

Financial highlights 2012

Intertek



Wolfhart Hauser Chief Executive Officer

“The world’s leading companies, their suppliers and partners trust us to add value to their brands. Critical to our success is our ability to deliver solutions that bring benefits to our customers’ organisations.”

Revenue (£m)

+17%

Organic revenue +8.6%
at constant exchange rates



Adjusted operating profit (£m)

+19%



Adjusted diluted EPS (pence)

+22%



Intertek is the leading quality solutions provider to industries worldwide. From auditing and inspection, to testing, training, advisory, quality assurance and certification, Intertek adds value to customers’ products, processes and assets.

With a network of more than 1,000 laboratories and offices and over 35,000 people in more than 100 countries, Intertek supports companies’ success in a global marketplace. Intertek helps its customers to meet end users’ expectations for safety, sustainability, performance, integrity and desirability in virtually any market worldwide. Visit www.intertek.com.

Our global operations



Our services

Intertek’s focus on quality and service delivery differentiates us in the marketplace. We create trusted partnerships with our customers, providing solutions that can improve their competitive advantage and add value to their businesses.



Testing



Outsourcing



Certification



Training



Inspection



Advisory



Auditing



Quality Assurance

Balance sheet

	2012 £m	2011 £m
Non-current assets	1,154.1	1,099.8
Current assets	681.2	636.8
Total assets	1,835.3	1,736.6
Current liabilities	406.1	395.4
Non-current liabilities	774.3	794.7
Total liabilities	1,180.4	1,190.1
Net assets	654.9	546.5

Summary of cash flows

	2012 £m	2011 £m
Cash generated from operations	332.6	288.7
Net cash flows used in investing activities	(151.2)	(541.1)
Net cash flows from financing activities	(92.6)	292.3
Cash and cash equivalents at 31 December	166.5	181.9
Net debt at 31 December	(550.7)	(580.7)

Equity analysts

J.P. Morgan Cazenove	Robert Plant
Goldman Sachs	John Woodman
Bank of America Merrill Lynch	Toby Reeks
Barclays	Paul Sullivan
Berenberg Bank	Simon Mezzanotte
Cantor Fitzgerald	Caroline de la Soujeole
Cheuvreux	Beat Keiser
Citigroup	Ed Steele
Credit Suisse	David Rigby
Deutsche Bank	Tom Sykes
Exane BNP Paribas	Laurent Brunelle
Helvea	Chris Burger
HSBC	Alex Magni
Intermonte	Marco Corsiglia
Jefferies	Will Kirkness
Kepler	Bettina Edmondston
Mainfirst	Mourad Lahmidi
Natixis	Olivier Lebrun
Numis	Steve Woolf
Odyssey Securities	Guillaume Rascoussier
Royal Bank of Canada	Andrew Brooke
Shore Capital	Robin Speakman
Societe Generale	Patrick Jousseau
UBS	William Vanderpump

Financial calendar

Financial year end	31 December 2012
Results announced (full year)	4 March 2013
Annual General Meeting	17 May 2013
Ex-dividend date for final dividend	22 May 2013
Record date for final dividend	24 May 2013
Final dividend payable	7 June 2013
Interim results announced	29 July 2013
Ex-dividend date for interim dividend	16 October 2013
Record date for interim dividend	18 October 2013
Interim dividend payable	1 November 2013

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Cautionary statement

The Annual Report contains certain forward-looking statements with respect to the financial condition, results, operations and business of Intertek Group plc. These statements and forecasts involve risk and uncertainty because they relate to events and depend upon circumstances that will occur in the future. There are a number of factors that could cause actual results or developments to differ materially from those expressed or implied by these forward-looking statements and forecasts. Nothing in the Annual Report should be construed as a profit forecast.



Go online for the 5-year summary
www.intertek.com/investors/five-year-summary