza Chicago, IL 60670 (312)732-4000/(312)732-3366	\$24,527,000,000 \$25,168,000,000	\$2,638,000,000 -\$511,000,000	\$42.88 \$27.00	73519 (9.0%)	Bank holdings	James Dimon 1968 www.bankone.com	NYSE ONE
	13	<b>QWEST</b> 1801 California St. Denver, CO 80202 (303)992-1400/(303)992-1724	\$19,695,000,000 \$16,610,000,000	-\$4,023,000,000 -\$81,000,000	\$34.47 \$4.35	61,000 (9.0%)	Telecommunication services	Joseph P. Nacchio 2000 www.qwest.com	NYSE Q
	14	<b>JOHNSON CONTROLS INC.</b> 5757 Green Bay Ave. Milwaukee, WI 53209 (414)524-1200/(414)524-2077	\$18,427,000,000 \$17,155,000,000	\$478,300,000 \$472,400,000	\$93.20 \$54.90	112,000 6.7%	Manufactures automotive and transportation equipment	James H. Keyes N/A www.johnsoncontrols.com	NYSE JCI
	NR	<b>U.S. BANCORP.</b> U.S. Bank Place, 601 Second Ave., Minneapolis, MN 55402 (612)973-1111/N/A	\$16,443,000,000 \$9,965,500,000	\$1,706,500,000 \$1,592,000,000	\$25.24 \$16.50	50461 74.3%	Bank holdings	John F. Grundhofer N/A www.usbank.com	NYSE USB
	16	<b>UAL CORP.</b> 1200 E. Algonquin Road Elk Grove Township, IL 60007 (847)700-4000/(847)700-4081	\$16,138,000,000 \$19,352,000,000	-\$2,145,000,000 \$50,000,000	\$36.54 \$9.40	84,000 (17.6%)	The largest air carrier in the world, offering nearly 2,300 flights per day to 135 destinations in 28 countries and one U.S. territory	John W. Creighton Jr. 1926 www.united.com	NYSE UAL
	17	<b>MAY DEPARTMENT STORES CO.</b> 611 Olive St. St. Louis, MO 63101 (314)342-6300/N/A	\$14,175,000,000 \$14,511,000,000	\$703,000,000 \$858,000,000	\$37.94 \$27.00	127,000 (7.3%)	Operates quality regional department stores	Eugene S. Kahn 1877 www.mayco.com	NYSE MAY
	18	<b>EASTMAN KODAK CO.</b> 343 State St. Rochester, NY 14650 (716)724-4000/(716)724-1089	\$13,234,000,000 \$13,994,000,000	\$76,000,000 \$1,407,000,000	\$49.47 \$24.40	75,100 (4.2%)	Sensitized photographic and medical products	Daniel A. Carp 1901 www.kodak.com	NYSE EK
	19	<b>ANHEUSER-BUSCH CO.</b> One Busch Place St. Louis, MO 63118 (314)577-2000/(314)577-2900	\$12,912,000,000 \$12,262,000,000	\$1,704,500,000 \$1,551,600,000	\$54.00 \$38.74	23432 (1.2%)	World's largest brewing organization, as well as aluminum beverage container manufacturer and theme park operator	August A. Busch, III 1852 www.anheuser-busch.com	NYSE BUD
	20	<b>UNION PACIFIC CORP.</b> 1416 Dodge St. Omaha, Neb. 68179 (402)271-5000/(402)271-6408	\$11,973,000,000 \$11,878,000,000	\$966,000,000 \$842,000,000	\$65.15 \$43.75	48,000 (4.0%)	Transportation	Richard K. Davidson 1911 www.up.com	NYSE UNP
	21	<b>PACIFICARE HEALTH SYSTEMS INC.</b> 3120 Lake Center Drive Santa Ana, CA 92704 (714)825-5200/(714)825-5045	\$11,560,000,000 \$11,328,000,000	\$19,000,000 \$161,000,000	\$32.62 \$10.54	8,200 (10.9%)	One of the nation's largest managed health care services companies	David A. Reed 1984 www.pacificare.com	NYSE PHSY
	22	<b>MARRIOTT INTERNATIONAL INC.</b> 10400 Fernwood Road Bethesda, MD 20817 (301)380-3000/(301)380-3969	\$10,152,000,000 \$10,017,000,000	\$236,000,000 \$479,000,000	\$49.72 \$27.30	140,000 (8.5%)	A worldwide operator and franchisor of hotels and senior living communities and provider of distribution services	J.W. Marriott, Jr. 1998 www.marriott.com	NYSE MAR
	23	<b>CELESTICA INC.</b> 12 Concorde Place Toronto, Ontario M3C 3R8 (416)386-7700/(416)386-7707	\$10,004,000,000 \$9,752,000,000	-\$39,800,000 \$206,700,000	\$51.72 \$20.69	40,000 29.0%	A global leader in the electronics manufacturing services industry	Eugene V. Polistuk NA www.celestica.com	NYSE CLS
	24	<b>BURLINGTON NORTHERN SANTA FE CORP.</b> 2650 Lou Menk Drive Fort Worth, TX 76131 (817)333-2000/(817)352-7171	\$9,208,000,000 \$9,205,000,000	\$731,000,000 \$980,000,000	\$31.75 \$22.40	39,000 (1.5%)	Railroad and transportation company	Mathew K. Rose 1981 www.bnsf.com	NYSE BNI
	25	<b>AGILENT TECHNOLOGIES INC.</b> 395 Page Mill Road Palo Alto, CA 94306 (650)752-5000/N/A	\$8,396,000,000 \$10,773,000,000	\$168,000,000 \$757,000,000	\$38.00 \$18.00	41,000 (12.8%)	Integrated circuit components, test and measurement equipment	Edward W. (Ned) Barnholt 1999 www.agilent.com	NYSE A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

## Bravo! Entrepreneur Awards October 29, 2003 at The Ranch

2003  
ENTREPRENEUR AWARDS  
Celebrating Excellence in Northern Colorado Business

Originally published April 19, 2002

# LARGEST PUBLIC SECTOR EMPLOYERS

(Ranked by number of employees in region)

RANK	COMPANY Address Phone/Fax	NO. OF EMPLOYEES IN REGION 2001 : NO. OF FT EMPLOYEES/ NO. OF PT EMPLOYEES	MOST RECENT OPERATING BUDGET 2001	AVERAGE NO. OF JOB OPENINGS PER MONTH	HEALTH INSURANCE CARRIER(S)	HIRING FREEZE IN EFFECT	E-MAIL WEB SITE	PERSON IN CHARGE/ TITLE PERSONNEL DIRECTOR
1	<b>COLORADO STATE UNIVERSITY</b> C.S.U. Campus Fort Collins, CO 80523-7015 (970)491-0950/(970)491-2548	4,598 722	\$547,303,831	57	Multiple carriers for employees in the state personnel system, self-insured for faculty and non-classified staff	No	N/A www.colostate.edu	Dr. Albert C. Yates pres. William B. Liley
2	<b>POUDRE SCHOOL DISTRICT</b> 2407 LaPorte Ave. LaPorte, CO 80521 (970)490-3616/(970)490-3431	3,014 N/A	\$140,000,000	N/A	Poudre Schoold District (self-funded)	No	N/A www.psd.k12.co.us	Terry Gill personnel technician Todd Gamble
3	<b>THOMPSON SCHOOL DISTRICT</b> 535 N. Douglas Ave. Loveland, CO 80537 (970)613-5012/(970)613-5095	2,190 N/A	N/A	20	Self-insured	No	N/A www.thomas.k12.co.us	Pat Snyder human resources specialist Ron Lauterbach
4	<b>WELD COUNTY SCHOOL DISTRICT RE-6</b> 1025 Ninth Ave. Greeley, CO 80631 (970)348-6075/(970)348-6031	2,116 N/A	N/A	N/A	N/A	No	N/A N/A	N/A N/A Mary Minor
5	<b>CITY OF FORT COLLINS</b> 215 N. Mason St. Fort Collins, CO 80521 (970)221-6535/(970)221-6238	1,883 N/A	N/A	24	Self-insured	No	N/A www.fcgov.com	Rick De La Castro human resource dir. Rick De La Castro
6	<b>LARIMER COUNTY</b> 2555 Midpoint Drive, Suite A Fort Collins, CO 80525 (970)498-5973/(970)498-5980	1,306 102	\$212,582,000	26	Pacificare	No	N/A www.co.larimer.co.us	Ralph Jacobs personnel dir. Ralph Jacobs
7	<b>UNIVERSITY OF NORTHERN COLORADO</b> 501 20th St. Greeley, CO 80639 (970)351-2718/(970)351-1386	1,261 N/A	\$120,000,000	3.5	Anthem BC/BS, CIGMA HMO, Rocky Mountain HMO. Pacificare HMO	No	N/A www.unco.edu/hr	Hank Brown pres. Judy Zewe
8	<b>WELD COUNTY</b> 1551 N. 17th Ave. Greeley, CO 80631 (970)336-7220/(970)352-9019	1,045 93	\$100,000,000	4	Blue Cross, Blue Shield	No	N/A www.co.weld.co.us	Sue Elton general services asst. dir. Pat Persicino
9	<b>CITY OF GREELEY</b> 1000 10th St. Greeley, CO 80631 (970)350-9770/(970)350-9707	797 350	\$111,000,000	10	Self-insured	No	wiestl@ci.greeley.co.us www.ci.greeley.co.us	Sharon McCabe human resource dir. Sharon McCabe
10	<b>CITY OF LOVELAND</b> 500 E. Third St. Loveland, CO 80537 (970)962-2371/(970)962-2919	640 300	\$120,000,000	17	CIGMA Health Care	No	hr@ci.loveland.co.us www.ci.loveland.co.us	Jane Brautigam city mgr. Jo Mattoon
11	<b>AIMS COMMUNITY COLLEGE</b> 5401 W. 20th St. Greeley, CO 80634 (970)330-8008/(970)339-6664	365 350	N/A	8	N/A	No	registrar@aims.edu www.aims.edu	Brenda Beckman interim pres. Ronald G. Anderson

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

N/A — Not available

NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

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THE NORTHERN COLORADO

# BUSINESS REPORT

## Banking & Investments

SPECIAL ISSUES 2003

April 18	Banking/Invest Section Mortgage Lending Guide Bank Branches List Mortgage Banking Companies List
June 27	Corporate Finance Report SBA Lenders List
July 25	Banking/Invest Section
September 19	Budget Planning Guide Payroll Firms List
October 17	Banking/Invest Section Commercial Banks List, Credit Unions List
December 12	Tax & Investment Strategies CPA Firms List
December 26	Forecast 2004 Index of Leading Economic Indicators

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Originally published May 17, 2002

# LARGEST PRIVATELY HELD COMPANIES

(Locally based, ranked by revenues)

Last year's rank	RANK	COMPANY Address Phone/Fax	REVENUES 2001 REVENUES 2000 PERCENT CHANGE	2001 EMPLOYEES LOCAL 2000 EMPLOYEES LOCAL	PRODUCTS	E-MAIL WEB SITE	PERSON IN CHARGE FISCAL YEAR END YEAR FOUNDED
	1	<b>HENSEL PHELPS CONSTRUCTION CO.</b> 420 Sixth Ave. Greeley, CO 80631 (970)352-6565/(970)346-7277	\$1,587,509,000 \$1,426,717,000 11.27%	594 594	General contracting and construction	N/A www.henselphelps.com	Jerry Morgensen Dec. 31 1937
	2	<b>THE NEENAN CO.</b> 2620 E. Prospect Road Fort Collins, CO 80525 (970)493-8747/(970)493-5869	\$197,990,961 \$121,446,986 63.03%	365 214	An integrated services firm providing development, architecture and construction	info@neenan.com www.neenan.com	David Neenan Dec. 31 1966
	3	<b>TACO JOHN'S INTERNATIONAL INC.</b> 808 W. 20th St. Cheyenne, WY 82001 (307)635-0101/(307)638-0603	\$194,000,000 \$191,000,000 1.57%	350 350	Licenses & operates quick-service Mexican restaurants	email@tacojohns.com www.tacojohns.com	P. Fisherkeller Dec 31 1969
NR	4	<b>CASE LOGIC INC.</b> 6303 Dry Creek Parkway Longmont, CO 80503 (303)652-1000/(303)652-1093	\$160,000,000 \$150,000,000 6.67%	180 N/A	Manufactures portable & home storage for CDs & cassettes	N/A www.casellogic.com	Peter Storz N/A 1984
NR	5	<b>LONGMONT UNITED HOSPITAL</b> 1950 Mountain View Ave. Longmont, CO 80501 (303)651-5111/(303)678-4050	\$139,049,481 \$112,033,051 24.11%	1,200 N/A	Hospital	N/A www.luhonline.org	Mitchell C. Carson Dec. 31 1959
5	6	<b>ROCHE CONSTRUCTORS INC.</b> P.O. Box 1727 Greeley, CO 80632 (970)356-3611/(970)356-3619	\$132,592,000 \$117,492,000 12.85%	145 145	General contracting and construction	troche@rocheconstructors.com www.rocheconstructors.com	Thomas Roche Dec. 31 1971
NR	7	<b>MARKLEY MOTORS INC.</b> 3401 S. College Ave. Fort Collins, CO 80525 (800)925-3168/(970)282-6825	\$101,652,000 \$97,686,000 4.06%	189 189	Automobile sales	mmiauto@aol.com www.markleymotors.com	Douglas E. Markley Dec. 31 1936
NR	8	<b>AGLAND INC.</b> 260 Factory Road Eaton, CO 80615 (970)454-3391/(970)454-2144	\$96,000,000 \$75,700,000 26.82%	250 250	Inputs, chemicals, feed, tires, petroleum, hardware, Red Bird pinto beans	N/A www.aglandinc.com	Ted Svitavsky/Mark Reinert June 30 1905
9	9	<b>GARNSEY &amp; WHEELER FORD</b> 4901 29th St. Greeley, CO 80634 (970)506-3600/(970)506-3686	\$82,293,000 \$57,000,000 44.37%	133 124	Automotive retail	gwford@gwford.com www.gwford.com	Tim Brynteson Dec. 31 1922
12	10	<b>GOLDEN TRIANGLE CONSTRUCTION CO.</b> 700 Weaver Park Road Longmont, CO 80501 (303)772-4051/(303)776-6525	\$67,059,000 \$51,048,000 31.36%	90 80	General contracting, office retail and office construction	blaartz@gtc1.net www.gtc1.net	Jeff Nading Dec. 31 1977
NR	11	<b>CENTENNIAL BANK HOLDINGS</b> 4650 Royal Vista Circle Fort Collins, CO 80528-9370 (970)266-0505/(970)225-9045	\$61,736,000 \$46,893,000 31.65%	192 130	N/A	N/A www.centennialbanks.com	Bill Farr/Gary Butler Dec. 31 1993
11	12	<b>AMERICAN PRIDE CO-OP</b> 55 W. Bromley Lane Brighton, CO 80601 (303)659-1230/(303)659-8719	\$60,602,854 \$51,681,082 17.26%	166 160	Farm supplies, lawn and garden products, fertilizer, ag. chemicals and petroleum	ampride@amnix.com www.ampride-coop.com	N/A Dec. 31 1936
8	13	<b>PEDERSEN TOYOTA/PEDERSEN VOLVO</b> 4455 S. College Ave./4455 S. Mason St. Fort Collins, CO 80525 (970)223-3100/(970)223-3651	\$58,028,308 \$59,353,361 -2.23%	101 106	Toyota, Volvo, sales, leasing, retail and service, parts and collision repair	pedersenautos@salesenhancer.com www.pedersenautoplaza.com	Gerry Pedersen Dec. 31 1972
NR	14	<b>WESTERN UNITED ELECTRIC SUPPLY CORP.</b> 100 Bromely Business Parkway Brighton, CO 80603 (303)659-2356/(303)659-8598	\$55,500,000 \$53,100,000 4.50%	24 24	Electric utility distributor	N/A N/A	Ronald L. Schott June 30 1976
NR	15	<b>HALLADAY MOTORS INC.</b> 2100 Westland Road Cheyenne, WY 82001 (307)634-1511/(307)778-7491	\$47,563,433 \$42,596,680 11.66%	81 90	New and used vehicle sales, parts and accessories, paint and collision repair	www.halladaymotors.com	Timothy Joannides Dec. 31 1944
NR	16	<b>GENESSEE CO. LLC</b> 4821 Wheaton Drive, Suite 200 Fort Collins, CO 80525 (970)223-2142/(970)223-2148	\$44,000,000 \$30,000,000 46.67%	25 25	Home builders	N/A N/A	Rudy Hansch Dec. 31 1979
15	17	<b>PRATT PROPERTIES LP</b> 2101 Ken Pratt Blvd., Suite 200 Longmont, CO 80501 (303)776-4496/(303)776-4946	\$43,100,000 \$38,900,000 10.80%	25 376	Design/build, own & operate high-tech real estate & commercial development	general@prattprop.com www.prattprop.com	Susan Pratt Dec. 31 1912
16	18	<b>WOODLEY'S FINE FURNITURE INC.</b> 320 S. Sunset St. Longmont, CO 80501 (303)651-3701/(303)651-0686	\$36,000,000 \$36,000,000 0.00%	200 200	Furniture manufacturing and retail	N/A www.woodleys.com	Patrick Woodley Dec. 31 1979
10	19	<b>ALLIANCE CONSTRUCTION SOLUTIONS LLC</b> 2725 Rocky Mountain Ave., Suite 100 Loveland, CO 80538 (970)663-9700/(970)663-9750	\$35,000,000 \$38,000,000 -7.89%	100 100	General contractor/construction manager	info@allianceconstruction.com www.allianceconstruction.com	Clayton A. Schwerin Dec. 31 1982
NR	20	<b>AALL ELECTRIC CONTRACTORS INC.</b> 2379 West 8th Ave. Loveland, CO 80537 (970)593-9800/(970)593-0384	\$31,386,840 \$27,594,253 13.74%	375 350	N/A	rdaniels@aallelectric.com www.aallelectric.com	Debra McFadden Dec. 31 1993
19	21	<b>LEHMAN COMMUNICATIONS CORP.</b> 350 Terry St. Longmont, CO 80501 (303)776-2244/(303)776-9271	\$30,708,000 \$30,330,300 1.25%	301 N/A	Newspaper publishing & printing: commercial printing	N/A www.longmontfyi.com	Edward Lehman/Dean Lehman Dec 31 1957
NR	22	<b>LIFESTYLE HOMES INC.</b> 920 54th Ave., Suite 200 Greeley, CO 80634 (970)353-1331/(970)353-0811	\$30,000,000 \$24,500,000 22.45%	30 14	Real estate development, home builders	jwalden@lifestylehomes.com www.lifestylehomes.com	David Clarkson Dec. 31 1984
NR	23	<b>KEM HOMES INC.</b> 3000 S. College Ave. Fort Collins, CO 80522 (970)223-4900/(970)223-4901	\$30,000,000 \$20,000,000 50.00%	14 14	Residential housing	Quality@kemhomes.com www.kemhomes.com	Cindy O'Neil Dec. 31 1974
NR	24	<b>DRAHOTA CONSTRUCTION CO.</b> 4700 Innovation Drive, Building C Fort Collins, CO 80525 (970)204-0100/(970)204-0200	\$29,000,000 \$22,000,000 31.82%	55 40	Full-service general construction company	terryd@drahotaconstruction.com www.drahotaconstruction.com	Terry Drahota Dec. 31 1973
NR	25	<b>SUN CONSTRUCTION &amp; DESIGN SERVICES INC.</b> 1232 Boston Ave. Longmont, CO 80501 (303)444-4780/(303)444-6774	\$28,500,000 \$22,500,000 26.67%	170 120	General contractor, design build, tenant finish, clean rooms, shielded rooms and metal buildings	andyw@sunconst.com www.sunconst.com	Andy Welch Dec. 31 1985

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, Albany and Laramie counties in Wyoming.

Companies ranked first by 2001 revenues, second by number of local employees in 2001.

List based on companies that responded to survey.

N/A — Not available

NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

## Mingle with Northern Colorado's Fastest-Growing at Mercury 100 May 14, 2003

Originally published July 26, 2002

# MOST INNOVATIVE COMPANIES

(Ranked by number of new patents granted to Northern Colorado inventors)

Last Year's rank	RANK	COMPANY Address Phone/Fax	NO. OF NEW PATENTS GRANTED 2001	NO. OF FULL-TIME EMPLOYEES	NUMBER OF IN-HOUSE INVENTORS AND R&D PERSONNEL	PRODUCT AND SERVICES	E-MAIL/WEB SITE	PERSON IN CHARGE/TITLE/ HEADQUARTERS/ YEAR FOUNDED LOCALLY
	1	<b>HEWLETT-PACKARD CO. — FORT COLLINS</b> 3404 E. Harmony Road Fort Collins, CO 80528 (970)898-3800/N/A	200 (in Colorado)	3,850 (in region)	N/A	Designs and markets a variety of products, including technical computer workstations, networking products and software solutions	N/A www.hp.com	Carly Fiorina chairman, pres. & CEO Palo Alto, Calif. 1939
	2	<b>AGILENT TECHNOLOGIES INC.</b> 815 S.W. 14th St. Loveland, CO 80537 (970)288-3800/N/A	160 (nation-wide)	1,450 (in region)	N/A	Integrated circuit components, test and measurement equipment	N/A www.agilent.com	Edward W. (Ned) Barnholt pres. & CEO Palo Alto, Calif. 1999
NR	3	<b>MAXTOR CORP.</b> 2190 Miller Drive Longmont, CO 80501 (303)651-6000/(408)432-4688	36 (in region)	8,500 (nationwide)	N/A	Hard disk drives for desktop computers	sales-mkt@maxtor.com www.maxtor.com	Michael R. Cannon pres./CEO Milpitas, Calif. 1990
	4	<b>HESKA CORP.</b> 1613 Prospect Parkway Fort Collins, CO 80525 (970)493-7272/(970)484-9505	29 (nationwide)	352 (in region)	N/A	Diagnostics, pharmaceuticals, vaccines, monitoring and diagnostic instruments for companion-animal health	N/A www.heska.com	Robert Grieve chairman & CEO Fort Collins 1988
NR	5	<b>SUNRISE MEDICAL HOME HEALTH CARE GROUP</b> 7477 E. Dry Creek Parkway Longmont, CO 80503 (303)218-4600/(303)218-4575	24 (in region)	500 (nationwide)	approx. 5%	Medical products that address the recovery, rehabilitation and respiratory needs of patients in institutional and home-care settings	N/A www.sunrisemedical.com	Tom O'Donnel group pres. Carlsbad, Calif. 1983
NR	6	<b>CASE LOGIC INC.</b> 6303 Dry Creek Parkway Longmont, CO 80503-7294 (303)652-1000/(303)652-1093	18 (in region)	180 (in region)	3	Portable and home storage for CDs and cassettes; storage for portable CD players, video camcorders, computer equipment and removable car stereos	www.caselogic.com	Grant Johnston vp operations 1984
	7	<b>WATERPIK TECHNOLOGIES INC.</b> 1730 E. Prospect Road Fort Collins, CO 80553-0001 (970)484-1352/(970)407-7116	13 (in region)	800 (in region)	N/A	Shower, dental health-care products, water treatment	N/A www.waterpik.com	Robert Shortt gen. mgr. Newport Beach, Calif. 1962
	8	<b>ADVANCED ENERGY INDUSTRIES INC.</b> 1625 Sharp Point Drive Fort Collins, CO 80525 (970)221-4670/(970)407-5732	12 (worldwide)	1,185 (nationwide)	approx. 20%	Power-conversion and control systems	N/A www.advanced-energy.com	Douglas S. Schatz CEO Fort Collins 1981
NR	9	<b>BISON BELTS LLC/BISON PETS LLC/BISON DESIGNS LLC/BISON WEAVING LLC</b> 735 S. Lincoln Ave. Longmont, CO 80601 (303)678-9911/(303)678-9988	11 (in region)	30 (in region)	3	Pattern webbing: belts, fashion and sport.; hats, sport accessories, pet collars, dog packs and feed bowls	sales@bisondesigns.com www.bisonbelts.com	Dawn Homyak sales mgr. 1988
	10	<b>ATRIX LABORATORIES INC.</b> 2579 Midpoint Drive Fort Collins, CO 80525 (970)482-5868/(970)482-9735	5 (in region)	165 (in region)	143	Develops and manufactures medical products using a broad range of drug-delivery technologies	atrixlab@frii.com www.atrixlabs.com	David R. Bethune chairman & CEO Fort Collins 1986
NR	11	<b>DISPLAYTECH INC.</b> 2602 Clover Basin Drive Longmont, CO 80503-7603 (303)772-2191/(303)772-2193	4 (in region)	50 (in region)	4	Miniature ELC displays	info@displaytech.com www.displaytech.com	Kelly Goranson dir., corporate relations 1984
	12	<b>CSU RESEARCH FOUNDATION</b> 601 S. Howes St., Room 410 Fort Collins, CO 80521 (970)482-2916/(970)482-0354	4 (in region)	N/A	N/A	Patent and licensing management	jbirdsall@research.colostate.edu www.csurf.org	Kathleen Byington pres. & CEO Fort Collins N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A — Not available  
NR — Not ranked

SOURCE: U. S. PATENT & TRADEMARK OFFICE  
ADDITIONAL RESEARCH BY SONOKO BAYES

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## THE NORTHERN COLORADO BUSINESS REPORT

### Real Estate

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- April 18 Mortgage Lending Guide  
Mortgage-Banking Companies List
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Real Estate Brokerages List  
Property Management Companies List
- July 11 Neighborhoods: Relocating to Northern Colorado  
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- December 12 Construction & Architecture Report

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Originally published May 17, 2002

# FASTEST-GROWING PRIVATE COMPANIES Part I

(Locally based, ranked by revenue growth)

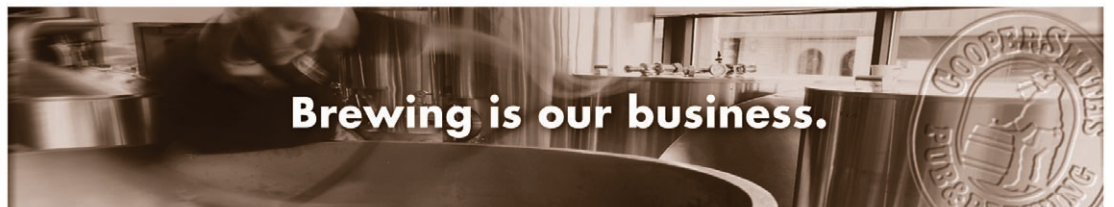
Last year's rank	RANK	COMPANY Address Phone/Fax	REVENUES 2001 REVENUES 2000 PERCENT CHANGE	2001 EMPLOYEES LOCAL 2000 EMPLOYEES LOCAL	PRODUCTS	E-MAIL WEB SITE	PERSON IN CHARGE FISCAL YEAR END YEAR FOUNDED
NR	<b>1</b>	<b>ANLANCE PROTECTION LTD.</b> P.O. Box 2401 Fort Collins, CO 80522 (970) 224-6688/(970) 221-3325	\$1,385,023 \$415,064 <b>233.69%</b>	22 14	Executive protection/special security services	info@anlance.com www.anlance.com	Barry Wilson Dec. 31 1991
2	<b>2</b>	<b>PREMIER MANUFACTURING &amp; SUPPLY CHAIN SERVICES</b> 1551 S. Sunset St., Suite D Longmont, CO 80501 (303) 776-4145/(303) 776-2957	\$3,720,749 \$1,171,289 <b>217.66%</b>	15 15	Printed circuit board assembly; BGA SMT, fine pitch assembly	edmondedj@aol.com www.pmscs.com	Edmond Johnson Dec. 31 1999
NR	<b>3</b>	<b>HIGHCRAFT BUILDERS INC.</b> 429 S. Howes St. Fort Collins, CO 80525 (970) 282-3564/(970) 266-8262	\$1,304,642 \$505,705 <b>157.98%</b>	12 7	Remodels & add ons	highcraftbuilders@msn.com www.highcraft.net	Bryan Soth Dec. 31 1997
NR	<b>4</b>	<b>LELA DESIGN &amp; CONSTRUCTION</b> 8243 Cattail Drive Longmont, CO 80503 (303) 652-2880/(303) 652-2886	\$6,500,000 \$2,600,000 <b>150.00%</b>	3 N/A	Home building	N/A N/A	Mike Stengel/Nooshin Katebini Dec. 31 1983
NR	<b>5</b>	<b>FLINT QUALITY CONSTRUCTORS INC.</b> 6380 W 10th St., #11 Greeley, CO 80634 (970) 352-2918/(970) 352-0257	\$5,766,222 \$2,633,608 <b>118.95%</b>	6 5	Custom homes	ralphvs@aol.com N/A	Ralph VanSoest Dec. 31 1978
NR	<b>6</b>	<b>BANK OF COLORADO</b> 1609 E. Harmony Road Fort Collins, CO 80525 (970) 206-1160/(970) 206-1156	\$3,155,000 \$1,446,000 <b>118.19%</b>	15 8	Banking & investments	N/A www.bankofcolorado.com	Cody Fullmer Dec. 31 1994
NR	<b>7</b>	<b>SHARPNET SOLUTIONS</b> 140 W. Oak St. Fort Collins, CO 80524 (970) 472-0354/(970) 493-7177	\$762,000 \$390,000 <b>95.38%</b>	8 6	Internet marketing and Web-site promotion	csharp@sharpnetsolutions.com www.sharpnetsolutions.com	Chris Sharp Dec. 31 1999
NR	<b>8</b>	<b>BREAKTHROUGH MANAGEMENT GROUP</b> 2101 Ken Pratt Blvd., Suite 201 Longmont, CO 80501 (303) 827-0010/(303) 827-0011	\$7,500,000 \$3,900,000 <b>92.31%</b>	15 N/A	Six Sigma training, consulting and technology support products	scottm@bmgj.com www.bmgj.com	David Silverstein Dec. 31 1999
3	<b>9</b>	<b>NEW FRONTIER BANK</b> 2425 35th Ave. Greeley, CO 80634 (970) 339-5100/(970) 339-9692	\$18,207,551 \$9,771,000 <b>86.34%</b>	64 49	Full-service commercial bank	sfroggatte@newfrontierbank.com www.newfrontierbank.com	Larry Seastrom Dec. 31 1998
NR	<b>10</b>	<b>STRONGHOLD CONSTRUCTION INC.</b> 2881 31st Ave., Suite 5 Greeley, CO 80631 (970) 330-7857/(970) 330-2528	\$1,200,000 \$650,000 <b>84.62%</b>	1 1	Residential home builders	RTM524@aol.com N/A	Randy Mettlen Dec. 31 1998
NR	<b>11</b>	<b>TECHSMART SOLUTIONS GROUP</b> 1720 W. Mulberry Ave., Suite 8 Fort Collins, CO 80521 (970) 498-0808/(970) 472-0247	\$350,000 \$195,000 <b>79.49%</b>	4 4	Computer consulting and networking services	infodesk@onlinepchelp.com www.onlinepchelp.com	Andrew Hensen Dec. 31 1998
NR	<b>12</b>	<b>COMPUTER RENAISSANCE</b> 2721 S. College Ave., Suite 1B Fort Collins, CO 80525 (970) 223-8398/(970) 223-8399	\$2,800,000 \$1,700,000 <b>64.71%</b>	9 8	Computer hardware, software, repair services, network specialists and computer training	askriss@aol.com www.fortcr.com	Aron Kriss Dec. 31 1997
NR	<b>13</b>	<b>ELLIOTT STEEL HOMES &amp; STRUCTURES INC.</b> 7746 Park Ridge Circle Fort Collins, CO 80525 (970) 282-3662/(970) 282-3662	\$310,000 \$188,600 <b>64.37%</b>	6 6	Custom structure homes	N/A www.elliottsteelhomes.com	Chris Elliott Dec. 31 1993
NR	<b>14</b>	<b>THE NEENAN CO.</b> 2620 E. Prospect Road Fort Collins, CO 80525 (970) 493-8747/(970) 493-5869	\$197,990,961 \$121,446,986 <b>63.03%</b>	365 214	An integrated services firm providing development, architecture and construction	info@neenan.com www.neenan.com	David Neenan Dec. 31 1966
NR	<b>15</b>	<b>BIG JON'S AUTO SALES INC.</b> 131 S. Main St. Longmont, CO 80501 (303) 772-0447/(303) 772-1046	\$9,310,392 \$5,986,448 <b>55.52%</b>	13 N/A	Auto dealership	jon@bigjons.com www.bigjons.com	Jon Kroneberger Dec. 31 1991
NR	<b>16</b>	<b>COLORADO HISTO-PREP</b> P.O. Box 272577 Fort Collins, CO 80527 (970) 493-2660/(970) 493-8834	\$270,000 \$175,000 <b>54.29%</b>	11 9	Prepares microscopic histology slides	rbawa@histoprep.com www.histoprep.com	Rajan Bawa Dec. 31 1983
NR	<b>17</b>	<b>RED HEN SYSTEMS INC.</b> 2310 E. Prospect Road, Suite A Fort Collins, CO 80525 (970) 493-3952/(970) 493-3938	\$1,300,000 \$850,000 <b>52.94%</b>	24 18	A leading developer of GIS software & Integrated GPS hardware, including Mediamapper & UMS 2000	info@redhensystems.com www.redhensystems.com	John Troiano Dec. 31 1994
20	<b>18</b>	<b>ACCESS COMPUTER PRODUCTS INC.</b> 315 Lincoln Court Fort Collins, CO 80525 (970) 224-2930/(970) 224-2936	\$4,211,000 \$2,804,000 <b>50.18%</b>	22 22	Buys and sells empty printer cartridges, remanufactures laser, inkjet and copier cartridges	access@frii.com www.access-recycle.com	Joseph Goodell Dec. 31 1983
NR	<b>19</b>	<b>ITX INFO TECH EXPERTS INC.</b> 2625 Redwing Road, Suite 140 Fort Collins, CO 80526 (970) 282-7333/(970) 282-3764	\$1,500,000 \$1,000,000 <b>50.00%</b>	25 10	Full IT services and database management, networking, software/hardware	bhottman@itxfc.com www.itxfc.com	Bruce Hottman Dec. 31 1996
NR	<b>20</b>	<b>KEM HOMES INC.</b> 3000 S. College Ave. Fort Collins, CO 80522 (970) 223-4900/(970) 223-4901	\$30,000,000 \$20,000,000 <b>50.00%</b>	14 14	Residential housing	Quality@kemhomes.com www.kemhomes.com	Cindy O'Neil Dec. 31 1974
NR	<b>21</b>	<b>COM-TECK</b> 2129 E. Curtis St. Laramie, WY 82072 (307) 721-3188/(307) 721-6219	\$300,000 \$200,000 <b>50.00%</b>	3 2	N/A	comteck@comptkcs.com www.comptk.net	Michael Hopkins Dec. 31 1995
NR	<b>22</b>	<b>ROCKY MOUNTAIN PUBLISHING INC.</b> 825 LaPorte Ave. Fort Collins, CO 80521 (970) 221-9210/(970) 221-8556	\$336,000 \$225,000 <b>49.33%</b>	7 6	Regional community publications: Fort Collins-Greeley-Loveland Parent Magazine; At Home Magazine-Northern Colorado Inside & Out; Monthly specialty magazines	RMP@verinet.com www.fortcollinsloveland.com	Scott Titterington Dec. 31 1996
NR	<b>23</b>	<b>CENTENNIAL TRAVELERS</b> 1532 E. Mulberry St., Suite G Fort Collins, CO 80524 (970) 484-4988/(970) 484-0022	\$1,104,714 \$743,190 <b>48.64%</b>	4 3	Group travel, pre-packaged tours or customized tours for groups	centours@aol.com www.centennialtravel.com	Judith Steeneck Dec. 31 1988
NR	<b>24</b>	<b>MHZ SYSTEMS</b> 328 S. Link Lane, Unit 28 Fort Collins, CO 80524 (970) 482-2538/(970) 221-0658	\$850,000 \$579,000 <b>46.80%</b>	4 N/A	Computer hardware, software specialist	sales@mhz-systems.com www.mhz-systems.com	Kurt Janz Dec. 31 1998
NR	<b>25</b>	<b>GENESEE CO. LLC</b> 4821 Wheaton Drive, Suite 200 Fort Collins, CO 80525 (970) 223-2142/(970) 223-2148	\$44,000,000 \$30,000,000 <b>46.67%</b>	25 25	Home builders	N/A N/A	Rudy Hansch Dec. 31 1979

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, Albany and Laramie counties in Wyoming.  
List includes region-based companies that posted 2001 revenues of \$100,000 or more.  
List based on companies that responded to survey.  
Companies ranked first by percent change, second by number of local employees in 2001.  
N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVESON

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# FASTEST-GROWING PRIVATE COMPANIES Part II

(Locally based, ranked by revenue growth)

Last year's rank	RANK	COMPANY Address Phone/Fax	REVENUES 2001 REVENUES 2000 PERCENT CHANGE	2001 EMPLOYEES LOCAL 2000 EMPLOYEES LOCAL	PRODUCTS	E-MAIL WEB SITE	PERSON IN CHARGE FISCAL YEAR END YEAR FOUNDED
NR	<b>26</b>	<b>BRAYDEN AUTOMATION CORP.</b> 1807 E. Mulberry St. Fort Collins, CO 80524 (970) 221-9200/(970) 221-9208	\$800,000 \$550,000 <b>45.45%</b>	9 7	Energy Sentry demand control systems for residential, commercial and industrial buildings, electric metering, pulse isolation relays, totalizers	sales@brayden.com www.brayden.com	William Brayden Dec. 31 1978
60	<b>27</b>	<b>GARNSEY &amp; WHEELER FORD</b> 4901 29th St. Greeley, CO 80634 (970) 506-3600/(970) 506-3686	\$82,293,000 \$57,000,000 <b>44.37%</b>	133 124	Automotive retail	gwford@gwford.com www.gwford.com	Tim Brynteson Dec. 31 1922
NR	<b>28</b>	<b>WHEELER CONSTRUCTION SERVICES LLC.</b> 1027 W Horsetooth Road, Suite 200 Fort Collins, CO 80526 (970) 225-9194/(970) 225-9709	\$313,000 \$220,000 <b>42.27%</b>	6 5	N/A	sgriffin@wcolorado.com www.wcolorado.com	Scott Griffin Dec. 31 1995
NR	<b>29</b>	<b>AQUATIC &amp; WETLAND CONSTRUCTION CO.</b> 9999 County Road 25 Fort Lupton, CO 80621 (303) 442-4766/(303) 857-2455	\$6,500,341 \$4,615,250 <b>40.84%</b>	75 45	Construction, consulting, reclamation, nursery, landscaping	brad@aquaticandwetland.com www.aquaticandwetland.com	Brad Windell Dec. 31 1995
NR	<b>30</b>	<b>FRONT RANGE FRAMING CONTRACTORS INC.</b> 211 Jefferson St. Fort Collins, CO 80524 (970) 491-9985/(970) 491-9986	\$1,650,000 \$1,200,000 <b>37.50%</b>	20 18	N/A	chrisobrien@frontrangeframingcontractors.com www.frontrangeframingcontractors.com	Chris O'Brien Dec. 31 1997
NR	<b>31</b>	<b>EXCEL ASSOCIATES</b> 5398 Aspen Avenue Erie, CO 80516 (970) 282-3822/(970) 828-4099	\$410,194 \$302,151 <b>35.76%</b>	3 3	Horse show management	excelshows1@aol.com N/A	Renee Elkins Dec. 31 1979
23	<b>32</b>	<b>LEED FABRICATION SERVICES INC.</b> 12535 Weld County Road 2 Brighton, CO 80601 (303) 659-6801/(303) 659-8081	\$8,081,188 \$5,962,128 <b>35.54%</b>	87 75	Steel fabrication: tanks, enclosures, oilfield production equipment, roustabout/construction services, Fielo welding/pipe/pine services	info@leedfab.com www.leedfab.com	Patrick Daniel Dec. 31 1981
30	<b>33</b>	<b>DELTA CONSTRUCTION INC.</b> 208 Racquette Drive Fort Collins, CO 80524 (970) 498-8766/(970) 498-8770	\$8,000,000 \$6,000,000 <b>33.33%</b>	30 26	Design build commercial/industrial/office construction	paul@deltaconstruction.com www.deltaconstruction.com	Paul Hoffman Dec. 31 1975
47	<b>34</b>	<b>FRONT RANGE INTERNET INC.</b> 213 Linden St., Suite 200 Fort Collins, CO 80524 (970) 221-0700/(970) 224-3883	\$3,819,625 \$2,894,300 <b>31.97%</b>	35 32	Dial up, DSL, hosting, business services, wireless, web development/e-commerce, dedicated DS0 to DS3, Gryabit Ethernet, Email, DNS (Friinic.com)	info@frii.com www.frii.com	Bill Ward Dec. 31 1995
NR	<b>35</b>	<b>DRAHOTA CONSTRUCTION CO.</b> 4700 Innovation Drive, Building C Fort Collins, CO 80525 (970) 204-0100/(970) 204-0200	\$29,000,000 \$22,000,000 <b>31.82%</b>	55 40	Full-service general construction company	terryd@drahotaconstruction.com www.drahotaconstruction.com	Terry Drahota Dec. 31 1973
NR	<b>36</b>	<b>CENTENNIAL BANK HOLDINGS</b> 4650 Royal Vista Circle Fort Collins, CO 80528-9370 (970) 266-0505/(970) 225-9045	\$61,736,000 \$46,893,000 <b>31.65%</b>	192 130	N/A	N/A www.centennialbanks.com	Bill Farr/Gary Butler Dec. 31 1993
33	<b>37</b>	<b>GOLDEN TRIANGLE CONSTRUCTION CO.</b> 700 Weaver Park Road Longmont, CO 80501 (303) 772-4051/(303) 776-6525	\$67,059,000 \$51,048,000 <b>31.36%</b>	90 80	General contracting, office retail and office construction	blaartz@gtc1.net www.gtc1.net	Jeff Nading Dec. 31 1977
NR	<b>38</b>	<b>INTEGWARE INC.</b> 2821 Remington St. Fort Collins, CO 80525 (970) 282-0400/(970) 282-0500	\$4,409,188 \$3,359,421 <b>31.25%</b>	35 29	Software solutions for engineering and manufacturing: document management, product data management (PDM), collaborative product commerce (CPC)	info@integware.com www.integware.com	Kevin Simmons Dec. 31 1992
39	<b>39</b>	<b>CYTOMATION INC.</b> 4850 Innovation Drive Fort Collins, CO 80525 (970) 226-2200/(970) 226-0107	\$27,000,000 \$20,600,000 <b>31.07%</b>	150 116	High-performance cell analyzers and sorters for use in biomedical research	information@cytomation.com www.cytomation.com	Nigel Ferrey/Sonja Wulff Dec. 31 1988
NR	<b>40</b>	<b>TECHNOLOGY INTEGRATED GROUP</b> 2330 N. Main St., Suite C Longmont, CO 80501 (303) 651-1177/(303) 530-1606	\$23,400,000 \$18,000,000 <b>30.00%</b>	18 32	N/A	john.nastasi@tig.com www.tig.com	John Nastasi Dec. 31 1982
46	<b>41</b>	<b>PROFESSIONAL AUTOMATION SERVICES</b> 1129 Arapahoe Ave. Berthoud, CO 80513 (303) 494-1861/(970) 532-0793	\$299,300 \$233,818 <b>28.01%</b>	2 2	Networking service, sales; software support, custom program Windows/DOS financial packages W2/1099 processing	brian@proautomation.com www.proautomation.com	Brian Anderson Dec. 31 1985
NR	<b>42</b>	<b>MINNKOTA CONTRACTING INCORPORATED</b> P.O. Box 17 Berthoud, CO 80513 (970) 532-4400/(970) 532-4123	\$1,160,000 \$908,000 <b>27.75%</b>	5 6	High-tech interior renovations	minnkota@qwest.net N/A	Scott Solem Dec. 31 1998
31	<b>43</b>	<b>LOPIANO'S CATERING/MAD RUSSIAN EVENTS CENTER</b> 2100 Country Club Parkway Milliken, CO 80543 (970) 587-5000/(970) 587-2845	\$936,000 \$736,000 <b>27.17%</b>	25 15	Off and On Premises Catering service	sandy@lopianos.com www.lopianos.com	Sandy Farnsworth Dec. 31 1989
NR	<b>44</b>	<b>AGLAND INC.</b> 260 Factory Road Eaton, CO 80615 (970) 454-3391/(970) 454-2144	\$96,000,000 \$75,700,000 <b>26.82%</b>	250 250	Inputs, chemicals, feed, tires, petroleum, hardware, Red Bird pinto beans	N/A www.aglandinc.com	Ted Svitavsky/Mark Reinert June 30 1905
NR	<b>45</b>	<b>SUN CONSTRUCTION &amp; DESIGN SERVICES INC.</b> 1232 Boston Ave. Longmont, CO 80501 (303) 444-4780/(303) 444-6774	\$28,500,000 \$22,500,000 <b>26.67%</b>	170 120	General contractor, design build, tenant finish, clean rooms, shielded rooms and metal buildings	andyw@sunconst.com www.sunconst.com	Andy Welch Dec. 31 1985
85	<b>46</b>	<b>LEFTHAND &amp; TABERNASH BREWING CO.</b> 1265 Boston Ave. Longmont, CO 80501 (303) 772-0258/(303) 772-9572	\$3,313,000 \$2,626,000 <b>26.16%</b>	30 29	Craft brewery and beer distribution	brewer@lefthandbrewing.com www.lefthandbrewing.com	Eric Wallace Dec 31 1993
45	<b>47</b>	<b>PICKETT ENGINEERING INC.</b> 822 Eighth St. Greeley, CO 80631 (970) 356-6362/(970) 356-6486	\$1,268,700 \$1,010,000 <b>25.61%</b>	15 10	Land development, zoning, planning, engineering design, construction drawings, construction admin., water, sewer, stormwater, non-potable water & roads	kpickett@pickettengineering.com N/A	Kris Pickett Dec. 31 1995
NR	<b>48</b>	<b>GREGORY ELECTRIC</b> 3317 N. Lincoln Ave. Loveland, CO 80538 (970) 669-7609/(970) 663-713	\$10,000,000 \$8,000,000 <b>25.00%</b>	70 60	N/A	rbryant@gegoryelectricinc.com N/A	Rod Bryant Dec. 31 1988
NR	<b>49</b>	<b>FRONTIER PRINTING INC.</b> 1400 Webster Ave. Fort Collins, CO 80524 (970) 484-2950/(970) 484-2951	\$2,500,000 \$2,000,000 <b>25.00%</b>	20 15	Printed products; commercial printing, embroidery and specialty advertising	frontierprinting@aol.com www.frontierprinting.com	Douglas Iszler Dec. 31 1987
NR	<b>50</b>	<b>CONSTRUCTION CONCEPTS INC.</b> 14125 Mead St. Longmont, CO 80504 (970) 535-0600/(970) 535-0299	\$6,000,000 \$4,800,000 <b>25.00%</b>	15 15	Commercial & industrial construction	N/A www.constconceptsinc.com	Marc Dewey Dec 31 1991

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, Albany and Laramie counties in Wyoming. List includes region-based companies that posted 2001 revenues of \$100,000 or more. List based on companies that responded to survey. Companies ranked first by percent change, second by number of local employees in 2001. N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY RESEARCHED BY SONOKO BAYES AND DAN FEIVESON



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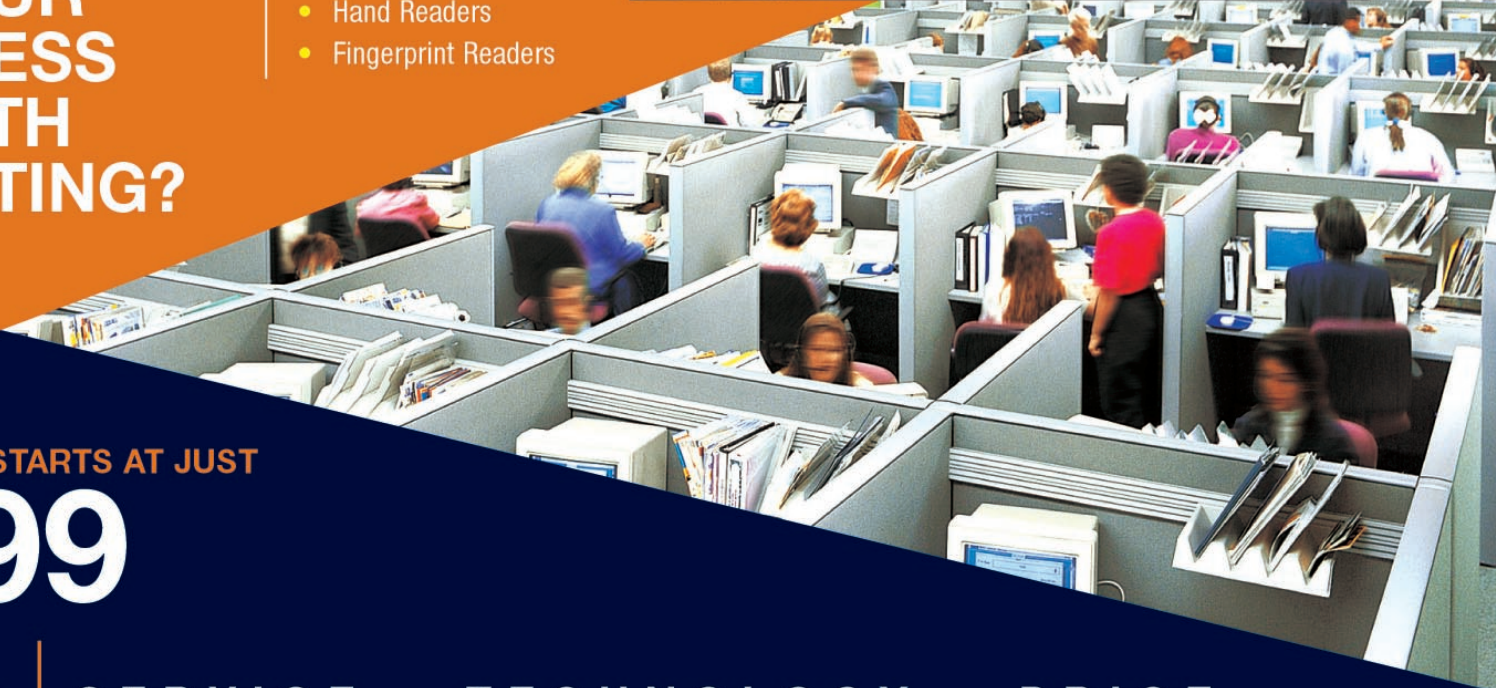
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(Source: Insurance Information Institute, 2002)

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# Poudre

MAGAZINE



Originally published May 17, 2002

# FASTEST-GROWING PRIVATE COMPANIES Part III

(Locally based, ranked by revenue growth)

Last year's rank	RANK	COMPANY Address Phone/Fax	REVENUES 2001 REVENUES 2000 PERCENT CHANGE	2001 EMPLOYEES LOCAL 2000 EMPLOYEES LOCAL	PRODUCTS	E-MAIL WEB SITE	PERSON IN CHARGE FISCAL YEAR END YEAR FOUNDED
NR	<b>51</b>	<b>RIDGE CREATIVE COMMUNICATION</b> 222 Ivinson Ave. Laramie, WY 82070 (307) 721-3954/(307) 745-3155	\$500,000 \$400,000 <b>25.00%</b>	10 7	Graphic design, Internet consulting, Internet applications, Web-site design and implementation	info@wind-river.com www.wind-river.com	Barbara D'Onofrio Dec 31 1995
49	<b>52</b>	<b>LANDMARK ENGINEERING LTD.</b> 3521 W. Eisenhower Blvd. Loveland, CO 80537 (970) 667-6286/(970) 667-6298	\$4,550,000 \$3,650,000 <b>24.66%</b>	34 38	Land-development planning; civil, municipal and structural engineering; surveying geotechnical architecture and landscape architecture	mail@lankmakitd.com N/A	Robert Nelson Dec 31 1969
100	<b>53</b>	<b>ELECTRICAL SYSTEMS CONSULTANTS INC.</b> 212 W. Mulberry St. Fort Collins, CO 80521 (970) 224-9100/(970) 224-9137	\$6,900,000 \$5,542,600 <b>24.49%</b>	55 50	Electrical engineering, design & planning for electrical utilities & industrial companies specializing in high voltage, GIS & automation	esc@electsys.com www.electsys.com	Jim Siano Dec 31 1978
NR	<b>54</b>	<b>LONGMONT UNITED HOSPITAL</b> 1950 Mountain View Ave. Longmont, CO 80501 (303) 651-5111/(303) 678-4050	\$139,049,481 \$112,033,051 <b>24.11%</b>	1,200 N/A	Hospital	N/A www.luhonline.org	Mitchell C. Carson Dec 31 1959
NR	<b>55</b>	<b>THORP ASSOCIATES PC</b> P.O. Box 129 Estes Park, CO 80517 (970) 586-9528/(970) 586-4145	\$810,664 \$655,600 <b>23.65%</b>	6 6	Architectural design & planning	verlene@thorpassoc.com www.thorpassoc.com	Roger Thorp Dec 31 1976
NR	<b>56</b>	<b>ALLEN PLUMBING &amp; HEATING INC.</b> 101 S. Link Lane Fort Collins, CO 80524 (970) 484-4848/(970) 484-4448	\$16,000,000 \$13,000,000 <b>23.08%</b>	135 135	Plumbing and mechanical construction	allenph@allenph.com www.allenph.com	Jeff Allen/Marion Allen Dec 31 1962
NR	<b>57</b>	<b>LIFESTYLE HOMES INC.</b> 920 54th Ave., Suite 200 Greeley, CO 80634 (970) 353-1331/(970) 353-0811	\$30,000,000 \$24,500,000 <b>22.45%</b>	30 14	Real estate development, home builders	jwalden@lifestylehomes.com www.lifestylehomes.com	David Clarkson Dec 31 1984
NR	<b>58</b>	<b>FOUNDATIONS SQUARED INC.</b> 7191 Lake View Court Windsor, CO 80550 (970) 686-0650/(970) 686-5231	\$1,200,000 \$980,000 <b>22.45%</b>	17 12	Serves various builders, KenRick Construction (Wellington) IDS Construction (Severance, Loveland, Johnstown, Evans) Custom-On-Site Builders (Loveland, Evans)	f2inc@frii.net wwwFOUNDATIONSquaredInc.com	Alex Ricketson Dec 31 1993
NR	<b>59</b>	<b>THE GYM OF THE ROCKIES</b> 1800 Heath Parkway Fort Collins, CO 80524 (970) 493-7303/(970) 493-3182	\$912,090 \$750,000 <b>21.61%</b>	152 145	20,000 lbs of free weights, huge climbing wall, cardio entertainment, spinning, aerobics, wt. machines, basketball, volleyball, running track	jeff@thegymoftherockies.com www.thegymoftherockies.com	Jeff Coleman Dec 31 1998
55	<b>60</b>	<b>KAMTZ COS. INC.</b> 901 Josephine Court Loveland, CO 80537 (970) 667-4676/(970) 667-5542	\$3,000,000 \$2,500,000 <b>20.00%</b>	33 30	Kitchen and office cabinetry	kamtz@concentric.net www.kamtzco.com	Jeff Zundel Dec 31 1972
NR	<b>61</b>	<b>ALPINE CABINET CO. INC.</b> 4125 Main St. Timnath, CO 80547 (970) 484-9030/(970) 224-3091	\$6,183,000 \$5,164,000 <b>19.73%</b>	48 44	Kitchen cabinets and bathroom vanities for both residential and commercial use	N/A N/A	James Chinn Dec 31 1969
NR	<b>62</b>	<b>COLORADO IRON &amp; METAL INC.</b> 1400 E. Mulberry St. Fort Collins, CO 80524 (970) 482-7707/(970) 493-7821	\$1,914,233 \$1,599,304 <b>19.69%</b>	15 15	Retail steel distributor/non-ferrous metal recycling	N/A N/A	Kent Garvin Dec 31 1995
63	<b>63</b>	<b>THARP'S CABINET CORP.</b> 1246 Denver Ave. Loveland, CO 80537 (970) 667-7144/(970) 635-2660	\$4,257,750 \$3,574,228 <b>19.12%</b>	45 40	Kitchen-cabinet manufacturing, bathroom vanities, entertainment cabinets and bookcases	info@tharpcabinets.com www.tharpcabinets.com	David Tharp/Don Fraley Dec 31 1971
57	<b>64</b>	<b>NEW HORIZONS TRAVEL</b> 300 E. Boardwalk Drive Fort Collins, CO 80525 (970) 223-7400/(970) 225-0538	\$25,625,000 \$21,618,000 <b>18.54%</b>	38 37	Full-service travel agency	dalec@travelnewhorizons.com www.travelnewhorizons.com	Dale Clarken Dec 31 1980
NR	<b>65</b>	<b>WARDS LANDSCAPE INC.</b> 9165 Nelson Road Longmont, CO 80503 (303) 776-7991/(303) 776-9033	\$4,500,000 \$3,800,000 <b>18.42%</b>	60 45	N/A	wardslandscape@McLeadUSA.net www.wardslandscape.com	Steve Ward Dec 31 1992
NR	<b>66</b>	<b>SIMPSON COMPANY, INC.</b> 4800 Innovation Drive Fort Collins, CO 80525 (970) 282-0022/(970) 282-0020	\$14,156,771 \$12,000,000 <b>17.97%</b>	55 55	Design & Installation and service of HVAC systems	briana@simpsonair.com www.simpsonair.com	Ronald Mahan Dec 31 1947
NR	<b>67</b>	<b>NORTHERN COLORADO SKYLIGHTS</b> 309 S Summitview, #13 Fort Collins, CO 80524 (970) 493-8241/(970) 493-2623	\$330,000 \$280,000 <b>17.86%</b>	3 2	N/A	gdhale@bverinet.com N/A	Gary Hale Dec 31 1996
NR	<b>68</b>	<b>MASTER HOME SOURCE CORP.</b> 1215 53rd Ave. Greeley, CO 80634 (970) 352-4444/(970) 352-4444	\$2,000,000 \$1,700,000 <b>17.65%</b>	1 1	N/A	N/A N/A	Jim Neufeld Dec 31 1993
18	<b>69</b>	<b>THE RIGHT MOVE INC.</b> 2649 E. Mulberry St., Unit #5 Fort Collins, CO 80524 (970) 221-3377/(970) 484-8111	\$2,700,000 \$2,300,000 <b>17.39%</b>	55 50	Full-service moving & storage services	info@rightmoveinc.com www.rightmoveinc.com	Laura Arbury/John DeFilippi Dec 31 1988
26	<b>70</b>	<b>AMERICAN PRIDE CO-OP</b> 55 W. Bromley Lane Brighton, CO 80601 (303) 659-1230/(303) 659-8719	\$60,602,854 \$51,681,082 <b>17.26%</b>	166 160	Farm supplies, lawn and garden products, fertilizer, ag. chemicals and petroleum	ampride@amnix.com www.ampride-coop.com	N/A Dec 31 1936
NR	<b>71</b>	<b>VISIBLE PRODUCTIONS</b> 201 Linden St., #301 Fort Collins, CO 80524-2459 (970) 407-7240/(970) 407-7248	\$1,709,300 \$1,458,000 <b>17.24%</b>	20 18	Software: 3-D modeling, 3-D model libraries, 3-D visualization services and biomedical illustration	VIP@visiblep.com www.visiblep.com	Paul Baker Dec 31 1996
21	<b>72</b>	<b>ENGINEERING COMPUTER CONSULTANTS INC.</b> 5832 S. College Ave., Suite C Fort Collins, CO 80525 (970) 229-5888/(970) 229-5895	\$5,368,000 \$4,600,000 <b>16.70%</b>	26 20	Computers and system integration, customization, database and workflow software development; , training and security assessments, HIPAA assessments	info@engcc.com www.engcc.com	Tim Reeser/Tony English Dec 31 1994
NR	<b>73</b>	<b>PIONEER PRESS OF GREELEY INC.</b> 2965 27th Ave. Greeley, CO 80631 (970) 330-4800/(970) 339-5107	\$3,500,000 \$3,000,000 <b>16.67%</b>	26 25	Commercial printing, desktop publishing, electronic digital services and specialty label printing	mbradley@pioneerpresscolorado.co www.pioneerpresscolorado.com	J. SoRelle Dec 31 1976
74	<b>74</b>	<b>MAGNOLIA RIVER MANUFACTURING CORP.</b> 601 Ninth St. Greeley, CO 80631 (970) 352-2800/(970) 352-2300	\$1,750,000 \$1,500,000 <b>16.67%</b>	15 16	Grocery-industry shelving products	N/A www.magnoliariver.com	James Emmett Dec 31 1991
38	<b>75</b>	<b>ENSIGN POWER SYSTEMS INC.</b> 330 N. Lincoln Ave. #205 Loveland, CO 80537-5679 (970) 203-9255/(970) 203-9322	\$1,752,413 \$1,503,801 <b>16.53%</b>	9 N/A	Custom power-supply design and manufacturing	sales@ensignpower.com www.ensignpower.com	Bill Harris Dec 31 1995

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, Albany and Laramie counties in Wyoming.  
List includes region-based companies that posted 2001 revenues of \$100,000 or more.  
List based on companies that responded to survey.  
Companies ranked first by percent change, second by number of local employees in 2001.  
N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVSON

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# FASTEST-GROWING PRIVATE COMPANIES Part IV

(Locally based, ranked by revenue growth)

Last year's rank	RANK	COMPANY Address Phone/Fax	REVENUES 2001 REVENUES 2000 PERCENT CHANGE	2001 EMPLOYEES LOCAL 2000 EMPLOYEES LOCAL	PRODUCTS	E-MAIL WEB SITE	PERSON IN CHARGE FISCAL YEAR END YEAR FOUNDED
NR	<b>76</b>	<b>FASTSIGNS</b> 2721 S. College Ave., Suite 1A Fort Collins, CO 80525-2199 (970)282-7446/(970)282-7447	\$422,326 \$362,620 <b>16.47%</b>	7 6	Computer generated vinyl signs & graphics of all kinds for business	301@fastsigns.com www.fastsigns.com	Randy Marshall Dec. 31 1997
29	<b>77</b>	<b>MINER AND MINER, CONSULTING ENGINEERS INC.</b> 4701 Royal Vista Circle Fort Collins, CO 80528 (970)223-1888/(970)223-5577	\$9,620,000 \$8,310,000 <b>15.76%</b>	96 90	AM/FM/GIS software for electrical, gas and water/wastewater utilities worldwide, software development and system implementation	info@miner.com www.miner.com	N/A Dec. 31 1946
53	<b>78</b>	<b>BRIAN'S MOVING &amp; STORAGE</b> 825 E. 11th St. Loveland, CO 80527 (970)669-3959/(970)663-0151	\$1,068,000 \$925,000 <b>15.46%</b>	30 25	Moving and storage services	briansmoving@yahoo.com www.allaboutloveland.com/	Brian Crawford Dec. 31 1980
44	<b>79</b>	<b>SMI CREATIONS LTD.</b> 1801 Airway Ave. Fort Collins, CO 80524 (970)221-3533/(970)221-4604	\$1,000,000 \$866,177 <b>15.45%</b>	9 8	Custom mug decorating and glassware for retail and corporate purposes	smic@verinet.com www.smicreations.com	Kirk Winkelmeier Dec. 31 1970
NR	<b>80</b>	<b>LINCOLN PRINTING PLUS</b> 370 N. Third St. Laramie, WY 82072 (307)742-2022/(307)721-8130	\$300,000 \$260,000 <b>15.38%</b>	6 6	Offset printing and copies	lincoln@wyoming.com N/A	Mary Bower Dec. 31 1992
NR	<b>81</b>	<b>HOLSINGER DRYWALL INC.</b> 1312 Blue Spruce, #6 Fort Collins, CO 80524 (970)498-9080/(970)498-9083	\$3,100,000 \$2,700,000 <b>14.81%</b>	32 27	N/A	N/A N/A	Patrick Hess Dec. 31 1983
NR	<b>82</b>	<b>RICHMOND ASSOCIATES ARCHITECTS/RESIDENTIAL TECHNOLOGIES INC.</b> 420 W. Oak St. Fort Collins, CO 80521 (970)224-3140/(970)224-5987	\$325,000 \$285,000 <b>14.04%</b>	4 3	Architectural services	doa@richmondassociates.com www.RichmondAssociates.com	Donald Richmond Dec. 31 1986
17	<b>83</b>	<b>ST. VRAIN MANUFACTURING</b> 1821 Boston Ave. Longmont, CO 80501 (303)702-1529/(303)702-1534	\$1,365,000 \$1,200,000 <b>13.75%</b>	18 8	Prototype and short-run production precision machining	N/A N/A	Bob Bergstrom Dec. 31 1995
NR	<b>84</b>	<b>AALL ELECTRIC CONTRACTORS INC.</b> 2379 West 8th Ave. Loveland, CO 80537 (970)593-9800/(970)593-0384	\$31,386,840 \$27,594,253 <b>13.74%</b>	375 350	N/A	rdaniels@aallelectric.com www.aallelectric.com	Debra McFadden Dec. 31 1993
NR	<b>85</b>	<b>PTARMIGAN COUNTRY CLUB</b> 5412 Vardon Way Fort Collins, CO 80525 (970)226-8555/(970)226-2836	\$2,500,000 \$2,200,000 <b>13.64%</b>	95 85	Full-service country club, restaurant/banquet facilities, driving range, practice green, chipping area	info@ptarmigancountryclub.com www.ptarmigancountryclub.com	Steve Battisti Dec. 31 1988
22	<b>86</b>	<b>EXODUS MOVING &amp; STORAGE</b> 113 Hickory St. Fort Collins, CO 80524 (970)472-8988/(970)484-4388	\$1,482,000 \$1,310,000 <b>13.13%</b>	34 26	Moving & packing, storage in climate-control warehouse, boxes-new used, plastic box rental	movers@exodusmoving.com www.exodusmoving.com	Ilan Levy Dec. 31 1996
37	<b>87</b>	<b>LITTLE GUYS MOVERS</b> 1324 N. College Ave. Fort Collins, CO 80524 (970)416-9800/(970)416-9801	\$2,600,000 \$2,300,000 <b>13.04%</b>	100 80	Moving & packing services, retail store	lgmsfc@verinet.com www.littleguys.com	Matt Whetstone Dec. 31 1992
NR	<b>88</b>	<b>ROCHE CONSTRUCTORS INC.</b> P.O. Box 1727 Greeley, CO 80632 (970)356-3611/(970)356-3619	\$132,592,000 \$117,492,000 <b>12.85%</b>	145 145	General contracting and construction	troche@rocheconstructors.com www.rocheconstructors.com	Thomas Roche Dec. 31 1971
NR	<b>89</b>	<b>HALLADAY MOTORS INC.</b> 2100 Westland Road Cheyenne, WY 82001 (307)634-1511/(307)778-7491	\$47,563,433 \$42,596,680 <b>11.66%</b>	81 90	New and used vehicle sales, parts and accessories, paint and collision repair	www.halladaymotors.com	Timothy Joannides Dec. 31 1944
78	<b>90</b>	<b>HENSEL PHELPS CONSTRUCTION CO.</b> 420 Sixth Ave. Greeley, CO 80631 (970)352-6565/(970)346-7277	\$1,587,509,000 \$1,426,717,000 <b>11.27%</b>	594 594	General contracting and construction	N/A www.henselphelps.com	Jerry Morgensen Dec. 31 1937
NR	<b>91</b>	<b>PRATT PROPERTIES LP</b> 2101 Ken Pratt Blvd., Suite 200 Longmont, CO 80501 (303)776-4496/(303)776-4946	\$43,100,000 \$38,900,000 <b>10.80%</b>	25 376	Design/build, own & operate high-tech real estate & commercial development	general@prattprop.com www.prattprop.com	Susan Pratt Dec. 31 1912
42	<b>92</b>	<b>MBI CORP.</b> 2537 Research Blvd Fort Collins, CO 80525 (970)482-6244/(970)482-8336	\$13,600,000 \$12,300,000 <b>10.57%</b>	20 25	Design-build and commercial construction	raju@mbi.com www.mbi.com	Raju Jairam Dec. 31 1987
NR	<b>93</b>	<b>GALLEGOS SANITATION INC.</b> 1104 W. Vine Drive Fort Collins, CO 80521 (970)484-5556/(970)484-0662	\$6,300,000 \$5,700,000 <b>10.53%</b>	86 78	Waste disposal & recycling	N/A N/A	Matt Gallegos Dec. 31 1959
NR	<b>94</b>	<b>A P W WYOTT</b> 1938 Wyatt Drive Cheyenne, WY 82007 (307)634-5801/(307)637-8071	\$21,500,000 \$19,500,000 <b>10.26%</b>	140 140	Food-service equipment, government contracts, industrial self-leveling equipment	N/A www.apwwyott.com	James Humphrey Dec. 31 1938
NR	<b>95</b>	<b>AVOCET COMMUNICATIONS</b> 1375 Ken Pratt Blvd., Suite A Longmont, CO 80501 (303)678-7102/(303)678-7109	\$4,940,000 \$4,511,000 <b>9.51%</b>	8 N/A	Advertising, marketing	lori@avocetcommunications.com www.avocetcommunications.com	Lori Suturius-Jones Dec. 31 1987
NR	<b>96</b>	<b>LONGVIEW GLASS</b> 105 A 3rd Ave. Longmont, CO 80501 (303)776-7766/(303)678-0145	\$925,000 \$850,000 <b>8.82%</b>	8 7	N/A	1glass2@qwest.net N/A	Chris Tidwell, Secretary Dec. 31 2000
NR	<b>97</b>	<b>FORT COLLINS PULSE AND FITNESS CENTER INC.</b> 2555 S. Shields St. Fort Collins, CO 80526 (970)490-1300/(970)490-1025	\$2,500,000 \$2,300,000 <b>8.70%</b>	104 84	Full-service health club: indoor lap pool, indoor running track, weight room, basketball, aerobics, spinning, Body Pump, senior program, youth/young adult fitness club, swim lessons	fpulse@aol.com www.ftcollinspulse.com	David Huber 1978
NR	<b>98</b>	<b>STAR PRECISION INC.</b> 7300 Miller Drive Longmont, CO 80504 (970)535-4795/(970)535-0780	\$13,100,000 \$12,100,000 <b>8.26%</b>	138 112	Sheet metal fabrication	N/A N/A	Mark Hayes N/A 1998
NR	<b>99</b>	<b>THE ENGINEERING CO.</b> 2310 E. Prospect Road, Suite B Fort Collins, CO 80525 (970)484-7477/(970)484-7488	\$3,301,000 \$3,060,000 <b>7.88%</b>	38 30	Complete civil-engineering services, including water, wastewater, drainage, roads and GIS	wmesloh@tec-engrs.com www.tec-engrs.com	Warren Mesloh Dec. 31 1985
NR	<b>100</b>	<b>BOARDWALK BUILDERS OF NORTHERN COLOARDO INC.</b> 1246 51st Ave. Greeley, CO 80634 (970)351-7596/(970)351-7596	\$750,000 \$700,000 <b>7.14%</b>	1 1	N/A	brdwkblldr@aol.com N/A	Ronald Randolph Dec. 31 1991

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, Albany and Laramie counties in Wyoming.  
List includes region-based companies that posted 2001 revenues of \$100,000 or more.  
List based on companies that responded to survey.  
Companies ranked first by percent change, second by number of local employees in 2001.  
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SOURCE: BUSINESS REPORT SURVEY  
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Originally published April 19, 2002

# LARGEST PRIVATE SECTOR EMPLOYERS

(Ranked by number of employees in region)

Rank	COMPANY Address Phone/Fax	NO. OF EMPLOYEES IN REGION/ NO. OF FT EMPLOYEES/ NO. OF PT EMPLOYEES	GROSS REVENUES 2001/2000	AVERAGE NO. OF JOB OPENINGS PER MONTH	TYPE OF BUSINESS	PARENT COMPANY/ HEADQUARTERS/ LOCATIONS IN REGION	E-MAIL WEB SITE	PERSON IN CHARGE/ PERSONNEL DIRECTOR/ YEAR FOUNDED
1	<b>HEWLETT-PACKARD CO.</b> 3404 E. Harmony Road Fort Collins, CO 80525 (970)229-3800/N/A	3,850 N/A N/A	\$51 bil. (parent) \$48.8 bil. (parent)	N/A	Computers, software and storage devices, digital imaging	Hewlett-Packard Co. Palo Alto, Calif. 3	N/A www.hp.com	Carly Fiorina N/A 1960
2	<b>CONAGRA BEEF CO.</b> 1 ConAgra Drive Greeley, CO 80634 (970)506-8000/(970)395-8903	3,600 3,600 N/A	N/A \$25.4 bil. (parent)	N/A	Processed beef	ConAgra Foods Omaha, Neb. N/A	N/A www.conagra.com	Jack Shandley Jack Shandley 1930
16	<b>BANNER HEALTH SYSTEM<sup>1</sup></b> 2000 Boise Ave. Loveland, CO 80539 (970)669-4640/(970)350-6114	3,498 3,498 N/A	N/A \$61,058,272	N/A	Wound care program, pediatric therapy, sports medicine, industrial medicine, biofeedback, warm water therapy	Banner Health Systems Phoenix, Ariz.	N/A www.mckee Loveland.com	Charles Harms Sharon Scheller 1951
3	<b>AGILENT TECHNOLOGIES, NORTHERN COLORADO</b> 815 14th St. S.W. Loveland, CO 80537 (970)679-5000/N/A	2,700 N/A N/A	N/A \$10.7 bil. (worldwide)	N/A	Measurement and communication	Agilent Technologies Palo Alto, Calif. N/A	N/A www.agilent.com	Edward W. Barnholt Jean Halloran 1999
4	<b>POUDRE VALLEY HEALTH SYSTEM</b> 1024 S. Lemay Ave. Fort Collins, CO 80524 (970)495-7000/(970)495-7600	2,012 825 1,187	\$280,716,963 \$157,280,074	96	Health care	PVHC Inc. Fort Collins 5	N/A www.pvhs.org	Rulon F. Stacey Pattie Oakes 1925
6	<b>KODAK COLORADO DIVISION</b> 9952 Eastman Park Drive Windsor, CO 80551 (970)684-7611/(970)686-4154	1,850 1,800 50	\$1,440,000,000 \$1,392,000,000	10	Manufacturer of sensitized photographic goods	Eastman Kodak Co. Rochester, N.Y. N/A	N/A www.kodak.com	Brad Kruckten Dean Moore 1968
7	<b>STATE FARM INSURANCE COS.</b> 3001 Eighth Ave. Greeley, CO 80638 (970)351-5000/(970)351-5110	1,394 1,343 51	\$95,000,000 \$97,000,000	20	Auto, home, life, health business, insurance and banking	State Farm Mutual Bloomington, Ill. N/A	N/A www.statefarm.com	Dave Gonzales Eddie Torro 1927
NR	<b>CONAGRA FOODS, LONGMONT</b> 150 Main St. Longmont, CO 80502 (303)776-6611/(303)678-4120	1,200 N/A N/A	\$27 bil. (parent) \$25.4 bil. (parent)	N/A	Food processing	ConAgra Foods Omaha, Neb. N/A	N/A N/A	Kevin Saxton Greg Handy 1951
NR	<b>CENTER PARTNERS*</b> 4401 Innovation Drive Fort Collins, CO 80525 (970)206-9000/(970)282-9225	1,200* 1,200 N/A	N/A N/A	N/A	Outsourcing company, computer service over phone	WPP Group PLC London, United Kingdom N/A	info@centerpartners.com www.cinterpartners.com	Richard Keith Valerie Finley
8	<b>MAXTOR CORP.*</b> 2190 Miller Drive Longmont, CO 80501 (303)651-6000/(408)432-4688	1,200* N/A N/A	N/A N/A	N/A	Develops, manufactures and markets a complete line of hard disk drives for computers	Maxtor Corp. Milpitas, Calif.	sales-mkt@maxtor.com www.maxtor.com	Michael R. Cannon N/A 1990
9	<b>ADVANCED ENERGY INDUSTRIES INC.</b> 1625 Sharp Point Drive Fort Collins, CO 80525 (970)221-4670/(970)407-5732	1,185 1,164 21	\$193,600,000 \$359,800,000	5	Power conversion and control systems	Advanced Energy Fort Collins N/A	N/A www.advanced-energy.com	Douglas S. Schatz Monica Moloney, v.p. 1981
10	<b>SEAGATE TECHNOLOGY INC.</b> 389 Disc Drive Longmont, CO 80503 (720)684-1000/(720)684-2728	1,010 N/A N/A	\$6.387 bil. (worldwide) \$6.4 bil. (worldwide)	N/A	Manufacturing disc drives, magnetic discs, read-write heads, tape drives and enterprise information management	Seagate Technology LLC Scotts Valley, Calif. N/A	N/A www.seagate.com	Charlie Sander Bobby King 1979
13	<b>CELESTICA COLORADO*</b> 4701 Technology Parkway Fort Collins, CO 80528-8551 (970)207-5000/(970)207-5502	900* N/A N/A	N/A \$3.2 bil (worldwide)	N/A	Electronic manufacturing services, power modules, prototyping, product integration	Celestica Inc. Toronto, Canada N/A	N/A www.celestica.com	Anthony Novellino N/A 1996
12	<b>WOODWARD GOVERNOR CO.</b> 3800 N. Wilson Ave. Loveland, CO 80538 (970)663-3900/(970)498-3214	860 860 N/A	N/A \$490,500,000	N/A	Electronic and hydromechanical controls for turbomachinery	Woodward Governor Co. Rockford, Ill.	N/A www.woodward.com	Ron Fulkrod Steve Meyer 1870
13	<b>WATERPIK TECHNOLOGIES</b> 1730 E. Prospect Road Fort Collins, CO 80553-0001 (970)484-1352/(970)407-7116	800 800 0	\$150,000,000 \$150,000,000	15	Personal health care	Waterpik Technologies Newport Beach, Calif. N/A	N/A www.waterpik.com	Robert Shortt James Sanchez 1962
14	<b>ANHEUSER-BUSCH INC.</b> 2351 Busch Drive Fort Collins, CO 80524 (970)490-4500/N/A	700 579 121	N/A N/A	N/A	Beer manufacturer	Anheuser-Busch Cos. Inc. St. Louis, Mo.	N/A www.anheuserbusch.com	Glenn Wilson Christine O'Neal 1988
NR	<b>HACH CO.*</b> P. O. Box 389 Loveland, CO 80539 (970)669-3050/(970)669-2932	674* N/A N/A	N/A N/A	N/A	water-analysis systems	Hach Co. Loveland N/A	N/A www.hach.com	Michael Douglas Guy Schiller 1947
17	<b>FLEXTRONICS LONGMONT</b> 4120 Specialty Place Longmont, CO 80504 (303)772-5933/(303)776-1883	650 650 N/A	\$12.0 bil. (worldwide) \$5.7 bil. (worldwide)	N/A	Systems assembly and integration, printed circuit board assembly	Flextronics San Jose, Calif. Niwot	N/A www.flextronics.com	Terry Zale Sandra Guenette 1986
19	<b>HENSEL PHELPS CONSTRUCTION CO.</b> P.O. Box 0 Greeley, CO 80632 (970)352-6565/(970)352-9311	594 594 N/A	\$1,587,509,000 \$1,426,717,000	8	General contractor	N/A Greeley N/A	N/A www.henselphelps.com	Jerry Morgensen N/A 1937
NR	<b>STARTEK INC.*</b> 237 22nd St. Greeley, CO 80631 (970)352-6800/(970)353-7652	550* N/A N/A	N/A N/A	N/A	Product packaging, printing and electronic-media duplication services	Startek Inc. Denver N/A	N/A www.startek.com	William E. Meade Jr. N/A N/A
3	<b>CONCEPTS DIRECT INC.*</b> 2950 Colorful Ave. Longmont, CO 80504 (303)772-9171/(303)682-7140	539* N/A N/A	N/A \$55,500,000	N/A	Mail-order catalogs of personalized paper products, gift items, home decorative items and apparel	Concepts Direct Inc. Longmont N/A	N/A www.cdirc.com	J. Mikael Wolfe N/A 1992
3	<b>GRANT FAMILY FARMS INC.*</b> 1020 W. County Road 72 Wellington, CO 80549 (970)568-7654/(970)568-7655	450* N/A N/A	N/A N/A	N/A	Processed vegetables, beans and grains; fresh market vegetables	N/A N/A	andy@grantfarms.com www.grantfarms.com	Andy Grant N/A 1998
NR	<b>LSI LOGIC CORP.</b> 2001 Danfield Court Fort Collins, CO 80525 (970)206-6000/(970)206-5150	430 N/A N/A	\$1.78 bil. (worldwide) \$1.5 bil.	N/A	Manufactures custom high performance semi-conductors	LSI Logic Corp. Milpitas, Calif. 1	N/A www.lsillogic.com	Wilfred J. Corrigan Karin Basilio 1981
NR	<b>SUNRISE MEDICAL HOME HEALTH CARE GROUP*</b> 7477 E. Dry Creek Parkway Longmont, CO 80503 (303)218-4600/(303)218-4358	425* N/A N/A	N/A N/A	N/A	Medical products that address the recovery, rehabilitation and respiratory needs of patients in institutional and home-care settings	Sunrise Medical Inc. Carlsbad, Calif. N/A	N/A www.sunrisemedical.com	Tom O'Donnell N/A 1983
24	<b>TACO JOHN'S INTERNATIONAL INC.</b> 808 W. 20th St. Cheyenne, WY 82001 (307)635-0101/(307)638-0603	340 N/A N/A	\$194,000,000 \$191,000,000	N/A	Mexican quick-service restaurants	N/A N/A N/A	email@tacojohns.com www.tacojohns.com	P. Fisherkeller Wes Garnett 1969

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Address represents regional headquarters or office chosen by company to represent region for listing.

<sup>1</sup> Number of employees represents combined number of McKee Medical Center and North Colorado Family Medicine.  
\*Based on 2000 data. N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

## Bravo! Entrepreneur Awards October 29, 2003 at The Ranch

2003  
ENTREPRENEUR AWARDS  
Celebrating Excellence in Northern Colorado Business



Originally published Feb. 22, 2002

# LARGEST FAMILY-OWNED BUSINESSES

(Ranked by gross revenues)

Last year's rank	RANK	COMPANY Address Phone/Fax	GROSS REVENUES 2001/2000	NO. OF EMPLOYEES IN REGION	PERCENT FAMILY-OWNED	TYPE OF BUSINESS	OWNER/ NUMBER OF FAMILY MEMBERS INVOLVED IN DAY-TO-DAY OPERATIONS	E-MAIL WEB SITE	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED
	1	<b>ROCHE CONSTRUCTORS INC.</b> 361 71st Ave. Greeley, CO 80634 (970) 356-3611/(970) 356-3619	\$132,592,946 \$117,492,000	145	100%	General contracting and construction management	Roche Constructors Inc. 2	info@rocheconstructors.com www.rocheconstructors.com	Thomas Roche pres./CEO 1971
NR	2	<b>MARKLEY MOTORS INC.</b> 3401 S. College Ave. Fort Collins, CO 80525 (800) 925-3168/(970) 282-6825	\$101,652,000 \$97,686,000	189	100%	Automobile sales	Gene and Doug Markley 3	mmiauto@aol.com www.markleymotors.com	Douglas E. Markley pres. 1936
	3	<b>PEDERSEN TOYOTA/PEDERSEN VOLVO</b> 4455 S. College Ave./4455 S. Mason Fort Collins, CO 80525 (970) 223-3100/(970) 223-5200	\$58,028,308 \$59,353,361	106	100%	Toyota, Volvo, sales, leasing, retail and service, parts and collision repair	Gerry Pedersen/ JoAnn Pedersen 3	pedersenautos@salesenhancer.com www.pedersenautoplaaza.com	Gerry Pedersen owner 1972
	4	<b>VALLEY FORD</b> 235 Alpine St. Longmont, CO 80501 (303) 776-2861/(303) 827-6138	\$37,000,000 \$36,000,000	N/A	100%	Full-service auto dealership: sales and service of new and used cars and trucks; mechanical and body repairs; parts sales	Doug Weibel 3	doug@intercars.com www.ford.intercars.com	Doug Weibel owner 1999
NR	5	<b>WALKER MANUFACTURING CO.</b> 5925 E. Harmony Road Fort Collins, CO 80528 (970) 221-5614/(970) 221-5619	\$36,914,000 \$40,896,000	130	100%	Mid-size lawnmower and attachments for commercial contractors	Walker Family 9	bobw@walkermowers.com www.walkermowers.com	Bob Walker pres. 1959
	6	<b>FERRERO AUTO CENTER INC.</b> 2600 N. Lincoln Ave. Loveland, CO 80538 (970) 667-4433/(970) 667-4498	\$34,754,005 \$33,466,005	76	100%	Chrysler, Dodge, Jeep, Suzuki, Daewoo, GEM Electric vehicles, automobile dealership specializing in new/used, full-service center	Robert E. Ferrero 4	ryferrero@aol.com www.ferreroauto.com	Ryan J. Ferrero gen. mgr. 1978
NR	7	<b>SUN CONSTRUCTION &amp; DESIGN SERVICES INC.</b> 1232 Boston Ave. Longmont, CO 80501 (303) 444-4780/(303) 444-6774	\$28,500,000 \$22,500,000	115	100%	General contractor, design build, tenant finish, clean rooms, shielded rooms and metal buildings	Steve Strong 6	andyw@sunconst.com www.sunconst.com	Bill Prout v.p./gen. mgr. 1985
12	8	<b>SINNETT BUILDERS INC.</b> 2926 E. Mulberry St. Fort Collins, CO 80524 (970) 493-1770/(970) 482-4537	\$27,470,000 \$21,750,000	50	100%	Commercial construction, schools, shopping centers, office buildings, multi-family housing	Dennis Sinnett 4	N/A www.sinnettbuilders.com	Dennis Sinnett pres. 1973
10	9	<b>XF ENTERPRISES INC.</b> 5626 19th St., Suite B Greeley, CO 80634-2948 (970) 339-4593/(970) 339-4592	\$24,619,068 \$23,548,000	8	52%	Feedlot consulting, feed, vitamin & mineral supplements	Hollis Klett 3	xfe1@mindspring.com www.xfe.net	Brent A. Richter v.p. 1957
11	10	<b>HARSH INTERNATIONAL INC.</b> 600 Oak Ave. Eaton, CO 80615 (970) 454-2291/(970) 454-3491	\$22,000,000 \$22,000,000	105	100%	Cattle-feed mixers, hydraulic hoist equipment, contract laser, waterjet cutting and environmental processes and solutions	Brown Family 4	harsh@harshenviro.com www.harshenviro.com	Robert Brown pres. 1948
NR	11	<b>MINER AND MINER, CONSULTING ENGINEERS INC.</b> 4701 Royal Vista Circle Fort Collins, CO 80528 (970) 223-1888/(970) 223-5577	\$11,000,000 \$8,310,000	100	100%	AM/FM/GIS software for electrical/gas/water/wastewater utilities worldwide, software development and implementation	Charles Meyers 3	info@miner.com www.miner.com	Jeff Meyers pres. 1946
NR	12	<b>NORTHSTAR HOMES INC.</b> 3814 S. County Road 5 Loveland, CO 80537 (970) 667-8830/(970) 667-6839	\$8,200,000 \$8,900,000	21	100%	Custom factory built homes, single family, multi-family and commercial	Norman C. Reichardt 6	norm@webaccess.net www.northstar-homes.com	Norman C. Reichardt pres. 1994
NR	13	<b>LEED FABRICATION SERVICES INC.</b> 12535 Weld County Road 2 Brighton, CO 80601 (303) 659-6801/(303) 659-6808	\$8,123,000 \$5,962,128	105	100%	Steel fabrication: tanks, enclosures, oilfield production equipment, roustabout/construction services	N/A 2	info@leedfab.com www.leedfab.com	Bill Sparks pres./CEO 1981
15	14	<b>COLORADO PRECAST CONCRETE INC.</b> 1820 14th St. S.E. Loveland, CO 80537-8805 (970) 669-0535/(970) 669-0674	\$6,400,000 \$13,000,000	64	100%	Precast concrete products, including small buildings	Harry Hayward 6	cindy@coloprecast.com www.coloprecast.com	Cindy Buckardt/ Scott Hayward v.p. 1975
20	15	<b>JP AMERICAN MORTGAGE SERVICES</b> 3600 S. College Ave., Suite 201 Fort Collins, CO 80525 (970) 226-4433/(970) 225-6490	\$5,500,000 \$4,980,000	3	100%	Mortgage services and building and development	J. Padilla/ V. Jacomet 2	N/A N/A	Valerie Jacomet CFO/v.p. 1993
NR	16	<b>CITIZEN PRINTING INC.</b> 1309 Webster Ave. Fort Collins, CO 80524 (970) 482-2537/(970) 221-4352	\$5,000,000 \$4,200,000	48	100%	Commercial printing	David W. Shafer 4	citizen@citizenprinting.com N/A	David W. Shafer pres. 1906
21	17	<b>CONCEPT SYSTEMS INC.</b> 2619 Canton Court Fort Collins, CO 80525 (970) 482-0883/(970) 482-6157	\$4,200,000 \$3,900,600	38	75%	Scuba certification/ training for recreational divers; support for children's scuba clubs, marketing assistance	Robert A. Clark 2	admin@ssiusa.com www.ssiusa.com	Ed Christini pres. 1970
NR	18	<b>EMPIRE WAREHOUSE AND TRANSPORTATION SERVICES INC.</b> 3901 Weld County Road 18 Erie, CO 80515 800-531-7592/(303) 776-9019	\$4,000,000 \$4,000,000	55	100%	Distribution and warehouse storage company	Lee Family 8	thwalke@truckline.com www.empire-warehouse.com	Bob Lee pres. 1967
NR	19	<b>KAMTZ COS. INC.</b> 901 Josephine Court Loveland, CO 80537 (970) 667-4676/(970) 667-5542	\$3,000,000 \$2,500,000	30	100%	Kitchen and office cabinetry	Jeff and Malory Zundel 3	N/A N/A	Jeff Zundel pres. 1972
23	20	<b>BON VOYAGE TRAVEL OF FORT COLLINS INC.</b> 825 S. Shields St. Fort Collins, CO 80521 (970) 493-8511/(970) 493-0041	\$2,538,000 \$2,978,000	9	80%	Full-service travel agency: air, car, hotel, train, charter, motorcoach tours, soft and hard adventure, dive, cruises	Barbara Lambert 2	bonvoyageintl@aol.com www.bonvoyagetraavelintl.com	Barbara Lambert pres. 1980
NR	21	<b>ELDON JAMES CORP.</b> 626 W. 66th St. Loveland, CO 80538 (970) 667-2728/(970) 667-3204	\$2,500,959 \$2,736,984	10	100%	Plastic hose fittings, tubing and hose, air hose and safety air couplers, Kent Quick Connect Fittings	Marcia Sampson 2	sales@eldonjames.com www.eldonjames.com	Marcia Sampson pres. 1987
NR	22	<b>BOSS ASSOCIATES</b> 2649 E. Mulberry St., Suite 3 Fort Collins, CO 80524 (970) 482-0800/(970) 482-0988	\$2,300,000 \$1,800,000	6	100%	Business forms, calendars, gifts and advertising specialties	Gary M. Vogel Jr. 3	N/A www.bossassoc.com	Gary Vogel pres. 1983
NR	23	<b>BETTER SERVICE DRYWALL INC.</b> 2387 W. Eighth St. Loveland, CO 80537 (970) 461-0448/(970) 461-1125	\$2,145,566 2,323,928	20	100%	Drywall service for both residential and commercial.	Eduardo Amezcua 6	N/A N/A	Eduardo Amezcua pres. 1984
25	24	<b>SOVEREIGN TRAVEL</b> 1660-H N. Fourth St. Laramie, WY 82072 (307) 742-0728/(307) 742-8791	\$2,019,295 \$2,175,404	5	100%	Air, hotel, cars, tours and packages, cruises, rail and limo services	N/A 2	sovtrvl@aol.com N/A	Melissa Maki owner/office mgr. 1994
NR	25	<b>BURT'S SHIRTS INC.</b> 142 Remington St. Fort Collins, CO 80524 (800) 530-2010/(970) 484-7481	\$1,200,000 \$1,800,000	12	100%	In-house embroidery & digitizing, custom imprints & sportswear	Burt Nunnelee/Mary Good 4	burtshirts@aol.com www.burts-shirts.com	Mary Good owner 1984

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming; Companies listed with at least two family members involved in day-to-day business operation, and also at least 50% family-owned.  
N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVESON

## Health & Wellness Summit June 25, 2003 at the University Park Holiday Inn

Originally published March 8, 2002

# LARGEST AGRIBUSINESSES

(Ranked by local employment)

Last year's rank	RANK	COMPANY Address Phone/Fax	NO. EMPLOYEES: COLORADO/ WORLDWIDE	PRIMARY CUSTOMERS	GROSS SALES: 2001/ 2000	IMPORT/ EXPORT	PRODUCTS	E-MAIL WEB SITE	CONTACT PERSON/ TITLE/ PARENT COMPANY YEAR FOUNDED
2	<b>1</b>	<b>CONAGRA BEEF CO.</b> 1 ConAgra Drive Greeley, CO 80634 (970) 506-8000/(970) 395-8903	<b>3,600</b> N/A	Retail, wholesale and food service	N/A N/A	Y N	Processed beef	N/A www.conagra.com	Jack Shandley v.p. ConAgra Foods 1930
NR	<b>2</b>	<b>CONAGRA FOODS, LONGMONT</b> 150 Main St. Longmont, CO 80502 (303) 776-6611/(303) 678-4120	<b>1,200</b> N/A	N/A	N/A N/A	N Y	Processed turkey products	N/A N/A	Kevin Saxton complex mgr. ConAgra Foods 1951
3	<b>3</b>	<b>GRANT FAMILY FARMS INC.</b> 1020 W. County Road 72 Wellington, CO 80549 (970) 568-7654/(970) 568-7655	<b>450</b> 450	Produce industries	N/A \$9,500,000	N Y	Processed vegetables, beans and grains; fresh market vegetables	andy@grantfarms.com www.grantfarms.com	Andy Grant pres. N/A 1998
4	<b>4</b>	<b>AGLAND INC.</b> 260 Factory Road Eaton, CO 80615 (970) 454-3391/(970) 454-2144	<b>251</b> N/A	N/A	N/A \$96,000,000	N Y	Inputs, chemicals, feed, tires, petroleum, hardware, Red Bird pinto beans, convenience stores, farm stores, car wash, car care centers	N/A www.aglandinc.com	Ted Svitavsky CEO N/A 1905
5	<b>5</b>	<b>HORIZON ORGANIC HOLDING CORP.</b> 6311 Horizon Lane Longmont, CO 80503 (303) 530-2711/(303) 530-6934	<b>215</b> 250	N/A	N/A \$84,800,000	N N	Certified organic fluid milk, eggs, juice and dairy products	N/A www.horizonorganic.com	Charles Marcy pres./CEO N/A 1991
6	<b>6</b>	<b>COASTAL CHEM INC.</b> 8305 Otto Road Cheyenne, WY 82009 (307) 637-2700/(307) 637-2739	<b>200</b> 240	N/A	N/A N/A	Y N	Nitrogen fertilizers, industrial nitrogen products and MTBE	trish.becklinger@elpaso.com N/A	Philip Morrow v.p./gen. mgr. El Paso Corp. 1964
7	<b>7</b>	<b>UNITED AGRI PRODUCTS</b> 4687 W. 18th St. Greeley, CO 80634 (970) 356-4400/(970) 339-2633	<b>189</b> N/A	N/A	N/A N/A	N N	Crop protection products, fertilizers and seed	N/A N/A	Kevin Seese v.p. of marketing ConAgra, Omaha, Neb. 1968
8	<b>8</b>	<b>MEADOW GOLD DAIRIES</b> 450 25th St. Greeley, CO 80631-7196 (970) 352-7860/(970) 352-0174	<b>173</b> 18,000	Albertson's, King Soopers, Walmart, Target, Kmart, WAFB	N/A N/A	N N	Dairy products: milk, cottage cheese, sour cream, juices, cream products	johnatmg@aol.com www.suizafoods.com	John Guerin gen. mgr. Suiza Foods 1937
9	<b>9</b>	<b>AMERICAN PRIDE CO-OP</b> 55 W. Bromley Lane Brighton, CO 80601 (303) 659-1230/(303) 659-8719	<b>160</b> N/A	N/A	\$60,602,854 \$60,000,000	Y N	Farm supplies, lawn and garden products, fertilizer, ag. chemicals and petroleum	ampride@amnix.com www.ampride-coop.com	Al Shively pres./CEO N/A 1936
NR	<b>10</b>	<b>WALKER MANUFACTURING CO.</b> 5925 E. Harmony Road Fort Collins, CO 80528 (970) 221-5614/(970) 221-5619	<b>130</b> N/A	N/A	\$36,914,000 \$40,896,000	Y Y	Mid-size lawnmower and attachments for commercial contractors	bobw@walkermowers.com www.walkermowers.com	Bob Walker pres. N/A 1959
10	<b>11</b>	<b>MARTIN PRODUCE CO. INC.</b> 617 Sixth St. Greeley, CO 80631 (970) 352-0015/(970) 352-5687	<b>125</b> 125	N/A	\$5,000,000 \$6,600,000	N Y	Potatoes and onions for national and international distribution	N/A N/A	Chuck Bird operations mgr. N/A 1939
NR	<b>12</b>	<b>HARSH INTERNATIONAL INC.</b> 600 Oak Ave. Eaton, CO 80615 (970) 454-2291/(970) 454-3491	<b>105</b> N/A	N/A	N/A \$22,000,000	N Y	Cattle-feed mixers, hydraulic hoist equipment, contract laser, waterjet cutting and environmental processes and solutions	harsh@harshenviro.com www.harshenviro.com	Robert Brown pres. N/A 1948
12	<b>13</b>	<b>MORNING FRESH FARMS INC.</b> 15121 Weld County Road 32 Platteville, CO 80651 (970) 785-2889/(970) 785-6330	<b>85</b> 85	Regional grocery chains and restaurant suppliers	N/A N/A	N N	Fresh eggs, including Eggland's Best Premium Eggs	rthorpe@morningfresh.com N/A	Jerry Wilkins dir. mktg. N/A 1979
13	<b>14</b>	<b>RANCH-WAY FEED MILLS INC.</b> 546 Willow St. Fort Collins, CO 80522 (970) 482-1662/(970) 482-6963	<b>60</b> 60	N/A	N/A	N N	Animal and livestock feeds	info@ranch-way.com www.ranch-way.com	Kim Szidon gen. mgr. N/A 1968
14	<b>15</b>	<b>LOVELAND INDUSTRIES INC.</b> 14520 Weld County Road 64 Greeley, CO 80632-1289 (970) 356-8920/(970) 356-8926	<b>43</b> 130	N/A	N/A N/A	Y Y	Agricultural chemicals, animal healthcare products, insecticides and rodenticides	atd@loveind.com N/A	David Reynolds pres. ConAgra, Omaha, Neb. 1980
15	<b>16</b>	<b>CETENNIAL AG SUPPLY CO.</b> P.O. Box 557 Kersey, CO 80644 (970) 353-2567/(970) 351-7416	<b>40</b> 40	Agricultural fertilizers and chemicals	N/A	N		kevinw@centag.com www.centag.com	Kevin Whyrick N/A N/A 1976
15	<b>17</b>	<b>NATIONAL SEED STORAGE LABORATORY</b> 1111 S. Mason St. Fort Collins, CO 80521-4500 (970) 495-3200/(970) 221-1427	<b>40</b> N/A	N/A	N/A N/A	N N	Research on long-term preservation of plant germplasm, including seeds, pollen, buds and meristems; preservation of germplasm	N/A www.ars-grin.gov/ars/nssl/nssimin.html	Dr. Henry L. Shands dir. USDA, ARS, NPA 1958
NR	<b>17</b>	<b>BI-STATE MACHINERY CO.</b> 240 Fifth St. Greeley, CO 80631 (800) 848-3666/(970) 356-8447	<b>40</b> N/A	N/A	\$22,294,058 \$19,780,000	Y N	Retail farm equipment, lawn and garden equipment, construction equipment	duane@statemachinery.com www.bistatemachinery.com	Duane K. Wallin pres./gen. mgr. N/A 1987
16	<b>19</b>	<b>JORGENSEN LABORATORIES INC.</b> 1450 N. Van Buren Ave. Loveland, CO 80538 (970) 669-2500/(970) 663-5042	<b>37</b> 47	Veterinary distributors	N/A N/A	Y Y	Veterinary equipment and supplies	info@jorvet.com www.jorvet.com	Earl SETHRE v.p. mktg. Jorgensen Laboratories 1965
19	<b>20</b>	<b>KNIGHT MANUFACTURING CORP.—BOTECH DIVISION</b> 701 Cherry Ave. Greeley, CO 80632 (970) 351-0444/(970) 351-7499	<b>35</b> 260	Cattle-feeding businesses, dairies	N/A N/A	N Y	Livestock auger and reel type feed mixers; box and slinger manure spreaders	N/A www.knightmfg.com	Kevin Woods manu mgr. Knight Manufacturing 1945
20	<b>21</b>	<b>BUSCH AGRICULTURAL RESOURCES INC.</b> 3515 E. County Road 52 Fort Collins, CO 80524 (970) 221-5622/(970) 472-2334	<b>27</b> N/A	Anheuser-Busch Cos.	N/A N/A	Y Y	Small grains	N/A N/A	Gary Wittgenstein dir. technical operations Anheuser-Busch Cos. 1987
21	<b>22</b>	<b>LONGMONT FARM SUPPLY INC.</b> 10683 W. Interstate 25, Frontage Road Longmont, CO 80501 (800) 339-0631/(303) 776-1742	<b>23</b> N/A	Farm, ranchers, contractors, home owners	\$6,300,000 \$6,050,000	N/A N/A	Farm and industrial equipment, sales, parts, service, rental	lfarms0031@aol.com N/A	Raymond C. Taggart gen. mgr. N/A 1955
22	<b>23</b>	<b>A-1 ORGANICS</b> 16350 Weld County Road 76 Eaton, CO 80615 (970) 454-3492/(970) 454-3232	<b>18</b> 25	N/A	N/A N/A	N N	Organic fertilizers, soil amendments, potting soils and recycling services	N/A N/A	Chuck Wilson, pres. CEO Lambland Inc., Eaton 1974
24	<b>24</b>	<b>STA LABORATORIES INC.</b> 630 S. Sunset St. Longmont, CO 80501 (303) 651-6417/(303) 772-4003	<b>17</b> 23	N/A	\$2,000,000 \$2,000,000	Y N	Phytopathological, visual, chemical and genetic analyses on agricultural products for quality assurance, diagnostic product distribution	info@stalab.com www.stalabs.com	Darrell Maddox pres. N/A 1988
23	<b>25</b>	<b>SEDEX INC.</b> 1350 Kansas Ave. Longmont, CO 80501 (303) 678-7333/(303) 678-7337	<b>17</b> N/A	N/A	N/A N/A	N N	Sugar beet seeds	asuzuki@seedexseed.com www.seedexseed.com	Akio Suzuki pres. Florimond Desprez 1987

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Companies ranked first by number of local employees, second by number of employees worldwide.  
ConAgra Foods, Longmont was previously listed as Longmont Foods.  
N/A — Not available NR — Not previously ranked  
ConAgra Beef Co. is currently Swift & Co.

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVSON

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THE NORTHERN COLORADO  
BUSINESS REPORT

# ENERGY & UTILITIES

- 51** Oil-production companies
- 51** Natural-gas-production companies
- 52** Utility companies



Originally published Feb. 22, 2002

# LARGEST OIL-PRODUCTION COMPANIES

(Companies with wells in region, ranked by oil production in Colorado)

Last Year's rank	COMPANY Address Phone/Fax	OIL PRODUCTION (BBL) 2000	GAS PRODUCTION (MCF) 2000	TOTAL LIQUID	TOTAL BOE	NO. OF EMPLOYEES	E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED
NR 1	<b>KERR-MCGEE ROCKY MOUNTAIN CORP.</b> 1999 Broadway, Suite 3600 Denver, CO 80202 (303)296-3600/(303)296-3601	2,679,056	66,202,884	2,679,056	13,712,870	N/A	N/A www.kmrockymountain.com	Luke R. Corbett chairman/CEO 1929
2	<b>PATINA OIL &amp; GAS CORP.</b> 804 Grand Ave. Platteville, CO 80651 (970)785-0352/(303)939-8838	1,917,436	34,695,816	1,938,518	8,540,656	105	info@patina.com www.patinaoil.com	David Lillo prod. mgr 1982
4	<b>PRIMA OIL &amp; GAS CO.</b> 24020 Weld County Road 46 La Salle, CO 80645 (970)284-6006/(303)659-6842	506,408	7,312,261	506,408	1,725,118	50	N/A N/A	Guy Hass gen. mgr. 1980
3	<b>NORTH AMERICAN RESOURCES CO.</b> 1190 Ninth St. Golden, CO 80401 (303)861-9183/(303)861-1636	309,073	11,314,262	309,073	2,194,783	20	N/A N/A	Ryan T. Bennett pres. 1972
7	<b>WALSH PRODUCTION INC.</b> 20479 U.S. Highway 6 Sterling, CO 80751 (970)522-1839/(970)522-2535	303,973	2,006,768	303,973	638,434	18	N/A N/A	William Walsh pres. 1994
6	<b>K P KAUFFMAN CO. INC.</b> 10137 Weld County Road 19 Fort Lupton, CO 80621 (303)833-5670/(303)833-3285	253,656	2,089,260	253,656	601,866	40	kpk@kpk.com www.kpk.com	Denny Cohn/Roy Vetter v.p 1982
NR 7	<b>PETROLEUM DEVELOPMENT CORP.</b> 103 E. Main St. Bridgeport, WV 26330 (304)842-6256/(304)842-3597	198,857	2,015,916	198,857	534,843	N/A	petd@petd.com www.petd.com	James N. Ryan chairman/CEO N/A
12	<b>STELBAR OIL CORP. INC.</b> 155 N. Market, Suite 500 Wichita, KS 67208 (316)264-8378/(316)264-0592	124,248	855,873	124,248	266,894	30	N/A N/A	N/A N/A 1928
10	<b>DIVERSIFIED OPERATING CORP.</b> 1500 W. Sixth Ave., Suite 102 Golden, CO 80401 (303)384-9611/(303)384-9612	106,439	909,492	106,439	258,021	7	Doccolo@dimensional.com N/A	Terry Cammon pres. 1985
5	<b>SOUTHWESTERN PRODUCTION CORP.</b> 13472 Weld County Road 40 Gilcrest, CO 80623 (970)737-2601/(970)737-0155	53,828	563,935	53,828	147,817	N/A	N/A N/A	James Williams pres./treas. N/A
8	<b>KAISER-FRANCIS OIL CO.</b> 1675 Broadway Denver, CO 80202 (303)849-5279/N/A	49,221	999,345	49,221	215,779	N/A	N/A www.kfoc.net	George Kaiser pres. N/A
NR 12	<b>MONAHAN REX</b> 111 S. Third Ave. Sterling, CO 80751 (970)522-0774/(970)522-8744	20,960	430,867	20,960	92,771	N/A	N/A N/A	Rex Monahan N/A N/A

Petroleum Development Corp. was previously listed as Lyco Energy.

Kerr-McGee Rocky Mountain Corp. was previously listed as HS Resources.

MCF — Measured cubic feet BBL — Standard barrels BOE — Barrel of Equivalency N/A — Not available

INFORMATION PROVIDED COURTESY OF IHS ENERGY GROUP-WORLDWIDE  
OIL AND GAS DATABASES AND INFORMATION SERVICES  
SOURCE: BUSINESS REPORT SURVEY

Originally published Feb. 22, 2002

# LARGEST NATURAL-GAS-PRODUCTION COMPANIES

(Companies with well in region, ranked by total production in Colorado)

Last Year's rank	COMPANY Address Phone/Fax	GAS PRODUCTION (MCF) 2000 (000 s)	OIL PRODUCTION (BBL) 2000 (000 s)	TOTAL LIQUID	TOTAL BOE	NO. OF EMPLOYEES	E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED
NR 1	<b>KERR-MCGEE ROCKY MOUNTAIN CORP.</b> 1999 Broadway, Suite 3600 Denver, CO 80202 (303)296-3600/(303)296-3601	66,202,884	2,679,056	2,679,056	13,712,870	N/A	N/A www.kmrockymountain.com	Luke R. Corbett chairman/CEO 1929
2	<b>PATINA OIL &amp; GAS CORP.</b> 804 Grand Ave. Platteville, CO 80651 (970)785-0352/(303)939-8838	34,695,816	1,917,436	1,938,518	8,540,656	105	info@patina.com www.patinaoil.com	David Lillo prod. mgr 1982
3	<b>NORTH AMERICAN RESOURCES CO.</b> 1190 Ninth St. Golden, CO 80401 (303)861-9183/(303)861-1636	11,314,262	309,073	309,073	2,194,783	20	N/A N/A	Ryan T. Bennett pres. 1972
4	<b>PRIMA OIL &amp; GAS CO.</b> 24020 Weld County Road 46 La Salle, CO 80645 (970)284-6006/(303)659-6842	7,312,261	506,408	506,408	1,725,118	50	N/A N/A	Guy Hass gen. mgr. 1980
6	<b>K P KAUFFMAN CO. INC.</b> 10137 Weld County Road 19 Fort Lupton, CO 80621 (303)833-5670/(303)833-3285	2,089,260	253,656	253,656	601,866	40	kpk@kpk.com www.kpk.com	Denny Cohn/Roy Vetter v.p 1982
NR 6	<b>PETROLEUM DEVELOPMENT CORP.</b> 103 E. Main St. Bridgeport, WV 26330 (304)842-6256/(304)842-3597	2,015,916	198,857	198,857	534,843	N/A	petd@petd.com www.petd.com	James N. Ryan chairman/CEO N/A
7	<b>WALSH PRODUCTION INC.</b> 20479 U.S. Highway 6 Sterling, CO 80751 (970)522-1839/(970)522-2535	2,006,768	303,973	303,973	638,434	18	N/A N/A	William Walsh pres. 1994
8	<b>KAISER-FRANCIS OIL CO.</b> 1675 Broadway Denver, CO 80202 (303)849-5279/N/A	999,345	49,221	49,221	215,779	N/A	N/A www.kfoc.net	George Kaiser pres. N/A
10	<b>DIVERSIFIED OPERATING CORP.</b> 1500 W. Sixth Ave., Suite 102 Golden, CO 80401 (303)384-9611/(303)384-9612	909,492	106,439	106,439	258,021	7	Doccolo@dimensional.com N/A	Terry Cammon pres. 1985
12	<b>STELBAR OIL CORP. INC.</b> 155 N. Market, Suite 500 Wichita, KS 67208 (316)264-8378/(316)264-0592	855,873	124,248	124,248	266,894	30	N/A N/A	N/A N/A 1928
5	<b>SOUTHWESTERN PRODUCTION CORP.</b> 13472 Weld County Road 40 Gilcrest, CO 80623 (970)737-2601/(970)737-0155	563,935	53,828	53,828	147,817	N/A	N/A N/A	James Williams pres./treas. N/A
NR 12	<b>MONAHAN REX</b> 111 S. Third Ave. Sterling, CO 80751 (970)522-0774/(970)522-8744	430,867	20,960	20,960	92,771	N/A	N/A N/A	Rex Monahan N/A N/A

Petroleum Development Corp. was previously listed as Lyco Energy.

Kerr-McGee Rocky Mountain Corp. was previously listed as HS Resources.

MCF — Measured cubic feet BBL — Standard barrels BOE — Barrels of Equivalency N/A — Not available

INFORMATION PROVIDED COURTESY OF IHS ENERGY GROUP-WORLDWIDE  
OIL AND GAS DATABASES AND INFORMATION SERVICES  
SOURCE: BUSINESS REPORT SURVEY

Originally published Feb. 22, 2002

# LARGEST UTILITY COMPANIES

(Ranked by number of customers in region)

Last year's rank	RANK	COMPANY Address Phone/Fax	TOTAL NO. OF CUSTOMERS IN REGION	PERCENT OF BUSINESS RESIDENTIAL/ COMMERCIAL	PERCENT OF BUSINESS ELECTRIC/ WATER/ GAS	TOTAL REGIONAL REVENUES 2001/2000	TOTAL NUMBER OF EMPLOYEES IN REGION	PUBLIC/ PRIVATE	E-MAIL/ WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED
	1	<b>PLATTE RIVER POWER AUTHORITY</b> 2000 E. Horsetooth Road Fort Collins, CO 80525 (970) 226-4000/(970) 229-5244	<b>121,170</b>	33% 67%	100% 0 0	\$151,314,000 \$138,077,000	190	Public	N/A www.prpa.org	Brian Moeck 1973
	3	<b>CITY OF FORT COLLINS UTILITIES<sup>1</sup></b> 700 Wood St. Fort Collins, CO 80521 (970) 221-6700/(970) 221-6619	<b>87,128</b>	47% 53%	63 37 0	\$104,845,573 \$99,300,000	395	Public	utilities@fcgov.com www.fcgov.com/utilities	Michael B. Smith 1935/light and power; 1882/water
	2	<b>XCEL ENERGY-CHEYENNE LIGHT, FUEL &amp; POWER</b> P.O. Box 1409 Cheyenne, WY 82003-1409 (307) 638-3361/(307) 778-2106	<b>66,175</b>	41.5% 58.5%	60.5% 0 39.5%	\$94,217,000 \$66,597,000	88	Private	N/A www.xcelenergy.com	Richard L. Kaysen 1900
	4	<b>CITY OF LOVELAND, DEPARTMENT OF WATER AND POWER</b> 200 N. Wilson Ave. Loveland, CO 80537 (970) 962-3557/(970) 962-3400	<b>45,670</b>	51% 49%	72.4% 27.6% 0	\$31,068,432 \$33,594,450	118	Public	mullir@ci.loveland.co.us www.ci.loveland.co.us/wp/	Ralph Mullinix 1887/water; 1925/electric
	5	<b>ATMOS ENERGY CORP. DBA GREELEY GAS CO.</b> 1301 Pennsylvania St., Suite 800 Denver, CO 80203-5015 (303) 861-8080/(303) 837-9549	<b>41,078</b>	67% 33%	0 0 100%	\$39,831,000 \$28,358,000	39	Public	N/A www.greeleygas.com	Michael Diorio 1942
	6	<b>UNITED POWER</b> 18551 E. 160th Ave. Brighton, CO 80601-0929 (303) 659-0551/(303) 659-2172	<b>40,000</b>	45% 55%	100% 0 0	\$49,169,049 \$46,209,088	130	Private	N/A unitedpower.com	Robert Broderick 1938
	7	<b>CITY OF LONGMONT POWER &amp; COMMUNICATIONS DEPARTMENT</b> 1100 S. Sherman St. Longmont, CO 80501 (303) 651-8386/(303) 651-8796	<b>34,254</b>	88% 12%	100% 0 0	\$38,167,000 \$36,092,000	61	Public	lpc@ci.longmont.co.us www.ci.longmont.co.us/	Tom Roiniotis 1912
	8	<b>POUDRE VALLEY RURAL ELECTRIC ASSOCIATION INC.</b> 7649 REA Parkway Fort Collins, CO 80527-2550 (970) 226-1234/(970) 226-2123	<b>30,424</b>	87% 13%	100% 0 0	\$37,800,000 \$36,600,000	N/A	Consumer-owned	pvrea@pvrea.com www.pvrea.com	Ron Carey 1939
	9	<b>PACIFIC POWER &amp; LIGHT CO.</b> 403 S. Fourth St. Laramie, WY 82070 (307) 742-2111/(307) 352-5223	<b>14,048</b>	N/A N/A	100% 0 0	N/A N/A	N/A	Private	N/A www.pacificcorp.com	Bob Park 1910
	10	<b>FORT COLLINS-LOVELAND WATER DISTRICT</b> 5150 Sneed Drive Fort Collins, CO 80525 (970) 226-3104/(970) 226-0186	<b>9,265</b>	95% 5%	0 100% 0	\$10,177,127 \$7,658,250	19	Public	N/A N/A	Michael DiTullio 1964
	11	<b>TOWN OF ESTES PARK, LIGHT &amp; POWER DEPARTMENT</b> 170 MacGregor Ave./P.O. Box 1200 Estes Park, CO 80517 (970) 577-3800/(970) 586-6909	<b>9,052</b>	51% 49%	100% 0 0	\$7,342,000 \$7,692,000	26	Public	rmatzke@estes.org www.estesnet.com	Richard Matzke 1945
	12	<b>LITTLE THOMPSON WATER DISTRICT</b> 835 E. Colorado Highway 56 Berthoud, CO 80513 (970) 532-2096/(970) 532-3734	<b>6,100</b>	95% 5%	0 100% 0	\$2,960,572 \$3,144,825	21	Public	N/A www.ltwd.org	Richard H.H. Whettet 1962
	13	<b>EAST LARIMER COUNTY WATER DISTRICT</b> 232 S. Link Lane Fort Collins, CO 80524 (970) 493-2044/(970) 493-1801	<b>4,400</b>	70% 30%	0 100% 0	\$2,157,111 \$2,143,113	13	Public	N/A N/A	Webster Jones 1962
	14	<b>CARBON POWER &amp; LIGHT INC.</b> 555 State Highway 230 Laramie, WY 82070 (307) 745-9550/(307) 326-5934	<b>2,294</b>	94% 6%	100	\$2,339,388 N/A	6	Private	info@carbonpower.com www.carbonpower.com	Charles A. Larsen 1941
	16	<b>LONGS PEAK WATER DISTRICT</b> 9875 Vermillion Road Longmont, CO 80504 (303) 776-3847/(303) 776-0198	<b>884</b>	95% 5%	0 100% 0	\$683,040 \$742,900	N/A	N/A	N/A N/A	Barry Dykes 1961
NR	NR	<b>QWEST<sup>2</sup></b> 1801 California St. Denver, CO 80202 (303) 291-1400/(303) 291-1724	<b>2,900,000</b> (access lines)	N/A N/A	0 0 0	\$24,000,000,000 \$19,000,000,000	16,000	Public	N/A www.qwest.com	Joseph P. Nacchio 1984
NR	NR	<b>XCEL ENERGY<sup>3</sup></b> P.O. Box 840 Denver, CO 80201-0840 (800) 772-7858/(303) 294-8120	<b>2,200,000</b>	85% 15%	61% 0 39%	N/A N/A	3,800	Public	N/A www.xcelenergy.com	Todd Anderson 1923

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

<sup>1</sup>City of Fort Collins Utilities customer number represents both electricity and water combined.<sup>2</sup>Qwest numbers represent statewide figures with exception of revenue, which is company-wide.<sup>3</sup>Xcel Energy numbers represent statewide figures.

N/A — Not available

NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

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Originally published May 3, 2002

# LARGEST MUNICIPALITIES

(Ranked by population estimate)

Rank	Municipality City hall address Phone/Fax	Population Estimate 2001/2000 % Change	Municipality No. of Employees/ Square Miles	Total Actual Expenditures 2000/ 1999	Median Age of Residents/ Ratio of Residents to Sworn Police	Average Price of Single-Family Home 2001/2000	Email/ Web Site	City Manager/ Mayor/ Year Founded
1	<b>FORT COLLINS</b> 300 W. LaPorte Ave. Fort Collins, CO 80521 (970)221-6500/(970)224-6107	<b>122,377</b> 120,000 2.0%	1,348 47	\$278,204,382 \$270,007,434	28.2 1000:1.18	\$218,728 <sup>1</sup> \$194,042	jfishbach@fcgov.com www.fcgov.com	John F. Fischbach Ray Martinez 1873
2	<b>CITY OF GREELEY</b> 1000 10th St. Greeley, CO 80631 (970)350-9770/(970)350-9707	<b>78,400</b> 76,766 2.1%	796 35	127,476,398 \$128,890,754	20.34 1000:1.51	185,900 \$161,156	wiestl@ci.greeley.co.us www.ci.greeley.co.us	Leonard Wiest Jerry Wones 1886
3	<b>LONGMONT</b> 350 Kimbark St. Longmont, CO 80501 (303)651-8601/(303)651-8590	<b>76,098</b> 67,965 12.0%	N/A 22.0	N/A \$49,900,000	37 693:1	\$247,199 \$219,684	N/A www.ci.longmont.co.us	Gordon Pedrow Julia Pirnack 1870
4	<b>CHEYENNE</b> Mayor, 2101 O'Neil Ave. Cheyenne, WY 82001 (307)637-6300/(307)637-6454	<b>54,938</b> 53,011 3.6%	787 21.2	\$28,786,966 \$25,324,851	N/A 1000:1.7	\$115,022 \$108,509	N/A www.cheyennecity.org	N/A Jack R. Spiker 1867
5	<b>LOVELAND</b> City Manager, 500 E. Third St. Loveland, CO 80537 (970)962-2303/(970)962-2900	<b>53,042</b> 52,990 0.1%	632 25	N/A \$92,192,989	37 726:1	\$210,327 \$193,089	N/A www.ci.loveland.co.us	Jane Brautigam Kathy Gilliland 1877
6	<b>LARAMIE</b> City Manager, 406 Ivinson Ave. Laramie, WY 82070 (307)721-5226/(307)721-5211	<b>27,204</b> 32,014 -15.0%	240 11	N/A \$25,841,278	25.6 578:1	\$142,000 \$142,000	hlabonde@ci.laramie.wy.us www.cityoflaramie.net	Harry LaBonde Joe Shumway 1873
7	<b>BRIGHTON</b> City Manager, 22 S. Fourth Ave. Brighton, CO 80601 (303)655-2043/(303)655-2158	<b>22,000</b> 22,382 -1.7%	150-170 17.1	N/A N/A	N/A 500:1	204988 \$170,000	N/A www.ci.brighton.co.us	John Bramble Janice E. Pawlowski 1876
9	<b>EVANS</b> City Hall, 1100 37th St. Evans, CO 80620 (970)339-5344/(970)330-3472	<b>13,031</b> 10,000 30.3%	70 3.82	11,680,594 N/A	31.5 595:1	\$130,000 N/A	brelford@ci.evans.co.us N/A	Bruce Eisenhauer Sherry Melby 1869
10	<b>FORT LUPTON</b> City Hall, 130 S. McKinley Ave. Fort Lupton, CO 80621 (303)857-6694/(303)857-0351	<b>6,991</b> 6,787 3.0%	55 4	\$8,244,536 \$6,702,244	28 452:1	\$170,000 \$170,000	city@uos.net www.fortlupton.org	Brian Funderburk Phil Jensen 1836
12	<b>BERTHOUD</b> Administration, 328 Massachusetts Ave. Berthoud, CO 80513 (970)532-2643/(970)532-0640	<b>4,823</b> 4,800 0.5%	30 7.8	\$5,649,331.24 \$6,124,409	N/A 603:1	\$198,000 \$175,000	spauken@verinet.com www.berthoudcolorado.com	James J. White Milan Karspeck 1888
20	<b>FREDERICK</b> P.O. Box 435 Frederick, CO 80530 (303)833-2388/(303)833-3817	<b>4,400</b> 3,000 46.7%	35 12	N/A \$6,082,400	N/A 400:1	\$273,000 \$174,000	N/A N/A	N/A Edward Tagliente 1907
14	<b>DACONO</b> City Hall, 512 Cherry St. Dacono, CO 80514 (303)833-2317/(303)833-5528	<b>3,700</b> 3,500 5.7%	18 2.5	N/A N/A	N/A N/A	N/A \$160,000	N/A N/A	Karen Cumbo Wade Carlson 1908
20	<b>FIRESTONE</b> Town Hall, 151 Grant Ave. Firestone, CO 80520 (303)833-3291/(303)833-4863	<b>3,500</b> 2,000 75.0%	19 6	N/A N/A	N/A 500:1	\$190,000 N/A	N/A N/A	Cheri Andersen Michael Simone 1908
16	<b>EATON</b> Town Hall, 233 First St. Eaton, CO 80651 (970)454-3338/(970)454-3339	<b>3,100</b> 2,735 13.3%	17 2.20	\$3,169,551 \$2,187,147	N/A 445:1	N/A N/A	garycarston@ctos.com N/A	Gary A. Carsten Keith McIntyre 1892
18	<b>WELLINGTON</b> Town Hall, 3735 Cleveland Ave. Wellington, CO 80549 (970)568-3381/(970)568-9354	<b>3,000</b> 2,560 17.2%	17 1.6	\$750,283 \$642,250	35-44 3	\$160,000 \$135,000	lorentll@co.larimer.co.us	Larry Lorentzen Larry Noel 1905
17	<b>MILLIKEN</b> Town Hall, 1101 Broad St. Milliken, CO 80543 (970)587-4331/(970)587-2678	<b>2,888</b> 2,600 11.1%	25 13	N/A N/A	42 413:1	\$140,000 N/A	nanitte@town.milleken.co.us www.town.milliken.co.us	J.R. Schnelzer Ted Chavez 1910
22	<b>MEAD</b> Town Hall, 441 Third St. Mead, CO 80542 (970)535-4477/(970)535-0831	<b>2,017</b> 1,600 26.1%	N/A 4	N/A N/A	N/A N/A	N/A N/A	N/A N/A	Michael Friesen Richard Kraemer 1908
20	<b>LA SALLE</b> Town Hall, 119 Main St. La Salle, CO 80645 (970)284-6931/(970)284-6983	<b>1,849</b> 2,000 -7.6%	2	N/A N/A	N/A 400:1	\$115,000 \$115,000	N/A N/A	N/A Gary Wardell 1910
23	<b>AULT</b> Town Hall Ault, CO 80610 (970)834-2844/(970)834-2199	<b>1,435</b> 1,327 8.1%	15 0.6	463,196 \$877,723	N/A N/A	150,000 140,000	ault@viawest.net N/A	Sharon Sullivan Stanley D. Cass 1904
24	<b>GILCREST</b> Town Hall, 304 Eighth St. Gilcrest, CO 80623 (970)737-2426/(970)737-2427	<b>1,162</b> 1,184 -1.9%	8 1	\$128,971 N/A	N/A 387:1	\$130,000 \$125,000	N/A N/A	N/A Karyn Kauffman 1912
25	<b>PIERCE</b> 240 E. Main Pierce, CO 80650 (970)834-2851/(970)834-2851	<b>900</b> 950 -5.3%	5 0.75	N/A N/A	N/A N/A	\$125,000 \$124,972	N/A N/A	N/A Craig Cleveland 1918

<sup>1</sup> Indicates the average price for existing homes; \$281,172 for new construction.  
Brighton, Windsor, Estes Park, Johnstown, Platteville, Ault did not respond in time for publication.  
N/A — available  
NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES



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Originally published May 3, 2002

# LARGEST ECONOMIC-DEVELOPMENT AGENCIES

(Ranked by number of members)

Last year's rank	RANK	COMPANY Address Phone/Fax	NUMBER OF MEMBERS	NUMBER OF COMPANIES RECRUITED 2001	NUMBER OF COMPANIES ASSISTED WITH EXPANSION 2001	RECEIVE PUBLIC FUNDING?/ AMOUNT	NO. OF PEOPLE ON STAFF	EMAIL/ WEB SITE	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED
1	<b>1</b>	<b>CHEYENNE LEADS</b> 1720 Carey Ave., Suite 401 Cheyenne, WY 82001 (307) 638-6000/(307) 638-7728	275	5	3	\$126,500	3	info@cheyenneleads.org www.cheyenneleads.org	Randy Bruns pres. 1987
2	<b>2</b>	<b>NORTHERN COLORADO ECONOMIC DEVELOPMENT</b> 2725 Rocky Mountain Ave., Suite 210 Loveland, CO 80538 (970) 667-0905/(970) 669-4680	240	N/A	38	\$40,000	3	jjohnston@ncedccom www.ncedc.com	J. Johnston CEO 2001
3	<b>3</b>	<b>LARAMIE ECONOMIC DEVELOPMENT CORP.</b> 1482 Commerce Drive, Suite A Laramie, WY 82070 (307) 742-2212/(307) 742-8200	165	3	4	N/A	2	ledc@laramiewy.org www.laramiewy.org	Paul Hoffman pres. N/A
4	<b>4</b>	<b>LONGMONT AREA ECONOMIC COUNCIL</b> 528 Main St. Longmont, CO 80501 (303) 651-0128/(303) 6825446	128	14	67	\$198,000	3	jcody@longmont.org www.longmont.org	John Cody, CED pres./CEO 1981
5	<b>5</b>	<b>MORGAN COUNTY ECONOMIC DEVELOPMENT CORP.</b> 218 W. Kiowa Ave. Fort Morgan, CO 80701 (970) 542-3527/(970) 542-3528	120	2	4	\$58,500	2	mcedc@northeasterncolorado.com www.morgancountyinfo.com	Lisa Noble exec. dir. 1964
6	<b>6</b>	<b>GREELEY/WELD ECONOMIC DEVELOPMENT ACTION</b> 822 Seventh St., Bank One Plaza, Suite 550 Greeley, CO 80631 (970) 356-4565/(970) 352-2436	112	N/A	N/A	N/A	4	edap@etos.com www.gwedap.org	Ron Klaphake pres./CEO 1987
NR	<b>7</b>	<b>SOUTHWEST WELD ECONOMIC DEVELOPMENT</b> 822 Seventh St., Bank One Plaza, Suite 550 Greeley, CO 80631 (970) 356-4565/(970) 352-2436	50	N/A	N/A	N/A	N/A	N/A N/A	Bill Meier chairman 1987
8	<b>8</b>	<b>WELLINGTON ECONOMIC DEVELOPMENT</b> N/A Wellington, CO 80549 (970) 568-3604/(970) 568-7902	15	N/A	N/A	N/A	N/A	N/A N/A	Richard Seaworth dir. N/A
9	<b>9</b>	<b>FORT LUPTON DEVELOPMENT CORP.</b> 332 Denver Ave. Fort Lupton, CO 80621 (303) 857-4667/(303) 857-2467	5	N/A	1	N/A	0	N/A N/A	John R. Dent pres. 1965
NR	<b>NR</b>	<b>HIGH PLAINS ECONOMIC DEVELOPMENT<sup>1</sup></b> 302 W. 21st Ave. Torrington, WY 82240 (307) 532-5162/(307) 532-7486	500	50	50	\$200,000	12	bsutherland@communicomm.com N/A	Brad Sutherland exec. dir. 1997
7	<b>NR</b>	<b>BRIGHTON ECONOMIC DEVELOPMENT CORP.</b> 22 S. Fourth Ave. Brighton, CO 80601 (303) 655-2155/(303) 655-2196	N/A	N/A	N/A	N/A	2	bedc@brightonedc.com www.brightonedc.com	Shawne Ahlenius interim dir. 1989
7	<b>NR</b>	<b>JOHNSTOWN ECONOMIC DEVELOPMENT</b> 33 N. Parish St., Suite 204 Johnstown, CO 80534 (970) 587-9199/(970) 336-0031	N/A	N/A	N/A	N/A	1	sjames@johnstowneda.com www.johnstowneda.com	Scott James exec. dir. 2001

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado and Laramie and Albany counties in Wyoming.

<sup>1</sup> Includes Laramie, Albany, Platt and Goshen counties.

N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

## THE NORTHERN COLORADO BUSINESS REPORT

# Banking & Investments

SPECIAL ISSUES 2003

April 18 Banking/Invest Section  
Mortgage Lending Guide  
Bank Branches List  
Mortgage Banking Companies List

June 27 Corporate Finance Report  
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Commercial Banks List, Credit Unions List

December 12 Tax & Investment Strategies  
CPA Firms List

December 26 Forecast 2004  
Index of Leading Economic Indicators

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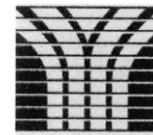


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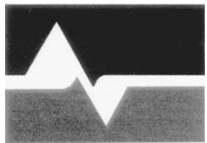
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# HIGH TECH

- 59** Biotechnology companies
- 60** Cell-phone & wireless  
service providers
- 61** Internet service providers
- 62** Telephone-installation companies
- 63** Web design companies
- 64** Software companies
- 65** Telecommunications firms
- 66** Computer retailers/  
system integrators



Originally published Feb. 22, 2002

# LARGEST BIOTECHNOLOGY COS.

(Based in region, ranked by number of local employees)

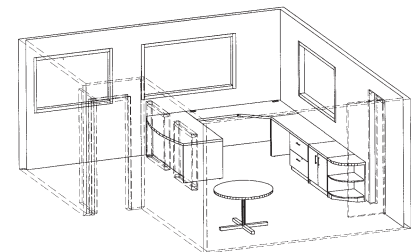
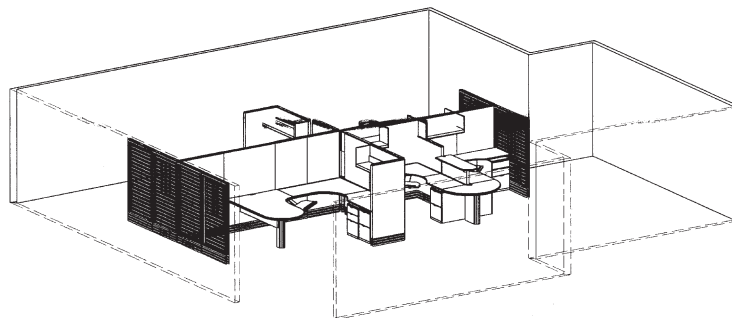
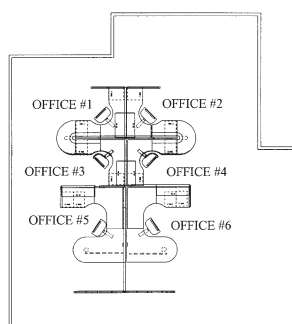
Last year's rank	RANK	COMPANY Address Phone/Fax	NUMBER OF LOCAL EMPLOYEES	TOTAL NUMBER OF PATENTS ISSUED TO DATE	NO. OF PATENTS ISSUED IN 2001	REVENUE 2001/2000	PRODUCTS AND SERVICES	E-MAIL/WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED LOCALLY
1	<b>1</b>	<b>HESKA CORP.</b> 1613 Prospect Parkway Fort Collins, CO 80525 (970)493-7272/(970)484-9505	352	138	29	N/A \$52,675,000	Diagnostics, pharmaceuticals, vaccines, monitoring and diagnostic instruments for companion-animal health	N/A www.heska.com	Robert Grieve 1988
3	<b>2</b>	<b>CYTOMATION INC.</b> 4850 Innovation Drive Fort Collins, CO 80525 (970)226-2200/(970)226-0107	136	N/A	N/A	\$27,000,000 \$20,600,000	Design and manufacture of high-performance cell analyzers and sorters for use in biomedical research	information@cytomatic.com www.cytomatic.com	Nigel M. Ferrey 1988
2	<b>3</b>	<b>ATRIX LABORATORIES INC.</b> 2579 Midpoint Drive Fort Collins, CO 80525 (970)482-5868/(970)482-9735	135	109	5	N/A \$10,042,000	Develops and manufactures medical products using a broad range of drug-delivery technologies	atrixlab@frii.com www.atrixlabs.com	David R. Bethune 1986
NR	<b>4</b>	<b>BOULDER SCIENTIFIC CO.</b> P.O. Box 548 Mead, CO 80542 (970)535-4494/(970)535-4584	93	N/A	N/A	N/A N/A	Pharmaceutical intermediates, metallocenes boron compounds and custom chemicals	dmenders@bouldersci.com www.bouldersci.com	John Birmingham 1972
4	<b>5</b>	<b>P R PHARMACEUTICALS INC./WILDLIFE PHARMACEUTICALS INC.</b> 1716 Heath Parkway Fort Collins, CO 80524 (970)221-4090/(970)482-6184	75	N/A	N/A	N/A N/A	Develops, manufactures and markets new pharmaceutical products using proprietary drug delivery technologies	info@prpharm.com www.prpharm.com	Todd Howe 1998
5	<b>6</b>	<b>XY INC.</b> 1108 N. Lemay Ave. Fort Collins, CO 80524 (970)493-3113/(970)493-3114	26	3	1	\$1,600,000 \$1,500,000	Commercialization of sex selection in livestock industries	info@xyinc.com www.xyinc.com	Mervyn Jacobson 1996
6	<b>7</b>	<b>STA LABORATORIES</b> 630 S. Sunset St. Longmont, CO 80501 (303)651-6417/(303)772-4003	17	0	0	\$2,000,000 \$2,000,000	Independent quality testing of seed and other agricultural products	info@stalabs.com www.sta;abs.com	Darrell Maddox 1987
7	<b>8</b>	<b>ALPHARMA INC.</b> 1301 Iowa Ave. Longmont (303)678-7112/(303)678-8953	13	0	0	N/A N/A	Develops veterinary pharmaceuticals: nutritional supplements, water-soluble products and disinfectants for poultry and swine industries	N/A www.alpharma.com	N/A 1913
8	<b>9</b>	<b>SUMMIT PLANT LABORATORIES INC.</b> 2301 Research Blvd., Suite 106 Fort Collins, CO 80526-1825 (970)224-2021/(970)224-2021	12	0	0	\$615,610 \$498,500	Disease-indexed planting stocks; breeding assistance through tissue culture; contracted R&D	plantlab@frii.com www.plantlabs.com	Catherine Rivera Smith 1987
9	<b>9</b>	<b>GENE CHECK INC.</b> 1629 Blue Spruce Drive, Suite 106 Fort Collins, CO 80524 (970)472-9951/(970)472-9956	12	0	0	N/A N/A	Develops mismatch binding protein, mutation detection kits, scrapie susceptibility tests, protein evolution, spider gene tests for sheep	genecheck@genecheck.com www.genecheck.com	Robert Wagner 1993
NR	<b>11</b>	<b>AUROGEN</b> 202 Remington St. Fort Collins, CO 80522 (970)491-7339/(970)491-7339	6	N/A	N/A	N/A N/A	Pharmaceutical treatment product for diabetic neuropathy	dnishii@aurogen.com www.aurogen	Douglas Ishii 1998
NR	<b>12</b>	<b>COLORADO GENETICS INC.</b> 5441 Boeing Drive, Suite 1-A Loveland, CO 80538-8810 (970)203-9357/(970)203-9367	2	0	0	N/A N/A	Livestock embryo-transfer research, artificial insemination programs, embryo collection, freezing and transfer, import and export; elk A.I.	cginc@hotmail.com N/A	Darrel L. DeGroff 1991

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
The total number of patents issued to date represents patents that are active in both U.S. and worldwide.  
N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVESON  
ADDITIONAL DATA OBTAINED FROM U.S. PATENT & TRADEMARK OFFICE

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Originally published July 12, 2002

# LARGEST CELL-PHONE & WIRELESS SERVICE PROVIDERS

(With local operations, ranked by number of employees in region)

RANK	COMPANY Address Phone/Fax	NO. OF LOCAL EMPLOYEES 2001/	RATE RANGE/ SERVICE RANGE	PRODUCTS AND SERVICES/ AUTHORIZED DEALERSHIP	E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE OF PERSON IN CHARGE/ YEAR FOUNDED LOCALLY
1	<b>ROCKY MOUNTAIN WIRELESS INC.</b> 760 Whalers Way, B-100 Fort Collins, CO 80525 (970)267-9900/(866)769-3299	55	\$19.99 - \$299.99 N/A	Cell phone equipment, accessories and services Nextel	info@rockymountainwireless.com www.rockymountainwireless.com	Kelly Hunter pres. 1997
2	<b>CAR TOYS INC.</b> 2407 S. College Ave Fort Collins, CO 80525 (970)416-7772/(970)416-7772	35	\$19.99 - \$199.99 Nationwide	N/A	N/A www.cartoys.com	Bruce Cameron regional mgr. 1996
3	<b>CELLULAR JUNCTION INC.</b> 2716 S. College Av Fort Collins, CO 80525 (970)223-9520/(970)223-0688	30	\$9.99 - \$199.99 Nationwide	Wireless service & equipment N/A	N/A www.cellularjunction.com	Dani Korkegi general mgr. 1988
4	<b>CELLULAR ONE</b> 3806 Dell Range Road, #6 Cheyenne, WY 82001 (307)637-7716/(307)637-4010	30	N/A N/A	Wireless service & equipment	N/A N/A	Luzette Hansen mgr.
5	<b>AUTO TRIM DESIGN OF FT COLLINS</b> 130 W. Horsetooth Road Fort Collins, CO 80525 (970)223-6870/(970)223-7680	25	N/A N/A	Cell phone services & equipment	N/A N/A	Dean Alexander owner/mgr. N/A
6	<b>WIRELESS ZONE</b> 1112 Oakridge Dr #110 Fort Collins, CO 80525 (970)204-1600/(970)377-8022	22	low rate available Nationwide	Cell phone services/Satellite Television Voicestream, Verizon, Nextel, Dish Network	wirelesszone@frii.com N/A	Dan Thomas managing partner 2000
7	<b>PHONE PLUS</b> 215 E. Foothill Pkwy Ste J-7 Fort Collins, CO 80525 (970)377-8900/(970)377-8287	20	\$19.99 - \$299.99 Nationwide	Cell phone equipment, accessories and services	N/A N/A	0
8	<b>QUALITY AUTO SOUND</b> 3761 S. Mason St Fort Collins, CO 80525 (970)226-2806/(970)444-3613	13	\$19.99 - \$59.99 Nationwide	Cell phone equipment, accessories and services Cricket, Voicestream	www.qualityautosound.com	Terry Miller mgr. 1966
9	<b>VOICESTREAM</b> 215 E. Foothills Pkwy Fort Collins, CO 80525 (970)226-6666/(970)226-4707	10	\$19.99 - \$99.99 Nationwide	Cell phone equipment, accessories and services Voicestream	N/A www.voicestream.com	Steve Swanson mgr. 1995
10	<b>VOCAL VELOCITY</b> 2024 Greeley Mall Greeley, CO 80634 (970)356-4298/(970)356-4298	6	19.99 - \$2,000 Nationwide	Cell phone equipment, accessories & services Voicestream, Verizon, Cricket, AT&T, Qwest	N/A N/A	Jonathon Gomez pres. 2001
11	<b>OMNISERVE WIRELESS</b> 1110 W. Elizabeth Fort Collins, CO 80521 (970)484-6664/(970)407-0375	5	\$19.99 - \$199.99 Nationwide	Cell phone equipment, accessories, services Sprint, Nextel, Qwest, Voicestream, Verizon, AT&T	N/A www.airtimewireless.com	N/A N/A N/A
12	<b>A-1 CELLULAR &amp; PAGING</b> 1418 N. Lincoln Av Loveland, CO 80537 (970)667-5829/(970)622-9625	4	\$19.99 - \$199.99 Nationwide	Cell phone equipment, accessories and services Cricket, AT&T	N/A N/A	Art Sorensen mgr. 1997
12	<b>PAGE ONE WIRELESS</b> 2030 S. College Ave Fort Collins, CO 80525 (970)221-0477/(970)484-7128	4	\$19.99 - \$199.99 Nationwide	Cell phone equipment, accessories and services Cricket, AT&T	N/A N/A	Bob Kavanaugh mgr. 1997
14	<b>ADVANTAGE WIRELESS</b> 215 E. Foothills Parkway, Unit G-10 Fort Collins, CO 80525 (970)229-5749/(970)229-5749	3	\$19.99 basic Nationwide	Cell phone equipment, accessories and services Cricket, Voicestream, Verizon, AT&T	N/A www.advantage.com	Rachel Dyer mgr. 1996
15	<b>PAT'S HALLMARK SHOP</b> 1015 S. Taft Hill Road Fort Collins, CO 80521 (970)224-3484/(970)224-2676	N/A	basic unlimited Northern Colorado and Denver	Cell phone equipment, accessories and services Cricket Wireless	N/A N/A	Robert Hendrie mgr. N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A — Not available  
NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

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Originally published Aug. 23, 2002

# LARGEST INTERNET SERVICE PROVIDERS

(Ranked by number of local accounts)

Last Year's rank	RANK	COMPANY Address Phone/Fax	E-MAIL ADDRESS/ WEB ADDRESS/	NO. OF ACCOUNTS/ EMPLOYEES	SERVICES OFFERED	RATES	MAJOR CLIENTS	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED
8	<b>1</b>	<b>VIWEST INTERNET SERVICES INC.</b> 1444 Wazee St., Suite 215 Denver, CO 80202 (720) 891-1000/(720) 891-1024	info@viwest.net www.viwest.net	<b>18,000</b> 145	Web host, dial-up access, dedicated access, ISDN, fractional to full T1, DSL, server co-location	\$19.95/month	N/A	Roy Dimoff CEO 1999
2	<b>2</b>	<b>FRONT RANGE INTERNET INC.</b> 213 Linden St., Suite 200 Fort Collins, CO 80524 (970) 212-0700/(970) 224-3883	info@frii.com www.frii.com	<b>17,750</b> 34	Dial-up, DSL, hosting, business services, wireless, Web development/e-commerce, dedicated DS0 to DS3, gigabit ethernet	\$20.00/month	Waterpik Technologies, Agilent, ECC	Bill Ward pres. 1995
7	<b>3</b>	<b>WYOMING.COM</b> 937 W. Main St. Riverton, WY 82501 (800) 996-4638/(307) 856-1499	sales@wyoming.com www.wyoming.com	<b>14,000</b> (in Wyoming) N/A	Internet access, Web hosting/development, FTP site hosting, networking	\$19.95/month unlimited access	Wyoming State Supreme Court, University of Wyoming Extension Office, State of Wyoming Legislative Service Office, East High School	Steve Mossbrook pres. 1994
NR	<b>4</b>	<b>ID COMMUNICATIONS</b> 6551 S. Revere Parkway Centennial, CO 80111 (303) 790-4343/(303) 784-0000	N/A www.idcomm.com	<b>7,500</b> N/A	Dedicated circuits, ISDN, ADSL, fractional & full T1 and modem	\$14.95 - \$19.95 No set-up fee	N/A	Susie Michael Operations dir. 1995
NR	<b>5</b>	<b>AMERICANISP</b> 3333 S. Wadsworth Blvd., #D201 Lakewood, CO 80227 (303) 684-5700/(303) 684-5800	N/A www.americanisp.net	<b>6,800</b> N/A	OCS fiber	\$19.95/month No set-up fee	N/A	Dvaid Peters dir. of operations 1996
4	<b>6</b>	<b>PEAK TO PEAK INTERNET</b> 3307 S. College Ave. Fort Collins, CO 80527 (970) 225-9911/(720) 406-1775	info@peakpeak.com www.peakpeak.com	<b>5,900</b> 14	Full-service Internet service provider, Web development/hosting, database design, application outsourcing.	\$19.95/month and up	Hewlett Packard Co., Agilent Technologies, City of Fort Collins, City of Loveland, Atlas Van Lines, Poudre Rural Electric, Colorado Rapids	Kathleen Stenby sales mgr. 1993
NR	<b>7</b>	<b>INDRA'S NET INC.</b> 1731 15th St., Suite 220 Boulder, CO 80302 (970) 407-9151/(303) 546-6220	info@indra.com www.indra.com	<b>5,800</b> N/A	Internet access, dial up, DSL, T1, web design and development, web hosting	N/A	Mann Theaters, CoBank, Kentwood City Properties	Shelli Meyers pres. 1994
NR	<b>8</b>	<b>E.CENTRAL</b> 2546 15th St. Denver, CO 80211 303830-0123/303377-7097	info@ecentral.com www.ecentral.com	<b>4500</b> N/A	T1 lines x2	\$19.95/month \$15.25 set-up fee	N/A	Ted Pinkowitz pres. & CEO 1995
NR	<b>9</b>	<b>FORETHOUGHT.NET</b> 910 16th St. Suite 1220 Denver, CO 80202 (303) 228-0070/(303) 228-0077	info@hypermail.com www.hypermail.com	<b>3,500</b> 12	ISDN, frame relay, dedicated lines, T1, collocated servers, DSL	\$20.25/month \$25 set-up fee	N/A	Jawaid Bazyar pres. 1995
NR	<b>10</b>	<b>BOULDER.NET</b> 1800 30th St. Boulder, CO 80301 303444-1671/303442-5432	support@boulder.net www.boulder.net	<b>3,000</b> N/A	DSL, T1, T3	\$15.50/month No set-up fee	N/A	Kelly Corkill general mgr. 1995
NR	<b>11</b>	<b>CSD INTERNET</b> 2525 Arapahoe Ave., 3E-4-447 Boulder, CO 80302 (303) 444-1671/(303) 442-5432	support@csd.net www.csd.net	<b>3,000</b> N/A	Several DSL, T1, T3, OC3, OC12	\$15/month No set-up fee	N/A	Kelly Corkill general mgr. 1981
NR	<b>12</b>	<b>NYX NET</b> P.O. Box 753 Littleton, CO 80160 (303) 470-3200/(303) 470-1011	N/A www.nyx.net	<b>3,000</b> N/A	Frame relay circuit F1	None No set-up fee	N/A	Trygve Lode pres. 1997

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Companies are ranked first by number of local accounts, second by number of employees, and last by alphabetical order. N/A — Not available NR — Not Ranked

SOURCE: BUSINESS REPORT SURVEY RESEARCHED BY SONOKO BAYES

## THE NORTHERN COLORADO BUSINESS REPORT

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		December 26	Forecast 2004 Index of Leading Economic Indicators

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Originally published Jan. 25, 2002

# LARGEST TELEPHONE-INSTALLATION COMPANIES

(Ranked by regional sales)

Last Year's Rank	RANK	COMPANY Address Phone/Fax	TOTAL VOLUME OF SALES IN REGION 2001/2000	NO. OF EMPLOYEES IN REGION/ ELSEWHERE	% BUSINESS RELATED TO INTERNET 2000	PRODUCT LINES OFFERED	LOCAL CLIENTS	NO. OF SYSTEMS INSTALLED 2000/ E-MAIL/ WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED
	1	<b>HI COUNTRY WIRE &amp; TELEPHONE LTD.</b> 802 Kimbark St. Longmont, CO 80501 (800)845-6780/(303)467-5521	\$13,800,000 <b>\$15,800,000</b>	60 5	N/A	AVT, OCTEL, Avaya, Nortel Network	City of Longmont, Longmont Community Hospital, American Bank, Hensel Phelps	10,000 highcountry@unidial.com www.hcwt.com	Bob Whitfield sr. pres./CEO 1984
NR	2	<b>DENVER PHONE CO.</b> 901 Auraria Parkway, Suite 300 Denver, CO 80204 (303)571-1055/(303)571-5494	N/A <b>\$9,400,000</b>	60 N/A	N/A	Telrad, Intertel, Lucent, Avaya	McDonald Auto, Banner Health, Salude Family Medical	300 N/A www.denverphone.com	K. Lawrence Pederson pres. 1990
	3	<b>RESICOM COMMUNICATIONS MANAGEMENT INC.</b> 213 First St. Eaton, CO 80615 (970)221-5670/(970)454-3096	N/A <b>\$1,000,000</b>	9 10	N/A	Vodavi, Samsung, AT&T, Nitsuko, Intertel	Weld County Garage, American Furniture Warehouse, Catholic Diocese, independent banks, Cache Bank, Champion	200 N/A N/A	Julie Roberts sec. tres. 1982
7	4	<b>TELECO OF THE ROCKIES</b> 4700 McMurry Drive, Suite 106 Fort Collins, CO 80525 (970)282-7500/(970)282-1264	\$967,000 <b>\$1,000,000</b>	7 N/A	N/A	Toshiba, Panasonic, Lucent Technology, VSR, NEC	N/A	N/A wporter@telecofc.com www.teleco.com	Will Porter pres. 1995
6	5	<b>PHONESWEST COMMUNICATIONS INC.</b> 1420 Blue Spruce Drive, Unit L Fort Collins, CO 80527 (970)484-5000/(970)484-9000	\$700,000 <b>\$980,000</b>	7 1	N/A	Intertel, Vodavi, Samsung, Toshiba, Lucent, most major brands, Nexus voice mail, data wiring/computer networks	Larimer County employment, Blue Cross/Blue Shield, ADI, Re/Max, Value Plastics, Saturn of Fort Collins	70 service@phoneswest.com www.phoneswest.com	Phyllis Gray CEO 1991
9	6	<b>REF TELCOM LLC</b> 1205 Martin Court Loveland, CO 80537 (970)669-1408/(970)667-8930	N/A <b>\$398,000</b>	6 1	N/A	Lucent, phone equipment, building and network wiring and design burial cabling/splicing	McKee Medical Center, Interweave Press, YMCA of the Rockies, Waste Management	N/A telecomllc@aol.com www.reftelecom.com	Robert Fahrenbruch mgr. 1987
12	7	<b>TALK SHOP-WYCO COMMUNICATIONS</b> 1024 11th St. Greeley, CO 80631 (970)353-3893/(970)353-3894	N/A <b>\$300,000</b>	5 5	N/A	Atlas, Partner Plus, Partner Endeavor, Panasonic	N/A	N/A N/A N/A	Sue Knoedler pres. 1987
11	8	<b>ARROW TELEPHONE REPAIR &amp; WIRING SERVICE</b> 2425 W. Stuart St. Fort Collins, CO 80526 (970)484-4474/(970)484-4474	N/A <b>\$76,000</b>	1 0	N/A	Panasonic KX-T30810, KX-T61610, KX-T123210	Bethphage, Pinecone Apartments, State Farm Insurance, Farmers Insurance	6 N/A	Brent D. Moon owner 1983
10	9	<b>INDEPENDENT COMMUNICATIONS</b> 1900 S. Quince, Suite F Denver, CO 80202 (970)221-3108/(303)696-0165	N/A N/A	2 8	N/A	ECI, Coral, PBX, Sprint Protege, Atlas and Callware, Wyoming newspaper, Greeley X Ray	Applebees restaurants, Circulation Services, Dunn & Nelson	25 kcurvin@iciofcolo.com www.iciofcolo.com	Ron Kinard mgr. 1983
5	10	<b>NORTHERN COMMUNICATIONS GROUP</b> 2383 W. Eighth St. Loveland, CO 80537 (970)593-1865/(970)593-1876	N/A N/A	10 4	N/A	Lucent Diamond dealer, computer systems and networks, Internet integration, network cabling	REA, Pedersen Toyota, Garnsey & Wheeler, Estes Park Medical Center, Lakeshore Conference Center	N/A ssycks@ncgcorp.com www.ncgcorp.com	Steve Sycks pres./v.p. 1995

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Companies ranked first by sales volume in 2000, second by number of employees in region in 2000. N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY RESEARCHED BY SONOKO BAYES AND DAN FEIVESON



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Originally published Dec. 27, 2002

## LARGEST WEB DESIGN COMPANIES (Ranked by number of Web developers)

RANK	COMPANY ADDRESS PHONE/FAX	NO. OF WEB DEVELOPERS	NO. OF WEB SITES DESIGNED	REVENUES FROM WEB DESIGN 2001 TOTAL REVENUES	EMPLOYEES	INDUSTRIES SERVED	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	BURNS MARKETING & COMMUNICATIONS 363 W. Drake Road Fort Collins, CO 80524 (970) 223-4060/(970) 223-4456	5	20	\$400,000 \$5,800,000	23	Advertising, web design, public relations, high-tech, real estate, manufacturing	jeffw@burnsmarketing.com www.burnsmarketing.com	Mike Burns pres. 1972
2	WYOMING NETWORK INC. 1111 E. Lincolnway, Suite 201 Cheyenne, WY 82001 (307) 772-4466/(307) 772-4470	5	250	N/A N/A	5	N/A	office@wyomingnetwork.com www.wyomingnetwork.com	Dave Lerner N/A 1998
3	DESIGN PLUS 907 Columbia Road Fort Collins, CO 80525 (970) 407-9800/(970) 224-1089	5	19	N/A N/A	1	Retail, art, quilting, talk radio, travel	wurst@frii.com http://www.dpwd.com	Heidi Wurst pres. 1990
4	RIDGE CREATIVE COMMUNICATION 222 Iverson Ave. Laramie, WY 82070 (307) 721-3954/(307) 745-3155	4	34	\$480,000 \$500,000	10	Web development, CINCH reseller	info@ridgecreative.com www.ridgecreative.com	David Coleman pres. 1995
5	TERRA FIRMA DESIGN 119 W. Second St. Loveland, CO 80537 (970) 278-9243/(970) 988-7982	4	10	N/A N/A	N/A	N/A	kstaats@terraplex.com www.terrafirmadesign.com	Kai Staats N/A 1992
6	LINNELL TAYLOR MARKETING 1700 Kylie Drive, Suite 100 Longmont, CO 80501 (303) 684-0300/(303) 684-0433	2	13	N/A N/A	12	Business to business advertising, PR and marketing consulting	mark@linnelltaylor.com www.linnelltaylor.com	Mark Linnell/Kristin Taylor accounts manager 1995
7	SHARPNET SOLUTIONS 140 W. Oak St. Fort Collins, CO 80524 (970) 472-0354/(970) 493-7177	2	50	\$75,000 \$762,000	8	Internet marketing and Web design	csharp@sharpnetsolutions.com www.sharpsolutions.com	Chris Sharp CEO 1999
8	AGTOWN TECHNOLOGIES 800 Eight Ave. Suite 321 Greeley, CO 80631 (970) 353-6227/(970) 392-2646	2	25	\$182,000 \$250,000	4	Agricultural	agtown@agtown.com www.agtown.com	Clair Orr CEO 1999
9	BUSINESS TECHNOLOGY SUPPORT INC. 704 Colorado Blvd. Dacono, CO 80514-9352 (303) 833-2819/(303) 833-0672	2	25	\$14,360 \$36,500	2	Web site development, hosting, & e-commerce, database development, computer sales and networking	barbg@businesstechsupport.com www.businesstechsupport.com	Barb Goettsch pres. 1997
9	A5DESIGN 1127 Founders Circle Windsor, CO 80550 (970) 686-5896/(970) 686-5896	2	200	N/A N/A	2	N/A	info@asdesign.com www.A5design.com	Wendy Eccher N/A N/A
11	YELLOW BARON GRAPHICS 247 Falls Creek Drive Blvd. Fort Collins, CO 80512 (970) 495-0936/(970) 495-0936	2	4	N/A N/A	1	Web site design, corporate identity, print marketing, database integration, online software & e-commerce	stephanie@yellowbaron.com http://www.yellowbaron.com	Stephanie Schultheis N/A 1992
12	ANVIL GRAPHICS 4722 W. Sixth St. Road Greeley, CO 80634 (970) 356-5870/(970) 346-0208	1	18	\$45,000 N/A	1	Agriculture and churches	csm@anvil-graphics.com www.anvil-graphics.com	Craig McDowall pres. 1996

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Companies ranked first by number of web developers, second by number of employees.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

## THE NORTHERN COLORADO BUSINESS REPORT Banking & Investments

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Mortgage Banking Companies List
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- July 25 Banking/Invest Section
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## LARGEST SOFTWARE COMPANIES

(Regional firms ranked by 2001 revenues related to software sales)

RANK	COMPANY ADDRESS PHONE/FAX	REVENUES 2001 REVENUES 2000	EMPLOYEES	BRANDS OF SOFTWARE SOLD	SERVICES PROVIDED	CHARGE FOR TRAINING SELL NEW, USED, OR BOTH	E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	SEAGATE TECHNOLOGY INC. 2500 Trade Centre Longmont, CO 80503 (720) 684-1000/(720) 684-2728	\$6,387,000,000 \$6,400,000,000	1,010	N/A	Disc drives, magnetic discs, read-write heads, tape drives and enterprise information management software	N/A N/A	N/A www.seagate.com	Charlie Sander sr vp/product development 1979
2	COCREATE SOFTWARE INC. 3801 Automation Way Fort Collins, CO 80525 (970) 267-8000/(970) 267-8068	\$90,000,000 \$90,000,000	450	ME-10, 2D, CAD software	Computer-aided design, product data management (PDM) products, and design-collaboration software	N/A N/A	cocreate-info@cocreate.co www.cocreate.com	N/A N/A 1987
3	MINER AND MINER, CONSULTING ENGINEERS INC. 4701 Royal Vista Circle Fort Collins, CO 80528 (970) 223-1888/(970) 223-5577	\$9,620,000 \$8,310,000	96	ARCFM, Designer, Network AclApt, Conduct Manager, ARCFM Viewer, Respondee	AM/FM/GIS software for electrical, gas and water/wastewater utilities worldwide, software development and system implementation	N/A N/A	info@miner.com www.miner.com	Jeffrey Meyers pres. 1946
4	BMG-BREAKTHROUGH MANAGEMENT GROUP 2101 Ken Pratt Blvd., Suite 201 Longmont, CO 80501 (303) 827-0010/(303) 827-0011	\$7,500,000 \$3,900,000	15	Six Sigma Project X	Six Sigma training, consulting & technology support products	N/A New	scottm@bmg.com http://www.bmg.com	David Silverstein owner 1999
5	ENGINEERING COMPUTER CONSULTANTS INC. 5832 S. College Ave., Suite C Fort Collins, CO 80525 (970) 229-5888/(970) 229-5895	\$5,300,000 \$4,600,000	25	Citrix, Microsoft, Cisco, SurfControl, Trend Micro, Secure Computing, OmTool, SpartaCom	Computers and system integration, customization, database and workflow software development; training and security assessments, HIPAA assessments	N/A Both	info@engcc.com www.engcc.com	Tim Reeser/Tony English chairman, CFO/CEO, pres. 1994
6	3T SYSTEMS 421 Main St. Windsor, CO 80550 (800) 443-7404/(303) 790-9784	\$5,240,136 \$3,076,671	39	Proprietary applications, custom development	Software development, system integration	N/A N/A	espeir@3tsystems.com www.3tsystems.com	Eddie Speir CEO 1984
7	OPTIMUS CORP. 155 E. Boardwalk Drive, Suite 300 Fort Collins, CO 80525 (970) 226-3466/(970) 226-3464	\$5,200,000 \$4,739,924	28	Optimaster, Optiview, Optibuild, Optitools, Optiweb	Hardware & software for producing CD-ROMs & CD-Rs for business applications	N/A N/A	optimus@optimus-corp.com www.optimus-corp.com	Dave Mansen CEO, pres. 1988
8	HONEYWELL INC. 4700 Innovation Drive, Building A Fort Collins, CO 80527 (970) 204-1454/(970) 204-1513	\$5,000,000 \$4,000,000	30	N/A	Software for total plant solutions for the process-control industry	N/A N/A	N/A www.assetmax.com	Rich Hall manager 1993
9	EZ OFFICE 1438 B Nelson Road Longmont, CO 80501 (303) 651-3745/(303) 651-6468	\$5,000,000 N/A	25	N/A	Web-integrated business and financials management software system made specifically for product-oriented small businesses.	N/A N/A	darren@myez-office.com www.myez-office.com	Wade Leuzette CEO 1990
10	EXCELSIOR SOFTWARE INC. 960 37th Ave. Court Greeley, CO 80634 (970) 353-8311/(970) 353-8340	\$4,500,000 \$3,750,000	40	N/A	Administrative software for schools and school districts	N/A N/A	wzaggle@excelsiorsoftware.c www.gradebook.com	William Zaggle pres. 1986
11	INTEGWARE INC. 2821 Remington St. Fort Collins, CO 80525 (970) 282-0400/(970) 282-0500	\$4,409,188 \$3,359,421	34	N/A	Software solutions for engineering and manufacturing; document management, product data management (PDM), collaborative product commerce (CPC), and supply chain	N/A N/A	info@integware.com www.integware.com	Kevin Simmons CEO, pres. 1992
12	CHEETAH ADVANCED TECHNOLOGIES INC. 155 E. Boardwalk Drive, Suite 280 Fort Collins, CO 80525 (970) 225-2700/(970) 225-0676	\$4,200,000 \$3,500,000	36	Street Smarts, smartTraxx	Computer software; development, sales and support services for highway/heavy/utility construction; construction-material production	N/A N/A	sales@cheetahware.com www.cheetahware.com	John Suranyi pres. 1991
13	PENA SYSTEMS INC. 1801 Sunset Place Longmont, CO 80502 (303) 684-6711/(303) 684-6762	\$2,200,000 \$2,574,000	28	N/A	Custom software development services	N/A N/A	mestabro@penasys.com www.penasys.com	Mary Naud pres. 1996
14	VISIBLE PRODUCTIONS 201 Linden St., #301 Fort Collins, CO 80524-2459 (970) 407-7240/(970) 407-7248	\$1,709,308 \$1,458,000	15	N/A	Software: 3-D modeling, 3-D model libraries, 3-D visualization services and biomedical illustration	N/A N/A	vip@visiblep.com www.visiblep.com	Paul Baker CEO 1996
15	ITX INFO TECH EXPERTS INC. 2625 Redwing Road, Suite 140 Fort Collins, CO 80526 (970) 282-7333/(970) 282-3764	\$1,500,000 \$1,000,000	25	N/A	Full IT services and database management, networking, software/hardware	N/A N/A	bhottman@itxfc.com www.itxfc.com	Bruce Hottman manager 1996
16	RED HEN SYSTEMS INC. 2310 E. Prospect Road, Suite A Fort Collins, CO 80525 (970) 493-3952/(970) 493-3938	\$1,300,000 \$850,000	24	MediaMapper, Map Cale, Farm YES, Farm HMS, FarmGPS, Mapinfo Professional	A leading developer of GIS software & integrated GPS hardware, including Mediamapper & UMS 2000	Varies N/A	info@redhensystems.com www.redhensystems.com	Jim Baker CEO 1994
17	HASP INC. 730 14th St. S.W. Loveland, CO 80537 (970) 669-6900/(970) 669-7901	\$1,100,000 \$2,250,000	5	HASP Engineering Design software	Sales of Hewlett-Packard hardware	N/A N/A	gary@haspinc.com www.haspinc.com	Shirley Austin/Gary Thalman exec. v.p./pres. 1975
18	INFOKINETICS INC. 2627 Redwing Road, Suite 108 Fort Collins, CO 80526 (970) 223-9248/	\$1,000,000 \$1,068,000	1	N/A	Custom software development	N/A N/A	jbugarin@infokinetics.com www.infokinetics.com	John Bugarin office admin. 1994
19	REMOTE DATA BACKUPS, INC 2044 Bennington Circle Fort Collins, CO 80526 (970) 407-1490/(970) 407-1490	\$1,000,000 N/A	0	N/A	N/A	N/A N/A	dandugal@remotedatabackups www.remotedatabackups.co	Daniel Dugal chief information officer 2002
20	MEDIATECH PRODUCTIONS 917 E. Prospect Road Fort Collins, CO 80525 (970) 244-5911/(970) 472-0753	\$900,000 \$800,000	7	N/A	Various multimedia capabilities in video production, TV commercials, TV shows, training videos, radio commercials, character voices, Web	N/A N/A	maury@mediatechproductions.c www.mediatechproductions.c	Maury Dobbie CEO, pres. 1994
21	ARC SCIENCE SIMULATIONS INC. 306 N. Washington Ave. Loveland, CO 80537 (970) 667-1168/(970) 667-1105	\$500,000 \$609,000	6	Dance of the Planets: Astronomy simulation software	Dance of the Planets Astronomy software and Face of the Earth planetary images for publications	N/A N/A	arcmail@arcscience.com www.arcscience.com	Thomas Ligon pres. 1981
22	UNLIMITED SOLUTIONS INC. 1430 Nelson Road, Suite 216 Longmont, CO 80501 (303) 651-3745/(303) 651-6468	\$400,000 \$400,000	7	Custom developed, paradigm business management solution	Order entry, purchase management, inventory control for business management, accounting, e-commerce, Web site design, and Web hosting among others	Varies with contracted rates New	cheryl@ulsone.com www.ulsone.com	N/A N/A 1992
23	PROFESSIONAL AUTOMATION SERVICES 1129 Arapahoe Ave. Berthoud, CO 80513 (303) 494-1861/(970) 532-0793	\$299,300 \$233,000	2	N/A	Networking service, sales; software support, custom program Windows/DOS financial packages, W2/1099 processing	N/A N/A	brian@proautomation.com www.proautomation.com	Brian Anderson pres. 1985
24	SQUAREI TECHNOLOGIES INC. 4025 Automation Way, D-4 Fort Collins, CO 80525 (970) 377-0077/	\$275,000 \$177,000	4	Custom software and internet applications	Web applications, Internet application hosting	N/A N/A	info@squarei.com www.squarei.com	Kent Bejcek CEO, pres. 1993
25	TRIBAL SOFTWARE INC. 1740H Dell Range Blvd. #402 Cheyenne, WY 82009 (307) 635-7066/(307) 635-1486	\$200,000 \$240,000	10	N/A	N/A	N/A N/A	lablink1@aol.com www.tribalsoftware.com	Ron Kailey Jr./Donna Kailey N/A 1997

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Companies ranked first by revenues, second by number of employees. N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

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Originally published June 28, 2002

# LARGEST TELECOMMUNICATIONS FIRMS

(With local operations, ranked by revenues)

RANK	COMPANY Address Phone/Fax	2001 REVENUES/ 2000 REVENUES	NO. OF EMPLOYEES LOCAL 2001/ 2000	PRODUCT & SERVICES	E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE OF PERSON IN CHARGE/ YEAR FOUNDED LOCALLY
1	<b>TECHNOLOGY INTEGRATION GROUP</b> 2330 N. Main St., Suite C Longmont, CO 80501 (303) 651-1177/(303) 530-1606	\$23,400,000 \$18,000,000	18 32	Retails all major computer brands, custom-built, all major brands software	john.nastasi@tig.com www.tig.com	John Nastasi general mgr. 1982
2	<b>LEWAN &amp; ASSOCIATES INC.</b> 1608 S. College Ave. Fort Collins, CO 80525 (970) 484-8822/(970) 484-5329	\$18,350,000 \$22,500,000	40 40	Computer sales and services	scluff@lewan.com www.lewan.com	Steve Cluff branch mgr. 1972
3	<b>GATEWAY COUNTRY STORE</b> 150 E. Harmony Road, Suite 21 Fort Collins, CO 80525 (970) 226-9033/(970) 226-5194	\$12,000,000 \$12,000,000	12 12	Computer sales and services	roberto.jackson@gateway.com www.gateway.com	Roberto Jackson mgr. 1999
4	<b>RTH INC. DBA CONNECTING POINT OF GREELEY &amp; ROCKY MOUNTAIN TECHNOLOGY SOLUTIONS</b> 2401 17th St. Greeley, CO 80634 (970) 356-7224/(970) 356-7283	\$8,431,650 \$11,044,842	32 26	Computer sales and system integration	twerner@cpgreeley.com www.cpgreeley.com	Ted Warner pres. 1985
5	<b>ENGINEERING COMPUTER CONSULTANTS INC.</b> 5832 S. College Ave., Suite C Fort Collins, CO 80525 (970) 229-5888/(970) 229-5895	\$5,368,000 \$4,600,000	26 20	Computers and system integration, customization, database and workflow software development; training and security assessments, HIPAA	info@engcc.com www.engcc.com	Tim Reeser pres. & CEO 1994
6	<b>NORTHERN COMMUNICATIONS GROUP</b> 2383 W. Eighth St. Loveland, CO 80537 (970) 593-1865/(970) 593-1876	\$5,110,000 \$5,000,000	10 10	Lucent Diamond dealer, computer systems and networks, Internet integration, network cabling	ssycks@ncgcorp.com www.ncgcorp.com	Steve Sycks pres. 1995
7	<b>ACCESS COMPUTER PRODUCTS INC.</b> 315 Lincoln Court Fort Collins, CO 80525 (970) 224-2930/(970) 224-2936	\$4,211,000 \$2,804,000	22 22	Buys and sells empty printer cartridges, remanufactures laser, inkjet and copier cartridges	access@accessftc.com N/A	Joseph Goodell pres. 1983
8	<b>FRONT RANGE INTERNET INC.</b> 213 Linden St., Suite 200 Fort Collins, CO 80524 (970) 221-0700/(970) 224-3883	\$3,819,625 \$2,894,300	34 32	Dial up, DSL, hosting, business services, wireless, Web development/e-commerce, dedicated DS0 to DS3, Gigabit Ethernet, Email	info@frii.com www.frii.com	Bill Ward pres. 1995
9	<b>COMPUTER RENAISSANCE</b> 2721 S. College Ave., Suite 1B Fort Collins, CO 80525 (970) 223-8398/(970) 223-8399	\$2,800,000 \$1,700,000	9 8	Computer hardware, software, repair services, network specialists and computer training	askriss@aol.com www.fortcr.com	Aron Kriss mgr. 1997
10	<b>RUN PC INC.</b> 524 W. Laurel St., Suite 2 Fort Collins, CO 80521 (970) 493-5565/(970) 493-5571	\$1,900,000 \$2,100,000	9 13	Computer sales and service	sales@runpc.com www.runpc.com	Jon Willis pres. 1987
11	<b>R BUSINESS SYSTEMS INC.</b> 425 S. Bowen St., Suite 5 Longmont, CO 80501 (303) 776-8191/(303) 776-9689	\$1,650,000 \$1,600,000	11 11	Retails all major brands computers and software	rbrcrt@dim.com N/A	Randy Spencer mgr. 1984
12	<b>ITX INFO TECH EXPERTS INC.</b> 2625 Redwing Road, Suite 140 Fort Collins, CO 80526 (970) 282-7333/(970) 282-3764	\$1,500,000 \$1,000,000	25 10	Full IT services and database management, networking, software/hardware	bhottman@itxfc.com www.itxfc.com	Bruce Hottman mgr. 1996

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

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# LARGEST COMPUTER RETAILERS/SYSTEM INTEGRATORS

(Ranked by total revenues)

Last year's rank	RANK	COMPANY Address Phone/Fax	REVENUES 2001/ REVENUES 2000	NO. OF FULL- TIME EMPLOYEES	BRANDS OF HARDWARE SOLD	BRANDS OF SOFTWARE SOLD	CHARGE FOR TRAINING/ E-MAIL/ WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED LOCALLY
2	<b>1</b>	<b>TECHNOLOGY INTEGRATION GROUP</b> 2330 N. Main St., Suite C Longmont, CO 80501 (303)651-1177/(303)530-1606	<b>\$23,400,000</b> \$18,000,000	18	All major brands and custom-built	All major brands	\$10 sign-up, \$19.95/month john.nastasi@tig.com www.tig.com	John Nastasi 1982
1	<b>2</b>	<b>LEWAN &amp; ASSOCIATES INC.</b> 1608 S. College Ave. Fort Collins, CO 80525 (970)484-8822/(970)484-5329	<b>\$18,350,000</b> \$22,500,000	40	All major brands	All major brands	N/A scluff@lewan.com www.lewan.com	Steve Cluff 1972
4	<b>3</b>	<b>GATEWAY COUNTRY STORE</b> 150 E. Harmony Road, Suite 21 Fort Collins, CO 80525 (970)226-9033/(970)226-5194	<b>\$12,000,000</b> \$12,000,000	12	Gateway	Microsoft	\$49-\$149/class roberto.jackson@gateway.com www.gateway.com	Roberto Jackson 1999
5	<b>4</b>	<b>RTH INC. DBA CONNECTING POINT OF GREELEY AND ROCKY MOUNTAIN TECHNOLOGY</b> 2401 17th St. Greeley, CO 80531 (970)356-7224/(970)356-7283	<b>\$8,431,650</b> \$11,044,842	32	HP, Compaq, IBM, Cisco, Lexmark, 3Com	Microsoft, Novell, Symantec, Citrix	\$95/hour twarner@cpgreeley.com www.cpgreeley.com	Ted Warner 1985
7	<b>5</b>	<b>ENGINEERING COMPUTER CONSULTANTS INC.</b> 5832 S. College Ave., Suite C Fort Collins, CO 80525 (970)229-5888/(970)229-5895	<b>\$5,300,000</b> \$4,600,000	26	HP, Compaq, 3Com, Intergraph, Cisco, Ascend, Seagate, Adaptec	Citrix, Microsoft, ServiceWorks, NCD, Cisco, Trend, Micro, OmTool, SpartaCom	\$138/hour ecc@engcc.com www.engcc.com	Tim Reeser/ Tony English 1994
6	<b>6</b>	<b>NORTHERN COMMUNICATIONS GROUP</b> 2383 W. Eighth St. Loveland, CO 80537 (970)593-1865/(970)593-1876	<b>\$5,110,000</b> \$5,000,000	10	Gateway, custom-built	Microsoft, Covell	\$45-\$95/hour ssycks@ncgcorp.com www.ncgcorp.com	Steve Sycks 1995
8	<b>7</b>	<b>ACCESS COMPUTER PRODUCTS INC.</b> 315 Lincoln Court Fort Collins, CO 80525 (970)224-2930/(970)224-2936	<b>\$4,211,000</b> \$2,804,000	22	N/A	N/A	N/A access@accessftc.com N/A	Joseph P. Goodell 1983
11	<b>8</b>	<b>COMPUTER RENAISSANCE</b> 2721 S. College Ave., Suite 1B Fort Collins, CO 80525 (970)223-8398/(970)223-8399	<b>\$2,800,000</b> \$1,700,000	9	All major brands	Microsoft	N/A akriss@fortcr.com www.fortcr.com	Aron Kriss 1997
9	<b>9</b>	<b>RUN PC INC.</b> 524 W. Laurel St., Suite 2 Fort Collins, CO 80521 (970)493-5565/(970)493-5571	<b>\$1,900,000</b> \$2,100,000	9	IBM, Acer, Touch, ASI, Panasonic, ADI, Viewsonic, HP, Lexmark, Sony, Mirsumi, Intel, Roland	Microsoft, Corel, Lotus, Borland, Norton, Powerquest, SBS	N/A sales@runpc.com www.runpc.com	Jon Willis 1987
10	<b>10</b>	<b>CONNECTING POINT COMPUTER SOLUTIONS</b> 3223 E. Pershing Blvd. Cheyenne, WY 82001 (307)638-7777/(307)638-7447	<b>\$1,700,000</b> \$1,800,000	8	Apple, Compaq, IBM, HP, Toshiba, CompuPoint, Epson, Okidata	All major brands, including Microsoft, Lotus, Novell, Symantec, Adobe, Corel, Computer Associates, etc.	\$49/hour, \$79/day info@cpchevyenne.com www.wyo-web.com	Roy Greathouse 1986
12	<b>11</b>	<b>R BUSINESS SYSTEMS INC.</b> 425 S. Bowen St., Suite 5 Longmont, CO 80501 (303)776-8191/(303)776-9689	<b>\$1,650,000</b> \$1,600,000	11	Cannon, Brother, Digicom, Acer, HP, Okidata, Metrologic, Sharp, Samsung	Keystroke, Point of Sale, Microsoft	\$65-\$80/hour rbsrcr@dim.com N/A	Pamera Spencer 1984
14	<b>12</b>	<b>ITX INFO TECH EXPERTS INC.</b> 2625 Redwing Road, Suite 140 Fort Collins, CO 80526 (970)282-7333/(970)282-3764	<b>\$1,500,000</b> \$1,000,000	25	Intel-based PCs and servers	Microsoft, Oracle	N/A bhottman@itxfc.com www.itxfc.com	Bruce Hottman 1996
13	<b>13</b>	<b>DATA SERVICE CENTER INC.</b> 324 Remington St. Fort Collins, CO 80524 (970)221-2880/(970)484-0693	<b>\$1,348,078</b> \$1,588,976	8	Asus, Intel, Teac, Seagate, Iomega, Toshiba, HP, ATI, Matrox, US Robotics, Adaptec, 3Com, Viewsonic, Microsoft, IBM, Plextor	Microsoft	N/A nikki@dataservicecenter.com www.dataservicecenter.com	Nikki Tempus 1976
17	<b>14</b>	<b>MHZ SYSTEMS</b> 328 S. Link Lane, Unit 2B Fort Collins, CO 80524 (970)482-2538/(970)221-0558	<b>\$850,000</b> \$579,000	4	All major brands	All major brands	\$69-\$99/hour sales@mhz-systems.com www.mhz-systems.com	Kurt Janz 1998
15	<b>15</b>	<b>COMPUTER BROKERS OF NORTHERN COLORADO LLC</b> 3005 W. 29th Street, Unit C Greeley, CO 80631 (970)304-1315/(970)351-8080	<b>\$694,000</b> \$980,000	7	Compaq, HP, IBM, custom-built systems, digital telephone systems, all peripherals, networks, service, consulting	Microsoft, Novell, Intuit, Jian, Peachtree, various point of sales softwares, custom apps., Symantec, McAfee, Funk	\$55/hour shawn@cbrokers.com www.cbrokers.com	Shawn Haskins 1994
21	<b>16</b>	<b>ROCKY MOUNTAIN COMPUTER SUPPORT</b> 119 N. 42nd Ave. Greeley, CO 80631 (970)395-0720/(970)668-8973	<b>\$500,000</b> \$220,000	5	Intel-based PCs and servers	All major brands, Microsoft	none. N/A www.rockymtncomputer.com	Jeff Smith 1993
23	<b>17</b>	<b>TWIN PEAKS COMPUTER INC.</b> 426 Kimbark St. Longmont, CO 80501 (303)678-7154/(303)651-1289	<b>\$400,000</b> \$550,000	2	HP, Compaq, Intel, IBM, 3Com	Novell, Microsoft, Computer Associates, Sage	\$100/hour spfauth@twinpeakscomputer.com www.twinpeakscomputer.com	Scott Pfauth 1989
19	<b>18</b>	<b>CRT COMPUTER REPAIR &amp; TECHNOLOGY INC.</b> 132 W. Thunderbird Drive Fort Collins, CO 80525 (970)282-7000/(970)207-1300	<b>\$400,000</b> \$400,000	2	All major brands	Microsoft, Linux, Networking	N/A dave@ctrhelps.com www.crrhelps.com	Lynn Maiden 1983
23	<b>19</b>	<b>TECHSMART SOLUTIONS GROUP</b> 1720 W. Mulberry Ave., Suite 8 Fort Collins, CO 80521 (970)498-0808/(970)472-0247	<b>\$350,000</b> \$195,000	4	Enterway, 3Com, HP, IBM, most major brands	All major brands	N/A infodesk@onlinepchehelp.com www.onlinepchehelp.com	Andrew Hensen 1998
22	<b>20</b>	<b>COM-TEK</b> 2129 E. Curtis St. Laramie, WY 82072 (307)721-3188/(307)721-6219	<b>\$300,000</b> \$200,000	3	All major brands, custom-built PCs, Microsoft	All major brands, Microsoft	\$35/hour comtek@comptk.net www.comptk.net	Michael Hopkins 1995
20	<b>21</b>	<b>PROFESSIONAL AUTOMATION SERVICES INC.</b> 1129 Arapahoe Ave. Berthoud, CO 80513 (303)494-1861/(970)532-0793	<b>\$299,300</b> \$233,818	2	HP, Private label	Software development, web development	N/A brian@proautomation.com www.proautomation.com	Brian Anderson 1985
NR	<b>22</b>	<b>BUSINESS TECHNOLOGY SUPPORT INC.</b> 704 Colorado Blvd. Dacono, CO 80514 (303)833-2819/(303)833-0672	<b>\$36,500</b> \$21,400	2	Premio computers & services, Fujitsu laptops	Microsoft, Norton Anti-Virus	\$35 per hour barbg@businesstechsupport.com www.businesstechsupport.com	Barb Goettsch 1997
3	<b>23</b>	<b>DIGITAL MEMORY INC.</b> 204 S. Bowen St. Longmont, CO 80501 (800)848-2447/(303)651-0309	<b>N/A</b> \$16,000,000	30	All major brands	All major brands	N/A jgarrison@digitalmemory.com www.digitalmemory.com	Linda Hormes 1983
24	<b>24</b>	<b>RECYCLED COMPUTER SYSTEMS</b> 195 S. Mason St. Longmont, CO 80501 (303)651-9159/(303)651-9159	<b>N/A</b> N/A	1	Various types	N/A	N/A N/A N/A	Brian Hill 1995
NR	<b>25</b>	<b>NETWORK ANALYSIS &amp; DESIGN</b> 1516 North Jefferson Ave. Loveland, CO 80537 (970)663-6862/(970)663-4437	<b>N/A</b> N/A	N/A	Cisco firewalls and routers	Microsoft operating systems	N/A info@networkanalysis.com www.networkanalysis.com	Bob Moorehead 1997

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado; and Laramie and Albany counties in Wyoming. Companies are ranked first by 2001 revenues, second by number of full-time employees and third by 2000 revenues. N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

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# HEALTH CARE

- 69** Property & casualty insurance firms
- 70** Long-term care facilities
- 73** Hospitals
- 74** Rehabilitation clinics
- 75** HMOs/PPOs
- 76** Assisted-living centers
- 77** Medical product suppliers
- 78** Health clubs/recreation centers

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Originally published May 17, 2002

# LARGEST PROPERTY & CASUALTY INSURANCE FIRMS

(Ranked by written premiums in Colorado)

Last year's rank	RANK	COMPANY Address Phone	2000 WRITTEN PREMIUMS IN COLORADO (\$000s)	2000 NET PREMIUMS EARNED IN COLORADO (\$000s)	2000 LOSSES INCURRED IN COLORADO (\$000s)	LOSS RATIO NATIONAL/ IN COLORADO	2000 PERCENT OF PROPERTY & CASUALTY MARKET SHARE IN COLORADO	TOTAL COMPANY ASSETS 2000 (\$000s)/ HEADQUARTERS YEAR FOUNDED	PERSON IN CHARGE/ TITLE/ WEB SITE
1	<b>1</b>	<b>STATE FARM MUTUAL AUTO INSURANCE CO.</b> One State Farm Plaza Bloomington, IL 61710 (309)766-6714	\$508,999	\$527,380	\$389,587	75.21% 73.87%	8.59%	\$78,163,337 Bloomington, Ill. 1922	Dave Gonzales regional v.p. www.statefarm.com
2	<b>2</b>	<b>FARMERS INSURANCE EXCHANGE</b> P. O. Box 2478 Los Angeles, CA 90051 (323)932-3441	\$302,610	\$299,520	\$195,513	72.44% 65.28%	5.10%	\$8,390,494 Los Angeles, Calif. 1928	Martin D. Feinstein pres. & CEO www.farmersinsurance.com
4	<b>3</b>	<b>AMERICAN FAMILY MUTUAL INSURANCE CO.</b> 6000 American Parkway Madison, WI 53783 (608)249-2111	\$282,934	\$271,017	\$170,075	74.50% 62.75%	4.77%	\$6,712,846 Madison, Wis. 1927	Harvey R. Piece chairman & CEO www.amfam.com
5	<b>4</b>	<b>ALLSTATE INSURANCE CO.</b> 2775 Sanders Road Northbrook, IL 60062 (847)402-5000	\$237,025	\$234,579	\$108,948	63.09% 46.44%	4.00%	\$37,428,667 Northbrook, Ill. 1931	Edward M. Liddy chairman, pres. & CEO www.allstate.com
7	<b>5</b>	<b>SAFECO INSURANCE COMPANY OF AMERICA</b> Safeco Plaza Seattle, WA 98185 (206)545-5000	\$74,449	\$74,249	\$50,606	70.60% 68.16%	1.26%	\$2,999,450 Seattle, Wash. 1953	Mike McGavick pres. & CEO www.safeco.com
8	<b>6</b>	<b>HARTFORD UNDERWRITERS INSURANCE CO.</b> Hartford Plaza Hartford, CT 06115 (860)547-3448	\$68,288	\$66,335	\$40,850	59.62% 61.58%	1.15%	\$904,492 Hartford, Conn. 1987	Ramani Ayer chairman, CEO www.thehartford.com
6	<b>7</b>	<b>PROGRESSIVE SPECIALTY INSURANCE CO.</b> 6300 Wilson Mills Road W33 Mayfield Village, OH 44143 (440)446-7262	\$47,824	\$59,101	\$41,013	69.89% 69.39%	0.81%	\$545,698 Mayfield Village, Oh. 1976	Peter B. Lewis chairman, pres. & CEO www.progressive.com
12	<b>8</b>	<b>ZURICH AMERICAN INSURANCE CO.</b> 1400 American Lane Schaumburg, IL 60196 (847)605-6620	\$27,207	\$18,625	\$12,183	61.56% 65.41%	0.46%	\$9,927,523 Schaumburg, Ill. 1913	Richard E. Smith pres. & CEO www.zurichre.com
10	<b>9</b>	<b>SHELTER MUTUAL INSURANCE CO.</b> 1817 W. Broadway Columbia, MO 65218 (573)214-4209	\$26,702	\$26,004	\$16,485	66.00% 63.39%	0.45%	\$1,467,364 Columbia, Mo. 1946	Don Duello pres. www.shelterinsurance.com
11	<b>10</b>	<b>ALLIED PROPERTY &amp; CASUALTY INSURANCE CO.</b> 701 Fifth Ave. Des Moines, IA 50391 (515)280-4211	\$15,739	\$14,199	\$7,554	0.00% 53.20%	0.27%	\$70,697 Des Moines, Ia. 1984	Douglas L. Andersen pres. & CEO www.corp2.alliedinsurance.com
NR	<b>11</b>	<b>PRUDENTIAL PROPERTY &amp; CASUALTY INSURANCE CO.</b> 23 Main St. Holmdel, NJ 07733 (732)946-5365	\$12,034	\$12,259	\$5,068	56.15% 41.35%	0.20%	\$2,254,864 Holmdel, N.J. 1975	Roger Desjardon pres. www.prudential.com
NR	<b>12</b>	<b>LIBERTY MUTUAL INSURANCE CO.</b> 175 Berkeley St. Boston, MA 02117 (617)357-9500	\$11,265	\$10,513	\$365	76.60% 3.47%	0.19%	\$19,161,360 Boston 1912	Edmund F. Kelly chairman & CEO www.libertymutual.com

Percent of property and casualty market share is based on direct premiums written in Colorado in 2000. List includes only firms with regional offices.

SOURCE: BUSINESS REPORT SURVEY  
COLORADO DEPT. OF REGULATORY AGENCIES, DIVISION OF INSURANCE  
RESEARCHED BY SONOKO BAYES

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Originally published Nov. 15, 2002

## LARGEST LONG-TERM CARE FACILITIES

### (Ranked by number of licensed beds)

RANK	FACILITY ADDRESS PHONE/FAX	NO. LICENSED BEDS TOTAL INTERMEDIATE SKILLED CARE	NO. OF RNS LPNS ASSISTANTS	DAILY ROOM RATES: LOW HIGH	OCCUPANCY RATE	MEDICAID OR MEDICARE CERTIFIED	PROFIT STATUS	SPECIAL SERVICES	ADMINISTRATOR E-MAIL WEB SITE	PARENT COMPANY HEADQUARTERS YEAR FOUNDED
1	BONELL GOOD SAMARITAN CENTER 708 22nd St. Greeley, CO 80631 (970) 352-6082/(970) 352-3281	264 0 223	60 40 100	\$130 \$146	95%	Both	Nonprofit	Senior apartments, congregate housing, assisted living, rehab., home-health care transportation	Arthur Hess N/A www.good-sam.com	N/A N/A 1937
2	LIFE CARE CENTER OF LONGMONT 2451 Pratt St. Longmont, CO 80501 (303) 776-5000/(303) 776-7661	187 0 187	15 19 56	\$125 \$157	90%	Both	For-profit	Alzheimers unit, 7-day-a-week activities, in-house therapy services, Kaiser contract, 18 passenger bus	Kathryn Evans N/A www.lcca.com	N/A N/A 1976
3	LIFE CARE CENTER OF CHEYENNE 1330 Prairie Ave. Cheyenne, WY 82001 (307) 778-8997/(307) 778-2912	160 N/A N/A	N/A N/A N/A	N/A N/A	94%	Both	For-profit	N/A	Wayne Sanner N/A www.lcca.com	N/A N/A N/A
4	NORTH SHORE HEALTH CARE FACILITY 1365 W. 29th St. Loveland, CO 80537 (970) 667-6111/(970) 667-2460	145 N/A 145	10 20 70	N/A N/A	70%	Both	For-profit	Nurse practitioner, resp. therapy, physical therapy	Ruth Clancy N/A N/A	N/A N/A N/A
5	LARAMIE CARE CENTER 503 S. 18th St. Laramie, WY 82070 (307) 742-3728/(307) 721-2002	144 0 144	14 13 52	\$119 \$140	68%	Both	For-profit	Alzheimer's and related dementia, PT, OT, speech therapy, beauty shop, chapel	Ron Nelson N/A www.lcca.com	N/A N/A 2000
6	EBEN EZER LUTHERAN CARE CENTER 122 Hospital Road Brush, CO 80723 (800) 410-4170/(970) 842-3148	142 0 142	10 13 44	\$125 (semi-private) \$155 (private secure unit)	92%	Both	Nonprofit	Transportation, beauty shop, computer workstations, respite, terminal care, catering, CNA training/certification	Raymond Larson ebenezer-cares.org www.ebenezer-cares.org	N/A Brush 1903
7	SPRING CREEK HEALTH CARE CENTER 1000 E. Stuart St. Fort Collins, CO 80525 (970) 482-5712/(970) 493-8376	138 0 138	N/A N/A N/A	\$138 \$138	80%	Both	For-profit	Sub-acute care, specialized rehabilitation, skilled long-term care.	David Palmer N/A www.marinerhealth.com	Mariner Post-Acute Network N/A 1953
8	LIFE CARE CENTER OF GREELEY 4800 25th St. Greeley, CO 80634 (970) 330-6400/(970) 506-1370	124 0 124	13 16 50	\$130 \$157	92%	Both	For-profit	Inpatient/outpatient rehabilitation with physical, occupational & speech language pathology	Dan Gauger N/A www.lcca.com	N/A N/A 1998
9	BRIGHTON CARE CENTER 2025 E. Egbert St. Brighton, CO 80601 (303) 659-4580/(303) 659-2021	120 N/A 120	N/A N/A N/A	\$144 \$153	92%	Both	For-profit	Physical, occupational, and speech therapies, hospice care, respite care, beauty shop, daily activities	Robbin McMahan N/A www.kindredhealthcare.com	N/A Louisville, KY 1969
10	FAIRACRES MANOR 1700 18th Ave. Greeley, CO 80631 (970) 353-3370/(970) 353-9347	116 0 116	N/A N/A N/A	N/A N/A	N/A	Both	For-profit	Sub-acute, rehabilitation, hospice care, Alzheimers and dementia care, skilled nursing facility, 24 hour licensed nursing	Kathy Mekelburg kmekelburg@pinonmgt.com N/A	N/A N/A 1964
11	SIERRA VISTA HEALTH CARE CENTER 821 Duffield Court Loveland, CO 80537 (970) 669-0345/(970) 667-4238	114 0 114	11 16 50	\$128 \$151	98%	Both	For-profit	VA certified	Melissa Fijalkowsky N/A N/A	N/A N/A N/A
12	KENTON MANOR HEALTH CARE CENTER 850 27th Ave. Greeley, CO 80634 (970) 353-1017/(970) 352-5648	114 0 114	4 10 30	\$127 \$138	93%	Both	For-profit	Sub-acute, skilled nursing preschool, child care center, in-patient/out-patient rehabilitation, van	N/A N/A N/A	Mariner Post-Acute Network N/A 1958
13	COLUMBINE CARE CENTER WEST 940 Worthington Circle Fort Collins, CO 80526 (970) 221-2273/(970) 221-9156	107 0 107	N/A N/A N/A	N/A N/A	90%	Both	For-profit	Dementia unit, transportation, rehab, activities, beauty shop, courtyards, music therapy	Stan Hurstell N/A www.columbinehealth.com	N/A N/A 1988
14	CHEYENNE HEALTH CARE CENTER 2700 E. 12th St. Cheyenne, WY 82001 (307) 634-7986/(307) 775-7296	105 0 105	N/A N/A N/A	\$126 \$130	93%	Both	For-profit	Rehab services including PT, OT, ST, wound care, skilled nursing services	Sylvia Brandenburg N/A N/A	N/A Atlanta, Ga. N/A
15	COLUMBINE CARE CENTER EAST 421 Parker St. Fort Collins, CO 80525 (970) 482-1584/(970) 482-4134	102 N/A 102	N/A N/A N/A	N/A N/A	98%	Both	N/A	Dementia unit, courtyards, transportation, rehab, activities, private rooms, beauty shop	Kitty Marshall N/A www.columbinehealth.com	N/A N/A 1971
16	BLUE GROUSE HEALTH CARE 1020 Patton St. Fort Collins, CO 80524 (970) 484-7981/(970) 484-8103	96 N/A 96	N/A N/A N/A	\$137.50 \$162.50	75%	N/A	For-profit	Rehab, long-term care, Alzheimer's secured unit, private hospice rooms	Anthony Hanlon anthonlan2000@yahoo.com N/A	N/A Greeley 2000
17	CENTRE AVENUE HEALTH & REHAB FACILITY LLC 815 Centre Ave. Fort Collins, CO 80526 (970) 494-2140/(970) 494-2141	90 N/A 90	N/A N/A N/A	N/A \$185 (private room)	N/A	Medicare	For-profit	Rehabilitation and long term care	Dennis Ziefel N/A N/A	N/A Fort Collins 2001
18	LOVELAND GOOD SAMARITAN VILLAGE 2101 S. Garfield St. Loveland, CO 80537 (970) 669-3100/(970) 663-4526	84 N/A 84	10 10 25	\$154.50 \$198.50	98%	Both	Nonprofit	Physical, occupational, and speech therapies	Marlyn Tande gss0950@good-sam.com www.good-sam.com	N/A Sioux Falls, S.D. 1973
19	FORT COLLINS HEALTH CARE CENTER 1000 S. Lemay Ave. Fort Collins, CO 80525 (970) 482-7925/(970) 493-1686	83 0 83	N/A N/A N/A	\$135 \$142	N/A	Both	N/A	RA certified, VA certified, New Hope Gero-Psych Program	Ian Chartier N/A www.marinerhealth.com	N/A Atlanta 1962
20	PROSPECT PARK LIVING CENTER 555 Prospect Ave. Estes Park, CO 80517 (970) 586-8103/(970) 586-0109	60 0 60	7 5 13	\$175.35 \$226.80	55%	Both	Non-profit	Therapies: OT, PT, ST	Linda Therrien N/A www.etmedicalcenter.com	N/A Estes Park 1984
21	SUN BRIDGE CARE & REHAB 1005 E. Elizabeth Fort Collins, CO 80524 (970) 482-2525/(970) 482-1138	59 20 39	7 7 24	\$120 \$149	95%	Both	N/A	Wound care, Alzheimer's care	Marsha Rasek N/A N/A	N/A Albuquerque, N.M. N/A
22	GOOD SAMARITAN THERAPY SERVICES 508 W. Trilby Road Fort Collins, CO 80525-4000 (970) 226-6408/(970) 226-6976	56 N/A 56	8 7 30	\$157 \$194	100%	Both	Nonprofit	Computer lab for residents, daily devotions, Sunday worship services in a chapel setting	Sherry Friesen gss0870@good-sam.com www.good-sam.com	N/A Sioux Falls, S.D. 1973

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Facilities ranked first by number of licensed beds, second by number of registered nurses.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

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Originally published Sept. 20, 2002

# LARGEST HOSPITALS

(Ranked by total licensed capacity)

Last year's rank	RANK	HOSPITAL Address Phone/Fax	NUMBER OF LICENSED BEDS/ AVAILABLE BEDS	NUMBER OF FTE EMPLOYEES	TOTAL OPERATING REVENUE 2001/ 2000	PATIENT SERVICE MARGIN 2001	UNCOLLECTED CHARGES 2001	TOTAL INPATIENT ADMISSIONS 2001	TOTAL OUTPATIENT VISITS 2001	AVERAGE LENGTH OF STAY (DAYS)	ADMINISTRATIVE PERSON/ TITLE
	1	<b>NORTH COLORADO MEDICAL CENTER</b> 1801 16th St. Greeley, CO 80631 (970) 350-4121/(970) 350-6114	326 276	1,807 1,118	\$178,697,132 \$147,685,177	\$3,285,052	\$131,700,426	14,613	312,386	3.8	Jon S. Sewell CEO
	2	<b>POUDRE VALLEY HOSPITAL</b> 1024 S. Lemay Ave. Fort Collins, CO 80524 (970) 495-7000/(970) 495-7600	281 233	1,699 1500	\$185,179,163 \$157,280,074	\$6,936,804	\$100,095,354	15,050	305,470	3.8	Rulon F. Stacey pres./CEO
	3	<b>LONGMONT UNITED HOSPITAL</b> 1950 W. Mountain View Ave. Longmont, CO 80501 (303) 651-5111/(303) 678-4050	143 124	721 940	\$82,921,259 \$112,033,051	\$5,632,395	\$59,163,881	7,768	237,245	3.6	Mitchell Carson CEO
	4	<b>MCKEE MEDICAL CENTER</b> 2000 Boise Ave. Loveland, CO 80539 (970) 669-4640/(970) 350-6114	102 102	733 448	\$73,677,169 \$50,580,754	\$3,941,284	\$53,429,766	6,556	88,867	3.3	Charles F. Harms CEO
	5	<b>PLATTE VALLEY MEDICAL CENTER</b> 1850 Egbert St. Brighton, CO 80601 (303) 659-1531/(303) 654-8170	58 43	315 253	\$39,035,968 \$32,523,320	\$6,179,812	\$18,579,393	2,848	48,358	2.5	John R. Hicks pres./CEO
	6	<b>STERLING REGIONAL MEDICAL CENTER</b> 615 Fairhurst St. Sterling, CO 80251 (970) 521-3138/(970) 521-3182	50 50	292 297	\$33,149,571 \$29,559,252	\$1,645,244	\$19,255,759	1,961	140,380	3.5	Michael J. Gillen CEO
	7	<b>COLORADO PLAINS MEDICAL CENTER</b> 1000 Lincoln St. Fort Morgan, CO 80701 (970) 867-3391/(970) 542-3306	40 40	204 201	\$33,103,851 \$25,189,823	\$9,042,807	\$24,731,772	2,508	42,490	3.0	Tim Parker CEO
	8	<b>ESTES PARK MEDICAL CENTER</b> 555 Prospect Ave. Estes Park, CO 80517 (970) 586-9513/(970) 586-0109	16 10	217 214	\$12,831,809 \$10,787,446	(\$697,388)	\$3,239,566	675	26,538	1.9	Andrew Wills CEO
	9	<b>EAST MORGAN COUNTY HOSPITAL</b> 2400 Edison St. Brush, CO 80723 (970) 842-5151/(970) 842-3572	15 15	99 104	\$7,921,653 \$7,040,069	(\$506,523)	\$3,151,304	316	50,591	2.5 days	Anne Platt CEO

Ranked by total Colorado enrollment, organizations with regional presence — Larimer, Weld and Logan counties, Brighton and Longmont.  
N/A - Not available NR - Not previously ranked

SOURCE: COLORADO HEALTH AND HOSPITAL ASSOCIATION



# POUDRE VALLEY HOSPITAL

Fort Collins, Colorado  
www.pvhs.org

**The region's choice for heart,  
trauma, orthopedic, brain,  
and spinal care**

Originally published Sept. 20, 2002

# LARGEST REHABILITATION CLINICS

(Ranked by number of therapists)

Last year's rank	RANK	BANK Address Phone	NO. OF THERAPISTS	NO. OF PATIENT SERVED OR NO. OF VISITS	NO. OF CENTERS IN REGION/ NATIONWIDE	SPECIALTIES	E-MAIL/ WEB SITE	PERSON IN CHARGE/TITLE/ PARENT COMPANY/ YEAR FOUNDED
2	<b>1</b>	<b>NCMC REHAB CENTER</b> 1801 16th St. Greeley, CO 80631 (970)350-4900/(970)350-6239	<b>34</b>	38,480 visits	3 18	Orthopedics, industrial rehab hands, neurological, pediatrics, sports medicine, burns	N/A www.bannerhealth.com	Carol Ramsey regional dir. of rehab services Banner Health Systems 2000
1	<b>2</b>	<b>HEALTHSOUTH REHABILITATION CENTER</b> 2500 E. Prospect Road Fort Collins, CO 80525 (970)493-0161/(970)493-5652	<b>30</b>	36,148 visits	9 1,700	Spine, sports medicine, hand, foot & ankle, arthritis, women's health, pool therapy, pilates and massage	renee.lesser@healthsouth.com www.healthsouth.com	Sally Buczek area administrator HealthSouth Corp. 1984
3	<b>3</b>	<b>MCKEE REHAB CENTER</b> 286 E. 29th St. Loveland, CO 80538 (970)663-3720/(970)667-7682	<b>16</b>	2,200 visits	4 N/A	Pediatric, industrial, orthopedic and spine rehabilitation, sports medicine, general rehab	N/A N/A	Terry Harding dir. of rehab Banner Health Center 1976
NR	<b>4</b>	<b>MEDICALLY BASED FITNESS IN LONGMONT</b> 275 S. Main St. Longmont, CO 80501 (303)682-2440/(303)447-2741	<b>11</b>	10,000 visits	2 N/A	Therapeutic exercise programs for chronically ill, focus on heart & lung disease, arthritis, osteoporosis, neurological disorders	N/A www.medfit.net	Sander & Deb Orent, Taro Smith owners N/A N/A
NR	<b>5</b>	<b>ASSOCIATES IN PHYSICAL THERAPY OF FORT COLLINS</b> 1236 E. Elizabeth St. Fort Collins, CO 80524 (970)221-2942/(970)221-2997	<b>10</b>	N/A	1 1	Physical therapy, occupational therapy, hand therapy	N/A N/A	Maureen Best N/A N/A 1985
4	<b>6</b>	<b>FOOTHILLS ORTHOPEDIC AND SPORT THERAPY PC</b> 1900 N. Boise Ave. Loveland, CO 80538 (970)667-7755/(970)669-4200	<b>8</b>	14,400 visits	2 N/A	Sport, spine and orthopedic injuries	N/A N/A	Jerome Kulm owner N/A 1992
NR	<b>7</b>	<b>LOVELAND REBOUND SPORTS &amp; PHYSICAL THERAPY</b> 295 E. 29th St. Loveland, CO 80538 (970)663-6142/(970)635-3087	<b>7</b>	N/A	1 1	Orthopedic & sports therapy, mechanical diagnosis and therapy of the spine using McKenzie Method (credentialed specialist)	lrebound@aol.com N/A	Brad Ott owner N/A 1997
NR	<b>8</b>	<b>MARK McDONALD PHYSICAL THERAPY CENTER</b> 427 W. Main St. Sterling, CO 80751 (970)522-7743/(970)521-0640	<b>7</b>	2,700 patients	4 5	Outpatient orthopedic & hand rehabilitation	speedstr@kci.net www.kci.net/	Mark McDonald owner N/A 1990
NR	<b>9</b>	<b>POUDRE VALLEY HOSPITAL OCCUPATIONAL HEALTH</b> 1330 Oakridge Drive Fort Collins, CO 80525 (970)495-8885/(970)495-8888	<b>7</b>	15,000 visits	2 2	A full-service occupational program with comprehensive program designed to prevent, treat, & manage medical care for work-related injuries	N/A www.pvhs.org	Jill Fitzgerald N/A Poudre Valley Health System 1970
NR	<b>10</b>	<b>CENTRE AVENUE HEALTH &amp; REHAB FACILITY LLC</b> 815 Centre Ave. Fort Collins, CO 80526 (970)494-2140/(970)494-2141	<b>6</b>	N/A	4 N/A	Sub-acute rehab, all private rooms with lifts, occupational, respiratory and speech therapy	N/A www.columbinehealth.com	Dennis Ziefel administrator N/A 2001
NR	<b>11</b>	<b>ALPINE PHYSICAL THERAPY PC</b> 10 1/2 Mountain View Ave. Longmont, CO 80501 (303)772-2255/(303)774-1395	<b>6</b>	1,200 visits	1 N/A	Orthopedics and sports medicine, spinal stabilization, TMJ disorders, simple vestibular problems, pre/post surgical patients, fibromyalgia	N/A N/A	Julia Richardson N/A N/A N/A
9	<b>12</b>	<b>PERFORMANCE PHYSICAL THERAPY AND REHABILITATION PC</b> 1020 Luke St. Fort Collins, CO 80524 (970)493-8727/(970)493-8739	<b>4</b>	570 visits	N/A N/A	McKenzie mechanical diagnosis and therapy of the spine, manual therapy, 6-12 week general conditioning programs	ppt@frii.com N/A	Pamela Cron administrator N/A 1997

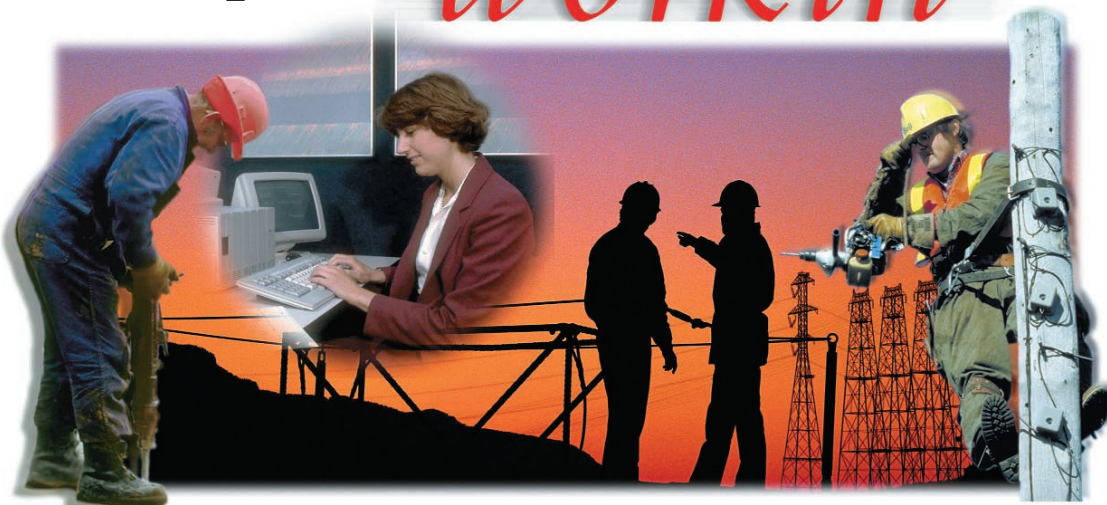
Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

Clinics ranked first by number of therapists, second by number of patients served/number of visits in 2001.

N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY RESEARCHED BY SONOKO BAYES

keep on *workin'*



*the medicine of motion*



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When someone gets hurt at work, contact your occupational health care provider and ask for a referral to Orthopaedic Center of the Rockies. We'll diagnose the problem and work to correct it as quickly—and as cost-effectively—as possible. We know getting employees back on the job is a big concern.

- General & Specialty Orthopaedics
- Sports Medicine
- Foot and Ankle Center of the Rockies
- Outpatient Surgery and Recovery Center



Originally published March 8, 2002

# LARGEST HMOs/PPOs

(Ranked by enrollees in Colorado)

Last year's rank	RANK	COMPANY Address Phone/Fax	ENROLLEES STATE/ REGION	COLORADO ENROLLMENT: HMO/ PPO/ POS	NUMBER OF PRIMARY PHYSICIANS/ SPECIALTY PHYSICIANS	LARGEST LOCAL ACCOUNT AND ITS ENROLLMENT	2001 GROSS REVENUES/ NET INCOME (LOSS)	E-MAIL WEB SITE	HOLDING COMPANY/ HEADQUARTERS
1	<b>1</b>	<b>ANTHEM BLUE CROSS &amp; BLUE SHIELD OF COLORADO/HMO COLORADO</b> 700 Broadway Denver, CO 80273 (303)831-5899/(303)764-7254	<b>605,494</b> N/A	121,551 462,245 N/A	1,709 6,000	N/A	N/A N/A	N/A www.anthem.com	Anthem Insurance Cos. Inc. Indianapolis
4	<b>2</b>	<b>KAISER PERMANENTE</b> 10350 E. Dakota Ave. Denver, CO 80231 (303)344-7200/(303)344-7277	<b>405,785</b> N/A	N/A N/A N/A	287 N/A	City of Boulder Boulder Community Hospital	\$1,029,065,61 N/A	colorado.cs@kp.org www.kaiserpermanente.org	Kaiser Foundation Health Plan Inc. Oakland, Calif.
3	<b>3</b>	<b>CIGNA HEALTHCARE COLORADO</b> 3900 E. Mexico Ave., Suite 1100 Denver, CO 80210 (303)782-1500/(303)782-1577	<b>379,441</b> 19,506	178,396 129,622 63,506	1,445 3,482	State of Colorado — 2,003 Hewlett-Packard Co. — 1,192	\$153,561,205 (\$830,203)	N/A www.cigna.com	CIGNA Healthcare Bloomfield, Conn.
5	<b>4</b>	<b>UNITED HEALTHCARE OF COLORADO</b> 8051 E. Maplewood Ave., Suite 300 Greenwood Village, CO 80111 (303)267-3300/(303)267-3599	<b>365,000</b> N/A	102,000 126,000 137,000	1,760 3,800	N/A	N/A N/A	k_i_bensing@uhc.com www.uhc.com	UnitedHealth Group Minneapolis
7	<b>5</b>	<b>SLOANS LAKE MANAGED CARE</b> 1355 S. Colorado Blvd., Suite 902 Denver, CO 80222 (303)504-5310/(303)504-5321	<b>350,000</b> N/A	N/A 350,000 N/A	2,458 3,605	N/A	N/A N/A	N/A www.sloanslake.com	Sloans Lake Managed Care Denver
6	<b>6</b>	<b>PACIFICARE OF COLORADO INC.</b> 6455 S. Yosemite St. Greenwood Village, CO 80111 (303)714-3105/(303)714-3992	<b>303,164</b> N/A	268,195 26,034 8,935	1,899 2,800	N/A	N/A N/A	N/A www.pacificare.cpm	Pacificare Health Systems Costa Mesa, Calif.
2	<b>7</b>	<b>AETNA U.S. HEALTHCARE OF COLORADO INC.</b> 4643 S. Ulster St., Suite 1000 Denver, CO 80237 (303)793-2500/(303)793-2507	<b>294,583</b> N/A	186,839 42,266 62,430	1,439 2,974	N/A	N/A N/A	N/A www.aetna.com	Aetna Inc. Hartford, Conn.
8	<b>8</b>	<b>COLORADO ACCESS</b> 10065 E. Harvard Ave, Suite 600 Denver, CO 80231 (720)744-5439/(303)755-2896	<b>194,000</b> N/A	194,000 N/A N/A	755 2,822	Medicaid HMO (Access Health Plan) Child Health Plan Plus	\$211,000,000 N/A	N/A www.coaccess.com	Colorado Access Denver
11	<b>9</b>	<b>HUMANA EMPLOYERS HEALTH</b> 8400 E. Prentice Ave., Suite 1400 Englewood, CO 80111 (303)694-1044/(303)694-1105	<b>56,000</b> N/A	N/A 56,000 N/A	2,200 6,000	N/A	N/A N/A	landrews@humana.com www.humana.com	Humana Inc. Louisville, Ken.
10	<b>10</b>	<b>GREAT WEST/ONE HEALTH PLAN</b> 8525 E. Orchard Road, Third Floor Englewood, CO 80111 (303)305-1000/(303)737-3405	<b>48,503</b> N/A	48,503 N/A N/A	1,776 3,940	University of Colorado, Boulder — 4,400	N/A N/A	N/A www.onehealthplan.com	Great West Lifeco Inc. Greenwood Village

Companies ranked by total Colorado enrollment, organizations with regional presence — Larimer and Weld counties, Brighton, Longmont, Cheyenne, Laramie. Rocky Mountain HMO did not respond in time for publication. NR — Not ranked N/A — Not available

SOURCE: BUSINESS REPORT SURVEY RESEARCHED BY SONOKO BAYES AND DAN FEIVSON



## Comprehensive Rehabilitation Care at Banner Health

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- Stroke and brain injury rehab
- Pediatric rehab
- Sports Medicine & Acceleration
- Industrial (Ergonomic) rehab

For information on Rehab Services, call (970) 350-6900



Originally published Nov. 15, 2002

**LARGEST ASSISTED-LIVING CENTERS****(Ranked by capacity)**

RANK	CENTER ADDRESS PHONE/FAX	CAPACITY	NO. OF RNS LPNS ASSISTANTS	ROOM RATES LOW HIGH	OCCUPANCY RATE	MEDICAID OR MEDICARE CERTIFIED	PROFIT STATUS	AMENITIES	E-MAIL WEB SITE PERSON IN CHARGE TITLE	PARENT COMPANY HEADQUARTERS YEAR FOUNDED
1	BONELL GOOD SAMARITAN CENTER 708 22nd St. Greeley, CO 80631 (970) 352-6082/(970) 352-3281	264	60 40 100	\$130/day \$146/day	95%	Both	Nonprofit	Orthopedic, rehabilitation, neurology, complex medical, skilled nursing beds, secured units, apartments	gsscencer089@worldnet.att.net www.good-sam.com Arthur Hess executive director	N/A N/A 1937
2	POINTE FRONTIER RETIREMENT & ASSISTED LIVING 1406 Prairie Ave. Cheyenne, WY 82009 (307) 635-6953/(307) 635-3566	155	1 4 11	\$1,400/month \$2,100/month	98.6%	Neither	For-profit	24-hour security, lifestyles coordinator, massages, elegant dining	N/A N/A Rich Pfeiffer N/A	N/A N/A N/A
3	LIFE CARE CENTER OF GREELEY 4800 25th St. Greeley, CO 80634 (970) 330-6400/(970) 506-1370	124	14 18 46	\$130/day \$157/day	92%	Both	For-profit	Rehabilitation with physical, occupational & speech language pathology, 24 beds secured Alzheimer's facility	N/A www.lcca.com Dan Gauger executive director	N/A N/A 1998
4	COLLINWOOD ASSISTED LIVING 5055 S. Lemay Ave. Fort Collins, CO 80525 (970) 223-3552/(970) 223-2360	100	4 0 N/A	\$1,600/month \$3,334/month	N/A	Medicaid	Nonprofit	N/A	N/A www.bethesdaivingcenters.org Kristen Schukar administrator	N/A N/A 1993
5	NEW MERCER COMMONS 900 Centre Ave. Fort Collins, CO 80526 (970) 495-1000/(970) 495-0626	95	N/A N/A N/A	N/A N/A	95%	Neither	For-profit	Beauty shop, pets, courtyards, therapy, Alzheimer's care, secure environment, transportation	N/A www.columbinehealth.com Tina Tapply administrator	N/A N/A 1994
6	SIERRA HILLS ASSISTED LIVING 4604 N. College Drive Cheyenne, WY 82009 (307) 638-7798/(307) 638-7919	84	1 1 15	N/A N/A	N/A	N/A	For-profit	Spacious apartments, dining, housekeeping services, assistance with medication, 24-hour staff, emergency call system	sierrahills2@emeritus.com http://www.emeritus.com Sherrie Hunter N/A	N/A N/A 1998
7	BEEHIVE HOMES OF COLORADO 2881 S. 31st Ave., Suite 5A Greeley, CO 80631 (970) 590-1997/(970) 356-6731	78	N/A N/A 6	\$2,095/month \$3,300/month	N/A	None	For-profit	Private rooms with half bath, medical administration, 3 locations for Alzheimer's/Dementia secured assisted living, and for senior assisted living	jerrybeehive@yahoo.com www.beehivehomesofcolorado.com Jerry Christian pres.	N/A Greeley 1996
8	ASPEN WIND 4010 N. College Drive Cheyenne, WY 82001 (307) 778-9511/(303) 772-0977	77	1 5 14	\$1,850/month \$2,850/month	85%	Neither	For-profit	76 private apartments; assistance with bathing, dressing, medication, housekeeping, laundry, social activities and transportation	N/A N/A Colleen Walker N/A	N/A N/A 1998
9	THE RESIDENCE AT OAKRIDGE 4750 Wheaton Drive Fort Collins, CO 80525 (970) 229-5800/(970) 229-5802	70	1 N/A 25	\$1,650/month \$2,275/month	54%	Medicaid	For-profit	N/A	N/A N/A Michelle Wilderman director	N/A Coral Gables, Fla. 2002
10	BRIDGE ASSISTED LIVING AT LIFE CARE CENTER OF GREELEY 4750 25th St. Greeley, CO 80634 (970) 339-0022/(970) 506-9031	70	0 1 1	\$2,100/month \$2,100+/month	100%	Neither	For-profit	Dependable staff, food/salad bar, wellness program	Greeleybridge@aol.com N/A Mindy Rickard N/A	N/A N/A 1998
11	BRIDGE ASSISTED LIVING AT LIFE CARE CENTER OF LONGMONT 2444 Pratt St. Longmont, CO 80501 (303) 774-8255/(303) 774-8578	62	0 1 30	\$2,275/month \$2,800/month	100%	Neither	For-profit	Kitchenettes, wellness/fitness center, restaurant style dining	ginnywalker@usa.net N/A Ginny Walker gen. mgr.	N/A N/A 1998
12	SPRING CREEK HEALTH CARE CENTER 1000 E. Stuart St. Fort Collins, CO 80525 (970) 482-5712/(970) 493-8376	62	N/A N/A 15	\$1,650/month \$1,950/month	90%	N/A	For-profit	Housekeeping, beauty and barber shops, cable hook-up, 24 hour staffing, medication monitoring, planned activities	N/A www.marinerhealth.com David Palmer N/A	Mariner Post-Acute Network N/A 1953
13	LOVELAND GOOD SAMARITAN VILLAGE 2101 S. Garfield St. Loveland, CO 80537 (970) 669-3100/(970) 663-4526	60	1 4 35	\$2,575/month \$2,925/month	95%	Neither	Nonprofit	1-bedroom and 2-bedroom apartments, swimming pool/spa, exercise room, chapel with staff pastor, multi-level campus	gss0950@good-sam.com www.good-sam.com Marlyn Tande executive director	N/A Sioux Falls, S.D. 1973
14	EBEN EZER LUTHERAN CARE CENTER 122 Hospital Road Brush, CO 80723 (800) 410-4170 / (970) 842-3148	60	0 0 13	\$1,900/month N/A	100%	Medicaid	Nonprofit	Medical and tour buses, beauty shop, computer workstations, respite, big-screen TV in lounge, private rooms/bathrooms	ebenezer-cares.org www.ebenezer-cares.org Raymond Larson CEO	N/A Brush 1993
15	BEATRICE HOVER ASSISTED LIVING RESIDENCE 1320 Charles Drive Longmont, CO 80503 (303) 772-9292/(303) 651-7279	55	0 0 14	\$1,975/month \$2,375/month	80%	N/A	Nonprofit	24-hour staff, outstanding programs, biweekly chapel services	hover@hovercommunity.org http://www.hovercommunity.org Larry Hartman N/A	N/A N/A 1990
16	SPRING WIND 1072 N. 22nd St. Laramie, WY 82070 (307) 755-5811/(307) 721-0478	53	0 3 25	\$63/day \$83/day	100%	Both	For-profit	One level, courtyards, private apartments, transportation, pets allowed	N/A N/A Archie Randall N/A	N/A N/A 1998
17	ALTERRA STERLING HOUSE OF FORT COLLINS 1002 Rule Drive Fort Collins, CO 80525 (970) 229-9777/(970) 207-9962	50	1 0 15	\$1,995/month \$2,440/month	100%	Neither	For-profit	Home-like individual apartments, added services as needed, specially trained staff, enclosed courtyards	N/A www.assisted.com Sarah Harlow director	Alterra Healthcare Corp. Milwaukee 1990
18	LAKEVIEW COMMONS 1422 W. 29th St. Loveland, CO 80538 (970) 278-4000/(970) 278-4001	50	0 1 N/A	N/A N/A	N/A	Medicaid	For-profit	All private apartments, staff 24 hours/day, 3 meals/day, private dining room, beauty/barber shop, wireless paging system	erik.margolis@columbinehealth.com http://www.columbinehealth.com Erik Margolis N/A	N/A Fort Collins 1971
19	CINNAMON PARK 1335 Cinnamon St. Longmont, CO 80501 (303) 772-2882/(303) 772-8318	48	0 0 30	\$499/month \$2,200/month	98%	Medicaid	Nonprofit	24-hour staff, meals, housekeeping services, transportation, activities, medication administration	cinnamon@seniorhousingoptions.org N/A Debbie Setlock director	N/A N/A 1989
20	ALTERRA STERLING HOUSE OF LONGMONT 2240 Pratt St. Longmont, CO 80501 (303) 682-1066/(303) 684-8087	44	1 0 0	\$52.46/day \$65.57/day	100%	N/A	For-profit	Beauty salon, spa room, enclosed courtyard, daily activities, medication administration	N/A www.assisted.com Dawn Kanzler N/A	Alterra Healthcare Corp. N/A 1981
21	ALTERRA CLARE BRIDGE COTTAGE 1008 Rule Drive Fort Collins, CO 80525 (970) 226-0700/(970) 266-0800	36	1 0 26	\$2,450/month \$2,800/month	N/A	Neither	For-profit	Home-like environment, specially trained staff, added services as necessary, enclosed courtyards, secured environment for memory care	cbcfortcollins@assisted.com www.assisted.com Julie Pitsenbarger N/A	N/A N/A 1980
22	COURTYARD OF LOVELAND INC. 605 California Ave. Loveland, CO 80537 (970) 667-3342/(970) 667-3079	35	0 1 10	\$61.50/day \$81.50/day	100%	Medicaid	For-profit	Emergency call system, escorted transportation, planned activities and trips, all-inclusive pricing, in-house beautician	courtyard@worldnet.att.net N/A Linda Monahan N/A	N/A N/A 1989
23	FORT COLLINS GOOD SAMARITAN VILLAGE 508 W. Trilby Road Fort Collins, CO 80525 (970) 226-4909/(970) 226-6976	28	2 0 8	\$78/day N/A	98%	N/A	Nonprofit	Health care and senior living, continuum community	gss0870@good-sam.com www.good-sam.com Sherry Friesen administrator	N/A Sioux Falls, S.D. 1973
24	DIAMOND CREST ASSISTED LIVING 1225 Redwood St. Fort Collins, CO 80524 (970) 407-0910/(970) 407-0908	26	0 0 20	\$1,450/month \$1,775/month	100%	Medicaid	For-profit	24-hour oversight, three meals a day, medication administration, monitoring, housekeeping, laundry, ADL assistance, activity program	diamond@inetmail.att.net N/A Gloria Wertz executive director	N/A N/A 1994
25	THE PEAKS CARE CENTER 1440 Coffman St. Longmont, CO 80501 (303) 776-2814/(303) 776-5362	22	2 3 9	\$63/day N/A	90%	Both	For-profit	Alzheimer's, rehabilitation, hospice, skilled nursing, respite, assisted living	thepeaks@thepeakscarecenter.com www.thepeakscarecenter.com Julie Diehl administrator	N/A N/A 1997

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Facilities ranked first by capacity, second by number of assistants.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS



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Originally published Nov. 29, 2002

## LARGEST MEDICAL PRODUCT SUPPLIERS

(Ranked by number of local accounts)

RANK	COMPANY ADDRESS PHONE/FAX	NO. OF ACCOUNTS	EMPLOYEE: LOCAL	% BUSINESS FROM: HOSPITALS HOME HEALTH EMERGENCY MEDICAL OTHER	REVENUES 2001 REVENUES 2000	PRODUCT LINES	E-MAIL WEB SITE	REGIONAL SALES DIRECTOR YEAR FOUNDED
1	BANNER HOME MEDICAL EQUIPMENT 1990 59th Ave. Greeley, CO 80634 (800) 752-4074/(970) 506-6422	7,100	24	50% 0% 0% 50%	N/A N/A	Home oxygen rehab., ambulatory aids, wheelchairs, home and vehicle lifts.	N/A www.wphn.com/hcc.htm	James Gupton 1996
2	WHEELCHAIR HOUSE OF NORTHERN COLORADO 1831 E. Mulberry St. Fort Collins, CO 80524 (970) 482-7116/(970) 498-9529	4,000	12	5% 10% 0% 85%	N/A N/A	Power custom wheelchairs, walkers, scooters, hospital beds, lifts	wch1sol@aol.com www.wheelchairhouseco.com	Casey Bradshaw 1980
3	APRIA HEALTHCARE 1675 18th Ave. Greeley, CO 80631 (970) 353-5355/(970) 353-4023	2,300	21	70% 0% 0% 30%	N/A N/A	Respiratory therapy, infusion, home medical equipment, enteral	N/A www.apria.com	Danette Stephens N/A
4	GOOD DAY PHARMACY 2033 N. Boise Ave. Loveland, CO 80538 (970) 669-7500/(970) 461-4042	1,150	14	0% 0% 15% 85%	N/A N/A	Home medical equipment & supplies, prescription packaging	N/A www.gooddaypharmacy.com	Vicki Einhelig 1985
5	COLUMBINE MEDICAL EQUIPMENT INC. 815 Centre Ave. Fort Collins, CO 80526 (970) 224-2865/(970) 224-2648	500	6	10% 10% 0% 80%	N/A N/A	Respiratory, wheelchairs, rehab, hospital beds, bathroom supplies.	N/A www.columbinehealth.com	Al Hoak 1997
6	MTI MEDICAL LLC 716 E. Ridgcrest Road Fort Collins, CO 80524 (970) 221-5612/(970) 221-0418	250	3	10% 5% 50% 35%	\$903,916 \$1,021,476	Smith & Nephew casting, orthocare, surgical dynamics	N/A N/A	N/A 1982
7	HWI 5963 Weld County Road 16 Frederick, CO 80530 (303) 833-3223/(303) 833-3303	5	25	0% 50% 0% 50%	\$2,000,000 \$2,000,000	Product development and medical electronics	sales@hwimfg.com www.hwiresearch.com	N/A 1984
8	SUNRISE MEDICAL HOME HEALTH CARE GROUP 7477 E. Dry Creek Parkway Longmont, CO 80503 (303) 218-4600/(303) 218-4575	N/A	500	N/A N/A N/A N/A	N/A \$100,000,000	Medical products for recovery, rehabilitation and respiratory	N/A www.sunrisemedical.com	N/A 1983
9	AIRGAS INTERMOUNTAIN 1118 N.E. Frontage Road, #A Fort Collins, CO 80524-9218 (970) 490-7700/(970) 490-7750	N/A	350	N/A N/A N/A N/A	\$80,000,000 \$67,000,000	N/A	N/A www.airgas.com	N/A 1982
10	GENERAL AIR SERVICE & SUPPLY CO. 1918 Heath Parkway Fort Collins, CO 80524 (970) 221-0697/(303) 595-9036	N/A	100	N/A N/A N/A N/A	N/A N/A	Compressed gases for medical, specialty and industrial purposes	jmarotta@generalair.com www.generalair.com	Art Waskey 1970
11	SCOTT ORTHOTIC LABS INC 1831 E. Mulberry St. Fort Collins, CO 80524-3525 (970) 484-5017/(970) 498-9529	N/A	20	N/A N/A N/A N/A	N/A N/A	Orthotic & Prosthetic appliances, componentry, materials and fabricating supplies	info@scottorthoticlabs.com www.scottorthoticlabs.com	N/A 1985
11	MAJOR MEDICAL SUPPLY 1649 Main St. Longmont, CO 80501 (303) 651-6400/(303) 678-4837	N/A	20	N/A N/A N/A N/A	\$2,100,000 N/A	Home oxygen, CPAP, wheelchairs, hospital beds, bath safety products, ostomy, breast pumps, braces, supports, lift chairs, walking aids and wound supplies	coleman@majormedicalsupply.com www.majormedicalsupply.com	Jeanne Coleman 1983

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Companies ranked first by number of accounts, second by number of employees.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

# THE NORTHERN COLORADO BUSINESS REPORT

## Health Care

SPECIAL ISSUES 2003

March 7	Health Care & Wellness Section HMO & PPO List	September 19	Health Care & Wellness Section Hospital List Rehabilitation Centers List, Medical Clinics List
June 13	Northern Colorado M.D. Directory Health and Wellness Summit Event	November 14	Baby Boomers Retirement Guide Nursing Homes List Assisted Living Centers List
July 11	Who's Who in Health Care	November 28	Health Care & Wellness Section Health & Fitness Clubs List

For advertising opportunities contact your account rep at 970.221.5400

Originally published Nov. 29, 2002

**LARGEST HEALTH CLUBS/RECREATION CENTERS****(Ranked by number of local members)**

RANK	COMPANY ADDRESS PHONE/FAX	NO. OF LOCAL MEMBERS INITIATION FEE	EMPLOYEES: FULL TIME PART TIME	MEMBERSHIP RATES: INDIVIDUAL COUPLE FAMILY	AVG AGE OF MEMBERS MEN/WOMEN/COED E-MAIL WEB SITE	FACILITIES/PROGRAMS	PERSON IN CHARGE TITLE OWNER YEAR FOUNDED
1	THE CITY OF FORT COLLINS RECREATION DIVISION 214 N. Howes St. Fort Collins, CO 80521 (970) 221-6640/(970) 416-2100	70,000 Varies	45 N/A	Varies Varies Varies	Infant to 100 Coed recreation@fcgov.com www.fcgov.com/recreation	Indoor/outdoor swimming pools, ice rink, community center, pottery studio	Jean Helburg N/A City of Fort Collins N/A
2	CSU STUDENT RECREATION CENTER Colorado State University Fort Collins, CO 80523 (970) 491-6359/(970) 491-6092	22,000 N/A	21 275	N/A N/A N/A	18-25 Coed muenchow@lamar.colostate.edu www.colostate.edu/depts/rec	Pool, basketball, track, weight room, cardio area, group fitness area	Judy Muenchow director CSU 1989
3	CHILSON RECREATION CENTER 700 E. Fourth St. Loveland, CO 80537 (970) 962-2FUN/(970) 962-2906	20,000 None	25 100	\$355/year \$530/year \$530/year	1-100 Coed N/A www.ci.loveland.co.us	Two gyms, racquetball, cardio fitness, pool, track, free weights, strength training	Doug Balzer general manager N/A 1987
4	WORK OUT WEST FITNESS & TENNIS CLUB 5699-5701 W. 20th St. Greeley, CO 80634 (970) 330-9691/(970) 330-9696	4,500 \$75-\$200	12 105	\$40 and up/month \$55 and up/month \$62.50 and up/month	30-35 Coed N/A N/A	Aerobics, basketball, weights, tennis, swimming, racquetball, yoga	Darrell Call/Meegan O'Connell manager/manager The O'Connells/The Calls 1986
5	LONGMONT YMCA 950 Lashley St. Longmont, CO 80501 (303) 776-0370/(303) 682-2301	4,100 \$50	150 N/A	\$39.50/month N/A N/A	N/A Coed N/A www.longmontymca.org	Land & water fitness, weightlifting, racquetball, cardio equipment	Barbara McGaughey manager N/A 1989
6	LONGMONT ATHLETIC CLUB 10 Mountain View Ave. Longmont, CO 80501 (303) 772-4700/(303) 774-1395	3,000 \$25-\$75	15 80	\$62/month \$95/month \$120/month	44 Coed N/A N/A	Weight training area, cardiovascular area, tennis courts, swimming pools, racquetball courts	Laura Richardson manager Jim Richardson 1977
7	THE GYM OF THE ROCKIES 1800 Heath Parkway Fort Collins, CO 80524 (970) 221-5000/(970) 282-9294	2,800 \$50	12 84	\$35/month \$52/month \$62/month	29 Coed chris@thegymoftherockies.com www.thegymoftherockies.com	Weight training & cardio equipment, climbing wall, aerobics, running track, basketball	Rand Conroe/Chris Ramers v.p./general manager The Gym of The Rockies, LLLP 1999
8	FORT COLLINS CLUB 1307 E. Prospect Road Fort Collins, CO 80525 (970) 224-2582/(970) 224-5812	2,400 N/A	115 115	Varies Varies Varies	N/A Coed www.fortcollinsclub.ottbbs.com www.fortcollinsclub.net	Pools, volleyball, basketball, racquetball, cardio equipment, aerobics, yoga	Todd Heenan owner/manager TKH Fitness Ent., Inc. 1984
9	MIRAMONT SPORT CENTER 901 Oakridge Drive Fort Collins, CO 80525 (970) 282-1000/(970) 282-9480	2,200 \$100-\$300	30 145	\$56/month \$80/month \$90/month	41 Coed N/A www.miramontsport.com	Free weights and machines, basketball and volleyball leagues, swimming pools, tennis courts, pilates studio	Rand Conroe v.p./general manager Miramont Sports Center Inc. 1996
10	CONDITIONING SPA 2640 11th Ave. Greeley, CO 80631 (970) 352-0974/(970) 356-2073	2,100 \$50-\$90	12 40	\$48/month \$58/month \$66/month	45 Coed info@conditioningspa.com www.conditioningspa.com	RB/Squash, cardio, weight room, aerobics, pool, nautilus, climbing wall	Pam Balzer business manager Eric Thompson/Tim Balzer 1971
11	UNITED MEDICAL CENTER HEALTH & FITNESS CLUB OF CHEYENNE 1620 E. Porshing Blvd. Cheyenne, WY 82001 (307) 778-5500/(307) 778-5513	2,100 \$35	5 5	\$40/month \$50/month \$60/month	35 Coed N/A hfcc@uncwy.info	Aerobic/group exercise classes, massage therapy, personal training, weight management classes	Rebecca Tomjack N/A United Medical Center 1987
12	ORCHARDS ATHLETIC CLUB 289 E. 29th St. Loveland, CO 80538 (970) 667-3800/(970) 667-3800	2,000 \$90	10 35	\$30-\$54/month \$54-\$88/month N/A	24-70 Coed jessicaocac@aol.com N/A	Full-service health club and pool	Dennis McGrath N/A Dennis McGrath 1989
13	LONGMONT ATHLETIC CLUB WEST 1801 Lefthand Circle Longmont, CO 80501 (303) 774-8888/(303) 774-8111	2,000 \$25-\$50	5 150	\$35/month \$55/month N/A	N/A Coed N/A N/A	N/A	Jim Richardson N/A Jim Richardson 2002
14	CITY OF GREELEY RECREATION CENTER 651 10th Ave. Greeley, CO 80631 (970) 350-9259/(970) 336-4027	1,300 None	20 250	Varies N/A Varies	35 Coed N/A recreation@ci.greeley.co.us	Pools, volleyball, basketball, sports league, weights	Bob Adams administrator City of Greeley 1982
15	ROCKY MOUNTAIN ATHLETIC CLUB 1230 Big Thompson Ave. Estes Park, CO 80517 (970) 586-8418/(970) 577-1139	1,000 None	6 20	\$50/month \$83/month \$110/month	45-50 Coed rmathecticlub@aol.com www.rmaclub.com	Multi-purpose facility, free weights, cardio equipment, aerobics, sauna	Brian Holms/Debra Holms N/A Brian Holms/Debra Holms 1996
16	BETTER BODIES FOR WOMEN 901 35th Ave. Greeley, CO 80634 (970) 356-9477/(970) 378-2699	865 \$100	5 20	\$44/month N/A N/A	N/A Women only manager@betterbodies4women.com www.betterbodies4women.com	Yoga, cycling, weight program	Gaye Becker manager Gaye Becker 1997
17	DEFINITIONS FITNESS CENTER 1115 W. Prospect Road, Suite 109 & 115 Fort Collins, CO 80524 (970) 416-7896/(970) 416-7885	600 \$25	N/A N/A	\$35/month \$60/month \$80/month	N/A Coed definitions_fitness_center@hotmail.com www.definitionsfitness.com	Personal transformation program, cardio, weights facility	Kenny Bunch/Phil Daire owner/owner K. Bunch/P. Daire/B. Sawatzky/F. Cseke 2001
18	THE DOWNTOWN GYM @ LONGMONT ATHLETIC CLUB 540 Main St. Longmont, CO 80501 (303) 776-7771/(303) 774-1395	500 \$25-\$50	N/A N/A	\$35/month \$55/month N/A	N/A Coed N/A N/A	Free weights, strength training area, cardiovascular equipment, aerobic studio	Jim Richardson N/A Jim Richardson 2000
19	WINDSOR HEALTH CLUB 1045 Main St. Windsor, CO 80550 (970) 686-7825/(970) 674-1080	400 None	6 20	\$35/month N/A \$45/month	25-40 Coed info@windsorathleticclub.com www.windsorathleticclub.com	Cardio, free weights, circuit training, aerobics, personal training	Candice Walker manager Al Naticcioni 1995
20	THE ZONE HEALTH & FITNESS 1739 S. College Ave. Fort Collins, CO 80525 (970) 224-4500/(970) 224-4015	400 None	1 3	\$34/month \$49/month \$59/month	20-35 Coed N/A N/A	Spinning, weight lifting	Kim Trionfera manager Greg Bobby/Tonya Bobby 2002

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

The Zone Health Club was previously listed as Pacific Fitness/Break Point.

Rocky Mountain Athletic Club includes their Medex facility.

N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

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# HOSPITALITY & TOURISM

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Originally published June 28, 2003

# LARGEST GOLF COURSES

(Located in Front Range region, ranked by number of rounds played)

RANK	COURSE Address Phone/Fax	TOTAL ROUNDS PLAYED 2001/2000	PUBLIC, PRIVATE OR SEMI-PRIVATE/ NUMBER OF HOLES	GREENS FEES 18/ GREENS FEES 9/ POWER CART	TOTAL YARDAGE/ PAR/ RATING/ SLOPE	AMENITIES/ SERVICES	E-MAIL/ WEB SITE/ YEAR OPENED	YEAR OPENED
1	<b>THE OLDE COURSE AT LOVELAND</b> 2115 W. 29th St. Loveland, CO 80538 (970)667-5256/(970)278-0663	65,200 69,733	public 18	\$20-25 \$12-15 \$15-25	6,850 72 71.6 128	Driving range, clubhouse, pro shop, putting green, food and beverages	N/A www.ci.loveland.co.us/INSIDE/golf 1960	1960
2	<b>WEST WOODS GOLF CLUB</b> 6655 Quaker St. Arvada, CO 80007 (303)424-3334/(303)424-3889	65,000 N/A	public 27	\$24-32 \$16-21 \$12-18	10,259 36 69.2 124	Full restaurant/bar	sweyer@ci.arvada.co.us www.westwoodsgolf.com 1994	1994
3	<b>FLATIRONS GOLF COURSE</b> 5706 E. Arapahoe Road Boulder, CO 80303 (303)442-7851/(303)442-7875	55,000 N/A	public 18	\$29 \$18.5 \$24.12	6,782 70 67.4 118	Practice range, beverage cart food service	N/A www.ci.boulder.co.us/parks-recreatio 1933	1933
4	<b>LAKE ARBOR GOLF CLUB</b> 8600 Wadsworth Blvd. Arvada, CO 80003 (303)423-1643/(303)423-2117	55,000 54,000	public 18	\$15-23 \$15-17 \$12	4,832-5,841 70 65.5 106	Driving range, 18-hole golf course, restaurant and bar, full-merchandise pro shop	N/A www.lakearborgolf.com 1973	1973
5	<b>MARIANA BUTTE GOLF COURSE</b> 701 N. Clubhouse Drive Loveland, CO 80537 (970)667-8308/(970)962-2903	54,500 52,000	public 18	\$33 \$18 \$15-24	5,067-6,572 72 70.8 130	Putting green, driving range, pro shop, food and beverages	lovegolf@ci.loveland.co.us www.ci.loveland.co.us/INSIDE/golf 1992	1992
6	<b>COLLINDALE GOLF COURSE</b> 1441 E. Horsetooth Road Fort Collins, CO 80525 (970)221-6651/(970)229-9882	53,295 58,979	public 18	\$19-21 \$12-14 \$13-21	5,857-6,935 71 72.3 127	Driving range, putting green and snack bar	N/A www.ci.fort-collins.co.us/parksrec/golf 1971	1971
7	<b>SOUTHRIDGE GOLF CLUB</b> 5750 S. Lemay Ave. Fort Collins, CO 80525 (970)226-2828/(970)226-2894	50,317 51,940	public 18	\$21-24 \$13-15 \$14-22	5,274-6,363 71 70.2 124	Pro shop, practice greens, food and beverages, driving range	N/A www.ci.fort-collins.co.us/parksrec/golf 1984	1984
8	<b>INDIAN TREE GOLF COURSE</b> 7555 Wadsworth Blvd. Arvada, CO 80005 (303)403-2541/(303)420-2178	49,000 N/A	public 18	\$26 \$16 \$22	6,835 70 70.7 119	Restaurant and meeting rooms, driving range, chipping and putting greens, par 3 course	proabrams@yahoo.com www.northjeffco.org 1970	1970
9	<b>HIGHLAND HILLS MUNICIPAL GOLF COURSE</b> 2200 Clubhouse Drive Greeley, CO 80624 (970)330-7327/(970)339-5573	48,000 54,000	public 18	\$17-27 \$12-16 \$16-27	6,002-6,723 71 73.1 129	Driving range, putting green, chipping area, full-service restaurant and bar	N/A www.ci.greeley.co.us/parks/parkgolf 1959	1959
10	<b>TWIN PEAKS MUNICIPAL GOLF COURSE</b> 1200 Cornell Drive Longmont, CO 80503 (303)651-8401/(303)772-4379	46,352 49,400	public 18	\$16-25 \$11-17 \$10-24	5,304-6,830 70 71.7 123	Driving range, putting green, practice bunker and full dining services	N/A www.ci.greeley.co.us/parks/parkgolf 1977	1977
11	<b>COAL CREEK GOLF COURSE</b> 585 W. Dillon Road Louisville, CO 80027 (303)666-7888/(303)666-7899	45,000 N/A	public 18	\$41 \$23 \$15	7,028 74 67.6 114	Pro shop, restaurant, club repair, adult, Jr. lessons	coalcreekgolf@earthlink.net www.coalcreekgolf.com 1990	1990
12	<b>CITY PARK NINE GOLF COURSE</b> 411 S. Bryan Ave. Fort Collins, CO 80521 (970)221-6650/(970)	44,130 44,851	public 9	\$21-23 \$13-15 \$13-21	2,632-6,389 36 69.9 123	Pro shop, practice greens and driving range	N/A www.ci.fort-collins.co.us/parksrec/golf 1940	1940
13	<b>AIRPORT GOLF CLUB</b> 4801 Central Ave. Cheyenne, WY 82009 (307)637-6418/(307)634-0487	44,000 40,000	public 18	\$14 \$14 \$10-20	5,425-6,289 70 68.8 109	Driving range, putting green, chipping area, restaurant and lounge	mikelepore@msn.com www.cheyennecity.org/golf 1927	1927
14	<b>INDIAN PEAKS GOLF COURSE</b> 2300 Indian Peaks Trail Lafayette, CO 80026 (303)666-4706/(303)666-7784	43,000 N/A	public 18	\$35-40 \$21-22 \$13	7,083 72 70.9 125	Golf shop, bar, restaurant, driving range	N/A N/A 1993	1993
15	<b>EAGLE TRACE GOLF CLUB</b> 1200 Clubhouse Drive Broomfield, CO 80020 (303)466-3322/(303)460-1292	42,000 N/A	public 18	\$21.31 \$13-15 \$11	6,742 72 69.4 118	Driving range, food service, banquets, weddings, meetings, lessons, practice area	info@eagletracegolfclub.com www.eagletracegolfclub.com 1958	1958
16	<b>BOOMERANG GOLF LINKS</b> 7309 W. Fourth St. Greeley, CO 80634 (970)351-8934/(970)351-8947	41,524 43,462	public 18	\$22-30 \$15-17 \$16-26	6,264-7,214 72 71.3 126	Pro shop, lighted driving range, practice green, full-service restaurant and bar	N/A www.ci.greeley.co.us/parks/parkgolf 1991	1991
17	<b>RIVERDALE GOLF COURSE (2)</b> 1300 Riverdale Road Brighton, CO 80601 (303)659-4700/(303)654-1892	40,786 36,332	public 18	\$27-37 \$16-18 \$24	4,903-7,607 72 69.8 125	Newly expanded practice area, banquet rooms and full-service restaurant	N/A www.riverdalegolf.com 1985	1985
18	<b>HAYSTACK MOUNTAIN GOLF COURSE</b> 5877 Niwot Road Niwot, CO 80503 (303)530-1400/(303)530-5499	40,000 40,000	public 9	\$14-19 \$9-14 N/A	2,153 32 59.2 90	Remodeled clubhouse with full bar and sandwich menu. Lighted practice tee June-Aug	haystack@wcox.com N/A 1966	1966
19	<b>LINK-N-GREENS</b> 777 E. Lincoln Ave. Fort Collins, CO 80524 (970)221-4818/(970)493-0942	40,000 N/A	public 18	\$21-23 \$13-15 \$22	4,601-4,809 64 61.5 93	Lighted driving range, chipping and putting green	N/A N/A 1986	1986
20	<b>SUNSET MUNICIPAL GOLF COURSE</b> 1900 Longs Peak Ave. Longmont, CO 80501 (303)776-3122/(303)682-1101	40,000 39,733	public 9	\$17-19 \$12-14 \$16-24	2,740-6,000 68 66.9 113	Chipping area, putting green, clubhouse and snack bar	N/A www.ci.longmont.co.us/parks/golf 1922	1922
21	<b>UTE CREEK GOLF COURSE</b> 2000 Ute Creek Drive Longmont, CO 80501 (303)774-4342/(303)776-2739	39,926 N/A	public 18	\$27-35 \$16-18 \$16-24	5,509-7,167 72 71.6 128	Pro shop, driving range, practice green, food and beverages	N/A www.ci.longmont.co.us/Parks/golf 1997	1997
22	<b>LEGACY RIDGE GOLF COURSE</b> 10801 Legacy Ridge Pkwy Westminster, CO 80031 (303)438-8997/(303)469-9880	36,000 36,000	public 18	\$27-42 \$16-21 \$13	53,015-72,012 72 71.5 132	Driving range, chipping/putting greens, clubhouse, restaurant	cswinhar@ci.westminster.co.us www.ci.westminster.co.us 1994	1994
23	<b>HERITAGE AT WESTMOOR</b> 10555 Westmoor Drive Westminster, CO 80030 (303)469-2974/(303)635-1306	35,000 33,000	public 18	\$27-42 \$16-21 \$13	5,200-7,345 72 69.1 121	Full grill and banquet room (all meals), full range, short game range, putting green	bcarlson@ci.westminster.co.us www.ci.westminster.co.us 1999	1999
24	<b>PTARMIGAN GOLF AND COUNTRY CLUB</b> 5416 Vardon Way Fort Collins, CO 80528 (970)226-6600/(970)226-2836	35,000 34,000	private 18	\$40-100 \$25-45 \$22	5,300-7,201 72 68.2 119	Driving range, practice green, chipping area, locker rooms, tennis, swimming & restaurant	N/A www.ptarmiganocountryclub.com 1988	1988
25	<b>ESTES PARK GOLF COURSE</b> 1080 S. St. Vrain Ave. Estes Park, CO 80517 (970)586-8146/(970)577-1147	34,839 N/A	public 18	\$22-36 N/A \$9-12	5,250-6,500 71 69 121	Pro shop, putting and chipping green, driving range, full-service restaurant and lounge	epgolf@charter.net www.estesvalleyrecreation.com 1917	1917

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

Note: Par, rating and slope are blue-tee figures.  
N/A — Not available  
NR — Not previously ranked

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Originally published June 28, 2003

# LARGEST GOLF COURSES

(Located in Front Range region, ranked by number of rounds played)

RANK	COURSE Address Phone/Fax	TOTAL ROUNDS PLAYED 2001/2000	PUBLIC, PRIVATE OR SEMI-PRIVATE/ NUMBER OF HOLES	GREENS FEES 18/ GREENS FEES 9/ POWER CART	TOTAL YARDAGE/ PAR/ RATING/ SLOPE	AMENITIES/ SERVICES	E-MAIL/ WEB SITE/ YEAR OPENED	YEAR OPENED
26	<b>CATTAIL CREEK GOLF COURSE</b> 2116 W. 29th St. Loveland, CO 80538 (970)663-5310/(970)962-2903	33,922 32,992	public 93	N/A \$6-9 \$7-10	831-1,426 27 N/A N/A	Pro shop, practice greens, driving range, food and beverages	N/A www.ci.loveland.co.us/INSIDE/golf 1991	1991
27	<b>OMNI INTERLOCKEN RESORT GOLF CLUB</b> 800 Eldorado Blvd. Broomfield, CO 80021 (303)464-9000/(303)464-9100	33,501 28,932	public 27	460-95 \$33-55 N/A	7,056 72 68.7 123	27-hole championship golf course, Fairways restaurant, men's and women's locker rooms	N/A www.omnihotels.com 1999	1999
28	<b>KINGHAM PRAIRIE VIEW GOLF COURSE</b> 3601 Windmill Road Cheyenne, WY 82001 (307)637-6420/(307)634-0487	33,000 33,000	public 9	N/A \$8 \$10	3,080 36 68.8 109	Driving range, putting green, chipping area and snack bar	mikelepore@msn.com www.cheyennecity.org/golf 1965	1965
29	<b>PELICAN LAKES GOLF AND COUNTRY CLUB</b> 1600 Pelican Lakes Point Windsor, CO 80550 (970)674-0930/(970)686-9701	31,500 N/A	semi-private 18	\$38-48 \$20-25 \$15-24	5,367-7,192 72 70.2 121	Swimming pool, locker rooms, restaurant, banquet rooms, driving range and putting green	pelicanlakescc@aol.com www.watervalley.com 1999	1999
30	<b>FORT COLLINS COUNTRY CLUB</b> 1920 Country Club Road Fort Collins, CO 80524 (970)482-9988/(970)498-8063	31,000 N/A	private 18	\$43-63 \$28-38 \$6-12	5,329-7,149 71 71.3 127	Pro shop, driving range, putting green, locker rooms, full-service restaurant, bar and grill, swimming pool, tennis court	N/A www.fcgolf.org 1959	1959
31	<b>EATON COUNTRY CLUB</b> 37661 Weld County Road 39 Eaton, CO 80615 (970)454-2587/(970)454-3095	27,000 32,000	private 18	\$30 \$20 \$20	5,767-6,706 71 69.4 117	Fine dining, driving range, putting green and chipping area	www.golcolorado.com/eaton 1925	1925
32	<b>FOX HILL COUNTRY CLUB</b> 1400 E. Hwy. 119 Longmont, CO 80501 (303)772-0246/(303)772-9304	26,810 N/A	private 18	\$40-55 \$24-33 \$26	6,454-6,805 70 69.5 122	Swimming pool, tennis courts, dining and banquet areas	bcjppgapro@aol.com www.foxhillcc.com 1972	1972
33	<b>GREELEY COUNTRY CLUB</b> 4500 W. 10th St. Greeley, CO 80634 (970)353-2431/(970)353-8880	26,000 26,500	private 18	\$50-80 \$25-80 \$7-14	5,722-6,632 70 69.9 121	Pro shop, locker rooms, swimming, tennis courts, racquetball courts, full-service restaurant and bar	N/A N/A 1920	1920
34	<b>LAKE ESTES EXECUTIVE GOLF COURSE</b> 690 Big Thompson Ave. Estes Park, CO 80517 (970)586-8176/(970)577-1147	25,622 N/A	public 9	\$15-18 \$11-13 N/A	2,026-2,209 31 60.2 96	Pro shop and putting green	epgolf@charter.net www.estesvalleyrecreation.com 1972	1972
35	<b>COYOTE CREEK GOLF COURSE</b> #2 Clubhouse Drive Fort Lupton, CO 80621 (303)857-6152/(303)857-6322	25,000 N/A	public 18	\$20-26 \$12-16 \$8-12	6,412 71 67.9 115	Pro shop, driving range and lessons	N/A N/A 1999	1999
36	<b>BOULDER COUNTRY CLUB</b> 7350 Clubhouse Road Boulder, CO 80301 (303)530-2226/(303)530-4603	24,000 26,000	private 18	N/A N/A \$28	5413-7002 70 69.6 126	Practice facility, beverages, golf shop, driving range, pool, tennis courts, indoor facility	N/A N/A 1965	1965
37	<b>SADDLEBACK GOLF CLUB</b> 8631 Frontier St. Firestone, CO 80520 (303)833-5000/(303)833-3515	22,000 N/A	Public 18	\$26-31 \$15-17.5 \$12-22	4,935-7,020 72 69.7 122	Walkable course, challenging but enough tee boxes to vary one's difficulty. Men's, women's and children's golf accessories	N/A www.saddlebackgolf.com 2001	2001
38	<b>CHEYENNE COUNTRY CLUB</b> 800 Stinner Road Cheyenne, CO 82003 (307)637-2230/(307)637-2202	20,000 21,973	private 18	\$50 \$50 \$20	5,260-6,700 72 70.8 123	18-hole golf course	ken@cheyennecountryclub.com N/A 1912	1912
39	<b>MAD RUSSIAN GOLF TEE TIME</b> 2100 Country Club Parkway Miliken, CO 80543 (970)587-5157/(970)587-9430	18,000 N/A	public 18	\$18-28 \$12-16 \$7-12	4,250-5,665 70 65.5 114	Pro shop, putting green and chipping area, driving range, concessions	N/A www.golfrussian.com 1969	1969
40	<b>STONE CREEK GOLF COURSE</b> 13939 W. 96th Ave. Arvada, CO 80005 (303)431-9268/(303)431-0929	16,162 16,642	public 9	\$20 \$8-12 \$11	1,650 30 56.9 84	Driving range, snack bar, golf lessons, practice putting green & chipping area	N/A N/A 1998	1998
41	<b>MISSING LINKS GOLF COURSE</b> 5830 Weld County Road 20 Frederick, CO 80504 (303)682-2758/N/A	12,000 11,000	public 9	\$10 \$6 N/A	4,018-4,138 33 60.6 104	Driving range, snack bar, executive nine with cartousy pull carts	N/A N/A 1994	1994
42	<b>FOX ACRES COUNTRY CLUB</b> 3350 Fox Acres Drive East/P.O. Box Red Feather Lakes, CO 80545 (970)881-2191/(970)881-2754	8,265 7,620	private 18	N/A N/A N/A	4,776-6,400 71 67.1 119	Driving range, practice chipping green and putting green, tennis courts, fly-fishing, restaurant	trostek@foxacres.com www.foxacres.com 1980	1980
43	<b>HYLAND HILLS GOLF COURSE</b> 9650 N. Sheridan Blvd. Westminster, CO 80030 (303)428-6526/(303)650-7598	2,793 N/A	public 18	\$32 \$17 \$24	5654-7021 72 70.2 125	Lighted driving range, six racquetball courts, 54 holes of adventure golf, and full-scale restaurant/banquet rooms	N/A www.hylandhills.org 1963	1963
44	<b>BROADLANDS GOLF COURSE</b> 4380 W. 144th Ave. Broomfield, CO 80020 (303)466-8285/(303)635-0644	0 N/A	public 18	\$30-37 \$15-18 \$12	7,263 72 70 122	Grass range, Broadlands Grill, chipping & putting green	broadlands@eaglgolf.com www.broadlandsgolf.com 1999	1999
45	<b>LAKE VALLEY GOLF CLUB</b> 4400 Lake Valley Drive Niwot, CO 80503 (303)444-2114/(303)444-2223	0 N/A	private 18	N/A N/A N/A	6,858 70 69.3 122	Full-service private "Golf Only" club	jim@lakevalley.com www.lakevalley.com 1965	1965
46	<b>MOUNTAIN VISTA GREENS GOLF COURSE</b> 2808 N.E. Frontage Road Fort Collins, CO 80524 (970)482-4847/(970)498-9443	0 N/A	public 9	\$21-23 \$13-15 \$14-22	6,988 72 66.7 111	Pro shop, driving range, practice green, food and beverages	N/A N/A 1992	1992

Note: Par, rating and slope are blue-tee figures.  
N/A — Not available  
NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

## Mingle with Northern Colorado's Fastest-Growing at Mercury 100 May 14, 2003

Originally published March 22, 2002

# LARGEST CULTURAL ATTRACTIONS

(Ranked by yearly attendance number)

RANK	COMPANY Address Phone/Fax	2001 ATTENDANCE	2001 TICKET SALES	TOTAL OPERATING BUDGET IN FISCAL YEAR	FOUNDATION GRANTS	YEAR FOUNDED LOCALLY	2001 HIGHLIGHTS & MAJOR EVENTS	PERSON IN CHARGE/ E-MAIL/ WEB SITE
1	<b>FORT COLLINS PUBLIC LIBRARY/HARMONY LIBRARY</b> 201 Peterson St./4616 Shields St. Fort Collins, CO 80524 (970) 221-6740/(970) 221-6398	754,228	N/A	4,156,445	\$5,000	1899	International Nights, Writer's Workshop, Partnership programs with FRCC, Storytime for children, Black History Month program	Brenda Carnes/Ginny Feagler N/A www.fcgov.com/library
2	<b>CITY OF LOVELAND/LIBRARY</b> 300 N. Adams St. Loveland, CO 80537 (970) 962-2392/(970) 962-2901	342,941	N/A	\$1,694,815	\$9,998	1905	32 programs for adults, 454 programs for children, Summer Story-teller sessions	Ted Schmidt schmit@ci.loveland.co.us www.ci.loveland.co.us/library
3	<b>LINCOLN CENTER</b> 417 W. Magnolia St. Fort Collins, CO 80521 (970) 221-6733/(970) 221-6373	325,000	\$2,000,000	\$2,000,000	\$50,000	1978	Nutcracker, Passion Play, Beach Boys concert, Chicago, Children's Theater, International Travel Film series	Mark Siever N/A www.fcgov.com/lctix/
4	<b>UNION COLONY CIVIC CENTER</b> 701 10th Ave. Greeley, CO 80631 (970) 350-9449/(970) 350-9475	125,000	\$1,073,362	\$1,318,510	23,000	1988	Crystal Gayle & Larry Gatlin, "Chicago: The Musical", "Ragtime", Ice Theatre of New York	Lonnie Cooper cooper@ci.greeley.co.us www.ucstars.com
5	<b>LOVELAND MUSEUM-GALLERY</b> 503 N. Lincoln Ave. Loveland, CO 80537 (970) 962-2410/(970) 962-2910	55,000	N/A	\$623,000	\$35,000	1946	Colorado Landscape Exhibit, Dale Chihuly Glass Exhibit	Susan Ison N/A www.ci.loveland.co.us
6	<b>LONGMONT MUSEUM</b> 375 Kimbark St./400 Quail Road Longmont, CO 80501 (303) 651-8374/(303) 651-8590	50,589	\$26,072	N/A	N/A	1936	Dino Stories	Martha Clevenger eric.mason@ci.longmont.co.us www.ci.longmont.co.us/museum
7	<b>DISCOVERY CENTER</b> 703 E. Prospect Road Fort Collins, CO 80525 (970) 472-3990/(970) 472-3997	36,000	\$32,000	N/A	\$88,000	1989	Travel Exhibit — "Take Another Look"	Diane White N/A www.dcsm.org
8	<b>STANLEY MUSEUM</b> 333 Wonderview Ave. Estes Park, CO 80511 (970) 577-1903/(970) 577-1924	30,000	N/A	N/A	N/A	1997	The museum offers History Tours(\$5) and Ghost Story Tours (\$10), call for reservation	Maureen Corey estespark@stanleymuseum.org www.staleymuseum.org
9	<b>FORT COLLINS MUSEUM</b> 200 Mathews St. Fort Collins, CO 80524 (970) 221-6738/(970) 416-2236	25,000	N/A	N/A	\$200,000	1941/1978	Dig It!	Jill Gardner Stilwell N/A www.fcgov.com/arts/museum
10	<b>OPENSTAGE THEATRE AND COMPANY</b> P.O. Box 617 Fort Collins, CO 80522 (970) 484-5237/(970) 407-1356	15,000	\$135,000	\$205,000	\$29,000	1973	Season of 6 shows, each for 5 weeks in the Lincoln Center; Largest attendance for the Mousetrap by Agatha Christie in Jan-Feb 2001	Denise Freestone denisef@openstage.com www.openstage.com
10	<b>LONGMONT SYMPHONY ORCHESTRA</b> P.O. Box 74 Longmont, CO 80502 (303) 772-5796/	15,000	\$41,500	\$200,000	\$30,000	1966	Oktoberfest 2001 with an attendance of more than 9,000, Baroque By Candlelight, Holiday Concert	Natasha Tiff symphony@qwest.net N/A
12	<b>GREELEY PHILHARMONIC ORCHESTRA</b> P.O. Box 1535 Greeley, CO 80632 (970) 356-6406/(970) 352-8761	12,000	\$185,000	\$450,000	\$40,000	1911	6 concert subscription series, 3 pops concerts, Nutcracker Ballet with Colorado Dance theatre, opera with UNC opera	Marete Cunningham greeley.phil@juno.com N/A
13	<b>FORT COLLINS SYMPHONY ORCHESTRA</b> 233 Linden St. Fort Collins, CO 80524 (970) 482-4823/(970) 482-4858	10,000	\$130,000	\$375,000	N/A	1949	6 subscription concerts with 6 top guest conductors; young artist competition, holiday program involving community arts groups; Cranberry Pops	Carol Ann Hixon note@fcsymphony.org www.fcsymphony.org
13	<b>FORT COLLINS MUSEUM OF CONTEMPORARY ART</b> 201 S. College Ave. Fort Collins, CO 80524 (970) 482-2787/(970) 482-0804	10,000	N/A	\$204,157	\$20,830	1985	MOCA Studio Tour, Colorado International Invitational Poster Exhibition, Landscape Legacies Exhibit and Auction, Living with Art	Jeanne Shoaff fcmoca@frii.com www.fomoca.org
13	<b>ESTES PARK AREA HISTORICAL MUSEUM</b> 200 Fourth St. Estes Park, CO 80511 (970) 586-6256/(970) 577-3768	10,000	N/A	N/A	N/A	N/A	Annual July Fourth Car Show, Annual Riverside Big Band Dance	Betty Kilsdonk bkilsdonk@estes.org www.estesnet.com/museum/
16	<b>BAS BLEU THEATRE</b> 216 Pine St. Fort Collins, CO 80525 (970) 498-8949/N/A	6,200	\$56,000	\$106,000	\$6,500	1992	World premiere of the play, Red Roses, written and directed by Eric Prince	Wendy Ishii basbleu@basbleu.org www.basbleu.org
17	<b>ROCKY MOUNTAIN YOUTH ORCHESTRA</b> P.O. Box 9663 Fort Collins, CO 80525 (970) 310-7998/N/A	2,250	\$2,200	\$44,000	\$6,250	1995	Berlioz, Dukas	Amy Childers rmyo@fortnet.org www.fortnet.org/RMYO
18	<b>CITY OF GREELEY SENIOR CENTER</b> 1010 Sixth St. Greeley, CO 80631 (970) 350-9440/(970) 350-9898	2,160	N/A	N/A	N/A	1982	Rocky Mountain Senior Games	Sheri Lobmeyer N/A www.ci.greeley.co.us
19	<b>OPERA FORT COLLINS</b> P.O. Box 701 Fort Collins, CO 80522 (970) 482-0220/N/A	2,000	\$2,000	N/A	\$50,000	1979	La Traviata	Elizabeth Elliott operaftc@aol.com N/A
20	<b>THE DANCE CONNECTION</b> P.O. Box 2014 Fort Collins, CO 80522 (970) 484-6090/N/A	1,200	N/A	\$20,000	\$4,500	1980	New Visions Dance Festival, "Sacred Spaces/Familiar Faces", two yearly dance concerts and master classes	Eleanor VanDeusen eleanorvan@msn.com N/A
21	<b>FORT COLLINS CHAMBER PLAYERS</b> P.O. Box 725 Fort Collins, CO 80522 (970) 225-1772/N/A	1,000	\$2,000	\$32,000	\$10,000	1985	Brazilian Chamber Music featured at each concert	Doug Lowe don.lo@webaccess.net/abmac@verin www.fortnet.org/FRCC
21	<b>DOUGHERTY MUSEUM</b> 8306 N. 107th St. Longmont, CO 80501 (303) 776-2520/N/A	1,000	N/A	N/A	N/A	1977	Stagecoach 1867, antique automobiles, farm equipment, music room	Doug Dougherty N/A N/A
21	<b>LYONS REDSTONE MUSEUM</b> P.O. Box 9 Lyons, CO 80540 (303) 823-6692/(303) 823-6692	1,000	N/A	\$20,000	N/A	1979	Class reunion	LaVern Johnson
24	<b>CANYON CONCERT BALLET</b> 1031 Conifer St. Fort Collins, CO 80524 (970) 472-4156/(970) 472-4158	350	\$7,500	\$350,000	\$5,000	1978	Nutcracker, Alice in Wonderland's Tea Party, Cinderella	Marlys schlei info@ccballet.org N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Attendance for Fort Collins Library and Harmony Library is combined for 2001. Longmont Museum is listed with both current and future addresses. N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVESON



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Originally published Feb. 22, 2002

# LARGEST HOTELS

(Ranked by number of rooms)

Rank	Hotel Address Phone/Fax	Number of Rooms/ Suites	No. of Meeting Rooms/ Capacity (People)	No. of Employees: Full-time/ Part-time	Room Rates: Single/ Double/ Corporate	Amenities	General Manager/ Sales Director/ E-Mail/ Web Site	Owner/ Headquarters/ Year Built/ Year Renovated
1	<b>ESTES PARK CENTER/YMCA</b> 2515 Tunnel Road Estes Park, CO 80511-2550 (970)586-3341/(970)586-6078	475 205 Cabins	45 2,500	180 380 (seasonal)	Group rates Group rates N/A	Horseback riding, hiking, crafts, hay rides, indoor pool, museum, dances, snowshoeing, tennis, mountain biking, auditoriums	Gary Baxter Jerry Donner info@ymcarockies.org www.ymcarockies.org	YMCA of the Rockies Estes Park 1909 2001
3	<b>UNIVERSITY PARK HOLIDAY INN</b> 425 W. Prospect Road Fort Collins, CO 80526 (970)482-2626/(970)493-6265	258 49	13 N/A	N/A N/A	\$79-\$109 \$89-\$119 \$89-\$109	Airport shuttle, free parking, car rental, business center, fitness center, indoor pool, hair salon, complimentary coffee, iron/board	Fred Warren Ann Marie Cole N/A N/A	John Q. Hammons Hotels Inc. Springfield, Mo. 1985 1998
4	<b>HOLIDAY INN - CHEYENNE</b> 204 W. Fox Farm Road Cheyenne, WY 82007 (307)638-4466/(307)638-3677	244 4	7 1,500	80 35	\$99 \$99 \$89	Indoor heated pool, sauna with whirlpool, full-service restaurant and lounge, room service, exercise room	Kent Holtcamp Debbie Disney dbangart@cheyennehi.com www.holiday-inn.com	Circa Hospitality Dallas 1981 1999
5	<b>FORT COLLINS MARRIOTT HOTEL</b> 350 E. Horsetooth Road Fort Collins, CO 80525 (970)226-5200/(970)226-9708	230 3	15 1,000	120 75	\$79-\$129 \$79-\$129 varies	Complimentary USA Today, in-room coffee, iron/board, private voice mail, cable, HBO, PPV movies, STSN high-speed Internet access	Rick Smith Charles Inman charles.inman@marrriott.com www.marrriott.com	N/A Washington, D.C. 1985 1997
2	<b>RAINTREE PLAZA HOTEL</b> 1900 Ken Pratt Blvd. Longmont, CO 80501 (303)776-2000/(303)682-2190	210 95	19 1,100	90 60	\$105-\$349 \$105-\$349 \$156-\$349	Voice mail, dataport, TV with cable, refrigerator, wetbar, iron/board, hair dryer, desk table, seating area	Pam Hill Sherri Houston hotelinfo@prattprop.com www.raintreeplaza.com	Pratt Management Co. LLC. Longmont 1983 1998
6	<b>HOLIDAY INN HOLIDOME, FORT COLLINS</b> 3836 E. Mulberry St. Fort Collins, CO 80524 (970)484-4660/(970)484-2326	197 0	5 10-200	24 36	\$79 \$89 \$74	Indoor pool & hot tub, exercise room, sauna, restaurant and lounge on property, easy access to I-25	Ellen Rotunno Stacy Hamlin ellrntn@aol.com holidayinn.com	Bruce Rahmani Denver 1969 1998
7	<b>LITTLE AMERICA HOTEL &amp; RESORT</b> 2800 W. Lincolnway Cheyenne, WY 82001 (800)235-6383/(307)775-8425	188 45	5 500	220 30	\$81 \$99 \$65-\$74	Pool, nine-hole golf course, voice mail, refrigerators in all rooms, two restaurants, coffee makers in room	Shawn Powis Gilda Merritt N/A N/A	Earl Holding Salt Lake City 1965 1998
8	<b>BEST WESTERN HITCHING POST INN RESORT &amp; CONFERENCE CENTER</b> 1700 W. Lincolnway Cheyenne, WY 82001 (307)638-3301/(307)778-7194	166 4	11 N/A	250 N/A	\$65-\$105 \$75-\$110 \$65-\$85	Indoor-outdoor pool, jacuzzi, liquor store, three restaurants, two lounges, millennium fitness spa	Jennifer Yates Diana Rowland jyates@mail.hitchingpostinn.com www.hitchingpostinn.com	Paul Smith Cheyenne, Wyo. 1937 1996/on-going
9	<b>HOLIDAY INN, ROCKY MOUNTAIN PARK</b> 101 St. Vrain Ave. Estes Park, CO 80517 (800)803-7837/(970)586-2038	150 5	11 1500	80 25	\$69-\$139 \$69-\$139 \$69-\$119	Indoor heated pool, free parking, restaurant, lounge, fitness room, game room, conference room	William K. Almond Paula Rozyla ephisales@airbits.com www.rockymountainparkinn.com	Forever Resorts Scottsdale, Ariz. 1967 1996
10	<b>BEST WESTERN REGENCY HOTEL</b> <sup>1</sup> 701 Eighth St. Greeley, CO 80631 (970)353-8444/(970)353-4269	148 4	12 700	125 75	\$69 \$74 \$64	Hair dryers, coffee makers, microwave, refrigerator, voice mail, indoor pool, on-site restaurant and lounge, free newspaper	Teri Weston Teri Weston regencysalesdir@qwest.net www.bestwestern.com	Regency Hotels Management Denver 1987 2001
11	<b>THE INN AT ESTES PARK</b> 1701 N. Lake Ave. Estes Park, CO 80517 (970)586-5363/(970)586-5363	141 6	5 485	6 (seasonal)	\$60-\$108 \$60-\$108 N/A	Pool, sauna, hot tubs, game rooms, fax, restaurant & catering, overhead projector, heat and air conditioning	Lil Cieczczak Debra Zzano innatp@verinet.com www.innatestepark.com	Warren Hospitality Inc. Estes Park 1975 1997
12	<b>THE PLAINS HOTEL</b> 1600 Central Ave. Cheyenne, WY 82001 (307)638-3311/(307)635-2022	140 19	2 30-150	15 15	\$35.95 \$44.95 \$33.95	Restaurant, lounge, hot tubs, flower shop, jewelry store, sauna, jacuzzi	Karen Williams N/A info@theplainshotel.com www.theplainshotel.com	Contract Lodging Corp. Minneapolis 1911 1990
13	<b>THE STANLEY HOTEL AND CONFERENCE CENTER</b> 333 Wonderview Ave. Estes Park, CO 80517 (800)976-1377/(970)586-4964	135 15	7 425	150 40	\$159 \$169 \$139	Down comforters, TV, dataports, outdoor pool, room service, hiking, snowboarding, museum	Michael C. Brown Karen Lynch N/A www.stanleyhotel.com	Grand Heritage Hotels Annapolis, Md. 1909 1997
14	<b>FORT COLLINS PLAZA INN</b> 3709 E. Mulberry St. Fort Collins, CO 80524 (970)493-7800/(970)493-1826	135 1	4 N/A	4 12	\$50-\$80 \$55-\$100 \$45-\$65	Indoor & outdoor heated pool, hot tub, sauna, restaurant and lounge on premises, free cable with HBO	Ursula Tagliamont Christine Stephens plazainn@verinet.com www.plaza-inn.com	Tag Inc. Fort Collins 1972 2002
15	<b>FORT COLLINS COURTYARD BY MARRIOTT</b> 1200 Oakridge Drive Fort Collins, CO 80525 (970)282-1700/(970)282-1777	112 2	1 N/A	20 10	Based on arrival pattern and availability	Indoor pool, jacuzzi, exercise room, two phones, 25" TV, restaurant, in-room coffee, dry cleaning, airport shuttle	Jodie L. Martin-Witt Kriss Simpson N/A www.marrriott.com	Harmony Hotels LTD. Fort Collins 1996 N/A
16	<b>LA QUINTA INN</b> 2410 W. Lincolnway Cheyenne, WY 82001 (307)632-7117/(307)638-7807	105 3	0 N/A	13 5	\$49-\$79.99 \$49-\$79.99 \$49-\$79.99	Free breakfast, 25" TV, free local calls, fax, laundry, dataport phones, pay-per-view	Trent & Pat Olsen Trent & Pat Olsen N/A www.laquinta.com	La Quinta Inn San Antonio, Texas 1981 1998
17	<b>BEST WESTERN COACH HOUSE</b> 5542 E. U.S. Highway 34 Loveland, CO 80537 (970)667-7810/(970)667-1047	88 0	5 200	8 8	\$54-\$73 \$59-\$78 \$49-\$69	King-size beds, refrigerators, microwaves, hair dryers, TV, VCR, HBO, coffee makers in room, continental breakfast	Crystal Kapoor N/A coach.house@worldnet.att.net www.lovelandhotel.com	Coach House Loveland LTD. Loveland 1973 2000
18	<b>HAMPTON INN</b> 5500 Stone Creek Circle Loveland, CO 80538 (970)593-1400/(970)593-1415	80 1	1 20	12 N/A	N/A N/A N/A	Complimentary breakfast, in-room refrigerator, coffee, microwave, iron/board, pool, whirlpool, fitness room	Kelly Kelly Patricia Luna N/A www.hampton-inn.com	Stonebridge-McWhinney Denver 1996 N/A
19	<b>1ST INN GOLD</b> 421 Boswell Drive Laramie, WY 82070 (307)742-3721/(307)742-5473	79 1	2 60	3 12	N/A N/A N/A	Deluxe continental breakfast, hot tub, outdoor heated pool, restaurant/lounge, coin-operated laundry	Lila Mathiot Lila Mathiot N/A N/A	Rite-A-Way Inc. Kimball, Neb. 1972 1997
20	<b>RESIDENCE INN BY MARRIOTT</b> 1127 Oakridge Drive Fort Collins, CO 80525 (970)223-5700/(970)266-9280	78 78	1 N/A	20 10	\$69-\$109 \$89-\$149	All suite hotel with one and two-bedroom suites. Spacious units with separate living area and full kitchens	Bruce Wallace Kriss Simpson ftcrisales@aol.com www.residenceinn.com	Marriott Intl. Wash., DC 1999 N/A
21	<b>COMFORT INN CHEYENNE</b> 2245 Etchepare Drive Cheyenne, WY 82001 (307)638-7202/(307)635-8560	77 0	none N/A	N/A 10	N/A N/A N/A	Free deluxe continental breakfast, free local calls, fax, free paper, videos, VCRs, satellite TV, pool	Lisa M. Baeder N/A N/A N/A	MacCall Management Salt Lake City N/A 1997
22	<b>HAMPTON INN FORT COLLINS</b> 1620 Oakridge Drive Fort Collins, CO 80525 (970)229-5927/(970)229-0854	76 N/A	3 N/A	8 8	\$89 \$119 \$89-\$119	Complimentary continental breakfast, complimentary newspaper, free local calls, coffee makers, hair dryers, iron/boards	Linda Long N/A N/A N/A	Summit Group Sioux Falls, S.D. 1996 N/A
23	<b>BEST WESTERN UNIVERSITY INN</b> 914 S. College Ave. Fort Collins, CO 80524 (970)484-1984/(970)484-1987	73 1	None N/A	10 0	\$55-\$70 \$55-\$70 \$52-\$62	Clubhouse with exercise equipment, laundry, hot tub, outdoor pool, close to Old Town, restaurants, across from CSU	Kate Miller Kate Miller bwuniversityinn@aol.com N/A	Joe and Eva Remiasz ZJR ZJR Inc. 1988 N/A
24	<b>DAYS INN - CHEYENNE</b> 2360 W. Lincolnway Cheyenne, WY 82001 (307)778-8877/(307)778-8697	72 0	1 25	5 9	\$59-\$69 \$69-\$79 10%-15% off	Free local phone calls, HBO, free deluxe continental breakfast, hot tub, sauna, exercise room	Crystal Kunau Crystal Kunau 6167@hotel.cendant.com www.thedaysinn.com/cheyenne	Brutger Equities Inc. St. Cloud, Minn. 1988 N/A
NR	<b>AMERICINN LODGES &amp; SUITES</b> 7645 Westgate Drive Fort Collins, CO 80526 (970)226-1232/(970)207-9996	62 6	1 25	16 N/A	\$79.90 \$89.90 \$69.00	Indoor pool, hot tub, continental breakfast, sauna recreation center, cable TV with HBO, in-room coffee makers	Kent Stine N/A N/A N/A	N/A N/A 2000 N/A

Includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Note: Hotels ranked first by number of rooms, second by total number of local employees.  
<sup>1</sup> previously listed as Best Western Ramkota Inn. N/A — Not available NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY DAN FEIVESON AND SONOKO BAYES



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Originally published Dec. 27, 2002

## LARGEST EVENTS/CONVENTIONS IN 2003 (Ranked by projected attendance)

RANK	EVENT LOCATION DATE	PROJECTED EVENT ATTENDANCE	DESCRIPTION	E-MAIL WEB SITE	PHONE/FAX	CONTACT OFFICE LOCATION
1	<b>CHEYENNE FRONTIER DAYS</b> Frontier Park Cheyenne, WY 82001 July 18-27	500,000	Rodeo, night concerts, parade, pancake breakfast, Indian village, carnival	dave@cfdrodeo.com www.cfdrodeo.com	(307) 778-7204/(307) 778-7213	Frontier Days Committee Frontier Park
2	<b>GREELEY INDEPENDENCE STAMPEDE</b> Island Grove Regional Park Greeley, CO 80631 June 26-July 6	450,000	PRCA, PWRA, rodeos, country music and classic rock shows, Fourth of July parade, demolition derby, carnival, art show	rodeo@greeleystampede.org www.greeleystampede.org	(970) 356-7787/(970) 356-3103	Greeley Independence Stampede Committee 600 N. 14th Ave., Greeley
3	<b>NEW WEST FEST</b> Downtown Fort Collins Fort Collins, CO 80524 Aug. 15-17	100,000	Festival, arts, crafts & food booths, carnival, beer garden, entertainment	N/A www.downtownfortcollins.com	(970) 484-6500/(970) 484-2069	Downtown Business Association 19 Old Town Square, #230, Fort Collins
4	<b>LARIMER COUNTY FAIR &amp; RODEO</b> Larimer County Fairgrounds Loveland, CO 80538 July 31-Aug. 5	80,000	Exhibition of livestock, home science and crops, carnival, rodeo, commercial booths, draft horse show and pull	holtrj@co.larimer.co.us www.co.larimer.co.us/fair	(970) 669-6760/(970) 667-7298	Bob Holt 700 S. Railroad Ave., Loveland
5	<b>GREELEY ARTS PICNIC</b> Lincoln Park Greeley, CO 80631 July 26-27	40,000	Multimedia arts & crafts festival, juried art show	welchr@ci.greeley.co.us www.artspicnic.com	(970) 350-9451/ (970) 350-9454/(970) 350-9475	Greeley Cultural Arts Office Lincoln Park, Greeley
6	<b>LONG'S PEAK SCOTTISH-IRISH HIGHLAND FESTIVAL</b> Festival Field, Stanley Park Fairgrounds Estes Park, CO 80517 Sept. 5-7	40,000	Celtic heritage celebration	events@estes.org www.estesparkresort.com	(970) 586-6104/(970) 586-6336	Events Visitors Center Stanley Park, Estes Park
7	<b>LOVELAND CORN ROAST FESTIVAL</b> Larimer County Fairgrounds Loveland, CO 80538 Aug. 22-23	35,000	Corn-roasting celebration	info@loveland.org www.loveland.org	(970) 667-6311/(970) 667-5211	Loveland Chamber of Commerce 5400 Stone Creek Circle, Loveland
8	<b>COLORADO BREWERS' FESTIVAL</b> Downtown Fort Collins Fort Collins, CO 80524 June 28-29	34,000	Beer brewers celebration, sampling	staff@downtownfortcollins.com www.downtownfortcollins.com	(970) 484-6500/(970) 484-2069	Downtown Business Association 19 Old Town Square, #230, Fort Collins
9	<b>LARAMIE JUBILEE DAYS</b> Laramie Laramie, WY 82073 July 2-13	30,000	Fireworks, rodeo, carnival, art show, parade, BBQ, team penning, concert and street dance, cattle drive, bull riding, kids events	info@laramiejubileedays.com www.laramiejubileedays.com	(307) 745-5184/(307) 745-6414	Joe Rodriguez P.O. Box 1271, Laramie, Wyo. 82073
10	<b>COLORADO FARM SHOW</b> Island Grove Regional Park Greeley, CO 80632 Jan. 28-30	25,000	Farm show, emphasis on Colorado agricultural history	info@coloradofarmshow.com www.coloradofarmshow.com	(970) 356-9426/(970) 356-3287	Colorado Farm Show P.O. Box 670
10	<b>CATCH THE GLOW CHRISTMAS PARADE</b> Downtown Estes Park Estes Park, CO 80517 Nov. 28	25,000	Christmas evening light parade	events@estes.org N/A	(970) 586-6104/(970) 586-3661	Town of Estes Park Special Events Office Downtown Estes Park
12	<b>SCULPTURE IN THE PARK</b> Benson Sculpture Garden Loveland, CO 80538 Aug 9-10	20,000	Juried outdoor sculpture show and sale: wood, bronze, stone and glass	lhpac@sculptureinthepark.org www.sculptureinthepark.org	(970) 663-2940/(970) 669-7390	Loveland High Plains Arts Council Loveland
12	<b>WINDSOR HARVEST FESTIVAL</b> Windsor Main Park Windsor, CO 80550 Aug. 30-Sep. 1	20,000	Small-town festival with street dancing, fireworks, arts and crafts booths, food booth and parade	information@windsorchamber.net www.windsorchamber.net	(970) 686-7189/(970) 686-0352	Windsor Chamber of Commerce 421 Main St., Windsor
12	<b>ANNUAL ART IN THE PARK ARTS &amp; CRAFTS FESTIVAL</b> North Lake Park Loveland, CO 80537 Aug. 9-10	20,000	Fine arts, craft items, wood furniture, dried flowers, metal art, pottery, jewelry, clothing	lincolngallery.co@netzero.net N/A	(970) 663-2407/(970) 663-2407	Jeff Brooks/Thompson Valley Art League 429 W. Lincoln Ave., Loveland
15	<b>TASTE OF WINDSOR</b> Boardwalk Park Windsor, CO 80550 July 4	15,000	Fireworks over Windsor Lake, art booths, food booths	information@windsorchamber.net www.windsorchamber.net	(970) 686-7189/(970) 686-0352	Windsor Chamber of Commerce 421 Main St., Windsor
16	<b>FRONTIER REFINING INC. SUPERDAY 2003</b> Lions Park Cheyenne, WY 82007 June 28	12,000	Town festival, live entertainment, athletic events, craft show, Tour de Prairie Bike Race, volleyball tournament	karenmalberg@cheyennecity.org www.cheyennecity.org	(307) 637-6423/(307) 637-6238	Chyenne Parks & Recreation Department 610 W. Seventh St., Cheyenne
17	<b>COUNTRY FOLK ART SHOW</b> Boulder County Fairgrounds Longmont, CO Aug. 29-31	11,000	Juried folk art & craft show	info@countryfolkart.com www.countryfolkart.com	(248) 634-4151/(248) 634-3718	Rhonda Blakley Boulder County Fairgrounds, Longmont
18	<b>ROOFTOP RODEO</b> Stanley Park Fairgrounds Estes Park, CO 80517 July 8-13	10,000	Rodeo, parade, dance	events@estes.org N/A	(800) 903-7837/ (800) 44-ESTES/(970) 586-3661	Estes Park Visitors Center Stanley Park Fairgrounds, Estes Park
18	<b>WOOL MARKET</b> Stanley Park Fairgrounds Estes Park, CO 80517 June 14-15	10,000	Largest natural fiber-animal show in the country	events@estes.org N/A	(970) 586-4431/ (800) 44-ESTES/ (970) 586-4431/(970) 586-3661	Estes Park Visitors Center Stanley Park Fairgrounds, Estes Park
18	<b>CINCO DE MAYO OUTDOOR FIESTA</b> Lincoln Park Greeley, CO 80631 May 3	10,000	Hispanic culture celebration	welchr@ci.greeley.co.us www.ci.greeley.co.us	(970) 350-9451/(970) 350-9475	Greeley Cultural Affairs Office Greeley
18	<b>FESTIVAL OF TREES</b> Union Colony Civic Center Greeley, CO 80631 Nov. 28-Dec. 6	10,000	Holiday displays, trees, wreaths, auctions, performance and demonstrations	welchr@ci.greeley.co.us www.ci.greeley.co.us	(970) 350-9451/(970) 350-9475	Greeley Cultural Affairs Office Greeley
22	<b>UNC/GREELEY JAZZ FESTIVAL</b> University of Northern Colorado Greeley, CO 80631 April 25-27	6,000	Jazz music performances; guest artists, clinicians, more than 325 vocal jazz ensembles, big bands and jazz combos	jazzstudies@arts.unco.edu www.arts.unco.edu/uncjazz	(970) 351-2577/(970) 351-2536	UNC Jazz Studies University of Northern Colorado, Greeley
23	<b>SCANDINAVIAN MIDSUMMER FESTIVAL</b> Bond Park Estes Park, CO 80517 June 29-30	3,000	Live folk music and dancing, traditional Scandinavian food, crafts, and music	frikbarber@aol.com www.estesparkresort.com	(303) 772-6700/(303) 772-2076	Traditions International Bond Park, Estes Park
24	<b>4-H CARNIVAL</b> Larimer County Fairgrounds Loveland, CO 80538 March 22	3,000	Carnival and fundraiser for the 4-H program, auctions, door prizes	smallfm@co.larimer.co.us www.colostate.edu/depts/coopext	(970) 498-6000/(970) 498-6025	CSU Larimer County Extension Office 1525 Blue Spruce, Fort Collins
25	<b>LOVELAND STONE AGE FAIR</b> Pulliam Community Building Loveland, CO 80538 Sep 27-28	1,300	Free to the public, display of stone artifacts, archaeological speakers	arcraw@aol.com N/A	(970) 669-7149/(970) 669-7149	Allen R. Crawford 545 N. Cleveland Ave., Loveland

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS



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Originally published Feb. 22, 2002

# LARGEST TRAVEL AGENCIES

(Ranked by number of full-time travel agents)

Last Year's Rank	RANK	COMPANY Address Phone/Fax	NO. OF F-T AGENTS/ NO. OF EMPLOYEES	NO. OF OFFICES IN REGION/ ELSEWHERE	PERCENT OF BUSINESS THAT IS LEISURE/ BUSINESS	NO. OF COMMERCIAL ACCOUNTS IN REGION	SERVICES OFFERED	E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED
	1	<b>NEW HORIZONS TRAVEL</b> 300 E. Boardwalk Drive Fort Collins, CO 80525 (970)223-7400/(970)225-0538	26 37	4 1	50% 50%	0	Full-service travel agency	dalec@travelnewhorizons.com www.travelnewhorizons.com	Dale Clarken pres. 1980
	2	<b>COTTONWOOD TRAVEL CO.</b> 1641 23rd Ave. Greeley, CO 80631 (970)353-7500/(970)353-0018	20 27	3 0	50% 50%	80	Worldwide travel, business/vacation, cruise specialists, corporate meeting planning, group tours, discounts, Internet airline tickets, hotel, car rental	ctravelc@ctos.com www.ctravelc.com	Kay Kosmicki pres. 1982
	3	<b>CARLSON WAGONLIT, WORLD VIEW TRAVEL</b> 610 E. 29th St. Loveland, CO 80538 (970)667-4040/(970)667-8505	15 25	2 0	N/A N/A	0	Airline ticketing, cruises, tours, group travel, meeting planning, train travel	jvarco@yahoo.com www.carlsontravel.com	K. Martinson/J. Varco owners 1980
	4	<b>AGGIE TRAVEL POINTS INTERNATIONAL</b> 307 S. College Ave. Fort Collins, CO 80524 (970)482-1235/(970)484-6997	12 15	1 2	60% 40%	0	Full-service travel agency: air, cruise, tours	annj@travelpoints.com www.travelpoints.com	Ann James owner/mgr. 1958
	5	<b>ADVENTURES AWAITING TRAVEL</b> 2032 35th Ave. Greeley, CO 80634 (970)339-3311/(970)339-3770	10 17	1 0	70% 30%	20	Airline, train, cruises, tours, hotels, cars and groups	mbrighi@adventuresawaiting.com www.adventuresawaiting.com	Mary Brighi owner 1972
	6	<b>TRAVEL NETWORKING SERVICES INC.</b> 7960 Niwot Road, Suite B7 Longmont, CO 80503 (303)652-8387/(303)652-2053	8 19	1 0	20% 80%	0	Travel- management company, specializing in servicing corporate accounts, independent travel agents and corporate on-sites	info@travelnetworking.com www.travelnetworking.com	Emily Bell pres. 1998
	7	<b>GOLD KEY TRAVEL SERVICE LTD.</b> 328 Coffman St. Longmont, CO 80501 (303)776-7024/(303)776-3052	8 11	1 0	80% 20%	0	Retail travel agency specializing in cruises, tours, packages, all-inclusive resorts & group travel	goldkeytravel@yahoo.com N/A	Don Weed pres. 1966
NR	8	<b>CAPITOL TOURS &amp; TRAVEL</b> 121 E. 18th St. Cheyenne, WY 82001 (307)632-7878/(307)635-8001	6 8	1 0	70% 30%	150	24-hour emergency service, ticket delivery, \$100,000-free flight insurance, lowest available airfare, cruises and tours	N/A N/A	Sharon Enyeart pres. 1988
	9	<b>AMBASSADOR TRAVEL</b> 802-B W. Drake Road Fort Collins, CO 80526 (970)484-1212/(970)221-9637	5 7	1 0	70% 30%	10	Airline tickets, tours, cruises, trip planning, honeymoon planning, hotels, rental cars, rail, incentive travel and groups, bilingual agent	JudiR@ambtravel.com www.ambtravel.com	Judi Robinson gen. mgr. 1987
NR	10	<b>LARAMIE TRAVEL CENTER</b> 210 S. Second St. Laramie, WY 82070 (307)745-7321/(307)745-9216	5 6	1 0	50% 50%	0	Full-services for leisure and business travelers; specializing in quality tours and complex international itineraries	info@laramietravel.com www.laramietravel.com	Debra & Ray Olson owners 1975
	11	<b>SOVEREIGN TRAVEL</b> 1660-H N. Fourth St. Laramie, WY 82072 (307)742-0728/(307)742-8791	5 5	1 0	65% 35%	51	Air, hotel, cars, tours and packages, cruises, rail and limo services	sovtrvl@aol.com N/A	Melissa Maki owner/office mgr. 1994
	12	<b>AAA COLORADO</b> 3307 S. College Ave. Fort Collins, CO 80525 (970)223-1111/(970)223-2788	4 16	3 15	100% 0	0	Air, tour, cruises, vacation packages, rental car and hotel reservations, passport photos, and international driving permits	N/A www.aaa.com	Rob Wunsch mgr. 1922

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Agencies are ranked first by number of full-time agents and second by number of employees. List based on companies that responded to survey. N/A — Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY DAN FEIVSON AND SONOKO BAYES

Originally published Feb. 22, 2002

# LARGEST CATERING COMPANIES

(Ranked by revenues)

Last year's rank	RANK	COMPANY Address Phone/Fax	REVENUES 2001/2000	NUMBER OF FULL-TIME EMPLOYEES IN REGION	NUMBER OF EVENTS 2001/ 2000	GROUP SIZE SERVED MAX/MIN	SERVICES OFFERED	NOTABLE CUSTOMERS/ EVENTS	E-MAIL/ WEB SITE	OWNER/ YEAR FOUNDED
	1	<b>LOPIANO'S CATERING/MAD RUSSIAN EVENTS CENTER</b> 2100 Country Club Parkway Milliken, CO 80543 (970)587-5000/(970)587-2845	\$965,000 \$739,000	12	591	5,000 10	Off- and on-premises catering service	Broncos dinner, Anheuser Busch, Farm Credit, Advanced Energy, Greeley Stampede	sandy@lopianos.com www.lopianos.com	Sandy Farnsworth 1989
	2	<b>FIONA'S EUROPEAN DELICATESSEN &amp; CATERING</b> 181 N. College Ave. Fort Collins, CO 80524 (970)482-2219/(970)482-2565	\$680,000 \$501,700	9	600 600	1,000 12	Pick up, delivery, full-service off-premises catering and event planning	AT&T—Wild Game Cookout in Rocky Mountain National Park, Grand opening Poudre Valley Hospital Harmony Campus	fionas@verinet.com www.fionas.com	Elizabeth & Scott McBryde 1999
	3	<b>ALL OCCASIONS CATERING</b> 1236 Juniper Court Fort Collins, CO 80521 (970)224-5643/(970)224-5632	\$650,000 \$969,548	6	990	2,500 2	Off-premises corporate and custom catering and services	United Way, Junior League, Tour of India, Octoberfest, Advanced Energy, Teledyne, Neenan, U.S. Forest Service	aoc@all-occasions-catering.com all-occasions-catering.com	Paul and Nenita Pellegrino 1996
	4	<b>COTTONWOOD CLUB</b> 6813 S. College Ave. Fort Collins, CO 80526 (970)226-3463/(970)226-2443	\$565,000 \$535,000	7	N/A N/A	210 N/A	Full-service event center; conferences, banquets, weddings, rehearsal dinners	Hewlett-Packard, Agilent, Colorado State University, LSI Logic, State Farm, Factual Data, Kodak, Advanced Energy	N/A N/A	Michael & Kerry Schroeder 1996
	5	<b>FOOD STUFF ETC.</b> 829 Main St. Longmont, CO 80501 (303)651-6685/(303)651-3018	\$170,000 \$150,000	10	N/A	900 10	Locally owned & operated catering service, focusing on originality, taste & attention for corporate or events	Rotary Holiday Ball, FNB Night in the Orient, Theme Wedding, Daily Times-Call	monelinn@aol.com N/A	Connie Nelson/Scott Molash 1995
NR	6	<b>JAY'S BISTRO</b> 135 W. Oak St. Fort Collins, CO 80524 (970)482-1876/(970)482-1897	\$50,000 \$50,000	35	200 200	500 10	Off-premises catering, full-dinner, off-premise, banquet facilities for 50 people in-house	Hewlett-Packard, Agilent, Kodak, Celestica, Poudre Valley Hospital, CSU, Realtors, doctors, professionals	jays_bistro@yahoo.com N/A	Jay & Jacki Witten 1981
NR	7	<b>BBQ BOB'S</b> 1440 Diana Drive Loveland, CO 80537 (970)669-2443/(970)461-3573	N/A N/A	7	N/A N/A	500 50	Catering, 60 seat, sit-down restaurant, dine-in, carry-out	4-H Live Stock Sale, Art In The Park, Agilent, Hewlett-Packard	N/A N/A	Barbara & Kelly Green 1997
	8	<b>BAY WINDOW CATERING</b> 243 Terry St. Longmont, CO 80501 (303)772-3888/(303)772-1984	N/A \$400,000	6	N/A	8,000 2	Full-service corporate catering	Seagate, SunMicro, IBM, Cities of Boulder and Longmont, University of Colorado—special events	N/A N/A	Steve Eisler 1976
NR	9	<b>HERITAGE CAFE &amp; CAHOOTS CATERING</b> 1114 Francis St. Longmont, CO 80501 (303)772-4132/N/A	N/A N/A	2	N/A N/A	N/A N/A	Customizes the events to the needs of the clients; no set menus	N/A	N/A N/A	John S. Wilson 1988

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Albany and Laramie counties in Wyoming. Companies are ranked first by 2001 catering revenues and second by number of full-time employees in region.

NR — Not ranked  
N/A — Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVSON



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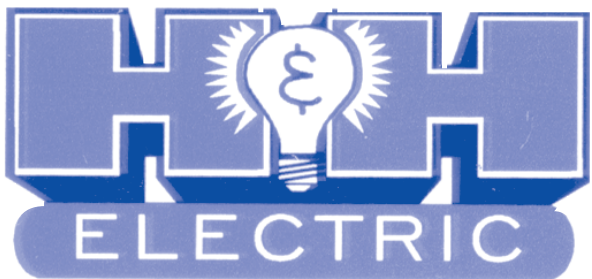
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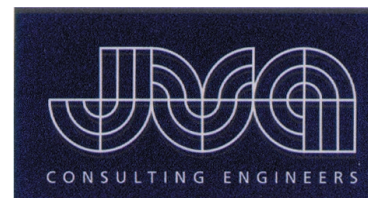
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THE NORTHERN COLORADO

## BUSINESS REPORT

# REAL ESTATE & CONSTRUCTION

- |                           |                                    |
|---------------------------|------------------------------------|
| <b>91</b>                 | Single-tenant office buildings     |
| <b>91</b>                 | Industrial buildings               |
| <b>92</b>                 | Residential real estate brokerages |
| <b>94</b>                 | Architecture firms                 |
| <b>95</b>                 | Title companies                    |
| <b>96</b>                 | Home builders                      |
| <b>98</b>                 | Engineering firms                  |
| <b>100,</b><br><b>102</b> | General contractors                |
| <b>102</b>                | Commercial property managers       |
| <b>104</b>                | Shopping centers                   |
| <b>105</b>                | Land brokerages                    |
| <b>106</b>                | Commercial real estate brokerages  |
| <b>107</b>                | Office real estate brokerages      |
| <b>108</b>                | Retail real estate brokerages      |
| <b>108</b>                | Industrial real estate brokerages  |
| <b>109</b>                | Business parks                     |
| <b>111</b>                | I-25 business parks                |
| <b>112</b>                | Multi-tenant office buildings      |



Originally published July 12, 2002

# LARGEST SINGLE-TENANT OFFICE BUILDINGS

(Ranked by total leasable square feet)

RANK	OFFICE BUILDING Location	TOTAL LEASABLE SQUARE FEET/ % LEASED AS OF MARCH 31, 2002	AVERAGE RENT PER SQ. FT./ NO. OF FLOORS	SQ. FT. AVAILABLE AS OF MARCH 31, 2002	AVERAGE LEASE SIZE, SQ. FT./ AVERAGE LEASE LENGTH	MAJOR TENANTS AND SQUARE FOOTAGE OCCUPIED	OWNER/ BUILDING MANAGER/ YEAR BUILT/ RENOVATED	LEASING AGENT/ LEASING COMPANY/ EMAIL/WEB SITE
1	<b>STATE FARM BUILDING</b> 3001 Eighth Ave. Greeley, CO 80631 (970) 351-5354/(970) 351-5424	230,558 100%	N/A N/A	0	N/A N/A	State Farm Insurance Cos.	University of Northern Colorado N/A 1963 1985	Westfield Development Co. N/A N/A
2	<b>NATURAL RESOURCES RESEARCH CENTER, BLDG C</b> 2150 Centre Ave. Fort Collins, CO 80526 (970) 493-1243/(970) 221-3669	125,300 99%	N/A 1	0	N/A N/A	Federal Government	Acquest Development 2001 N/A	General Services Administration N/A N/A
3	<b>NATURAL RESOURCES RESEARCH CENTER, BLDG A</b> 2150 Centre Ave. Fort Collins, CO 80526 (970) 493-1243/(970) 221-3669	116,830 100%	\$20.80 NNN 3	0	N/A N/A	USDA — 116,830	Acquest Development Shanon Engan 1999 N/A	General Services Administration N/A N/A
4	<b>NATURAL RESOURCES RESEARCH CENTER, BLDG B</b> 2150 Centre Ave. Fort Collins, CO 80526 (970) 493-1243/(970) 221-3669	107,390 99%	N/A N/A	0	N/A N/A	Federal Government	Acquest Development Shanon Engan 1999 N/A	General Services Administration N/A N/A
5	<b>CONAGRA FOODS INC.</b> One Conagra Drive Greeley, CO 80634 (970) 506-8000/(970) 395-8903	102,000 N/A	N/A 1	N/A		Conagra Foods Inc.	McWhinney Enterprises Ron Eberhard 2001 N/A	N/A ConAgra Foods Inc. N/A www.conagra.com
6	<b>COUNTY BUILDING</b> 2555 Midpoint Drive Fort Collins, CO 80525 (970) 482-4800/(970) 221-5009	47,500 100%	N/A 1	0	N/A 5	Larimer County	GB Ventures John Slack 1990 N/A	John Slack W.W. Reynolds Cos. johns@wwreynolds.com www.wwreynolds.com
7	<b>FACTUAL DATA CORP OFFICE BUILDING 1</b> 5200 Hahns Peak Drive Loveland, CO 80538 (970) 962-9990/(970) 635-3003	32,000 100%	\$16-\$19 2	0	N/A 10	Factual Data Corp. — 22,543	FDC Office I LLC McWhinney Real Estate Services 1998 N/A	Nick Christensen/Julia Crawmer McWhinney Enterprises kerrilyno@mcwhinney.com www.centerracolorado.com
8	<b>HESKA</b> 1825 Sharp Point Drive Fort Collins, CO 80525 (970) 482-4800/(970) 221-5009	19,200 100%	Single 1	0	N/A 5	Wind 2 Software	Sharp Point Properties John Slack 1988 N/A	John Slack W.W. Reynolds Cos. johns@wwreynolds.com www.wwreynolds.com
9	<b>ARENA OFFICE BUILDING (PARAGON OFFICE BUILDING)</b> 3540 JFK Parkway Fort Collins, CO 80526 (970) 223-5555/(970) 223-1647	17,218 100%	\$23.89NNN 2	0	N/A 5	National Pet Care Centers—17,218 sq. ft.	Paragon Point Partners Horizon West Property N/A N/A	N/A Veldman Morgan Commercial N/A N/A
10	<b>OAK TECH II</b> 1609 Oakridge Drive Fort Collins, CO 80525 (970) 226-1500/(970) 223-4156	11,535 100%	\$9-\$12 1	0	11,535 5	Institute of Business & Medical Careers —11,535	Everitt Cos. Zach Clatterbaugh 1989 N/A	Stuart MacMillan Oak Tech II stuartm@everittcompanies.com N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado and Albany and Laramie counties in Wyoming.  
NNN — Tenant pays operating expenses.  
N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVSON

Originally published July 12, 2002

# LARGEST INDUSTRIAL BUILDINGS

(Ranked by total square feet)

RANK	BUILDING Location	TOTAL SQUARE FEET	NO. OF FLOORS	MAJOR TENANT OR COMPANY	OWNER/ YEAR BUILT/ RENOVATED	LEASING AGENT/ LEASING COMPANY/ EMAIL/WEB SITE
1	<b>ANHEUSER-BUSCH INC.</b> 3515 Busch Court Fort Collins, CO 80525 (970) 490-4502/(970) 490-4506	1,766,540	N/A	Anheuser-Busch Inc.	Anheuser-Busch Inc. 1988 2002	N/A N/A N/A www.celestica.com
2	<b>WAL-MART DISTRIBUTION CENTER</b> 7500 E. Crossroads Blvd. Loveland, CO 80538 (970) 679-4700/(970) 679-4781	1,125,792	1	Wal-Mart	Wal-Mart Properties Inc. 1989 N/A	N/A N/A N/A www.walmart.com
3	<b>HEWLETT-PACKARD CO.</b> 3404 E. Harmony Road Fort Collins, CO 80525 (970) 898-3800/(970) 898-6725	663,373	N/A	Hewlett-Packard Co.	Hewlett-Packard Co. 1980 N/A	N/A N/A N/A www.hp.com
4	<b>AGILENT TECHNOLOGIES</b> 4380 S. County Road 9 Fort Collins, CO 80528 (970) 288-3800/N/A	551,711	2	Agilent Technologies	Agilent Technologies	N/A N/A N/A www.agilent.com
5	<b>HEWLETT-PACKARD CO.</b> 815 S.W. 14th St. Loveland, CO 80537 (970) 669-8000/(970) 679-5950	495,550	N/A	Hewlett-Packard Co.	Hewlett-Packard Co. N/A N/A	N/A N/A N/A www.hp.com
6	<b>CELESTICA</b> 4701 Technology Parkway Fort Collins, CO 80525 (970) 207-5000/(970) 207-5502	199,715	N/A	Celestica Corp.	BMO Leasing (US) Corp. 1998 N/A	N/A BMO Leasing (US) Corp. N/A www.celestica.com
7	<b>WATER PIK TECHNOLOGIES INC.</b> 1730 E. Prospect Road Fort Collins, CO 80525 (970) 484-1352/(970) 221-7018	171,381	1	Water Pik Technologies Inc.	Water Pik Inc. 1993	N/A N/A N/A www.waterpik.com
8	<b>HACH CHEMICAL CO.</b> 5600 Lindbergh Drive Loveland, CO 80537 (970) 669-3050/(970) 669-2932	150,818	N/A	Hach Chemical Co.	Hach Chemical Co. 1978 1990	N/A N/A N/A www.hach.com
9	<b>WATER PIK TECHNOLOGIES INC.</b> 609 14th St. Loveland, CO 80537 (970) 669-5670/(970) 635-3737	137,770	1	Water Pik Technologies Inc.	Water Pik Inc. 1964 1967	N/A N/A N/A www.waterpik.com
10	<b>WOODWARD GOVERNOR CO.</b> 1000 E. Drake Fort Collins, CO 80525 (970) 498-3235/(970) 498-3214	135,432	1	Woodward Governor Co.	Woodward Governor Co. 1968 2001	N/A N/A N/A www.woodward.com
11	<b>LSI LOGIC INC.</b> 2950 E. Harmony Road Fort Collins, CO 80528 (970) 206-6000/(970) 206-5150	116,616	3	LSI Logic Inc.	Symbios Logic Inc. 1998 N/A	N/A N/A N/A www.lsillogic.com
12	<b>WOODWARD GOVERNOR CO.</b> 3800 N. Wilson Ave. Loveland, CO 80538 (970) 663-3900/(970) 498-3214	102,168	1	Woodward Governor Co.	Woodward Governor Co. 1991 N/A	N/A N/A N/A www.woodward.com

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado and Albany and Laramie counties in Wyoming.  
Eastman Kodak Co. occupies total 3,000,000 sq. ft. with 9 buildings, including 3 major buildings with 3 stories.  
N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

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# LARGEST RESIDENTIAL REAL ESTATE BROKERAGES

(Ranked by dollar volume of sales)

Last year's rank	RANK	COMPANY Address Phone/Fax	2001 DOLLAR VOLUME OF SALES/ 2000 DOLLAR VOLUME OF SALES	NO. SALES CLOSED 2001/2000	LISTING SIDE/ SELLING SIDE OF SALES CLOSED	FULL-TIME LICENSED AGENTS/ NO. OF LOCAL OFFICES	2001 GROSS COMMISSIONS	TOTAL LISTINGS/ AVERAGE PRICE LISTINGS/ REFERRAL NETWORK	E-MAIL WEB SITE	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED LOCALLY
1	<b>1</b>	<b>THE GROUP INC. REAL ESTATE</b> 2803 E. Harmony Road Fort Collins, CO 80528 (970) 229-0700/(970) 223-7887	<b>\$1,268,149,761</b> \$1,017,345,433	6,230 5,368	N/A N/A	190 5	N/A	N/A \$232,558 RELO	sdaily@thegroupinc.com www.thegroupinc.com	Sharianne Daily pres./CEO 1976
3	<b>2</b>	<b>RE/MAX FIRST ASSOCIATES INC.</b> 4703 Boardwalk Drive Fort Collins, CO 80525 (970) 226-3990/(970) 225-0118	<b>\$457,845,619</b> \$433,617,954	2,387 2,539	N/A N/A	11 5	N/A	N/A \$181,584 Re/Max International Inc.	ronyoung@frie.com www.rmfa.com	Gene Vaughan broker/owner 1985
4	<b>3</b>	<b>COLDWELL BANKER PREFERRED REALTY INC.</b> 601 S. Bowen St. Longmont, CO 80501 (303) 776-4495/(303) 776-4704	<b>\$260,280,639</b> \$250,900,000	874 948	385 489	45 1	\$6,593,228	557 \$223,500 Coldwell Banker	larry@cbpreferredrealty.com www.cbpreferredrealty.com	Larry Clifford broker/owner 1985
7	<b>4</b>	<b>SEARS REAL ESTATE</b> 2021 Clubhouse Drive Greeley, CO 80634 (970) 330-7700/(970) 330-4766	<b>\$139,213,346</b> \$122,015,454	1,069 809	614 455	29 1	\$4,650,491	317 \$167,067 RELO	homes@searsrealestate.com http://www.searsrealestate.com	Curtis R. Sears pres. 1972
6	<b>5</b>	<b>#1 PROPERTIES — WYOMING</b> 6106 Yellowstone Road Cheyenne, WY 82009 (307) 634-2222/(307) 634-9263	<b>\$130,000,000</b> \$123,671,000	952 1,014	510 442	39 1	N/A	662 \$127,800 N/A	kim@cheyennehomes.com www.cheyennehomes.com	Larry Sutherland broker/owner 1984
10	<b>6</b>	<b>THE PROPERTY EXCHANGE</b> 3919 Central Ave. Cheyenne, WY 82001 (307) 632-6481/(307) 634-4843	<b>\$83,837,366</b> \$63,428,554	600 538	N/A N/A	31 1	N/A	N/A \$115,000 Cendent	tpe@vcn.com www.propertyex.com	Kent Jesperson pres. 1981
9	<b>7</b>	<b>RE/MAX OPTIMUM GROUP LLC</b> 5586 W. 19th St., #2000 Greeley, CO 80634 (970) 330-5000/(970) 330-5100	<b>\$64,093,009</b> \$93,266,016	461 638	N/A N/A	12 1	\$1,480,303	396 \$145,061 Re/Max International Inc.	homes@sellgreeley.com www.sellgreeley.com	Ron Kohl/Debbie Kohl owners 1995
11	<b>8</b>	<b>KUZMA SUCCESS REALTY</b> 603 E. 17th St. Cheyenne, WY 82001 (307) 638-8660/(307) 638-9455	<b>\$38,885,512</b> \$29,389,589	339 260	154 185	13 1	\$1,120,493	191 \$126,400 N/A	kuzoo1@aol.com www.kuzmasuccess.com	Barbara Kuzma broker/owner 1994
NR	<b>9</b>	<b>PRUDENTIAL VOLK REAL ESTATE</b> 1621 Warren Ave. Cheyenne, WY 82001 (307) 634-5943/(307) 632-8022	<b>\$33,824,644</b> \$28,849,966	305 245	131 174	1 1	\$1,062,668	N/A N/A Prudential Real Estate	topagent@wyohomes.com www.wyohomes.com	John F. Volk broker/owner 1932
NR	<b>10</b>	<b>AUSTIN &amp; AUSTIN REAL ESTATE</b> 918 13th St. Greeley, CO 80631 (970) 353-0790/(970) 353-0799	<b>\$25,686,558</b> \$28,364,860	153 61	116 104	0 1	\$732,305	50 \$168,000 Employee Relocation Council	bruce@greeley-homes.com www.greeley-homes.com	Bruce W. Willard broker 1903
NR	<b>11</b>	<b>CENTURY 21</b> 2115 E. Grand Ave. Laramie, WY 82070 (307) 742-8377/(307) 745-3062	<b>N/A</b> \$6,334,100	N/A 84	N/A N/A	4 1	N/A	N/A N/A N/A	cent21ab@aol.com www.Century21.com	J. P. Harris broker/owner 1992

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

Companies ranked by total dollar volume of sales for both sides.

Coldwell Banker Residential Brokerage did not respond in time for publication.

N/A — Not available

NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVESON

## THE NORTHERN COLORADO BUSINESS REPORT

# Real Estate

SPECIAL ISSUES 2003

April 4	Corporate Expansion & Relocation Guide	August 8	Real Estate & Development Section Multiple/Single Tenant Office Buildings List Industrial Buildings List
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## LARGEST ARCHITECTURE FIRMS

(Ranked by number of registered architects in region)

RANK	COMPANY ADDRESS PHONE/FAX	NO. REGISTERED ARCHITECTS	EMPLOYEES 2001 EMPLOYEES 2000	% TIME SPENT ON: ARCHITECTURE PLANNING DESIGN	% TIME SPENT ON: LANDSCAPE ARCHITECTURE CONSTRUCTION	% BUSINESS: GOVERNMENT COMMERCIAL RESIDENTIAL	% OF BUSINESS IN REGION ELSEWHERE	REVENUES 2001 REVENUES 2000 E-MAIL WEB SITE	PERSON IN CHARGE TITLE YEAR FOUNDED
1	RB & B ARCHITECTS INC. 315 E. Mountain Ave., Suite 100 Fort Collins, CO 80524 (970) 484-0117/(970) 484-0264	9	24 18	N/A 10% 15%	N/A N/A	75% 20% 5%	80% 20%	N/A N/A rbb@rbarchitects.com www.rbarchitects.com	George Breig/Ken Field partner/partner 1953
2	C C M K-ARCHITECTURE & PLANNING 318 E. Oak St. Fort Collins, CO 80524 (970) 493-1220/(970) 224-1314	7	6 N/A	N/A 40% 10%	N/A N/A	60% 30% 10%	50% 50%	\$527,000 N/A tomk@ccmk.com www.ccmk.com	Jim Cox/Tom Kalert principal/principal N/A
3	ALLER-LINGLE ARCHITECTS PC 712 Whalers Way, Suite B-100 Fort Collins, CO 80525 (970) 223-1820/(970) 223-1833	5	12 11	80% 10% 5%	5% 0%	65% 15% 15%	90% 10%	N/A N/A office@aller-linge.com N/A	Michael Aller/David Lingle partner/partner 1986
4	VAUGHT FRYE ARCHITECTS PC 401 W. Mountain Ave., #200 Fort Collins, CO 80521 (970) 224-1191/(970) 224-1662	4	13 13	N/A N/A 25%	N/A N/A	15% 70% 15%	90% 10%	N/A \$1,600,000 rpekey@vfvfr.com www.vaughtfrye.com	Joe Frye N/A 1986
5	ARCHITECTURE ONE PC 150 E. 29th St., Suite 200 Loveland, CO 80538 (970) 669-9060/(970) 669-9066	3	9 9	N/A 25% 0%	0% 0%	15% 55% 30%	80% 20%	N/A N/A arch1love@aol.com N/A	Alan Hauser N/A 1984
6	HILLHOUSE ARCHITECTS 8897 Gander Valley Lane Windsor, CO 80550 (970) 686-0505/(303) 666-6646	3	9 N/A	N/A 35% 10%	N/A N/A	15% 80% 5%	25% 75%	N/A N/A N/A N/A	Jim Hillhouse pres. 1977
7	THE ARCHITECTS STUDIO 151 W. Mountain Ave. Fort Collins, CO 80524 (970) 482-8125/(970) 482-8450	3	8 N/A	N/A 15% 10%	N/A N/A	50% 30% 20%	60% 40%	\$550,000 N/A db@the-architects-studio.com www.the-architects-studio.com	Carr Bieker architect 1988
8	KENNEY & ASSOCIATES ARCHITECTS LLC 209 E. Fourth St. Loveland, CO 80537 (970) 663-0548/(970) 669-2384	2	8 9	N/A 20% 10%	10% N/A	25% 35% 40%	75% 25%	N/A N/A kenneyarch@frie.com N/A	Roger Kenney owner 1991
9	M. TORGERSON ARCHITECTS 211 Jefferson St. Fort Collins, CO 80524 (970) 416-7431/(970) 416-7435	2	4 N/A	N/A 25% N/A	2% 3%	5% 50% 45%	80% 20%	N/A N/A N/A N/A	Mikal Torgerson pres. 1994
10	LYMAN DAVIDSON DOOLEY INC. 3944 John F. Kennedy Parkway, Suite B Fort Collins, CO 80525 (970) 223-0683/(970) 223-2586	2	4 N/A	N/A 5% 15%	N/A N/A	33.3% 33.3% 33.3%	50% 50%	\$500,000 N/A darling@lddi-west.com www.lddi-architects.com	Lori Darling regional director 2000
11	AAVANG ARCHITECTS AIA 515 N. Main St. Longmont, CO 80501 (303) 776-8882/(303) 776-7186	2	4 N/A	N/A 5% 10%	N/A N/A	40% 55% 5%	80% 20%	\$400,000 N/A N/A N/A	Hal Aavang pres., architect 1983
12	SCHOONOVER DESIGN GROUP 1018 Belvedere Court Fort Collins, CO 80525 (970) 377-3449/	2	2 N/A	N/A 10% 10%	N/A N/A	10% 30% 60%	90% 10%	N/A N/A info@designgroup-s.com www.designgroup-s.com	Doug Schoonover pres. 2001
13	THORP ASSOCIATES PC P.O. Box 129 Estes Park, CO 80517 (970) 586-9528/(970) 586-4145	1	6 6	N/A 15% N/A	5% N/A	15% 70% 15%	85% 15%	\$810,664 \$655,600 verlene@thorpassoc.com www.thorpassoc.com	Roger Thorp pres., CEO 1976
14	W.J. FRICK DESIGN GROUP PC 526 S. College Ave. Fort Collins, CO 80524 (970) 484-1467/(970) 495-9632	1	5 4	N/A N/A N/A	N/A N/A	N/A 40% 60%	100% 0%	N/A N/A N/A N/A	W.J. Frick CEO 1979
15	DANA LOCKWOOD AIA 217 Jefferson St. Fort Collins, CO 80524 (970) 493-1023/(970) 493-6765	1	4 N/A	N/A 10% 5%	5% N/A	N/A 70% 30%	100% 0%	N/A N/A lockwoodar@aol.com N/A	Dana Lockwood pres. 1988
16	POSITIVE ENVIRONMENTS P.O. Box 98 Fort Collins, CO 80522 (970) 221-1575/(970) 221-1575	1	3 2	N/A 10% 5%	10% 35%	N/A 50% 50%	100% 0%	N/A N/A N/A N/A	Joe Vansant pres. 1972
17	BASIS ARCHITECTURE PC 552 W. Elkhorn Ave. Estes Park, CO 80517 (970) 586-9140/(970) 586-9149	1	2 N/A	N/A N/A N/A	N/A N/A	N/A 60% 40%	100% 0%	N/A N/A basis@charter.net N/A	Steve Lane pres 1999
18	DANA MCBRIDE HOMES INC. 1510 Hillside Drive Fort Collins, CO 80525 (970) 493-0268/(970) 493-0268	1	2 N/A	N/A N/A N/A	N/A N/A	N/A N/A N/A	N/A N/A	N/A N/A dmhmcbride@attbi.com N/A	Dana McBride/Betsy McBride pres./manager 1992
19	CRM ARCHITECTS 7770 Red Mountain Road Livermore, CO 80536 (970) 482-8264/(970) 407-8677	1	1 N/A	N/A 5% N/A	N/A N/A	5% 5% 90%	100% 0%	N/A N/A crmarchitect@aol.com N/A	Charles Mayhugh pres. 1976
20	MARK BELFORD ARCHITECTS 141 S. College Ave., #101 Fort Collins, CO 80524 (970) 407-0070/(970) 407-1011	1	1 N/A	N/A N/A N/A	N/A N/A	N/A N/A N/A	100% 0%	N/A N/A msbelford@qwest.net N/A	Mark Belford owner 2001
21	CURTIS ALLEN D. ARCHITECT 3109 S. Taft Hill Road Fort Collins, CO 80526 (970) 377-0075/(970) 226-1802	N/A	1 N/A	N/A 10% N/A	N/A N/A	N/A 25% 75%	N/A N/A	N/A N/A curent@quixnet.net N/A	Allen Curtis owner 1982

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
Companies ranked first by number of registered architects, second by number of employees.

N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

# Health & Wellness Summit June 25, 2003 at the University Park Holiday Inn



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## LARGEST TITLE COMPANIES

(Ranked by number of licensed agents)

RANK	COMPANY ADDRESS PHONE/FAX	NUMBER OF LICENSED AGENTS	EMPLOYEES	PERCENT TITLES FOR RESIDENTIAL	PERCENT TITLES FOR COMMERCIAL	NO. OF LOCATIONS IN REGION	PARENT COMPANY HEADQUARTERS YEAR FOUNDED	PERSON IN CHARGE TITLE E-MAIL WEB SITE
1	STEWART TITLE OF LARIMER COUNTY 3665 John F. Kennedy Parkway Fort Collins, CO 80525 (970) 226-4399/(970) 226-4499	35	40	75	25	3	N/A Houston 1976	Joel Tribelhorn N/A tmyers@stewart.com www.stewart.com
2	FIRST AMERICAN HERITAGE TITLE CO. 1000 Centre Ave. Fort Collins, CO 80526 (970) 493-3051/(970) 224-3993	18	23	60	15	4	N/A Lakewood 1976	Joan Schneider v.p. N/A www.firstamheritage.com
3	NORTH AMERICAN TITLE CO. 110 E. Oak, Suite 100 Fort Collins, CO 80524 (970) 484-8800/(970) 482-2962	15	29	N/A	N/A	4	N/A Miami 1993	Chris MacDonald v.p./mgr fortcollins@nat.com www.nat.com
4	WELD COUNTY TITLE CO. 1221 Eighth Ave. Greeley, CO 80631 (970) 356-3232/(970) 356-3248	14	40	85	15	2	N/A Greeley 1981	Janeen McGinn exec. v.p. order@weldcountyttitle.com www.weldcountyttitle.com
5	LAND TITLE GUARANTEE CO. 772 Whalers Way, Suite 100 Fort Collins, CO 80525 (970) 282-3649/(970) 282-3652	10	61	N/A	N/A	5	N/A Denver 1976	Kerry Grimes v.p. ftcollins@ltgc.com www.ltgc.com
6	SECURITY TITLE GUARANTEE CO. 351 Coffman St., #120 Longmont, CO 80501 (303) 774-9514/(303) 774-9530	10	10	N/A	N/A	2	N/A Lakewood N/A	Kristine Wiegeand N/A kwiegeand@stgco.com www.stgco.com
7	FIRST AMERICAN TITLE COMPANY OF LARAMIE COUNTY 511 W. 19th St. Cheyenne, WY 82001 (307) 635-1181/(307) 632-4603	3	25	80	20	1	N/A Santa Ana, Cal. 1925	Cindy Pomeroy pres. cpomeroy@firstaim.com www.firstam.com/title-wv/laramie
8	EMPIRE TITLE FORT COLLINS 4703-A Boardwalk Drive Fort Collins, CO 80525 (970) 282-8711/(970) 282-8717	3	9	90	10	N/A	N/A Denver 1993	Donna Allen gen. mgr. N/A www.empiretitle.com
9	COMMONWEALTH LAND TITLE INSURANCE CO. 1002 17th Ave. Longmont, CO 80501 (303) 772-9164/(303) 772-9197	2	18	90	10	N/A	N/A Virginia 1982	Evonne Pierce office mgr. epierce@landam.com N/A
10	LARAMIE COUNTY ABSTRACT & TITLE CO. 1819 Warren Ave. Cheyenne, WY 82001 (307) 634-7779/(307) 634-6817	2	10	N/A	N/A	1	N/A N/A 1947	Sharon Radomicki pres./owner sharon@laramiecountyabstract.com www.laramiecountyabstract.com
11	LARIMER COUNTY TITLE CO. LLC 1032 N. Lincoln Ave. Loveland, CO 80537 (970) 669-3839/(970) 669-5560	2	6	95	5	N/A	N/A N/A 1996	Bryan Larson pres. info@larimercountyttitle.com www.larimercountyttitle.com
12	FIRST AMERICAN HERITAGE COMPANY OF LONGMONT 501 Main St., Suite E Longmont, CO 80501 (303) 684-6655/(303) 938-0640	N/A	14	N/A	N/A	N/A	N/A Denver N/A	Brenda Ledbetter escrow mgr. N/A N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Companies ranked first by number of licensed agents, second by number of employees.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

## THE NORTHERN COLORADO BUSINESS REPORT

### Health Care

SPECIAL ISSUES 2003

- March 7 Health Care & Wellness Section  
HMO & PPO List
- June 13 Northern Colorado M.D. Directory  
Health and Wellness Summit Event
- July 11 Who's Who in Health Care
- September 19 Health Care & Wellness Section  
Hospital List  
Rehabilitation Centers List, Medical Clinics List
- November 14 Baby Boomers Retirement Guide  
Nursing Homes List  
Assisted Living Centers List
- November 28 Health Care & Wellness Section  
Health & Fitness Clubs List

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Originally published April 5, 2002

# LARGEST HOME BUILDERS

(Ranked by volume of sales in region)

Last Year's Rank	COMPANY Address Phone/Fax	VOLUME OF SALES IN REGION 2001/2000	NO. OF HOMES BUILT IN 2001/ AVG. SALES PRICE	MAJOR PROJECTS OR COMMUNITIES BUILT	IN-HOUSE OR OUTSIDE ARCHITECT?/ IF OUTSIDE, WHOM?	NO. OF EMPLOYEES	OWNERSHIP/ E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE/ YEAR FOUNDED LOCALLY
NR	<b>MELODY HOMES</b> 11031 Sheridan Blvd. Westminster, CO 80020 (303)466-1831/(303)466-1838	<b>\$86,669,505</b> \$77,620,899	366 \$236,801	Eagle Valley, Fox Run, Pleasant Valley, Ridgewood Hills, Savannah, Sugar Creek	Outside Various	230	Schuler Homes Inc. melody@melodyhomesinc.com www.melodyhomesinc.com	David L. Oyler division pres. 1953
1	<b>US HOME CORP.</b> 2695 W. Eisenhower Blvd., Suite 230 Loveland, CO 80537 (970)593-0500/(970)593-0600	<b>\$76,000,000</b> \$82,350,000	320 \$237,500	Ridge Crest (Firestone), Registry Ridge (Fort Collins), Mariana Butte (Loveland)	Outside Knudson	40	Publicly owned stenbergb@wf.ushome.com www.ushomecolorado.com	Bill Stenberg division pres. 1954
NR	<b>RICHMOND AMERICAN HOMES — NORTHERN COLORADO DIVISION</b> 11409 Business Park Circle, Suite 200 Longmont, CO 80504 (720)494-5200/(303)684-2981	<b>\$46,600,000</b> \$19,400,000	200 \$232,900	N/A	In-house N/A	80	MDC Holdings N/A www.richmondamerican.com	Tom Zieske division pres. 1985
3	<b>GENESEE CO. LLC</b> 4821 Wheaton Drive, Suite 200 Fort Collins, CO 80525 (970)223-2142/(970)223-2148	<b>\$44,000,000</b> \$30,000,000	132 \$339,000	Highland Meadows	Outside Knudson Glass	25	The Fortress Group N/A N/A	Rudy Hansch mgr. 1979
2	<b>KB HOME COLORADO</b> 8401 E. Belleview Ave., Suite 200 Denver, CO 80237 (303)220-6000/(303)773-1930	<b>\$36,000,000</b> \$27,000,000	200 \$180,000	Provincetowne, Richard's Lake, Waterglen, Warner Farms	In-house	235	KB Home N/A www.kbhome.com	Dennis Welsch division pres. 1957
5	<b>LIFESTYLE HOMES INC.</b> 920 54th Ave. Greeley, CO 80634 (970)353-1331/(970)353-0811	<b>\$30,000,000</b> \$26,500,000	201 \$150,000	Hunter's Reserve, Country Club West, Ash Hollow	Both N/A	30	N/A jwalden@lifestylehomes.com www.lifestylehomes.com	David Clarkson pres./CEO 1989
8	<b>KEM HOMES INC.</b> 3000 S. College Ave. Fort Collins, CO 80525 (970)223-4900/(970)223-4901	<b>\$30,000,000</b> \$22,000,000	139 \$225,000	Fossil Lake, Highland Meadows, Trails at Vista Bonita	N/A N/A	14	William R. Krug/Everitt Everitt Cos. quality@kemhomes.com www.kemhomes.com	William R. Krug pres. 1974
NR	<b>MOUNTAIN VISTA BUILDERS INC.</b> 497 N. Denver Ave. Loveland, CO 80538 (970)622-0339/(970)622-0743	<b>\$29,002,844</b> \$29,636,739	183 \$158,485	Pine Tree Village, Thompson Valley, Frank Farm, Wal-Mar subdivision	In-house	48	N/A N/A N/A	Tim Conine pres. 1995
6	<b>THE WRITER CORP.</b> 6061 S. Willow Drive, Suite 232 Englewood, CO 80111 (303)779-4100/(303)779-1199	<b>\$27,967,733</b> \$23,243,183	110 \$254,252	Stetson Creek, Fossil Lake Ranch, Saddlebrook Townhomes, Harvest	In-house	130	Standard Pacific Homes kathy@writercorp.com www.writerhomes.com	Steve Foran v.p. northern division 1965
4	<b>HARTFORD HOMES INC.</b> 1218 W. Ash, Suite A Windsor, CO 80550 (970)674-1109/N/A	<b>\$25,648,000</b> \$25,863,000	75 \$335,600	River Ride, Stauton Bridge, Poudre River Ranch, Forest Glen at Kelly Farm	In-house	29	Gary Hoover/Charlie Atwood hartford@frii.com www.hartfordco.com	Gary Hoover pres. 1997
NR	<b>SOVEREIGN HOMES OF COLORADO LLC</b> 140 E. 19th Ave., Suite 500 Denver, CO 80203 (303)861-7970/(303)861-7979	<b>\$13,368,833</b> N/A	109 \$142,997	Renaissance of Foothills, High Plains, Pinnacle T-Bone Ranch, Prospect Patio Homes at T-Bone Ranch	In-house	N/A	N/A N/A www.sovereign-homes.com	Randall Craven pres. N/A
11	<b>CLASSIC CUSTOM BUILDERS INC.</b> 113 Coronado Court, Building A, Unit 1 Fort Collins, CO 80525 (970)377-2380/(970)377-2379	<b>\$10,150,000</b> \$9,500,000	26 \$385,000	Ptarmigan, Willow Springs, Fossil Lake Ranch, Country Farm, Eagle Ranch	Outside Jeff Hammel	9	Raymond W. Spencer r_spencer@ccbuiders.com www.ccbuiders.com	Raymond W. Spencer pres. 1990

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Companies are ranked first by 2001 volume of sales, second by number of homes built in 2001.

N/A — Not applicable

NR — Not previously ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

## THE NORTHERN COLORADO BUSINESS REPORT

# Banking & Investments

SPECIAL ISSUES 2003

April 18	Banking/Invest Section Mortgage Lending Guide Bank Branches List Mortgage Banking Companies List	September 19	Budget Planning Guide Payroll Firms List
June 27	Corporate Finance Report SBA Lenders List	October 17	Banking/Invest Section Commercial Banks List, Credit Unions List
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Originally published June 14, 2002

# LARGEST ENGINEERING FIRMS

(With local operations, ranked by total billings)

Last year's rank	RANK	COMPANY Address Phone/Fax	2001 BILLINGS/ 2000 BILLINGS	NO. OF ENGINEERS/ TOTAL EMPLOYEES LOCAL 2001	TYPE OF ENGINEERING	HEADQUARTERS/ E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE OF PERSON IN CHARGE/ YEAR FOUNDED LOCALLY
3	<b>1</b>	<b>SEAR-BROWN GROUP</b> 209 S. Meldrum St. Fort Collins, CO 80521 (970)482-5922/(970)482-6368	<b>\$80,000,000</b> \$94,000,000	142 846	Civil	Rochester, N.Y. rhonda.armknecht@searbrown.com www.searbrown.com	Bret Cummock branch Mgr. 1996
NR	<b>2</b>	<b>SHORT ELLIOTT HENDRICKSON INC.</b> 2637 Midpoint Drive Fort Collins, CO 80525 (970)484-3611/(970)484-4118	<b>\$55,400,000</b> \$48,600,000	378 695	Civil, environmental, structural, electrical, mechanical, architectural	St. Paul, Minn. dyadon@sehinc.com www.sehinc.com	Gary Gray pres. 1927
1	<b>3</b>	<b>ROCKY MOUNTAIN CONSULTANTS INC.</b> 1900 S. Sunset St., #1-F Longmont, CO 80501 (303)772-5282/(303)665-6959	<b>\$20,000,000</b> \$22,500,000	30 148	Engineering planning and surveying; services to public and private clients	Pasadena, Calif. N/A www.rmcco.com	Leonard Wilson pres. 1972
22	<b>4</b>	<b>AVEDON ENGINEERING INC.</b> 311 S. Sherman St. Longmont, CO 80501 (303)772-2633/(303)772-8276	<b>\$20,000,000</b> N/A	N/A 135	Plastic infusion, structural foam modeling, painting/coating	Longmont avedon@avedon.com www.avedon.com	Raymond Avedon pres. 1965
NR	<b>5</b>	<b>ENSR CORP.</b> 1601 Prospect Parkway Fort Collins, CO 80525 (970)493-8878/(970)493-0213	<b>\$10,577,000</b> \$10,610,000	100 75	Environmental	N/A N/A www.ensr.com	Robert Sanz senior v.p. 1968
19	<b>6</b>	<b>MINER AND MINER, CONSULTING ENGINEERS INC.</b> 4701 Royal Vista Circle Fort Collins, CO 80528 (970)223-1888/(970)223-5577	<b>\$9,620,000</b> \$8,310,000	N/A 96	Consulting	Fort Collins info@miner.com www.miner.com	Jeffrey Meyers pres. 1946
NR	<b>7</b>	<b>TERRACON<sup>1</sup></b> 301 N. Howes St. Fort Collins, CO 80521 (970)484-0359/(970)484-0454	<b>\$8,110,000</b> \$5,040,000	8 70	Geotechnical, environmental, pavement management, construction services	N/A djjobe@terracon.com www.terracon.com	Doug Jobe gen. mgr. 1960
NR	<b>8</b>	<b>ELECTRICAL SYSTEMS CONSULTANTS INC.</b> 212 W. Mulberry St. Fort Collins, CO 80521 (970)224-9100/(970)224-9137	<b>\$6,893,000</b> \$5,580,000	9 55	Electrical power, controls, instrumentation, GIS/GPS for utilities and industry	Fort Collins esc@electsys.com www.electsys.com	Jim Siano pres. 1978
2	<b>9</b>	<b>SHEPHERD MILLER, A DIVISION OF MFG INC.<sup>2</sup></b> 3801 Automation Way, Suite 100 Fort Collins, CO 80525 (970)223-9600/(970)223-7171	<b>\$6,683,185</b> \$9,460,000	N/A 70	N/A	N/A N/A www.shepmill.com	Thomas Shepherd v.p. 1990
NR	<b>10</b>	<b>KIRKHAM MICHAEL</b> 5401 W 10th St., Suite 200A Greeley, CO 80634 (970)352-9358/(970)352-1676	<b>\$6,600,000</b> \$5,500,000	17 70	Transportation, land development, surveying	Omaha, Neb. rgl@kmdenver.com http://www.kirkham.com	Randal Lapsley mgr. 1946
18	<b>11</b>	<b>AE ASSOCIATES INC.</b> 5587 W. 19th St. Greeley, CO 80634 (970)330-5587/(970)330-3040/	<b>\$5,587,146</b> \$6,421,681	9 38	Mechanical engineering	Omaha, Neb. patti@aeai.com aeassociates.net	Greg Martina pres. 1976
4	<b>12</b>	<b>AYRES ASSOCIATES</b> 3665 JFK Parkway, Building 2, Suite Fort Collins, CO 80525 (970)223-5556/(970)223-5578/	<b>\$4,700,000</b> \$4,200,000	13 43	Civil engineering, water resources engineering	Greeley N/A www.ayresassociates.com	Jim Schall v.p. 1967
7	<b>13</b>	<b>LANDMARK ENGINEERING LTD.</b> 3521 W. Eisenhower Blvd. Loveland, CO 80537 (970)667-6286/(970)667-6298	<b>\$4,550,000</b> \$3,545,000	6 34	Planning, architecture, civil	Loveland mail@lankmakitd.com N/A	Robert Nelson pres. 1969
NR	<b>14</b>	<b>EDM INTERNATIONAL INC</b> 4001 Automation Way Fort Collins, CO 80526 (970)204-4001/(970)204-4007	<b>\$4,047,000</b> \$3,087,000	2 24	Electrical, structural	N/A info@edmlink.com http://www.edmlink.com	Andrew Stewart pres. 1982
NR	<b>15</b>	<b>TST INC. CONSULTING ENGINEERS</b> 748 Whalers Way, Bldg D Fort Collins, CO 80525 (970)226-0557/(970)226-0204	<b>\$3,500,000</b> \$2,900,000	7 32	Civil engineering, surveying firm for municipal and private clients	N/A dtaranto@tstinc.com www.tstinc.com	Donald Taranto pres. 1977
8	<b>16</b>	<b>THE ENGINEERING CO.</b> 2310 E. Prospect Road, Suite B Fort Collins, CO 80525 (970)484-7477/(970)484-7488	<b>\$3,301,000</b> \$3,060,000	17 38	Civil, consulting	N/A wmesloh@tec-engrs.com www.tec-engrs.com	Warren Mesloh, pres. 1985
5	<b>17</b>	<b>JR ENGINEERING LLC</b> 2620 E. Prospect Road, No. 190 Fort Collins, CO 80525 (970)491-9888/(970)491-9984	<b>\$3,149,646</b> \$2,916,480	7 35	Consulting, civil, survey	Englewood ralmirall@jrengineering.com www.jrengineering.com	Robert Almirall dir. 1994
NR	<b>18</b>	<b>ENGINEERING COMPUTER CONSULTANTS INC.</b> 5832 S. College Ave., Suite C Fort Collins, CO 80525 (970)229-5888/(970)229-5895	<b>\$2,500,000</b> \$1,500,000	1 26	Information-technology design, implementation	N/A info@engcc.com www.engcc.com	Tim Reeser, Tony English pres./CEO, pres./CFO 1994
NR	<b>19</b>	<b>ENVIRONMENTAL SCIENCES CORP.</b> 1812 56th Ave., Suite C Greeley, CO 80634 (970)506-1312/(970)506-1314	<b>\$2,300,000</b> \$1,150,000	2 12	Environmental	N/A envsciencescorp@yahoo.com N/A	Jeff Lask pres. 1998
10	<b>20</b>	<b>DREXEL BARRELL &amp; CO.</b> 910 54th Ave., Suite 210 Greeley, CO 80634 (970)351-0645/(970)351-0665	<b>\$2,061,400</b> \$1,641,300	8 21	Consulting, civil engineering, land surveying	Boulder garyodehnal@drexelbarrell.com www.drexelbarrell.com	Gary Odehnal regional dir. 1964
NR	<b>21</b>	<b>CTL THOMPSON INC.</b> 375 E. Horsetooth Road, Bldg. 3, Suite Fort Collins, CO 80525 (970)206-9455/(970)206-9441	<b>\$2,000,000</b> \$1,200,000	6 24	Geotechnical, materials	N/A tchapel@ctlthompson.com www.ctl.com	Frank Holliday senior principal 1976
12	<b>22</b>	<b>NOLTE ASSOCIATES INC.</b> 1901 Sharp Point Drive, Suite A Fort Collins, CO 80525 (970)221-2400/(970)221-2415/	<b>\$1,963,691</b> \$1,470,459	4 21	Civil engineering and surveying including land development, design of water, sewer, drainage and transportation facilities	Sacramento, Calif. linda.hoffmann@nolte.com www.nolte.com	Linda Hoffman dir. 1995
NR	<b>23</b>	<b>S.A. MIRO INC.</b> 3500 JFK Parkway, Suite 310 Fort Collins, CO 80526 (970)266-1900/(970)266-0276	<b>\$1,550,000</b> \$878,000	4 16	Civil and structural engineering for municipal, state, and federal agencies and private development	Denver TAB@samiro.com www.samiro.com	Ted A. Borstad pres. 1998
11	<b>24</b>	<b>ANDERSON CONSULTING ENGINEERS INC.</b> 772 Whalers Way Suite 200 Fort Collins, CO 80525 (970)226-0120/(970)226-0121/	<b>\$1,412,673</b> \$1,521,574	6 13	Water resources, river restoration (enhancement), irrigation & drawings, mining, environmental	Fort Collins banderson@acewater.com N/A	Bradley Anderson pres. 1999
13	<b>25</b>	<b>NATIONAL INSPECTION SERVICES</b> 1136 E. Stuart St., Suite 4204 Fort Collins, CO 80525 (970)/	<b>\$1,400,000</b> \$1,100,000	1 10	Building inspection for pre-purchase lenders, insurers, third-party companies, litigation support and environmental diligence	Fort Collins mail@nationalinspection.net www.nationalinspection.net	William J. Warren pres. 1975

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.

Companies ranked first by 2001 billings, second by number of total employees local.

<sup>1</sup> Based on combined figures; Longmont, Greeley and Cheyenne.<sup>2</sup> Previously listed as Shepherd Miller Inc.

N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
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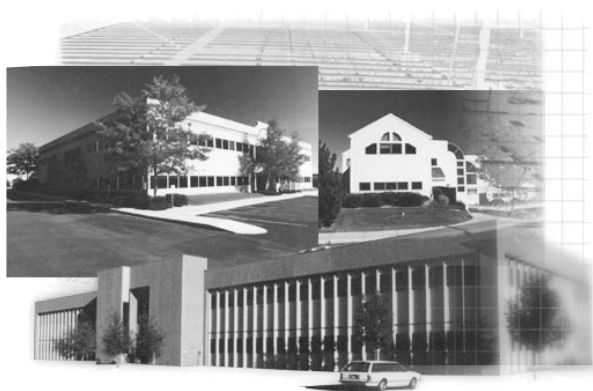
# LARGEST GENERAL CONTRACTORS

(Ranked by worldwide billings)

Rank	COMPANY Address Phone/Fax	WORLDWIDE BILLINGS 2001/2000	NO. OF LOCAL EMPLOYEES 2001/2000 LOCAL PROJECTS \$ VOLUME	AREAS OF SPECIALTY	NOTABLE PROJECTS	LARGEST CURRENT PROJECT/ E-MAIL/ WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED/ NO. OF LOCATIONS IN REGION
1 <b>1</b>	<b>HENSEL PHELPS CONSTRUCTION CO.</b> 420 Sixth Ave. Greeley, CO 80632 (970)352-6565/(970)352-9311	<b>\$1,587,509,000</b> \$1,426,717,000	594 594 \$85,000,000	Commercial general construction	Anheuser Busch expansion (Ft. Collins), CSU Chem/Science Bldg.	Colorado Convention expansion N/A www.henselphelps.com	Jerry Morgensen 1937 7
2 <b>2</b>	<b>THE NEENAN CO.</b> 2620 E. Prospect Road Fort Collins, CO 80525 (970)493-8747/(303)296-0382	<b>\$202,238,724</b> \$197,917,959	365 329 \$116,996,891	An integrated services firm providing development, architecture and construction	Advanced Energy, Larimer County Office, Wright Eye Center	City of Fort Collins Building \$8,200,000 N/A www.neenan.com	Jim Neenan 1966 1
3 <b>3</b>	<b>ROCHE CONSTRUCTORS INC.</b> 361 71st Ave. Greeley, CO 80634 (970)356-3611/(970)356-3619	<b>\$117,492,000</b> \$119,000,000	145 145 \$97,000,000	General contracting and construction management	Flat Iron Crossing, Quail Campus Recreation Center and Museum, Northwest Denver Elementary School	State Veterans Nursing Home \$17,681,000 info@rocheconstructors.com www.rocheconstructors.com	Thomas Roche 1971 2
4 <b>4</b>	<b>ALLIANCE CONSTRUCTION SOLUTIONS</b> 301 E. Lincoln Ave. Fort Collins, CO 80524 (970)482-7722/(970)484-7428	<b>\$35,000,000</b> \$38,000,000	100 100 \$33,000,000	Construction manager/general contractor	Northern Hotel historical renovation, Rangeview office building	CU Discovery Learning Center info@allianceconstruction.com www.allianceconstruction.com	Clayton A. Schwerin 1982 2
NR <b>5</b>	<b>DRAHOTA CONSTRUCTION CO.</b> 4700 Innovation Drive, Building C Fort Collins, CO 80525 (970)204-0100/(970)204-0200	<b>\$29,000,000</b> \$22,000,000	55 45 N/A	Full-service general construction company	N/A	N/A N/A www.drahotaconstruction.com	Terry L. Drahota 1973 2
6 <b>6</b>	<b>SUN CONSTRUCTION &amp; DESIGN SERVICES INC.</b> 1232 Boston Ave. Longmont, CO 80501 (303)444-4780/(303)444-6774	<b>\$28,500,000</b> \$22,500,000	115 115 \$18,000,000/ \$23,500,000	General contractor, design-build, tenant finish, clean rooms, shielded rooms and metal buildings	Valley Ford	Golden Pond Retirement \$8,000,000 andyw@sunconst.com www.sunconst.com	Bill Prout 1985 1
NR <b>7</b>	<b>MARK YOUNG CONSTRUCTION INC.</b> 155 N. College Ave., Suite 220 Fort Collins, CO 80524 (970)484-1648/(970)224-0392	<b>\$28,000,000</b> \$23,000,000	95 85 \$23,000,000	Retail grocery, general aviation, agricultural	Haaka Dairy, River Hangar, King Soopers, Safeway	N/A N/A dguilda@markyoungconstruction.co	Mark Young 1989 N/A
5 <b>8</b>	<b>SINNETT BUILDERS INC.</b> 2926 E. Mulberry St. Fort Collins, CO 80524 (970)493-1770/(970)482-4537	<b>\$27,175,000</b> \$27,450,000	50 50 N/A	Commercial construction, schools, shopping centers, office buildings, multi-family housing	N/A	N/A N/A www.sinnettbuilders.com	Dennis Sinnett 1973 1
NR <b>9</b>	<b>GROATHOUSE CONSTRUCTION INC.</b> 1050 N. Third St., #A Laramie, WY 82072 (307)745-4119/(307)742-7124	<b>\$26,000,000</b> N/A	176 N/A \$25,000,000	General contracting, design-build, estimating, consulting, construction management, at risk (CMAR)	Old Faithful Snow Lodge Paint Rock Camp, Green River High School, UW Geology Building, Big Horn County Jail	Gillette campus project rm@groathouse.com www.groathouse.com	Dan Groathouse N/A 7
NR <b>10</b>	<b>SIMPSON CO. INC</b> 4800 Innovation Drive Fort Collins, CO 80527-0653 (970)282-0022/(970)282-0020	<b>\$16,200,000</b> \$12,000,000	55 55 \$16,200,000	HVAC including design-build	N/A	N/A dennis@simpsonair.com www.simpsonair.com	Tom Wasmer, pres. 1947 N/A
NR <b>11</b>	<b>MBI CORP.</b> 3301 E. Prospect Road Fort Collins, CO 80525 (970)482-6244/(970)482-8336	<b>\$13,600,000</b> \$12,300,000	20 25 N/A	Design-build and commercial construction	Sandstone Ranch Park, Longmont	N/A raju@mbi.com www.mbi.com	Raju Jairam 1987 1
7 <b>12</b>	<b>FISBECK/SHEEL CONSTRUCTION INC.</b> 3109 35th Ave., Suite A Greeley, CO 80634 (970)339-4525/(970)339-4535	<b>\$12,500,000</b> \$12,182,000	20 20 \$5,065,000	Schools, retail, condominiums	N/A	Westfork Village \$6,500,000 bsheel@fisbeck.com N/A	Steve Fisbeck/Bill Sheel 1993 1

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innovation quotient

**Innovation Quotient in  
Northern Colorado**

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Presented by:  
THE NORTHERN COLORADO  
**BUSINESS REPORT**  
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Originally published June 14, 2002

# LARGEST GENERAL CONTRACTORS part II

(Ranked by worldwide billings)

Last year's rank	RANK	COMPANY Address Phone/Fax	WORLDWIDE BILLINGS 2001/2000	NO. OF LOCAL EMPLOYEES 2001/2000 LOCAL PROJECTS \$ VOLUME	AREAS OF SPECIALTY	NOTABLE PROJECTS	LARGEST CURRENT PROJECT/ E-MAIL/ WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED/ NO. OF LOCATIONS IN REGION
	9 <b>13</b>	<b>DELTA CONSTRUCTION INC.</b> 208 Racquette Drive Fort Collins, CO 80521 (970) 498-8766/(970) 498-8770	<b>\$9,000,000</b> \$7,000,000	28 24 N/A	Design/build, light industrial, custom office, custom residential	Wyoming Technical Institute, Cathedral Home for Children, Reynolds Crossing, Larimer County Fairgrounds	Wyotech paul@deltacoconstruction.com www.deltacoconstruction.com	Paul Hoffman 1975 2
NR	<b>14</b>	<b>RUST CONSTRUCTION INC.</b> 376 Marcy Drive Loveland, CO 80537 (970) 962-9908/(970) 635-3055	<b>\$6,011,571</b> \$8,181,113	6 4 N/A	Construction Single Family Residence	Boise Village, CedarView, Mariana Glen, Emerald Glen (Loveland), Cornerstone (Windsor), Meadow View Farms	Boise Village (Loveland) N/A N/A	Ed Rust 1990 N/A
	10 <b>15</b>	<b>CONSTRUCTION CONCEPTS INC.</b> 14125 Mead St. Longmont, CO 80504 (970) 535-0600/(970) 535-0299	<b>\$6,000,000</b> \$4,800,000	15 15 \$8,500,000	Commercial and industrial	Seven Oaks Academy	Star Precision Inc. \$4.3 mil. N/A N/A	Marc Dewey 1991 1
NR	<b>16</b>	<b>FLINT QUALITY CONSTRUCTORS INC.</b> 6380 W. 10th St., Suite 11 Greeley, CO 80634 (970) 352-2918/(970) 352-0257	<b>\$5,780,000</b> \$2,600,000	6 5 \$5,000,000	Custom homes	Bittersweet Office Plaza	Kaye & Seth Ward residence N/A N/A	Ralph Vansoest 1978 1
NR	<b>17</b>	<b>WHEELER CONSTRUCTION SERVICES LLC</b> 1027 W. Horsetooth Road, Suite 200 Fort Collins, CO 80526 (970) 225-9194/(970) 225-9709	<b>\$5,500,000</b> \$7,800,000	6 5 \$5,500,000	Construction management	Poudre Valley Plaza, Ridge Farms	Ridge Farms sgriffin@wscolorado.com www.wscolorado.com	Scott Griffin 1995 1
NR	<b>18</b>	<b>AZTEC CONSTRUCTION CO.</b> 4305 McCann Ave. Cheyenne, WY 82001 (307) 637-6171/(307) 637-2824	<b>\$5,300,000</b> \$3,500,000	50 50 N/A	Site preparation, water & sewer, demolition	Regency Shopping Mall, Pine Bluffs, City of Cheyenne water & sewer rehab.	Omaha Road construction N/A N/A	Richard Lowder 1980 1
NR	<b>19</b>	<b>G.L. HOFF CO.</b> 1815 W. 12th St. Loveland, CO 80537 (970) 669-3255/(970) 663-1566	<b>\$4,500,000</b> \$4,001,350	30 30 N/A	Commercial buildings, sitework, structural concrete, site improvements	Edora Skate Park, Elkhorn Retail Bldg. in Estes Park	Owl Creek Irrigation Co. ditch rehabilitation N/A N/A	Gregory L. Hoff 1984 1
NR	<b>20</b>	<b>CLARK CONSTRUCTION CO INC.</b> 1530 N. Boise Ave., Suite 204 Loveland, CO 80538 (970) 667-0674/(970) 663-7384	<b>\$3,672,059</b> \$3,781,332	17 14 N/A	Institutional	CSU Argus/Tumor Research Center	CSU Argus/Tumor Research Center (Fort Collins) clarkconco@aol.com N/A	David Clarkson 1970 1
	11 <b>21</b>	<b>RICHARDSON CONSTRUCTION INC.</b> 101 Lexington Ave., Suite 2 Cheyenne, WY 82007 (307) 635-6166/(307) 635-6213	<b>\$3,660,000</b> \$6,878,000 N/A	20 20 3,660,000	Commercial and industrial construction	Sierra Trading Post	Sierra Trading Post rkrichie@worldnet.att.net N/A	Randy Richardson 1975 1
NR	<b>22</b>	<b>MASTER HOME SOURCE CORP.</b> 1001 A East Harmony Road Fort Collins, CO 80634 (970) 352-4444/(970) 352-4444	<b>\$2,000,000</b> \$1,700,000	1 1	Semi-custom and custom single family homes	N/A	N/A N/A	Jim Neufeld pres.
NR	<b>23</b>	<b>FRONT RANGE FRAMING CONTRACTORS INC.</b> 211 Jefferson St. Fort Collins, CO 80524 (970) 491-9985/(970) 491-9986	<b>\$1,650,000</b> \$1,200,000	20 18 1,520,000	Wood framing sub contractors, construction manager	Abbey of St. Wabubga, Virginia Dale (Fort Collins)	LA Garage Condominiums, Rigden Farm (Fort Collins) chrisobrien@frontrangeframingcontr www.frontrangeframingcontractors.com	Chris O'Brien 1997 1
NR	<b>24</b>	<b>FOUNDATIONS SQUARED INC.</b> 7191 Lake View Court Windsor, CO 80550 (970) 686-0650/(970) 686-523	<b>\$1,200,000</b> \$980,000	17 12 N/A	Residential footings and foundations/custom home builder	Rolling Hills Ranch, Wellington Point	Guzinski Residence-Paradise Valley Estates (Loveland) f2inc@frii.net www.foundatinsquaredinc.com	Alex Ricketson 1993 1
NR	<b>25</b>	<b>2MS INCORPORATED</b> 1218 Hoffmann Mill Road, Bldg A Fort Collins, CO 80524 (970) 490-2161/(970) 493-1265	<b>\$1,000,000</b> \$1,000,000	5 5	Commercial, industrial, residential	N/A	Encoat Warehouse A2MSINC@aol.com www.2msinc.com	Tim McCune partner

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Albany and Laramie counties in Wyoming.  
N/A — Not available N/R — Not rankedSOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES

Originally published June 14, 2002

# LARGEST COMMERCIAL PROPERTY MANAGERS

(Ranked by square footage managed locally)

Last year's rank	RANK	COMPANY Address Phone/Fax	SQ FT MANAGED LOCALLY 2001/2000	OFFICE SQ FT MANAGED LOCALLY IN 2001	INDUSTRIAL SQ FT MANAGED LOCALLY IN 2001	RETAIL SQ FT MANAGED LOCALLY 2001	GROSS REVENUES 2001/2000	APARTMENTS & HOUSES MANAGED 2001/ NO. OF AGENTS/ NO. OF OFFICES	E-MAIL/ WEB SITE	PERSON IN CHARGE/ TITLE OF PERSON IN CHARGE/ YEAR FOUNDED
	4 <b>1</b>	<b>ZTI GROUP INC.</b> 2120 S. College Ave. Fort Collins, CO 80525 (970) 493-2393/(970) 221-9620	<b>688,656</b> 434,514	N/A	N/A	688,656	\$133,312 \$81,934	2 1 1	deb@ztigroup.com N/A	Debbie Tamlin pres. 1987
	1 <b>2</b>	<b>MOUNTAIN 'N' PLAINS INC.</b> 920 S. Taft Hill Road Fort Collins, CO 80521 (970) 221-2923/(970) 221-5310	<b>636,938</b> 636,938	229,168	10,000	262,276	\$2,439,980 \$2,497,000	468 4 1	charliekoon@mountain-n-plains.com www.mountain-n-plains.com	Charlie Koons, CPM owner/broker 1979
	2 <b>3</b>	<b>W. W. REYNOLDS COS.</b> 1600 Specht Point Drive, Suite C Fort Collins, CO 80525 (970) 482-4800/(970) 221-5009	<b>611,380</b> 593,869	57,538	533,250	20,592	N/A N/A	321 2 2	johns@wreynolds.com www.wreynolds.com	John Slack agent/broker 1980
	3 <b>4</b>	<b>HORIZON WEST PROPERTY MANAGEMENT</b> 760 Whalers Way, #C-200 Fort Collins, CO 80525 (970) 225-0888/(970) 223-1647	<b>519,953</b> 500,039	207,781	252,688	59,484	N/A \$500,000	N/A 5 1	gary@horizonwestproperties.com N/A	Mitch Morgan pres. 1986
	6 <b>5</b>	<b>PREFERRED MANAGEMENT</b> 3124 Old Faithful Road Cheyenne, WY 82001 (307) 638-7232/(307) 632-5761	<b>443,000</b> 322,018	443,000	N/A	N/A	N/A N/A	257 3 1	office@cheyennepreferred.com www.cheyennepreferred.com	Gale Anderson broker N/A
	5 <b>6</b>	<b>WHEELER MANAGEMENT</b> 812 Eighth St. Greeley, CO 80631 (970) 352-5860/(970) 352-0117	<b>387,230</b> 428,506	7,173	41,500	338,557	N/A N/A	117 5 1	N/A N/A	Dan Wheeler managing broker 1985
	7 <b>7</b>	<b>OLD TOWN PROPERTIES</b> 5 Old Town Square Fort Collins, CO 80524 (970) 221-9332/(970) 221-9341	<b>237,000</b> 237,000	122,000	89,000	26,000	N/A N/A	0 1 1	estoner@oldtownsq.com www.oldtownsq.com	Ed Stoner pres. 1997
	8 <b>8</b>	<b>THOMAS AND TYLER INC.</b> 822 Seventh St., Suite 205 Greeley, CO 80631 (970) 351-8888/(970) 378-8708	<b>192,000</b> 182,000	192,000	0	0	N/A N/A	0 2 1	drew@thomasandtyler.com thomasandtyler.com	T. Drew Notestine mgr. 1992
	9 <b>9</b>	<b>PINNACLE PROPERTY SERVICES</b> 140 W. Oak St., Suite 160 Fort Collins, CO 80524 (970) 407-8131/(970) 407-7369	<b>82,500</b> 56,100	42,000	0	12,000	\$1,409,000 \$945,000	105 4 1	vicky@pinnacleproperty.com www.pinnacleproperty.com	Vicky Fanea-Burnett owner 1999
	10 <b>10</b>	<b>ALL PROPERTY SERVICES INC.</b> 155 N. College Ave. Fort Collins, CO 80524 (970) 224-4446/(970) 224-4488	<b>40,500</b> 40,500	14,500	14,000	12,000	N/A N/A	480 4 1	info@allpropertyservices.com www.allpropertyservices.com	Richard Eshelman pres. 1985
	11 <b>11</b>	<b>ALERT REALTY &amp; INVESTMENT CO.</b> 1132 Francis St. Longmont, CO 80501 (303) 776-5156/(303) 447-9440	<b>27,000</b> 27,000	0	0	27,000	N/A N/A	300 2 1	N/A N/A	Bryan Potter broker/owner 1980
	12 <b>12</b>	<b>ROCKY MOUNTAIN PROPERTY MANAGEMENT INC.</b> 446 E. Fourth St. Loveland, CO 80537 (970) 669-0842/(970) 669-4942	<b>10,000</b> 10,000	10,000	0	0	N/A N/A	543 3 1	info@rmpm.com www.rmpm.com	Susan Albern pres/broker 1988

Region includes Larimer and Weld counties and Longmont and Brighton in Colorado, and Albany and Laramie counties in Wyoming.  
N/A — Not available NR — Not rankedSOURCE: BUSINESS REPORT SURVEY  
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Originally published Oct. 4, 2002

## LARGEST SHOPPING CENTERS (Ranked by total leasable square feet)

RANK	SHOPPING CENTER ADDRESS PHONE/FAX	TOTAL LEASABLE SQUARE FEET	SQ. FT. AS OF SEPT. 1, 2002	AVERAGE RENT PER SQUARE FOOT	MAJOR TENANTS/SQ. FT. OCCUPIED	OWNER BUILDING MANAGER YEAR BUILT YEAR RENOVATED	LEASING AGENT LEASING COMPANY E-MAIL WEB SITE
1	FOOTHILLS MALL 215 E. Foothills Parkway Fort Collins, CO 80525-2624 (970) 226-5555/(970) 223-4156	598,180	9,226	N/A	Foley's - 12,7735 Mervyn's - 75,337 Sears - 75,000 JC Penney - 62,000	Everwest Cynthia Eichler 1973 1989	Rob Hoffmann Everitt Enterprises Inc. rob@everittcompies.com www.foothillsfashionmall.com
2	TWIN PEAKS MALL 1250 S. Hover Road Longmont, CO 80501-7901 (303) 678-7505/(303) 772-4916	556,271	52,287	\$18	Dillard's - 187,000 Sears - 74,500 JC Penney - 50,000	CBL & Assoc. Properties Inc. Jim Crocker 1985 1997	David Nuehoff CBL & Assoc. Management Inc. N/A www.twinpeaksmall.com
3	FRONTIER MALL 1400 Dell Range Blvd. Cheyenne, WY 82009 (970) 638-2290/(970) 632-1705	545,000	N/A	N/A	Dillard's East - 85,000 Sears - 83,055 Dillard's West - 72,000	CBL & Assoc. Properties Inc. Vena Hartman 1981 1995	David Nuehoff CBL & Assoc. Management Inc. ethan_levine@cblproperties.com www.frontiermall.com
4	GREELEY MALL 2050 Greeley Mall Greeley, CO 80631 (970) 356-4253/(970) 356-2506	507,842	N/A	N/A	Dillard's - 96,270 Dillard's Market Center - 40,000 Sears - 86,692 JC Penney - 49,672	Macerich Co. Lain Adams 1973 1985	Clay Walton Macerich Co. N/A N/A
5	HARMONY MARKET Lemay Ave./Boardwalk Drive Fort Collins, CO 80525 (970) 229-9900/(970) 282-1080	350,000	55,000	N/A	Sam's Club - 100,000 Kohl's - 110,000	N/A N/A 1993 1997	Peter Kast Realtac Commercial Real Estate Services pkast@frii.com
6	PRIME OUTLETS 5661 McWhinney Blvd. Loveland, CO 80538 (970) 663-1717/(970) 663-2421	328,850	N/A	N/A	Spiegel - 25,550 Liz Claiborne - 12,000 Levi's - 10,085	Prime Retail Peggy Ziglin 1994 N/A	N/A Prime Retail peggyz@primetail.com www.primetail.com
7	UNIVERSITY SQUARE 11th Ave./N.E. Corner Highway 34 Greeley, CO 80631 (925) 932-5900/(925) 932-5820	226,098	13,849	N/A	Target - 79,845 King Soopers - 46,966 Conditioning Spa - 22,839	720 University LLC Waterbury Properties 1971 2001	John Waterbury Waterbury Properties john@johnwaterbury.com www.johnwaterbury.com
8	CENTERRA MARKETPLACE Rocky Mountain Ave. Loveland, CO 80538 (970) 962-9990/(970) 635-3003	215,000	N/A	N/A	Target - 123,000 Sportman's Warehouse - 47,000 Inline Retail - 15,000 Chili's - 5,500 Wendy's-4000	McWhinney Holding Co. LLC McWhinney Real Estate Services Inc. 1998 N/A	Ryan Schaefer McWhinney Enterprises kerrilyno@mcwhinney.com www.centerracolorado.com
9	ORCHARD SHOPPING CENTER E. 29th St./N.W. Corner Highway 287 Loveland, CO 80538 (925) 932-5900/(925) 932-5820	186,385	5,415	N/A	King Soopers - 54,600 Ace Hardware - 13,575 Office Depot - 25,000	Orchard Shopping Center Partnership Waterbury Properties 1976 1999	N/A Waterbury Properties john@johnwaterbury.com www.johnwaterbury.com
10	WESTLAKE VILLAGE SHOPPING CENTER 20th St. & 35th Ave. Greeley, CO 80631 (970) 353-3000/(970) 352-1320	171,966	3,350	\$12.80	King Soopers - 75,588 Wells Fargo Bank - 11,453 Hollywood Video - 7,480 Cazador's - 5,300	Westlake Village LLC Vintage Corp. 1992 N/A	Seth Ward Vintage Corp. N/A N/A
11	ARBOR PLAZA 4601-4637 S. Mason St. Fort Collins, CO 80525 (970) 229-9900/(970) 282-1060	149,985	7,050	N/A	Wal-Mart - 81,187	Matmar Matmar 1986 N/A	Rhys Christensen Realtac Commercial Real Estate Services N/A
12	STANLEY VILLAGE SHOPPING CENTER 517 Big Thompson Ave. Estes Park, CO 80517 (970) 352-5860/(970) 352-0117	137,818	N/A	\$12	Safeway - 41,967 McDonald's - 2,500 Taco Bell - 2,240	Stanley Comm. Development LLLP Wheeler Management Group Inc. 1985 N/A	Dan Wheeler Wheeler Management Group Inc. wheelermgt@aol.com
13	PAVILION SHOPPING CENTER 4366 S. College Ave. Fort Collins, CO 80525 (970) 493-2393/(970) 221-9620	137,182	9,896	N/A	Vitamin Cottage - 15,000 Michael's - 22,816 T.J. Maxx - 25,000	N/A ZTI Group Inc. 1990 N/A	Debbie Tamlin ZTI Group deb@zti.com N/A
14	DRAKE CROSSING SHOPPING CENTER 2160 West Drake Road Fort Collins, CO 80526 (970) 493-2393/(970) 221-9620	137,182	N/A	\$13	Safeway - 46,640 Walgreens - 10,998 Pringles Liquor - 9,324 First National Bank - 4,945	N/A ZTI Group Inc. 1982 N/A	Debbie Tamlin ZTI Group deb@zti.com N/A
15	HARMONY MARKET CENTER Harmony Road & McMurray Ave. Fort Collins, CO 80525 (303) 843-1971/(303) 695-4334	130,000	N/A	N/A	Safeway - 48,000 Long's Drugs - 20,000	Safeway Stores Inc. & Barclay Group Barclay Group 1998 N/A	Jon Weisinger Trammell Crow N/A N/A
16	LOVELAND MARKET PLACE 3133 N. Garfield Loveland, CO 80538 (970) 229-9900/(970) 282-1080	126,340	71,070	N/A	Hobby Lobby - 55,270	Garfield Holding LLC Rhys Christensen 1986 2002	Rhys Christensen Realtac Commercial Real Estate Services realtac@newamerica.com
17	BITTERSWEET PLAZA 10th St./35th Ave. Greeley, CO 80631 (970) 352-5860/(970) 352-0117	124,237	N/A	\$10	Safeway - 52,414 Long's Drugs - 27,463	Bittersweet Plaza LLC Wheeler Management Group Inc. 1980 1999	Dan Wheeler Wheeler Management Group Inc. wheelermgt@aol.com N/A
18	THOMPSON VALLEY TOWN CENTER 1199 Eagle Drive Loveland, CO 80535 (970) 667-7000/(970) 635-2514	115,000	114,000	\$18	King Soopers - 66,000	Taft Carlisle Loveland Commercial 2000 N/A	Eric Hosapple Loveland Commercial N/A N/A
19	RAINTREE VILLAGE SHOPPING CENTER 2519-2567 S. Shields St. Fort Collins, CO 80526 (970) 225-0888/(970) 225-1100	101,728	7,825	\$11.67	Pulse Aerobic & Fitness Center - 49,283	Raintree Investments LLC Horizon West Property Management 1987 N/A	Dave Veldman Veldman Morgan Commercial Inc. vmc@frii.com N/A
20	COTTONWOOD CORNERS 3600-3700 S. Mason St. Fort Collins, CO 80525 (970) 229-9900/(970) 282-1080	79,996	1,500	N/A	Albertson's - 41,764	Rudco Properties Rudco Properties 1981 N/A	Rhys Christensen Realtac Commercial Property Services realtac@newamerica.com N/A
21	COLUMBINE SHOPPING CENTER 220 Eisenhower Blvd. Loveland, CO 80537 (970) 353-3000/(970) 352-1320	78,572	N/A	\$13	Safeway - 46,472 Doc's Food & Spirit - 4,200 Columbine Drug - 3,600 For Your Eyes Only - 3,600	Columbine Associates Vintage Corp. 1984 N/A	Jack Cochran Vintage Corp. N/A N/A
22	ROBINSON-PIERSAL PLAZA 420-460 S. College Ave. Fort Collins, CO 80524 (970) 225-0888/(970) 225-1100	60,581	N/A	\$15.17	Safeway - 51,000	Cumberland Cos. Horizon West Property Management 1987 N/A	Mitchell Morgan Veldman Morgan Commercial Inc. N/A N/A
23	HILLSIDE CENTER 25th St./11th Ave. Greeley, CO 80631 (970) 352-5860/(970) 352-0117	56,582	N/A	\$10	Gordon's Liquor Mart - 10,000 Carl's Jr. - 4,200	Great Northern Properties LLLP Wheeler Management Group 1959 1987	Dan Wheeler Wheeler Management Group wheelermgt@aol.com N/A
24	WILSHIRE SHOPPING CENTER 2800-2912 W. 10th St. Greeley, CO 80631 (303) 843-1971/(303) 695-4334	46,729	N/A	N/A	McDonald's Sherwin Williams	Alexander & Baldwin Inc. Trammell Crow Co. N/A N/A	Jon Weisinger Trammell Crow Co. N/A N/A
25	FOUNTAINHEAD PLAZA 4032 S. College Ave. Fort Collins, CO 80525 (970) 493-2393/(970) 221-9620	24,936	2,230	\$13	Aqua Spas - 4,680 Le Peeps - 4,390 Alphagraphics - 3,068 Mt. Fuji - 2,368	ZTI Group Inc. ZTI Group Inc. 1984 N/A	Debbie Tamlin ZTI Group Inc. deb@zti.com N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

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Originally published Feb. 1, 2002 Book of Lists

# LARGEST LAND BROKERAGES

(Ranked by dollar value of acres brokered locally)

RANK	COMPANY Address Phone/Fax	DOLLAR VALUE OF ACRES BROKERED LOCALLY 2001 ACRES BROKERED LOCALLY 2001	TOTAL SQ FT BROKERED LOCALLY 2001	RETAIL SQ FT LEASED OR SOLD LOCALLY 2001	OFFICE SQ FT LEASED OR SOLD LOCALLY 2001	INDUSTRIAL SQ FT LEASED OR SOLD LOCALLY IN 2001	APARTMENT UNITS SOLD 2001/ NO. OF AGENTS & BROKERS	E-MAIL/ WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED/ NO. OF LOCATIONS IN REGION
1	<b>REALTEC COMMERCIAL REAL ESTATE SERVICES INC.</b> 255 E. Monroe St., Suite 4 Fort Collins, CO 80525 (970)229-9900/(970)282-1080	\$17,501,213 428	652,356	210,171	270,604	171,581	2 (13 units) 14	realtec@frii.com commercialsearch.com	Steve Stansfield, CCIM, SIOR 1989 3
2	<b>WHEELER COMMERCIAL PROPERTY SERVICES LLC</b> 1027 W. Horsetooth Road, Suite 200 Fort Collins, CO 80526 (970)225-9305/(970)225-9709	\$12,338,705 278.48	251,938	40,562	41,528	169,848	0 16	mail@wheelercommercial.com www.wheelercommercial.com	Fred L. Croci 1995 2
3	<b>THE GROUP INC. REAL ESTATE</b> 2803 E. Harmony Road Fort Collins, CO 80528 (970)229-0700/(970)282-9161	\$9,349,127 318.85	212,756	37,122	41,750	133,884	N/A 6	N/A www.thegroupinc.com	Steve Kawulok 1976 4
4	<b>THE PROPERTY EXCHANGE</b> 3919 Central Ave. Cheyenne, WY 82001 (307)632-6481/(307)634-4843	\$2,627,200 989	251,583	0	219,583	32,000	N/A 6	tpe@vcn.com www.propertyex.com	Kent Jespersen 1981 1
5	<b>RE/MAX FIRST ASSOCIATES INC.</b> 4703 Boardwalk Drive Fort Collins, CO 80525 (970)226-3990/(970)225-0118	\$2,124,496 17.87	72,673	2,976	15,263	54,434	N/A 1	ronyoung@frii.com www.rmfa.com	Gene Vaughan 1985 5
6	<b>VELDMAN MORGAN COMMERCIAL INC.</b> 760 Whalers Way, Suite C-200 Fort Collins, CO 80525 (970)223-5555/(970)223-1647	\$429,000 1.45	274,422	98,080	100,365	75,977	0 6	vmc@frii.com N/A	Daniel R. Bernth 1990 1
7	<b>ZTI GROUP INC.</b> 2120 S. College Ave. Fort Collins, CO 80525 (970)493-2393/(970)221-9620	\$13,540 2.7	213,333	213,333	0	0	0 1	deb@ztigroup.com N/A	Debbie Tamlin 1987 1

Region includes Larimer and Weld counties and Longmont and Brighton in Colorado, and Ablany and Laramie counties in Wyoming.

<sup>1</sup> Figures for square footage brokered do not include land.  
Vintage Corp. and Everitt Commercial Partners did not respond in time for publication.  
N/A — Not Available NR — Not Ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVSON



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MAGAZINE

Originally published April 4, 2002

# LARGEST COMMERCIAL REAL ESTATE BROKERAGES

(Ranked by total square footage brokered locally)

Last year's rank	RANK	COMPANY Address Phone/Fax	TOTAL SQ FT BROKERED LOCALLY 2001	TOTAL ACRES BROKERED LOCALLY 2001/ DOLLAR VALUE	OFFICE SQ FT LEASED/ SOLD LOCALLY 2001	INDUSTRIAL SQ FT LEASED/ SOLD LOCALLY 2001	RETAIL SQ FT LEASED/ SOLD LOCALLY 2001	NO. OF APARTMENT UNITS SOLD 2001/ NO. OF AGENTS & BROKERS/ E-MAIL/ WEB-SITE	PERSON IN CHARGE/ YEAR FOUNDED LOCALLY/ NO. OF LOCATIONS IN REGION
	1	<b>REALTEC COMMERCIAL REAL ESTATE SERVICES INC.</b> 255 E. Monroe St., Suite 4 Fort Collins, CO 80525 (970)229-9900/(970)282-1080	652,356	428 \$17,501,213	149,079 121,525	82,238 89,343	85,320 124,851	38 14 realtec@frii.com commercialsearch.com/realtec	Steve Stansfield, CCIM, SIOR 1989 3
	2	<b>VELDMAN MORGAN COMMERCIAL INC.</b> 760 Whalers Way, Suite C-200 Fort Collins, CO 80525 (970)223-5555/(970)223-1647	274,422	1.45 \$429,000	51,483 48,882	43,510 32,467	49,257 48,823	0 6 vmc@frii.com N/A	Daniel R. Bernth 1990 1
	3	<b>WHEELER COMMERCIAL PROPERTY SERVICES LLC</b> 1027 W. Horsetooth Road, Suite 200 Fort Collins, CO 80526 (970)225-9305/(970)225-9709	251,938	278.48 \$12,338,705	21,746 19,782	58,828 111,020	40,562 0	52 16 mail@wheelercommercial.com www.wheelercommercial.com	Fred L. Croci 1995 2
	4	<b>THE PROPERTY EXCHANGE</b> 3919 Central Ave. Cheyenne, WY 82001 (307)632-6481/(307)634-4843	251,583	989 \$2,627,200	125,200 94,383	18,000 14,000	0 0	65 6 tpe@vcn.com www.propertyex.com	Kent Jespersen 1981 1
	5	<b>ZTI GROUP INC.</b> 2120 S. College Ave. Fort Collins, CO 80525 (970)493-2393/(970)221-9620	213,333	2.7 \$13,540	0 0	0 0	206,633 6,700	N/A 1 deb@ztigroup.com N/A	Debbie Tamlin 1987 1
	6	<b>THE GROUP INC. REAL ESTATE</b> 2803 E. Harmony Road Fort Collins, CO 80528 (970)229-0700/(970)282-9161	212,756	318.85 \$9,349,127	19,316 22,434	77,217 56667	7521 29601	N/A 6 N/A www.thegroupinc.com	Steve Kawulok 1976 4
	7	<b>W. W. REYNOLDS COS.</b> 1600 Specht Point Drive, Suite C Fort Collins, CO 80525 (970)482-4800/(970)221-5009	199,345	N/A \$0	4,726 0	180,652 0	13,967 0	N/A 2 johns@wwreynolds.com www.wwreynolds.com	John Slack 1980 2
	NR	<b>EVERITT COMMERCIAL PARTNERS</b> 3030 S. College Ave. Fort Collins, CO 80525 (970)226-1500/(970)223-4156	160,111	N/A \$5,021,387	98,630	28,950	32,531	N/A 4 N/A N/A	David Everitt N/A 1
	8	<b>RE/MAX FIRST ASSOCIATES INC.</b> 4703 Boardwalk Drive Fort Collins, CO 80525 (970)226-3990/(970)225-0118	72,673	17.87 \$2,124,496	6,299 8,964	16,312 38,122	0 2,976	1 ronyoung@frii.com www.rmfa.com	Gene Vaughan 1985 5
	9	<b>PREFERRED MANAGEMENT</b> 3124 Old Faithful Road Cheyenne, WY 82001 (307)638-7232/(307)632-5761	68,845	0 \$0	68,845 0	N/A 0	N/A 0	N/A 3 N/A N/A	Gale Anderson N/A 1
	10	<b>PINNACLE PROPERTY SERVICES</b> 140 W. Oak St., Suite 160 Fort Collins, CO 80524 (970)407-8131/(970)407-7369	50,000	N/A \$0	32,500 0	N/A 0	17,500 0	N/A 4 vicky@pinnacleproperty.com www.pinnacleproperty.com	Vicky Fanea-Burnett 1999 1

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming. Vintage Corp. did not respond in time for publication.

SOURCE: BUSINESS REPORT SURVEY RESEARCHED BY SONOKO BAYES AND DAN FEIVESON

N/A — Not available NR — Not ranked



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Originally published Feb. 1, 2002 Book of Lists

# LARGEST OFFICE REAL ESTATE BROKERAGES

(Ranked by office square footage<sup>1</sup> brokered locally)

RANK	COMPANY Address Phone/Fax	OFFICE SQ FT LEASED OR SOLD LOCALLY 2001	TOTAL SQ FT BROKERED LOCALLY 2001	ACRES BROKERED LOCALLY 2001 DOLLAR VALUE	RETAIL SQ FT LEASED OR SOLD LOCALLY 2001	INDUSTRIAL SQ FT LEASED OR SOLD LOCALLY IN 2001	APARTMENT UNITS SOLD 2001 NO. OF AGENTS & BROKERS	E-MAIL/ WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED/ NO. OF LOCATIONS IN REGION
1	<b>REALTEC COMMERCIAL REAL ESTATE SERVICES INC.</b> 255 E. Monroe St., Suite 4 Fort Collins, CO 80525 (970)229-9900/(970)282-1080	270,604	652,356	\$17,501,213	210,171	171,581	2 (13 units) 14	realtec@frii.com commercialsearch.com/i	Steve Stansfield, CCIM, SIOR 1989 3
2	<b>THE PROPERTY EXCHANGE</b> 3919 Central Ave. Cheyenne, WY 82001 (307)632-6481/(307)634-4843	219,583	251,583	\$2,627,200	0	32,000	N/A 6	tpe@vcn.com www.propertyex.com	Kent Jespersen 1981 1
3	<b>VELDMAN MORGAN COMMERCIAL INC.</b> 760 Whalers Way, Suite C-200 Fort Collins, CO 80525 (970)223-5555/(970)223-1647	100,365	274,422	\$429,000	98,080	75,977	0 6	vmc@frii.com N/A	Daniel R. Bernth 1990 1
4	<b>PREFERRED MANAGEMENT</b> 3124 Old Faithful Road Cheyenne, WY 82001 (307)638-7232/(307)632-5761	68,845	68,845	\$0	0	0	N/A 3	N/A N/A	Gale Anderson N/A 1
5	<b>THE GROUP INC. REAL ESTATE</b> 2803 E. Harmony Road Fort Collins, CO 80528 (970)229-0700/(970)282-9161	41,750	212,756	\$9,349,127	37,122	133,884	N/A 6	N/A www.thegroupinc.com	Steve Kawulok 1976 4
6	<b>WHEELER COMMERCIAL PROPERTY SERVICES LLC</b> 1027 W. Horsetooth Road, Suite 200 Fort Collins, CO 80526 (970)225-9305/(970)225-9709	41,528	251,938	\$12,338,705	40,562	169,848	0 16	mail@wheelercommercial.com www.wheelercommercial.com	Fred L. Croci 1995 2
7	<b>PINNACLE PROPERTY SERVICES</b> 140 W. Oak St., Suite 160 Fort Collins, CO 80524 (970)407-8131/(970)407-7369	32,500	50,000	\$0	17,500	0	105 4	vicky@pinnacleproperty.com www.pinnacleproperty.com	Vicky Fanea-Burnett 1999 1
8	<b>RE/MAX FIRST ASSOCIATES INC.</b> 4703 Boardwalk Drive Fort Collins, CO 80525 (970)226-3990/(970)225-0118	15,263	72,673	\$2,124,496	2,976	54,434	N/A 1	ronyoung@frii.com www.rmfa.com	Gene Vaughan 1985 5
9	<b>W. W. REYNOLDS COS.</b> 1600 Specht Point Drive, Suite C Fort Collins, CO 80525 (970)482-4800/(970)221-5009	4,726	199,345	\$0	13,967	180,652	321 2	johns@wreynolds.com www.wreynolds.com	John Slack 1980 2

Region includes: Larimer and Weld counties and Longmont and Brighton in Colorado, and Ablany and Laramie counties in Wyoming.

<sup>1</sup> Figures for square footage brokered do not include land.  
Vintage Corp. and Everitt Commercial Partners did not respond in time for publication.  
N/A — Not Available NR — Not Ranked

SOURCE: BUSINESS REPORT SURVEY  
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Blaine L. Rappe: rappe@earthlink.net  
Joe Palieri: jpalieri@qwest.net

Originally published Feb. 1, 2002 Book of Lists

# LARGEST RETAIL REAL ESTATE BROKERAGES

(Ranked by retail square footage<sup>1</sup> brokered locally)

RANK	COMPANY Address Phone/Fax	RETAIL SQ FT LEASED OR SOLD LOCALLY 2001	TOTAL SQ FT BROKERED LOCALLY 2001	ACRES BROKERED LOCALLY 2001/ DOLLAR VALUE	OFFICE SQ FT LEASED OR SOLD LOCALLY 2001	INDUSTRIAL SQ FT LEASED OR SOLD LOCALLY IN 2001	APARTMENT UNITS SOLD 2001/ NO. OF AGENTS & BROKERS	E-MAIL/ WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED/ NO. OF LOCATIONS IN REGION
1	<b>ZTI GROUP INC.</b> 2120 S. College Ave. Fort Collins, CO 80525 (970)493-2393/(970)221-9620	213,333	213,333	2.7 \$13,540	0	0	0 1	deb@ztigroup.com N/A	Debbie Tamlin 1987 1
2	<b>REALTEC COMMERCIAL REAL ESTATE SERVICES INC.</b> 255 E. Monroe St., Suite 4 Fort Collins, CO 80525 (970)229-9900/(970)282-1080	210,171	652,356	428 \$17,501,213	270,604	171,581	2 (13 units) 14	realtec@frii.com commercialsearch.com/realtec	Steve Stansfield, CCIM, SIOR 1989 3
3	<b>VELDMAN MORGAN COMMERCIAL INC.</b> 760 Whalers Way, Suite C-200 Fort Collins, CO 80525 (970)223-5555/(970)223-1647	98,080	274,422	1.45 \$429,000	100,365	75,977	0 6	vmc@frii.com N/A	Daniel R. Bernth 1990 1
4	<b>WHEELER COMMERCIAL PROPERTY SERVICES LLC</b> 1027 W. Horsetooth Road, Suite Fort Collins, CO 80526 (970)225-9305/(970)225-9709	40,562	251,938	278.48 \$12,338,705	41,528	169,848	0 16	mail@wheelercommercial.com www.wheelercommercial.com	Fred L. Croci 1995 2
5	<b>THE GROUP INC. REAL ESTATE</b> 2803 E. Harmony Road Fort Collins, CO 80528 (970)229-0700/(970)282-9161	37,122	212,756	318.85 \$9,349,127	41,750	133,884	N/A 6	N/A www.thegroupinc.com	Steve Kawulok 1976 4
6	<b>PINNACLE PROPERTY SERVICES</b> 140 W. Oak St., Suite 160 Fort Collins, CO 80524 (970)407-8131/(970)407-7369	17,500	50,000	0 \$0	32,500	0	105 4	vicky@pinnacleproperty.com www.pinnacleproperty.com	Vicky Fanea-Burnett 1999 1
7	<b>W. W. REYNOLDS COS.</b> 1600 Specht Point Drive, Suite C Fort Collins, CO 80525 (970)482-4800/(970)221-5009	13,967	199,345	0 \$0	4,726	180,652	321 2	johns@wwreynolds.com www.wwreynolds.com	John Slack 1980 2
8	<b>RE/MAX FIRST ASSOCIATES INC.</b> 4703 Boardwalk Drive Fort Collins, CO 80525 (970)226-3990/(970)225-0118	2,976	72,673	17.87 \$2,124,496	15,263	54,434	N/A 1	ronyoung@frii.com www.rmfa.com	Gene Vaughan 1985 5

Region includes: Larimer and Weld counties and Longmont and Brighton in Colorado; and Ablany and Laramie counties in Wyoming.

<sup>1</sup> Figures for square footage brokered do not include land.

Vintage Corp. and Everitt Commercial Partners did not respond in time for publication.

N/A — Not Available

NR — Not Ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVESON

Originally published Feb. 1, 2002 Book of Lists

# LARGEST INDUSTRIAL REAL ESTATE BROKERAGES

(Ranked by industrial square footage<sup>1</sup> brokered locally)

RANK	COMPANY Address Phone/Fax	INDUSTRIAL SQ FT LEASED OR SOLD LOCALLY IN 2001	TOTAL SQ FT BROKERED LOCALLY 2001	ACRES BROKERED LOCALLY 2001/ DOLLAR VALUE	RETAIL SQ FT LEASED OR SOLD LOCALLY 2001	OFFICE SQ FT LEASED OR SOLD LOCALLY 2001	APARTMENTS SOLD 2001/ NO. OF AGENTS & BROKERS	E-MAIL/ WEB SITE	PERSON IN CHARGE/ YEAR FOUNDED/ NO. OF LOCATIONS IN REGION
1	<b>W. W. REYNOLDS COS.</b> 1600 Specht Point Drive, Suite C Fort Collins, CO 80525 (970)482-4800/(970)221-5009	180,652	199,345	N/A	13,967	4,726	321 2	johns@wwreynolds.com www.wwreynolds.com	John Slack 1980 2
2	<b>REALTEC COMMERCIAL REAL ESTATE SERVICES INC.</b> 255 E. Monroe St., Suite 4 Fort Collins, CO 80525 (970)229-9900/(970)282-1080	171,581	652,356	428	85,320	149,079	2 (13 units) 14	realtec@frii.com commercialsearch.com/realte	Steve Stansfield, CCIM, SIOR 1989 3
3	<b>WHEELER COMMERCIAL PROPERTY SERVICES LLC</b> 1027 W. Horsetooth Road, Suite 200 Fort Collins, CO 80526 (970)225-9305/(970)225-9709	169,848	251,938	278.48	40,562	21,746	0 16	mail@wheelercommercial.com www.wheelercommercial.com	Fred L. Croci 1995 2
4	<b>THE GROUP INC. REAL ESTATE</b> 2803 E. Harmony Road Fort Collins, CO 80528 (970)229-0700/(970)282-9161	133,884	212,756	318.85	7,521	19,316	N/A 6	N/A www.thegroupinc.com	Steve Kawulok 1976 4
5	<b>VELDMAN MORGAN COMMERCIAL INC.</b> 760 Whalers Way, Suite C-200 Fort Collins, CO 80525 (970)223-5555/(970)223-1647	75,977	274,422	1.45	49,257	51,483	0 6	vmc@frii.com N/A	Daniel R. Bernth 1990 1
6	<b>RE/MAX FIRST ASSOCIATES INC.</b> 4703 Boardwalk Drive Fort Collins, CO 80525 (970)226-3990/(970)225-0118	54,434	72,673	17.87	0	6,299	N/A 1	ronyoung@frii.com www.rmfa.com	Gene Vaughan 1985 5
7	<b>THE PROPERTY EXCHANGE</b> 3919 Central Ave. Cheyenne, WY 82001 (307)632-6481/(307)634-4843	32,000	251,583	989	0	125,200	N/A 6	tpe@vcn.com www.propertyex.com	Kent Jespersen 1981 1

Region includes Larimer and Weld counties and Longmont and Brighton in Colorado, and Ablany and Laramie counties in Wyoming.

<sup>1</sup> Figures for square footage brokered do not include land.

Vintage Corp. and Everitt Commercial Partners did not respond in time for publication.

N/A — Not Available

NR — Not Ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVESON



Originally published Oct. 4, 2002

## LARGEST BUSINESS PARKS (Ranked by square footage built)

RANK	BUSINESS PARK ADDRESS PHONE/FAX	SQ. FT. BUILT	NO. OF ACRES	EST. SQ. FT. AT BUILD-OUT	USE	AMENITIES	OWNER PROPERTY MANAGER YEAR BUILT	LEASING AGENT LEASING COMPANY E-MAIL WEB SITE
1	CHEYENNE BUSINESS PARKWAY 1720 Carey Ave., Suite 401 Cheyenne, WY 82001 (800) 255-0742/(307) 638-7728	2,179,000	917	4,000,000	Office, light industrial, distribution	N/A	Cheyenne LEADS Cheyenne LEADS 1992	N/A N/A info@cheyenneleads.org www.cheyenneleads.org
2	PRATT BUSINESS PARK 2101 Ken Pratt Blvd. Longmont, CO 80501 (303) 776-4496/(303) 776-4946	2,000,000	247	N/A	Manufacturing, R&D, office, industrial, retail	Hotel & conference center, trail, sculptures, extended-stay hotel	Susan Pratt N/A 1975	N/A Pratt Properties general@prattprop.com www.prattprop.com
3	ROCKY MOUNTAIN CROSSROADS BUSINESS PARK North side of Crossroads Blvd. Loveland, CO 80537 (970) 506-0056/(970) 330-8160	878,814	133	N/A	Industrial, commercial, retail annexed to Loveland	I-25 access, all utilities	N/A N/A N/A	N/A N/A csears@rencos.com N/A
4	OAKRIDGE BUSINESS PARK 3030 S. College Ave Fort Collins, CO 80525 (970) 226-1500/(970) 223-4156	815,000	138	1,080,000	Office, commercial, light industrial	Restaurants, hotels, retail, pedestrian paths, picnic area, open spaces	Everitt/Eastrich No. 52 Everitt Cos. 1985	Stuart MacMillan Everitt Cos. N/A N/A
5	PROSPECT EAST BUSINESS PARK E. Prospect and Timberline Fort Collins, CO 80525 (970) 482-4800/(970) 221-5009	694,165	97	844,165	Office, light industrial, commercial	On-site leasing and property management, access to I-25 and College Ave., daycare, school, coffeehouse, & sandwich shop	William W. Reynolds W.W. Reynolds, John Slack 1986	John Slack WWR Real Estate Services, LLC johns@wvreynolds.com www.wvreynolds.com
6	CENTRE FOR ADVANCED TECHNOLOGY N.E. Corner of Drake & Shields Fort Collins, CO 80526 (970) 226-1500/(970) 223-4156	450,000	130	1,000,000	Office, commercial, light industrial R&D	Adjacent to Colorado State University, Holiday Inn and Conf. Center. Close to retail & restaurants	Everitt Cos. Everitt Cos 1987	N/A Everitt Cos. N/A N/A
7	GREELEY-WELD AIRPORT BUSINESS PARK Eighth St. Greeley-Weld County Airport Greeley, CO 80631 (970) 356-9141/(970) 336-3030	350,000	265	N/A	Office, commercial, light industrial, heavy industrial	Full utilities, airport access	Greeley-Weld County Airport Michael Reisman 1944	Michael Reisman Greeley-Weld County Airport Authority reisman@gxy.net N/A
8	LARAMIE RIVER BUSINESS PARK 1482 Commerce Drive, Unit A Laramie, WY 82070 (307) 742-2212/(307) 742-8200	306,000	160	2,000,000	Office, commercial, light industrial	Greenbelt park, interstate interchange	Laramie Economic Development Corp. Tim Stamp 1994	Tim Stamp Laramie Economic Development Corp. ledc@laramie.wy.org www.laramiewy.org
9	WARD INDUSTRIAL PARK 1012 N. Madison Ave. Loveland, CO 80537 (970) 667-1853/(970) 667-5600	242,000	30	N/A	Commercial, light industrial	N/A	Frank/Richard Ward Frank/Richard Ward 1975	Frank Ward Ward Construction Co. wardcompanies@aol.com N/A
10	CHEYENNE AVIATION TECHNICAL CENTER Airport Parkway Cheyenne, WY 82003 (307) 634-7071/(307) 632-1206	225,000	68	N/A	Aviation, commercial, office, light industrial, distribution	Commercial service reg. airport, all street, water, sewer utilities in place, easy access I-25, I-80	Cheyenne Airport Board Jerry Olson 1991	N/A N/A info@cheyenneairport.com www.cheyenneairport.com
11	WINDSOR TECH BUSINESS CENTER 500 E. Garden Drive Windsor, CO 80550 (970) 686-9552/(970) 686-9552	215,350	118	850,000	Commercial, light industrial	Tri-city location near I-25, Hwy 34, Hwy 85; all utilities to lots, streets, curb, gutter, & sidewalk; adjacent to Diamond Valley Park	Windsor Development Group LLC Chris Ruff 1995	Michael Ehler The Group Inc. mikeehler@aol.com N/A
12	CENTERRA 2725 Rocky Mountain Ave., Suite 200 Loveland, CO 80538 (970) 613-4567/(970) 635-3003	203,419	1,000	N/A	P.U.D.	Retail, restaurants, hotels, high-technology infrastructure, single- & multi-family residential	McWhinney Enterprises McWhinney Real Estate Services Inc. 1998	Ryan Schaefer McWhinney Real Estate Services Inc. info@mcwhinney.com www.centerracolorado.com
13	DEL CAMINO CENTER 275 S. Main St. Longmont, CO 80501 (303) 772-2222/(303) 772-1377	180,000	157	690,000	Office, commercial, light industrial	I-25 access, 1 mile south of Del Camino	Del Camino Center LLC N/A N/A	Ken Kanemoto Prudential LTM ed@kanemoto.com www.kanemoto.com
14	PLATTE INDUSTRIAL CENTER U.S. Highway 85 at 40th St. Evans, CO 80620 (970) 330-1559/(303) 232-1181	120,000	32	200,000	Retail, light industrial	Near Evans rec center, fully developed, Hwy 85 access	Phelps-Tointon Inc. Pete Jessen 1978	N/A Mile High Development mhdev@uswest.com N/A
15	LOVELAND TECH CENTER 4007 S. Lincoln Ave. Loveland, CO 80537 (970) 225-0700/(970) 221-0746	72,000	17	185,000	Office, commercial, R&D	Fiber-optic data lines, T-1 phone lines, strict covenants, sprinkler system, concrete parking	Benchmark Development LLC Sandy Ortega 1997	Todd Lund The Group Inc. lunds@excite.com www.fortcollinsrealestate.com
16	WESTGATE BUSINESS PARK S.E. Hwy. 392 & I-25 Windsor, CO 80550 (970) 226-1500/(970) 223-4156	70,000	40	220,000	Office, retail, commercial, and medical	I-25 access, mountain views, located in the town of Windsor	Schrader Oil Everitt Commercial Partners 1997	Stuart MacMillan Everitt Commercial Partners stuartm@everittcompanies.com www.everittcompanies.com
17	CENTRE POINT BUSINESS AIRPARK LLC 3409 Terry Ridge Road Fort Collins, CO 80524 (970) 224-2753/(970) 224-0024	56,000	70	1,500,000	Commercial, office, light industrial, distribution	Regional airport, taxiway access, I-25 frontage, Front Range mountain views	Centre Point Business Airpark LLC Thomas Beshore 1985	N/A Executive Management Inc. tbesh93830@aol.com N/A
18	DEL CAMINO JUNCTION BUSINESS PARK I-25 & Colo. Hwy 119 Firestone, CO 80520 (303) 772-2222/(303) 772-1377	50,000	34	1,488,997	Commercial, light industrial	I-25 access	John Coppom N/A 1999	Ken Kanemoto Prudential LTM ed@kanemoto.com www.kanemoto.com
19	WARD EAST INDUSTRIAL PARK 1012 N. Madison Ave. Loveland, CO 80537 (970) 667-1853/(970) 667-5600	40,400	47	N/A	Commercial, light industrial	N/A	Ward East Frank & Richard Ward 1990	Richard Ward Ward East wardcompanies@aol.com N/A
20	IRONWOOD BUSINESS PARK 300 E. 16th St./1612 First Ave. Greeley, CO 80531 (970) 351-6051/(970) 352-6812	39,600	27	39,600	Office, light industrial, warehouse	Brick & insulated bronze glass, recessed entryways, access to Hwy 34 & Hwy 85 bypass	Nancy J. Eisenman Nancy J. Eisenman, E.E. Kinder Co. LLC 1985	N/A E.E. Kinder Co. LLC N/A N/A
21	HORSETOOTH EAST BUSINESS PARK 1600 Specht Point Drive, Suite C Fort Collins, CO 80525 (970) 482-4800/(970) 221-5009	31,360	9	76,000	Employment	S.W. corner of Horsetooth and Timberline	W.W. Reynolds Cos. W.W. Reynolds Cos. 1998	N/A N/A johns@wvreynolds.com www.wvreynolds.com
22	MEADOWLARK BUSINESS PARK C.R. 13, N. of Colo. Hwy. 52 Frederick, CO 80530 (303) 772-3200/(303) 651-1320	30,000	35	N/A	Manufacturing, R&D, light industrial	Enterprise zone, metal buildings allowed, near I-25	N/A N/A 1997	Marvin Dyer Dyer Realty Inc. dyer@rmi.net N/A
23	GREELEY COMMERCE CENTER Near U.S. Hwy. 85 & U.S. Hwy. 34 Greeley, CO 80631 (970) 352-9318/(970) 352-0334	N/A	N/A	N/A	Commercial, industrial	Streets, curb, gutter, some lots subject to SID, enterprise zone	N/A N/A N/A	N/A N/A N/A N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado, and Laramie and Albany counties in Wyoming.  
N/A - Not available

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND KRIS MASCARENAS

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Originally published Sept. 20, 2002


# I-25 BUSINESS PARKS

(Ranked by total number of acres)


Rank	Business Park Location	No. of Acres	Total No. of Lots/ Previous Lots Sold	Unplatted Acres/ Platted Lots Available	Amenities	Managing Company/ Address	Email/ Web Site	Listing Agents/ Phone/ Fax
1	<b>CENTERRA</b> N.W. corner and N.E. corner of I-25 & U.S. Highway 34	1,000	N/A N/A	N/A N/A	Lakes and open space, planned bike trails and parks. Planned as office/flex/R&D, total land area is approx. 3,000 acres	McWhinney Enterprises 2725 Rocky Mountain Ave., #200 Loveland, CO 80538	info@mcwhinney.com www.centerracolorado.com	Chad McWhinney (970)962-9990 (970)635-3003
7	<b>FREDERICK WEST BUSINESS PARK</b> On east I-25 Frontage Road between Colorado Highway 52 and Highway 119	175	36 24	35 5	St. Vrain Sanitation district, open space, great visibility from I-25	Gibbons-White Inc. 2305 Canyon Blvd. Suite 200 Boulder, CO 80302	info@gibbonswhite.com www.gibbonswhite.com	Annie Lund (303)442-1040 (303)449-4009
14	<b>DEL CAMINO CENTER</b> 1.5 mile south of I-25 and Colorado Highway 119 interchange	160	13 13	48 48	TSN Inc., Specialty Products, Flextronics, Gerard's Bakery, Hauser, Applied Film	Prudential LTM Realtors 203 S. Main St. Longmont, CO 80501	ed@kanemoto.com www.kanemoto.com	Ken and Ed Kanemoto (303)772-2222 (303)772-1377
5	<b>VISTA COMMERCIAL CENTER</b> East of Highway 119 and Weld County Road 35	145	24 4 (15 under contract)	0 24	Left Hand water, St. Vrain Sanitation district, United Power, mountain view protection	Dyer Realty 520 Main St. Suite A Longmont, CO 80501	dyer@rmi.net N/A	Marvin Dyer/Russ Stacey (303)772-3200 (303)651-1320
4	<b>I-25 GATEWAY CENTER</b> S.W. corner of I-25 and 48, exit 252	144.5	31 30	36 1	All utilities	Robert Saffell & Associates LLC P.O. Box 3956 Evergreen, CO 80437	gateway@earthlink.net N/A	N/A (303)670-3866 (303)670-8146
16	<b>GLACIER BUSINESS PARK</b> S.W. quadrant of I-25 and Colorado Highway 52	120	55 47 (4 under contract)	0 8	N/A	Irwin Co. 2299 Pearl Street Boulder, CO 80302	birwin@irwinandhenderick.com N/A	Phil Irwin (303)833-4454 (303)833-4460
8	<b>SEKICH BUSINESS PARK</b> N.E. corner of I-25 and Colorado Highway 66	115	50 50	0 0	Various use; light-industrial, business, restaurants, convenience store, and commercial	N/A 2101 Ken Pratt Blvd. Suite 106 Longmont, CO 80501	N/A N/A	N/A N/A N/A
9	<b>MEAD CROSSING BUSINESS PARK</b> S.W. corner of I-25 and Colorado Highway 66	113	41 6	0 35	Office; research and development, light manufacturing, distribution facilities; Lots can be further divided into smaller parcels	Colorado Commercial Broker Group 2695 W. Eisenhower Blvd. Loveland, CO 80537	archie@oneimage.com N/A	Rick Archibald (970)225-4043 (970)622-8425
3	<b>ROCKY MOUNTAIN CROSSROADS BUSINESS PARK</b> North side of Crossroads Blvd. on I-25	90	29 2	0 27	N/A	Renaissance Asset Management LLC 5801 W. 11th St., Suite 302 Greeley, CO 80634	kyamada@rencos.com N/A	Curtis Sears (970)506-0056 (970)330-8160
10	<b>LOVELAND BUSINESS PLAZA</b> S.E. corner of U.S. Highway 34 and Denver Avenue in Loveland	80	0 N/A	0 0	Adjacent to the showcase Mann 12-plex theaters, the property fronts on Highway 34 and would be ideal for retail or office uses	Stroh and Co. 247 E. Fourth St. Loveland, CO 80537	N/A www.trohcompany.com	Dan Stroh (970)667-2837 (970)667-9721
10	<b>LOVELAND/ FORT COLLINS INDUSTRIAL AIRPARK</b> Adjacent to Loveland-Fort Collins Airport	80	13 3	0 10	Adjacent to Fort Collins/Loveland Airport, convenient taxi-way location, zoned for light-industrial, business and commercial use, easy access to I-25	Realtec Commercial Real Estate Services Inc. 255 E. Monroe Ave. No. 4 Fort Collins, CO 80525	realtec@realteckcommercial.com www.realteckcommercial.com	Jim Mokler (970)229-9900 (970)669-7127
14	<b>BEAR INDUSTRIAL PARK</b> West of I-25 between Colorado Highway 52 and Highway 119	77	9 15	0 9	N/A	Hirschfield Buckhoe & Pipeline Inc. 9201 Bruin Blvd. Longmont, CO 80504	N/A N/A	Vern Martenson (303)776-2080 (303)776-3655
6	<b>I-25 BUSINESS PARK</b> I-25 Frontage Road, north of Highway 66	77	16 2	0 4	Commercial C-3 and industrial zoning, Weld County PUD with full infrastructure ready for immediate building	Wheeler Comm. Property Services LLC 14017 Mead St. Longmont, CO 80504	info@wheelercommercial.com www.wheelercommercial.com	Bayne Gibson (970)535-9955 (303)535-9119
2	<b>RASPBERRY HILL BUSINESS PARK</b> N/A	60	15 1	60 0	N/A	Irwin Co. N/A Frederick, CO 80530	birwin@irwinandhenderick.com N/A	N/A (303)833-4454 (303)833-4460
20	<b>INTERCHANGE BUSINESS PARK</b> S.E. corner of I-25 and Highway 14	55	13 6	0 7	Easy access to I-25, adjacent to Fort Collins	Realtec Commercial Real Estate Services Inc. 255 E. Monroe Ave. No. 4 Fort Collins, CO 80525	realtec@realteckcommercial.com www.realteckcommercial.com	Jim Mokler (970)229-9900 (970)669-7127
19	<b>INTERSTATE BUSINESS CENTER</b> West corner of I-25 and Colorado Highway 14	54	17 11	0 6	N/A	Realtec Commercial Real Estate Services Inc. 300 S. Howes St. Fort Collins, CO 80522	www.interchangebusinesspar N/A	Jim Mokler (970)229-9900 (970)282-1080
21	<b>WARD EAST INDUSTRIAL PARK</b> I-25 and Crossroads, across from Wal-Mart Distribution Center	47	5 0	35 1	Build-to-suit, easy access, mountain views, spec 14,000 sq. ft., dock high, available for lease	Ward East 1012 N. Madison Ave. Loveland, CO 80537	wardcompanies@aol.com N/A	Frank or Richard Ward (970)667-1853 (970)667-5600
22	<b>WESTGATE BUSINESS PARK</b> S.E. of Colorado Highway 392 and I-25	40	9 8	0 1	Convenience center, hotel, Westgate Retail Center, restaurants, child care	Everitt Commercial Partners 3030 S. College Ave. Fort Collins, CO 80526	stuartm@everittcompanies.com www.everittcompanies.com	Stuart MacMillan (970)226-1500 (970)223-4156
17	<b>DENVER AVENUE COMMERCIAL PARK</b> Denver Ave. and First St., Loveland	38	4 1	0 3	N/A	The Group Inc. 2803 E. Harmony Road Fort Collins, CO 80525	chau@groupinc.com N/A	Craig Hau (970)229-0700 (970)282-7312
24	<b>DEL CAMINO JUNCTION BUSINESS PARK</b> N.E. corner of I-25 and Colorado Highway 119	35	19 2	0 15	Annexed to Firestone, visibility and access to I-25; streets, curbs, gutters, 24,000 sq. ft. office buildings and new 35,000 sq. ft. Best Western	Fuller and Company 1515 Arapahoe St., Suite 1200 Denver, CO 80202	info@fullercompany.com www.fullercompany.com	Terry Matthews (303)312-4269 (303)312-4309
24	<b>MEADOWLARK BUSINESS PARK</b> West of Weld County Road 13 between Colorado Highway 52 and Highway 119	35	18 11	0 7	Annexed to Frederick, convenient to Longmont, Boulder and Denver, 40 minutes to DIA	Dyer Realty 520 Main St. Suite A Longmont, CO 80501	dyer@rmi.net N/A	Marvin Dyer (303)772-3200 (303)651-1320
NR	<b>KNESS 3RD SUBDIVISION INDUSTRIAL PARK</b> East of I-25 at Larimer County Road 26 adjacent to Walmart Distribution	34	15 14	0 1	Easy access to I-25, 1/2 mile to the east. Utilities stubbed onto all lots. Lot sizes range from 1.3 to 2.9 acres	Realtec Commercial Real Estate Services Inc. 350 E. Seventh St., Suite 3-B Loveland, CO 80537	larrymelton@yahoo.com N/A	Larry Melton (970)593-9900 (970)669-7127
NR	<b>WARD INDUSTRIAL PARK</b> Madison & 11th, Loveland	28	5 0	0 2	Build-to-suit, easy access, mountain views	Ward Construction Co. 1012 N. Madison Ave. Loveland, CO 80537	wardcompanies@aol.com N/A	Frank or Richard Ward (970)667-1853 (970)667-5600
NR	<b>MILKY WAY BUSINESS PARK</b> I-25 at Highway 119 exit (west side)	24	18 3	0 15	Left hand water, St. Vrain sanitation district, United Power, streets, sidewalks, convenient to Denver, DIA, Boulder, Longmont	Dyer Realty 520 Main St. Suite A Longmont, CO 80501	dyer@rmi.net N/A	Marvin Dyer (303)772-3200 (303)651-1320
17	<b>PTARMIGAN BUSINESS PARK</b> N.E. corner of I-25 and Colorado Highway 392	10	8		16,000 sq. ft. multitenant business center	The Group Inc. 2803 E. Harmony Road Fort Collins, CO 80525	mehler@thegroupinc.com www.ptarmiganbusinesspark.com	Michael Ehler (970)229-0700 (970)223-7887

Mead Crossings Business Park was previously listed as Foster Ridge Business Park.  
Rocky Mountain Crossroads business Park was previously listed as Centergy.  
Denver Avenue Commercial Park was previously listed as Pinetree Industrial Park.  
N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCH BY SONOKO BAYES & KRIS MASCARENAS



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Originally published July 12, 2002

# LARGEST MULTI-TENANT OFFICE BUILDINGS

(Ranked by total leasable square feet)

RANK	OFFICE BUILDING Location	TOTAL LEASABLE SQ. FT./ % LEASED AS OF MARCH 31, 2002	AVERAGE RENT PER SQ. FT./ NO. OF FLOORS	SQ. FT. AVAILABLE AS OF MARCH 31, 2002	AVERAGE LEASE SIZE, SQ. FT./ AVERAGE LEASE LENGTH	MAJOR TENANTS AND SQUARE FOOTAGE OCCUPIED	OWNER/ BUILDING MANAGER/ YEAR BUILT/ RENOVATED	LEASING AGENT/ LEASING COMPANY/ EMAIL/WEB SITE
1	<b>BANK ONE PLAZA BUILDING</b> 822 Seventh St. Greeley, CO 80631 (970)351-8888/(970)378-8708	119,159 95%	\$12 NNN 7	5,583	3,000 3	Phelps/Tointon — 4,566 Bank One — 21,805 Banner Health — 26,435	Greeley Lincoln Park Properties Thomas and Tyler 1972 N/A	T. Drew Notestine Thomas and Tyler LLC drew@thomasandtyler.com www.thomasandtyler.com
2	<b>ONE PROSPECT</b> 1600, 1612 Specht Point, 1601, 1613 Prospect Parkway Fort Collins, CO 80525 (970)482-4800/(970)221-5009	92,465 100%	N/A 2	0	N/A 3-5	WW Reynolds, Heska, Girl Scouts, Seven Oaks, Parkside Homes, Buzz Stop Coffeehouse, ENSR	GB Ventures John Slack 1990/1995/1998/1998 N/A	John Slack W.W. Reynolds Cos. johns@wwreynolds.com www.wwreynolds.com
3	<b>GIBSON BUILDING</b> 600 E. Carlson St. Cheyenne, WY 82001 (307)638-7232/(307)632-5761	73,660 70%	\$2.33 NNN 1	48,400	9,680 3 yrs	Body By Design, Church-Creative Ministry, Kiddie Kollege, Preferred Services	N/A Preferred Management 1970 1993	Gale Anderson Preferred Management N/A N/A
4	<b>KEY BANK BUILDING</b> 125 S. Howes Ave. Fort Collins, CO 80521 (970)482-9203/(970)482-3231	70,427 100%	N/A 11	0	4,300 N/A	Key Bank — 4,461	Numerous condominium owners Ron Futrell 1970 N/A	N/A N/A N/A N/A
5	<b>THE BANK ONE BUILDING — LOVELAND</b> 200 E. Seventh St. Loveland, CO 80537 (970)461-8446/(970)667-5600	66,160 96%	\$14 NNN 4	2,500	Varies 3	Bank One — 21,645 1Vision — 8,150 Rioport — 8,000	Ward West LLP Diane Ward 1962 1979	Diane Ward Ward West LLP wardcompanies@aol N/A
6	<b>OLD TOWN SQUARE BUILDING</b> 5 Old Town Square, Suite 216 Fort Collins, CO 80524 (970)221-9332/(970)221-9341	64,858 100%	\$13 NNN 3	0	1,500 3	Thermoretec — 11,000 Lightsource — 2,700 State of Colorado — 3,100	Progressive Old Town Square LLC Ed Stoner 1890 1984	Ed Stoner Old Town Properties oldtownsq@aol.com www.oldtownsq.com
7	<b>RIVER CENTER 30</b> 2619, 2625, 2637, 2643 Midpoint Drive Fort Collins, CO 80525 (970)482-4800/(970)221-5009	57,600 100%	N/A N/A	0	N/A N/A	ESA, Inhausen, RK Mechanical, Applied Biomechanics, Treasure Learning Systems	River Center 30 Partnership John Slack N/A N/A	John Slack W.W. Reynolds Cos. johns@wwreynolds.com www.wwreynolds.com
8	<b>JEROME BUILDING</b> 800 Eighth Ave. Greeley, CO 80631 (970)346-9900/(970)304-0707	57,130 80%	\$10 NNN 3+basement	11,500	1,200 3	IRS, State of Colorado Driver's License Office, Lextron	David Lund David Lund 1965 1983	Mark Bradley Realtec Greeley N/A N/A
9	<b>CONTINENTAL PLAZA</b> 3665 J.F.K. Parkway Fort Collins, CO 80525 (970)229-9900/(970)282-1080	54,864 97%	\$18 NNN 3	1,685	7,800 5	Stewart Title — 11,523 Ayres & Assoc. — 10,010	Fort Collins Plaza LLC Rhys Christensen 1985 1999	Rhys Christensen Realtec Comm. Real Estate Services realtec@newameric.com www.commercialsearch.com/realtec
10	<b>RANGEVIEW ONE</b> 2725 Rocky Mountain Ave. Loveland, CO 80538 (970)962-9990/(970)635-3003	50,893 65%	N/A N/A	18,143	N/A N/A	Alliance Construction Solutions, McWhinney Enterprises	Terraview LLC McWhinney Real Estate Services 2002 N/A	Julia Crawmer/Ryan Schaefer McWhinney Enterprises kerrilyno@mcwhinney.com www.centerracolado.com
11	<b>FIRST NATIONAL TOWER BUILDING</b> 215 W. Oak St. Fort Collins, CO 80521 (970)221-5600/(970)221-5656	48,218 98%	N/A 11	500	N/A N/A	N/A	numerous condominium owners N/A 1968 N/A	N/A N/A N/A N/A
12	<b>EVERITT PLAZA</b> 3000-3030 S. College Ave. Fort Collins, CO 80525 (970)226-1500/(970)223-4156	43,649 N/A	\$15 gross 2	4,111	3,500 5	Everitt Cos. — 8,100 PacifiCare — 6,817 Transnation Title Insur. — 6,418	Everitt Cos. Everitt Cos. 1974 N/A	Dino DiTullio Everitt Cos. dinod@everittcompanies.com N/A

Region includes Larimer and Weld counties, Longmont and Brighton in Colorado and Albany and Laramie counties in Wyoming.  
NNN — Tenant pays operating expenses. N/A — Not available NR — Not ranked

SOURCE: BUSINESS REPORT SURVEY  
RESEARCHED BY SONOKO BAYES AND DAN FEIVSON



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- April 18 Mortgage Lending Guide  
Mortgage-Banking Companies List
- May 2 Real Estate & Development Section  
Residential Real Estate Report  
Real Estate Brokerages List  
Property Management Companies List
- July 11 Neighborhoods: Relocating to Northern Colorado  
Home Builders List
- August 8 Real Estate & Development Section  
Multiple/Single Tenant Office Buildings List  
Industrial Buildings List
- October 31 Real Estate & Development Section  
Mortgage Lending Guide  
Business Parks List  
Title Companies
- December 12 Construction & Architecture Report

For advertising opportunities contact your account rep at 970.221.5400



# Casper Area Economic Development Alliance, Inc.

## Casper Works!

### Let it Work for You!

#### BUSINESS FRIENDLY ENVIRONMENT

- Digital Infrastructure
- International Airport
  - Jet Service - Affiliated with United, Delta and Northwest Airlines
  - Freight Forwarding
  - Foreign Trade Zone
- Available Buildings and Sites
- No Corporate or Personal Income Taxes

#### WORKFORCE DEVELOPMENT

- Available Skilled, Productive Work Force
- Customized Training Programs
- Casper College
- McMurry Regional Training Center

#### PRO-BUSINESS PARTNERSHIPS

- City of Casper
- Natrona County
- Forward Casper
- Chamber of Commerce
- Small Business Development Center
- Mid-America Manufacturing Technology Center

#### Boise Cascade



1999

# of Employees: 400  
Annual Payroll: \$9 mil

#### American LaFrance



2000

# of Employees: 113  
Annual Payroll: \$3.7 mil

#### W.L. Plastics



2000

# of Employees: 36  
Annual Payroll: \$1.7 mil

#### McMurry Regional Training Center



2002

# of students trained  
in 2002: over 1800

#### BioLife Plasma



Summer 2003

Est.# of Employees: 24  
Est. Annual Payroll: \$500,000

## CASPER WORKS, LET IT WORK FOR YOU!

FOR MORE INFORMATION CONTACT:  
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Casper, WY  
1-800-634-5012 • caeda.net  
caeda@trib.com





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