

Chambers

Global

2022

The leading lawyers
and law firms globally

Italy



How lawyers are ranked

Every year we carry out thousands of in-depth interviews with clients in order to assess the reputations and expertise of business lawyers worldwide. The qualities we look for (and which determine rankings) include technical legal ability, professional conduct, client service, commercial awareness/astuteness, diligence, commitment, and other qualities most valued by the client.

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International & Cross-Border Capabilities

International & Cross-Border Capabilities
Leading Firms
Band 1
BonelliErede
Chiomenti
Clifford Chance Studio Legale Associato
Gianni & Origoni
Latham & Watkins
Band 2
Allen & Overy
Cleary Gottlieb Steen & Hamilton LLP
DLA Piper Italy
Freshfields Bruckhaus Deringer
Linklaters
White & Case LLP
Band 3
Dentons Europe Studio Legale Tributario
Gattai, Minoli, Partners
Hogan Lovells Studio Legale
Legance – Avvocati Associati
Band 4
Advant Nctm
Baker McKenzie
Bird & Bird
Gatti Pavesi Bianchi Ludovici
Jones Day
LCA Studio Legale
Pedersoli Studio Legale
Shearman & Sterling LLP
Simmons & Simmons
<i>Alphabetical order within each band. Band 1 is highest.</i>

Band 1

BonelliErede

What the team is known for Market-leading independent law firm with an extensive focus on international work. The team has established strong relationships with other top-tier firms across a range of jurisdictions, including Africa and the Middle East, and as part of the Best Friends group of top-tier European firms. It regularly joins forces with these European peers to assist clients with cross-border challenges, and the firm also has four strategically located offices, intended to serve as a hub for its Africa-related work and to develop its client base in Egypt, Ethiopia, the UAE and Lebanon. The team is a popular choice to coordinate complex

cross-border matters, handling inbound and outbound work for Italian, European and global clients. While offering a full-service scope, it is renowned for its work in M&A, project finance, restructuring, competition and international arbitration. It is frequently engaged to assist with matters involving multiple jurisdictions, including emerging markets.

Strengths An impressed client praises the firm’s “great knowledge of the international laws, and offices outside of Italy too.”

Chiomenti

What the team is known for As one of the most established independent law firms in Italy, Chiomenti has offices in Rome and Milan that have a significant international outlook. It has formed a presence in a number of key jurisdictions, including London, Brussels and New York, as well as expanding into Asia with offices in Beijing, Shanghai and Hong Kong. Equally, the team works closely with a reputable network of leading European firms and it is the exclusive Italian member of the Lex Mundi network, offering clients a gateway to elite expertise throughout the globe.

The team is highly rated across a range of practice areas. Its key pillars include banking and financial services regulation, M&A and private equity, in which matters are often cross-border. The team acts as lead counsel on outbound deals for its Italian multinational client base, particularly in the luxury, healthcare, infrastructure, and hotel and leisure sectors. It also represents international clients with business interests in the Italian market on various inbound deals.

Strengths “Chiomenti’s international expertise is a guarantee,” says one client, who notes that “in all cases, the quality of the support was outstanding.” Others praise the team’s “good cooperation and high value added” on cross-border transactions, also highlighting the “high-quality service, innovative and client-centric approach, high professionalism, and very dedicated and committed staff generally.”

Clifford Chance Studio Legale Associato

What the team is known for With offices in Milan and Rome, Clifford Chance is a highly rated international law firm in Italy. It is a popular choice for cross-border work due to its notable English law expertise

as well as being firmly rooted in the Italian market. The team coordinates regularly with other offices across the Clifford Chance international network, serving clients on complex inbound and outbound matters, often generated from Italy.

The law firm offers a full service, but it is known for its strength in banking and capital markets, encompassing debt, equity and structured finance. Transactions are typically focused on international work and involve a range of jurisdictions. The firm’s corporate practice is also well regarded, particularly for M&A, private equity and joint venture agreements. It assists an impressive array of domestic and international corporations, investors and other financial institutions.

Strengths “With their notable and deep expertise in many areas, they were able to take the deal to a successful outcome,” reports a client, who adds: “The firm’s international capability and global footprint have always been a key element of that success.” Another interviewee attests: “The UK-qualified lawyers based in Milan give the firm a unique advantage when dealing with finance matters regulated under UK law.” This source also highlights the benefit of the team’s “quick turnaround and clear, accurate advice – exactly what a client expects from a top-tier firm.”

Gianni & Origoni

What the team is known for A strong independent Italian law firm that has expanded internationally in recent years. It has international offices in London, Brussels and New York that function as key hubs for cross-border operations. The firm’s central team in Milan and Rome works closely with colleagues in these jurisdictions, as well as with offices in Abu Dhabi, Hong Kong and Shanghai when assisting Italian clients with business interests in the Middle East and Asia. The firm has also established foreign desks in China, India, Korea and various European jurisdictions to assist its clients in these markets.

The team offers expertise across a range of practice areas, with particular strength in M&A, private equity and restructuring. It has experience in handling cross-border transactions that involve multiple jurisdictions, acting in a lead or co-counsel role on outbound matters and as Italian counsel on inbound deals. The firm is also respected for its financing capabilities and is particularly skilled in banking and

capital markets.

Strengths “The firm is absolutely capable of managing any transaction with international elements,” says a client, who reports: “The professional attitude is very proactive, which often anticipates the client’s requests and desires, and the work requested is always done in a timely manner.” Another impressed commentator attests: “A very high level of support has been always ensured by the law firm during international operations, covering all the different aspects of each deal.”

Latham & Watkins

What the team is known for Latham & Watkins in Milan is a top-tier international law firm with a very strong presence in the local market. It is commended for its notable capabilities in Italian, US and English law and maintains close ties to its US base. The Milan team routinely leverages the expansive international network to assist clients on complex cross-border transactions, handling both inbound and outbound deals.

The law firm is noted for its adept handling of DCM and ECM deals, in which it is recognised for its international strength. Additionally, the team offers expertise across M&A, private equity and restructuring matters, often handling multi-jurisdictional matters for international and Italian corporations and financial institutions.

Strengths “We often deal with cross-border matters and Latham & Watkins benefits here from an excellent value proposition,” says a client, who notes that the “quality of the overall service provided has been consistent and top notch, always ensuring a smooth coordination and execution.” Another client comments: “Latham & Watkins’ network is very comprehensive and able to cover different geographical needs.” The source adds: “The quality of Latham’s professionals is very high – they provide us with quick and detailed advice in every phase of the process, spotting red flags and helping us to find suitable solutions.”

Band 2

Allen & Overy

What the team is known for Allen & Overy is a very well-respected international law firm in Italy, with offices in Milan and Rome that are embedded in the market. It has significant appeal for cross-border work, as the Italy team maintains close ties with the firm’s London headquarters and frequently coordinates with other offices across the international network. Adding to its in-house capabilities, the firm cooperates with local practices in jurisdictions where it does not have a presence. It is experienced in leading or co-leading cross-border mandates, as well as acting as Italian counsel for international clients.

The team is best known for its financing capabilities, particularly excelling in securitisation and debt matters, as well as banking and finance. Matters have a strong cross-border focus and often involve the technology, finance and pharmaceutical sectors. It is also well regarded for its M&A and dispute resolution capabilities.

Strengths “One of their strengths is the transnational multi-disciplinarity,” notes an appreciative source, who comments: “We had the opportunity to

be assisted by excellent individuals from Allen & Overy in many jurisdictions. They are well equipped for complicated and challenging cross-border transactions.” A client attests: “In our operations we often need support from different firms around the world. The Italian team at Allen & Overy has always been able to direct us correctly to parties that have provided us with immediate support.” The commentator adds: “The work carried out has always been of an excellent standard, and conclusive.”

Cleary Gottlieb Steen & Hamilton LLP

What the team is known for Cleary is a well-regarded international law firm, offering significant cross-border capabilities from its Italian offices. Based in Rome and Milan, it is well established in the market and sought after for its expertise advising its global client base on Italian legal matters. The law firm is also a popular choice due to its strong US roots, as clients turn to the team for effective coordination with its sophisticated New York headquarters and other offices across its international network.

The law firm’s M&A practice is renowned for its ability to assist clients with cross-border mandates. The team frequently works in conjunction with North American offices and on transactions that involve pan-European elements. Additionally, it is skilled in compliance, private equity and ECM matters, in which the team works particularly closely with the Paris and Frankfurt offices. The firm represents a variety of Italian and multinational clients from a range of sectors.

Strengths One client comments: “Cleary Gottlieb stands out as a truly global firm, where all the Italian M&A partners and senior lawyers have studied and worked abroad for a meaningful period of time. This gives the firm a unique edge to advise on complex, cross-border, and high-value M&A transactions.” The source adds: “Overall the firm should be lauded for fostering a culture of excellence and internationalism.” “One of the specific strengths of the firm is its ability to smoothly work on multi-jurisdictional deals, leveraging the network,” says another impressed source, who commends the “very high service level, proactive approach, and business-oriented solutions.”

DLA Piper Italy

What the team is known for DLA Piper’s Italy team, which is based in Milan and Rome, offers a full service with strong appeal for cross-border work. The law firm’s expansive international reach is a key factor for many of its clients, as the network spans across a number of major jurisdictions and emerging markets throughout the globe. The team in Italy coordinates with other DLA Piper offices and is well placed to assist Italian multinational and international clients on various cross-border issues at a global level.

It is recognised for its market-leading expertise in compliance and life sciences. The Italy team represents clients on both inbound and outbound matters on various contentious and regulatory proceedings. The team is also well versed in handling matters in TMT, project finance and intellectual property, combining domestic expertise with its excellent cross-border capabilities.

Strengths “They were excellent,” comments a client, who attests: “The cross-border element was strong as they were proactive and outstanding. They did very well in coordinating the work.” Another impressed

client reports: “The team have handled matters for us with elements of both EU and UK law, achieving an excellent outcome.”

Freshfields Bruckhaus Deringer

What the team is known for As an elite UK-headquartered law firm offering strong international and cross-border capabilities and offices in Rome and Milan, Freshfields is a popular choice for Italian matters with UK law requirements. Clients value its international network and the team’s ability to coordinate with other offices on cross-border work, and it is well established in the Italian market for transactional and disputes work.

The law firm offers strength in a range of areas but is particularly highly rated for its international contentious capabilities. Assisting domestic and multinational clients, the team handles cross-border litigation, arbitration and competition matters, which include impressive cartel and antitrust cases. It is also skilled in carrying out cross-border corporate and banking transactions, working with other teams across the network, in particular the London and New York offices.

Strengths “Freshfields provides highly professional services, up to our expectations,” says a client, who also praises the “very good European network.” Another market source reports: “The firm was engaged in a cross-border opportunity, and they were efficient and focused on the results.” The interviewee commends the firm for being “flexible as required in assisting the client in the various jurisdictions involved.”

Linklaters

What the team is known for Linklaters’ Italy practice has a strong international focus with significant ties to its London hub. The team based in Milan and Rome works in tandem with other offices across the network, providing a well-coordinated service. It has the capacity to lead matters out of Italy through its integrated European and global platform.

Through its transactional focus, the law firm offers expertise across a range of areas, but the team is best recognised for its cross-border financing capabilities. It has particular strength in banking, capital markets and restructuring mandates, in which the team leverages the global network for clients including Italian and multinational banks and other financial services. It also displays notable strength in multi-jurisdictional M&A and private equity transactions.

Strengths One client highlights the firm for its standout expertise in cross-border matters, noting: “Linklaters demonstrates significant abilities, specific knowledge, and a remarkable international network.” Another impressed source comments: “Linklaters’ professionals are highly skilled and detail-oriented, and are able to provide technical opinions of specific industries such as the technology and financial sectors.” The interviewee explains the benefit of the firm being “able to provide a coherent and coordinated opinion, including multiple countries’ laws, and to give a pragmatic solution to the case at stake.”

White & Case LLP

What the team is known for The Milan-based team’s ability to advise on Italian, English and US law is bolstered by the law firm’s extensive global network. It

is praised for its capacity to coordinate multi-jurisdictional work in an integrated fashion with offices throughout the world, and coordination with the firm's Brussels office on EU law matters is particularly singled out for praise.

The practice centres on financing, offering particular strength in debt and equity capital markets with a strong focus on high-yield products. Cross-border transactions frequently see the Italy-based lawyers collaborating with teams from the UK and the USA, assisting a varied client base of major national and international banks, private equity houses and corporations.

Strengths One client highlights the advantage of the firm's global coverage, explaining: "When we had cross-border elements to the work, the White & Case franchise proved very useful thanks to their local presence in foreign markets." Another impressed source attests: "We chose White & Case because of their local expertise in the context of an international platform, which is exactly the way in which we operate. Being able to interact and compare UK law issues with Italian law aspects is critical – and they are very good at that."

Band 3

Dentons Europe Studio Legale Tributario

What the team is known for Dentons has a vast international network of offices offering unmatched global coverage. The Italy team is based in Milan and Rome and is praised for its cross-border capabilities. Clients benefit from its effective coordination with other offices across the firm's network, which spans a vast array of global business centres and emerging markets worldwide.

The law firm's information technology department is well reputed and it is frequently called up to advise on matters relating to privacy and telecommunications involving multiple jurisdictions. It is also well versed in cross-border restructuring, banking and M&A transactions. Additionally, the firm provides cross-border contentious capabilities, which includes expertise in international arbitration and litigation matters.

Strengths Highlighting the firm's assistance with transactions in multiple jurisdictions, one client reports: "They were very effective and did a great job in coordination," adding: "The advice was close to the client needs and, from a business perspective, the value for money was very satisfactory."

Gattai, Minoli, Partners

What the team is known for Independent Italian law firm with offices in Milan, Rome and London, that has a strong international focus. The team joins forces with other leading law firms to handle a wide scope of international work. Through its in-depth knowledge of the local market and its ability to seamlessly collaborate with other firms, the team has the capacity to act on inbound and outbound cross-border matters.

Gattai, Minoli & Partners is recognised for its expertise in M&A, private equity and banking. It demonstrates the ability to handle cross-border matters that involve a range of jurisdictions, with a particular focus on the UK and the USA. The team assists a prestigious client base, including major Italian corporations and international financial institutions.

Strengths An appreciative client reports: "Gattai has good connections to international partners. They are proactive, pragmatic, knowledgeable, quick and smart." Gattai draws further praise for the strength of its global integration, with one client noting: "The firm performed extremely well and was able to provide full assistance to a very large group. The process was coordinated very well and ran very smoothly."

Hogan Lovells Studio Legale

What the team is known for Hogan Lovells' offices in Milan and Rome offer robust international and cross-border capabilities. The team is adept at handling multi-jurisdictional matters thanks to the law firm's extensive global network. Clients value the firm's integrated approach to international work, and the Italy team coordinates with other offices to carry out cross-border matters. The team's Italian law capabilities and its knowledge of European law are also appreciated by clients.

It is adept at handling cross-border matters with pan-European elements, and it frequently acts for Italian and international clients from the pharmaceutical, technology and renewable energy sectors. It offers these clients strong industry expertise and cross-border transactional capabilities, with particular aptitude in structured finance, M&A and restructuring. The team also stands out for its dispute resolution capabilities, particularly those related to intellectual property.

Strengths "Hogan Lovells can always be relied upon for its expert knowledge and clear advice, combined with a commercial mind-set and the ability to find creative solutions to problems," says a client, who adds that "with offices and contacts in many key locations, the firm is very well placed to cover any international element to transactions." "We are very satisfied with the quality and response times of the work," comments a further source, who notes: "We appreciated the ability to involve the Hogan Lovells team in several other countries for cross-border issues." The interviewee concludes: "In a nutshell, it is a very reliable law firm."

Legance – Avvocati Associati

What the team is known for Well-regarded independent Italian law firm, increasingly engaged to handle cross-border work. The firm is primarily based in Milan and Rome, with offices in London and New York bolstering its international offering. It is valued for its ability to act both independently and cooperatively with other independent firms around the globe, having established relationships with other practices in foreign jurisdictions.

The team is noted for its cross-border capabilities in M&A, on transactions that involve a range of jurisdictions. Representing an array of international and local clients from the automotive, infrastructure and financial sectors, the firm acts on inbound and outbound transactions. It also offers international capabilities in the contentious space, handling international arbitration and litigation.

Strengths One impressed commentator reports: "Due to its multinational presence and well-trained professionals, Legance provided excellent advice across the variety of jurisdictions involved."

Band 4

Advant Nctm

What the team is known for Independent Italian law firm that has a strong reputation for international work. The team in Milan and Rome collaborates with offices in London, Brussels and Shanghai, as well as with local firms outside of the home jurisdictions to handle cross-border mandates.

The law firm is highly rated across a range of practice areas, offering transactional and contentious capabilities. The standout pillars for international work include M&A, private equity, competition and dispute resolution. The team represents a roster of Italian and international clients from a variety of sectors, advising on the Italian and international aspects of inbound and outbound matters.

Baker McKenzie

What the team is known for Baker McKenzie is a global law firm that offers an established and expansive international platform. The Milan and Rome offices frequently handle cross-border transactions, leveraging the law firm's network to provide a coordinated service, which is one of its major attractions. The team is recognised for its expertise in IT and telecommunications, sectors in which it is frequently engaged on matters involving multiple jurisdictions. It is also proficient in cross-border M&A with complementary services in competition and tax.

Strengths "Baker McKenzie has a strong vocation in effectively coordinating cross-border projects," attests a client, who applauds the firm's standout legal expertise, noting: "The assistance we are receiving is extremely professional and competent, both in technical terms and with reference to negotiating skills."

Bird & Bird

What the team is known for Bird & Bird has a highly reputable global brand for its work in developing and regulated industries, and its practice has an appealing global industry focus on technology and life sciences. The Milan team has specific strengths handling international disputes, as well as transactional and regulatory matters directly related to the IP and banking sectors.

The law firm's sector-focused international strategy sees sources quick to confirm the integrated nature of the team with other offices across the European and Asian continents, including those based in Germany, the UK and China. Bird & Bird Milan remains an attractive choice for multinational technology and life sciences clients requiring assistance on both inbound and outbound operations.

Strengths "The coordination with the Madrid office was good at all times," notes a source, who praises the firm's effectiveness on cross-border transactions. The interviewee adds: "Their service has been top of the range, showing excellent expertise and a tremendous client service mind-set."

Gatti Pavesi Bianchi Ludovici

What the team is known for Based in Milan and Rome, this independent law firm has established a presence domestically across a range of practice areas but stands out internationally for its M&A practice. Offering support on global mandates, the firm regularly collaborates with independent and global firms on inbound and European transactions.

The team acts on the Italian legal aspects for a number of cross-border acquisitions, with a strong reputation for transactions in the pharmaceutical and agricultural industries.

Strengths The firm garners praise for its “excellent” coordination on cross-border matters, with one source attesting: “It was a complex transaction and at every stage they were able to provide exceptional services.”

Jones Day

What the team is known for Jones Day’s Milan practice has considerable appeal for cross-border work through the firm’s broad global presence across Europe, Latin America, the Middle East and the Asia-Pacific region. The Italy team coordinates with other offices across the network to provide a wide international scope. Clients benefit from the team’s links to its North American base and its US law capabilities, as well as its capacity to act on various European legal aspects.

The law firm has a clear transactional focus and is well regarded for its M&A and banking practices. Cross-border work covers a variety of transactions, including cross-border real estate financing, restructuring and private equity deals. It advises a range of Italian and global corporates and financial institutions.

LCA Studio Legale

What the team is known for The team based in Milan, Genoa and Treviso cooperates effectively with foreign firms on cross-border work. It also offers an international partnership with a firm in Dubai. Additionally, clients with business interests in China, France and Germany, as well as Middle Eastern and North African countries, benefit from dedicated desks in these jurisdictions, providing assistance on Italian, European and international mandates.

The law firm is recognised for its expertise in IP, dispute resolution and M&A. It handles inbound and outbound deals, acting for a range of clients, including those in the industrial, manufacturing, technology and energy sectors.

Strengths “LCA is a very well-prepared firm with multi-disciplinary expertise,” reports one source, who adds: “The firm also has strong expertise in cross-border transactions and a great ability to handle transactions involving multiple jurisdictions.” Further sources highlight the benefit of the firm’s worldwide network, stating: “With a global outlook, LCA was competent in assisting with all aspects of a complicated transaction.”

Pedersoli Studio Legale

What the team is known for Notable independent Italian law firm Pedersoli Studio Legale has significant experience advising Italian clients on cross-border transactions from the pharmaceutical and banking sectors. Having established connections with co-counsel across multiple jurisdictions, the firm supports clients on their inbound and outbound endeavours.

The corporate practice is a cornerstone of the firm’s international offering, working with banking, private equity, tax and compliance teams to provide financial sector advice on cross-border deals and transactions.

Strengths “Pedersoli is extremely professional in the approach, flexible to find solutions, and able to fully understand the needs and the priorities of their clients,” reports one market source, who adds: “They are able to interact with a reputable network of local law firms, giving us a single point of contact to solve issues rising from local rules and practices.” According to one client: “Pedersoli were always one step ahead, advising on the best solution and also taking a commercial approach when needed to clinch the transaction.” The commentator also highlights the strength of the firm’s cross-border coordination, noting: “The team were interacting with international law firms and provided an excellent service.”

Shearman & Sterling LLP

What the team is known for Shearman & Sterling is recognised for its global network, and all team members based in Milan and Rome are dual-qualified in Italy and the USA, making it a popular choice to

carry out mandates that have US legal components. The law firm offers strong expertise in cross-border ECM and M&A transactions. It represents a variety of Italian and international clients from a range of sectors including the financial, technology, real estate and pharmaceutical industries.

Strengths The firm draws praise from clients for offering “great service in cross-border deals or issues, and the ability to work seamlessly across jurisdictions, with deep understanding of local legal frameworks.”

Simmons & Simmons

What the team is known for Simmons & Simmons has a broad international offering, and the well-established Milan office delivers expertise on multinational mandates in coordination with the law firm’s offices across Europe, Asia and the Middle East. The Milan office also houses dedicated Israel and China experts to assist clients in those countries. The team frequently acts on Italian aspects of inbound deals and is a popular choice for its English law capabilities in Italy, and clients value its ability to coordinate with other teams across its international network on cross-border matters.

The law firm offers expertise across a range of areas and is particularly recognised for its corporate and financing transactional capabilities. It is well versed in DCM and banking cross-border matters with necessary expertise in regulatory concerns. Clients value its experience in Italian law-regulated bond work, and the team is also active on cross-border private equity transactions.

Strengths “Simmons & Simmons gives me a very complete service, with the ability to get straight to the point and make me focus on the most relevant decisions,” says a client, who applauds the firm’s robust set-up for global work: “The Italian office works as a pivot assuring the coordination with international offices, with very good results.” A further interviewee notes: “The network of law firms that Simmons & Simmons is able to involve in any process is really important and determinant.”

Banking & Finance

Banking & Finance
Leading Firms
Band 1
Chiomenti
Clifford Chance Studio Legale Associato
Linklaters
Band 2
Allen & Overy
BonelliErede
Gattai, Minoli, Partners
Latham & Watkins
Legance – Avvocati Associati
White & Case LLP
Band 3
Gianni & Origoni
Orrick, Herrington & Sutcliffe
Simmons & Simmons
Band 4
Dentons Europe Studio Legale Tributario
Pedersoli Studio Legale
Band 5
Advant Nctm
Ashurst
DLA Piper Italy
Freshfields Bruckhaus Deringer
Hogan Lovells Studio Legale
Jones Day
<small>* Indicates individual with profile.</small>
<small>◇ (ORL) = Other Ranked Lawyer.</small>
<small>Alphabetical order within each band. Band 1 is highest.</small>

The editorial is in alphabetical order by firm name.

Advant Nctm

What the team is known for Nctm Studio Legale rises in the rankings as a full-service banking and finance firm well suited for structured finance transactions as well as refinancing operations. The firm is active for borrowers and lenders in a variety of fields, including technology and real estate. The team's cross-border capabilities are bolstered by its London presence.

Notable practitioners

Stefano Padovani is considered to be "very helpful" by his clients, who also state that he "takes care of the details of the operations entrusted to him and the negotiations with clients in order to identify the most satisfactory solutions." Stefano Padovani routinely assists clients with loan agreements, securitisations and real estate financings. **Eugenio Siragusa** mainly advises clients on acquisition finance, real estate finance and refinancing procedures. Eugenio Siragusa gains recognition from clients for being a "very clever person and super experienced in his practice." **Matteo Gallanti** is located in London and is adept at handling international elements arising in transactions. Matteo Gallanti offers support to clients on real estate financing for acquisitions and securitisations.

Allen & Overy

What the team is known for Allen & Overy is a strong international outfit suited for advising on a wide range of financings, in particular acquisition finance. The law firm is also adept at handling real estate and structured finance mandates. The lawyers often assist with matters arising from the automotive,

Banking & Finance
Senior Statespeople
Senior Statespeople: distinguished older partners
Ago Francesco <i>Chiomenti</i> *
Leading Individuals
Star individuals
Adams Charles <i>Clifford Chance Studio Legale Associato</i>
Arosio Andrea <i>Linklaters</i>
Band 1
Novarese Andrea <i>White & Case LLP</i> *
Sennhauser Stefano <i>Allen & Overy</i>
Band 2
Agostinelli Riccardo <i>Molinari Agostinelli (ORL)</i> ◇
Canino Iacopo Filippo <i>White & Case LLP</i> *
Da Rin Emanuela <i>BonelliErede</i> *
De Palma Giuseppe <i>Clifford Chance Studio Legale Associato</i>
Giannelli Andrea <i>Legance–Avvocati Associati</i>
Magioncalda Maura <i>Pedersoli Studio Legale</i>
Band 3
Battaglia Giulia <i>Chiomenti</i> *
Cappelli Giorgio <i>Chiomenti</i> *
Carrello Gaetano <i>Gattai, Minoli, Partners</i>
D'Affronto Davide <i>Simmons & Simmons</i>
Del Din Alberto <i>Studio Legale Cappelli RCCD (ORL)</i> ◇
Fagotto Alessandro Fosco <i>Dentons Europe Studio Legale</i>
Lasagna Nicholas <i>Simmons & Simmons</i>
Poscio Ferdinando <i>Clifford Chance Studio Legale Associato</i>
Vernetti Lorenzo <i>Gattai, Minoli, Partners</i>
Band 4
Angelelli Corrado <i>Greenberg Traurig Santa Maria (ORL)</i> ◇
Bragantini Matteo <i>Gianni & Origoni</i> *
Bragliani Marcello <i>Latham & Watkins</i>
Messina Patrizio <i>Orrick, Herrington & Sutcliffe</i>
Scarfone Pietro <i>Allen & Overy LLP</i>
Band 5
Balzano Marina <i>Orrick, Herrington & Sutcliffe</i>
De Simone Giuseppe <i>Gianni & Origoni</i> *
Fontanesi Valerio <i>Giovannelli e Associati (ORL)</i> ◇
Lisanti Mario P <i>Ashurst</i>
Ortelli Alessandra <i>Linklaters</i>
Padovani Stefano <i>Advant Nctm</i>
Scialpi Antongiulio <i>Latham & Watkins</i>
Siragusa Eugenio <i>Advant Nctm</i>
Up-and-coming individuals
Limongelli Andrea <i>Gatti Pavesi Bianchi Ludovici (ORL)</i> ◇ *

telecoms and media sectors. The skilled team provides Italian and English law capabilities in addition to its close ties with other offices in the firm's wide network. The team further works closely with other departments to offer cross-practice advice.

Notable practitioners

Stefano Sennhauser has an excellent standing in the market as an active adviser on unsecured financings, acquisitions of share capital and term financings. Clients say that "Stefano Sennhauser combines top-quality technical skills with a very practical and concise style." **Pietro Scarfone** receives praise from clients for being "very proactive and close to his clients," and they add that "Pietro Scarfone is very hands-on in structuring and negotiating." His work portfolio encompasses investment financings, revolving credit facilities, real estate portfolio acquisitions and debt refinancing. London-based **Nicholas Clark** is frequently seen advising syndicates of banks on credit facilities. Nicholas Clark additionally

Banking & Finance
Financial Services Regulation
Leading Firms
Band 1
Chiomenti
Band 2
Bird & Bird
BonelliErede
Hogan Lovells Studio Legale
Band 3
Clifford Chance Studio Legale Associato
Fivelex Studio Legale e Tributario
Gianni & Origoni
Senior Statespeople & Eminent Practitioners
Senior Statespeople: distinguished older partners
Carbonetti Francesco <i>Studio Carbonetti e Associati (ORL)</i> ◇
Eminent Practitioners
Annunziata Filippo <i>Annunziata & Conso (ORL)</i> ◇
Leading Individuals
Band 1
Lener Raffaele <i>Lener & Partners Studio Legale (ORL)</i> ◇
Portolano Alessandro <i>Chiomenti</i> *
Troiano Vincenzo <i>Chiomenti</i> *
Band 2
Greenbaum Jeffrey <i>Hogan Lovells Studio Legale</i>
Guffanti Edoardo <i>Fivelex Studio Legale e Tributario</i>
Maggiore Raimondo <i>Bird & Bird</i>
Rumi Giuseppe <i>BonelliErede</i> *
Band 3
Bonavitaola Lucio <i>Clifford Chance Studio Legale Associato</i>
Di Carlo Francesco <i>Fivelex Studio Legale e Tributario</i>
Febbi Stefano <i>Bird & Bird</i>
Grippio Emanuele <i>Gianni & Origoni</i> *
Longo Dario <i>Linklaters</i>
Sansone Rossella <i>Bird & Bird</i>
Vezzani Federico <i>BonelliErede</i> *

acts on matters arising in the automotive sector.

Ashurst

What the team is known for Ashurst is a broad banking and finance practice skilled in acquisition and structured finance, with mandates often involving cross-border elements. The team has notable activity advising lenders as well as borrowers on project finance deals. The law firm boasts additional expertise in refinancing operations. The firm's client base comprises banks, asset managers and investors.

Notable practitioners

Mario Lisanti attracts attention for being "very capable, hard-working and naturally charming and easy to work with," according to his clients. Mario Lisanti has particular visibility when advising on acquisition finance, credit facilities and real estate financings.

Bird & Bird

What the team is known for Bird & Bird advises a wide range of banking and finance players on regulatory frameworks. The firm's areas of expertise include European regulations, packaged insurance products and other investment services. The team often assists key banks, investment firms and fund managers. The lawyers are additionally well

Foreign Experts
Banking & Finance
Based in Italy
with expertise in countries listed below
Band 1
UK Adams Charles <i>Clifford Chance Studio Legale Associato</i>
Band 2
UK Greenbaum Jeffrey <i>Hogan Lovells Studio Legale</i>
UK Lasagna Nicholas <i>Simmons & Simmons</i>
UK Lee Tessa <i>Linklaters</i>
USA de Vito Piscicelli Carlo <i>Cleary Gottlieb Steen (ORL) ◇</i>
USA Greenbaum Jeffrey <i>Hogan Lovells Studio Legale</i>
Italian expertise
based in countries listed below
China Mencacci Davide <i>Milbank LLP (ORL) ◇ *</i>
UK Clark Nicholas J S <i>Allen & Overy LLP</i>
UK Gallanti Matteo <i>Advant Nctm</i>
UK Sallustio Riccardo <i>Grimaldi Studio Legale (ORL) ◇</i>
UK Zaccagnini Marco <i>Gianni & Orioni *</i>
<i>* Indicates individual with profile.</i>
<i>◇ (ORL) = Other Ranked Lawyer.</i>

equipped to advise clients on MiFID II and MiFIR.

Notable practitioners

Raimondo Maggiore offers a range of financial services regulation expertise, including launching of funds and EU regulatory advice. Raimondo Maggiore is also experienced at handling MiFID II and MiFIR matters. **Stefano Febbi** enters the rankings following great client feedback, where one reports: “*Stefano Febbi is a profound and capable person. We really appreciate his pragmatic and smart approach.*” Stefano Febbi possesses broad expertise in handling EU directives, MiFID II and MiFIR matters. **Rossella Sansone** makes her way into the rankings, resulting from her extensive experience in impact assessments, MiFID II and MiFIR matters as well as Insurance Distribution Directive advice. Clients describe Rossella Sansone as “*a very talented lawyer, passionate about her work but at the same time very easy to work with.*”

BonelliErede

What the team is known for BonelliErede is a well-reputed Italian firm with a strong full-service banking and finance practice. The team covers financing of leveraged buyouts and other transactions in a range of business sectors, including real estate, manufacturing and pharmaceutical. The law firm offers additional expertise in the incorporation of funds. The significant client base comprises a variety of lenders as well as borrowers including private equity firms.

Notable practitioners

Emanuela Da Rin (see p.1532) demonstrates long-standing expertise at handling credit agreements, financing grants and SACE-backed facilities. Emanuela Da Rin is also adept at handling financing for real estate matters. Clients commend **Giuseppe Rumi** (see p.1536) for being “*very committed and very competent,*” as well as for his “*excellent authority with regulators.*” Giuseppe Rumi focuses his work on rebrandings, reorganisations and financial products launches. **Federico Vezzani** (see p.1537) “*has a deep knowledge of the Italian banking and financial services regulation,*” clients reveal, adding that he is also “*able to manage complex problems and find pragmatic solutions.*” Federico Vezzani joins the rankings after receiving great market recognition for his work on reorganisations, structurings and implementation of transactions.

Chiomenti

What the team is known for Chiomenti is an Italian powerhouse with an excellent reputation across the full scope of financing mandates. The esteemed law firm boasts a strong offering in buyout finance, including leveraged finance, as well as in structured deals and other debt financings. The well-known team has a strong track record in assisting with regulatory matters, stretching from capital requirement rules to the incorporation of funds and sanctions proceedings. The law firm further possesses significant expertise in real estate finance matters. The sizeable team has a considerable cross-border reach. Chiomenti assists an impressive roster of domestic and multinational clients, including lending institutions as well as private equity firms and asset managers.

Notable practitioners

Francesco Ago (see p.1529) “*is very well known in the finance world,*” market commentators enthuse. Francesco Ago has longstanding experience in a wide array of financing matters, including for both lenders and borrowers. **Alessandro Portolano** (see p.1536) is a leading practitioner in the financial services sector, covering regulatory provisions, reorganisations and structuring evaluations. Clients label Alessandro Portolano as an “*expert and pragmatic lawyer in the regulatory framework.*” **Vincenzo Troiano** (see p.1537) retains an impressive practice of advising on statutory amendment regulatory matters, funds incorporation advice and sanctioning procedures. Vincenzo Troiano additionally advises on distribution of insurance products. **Giulia Battaglia** (see p.1530) is adept at handling financings for matters arising in the energy and shipping industries. Giulia Battaglia is depicted by her clients as a “*very commercial and creative lawyer,*” going further to add that it is “*always great to have Giulia on your side in negotiations.*” **Giorgio Cappelli** (see p.1530) is active in the market, advising financial institutions on multi-borrower loans and debt agreements. Giorgio Cappelli also often assists clients from the energy sector.

Clifford Chance Studio Legale Associato

What the team is known for Clifford Chance is a strong magic circle outfit with outstanding international capabilities in the field of banking and finance, bolstered by an impressive network in addition to the team’s English and US law expertise. The team is perfectly equipped to handle high-end acquisition finance deals, leveraged mandates and key real estate financings. The law firm has further recognised proficiency in term loan facility transactions. The lawyers are also adept at assisting with SACE-backed facilities and high-yield bond financings. The client roster notably features major banks as well as borrowers.

Notable practitioners

Charles Adams is an outstanding practitioner with a vast amount of experience in advising borrowers on contractual matters as well as term loan facility agreements and high-yield bond financings. Clients highlight that Charles Adams is “*incredibly well respected in Italy.*” He is dual-qualified in the UK in addition to Italy. **Giuseppe De Palma** has considerable experience in advising on acquisition financing, portfolio sales and SACE-backed facilities. Giuseppe De Palma is also well-versed in handling real estate-related finance, such as for the purchase of property portfolios. **Lucio Bonavita** has a broad

practice that takes in regulatory advice for acquisitions, structuring of joint ventures and Brexit impact assessments. Clients appreciate Lucio Bonavita’s “*strong skills, commercial approach and full availability.*” **Ferdinando Poscio** rises in the rankings on the back of positive client feedback, with one stating: “*Ferdinando Poscio has always been supportive and time-flexible to provide his insight on the matter, and he was extremely useful in providing out-of-the-box solutions.*” Ferdinando Poscio frequently advises clients on high-yield bond financings, SACE-backed facilities and corporate reorganisations.

Dentons Europe Studio Legale Tributario

What the team is known for Dentons offers support across a wide spectrum of banking and financing mandates. The team’s areas of expertise notably feature leveraged finance transactions, including through the issuance of debt. The firm is further highlighted for its experience in financing deals linked to refinancings. The firm’s client roster encompasses names active in the banking, funds and real estate business spheres. The firm also places energy, tax and financial services experts at the client’s disposal.

Notable practitioners

Alessandro Fosco Fagotto is known among clients for his “*excellent legal knowledge,*” as well as for being “*always available for any client’s need.*” Alessandro Fosco Fagotto often advises clients on corporate financings, real estate financings and leveraged finance.

DLA Piper Italy

What the team is known for DLA Piper is an international firm adept at handling cross-border acquisition finance and project finance mandates. The team is also strong at handling financings in the real estate sector. The firm is adept at assisting clients in fields including energy, manufacturing, asset management and lending. The firm also boasts an impressive global network offering.

Notable practitioners

Federico Zucconi Galli Fonseca is a key point of contact.

Fivelex Studio Legale e Tributario

What the team is known for Fivelex Studio Legale e Tributario is a boutique firm equipped to handle regulatory issues applicable to financial services. The firm is adept at assisting banks, private equity firms and other regulated entities with a range of mandates including the incorporation of investment companies, corporate governance, compliance with financial market rules and distribution. The team also acts for a mix of Italian and international clients, including alternative investors.

Notable practitioners

Edoardo Guffanti rises in the rankings after receiving a boost in positive client feedback, with one stating: “*We appreciate his practical approach and his problem-solving attitude.*” Edoardo Guffanti offers support to clients on investment agreements, launching of operations and assessment of new models. **Francesco Di Carlo** makes his debut in the rankings this year, following great market recognition, where he is labelled as a “*financial regulation expert.*” Francesco Di Carlo frequently advises clients on creation of funds, reorganisations and general transactional regulatory advice.

Freshfields Bruckhaus Deringer

What the team is known for Freshfields Bruckhaus Deringer is a compact magic circle practice with a strong transactional focus. The team assists with a plethora of mandates stretching from acquisition finance to project finance. The law firm also provides expertise in refinancings, including for general corporate purposes. The lawyers additionally provide expertise in the regulatory field as well as in real estate finance deals. The team further advises banks and private equity firms on both the borrower and lender sides of transactions.

Notable practitioners

Francesco Lombardo is a key point of contact.

Gattai, Minoli, Partners

What the team is known for Gattai, Minoli, Agostinelli & Partners is a strong and respected team well positioned to advise on financings of private equity investments. The team demonstrates considerable expertise in financing buyouts, including through the leveraging of bonds. The lawyers are also active on securitisation transactions. The firm boasts a prestigious client base consisting of financial sponsors and key corporates. The law firm offers close links with firms across the world, including in the USA. The team additionally possesses notable expertise in mandates relating to the sports sector.

Notable practitioners

Gaetano Carrello has particular visibility in matters relating to high-yield bonds, acquisition finance and dividend advice. Clients remark on Gaetano Carrello's "outstanding judgement," adding that he is "extremely experienced, very responsive and the go-to person on key issues." Clients describe **Lorenzo Verneti** as "very experienced," and mention that he "has been in the market for so long that he knows all sides and where the market stands." Lorenzo Verneti is adroit at handling acquisition finance as well as refinancings.

Gianni & Origoni

What the team is known for Gianni & Origoni is a domestic firm displaying prowess in a range of financial mandates, notably acquisition finance. The firm also assists clients with refinancings. The team boasts significant expertise in the establishment of investment platforms as well as in mandates involving payment services. The firm represents a wide range of banking institutions and key corporates. The team is also frequently involved in mandates involving other European jurisdictions.

Notable practitioners

Clients endorse **Emanuele Grippo** (see p.1534) as "one of those people who enable us to go the extra mile." Emanuele Grippo acts on the filing of applications, drafting of agreements as well as Brexit advice. **Matteo Bragantini** (see p.1530) is considered to be a "good lawyer," according to market commentators, as well as "easy to work with." He acts on credit granting facilities, revolving credit lines and financings. Clients are fond of **Giuseppe De Simone** (see p.1532)'s "legal skills together with his human ones," and they go on to say: "This always makes a difference in every subject treated." Giuseppe De Simone is active in advising on debt financings, refinancings and acquisition assistance. London-based **Marco Zaccagnini** (see p.1537) routinely advises clients on recapitalisations and revolving credit facilities. Marco Zaccagnini further assists with financings and

bond issuances.

Hogan Lovells Studio Legale

What the team is known for Hogan Lovells is an international firm renowned for representing both lenders and borrowers in a range of transactions, including acquisition finance. The team showcases significant expertise in the regulatory field, particularly in mandates concerning payment services and anti-money laundering compliance. The lawyers act on matters relating to the investment banking, real estate and automotive sectors.

Notable practitioners

Jeffrey Greenbaum gains recognition by clients for being a "very reliable lawyer," as well as for his "very good knowledge of national and international topics." He dedicates his practice to regulatory advice, including for MiFID II, clearance requirements and e-commerce activity. Jeffrey Greenbaum is also adept at handling cross-border work, being qualified in Italy, the UK and the USA.

Jones Day

What the team is known for Jones Day is an international outfit showcasing strength in transactions involving non-performing receivables. The firm's client roster features investment management companies and other borrowers as well as lenders. The team is further equipped to handle structurings and the implementation of securitisations. Its clients benefit from the firm's full-service offering, which includes tax and employment expertise.

Notable practitioners

Francesco Squerzoni is a key point of contact.

Latham & Watkins

What the team is known for Latham & Watkins is an international outfit providing assistance with a variety of financing mandates. The team's areas of focus notably include leveraged finance and refinancing matters. The firm is a solid choice for cross-border work owing to a strong international network both within Europe and extending to the USA. The firm possesses an impressive roster of domestic and international banks in addition to major corporates and private equity players. The firm's clients' areas of activity include pharmaceuticals, telecoms and food and drink.

Notable practitioners

Clients are fond of **Marcello Bragliani**'s "pragmatic approach, negotiation skills and fairness," also saying that "Marcello Bragliani is really well recognised in the market." Marcello Bragliani offers support to clients on acquisition finance, debt refinancings and credit facilities. **Antongiulio Scialpi** advises clients on acquisition finance and debt refinancing via high-yield insurances. "Antongiulio Scialpi couples a deep knowledge of legal matters with a fruitful and proactive approach in negotiations," one client enthuses.

Legance – Avvocati Associati

What the team is known for Legance – Avvocati Associati is a well-equipped practice with a sizeable client base that comprises banks, private equity houses and state-owned companies. The firm handles a broad spectrum of mandates, such as revolving credit facilities and financings for acquisitions and for general corporate purposes. The team further advises clients on real estate finance deals.

The law firm also offers a wealth of expertise in other practice areas to provide a full service.

Notable practitioners

Andrea Giannelli is a well-established figure in the market, focusing his practice on structuring of deals and negotiating and executing facility agreements. He additionally assists with financing for transactions.

Linklaters

What the team is known for Linklaters is a market-leading magic circle firm with a formidable reputation across the banking and finance spectrum and impressive international capabilities. The team showcases wide-ranging skills through a strong track record of acquisition finance deals, also in a leveraged context. The law firm is further equipped to handle large debt restructurings and refinancing mandates. The lawyers also assist a broad range of key national and international lending institutions as well as borrowing entities. The team additionally works closely with corporate and capital markets specialists.

Notable practitioners

Top-ranked **Andrea Arosio** regularly advises clients on stake acquisitions and restructurings, SACE-backed facilities as well as other facility agreements. "Andrea Arosio is simply the best, the master of banking, a great counsel I always trust," one client praises. **Tessa Lee** possesses extensive capabilities in handling cross-border matters, particularly with the UK. Tessa Lee is dual-qualified in Italy and the UK, assisting clients with facility financings and revolving facility agreements. Department head **Dario Longo** joins the rankings due to his extensive work in financial services regulation in Italy, including regulatory assistance, post-Brexit advice and fund structurings. "Dario Longo is very clear, straightforward and very good in explaining difficult matters to a non-legal audience, which is a real strength," a satisfied client says. **Alessandra Ortelli** offers support in debt restructurings, facility agreements compliance and reviews. Alessandra Ortelli also handles the negotiations and draftings of SACE-backed facilities.

Orrick, Herrington & Sutcliffe

What the team is known for Orrick, Herrington & Sutcliffe has a longstanding reputation for representing local banks across a broad scope of deals. The team possesses notable strength in handling structured finance matters and acquisition finance mandates. The law firm's roster features players with activity in the banking, manufacturing, real estate and energy sectors.

Notable practitioners

Patrizio Messina "is a very well-prepared lawyer," his clients say, further stating that "his expertise is very broad." Patrizio Messina offers support to clients on UTP loans, financing grants and framework agreements. **Marina Balzano** enters the ranking table following extensive activity and client feedback, one of whom describes her as a "good negotiator who gives a lot of attention to deliver a service supportive of the client's needs." Marina Balzano is proficient at handling acquisition financings for pools of banks.

Pedersoli Studio Legale

What the team is known for Pedersoli Studio Legale is a local outfit with a well-established reputation in

the Italian market, also active on cross-border deals. The team's wide-ranging expertise covers financings of corporate transactions, refinancings and project finance deals. The law firm assists lenders, often in syndicates, as well as borrowers, including asset managers. The firm's clients are additionally active in many fields such as banking, real estate and private equity.

Notable practitioners

Maura Magioncalda maintains a strong profile within banking and finance, handling financing agreements and finance grants as well as advice on investment plans. Maura Magioncalda is seen as a "quite eclectic lawyer" by clients, who also praise her "superior negotiation skills and her ability to find legal solutions which are sensible from a business viewpoint."

Simmons & Simmons

What the team is known for Simmons & Simmons is instructed for both domestic and cross-border mandates, with particular expertise in English law. The team is adept at assisting with acquisition finance, also in leveraged settings. The law firm additionally offers further expertise in refinancing mandates. The firm's client base features banks and syndicates as well as alternative lenders and borrowing entities with activity in many sectors including shipping and real estate.

Notable practitioners

Davide D'Affronto is described by clients as having "a sound knowledge of banking legal matters," further adding that he shows "a pragmatic and down-to-earth approach." Davide D'Affronto dedicates his practice to advising on acquisition finance, credit facilities and refinancings. Dual-qualified in the UK and Italy, **Nicholas Lasagna** is adroit at handling debt refinancings, acquisition finance and credit facilities. Clients describe Nicholas Lasagna as a "very effective lawyer, always with a positive can-do attitude and able to identify the most appropriate solution that can address the client's needs."

White & Case LLP

What the team is known for White & Case is an international outfit adept at handling financings for

acquisitions, in particular syndicated finance. The firm has a considerable focus on leveraged finance, strengthened by the team's expertise in bond issuances. The team is often commended for its cross-border proficiency. The law firm additionally boasts an expansive client portfolio of international banks and listed corporates, hailing from various fields including food and drink and real estate.

Notable practitioners

Andrea Novarese (see p.1535) "is very well known in Italy as one of the most experienced lawyers, with a unique track record," a client enthuses. Andrea Novarese is a towering figure advising on the full range of banking and finance matters, spanning from credit risk analysis to facility agreements. **Iacopo Filippo Canino** (see p.1530) routinely advises on acquisition finance, revolving credit facilities and shareholder representations. Clients describe Iacopo Filippo Canino as a "very experienced lawyer," adding that "he is able to grasp the essence of issues and steer the transaction process in a constructive manner."

Other Ranked Lawyers

Riccardo Agostinelli of Molinari Agostinelli is a well-established figure in the market with experience in SACE-guaranteed loans, debt reorganisations and further financing advice. Riccardo Agostinelli acts for both lenders and borrowers in the market.

Corrado Angelelli of Greenberg Traurig, PA receives praise from clients, where one mentions he is "always available for discussions and a source of inspiration for new solutions." Corrado Angelelli covers several areas of banking and finance, including NPLs, refinancings for joint ventures and acquisition finance for real estate.

Filippo Annunziata of Annunziata & Conso is a long-standing practitioner within the banking and finance sphere. Filippo Annunziata has considerable experience in giving advice to hedge funds.

Francesco Carbonetti of Studio Carbonetti e Associati is well known for his long-established reputation in the financial services regulations sector. Francesco Carbonetti is lauded as "a very important

name in the market" by interviewees.

Alberto Del Din of Studio Legale Capelli RCCD is "appreciated for his intelligence in finding new and creative solutions to complex problems," clients attest. Alberto Del Din is proficient at handling financings and NPLs, especially in the real estate sector.

Valerio Fontanesi of Shearman & Sterling LLP is at his most visible when advising clients on the financing of real estate portfolios, especially for private equity firms. Valerio Fontanesi also acts for banks and alternative lenders in the market.

Raffaele Lener of Lener & Partners Studio Legale is highly active in advising on joint ventures, regulatory aspects of transfers as well as Brexit-focused mandates. Raffaele Lener is also well-versed at handling bankruptcy cases and bank acquisitions.

Andrea Limongelli (see p.1534) of Gatti Pavesi Bianchi Ludovici is a new addition to the rankings this year, after receiving positive client commentary, where one highlights: "Andrea Limongelli is very smart in understanding complex and untold elements." Andrea Limongelli focuses his practice on credit facility grants and debt refinancings.

Foreign Experts

Dual-qualified in New York and Italy, **Carlo de Vito Piscicelli** of Cleary Gottlieb Steen & Hamilton is well-known for his cross-border abilities involving the USA. Carlo de Vito Piscicelli focuses his international work on bids for acquisitions, project financings and hedging transactions.

Foreign Experts (Based Abroad)

Hong Kong-based **Davide Mencacci** (see p.936) of Milbank LLP has particular visibility at handling European-style term loans and debt financings. Davide Mencacci also represents asset managers and banks in cross-border matters.

London-based **Riccardo Sallustio** of Grimaldi Studio Legale is adroit at handling matters and transactions with cross-border elements. Riccardo Sallustio frequently assists clients with creation of securities in Italy.

Capital Markets

Capital Markets: Debt	Capital Markets: Equity	Capital Markets: Securitisation
Leading Firms	Leading Firms	Leading Firms
Band 1	Band 1	Band 1
Allen & Overy	Clifford Chance Studio Legale Associato	Allen & Overy
Clifford Chance Studio Legale Associato	Linklaters	Chiomenti
Latham & Watkins	White & Case LLP	Linklaters
White & Case LLP	Band 2	Studio Legale Cappelli RCCD
Band 2	BonelliErede	Band 2
Legance – Avvocati Associati	Chiomenti	Clifford Chance Studio Legale Associato
Linklaters	Gianni & Origoni	Hogan Lovells Studio Legale
Studio Legale Cappelli RCCD	Latham & Watkins	Orrick, Herrington & Sutcliffe
Simmons & Simmons	Shearman & Sterling LLP	Band 3
Band 3	Band 3	BonelliErede
BonelliErede	Cleary Gottlieb Steen & Hamilton LLP	Gianni & Origoni
Chiomenti	Legance – Avvocati Associati	Jones Day
Gianni & Origoni	Senior Statespeople & Eminent Practitioners	Legance – Avvocati Associati
Orrick, Herrington & Sutcliffe	Senior Statespeople: distinguished older partners	Senior Statespeople
Leading Individuals	Giordano Enrico <i>Chiomenti</i> *	Senior Statespeople: distinguished older partners
Band 1	Eminent Practitioners	Ago Francesco <i>Chiomenti</i> *
Byrne Craig <i>Allen & Overy</i>	Parzani Claudia <i>Linklaters</i>	Leading Individuals
Crisostomo Michele <i>Studio Legale Cappelli RCCD</i>	Leading Individuals	Star individuals
Emanuele Filippo <i>Clifford Chance Studio Legale Associato</i>	Band 1	Calderaro Paolo <i>Studio Legale Cappelli RCCD</i>
Immordino Michael <i>White & Case LLP</i> *	Coletti Antonio <i>Latham & Watkins</i>	Del Din Alberto <i>Studio Legale Cappelli RCCD</i>
Leocani Paola <i>Simmons & Simmons</i>	Figari Alberta <i>Legance – Avvocati Associati</i>	Band 1
Band 2	Foscarini Ferigo <i>White & Case LLP</i> *	Consoli Gregorio <i>Chiomenti</i> *
Foti Gioacchino <i>Clifford Chance Studio Legale Associato</i>	Immordino Michael <i>White & Case LLP</i> *	Longo Dario <i>Linklaters</i>
Giannelli Andrea <i>Legance – Avvocati Associati</i>	Segni Antonio <i>Gianni & Origoni</i> *	Sennhauser Stefano <i>Allen & Overy</i>
Hamilton Richard <i>Gianni & Origoni</i> *	Band 2	Band 2
Lawlis Jeffrey H <i>Latham & Watkins</i>	Emanuele Filippo <i>Clifford Chance Studio Legale Associato</i>	Angelelli Corrado <i>Greenberg Traurig Santa Maria (ORL)</i> ◇
Tommasi Cristiano <i>Allen & Overy</i>	Fioruzzi Pietro <i>Cleary Gottlieb Steen & Hamilton LLP</i>	Del Monte Federico <i>Hogan Lovells Studio Legale</i>
Band 3	Orsini Ugo <i>Linklaters</i>	Fiscale Corrado <i>Hogan Lovells Studio Legale</i>
Da Rin Emanuela <i>BonelliErede</i> *	Band 3	Giannelli Andrea <i>Legance – Avvocati Associati</i>
Danusso G Massimiliano <i>BonelliErede</i> *	Aleandri Francesco Maria <i>DLA Piper Italy (ORL)</i> ◇*	Giannesi Gianrico <i>Chiomenti</i> *
Leofreddi Piergiorgio <i>Dentons Europe Studio Legale (ORL)</i> ◇	Brambilla Antonella <i>Dentons Europe Studio Legale (ORL)</i> ◇	Messina Patrizio <i>Orrick, Herrington & Sutcliffe</i>
Longo Dario <i>Linklaters</i>	Ciani Marzio <i>Legance – Avvocati Associati</i>	Svetina Tanja <i>Clifford Chance Studio Legale Associato</i>
Taylor Linda <i>Linklaters</i>	Frau Anton Carlo <i>Gatti Pavesi Bianchi Ludovici (ORL)</i> ◇*	Trombetti Vinicio <i>Jones Day</i> *
Band 4	Giustiniani Vittoria <i>BonelliErede</i> *	Band 3
Benedict Ryan <i>Latham & Watkins</i>	Montagna Carlo <i>BonelliErede</i> *	Agnoli Stefano <i>Studio Legale Cappelli RCCD</i>
Coletti Antonio <i>Latham & Watkins</i>	Plattner Lukas <i>Advant Nctm (ORL)</i> ◇	Arenaccio Giulia <i>Hogan Lovells Studio Legale</i>
Consoli Gregorio <i>Chiomenti</i> *	Trucco Emanuele <i>Shearman & Sterling LLP</i> *	Bellone Pietro <i>Allen & Overy LLP</i>
Foscarini Ferigo <i>White & Case LLP</i> *	Up-and-coming individuals	Campari Bernacchi Emanuela <i>Gattai, Minoli (ORL)</i> ◇
Messina Patrizio <i>Orrick, Herrington & Sutcliffe</i>	Amoroso Federico <i>Chiomenti</i> *	Da Rin Emanuela <i>BonelliErede</i> *
Siciliano Antonio <i>Legance – Avvocati Associati</i>	de Mattia Piero <i>White & Case LLP</i> *	Danusso G Massimiliano <i>BonelliErede</i> *
Up-and-coming individuals	Merenda Alessandro <i>Gianni & Origoni</i> *	Dentoni-Litta Annalisa <i>Orrick, Herrington & Sutcliffe</i>
Pala Alessandra <i>Allen & Overy</i>	Parrocchetti Piantanida Stefano <i>Clifford Chance Studio</i>	Fanti Gianluca <i>White & Case LLP</i> *
* Indicates individual with profile.	Puppieni Nicole B. <i>Cleary Gottlieb Steen & Hamilton LLP</i>	Gentile Domenico <i>Gianni & Origoni</i> *
◇ (ORL) = Other Ranked Lawyer.	Scaglioni Laura <i>Clifford Chance Studio Legale Associato</i>	Lombardo Francesco <i>Freshfields Bruckhaus (ORL)</i> ◇*
Alphabetical order within each band. Band 1 is highest.		Maienza Marcello <i>Studio Legale Cappelli RCCD</i>

The editorial is in alphabetical order by firm name.

Allen & Overy

What the team is known for Allen & Overy is a market-leading practice with considerable prowess in debt capital markets and structured finance deals. The law firm has a wide offering in the DCM space, including green bonds, retail bonds and issuances under EMTN programmes, with additional expertise in Panda bonds. The team's impressive client portfolio of both Italian and international financial entities includes hedge funds and lending institutions. The law firm often acts for arrangers or dealers.

Notable practitioners

Dual-qualified in Italy and the UK, **Craig Byrne** wins considerable support from the market for his pres-

ence on DCM mandates, frequently advising national banks and global financial institutions. One client confirms he is "a well-rounded professional and a point of contact on regulatory aspects and structured complexities." **Stefano Sennhauser** represents various clients including financial service providers, as well as domestic and international banks. He is highly experienced in synthetic securitisation mandates over portfolios of renewable energy projects, as well as handling covered bond programmes. **Cristiano Tommasi** is skilled at assisting a variety of financial clients with DCM operations. Clients believe he is "very precise and a very good mediator." A source highlights **Pietro Bellone's** ability to provide "good support and understanding of the client's needs and ability to adapt." He advises on securitisation instruments encompassing acquisition and transfers of

non-performing loans, as well as secured and unsecured receivables. **Alessandra Pala** is recognised for her experience on DCM mandates. She assists local and international banks with bond issuances and the establishment of EMTN programmes.

BonelliErede

What the team is known for BonelliErede is a strong team well suited to advise on the whole range of capital markets deals, boasting expertise across debt, equity and securitisation matters. The team is also skilled at handling derivatives mandates. The law firm handles a broad range of matters, including hybrid and convertible bonds, in addition to advice on

Foreign Experts
Capital Markets
Based in Italy
with expertise in countries listed below
Star individuals
USA Immordino Michael <i>White & Case LLP</i> *
Band 1
UK Byrne Craig <i>Allen & Overy</i>
UK Emanuele Filippo <i>Clifford Chance Studio Legale Associato</i>
USA Lawlis Jeffrey H <i>Latham & Watkins</i>
Band 2
UK Hamilton Richard <i>Gianni & Origoni</i> *
UK Horrocks Madeleine <i>Orrick, Herrington & Sutcliffe</i>
Italian expertise
based in countries listed below
UK Cirillo Elena <i>Gianni & Origoni</i> *
UK de Vito Piscicelli Oderisio <i>Sullivan & Cromwell (ORL)</i> ◇
UK Zaccagnini Marco <i>Gianni & Origoni</i> *
USA Ilacqua Fabio <i>Gianni & Origoni</i> *
* Indicates individual with profile.
◇ (ORL) = Other Ranked Lawyer.

IPOs and NPL securitisations. The capital markets team often acts in coordination with the firm's corporate and tax departments.

Notable practitioners

Emanuela Da Rin (see p.1532) offers clients expertise in debt instruments as well as structured finance matters. She routinely advises leading Italian industrial groups. **Massimiliano Danusso** (see p.1532) is "very commercial, very bright and extremely responsive," one source affirms. He has notable experience advising clients on derivatives as well as social responsibility bonds. **Vittoria Giustiniani** (see p.1534) is well versed in handling a variety of ECM mandates, including rights issues, delistings and public M&A transactions. She advises both listed corporates and financial institutions. **Carlo Montagna** (see p.1535) has a strong track record of handling public M&A transactions.

Chiomenti

What the team is known for Chiomenti is a widely reputed national outfit with a broad capital markets practice covering equity and debt, as well as structured finance. The team is very well suited to handle NPL portfolio transactions in the context of complex securitisation. The law firm is also skilled at assisting with covered bonds, EMTN programmes and other DCM mandates as well as IPOs, voluntary tender offers and share capital transactions. Chiomenti offers UK law capabilities thanks to its London office, and clients benefit from the firm's full-service offering, with tax partners frequently seen acting on complex capital markets transactions.

Notable practitioners

Senior statesperson **Francesco Ago** (see p.1529) is a highly respected figure with a wealth of expertise in securitisation matters. He has a solid track record of acting for both local and multinational financial institutions. The "knowledgeable" **Enrico Giordano** (see p.1533) is recognised as a prominent figure in the ECM market. He advises Italian-headquartered corporates on strategic issuances of bonds and share capital reductions. **Gianrico Giannesi** (see p.1533) is frequently seen advising on revolving and synthetic securitisation transactions, as well as dealing with the securitisation of non-performing loan portfolios. His client roster comprises both banks and

financial services providers. **Gregorio Consoli** (see p.1531) is deemed an outstanding practitioner with a vast amount of experience in structured finance matters. He assists banks with the implementation of synthetic securitisations and the management of UTP portfolios, as well as handling DCM mandates. Clients highlight **Federico Amoroso** (see p.1529)'s "ability to deal with complex matters and to find solutions." He regularly advises clients on sustainable bonds, tender offers and capital increases.

Cleary Gottlieb Steen & Hamilton LLP

What the team is known for Cleary is a recognised ECM department primarily acting on IPOs and delistings. The law firm has a well-reputed international reach and multidisciplinary approach bolstered by a network of offices around the world. The team's clients include issuers hailing from a mix of industries, in particular manufacturing. Cleary also provides cross-practice support which features relevant tax or labour assistance.

Notable practitioners

Pietro Fioruzzi provides advice on IPOs and takeovers, offering further expertise on compliance issues. A client describes him as "an institution in the Italian market" and "very commercial and willing to go through the process." **Nicole Puppieni** is experienced in the offering of green bonds convertible into ordinary shares, the listing of shares and ECM regulatory compliance matters, as well as handling voluntary exchange offers. "She is oriented towards finding solutions and is very good in negotiations," one client asserts.

Clifford Chance Studio Legale Associato

What the team is known for Clifford Chance has a highly reputed full-service capital markets offering encompassing debt, equity and structured finance. The law firm is skilled at handling the full gamut of DCM mandates, including hybrid bonds, Yankee bonds and retail notes. The team is also experienced in all sorts of equity-related mandates, such as IPOs and share deals. Clifford Chance has a strong offering in securitisation, particularly in connection with non-performing receivables. The highly respected law firm is able to advise clients on UK, US and Italian law. Its impressive cross-border capabilities enable the team to represent global financial institutions, and its strong internal ties provide contentious, real estate and tax assistance.

Notable practitioners

Clients speak at length about **Filippo Emanuele**, describing him as "clearly thorough" and "a great negotiator," with one of them adding: "He is always keen to find the right solution satisfying both sides involved." He assists companies with capital increases and IPOs, with clients profiting from his dual qualification in Italy and the UK. **Gioacchino Foti** advises a roster of clients including governments, banks and financial institutions on green, social and Yankee bonds. "He is very knowledgeable and reliable in terms of timing and commitment," reports one client. **Tanja Svetina** assists SMEs, financial institutions and global banking players with securitisation programmes. Clients highlight her "experience and high standard of effective legal support" and describe her as "very hard-working." **Stefano Parrocchetti Piantanida** regularly assists technology and manufacturing companies with capital increases and

delistings. Clients describe him as "knowledgeable" and praise his reliability. New York-qualified **Laura Scaglioni** is praised by clients, who highlight her skills in cross-border coordination, describing her as "an expert on the international law side." She assists local and international banks with the issue of BTPs, as well as dealing with IPOs and capital increase mandates.

Gianni & Origoni

What the team is known for Gianni & Origoni is a national firm covering the full spectrum of capital market transactions, from equity-related mandates to DCM and structured finance deals. The law firm combines a strong offering in IPOs and share listings with experience in project bonds, green bonds and other debt instruments. The team is also adept at assisting with the securitisation of various assets including non-performing receivables. Gianni & Origoni's international reach is strengthened by tight links with independent law firms worldwide. The law firm offers UK law capabilities with dual-qualified lawyers and strong ties to the dedicated office in London.

Notable practitioners

Antonio Segni (see p.1536) has excellent standing in the market as an active adviser on ECM transactions. He represents international clients in a range of matters including large IPOs, and listing and sale of shares. **Richard Hamilton** (see p.1534) often advises on EMTN programmes, project bonds and note issuances, with clients further profiting from his dual qualification in Italy and the UK. Interviewees highlight his technical skills, with one adding: "He is very effective and follows the operation from the beginning to the end." Clients laud **Domenico Gentile** (see p.1533) for his ability to provide "clear advice and full ability to meet tight deadlines," with one of them adding: "He always has a really detailed answer for every legal situation." He is experienced in handling the securitisation of NPL loan transactions. **Alessandro Merenda** (see p.1535) is praised for his "high knowledge of stock exchange regulations and fast and accurate responses." He is adept at handling listings of shares and warrants, as well as IPOs on the MTA of the Italian stock exchange. The dual UK and Italy-qualified **Elena Cirillo** (see p.1531) is a London-based lawyer who assists cross-border clients on DCM operations with UK links. She provides advice on EMTN programmes, trading on Euro TLX and green bonds. The New York-based **Fabio Ilacqua** (see p.1534) assists financial and manufacturing clients with DCM and ECM operations. He notably assists on IPOs and capital increases. "Fabio Ilacqua is extremely experienced, trustworthy and able to work on complex matters," remarks one client. Head of department **Marco Zaccagnini** (see p.1537) is London-based and notably assists with DCM mandates both financial and banking clients. "He is very fair and flexible," confirms one interviewee.

Hogan Lovells Studio Legale

What the team is known for Hogan Lovells is a respected practice active in domestic and international structured finance matters. The proficient team acts as a skilled adviser on the complex securitisation of leasing and healthcare receivables. The team also advises on green bonds and other DCM operations tailored for SMEs. Hogan Lovells' clients

benefit from the Italian team's close collaboration with the law firm's other European offices, most notably in France, Spain, Germany and the UK. The team acts for a host of clients with activity in the financial space, including leading domestic and multinational names.

Notable practitioners

Federico Del Monte receives plaudits for his "very good grasp of capital markets" mandates and for being "calm and creative in finding compromise solutions." He assists financial institutions with receivables as well as structured finance matters. **Corrado Fiscale** supports clients with securitisation mandates, receivables and NPL portfolios. One client approves of his "great knowledge and understanding of the needs of the client," while another adds: "He is a specialist in structured finance." **Giulia Arenaccio** provides advice on lease receivables as well as mortgage loans. One client praises him for being "inclusive and swift in finding the most suitable solutions."

Jones Day

What the team is known for Jones Day has a solid practice handling a broad spectrum of mandates including derivatives, structured finance and securitisations for both national and international clients. The law firm's expertise also includes synthetic securitisations and lease portfolios. The law firm's clients benefit from the firm's international network.

Notable practitioners

Vinicio Trombetti (see p.1537) advises clients from the fashion, energy and pharmaceutical sectors on salary-secured loans, synthetic securitisation and trade receivables. One client lauds his "impeccable working attitude" and describes him as "smart and always willing to commit for future results."

Latham & Watkins

What the team is known for Latham & Watkins' leading DCM practice is predominantly noted for its outstanding experience in high-yield bonds. The team has considerable skill in ECM mandates, including IPOs and the establishment of SPACs. The law firm is widely recognised for its international strength, showing further capabilities in UK and US law and close links to its office in London, as well as US-qualified lawyers based in Milan. The team's clients include financial entities acting as bookrunners or arrangers, as well as issuer corporates.

Notable practitioners

US-qualified partner **Jeffrey Lawlis** offers expertise in sustainable, PIK and Yankee bonds. A client highlights him as their "go-to guy" for bonds. Dually qualified in the USA, as well as England and Wales, **Ryan Benedict** is recognised for his solid experience on DCM mandates. He frequently advises banks on private placements and the issue of Tier 2 capital instruments, as well as handling GMTN programmes. **Antonio Coletti** assists international players with both equity and debt mandates such as public takeovers, IPOs and sustainable as well as high-yield bonds. One interviewee praises his "great standing and technical skills," and describes him as "very commercially aware and able to find innovative solutions."

Legance – Avvocati Associati

What the team is known for Legance is a strong Italian outfit well equipped to handle DCM, securitisation and equity-related capital markets man-

dates. The law firm's broad offering includes covered bonds, securitisation of non-performing receivables and EMTN programmes, as well as IPOs and voluntary tender offers. The team advises a mix of domestic and international banks as well as financial institutions, both issuers and investors.

Notable practitioners

Alberta Figari is best known for assisting high-profile clients with complex capital increases, IPOs and share deals. **Andrea Giannelli** assists international clients from the banking, energy and aerospace sectors with high-yield bonds, EMTN programmes and securitisation matters. "He finds solutions and is able to see the bigger picture," one client emphasises. **Marzio Ciani** routinely advises SMEs on the admission process to trade on the Italian stock exchange, as well as handling accelerated bookbuilding mandates. One client describes him as "problem solving-oriented and very dedicated," adding: "He is a very skilled capital markets lawyer with a good deal of experience in M&A for listed companies and cross-border transactions." **Antonio Siciliano** is recognised for his experience in DCM mandates. He advises on high-yield products, EMTN programmes and green bonds.

Linklaters

What the team is known for Linklaters is a strong and wide-ranging capital markets practice with offerings in ECM, DCM and structured finance. The expert team shows considerable prowess in connection with IPOs and rights issues, as well as securitisation transactions, NPL deals and covered bond programmes. The law firm also advises on debt mandates such as EMTN programmes and is able to assist with different facets of deals, with notable activity representing arrangers. Linklaters' impressive international offering is bolstered by the firm's far-reaching global network.

Notable practitioners

Claudia Parzani co-heads the team and offers experience assisting financial institutions and banks. She additionally handles high-value strategic transactions for listed companies. One client confirms that **Ugo Orsini** is "a reference in capital markets, extremely able to find solutions and manage difficult and complex mandates." He offers clients expertise in IPOs and capital increases. **Dario Longo** retains an impressive practice, advising on both securitisation and DCM mandates. He is highly experienced in assisting banks with covered bond programmes and sustainability-linked bond placements. **Linda Taylor** provides expert advice to an array of Italian and multinational financial institutions in relation to the issue of hybrid and sustainability-linked bonds. She is additionally experienced in handling MTN programmes.

Orrick, Herrington & Sutcliffe

What the team is known for Orrick is a solid player in the securitisation arena with particular prowess in large NPL-related mandates, acting on behalf of arrangers, originators or subscribers. The law firm has further strength in DCM matters, including mini bonds and green bonds. The experienced team also advises on EMTN and ECP programmes.

Notable practitioners

Madeleine Horrocks uses her dual qualification in Italy and the UK to assist international players

on large DCM operations. Her experience includes covered and green bonds as well as EMTNs. Clients believe that Madeleine Horrocks is "very constructive in her suggestions and all-rounded." **Annalisa Dentoni-Litta** has solid experience dealing with GACS and receivables securitisation mandates, as well as disposals of NPL and UTP portfolios. She assists an array of local and multinational financial institutions. Clients laud **Patrizio Messina**'s "great legal know-how and very acute sense for sourcing new business." He assists clients with EMTN programmes, NPLs and receivables in the energy and healthcare sectors.

Studio Legale Cappelli RCCD

What the team is known for Studio Legale Cappelli RCCD is a leading Italian boutique showcasing remarkable strength in connection with a wide range of complex structured finance mandates, including synthetic securitisation. The law firm also provides advice on EMTN programmes, hybrid bonds and other debt instruments, and complements its capital markets offering with strong regulatory expertise. The team advises an impressive roster of prominent national and international names from the financial, banking and insurance sectors.

Notable practitioners

Paolo Calderaro has a wealth of expertise in complex transactions involving NPL portfolios. One client describes him as "a strong professional and a reference for the market." Clients remark that **Alberto Del Din** is "a genius and one of the best, with a great vision and ability to innovate and structure operations." He frequently advises clients on large-scale securitisation mandates. **Michele Crisostomo** is highly recognised for his DCM expertise, multidisciplinary approach and networking skills. He offers clients expertise in green bonds, EMTN programmes and a range of hybrid bonds. **Stefano Agnoli** is best known for his work on securitisation and structured finance mandates, advising a variety of clients including investment management firms and government branches. **Marcello Maienza** advises clients on the structuring of receivables and NPLs on behalf of the originator.

Shearman & Sterling LLP

What the team is known for Shearman & Sterling is an international firm well suited for advising on a plethora of ECM mandates, including IPOs, share deals and rights offerings. The law firm's roster features a variety of clients including underwriters as well as issuers. Shearman & Sterling's notable global network is well equipped to handle cross-border matters, with particular ability in those involving a US component, such as Rule 144A offerings.

Notable practitioners

Emanuele Trucco (see p.1537) receives praise from one client who says he is "very well prepared." He assists clients with ECM operations including IPOs, shares listings and rights offerings.

Simmons & Simmons

What the team is known for Simmons & Simmons is an international outfit with experience across the gamut of DCM mandates, including EMTN programmes, sovereign bonds and other debt certificates. The team further assists with regulatory matters including Rule 144A mandates. The law firm offers English law capabilities and works in close col-

laboration with its network of offices.

Notable practitioners

Head of the DCM group **Paola Leocani** advises on bond offerings including green bonds, EMTN programmes and retail bonds. She receives praise from a client who says that she is “clearly an institution” in capital markets and “technically very good.” Clients report that **Simone Lucatello** is “a strong communicator” and “a fantastic commercial partner who is knowledgeable and constructive in the way he approaches negotiations and operations.” He advises financial services providers on NPL securitisations.

White & Case LLP

What the team is known for White & Case is an impressive international firm displaying distinct prowess in equity as well as debt capital market transactions, stretching from IPOs to EMTN programmes and Yankee bonds. The team has a very strong focus on high-yield products. The law firm boasts outstanding cross-border capabilities, offering additional advice on UK and US law, bolstered by its global network. The leading team's clients come from a variety of sectors including banking, manufacturing and private equity.

Notable practitioners

Dual-qualified in Italy and the USA, **Michael Immordino** (see p.1534) receives praise from the market for his presence on IPOs for large, international clients. One client describes him as an “expert on international and US law,” while another affirms: “He is a driver for international transactions, always coor-

inating the offices involved.” **Gianluca Fanti** (see p.1533) is skilled at handling mortgage loans, NPL portfolio acquisitions and project loan securitisations. His client roster includes leading Italian and multinational banks. **Ferigo Foscari** (see p.1533) is skilled at handling ECM as well as DCM operations, and his expertise includes rights issues and IPOs as well as high-yield bonds. “He is very commercial but easy to work with and client-driven,” reports one client, while another adds: “He is the person you want to hear before taking a decision in order to understand all the variables in the scenario.” **Piero de Mattia** (see p.1532) comes recommended by sources, who approve of his “clear vision and strong level of support.” He furnishes advice on IPOs for banks, as well as life sciences and manufacturing companies.

Other Ranked Lawyers

Francesco Maria Aleandri (see p.1529) of DLA Piper LLP advises on a variety of clients' listings and stock option plans.

Corrado Angelelli of Greenberg Traurig, PA is at his most visible advising on complex securitisation matters and NPLs, showing notable expertise in distressed assets.

Antonella Brambilla of Dentons is recognised for her experience in ECM mandates. She routinely handles delistings, capital increase mandates and M&A transactions involving listed companies.

Emanuela Campari Bernacchi of Gattai, Minoli &

Partners offers clients special expertise in non-performing receivables as well as synthetic securitisations. She has solid experience dealing with Italian companies from the financial sector.

Anton Carlo Frau (see p.1533) advises on ECM operations encompassing capital increases, joint ventures and public offerings. His client roster includes banks, investment companies and listed local corporates.

Piergiorgio Leofreddi of Dentons is recognised for his expertise in DCM mandates, especially in relation to Italian authorities. He advises on multi-jurisdictional DCM operations encompassing EMTN programmes and treasury bonds, as well as on mini-bonds.

Clients attest that **Francesco Lombardo** (see p.1534) of Freshfields Bruckhaus Deringer is a “dynamic lawyer, solution-oriented with strong business acumen.” He is active on a variety of matters such as the setting up of securitisation programmes and the purchase of NPL portfolios.

Lukas Plattner of Advant Nctm supports international and domestic clients on a range of matters including bookbuilding procedures, acquisitions of share capital and share listings. “He has longstanding experience, goes to the heart of the problem and is result-oriented,” confirms one interviewee.

Foreign Experts (Based Abroad)

Based in London, **Oderisio de Vito Piscicelli** of Sullivan & Cromwell LLP assists global players with DCM and ECM operations. He frequently advises on IPOs as well as tender offers.

Corporate/M&A

Band 1

BonelliErede

What the team is known for BonelliErede has a superb M&A team consistently advising on high-stakes deals. The prestigious team continues to assist private equity funds with large-scale transactions, as well as handling complex cross-border mergers and transfers of business. The law firm's client roster features national and international companies coming from a variety of industries including banking, asset management, telecoms and retail.

Notable practitioners

Sergio Erede (see p.1533) is widely admired for his impressive track record in corporate law and M&A transactions. He has a longstanding presence in the M&A market, advising banks and high net worth individuals on high-value takeovers and disposals.

Umberto Nicodano (see p.1535) has a strong track record advising international companies active in the luxury goods sector on cross-border acquisitions. Clients describe Umberto Nicodano as “a very experienced lawyer in M&A matters.” **Mario Roli** (see p.1536) has excellent standing in the market as an active adviser on sizeable mergers and acquisitions in the automotive and transportation sector, as well as private equity deals. Interviewees believe Mario Roli is a “great M&A lawyer” and highlight his deep

knowledge of the infrastructure sector. **Andrea Carta Mantiglia** (see p.1531) has long experience handling high-value transactional mandates on behalf of multinational pharmaceutical companies. He is additionally well-versed on strategic acquisitions in the banking sector. **Roberto Cera** (see p.1531) is a well-established figure in the market with experience acting for industrial groups investing in public infrastructure projects. Sources highlight his ability to deal with cross-border mandates. **Stefano Cacchi Pessani** (see p.1530) acts on behalf of leading Italian companies on cross-border M&A deals, in particular those targeting the telecoms sector. He additionally handles corporate governance and transactional mandates for listed companies. **Eliana Catalano** (see p.1531) enters the rankings this year thanks to the support from interviewees who describe her as “superlative” and commend her “great standing” in the market. She provides expert advice on disposals in the telecoms sector. **Giuseppe Lombardi** (see p.1534) is recognised for his experience in M&A transactions and strong track record in litigation. Client roster includes private equity and venture capital funds. **Stefano Nanni Costa** (see p.1535) is a well-known practitioner with a solid reputation for both transactional and contentious mandates. He advises private equity firms on the Italian aspects of strategic pan-European acquisitions.

Chiomenti

What the team is known for Chiomenti has a powerful corporate practice handling high-end M&A mandates, corporate governance and joint venture agreements. The market-leading team has a strong international focus, with offices in various locations including London, New York and Hong Kong. The law firm acts as a trusted counsel on mergers, acquisitions and disposals of major assets for companies active in a wide range of industry sectors, including infrastructure, automotive and financial services.

Notable practitioners

Michele Carpinelli (see p.1531) is held in high esteem by market commentators, who believe he is a star of the M&A market. He provides expert counsel to Italian infrastructure fund managers on strategic share transactions. **Carlo Croff** (see p.1532) is a well-established figure in the market, highly acclaimed for his M&A expertise. He is highly active in cross-border acquisitions, capitalisation transactions, and complex share deals. **Francesco Tedeschi** (see p.1536) is a talented practitioner whose practice encompasses high-value acquisitions as well as sophisticated regulatory matters. He is frequently instructed by leading international conglomerates, private equity firms and local banking entities. **Filippo Modulo** advances in the ranking this year thanks to support from clients and market com-

Corporate/M&A
Leading Firms
Band 1
BonelliErede
Chiomenti
Cleary Gottlieb Steen & Hamilton LLP
Gianni & Origoni
Band 2
Clifford Chance Studio Legale Associato
Freshfields Bruckhaus Deringer
Gattai, Minoli, Partners
Latham & Watkins
Legance – Avvocati Associati
Pedersoli Studio Legale
Band 3
Advant Nctm
Gatti Pavesi Bianchi Ludovici
Hogan Lovells Studio Legale
Band 4
Allen & Overy
Dentons Europe Studio Legale Tributario
DLA Piper Italy
Linklaters
White & Case LLP
Band 5
Greenberg Traurig Santa Maria
Orrick, Herrington & Sutcliffe
Orsingher Ortu – Avvocati Associati
Shearman & Sterling LLP
Band 6
Carnelutti Law Firm
Delfino e Associati Willkie Farr & Gallagher LLP
Giovannelli e Associati
K&L Gates
LCA Studio Legale
LMCR / Studio Legale
LMS Studio Legale
Osborne Clarke
Pavia e Ansaldo
Portolano Cavallo
* Indicates individual with profile.
◇ (ORL) = Other Ranked Lawyer.
Alphabetical order within each band. Band 1 is highest.

mentators, one of them describing him as “extremely knowledgeable, constructive and hands-on.” He frequently deals with both local and cross-border acquisitions and disposals. **Luca Fossati** (see p.1533) frequently deals with corporate/M&A mandates concerning the Italian market. His client roster includes companies from the real estate and media sectors. **Massimiliano Nitti** (see p.1535) is well-versed at handling high-value acquisitions and disposals in the insurance and financial services sectors. Clients appreciate his organisational skills, with one of them reporting that he is “available and very good at coordinating the operations.” London-based partner **Christopher Mullen** (see p.1535) is a UK-qualified practitioner who routinely assists clients with cross-border operations involving Italy. He frequently handles high value disposals and transfers of business.

Cleary Gottlieb Steen & Hamilton LLP

What the team is known for Cleary Gottlieb is a strong M&A practice renowned for its ability to assist clients with cross-border mandates. The team is highly recommended for complex acquisitions, divestments, transfers of business and reorganisations targeting a variety of industries including pay-

Corporate/M&A
Senior Statespeople
Senior Statespeople: distinguished older partners
Carpinelli Michele <i>Chiomenti</i> *
Casati Roberto <i>Linklaters</i>
Erede Sergio <i>BonelliErede</i> *
Nicodano Umberto <i>BonelliErede</i> *
Leading Individuals
Star individuals
Gattai Bruno <i>Gattai, Minoli, Partners</i>
Gianni Francesco <i>Gianni & Origoni</i> *
Band 1
Cappelli Roberto <i>Studio Legale Cappelli RCCD (ORL)</i> ◇
Croff Carlo <i>Chiomenti</i> *
Gatti Francesco <i>Gatti Pavesi Bianchi Ludovici</i> *
Pavesi Carlo <i>Gatti Pavesi Bianchi Ludovici</i> *
Pedersoli Carlo <i>Pedersoli Studio Legale</i>
Tedeschini Francesco <i>Chiomenti</i> *
Troisi Filippo <i>Legance – Avvocati Associati</i>
Band 2
Bonsignore Roberto <i>Cleary Gottlieb Steen & Hamilton LLP</i>
Modulo Filippo <i>Chiomenti</i> *
Montironi Paolo <i>Advant Nctm</i>
Roli Mario <i>BonelliErede</i> *
Sciolla Stefano <i>Latham & Watkins</i>
Sersale Paolo <i>Clifford Chance Studio Legale Associato</i>
Triscornia Alessandro <i>Gilberti Triscornia e Associati (ORL)</i> ◇
Band 3
Asti Nicola <i>Freshfields Bruckhaus Deringer</i> *
Carta Mantiglia Andrea <i>BonelliErede</i> *
Cera Roberto <i>BonelliErede</i> *
Fantacchiotti Giorgio <i>Linklaters</i>
Gandini Andrea <i>Pedersoli Studio Legale</i>
Ghiglione Paolo <i>Allen & Overy</i>
Giampieri Alberto <i>Legance – Avvocati Associati</i>
Labruna Fabio <i>LMS Studio Legale</i> *
Marena Alessandro <i>Pedersoli Studio Legale</i>
Molinari Ugo <i>Molinari Agostinelli (ORL)</i> ◇
Ortu Mario <i>Orsingher Ortu – Avvocati Associati</i>
Pappalettera Carlo <i>Carnelutti Law Firm</i>
Pedersoli Giovanni <i>Pedersoli Studio Legale</i>
Penco Salvi Umberto <i>Clifford Chance Studio Legale</i>
Picone Luca <i>Hogan Lovells Studio Legale</i>
Scassellati-Sforzolini Giuseppe <i>Cleary Gottlieb Steen</i>
Toffoletto Alberto <i>Advant Nctm</i>
Valerio Stefano <i>Gatti Pavesi Bianchi Ludovici</i> *
Band 4
Arnaboldi Luca <i>Carnelutti Law Firm</i>
Coppola Fabio <i>TARGET Coppola Malguzzi (ORL)</i> ◇
Dubini Alessandro <i>Dentons Europe Studio Legale Tributario</i>
Dunlop Leah <i>Hogan Lovells Studio Legale</i>
Fanuele Domenico <i>Shearman & Sterling LLP</i> *
Gazzaniga Giovanni <i>Allen & Overy</i>
Segni Antonio <i>Gianni & Origoni</i> *
Stella Francesco <i>Hogan Lovells Studio Legale</i>
Tesei Massimo <i>Studio Di Gravio (ORL)</i> ◇
Zanoni Pietro <i>Advant Nctm</i>
Band 5
Aiello Andrea <i>Gianni & Origoni</i> *
Bonvicini Daniele <i>LCA Studio Legale</i> *
Cacchi Pessani Stefano <i>BonelliErede</i> *
Cibrario Ascanio <i>Pedersoli Studio Legale</i>
Cova Bruno <i>Delfino e Associati Willkie Farr & Gallagher LLP</i> *
D’Aniello Alfredo <i>Gianni & Origoni</i> *
De Nicola Alessandro <i>Orrick, Herrington & Sutcliffe</i>
Delfino Maurizio <i>Delfino e Associati Willkie Farr & Gallagher</i> *
Donnini Roberto <i>Caizzo Donnini Pappalardo (ORL)</i> ◇
Fossati Luca <i>Chiomenti</i> *
Giardino Andrea <i>Gatti Pavesi Bianchi Ludovici</i>
Giovannelli Alessandro <i>Giovannelli e Associati</i> *
Guerra Goffredo <i>DLA Piper Italy</i> *
La Torre Massimo <i>LMCR / Studio Legale</i>
Pedersoli Antonio <i>Pedersoli Studio Legale</i>
Salsi Giampaolo <i>K&L Gates</i>
Tranchino Eugenio <i>Watson Farley & Williams LLP (ORL)</i> ◇
Trapani Matteo <i>Advant Nctm</i>
Tully Ian <i>Squire Patton Boggs (ORL)</i> ◇
Band 6
Amirante Tommaso <i>TARGET Coppola Malguzzi (ORL)</i> ◇
Bartocci Bruno <i>Legance – Avvocati Associati</i>
Bazzano Enrico <i>Freshfields Bruckhaus Deringer</i> *
Catalano Eliana <i>BonelliErede</i> *
Crosio Stefano <i>Jones Day (ORL)</i> ◇ *
Di Pasquale Antonio <i>Hogan Lovells Studio Legale</i>
Giustiniani Pierfrancesco <i>Orsingher Ortu – Avvocati</i>
Jenny Christoph <i>Jenny, Avvocati Studio Legale (ORL)</i> ◇
Lombardi Giuseppe <i>BonelliErede</i> *
Marini Pasquale <i>K&L Gates</i>
Montanaro Matteo <i>Cleary Gottlieb Steen & Hamilton LLP</i>
Nanni Costa Stefano <i>BonelliErede</i> *
Nitti Massimiliano <i>Chiomenti</i> *
Portolano Francesco <i>Portolano Cavallo</i> *
Salvadè Alberto <i>Bird & Bird (ORL)</i> ◇
Santa Maria Luigi <i>Greenberg Traurig Santa Maria</i>
Santa Maria Mario <i>Greenberg Traurig Santa Maria</i>
Scaparro Fabrizio <i>Giovannelli e Associati</i> *
Trentino Massimo <i>CMS (ORL)</i> ◇
Up-and-coming individuals
Bianco Alberto <i>Pavia e Ansaldo</i>
Faggiano Pierfrancesco <i>Dentons Europe Studio Legale</i>
Gabrielli Gerardo <i>Gattai, Minoli, Partners</i>
Graffi Leonardo <i>White & Case LLP</i> *
Nastasi Paolo <i>Allen & Overy</i>
Sassella Marta <i>Pedersoli Studio Legale</i>

ment services, IT and manufacturing. The law firm’s client roster features energy providers, fashion powerhouses, investment banks and funds.

Notable practitioners

Roberto Bonsignore is highly experienced in assisting local and international companies from the manufacturing, energy and financial sectors with complex M&A transactions. Clients confirm that he is “very effective in the management of complex situations, with the right commercial approach.” Clients enthuse about **Giuseppe Scassellati-Sforzolini**, describing him as “a very complete lawyer, with a lot of experience.” He handles sizeable M&A deals for mul-

tinational from the manufacturing and energy sectors. **Matteo Montanaro** enters the rankings this year thanks to the support from clients who believe he is a “knowledgeable and experienced lawyer” with “great knowledge of many different areas and an extraordinary attention to details.” He handles acquisitions and disposals targeting the life sciences and energy sectors, as well as having significant experience on strategic agreements.

Gianni & Origoni

What the team is known for Gianni & Origoni is consistently highlighted as a market-leading practice in

Foreign Desks	
Corporate/M&A	
Based in Italy	
with expertise in countries listed below	
China	Gianni & Origoni
China	Simmons & Simmons
India	Gianni & Origoni
Israel	Simmons & Simmons
Italian expertise	
based in countries listed below	
Belgium	Loyens & Loeff
Poland	WKB Wierciński Kwiecieński Baehr
Portugal	PLMJ
Spain	Marimón Abogados
UK	Skadden, Arps, Slate, Meagher & Flom (UK) LLP

Foreign Experts	
Corporate/M&A	
Based in Italy	
with expertise in countries listed below	
China	Marazzi Marco <i>Baker McKenzie (ORL)</i> ◇
France	Gaillet Anne-Manuelle <i>Pirola Pennuto Zei (ORL)</i> ◇
Germany	Jenny Christoph <i>Jenny.Avvocati Studio (ORL)</i> ◇
Germany	Steinhauer Carsten <i>Dentons Europe Studio Legale</i>
Germany	von Mensenkampff Sven <i>Legance – Avvocati</i>
Israel	Nachman Ariel <i>Simmons & Simmons (ORL)</i> ◇
UK	Dunlop Leah <i>Hogan Lovells Studio Legale</i>
UK	Immordino Michael <i>White & Case LLP*</i>
USA	Immordino Michael <i>White & Case LLP*</i>
Italian expertise	
based in countries listed below	
Cyprus	Toffoloni Lorenzo <i>Andreas Th. Sofokleous (ORL)</i> ◇
UK	Corte Lorenzo <i>Skadden, Arps, Slate, Meagher & Flom*</i>
UK	Mullen Christopher <i>Chiomenti*</i>
UK	Premonte Raimondo <i>Gianni & Origoni*</i>
* Indicates individual with profile.	
◇ (ORL) = Other Ranked Lawyer.	

high-end transactional mandates. The well-established team is equipped to manage both public and private M&A, including high-value acquisitions, joint ventures and divestments. The law firm also shows strong international capabilities boosted by an array of foreign desks.

Foreign desks The firm's China desk assists clients with cross-border mandates involving Italy and China. It advises Chinese as well as Italian and other European companies on a wide range of corporate and tax issues, offering added Chinese language capabilities. Stefano Beghi heads the group from Hong Kong.

The firm acts on clients' corporate transactions such as acquisitions in India thanks to a dedicated India desk with experience in transactions involving this jurisdiction. Group head Rosario Zaccà is based in Milan and is the main point of contact for clients.

Notable practitioners

Francesco Gianni (see p.1533) has a stellar track record advising leading corporates on high-value disposals, as well as handling the negotiation of complex strategic partnerships. Clients remark that he is "one of the best lawyers in the country" and "top class in terms of competencies." **Antonio Segni** (see p.1536) provides expert advice on high-value disposals and joint ventures. Clients describe him as a "very authoritative person" who is able to "manage deals of great complexity." **Andrea Aiello** (see p.1529) frequently deals with acquisitions, share disposals and complex exit procedures for a variety of local and international

companies. Clients approve of his "high professionalism and experience." **Alfredo D'Aniello** (see p.1532) advises Italian banks and manufacturing companies on disposals and share acquisitions. Sources praise his "availability and commitment to clients." Splitting his time between London and Rome, **Raimondo Premonte** (see p.1536) frequently handles sizable acquisitions and disposals involving the UK and Italy. He also assists with high value investments aimed at subsidising companies' cross-border expansion.

Band 2

Clifford Chance Studio Legale Associato

What the team is known for Clifford Chance has a wide-ranging practice covering M&A, joint venture agreements and private equity deals. The team's client roster features corporates from the banking, insurance and energy sectors. The law firm's strong network of international offices facilitates the team's ability to advise on complex multi-jurisdictional transactions. The expert team assists domestic and international corporations and investors, with notable activity in public M&A.

Notable practitioners

Paolo Sersale is skilled at advising private equity firms, investment banks and holding companies on high-value acquisitions. "He has a great depth of knowledge and is incredibly responsive. He has the ability to quickly assess a complex situation and outline multiple solutions with clear recommendations," remarks one client. **Umberto Penco Salvi's** transactional practice comprises public M&A transactions, as well as the creation of joint ventures. "He brings a wealth of knowledge in transactions, and is calm and thoughtful, also during tough negotiations," according to one client.

Freshfields Bruckhaus Deringer

What the team is known for Freshfields retains a solid reputation for its strong cross-border capabilities, bolstered by an extensive network of offices around the world. The respected firm offers substantial know-how in the automotive, pharmaceutical, luxury fashion and manufacturing industries. The experienced team frequently handles acquisitions, share deals and inbound private equity investments.

Notable practitioners

Clients highlight **Nicola Asti** (see p.1530)'s "solid experience and ability to find solutions." He frequently handles high-stakes multi-jurisdictional transactions in the fashion and chemical sectors, among others. **Enrico Bazzano** (see p.1530) provides advice on M&A deals to a variety of clients including those from the manufacturing and food and beverage sectors. He is additionally experienced handling cross-border transactions.

Gattai, Minoli, Partners

What the team is known for Gattai, Minoli & Partners is a strong and well-reputed domestic outfit handling a variety of M&A mandates including acquisitions, strategic partnership agreements and divestments, with a distinct focus on private equity deals. The expert team is adept at assisting with both inbound and outbound cross-border matters, including from a variety of sectors such as finance, pharmaceuticals and manufacturing.

Notable practitioners

Clients remark that **Bruno Gattai** is "a master" and "the best in M&A," highly praising his "strong reputation and ability to win the client's trust very quickly." He is specialised in handling high-value M&A transactions on behalf of investment banks, prominent multinationals and private equity firms. **Gerardo Gabrielli** is recognised for his experience in M&A transactions, with particular focus on private equity deals. He frequently deals with sizeable acquisitions targeting the food and beverages, IT and pharmaceutical sectors.

Latham & Watkins

What the team is known for Latham & Watkins has wide-ranging skills in the corporate field, encompassing M&A transactions and company reorganisations. The team shows discernible focus on private equity, assisting large international funds as well as banks. The law firm is capable of handling complex matters in both a domestic and an international context, often acting on cross-border issues in conjunction with team members abroad. The expert team is active in a range of industries such as aviation, finance and insurance.

Notable practitioners

Clients regard **Stefano Sciolla** as an "outstanding lawyer with incredible business acumen." He assists an array of private equity and asset management firms with sizeable acquisitions and investments, including cross-border transactions.

Legance – Avvocati Associati

What the team is known for Legance is a well-established team with a very strong reputation for representing leading public and private enterprises from a variety of sectors such as automotive, energy, banking, chemicals and IT, as well as private equity funds. The expert team is well equipped to manage sizeable mergers, acquisitions, divestments and joint ventures. The law firm combines a strong domestic workload with significant experience in international mandates.

Notable practitioners

The "great" **Filippo Troisi** remains a towering figure in the M&A market. He acts for clients from a variety of industries including financial services and banking on corporate transactions including acquisitions and squeeze-outs. **Alberto Giampieri** is a well-reputed figure in the M&A market who frequently deals with large cross-border mergers and disposals. His client roster includes corporates active in the automotive, energy and financial industries. **Bruno Bartocci** is experienced in acquisitions, share deals and business combination transactions. Clients appreciate that he is "very experienced and well connected." Dual-qualified in Germany and Italy, **Sven von Mensenkampff** is experienced in handling cross-border cases for German and Scandinavian clients investing in Italy. He has a track record acting for privately-owned as well as listed companies from the energy and pharmaceutical sectors.

Pedersoli Studio Legale

What the team is known for Pedersoli is a highly regarded local corporate law practice that acts for leading local companies as well as multinationals. The leading law firm attracts clients from a range of sectors including telecoms, banking, automotive and

chemicals. The team's areas of activity include acquisitions, mergers and joint venture agreements, with significant domestic deals as well as cross-border work.

Notable practitioners

Clients regard **Carlo Pedersoli** as "one of the most experienced M&A lawyers in Italy." His clientele comprises banks, as well as telecommunications and financial services providers. **Andrea Gandini** is active in handling high-value acquisitions, disposals, mergers and demergers, including cross-border transactions. He supports financial services providers and companies from the chemical sector with expert M&A advice. **Alessandroarena** is recognised for his expertise handling M&A transactions. He routinely advises Italian manufacturers and financial services providers on acquisitions and divestments. **Giovanni Pedersoli** has longstanding experience in dealing with M&A matters including share deals and acquisitions. Clients approve of his "vast experience in cross-border deals and ability to transform details into innovative solutions, have a pragmatic approach and create a good relationship and reciprocal trust within tough negotiation processes." **Ascanio Cibrario** has an extensive track record in handling acquisitions, mergers and joint ventures and is well versed in private equity deals. Clients confirm he is "hands-on, with a good vision and negotiating skills." **Antonio Pedersoli** advises on corporate and transactional matters for clients from the financial services and chemical industries. One interviewee says he is "a deal-maker," and is "technically good and focused on the result." **Marta Sassella** assists leading Italian banks and manufacturing companies with sizeable acquisitions and disposals. Clients affirm that she is "a very talented lawyer and tough in negotiations."

Band 3

Advant Nctm

What the team is known for Advant Nctm is a standout mid-market practice that regularly advises clients operating in the telecoms, energy, manufacturing and financial services industries. The expert team is capable of handling complex matters, often with a transnational element involved. The law firm assists with mergers, joint ventures and acquisitions.

Strengths One client calls Nctm an "excellent" law firm and values the lawyers' "ability to understand very quickly what are the needs of the client and what kind of legal solution can better match them."

Another interviewee believes the lawyers at the firm are "excellent deal managers and know how to orchestrate a multi-jurisdictional team."

Work highlights Advised Acea Energia, in agreement with Alma and Mediterraneo Energia, on the EUR40 million acquisition of 51% of the shares of Alto Sangro Distribuzione Gas.

Notable practitioners

Paolo Montironi remains a leading practitioner in the M&A sector, frequently handling share acquisitions and disposals for manufacturing companies and mid-market private equity firms. He is additionally experienced on cross-border mandates. Clients emphasise that **Alberto Toffoletto** is a "problem-solver," "a brilliant person and a very good negotiator." He advises private as well as listed entities on

sizeable disposals. **Pietro Zanoni** has considerable experience assisting local and foreign private equity firms acquiring and selling assets in Italy. One client highlights that he is "super clever, dedicated and able to handle any kind of negotiation." Clients approve of **Matteo Trapani's** "good balance of technical skills and commercial attitude." He handles mergers, acquisitions and disposals for companies from the manufacturing, energy and telecoms sectors.

Gatti Pavesi Bianchi Ludovici

What the team is known for Gatti Pavesi Bianchi Ludovici is a prominent practice that attracts praise for its capabilities handling the full gamut of M&A transactions, including high-value acquisitions, share deals, mergers and divestments. The law firm's clients hail from the banking, luxury and pharmaceutical sectors. The leading team also provides advice in connection with group reorganisations.

Notable practitioners

Francesco Gatti (see p.1533) has lengthy experience in the M&A arena and frequently represents clients in the banking, TMT and manufacturing sectors. He is a well-respected figure in the M&A market who "makes a difference in negotiations" and "gives the comfort required" to clients. **Carlo Pavesi** (see p.1535) maintains a standout practice regularly acting on market-leading M&A transactions spanning the banking, manufacturing and energy sectors. He is a highly respected figure in the market, deemed to be "very intelligent" and "very good technically." **Stefano Valerio** (see p.1537) has significant experience handling share acquisitions and disposals for clients from the retail and energy sectors. He is additionally well-versed on sizeable cross-border mandates. **Andrea Giardino** comes highly recommended for his expertise in M&A transactions. He advises local and international investment companies, as well as leading corporates from the pharmaceutical and luxury fashion sectors, on high-value acquisitions, disposals and mergers.

Hogan Lovells Studio Legale

What the team is known for Hogan Lovells is an international outfit adept at handling multi-jurisdictional matters in the corporate arena thanks to an extensive global network. The team's client roster includes private and listed entities hailing from the aviation, electricity, oil and gas, and financial services sectors. The law firm is noted for its multidisciplinary approach, being able to provide a tailored service with industry-specific focus and cross-practice advice, and offering expertise in antitrust, employment and finance.

Notable practitioners

Clients report that **Luca Picone** "is very clever, analyses every aspect in depth, and it is a pleasure to work with him." He handles high-stakes cross-border M&A transactions for clients from the energy, aviation and financial services industries. **Leah Dunlop** is well practised in cross-border acquisitions and divestments, particularly in the fashion and automotive sectors. "Her legal knowledge is exceptional and her advice is clear and timely," confirms one client. Leah Dunlop holds a dual qualification in Italy and the UK.

Francesco Stella frequently handles M&A transactions on behalf of transportation companies and insurance providers. Clients approve of his "in-depth knowledge of the law combined with his meticulous

attitude." **Antonio Di Pasquale** is experienced in handling both public and private M&A transactions. He represents companies from the oil and gas sector in complex divestments.

Band 4

Allen & Overy

What the team is known for Allen & Overy is an international firm handling the whole gamut of corporate mandates, notably acquisitions, mergers, joint ventures and sales of stakes in companies. The team advises foreign entities on their business expansion in Italy. The law firm's client roster features listed and private entities active in an array of fields including asset management, gaming, retail and real estate. The experienced team is well versed in the complexities of multi-jurisdictional deals and works in coordination with other departments to provide cross-practice advice, including antitrust, banking, public law and IP.

Notable practitioners

Paolo Ghiglione deals with mergers, acquisitions and corporate regulatory matters on behalf of investment firms, telecoms operators and foreign manufacturers. Clients describe him as "wise, effective, quick and reliable," and approve of his "very good technical and negotiation skills." Clients point out **Giovanni Gazzaniga** is "extremely complete, with strong technical skills and outstanding soft and negotiation capabilities." He manages acquisitions and share deals for a clientele comprising private equity names and companies from the manufacturing, pharmaceutical and IT sectors. **Paolo Nastasi** assists investment funds with the acquisition of stakes in companies in the consumer products manufacturing and real estate industries. One client highlights his "extensive experience in the transactional field and remarkable attention to the details."

Dentons Europe Studio Legale Tributario

What the team is known for Dentons advises a wide range of clients in connection with cross-border mandates with the help of its strong global network. The team assists companies active in a variety of sectors including healthcare, real estate and automotive. The team handles acquisitions and divestments, further to notable activity in public M&A.

Notable practitioners

Alessandro Dubini furnishes corporate advice to a roster of clients including financial services providers, players in the food and beverage sector and private equity firms. Clients approve of his ability to "explain things very well," as well as his being "available and able to manage the relations" with clients. **Pierfrancesco Faggiano** handles sizeable share acquisitions, joint ventures and corporate reorganisations for both local and international corporates. "He has strong negotiation skills and is business-oriented," enthuses one client. **Carsten Steinhauer** is qualified in Italy as well as Germany. He has a track record of handling transactions in the energy sector.

DLA Piper Italy

What the team is known for DLA Piper is an international firm with a solid reputation in this market for its strong cross-border capabilities. The team advises a roster of clients from the pharmaceutical,

energy and manufacturing sectors. The law firm handles public and private M&A transactions, including acquisitions, joint ventures and demergers. Multi-practice teams within the law firm offer a holistic approach, with experts in tax, employment and IT able to assist.

Notable practitioners

Goffredo Guerra (see p.1534) acts on sizeable M&A transactions targeting an array of sectors, including construction, pharmaceuticals and manufacturing. Clients describe him as “responsive, very commercially aware and flexible.”

Linklaters

What the team is known for Linklaters is an accomplished team advising on a variety of corporate matters such as public and private M&A, as well as share deals. The team's clients benefit from the strong international reach of the team as well as from the cross-departmental approach to structured finance and debt restructuring mandates. The law firm's roster of clients includes players from the private equity, banking and manufacturing sectors.

Notable practitioners

Roberto Casati is a highly regarded practitioner who regularly advises banks and high net worth individuals on takeovers, acquisitions and divestments. Clients declare that he is “bright, highly experienced and an out-of-the-box thinker.” **Giorgio Fantacchiotti** advises on high-value acquisitions, including mandates involving multiple jurisdictions. His client roster comprises financial services providers, insurance companies and private equity firms.

White & Case LLP

What the team is known for White & Case is a strong international firm combining domestic knowledge with wide-ranging international expertise. The team handles transactions including acquisitions of share capital and divestments, often with a distinct cross-border element involved. The law firm assists clients active in the fashion, pharmaceutical and banking sectors.

Notable practitioners

Leonardo Graffi (see p.1534) acts on acquisitions and divestments, with a particular focus on the pharmaceutical sector. “He is very talented, capable, very focused and hard-working,” one client says. Splitting his time between London and Milan, **Michael Immordino** (see p.1534) regularly acts on behalf of private equity funds, banks and other regulated entities. He is further New York-qualified and frequently manages cross-border transactions involving the USA.

Band 5

Greenberg Traurig Santa Maria

What the team is known for Greenberg Traurig handles a broad range of matters including corporate governance mandates, joint ventures and reorganisations at both domestic and cross-border levels. The law firm is adept at advising clients from a variety of fields, including the healthcare, financial and retail sectors. A number of lawyers in the team have experience of the US market.

Notable practitioners

Luigi Santa Maria assists life science companies, financial services providers and private equity firms

with M&A deals. “He is to the point, finds creative solutions and has a manner of thinking that is out of the box,” states one interviewee. **Mario Santa Maria** frequently deals with acquisitions, disposals, mergers and venture capital transactions. Interviewees emphasise that he is “very well prepared technically.”

Orrick, Herrington & Sutcliffe

What the team is known for Orrick is an international firm covering a wide gamut of corporate matters, including governance, acquisitions, joint ventures and divestments. The team advises on both private and public M&A and is well versed in cross-border transactions. The law firm is active assisting clients from the financial, healthcare and energy sectors.

Notable practitioners

Alessandro De Nicola represents clients from the energy sector in share deals and management buy-outs. He is additionally experienced dealing with corporate governance matters.

Orsinger Ortu – Avvocati Associati

What the team is known for Orsinger Ortu is a dedicated domestic firm assisting companies with acquisitions and divestments. The solid team acts on both public and private M&A mandates for clients active in an array of fields including fashion, manufacturing and banking. The law firm offers additional expertise in reorganisations and corporate governance matters.

Notable practitioners

Mario Ortu has considerable experience assisting Italian companies with disposals. He is also well-versed on corporate governance matters. Clients report that **Pierfrancesco Giustiniani** is “very reliable and experienced,” and “has a wealth of expertise” in M&A transactions. He handles acquisitions, partnership agreements and corporate governance matters.

Shearman & Sterling LLP

What the team is known for Shearman & Sterling retains a solid reputation for advising on cross-border M&A transactions. The firm has a strong focus on international matters, with all team members dual-qualified in Italy and the USA. The team's areas of expertise include acquisitions, joint ventures and divestments, with clients hailing from the pharmaceutical, finance, real estate and tech fields.

Notable practitioners

Domenico Fanuele (see p.1533) has experience on an array of divestments and acquisitions, with particular activity in the real estate sphere. “He has a very commercial approach and is able to create consensus around the table, which helps during tough negotiations,” reports one client.

Band 6

Carnelutti Law Firm

What the team is known for Carnelutti is a notable practice that advises a roster of companies and banks on acquisitions and divestments, with clients active in the energy, finance and fashion sectors. The law firm is also adept at handling international mandates, with its US offices ready to assist with US-related mandates.

Notable practitioners

Carlo Pappaletta provides expert advice on acqui-

sitions, business combinations and leveraged buy-outs. Clients approve of his expertise on corporate matters. **Luca Arnaboldi** advises Italian banks and companies on acquisitions and joint ventures. Clients highlight his “broad knowledge, experience and attention to clients.”

Delfino e Associati Willkie Farr & Gallagher LLP

What the team is known for Delfino e Associati Willkie Farr & Gallagher is a well-established practice advising domestic and international clients on an array of corporate mandates. The team handles acquisitions, disposals, joint ventures and incorporations across industries such as chemicals, manufacturing and financial services. The law firm also offers expertise in corporate governance matters.

Notable practitioners

Clients confirm that **Bruno Cova** is “very supportive, knowledgeable and able to provide timely and pertinent advice.” He is experienced on share deals and corporate governance matters. **Maurizio Delfino** (see p.1532) is well-versed on acquisitions, dismissals, mergers and joint ventures. One client describes him as “available and clever.”

Giovannelli e Associati

What the team is known for Giovannelli is an Italian boutique offering corporate services to clients hailing from the energy, financial services and manufacturing industries. The law firm's areas of expertise include M&A, corporate governance and private equity deals. The team assists domestic and international clients with mandates often spanning multiple jurisdictions.

Notable practitioners

One client describes **Alessandro Giovannelli** (see p.1534) as “a real problem solver,” adding: “He is extremely able in the deal-making.” He represents clients from the manufacturing and energy sectors, as well as institutional investors in acquisitions and disposals. **Fabrizio Scaparro** (see p.1536) handles acquisitions and disposals for Italian corporates, holding companies and private equity firms. Clients affirm that he is “very experienced and hands-on.”

K&L Gates

What the team is known for K&L Gates is an international firm with a large network and a strong cross-border focus, adept at handling acquisitions, disposals and joint ventures, as well as corporate reorganisations. The law firm is active in key industries such as fashion, energy and manufacturing. The team also maintains solid activity in the private equity sector.

Notable practitioners

Giampaolo Salsi deals with acquisitions and joint ventures for companies from the manufacturing and IT sectors. One client says he is “a deal-maker, balanced, well prepared and very good in negotiations.” **Pasquale Marini** handles acquisitions, disposals and corporate restructuring matters. One client appreciates his ability to deal with complex mandates and believes he is “very responsive and quick.”

LCA Studio Legale

What the team is known for LCA is a well-reputed domestic outfit with experience in mandates involving multiple jurisdictions. The team's varied

workload includes acquisitions, divestments, business combinations and corporate governance matters, with clients active in the manufacturing, sport and financial services industries.

Notable practitioners

Daniele Bonvicini (see p.1530) manages acquisition mandates for local and international players from the chemical, as well as food and beverages sectors. One client approves of his *"enormous experience in M&A,"* adding: *"He was able to understand my needs right from the beginning."*

LMCR / Studio Legale

What the team is known for LMCR advises a collection of clients active in the manufacturing, financial services, private equity, IT and shipping spheres. The law firm provides wide-ranging skills encompassing corporate governance, acquisitions and mergers. The team is also adept at handling joint ventures, share deals and disposals.

Notable practitioners

Massimo La Torre is adept at handling mergers, acquisitions and joint ventures for banks, as well as companies from the pharmaceutical and shipping sectors. *"He is a skilled and sophisticated M&A lawyer, with a great capability to contribute to solving problems during negotiations,"* remarks one client.

LMS Studio Legale

What the team is known for LMS is a dedicated Italian firm that handles a broad range of matters ranging from public M&A to private equity investments. The skilled team advises companies on an array of acquisitions and disposals. The law firm's client roster features leading private corporates, banks and investment funds. Additionally, the team demonstrates ability to handle transnational mandates, also bolstered by its London outpost.

Notable practitioners

Clients say that **Fabio Labruna** (see p.1534) is a *"great lawyer who knows the market, understands key issues and is able to assist clients with structuring deals."* He provides expert advice to private equity firms and corporates from the pharmaceutical sector on acquisitions and disposals.

Osborne Clarke

What the team is known for Osborne Clarke regularly acts on behalf of clients operating in the automotive, energy, media and technology sectors. The team often undertakes instructions on acquisitions, divestments, incorporations, restructurings and corporate governance mandates. The law firm is additionally adept at handling transactions on behalf of private equity funds.

Notable practitioners

Giuliano Lanzavecchia and Riccardo Roversi are the key points of contact for clients.

Pavia e Ansaldo

What the team is known for Pavia e Ansaldo has a broad clientele in mid-market corporate and M&A work spanning private equity firms and companies from the manufacturing, IT, real estate and aviation industries. The law firm's expertise covers acquisitions, disposals, capital increases and joint ventures. The team also handles venture capital transactions.

Notable practitioners

Alberto Bianco deals with acquisitions, disposals

and capital increase mandates, including transactions with a cross-border element. *"He is very precise,"* reports one client.

Portolano Cavallo

What the team is known for Portolano Cavallo is adept at handling acquisitions, capital increases and divestments, particularly in the TMT and life sciences fields. The law firm's client roster features a variety of corporates, including startups. The team frequently handles the Italian aspects of multi-jurisdictional matters.

Notable practitioners

Francesco Portolano (see p.1536) advises clients from the media and tourism sectors on disposals and management buyouts. He is also well-versed on matters involving multiple jurisdictions.

Foreign Desks

Simmons & Simmons

Ariel Nachman heads the Simmons & Simmons team's Israel desk and frequently assists clients with inbound investments and cross-border transactions. His sector expertise includes numerous business areas, such as manufacturing.

Foreign Desks (Based Abroad)

Loyens & Loeff

Foreign desks The Italian desk of Loyens & Loeff has considerable experience advising Italian clients on cross-border transactions involving Belgium, including merger, sale and purchase agreements. Brussels-based Peter Callens is a key contact for the group.

Marimón Abogados

Foreign desks The Italian desk at Marimón Abogados advises both Spanish clients with interests in Italy and Italian clients active in the Spanish market, with notable activity in the luxury goods sector. Italian speaker Anahita Tárrega is based in Barcelona and is the first point of contact for the desk.

PLMJ

Foreign desks The firm's Italian desk offers noteworthy experience in the Italian market, and seeks to advise Italian clients and clients with Italian capital on corporate transactions involving Portugal and other lusophone jurisdictions. Serena Cabrita Neto speaks Italian and heads the desk.

Skadden, Arps, Slate, Meagher & Flom (UK) LLP

Foreign desks The law firm offers a London-based Italian desk composed of Italian speakers and lawyers with significant experience in cross-border M&A, both inbound and outbound. Lorenzo Corte heads the group.

Notable practitioners

London-based partner **Lorenzo Corte** (see p.1531) heads the firm's Italian desk and has a track record of advising leading Italian corporates on M&A transactions with a cross-border element. He is additionally experienced on joint ventures, private equity deals and mergers.

WKB Wierciński Kwiecieński Baehr

Foreign desks The firm offers a dedicated Italian desk featuring Italy-qualified lawyers to support Italian clients in cross-border transactions between Italy and Poland. Jan Roliński and Domenico Di Bisceglie co-head the group from Warsaw.

Other Ranked Lawyers

Tommaso Amirante of TARGET Coppola Malguzzi has a solid experience advising corporates in connection with the disposal of share capital and investments in the retail industry. Clients believe he is *"a true commercial lawyer who is able to find solutions."* The *"outstanding"* **Roberto Cappelli** of Studio Legale Cappelli RCCD continues to provide expert advice on complex acquisitions, sales and joint venture agreements. Client roster includes banks, investment management firms and large Italian retailers.

Fabio Coppola of TARGET Coppola Malguzzi has a track record advising on acquisitions and divestments for clients from the real estate, IT and shipping sectors, including cross-border mandates.

Stefano Crosio (see p.1532) of Jones Day has a solid track record advising domestic and international clients on corporate transactions. He also handles private equity deals.

Roberto Donnini of Caiazzo Donnini Pappalardo & Associati – CDP Studio Legale assists with M&A transactions in the IT and gaming sectors. He is additionally experienced on corporate governance mandates.

Christoph Jenny of Jenny.Avvocati Studio Legale Associato deals with acquisitions, disposals and joint ventures targeting the healthcare, food and beverages, as well as transportation sectors. Clients are impressed with his *"extensive knowledge."*

Ugo Molinari has a wealth of experience advising banks and leading Italian corporates on M&A transactions, as well as corporate restructuring matters. *"He is an excellent negotiator with business acumen and experience,"* observes one client.

Alberto Salvadè handles disposals, partnership agreements and capital increase transactions. He provides assistance to investment companies and startups, as well as manufacturing and telecoms companies.

Massimo Tesei of Studio Di Gravio is well known for his involvement in M&A and private equity transactions. He is also well-versed on corporate governance matters.

Eugenio Tranchino of Watson Farley & Williams handles share acquisitions, disposals and joint ventures with particular focus on clients from the energy sector. One client describes him as *"resilient and patient,"* also adding: *"He always finds the right solution."*

Massimo Trentino of CMS has extensive experience handling share acquisitions. His client roster includes leading telecommunication services providers.

Alessandro Triscornia has wide experience on acquisitions and minority investments across an array of industries, such as private equity and infrastructure. Clients report that he is *"very experienced"* and *"one of the best M&A lawyers in Italy."*

Clients believe **Ian Tully** of Squire Patton Boggs is *"a very talented lawyer,"* *"available to support our business, providing interesting solutions to potential issues"*

during the negotiation process.” He deals with acquisitions, mergers and disposals, assisting both local and multinational corporates.

Foreign Experts

Dual-qualified in Italy and France, **Anne-Manuelle Gaillet** has a track record handling share deals, joint ventures and shareholders’ agreements for French multinationals investing in Italy. Her client roster includes manufacturers and media companies.

Marco Marazzi has extensive experience on inbound and outbound Italy-China corporate transactions, including restructurings. He often advises clients from the financial services and manufacturing sectors.

Foreign Experts (Based Abroad)

Nicosia-based **Lorenzo Toffoloni** is admitted to practice in both Italy and Cyprus. He handles corporate governance issues and transactions involving Italy.

Dispute Resolution

Dispute Resolution	Dispute Resolution	
Leading Firms	Senior Statespeople	
Band 1	Senior Statespeople: distinguished older partners	Mariconda Vincenzo <i>Studio Mariconda (ORL)</i> ◇
BonelliErede	De Nova Giorgio <i>Studio De Nova (ORL)</i> ◇	Sbisà Giuseppe <i>BonelliErede</i> *
Band 2	Irti Natalino <i>Studio Legale Irti (ORL)</i> ◇	
Cleary Gottlieb Steen & Hamilton LLP	Leading Individuals	
Freshfields Bruckhaus Deringer	Star individuals	Band 5
Hogan Lovells Studio Legale	Castellani Enrico <i>Freshfields Bruckhaus Deringer</i> *	Arossa Fabrizio <i>Freshfields Bruckhaus Deringer</i> *
Band 3	Lombardi Giuseppe <i>BonelliErede</i> *	Atteritano Andrea <i>Hogan Lovells Studio Legale</i>
Allen & Overy	Band 1	Auricchio Antonio <i>Gianni & Origoni</i> *
ARBLIT – Radicati di Brozolo Sabatini Benedettelli	Dattrino Massimo <i>Studio Legale Dattrino (ORL)</i> ◇	Barié Margherita <i>Carnelutti Law Firm</i>
Clifford Chance Studio Legale Associato	Emanuele Ferdinando <i>Cleary Gottlieb Steen & Hamilton LLP</i>	Carcattera Giovanni <i>Giovannelli e Associati (ORL)</i> ◇ *
Legance – Avvocati Associati	Band 2	Cardellicchio Pasquale <i>Giovannelli e Associati (ORL)</i> ◇ *
Pedersoli Studio Legale	Greco Massimo <i>Allen & Overy</i>	Casò Filippo <i>Pedersoli Studio Legale</i>
Band 4	Pototschnig Paolo <i>Orsingher Ortu – Avvocati (ORL)</i> ◇	Geronzi Daniele <i>Legance – Avvocati Associati</i>
Advant Nctm	Radicati di Brozolo Luca G <i>ARBLIT – Radicati di Brozolo</i>	Iacoviello Monica <i>BonelliErede</i> *
Chiomenti	Band 3	Mechelli Stefano <i>McDermott Will & Emery Studio (ORL)</i> ◇
Dentons Europe Studio Legale Tributario	Allavena Vittorio <i>BonelliErede</i> *	Origoni della Croce Gian Battista <i>Gianni & Origoni</i> *
DLA Piper Italy	Barcelona Eugenio <i>Pedersoli Studio Legale</i>	Pedersoli Carlo <i>Pedersoli Studio Legale</i>
Gianni & Origoni	Craca Alfredo <i>Fivelex Studio Legale e Tributario</i>	Petroni Francesca <i>Delfino e Associati Willkie Farr (ORL)</i> ◇ *
Greenberg Traurig Santa Maria	Dittrich Lotario <i>Focus – Studio Legale Associato (ORL)</i> ◇	Santarelli Marina <i>Pavia e Ansaldo</i>
LCA Studio Legale	Giampaolino Carlo Felice <i>Clifford Chance Studio Legale</i>	Santoro Carlo <i>Cleary Gottlieb Steen & Hamilton LLP</i>
Linklaters	Guastadisegni Fabio <i>Clifford Chance Studio Legale</i>	Band 6
Band 5	Magliani Andrea <i>Pedersoli Studio Legale</i>	Anglani Angelo <i>Advant Nctm</i>
Carnelutti Law Firm	Mazzoletti Valeria <i>Orsingher Ortu – Avvocati (ORL)</i> ◇	Banti Federico <i>Osborne Clarke</i>
Curtis, Mallet-Prevost, Colt & Mosle LLP	Nanni Alberto <i>Gianni & Origoni</i> *	Bovo Loris <i>Linklaters</i>
Fivelex Studio Legale e Tributario	Parlatore Stefano <i>Legance – Avvocati Associati</i>	Carrara Cecilia <i>Legance – Avvocati Associati</i>
Giovanardi Studio Legale	Rolla Francesca <i>Hogan Lovells Studio Legale</i>	Coppola Gian Paolo <i>LCA Studio Legale</i> *
Grimaldi Studio Legale	Salvaneschi Laura <i>BonelliErede</i> *	Degli Occhi Cesare <i>LMS Studio Legale</i>
hi.lex	Villani Alessandro <i>Linklaters</i>	Giovanardi Carlo Alberto <i>Giovanardi Studio Legale</i> *
Band 6	Band 4	Modenesi Stefano <i>DLA Piper Italy</i>
Bird & Bird	Bernava Andrea <i>Chiomenti</i> *	Riolo Silvio <i>Studio Legale Cappelli RCCD</i>
Eversheds Sutherland	Biglieri Sara <i>Dentons Europe Studio Legale Tributario</i>	Sabatini Michele <i>ARBLIT – Radicati di Brozolo Sabatini</i>
Gatti Pavesi Bianchi Ludovici	Crivellaro Antonio <i>BonelliErede</i> *	Sada Amilcare <i>Allen & Overy</i>
LMS Studio Legale	Curtò Giuseppe <i>Freshfields Bruckhaus Deringer</i> *	Tatozzi Claudio <i>Fivelex Studio Legale e Tributario</i>
Osborne Clarke	Giangrossi Ilario <i>Grimaldi Studio Legale</i>	Zattoni Enrico <i>Pedersoli Studio Legale</i>
Pavia e Ansaldo	Santa Maria Alberto <i>Greenberg Traurig Santa Maria</i>	Star associates
Studio Legale Cappelli RCCD	Toffoletto Alberto <i>Advant Nctm</i>	Caccialanza Manuela <i>Linklaters</i>
* Indicates individual with profile.	Traverso Maurizio <i>hi.lex</i>	
◇ (ORL) = Other Ranked Lawyer.		
Alphabetical order within each band. Band 1 is highest.		

Band 1

BonelliErede

What the team is known for BonelliErede is widely revered as a disputes powerhouse with an impressive track record overseeing local and international litigation cases. The team is regularly mandated by a portfolio of multinational companies ranging over a number of sectors including energy and finance. It also assists clients with construction, environment,

competition and investment litigation proceedings. Bonelli provides a leading bench of notable lawyers acting as counsel and chair in high-profile arbitration proceedings.

Notable practitioners

Giuseppe Sbisà (see p.1536) is a senior lawyer who commands a strong reputation in the market. He has longstanding experience in local arbitration proceedings, as well as contractual litigation cases.

Giuseppe Lombardi (see p.1534) is a highly distinguished lawyer who enjoys market recognition as

“one of the best litigators in Italy.” He advises high-profile financial and banking clients on shareholder and corporate disputes. His expertise further extends to acting as counsel in arbitration proceedings and challenging the resolution of arbitral awards. **Vittorio Allavena** (see p.1529) is a seasoned lawyer who advises on corporate controversies and antitrust litigation. He is appreciated by interviewees for his “deep understanding of litigation.” **Laura Salvaneschi** (see p.1536) is an experienced lawyer who is skilled in dealing with corporate litigation and international

Dispute Resolution Most in Demand Arbitrators
Leading Individuals
Alpa Guido <i>Sole Practitioner (ORL) ◇</i>
Benatti Francesco <i>Studio Legale Benatti (ORL) ◇</i>
Carbone Sergio Maria <i>Studio Carbone e D'Angelo (ORL) ◇</i>
Crivellaro Antonio <i>BonelliErede*</i>
Datrinno Massimo <i>Studio Legale Datrinno (ORL) ◇</i>
De Nova Giorgio <i>Studio De Nova (ORL) ◇</i>
Emanuele Ferdinando <i>Cleary Gottlieb Steen & Hamilton LLP</i>
Giliberti Enrico <i>Giliberti Triscornia e Associati (ORL) ◇</i>
Irti Natalino <i>Studio Legale Irti (ORL) ◇</i>
Mariconda Vincenzo <i>Studio Mariconda (ORL) ◇</i>
Portale Giuseppe <i>Studio Legale Portale Visconti (ORL) ◇</i>
Rescigno Matteo <i>Studio dell'avv. prof. Matteo (ORL) ◇</i>
* Indicates individual with profile.
◇ (ORL) = Other Ranked Lawyer.
Alphabetical order within each band. Band 1 is highest.

commercial arbitration. One client compliments her as "a very technical litigator. She is meticulous."

Antonio Crivellaro (see p.1532) is an experienced lawyer in cross-border arbitration proceedings. He routinely assists with disputes related to construction, international contracts and foreign investment. One highly impressed client cites him as "one of the best Italian arbitrators internationally." **Monica Iacovello** (see p.1534) is an adept practitioner who regularly deals with corporate litigation and insolvency proceedings. One client regards her as "a very experienced lawyer whose advice is always very structured and useful for handling complex business matters."

Band 2

Cleary Gottlieb Steen & Hamilton LLP

What the team is known for Cleary Gottlieb Steen & Hamilton is a respected dispute resolution heavyweight commanding a strong reputation across the arbitration and litigation fields. The team's lawyers are active across a wide range of cases, with a particular focus on antitrust litigation, such as unfair competition and related damages claims. The department further assists with international commercial arbitration. Its experience extends to banking litigation and shareholder disputes, as well as insolvency proceedings and appeals before several levels of the courts.

Notable practitioners

Ferdinando Emanuele is a knowledgeable lawyer who is able to represent renowned corporations in competition, insolvency and banking proceedings. A client regards him to be "one of the best lawyers among Italian litigators." **Carlo Santoro** is a widely respected lawyer who advises domestic and international clients on corporate disputes and banking and product liability litigation. One client praises his attitude by stating: "Carlo Santoro is precise and easy to deal with. He is very able to manage international players."

Freshfields Bruckhaus Deringer

What the team is known for Freshfields Bruckhaus Deringer has an accomplished department within a reputable international firm. The team offers a specialised practice assisting notable local and multinational clients with their financial disputes. Its lawyers are well versed in handling a broad range of litigation and arbitrations, including class actions,

Foreign Experts Dispute Resolution
Based in Italy with expertise in countries listed below
Germany Mechelli Stefano <i>McDermott Will (ORL) ◇</i>
USA Mechelli Stefano <i>McDermott Will & Emery (ORL) ◇</i>
Italian expertise based in countries listed below
Luxembourg Trevisan Fabio <i>Bonn Steichen (ORL) ◇ *</i>
UK Molfa Milo <i>Curtis, Mallet-Prevost, Colt & Mosle LLP</i>
UK Wood Peter <i>Withers LLP (ORL) ◇</i>

damages claims and liability actions. The team is also well versed in competition infringement mandates. It assists clients from the automotive, financial services and energy sectors with multi-jurisdictional disputes in Europe, the UK and the USA.

Notable practitioners

Enrico Castellani (see p.1531) is a highly distinguished lawyer who advises on corporate and commercial litigation. He is also acclaimed for assisting leading international financial institutions with disputes relating to derivative transactions and market manipulation. "Without a doubt, Enrico Castellani is one of the most eminent litigators in Italy. Enrico constantly shows encyclopedic and sophisticated legal knowledge." **Giuseppe Curtò** (see p.1532) is an esteemed lawyer who advises on a variety of disputes, including class actions and criminal investigations. He is praised by an interviewee who states: "Giuseppe Curtò is a natural-born litigator with an astonishing accuracy in developing trial strategies." The "personable" **Fabrizio Arossa** (see p.1530) represents prominent international companies in commercial litigation, including class actions and damage claims arising from antitrust proceedings. He also regularly assists with parallel criminal investigations.

Hogan Lovells Studio Legale

What the team is known for Hogan Lovells is highly experienced in product liability work. The team combines this with expertise in a number of other areas, including corporate and contractual litigation and banking and insolvency disputes, including assistance with arbitration proceedings and criminal investigations. The firm's lawyers offer notable experience in insurance disputes. The team is well placed to handle matters with an international element, with particular activity in cross-border disputes involving French and Swiss aspects. The department also has knowledge of a wide range of industries, including food and drink, renewable energy and technology.

Notable practitioners

Francesca Rolla is widely considered to be a knowledgeable lawyer in product liability, real estate and competition litigation, with further expertise in arbitration. A client enthuses: "Francesca Rolla is a strategic thinker who is organised and proactive. She is very precise and detail-oriented. She's also very passionate about her job and takes good care of her clients." **Andrea Atteritano** is an adept lawyer who advises on corporate and commercial litigation and arbitration, including mandates arising from the insurance sector. One interviewee says: "Andrea Atteritano is client-focused and very skilled at translating the legal implications to the client's business and interests."

Band 3

Allen & Overy

What the team is known for Allen & Overy is a respected disputes practice with an excellent track record handling complex financial arbitration and litigation. The firm's lawyers handle disputes including restructuring and insolvency, corporate and antitrust litigation. The team combines its strength in these areas with expertise in criminal matters. Allen & Overy fields an impressive client roster that features a number of household names from the energy and banking sectors.

Notable practitioners

Massimo Greco is an eminent lawyer who offers considerable expertise in commercial arbitration. He also represents domestic and cross-border clients in real estate, banking, and product liability disputes. One interviewee compliments him by stating: "Massimo Greco is available and efficient." **Amilcare Sada** is a highly regarded lawyer who frequently advises banking clients on civil litigation, as well as related regulatory and criminal proceedings. According to a client, "Amilcare Sada is technically excellent and always willing to help. He has a can-do attitude and is very responsive. His commercial acumen is excellent."

ARBLIT – Radicati di Brozolo Sabatini Benedettelli Torsello

What the team is known for ARBLIT-Radicati di Brozolo Sabatini Benedettelli Torsello is a well-reputed boutique that demonstrates strong capabilities in litigation and an excellent reputation in arbitration. The team routinely assists clients with mandates encompassing Europe, the USA and Latin America. Its lawyers often act as both counsel and chair in arbitral tribunals, frequently assisting with commercial and investor-state arbitrations under ICC and ICSID rules.

Notable practitioners

Luca Radicati di Brozolo is an eminent lawyer who frequently appears as counsel in international arbitration. He also regularly acts as an arbitrator, most notably on tribunals under ICSID and ICC rules. He is applauded by clients as "one of the best arbitrators internationally." **Michele Sabatini** is a well-respected lawyer who is prominent in commercial and investment arbitration proceedings. He represents clients in the financial services, life sciences and insurance sectors.

Clifford Chance Studio Legale Associato

What the team is known for Clifford Chance is an international heavyweight well known for advising on both arbitration and litigation proceedings. The firm's lawyers offer expertise in banking and insolvency litigation, as well as representing companies in shareholder disputes. The team combines aptitude in these areas with criminal law expertise. Clifford Chance's client roster includes international financial institutions and well-reputed companies from the energy and insurance sectors.

Notable practitioners

Carlo Felice Giampaolino attracts acclaim for his experience in banking litigation. He is a notable lawyer who advises across a range of corporate and commercial disputes, and has further experience in criminal proceedings. According to one client, "Carlo Felice Giampaolino is very skilled in insurance matters. He has a good attitude in supporting clients."

Fabio Guastadisegni leads Clifford Chance's litigation department in Italy and has notable activity in banking disputes and insolvency proceedings. He draws praise from clients as *"outstanding."*

Legance – Avvocati Associati

What the team is known for Legance – Avvocati Associati is a well-regarded firm regularly advising a distinguished roster of international and local clients hailing from the energy, financial services and aviation industries. The team is experienced in handling financial, commercial and insolvency disputes, particularly those concerning SPAs. Legance's activity further extends to commercial and investor-state arbitration proceedings, as well as challenging the enforcement of foreign arbitral awards. The firm's lawyers have recognised abilities in multi-jurisdictional proceedings.

Notable practitioners

Stefano Parlatore is a well-reputed lawyer who has notable experience in complex corporate, commercial and bankruptcy disputes, including both litigation and arbitration proceedings. According to a client, *"Stefano Parlatore is responsive and provide good practical advice on Italian insolvency and finance matters."* **Daniele Geronzi** is an adept lawyer who advises on corporate, commercial and financial litigation and arbitration proceedings. One source praises his quality of customer service, stating: *"He is a problem solver and provides the best solutions even in complex situations, guiding the client towards significant goals and accomplishments. He understands the client's needs and is very well known in the market."*

Cecilia Carrara enjoys a strong reputation, with sources describing her as *"technically good in arbitration. She is estimated and appreciated."* She acts as counsel in commercial and investment arbitration proceedings both domestically and internationally.

Pedersoli Studio Legale

What the team is known for Pedersoli Studio Legale is a widely recognised disputes practice with particular strengths in banking sector litigation. The firm's expertise extends to bankruptcy and real estate litigation. The team's lawyers are also skilled in arbitration proceedings. Clients range from major financial institutions and industrial companies to private individuals. Pedersoli's disputes practice is complemented by the firm's white-collar defence and investigation department.

Notable practitioners

Eugenio Barcellona enjoys market recognition as *"a very sharp and efficient litigator with a deep technical background. Eugenio Barcellona has a strong capacity to analyse the matter with a rigorous critical spirit."* He has experience in a range of corporate and civil proceedings, including real estate disputes, with additional expertise in arbitration. **Andrea Magliani** is an accomplished lawyer who is well placed to provide assistance with corporate and banking litigation, whilst also demonstrating a considerable experience in mandates concerning the enforceability of arbitral awards. One commenter highlights that *"Andrea Magliani is very meticulous."* **Filippo Casò** is a seasoned lawyer who advises on insolvency and shareholder disputes. He also assists with contentious bankruptcy proceedings. One interviewee says: *"Filippo Casò is a robust litigator."* According to a client, **Carlo Pedersoli** *"is very prepared on contractual matters."*

He is an experienced lawyer in handling banking and insolvency litigation on behalf of Italian clients. He additionally represents individuals in directors' liability claims. **Enrico Zattoni** is experienced in handling cross-border litigation as a dual-qualified lawyer in both Italy and New York. *"Enrico Zattoni is a terrific, brilliant and skilled lawyer."*

Band 4

Advant Nctm

What the team is known for Advant Nctm is a sizeable team instructed on a varied caseload covering banking litigation, commercial disputes and corporate litigation, with significant activity in contract disputes. Its lawyers assist a number of notable multinational clients, including banks and insurers. The firm's disputes team enjoys strong knowledge of a number of industry sectors including telecoms, insurance, energy and sport. It handles both domestic and international arbitration, with team members acting as both counsel and chair.

Notable practitioners

Alberto Toffoletto is an increasingly prominent lawyer who has experience in banking, antitrust and energy litigation as well as on cross-border arbitration. One source acknowledges that he is *"known in the field, especially for commercial litigation."* **Angelo Anglani** is a skilled lawyer who advises on financial disputes and insolvency litigation with cross-border elements. One client says: *"Angelo Anglani is a meticulous professional with experience in litigation and arbitration. He is good at all kinds of litigation."*

Chiomenti

What the team is known for Chiomenti is an experienced disputes practice retained by an impressive list of a wide portfolio of clients encompassing financial services, life sciences, media and insurance. The firm handles a broad range of contentious issues, from product liability and defamation claims to commercial litigation.

Notable practitioners

Andrea Bernava (see p.1530) is widely recognised for his *"high-level profile"* in litigation. He advises on contractual and insolvency litigation for a variety of clients, including foreign states, financial institutions and family businesses.

Dentons Europe Studio Legale Tributario

What the team is known for Dentons offers a growing practice focusing on litigation and arbitration, with notable activity in proceedings before the ICC. Its lawyers are well placed to advise on multi-jurisdictional mandates owing to an extensive international footprint. The firm is active on a range of commercial, civil and contractual disputes, including product liability and defamation claims.

Notable practitioners

Sara Biglieri receives praise as an *"available, able and responsive lawyer. Sara Biglieri is well prepared and has a robust depth of knowledge."* She regularly handles contractual litigation, including class actions, as well as real estate disputes.

DLA Piper Italy

What the team is known for DLA Piper regularly advises clients on multi-jurisdictional litigation and

arbitration proceedings. The firm assists a large number of international companies, with activity on behalf of major names from the fashion, technology and transport sectors, as well as established financial institutions. The team's lawyers are also active in insurance litigation. DLA Piper's disputes team often works with its insolvency, regulatory or IP practices to provide comprehensive assistance to clients.

Notable practitioners

Stefano Modenesi commands an increasingly significant reputation for his work on disputes concerning insolvency, real estate and contractual proceedings. One client observes: *"Stefano Modenesi is a promising lawyer. He is smart."*

Gianni & Origoni

What the team is known for Gianni & Origoni is a dynamic Italian practice offering coverage of a broad range of mandates, including litigation, arbitration and pre-trial relief. The team's lawyers are capable of handling commercial disputes, class actions and both banking and insolvency proceedings. Its client portfolio includes an impressive list of names from the manufacturing, financial services and pharmaceutical industries.

Notable practitioners

Alberto Nanni (see p.1535) is an accomplished lawyer who is widely commended by market commentators as a strong litigator. He assists clients with civil and administrative proceedings and also has noteworthy experience in shareholder disputes. **Antonio Auricchio** (see p.1530) co-leads the firm's litigation department and advises on commercial arbitration and litigation proceedings, including shareholder disputes and recovery class actions. Interviewees regard him as someone who is *"well known, with real weight in arbitration."* Firm co-founder **Gian Battista Origoni della Croce** (see p.1535) is a seasoned lawyer who has strong expertise in shareholder disputes. He also is well versed in arbitration, particularly for representing clients in the life sciences and energy sectors.

Greenberg Traurig Santa Maria

What the team is known for International and domestic arbitrations form a significant part of Greenberg Traurig's work. The firm also supports clients in litigation, with proceedings ranging from construction to real estate, including contractual disagreements. Clients belong to a range of different sectors, including leisure, technology and energy. The team's lawyers also represent a range of companies from the IP and life sciences sectors.

Notable practitioners

Alberto Santa Maria is a skilled lawyer who advises on environmental and corporate disputes, as well as acting on local and international arbitration proceedings as both counsel and chair. One interviewee praises him as *"eminent"* in the Italian arbitration space.

LCA Studio Legale

What the team is known for LCA Studio Legale is a widely recognised firm with expertise in real estate, corporate and construction disputes. The team has significant experience in arbitration. Its lawyers act for a variety of domestic and international clients active in the fields of energy and technology. The firm has notable activity in insolvency litigation.

Notable practitioners

Gian Paolo Coppola (see p.1531) is a highly regarded lawyer who regularly advises on litigation and arbitration proceedings on behalf of a variety of industries, including clients from the energy, entertainment and life sciences sectors. One client says: *"Gian Paolo Coppola is a very well-prepared lawyer. He is very attentive to the needs of his client and responds very quickly to any matter submitted."*

Linklaters

What the team is known for Linklaters is capable of assisting clients with a wide variety of different matters, including commercial, insolvency, antitrust and banking litigation. Its strengths extend to support in arbitration proceedings. The firm's lawyers assist clients with shareholder disputes, annulment proceedings, and class actions. The team is particularly active on behalf of tech companies, financial services and banks.

Notable practitioners

Alessandro Villani leads Linklaters' litigation department in Italy and regularly represents blue-chip financial services entities. He advises on commercial, banking and insolvency litigation. One client enthuses: *"Alessandro Villani is able to provide clear and articulated answers to complicated matters. He is always prompt and available to address questions."* **Loris Bovo** is praised by sources as a *"hard-working and prepared"* lawyer. From the Milan office, he advises on financial, corporate and commercial litigation, as well as real estate disputes. **Manuela Caccialanza** is adept at handling banking and corporate litigation from the Milan office of Linklaters. She also regularly assists clients with class actions as well as antitrust proceedings.

Band 5**Carnelutti Law Firm**

What the team is known for Carnelutti Law Firm enjoys broad expertise in the dispute resolution arena. The team is adept at handling insurance, insolvency and commercial litigation, as well as proceedings relating to matters with cross-border elements. The firm's lawyers advise on a mixture of domestic and international clients from a range of industries, including those with activity in luxury goods and energy. Furthermore, it assists clients with cross-border arbitration proceedings.

Notable practitioners

Margherita Barié is an experienced lawyer in insolvency disputes and real estate litigation. She additionally represents corporations in cross-border arbitration proceedings.

Curtis, Mallet-Prevost, Colt & Mosle LLP

What the team is known for Curtis, Mallet-Prevost, Colt & Mosle is a dynamic practice group assisting clients with commercial and state investment arbitration. The team represents sovereign countries on cross-border disputes. The firm's lawyers also act on contractual litigation arising from the renewable energy sector.

Notable practitioners

Emanuela Agostinelli and Irene Petrelli are key client contacts.

Milo Molfa divides his time between Milan and

London, and has notable activity in cross-border arbitrations and further advises on commercial litigation proceedings. He is dual-qualified in the UK and Italy.

Fivelex Studio Legale e Tributario

What the team is known for Fivelex Studio Legale e Tributario is a notable name in the Italian dispute resolution arena. The firm frequently advises companies from the financial services, sport and product manufacturing industries on corporate and banking litigation cases such as shareholder disputes, damages claims and directors' liability actions. Its lawyers boast additional experience in arbitration.

Notable practitioners

Alfredo Craca receives praise as a *"strong lawyer with important insight into dispute resolution."* His practice encompasses corporate liability actions, shareholder disputes and contentious bankruptcy proceedings. The *"hard-working"* **Claudio Tatozzi** is an experienced lawyer who regularly advises on director liability actions. He also regularly assists with insolvency proceedings.

Giovanardi Studio Legale

What the team is known for Giovanardi Studio Legale has particularly strong expertise in liability actions and insolvency disputes. The team's lawyers also assist with construction and real estate litigation. The firm regularly advises clients from across the financial and banking sectors. It is further active in corporate liability proceedings.

Notable practitioners

Carlo Alberto Giovanardi (see p.1534) is a prominent lawyer who advises on insolvency and banking disputes. He also regularly assists with commercial litigation. According to one source, *"Carlo Alberto Giovanardi is a very good litigator."*

Grimaldi Studio Legale

What the team is known for Grimaldi Studio Legale is a quality outfit handling a broad range of contractual, banking and antitrust disputes. The firm assists high-profile domestic and international clients from a range of industries, including banking and TMT. Its lawyers are active in arbitration and alternative dispute resolution. The team also assists with shareholder disputes and breach of contract cases.

Notable practitioners

The *"very smart"* **Ilario Giangrossi** is a highly regarded lawyer who assists with contentious insolvency proceedings and damages claims. He also advises on disputes concerning breaches of contract and joint venture agreements.

hi.lex

What the team is known for hi.lex is an established boutique that continues to win praise for its capabilities in litigation and arbitration. The firm assists with contentious IP, corporate and financial mandates. Its lawyers represent clients active in a variety of sectors, including heavy industry, real estate and finance. The team further advises on disputes arising from the insurance industry.

Notable practitioners

Maurizio Traverso is an accomplished lawyer who advises on contractual litigation and arbitration, and has further experience in IP disputes. One client praises his cross-border capability, noting: *"Maurizio Traverso is experienced and has an excellent command*

of English."

Band 6**Bird & Bird**

What the team is known for Bird & Bird fields an established IP litigation practice offering assistance with patent, trade mark and copyright infringement disputes. Its Italian team acts on competition and TMT matters. The firm's lawyers advise an impressive portfolio of clients from a variety of industries, including retail, food and banking. It also regularly acts on commercial arbitration proceedings.

Notable practitioners

Giovanni Galimberti heads the department and is a key point of contact for clients.

Eversheds Sutherland

What the team is known for Eversheds Sutherland is a well-established international firm whose Italian disputes practice acts on a variety of high-value mandates in connection with insolvency, banking and construction litigation. The firm is capable of handling complex mandates with cross-border elements for both domestic and foreign clients. The team's lawyers also have a strong grip on the energy and aviation industries.

Notable practitioners

Renato Fiumalbi leads Eversheds' Italian litigation practice and is a key contact for clients.

Gatti Pavesi Bianchi Ludovici

What the team is known for Gatti Pavesi Bianchi Ludovici is an adept litigation practice advising on a range of commercial disputes, including banking and contractual cases. The firm's lawyers are capable of handling domestic and international arbitration. The team typically handles cases flowing from insolvency proceedings or those regarding anti-competitive behaviour. It also offers notable experience in shareholder disputes.

Notable practitioners

Stefano Verzoni leads the department and is a key contact for clients.

LMS Studio Legale

What the team is known for LMS Studio Legale is an Italian practice that boasts expertise in both litigation and arbitration proceedings. The group assists a full spectrum of clients, from financial institutions to private individuals. The caseload of its lawyers comprises insurance, insolvency and construction-related disputes. It also advises on banking litigation and claims relating to D&O liability.

Notable practitioners

Cesare Degli Occhi is an adept lawyer on commercial litigation and arbitration proceedings. He assists a variety of clients in the construction and sports sectors. He also has a strong track record in representing high net worth individuals in disputes.

Osborne Clarke

What the team is known for Osborne Clarke is an international firm representing notable clients in the construction, pharmaceutical and entertainment industries in corporate and bankruptcy disputes. The team's lawyers regularly advise clients on shareholder disputes and controversies concerning corpo-

rate management. The team also assists clients with IP litigation.

Notable practitioners

Federico Banti leads Osborne Clarke's dispute resolution department in Italy and advises on cross-border commercial litigation and arbitration on behalf of local and international clients. One client says: "*Federico Banti is determined and fast, both in strategic planning and in execution. This is accompanied by his excellent knowledge of the law and litigation procedures.*"

Pavia e Ansaldo

What the team is known for Pavia e Ansaldo is a well-regarded Italian firm regularly handling claims arising in the energy, telecoms and finance sectors. Its disputes team is well equipped to deal with international matters by virtue of lawyers with expertise in an array of countries such as Germany and the UK.

Notable practitioners

Marina Santarelli is an experienced lawyer based in Milan. Her practice encompasses a variety of matters ranging from antitrust actions to health care advice. One source regards her as "*a great lawyer who is determined and knows how best to act in an arbitration.*"

Studio Legale Cappelli RCCD

What the team is known for Studio Legale Cappelli RCCD is a boutique firm recognised for its expertise in financial disputes and related white-collar crime, offering support in both litigation and arbitration proceedings. Its lawyers frequently cover insolvency, insurance and regulatory enforcement proceedings. Clients include international banks and asset managers.

Notable practitioners

Silvio Riolo is a well-recognised lawyer who regularly advises banks and financial institutions on market abuse claims.

Other Ranked Lawyers

"Astute lawyer" **Guido Alpa** is noted for his extensive experience as an arbitrator. One commenter noted: "*Guido Alpa is a balanced person and a great mediator.*"

Francesco Benatti is widely recognised for his experience, particularly in domestic arbitration. One source appraises: "*Francesco Benatti is one of the best in Italy.*"

Genoa-based **Sergio Maria Carbone** is a renowned arbitrator who offers expertise in a variety of local and international proceedings. One client praises him as "*very good, very practical, with a wide range of experience.*"

Giovanni Carcaterra (see p.1531) is a lawyer based at Giovannelli e Associati who is well regarded by clients as "*punctual, precise and able to deliver a strong performance.*" He advises clients on contentious insolvency proceedings and issues related to breach of contract and unfair competition.

Pasquale Cardelicchio (see p.1531) is a seasoned lawyer based at Giovannelli e Associati who represents notable international clients in banking litigation. He further advises on contentious insolvency proceedings.

Massimo Datrino leads Studio Legale Datrino from Milan and offers particular expertise in corporate litigation. He is a distinguished figure in the market, with sources lauding him as a "*top*" lawyer.

Giorgio De Nova is a longstanding lawyer who receives praise for his considerable track record as well as for his academic credentials. He has a wealth of experience in litigation and arbitration proceedings. One source says: "*He has a great ability to explain complex legal issues.*"

Lotario Ditrach receives praise for his presence in the Italian dispute resolution space as a "*great and tough opponent.*" He has notable experience in a variety of litigation mandates and is also noted by sources for his academic credentials.

Enrico Giliberti receives praise by market commentators for being "*present on national arbitration.*" He is active at the ICC level as arbitrator and has a particular focus on energy mandates.

Natalino Irti is a senior lawyer who has longstanding expertise in litigation and arbitration proceedings. One impressed interviewee says: "*Natalino Irti is the best legal mind in Italy.*"

Vincenzo Mariconda is a Milan-based lawyer who is appreciated by market sources as "*a great lawyer and arbitrator.*" Interviewees acknowledge his longstanding experience as well as his previous career as a judge.

Valeria Mazzeletti of Orsingher Ortu–Avvocati Associati is well regarded in Italy for assisting on directors' liability disputes. She notably advises financial institutions on contentious insolvency proceedings. According to sources, "*Valeria Mazzeletti is prompt in replying and concise with her legal advice. The information we receive is always clearly organised, with easy to understand recommendations about the possible risks.*"

Stefano Mechelli leads the dispute resolution practice of McDermott Will & Emery in Italy and advises multinational clients on litigation, arbitration and mediation proceedings. He is a qualified lawyer in Italy, Germany, Spain and the USA. A client praises him, saying: "*He uses crisp and clear language. He is easy to work with and very focused on the topic.*"

Francesca Petronio (see p.1535) has recently joined Willkie Farr & Gallagher in Milan. She is an adept lawyer who is well placed to act on a variety of cases, including domestic and international arbitration. She further assists with insolvency proceedings and shareholder disputes.

"The astute lawyer" **Giuseppe Portale** of Studio Legale Portale Visconti has expertise in corporate and international arbitration proceedings. He has experience of appearing on proceedings as both counsel and arbitrator.

Paolo Pototschnig is an esteemed lawyer based at Orsingher Ortu – Avvocati Associati with commendable experience in banking and insolvency litigation. He frequently represents multinational clients in the TMT and financial services industries. One client notes: "*We have a positive impression of Paolo Pototschnig. He is a great lawyer.*"

Matteo Rescigno has commendable experience in international arbitration. One source lauds: "*Matteo Rescigno is a fine arbitrator. He is very in demand.*"

Foreign Experts (Based Abroad)

Based in Luxembourg, **Fabio Trevisan** (see p.1536) is the founder and head of Bonn Steichen & Partners' Italian desk. Highly active in both litigation and arbitration, he frequently represents Italian clients.

Peter Wood frequently advises Italian clients on commercial litigation and arbitration proceedings from his London base. His expertise encompasses company and shareholder disputes, as well as credit and asset recovery.

Intellectual Property

Intellectual Property
Leading Firms
Band 1
Bird & Bird
Hogan Lovells Studio Legale
Trevisan & Cuonzo
Band 2
BonelliErede
DLA Piper Italy
IP Law Galli Studio Legale
Band 3
Avvocati Associati Franzosi Dal Negro Setti
LGV Avvocati
Orsingher Ortu – Avvocati Associati
Simmons & Simmons
Band 4
Advant Nctm
Gianni & Origoni
Studio Legale Jacobacci & Associati
Mondini Bonora Ginevra Studio Legale
Sena & Partners
Spheriens
Band 5
Herbert Smith Freehills LLP
LCA Studio Legale
Martini Manna Avvocati
Pavia e Ansaldo
* Indicates individual with profile.
◇ (ORL) = Other Ranked Lawyer.
Alphabetical order within each band. Band 1 is highest.

Band 1

Bird & Bird

What the team is known for Bird & Bird houses a market-leading IP team with comprehensive expertise in trade marks, designs, patents, trade secrets and copyright issues. The team is highly experienced in both contentious and non-contentious work, including trade mark portfolio management. The law firm boasts strong cross-border capabilities owing to an extensive global network of offices in Europe, Asia and the Middle East and is skilled at handling domestic issues for clients in the fashion industry. The team additionally has experience in a variety of sectors, such as life sciences, technology and telecommunications, with particular activity in mandates relating to food and drinks.

Notable practitioners

Giovanni Galimberti has a wealth of experience handling patent litigation and frequently assists clients with trade mark and copyright infringement mandates. “I have always appreciated Giovanni Galimberti’s high competencies and skills as well as his availability and his friendly way of communicating,” reports one interviewee, adding: “With his support we have always got good results.” **Massimiliano Mostardini** represents clients in complex patent, trade mark and design proceedings, as well as anti-counterfeiting matters. Market commentators call Massimiliano Mostardini “an excellent practitioner.” **Fulvio Mellucci** acts on patent and trade mark enforcement and litigation mandates. Fulvio Mellucci acts for local and international corporates from a variety of sectors including fashion, technology and manufacturing.

Intellectual Property
Senior Statespeople & Eminent Practitioners
Senior Statespeople: distinguished older partners
Cartella Massimo Studio Legale Cartella Manzoni (ORL) ◇
Franzosi Mario Avvocati Associati Franzosi Dal Negro Setti
Mondini Giorgio Mondini Bonora Ginevra Studio Legale
Ricolfi Marco Weigmann Studio Legale (ORL) ◇
Sena Giuseppe Sena & Partners
Eminent Practitioners
Orsingher Matteo Orsingher Ortu – Avvocati Associati
Leading Individuals
Band 1
Cuonzo Gabriel Trevisan & Cuonzo *
Galimberti Giovanni Bird & Bird
Galli Cesare IP Law Galli Studio Legale *
Guglielmetti Giovanni BonelliErede *
Mansani Luigi Hogan Lovells Studio Legale
Mostardini Massimiliano Bird & Bird
Trevisan Luca Trevisan & Cuonzo *
Band 2
Dragotti Gualtiero DLA Piper Italy *
Ghirardi Giovanni Hogan Lovells Studio Legale
Valenti Roberto DLA Piper Italy *
Band 3
Bergia Stefania Simmons & Simmons
Caneva Daniele EY Tax & Law (ORL) ◇
De Cristofaro Gianluca LCA Studio Legale *
Del Corno Giancarlo Sena & Partners
Di Santo Gian Paolo Pavia e Ansaldo
Faelli Tommaso BonelliErede *
Jacobacci Fabrizio Studio Legale Jacobacci & Associati
Orlando Laura Herbert Smith Freehills LLP
Roncaglia Pier Luigi Spheriens
Santonocilio Federica Avvocati Associati Franzosi Dal Negro
Sironi Giulio Enrico Simmons & Simmons
Band 4
Ampollini Daniela Trevisan & Cuonzo
Bogni Mariangela IP Law Galli Studio Legale *
Di Bella Nino Gianni & Origoni *
Ginevra Carlo Rapisardi e Ginevra – Avvocati Associati (ORL) ◇
Goglia Luigi LGV Avvocati
Lazzarino Paolo Advant Nctm
Martini Elena Martini Manna Avvocati
Mellucci Fulvio V Bird & Bird
Riva Monica Legance – Avvocati Associati (ORL) ◇
Sanna Fabrizio Orsingher Ortu – Avvocati Associati
Terpi Massimo Gianni & Origoni *
Tarchini Paola Sena & Partners
Band 5
Barié Margherita Carnelutti Law Firm (ORL) ◇
Capelli Donatella Trevisan & Cuonzo *
Dalla Costa Mattia CBA Studio Legale e Tributario (ORL) ◇
Franchini Vanessa Gianni & Origoni *
Garotti Licia Gattai, Minoli, Partners (ORL) ◇
Lanfranconi Marina Milalegal – Mina Lanfranconi (ORL) ◇
Mendola Lydia Portolano Cavallo (ORL) ◇ *
Morretta Gianluca RP Legal & Tax (ORL) ◇
Piccarreta Vincenzo Avvocati Associati Franzosi Dal Negro
Pouché Pietro Herbert Smith Freehills LLP
Sartori Barbara CBA Studio Legale e Tributario (ORL) ◇
Up-and-coming individuals
Annoni Marco DWF (ORL) ◇

Intellectual Property: Copyrights
Senior Statespeople & Eminent Practitioners
Senior Statespeople: distinguished older partners
Assumma Giorgio Assumma Avv. Giorgio (ORL) ◇
Mondini Giorgio Mondini Bonora Ginevra Studio Legale
Ubertazzi Luigi Carlo Studio Ubertazzi (ORL) ◇
Eminent Practitioners
Orsingher Matteo Orsingher Ortu – Avvocati Associati
Leading Individuals
Band 1
La Rosa Alessandro Studio Previti – Associazione (ORL) ◇
Lavagnini Simona LGV Avvocati
Band 2
Attolico Lorenzo Advant Nctm
Ferrara Federico Osborne Clarke (ORL) ◇
Sanna Fabrizio Orsingher Ortu – Avvocati Associati

Hogan Lovells Studio Legale

What the team is known for Hogan Lovells is a leading firm in the IP field with expertise ranging from patents, copyright and trade marks to unfair competition and trade secrets misappropriation cases. The team boasts noteworthy activity in design issues for clients in the fashion industry. The firm is adept at complex IP litigation as well as non-contentious work, such as the management of IP portfolios. The team further advises a diverse client base including companies from the technology and pharmaceutical industries. Hogan Lovells additionally benefits from an extensive international network.

Notable practitioners

Luigi Mansani is skilled at advising leading local and international players from the retail, manufacturing and IT sectors on an array of IP matters such as trade mark infringement and copyright regulatory proceedings. One client describes Luigi Mansani as a “very knowledgeable lawyer who gives clear advice.” **Giovanni Ghirardi** has extensive experience representing clients from the pharmaceutical and IT sectors in patent protection and trade mark opposition proceedings. “Giovanni Ghirardi is a great lawyer who is able to provide the highest-quality legal advice whilst having a clear perspective of what the internal needs are and business standpoints of the client,” reports one interviewee.

Trevisan & Cuonzo

What the team is known for Trevisan & Cuonzo remains an outstanding firm on the Italian IP landscape. The team is capable of handling the most complex of litigation, combining its skill in dealing with domestic issues with excellent cross-border capabilities. The law firm advises a roster of impressive clients and boasts strong knowledge of an array of industry sectors including life sciences, automotive, TMT and manufacturing. The team is adept at handling patent infringement, with additional activity in trade mark and brand protection strategy. The team further advises on design enforcement, anti-counterfeiting actions and trade secrets.

Notable practitioners

Gabriel Cuonzo (see p.1532) has an impressive track record handling patent litigation for companies active in the pharmaceutical and technology sectors. Clients laud Gabriel Cuonzo’s experience, with one of them describing him as a “top lawyer with a

**Foreign Experts
Intellectual Property**
Based in Italy
with expertise in countries listed below
Germany Dalla Costa Mattia CBA Studio Legale (ORL) ◇

◇ (ORL) = Other Ranked Lawyer.

deep understanding of client needs and broad experience in handling litigation matters." Clients report that **Luca Trevisan** (see p.1537) is "a top-notch intellectual property lawyer who is very quick in mastering all the details of a case and clearly advising on it." Luca Trevisan's clientele comprises leading corporates from the automotive, manufacturing and construction sectors. One interviewee describes **Daniela Ampollini** as "very responsive and client-friendly," adding: "She knows the issues and does cross-border work well." Daniela Ampollini rises in the rankings due to her notable track record of handling patent litigation and expertise in infringement litigation. **Donatella Capelli** (see p.1530) handles patent and unfair competition disputes for a variety of clients, including pharmaceutical companies and manufacturers.

Band 2
BonelliErede

What the team is known for BonelliErede advises a roster of prominent clients across a variety of industries on IP matters. The team is skilled in a wide spectrum of areas including trade marks and patents. The law firm also handles declaration of invalidities and know-how licensings. The team works on both contentious and non-contentious issues. The team is noted for its strengths in cross-border mandates. The team further boasts experience in sectors including luxury goods, life sciences and technology.

Notable practitioners

Interviewees hold **Giovanni Guglielmetti** (see p.1534) in high esteem for his expertise in dealing with complex IP mandates in the manufacturing and cosmetics sector. He maintains an outstanding reputation for his track record in patent, trade mark and copyright infringement as well as licensing matters. One client enthuses: "Giovanni Guglielmetti is very practical, he knows the matters well." Clients value **Tommaso Faelli** (see p.1533)'s "responsive, experienced and strategic advice." Tommaso Faelli advises clients on trade mark litigation, regulatory and compliance advice.

DLA Piper Italy

What the team is known for DLA Piper is a global firm with a reputable IP offering in the Italian market. The firm advises clients on trade mark, patent and copyright issues in a contentious and non-contentious context, and combines its domestic expertise with excellent cross-border capabilities. The firm's client portfolio includes key local names as well as international heavyweights from a variety of sectors such as life sciences, consumer goods and fashion, with noteworthy activity in the sports sector. The team is also notable for providing advice on IT matters.

Notable practitioners

Gualtiero Dragotti (see p.1533) handles high-profile patent infringement proceedings for manufacturing and retail companies. Clients laud Gualtiero

Dragotti for being "very reliable, approachable and always catering to our needs with quick, effective and pragmatic advice." **Roberto Valenti** (see p.1537) has considerable experience in patent and trade mark disputes, as well as matters related to violation of trade secrets. Clients believe Roberto Valenti is "an astounding lawyer with thorough knowledge of IP litigation."

IP Law Galli Studio Legale

What the team is known for IP Law Galli Studio Legale is a well-established IP boutique that offers solid expertise in patent-related matters especially in the pharmaceutical and biotechnology domains. The team is highly skilled at providing both contentious and non-contentious assistance. The law firm is active in trade mark and copyright infringement, imitation products and unfair competition. The team is also experienced in mandates involving the fashion, insurance and food production sectors.

Notable practitioners

Cesare Galli (see p.1533) has a longstanding presence in the IP market. Cesare Galli handles high-profile patent and trade mark litigation mandates for clients from the IT, life sciences and pharmaceutical sectors, as well as advising on design protection and anti-counterfeiting matters. **Mariangela Bogni** (see p.1530) has a track record assisting clients with patent and trade mark infringement proceedings. Mariangela Bogni provides assistance to local and multinational clients from the retail, technology and fashion sectors.

Band 3
Avvocati Associati Franzosi Dal Negro Setti

What the team is known for Avvocati Associati Franzosi Dal Negro Setti is an IP practice with expertise spanning patents, trade marks, trade secrets, copyright law and unfair competition. The firm boasts industry expertise extends to life sciences, technology and luxury goods. The law firm has notable abilities in matters related to China owing to an office in Shanghai. The team's cross-border abilities are further strengthened by Polish and Spanish speaking lawyers.

Notable practitioners

Mario Franzosi has extensive expertise in trade mark and patent litigation. **Federica Santonocito** has a wealth of experience in patent and trade secret misappropriation litigation. Federica Santonocito frequently represents clients from the life sciences and IT sectors. **Vincenzo Piccarreta** has particular expertise in contentious mandates. He regularly handles IP mandates such as trade marks, patent and criminal law issues within IP. "Vincenzo Piccarreta is extremely smart and sensitive," clients state, going further to say: "He is always present and always has a strategic view."

LGV Avvocati

What the team is known for LGV Avvocati is a dedicated boutique offering broad IP expertise spanning patents, trade marks and industrial design. The team boasts strong capabilities in the copyright arena. The law firm demonstrates notable expertise in the technology field, covering both contentious and

non-contentious matters, including piracy, privacy and e-commerce. The lawyers are also able to assist with both civil and criminal proceedings. The team is further adept at handling both domestic and cross-border matters.

Notable practitioners

Simona Lavagnini has a longstanding track record handling complex copyright issues relating to software and media. Clients enthuse that Simona Lavagnini is "always reactive on every question and ready with solutions that we can adopt quickly," and emphasise that "she is very knowledgeable and we can always count on her skills and suggestions." **Luigi Goglia** assists clients from the fashion, pharmaceutical and manufacturing sectors with patent and trade mark litigation.

Orsingher Ortu – Avvocati Associati

What the team is known for Orsingher Ortu services an enviable list of household-name clients active across the entertainment, fashion and automotive sectors. The team primarily handles litigious mandates concerning copyright, trade mark and patent infringements, with added capabilities in brand protection strategy and the patent box scheme. The firm has notable expertise in related areas such as TMT and data protection. The team also handles global enforcement matters.

Notable practitioners

Matteo Orsingher is admired by interviewees, who describe him as "an excellent practitioner." Matteo Orsingher is highly experienced in handling contentious and non-contentious mandates in relation to patents, trade marks and copyright. Interviewees speak at length about **Fabrizio Sanna**, with one highlighting his "impressive business acumen, strong technical skills and deep knowledge." Fabrizio Sanna has a longstanding presence in the IP market, frequently handling copyright and anti-counterfeit mandates.

Simmons & Simmons

What the team is known for Simmons & Simmons advises on a broad scope of IP matters, spanning patents and trade marks. The firm's client roster includes well-known names from the fashion, media and pharmaceutical sectors. The team is well versed in handling cross-border matters. The team also offers additional expertise in issues relating to trade secrets and unfair competition.

Notable practitioners

Stefania Bergia goes up in the rankings, after receiving great client feedback, with one stating: "Stefania Bergia has great expertise, and is very practical and very available." Stefania Bergia leads a range of patent and trade mark litigation as well as advising on unfair competition issues. Her client roster includes local and multinational pharmaceutical, media, and food and beverage companies. **Giulio Enrico Sironi** regularly assists leading corporates from the life sciences, food and beverage, and manufacturing sectors. Giulio Enrico Sironi often advises on patents and validity of IP rights cases.

Band 4
Advant Nctm

What the team is known for Nctm acts for an impressive list of local and international heavyweights from

the worlds of music, media, automotive and fashion. The team aids companies with patent and trade mark disputes and copyright protection, as well as rights transfers. The team also handles mandates relating to unfair competition, anti-counterfeiting and design infringement.

Notable practitioners

Lorenzo Attolico represents a number of high-profile international clients from the fashion and technology sectors in copyright litigation, as well as advising on regulatory matters. Clients describe Lorenzo Attolico as “always available and the quality of his work is always really excellent.” Clients say that **Paolo Lazzarino**’s “answers are always clear and focused on our need,” with one of them adding: “Paolo Lazzarino is simply great.” Paolo Lazzarino has a track record of handling a range of contentious IP issues, such as trade marks, patents, copyright and design.

Gianni & Origoni

What the team is known for Gianni & Origoni handles contentious and non-contentious matters, ranging from proceedings over counterfeit products to licensing agreements. The team offers additional expertise in unfair competition, art law and media law. The law firm services an impressive client roster comprising major Italian and multinational corporates. The team has further experience in the technology, entertainment and fashion industries.

Notable practitioners

Nino Di Bella (see p.1532) is regularly instructed by local and international clients active in the fashion and retail sectors to assist with contentious and non-contentious IP mandates. Clients say: “Nino Di Bella is a rockstar in his wide experience in IP issues.” **Massimo Sterpi** (see p.1536) rises in the rankings after garnering strong client feedback, where one describes him as a “very good lawyer,” and says he is “very good at handling litigation.” Massimo Sterpi is frequently instructed to handle patent and trade mark litigation. **Vanessa Franchini** (see p.1533) supports clients from the manufacturing and healthcare sectors on trade secret and patent infringement mandates, as well as unfair competition matters. “Vanessa Franchini applies herself to be very practical in her approach and she is customer-oriented,” reports one client.

Studio Legale Jacobacci & Associati

What the team is known for Studio Legale Jacobacci & Partners is a strong team of IP lawyers and trade mark and patent attorneys. The firm specialises in litigation, exhibiting skill in a variety of areas including patents and trade marks. The team regularly assists clients with cross-border issues. The firm’s clients hail from a variety of sectors, including pharmaceuticals, fashion, automotive and technology. The team is also further able to advise on anti-counterfeiting measures.

Notable practitioners

Fabrizio Jacobacci is widely recognised by interviewees for being “extremely talented, being able to stand in clients’ shoes and solving clients’ problems.” Fabrizio Jacobacci frequently assists clients with patent litigation with a particular focus on the pharmaceutical and technology sectors.

Mondini Bonora Ginevra Studio Legale

What the team is known for Mondini Bonora Ginevra Studio Legale is a longstanding player in the IP market in Italy. The team offers expertise in copyright, trade marks and advertising issues, and provides further advice on domain names. The law firm’s client portfolio includes household names from the cosmetics, music and media industries. The team often assists with cross-border litigation.

Notable practitioners

Giorgio Mondini is widely respected for his expertise in IP matters, with one of the interviewees reporting that he is “very experienced, knowledgeable and well connected.” Giorgio Mondini has a wealth of experience in copyright mandates, as well as trade mark and patent infringement litigation.

Sena & Partners

What the team is known for Sena & Partners is a known IP boutique with expertise in all manner of matters including patents, trade marks and copyrights. The team is experienced in litigious mandates, with particular strength in patent disputes in the biotechnology and life sciences industries. The team is also able to advise on advertising-related IP issues. The law firm’s clients benefit from the experience and recognition of key members of the team. The firm additionally advises clients on cross-border mandates, with English and French speakers in the team. The team’s further strengths include unfair competition and trade secrets.

Notable practitioners

Giuseppe Sena is highly regarded for his expertise in the field of IP. Giuseppe Sena has a longstanding track record advising clients on patents as well as Community and national trade marks. **Giancarlo Del Corno** possesses expertise handling patent litigation, frequently assisting clients from the pharmaceutical sector. Giancarlo Del Corno additionally deals with anti-counterfeiting mandates. **Paola Tarchini** offers support on a wide range of IP mandates, including anti-counterfeiting issues.

Spheriens

What the team is known for Spheriens is an experienced firm with a strong focus on providing trade mark counsel, assisting clients with both litigious and non-contentious issues. The firm’s activity extends to anti-counterfeiting measures and criminal proceedings as well as design infringement. The team also frequently assists clients from the luxury goods sector. The law firm is additionally well versed in cross-border disputes.

Notable practitioners

Pier Luigi Roncaglia frequently handles trade mark disputes for leading clients from the luxury goods, fashion and manufacturing sectors. Pier Luigi Roncaglia is also involved in design infringement and unfair competition proceedings.

Band 5

Herbert Smith Freehills LLP

What the team is known for Herbert Smith Freehills is a dedicated IP team advising a high-profile local and international clientele from the pharmaceutical, manufacturing and automotive sectors on a range of contentious and non-contentious IP mandates.

The team assists with complex patent litigation and enforcement, design infringement and trade mark regulatory mandates. The firm also acts on copyright matters, including litigation and provides strategic advice.

Notable practitioners

Clients praise **Laura Orlando**, saying: “She is incredibly smart and formidable,” where one further adds: “She is also very hands-on and a very pleasant person.” Laura Orlando leads patent litigation, as well as unfair competition and regulatory mandates. **Pietro Pouché** enters the rankings after garnering great client feedback, with one stating: “Pietro Pouché is reactive, responsive and understands clients’ interests.” Pietro Pouché focuses his work on design infringement cases and copyright litigation.

LCA Studio Legale

What the team is known for LCA Studio Legale is a solid team servicing a wide spectrum of clients, including those with activity in the publishing, fashion and technology sectors. The firm’s typical work includes advice on advertising law, unfair competition, and trade mark and domain name usage. The team provides further advice on copyright issues. The team assists clients with both domestic and cross-border mandates.

Notable practitioners

Gianluca De Cristofaro (see p.1532) is known by clients for his “very practical approach and ability to understand and address issues very fast.” Gianluca De Cristofaro is proficient at handling contentious and non-contentious mandates relating to trade marks, copyright and design infringement cases.

Martini Manna Avvocati

What the team is known for Martini Manna Avvocati is a compact team experienced in a wide range of matters including trade marks, copyright issues, design and patents. The team boasts strong capabilities in IP litigation and additional abilities in non-contentious issues such as licensing agreements. The team is additionally experienced in multi-jurisdictional disputes. The team also assists with mandates arising from the life sciences, technology and automotive sectors.

Notable practitioners

Elena Martini offers experience in trade mark infringement, as well as patent and design mandates. “Elena Martini is very precise; she has great analytical skills as she can go in depth and is always able to give you all the options you can have,” according to clients.

Pavia e Ansaldo

What the team is known for Pavia e Ansaldo is an adept team with noteworthy activity in contentious matters, including multi-jurisdictional proceedings. The team deals with a wide variety of IP mandates including patent, trade mark, copyright, design infringement and unfair competition issues, with particular experience in the life sciences industry. The firm further offers further expertise in the consumer products, fashion, manufacturing and technology sectors.

Notable practitioners

Gian Paolo Di Santo furnishes advice on a wide range of litigation proceedings, covering trade mark, patent and copyright. One client describes Gian Paolo Di Santo as “easy to work with,” and highlights that “he

understands everything immediately.”

Other Ranked Lawyers

Marco Annoni of DWF makes his debut in the rankings after receiving extensive client comments, one of whom highlights his “*extraordinary experience and true approach to problem solving, associated with great human and professional qualities.*” Marco Annoni is adept at handling trade mark and design infringement cases, in particular in the fashion and finance sectors.

Giorgio Assumma of Assumma Avv. Giorgio is a highly respected practitioner, with significant experience in copyright infringement litigation. Giorgio Assumma represents prominent names in the music production sector.

Margherita Barié of Canelutti Law Firm enters the rankings on the back of strong client feedback, with one saying: “*Margherita Barié has shown great knowledge and expertise in the field as well as a capacity to get to the core of a problem with a problem-solving approach.*” Margherita Barié is active in handling trade marks and design matters within IP.

Daniele Caneva of Ernst & Young is skilled at handling a range of IP mandates including patents and trade marks. Daniele Caneva has a solid track record assisting clients from the cosmetics and life sciences sectors. He is known by his clients to be “*quick and fast.*”

Massimo Cartella of Studio Legale Cartella Manzoni has longstanding expertise in IP issues including

domain names. Massimo Cartella is widely recognised for his experience in patent litigation.

Mattia Dalla Costa of CBA is dual-qualified in Italy and Germany, and remains busy with contentious and non-contentious work relating to patents and trade marks. Clients describe him as “*very bright, knowledgeable and well experienced.*”

Federico Ferrara of Osborne Clarke has a solid track record representing clients from the media and entertainment industry in copyright litigation. Clients describe Federico Ferrara as “*very good technical draftsman with strong communication skills.*”

Clients underline that **Licia Garotti** of Gattai, Minoli & Partners is “*always open to offer a variety of solutions.*” Licia Garotti frequently handles patent and trade mark-related mandates, as well as unfair competition.

Carlo Ginevra of Rapisardi e Ginevra – Avvocati Associati rises in the rankings on the back of positive client feedback, where one highlights his “*extreme competence, helpfulness, kindness and ability to direct the customer towards the best solution.*” Carlo Ginevra is experienced on a range of IP issues, including patent infringement and trade mark litigation.

Described as a “*well-prepared practitioner*” **Alessandro La Rosa** of Studio Previti – Associazione Professionale rises in the rankings due to activity in the market and market recognition. Alessandro La Rosa regularly handles litigation proceedings relating to the online distribution of audio-visual content.

Marina Lanfranconi of Milalegal – Mina Lanfranconi & Associati has experience in non-contentious matters, including licence agreements and the manage-

ment of trade mark portfolios. Marina Lanfranconi is additionally adept at handling the IP aspects of M&A transactions.

Lydia Mendola (see p.1535) of Portolano Cavallo is experienced at handling an array of copyright, trade mark and design proceedings. Lydia Mendola often assists clients in the media sector.

Gianluca Morretta of RP Legal & Tax furnishes advice on trade secrets matters and unfair competition issues. Gianluca Morretta is described by clients as a “*charismatic litigator, with great capacity for strategy planning.*”

Marco Ricolfi of Weigmann Studio Legale commands extensive expertise in a range of IP mandates. Marco Ricolfi is considered by sources to be an authority in trade mark disputes.

Monica Riva of Legance – Avvocati Associati represents Italian companies in the manufacturing and fashion industries on patent and trade mark litigation. Monica Riva additionally deals with licence agreements and anti-counterfeiting mandates. “*I am so impressed by her capability to handle issues,*” one client states.

Barbara Sartori of CBA remains involved in contentious work relating to trade marks as well as licence agreements and copyright infringement cases. “*Barbara Sartori helps me to keep things simple,*” one satisfied client remarks.

Luigi Carlo Ubertazzi of Studio Ubertazzi benefits from a wealth of experience in trade mark and copyright mandates. Luigi Carlo Ubertazzi has a track record of representing clients from the publishing sector.

Leaders' Profiles in Italy

AGO, Francesco

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Featured in Banking & Finance (Italy), Capital Markets (Italy)

Practice Areas: Francesco Ago advises Italian and international clients on matters concerning finance, financing, capital markets, bankruptcy law, and corporate restructuring with a focus on structured finance, securitisation, guaranteed bank bonds, acquisition finance, real estate finance, export finance, leasing and asset finance, public offers and stock listing (including capital increases, public offers and listing of convertible and equity-linked debt notes), private placements to institutional investors (including managers and employees), insolvency and pre-insolvency proceedings, and financial restructuring.

Career: Francesco Ago joined the Firm in 1974, became a Partner in 1986 and Senior of Counsel in 2019. In 1978, he worked for a leading law firm in Washington D.C.

Professional Memberships: Member of the Rome Bar (Italy), 1977

Personal: Languages: Italian, English, French

AIELLO, Andrea

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Featured in Corporate/M&A (Italy)

Practice Areas: Andrea specialises in M&A, Capital Markets, Corporate and Commercial Law. He developed a broad experience in extraordinary transactions involving listed companies, in drafting and negotiating joint ventures agreements, shareholders' and commercial agreements. He advises a number of corporations in acquisition transactions and in takeover bids of listed companies, aimed at the delisting of the target shares or with the purpose of maintaining the company's shares listed on regulated markets.

Career: Andrea received a degree in Economics and a Law degree from the University “La Sapienza” of Rome in 1996.

ALEANDRI, Francesco Maria

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Featured in Capital Markets (Italy)

Career: Francesco Maria Aleandri is a Partner in the Equity Capital Markets group within the Corporate Department. He is based in the Milan office. Francesco

has extensive experience in the equity capital market sector, advising issuers and financial institutions in a considerable number of IPOs, secondary offerings, listings and public tender offers on the Italian main market as well as on AIM, both in Italy and in the UK. Furthermore, he has gained consolidated experience in corporate transactions, mergers, acquisitions and transfers of business having advised Italian and international multinationals. His area of practice includes also the assistance provided to listed companies on regulatory matters as well as in extraordinary transactions.

ALLAVENA, Vittorio

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Featured in Dispute Resolution (Italy)

Practice Areas: Partner, Vittorio Allavena specialises in litigation with particular focus on corporate law, bankruptcy, banking and insurance and private clients, directors' and majority shareholders' liability for abuse of management and coordination powers, liability of financial intermediaries, abuse of economic dependence in supply relations, D&O and BBB insurance coverage, follow-on actions

for antitrust damages, arbitration cases, acting as counsel and as arbitrator. He is member of the Corporate Governance, Insurance, Sports Law and Private Clients Focus Teams as well as the Competition Litigation Task Force.

AMOROSO, Federico

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Featured in Capital Markets (Italy)

Practice Areas: Federico's practice focuses on financial markets. He advises leading corporate clients and banks on national and international deals involving equity capital market transactions (i.e., IPOs, share capital increases, institutional placements, treasury share buy-back programmes) and debt capital markets transactions (i.e., bond issuances of convertible financial instruments and hybrids issuances, as well as “liability management” transactions), as well as corporate finance and public M&A (i.e., public purchase bids and public exchange offers).

Career: Federico Amoroso joined the Firm in 2012 and became a Partner in 2018. He has been Of Counsel since 2021.

Professional Memberships: Member of the Rome Bar (Italy), 2006; Admitted to New York State Bar, 2012

Personal: Languages: Italian, English

AROSSA, Fabrizio

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Featured in Dispute Resolution (Italy)

Practice Areas: Fabrizio advises clients, notably in regulated industries, on issues of corporate governance, shareholder disputes, directors' and auditors' liability, financial irregularities, regulatory and internal investigations, breach of contracts, antitrust matters, abuse of economic dependence, unfair trade practices, product liability and environmental contamination. He has represented parties in domestic/international arbitrations and in litigation before Italian Courts (including the Supreme Court) and EU Courts.

Career: Joined the firm in 1997.

Professional Memberships: Italian Bar.

Personal: JD, summa cum laude, University of Turin. Faculté Internationale de Droit Comparé, Strasbourg, Harvard Law School (LL.M.).

ASTI, Nicola

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Featured in Corporate/M&A (Italy)

Practice Areas: Lead corporate partner for Italy in the global transactions group. Nicola specialises in corporate and commercial law, with a specific focus on private acquisitions, disposals, joint ventures, public takeovers and equity capital markets transactions. He is often involved in private equity transactions, including LBOs and MBOs. Nicola is a member of the firm's global financial investors, infrastructure/transport, pharmaceuticals/healthcare and retail/consumer goods sector groups.

Career: Joined Freshfields in 1997; partner since 2002; currently leading the Italian "Global Transactions - Corporate/M&A" team.

Professional Memberships: Italian Bar (1995).

Personal: Education: JD, University of Milan. Language: English.

AURICCHIO, Antonio

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Featured in Dispute Resolution (Italy)

Practice Areas: Antonio specialises in commercial, corporate and bankruptcy matters, in litigation and arbitration proceedings. He also advises banks, financial institutions and companies on all aspects of contentious insolvency and restructuring proceedings. He is currently Co-Managing Partner of the firm. A member of the Italian Bar, he is qualified to appear in front of the Italian Supreme Court.

Career: Graduated in Law from the University "Federico II" of Naples.

BATTAGLIA, Giulia

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Featured in Banking & Finance (Italy)

Practice Areas: Giulia has over twenty-five years' experience in this industry

and specialises in structuring complex transactions. She advises debtors, banks, Italian and international investors on real estate financing, acquisitions, project finance and securitisation, factoring, debt restructuring transactions, bankruptcy law, insolvency proceedings and distressed assets purchase transactions. She has significant experience in debt restructuring in the shipbuilding and healthcare industries. Giulia's practice also includes infrastructures and procurement with a particular focus on the energy sector.

Career: Giulia Battaglia joined the Firm in 1992 and became Partner in 2003. In 1994, she was a Visiting Lawyer at Slaughter and May in London.

Professional Memberships: Admitted to practice before the Taxation Courts, Milan (Italy), 1992; Member of the Milan Bar (Italy), 2003.

Personal: Languages: Italian, English

BAZZANO, Enrico

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Featured in Corporate/M&A (Italy)

Practice Areas: Enrico is a corporate partner in the global transactions group, specialising in M&A, private equity transactions and auction acquisitions/disposals. He has insolvency and bankruptcy litigation experience, having advised many financial institutions and companies on the insolvency law implications related to acquisitions from insolvent groups and on their out-of-court restructuring.

Career: Joined Freshfields in 2000; partner since 2005. He was research fellow and adjunct professor of company law in the University of Bergamo.

Professional Memberships: Italian Bar (1996).

Publications: Author of publications in the field of company law.

Personal: Education: JD summa cum laude, University of Genoa. Language: English.

BERNAVA, Andrea

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Featured in Dispute Resolution (Italy)

Practice Areas: Andrea advises Italian and international clients in litigation, arbitration, bankruptcy law, corporate restructuring and M&A with a focus on national and international litigation concerning civil law matters (in arbitration and before ordinary judicial courts); national and international litigation on commercial law matters, with a specific focus on acquisition transactions and commercial contracts (in arbitration and before ordinary judicial courts); alternate dispute resolution; international commercial arbitration; insolvency and pre-insolvency procedures; financial restructuring and company law.

Career: Andrea Bernava joined the Firm in 1987 and became a Partner in 1999.

Professional Memberships: Member of the Rome Bar (Italy), 1990; Admitted to practice before the Supreme Court, Italy, 2003.

Personal: Languages: Italian, English, French

BOGNI, Mariangela

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Featured in Intellectual Property (Italy)

Practice Areas: Dr. Mariangela Bogni's deep professional experience pertains to all aspects of Intellectual Property and related fields and in particular on patent litigation, with extensive expertise in pharmaceutical field, also in pan-European disputes, and has advised on and dealt with design issues and shape trademarks.

Career: PhD in Intellectual Property Law at the University of Parma (2008), former Partner at the Vanzetti e Associati Law firm (2004-2005) and now Partner of the IP LAW GALLI law firm (2005-to date). In 2020 she has been recognised as one of the "Best 250 Women in IP" worldwide. She is a lecturer, inter alia, on "LLM's Course in Intellectual Property Law" organized by Just Legal Services - Scuola di formazione legale s.r.l. (2005-to date) and she is the author of many publications on all aspects of intellectual property and in particular in patent and shape mark matters.

Professional Memberships: AIPPI

BONVICINI, Daniele

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Featured in Corporate/M&A (Italy)

Practice Areas: He has been the author of a huge number of Italian and cross-border M&A transactions, joint ventures and other extraordinary corporate transactions over many years of professional experience. He also works in the Private Equity field, on banking and financial law matters and on licensing contracts for the luxury industry.

Career: He was co-founder of MBL&Partners, an Italian law firm with a great reputation in the M&A world. He then became a partner in an international firm and then a partner in a historic Italian law firm. He has been assistant professor of commercial law at the Law School in Bologna and professor of comparative private law at the University of Ferrara. He has held the office of independent director in some listed companies and banks.

Publications: He has been the author of monographs and articles on corporate matters and a speaker at numerous conferences. As a member of a commission at the Ministry of Justice, he has participated in the drafting of law projects on corporate matters.

Personal: He has shared the activity of lawyer with the passion for sport as a pilot first of racing motorboats (with a title of class 3 offshore world champion) and then of historic racing cars.

BRAGANTINI, Matteo

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Featured in Banking & Finance (Italy)

Practice Areas: Matteo specialises in acquisition financing (including IPOs), MLBOs, private equity transactions, debt restructuring and refinancing, syndicated lending, security and intercreditor arrangements. He started his professional

career in a leading Italian firm, dealing with commercial law and M&A. Since 2002 he has been working for the firm, providing legal support to Italian and foreign banks, funds and companies in financing transactions, structured finance, acquisition finance and debt restructuring.

CACCHI PESSANI, Stefano

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Featured in Corporate/M&A (Italy)

Practice Areas: Partner, Stefano Cacchi Pessani specialises M&A, corporate litigation and extraordinary transactions, with particular focus on structuring and management of complex corporate and M&A transactions in the banking, financial and luxury sectors, as well as public M&A and governance issues and cross-border M&A for foreign clients. He is member of the Banks, Corporate Governance and Luxury Focus Teams.

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Featured in Banking & Finance (Italy)

Practice Areas: To read more, visit: whitecase.com/people/iacopo-canino

CAPELLI, Donatella

Trevisan & Cuonzo, Milan

Practice Areas: Having joined Trevisan & Cuonzo in 1999, Donatella is one of the firm's most experienced IP lawyers and has been successful in a number of patent and trademark litigation matters before the Italian courts as well as before the European Court of Justice. After having mainly dealt with mechanical and electronic patent cases in the earlier part of her career, for the last 10 years she has focused on pharma and biotech litigation (including cross-border and multi-jurisdictional litigation). She also advises on a regular basis on advertising and unfair competition issues. Her professional experience includes: - Representing some of the most important pharmaceutical companies (Anglo-Swedish, Spanish and German) in proceedings regarding patent/SPC validity and infringement, also advising on competition law and antitrust aspects - Representing a number of famous Italian companies in important cases concerning the validity and infringement of trademarks both before Italian High Courts and the European Court of Justice - Representing a multinational and world leading FMCG manufacturer - owner of internationally famous food and beverage, household and personal care brands - in a number of cases before the Italian Advertising Authority

CAPPELLI, Giorgio

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Featured in Banking & Finance (Italy)

Practice Areas: Giorgio advises Italian and international clients on financial and debt capital markets transactions with a focus on acquisition finance, real estate asset management, mutual investment funds, structured finance, securitisation of credits, including those arising from

real estate transactions, guaranteed bank bonds, debt consolidation plans and restructuring, debenture loans, and Euro Medium Term Note programmes.

Career: Giorgio Cappelli joined the Firm in 1995 and became a Partner in 1999. He previously worked for Banca di Roma in the International Finance Department.

Professional Memberships: Member of the Rome Bar (Italy), 1995.

Personal: Languages: Italian, English

CARCATERRA, Giovanni

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Featured in Dispute Resolution (Italy)

Practice Areas: Giovanni's practice primarily focuses on corporate and commercial law, mainly on mergers and acquisitions, private equity and venture capital, contracts as well as on dispute resolution, for which he has been often ranked in the main legal directories.

Career: Giovanni graduated in law at University of Naples in 1982 and was admitted to the Italian Bar in 1985. He is admitted to plead before the Court of Cassation.

CARDELLICCHIO, Pasquale

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Featured in Dispute Resolution (Italy)

Practice Areas: He is a partner at Giovannelli e Associati specialised in dispute resolution and has gained a significant experience on the areas of banking, finance, corporate and insolvency, for the main domestic and international financial institutions.

Career: He spent the initial years of his career working on criminal law matters and has built on that experience to develop a practice in investigation proceedings by Consob or by the Public Prosecution in relation to white collar crimes and crimes against companies and public entities. Prior to joining Giovannelli e Associati, he worked at important Italian and international law firms.

Professional Memberships: He graduated in law (Magna cum Laude) at LUISS University in Rome and specialized in civil law at Università degli Studi di Naples "Federico II". Since 2013 he is admitted as Cassationista before the Italian Supreme Court.

CARPINELLI, Michele

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Featured in Corporate/M&A (Italy)

Practice Areas: Michele Carpinelli has long-standing experience advising Italian and international clients on matters concerning corporate law, public and private M&A, public purchase bids, extraordinary transactions including mergers, demergers, capital increases, corporate restructuring for industrial, banking, insurance, and finance groups of companies, and corporate governance of groups subject to regulatory and prudential supervision. Thanks to this experience, he currently advises clients on corporate governance for listed companies, including related-party transactions, general structuring

of extraordinary corporate transactions, family wealth management, relationships with supervisory bodies (specifically, Consob and Bank of Italy), and litigation in the above areas, including litigation before the courts of the European Union.

Career: Michele Carpinelli joined the Firm in 1971, became a Partner in 1979 and Special Independent Counsel in 2017.

Professional Memberships: Admitted to practice before the Taxation Courts, Rome (Italy), 1972; Member of the Rome Bar (Italy), 1986; Chartered Accountant, Italy, 1995; Admitted to practice before the Supreme Court, Italy, 1999.

Personal: Languages: Italian, English, French

CARTA MANTIGLIA, Andrea

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Featured in Corporate/M&A (Italy)

Practice Areas: Partner, Andrea Carta Mantiglia specialises in corporate law with particular focus on M&A, JVs, business contracts, private equity and international arbitration. He is a Board member and Managing Partner and member of the International Arbitration and Healthcare & Life Sciences Focus Teams. Also, he is a member of the Africa Committee and Africa Team.

CASTELLANI, Enrico

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Featured in Dispute Resolution (Italy)

Practice Areas: Head of the litigation team. Banking and finance specialist with strong experience in insolvency and contentious matters. Advises international and Italian financial institutions and private equity investors, including multi-functional and industrial groups. Often co-operates with criminal counsels on regulatory and insolvency investigations, and has acted as counsel and arbitrator in arbitration proceedings.

Career: Founding partner of the Italian offices (1997). Previously in private practice after working in BCI's (now Intesa) legal departments.

Professional Memberships: Italian Bar (1988).

Personal: Education: JD, summa cum laude, University of Trieste. Language: English.

CATALANO, Eliana

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Featured in Corporate/M&A (Italy)

Practice Areas: Partner, Eliana Catalano specialises in Corporate and M&A (both domestic and cross-border), private equity, JVs and commercial agreements. She is a Board member, Team Leader of the Private Equity Focus Team and member of the Digital Innovation Focus Team.

CERA, Roberto

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Featured in Corporate/M&A (Italy)

Practice Areas: Of counsel, Roberto Cera specialises in corporate law, with particular focus on corporate governance,

M&A and extraordinary financial transactions regarding telecommunications, real estate and infrastructure, and particularly in the motorway and infrastructure construction sectors. He also assists issuers and arranger banks in privatisation operations. He is member of the Infrastructure and the Private Clients Focus Teams.

CIRILLO, Elena

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Featured in Capital Markets (Italy)

Practice Areas: Elena has experience in a range of debt issuances and restructurings, structured finance, derivative and financial-insurance transactions. She assists banks, investment firms, insurance undertakings, local entities and other issuers and institutional investors, both Italian and foreign. Elena has also past experience in M&A and corporate and commercial law.

Professional Memberships: She was admitted to the Italian Bar in 2004 and she is regulated by the Solicitors Regulation Authority in UK as a Registered European Lawyer.

CONSOLI, Gregorio

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Featured in Capital Markets (Italy)

Practice Areas: Gregorio assists Italian and international clients in extraordinary transactions with a particular focus on transactions involving financial entities and regulated sectors. He has been appointed together with Filippo Modulo as Managing Partner for the three-year period 2021-2023. Gregorio also advises banks, funds and asset managers on regulatory issues concerning the structuring and execution of financial transactions. Gregorio is a member, as the legal expert for Italy, of the ECBC task force, which supports the European Banking Authority (EBA) in prudential supervision.

Career: Gregorio Consoli joined the Firm in 2002 and became a Partner in 2013.

Professional Memberships: Member of the Rome Bar (Italy), 2004.

Personal: Languages: Italian, English

COPPOLA, Gian Paolo

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Featured in Dispute Resolution (Italy)

Practice Areas: He specializes both in litigation and ADR and in non-contentious assistance in favor of clients operating in various business areas, ranging from the traditional industry, such as engine constructions for the production of energy from renewable sources and oil distribution, to more advanced markets such as electronic commerce and couponing, loyalty programs, advertisement. He has wide expertise in all areas of company law, business contracts, consumer relations and personal data protection. He has advised in a number of litigation and arbitration procedures concerning corporate bodies and auditors' liability as well as unfair competition and international contracts. With respect to company and consumer relations, he takes part

in litigation proceedings with consumer associations and procedures before the AGCM for unfair competition cases. He also assists national and international companies with general company issues and M&A transactions.

Career: He joined LCA in 2010. From 1998 to 2000 he worked for Studio Legale Imperiali, specialized in technology law, and from 2000 to 2010 for Traverso & Associati, an international law firm where he was in charge of M&A transactions and litigation proceedings. There he become partner in 2007. He has been also Solicitor of England and Wales since 2004.

CORTE, Lorenzo

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Featured in Corporate/M&A (Italy)

Practice Areas: Lorenzo Corte is co-head of the London M&A Group and focuses on cross-border public and private M&A transactions. His experience encompasses contested takeovers, inversions, private equity transactions, de-SPAC transactions, private sales and acquisitions, and joint ventures. He also has worked on a number of equity and debt capital markets transactions. Mr. Corte regularly acts for financial sponsors on their investments and divestments in Europe, and has completed a number of transactions in the technology, energy and retail sectors — including for Silver Lake Partners, The Blackstone Group, Investindustrial and LetterOne — as well as several Europe-based family offices. He represents strategic investors in connection with cross-border acquisitions, sales of privately owned companies and assets, and joint ventures in Europe, the Middle East, Africa, the United States and the CIS region. Mr. Corte is part of the London team leading SkaddenCOVA, Bruno

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Featured in Corporate/M&A (Italy)

Practice Areas: Bruno Cova's practice is a combination of transactional and litigation, its common thread being pathological situations impacting clients. On the transactional side, Bruno works on restructurings and distressed M&A, while his non-transactional work focuses on corporate governance and compliance, internal investigations and defending corporations and their senior managers before regulators and in the context of criminal proceedings.

Professional Memberships: Member of the troika of experts advising the Corporate Governance Committee of the Italian stock exchange on corporate governance reforms; Member of the High Yield Insolvency Committee within the Association of Financial Markets in Europe; Former member of the European Commission's Working Group on the reform of community law on cross-border bankruptcy; Member of the Advisory Board and Past Chair of the Anti-Corruption Committee of the International Bar Association

Personal: Partner, Delfino e Associati. Università degli Studi di Milano; King's College London. See: <https://www.willkie.com/professionals/c/cova-bruno>

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Featured in Dispute Resolution (Italy)

Practice Areas: Of counsel, Antonio Crivellaro specialises in international arbitration as counsel, arbitrator or chairman, with particular focus on international contracts, international trade law and international investment law. He is a member of the International Arbitration Focus Team.

CROFF, Carlo
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Featured in Corporate/M&A (Italy)

Practice Areas: Carlo advises Italian and international clients on Corporate–M&A, banking, insurance, regulated entities and real estate matters with a focus on corporate law, mergers and acquisitions, joint ventures, private equity, supervisory regulations, internal compliance and governance, codes of conduct and prudential regulation, commercial contracts and extraordinary transactions of regulated entities, sale and purchase of real estate, companies and real estate portfolios, real estate asset management and real estate investment funds. For 9 years, Carlo Croff has been Senior Partner of the Firm.

Career: Carlo Croff joined the Firm in 1984 and became a Partner in 1989. He previously worked for Crowell & Moring in Washington, D.C. in 1982 and for Debevoise & Plimpton in New York from 1982 to 1984.

Professional Memberships: Member of the Belluno Bar (Italy), 1982; Admitted to New York State Bar, 1985.

Personal: Languages: Italian, English

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Featured in Corporate/M&A (Italy)

Career: For more than 25 years, Stefano Crosio has advised public and private corporate clients and financial investors, particularly in the context of cross-border M&A transactions. He has significant experience advising North American clients and multinationals in their investments and divestments in Italy. Stefano's practice focuses on public and private M&A, including foreign direct investment (FDI) regulations, takeovers, transactional private equity, joint ventures and corporate governance, including shareholder engagement and ESG (environmental, social and governance) matters. He regularly advises in the context of tender offers and other extraordinary transactions involving corporations listed on the Euronext Milan stock exchange and advises hedge funds on Italian equity capital markets regulations. Stefano splits his time between the Milan Office and the New York Office to more closely service North American clients.

CUONZO, Gabriel
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Practice Areas: Gabriel Cuonzo is a co-founder of Trevisan & Cuonzo. With over 30 years courtroom experience, Gabriel has represented many multinational companies before the Italian courts in a broad range of high profile cases with an international dimension: over the years these have included big name clients and landmark cases such as Scott Paper Company v. Kaysersberg (1994), Fujitsu v. Samsung (1997), Rambus v. Micron (2000), TRW v. Koyo (2006), Pronova v. Chiesi (2006), Ciba Vision v. Johnson & Johnson (2007), Angiotech v. Conor (2007), Novartis v. Actavis (2008), Unilever v. Nestlé (2008), Novartis v. Teva (2009), Astrazeneca v. Teva (2011), Biotec v. Novamont (2012), Bogner v. Bencom (2012), Harley-Davidson v. Pirelli (2013), Novartis v. Doc Generici (2014), Boehringer Ingelheim v. Actavis (2014), Seattle Genetics – Takeda v. Arizona State University (2015), Beiersdorf v. Neve Cosmetics (2015), Unilever v. Colgate (2015), Briggs v. Honda (2016), Boehringer Ingelheim v. Teva (2018). With an excellent understanding of international law and as a skilled linguist, Gabriel takes a pragmatic, solution oriented approach to commercial matters and is often involved in complex, mostly IP driven, international transactions. Gabriel is widely regarded as a leading figure in pharmaceutical litigation and regulatory work.

CURTÒ, Giuseppe
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Featured in Dispute Resolution (Italy)

Practice Areas: Giuseppe has broad experience in banking and commercial litigation. He has represented clients in a wide range of disputes both before civil courts and arbitral tribunals, including in connection with derivative litigations, mis-selling claims, issues of breach of representations and warranties in quota/share purchase agreements, breach of agency agreements, contractor liability, pre-contractual liability and enforcement of bank guarantees. Giuseppe has significant experience in global investigations. **Career:** Before joining the firm, Giuseppe practiced commercial litigation and arbitration at a major Italian law firm. **Professional Memberships:** Italian Bar (2001). **Personal:** Education: JD, University La Cattolica di Milan. Language: English.

D'ANIELLO, Alfredo
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Featured in Corporate/M&A (Italy)

Practice Areas: Alfredo D'Aniello is a Partner of the M&A/Corporate Department of the Firm and focuses on commercial and corporate law and particularly on merger and acquisitions (M&A), acquisition of non-listed companies and take-over bids on listed companies, private equity investments, joint venture and commercial agreements.

Career: He graduated in Law maxima cum laude from the University "Federico II" of Naples in 1999 and joined the Firm in 2000. In 2005–2006, he was international foreign associate of Simpson Thacher & Bartlett in the New York offices. In 2006, he completed in New York a course in Corporate Finance and Accounting at the New York University–School of Continuing and Professional Studies.

Professional Memberships: He has been admitted to practice law in Italy and is a member of the Bar Association of Rome, AIA and the IBA.

Publications: He is speaker and lecturer in conferences on corporate law and commercial law matters. He is also author of specialized articles on corporate law books.

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Featured in Banking & Finance (Italy), Capital Markets (Italy)

Practice Areas: Partner, Emanuela Da Rin specialises in banking and finance with particular focus on real estate financing, corporate and acquisition finance, debt capital markets and operations regarding distressed bonds. She is Team Leader of the Banks Focus Team and the Real Estate Focus Team.

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Featured in Capital Markets (Italy)

Practice Areas: Partner, Massimiliano Danusso specialises in banking and finance with particular focus on capital markets, corporate finance operations, credit-linked notes and derivatives, bond offerings, covered bonds and securitisations. He is a Board member and Managing Partner of the London office. He is Team Leader of the Debt Capital Markets Focus Team and member of the Banks and Insurances Focus Teams.

DE CRISTOFARO, Gianluca
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Featured in Intellectual Property (Italy)

Practice Areas: He deals with IP (trademarks, domain names and other distinctive signs, designs, patents and know-how, copyright and unfair competition) and misleading and comparative advertising litigation before ordinary courts and the Italian Competition and Advertising Standards Authorities. He assists clients in drafting and negotiating technology transfer contracts, licence, testimonial, influencer and software-related agreements, T&C referring to e-commerce platforms, apps and social networks. He has extensive experience in consultancy and litigation regarding privacy matters and assists Italian and multinational companies in the compliance process to the European General Data Protection Regulation. He is an Expert of the Milan Chamber of Commerce for the disputes related to domain names ".it".

Career: Before joining LCA in 2014, he had been associated with primary Italian

and foreign law firms, such as Bonelli Erere Pappalardo, Amarjit & Advocates, Matheson Ormsby Prentice and MCM Avvocati. He teaches trademark and design protection, advertising and unfair competition law in master and specialization courses.

Professional Memberships: Member of several associations including INTA, INDICAM, LES, AIPPI and IAPP.

Publications: He is author of several publications, including a book on the implementation in Italy of the new EU Trade Secrets Directive. He edited the book "Advertising Law" published in January 2020 by Giuffrè Lebfevre.

DE MATTIA, Piero
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Featured in Capital Markets (Italy)

Practice Areas: To read more, visit: whitecase.com/people/piero-de-mattia

DE SIMONE, Giuseppe
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Featured in Banking & Finance (Italy)

Practice Areas: Giuseppe De Simone assists domestic and international investment banks, private equity funds and companies in domestic and cross-border transactions in all fields of banking & finance, with specific focus on financing matters (including acquisition financing, real estate financing and IPO financing), restructuring transactions (including debt restructuring and assistance in the preparation of the relevant restructuring plans), and structured finance.

DELFINO, Maurizio
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Featured in Corporate/M&A (Italy)

Practice Areas: Has extensive experience in mergers and acquisitions of both private and public companies, private equity, including distressed and real estate. Clients include Italian and international corporate and financial institutions.

Professional Memberships: Italian Association of Venture Capitalists, American Bar Association and International Bar Association (Corporate and M&A), Council for the United States and Italy.

Publications: Author of articles regarding comparative corporate governance and the protection of minority shareholders.

Personal: JSD, Stanford University (Fulbright Scholar), 1983; LLM cum laude, 1977; JD cum laude, University of Rome, 1976. CNR and Fulbright scholarships. See: <http://www.willkie.com/professionals/d/delfino-maurizio>

DI BELLA, Nino
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Featured in Intellectual Property (Italy)

Practice Areas: Nino is co-head of the intellectual property, information technology and e-commerce department. He has developed a specific expertise in the intellectual property and information

technology law sectors, with an emphasis on trademarks, copyright, advertising, unfair competition, software related matters, internet and new technologies. He advises Italian and foreign clients in acquiring and exploiting intellectual property rights as well as in maximizing and managing intangible assets according to a business oriented strategy.

Career: Graduated in Law from the University of Catania, he has also studied at the City of London Polytechnic.

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Featured in Intellectual Property (Italy)

Career: Gualtiero Dragotti has extensive experience in IP matters, with a focus on patents and the protection of innovation. He advises leading Italian and international clients on various contentious IP cases, including some of the key patent litigation issues in Italy. In addition, Gualtiero has experience in dealing with a variety of corporate matters related to protection and management of IP rights, both for domestic and international clients. He served as a Juridical Expert for the Anti-Counterfeiting National Council, appointed by the Ministry of the Economic Development.

EREDE, Sergio

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Featured in Corporate/M&A (Italy)

Practice Areas: Founding partner, Sergio Erede is expert in M&A transactions, having taken part to the major ones in Italy, as well as many important litigation proceedings. He specialises in the food and beverages, banking, mass retailing, publishing, energy, infrastructures, luxury goods, telecommunications and transport sectors.

FAELLI, Tommaso

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Featured in Intellectual Property (Italy)

Practice Areas: Partner, Tommaso Faelli specialises in intellectual property (trademarks, patents, copyright, design, unfair competition, e-commerce), IT/data protection (privacy, e-commerce, direct marketing, the Internet of Things, Big Data, internal investigations, cloud computing, negotiation and drafting of contracts, litigation, representation of clients before the authorities). He also manages a cross-practice team devoted to guiding businesses on implementing the industry 4.0 model. He is Team leader of the Digital Innovation Focus Team and member of the Insurance and Family Businesses & SMEs Focus Teams.

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Featured in Corporate/M&A (Italy)

Practice Areas: A partner with Studio Legale Associato Shearman & Sterling LLP in the Mergers & Acquisitions practice group. Practice focuses on private and public M&A, capital markets, real estate and strategic joint ventures. Regularly represents investment banks, corporate clients and private equity funds in a broad range of transactions. Dually qualified in the United States and Italy.

Career: Columbia University School of Law, LL.M. Libera Università Internazionale Delgi Studi Sociali, Laurea in Giurisprudenza Admissions: New York; Italy
Languages: English; Italian
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Featured in Corporate/M&A (Italy)

Practice Areas: He has advised Italian and international clients in the most significant Corporate-M&A transactions in the Italian market, particularly in the following sectors: media, telecommunications, luxury, design, gaming, real estate, sport, food and beverages, automotive, electronics, consumer, health care, metal and machinery, automation. Luca Fossati has been a Partner in charge of the executive function of the Firm and Head of the corporate department.

Career: Luca Fossati joined the Firm in 1989 and became a Partner in 2000.

Professional Memberships: Member of the Cuneo Bar (Italy), 1993.

Personal: Languages: Italian, English, French, Spanish

FRANCHINI, Vanessa

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Featured in Intellectual Property (Italy)

Practice Areas: Vanessa focuses on patent, trademark, design and unfair competition litigation before Italian and European Courts. She also has extensive experience in non-contentious matters related to IP, such as licensing. Has been involved in relevant pan-European disputes over European patents and Community trademarks. Has advised well-known companies in the field of fashion and sportswear for their brand protection strategy.

FRAU, Anton Carlo

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Featured in Capital Markets (Italy)

Practice Areas: Anton Carlo Frau covers the full scope of capital markets matters with expertise in equity, debt and securitization capital markets works. He handles

full spectrum of matters, including acquisitions, mergers, joint ventures, public offerings and IPOs. He assists Italian and foreign investment banks, companies and private equity funds.

GALLI, Cesare

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Featured in Intellectual Property (Italy)

Practice Areas: Professor Galli's professional experience includes important litigation, both in Italy and abroad, relating to all aspects of Intellectual Property Law, in particular trademarks, domain names, patents, designs, PDOs and PGIs. He has often handled international and cross-border matters.

Career: Cesare Galli is a lawyer and Chair of IP Law at the University of Parma. He has advised and assisted clients in the most important IP Italian cases in the last 25 years. In 1999 he obtained the first ruling in the field of biotech patents, in 2004 the first ruling on the validity of a computer implemented invention patent, and between 2005 and 2012 some of the most innovative and progressive measures for the protection of trade secrets and well-known trademarks in particular against look-alikes, including a ruling of the ECJ, which forced the Italian Government to protect the industrial design works more effectively. He is the author of an impressive number of publications on all aspects of IP law, among which there is the largest commentary on all national and Community IP Law provisions. He is currently a member of the European Counterfeiting and Piracy Observatory launched within DG Markt of the European Commission.

Professional Memberships: INDICAM, Confindustria, AIPPI, LES and AmCham

GATTI, Francesco

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Featured in Corporate/M&A (Italy)

Practice Areas: Francesco Gatti is first and foremost one of the Italian top experts in corporate law as well as in M&A transactions. He has developed an broad experience in corporate and financing law, corporate litigation and arbitration, being involved in several of the most important transactions in the last years. He has written several articles on corporate law, and has lectured in seminars on competition law and law and economics.

GENTILE, Domenico

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Featured in Capital Markets (Italy)

Practice Areas: Domenico Gentile's area of practice is banking and finance. His practice encompasses a broad range of transactions, including structured finance, securitization as well as general banking law matters.

Career: Domenico graduated in law at LUISS University in Rome in 2000 and studied at Tilburg (Netherlands) "Erasmus Exchange Programme" in 1998. Prior to joining Gianni & Origoni he worked at two magic circle law firms in Milan and London

and was seconded to a major investment bank in London.

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Featured in Capital Markets (Italy)

Practice Areas: Gianrico regularly advises Italian and international banks, financial institutions, asset managers and investment funds on regulatory matters, securitization transactions and bond loans (including project bonds and minibonds). Gianrico has gained extensive experience in securitization transactions over different asset classes, including loans (non-performing and unlikely to pay), including where secured by state guarantees, and synthetic securitizations. He has also recently worked on the structuring of an innovative digital marketplace model for trading in portfolios of impaired loans.

Career: Gianrico Giannesi joined the Firm in 2020 as a Partner. He previously was a Partner at an international law firm.

Professional Memberships: Member of the Rome Bar (Italy), 2002.

Personal: Languages: Italian, English

GIANNI, Francesco

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Featured in Corporate/M&A (Italy)

Practice Areas: Francesco is the Founder and Senior Partner of the Firm. He is regarded as one of the top players in Europe in the field of M&A and structured finance. Was awarded by Chambers with the "Outstanding Contribution Award". Due to his position at the pinnacle of the M&A field, he is frequently asked to represent the largest companies and banks in Europe.

Career: Graduated in Law from the University of Rome. Attended Academy of International Law, The Hague; University of London, King's College (LLM); University of Michigan Law School (LLM). He practiced in New York and Chicago.

GIORDANO, Enrico

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Featured in Capital Markets (Italy)

Practice Areas: Enrico advises Italian and international clients on matters concerning capital markets, Corporate-M&A, banks, insurance, and regulated entities with a focus on public offerings and stock listings (including capital increases), listings of notes including convertible and equity-linked notes, private placements to institutional investors including managers and employees, public purchase bidding and public exchange offers, corporate law, mergers and acquisitions, corporate governance, commercial contracts, and other extraordinary transactions carried out by regulated entities.

Career: Enrico Giordano joined the Firm in 1992 and became a Partner in 2003. He has been of Counsel since 2020. Prior to working with Chiomenti, Enrico was a researcher with the Finance Commission of the Italian Parliament (Chamber of Deputies, Research Department).

Professional Memberships: Member of the Rome Bar (Italy), 1992; Admitted to practice before the Supreme Court, Italy, 2016.

Personal: Languages: Italian, English

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Featured in Dispute Resolution (Italy)

Practice Areas: Throughout the years Carlo Alberto Giovanardi's practice has focused on commercial law, banking, financial intermediation (factoring, securitization, leasing) and insolvency matters (financial distress and special situations). He is very experienced in both non-contentious matters (including corporate advice and contracts, project financing and general financing agreements, structured finance, servicing, debt restructuring, and compositions with creditors and domestic and cross-border M&A transactions), and contentious matters (including banking, factoring, leasing, commercial litigation, clawback actions, liability actions, regulatory issues, credit protection and enhancement (of ordinary, non-moveable and real estate assets) as well as special situations, representing our clients before ordinary courts, bankruptcy authorities and public administrative bodies).

Publications: He is the author of numerous publications on civil and commercial matters in leading legal publications (including *Giurisprudenza Italiana*, *Rivista di Diritto Civile*, *Diritto e Pratica del Lavoro*), and has been the speaker at various conferences and round tables debates on structured finance, securitization, insolvency, debt restructuring, business crisis, bankruptcy proceedings, distressed M&A (including the Università di Bergamo, Ambrosetti, Paradigma, Synergia, Organismo di Ricerca Giuridica Economica, Istituti Curatori Fallimentari, the Italian Council of Professional Accountants (ODCEC) of Bergamo, Parma, Chiavari, Convenia, E&Y, G Formazione and others).

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Featured in Corporate/M&A (Italy)

Practice Areas: He specialises in mergers and acquisitions, buyouts, private equity, joint ventures, corporate reorganizations and restructurings. During the years, he specialized in the assistance to private equity funds or entrepreneurs in relation to investment transactions or divestitures of companies in Italy or abroad. He has carried out many complex corporate transactions in recent years. He also advised on several national and international arbitrations relating to M&A transactions and joint ventures.

Career: Founding partner of Giovannelli e Associati. He worked at some of the most prominent Italian and International law firms in Milan, London and Hong Kong.

Professional Memberships: He graduated in law in 1992 at Università degli Studi di Milano and was admitted to the Italian Bar in 1995. Since 2016 he is admitted as Cassazionista before the Italian Supreme Court.

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Featured in Capital Markets (Italy)

Practice Areas: Partner, Vittoria Giustiniani specialises in corporate law, M&A, capital markets, corporate restructuring and insolvency proceedings as well as extraordinary transactions, providing assistance to public and private companies in access to capital markets through IPOs and capital increases, corporate restructuring and extraordinary operations (mergers, demergers, contributions in kind), acquisitions, including through mergers, trade in holdings, public offerings, joint venture agreements and commercial agreements, debt restructuring transactions through recourse to instruments other than insolvency procedures, as provided by bankruptcy law, and to further loans as required. She is Team Leader of the Equity Capital Markets Focus Team.

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Featured in Corporate/M&A (Italy)

Practice Areas: To read more, visit: whitecase.com/people/leonardo-graffi

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Featured in Banking & Finance (Italy)

Practice Areas: Emanuele specialises in investment services, asset management, pension funds, securities regulation and structured finance transactions as well as in extraordinary corporate transactions involving regulated companies, including those acting in the insurance sector, banking and financial sectors. Has gained a strong expertise in insurance contractual and commercial law, review of insurance policies and regulations aspects of insurance activities. Also provides advice and assistance to listed issuers in relation to their on-going duties, including disclosure requirements and treatment of price sensitive information. Advises on money laundering legislation.

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Featured in Corporate/M&A (Italy)

Career: Goffredo Guerra assists domestic and international clients, including major financial institutions and private equity houses, in their extraordinary operations within the Italian jurisdiction, such as minority or majority investments, spin-offs, divestments, mergers, joint ventures, corporate reorganisation and cross-border transactions. Moreover, he advises clients in relation to the structuring of the transactions process, including the setting up of complex structures and special purpose vehicles with or without special classes of shares, so as to properly fulfill the interests and needs of all parties involved.

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Featured in Intellectual Property (Italy)

Practice Areas: Partner, Giovanni Guglielmetti specialises in intellectual property with particular focus on patents and know-how, trademarks, design, copyright and unfair competition as well as false and comparative advertising and privacy. He is member of the Healthcare & Life Sciences, Luxury and Sports Law Focus Teams.

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Featured in Capital Markets (Italy)

Practice Areas: Richard specialises in debt and equity capital markets, advising issuers, banks and private equity funds in securities offerings, such as IPOs, MTN programmes, bond issues, capital increases and similar transactions. Other areas of experience include M&A and litigation.

IACOVIELLO, Monica
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Featured in Dispute Resolution (Italy)

Practice Areas: Partner, Monica Iacoviello specialises in litigation, both judicial and arbitral, in civil, commercial and bankruptcy matters. She is member of the Luxury, Banks and the Construction & Engineering Focus Teams.

ILACQUA, Fabio
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Featured in Capital Markets (Italy)

Practice Areas: Fabio specialises in corporate finance, debt and equity capital markets, advising issuers, banks and private equity funds in securities offerings and listings, such as corporate bonds, IPOs, rights issues and other transactions involving listed companies. Fabio joined the firm in 1997 and has worked in the Milan, New York and Rome offices.

Professional Memberships: He is a member of the Italian Bar as well as a Solicitor in England and Wales.

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Featured in Capital Markets (Italy), Capital Markets (USA)

Practice Areas: To read more, visit: whitecase.com/people/michael-immordino

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Featured in Corporate/M&A (Italy)

Practice Areas: Litigation and Arbitration Corporate/M&A Restructuring and Insolvency

Career: Fabio Labruna is a founding partner of LMS. Fabio focuses his practice on corporate, mergers and acquisitions (private and public), private equity and distressed transactions. He advises clients with respect to the full spectrum of their

corporate needs, including their acquisitions, equity investments, debt financings, shareholders relationships and general corporate and compliance matters. In the private equity arena he has been counsel to some of the major players in the field including Axa Private Equity, Bain Capital, Goldman Sachs Capital Partners, Hellman & Friedman, KKR, Triton, Vestar Capital Partners and others. He also regularly provides assistance to board of directors of companies active in regulated markets as to compliance and litigation matters.

Professional Memberships: Italian Bar, 1997

LIMONGELLI, Andrea
Gatti Pavesi Bianchi Ludovici, Rome

Featured in Banking & Finance (Italy)

Practice Areas: Andrea Limongelli specialises in banking and finance and debt restructuring, particularly with regard to property finance and acquisition finance, in which he has advised and assisted the foremost Italian and foreign banks in a range of domestic and cross-border transactions.

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Featured in Corporate/M&A (Italy), Dispute Resolution (Italy)

Practice Areas: Partner, Giuseppe Lombardi specialises in litigation and arbitration with particular focus on corporate, banking and insolvency as well as non-contentious matters such as M&A, corporate finance, debt restructuring and corporate reorganisation. He is member of the Banks, Corporate Governance, Restructuring & Insolvency and Private Clients Focus Teams. He is also member of the Competition Litigation Task Force.

LOMBARDO, Francesco
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Featured in Capital Markets (Italy)

Practice Areas: Francesco leads the Italian Financing and Capital Markets practice in the context of the Global Transactions group. He is specialised in banking and finance and has wide experience of advising sponsors, investors, corporates and banks on leveraged acquisitions and refinancing transactions as well as on real estate financing transactions (including CMBS structures), restructurings, syndicated loan facilities and capital markets exits. In addition, his practice also focuses on value-add and highly complex structured finance (including NPLs and UTPs investments and related financing) and distressed debt capital market transactions (mainly in connection with investments by private equity firms and hedge funds). He has a deep knowledge of regulatory requirements and he usually supports clients in highly regulated markets whilst remaining sector agnostic. He has been acting on some of the most challenging and high profile banking and real estate finance transactions in the Italian market. He has built up an Italy Sustainability Group formally launched in Q1/21.

Career: Joined Freshfields in 2008; partner since 2019. Italian office Managing Partner since 2022.

Professional Memberships: Italian Bar (2008)

Personal: Education: JD, Università degli Studi di Napoli. Language: English

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*Featured in Banking & Finance (China),
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See under China (International Firms) for profile.

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Featured in Intellectual Property (Italy)

Practice Areas: Intellectual Property; Dispute Resolution; Crisis Management

Career: Relying upon her 22+ year professional experience, Lydia assists Italian and foreign clients in matters of Intellectual and Industrial Property, in court proceedings, with particular focus upon disputes for violations of trademarks and patents, design and copyrights, as well as in the extrajudicial context of corporate transactions and commercial agreements. Lydia also counsels businesses on consumer protection and advertising, and has honed deep knowledge of the digital/media & technology, life sciences, fashion, and food & beverage sectors.

Professional Memberships: Lydia is a member of the International Association for the Protection of Intellectual Property (AIPPI) and of the Licensing Executives Society (LES), and member of the European Leadership Team of the ChIPs (Chiefs in Intellectual Property) Network Italian Chapter.

MERENDA, Alessandro

Gianni & Origoni, Rome

Featured in Capital Markets (Italy)

Practice Areas: Alessandro Merenda is specialized in financial markets, corporate law, structured finance as well as in the regulation of banking, financial, insurance services, investment services and asset management. He provides assistance to investment banks, financial institutions and corporates on multiple equity and debt capital markets operations. He has considerable experience in IPOs, share capital increases and other extraordinary transactions (both on regulated markets and multilateral trading facilities) as well as in venture capital and private equity operations. Alessandro advises also national and overseas clients in structuring and negotiating reserved alternative investment funds. It provides advice and assistance in relation to corporate and regulatory compliance with particular reference to the corporate governance processes of listed companies and supervised intermediaries.

Career: Alessandro graduated in Law at "Roma Tre" **MODULO, Filippo**

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Featured in Corporate/M&A (Italy)

Practice Areas: Filippo advises Italian and international clients in complex extraordinary transactions with a focus on deals involving regulated entities and regulated sectors, as well as listed companies and private equity funds. Filippo has been a Partner since 2005 and Managing Partner since 2015. He has been appointed together with Gregorio Consoli as Managing Partner for the three-year period 2021-2023. Elected in May 2021 by the World Motor Sport Council (on the mandate of the General Assembly) of the Fédération Internationale de l'Automobile ("FIA") as Judge of the FIA Cost Cap Adjudication Panel (CCAP), for a four-year period. Filippo has developed an unparalleled know-how in managing major cross-border M&A transactions both inbound and outbound the Italian market, assisting purchasers, sellers, majority and minority shareholders, financing banks, financial advisors, and liaising with competent Authorities, entrepreneurs, boards of directors and leadership teams of different institutions, listed companies and private equity funds.

Career: Filippo Modulo joined the Firm in 1997 and became a Partner in 2005. Since 2002, Filippo Modulo assisted clients in more than 120 transactions for a value exceeding 220 billion Euro.

Professional Memberships: Member of the Rome Bar (Italy), 1997; Regional Vice Chair Europe/Middle East/Africa Lex Mundi Managing Partners Committee.

Personal: Languages: Italian, English, French

MONTAGNA, Carlo

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Featured in Capital Markets (Italy)

Practice Areas: Partner, Carlo Montagna specialises in corporate law, M&A and capital markets including IPOs, public tenders, capital increases and privatisations. He is a member of the Private Equity, Equity Capital Markets and Sports Law Focus Teams.

MULLEN, Christopher

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Featured in Corporate/M&A (Italy)

Practice Areas: Christopher is an English Solicitor and advises Italian and international clients on Corporate - M&A matters with a focus on private equity, joint ventures, investments (venture capital, growth equity), commercial contracts and corporate law. He has extensive experience in capital markets including public offers and stock listing (including capital increases), public offers and listing of notes including convertible and equity-linked notes, as well as private placements with institutional investors including managers and employees.

Career: Christopher Mullen joined the London office as a Partner in 2009. From 1991 to 2002 he worked for a major law firm in London and in Milan and from 2003 to 2009 he was International Counsel for Debevoise & Plimpton in London.

Professional Memberships: Admitted to the Roll of Solicitors of England and Wales, 1993.

Personal: Languages: English, Italian

NANNI, Alberto

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Featured in Dispute Resolution (Italy)

Practice Areas: Alberto Nanni has gained a wealth of experience in litigation before the courts and arbitration panels in civil, corporate and bankruptcy matters as well as in labour law cases. He also has a solid grounding in the drafting of commercial contracts, in corporate acquisitions and in insurance law. He has given public lectures on various aspects of arbitration law in Italy as well as in labour law.

Career: He graduated in Law from Università Cattolica del Sacro Cuore in Milan.

Professional Memberships: He is a member of the Italian Bar and he has rights of audience before the Italian Supreme Court. He is also member of: Associazione Italiana per l'Arbitrato; American Association for Justice - Washington D.C.

NANNI COSTA, Stefano

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Featured in Corporate/M&A (Italy)

Practice Areas: Partner, Stefano Nanni Costa specialises in corporate law, with a particular focus on M&A, joint ventures, private equity, corporate reorganisations and cross-border deals, as well as general corporate matters. He also specialises in litigation with a particular focus on corporate, commercial, insolvency, IP and antitrust matters. He is a Board Member and member of the Private Equity and Real Estate Focus Teams.

NICODANO, Umberto

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Featured in Corporate/M&A (Italy)

Practice Areas: Partner, Umberto Nicodano specialises in corporate governance, M&A (public and private) with particular focus on the private equity, luxury, automotive, insurance, banking and manufacturing of industrial products and machinery sectors. He is member of the Private Equity, Private Clients and the Digital Innovation Focus Teams.

NITTI, Massimiliano

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Featured in Corporate/M&A (Italy)

Practice Areas: Massimiliano represents domestic and international clients in matters of private and public M&A with a focus on private equity funds, strategic investments and joint ventures. His experience spans across multiple industries, having represented institutional clients in a variety of deals in many different sectors, including energy, infrastructures, luxury, insurance, mechanical engineering and food & beverage. Massimiliano also has a rather unique track record in the real estate and hotel sectors.

Career: Massimiliano Nitti joined the Firm in 1998 and became a Partner in 2010. He

was a Foreign Associate with Skadden, Arps, Slate, Meagher & Flom, LLP in New York and previously a Visiting Foreign Lawyer with Gide Loyrette Nouel, Association d'Avocats in Paris.

Professional Memberships: Member of the Milan Bar (Italy), 2002; Admitted to New York State Bar, 2003; Admitted to the Roll of Solicitors of England and Wales, 2017.

Personal: Languages: Italian, English, French

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Featured in Banking & Finance (Italy)

Practice Areas: To read more, visit: whitecase.com/people/andrea-novarese

ORIGONI DELLA CROCE, Gian Battista

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Featured in Dispute Resolution (Italy)

Practice Areas: One of the founding partners of the Firm, Gian Battista advises Italian and foreign clients on acquisitions, mergers, asset purchases and contributions, joint-ventures, stockholders' agreements, reorganisation and insolvency proceedings. Acts in domestic and international arbitration as well as complex court litigation, also before the Higher Courts, particularly in the fields of mergers and acquisitions, company law, joint-ventures and construction.

Career: Graduated in Law from the University of Milan, specialised at the Academy of International Law in The Hague, Netherlands, and at the Parker School of Foreign and Comparative Law, Columbia University, in New York.

PAVESI, Carlo

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Featured in Corporate/M&A (Italy)

Practice Areas: Carlo Pavesi is reputed as being one of the leading Italian lawyers and major experts in corporate law, bankruptcy law and debt restructuring. He has a track record in countless acquisitions, banking and insurance joint ventures, mergers, demergers and debt restructurings as well as listings and IPOs on regulated markets. He has been actively involved in the recent radical transformation of the Italian banking sector. Carlo is also an expert of high-profile corporate litigation and arbitration.

PETRONIO, Francesca

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Featured in Dispute Resolution (Italy)

Practice Areas: Francesca Petronio has extensive experience in litigation, cross-border disputes and litigation, domestic and international arbitration, bankruptcy, corporate litigation matters. She focuses her practice on white collar crimes, administrative and criminal liability and compliance matters under Legislative Decree 231/2001, and also assists domestic and international clients in internal investigations and defends them

before regulatory authorities or in the context of criminal investigations. She also regularly assists clients on compliance programs-related issues, legal risks and data protection law.

Professional Memberships: Member of the Milan Bar Association since 1997; Officer of the International Bar Association and Quality Officer of IBA's Anti-Corruption Committee; Admitted to practice before Italy's Supreme Court of Cassation; Lecturer at the National School for In-house counsel of AIGI since 2011; Co-founder of the Arbitrando association (www.arbitrando.org)

Personal: Partner, Delfino e Associati. Università degli Studi di Parma, JD (magna cum laude), 1994. See: <https://www.willkie.com/professionals/p/petronio-francesca>

PORTOLANO, Alessandro

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Featured in Banking & Finance (Italy)

Practice Areas: Alessandro advises Italian and foreign financial institutions in relation to all areas of the banking, financial, insurance, payment services and asset management regulations. His experience includes assistance in both ordinary and extraordinary transactions, proceedings before Italian and European Regulators, structuring of business models and entry into new markets. He has assisted regulators in relation to complex and innovative matters.

Career: Alessandro Portolano joined Chiomenti in 2003 and became partner in 2008. He has previously worked at the Bank of Italy, within the Supervisory Department in Rome.

Professional Memberships: Member of the Rome Bar (Italy), 1998; Between 2013 and 2015 he has been a member of the Consultative Working Group of the Corporate Finance Standing Committee of the European Securities and Markets Authority (ESMA).

Personal: Languages: Italian, English

PORTOLANO, Francesco

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Featured in Corporate/M&A (Italy)

Practice Areas: Mergers & Acquisitions; Private Equity; Tech Transactions

Career: Francesco's thirty year experience includes advising on M&A, private equity, and joint ventures. The majority of his work is for foreign (mostly US) strategic buyers acquiring Italian companies, mostly in the digital, media and technology sectors, including devising and negotiating complex corporate structures to tackle issues such as foreign control restrictions, regulatory approvals and constraints, cross-media ownership, etc. In the 2012 Financial Times Law 50 report Francesco was ranked among the "top 10 legal innovators in Europe". According to the report Francesco "leads a team of lawyers who refuse to be limited to inside-the-box thinking" [and] tackled each challenge with deep insight and a tireless fascination for innovative approaches, with the sort of dynamic legal skill set one rarely sees in Italian media counsel". He

is adjunct faculty of "M&A in the Digital Media" with the LL.M. in Law of Internet Technology at Bocconi Law School in Milan. He was a member of the Technical Staff of the Ministry of Communications in 2006/2007, focusing on corporate issues in the TMT sector. He is past Co-Chair of the International Private Equity and Venture Capital Committee of the ABA Business Law Section.

PREMONTE, Raimondo

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Featured in Corporate/M&A (Italy)

Practice Areas: Raimondo specialises in M&A and corporate law, advising domestic and multinational corporations, investment banks, private equity funds in M&A transactions, public tender offers and other stock exchange transactions in a variety of industries, such as telecommunications, renewable energy, information technology, fashion, pharmaceuticals, cosmetics, consumer products, and real estate. He advises in the context of tender offers and reorganisations or combinations of corporations listed on the Milan and foreign stock exchanges, being involved in some of the major transactions concerning Italian and foreign listed companies in the last years. Raimondo heads the firm's Corporate team in London.

ROLI, Mario

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Featured in Corporate/M&A (Italy)

Practice Areas: Partner, Mario Roli specialises in Corporate and M&A with particular focus energy, infrastructure and regulated sectors (e.g. utilities, airports), private equity and assistance to infrastructure funds. He is Team Leader of the Infrastructure Focus Team and member of the Private Equity Focus Team and the Golden Power Task Force.

RUMI, Giuseppe

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Featured in Banking & Finance (Italy)

Practice Areas: Partner, Giuseppe Rumi specialises in banking and insurance regulation, with particular focus on extraordinary operations, audits, compliance assessments, authorisation, inspection and sanction procedures, corporate governance and internal organisation policies, regulatory aspects of major takeovers, capital restructuring processes. He is member of the Banks, Bank Loans and Insurance Focus Teams.

SALVANESCHI, Laura

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Featured in Dispute Resolution (Italy)

Practice Areas: Partner, Laura Salvaneschi specialises in litigation and arbitration with particular focus on corporate and commercial litigation, bank litigation, contractual and tort liability, inheritance and family law. She is member of the Tax Litigation and Private Clients Focus Teams,

as well as a member of the Competition Litigation Task Force.

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Featured in Dispute Resolution (Italy)

Practice Areas: Of counsel, Giuseppe Sbisà specialises in contract law, company law, national arbitration proceedings and bank mergers. He also assists companies regarding transactions, takeovers and shareholders' agreements regarding the governance of major groups. He is member of the Private Clients Focus Team.

SCAPARRO, Fabrizio

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Featured in Corporate/M&A (Italy)

Practice Areas: Corporate and finance transactions, including M&A, private equity, capital markets and financing transactions. He regularly represents multinational corporations and private equity houses on a variety of domestic and cross-border business transactions, including acquisition, divestitures, leveraged buy-outs, joint ventures, minority investments in public and private companies, and related corporate and securities matters. His activity includes also debt restructurings and corporate reorganizations, IPOs, rights and debt offerings and tender offers.

Career: Fabrizio is a founding partner of Giovannelli e Associati. He worked at some of the most prominent international law firms in Milan and New York.

Professional Memberships: He graduated in law in 2003 from the University of Milan and was admitted to the Italian Bar in 2006. He is a member of the International Bar Association.

Publications: He has authored several corporate-related publications.

SEGNI, Antonio

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Featured in Capital Markets (Italy), Corporate/M&A (Italy)

Practice Areas: He concentrates his practice on corporate finance, capital markets and M&A, often involving large listed companies and financial institutions. He has also gained a remarkable experience in privatizations, corporate governance and private equity and real estate funds set up. Recognized as a leading lawyer in capital markets, he has recently been involved in significant arbitrations and disputes on corporate and capital markets matters.

Professional Memberships: Italian Bar, New York Bar.

Publications: He has authored many articles and publications on financial markets regulations and corporate law. Lecturer in seminars and university courses on corporate law and securities regulations.

STERPI, Massimo

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Featured in Intellectual Property (Italy)

Practice Areas: Massimo Sterpi specialises in the Intellectual Property and has substantial experience in both transactional matters and litigation concerning patents, designs, copyright and trademarks. Over the last years, he has been very active on legal issues related to Disruptive Technologies, with particular focus on AI, Blockchain, robotics. A passionate art collector, he has also developed a unique and internationally renowned practice in art law, representing world famous artists, institutions and collectors. He speaks English, French, Spanish, German and Japanese.

Professional Memberships: Massimo is included in WIPO's IP Arbitration and Mediation Center's List of Neutrals, as well as in WIPO's List of Art and Cultural Heritage Neutrals. He has been President of the International Bar Association's Committee on Art, Heritage Law and Cultural Institutions and is the current President of the UIA's (Union Internationale des Avocats) Art Law Committee. He is also the Italian member of the editorial board of "European Copyright and Design Reports" published by Sweet & Maxwell; a member of the Advisory Board of the Venice Peggy Guggenheim Collection; a member of Fondazione Prada's Board of Directors, of the US Friends of MAXXI Foundation's Board of Directors, and of the Italy-USA Relations Council.

TEDESCHINI, Francesco

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Featured in Corporate/M&A (Italy)

Practice Areas: He advises Italian and international clients on Corporate-Private M&A, Public M&A, public companies, banking, insurance and others regulated entities with a focus on complex transactions such as mergers, divisions, acquisitions, capital increases, joint ventures, takeover bids or exchange tender offerings and listed securities.

Career: Francesco Tedeschini joined the Firm in 1989 and became a Partner in 1998. He has been Senior Partner from 2018 to 2021. Since 2021, he is Chairman of the Firm. In 1990-1991 he worked at Skadden, Arps, Slate, Meagher & Flom, LLP in New York.

Professional Memberships: Member of the Rome Bar (Italy), 1989; Admitted to practice before the Supreme Court, Italy, 2016.

Personal: Languages: Italian, English

TREVISAN, Fabio

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Featured in Dispute Resolution (Italy)

Practice Areas: Fabio Trevisan is a partner and head of BSP's Dispute Resolution practice. His practice focuses on a wide spectrum of complex commercial, corporate and financial litigation and arbitration. He has played a role in a number of high-profile cases, with over two decades of experience in managing and conducting litigation for his clients in almost all sectors. Fabio has experience in all forms of dispute resolution including litigation, mediation and arbitration as

well as general banking, corporate and commercial dispute resolution. He has extensive experience of applications for enforcing and obtaining freezing injunctions in international arbitration, enforcements of ICSID awards, and more generally in the recovery of assets. Fabio has further developed a reputation in connection with his work related to real estate matters. He represents institutional lenders, developers, general contractors and other business entities in a variety of commercial transactions and real estate law issues, including financing, corporate structuring, real estate development. In addition, he has extensive experience in commercial contracts across a wide variety of industry sectors. Thanks to his native origins and having an extensive experience in representing Italian clients, Fabio is also the founder and Head of BSP's Italian desk.

Career: Admitted to Luxembourg and NY Bar

TREVISAN, Luca

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Practice Areas: Luca Trevisan is a founding partner of Trevisan & Cuonzo and one of the leading names in Italian litigation in the commercial, intellectual property and product liability fields. During a career spanning over 30 years, Luca has handled a number of landmark cases widely reported in the international press. He also has extensive experience in leading and managing multi-jurisdictional trade mark and patent disputes. His domestic and international clients come from a broad cross-section of industries, including pharmaceutical, mechanical, oil and gas, electronics and automotive. Luca is regularly called by Universities to host training courses on Intellectual property and commercial law. He is a frequent speaker at conferences and regularly contributes to international legal journals.

TROIANO, Vincenzo

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Featured in Banking & Finance (Italy)

Practice Areas: Vincenzo advises banks, insurance companies, asset management companies, payment institutions, institutional and international investors (pension funds, open-ended investment companies, real estate investment trust, reserved alternative investment funds), and other regulated entities on supervisory and operational compliance matters, corporate governance rules, codes of conduct and prudential regulations, structuring of investment platforms and products, private equity funds, extraordinary transactions involving relevant industry-specific regulatory provisions (reorganisation of financial sector groups and financial conglomerates), securitisation, real estate investment through regulated entities (such as closed-ended investment companies, listed real estate companies, funds), innovative financial products, financial digitalisation, supervisory procedures and penalties in the various areas of regulated finance and money laundering.

Career: Vincenzo Troiano joined the Firm as a Partner in 2006. Until 2000, he worked at the Bank of Italy.

Professional Memberships: Member of the Rome Bar (Italy), 1996; Admitted to practice before the Supreme Court, Italy, 2006; Member of the Consultative Group for Investor Protection & Intermediaries Committee at The ESMA (European Securities and Markets Authority).

Personal: Languages: Italian, English

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Featured in Capital Markets (Italy)

Career: Vinicio Trombetti's practice is concentrated on banking, capital markets, and structured finance, with particular experience in securitizations, covered bonds, debt capital markets (DCMs), and portfolio acquisitions. Vinicio is experienced in structured finance transactions involving different asset classes, including consumer and auto loans, salary secured loans (CQS), small and medium-sized enterprises (SMEs) loans, leasing, nonperforming loans (NPLs), and trade receivables. Vinicio has 20 years of experience across a broad range of structures with

bespoke or unusual features, including synthetic securitizations, real estate assets securitizations, and other innovative transactions, with a strong focus also on related regulatory matters.

TRUCCO, Emanuele

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Featured in Capital Markets (Italy)

Practice Areas: Partner with Studio Legale Associato Shearman & Sterling LLP in the Capital Markets and M&A practices. Has significant corporate finance and private and public mergers and acquisition experience. Represents underwriters and corporate clients in public and private offerings, with an emphasis on equity transactions involving privatizations, IPOs, public offerings and private placements, as well as issuers in connection with ongoing corporate governance and securities law matters. Also has broad-based private and public mergers and acquisition expertise, including representation of corporate clients, real estate funds and private equity sponsors in buy-side/sell-side asset and stock purchases and sales and auctions.

Career: University of Pennsylvania Law School, LL.M. Università Degli Studi di Milano, Laurea in Giurisprudenza Admissions: Italy; New York Languages: Italian; English; French

Personal: <https://www.shearman.com/people/t/trucco-emanuele>

VALENTI, Roberto

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Featured in Intellectual Property (Italy)

Career: Roberto Valenti focuses on IP litigation, including matters relating to trademarks, copyrights, designs, unfair competition and misleading and comparative advertising. He also has experience dealing with IP non-contentious matters, such as drafting licence and transfer agreements relating to trademarks, copyrights and designs. Roberto is also engaged in verifying IP portfolios and evaluating intangible assets in M&A scenarios.

VALERIO, Stefano

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Featured in Corporate/M&A (Italy)

Practice Areas: Stefano Valerio specialises in M&A transactions, advising on the drafting of share purchase agreements and shareholders' agreements as well as in relation to demergers and private equity transactions. He renders advice to clients on capital markets and various corporate law matters. He also specialises in assisting large group companies in financial distress, advising on their restructuring and pre-bankruptcy activities.

VEZZANI, Federico

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Featured in Banking & Finance (Italy)

Practice Areas: Partner, Federico Vezzani specialises in banking and insurance regulations, with particular focus on supervisory and regulatory matters, capital strengthening measures through the issuance of equity, hybrid, subordinate and convertible instruments, liability management transactions as well as funding of debt instruments. He is a member of the Banks, Bank Loans, Debt Capital Markets, Digital Innovation and Private Clients Focus Teams.

ZACCAGNINI, Marco

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Featured in Banking & Finance (Italy), Capital Markets (Italy)

Practice Areas: Marco specialises in capital markets and financial markets' regulations, with a focus on debt issues and restructuring, structured finance and derivative transactions (with a particular emphasis on credit derivatives and regulatory capital-driven structures). He assists premiere investment banks, insurance companies, local authorities and other issuers and institutional investors.