# Funding Cochlear Implants-Models of Provision

## **Brian Lamb**

Spend2Save: Investing in hearing technology improves lives and saves society money Spend2Save/Gastar para ahorrar: La inversión en tecnología auditiva mejora la vida de las personas y sues facing Europe. Globally, the Organisation (2016a, May 2017) called fo ahorra dinero a la sociedad or bearing care into bealth care a and underlies our ability to function i iends and partners, have a job. le ur health and wellbeing through so learing loss robs us of the ability to moacts on every facet of life. Yet its 52 million people across Europe h nórdida auditiva os una do las cuestinnos s perdida auditiva es una de las cuestiones sociales y sa safiantes a las que se enfrenta Europa. A nivel global, la la Organización Mundial de la Salud (2016a, de Mayoo la lamada a los países para que integraran estrategias o ditivo dentro de los sistemas nacionales de salud y un r is growing. (EFHOH 2016, 2018, AEA 201 Hearing Loss is the number one ca those over 70 in Western Europe. las tecnologías de audición y comunicación. La comuni Those with severe hearing loss are ariza v sustenta nuestra capacidad para deser developing dementia as those with do: para relacionarnos con la familia, amigos y comp aio. Ilevar una vida productiva y mantener la salud Mid-life bearing loss may account fi dementia cases w (Lvingston et al 2018) ises world-wide and is pérdida auditiva restringe la capacidad de comunicaci nto, en todas las facetas de la vida. Sin embargo, est Jesapercibida y no se aborda. In older age people with hearing isolation and reduced mental well 52 millones de personas en toda Europa padecen pérdida Pichora-Fuller et al 2015) una cantidad que sigue aumentando, IETHOH 2016, 2018, AEA 2 Older people with hearing loss are two La pérdida auditiva es la principal problemática de Años F experience depression than those wit causa de la Discapacidad en los mayores de 70 años d are also at increased risk of major de Occidental. (Davis 2016) El riesop de contraer demencia es cinco veces mavor en la Social isolation has an effect on h pérdida auditiva severa que en aquellas cuya audición es nom people there is a strong correlation (Lin & Femucci 2012) cognitive decline (Lin 2013), mental ill La pérdida de audición en la mediana edad puede repres # in 2011, 2012) and premature death el 9.1% de los casos de demencia prevenibles en todo el Hearing loss is associated with gre cialmente un factor de riesgo modificable. (Lwingston and encial ennicee was 2018 OW Las personas de edad avanzada con pérdida auditiva corre riesgo de aislamiento social y declive del bienestar ment Those with bearing loss have high inemployment and underemploy (Shield 2006, Shield 2018, Pichora-Fuller et al 2015) La probabilidad de sufrir depresión es dos veces y media las personas mayores con pérdida auditiva que en aquella padecen (Mathews 2013), siendo también mayor el riesgo de depresión grave. (Amieva et al 2015, Davis 2011) El aislamiento social afecta la salud (Cohon 1995) existien personas mayores una fuerte correlación entre la pérdida deterioro cognitivo # e 2013). la enfermedad mental y la de (Lin 2011, 2012) y la muerte prematura. (Friburg 2014, Contrara 2 La pérdida auditiva se asocia con un mayor uso de los s (Lin & Ferrucci 2012) médicos y sociales. (Xiao 2018, O'Neill 2016, Las tasas de desempleo e infraempleo son mayores en con pérdida auditiva. (Kochkin 2007) isolering och ökad psykisk ohälsa (Shield 2006, Shield 2018, Pichora-Fuller et al 2015) (Mathews 2013) och även ökad risk att drabbas av svå (Amieva et al 2015, Davis 2011) ormalhörando «cessia 2007

#### SAMMANFATTNING Spend2Save: Investering i hörselteknik ger bättre livskvalitet och är en ekonomisk besparing för samhället

RESUMEN

irselnedsättning är ett av Europa ateoier för hörselvård i hälso- och siu läggande för vår förmåga att funger h kolleger, ha ett jobb, leva ett rikt liv so m sociala kontakter och nätverk verkar därför alla delar av vårt liv. Trots detta

SUMMARY

52 miljoner människor i Europa har hörse Ökar (EFHOH 2016, 2018, AEA 2017, EHMA 2017) Hörselnedsättning är den främsta orsaken till ' hos personer over 70 i Västeuropa mass 2016 Personer med grav hörselpedsättning löger fem utveckla demenssjukdomar än personer med 9,1% av förebyggbara demenssiukdomar över h potentiellt en modifierbar riskfaktor (Lvingstor

Åldre personer med hörselnedsättning löper stö mantenere la nostra salute e benessere tramite legami sociali. Äldre personer med hörselnedsättning löper två or risk att drabbas av depression än personer utan hö osservato o ignorato. In Europa 52 milioni di persone banno perso l'udito e il numero è in crescita. (EFHOH 2016, 2018, AEA 2017, EHMA 2017)

Social isolering påverkar hälsan (Cohen 1995) finns en stark korrelation mellan hörselnedsättnir oförmåga (Lin 2013), psykisk ohälsa, demens (Lin 2 och att dö i förtid (Friburg 2014, Contres 2015) Hörselnerlsättning kan sättas i samband med ö sjukvård och socialtjänst (Xiao 2018, O'Weil 2016) l gruppen personer med hörselnedsättning återfi arbetslöshet och undersysselsättning (Kochkin

demenza evitabili nel mondo ed è un fattore di rischio potenzialmente modificabile. (Livingston et al 2018) In età avanzata, le persone con una perdita dell'udito sono più a rischio di isolamento sociale e di un minore benessere menta

ultrasettantenni in Europa Occidentale, (Davis 2016)

Le persone con una pesante perdita dell'udito hanno un rischio

cinque volte più alto di sviluppare demenza in confronto ai soggetti con udito normale. (Lin & Ferrucci 2012)

(Shield 2006, Shield 2018, Pichora-Fuller et al 2015)

Per le persone anziane con una perdita dell'udito, il rischio di cadere in depressione è due volte e mezzo più alto rispetto a quello del persone con udito sano, (Mathews 2013) e corrono anche il rischio di una forte depressione, (Amieva et al 2015, Davis 2011)

L'isolamento sociale influisce sulla salute (Cohen 1995) e nes aziani c'è una forte correlazione tra la perdita dell'udito e il declino cognitivo, μ.: 2013, malattie mentali e demenza μ.: 2011, 2012 e morte prematura. (Friburg 2014, Contrera 2015)

La perdita dell'udito è associata ad una maggiore assistent medica e servizi sociali Xao 2018, O'Nell 2016 Tra quelli che perdono l'udito c'è una percentuale maggiore di

upazione e sottoccupazione. (Kochkin 2007

RIASSUNTO

Spend2Save: Investire nella tecnologia dell'udito migliora la qualità della vita e fa risparmiare denaro alla società





La perdita dell'udito è la prima causa degli anni persi per disabilità di . perdi l'autostima, non hai

alia di stare con le person la sordità ti fa questo. liente vita sociale. Un senso d La perdita dell'udito a metà della vita provoca fino al 9.1% di casi di plamento Erustrazione Non r anche rapportarsi con la famiglia

Mi ha spaventato parecchio. Rise orare bene.

Adulto con perdita dell'udito







Why funding matters

- 67% of implants were publicly funded while 35% of implants were funded from insurance or privately.
- It's interesting that the proportions are similar to other studies e.g. Vickers et al. 2016.
- Audiological criteria and waiting lists also put a limit on the number of implants fitted.
- Ongoing support has different levels of funding across different countries.
- Funding of the Implant and ongoing support has a significant impact on availability of implants, decision to have an implant and quality of life after implant.



The long term costs are not thought of but important to users....  Without thinking about the long-term costs – which are trivial compared with the upfront costs the upfront costs can be wasted

"I need reassurance that my CI will work and be supported right up to the day I die. So, I need batteries, coils, cables, filters, chargers, upgrades etc., and also need to be convinced that my CI will be managed for me if I end up in a home for old people." (User from CIICA survey)



#### Different Funding Models

- Universal government funding directly: All cochlear implants funded by the government, regardless of the individual's income or insurance status.
- Insurance based Government funding or state social insurance: Cochlear implants funded by the government for people covered by the social insurance. Depending on the scheme people with higher incomes can be required to contribute to the cost of their implants or low income groups subsidized.
- **Private health insurance funding**: Cochlear implants funded by private health insurance companies but sometime a level of public subsidy can be involved.
- Self-funding: People pay for their own cochlear implants.
- Mixed funding and fragmented funding different parts paid by different funders.



Impact of different funding models

- "in privately funded systems financial incentives for non-Cl providers "weigh in favor of recommending continued HA use over Cls."
- "Despite compelling clinical data, without up-to-date costeffectiveness evidence, financial justification is challenging and may be an important barrier to CI utilization."

(Economics of Cochlear Implant Utilization. By Mark E. Votruba et al.,. The Hearing Journal October 2019.)

But.....

 "Innovative life-long CIs could achieve significant savings per case that could finance additional implant cost."

(Christin Thum et L., Lifetime Cost of Unilateral Cochlear Implants in Adults: A Monte Carlo Simulation DOI: Eur J Health Econ. 2020 Apr 24. doi: 10.1007/s10198-020-01188-7)

So we need to provide the social and financial justification for CI's!





- "Early rehabilitation along with use of hearing devices such as cochlear implants are also cost-effective, despite large costs associated with initial technology investments." (The Lancet, Global Burden of Disease, March 2021)
- "With unilateral cochlear implants, estimations based on actual costs in a highincome setting showed a return of 2.59 International dollars for every 1 dollar invested, ...... In the example of a lowermiddle-income setting, the return on investment ratio was 1.46 International dollars ......For an upper-middle-income setting, the return on investment ratio was estimated to be 4.09 International dollars....."

(World Report on Hearing, page 104)



#### Impact of Funding on users of CI

- "I was aware of [CIs] but never considered because of costs and not aware that medical insurance provided. Also thought that children would get priority and at 60 years didn't even think that I had a chance."
- "Australian patients and audiologists believed that costs of the CI device and surgery were a concern to many patients. Australian HCPs lacked knowledge about the costs of CIs, which reflected, in part, the complex and variable funding structures between Australian states."

Bierbaum, Mia; McMahon, Catherine M.; Hughes, Sarah; Boisvert, Isabelle; Lau, Annie Y. S.; Braithwaite, Jeffrey; Rapport, Frances. Barriers and Facilitators to Cochlear Implant Uptake in Australia and the United Kingdom. Ear and Hearing 41(2):p 374-385, March/April 2020.



#### What is Needed?

- We need to look at innovative ways of improving finance for Implants especially in medium and low resource countries.
- How can insurance schemes be improved to ensure better access-e.g. recent changes to Medicaid in the USA to extend to low income groups?
- How can we find better ways of demonstrating the cost benefits especially when savings are not from the same budgets as initial costs for the implant?
- How can we increase value and reduce costs of implants through design and more innovative funding and service arrangements?
- What examples have we got of successful campaigns to extend criteria and funding?



### Elephant in the Room-Money!

- We often talk about Cl's as an expensive solution...this leaves everyone thinking it is!
- But it costs more **not to take action** to address hearing loss.
- I mproved take up of CIs is the solution to improve health and save money.
- But we also need to ensure that the support is in place for the lifetime of the user
- Therefore we need to continue to advocate for the benefits of fully funding access and support for CI. CIICA is there to help support those efforts.
- Find more resources for advocacy at <u>https://ciicanet.org/</u>

