







In 2016, we celebrated a momentous 30 years of service to a single vision: a world where everyone has a decent place to live. As we continue to reach for that vision, we are proud to have served over 7,000 people and to be part of the global movement of Habitat for Humanity International that has brought affordable homeownership to nearly 10 million people worldwide.

Keeping an eye on the big picture of affordable housing for all, we maintain a keen focus on building dreams here at home. And as we reflect on our 30-year history, we see the impact of our work to build these dreams. We connected our partner families with their potential and they stepped into lives of stability and opportunity and looked toward the future. Those families achieved the dream of homeownership. And that dream lives on in the generations that follow, their children growing into educated, generous, ambitious, and positive adults.

Along the way, we faced big challenges like the Loma Prieta earthquake, a growing concern for the environment, and a volatile and expensive housing market, leading us to grow and adapt. Over 30 years, we met these challenges with new ideas and innovation: large-scale, high-density developments, green building, a broader range of housing services, innovative funding channels, and advocacy—we have forged new paths to success.

And now, facing an increasingly complex housing market that remains out of reach for so many, we must continue to grow, adapt, and respond to the unique challenges and opportunities in our communities. We answer this need with a redoubled effort to help more people break the cycle of poverty. We support the health and wellness of our homeowners and our planet with our robust green building program. To address the Bay Area's complex matrix of housing issues and the wide range of people affected by them, we create programs that bolster neighborhoods, keep current homeowners in their homes, and equip more families with the tools to become homeowners.

We join with other Habitat affiliates across the state to advocate for systemic policy changes that will make affordable housing a reality for more people. And we create new partnerships, grow new funding streams, and seek new resources to keep reaching ever higher.

Through all the trials and triumphs, we imagine more. We dream big, and we find the courage, focus, and resources to work toward those dreams. Our imagination lives in the work of our board and staff, in the hands of our volunteers, in the hearts of our donors, and in the strength and perseverance of the families we serve. This imagination will carry us to the future, where all people have a decent place to call home. We have achieved so much in our first 30 years. Now, imagine what more we can build.

Sincerely,

Larry Briggs Board Chair Janice Jensen President & CEO

CELEBRATING 30 YEARS FINNOVATION

Thirty years ago, small groups of people gathered together to create an organization that would address the dire need for affordable housing in their communities. Starting as three separate affiliates of Habitat for Humanity—Mt. Diablo, East Bay, and Bay and Valley (later renamed Silicon Valley)—we've grown into a movement of people across Alameda, Contra Costa, and Santa Clara counties, building homes and fighting for affordable ownership housing.

Each affiliate started one home at a time: planning, fundraising, recruiting volunteers, and renovating dilapidated homes in partnership with local families. When thousands of families were displaced by the Loma Prieta earthquake, it was clear: we needed to expand and innovate to serve more people.

From this early turning point, we capitalized on our momentum and evolved our organization—leading to more high-density developments, building green, expanding into new programs, and advocating at local, state, and national levels.

Innovation, evolution, expansion—this is how we serve.







BUILDING BIG



1991

2006

2010



TO DATE

INNOVATION **EXPANDING PROGRAMS**

The housing crash left many homeowners foreclosed upon and decimated the dream of homeownership for others. Habitat evolved once again and expanded our services to serve more people in more ways: stabilizing neighborhoods, preserving existing homeownership, and helping more families qualify for affordable housing programs.



homes.

We started the Neighborhood Revitalization Initiative to work with communities on projects that improve

2010

2009 We launched safety & livability. the Neighborhood Stabilization Program to renovate foreclosed and abandoned

Housing Counseling Program to help families repair their credit and prepare for

2010 We launched our

2012 The Home Repair homeownership Program was started to help homeowners with critical repairs, preserving long-term home-

2013

ownership.

Home Repair Program added Veterans Build Initiative.

Bay and Valley Habitat forms, later Habita Silicon Valley

> East Bay Habitat forms 1986

1987

East Bay Habitat dedicates first home in **Oakland**

1988

1989

1990

Mt. Diablo Habitat forms

1991

Bay and Valley Habitat dedicates first home in

Mt. Diablo dedicates first

1993

home in Pittsburg

Affiliates host first AmeriCorps members

1996

All Women's Crew forms at Mt. Diablo Habitat

1995

MILESTONE 2000

homes and 2,517 people served

2004

2015

pened 4th ReStor

Tri-Valley Interfaith Group completes first "All Faith Home'

2005

Mt. Diablo and East Bay Habitats merge forming Habitat

East Bay **MILESTONE** 250 homes 2007 completed locally

2009

The housing

bubble peaked in

2006 and reached its

lowest point in

2009.

2008

2009

2009 launches in Silicon Valley

First affiliate Global Village trip goes to El Salvador

Playhouse Program

2010

East Bay and 2011 Silicon Valley Habitats merge

2012

2012

Redevelopment agencies in

California dissolved. Habitat CA

fought to retain funding for

developments in progress,

allowing HEBSV to retain

two-thirds of its pipeline.

2013-15

Habitat co-authored.

sponsored, and supported dozens

of legislative bills for affordable

housing funding and stronger

public policy.

into HEBSV

2013 HEBSV

receives Affiliate of Distinction Award (1 of only 7

affiliates)

Rosalvnn Carter Work Project

HEBSV hosts

the Jimmy and

2013

Building on Faith Framing Blitz, the largest all-faith build in **HEBSV** history

2015

MILESTONE 500 homes completed locally

2016

Successfully passed

hree local measures. secur-

ng \$2.1 billion in bond funding

for affordable housing.

Measure A1. Alameda County

• Measure KK, Oakland

Measure A, Santa Clara

2015

2016 celebrates 30th Anniversary

STEM Playhouse Program launches

2016

HEBSV

INNOVATION **BUILDING GREEN**

In 2000, in response to a growing concern for the vironment and the health and well-being of homeowners, Habitat pioneered our green building program. Beginning with simple improvements, we evolved our building and design methods into a cutting-edge green building program tha has been emulated by other Habitat affiliates across the country.

2003

First green homes dedicated in Oakland. From he beginning we used innovative techniques like solar panels, passive solar design, and solar hot water, as well as alternative building materials and droughttolerant landscaping



2004

First ReStore ppened in Oakland diverting waste fron andfills and raising ınds for homes



2009-10 First Habitat in CA to be certified LEED Gold and Platinum. Awarded LEED for Neighborhood Development for creating better, more ustainable, well-connected neighborhoods.

This house is in the

process of being

LEED

Certified

(A) AFF Habitat

2016 łabitat adopts Zero

et Energy building code requirements for 2020.



ADVOCACY

In 2011, it became evident that the state would likely dissolve redevelopment agencies. As Habitat stood to lose a primary funding source for housing development, it was clear we needed to take action. The 43 California affiliates immediately formed Habitat California to advocate for statewide affordable housing policy and funding.

INNOVATION

2015

Habitat CA-sponsored oill AB 668 was signed into law, allowing property taxes on deed restricted homes to be assessed at the affordable mortgage and not market value, thus properly taxing Habitat homeowners.

HEBSV will continue to advocate for national service to preserve our strong AmeriCorps program.

ONGOING



HABITAT FOR HUMANITY'S GLOBAL IMPACT

Habitat for Humanity is a global movement that has made affordable housing and shelter a worldwide priority. Habitat was named the 2016 Social Services Brand of the Year and is a trusted organization whose global impact is recognized around the world.

Since Habitat for Humanity International's founding in 1976, we have served more than **9.8 MILLION PEOPLE** through new home construction, renovation, improvements and repairs, and increased access to homeownership.

Annually, we mobilize more than **1.8 MILLION VOLUNTEERS** to build, advocate, and raise awareness about the global need for shelter.

The impact right in our backyard is equally significant. We are proud of what we've done for Habitat kids and families. We are proud that our work has created jobs and economic opportunities. We are proud of the impact we've had on the Bay Area. And you—our donors and volunteers—made this possible.

PEOPLE programs

and services





78,102





MIKE HELLER long-term Habitat Volunteer (12 years)

I value the opportunity to positively affect people's lives, as happens with families buying the homes we build. The Habitat operating model, focusing on not only need but willingness to truly partner with Habitat, is very appealing to me. Working at Habitat is a perfect complement to missions work I do for my church.



JASMIN BARAJAS-RIOS growing up in a Habitat home (age 8)

I love my house because my whole family is happy, even my little dog is happy, and I have my own room. Thank you to everyone who helped build our house.

DONORS a giving community supporting our work

30 years of

IMPACT



ROLAND TREVINO

I'm amazed by Habitat's impact, transforming lives through the power of homeownership. As a PG&E employee, I am especially proud of creative programs like Solar Habitat, bringing affordable, clean energy to every Habitat homeowner.



60% pursue higher education.

93% reduction in health problems



100%



increase in households with \$10,000+ savings



ECONOMIC IMPACT

\$897M

economic

impact



But it's about

more than

numbers.

It's about

people.

SHAWNTATE JOHNSON future Habitat Homeowner

When on site, I close my eyes and see my boys playing outside, something they aren't allowed to do at our current house. I can see my family sitting at the kitchen table eating, laughing, and enjoying each other's company. I look around and I see a community I will be proud to be a part of, one that is full of good influences and role models for my children.



It's because

of Habitat that

my daughters are successful

today.

ROSA

RESENDEZ

Habitat

Homeowner

We had dreams of owning our own house, but it was just too hard. When we were notified that we were chosen to be a Habitat family, that was the happiest, happiest day of our lives!

It was wonderful to see the house come up from the ground up. Every piece of wood to help us. To me, I will never forget that feeling of just... being cared for. It was a was wonderful.

Because of this house, because of Habitat, my husband and I were able to put our ated from universities, one with a master's degree. We were able to concentrate on them and not worry about where we were going to live. It's because of Habitat that

WHAT MORE WE CAN BUILD

Looking to our future, we are **imagining more**.

We are building more.

We are deepening our engagement in communities.

We are **preparing families** for successful homeownership.

And we are **building a solid foundation** of diversified support, seeking increased investment from donors and sponsors, as well as expanding unique funding streams like ReStore and the Playhouse Program.

With an acute shortage of affordable housing, the Bay Area needs action. The vision is affordable housing for everyone. Habitat is the solution.

When we make deep investments in our programs and are willing to participate in making our vision a reality, we can provide a home for everyone. **Imagine what more we can build.**



HIGH DENSITY DEVELOPMENTS

The need for affordable housing is urgent. So we're focusing our efforts and using our resources efficiently by building dense and building big.



With seven developments in the pipeline, we need you—volunteers across our communities—now more than ever.



Your support—from small donations to home sponsorships—is vital as we build more large-scale developments.



EXPAND CRITICAL HOME REPAIR

When senior, disabled, veteran, or other fixed-income homeowners can't afford critical home repairs, they risk displacement. Fixing structural, safety, and accessibility problems preserves ownership and stabilizes communities.



YOLUNTEER

Groups and skilled volunteers needed.

S FINANCIAL

\$10k replaces a leaky roof. \$5k builds an accessibility ramp. \$1.5k modifies a

HOUSING PIPELINE

Z 20 homes in Martinez Costa County 29 homes in Bay Point 26 homes in Hayward 45 homes 20 homes in Walnut Creek 12 homes 10 homes ∇ in Oakland 10 homes -3 homes 30 homes 135 homes in Fremont SANTA CLARA 4 homes in San Jose



STRENGTHEN HOUSING COUNSELING

Buying a home is a complex process. Our HUD-approved Housing Counseling Program—group workshops, one-on-one counseling, and First Time Homebuyer classes—prepares families financial health.

© EXPERTISE

Financial institutions, nonprofit organizations, and local municipalities can refer clients to our program.

S FINANCIAL

and educational materials to prepare



GROW RESTORE OPERATIONS

enables us to expand our programs donated new and gently-used home improvement materials to the public we divert waste from landfills while store profits support home building.



YOLUNTEER

ReStores in Oakland, Concord, Santa Clara, and San Jose run on volunteer staffing. Regular, committed volunteers are essential to our ReStores' success.

SFINANCIAL

Donation partnerships with supplied stores, and contractors for new items help us meet high demand from the community for our best selling items.



EXPAND PLAYHOUSE PROGRAM

S FINANCIAL

Groups donate \$2k per playhouse to cover materials, staff, transportation, and a donation to support home building.

EXPERTISE

STEM Pilot Sponsors provide experts to teach STEM concepts and donate \$25k to educate 100+ students.

VOLUNTEER

Volunteers drive preparation, leadership, event logistics, and education. Join prep crew or become an event leader

STATEMENT OF FUNDING





FISCAL RESPONSIBILITY

At Habitat East Bay/Silicon Valley, we take pride in using donor dollars wisely. We steward contributions efficiently and effectively, invest

the vast majority of donor dollars into our housing programs, and allocate only a small percentage of funds to overhead expenses. We're proud to have earned the 4-Star rating by Charity Navigator, its highest donor rating.

Habitat East Bay/Silicon Valley's EIN number is 94-3053687. We are an active 501(c)(3) nonprofit in full compliance and in good standing with the IRS. Our funders include individuals, corporations, foundations, and faith organizations, and we receive grants and no-interest loans from local government sources. For more information, including our audited financial statements and our IRS Form 990s, visit HabitatEBSV.org/FiscalResponsibility.



Affiliate of Distinction 2015-2017

In recognition of our programmatic strengths, financial stewardship, and community service, we are one of fourteen affiliates nationwide to receive Habitat for Humanity International's "Affiliate of Distinction" designation.

THANK YOU

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17.500+ hours

\$2,000,000+

\$500,000+

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