



PRODUCT BROCHURE

Polycom® HDX® Series

High-Definition Room and Personal Telepresence Solutions



Experience Telepresence Anywhere, Anytime

Polycom® HDX® telepresence solutions offer users extraordinary visual communication, enhancing collaboration from the desktop to the conference room.

Flexible connectivity options and powerful content sharing gives professionals the ability to communicate over distance easily and securely. Polycom® HDX® room and personal telepresence solutions include offerings to suit any application and any budget.

Integrated in each HDX experience, Polycom UltimateHD™ technology brings amazing, high-definition communication to every user, every time. UltimateHD technology includes not only HD video up to 1080p resolution, but also HD voice with crystal clear stereo audio. Sharing HD content is also part of the Polycom UltimateHD experience, allowing colleagues and partners to easily include rich content during a video call. Also included in each HDX telepresence solution is Polycom Constant Clarity™ technology, which is a combination of several Polycom technologies that offer the best quality audio and video to users in a variety of environments and with varying network conditions. Users also experience better video quality and lower total cost of ownership with H.264 High Profile that allows users to have higher resolutions and frame rates at up to 50 percent (50%) bandwidth reductions over competitive products.

Polycom HDX® 8000: The Ultimate Room Telepresence Experience

Precisely engineered for superior clarity, Polycom HDX 8000 systems enable users to interact over video freely and naturally. Rich-media content and data are easily enabled; further enhancing collaboration and audience participation.

For organisations migrating to high-definition video and audio communication, the Polycom HDX 8000 Series provides a flexible and robust solution ideally suited for distance education, on-demand project collaboration and more.

Polycom HDX 7000: Extraordinary Telepresence for Everyday Communication

The Polycom HDX 7000 Series provides flexible, affordable HD visual communication for high-quality communication throughout mainstream workplace environments. Expanding visual communication quickly and easily throughout the organisation, the Polycom HDX 7000 Series is ideal for education, medical, enterprise and on-demand collaboration applications.

Turnkey options enable the Polycom HDX 7000 Series to deliver visual communication in any room, while patented, crystal-clear audio enhances collaboration and audience participation.

Polycom HDX 6000: Room Telepresence with a Fast ROI

High definition can be achieved by everyone with the Polycom HDX 6000. Users will have a quality experience from the quick setup of a single HDMI output for both audio and video to connecting a computer to share high definition graphics.



Packaged solutions are also available to help deploying the HDX 6000 solution in medical, education and other organisations.

Polycom HDX 4000: Personal Telepresence

Performance-engineered to deliver high-definition visual communication, the Polycom HDX 4000 Series delivers premium, rich-media personal telepresence, redefining individual and small group communication. Merging an extraordinary degree of visual and acoustic clarity with powerful functionality, the HDX 4000 Series brings unprecedented immediacy to video conferences, audio interactions and content exchanges.

A 24-inch (HDX 4500) or 20-inch (HDX 4002) HD video screen and acoustically superior stereo sound allow for professional-level visual communication with full computer monitor functionality, making content collaboration easier than ever. Users can incorporate presentations, graphics, spreadsheets, multimedia files and more, facilitating more immersive collaboration and quicker decision making.

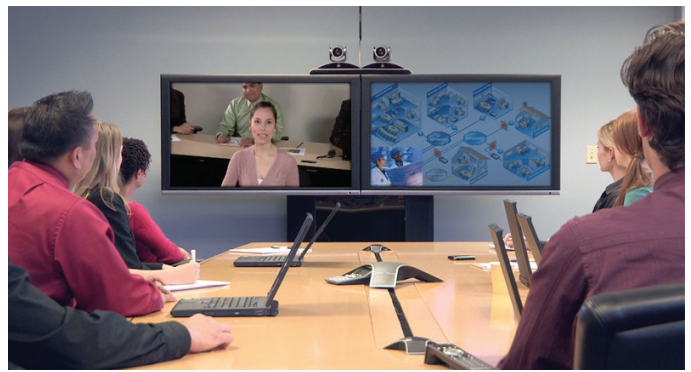
Polycom HDX Packaged Solutions: Flexible designs for advanced visual communication

The Polycom HDX Executive Collection floor system and Polycom HDX Media Center deliver high-quality visual communication uniquely configurable to a variety of environments and requirements. These sophisticated, innovative and stylish design solutions provide turnkey flexibility and power to deliver enriched, high-definition meeting experiences whenever, wherever requirements demand.

Polycom HDX Executive Collection plasma screens showcase high-definition video perfectly in 1080p resolution, while an intelligently dynamic microphone array provides finely tuned audio. The Polycom HDX Media Center 720p and 1080p solutions offer an alternative high-performance visual communication experience that includes free-standing pedestal or integrated wall-mount form factors with high-quality audio.

Integrator Telepresence: Premier visual communication systems for high-impact visual experiences

The Polycom HDX 9000 Series telepresence solution delivers high-definition collaboration experiences to conference rooms, lecture halls, executive suites and more. Attendees interact naturally for more productive meetings thanks to intuitive user interfaces and high-performance architectures that radically boost the quality of communication. Polycom HDX 9000 Series systems integrate seamlessly with rich media tools to enhance any presentation and meeting environments. Through a powerful set of APIs and multiple video and audio connectors, customers can create and customise conferencing solutions from simple to advanced applications.



Unparalleled User Experience with Polycom UC Innovations

The Polycom EagleEye Director reinvents the conference room meeting, personalising every room-based telepresence experience and making communications easier and more intimate than ever before through an innovative coupling of voice triangulation, face-finding technology, and a dual-camera tracking system.



Putting telepresence at your fingertips, the Polycom Touch Control interface is a gesture-based, intuitive solution for Polycom telepresence rooms, accelerating unified communications (UC) and video collaboration throughout your organisation.

Polycom UC Board

The innovative and first-of-its-kind Polycom UC Board increases productivity and interaction between remote sites by simply picking up a pen and freely sharing ideas. For Polycom HDX users who desire to share or record whiteboard content in any telepresence meeting.

	Polycom HDX 9000	Polycom HDX 8000	Polycom HDX 7000	Polycom HDX 6000	Polycom HDX 4000
UltimateHD™ Features					
HD Voice™ with 22 kHz of Audio	•	•	•	•	•
HD Content Sharing	•	•	•	•	•
HD Video (720p 30fps) from 512Kbps	•	•	•	•	•
HD Video (720p 60fps) from 832Kbps	•	•	•	receive only	HDX 4500
HD Video (1080p) from 1 Mbps	•	•	•	receive only	HDX 4500
SD (4CIF30) Video from 128 Kbps	•	•	•	•	•
SD (4CIF60) from 512 Kbps	•	•	•	•	HDX 4500
Connectivity					
H.323 and SIP Max Line Rates Mbps	6	6	4	2	4
Optional BRI, PRI or V.35 Module	•	•	•	•	HDX 4002
Audio Only Line (POTS Analog)	•	•	•	•	HDX 4002
Video I/O					
Max Video Outputs	3	3	3	1	
Max Video Inputs	4	4	3	2	1
General Information					
Integrated 20.1-inch LCD, HD Display					HDX 4002
All-in-One 24-inch Codec and HD Display					HDX 4500
Internal Multipoint (HDCP, SDCP) OPTIONAL	HDCP	HDCP	SDCP		HDCP
Max # HDX Microphone Arrays	4	3	2	1	3 (HDX 4002 only)
Content Sharing					
People+Content™/H.239 for Data Sharing	•	•	•	•	•
People+Content™ IP	•	•	•	•	•
People On Content™	•	•	•	•	•
Adjustable Content 10, 50, 90% BW	•	•	•	•	•
Other Key Differentiators					
SoundStation® IP 7000 Speakerphone Integration	•	•	•	•	HDX 4002
Dual Monitor Emulation	•	•	•	•	•
Polycom SoundStructure® Integration	•	•	•	•	•
Polycom Lost Packet Recovery™ (LPR™)	•	•	•	•	•
APIs Supported	•	•	•	•	•
Standard Encryption (except where prohibited by law)	•	•	•	•	•
Polycom Touch Control	•	•	•	•	HDX 4500
Polycom EagleEye Director	•	•	•	•	•
Polycom UC Board	•	•	•	•	•

About Polycom

Polycom is the global leader in standards-based unified communications (UC) solutions for telepresence, video, and voice powered by the Polycom® RealPresence® Platform. The RealPresence Platform interoperates with the broadest range of business, mobile, and social applications and devices. More than 400,000 organizations trust Polycom solutions to collaborate and meet face-to-face from any location for more productive and effective engagement with colleagues, partners, customers, specialists, and prospects. Polycom, together with its broad partner ecosystem, provides customers with the best TCO, scalability, and security for video collaboration, whether on-premises, hosted, or cloud-delivered. Visit www.polycom.com or connect with Polycom on Twitter, Facebook, and LinkedIn.

Polycom, Inc.
1.800.POLYCOM
www.polycom.com





PRODUCT BROCHURE

Polycom® RealPresence® Group Series



Polycom® RealPresence® Group Series

Effective group collaboration has never been more important in business communication. Geographically dispersed teams need to get more done with fewer resources. Video collaboration is a critical tool for making group meetings more productive, breaking down distance barriers and pushing the greatness of human collaboration forward.

The Polycom® RealPresence® Group Series brings a new standard of efficiency and productivity to your group collaboration. It combines great video experiences and a new breakthrough simple interface with the broadest interoperability and lowest total cost of ownership of any video collaboration system.

Best-In-Class Experiences

The RealPresence Group Series sets a new standard for ease of use in video collaboration. The breakthrough user experience is easy for even first time users with no need for training. Backed by years of customer research, Polycom's new user interface speeds up the adoption of video communications, and reduces support costs for IT administrators.

Polycom offers multiple ways to control video calls. Breakthrough Polycom® SmartPairing™ technology* makes it simple to use your own Apple® iPad® tablet to start and manage video calls. The optional Polycom® Touch Control provides an intuitive graphical touch interface on a seven-inch, high resolution screen. Or use the simple remote control to navigate the easy on-screen interface. Intuitive menus, written in a natural conversational language, make it easy to start a call and help personalize the experience to get the most out of video meetings.

Video collaboration is the new way of working, transforming the way organizations communicate. Clear, vibrant visuals and flawless audio are critical to replicating an “in the same room” experience. With the RealPresence Group Series, Polycom sets a higher bar for video and audio performance. Seeing your participants in 1080p60 (full High Definition at 60 frames per second) brings video to a new level of realism. The results are users who eagerly look to add video to their daily communications, a wider and more rapid adoption rate, and improved communication effectiveness.

During video calls, how well you hear is as important as how well you see. Polycom® Constant Clarity™ is a set of industry-leading audio technology that dramatically improves the sense of realism. One element is conversational stereo, which makes it much easier to distinguish between multiple speakers, especially when they are talking at the same time. Additionally, the Polycom® Lost Packet Recovery™ (LPR™) technology protects the whole experience by helping to ensure great quality even when experiencing network issues.

In group collaboration, the quality of the content being shared is as important as the quality of the people on video. Content that is grainy, pixelated, or slow to update makes it hard to get the most out of your meetings. RealPresence Group Series supports content at up to 1080p60, helping to eliminate compromises when sharing across distances.

Unmatched Interoperability

A video collaboration solution is only as valuable as the number of other systems that it can call. The RealPresence Group Series offers the broadest interoperability of any video collaboration solution. Being fully standards-based, you can call millions of other standards-based video systems in use today. In addition, native interoperability with leading unified communications (UC) platforms means that video calls



easily fit with the way you already communicate. This native interoperability, without expensive and complex gateways, extends the benefits of your UC platform investment while simplifying the experience for users. RealPresence Group Series also offers TIP support for direct connection to non-standards-based Cisco environments.

Emerging Scalable Video Coding technology makes video collaboration more resilient to challenging network conditions while lowering your infrastructure costs. Many SVC products that are based on proprietary technology lock customers into only using specific vendor equipment. Polycom's unique interoperable SVC architecture* is the first to provide video calling between both existing video systems and new SVC systems. This unique approach delivers unmatched investment protection and avoids "video islands" that lock you into only calling other like systems. Polycom's approach introduces SVC into standards-based environments for the best of both worlds.

Lowest Total Cost of Ownership

With the Polycom Group Series, we continue to lower your total cost of ownership of video collaboration. The benefits of H.264 High Profile technology now extend to 1080p60 experiences for whole new levels of realism at up to 50 percent less bandwidth. For existing Polycom customers, the RealPresence Group Series allows you to continue to use previous investments in Polycom technology, including select cameras, microphones, and UC innovations such as Polycom EagleEye Director and Polycom Touch Control.

Polycom® RealPresence® Platform

Using RealPresence Group Series with the Polycom RealPresence Platform increases the effectiveness and productivity of visual communications. The RealPresence Platform acts as the unifying hub in your unified communications environment and works through open standards-based interoperability with communications and business applications from hundreds of vendors. The five pillar platform makes video and voice collaboration simple in any environment: Universal Video Collaboration, Video Resource Management, Virtualization Management, Universal Access and Security, and Video Content Management. Visit polycom.com for more details.

Services for RealPresence Group

Polycom and our Certified Service Partners provide several tiers of support service, allowing you to choose the services appropriate for your video collaboration solution and budget. AdvancedAccess Service provides priority access to the AdvancedAccess team of Video specialists, an Assigned Service Engineer who is familiar with your solution and access to technical support when you need it, 24x7. Elite Support provides peace of mind to the managers of mission-critical conferencing environments through access to a dedicated team of collaboration experts who proactively maintain and monitor your system.

Polycom® RealPresence® Group 700

For board rooms, lecture halls, and other environments where only the best will do, the RealPresence Group 700 offers you extreme video collaboration performance and flexibility. Powerful video processing and flexible input and output options make it ideal for rooms with complex requirements such as multiple displays, cameras, and content sources. The intuitive interface that comes standard on all RealPresence Group products makes it easy for even your most novice users to control the system and get the most out of their video collaboration experience without difficulties.

Polycom® RealPresence® Group 500

For conference rooms and your other meeting environments, the RealPresence Group 500 delivers powerful video collaboration performance in a sleek design that is easy to configure and use. Support for dual monitors and multiple options for sharing content make it an ideal fit for most standard-sized meeting rooms. Single-cable connections for video and audio simplify setup, while the small, sleek design allows for discreet placement of the device. Plus, the small design makes it ideal for mobile applications, whether moved to different locations within a building or used as part of your mobile video kit.

Polycom® RealPresence® Group 300

RealPresence Group 300, combined with the innovative EagleEye Acoustic camera, set a new standard for high quality video at a breakthrough price for smaller meeting rooms, huddle rooms, and offices. Single-cable connections to the camera and display simplify setup, and sharing content is easy with the Polycom® People+Content™ IP application. Its sleek design is easily hidden away, or can be taken outside the room or building for mobile applications.



	RealPresence Group 700	RealPresence Group 500	RealPresence Group 300
Video and Audio Performance**			
1080p 60fps Video from 1.7 Mbps	•	•	•
1080p 30fps Video from 1 Mbps	•	•	•
720p 60fps Video from 832 Kbps	•	•	•
720p 30fps Video from 512 Kbps	•	•	•
4CIF 60fps Video from 512 Kbps	•	•	•
4CIF 30fps Video from 128 Kbps	•	•	•
HD Voice Audio to 22 kHz	•	•	•
Video Inputs			
HDCl (Camera)	2	1	1
HDMI	3 (HDMI 1.4)	1 (HDMI 1.3)	
VGA	1	1	
Component (YPbPr)	1		
Video Outputs			
HDMI	3 (HDMI 1.3)	2 (HDMI 1.3)	1 (HDMI 1.3)***
VGA	3		
Simultaneous Video Output Signals	3	2	1***
Audio Inputs			
HDCl (Camera)	2	1	1
HDMI	3	1	
ConferenceLink2 (Polycom Microphones)	2	1	1
ConferenceLink2 Devices Supported	3	2	2
RCA Line-in	2		
3.5mm Stereo Line-In		1	
Audio Outputs			
HDMI	1	1	1
RCA Pair Stereo Line-Out	1		
3.5mm Stereo Line-Out		1	1
Connectivity			
Ethernet (10/100/1G)	2	1	1
USB	3	2	2
RS-232	DB9	Mini-DIN 8-Pin	Mini-DIN 8-Pin

	RealPresence Group 700	RealPresence Group 500	RealPresence Group 300
MultiPoint (Via Optional License Key)			
Max. SD Connections	8	6	
Max. HD Connections	4	4	
Content Sharing**			
People+Content™ / H.239 via HDMI/VGA Content Inputs	•	•	
H.239 via People+Content™ IP	•	•	•
1080p60fps Content Transmit	•	•	
1080p60fps Content Receive	•	•	•
Simultaneous 1080p Video/Content (one 30fps, one 60fps)	•	•	Receive Only
Additional Features			
Polycom® EagleEye Director	•	•	•
Polycom® Touch Control	•	•	•
Polycom® SoundStation® IP 7000 Integration	•	•	•
Polycom® SoundStructure® Integration	•	•	•
API Support	•	•	•
Optional RTV, TIP Integration	•	•	•

* Planned for future release. Availability subject to change without notice.

** 1080p option required for 1080p video and content

*** Second HDMI output can be enabled via optional license key

Need flexible financing?

Polycom **CAPITAL**
Collaborative Financing

www.polycom.com/polycom-capital

About Polycom

Polycom is the global leader in open standards-based unified communications (UC) solutions for voice and video collaboration, trusted by more than 415,000 customers around the world. Polycom solutions are powered by the Polycom® RealPresence® Platform, comprehensive software infrastructure and rich APIs that interoperate with the broadest set of communication, business, mobile, and cloud applications and devices to deliver secure face-to-face video collaboration in any environment. Polycom and its ecosystem of over 7,000 partners provide truly unified communications solutions that deliver the best user experience, highest multi-vendor interoperability, and lowest TCO. Visit www.polycom.com or connect with us on Twitter, Facebook, and LinkedIn to learn how we're pushing the greatness of human collaboration forward.

Polycom, Inc.
1.800.POLYCOM
www.polycom.com

Polycom Asia Pacific Pte Ltd
+65 6389 9200
www.polycom.asia

Polycom EMEA
+44 (0)1753 723282
www.polycom.co.uk





DATA SHEET

Polycom® Touch Control

Telepresence at your fingertips

The intuitive solution for accelerating Unified Communications (UC) and video collaboration throughout your organization

The Polycom® Touch Control graphical interface solution is a highly-intuitive touch screen device that enables users to quickly initiate video conferences, free from complicated interfaces or technical support. By expanding user adoption of collaboration and allowing participants to focus on their meeting, the Polycom Touch Control solution accelerates your return on investment in telepresence and video solutions while making your organization more productive and efficient.

Conference with confidence

The Polycom Touch Control interface is ideal for enterprises, educational institutions, healthcare organizations, and any other group requiring faster and more efficient real-time collaboration. Featuring a high-resolution display that provides simplified navigation and menu selection, the Polycom Touch Control solution allows users to control all aspects of their conference experience, including finding colleagues, placing calls and sharing content.

Users can easily connect to one another using a shared address book, on-screen keypad, and calendar entry. For quick access to room information, the Polycom Touch Control communicates with the Polycom HDX® and RealPresence® Group Series room telepresence solution which can be integrated with Microsoft® Exchange software to provide complete location detail.

The Polycom Touch Control offers multiple options for sharing content, enabling users to share their PC or MAC desktop via direct USB connection to the Touch Control, via VGA/DVI connection to the video codec or share content directly from USB flash drive connected to the Touch Control.

Easy to use and deploy

The Polycom Touch Control device leverages Power Over Ethernet (PoE) for clutter-free connectivity. Individual Polycom Touch Control devices can be easily paired and dedicated to any network-connected HDX or RealPresence® Group Series room telepresence system. Polycom Touch Control devices can be deployed in an identical configuration to provide users with a consistent experience regardless of environment, or devices can be individually tailored to unique workflows.



Benefits

- Reduced video conferencing learning curve and increased user adoption through a highly intuitive interface
- Improved user experiences through one-touch control
- Collaboration through seamless integration with Polycom HDX®, RealPresence® Group Series room telepresence systems, Polycom® RMX® platforms, Polycom SoundStructure® systems, and Polycom OTX™, RPX™ and ATX™ immersive telepresence solutions

Product Specifications

Package includes

Polycom Touch Control, stand and RJ45 (LAN) cable

Compatible Systems

- HDX 4500, 6000, 7000, 8000 & 9000
- RealPresence Group 300, 500 and 700

Usability

- Touch control on 7-inch screen
- Tap and touch control to access call controls and administrative menus
- SoundStructure Mode
 - Dialing
 - Volume Controls
- Intuitive menus
 - Layout Manager
 - Camera Control
 - Dialing & Directory
 - Administration

Technology

- Capacitive touch screen
- Direct API command through network

Electrical

Power Over Ethernet (PoE) required

Physical Characteristics

- Polycom Touch Control with removable stand
- 7.25" (W) x 5.5" (D) x 1 – 1.75" (H)

Warranty

- One-year return to factory parts and labor
- 90-day software warranty
- Service Contract Required

Technical Documentation

- Award-winning documentation for setting up, maintaining, and using the system
- Available at www.polycom.com/vidiodocumentation

Development Information

Visit www.polycom.com/touchcontrol to sign up for the latest developments with Polycom Touch Control



Need flexible financing?

Polycom **CAPITAL**
Collaborative Financing

www.polycom.com/polycom-capital

About Polycom

Polycom is the global leader in standards-based unified communications (UC) solutions for telepresence, video, and voice powered by the Polycom® RealPresence® Platform. The RealPresence Platform interoperates with the broadest range of business, mobile, and social applications and devices. More than 400,000 organizations trust Polycom solutions to collaborate and meet face-to-face from any location for more productive and effective engagement with colleagues, partners, customers, specialists, and prospects. Polycom, together with its broad partner ecosystem, provides customers with the best TCO, scalability, and security for video collaboration, whether on-premises, hosted, or cloud-delivered. Visit www.polycom.com or connect with Polycom on Twitter, Facebook, and LinkedIn.

Polycom, Inc.
1.800.POLYCOM
www.polycom.com

Polycom Asia Pacific Pte Ltd
+65 6389 9200
www.polycom.asia

Polycom EMEA
+44 (0)1753 723282
www.polycom.co.uk





DATA SHEET

Polycom® UC Board™

Transforming ordinary surfaces into virtual whiteboards

Easy-to-share and Easy-to-see – Start Creating

People meet to strategize, share ideas, and plan. When meeting over distance, participants on the far end of a video meeting can be at a disadvantage during creative or brainstorming sessions when content is shared spontaneously, spurred by conversation in the meeting. Whiteboarding and smart-boards are a great way to creatively interact and capture ideas but traditionally have been expensive and cumbersome to install and use in a video setting.

The Polycom® UC Board solution is the perfect solution to transform any whiteboard or LCD monitor into an interactive video whiteboard space and it natively integrates with the Polycom HDX® video system in the room. Sharing ideas in any video session is as simple as picking up a pen and starting to write, draw, and interact.

The Polycom UC Board solution is the latest in break-through innovations from Polycom that are transforming the collaborative experience and elevating a typical video conference into a fully interactive and immersive session where people make decisions, solve problems, and move to action. From doctors illustrating a diagnosis to a patient, to an architect sketching the next concept for green construction, to a student solving a problem with classmates from around the world, the Polycom UC Board solution enables users to interact naturally and efficiently. Users can easily share with multiple participants and also record their work with Polycom's recording and streaming technology.

Leading Technology Innovation, Unmatched Performance

Polycom is the only manufacturer to offer this ease of use and native integration for video whiteboarding by creating a direct connection from the video codec to any standard whiteboard or LCD in the room. Users just walk up to the board and pick up the stylus, and as soon as the pen touches the whiteboard, remote participants see the notations and are immediately engaged.

The Polycom UC Board solution is an intuitive and collaborative addition to any conference room and will be used immediately and frequently. Set-up is quick and easy, and little to no user training is necessary. Users just pick up the pen and start writing.

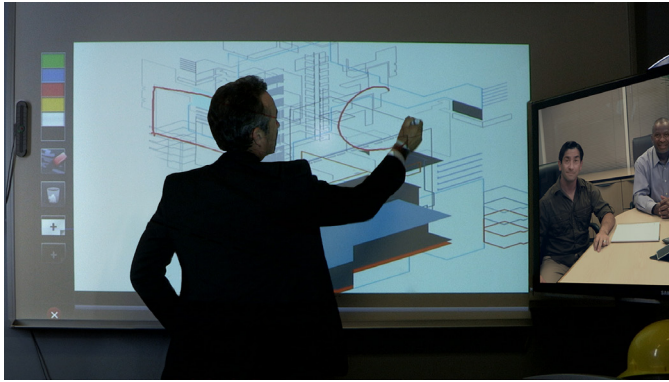
With standards-based content sharing, the Polycom UC Board allows users to share their work seamlessly with any other standards-based system from Polycom and other manufacturers without the need for any gateway or conversion software. Mobile users on the Polycom Telepresence m100 and Polycom® RealPresence® Mobile solutions can also view information shared by participants using the UC Board solution.



Benefits

- **Simple and Direct** – USB connection directly to codec eliminates need to take up valuable camera inputs
- **Hands-free Operation** – Automatically starts when the pen touches the surface; simple interface allows for immediate interaction
- **Broad Interoperability** – First and only solution that offers native integration; allows content viewing through standards-based H.239 across all UC devices regardless of location of physical whiteboard
- **Cost Effective** – leverage existing Polycom infrastructure and whiteboards you own. With no dedicated PC needed, installation is easy and sets up in minutes
- **Import and Distribute** – Slides can be imported and all annotations can be saved to easily distribute to attendees

Polycom UC Board Specifications



Highlights

The Polycom UC Board Solution

- Allows you to use existing surfaces instead of purchasing expensive, fixed equipment
- Works with any projector and whiteboard or HDX Dual Screen Media Center LCDs
- Install in minutes
- Provides direct integration with video systems—and no other tool from any other manufacturer offers this capability

User Benefits

- Bring interactivity to any “standard” room quickly and easily
- Motivate and energize conference participants by bringing them to the board to express their idea
- Deepen the understanding of subjects by using content resources
- Show presentations saved on a USB Drive
- Annotate whiteboards and presentations
- Distribute annotated presentations to participants after the meeting

Organizational Benefits

- Transforms any flat surface—whiteboards, LCDs, walls, tables and even glass—into a content sharing tool
- Can be deployed quickly on multiple sizes of surfaces
- Increases ROI on technology as well as conference room tools more quickly
- Increase comprehension between all participants in a conference

About Polycom

Polycom is the global leader in standards-based unified communications (UC) solutions for telepresence, video, and voice powered by the Polycom® RealPresence® Platform. The RealPresence Platform interoperates with the broadest range of business, mobile, and social applications and devices. More than 400,000 organizations trust Polycom solutions to collaborate and meet face-to-face from any location for more productive and effective engagement with colleagues, partners, customers, specialists, and prospects. Polycom, together with its broad partner ecosystem, provides customers with the best TCO, scalability, and security for video collaboration, whether on-premises, hosted, or cloud-delivered. Visit www.polycom.com or connect with Polycom on Twitter, Facebook, and LinkedIn.

Polycom, Inc.
1.800.POLYCOM
www.polycom.com

Technical Specifications

Requirements

- HDX 9000 Rev B Hardware
- HDX 8000 Rev B Hardware
- HDX 7000 Rev C Hardware
- Requires HDX 3.0.3 or higher (not included)
- Dual monitors required

Package Contents

- 1 UC Board Receiver
- 1 wrist strap
- 1 stylus
- 1 AAA battery
- 4 mounting plates
- 115-foot USB cable

Polycom UC Board Receiver

- Weight: 2.65 oz (73 g)
- Dimensions: 9 in x 2 in (24 x 5.1 cm)
- Minimum active work area: 17 x 11 inches (43 x 28 cm)
- Maximum active work area: 108 x 60 inches (275 x 152 cm)
- Ultrasonic and infrared
- Positional accuracy: +/- 1.5 mm

Stylus

- Weight: .6 oz (18 g)
- Power: 1 AAA battery

Warranty

- 1 year parts





DATA SHEET

Polycom® EagleEye Director

The most intelligent camera in UC delivers breakthrough HD RealPresence® Experience

The Polycom® EagleEye Director changes the face of group video communications by enabling close-up views of every speaker in a video conference, regardless of their location or the number of people in the room. With fully automated camera pan, tilt, and zoom motions, the EagleEye Director resolves the common problem in video conferencing of seeing all participants during a meeting, but not being able to see facial expressions of the person talking. Now, by highlighting, zooming in, and framing active speakers, everyone can clearly see critical facial expressions and read the subtle body language which enables deeper engagement and more effective meetings.

Leveraging patent-pending technology, including voice triangulation, face finding, and an innovative dual-camera configuration, the EagleEye Director delivers breakthrough affordability in personalizing the telepresence experience for every group conference and enables richer communication and more productive meetings. With meeting participants no longer needing to worry about staying in the camera view or interrupting the flow of conversation to handle the remote control, they can spend 100% of their time in meetings focusing on the bigger issue—their business.

Innovative Technology Delivers Unmatched Value

With powerful processing technology on board, the EagleEye Director ships ready to be used in conjunction with any of the Polycom HDX® or RealPresence® Group series room telepresence systems and is simple to set up through a single cable connection. An array of seven microphones in the base of the unit allows the EagleEye Director to precisely locate voices in a variety of room shapes and sizes, making it the ideal solution for large conference rooms, class rooms, or board rooms.

Locate, Recognize, Frame, Display

Beyond advancing the technology, Polycom leveraged deep human factor expertise to optimize EagleEye Director behavior. Once the voice has been located, the EagleEye Director executes facial detection algorithms to determine if the user is speaking to other users in the room or to meeting participants at the far end. The camera will then automatically 'zoom in' and position the speaker in the optimal proportion and location in the viewing window. This multi-step process helps ensure that far-end participants always enjoy a high-impact, immersive experience.

A wide-panning radius of the cameras gives users the flexibility to move freely about the room with the confidence that the EagleEye Director will always keep them clearly in view. This is ideal for classrooms and other environments where room layouts may be more challenging.



Benefits

- Makes your meetings more productive by automatically locating active speakers and through simultaneous voice triangulation and face-finding accurately crops their image on to the display
- Makes training more engaging for better retention of information, speeds user adoption, and delivers faster ROI through maximum ease of use and heightened meeting interaction
- Installs quickly and easily to any Polycom HDX or RealPresence® Group series room telepresence system with a single camera-to-codec connection

Polycom EagleEye Director Specifications

Package Includes

- EagleEye Director base, power supply and necessary cables
- 2200-82559-xxx
- EagleEye Director base, power supply, necessary cables and one EagleEye III camera
- 7200-82631-xxx
- EagleEye Director base, power supply, necessary cables and two EagleEye III cameras
- 7200-82632-xxx

Compatible Cameras

- (2) EagleEye II
- (1) EagleEye II & (1) EagleEye III
- (2) EagleEye III

Compatible Polycom Video Systems

- HDX 9000, 8000, 7000 and 6000 Series
- RealPresence Group 700, 500 and 300 Series

Recommended Room Size

- Participants should be within 25 feet (7.62m) of EagleEye Director
- Performance may vary in different room configurations

Connections

- 1 HDCI out to video system
- USB for diagnostics & local upgrades
- Stereo phoenix connector for remote audioprocessing

Physical Characteristics

- Base Box with Vertical Array 19.2" (H) x 25.3" (W) x 5.6" (D)

Electrical

- Auto sensing power supply
- Typical operating voltage/power
 - 60VA @ 120V @ 50Hz @ .49 PF
 - 60VA @ 120V @ 60Hz @ .49 PF
 - 74VA @ 200V @ 50Hz @ .40 PF
 - 73VA @ 200V @ 60Hz @ .40 PF
 - 87VA @ 260V @ 50Hz @ .34 PF
 - 86VA @ 260V @ 60Hz @ .36 PF



Traditional Conference



Improved Experience with EagleEye Director



Front View



Rear View



Side View



Attaching Cameras

Need flexible financing?

Polycom **CAPITAL**
Collaborative Financing

www.polycom.com/polycom-capital

About Polycom

Polycom is the global leader in standards-based unified communications (UC) solutions for telepresence, video, and voice powered by the Polycom® RealPresence® Platform. The RealPresence Platform interoperates with the broadest range of business, mobile, and social applications and devices. More than 400,000 organizations trust Polycom solutions to collaborate and meet face-to-face from any location for more productive and effective engagement with colleagues, partners, customers, specialists, and prospects. Polycom, together with its broad partner ecosystem, provides customers with the best TCO, scalability, and security for video collaboration, whether on-premises, hosted, or cloud-delivered. Visit www.polycom.com or connect with Polycom on Twitter, Facebook, and LinkedIn.

Polycom, Inc.
1.800.POLYCOM
www.polycom.com

Polycom Asia Pacific Pte Ltd
+65 6389 9200
www.polycom.asia

Polycom EMEA
+44 (0)1753 723282
www.polycom.co.uk





A Detailed Guide of Polycom Video, Voice, and Infrastructure Products and Solutions

Polycom® Telepresence Solutions

Polycom® RealPresence® Immersive Solutions



Polycom® RPX™ Solutions

Fully immersive solution delivering a 100% controlled, life-like experience.

- Realize low Total Cost of Ownership (TCO) with H.264 High Profile for lower bandwidth requirements
- Fits any group or class size with seating capacity from 4-28 people
- Full screen, cinematic view supporting 2 to 4 screens
- Superior realism delivered with high definition video and audio
- HD video, audio and flexible HD content sharing
- Purpose built for executive and boardroom meetings, corporate trainings and higher education
- Investment protection is ensured as a standards-based, interoperable solution, including TIP support

Polycom® OTX™ Solutions

Immersive Telepresence solution combining high performance with unique design elements for small groups.



- Realize low TCO with H.264 High Profile for lower bandwidth requirements
- Seats up to 4 (OTX 100) or 6 (OTX 300) on video, with flexibility for both telepresence and conventional in-person meetings
- Up to three 65-inch LCD displays create the illusion of sitting across the table from distant colleagues
- Easy to use – simple and consistent touch-screen user interface across all locations
- Auto-elevating 21.5-inch widescreen content displays (OTX 300 and OTX 100 Standard)
- Optional Complete Experience Kit includes rear wall and lighting package
- Investment protection is ensured as a standards-based, interoperable solution, including TIP support

Polycom® ATX™ Solutions

Customized Immersive Telepresence designed for integrators to create unique telepresence solutions.



- Powerful solutions for developing and deploying customized multi-codec, telepresence meeting rooms
- Flexible design options for nearly any customer requirement allow integrators to wrap telepresence technology with furniture, components, décor and services
- Lower total cost of ownership through the use of the H.264 High Profile video compression standard for reduced bandwidth requirements of up to 50%; opens telepresence to more customers
- Standards-based interoperability and native integration with leading UC solutions support a wide range of deployments environments, including TIP support

Polycom RealPresence Room Solutions



Polycom® RealPresence® Group (300, 500, 700) Series

Next-generation HD video, voice, and content sharing capabilities for conference rooms, classrooms, and meeting spaces across the enterprise.

- Breakthrough simple user interface speeds video adoption and lowers IT support costs
- Multiple control options, including Polycom SmartPairing™ technology so your employees can start collaborating instantly with their iPad
- 1080p60 video and content collaboration heightens realism and boosts meeting productivity
- Interoperable SVC delivers a great experience even on bandwidth-limited networks
- Lowest total cost of ownership, with up to 50% bandwidth savings via H.264 High Profile
- Enable more people to join calls without requiring a separate bridge with up to 8-way multipoint
- High-performance architecture meets your most demanding needs today and into the future



Polycom® HDX® 6000, 7000, and 8000 Series

Advanced solutions bring HD video, voice, and content sharing capabilities to conference rooms, classrooms, and meeting spaces across the enterprise.

- Fully standards-compliant, compatible with the over 2 million video systems deployed
- High definition video quality, up to 1080p
- Bandwidth efficient, using up to 50% less bandwidth than competitive solutions with H.264 High Profile
- Multiple ways to share HD content to fit the needs of any participant
- Legendary HD audio quality, including conversational Polycom StereoSurround™ technology



Polycom® EagleEye Director Solution

This camera tracking solution provides 'studio production' performance for enhanced interaction and productivity.

- Transforms a standard conference or class room into an immersive experience where every participant is seen clearly, even in a room of 20+ people
- Broadcast-quality camera locating – highlights, zooms in, and frames active speakers in optimal proportion
- Voice triangulation moves to the speaker's voice, whether standing or sitting
- Face-finding technology looks for speaker's face so errant noises are not a distraction
- Easily installed and configured with any Polycom HDX room telepresence system



Polycom® UC Board™

Innovative, first of its kind, solution for dynamic whiteboard collaboration over telepresence.

- Users find using the electronic stylus of the UC Board simple and natural with nothing to "turn-on"
- Comprehension is improved when all participants see the whiteboard as clearly as those sitting in the room
- Installation costs are minimal - use existing room infrastructure from whiteboards to LCD monitors
- Usability of telepresence increases, reducing costs in other areas and helping to achieve a fast ROI
- Increase productivity by having import capability of slides and export of all annotations to a USB drive



Polycom® Touch Control Interface

Place control of your telepresence and audio conferences right at your fingertips.

- Touch screen solution simplifies the telepresence experience
- Sleek, inviting 7-inch, high resolution screen in full color
- Intuitive graphical user interface shows the user only the options that they need to see at any given time
- Option for all Polycom HDX room telepresence systems
- Standard interface for Polycom OTX™ and RPX™ immersive telepresence solutions
- Option to control Polycom SoundStructure® deployments



Polycom® Quality Definition Experience™ (QDX™) 6000 Solution

The QDX system provides an optimal price-to-performance ratio for non-HD video applications.

- Simplified installation and ease of use
- Affordability speeds your return on investment (ROI)
- Superb audio clarity with Polycom StereoSurround™ technology
- Quality, performance, simplicity and affordability
- Improved collaboration with intuitive one-touch content sharing

Polycom RealPresence Desktop Solutions



Polycom® HDX® 4000 and 4500 Series

Polycom personal telepresence solutions are designed to bring high definition audio, video, and content to smaller spaces such as the executive desktop or small meeting room.

- Bright, crisp LCD display in 20-inch or 24-inch designs; also serves as the main or secondary PC display
- Easily add a secondary display via DVI port on HDX 4500
- Fully standards-compliant, compatible with the over 2 million video systems deployed
- High definition video quality, up to 1080p
- Bandwidth efficient, using up to 50% less bandwidth than competitive solutions with H.264 High Profile
- Multiple ways to share HD content to fit the needs of any participant
- Legendary HD audio quality, including conversational Polycom StereoSurround™ technology
- Add up to 3 other participants to any call through a 4-way optional MCU



Polycom® RealPresence® Desktop for Windows®

RealPresence Desktop for Windows frees business professionals from the traditional boundaries of the conference room, allowing them to enjoy video collaboration from their personal computers from anywhere. Polycom's enterprise-class HD video software solution allows customers to pay-as-they-grow – start with a few software clients and grow up to 10,000 users. When connected to the RealPresence Resource Manager organizations can leverage app management, scalability, resiliency, security, multi-point and lifelike quality that users and IT managers demand.

- Share the industry's highest-quality audio, video, and content through standards-based protocols
- Quickly search existing corporate directories for ease-of-dialing
- Select individual applications like spreadsheets, videos, presentations or share monitors all in HD quality
- Experience the value and benefit of SVC and AVC interoperability – producing optimized quality even over limited bandwidth wireless networks



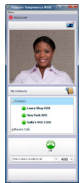
Polycom® Converged Management Application™ (CMA®) Desktop Software

A video conferencing application for knowledge workers, the CMA Desktop solution ensures HD enterprise-grade quality video and voice communication and standards-based content sharing. The CMA Desktop application is supported by Windows® and Mac® platforms. Supporting both H.323 and SIP call signaling, the CMA Desktop provides an excellent, cost effective solution for today's networks and tomorrow's protocols.

Polycom® Telepresence m100

The perfect software video collaboration solution for the small business delivering standards-based, premium quality audio, video and content sharing.

- Always on, always connected. Stay in touch with colleagues, customers from the office, home or while traveling
- Delivers standards-based, HD audio, video, and content
- Easy to use – Simple download and install wizard requires minimal technical knowledge
- Polycom Constant Clarity™ technology produces high-quality audio and video over less than optimal connections



Polycom® VVX® Business Media Phones

The Polycom VVX series is a family of business media phones that offer a combined high quality audio and video communications experience for busy professionals. These solutions rapidly integrate to a wide range of unified communications environments.

- Premium quality desktop voice and video solutions designed for organizations and businesses of all sizes and budgets
- Intuitive, expandable, business class phones designed for the multitasking needs and shifting schedules of busy managers and knowledge workers
- Quick payback and lower travel expenses. Empower each employee for the cost of only one business trip
- Ready to integrate into a wide range of unified communications environments.



Polycom RealPresence Mobile Solutions

Polycom® RealPresence® Mobile Software

You're mobile. You're remote. Sometimes you're in the office. Or working from home. Wherever you are, you need to collaborate face-to-face with colleagues, meet with customers, communicate with partners, patients, students, etc.

Polycom® RealPresence® Mobile instantly transforms your tablet or smartphone into a mobile videoconference system. Only Polycom combines the weblike ease-of-use of a self-service, one-touch software app with enterprise-grade security, reliability, scale and premier-quality.

- Free yourself from the office and conference room with the ability to meet anywhere
- Stay connected with a single device for phone calls, video conferences, email, content sharing, calendars and more
- Enjoy the same rich features normally found exclusively in conference rooms - simplified dialing, camera control, content sharing, multipoint and more
- Realize the lowest total cost of ownership benefits through extensive BYOD support
- Experience the value and benefit of SVC and AVC interoperability - producing optimized quality even over limited bandwidth wireless networks



Polycom® RealPresence® Platform

Video Resource Management



Polycom RealPresence Resource Manager

Polycom RealPresence Resource Manager helps IT organizations reduce ongoing management and maintenance costs and optimize video performance, and includes a rich suite of APIs for customized integration into the video network. With hardened Linux operating system, multi-tenant partitioning, and scale to 10,000 managed mobile, desktop and group video devices, confidently deploy and manage your video network with Polycom RealPresence Resource Manager application.

- Scale to 10,000 devices to manage H.323, SIP, AVC and SVC supported endpoints, bridges and recording servers
- Easy administration through comprehensive device monitoring, provisioning, management and software revision control
- Directories and presence engines provide simplified dialing
- API suite for direct integrations into your key applications and systems
- Multi-tenant support for cloud based hosting
- Scheduling options via Web GUI or APIs for a holistic application

Polycom® Converged Management Application™ (CMA®) 5000 and 4000 Solutions

The CMA solution manages and deploys video throughout the enterprise and allows organizations to fully video-enable personal workspaces, desktops, conference rooms, and mobile devices. Utilizing the built in Gatekeeper, makes the CMA 4000 a cost effective management solution for small to mid size businesses.



Management

- Profile provisioning
- Account management
- Software upgrades
- Centralized diagnostics
- Real-time conference monitoring
- Polycom RMX® portal

Gatekeeper

- Policy and BW management
- Participant admission
- Least cost routing
- Up to 5000 registered users
- Standards-based presence
- One-dial easy call solution

Scheduling

- Multiple scheduling options
- For Web and Microsoft Outlook and IBM® Lotus® Notes® software

Directory

- LDAP/H.350 service
- Microsoft AD support Global address book (GAB)

Virtualization Management

Polycom® Distributed Media Application™ (DMA™) 7000 Solution

Mission critical application for unifying conferencing and collaboration networks, ensuring business continuity and maximizing UC investments. Includes call control for SIP and H.323 devices (AVC and/or SVC).

- Premier Scale – H.323 Gatekeeper/SIP Registrar for up to 75,000 devices & 64 bridges
- Exceptional Connectivity – SIP/H.323 Gateway (ex: connect UC/Voice users with HDX users)
- Unmatched Resiliency – Super cluster (up to 5 DMA nodes) and geographic redundancy
- Only solution for Guaranteed class of service and experience (silver/gold/platinum)
- API Suite – Increase end user productivity and lower administration cost via API for conference monitoring, provisioning users and VMRs, resource reporting and billing
- Provide resource management, load balancing, scale and resiliency for up to 64 Collaboration Servers, Codian 4x00, MSE 8000 MCUs
- Native UC integration with Microsoft, Juniper, IBM



Universal Video Collaboration

Polycom® RealPresence® Collaboration Servers (RMX®) 1500, 2000, 4000

Polycom universal conference platforms are real-time media conferencing platforms designed with intelligence built-in—including dynamic resource allocation, network flexibility and reliability, and cost-effective scalability, all tightly integrated with major UC partners—connecting the most people in the highest quality at the lowest cost.

- Universal Bridging capabilities for seamless connectivity for multiple types of devices including H.323, SIP, ISDN, PSTN (phones & cell phones); support for both AVC and Polycom SVC solutions
- Call at any data rate, any bandwidth with support for resolutions up to 1080p, fully transcoded
- Use up to 50% less bandwidth with High Profile standard support
- Supports point-to-point calls with integrated dial-through gateway capabilities (ISDN, SIP and H.323)
- Supports advanced bridging capabilities for Polycom Immersive Telepresence Solutions
- Legendary audio quality, supporting StereoSurround, Constant Clarity and Conversational Stereo
- Native integration with Siemens OpenScope, IBM® Sametime®, Microsoft® OCS & Lync™, Avaya Aura® solutions





Polycom® RealPresence® Collaboration Server 800s, Virtual Edition

- Universal bridging capabilities for H.323 and SIP endpoints as well as AVC and Polycom SVC solutions
- Supports up to HD resolution for both AVC and SVC
- Supports mixed AVC/SVC calls for extreme flexibility
- Optimized for Mobile and Desktop video collaboration
- Legendary audio quality, supporting StereoSurround, Constant Clarity and Conversational Stereo
- Use up to 50% less bandwidth with High Profile standard support

Firewall Traversal & Security

Polycom® RealPresence® Access Director™

RealPresence Access Director provides secure video collaboration from anywhere, supporting SIP and H.323 devices and both AVC and SVC protocols. Users can connect their devices and mobile clients simply and easily – reducing the cost to support the growing number of video-enabled workers in your organization without compromising network security.



- Single server application that combines the remote and B2B calling scenarios with SIP and H.323 capabilities enabling a seamless video collaboration experience within and beyond the firewall
- Collaborate over video while on-the-go, in the office, or from home
- Support up to 1,000 simultaneous video calls securely without requiring additional client hardware or software
- Leverage existing investments in UC products and IT infrastructure and build towards a SIP based future.
- Easily, securely and reliably extend the use of video collaboration to your mobile workforce

Polycom® Video Border Proxy™ (VBP™) E Series and ST Series



- Simplifies – Inter and intra-company video communications
- Optimizes – Video quality by prioritizing video traffic
- Resolves – NAT/Firewall traversal problems for video and voice
- Protects – Video and voice devices with an application firewall VBP E Application Layer Gateway
- Multiple options and sizes to fit the need of any organization – 1Mbps, 3Mbps, 10Mbps, 25Mbps, 85Mbps, or 200Mbps throughput

Video Content Management

Polycom® RealPresence® Media Manager

This powerful platform integrates with your existing IT system and network infrastructure to manage rich media by storing, cataloging, securing, and offering metadata search capability for your organization's presentations and assets.



- Searchable, branded portal
- Viewer authentication and tracking
- Scalable live event Webcasting
- VOD pre-positioned
- Microsoft® SharePoint® and Lync™ integration

Polycom® RSS™ 4000 Solution

This network-based appliance records, archives, and streams telepresence and video conferences to desktops, mobile devices and conference rooms.



- Live and On-Demand H.264 streaming to Apple and Android devices.
- Stream to live audiences in up to HD 720p
- Automatically archive in HD 1080p
- Record directly from H.323 endpoints, Microsoft Lync clients, and MCUs
- Record up to 15 simultaneous conferences
- Full management and authentication with AD

Polycom® RealPresence® Broadcast Producer

This premier software enables you to produce live and on-demand interactive presentations for large audiences.



- Enterprise-class scalability
- Seamless Integration with existing systems
- Multi-publish points and optimized distribution
- Live audience tracking and interaction
- Multi-codec playback and multiple platform choices
- Full-featured presentation editing

Polycom® RealPresence® Capture Station

This media creation appliance is an easy-to-use solution that can transform any room into a studio for webcasting presentations that contain streaming video and audio synchronized with rich-media content.



- Live and on-demand Webcasting
- Multi-codec, platform and playback support
- Fully customizable interface and presentation editing
- Versatile input/output options
- Seamless integration with Polycom RealPresence Media Manager



Polycom® RealPresence® Practitioner Cart® 8000

Enables medical professionals to provide patients access to care regardless of time or distance constraints.

- Life-like experience with high Definition 720p 30/60 fps or 1080p video resolution
- Maintain eye contact through easy height adjustment
- Highly mobile, small footprint with enclosed technology compartment for security and spill protection
- Easy addition of medical peripheral devices and connection panel
- AES encryption for HIPAA compliancy; power system UL 60601 compliant for use in patient care environments
- Platform support for customer IT needs (laptop/PC)
- Provisioned for mobile operation with battery power



Polycom® SoundStructure® Solution

Clear and immersive audio for more productive voice and video conferences.

- Easy installation and configuration, even for very large or complex systems
- Enhances audio quality for video conferences with deep robust integration with Polycom HDX systems
- Highly scalable solution leveraging Polycom's exclusive OBAM architecture
- Expand functionality and protect your investment with optional modular telephony interface cards
- Multiple deployment options and maximum performance using flexible microphone, talker and loudspeaker placements with breakthrough feedback elimination



Polycom® SpectraLink® and KIRK® Wireless Phones

Allow on-site mobile employees to roam freely throughout the workplace while delivering continuously reliable and available voice and data communications. These solutions interoperate with a customer's existing Voice over IP (VoIP) or time-division multiplexing (TDM) call control system, providing business-grade telephone functionality to a wireless device. By combining customers' existing investments in wire line infrastructure and with the power of workplace mobility, businesses of all sizes realize enhanced worker productivity and deliver improved levels of service to their customers.

- Leverage existing infrastructure with the broadest PBX and WLAN interoperability
- Ensure clear communications with unsurpassed voice quality
- Protect your investments with industry's most durable handsets
- Streamline business processes with extensive application and strategic partnerships
- Minimize down time with best-in-class service and support



Polycom® SoundStation® and VoiceStation® Conference Phones

Clear, productive calls from the industry standard for group voice conferencing in meeting rooms worldwide.

- Enjoy life-like audio conversations with HD Voice technology
- Engage everyone in the conference room with exceptional 360-degree microphone coverage and multiple coverage range options
- One-stop-shop for all your conferencing needs featuring the industry's broadest portfolio with models designed for large rooms, standard conference rooms and private offices
- Leverage your existing communication investments with highly flexible connection options supporting analog, VoIP and digital PBXs



Polycom® SoundPoint® IP Family

The SoundPoint IP family features the most comprehensive, best-sounding, and the most interoperable high-quality IP phone solutions for small and medium-sized businesses and enterprises.

- Unrivaled voice quality for the richest desktop audio experiences – HD Voice
- Comprehensive product portfolio from basic entry level models to fully-featured multi-line devices
- Reliable devices designed for use in all business environments
- Leverage existing VoIP investment through interoperability with the industry's broadest array of SIP call platforms
- Simple to operate and maintain with industry's most robust SIP software and refined provisioning system

Solutions for Microsoft

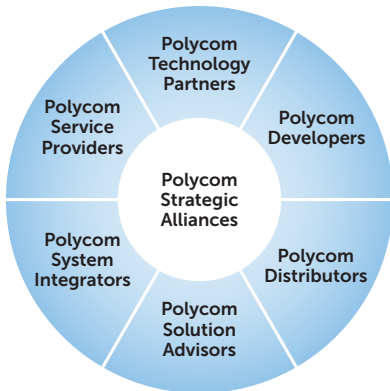
Solutions Purpose-Built for Microsoft



Polycom offers the most comprehensive portfolio of purpose-built voice and video collaboration solutions optimized for Microsoft Lync environments. These endpoints provide the most unified, intuitive, collaboration experience through enhanced Lync features including presence, plug-and-play ease of use and the most consistent UC experience from the desktop to conference room.

- Connect anytime, anywhere with the broadest portfolio of purpose-built devices optimized for use with Microsoft Lync
- Increase productivity and efficiency by combining all the features of Lync with Polycom's industry leading HD technology
- Maximize return on investment by leveraging your existing Microsoft Lync infrastructure servers, and gateways.
- Reduce total cost of ownership through native integration providing plug-and-play functionality for easy deployment

Polycom Partner Network™ Strategic Alliances



The Polycom Partner Network encompasses many types of partners, including strategic alliances with leading companies who make some of the most popular business apps, including Microsoft, IBM, and HP. Together, we ensure Polycom® solutions are interoperable with the industry's most popular business tools and most common UC environments.

Cisco Interoperability

Customers can confidently and seamlessly deploy Polycom voice and video solutions with Cisco Unified Communications Manager (CUCM) environments. With Polycom native support for TIP, Cisco TelePresence customers now have the freedom to seamlessly collaborate across standards-based telepresence and video conferencing platforms and scale their network with standards-based Polycom solutions that deliver flexibility, investment protection and lower operating costs.

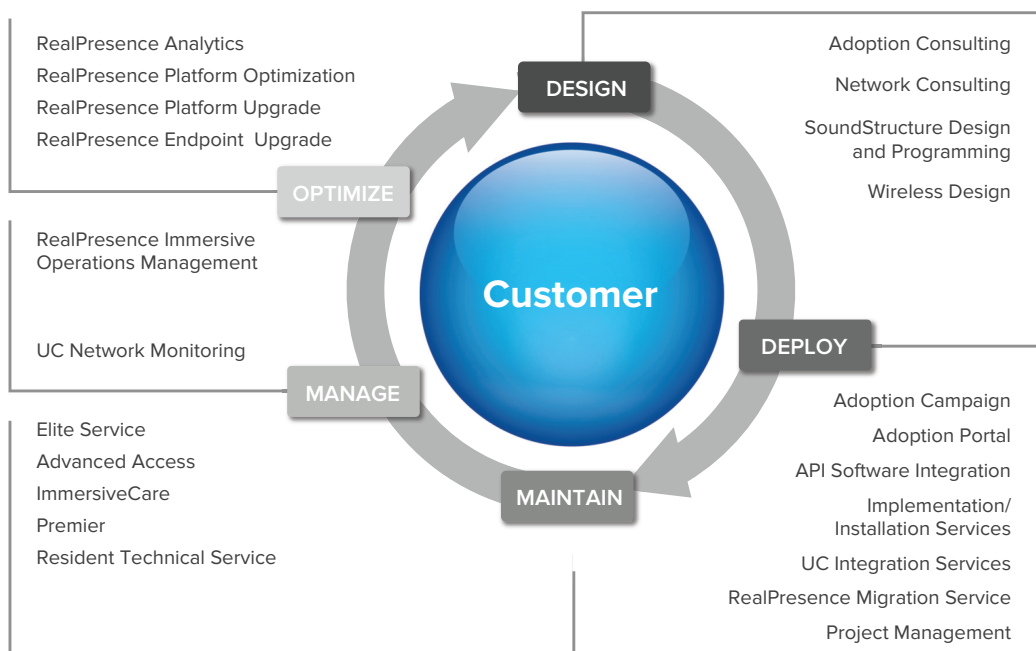


Polycom Global Services

Polycom Global Services help customers realize the full potential of their investment in Polycom, regardless of where they are in the solution lifecycle.

In the design phase, we help customers lay the groundwork for a successful deployment whether that means translating our broad portfolio into the solution that will work best for your business or evaluating the network on which the video collaboration solution will reside. Beyond simple installation, when you're ready to deploy Polycom has the expertise to integrate our products into a unified communications environment and the resources to project manage complex or geographically dispersed solutions. Once installed, Polycom maintains the technology at the level that meets your needs. Customers with mission-critical video deployments can even outsource the management of the technology to Polycom experts. Finally, to extend your return on investment, Polycom has a range of services to help you optimize infrastructure and endpoints.

Services Throughout the Solution Lifecycle



Need flexible financing?

Polycom **CAPITAL**
Collaborative Financing

www.polycom.com/polycom-capital

About Polycom

Polycom is the global leader in open standards-based unified communications (UC) solutions for voice and video collaboration, trusted by more than 415,000 customers around the world. Polycom solutions are powered by the Polycom® RealPresence® Platform, comprehensive software infrastructure and rich APIs that interoperate with the broadest set of communication, business, mobile and cloud applications and devices to deliver secure face-to-face video collaboration in any environment. Polycom and its ecosystem of over 7,000 partners provide truly unified communications solutions that deliver the best user experience, highest multi-vendor interoperability, and lowest TCO. Visit www.polycom.com or connect with us on Twitter, Facebook, and LinkedIn to learn how we're pushing the greatness of human collaboration forward.

Polycom, Inc.
1.800.POLYCOM
www.polycom.com

Polycom Asia Pacific Pte Ltd
+65 6389 9200
www.polycom.asia

Polycom EMEA
+44 (0)1753 723282
www.polycom.co.uk

