

Financial highlights 2013



Wolfhart Hauser
Chief Executive Officer

“Intertek continued to deliver on its strategic priorities in 2013; investing in our services, our network, our thought leadership and most importantly our people.”

Revenue (£m)

+6%



Adjusted operating profit (£m)

+2%



Adjusted diluted EPS (pence)

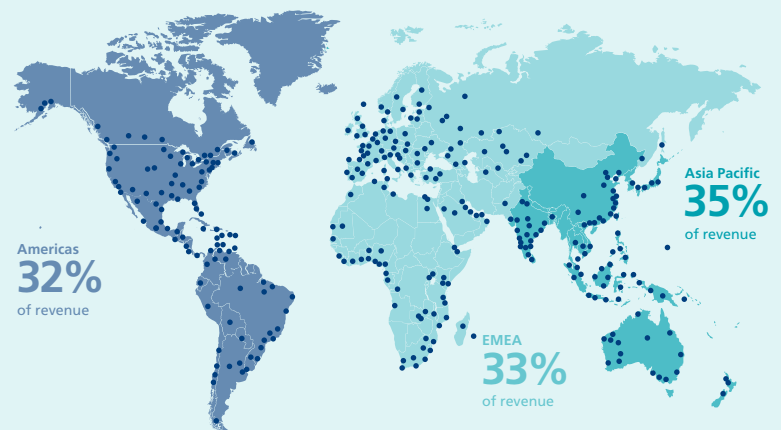
+6%



Intertek provides quality and safety services to businesses across the globe. We help our customers improve their products, assets and processes to make them more successful in their chosen markets.

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Where we operate



Our services

From auditing and inspection, to testing, training, advisory, quality assurance and certification. Intertek adds value to customers’ products, assets and processes. We help our customers to meet end users’ expectations for safety, sustainability, performance, integrity and desirability in virtually any market worldwide.



Testing



Outsourcing



Certification



Training



Inspection



Advisory



Auditing



Quality Assurance

Balance sheet	2013 £m	2012 £m
Non-current assets	1,274.1	1,154.1
Current assets	656.0	681.2
Total assets	1,930.1	1,835.3
Current liabilities	(399.9)	(406.1)
Non-current liabilities	(773.5)	(774.3)
Total liabilities	(1,173.4)	(1,180.4)
Net assets	756.7	654.9

Summary of cash flows	2013 £m	2012 £m
Cash generated from operations	378.6	332.6
Net cash flows used in investing activities	(249.8)	(151.2)
Net cash flows from financing activities	(64.8)	(92.6)
Cash and cash equivalents at 31 December	116.4	166.5
Net debt at 31 December	(618.2)	(550.7)

Equity analysts

J.P. Morgan Cazenove	Robert Plant
Goldman Sachs	Charles Wilson
Bank of America Securities Merrill Lynch	Andrew Ripper
Barclays	Paul Sullivan
Berenberg Bank	Simon Mezzanotte
Cantor Fitzgerald Europe	Caroline de la Soujeole
Citi	Ed Steele
Credit Suisse	Andy Grobler
Deutsche Bank	Tom Sykes
Exane BNP Paribas	Laurent Brunelle
Helvea	Chris Burger
HSBC	Alex Magni
Intermonte	Marco Corsiglia
Jefferies	Will Kirkness
Kepler Cheuvreux	Patrick Inglin
Mainfirst	Mourad Lahmidi
Natixis	Olivier Lebrun
Numis	Steve Woolf
Oddo Securities	Guillaume Rascoussier
The Royal Bank of Canada	Andrew Brooke
Shore Capital	Robin Speakman
Societe Generale	Patrick Jousseume
UBS	William Vanderpump

Financial calendar

Financial year end	31 December 2013
Results announced (full year)	3 March 2014
Annual General Meeting	16 May 2014
Ex-dividend date for final dividend	21 May 2014
Record date for final dividend	23 May 2014
Final dividend payable	6 June 2014
Interim results announced	4 August 2014
Ex-dividend date for interim dividend	1 October 2014
Record date for interim dividend	3 October 2014
Interim dividend payable	14 October 2014

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Go online for the 5-year summary
www.intertek.com/investors/five-year-summary