



[CITY OF MUSKEGO ECONOMIC DEVELOPMENT & MARKETING PLAN 2012]





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Location & Regional Context



Muskego is located in southern Waukesha County, within the Milwaukee Metropolitan Area. Located south of Interstate 43, Muskego’s growth followed historic regional arterials including Janesville Road, Racine Avenue and Moorland Road. These arterials provided connections through Muskego from East Troy and Mukwonago to downtown Milwaukee, and north-south connections to Interstate 94, Waukesha and Illinois. Interstate 43 (formerly WIS 15) was completed in 1976 to provide more rapid regional connectivity, which now links Muskego to Interstates 94, 894 and continues north to Green Bay. While Muskego benefits from regional employment and consumer spending patterns, it also must compete for residents and businesses with adjacent municipalities. A regional map identifying these major competition centers is provided on page five.



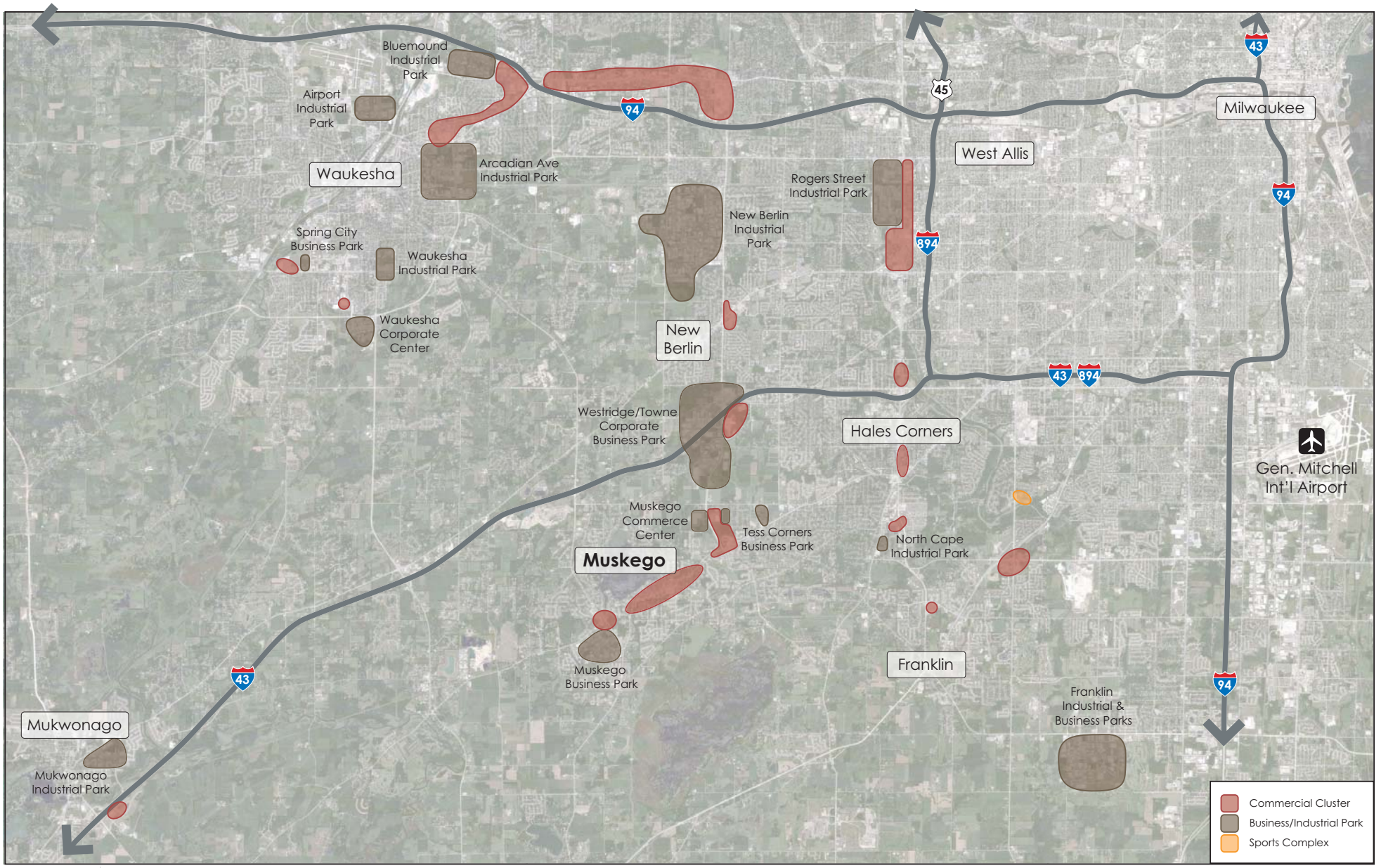
Within Muskego, there are several distinct commercial and residential districts. The two lakes and three major transportation corridors create a commercial isthmus along Janesville Road, flanked by residential subdivisions along Woods Road and high-quality homes surrounding both lakes. Janesville Road itself, most notably the Pioneer Drive intersection, represents the historic community spine, and is home to many of the original local retail, service and restaurant establishments. The southern half of Muskego is heavily residential, including both suburban subdivisions as well as large lot home sites interspersed with agricultural uses. Racine Avenue is home to local-serving retail and anchored just south of the Janesville intersection by the Muskego Business Park. The Moorland Road interchange is characterized by regional retail establishments. Farther east on Janesville Road is the Tess Corners area, with its distinctly rural characteristics and neighborhood oriented retail and service businesses. These individual nodes are highlighted on the map on page six and also explored in greater detail in the real estate analysis chapter of this document.

The community has been one of the fastest-growing residential areas within the Milwaukee metro over the past two decades and benefits from a highly educated and fiscally stable population base. Residents seeking suburban home sites within easy commuting distance to Downtown Milwaukee, Brookfield and other regional employment centers select Muskego based on its quality educational institutions, available lakefront and high-quality suburban subdivisions and family-friendly amenities. However, this concentrated surge in residential growth and subsequent aging in place have created a relatively older average age of 40.8. While older families and empty nester households represent significant spending power, they also have different priorities than younger families which have resulted in shifting demand for consumer goods and municipal service demands.

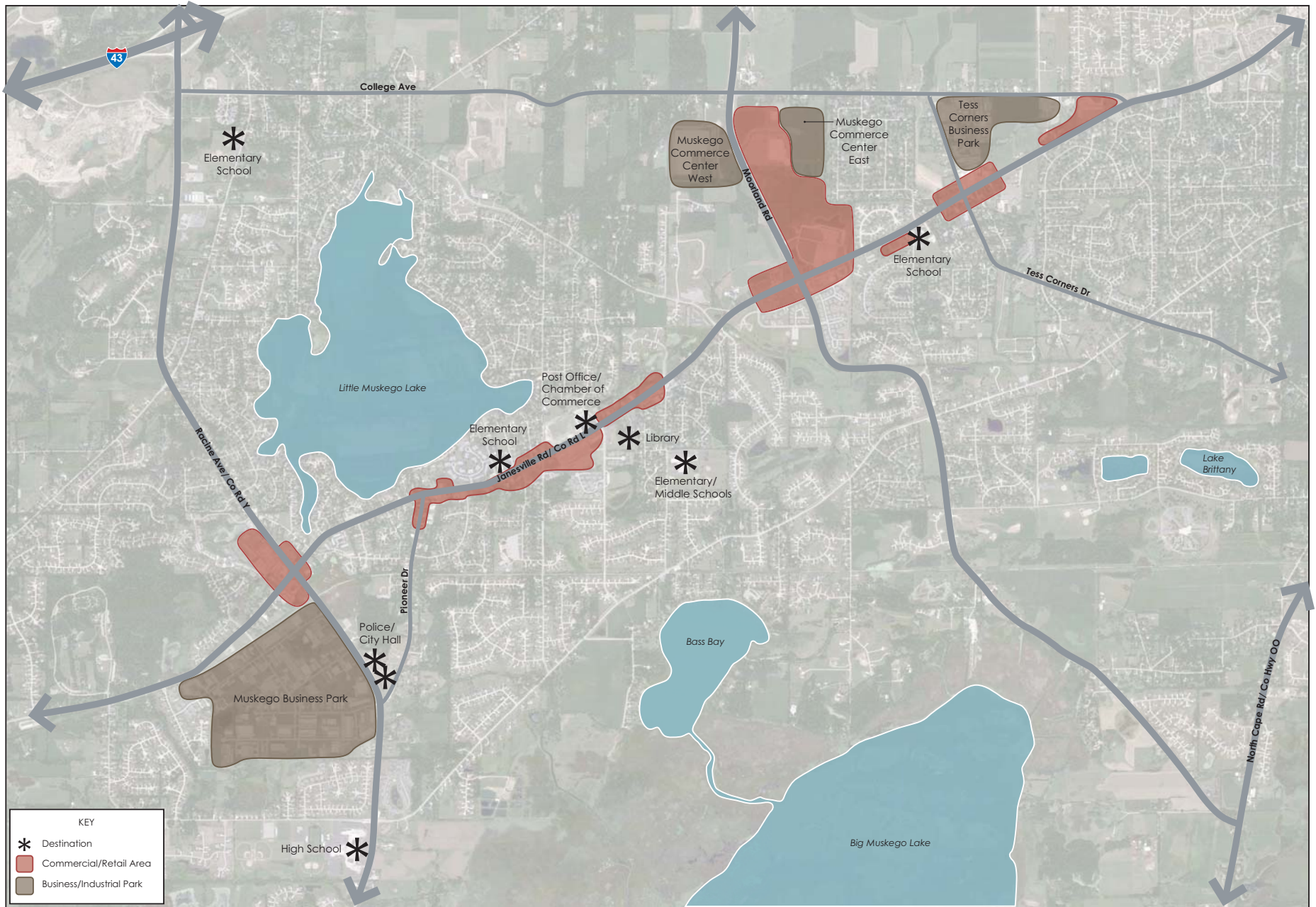
Muskego has grown along its major transportation corridors which connect the two manufacturing and industrial employment centers as well as the traditional commercial development on Janesville Road and Racine Avenue. More recently, a fourth hub has emerged with the regional commercial and industrial node along Moorland Road toward Interstate 43. With increased commercial



development north on Moorland in New Berlin's Westridge Business Park, the corridor has gradually gained a reputation as a business destination. The 2008 relocation of GE Healthcare to Muskego has extended this focus south into Muskego. While the local economy remains predominantly tied to local and regional influences, there is an opportunity in the future to increasingly recruit employers who can take advantage of the highly-educated residential population. Nearly half of employed Muskego residents work in sales, office and professional occupations, which are underrepresented in Muskego's current economic base. The ability to expand the daytime employment base will significantly increase the community's potential to recruit additional national retail businesses, especially restaurant establishments.











Study Area Profiles

The City originally identified five primary study areas for the economic development plan, which generally correspond to Muskego’s existing redevelopment areas and tax increment finance districts. The five study areas, also identified in the maps on pages 12-15 include:

- Racine Avenue Commercial/Muskego Centre
- Muskego Business Park
- ‘Downtown’ Janesville Road, including Pioneer Drive
- Moorland Road
- Tess Corners

Each of these areas includes distinct property types, existing businesses and market drivers. The diverse nature of Muskego’s economy is also evidenced by the fact that one or more significant employers are located in nearly every study area. Similarly, the fragmented local economy is highlighted by the presence of a grocery store within three of the four areas. While consumers will certainly travel to a preferred grocery store, each store also serves a distinct local market. A profile of each study area is provided below, and individual economic development recommendations will be provided for each study area, as well as for the community as a whole, in the recommendations chapter.

Racine Avenue Commercial/Muskego Centre

The neighborhood commercial node at the intersection of Racine Avenue and



Janesville Road includes locally-oriented retail such as grocery, fast food and pharmacy uses. The proximity to the Muskego Business Park provides access to 2,400 daytime employees within one mile, which is the highest concentration in the City. The Muskego recreation trail passes through this area, representing the only commercial node with proximity to the City’s only off-street trail network, with regional connection to the seven waters trail. Generally, development in this area of Muskego is newer, with higher quality architecture and landscaped parking areas.



Racine Avenue Neighborhood Commercial Developments feature attractive architecture and landscaped parking lots and setbacks.

Despite the strong local market, the Muskego Centre property has experienced significant turnover in the in-line spaces. A challenge for this node is the presence of single family residential homes along both Racine Avenue and Janesville Road, which minimize the ability to provide multi-stop consumer destinations and limit the visual sense of the intersection as a key shopping destination. The potential for New Berlin to develop additional business park acreage at the Racine Avenue interchange and projections for continued residential growth in Muskego and surrounding towns will drive increasing local consumer demand and commuting traffic which will help the retail and service businesses. This local market expansion should benefit area retailers and eventually encourage redevelopment of residential parcels.



Muskego Business Park is home to many of Muskego's largest employers.

Muskego Business Park

Based on current occupancy and stakeholder input, the Muskego Business Park is a well-functioning industrial area, offering a product which is attractive to local and regional businesses. The majority of vacancies exist in multi-tenant spaces which face greater competition elsewhere. The southern and newer end of the business park represents a more intensive use of space with greater lot coverage, while several remaining vacant parcels exist within the core of the business park. In many cases these parcels were purchased for anticipated expansion which did not occur, or are being held for future use. Additionally, the municipal garage building and associated storage occupy a significant amount of acreage in the center of the park.

The Muskego Business Park has a complement of local, regional and international businesses including light manufacturing and distribution facilities. The park is attractive for its efficient single tenant facilities in a traditional industrial-type setting. It also offers a convenient internal street grid with connections to both Janesville Road and Racine Avenue. Limitations include a lack of available developable parcels and overall distance from the interstate to facilitate distribution and employee commuting.

Downtown Janesville Road

The downtown portion of Janesville Road encompasses the area from Bay Lane through one block west of Pioneer Drive. It is functionally separated from the Racine/Janesville intersection by a several block span of single family residential uses, and from the Moorland corridor by a series of green spaces including retention ponds and park space. Within the downtown corridor are a number of sub-districts, including the automotive-oriented commercial buildings and single tenant professional and service buildings. The area is also home to multiple public facilities including the library, post office and a fire station.



Single tenant and auto-oriented commercial structures are common features along Janesville Road.

Along the bulk of the downtown portion of Janesville Road, properties have benefitted from significant City attention in recent years, including the implementation of design guidelines, the building and sign improvement program and impending streetscape upgrade. Remaining challenges include the Parkland Mall and fragmented property ownership combined with generally small parcel sizes. However, the presence of odd parcel configurations with excess rear space and building demolition which will result from the Janesville Road reconstruction create numerous near to mid-term infill and redevelopment opportunities. Several of the road reconstruction casualties include corner parcels which provide opportunities for signature properties and/or entrance signage. There is some evidence that pent up demand for property improvements/ investments which were put on hold due to uncertainty associated with the Road reconstruction project may spur private sector activity in the corridor in the next few years, with some opportunity for City direction if properly designed and timed incentives are available and marketed.



Pioneer Drive is home to Muskego’s traditional two-story historic structures.

Pioneer Drive

Pioneer Drive, which represents Muskego’s historic downtown core, retains only a handful of original structures, including the Pioneer Inn, and Horn Brothers. Others have been torn down with remaining vacant lots or redeveloped with parking in front of one story brick commercial structures. However, the ability to construct buildings with minimal setbacks and provide a walkable pedestrian friendly corridor is unique in Muskego and should be encouraged. Moving forward, the updated zoning pedestrian and bike connections to the Muskego Recreational Trail, and potential for future lakefront park space provide an opportunity to create a higher density commercial and recreation node in the Pioneer Drive area of Janesville Road. The relatively short distance (approximately 1/3 of a mile) between the Recreation Trail and Janesville Road is ideal for creating a distinct commercial identity with the potential for a few signature projects to have a significant impact on the perception of the corridor.

Moorland Road

In contrast to the other study areas, Moorland Road represents an emerging district for Muskego. Not surprising given the presence of the highest traffic count intersection at Janesville and Moorland Roads, the corridor is home to significant new investment. Known as Muskego Commerce Center West and East, new development includes a modern business park and regional commercial corridor. Regional retail tenants including Wal-Mart, Kohl’s and Ace Hardware on the east side of Moorland provide an anchor for the three remaining regional retail sites and associated outlots. The rear acreage behind Wal-Mart has been planned to accommodate three additional light industrial buildings of up to 78,000 square feet each.

Across the street, GE Healthcare’s new 485,000-square-foot distribution center was the catalyst for development of Muskego Commerce Center West, which is slated to include one light industrial building, one warehouse building and a two-story office building with one site remaining for a retail or service outlot. This corridor is also the location recommended for Muskego’s pursuit of a local hotel flag, which would create a balanced regional commercial presence along the corridor.



Wal-Mart is one of three new regional retailers to locate along the east side of Moorland Road.



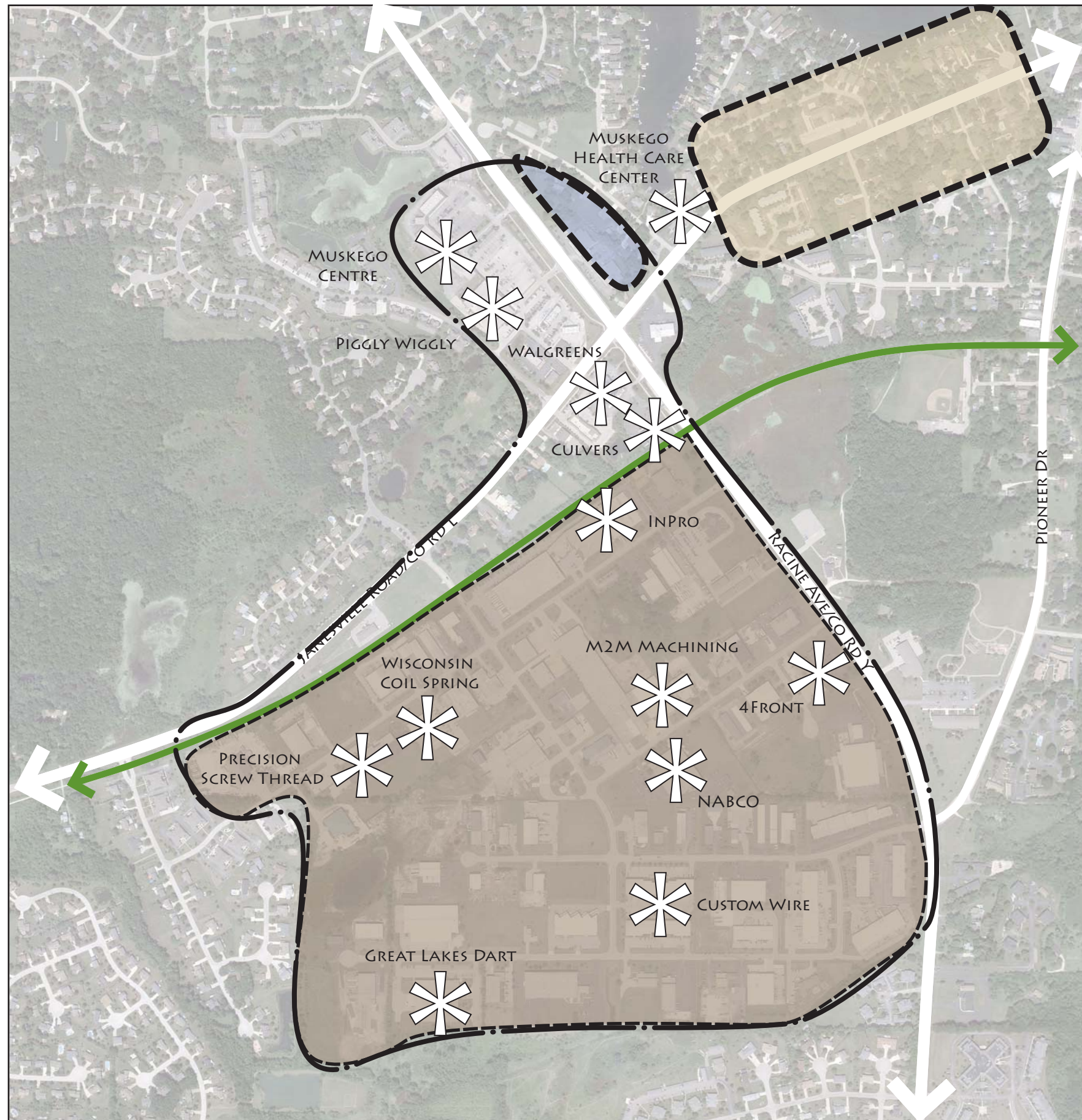
Challenges in the future for Moorland Road will be the provision of adequate transportation and circulation infrastructure given the limited connection between any of the proposed or existing development areas. Additionally, the ability to connect this corridor with ancillary commercial nodes such as Downtown Janesville Road or Tess Corners which can provide supplemental service office and retail parcels and establishments is essential for Muskego to fully capitalize on this regional park location. Although there is a large amount of acreage available today, the scale of proposed new development creates opportunities for only a handful of new businesses within currently planned developments.

Tess Corners

The study area encompassing Tess Corners is the most undeveloped of all the study areas, with one third of parcels having an improvement to land value ratio of less than one. An additional third of acreage is dedicated to non-taxable uses including City, County and church properties. Janesville Road at this point has significantly less traffic volume than areas west of Moorland Road, limiting the ability of additional retail to be successful in the area.

Despite the lower traffic volumes, the surrounding residential neighborhoods provide some of the highest density residential areas within Muskego. The higher density and mixed-use zoning allowed in the area can help boost property values and spending power for this node, while also accommodating demand for younger households and empty nester households who have limited housing options in Muskego. The Tess Corners area is also home to some of the longest-tenured businesses in Muskego including Salentine Buick and Bushy's Pub.

Somewhat separate and distinct from the Janesville Road area is the Tess Corners Business Park. The park, as with Tess Corners as a whole, is less developed than its western counterpart, with individual business entrances off of Tess Corners Drive and College Avenue. Circulation is the main issue facing businesses and developments in the area. The business park has no internal transportation network, and the College Avenue connection to Moorland Road is largely residential and rural in character, limiting direct business connections. However, the Tess Corners area represents an opportunity to build on the success of the Muskego Business Park by providing additional light industrial opportunities with the increased advantage of West College Avenue access to Moorland Road.



- KEY
- BUSINESS PARK AREA BOUNDARY
 - MUSKEGO REC TRAIL
 - MAJOR EMPLOYER/ DESTINATION BUSINESS
 - RESIDENTIAL NODE
 - OFFICE/SERVICE FOCUS
 - MUSKEGO BUSINESS PARK



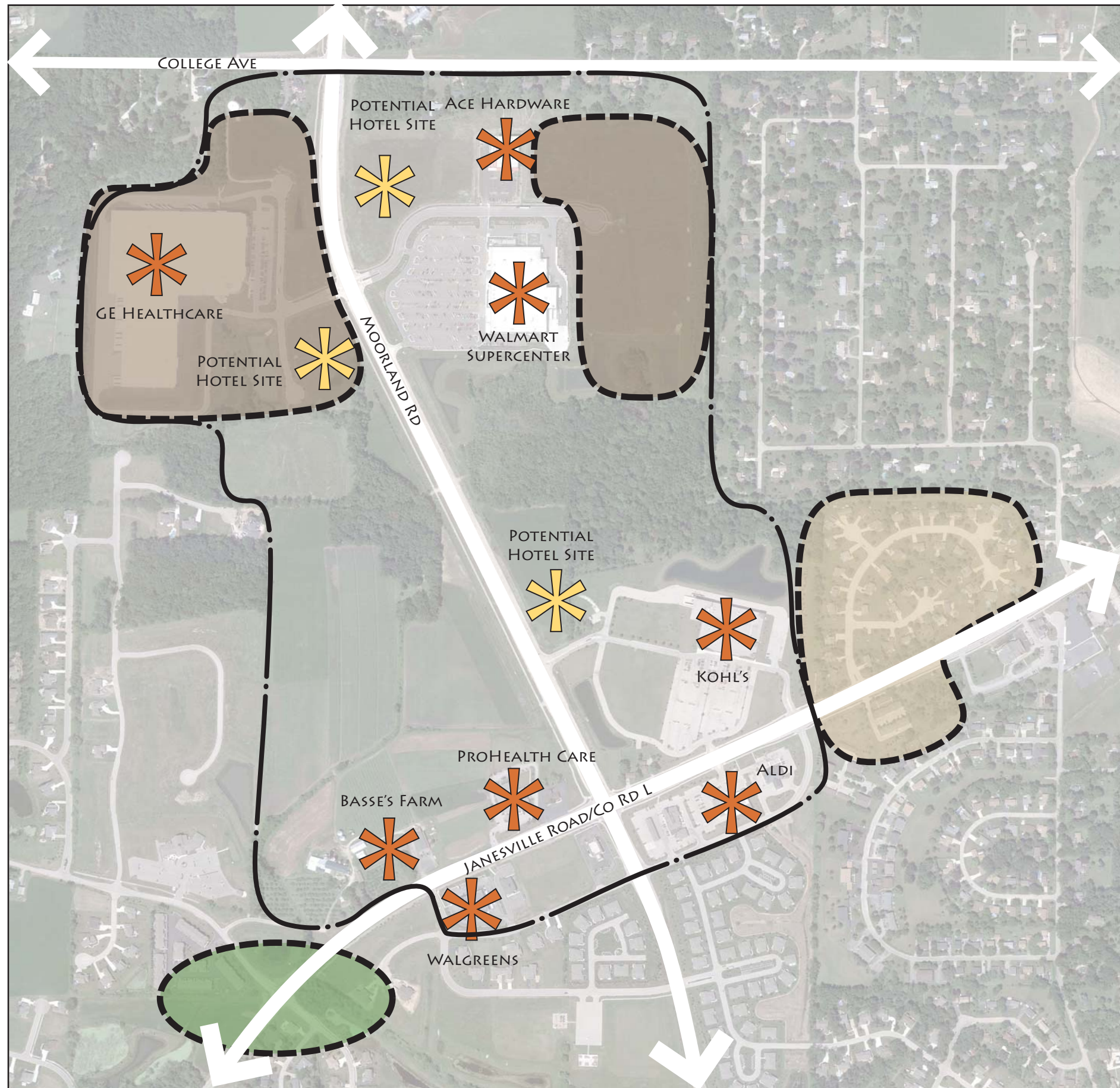




- KEY
- JANESVILLE ROAD AREA BOUNDARY
 - MUSKEGO REC TRAIL
 - MAJOR EMPLOYER/ DESTINATION BUSINESS
 - RESIDENTIAL NODE
 - GREEN SPACE NODE

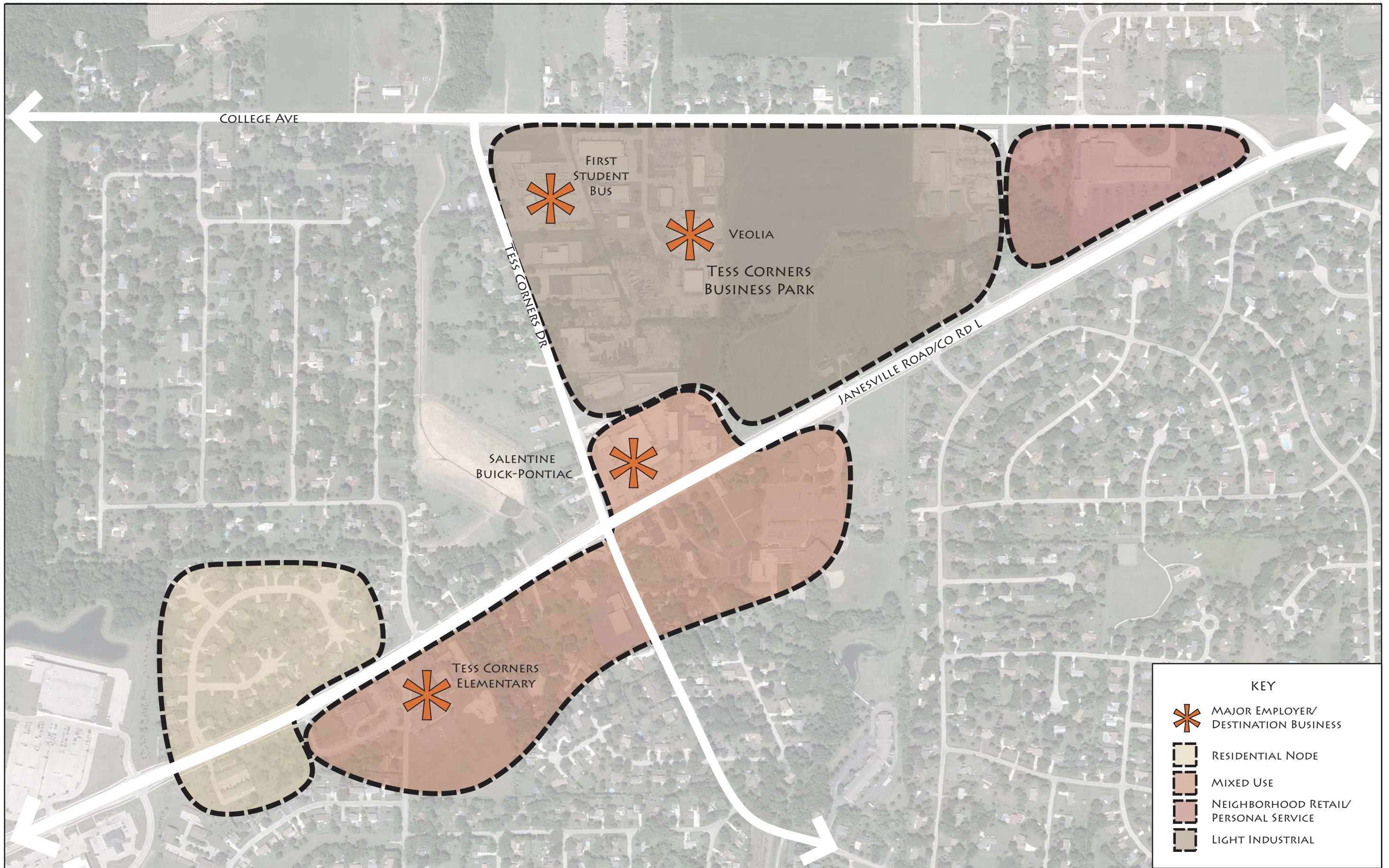
Janesville Road Existing Conditions | City of Muskego, WI





- KEY
- MOORLAND CORRIDOR BOUNDARY
 - MAJOR EMPLOYER/ DESTINATION BUSINESS
 - POTENTIAL EMPLOYER/ DESTINATION BUSINESS
 - RESIDENTIAL NODE
 - OPEN SPACE NODE
 - MUSKEGO COMMERCE CENTER









Quantitative Analysis

This chapter contains information on over 30 locational criteria and depicts how the Muskego community fares on those criteria. All of the following data points have been identified by site selectors as being the most important data that's needed to get an accurate idea of what an area is like. Businesses also find this data important because the site selection process relies very heavily on data. If you want to market your community to businesses, you must know what they are looking for when relocating or expanding as well as how that data portrays your region.

This locational data is also used to develop an appropriate positioning based on how site selectors will view your community. This is possible because the data reveals your community's strengths, weaknesses, and opportunities for growth. In some cases these measures are only available (such as unemployment) or applicable (labor force) at the Metro or County level, and are provided as a basis for discussion with companies relocating or expanding from other regions. In other cases information is specific to Muskego and highlights differences between individual regional communities.

This report is broken into five sections: Transportation, People, Economy, Living, and Education. A summary of additional relevant information specific to Muskego is included as a final component of the analysis.

Quantitative Findings Summary

Based on the criteria reviewed, Waukesha County/Milwaukee MSA has the following advantages/disadvantages:

- Close proximity to General Mitchell International Airport and the Port of Milwaukee
- Population growth (since 1990) that has outpaced that of the Milwaukee MSA, Wisconsin, and the U.S. as a whole
- A population whose median age is higher than that of Wisconsin and US as a whole (but marginally younger than the rest of the county)
- A poverty rate that is about one-third that of the MSA and the U.S. as a whole.
- A union representation rate that is about half that of Wisconsin and of the U.S.

At the same time, Muskego has the following key advantages/disadvantages:

- Close proximity to I-43
- Labor force of over 200,000 (20-mile radius)
- A diverse economic base, with seven employers having 100+ employees in a range of industries. The relatively recent location of GE Healthcare is a strong positive sign about the community's benefits.
- Very low crime rates
- A cost of living that is slightly higher than the US average, but also higher home values, higher home ownership rates, and higher household income than the MSA, Wisconsin, and US as a whole.



- Very high educational attainment (similar to Waukesha County, but well above the MSA, state, and country as a whole)

Transportation

Having easy access to 4-lane highways, airports and ports is critical for most businesses, especially those in the transportation/warehousing and manufacturing industries.

Road

- Distance to Nearest Interstate = Just north of Muskego is I-43
- Number of Truck Terminals= 212 (Waukesha County)
- 4-lane US Highways = 1 (US Highway 45)

Air

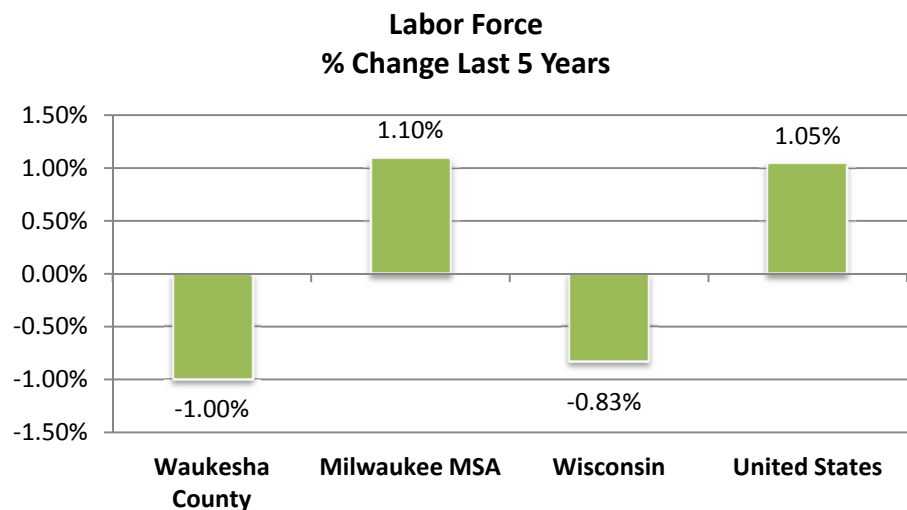
- Nearest Commercial Airport = General Mitchell International Airport
 - # of Airlines Serving Airport = 9
 - # of Flights Daily = 200+
 - Runway Length = 9,960 feet

Water

- Distance To Nearest Port = Port of Milwaukee is 16 miles northeast of the city

People

People are ultimately what drive a business, whether it's the consumers purchasing your product or your company's employees. There are a lot of data points that can provide an insight into the people of your community, but some are more important than others. We have selected those essential criteria and listed them below.



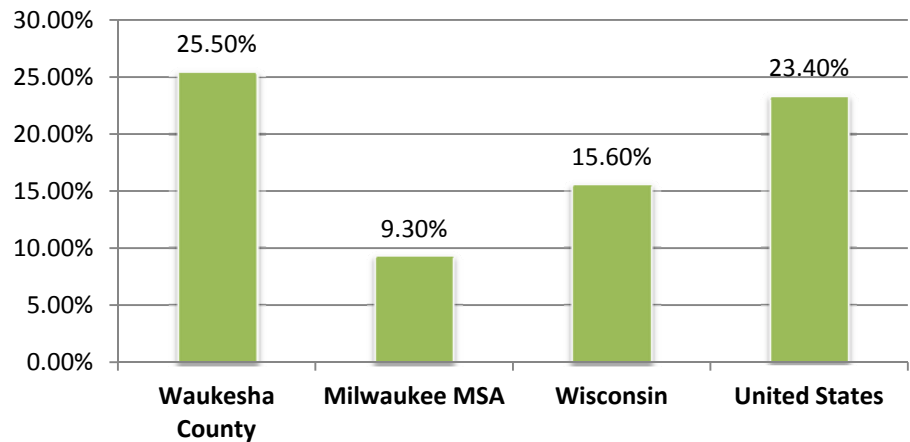
Source: Stats America www.statsamerica.org

Labor Force = 211,484 (within 20-mile radius of Muskego)
Population = 23,684



Labor force change depicts the growth of labor in your area. It is important to have current information because expanding and relocating businesses need to know what future employment might be like.

**Population Growth
Since 1990**

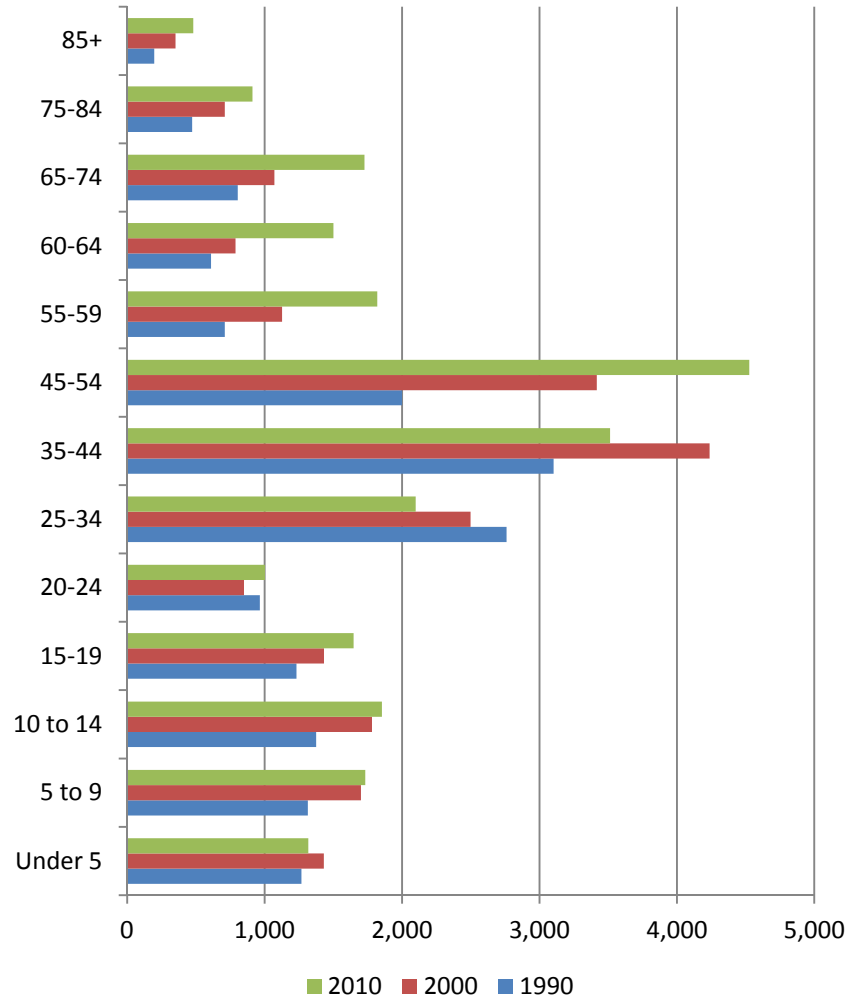


Source: Stats America www.statsamerica.org & US Census Bureau www.census.gov

Population growth also gives a snap shot of what future employment might be like, and it could possibly be a better indicator because labor force growth does not take into account the people living in the area and working outside of the area. Population accounts for those who live in the community.



Population Change by Age

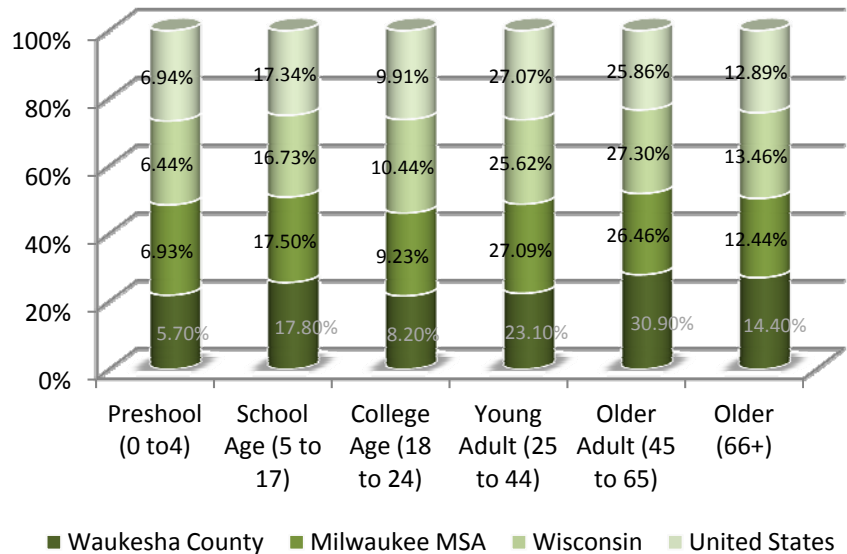


Population by age shows a snap shot of what the current population looks like, but it can also be used as an indicator of the future as a higher percentage of younger population will result in a thriving community and workforce for years to come.

For Muskego, significant population growth the past several decades coupled with high average home prices have created a significant percentage of the population which is approaching retirement age. Similarly, the adult children of these aging residents are not choosing to remain in Muskego, as the population of 25-34 year olds continues to decline. Some decline is typical as adult children leave to attend college. However, in order for these children to return to Muskego, whether immediately post-college or to start a family, suitable entry and mid-level housing must be available to meet this demand.

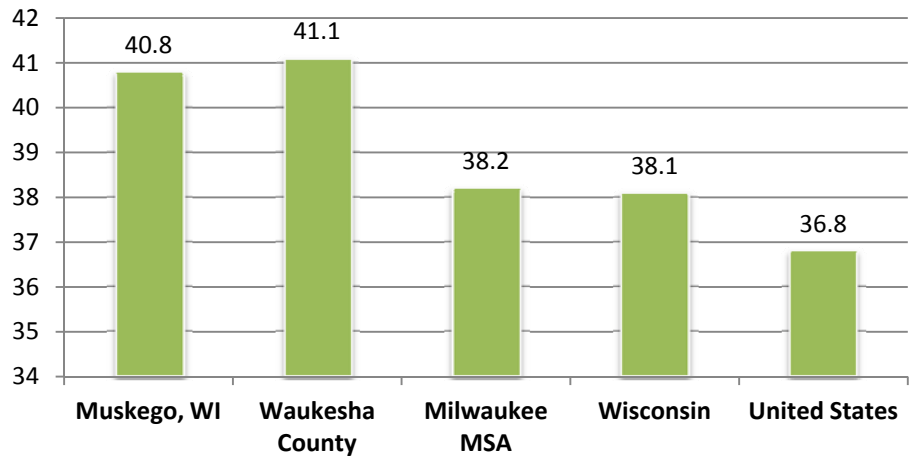


Population by Age



Source: Stats America www.statsamerica.com

Median Age

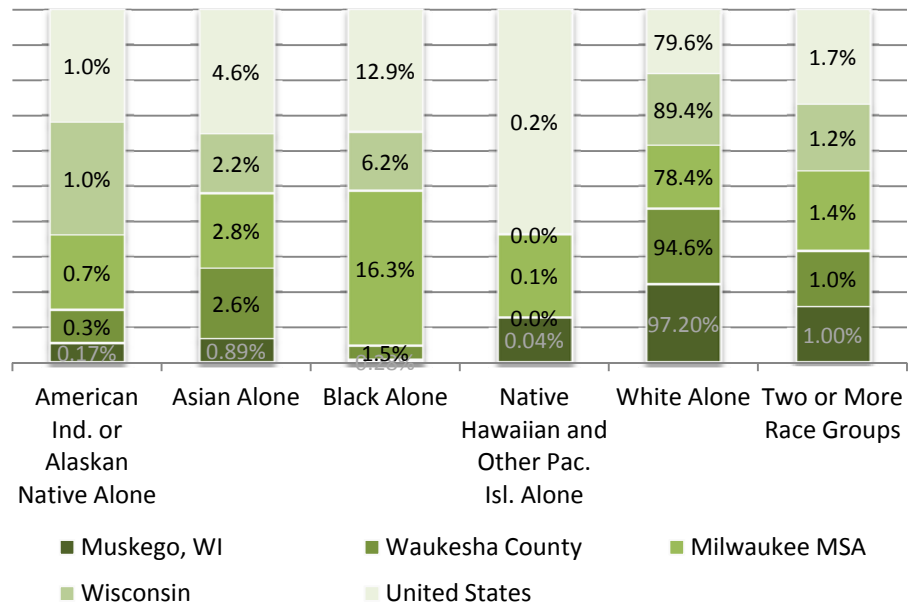


Source: Sperling's Best Places www.bestplaces.net

A younger median age is usually accepted as being better than an older median age. When the median age is younger, it means that there will be a large labor force for longer than if the median age was older. Muskego, having grown quickly in the 1990's, has a current median age that is 2.7 years older than the State average, and 4 years older than the national average. Waukesha County as a whole has a comparable profile. The recent recessionary limitations on home turnover have reinforced this trend by limiting new home purchases.



Ethnic Diversity



Sources: Stats America www.statsamerica.org

A community’s ethnic diversity indicates how diverse the population is. Depending on the industry’s particular workforce, the ability of the community to attract and support a diverse workforce may be an important consideration.

Economy

Businesses that are considering relocating or expanding need to look at the economy of a community. This is done so they can gauge if other businesses are faring well in the community or if business isn’t doing well. If a community looks business-friendly, the company is more likely to relocate or expand there.

Major Employers

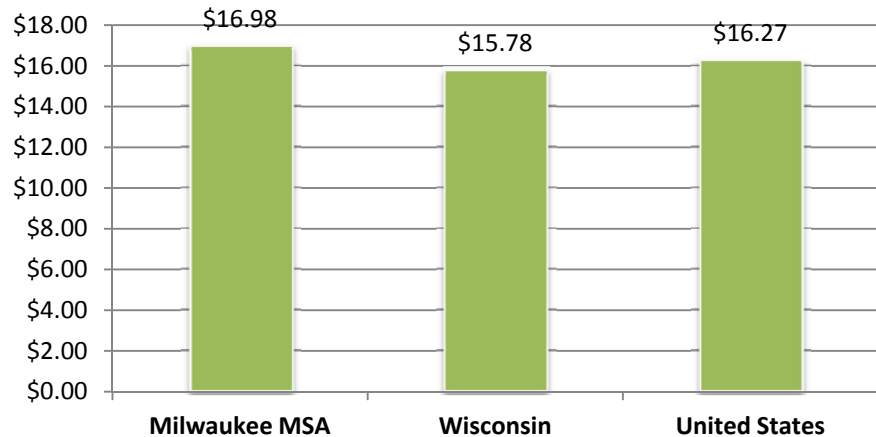
Major employers are important as they can attract others in the supply chain or in their clusters. Also, these are your current constituents and local businesses that contribute to the community and economic growth. Often times they can be your biggest proponents to the area. The following table identifies some of the major employers within Muskego.

<u>Company Name</u>	<u>Full Time</u>	<u>Industry</u>
InPro Corporation	286	Building & Architectural Products
M2M Machining	265	Machinery
GE Healthcare Technologies	120	Healthcare
Pick’ n Save Muskego	114	Retail
Tudor Oaks Retirement	100	Healthcare



Wal-Mart	100	Retail
4 Front	80	Manufacturing
Reynolds Machine Co.	65	Manufacturing
ACE World Wide	59	Logistics
Muskego Lakes Country Club	50+	Recreation
NABCO Entrances	50+	Manufacturing
Wisconsin Coil Spring, Inc.	50+	Manufacturing
Muskego Health Care Center	50+	Healthcare
Piggly Wiggly	50+	Retail
Great Lakes Dart Distribution	50+	Manufacturing
Veolia ES Solid Waste Midwest	50+	Waste Management
E.J. Salentine Buick-Pontiac	50+	Automotive
ProHealth Care Medical	50+	Healthcare
Precision Screw Thread Corp	50+	Manufacturing
Lakeshore Medical Clinic	50+	Healthcare
Custom Wire Industries	40+	Manufacturing

Average Wage

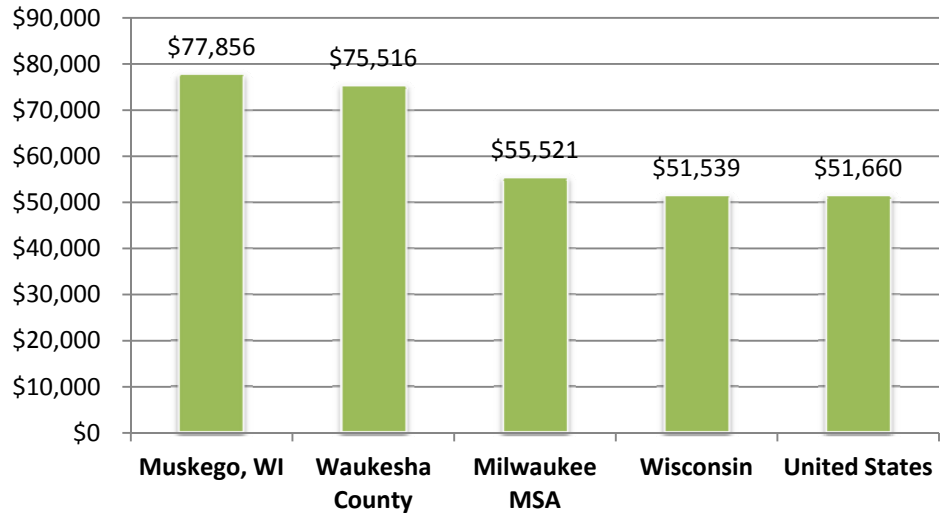


Source: BLS www.bls.gov/home.htm

The average wage is drawn from all of the occupations in a given area. When comparing average wages, companies would like to see lower wages because that results in a lower cost of labor although higher wages could also represent better productivity.



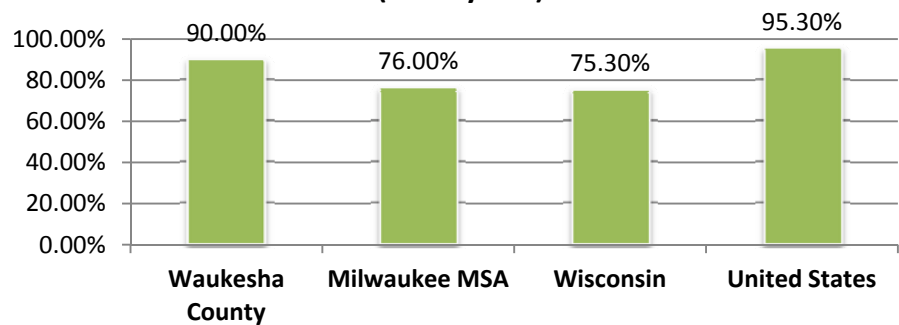
Median Household Income



Source: Stats America www.statsamerica.org & Sperling's Best Places www.bestplaces.net

Median household income is the middle value when all household incomes are arranged from highest to lowest. A higher median income indicates higher wealth than a lower income. This is also an indicator of the education and productivity from the people who live in the community. These indicators seem somewhat contradictory, but are used differently by different industries. Additionally, the median household income measure is focused more on the immediate area, while the average wage is a reflection of the entire labor shed, which includes a wider geographic area. Ideally, the immediate area will have high median incomes, with entry level workers available in the surrounding area.

Unemployment Percent Change (last 5 years)

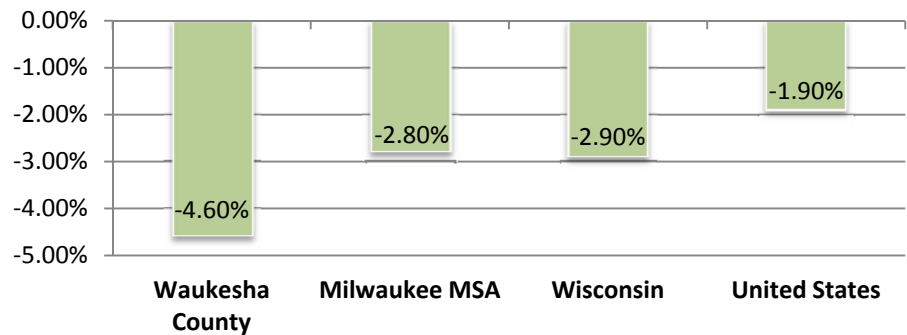


Source: Stats America www.statsamerica.org & BLS www.bls.gov/home.htm

Unemployment percent change indicates how the number of unemployed constituents in the community has changed in the past five years. A higher rate of change indicates that there are more workers available for hire.



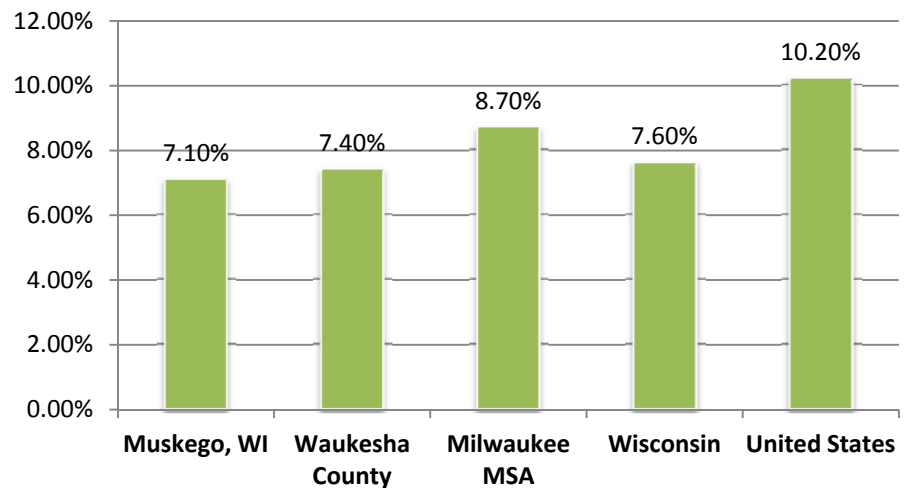
Employment Percent Change (last 5 years)



Source: Stats America www.statsamerica.org & BLS www.bls.gov/home.htm

Employment percent change shows how the number of employed workers has changed over the past five years. A higher rate of change (larger bar on the graph) is correlated with declining unemployment. This means that either the number of jobs has grown or that the population is aging and leaving the workforce, or a combination of these factors.

Unemployment Rate

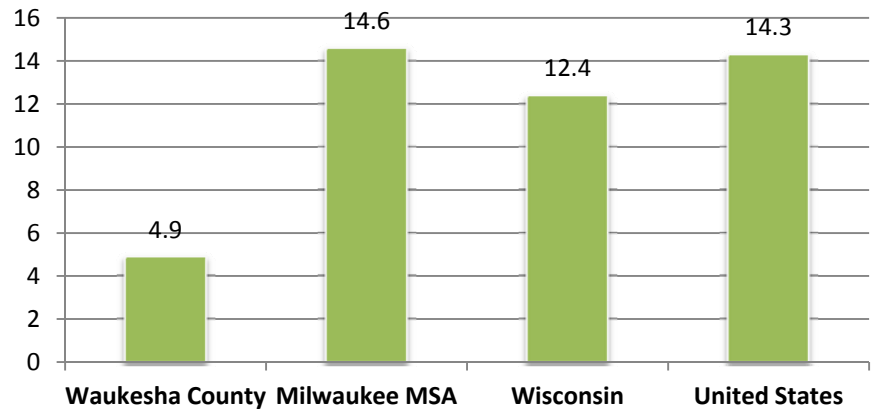


Source: Stats America www.statsamerica.org

The unemployment rate is the percentage of the available workforce that isn't employed. A low unemployment could indicate a thriving economy but a high unemployment rate could also be advantageous for a community since there is high labor availability.



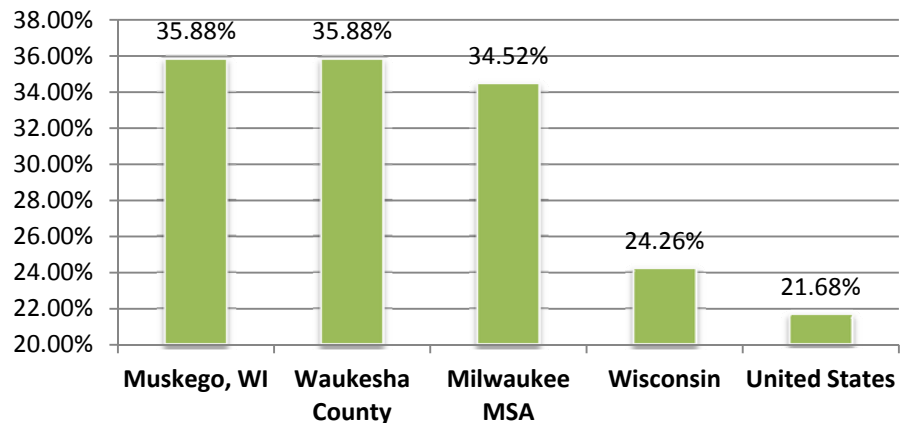
Poverty Rate



Source: Stats America www.statsamerica.org

The poverty rate is the percentage of the population that lives in poverty, which currently is considered as a family of four with a household income of less than \$22,350.

Future Job Growth

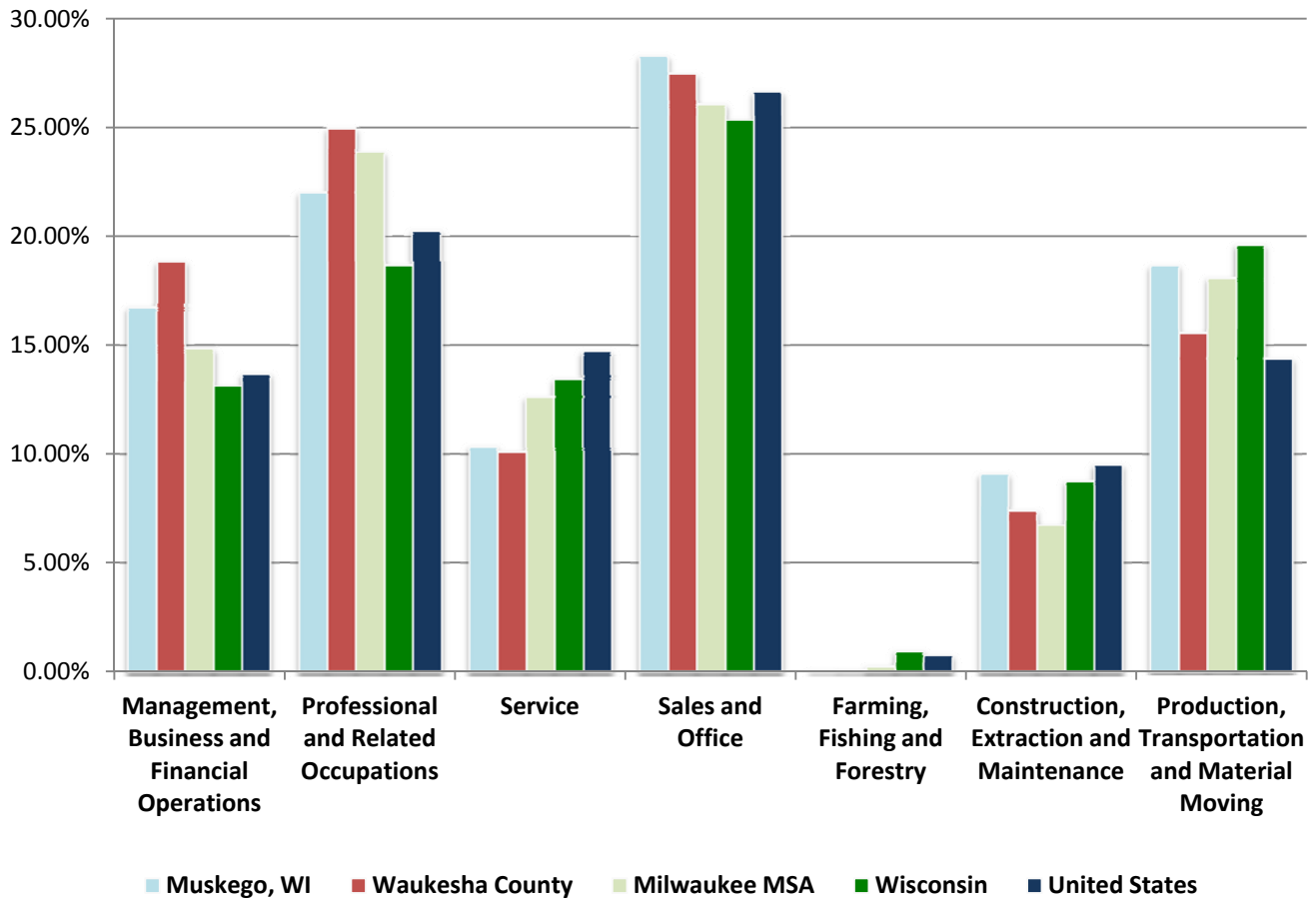


Source: Sperling's Best Places www.bestplaces.net

Future job growth is the projected change in job availability over the next ten years based on migration patterns, economic growth, and other factors. Similar to population growth, a positive job growth outlook indicates a growing community.



Population by Occupation



Source: Sperling's Best Places www.bestplaces.net

Population by occupation shows how the population of a community is concentrated among different types of occupations. The statistics can indicate which types of occupations have the highest number of workers.

Depending on industry, the nature of the local workforce may also be of interest. Union Representation (% of pop. is member of a union) is one such measure, especially for manufacturing sector companies.

- Milwaukee MSA - 6.6%
- WI – 14.2%
- US – 11.9%



Living

The quality of life in a community is important, as it is one of the factors that attract labor to the area. Businesses often look at quality of life factors in order to decide if a certain community would be a good place for relocation or expansion.

Crime Rates

Crime rates are separated into two categories: violent crime and property crime. Violent crime includes four categories of offenses: murder and non-negligent manslaughter, forcible rape, robbery, and aggravated assault. Property crime includes the offenses of burglary, larceny-theft, motor vehicle theft, and arson. The crimes are rated on a scale from 1 to 10, with 10 being the highest.

Muskego

- Violent Crime = 1
- Property Crime = 1

Milwaukee

- Violent Crime = 9
- Property Crime = 8

United States

- Violent Crime = 4
- Property Crime = 4

Commute Time

Commute time is the average number of minutes required for a worker's one-way commute to work. This often indicates whether or not the workers of community businesses actually live in that community or are commuters.

- Muskego = 27.7 minutes
- WI = 22.6 minutes
- US = 22.8 minutes

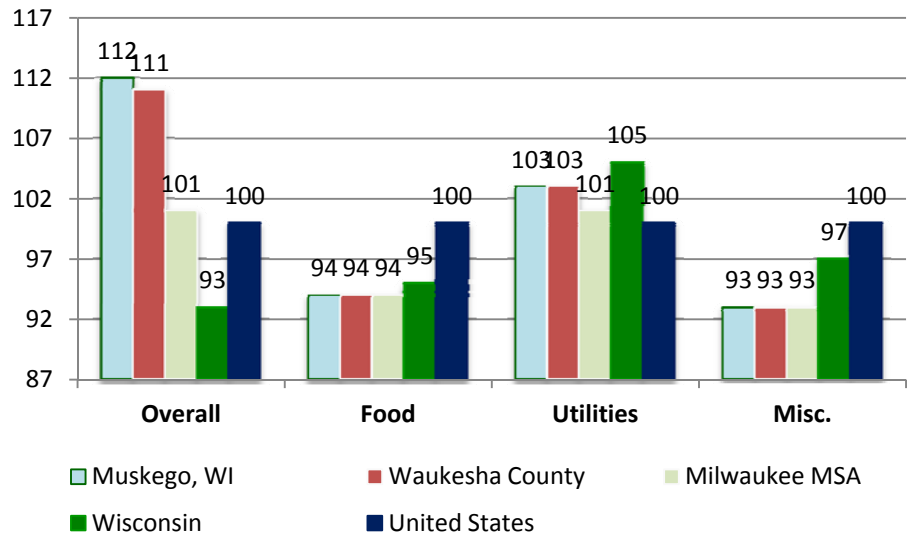
Work At Home

The work at home percentage indicates the percentage of workers whose home is considered their primary place of work.

- Muskego = 2.80%
- WI = 3.84%
- US = 4.07%



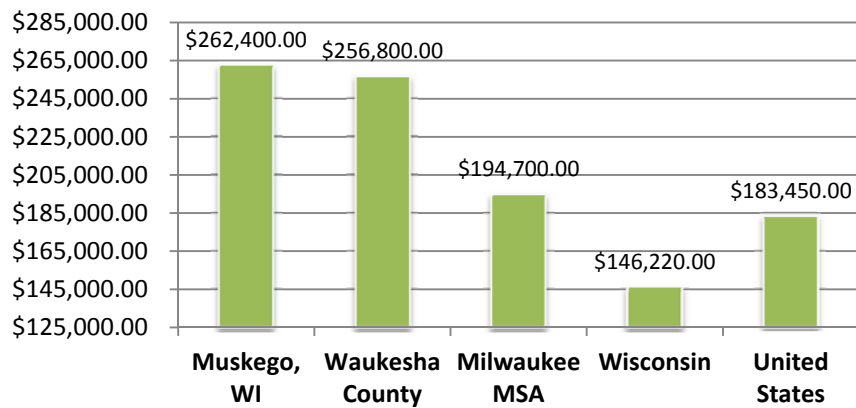
Cost of Living



Source: Sperling's Best Places www.bestplaces.net

The cost of living indices are based on the US average of 100. A rating over 100 is considered more expensive than average, and a rating lower than 100 is considered more affordable than average. Higher overall costs in Muskego area associated with higher home costs, although the community is competitive in other indicators.

Median Home Cost

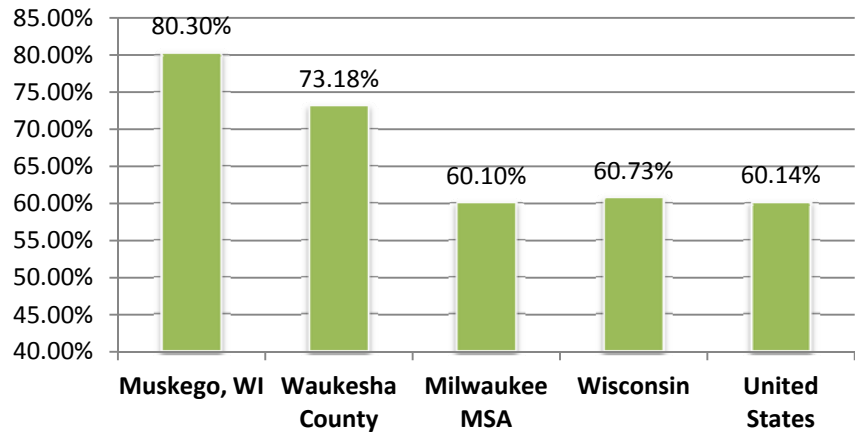


Source: Sperling's Best Places www.bestplaces.net

Higher median home costs are usually correlated with higher a cost of living and potentially a higher quality educational system.



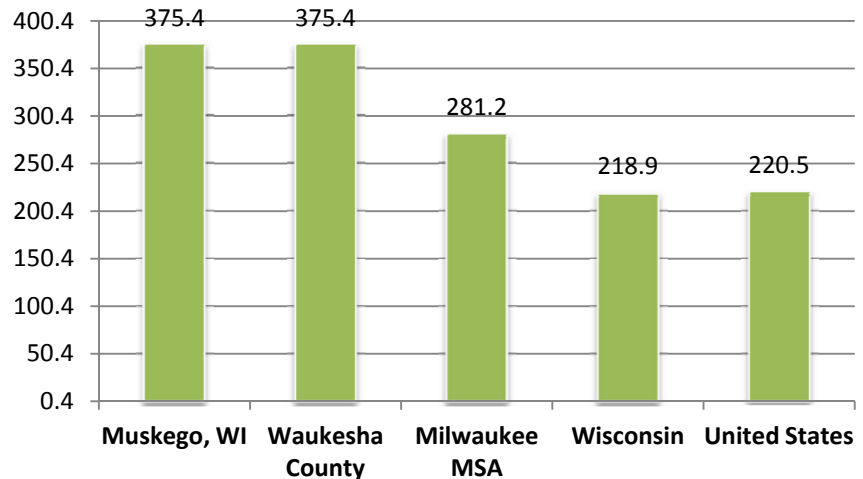
Home Ownership Rate



Source: Stats America www.statsamerica.org

The home ownership rate indicates how many occupied homes are owned by the occupant. This often shows if people are grounded in an area, which means lower population turnover and therefore the presence of long-term workers.

Physicians per 100,000 People



Source: Best Places www.bestplaces.net

The physicians per 100,000 rating indicates how the ratio of physicians to 100,000 people. A higher number is preferred because that means that there are plenty of doctors to provide care.



Education

Education is highly valued among businesses for two reasons: first, a more educated workforce equals a higher-skilled workforce, and that leads to increased productivity. Also, educational institutions not only educated workers, but they can also be partners in research and many other collaborations. Finally, workers want to know that they (or their children) can obtain a quality education in the community and surrounding areas.

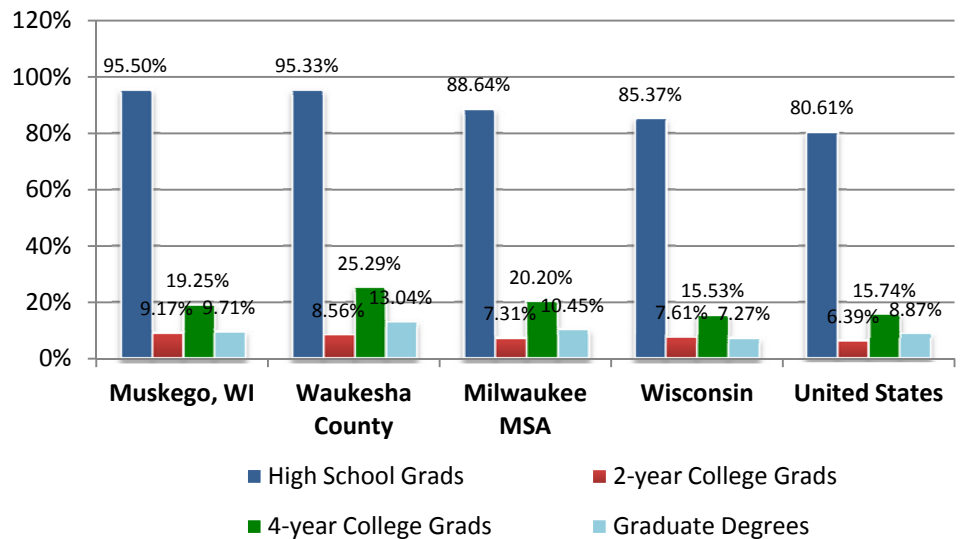
Colleges and Universities within 50 Miles = 28, including:

- Milwaukee School of Engineering
- Medical College of Wisconsin
- Marquette University
- UW–Milwaukee
- UW–Whitewater
- Carroll College
- Milwaukee Institute of Art and Design
- Alverno College
- Mount Mary College
- Wisconsin Lutheran College
- Cardinal Stritch University
- Waukesha County Technical College
- Milwaukee Area Technical College
- UW–Waukesha

Nearest Technical or Vocational College

Waukesha County Technical College

Educational Attainment

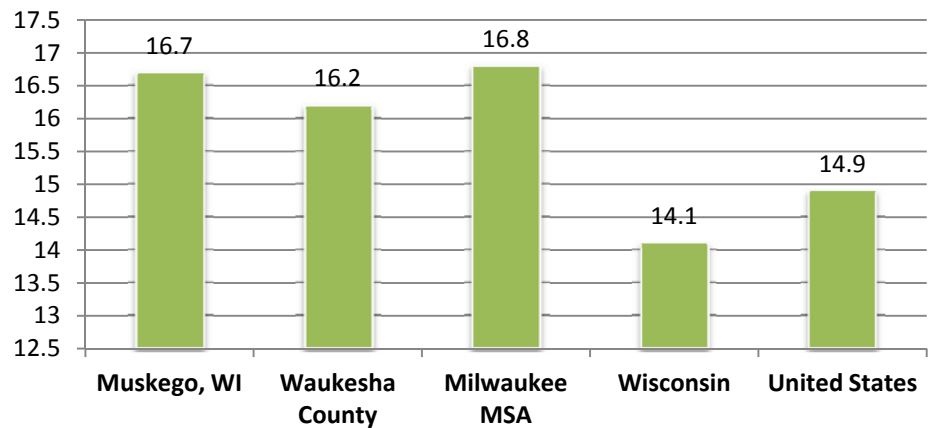


Source: Sperling's Best Places www.bestplaces.net



Educational attainment shows what percentage of the population holds a certain level of education, whether it's high school, a 2-year degree, a 4-year degree or a graduate degree. A highly educated population indicates that workers are intelligent and skilled.

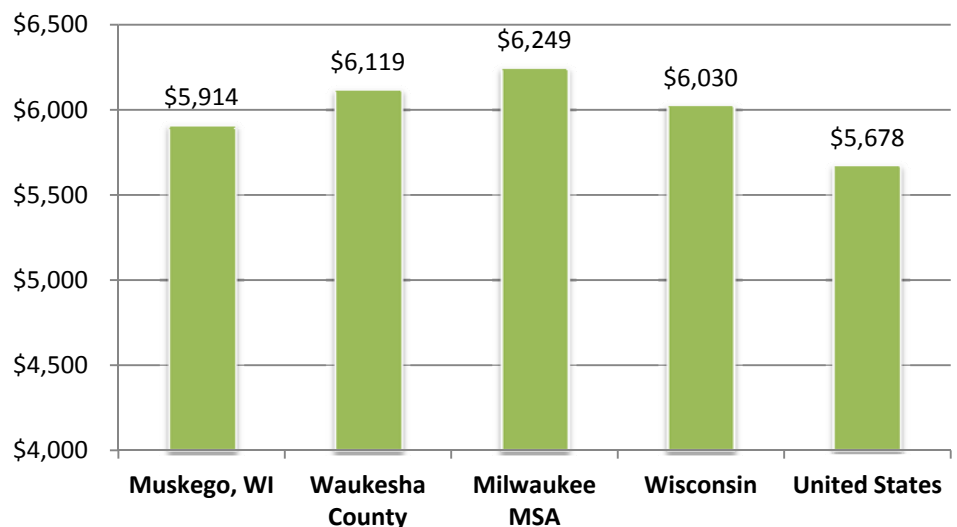
Number of Students per Teacher



Source: Sperling's Best Places www.bestplaces.net

The number of students per teacher is the ratio of the number of students to the number of teachers. A lower student/teacher ratio is desired since that can lead to teachers devoting more time and attention to each student.

Cost per Student



Source: Sperling's Best Places www.bestplaces.net



Cost per student is the dollar amount that the local school district spends on each of its students. More money spent on each student will most likely mean that the students will receive a better, well-rounded education. A lower cost per student could also mean that the community does a good job of educating students while optimizing costs.

Local Economic Incentives/Information

Certain criteria may be very important, but it isn't necessarily comparative to surrounding and competing areas. For example, the number of available sites and buildings is important to a business looking to relocate or expand, but the availability at a city or county level can't be fairly compared to the state or national level.

Business Climate

Business climate is an important factor because it can highlight a political outlook, the community's tax climate, and the programs and incentives that a community can offer to businesses.

Incentives

Incentives are very important because they can be all that is needed for a business to relocate or expand in a community. It is best to list a few key incentives instead of providing a laundry list of incentives that can be found anywhere.

State Incentives:

Expansion/Relocation Assistance

http://commerce.wi.gov/BD/docs/BD-Starting_a_Business.pdf

State Programs and Incentives

http://www.wisconsin.gov/state/core/wisconsin_business_incentives.html

Local Incentives:

- Revolving Loan Fund
- TIF Districts

State Taxes

Corporate Tax: 7.9%

Personal Income Tax: Varies

Sales Tax: 5.0%

Waukesha County Sales Tax: 5.1%

Milwaukee County Sales Tax: 5.6%



Property Taxes

Muskego compares favorably with nearby communities from a property tax perspective. The table below highlights the effective property tax rate for Muskego and competing communities.

Municipality	2010 Property Tax (Per \$1,000 taxable value)
Muskego	\$17.05
New Berlin	\$17.11
Brookfield	\$18.01
Waukesha	\$20.21
Franklin	\$23.74
Milwaukee	\$25.25

Sites and Buildings

Sites and buildings: This is your product and what you are trying to sell. It is important to have specific sites and buildings and to know what industries they are best suited for. When you know that information, it makes responding to inquiries and selling a lot easier.

Available Sites and Buildings

<http://www.ci.muskego.wi.us/EconomicDevelopment/SaleLeaseOpportunities/tabid/380/Default.aspx>

Gas, Telecomm and Electric Service Providers (Names of companies)

- Gas/Electric = We Energies
- Telecomm = Time Warner

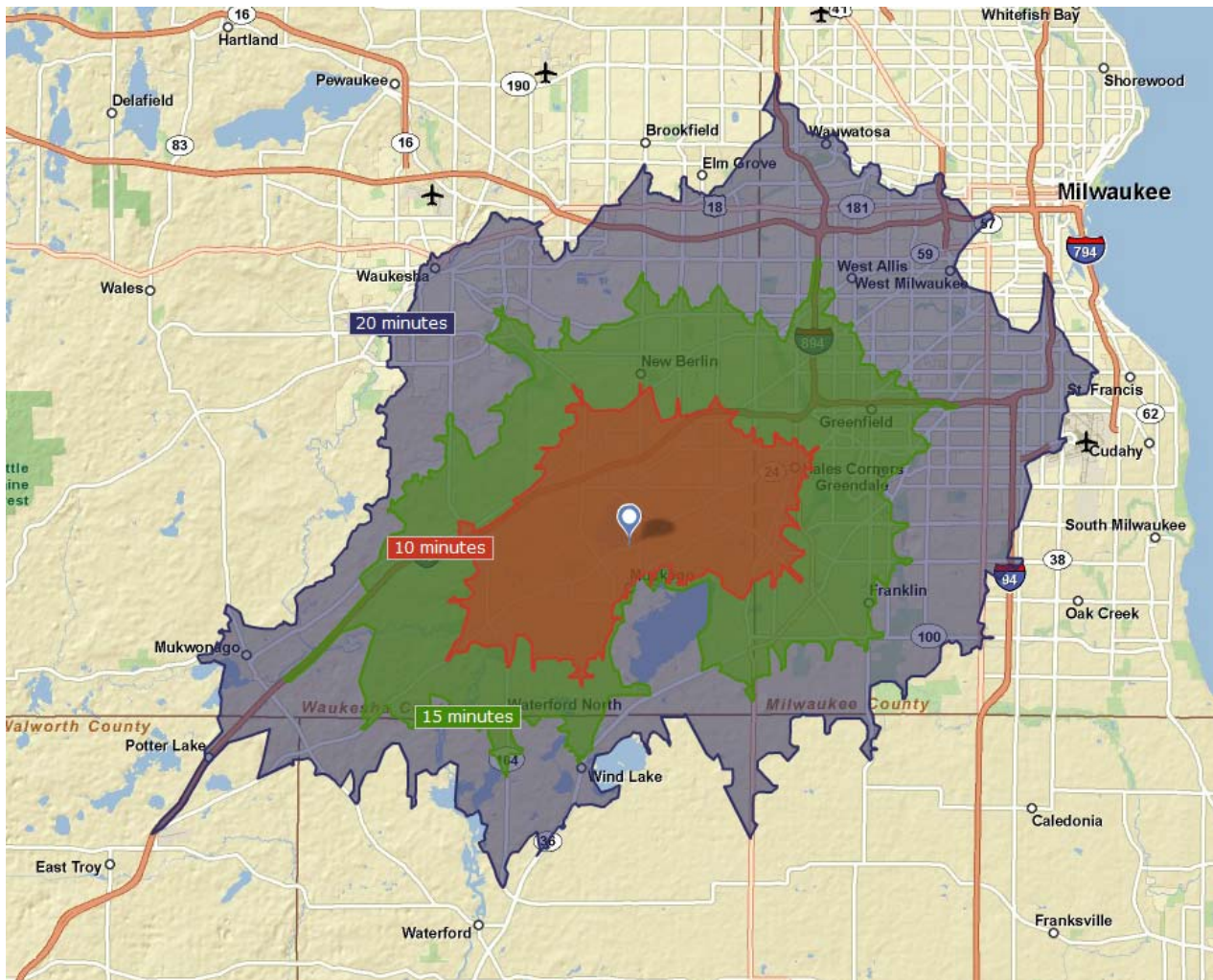


Retail Analysis

Supply and Demand Gap Analysis

Stakeholder interviews consistently identified a trade area which encompasses the area shown on the map below, extending to Hales Corners and Franklin on the east, Waterford to the south, Big Bend to the west and New Berlin on the north. The secondary trade area which provides the bulk of customers for Muskego businesses is generally the area within the 15 minute drive time highlighted on the map below. The immediate trade area and tertiary trade areas were drawn to evaluate the success of Muskego businesses in drawing retail spending to the City, and the strength of competing nodes located in surrounding communities which will limit Muskego potential in certain categories.

Muskego Trade Area Map





Trade Area Populations

	Population	Employment	Retail Businesses
10 minute	36,646	7,753	246
15 minute	138,157	18,866	1,103
20 minute	426,298	48,882	3,683



In order to identify areas of unmet consumer demand, a supply and demand analysis was conducted which examined spending patterns within Muskego and portions of adjacent communities which contribute to retail spending in the City. Because of its geography, Muskego represents only a portion of the total consumer base available to local retailers and establishments. By identifying and understanding the makeup of this larger pool of potential consumers, Muskego and its businesses can effectively;

- Capitalize on unmet consumer demands regionally,
- Provide meaningful data to potential retail tenants, and
- Market to potential customers.

While the City of Muskego needs to focus on its local economy and elements which it can influence, its retailers do not serve only this population and prospective businesses will draw workers and customers from a larger region. The following section identifies and explains the primary, secondary and tertiary trade areas which provide the bulk of consumer traffic for a majority of Muskego businesses. While some businesses will draw customers from outside the region based on a unique service, and others rely heavily on internet sales, most local businesses will receive 75 to 80 percent of sales from within these geographic areas. These trade areas were identified based on regional geographic and economic patterns with additional input from local businesses to identify current consumer traffic patterns.

Primary Trade Area: This is defined as the area within which residents would prefer to purchase goods and services in Muskego over other retail destinations. Because of the lack of interchange frontage and limited internal transportation network due to the presence of the lakes, this primary trade area represents the area within a 10-minute drive from the center of Janesville Road, and includes a majority of the City as well as portions of adjacent communities including Hales Corners and New Berlin. However, due to the relatively sparse population densities in outlying areas, the total population within this primary trade area is 36,000.

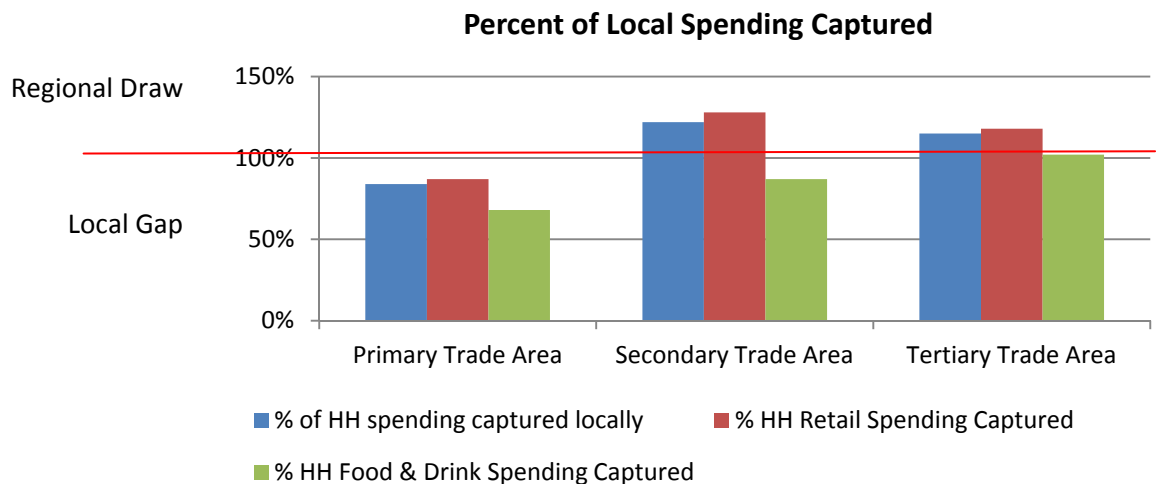
Secondary Trade Area: A secondary trade area is defined as the area from which people are equally likely to select Muskego as another destination for individual goods and services depending on the relative quality of offerings. This trade area encompasses roughly a 15-minute drive from Muskego, which includes portions of other adjacent communities such as Franklin and Waterford. This area includes nearly 140,000 residents.

Tertiary Trade Area: The tertiary trade area represents the larger region from which residents are likely to travel on a regular basis for specific retail or



entertainment trips. Residents within the tertiary trade area are unlikely to visit Muskego on a daily basis, but are willing to travel to the City to visit specific establishments or destinations if a particular good or service is not locally available, or if individual establishments can provide superior goods or services to those locally available. For Muskego, this area extends to Lake Mills, Jefferson and Fort Atkinson and includes over 425,000 residents. However, because of the proximity to Milwaukee and Brookfield retail areas, residents in the northern and eastern portions of this trade area would require a significant draw to select Muskego over other available alternatives. The exception to this rule is regional residents who commute to and near Muskego, who represent a viable market for retailers who are able to cater to commuter shopping needs.

This review of consumer demand and spending habits reveals a number of retail sectors where the primary trade area is successful in drawing outside residents into the area to purchase goods and services, or where local demand is significantly greater than would be expected given local demographics. This draw is identified by the fact that total sales within these retail segments are greater than the demand which would be required to serve only the local population. For example, the primary trade area has stronger than expected automotive spending, driven by Muskego and Hales Corners dealerships, and higher than expected Health & Personal Care Stores, a category which includes pharmacies, optical sales and vitamin/supplement stores.



In addition to retail segments which demonstrate a regional draw, there are other segments where there is little or no local provision of goods and all consumer spending in the segment is done outside of the area. A local example of an unmet demand is Furniture and Home Furnishings, where a total \$8 million gap between anticipated consumer demand and current retail sales was identified. While this gap between demand and supply can illustrate a market opportunity, it may also be that there is a competing retail location which is meeting these needs elsewhere. In the case of Muskego, the lack of Furniture Sales leakage in the secondary trade area highlights the fact that most Muskego



residents are making these purchases within this trade area. For purchases which are not made regularly (i.e. mattresses) there may be little local demand for these goods as residents are willing to drive to Milwaukee and conduct this type of shopping when it is required and a concentration of a particular type of establishment is available. Additionally, it is important to consider the magnitude of the demand gap. The smaller the gap, the greater a percentage of local sales that a new business would need to capture in order to be profitable. In some cases, an identified gap in supply of a particular good or service may be better met by incorporating additional line items into existing stores to increase profitability of existing establishments. For instance, the demand for stationary and gifts illustrated by the \$282,000 gap in spending could be met with the addition of inventory at local florists, which have demonstrated success at drawing customers from a wide region.

The following table illustrates those retail segments for which there is unmet local demand as well as those where Muskego is able to draw outside consumers. The unmet demand categories have been filtered to highlight only those segments where there is unmet demand for merchandise types which could be expected to succeed within Muskego given the community's regional context and real estate market fundamentals. The detailed supply and demand tables with for all merchandise line items within each trade area can be found in the appendix.



	Primary Trade Area Overall Unmet Demand of \$74m	Secondary Trade Area Overall Surplus Spending	Tertiary Trade Area Overall Unmet Demand
Unmet Demand	<ul style="list-style-type: none"> • General Merchandise (\$49 m in unmet demand) • Gas Stations (\$24 m) • Limited Service Restaurants (\$17 m) • Grocery Stores (\$12 m) • Clothing (\$11 m) • Furniture & Home Furnishings (\$6 m & \$2 m) • Building Materials & Garden Supply (\$5 m) • Full Service Restaurants (\$3 m) • Auto Parts (\$2 m) 	<ul style="list-style-type: none"> • General Merchandise (\$77 m in unmet demand) • Gas Stations (\$57 m) • Grocery Stores (\$27 m) • Building Materials & Supplies (\$18 m) • Full Service Restaurants (\$17 m) • Clothing (\$16 m) • Specialty Food (\$13 m) 	<ul style="list-style-type: none"> • Gas Stations (\$108 m in unmet demand) • Grocery Stores (\$55 m) • General Merchandise Stores (\$34 m) • Full-Service Restaurants (\$18 m) • Home Goods (\$5 m)
Regional Draw (Surplus Spending)	<ul style="list-style-type: none"> • Motor Vehicle Parts & Dealers • Health & Personal Care • Sporting Goods & Hobby Stores 	<ul style="list-style-type: none"> • Motor Vehicle Parts & Dealers • Direct Sales & Mail Order Fulfillment • Department Stores • Health & Personal Care • Sporting Goods, Hobby & Books • Office Supplies & Gifts 	<ul style="list-style-type: none"> • Motor Vehicle Parts & Dealers • Health & Personal Care • Electronics & Appliance • Building Materials & Garden Equipment • Furniture Stores

Examining the spending and demand patterns for the three trade areas together, some comparisons can be made which indicate potential opportunities for retail in Muskego. For instance, there is an overall undersupply of Grocery and General Merchandise stores among all three areas, illustrating additional demand for large merchandisers or warehouse stores, which are suitable uses for the Moorland Road Corridor. This category includes retailers not currently present in the region including Sam’s Club, Costco and smaller discount stores. Similarly, there is a regional draw by motor vehicle parts and dealerships in all three trade areas, but a general lack of automotive parts stores or dealerships for recreational or commercial vehicles in the area. These types of uses may be complementary with existing clusters and capture additional spending from the existing customer base. Other categories which demonstrate sales gaps within the immediate trade area and which represent a potential fit for the demographics of Muskego residents include furniture and home furnishings and building materials and garden supply stores. These types of stores are frequently looking to expand in areas with a large percentage of homeownership and favorable growth prospects, both of which are available in Muskego.



Retail Trends

A number of changes have taken place since 2002 with regard to retail spending. The previous analysis used the same 10-minute drive time primary trade area as was used in this report. In general, there has been an overall decline in retail demand within the trade area, which is largely due to shifting consumer expenditure patterns following the recent recession. By and large, those retail types which served as a regional draw in 2002 have retained that status, with the exception of Jewelry sales, which has lost market share. Many of the top retail gaps are also the same, including General Merchandise, Recreational Vehicles and Gas Stations. One notable change has been the growth in restaurant demand, which moved from near the bottom of the list in 2002 with \$1.5 million in unmet demand to third on the list today with \$22 million in total unmet restaurant demand (The Taurean report did not indicate demand for individual restaurant models such as limited or full service).

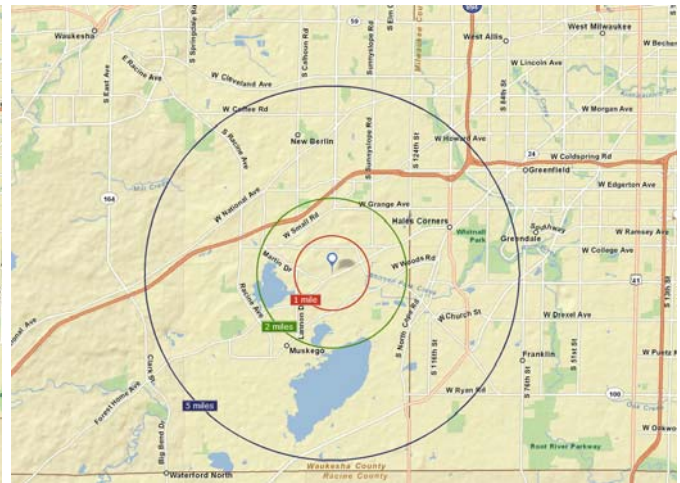
Submarket Trade Area Comparison

From a retail perspective, there are distinctions between the western (Racine Avenue) market and the eastern (Moorland Road) market. The western market is home to a higher immediate daytime population count, but has significantly less daily traffic between Janesville Road and Racine Avenue. The Moorland Road corridor has sufficient traffic to attract retail, but is currently lacking any sort of daytime employment base to support full-service restaurant activity, which is the most frequently mentioned desire by stakeholders. Moving further east, the Tess Corners area has still less employment, residential base and traffic volume than the Moorland Road intersection. An additional challenge is the nature of the daytime employment. Industrial employees are generally not seen as desirable for traditional restaurants due to their shorter lunch hours and tendency to provide in-house catering or cafeteria options. The following maps and table illustrate the variation in local market characteristics for the two ends of the Janesville Road corridor.



West Trade Areas

East Trade Areas



As a comparison, the first table on the following page highlights sample site requirements for several national restaurant chains, which was the most frequently-mentioned desirable retail type by stakeholders, as well as in Muskego’s 2008 survey of residents as part of the Comprehensive Planning process. While retailers may select sites which do not meet all of the preferred criteria, sites typically will need to meet the general desired ratios, or demonstrate near term growth potential. Muskego currently meets only two of the standard criteria, namely traffic counts and household income. However, calculated employment projections for Moorland Road show the potential for 2,700 additional employees in the immediate corridor upon buildout. Additionally, the two mile radius centered on National and Moorland Road in New Berlin includes more than 20,000 daytime employees. The continued growth in the area, particularly the addition of the new Children’s Clinic and comparable uses which offer both employees and clientele, create a significant pool of potential daytime traffic which is well within a 10 minute drive of Moorland Road locations, and 15 minutes from downtown.

West Versus East Trade Area Demographic Profile

	Population West Trade Area	Population East Trade Area	Employment West Trade Area	Employment East Trade Area	Traffic Counts Janesville & Racine	Traffic Counts Janesville & Moorland
1 mile	6,184	6,114	2,359	1,725	12,500/8,000	19,700/16,000
2 mile	12,895	12,250	4,048	4,551		
5 mile	47,745	69,528				

In the short term, helping current and prospective local and regional restaurant tenants identify existing trade area populations and commuting patterns will build on the existing evening base to help grow a strong local restaurant customer pool. Restaurants such as brew pubs, supper clubs and restaurant/entertainment venues are all designed to serve this type of customer base and may be more successful in Muskego in the near term. Including a variety of retail channels to expand the customer base, similar to the



Gingerbread House’s strategy, is also a way for restaurants to become profitable in a small trade area.

National Restaurant Site Criteria (Muskego comparison on previous page)

	Population 1 mile	Population 2 mile	Population 5 mile	Employment	Traffic Counts	Household Income
Panera	10,000			6,000	20,000	\$50,000 +
TGI Friday’s			150,000		35,000	\$50,000 +
IHOP		25,000	80,000	10,000	28,000	
Olive Garden			100,000			\$50,000 +

To quantify the importance of the daytime market on restaurant profitability, the table below illustrates the typical revenue sources for national restaurants, including the average ticket price and percentage of revenue per meal. As illustrated by the table, the lack of lunch traffic potential in Muskego results in a 39 percent decline in revenue potential, which would require sufficient evening traffic to offset this gap. The column at the far right titled ‘Evening Only’ illustrates the increase in weekly visitors which would be required to offset this loss as compared to a traditional restaurant spending pattern. Food to go, fast food, supper club and bar oriented restaurants are the exception to this rule, as many do not open until 11am or even 3pm, with a focus on maximizing traffic during the afternoon and evening.

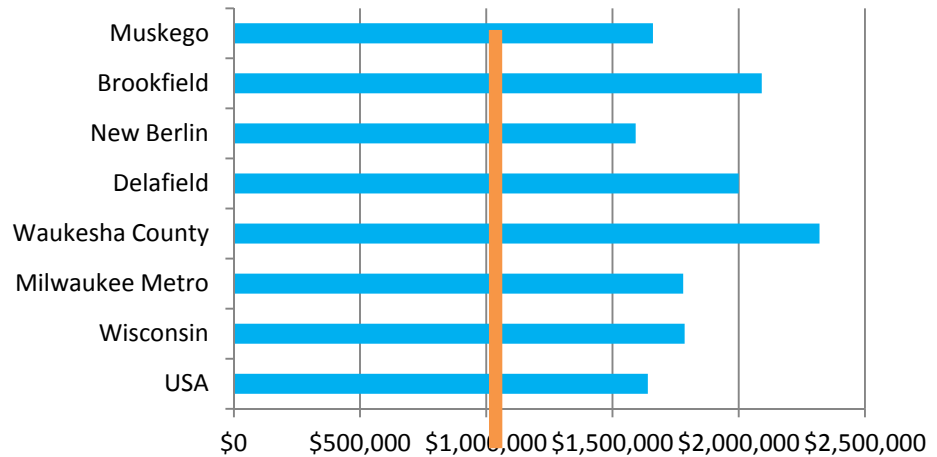
Impact of Daytime Population on Restaurant Revenues

	Percent of Restaurant Spending*	Typical Ticket: Casual Dining	Typical Ticket: Family Dining	Typical Ticket: Quick Service	National Avg. Full Service Restaurant Sales Equivalent	National Restaurant Avg. Weekly Meals (by type)	Evening Only Required Weekly Meals
Morning Meal	9%	\$8.94	\$7.53	\$3.94	\$373,000	745	-
Lunch	30%	\$12.17	\$8.43	\$5.59	\$1,242,000	1,822	-
Dinner	46%	\$14.53	\$10.33	\$6.12	\$1,905,000	2,341	3,870
Snacks (including evening)	5%	\$7.57	\$5.62	\$3.52	\$207,000	488	1,255

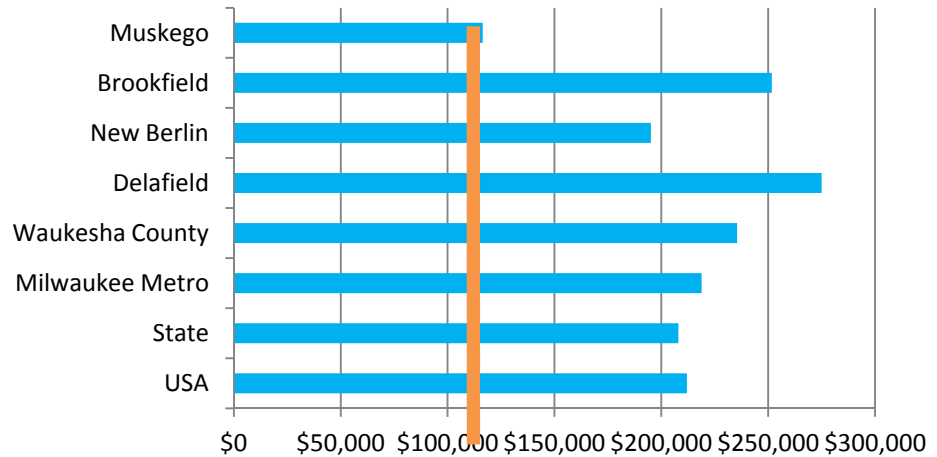
*additional 10% of spending is represented by to-go food
Source: NPD Group, Nation’s Restaurant News, New Strategist, BLS, NAIOP



Average Annual Revenue Per Business: Restaurant



Average Annual Revenue Per Business: Personal Service



Regional Comparison

Comparing the estimated annual revenue per business for Muskego versus the County, Metro Area and State in the graphs on this page, we can see that Muskego’s current businesses are generating less than average revenue per business. The graphs below highlight these general ratios for restaurant businesses and personal service businesses such as salons, dry cleaners and barbershops. Individual business types with these broader categories have varying average revenues, but the relative earnings between the comparison geographies are representative. The orange bar represents the national median revenues per business. When this analysis is extended to include nearby communities, Brookfield and Delafield full service restaurant businesses experience nearly twice the revenue of Muskego. Muskego competes favorably with New Berlin, supported by the retail demand analysis and comments from local restaurateurs. Muskego also outperforms the County and Metro for



grocery and pharmacy sales. Service industry businesses are most profitable in Waukesha County as a whole, with Delafield businesses enjoying particularly high per business sales volumes.



Real Estate Analysis

Regional Competition

Muskego’s location on the edge of the Milwaukee Metropolitan Area results in significant competition for new residents and businesses. Similarly, area residents have a wide variety of options for shopping and entertainment destinations, requiring local businesses to compete with regional and national businesses for local dollars. The map provided in the introduction on page 5 of this document highlights these competing nodes.

Regional Industrial Nodes

Community	Business Park	Size	Use Profile	Vacant Land Available
Muskego	Muskego Business Park	273 Acres	Ind/Light Ind	8 Acres
	Tess Corners Business Park	60 Acres	Light Ind	None
	Muskego Commerce Center	191 Acres	Comm/Light Ind	146 Acres
Franklin	Franklin Business Park	425 Acres	Office/Light Ind	19.55 Acres
	Franklin Industrial Park	210 Acres	Industrial	None
	North Cape Industrial Park	25 Acres	Industrial	None
New Berlin	New Berlin Industrial Park	1,126 Acres	Ind/Light Ind	None
	Westridge Industrial Park	563 Acres	Comm./Ind	388 Acres in Exp.
Waukesha	Waukesha Corporate Center	90 Acres	Comm/Light Ind	53 Acres

Regional Office Nodes

Community	Small Scale Office Park/Node	Size	Profile	Avg. Rent
Greenfield	Forest Home & Layton	15,000 SF bldgs	Professional Service	\$11.50 NNN
	Greenway Corporate Center	15-20,000 SF bldgs	Professional Service	Proposed
New Berlin	City Center	4 buildings	Mixed-Use	\$16.00 NNN
	National Ave	Variety	Professional Service	\$17.50 NNN
	Moorland & Cleveland	10-30,000 SF bldgs	Tech/Service	\$10.50 NNN
Muskego	Janesville Road	Small single story properties	Professional Service	\$11.00 NNN

Within the Milwaukee region, there is a hierarchy of business locations which varies by industry type. For those companies which prefer a suburban location, Waukesha County is a popular alternative to the higher cost Milwaukee County. Within Waukesha County, the northern I-94 corridor is the most popular alternative, although regional businesses or those with southern concentrations of clients or employees can thrive along the I-43 corridor. For Muskego, business parks in the adjacent communities of New Berlin, Franklin and southern Waukesha represent the most immediate competition, although each community has developed one or more niche areas. Muskego does not have any



existing concentrations of Class A or B office space, but profiles of nearby office parks are also provided as this a potential growth area for the community.

This lack of office space for lease hampers the development of smaller service / professional businesses that would not be interested in owning their own building. These businesses could include engineering, accounting, IT, real estate and other professional and technical businesses which match the local employment base. In addition, the relative lack of available land, especially land suitable for 50,000 square feet or larger facilities, gives Muskego a competitive advantage along Moorland Road. However, the total industrial land available in this corridor does not represent a significant supply during a normal building cycle, with room for only a few additional companies within the improved site. The Muskego Commerce Center is anticipated to accommodate four additional buildings, including two industrial facilities. Based on historic trends which place annual demand for new Waukesha County facilities at 25-30 per year, the scarcity of competing improved land in southern Waukesha County could provide demand for additional expansion sites in Muskego as early as 2016.

An additional emerging advantage for Muskego is a result of the ongoing effort by many municipalities to upgrade aesthetics and design standards in older industrial parks. The added cost of doing business coupled with reduced ability to utilize external yard space will provide a competitive advantage for parks which can accommodate these traditional industrial tenants.

As mentioned above, there is little traditional office space available in Muskego and allowing for multi-tenant office space in aesthetically pleasing locations can help attract this type of development as the market improves. While Muskego will likely only support small-scale two to three story office buildings, adding this property use will help improve the commercial/residential ratio and accommodate office uses which complement existing businesses. The proposed Muskego Commerce Center buildout is an example of this the most likely near-term commercial office development for Muskego, with the adjacent Basse Farm site serving as a future location. The team also received some stakeholder input which indicated that the Tess Corners area may be an appropriate location for small scale office development.

Land Value Analysis

Another way to evaluate the relative health of Muskego commercial districts is to examine the ratio of improvement value to land value, as well as the total value per acre. The following series of maps on pages 33 to 36 show the areas of concentrated value within Muskego's commercial districts.

This relationship measures the total value of improvements against the value of land. If the ratio is 1.0, the improvements and land are of equal value. Ratios of more than 1.0 indicate that improvements have a higher value than the land and the land itself is being used in an economically effective manner. On the contrary, assuming that land value is, in part, determined by the potential income stream generated if the property is used to its fullest extent, the higher

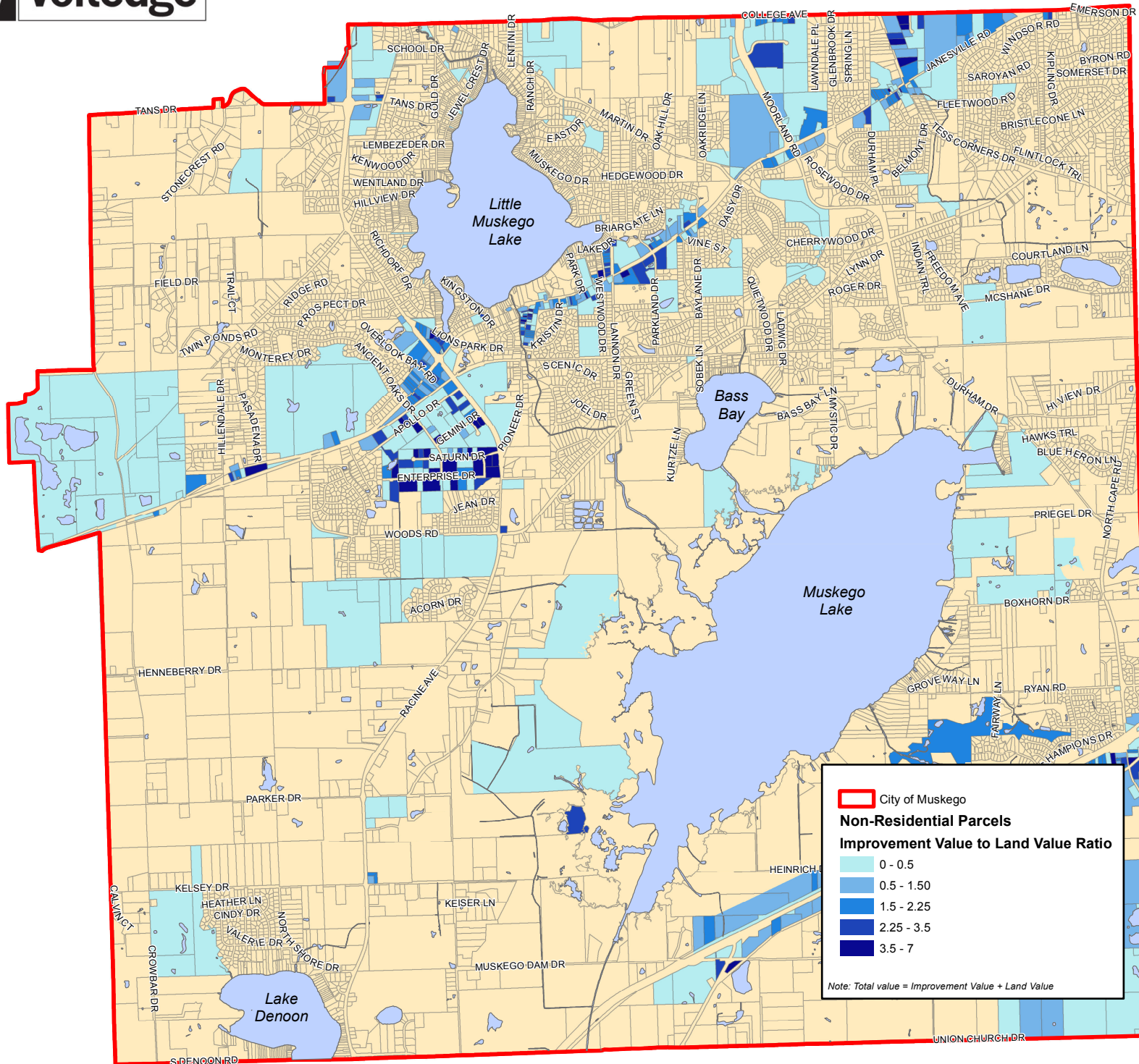


the value of the land, the greater intensity of use it should be able to sustain. Therefore, a ratio of less than 1.0, indicating that the land is worth more than the improvements made on it, means that the land is not being used to its economic potential.

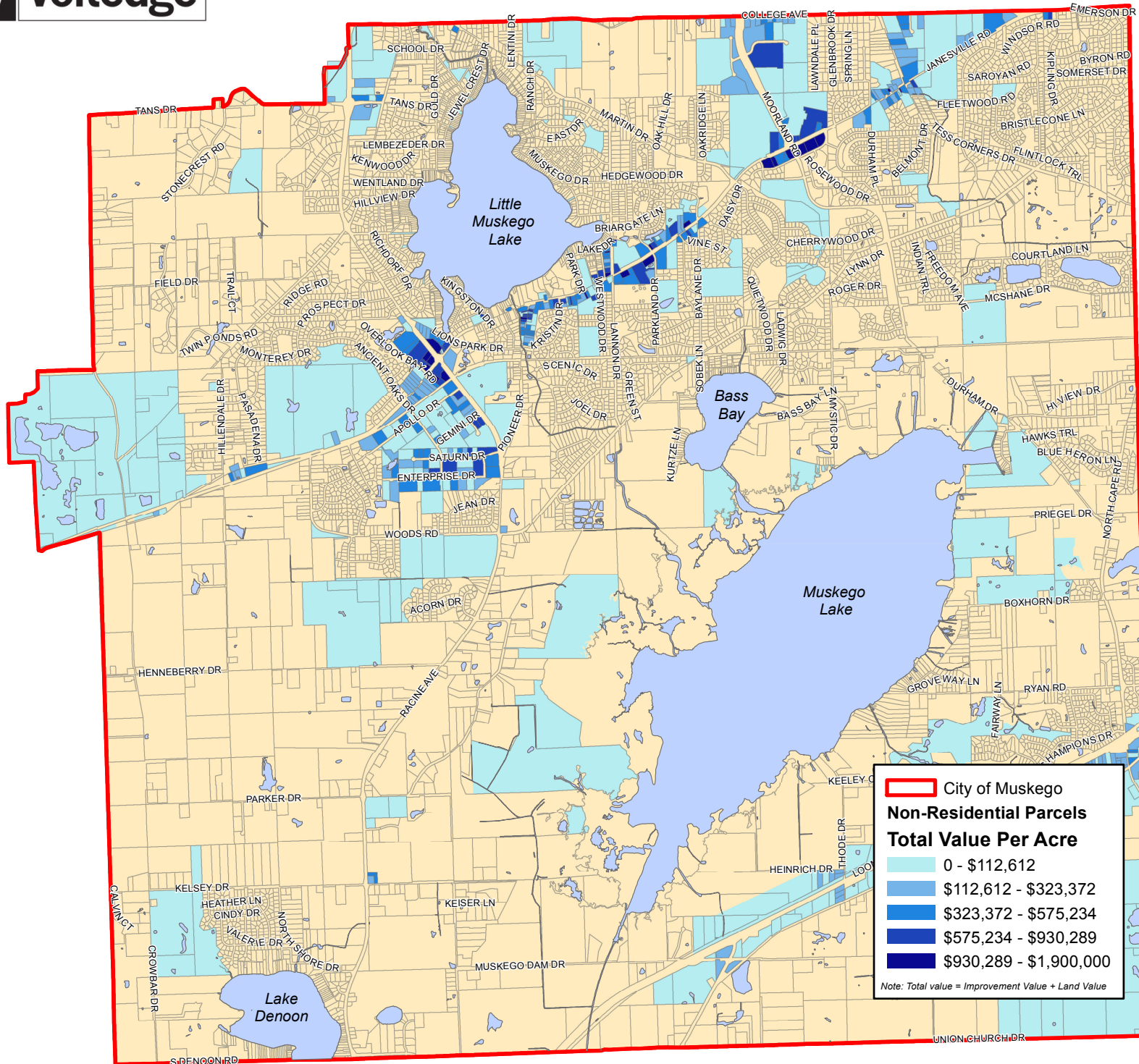
Within Muskego, a majority of parcels in each study area are used effectively, although some pockets of inefficiency exist. The properties with the greatest ratio of improvements to land value are located in the southern half of the Muskego Business Park, where the newer flex and office/warehouse properties are located. These buildings also typically have greater lot coverage than buildings in the northern portion of the park. There are also several downtown properties which demonstrate high ratios of improvement to land value. These include several of the zero setback buildings along Pioneer Drive, and the few multi-story properties along Janesville Road. In terms of land use, retail properties tend to have higher improvement to land values with office and service uses having lower ratios. This trend is more clearly seen in the second map, showing total value per acre, on which the retail parcels at Racine and Janesville, along with the retail and retail service uses at Moorland and Janesville stand out as high performing parcels. The economic development and marketing plan will identify mechanisms to capitalize on nodes of existing value, and to identify catalytic projects which will help drive value in areas of the community which are currently underutilized from a commercial standpoint.

The final map in the series uses the same approach in evaluating residential property value, providing a map of overall residential property values within the community. This map provides a visual to identify clusters of high disposable income. Given the predominance of single family lots on comparably sized parcels, the value per acre map highlights generally the same trends, although multi-family parcels stand out to a greater degree. Residential wealth within Muskego is fairly well distributed, with the highest value residential areas surrounding Little Muskego Lake, adjacent to Bass Bay and near Lake Brittany. Multifamily properties including townhomes and condominiums also provide significant tax base and spending power for the City. However, a limiting factor in Muskego is the fact that high value households are concentrated primarily in large single family residential developments with extensive on-site or community facilities available to residents. These amenities, while attractive to residents, limit the need to pursue recreation and entertainment options elsewhere in the community and, as a consequence, to conduct additional spending at local businesses.

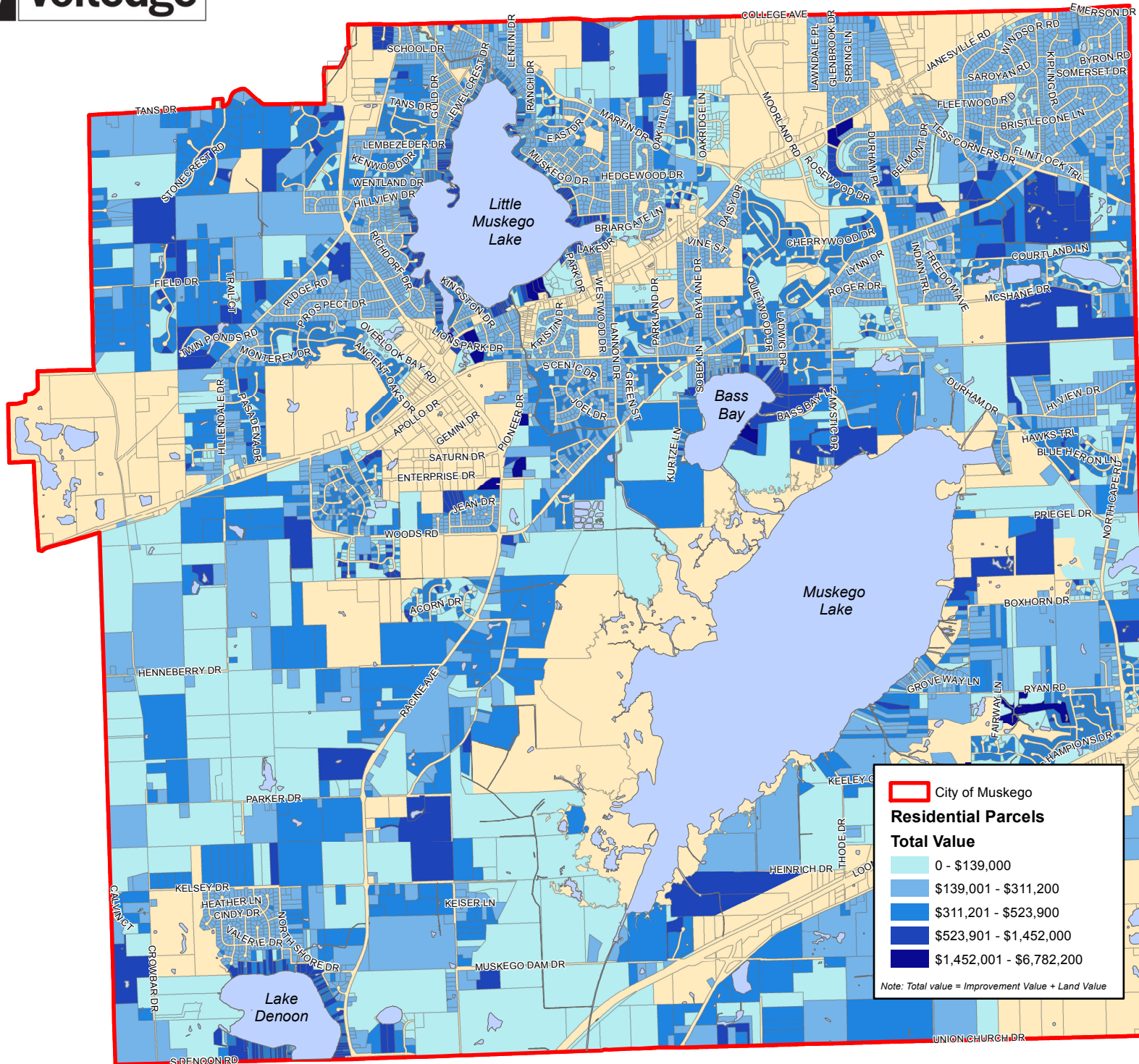
















Stakeholder Interview Summary

The following summary provides an overview of the information and opinions obtained from the 13 stakeholder interviews conducted by the Vierbicher team. These interviews included conversations with a variety of stakeholders in the community including local business owners from retail, industrial and service industries, local property owners for various property types, developers, brokers, residential agents, Chamber staff, regional economic development professionals and other individuals who have knowledge of Muskego from a business and real estate perspective. The summary includes an overview of major themes which were introduced by a majority of stakeholders, as well as specific areas of opportunity and potential challenges which were mentioned by multiple individuals. In some cases, there are aspects of Muskego's business climate which were mentioned as areas of both strength and challenge, depending on the individual. The opportunities, challenges and opinions identified through this process were further explored in the market analysis process to develop marketing messages or initiatives to address areas of concern.

Major Themes

- The City is helpful and easy to work with. (mentioned by almost everyone)
- New Berlin, Franklin, Oak Creek, Waukesha are the primary competition but Waukesha County in general is the scope of commercial searches by companies that typically consider Muskego. (a desire to get out of Milwaukee County is frequently a driver)
- Communicating with County on Janesville Road project is an issue.
- Lack of full service restaurants most cited need. (but restaurants do not feel supported by residents and the lack of daytime market makes business difficult for many national models)
- The local market still driven by local demand/investors/players. Moorland Road is the best opportunity to attract regional uses/attention.

Strengths/Opportunities

- The City is responsive and approachable, better than many communities to work with from business and development standpoint.
- Moorland Road has significant regional potential as economy improves – lack of large industrial sites in competing communities.
- Many Janesville Road businesses/owners are waiting for construction to end before investing, likely some pent up demand as a result of this trend.
- Lakefront park space is an opportunity to boost tourism/create a central node. Lakefront retail will also allow the community to capture spending from boaters and daytime visitors.
- Muskego Business Park is very popular with owner/user manufacturers who live in the area
- The City has a growing population of high net worth residents, attractive demographics for many service and retail businesses.



- Existing City programs such as TIF and Façade/Landscaping grants/loans were well received.
- Residential serving retail does well – i.e. grocery, quick service/to-go foods, retail services.
- City has many long-standing businesses with established clientele and history in community.
- Muskego is still a local market. (quiet, small town feel)
- There are businesses continually looking at spaces in the City, with ample spaces/sizes/types of spaces available to meet most needs.

Weaknesses/Challenges

- Daytime employment is located on the opposite end of Janesville from higher traffic counts.
- Tess Corners is disconnected from rest of Janesville Road, with less traffic volume and limited economic drivers.
- Increasing enforcement of design standards (related to outdoor storage) is making Muskego Business Park less attractive – outdoor storage is a valuable commodity and will grow in importance as other communities regulate it out of existence.
- Shrinking population of younger families is a concern. (relative to impact on schools, support for community amenities)
- Muskego itself is not a draw for residents. New home buyers are typically looking in Waukesha County generally and the house/lot is what draws them to Muskego. Need to maintain quality of existing housing and available development sites to remain attractive.
- Parkland Mall is a weakness and a challenge.
- Dated facades/mix of building types/uses on Janesville mentioned as a hurdle by businesses wanting to upgrade their properties.
- City needs to appreciate/recognize existing businesses more.
- Surrounding towns more affordable from residential perspective, which may be a limitation in the near term.
- Muskego is still a local market (with a lack of regional players/knowledge).
- Sewer connection fees associated with tenant turnover makes investment property/multi-tenant retail or industrial less attractive. The fee structure limits ability to budget in advance, minimizing property owner ability to upgrade properties. Also, increases the cost of opening small business and may hinder development of multi-tenant office structures.
- Durham Road closure and School connection issues are a concern from a traffic congestion perspective.

To understand the strengths, weaknesses, and needs of Muskego relevant to identified potential industry clusters; Ady Voltedge interviewed three major employers in the area. These interviewed helped filter or reaffirm some of the secondary research (desk research) previously conducted and get to know the local employers, their businesses, opinions, and needs. The information found during this process also provided insights into why businesses chose Muskego,



thereby identifying saleable points useful for recruit other similar businesses to the area.

Employers interviewed during this stage included:

- InPro
- M2M Machining
- Terra Firma

Some of the key advantages/disadvantages identified are as follows:

- Productivity and work ethic is excellent with almost no turnover
 - Almost all labor is drawn from the Milwaukee MSA
 - Labor is fairly easy to find, especially now with the current economy
 - IT and technical jobs are the hardest positions to fill
 - Could use better training programs although Waukesha Area Technical College is good
 - Most training is done in-house
- Muskego is a small, well run community
 - Seen as a bedroom community to Milwaukee
 - Still has a community feel or small town atmosphere
 - Organized, efficient, responsive, and detail oriented
 - Current Mayor is economically focused and understands business
 - There have been some growing pains of a farm community growing into a modern city
 - No public transportation
- There is no downtown area per se but the upcoming construction on Janesville Rd. will help
 - There is, however, some friction over Janesville Rd.
- Outstanding school system
 - The school board does a good job
 - State Superintendent of the year
 - High test scores
- Quality of life is great; with
 - Nice parks, bike paths, and sidewalks
 - Good amount of foot traffic on sidewalks
 - Wonderful lakes but could use more lake access
 - Need to justify the lake community vibe
 - Crime is very low
- Low taxes
- College Ave. industrial park has a straight shot to the highway





Economic Development Recommendations

A series of recommended economic development initiatives was developed for Muskego to help the City capitalize on existing opportunities and address issues which were identified in the analysis and stakeholder interview phases of this study. These initiatives are intended to help the City attain a more balanced community which blends residential, industrial, office and commercial uses which complement the local economic and demographic strengths of the community. Recommended initiatives include community-wide action items, study area specific programs, and overall marketing and branding strategies. Strategies and initiatives associated with each of these focus areas are described in this chapter and the following chapter, with a detailed implementation plan provided in the last chapter of this document.

Muskego Economic Development Initiatives

General community-wide initiatives include targeted retention, recruitment and expansion-related activities which are suited to Muskego's existing business mix. Additional elements are provided which can help encourage and facilitate desired development types within the City. These initiatives include recommendations for new programs, potential revisions to some existing ordinances or regulations, and continuation or expansion of existing initiatives which have been effective and/or popular in the community. While these initiatives have been identified to address specific opportunities or issues within the City, it should be noted that stakeholder interviews unanimously identified Muskego's City staff and representatives as one of the best communities to work with regionally. Expressions such as 'approachable' and 'reasonable' were used frequently, even by individuals discussing points of frustration. Based on this feedback, the City should continue its proactive approach to business outreach and further this reputation regionally, perhaps through the addition of testimonials by area businesses and developers as part of its marketing efforts.

Repeated stakeholder comments regarding Muskego's sewer connection fee structure prompted additional research in this area. The concern from property owners with investment properties (especially multi-tenant) in Muskego stems from the community's application of variably priced sewer connection fees for changes in use for existing properties. Applying/adjusting a sewer connection fee for a change in tenant is not a common practice. This practice introduces uncertainty into the budget for multi-tenant properties, and also generally increases the cost of commercial property in Muskego. At minimum, it appears to create a disincentive to upgrade the intensity of use for underutilized properties and requires property owners and the utility to maintain records tracking details of tenant employment and space buildout. Ultimately, it may discourage new multi-tenant development within Muskego by introducing additional cost variables and/or requiring commercial properties to subsidize a larger amount of sewer costs than usage would indicate is necessary. As Muskego works to upgrade existing property tenancy and appearance or recruit additional multi-tenant development (such as an office park), the structure of these connection fees should be reviewed. Unless the practice is required to comply with the billing requirements of MMSD, a simpler and more predictable



system with less accounting requirements would be beneficial in fostering a friendly attitude toward multi-tenant developments. It is likely that the revenue created through these additional fees can be obtained through a more intuitive system or by eliminating the administrative time required to monitor and enforce the existing system.

Another potential long-term project is the simplification of Muskego's street numbering system. As Muskego hopes to attract more outside consumers and businesses with regional clients, the current directional street address system may become problematic. Muskego addresses do not display correctly, if at all, on many internet and GPS based systems, making it more difficult for tourists, visitors and deliveries in the community. The system is especially confusing for travelers coming from other nearby communities who use more conventional address systems on the same road. The City should explore the potential to use more conventional street addresses for building signage and directions while retaining the existing system for emergency response and parcel records as a compromise to a costly full conversion.

Business Retention and Expansion

Muskego's proactive approach to planning and development provides significant support for businesses interested in Muskego. Continuing current business retention activities such as business retention visits, business owner surveys and building and sign grants is recommended. One area for improvement, identified by several stakeholders, is increased recognition of existing businesses. Muskego is fortunate to have a significant number of long-time local businesses which are well established in the region. The City's recent focus on recruitment of new businesses and development has created a perception of reduced support for existing businesses. Introducing a business recognition program which promotes and honors local businesses who have reached key milestones in the community (i.e. five, ten, twenty-five years) can be a simple way to honor existing businesses, connect residents with Muskego establishments and promote past economic development recruitment successes. This type of program can also be conducted in partnership with the local media, which can publish a business profile in the local paper.

Given its strong base of local manufacturing companies, Muskego is an ideal candidate to employ techniques associated with the economic gardening approach to economic development. By identifying common issues facing existing businesses such as marketing, market data, or business strategy, the City can facilitate access to shared resources at a reduced rate. In contrast to economic gardening programs targeted at providing seed capital for startups, this type of initiative is similar to joint purchasing arrangements common to retail businesses. Working with existing companies to identify common needs, the City can connect businesses with resources or professional expertise (i.e. legal, accounting, or branding) in specific areas of need through a negotiated reduced group purchase rate.

A similar objective can be achieved by providing subsidized access for qualified local businesses to the PeerSpectives program or Wisconsin Innovation Service



Center (WISC)'s Customer Diversification Assessment can boost profitability and growth potential for manufacturing sector employers. These programs represent established systems provide which a forum for business leaders to address common issues such as product development, operations and succession planning with other companies in similar positions and offer customized services to manufacturing companies to help diversity customer base, identify potential expansion markets.

Additional activities which can further support existing businesses include expanded connections with regional resources such as Waukesha County EDC and M7, Wisconsin Economic Development Corporation (WEDC) and Wisconsin Innovation Service Center (WISC). Connections with startup resources, small business funding, training programs and capital improvement financing exist within these organizations. This funding is available both to supplement local business recruitment incentives, but also to assist existing businesses to expand and grow their workforce. Developing partnerships with these regional organizations can leverage existing staffing and funding and allow Muskego to better focus local resources. Maintaining regular contact with regional and statewide economic development programs will also have a side benefit of keeping them informed about local opportunities and priorities which may fit with planned initiatives or grants which can help further local initiatives by coordinating with a larger program. The Chamber's business education programs are also a good complement and funnel for connecting interested local residents and businesses with available regional resources.

Business Recruitment

The planned development of the Moorland Road corridor will continue to attract regional companies interested in Muskego. However, the available parcels are only sufficient to accommodate a few new facilities in specific size ranges. If historic construction patterns return, this area could be fully built out for industrial uses in only a few years. In order to provide an array of options, the City should work to encourage infill development within the Muskego Business Center and Tess Corners park to accommodate smaller complementary users which may desire locations adjacent to new Moorland Road tenants.

The City has also struggled to address the mismatch between residential and commercial properties in the community, as well as bridge the gap between residential workforce skills and local employment. The ability to provide new Class A/B office park location for multi-tenant office properties is essential to addressing this issue. However, there is minimal land available in suitable locations for this type of development. The Basse Farm location has the greatest potential for higher image office properties, and would benefit from proximity to the regional business park and retail development. Working with the property owners to create a conceptual vision for this property, including a transportation plan to accommodate internal circulation for Moorland Road developments, can help provide a vision for this area.

Additional nodes appropriate for professional service users include:



- The east side of Racine Avenue north of Janesville Road;
- The south side of Janesville Road west of Racine Avenue; and
- The Tess Corners area.

However, these secondary locations will be more successful if the Moorland Road area is built out first, allowing clients and vendors of larger users to locate in smaller adjacent developments.

Given the desire by residents for specific business types (especially restaurants) indicated in the comprehensive plan and through the stakeholder interviews, the City would also benefit from the introduction of a business referral program. This type of program provides a monetary reward for individuals who refer new businesses which subsequently open in Muskego, engaging residents and existing businesses in the economic development process. Muskego's professional- and management-oriented residential base provides an ideal opportunity to incentivize business relocations for companies which already employ local workers. An example of a similar successful program is provided in the case study chapter for further reference.

Incentives typically play some role in recruitment planning, especially when the recruitment target is a sector not currently located within the community, or involves a significant private sector investment, such as headquarters relocation or other large scale operation. Muskego has a history of supporting this type of business expansion through its local revolving loan fund and tax increment financing. The section below highlights some of the most useful incentives for recruiting individual industry types.

Industrial: Infrastructure and capital improvements are the most significant costs associated with relocating industrial businesses. Traditional incentives such as revolving loan funds for capital equipment purchases, provision of infrastructure such as enhanced power, fiber or water/sewer, and employee training allowances are typically effective at offsetting some of the relocation costs which can facilitate industrial moves.

Office: Office relocations are driven by client and employee locations, as well as by office space availability, cost and image. If a company is relocating employees from other locations, housing assistance for existing or new employees can be a non-traditional way of addressing concerns about employee recruitment. The most valuable incentives from an office relocation perspective are those which are provided by the landlord either in tenant improvement costs, rent abatement or other similar cost relief structures.

Retail: Retail incentives can be grouped into those elements which are attractive to regional or national chains versus locally owned establishments. Regional chains are not highly swayed by incentives, with the exception of destination retailers such as Bass Pro Shops or other comparable companies which typically seek significant infrastructure allowances and tax abatements as part of a relocation decision. Restaurants and other household-serving establishments



typically will require that a site meet their minimum threshold before incentives are a consideration. In the case that this type of retailer is persuaded to relocate through rent abatement or other incentives, they are still prone to leave the market if minimum thresholds are not met by the end of the first least period. Locally owned retailers receive significantly more benefit from municipal incentives. Retail is one of the most difficult business types to finance in this climate, and few federal or state loan pools are available for this type of tenant. However, opening a retail establishment involves significant up-front costs if the space is not built out for the proposed use. Providing tenant improvement incentives such as loans or matching grants to support capital expenses such as hoods, vents, HVAC, cabling or other permanent fixtures can help improve the chances of first-year cash flow while also improving dated retail spaces and enhancing property values in older retail districts.

Development Planning

Development planning initiatives are, by nature, long-term, with improvements addressed as properties are redeveloped. For Muskego, improvements to the overall transportation framework and enhanced visual location cues are two initiatives with significant potential to help recruit new businesses and facilitate success for existing companies.



In general, the fragmented transportation network within Muskego makes it difficult to access local retail establishments via foot or bicycle, and many times requires a significant drive based on limited street connections between residential and commercial areas. This is a challenge to local retailers, as residents who are resigned to driving significant distances to shopping destinations become more likely to drive to other communities, as shopping locally is not significantly more convenient.



Entrance and monument signage contribute to sense of place for Muskego and its business districts.

The reliance on several major arterials in the community emphasizes the linear nature of a few streets. The lack of key nodes and visual landmarks along Janesville Road, Moorland Road and other main corridors reduces the impact of any particular business. This is reinforced by the lack of distinctive architecture within Muskego generally. The new streetscape will create a distinct character for Janesville Road, and is a great step in the right direction. Additionally, the monument signage at entrances to the community and business parks contributes to the sense of place.

Long-term, as Muskego develops its reputation within the region and development patterns push growth outwards, Muskego has the potential to create unique commercial opportunities which capitalize on its rural character and outdoor amenities. An emerging trend is toward business parks with an environmental emphasis which attract companies with a corporate policy toward sustainability, but also offer increased amenities for employees while minimizing impact on sensitive areas. The new sustainable business park in Weston, Wisconsin, offers office and flex



space adjacent to a wetland conservancy with associated trails and aquatic views. The park was engineered to minimize storm water impact, and tenants commit to zero emissions operations in accordance with the parks' green emphasis.

Study Area Recommendations

The recommendations below provide an overview of initiatives or actions which can advance redevelopment or new investment in individual areas within Muskego. Recommendations associated with individual sites, specific geographic areas or physical changes are reflected in the maps on pages 54 through 57.

Racine Avenue Commercial/Muskego Centre

The Racine Avenue Commercial node has the greatest potential over the long term as development occurs north toward New Berlin. Efforts to continue policies promoting high quality development and the provision of pedestrian amenities along the Racine Avenue corridor to coincide with the eventual development of an additional business park in the quarry area will help connect workers with local retail amenities.

Ongoing efforts to promote daytime employment density in the area through increased utilization of parcels within the Muskego Business Park and redevelopment of Racine Avenue and Janesville Road residential parcels into professional service or office uses will also benefit existing business success and fill additional storefront vacancies within the Muskego Centre development.

Continued efforts to encourage redevelopment of single family residential properties and promote high quality architecture at this node are recommended.



Entrance signage options create a defined sense of place for neighborhoods or districts.

Muskego Business Park

The Muskego Business Park is a successful example of a local industrial park. As growth and expansion occurs within the metro area, this type of real estate will become increasingly valuable. The City should maintain its focus on enhanced aesthetics along Racine Avenue and the Muskego Recreation Trail while simultaneously promoting and accommodating outdoor storage in the interior areas of the park. Matching grants for improvements to aesthetics of storage areas and signage are appropriate to maintain the overall image of the park, benefitting existing and prospective corporate users. The pedestrian and bicycle amenities along Racine Avenue from Janesville Road to Saturn Drive should be expanded in the long-term to accommodate more worker pedestrians and bicyclists. The extension of similar facilities north to Lakewood Drive can facilitate the connection between this worker pool and nearby retail establishments.

Working with existing property owners in the Muskego Business Park to determine expansion plans associated with vacant parcels can help identify near-term development opportunities. Assisting those property owners



who do not anticipate a near-term need for expansion space to market excess land will drive property values, provide operating cash for existing businesses and increase local employment by fully utilizing the existing park. Additionally, exploring the potential for relocation of the existing municipal garage facility can provide additional centrally-located parcels for taxable development activity.

Given the concentration of manufacturing tenants, increased partnerships by the City and Chamber to connect with the Waukesha EDC and area technical colleges can also help to retain local businesses. These partners provide established programs to help companies access critical workforce training and capital improvement funding, ultimately increasing the need for expansion locally.

Downtown Janesville Road

Muskego lacks a traditional retail core. Providing coordinated streetscape, signage and architectural design standards for properties in the downtown portion of Janesville Road can create an identity for this key commercial district. This unique commercial area should be emphasized by highlighting the existing residential and green areas which separate the downtown portion of Janesville Road from the regional development at the Racine and Moorland intersections. Demolition and right of way expansion as part of the Janesville Road reconstruction project will open up several corner parcels for redevelopment, with the potential to create visual landmarks and introduce neighborhood signage at key intersections. This, in addition to the streetscape improvements as part of the street reconstruction, will create a more pedestrian and community-focused corridor which encourages visitors to spend more time in the corridor.

Uncertainty surrounding right-of-way acquisition for the road construction project has limited private property investment along the corridor. Although the planning phase is now complete, many businesses are still hesitant to invest, fearing that construction will negatively impact their business. However, having a number of properties simultaneously undergoing improvements would help to convey activity and spur additional investment. Encouraging property owners to time projects to coincide with the end of construction can further leverage the significant investment in the streetscape component with improved public perception and business marketing. Enhancing the existing Building and Site Grant program to include a permit fee moratorium, or allowing interior capital improvements which can accommodate desired business types (i.e. public restrooms, hoods/vents, etc) can facilitate this type of coordinated investment activity.

Longer-term, opportunities to create a downtown commercial and recreation node will capitalize on Muskego's unique lakefront amenities and encourage the significant area residential population to visit the downtown. The presence of both Big and Little Muskego Lake, the Muskego Recreation Trail and existing recreation businesses such as Mather Lanes and the High Tide on or adjacent to



this corridor create potential synergies. The City should capitalize on future lakefront park opportunities to drive increased property tax revenues by encouraging higher density mixed-use properties in the surrounding area. Priorities for future waterfront park space should be to provide lake views from Janesville Road while also accommodating internal uses which will activate the space and provide event and gathering space serving the entire community. The ability to secure a return on investment for what would require a significant City investment suggests that efforts to facilitate surrounding ancillary development through adjacent property consolidation to facilitate increased density, should coincide with park improvements. This would provide greater incentive to encourage additional private sector investment around what should be a key focal point for downtown redevelopment. Discussions with adjacent property owners to market larger redevelopment opportunities spanning multiple sites can help to encourage larger scale and higher density uses on surrounding parcels.

An additional long-term opportunity is to encourage infill development on rear areas of deep parcels through conditional use zoning. Encouraging horizontal mixed-use development can increase the value of Janesville Road parcels and encourage long-term higher density uses on the commercial frontage. Multifamily development should target younger and empty nest demographics which are currently underserved in the community. Expanding the range of housing available will help retain young adult and aging residents and provide an adjacent customer base for local retail. Apartment demand is projected to grow in comparison to single family development. Identifying areas to accommodate this demand in ways that cater to desirable demographic segments will facilitate continued growth in Muskego.

Pioneer Drive

Pioneer Drive specifically has the potential to redefine its identity. The streetscape and trail connections planned for the corridor will better define the commercial area and create a sense of place. Opportunity exists for smaller retail and service establishments due to the nature of existing buildings, small parcels and zero-lot line development potential which offer greater potential for streetfront signage on small shops which would be hidden among the larger buildings and landscaped setbacks on Janesville Road. Personal service uses, cafes, design studios and other small format uses are particularly attracted to this type of environment. However, limited existing vacant space in historic buildings will require new construction to attract new businesses to the area. The City can help serve as a convener for the project by working with existing property owners who are willing sellers and potential retail businesses to connect with developers with expertise in small scale mixed-use development which are critical elements for project success. The City's investment in Pioneer Drive reconstruction and trail connections connecting Pioneer Drive to the Muskego Recreation Trail further enhances the local and regional potential to draw visitors to a small scale walkable commercial node.



Ultimately the most successful downtown areas, whether historic or suburban in nature, are supported by a variety of local groups. This type of leadership cannot come directly from the City, but can be encouraged through the initial setup and facilitation of organizational structures such as business improvement districts, arts councils, merchant's associations and the like. Providing seed funding for this type of organization can spur local owner and establishment-driven revitalization. An example of this type of success from a business improvement district along an automotive corridor is provided in the case study chapter for a revitalized stretch of Colfax Avenue in Lakewood, Colorado.

Moorland Road

Moorland Road provides the greatest near-term opportunity for Muskego's commercial development. Existing and planned developments have demonstrated the ability to attract regional and national company interest in Muskego based on the proximity to Interstate 43 and presence of large development sites. The remaining available sites should continue to succeed in attracting this type of development in the near future. At present, there are ten parcels identified for commercial tenants, excluding associated retail outlots. With a mix of intended uses, these developments are sufficient to change the character and perception of Muskego as a commerce center and also provide limited long-term development potential.

The Basse Farm site, which currently serves as a regional agricultural draw, represents the most logical second phase commercial development target. Given the limited available adjacent land, the site represents one of the best locations for the City to pursue a new Class A/B office development, providing for a better local business mix and offering increased employment options for Muskego residents. Planning for the future development of this site including site design, circulation and utility costs can help facilitate development as the market improves. The City may want to explore the expansion of TID 10 either to assist in the cost of site preparation or as development becomes more likely to boost marketing of the site.

In order to capitalize on this opportunity, and ensure the long-term appeal of the Moorland Road as a business and commerce destination, the City should work to improve circulation and connectivity within what could become a full-service business park. Currently, the three existing developments are separate and do not accommodate internal circulation, increasing the potential for congestion on Moorland Road. Creating a transportation plan for the Basse Farm property to incorporate internal connections for cars, bicycles, and pedestrians will encourage workers and visitors to shop and eat locally. The Basse Farm site offers the opportunity for a direct connection to Janesville Road and Downtown Muskego, as well as to Moorland Road and across to the eastern retail area.

Tess Corners

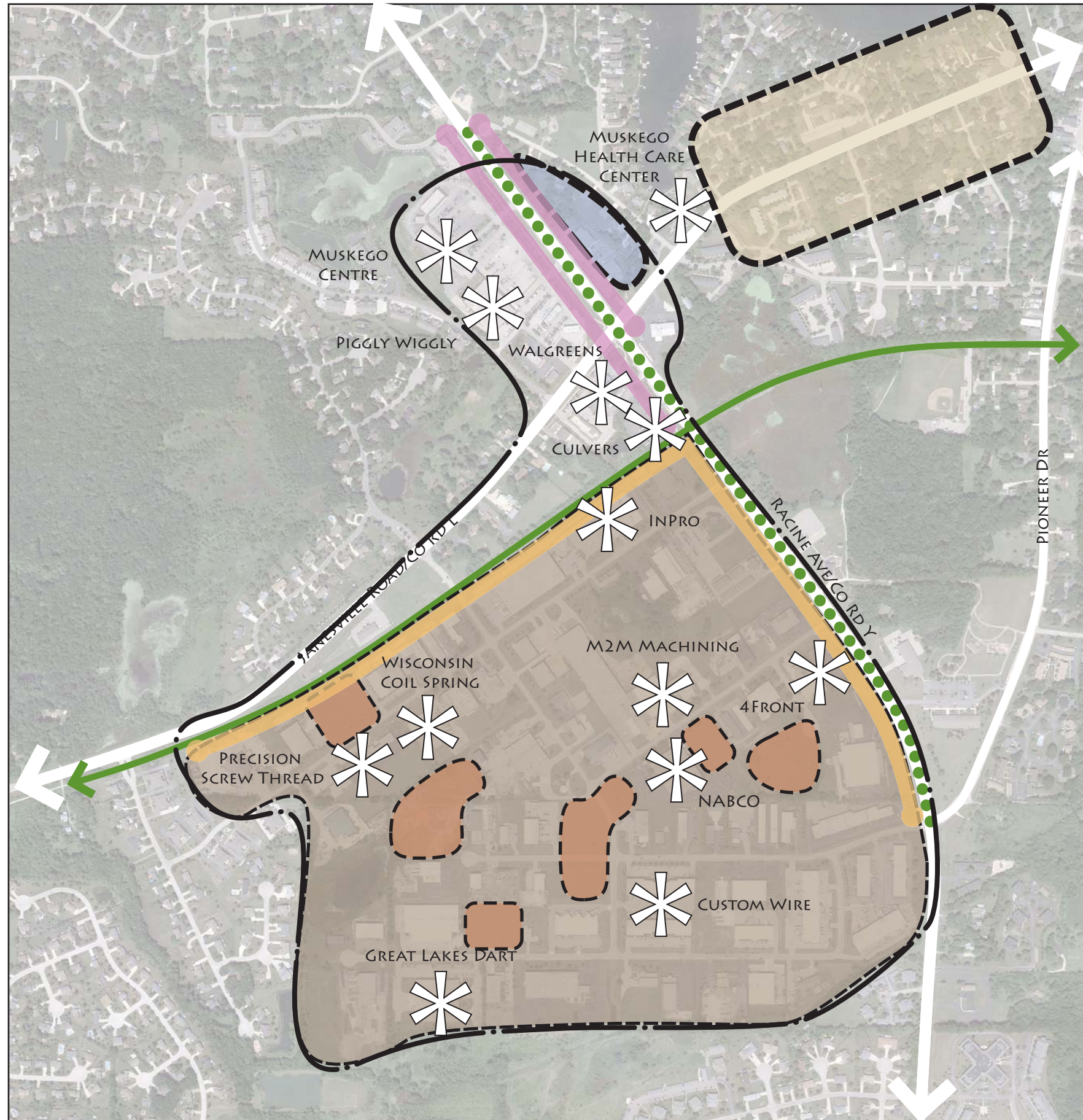
Tess Corners, which has multiple vehicular connections to Moorland Road and a significant portion of undeveloped acreage, represents a long-term commercial



Small scale mixed-use development can accommodate professional service and local entrepreneurs, including the potential for executive suites or shared workspace.

opportunity for Muskego. The Tess Corners Business Park area has the potential to replicate the success of the Muskego Business Center by accommodating additional light industrial tenants. With the proximity to Moorland Road via Janesville and West College Avenue, the park can attract more regional businesses. However, the lack of internal circulation will need to be addressed to avoid congestion on Tess Corners Drive, better accommodate truck traffic, and maximize interior site utilization. Introducing an internal street grid for the park and encouraging enhanced aesthetics along Janesville Road and Tess Corners Drive will update the image and functionality of this park, making it attractive to a wider audience.

The southern side of Janesville Road offers the potential for locally-oriented mixed-use development. The zoning in the area already accommodates this type of use, which was mentioned as an advantage by several brokers familiar with the area. Encouraging development of locally-serving professional office and multi-family residential will create the opportunity for businesses associated with regional companies on Moorland Road to locate in smaller scale space. Additional smaller scale commercial opportunities such as executive suite or shared work space for local residents requiring a remote work location or meeting space is also an opportunity for this area.



- KEY**
- BUSINESS PARK AREA BOUNDARY
 - MUSKEGO REC TRAIL
 - ✱ MAJOR EMPLOYER/ DESTINATION BUSINESS
 - PEDESTRIAN/BIKE ENHANCEMENTS
 - IMPLEMENT DESIGN STANDARDS
 - AESTHETIC IMPROVEMENT FOCUS
 - POTENTIAL REDEVELOPMENT/ INFILL AREAS
 - RESIDENTIAL NODE
 - OFFICE/SERVICE FOCUS
 - MUSKEGO BUSINESS PARK

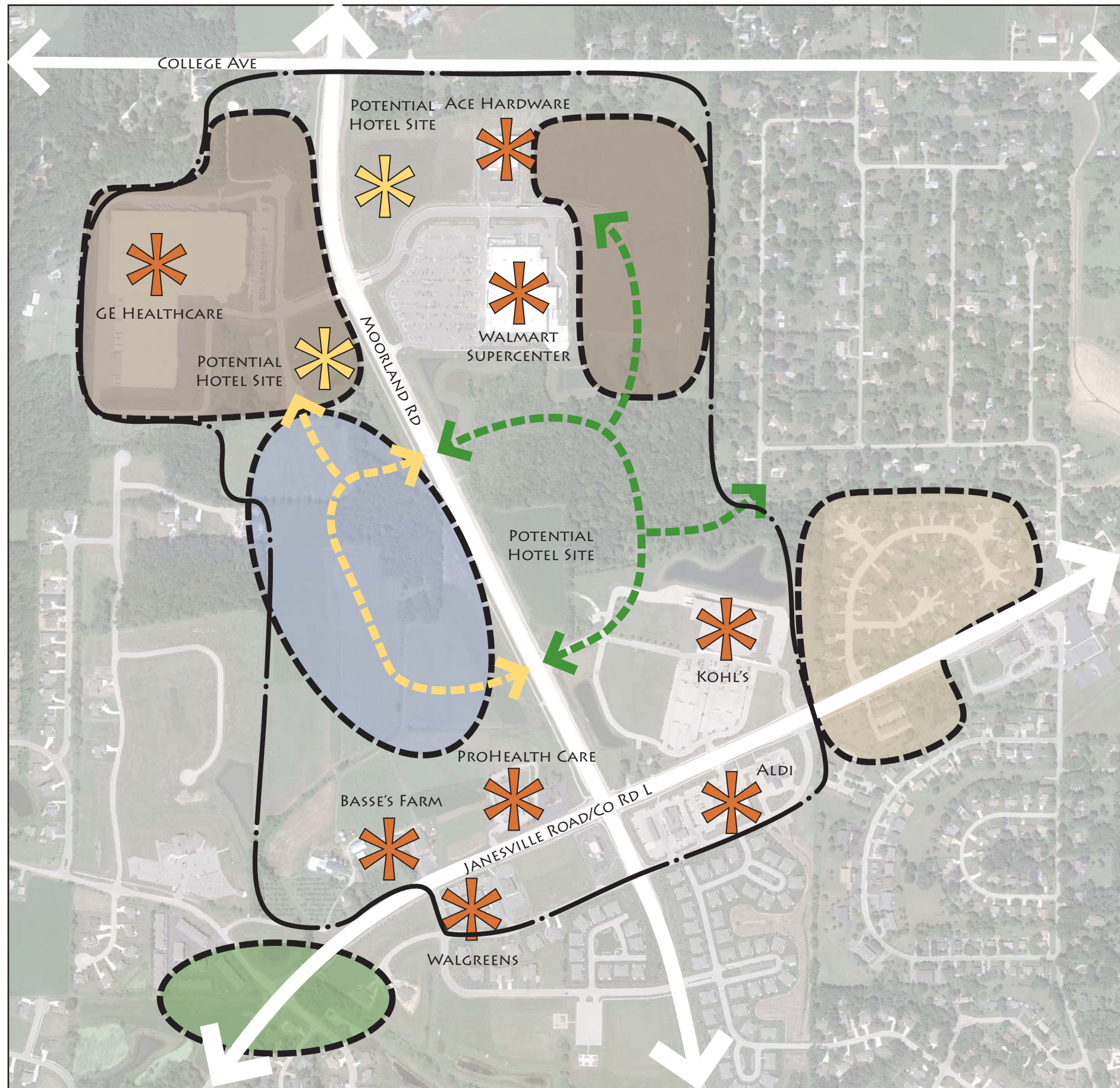




KEY

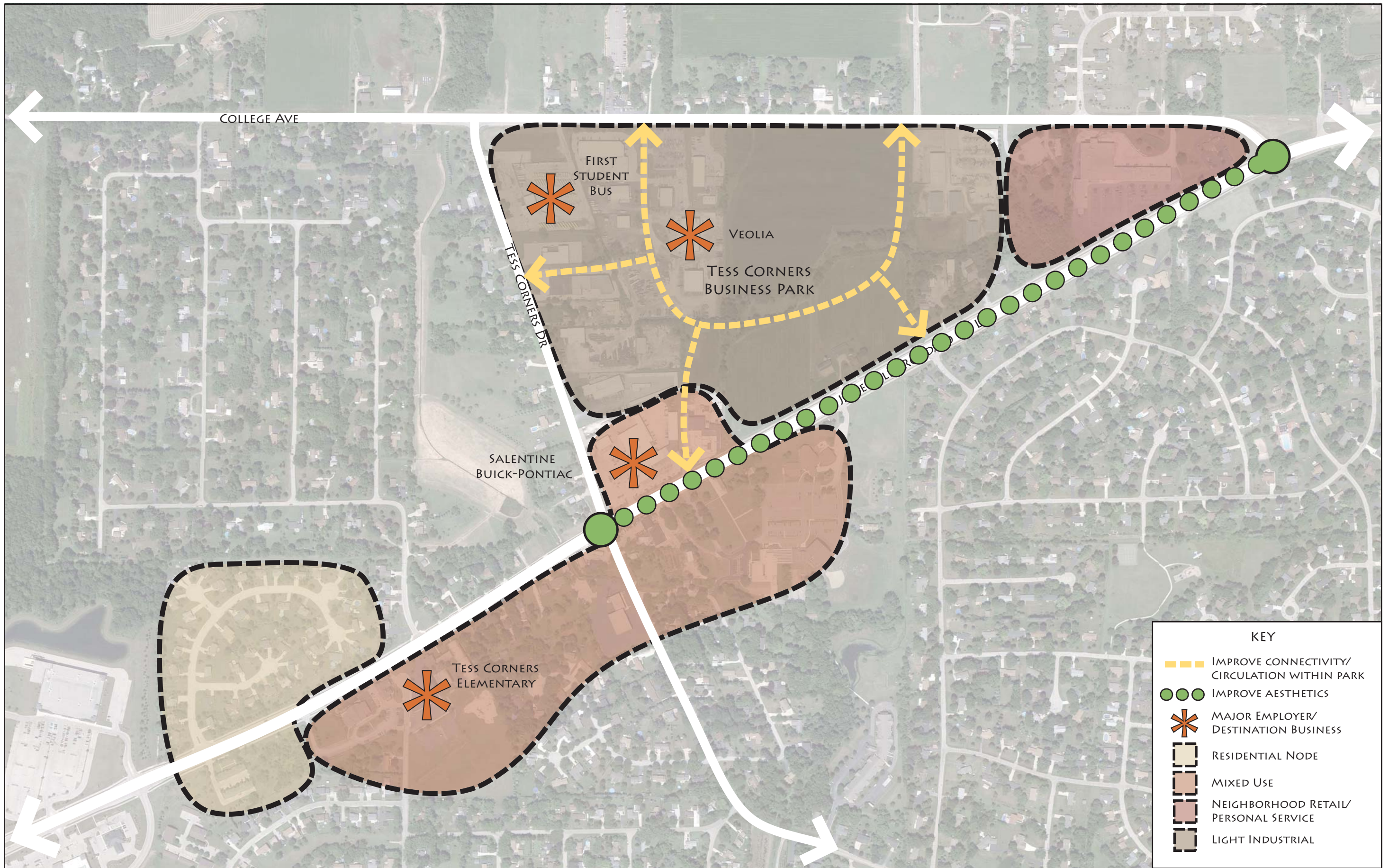
-  JANESVILLE ROAD AREA BOUNDARY
-  MUSKEGO REC TRAIL
-  POTENTIAL TRAIL CONNECTION TO JANESVILLE ROAD
-  MAJOR EMPLOYER/ DESTINATION BUSINESS
-  OPPORTUNITIES FOR COMMUNITY IDENTITY DEVELOPMENT
-  RESIDENTIAL NODE
-  GREEN SPACE NODE





- KEY**
- MOORLAND CORRIDOR BOUNDARY
 - IMPROVE CONNECTIVITY/CIRCULATION WITHIN PARK
 - IMPROVE CONNECTIVITY/CIRCULATION (PED/BIKE ONLY)
 - MAJOR EMPLOYER/DESTINATION BUSINESS
 - RESIDENTIAL NODE
 - OPEN SPACE NODE
 - POTENTIAL OFFICE PARK
 - MUSKEGO COMMERCE CENTER





KEY	
	IMPROVE CONNECTIVITY/ CIRCULATION WITHIN PARK
	IMPROVE AESTHETICS
	MAJOR EMPLOYER/ DESTINATION BUSINESS
	RESIDENTIAL NODE
	MIXED USE
	NEIGHBORHOOD RETAIL/ PERSONAL SERVICE
	LIGHT INDUSTRIAL





Industry Cluster Opportunities

The following chapter examines industry clusters which represent areas of competitive advantage for Muskego. Although this data is based on the larger scope of Waukesha County, it does give a very close representation of the strongest industries, especially taking into account drive time. This data will be further evaluated by incorporating employer interviews and input from the Community Development Authority to identify specific industries are most



Industry Cluster Opportunities

The following chapter examines industry clusters which represent areas of competitive advantage for Muskego. Although this data is based on the larger scope of Waukesha County, it does give a very close representation of the strongest industries, especially taking into account drive time. This data will be further evaluated by incorporating employer interviews and input from the Community Development Authority to identify specific industries are most pertinent to the Muskego area and represent realistic and desirable recruitment targets.

Preliminary Target Industry Analysis

During the preliminary target industry analysis we reviewed several pieces of information at the 2-3 digit NAICS code level. The criteria that we based our initial findings on are listed below: tax base, growth, and location quotient, and supply chain gap analysis.

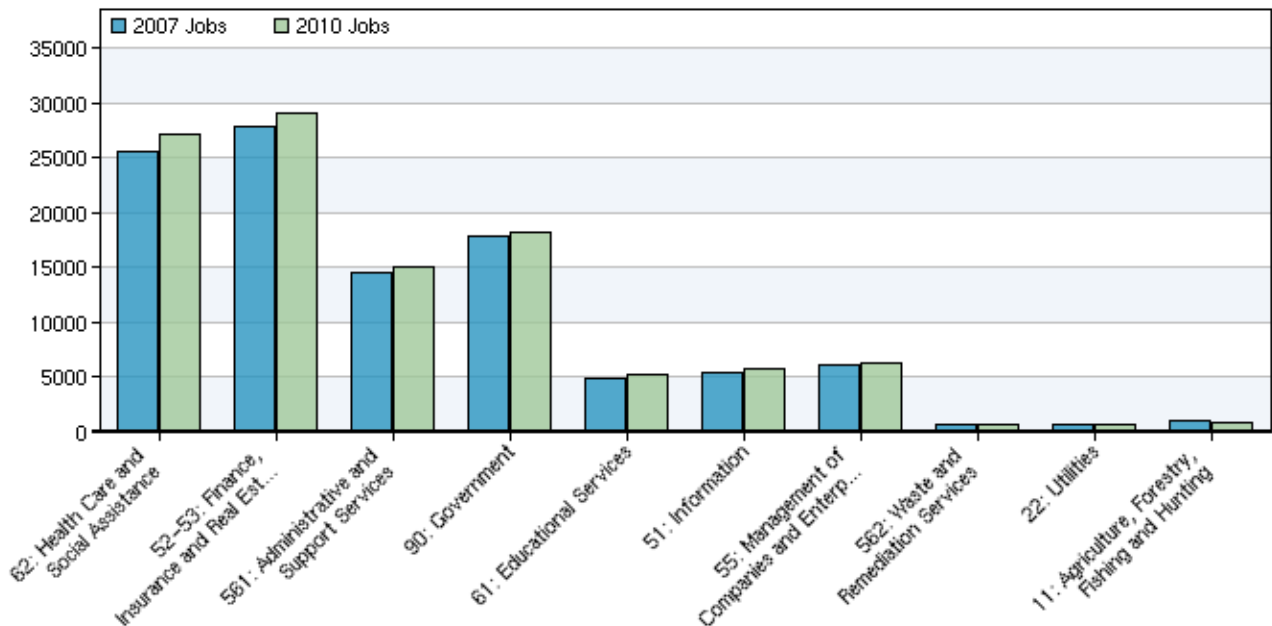
Tax Base

Tax base is calculated by multiplying the number of jobs with the earnings per worker. Manufacturing currently has the highest tax base in Waukesha County followed by finance, insurance, and real estate.

Growth

Growth is measured in a number of ways: number of jobs, percentage of jobs, competitiveness effect, and growth of location quotient. Below is the growth by number of jobs where we can see that finance, insurance and real estate is one of the largest growing industries.

Ranked By: 2007-2010 Growth



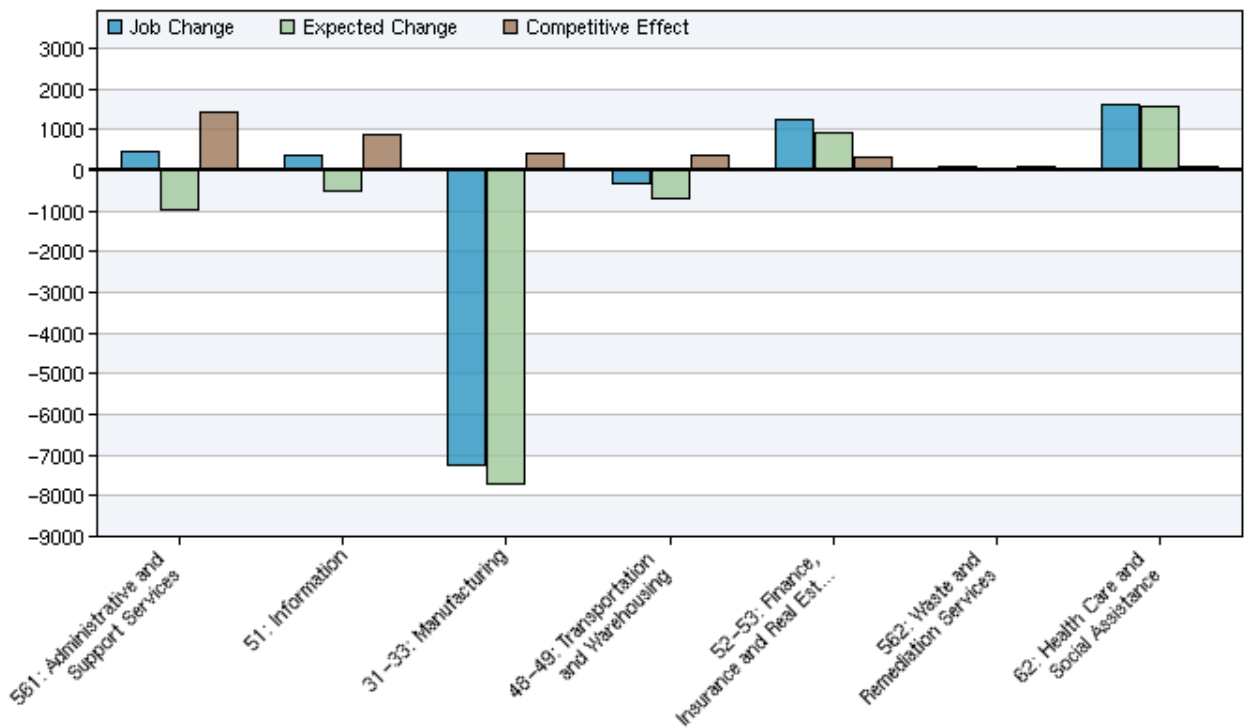


Competiveness Effect

Competiveness effect takes into account the growth of an industry in terms of jobs (since 2007) and the expected change within that industry due to outside factors. Although manufacturing lost a considerable amount of jobs since 2007, the expected loss of jobs was higher than the actual loss of jobs due to the down turn in the economy and therefore the competitiveness effect was positive.

Waukesha County Competitive Effect by Industry

Ranked By: Regional Competitiveness (Shift Share)



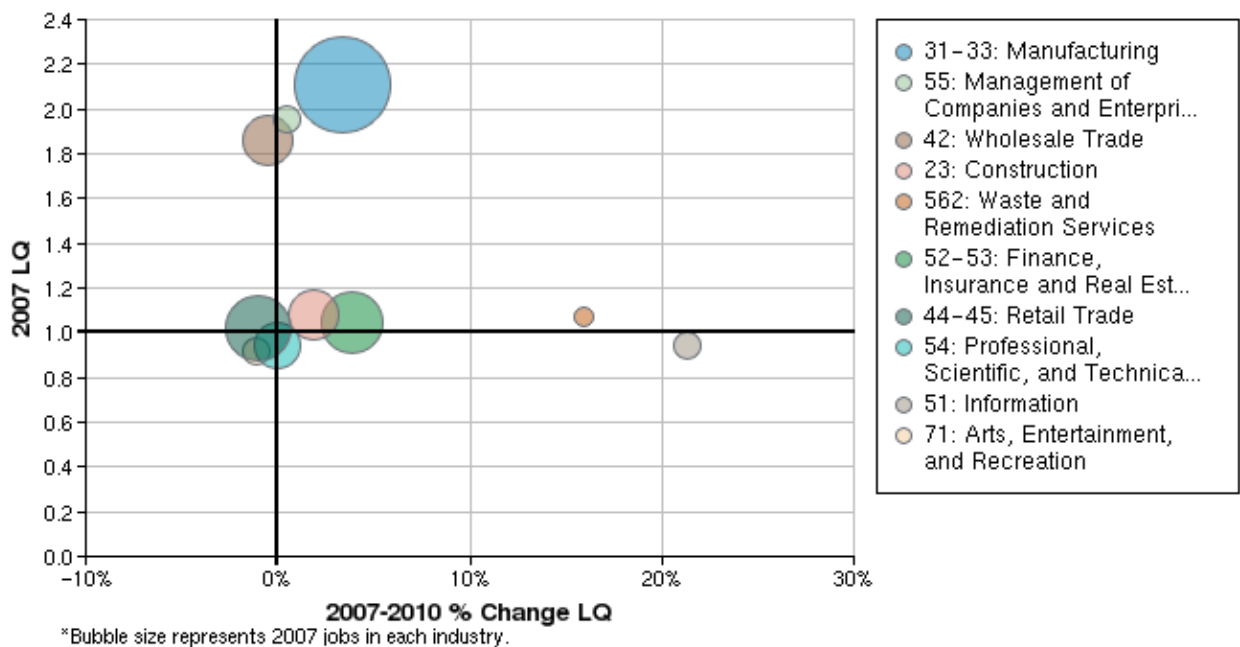


Location Quotient

The location quotient takes into account the requirements of an industry in a certain region, in this case Waukesha County, and the production of that industry within the region. For example, a location quotient of 1 would mean that an industry is producing just enough product to satisfy the needs of that region; a location quotient over 1.2 is said to be an export industry. It is also important to point out that the size of the bubble in the chart below represents the number of jobs within the industry. Manufacturing once again rises to the top with a location quotient over 2.

Waukesha County Location Quotient by Industry

Ranked By: 2007 Location Quotient





Waukesha County Location Quotient Detail by Industry Sector

Muskego (Waukesha County)										
NAICS	Industry Cluster Name	Earnings Per Worker	Number of Jobs	Tax Base	Growth (# of Jobs)	Growth (%)	Competitive Effect	2007 Location Quotient	2010 Location Quotient	Location Quotient Growth (2010 - 2007)
31-33	Manufacturing	\$71,989	41,504	\$2,987,831,456	-7,645	-16%	577	2.10	2.19	0.09
561	Administrative and Support Services	\$33,475	14,301	\$478,725,975	-249	-2%	1,238	0.84	0.94	0.10
42	Wholesale Trade	\$75,830	17,836	\$1,352,503,880	-1,811	-9%	-193	1.85	1.88	0.03
52-53	Finance, Insurance, and Real Estate	\$52,589	28,659	\$1,507,148,151	646	2%	348	1.05	1.09	0.04
51	Information	\$76,272	5,719	\$436,199,568	323	6%	779	0.94	1.11	0.17
55	Management of Companies and Enterprises	\$101,436	6,087	\$617,440,932	-44	-1%	-96	1.95	1.97	0.02
48-49	Transportation and Warehousing	\$50,195	8,047	\$403,919,165	-109	-1%	577	0.76	0.84	0.08
62	Health Care and Social Assistance	\$52,365	26,984	\$1,413,017,160	1,456	6%	-6	0.88	0.91	0.03
23	Construction	\$64,737	15,382	\$995,784,534	-4,613	-23%	-307	1.08	1.08	0.00
562	Waste and Remediation Services	\$61,366	736	\$45,165,376	62	9%	70	1.07	1.21	0.14
81	Other Services	\$28,911	13,193	\$381,422,823	-433	-3%	-63	0.93	0.94	0.01
54	Professional, Scientific, and Technical Services	\$65,434	17,406	\$1,138,944,204	-746	-4%	-496	0.94	0.94	0.00
90	Government	\$55,729	18,032	\$1,004,905,328	248	1%	-54	0.47	0.48	0.01
22	Utilities	\$113,114	790	\$89,360,060	68	9%	51	0.77	0.84	0.07
61	Educational Services	\$29,321	5,073	\$148,745,433	225	5%	-75	0.78	0.79	0.01
71	Arts, Entertainment, and Recreation	\$15,442	5,360	\$82,769,120	-175	-3%	-292	0.93	0.90	-0.03
44-45	Retail Trade	\$27,868	27,581	\$768,627,308	-3,436	-11%	-1,063	1.02	1.01	-0.01
21	Mining, Quarrying, and Oil and Gas Extraction	\$63,227	251	\$15,869,977	-118	-32%	-241	0.22	0.12	-0.10
11	Agriculture, Forestry, Fishing and Hunting	\$24,240	995	\$24,118,800	31	3%	41	0.17	0.18	0.01
TOTALS		N/A	253,936	\$13,892,499,250.00	-16,320	N/A	795	N/A	N/A	N/A
AVERAGE		\$55,975.79	13,365	\$731,184,171.05	-859	-3.37%	42	1	1.0221	0.04

Key	
	Star Industry (Large and Growing)
	Emerging Industry (Growing)
	Declining Industry (Large but declining)



Recommendations, Tools and Tactics

The recommendations highlighted in the previous section encompass a wide variety of initiatives including community-wide as well as area and industry-specific. Examples of individual action items which have been identified for Muskego include activities which capitalize on existing strengths or address challenges, such as;

- Recognizing existing business successes and anniversaries,
- Supporting and encouraging existing business growth including fostering connections with services and training,
- Expanding and formalizing regional partnerships to enforce Muskego's perception as an active player in the Milwaukee metropolitan region,
- Addressing ordinances and fee structures which may preclude certain types of development,
- Providing development-ready locations for desired industry types such as offices and restaurants,
- Recruiting businesses with connections to the community through a business referral program,
- Incentivizing improvements to existing properties to meet modern company needs,
- Facilitating infill development to create signature nodes in downtown,
- Encouraging unique developments which capitalize on Muskego's lakes and natural amenities,
- Utilizing existing tools such as TIF to provide support for private sector partners, and
- Communicating meaningful information with

These action items have been grouped according to timing and area of focus and included in the implementation plan chapter.

These recommendations and action items are supported and reinforced through a variety of tools and tactics which coordinate efforts among local and regional partners and ensure that available resources are targeted in meaningful ways. Tactics also include specific marketing and outreach tools and activities which are important ways to spread the word about Muskego and its efforts to decision makers with the ability to select Muskego as a project location.

Tools

Implementation of the Marketing Plan and Economic Development initiatives are most effective when the proper time and dedication is given. City staff should first evaluate who can tackle the recommendations during the terms given in this Plan. If found that more time and dedication is required to carry out the implementation effort, thoughts should be given to reorganizing resources in the Community Development Department which may include the hiring of other staff depending on the level of time the community would like to place towards completing the planning and economic development activities in Muskego. There are a variety of models which have been employed by similarly sized communities which may be worthy of consideration for Muskego. These include the addition of an economic development coordinator within the



Planning Department, as done in Sun Prairie, creation of a separate Economic Development department to help facilitate inter-departmental cooperation similar to Fitchburg, or City support of a public-private entity, similar to Watertown's Economic Development Corporation. Each structure has unique advantages which should be considered in light of local politics, staffing and work flow.

Aside from staffing, there are other tools which can streamline implementation and help coordinate efforts and leverage efforts within various departments. One such tool includes a dedicated contact relationship management system (CRM). The WEDC and many regional workforce boards are using Sales Force, but other systems such as ACT provide comparable service. As with any digital tool, these systems work best when they are used consistently, ideally across departments to track interactions with existing companies. Software which best fits local work style and computer systems are recommended.

Tactics

Tactics are most closely associated with messaging and medium – what is conveyed about the community, to whom, and how it is communicated. The key aspects of any sustainable market positioning are whether it meets all three of the following criteria:

- Is important to the audience (relocating and expanding companies)
- Is unique (differentiating) relative to other communities
- Is difficult to copy

To that end, when we develop positioning statements for regions, we focus on what factors are most important/unique and how well does the region rate on that factor. These messages are different for each industry, and the following marketing recommendations section indicates which messages both apply to Muskego and are of critical importance to individual target industry groups.



Marketing Recommendations

We are recommending a two-tiered approach to positioning – one that first focuses on greater Milwaukee metropolitan area, and then a second level that focuses on Muskego. The greater Milwaukee information is included as relevant information for companies currently outside the region, and also to reinforce Muskego’s position as a part of the core Milwaukee area.

Waukesha County/Greater Milwaukee region:

- A fast-growing population
- Access to multiple interstate highways, an international airport, and the Port of Milwaukee, facilitating the distribution of goods
- Close proximity to the cultural amenities of Milwaukee (professional sports teams, world-class art, music, and restaurants, etc.)

City of Muskego:

- A highly-educated workforce of over 200,000 (20-mile radius)
- A diverse and growing economic base – industries such as building materials, machinery, healthcare distribution, manufacturing, logistics, etc.
- Proximity to the major consumer markets of Chicago (9.4 million) and Milwaukee (1.6 million). Minneapolis (3.3 million) is within a day’s drive, as are the MSAs of Madison, Racine, Janesville, Fond du Lac, Sheboygan, Appleton, Green Bay, OshKosh-Neenah, Wausau, LaCrosse, and Eau Claire.
- Close proximity to supply chains related to regional cluster industries, such as water technology, food processing, medical devices, printing, finance and insurance, and information technology.

Target Industries and Sub-Positioning

Three target industries have been identified for the City of Muskego’s industrial economic development business attraction efforts. These industries were chosen based on:

- Current size and growth within the region
- Relative concentration of these industries within the region now (location quotient)
- Earnings per worker in these industries
- Fit with the available properties, as described to us by City of Muskego staff and online listing services
- Fit with existing businesses

The three target industries are:

- Manufacturing
- Transportation and Warehousing
- Finance, Insurance, and Real Estate (FIRE)

The optimal positioning for Muskego in each of these industry sectors is shown in the tables on the following pages.



Locational Criteria by Importance to Manufacturing (a.k.a. Recommended Sub-Positioning of Muskego/Waukesha County)		
Extremely Important	Very Important	Important
Wages and Fringe Benefits Electric Power Costs Incentives Site/Building Cost	Natural Gas Costs Workers Compensation Costs Property Taxes Personal Income Tax Corporate Income Tax	Fiber optic capacity and redundancy
Unskilled/Semi-Skilled Labor Availability Site/Building Availability Vocational Education/Training Resources Proximity to Customers Electric Power Reliability Proximity to Highways	Skilled Labor Availability Access to Port	Air Service
Availability of Range of Housing	Educational System Housing Cost Recreation	

Bold indicates those factors where Muskego/Waukesha County has an advantage, and therefore, should be central talking points to this site selectors and companies within this target industry.

Locational Criteria by Importance to Transportation & Warehousing (a.k.a. Recommended Sub-Positioning of Muskego/Waukesha County)		
Extremely Important	Very Important	Important
Site/Building Cost Property Taxes Inventory Taxes	Workers Compensation Costs Wages and Fringe Benefits Electric Power Costs Personal Income Tax Corporate Income Tax	Incentives Fiber optic capacity and redundancy
Proximity to customers Proximity to highways Rail access Port access Site/Building Availability	Unskilled Labor Availability Skilled Labor Availability	Air Service Vocational Education
Crime Rates	Housing Cost Recreation	Educational System

Bold indicates those factors where Muskego/Waukesha County has an advantage, and therefore, should be central talking points to this site selectors and companies within this target industry.



Locational Criteria by Importance to FIRE (a.k.a. Recommended Sub-Positioning of Muskego/Waukesha County)		
Extremely Important	Very Important	Important
Wages and Fringe Benefits Property Taxes Fiber optic capacity and redundancy Personal Income Tax Corporate Income Tax	Site/Building Cost Workers Compensation Costs	Electric Power Costs Incentives
Skilled Labor Availability Site/Building Availability Vocational Education Proximity to customers	Unskilled Labor Availability	Air Service
Educational System Housing Cost Recreation		

Bold indicates those factors where Muskego/Waukesha County has an advantage, and therefore, should be central talking points to this site selectors and companies within this target industry.



Marketing Strategies

The following strategies are intended to highlight activities or initiatives which should be conducted with a specific focus on companies within the previously identified target clusters. These items are intended to complement activities undertaken as part of Muskego’s overall economic development program and in some cases may duplicate items introduced in the economic development recommendations section. Examples in the Best Practices chapter and in the marketing timeline portion of the Implementation Plan further illustrate how the strategies introduced below can apply to Muskego specifically.

- First, focus on retaining existing industrial businesses, and capturing any expansions they may be planning.
 - Create a database of all tenants in your industrial parks. Include square feet, recent expansions (year, dollar investment, amount of space), key decision-makers, date of lease expiration, industry, and local companies which they buy from or sell to.
 - At least annually, visit with the Top 25 businesses in person. Conduct a standard “BRE” interview (business retention & expansion) inquiring about their satisfaction with being located in the city, key strategic initiatives, and growth plans. (Milwaukee 7 and/or WEDC may have a program to assist in this data collection.)
 - Ask the Mayor to visit at least 10 companies annually.
 - Create ongoing communications with these businesses, such as:
 - Ongoing advisory panel to the City.
 - Networking events so business owners can meet each other.
 - Industry-focused work groups.
 - Ongoing email or snail mail communications.

- Make sure property information is listed in all publicly available databases, and updated regularly. This includes LocateInWisconsin.com, through WEDC, and any other property databases that you or local brokers may have access to.

- Develop baseline-marketing tools with which to market the City to industrial businesses from outside the region. Specific tools/order:
 - Website
A dedicated site for outwardly focused information is recommended, including a list of properties, locations and incentives available at various sites.
 - “Why Muskego?” regional profile sheet and sheets targeted at individual industry clusters.
 - Participate in selected industry events, especially those that are on strategy for Muskego and can take advantage of regional or state-wide initiative by Milwaukee 7 and WEDC.
 - Example industrial events include Pack Expo or the Parcel Forum, both of which are held in Chicago. ICSC is



the preeminent retail event, which is attended by a number of competing communities. Leading up to these events, specific target companies should be identified for individual meetings to discuss site needs and Muskego offerings.

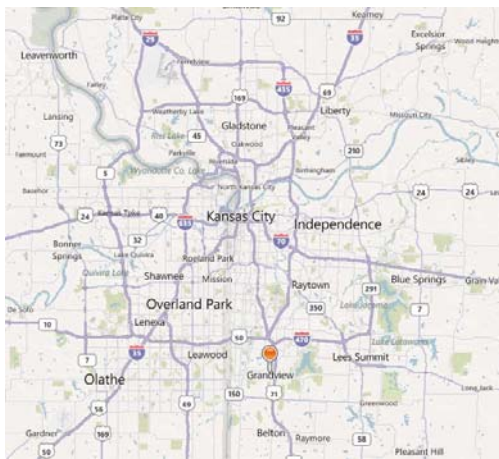
- Develop, implement, and measure the success of target industry direct mail campaigns.
 - National site selectors working in each of the three target industries.
 - 'Site selector' is a general term which can also refer to brokers and developers. Conducting a 'road show' to Milwaukee area brokerage firms highlighting available opportunities, existing companies and development opportunities can help keep Muskego opportunities top of mind. As with industry events, these road shows may be most successful if done in partnership with a developer who has land or space available in the community.
 - For larger sites or sites best suited to a particular type of manufacturer, including regional or even national site selectors who work in the industry can accomplish similar results.
 - Companies in the specific target industries.





Best Practices

While Muskego’s economic opportunities are largely tied to the health of the larger Milwaukee metropolitan area, the City can benefit from the experiences and successes of communities with comparable geographic and economic positions relative to metropolitan areas across the United States. Using Muskego’s economic and demographic profile as a base, communities were identified which shared common traits such as geographic proximity to adjacent metropolitan area, manufacturing base, comparable transportation networks and demographic clusters. These communities were further refined to profile communities which have introduced innovative and successful economic development or marketing initiatives which have helped to shift local trends and perceptions. The following communities offer examples for Muskego to follow as it implements the recommendations associated with this plan.



Grandview, Missouri

Overview: A suburb of Kansas City, Grandview is also located on the fringe of the metropolitan area, with a strong manufacturing base. Grandview’s 23,519 residents enjoy access to a 950 acre lake and beach with a full service marina. The community’s economy hinges on the 3.5 million square feet of industrial space which are home 80 industrial companies, employing 16 percent of total workers.

Economic Development Initiative: Business Recruitment Rewards Program

Program Summary: In order to address common community demands for specific retail and industrial businesses, the City implemented a business recruitment rewards program to encourage residents to participate in the economic development process. The program offers \$1,000 (and up to \$5,000) for individuals who successfully refer new businesses to the community. The program was originally offered to Grandview residents, but has been expanded to include city workers (excluding planning/ED staff) and brokers who bring new businesses to the community. In order to obtain the \$1,000, the company must open in or relocate to the community and provide five full time jobs. An additional \$1,000 is available for each additional five jobs, up to the \$5,000 maximum. Additional limitations specify the business must represent an industry new to the community and not replicate existing business. Information on the program is provided in regular newsletter mailers to the brokerage community, residents and businesses. Targeted marketing focuses on brokers with listings in adjacent communities in case prospects who cannot locate space in these parks would consider Grandview.



Grandview is an outer ring suburb of Kansas City with a strong manufacturing employment base.

Program Success: Grandview has granted six awards in the two years since the program launched. The program typically generates at least one phone call inquiry per week with information on a new business prospect. In addition to the six new businesses, the program has provided continued



positive press, a more engaged citizenry, and opportunities for broker networking. An additional unintended consequence has been earlier notice of business prospects. Where the City was previously made aware of businesses during the due diligence phase, or even after a property was acquired, they are now becoming aware of companies as they are scouting locations. Advanced access to these new businesses has allowed ED staff to facilitate business permitting, provide relevant tax and incentives information in a timely fashion and introduce incentives which might be available to prospects prior to lease signing (Missouri programs have a but for clause which is not available after a lease has been signed).



West Colfax Avenue includes many cherished local landmarks, but also suffers from obsolete and vacant buildings and disconnects between adjacent land uses. Recent planning activities have improved the streetscape and facilitated property improvements to encourage new business growth and private sector investment.

Colfax Avenue, Lakewood, Colorado

Overview: Colfax Avenue is a quintessential 1950’s strip development which extends the entire length of the Denver Metro. Once a key cross-country highway travel route, the corridor declined with the arrival of the Interstate system, resulting in a large number of vacant and underutilized properties. Some vintage establishments and buildings remained standing, surrounded by used car dealerships, pawn shops and daily rate motels. A proposal by Wal-Mart to open a store in the area spurred the City and local groups to take action to plan for a revitalized future for the boulevard.

Economic Development Initiative: A 2006 planning process resulted in the 2011 formation of the West Colfax Business Improvement District and the Arts 40 West Arts District to spearhead a renewed identity, provide for joint marketing for the corridor and oversee business initiatives to support new business formation in the area.

Program Summary: A business improvement district was created which encompassed more than 100 corridor properties. The annual assessments on these properties averaged \$4 per \$1,000 of assessed value. The total BID budget is roughly \$200,000 annually, which has leveraged additional grant funding. The Arts District’s 501c3 status has also leveraged additional charitable donations and foundation funding. The City provided the seed funding to local organizers for the public open houses and outreach required to solicit property owner participation, and approves the annual board of directors candidates. The City has also participated in redevelopment projects, including property assembly and tax increment financing assistance for projects along the corridor.

Program Success: Since their inception, the business improvement district and other local partners have undertaken a number of initiatives. Some successes include:

- Hired a part time director to oversee programs and communicate with businesses and prospects.
- Advocated for streetfront retail pad sites at the Wal-Mart redevelopment.



- Launched a joint advertising campaign for mailed and newspaper advertising.
- Created façade improvement grant program.
- Funded series of banners, signage and pedestrian improvements and hosts annual corridor clean-up days to enhance the customer experience.
- Created four unique events held annually on the corridor.
- Created a local arts program with donated art gallery spaces along the corridor and artist displays in more than a dozen area businesses.

Phoenix Park, Eau Claire, Wisconsin

Overview: Phoenix Park is a 9 acre park located at the confluence of the Chippewa and Eau Claire Rivers in Downtown Eau Claire. The park is the result of a brownfields project of a former foundry and sawmill. The entire site was 15 acres, 9 of which were converted into a park, while the remaining 6 acres were sold for redevelopment.



Economic Development Initiative: In order to obtain citizen buy-in and support for the park, an extensive citizen participation process was used to plan the actual park space. This process led to the development of a regional plaza, labyrinth, farmer’s market space, clock tower and walking and biking trail connections which encourage maximum use of the space. Developer outreach for development of the remaining parcels and adjacent properties was facilitated by the concept plans for the space, and also supported by residents who had been involved in the planning process.



Program Summary: While Phoenix Park is larger than Muskego’s planned park, and located adjacent to an established downtown, the project had to overcome significant perception of blight. Royal Credit Union initially committed to locating its new office building adjacent to the park, but it took seven months of negotiations and targeted outreach to developers once the park was completed to secure an additional developer for the bulk of the remaining space. The City assisted with property assembly, provided funding for infrastructure (estimated \$1.3 million, financed with TIF) and offered targeted incentives worth up to \$900,000 and payable upon completion of specific development objectives.



Program Success: In addition to creating a beloved public space and well-designed park, the investment was able to attract investment from local companies and outside developers, including Royal Credit Union and Minneapolis’s Lander Group. The project was nominated for an award in the Project for Public Spaces competition, and ultimately attracted over \$3.1 million in grants and more than \$10 million in private sector development. The project includes office space housing more than 300 employees, 17,000 square feet of retail space and 84 residential units in phase I.

Images courtesy City of Eau Claire, Lander Group



Marketing Case Studies, Various Communities



Visit with the Top 25 Businesses:

Marshall County, IN has continuously remained in constant communication with their largest constituents by reaching out and visiting with the top 25 employers on a yearly basis.

Mayor Visits:

The City of Fitchburg, WI has conducted periodic Mayor visits with a great deal of success. On a typical visit the Mayor goes on a plant/facility tour and simply touches base with the employer.

Email Communications:

Ady Voltedge has worked with and received several email communications from various areas in the nation. Some of the better ones include: Jasper County, IN; Cedar Rapids, IA; and The Quad Cities.



Networking Events:

Drum Country Business (a 3-county region in northern NY) did a great job with the launch of their website. They were able to have several key individuals attend the media kick-off event including a world-renown site selector and the state senator.

Regional Profile Sheet:

Ady Voltedge has developed regional and industry profile sheets for several areas. They are extremely helpful as a highlight of the areas advantages and are used at prospecting meetings, as mailers, and at events. The ones shown above were created for Eastern Iowa Economic Development Alliance, Drum Country Business (NY), and Greater Sterling Development Corporation (IL)



Industry Specific Targeted Mailer:

Eastern Iowa Economic Development Alliance used a targeted mailer prior to an industry event to gain interest and set up meetings with other companies.

Website:

Websites are one of the most used and best ways to communicate an areas advantages and points of difference. Ady Voltedge have created several award winning websites including: Lansing Economic Area Partnership (MI), Drum Country Business (NY), and Eastern Iowa Economic Development Alliance. Economic Development Washington County (WI) just launched at the end of February





Implementation Plan

The following pages contain the following materials which were created to help coordinate and track progress related to various initiatives in Muskego. The plan includes;

- Strategy matrix for referencing recommended initiatives, anticipated impact, cost and timing.
- Detailed implementation plan including an overview of activities presented in the previous chapter, responsible party, timing and cost.
- First 24-month timeline of recommended economic development and marketing activities.

This plan was created based on findings from the market analysis and stakeholder engagement and builds upon previous or in-place programs and initiatives by the City of Muskego and its local economic development partners. For ease of use, the plan is divided by geographic study area, and provides short, medium and long-term initiatives for Muskego's economic development and marketing efforts. To facilitate local discussions on priorities and assess the potential for return on investment from recommended activities, an opinion of probable cost is provided, along with an index of the magnitude and type of impacts which can be expected from the proposed initiative. The column titled Focus Area Impacts provides a 1-5 ranking system for each of the core objectives identified by the plan and confirmed by the Community Development Authority. These objectives include:

- Daytime Population – addresses the ability of the proposed initiative to boost daytime population counts, providing job opportunities for residents and growing the local retail base.
- Tax Base – ranks initiatives on their ability to increase and diversify the local property tax base to fund ongoing City programs and services.
- Business Growth – reflects the likelihood of new business formation or business expansion as a result of the initiative. This measure also identifies the type of businesses which would be positively impacted as a result of the initiative.
- QOL/Marketing – reflects the ability of initiatives to generate positive good will or publicity for the community, and/or the ability to improve the experience of residents, workers or visitors to the study area in question.

One thing to keep in mind when reviewing these rankings is that the magnitude of the impact is based on the study area in question, and is not always directly comparable across geographic areas. For instance, programs which improve access to properties within the Tess Corners area may indicate a 5 ranking on both connectivity and property tax, while a similar initiative on the Basse Farm site ranks similarly. Both initiatives may have similar levels of impact in terms of percent reduction in local traffic congestion and percent increase in property values, but the magnitude of the change from the perspective of total property tax or travelers impacted will be significantly different.





















Muskego Economic Development and Marketing Strategy Reference Guide

Note: Rankings are based on the ability to influence a particular aspect within the identified focus area. They do not convey a total magnitude of benefit as compared to initiatives in other locations within the community. For example, two initiatives intended to boost property values will have very different net returns depending on the starting base value of properties in the target area.

Focus Area Impact Scores (Scale 1-5 where 5= greatest impact)

Industry Influence Key
(which industries does this impact?)

-  Office
-  Industrial
-  Residential
-  Retail





#	Strategy	Industry Influence	Promotes Business Growth	Increases Daytime Population	Growth in Commercial Tax Base	Improves Connectivity	Provides External Marketing Opportunity	Total Score	Overall Ease of Implementation	Timeline <small>Near Term =24 mos Mid Term=3-4 yrs Long Term = 4+ yrs</small>	Cost
<i>Community Wide</i>											
1	Startup Support		5	3	1	0	2	11	Moderate	Mid-Term	\$1,000-\$5,000
2	ID Office Sites		5	5	4	4	3	21	Easy	Mid-Term	Minimal
3	Connectivity		3	2	1	5	3	14	Moderate	Long-Term	Varies
4	Business Referral		3	2	2	0	4	11	Easy	Near-Term	Minimal
5	Ordinance Structures		4	1	4	0	1	10	Difficult	Near-Term	Minimal
6	Quarterly EDC Partner Meetings		4	1	1	0	1	7	Easy	Ongoing	Minimal
7	TID Use		3	1	5	0	1	10	Easy	Ongoing	Minimal
8	Tenant Database		4	1	1	0	4	10	Easy	Near-Term	Minimal
9	Business Retention		4	1	1	0	4	10	Moderate	Near-Term	Minimal
10	Economic Gardening		5	2	3	0	1	11	Moderate	Long-Term	\$1,000/company
11	Baseline Marketing Tools		5	1	3	0	5	14	Moderate	Near-Term	\$37,000
12	Improve Property Listings		5	1	2	0	5	13	Easy	Near-Term	Minimal
13	Direct Mail, Tradeshows, Tours		4	1	1	0	5	11	Moderate	Mid-Term	\$25,000
14	Address System		4	3	4	0	5	16	Moderate	Near-Term	Varies




























Muskego Economic Development and Marketing Strategy Reference Guide

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<i>Muskego Centre/Racine Ave.</i>											
15	Office & Service Space		4	4	5	1	0	14	Moderate	Long-Term	Minimal
16	Design Guidelines	 	1	0	4	0	4	9	Moderate	Long-Term	\$5,000
<i>Muskego Business Park</i>											
18	Maximize Park Utility		4	4	5	0	0	13	Easy	Mid-Term	Minimal
19	Improve Trail Aesthetics		1	0	3	0	2	6	Easy	Near-Term	Minimal
20	Worker Transportation	  	2	1	2	4	2	11	Moderate	Long-Term	\$300,000
21	Municipal Garage Site		2	2	4	0	0	8	Moderate	Mid-Term	Depends on Strategy
<i>Janesville Road</i>											
22	Retail & Service Recruitment		4	4	2	0	1	11	Moderate	Mid-Term	Minimal
23	Node Development	  	3	1	5	2	4	15	Difficult	Mid-Term	\$50,000
24	Strategic Infill	  	3	4	5	3	4	19	Moderate	Long-Term	Minimal
25	Mixed-Use	  	3	5	5	3	4	20	Moderate	Long-Term	Varies
26	Waterfront Access	 	3	2	5	0	5	15	Moderate	Long-Term	Varies
27	Loan/Grant Program	 	1	0	3	0	3	7	Easy	Near-Term	\$20,000
28	Multifamily Infill		2	3	5	2	2	14	Moderate	Mid-Term	Minimal
29	Pioneer Trail Extension	 	1	0	1	5	3	10	Easy	Mid-Term	Varies
30	Green Space Divisions	  	2	0	1	1	3	7	Moderate	Long-Term	\$50,000






























Muskego Economic Development and Marketing Strategy Reference Guide

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Focus Area Impact Scores
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(which industries does this impact?)

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-  Industrial
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-  Retail

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<i>Moorland Road</i>											
31	Basse Farm Planning		4	4	5	5	2	20	Moderate	Mid-Term	\$15,000
32	TID Planning		4	4	5	1	2	16	Easy	Near-Term	Minimal
33	Office Space Planning		4	4	5	2	2	17	Moderate	Mid-Term	\$30,000
34	Improve Connectivity	  	1	0	2	5	4	12	Moderate	Long-Term	Unknown
35	Hotel Recruitment	  	2	3	3	0	2	10	Moderate	Ongoing	\$10,000
36	Design Standards	  	2	0	2	0	3	7	Easy	Ongoing	Minimal
37	Shovel Ready		2	1	0	0	2	5	Moderate	Near-Term	Up to \$250,000
<i>Tess Corners</i>											
38	Internal Connectivity		2	1	2	5	0	10	Difficult	Long-Term	\$35,000
39	Facility Planning		3	3	3	0	0	9	Moderate	Long-Term	Minimal
40	Targeted Recruitment		4	4	4	1	1	14	Moderate	Near-Term	Varies
41	Design Standards	 	1	0	2	0	2	5	Easy	Mid-Term	Minimal
42	Janesville Road Zoning	  	4	4	4	2	3	17	Easy	Near-Term	\$3,000
43	Streetscape	 	2	0	1	2	3	8	Moderate	Long-Term	\$450,000



#	Implementation Plan: Muskego Economic Development & Marketing Plan						
	Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
Community Business Development Strategies							
1	<p>Bolster start-up business assistance and entrepreneurial support</p> <ul style="list-style-type: none"> Start local inventors / entrepreneurs club if there is not significant Muskego participation in BizStarts Milwaukee. Expand marketing of Muskego and Waukesha County revolving loan funds, explore coordinated application process. Educate local potential entrepreneurs about venture capital funds accessible through M7 or WEDC. 	High	Daytime Population: 3 Tax Base: 1 Connectivity: 0 Business Growth: 5 Office Retail Industrial QOL/Marketing: 2	\$1,000-\$5,000	City, Chamber	County, M7, WEDC	Mid-Term (3-4 years)
2	<p>Identify locations in City to develop leasable Class A/B office space to support office and service business uses to Muskego in industry sectors that more closely match Muskego's residential population base.</p>	High	Daytime Population: 5 Tax Base: 4 Connectivity: 4 Business Growth: 5 Office Retail Industrial QOL/Marketing: 3	Minimal	City	ED Budget	Mid-Term (3-4 years)
3	<p>Look for ways to provide more connections (bike / pedestrian or vehicular). Require better connectivity in future development to help encourage Muskego consumers to shop locally. Looking at a street map of Muskego, it's clear that connectivity is very disjointed and standard household trips are lengthened due to missing connections. In general, this forces people into their cars and once there, they can easily shop outside of the community.</p>	High	Daytime Population: 2 Tax Base: 1 Connectivity: 5 Business Growth: 3 Office Retail Industrial QOL/Marketing: 2	Varies	City, County, DOT	Grants, Infrastructure Funding	Long-Term (4+ yrs)



#	Muskego Economic Development Continued... Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
4	Begin business referral program for residents or City businesses that are responsible for referring a business to locate in the City.	Medium	Daytime Population: 2 Tax Base: 2 Connectivity: 0 Business Growth: 3 Office Retail Industrial QOL/Marketing: 4	Minimal	City	ED Budget	Near-Term (24 mos)
5	Examine permit and ordinance fee structures to determine which types of economic development initiatives/uses they impact (if any) and make changes as appropriate.	Medium	Daytime Population: 1 Tax Base: 4 Connectivity: 0 Business Growth: 4 Office Retail Industrial QOL/Marketing: 1	Minimal	City	ED Budget	Near-Term (24 mos)
6	Meet quarterly with staff from Waukesha County Economic Development and regional Wisconsin Economic Development Corporation to make regional staff aware of Muskego initiatives and businesses and identify available incentives or grants relevant to business retention or recruitment activities.	Medium	Daytime Population: 1 Tax Base: 1 Connectivity: 0 Business Growth: 4 Office Retail Industrial QOL/Marketing: 1	Minimal	City	N/A	Ongoing
7	Continue to maximize funds available through existing tax increment districts to fund projects which have the greatest potential to leverage private sector investment in the community. Incentives may be targeted to individual industry needs or to address issues in individual geographic areas.	Medium	Daytime Population: 1 Tax Base: 5 Connectivity: 0 Business Growth: 3 Office Retail Industrial QOL/Marketing: 1	Varies	City	TIF	Ongoing



#	Muskego Economic Development Contued... Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
8	Expand on business database by creating database of all companies with over 5 employees in Muskego. Include key personnel, square feet, expansion timing, lease expiration, industry type and local suppliers/vendors. Information will be used for business retention programs and providing target market information to prospective businesses. Explore Contact Relationship Management (CRM) software to help coordinate efforts.	High	Daytime Population: 1 Tax Base: 1 Connectivity: 0 Business Growth: 4 Office Retail Industrial QOL/Marketing: 4	Minimal	City	ED Budget	Near-Term (24 mos)
9	Business Retention Initiatives <ul style="list-style-type: none"> Continue business retention visits and surveys with existing businesses, aim for 25 per year. Encourage the mayor to visit and tour individual businesses in the community, goal of 10 per year. Expand partnership with Waukesha County EDC to encourage existing businesses to utilize available training and equipment grants, available financing tools, etc. Develop program to provide recognition and awareness of existing long-term Muskego businesses and anniversaries. 	Low	Daytime Population: 1 Tax Base: 1 Connectivity: 0 Business Growth: 4 Office Retail Industrial QOL/Marketing: 3	Minimal	City, Chamber	ED Budget	Near-Term (24 mos)
10	Conduct targeted outreach and support for Stage 2 Growth Companies <ul style="list-style-type: none"> Develop PeerSpectives program and other Peer Learning opportunities for Stage 2 companies. Examine economic gardening potential for local companies – determine if there are any commonly needed services for expansion the City could assist with (marketing, strategy consulting, research, etc). Consider scholarships for or connect manufacturers with Wisconsin Innovation Service Center (WISC) Customer Diversification Assessment program to strengthen local manufacturing base. 	Medium	Daytime Population: 2 Tax Base: 3 Connectivity: 0 Business Growth: 5 Office Retail Industrial QOL/Marketing: 1	\$1,000 per company	City	Participants CDBG through County	Mid-Term (3-4 years)



#	Muskego Economic Development Continued.. Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
11	Develop baseline marketing tools focused on industrial business recruitment from outside the region. Tools include stand alone website, regional profile sheet and industry event display and handouts.	Medium	Daytime Population: 1 Tax Base: 1 Connectivity: 0 Business Growth: 3 Office Retail Industrial QOL/Marketing: 5	\$37,000	City, Chamber, Business Partners	TIF, ED Budget, Corporate Partners	Mid-Term (3-4 years)
12	Expand marketing of available properties on website to include information on associated incentives or TIDs, assist property owners in populating free commercial databases for additional exposure. Update regularly to demonstrate market knowledge and confidence by users.	Low	Daytime Population: 1 Tax Base: 2 Connectivity: 0 Business Growth: 5 Office Retail Industrial QOL/Marketing: 5	\$0-\$5,000 depending on web system	City	ED Budget	Mid-Term (3-4 years)
13	Develop, implement and measure the success of target industry direct mail campaigns to companies and site selectors in target groups. Conduct targeted outreach including familiarization tours or road shows to site selectors, brokers and developers.	Low	Daytime Population: 2 Tax Base: 2 Connectivity: 0 Business Growth: 5 Office Retail Industrial QOL/Marketing: 5	\$10,000	City, Chamber, Business Partners	TIF, ED Budget, Corporate Partners	Mid-Term (3-4 years)
14	Consider minimizing/eliminating dual address system for street addresses. GPS and computer navigation systems do not recognize Muskego addresses, making corporate deliveries and tourism attraction more difficult.	Low	Daytime Population: 0 Tax Base: 0 Connectivity: 2 Business Growth: 4 Office Retail Industrial QOL/Marketing: 4	Unknown	City, Emergency Services, Post Office	Unknown	Long-Term (4+ yrs)



Muskego Centre/ Racine Avenue Retail Strategies							
#	Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
15	Encourage office and professional service business developments on the east side of Racine Avenue and west along Janesville Road to Mercury Drive.	Medium	Daytime Population: 4 Tax Base: 5 Connectivity: 1 Business Growth: 4 Office Retail Industrial QOL/Marketing: 0	Minimal	City	ED Budget	Long-Term (4+ yrs)
16	Develop and enforce design guidelines for properties along Racine Avenue and Janesville Road	Medium	Daytime Population: 0 Tax Base: 4 Connectivity: 0 Business Growth: 1 Office Retail Industrial QOL/Marketing: 4	\$0-\$5,000	City	ED Budget, TIF	Long-Term (4+ yrs)

Muskego Business Park Strategies							
#	Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
17	Recognize and market diminishing opportunity for free-standing industrial space with outdoor storage capacity in the region. Re-examine design guidelines and outdoor storage restrictions and ease restrictions on interior properties that are not visible or offensive to many other property owners.	High	Daytime Population: 1 Tax Base: 2 Connectivity: 0 Business Growth: 4 Office Retail Industrial QOL/Marketing: 2	Minimal	City	ED Budget	Near-Term (24 mos)



#	Muskego Business Park Continued.. Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
18	Examine few remaining vacant parcels; determine if landowners might still someday expand or if the lots could be sold to provide space for new businesses. Assist interested property owners in marketing excess land.	High	Daytime Population: 4 Tax Base: 5 Connectivity: 0 Business Growth: 4 Office Retail Industrial QOL/Marketing: 0	Minimal	City	ED Budget	Long-Term (4+ yrs)
19	Develop and enforce targeted design guidelines for properties along Racine Avenue and potentially Muskego Recreation Trail.	Medium	Daytime Population: 0 Tax Base: 3 Connectivity: 0 Business Growth: 1 Office Retail Industrial QOL/Marketing: 2	Minimal	City	ED Budget	Near-Term (24 mos)
20	Enhance workforce transportation options by extending pedestrian / bike connections that exist north of business park on Racine Avenue. Extend connections south to Saturn Drive and North to Lakewood Drive to access all the business park properties and provide connections to local retail establishments.	Medium	Daytime Population: 1 Tax Base: 2 Connectivity: 4 Business Growth: 2 Office Retail Industrial QOL/Marketing: 2	\$200,000 - \$300,000	City	Capital Improvements, Grant	Long-Term (4+ yrs)
21	Determine long-term strategy for Municipal garage site.	Low	Daytime Population: 2 Tax Base: 4 Connectivity: 0 Business Growth: 2 Office Retail Industrial QOL/Marketing: 0	Unknown	City	Capital Fund if new facility necessary	Mid-Term (3-4 years)



Janesville Road Corridor Specific Strategies							
#	Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
22	<p>Focus recruitment efforts on identified target sectors.</p> <ul style="list-style-type: none"> Local household-serving retail and restaurant Service retail or office users that serve the local households (real estate agents, accounting, fitness, health & medical, etc) Multifamily housing 	High	Daytime Population: 4 Tax Base: 2 Connectivity: 0 Business Growth: 4 Office Retail Industrial QOL/Marketing: 1	Minimal	City	ED Budget	Mid-Term (3-4 years)
23	<p>Develop community-oriented shopping districts focusing on smaller-scale specialty goods, restaurants and entertainment establishments. Focus on improving pedestrian experience through quality architecture, public gathering spaces, transparent facades and pedestrian-scale development.</p>	High	Daytime Population: 1 Tax Base: 5 Connectivity: 2 Business Growth: 3 Office Retail Industrial QOL/Marketing: 4	\$50,000 for ped. amenities	City	City, Private Developer Sponsors	Mid-Term (3-4 years)
24	<p>Pursue strategic infill / redevelopment of key Janesville Road properties. Wherever possible, encourage density for more customers and TIF value. Focus on maximizing investment around district entrance intersections.</p>	High	Daytime Population: 4 Tax Base: 5 Connectivity: 3 Business Growth: 3 Office Retail Industrial QOL/Marketing: 4	Minimal	City	Private Sector / TIF / Grants	Long-Term (4+ yrs)
25	<p>Target opportunities for mixed-use, multi-story development to bring more office and residential density to the corridor and the center of the community. Look to focus density around neighborhood shopping nodes, future waterfront access and other amenities or key intersections.</p>	High	Daytime Population: 5 Tax Base: 5 Connectivity: 3 Business Growth: 3 Office Retail Industrial QOL/Marketing: 4	Minimal	City	Private Sector / TIF	Long-Term (4+ yrs)



#	Janesville Road Continued... Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
26	Continue to advocate for public waterfront access to draw residents to Janesville Road, and support corridor businesses. Explore assistance in site assembly and marketing redevelopment opportunities for parcels surrounding future park spaces. Maximize opportunities to establish a view corridor to lakes for vehicular and bike/ped traffic on Janesville Road.	Medium	Daytime Population: 2 Tax Base: 5 Connectivity: 0 Business Growth: 3 Office Retail Industrial QOL/Marketing: 5	Varies depending on buildout	City	City Funds, Grants, TIF	Long-Term (4+ yrs)
27	Continue Commercial Building and Site Loan/Grant Program. Consider limited time permit fee waiver timed to coincide with nearing end of Janesville Road construction to capitalize on pent up demand for property improvements and maximize near-term project impact.	Medium	Daytime Population: 0 Tax Base: 3 Connectivity: 0 Business Growth: 1 Office Retail Industrial QOL/Marketing: 3	\$15,000-\$25,000	City	ED Budget, TIF	Near-Term (24 mos)
28	Look for opportunities for high-quality multifamily development in areas with less commercial viability or on rear lots. Use incentives to ensure units are attractive to the target household market such as young professionals and existing wealthy households looking to downsize.	Medium	Daytime Population: 3 Tax Base: 5 Connectivity: 2 Business Growth: 2 Office Retail Industrial QOL/Marketing: 2	Minimal, Zoning Change	City	ED Budget	Mid-Term (3-4 years)
29	Explore extension of Muskego Recreation Trail along Pioneer Drive to Janesville Road, providing additional opportunity for recreationally based consumer trips.	Low	Daytime Population: 0 Tax Base: 1 Connectivity: 5 Business Growth: 1 Office Retail Industrial QOL/Marketing: 3	May only require signage if completed as part of Pioneer Drive project	City	Capital Improvements, Grant	Mid-Term (3-4 years)



#	Janesville Road Continued... Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
30	Emphasize green space and residential nodes as visual divisions between commercial districts along Janesville Road. Explore potential for entrance/gateway signage at entrances to downtown area and/or Pioneer Square.	Low	Daytime Population: 0 Tax Base: 1 Connectivity: 1 Business Growth: 2 Office Retail Industrial QOL/Marketing: 3	\$50,000	City	Capital Improvements, Grants	Long-Term (4+ yrs)
Moorland Road Corridor Specific Strategies							
#	Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
31	Develop physical plan and vision for the Basse Farm site to ensure the valuable property is utilized to the fullest extent and that connectivity is adequate. Look to provide strong connections to both Moorland Road and Janesville Road. Site could be a rare opportunity to provide uses which don't exist elsewhere such as a Class A office park, hotel and more restaurants and business services to support other Moorland Road businesses. Explore provision of infrastructure to emphasize commitment to development support in the area.	High	Daytime Population: 4 Tax Base: 5 Connectivity: 5 Business Growth: 4 Office Retail Industrial QOL/Marketing: 2	\$10,000-\$20,000	Property Owner, City	CDBG Grant, TIF	Mid-Term (3-4 years)
32	Consider amending TID 10 boundaries to include Basse Farm site to prepare site for development. At minimum, work with property owners to develop a plan for future development planning in the area which identifies TID or City role in assisting this planning.	High	Daytime Population: 4 Tax Base: 5 Connectivity: 1 Business Growth: 4 Office Retail Industrial QOL/Marketing: 2	Minimal	City, Property Owner	TIF	Near-Term (24 mos)



#	Moorland Road Continued... Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
33	<p>Target opportunities for leasable Class A office space to support business growth and development. Identify parcels, talk with developers, and determine how City could provide incentives. Emphasize recruitment of regional companies/employers in Moorland corridor.</p> <ul style="list-style-type: none"> Regional export employers, manufacturing, warehouse and distribution for remaining vacant parcels. Primarily office space users (Engineers, Architects, Management Consulting, Accountants, Real Estate, Insurance, Health Care, Marketing, Finance, etc). Businesses that support daytime employment businesses (daycare, copy shop, coffee shop, drycleaner, etc) 	High	Daytime Population: 4 Tax Base: 5 Connectivity: 2 Business Growth: 4 Office Retail Industrial QOL/Marketing: 2	\$20,000-\$40,000	Property Owner, Developer, City	CDBG Grant, TIF	Mid-Term (3-4 years)
34	<p>Look for opportunities to improve connectivity of developments with connections other than Moorland Road. This could cut down on Moorland Road crossings and encourage more multiple stop shopping and integration of different businesses. Where vehicle connections are not possible, consider bike / pedestrian connections.</p>	High	Daytime Population: 0 Tax Base: 2 Connectivity: 5 Business Growth: 1 Office Retail Industrial QOL/Marketing: 4	Unknown	City, Developers	TIF, Developer Agreements Grants	Long-Term (4+ yrs)
35	<p>Continue initiative to develop a hotel that supports business travel and supports business functions at GE Healthcare and future Class A office tenants.</p>	Medium	Daytime Population: 3 Tax Base: 3 Connectivity: 0 Business Growth: 2 Office Retail Industrial QOL/Marketing: 2	\$100,000	City	TIF	Ongoing



#	Moorland Road Continued... Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
36	Enforce high architectural standards and landscape character that exists along vital Moorland Road gateway corridor.	Medium	Daytime Population: 0 Tax Base: 2 Connectivity: 0 Business Growth: 2 Office Retail Industrial QOL/Marketing: 3	Minimal	City	ED Budget	Ongoing
37	Explore participation in Wisconsin Economic Development Corporation's Ready Set Build program to certify land for industrial expansion.	Medium	Daytime Population: 1 Tax Base: 0 Connectivity: 0 Business Growth: 2 Office Retail Industrial QOL/Marketing: 2	Unknown	City, Property Owner	ED Budget	Near-Term (24 mos)

Tess Corners Specific Strategies							
	Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
38	Develop a plan to provide more traffic connectivity for parcels in triangle formed by West College Ave, Janesville Road and Tess Corners Road. Internal connectivity can facilitate higher utilization of internal properties, fewer access points on perimeter streets and higher aesthetics along perimeter streets.	High	Daytime Population: 1 Tax Base: 2 Connectivity: 5 Business Growth: 2 Office Retail Industrial QOL/Marketing: 0	\$25,000-\$50,000	City, Property Owner	CDBG, TIF	Long-Term (4+ yrs)
39	Build off success of Muskego Business Park offering more single-tenant light industrial buildings, offer more space for businesses that need outdoor storage and warehousing in less visible locations between Janesville Road and West College Avenue.	High	Daytime Population: 3 Tax Base: 3 Connectivity: 0 Business Growth: 3 Office Retail Industrial	Minimal	City, Real Estate Community	ED Budget	Long-Term (4+ yrs)



#	Tess Corners Continued... Recommendation / Improvements	Priority	Focus Area Impacts (Scale 1-5 where 5 = greatest impact)	Opinion of Probable Cost	Responsible Party	Potential Funding Sources	Time Frame
40	Focus business recruitment activities on identified targets: <ul style="list-style-type: none"> Businesses that export goods and services out of the local community such as light industrial, warehouse and specialty destination retail Multifamily housing: senior housing, market-rate apartments/ workforce housing 	Medium	Daytime Population: 4 Tax Base: 4 Connectivity: 1 Business Growth: 4 Office Retail Industrial QOL/Marketing: 1	Varies, Depending on if Targeted Incentives are Needed	City	TIF	Near-Term (24 mos)
41	Develop and enforce higher design standards along Janesville Road as a gateway to commuters from the east.	Medium	Daytime Population: 0 Tax Base: 2 Connectivity: 0 Business Growth: 1 Office Retail Industrial QOL/Marketing: 2	Minimal	City	ED Budget	Mid-Term (3-4 years)
42	Market mixed-use zoning as an opportunity to create appealing neighborhood-scaled development on the south side of Janesville Road.	Low	Daytime Population: 4 Tax Base: 4 Connectivity: 2 Business Growth: 4 Office Retail Industrial QOL/Marketing: 3	\$1,000-\$5,000	City	ED Budget	Near-Term (24 mos)
43	Extend streetscape and urban cross section north from Janesville Road to College Avenue	Low	Daytime Population: 0 Tax Base: 1 Connectivity: 2 Business Growth: 2 Office Retail Industrial QOL/Marketing: 3	\$400,000-\$500,000	City	Capital Improvements, Grants	Long-Term (4+ yrs)

Near Term Strategies Timeline

The 24-month timeline outlined below is grouped by target audience and also depicts estimated cost. The assumption is to reevaluate progress at that point and recommend an appropriate timeline for the following 12 months.

NEAR-TERM MARKETING STRATEGIES, DETAILED TIMELINE AND INVESTMENT																											
Strategy	Description	Timeline (First 24 Months)																								Investment	
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24		
COMMUNITY WIDE (ALL AUDIENCES)																											
Business Referral	Develop a program for residents or City businesses that are responsible for referring a business to relocate in the City.			•																							In-house
Ordinance Structures	Examine permit and ordinance fee structures to determine which types of economic development initiatives/uses they impact and make changes as appropriate.						•																				In-house
WCEDC	Meet or have quarterly discussions with staff from Waukesha County Economic Development and regional Wisconsin Economic Development Corporation.				•			•			•			•			•			•				•			In-house
TID Use	Continue to maximize funds available through existing tax increment districts.	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	In-house
Tenant Database Development	Develop database and develop BRE survey (if needed) for City to complete on visits. This information could also be recorded into a CRM database for better tracking purposes.											•															In-house
Business Retention																											
Visits	Visits by City Staff and Elected Officials				•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	In-house
Event	Introductory event and/or meeting to introduce parties, ask for input into City policies												•														In-house
Partner with WCEDC	Expand partnership with Waukesha County EDC to encourage existing businesses to utilize available training and equipment grants, available financing tools, etc.																•										In-house
Business Awareness Program	Develop program to provide recognition and awareness of start-up and existing Muskego businesses and anniversaries.																				•						In-house
Ongoing communications	Email or snail mail newsletter							•			•			•			•			•				•			In-house
SUBTOTAL																										In-house	



NEAR-TERM MARKETING STRATEGIES, DETAILED TIMELINE AND INVESTMENT																											
Strategy	Description	Timeline (First 24 Months)																								Investment	
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24		
Baseline Marketing Tools																											
Website	Create a new website targeted to industrial businesses with new positioning, target industries, and data.																										\$20,000
	Interactive map with Sites & Buildings and CMS to map other local assets (one-time license fee)																										\$4,000
	Slide show, especially since you already have good photos																										\$1,600
	News feed/RSS module, phased in later, to promote the "good news" stories concerning economic development in Muskego																										\$1,600
Regional Profile	Regional profile for Muskego/Waukesha County																										\$2,500 + printing
Website, ongoing changes	For keeping content fresh and communicating with stakeholders and other audiences																										\$500/month
Pull-up Banner	Design one pull-up banner for use in lobby, trade shows, events																										\$1,500 design + ~\$500 hardware
SUBTOTAL																										\$37,200+	
MUSKEGO CENTRE/RACINE AVE.																											
N/A	No near-term strategies																										N/A
SUBTOTAL																										N/A	
MUSKEGO BUSINESS PARK																											
Improve Trail Aesthetics	Develop and enforce targeted design guidelines for properties along Racine Avenue and potentially Muskego Recreation Trail.																										In-house
SUBTOTAL																										In-house	



NEAR-TERM MARKETING STRATEGIES, DETAILED TIMELINE AND INVESTMENT																											
Strategy	Description	Timeline (First 24 Months)																								Investment	
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24		
JANESVILLE ROAD																											
Loan/Grant Program	Continue Commercial Building and Site Loan/Grant Program.							•																			\$20,000
SUBTOTAL																										\$20,000	
MOORLAND ROAD																											
TID Program	Consider amending TID 10 boundaries to include Basse Farm site to prepare site for development.																										In-house
Hotel Recruitment	Continue initiative to develop a hotel that supports business travel and business functions.	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	\$10,000
Design Standards	Enforce high architectural standards and landscape character that exists along vital Moorland Road gateway corridor.	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	In-house
Shovel Ready	Explore participation in WEDC's Ready Set Build program.																										Up to \$250,000
SUBTOTAL																										\$10-260,000	
TESS CORNERS																											
Targeted Recruitment	Focus business recruitment activities on identified targets.																										In-house
Janesville Road Zoning	Market mixed-use zoning as an opportunity to create appealing neighborhood-scaled development on the south side of Janesville Rd.																										In-house
SUBTOTAL																										In-house	



NEAR-TERM MARKETING STRATEGIES, DETAILED TIMELINE AND INVESTMENT																											
Strategy	Description	Timeline (First 24 Months)																								Investment	
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24		
TO SITE SELECTORS																											
Site Selector Communications	Develop list of key national site selectors serving each of the target industries						•																				\$500
	(Additional tactics under specific target industries)																										--
SUBTOTAL																										\$500	
MANUFACTURING TARGET INDUSTRY																											
Industry Sheet	Sheet showing why Muskego/Waukesha County is a good place for manufacturing operations						•																				\$2,500 + printing
Promotional Campaign	Promotional campaign to get prospective businesses from outside the region interested in Muskego/Waukesha County.										•						•								•		\$3,000-6,000
Business List Rental, Printing, and Postage	Depends on number of records, assume \$2-3/business for listing information, printing and postage. Also send to site selectors specializing in manufacturing.										•																\$2,000-3,000 (per 1,000 mailers)
SUBTOTAL																										\$10,000 +/-	



NEAR-TERM MARKETING STRATEGIES, DETAILED TIMELINE AND INVESTMENT																											
Strategy	Description	Timeline (First 24 Months)																								Investment	
		Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24		
TRANSPORTATION & WAREHOUSING TARGET INDUSTRY																											
Industry Sheet	Sheet showing why Muskego/Waukesha County is a good place for transportation and warehousing operations.							•																			\$2,500 + printing
Promotional Campaign	Promotional campaign to get prospective businesses from outside the region interested in Muskego/Waukesha County.							•					•							•							\$3,000-6,000
Tradeshows	Attend one trade show annually: Two examples include Pack Expo in Chicago (October) and Parcel Forum in Chicago (October).				•																						\$4,000-8,000
SUBTOTAL																										\$23,000 +/-	
FIRE TARGET INDUSTRY																											
Industry Sheet	Sheet showing why Muskego/Waukesha County is a good place for FIRE operations							•																			\$2,500 + printing
Promotional Campaign	Promotional campaign to get prospective businesses from outside the region interested in Muskego/Waukesha County.									•						•						•					\$3,000-6,000
Business List Rental, Printing, and Postage	Depends on number of records, assume \$2-3/business for listing information, printing and postage. Also send to site selectors specializing in FIRE.									•																	\$2,000-3,000 (per 1,000 mailers)
SUBTOTAL																										\$10,000 +/-	



Appendix

Retail Supply and Demand Gap Analysis

Target Firms: Muskego Road Show

Target Firms: Familiarization Tours

Mailing Lists: Target Industry Cluster Companies



Retail MarketPlace Profile

Muskego, WI, 53150
 S76w 17603 Janesville Rd, Muskego, WI, 53150
 Drive Time: 10 minutes

Latitude: 42.90677
 Longitude: -88.13454

Summary Demographics						
2010 Population						36,646
2010 Households						13,666
2010 Median Disposable Income						\$60,280
2010 Per Capita Income						\$35,225

Industry Summary	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplu Factor	Number of
Total Retail Trade and Food & Drink	44-	\$470,086,341	\$395,692,092	\$74,394,249	8.6	246
Total Retail Trade	44-45	\$401,123,260	\$349,052,153	\$52,071,107	6.9	174
Total Food & Drink	722	\$68,963,081	\$46,639,939	\$22,323,142	19.3	72

Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplu Factor	Number of
Motor Vehicle & Parts Dealers	441	\$94,573,683	\$163,967,845	-\$69,394,163	-26.8	23
Automobile Dealers	4411	\$80,717,676	\$135,108,705	-\$54,391,029	-25.2	8
Other Motor Vehicle Dealers	4412	\$7,377,929	\$24,671,730	-\$17,293,801	-54.0	8
Auto Parts, Accessories & Tire Stores	4413	\$6,478,078	\$4,187,410	\$2,290,668	21.5	7
Furniture & Home Furnishings Stores	442	\$11,072,873	\$2,892,017	\$8,180,856	58.6	9
Furniture Stores	4421	\$6,955,485	\$936,751	\$6,018,735	76.3	2
Home Furnishings Stores	4422	\$4,117,388	\$1,955,267	\$2,162,121	35.6	8
Electronics & Appliance Stores	4431	\$16,109,172	\$13,603,647	\$2,505,525	8.4	12
Bldg Materials, Garden Equip. & Supply Stores	444	\$18,302,486	\$13,276,558	\$5,025,928	15.9	28
Bldg Material & Supplies Dealers	4441	\$15,291,365	\$10,214,871	\$5,076,493	19.9	18
Lawn & Garden Equip & Supply Stores	4442	\$3,011,121	\$3,061,686	-\$50,565	-0.8	10
Food & Beverage Stores	445	\$73,516,701	\$58,595,673	\$14,921,028	11.3	12
Grocery Stores	4451	\$69,968,803	\$57,000,069	\$12,968,734	10.2	6
Specialty Food Stores	4452	\$1,008,518	\$602,850	\$405,667	25.2	4
Beer, Wine & Liquor Stores	4453	\$2,539,380	\$992,754	\$1,546,627	43.8	3
Health & Personal Care Stores	446,4461	\$14,961,007	\$29,609,387	-\$14,648,380	-32.9	14
Gasoline Stations	447,4471	\$63,227,942	\$38,301,527	\$24,926,415	24.6	11
Clothing & Clothing Accessories Stores	448	\$15,316,405	\$1,592,034	\$13,724,371	81.2	9
Clothing Stores	4481	\$11,890,507	\$675,202	\$11,215,305	89.3	6
Shoe Stores	4482	\$1,283,236	\$168,204	\$1,115,033	76.8	1
Jewelry, Luggage & Leather Goods Stores	4483	\$2,142,661	\$748,628	\$1,394,033	48.2	2
Sporting Goods, Hobby, Book & Music Stores	451	\$5,137,915	\$4,272,348	\$865,567	9.2	10
Sporting Goods/Hobby/Musical Instr Stores	4511	\$3,400,458	\$4,222,864	-\$822,406	-10.8	9
Book, Periodical & Music Stores	4512	\$1,737,457	\$49,484	\$1,687,973	94.5	0
General Merchandise Stores	452	\$65,313,448	\$16,645,822	\$48,667,626	59.4	6
Department Stores Excluding Leased Depts.	4521	\$26,090,344	\$8,815,588	\$17,274,756	49.5	3
Other General Merchandise Stores	4529	\$39,223,103	\$7,830,234	\$31,392,869	66.7	4
Miscellaneous Store Retailers	453	\$6,448,738	\$5,347,288	\$1,101,449	9.3	39
Florists	4531	\$285,294	\$476,456	-\$191,161	-25.1	10
Office Supplies, Stationery & Gift Stores	4532	\$2,097,800	\$1,815,791	\$282,009	7.2	8
Used Merchandise Stores	4533	\$453,045	\$185,595	\$267,450	41.9	6
Other Miscellaneous Store Retailers	4539	\$3,612,598	\$2,869,447	\$743,152	11.5	15
Nonstore Retailers	454	\$17,142,891	\$948,007	\$16,194,884	89.5	1
Electronic Shopping & Mail-Order Houses	4541	\$6,704,127	\$948,007	\$5,756,121	75.2	1
Vending Machine Operators	4542	\$5,209,867	\$0	\$5,209,867	100.0	0
Direct Selling Establishments	4543	\$5,228,897	\$0	\$5,228,897	100.0	0
Food Services & Drinking Places	722	\$68,963,081	\$46,639,939	\$22,323,142	19.3	72
Full-Service Restaurants	7221	\$25,545,032	\$21,890,021	\$3,655,011	7.7	34
Limited-Service Eating Places	7222	\$35,445,255	\$18,616,661	\$16,828,594	31.1	18
Special Food Services	7223	\$4,979,225	\$2,762,103	\$2,217,122	28.6	2
Drinking Places - Alcoholic Beverages	7224	\$2,993,570	\$3,371,154	-\$377,585	-5.9	18

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please view the methodology statement at <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>.

Source: Esri and Infogroup

December 12, 2011

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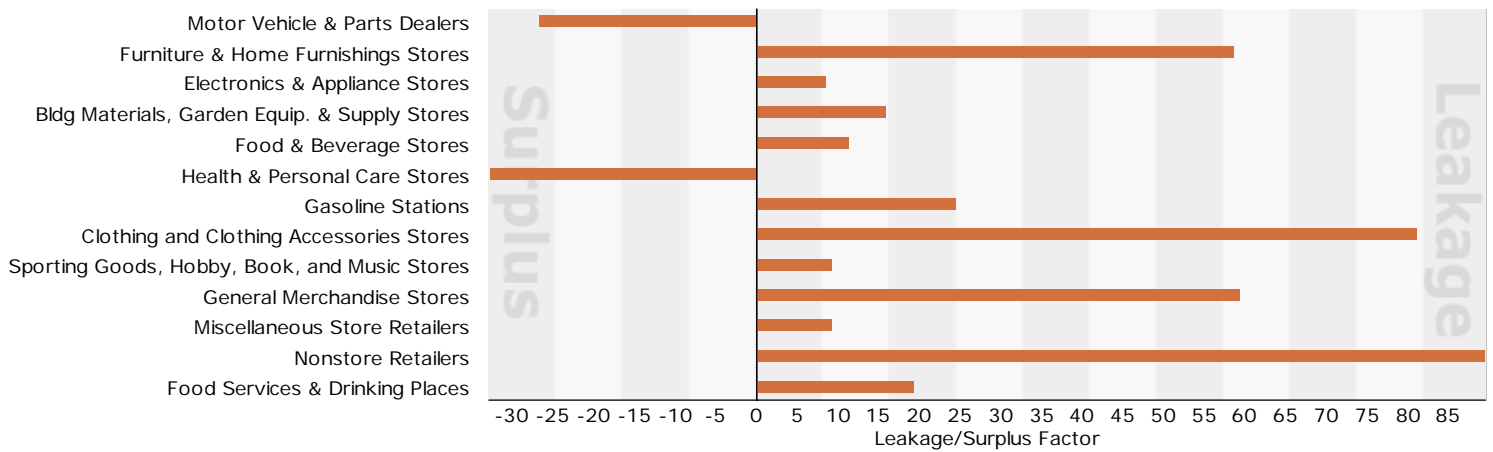


Retail MarketPlace Profile

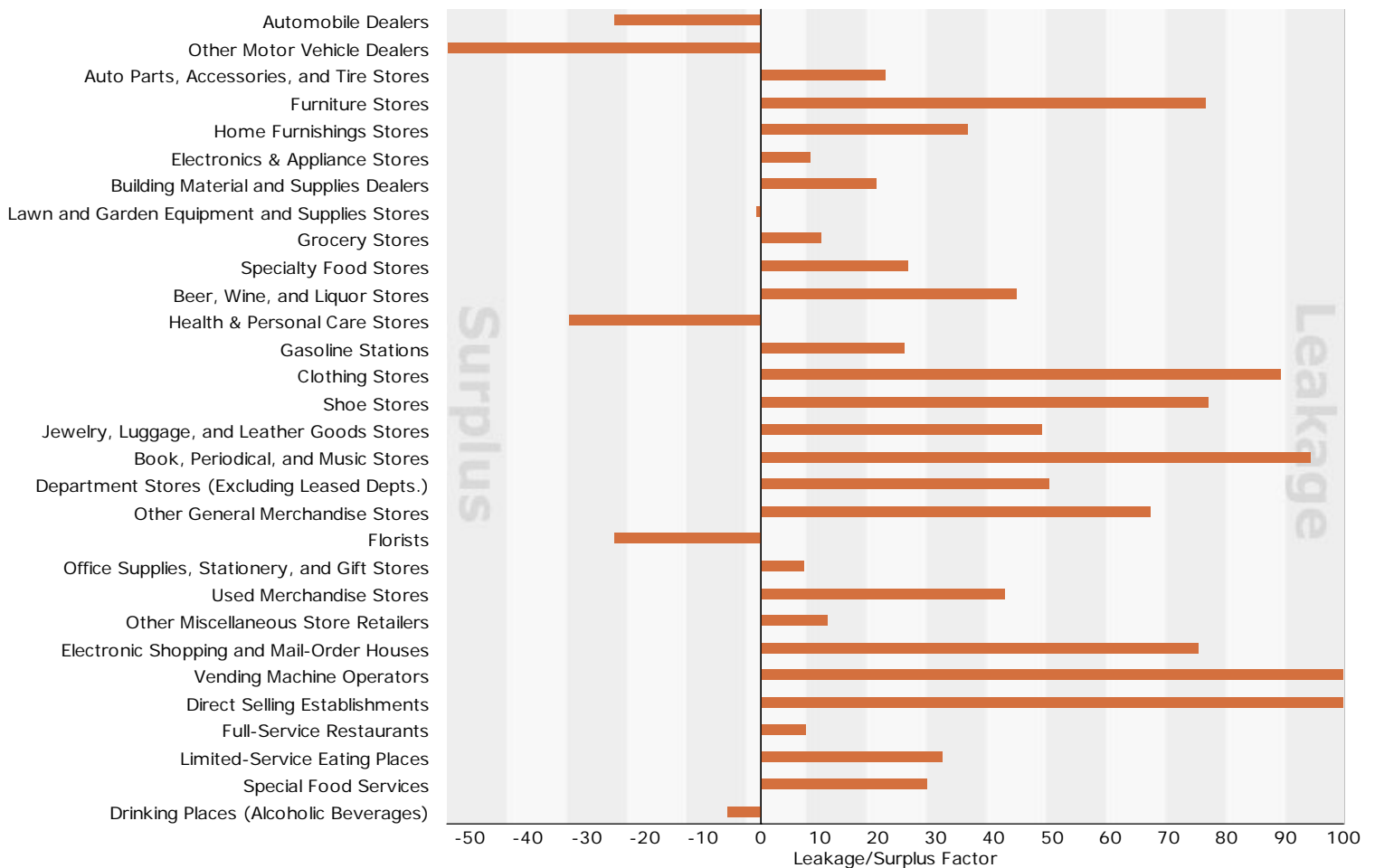
Muskego, WI, 53150
 S76w 17603 Janesville Rd, Muskego, WI, 53150
 Drive Time: 10 minutes

Latitude: 42.90677
 Longitude: -88.13454

Leakage/Surplus Factor by Industry Subsector



Leakage/Surplus Factor by Industry Group



Source: Esri and Infogroup

December 12, 2011

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Retail MarketPlace Profile

Muskego, WI, 53150
 S76w 17603 Janesville Rd, Muskego, WI, 53150
 Drive Time: 15 minutes

Latitude: 42.90677
 Longitude: -88.13454

Summary Demographics						
2010 Population						138,157
2010 Households						55,816
2010 Median Disposable Income						\$53,827
2010 Per Capita Income						\$34,050

Industry Summary	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplu Factor	Number of
Total Retail Trade and Food & Drink	44-	\$1,714,219,961	\$2,087,405,598	-\$373,185,637	-9.8	1,103
Total Retail Trade	44-45	\$1,458,690,321	\$1,863,983,492	-\$405,293,171	-12.2	812
Total Food & Drink	722	\$255,529,640	\$223,422,106	\$32,107,534	6.7	292

Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplu Factor	Number of
Motor Vehicle & Parts Dealers	441	\$340,226,091	\$830,501,673	-\$490,275,582	-41.9	80
Automobile Dealers	4411	\$292,560,972	\$727,859,722	-\$435,298,750	-42.7	32
Other Motor Vehicle Dealers	4412	\$24,617,017	\$86,268,280	-\$61,651,263	-55.6	22
Auto Parts, Accessories & Tire Stores	4413	\$23,048,103	\$16,373,671	\$6,674,431	16.9	26
Furniture & Home Furnishings Stores	442	\$44,142,206	\$47,826,242	-\$3,684,036	-4.0	42
Furniture Stores	4421	\$29,764,088	\$42,051,040	-\$12,286,952	-17.1	22
Home Furnishings Stores	4422	\$14,378,118	\$5,775,202	\$8,602,917	42.7	20
Electronics & Appliance Stores	4431	\$50,149,451	\$67,016,990	-\$16,867,539	-14.4	60
Bldg Materials, Garden Equip. & Supply Stores	444	\$63,873,511	\$48,774,608	\$15,098,903	13.4	87
Bldg Material & Supplies Dealers	4441	\$54,737,622	\$35,976,772	\$18,760,850	20.7	67
Lawn & Garden Equip & Supply Stores	4442	\$9,135,889	\$12,797,836	-\$3,661,947	-16.7	20
Food & Beverage Stores	445	\$270,300,280	\$234,021,048	\$36,279,233	7.2	50
Grocery Stores	4451	\$254,280,099	\$226,599,835	\$27,680,264	5.8	24
Specialty Food Stores	4452	\$5,052,690	\$3,179,134	\$1,873,556	22.8	14
Beer, Wine & Liquor Stores	4453	\$10,967,492	\$4,242,079	\$6,725,413	44.2	13
Health & Personal Care Stores	446,4461	\$51,669,627	\$80,497,278	-\$28,827,651	-21.8	87
Gasoline Stations	447,4471	\$232,249,653	\$175,618,709	\$56,630,944	13.9	46
Clothing & Clothing Accessories Stores	448	\$59,894,360	\$43,412,248	\$16,482,112	16.0	102
Clothing Stores	4481	\$47,000,214	\$30,771,675	\$16,228,539	20.9	63
Shoe Stores	4482	\$5,624,935	\$5,787,649	-\$162,714	-1.4	18
Jewelry, Luggage & Leather Goods Stores	4483	\$7,269,210	\$6,852,923	\$416,287	2.9	22
Sporting Goods, Hobby, Book & Music Stores	451	\$18,562,154	\$27,088,114	-\$8,525,960	-18.7	67
Sporting Goods/Hobby/Musical Instr Stores	4511	\$10,778,254	\$17,037,176	-\$6,258,922	-22.5	54
Book, Periodical & Music Stores	4512	\$7,783,900	\$10,050,938	-\$2,267,038	-12.7	12
General Merchandise Stores	452	\$232,862,771	\$180,873,863	\$51,988,908	12.6	30
Department Stores Excluding Leased Depts.	4521	\$90,717,156	\$116,227,270	-\$25,510,114	-12.3	14
Other General Merchandise Stores	4529	\$142,145,615	\$64,646,593	\$77,499,022	37.5	16
Miscellaneous Store Retailers	453	\$23,610,831	\$24,473,620	-\$862,789	-1.8	151
Florists	4531	\$1,322,394	\$1,367,522	-\$45,128	-1.7	26
Office Supplies, Stationery & Gift Stores	4532	\$6,873,000	\$11,503,092	-\$4,630,091	-25.2	46
Used Merchandise Stores	4533	\$1,848,756	\$1,090,078	\$758,678	25.8	19
Other Miscellaneous Store Retailers	4539	\$13,566,681	\$10,512,929	\$3,053,753	12.7	59
Nonstore Retailers	454	\$71,149,385	\$103,879,100	-\$32,729,715	-18.7	10
Electronic Shopping & Mail-Order Houses	4541	\$41,761,308	\$68,673,203	-\$26,911,895	-24.4	4
Vending Machine Operators	4542	\$12,786,683	\$8,053,961	\$4,732,722	22.7	3
Direct Selling Establishments	4543	\$16,601,393	\$27,151,935	-\$10,550,542	-24.1	3
Food Services & Drinking Places	722	\$255,529,640	\$223,422,106	\$32,107,534	6.7	292
Full-Service Restaurants	7221	\$93,800,772	\$76,349,148	\$17,451,624	10.3	138
Limited-Service Eating Places	7222	\$127,201,301	\$130,740,232	-\$3,538,931	-1.4	101
Special Food Services	7223	\$21,154,133	\$8,327,515	\$12,826,618	43.5	10
Drinking Places - Alcoholic Beverages	7224	\$13,373,434	\$8,005,211	\$5,368,223	25.1	43

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please view the methodology statement at <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>.

Source: Esri and Infogroup

December 12, 2011

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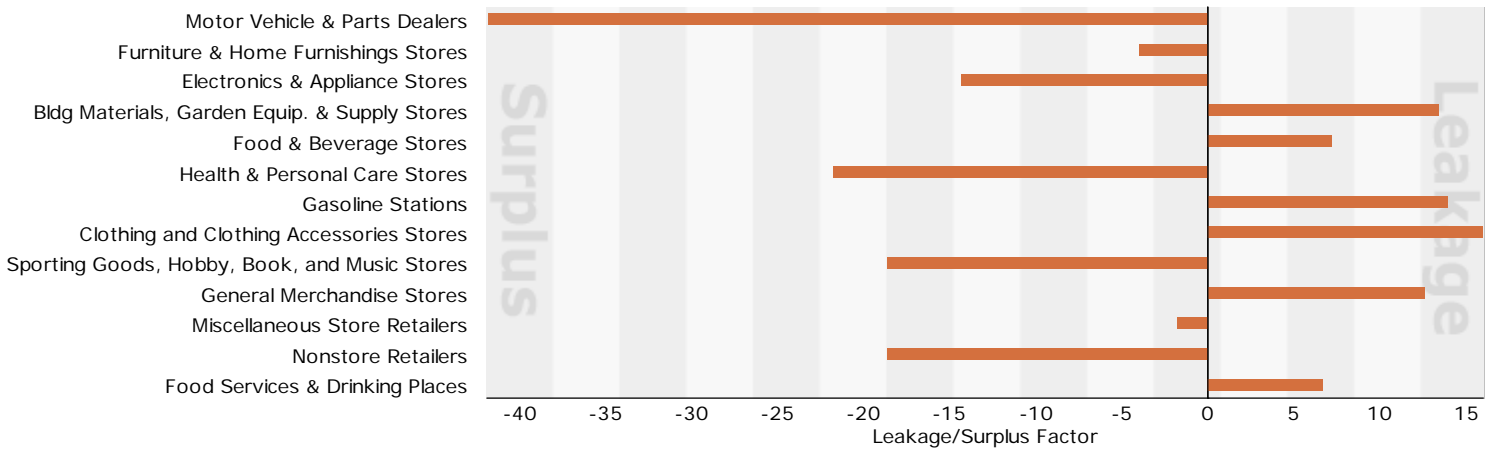


Retail MarketPlace Profile

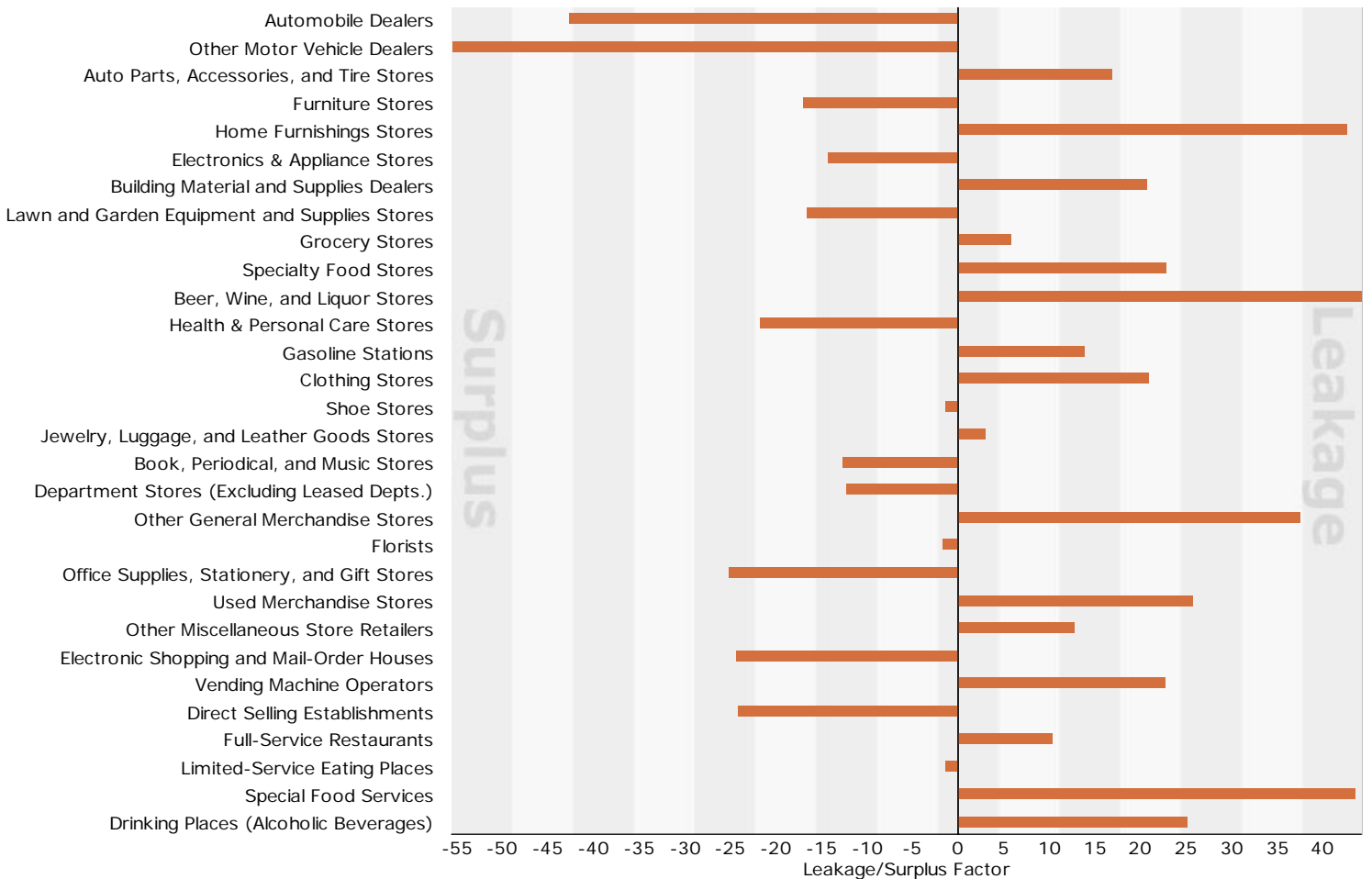
Muskego, WI, 53150
 S76w 17603 Janesville Rd, Muskego, WI, 53150
 Drive Time: 15 minutes

Latitude: 42.90677
 Longitude: -88.13454

Leakage/Surplus Factor by Industry Subsector



Leakage/Surplus Factor by Industry Group



Source: Esri and Infogroup

December 12, 2011

Made with Esri Business Analyst



Retail MarketPlace Profile

Muskego, WI, 53150
 S76w 17603 Janesville Rd, Muskego, WI, 53150
 Drive Time: 20 minutes

Latitude: 42.90677
 Longitude: -88.13454

Summary Demographics						
2010 Population						426,298
2010 Households						178,859
2010 Median Disposable Income						\$48,507
2010 Per Capita Income						\$30,816

Industry Summary	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplu Factor	Number of
Total Retail Trade and Food & Drink	44-	\$4,806,084,870	\$5,575,030,858	-\$768,945,988	-7.4	3,683
Total Retail Trade	44-45	\$4,085,832,791	\$4,838,047,860	-\$752,215,069	-8.4	2,603
Total Food & Drink	722	\$720,252,079	\$736,982,998	-\$16,730,919	-1.1	1,079

Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplu Factor	Number of
Motor Vehicle & Parts Dealers	441	\$943,543,186	\$1,529,474,891	-\$585,931,705	-23.7	268
Automobile Dealers	4411	\$814,562,371	\$1,343,606,952	-\$529,044,581	-24.5	113
Other Motor Vehicle Dealers	4412	\$65,392,451	\$112,208,066	-\$46,815,615	-26.4	45
Auto Parts, Accessories & Tire Stores	4413	\$63,588,364	\$73,659,873	-\$10,071,509	-7.3	109
Furniture & Home Furnishings Stores	442	\$126,233,335	\$159,494,965	-\$33,261,630	-11.6	124
Furniture Stores	4421	\$87,155,271	\$125,164,573	-\$38,009,302	-17.9	57
Home Furnishings Stores	4422	\$39,078,064	\$34,330,392	\$4,747,672	6.5	67
Electronics & Appliance Stores	4431	\$129,642,265	\$180,226,458	-\$50,584,193	-16.3	219
Bldg Materials, Garden Equip. & Supply Stores	444	\$171,982,730	\$223,846,700	-\$51,863,970	-13.1	248
Bldg Material & Supplies Dealers	4441	\$148,895,221	\$170,885,719	-\$21,990,498	-6.9	200
Lawn & Garden Equip & Supply Stores	4442	\$23,087,509	\$52,960,981	-\$29,873,472	-39.3	48
Food & Beverage Stores	445	\$764,812,743	\$690,025,314	\$74,787,430	5.1	218
Grocery Stores	4451	\$716,117,391	\$660,120,294	\$55,997,098	4.1	106
Specialty Food Stores	4452	\$15,925,203	\$10,708,591	\$5,216,612	19.6	59
Beer, Wine & Liquor Stores	4453	\$32,770,149	\$19,196,429	\$13,573,720	26.1	53
Health & Personal Care Stores	446,4461	\$142,073,769	\$214,060,634	-\$71,986,865	-20.2	232
Gasoline Stations	447,4471	\$661,027,904	\$552,583,423	\$108,444,481	8.9	171
Clothing & Clothing Accessories Stores	448	\$171,864,278	\$163,308,530	\$8,555,749	2.6	325
Clothing Stores	4481	\$135,301,050	\$128,024,603	\$7,276,447	2.8	211
Shoe Stores	4482	\$17,001,763	\$16,925,347	\$76,416	0.2	48
Jewelry, Luggage & Leather Goods Stores	4483	\$19,561,465	\$18,358,580	\$1,202,885	3.2	66
Sporting Goods, Hobby, Book & Music Stores	451	\$51,663,812	\$65,898,218	-\$14,234,405	-12.1	212
Sporting Goods/Hobby/Musical Instr Stores	4511	\$28,027,308	\$42,177,089	-\$14,149,781	-20.2	170
Book, Periodical & Music Stores	4512	\$23,636,504	\$23,721,129	-\$84,625	-0.2	42
General Merchandise Stores	452	\$647,334,119	\$613,114,933	\$34,219,186	2.7	94
Department Stores Excluding Leased Depts.	4521	\$249,736,864	\$332,033,760	-\$82,296,896	-14.1	40
Other General Merchandise Stores	4529	\$397,597,255	\$281,081,173	\$116,516,082	17.2	54
Miscellaneous Store Retailers	453	\$66,293,418	\$71,846,892	-\$5,553,474	-4.0	443
Florists	4531	\$3,980,793	\$5,044,137	-\$1,063,344	-11.8	78
Office Supplies, Stationery & Gift Stores	4532	\$18,239,171	\$31,406,343	-\$13,167,171	-26.5	115
Used Merchandise Stores	4533	\$5,445,908	\$5,168,167	\$277,741	2.6	67
Other Miscellaneous Store Retailers	4539	\$38,627,545	\$30,228,245	\$8,399,301	12.2	184
Nonstore Retailers	454	\$209,361,231	\$374,166,903	-\$164,805,672	-28.2	52
Electronic Shopping & Mail-Order Houses	4541	\$136,595,246	\$289,372,722	-\$152,777,476	-35.9	14
Vending Machine Operators	4542	\$28,560,817	\$19,363,185	\$9,197,632	19.2	18
Direct Selling Establishments	4543	\$44,205,168	\$65,430,997	-\$21,225,829	-19.4	21
Food Services & Drinking Places	722	\$720,252,079	\$736,982,998	-\$16,730,919	-1.1	1,079
Full-Service Restaurants	7221	\$262,645,095	\$244,348,591	\$18,296,504	3.6	474
Limited-Service Eating Places	7222	\$353,904,259	\$404,756,490	-\$50,852,231	-6.7	313
Special Food Services	7223	\$62,851,833	\$44,765,665	\$18,086,168	16.8	40
Drinking Places - Alcoholic Beverages	7224	\$40,850,893	\$43,112,253	-\$2,261,360	-2.7	252

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please view the methodology statement at <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>.

Source: Esri and Infogroup

December 12, 2011

Made with Esri Business Analyst

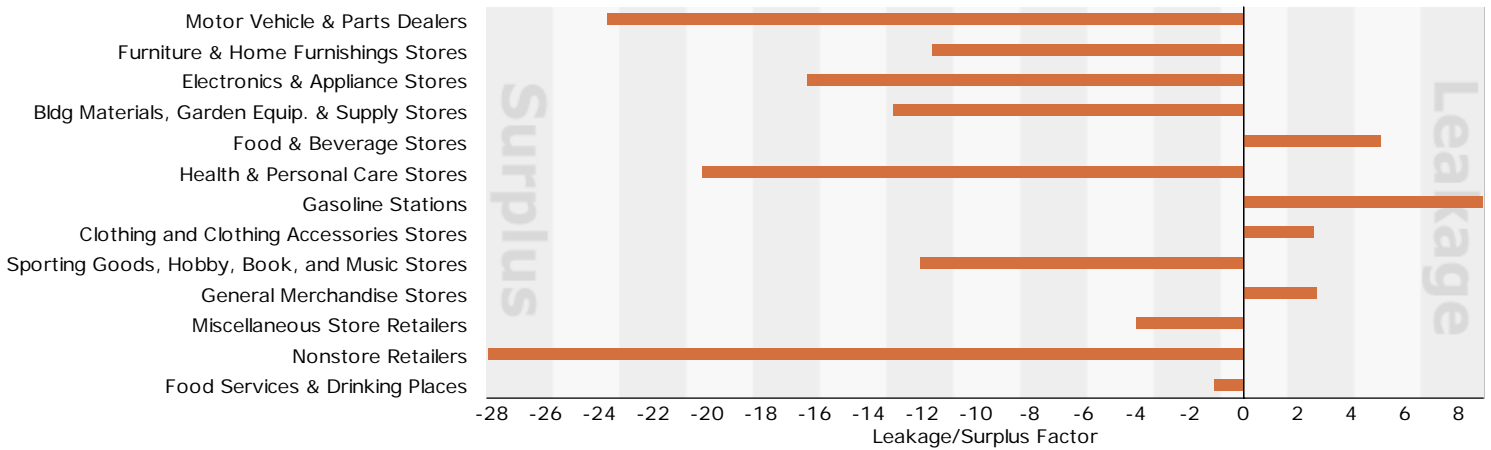


Retail MarketPlace Profile

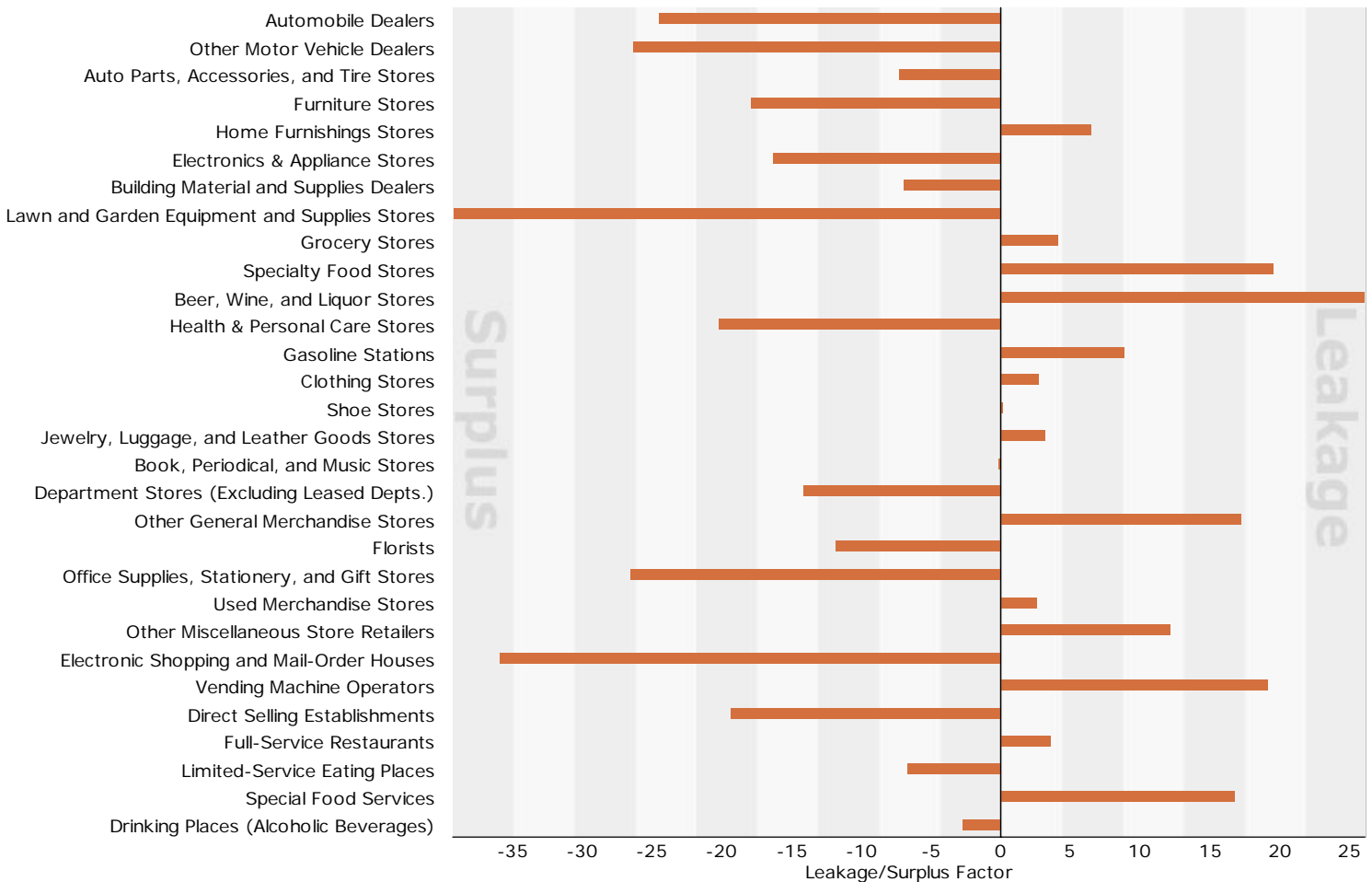
Muskego, WI, 53150
 S76w 17603 Janesville Rd, Muskego, WI, 53150
 Drive Time: 20 minutes

Latitude: 42.90677
 Longitude: -88.13454

Leakage/Surplus Factor by Industry Subsector



Leakage/Surplus Factor by Industry Group



Source: Esri and Infogroup

December 12, 2011

Made with Esri Business Analyst

Road Show List: Chicago and Milwaukee brokerage firms with office and industrial specialties
 Typically brokerage firms will allow developers or property owners to present information on new development/site opportunities to their brokers before or after a sales meeting. Breakfast meetings are common, with breakfast provided by the presenter. Planning these events in conjunction with the site developer or broker representing the site is recommended. Site selector meetings are more selective, although the same principle of advance scheduling and bringing lunch is a good one. Site selectors often specialize in an industry or cluster, so meeting topics should relate to particular focus areas or clusters. Again, bringing several key community members, or as part of a larger Milwaukee event or delegation is recommended.

Milwaukee Area Brokerages:

Cassidy Turley Barry
 1232 North Edison Street
 Milwaukee, WI 53202-2502
 414.271.1870

NAI MLG Commercial
 13400 Bishop's Lane, Suite 100
 Brookfield, WI 53005
 (262) 797-9400

CB Richard Ellis
 777 E Wisconsin Ave, Ste 3250
 Milwaukee, WI 53202
 (414)273-0880

Inland Companies
 1243 N 10th St #300
 Milwaukee, WI
 (414) 276-9500

Ogden & Company
 1665 N. Water Street
 Milwaukee, WI 53202
 (414) 276-5285

The Boerke Company
 411 East Wisconsin Avenue
 Concourse Level
 Milwaukee, WI 53202
 414-347-1000

Chicago Area Brokerages:

CB Richard Ellis
 20 N. Martingale Rd.
 Schaumburg , IL 60173
 847.706.4900

Jones Lang LaSalle
 1111 Pasquellini Drive, Ste 100
 Westmont, IL 60559
 630 655 5800

Colliers International
 Chicago
 200 South Wacker Drive, Suite 700
 Chicago, IL 60606
 Tel: +1 312 648 9150

Rosemont
 6250 North River Road
 Suite 11-100
 Rosemont, IL 60018
 1 847 698 8444

Studley, Inc.
 191 North Wacker Drive
 Suite 2700
 Chicago, IL 60606
 312.595.2900

Transwestern Commercial Services
 200 W Madison Street, Ste 3300
 Chicago, IL 60606
 312-881-7000

Midwest Site Selectors:

Ady International Company
 315 East Evergreen Square
 Mt. Prospect, IL 60056
 312.560.8355

Ernst & Young
 233 South Wacker Drive
 Chicago, IL 60606
 312.879.6520

Deloitte & Touche / Fantus Consulting
 180 N. Stetson Avenue
 Chicago, IL 60601
 312.946.3000

KPMG
 303 East Wacker Drive
 Chicago, IL 60601
 312.665.8939

Mohr Partners
 75 East Wacker Drive
 Suite 900
 Chicago, IL 60601
 312.263.7979

Pollina Corporate Real Estate Inc.
 401 Devon Avenue
 Park Ridge, IL 60068
 847.685.9000

Spectrum Strategies
 401 West Superior
 Chicago, IL 60610
 312.951.9020

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Company Name	NAICS Code	NAICS Description	Parent	Address Line 1	Address Line 2	City	State	Postal Code	Telephone Number	Web Site	Emps	Most Senior Executive Name	Most Senior Executive Title	Admin/Operations Executive	Admin/Operations Executive Title
Great Lakes Packaging Corp	32611	Unsupported Plastics Film, Sheet, and Bag Manufacturing	Arbor Investments	W190n11393 Carnegie Dr		Germantown	WI	53022-3005	262-255-2100	http://www.gipc.com	150	Glen Arnold	President		
Aptar Mukwonago	32619	Other Plastics Product Manufacturing	AptarGroup, Inc.	711 Fox St		Mukwonago	WI	53149-1419	262-363-7191	http://www.seaquistclosures.com	450	Rose Ann Lemke	General Manager		
Bradley Corp	32619	Other Plastics Product Manufacturing	Bradley Corp	W142n9101 Fountain Blvd		Menomonee Falls	WI	53051-2348	262-251-6000	http://www.bradleycorp.com	500	Donald H. Mullett	Chief Executive Officer		
InnoWare Inc	32619	Other Plastics Product Manufacturing	Solo Cup Co	W165n5830 Ridgewood Dr		Menomonee Falls	WI	53051-5655	262-252-7700	http://www.innowareinc.com	30	Mikael Nordin	President		
ORBIS Corp	32619	Other Plastics Product Manufacturing	Menasha Corporation	1055 Corporate Center Dr		Oconomowoc	WI	53066-4829	262-560-5000	http://www.orbiscorporation.com	150	Bill Ash	President		
Pillar Technologies	32619	Other Plastics Product Manufacturing	Illinois Tool Works Inc.	475 E Industrial Dr		Hartland	WI	53029-2336	262-367-3060	http://www.pillartech.com	36	Scott Maciejewski	Manager-Operations	Scott Maciejewski	Manager-Operations
Statistical Plastics Corp	32619	Other Plastics Product Manufacturing	Mgs Mfg. Group, Inc.	W188n11707 Maple Rd		Germantown	WI	53022-2409	262-255-5790	http://www.mgstech.com	250	Mark G Sellers	President & Chief Executive Officer		
TecStar Manufacturing Co	32619	Other Plastics Product Manufacturing	Mgs Mfg. Group, Inc.	W190n11701 Moldmakers Way		Germantown	WI	53022-2463	262-255-5790	http://www.mgstech.com	400	Bruce Schneider	Director-Finance		
Triangle Tool Corp	32619	Other Plastics Product Manufacturing	Triangle Tool Corp	8609 W Port Ave		Milwaukee	WI	53224-3437	414-357-7117	http://www.triangletoolcorp.com	150	LeRoy Luther	President		
Ritus Corp	32629	Other Rubber Product Manufacturing	Corporate Group Inc	7900 N 73rd St		Milwaukee	WI	53223-4047	414-586-3535	http://www.ritus.com	100	Tom Gebhardt	President & Director Sales		
ATI Ladish Co Inc	33211	Forging and Stamping	Allegheny Technologies Incorporated	5481 S Packard Ave		Cudahy	WI	53110-2244	414-747-0085	http://www.ladishco.com	800	Gary J. Vroman	President & Chief Executive Officer	Ray Knutilla	Managing Director-European Operations
ATI Ladish Forging	33211	Forging and Stamping	ATI Ladish Co Inc	5481 S Packard Ave		Cudahy	WI	53110-2244	414-747-2611	http://www.forging.com	1,000	Gary J. Vroman	President		
Milwaukee Electric Tool Corp	33251	Hardware Manufacturing	Techtronic Industries Co. Ltd.	13135 W Lisbon Rd		Brookfield	WI	53005-2551	262-781-3600	http://www.milwaukeeetool.com	600	Steve Richmond	President	Barbara Kexel	Sr Network Administrator
HUSCO International Inc	33291	Metal Valve Manufacturing	HUSCO International Inc	2239 Pewaukee Rd		Waukesha	WI	53188-1638	262-513-4200	http://www.huscointl.com	900	Austin Ramirez	Chief Executive Officer	Robert Martinson; Brian Kline	Chief Operating Officer; Director-Operations
J & L Fiber Svc Inc	33299	All Other Fabricated Metal Product Manufacturing	Precision Castparts Corp.	809 Philip Dr		Waukesha	WI	53186-5919	262-544-1890	http://www.jlfiberservices.com	150	Frank Miller	President		
John Crane Orion	33299	All Other Fabricated Metal Product Manufacturing	John Crane Inc	1111 Cedar Creek Rd		Grafton	WI	53024-9403	414-377-2210	http://www.johncraneorion.com	120	Bruce Kegley	Manager-Drafting	Bruce Kegley	Manager-Drafting

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Maysteel LLC	33299	All Other Fabricated Metal Product Manufacturing	Everett Smith Group Ltd	N89w14700 Patrita Dr		Menomonee Falls	WI	53051-2365	262-832-9000	http://www.maysteel.com	300	John Russell	President & Chief Executive Officer		
Milwaukee Cylinder	33299	All Other Fabricated Metal Product Manufacturing	Actuant Corporation	5877 S Pennsylvania Ave		Cudahy	WI	53110-2456	414-769-9700	http://www.milwaukeeecylinder.com	100	Frank Meiland	Manager		
Polco Metal Finishing	33299	All Other Fabricated Metal Product Manufacturing	Meridian International Group Inc	4703 W Electric Ave		Milwaukee	WI	53219-5007	414-649-9230	http://www.meridiangrp.com	80	Zbigniew Kulig	Chief Executive Officer	Troy Merkl	Manager-Operations
Douglas Dynamics Inc	33312	Construction Machinery Manufacturing		7777 N 73rd St		Milwaukee	WI	53223-4021	414-354-2310	http://www.douglasdynamics.com	450	James L. Janik	President & Chief Executive Officer	Keith Hagelin	Vice President-Operations
Earth Tool Co LLC	33312	Construction Machinery Manufacturing	Charles Machine Works Inc	1300 Capitol Dr		Oconomowoc	WI	53066-5706	262-567-8833	http://www.hammerheadmole.com	50	Brian Metcalf	Chief Executive Officer & Director-Sales	Herb Quigley	Director-Administration
Gehl Co	33312	Construction Machinery Manufacturing	Manitou BF SA	1 Gehl Way		West Bend	WI	53095-3463	262-334-9461	http://www.gehl.com	150	Daniel L. Miller	President		
Osiris Corp.	33312	Construction Machinery Manufacturing	1818 North Farwell Avenue	Suite 5		Milwaukee	WI	53202	312-224-8812		323	Petter Etholm	Chairman of the Board, President, Chief Executive	Ilan Danieli	Chief Operating Officer
Telsmith Inc	33312	Construction Machinery Manufacturing	Astec Industries, Inc.	10910 N Industrial Dr		Mequon	WI	53092-4331	262-242-6600	http://www.telsmith.com	221	Rick Patek	President	Steve Miscikowski; Bob	Director-Finance & Administration; Application
Engman-Taylor Co Inc	33329	Other Industrial Machinery Manufacturing	Engman-Taylor Co Inc	W142n9351 Fountain Blvd		Menomonee Falls	WI	53051-1624	262-255-9300	http://www.engman-taylor.com	95	Rick Star	President	Steve Keller	Vice President-Operations
Morris Material Handling Inc	33329	Other Industrial Machinery Manufacturing	Konecranes Oyj	315 W Forest Hill Ave		Oak Creek	WI	53154-2905	414-764-6200	http://www.morriscranes.com	150	Jeff Tumm	Manager-Operations	Jeff Tumm	Manager-Operations
Venturedyne Limited	33331	Commercial and Service Industry Machinery	Venturedyne	600 College Ave		Pewaukee	WI	53072-3572	262-691-9900	http://www.venturedyne.com	40	Brian Nahey	Chairman, President & Chief Executive Officer	Marc Lenartz	Software & Operations
Wittco Foodservice Equipment Inc	33331	Commercial and Service Industry Machinery	Illinois Tool Works Inc.	7737 N 81st St		Milwaukee	WI	53223-3839	414-365-4400	http://www.wittco.com	50	Dave DeAngelis	Manager-Operations	Dave DeAngelis	Manager-Operations
Radyne Corp	33341	Ventilation, Heating, A/C, and Commercial Refrigeration	Radyne ComStream Corp.	211 W Boden St		Milwaukee	WI	53207-6277	414-481-8360	http://www.radyne.com	40	Justin Mortimer	President & Director Sales		
Briggs & Stratton Power Prods	33361	Engine, Turbine, and Power Transmission Equipment	Briggs & Stratton Corporation	3300 N 124th St		Wauwatosa	WI	53222-3106	414-259-5333	http://www.briggsandstratton.com	800	Todd Teske	President		
Hader Inc	33361	Engine, Turbine, and Power Transmission Equipment	Hader Industries Inc	15600 W Lincoln Ave		New Berlin	WI	53151-2823	262-641-6000	http://www.haderind.com	120	Timothy Hader	Marketing		
Inland Power Group	33361	Engine, Turbine, and Power Transmission Equipment	Inland Power Group	13015 W Custer Ave		Butler	WI	53007-1113	262-781-7100	http://www.inlandpowergroup.com	301	Gregory W. Cole	President & Chief Executive Officer		
Ram-Pac Intl Inc	33361	Engine, Turbine, and Power Transmission Equipment	Hader Industries Inc	15600 W Lincoln Ave		New Berlin	WI	53151-2823	262-641-6200	http://www.haderind.com	100	Wayne Hader	Owner	Wayne Hader	Owner

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

W M Berg	33361	Engine, Turbine, and Power Transmission Equipment	Rexnord Industries LLC	5138 International Dr		Cudahy	WI	53110-1895	414-747-5900	http://www.wmberg.com	170	Joe Amendolara	Director-Manufacturing		
Weasler Engineering, Inc.	33361	Engine, Turbine, and Power Transmission Equipment	Actuant Corporation	7801 Hwy 45 N		West Bend	WI	53090	262-338-2161	http://www.weasler.com	300	James T. Hawkins	President		
Oilgear Co	33391	Pump and Compressor Manufacturing	Mason Wells	2300 S 51st St		Milwaukee	WI	53219-2340	414-327-1700	http://www.oilgearcorp.com	748	Roland Parker	Chief Financial Officer	Robert D Drake; John Brossard;	Vice President - International Operations;
Watertronics Inc	33391	Pump and Compressor Manufacturing	Lindsay Corporation	525 E Industrial Dr		Hartland	WI	53029	262-367-5000	http://www.watertronics.com	60	Richard Reinders	President		
Enerpac Corp	33392	Material Handling Equipment Manufacturing	Actuant Corporation	6101 N Baker Rd		Milwaukee	WI	53209-3703	262-781-6600	http://www.enerpac.com	350	Bob Van Noord	President		
ABP Induction LLC	33399	All Other General Purpose Machinery Manufacturing	ABP Induction LLC	21905 Gateway Rd		Brookfield	WI	53045-5137	262-317-5300	http://www.pillar.com	90	Agnes Kohnke	Director-Finance		
Advanced Detection Systems	33399	All Other General Purpose Machinery Manufacturing	Venturedyne Limited	4740 W Electric Ave		Milwaukee	WI	53219-1626	414-672-0553	http://www.adsdetection.com	75	Matt Nagel	Chief Financial Officer		
KHS USA Inc	33399	All Other General Purpose Machinery Manufacturing	KHS GmbH	880 Bahcall Ct		Waukesha	WI	53186-1801	262-797-7200	http://www.khs.com	250	Steve Steidl	Director-Project Management Group		
Kleen Test Products Corp	33399	All Other General Purpose Machinery Manufacturing	Meridian Industries Inc	1611 S Sunset Rd		Port Washington	WI	53074-9673	262-284-6600	http://www.kleentest.com	50	Bill Ahlborn	President		
Dedicated Computing LLC	33411	Computer and Peripheral Equipment Manufacturing	Dedicated Computing LLC	N26w23880 Commerce Dr Ste B		Waukesha	WI	53188-1020	262-951-7200	http://www.dedicatedcomputing.com	300	Terry Anderson	President		
Milwaukee PC	33411	Computer and Peripheral Equipment Manufacturing	Milwaukee PC	6013 W Bluemound Rd		Milwaukee	WI	53213-4180	414-771-6965	http://www.milwaukeepc.com	100	James M. Petr	President		
Electronic Tele-Communications, Inc.	33421	Telephone Apparatus Manufacturing		1915 MacArthur Road		Waukesha	WI	53188	262-542-5600	http://www.etcia.com/	38	Dean Danner	President, Chief Executive Officer and Director		
Journal Broadcast Group Inc	33422	Radio and TV Broadcasting and Wireless	Journal Communications, Inc.	333 W State St		Milwaukee	WI	53203-1305	414-332-9611	http://www.journalbroadcastgroup.com	101	Steven J. Smith	Chairman & Chief Executive Officer	Steve Wexler; Bill Lutzen	Executive Vice President-Television & Radio Operations; Vice
L S Research Inc	33422	Radio and TV Broadcasting and Wireless	Lakeview Equity Partners LLC	W66n220 Commerce Ct		Cedarburg	WI	53012-2636	262-375-4400	http://www.lsr.com	40	William Steinike	President		
Koss Corporation	33431	Audio and Video Equipment Manufacturing	Koss Corporation	4129 N. Port Washington Ave.		Milwaukee	WI	53212	414-964-5000	http://www.koss.com	65	Tracy Bruneau	Accountant	Lenore Lillie; Michael Koss	Vice President - Operations; Vice Chairman of the Board,
Milwaukee Resistor Corp	33441	Semiconductor and Other Electronic Component	Vishay Intertechnology	8920 W Heather Ave		Milwaukee	WI	53224-2414	414-362-8900	http://www.milwaukeeresistor.com	50	Brian Jonas	President		
MTE Corp	33441	Semiconductor and Other Electronic Component	SL Industries, Inc.	N83w13330 Leon Rd		Menomonee Falls	WI	53051-3305	262-253-8200	http://www.mtecorp.com	100	Don Klein	President & Chief Executive Officer		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Vishay Cera-Mite Corp	33441	Semiconductor and Other Electronic Component	Vishay Intertechnology	1327 6th Ave		Grafton	WI	53024-1831	262-377-3500	http://www.vishay.com	45	Gene Gorsett	Manager		
GE Healthcare	33451	Electromedical and Electrotherapeutic Apparatus	Ge Healthcare Ltd.	3000 N Grandview Blvd		Waukesha	WI	53188-1615	262-312-7305	http://www.gehealthcare.com	450	Mark Vachon; John Dineen; Tom Gentile	President and Chief Executive Officer of Global Diagnostic	Raph Strosin; Pete McCabe;	General Manager-Operations; Chief Executive Officer-
Midwest Instrument Co Inc	33451	Electromedical and Electrotherapeutic Apparatus	Minco Group	541 S Industrial Dr		Hartland	WI	53029-2323	262-367-7384	http://www.minco.net	160	Richard Falk	Chief Executive Officer		
Quest Technologies Inc	33451	Electromedical and Electrotherapeutic Apparatus	3M Co	1060 Corporate Center Dr		Oconomowoc	WI	53066-4828	262-567-9157	http://www.quest-technologies.com	100	Nick Eleftheriou	President & Chief Executive Officer	Jim Zastrow	Information Technology Administrator
Trico Corp	33451	Electromedical and Electrotherapeutic Apparatus	Trico Corp	1235 Hickory St		Pewaukee	WI	53072-3999	262-691-2948	http://www.tricocorp.com	40	Robert Jung	Chief Executive Officer	Gaylen Van Quill	Director-Administration
United Scale and Engineering Corp	33451	Electromedical and Electrotherapeutic Apparatus	Transcat, Inc.	16725 W Victor Rd		New Berlin	WI	53151-4132	262-785-9754	http://www.unitedscale.com	30	Judy Turnec	President		
Visa Lighting Corp	33512	Lighting Fixture Manufacturing	Oldenburg Group Incorporated	1717 W Civic Dr		Milwaukee	WI	53209-4433	414-354-6600	http://www.visalighting.com	100	Thomas Vert	Vice President-Operations	Thomas Vert	Vice President-Operations
U-Line Corporation	33522	Major Appliance Manufacturing	Linsalata Capital Partners, Inc.	8900 N 55th St		Milwaukee	WI	53223-2314	414-354-0300	http://www.u-line.com	200	Jennifer Uihlei Straszewski	President	Andy Doberstein; Herbert	Vice President of Operations; Administrator
Zero Zone Inc	33522	Major Appliance Manufacturing		110 N Oakridge Dr		North Prairie	WI	53153-9792	262-392-6400	http://www.zero-zone.com	200	David Morrow	President & Chief Executive Officer		
Cooper Power Systems Inc	33531	Electrical Equipment Manufacturing	Cooper Industries plc	2300 Badger Dr		Waukesha	WI	53188-5951	262-896-2400	http://www.cooperpower.com	500	Michael A. Stoessl	Group President		
Gardner Bender Inc	33531	Electrical Equipment Manufacturing	Actuant Corporation	6100 N Baker Rd		Milwaukee	WI	53209-3704	414-352-4160	http://www.gardnerbender.com	350	Robert Arzbaecher	Chief Executive Officer		
Holt Electric Supply Co	33531	Electrical Equipment Manufacturing	Revere Electric Supply Co	1515 Walnut Ridge Dr		Hartland	WI	53029-9317	262-369-7100	http://www.revereelectric.com	100	Jim Lisiki	Manager		
LEESON Electric Corp	33531	Electrical Equipment Manufacturing	REGAL-BELOIT CORPORATION	2100 Washington St		Grafton	WI	53024-9541	414-377-8810	http://www.leeson.com	600	Erica Kepp	Director-Human Resources		
Johnson Controls, Inc./ Battery Division	33591	Battery Manufacturing	Johnson Controls, Inc.	5757 N Green Bay Ave		Milwaukee	WI	53209	414-524-1200	http://www.johnsoncontrols.com	1,494	Keith Wandell; Stephen Roell; Jayme	President and Chief Operating Officer; Chairman and Chief	Keith Wandell; Jayme	President and Chief Operating Officer; Branch Manager;
ZBB Technologies Inc	33591	Battery Manufacturing	ZBB Energy Corporation	N93w14475 Whittaker Way		Menomonee Falls	WI	53051-1653	262-253-9500	http://www.zbbenergy.com	32	Robert Parry	Chief Executive Officer		
World Class Wire & Cable Inc	33592	Communication and Energy Wire and Cable Manufacturing	Anixter International Inc.	W234n2091 Ridgeview Pkwy		Waukesha	WI	53188-1023	262-951-7777	http://www.anixter.com	70	Tina Lewis	Director-Human Resources		
IMS Electrol Co	33599	All Other Electrical Equipment and Component	IMS Co LLC	N77w30924 Hartman Ct		Hartland	WI	53029-8021	262-966-3741	http://www.electrolmfg.com	120	Frank Murphy	Plant Manager		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Rexnord Industries LLC	33599	All Other Electrical Equipment and Component	RBS Global, Inc.	4701 W Greenfield Ave		Milwaukee	WI	53214-5300	414-643-3000	http://www.rexnord.com	500	Todd Adams	President and Chief Executive Officer		
ACE World Wide	48411	General Freight Trucking, Local	ACE World Wide	1900 E College Ave		Cudahy	WI	53110-2801	414-764-1000	http://www.aceworldwide.com	150	Jason Steiner	President		
North American Bulk Transport	48412	General Freight Trucking, Long-Distance	Tankstar USA Inc	611 S 28th St		Milwaukee	WI	53215-1201	414-671-3039	http://www.tankstar.com	65	Jack F. Schwerman	Chief Executive Officer		
Tankstar USA Inc	48412	General Freight Trucking, Long-Distance	Tankstar USA Inc	611 S 28th St		Milwaukee	WI	53215-1201	414-671-3039	http://www.tankstar.com	1,200	Jack F. Schwerman	President & Chief Executive Officer		
Rogers Cartage Co	48423	Specialized Freight (except Used Goods) Trucking, Long-	Tankstar USA Inc	611 S 28th St		Milwaukee	WI	53215-1201	414-671-3039	http://www.tankstar.com	75	Jack F. Schwerman	Chief Executive Officer		
Schwerman Trucking Co	48423	Specialized Freight (except Used Goods) Trucking, Long-	Tankstar USA Inc	611 S 28th St		Milwaukee	WI	53215-1200	414-671-1600	http://www.tankstar.com	65	Jack F. Schwerman	Chief Executive Officer		
Bank Mutual	52211	Commercial Banking	Bank Mutual Corporation	4949 W Brown Deer Rd		Milwaukee	WI	53223-2421	414-354-6866	http://www.bankmutual.com	150	Michael T. Crowley Jr.	Chairman & Chief Executive Officer	Daniel Russo; James Vite	Network Administrator; Information Technology Department System
Bankmanagers Corp	52211	Commercial Banking	Bankmanagers Corp	7540 W Capitol Dr		Milwaukee	WI	53216-1918	414-466-8000	http://www.parkbankonline.com	133	Michael Mahoney	Chairman & Chief Executive Officer		
Capital Commerce Bancorp Inc	52211	Commercial Banking	Capital Commerce Bancorp Inc	6001 W Capitol Dr		Milwaukee	WI	53216-2117	414-442-5800	http://www.securantbank.com	54	David A. Davis	President & Chief Executive Officer		
Citizens Bank Holding Inc	52211	Commercial Banking	Citizens Bank Holding Inc	301 N Rochester St		Mukwonago	WI	53149-1359	262-363-6500	http://www.citizenbank.com	157	Charles O. Miller	Chief Executive Officer		
Citizens Bank of Mukwonago	52211	Commercial Banking	Citizens Bank Holding Inc	301 N Rochester St		Mukwonago	WI	53149-1359	262-363-6500	http://www.citizenbank.com	130	Charles Miller	Chief Executive Officer		
Equitable Bank	52211	Commercial Banking	Equitable Bank	2290 N Mayfair Rd		Wauwatosa	WI	53226-2208	414-476-6434	http://www.equitablebank.net	150	John Matter	President		
First National Bank of Hartford	52211	Commercial Banking	FNB Hartford Bancorp Inc	116 W Sumner St		Hartford	WI	53027-1408	262-673-5800	http://www.fnb-hartford.com	52	Timothy G. Purman	Chief Executive Officer		
Foundations Bank	52211	Commercial Banking	Generations Bancorp Inc	N35w23877 Highfield Ct, Ste 100		Pewaukee	WI	53072-6325	262-691-9400	http://www.foundationsbank.com	30	Jill Grob	Interim President		
Guaranty Bank	52211	Commercial Banking	Guaranty Financial Corp	4000 W Brown Deer Rd		Milwaukee	WI	53209-1221	414-365-6945	http://www.guarantybanking.com	92	Doug Levy	President & Chief Executive Officer		
Guaranty Financial Corp	52211	Commercial Banking	Guaranty Financial MHC	4000 W Brown Deer Rd		Milwaukee	WI	53209-1221	414-362-4000	http://www.guarantybanking.com	90	Gerald J. Levy	Chairman		
Guaranty Financial MHC	52211	Commercial Banking	Guaranty Financial MHC	4000 W Brown Deer Rd		Milwaukee	WI	53209-1221	414-362-4000	http://www.guarantybanking.com	1,933	Gerald Levy	President		

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Hartford Savings Bank	52211	Commercial Banking	Hartford Savings Bank	1400 Schauer Dr		Hartford	WI	53027-1983	262-673-2390	http://www.hartfordsavingsbank.com	45	Kenneth R. Braun	President & Chief Executive Officer	Robert F. Klockow Jr.	Manager-Operations & Security Officer
Lampighter Financial MHC	52211	Commercial Banking	Lampighter Financial MHC	11200 W Plank Ct		Wauwatosa	WI	53226-3250	414-761-1000	http://www.wsbonline.com	313	Douglas S. Gordon	President & Chief Executive Officer		
Layton Park Financial Group Inc	52211	Commercial Banking	Layton Park Financial Group Inc	2740 W Forest Home Ave		Milwaukee	WI	53215-2943	262-821-6200	http://www.laytonstatebank.com	37	Carla Breunig	President & Chief Executive Officer	Amber Landvatter	Operations Support Representative-Information Technology
Layton State Bank	52211	Commercial Banking	Layton Park Financial Group Inc	2740 W Forest Home Ave		Milwaukee	WI	53215-2900	262-821-6200	http://www.laytonstatebank.com	36	Carla Breunig	President & Chief Executive Officer	Susan Buchholz	Loan Administration Officer
Mitchell Bank Holding Corp	52211	Commercial Banking	Mitchell Bank Holding Corp	1039 W Historic Mitchell St		Milwaukee	WI	53204-3308	414-645-0600	http://www.mitchellbank.com	51	Jeff Bowman	President		
North Shore Bank FSB	52211	Commercial Banking	North Shore Bank FSB	15700 W Bluemound Rd, Ste 1		Brookfield	WI	53005-6073	262-797-3858	http://www.northshorebank.com	445	James F. McKenna	President & Chief Executive Officer	James F. McKenna; Gary	President & Chief Executive Officer; Vice President-Branch Sales
Park Bank	52211	Commercial Banking	Bankmanagers Corp	7540 W Capitol Dr		Milwaukee	WI	53216-1997	414-466-8000	http://www.parkbankmilwaukee.com	100	Michael Mahoney; David Werner	Chairman and Chief Executive Officer ; President	Juliana Neu	Assistant Vice President-Loan Operations
Port Bancshares Inc	52211	Commercial Banking	Port Bancshares Inc	206 N Franklin St		Port Washington	WI	53074-1903	262-284-4416	http://www.pwsb.com	81	Steven R. Schowalter	Chief Executive Officer		
Port Washington State Bank	52211	Commercial Banking	Port Bancshares Inc	206 N Franklin St		Port Washington	WI	53074-1937	262-284-4416	http://www.pwsb.com	77	Steve Schowalter	President & Chief Executive Officer		
PyraMax Bank	52211	Commercial Banking	PyraMax Bank	7001 W Edgerton Ave		Greenfield	WI	53220-4480	414-421-8207	http://www.pyramaxbank.com	120	Rick Hurt	Chairman, President & Chief Executive Officer		
Ridgestone Financial Svc Inc	52211	Commercial Banking	Ridgestone Financial Svc Inc	13925 W North Ave		Brookfield	WI	53005-4976	262-789-1011	http://www.ridgestone.com	63	Bruce W. Lammers	Chairman & Chief Executive Officer		
Waukesha State Bank	52211	Commercial Banking	Waukesha State Bank	151 E Saint Paul Ave		Waukesha	WI	53188-3701	262-549-8500	http://www.waukeshabank.com	2,700	Ty R. Taylor	President & Chief Executive Officer	Tom Fults	Network Administrator
Westbury Bank	52211	Commercial Banking	Westbury Bank	200 S Main St		West Bend	WI	53095-3324	262-334-5563	http://www.westburybankwi.com	60	James Podewils	President		
Assured Mortgage Inc	52229	Other Nondepository Credit Intermediation	Assured Mortgage Inc	12660 W Capitol Dr, Ste 100		Brookfield	WI	53005-2427	262-780-6500	http://www.assuredmortgage.com	25	Del Kraeuser	President		
Great Midwest Bank	52231	Mortgage and Nonmortgage Loan Brokers	Great Midwest Bank	15900 W Bluemound Rd		Brookfield	WI	53005-6065	262-784-4400	http://www.greatmidwestbank.com	50	Dennis Doyle	President	Mark Loeffel	Vice President-Operations
Waterstone Mortgage Corp	52231	Mortgage and Nonmortgage Loan Brokers	WaterStone Bank SSB	1133 Quail Ct, Ste 315		Pewaukee	WI	53072-3764	262-691-9300	http://www.waterstonemortgage.com	45	Eric Egenhoeffer	President		
Newtek Merchant Solutions	52239	Other Activities Related to Credit Intermediation	Newtek Business Services, Inc	744 N 4th St, Ste 500		Milwaukee	WI	53203-2116	414-831-3900	http://www.newtekbusinessservices.com	67	Kim Olszewski	Chief Executive Officer		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

UMB Fund Svc Inc	52311	Investment Banking and Securities Dealing	UMB Financial Corporation	803 W Michigan St		Milwaukee	WI	53233-2301	414-271-5885	http://www.umbfs.com	170	John P. Zader	Chief Executive Officer	Peter J. Hammond; Benjamin	Executive Vice President & Chief Administrative Officer;
Wells Fargo Advantage Funds	52311	Investment Banking and Securities Dealing	Wells Fargo & Company	100 Heritage Reserve		Menomonee Falls	WI	53051-4400	414-359-1400	http://www.wellsfargoadvantagefunds.com	750	Karla M. Rabusch	President		
Baird Holding Co	52312	Securities Brokerage	Baird Holding Co	777 E Wisconsin Ave		Milwaukee	WI	53202-5300	414-765-3500	http://www.rwbaird.com	2,300	Paul E. Purcell; Peter Kies	Chairman, President & Chief Executive Officer;	Russell P. Schwei; Denise	Managing Director & Chief Operations & Information Officer;
Baird Investment Management	52392	Portfolio Management	Robert W. Baird & Co. Incorporated	777 E Wisconsin Ave, Ste 21		Milwaukee	WI	53202-5302	414-765-7246	http://www.bairdinvestmentmanagement.com	1,000	Todd Haschker	Director-Sales & Business Management		
M&I Investment Management Corp	52392	Portfolio Management	BMO Harris Bank NA	111 E Kilbourn Ave, Ste 200		Milwaukee	WI	53202-6672	414-765-7700	http://www.mi-imc.com	75	Tommy O. Huie	President & Chief Investment Officer		
Titanium Asset Management Corp	52392	Portfolio Management	Titanium Asset Management Corp	777 E Wisconsin Ave		Milwaukee	WI	53202-5300	414-765-1980	http://www.ti-am.com	82	Robert Brooks	Chief Executive Officer	Brian Gevry	Chief Operating Officer & Managing Director
Titanium Asset Management Corp.	52392	Portfolio Management	Titanium Asset Management Corp.	2 North Tamiami Trail, Ste 2350		Milwaukee	WI	53202	414-765-1980	http://www.ti-am.com/	78	Robert Brooks	Chief Executive Officer, Director	Brian Gevry	Chief Investment and Chief Operating Officer, Director
Artisan Partners Ltd	52393	Investment Advice	Artisan Partners Ltd	875 E Wisconsin Ave, Ste 800		Milwaukee	WI	53202-5408	414-390-6100	http://www.artisanpartners.com	160	Andrew A Ziegler	Chief Executive Officer		
M&I Wealth Management	52393	Investment Advice	BMO Harris Bank NA	111 E Kilbourn Ave, Ste 2		Milwaukee	WI	53202-6647	414-287-8700	http://www.mitrust.com	550	Kenneth C. Krei	Chairman, President & Chief Executive Officer		
Assurant Health	52411	Direct Life, Health, and Medical Insurance Carriers	Assurant, Inc.	501 W Michigan St		Milwaukee	WI	53203-2706	414-271-3011	http://www.assuranthealth.com	1,500	Adam Lamnin	President and Chief Executive Officer	Steve Cain; Raj Bal; Yue Chen; Javad	Senior Vice President, Chief Administrative & Risk Officer; Chief
Heritage Title Svc Inc	52412	Direct Insurance (except Life, Health, and Medical) Carriers	Shorewest Realtors	17450 W North Ave		Brookfield	WI	53045-4337	262-785-9555	http://www.htstitle.com	40	David Gander	Vice President & Director-Sales		
Indiana Insurance Co	52412	Direct Insurance (except Life, Health, and Medical) Carriers	Liberty Mutual Group Inc	N19w24130 Riverwood Dr, Ste 200		Waukesha	WI	53188-1131	262-446-8000	http://www.indiana-ins.com	60	Dave Lancaster	President & Chief Executive Officer		
Markel American Insurance Company	52412	Direct Insurance (except Life, Health, and Medical) Carriers	Markel Corporation	N14w23800 Stone Ridge Dr, Ste 100		Waukesha	WI	53188-1144	262-548-9880	http://www.bikeline.com	100	Timberlee Tamra Grove	President & Chief Operating Officer	Timberlee Tamra Grove; John	President & Chief Operating Officer; Vice President-Operations
Old Republic Surety Co	52412	Direct Insurance (except Life, Health, and Medical) Carriers	Old Republic International Corporation	445 S Moorland Rd, Ste 300		Brookfield	WI	53005-4253	262-797-2640	http://www.orsurety.com	120	David Menzel	Director-Accounting		
Ansay & Assoc LLC	52421	Insurance Agencies and Brokerages	Ansay & Assoc LLC	101 E Grand Ave, Ste 11		Port Washington	WI	53074-2241	262-284-7174	http://www.ansay.com	100	Mike Ansay	President		
Mortgage Guaranty Insurance Corp	52421	Insurance Agencies and Brokerages	MGIC Investment Corp.	250 E Kilbourn Ave		Milwaukee	WI	53202-3192	414-347-6480	http://www.mgic.com	300	Gregory Chi	Senior Vice President, Chief Information Officer	Patrick Sinks; Cheryl L. Webb; Lia	President & Chief Operating Officer; Senior Vice President-
Old Republic Risk Management Inc	52421	Insurance Agencies and Brokerages	Old Republic International Corporation	445 S Moorland Rd, Ste 300		Brookfield	WI	53005-4253	262-797-3400	http://www.orr.com	120	James Kellogg	Chief Executive Officer	Mike Weber; Barry Martin	President & Chief Operating Officer; Senior Vice President-

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Meridian Resource Co LLC	52429	Other Insurance Related Activities	WellPoint, Inc.	20725 Watertown Rd		Waukesha	WI	53186-2204	262-312-8000	http://www.meridianresource.com	100	Randy Alt	Chief Executive Officer		
MGIC Investor Svc Corp	52429	Other Insurance Related Activities	MGIC Investment Corp.	250 E Kilbourn Ave		Milwaukee	WI	53202-3102	414-347-6480	http://www.mgic.com	750	Curt S. Culver	Chairman & Chief Executive Officer		
Everett Smith Group Ltd	52591	Open-End Investment Funds	Everett Smith Group Ltd	330 E Kilbourn Ave, Ste 750		Milwaukee	WI	53202-3145	414-223-1560	http://www.esmithgroup.com	6,001	Douglas Gray	Chief Executive Officer		
Firstime Design Ltd	52593	Real Estate Investment Trusts	Firstime Design Ltd	N22 W23977 Ridgeview Parkway, Ste 700		Waukesha	WI	53188-1000	262-347-2904	http://www.firstimeonline.com	39	Alan Kommel	Chairman of the Board, President, Chief Executive		
Enterprise of America	53139	Other Activities Related to Real Estate	Move Inc.	823 S 60th St		Milwaukee	WI	53214-3365	414-615-1000	http://www.theenterprise.com	80	Betty Lynch	Finance Executive		
Glenroy Inc	326113	Unlaminated Plastics Film and Sheet (except Packaging)		W158n9332 Norxway Ave		Menomonee Falls	WI	53051-1561	414-255-4422	http://www.glenroy.com	160	Roy Jablonka	Chief Executive Officer		
Schoeneck Containers Inc	326122	Plastics Pipe and Pipe Fitting Manufacturing		2160 S 170th St		New Berlin	WI	53151-2210	262-786-9360	http://www.schoeneck.com	100	Brian Brian	Manager		
AAA Discount Acrylic	326199	All Other Plastics Product Manufacturing		500 W Oklahoma Ave		Milwaukee	WI	53207-2649	414-290-1050		100	Brian Nelson	President, Sales Executive		
Amcor Flexibles	326199	All Other Plastics Product Manufacturing	Amcor Flexibles Healthcare	6161 N 64th St		Milwaukee	WI	53218-1543	414-431-2200	http://www.alcanpackaging.com	80	Andy Mctaggart	Engineering/Technical		
Applied Plastics Inc	326199	All Other Plastics Product Manufacturing		7320 S 6th St		Oak Creek	WI	53154-2093	414-764-2900	http://www.appliedplasticsinc.com	150	Charlie Klein	President		
Badger Color Concentrates Inc	326199	All Other Plastics Product Manufacturing		1007 Fox St		Mukwonago	WI	53149-1436	262-363-5710	http://www.badgercolor.com	90	Michael Fatta	President	Mike Madey; Eileen Linek	Vice President-Operations; Director-Packaging & Manager-
Ball Metal Food Container	326199	All Other Plastics Product Manufacturing	Ball Metal Food Container Corp	8500 W Tower Ave		Milwaukee	WI	53224-2828	414-354-4410	http://www.ball.com	160	Teresa O'Connor	Chief Human Resources Officer	Melvin Perlewitz	Quality Assurance Manager Metal Beverage Container
Bardes Plastics Inc	326199	All Other Plastics Product Manufacturing		5225 W Clinton Ave		Milwaukee	WI	53223-4782	414-354-5300	http://www.bardesplastics.com	30	Michael Heyer	President, Sales Executive	Patrick Bartley	Operations Executive
Bay View Industries Inc	326199	All Other Plastics Product Manufacturing		7821 S 10th St		Oak Creek	WI	53154-1915	414-768-5680	http://www.bayviewindustries.com	110	Gene Plitt	Owner		
Bilsons Industries Inc	326199	All Other Plastics Product Manufacturing		2733 W Carmen Ave		Milwaukee	WI	53209-4228	414-464-4870	http://www.bilsons.com	30	Eric Pflieger	President & Chief Executive Officer	John Chavalas	Chief Operating Officer & Controller
Bossard Group-Milwaukee	326199	All Other Plastics Product Manufacturing		3801 W Green Tree Rd		Milwaukee	WI	53209-3050	414-247-1100	http://www.bossard.com	75	Ed Allen	President		
Dielectric Corp	326199	All Other Plastics Product Manufacturing		W141n9250 Fountain Blvd		Menomonee Falls	WI	53051-1648	262-255-2600	http://www.dielectriccorp.com	89	Michael Esser	Chief Executive Officer	Craig Burczyk; Charles	Vice President-Operations; Manager-Quality Assurance;

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Gateway Plastics Inc	326199	All Other Plastics Product Manufacturing		5650 W County Line Rd		Mequon	WI	53092-4751	262-242-2020	http://www.gatewayplastics.com	100	Carl Vogel	President	Bob Proudfoot	Manager-Product
General Plastics Inc	326199	All Other Plastics Product Manufacturing		2609 W Mill Rd		Milwaukee	WI	53209-3211	414-351-1000	http://www.genplas.com	65	Robert Porsche	Owner, Finance Executive, Sales Executive	Jim Grace	Operations Executive
Gossen Corp	326199	All Other Plastics Product Manufacturing		2030 W Bender Rd		Milwaukee	WI	53209-3727	414-228-9800	http://www.gossencorp.com	100	Frank Butterfield	President		
Grayline Inc	326199	All Other Plastics Product Manufacturing		2101 Airport Rd		Waukesha	WI	53188-2455	262-542-4300	http://www.graylineinc.com	52	Mike Mason	President		
Kracor Inc	326199	All Other Plastics Product Manufacturing		5625 W Clinton Ave		Milwaukee	WI	53223-4725	414-355-6335	http://www.kracor.com	35	G Kraemer	President	Dave Pfeiffer	Operations Executive
L T Hampel Corp	326199	All Other Plastics Product Manufacturing		W194n11551 McCormick Dr		Germantown	WI	53022-3000	414-255-4540		100	Lance Hampel	Chairman & Chief Executive Officer		
Midland Plastics Inc	326199	All Other Plastics Product Manufacturing		5405 S Westridge Ct		New Berlin	WI	53151-7951	262-938-7000	http://www.midlandplastics.com	90	Clarence Hense	President	Jeff Nestle	Manager-Shipping
Moraine Plastics Co	326199	All Other Plastics Product Manufacturing		2195 Stonebridge Rd		West Bend	WI	53095-5236	262-335-0601	http://www.pmplastic.com	40				
P M Plastics Co	326199	All Other Plastics Product Manufacturing		627 Capitol Dr		Pewaukee	WI	53072-2514	262-691-1700	http://www.pmplastic.com	100	William Ford	Plant Manager		
Pereles Brothers Inc	326199	All Other Plastics Product Manufacturing		5840 N 60th St		Milwaukee	WI	53218-2000	414-463-1000	http://www.pereles.com	100	Ted Muccio	President		
Phillips Plastics Corp	326199	All Other Plastics Product Manufacturing	Phillips Plastics Corp	600 S Milwaukee St		Fredonia	WI	53021-9469	262-692-2494	http://www.phillipsplastics.com	65	Pete Dehne	Manager		
Plastocon	326199	All Other Plastics Product Manufacturing		1200 W 2nd St		Oconomowoc	WI	53066-3403	262-569-3131	http://www.plastocon.com	75	Joe Chmielewski	Chief Executive Officer		
Poly One Corp	326199	All Other Plastics Product Manufacturing	PolyOne Corporation	W227n6225 Sussex Rd		Sussex	WI	53089-3969	262-932-6000	http://www.polyone.com	75				
Premold Corp	326199	All Other Plastics Product Manufacturing		W395n5657 Frontier Rd		Oconomowoc	WI	53066-2158	262-569-9044	http://www.premoldcorp.com	46	Ken Schweitz	Owner		
Production Plastics Corp	326199	All Other Plastics Product Manufacturing		400 N Progress Dr		Saukville	WI	53080-1608	262-268-1776	http://www.productionplastics.com	40	Daniel Lyons	President		
Rexnord Industries LLC	326199	All Other Plastics Product Manufacturing	RBS Global, Inc.	1272 Dakota Dr		Grafton	WI	53024-9429	262-376-4600	http://www.rexnord.com	180	Robert Mitchell	Operations	Steven Bordeau; Dennis	Operations Director; Operations Executive; Operations
Sunlite Plastics Inc	326199	All Other Plastics Product Manufacturing		W194n11340 McCormick Dr		Germantown	WI	53022-3040	262-253-0600	http://www.sunliteplastics.com	40	John Feistel	Finance Executive		

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Sussex IM	326199	All Other Plastics Product Manufacturing		N65w24770 Main St		Sussex	WI	53089-2651	262-246-8022	http://www.sussexim.com	350	Keith Everson	President		
Tecstar Mfg Co	326199	All Other Plastics Product Manufacturing		W190n11701 Moldmakers Way		Germantown	WI	53022-2463	262-250-2950	http://www.mgstech.com	500	Jeff Kolbow	Finance Executive		
Total Quality Plastics Inc	326199	All Other Plastics Product Manufacturing		198 N Harrison St		North Prairie	WI	53153-9791	262-392-2020	http://www.tqplastics.com	35	Tom Graham	Marketing		
Tulip Corp	326199	All Other Plastics Product Manufacturing	Tulip Corp	714 E Keefe Ave		Milwaukee	WI	53212-1668	414-963-3120	http://www.tulipcorp.com	850	Courtland Hintze	Vice President-Administration	Courtland Hintze	Vice President-Administration
Wisconsin Thermojet Molding	326199	All Other Plastics Product Manufacturing		900 E Vienna Ave		Milwaukee	WI	53212-1728	414-964-5200	http://www.withermoset.com	70	Duane Kreske	Owner		
Acme Machell	326220	Rubber and Plastics Hoses and Belting Manufacturing		2000 Airport Rd		Waukesha	WI	53188-2448	262-521-2870	http://www.acmemachell.com	100	Tom Cox	President, Finance Executive		
Jorgensen Conveyors Inc	326220	Rubber and Plastics Hoses and Belting Manufacturing		10303 N Baehr Rd		Mequon	WI	53092-4600	262-242-3089	http://www.jorgensenconveyors.com	70	Chuck D'Amico	Information Technology, Owner		
Ritus Corp	326220	Rubber and Plastics Hoses and Belting Manufacturing	Ritus Corp	7901 W Clinton Ave		Milwaukee	WI	53223-4531	414-358-4503	http://www.ritus.com	45				
Injectec	326291	Rubber Product Manufacturing for Mechanical Use		451 N Dekora Woods Blvd		Saukville	WI	53080-1673	262-268-0800	http://www.injectec.com	30	Rick Gebhardt	Owner		
Molded Rubber & Plastic Corp	326299	All Other Rubber Product Manufacturing		13161 W Glendale Ave		Butler	WI	53007-1806	262-781-7122	http://www.mrpcorp.com	100	John Schlump	Chief Executive Officer	Sue Lloyd; Chris Peterson	Manager-Quality Assurance; Manager-Production Control
Ritus Corp	326299	All Other Rubber Product Manufacturing	Ritus Corp	7201 W Bradley Rd		Milwaukee	WI	53223-3335	414-355-9599	http://www.ritus.com	80				
Milwaukee Forge	332111	Iron and Steel Forging		1532 E Oklahoma Ave		Milwaukee	WI	53207-2400	414-744-4565	http://www.milwaukeeforge.com	300	Jeanne Schrader	Information Systems		
Rexnord Industries, Inc./ Geared Products Division	332111	Iron and Steel Forging		4601 W Greenfield Ave		Milwaukee	WI	53214	414-643-2594	http://www.rexnord.com	250				
Unit Forgings	332111	Iron and Steel Forging		1903 S 62nd St		West Allis	WI	53219-1402	414-545-3000	http://www.unitforgings.com	125	Godfrey Sullivan	President		
Walker Forge Inc	332111	Iron and Steel Forging		222 E Erie St, Ste 300		Milwaukee	WI	53202-6000	414-223-2000	http://www.walkerforge.com	300	John Nowak	Vice Chairman & Chief Executive Officer	Willard Walker	President & Chief Operating Officer
Accord Manufacturing Inc	332116	Metal Stamping		N172w20950 Emery Way Ct		Jackson	WI	53037-9358	262-677-8391	http://www.accordmfg.com	50	John Kuber	President & Chief Executive Officer	Greg Dailey	Director-Shipping
Acro Metal Stamping Co	332116	Metal Stamping		2200 W Cornell St		Milwaukee	WI	53209-6320	414-445-8787	http://www.acrometalstamping.com	25	James Wolfenberg	Owner, Finance Executive	Wynn Taube	Operations Executive

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Arrow Tool & Stamping Co	332116	Metal Stamping		4548 W Mitchell St		Milwaukee	WI	53214-5403	414-383-5710	http://www.arrowtool.com	30	James Swiderski	President, Finance Executive	David Parker	Site Manager
Astro Tool & Die Co Inc	332116	Metal Stamping		5201 S Whitnall Ave		Cudahy	WI	53110-1996	414-483-0343	http://www.astrotool.net	52	Elmer Lorenzen	President		
Atlas Metal Parts Co	332116	Metal Stamping		1342 Pearl St		Waukesha	WI	53186-5615	262-544-0200	http://www.atlasmetalparts.com	55	Thomas Magnor	Owner	Wayne Blawat	Operations Executive
D & H Industries Inc	332116	Metal Stamping		510 S Worthington St		Oconomowoc	WI	53066-3652	262-569-1960	http://www.dhmetalstamping.com	45	Steve Proell	Marketing, Owner	Howard Armonson	Administrator
Dex M Corp	332116	Metal Stamping		N22w23977 Ridgeview Pkwy W, Ste 1		Waukesha	WI	53188-1027	262-523-4670		30	Ed Pope	Owner		
Dynamic Stamping Inc	332116	Metal Stamping		W225n6328 Village Dr		Sussex	WI	53089-3970	262-246-4433	http://www.dynamicstampings.com	40	Gary Rauch	Manager, IT Executive, Sales Executive		
Federal Tool & Engineering Co	332116	Metal Stamping		N52w5338 Portland Rd		Cedarburg	WI	53012-2106	262-377-7070		35	David Tomczek	President	Dennis Eernisse	Operations Executive
Jor Mac Inc	332116	Metal Stamping		704 10th Ave		Grafton	WI	53024-1429	920-269-8500		42				
Kapco Inc	332116	Metal Stamping		1000 Badger Cir		Grafton	WI	53024-9487	262-377-6500	http://www.kapcoinc.com	170	Thomas Kacmarcik	Chairman & President		
Kickhaefer Manufacturing CO	332116	Metal Stamping		1221 S Park St		Port Washington	WI	53074-2127	262-284-3424	http://www.kmcstampings.com	100	Steve Anderson	Finance, Chief Executive Officer, Chief Financial	Robert Davis; Dave Lanthier; Mari	President, Chief Operating Officer; Operations; Operations
Luitink Manufacturing Co	332116	Metal Stamping	Vollrath Co LLC	W140n8700 Lilly Rd		Menomonee Falls	WI	53051-3309	262-251-8800	http://www.luitink.com	50	Glen Luther	Manager		
Mc Key Perforating Co Inc	332116	Metal Stamping	Reliance Steel & Aluminum	3033 S 166th St		New Berlin	WI	53151-3555	262-786-2700	http://www.mckey.com	70	Jean Mc Key	President, Finance Executive	Edward Krautner; David Cox;	Operations Executive; Site Manager; Operations
Quality Stamping & Tube Corp	332116	Metal Stamping		N169w21010 Meadow Ln		Jackson	WI	53037	262-677-5100		50	Robert Dierbeck	President & Chief Executive Officer		
Silgan Containers Corp	332116	Metal Stamping	Silgan Containers Corp	520 W 2nd St		Oconomowoc	WI	53066-3568	262-569-3300		160	Bryce Bedford	Manufacturing/Operations Head		
Spincraft	332116	Metal Stamping	Spincraft	2455 S Commerce Dr		New Berlin	WI	53151-2774	262-784-8440	http://www.spincraft.net	75	Eugene Bonniwell	Contact		
Ultra Tool	332116	Metal Stamping		W169n5954 Ridgewood Dr		Menomonee Falls	WI	53051-5659	262-703-0455	http://www.ultratoolmfg.com	113	Terrance Hansen	President		
USA Buttons Inc	332116	Metal Stamping		175 W Progress Dr		West Bend	WI	53095-5255	262-334-4748	http://www.usabuttons.com	30	David Hendrickson	President		

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Winco Stamping Inc	332116	Metal Stamping		W156n9277 Tipp St		Menomonee Falls	WI	53051-1553	262-251-5900	http://www.wincostamping.com	50	David Windsor	Owner, Finance Executive		
Wrico Stamping Co	332116	Metal Stamping	Wrico Stamping Co	N50w13471 Overview Dr		Menomonee Falls	WI	53051-7041	262-781-4700	http://www.wrico-net.com	130	Cathy Blain	Director-Accounting		
GKN Sinter Metals	332117	Powder Metallurgy Part Manufacturing	GKN Sinter Metals	N117w18880 Fulton Dr		Germantown	WI	53022-2494	262-250-1100		25	Thomas Barbian	Engineering/Technical		
Carbide Specialists Inc	332212	Hand and Edge Tool Manufacturing		16400 W Lincoln Ave		New Berlin	WI	53151-2850	262-784-3838	http://www.toolrite.com	90	Bernard Schreib	Owner		
Johnson Level & Tool Manufacturing Co	332212	Hand and Edge Tool Manufacturing		6333 W Donges Bay Rd		Mequon	WI	53092-4456	262-242-1161	http://www.johnsonlevel.com	120	William Johnson	Chief Executive Officer		
Snap-On Tools	332212	Hand and Edge Tool Manufacturing	Snap-on Tools Co LLC	7939 N Faulkner Rd		Milwaukee	WI	53224-3495	414-355-7444	http://www.snapon.com	250	Saleem Fasihi	Manager		
Ambassador Steel Corp	332312	Fabricated Structural Metal Manufacturing	Ambassador Steel Corp	W229n2520 Duplainville Rd		Waukesha	WI	53186	262-547-6111		25	Eli Diaz	Manager		
ARGO Industries Inc	332312	Fabricated Structural Metal Manufacturing		4430 N 127th St, Ste 102		Brookfield	WI	53005-2501	262-781-3995	http://www.argoind.com	28	Mark Vesely	President		
Ataco Steel Products Corp	332312	Fabricated Structural Metal Manufacturing		6809 State Road 60		Cedarburg	WI	53012-8804	262-377-3000	http://www.atacosteel.com	100	William Jens	President		
Cardinal Fabricating Corp	332312	Fabricated Structural Metal Manufacturing		3400 S Hanson Ave		Milwaukee	WI	53207-3530	414-744-9700		25	Paul Kaczynski	President, Finance Executive, Sales Executive		
Construction Supply & Erection	332312	Fabricated Structural Metal Manufacturing		N112w19515 Mequon Rd		Germantown	WI	53022	262-255-3003	http://www.cseconstruction.com	60	Thomas Henke	President	Mark Swearingen; Gordy Kuehn	Director-Quality; Director-Shipping
D & D Products	332312	Fabricated Structural Metal Manufacturing		200 N Harrison St		North Prairie	WI	53153-9718	262-392-2162	http://www.aquarius-systems.com	29	Jane Dauffenbach	Owner		
Duwe Metal Products Inc	332312	Fabricated Structural Metal Manufacturing		N57w13500 Carmen Ave		Menomonee Falls	WI	53051-6102	262-781-5775		60	Steve Garrison	President		
KSM Industries Inc	332312	Fabricated Structural Metal Manufacturing		N115w19025 Edison Dr		Germantown	WI	53022-3061	262-251-9510	http://www.ksmindustries.com	70	David Oechsner	President	Phil Davis; Dave Woiteshek;	Vice President-Operations; Manager-Quality Control;
Mac Metal Products Of Wi Inc	332312	Fabricated Structural Metal Manufacturing		W190n11225 Carnegie Dr		Germantown	WI	53022-3099	262-251-4890	http://www.macmetal.com	30	Ted Haischer	President		
Max Weiss Co LLC	332312	Fabricated Structural Metal Manufacturing		8625 W Bradley Rd		Milwaukee	WI	53224-2893	414-434-0600	http://www.maxweiss.com	31	Dan Weiss	President		
Middle West Manufacturing	332312	Fabricated Structural Metal Manufacturing		N93w16591 Water St		Menomonee Falls	WI	53051-1476	262-251-8760	http://www.middlewestmfg.com	40	Chuck Arndt	President		

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Monarch Corp	332312	Fabricated Structural Metal Manufacturing		7050 N 76th St		Milwaukee	WI	53223-5090	414-353-8820	http://www.monarch.com	59				
Product Service & Manufacturing Corp	332312	Fabricated Structural Metal Manufacturing		4530 W Burnham St		Milwaukee	WI	53219-1607	414-384-6780	http://www.psm-corp.com	50	Jeff Westover	CEO		
Steelwind Industries Inc	332312	Fabricated Structural Metal Manufacturing		7550 S 10th St		Oak Creek	WI	53154-1910	414-571-6000	http://www.steelwindindustries.com	90	Randy Bruch	President & Owner	Angela Trentadue; Jason Gieger	Vice President-Administrative; Vice President-Operations
Super Steel Products Corp	332312	Fabricated Structural Metal Manufacturing		7900 W Tower Ave		Milwaukee	WI	53223-3253	414-355-4801	http://www.supersteel.com	400	Dirk Smith	President and Chief Operating Officer, Director	Dirk Smith	President and Chief Operating Officer, Director
Wenthe-Davidson Engineering	332313	Plate Work Manufacturing		16300 W Rogers Dr		New Berlin	WI	53151-2249	262-782-2020	http://www.wenthe-davidson.com	90	T Kuczynski	Engineering/Technical	T Kuczynski	Engineering/Technical
ASI Technologies Inc	332321	Metal Window and Door Manufacturing		5848 N 95th Ct		Milwaukee	WI	53225-2613	414-464-6200	http://www.asidoors.com	100	George Balbach	President		
Pace Industries Estate Mole Creek	332321	Metal Window and Door Manufacturing	Pace Industries	420 9th Ave		Grafton	WI	53024	262-377-1725		70				
B R Metal Technology Inc	332322	Sheet Metal Work Manufacturing		W140n5426 Lilly Rd		Menomonee Falls	WI	53051-6808	262-781-1557	http://www.brmetal.com	45	Boyd Dittmer	Owner, Finance Executive		
Butters-Fetting Co Inc	332322	Sheet Metal Work Manufacturing		1669 S 1st St		Milwaukee	WI	53204-2999	414-649-2100		150	Edward Tonn	President & Chief Executive Officer		
Generac Power Systems Inc	332322	Sheet Metal Work Manufacturing	Generac Holdings Inc.	211 Murphy Dr		Eagle	WI	53119-2065	262-544-4811	http://www.generac.com	200	Rudy Rossetto	Engineering		
Manutec Inc	332322	Sheet Metal Work Manufacturing		2475 W Hampton Ave		Milwaukee	WI	53209-5654	414-449-3332	http://www.manutecfab.com	45	Irv Palmer	President		
Maysteel LLC	332322	Sheet Metal Work Manufacturing	Maysteel LLC	6199 County Rd W		Allenton	WI	53002-9545	262-629-5535	http://www.maysteel.com	350	Gary Voskuil; Monte Roach	Operations Executive; President and Chief Executive Officer	Gary Voskuil	Operations Executive
Maysteel LLC	332322	Sheet Metal Work Manufacturing	Maysteel LLC	W142n9041 Fountain Blvd		Menomonee Falls	WI	53051-2349	262-251-0069	http://www.maysteel.com	25				
EGA Products Inc	332323	Ornamental and Architectural Metal Work Manufacturing		4275 N 127th St		Brookfield	WI	53005-1890	262-781-7899	http://www.egaproducts.com	50	David Young	President, Manager-Sales & Marketing		
Louis Hoffmann Co	332323	Ornamental and Architectural Metal Work Manufacturing		N93w16112 Megal Dr		Menomonee Falls	WI	53051-1555	262-251-7060		25	James Gust	Owner, Finance Executive, Sales Executive		
Cleaver-Brooks, Inc./ C-B Package Boiler Systems Inc.	332410	Power Boiler and Heat Exchanger Manufacturing	Cleaver-Brooks Inc	11950 W Lake Park Dr		Milwaukee	WI	53224	414-359-0600	http://www.cbboilers.com	664				
Fluid Handling Inc	332410	Power Boiler and Heat Exchanger Manufacturing		12130 W Carmen Ave		Milwaukee	WI	53225-2135	414-358-2646	http://www.fluidh.com	26	William Armstrong	President, Sales Executive		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Silgan Containers Corp	332431	Metal Can Manufacturing	Silgan Containers Corp	N90w14600 Commerce Dr		Menomonee Falls	WI	53051-2337	262-253-3100		150	Joanne Kendall	Human Resources Executive		
Silgan Containers Corp	332431	Metal Can Manufacturing	Silgan Containers Corp	N57w39593 W Highway 16		Oconomowoc	WI	53066	262-569-3350		65	Joy Kastello	Network Administrator	Joy Kastello	Network Administrator
Silgan Containers Corp	332431	Metal Can Manufacturing	Silgan Containers Corp	W395n5701 Frontier Rd		Oconomowoc	WI	53066-2175	262-569-2120		70	Craig Benson	Manager		
Silgan Technology Center	332431	Metal Can Manufacturing	Silgan Containers Corp	1190 Corporate Center Dr		Oconomowoc	WI	53066-4838	262-569-5200		90	Mike Mayes	Executive Director		
Kitzinger Cooperage Corp	332439	Other Metal Container Manufacturing		2529 E Norwich Ave		St Francis	WI	53235-4695	414-483-8800		120	Mark Furgason	President		
Mid America Steel Drum Co LLC	332439	Other Metal Container Manufacturing		8570 S Chicago Rd		Oak Creek	WI	53154-3599	414-762-1114	http://www.midamericasteeldrum.com	75	Michael Higgins	President		
Proteus Packaging Corp	332439	Other Metal Container Manufacturing		1 World Packaging Cir		Franklin	WI	53132-8036	414-855-9100		90	Barb Siejkowski	Administration Executive	Barb Siejkowski	Administration Executive
Design Specialties Inc	332510	Hardware Manufacturing		11100 W Heather Ave		Milwaukee	WI	53224-2203	414-371-1200	http://www.glassfireplacedoors.com	30	Patrick Gengler	President		
Gortite	332510	Hardware Manufacturing		2300 S Calhoun Rd		New Berlin	WI	53151-2708	262-786-1500		250	James O'Rourke	President		
Master Lock Co LLC	332510	Hardware Manufacturing	Master Lock Co LLC	2600 N 32nd St		Milwaukee	WI	53210-2506	414-444-2800	http://www.masterlock.com	370	Barry Jondahl	Systems Infrastructure & Operations	Barry Jondahl	Systems Infrastructure & Operations
Wisconsin Coil Spring Inc	332612	Spring (Light Gauge) Manufacturing		S82w19125 Apollo Dr		Muskego	WI	53150-9270	414-422-2000	http://www.wicoil.com	70	Ed Lanke	President		
American Cable	332618	Other Fabricated Wire Product Manufacturing		N57w14600 Shawn Cir		Menomonee Falls	WI	53051-5932	262-252-7200	http://www.americancable.com	30	Eric Kosek	Executive Director		
Badger Wire Inc	332618	Other Fabricated Wire Product Manufacturing		16830 Pheasant Dr		Brookfield	WI	53005-4401	262-784-9409		150	Tom Harwood	Chief Executive Officer	Rich Horky	President
C I Banker Wire & Iron Works	332618	Other Fabricated Wire Product Manufacturing		600 Perkins Dr		Mukwonago	WI	53149-1454	262-679-9609		110	George Boxhorn	President		
Fortress Manufacturing Inc	332618	Other Fabricated Wire Product Manufacturing		2225 S 170th St		New Berlin	WI	53151-2289	262-797-7520	http://www.fortress-mfg.com	70	Dale Radtke	Engineering/Technical		
Lucas-Milhaupt Inc	332618	Other Fabricated Wire Product Manufacturing	Handy and Harman Ltd	5656 S Pennsylvania Ave		Cudahy	WI	53110-2453	414-769-6000	http://www.lucasmilhaupt.com	150	Phillip Maliet	President		
Milwaukee Chaplet & Manufacturing Co Inc	332618	Other Fabricated Wire Product Manufacturing		17000 W Rogers Dr		New Berlin	WI	53151-2233	262-782-3550	http://www.milwaukeechaplet.com	50	Mike Witkowski	Engineering/Technical		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Rexnord Engineered Chain	332618	Other Fabricated Wire Product Manufacturing	RBS Global, Inc.	4800 W Mitchell St		Milwaukee	WI	53214-5408	414-643-3000	http://www.rexnord.com	350	Ricardo Leon	Finance Executive		
Safeway Sling USA Inc	332618	Other Fabricated Wire Product Manufacturing		6209 Industrial Ct		Greendale	WI	53129-2433	414-421-7303	http://www.safewaysling.com	30	Sue Szymczak	Owner		
A C Tool Machine Co	332710	Machine Shops		W185n11424 Whitney Dr		Germantown	WI	53022-3132	262-255-1552	http://www.actool.biz	30	Fritz Schwartz	Owner, Finance Executive		
A S Pindel Corp	332710	Machine Shops		2505 S 170th St		New Berlin	WI	53151-2705	262-786-2550	http://www.pindel.com	50	Marc Pindel	Owner		
AAA Sales & Engineering Inc	332710	Machine Shops		1120 W Northbranch Dr		Oak Creek	WI	53154-1464	414-571-4142	http://www.aaase.com	125	Mike Mazur	Owner		
Ace Precision Machining	332710	Machine Shops		W146n5714 Enterprise Ave		Menomonee Falls	WI	53051-5916	262-252-4003	http://www.aceprecision.com	200	Gary Fuller	Administrator	Bruce Richmond; Gary Fuller	Administrator; Administrator
ACI Industries	332710	Machine Shops		851 N Progress Dr		Saukville	WI	53080-1615	262-268-2837	http://www.aci-industries.net	49	Bill Nell	Owner		
Becker Machine Co Inc	332710	Machine Shops		N51w13270 Brahm Ct		Menomonee Falls	WI	53051-7044	262-781-6009	http://www.beckermachine.com	30	Mark Becker	Owner, Sales Executive		
Busch Precision Inc	332710	Machine Shops		8200 N Faulkner Rd		Milwaukee	WI	53224-2841	414-362-7300	http://www.buschprecision.com	35	Mike Mallwitz	President, Sales Executive		
Daco Jaw Co	332710	Machine Shops		404 S 116th St		Milwaukee	WI	53214-1003	414-476-8107	http://www.dacojaw.com	60	Ken Lebal	Manager-Sales		
Dave's Job Shop	332710	Machine Shops		865 Cleveland Ave		Hartford	WI	53027	262-673-4321		57	Mark Schulteis	Owner		
Frantz Machine Products Inc	332710	Machine Shops		1785 S Johnson Rd		New Berlin	WI	53146-1263	262-544-5611	http://www.frantzmachine.com	40	Don Frantz	Owner, Finance Executive, Sales Executive		
Frentzel Products Inc	332710	Machine Shops		125 W Melvina St		Milwaukee	WI	53212-1127	414-962-2448	http://www.frentzelproducts.com	25	Tom Frentzel	President		
Gamfg Precision LLC	332710	Machine Shops		5215 W Airways Ave		Franklin	WI	53132-8860	414-423-6400	http://www.gamfg.com	350	Joe Carr	President		
Grede	332710	Machine Shops	Grede Holdings Llc	W139n5470 Oak Ln		Menomonee Falls	WI	53051-7002	262-567-5070	http://www.grede.com	50	George Pappas	Network Administrator	George Pappas	Network Administrator
Harken Manufacturing	332710	Machine Shops		920 S Prairie Ave		Waukesha	WI	53186-5971	262-542-8166	http://www.accurateproducts.biz	100	Robert Stippich	President		
Hi-Mar SPECIALTY LLC	332710	Machine Shops		3801 W Mckinley Ave, Ste F		Milwaukee	WI	53208-2869	414-342-5443	http://www.hi-mar.net	30	Paul Bradin	Manager		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

In-Place Machining Co	332710	Machine Shops		3811 N Holton St		Milwaukee	WI	53212-1213	414-562-2000	http://www.inplace.com	80	Jonathon Eder	President		
Instrument Development Corp	332710	Machine Shops		820 Swan Dr		Mukwonago	WI	53149-1446	262-363-7307	http://www.idcwi.com	100	Jon Sinnett	President	Susan Modesto; Glenn	Manager-Office; Chief Operating Officer; Manager-Quality;
Integrated Tool & Machine	332710	Machine Shops		147 E Becher St		Milwaukee	WI	53207-1244	414-744-1748	http://www.integratedmachining.com	26	Erv Jens	Executive Director, Sales Executive		
Jordan Machinery Corp	332710	Machine Shops		512 S 5th St		Milwaukee	WI	53204-1594	414-272-0828		25				
Kempsmith Machine Co	332710	Machine Shops		1820 S 73rd St		Milwaukee	WI	53214-4722	414-256-8160	http://www.kempsmith-dl.com	50	Robert Burris	Owner & Chief Executive Officer		
Kinetic Co	332710	Machine Shops		6775 W Loomis Rd		Greendale	WI	53129-2700	414-425-8221	http://www.knifemaker.com	75	Joseph Masters	President	Ken Coombs	Site Manager
Lebal Industries Co Inc	332710	Machine Shops		404 S 116th St		Milwaukee	WI	53214-1003	414-475-6850	http://www.milwaukeeinternetworks.com	75	Jim Obryan	Finance Executive		
Manitowoc Crane Group	332710	Machine Shops	Manitowoc Crane Group	1190 Mineral Springs Dr		Port Washington	WI	53074-2168	262-284-5504	http://www.manitowoc.com	60	Rachel Witt	Human Resources Executive		
Mantel Machine Products Inc	332710	Machine Shops		W141n9350 Fountain Blvd		Menomonee Falls	WI	53051-1626	262-255-6780	http://www.mantelmachine.com	50	Dale Mantel	President		
Metalcut Products Inc	332710	Machine Shops		1024 Michigan Ave		South Milwaukee	WI	53172-2513	414-762-6480		105	Jim Fischer	Vice President		
Mica Tool & Manufacturing	332710	Machine Shops		730 Perkins Dr		Mukwonago	WI	53149-1455	262-363-9363	http://www.micatool.com	26	Frank Concotelli	Owner		
Milwaukee Bearing & Machining	332710	Machine Shops		W134n5235 Campbell Dr		Menomonee Falls	WI	53051-7000	262-783-1100	http://www.milwaukeebearing.com	62	Ken Chybowski	President		
Milwaukee Machine Works	332710	Machine Shops		404 S 116th St		Milwaukee	WI	53214-1003	414-476-3285	http://www.milwaukeeinternetworks.com	80	Dana Lynch	President	Terry Wolf	Site Manager
National Technologies Inc	332710	Machine Shops		7641 S 10th St		Oak Creek	WI	53154-1911	414-571-1000	http://www.nationaltechnologies.com	100	Thomas Harrington	Owner, Marketing Executive, Sales Executive	Brien Dolgner; Bryan	Site Manager; Site Manager; Operations Executive
Neosho Trompler Inc	332710	Machine Shops		580 S Industrial Dr, Ste 1		Hartland	WI	53029-2357	262-367-5600	http://www.trompler.ws	60	Christina Trompler	President, Sales Executive		
Northern Gear Machining	332710	Machine Shops		5801 W Franklin Dr		Franklin	WI	53132-8610	414-423-9460	http://www.northerngear.com	100	Ron Janusz	President, IT Executive, Human Resources		
Owens Industries Inc	332710	Machine Shops		7815 S 6th St		Oak Creek	WI	53154-2045	414-764-1212	http://www.owensind.com	40	Krishna Adusumilli	Owner		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

P D Peterka & Associates Inc	332710	Machine Shops		675 N Progress Dr		Saukville	WI	53080-1611	262-284-8920	http://www.pdpeterka.com	25	Patrick Peterka	Owner, Finance Executive, Sales Executive		
Parameters Industries Inc	332710	Machine Shops		900 W Sunset Dr		Waukesha	WI	53189-7018	262-549-3448		45	Richard Schwichtenburg	Owner		
Precision Innovations Inc	332710	Machine Shops		N114w19225 Clinton Dr		Germantown	WI	53022-3015	414-255-6116		35	Cheryl Ann	President		
Premier Aluminum Inc	332710	Machine Shops		5911 Hillcrest Dr		Allenton	WI	53002-9515	262-629-5503	http://www.premieraluminum.com	30	Jason Dannenber	General Manager		
Reynolds Machine Co	332710	Machine Shops		S66w17626 Martin Dr		Muskego	WI	53150-9737	262-679-6666		48	Wilbur Reynolds	Owner, Finance Executive, Sales Executive		
Spirit Manufacturing Inc	332710	Machine Shops		5340 S Emmer Dr		New Berlin	WI	53151-7365	262-784-4020	http://www.spiritmanufacturing.com	50	Tim Pilat	President		
Sullivan Corp	332710	Machine Shops		460 Cardinal Ln		Hartland	WI	53029-2331	262-369-7200	http://www.thesullivancorp.com	50	Al Moir	President	Bob Schemenaue r	Operations Executive
Tape Machining Corp	332710	Machine Shops		2222 S Calhoun Rd		New Berlin	WI	53151-2220	262-782-7070	http://www.tapemachining.com	25	Steven Podjaski	Sales Executive		
TNS Machining Facilities Inc	332710	Machine Shops		W190s8151 Mercury Dr		Muskego	WI	53150-9152	262-679-1993	http://www.tnsmachining.com	25	Scott Rowinski	Owner		
Toolrite Manufacturing Co	332710	Machine Shops		16400 W Lincoln Ave		New Berlin	WI	53151-2850	262-782-7050	http://www.toolrite.com	60	Bernard Schreib	President		
Trace-A-Matic Corp	332710	Machine Shops		1570 Commerce Ave		Brookfield	WI	53045-5284	262-797-7300	http://www.traceamatic.com	90	Thorsten Wiens	President		
Universal Brixius Inc	332710	Machine Shops	MIC Group	5880 N 91st St		Milwaukee	WI	53225-2749	414-466-3800	http://www.ubrixius.com	90	Brian Nuetzel	General Manager		
UPI Manufacturing	332710	Machine Shops		S87w35670 Godfrey Ln		Eagle	WI	53119-2332	262-594-3315	http://www.upimfg.com	35	Jeff Dretzka	Owner		
Urban Manufacturing Inc	332710	Machine Shops		1288 Hickory St		Pewaukee	WI	53072-3955	262-691-2455	http://www.urban-mfg.com	100	Rob Hammond	Manager-Operations	Rob Hammond; Tom	Manager-Operations; Manager-Quality
V & L Tool Inc	332710	Machine Shops		2021 Mac Arthur Rd		Waukesha	WI	53188-5647	262-547-1226	http://www.vltool.com	160	Gerald Schaefer	President	Randy Schaefer	Vice President-Operations
W S Machine & Tool	332710	Machine Shops		2525 S 162nd St		New Berlin	WI	53151-2807	262-780-7000		33	Bill Orme	Owner	John Gross	Operations Executive
Wesco Machine Products Inc	332710	Machine Shops		S84w18569 Enterprise Dr		Muskego	WI	53150-8789	262-679-4799	http://www.wescomachine.com	40	Len Mueller	Owner		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

World Class Manufacturing	332710	Machine Shops		S82w18762 Gemini Dr		Muskego	WI	53150-9222	262-679-4600	http://www.wizaindustries.com	25	Mark Veley	Manager		
Advance Screw Products Inc	332721	Precision Turned Product Manufacturing		3767 S Kinnickinnic Ave		St Francis	WI	53235-4223	414-483-6200		29	Edward Schwalbach	President		
Barton Precision Components	332721	Precision Turned Product Manufacturing		4991 Hron Rd		West Bend	WI	53095	262-334-5583	http://www.bartonproducts.com	50	Valerie Hron	President		
Hanel Corp	332721	Precision Turned Product Manufacturing		16600 W Ryerson Rd		New Berlin	WI	53151-3597	262-784-3131	http://www.hanelcorp.com	45	Mark Strehlow	President & Chief Executive Officer		
Howard G Hinz Co Inc	332721	Precision Turned Product Manufacturing		9930 S Franklin Dr		Franklin	WI	53132-8846	414-421-8890	http://www.hinzcompany.com	25	David Hinz	President	Kal Napieralski	Site Manager
Hystro Products Inc	332721	Precision Turned Product Manufacturing		900 Armour Rd		Oconomowoc	WI	53066-3954	262-567-4517	http://www.hystro.com	30	Alfred Manne	President		
Roband Corp	332721	Precision Turned Product Manufacturing		N92w15966 Megal Dr		Menomonee Falls	WI	53051-1556	262-251-7920	http://www.roband.com	78	Jim Frings	Owner	Dan Hinners	Operations Executive
Standard Machine Co Inc	332721	Precision Turned Product Manufacturing		301 N Progress Dr		Saukville	WI	53080-1697	262-375-0040	http://www.standardmachineonline.com	80	John Susen	President		
ITW Shakeproof Industrial Products	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing	ITW Shakeproof IndL Products	3704 N Palmer St		Milwaukee	WI	53212-1549	414-264-5090	http://www.shakeproof.com	70	Keith Logson	Plant Manager		
Raybar Co Inc	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		303 N Progress Dr		Saukville	WI	53080-1605	262-377-0666		70	Robert Susen	President		
Universal Metrics	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		N60w16590 Kohler Ln		Menomonee Falls	WI	53051-5630	262-252-4167	http://www.umimetric.com	35	Steve Krueger	Owner, Sales Executive		
FPM/Milwaukee	332811	Metal Heat Treating		11200 W Heather Ave		Milwaukee	WI	53224-2204	414-355-7900	http://www.fpmht.com	35	Scott Licklider	Manager		
Hudapack Heat Treating	332811	Metal Heat Treating		5512 W Airways Ave		Franklin	WI	53132-9109	414-421-5140	http://www.hudapack.com	30				
Service Heat Treating Inc	332811	Metal Heat Treating		9320 N 107th St		Milwaukee	WI	53224-1189	414-355-1020	http://www.serviceht.com	40	Paul Armitage	President		
Therm-Tech Of Waukesha Inc	332811	Metal Heat Treating		301 Travis Ln		Waukesha	WI	53189-7927	262-549-1878		100	Steve Wiberg	President		
Treat All Metals Inc	332811	Metal Heat Treating		5140 N Port Washington Rd		Milwaukee	WI	53217-5462	414-962-2500	http://www.treatallmetals.com	65	Richard Fullington	President	Claude Lippi	Manager-Administrative Operations & Inside Sales
A & E Cleaning & Grinding	332812	Metal Coating, Engraving (except Jewelry and		1000 W Pelton Dr		Oak Creek	WI	53154-1130	414-766-1180		100	Alan Rogowski	President		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

C R Industries Inc	332812	Metal Coating, Engraving (except Jewelry and		5757 S Pennsylvania Ave		Cudahy	WI	53110-2464	414-744-3996	http://www.cindustriesinc.com	60	Clarence Weisflog	President & Chief Executive Officer		
Columbia Grinding Inc	332812	Metal Coating, Engraving (except Jewelry and		7411 S 10th St		Oak Creek	WI	53154-1907	414-762-7320	http://www.columbiagrinding.com	30	Richard Lussier	Owner, Finance Executive, Sales Executive		
Custom Production Grinding Inc	332812	Metal Coating, Engraving (except Jewelry and		N56w13500 Silver Spring Rd		Menomonee Falls	WI	53051-6128	262-783-5770	http://www.customproductiongrind.com	45	Robert Marx	Owner		
Hentzen Coatings Inc	332812	Metal Coating, Engraving (except Jewelry and		6937 W Mill Rd		Milwaukee	WI	53218-1225	414-353-4200	http://www.hentzen.com	100	Albert Hentzen	President	Chuck Brummond	Manager-Materials
Kettle Moraine Coatings	332812	Metal Coating, Engraving (except Jewelry and		1201 Oak St	Ste 10	West Bend	WI	53095-3800	262-677-2291	http://www.pioneerental.net	45	John Heyer	President, Sales Executive		
Plastic Coating Corp	332812	Metal Coating, Engraving (except Jewelry and		3465 W Mill Rd		Milwaukee	WI	53209-3128	414-352-2628	http://www.plasticcoating.com	50	Christopher Karnish	President	Nick Simonet	Plant Manager
Stork Cellramic Inc	332812	Metal Coating, Engraving (except Jewelry and	Stork Herron Testing Labs Inc	8399 N 87th St		Milwaukee	WI	53224-2845	414-357-0260	http://www.storkcellramic.com	36	Bobbi Olp	Corporate Secretary	Bobbi Olp	Corporate Secretary
T-Lon Products Inc	332812	Metal Coating, Engraving (except Jewelry and		1110 Richards Rd		Hartland	WI	53029-8356	262-367-2333	http://www.t-lon.com	40	Chris Olson	Owner		
Volatile Free Inc	332812	Metal Coating, Engraving (except Jewelry and		19500 Janacek Ct		Brookfield	WI	53045-6116	262-787-0400	http://www.volatilefree.com	30	Nancy Hochmuth	President		
Wisconsin Engraving Co	332812	Metal Coating, Engraving (except Jewelry and		2435 S 170th St		New Berlin	WI	53151-2788	262-786-4521	http://www.wi-engraving.com	26	C Kambouris	President		
Wismarq Corp	332812	Metal Coating, Engraving (except Jewelry and		930 Armour Rd		Oconomowoc	WI	53066-3954	262-244-0053	http://www.wismarq.com	75	Jan Terrizzi	President		
Acme Galvanizing Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2730 S 19th St		Milwaukee	WI	53215-3700	414-645-3250	http://www.acmegalv.com	70	Edward Weiss	Co-Owner & President		
Artistic Plating	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		405 W Cherry St		Milwaukee	WI	53212-3867	414-271-8138	http://www.artisticplating.net	58	John Lindstedt	President	Andrea Dillon	Manager-Quality
Badger Metal Finishing Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		4021 S Kinnickinnic Ave		St Francis	WI	53235-4904	414-482-4820	http://www.badgermetalfinishing.com	30	Stan Fronczak	President & Owner		
Chrome Tech Of Wisconsin	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		10020 S 54th St		Franklin	WI	53132-7611	414-282-5500	http://www.chrometech.net	35	Alan Henry	Owner, Finance Executive		
Eagle Metal Finishing LLC	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		919 W Pierce St		Milwaukee	WI	53204-1326	414-382-7400	http://www.eaglefinishing.com	40	William Radish	Manager		
Elite Finishing LLC	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		3270 S 3rd St		Milwaukee	WI	53207-2633	414-489-9710	http://www.elitefinishing.net	50	Jaime Maliszewski	Owner		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Hydro-Platers Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		3525 W Kiehnau Ave		Milwaukee	WI	53209-3112	414-352-6216	http://www.hydro-platers.com	25	Martin Kraninger	Owner, Finance Executive		
Milwaukee Plating	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		1434 N 4th St		Milwaukee	WI	53212-3888	414-272-3433	http://www.milwaukeeplating.com	40	A Mattacotti	President	Ernest Hooks	Site Manager
Southwest Metal Finishing	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2445 S Calhoun Rd		New Berlin	WI	53151-2709	262-784-1919	http://www.swmetalfinishing.com	130	Jack Strunsee	President		
Zinc Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		277 Weil Dr		Slinger	WI	53086-9376	262-644-7787	http://www.zincinc.com	35	Dean Zerbst	President		
Definox	332911	Industrial Valve Manufacturing		16720 W Victor Rd		New Berlin	WI	53151-4131	262-797-5730		120				
Deltrol Corp./ Deltrol Controls Division	332911	Industrial Valve Manufacturing	Deltrol Controls	2740 S 20th St		Milwaukee	WI	53215	414-671-6800	http://www.deltrol.com	100				
Elwood Corp	332911	Industrial Valve Manufacturing	Elwood Corp	195 W Ryan Rd		Oak Creek	WI	53154-4400	414-764-7500	http://www.elwood.com	60	Robert Larson	President	Ray Erbe; John Hoepfner;	Vice President & General Manager; Manager-Quality &
Actuant Corporation	332912	Fluid Power Valve and Hose Fitting Manufacturing	Actuant Corporation	13000 West Silver Spring Drive	N86 W12500	Menomonee Falls	WI	53051	262-293-1500	http://www.actuant.com/	6,200	Robert Arzbaeher	Chairman of the Board, President, Chief Executive	Mark Goldstein; Varun Rao	Chief Operating Officer, Executive Vice President; Country
Dynex/Rivett Inc	332912	Fluid Power Valve and Hose Fitting Manufacturing		770 Capitol Dr		Pewaukee	WI	53072-2590	262-691-0300	http://www.dynexhydraulics.com	105	Raymond Warell	President		
Bradley Corp	332913	Plumbing Fixture Fitting and Trim Manufacturing	Bradley Corp	7020 W Parkland Ct		Milwaukee	WI	53223-4027	414-354-7653	http://www.bradleycorp.com	135	Larry Stover	Vice President		
Forrer Supply Co	332919	Other Metal Valve and Pipe Fitting Manufacturing		W194n11811 McCormick Dr		Germantown	WI	53022-2464	262-255-3030	http://www.forrersupply.com	35	Steve Forrer	Owner		
Fall River Manufacturing Co	332991	Ball and Roller Bearing Manufacturing		4160 S 13th St		Milwaukee	WI	53221-1727	414-282-5868	http://www.gatortool.com	40	David Mendendorp	President	Mike Muth	Site Manager
Fusion Babbiting Co	332991	Ball and Roller Bearing Manufacturing		4540 W Burnham St		Milwaukee	WI	53219-1607	414-645-5800	http://www.fusionbabbiting.com	32	John Povlich	President		
Oconomowoc Manufacturing	332991	Ball and Roller Bearing Manufacturing		856 Armour Rd	Ste A	Oconomowoc	WI	53066-3976	262-567-8383	http://www.oconomowocmfg.com	50	Donald Sydow	Owner	Donald Sydow	Owner
RBS Global, Inc.	332991	Ball and Roller Bearing Manufacturing	RBS Global, Inc.	4701 West Greenfield Avenue	4701 Greenfield	Milwaukee	WI	53214	414-643-3000	http://www.rexnord.com	6,200	Todd Adams	President and Chief Executive Officer - RBS Global and		
Rexnord Corp	332991	Ball and Roller Bearing Manufacturing	Rexnord Corp	4701 W. Greenfield Avenue		Milwaukee	WI	53214-5310	414-643-3000	http://www.rexnord.com	7,400	Todd Adams; Todd Adams	President, Chief Executive Officer, Director; President	Bill Hott; Bryan Hiltz; Mike Gallant;	Manager of Operations Support; Vice President Operations; Vice
Lee Precision Inc	332993	Ammunition (except Small Arms) Manufacturing		4275 County Road U		Hartford	WI	53027-9456	262-673-3075	http://www.leeprecision.com	60	John Lee	President		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

A&A Manufacturing Co., Inc./ Gortrac Division	332996	Fabricated Pipe and Pipe Fitting Manufacturing	A & A Manufacturing Co., Inc.	2300 S Calhoun Rd	New Berlin	WI	53151	262-786-1500	http://www.gortrac.com	350				
Construction Forms, Inc./ Ultra Tech Division	332996	Fabricated Pipe and Pipe Fitting Manufacturing		777 Maritime Ave	Port Washington	WI	53074	262-268-6800	http://www.constructionforms.com	80				
Mechanical Industries	332996	Fabricated Pipe and Pipe Fitting Manufacturing		8900 N 51st St	Milwaukee	WI	53223-2499	414-354-8070	http://www.mechanicalindustries.com	80	Chuck Norris	Chief Executive Officer		
Rundle Spence Manufacturing Co	332996	Fabricated Pipe and Pipe Fitting Manufacturing		2075 S Moorland Rd	New Berlin	WI	53151-2399	262-782-3000	http://www.rundle-spence.com	60	David Spence	President		
Sharpe Fabrication Inc	332996	Fabricated Pipe and Pipe Fitting Manufacturing		2550 S 170th St	New Berlin	WI	53151-2706	262-754-0369	http://www.sharpeproducts.com	25	Paul Krickeberg	Owner		
Wisconsin Nipple & Fitting	332996	Fabricated Pipe and Pipe Fitting Manufacturing		1900 S 89th St	Milwaukee	WI	53227-1612	414-321-3435	http://www.wisnip.com	60	Joyce Brandon	Director-Human Resources		
Allister Fabricating Co	332999	All Other Miscellaneous Fabricated Metal		21319 W Good Hope Rd	Lannon	WI	53046-9718	262-251-3540		50	Gregory Sieckert	Owner		
Alloy Products Corp	332999	All Other Miscellaneous Fabricated Metal		1045 Perkins Ave	Waukesha	WI	53186-5249	262-446-3654	http://www.alloyproductscorp.com	100	Craig Bear	President	Nan Delany; Ron Kasprzak	Coordinator-Shipping; Manager-Quality Assurance
General Metalworks Corp	332999	All Other Miscellaneous Fabricated Metal		10245 N Enterprise Dr	Mequon	WI	53092-4636	262-238-7000	http://www.genmet.com	50	Eric Isbister	Chief Executive Officer	Charles Minor; Bill Mahnke;	Manager-Quality; Manager-Shipping & Receiving; Administrator
Helgesen Industries Inc	332999	All Other Miscellaneous Fabricated Metal		7261 State Road 60	Hartford	WI	53027-9243	262-673-4444	http://www.helgesen.com	400	Tom Marshall	President, Marketing Executive	Nate Marshall	Operations Executive
Lippmann-Milwaukee Inc	332999	All Other Miscellaneous Fabricated Metal		3271 E Van Norman Ave	Cudahy	WI	53110-1047	414-744-2565	http://www.lippmann-milwaukee.com	90	Diane Gabriel	Chief Executive Officer		
Metro Welding & Fabricating Co	332999	All Other Miscellaneous Fabricated Metal		W224s8580 Industrial Dr	Big Bend	WI	53103-9769	262-662-3477	http://www.metrowelding.net	40				
Sjoberg Tool & Manufacturing Corp	332999	All Other Miscellaneous Fabricated Metal		535 S Industrial Dr	Hartland	WI	53029-2323	262-367-4469	http://www.sjobergtool.com	55	Emmett Sjoberg	President, Finance Executive, Sales Executive	Dale Wagner	Site Manager
Steel Craft Corp	332999	All Other Miscellaneous Fabricated Metal		105 Steelcraft Dr	Hartford	WI	53027-1631	262-673-6770	http://www.scc-wi.com	250	Gene Wendorff	President & Chief Executive Officer	Kelly Wendorff	Administrator, Finance Executive, Marketing Executive
Technical Metal Specialties	332999	All Other Miscellaneous Fabricated Metal		2737 S 31st St	Milwaukee	WI	53215-3613	414-645-5540	http://www.tmsinc.net	50	Tom Sheahan	President		
Veolia Environmental Services	332999	All Other Miscellaneous Fabricated Metal	Veolia ES Indl Svc Inc	1275 Mineral Springs Dr	Port Washington	WI	53074-2163	262-284-6855	http://www.veoliaes.com	45				
Wausau Equipment Co Inc	332999	All Other Miscellaneous Fabricated Metal	Seagrave Fire Apparatus LLC	1905 S Moorland Rd	New Berlin	WI	53151-2321	262-784-6066	http://www.wausau-everest.com	100	Rod Winter	President		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Douglas Dynamics Inc	333112	Lawn and Garden Tractor and Home Lawn and Garden	Douglas Dynamics Inc	7777 North 73rd Street	7777 N 73rd Street	Milwaukee	WI	53223	414-354-2310	http://www.douglasdynamics.com	525	James Janik	President, Chief Executive Officer, Director	Keith Hagelin	Vice President - Operations
Mixer Systems Inc	333120	Construction Machinery Manufacturing		190 Simmons Ave		Pewaukee	WI	53072-2506	262-691-3100	http://www.mixerSystems.com	60	William Boles	President		
Rexcon	333120	Construction Machinery Manufacturing		7100 N Teutonia Ave		Milwaukee	WI	53209-2320	414-351-8181	http://www.rexcon.com	50	John Jacob	President	Mike Redmond	Vice President-Operations
Ruemelin Manufacturing Co	333120	Construction Machinery Manufacturing		3860 N Palmer St		Milwaukee	WI	53212-1293	414-962-6500	http://www.ruemelin.com	30				
Transport Cranes LLC	333120	Construction Machinery Manufacturing		2050 Constitution Ave		Hartford	WI	53027-8915	262-670-6100	http://www.transportcranes.com	30	Jeff Soldner	President, Finance Executive, Sales Executive		
Trimen Industries Inc	333120	Construction Machinery Manufacturing		688 W Silver Beach Rd		Belgium	WI	53004-9447	262-285-4225		72	Michael Watry	President		
Wacker Neuson Corp	333120	Construction Machinery Manufacturing		N92w15000 Anthony Ave		Menomonee Falls	WI	53051-1504	262-255-0500	http://www.groundheaters.com	500	Christopher Bernard	Chief Executive Officer	Sonia Lu	System, Database Administrator
Jadair Inc	333131	Mining Machinery and Equipment Manufacturing		235 W Grand Ave		Port Washington	WI	53074-2238	262-284-3411	http://www.jadair.com	27	David Schmutzler	President, Sales Executive		
Joy Global Inc.	333131	Mining Machinery and Equipment Manufacturing	Joy Global Inc.	100 E. Wisconsin Avenue	Suite 2780, 100 E.	Milwaukee	WI	53202	414-319-8500	http://www.joyglobal.com	14,500	Michael Sutherland; Randal Baker	President, Chief Executive Officer, Director; President	Dennis Winkleman; Edward	Executive Vice President - Administration;
Dorner Mfg. Corp./ Autologik	333220	Plastics and Rubber Industry Machinery Manufacturing		581 S Industrial Dr		Hartland	WI	53029	262-369-4600	http://www.autologik.com	30				
Zerand Corp	333291	Paper Industry Machinery Manufacturing		15800 W Overland Dr		New Berlin	WI	53151-2882	262-827-3800	http://www.zerand.com	60	Jim Kaestner	Site Manager	Jim Kaestner	Site Manager
Precision Screw Thread Corp	333292	Textile Machinery Manufacturing		S82w19275 Apollo Dr		Muskego	WI	53150-9270	262-679-9000	http://www.heli-tek.com	45	Wade Simpson	Chief Executive Officer	James Lauber	Chief Operating Officer
Ivarson Inc	333294	Food Product Machinery Manufacturing		3100 W Green Tree Rd		Milwaukee	WI	53209-2535	414-351-0700	http://www.ivarsoninc.com	55	Glenn Ivarson	President		
Perlick Corp	333294	Food Product Machinery Manufacturing		8300 W Good Hope Rd		Milwaukee	WI	53223-4524	414-353-7060	http://www.perlick.com	250	Steven Bergum	Co-Chief Executive Officer	Fred Luehrs; Diane Wittkopf; Jon	General Manager-Operations; Manager-Customer Service &
Bastian Micra Document-Carrier	333313	Office Machinery Manufacturing		4480 N 132nd St		Butler	WI	53007-2015	262-781-5500	http://www.westernstatesenvelope.com	500	Mark Lemberger	President		
Financial Equipment Co	333313	Office Machinery Manufacturing		N113w18825 Carnegie Dr		Germantown	WI	53022-3001	262-255-6350	http://www.fecwi.com	30				
Printing & Business Solutions	333313	Office Machinery Manufacturing		419 W Boden St		Milwaukee	WI	53207-6275	414-747-1110	http://www.printingbusinesssolutions.com	30	Christopher Bartnick	Owner, Finance Executive, Sales Executive		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Eye Communication Systems Inc	333315	Photographic and Photocopying Equipment		455 E Industrial Dr		Hartland	WI	53029-2330	262-367-1372	http://www.eyecom.com	50	Charles Lukasuk	Manager-International Sales		
ABB Inc	333319	Other Commercial and Service Industry Machinery	ABB Inc	2487 S Commerce Dr		New Berlin	WI	53151-2717	262-785-3400	http://www.abb.com/automation	300	Mats Sjoberg	Information Technology		
Air Logic Power Systems LLC	333319	Other Commercial and Service Industry Machinery	Total Automated Solutions, Inc.	1745 S 38th St		Milwaukee	WI	53215-2017	414-671-3332	http://www.alpsleak.com	30	Jane Wochos	Controller		
Aladdin Engineering & Manufacturing Inc	333319	Other Commercial and Service Industry Machinery		1100 S Prairie Ave		Waukesha	WI	53186-5971	262-544-5994	http://www.aladdinengmfg.com	30	Ed Horn	Owner	Ed Horn; David Matz	Owner; Operations
Alto-Shaam Inc	333319	Other Commercial and Service Industry Machinery		W164n9221 Water St		Menomonee Falls	WI	53051-1401	262-251-3800	http://www.alto-shaam.com	360	Randy Brown	Management Information Systems		
Bevco Engineering Co Inc	333319	Other Commercial and Service Industry Machinery		W222n5739 Miller Way		Sussex	WI	53089-3988	262-820-2400	http://www.bevcoengineering.com	50	Chris Shult	President		
Broan-NuTone LLC	333319	Other Commercial and Service Industry Machinery	Nortek Inc	926 W State St		Hartford	WI	53027	262-673-4340	http://www.broan-nutone.com	664				
Felins Inc	333319	Other Commercial and Service Industry Machinery		8306 W Parkland Ct		Milwaukee	WI	53223-3832	414-355-7747	http://www.felins.com	35	Bruce Bartelt	Finance Executive		
Fire Brick Engineers Co	333319	Other Commercial and Service Industry Machinery		2400 S 43rd St		Milwaukee	WI	53219-2311	414-383-6000	http://www.firebrickengineers.com	50	Steven Powers	President		
Paper Machinery Corp	333319	Other Commercial and Service Industry Machinery		8900 W Bradley Rd		Milwaukee	WI	53224-2822	414-354-8050	http://www.papermc.com	200	Donald Baumgartner	Owner	Gerald Meier	Vice President-Packaging Division
UEMSI	333319	Other Commercial and Service Industry Machinery		W137n5560 Williams Pl		Menomonee Falls	WI	53051-7067	262-783-6666	http://www.uemsi.com	45	Alison Dresang	President & Director Human Resources		
Voeller Inc	333319	Other Commercial and Service Industry Machinery		455 N Moore Rd		Port Washington	WI	53074-1844	262-284-3114		30	Ted Burbach	President, Finance Executive		
Hydro-Thermal Corp	333414	Heating Equipment (except Warm Air Furnaces)	Hydro-Thermal Corp	400 Pilot Ct		Waukesha	WI	53188-2439	262-548-8900	http://www.hydro-thermal.com	40	Jim Zaiser	President		
Desert Aire	333415	Air-Conditioning and Warm Air Heating Equipment and		N120w18485 Freistadt Rd		Germantown	WI	53022-1744	262-946-7400	http://www.desert-aire.com	70	Keith Coursin	President	Jim Devalk	Manager-Shipping
Kuhlman Inc	333415	Air-Conditioning and Warm Air Heating Equipment and		N56w16865 Ridgewood Dr	Ste 100	Menomonee Falls	WI	53051-5670	262-252-9400	http://www.kuhlmaninc.com	55	Ronald Kuhlman	President		
Nova Industries Inc	333415	Air-Conditioning and Warm Air Heating Equipment and		5401 W Franklin Dr		Franklin	WI	53132-8624	414-423-7230		100	Michael O Brien	President & Chief Executive Office	Martin Fechter	Director-Quality
Vilter Manufacturing LLC	333415	Air-Conditioning and Warm Air Heating Equipment and	Emerson Climate Tech Inc	5555 S Packard Ave		Cudahy	WI	53110-2623	414-744-0111		200	John Barry	Operations	John Barry; Ronald Prebish;	Operations; President, Chief Executive Officer & Chief Operating

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Atlas Pipe Threading Co	333512	Machine Tool (Metal Cutting Types) Manufacturing		11133 W Rogers St		Milwaukee	WI	53227-1139	414-321-8400	http://www.atlaspipethreading.com	25	Richard Ludwig	President		
Davis & Thompson Co	333512	Machine Tool (Metal Cutting Types) Manufacturing		N58w14630 Shawn Cir		Menomonee Falls	WI	53051-5966	262-252-3686		35				
Guhring Inc	333512	Machine Tool (Metal Cutting Types) Manufacturing		1445 Commerce Ave		Brookfield	WI	53045-5289	262-784-6730	http://www.guhring.com	250	Peter Haenle	President		
Herker Industries Inc	333512	Machine Tool (Metal Cutting Types) Manufacturing		N57w13760 Carmen Ave		Menomonee Falls	WI	53051-6144	262-781-8270	http://www.herker.com	180	Robert Fancher	President		
Key Products Inc	333512	Machine Tool (Metal Cutting Types) Manufacturing		10600 W Glenbrook Ct		Milwaukee	WI	53224-1116	414-355-5399	http://www.keyproducts.net	25	Richard Meinburg	Marketing, President, Finance Executive, Sales		
Mechtrix Corp	333512	Machine Tool (Metal Cutting Types) Manufacturing		W147n9461 Held Dr		Menomonee Falls	WI	53051-1640	262-255-6555	http://www.mechtrix.com	30	John Kolski	Engineering/Technical	Scott Keeler	Department Operations
Scot Industries Inc	333512	Machine Tool (Metal Cutting Types) Manufacturing	Scot Industries Inc	N13w24600 Bluemound Rd		Pewaukee	WI	53072-4666	262-547-2552	http://www.scotindustries.com	50	Mike Sams	General Manager		
SKF Precision Technologies	333512	Machine Tool (Metal Cutting Types) Manufacturing	SKF USA Inc	1230 Cheyenne Ave		Grafton	WI	53024-9539	262-377-2434	http://www.skfpt.com	100	Tim Johnson	Site Manager	Jon Niksa; Tim Johnson	Site Manager; Site Manager
Sumitomo Electric Carbide Inc	333512	Machine Tool (Metal Cutting Types) Manufacturing	Sumitomo Electric Carbide Inc	5635 S Westridge Dr		New Berlin	WI	53151-7950	262-938-6700	http://www.sumicarbide.com	83				
Turn Key Solutions Inc	333512	Machine Tool (Metal Cutting Types) Manufacturing		N117w19345 Fulton Dr		Germantown	WI	53022-6315	262-502-0000	http://www.tksinc.net	25	Dave Wolters	Owner	Dave Wolters	Owner
Wisconsin Machine Tool Corp	333512	Machine Tool (Metal Cutting Types) Manufacturing		3225 Gateway Rd	Ste 100	Brookfield	WI	53045-5139	262-317-3048	http://www.machine-tool.com	25	Patrick Cherone	Chief Executive Officer		
WSA Engineered Systems	333512	Machine Tool (Metal Cutting Types) Manufacturing		2018 S 1st St		Milwaukee	WI	53207-1102	414-481-4120	http://www.wsaes.com	200	Dan Beardslee	Marketing		
Build All Corp.	333513	Machine Tool (Metal Forming Types) Manufacturing		5203 W Clinton Ave		Milwaukee	WI	53223	414-716-0023	http://www.build-all.com	25				
Grob Inc	333513	Machine Tool (Metal Forming Types) Manufacturing		1731 10th Ave		Grafton	WI	53024-2401	262-377-1400	http://www.grobinc.com	48	Steve Van Dyck	President		
Sterling, Inc./Sterlco Division	333513	Machine Tool (Metal Forming Types) Manufacturing		5200 W Clinton Ave		Milwaukee	WI	53223	414-354-0970	http://www.sterlco.com	140				
Adron Tool Corp	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		N85w13730 Leon Rd		Menomonee Falls	WI	53051-3397	262-255-4433	http://www.adron.com	40	Brian Hagmayer	President		
Advanced Manufacturing Technology	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		1090 Falls Rd		Grafton	WI	53024-9728	262-375-4414	http://www.amt-wi.com	38	Richard Vallin	President		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Apple Steel Rule Die Co	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		7817 W Clinton Ave		Milwaukee	WI	53223-4529	414-353-2444	http://www.appledie.com	98	Jim Ippolite	Owner		
Aw Precision	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		6755 Industrial Loop		Greendale	WI	53129-2441	414-421-8482		40				
Bestech Tool Corp	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		1605 Corporate Center Dr		West Bend	WI	53095-9800	262-338-6312	http://www.bestechtool.com	30	Mike Korneli	Owner, Finance Executive		
Capitol Engineering	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		4240 N 127th St		Brookfield	WI	53005-1863	262-781-6660	http://www.mercurymarine.com	77	Steve Becker	Finance Executive, Human Resources Executive, Sales		
Carlson Tool & Manufacturing Corp	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		W57n14386 Doerr Way		Cedarburg	WI	53012-3108	262-377-2020	http://www.carlsonstool.com	120	Jerry Edquist	President		
CDM Tool & Manufacturing Co	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		749 N Wacker Dr		Hartford	WI	53027-1080	262-673-5620	http://www.cdmtool.com	50	Brian Priestaf	President, Finance Executive, Human Resources	Glen Casetta	Site Manager
Daco Precision Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		8565 US Hwy 45		West Bend	WI	53095	262-334-0515	http://www.daco-precision.com	40	Randy Weber	Owner		
Die Concepts Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		N4w22450 Bluemound Rd		Waukesha	WI	53186-1621	262-524-9100	http://www.dieconcepts.com	52	Dan Erschen	President, Finance Executive, Sales Executive		
Drillmaster Tool LLC	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		210 Slinger Rd		Slinger	WI	53086-9586	262-644-5000	http://www.drillmastertool.com	35	Ed Shanley	Owner		
Dynacast International Limited	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing	Dynacast International Ltd	N117w19048 Fulton Dr		Germantown	WI	53022-6331	262-250-0303	http://www.dynacast.com	30	Barbara Klingkammer	Finance Executive		
Dynamic Tool & Design Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		W133n5180 Campbell Dr		Menomonee Falls	WI	53051-7030	262-783-6340	http://www.dyntool.com	50	John Lau	President		
Entrust Tool & Design Co	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		N58w14630 Shawn Cir		Menomonee Falls	WI	53051-5966	262-252-3802	http://www.entrusttool.com	26	Anthony Fettig	Chief Operating Officer	Anthony Fettig	Chief Operating Officer
Gruber Tool & Die Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		2605 E Progress Dr		West Bend	WI	53095-5721	262-338-8197	http://www.grubertool.com	72	Dave Gruber	President		
Hypneumat Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		5900 W Franklin Dr		Franklin	WI	53132-9178	414-423-7400	http://www.hypneumat.com	30	Tom Short	President		
Inventix Manufacturing	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		N60w16350 Kohler Ln		Menomonee Falls	WI	53051-5610	262-252-4488	http://www.inventix.com	72	Paul Menzel	General Manager		
Jonco Industries Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		2501 W Hampton Ave		Milwaukee	WI	53209-5638	414-449-2000	http://www.tabanswernetwork.com	50	Thomas Ryan	President & Chief Executive Officer		
Mantz Automation Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		1630 Innovation Way		Hartford	WI	53027-8719	262-673-7560	http://www.mantzautomation.com	65	Robert Mantz	Owner	Kaye Shearer	Office Manager

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Mill Tool & Manufacturing Corp	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		7731 US Highway 45		Kewaskum	WI	53040-9473	262-334-7833		25	James Winget	President		
Miro Tool & Manufacturing Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		201 Sentry Dr		Waukesha	WI	53186-5974	262-549-6685	http://www.miro-tool.com	34	Jeff Brown	Owner		
Omega Tool Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		N93w14430 Whittaker Way		Menomonee Falls	WI	53051-1697	262-255-0205	http://www.omega-tool.com	50	John Webber	President, Finance Executive, Human Resources		
R J Zeman Tool & Manufacturing Co Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		W228n575 Westmound Dr		Waukesha	WI	53186-1699	262-549-4400	http://www.zemantool.com	50	Robert Zeman	Owner		
Ram Tool Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		1420 Cheyenne Ave		Grafton	WI	53024-9579	262-375-3036	http://www.ramtoolinc.com	95	Arlene Kannenberg	Owner, Finance Executive	Mathew Keding	Administrator
Reich Tool & Design Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		W175n5750 Technology Dr		Menomonee Falls	WI	53051-5673	262-252-3440	http://www.reichtool.com	35	Keith Gennerman	Operations Manager	Keith Gennerman	Operations Manager
Schaefer Tool & Manufacturing Co	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		5844 N 99th St		Milwaukee	WI	53225-2513	414-462-6050	http://www.schaefertool.com	40	Thomas Schaefer	President, Finance Executive, Sales Executive		
Snider Mold Co Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		6303 W Industrial Dr		Mequon	WI	53092-4396	262-242-0870	http://www.snidermold.com	35	Brian Kiel	Manager		
Stanek Tool	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		2500 S Calhoun Rd		New Berlin	WI	53151-2712	262-786-0120	http://www.stanektool.com	48	Mary Wehrheim	President, Finance Executive		
Stroh Die Casting	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		11123 W Burleigh St		Milwaukee	WI	53222-3223	414-771-1329		199	Michael Stroh	President	Boyd Miller	Chief Operation Officer
Superior Die Set Corp	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		900 W Drexel Ave		Oak Creek	WI	53154-1935	414-764-4900	http://www.superiordieset.com	375	Casimir Janiszewski	President & Chief Executive Officer		
Supreme Cores Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		5737 W Mill Rd		Milwaukee	WI	53218-1317	414-353-7100	http://www.supremecores.com	25	Christopher Grossman	President		
Toolcraft Co	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		W194n11092 Klienmann Dr		Germantown	WI	53022-3802	262-250-7640	http://www.toolcraft.com	37	Charles Pfannerstill	Owner		
Tooling Technologies	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		10179 S 57th St		Franklin	WI	53132-8617	414-421-2333	http://www.toolingtec.com	27	Joseph Kraft	Owner, Finance Executive		
Tools Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		5500 N Executive Dr		Sussex	WI	53089	262-246-3400	http://www.toolsinc.com	50	Brian Snyder	President & Owner		
Versevo Inc	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		1055 Cottonwood Ave	Ste 400	Hartland	WI	53029-8309	262-369-8210	http://www.versevo.com	60	Terry Moon	President & Chief Executive Officer	Tim Jason; Tim Kauffung	Vice President-Operations; Vice President-Quality &
W G Strohwig Tool & Die	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		3285 Industrial		Richfield	WI	53076	414-628-4477	http://www.strohwig.com	148	W Strohwig	President		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Willer Tool Corp	333514	Special Die and Tool, Die Set, Jig, and Fixture Manufacturing		W225n16683 Cedar Park Ct		Jackson	WI	53037-9222	262-677-6000	http://www.willer.com	55	Kurt Willer	President	Melinda Baker	Office Manager
Balax Inc	333515	Cutting Tool and Machine Tool Accessory		W305n7697 County Rd E		Hartland	WI	53029	262-966-2355	http://www.balax.com	100	James Hall	Owner		
ETW Inc	333515	Cutting Tool and Machine Tool Accessory		1338 Ellis St		Waukesha	WI	53186-5621	262-547-2241	http://www.etwinc.com	30	Barry Greenaway	IT Executive		
Kabelschlepp America Inc	333515	Cutting Tool and Machine Tool Accessory		7100 W Marcia Rd		Milwaukee	WI	53223-3363	414-354-1994	http://www.kabelschlepp.com	50				
Midwest Cutting Tools	333515	Cutting Tool and Machine Tool Accessory		833 W College Ave		Waukesha	WI	53186-5915	262-896-0883	http://www.midwestcuttingtools.com	25	Ron Abts	Owner		
Milwaukee Broach Co Inc	333515	Cutting Tool and Machine Tool Accessory		N52w13821 Northpark Dr		Menomonee Falls	WI	53051-7058	262-781-7644	http://www.milwaukeebroach.com	36	Michael De Bakker	President		
SKF USA, Inc./ SKF Precision Technologies	333515	Cutting Tool and Machine Tool Accessory	Aktiebolaget SKF Division	1230 Cheyenne Ave		Grafton	WI	53024	262-377-2434	http://www.skfpt.com	120				
Walter USA	333515	Cutting Tool and Machine Tool Accessory		N22W23855 Ridgeview Pkwy W		Waukesha	WI	53188	262-542-4426	http://www.walter-tools.com/	100				
Imprex Inc	333518	Other Metalworking Machinery Manufacturing		3260 S 108th St		Milwaukee	WI	53227-4022	414-321-9300	http://www.imprexusa.com	70	Michael Janowiak	Marketing		
Galland Henning Nopak Inc	333611	Turbine and Turbine Generator Set Units Manufacturing		1025 S 40th St		Milwaukee	WI	53215-1311	414-645-6000	http://www.nopak.com	80	Ben Steel	President & Chief Executive Officer	William Morton	Vice President-Operations
Kar-Tech Inc	333611	Turbine and Turbine Generator Set Units Manufacturing		111 Enterprise Rd		Delafield	WI	53018-1763	262-646-9444	http://www.kar-tech.com	25	Hassan Karbassi	Owner		
Butler Gear Co Inc	333612	Speed Changer, Industrial High-Speed Drive, and Gear		12819 W Silver Spring Rd		Butler	WI	53007-1016	262-781-3270	http://www.butlorgear.com	45	Tom Treuden	President	Bill Duncan	Site Manager
Milwaukee Gear Co	333612	Speed Changer, Industrial High-Speed Drive, and Gear	REGAL-BELOIT CORPORATION	5150 N Port Washington Rd		Milwaukee	WI	53217-5474	414-962-3532	http://www.milwaukeegear.com	200	Harold Trusky	Chief Executive Officer	Joe Leone	Manager-Quality Control
Precision Gears Inc	333612	Speed Changer, Industrial High-Speed Drive, and Gear		N13w24705 Bluemound Rd		Pewaukee	WI	53072-4699	262-542-4261	http://www.precisiongears.com	60	David Geraldson	Owner		
Danfoss Graham	333613	Mechanical Power Transmission Equipment	Danfoss North America	8800 W Bradley Rd		Milwaukee	WI	53224-2820	414-355-8800	http://www.danfoss.com	250	Arnaldo Ricca	President	Jan Campbell; Brian Holst;	Corporate Secretary; Director-Shipping; Director-Quality
Rexnord Milwaukee Regional	333613	Mechanical Power Transmission Equipment	Rexnord Industries LLC	4701 W Greenfield Ave		Milwaukee	WI	53214-5310	414-643-2410	http://www.rexnord.com	1,500	Todd Adams; Will Kussell	Finance Executive; President & Chief Brand Officer	Randy Brashier	Vice President, Operations Services
Rexnord Technical Services	333613	Mechanical Power Transmission Equipment	Rexnord Industries LLC	5101 W Beloit Rd		Milwaukee	WI	53214-5333	414-643-3067	http://www.rts-rexnord.com	40	Janet Sargent	Finance Executive		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Weimer Bearing & Transmission	333613	Mechanical Power Transmission Equipment		W134n5368 Campbell Dr		Menomonee Falls	WI	53051-7022	262-781-1992	http://www.weimerbearing.com	60	Richard Stangl	President		
Briggs & Stratton Corporation	333618	Other Engine Equipment Manufacturing	Briggs & Stratton Corporation	12301 West Wirth Street		Wauwatosa	WI	53222	414-259-5333	http://www.briggsandstratton.com/	6,716	Todd Teske	Chairman, President and Chief Executive Officer	David DeBaets; Judy	Vice President - North American Operations (Engine Group); Basis,
Infinitec Inc	333618	Other Engine Equipment Manufacturing		N112w18486 Mequon Rd		Germantown	WI	53022-3146	262-251-4800		25	Rolf Berg	President		
Scot Pump	333911	Pump and Pumping Equipment Manufacturing		6437 Pioneer Rd		Cedarburg	WI	53012	262-377-7000	http://www.scotpump.com	55	David Mathias	Chief Executive Officer		
Weil Pump	333911	Pump and Pumping Equipment Manufacturing		W57n14363 Doerr Way		Cedarburg	WI	53012-3107	262-377-1399	http://www.weilpump.com	60	Gerald Downhour	Engineering/Technical		
Gardner Denver Nash LLC	333912	Air and Gas Compressor Manufacturing	Gardner Denver Nash LLC	117 Hill St		Hartland	WI	53029-2018	262-369-8777	http://www.gardnerdenvernash.com	36				
Milwaukee Sprayer Manufacturing Co Inc	333912	Air and Gas Compressor Manufacturing		N90w14337 Commerce Dr		Menomonee Falls	WI	53051-2342	262-437-0330	http://www.sureshotsprayer.com	25	Alan Crohrick	President		
Bruno Independent Living Aids	333921	Elevator and Moving Stairway Manufacturing	Bruno Independent Living Aids	1780 Executive Dr		Oconomowoc	WI	53066-4830	262-567-4990	http://www.bruno.com	300	Michael Bruno	CEO	Jerry Gnavasik; Ken Spitzer	Site Manager; Operations Executive
Babush Material Handling	333922	Conveyor and Conveying Equipment Manufacturing		W222n5739 Miller Way		Sussex	WI	53089-3988	262-820-2500	http://www.babush.com	50	Chris Shult	Owner, Sales Executive		
Doral Corp	333922	Conveyor and Conveying Equipment Manufacturing		427 E Stewart St	Ste 3	Milwaukee	WI	53207-1200	414-489-7000	http://www.industrialerecting.com	125	Mark Megne	Manager		
Dorner Manufacturing Corp	333922	Conveyor and Conveying Equipment Manufacturing		975 Cottonwood Ave		Hartland	WI	53029-2461	262-367-7600	http://www.dornerconveyors.com	175	Dale Disjar	Information Systems		
Hilmot Inc	333922	Conveyor and Conveying Equipment Manufacturing		2204 Badger Ct		Waukesha	WI	53188-5934	262-544-9960	http://www.hilmot.com	35	Jeff Berken	General Manager		
Pflow Industries Inc	333922	Conveyor and Conveying Equipment Manufacturing		6720 N Teutonia Ave		Milwaukee	WI	53209-3119	414-352-9000	http://www.pflow.com	100	Ted Ruehl	President	Dan Walters	Vice President-Operations
Magnetek Uncommon Power Division	333923	Overhead Traveling Crane, Hoist, and Monorail System	Magnetek, Inc.	N49W13650 Campbell Dr		Menomonee Falls	WI	53051	262-783-3500	http://www.magnetek.com	148				
Superior Crane Corp	333923	Overhead Traveling Crane, Hoist, and Monorail System		208 Wilmont Dr		Waukesha	WI	53189-7960	262-542-0099	http://www.superiorcrane.com	45	Andy Sharp	Owner	Jim Helman	Operations Executive
Zenar Corp	333923	Overhead Traveling Crane, Hoist, and Monorail System		7301 S 6th St		Oak Creek	WI	53154-2047	414-764-1800	http://www.zenarcrane.com	220	John Maiwald	President & Chief Executive Officer		
Bushman Equipment Inc	333924	Industrial Truck, Tractor, Trailer, and Stacker Machinery		W133n4960 Campbell Dr		Menomonee Falls	WI	53051-7056	262-790-4200		35	Ralph Deger	President	Martin Schoenecker	Operations Executive

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Crown Lift Trucks	333924	Industrial Truck, Tractor, Trailer, and Stacker Machinery	Crown Equipment Corp	N16w23120 Stone Ridge Dr		Waukesha	WI	53188-1156	262-695-0950	http://www.crown.com	75				
Systems Inc	333924	Industrial Truck, Tractor, Trailer, and Stacker Machinery		W194n11481 McCormick Dr		Germantown	WI	53022-3035	262-255-1510	http://www.docksystemsinc.com	65	Edward McGuire	President		
Yale Equipment & Services Inc	333924	Industrial Truck, Tractor, Trailer, and Stacker Machinery		W136n4901 Campbell Dr		Menomonee Falls	WI	53051-7054	608-243-9253		100	Tracey Clark	President		
Tool House	333991	Power-Driven Hand Tool Manufacturing		5205 S Emmer Dr		New Berlin	WI	53151-7363	262-796-1100	http://www.thetoolhouse.net	45	Dave Wirth	Owner, Finance Executive, Sales Executive		
ACRO Automation Systems Inc	333992	Welding and Soldering Equipment Manufacturing		2900 W Green Tree Rd		Milwaukee	WI	53209-2600	414-352-4540	http://www.acro.com	80	Cliff Loomis	President	Russell Lauer; Mike Loomis; Dave	Operations Executive; Operations Manager; Operations
Banner Welder Inc	333992	Welding and Soldering Equipment Manufacturing		N117w18200 Fulton Dr		Germantown	WI	53022-2462	262-253-2900	http://www.bannerweld.com	100	John Waldron	President		
Phoenix Products Co Inc	333992	Welding and Soldering Equipment Manufacturing		8711 W Port Ave		Milwaukee	WI	53224-3429	414-973-3300	http://www.phx-international.com	155	George Wordingham	President	Jeff Konkel	Operations
Krones Inc	333993	Packaging Machinery Manufacturing		9600 S 58th St		Franklin	WI	53132-8611	414-409-4000	http://www.kronesusa.com	650	Jeff Hutchison	Systems Engineering	Michael Wiebe	Chief Operating Officer
Infratrol Manufacturing Corp	333994	Industrial Process Furnace and Oven Manufacturing		2500 S 162nd St		New Berlin	WI	53151-2808	262-797-8140	http://www.infratrol.com	30	Steven Onsager	President	Keith Dodoh	Operations Executive
Modern Equipment Co	333994	Industrial Process Furnace and Oven Manufacturing	Alco Industries Inc	369 W Western Ave		Port Washington	WI	53074-2200	262-284-9431	http://www.moderneq.com	60	Verne Socks	President	Kathy Biskupsi	Director-Shipping
Yamato Corp	333997	Scale and Balance (except Laboratory) Manufacturing	Yamato Corp	6306 Eastwood Ct		Mequon	WI	53092-4479	262-236-0000	http://www.yamatocorp.com	30				
Ahern Fire Protection	333999	All Other Miscellaneous General Purpose		N56w16743 Ridgewood Dr	Ste 800	Menomonee Falls	WI	53051-5665	262-252-5921	http://www.jfahern.com	40	Susan Dinges	Office Manager	Rick Hext; Sindy Wetzel; Susan	Office Manager; Office Manager; Office Manager
Allis Tool & Machine Corp	333999	All Other Miscellaneous General Purpose		647 S 94th Pl		Milwaukee	WI	53214-1206	414-453-5500	http://www.allistool.com	32	Bill York	Owner	Eric Zeitler	Site Manager
Butler Tool Inc	333999	All Other Miscellaneous General Purpose		4731 N 125th St		Butler	WI	53007-1798	262-781-9505	http://www.butlertool.com	45	Gene Liebl	President		
Dematic Corp	333999	All Other Miscellaneous General Purpose	Dematic Holding S.à r.l.	2855 S James Dr		New Berlin	WI	53151-3662	262-860-7000	http://www.hksystems.com	300	Carl Dvorak	Sr NT Administrator	Carl Dvorak; Michael Gonzalez	Sr NT Administrator; President, Chief Executive Officer &
Denco Manufacturing	333999	All Other Miscellaneous General Purpose		2300 S 179th St		New Berlin	WI	53146-2153	262-782-2322	http://www.dencomfg.com	75	Jimlynn Jaroch	Finance Executive		
Elwood Corp./ Mark 2 Automation Corp.	333999	All Other Miscellaneous General Purpose	Elwood Corp	195 W Ryan Rd		Oak Creek	WI	53154	414-764-7830	http://www.elwood.com	27				

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Enercon Industries Corp	333999	All Other Miscellaneous General Purpose		W140n9572 Fountain Blvd		Menomonee Falls	WI	53051-1650	262-255-6070		100	Don Nimmer	Owner		
Furey Filter & Pump	333999	All Other Miscellaneous General Purpose		N117w19237 Fulton Dr		Germantown	WI	53022-6304	414-358-5555	http://www.fureyfp.com	30	George Furey	Owner		
Glenn Hepfner Inc	333999	All Other Miscellaneous General Purpose		2133 Constitution Ave		Hartford	WI	53027-9080	262-670-9444	http://www.ghilaser.com	25	Glenn Hepfner	Owner, Finance Executive, Sales Executive		
INTERNATIONAL Thermal Systems	333999	All Other Miscellaneous General Purpose		4697 W Greenfield Ave		Milwaukee	WI	53214-5308	414-672-7700	http://www.itsilcusa.com	200	John Zea	President	Randy Lijewski; Jim Curtin	Director-Engineering & Manufacturing; Administrator
Krueger Bearings Inc	333999	All Other Miscellaneous General Purpose		8811 W Dean Rd		Milwaukee	WI	53224-2848	414-357-7292	http://www.kruegerbearings.com	55	Terry Krueger	President, Sales Executive	Tom Schuneman	Site Manager
Logemann Brothers Co	333999	All Other Miscellaneous General Purpose		3150 W Burleigh St		Milwaukee	WI	53210-1999	414-445-2700	http://www.logemannbalers.com	30	Carl Dieterle	Owner		
Milwaukee NC Machining Co	333999	All Other Miscellaneous General Purpose		200 Wisconsin St		Fredonia	WI	53021-9311	262-692-2427		25	Rick Read	Sales Executive		
Pferd Milwaukee Brush Co.	333999	All Other Miscellaneous General Purpose		W142N9251 Fountain Blvd		Menomonee Falls	WI	53051	978-840-6420	http://www.pferd.com	90				
Repete Corp	333999	All Other Miscellaneous General Purpose		W226n6283 Village Dr		Sussex	WI	53089-3971	262-246-4541	http://www.repete.com	35				
Rexnord Industries, Inc./ Engineered Chain and Idler	333999	All Other Miscellaneous General Purpose	RBS Global, Inc.	4701 W Greenfield Ave		Milwaukee	WI	53214	414-643-3000	http://www.rexnord.com	325				
Rocore	333999	All Other Miscellaneous General Purpose		9845 S 57th St		Franklin	WI	53132-8680	414-421-4426	http://www.rocore.com	50	Dave Ulmen	Vice President-Sales		
Rolled Threads Unlimited LLC	333999	All Other Miscellaneous General Purpose		1404 Pearl St		Waukesha	WI	53186-5612	262-547-6160	http://www.rolledthreads.com	32	Jim Ladky	Owner, Sales Executive	Lori Buscher	Site Manager
Snap-on Incorporated/ Brewco 360	333999	All Other Miscellaneous General Purpose	Snap-on Incorporated	PO Box 1606		Waukesha	WI	53187	262-542-6611	http://www.brewcocollision.com	50				
Star Automation Inc	333999	All Other Miscellaneous General Purpose		N90w14401 Commerce Dr		Menomonee Falls	WI	53051-2340	262-253-3550	http://www.starautomation.com	60				
Super Products LLC	333999	All Other Miscellaneous General Purpose		17000 W Cleveland Ave		New Berlin	WI	53151-3593	262-784-7100	http://www.superproductscorp.com	125	Mike Vandenheuvel	President		
T & A Industrial Distributors	333999	All Other Miscellaneous General Purpose		12550 Robin Ln		Brookfield	WI	53005-3124	262-783-4900	http://www.taindustrial.com	50	Jim Ketter	President		
Tri-Phase Automation	333999	All Other Miscellaneous General Purpose		604 W North Shore Dr		Hartland	WI	53029-8308	262-367-6900	http://www.tri-phase.com	70	Mathew Miller	President		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Waters Industrial Supply Co	333999	All Other Miscellaneous General Purpose		1525 N Barker Rd		Brookfield	WI	53045-5214	262-786-1610	http://www.watersindustrial.com	35	Robert Waters	Owner		
Xpedx	333999	All Other Miscellaneous General Purpose	xpedx	W232n2950 Roundy Cir E		Pewaukee	WI	53072-4112	262-549-9400	http://www.xpedx.com	100	Dan Stingl	Director-Accounting		
Rockwell Automation Control Systems Group	334111	Electronic Computer Manufacturing	Rockwell Automation	1201 S 2nd St		Milwaukee	WI	53204	414-382-2000	http://www.rockwellautomation.com	3,000				
APW Ltd.	334119	Other Computer Peripheral Equipment Manufacturing		2120 Pewaukee Rd		Waukesha	WI	53188	262-523-7600	http://www.apw.com	3,324				
Engage Networks	334119	Other Computer Peripheral Equipment Manufacturing		N14w23833 Stone Ridge Dr	Ste 400	Waukesha	WI	53188-1125	414-273-7600	http://www.elutions.com	25	Dan Collins	President		
International Computers	334119	Other Computer Peripheral Equipment Manufacturing		7245 S 76th St		Franklin	WI	53132	414-764-9000	http://www.intlc.com	499				
NexWatch	334119	Other Computer Peripheral Equipment Manufacturing	Honeywell International Inc.	135 W Forest Hill Ave		Oak Creek	WI	53154	414-766-1700	http://www.nexwatch.com	160				
Rath Microtech	334210	Telephone Apparatus Manufacturing	Business Marketers Group, Inc.	N56W24720 N Corporate Cir		Sussex	WI	53089	262-246-8438	http://www.rathmicrotech.com	35				
Cornell Communications	334290	Other Communications Equipment		7915 N 81st St		Milwaukee	WI	53223-3830	414-351-4660	http://www.cornell.com	30	Jerel Johnson	President, Finance Executive		
Innovative Systems Inc	334290	Other Communications Equipment		9880 S Ridgeview Dr		Oak Creek	WI	53154-4904	414-761-7350	http://www.innovative1.com	34	Richard Jankowski	Owner	Richard Jankowski	Owner
Wisconsin Bio Products	334310	Audio and Video Equipment Manufacturing		6143 N 60th St		Milwaukee	WI	53218-1606	414-535-7367	http://www.chimerx.com	40	Peter Smyczek	President, Sales Executive		
Absolute Automation Systems	334412	Bare Printed Circuit Board Manufacturing		N56w24842 N Corporate Cir		Sussex	WI	53089-4391	262-820-9900	http://www.aasiwi.com	30	Tim Thorn	President, Finance Executive		
E R Wagner Manufacturing Co	334412	Bare Printed Circuit Board Manufacturing		4611 N 32nd St		Milwaukee	WI	53209-6000	414-871-5080	http://www.erwagner.com	300	Dick Klabunde	Information Technology	Brad Gador; Dick McGinnis	President-Engineered Products Division; Quality Supervisor &
Electrotek Corp	334412	Bare Printed Circuit Board Manufacturing		7745 S 10th St		Oak Creek	WI	53154-1997	414-762-1390	http://www.boards4u.com	160	John Johnson	President	Dave Dretzka; Tom Tikusis; Mike	Vice President-Manufacturing & Manager-Operations;
Milwaukee Electronics Corp	334412	Bare Printed Circuit Board Manufacturing		5855 N Glen Park Rd		Milwaukee	WI	53209-4435	414-228-5000	http://www.meccompanies.com	106	P Stoehr	President		
Pho-Tronics	334412	Bare Printed Circuit Board Manufacturing		8701 W Bradley Rd		Milwaukee	WI	53224-2891	414-355-5300		54	Paul Godbout	Owner	Paul Godbout	Owner
Viasystems Milwaukee	334412	Bare Printed Circuit Board Manufacturing	Viasystems Group, Inc.	10001 S Howell Ave		Oak Creek	WI	53154-5632	414-764-0600	http://www.viasystems.com	300	Robert Jennings	President & General Manager		

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Electro-Pro Inc	334413	Semiconductor and Related Device Manufacturing		W66n205 Commerce Ct		Cedarburg	WI	53012-2636	262-377-6927	http://www.electro-pro.com	35	Dan Skell	Owner		
Cooper Power Systems Inc	334416	Electronic Coil, Transformer, and Other Inductor	Cooper Power Systems Inc	1900 E North St		Waukesha	WI	53188-3844	262-547-1251		850	Jonathan Piel	Manager-Global Product, Substation Automation	Jonathan Piel	Manager-Global Product, Substation Automation
Cramer Coil & Transformer Co	334416	Electronic Coil, Transformer, and Other Inductor		401 N Progress Dr		Saukville	WI	53080-1607	262-268-2150	http://www.cramermagnetics.com	40	Terry Wilkinson	President		
Axcesor Inc	334419	Other Electronic Component Manufacturing		2260 Dakota Dr		Grafton	WI	53024-9574	262-375-7530	http://www.axcesor.com	30	Robert Adikes	Owner		
C&D Technologies	334419	Other Electronic Component Manufacturing	C&D Technologies, Inc.	900 E Keefe Ave		Milwaukee	WI	53212-1770	414-967-6500	http://www.cdtechno.com	315	Tim Falksen	Information Technology		
Curtis Industries Inc	334419	Other Electronic Component Manufacturing		2400 S 43rd St		Milwaukee	WI	53219-2311	414-649-4140	http://www.curtisind.com	50	Steven Powers	President, Sales Executive	Glenn Cummings	Operations Executive
Electronic Expeditors Inc	334419	Other Electronic Component Manufacturing		N15w22180 Watertown Rd		Waukesha	WI	53186-1190	262-574-4400		25	Bob Conley	President		
Mti Electronics Inc	334419	Other Electronic Component Manufacturing		W133n5139 Campbell Dr		Menomonee Falls	WI	53051-7068	262-783-6080	http://www.mtielectronics.com	100	Gregory Martinek	President & Chief Executive Officer	Upinder Singh; John Whaley; Jeff	Director-Operations; Manager-Quality; Administrator;
Nu Tone Inc	334419	Other Electronic Component Manufacturing	Broan-NuTone LLC	926 W State St		Hartford	WI	53027-1066	262-673-4340	http://www.nutone.com	28	David Tringle	President & Chief Executive Officer		
Online Components	334419	Other Electronic Component Manufacturing		8355 N Steven Rd		Milwaukee	WI	53223-3356	414-371-1500	http://www.onlinecomponents.com	28				
PIC Wire & Cable	334419	Other Electronic Component Manufacturing		N53w24747 S Corporate Cir		Sussex	WI	53089-4376	262-246-0500	http://www.picwire.com	30	James Griffin	Owner		
Progressive Image Inc	334419	Other Electronic Component Manufacturing		2385 S Commerce Dr		New Berlin	WI	53151-2715	262-789-5172	http://www.progressiveimage.com	28	Brad Vogel	Owner		
Texas Instruments Inc	334419	Other Electronic Component Manufacturing	Texas Instruments Incorporated	150 N Sunny Slope Rd	Ste 365	Brookfield	WI	53005-4816	262-780-0110	http://www.ti.com	28	Kurt Schmidt	Engineering/Technical		
Xymox Technologies Inc	334419	Other Electronic Component Manufacturing		9099 W Dean Rd		Milwaukee	WI	53224-2852	414-362-9000	http://www.xymox.com	125	Sam Bonnano	Chief Executive Officer		
Smiths Medical PM, Inc.	334510	Electromedical and Electrotherapeutic Apparatus	Smiths Group plc	N7W22025 Johnson Dr		Waukesha	WI	53186	262-542-3100	http://www.smiths-medical.com	100				
Aero Milwaukee LLC	334511	Search, Detection, Navigation, Guidance, Aeronautical, and				Milwaukee	WI	53207	414-481-8447		32				
Alabama Aerospace	334511	Search, Detection, Navigation, Guidance, Aeronautical, and		4265 N 30th St		Milwaukee	WI	53216-1821	414-763-0388		32				

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Lockheed Martin Corp	334511	Search, Detection, Navigation, Guidance, Aeronautical, and	Lockheed Martin Corporation	315 W Edgerton Ave		Milwaukee	WI	53207-6024	414-483-7055	http://www.lockheedmartin.com	90				
Onalos Aerospace International LLC	334511	Search, Detection, Navigation, Guidance, Aeronautical, and		1263 School Dr		Waukesha	WI	53189-7160	414-379-3694		32	William Solano	Marketing		
Rockwell Automation	334511	Search, Detection, Navigation, Guidance, Aeronautical, and	Rockwell Automation	1201 South Second Street	1201 South 2nd	Milwaukee	WI	53204	414-382-2000	http://www.rockwellautomation.com/	21,000	Keith Nosbusch; Tim Keehan	Chairman of the Board and Chief Executive Officer;	Tim Keehan; Martin Thomas;	Operations Center; Senior Vice President - Operations and
Twic	334511	Search, Detection, Navigation, Guidance, Aeronautical, and		3073 S Chase Ave	Ste 620	Milwaukee	WI	53207-2668	414-481-2660		32				
Johnson Controls Inc	334512	Automatic Environmental Control Manufacturing for	Johnson Controls, Inc.	507 E Michigan St		Milwaukee	WI	53202-5211	414-524-4000	http://www.johnsoncontrols.com	1,100	David Myers	President	Marlin Strand	Administrator
ACS Group	334513	Instrument's and Related Products Manufacturing for	ACS Group	2900 S 160th St		New Berlin	WI	53151-3606	262-641-8610	http://www.sterlco.com	140	Tom Breslin	President		
ITT Industries Sanitaire	334513	Instrument's and Related Products Manufacturing for	ITT Corporation	9333 N 49th St		Milwaukee	WI	53223-1472	414-365-2200	http://www.sanitaire.com	80	Joe Krall	Operations Executive	Joe Krall	Operations Executive
Sterling, Inc.	334513	Instrument's and Related Products Manufacturing for		2900 S 160th St		New Berlin	WI	53151	262-641-8610	http://www.sterlco.com	150				
Badger Meter, Inc.	334514	Totalizing Fluid Meter and Counting Device Manufacturing	Badger Meter, Inc.	4545 West Brown Deer Road		Milwaukee	WI	53223	414-355-0400	http://www.badgermeter.com	1,220	Richard Meeusen	Chairman of the Board, President, Chief Executive Officer	Dudley Barnwell; Horst Gras;	IT Operations; Vice President - International Operations; Systems
Mechanical Specialties Inc	334514	Totalizing Fluid Meter and Counting Device Manufacturing	R W Lyall & Co Inc	3015 S 163rd St		New Berlin	WI	53151-3641	262-784-8180	http://www.rwlyall.com	40	Bruce Lange	General Manager		
Power Test Inc	334519	Other Measuring and Controlling Device Manufacturing		N60w22700 Silver Spring Dr		Sussex	WI	53089-3966	262-252-4301	http://www.pwrtst.com	45	Alan Petelinsek	Owner, Finance Executive		
Taylor Dynamometer & Machine	334519	Other Measuring and Controlling Device Manufacturing		3602 W Wheelhouse Rd		Milwaukee	WI	53208-2274	414-755-0040	http://www.taylordyno.com	40	Art Downy	President		
Allied Vaughn	334612	Prerecorded Compact Disc (except Software), Tape, and	Allied Vaughn	5737 W Hemlock St		Milwaukee	WI	53223-4712	414-353-2001	http://www.alliedvaughn.com	50	David Davis	General Manager		
Music Design	334612	Prerecorded Compact Disc (except Software), Tape, and		4650 N Port Washington Rd	Ste 3	Milwaukee	WI	53212-1059	414-961-8380	http://www.musicdesign.com	26	Steve Pedo	Finance Executive		
SPI Lighting Inc	335121	Residential Electric Lighting Fixture Manufacturing		10400 N Enterprise Dr		Mequon	WI	53092-4475	262-242-1420	http://www.spilighting.com	150	Lee Doerr	President	Curt Blaszczyk	Director-New Product Development
Lamplight Farms Inc	335129	Other Lighting Equipment Manufacturing		W140n4900 Lilly Rd		Menomonee Falls	WI	53051-7035	262-781-9590		300	Judy Deprey	Administrator	Judy Deprey	Administrator
Tartan Supply Co Inc	335212	Household Vacuum Cleaner Manufacturing		3250 N 126th St		Brookfield	WI	53005-3116	262-781-2770		25	Peter Devery	Chief Executive Officer, Finance Executive		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

A. O. Smith Corporation	335312	Motor and Generator Manufacturing	A. O. Smith Corporation	11270 West Park Place	P. O. Box 245008	Milwaukee	WI	53224	414-359-4000	http://www.aosmith.com	10,600	Paul Jones; Ajita Rajendra	Chairman of the Board, Chief Executive Officer;	Ajita Rajendra	President, Chief Operating Officer, Director
Generac Holdings Inc.	335312	Motor and Generator Manufacturing	Generac Holdings Inc.	S45 W29290 Hwy. 59		Waukesha	WI	53187	262-544-4811	http://www.generac.com	2,021	Aaron Jagdfeld	Chief Executive Officer, Director	Dawn Tabat; Roger Pascavis;	Chief Operating Officer; Senior Vice President - Operations; Senior Vice
IFM Efector Inc	335312	Motor and Generator Manufacturing	ifm electronic gmbH	15850 W Bluemound Rd	Ste 310	Brookfield	WI	53005-6008	262-797-9816		25				
Enhanced Automation	335313	Switchgear and Switchboard Apparatus		W136n5239 Campbell Ct		Menomonee Falls	WI	53051-7042	262-783-5970		25	Frank Bruce	President		
CIM Products Inc	335314	Relay and Industrial Control Manufacturing		21360 Gateway Ct		Brookfield	WI	53045-5110	262-790-8000	http://www.engspec.com	35	John Miller	Finance Executive		
Hydro Electronics Devices Inc	335314	Relay and Industrial Control Manufacturing		2120 Constitution Ave		Hartford	WI	53027-8916	262-673-9450	http://www.hedonline.com	51	Carl Riggio	Chief Executive Officer	John Kitzerow	Operations Executive
ITW Ark-Les	335314	Relay and Industrial Control Manufacturing	ITW Ark-Les Corp	16955 W Ryerson Rd		New Berlin	WI	53151-3523	262-782-0340	http://www.ark-les.com	185	Jack Hinnendael	Finance Executive	Brian Stelloh	Operation Manager
Macromatic Controls, Inc.	335314	Relay and Industrial Control Manufacturing		W134N5345 Campbell Dr		Menomonee Falls	WI	53051	262-781-3366	http://www.macromatic.com	25				
Magnetek, Inc.	335314	Relay and Industrial Control Manufacturing	Magnetek, Inc.	N49 W13650 Campbell Drive		Menomonee Falls	WI	53051	262-783-3500	http://www.magnetek.com/	120	Peter McCormick	President, Chief Executive Officer, Director	Kyle Anderson; Hungsun Hui	Sr Network Administrator; Vice President - Operations
Trombetta Motion Technologies	335314	Relay and Industrial Control Manufacturing	The Main Street Industries, Inc.	13901 Main St		Menomonee Falls	WI	53051	262-251-5454	http://www.trombetta.com	125				
Courtney Industrial Battery	335911	Storage Battery Manufacturing		6522 N 40th St		Milwaukee	WI	53209-3004	414-358-1300	http://www.tccpower.com	56	Robert Courtney	Owner, President & Director-Sales		
Johnson Controls Inc	335911	Storage Battery Manufacturing	Johnson Controls, Inc.	5400 N Teutonia Ave		Milwaukee	WI	53209-4840	414-524-2723	http://www.johnsoncontrols.com	40				
ZBB Energy Corporation	335911	Storage Battery Manufacturing	ZBB Energy Corporation	N93 W14475	N93 W14475	Menomonee Falls	WI	53051	262-253-9800	http://www.zbbenergy.com	54	Richard Abdo; Eric Apfelbach	Chairman - Nominating & Governance;	Scott Scampini; Charles	Executive Vice President - Operations, Chief Financial Officer;
Carlisle Interconnect Tchnlgs	335921	Fiber Optic Cable Manufacturing	Carlisle Interconnect Technologies	5300 W Franklin Dr		Franklin	WI	53132-8642	414-421-5300	http://www.ecsdirect.com	300	Paul Smyczek	Chief Executive Officer		
Precision Cable Assemblies LLC	335921	Fiber Optic Cable Manufacturing		16830 Pheasant Dr		Brookfield	WI	53005-4401	262-784-7887		95	Bill Harwood	Chief Executive Officer		
Warner Cable	335921	Fiber Optic Cable Manufacturing		W241s4165 Pine Hollow Ct		Waukesha	WI	53189-7901	262-574-1756		36				
WAGO Corporation	335931	Current-Carrying Wiring Device Manufacturing		N120W19129 Freistadt Rd		Germantown	WI	53022	262-255-6222	http://www.wago.com	32				

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

ABB Inc	335999	All Other Miscellaneous Electrical Equipment	ABB Inc	16250 W Glendale Dr		New Berlin	WI	53151-2858	262-780-3000	http://www.abb.com	350	Dan Crawley	Operations	Dale Nemitz; Dan Crawley; Michael	Engineering/Technical, Operations Executive; Operations; Operations
Cooper Power Systems Inc	335999	All Other Miscellaneous Electrical Equipment	Cooper Power Systems Inc	2800 9th Ave		South Milwaukee	WI	53172-3219	414-762-1200		500	Matt Halferty	Manager-Human Resources		
Cooper Power Systems Inc	335999	All Other Miscellaneous Electrical Equipment	Cooper Power Systems Inc	1045 Hickory St		Pewaukee	WI	53072-3792	262-691-0070		410	Tom Kritzell	President		
Duct-O-Wire Co	335999	All Other Miscellaneous Electrical Equipment		1351 W 2nd St		Oconomowoc	WI	53066-3404	262-567-2288	http://www.ductowire.com	40	Jim Holden	President	Mike McCormick	Operations Executive
Magnetek Alternative Energy	335999	All Other Miscellaneous Electrical Equipment	Magnetek, Inc.	N50w13650 Overview Dr		Menomonee Falls	WI	53051	262-783-3500	http://www.magnetek.com	140	Hung Sun Hui	Vice President-Operations	Hung Sun Hui	Vice President-Operations
Meltric Corp	335999	All Other Miscellaneous Electrical Equipment		4640 W Ironwood Dr		Franklin	WI	53132-8871	414-817-6160	http://www.meltric.com	36	Damon Oeth	Operations Executive	Damon Oeth	Operations Executive
S & C Electric Co	335999	All Other Miscellaneous Electrical Equipment		5251 W Franklin Dr		Franklin	WI	53132-8663	414-423-8776	http://www.sandc.com	35	James Aaron Buerosse	Engineering/Technical		
Viking Electric Supply	335999	All Other Miscellaneous Electrical Equipment	Viking Electric Supply	2900 N 112th St		Milwaukee	WI	53222-4203	414-475-6900	http://www.vikingelectric.com	55	Tom Groh	Director-Human Resources		
Anchor Moving Systems	484110	General Freight Trucking, Local		W144n5800 Shawn Cir		Menomonee Falls	WI	53051-5991	262-367-4148	http://www.bekins.com	30	Bill Forrester	Owner, Sales Executive		
Apache Van Line	484110	General Freight Trucking, Local		929 W Bruce St		Milwaukee	WI	53204-1320	414-383-1776	http://www.moves.net	44	James Brittain	Owner, Finance Executive, Sales Executive		
Barrett Moving & Storage	484110	General Freight Trucking, Local	Barrett Moving & Storage Co	N8w22270 Johnson Dr		Waukesha	WI	53186-1858	262-896-0300	http://www.unitedvanlines.com	100	Jim Castino	Operations Executive	Jim Castino	Operations Executive
Barry Trucking Inc	484110	General Freight Trucking, Local		3073 S Chase Ave	Ste 100	Milwaukee	WI	53207-2667	414-274-6150	http://www.barrytrucking.com	60	John Rohatsch	President, Finance Executive		
Behrens Moving Co	484110	General Freight Trucking, Local		500 W Rawson Ave		Oak Creek	WI	53154-1495	414-764-5900	http://www.allied.com	30	Albin Gawlik	Marketing		
Bluemound Express	484110	General Freight Trucking, Local		1101 Marlin Ct		Waukesha	WI	53186-1464	262-650-1870	http://www.bluemoundexpress.com	25	Bill Vanderboom	Owner		
Bonded Transportation Slns	484110	General Freight Trucking, Local		418 N 27th St		Milwaukee	WI	53208-4295	414-933-4500	http://www.bondedtransportation.com	150	Pam Witt	Owner, IT Executive, Finance Executive, Sales		
Boulevard Moving & Storage Co	484110	General Freight Trucking, Local	Mayflower Transit LLC	N8w22270 Johnson Dr		Waukesha	WI	53186-1858	262-547-5900	http://www.boulevardmoving.com	50	Jon Costello	Manager-Operations	Jon Costello	Manager-Operations
C Coakley Relocation Systems	484110	General Freight Trucking, Local		1300 N 4th St		Milwaukee	WI	53212-4005	414-272-4040	http://www.ccoakley.com	60	Chris Coakley	Owner		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

C S Logistics Inc	484110	General Freight Trucking, Local		11001 W Mitchell St		Milwaukee	WI	53214-3805	414-774-6322	http://www.cslog.com	130	Michael Kreinz	President		
Chicago-Milwaukee Rush Dlvry	484110	General Freight Trucking, Local		1911 W Mitchell St		Milwaukee	WI	53204-3159	414-647-8800		30	Albert Cohen	Owner, Sales Executive		
Coakley Brothers Business Center	484110	General Freight Trucking, Local		400 S 5th St		Milwaukee	WI	53204-1554	414-278-7060	http://www.mayflower.com	127	Peggy Coakley	President		
Custom Express	484110	General Freight Trucking, Local		4950 S 2nd St		Milwaukee	WI	53207-5961	414-769-9400		28	Elizabeth Stevens	President, Finance Executive, Sales Executive	Tim Lawrence	Office Manager
Direct Drive Express	484110	General Freight Trucking, Local		11122 W Rogers St		Milwaukee	WI	53227-1140	414-453-9200	http://www.directdriveexpress.com	35	Tami Larson	President, Finance Executive, Sales Executive		
E Freight Courier LLP	484110	General Freight Trucking, Local		3540 N 126th St	Ste A	Brookfield	WI	53005-2403	262-439-9111	http://www.efreightcourier.com	30	Patrick Engeleiter	Owner, Finance Executive, Sales Executive		
Eagle Movers & Storage Co	484110	General Freight Trucking, Local		929 W Bruce St		Milwaukee	WI	53204-1320	414-383-1776	http://www.moves.net	44	James Brittain	Owner, Sales Executive		
Eagle Movers & Storage Co	484110	General Freight Trucking, Local		161 N 88th St		Wauwatosa	WI	53226-4613	414-383-1776	http://www.moves.net	44	James Brittain	Owner, Finance Executive, Sales Executive		
Federal Whalen Moving-Storage	484110	General Freight Trucking, Local		6701 W Good Hope Rd		Milwaukee	WI	53223-4620	414-716-6683	http://www.federalcos.com	25	Stan Martin	Manager, Sales Executive		
Freight Force	484110	General Freight Trucking, Local		4950 S 2nd St	Ste 2	Milwaukee	WI	53207-5961	414-769-9161	http://www.freightforce.com	25	Bill Stevens	Owner		
Graebel Moving & Warehouse	484110	General Freight Trucking, Local	Graebel Co Inc	1701 Airport Rd		Waukesha	WI	53188-2465	262-650-1962	http://www.graebel.com	50	Anna Price	Director-Human Resources		
Hernia Movers Inc	484110	General Freight Trucking, Local		3210 N Pierce St		Milwaukee	WI	53212-2132	414-263-6402	http://www.herniamovers.com	25	Bill Apostolos	Owner	Lance Tekehoe	Office Manager
Jeff's Fast Freight Inc	484110	General Freight Trucking, Local		5120 International Dr	Ste 100	Cudahy	WI	53110-1899	414-294-5800	http://www.jeffsfastfreight.com	60	Ken Willborn	President, IT Executive, Finance Executive, Sales Executive		
Laufer Trucking Co Inc	484110	General Freight Trucking, Local		955 Western Dr		Hartford	WI	53027-2718	262-673-6810	http://www.laufertrucking.com	43	Al Laufer	Owner, Finance Executive, Sales Executive		
Med-STAT Usalc	484110	General Freight Trucking, Local		2606 S 162nd St		New Berlin	WI	53151-2810	414-443-9396	http://www.medstatusa.com	40	Ken Demuth	Chief Executive Officer		
Package Delivery Services	484110	General Freight Trucking, Local		5300 S Howell Ave		Milwaukee	WI	53207-6156	414-481-9068		25	Brian Olen	Owner		
Polyak Distributors	484110	General Freight Trucking, Local		5431 N 131st St		Butler	WI	53007-1104	262-754-0613		60	Mike Polyak	Owner, Finance Executive, Sales Executive		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Quicksilver Express Courier	484110	General Freight Trucking, Local	Quicksilver Express Courier	11220 W Lincoln Ave		Milwaukee	WI	53227-1036	414-645-4000	http://www.qec.com	100	Mike Crary	President		
Schroeder Moving Systems Inc	484110	General Freight Trucking, Local		15700 W Lincoln Ave		New Berlin	WI	53151-2825	262-784-1717	http://www.unitedvanlines.com	80	Randy Kressin	Manager		
Straight Shot Express	484110	General Freight Trucking, Local		4376 S Kansas Ave		St Francis	WI	53235-5328	414-771-1056	http://www.straightshotexpress.com	60	Greg Fox	Finance Executive		
Taylor Made Express	484110	General Freight Trucking, Local		6023 S Howell Ave		Milwaukee	WI	53207-6233	414-571-8716	http://www.shiptme.com	50	Timothy Mcdonald	President		
Transport National	484110	General Freight Trucking, Local		2500 W South Branch Blvd		Oak Creek	WI	53154-4913	414-761-2410	http://www.tntrans.com	65	Terry Kultgen	President	Stuart Kultgen	Manager-Operations
Two Men And A Truck	484110	General Freight Trucking, Local	Two Men And A Truck Intl Inc	435 S 116th St		West Allis	WI	53214-1004	414-257-2700	http://www.twomenandatruck.com	59	Chris Dahlke	President		
Two Men And A Truck	484110	General Freight Trucking, Local	Two Men And A Truck Intl Inc	9622 S Franklin Dr		Franklin	WI	53132-8847	414-421-2099	http://www.twomenandatruck.com	25	Chris Dahlke	Owner		
United	484110	General Freight Trucking, Local	United Van Lines LLC	15700 W Lincoln Ave		New Berlin	WI	53151-2825	262-832-0442	http://www.unitedvanlines.com	25				
United Van Lines Agent	484110	General Freight Trucking, Local	United Van Lines LLC	N8w22270 Johnson Dr		Waukesha	WI	53186-1858	262-896-0300	http://www.unitedvanlines.com	150	Tiffany Willner	Finance Executive		
Warehouse Transport Services	484110	General Freight Trucking, Local		2880 N 112th St		Milwaukee	WI	53222-4201	414-476-0233		45				
Roadrunner Transportation Systems Inc	484121	General Freight Trucking, Long-Distance, Truckload	Roadrunner Transportation Systems Inc	4900 S. PENNSYLVANIA AVE,	PO Box 8903	Cudahy	WI	53110	414-615-1500	http://www.rts.com/	1,848	Mark DiBlasi; Brian van Helden; Scott	President, Chief Executive Officer, Director; President,	Brian van Helden; Scott Dobak	President, Truckload Segment; President, (LTL) Segment
ABF Freight System Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-	ABF Freight System Inc	11307 W Rogers St		West Allis	WI	53227-1041	414-321-0039	http://www.abf.com	50	Dennis Richey	Co-Manager-Operations & Office	Dennis Richey	Co-Manager-Operations & Office
Action Express	484230	Specialized Freight (except Used Goods) Trucking, Long-		6023 S Howell Ave		Milwaukee	WI	53207-6233	414-461-3300	http://www.action-express.com	75	Tim Mc Donald	Owner		
Averitt Express	484230	Specialized Freight (except Used Goods) Trucking, Long-	Averitt Express Inc	1111 W Layton Ave		Milwaukee	WI	53221-2431	414-281-0135	http://www.averittexpress.com	28				
Black Horse Carriers Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		9342 S 13th St		Oak Creek	WI	53154-4306	414-762-9513	http://www.blackhorsecarriers.com	60	Gary Baker	General Manager		
Blue Leasing Corp Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		7405 Sleepy Hollow Dr		West Bend	WI	53090-8658	262-306-7484	http://www.blueleasingcorp.net	25	Trev Timblim	President, Finance Executive, Sales Executive		
Con-Way Freight	484230	Specialized Freight (except Used Goods) Trucking, Long-	Con-way Freight	10601 S 27th St		Franklin	WI	53132-9534	414-761-3757		202	Terry Winter	Director-Human Resources		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

D & G Transportation	484230	Specialized Freight (except Used Goods) Trucking, Long-		N118w18574 Bunsen Dr		Germantown	WI	53022-6318	262-251-9077	http://www.dgtransportation.com	32	Marge Feld	Owner		
Dayton Freight Lines Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-	Dayton Freight Lines Inc	6801 S 13th St		Milwaukee	WI	53221-5250	414-570-0043	http://www.daytonfreight.com	50	Drew Hart	General Manager		
DST Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		805 S 72nd St		Milwaukee	WI	53214-3114	414-453-5335	http://www.dawescrane.com	75	Steve Freckman	Manager		
DST/Dawes	484230	Specialized Freight (except Used Goods) Trucking, Long-		805 S 72nd St		Milwaukee	WI	53214-3114	414-453-5335	http://www.dawescrane.com	75	Blaine Selkie	Finance Executive		
Edgerton Trucking Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		7071 S 13th St		Oak Creek	WI	53154-1466	414-764-4443	http://www.edgertoncontractors.com	75	Paul Charnon	Owner		
Fairway Transit	484230	Specialized Freight (except Used Goods) Trucking, Long-		930 Silvermail Rd		Pewaukee	WI	53072-5554	262-542-4281	http://www.fairwaytransit.com	30	Pauline Jaske	Owner, Finance Executive, Sales Executive		
FEDEX Freight	484230	Specialized Freight (except Used Goods) Trucking, Long-	FedEx Freight Corp	10613 S 27th St		Franklin	WI	53132-9534	414-761-7757	http://www.fedex.com	200	Eric Keesler	Manager		
Gundrum Trucking	484230	Specialized Freight (except Used Goods) Trucking, Long-		4925 Arthur Rd		Slinger	WI	53086-9529	262-644-6301	http://www.gundrumtrucking.com	44	Scott Gundrum	Owner, Finance Executive, Sales Executive		
Hanke Trucking Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		765 Hilldale Rd		Slinger	WI	53086-9246	262-644-9080	http://www.hanketrucking.com	30	Richard Hanke	Owner		
Hennes Services Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		4100 W Lincoln Ave		Milwaukee	WI	53215-2345	414-672-3470	http://www.hennes.us	50	Michael Lang	President & Chief Executive Officer	Allen Aldrian	Office Manager
Holland	484230	Specialized Freight (except Used Goods) Trucking, Long-	Holland	6161 S 6th St		Milwaukee	WI	53221-5120	414-501-1600		250	Jane Shatto	Manager		
Hot Line Freight Systems	484230	Specialized Freight (except Used Goods) Trucking, Long-	Hot-Line Freight System Inc	2115 S 1st St		Milwaukee	WI	53207-1147	414-744-0227	http://www.hotlinefreight.com	28				
Inland Contract Carriers LLC	484230	Specialized Freight (except Used Goods) Trucking, Long-		2085 County Hwy Nn		West Bend	WI	53095-9712	262-338-2391		30	John Wilson	Owner		
International Truck & Engine Corp	484230	Specialized Freight (except Used Goods) Trucking, Long-		100 Bishops Way		Brookfield	WI	53005-6205	262-784-5870	http://www.internationaldelivers.com	35	Ray Lau	Manager		
Jack Gray Transport Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		N56w13180 Silver Spring Rd		Menomonee Falls	WI	53051-6124	262-781-2211	http://www.jackgray.com	30	Neil Hubbard	Manager, Finance Executive, Sales Executive		
Jet Intermodal Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		445 W Oklahoma Ave	Ste F	Milwaukee	WI	53207-2665	414-744-5225	http://www.jetintermodal.com	47	Jon Krohn	President, Sales Executive	Mike Topp	Operations Manager
Krebs Trucking	484230	Specialized Freight (except Used Goods) Trucking, Long-		5720 County Road K		Hartford	WI	53027-9571	262-644-6609	http://www.krebstucking.com	30	Randy Krebs	Owner, Sales Executive		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

KREILKAMP Trucking Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		6487 State Road 175		Allenton	WI	53002-9785	262-629-5000		100	John Kreilkamp	President	Tim Kreilkamp; Don Volk	Vice President-Operations; Operations Manager
Krupke Trucking Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		2881 County Road P		Jackson	WI	53037-9792	262-677-3155	http://www.kruepke trucking.com	80	Thomas Krupke	President, Finance Executive, Sales Executive		
Lawndale Logistics	484230	Specialized Freight (except Used Goods) Trucking, Long-		1239 12th Ave		Grafton	WI	53024-1974	262-375-3684	http://www.lawndalelogistics.com	25	Amanda Hennes	Finance Executive		
Mayfield Transfer Co Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		1011 W Layton Ave	Ste A	Milwaukee	WI	53221-2430	414-747-1500	http://www.mfld.net	30	Chris Moore	Manager		
Old Dominion Freight Line Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-	Old Dominion Freight Line	401 W Layton Ave		Milwaukee	WI	53207-5929	414-489-2084	http://www.odfl.com	100	Jim Humbert	Manager		
Paul J Schmit Trucking Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		N56w23418 Mitchell Ln		Sussex	WI	53089-3866	262-246-5800		55	Paul Schmit	President		
Performance Freight Systems	484230	Specialized Freight (except Used Goods) Trucking, Long-		2040 W Oklahoma Ave		Milwaukee	WI	53215-4444	414-385-5440	http://www.performancefreight.com	70	Greg Fox	Owner		
R & L Carriers Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-	R & L Carriers Inc	N112w19225 Mequon Rd		Germantown	WI	53022	262-502-0994	http://www.rlcarriers.com	28				
R-Kay Trucking	484230	Specialized Freight (except Used Goods) Trucking, Long-		S82w35110 Mailman Rd		Eagle	WI	53119-1429	262-594-5222		28				
Roadrunner Transportation	484230	Specialized Freight (except Used Goods) Trucking, Long-	Roadrunner Transportation Systems Inc	4850 S Pennsylvania Ave		Cudahy	WI	53110-1392	414-481-5500		28				
Rock Transfer & Storage Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		1500 W Zellman Ct		Milwaukee	WI	53221-5200	414-570-2180	http://www.rocktransfer.com	60	Robert Hutton	President & Chief Executive Officer	Kim Haglund; Terry Hogan	Executive Vice President-Human Resources & Administration
Saia Motor Freight Line	484230	Specialized Freight (except Used Goods) Trucking, Long-	Saia Motor Freight Line	4939 S 6th St		Milwaukee	WI	53221-3614	414-525-9932		50	Tony Pappalardo	Terminal Manager		
Silver Spring Hardware Trckng	484230	Specialized Freight (except Used Goods) Trucking, Long-		11225 W Rogers St		Milwaukee	WI	53227-1039	414-327-4448		25	Daniel Manesis	Owner		
Standard Express	484230	Specialized Freight (except Used Goods) Trucking, Long-		2727 S 11th St		Milwaukee	WI	53215-3803	414-389-0524	http://www.standardex.com	40	John Befus	President		
Structural Transport	484230	Specialized Freight (except Used Goods) Trucking, Long-		6701 W Ryan Rd		Franklin	WI	53132-9521	414-425-6807	http://www.gmrtransportation.com	30	Jon Behncke	President		
Sutton Transport Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		819 W Carpenter Ave		Milwaukee	WI	53221-3605	414-769-1995	http://www.suttontrans.com	30	Cliff Sutton	Owner		
Tank Transport Co	484230	Specialized Freight (except Used Goods) Trucking, Long-		9202 N 107th St		Milwaukee	WI	53224-1130	414-357-8380		30	Dale Boedeker	Owner		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Tax Airfreight Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		5975 S Howell Ave		Milwaukee	WI	53207-6231	414-769-6565	http://www.taxair.com	190	Mark Zeidler	President & Chief Executive Officer		
Truckserv	484230	Specialized Freight (except Used Goods) Trucking, Long-		N24w22921 Joseph Rd		Waukesha	WI	53186-1124	262-513-0405		80	John Lamps	Owner		
U P Special Delivery Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		5282 S 13th St		Milwaukee	WI	53221-3604	414-817-0671		57	Dennis Rochon	Sales Executive		
UPS Freight	484230	Specialized Freight (except Used Goods) Trucking, Long-	UPS Freight	4924 S 13th St		Milwaukee	WI	53221-3655	414-281-3883	http://www.upsfreight.com	74	Tom Chase	Manager		
Ursa Logistics	484230	Specialized Freight (except Used Goods) Trucking, Long-		N28w23050 Roundy Dr		Pewaukee	WI	53072-4001	262-436-4444	http://www.ursalogistics.com/	200	John Lamps	Owner		
Vitran Express	484230	Specialized Freight (except Used Goods) Trucking, Long-	Vitran Express Inc	909 W Carpenter Ave		Milwaukee	WI	53221-3606	414-486-9510	http://www.vitranexpress.com	50	Teff Pflugg	Sales Executive		
West Bend Transit & Services Co	484230	Specialized Freight (except Used Goods) Trucking, Long-		105 S Forest Ave		West Bend	WI	53095-3491	262-334-2386	http://www.westbendtransit.com	60	Ben Schloemer	Owner		
Wisconsin Transfer Co Inc	484230	Specialized Freight (except Used Goods) Trucking, Long-		13500 Watertown Plank Rd	Ste 203	Elm Grove	WI	53122-2260	262-780-6890	http://www.wisconsintransfer.net	28	Greg Tidmarsh	President		
YRC	484230	Specialized Freight (except Used Goods) Trucking, Long-	YRC Inc	6880 S Howell Ave		Oak Creek	WI	53154-1404	414-571-8460	http://www.yrc.com	250	Kent Adams	President		
Zeller Transportation	484230	Specialized Freight (except Used Goods) Trucking, Long-		1615 Innovation Way		Hartford	WI	53027-8719	262-673-5689	http://www.zellerllc.com	40	Craig Zeller	President, Finance Executive, Sales Executive		
Complete Warehouse & Dstrbtn	493110	General Warehousing and Storage		2207 S 114th St		West Allis	WI	53227-1030	414-327-2040	http://www.completewhse.com	30	Mike Miller	Owner, Sales Executive		
Hansen Storage Co	493110	General Warehousing and Storage		2880 N 112th St		Milwaukee	WI	53222-4220	414-476-9221	http://www.hansenstorage.com	40	William Hansen	Owner		
Odw Logistics Inc	493110	General Warehousing and Storage		1717 Pearl St		Waukesha	WI	53186-5626	262-548-1220	http://www.odwlogistics.com	125	Steve Jacobus	President		
Wacker Drive Logistics Warehouse	493110	General Warehousing and Storage		955 Western Dr		Hartford	WI	53027-2718	262-673-6891	http://www.laufertucking.com	40	Al Laufer	Owner, Sales Executive		
O'Byrne Distribution Center	493130	Farm Product Warehousing and Storage		5855 N 94th St		Milwaukee	WI	53225-2652	414-463-9090	http://www.obyrnedc.com	25	Rosemary O'Byrne	Owner		
Anchor Bank	522110	Commercial Banking	AnchorBank FSB	5555 N Port Washington Rd	Ste 107	Glendale	WI	53217-4900	414-290-7947	http://www.anchorbank.com	45	Jackie Kress	Branch Manager	Jackie Kress	Branch Manager
Associated Bank	522110	Commercial Banking	Associated Bank NA	401 E Kilbourn Ave	Ste 2	Milwaukee	WI	53202-3212	414-271-1789	http://www.associatedbank.com	125	Michael Miller	President & Chief Executive Officer		

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Associated Bank	522110	Commercial Banking	Associated Bank NA	10708 W Janesville Rd		Hales Corners	WI	53130-2521	414-425-1600	http://www.associatedbank.com	120	Mark Krueger	Branch Manager	Mark Krueger	Branch Manager
Associated Bank	522110	Commercial Banking	Associated Bank NA	815 N Water St		Milwaukee	WI	53202-3529	414-223-0108	http://www.associatedbank.com	75	Michael Falbo	Chief Executive Officer	Robert Cera	President & Chief Operating Officer
Associated Bank	522110	Commercial Banking	Associated Bank NA	10701 W National Ave	Ste 100	Milwaukee	WI	53227-3239	414-321-2000	http://www.associatedbank.com	27	Carol Carey	Site Manager	Carol Carey	Site Manager
Associated Bank	522110	Commercial Banking	Associated Bank NA	N88w16554 Main St	Ste 500	Menomonee Falls	WI	53051-2894	262-253-2300	http://www.associatedbank.com	30	John Zazworsky	Branch Manager	John Zazworsky	Branch Manager
Cashroom Solutions Inc	522110	Commercial Banking		5920 W Bender Ct		Milwaukee	WI	53218-1627	414-462-9235	http://www.edgeone.com	30				
Chase	522110	Commercial Banking	JPMorgan Chase Bank NA	14900 W Capitol Dr		Brookfield	WI	53005-2600	262-783-3899	http://www.chase.com	25	Barbara Wood	Site Manager	Barbara Wood	Site Manager
Commerce State Bank	522110	Commercial Banking		1700 S Silverbrook Dr	Ste 1	West Bend	WI	53095-4685	262-247-2800	http://www.commercestatabank.com	26	Joe Fazio	CEO		
First Bank Financial Center	522110	Commercial Banking		155 W Wisconsin Ave		Oconomowoc	WI	53066-5204	262-569-9900	http://www.fbcwi.com	80	Mark Mohr	President		
Harris Bank	522110	Commercial Banking		N69w5269 Columbia Rd		Cedarburg	WI	53012-2103	262-377-9000	http://www.harrisbank.com	50	Mike Reuteman	Director-Business Development	Mike Reuteman	Director-Business Development
Harris Bank	522110	Commercial Banking	BMO Harris Bank NA	2266 S 13th St		Milwaukee	WI	53215-2760	414-671-6510	http://www.harrisbank.com	25	Debbie Jeske	Vice President, Sales Executive		
Johnson Bank	522110	Commercial Banking	Johnson Bank	14000 W North Ave		Brookfield	WI	53005-4535	262-787-4300	http://www.johnsonbank.com	32	Angela Boesel	Site Manager, Finance Executive	Angela Boesel	Site Manager, Finance Executive
Kenny Bank & Trust Wisconsin	522110	Commercial Banking		13555 Bishops Ct	Ste 102	Brookfield	WI	53005-6224	262-432-1550		30	Kris Axberg	Manager, Finance Executive		
M&I Bank	522110	Commercial Banking	BMO Harris Bank NA	N82w15415 Appleton Ave		Menomonee Falls	WI	53051-3787	262-255-4600	http://www.mibank.com	75	Eric Carlson	Manager-Branch		
M&I Bank	522110	Commercial Banking	BMO Harris Bank NA	112 E Capitol Dr		Hartland	WI	53029-2104	262-367-6061	http://www.mibank.com	30	Scott Kraemer	President		
M&I Bank	522110	Commercial Banking	BMO Harris Bank NA	321 N Main St		West Bend	WI	53095-3327	262-338-0611	http://www.mibank.com	30	Ric Leitheifer	President & Chief Executive Officer	Diane Rizzardi	Vice President
M&I Bank	522110	Commercial Banking	BMO Harris Bank NA	3155 N 124th St		Brookfield	WI	53005-3109	262-781-9600	http://www.mibank.com	80	Nate Cunniff	Manager-General	Nate Cunniff	Manager-General
M&I Bank	522110	Commercial Banking	BMO Harris Bank NA	2555 S 108th St		Milwaukee	WI	53227-1923	414-327-2555	http://www.mibank.com	30	Barbara Struebing	Site Manager, Finance Executive	Barbara Struebing	Site Manager, Finance Executive

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M&I Bank	522110	Commercial Banking	BMO Harris Bank NA	7000 W Greenfield Ave		West Allis	WI	53214-4846	414-476-0900	http://www.mibank.com	27	Tim Kleare	Site Manager	Tim Kleare	Site Manager
M&I Bank	522110	Commercial Banking	BMO Harris Bank NA	11548 W Theodore Trecker Way		West Allis	WI	53214-1142	414-302-3550	http://www.mibank.com	200	Steve Opichka	Finance Executive		
M&I Bank	522110	Commercial Banking	BMO Harris Bank NA	7501 W North Ave		Wauwatosa	WI	53213-1716	414-258-2200	http://www.mibank.com	35	Annette Washington	Site Manager, Sales Executive	Annette Washington	Site Manager, Sales Executive
M&I Bank	522110	Commercial Banking	BMO Harris Bank NA	177 E Silver Spring Dr	Ste 1	Milwaukee	WI	53217-4711	414-963-9900	http://www.mibank.com	25	James O'Connell	Site Manager, Finance Executive	James O'Connell	Site Manager, Finance Executive
Marine Bank	522110	Commercial Banking	CIBM Bank	10068 W Loomis Rd		Franklin	WI	53132-8109	414-427-2741	http://www.marinebank.com	40	Cathy Koss	Branch Manager	Cathy Koss	Branch Manager
Marine Bank	522110	Commercial Banking	CIBM Bank	1930 W Bluemound Rd	Ste D	Waukesha	WI	53186-8756	262-695-6000	http://www.emarinebank.com	30	Sarah Siegal	Site Manager	Sarah Siegal	Site Manager
Park Bank	522110	Commercial Banking	Park Bank	15850 W Bluemound Rd	Ste 100	Brookfield	WI	53005-6007	414-466-8000	http://www.parkbankmilwaukee.com	50	Dave Warner	Vice President		
PNC Bank	522110	Commercial Banking	MidAmerica Bank	3545 S Kinnickinnic Ave		St Francis	WI	53235-3739	414-486-7001	http://www.pnc.com	112	Ron Bittner	Senior Vice President		
Private Bank	522110	Commercial Banking	Private Bank & Trust Co	743 N Water St		Milwaukee	WI	53202-4101	414-291-7100	http://www.privatebancorp.com	25	Mark Lemke	Chief Executive Officer	Bernie Mayli	Manager-Operations
Securant Bank & Trust	522110	Commercial Banking	Securant Bank & Trust	6001 W Capitol Dr	Ste 1	Milwaukee	WI	53216-2117	414-442-5800		30	David Davis	President	Michael Peters; Sarah Mckinley-	Vice President-Operations; Product Support Representative;
Sunset Bank	522110	Commercial Banking		521 W Sunset Dr		Waukesha	WI	53189-7015	262-970-9000	http://www.sunsetbankandsavings.com	26	John Udvare	CFO		
Town Bank	522110	Commercial Banking	Town Bank	850 W North Shore Dr		Hartland	WI	53029-8355	262-367-1900	http://www.townbank.us	55	Pat Korsmo	Human Resources Executive		
US Bank	522110	Commercial Banking	U.S. Bank N.A.	777 E Wisconsin Ave	Ste 10	Milwaukee	WI	53202-5302	414-224-6417	http://www.usbank.com	389	Jerry Grundhofer	President		
US Bank	522110	Commercial Banking	U.S. Bank N.A.	205 N Moorland Rd		Brookfield	WI	53005-6015	262-785-6100	http://www.usbank.com	40	Rachel Smith	Site Manager	Rachel Smith	Site Manager
Water Stone Bank SSB	522110	Commercial Banking	Waterstone Financial, Inc.	7500 W State St		Wauwatosa	WI	53213-2670	414-258-5880	http://www.wsbonline.com	200	Erin Mc Carthy	Site Manager, Finance Executive	Erin Mc Carthy	Site Manager, Finance Executive
Water Stone Bank SSB	522110	Commercial Banking	Waterstone Financial, Inc.	6560 S 27th St	Ste 200	Oak Creek	WI	53154-1038	414-761-1920	http://www.wsbonline.com	31	Abe Pondikati	Site Manager	Abe Pondikati	Site Manager
Water Stone Bank SSB	522110	Commercial Banking	Waterstone Financial, Inc.	21505 E Moreland Blvd		Waukesha	WI	53186-2909	262-549-5960	http://www.wsbonline.com	30	Wendy Rice	Site Manager	Wendy Rice	Site Manager

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Water Stone Bank SSB	522110	Commercial Banking	Waterstone Financial, Inc.	10101 W Greenfield Ave	Ste 200	West Allis	WI	53214-3953	414-476-4120	http://www.wsbonline.com	40	Al Scheinpflug	Facilities Manager		
Wells Fargo Bank	522110	Commercial Banking	Wells Fargo Bank NA	100 E Wisconsin Ave	Ste 12	Milwaukee	WI	53202-4107	414-224-3775	http://www.wellsfargo.com	50	Mary Bessler	Sales		
Wells Fargo Bank	522110	Commercial Banking	Wells Fargo Bank NA	7600 W Hampton Ave		Milwaukee	WI	53218-4751	414-464-9001	http://www.wellsfargo.com	25	Nicole James	Site Manager	Nicole James	Site Manager
Westbury Bank	522110	Commercial Banking	Westbury Bank	5000 S 110th St		Milwaukee	WI	53228-3130	262-334-5563	http://www.westburybankwi.com	100	Raymond Lipman	Chairman & Chief Executive Officer	Teri Otis	Operations Manager
A-B Credit Union	522130	Credit Unions		225 W Greenfield Ave		Milwaukee	WI	53204-2949	414-645-5160		25	Frank Pierson	President		
Brewery Credit Union	522130	Credit Unions		1351 N Dr Martin Luther King		Milwaukee	WI	53212-4099	414-765-1053	http://www.brewerycu.com	30	Jim Shrimp	President		
Educators Credit Union	522130	Credit Unions		7025 W Appleton Ave		Milwaukee	WI	53216-2733	414-535-4000	http://www.ecu.com	26				
Enterprise Credit Union	522130	Credit Unions		765 N Broadway		Milwaukee	WI	53202-3614	414-225-2440	http://www.enterprisecu.com	26	Ron Eide	President		
Guardian Credit Union	522130	Credit Unions		11220 W Oklahoma Ave		West Allis	WI	53227-3937	414-546-7450	http://www.guardiancu.org	40	Steve Wesson	President		
Guardian Credit Union	522130	Credit Unions		4501 W Greenfield Ave		Milwaukee	WI	53214-5306	414-649-4960	http://www.guardiancu.org	101	Steve Wesson	President		
Guardian Credit Union	522130	Credit Unions		7801 S Howell Ave	Ste 1	Oak Creek	WI	53154-7117	414-546-7450	http://www.guardiancu.org	50	Colleen Loper	Vice President		
Landmark Credit Union	522130	Credit Unions		2775 S Moorland Rd	Ste 100	New Berlin	WI	53151-3718	262-796-4500	http://www.landmarkcu.com	30	Jay Magulski	President		
Summit Credit Union	522130	Credit Unions	Summit Credit Union	10015 W Greenfield Ave		Milwaukee	WI	53214-3907	414-778-1000	http://www.summitcreditunion.com	49	Dave Bieneman	Facilities Manager		
America Home Key Inc	522291	Consumer Lending		17035 W Wisconsin Ave	Ste 135	Brookfield	WI	53005-5734	262-827-0980		69	Pat Walters	President		
Central States Mortgage	522291	Consumer Lending		10425 W North Ave	Ste 100	Milwaukee	WI	53226-2416	414-977-8660	http://www.centralstatesmortgage.com	60	Dick Jungen	Chief Executive Officer	Brenda Potter	Secretary
Hales Corners Acceptance Inc	522291	Consumer Lending		5961 S 108th Pl		Hales Corners	WI	53130-2501	414-425-8220	http://www.holzmotors.com	160	Jerry Holz	Owner		
Home Equity Loans	522291	Consumer Lending		2290 N Mayfair Rd		Wauwatosa	WI	53226-2208	414-777-4152	http://www.equitablebank.net	150	John Matter	President		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Sage Funding	522291	Consumer Lending		11225 W Bluemound Rd	Ste 200	Milwaukee	WI	53226-4158	414-238-2870		32	Anthony Foss	Owner		
Universal Savings Bank	522291	Consumer Lending		754 N 4th St		Milwaukee	WI	53203-2102	414-220-8800	http://www.usbankfa.com	200				
Wells Fargo Financial	522291	Consumer Lending	Wells Fargo Capital Finance	100 E Wisconsin Ave	Ste 1400	Milwaukee	WI	53202-4107	414-224-7440		30	Susan Steger	Administrator	Susan Steger	Administrator
Westbury Bank	522291	Consumer Lending	Westbury Bank	143 S Main St	Ste 1	West Bend	WI	53095-3367	262-335-6262	http://www.westburybankwi.com	70	Raymond Lipman	President		
Accunet Mortgage	522292	Real Estate Credit		13000 W Silver Spring Dr	Ste 3	Butler	WI	53007-1028	262-790-4675	http://www.accunetmortgage.com	30	Brian Wickert	President		
America Home Key	522292	Real Estate Credit		17305 W Wisconsin Ave		Brookfield	WI	53045	262-938-9259	http://www.americahomekey.com	40	Ron Walters	Manager		
Ameristar Mortgage Corp	522292	Real Estate Credit		16535 W Bluemound Rd	Ste 31	Brookfield	WI	53005-5936	262-782-7002	http://www.ameristar-mortgage.com	45	Dan Breitzman	President & Director Sales		
Landmark Credit Union	522292	Real Estate Credit		4501 W National Ave		West Milwaukee	WI	53214-3650	262-796-4500		25	Jeff Knaub	Manager		
Paragon Home Lending CO LLC	522292	Real Estate Credit		15430 W Capitol Dr	Ste 300	Brookfield	WI	53005-2626	262-781-2000		120	Marie Jones	Owner	Terri Lott	Director-Operations
Principal Funding	522292	Real Estate Credit		12700 W Bluemound Rd	Ste 5	Elm Grove	WI	53122-2637	262-432-3060	http://www.principalfundingllc.com	25	Steve Race	Chief Executive Officer, Finance Executive, Sales		
US Bank Home Mortgages	522292	Real Estate Credit	U.S. Bank N.A.	16900 W Capitol Dr		Brookfield	WI	53005-2192	262-790-3700	http://www.usbank.com	34	Kathy Gentry	Site Manager	Kathy Gentry	Site Manager
Wells Fargo Home Mortgage	522292	Real Estate Credit	Wells Fargo Home Mortgage	16001 W Cleveland Ave		New Berlin	WI	53151-3651	414-224-4728	http://www.wellsfargo.com/mortgage	60	Patricia Franklin	Administrator	Patricia Franklin	Administrator
Wells Fargo Home Mortgage	522292	Real Estate Credit	Wells Fargo Home Mortgage	2675 N Mayfair Rd	Ste 202	Milwaukee	WI	53226-1305	414-479-3399	http://www.wellsfargo.com/mortgage	30				
Community Financial Services	522320	Financial Transactions Processing, Reserve, and Clearinghouse		4535 W North Ave		Milwaukee	WI	53208-1244	414-449-5654		100	Bob Wellinstine	Site Manager	Bob Wellinstine	Site Manager
Equable Securities Corp	523110	Investment Banking and Securities Dealing		330 N 121st St		Milwaukee	WI	53226-3806	414-475-0350	http://www.equityent.com	25	Bryce Gaulke	President		
RBC Wealth Management	523110	Investment Banking and Securities Dealing	RBC Wealth Management	1000 N Water St	Ste 1500	Milwaukee	WI	53202-6649	414-347-7000	http://www.rbc.com	80	Doug Artus	Manager, Finance Executive, Sales Executive		
Reinhart Partners Inc	523110	Investment Banking and Securities Dealing		1500 W Market St	Ste 100	Mequon	WI	53092-5081	262-241-2020	http://www.reinhart-partnersinc.com	25	James Reinhart	Owner		

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Robert W Baird & Co	523110	Investment Banking and Securities Dealing	Robert W. Baird & Co. Incorporated	1539 W Market St		Mequon	WI	53092-5053	262-240-3500	http://www.rwbaird.com	29	Samuel Cutler	Finance		
Crabel Capital Management LLC	523140	Commodity Contracts Brokerage		312 E Buffalo St	Ste 30	Milwaukee	WI	53202-5833	414-224-7510	http://www.crabel.com	40	Toby Crabel	Owner		
Farmers Discount Futures	523140	Commodity Contracts Brokerage		137 S Main St		West Bend	WI	53095-3321	414-334-4406	http://www.stewart-peterson.com	28	Scott Stewart	President, Finance Executive, Sales Executive		
Stewart-Peterson Group	523140	Commodity Contracts Brokerage		137 S Main St		West Bend	WI	53095-3321	262-334-9779	http://www.stewart-peterson.com	25	Scott Stewart	President		
Brandywine Advisors Fund	523910	Miscellaneous Intermediation		615 E Michigan St		Milwaukee	WI	53202-5210	414-765-4124		500	Joe Redwine	President		
Stark Investments	523910	Miscellaneous Intermediation	Stark Investments	3600 S Lake Dr		St Francis	WI	53235-3716	414-294-7000	http://www.starkinvestments.com	300	Joseph Lucas	Principal and Chief Financial Officer		
Time Investment Inc	523910	Miscellaneous Intermediation		929 N River Rd		West Bend	WI	53090-2670	262-334-1037	http://www.timeinvestment.com	50	Tom Hefeman	Owner		
American Enterprises International	523930	Investment Advice		W129n11040 Washington Dr		Germantown	WI	53022-4451	262-512-9100	http://www.aefinance.com	25	Fredric Cox	President		
Anthony J Meyer Inc	523930	Investment Advice		11200 W Cleveland Ave	Ste 132	Milwaukee	WI	53227-3066	414-321-7126		25	Anthony Meyer	Owner		
Cleary Gull Holdings Inc	523930	Investment Advice		100 E Wisconsin Ave	Ste 2400	Milwaukee	WI	53202-4169	414-291-4500	http://www.clearygull.com	100	Michael Cleary	Chairman and Chief Executive Officer		
Dana Investment Advisors Inc	523930	Investment Advice		15800 W Bluemound Rd	Ste 250	Brookfield	WI	53005-6026	262-782-3631	http://www.danainvestment.com	35	Mark Mirsberger	Chief Executive Officer, IT Executive, Finance		
Heartland Advisors Inc	523930	Investment Advice		789 N Water St	Ste 500	Milwaukee	WI	53202-3531	414-347-7777	http://www.heartlandfunds.com	45	William Nasgovitz	President, Chief Executive Officer, Manager-Portfolio &	Paul Beste; Dave Ribbens	Chief Operating Officer; Senior Vice President & Head-Distribution
Kolb & Co Corporate Finance	523930	Investment Advice		13400 Bishops Ln	Ste 300	Brookfield	WI	53005-6237	262-754-9400	http://www.kolbco.com	100	Tom Luken	President		
Layton Park Financial Group	523930	Investment Advice		4850 S Moorland Rd		New Berlin	WI	53151-7402	262-821-6200		36	Carla Breunig	Chief Executive Officer, Finance Executive, Sales		
M&I Financial Advisors	523930	Investment Advice		111 E Kilbourn Ave	Ste 800	Milwaukee	WI	53202-6673	414-765-7969	http://www.mibank.com	100	James Duca	Chief Executive Officer		
Morgan Dempsey Capital Management	523930	Investment Advice		528 Wells St		Delafield	WI	53018-1421	262-646-2890		99	Brian Rafn	Owner		
Morgan Stanley Smith Barney	523930	Investment Advice	Morgan Stanley Smith Barney Llc	11501 N Port Washington Rd		Mequon	WI	53092-3465	262-240-9784	http://www.morganstanleysmithbarney.com	30	Tim Carr	Branch Manager		

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Morgan Stanley Smith Barney	523930	Investment Advice	Morgan Stanley Smith Barney Llc	1200 N Mayfair Rd	Ste 400	Milwaukee	WI	53226-3286	414-256-2300	http://www.morganstanleysmithbarney.com	80	Phyllis Jong	Manager-Operations & Human Resources	Phyllis Jong	Manager-Operations & Human Resources
Morgan Stanley Smith Barney	523930	Investment Advice	Morgan Stanley Smith Barney Llc	411 E Wisconsin Ave	Ste 2200	Milwaukee	WI	53202-4466	414-226-3000	http://www.morganstanleysmithbarney.com	100	Tim Fitzpatrick	Finance		
Morgan Stanley Smith Barney	523930	Investment Advice	Morgan Stanley Smith Barney Llc	N17w24222 Riverwood Dr	Ste 150	Waukesha	WI	53188-1134	262-523-8300	http://www.morganstanleysmithbarney.com	25	Mark Friday	Site Manager	Mark Friday	Site Manager
New England Financial	523930	Investment Advice	New England Financial	13555 Bishops Ct	Ste 200	Brookfield	WI	53005-6207	262-797-0356		70	Eric Baruch	President		
Nicholas Co Inc	523930	Investment Advice		700 N Water St	Ste 1010	Milwaukee	WI	53202-4276	414-272-6133	http://www.nicholasfunds.com	25	Albert Nicholas	Chairman & Chief Executive Officer	Marilyn Mcgahee; Mark Giese;	Manager-Shipping; Vice President, Portfolio Manager, & Research
Primerica Financial Services	523930	Investment Advice	Primerica, Inc.	19601 W Bluemound Rd	Ste 110	Brookfield	WI	53045-5974	262-641-2685	http://www.primerica.com	60				
Professional Account Management	523930	Investment Advice		633 W Wisconsin Ave	Ste 1600	Milwaukee	WI	53203-1920	414-847-1096	http://www.duncansolutions.com	80	Harry Groll	President		
UBS Financial Services	523930	Investment Advice	UBS Financial Svc Inc	411 E Wisconsin Ave	Ste 1700	Milwaukee	WI	53202-4465	414-289-3800	http://www.ubs.com	30	Andrew Boyd	Finance		
Vogel Consulting LLC	523930	Investment Advice		3415 Gateway Rd	Ste 200	Brookfield	WI	53045-5166	262-790-4961	http://www.vogelcg.com	40	Rhona Vogel	President		
Waddell & Reed Inc	523930	Investment Advice	Waddell & Reed Financial Services	N16w24132 Prairie Ct	Ste 100a	Waukesha	WI	53188-1178	262-521-9492	http://www.waddell.com	70	Vladislav Ivankovic	Finance		
Wells Fargo Advisors	523930	Investment Advice	Wells Fargo Advisors, Llc	111 E Kilbourn Ave	Ste 2400	Milwaukee	WI	53202-6665	414-347-3000		50	Thomas Derse	Finance		
World Financial Group Inc	523930	Investment Advice	World Financial Group, Inc.	N80w12882 Fond Du Lac Ave	Ste A	Menomonee Falls	WI	53051-4410	262-255-8275		50	Carla Zevnik	President & Chief Operating Officer	Carla Zevnik	President & Chief Operating Officer
Northwestern Mutual Life Insurance Co	524113	Direct Life Insurance Carriers	Northwestern Mutual Life Insurance Co	720 E WISCONSIN AVE		Milwaukee	WI	53202	414-271-1444	http://www.northwesternmutual.com	4,983	John Schliftske; John	Chairman and Chief Executive Officer; President,	Marcia Rimai; Calvin Schmidt;	Executive Vice President and Chief Administrative Officer;
United Healthcare	524114	Direct Health and Medical Insurance Carriers	UnitedHealth Group Inc.	10701 W Research Dr		Milwaukee	WI	53226-3440	414-443-4000	http://www.unitedhealthgroup.com	400	Laura Ahmad	Telecommunications	Kathryn Nally	Operations Manager
Chubb Group Of Insurance Co	524126	Direct Property and Casualty Insurance Carriers	Chubb Group of Insurance Co	330 E Kilbourn Ave	Ste 1450	Milwaukee	WI	53202-3164	414-271-2955	http://www.chubb.com	35	James Romanelli	Finance Executive		
EMC Insurance Co	524126	Direct Property and Casualty Insurance Carriers	Employers Mutual Casualty Co	16455 W Bluemound Rd		Brookfield	WI	53005-5921	262-786-1163	http://www.emcins.com	70	Marie Biernacki	Human Resources		
MGIC Investment Corp.	524126	Direct Property and Casualty Insurance Carriers	MGIC Investment Corp.	250 East Kilbourn Avenue	MGIC PLAZA, 250	Milwaukee	WI	53202	414-347-6480	http://www.mgic.com/	920	Curt Culver; Patrick Sinks	Chairman of the Board and Chief Executive Officer;	Kathleen E Valenti; Patrick Sinks	Vice President, Claims Administration; President and Chief

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Aegis Corp	524210	Insurance Agencies and Brokerages		18550 W Capitol Dr		Brookfield	WI	53045-1925	262-781-7020	http://www.aegis-corporation.com	40	Robert Wurtz	Owner		
Aflac	524210	Insurance Agencies and Brokerages	American Family Life Assurance Co	175 N Patrick Blvd	Ste 170	Brookfield	WI	53045-5857	262-786-1130	http://www.aflac.com	35				
American General Life Insurance Co	524210	Insurance Agencies and Brokerages	American General Life Co	1200 N Mayfair Rd	Ste 300	Milwaukee	WI	53226-3288	414-443-5800		90	Dick Schuettner	President	Patrick Froze	Chief Operating Officer
American Income Life Insurance Co	524210	Insurance Agencies and Brokerages	American Income Life Insurance Co	N88w17015 Main St	Ste 103	Menomonee Falls	WI	53051-2776	262-502-9766		25	Joe Manone	Manager		
American Insurance Marketing	524210	Insurance Agencies and Brokerages		18550 W Capitol Dr		Brookfield	WI	53045-1925	262-783-5708	http://www.aegis-corporation.com	35				
Anthem Blue Cross Blue Shield	524210	Insurance Agencies and Brokerages	Anthem Blue Cross & Blue Shield	N17w24340 Riverwood Dr		Waukesha	WI	53188-1142	262-523-4764		2,000	Steve Martenet; Larry	President; President		
Anthem Blue Cross Blue Shield	524210	Insurance Agencies and Brokerages	Anthem Blue Cross & Blue Shield	20855 Watertown Rd		Waukesha	WI	53186-1860	262-787-3402		120	Craig Steffes	Chief Executive Officer, Vice President		
Aon Risk Services Inc	524210	Insurance Agencies and Brokerages	Aon Risk Svc Inc	330 E Kilbourn Ave	Ste 1475	Milwaukee	WI	53202-3143	414-271-6420	http://www.aon.com	60	Jill Anhalt	Director-Human Resources		
Arthur J Gallagher & Co	524210	Insurance Agencies and Brokerages	Arthur J. Gallagher & Co.	18000 W Sarah Ln	Ste 100	Brookfield	WI	53045-5840	262-792-1710	http://www.ajg.com	25	Bonnie Ratzlaff	Office Manager	Bonnie Ratzlaff	Office Manager
Associated Financial Group	524210	Insurance Agencies and Brokerages	Associated Financial Group LLC	N16w23250 Stone Ridge Dr	Ste 5	Waukesha	WI	53188-1194	262-542-8822	http://www.associatedfinancialgroup.com	25	Steve Kleber	Chief Sales Officer		
Bankers Life & Casualty Co	524210	Insurance Agencies and Brokerages	Bankers Life & Casualty Co	W175n11163 Stonewood Dr	Ste 100	Germantown	WI	53022-6501	262-251-6600	http://www.bankers.com	30	Al Della Valle	Manager		
Benefit Services Group Inc	524210	Insurance Agencies and Brokerages		N25w23050 Paul Rd		Pewaukee	WI	53072-4078	262-521-5700		54	Gerald Frye	President		
Bwo Insurance Group LLC	524210	Insurance Agencies and Brokerages		2111 E Rawson Ave		Oak Creek	WI	53154-1642	414-768-8100	http://www.bwoinsurance.com	35	Paul Budzisz	Partner		
Care+plus Dental Plans Inc	524210	Insurance Agencies and Brokerages	Dental Associates Ltd	11711 W Burleigh St		Wauwatosa	WI	53222-3108	414-771-1711	http://www.careplusdentalplans.com	275	Anthony Vastardis	Chief Executive Officer		
Catholic Financial Life	524210	Insurance Agencies and Brokerages		1100 W Wells St	Ste 605	Milwaukee	WI	53233-2316	414-273-6266	http://www.cfli.org	50	Dan Lloyd	CEO		
Community Insurance Corp	524210	Insurance Agencies and Brokerages		18550 W Capitol Dr		Brookfield	WI	53045-1925	262-781-9468	http://www.aegis-corporation.com	40	Bob Wurtz	Owner		
Cornerstone America	524210	Insurance Agencies and Brokerages	Mid-West National Life Insurance Co	N28w23000 Roundy Dr		Pewaukee	WI	53072-7300	262-513-1901	http://www.cornerstoneamerica.net	40	Mike Baker	Divisional Sales Leader		

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Cornerstone Financial Group	524210	Insurance Agencies and Brokerages		731 N Jackson St	Ste 100	Milwaukee	WI	53202-4697	414-224-5000		51	Tom Goris	Manager		
Couri Insurance	524210	Insurance Agencies and Brokerages		379 W Main St		Waukesha	WI	53186-4613	262-548-8077	http://www.couri.com	35	Jerry Couri	Owner		
Cyganiak Planning Inc	524210	Insurance Agencies and Brokerages		3515 N 124th St	Ste 100	Brookfield	WI	53005-2437	262-783-6161	http://www.cyganiakplanning.com	32	Jon Cyganiak	Owner		
Diversified Insurance Services Inc	524210	Insurance Agencies and Brokerages		100 N Corporate Dr	Ste 100	Brookfield	WI	53045-5800	262-439-4700	http://www.div-ins.com	70	Carl Cumbulad	COO	Carl Cumbulad	COO
Employee Benefit Consultants	524210	Insurance Agencies and Brokerages		9275 N 49th St	Ste 300	Milwaukee	WI	53223-1499	414-365-4600	http://www.ebctpa.com	60	Lynn Bletsh	Information Technology		
Employers Insurance Group Inc	524210	Insurance Agencies and Brokerages	Employers Holdings, Inc.	13890 Bishops Dr	Ste 210	Brookfield	WI	53005-6609	262-207-7021		50	Mike Smith	Sales Executive		
Equity Enterprises Inc	524210	Insurance Agencies and Brokerages		330 N 121st St		Milwaukee	WI	53226-3806	414-475-0350	http://www.equityent.com	25	Bryce Gaulke	Owner		
Erie Insurance Group	524210	Insurance Agencies and Brokerages	Erie Insurance Co	20300 Water Tower Blvd	Ste 175	Brookfield	WI	53045-3575	262-798-1941	http://www.erieinsurance.com	40	Rick Gordon	Manager, Finance Executive, Sales Executive		
Future Financial Resource Grp	524210	Insurance Agencies and Brokerages		12308 Corporate Pkwy	Ste 450	Mequon	WI	53092-3385	262-243-4600		30	Michael Bazelon	Owner, Finance Executive, Sales Executive		
General Casualty	524210	Insurance Agencies and Brokerages	General Casualty Co	16655 W Wisconsin Ave	Ste 110	Brookfield	WI	53005-5738	262-787-5956	http://www.generalcasualty.com	50	Roger Kaland	Vice President		
Germantown Mutual Insurance Co	524210	Insurance Agencies and Brokerages		W209n11845 Insurance Pl		Germantown	WI	53022-1600	262-251-6680	http://www.gmic.com	54	Richard Smith	President	Teresa Charewicz	Director-Human Resources & Administrative Assistant
Hays Co	524210	Insurance Agencies and Brokerages		1200 N Mayfair Rd	Ste 100	Milwaukee	WI	53226-3286	414-443-0000	http://www.hayscompanies.com	90	Dan Sapiro	President		
Highlands Insurance Co	524210	Insurance Agencies and Brokerages		18650 W Corporate Dr	Ste 200	Brookfield	WI	53045-6344	262-792-3000	http://www.highlandsrehabplan.com	154				
HNI Risk Services Inc	524210	Insurance Agencies and Brokerages		16805 W Cleveland Ave		New Berlin	WI	53151-3532	262-782-3940	http://www.hni.com	80	Mike Natalizio	President		
Holter Financial Group	524210	Insurance Agencies and Brokerages		100 E Wisconsin Ave	Ste 2300	Milwaukee	WI	53202-4169	414-271-3242		75	Steve Holter	President & Managing Partner		
Horton Group	524210	Insurance Agencies and Brokerages	Horton Group	N19w24101 Riverwood Dr	Ste 100	Waukesha	WI	53188-1131	262-347-2600	http://www.thehortongroup.com	40	Douglas Henderson	President		
Humana Inc	524210	Insurance Agencies and Brokerages	Humana Inc.	N19w24133 Riverwood Dr	Ste 300	Waukesha	WI	53188-1145	262-951-2300		300	Teddie Jones	Sr Network Analysis Administrator	Teddie Jones	Sr Network Analysis Administrator

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John Hancock	524210	Insurance Agencies and Brokerages	John Hancock	333 W Everett St		Milwaukee	WI	53203	414-283-4138	http://www.jhltc.com	150				
John Hancock Life Insurance Co	524210	Insurance Agencies and Brokerages	John Hancock Life Insurance Co	12970 W Bluemound Rd	Ste 200	Elm Grove	WI	53122-2607	262-784-8400	http://www.johnhancock.com	25	Tracy Ricker	Office Manager	Tracy Ricker	Office Manager
Kemper Group	524210	Insurance Agencies and Brokerages		400 S Executive Dr	Ste 200	Brookfield	WI	53005-4210	262-792-9880	http://www.ekemper.com	35	John Vose	Regional Manager		
Kemper Preferred	524210	Insurance Agencies and Brokerages	Kemper Preferred	400 S Executive Dr	Ste 200	Brookfield	WI	53005-4210	262-207-8500	http://www.ekemper.com	66	John Vose	Regional Manager		
Liberty Mutual Middle Market	524210	Insurance Agencies and Brokerages	Liberty Mutual Middle Market	11800 W Park Pl		Milwaukee	WI	53224-3009	414-577-2100	http://www.libertymutual.com	225	Alise Elliott	Human Resources Executive		
Marsh	524210	Insurance Agencies and Brokerages	Marsh Inc.	411 E Wisconsin Ave	Ste 1600	Milwaukee	WI	53202-4425	414-290-4900		150	Tony Peterson	President & Chief Executive Officer	A Jusino	Manager-Shipping
Mediserve Insurance Services	524210	Insurance Agencies and Brokerages		9667 S 20th St		Oak Creek	WI	53154-4931	414-281-9880	http://www.su-group.com	80	Michael Polski	Chief Executive Officer		
MGIC Investment Corp	524210	Insurance Agencies and Brokerages	MGIC Investment Corp.	270 E Kilbourn Ave		Milwaukee	WI	53202-3199	414-347-6480	http://www.mgic.com	700	Curt Culver	Chief Executive Officer		
Mid-Towne Insurance Center Inc	524210	Insurance Agencies and Brokerages		12750 W North Ave	Ste A	Brookfield	WI	53005-4607	414-464-7800	http://www.alliedinsurance.com	30	Gordon Miller	President, Finance Executive, Sales Executive		
National Insurance Co	524210	Insurance Agencies and Brokerages		250 S Executive Dr	Ste 300	Brookfield	WI	53005-4272	262-785-9995	http://www.nicw.com	99	Terry Briscoe	Owner		
Northwestern Mutual Financial	524210	Insurance Agencies and Brokerages	Northwestern Mutual Investment Svc	731 N Jackson St	Ste 100	Milwaukee	WI	53202-4697	414-224-5000	http://www.nmf-n-brookfield.com	51	Jerry David	Finance		
Northwestern Mutual Financial	524210	Insurance Agencies and Brokerages	Northwestern Mutual Investment Svc	500 W Silver Spring Dr	Ste K290	Glendale	WI	53217-5057	414-967-1113	http://www.northwesternmutual.com	25	Ronald Schwertfeger	Finance Executive		
Northwestern Mutual Financial	524210	Insurance Agencies and Brokerages	Northwestern Mutual Investment Svc	100 E Wisconsin Ave	Ste 2300	Milwaukee	WI	53202-4169	414-271-3242	http://www.nmf-n-grogangroup.com	80	Bobbi Von Behren	Finance Executive		
Partners Mutual Insurance Co	524210	Insurance Agencies and Brokerages		20935 Swenson Dr	Ste 200	Waukesha	WI	53186-2057	262-798-5050	http://www.partnersmutual.com	55	Richard Ewert	President & Chief Executive Officer	Mark Ewert; Gregory Bergner	Executive Vice President & Director-Administrative Services;
Physicians Mutual Insurance Co	524210	Insurance Agencies and Brokerages	Physicians Mutual Insurance Co	13555 Bishops Ct	Ste 240	Brookfield	WI	53005-6232	262-784-6121	http://www.physiciansmutual.com	25	Jeremy Manzetti	Manager, Sales Executive		
Pinnacle Administrative Co	524210	Insurance Agencies and Brokerages		13890 Bishops Dr	Ste 210	Brookfield	WI	53005-6609	262-207-7021		50	Mike Smith	Sales Executive		
Principal Financial Group	524210	Insurance Agencies and Brokerages	Principal Financial Group Inc	10200 W Innovation Dr	Ste 800	Milwaukee	WI	53226-4827	414-476-1211	http://www.principal.com	30	Brian Levins	Sales Executive		

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Prudential Insurance Co	524210	Insurance Agencies and Brokerages	Prudential Insurance Co	10000 W Innovation Dr	Ste 190	Wauwatosa	WI	53226-4837	414-456-1770	http://www.prudential.com	61	Eric Lowder	Manager, Finance Executive, Sales Executive		
R & R Insurance Associates	524210	Insurance Agencies and Brokerages		N80w14824 Appleton Ave		Menomonee Falls	WI	53051-3879	262-255-5100	http://www.myknowledgebroker.com	40	Dan Hart	Manager, Sales Executive		
R & R Insurance Services Inc	524210	Insurance Agencies and Brokerages		1581 E Racine Ave		Waukesha	WI	53186-6826	262-574-7000	http://www.myknowledgebroker.com	153	Ken Riesch	Owner		
R C Insurance Services Inc	524210	Insurance Agencies and Brokerages		1320 Walnut Ridge Dr	Ste 200	Hartland	WI	53029-8315	262-367-8611		26	Robert Cardenas	President	Robert Cardenas	President
Robert W Baird & Co	524210	Insurance Agencies and Brokerages	Robert W. Baird & Co. Incorporated	N17w24222 Riverwood Dr	Ste 240	Waukesha	WI	53188-1162	262-523-2100	http://www.rwbaird.com	60	Lori Baumann	Finance		
Robertson Ryan & Associates Inc	524210	Insurance Agencies and Brokerages		330 E Kilbourn Ave	Ste 650	Milwaukee	WI	53202-3175	414-271-3575	http://www.robertsonryan.com	100	Gary Burton	Dir-Human Resources, Sales, Marketing & Chief	Gary Burton	Dir-Human Resources, Sales, Marketing & Chief Operating Officer
Security Insurance Services Inc	524210	Insurance Agencies and Brokerages		2725 S Moorland Rd	Ste 200	New Berlin	WI	53151-3720	262-785-9490	http://www.securityins.net	50	Charles Schiltz	President, Finance Executive, Sales Executive		
Snyder Insurance Inc	524210	Insurance Agencies and Brokerages		100 S Main St	Ste 400	Oconomowoc	WI	53066-5249	262-567-0288	http://www.snyder-ins.com	25	John Snyder	Owner		
Specialty Underwriters Inc	524210	Insurance Agencies and Brokerages		9667 S 20th St		Oak Creek	WI	53154-4946	414-281-1100	http://www.su-group.com	110	Michael Polaski	President		
Starr Group	524210	Insurance Agencies and Brokerages		5005 W Loomis Rd	Ste 204	Milwaukee	WI	53220-5098	414-421-3800	http://www.starrgroup.com	25	Tim Starr	Owner, Sales Executive		
State Farm Insurance	524210	Insurance Agencies and Brokerages	Rick Binfield Insurance Agency Inc	245 S Executive Dr	Ste 200	Brookfield	WI	53005-4204	262-641-8074	http://www.statefarm.com	120	Darnell Malone	IT Executive		
Trust Mark	524210	Insurance Agencies and Brokerages		1035 W Glen Oaks Ln	Ste 200	Mequon	WI	53092-3395	262-241-6100		40				
Vision Insurance Plan-America	524210	Insurance Agencies and Brokerages		6737 W Washington St	Ste 2202	West Allis	WI	53214-5650	414-475-1875	http://www.visionplans.com	35	Jesse Rulli	Finance Executive		
West Bend Mutual Insurance Co	524210	Insurance Agencies and Brokerages		1900 S 18th Ave		West Bend	WI	53095-9791	414-334-5571	http://www.thesilverlining.com	800	Tammy Eickermann	IT Operations & Systems	Tammy Eickermann; James Pauly;	IT Operations & Systems; General Counsel & Secretary;
Willis Of Wisconsin Inc	524210	Insurance Agencies and Brokerages	Willis North America Inc	2323 N Mayfair Rd	Ste 600	Milwaukee	WI	53226-1507	414-271-9800	http://www.willis.com	110	Maureen Maskrey	Human Resources Executive		
World Financial Group Inc	524210	Insurance Agencies and Brokerages	World Financial Group, Inc.	N14w23833 Stone Ridge Dr	Ste 350	Waukesha	WI	53188-1126	262-650-1030		50	Dean Fliss	Chief Executive Officer		
WRC Group	524210	Insurance Agencies and Brokerages	WRC Group	495 W Washington St		Slinger	WI	53086-9693	262-297-1422	http://www.thewrcgroup.com	100	Peggy Mickelson	Vice President		

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Zingen & Braun Insurance	524210	Insurance Agencies and Brokerages		3235 N 124th St	Ste 2	Brookfield	WI	53005-3126	262-781-4000	http://www.zingenbraun.com	30	Dave Dunker	President, Sales Executive		
AMG Imaging Services	524292	Third Party Administration of Insurance and		2875 S 171st St		New Berlin	WI	53151-3511	262-780-0355		25	Gloria Schnell	Manager		
Badger Billing Services	524292	Third Party Administration of Insurance and		11516 N Port Washington	Ste 202	Mequon	WI	53092-3441	262-241-4030		28	Bob Chang	Manager		
Suby Von Haden & Associates	524292	Third Party Administration of Insurance and		18650 W Corporate Dr	Ste 200	Brookfield	WI	53045-6344	262-641-6888	http://www.sva.com	100	Kevin Lowman	Human Resources Executive		
SVA Healthcare Services	524292	Third Party Administration of Insurance and		18650 W Corporate Dr		Brookfield	WI	53045-6344	262-923-5134	http://www.sva.com	42	Maureen Hansen	Finance		
Aon Corp	524298	All Other Insurance Related Activities	Aon Corporation	330 E Kilbourn Ave	Ste 1475	Milwaukee	WI	53202-3143	414-203-0346	http://www.aon.com	34	Bruce Johnson	Sales Executive		
Benefit Plan Admin-Wisconsin	524298	All Other Insurance Related Activities		11270 W Park Pl	Ste 950	Milwaukee	WI	53224-3632	414-577-3700		35	Mark Traino	Owner, Finance Executive		
I Pipeline	524298	All Other Insurance Related Activities	Internet Pipeline Inc	10600 N Port Washington	Ste 100	Mequon	WI	53092-5084	262-241-8989	http://www.cossdev.com	27	Tim Wallace	President, Chief Executive Officer		
Milliman	524298	All Other Insurance Related Activities	Milliman Inc	15800 W Bluemound Rd	Ste 100	Brookfield	WI	53005-6003	262-784-2250	http://www.milliman.com	190	Karen Jensen	Manager, Human Resources Executive		
Benefit Co	525110	Pension Funds		250 N Patrick Blvd	Ste 100	Brookfield	WI	53045-5876	262-207-1999	http://www.benefitsinc.com	70	Curtis Otto	Owner, Human Resources Executive, Sales		
Emjay Corp	525110	Pension Funds		5001 N Lydell Ave		Milwaukee	WI	53217-5500	414-961-0650	http://www.greatwest.com	200	Vickie Spittel	President		
Mercer	525110	Pension Funds	Mercer Llc	411 E Wisconsin Ave	Ste 1500	Milwaukee	WI	53202-4417	414-223-3244	http://www.mercerhr.com	55	Michael Moore	Director Database Administration	Michael Moore	Director Database Administration
Processworks Inc	525110	Pension Funds		250 N Patrick Blvd	Ste 125	Brookfield	WI	53045-5826	262-789-8181	http://www.myprocessworks.com	50	David Rogers	Manager of Information Technology		
Affordable Rentals	531110	Lessors of Residential Buildings and Dwellings		1020 W National Ave		Milwaukee	WI	53204-1364	414-672-9970	http://www.wi-rentals.com	40	Tim Ballering	Owner		
Blankstein Enterprises Inc	531110	Lessors of Residential Buildings and Dwellings		2120 W Clybourn St	Ste 1	Milwaukee	WI	53233-2500	414-342-2120	http://www.blanksteinenterprises.com	70				
Continental Properties Co Inc	531110	Lessors of Residential Buildings and Dwellings		W134n8675 Executive Pkwy		Menomonee Falls	WI	53051-3310	414-502-5500	http://www.cproperties.com	80	James Schloemer	Chairman & Chief Executive Officer	Daniel Minahan	President & Chief Operating Officer
Forest Ridge Caring Community	531110	Lessors of Residential Buildings and Dwellings		11077 W Forest Home Ave		Hales Corners	WI	53130-2561	414-425-1148	http://www.caringcommunity.com	25	Patty Frost	Administrator	Patty Frost	Administrator

Milwaukee Metropolitan Area Companies in Targeted Sectors - Companies with 25 or more employees locally

Landmark On The Lake LLC	531110	Lessors of Residential Buildings and Dwellings		1660 N Prospect Ave	Ste 1012	Milwaukee	WI	53202-6706	414-271-1660		26				
Marine Terminal Lofts	531110	Lessors of Residential Buildings and Dwellings		601 E Erie St		Milwaukee	WI	53202-6200	414-287-5638		40	David Kiernan	Finance Executive, Sales Executive		
Milwaukee Aids Housing Corp	531110	Lessors of Residential Buildings and Dwellings		820 N Plankinton Ave		Milwaukee	WI	53203-1802	414-225-1542	http://www.arcw.org	80	Doug Nelson	Chief Executive Officer		
New Land Enterprises	531110	Lessors of Residential Buildings and Dwellings		1840 N Farwell Ave	Ste 203	Milwaukee	WI	53202-1716	414-271-5263		50	Boris Gokhmon	Owner		
Optimum Property Management	531110	Lessors of Residential Buildings and Dwellings		2120 W Clybourn St		Milwaukee	WI	53233-2574	414-342-2218		25				
Reilly-Joseph Co	531110	Lessors of Residential Buildings and Dwellings		117 N Jefferson St	Ste 202	Milwaukee	WI	53202-6160	414-271-5201	http://www.reillyjoseph.com	25				
Tuckaway Heights Apartments	531110	Lessors of Residential Buildings and Dwellings		5470 S Tuckaway Ln		Milwaukee	WI	53221-3354	414-281-6030	http://www.glencoproperties.com	30	John Wirth	Owner		
Wimmer Communities	531110	Lessors of Residential Buildings and Dwellings		5300 S 108th St	Ste 1	Hales Corners	WI	53130-1368	414-529-3900	http://www.wimmercommunities.com	25	Mark Wimmer	President		
Bayshore Town Center	531120	Lessors of Nonresidential Buildings (except		5800 N Bayshore Dr	Ste A256	Glendale	WI	53217-4545	414-963-8780		45	Chris Jaeger	Manager		
Brookfield Square Shopping Center	531120	Lessors of Nonresidential Buildings (except		95 N Moorland Rd	Ste A17	Brookfield	WI	53005-6084	262-797-7245		45	Scott Oleson	Manager		
Shorewood River Club	531120	Lessors of Nonresidential Buildings (except		3565 N Morris Blvd		Milwaukee	WI	53211-2213	414-332-4207	http://www.hubbardlodge.com	30	Margret Cibulka	Owner		
Southridge Mall	531120	Lessors of Nonresidential Buildings (except		5300 S 76th St		Greendale	WI	53129-1137	414-421-1102		25	Rita Stauber	Finance Executive		
St Francis Medical Arts PvlIn	531120	Lessors of Nonresidential Buildings (except		2025 W Oklahoma Ave		Milwaukee	WI	53215-4455	414-647-7677		150				
Badger Utility Inc	531130	Lessors of Miniwarehouses and Self-Storage Units		N10w24910 Silvernail Rd		Waukesha	WI	53186	262-549-3655	http://www.badger-utility.com	25	Rod Lubner	Sales Executive		
Beltmann Relocation Group	531130	Lessors of Miniwarehouses and Self-Storage Units	Beltmann Relocation Group	N26w23445 Paul Rd		Pewaukee	WI	53072-4073	262-650-1540	http://www.northamerican.com	40	Mick Douglas	Manager		
C H Coakley & Co Mayflower	531130	Lessors of Miniwarehouses and Self-Storage Units	Mayflower Transit LLC	2151 N Dr Martin Luther King		Milwaukee	WI	53212-3101	414-372-7000	http://www.mayflower.com	45	Kathy Coakley	Finance Executive		
Lindner Logistics	531130	Lessors of Miniwarehouses and Self-Storage Units		6055 S 6th St		Milwaukee	WI	53221-5119	414-483-3080		35	Gregg Lindner	Owner		

Chicago Metropolitan Area Companies in Target Industry Clusters: Companies with 25 or more Employees

Company Name	NAICS Code	NAICS Description	Parent	Address Line 1	Address Line 2	City	State	Postal Code	Telephone Number	Web Site	Emps	Most Senior Executive Name	Most Senior Executive Title	Admin/Operations Executive Name	Admin/Operations Executive Title
Tornado Industries	332	Fabricated Metal Product Manufacturing		7401 W Lawrence Ave		Harwood Heights	Illinois	60706	708-867-5100	http://www.tornadovac.com	256				
Miner Elastomer Products Corporation	336	Transportation Equipment Manufacturing	Miner Enterprises Inc	1200 E State St		Geneva	Illinois	60134	630-377-2576	http://www.minerelastomer.com	65				
Best Foam Fabricators, Inc.	3261	Plastics Product Manufacturing		9633 S Cottage Grove Ave		Chicago	Illinois	60628	773-721-1006	http://www.bff.com	100	Diane Hasty	Controller		
Clear Lam Packaging Inc	32611	Unsupported Plastics Film, Sheet, and Bag Manufacturing	Clear Lam Packaging Inc	1950 Pratt Blvd		Elk Grove Vlg	Illinois	60007-5993	847-439-8570	http://www.clearlam.com	750	James Sanfilippo	Chief Executive Officer		
MonoSol LLC	32611	Unsupported Plastics Film, Sheet, and Bag Manufacturing	Catterton Partners Corp	407 County Line Rd		Portage	Indiana	46368	219-762-3165	http://www.monosol.com	80	P. Scott Bening	President & Chief Executive Officer		
Profile Products LLC	32611	Unsupported Plastics Film, Sheet, and Bag Manufacturing	Mid Oaks Investments LLC	750 W Lake Cook Rd	Ste 440	Buffalo Grove	Illinois	60089-2090	847-215-1144	http://www.profileproducts.com	25	John Schoch	President		
Transilwrap Co Inc	32611	Unsupported Plastics Film, Sheet, and Bag Manufacturing	Transilwrap Co Inc	9201 Belmont Ave	Ste 100a	Franklin Park	Illinois	60131-2842	847-678-1800	http://www.transilwrap.com	500	Andy J. Brewer	President & Chief Executive Officer		
Sharpe Valves	32612	Plastics Pipe, Pipe Fitting, and Unsupported Profile Shape Manufacturing	Smith Cooper Intl	1260 Garnet Dr		Northlake	Illinois	60164-1028	708-562-9221	http://www.sharpevalves.com	35	Alex Winkler	Vice President	Chuck Nealy	Branch Manager
ITW TekFast	32613	Laminated Plastics Plate, Sheet, and Shape Manufacturing	Illinois Tool Works Inc.	21555 S Harlem Ave		Frankfort	Illinois	60423-6017	708-720-2600	http://www.itwtekfast.com	200	Marty Senior	Director-Human Resources		
Scholle Packaging, Inc.	32613	Laminated Plastics Plate, Sheet, and Shape Manufacturing	Scholle Corp	200 West North Avenue		Northlake	Illinois	60164	708-562-7290	http://www.scholle.com/	475	Leon Gianneschi	President	Jim Sampson	Chief Operating Officer
Berlin Packaging	32616	Plastics Bottle Manufacturing	Investcorp International Inc	525 W Monroe St	Ste 1400	Chicago	Illinois	60661-3648	312-876-9292	http://www.berlinpackaging.com	230	Andrew T. Berlin	Chairman, President & Chief Executive Officer	Larry Ryzewski; Max Elope; Richard Chapman	Chief Operating Officer; Network Administrator; Operations Vice
Portola Packaging, Inc.	32616	Plastics Bottle Manufacturing	Portola Packaging, Inc.	40 Shuman Blvd., Suite 220	Suite 220, 40 Shuman Blvd	Naperville	Illinois	60563	877-801-9169	http://www.portpack.com/	1,239	Brian Bauerbach	President, Chief Executive Officer, Director		
Thermos LLC	32616	Plastics Bottle Manufacturing	Thermos LLC	475 N Martingale Rd		Schaumburg	Illinois	60173-2405	847-439-7821	http://www.thermos.com	700	Alex Huang	Chief Executive Officer	Amanda Krismer; Dan Cepa	Administrator; Administrator
A&E Plastics Inc	32619	Other Plastics Product Manufacturing	A&E Plastics Inc	1620 Cambridge Dr		Elgin	Illinois	60123-1143	847-622-9200	http://www.ae-tci.com	65	Maynard Ostrowski	President	Joann Spellman	Office Manager
Advanced Molding Technologies	32619	Other Plastics Product Manufacturing	Kelco Industries Inc	1425 Lake Ave		Woodstock	Illinois	60098-7419	815-334-3606	http://www.advancedmoldingtechnologies.com	99	Kevin Kelly	President, Sales Executive		
American Gasket & Rubber Co	32619	Other Plastics Product Manufacturing	Tekni-Plex Inc	119 Commerce Dr		Schaumburg	Illinois	60173-5311	847-882-8333	http://www.tekni-plex.com	110				
Ampac Flexibles	32619	Other Plastics Product Manufacturing	Ampac Packaging LLC	165 Chicago St		Cary	Illinois	60013-2948	847-639-3530	http://www.ampaconline.com	200	Robert Biddle	President		

Chicago Metropolitan Area Companies in Target Industry Clusters: Companies with 25 or more Employees

AMTEC Precision Products Inc	32619	Other Plastics Product Manufacturing	AMTEC Precision Products Inc	1875 Holmes Rd		Elgin	Illinois	60123-1298	847-695-0259	http://www.amtecpresion.com	501	Sundra Ramasubbu	President		
Aptar Cary	32619	Other Plastics Product Manufacturing	AptarGroup, Inc.	1160 Silver Lake Rd		Cary	Illinois	60013-1658	847-639-2124	http://www.seaquistpereflect.com	400	Patrick F. Doherty	President	Mary Graziano	Technical Support Administrator
Armin Industries	32619	Other Plastics Product Manufacturing	Armin Industries	1500 N LA Fox St		South Elgin	Illinois	60177-1240	847-742-1864	http://www.armin-ind.com	110	Paul Stoll	President		
C-Line Products Inc	32619	Other Plastics Product Manufacturing	C-Line Products Inc	1100 E Business Center Dr		Mt Prospect	Illinois	60056-6053	847-827-6661	http://www.c-lineproducts.com	100	James Krumwiede	President & Chief Executive Officer		
CPX-SS Plastics	32619	Other Plastics Product Manufacturing	CPX inc	410 E Kent St		Kentland	Indiana	47951-8625	219-474-9111	http://www.cpxinc.com	100	Michael E. Sanders	President		
Flex-O-Glass Inc	32619	Other Plastics Product Manufacturing	Flex-O-Glass Inc	4647 W Augusta Blvd	Ste 1	Chicago	Illinois	60651-3310	773-261-5200	http://www.shelfliner.com	50	Harold G Warp	President		
ITW Deltar Fuel Systems	32619	Other Plastics Product Manufacturing	Illinois Tool Works Inc.	9629 197th St		Mokena	Illinois	60448-9351	708-479-7200	http://www.itw.com	180	Judy Lake	Manager-Human Resources		
ITW Filtertek	32619	Other Plastics Product Manufacturing	Illinois Tool Works Inc.	11411 Price Rd		Hebron	Illinois	60034-8936	815-648-2410	http://www.filtertek.com	150	Dave Atkin	President	Ken Fotos; Toni Conour	Network Administrator; Administrator
ITW Hi-Cone	32619	Other Plastics Product Manufacturing	Illinois Tool Works Inc.	1140 W Bryn Mawr Ave		Itasca	Illinois	60143-1599	630-438-5300	http://www.hi-cone.com	100	Steve Henn	President	Mike Small	Director-Operations
ITW IPAC	32619	Other Plastics Product Manufacturing	Illinois Tool Works Inc.	21701 S Harlem Ave		Frankfort	Illinois	60423-6020	708-720-7070		200	David Bonadona	Manager		
ITW Nexus	32619	Other Plastics Product Manufacturing	Illinois Tool Works Inc.	195 E Algonquin Rd		Des Plaines	Illinois	60016-6103	847-299-2222	http://www.itwnexus.com	135	Roger Shores	President	Darin Fink	Manager-Operations
Jordan Specialty Plastics Inc	32619	Other Plastics Product Manufacturing	Jordan Industries Inc	1751 Lake Cook Rd	Ste 550	Deerfield	Illinois	60015-5624	847-945-5591		51	John W. Jordan II	Chairman & Chief Executive Officer		
Nanocor Inc	32619	Other Plastics Product Manufacturing	AMCOL International Corporation	2870 Forbs Ave		Hoffman Estates	Illinois	60192-3702	847-851-1918	http://www.nanocor.com	110	Tie Lin	General Manager		
Plastics Color Corp Inc	32619	Other Plastics Product Manufacturing	PMC Global Inc	14201 Paxton Ave		Calumet City	Illinois	60409-3235	708-868-3800	http://www.plasticscolor.com	60	John Schwab	Chief Financial Officer		
Prairie Packaging Inc	32619	Other Plastics Product Manufacturing	Pactiv Corporation	7200 S Mason Ave		Bedford Park	Illinois	60638-6226	800-444-1530	http://www.pactiv.com	200	Marian Barda	Administrator	Marian Barda	Administrator
Reynolds Food Packaging Corp	32619	Other Plastics Product Manufacturing	Reynolds Group Holdings Ltd	1900 W Field Ct		Lake Forest	Illinois	60045-4828	847-945-9100	http://www.reynoldspkg.com	42	Robert Larson	President		
Sonoco Clear Pack Co	32619	Other Plastics Product Manufacturing	Sonoco Products Company	11610 Copenhagen Ct		Franklin Park	Illinois	60131-1302	847-957-6282	http://www.clearpk.com	100	Art Hagg	General Manager		
TCI Vacuum Forming	32619	Other Plastics Product Manufacturing	A&E Plastics Inc	1620 Cambridge Dr		Elgin	Illinois	60123-1143	847-622-9100	http://www.ae-tci.com	50	John Vinka	President		

Chicago Metropolitan Area Companies in Target Industry Clusters: Companies with 25 or more Employees

Techny Plastics Corp	32619	Other Plastics Product Manufacturing	INDAK Manufacturing Corp	1919 Techny Rd		Northbrook	Illinois	60062-5383	847-498-2212	http://www.indak.com	25	Roger Mann	President		
Tegrant Corp	32619	Other Plastics Product Manufacturing	Sonoco Products Company	1401 Pleasant St		Dekalb	Illinois	60115-2663	815-756-8451	http://www.tegrant.com	550	Ron Leach; Dale Keilman	President and Chief Executive Officer of Tegrant Corporation	Stephen Schiera; Jeff Weingart; Dale Keilman	Vice President of Operations; Vice President of Operations
TekPackaging LLC	32619	Other Plastics Product Manufacturing	ESCO Technologies Inc.	11320 E Main St		Huntley	Illinois	60142-7396	847-669-5291	http://www.tekpackaging.com	65	Randall Loga	President & Chief Executive Officer	Tammie Brimie	Administrator
Flex-Weld Inc	32622	Rubber and Plastics Hoses and Belting Manufacturing	Kelco Industries Inc	1425 Lake Ave		Woodstock	Illinois	60098-7419	815-334-3662	http://www.flex-weld.com	35	Kevin Kelly	President		
Finzer Roller Inc	32629	Other Rubber Product Manufacturing	Finzer Roller Inc	129 Rawls Rd		Des Plaines	Illinois	60018-1328	847-390-6200	http://www.finzerroller.com	25	David Finzer	President		
RotaDyne	32629	Other Rubber Product Manufacturing	RotaDyne	8140 S Cass Ave		Darien	Illinois	60561-5013	630-769-9700	http://www.rotadyne.com	1,000	Thomas G. Gilson	President & Chief Executive Officer		
Sponge Cushion Inc	32629	Other Rubber Product Manufacturing	Leggett & Platt, Inc.	902 Armstrong St		Morris	Illinois	60450-1921	815-942-2300	http://www.sponge-cushion.com	102	Hugh McLearn	Branch Manager		
A Finkl & Sons Co	33211	Forging and Stamping	Schmolz + Bickenbach KG	2011 N Southport Ave		Chicago	Illinois	60614-4079	773-975-2510	http://www.finkl.com	500	Bruce C. Liimatainen	Chairman & Chief Executive Officer	David Laurenson; Steve Witek	Vice President-Operations; Vice President of Operations
Griffin Pipe Products Co	33211	Forging and Stamping	Amsted Industries Inc	1400 Opus Pl	Ste 700	Downers Grove	Illinois	60515-5700	630-719-2252	http://www.griffinpipe.com	38	Paul T. Ciolino	President		
Jernberg Industries Inc	33211	Forging and Stamping	Hephaestus Holdings Inc	328 W 40th Pl		Chicago	Illinois	60609-2815	773-268-3004	http://www.jernberg.com	433	Eldon Wheeler	CEO		
Omni Forge Inc	33211	Forging and Stamping	Hephaestus Holdings Inc	18325 S 580 W		Remington	Indiana	47977-8601	219-261-2115	http://www.impactforge.com	100	Bill McCall	Manager		
ITW Industrial Fastening	33221	Cutlery and Handtool Manufacturing	Illinois Tool Works Inc.	888 Forest Edge Dr		Vernon Hills	Illinois	60061-3105	847-808-3800	http://www.itwindfast.com	100	Bruce Jacobs	General Manager		
Snap-on Tools Co LLC	33221	Cutlery and Handtool Manufacturing	Snap-on Incorporated	2801 80th St		Kenosha	Wisconsin	53143-5699	262-656-5200	http://www.snapon.com	500	Alan T. Biland	President	Diane Boehm	Administrator
Chicago Metallic Corp	33231	Plate Work and Fabricated Structural Product Manufacturing	Chicago Metallic Corp	4849 S Austin Ave		Chicago	Illinois	60638-1492	708-563-4600	http://www.chicagometallic.com	1,112	Dick McClain; Sandra Wilson	Chief Executive Officer; President & Chief Executive Officer		
IMS Co LLC	33231	Plate Work and Fabricated Structural Product Manufacturing	IMS Co LLC	1 Innovation Dr		Des Plaines	Illinois	60016-3161	847-391-8100	http://www.extoncorp.com	280	Mark Simanton	President & Chief Executive Officer	Don Winter	Vice President-Operations
IMS Engineered Products LLC	33231	Plate Work and Fabricated Structural Product Manufacturing	IMS Co LLC	1 Innovation Dr		Des Plaines	Illinois	60016-3161	847-391-8100	http://www.extoncorp.com	30	Jerry Young	Operations Manager	Jerry Young; Joseph Mack; Michael Szudlawski; Don Larry Hagemann	Operations Manager; Vice Chairman & Secretary; Manager
Lyon Metal Products LLC	33231	Plate Work and Fabricated Structural Product Manufacturing	Lyon & Dittrich Holding Co	420 N Main St		Montgomery	Illinois	60538-1367	630-892-8941	http://www.lyonworkspace.com	466	Peter Washington	Chairman & Chief Executive Officer		Director-Sales Administrative Svcs
Morton Manufacturing Co	33231	Plate Work and Fabricated Structural Product Manufacturing	Jason Incorporated	700 Liberty Dr		Libertyville	Illinois	60048-2376	847-362-5400	http://www.mortonmfg.com	112	Bill Morton	Owner & Chairman	Bill Morton	Owner & Chairman

Chicago Metropolitan Area Companies in Target Industry Clusters: Companies with 25 or more Employees

Ashland Hardware Systems	33232	Ornamental and Architectural Metal Products Manufacturing	Newell Rubbermaid Inc.	790 W Commercial Ave		Lowell	Indiana	46356-2279	219-696-5950	http://www.ashlandhardware.com	160	Marcus Hail	Manager-Operations	Marcus Hail	Manager-Operations
Ball Aerosol & Specialty	33243	Metal Can, Box, and Other Metal Container (Light Gauge) Manufacturing	Ball Corporation	1125 Gasket Dr		Elgin	Illinois	60120-7532	847-888-5600	http://www.ballamericas.com/page.jsp?page=150	500				
ITW Signode Packaging Systems	33243	Metal Can, Box, and Other Metal Container (Light Gauge) Manufacturing	Illinois Tool Works Inc.	3650 W Lake Ave		Glenview	Illinois	60026-1215	847-724-7500	http://www.signode.com	150	David Spear	Chief Executive Officer		
Rexam Beverage Can N America	33243	Metal Can, Box, and Other Metal Container (Light Gauge) Manufacturing	Rexam Inc	8770 W Bryn Mawr Ave	Ste 11	Chicago	Illinois	60631-3542	773-399-3000	http://www.rexam.com	500	Andre Baldi	President & Chief Executive Officer		
Silgan White Cap Americas LLC	33243	Metal Can, Box, and Other Metal Container (Light Gauge) Manufacturing	Silgan Holdings Inc.	1140 31st St		Downers Grove	Illinois	60515-1212	630-515-8383	http://www.silganwhitecap.com	93	Adam Greenlee	President		
Bernard Welding	33251	Hardware Manufacturing	Illinois Tool Works Inc.	449 W Corning Rd		Beecher	Illinois	60401-3127	708-946-2281	http://www.bernardwelds.com	100	George Warren	Manager-Operations	George Warren	Manager-Operations
Chamberlain Group Inc	33251	Hardware Manufacturing	Duchossois Group Inc	845 N Larch Ave		Elmhurst	Illinois	60126-1196	630-279-1764	http://www.chamberlaingroup.com	250	David Rolls	Chief Executive Officer	Laprela Wickliffe	Administration Executive
ITW Brands	33251	Hardware Manufacturing	Illinois Tool Works Inc.	955 National Pkwy	Ste 95500	Schaumburg	Illinois	60173-5172	847-944-2260	http://www.itwbrands.com	40	Larry Matkovich	Vice President & General Manager		
Payson Casters Inc	33251	Hardware Manufacturing	Payson Casters Inc	2323 N Delany Rd		Gurnee	Illinois	60031-1287	847-336-6200	http://www.paysoncasters.com	80	Harold E. Sullivan III	President		
Robert Bosch Tool Corp	33251	Hardware Manufacturing	Robert Bosch LLC	1800 W Central Rd		Mt Prospect	Illinois	60056-2230	224-232-2000	http://www.bosch.com	600	Manfred Seitz; Terry Horan	Chairman, President & Chief Executive Officer; President and Chief Executive		
True Value Mfg Co	33251	Hardware Manufacturing	True Value Company	201 Jandus Rd		Cary	Illinois	60013-2861	847-639-5383	http://www.truevalue.com	165	Gene Brickhouse	Director-Manufacturing	Gene Brickhouse	Director-Manufacturing
Vertex Fasteners Inc	33251	Hardware Manufacturing	Leggett & Platt, Inc.	1798 Sherwin Ave		Des Plaines	Illinois	60018-3015	847-768-6139	http://www.vertexfasteners.com	30	Scott Bridges	Vice President-Operations	Scott Bridges	Vice President-Operations
Mid-West Spring & Stamping	33261	Spring and Wire Product Manufacturing	Mid-West Spring & Stamping	1404 Joliet Rd	Ste C	Romeoville	Illinois	60446-4410	630-739-3800	http://www.mwspring.com	82	Jeffrey Ellison	President		
Rich Industries Inc	33261	Spring and Wire Product Manufacturing	Rich Industries Inc	489 Thomas Dr		Bensenville	Illinois	60106-2499	630-766-9150	http://www.richindustries.com	30	Rich Rogala	Owner & President	Rich Rogala	Owner & President
Duro-Life Corp	33271	Machine Shops	Wells Manufacturing Co	2401 Huntington Dr N		Algonquin	Illinois	60102-4400	847-854-1044	http://www.duro-life.com	80	Timothy Heagney	President		
Global Gear & Machining LLC	33271	Machine Shops	IMS Co LLC	2500 Curtiss St		Downers Grove	Illinois	60515-4058	630-969-1190	http://www.globalgearllc.com	100	Brad Rapciak	Director-Sales		
Holden Industries, Inc.	33271	Machine Shops	Holden Industries, Inc.	500 Lake Cook Rd	Ste 400	Deerfield	Illinois	60015-5269	847-940-1500	http://www.holdenindustriesinc.com	1,800	Barb Barkley	Director-Human Resources		
SMI IL Inc	33271	Machine Shops	Saeilo Enterprises Inc	1000 Pauly Dr		Elk Grove Vlg	Illinois	60007-1315	847-228-0090	http://www.saeilo-smi.com	30	George Dikeman	President		

Chicago Metropolitan Area Companies in Target Industry Clusters: Companies with 25 or more Employees

Star-SU LLC	33271	Machine Shops		5200 Prairie Stone Pkwy	Ste 100	Hoffman Estates	Illinois	60192-3709	847-649-1450	http://www.star-su.com	30	David Goodfellow	President		
Anixter Fasteners Inc	33272	Turned Product and Screw, Nut, and Bolt Manufacturing	Anixter International Inc.	2301 Patriot Blvd		Glenview	Illinois	60026-8020	224-521-8000	http://www.anixter.com	600	Bob Eck	President & Chief Executive Officer	Dean Buttress	Director Operations
General Automation Inc	33272	Turned Product and Screw, Nut, and Bolt Manufacturing	Precision Partners Holding Co	3300 Oakton St		Skokie	Illinois	60076-2991	847-676-4004	http://www.precisionpartnersinc.com	90	Edward Gajewski	President	Helen Berry	Office Manager
ITW Buildex	33272	Turned Product and Screw, Nut, and Bolt Manufacturing	Illinois Tool Works Inc.	1349 W Bryn Mawr Ave		Itasca	Illinois	60143-1393	630-595-3500	http://www.itwbuildex.com	150	Alicia Wieder	General Manager		
ITW Shakeproof IndL Products	33272	Turned Product and Screw, Nut, and Bolt Manufacturing	Illinois Tool Works Inc.	2550 S 27th Ave		Broadview	Illinois	60155-3851	708-681-3891	http://www.shakeproof.com	60	Linda Coppes	Director-Finance		
Tempel Steel Co	33272	Turned Product and Screw, Nut, and Bolt Manufacturing	Tempel Steel Co	5500 N Wolcott Ave		Chicago	Illinois	60640-1020	773-250-8000	http://www.tempel.com	1,800	Gary Wagner; Vincent J. Buonanno	President & Chief Operating Officer ; Chairman & Chief Executive Officer	Keith Korinek; Gary Wagner; Harry Feldmann	Systems, Network Administrator Manager; President & Chief Operating Officer
Akzo Nobel Aerospace Coatings	33281	Coating, Engraving, Heat Treating, and Allied Activities	Akzo Nobel North America	E Water St		Waukegan	Illinois	60085	847-623-4200	http://www.anac.com	200	Mike Flora	Manager-Production & Director-Operations	John Giffin; Mike Flora	General Manager-Americas Operation; Manager-Production & Director
Armoloy Corp	33281	Coating, Engraving, Heat Treating, and Allied Activities	Armoloy Corp	114 Simonds Ave		Dekalb	Illinois	60115-3969	815-758-6691	http://www.armoloy.com	120	Michael Bejbl	Owner, President & Chief Executive Officer	Michael Bejbl	Owner, President & Chief Executive Officer
General Technology Inc	33281	Coating, Engraving, Heat Treating, and Allied Activities	UCA Group	412 N State St		Elgin	Illinois	60123-2877	847-742-4400	http://www.ucagroup.com	59	Nand Kumar	President		
H-A Industries Inc	33281	Coating, Engraving, Heat Treating, and Allied Activities	A M Castle and Co	4527 Columbia Ave		Hammond	Indiana	46327-1666	219-937-2107	http://www.amcastle.com	51	Tim Biter	Manager-Operations	Tim Biter	Manager-Operations
Hi-Temp Inc	33281	Coating, Engraving, Heat Treating, and Allied Activities	Bluewater Thermal Solutions	75 E Lake St		Northlake	Illinois	60164-2482	708-410-8210	http://www.bluewaterthermal.com	30				
Mold-Tech	33281	Coating, Engraving, Heat Treating, and Allied Activities	Standex Engraving Group	279 E Lies Rd		Carol Stream	Illinois	60188-9421	630-588-0400	http://www.mold-tech.com	25	Matt Crost	General Manager		
Command Controls Corp.	33291	Metal Valve Manufacturing	Bucher Hydraulics Inc	1455 Davis Rd		Elgin	Illinois	60123-1321	847-429-0700	http://www.commandcontrols.com	44	Constantine Kosarzecki	Owner	Constantine Kosarzecki	Owner
Parker Hydraulic Cartridge	33291	Metal Valve Manufacturing	Parker-Hannifin Corporation	595 Schelter Rd		Lincolnshire	Illinois	60069-4220	847-955-5000	http://www.parker.com	200	Jim Reinert	General Manager		
SKF Sealing Solutions	33291	Metal Valve Manufacturing	SKF USA Inc	900 N State St		Elgin	Illinois	60123-2147	847-742-7841	http://www.skf.com	450	Brian Davis	Operations Head	Brian Davis	Operations Head
Sloan Valve Co	33291	Metal Valve Manufacturing	Sloan Valve Co	10500 Seymour Ave		Franklin Park	Illinois	60131-1259	847-671-1784	http://www.sloanvalve.com	550	Kirk Allen	Co-President	Orville Howard; John Miska; Mark Chapin; Robert Prigo; Lynda	IT Systems Operation; Director of Operations; Network Systems
Spraying Systems Co	33291	Metal Valve Manufacturing	Spraying Systems Co	North Ave & Schmale Rd		Carol Stream	Illinois	60188	630-665-5000	http://www.spray.com	1,001	James E. Bramsen	President & Chief Executive Officer	David Smith	Chief Operating Officer
Acme Industrial Co	33299	All Other Fabricated Metal Product Manufacturing	Jergens Inc	441 Maple Ave		Carpentersville	Illinois	60110-1990	847-428-3911	http://www.acmeindustrial.com	100	John Evans	President	Karen McGuire	Office Manager & Director-Customer Service

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Acme Packaging Corp	33299	All Other Fabricated Metal Product Manufacturing	Illinois Tool Works Inc.	501 W Lake St	Ste 105	Elmhurst	Illinois	60126-1419	630-589-5100	http://www.gerrardco.com	60	Jan Moore	Secretary	Todd Prigge	Director-Sales & Administration
Alliance Fire Protection, Inc.	33299	All Other Fabricated Metal Product Manufacturing	API Group Inc	998 Forest Edge Dr		Vernon Hills	Illinois	60061	847-573-1122	http://www.alliancefirepro.com	62				
Allied Tube & Conduit Corp	33299	All Other Fabricated Metal Product Manufacturing	Atkore International	16100 Lathrop Ave		Harvey	Illinois	60426-6021	708-339-1610	http://www.alliedtube.com	800	Peter L. Flemister	General Counsel	Amit Marwah; Robert Pereira; Brian Muick	Director Global Logistics and Warehouse Operations; Vice
American Flange & Mfg Co	33299	All Other Fabricated Metal Product Manufacturing	Greif, Inc.	290 Fullerton Ave		Carol Stream	Illinois	60188-1895	630-665-7900	http://www.tri-sure.com	130	Richard Becker	Director-Accounting & Operations	Richard Becker	Director-Accounting & Operations
Charleston Industries Inc	33299	All Other Fabricated Metal Product Manufacturing	Petersen Aluminum Corp	1005 Tonne Rd		Elk Grove Vlg	Illinois	60007-4817	847-228-9096	http://www.cisigns.com	100	Michael Palsney	President		
Chicago Tube & Iron Co	33299	All Other Fabricated Metal Product Manufacturing	Olympic Steel, Inc.	1 Chicago Tube Dr		Romeoville	Illinois	60446-2402	815-834-2500	http://www.chicagotube.com	450	Robert B. Haigh	Chairman & Chief Executive Officer	Susan J. Hamilton; Donald R. McNeeley	Vice President-Administration; President & Chief Operating Officer
Hanna Cylinders Co	33299	All Other Fabricated Metal Product Manufacturing	Reunion Industries, Inc.	804 E Park Ave	Ste 101	Libertyville	Illinois	60048-2901	847-680-6760	http://www.hannacylinders.com	150	Kimball Bailey	President & Chief Executive Officer		
Harrington & King Perforating Co Inc	33299	All Other Fabricated Metal Product Manufacturing	Harrington & King Perforating Co Inc	5655 W Fillmore St		Chicago	Illinois	60644-5504	773-626-1800	http://www.hkperf.com	200	John Lovaas	President		
Hunter Douglas Metals Inc	33299	All Other Fabricated Metal Product Manufacturing	Hunter Douglas, Inc.	915 175th St	Ste 2	Homewood	Illinois	60430-4575	708-332-0020	http://www.hunterdouglasgroup.com	30	George Ribet	President & Director-Sales		
Hydra-Stop	33299	All Other Fabricated Metal Product Manufacturing	Severn Trent Plc	11700 S Cicero Ave		Alsip	Illinois	60803-2818	708-389-5206	http://www.severntrentpipelineservices.com	60	Kevin Dehlin	Controller		
IMS Buhke-Olson	33299	All Other Fabricated Metal Product Manufacturing	IMS Co LLC	511 W Algonquin Rd		Arlington Hts	Illinois	60005-4411	847-981-7550	http://www.buhke.com	350	Timothy Gleason	President		
Midwest Air Technologies Inc	33299	All Other Fabricated Metal Product Manufacturing	Midwest Air Technologies Inc	6700 Wildlife Way		Lake Zurich	Illinois	60047	847-821-9630	http://www.midwest-air.com	101	Steve W. Wang	Chief Executive Officer	George Ruhl	Executive Vice President & Chief Operating Officer
Parker-Hannifin's Cylinder Div	33299	All Other Fabricated Metal Product Manufacturing	Parker-Hannifin Corporation	500 S Wolf Rd		Des Plaines	Illinois	60016-3187	847-298-2400	http://www.parker.com	100	Rich Braun	General Manager		
Performance Metal Fabricators, Inc.	33299	All Other Fabricated Metal Product Manufacturing	Thermal Solutions Inc	1220 Central Ave		Hanover Park	Illinois	60133-5420	630-671-1220	http://www.performancemetal.com	53	Michael Glueckert	President		
Perma-Pipe Inc	33299	All Other Fabricated Metal Product Manufacturing	MFRI, Inc.	7720 N Lehigh Ave		Niles	Illinois	60714-3491	847-966-2235	http://www.permapipe.com	40	Fati Elgendy	President		
UCA Group	33299	All Other Fabricated Metal Product Manufacturing	UCA Group	412 N State St		Elgin	Illinois	60123-2877	847-742-4400	http://www.ucagroup.com	100	Nand Kumar	Owner	Nand Kumar	Owner
Juno Lighting Group	33511	Electric Lamp Bulb and Part Manufacturing	Schneider Electric SA	1300 S Wolf Rd		Des Plaines	Illinois	60018-1300	847-827-9880	http://www.junolightinggroup.com	701	John Mabbott	President & Chief Executive Officer	Kevin Fagan; Chris Bobrowski; Jeff Masson	Vice President, Operations, Indy Lighting Inc; Project Engineer, Systems
Philips Advance Lighting Electronics	33511	Electric Lamp Bulb and Part Manufacturing	Philips Lighting US	10275 W Higgins Rd	Ste 600	Rosemont	Illinois	60018-6408	847-390-5000	http://www.advance.philips.com	300	Pieter de Haan	Chief Executive Officer		

Chicago Metropolitan Area Companies in Target Industry Clusters: Companies with 25 or more Employees

ALP Lighting & Ceiling Products	33512	Lighting Fixture Manufacturing	ALP Lighting & Ceiling Products	6333 W Gross Point Rd		Niles	Illinois	60714-3915	773-774-9550	http://www.alplighting.com	1,000	Steve Brown	Chief Executive Officer	Jeff Benton; David Brown	Vice President-Operations; President & Chief Operating Officer
Lumex Inc	33512	Lighting Fixture Manufacturing	Illinois Tool Works Inc.	290 E Helen Rd		Palatine	Illinois	60067-6976	847-359-2790	http://www.lumex.com	40	Chong Kim	Director-Operations	Chong Kim	Director-Operations
Promark International Inc	33512	Lighting Fixture Manufacturing	Promark International Inc	1268 Humbracht Cir		Bartlett	Illinois	60103-1631	630-830-9200	http://www.smithvictor.com	100	Ken Orlando	President		
BRK Brands Inc	33521	Small Electrical Appliance Manufacturing	Jarden Corporation	3901 Liberty St		Aurora	Illinois	60504-8122	630-851-7330	http://www.brkelectronics.com	3,142	Tom Russo	President		
Weber-Stephen Products Co	33522	Major Appliance Manufacturing	BDT Capital Partners LLC	200 E Daniels Rd		Palatine	Illinois	60067-6266	847-934-5700	http://www.weberbbq.com	200	James C. Stephen Sr.	President & Chief Executive Officer	Ronnie Camps	Administrator
Actown-Electrocoil Inc	33531	Electrical Equipment Manufacturing	Actuant Corporation	2414 Highview St		Spring Grove	Illinois	60081-9609	815-675-6641	http://www.actown.com	40	Monte Roach	Business Leader		
Bodine Electric Co	33531	Electrical Equipment Manufacturing	Bodine Electric Co	201 Northfield Rd		Northfield	Illinois	60093-3311	773-478-3515	http://www.bodine-electric.com	400	John R. Bodine	President & Chief Executive Officer	Paul Romer	COO
Delta-Unibus Corp	33531	Electrical Equipment Manufacturing	Powell Industries, Inc.	515 N Railroad Ave		Northlake	Illinois	60164-1652	708-409-1200	http://www.powellind.com	65	James Zewacki	Director-Information Technology		
Molex Woodhead	33531	Electrical Equipment Manufacturing	Molex Incorporated	333 Knightsbridge Pkwy	Ste 200	Lincolnshire	Illinois	60069-3612	847-353-2500	http://www.woodhead.com	150	C. Mark DeWinter	Chairman		
Schneider Electric USA Inc	33531	Electrical Equipment Manufacturing	Schneider Electric SA	1415 S Roselle Rd		Palatine	Illinois	60067-7337	847-397-2600	http://www.schneider-electric.us	350	Christopher B. Curtis; Pedro Faarinas	President & Chief Executive Officer; President and General Director of	Mary Frances Cox	Senior Vice President-Operations
Steiner Electric Co	33531	Electrical Equipment Manufacturing	Steiner Electric Co	1250 Touhy Ave		Elk Grove Vlg	Illinois	60007-4985	847-228-0400	http://www.steinerelectric.com	350	Harold M. Kerman	Chairman & Chief Executive Officer	Richard Hamer	Vice President-Operations & Chief Information Officer
Tyco Electronics/ TDI Division	33591	Battery Manufacturing	Tyco International Ltd.	820 Parkview Blvd		Lombard	Illinois	60148	630-705-4350	http://www.tdibatteries.com	50				
Anixter Inc	33592	Communication and Energy Wire and Cable Manufacturing	Anixter International Inc.	2301 Patriot Blvd		Glenview	Illinois	60026-8020	847-657-0235	http://www.anixter.com	600	Robert J. Eck	President & Chief Executive Officer	James Knox	SVP & Secretary
Electro-Wire Inc	33592	Communication and Energy Wire and Cable Manufacturing	Electro-Wire Inc	933 Remington Rd		Schaumburg	Illinois	60173-4515	847-944-1500	http://www.electrowire.com	100	Mickey M. Hamano	President		
Gepco International Inc	33592	Communication and Energy Wire and Cable Manufacturing	General Cable Corporation	1770 Birchwood Ave		Des Plaines	Illinois	60018-3006	847-795-9555	http://www.gepco.com	50	Gary Geppert	President		
Isotec Inc	33592	Communication and Energy Wire and Cable Manufacturing	General Cable Corporation	1780 Birchwood Ave		Des Plaines	Illinois	60018-3006	847-299-9299	http://www.isotecwire.com	200				
Teledyne Storm Products Co	33592	Communication and Energy Wire and Cable Manufacturing	Teledyne Technologies Incorporated	10221 Werch Dr		Woodridge	Illinois	60517-4973	630-754-3300	http://www.teledynestorm.com	130	Mark Kotilinek	Manager	Dan Zuccarelli	Administrator, Finance Executive
AJR International	33599	All Other Electrical Equipment and Component Manufacturing	AJR International	300 Regency Dr		Glendale Heights	Illinois	60139-2283	630-832-0222	http://www.ajrintl.com	400	James Oesterrich	Owner, President & Chief Executive Officer	James Oesterrich	Owner, President & Chief Executive Officer

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American Gaming & Electronics	33599	All Other Electrical Equipment and Component Manufacturing	Wells-Gardner Electronics Corporation	9500 W 55th St	Ste A	Countryside	Illinois	60525-7125	708-485-9529	http://www.age-gaming.com	80	Anthony Spier	Chief Executive Officer		
AVG Group of Co	33599	All Other Electrical Equipment and Component Manufacturing	AVG Group of Co	363 Saint Paul Blvd		Carol Stream	Illinois	60188-1851	630-668-3900	http://www.avg.net	150	Hyder Khan	Manager-Manufacturing		
Bosch Rexroth Corp	33599	All Other Electrical Equipment and Component Manufacturing	Robert Bosch LLC	5150 Prairie Stone Pkwy		Hoffman Estates	Illinois	60192-3707	847-645-3600	http://www.boschrexroth-us.com	200	Berend Bracht	President & Chief Executive Officer		
CKD USA Corp	33599	All Other Electrical Equipment and Component Manufacturing	CKD Corporation	4080 Winnetka Ave		Rolling Meadows	Illinois	60008-1374	847-368-0539	http://www.ckdusa.com	40	Go Sugiura	Chief Executive Officer	Tim Cochran	Director-Finance & Administration
CobraCo Manufacturing	33599	All Other Electrical Equipment and Component Manufacturing	Woodstream Corp	300 E IL Route 22		Lake Zurich	Illinois	60047-2593	847-726-5800	http://www.woodstreamcorp.com/cobraco	30	Brad Emalfarb	Owner	Brad Emalfarb	Owner
Coilcraft Inc	33599	All Other Electrical Equipment and Component Manufacturing	Coilcraft Inc	1102 Silver Lake Rd		Cary	Illinois	60013-1697	847-639-6400	http://www.coilcraft.com	250	Thomas Liebman	President	Tom Gentleman; Jackie Chester	Chief Operations Officer; IT Operations
Deringer-Ney Inc	33599	All Other Electrical Equipment and Component Manufacturing	Deringer-Ney Inc	616 Atrium Dr	Ste 100	Vernon Hills	Illinois	60061-1713	847-566-4100	http://www.deringerney.com	250	Rod Lamm	Chairman & Chief Executive Officer	John Wallace; Jaime Considine	President & Chief Operating Officer; Operations Director
EGS Electrical Group	33599	All Other Electrical Equipment and Component Manufacturing	Emerson Industrial Automation	9377 W Higgins Rd		Rosemont	Illinois	60018-4973	847-268-6020	http://www.egseg.com	200	Eric Meyer	President & Chief Executive Officer	Leo McAndrews	Operations
IDEAL Industries Inc	33599	All Other Electrical Equipment and Component Manufacturing	IDEAL Industries Inc	1375 Park Ave		Sycamore	Illinois	60178-2429	815-895-5181	http://www.idealindustries.com	600	Jim James	President & Chief Executive Officer	Troit Freeland	Senior Manager-Sales Operations
ITW Delpo Inc	33599	All Other Electrical Equipment and Component Manufacturing	Illinois Tool Works Inc.	21601 S Harlem Ave		Frankfort	Illinois	60423-6019	708-720-0300	http://www.itwdelpro.com	40	Bob Hamilton	General Manager		
ITW Linx	33599	All Other Electrical Equipment and Component Manufacturing	Illinois Tool Works Inc.	425 N Gary Ave		Carol Stream	Illinois	60188-1823	630-315-2150	http://www.itwlinx.com	25	Moe Masghati	General Manager		
MacLean-Fogg Co	33599	All Other Electrical Equipment and Component Manufacturing	MacLean-Fogg Co	1000 Allanson Rd		Mundelein	Illinois	60060-3890	847-566-0010	http://www.macleanfogg.com	4,500	Barry L. MacLean	Chief Executive Officer	Dominic J. Difilippo; Jake Bellich	Vice President & Chief Operations Officer-MacLean Power Systems
Meiji Corp	33599	All Other Electrical Equipment and Component Manufacturing	MEIJI ELECTRIC INDUSTRIES CO., LTD.	660 Fargo Ave		Elk Grove Vlg	Illinois	60007-4701	847-364-9333	http://www.meijicorp.com	50				
Profile Systems LLC	33599	All Other Electrical Equipment and Component Manufacturing	Whiteco Industries Inc	1000 E 80th Pl	Ste 777s	Merrillville	Indiana	46410-5652	219-757-3575	http://www.profilesystems.com	35	John Howard	President		
Rixson Specialty Door Controls	33599	All Other Electrical Equipment and Component Manufacturing	ASSA ABLOY Door Security Solutions	9100 Belmont Ave		Franklin Park	Illinois	60131-2806	847-671-5670	http://www.rixson.com	72	Eric Tannhauser	Chief Operating Officer	Eric Tannhauser	Chief Operating Officer
ZF Electronics Corp	33599	All Other Electrical Equipment and Component Manufacturing	ZF FRIEDRICHSHAFEN AG	11200 88th Ave		Pleasant Prairie	Wisconsin	53158-2306	262-942-6500	http://www.cherrycorp.com	87	Peter Cherry	Chairman and President	Dan King	Vice President of Finance and Administration
Central States Coach Repairs/Parts	33611	Automobile and Light Duty Motor Vehicle Manufacturing	American Consolidated Transportation	2513 E Higgins Rd		Elk Grove Vlg	Illinois	60007-2606	847-364-4788	http://www.centralstatescoachrepairs.com	180	Richard Bingham	President		
Auto Truck Group LLC	33612	Heavy Duty Truck Manufacturing	Automotive Resources Intl	1420 Brewster Creek Blvd		Bartlett	Illinois	60103-1695	630-860-5600	http://www.autotruck.com	70	James Dondlinger	President		

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Motor Coach Industries Intl	33612	Heavy Duty Truck Manufacturing	KPS Capital Partners LP	1700 E Golf Rd	Ste 300	Schaumburg	Illinois	60173-5862	847-285-2000	http://www.mcoach.com	75	Thomas Sorrells III	President & Chief Executive Officer	Janice Karijolic	COO
Navistar Inc	33612	Heavy Duty Truck Manufacturing	Navistar International Corporation	4201 Winfield Rd		Warrenville	Illinois	60555-4026	630-753-5000	http://www.internationaldelivers.com	1,800	Phil Christman; Daniel Ustian	President, NC2; Chief Executive Officer and Director	Gregory W. Elliott; Dick Behling	Senior Vice President-Human Resources & Administration
Great Dane LP	33621	Motor Vehicle Body and Trailer Manufacturing	Henry Crown & Co	2555 S Blue Island Ave		Chicago	Illinois	60608-4815	773-254-5533	http://www.greatdanetrailers.com	4,000	Phillip Pines	Chief Operating Officer	Phillip Pines; Jerry Karns	Chief Operating Officer; Operations
Helio Precision Products Inc	33631	Motor Vehicle Gasoline Engine and Engine Parts Manufacturing	Precision Partners Holding Co	601 N Skokie Hwy	Ste B	Lake Bluff	Illinois	60044-1500	847-473-1300	http://www.helioprecision.com	200	Howard M. Livingston	Chairman, President, & CEO		
Auto Meter Products Inc	33632	Motor Vehicle Electrical and Electronic Equipment Manufacturing	Harbour Group Ltd	413 W Elm St		Sycamore	Illinois	60178-1796	815-895-8142	http://www.autometer.com	180	Jeff King	President		
Chicago Parts & Sound LLC	33632	Motor Vehicle Electrical and Electronic Equipment Manufacturing	Chicago Parts & Sound LLC	1150 Lively Blvd		Elk Grove Vlg	Illinois	60007-4835	630-350-1500	http://www.clickoncps.com	30	Jackie Lederer	Owner	Jackie Lederer	Owner
Robert Bosch LLC	33632	Motor Vehicle Electrical and Electronic Equipment Manufacturing	Robert Bosch GmbH	2800 S 25th Ave		Broadview	Illinois	60155-4594	708-865-5200	http://www.bosch.us	450	Juergen Peters	Regional President, Car Multimedia, North America		
Tenneco Inc.	33633	Motor Vehicle Steering and Suspension Components (except Springs) Manufacturing	Tenneco Inc.	500 North Field Drive		Lake Forest	Illinois	60045	847-482-5000	http://www.tenneco.com	24,000	Timothy Jackson	Executive Vice President, Technology, Strategy and	Hari Nair; Richard P. Schneider; Dale Dettlaff; Amy Solomon; Martin	Director; Senior Vice President-Global Administration; Wan
Certified Power Inc	33635	Motor Vehicle Transmission and Power Train Parts Manufacturing	Certified Power Inc	970 Campus Dr		Mundelein	Illinois	60060-3803	847-573-3800	http://www.certifiedpower.com	35	John Brignon	President	Dennis Monzel	Operations Executive
Hendrickson USA LLC	33639	Other Motor Vehicle Parts Manufacturing	The Boler Family Foundation	800 S Frontage Rd		Woodridge	Illinois	60517-4900	630-910-2800	http://www.hendrickson-intl.com	160	David B. Templeton	Vice President-Human Resources		
ITW Chronotherm	33639	Other Motor Vehicle Parts Manufacturing	Illinois Tool Works Inc.	935 N Oaklawn Ave		Elmhurst	Illinois	60126-1012	630-993-9990	http://www.itwaccuterm.com	100	Sue Holtz	Manager-Human Resources		
JOLIET Equipment Corp	33639	Other Motor Vehicle Parts Manufacturing	Argosy Capital	1 Doris Ave	Ste 220	Joliet	Illinois	60433-2464	815-727-6600	http://www.joliet-equipment.com	35	Dick Reyburn	Vice President-Operations	Dick Reyburn	Vice President-Operations
Liam Ventures	33639	Other Motor Vehicle Parts Manufacturing	Liam Ventures	233 S Wacker Dr	Ste 2150	Chicago	Illinois	60606-6469	312-993-1800		1,000	William F. Farley	Chief Executive Officer		
MacLean Vehicle Systems	33639	Other Motor Vehicle Parts Manufacturing	MacLean-Fogg Co	1000 Allanson Rd		Mundelein	Illinois	60060-3804	847-566-0016	http://www.mfmvs.com	80				
Moran Industries Inc	33639	Other Motor Vehicle Parts Manufacturing	Moran Industries Inc	4444 147th St		Midlothian	Illinois	60445-2644	708-389-5922	http://www.moranindustries.com	300	Barbara Moran	Chief Executive Officer	Jack E. Yost Jr.	Vice President-Corporate Services
Vapor Bus Intl	33639	Other Motor Vehicle Parts Manufacturing	Westinghouse Air Brake Technologies Corp	1010 Johnson Dr		Buffalo Grove	Illinois	60089-6918	847-777-6400	http://www.vapordoors.com	185	Robert Gallant	President		
AAR Aircraft Turbine Center	33641	Aerospace Product and Parts Manufacturing	AAR Parts Trading	1100 N Wood Dale Rd		Wood Dale	Illinois	60191-1060	630-227-2000	http://www.aarcorp.com	500	Rick Poulton	Chief Financial Officer		
AAR Allen Asset Management	33641	Aerospace Product and Parts Manufacturing	AAR Parts Trading	1100 N Wood Dale Rd		Wood Dale	Illinois	60191-1060	630-227-2000	http://www.aarcorp.com	195	John Holmes	General Manager	Alyce Hastings; Larry Tyma	Administrator; Administrator

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Moog QuickSet Inc	33641	Aerospace Product and Parts Manufacturing	Moog Inc	3650 Woodhead Dr		Northbrook	Illinois	60062-1817	847-498-0704	http://www.quickset.com	130	Andy Lareau	President		
Northstar Aerospace Inc	33641	Aerospace Product and Parts Manufacturing	Northstar Aerospace Inc	6006 W 73rd St		Chicago	Illinois	60638-6106	708-728-2000	http://www.nsaero.com	700	Glenn Hess	President & Chief Executive Officer	Peter Jackson; Jim Devries	President-Canadian Operations; Administrator
Alco Spring Industries Inc	33651	Railroad Rolling Stock Manufacturing	A Stucki Co	2300 Euclid Ave		Chicago Heights	Illinois	60411-4085	708-755-0438	http://www.alcospring.com	50	Karen Thoma	Director-Human Resources		
Amsted Industries Inc	33651	Railroad Rolling Stock Manufacturing	Amsted Industries Inc	180 N Stetson Ave	Ste 1800	Chicago	Illinois	60601-6808	312-645-1700	http://www.amsted.com	9,860	W. Robert Reum	Chairman, President & Chief Executive Officer		
Duchossois Group Inc	33651	Railroad Rolling Stock Manufacturing	Duchossois Group Inc	845 N Larch Ave		Elmhurst	Illinois	60126-1196	630-279-3600	http://www.duch.com	5,000	Melanie Ditorie; Craig Duchossois	Human Resources Manager; Chief Executive Officer		
FreightCar America, Inc.	33651	Railroad Rolling Stock Manufacturing	FreightCar America, Inc.	Two North Riverside Plaza	Two North Riverside Plaza	Chicago	Illinois	60606	312-928-0850	http://www.freightcaramerica.com	464	Edward Whalen	President and Chief Executive Officer	Glen T. Karan; Terrence Heidkamp; Terrence	Vice President-Administration & Planning; Senior Vice President
OMNI Products Inc	33651	Railroad Rolling Stock Manufacturing	OMNI Products Inc	3911 W Dayton St		Mchenry	Illinois	60050-8377	815-344-3100	http://www.omnirail.com	60	Nick Bare	Vice President-Operations	Nick Bare; Christine Johnson	Vice President-Operations; Office Manager
Standard Car Truck Co	33651	Railroad Rolling Stock Manufacturing	Westinghouse Air Brake Technologies Corp	865 Busse Hwy		Park Ridge	Illinois	60068-2372	847-692-6050	http://www.sctco.com	35	Richard Mathes	Chairman & Chief Executive Officer	Dan Schroeder	Chief Operating Officer
TTX Co	33651	Railroad Rolling Stock Manufacturing	TTX Co	101 N Wacker Dr		Chicago	Illinois	60606-7391	312-853-3223	http://www.ttx.com	2,000	Thomas F. Wells	President & Chief Executive Officer	Patrick Loftus; Alan Baer; Jose Valtierra	Senior Vice President of Law and Administration; Network
DSC Logistics Inc	49311	General Warehousing and Storage	DSC Logistics Inc	1750 S Wolf Rd		Des Plaines	Illinois	60018-1924	847-390-6800	http://www.dsclogistics.com	2,500	Ann M. Drake	Chief Executive Officer	Michael Weinstock; John Weinmeier; Mike Riley	Senior Vice President of Operations; Operations
JBS Warehouse Services	49311	General Warehousing and Storage	JBS Logistics Inc	200 Regency Dr		Glendale Heights	Illinois	60139-2265	630-924-2000	http://www.jbstrans.com	40	Sam DiMaio	Co-President, Chief Executive Officer & Manager-Operations	Sam DiMaio	Co-President, Chief Executive Officer & Manager-Operations
Life Storage Ctr LLC	49311	General Warehousing and Storage	Life Storage Ctr LLC	777 Lake Zurich Rd	Ste 200	Barrington	Illinois	60010-3118	847-382-0590	http://www.lifestorage.net	25				
Sears Logistics Svc Inc	49311	General Warehousing and Storage	Sears Holdings Corporation	3333 Beverly Rd	Ste A3-220a	Hoffman Estates	Illinois	60179-0001	847-286-2500	http://www.slslogistics.com	6,000	James P. Miken	President		
Berry Plastics	326111	Plastics Bag Manufacturing	Berry Plastics Corporation	1701 Golf Road	Suite 2-900	Rolling Meadows	Illinois	60008-4255	847-969-3300	http://www.berryplastics.com	2,875	Harold Bevis	President, Chief Executive Officer, Director	Jennifer McGarry; Kathy Burns; R.David Corey	Director-Food, Beverage, United States, Canada & Asia Director
Solo Cup Co	326111	Plastics Bag Manufacturing	Solo Cup Co	150 South Saunders Rd		Lake Forest	Illinois	60045	847-444-5000	http://www.solocup.com/	6,400	Robert Korzenski	President, Chief Executive Officer, Director	George Chappelle; Roger Johnson; Peter Mendola	Chief Operating Officer, Executive Vice President; Operations; Senior
Pregis Holding II Corporation	326112	Plastics Packaging Film and Sheet (including Laminated) Manufacturing		1650 Lake Cook Road		Deerfield	Illinois	60015	847-597-2200	http://www.pregis.com	4,000	Kevin Baudhuin	President, Chief Executive Officer		
Advance Plastic Corp	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing		3725 W Lunt Ave		Lincolnwood	Illinois	60712-2615	847-674-2070	http://www.advanceplastic.com	100	Harold Koenig	President		
Avery Dennison Corp	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing	Avery Dennison Corporation	270 Westmeadow Pl		Lowell	Indiana	46356-1678	219-696-7777		85	Jim Cheney	Engineering/Technical		

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Bema Polytechnic Inc	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing		PO Box 3516		Hinsdale	Illinois	60522-3516	630-279-7800		50	Glen Galloway	Owner		
Bio Star Films LLC	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing		4848 S Hoyne Ave		Chicago	Illinois	60609-4028	773-254-5959		100	Mitch Atamian	Manufacturing Executive		
Gane Brothers & Lane	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing		1400 Greenleaf Ave		Elk Grove Vlg	Illinois	60007-5551	847-593-3364	http://www.ganebrothers.com	30	Arthur Jecklin	President	Sean Riley; Kenn Hartmann	Manager-Inventory, Warehouse & Operations; Manager
Multi-Plastics Inc	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing	Multi-Plastics Inc	1253 Naperville Dr		Romeoville	Illinois	60446-1041	630-226-0580	http://www.multi-plastics.com	45	Stewart Smolkovich	Plant Manager		
Perfect Plastic Printing Corp	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing		311 Kautz Rd	Ste 4	St Charles	Illinois	60174-5304	630-584-1600	http://www.perfectplastic.com	300	Frank Smoczynski	CEO	Carl Valenti	Operations Manager
Perftech Inc	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing		251 Airport Rd		North Aurora	Illinois	60542-1816	630-723-3916	http://www.perftechusa.com	51	Paul Devine	President & Chief Executive Officer	Nigel Jayson	Vice President-Operations
Plitek LLC	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing		69 Rawls Rd		Des Plaines	Illinois	60018-1326	847-827-6681	http://www.plitek.com	65	Karl Hoffman	President		
SABIC Polymershapes	326113	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing	SABIC Polymershapes	140 Ambassador Dr	Ste 120	Naperville	Illinois	60540-4188	630-428-4350		25	Andrew Ziemer	Finance Executive, Sales Executive		
Illinois Tool Works Inc.	326121	Unlaminated Plastics Profile Shape Manufacturing	Illinois Tool Works Inc.	3600 West Lake Avenue	3600 West Lake Ave	Glenview	Illinois	60026	847-724-7500	http://www.itw.com/	65,000	David Speer	Chairman of the Board, Chief Executive Officer	Eugene A. Osterkorn; Don Bergstrum; Mark Cogoli; Maurice	Vice President-Operations & Contoller; Operations
Viskase Companies, Inc.	326121	Unlaminated Plastics Profile Shape Manufacturing	Icahn Enterprises, L.P.	8205 South Cass Ave.,	Suite 115, 8205 South	Darien	Illinois	60561	630-789-4900	http://www.viskase.com/	1,582	Thomas Davis	Chairman, President, Chief Executive Officer	Bernard Lemoine; Henry Palacci	Vice President - Worldwide Operations; Chief Operating Officer
Rensselaer Plastics Co	326122	Plastics Pipe and Pipe Fitting Manufacturing		1100 E Elm St		Rensselaer	Indiana	47978-2363	219-866-5136	http://www.genovaproducts.com	70	Berry Baker	Manager		
E Kinast Distributors Inc	326130	Laminated Plastics Plate, Sheet (except Packaging), and Shape Manufacturing		6350 Church Rd		Hanover Park	Illinois	60133-4804	847-451-9300		50	William Schierer	President		
EIS Circuit Supply	326130	Laminated Plastics Plate, Sheet (except Packaging), and Shape Manufacturing	Genuine Parts Company	789 W Belden Ave		Addison	Illinois	60101	630-458-8100	http://www.eis-inc.com	331				
ITW Buildex	326130	Laminated Plastics Plate, Sheet (except Packaging), and Shape Manufacturing	ITW Buildex	1765 Holmes Rd		Elgin	Illinois	60123-5709	847-741-4504	http://www.wilsonart.com	35				
Thermal Laminating Corp	326130	Laminated Plastics Plate, Sheet (except Packaging), and Shape Manufacturing		2220 Greenleaf St		Evanston	Illinois	60202-1030	847-869-6010	http://www.thermallaminating.com	25				
Armacell LLC	326150	Urethane and Other Foam Product (except Polystyrene) Manufacturing		16800 S Canal St		South Holland	Illinois	60473-2729	708-596-9501	http://www.armacell.com	102	Greg Real	Operations Executive	Greg Real	Operations Executive
Blachford Inc	326150	Urethane and Other Foam Product (except Polystyrene) Manufacturing		1400 Nuclear Dr		West Chicago	Illinois	60185-1636	630-231-8300	http://www.blachford.com	150	Kerry Hodges	Director-Quality	Kerry Hodges; Bernard Krapausky	Director-Quality; Director-Shipping
Dart Container Corp	326150	Urethane and Other Foam Product (except Polystyrene) Manufacturing	Dart Container Corporation	310 Evergreen Dr		North Aurora	Illinois	60542-1702	630-896-4631	http://www.dartcontainer.com	275	Jennifer Pesch	Human Resources Executive		

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Durex International Corp	326150	Urethane and Other Foam Product (except Polystyrene) Manufacturing		190 Detroit St		Cary	Illinois	60013-2979	847-639-0957	http://www.durexindustries.com	30	Ed Hinz	Owner	Ed Hinz	Owner
Encore Packaging Corp	326150	Urethane and Other Foam Product (except Polystyrene) Manufacturing		950 Albrecht Dr		Lake Bluff	Illinois	60044-2236	847-735-8105	http://www.encorepack.com	30	Mary Nelson	Manager		
Pactiv Corp	326150	Urethane and Other Foam Product (except Polystyrene) Manufacturing	Pactiv Corporation	437 Center Rd		Frankfort	Illinois	60423-1630	815-469-2112	http://www.pactiv.com	380				
Graham Packaging Co	326160	Plastics Bottle Manufacturing	Graham Packaging Company, L.P.	5000 S Major Ave		Chicago	Illinois	60638-1538	708-594-4955	http://www.grahampackaging.com	200	Scott Pfaff	Engineering/Technical		
Graham Packaging Co	326160	Plastics Bottle Manufacturing	Graham Packaging Company, L.P.	1300 Nuclear Dr		West Chicago	Illinois	60185-1634	630-231-0850	http://www.liquidcontainer.com	250	Bill Williams	Manager		
Illinois Bottle Manufacturing	326160	Plastics Bottle Manufacturing		701 E Devon Ave		Elk Grove Vlg	Illinois	60007-6702	847-595-9000	http://www.arrowplastic.com	150	Robert Kleckauskas	President		
National Bathing Products	326191	Plastics Plumbing Fixture Manufacturing		5 Greenwood Ave		Romeoville	Illinois	60446-1340	815-886-5900	http://www.nationalbath.com	89	Ken Salach	President	Philip Losana	Director-Shipping
Acutec Systems Inc	326199	All Other Plastics Product Manufacturing		2121 Touhy Ave		Elk Grove Vlg	Illinois	60007-5326	847-956-6340		100	Robert Krause	President		
Adkev Inc	326199	All Other Plastics Product Manufacturing		664 S Iroquois St		Goodland	Indiana	47948-8167	219-297-4484	http://www.adkev.com	120	Gary Rheude	Owner		
Advanced Displays In Plastic	326199	All Other Plastics Product Manufacturing		500 N Raddant Rd		Batavia	Illinois	60510-4206	630-761-1711	http://www.adpplastic.com	30	Diane Peterson	Owner		
AGS Technology Inc	326199	All Other Plastics Product Manufacturing		2015 Mitchell Blvd	Ste B	Schaumburg	Illinois	60193-4563	847-534-6600		30	Chris Racelis	President		
Allied Plastic Inc	326199	All Other Plastics Product Manufacturing		150 Holy Hill Rd		Twin Lakes	Wisconsin	53181-9670	262-877-4700	http://www.alliedplastic.com	80	Tim Neal	Owner, Sales Executive	Tracey Stark	Administrator
Amar Plastics Inc	326199	All Other Plastics Product Manufacturing		328 Eisenhower Ln N		Lombard	Illinois	60148-5405	630-627-9646	http://www.medgyn.com	40	Lakshman Agadi	Owner		
Amcor Rigid Plastics	326199	All Other Plastics Product Manufacturing	Amcor Rigid Plastics	1300 S River St		Batavia	Illinois	60510-9647	630-406-3500	http://www.amcor.com	185	Chuck Conlin	Director-Accounting		
Amcor Rigid Plastics	326199	All Other Plastics Product Manufacturing	Amcor Rigid Plastics	750 Expressway Dr		Itasca	Illinois	60143-1322	630-875-1368	http://www.amcor.com	150				
AMTEC Precision Products Inc	326199	All Other Plastics Product Manufacturing	AMTEC Precision Products Inc	1355 Holmes Rd		Elgin	Illinois	60123-1201	847-695-8030	http://www.amtecprecision.com	70	Ganesh Subramanam	Operations Executive	Ganesh Subramanam	Operations Executive
Anfinsen Assembly Inc	326199	All Other Plastics Product Manufacturing		445 Treasure Dr		Oswego	Illinois	60543-7945	630-554-4100		25	Steve Laham	President, Finance Executive, Sales Executive		
Apex Plastic Finishing Co	326199	All Other Plastics Product Manufacturing		1040 Industrial Dr		Bensenville	Illinois	60106-1215	630-350-1566	http://www.apexplasticfinishing.com	30	Pete Elzer	Owner		

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Apollo Plastics	326199	All Other Plastics Product Manufacturing	Specialty Manufacturers Inc	5333 N Elston Ave		Chicago	Illinois	60630-1610	773-282-9222	http://www.apolloplastics.com	60	Alberto Silva	President		
Applied Composites Corp.	326199	All Other Plastics Product Manufacturing		1325 Remington Rd		Schaumburg	Illinois	60173	630-584-3130	http://www.appliedcompositescorp.com	220	Brad Murler	Operations Director	Brad Murler	Operations Director
AptarGroup, Inc.	326199	All Other Plastics Product Manufacturing	AptarGroup, Inc.	475 West Terra Cotta Avenue	Suite E, 475 West Terra Cotta	Crystal Lake	Illinois	60014-9695	815-477-0424	http://www.aptar.com/	10,900	Stephen Hagge	President, Chief Executive Officer, Director	Jacob Garst	Information Technology Operations Server Administrator
ARC Industries Inc	326199	All Other Plastics Product Manufacturing		2020 Hammond Dr		Schaumburg	Illinois	60173-3810	847-303-5005	http://www.arc mold.com	25	Dennis Sjodin	President, Finance Executive	Jeff Sjodin	Site Manager
Arrow Plastic Manufacturing Co	326199	All Other Plastics Product Manufacturing		701 E Devon Ave		Elk Grove Vlg	Illinois	60007-6700	847-595-9000	http://www.arrowplastic.com	100	Robert Kleckauskas	President		
B J Plastic Molding Co Inc	326199	All Other Plastics Product Manufacturing		435 S County Line Rd		Franklin Park	Illinois	60131-1092	630-766-3200	http://www.bjplastic.com	50	Robert Jacobsen	President		
Ball Aerosol & Specialty	326199	All Other Plastics Product Manufacturing	Ball Aerosol & Specialty	1717 Gifford Rd		Elgin	Illinois	60120-7534	847-888-8004	http://www.ball.com	280	Julie Bearster	Human Resources Executive		
Bankier Co Inc	326199	All Other Plastics Product Manufacturing		6151 W Gross Point Rd		Niles	Illinois	60714-3911	847-647-6565	http://www.bankier.com	80	Jack Bankier	Chief Executive Officer	Nina Muelleer; Dominic Greco	Manager-Quality Assurance; Manager-Shipping
Bema Film Systems Inc	326199	All Other Plastics Product Manufacturing		744 N Oaklawn Ave		Elmhurst	Illinois	60126-1473	630-279-7800	http://www.bemapolyttech.com	50	Glen Galloway	President, Finance Executive, Sales Executive		
Berry Plastics	326199	All Other Plastics Product Manufacturing	Berry Plastics Corporation	5750 W 118th St		Alsip	Illinois	60803-6012	708-239-2390		570	Dan Mahoney	Site Manager	Dan Mahoney	Site Manager
Berry Plastics Closure Division	326199	All Other Plastics Product Manufacturing	Berry Plastics Corporation	1008 Courtaulds Dr		Woodstock	Illinois	60098-7390	815-334-0376		150	Olga Ortiz	Director-Human Resources		
Bonar Plastics Inc	326199	All Other Plastics Product Manufacturing		1005 Atlantic Dr		West Chicago	Illinois	60185-5115	630-293-0303	http://www.bonarplastics.com	100	Bill Kellar	Director-Accounting		
Brandt Industries Inc	326199	All Other Plastics Product Manufacturing		560 W Colfax St		Palatine	Illinois	60067-2530	847-358-3828		60	Richard Brandt	President		
Breaking Ground	326199	All Other Plastics Product Manufacturing		3501 W Fillmore St		Chicago	Illinois	60624-4312	773-265-1370	http://www.breakingground.net	50	John Stumbaugh	Marketing		
Centech Plastics Inc	326199	All Other Plastics Product Manufacturing		825 Touhy Ave		Elk Grove Vlg	Illinois	60007-4917	847-364-4433	http://www.centurycentech.com	90	Peter Varhegyi	President & Chief Executive Officer		
Century Molded Plastics Inc	326199	All Other Plastics Product Manufacturing		3120 W Lake Ave		Glenview	Illinois	60026-1294	847-729-3455	http://www.centuryplastics.com	30	Tony Bell	Owner, Sales Executive		
Chemtech Plastics Inc	326199	All Other Plastics Product Manufacturing		765 Church Rd		Elgin	Illinois	60123-9308	847-742-6800	http://www.chemtechplastics.com	80	Ragnar Korthase	Founder & President		
Chroma Corp	326199	All Other Plastics Product Manufacturing		3900 W Dayton St		Mchenry	Illinois	60050-8378	815-385-8100	http://www.chromacorp.com	110	Tom Bolger	President & Chief Executive Officer		

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Comet Die & Engraving Co	326199	All Other Plastics Product Manufacturing		909 N Larch Ave		Elmhurst	Illinois	60126-1158	630-833-5600	http://www.cometdie.com	70	Michael Donlin	Chief Operating Officer	Michael Donlin	Chief Operating Officer
Commercial Plastics	326199	All Other Plastics Product Manufacturing		800 Allanson Rd		Mundelein	Illinois	60060-3799	847-566-1700	http://www.ecommerci alplastics.com	32	Matthew O'Connor	Co-Owner		
Component Plastics Inc	326199	All Other Plastics Product Manufacturing		700 Tollgate Rd		Elgin	Illinois	60123-9338	847-695-9200	http://www.cpielgin.com	75	Joseph Valente	President		
Consolidated Container Co	326199	All Other Plastics Product Manufacturing	Consolidated Container Company LLC	875 W Diggins St		Harvard	Illinois	60033-2370	815-943-7828	http://www.ccclc.com	80	Paula Marquez	Human Resources Executive		
Constar International Inc	326199	All Other Plastics Product Manufacturing	Constar International Inc	1700 Western Dr		West Chicago	Illinois	60185-1800	630-231-7650	http://www.constar.net	60	Dave Thomas	Manager		
Creative Vinyl Products Inc	326199	All Other Plastics Product Manufacturing		1963 Touhy Avenue		Elk Grove Village	Illinois	60007-5315	847-806-7700	http://www.cvpcreative.com	47	Rita Brannam	Director-Accounting		
Crystal Die & Mold Inc	326199	All Other Plastics Product Manufacturing		5521 Meadowbrook Industrial Ct		Rolling Meadows	Illinois	60008-3818	847-658-6535	http://www.cdmsolutions.com	100	Jon Fiala	Operations Manager	Jon Fiala; Nancy Krahn	Operations Manager; Secretary
CTI Industries Corp.	326199	All Other Plastics Product Manufacturing		22160 North Pepper Road	22160 N. Pepper Rd	Lake Barrington	Illinois	60010	847-382-1000	http://www.ctiindustries.com/	354	Howard Schwan	President, Director	Timothy Patterson	Vice President - Finance and Administration
Custom Tapes Inc	326199	All Other Plastics Product Manufacturing		7125 W Gunnison St		Harwood Heights	Illinois	60706-3899	708-867-6060	http://www.ctitape.com	70	Joan Sebastian	Office Manager	Joan Sebastian	Office Manager
D & M Plastics Corp	326199	All Other Plastics Product Manufacturing		150 French Rd		Burlington	Illinois	60109	847-683-2054	http://www.dmplastics.com	110	Mike Teofilovich	President		
Dard Products Inc	326199	All Other Plastics Product Manufacturing		912 Custer Ave		Evanston	Illinois	60202-1897	847-328-5000	http://www.tagmaster.net	170	Jack Shevin	Owner	Jack Shevin; Harriet Shevin	Owner; Owner
Design Molding Inc	326199	All Other Plastics Product Manufacturing		600 W Factory Rd		Addison	Illinois	60101-4413	630-628-2288		100	Don Marcheschi	President		
Dordan Manufacturing Co	326199	All Other Plastics Product Manufacturing		2025 Castle Rd		Woodstock	Illinois	60098-9271	815-334-0087	http://www.dordan.com	31	Dan Slavin	President	John Kreider	System Management Admin
Dow Wolff Cellulosics	326199	All Other Plastics Product Manufacturing	Wolff Walsrode AG	7330 S Madison St		Willowbrook	Illinois	60527-5588	630-789-8440	http://www.dow.com/dowwolff/en/	40	Tom Meyers	General Manager		
Drummond Industries Inc	326199	All Other Plastics Product Manufacturing		2616 N Cicero Ave		Chicago	Illinois	60639-1767	773-637-1264	http://www.drummondindustries.com	30	Matt Giser	President, Sales Executive		
EAI	326199	All Other Plastics Product Manufacturing		28045 N Ashley Cir	Ste 106	Libertyville	Illinois	60048-9658	847-918-9800	http://www.eai-enclosures.com	38	Jim Fiocchi	Owner, Finance Executive, Sales Executive		
Engineered Plastic Systems LLC	326199	All Other Plastics Product Manufacturing		885 Church Rd		Elgin	Illinois	60123-9309	847-289-8383	http://www.epsplasticlumber.com	100	Jack Joyce	Manager, Finance Executive, Human Resources Executive, Sales		
Fabrik Molded Plastics	326199	All Other Plastics Product Manufacturing		5213 Prime Pkwy		Mchenry	Illinois	60050-7038	815-385-9480	http://www.fabrikind.com	350	Seth Wagner	CEO		

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Foremost Plastics	326199	All Other Plastics Product Manufacturing		7834 W Grand Ave		Elmwood Park	Illinois	60707-1822	708-456-4862	http://www.foremostplastics.com	40	Paul Garcia	Manager		
Form Plastics Co	326199	All Other Plastics Product Manufacturing		3825 Stern Ave		St Charles	Illinois	60174-5457	630-443-1400	http://www.formplastics.com	50				
Furnel Inc	326199	All Other Plastics Product Manufacturing		350 S Stewart Ave		Addison	Illinois	60101-3310	630-543-0885	http://www.furnel.com	25				
GMT Inc	326199	All Other Plastics Product Manufacturing		180 S Melrose Ave		Elgin	Illinois	60123-6140	847-697-8161	http://www.gmtplastics.com	26	Glenn Bolt	Owner		
Gortrac	326199	All Other Plastics Product Manufacturing		386 E State Road 2		Valparaiso	Indiana	46383-9701	219-465-1898	http://www.gortrac.com	55	Michael Koschal	Engineering/Technical		
Hansen Plastics	326199	All Other Plastics Product Manufacturing		1270 Abbott Dr		Elgin	Illinois	60123-1891	847-741-4510		50	Roy Lilly	President		
Helios Container Systems Inc	326199	All Other Plastics Product Manufacturing		1150 Powis Rd	Ste 1a	West Chicago	Illinois	60185-1664	630-876-9292		100	Mike Uda	President		
HQC Inc	326199	All Other Plastics Product Manufacturing		230 Kendall Point Dr		Oswego	Illinois	60543-8150	630-820-5550	http://www.hqcinc.com	65	Blair Pasternak	Director-Operations	Blair Pasternak; Heather Vallie; Jon Virgin	Director-Operations; Director-Quality Assurance; Director-Shipping
Illini Inc	326199	All Other Plastics Product Manufacturing		450 Bunker Ct		Vernon Hills	Illinois	60061-1831	847-549-0321	http://www.illiniline.com	150	Neil Fine	Owner		
Inplex Custom Extruders LLC	326199	All Other Plastics Product Manufacturing		1663 S Mount Prospect Rd		Des Plaines	Illinois	60018-1802	847-827-7046	http://www.inplexllc.com	40	Robert Anderson	President	E Stanton; Stan Stanton	Site Manager; Site Manager
Intec Group Inc	326199	All Other Plastics Product Manufacturing		666 S Vermont St		Palatine	Illinois	60067-6950	847-358-0088	http://www.intecgrp.com	160	Steve Perlman	President-Intec Group & Co-Chief Executive Officer	Daryl Dishong; Tom Clark; Robin Ostick; Gary Senter	Chief Administrative Officer & Chief Financial Officer; Vice President
Interfilm Holdings Inc	326199	All Other Plastics Product Manufacturing		241 Airport Rd		North Aurora	Illinois	60542-1816	630-859-1496	http://www.interfilm-usa.com	26	Jeff Mitchell	Manufacturing Executive		
International Precision	326199	All Other Plastics Product Manufacturing		28468 N Ballard Dr		Lake Forest	Illinois	60045-4508	847-234-1111	http://www.ipclakeforest.com	150	Mike Stolzman	President		
Ironwood Industries Inc	326199	All Other Plastics Product Manufacturing		115 S Bradley Rd		Libertyville	Illinois	60048-9509	847-362-8681	http://www.ironwoodindustries.com	69	Bob Grala	President		
Itasca Plastics	326199	All Other Plastics Product Manufacturing		3750 Ohio Ave		St Charles	Illinois	60174-5438	630-443-4446	http://www.itascaplastics.com	25	Al Field	Owner	Tim Ring	Operations Executive
ITW Filtration Products	326199	All Other Plastics Product Manufacturing	ITW Filtration Products	830 Lee St		Elk Grove Vlg	Illinois	60007-1205	847-593-8811	http://www.itwfiltration.com	50	Chris Fredricks	Manager		
ITW Filtration Products	326199	All Other Plastics Product Manufacturing	ITW Filtration Products	804 Commercial Dr		Mazon	Illinois	60444-6203	815-448-7300	http://www.itwfiltration.com	75	Sylvia Cioni	Finance Executive		
Jakacki Bag & Barrel	326199	All Other Plastics Product Manufacturing		4607 W Lexington St		Chicago	Illinois	60644-5229	773-287-6100	http://www.jakackibarrrel.com	40	Paul Jakacki	President		

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Janis Plastics Inc	326199	All Other Plastics Product Manufacturing		330 North Ave		Antioch	Illinois	60002-1858	847-838-5500	http://www.janisplastics.com	65	Manu Graditor	President		
Janler Corp	326199	All Other Plastics Product Manufacturing		6545 N Avondale Ave		Chicago	Illinois	60631-1583	773-774-0166		25	Carol Ebel	Chief Executive Officer	John Long	Operations Executive
Jordan Industries Inc	326199	All Other Plastics Product Manufacturing	Jordan Industries Inc	Arbor Lake Centre	Suite 550, 1751 Lake	Deerfield	Illinois	60015	847-945-5591	http://www.jordanindustries.com	1,393	Thomas Quinn	President, Chief Operating Officer and Director	Thomas Quinn	President, Chief Operating Officer and Director
K W Plastics	326199	All Other Plastics Product Manufacturing		270 State St	Ste 2	Chicago Heights	Illinois	60411-1287	708-757-5140	http://www.kwplastics.com	30	Harold Whitecotton	Manufacturing Executive		
KHM Plastics Inc	326199	All Other Plastics Product Manufacturing		4090 Ryan Rd	Ste B	Gurnee	Illinois	60031-1201	847-249-4910	http://www.khmplastics.com	30	Daniel Kay	President	Dan Bunting	Operations Executive
Kingston Plastics Co	326199	All Other Plastics Product Manufacturing		1311 Rand Rd		Des Plaines	Illinois	60016-3404	847-827-4466	http://www.kingstonplastics.com	25				
Lake Plastics	326199	All Other Plastics Product Manufacturing		1550 McCormick Blvd		Mundelein	Illinois	60060-4447	847-680-1550	http://www.lakelandplastics.com	40	Phil Duncan	IT Executive		
Lakone Co	326199	All Other Plastics Product Manufacturing		1003 Aucutt Rd		Montgomery	Illinois	60538-1176	630-892-4251	http://www.lakoneco.com	90	Bruce Rhoades	President		
Lee Lumber Building Material	326199	All Other Plastics Product Manufacturing		633 W Pershing Rd		Chicago	Illinois	60609-2617	773-927-8282	http://www.leelumber.com	80	Richard Baumgarten	Owner & President		
Leon Korol Co	326199	All Other Plastics Product Manufacturing		2050 E Devon Ave		Elk Grove Vlg	Illinois	60007-6037	847-956-1616	http://www.leonkorol.com	75	Steve Korol	President		
Lewis Plastics Co Inc	326199	All Other Plastics Product Manufacturing		712 W Winthrop Ave		Addison	Illinois	60101-4311	773-486-5660	http://www.lewis-plastics.com	40	Bill Lacek	President		
M Putterman & Co Inc	326199	All Other Plastics Product Manufacturing		4834 S Oakley Ave		Chicago	Illinois	60609-4094	773-927-4120		50	Benjamin Beiler	Owner		
Magenta Corp	326199	All Other Plastics Product Manufacturing		3800 N Milwaukee Ave		Chicago	Illinois	60641-2806	773-777-5050		140	Ted Rourk	Administrator	Ted Rourk	Administrator
Makray Manufacturing	326199	All Other Plastics Product Manufacturing		4400 N Harlem Ave		Norridge	Illinois	60706-4774	708-456-7100	http://www.makray.com	100	Fred Kuen	General Manager	Fred Kuen	General Manager
Master Molded Products Corp	326199	All Other Plastics Product Manufacturing		1000 Davis Rd		Elgin	Illinois	60123-1383	847-695-9700	http://www.mastermolded.com	125	Jim Weinhart	President	Art Schueneman; Liz Roush	Operations VP; Manager-Quality Assurance
Matrix Iv Inc	326199	All Other Plastics Product Manufacturing		610 E Judd St		Woodstock	Illinois	60098-3424	815-338-4500	http://www.matrixiv.com	50	Raymond Wenk	President, Finance Executive, Sales Executive	Dan Kielbasa; Dawn Ormberg	Site Manager; Operations Executive
Mauser Corp	326199	All Other Plastics Product Manufacturing	Mauser Corp	1000 E 107th St		Bolingbrook	Illinois	60440-3086	630-739-7700		65	Gregg Devries	Operations Executive	Gregg Devries	Operations Executive
Mercury Plastics Inc	326199	All Other Plastics Product Manufacturing		4535 W Fullerton Ave		Chicago	Illinois	60639-1933	773-486-0880		45	Richard Goldman	President		

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MGB Engineering Co	326199	All Other Plastics Product Manufacturing		1099 Touhy Ave		Elk Grove Vlg	Illinois	60007-4921	847-956-7444		60				
MGS Manufacturing Group Inc	326199	All Other Plastics Product Manufacturing		606 Drom Ct		Antioch	Illinois	60002-1825	847-395-8830	http://www.mgstech.com	60	Errol Westergaard	President		
MHI Injection Molding Machine	326199	All Other Plastics Product Manufacturing	Mitsubishi Heavy Industries America	520 Thomas Dr		Bensenville	Illinois	60106-1621	630-693-4880	http://www.mhiinj.com	25	Koichi Saji	President		
Micro Mold Corp	326199	All Other Plastics Product Manufacturing		777 W Annoreno Dr		Addison	Illinois	60101-4383	630-628-0777		60	Mike Stiglianese	President		
Microplastics Inc	326199	All Other Plastics Product Manufacturing		406 38th Ave		St Charles	Illinois	60174-5426	630-513-2900	http://www.microplasticsinc.com	75	Patty Veyen	Finance Executive		
Midwest Insert Composite Mold	326199	All Other Plastics Product Manufacturing		3940 Industrial Ave		Rolling Meadows	Illinois	60008-1024	847-818-8444		35	Govindlal Patel	Owner		
Mid-West Screw Products Inc	326199	All Other Plastics Product Manufacturing		3523 N Kenton Ave		Chicago	Illinois	60641-3819	773-283-6032	http://www.midwest-screw-products.com	40	Kenneth Lisowski	Vice President		
Moldtronics Inc	326199	All Other Plastics Product Manufacturing		703 Rogers St		Downers Grove	Illinois	60515-3735	630-968-7000	http://www.moldtronics.com	48	Henry Schmidt	Owner		
Moore-Addison Precision Mchnng	326199	All Other Plastics Product Manufacturing		518 W Factory Rd		Addison	Illinois	60101-4411	630-543-6744	http://www.mooreaddison.com	36	Jim Holland	Owner, Finance Executive		
Mpc Containment Systems LLC	326199	All Other Plastics Product Manufacturing		1581 E 98th St		Chicago	Illinois	60628-1731	773-927-4120		50	Dennis O'Brien	Marketing		
Nypro Mold Chicago	326199	All Other Plastics Product Manufacturing	NyproMold Inc	955 Tri State Pkwy		Gurnee	Illinois	60031-5113	847-855-2200	http://www.nypro.com	200	Bob Friederichs	Operations Executive	Bob Friederichs	Operations Executive
Olcott Plastics	326199	All Other Plastics Product Manufacturing		95 N 17th St		St Charles	Illinois	60174-1636	630-584-0555	http://www.olcottplastics.com	60	Joe Brodner	President		
Paramount Plastics LLC	326199	All Other Plastics Product Manufacturing		15160 New Ave		Lockport	Illinois	60441-2244	815-834-4100	http://www.paramountplastics.net	50	Larry Scales	President		
Parker Plastics Inc	326199	All Other Plastics Product Manufacturing		8201 109th St	Ste 200	Pleasant Prairie	Wisconsin	53158-5820	262-947-3348	http://www.parker-plastics.com	64	Dan Mika	Site Manager	Dan Mika	Site Manager
Perfect Shutters Inc	326199	All Other Plastics Product Manufacturing		12213 IL Route 173		Hebron	Illinois	60034-9610	815-648-2401	http://www.perfectshutters.com	50	Gary Walker	Operations Executive	Gary Walker	Operations Executive
Phoenix Closures Inc	326199	All Other Plastics Product Manufacturing		1899 High Grove Ln		Naperville	Illinois	60540-3996	630-420-4750	http://www.phoenixclosures.com	300	Darryl Hodges	Operations	Darryl Hodges	Operations
Piper Plastics Inc	326199	All Other Plastics Product Manufacturing		1840 Enterprise Ct		Libertyville	Illinois	60048-9445	847-367-0110	http://www.piperplastics.com	99	Dino Divenere	CFO	Marty Carlino; Matt Engler	Manager-Production; Operations Executive
Plainfield Molding Inc	326199	All Other Plastics Product Manufacturing		1351 N Division St		Plainfield	Illinois	60544	815-436-5671	http://www.plainfieldprecision.com	100	Gregory Conrad	Chief Executive Officer		

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Plainfield Stamping Illinois	326199	All Other Plastics Product Manufacturing		1351 N Division St		Plainfield	Illinois	60544	815-436-5671		56	Mike Rathbun	Manufacturing Head		
Plano Molding Co	326199	All Other Plastics Product Manufacturing		431 E South St		Plano	Illinois	60545-1676	630-552-3111	http://www.planomolding.com	300	Bob Yarbrough; Peter Henning	Finance VP; Chairman and Chief Executive Officer		
Plano Molding Co	326199	All Other Plastics Product Manufacturing		500 Duvick Ave		Sandwich	Illinois	60548-7032	815-786-3331	http://www.planomolding.com	150	Dean Boatman	General Manager		
Plaspros Inc	326199	All Other Plastics Product Manufacturing		1143 Ridgeview Dr		Mchenry	Illinois	60050-7013	815-430-2300		100	David Georgi	President	Sue Haraway	Manager-Quality
Plastics Group Inc	326199	All Other Plastics Product Manufacturing		7409 S Quincy St		Willowbrook	Illinois	60527-5521	630-325-1210	http://www.theplasticsgroup.net	140	Brian Beth	President		
Plastipak Packaging Inc	326199	All Other Plastics Product Manufacturing	Plastipak Packaging, Inc.	12325 S Laramie Ave		Alsip	Illinois	60803-3206	708-385-0721	http://www.plastipak.com	60				
Polyjohn Enterprises Corp	326199	All Other Plastics Product Manufacturing		2500 Gaspar Ave		Whiting	Indiana	46394-2176	219-473-4469	http://www.polyjohn.com	100	Edward Cooper	President		
Polytec Plastics Inc	326199	All Other Plastics Product Manufacturing		3730 Stern Ave		St Charles	Illinois	60174-5404	630-584-8282	http://www.polytecplastics.com	35	Karl Blum	President		
Polytech Industries Inc	326199	All Other Plastics Product Manufacturing		1755 Wallace Ave		St Charles	Illinois	60174-3402	630-443-6030	http://www.polytech-ind.com	25	Richard Walls	Owner, Finance Executive, Sales Executive		
Polyurethane Products Corp	326199	All Other Plastics Product Manufacturing		100 W Interstate Rd		Addison	Illinois	60101-4512	630-543-6700	http://www.polyprod.com	30	Govind Lakshman	Owner		
Proex Carlisle	326199	All Other Plastics Product Manufacturing	Carlisle FoodService Products Inc	1011 Olympic Dr		Batavia	Illinois	60510-1328	630-879-1830	http://www.proexcinc.com	118	Lon Frye	CEO		
Profile Plastics Corp	326199	All Other Plastics Product Manufacturing		65 Waukegan Rd		Lake Bluff	Illinois	60044-1665	847-604-5100	http://www.pressureforming.com	70	Steve Merrill	Owner		
Rackow Polymers	326199	All Other Plastics Product Manufacturing		475 Thomas Dr		Bensenville	Illinois	60106-1618	630-766-3982	http://www.rackowpolymers.com	25	Mario Rackow	Owner		
Randall Industries	326199	All Other Plastics Product Manufacturing		741 S IL Route 83	Ste 1	Elmhurst	Illinois	60126-4268	630-833-9100	http://www.randallind.com	30	Paul Zaramba	General Manager		
RAO Design International	326199	All Other Plastics Product Manufacturing		9451 Ainslie St		Schiller Park	Illinois	60176-1163	847-671-6182	http://www.raodesign.com	40	Kumar Murkurthy	President		
Rehrig Pacific Co	326199	All Other Plastics Product Manufacturing		7800 100th St		Pleasant Prairie	Wisconsin	53158-2806	262-947-3312	http://www.rehrigpacific.com	70	Pete Rohlman	Manager		
Republic Packaging Corp	326199	All Other Plastics Product Manufacturing		9160 S Green St		Chicago	Illinois	60620-2798	773-233-1443	http://www.repco.com	50	Charles Wood	President		
Rexam Inc	326199	All Other Plastics Product Manufacturing	Rexam Plastic Packaging Inc	800 Corporate Grove Dr		Buffalo Grove	Illinois	60089-4512	847-541-7900	http://www.rexam.com	1,400	Sharon Schmizer	Director-Human Resources		

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Rexam Pharma	326199	All Other Plastics Product Manufacturing	Rexam Pharma	1019 Noel Ave		Wheeling	Illinois	60090-5813	847-541-7050	http://www.rexam.com	150	Sharon Schemmeiser	Director-Human Resources		
Richco Inc	326199	All Other Plastics Product Manufacturing		1000 Northfield Ave		Harvard	Illinois	60033-3607	815-943-6487	http://www.richco-inc.com	90	Eileen Lehr	Director-Human Resources		
Rogan Corp	326199	All Other Plastics Product Manufacturing		3455 Woodhead Dr		Northbrook	Illinois	60062-1894	847-498-2300	http://www.rogancorp.com	80				
Ropak Central Inc	326199	All Other Plastics Product Manufacturing		1350 Arthur Ave		Elk Grove Vlg	Illinois	60007-5741	630-956-0750	http://www.ropakcorp.com	140	Mark Morava	Manager, Human Resources Executive, Manufacturing		
ROTONICS Manufacturing Inc	326199	All Other Plastics Product Manufacturing		736 Birginal Dr		Bensenville	Illinois	60106-1213	630-773-9510	http://www.rotomics.com	90	Nancy Orozco	Office Manager		
Saint-Gobain Performance Plstc	326199	All Other Plastics Product Manufacturing	Saint-Gobain Performance	1150 Allanson Rd		Mundelein	Illinois	60060-3806	847-949-0850	http://www.plastics.saint-gobain.com	100	Bill Dickinson	Director-Shipping	Marek Ozymko; Bill Dickinson	Director-Quality; Director-Shipping
Sandee Manufacturing Co	326199	All Other Plastics Product Manufacturing		10520 Waveland Ave		Franklin Park	Illinois	60131-1288	847-671-1335	http://www.motionmat.com	49	Tom Kunkel	President	Jim Kunkel	Operations Executive, Sales Executive
Spartech Plastics	326199	All Other Plastics Product Manufacturing	Spartech Plastics Inc	2020 Greenwood St		Evanston	Illinois	60201-3911	847-492-6676	http://www.spartech.com	120	Fazal Rehman	Purchasing Agent		
Specialty Plastic Fabricators	326199	All Other Plastics Product Manufacturing		9658 196th St		Mokena	Illinois	60448-9304	708-479-5501	http://www.spfinc.com	25	Glenn Jarrette	President, Finance Executive, Sales Executive		
States Inc All	326199	All Other Plastics Product Manufacturing		1801 W Foster Ave		Chicago	Illinois	60640-1023	773-728-0525	http://www.cableties.com	70	William Shely	Chief Executive Officer		
St-Gobain Performance Plstc	326199	All Other Plastics Product Manufacturing	Saint-Gobain Performance	150 Gaylord St		Elk Grove Vlg	Illinois	60007-1107	847-364-0384	http://www.plastics.saint-gobain.com	70	Rae Presz	Manager-Human Resources		
Suburban Plastics Co	326199	All Other Plastics Product Manufacturing		340 Renner Dr		Elgin	Illinois	60123-6999	847-741-4900	http://www.suburbanplastics.com	300	Stuart Baxter	President		
Suncast Corp	326199	All Other Plastics Product Manufacturing		701 N Kirk Rd		Batavia	Illinois	60510-1433	630-879-2050	http://www.suncast.com	780	Thomas Tisbo	President	Bob Lehr; George Garcia	Network Administrator; Administrator
Superior American	326199	All Other Plastics Product Manufacturing		1200 Barclay Blvd		Buffalo Grove	Illinois	60089-4500	847-229-1600	http://www.superioramerican.com	100	Mike Lewis	President		
Team Technologies Molding Inc	326199	All Other Plastics Product Manufacturing		1300 Nagel Blvd		Batavia	Illinois	60510-1312	630-937-0380	http://www.teamtechnic.net	60	Ashwyn Patel	Manager		
Tegrant Corp Alloyd Brands Inc	326199	All Other Plastics Product Manufacturing	Tegrant Corp	1401 Pleasant St		Dekalb	Illinois	60115-2663	815-756-8452	http://www.alloyd.com	300	Ron Leach	President	Verne Taylor	Operations
Tegrant Corp Thermo Safe Brand	326199	All Other Plastics Product Manufacturing	Tegrant Corp ThermoSafe Brands	30553 S Dixie Hwy		Beecher	Illinois	60401-3144	708-946-3244	http://www.thermosafe.com	60	Gary Hase	Manager		
Thule Inc	326199	All Other Plastics Product Manufacturing	Thule Inc	3737 Acorn Ln		Franklin Park	Illinois	60131-1101	847-455-2420	http://www.thule.com	129	Dick Morgan	Site Manager	Dick Morgan; Darek Rudawski	Site Manager; Operations Executive

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Transparent Container Co Inc	326199	All Other Plastics Product Manufacturing		325 S Lombard Rd		Addison	Illinois	60101-3023	708-449-8520	http://www.transparentcontainer.com	50	Dan Greiwe	President		
Tredegar Film Products	326199	All Other Plastics Product Manufacturing	Tredegar Film Products	351 Oakwood Rd		Lake Zurich	Illinois	60047-1509	847-438-2112	http://www.tredegar.com	175	Andy Pool	President		
Trim-Tex Inc	326199	All Other Plastics Product Manufacturing		3700 W Pratt Ave		Lincolnwood	Illinois	60712-2500	847-679-3000	http://www.trim-tex.com	150	Joseph Koenig	President		
Tuf-Tite Corp	326199	All Other Plastics Product Manufacturing		1200 Flex Ct		Lake Zurich	Illinois	60047-1578	847-550-8004	http://www.tuf-tite.com	30	Ted Meyers	Owner		
Valley View Industries	326199	All Other Plastics Product Manufacturing		13834 Kostner Ave		Crestwood	Illinois	60445-1997	708-597-0885	http://www.valleyviewind.com	50	Howard Rynberk	President		
Winzeler Inc	326199	All Other Plastics Product Manufacturing		7355 W Wilson Ave		Harwood Heights	Illinois	60706-4785	708-867-7971	http://www.winzeler.com	35	John Winzeler	Owner		
Wise Hamlin Plastics Inc	326199	All Other Plastics Product Manufacturing		3810 Stern Ave		St Charles	Illinois	60174-5402	847-697-2840	http://www.wiseplastics.com	75	Fred Wise	Owner		
Woodstock Plastics Co Inc	326199	All Other Plastics Product Manufacturing		22511 W Grant Hwy		Marengo	Illinois	60152-9660	815-568-5281	http://www.woodstockplastics.com	40	Brian Jenkner	Owner, Sales Executive		
Xten Industries	326199	All Other Plastics Product Manufacturing		9600 55th St		Kenosha	Wisconsin	53144-7811	262-605-9000	http://www.xtenindustries.com	100	J Matthew Davidson	Chief Executive Officer	Frank Valentin; Bill Renick	Director-Shipping; Vice President-Operations
Zeller Plastik Inc	326199	All Other Plastics Product Manufacturing		1515 Franklin Blvd		Libertyville	Illinois	60048-4458	847-247-7900	http://www.zellerplastik.com	150	Eli Carmeli	Vice President		
Cb A Retreaders Of Indiana Inc	326212	Tire Retreading		149 S Colfax St		Griffith	Indiana	46319-1900	219-922-2200		41	Brian Taylor	Manager		
Dellwood Tire & Automobile	326212	Tire Retreading		530 W Mondamin St		Minooka	Illinois	60447-9402	815-467-0210	http://www.dellwoodtire.com	30	Larry Bornhofen	Finance Executive		
Pomp's Tire Services	326212	Tire Retreading	Pomp's Tire Svc Inc	3430 Washington St		Park City	Illinois	60085-4718	847-336-4700	http://www.pompstire.com	28	Keith Tolf	Site Manager, Sales Executive	Keith Tolf	Site Manager, Sales Executive
Advanced Flexible Composites	326220	Rubber and Plastics Hoses and Belting Manufacturing		14 Walter Ct		Lake In The Hills	Illinois	60156-1586	847-658-3938	http://www.afconline.com	50	William Lewis	President	Bart Lewis	Chief Operating Officer
Bando USA Inc	326220	Rubber and Plastics Hoses and Belting Manufacturing		1149 W Bryn Mawr Ave		Itasca	Illinois	60143-1508	630-773-6600	http://www.bandousa.com	43	Joe Laudadio	President		
Chicago-Allis Mfg Corp	326220	Rubber and Plastics Hoses and Belting Manufacturing		113 N Green St		Chicago	Illinois	60607-2392	312-666-5050	http://www.chicagoalls.com	100	Char Hamill	President		
E James & Co	326220	Rubber and Plastics Hoses and Belting Manufacturing		6000 S Oak Park Ave		Chicago	Illinois	60638-4012	773-788-1881	http://www.ejames.com	25	Mike Romano	Owner		
Lewis-Goetz & Co Inc	326220	Rubber and Plastics Hoses and Belting Manufacturing	Lewis-Goetz & Co Inc	21701 Mark Collins Dr	Ste 100	Sauk Village	Illinois	60411-5196	708-758-2931	http://www.goodallonline.com	50	Justine Hartman	Human Resources Manager		

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Rota Dyne	326220	Rubber and Plastics Hoses and Belting Manufacturing	RotaDyne	2448 W 24th St		Chicago	Illinois	60608-3703	773-254-4039	http://www.rotadyne.com	30	Kevin Wesolowski	Sales Executive, Manufacturing Executive		
Standard Rubber Products Co	326220	Rubber and Plastics Hoses and Belting Manufacturing		120 Seegers Ave		Elk Grove Vlg	Illinois	60007-1650	847-593-5630	http://www.srpco.com	50	Larry Gualano	President, Sales Executive	Al Gualano; Larry Schmid	Operations Executive; Site Manager
Tiger Flex	326220	Rubber and Plastics Hoses and Belting Manufacturing		801 Estes Ave		Elk Grove Vlg	Illinois	60007-4903	847-640-8366		48	Joseph Syslo	Operations Executive	Joseph Syslo	Operations Executive
Classic Molding Co	326299	All Other Rubber Product Manufacturing	Ritus Corp	3800 Wesley Ter		Schiller Park	Illinois	60176-2130	847-671-7888		67	Thomas Gebhardt	President		
Contact Rubber Corp	326299	All Other Rubber Product Manufacturing		8635 198th Ave		Bristol	Wisconsin	53104-9515	262-857-2361	http://www.contactrubber.com	30	Scott Schroeder	President, Finance Executive		
Custom Rubber Molders Inc	326299	All Other Rubber Product Manufacturing		40 W Fay Ave	Ste 2	Addison	Illinois	60101-5100	630-543-2800	http://www.customrubermolders.com	25				
Komax Corp	326299	All Other Rubber Product Manufacturing		1100 Corporate Grove Dr		Buffalo Grove	Illinois	60089-4521	847-537-6640		50	James Sopp	President		
Pamarco Global Graphics	326299	All Other Rubber Product Manufacturing	Pamarco Global Graphics	171 E Marquardt Dr		Wheeling	Illinois	60090-6427	847-459-6000	http://www.pamarcoglobal.com	43	Jim Nicpon	President		
Rota Dyne	326299	All Other Rubber Product Manufacturing	RotaDyne	2512 W 24th St		Chicago	Illinois	60608-3709	773-247-5600	http://www.rotadyne.com	30				
Superior Manufacturing Group	326299	All Other Rubber Product Manufacturing		5655 W 73rd St		Bedford Park	Illinois	60638-6211	708-458-4600		225	James Wood	Management Information Systems	Mike Dolinski	Operations Executive
The Female Health Company	326299	All Other Rubber Product Manufacturing		515 North State Street	Suite 2225, 515 North	Chicago	Illinois	60654	312-595-9123	http://www.femalehealth.com/	52	O. Parrish	Chairman of the Board, Acting President, Chief Executive Officer		
C & F Forge Co	332111	Iron and Steel Forging		1243 N Kirk Rd		Batavia	Illinois	60510-1442	630-879-1225		25	Ken Linstrom	Manager		
Charles E Larson & Sons	332111	Iron and Steel Forging		2665 N Keeler Ave		Chicago	Illinois	60639-2133	773-772-9700	http://www.larsonforge.com	90	Ed Barribal	Engineering/Technical		
Commercial Forged Products	332111	Iron and Steel Forging		5757 W 65th St		Chicago	Illinois	60638-5503	708-458-1220	http://www.commercialforged.com	100	Don Easterbrooks	Manager-Operations	Don Easterbrooks	Manager-Operations
Cornell Forge Co	332111	Iron and Steel Forging		6666 W 66th St		Chicago	Illinois	60638-4994	708-458-1582	http://www.cornellforge.com	49	Bill Brewer	Owner	Stan Potter; Rob Adelman; Al Reed; Edward Czerwien	Site Manager; Operations Executive; Site Manager; Site
Kropp Forge	332111	Iron and Steel Forging	Ohio Crankshaft Co	5301 W Roosevelt Rd		Cicero	Illinois	60804-1270	708-652-6691	http://www.kroppforge.com	90	Thomas Pollard	President	Ronald Wilson	Operations Executive
Midwest Brass Forging Co	332111	Iron and Steel Forging		10017 Franklin Ave		Franklin Park	Illinois	60131-1894	847-678-7023		25	John Chew	President, Finance Executive, Sales Executive		
Northstar Aerospace Chicago, Inc.	332111	Iron and Steel Forging	Northstar Aerospace Inc.	6006 W 73rd St		Bedford Park	Illinois	60638	708-728-2000	http://www.northstar.com	175				

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Scot Forge	332111	Iron and Steel Forging		8001 Winn Rd		Spring Grove	Illinois	60081-9687	815-675-1000	http://www.scotforge.com	490	John Cain	President, Chief Executive Officer & Chief Operating Officer	John Cain; Mike Klingenberg; Tony Biell; Jerry Cioppone	President, Chief Executive Officer & Chief Operating Officer
Scot Forge Co	332111	Iron and Steel Forging		9394 Belmont Ave		Franklin Park	Illinois	60131-2810	847-678-6000	http://www.scotforge.com	59	James Happel	Manufacturing Executive		
SU America, Inc.	332111	Iron and Steel Forging	Samputensili	5200 Prairie Stone Pkwy		Hoffman Estates	Illinois	60192	847-649-1450	http://www.samputensili.com	400				
Berlin Packaging	332115	Crown and Closure Manufacturing	Berlin Packaging	230 W Monroe St	Ste 2400	Chicago	Illinois	60606-5083	312-666-2050	http://www.berlinpackaging.com	50	Bob Keating	Management Information Systems	Jim Gilbert	Vice President of Operations
Cap & Seal Co	332115	Crown and Closure Manufacturing		1591 Fleetwood Dr		Elgin	Illinois	60123-7194	847-741-3101	http://www.capseal.com	27	Thomas Brown	President, Sales Executive		
Rexam Inc	332115	Crown and Closure Manufacturing	Rexam Closures & Containers	700 Corporate Grove Dr		Buffalo Grove	Illinois	60089-4554	847-459-1001	http://www.rexam.com	300	Will Renfro	Manager-Finance		
Ability Metal Co	332116	Metal Stamping		1355 Greenleaf Ave		Elk Grove Vlg	Illinois	60007-5520	847-437-7040	http://www.abilitymetal.com	50	Isabel Morales	Director-Human Resources		
Accurate Perforating Co Inc	332116	Metal Stamping		3636 S Kedzie Ave		Chicago	Illinois	60632-2786	773-254-3232	http://www.accurateperforating.com	85	Larry Cohen	Owner	Dimitry Roytberg	Operations Executive
All American Washer Werks Inc	332116	Metal Stamping		912 E High St		Mundelein	Illinois	60060-3120	847-566-9091	http://www.washerwerks.com	25	Frederick Neumann	Owner		
AMD Industries, Inc.	332116	Metal Stamping		4620 W 19th St		Cicero	Illinois	60804-2502	708-863-8900	http://www.amdpop.com	60	David Allen	CEO	Ken Pasternak	General Manager
American Metalcraft Inc	332116	Metal Stamping		2074 George St		Melrose Park	Illinois	60160-1523	708-345-1177	http://www.amnow.com	70	Rich Packer	Vice President		
Aro Metal Stamping Co	332116	Metal Stamping		78 Congress Cir W		Roselle	Illinois	60172-3911	630-351-7676	http://www.arometal.com	32	Anthony Dupasquier	President		
Ask Products Inc	332116	Metal Stamping		544 N Highland Ave		Aurora	Illinois	60506-2986	630-896-4056	http://www.asklug.com	40	Steve Kase	Owner		
Atlas Tool & Die Works	332116	Metal Stamping		4633 Lawndale Ave		Lyons	Illinois	60534-1724	708-442-1661	http://www.atlas-tool.com	50	Dan Mottl	President, Human Resources Executive, Sales Executive		
Automatic Drawn Products	332116	Metal Stamping		7405 N Oak Park Ave		Niles	Illinois	60714-3817	847-647-7007		39	Anthony Mengarelli	President		
Avery Dennison Corp	332116	Metal Stamping	Avery Dennison Corporation	650 W 67th Pl		Schererville	Indiana	46375-1357	219-322-5030		150	Liz Bixeman	Manager-Human Resources		
Barco Stamping Co	332116	Metal Stamping		1095 Carolina Dr		West Chicago	Illinois	60185-1799	630-293-5155	http://www.barcostamping.com	60	Thomas Mullally	President		
Bingaman Metal Spinning Corp	332116	Metal Stamping		1000 Carnegie St		Rolling Meadows	Illinois	60008-1075	847-392-5620	http://www.bingaman.net	35	Allan Mortenson	Owner		

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Bomel Tool Manufacturing Co	332116	Metal Stamping		2111 Roberts Dr		Broadview	Illinois	60155-4630	708-343-3663	http://www.romel.com	99	John Gorman	President		
Branko Perforating FWD Inc	332116	Metal Stamping		8520 194th Ave		Bristol	Wisconsin	53104-9543	262-857-2389	http://www.brankoperf.com	29	Herb Watts	President, Finance Executive, Sales Executive		
Burnex Corp	332116	Metal Stamping		5418 Business Pkwy		Ringwood	Illinois	60072-9412	847-854-5400	http://www.burnexcorp.com	25	Manfred Suhr	Owner		
CAC Corp	332116	Metal Stamping		307 E Lies Rd		Carol Stream	Illinois	60188-9421	630-221-5200	http://www.cac-il.com	50	Jim Coduti	Owner, Finance Executive, Human Resources Executive, Sales Executive		
Century Metal Spinning Co	332116	Metal Stamping		430 Meyer Rd		Bensenville	Illinois	60106-1617	630-595-3900	http://www.centurymetalspinning.com	25	Janet Kaiser	Owner, Sales Executive		
Chicago Cutting Die Co	332116	Metal Stamping		3555 Woodhead Dr		Northbrook	Illinois	60062-1814	847-509-5800	http://www.chicagocuttingdie.com	80	Lyle Archer	President & Chief Executive Officer		
Commercial Products Group	332116	Metal Stamping	Commercial Products Group	815 Kimberly Dr		Carol Stream	Illinois	60188-1801			150	Dave Radatz	General Manager, Manufacturing Executive		
Dial Tool & Manufacturing Corp	332116	Metal Stamping		201 S Church St		Addison	Illinois	60101-3747	630-543-3600	http://www.dialtool.com	40	Steve Pagliuzza	President	Phil Venticinque	Operations Executive
Drawn Metal	332116	Metal Stamping		6143 W Howard St		Niles	Illinois	60714-3486	847-647-7650		39				
Du Page Precision	332116	Metal Stamping		2250 Curtiss St		Downers Grove	Illinois	60515-4054	630-969-7200	http://www.precisionbrand.com	50	Larry Franczyk	President		
Era Tool & Manufacturing Co	332116	Metal Stamping		946 North Ave		Des Plaines	Illinois	60016-3298	847-298-6333		38				
FIC America Corp	332116	Metal Stamping		485 E Lies Rd		Carol Stream	Illinois	60188-9422	630-871-7609	http://www.futabasangyo.com	422	Becky Allen	Human Resources Manager		
Gord Industrial Plastics Inc	332116	Metal Stamping		1310 E 6th St		Sandwich	Illinois	60548-7094	815-786-9494		40	James Gord	President, Finance Executive, Marketing Executive, Sales Executive	Hugo Almaraz	Operations Executive
Headly Manufacturing-II	332116	Metal Stamping		2700 23rd St		Broadview	Illinois	60155-4512	708-338-0800	http://www.headlymfg.com	100	Bill Steineke	Manager, Finance Executive, Marketing Executive		
Helander Metal Spinning Co	332116	Metal Stamping		931 N Ridge Ave		Lombard	Illinois	60148-1208	630-268-9292	http://www.helandermetal.com	30	Samuel Ibrahim	Owner, Finance Executive		
HPL Stampings Inc	332116	Metal Stamping		425 Enterprise Pkwy		Lake Zurich	Illinois	60047-6710	847-540-1400	http://www.hplstampings.com	55	Roger Hedberg	President	Holly Helfinstein; Vito Campbossi	Manager-Quality; Vice President-Operations
Hub Manufacturing Co Inc	332116	Metal Stamping		1212 N Central Park Ave		Chicago	Illinois	60651-2299	773-252-1373	http://www.hubmanufacturing.com	25	Gerald Benda	Owner		
Interplex Daystar Inc	332116	Metal Stamping	Interplex Industries Inc	11535 Franklin Ave		Franklin Park	Illinois	60131-1132	847-451-2500	http://www.interplex.com	53	Dan Carioggia	President	Steve Thomson	Manager-Quality Assurance

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KDK Upset Forging Co	332116	Metal Stamping		2645 139th St		Blue Island	Illinois	60406-3599	708-388-8770	http://www.kdkforging.com	45	Mark Lesniewicz	Sales Executive		
Keats Manufacturing Co	332116	Metal Stamping		350 Holbrook Dr		Wheeling	Illinois	60090-5812	847-520-1133	http://www.keatsmfg.com	120	Wade Keats	President		
LSA United Inc	332116	Metal Stamping		2310 W 78th St		Chicago	Illinois	60620-5801	773-476-2700		125	Richard Gessner	President & Chief Executive Officer		
Manor Tool & Manufacturing Co	332116	Metal Stamping		9200 Ivanhoe St		Schiller Park	Illinois	60176-2391	847-678-2020	http://www.manortool.com	60	Tom Simeone	President		
Marengo Tool & Die Works	332116	Metal Stamping		201 E Railroad St		Marengo	Illinois	60152-3133	815-568-7411	http://www.marengotool.com	48	Fred Struckmeier	President		
Metalstamp Inc	332116	Metal Stamping		24219 S Northern Illinois Dr		Channahon	Illinois	60410-5114	815-467-7800	http://www.metalstampinc.com	50	Leroy Hutchinson	President	Macy Harmon	Site Manager
Minerallac	332116	Metal Stamping		100 Gast Rd		Hampshire	Illinois	60140-7654	630-543-7080	http://www.minerallac.com	50	Jim Hlavacek	President		
Mj Celco Inc	332116	Metal Stamping		3900 Wesley Ter		Schiller Park	Illinois	60176-2132	847-671-1900	http://www.mjcelco.com	80	Michael Cielak	President		
Northwestern Corp	332116	Metal Stamping		922 Armstrong St		Morris	Illinois	60450-1921	815-942-1300	http://www.nwcorp.com	50	Richard Bolen	President, Finance Executive, Human Resources Executive, Sales Executive	Jerry Sebby	Site Manager
O & G Spring & Wire Forms	332116	Metal Stamping		4500 W Division St		Chicago	Illinois	60651-1641	773-772-9331		60	Richard Gregg	Owner, Finance Executive, Sales Executive		
Parkview Metal Products	332116	Metal Stamping		1275 Ensell Rd		Hawthorn Woods	Illinois	60047-1532	847-540-2323	http://www.parkviewmetal.com	165	Joji Kuga	Information Technology		
Perfection Spring & Stamping	332116	Metal Stamping		1449 E Algonquin Rd		Mt Prospect	Illinois	60056	847-437-3900	http://www.pss-corp.com	100	David Kahn	President		
Performance Stamping Co Inc	332116	Metal Stamping		20 Lake Marian Rd		Carpentersville	Illinois	60110-1929	847-426-2233	http://www.performancestamping.com	30	Scott Spencer	Chief Executive Officer	Jeff Good	Operations Executive
Precise Stampings Inc	332116	Metal Stamping		202 Poplar Pl		North Aurora	Illinois	60542-1407	630-897-6477	http://www.precisestamping.com	25	Robert Goblet	Owner		
Precision Stamping Products	332116	Metal Stamping		4848 River Rd		Schiller Park	Illinois	60176-1119	847-678-0800	http://www.precisionstamp.com	30	Kevin Ryan	Operations Executive	Kevin Ryan	Operations Executive
Principal Manufacturing Corp	332116	Metal Stamping		2800 S 19th Ave		Broadview	Illinois	60155-4754	708-865-7500	http://www.principalmf.com	200	Paul Barnett	President & Chief Executive Officer	Benjamin Barnett; Gary Poupard	Vice President-Telecommunications ; Vice President-Operations
R C Coil Spring Manufacturing Co Inc	332116	Metal Stamping		490 Mitchell Rd		Glendale Heights	Illinois	60139-2580	630-790-3500	http://www.rccoilspring.com	63	Chester Sawko	President		
Ramcel Engineering Co	332116	Metal Stamping		2926 Macarthur Blvd		Northbrook	Illinois	60062-2085	847-272-6980	http://www.ramcel.com	75	Rocky Palmi	President	Joe Gallo; Art Handtel; Sandy Martin	Manager-Quality; Manager-Shipping; Corporate Secretary

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Ri-Del	332116	Metal Stamping		1754 W Walnut St		Chicago	Illinois	60612-2524	312-829-8720		50				
Royal Die & Stamping Co Inc	332116	Metal Stamping		949 E Green St		Bensenville	Illinois	60106-2582	630-766-2685	http://www.royaldie.com	120	Henrik Freitag	President	Kris Daehler; Susan Freitag; Vince Lasseter	Director-Quality; Director-Operations; Director-Quality
RTM Trend Inc	332116	Metal Stamping		11333 Melrose Ave		Franklin Park	Illinois	60131-1365	847-455-4350	http://www.reliancetool.com	40	Paul Knowlton	President		
Service Stamping Illinois Inc	332116	Metal Stamping		251 Central Ave		Roselle	Illinois	60172-1993	630-894-7880	http://www.servicestampingsil.com	27	Jim Zay	Purchasing Agent		
Short Run Stampings Inc	332116	Metal Stamping		946 North Ave		Des Plaines	Illinois	60016-3220	847-298-5026		25				
Stanley Spring & Stamping Corp	332116	Metal Stamping		5050 W Foster Ave		Chicago	Illinois	60630-1614	773-777-2600	http://www.stanleyspring.com	140	Ronald Banas	Chairman	Jim Albright	Manager-Shipping
Sterling Spring Co	332116	Metal Stamping		4501 S Knox Ave		Chicago	Illinois	60632-4803	773-838-3350		100	Anthony Carini	General Manager		
Syr-Tech Inc	332116	Metal Stamping		325 Windy Point Dr		Glendale Heights	Illinois	60139-3804	630-942-7300	http://www.syrtech.com	50	Gary Hefen	President		
Tryson Metal Stampings & Manufacturing	332116	Metal Stamping		230 S LA Londe Ave		Addison	Illinois	60101-3307	630-628-6570	http://www.tryson.com	56	Felix Jarczyk	Owner, Sales Executive		
Ward Manufacturing Co	332116	Metal Stamping		2230 Main St		Evanston	Illinois	60202-1544	847-864-4786	http://www.wardmfg.com	39	Michael Ward	President, Sales Executive		
Wauconda Tool & Engineering	332116	Metal Stamping	Precision Engineered Products	821 W Algonquin Rd		Algonquin	Illinois	60102-2485	847-658-4588	http://www.wauconda.com	99	Chuck Burnside	President		
Wauconda Tool & Engineering	332116	Metal Stamping		690 Church Rd		Elgin	Illinois	60123-9340	847-608-0602	http://www.wauconda.com	50				
William Dudek Manufacturing Co	332116	Metal Stamping		4901 W Armitage Ave		Chicago	Illinois	60639-3295	773-622-2727	http://www.dudekmfg.com	30	William Dudek	President, Finance Executive		
Wilton Brands Inc	332116	Metal Stamping	Towerbrook Capital Partners Ltd.	2240 75th St		Woodridge	Illinois	60517-2333	630-963-7100	http://www.wilton.com	600	Vincent Naccarato; Jerry Levin	CEO; Chairman and Chief Executive Officer	Clay Naccarato; William Zullo	Operations VP; Director of Purchasing and Retail Operations
Wisconsin Tool & Stamping Co	332116	Metal Stamping		9521 Ainslie St		Schiller Park	Illinois	60176-1115	847-678-7573	http://www.wistool.com	60	John Moore	Sales Director		
Accu-Cut Diamond Tool Co	332212	Hand and Edge Tool Manufacturing		4229 N Nordica Ave		Norridge	Illinois	60706-7105	708-457-8800	http://www.accucutdiamond.com	50	Stanley Domanski	Owner		
Advantech Plastics LLC	332212	Hand and Edge Tool Manufacturing		2500 S Eastwood Dr		Woodstock	Illinois	60098-9112	815-338-8383	http://www.advantechplastics.com	35	Gerry Kugler	Manager	Pat Terrault	Office Manager
Everede Tool Co	332212	Hand and Edge Tool Manufacturing		5296 N Northwest Hwy		Chicago	Illinois	60630-1246	773-467-4200	http://www.everede.net	30	Chris Woznicki	Manager		

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Greenlee Textron	332212	Hand and Edge Tool Manufacturing	Greenlee Textron Inc	702 W Main St		Genoa	Illinois	60135-1093	815-784-5127	http://www.greenlee.com	100	Lyman Hensley	Operations	Murali Mariappan; Lyman Hensley	Operations Executive; Operations
Link Tools International USA Inc	332212	Hand and Edge Tool Manufacturing		2440 N Lakeview Ave		Chicago	Illinois	60614-2872	773-549-3000	http://www.link-tools.com	35	John Davidson	Chief Executive Officer		
Paratech Inc	332212	Hand and Edge Tool Manufacturing		1025 Lambrecht Dr		Frankfort	Illinois	60423-1648	815-469-3911	http://www.paratech.us	67	Ken Neilsen	President		
Snap-on Incorporated	332212	Hand and Edge Tool Manufacturing	Snap-on Incorporated	2801, 80th Street		Kenosha	Wisconsin	53143	262-656-5200	http://www.snapon.com/	11,500	Nicholas Pinchuk; Thomas Ward; David Ellingen	Chairman of the Board, President, Chief Executive Officer, President	Gary S. Henning; Anup Banerjee; Doug Turner	Vice President-Operations Development; Vice President
Contour Saws Inc	332213	Saw Blade and Handsaw Manufacturing		1217 E Thacker St		Des Plaines	Illinois	60016-6412	847-824-1146	http://www.doall.com	110	Jim Rudolph	IT Manager		
Simmons Engineering Corp	332213	Saw Blade and Handsaw Manufacturing		1200 Willis Ave		Wheeling	Illinois	60090-5819	847-419-9800	http://www.simcut.com	55	Bruce Gillian	President		
BOF Corp	332214	Kitchen Utensil, Pot, and Pan Manufacturing		801 N Commerce St		Aurora	Illinois	60504-8290	630-585-0020	http://www.bofcorp.com	45	Pat Mitten	President	Henry Masset	Operations
Copco	332214	Kitchen Utensil, Pot, and Pan Manufacturing		2240 75th St		Woodridge	Illinois	60517-2333	630-963-2727	http://www.copco.com	500	Vincent Naccarato	President		
Soho Corp	332214	Kitchen Utensil, Pot, and Pan Manufacturing		3120 W Lake Ave		Glenview	Illinois	60026-1207	847-729-7647	http://www.sohocorp.com	30	Tony Bell	Manager, Finance Executive, Sales Executive		
Chief Industries Inc	332311	Prefabricated Metal Building and Component Manufacturing	Chief Industries Inc	1225 E Maple St		Rensselaer	Indiana	47978-2120	219-866-4121	http://www.chiefind.com	117	Melissa Miller	Director-Human Resources		
FBI Buildings Inc	332311	Prefabricated Metal Building and Component Manufacturing		3823 W 1800 S		Remington	Indiana	47977-8831	219-261-2157	http://www.fbibuildings.com	350	Barry Bahler	President & General Manager		
Accurate Partitions Corp	332312	Fabricated Structural Metal Manufacturing		8000 Joliet Rd		Mc Cook	Illinois	60525-3254	708-442-6801	http://www.accuratepartitions.com	90	Jay Orlando	Manager-Human Resources		
Ace Metal Craft Co	332312	Fabricated Structural Metal Manufacturing		484 Thomas Dr		Bensenville	Illinois	60106-1619	847-455-1010	http://www.acemental.com	100	Jean Pitzo	Owner		
Anzels Welding	332312	Fabricated Structural Metal Manufacturing		322 Moen Ave		Rockdale	Illinois	60436-2687	815-725-5668	http://www.anzelwelding.com	35	Charles Anzels	President		
Arcelor Mittal Burns Harbor	332312	Fabricated Structural Metal Manufacturing	ArcelorMittal	250 W US Highway 12		Burns Harbor	Indiana	46304-9727	219-787-2021	http://www.arcelormittal.com	6,000	Mike Schadle	Operations Executive	Mike Schadle	Operations Executive
Binzel Industries Inc	332312	Fabricated Structural Metal Manufacturing		3320 Tollview Dr		Rolling Meadows	Illinois	60008-3707	847-506-0003	http://www.binzel.net	40	Theodore Binzel	President		
Central Steel Fabrication	332312	Fabricated Structural Metal Manufacturing		1843 S 54th Ave		Cicero	Illinois	60804-1815	708-652-2037	http://www.centralsteel.com	27	Gregory Johnston	Owner		
Contractors Steel Co	332312	Fabricated Structural Metal Manufacturing		4407 Railroad Ave		East Chicago	Indiana	46312-2654	219-378-1777		30	Doug Nelson	Manager, Sales Executive		

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Crown Steel Sales LLC	332312	Fabricated Structural Metal Manufacturing		3355 W 31st St		Chicago	Illinois	60623-5017	773-376-1700	http://www.crownsteel.com	75	Lynne Mccutcheon	Chief Executive Officer	Larry King	Operations Manager
D & B Fabricators	332312	Fabricated Structural Metal Manufacturing		16w065 Jeans Rd		Lemont	Illinois	60439-8894	630-325-3780		28	John De Young	Owner		
David Architectural Metals Inc	332312	Fabricated Structural Metal Manufacturing		3100 S Kilbourn Ave		Chicago	Illinois	60623-4894	773-376-3200	http://www.davidarchitecturalmetals.com	38	Richard Schneider	President, Finance Executive		
Duraflex Inc	332312	Fabricated Structural Metal Manufacturing		765 Industrial Dr	Ste A	Cary	Illinois	60013-1918	847-462-1007	http://www.duraflexinc.com	242	Dean Dellacecca	Owner, Sales Executive		
Dywidag Systems International USA Inc	332312	Fabricated Structural Metal Manufacturing		320 Marmon Dr		Bolingbrook	Illinois	60440-3078	630-739-1100	http://www.dsiamerica.com	100	Scott Jacob	Data Processing	Carl Nash	Site Manager
Flexicraft Industries	332312	Fabricated Structural Metal Manufacturing		2315 W Hubbard St		Chicago	Illinois	60612-1403	312-738-3588		33	Jerry Oprondeck	Chief Executive Officer		
G E Mathis Co	332312	Fabricated Structural Metal Manufacturing		6100 S Oak Park Ave		Chicago	Illinois	60638-4095	773-586-3800	http://www.gemathis.com	90	Craig Mathis	President		
Garbe Iron Works Inc	332312	Fabricated Structural Metal Manufacturing		456 N Broadway		Aurora	Illinois	60505-2672	630-897-5100		25	Terry Peshia	Chief Executive Officer, Finance Executive		
Genesis Inc	332312	Fabricated Structural Metal Manufacturing		301 Central Ave		Roselle	Illinois	60172-1952	630-894-6634	http://www.genesisincorporated.com	125	William Stringfellow	President		
Goeder-Henrichson Co	332312	Fabricated Structural Metal Manufacturing		2900 State St		Chicago Heights	Illinois	60411-4843	708-757-5030	http://www.goederjoist.com	90	Paul O'Connor	President		
Guardian Construction Products	332312	Fabricated Structural Metal Manufacturing		10s359 Normantown Rd		Naperville	Illinois	60564-5632	630-820-8899	http://www.guardiansteel.com	25	Gerald Husarik	Owner, Finance Executive		
Harmony Metal Fabrication	332312	Fabricated Structural Metal Manufacturing		148 Industrial Dr		Gilberts	Illinois	60136-9752	847-426-8900	http://www.harmonymetalfab.com	30	Robert Farnham	President, Sales Executive		
Kingery Steel Fabricators Inc	332312	Fabricated Structural Metal Manufacturing		16895 Chicago Ave		Lansing	Illinois	60438-1120	708-474-6665		30	David Ash	President, Finance Executive		
Laystrom Manufacturing	332312	Fabricated Structural Metal Manufacturing		3900 W Palmer St		Chicago	Illinois	60647-2216	773-342-4800	http://www.laystrom.com	60	Dennis Carlson	Human Resources Director		
Leeco Steel LLC	332312	Fabricated Structural Metal Manufacturing	O'Neal Steel Inc	8255 Lemont Rd	Ste 100	Darien	Illinois	60561-1801	630-985-4513	http://www.leecosteel.com	40	Robert Pepoff	President		
Loeffel Steel Products Inc	332312	Fabricated Structural Metal Manufacturing		27951 W Industrial Ave		Lake Barrington	Illinois	60010-2455	847-382-6770	http://www.loeffel.com	73	Maurice Loeffel	Owner		
Marcres Manufacturing	332312	Fabricated Structural Metal Manufacturing		600 W Carboy Rd		Mt Prospect	Illinois	60056-5763	847-439-1808	http://www.marcres.com	30	Marlene Palmer	President		
Midamerica Water Treatment	332312	Fabricated Structural Metal Manufacturing		1437 Brewster Creek Blvd		Bartlett	Illinois	60103-1695	630-289-6654		30	Michael Fernandez	Owner		

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Mid-Continent Corp	332312	Fabricated Structural Metal Manufacturing		2500 Elmhurst Rd		Elk Grove Vlg	Illinois	60007-6319	847-860-5550	http://www.midcofab.com	100	Michael Scheck	President		
Munster Steel Co Inc	332312	Fabricated Structural Metal Manufacturing		9505 Calumet Ave		Munster	Indiana	46321-2889	219-924-5198	http://www.munstersteel.com	50	Jeanne Robbins	President	Scott Robbins; Deborah Dorsey; Tommy Palmer	Vice President-Production; Director-Shipping & Receiving Manager
Peterson Manufacturing Co	332312	Fabricated Structural Metal Manufacturing		24133 W 143rd St		Plainfield	Illinois	60544-8700	815-436-9201	http://www.peterson-mfg.com	78	Randy Fugett	Contact		
Precision Metal Products Inc	332312	Fabricated Structural Metal Manufacturing		1209 W Capitol Dr		Addison	Illinois	60101-3116	630-458-0100		30				
R & D Construction Services	332312	Fabricated Structural Metal Manufacturing		141 E 17th St		Chicago Heights	Illinois	60411-3663	708-756-9900	http://www.rdcsl.net	30	Steve Hill	President		
Republic Engineered Steel Inc	332312	Fabricated Structural Metal Manufacturing		4000 E 7th Ave		Gary	Indiana	46403-2730	219-939-3400	http://www.republicengineered.com/	60				
Romero Steel Co Inc	332312	Fabricated Structural Metal Manufacturing		1300 Main St		Melrose Park	Illinois	60160-4020	708-216-0001	http://www.romerosteel.com	27	Jose Romero	Owner		
S & S International Inc	332312	Fabricated Structural Metal Manufacturing		423 Saint Paul Blvd		Carol Stream	Illinois	60188-5207	630-510-9200		60	Anne Hall	Human Resources Manager		
Scott Steel Services	332312	Fabricated Structural Metal Manufacturing		1203 E Summit St		Crown Point	Indiana	46307-2730	219-226-9855		35	Robert Scott	President, Finance Executive, Sales Executive		
Simko Sons Industrial Refractories	332312	Fabricated Structural Metal Manufacturing		4545 Ash Ave		Hammond	Indiana	46327-1622	219-933-9100	http://www.simkofab.com	40	Dan Simko	President, Finance Executive		
Simpson Strong-Tie Co Inc	332312	Fabricated Structural Metal Manufacturing	Simpson Strong-Tie Co Inc	136 W Official Rd		Addison	Illinois	60101-4521	630-543-2797	http://www.simpsonanchors.com	40	Joel Houck	Operations Executive	Joel Houck	Operations Executive
Tift Bridge Iron	332312	Fabricated Structural Metal Manufacturing		12632 N County Road 400 E		Wheatfield	Indiana	46392	219-828-4011	http://www.tbiron.com	40	Mary Szymusiak	President		
Titan Steel Corp	332312	Fabricated Structural Metal Manufacturing	Titan Steel Corp	2201 W Haven Ave		New Lenox	Illinois	60451-2595	815-726-4900		50	Mark Hunt	General Manager & Director-Human Resources		
Transystems Corp	332312	Fabricated Structural Metal Manufacturing		222 S Riverside Plz	Ste 2320	Chicago	Illinois	60606-6101	312-669-9601		30	Peggy Sullivan	Manager		
United Conveyor Supply Co	332312	Fabricated Structural Metal Manufacturing		2025 N 15th Ave		Melrose Park	Illinois	60160-1404	708-344-8050		37	John Zokal	Operations	John Zokal	Operations
Waukegan Steel Sales Inc	332312	Fabricated Structural Metal Manufacturing		1201 Belvidere Rd		Waukegan	Illinois	60085-6297	847-662-2810	http://www.waukegansteel.com	75	Don Robison	President		
World Wide Produce	332312	Fabricated Structural Metal Manufacturing		2404 S Wolcott Ave	Ste 3	Chicago	Illinois	60608-0489	312-666-2365	http://www.worldwideproduce.com	40	Breck Grigas	President		
A Ok Inc	332321	Metal Window and Door Manufacturing		711 W Brown St		Harvard	Illinois	60033-2344	815-943-7431	http://www.harvardproducts.com	40	Orrin Kinney	President, Finance Executive		

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Armaclad Windows & Doors	332321	Metal Window and Door Manufacturing		4422 W 46th St		Chicago	Illinois	60632-4361	773-446-7803	http://www.armacladwindows.com	29	Ron Spielman	Manager		
Casco Industries	332321	Metal Window and Door Manufacturing		540 Division St		South Elgin	Illinois	60177-1155	847-741-9595	http://www.cascoonline.com	150	Joe Castoro	President		
Dowco Products Group	332321	Metal Window and Door Manufacturing		1855 S 54th Ave		Cicero	Illinois	60804-1815	708-652-9100	http://www.safeair-dowco.com	85	Michael Freidman	President		
Erect-A-Tube Inc	332321	Metal Window and Door Manufacturing		701 W Park St		Harvard	Illinois	60033-2600	815-943-4091	http://www.erect-a-tube.com	30	Michael Bailor	Operations Executive	Michael Bailor	Operations Executive
Midway Windows & Doors Inc	332321	Metal Window and Door Manufacturing		6750 S Belt Circle Dr		Chicago	Illinois	60638-4706	708-594-2600	http://www.alliancewindows.com	50	Art Strauss	Owner	Dan Brower; Frank Enyart	Site Manager; Site Manager
Milgard Windows & Doors	332321	Metal Window and Door Manufacturing	Milgard Manufacturing Inc	1785 N Edgelawn Dr		Aurora	Illinois	60506-1078	630-907-2200	http://www.milgard.com	120	Susan Davis	Human Resources Executive		
Paragon Manufacturing Inc	332321	Metal Window and Door Manufacturing		2001 N 15th Ave		Melrose Park	Illinois	60160-1404	708-345-1717	http://www.paragonmanufacturing.com	60	Peter Wright	Owner		
Vapor Bus International	332321	Metal Window and Door Manufacturing	Westinghouse Air Brake Technologies Corp	1010 Johnson Dr		Buffalo Grove	Illinois	60089-6918	847-777-6400	http://www.vapordoors.com	185	Terry Miller	Information Systems	Rich Palumbo	Operations, Purchasing Agent
Vent Products Co	332321	Metal Window and Door Manufacturing		1901 S Kilbourn Ave		Chicago	Illinois	60623-2309	773-521-1900	http://www.ventproducts.com	60	Thomas Foreman	Site Manager	Bob Griffin; Thomas Foreman	Site Manager; Site Manager
Accu-Fab Inc	332322	Sheet Metal Work Manufacturing		1550 Abbott Dr		Wheeling	Illinois	60090-5820	847-541-4230	http://www.accufabinc.com	40	Pat Erickson	Owner	Pat Erickson; Michele Mason	Owner; Administrator
B & J Wire Inc	332322	Sheet Metal Work Manufacturing		1919 S Fairfield Ave	Ste 1	Chicago	Illinois	60608-2498	773-927-9473	http://www.bjwire.com	30	Xavier Garcia	Sales Executive		
C Keller Manufacturing Inc	332322	Sheet Metal Work Manufacturing		925 N Ellsworth Ave		Villa Park	Illinois	60181-1107	630-833-5593	http://www.ckellermfg.com	32	John Jacoby	President, Sales Executive	Sherry Holmes	Operations Executive
Concise Industries Inc	332322	Sheet Metal Work Manufacturing		1101 Estes Ave		Elk Grove Vlg	Illinois	60007-4909	847-439-4550	http://www.concisefab.com	50	Fred Rieble	President		
Cordeck Sales Inc	332322	Sheet Metal Work Manufacturing		12700 Wilmot Rd		Kenosha	Wisconsin	53142-7361	262-857-7171	http://www.cordecksales.com	50	Terrie Maki	President		
Erie Industrial Products Co	332322	Sheet Metal Work Manufacturing		1234 Bristol Ave		Westchester	Illinois	60154-3702	708-344-8200	http://www.erieco.com	26	David Collins	President	Mike Szuta	Site Manager
Fabrication Technologies Inc	332322	Sheet Metal Work Manufacturing		1925 Enterprise Ct		Libertyville	Illinois	60048-9764	847-362-9800	http://www.fabricationtechnologies.com	150	Tom Dahlen	Manager		
Geneva Manufacturing Co	332322	Sheet Metal Work Manufacturing		900 Schneider Dr		South Elgin	Illinois	60177-2642	847-697-1161	http://www.genevamfg.com	30	Christine White	Manager, Finance Executive		
Icon Metal Craft Inc	332322	Sheet Metal Work Manufacturing		940 Dillon Dr		Wood Dale	Illinois	60191-1233	630-766-5600	http://www.iconmetalcraft.com	100	Silvia Mclain	President & Owner		

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J P Bell Fabricating	332322	Sheet Metal Work Manufacturing		617 N Central Ave		Wood Dale	Illinois	60191-1452	630-766-3366	http://www.jpbellfab.com	31	Jay Posch	Owner, Finance Executive, Sales Executive		
Key West Metal Industries Inc	332322	Sheet Metal Work Manufacturing		13831 Kostner Ave		Crestwood	Illinois	60445-1912	708-371-1470		40				
Lindab Inc	332322	Sheet Metal Work Manufacturing	Lindab Inc	5355 Walnut Ave		Downers Grove	Illinois	60515-4108	630-241-1500	http://www.lindab.com	25				
Mech-Tronics Corp	332322	Sheet Metal Work Manufacturing		1635 N 25th Ave		Melrose Park	Illinois	60160-1860	708-344-9823	http://www.mechtronics.com	100	Gene Demuro	President		
Montana Metal Products LLC	332322	Sheet Metal Work Manufacturing		25 Howard Ave		Des Plaines	Illinois	60018-1901	847-803-6600	http://www.mmplc.com	85	Anthony Sobel	President		
MSL Stamping	332322	Sheet Metal Work Manufacturing		107 Connell Ave		Rockdale	Illinois	60436	815-741-2434		70				
National Metal Fabricators	332322	Sheet Metal Work Manufacturing		2395 Greenleaf Ave		Elk Grove Vlg	Illinois	60007-5573	847-439-5321	http://www.nmfings.com	29	W Bonine	Owner, Sales Executive		
Northstar Metal Products	332322	Sheet Metal Work Manufacturing		591 Mitchell Rd		Glendale Heights	Illinois	60139-2582	630-446-7800	http://www.northstarmetal.com	80	Linda Boggess	Owner		
Nu-Way Industries Inc	332322	Sheet Metal Work Manufacturing		555 Howard Ave		Des Plaines	Illinois	60018-1981	847-298-7710	http://www.nuwayindustries.com	375	Steve Southwell	President		
Quality Fabricators Inc	332322	Sheet Metal Work Manufacturing		1035 W Fullerton Ave		Addison	Illinois	60101-3192	630-543-0540	http://www.qfi-usa.com	80	Tom Lovelace	President	Brian Lovelace; Mark Summaria	Chief Operating Officer; Director-Shipping
Ram Mechanical Services Inc	332322	Sheet Metal Work Manufacturing		258 S Westgate Dr		Carol Stream	Illinois	60188-2243	630-665-6620	http://www.rammechanical.com	30	George Webster	President		
San Mateo Inc	332322	Sheet Metal Work Manufacturing		1180 Industrial Dr		Bensenville	Illinois	60106-1247	630-860-6991		25	Rey Soto	Owner		
Viking Metal Cabinet Co	332322	Sheet Metal Work Manufacturing		440 W Boughton Rd	Ste 108	Bolingbrook	Illinois	60440-1400	708-594-1111	http://www.vikingmetal.com	60	Jim Willis	President & Chief Executive Officer		
Welding Co Of America	332322	Sheet Metal Work Manufacturing		120 N Railroad Ave		Northlake	Illinois	60164-1607	708-531-1200	http://www.weldcoa.com	49				
Zenith Fabricating Co	332322	Sheet Metal Work Manufacturing		1928 N Leamington Ave		Chicago	Illinois	60639-4490	773-622-2601	http://www.quincylab.com	34	Anthony Guanci	Owner, Sales Executive		
Chicago Faucet Co	332323	Ornamental and Architectural Metal Work Manufacturing		2100 Clearwater Dr		Des Plaines	Illinois	60018-5904	847-803-5000		300	Patrick Tanzillo	Manager-Commercial Products	Patrick Tanzillo	Manager-Commercial Products
Doralco	332323	Ornamental and Architectural Metal Work Manufacturing		5919 W 118th St		Alsip	Illinois	60803-3914	708-389-4441	http://www.doralco.com	95	Robert Jr	President	Jim Stremplewski	Site Manager
JLO Metal Products Inc	332323	Ornamental and Architectural Metal Work Manufacturing		5841 W Dickens Ave		Chicago	Illinois	60639-4095	773-889-6242	http://www.jlometal.com	100	John Oberrieder	President & Chief Executive Officer	Jay Oberrieder	Vice President-Operations

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REB Storage Systems International	332323	Ornamental and Architectural Metal Work Manufacturing		4556 W Grand Ave		Chicago	Illinois	60639-4734	773-252-0400	http://www.rebsteel.com	40	Thomas Lesko; Tom Lesko	President, Sales Executive; President		
Tesko Welding & Manufacturing Co	332323	Ornamental and Architectural Metal Work Manufacturing		7350 W Montrose Ave		Norridge	Illinois	60706-1158	708-452-0045	http://www.teskoenterprises.com	35				
Western Architectural Iron	332323	Ornamental and Architectural Metal Work Manufacturing		3455 N Elston Ave		Chicago	Illinois	60618-5623	773-463-1500	http://www.waico.com	30	John Rundgren	President, Finance Executive		
Alfa Laval Inc	332410	Power Boiler and Heat Exchanger Manufacturing	Alfa Laval AB	2050 N Ruby St		Melrose Park	Illinois	60160-1112	708-345-5400	http://www.stanref.com	100	Phil Lucas	General Manager		
American Industrial Heat	332410	Power Boiler and Heat Exchanger Manufacturing		3905 IL Route 173		Zion	Illinois	60099-9456	847-731-1000		60	Guy Chapman	Administrator	Guy Chapman	Administrator
Cresswood Recycling Systems	332410	Power Boiler and Heat Exchanger Manufacturing		55 W Lincoln Hwy		Cortland	Illinois	60112-4078	815-758-7171	http://www.cresswood.com	30	Jack Cress	Owner		
Modine Manufacturing Co	332410	Power Boiler and Heat Exchanger Manufacturing	Modine Manufacturing Co.	4400 Ringwood Rd		Ringwood	Illinois	60072-9603	815-653-2327	http://www.modine.com	300	Randy Repke	Operations	Randy Repke	Operations
Senior Flexonics, Inc./ Automotive Products Division	332410	Power Boiler and Heat Exchanger Manufacturing		300 E Devon Ave		Bartlett	Illinois	60103	630-837-1811	http://www.senior-flexonics.com	600				
Vulcanium Corporation	332410	Power Boiler and Heat Exchanger Manufacturing		3045 Commercial Ave		Northbrook	Illinois	60062	847-498-3111	http://www.vulcanium.com	45				
CST Storage	332420	Metal Tank (Heavy Gauge) Manufacturing	CST Storage	345 Harvestore Dr		Dekalb	Illinois	60115-9646	815-756-1551	http://www.cst-storage.com	120	Ron Stier	President	Charles Munroe	Network Administrator
Protectoseal Co./ Safety Container Division	332420	Metal Tank (Heavy Gauge) Manufacturing	Protectoseal Co	225 Foster Ave		Bensenville	Illinois	60106	630-595-0800	http://www.protectoseal.com	100				
Bway Corp	332431	Metal Can Manufacturing		3200 S Kilbourn Ave		Chicago	Illinois	60623-4829	773-254-8700	http://www.bwaycorp.com	200	Tina Matte	Human Resources Director		
BWAY Corp	332431	Metal Can Manufacturing	BWAY Corporation	1440 S Kilbourn Ave		Chicago	Illinois	60623-1033	773-893-2100	http://www.bwaycorp.com	101	Dave Leber	Manager		
Chicago Mailing Tube Co	332431	Metal Can Manufacturing		400 N Leavitt St		Chicago	Illinois	60612-1618	312-243-6050	http://www.mailing-tube.com	41				
Crown Cork & Seal Co	332431	Metal Can Manufacturing	Crown Cork & Seal Co Inc	11535 S Central Ave		Alsip	Illinois	60803-3418	708-385-8670	http://www.crowncork.com	200	Len Jenkins	Vice President		
Crown Cork & Seal Co	332431	Metal Can Manufacturing	Crown Cork & Seal Co Inc	3737 Exchange Ave		Aurora	Illinois	60504-8102	630-851-7774	http://www.crowncork.com	90	David Sieroty	President		
Crown Cork & Seal Co	332431	Metal Can Manufacturing	Crown Cork & Seal Co Inc	5555 W 115th St		Alsip	Illinois	60803-5178	708-239-5555	http://www.crowncork.com	75	Suresh Desai	Manager	Suresh Desai	Manager
Greif Inc	332431	Metal Can Manufacturing	Greif, Inc.	5s220 Frontenac Rd		Naperville	Illinois	60563-1711	630-961-9786	http://www.greif.com	70	Holly Weeks	Director-Human Resources		

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Rexam Beverage Can Americas	332431	Metal Can Manufacturing	Rexam Beverage Can N America	4001 Montdale Park Dr		Valparaiso	Indiana	46383-0607	219-462-4843	http://www.rexam.com	150	Mark Scales	Plant Manager		
Rexam Beverage Can Americas	332431	Metal Can Manufacturing	Rexam Beverage Can N America	1101 W 43rd St		Chicago	Illinois	60609-3340	773-247-4646	http://www.rexam.com	120	Bob Riggs	Manufacturing Executive		
Rexam Beverage Can Americas	332431	Metal Can Manufacturing	Rexam Beverage Can N America	2250 Lively Blvd		Elk Grove Vlg	Illinois	60007-5210	847-238-3200	http://www.rexam.com	65	Debbie Mueller	Director-Accounting		
Silgan Containers Corp	332431	Metal Can Manufacturing	Silgan Containers Corp	2501 165th St	Ste 2	Hammond	Indiana	46320-2933	219-845-1500		40	Roger Mentz	Manufacturing Executive		
Silgan Containers Corp	332431	Metal Can Manufacturing	Silgan Containers Corp	1191 Lake Ave		Woodstock	Illinois	60098-7413	815-338-7300		70				
Sorini Ring Manufacturing Inc	332431	Metal Can Manufacturing		2524 S Blue Island Ave		Chicago	Illinois	60608-4934	773-247-5858	http://www.sorini.com	33	Peter May	President		
Cleveland Steel Container Corp	332439	Other Metal Container Manufacturing	Cleveland Steel Container Corp	117 E Lincoln St		Peotone	Illinois	60468-8989	708-258-0700	http://www.cscpails.com	40	Scott Olson	Sales Executive		
CPI Daylighting Inc	332439	Other Metal Container Manufacturing		28662 N Ballard Dr		Lake Forest	Illinois	60045-4500	847-816-1060	http://www.cpidaylighting.com	100	Moshe Konstantin	Owner		
Greif Inc	332439	Other Metal Container Manufacturing	Greif, Inc.	4300 W 130th St		Alsip	Illinois	60803-2003	708-371-4777	http://www.greif.com	100	Kevin Greene	Information Technology	Andre Wooten	Operations Executive
Greif Inc	332439	Other Metal Container Manufacturing	Greif, Inc.	1225 Daviess Ave		Lockport	Illinois	60441-2804	815-838-7210	http://www.greif.com	50	Rod Shaw	Plant Manager	Rod Shaw	Plant Manager
Meyer Industrial Container	332439	Other Metal Container Manufacturing		610 W 81st St		Chicago	Illinois	60620-2511	773-485-5051		100	William Meyer	President		
Meyer Steel Drum Inc	332439	Other Metal Container Manufacturing		3201 S Millard Ave		Chicago	Illinois	60623-5078	773-376-8376	http://www.meyersteel drum.com	140	William Meyer	Co-President	Chris Meyer; John Dinnella; John Molina	Manager-Shipping; Vice President-Operations; Director-Transportation
Rollex Corp	332439	Other Metal Container Manufacturing		800 Chase Ave		Elk Grove Vlg	Illinois	60007-4806	847-437-3680	http://www.rollex.com	350	Jim Brittingham	President	Elizabeth Meza	Manager-Traffic
SGC Exteriors	332439	Other Metal Container Manufacturing		601 E Saint Charles Rd		Lombard	Illinois	60148-2002	630-495-9800	http://www.sgcexterior s.com	35	Brian Carter	General Manager, Finance Executive, Sales Executive		
TNT Glass & Mirrors	332439	Other Metal Container Manufacturing		350 Center St		Grayslake	Illinois	60030-1624	847-223-4500	http://www.gsiskylights.com	30	J Tidwell	Owner, Finance Executive, Sales Executive		
Arlington Fasteners Co	332510	Hardware Manufacturing		1032 W Northwest Hwy		Barrington	Illinois	60010-2338	847-381-7700	http://www.arlingtonfastener.com	30	Al Malwitz	President		
ATF, Inc.	332510	Hardware Manufacturing		3550 W Pratt Ave		Lincolnwood	Illinois	60712	847-677-1300	http://www.atf-inc.com	260				
Chicago Hardware & Fixture Co	332510	Hardware Manufacturing		9100 Parklane Ave		Franklin Park	Illinois	60131-3066	847-455-6609	http://www.chicagohardware.com	180	Thomas Herbstritt	Owner		

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Clark & Barlow Hardware Co	332510	Hardware Manufacturing		353 W Grand Ave		Chicago	Illinois	60654-4596	312-726-3016	http://www.clarkandbarlow.com	43	Joseph Sullivan	Owner		
CompX Timberline	332510	Hardware Manufacturing	CompX International Inc.	715 Center St		Grayslake	Illinois	60030-1651	847-234-1864	http://www.compX.com	50	Mike Shane	Shipping Manager	Mike Shane	Shipping Manager
E/M Coating Services	332510	Hardware Manufacturing	Metal Improvement Co LLC	129 Eisenhower Ln S		Lombard	Illinois	60148-5408	630-620-6808	http://www.emcoating.com	35	Norm Loboda	Sales Executive		
Eklind Tool Co	332510	Hardware Manufacturing		11040 King St		Franklin Park	Illinois	60131-1432	847-994-8550	http://www.ekindtool.com	100	Earl Cunningham	President	Russ Windelborn; Manny Bonilla	Director-Quality; Director-Purchasing & Logistics
Holbrook Mfg.	332510	Hardware Manufacturing	Heartland Industrial Partners	288 Holbrook Dr		Wheeling	Illinois	60090	847-229-1999	http://www.holbrookinc.com	148				
Ideal Industries, Inc./ Wire Connectors Division	332510	Hardware Manufacturing	IDEAL Industries Inc	Becker Pl		Sycamore	Illinois	60178	815-895-5181	http://www.idealindustries.com	331				
Illinois Lock Co	332510	Hardware Manufacturing	The Eastern Company	301 W Hintz Rd		Wheeling	Illinois	60090-5700	847-537-1800	http://www.illinoislock.com	50	Tom Melkus	Managing Partner		
John Sterling Corp	332510	Hardware Manufacturing		11600 Sterling Pkwy		Richmond	Illinois	60071-7727	815-678-2031	http://www.johnsterling.com	200	John Sterling	President		
Polar Hardware	332510	Hardware Manufacturing		1813 W Montrose Ave		Chicago	Illinois	60613-1034	773-935-8600	http://www.polar.mfg.com	115	Robert Albert	President		
R G Ray Corp	332510	Hardware Manufacturing		900 Busch Pkwy		Buffalo Grove	Illinois	60089-4534	847-459-5900	http://www.rgrayclamps.com	175	Robert Fabsik	Chief Executive Officer		
S & D Products	332510	Hardware Manufacturing		1390 Schiferl Rd		Bartlett	Illinois	60103-1701	630-372-2325		80	Mark Guanci	Vice President	Bob Deckard	Site Manager
S & S Hinge Co	332510	Hardware Manufacturing		210 Covington Dr		Bloomington	Illinois	60108-3125	630-582-9500	http://www.sandshinge.com	32	Christopher Stevenson	President, Sales Executive	Dan Markel	Site Manager
Schuham Builders Supply Co Inc	332510	Hardware Manufacturing		4640 N Elston Ave		Chicago	Illinois	60630-4229	773-286-0123	http://www.schuham.com	28	Richard Schuham	Owner		
Underground Devices Inc	332510	Hardware Manufacturing		3304 Commercial Ave		Northbrook	Illinois	60062-1909	847-205-9000	http://www.udevices.com	25	Adrienne Mccoy	President		
Value Engineering Product	332510	Hardware Manufacturing	Methode Electronics Inc.	1700 Hicks Rd		Rolling Meadows	Illinois	60008-1229	224-425-5998	http://www.methode.com	30	Jim Kelly	Sales Executive		
Woodhead Co./ Molex Division	332510	Hardware Manufacturing	Molex Woodhead	333 Knightsbridge Pkwy		Lincolnshire	Illinois	60069	847-353-2500	http://www.danielwoodhead.com	1,521	Don Powell	Network Administrator	Don Powell	Network Administrator
All-Rite Spring Co	332612	Spring (Light Gauge) Manufacturing		2302 Spring Ridge Dr		Spring Grove	Illinois	60081-8696	815-675-1350	http://www.allrite.com	27	John Villick	Owner		
Ark Technologies	332612	Spring (Light Gauge) Manufacturing		3655 Ohio Ave		St Charles	Illinois	60174-5445	630-377-8855	http://www.altak.com	68	Al Kabeshita	Owner	Alfonso Cepeda	Site Manager

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Automatic Spring Coiling Co	332612	Spring (Light Gauge) Manufacturing	MW Industries Inc	4045 W Thorndale Ave		Chicago	Illinois	60646-6068	773-539-5600		85	Tim Kowalczyk	Controller		
Gilbert Spring Co	332612	Spring (Light Gauge) Manufacturing		2301 N Knox Ave		Chicago	Illinois	60639-3415	773-486-6030	http://www.gilbertspring.com	28	Tony Indihar	Owner, Finance Executive, Sales Executive		
International Spring Co	332612	Spring (Light Gauge) Manufacturing		7901 Nagle Ave		Morton Grove	Illinois	60053-2714	847-470-8170	http://www.internationalpring.com	55	Joseph Goldberg	President		
Jackson Spring & Manufacturing Co Inc	332612	Spring (Light Gauge) Manufacturing		299 Bond St		Elk Grove Vlg	Illinois	60007-1220	847-952-8850	http://www.jacksonspring.com	50	Robert Kupczak	President	Robert Meyers	Manager-Operations
KHC Corp	332612	Spring (Light Gauge) Manufacturing		333 E Judd St		Woodstock	Illinois	60098-3417	815-337-7630	http://www.khccorp.com	25				
Lewis Spring & Manufacturing Co	332612	Spring (Light Gauge) Manufacturing		7500 N Natchez Ave		Niles	Illinois	60714-3804	847-647-2200	http://www.lewisspring.com	50	Lewis Rodriguez	Operations Executive	Lewis Rodriguez	Operations Executive
Master Spring & Wire Form Co	332612	Spring (Light Gauge) Manufacturing		2634 Davisson St		River Grove	Illinois	60171-1592	708-453-2570		30	Jeff Burda	Office Manager	Jeff Burda; Judy Judy	Office Manager; Office Manager
Mastercoil Spring Co	332612	Spring (Light Gauge) Manufacturing		4010 W Albany St		Mchenry	Illinois	60050-8301	815-344-0051	http://www.mastercoil.com	43	Donald Musielak	Owner	Donald Musielak	Owner
Mohawk Spring Corp	332612	Spring (Light Gauge) Manufacturing		9505 Winona Ave		Schiller Park	Illinois	60176-1000	847-671-6767	http://www.mohawkspring.com	80	David Michals	President		
Omiotek Coil Spring Co	332612	Spring (Light Gauge) Manufacturing		833 N Ridge Ave		Lombard	Illinois	60148-1286	630-495-4056		50	Margaret Omiotek	President		
P J Spring Co	332612	Spring (Light Gauge) Manufacturing		1180 Atlantic Dr		West Chicago	Illinois	60185-5103	630-876-0900		38	Pat Buckley	Chief Executive Officer, Finance Executive, Sales Executive	Dan Buckley	Site Manager
Patrick Manufacturing Inc	332612	Spring (Light Gauge) Manufacturing		667 N State St		Elgin	Illinois	60123-2801	847-697-5920	http://www.patrickmfg.com	25	Jeanette Mc Grail	Finance Executive		
R-R Spring Corp	332612	Spring (Light Gauge) Manufacturing		100 W Laura Dr		Addison	Illinois	60101-5114	630-543-7445	http://www.rrspring.com	25	Rick Richter	President		
Sealy Components	332612	Spring (Light Gauge) Manufacturing	Sealy Corporation	1132 N Cullen St		Rensselaer	Indiana	47978-2009	219-866-7181	http://www.sealy.com	280	Ron Morgan	Manager-Operations	Ron Morgan	Manager-Operations
Sterling Spring CORP	332612	Spring (Light Gauge) Manufacturing		5432 W 54th St		Chicago	Illinois	60638-2998	773-582-6464	http://www.sterlingspring.com	75	Robert Dickinson	President	Joesph Wesner	Director-Operations
York Spring Co	332612	Spring (Light Gauge) Manufacturing		1551 N LA Fox St		South Elgin	Illinois	60177-1209	847-695-5978	http://www.yorkspring.com	50	James York	President & Chief Executive Officer		
Action Fence Contractors Inc	332618	Other Fabricated Wire Product Manufacturing		600 Waukegan Rd		Glenview	Illinois	60025-4308	847-998-6116	http://www.actionfence.com	30	Art Duncan	Owner		
Alloy Sling Chains Inc	332618	Other Fabricated Wire Product Manufacturing		1406 175th St		Hazel Crest	Illinois	60429-1820	708-647-4900	http://www.ascindustries.com	65	Duane Kaminski	Owner	Michelle Billows	Manager-Operations

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Archer Wire International Corp	332618	Other Fabricated Wire Product Manufacturing		7300 S Narragansett Ave		Chicago	Illinois	60638-6020	708-563-1700	http://www.archerwire.com	100	Lawrence Svabek	Owner		
Astoria Wire Products	332618	Other Fabricated Wire Product Manufacturing		5303 W 74th Pl		Bedford Park	Illinois	60638-6507	708-496-9950	http://www.astoriawire.com	75	Richard Zidek	President, Finance Executive, Sales Executive		
Atlas Wire Corp	332618	Other Fabricated Wire Product Manufacturing		9525 River St		Schiller Park	Illinois	60176-1079	847-678-1210	http://www.atlaswirecorp.com	40	Bruce Leska	Vice President		
CFC Wire Forms Inc	332618	Other Fabricated Wire Product Manufacturing		1000 Douglas Rd		Batavia	Illinois	60510-2278	630-879-7575	http://www.cfcwireforms.com	50	Frank Zcekajlo	Owner	Mark Schultz	Operations Executive
Chicago Wire Design Co	332618	Other Fabricated Wire Product Manufacturing		1750 N Kimball Ave	Ste 1	Chicago	Illinois	60647-4884	773-342-4220		25	Frank Lopez	President	Robert Avalos	Site Manager
Fence Connection	332618	Other Fabricated Wire Product Manufacturing		970 Villa St		Elgin	Illinois	60120-8147	847-622-8860		40	Juan Escobar	President		
Folding Guard Co	332618	Other Fabricated Wire Product Manufacturing		5858 W 73rd St		Chicago	Illinois	60638-6216	708-924-1359	http://www.foldingguard.com	69	J Lipa	Manufacturing Executive	J Lipa	Manufacturing Executive
Global Material Technologies	332618	Other Fabricated Wire Product Manufacturing		2825 W 31st St		Chicago	Illinois	60623-5102	773-247-6000		200				
Hohmann & Bernard Of Illinois	332618	Other Fabricated Wire Product Manufacturing	Hohmann & Barnard Inc	6100 S New England Ave		Chicago	Illinois	60638-4008	773-586-6700	http://www.h-b.com	40	David Haig	Sales Executive		
John Sakash Co	332618	Other Fabricated Wire Product Manufacturing		700 N Walnut St		Elmhurst	Illinois	60126-1517	630-833-3940	http://www.johnsakash.com	40	Bill Sakash	Owner, Sales Executive	Kitty Groebli; Theresa Piet	Administrator; Administrator
Lift All Co Inc	332618	Other Fabricated Wire Product Manufacturing		1620 Fullerton Ct	Ste 400	Glendale Heights	Illinois	60139-2754	630-534-6860	http://www.lift-all.com	53	Steve Pacilio	Manufacturing Executive		
Liftex Inc	332618	Other Fabricated Wire Product Manufacturing		4155 Grove Ave		Gurnee	Illinois	60031-2132	847-782-3750	http://www.liftex.com	25	Pamela Detine	Marketing		
Mellish and Murray Company, Inc./ Randolph Industries Inc.	332618	Other Fabricated Wire Product Manufacturing	Mellish and Murray Company, Inc.	1700 W Fulton St		Chicago	Illinois	60612	312-733-3513	http://www.randolphind.com	32				
Merit Steel Co	332618	Other Fabricated Wire Product Manufacturing	Leggett & Platt, Inc.	State Rd 8 W		Kouts	Indiana	46347	219-766-2261	http://www.leggett.com	83	Judy Shireman	Plant Accountant		
Midwest Fence	332618	Other Fabricated Wire Product Manufacturing		900 N Kedzie Ave		Chicago	Illinois	60651-4187	773-545-1000	http://www.mwfence.com	50	Tim Bell	President		
Midwest Wire Specialties	332618	Other Fabricated Wire Product Manufacturing		4545 W Cortland St		Chicago	Illinois	60639-5104	773-292-6300	http://www.midwestwirechicago.com	40	Marion Sitkiewicz	Chief Executive Officer, Finance Executive	Charlie Schliemann	Site Manager
Northwest Cedar Products	332618	Other Fabricated Wire Product Manufacturing		15537 Weber Rd		Lockport	Illinois	60446-3597	708-403-0019	http://www.northwestcedarproducts.com	40	John Jr	President		
Peerless Fence & Supply	332618	Other Fabricated Wire Product Manufacturing		33w401 Roosevelt Rd		West Chicago	Illinois	60185-2611	630-584-7710	http://www.peerlessfence.com	30	Dean White	Owner		

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Standard Wire & Steel Works	332618	Other Fabricated Wire Product Manufacturing		16255 Vincennes Ave		South Holland	Illinois	60473-1268	708-333-8300	http://www.standardwiresteel.com	25	Jess Sehgal	President, Finance Executive	Ken Czaja	Site Manager
Universal Fencing	332618	Other Fabricated Wire Product Manufacturing		195 Midlothian Rd		Hawthorn Woods	Illinois	60047-6812	847-726-2690	http://www.universalfenceinc.com	35	Jose Servin	President, Finance Executive, Sales Executive		
3 D Machine Inc	332710	Machine Shops		215 S Newton St		Goodland	Indiana	47948	219-297-3674	http://www.3dmach.com	35	David Deno	President		
A M Precision Machining	332710	Machine Shops		170 Lively Blvd		Elk Grove Vlg	Illinois	60007-1621	847-439-9955	http://www.amprecision.com	51	Stanley Kozlowski	Owner, Sales Executive		
Acme Industries	332710	Machine Shops		1325 Pratt Blvd		Elk Grove Vlg	Illinois	60007-5710	847-296-3346	http://www.acmeind.com	90	Bill White	CFO		
Aeromet Inc	332710	Machine Shops		739 S Arbogast St		Griffith	Indiana	46319-3149	219-924-7442	http://www.aerometindustries.com	57	Fred Wahlberg	President	Terry Chopps; Fred Wahlberg	Director-Quality; President
AGT Inc	332710	Machine Shops		10 W Laura Dr		Addison	Illinois	60101-5112	630-543-1510	http://www.agtproducts.com	35	Nick Kalouris	President		
AJR Industries Inc	332710	Machine Shops		117 Gordon St		Elk Grove Vlg	Illinois	60007-1182	847-439-0380	http://www.ajrindustries.com	26	Gregg Salwitz	Marketing		
Alecto Industries Inc	332710	Machine Shops		148 S 8th Ave		Maywood	Illinois	60153-1330	708-344-1488	http://www.alecto.biz	25	James Szwaya	Owner		
Alin Machining Co Inc	332710	Machine Shops		3131 W Soffel Ave		Melrose Park	Illinois	60160-1718	708-345-8600	http://www.ppsvcs.com	120	Manny Gandhi	President	Paul Das; Dragos Aldea	Manager-Quality Control; Manager-Logistics
Amber Engineering & Manufacturing Co	332710	Machine Shops		2400 Brickvale Dr		Elk Grove Vlg	Illinois	60007-6809	847-595-6966		60	Sigismund Paul	President, Marketing Executive		
American Grinding & Machine Co	332710	Machine Shops		2000 N Mango Ave		Chicago	Illinois	60639-2899	773-889-4343	http://www.americangrinding.com	80	Greg Leonard	President		
American Precision Services	332710	Machine Shops		7110 W 21st Ave		Gary	Indiana	46406-2406	219-977-4451	http://www.amprservices.com	40	Robert Migliorini	Owner		
Bartech Precision Machining	332710	Machine Shops		16135 New Ave	Ste 3	Lemont	Illinois	60439-2648	630-243-9068	http://www.bartechprecision.com	25	Dart Hypta	President		
Best Metal Extrusions Inc	332710	Machine Shops		811 Fairway Dr		Bensenville	Illinois	60106-1312	630-595-6505		25	Terry Slade	Owner		
Bothe Associates Inc	332710	Machine Shops		6901 46th St		Kenosha	Wisconsin	53144-1750	262-656-1860	http://www.bothe.com	35	Kent Bothe	Contact	Brian Schulz	Operations Manager-Turning
Bryco Machine Inc	332710	Machine Shops		7800 Graphic Dr		Tinley Park	Illinois	60477-6266	708-614-1900	http://www.brycocnc.com	30	Bryon Bettinardi	Owner	Dan Schultz	Operations Executive
C & L Supreme	332710	Machine Shops		1755 Birchwood Ave		Des Plaines	Illinois	60018-3005	847-297-8212	http://www.clsupreme.com	30	Tom Hacker	President, Finance Executive, Sales Executive	Michael Sronkoski	Site Manager

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Caster Maintenance Co	332710	Machine Shops		215 Mississippi St		Gary	Indiana	46402-1536	219-883-5040	http://www.castermain.com	40	Hru Khuenaten	Manager		
Chicago Roll Co	332710	Machine Shops		970 N Lombard Rd		Lombard	Illinois	60148-1231	630-627-8888	http://www.chicagoroll.com	40	Cathy Focht	Owner		
Chicago Turnrite Co	332710	Machine Shops		4459 W Lake St		Chicago	Illinois	60624-1636	773-626-8404	http://www.turnrite.com	56	Raymond Carlson	Owner		
Chucking Machine Products Inc	332710	Machine Shops		3550 Birch St		Franklin Park	Illinois	60131-2099	847-678-1192	http://www.chucking.com	53	Edward Iverson	President		
Circle Gear & Machine Co	332710	Machine Shops		1501 S 55th Ct		Cicero	Illinois	60804-1842	708-652-1000	http://www.circlegear.com	42	Mike Mckernin	President		
CNC Industries	332710	Machine Shops		330 Crossen Ave		Elk Grove Vlg	Illinois	60007-2061	847-364-4750	http://www.cncindustries.com	26	Chris Ferrari	Manager		
Custom Machining Services	332710	Machine Shops		326 N 400 E		Valparaiso	Indiana	46383-9704	219-462-6128	http://www.customcrip.com	30	Jan Spier	Manager, Sales Executive		
Daco Inc	332710	Machine Shops		609 Airport Rd		North Aurora	Illinois	60542-1497	630-897-8797	http://www.dacoinc.com	100	Bruce Lindgren	President	Richard Lanute	Operations Manager
Dearborn Tool & Manufacturing Inc	332710	Machine Shops		7749 S Grant St		Burr Ridge	Illinois	60527-5944	630-655-1260	http://www.dearborntool.com	25	Anthony Hadley	President	Mark Giangliulo	Site Manager
Duall Precision Inc	332710	Machine Shops		1025 W National Ave		Addison	Illinois	60101-3126	630-543-4243	http://www.duallusa.com	55	Michael Butler	President	Tom O'Donnell	Manager-Quality Control
Dundick Corp	332710	Machine Shops		4616 W 20th St		Cicero	Illinois	60804-2593	708-656-6363	http://www.dundick.com	28	Leonard Pernecky	Owner, Finance Executive, Sales Executive		
ENR General Machining Co	332710	Machine Shops		3725 W 49th St		Chicago	Illinois	60632-3601	773-523-2944	http://www.enrmachine.com	27				
ERA Industries Inc	332710	Machine Shops		10103 Pacific Ave		Franklin Park	Illinois	60131-1623	847-678-6617	http://www.eraind.com	53	Elvis Valla	General Manager	Ziggy Skirucha	Site Manager
Express Grinding Inc	332710	Machine Shops		119 Joey Dr		Elk Grove Vlg	Illinois	60007-1303	847-434-5827		25	Bill Rosinski	President		
Fleet Pride Inc	332710	Machine Shops	Fleetpride Corporation	7400 W 87th St		Bridgeview	Illinois	60455-1826	708-430-2082	http://www.fleetpride.com	70	Peter Pasdach	President	Ron Evans	Operations Executive
Fox Valley Forge Co	332710	Machine Shops		138 Pierce St		Aurora	Illinois	60505-2116	630-897-8616	http://www.foxvalleyforge.com	60	Eric Malm	Human Resources Executive		
G & Z Industries Inc	332710	Machine Shops		541 Chaddick Dr		Wheeling	Illinois	60090-6053	847-215-2300	http://www.gzind.com	40	David Gill	Marketing		
Galaxy Precision & Manufacturing	332710	Machine Shops		2636 United Ln		Elk Grove Vlg	Illinois	60007-6821	847-238-9066	http://www.galaxyprecision.com	25	Ellis Kademoglou	Owner, Finance Executive		

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General Machinery & Manufacturing Co	332710	Machine Shops		2634 N Keeler Ave		Chicago	Illinois	60639-2169	773-235-3700	http://www.gmmco.com	25	Erik Junkunc	Owner, Finance Executive	Chris Rozek	Operations
Gerhard Designing & Manufacturing Inc	332710	Machine Shops		8540 Thomas Ave		Bridgeview	Illinois	60455-1701	708-599-4664	http://www.gdminc.com	25	Gerhard Haigis	Owner, Finance Executive, Sales Executive	Mike Shelton	Site Manager
GPL Industries Inc	332710	Machine Shops		395 W 167th St		Thornton	Illinois	60476	708-877-8200		48	Leo Piekosz	President		
Hadady Machining Co Inc	332710	Machine Shops		16730 Chicago Ave		Lansing	Illinois	60438-1113	708-474-0876	http://www.hadadyinc.com	35	Pete Lanman	President	Charlotte Stapke	Office Manager
Hammond Machine Works Inc	332710	Machine Shops		5047 Columbia Ave		Hammond	Indiana	46327-1760	219-933-0479	http://www.hammond-machine.com	35	Elmer Norton	Operations Executive	Elmer Norton	Operations Executive
HECO	332710	Machine Shops		288 W 1050 N		Chesterton	Indiana	46304-8806	219-763-6130	http://www.hecomach.com	50	Chuck Bellar	Chief Financial Officer		
Hi Grade Welding & Manufacturing	332710	Machine Shops		300 Bond St		Elk Grove Vlg	Illinois	60007-1223	847-640-8172	http://www.higradeinc.com	78	Robert Renner	President & Chief Operations Officer	Robert Renner	President & Chief Operations Officer
Industrial Maintenance Welding	332710	Machine Shops		1431 W Pershing Rd		Chicago	Illinois	60609-2407	773-376-6526	http://www.imwnet.com	40	Gene Berchem	President	Stanley Jarecki	Manager-Quality Control
Irmko Tool Works Inc	332710	Machine Shops		205 Park St		Bensenville	Illinois	60106-2556	630-350-7550	http://www.irmko.com	30	Charlie Dwyer	Owner, Finance Executive, Sales Executive		
J M Die Co	332710	Machine Shops		466 Meyer Rd		Bensenville	Illinois	60106-1617	630-616-7776	http://www.jmdie.com	50	Annett Annett	Manager	Glenn Brown	Site Manager
Jet Industries Inc	332710	Machine Shops		6025 S Oak Park Ave		Chicago	Illinois	60638-4011	773-586-8900		25	Elizabeth Twardowski	Owner		
KCP Metal	332710	Machine Shops		5475 N Northwest Hwy		Chicago	Illinois	60630-1133	773-775-0318	http://www.kcpmetal.com	50	Conrad Pioli	Owner, Sales Executive		
Kirsan Engineering Inc	332710	Machine Shops		8201 100th St		Pleasant Prairie	Wisconsin	53158-2201	262-658-1860	http://www.kirsan.com	50	Don Giammarrusco	Operations Executive	Don Giammarrusco	Operations Executive
Kocsis Brothers Machine Co	332710	Machine Shops		11755 S Austin Ave		Alsip	Illinois	60803-6002	708-371-6937	http://www.kocsisbros.com	100	Louis Kocsis	Owner		
Kocsis Technologies Inc	332710	Machine Shops		11755 S Austin Ave		Alsip	Illinois	60803-6002	708-597-4177	http://www.kocsistech.com	120	Louis Kocsis	President & Chief Executive Officer	Louis Kocsis	President & Chief Executive Officer
Kreis Tool & Manufacturing	332710	Machine Shops		1615 Cambridge Dr		Elgin	Illinois	60123-1144	847-289-3700	http://www.kries.com	25	Steve Kreis	Owner	Peter Keller	Operations Executive
Laser Technologies Inc	332710	Machine Shops		1120 Frontenac Rd		Naperville	Illinois	60563-1749	630-761-1200	http://www.lasertechnologiesinc.com	70	Bob Foster	Chief Executive Officer		
Machined Metals	332710	Machine Shops		1450 Jarvis Ave		Elk Grove Vlg	Illinois	60007-2306	847-364-6116	http://www.machined-metals.com	30	Matthias Soehn	President		

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MAH Machine Co Inc	332710	Machine Shops		3301 S Central Ave		Cicero	Illinois	60804-3986	708-656-1826	http://www.mahmachine.com	90	Martin Hozjan	President	Robert Hozjan; Jane Winter	Plant Manager; Office Manager
Marlisa Enterprise	332710	Machine Shops		1301 S Laramie Ave		Cicero	Illinois	60804-1355	708-780-9660		50	Milen Pecharch	President		
Meaden Precision Machined	332710	Machine Shops		16w210 83rd St		Burr Ridge	Illinois	60527-5827	630-655-0888	http://www.meaden.com	75	Thomas Meaden	President	Greg Anderson; Charles Heppner; Kathy Sheppard; Gene Fustek	Director-Plant, Operations & Information Technology Chief
Meyer Tool & Manufacturing	332710	Machine Shops		4601 Southwest Hwy		Oak Lawn	Illinois	60453-1822	708-425-9080	http://www.meyertool.com	35	Eileen Cunningham	President, Finance Executive	Joseph Rasson; Thomas Peterson	Administrator; Administrator
Mhs	332710	Machine Shops		1655 Wood St		Round Lake Beach	Illinois	60073-2250	847-223-1743		30	Jim Morenz	Manager		
MHS Automation	332710	Machine Shops		95 S Barron Blvd		Grayslake	Illinois	60030-7825	847-223-4666		30	Jim Morenz	Manager		
Milan Machining & Manufacturing Co Inc	332710	Machine Shops		1301 S Laramie Ave		Cicero	Illinois	60804-1389	708-780-6600	http://www.milansmachining.com	50	Milan Pecharich	President, Finance Executive, Sales Executive		
Modern Process Equipment Inc	332710	Machine Shops		3125 S Kolin Ave		Chicago	Illinois	60623-4890	773-254-3929	http://www.mpechicago.com	30	Daniel Ephraim	President		
MST	332710	Machine Shops		455 Gibraltar Dr		Bolingbrook	Illinois	60440-3617	630-972-7000		120	Deanna Prairie	Human Resources Executive		
Multimetal Products Corp	332710	Machine Shops		3965 Grove Ave		Gurnee	Illinois	60031-2161	847-662-9110	http://www.multimetal.com	37	Ken Marsch	Owner	Ken Marsch	Owner
New Dimensions Precision	332710	Machine Shops		6614 S Union Rd		Union	Illinois	60180-9514	815-923-8300	http://www.newdims.com	315	Nancy Halwix	President	Donna Wilson	Director-Quality Control
Orient Machining & Welding Co	332710	Machine Shops		14501 Wood St	Ste A	Dixmoor	Illinois	60426-1617	708-371-3500	http://www.orientmachine.com	25	Andy Plewa	President, Finance Executive, Sales Executive		
PDQ Tool & Stamping Co Inc	332710	Machine Shops		14901 Greenwood Rd		Dolton	Illinois	60419-2238	708-841-3000	http://www.pdqtoolandstamping.com	32	Thomas Miller	President, Finance Executive	Mike Casey	Operations Executive
Pioneer Service Inc	332710	Machine Shops		542 W Factory Rd		Addison	Illinois	60101-4437	630-628-0249	http://www.pioneerserviceinc.com	30	Lisa Shehadeh	President		
Precise Rotary Die	332710	Machine Shops		9250 Ivanhoe St		Schiller Park	Illinois	60176-2306	847-678-0001		30	Ray Barak	Owner		
Preferred Machine & Tools	332710	Machine Shops		7337 S Mason Ave		New Lenox	Illinois	60451	708-594-6600	http://www.ge.com	62	Brian Albin	Operations Executive	Brian Albin	Operations Executive
Pressure Specialist Inc	332710	Machine Shops		186 Virginia Rd		Crystal Lake	Illinois	60014-7904	815-477-0007		35				
Productgear Inc	332710	Machine Shops		1900 W 34th St		Chicago	Illinois	60608-6894	773-847-4505	http://www.productgear.com	43	Richard Wieker	Owner, Sales Executive		

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Production Tool Co LLC	332710	Machine Shops		1229 E 74th St	Ste 41	Chicago	Illinois	60619-2098	773-288-4400		30	Leo Nowak	President	Don Hoernig	Director-Shipping & Purchasing
Progress Pump	332710	Machine Shops		918 Kennedy Ave		Schererville	Indiana	46375-1326	219-322-3700	http://www.progresspump.com	45	Alek Desancic	President		
Quadrant Tool	332710	Machine Shops		1720 W Irving Park Rd		Schaumburg	Illinois	60193-5477	847-352-6977		25	Mike Fregeau	Operations Executive	Mike Fregeau	Operations Executive
Qualitek Manufacturing	332710	Machine Shops		4240 Grove Ave		Gurnee	Illinois	60031-2124	847-336-7570	http://www.qualitekmg.com	25	Ken Tibor	Owner, Finance Executive, Sales Executive	Kieth Tibor, Tony Nowik	Vice President; Site Manager
R & D Tool & Engineering Inc	332710	Machine Shops		23411 W Wall St		Lake Villa	Illinois	60046-8140	847-395-3330		30	Loren Esch	President		
R & W Machine & Tool Works	332710	Machine Shops		6551 W 74th St		Chicago	Illinois	60638-6010	708-458-4200	http://www.rwmachine.com	41	Jerry Warner	President		
R A Zweig Inc	332710	Machine Shops		2500 Ravine Way		Glenview	Illinois	60025-7629	847-998-1933	http://www.zweig-cnc.com	100	Arie Zweig	President		
RDN Manufacturing Co Inc	332710	Machine Shops		160 Covington Dr		Bloomington	Illinois	60108-3105	630-893-4500	http://www.rdnmfg.com	40	Bob De Coursey	Chief Executive Officer		
Republic Drill Corp	332710	Machine Shops		2058 N 15th Ave		Melrose Park	Illinois	60160-1405	708-865-7666	http://www.republicdrill.com	30	Luke Branchaw	Sales Executive		
Robert C Weisheit Co	332710	Machine Shops		1011 Sesame St		Franklin Park	Illinois	60131-1316	630-766-1213	http://www.weisheit.com	32	Robert Weisheit	Owner	Steven Berrier	Administrator
Rota Dyne	332710	Machine Shops	RotaDyne	6120 S New England Ave		Chicago	Illinois	60638-4008	773-229-9091	http://www.rotadyne.com	25	Wes Mirek	Manager	Wes Mirek	Manager
S & W Manufacturing Co Inc	332710	Machine Shops		216 Evergreen Ave		Bensenville	Illinois	60106-2502	630-595-5044	http://www.swmanufacturing.com	50	William Burr	President & Chief Executive Officer	Don Secor; Elizabeth Cabral; Roy Lee; Pedro Medina	Vice President-Sales & Operations; Manager-Inventory; Manager-Quality
Schmid Tool & Engineering Corp	332710	Machine Shops		930 N Villa Ave		Villa Park	Illinois	60181-1140	847-455-9221	http://www.schmidtool.com	26	Heidi Leahy	Vice President		
Schultes Precision Manufacturing Inc	332710	Machine Shops		1250 Busch Pkwy		Buffalo Grove	Illinois	60089-4538	847-465-0300	http://www.schultes.com	100	Ryan Schultes	President, Finance Executive		
Scott Abbott Manufacturing	332710	Machine Shops		4215 W Grand Ave		Chicago	Illinois	60651-1857	773-342-7200	http://www.scottabbott.com	33	Joel Michaels	President, Finance Executive, Sales Executive	John Mayer; Michael Wilke	Site Manager; Operations Executive
Sequoia Automatic	332710	Machine Shops		221 Erick St		Crystal Lake	Illinois	60014-4594	815-459-4405	http://www.sequoiaweb.com	61	Kurt Schraut	Owner		
Sloan Industries Inc	332710	Machine Shops		1550 N Michael Dr		Wood Dale	Illinois	60191-1003	630-350-1614	http://www.sloan-industries.com	31	Henry Slowinskis	Owner, Sales Executive		
Smithco Fabricators	332710	Machine Shops		9521 Ainslie St		Schiller Park	Illinois	60176-1115	847-678-1600		45	Rosa Macrito	President		

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Sms Millcraft LLC	332710	Machine Shops	SMS Millcraft LLC	19700 97th Ave		Mokena	Illinois	60448-9390	708-479-1333	http://www.sms-millcraft.us	65	Vance Pomranky	Operations	Vance Pomranky	Operations
Sobot Tool & Manufacturing	332710	Machine Shops		3975 Commercial Ave		Northbrook	Illinois	60062-7887	847-480-0560		50	Mark Sobot	President & Chief Executive Officer		
Spycou Industries Inc	332710	Machine Shops		7029 High Grove Blvd		Burr Ridge	Illinois	60527-7593	630-655-5900	http://www.spycousa.com	30	John Spytac	Owner		
Stanley Machining & Tool Corp	332710	Machine Shops		425 Maple Ave		Carpentersville	Illinois	60110-1939	847-426-4560	http://www.stanleymachining.com	100	Christine Trzaska	President	Krystyna Trzaska	Administrator
Sun Engineering Inc	332710	Machine Shops		950 Marquette Rd		Lake Station	Indiana	46405-1548	219-962-1191	http://www.sun-engineering-inc.com	55	Walter Williams	President		
Swiss Precision Machining	332710	Machine Shops		7550 N Oak Park Ave		Niles	Illinois	60714-3820	847-647-7111		70	Michael Haupers	President	Peggy Incandela; Lou Affetto	Addl Admin; Finance Manager; Office Manager; Operations
Sycamore Precision	332710	Machine Shops		334 E 1st St		Genoa	Illinois	60135-1096	815-784-5151	http://www.sycamoreprecision.com	70	Ernest Hirn	President	Karen Hirn; Anne Freiberg; John Simpson	Director-General Administration; Director-Shipping; Manager Quality
Target Manufacturing Inc	332710	Machine Shops		33w961 Bolz Rd		Algonquin	Illinois	60102-3600	847-426-1001	http://www.targetmfginc.com	40	Joseph Parquette	President, Sales Executive		
Tech Lab Systems	332710	Machine Shops		1549 Ardmore Ave		Itasca	Illinois	60143-1108	630-595-8810		30	Bill Noonan	President, Finance Executive		
Tech Max Machine	332710	Machine Shops		1170 Ardmore Ave		Itasca	Illinois	60143-1306	630-875-0054	http://www.tech-max.com	63	Richard Malek	President, Human Resources Executive, Sales Executive		
Thunder Tool	332710	Machine Shops		2800 S 18th Ave		Broadview	Illinois	60155-4753	708-544-4742		30	Richard Baczymski	Owner		
Tibor Machine Products	332710	Machine Shops		7400 W 100th Pl		Bridgeview	Illinois	60455-2406	708-499-3700	http://www.tibormachine.com	75	Larry Overbey	Chairman of The Board		
United Machine & Tool Inc	332710	Machine Shops		105 Industrial Dr		Minooka	Illinois	60447-9558	815-467-7900	http://www.unitedmachineandtool.com	25	Dennis Price	Owner		
United Standard Industries	332710	Machine Shops		2062 Lehigh Ave		Glenview	Illinois	60026-1684	847-724-0350	http://www.unitedstandard.com	40	Ken Magnus	Site Manager	Ken Magnus	Site Manager
Van Senus Automobile Parts	332710	Machine Shops		2930 Highway Ave		Highland	Indiana	46322-1672	219-838-0900	http://www.vansenusa.com	28	Don Van Senus	Owner, Finance Executive, Sales Executive		
W S Hampshire	332710	Machine Shops		365 Keyes Ave		Hampshire	Illinois	60140-9462	847-683-4400	http://www.wshampshire.com	60	Jeff Pope	Owner		
Walt Limited Tooling	332710	Machine Shops		400 Leonard Ave		Dekalb	Illinois	60115-3640	815-754-9258	http://www.waltltd.com	30	Michael Walt	Owner, Sales Executive		
Wrightwood Precision Products	332710	Machine Shops		4934 W Bloomingdale Ave		Chicago	Illinois	60639-4562	773-237-2737	http://www.wrightwoodprecision.com	30	Joseph Folker	President, Finance Executive		

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Z & L Machining Inc	332710	Machine Shops		3140 Central Ave		Waukegan	Illinois	60085-4864	847-623-9500		35	John Lemm	Owner		
Z J Industries Inc	332710	Machine Shops		125 W Factory Rd		Addison	Illinois	60101-5103	630-543-6655	http://www.zjindustriesinc.com	38	Mike Jajic	President, Finance Executive		
A E Micek Engineering	332721	Precision Turned Product Manufacturing		9239 Cherry Ave		Franklin Park	Illinois	60131-3009	847-455-8181	http://www.aemicek.com	26	Ron Micek	President, Finance Executive, Sales Executive		
Abbate Screw Products Inc	332721	Precision Turned Product Manufacturing		50 Presidential Dr		Roselle	Illinois	60172-3913	630-582-9730	http://www.abbatescrew.com	85	Larry Abbate	President		
Abbott-Interfast Corp	332721	Precision Turned Product Manufacturing		190 Abbott Dr		Wheeling	Illinois	60090-5872	847-537-1300	http://www.abbott-interfast.com	90	Richard Binder	President		
Addison Manufacturing Co	332721	Precision Turned Product Manufacturing		101 Wilson Ct		Bensenville	Illinois	60106-1628	630-616-1066		34	Jesse Soszko	President, Finance Executive, Sales Executive		
Automatic Precision Inc	332721	Precision Turned Product Manufacturing		4609 N Ronald St		Harwood Heights	Illinois	60706-4718	708-867-1116	http://www.automaticprecision.com	30	Peter Bulat	President		
Autonetics Inc	332721	Precision Turned Product Manufacturing		425 Maple Ave		Carpentersville	Illinois	60110-1939	847-426-8525	http://www.autoneticsinc.com	80	Robert Trzaska	President		
Avanti Engineering Inc	332721	Precision Turned Product Manufacturing		200 W Lake Dr		Glendale Heights	Illinois	60139-4825	630-260-1333	http://www.avantiengineering.com	100	Joseph Bratta	Founder & Chief Executive Officer	Robert Bumber	Manager-General Sales
Calumet Screw Machine Products	332721	Precision Turned Product Manufacturing		19600 97th Ave		Mokena	Illinois	60448-9388	708-479-1660	http://www.calscrew.com	95	Louis Bertoletti	President	Deborah Bertoletti	Manager-Quality
Continental Automation Inc	332721	Precision Turned Product Manufacturing		303 N 4th St		St Charles	Illinois	60174-1823	630-584-5100		30	Ken Scheck	Owner, Finance Executive, Sales Executive		
Continental Midland LLC	332721	Precision Turned Product Manufacturing	ContMid Group	24000 Western Ave		Park Forest	Illinois	60466-3428	708-747-0861	http://www.contmid.com	299	David Kaminski	President & Chief Operating Officer	David Kaminski	President & Chief Operating Officer
Contour Screw Products	332721	Precision Turned Product Manufacturing		3014 Malmö Dr		Arlington Hts	Illinois	60005-4728	847-357-1190	http://www.contourscrew.com	50	Richard Tignino	President	Ralph Jones	Operations Executive
Ej Basler Co	332721	Precision Turned Product Manufacturing		9511 Ainslie St		Schiller Park	Illinois	60176-1193	847-678-8880	http://www.ejbasler.com	100	Edwin Basler	President	Doug Hitchon; Hal Korbel	Senior Vice President-Operations; Administrator
Forster Tool & Manufacturing Co	332721	Precision Turned Product Manufacturing		1135 Industrial Dr		Bensenville	Illinois	60106-1246	630-616-8177	http://www.forstertool.com	37	Scott Forster	President		
General Engineering Works	332721	Precision Turned Product Manufacturing		1515 W Wrightwood Ct	Ste 1	Addison	Illinois	60101-3034	630-543-8000	http://www.gewinc.com	30	Sue Peters	Owner		
Grove Industries Inc	332721	Precision Turned Product Manufacturing		855 Golf Ln		Bensenville	Illinois	60106-1512	630-350-1616	http://www.grovetittings.com	30	Jim Rupany	President, Finance Executive, Sales Executive		
Jay-Tee Screw Machine Products Co	332721	Precision Turned Product Manufacturing		1515 N 25th Ave		Melrose Park	Illinois	60160-1893	708-344-5835	http://www.jayteescrew.com	35	Thomas Schweihs	President, Finance Executive, Sales Executive	Larry Campbell	Administrator

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L D Redmer Screw Products Inc	332721	Precision Turned Product Manufacturing		515 Thomas Dr		Bensenville	Illinois	60106-1651	630-595-0404	http://www.ldredmer.com	60	Chris Grady	President		
Lakeside Screw Products Inc	332721	Precision Turned Product Manufacturing		1395 W Jeffrey Dr		Addison	Illinois	60101-4331	630-495-1606	http://www.lakesidescrew.com	100	Zygnunt Soszko	President		
Merit Screw Machine Products	332721	Precision Turned Product Manufacturing		2910 S 17th Ave		Broadview	Illinois	60155-4774	708-344-9170	http://www.meritscrew.com	25	Ron Gustafson	Owner		
Panek Precision Products	332721	Precision Turned Product Manufacturing		455 Academy Dr		Northbrook	Illinois	60062-2416	847-291-9755	http://www.panekprecision.com	100	Gregg Panek	Owner	Gregg Panek; Brian Panek; John Szuberla	Owner; Vice President-Operations; Manager Quality
Precise Products Inc	332721	Precision Turned Product Manufacturing		3s286 Talbot Ave		Warrenville	Illinois	60555-1544	630-393-9698	http://www.preciseproductsinc.com	30	Ernest Tucker	Owner		
Quality Control Corp	332721	Precision Turned Product Manufacturing		7315 W Wilson Ave		Harwood Heights	Illinois	60706-4770	708-887-5400	http://www.qccorp.com	220	Keith Le Compte	Management Information Systems	Fran Kroll; Elana Buchanan	Director-Quality; Operations Manager
R F Mau & Co	332721	Precision Turned Product Manufacturing		7140 N Lawndale Ave		Lincolnwood	Illinois	60712-2612	847-673-4292	http://www.rfmau.com	25	Bruce Mau	President, Finance Executive		
Swiss Automation Inc	332721	Precision Turned Product Manufacturing		1020 W Northwest Hwy		Barrington	Illinois	60010-2338	847-381-4405	http://www.swissautomation.com	65	Jennifer Albert	Office Manager	Jennifer Albert	Office Manager
Tanko Screw Products Corp	332721	Precision Turned Product Manufacturing		515 Thomas Dr		Bensenville	Illinois	60106-1620	630-787-0504	http://www.tankocorp.com	60				
Afi Industries Inc	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		475 Kehoe Blvd		Carol Stream	Illinois	60188-1879	630-462-0400	http://www.afiindustries.com	65	Robert Kleckner	President		
American Jebco Corp	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		11330 Melrose Ave		Franklin Park	Illinois	60131-1367	847-455-3150	http://www.americanjebco.com	60	Matt O Connor	President	Jit Mystery	Operations Executive
Anderson Manufacturing Co	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		19800 86th St		Bristol	Wisconsin	53104-9254	262-857-7056	http://www.andersonmfg.com	50	Roy Anderson	President		
Basic Thread Rolling	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		420 S Rohlwing Rd		Addison	Illinois	60101-4210	630-543-8391		39				
Beacon Fasteners & Components	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		204 Carpenter Ave		Wheeling	Illinois	60090-6010	847-541-0404	http://www.beaconfasteners.com	30	Dave Remus	Controller		
Big Bolt Corp	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		140 Covington Dr		Bloomington	Illinois	60108-3105	630-539-9400	http://www.bigboltcorp.com	100	Jim Partidge	President		
Brico Industries Inc	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		777 N Larch Ave		Elmhurst	Illinois	60126-1571	630-833-0700	http://www.bricoind.com	40	Tony Tumbarello	President, Finance Executive		
Chicago Rivet & Machine Co.	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing	Chicago Rivet & Machine Co.	901 Frontenac Road	901 Frontenac Rd.	Naperville	Illinois	60563	630-357-8500	http://www.chicagorivet.com	221	John Morrissey	Chairman of the Board, Chief Executive Officer	Michael Bourg	President, Chief Operating Officer, Treasurer, Director
Du-Bro Products Inc	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		480 W Bonner Rd		Wauconda	Illinois	60084-1198	847-526-2136	http://www.dubro.com	30	James Broberg	President		

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Gateway Screw & Rivet Inc	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		301 High Grove Blvd	Glendale Heights	Illinois	60139-2256	630-539-2232	http://www.gatewaycrew.com	99	Richard Gunderson	President		
John Gillen Co	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		2540 S 50th Ave	Cicero	Illinois	60804-3494	708-656-4240	http://www.johngillenco.com	45	Tom O' Neill	Owner		
Mac Lean Fasteners	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing	MacLean Vehicle Systems	5600 Wilson Rd	Richmond	Illinois	60071-9611	815-678-6887		39				
Pinnacle Threaded Products	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		270 E 167th St	Harvey	Illinois	60426-6010	708-339-9320	http://www.pinnaclethreaded.com	30	Gary Clemmons	Owner		
Quality Rebuilding Corp	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		1150 Loudermilk Ln	Valparaiso	Indiana	46383-8475	219-464-1979	http://www.qualityrebuilding.com	39	Lee Loudermilk	Owner		
Select Industries	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		127 Tower Dr	Burr Ridge	Illinois	60527-5779	630-325-7222		25				
Semblex Corp	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		199 W Diversey Ave	Elmhurst	Illinois	60126-1162	630-833-2880	http://www.semblex.com	50	Bob Rothkopf	President	Chris Martens; Al Koprek	Operations VP; Manager-Materials
United Steel & Fasteners Inc	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		1500 Industrial Dr	Itasca	Illinois	60143-1800	630-250-0900	http://www.unitedsteelandfasteners.com	30	Ike Sargis	Owner		
Willie Washer Manufacturing Co	332722	Bolt, Nut, Screw, Rivet, and Washer Manufacturing		2101 Greenleaf Ave	Elk Grove Vlg	Illinois	60007-5507	847-956-1312	http://www.williewasher.com	120	William Fortney	General Manager		
Bodycote Thermal Processing	332811	Metal Heat Treating	Bodycote Thermal Processing Inc	1975 N Ruby St	Melrose Park	Illinois	60160-1109	708-345-2925	http://www.bodycote.com	65	Lisa Hill	Office Manager	Lisa Hill	Office Manager
Chicago Induction Metal Trtng	332811	Metal Heat Treating		3305 W Harrison St	Chicago	Illinois	60624-3703	773-826-1213	http://www.chicagoinduction.com	30	Rebecca Bailey	Vice President		
FPM Heat Treating Inc	332811	Metal Heat Treating		1501 Lively Blvd	Elk Grove Vlg	Illinois	60007-5095	847-228-2525	http://www.fpmht.com	150	Patrick Regan	President & Chief Executive Officer	Steve Kinloch	Chief Operating Officer
General Surface Hardening Inc	332811	Metal Heat Treating		2108 W Fulton St	Chicago	Illinois	60612-2314	312-226-5472	http://www.gshinc.net	45	Stanley Peebles	Owner		
Hudapeck Metal Treating Inc	332811	Metal Heat Treating		550 Mitchell Rd	Glendale Heights	Illinois	60139-2581	630-858-0505	http://www.hudapack.com	42	Earl Pack	Owner		
Induction Heat Treating Corp	332811	Metal Heat Treating		775 Tek Dr	Crystal Lake	Illinois	60014-8172	815-477-7788	http://www.ihtcorp.com	50	David Haimbaugh	President		
Metal Improvement Co	332811	Metal Heat Treating	Metal Improvement Co LLC	678 W Winthrop Ave	Addison	Illinois	60101-4492	630-543-4950	http://www.metalimprovement.com	25	Bill King	Manager		
Metals Technology Corp	332811	Metal Heat Treating		120 N Schmale Rd	Carol Stream	Illinois	60188-2151	630-221-2500	http://www.metalschnology.com	110	John Bell	Co-President		
Riverdale Plating & Treating	332811	Metal Heat Treating		680 W 134th St	Riverdale	Illinois	60827-1194	708-849-2050	http://www.rpht.com	50	William Crawford	President	Todd Burnley	Operations Executive

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Scientific Metal Treating Co	332811	Metal Heat Treating		106 Chancellor Dr		Roselle	Illinois	60172-3903	630-582-0071	http://www.scientificmetaltreating.com	25	Wayne Haraldson	President		
Standard Heat Treating Co	332811	Metal Heat Treating		5757 W Ogden Ave		Cicero	Illinois	60804-3877	773-242-0853		48	Jack Christ	Owner		
TC Industries Inc	332811	Metal Heat Treating		3703 S Route 31		Crystal Lake	Illinois	60012	815-459-2401	http://www.tcindustries.com	400	Roger Schmiegelt	Network Administrator	Roger Schmiegelt; George Berry; Mark Walter; Bill Daniel	Network Administrator; President & Chief Operating Officer
Team Industrial Services Inc	332811	Metal Heat Treating	Team Industrial Services, Inc.	3640 179th St		Hammond	Indiana	46323-3033	219-923-1105	http://www.thermalsolutions.com	90	Arthur Victorson	President		
Thermal Processing Solutions	332811	Metal Heat Treating		411 Nolen Dr		South Elgin	Illinois	60177-2238	847-697-9500	http://www.tpshome.com	30				
Tri State Metal Inc	332811	Metal Heat Treating		220 W Chicago Ave		East Chicago	Indiana	46312-3203	219-397-0470	http://www.tristatemetallinc.com	30	Salvador Ortiz	President		
Abrasive Technologies	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		1175 Bowes Rd		Elgin	Illinois	60123-5541	847-888-7100	http://www.abrasive-tech.com	30	Slawomir Klim	Operations	Slawomir Klim	Operations
Ace Grinding Schram Enterprises	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		5017 W Lake St		Melrose Park	Illinois	60160-2798	708-345-2252	http://www.acegrinding.com	30	Mark Schram	President, Finance Executive, Sales Executive		
Acme Finishing Co Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		1595 Oakton St		Elk Grove Vlg	Illinois	60007-2149	847-640-2270	http://www.acmefinishing.com	93	Jack Walters	President, Sales Executive		
Allstar Fasteners Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		1550 Arthur Ave		Elk Grove Vlg	Illinois	60007-5733	847-640-7827	http://www.allstarfasteners.com	60	Al Bodicka	President		
B L Downey Co LLC	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		2125 Gardner Rd		Broadview	Illinois	60155-2826	708-345-8000	http://www.blowney.com	250	D Smith	Vice President-Operations	D Smith	Vice President-Operations
Banner Service Corp	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		494 E Lies Rd		Carol Stream	Illinois	60188-9425	630-653-7500	http://www.bargrind.com	60	Mark Redding	President & Chief Executive Officer	Bill Norlander; Dave Meixelsperger; Bob Klein	Specialist-Medical Products; Vice President-Operations
Buddy Products	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		1350 S Leavitt St		Chicago	Illinois	60608-1125	312-733-6495	http://www.buddyproducts.com	200	Tony Difiglio	President		
Chicago Grinding & Machine Co	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		1950 N 15th Ave		Melrose Park	Illinois	60160-1487	708-681-4010	http://www.chicagogrinding.com	50	Len Kreplin	President, Finance Executive	Glen Micek	Site Manager
Coating Application Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		2671 United Ln		Elk Grove Vlg	Illinois	60007-6822	847-595-3000	http://www.coatingsapp.com	30	Andy Clemente	Office Manager	Andy Clemente	Office Manager
Deep-Coat Metallizing	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		550 N Heartland Dr		Sugar Grove	Illinois	60554-9586	630-466-1505	http://www.emi-shielding.net	25	Kim Thorson	Owner		
Delta Coatings	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		1529 N 31st Ave		Melrose Park	Illinois	60160-2911	708-216-9800	http://www.deltacoatings.com	34	John Bittle	Owner, Finance Executive, Sales Executive		
E & R Protective Coating	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		3729 W 49th St		Chicago	Illinois	60632-3601	773-523-9510	http://www.erpowdercoatings.com	40	Mark Clausius	Owner		

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Economic Plastic Coating Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		2080 N 15th Ave		Melrose Park	Illinois	60160-1405	708-343-2216		30	Chris Marinos	Owner, Finance Executive, Sales Executive		
Engineered Components	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		977 Lunt Ave		Schaumburg	Illinois	60193-4416	847-985-8000	http://www.engcomponents.com	30	Arne Henriksen	Owner		
F H Ayer Manufacturing Co	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		2015 S Halsted St		Chicago Heights	Illinois	60411-4283	708-755-0550	http://www.fhayer.com	25	Robert De Bolt	President, Finance Executive, Sales Executive		
Finishing Co	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		136 W Commercial Ave		Addison	Illinois	60101-4504	630-559-0808	http://www.finishingcompany.com	90	William Carlson	President	Tom Swat; Mark Griego	Manager-Material Control; Manager-Quality Assurance
Forte Grinding Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		9234 Parklane Ave		Franklin Park	Illinois	60131-2836	847-288-0032		30	Mohamed Nasser	President		
GKN Sinter Metals	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing	GKN Sinter Metals	1765 W Cortland Ct		Addison	Illinois	60101-4237	630-495-2240	http://www.gkn-filters.com	50	Adi Setiawan	Manager-Sales		
Graphic Engravers Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		691 Country Club Dr		Bensenville	Illinois	60106-1324	630-595-0400		30	Ken Zidek	President		
Grind-Lap Svc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		1045 W National Ave		Addison	Illinois	60101-3126	630-458-1111	http://www.grindlap.com	28	John Gallichio	Owner		
Ionbond LLC	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing	Ionbond LLC	925 Atlantic Dr		West Chicago	Illinois	60185-5100	630-231-9200	http://www.ionbond.com	50	Jeff Thiele	Operations Manager	Jeff Thiele	Operations Manager
Jessup Manufacturing	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		1701 Rockland Rd		Lake Bluff	Illinois	60044-1450	847-362-0961	http://www.jessupmfg.com	25	Robert Jessup	Owner		
Komet Of America Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		2050 Mitchell Blvd		Schaumburg	Illinois	60193-4544	847-923-0617	http://www.komet.com	200	Rick Pollaski	Controller		
LA Porte Construction Chemical	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		3835 IL Route 72		Kirkland	Illinois	60146-8635	815-522-2326		30				
Material Sciences Corporation	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing	Material Sciences Corporation	2200 East Pratt Boulevard		Elk Grove Village	Illinois	60007-5995	847-439-2210	http://www.matsci.com	264	Clifford Nastas	Chief Executive Officer, Director	Michael Wilson; Sharon Hill	Vice President - Global Operations; Administrator
Midway Grinding	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		1451 Lunt Ave		Elk Grove Vlg	Illinois	60007-5621	847-439-7424	http://www.midwaygrinding.com	30	Jerry Malachowski	Owner, Sales Executive		
Midwest Pipe Coating Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		925 Kennedy Ave		Schererville	Indiana	46375-1325	219-322-4564	http://www.midwestpipebar.com	100	Joel Chermak	General Manager		
National Tool	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing		581 Wheeling Rd		Wheeling	Illinois	60090-4743	847-806-9800	http://www.mdwsteel.com	45	Robert Rossoeutcher	President	Michael Murtha	Site Manager
Nb Coatings Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing	NIPPON PAINT CO., LTD.	2701 E 170th St		Lansing	Illinois	60438-1107	708-474-4775	http://www.nbcoatings.com	300	Ed Daily	Information Systems	Michael Gaither; Cheryl Smith	Operations Director; Director of Administration
Oerlikon Balzers Coating USA	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturing	Oerlikon Balzers AG	1181 Jansen Farm Ct		Elgin	Illinois	60123-2595	847-695-5200	http://www.oerlikon.com	30	Bob Smelser	Manager		

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Opticote Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		10455 Seymour Ave		Franklin Park	Illinois	60131-1234	847-678-8900	http://www.opticote.com	32	Edwin Ellefsen	President, Finance Executive		
Orion Industries Limited	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		5170 N Northwest Hwy		Chicago	Illinois	60630-4688	773-282-9100		80	Bruce Nesbitt	Owner		
Precoat Metals	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers	Precoat Metals	U S Highway 12 & State Road		Portage	Indiana	46368	219-763-1504	http://www.precoatmetals.com	100	Manny Escobedo	Manager-Purchasing & Shipping	Manny Escobedo	Manager-Purchasing & Shipping
S & B Finishing Co Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		3005 W Franklin Blvd		Chicago	Illinois	60612-1007	773-533-0033		70	Kenny Spielman	Owner		
Specialty Construction Brands	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers	Specialty Construction Brands Inc	315 S Hicks Rd		Palatine	Illinois	60067-6940	847-358-9500		100	Myron Meglin	Operations Manager	Myron Meglin	Operations Manager
Tapecoat Co	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers	Chase Corporation	1527 Lyons St		Evanston	Illinois	60201-3590	847-866-8500		42	Richard Reeves	General Manager		
Tufts Grinding Co	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		79 E 34th St		S Chicago Hts	Illinois	60411-5501	708-755-8900	http://www.tuftsgrinding.com	40	Bryan Tufts	President		
Waltz Brothers Inc	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		10 W Waltz Dr		Wheeling	Illinois	60090-6052	847-520-1122	http://www.waltzbros.com	50	Larry Waltz	President, Sales Executive		
Wismarq Corp	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		11440 Addison Ave		Franklin Park	Illinois	60131-1124	847-455-7200	http://www.wismarq.com	36	Moises Garcia	Contact		
X-L Engineering Corp	332812	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers		6150 W Mulford St		Niles	Illinois	60714-3489	847-965-3030	http://www.xleng.com	80	Paul Prikos	President		
Able Electropolishing Co Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2001 S Kilbourn Ave		Chicago	Illinois	60623-2311	773-277-1600	http://www.ableelectropolishing.com	150	John Glass	Owner	John Glass	Owner
Accurate Anodizing Corp	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		3119 S Austin Blvd		Cicero	Illinois	60804-3730	708-222-5300	http://www.saporitofinishing.com	110	Charles Saporito	Owner		
Ace Anodizing & Impregnating	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		4161 Butterfield Rd		Hillside	Illinois	60162-1185	708-547-6680	http://www.acemetalfinishing.com	50	David Vaughn	President		
Ace Metal Refinishers Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		1855 High Grove Ln	Ste B	Naperville	Illinois	60540-4191	630-778-9200	http://www.ace-metal.com	35	Marcia Swanson	President		
Alanson Manufacturing Co	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		4408 W Cermak Rd		Chicago	Illinois	60623-2905	773-762-2530		25				
All-Brite Anodizing Co	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		100 W Lake St		Northlake	Illinois	60164-2426	708-562-0502	http://www.allbrite-anodizing.com	30	Martin Neiman	Owner		
Aluminum Coil Anodizing Corp	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		501 E Lake St		Streamwood	Illinois	60107-4100	630-837-4000		125	Dan Stoettner	President and COO	Dan Stoettner	President and COO
Arlington Plating Co	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		600 S Vermont St		Palatine	Illinois	60067-6999	847-359-1490	http://www.arlingtonplating.com	170	Marvin Galleub	President		

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Bales Mold Services Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2824 Hitchcock Ave	Ste A	Downers Grove	Illinois	60515-4030	630-852-4665	http://www.balesmold.com	38	Jon Bailey	Manager		
Belmont Plating Works Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		9145 King St		Franklin Park	Illinois	60131-2109	847-678-0200	http://www.belmontplatingworks.com	100	Lily Ortiz	Office Manager	Lily Ortiz	Office Manager
Berteau-Lowell Plating Works	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2320 W Fullerton Ave		Chicago	Illinois	60647-3226	773-276-3135		29	James Elies	Owner		
Century Plating Co Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2939 N Oakley Ave		Chicago	Illinois	60618-8029	773-477-1620	http://www.centuryplatingco.com	100	George Koltse	Owner		
Chem-Plate Industries Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		1990 E Devon Ave		Elk Grove Vlg	Illinois	60007-6022	847-640-1600	http://www.chemplateindustries.com	75	Martin Straus	President & Owner	Jay Suerth, Jim See	Director-Quality Assurance; Chief Operating Officer
Chicago Anodizing Co	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		4112 W Lake St		Chicago	Illinois	60624-1792	773-533-3737	http://www.chicagoanodizing.com	70	Norman Americus	Owner		
Chris Plating Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2810 Old Willow Rd		Northbrook	Illinois	60062-6809	847-729-9271	http://www.chrisplating.com	30	Mark Helms	President		
Chrome Deposit Corp	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		6640 Melton Rd		Portage	Indiana	46368-1279	219-763-1571	http://www.cdcportage.com	46	Douglas Major	President		
Chromium Industries	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		4645 W Chicago Ave		Chicago	Illinois	60651-3385	773-287-3716	http://www.chromiumindustries.com	40	Peter Heidengren	President, Sales Executive		
Clybourn Metal Finishing	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2240 N Clybourn Ave		Chicago	Illinois	60614-3087	773-525-8162	http://www.clybournmetal.com	50	Timothy Collins	President		
Craftsman Plating & Tinning	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		1250 W Melrose St		Chicago	Illinois	60657-3295	773-477-1040	http://www.craftsmanplating.com	40	James Blackledge	President		
Duro-Chrome Industries Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		275 Industrial Dr		Wauconda	Illinois	60084-3208	847-487-2900	http://www.duro-chrome.com	30	Donald Mccloskey	Operations Executive	Donald Mccloskey	Operations Executive
Electro-Max Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		105 Rowell Rd		Hampshire	Illinois	60140-9700	847-683-4100	http://www.electromax-inc.com	40	Kevin Grant	Owner		
Electronic Plating Services	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		1821 S 54th Ave		Cicero	Illinois	60804-1815	708-652-8100		25	Robert Porcelli	President, Finance Executive		
Empire Hard Chrome Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring	Empire Hard Chrome Inc	1615 S Kostner Ave		Chicago	Illinois	60623-2336	773-762-3156	http://www.empirehardchrome.com	100	Steve Wallin	President		
En-Chro Plating Limited	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2755 W Lake St		Melrose Park	Illinois	60160-3041	708-450-1250	http://www.enchro.com	30	Milan Pecharich	President		
F & J Metals	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		113 S State Route 53		Gardner	Illinois	60424-6327	815-237-8187		65	Jim Statkus	Owner		
Finishing & Plating Services Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		4545 68th Ave		Kenosha	Wisconsin	53144-1765	262-658-3525	http://www.fpswi.com	40	Tom Laken	Owner, Finance Executive		

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Gatto Industrial Platers Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		4620 W Roosevelt Rd		Chicago	Illinois	60644-1430	773-287-0100	http://www.gattoplaters.com	110	George Gatto	President & Chief Executive Officer	Juan Arroyo; Andy Gruda	Manager-Shipping; Manager-Quality
Gyro Processing Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		620 28th Ave		Bellwood	Illinois	60104-1994	708-547-0755		40	Jose Parra	President, Finance Executive, Sales Executive		
Hausner Hard-Chrome Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		670 Greenleaf Ave		Elk Grove Vlg	Illinois	60007-5084	847-439-6010	http://www.hausnerinc.com	42	John Whitfield	Finance Executive		
Imperial Plating Co	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		7030 W 60th St		Chicago	Illinois	60638-3102	773-586-3500	http://www.imperialplating.com	45	Walt Kuziel	Owner		
Industrial Hard Chrome Limited	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		501 Fluid Power Dr		Geneva	Illinois	60134-1181	630-208-7000	http://www.industrialhardchrome.com	100	Charles Therkidsen	President		
Irving Polishing & Manufacturing Co Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		5704 46th St		Kenosha	Wisconsin	53144-1899	262-657-6968	http://www.irvingpolishingandmfg.com	45	Stephen Irving	President	Cathy Irving	Treasurer & Secretary
Jancoe Industries	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		3940 Tannahill Dr		Gurnee	Illinois	60031-1223	847-662-1313	http://www.realwheels.com	28	Jan Polka	President		
Jensen Plating Works Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		1842 N Western Ave		Chicago	Illinois	60647-4382	773-252-7733	http://www.jensenplating.com	45	Tom Jensen	Owner		
Lee Quigley Co	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		5301 W 65th St	Ste D	Chicago	Illinois	60638-5640	708-563-1600	http://www.leequigley.com	25	Robert Palomino	Manager, Finance Executive, Sales Executive		
Magnetic Inspection Laboratory	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		1401 Greenleaf Ave		Elk Grove Vlg	Illinois	60007-5536	847-952-3256	http://www.milinc.com	50	Pat Wenzel	Office Manager	Pat Wenzel	Office Manager
Masonite Corp	332813	Electroplating, Plating, Polishing, Anodizing and Coloring	Masonite Corp	1955 Powis Rd		West Chicago	Illinois	60185-1002	630-584-6330	http://www.masonite.com	100	Henry Coghlan	Vice President-Technology		
Micron Metal Finishing	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		8585 S 77th Ave		Bridgeview	Illinois	60455-1779	708-599-0055	http://www.micronmetalfinishing.com	30	Scott Rauter	Owner		
Midwestern Rust Proof Co	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		3636 N Kilbourn Ave		Chicago	Illinois	60641-3698	773-725-6636		90	Garth Davies	President		
Morgan Ohare Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		701 W Factory Rd		Addison	Illinois	60101-4339	630-543-6780	http://www.morganohare.com	50	Bob Giomi	Owner		
Nobert Plating Co	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		340 N Ashland Ave		Chicago	Illinois	60607-1066	312-421-4040	http://www.nobertplating.com	60	Diane Sickles	President		
Ohare Precisions Metals LLC	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		2404 Hamilton Rd		Arlington Hts	Illinois	60005-4812	847-427-1751		49	Ahmed Salem	Owner, Finance Executive		
Perfection Plating Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		775 Morse Ave		Elk Grove Vlg	Illinois	60007-5184	847-593-6506	http://www.perfectionplate.com	80	Mario Zitella	President		
Q C Finishers Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		10244 Franklin Ave		Franklin Park	Illinois	60131-1528	847-678-2660		28	Chuck Stitzel	President		

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Rayvac Plastic Decorators	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		47w171 US Highway 30		Big Rock	Illinois	60511-9304	630-556-3888	http://www.rayvac.com	25	Robert Raymond	President, Finance Executive, Sales Executive		
Reliable Plating Corp	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		1538 W Lake St		Chicago	Illinois	60607-1468	312-421-4747	http://www.reliableplating.com	64	James Greenwell	President & Director-Sales		
Saporito Finishing Co	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		3119 S Austin Blvd		Cicero	Illinois	60804-3730	708-222-5300	http://www.saporitofinishing.com	100	Charles Saporito	Owner	Jeff Logan	Operations Manager - Saporito Finishing Company
South Holland Metal Finishing	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		26100 S Whiting Way		Monee	Illinois	60449-8058	708-235-1783	http://www.shmf.com	60	Robert Meagher	Owner		
SWD Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		910 S Stiles Dr		Addison	Illinois	60101-4913	630-543-3003	http://www.swdinc.com	110	Richard Delawder	President		
Tri-FIN LLC	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		925 Hilltop Dr		Itasca	Illinois	60143-1110	630-773-1150		26	Larry Reder	President		
TW Metals Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring	TW Metals Inc	235 Tubeway Dr		Carol Stream	Illinois	60188-2213	630-690-0110	http://www.twmetals.com	60	George Savage	President	Jeanne Munch	Administrator
Ultra Polishing Inc	332813	Electroplating, Plating, Polishing, Anodizing and Coloring		642 Pratt Ave N		Schaumburg	Illinois	60193-4557	847-352-5249	http://www.ultrapolishing.com	50	Casey Gwozdz	President		
Dover Corporation	332911	Industrial Valve Manufacturing	Dover Corporation	3005 Highland Parkway,	Suite 200, 3005 Highland	Downers Grove	Illinois	60515	630-541-1540	http://www.dovercorporation.com/	34,000	Robert Livingston; William Spurgeon; Thomas Giacomini; John Hutter; Jeffrey	President, Chief Executive Officer, Director; President and CEO of the	Michael Kulciski	Chief Network Operations Engineer
Midland Manufacturing	332911	Industrial Valve Manufacturing	Dover Corporation	7733 Gross Point Rd		Skokie	Illinois	60077-2615	847-677-0333	http://www.midlandmf.com	100	Tom Noonan	Chief Financial Officer		
Val-Matic Valve & Manufacturing Corp	332911	Industrial Valve Manufacturing		905 S Riverside Dr		Elmhurst	Illinois	60126-4900	630-941-7600	http://www.valmatic.com	100	Patricia Nuter	President	Ted Makowan; Gene Turovetz	Vice President; Plant Operations Manager
Vonberg Valve Inc	332912	Fluid Power Valve and Hose Fitting Manufacturing		3800 Industrial Ave		Rolling Meadows	Illinois	60008-1085	847-637-1049	http://www.vonberg.com	28	Duane Henrich	Sales Executive		
Bi Torq	332913	Plumbing Fixture Fitting and Trim Manufacturing		777 Royal Saint George Dr	Ste 607	Naperville	Illinois	60563-2988	630-208-9343	http://www.bitorq.com	25	Corey Kanute	Manager, Finance Executive		
Watersaver Faucet Co	332913	Plumbing Fixture Fitting and Trim Manufacturing		701 W Erie St		Chicago	Illinois	60654-5538	312-666-5500	http://www.wsflab.com	50	Steve Kersten	President	Jim Welgos	Director-Shipping
Wrightway Mfg Co	332913	Plumbing Fixture Fitting and Trim Manufacturing		750 Northgate Pkwy		Wheeling	Illinois	60090-2600	847-520-9080		60				
Accushim Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing		4601 Lawndale Ave		Lyons	Illinois	60534-1730	708-442-6448	http://www.accushim.com	50				
Apco-Valve & Primer	332919	Other Metal Valve and Pipe Fitting Manufacturing		1420 Wright Blvd		Schaumburg	Illinois	60193-4508	847-524-9000	http://www.apcovalves.com	62	George Christofidis	President		
Aquatrol Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing		600 E North St		Elburn	Illinois	60119-9048	630-365-5400	http://www.aquatrol.com	50	Bert Loden	President		

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AVK Carbo-Bond Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing		1n046 Linlar Dr		Lafox	Illinois	60147	630-208-9343	http://www.bitorq.com	25	William Jackson	Owner		
Corpice	332919	Other Metal Valve and Pipe Fitting Manufacturing		170 Tubeway Dr		Carol Stream	Illinois	60188-2250	630-690-7000	http://www.corpice.com	100	Steve Romanelli	President		
Crane Valves	332919	Other Metal Valve and Pipe Fitting Manufacturing	Crane Nuclear, Inc.	860 Remington Blvd		Bolingbrook	Illinois	60440-4910	630-226-4900	http://www.cranevs.com	50	Joann Conroy	Marketing		
Deltrol Fluid Products	332919	Other Metal Valve and Pipe Fitting Manufacturing	Deltrol Controls	3001 Grant Ave		Bellwood	Illinois	60104-1289	708-547-0500	http://www.deltrolfluid.com	125	Bill Parks	President	Dan Crauch; Chuck Pearson	Manager-Research & Development; Manager-Product Management
Flow Products Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing		2626 W Addison St		Chicago	Illinois	60618-5948	773-528-2000	http://www.flowproducts.com	38	Brian Bergh	President, Finance Executive, Sales Executive		
Furmanite America Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing	Furmanite Worldwide Inc	1931 Northwind Pkwy		Hobart	Indiana	46342-6550	219-947-9533	http://www.furmanite.com	25	John Tompi	Finance Executive, Manufacturing Executive		
Geib Industries Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing		3220 Mannheim Rd		Franklin Park	Illinois	60131-1532	847-455-4550		30	Robert Geib	Owner, Finance Executive		
Henry Pratt Co	332919	Other Metal Valve and Pipe Fitting Manufacturing	Henry Pratt Company	403 Conkey St		Hammond	Indiana	46324-1116	219-931-0405	http://www.henrypratt.com	25	Vic Francus	Sales Executive		
Hydraforce Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing		500 Barclay Blvd		Lincolnshire	Illinois	60069-4314	847-793-2300	http://www.hydraforce.com	320	Joe Reifenberg	CFO	Butch Kretsch	Director Manufacturing, Operations, Engineer
J/B Industries Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing		601 N Farnsworth Ave		Aurora	Illinois	60505-3092	630-851-9444	http://www.jbind.com	90	Jeff Cherif	President, Sales Executive	Jeff Bodnar	Site Manager
Kelly Systems Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing		422 N Western Ave		Chicago	Illinois	60612-1491	312-733-3224	http://www.kellytubesystems.com	27	Robert O'Connell	Information Technology, Administrator	Robert O'Connell	Information Technology, Administrator
Newman Green Inc	332919	Other Metal Valve and Pipe Fitting Manufacturing		57 W Interstate Rd		Addison	Illinois	60101-4509	630-543-6500	http://www.newman-green.com	50	Edward Green	Owner		
Sigma Corp	332919	Other Metal Valve and Pipe Fitting Manufacturing		21699 Torrence Ave		Sauk Village	Illinois	60411-4562	708-758-6785	http://www.sigmaco.com	26	Joann Traughber	Finance Executive		
American NTN Bearing Manufacturing	332991	Ball and Roller Bearing Manufacturing		1525 Holmes Rd		Elgin	Illinois	60123-1205	847-741-4545		360	Hajime Kato	CFO		
American NTN Bearing Manufacturing Co	332991	Ball and Roller Bearing Manufacturing		9515 Winona Ave		Schiller Park	Illinois	60176-1083	847-671-5450		34	Phil Muhlenbruch	Operations Executive	Phil Muhlenbruch; Jen Dorbich	Operations Executive; Administrator
Bearing Sales Corp	332991	Ball and Roller Bearing Manufacturing		4153 N Kostner Ave		Chicago	Illinois	60641-1988	773-282-8686	http://www.bearingsales.com	45	Monica Levy	Information Technology		
Mc Gill Manufacturing Co Inc	332991	Ball and Roller Bearing Manufacturing		909 Lafayette St		Valparaiso	Indiana	46383-4299	219-465-2534		250	Joe Hoffer	Manufacturing Executive		
NTN Bearing Corp	332991	Ball and Roller Bearing Manufacturing		1600 Bishop Ct		Mt Prospect	Illinois	60056-6055	847-298-7500	http://www.ntnamerica.com	170	Doug Henry	Operations Manager	Nash Bhardwaj; Wayne Taylor; Yousupiro Shimizu, Dennis	Operations Executive; Operations;

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Peer Bearing Co	332991	Ball and Roller Bearing Manufacturing	AB SKF	2200 Norman Dr		Waukegan	Illinois	60085-8276	847-578-1000	http://www.peerbearing.com	150	Oleg Burda	Network Administrator	Oleg Burda; Dave Tideman; Tim Habecost	Network Administrator; Operations Executive
Hawk Precision Components	332992	Small Arms Ammunition Manufacturing	Hawk Corp.	PO Box 689		Spring Grove	Illinois	60081-0689	815-675-2373	http://www.hawkprecision.com	60	George Moyse	Manager		
A Wire & Tube Corp	332996	Fabricated Pipe and Pipe Fitting Manufacturing		4825 W Grand Ave		Chicago	Illinois	60639-4507	773-745-0116		150	Frank Wilson	IT Executive, Human Resources Executive, Sales Executive		
AvestaPolarit, Inc.	332996	Fabricated Pipe and Pipe Fitting Manufacturing	Outokumpu	425 N Martingale Rd		Schaumburg	Illinois	60173	847-517-4050	http://www.asnad.com	331				
Car Ber Testing Services	332996	Fabricated Pipe and Pipe Fitting Manufacturing		630 E US Route 6		Morris	Illinois	60450-8898	815-942-2521	http://www.carbertesting.com	30	Rob Minielly	Finance Executive		
Chicago Pipe Bending & Coil Co	332996	Fabricated Pipe and Pipe Fitting Manufacturing		4535 W Lake St		Chicago	Illinois	60624-1638	773-379-1918	http://www.chicagopipebending.com	25	Kenneth Melton	Owner	Kenneth Melton	Owner
DDM Tube Cutting Services	332996	Fabricated Pipe and Pipe Fitting Manufacturing		1996 University Ln		Lisle	Illinois	60532-2152	630-964-5678		25	Robert Ziemann	Owner		
Dixon Bayco USA	332996	Fabricated Pipe and Pipe Fitting Manufacturing	Dixon Valve & Coupling Co	40 Chestnut Ave		Westmont	Illinois	60559-1128	630-941-4715	http://www.dixonvalve.com	40	Jack Lindstrom	Finance Executive		
Industrial Pipe & Supply Co	332996	Fabricated Pipe and Pipe Fitting Manufacturing		5100 W 16th St		Cicero	Illinois	60804-1926	708-652-7511		80	Stuart Feinberg	President		
Naylor Pipe Co	332996	Fabricated Pipe and Pipe Fitting Manufacturing		1230 E 92nd St		Chicago	Illinois	60619-7997	773-721-9400	http://www.naylorpipe.com	100	John Czulno	President	Rick Stanford	Director-Shipping & Receiving
Rovanco Corp	332996	Fabricated Pipe and Pipe Fitting Manufacturing		20535 SE Frontage Rd		Joliet	Illinois	60431-9357	815-741-6700	http://www.rovanco.com	70	Lawrence Stonitsch	President		
Senior Flexonics, Inc./ Hose Division	332996	Fabricated Pipe and Pipe Fitting Manufacturing	Senior, plc	815 Forestwood Dr		Romeoville	Illinois	60446	815-886-1140	http://www.flexonics-hose.com	96				
Ta Chen International Corp	332996	Fabricated Pipe and Pipe Fitting Manufacturing		225 N Fairway Dr		Vernon Hills	Illinois	60061-1851	847-816-6775	http://www.tachen.com	35	Robert Shieh	President	Fred Nummela	Branch Manager
Designcraft Inc	332997	Industrial Pattern Manufacturing		850 Telser Rd		Lake Zurich	Illinois	60047-1536	847-719-2500	http://www.designcraft.com	25	Larry Happ	Engineering/Technical		
Holland Manufacturing Corp	332997	Industrial Pattern Manufacturing		13901 Indiana Ave		Dolton	Illinois	60419-1169	708-849-1000		40				
Ultra Specialties & Engrng	332997	Industrial Pattern Manufacturing		1360 Howard St		Elk Grove Vlg	Illinois	60007-2274	847-437-8110	http://www.ultraspecialties.com	25	Victor Zarecky	Treasurer		
Satellite Industries	332998	Enameled Iron and Metal Sanitary Ware Manufacturing		PO Box 47		Lyons	Illinois	60534-0047	708-461-9020		30				
Block & Co	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		1111 Wheeling Rd		Wheeling	Illinois	60090-5795	847-537-7200	http://www.blockandcompany.com	350	Kremena Hagen	Information Systems		

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Chicago Metal Rolled Products	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		3715 S Rockwell St		Chicago	Illinois	60632-1030	773-523-5757	http://www.cmrp.com	55	George Wendt	President	Raphael Cartagena	Chief Operating Officer
Circle Metal Specialties	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		4029 W 123rd St		Alsip	Illinois	60803-1872	708-597-1700	http://www.circlemetal.com	25	Robert Mishka	President		
Equipto Electronics	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		351 Woodlawn Ave		Aurora	Illinois	60506-5575	630-897-5314	http://www.equiptoelec.com	50	Kim Hamann	Marketing		
Fargo Manufacturing Co	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		1350 S Kostner Ave		Chicago	Illinois	60623-1152	773-522-2714		50	Dave Maloy	Marketing		
Gem Manufacturing	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		19708 84th Pl		Bristol	Wisconsin	53104-9546	262-857-7274		25	Lynne Morrone	President		
J W Hicks Inc	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		8955 Louisiana St		Merrillville	Indiana	46410-7114	219-736-2212	http://www.jwhicks.com	25	Jim Hicks	Owner		
Knaack LLC	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing	Emerson Electric Co.	420 E Terra Cotta Ave		Crystal Lake	Illinois	60014-3627	815-459-6020	http://www.knaack.com	500	Russ Kerstetter	President	Tom Schwalie	Product Manager
Kocsis Brothers Machine Co	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		4321 Railroad Ave		East Chicago	Indiana	46312-3455	219-397-8400	http://www.kocsistech.com	25	Mike Parker	Sales Executive		
KSO Metallfab Inc	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		250 Roma Jean Pkwy		Streamwood	Illinois	60107-2963	630-372-1200	http://www.kso.com	35	Dora Kuzelka	President		
Mc Nichols Co	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		251 Wille Rd	Ste C	Des Plaines	Illinois	60018-1861	847-635-5100	http://www.mcnichols.com	50	Matt Gorecki	Marketing		
Metraflex Co	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		2323 W Hubbard St		Chicago	Illinois	60612-1403	312-738-3800	http://www.metraflex.com	65	James Richter	President		
Minnotte Manufacturing Corp	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		10804 Porter St		Crown Point	Indiana	46307-2842	219-663-4873		50				
Nevin Laboratories Inc	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		5000 S Halsted St		Chicago	Illinois	60609-5130	773-624-4330		30	Bob Nevin	President		
North American En Inc	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		776 Lunt Ave		Elk Grove Vlg	Illinois	60007-5025	847-952-3680	http://www.northamericamen.com	25	Silvano Boswell	Manager		
Powernail Co	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		1300 Rose Rd		Lake Zurich	Illinois	60047-1554	847-847-3000	http://www.powernail.com	40	Tom Anstett	President, Sales Executive		
Precision Instruments	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		1846 Miner St		Des Plaines	Illinois	60016-4712	847-824-4194	http://www.torqwrench.com	54	Peter Hoag	Engineering/Technical		
Pyramid Northern Mouldings	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		5353 W Armstrong Ave		Chicago	Illinois	60646-6594	773-763-1200	http://www.pyramidmouldings.com	37	Oscar Tiongco	Engineering/Technical		
R S Owens & Co	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		5535 N Lynch Ave		Chicago	Illinois	60630-1492	773-282-6000	http://www.rsowens.com	175	Scott Siegel	CEO	Mark Psaros	Operations Manager

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Radio Flyer	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		6515 W Grand Ave		Chicago	Illinois	60707-3436	773-637-7100	http://www.radioflyer.com	100	Robert Pasin	President		
Rode Welding Services	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		1211 Louis Ave		Elk Grove Vlg	Illinois	60007-2373	847-439-0910	http://www.rodewelding.com	40	Thomas Rode	President, Finance Executive, Sales Executive	Philip Strauch	Operations Executive
Safety Socket LLC	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		6479 N Avondale Ave		Chicago	Illinois	60631-1909	773-763-2020	http://www.safetysocket.com	50	Peter Werner	Operations Executive	Peter Werner	Operations Executive
Semler Industries Inc	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		3800 Carnation St		Franklin Park	Illinois	60131-1202	847-671-5650		30	Loren Semler	President	Joe Palm	Site Manager
SPG Internatioanl	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		750 Pinecrest Dr		Prospect Heights	Illinois	60070-1806	847-541-6500	http://www.gillisindustries.com	30	Harvey Baker	President		
Trendler Componets Inc	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		4540 W 51st St		Chicago	Illinois	60632-4554	773-284-6600		70	Paola Lozano	Contact		
Triton Industries Inc	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		1020 N Kolmar Ave		Chicago	Illinois	60651-3343	773-384-3700	http://www.tritonmail.com	75	Cindy Churak	Marketing		
Zim Manufacturing Co	332999	All Other Miscellaneous Fabricated Metal Product Manufacturing		6100 W Grand Ave		Chicago	Illinois	60639-2752	773-622-2500	http://www.zimmgco.com	50	Ken Kukla	President, Finance Executive, Sales Executive		
Advanced Strobe Products	335110	Electric Lamp Bulb and Part Manufacturing		7227 W Wilson Ave		Harwood Heights	Illinois	60706-4705	708-867-3100	http://www.aslamps.com	61	Jaro Bijak	Owner		
Interlight Specialty Bulbs	335110	Electric Lamp Bulb and Part Manufacturing		7939 New Jersey Ave		Hammond	Indiana	46323-3040	219-989-0060	http://www.interlight.biz	25	Ron Davis	President, IT Executive, Finance Executive, Sales Executive		
Revell Inc	335110	Electric Lamp Bulb and Part Manufacturing		1850 Howard St	Ste A	Elk Grove Vlg	Illinois	60007-2490	847-758-3200		30	Jim Hanlon	Information Technology	Bob Sutalski; Ed Sexton	Senior Vice President-Product Development; Manager, Product
Unity Manufacturing Co	335110	Electric Lamp Bulb and Part Manufacturing		1260 N Clybourn Ave		Chicago	Illinois	60610-1895	312-943-5200	http://www.unityusa.com	140	Louis Gross	Chief Executive Officer		
Waldmann Lighting Co	335110	Electric Lamp Bulb and Part Manufacturing	Herbert Waldmann GmbH & Co KG	9 Century Dr		Wheeling	Illinois	60090-6051	847-520-1060	http://www.waldmannlighting.com	25	Jan Schaefer	President, Finance Executive		
Alkco Lighting Co	335121	Residential Electric Lighting Fixture Manufacturing	Philips Lighting US	11500 Melrose Ave		Franklin Park	Illinois	60131-1334	847-451-0700	http://www.alkco.com	30	John Wolf	Manager		
American Fluorescent	335121	Residential Electric Lighting Fixture Manufacturing		2345 Ernie Krueger Cir		Waukegan	Illinois	60087-3264	847-249-5970	http://www.americanfluorescent.com	170	William Solomon	President		
Crown Metal Manufacturing Co Inc	335121	Residential Electric Lighting Fixture Manufacturing		765 S IL Route 83		Elmhurst	Illinois	60126-4228	630-279-9800	http://www.crownmetal.com	125	Richard Ernest	President		
Duray Fluorescent Manufacturing Co Inc	335121	Residential Electric Lighting Fixture Manufacturing		2050 W Balmoral Ave		Chicago	Illinois	60625-1011	773-271-2800		36	Bernard Meyer	President	Randi-Jo Chester	Administrator & Controller
H A Framburg & Co	335121	Residential Electric Lighting Fixture Manufacturing		941 Cernan Dr		Bellwood	Illinois	60104-2294	708-547-5757	http://www.framburg.com	35	Malcolm Tripp	President, Finance Executive		

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Intermatic Inc	335121	Residential Electric Lighting Fixture Manufacturing		7777 Winn Rd		Spring Grove	Illinois	60081-9698	815-675-2322	http://www.intermatic.com	800	Lenay Tenburn	Human Resources VP	Wayne Veach; Deb Peterson	Vice President-Product Development; Vice President Marketing
IO Lighting	335121	Residential Electric Lighting Fixture Manufacturing	Cooper Lighting	1100 Busch Pkwy		Buffalo Grove	Illinois	60089-4549	847-735-7000		45	Ann Reo	President		
Jaidinger/Percision Assembly	335121	Residential Electric Lighting Fixture Manufacturing		1921 W Hubbard St		Chicago	Illinois	60622-6239	773-763-7373	http://www.jaidingerswitches.com	25	John Jaidinger	President, Sales Executive		
Juno Manufacturing Inc	335121	Residential Electric Lighting Fixture Manufacturing	Juno Lighting Group	1300 S Wolf Rd		Des Plaines	Illinois	60018-1300	847-827-9880	http://www.junolighting.com	700	John Mabbott	Chief Executive Officer		
Kenall Manufacturing Co	335121	Residential Electric Lighting Fixture Manufacturing		1020 Lakeside Dr		Gurnee	Illinois	60031-2400	847-360-8200	http://www.kenall.com	100	James Hawkins	President, Owner & Chief Executive Officer	Kim Vladic	Coordinator, Administrator
Lite Tronics	335121	Residential Electric Lighting Fixture Manufacturing		4101 W 123rd St		Alsip	Illinois	60803-1803	708-371-4955	http://www.litetrronics.com	40	Robert Sorensen	Owner	Robert Sorensen	Owner
Morris Kurtzon Inc	335121	Residential Electric Lighting Fixture Manufacturing		1420 S Talman Ave		Chicago	Illinois	60608-1693	773-277-2121	http://www.kurtzon.com	25				
New Metal Crafts Inc	335121	Residential Electric Lighting Fixture Manufacturing		812 N Wells St		Chicago	Illinois	60610-3117	312-789-5457	http://www.newmetalcrafts.com	50	James Neumann	Owner		
North Star Lighting	335121	Residential Electric Lighting Fixture Manufacturing		2150 Parkes Dr		Broadview	Illinois	60155-3920	708-681-4330	http://www.nslights.com	50	Tom Rotkis	Vice President-Sales & Marketing		
Sternberg Lighting	335121	Residential Electric Lighting Fixture Manufacturing		555 Lawrence Ave		Roselle	Illinois	60172-1568	847-588-3400	http://www.sternberglighting.com	150	Joe Waldau	President & Chief Executive Officer		
Stiffel Co	335121	Residential Electric Lighting Fixture Manufacturing		525 W Superior St		Chicago	Illinois	60654-3551	312-664-3652		400				
Tech Lighting LLC	335121	Residential Electric Lighting Fixture Manufacturing		7400 Linder Ave		Skokie	Illinois	60077-3219	847-410-4400	http://www.techlighting.com	200	Steve Harriott	President & Chief Executive Officer		
Westinghouse Lighting Corp	335121	Residential Electric Lighting Fixture Manufacturing	Westinghouse Lighting Corporation	1540 E Devon Ave		Elk Grove Vlg	Illinois	60007-5802	847-593-8888	http://www.westinghouselighting.com	32	Rick Hunt	Manager		
Anglo-Kemlite Laboratories, Inc.	335129	Other Lighting Equipment Manufacturing	Anglo-Kemlite Laboratories, Inc.	215 Gateway Rd		Bensenville	Illinois	60106	630-350-9470	http://www.amglo.com	140				
Barricade Lites Inc	335129	Other Lighting Equipment Manufacturing		1490 W Jeffrey Dr		Addison	Illinois	60101-4356	630-627-4163	http://www.barricadelites.com	25	Charles Vazquez	Finance Executive, Sales Executive		
Carmen Matthew LLC	335129	Other Lighting Equipment Manufacturing		575 Randy Rd		Carol Stream	Illinois	60188-2121	630-784-7500		50	John Dodds	Marketing		
Mellish & Murray	335129	Other Lighting Equipment Manufacturing		1715 W Carroll Ave		Chicago	Illinois	60612-2503	312-733-3513	http://www.mellishmurray.com	30	Cari Murray	Owner, Finance Executive, Sales Executive		
Musco Lighting	335129	Other Lighting Equipment Manufacturing	Musco Sports Lighting LLC	1150 Powis Rd	Ste 8	West Chicago	Illinois	60185-1664	630-876-0500		49	Jeff Messer	Engineering/Technical		

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Windsor Holding Corp	335211	Electric Housewares and Household Fan Manufacturing		1304 S Indiana Ave		Chicago	Illinois	60605	312-394-7300		350				
Modern Home Products	335221	Household Cooking Appliance Manufacturing		150 Ram Rd		Antioch	Illinois	60002-1901	847-395-6556	http://www.mhpgrills.com	25	Tom Koziol	President	Waler Koziol	Office Manager
Automatic Appliance Parts	335228	Other Major Household Appliance Manufacturing		7757 W Lawrence Ave		Norridge	Illinois	60706-3397	708-453-8254	http://www.aapparts.com	45	Kathy Clausen	President		
GE Energy	335311	Power, Distribution, and Specialty Transformer Manufacturing	Ge Energy	888 N Industrial Dr		Elmhurst	Illinois	60126-1121	630-782-8801	http://www.ge.com	40	Kathy Mckinley	Human Resources Director		
Magnetic Components Inc	335311	Power, Distribution, and Specialty Transformer Manufacturing		9520 Ainslie St		Schiller Park	Illinois	60176-1191	847-671-0632	http://www.magneticcomponents.net	35	William Janisch	Owner		
Michael Lewis Co	335311	Power, Distribution, and Specialty Transformer Manufacturing		8900 W 50th St		Mc Cook	Illinois	60525-6005	708-688-2200	http://www.mlco.com	75	Michael Simon	President & Chief Executive Officer	Jim Kleinert	Chief Operating Officer
North Lake Engineering Inc	335311	Power, Distribution, and Specialty Transformer Manufacturing		8320 193rd Ave		Bristol	Wisconsin	53104-9549	262-857-9600	http://www.northlake-eng.com	100	William Hardt	President		
Power Volt	335311	Power, Distribution, and Specialty Transformer Manufacturing		300 W Factory Rd		Addison	Illinois	60101-5004	630-628-9999	http://www.powervolt.com	35	Brij Sharma	Owner		
Precision Components Inc	335311	Power, Distribution, and Specialty Transformer Manufacturing		400 Davy Ln		Wilmington	Illinois	60481-9304	815-476-9881	http://www.pctransformers.com	80				
Precision Components Inc	335311	Power, Distribution, and Specialty Transformer Manufacturing		1020 Cedar Ave	Ste 215	St Charles	Illinois	60174-2279	630-462-9110	http://www.pctransformers.com	50	William Gray	Owner, Sales Executive		
Prem Magnetics Inc	335311	Power, Distribution, and Specialty Transformer Manufacturing		3519 Chapel Hill Rd		Johnsburg	Illinois	60051-2573	815-385-2700	http://www.premmagnetics.com	61	Doug Liston	President		
Robertson Worldwide	335311	Power, Distribution, and Specialty Transformer Manufacturing		13611 Thornton Rd		Blue Island	Illinois	60406-3224	708-388-2315	http://www.robertsonww.com	180	Mike Doyle	Operations Manager	Mike Doyle	Operations Manager
Shape LLC	335311	Power, Distribution, and Specialty Transformer Manufacturing		2105 W Corporate Dr		Addison	Illinois	60101-1484	630-620-8394	http://www.shapelc.com	60	Ted Maka	President		
Autotrol Corp	335312	Motor and Generator Manufacturing		365 E Prairie St		Crystal Lake	Illinois	60014-4414	815-459-3080	http://www.autotrol.com	75	Dave Gizel	Operations Executive	Dave Gizel	Operations Executive
Bill Casey Electric Sales Inc	335312	Motor and Generator Manufacturing		1001 Industrial Dr		Bensenville	Illinois	60106-1214	630-860-0250	http://www.billcasey.com	43	Bill Casey	Owner		
Bombardier Motor Corp	335312	Motor and Generator Manufacturing		230 E Sea Horse Dr		Waukegan	Illinois	60085	847-689-6000		180				
GE Motors	335312	Motor and Generator Manufacturing	General Electric Company	1900 Pleasant St		Dekalb	Illinois	60115-2664	815-756-6331	http://www.ge.com	100	Reg Lemoine	Operations Executive	Reg Lemoine	Operations Executive
Kinetek, Inc.	335312	Motor and Generator Manufacturing	Jordan Co LP	ArborLake Center	Suite 550, 1751 Lake	Deerfield	Illinois	60015	847-267-4473	http://www.kinetekinc.com/	2,578	D. Randall Bays	President, Chief Operating Officer	D. Randall Bays	President, Chief Operating Officer

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Learning Enhancement Corp	335312	Motor and Generator Manufacturing		656 W Randolph St	Ste 5w	Chicago	Illinois	60661-2165	312-455-1758	http://www.learningenhancement.com	25	Roger Stark	Chief Executive Officer		
M M & M Electrical Supply	335312	Motor and Generator Manufacturing	Gund Co Inc	10501 W 133rd Ave		Cedar Lake	Indiana	46303-8577	219-374-9944	http://www.thegundcompany.com	30	Debbie Foster	Director-Finance		
Midwest Electrical Resources	335312	Motor and Generator Manufacturing		800 W 5th Ave		Naperville	Illinois	60563-3452	630-778-9821		25				
Mt Prospect Nw Elctrcal Co	335312	Motor and Generator Manufacturing		600 E Rand Rd		Mt Prospect	Illinois	60056-2533	847-255-3700	http://www.northwestelectricalsupply.com	40	Denise Reindel	Chief Executive Officer		
Parts & Electric Motors Inc	335312	Motor and Generator Manufacturing		1400 N Cicero Ave	Ste 1	Chicago	Illinois	60651-1693	773-921-3600	http://www.partsandelectricmotors.com	40	Steven Fox	Owner		
Pass & Seymour/Legrand	335312	Motor and Generator Manufacturing	Pass & Seymour/Legrand	1222 Remington Rd		Schaumburg	Illinois	60173-4812	847-519-1607		25				
Phoenix Electric Manufacturing Co	335312	Motor and Generator Manufacturing		3625 N Halsted St		Chicago	Illinois	60613-4394	773-477-8855	http://www.phoenixelectric.com	63	Norberto Anselmi	President	Rafael Aguayo	Site Manager
RAE Corp	335312	Motor and Generator Manufacturing	RAE Corp	4615 Prime Pkwy		Mchenry	Illinois	60050-7001	815-385-3500	http://www.raemotors.com	70	David Geysler	Owner	Sheldon Earley	Operations Executive
Schott Elecpac LLC	335312	Motor and Generator Manufacturing	SCHOTT North America, Inc.	740 Industrial Dr	Ste C	Cary	Illinois	60013-3373	847-639-2307	http://www.wilbrecht.com	70	Mike Carter	Vice Presidents-Operations	Mike Carter	Vice Presidents-Operations
Sievert Electric Services & Sales	335312	Motor and Generator Manufacturing		1230 Hannah Ave		Forest Park	Illinois	60130-2400	708-771-1600	http://www.sievertelecric.com	60	Pete Sievert	Owner		
Thomas & Betts	335312	Motor and Generator Manufacturing				Naperville	Illinois	60540	630-416-8131		25				
Universal	335312	Motor and Generator Manufacturing		6720 W Grand Ave		Chicago	Illinois	60707-2212	773-804-5000		25	Kevin Mc Grath	Manager		
V M Manufacturing	335312	Motor and Generator Manufacturing		30 Stonehill Rd		Oswego	Illinois	60543-9400	630-554-9349		25				
Boltswitch Inc	335313	Switchgear and Switchboard Apparatus Manufacturing		6208 Commercial Rd		Crystal Lake	Illinois	60014-7991	815-459-6900	http://www.boltswitch.com	45	James Erickson	President	Bill Hall	Site Manager
Chicago Switchboard Co Inc	335313	Switchgear and Switchboard Apparatus Manufacturing		470 W Wrightwood Ave		Elmhurst	Illinois	60126-1016	630-833-2266	http://www.chiswbd.com	26	Richard Bolmquist	President		
Delta Technologies	335313	Switchgear and Switchboard Apparatus Manufacturing	Superior Capital Partners LLC	1612 W North Ave		Chicago	Illinois	60622-2245	773-252-8900	http://www.deltatechnologiestm.com	42	David Stahler	President		
Erickson Electric Equipment Co	335313	Switchgear and Switchboard Apparatus Manufacturing		475 Bonnie Ln		Elk Grove Vlg	Illinois	60007-1907	847-640-7701	http://www.ericksonelectric.com	28	Bruce Erickson	President, Sales Executive	Mike Maher	Operations Executive
GE Zenith Controls	335313	Switchgear and Switchboard Apparatus Manufacturing	Ge Consumer & Industrial	830 W 40th St		Chicago	Illinois	60609-2598	773-299-6600	http://www.zenithcontrols.com	330	Gopal Alluri	Engineering/Technical		

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Gus Berthold Electric Co	335313	Switchgear and Switchboard Apparatus Manufacturing		1900 W Carroll Ave		Chicago	Illinois	60612-2402	312-243-5767	http://www.bertholdelectric.com	40	Rodrick Berthold	President	Tom Wagener	Site Manager
ITT Industries, Inc./McDonnell & Miller Inc.	335313	Switchgear and Switchboard Apparatus Manufacturing	ITT Corporation	3500 N Spaulding Ave		Chicago	Illinois	60618	773-267-1600	http://www.mcdonnellmiller.com	220				
Julian Electrical Services & Engrg	335313	Switchgear and Switchboard Apparatus Manufacturing		701 Blackhawk Dr		Westmont	Illinois	60559-1159	630-323-3942	http://www.julianelectrinc.com	70	Jaynie Green	Site Manager	Jaynie Green	Site Manager
Littelfuse, Inc.	335313	Switchgear and Switchboard Apparatus Manufacturing	Littelfuse, Inc.	8755 West Higgins Road	Suite 500, 8755 W. Higgins	Chicago	Illinois	60631	773-628-1000	http://www.littelfuse.com/	6,000	Gordon Hunter	Chairman of the Board, President, Chief Executive Officer	Philip Franklin; Paul Giagnorio; David Heinzmann	Chief Financial Officer, Vice President - Operations Support
McGill Electrical Product Group	335313	Switchgear and Switchboard Apparatus Manufacturing	Emerson Electric Co.	9377 W Higgins Rd		Rosemont	Illinois	60018	847-268-6000	http://www.mcgillelectrical.com	200				
OTTO Engineering, Inc./Controls Division	335313	Switchgear and Switchboard Apparatus Manufacturing	Otto Engineering Inc	2 E Main St		Carpentersville	Illinois	60110	847-428-7171	http://www.ottoeng.com	331				
Switchboard Apparatus Inc	335313	Switchgear and Switchboard Apparatus Manufacturing		618 W Lamont Rd		Elmhurst	Illinois	60126-1022	708-450-0990	http://www.swbdapp.com	50	Dale Hoppensteadt	Owner, Finance Executive, Sales Executive		
Charmilles Mikron	335314	Relay and Industrial Control Manufacturing	Georg Fischer, Ltd	560 Bond St		Lincolnshire	Illinois	60069	847-913-5300	http://www.mikron-us.com	60				
Danaher Industrial Controls/ Controller Line Group	335314	Relay and Industrial Control Manufacturing		1675 N Delany Rd		Gurnee	Illinois	60031	847-662-2666	http://www.dancon.com	331	Mark Macelhinng	Sales Director	Chris Arnold	LAN Administrator
IMCO International Limited	335314	Relay and Industrial Control Manufacturing		9350 W Laraway Rd		Frankfort	Illinois	60423-1681	815-469-2500	http://www.imco.us	25				
Nortrak	335314	Relay and Industrial Control Manufacturing	Three Cities Funds III	2705 State St		Chicago Heights	Illinois	60411	708-757-6568	http://www.meridianrail.com	664	Jerry Ellison	Information Technology Administration	Jerry Ellison	Information Technology Administration
Olympic Controls Corp	335314	Relay and Industrial Control Manufacturing		1250 Crispin Dr		Elgin	Illinois	60123-5531	847-742-3566	http://www.occorp.com	34	Dave Armon	Marketing		
Protection Controls Inc	335314	Relay and Industrial Control Manufacturing		7317 Lawndale Ave		Skokie	Illinois	60076-4055	847-674-7676	http://www.protectioncontrolsinc.com	31	Dh Yates	President	Fred Grow	Operations Executive
Sencon Inc	335314	Relay and Industrial Control Manufacturing		6385 W 74th St		Chicago	Illinois	60638-6128	708-496-3105	http://www.sencon.com	50	Winston Shields	Owner	Arron Glidwell	Operations Executive
Siemens Energy & Automation	335314	Relay and Industrial Control Manufacturing	Siemens Energy & Automation	1500 Harvester Rd		West Chicago	Illinois	60185-1616	630-231-6200		380	John Palmer	Finance Executive		
Tyco Electronics Division/ Midtex Division	335314	Relay and Industrial Control Manufacturing	Tyco International Ltd.	844 E Rockland Rd		Libertyville	Illinois	60048	847-680-7400	http://www.midtex.com	148				
Vorne Industries Inc	335314	Relay and Industrial Control Manufacturing		1445 Industrial Dr		Itasca	Illinois	60143-1849	630-875-3600	http://www.vorne.com	25	Alfred Vorne	President		
Watts Water Technologies, Inc./ Power Division	335314	Relay and Industrial Control Manufacturing	Watts Water Technologies Inc	2800 S River Rd		Des Plaines	Illinois	60018	847-824-9723	http://www.powerscontrols.com	100	Bruce Fathers	Marketing Director		

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Web Printing Controls Co Inc	335314	Relay and Industrial Control Manufacturing		23872 N Kelsey Rd		Lake Barrington	Illinois	60010-1500	847-382-7970	http://www.wpcteam.com	245	Dean Fetherling	Owner	John Shute	Director-Operations
Woodward Controls, Inc.	335314	Relay and Industrial Control Manufacturing	Woodward Inc	6250 W Howard St		Niles	Illinois	60714	847-967-7730	http://www.woodward.com	150	Brian Starr	Network Administrator	Brian Starr	Network Administrator
Johnson Controls Inc	335911	Storage Battery Manufacturing	Johnson Controls, Inc.	300 S Glengarry Dr		Geneva	Illinois	60134-3803	630-232-4270	http://www.johnsoncontrols.com	350	Tom Schoen	Engineering/Technical		
National Power Corp	335911	Storage Battery Manufacturing		4330 W Belmont Ave		Chicago	Illinois	60641-4524	773-685-2662	http://www.nationalpower.com	60	Ira Alport	President	Joel Alport	Vice President-Manufacturing
Picade LLC	335911	Storage Battery Manufacturing		1210 W Webster Ave		Chicago	Illinois	60614-3109	773-857-2882	http://www.picade.com	72	Kathie Woods	Sales Executive		
A Advanced Satellite Television	335921	Fiber Optic Cable Manufacturing				Aurora	Illinois	60506	630-892-0930		36				
Access Electronics Inc	335921	Fiber Optic Cable Manufacturing		4185 Grove Ave		Gurnee	Illinois	60031-2132	847-244-1200	http://www.accesselectronicsinc.com	25	Robert Panaka	President		
Action Electric Sales Co Inc	335921	Fiber Optic Cable Manufacturing		3900 N Rockwell St		Chicago	Illinois	60618-3719	773-478-1910		70	Philip Garoon	Owner		
Advance Fiber Optic Solutions	335921	Fiber Optic Cable Manufacturing		417 Stone Dr		St Charles	Illinois	60174-3301	630-377-0101		35				
AFC Cable Systems Inc	335921	Fiber Optic Cable Manufacturing	AFC Cable Systems, Inc.	4713 Douglas Rd		Downers Grove	Illinois	60515-3813	630-968-8914	http://www.afcweb.com	36	James Kavanagh	Sales Executive		
All Wire Technology LLC	335921	Fiber Optic Cable Manufacturing		1306 Pierson Dr		Batavia	Illinois	60510-1504	630-482-2600		36				
Basic Wire & Cable	335921	Fiber Optic Cable Manufacturing		3900 N Rockwell St		Chicago	Illinois	60618-3719	773-539-1800	http://www.basicwire.com	75	Howard Garoon	Owner		
Best-Tronics Mfg Inc	335921	Fiber Optic Cable Manufacturing		18500 Graphic Ct		Tinley Park	Illinois	60477-6265	708-802-9677	http://www.best-tronics.com	150	Kip Baitosz	President	Joe Salazar; Andrew Madej; Mike Janko	Director-Operations; Manager-Quality; Administrator
Broadband Solutions & Testing	335921	Fiber Optic Cable Manufacturing		446 W 3rd St		Elmhurst	Illinois	60126-2552	630-993-0691		36				
C & C Directional Boring	335921	Fiber Optic Cable Manufacturing		726 Bluff St		Carol Stream	Illinois	60188-3402	630-933-8098		36				
Carl Stahl Decor Cable LLC	335921	Fiber Optic Cable Manufacturing		660 W Randolph St		Chicago	Illinois	60661-2114	312-454-2996	http://www.decorcable.com	36	Carl Stahl	Owner		
Conquest Sound Inc	335921	Fiber Optic Cable Manufacturing		26113 S Ridgeland Ave		Monee	Illinois	60449-8846	708-534-3352	http://www.conquestsound.com	30	Gina Jozitias	President		
Consolidated Electronic Wire	335921	Fiber Optic Cable Manufacturing		11044 King St		Franklin Park	Illinois	60131-1400	847-455-8830	http://www.conwire.com	35	David Duncan	President	Steve Hiller	Operations Executive

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Conxall Corp	335921	Fiber Optic Cable Manufacturing		601 E Wildwood Ave		Villa Park	Illinois	60181-2762	630-834-7504	http://www.conxall.com	140	Rob Smith	Manufacturing/Operations Head		
Datamonitor Inc	335921	Fiber Optic Cable Manufacturing	Datamonitor	200 W Monroe St	Ste 750	Chicago	Illinois	60606-5128	312-416-3844	http://www.datamonitor.com	36	Doug Pierce	Vice President		
Directional Construction Services	335921	Fiber Optic Cable Manufacturing		558 E Burnett Rd		Island Lake	Illinois	60042-9203	847-526-4657		36				
Genesis Cable	335921	Fiber Optic Cable Manufacturing		7701 95th St		Pleasant Prairie	Wisconsin	53158-2716	262-947-3357	http://www.genesiscable.com	36	Brian Meachum	Engineering/Technical		
Honeywell	335921	Fiber Optic Cable Manufacturing	Honeywell International Inc.	7701 95th St		Pleasant Prairie	Wisconsin	53158-2716	262-947-0720	http://www.honeywell.com	36	Tony Salvatore	Manufacturing Executive		
Housewright Inc	335921	Fiber Optic Cable Manufacturing		790 Royal Saint George Dr		Naperville	Illinois	60563-8955	630-292-5163		36	Brad Lien	Manager		
IMG Technologies Inc	335921	Fiber Optic Cable Manufacturing		1101 31st St	Ste 105	Downers Grove	Illinois	60515-5535	708-384-1800	http://www.imgtechnologies.net	30	Mike Curtain	President		
Julian Electric Inc	335921	Fiber Optic Cable Manufacturing		406 Plaza Dr		Westmont	Illinois	60559-5525	630-920-8951	http://www.julianelectric.com	150	Kenneth Julian	President & Chief Executive Officer	John Julian	Vice President-New Design
Lake Electronic Cable	335921	Fiber Optic Cable Manufacturing		529 Thomas Dr		Bensenville	Illinois	60106-1620	630-860-5200	http://www.lakeelectroniccable.com	120	Mary Oziemkowski	Finance Executive		
Leviton Mfg	335921	Fiber Optic Cable Manufacturing		417 Stone Dr		St Charles	Illinois	60174-3301	630-443-0500	http://www.levitonmanufacturing.com	40				
Molex Fiber Optics	335921	Fiber Optic Cable Manufacturing	Molex Incorporated	5224 Katrine Ave		Downers Grove	Illinois	60515-4070	630-512-8787	http://www.molex.com	36	Tammy Forrest	Marketing		
Power Cell Battery Products	335921	Fiber Optic Cable Manufacturing		191 Covington Dr		Bloomington	Illinois	60108-3107	630-295-6800	http://www.powercellbattery.com	30	Mills Rendall	Owner		
Sentral Assemblies	335921	Fiber Optic Cable Manufacturing		595 Bond St		Lincolnshire	Illinois	60069-4226	847-415-2218	http://www.sentral.com	100	David Spayer	President		
Triton Manufacturing Co Inc	335921	Fiber Optic Cable Manufacturing		5700 W Triton Way		Monee	Illinois	60449-8025	708-587-4000		140	Michael Edwards	President	Kyle Edwards; Tim Sheehy; Don Widner	Vice President-Operations; Director-Research & Development
Weetech Inc	335921	Fiber Optic Cable Manufacturing		1300 N Skokie Hwy	Ste 103b	Gurnee	Illinois	60031-2144	847-775-7240	http://www.weetech-usa.com	36	Chuck Anderson	Director		
West Penn Wire	335921	Fiber Optic Cable Manufacturing	West Penn Wire	2833 W Chestnut St		Deerfield	Illinois	60015	847-317-9812	http://www.westpennwire.com	36	Scott Harden	President		
Amerline Enterprises Co	335929	Other Communication and Energy Wire Manufacturing		9509 Winona Ave		Schiller Park	Illinois	60176-1024	847-671-6554	http://www.amerline.com	36	Thomas Krepelka	Manager		
Assemtech Inc	335929	Other Communication and Energy Wire Manufacturing		245 W Roosevelt Rd	Ste 54	West Chicago	Illinois	60185-4814	630-876-4990	http://www.assemtech-inc.com	25	Bennie Hall	Owner		

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Channer Corp	335929	Other Communication and Energy Wire Manufacturing		13720 W Polo Trail Dr		Lake Forest	Illinois	60045-5101	847-816-7000	http://www.channercorp.com	60	J Bauer	President	Steve Orchard	Operations Executive
Fastron Co	335931	Current-Carrying Wiring Device Manufacturing		1161 E Grn		Bensenville	Illinois	60106	630-766-5000	http://www.fastron.com	25	Tracy Martin	Finance Executive		
Harger Lightning Protection	335931	Current-Carrying Wiring Device Manufacturing		301 Ziegler Dr		Grayslake	Illinois	60030-1664	847-548-8700	http://www.harger.com	55	Vic Briggs	Administrator	Mark Harger; Dawn Kuhn; Vic Briggs	Administration Executive; Administrator; Administrator
Methode Electronics, Inc./ DataMate Division	335931	Current-Carrying Wiring Device Manufacturing	Methode Electronics Inc.	7401 W Wilson Ave		Chicago	Illinois	60706	708-867-6777	http://www.methode.com	75				
Panduit Corp	335931	Current-Carrying Wiring Device Manufacturing	Panduit Corp	1700 Fairview Dr		Dekalb	Illinois	60115-8771	815-754-1800		180				
Panduit Corp	335931	Current-Carrying Wiring Device Manufacturing	Panduit Corp	1333 S Schoolhouse Rd		New Lenox	Illinois	60451-3701	815-485-1800	http://www.panduit.com	200	Larry Mohr	Operations Executive	Larry Mohr	Operations Executive
Remke Industries Inc	335931	Current-Carrying Wiring Device Manufacturing		310 Chaddick Dr		Wheeling	Illinois	60090-6039	847-541-3780	http://www.remke.com	50	Ernie Guterrez	Marketing		
Storm Products Co./ Microwave Business Unit Co.	335931	Current-Carrying Wiring Device Manufacturing	Storm Products Co.	10221 Werch Dr		Woodridge	Illinois	60517	630-754-3300	http://www.stormproducts.com	148	Walt Keneipp	Information Technology		
Electri-Flex Co	335932	Noncurrent-Carrying Wiring Device Manufacturing		222 Central Ave		Roselle	Illinois	60172-1994	630-529-2920	http://www.electriflex.com	100	Ed Marinelli	President & General Manager		
Cord Specialties Co	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing		10632 Grand Ave		Franklin Park	Illinois	60131-2211	847-455-3503	http://www.cordspecialties.com	60	Bob Schaffer	President		
De Amertek Corp Inc	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing		300 Windsor Dr		Oak Brook	Illinois	60523-1510	630-572-0800	http://www.deamertek.com	99	Jack Chen	President		
Evergreen Supply Co	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing		9901 S Torrence Ave		Chicago	Illinois	60617-5369	773-375-4750	http://www.evergreensupplyco.com	30	Patricia Gallagher	Owner		
Helsel-Jefferson Elec Inc	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing		103 N Halsted St		Chicago Heights	Illinois	60411-1299	708-756-5600	http://www.hjelectric.com	35	Delores Helsel	President, Finance Executive		
Hytel Group Inc	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing		290 Industrial Dr		Hampshire	Illinois	60140-7907	847-683-9800	http://www.hytel.com	50	Scott Johansen	Chief Executive Officer		
IDEAL Industries Inc	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing	IDEAL Industries Inc	1330 E Lincoln Hwy		Dekalb	Illinois	60115-3973	815-758-2656	http://www.idealindustries.com	90				
Ikonix Group Inc	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing		28105 N Keith Dr		Lake Forest	Illinois	60045-4528	847-367-4671	http://www.ikonixgroup.com	75	Michael Braverman	President		
Industrial Enclosure	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing		619 N Loucks St		Aurora	Illinois	60505-2998	630-898-0400	http://www.industrialenclosure.com	50	John Palmer	President	Glen Levy	Manager, Operations Executive
LA Marche Manufacturing Co	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing		106 Bradrock Dr		Des Plaines	Illinois	60018-1967	847-299-1188	http://www.lamarchemfg.com	120	Thomas Steinke	President		

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MacLean Power Systems	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing	MacLean Power Systems	11411 Addison Ave		Franklin Park	Illinois	60131-1130	847-455-0014	http://www.macleanno.com	75	Mark Seery	Manufacturing Executive		
MacLean Power Joslyn Division	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing	MacLean-Fogg Co	11411 Addison Ave		Franklin Park	Illinois	60131	773-625-1500	http://www.joslynmfg.com	150				
Siemens Energy & Automation	335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing	Siemens Energy & Automation	2349 W Lake St	Ste 200	Addison	Illinois	60101-6183	630-317-2100		60	Sandy Powell	Administrator	Sandy Powell Administrator	
Navistar International Corporation	336111	Automobile Manufacturing	Navistar International Corporation	4201 Winfield Road,	2701 Navistar Drive	Lisle	Illinois	60532	331-332-5000	http://www.navistar.com/Navistar/	19,000	Daniel Ustian; Phil Christman	Chairman of the Board, President, Chief Executive Officer, President	Jeff Bowen; Gregory Elliott; Ramin Younessi; Phil Christman	Vice President, Special Projects; Senior Vice President, Human Resources
Power Port Products	336111	Automobile Manufacturing		301 W Interstate Rd		Addison	Illinois	60101-4598	630-628-9102		27	Chris Murphy	President, Human Resources Executive, Marketing		
Roadster Shop	336111	Automobile Manufacturing		28775 N IL Route 83		Mundelein	Illinois	60060-9519	847-949-7637		25	Neal Gerber	Owner		
Toyota Motor Sales USA Inc	336111	Automobile Manufacturing	Toyota Motor Sales USA Inc	2350 Sequoia Dr		Aurora	Illinois	60506-6212	630-907-0151	http://www.toyota.com	80	Michael Rocco	Manager		
Federal Signal Corporation	336112	Light Truck and Utility Vehicle Manufacturing	Federal Signal Corporation	1415 West 22nd Street	Suite 1100, 1415 West	Oak Brook	Illinois	60523	630-954-2000	http://www.federalsignal.com/	2,919	Robert D Welding; Dennis Martin	President & CEO; President and Chief Executive Officer	Jennifer Sherman	Chief Administrative Officer, Senior Vice President, General Counsel, Secretary
Chicago Assembly	336120	Heavy Duty Truck Manufacturing		1861 US Highway 41		Schererville	Indiana	46375-1601	219-322-4757	http://www.uhaul.com	147	Debbie Smith	Human Resources Executive		
Bee-Zee Body Shop Inc	336211	Motor Vehicle Body Manufacturing		3205 Howard St		Skokie	Illinois	60076-4009	847-673-2400	http://www.beezeeauto.com	26	Yossi Bega	Owner		
Berlinsky Scrap Corp	336211	Motor Vehicle Body Manufacturing		212 Page Ave		Joliet	Illinois	60432-3024	815-726-4334	http://www.berlinskyscrap.com	28	Herb Glassman	Owner		
Dierzen Welding & Machine Co	336211	Motor Vehicle Body Manufacturing		101 W Main St		Newark	Illinois	60541-3169	815-695-5291		25	Louis Dierzen	President, Finance Executive, Human Resources Executive, Sales Executive		
Navistar Inc	336211	Motor Vehicle Body Manufacturing	Navistar Inc	10400 W North Ave		Melrose Park	Illinois	60160-1065	708-865-3030	http://www.nav-international.com	1,700	Jason Anesi	IT Operations	Jason Anesi; Subhash Mantri; Bob Monroe; Andrew Mikowski	IT Operations; Operations; Operations Executive
NWC Body Works Inc	336211	Motor Vehicle Body Manufacturing		2415 E Higgins Rd		Elk Grove Vlg	Illinois	60007-2605	847-640-1200	http://www.nwcbodyworks.com	30	Warren Osborn	President		
Robbins Auto Salvage Inc	336211	Motor Vehicle Body Manufacturing		5900 S Damen Ave		Chicago	Illinois	60636	773-925-6100	http://www.robbsauto.com	35	Jake Robbins	Owner, Finance Executive, Sales Executive		
Midwest Utility Inc	336212	Truck Trailer Manufacturing		15 W 700 N Frontage Rd	Ste 142	Burr Ridge	Illinois	60527	630-789-2700	http://www.midwestutility.com	25	Amanda Smith	Finance Executive		
Calutech Mobil Solutions Inc	336214	Travel Trailer and Camper Manufacturing		3550 179th St	Ste C	Hammond	Indiana	46323-3066	219-845-1695	http://www.calutechmobiles.com	25	Dwayne Garuve	Chief Executive Officer, Finance Executive, Sales Executive		
Sauber Manufacturing Co	336214	Travel Trailer and Camper Manufacturing		10 N Sauber Rd		Virgil	Illinois	60151-1001	630-365-6600	http://www.saubermanufacturing.com	80	Charles Sauber	Chief Executive Officer		

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Talbert Manufacturing Inc	336214	Travel Trailer and Camper Manufacturing		1628 W State Road 114		Rensselaer	Indiana	47978-7266	219-866-7141	http://www.talbertmfg.com	200	Rick Odle	President	Andrew Tanner; Jason Smiley; Aaron Agent	Vice President-Operations; Manager-Warranty; Manager-Parts
M-Cor Inc	336311	Carburetor, Piston, Piston Ring, and Valve Manufacturing		PO Box 844		Bensenville	Illinois	60106-0844	630-860-1150	http://www.mcor.com	31				
Affinia Under Vehicle Group	336340	Motor Vehicle Brake System Manufacturing	Affinia Group Inc.	4400 Prime Pkwy		Mchenry	Illinois	60050-7003	815-363-9000	http://www.raybestos.com	300	Maryanne Osten	Human Resources Director		
ADA Metal Products Inc	336370	Motor Vehicle Metal Stamping		3515 W Touhy Ave		Lincolnwood	Illinois	60712-2730	847-673-1190	http://www.adametal.com	100	Peter Barkules	President	Bob Eckhart	Quality Manager
Anamet Inc	336370	Motor Vehicle Metal Stamping		739 Roosevelt Rd	Ste 204	Glen Ellyn	Illinois	60137-5873	630-469-1364	http://www.anacondas.ealite.com	2,000	Joseph Cvengros	CEO		
Borg Warner Inc	336370	Motor Vehicle Metal Stamping	BorgWarner Inc.	700 25th Ave		Bellwood	Illinois	60104-1908	708-547-2600	http://www.borgwarner.com	1,000	John Warkentien	Systems Development	Pete Melville; Darlene Baldrige	Director-Quality; Director-Shipping
Tower Automotive	336370	Motor Vehicle Metal Stamping	Tower Automotive, LLC	12350 S Avenue O		Chicago	Illinois	60633-1459	773-646-6550		500	Mike Borovich	Finance Executive		
Affinia Under Vehicle Group	336399	All Other Motor Vehicle Parts Manufacturing	Affinia Group Inc.	1380 Corporate Dr		Mchenry	Illinois	60050-7044	815-363-8181	http://www.affiniagroup.com	200	Maryann Osteen	Director-Human Resources		
Airtek Inc	336399	All Other Motor Vehicle Parts Manufacturing	Airtek Products, LP	4410 W 37th Ave		Hobart	Indiana	46342-1653	219-947-1664		130	Andy Primos	President		
American Automotive Parts Inc	336399	All Other Motor Vehicle Parts Manufacturing		7007 N Austin Ave		Niles	Illinois	60714-4601	847-647-7090	http://www.aapinc.com	55	Tom Dunn	Owner		
American Trailer Repair	336399	All Other Motor Vehicle Parts Manufacturing		8001 47th St		Lyons	Illinois	60534-1833	708-447-5544		118	Joe Lichosyt	Owner		
Automatic Transmission Parts	336399	All Other Motor Vehicle Parts Manufacturing		1300 Pratt Blvd		Elk Grove Vlg	Illinois	60007-5711	847-967-6790	http://www.atp-inc.com	30	Gary Rogak	President	Bob Benisek	Operations Executive
B-D Cylinder Products Inc	336399	All Other Motor Vehicle Parts Manufacturing		2250 Internationale Pkwy		Woodridge	Illinois	60517-4923	630-739-9300	http://www.bdcylinder.com	35	John Dragojlovic	President	Dusan Bogdanovic	Operations Executive
Belmor	336399	All Other Motor Vehicle Parts Manufacturing	Lund International, Inc.	1107 S Mannheim Rd	Ste 218	Westchester	Illinois	60154-2559	708-938-5378	http://www.belmor.com	100	Owen Bassett	Product Management	Owen Bassett	Product Management
Boler Co	336399	All Other Motor Vehicle Parts Manufacturing		500 Park Blvd	Ste 1010	Itasca	Illinois	60143-1285	630-773-9111		2,900	Matthew Boler	President, Chief Executive Officer	Nancy Coons	Chief Administrative Officer, Executive Vice President
Borg Warner Inc	336399	All Other Motor Vehicle Parts Manufacturing	BorgWarner Inc.	300 S Maple St		Frankfort	Illinois	60423-1691	815-469-2721	http://www.borgwarner.com	260				
Capsonic Group LLC	336399	All Other Motor Vehicle Parts Manufacturing		460 2nd St		Elgin	Illinois	60123-7008	847-888-7300	http://www.capsonic.com	250	Greg Liautaud	Chairman, President & Chief Executive Officer		
Car Mon Products Inc	336399	All Other Motor Vehicle Parts Manufacturing		1225 Davis Rd		Elgin	Illinois	60123-1365	847-695-9000	http://www.car-mon.com	40	Bill Kroll	Engineering/Technical		

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Cels Inc	336399	All Other Motor Vehicle Parts Manufacturing		1669 Marshall Dr		Des Plaines	Illinois	60018-1840	847-299-1100		50	Dave Delgado	Purchasing Agent		
Chrysler Parts Distribution	336399	All Other Motor Vehicle Parts Manufacturing	Chrysler Group LLC	1980 High Grove Ln		Naperville	Illinois	60540-3934	630-637-3000		170				
Elgin Industries	336399	All Other Motor Vehicle Parts Manufacturing		1100 Jansen Farm Dr		Elgin	Illinois	60123-2555	847-742-1720	http://www.elginind.com	150	Martin Jr	Chairman of The Board		
Exhaust Productions Inc	336399	All Other Motor Vehicle Parts Manufacturing		2777 E 83rd Pl		Merrillville	Indiana	46410-6409	219-942-0069	http://www.epiflex.com	45	Louis T Pringle	President, Finance Executive		
Federal-Mogul Corp	336399	All Other Motor Vehicle Parts Manufacturing	Federal-Mogul Corporation	7450 McCormick Blvd		Skokie	Illinois	60076-4046	847-674-7700	http://www.federalmogul.com	1,400	Jim Armstrong	IT Services	Edward Widder; Gary Nebel	Operations; Operations Executive
Genuine Parts Co	336399	All Other Motor Vehicle Parts Manufacturing		700 Enterprise Ct		Naperville	Illinois	60563-1078	630-305-9296		100	Kevin Herron	Manager		
Globe Specialty Co	336399	All Other Motor Vehicle Parts Manufacturing		2700 W 50th St		Chicago	Illinois	60632-2081	773-778-3300	http://www.globe-brite.com	90	Paul Katz	President		
Heat Treat Corporation Of America	336399	All Other Motor Vehicle Parts Manufacturing		1020 W 119th St		Chicago	Illinois	60643-5216	773-264-1234	http://www.usgear.com	35	Jay Litcher	Sales Executive, Manufacturing Executive		
Heidt's Hot Rod Shop Inc	336399	All Other Motor Vehicle Parts Manufacturing		111 Kerry Ln		Wauconda	Illinois	60084-1134	847-487-0156	http://www.heidts.com	30	Gary Heidt	Owner		
Hendrickson Bumper & Trim	336399	All Other Motor Vehicle Parts Manufacturing	Hendrickson USA LLC	501 Caton Farm Rd		Joliet	Illinois	60431	815-727-4032	http://www.hendrickson-intl.com	100	Keith Stephenson	President	Bill Spittal	Administrator
Johnson Power Limited	336399	All Other Motor Vehicle Parts Manufacturing		2530 Braga Dr		Broadview	Illinois	60155-3943	708-345-4300	http://www.johnsonpower.com	50	Lisa Johnson	President	Ron Gainer	Site Manager
Kenosha Metal Products	336399	All Other Motor Vehicle Parts Manufacturing		8121 104th St		Pleasant Prairie	Wisconsin	53158-5811	262-947-8840	http://www.kenoshametal.com	40	Tuan Tran	Operations	Tuan Tran	Operations
King Of The Road Automobile Parts	336399	All Other Motor Vehicle Parts Manufacturing	Chief Industries Inc	12th & Mckinley		Chicago Heights	Illinois	60411	708-755-7772	http://www.surplus.com	52	Gordon Henschel	President, Finance Executive, Human Resources Executive, Sales		
Lear Corp	336399	All Other Motor Vehicle Parts Manufacturing	Lear Corporation	1401 165th St		Hammond	Indiana	46320-2816	219-852-0028	http://www.lear.com	350	Phillip Allan	Engineer		
Machined Products Co	336399	All Other Motor Vehicle Parts Manufacturing		2121 Landmeier Rd		Elk Grove Vlg	Illinois	60007-2506	847-718-1300	http://www.machinedproducts.com	100	Mohammed Qureshi	President & Director-Sales		
Machinery Components Inc	336399	All Other Motor Vehicle Parts Manufacturing		1833 Downs Dr		West Chicago	Illinois	60185-1805	630-293-5900		100	John Babcock	President		
Mercury Products Corp	336399	All Other Motor Vehicle Parts Manufacturing		1201 Mercury Dr		Schaumburg	Illinois	60193-3598	847-524-4400	http://www.mercprod.com	150	Marcy Torres	Director-Human Resources		
Midwest Truck & Automobile Parts Inc	336399	All Other Motor Vehicle Parts Manufacturing		4200 S Morgan St		Chicago	Illinois	60609-2517	312-225-1550	http://www.midwesttruck.com	80	Mark Chudacoff	President & Chief Executive Officer	Anthony Antonson; Mike Webach	Director-Quality; Director-Shipping

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Mohawk Manufacturing & Supply	336399	All Other Motor Vehicle Parts Manufacturing		7200 N Oak Park Ave		Niles	Illinois	60714-3822	847-647-9350	http://www.mohawkmf.com	48	Dave Lakickas	Engineering/Technical		
Parker Engineered Seals Division	336399	All Other Motor Vehicle Parts Manufacturing	Parker Engineered Seals Div	10625 Beaudin Blvd		Woodridge	Illinois	60517-4993	630-427-2020	http://www.parker.com	120	Jill Nelson	Human Resources Executive		
Progressive Automotive Systems	336399	All Other Motor Vehicle Parts Manufacturing	Midas International Corp	1300 N Arlington Heights Rd		Itasca	Illinois	60143-3108	630-438-3000	http://www.rowriter.com	200	Allan Feldman	President & Chief Executive Officer	John Warzecha	Senior Vice President-Franchise Operations
R2c Performance Products LLC	336399	All Other Motor Vehicle Parts Manufacturing		7550 Industrial Dr		Forest Park	Illinois	60130-2516	708-488-8211	http://www.r2cperformance.com	50	Roy Greenlees	Owner		
Remsa Of America Inc	336399	All Other Motor Vehicle Parts Manufacturing	TRW Automotive Inc	5109 W Lake St	Ste E	Melrose Park	Illinois	60160-2708	708-344-1412		30	Roberto Malagon	Manager		
SMT	336399	All Other Motor Vehicle Parts Manufacturing		2768 Golfview Rd		Naperville	Illinois	60563-9156	630-961-3000	http://www.smtmolding.com	30	Reinhard Buchmann	Owner		
Top Line Automotive Engrng	336399	All Other Motor Vehicle Parts Manufacturing		8200 S Hoyme Ave		Chicago	Illinois	60620-5350	773-487-5313	http://www.toplineauto.com	40	Chet Staron	Owner		
UGN Inc	336399	All Other Motor Vehicle Parts Manufacturing	UGN Inc	1001 State St		Chicago Heights	Illinois	60411-2907	708-758-0212	http://www.ugnusa.com	400	Scott Trask	Manager-Human Resource		
United Remanufacturing Co	336399	All Other Motor Vehicle Parts Manufacturing		9550 Soreng Ave		Schiller Park	Illinois	60176-2128	847-678-2233		35	Allen Portman	President, Finance Executive, Sales Executive	Teri Portman	Operations Executive
Van Bergen & Greener Inc	336399	All Other Motor Vehicle Parts Manufacturing		1818 Madison St		Maywood	Illinois	60153-1710	708-343-4700	http://www.starterdrives.com	100	Paul Weldon	President, Finance Executive, Human Resources Executive, Sales		
AAR Corp.	336411	Aircraft Manufacturing	AAR Corp.	One AAR Place	1100 North Wood Dale	Wood Dale	Illinois	60191	630-227-2000	http://www.aarcorp.com	6,100	David Storch; Jeffrey Schloesser	Chairman of the Board, Chief Executive Officer; President of Aviation	Timothy Romenesko; Jim Gross; Andrew Scheidt; Larry	President, Chief Operating Officer, Director; IT Operations
The Boeing Company	336411	Aircraft Manufacturing	The Boeing Company	100 North Riverside		Chicago	Illinois	60606	312-544-2000	http://www.boeing.com/	171,700	W. McNerney; Jeffrey Johnson; Marc Allen; Steve Jesite; Debra Hinkle	Chairman of the Board, President, Chief Executive Officer; President	Drew Weller; Richard Stephens; John Tracy; Marge Dulowitz; Bob	Senior Mgr-Trust Ops, Risk Mgmt & Director-Risk Management
G H Meiser & Co	336412	Aircraft Engine and Engine Parts Manufacturing		2407 W 140th Pl		Posen	Illinois	60469-1054	708-388-7867	http://www.ghmeiser.com	27	Brian Parduhn	President, Finance Executive, Sales Executive		
Hamilton Sundstrand Corp	336412	Aircraft Engine and Engine Parts Manufacturing	Hamilton Sundstrand Corp	8201 109th St	Ste 500	Pleasant Prairie	Wisconsin	53158-5820	262-947-2220	http://www.hamiltonsundstrand.com	75	Laddie Somoran	Finance Executive		
Northstar Aerospace Inc.	336412	Aircraft Engine and Engine Parts Manufacturing	Northstar Aerospace Inc	6006 W. 73rd Street	6006 West 73rd Street	Bedford Park	Illinois	60638	708-728-2000	http://www.nsaero.com	955	Glenn Hess	President, Chief Executive Officer, Director	Peter Jackson	President - Canadian Operations
CEF Industries Inc	336413	Other Aircraft Part and Auxiliary Equipment Manufacturing	TransDigm Group Incorporated	320 S Church St		Addison	Illinois	60101-3750	630-628-2299	http://www.cefind.com	100	Andy Dimitriou	Director-Sales & Marketing		
Cessna Aircraft Co	336413	Other Aircraft Part and Auxiliary Equipment Manufacturing	Cessna Aircraft Co	184 Shuman Blvd		Naperville	Illinois	60563-1219	630-799-8388	http://www.cessna.com	26				
G & N Aircraft	336413	Other Aircraft Part and Auxiliary Equipment Manufacturing		1701 E Main St	Ste 2	Griffith	Indiana	46319-2944	219-924-7110		30				

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Goodrich ISR Systems	336413	Other Aircraft Part and Auxiliary Equipment Manufacturing	Bourns Inc	550 W Northwest Hwy		Barrington	Illinois	60010-3051	847-381-2400	http://www.goodrich.com	250	Steve Sr	CFO	Joanne Conrad; Richard Eggleston	Administrative Secretary; Administrator
Monley Bros Inc	336413	Other Aircraft Part and Auxiliary Equipment Manufacturing		4935 Murvihill Rd		Valparaiso	Indiana	46383	219-531-1371		26				
Oakridge Holdings Inc	336413	Other Aircraft Part and Auxiliary Equipment Manufacturing	Oakridge Holdings Inc	400 W Ontario Street	#1003, 400 W. ONTARIO	Chicago	Illinois	60654	312-505-9267		66	Robert Harvey	Chairman of the Board, Chief Executive Officer and Chief Financial		
Scot Inc	336413	Other Aircraft Part and Auxiliary Equipment Manufacturing	Chemring Group plc	2525 Curtiss St		Downers Grove	Illinois	60515-4039	630-969-0620	http://www.scotinc.com	76	Robert Carey	Engineering/Technical	Gregg Eichwedel	Administrator
Hoosier Railcar Co	336510	Railroad Rolling Stock Manufacturing		3915 Kennedy Ave		East Chicago	Indiana	46312-2700	219-397-0057	http://www.hoosierailcar.com	30	Daniel Ruiz	Manager		
National Railway Equipment Co	336510	Railroad Rolling Stock Manufacturing		14400 Robey Ave	Ste 2	Dixmoor	Illinois	60426-1042	708-388-4781	http://www.nationalrailway.com	125	Lawrence Beal	President	Lisa Fuehrmeyer	Administrator
Relco Locomotive Inc	336510	Railroad Rolling Stock Manufacturing		1001 Warrenville Rd	Ste 104	Lisle	Illinois	60532-1392	630-968-0670	http://www.relcolocomotives.com	80	Donald Bachman	Chairman & Chief Executive Officer	Doug Bachman; Mark Bachman; Daniel Gowan	Chief Administrative Officer; Chief Operations Officer; Vice President of
Salco Products Inc	336510	Railroad Rolling Stock Manufacturing		1385 101st St	Ste A	Lemont	Illinois	60439-9631	630-783-2570	http://www.salcoproducts.com	85	Dave Oestermeyer	President		
Stanrail Corp	336510	Railroad Rolling Stock Manufacturing	Samuel Son & Co Ltd	1225 Martin Luther King Dr		Gary	Indiana	46402-3013	219-932-5200	http://www.stanrail.com	73	Nancy Beckley	Chief Financial Officer	Paul Rohl; John West	Manager-Quality Assurance; Manager-Shipping
Micron USA	336991	Motorcycle, Bicycle, and Parts Manufacturing		265 Jamie Ln		Wauconda	Illinois	60084-1080	847-526-6100	http://www.micronexhust.com	50	Nikki Cowen	Owner, Human Resources Executive		
National Cycle Inc	336991	Motorcycle, Bicycle, and Parts Manufacturing		2200 S Maywood Dr		Maywood	Illinois	60153-1783	708-343-0400	http://www.nationalcycle.com	100	Barry Willey	President		
OPW Fuel Management Systems	336992	Military Armored Vehicle, Tank, and Tank Component Manufacturing	Dover Corporation	6900 Santa Fe Dr		Hodgkins	Illinois	60525-7600	708-352-9617	http://www.opwfms.com	99	David Lyons	Director-Human Resources, Finance & Accounting		
Vidimos Inc	336992	Military Armored Vehicle, Tank, and Tank Component Manufacturing		3858 Indiana Harbor Dr		East Chicago	Indiana	46312-2349	219-397-2728	http://www.vidimos.com	69	Scott Vidimos	President	Scott Vidimos	President
Quixote Corp.	336999	All Other Transportation Equipment Manufacturing	Quixote Corp.	35 E Wacker Dr		Chicago	Illinois	60601	312-467-6755	http://www.quixotecorp.com/	1,300	Dottie French	Office Manager	Eric Morgenstern; Dottie French; Dave Kenney	Operations; Office Manager; Vice President of Operations
APL Logistics	493110	General Warehousing and Storage	APL Limited	2649 Internationale Pkwy		Woodridge	Illinois	60517-4803	630-783-0200	http://www.apl.com	100	Peg Koutski	Human Resources Executive		
APL Logistics	493110	General Warehousing and Storage	APL Limited	6600 River Rd		La Grange	Illinois	60525-3280	708-354-3256		180				
Batory Foods	493110	General Warehousing and Storage	Batory Foods	2234 W 43rd St		Chicago	Illinois	60609-3005	773-376-6661	http://www.batoryfoods.com	50	Jim Hermanson	Manager		
Brambles DVS Inc	493110	General Warehousing and Storage		3033 N Knox Ave		Chicago	Illinois	60641-5252	773-777-0855	http://www.recall.com	25				

Chicago Metropolitan Area Companies in Target Industry Clusters: Companies with 25 or more Employees

Chicagoland Quad Cities	493110	General Warehousing and Storage		7715 S 78th Ave	Ste 5	Bridgeview	Illinois	60455-7306	708-594-6200	http://www.chicland.com	100	Terri Wintermute	President, Finance Executive, Human Resources Executive, Sales Executive		
GE Appliance Distribution Center	493110	General Warehousing and Storage	General Electric Company	475 Superior Ave		Munster	Indiana	46321-4000	219-922-2440		60	Ashley Arwood	Human Resources Executive		
Grand Warehouse & Distribution	493110	General Warehousing and Storage		4350 W Ohio St		Chicago	Illinois	60624-1051	773-265-0403	http://www.grandwarehouse.com	28	David Schulman	Owner, Finance Executive, Sales Executive		
Home Depot Warehouse	493110	General Warehousing and Storage	The Home Depot, Inc.	325 Marmon Dr		Bolingbrook	Illinois	60440-3079	630-783-8949	http://www.homedepot.com	45				
Hubbell Electrical Products	493110	General Warehousing and Storage	Hubbell Electrical Products	16750 Vincennes Ave		South Holland	Illinois	60473-2800	708-339-1713	http://www.hubbell.com	50	Kevin Brinson	IT Executive		
Katoen Natie Midwest Inc	493110	General Warehousing and Storage		700 Chase St	Ste 600	Gary	Indiana	46404-1246	219-949-2620	http://www.katoennatie.com	30	Bob Chavez	Finance Executive, Manufacturing Executive		
Meiko America Inc	493110	General Warehousing and Storage		888 Aec Dr		Wood Dale	Illinois	60191-1122	630-238-3369	http://www.meiko.com	25				
Midwest Refrigerated Services	493110	General Warehousing and Storage		11200 88th Ave		Pleasant Prairie	Wisconsin	53158-2306	262-947-1090		50	Joe Dardes	Manager		
Midwest Warehouse	493110	General Warehousing and Storage		505 Northwest Ave	Ste C	Northlake	Illinois	60164-1662	708-409-8500		50	Dan Rowan	Manager		
Midwest Warehouse	493110	General Warehousing and Storage		1823 High Grove Ln		Naperville	Illinois	60540-3931	630-357-9700		30				
Music Filing & Storage Systems	493110	General Warehousing and Storage		430 Country Club Dr		Bensenville	Illinois	60106-1507	630-350-0999	http://www.musicfiling.com	35	David Bradford	President		
Nexus Distribution Corp	493110	General Warehousing and Storage		6220 W 73rd St		Chicago	Illinois	60638-6117	708-458-2489	http://www.teamnexus.com	225	Dean Hansen	President		
North American Stainless	493110	General Warehousing and Storage		801 Twin Rail Dr		Minooka	Illinois	60447-9255	815-521-9500	http://www.northamericanstainless.com	30	Bill Kulton	Finance Executive, Sales Executive, Manufacturing Executive		
Odw Contract Services	493110	General Warehousing and Storage		5300 Proviso Dr	Ste 2	Melrose Park	Illinois	60163-1304	708-397-1060	http://www.melrosepark.odwcs.com	50	Julianna Best	Human Resources Executive		
Reserve Marine Terminal	493110	General Warehousing and Storage		11401 S Green Bay Ave		Chicago	Illinois	60617-7100	773-721-8740	http://www.reservemarine.com	50				
Servex Inc	493110	General Warehousing and Storage		1670 Frontenac Rd		Naperville	Illinois	60563-0716	630-369-9500	http://www.servex.com	30				
Storehouse Of Vision Chicago	493110	General Warehousing and Storage		5001 W Harrison St		Chicago	Illinois	60644-5142	773-921-3900	http://www.worldvision.org	30				
Three Rivers Terminal	493110	General Warehousing and Storage		1 Genstar Ln	Ste B	Joliet	Illinois	60435-2675	815-740-2640		49	Joseph Seeler	Owner		

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United Facilities Inc	493110	General Warehousing and Storage		1390 Orchard Rd		Montgomery	Illinois	60538-1037	630-906-0071	http://www.unifac.com	35	Mike Mount	Manager		
Castle & Cooke Cold Storage	493120	Refrigerated Warehousing and Storage	Castle & Cooke Cold Storage	1695 Crossroads Dr		Joliet	Illinois	60431-7933	815-725-3085	http://www.madisonwarehouse.com	60				
Fulton Market Cold Storage Co	493120	Refrigerated Warehousing and Storage		1000 W Fulton Market		Chicago	Illinois	60607-1281	312-738-9330	http://www.fultonmarketcoldstorage.com	75	Amit Hasak	President & Co-Owner		
Hanson Logistics	493120	Refrigerated Warehousing and Storage	Hanson Logistics	2201 Northwind Pkwy		Hobart	Indiana	46342-6563	219-947-7200	http://www.hansonlogisticsgroup.com	25	Jeff Frazier	Manager, Finance Executive, Sales Executive		
Interstate Warehousing	493120	Refrigerated Warehousing and Storage	Interstate Warehousing	2500 McDonough St		Joliet	Illinois	60436-1028	815-744-5222		50				
Millard Refrigerated Services	493120	Refrigerated Warehousing and Storage	Millard Refrigerated Svc Inc	1251 Kingsland Dr		Batavia	Illinois	60510-1324	630-406-9532		130	Brad Phillips	Plant Manager		
Millard Refrigerated Services	493120	Refrigerated Warehousing and Storage	Millard Refrigerated Svc Inc	2088 Geneva Dr		Geneva	Illinois	60134-3730	630-262-7410		150	Louis Amaro	Manager		
Preferred Freezer Services LLC	493120	Refrigerated Warehousing and Storage		2500 S Damen Ave		Chicago	Illinois	60608-5207	773-847-1800		45	Mark Teicher	Manager		
United States Cold Storage	493120	Refrigerated Warehousing and Storage	United States Cold Storage Inc	8424 47th St		Lyons	Illinois	60534-1725	708-442-6660		75	James Duffy	Engineering/Technical		
United States Cold Storage	493120	Refrigerated Warehousing and Storage	United States Cold Storage Inc	601 Twin Rail Dr		Minooka	Illinois	60447-9463	815-467-0455	http://www.uscold.com	100	Jason Andrjeski	Manager-Area Transportation	Jason Andrjeski	Manager-Area Transportation
United States Cold Storage	493120	Refrigerated Warehousing and Storage	United States Cold Storage Inc	800 E Kankakee River Dr		Wilmington	Illinois	60481-8816	815-476-2653	http://www.uscold.com	50	Jason Andrjeski	Manager		
Andersons Grain & Ethanol	493130	Farm Product Warehousing and Storage	Andersons Grain & Ethanol Group	751 W State Road 114		Rensselaer	Indiana	47978-7362	219-866-5990	http://www.ibecethanol.com	32				
Dynacoil Inc	493130	Farm Product Warehousing and Storage		2000 Lewis Ave		Zion	Illinois	60099-1546	847-473-3300	http://www.dynacoil.com	40	Deeann Camarato	Office Manager	Deeann Camarato	Office Manager
National Distribution Center	493130	Farm Product Warehousing and Storage	National Distribution Ctr	570 W North Frontage Rd		Bolingbrook	Illinois	60440-4908	630-771-1234	http://www.ndcnfi.com	200	Maureen Oconnell	Finance Executive, Marketing Executive, Sales Executive		
Power Distributing LLC	493130	Farm Product Warehousing and Storage		185 W Industrial Dr		Elmhurst	Illinois	60126-1601	630-279-8860		99	Thomas Demme	President		
Jackson Moving & Storage	493190	Other Warehousing and Storage		740 Frontenac Rd		Naperville	Illinois	60563-1709	630-357-4400	http://www.allied.com	25	Steven Kahn	President		
Kinder Morgan Liquid Terminals	493190	Other Warehousing and Storage	Kinder Morgan Terminals	8500 W 68th St	Ste 1	Summit Argo	Illinois	60501-1850	708-458-1330	http://www.kindermorgan.com	90	Dave Vatimo	President		
North American Warehousing	493190	Other Warehousing and Storage		6800 W 68th St		Chicago	Illinois	60638-4894	708-594-5380		30	Mark Chody	Manager		

