



Section B: Community Solar Energy Project Description

Project Name: 116 Gaither Dr

*This name will be used to reference the project in correspondence with the Applicant.

I. Applicant Contact Information

Applicant Company/Entity Name: Solar Landscape Development LLC
 First Name: Shaun Last Name: Keegan
 Daytime Phone: (732) 995-4213 Email: shaun@solarlandscape.com
 Applicant Mailing Address: 522 Cookman Avenue, Unit 3
 Municipality: Asbury Park County: Monmouth Zip Code: 07712

Applicant is: Community Solar Project Owner Community Solar Developer/Facility Installer
 Property/Site Owner Subscriber Organization
 Agent (if agent, what role is represented) _____

II. Community Solar Project Owner

Project Owner Company/Entity Name (complete if known): Solar Landscape Development LLC
 First Name: Shaun Last Name: Keegan
 Daytime Phone: (732) 995-4213 Email: shaun@solarlandscape.com
 Mailing Address: 522 Cookman Avenue, Unit 3
 Municipality: Asbury Park County: Monmouth Zip Code: 07712

III. Community Solar Developer

This section, "Community Solar Developer," is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a RFP, RFQ, or other bidding process. In all other cases, this section is required.

Developer Company Name (optional, complete if applicable): Solar Landscape Development LLC
 First Name: Shaun Last Name: Keegan
 Daytime Phone: (732) 995-4213 Email: shaun@solarlandscape.com
 Mailing Address: 522 Cookman Avenue, Unit 3
 Municipality: Asbury Park County: Monmouth Zip Code: 07712

The proposed community solar project will be primarily built by:
 the Developer a contracted engineering, procurement and construction ("EPC") company



If the proposed community solar project will be primarily built by a contracted EPC company, complete the following (optional, complete if known):

If the EPC company information is left blank and the proposed project is approved by the Board for participation in the Community Solar Energy Pilot Program, the Applicant must inform the Board of the information below once the EPC company becomes known.

EPC Company Name (optional, complete if applicable): Solar Landscape LLC
 First Name: Corey Last Name: Gross
 Daytime Phone: (732) 986-4745 Email: corey@solarlandscape.com
 Mailing Address: 522 Cookman Avenue, Unit 3
 Municipality: Asbury Park County: Monmouth Zip Code: 07712

IV. Property/Site Owner Information

Property Owner Company/Entity Name: 116 Gaither Drive Owner, LLC
 First Name: Tara Last Name: Ivins
 Daytime Phone: (484) 320-7804 Email: tivins@endurance-re.com
 Applicant Mailing Address: 4 Radnor Corporate Center, Suite 105
 Municipality: Radnor, PA County: Delaware Zip Code: 19087

V. Community Solar Subscriber Organization (optional, complete if known)

If this section, "Community Solar Subscriber Organization," is left blank and the proposed project is approved by the Board for participation in the Community Solar Energy Pilot Program, the Applicant must inform the Board of the information below once the Subscriber Organization becomes known.

Subscriber Organization Company/Entity Name (optional, complete if applicable): Solar Landscape Origination LLC
 First Name: Mark Last Name: Schottinger
 Daytime Phone: (908) 433-5727 Email: markfs@solarlandscape.com
 Mailing Address: 522 Cookman Avenue, Unit 3
 Municipality: Asbury Park County: Monmouth County Zip Code: 07712

VI. Proposed Community Solar Facility Characteristics

Community Solar Facility Size (as denominated on the PV panels): 1.10 MWdc
 *Any application for a system larger than 5 MWdc will be automatically eliminated. If awarded, projects will be held to the MWdc size indicated in this Application.

Community Solar Facility Location (Address): 116 Gaither Drive
 Municipality: Mount Laurel County: Burlington Zip Code: 08054
 Name of Property (optional, complete if applicable): _____

Property Block and Lot Number(s): Block 1201.08 / Lot 7
 Community Solar Site Coordinates: -74.9476836 Longitude 39.937295 Latitude

Total Acreage of Property Block and Lots: 11.9 acres
 Total Acreage of Community Solar Facility: 2.41 acres

Attach a delineated map of the portion of the property on which the community solar facility will be located in PDF format. The map must be provided in color. Note: Applications may be required upon request to submit a copy of the delineated map as a design plan in drawing file format (.dwg) or as a shapefile (.shp), in order to facilitate integration with Geographic Information System (GIS) software.

EDC electric service territory in which the proposed community solar facility is located: *(select one)*

- Atlantic City Electric Jersey Central Power & Light
 Public Service Electric & Gas Rockland Electric Co.

Estimated time from Application selection to project completion* *(The Applicant should provide a good faith estimate of the date of project completion; however, this data is being collected for informational purposes only.):* May (month) 2022 (year)

*Project completion is defined pursuant to the definition at N.J.A.C. 14:8-9.3 as being fully operational, up to and including having subscribers receive bill credits for their subscription to the project. Projects must be fully operational within 12 months of receiving conditional approval by the Board (subject to change according to the proposed rule amendment described in the Terms and Conditions).

The proposed community solar facility is an existing project* Yes No

If "Yes," the Application will not be considered by the Board. See section B. XIII. for special provisions for projects having received a subsection (t) conditional certification from the Board prior to February 19, 2019.

*An existing project is defined in N.J.A.C. 14:8-9.2 as a solar project having begun operation and/or been approved by the Board for connection to the distribution system prior to February 19, 2019.

VII. Community Solar Facility Siting

1. The proposed community solar project has site control* Yes No

If "Yes," attach proof of site control.

If "No," the Application will be deemed incomplete.

*Site control is defined as property ownership or option to purchase, signed lease or option to lease, or signed contract for use as a community solar site or option to contract for use as a community solar site. The site control must be specific to the project in this Application, and may not be contingent on the approval of another Application submitted in PY2.



2. The proposed community solar facility is located, in part or in whole, on preserved farmland* Yes No

If "Yes," the Application will not be considered by the Board.

*Preserved farmland is defined in N.J.A.C. 14:8-9.2 as land from which a permanent development easement was conveyed and a deed of easement was recorded with the county clerk's office pursuant to N.J.S.A. 4:1C-11 et seq.; land subject to a farmland preservation program agreement recorded with the county clerk's office pursuant to N.J.S.A. 4:1C-24; land from which development potential has been transferred pursuant to N.J.S.A. 40:55D-113 et seq. or N.J.S.A. 40:55D-137 et seq.; or land conveyed or dedicated by agricultural restriction pursuant to N.J.S.A. 40:55D-39.1.

3. The proposed community solar facility is located, in part or in whole, on Green Acres preserved open space* or on land owned by the New Jersey Department of Environmental Protection (NJDEP) Yes No

If "Yes," the Applicant must attach special authorization from NJDEP for the site to host a community solar facility. The Board will not consider Applications for projects located, in part or in whole, on Green Acres preserved open space or on land owned by NJDEP, unless the Applicant has received special authorization from NJDEP and includes proof of such special authorization in the Application package.

*Green Acres preserved open space is defined in N.J.A.C. 14:8-9.2 as land classified as either "funded parkland" or "unfunded parkland" under N.J.A.C. 7:36, or land purchased by the State with "Green Acres funding" (as defined at N.J.A.C. 7:36).

4. The proposed community solar facility is located, in part or in whole, on (check all that apply):

- a landfill (see question 7 below)
- a brownfield (see question 8 below)
- an area of historic fill (see question 9 below)
- a rooftop (see question 10 below)
- a canopy over a parking lot or parking deck
- a canopy over another type of impervious surface (e.g. walkway)
- a water reservoir or other water body ("floating solar") (see question 11 below)
- a former sand or gravel pit or former mine
- farmland* (see definition below)
- other (see question 5 below): _____

*Farmland is defined as land that has been actively devoted to agricultural or horticultural use and that is/has been valued, assessed, and taxed pursuant to the "Farmland Assessment Act of 1964," P.L. 1964, c.48 (C. 54:4-23.1 et seq.) at any time within the ten year period prior to the date of submission of the Application.

5. If you answered "other" to question 4 above, describe the proposed site and explain why it is appropriate for siting a community solar facility:



6. The proposed community solar facility is located, in part or in whole, on land located in:

- the New Jersey Highlands Planning Area or Preservation Area
- the New Jersey Pinelands

If the project is a ground mounted project (i.e. not rooftop or canopy), and answered “Yes” to either of the options above, include a letter or other determination from the New Jersey Highlands Council or the New Jersey Pinelands Commission, as relevant, stating that the proposed project is consistent with land use priorities in the area.

7. If the proposed community solar facility is located, in part or in whole, on a landfill, provide the name of the landfill, as identified in NJDEP’s database of New Jersey landfills, available at www.nj.gov/dep/dshw/lrm/landfill.htm: _____

8. If the proposed community solar facility is located, in part or in whole, on a brownfield, has a final remediation document been issued for the property? Yes No
 If “Yes,” attach a copy of the Response Action Outcome (“RAO”) issued by a Licensed Site Remediation Professional (“LSRP”) or the No Further Action (“NFA”) letter issued by NJDEP.

9. If the proposed community solar facility is located, in part or in whole, on an area of historic fill, have the remedial investigation requirements pursuant to the Technical Requirements for Site Remediation, N.J.A.C. 7:26E-4.7 been implemented? Yes No
 Has the remediation of the historic fill been completed pursuant to the Technical Requirements for Site Remediation, N.J.A.C. 7:26E-5.4? Yes No
 If the remediation of the historic fill has been completed, attach a copy of the Response Action Outcome (“RAO”) issued by a Licensed Site Remediation Professional (“LSRP”) or the No Further Action (“NFA”) letter issued by NJDEP.

10. If the proposed community solar facility is located, in part or in whole, on a rooftop, has the Applicant verified that the roof is structurally able to support a solar system? Yes No
 If “Yes,” attach substantiating evidence.
 If “No,” the application will not be considered by the Board.

11. If the proposed community solar facility is located, in part or in whole, on a water reservoir or other water body (“floating solar”), is the facility located at a water treatment plant or sand and gravel pit that has little to no established floral and faunal resources?
 Yes No



If "Yes," provide supporting details and attach substantiating evidence if needed.

*All proposed floating solar projects are required to meet with NJDEP's OPPN prior to submitting an Application. Applicants are responsible for contacting NJDEP with sufficient advance notice to ensure that a meeting will occur prior to the deadline to submit an Application. Please see section VIII Permits, Question 2 for more information.

12. The proposed community solar facility is located on the property of an affordable housing building or complex Yes No

13. The proposed community solar facility is located on an area designated in need of redevelopment Yes No

If "Yes," attach proof of the designation of the area as being in need of redevelopment from a municipal, county, or state entity.

14. The proposed community solar facility is located in an Economic Opportunity Zone, as defined by the New Jersey Department of Community Affairs ("DCA") Yes No

If "Yes," attach proof that the facility is located in an Economic Opportunity Zone.

*More information about Economic Opportunity Zones are available at the following link: https://www.state.nj.us/dca/divisions/lps/opp_zones.html.

15. The proposed community solar facility is located on land or a building that is preserved by a municipal, county, state, or federal entity Yes No

If "Yes," attach proof of the designation of the site as "preserved" from a municipal, county, or state entity, and evidence that such designation would not conflict with the proposed solar facility.

16. The proposed community solar facility is located, in part or in whole, on land that includes trees Yes No

Construction of the proposed community solar facility will require cutting down one or more trees Yes No

If "Yes," estimated number of trees required to be cut for construction: _____

If "Yes," estimated number of acres of trees that required to be cut for construction: _____

17. Are there any use restrictions at the site? Yes No

If "Yes," explain the use restriction below and provide documentation that the proposed community solar project is not prohibited.



Will the use restriction(s) be required to be modified by variance or other means?
 Yes No

If "Yes," explain the modification below.

18. The proposed community solar facility has been specifically designed or planned to preserve or enhance the site (e.g. landscaping, site and enhancements, pollination support, etc.) This represents site improvements beyond required basic site improvements Yes No
 If "Yes," explain below, and provide any substantiating documentation in an attachment. Explain how the proposed site enhancements will be made and maintained for the life of the project. If implementing pollination support, explain what type of pollination support, how this support is expected to help local ecosystems, and whether the proposed pollination support has received certifications or other verification.

SEE ATTACHMENTS.



19. This question is for informational purposes only, and will not impact the Application's score. The Board is interested in learning more about ways in which "dual use" projects may be implemented in the Pilot Program:

The proposed community solar facility is a "dual use" project: i.e. the project site will remain in active agricultural production throughout the life of the project (e.g. crop production under or between the panels, livestock grazing)..... Yes No

*Wildflower planting or other pollination support is not considered dual use for purposes of this question (pollination support is question 18).

If "Yes," explain what agricultural production will be maintained on the site and will be consistent with the presence of a solar system. Provide any substantiating documentation in an attachment.



VIII. Permits

1. The Applicant has completed the NJDEP Permit Readiness Checklist, and will submit it as an attachment to this Application..... Yes No
 If “No,” the Application will be deemed incomplete. This requirement only applies to ground mounted and floating solar projects. Community solar projects located on a rooftop, parking lot, or parking structure are exempt from this requirement.

*Applicants are not required to submit the Permit Readiness Checklist to NJDEP prior to submitting an Application to the Board, except in the case of floating solar projects.

2. The Applicant has met with NJDEP’s OPPN Yes No
 If “Yes,” attach meeting notes or relevant correspondence with NJDEP’s OPPN.

* If the Applicant met with OPPN or received comments from OPPN (formerly PCER) for this project as part of the Program Year 1 Application process, and if the details of the project and the site characteristics have remained the same, those comments remain valid. Please include those comments or meeting notes as an attachment to the Application.

*A meeting with NJDEP’s OPPN is not required prior to submitting an Application. Exception: all floating solar projects are required to meet with NJDEP’s OPPN prior to submitting an Application. Applicants with a floating solar project are responsible for contacting NJDEP with sufficient advance notice to ensure that a meeting will occur prior to the deadline to submit an Application.

3. The Applicant has received all non-ministerial permits* for this project (optional) Yes No

*Receiving all non-ministerial permits is not required prior to submitting an Application.

*A non-ministerial permit is one in which one or more officials consider various factors and exercise some discretion in deciding whether to issue or deny a permit. This is in contrast to a ministerial permit, for which approval is contingent upon the project meeting pre-determined and established standards. Examples of non-ministerial permits include: local planning board authorization, use variances, Pinelands or Highlands Commission approvals, etc. Examples of ministerial permits include building permits and electrical permits.

4. Please list all permits, approvals, or other authorizations that will be needed for the construction and operation of the proposed community solar facility pursuant to local, state and federal laws and regulations. Include permits that have already been received, have been applied for, and that will need to be applied for. These include:
 - a. Permits, approvals, or other authorizations from NJDEP (i.e. Land Use, Air Quality, New Jersey Pollutant Discharge Elimination System “NJPDES”, etc.) for the property.
 - b. Permits, approvals, or other authorizations from NJDEP (i.e. Land Use, Air Quality, NJPDES, etc.) directly related to the installation and operation of a solar facility on this property.



- c. Permits, approvals, or other authorizations other than those from NJDEP for the development, construction, or operation of the community solar facility (including local zoning and other local and state permits)

An Application that does not list all permits, approvals, or other authorizations that will be needed for the construction and operation of the proposed community solar facility will be deemed incomplete.

If a permit has been received, attach a copy of the permit.

Permit Name & Description	Permitting Agency/Entity	Date Permit Applied for (if applicable) / Date Permit Received (if applicable)
Building	Construction Dept. of Local DOB	
Electrical	Construction Dept. of Local DOB	
Fire	Construction Dept. of Local DOB	
Zoning	Construction Dept. of Local DOB	
FAA Form 7460-2	FAA	

- 5. The Applicant has consulted the hosting capacity map of the relevant EDC via the EDC’s website (links are available on the NJCEP website) and determined that, based on the capacity hosting map as published at the date of submission of the Application, there is sufficient capacity available at the proposed location to build the proposed community solar facility Yes No

If “Yes,” include a screenshot of the capacity hosting map at the proposed location, showing the available capacity.

If the hosting capacity map shows insufficient capacity, the Application will not be considered by the Board, unless the Applicant provides: 1) a letter from the relevant EDC indicating that the hosting capacity map is incorrect in that location, or 2) an assessment from the relevant EDC of the cost of the interconnection upgrade that would be required to enable the interconnection of the proposed system, and a commitment from the Applicant to pay those upgrade costs if the project were to be selected by the Board.

Exception: Projects located in PSE&G service territory for which the hosting capacity map shows insufficient capacity available at the planned location may be eligible for a waiver of this requirement. If this application is seeking to exercise this waiver, please check “Yes” below and attach the waiver requirements as described in the Board’s Order: <https://www.njcleanenergy.com/files/file/CommunitySolar/FY21/8E%20-%20ORDER%20PSEG%20Interconnection.pdf>.

This project is exercising the PSE&G hosting capacity map waiver: Yes No



6. The Applicant has conducted an interconnection study for the proposed system (optional) Yes No
 If "Yes," include the interconnection study received from the EDC.

IX. Community Solar Subscriptions and Subscribers

1. Estimated or Anticipated Number of Subscribers (please provide a good faith estimate or range):
 174 _____

2. Estimated or Anticipated Breakdown of Subscribers (please provide a good faith estimate or range of the kWh of project allocated to each category):
 Residential: 1302159.60 Commercial: _____
 Industrial: _____ Other: _____
 (define "other": _____)

3. The proposed community solar project is an LMI project* Yes No
 *An LMI project is defined pursuant to N.J.A.C. 14:8-9 as a community solar project in which a minimum 51 percent of project capacity is subscribed by LMI subscribers.

4. The proposed community solar project has a clear plan for effective and respectful customer engagement process. Yes No
 If "Yes," attach evidence of experience on projects serving LMI communities or partnerships with organizations that have experience serving LMI communities.

5. The proposed community solar project will allocate at least 51% of project capacity to residential customers Yes No

6. An affordable housing provider is seeking to qualify as an LMI subscriber for the purposes of the community solar project Yes No
 If "Yes," estimated or anticipated percentage of the project capacity for the affordable housing provider's subscription (provide an estimate or range): _____

If "Yes," what specific, substantial, identifiable, and quantifiable long-term benefits from the community solar subscription are being passed through to their residents/tenants?

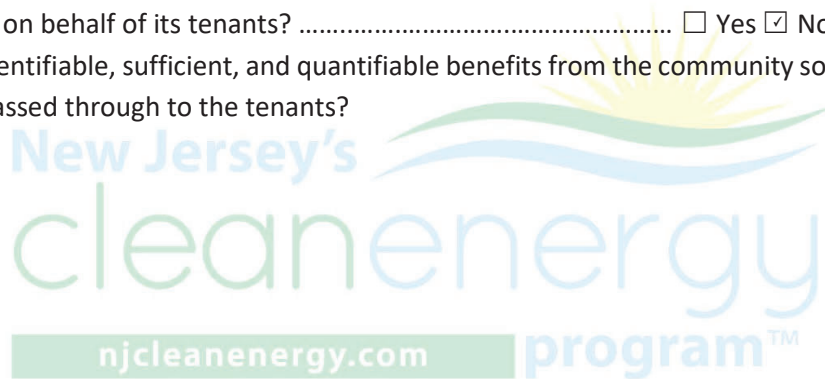


Additionally, the affordable housing provider must attach a signed affidavit that the specific, substantial, identifiable, and quantifiable long-term benefits from the community solar subscription will be passed through to their residents/tenants.

If “No,” please be aware that, if, at any time during the operating life of the community solar project an affordable housing provider wishes to subscribe to the community solar project as an LMI subscriber, it must submit a signed affidavit that the specific, substantial, identifiable, and quantifiable benefits from the community solar subscription will be passed through to its residents/tenants.

7. This project uses an anchor subscriber (*optional*) Yes No
 If “Yes,” name of the anchor subscriber (*optional*): _____
 Estimated or anticipated percentage or range of the project capacity for the anchor subscriber’s subscription: _____

8. Is there any expectation that the account holder of a master meter will subscribe to the community solar project on behalf of its tenants? Yes No
 If “Yes,” what specific, identifiable, sufficient, and quantifiable benefits from the community solar subscription are being passed through to the tenants?



Additionally, the account holder of the master meter must attach a signed affidavit that the specific, identifiable, sufficient, and quantifiable benefits from the community solar subscription will be passed through to the tenants.

If “No,” please be aware that, if, at any time during the operating life of the community solar project the account holder of a master meter wishes to subscribe to the community solar project on behalf of its tenants, it must submit to the Board a signed affidavit that the specific, identifiable, sufficient, and quantifiable benefits from the community solar subscription will be passed through to its tenants.

9. The geographic restriction for distance between project site and subscribers is: (*select one*)
- No geographic restriction: whole EDC service territory
 - Same county OR same county and adjacent counties
 - Same municipality OR same municipality and adjacent municipalities

Note: The geographic restriction selected here will apply for the lifetime of the project, barring special dispensation from the Board, pursuant to N.J.A.C. 14:8-9.5(a).



10. Product Offering for LMI subscribers: *(The Applicant must also complete and attach one or more product offering form(s) found in Appendix A. See Appendix A for exemptions.)*

The subscription proposed offers guaranteed or fixed savings to subscribers Yes No

If "Yes," the guaranteed or fixed savings are offered as:

- A percentage saving on the customer's annual electric utility bill
- A percentage saving on the customer's community solar bill credit
- Other: _____

If "Yes," the proposed savings represent:

- 0% - 5% of the customer's annual electric utility bill or bill credit
- 5% - 10% of the customer's annual electric utility bill or bill credit
- 10% - 20% of the customer's annual electric utility bill or bill credit
- over 20% of the customer's annual electric utility bill or bill credit

The subscription proposed offers subscribers ownership or a pathway to ownership of a share of the community solar facility Yes No

If "Yes," include proof of a pathway to ownership of a share of the community solar facility offered to the subscribers in Appendix A.

11. Product Offering for non-LMI subscribers: *(The Applicant must also complete and attach one or more product offering form(s) found in Appendix A. See Appendix A for exemptions.)*

The subscription proposed offers guaranteed or fixed savings to subscribers Yes No

If "Yes," the guaranteed or fixed savings are offered as:

- A percentage saving on the customer's annual electric utility bill
- A percentage saving on the customer's community solar bill credit
- Other: _____

If "Yes," the proposed savings represent:

- 0% - 5% of the customer's annual electric utility bill or bill credit
- 5% - 10% of the customer's annual electric utility bill or bill credit
- 10% - 20% of the customer's annual electric utility bill or bill credit
- over 20% of the customer's annual electric utility bill or bill credit

The subscription proposed offers subscribers ownership or a pathway to ownership of a share of the community solar facility Yes No

If "Yes," include proof of a pathway to ownership of a share of the community solar facility offered to the subscribers in Appendix A.



12. The list of approved community solar projects will be published on the Board’s website. Additionally, subscriber organizations have the option of indicating, on this list, that the project is currently seeking subscribers.

If this project is approved, the Board should indicate on its website that the project is currently seeking subscribers Yes No

If “Yes,” the contact information indicated on the Board’s website should read:

Company/Entity Name: Solar Landscape Origination LLC Contact Name: Kevin Dunshee
 Daytime Phone: 732-456-5656 Email: Signup@gosolarlandscape.com

*It is the responsibility of the project’s subscriber organization to notify the Board if/when the project is no longer seeking subscribers, and request that the Board remove the above information on its website.

X. Community Engagement

1. The proposed community solar facility is located on land or a building owned or controlled by a government entity, including, but not limited to, a municipal, county, state, or federal entity Yes No

2. The proposed community solar project is being developed by or in partnership or collaboration* with the municipality in which the project is located Yes No
 If “Yes,” explain how and attach evidence of the project being developed by or in partnership or collaboration with the municipality in which the project is located.

*Partnership or collaboration with the municipality is defined as clear and ongoing municipal involvement in the approval of the design, development, or operation of the proposed community solar project (e.g. project is located on a municipal site, municipality facilitating subscriber acquisition, municipal involvement in defining the subscription terms, etc.). Examples of evidence may include a formal partnership, a municipal request for proposals or other public bidding process, letter describing the municipality’s involvement in the project or meeting minutes. Documentation must be specific to the project described in this Application; “generic” documentation of support that applies to multiple projects submitted by the same Applicant will not be accepted.

SEE ATTACHMENTS.

3. The proposed community solar project is being developed by or in partnership or collaboration* with one or more local community organization(s) and/or affordable housing providers in the area in which the project is located Yes No



If “Yes,” explain how and attach evidence of the project being developed by or in partnership or collaboration with the local community organization(s) and/or affordable housing providers.

*Partnership or collaboration is defined as clear and ongoing involvement by the local community organization(s) and/or affordable housing providers in the approval of the design, development, or operation of the proposed community solar project (e.g. community organization owns the proposed site, community organization is facilitating subscriber acquisition or was involved in the design of the community solar product offering, etc.). Documentation must be specific to the project described in this Application; “generic” documentation of support that applies to multiple projects submitted by the same Applicant will not be accepted.

SEE ATTACHMENTS.

- 4. The proposed community solar project was developed, at least in part, with support and in consultation with the community in which the project is located* Yes No
If “Yes,” please describe the consultative process below.

*A community consultative process may include any of the following: letter of support from municipality and/or community organizations and/or local affordable housing provider demonstrating their awareness and support of the project; one or more opportunities for public intervention; and/or outreach to the municipality and/or local community organizations and/or affordable housing provider.

SEE ATTACHMENTS.

XI. Project Cost

This section, “Project Cost,” is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a RFP, RFQ, or other bidding process. In all other cases, this section is required.

- 1. Provide the following cost estimates and attach substantiating evidence in the form of an unlocked Excel spreadsheet model:

Applicants are expected to provide a good faith estimate of costs associated with the proposed community solar project, as they are known at the time the Application is filed with the Board. This information will not be used in the evaluation of the proposed community solar project.



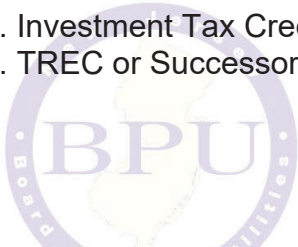
Net Installed Cost (in \$)
Net Installed Cost (in \$/Watt)
Initial Customer Acquisition Cost (in \$/Watt)
Annual Customer Churn Rate (in %)
Annual Operating Expenses (in c/kWh)
Levelized Cost of Energy ("LCOE") (in c/kWh)



- Pursuant to N.J.A.C. 14:8-9.7(q), "community solar projects shall be eligible to apply, via a one-time election prior to the delivery of any energy from the facility, for SRECs or Class I RECs, as applicable, or to any subsequent compensations as determined by the Board pursuant to the Clean Energy Act." Consistent with the Clean Energy Act of 2018, the Board is no longer accepting applications for the SREC Registration Program ("SRP"). Projects granted conditional approval to participate in PY2 will be eligible to apply for the TI Program.

For indicative purposes only, please indicate all local, state and federal tax incentives which will be applied to if the proposed community solar project is approved for participation in the Community Solar Energy Pilot Program:

- Investment Tax Credit
- TREC or Successor REC



XII. Other Benefits

- The proposed community solar facility will be paired with storage Yes No
 If "Yes," please describe the proposed storage facility:

- Storage system size: _____ MW _____ MWh
- The storage offtaker is also a subscriber to the proposed community solar facility Yes No

*Community solar credits will only be provided to community solar generation; credits will not be provided to energy discharged to the grid from a storage facility (i.e. no "double counting").

- The proposed community solar facility will be paired with one or more EV charging stations Yes No

If "Yes," how many EV charging stations: 2 per 1 MWdc of installed solar
 Will these charging stations be public and/or private? Private
 Please provide additional details:

We will offer to give each Site Owner two car charging stations per 1 MWdc of installed solar (with a minimum of two per project). If the Site Owner will not use them, then we will donate them to one of our local community organization partners.



3. The proposed community solar facility will provide energy audits and/or energy efficiency improvements to subscribers..... Yes No

If "Yes," please provide additional details:

SEE ATTACHMENTS.

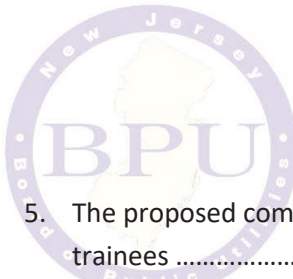
4. The proposed community solar project will create temporary or permanent jobs in New Jersey Yes No

If "Yes," estimated number of temporary jobs created in New Jersey: 0

If "Yes," estimated number of permanent jobs created in New Jersey: 2 per 1 MWdc of installed solar

If "Yes," explain what these jobs are:

SEE ATTACHMENTS.



5. The proposed community solar project will provide job training opportunities for local solar trainees Yes No

If "Yes," will the job training be provided through a registered apprenticeship? Yes No

If "Yes," identify the entity or entities through which job training is or will be organized (e.g. New Jersey GAINS program, partnership with local school):

SEE ATTACHMENTS.

XIII. Special Authorizations and Exemptions

1. Is the proposed community solar project co-located with another community solar facility (as defined at N.J.A.C. 14:8-9.2)? Yes No

If "Yes," please explain why the co-location can be approved by the Board, consistent with the provisions at N.J.A.C. 14:8-9



2. Does this project seek an exemption from the 10-subscriber minimum? Yes No
 If “Yes,” please demonstrate below (and attach supporting documents as relevant):
- a. That the project is sited on the property of a multi-family building.
 - b. That the project will provide specific, identifiable, and quantifiable benefits to the households residing in said multi-family building.

3. Specific sections throughout the Application Form are identified as optional only if: 1) the Applicant is a government entity (municipal, county, or state), and 2) the community solar developer will be selected by the Applicant via a RFP, RFQ, or other bidding process. Is the Applicant a government entity that plans to select the developer via such bidding process? Yes No
 If “Yes,” attach a letter describing the proposed bidding process and a copy of the request for bids (RFP, RFQ, or other bidding document) that is ready to be issued if the project is granted conditional approval by the Board. The Applicant must further commit to issuing said RFP, RFQ, or other bidding process within 90 days of the proposed project being approved by the Board for participation in the Community Solar Energy Pilot Program. The Applicant will be required to provide the information contained in those optional sections to the Board once it becomes known.

4. Has the proposed community solar project received, in part or in whole, a subsection (t) conditional certification from the Board prior to February 19, 2019? Yes No
 If “Yes,” the project may apply to participate in the Community Solar Energy Pilot Program if it commits to withdrawing the applicable subsection (t) conditional certification immediately if it is approved by the Board for participation in the Community Solar Energy Pilot Program. Attach a signed affidavit that the Applicant will immediately withdraw the applicable subsection (t) conditional certification if the proposed project is approved by the Board for participation in the Community Solar Energy Pilot Program.

5. The Board has proposed an amendment to the Pilot Program rules, which, if approved, would allow municipally-owned community solar projects to submit an application for a project that requests an exemption from the provisions at N.J.A.C. 14:8-9.10(b)(1) mandating subscriber enrollment via affirmative consent (i.e. an opt-out community solar project). Projects that intend



to utilize opt-out subscriber enrollment if the proposed rule amendment is approved by the Board must indicate such intent below. If the Application is selected but the proposed rule amendment is not approved by the Board, the project will be required to proceed using affirmative consent (i.e. "opt-in") subscriber enrollment rules, as currently provided for in the Pilot Program rules at N.J.A.C. 14:8-9.10(b)(1).

A. This Application is for an opt-out community solar project..... Yes No

B. The proposed opt-out project will be owned and operated by the municipality for the duration of the project life (excluding a possible period of temporary third-party, tax-credit investor ownership to maximize the financeability of the opt-out project, subject to appropriate contractual provisions that maintain the municipality's ultimate control of the proposed opt-out project)..... Yes No

If "Yes," the municipality name is: _____

If "No," the project will not be considered for eligibility as an opt-out community solar project.

C. The proposed opt-out project has been authorized by municipal ordinance or resolution Yes No

If "Yes," attach a copy of the municipal ordinance or resolution allowing the development, ownership, and operation an opt-out community solar project, contingent on the proposed rules being approved by the Board.

If "No," the project will not be considered for eligibility as an opt-out community solar project.

D. The proposed opt-out project will allocate all project capacity to LMI subscribers Yes No

If "No," the project will not be considered for eligibility as an opt-out community solar project.

E. Describe the process by which the municipality will identify the customers that will be automatically enrolled in the proposed opt-out project: _____

F. The municipal applicant has reviewed the proposed rule amendment allowing for opt-out projects, and agrees to adhere to the proposed rules and any subsequent modification if they are approved by the Board. The applicant understands that any approval for the project to operate as an opt-out community solar project is contingent on the proposed rule amendment being approved by the Board. The applicant understands that, if the proposed rule amendment is not approved by the Board, the project, if approved, will be required to

adhere to the existing “opt-in” rules for subscriber enrollment (N.J.A.C. 14:8-9.10(b)(1)).
..... Yes No

Attach an affidavit that the municipal project owner will comply with all applicable rules and regulations, particularly those relating to consumer privacy and consumer protection.





Section C: Certifications

Instructions: Original signatures on all certifications are required. All certifications in this section must be notarized; instructions on how to submit certifications will be provided as part of the online application process. Certifications must be dated after October 3, 2020: PY1 certifications may not be reused in PY2.

Applicant Certification

The undersigned warrants, certifies, and represents that:

- 1) I, Shaun Keegan (name) am the CEO (title) of the Applicant Solar Landscape Development LLC (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
- 2) The information provided in this Application package has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
- 3) The community solar facility proposed in the Application will be constructed, installed, and operated as described in the Application and in accordance with all Board rules and applicable laws; and
- 4) The system proposed in the Application will be constructed, installed, and operated in accordance with all Board policies and procedures for the Transition Incentive Program, if applicable; and
- 5) My organization understands that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
- 6) I acknowledge that **submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.**

Signature: 


Date: 1/29/21

Print Name: Shaun Keegan

Title: CEO

Company: Solar Landscape Development LLC

Signed and sworn to before me on this 29th day of January, 2021



Signature
 Rebecca Metzner

Name

REBECCA L. METZNER
 NOTARY PUBLIC OF NEW JERSEY
 Comm. # 50057594
 My Commission Expires 3/31/2022



Project Developer Certification

This Certification "Project Developer / Installer" is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a Request for Proposals (RFP), Request for Quotations (RFQ), or other bidding process. In all other cases, this Certification is required.

The undersigned warrants, certifies, and represents that:

- 1) I, Shaun Keegan (name) am the CEO (title) of the Project Developer Solar Landscape Development LLC (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
- 2) The information provided in this Application package has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
- 3) The community solar facility proposed in the Application will be constructed, installed, and operated as described in the Application and in accordance with all Board rules and applicable laws; and
- 4) The system proposed in the Application will be constructed, installed, and operated in accordance with all Board policies and procedures for the Transition Incentive Program, if applicable; and
- 5) My organization understands that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
- 6) I acknowledge that **submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.**

Signature: 

Date: 11/29/21

Print Name: Shaun Keegan

Title: CEO

Company: Solar Landscape Development LLC

Signed and sworn to before me on this 29th day of January, 2021



Signature
 Rebecca Metzner

Name

REBECCA L. METZNER
 NOTARY PUBLIC OF NEW JERSEY
 Comm. # 50057594
 My Commission Expires 3/31/2022



Project Owner Certification

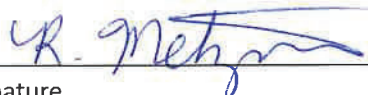
The undersigned warrants, certifies, and represents that:

- 1) I, Shaun Keegan (name) am the CEO (title) of the Project Owner Solar Landscape Development LLC (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
- 2) The information provided in this Application package has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
- 3) The community solar facility proposed in the Application will be constructed, installed, and operated as described in the Application and in accordance with all Board rules and applicable laws; and
- 4) The system proposed in the Application will be constructed, installed, and operated in accordance with all Board policies and procedures for the Transition Incentive Program, if applicable; and
- 5) My organization understands that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
- 6) I acknowledge that **submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.**

Signature:  Date: 1/29/21

Print Name: Shaun Keegan
Title: CEO Company: Solar Landscape Development LLC

Signed and sworn to before me on this 29th day of January, 2021


Signature
Rebecca Metzner
Name

REBECCA L. METZNER
NOTARY PUBLIC OF NEW JERSEY
Comm. # 50057594
My Commission Expires 3/31/2022



Property Owner Certification


The undersigned warrants, certifies, and represents that:

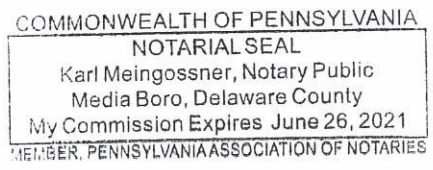
- 1) I, Benjamin Cohen (name) am the Manager of 116 Gaither Drive Owner, LLC (title) of the Property 116 Gaither Drive, Mt. Laurel, NJ (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
- 2) The information provided in this Application package pertaining to siting and location of the proposed community solar project has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
- 3) My organization or I understand that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
- 4) I acknowledge that **submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.**

Signature:  Date: February 3, 2021

Print Name: Benjamin Cohen
 Title: Manager Company: 116 Gaither Drive Owner, LLC

Signed and sworn to before me on this 3rd day of February, 2021


 Signature Karl Meingossner
 Name





Subscriber Organization Certification (optional, complete if known)

The undersigned warrants, certifies, and represents that:

- 1) I, Shaun Keegan (name) am the CEO (title) of the Subscriber Organization Solar Landscape Origination LLC (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
2) The information provided in this Application package has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
3) The community solar facility proposed in the Application will be constructed, installed, and operated as described in the Application and in accordance with all Board rules and applicable laws; and
4) My organization understands that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
5) I acknowledge that submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.

Signature: [Handwritten Signature] Date: 1/29/21

Print Name: Shaun Keegan
Title: CEO Company: Solar Landscape Origination LLC

Signed and sworn to before me on this 29th day of January, 2021

[Handwritten Signature]
Signature
Rebecca Metzner

REBECCA L. METZNER
NOTARY PUBLIC OF NEW JERSEY
Comm. # 50057594
My Commission Expires 3/31/2022

Name



Section D: Appendix

Appendix A: Product Offering Questionnaire

Complete the following Product Offering Questionnaire. If there are multiple different product offerings for the proposed community solar project, please complete and attach one Product Offering Questionnaire per product offering. Variations in any product offering require a separate Product Offering Questionnaire. Applicants are expected to provide a good faith description of the product offerings developed for the proposed community solar project, as they are known at the time the Application is filed with the Board. If the proposed project is approved by the Board, the Applicant must notify the Board and receive approval from the Board for any modification or addition to a Product Offering Questionnaire.

Exception: This "Product Offering Questionnaire" is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a Request for Proposals (RFP), Request for Quotations (RFQ), or other bidding process.

This Questionnaire is Product Offering number 1 of 4 (total number of product offerings).

This Product Offering applies to:

- LMI subscribers
- non-LMI subscribers
- both LMI and non-LMI subscribers

1. Community Solar Subscription Type (examples: kilowatt hours per year, kilowatt size, percentage of community solar facility's nameplate capacity, percentage of subscriber's historical usage, percentage of subscriber's actual usage): 90% of subscriber's historical usage

2. Community Solar Subscription Price: (check all that apply)
 - Fixed price per month
 - Variable price per month, variation based on: 21% off the bill credit
 - The subscription price has an escalator of _____ % every _____ (interval)

3. Contract term (length): _____ months, or _____ years OR month-to-month

4. Fees
 - Sign-up fee: None
 - Early Termination or Cancellation fees: None
 - Other fee(s) and frequency: None

5. Does the subscription guarantee or offer fixed savings or specific, quantifiable economic benefits to the subscriber? Yes No



If "Yes," the savings are guaranteed or fixed:

- As a percentage of monthly utility bill
- As a fixed guaranteed savings compared to average historic bill
- As a fixed percentage of bill credits
- Other: _____

6. Special conditions or considerations:

Every subscriber will receive at least a 21% discount off the bill credit. Cancel anytime. No fees.





Section D: Appendix

Appendix A: Product Offering Questionnaire

Complete the following Product Offering Questionnaire. If there are multiple different product offerings for the proposed community solar project, please complete and attach one Product Offering Questionnaire per product offering. Variations in any product offering require a separate Product Offering Questionnaire. Applicants are expected to provide a good faith description of the product offerings developed for the proposed community solar project, as they are known at the time the Application is filed with the Board. If the proposed project is approved by the Board, the Applicant must notify the Board and receive approval from the Board for any modification or addition to a Product Offering Questionnaire.

Exception: This "Product Offering Questionnaire" is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a Request for Proposals (RFP), Request for Quotations (RFQ), or other bidding process.

This Questionnaire is Product Offering number 2 of 4 (total number of product offerings).

This Product Offering applies to:

- LMI subscribers
- non-LMI subscribers
- both LMI and non-LMI subscribers

1. Community Solar Subscription Type (examples: kilowatt hours per year, kilowatt size, percentage of community solar facility's nameplate capacity, percentage of subscriber's historical usage, percentage of subscriber's actual usage): 90% of subscriber's historical usage

2. Community Solar Subscription Price: (check all that apply)
 - Fixed price per month
 - Variable price per month, variation based on: 30% off the bill credit
 - The subscription price has an escalator of _____ % every _____ (interval)

3. Contract term (length): _____ months, or _____ years OR month-to-month

4. Fees
 - Sign-up fee: None
 - Early Termination or Cancellation fees: None
 - Other fee(s) and frequency: None

5. Does the subscription guarantee or offer fixed savings or specific, quantifiable economic benefits to the subscriber? Yes No



If “Yes,” the savings are guaranteed or fixed:

- As a percentage of monthly utility bill
- As a fixed guaranteed savings compared to average historic bill
- As a fixed percentage of bill credits
- Other: _____

6. Special conditions or considerations:

LMI subscribers who are referred by one of our “Community Organization” partners will receive a 30% discount off the bill credit. We’ve partnered with over 30 non-profit organizations across the state that align with our mission to help LMI residents in New Jersey. We explained to each of these organizations that we’d be offering 20% off to all subscribers, but recently we’ve decided to increase our offer to 30% to individuals who are referred from an organization that does not ask for a referral fee. We initially offered all these organizations referral fees to incentive them to help us subscribe projects, but we found that most organizations asked for more savings for their constituents or that the referral fees be passed to the subscriber themselves. After hearing their feedback, we made the change to 30%. We’re looking forward to going back to all of our existing partners to improve the offer by increasing the savings to individuals.





Section D: Appendix

Appendix A: Product Offering Questionnaire

Complete the following Product Offering Questionnaire. If there are multiple different product offerings for the proposed community solar project, please complete and attach one Product Offering Questionnaire per product offering. Variations in any product offering require a separate Product Offering Questionnaire. Applicants are expected to provide a good faith description of the product offerings developed for the proposed community solar project, as they are known at the time the Application is filed with the Board. If the proposed project is approved by the Board, the Applicant must notify the Board and receive approval from the Board for any modification or addition to a Product Offering Questionnaire.

Exception: This "Product Offering Questionnaire" is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a Request for Proposals (RFP), Request for Quotations (RFQ), or other bidding process.

This Questionnaire is Product Offering number 3 of 4 (total number of product offerings).

This Product Offering applies to:

- LMI subscribers
- non-LMI subscribers
- both LMI and non-LMI subscribers

1. Community Solar Subscription Type (examples: kilowatt hours per year, kilowatt size, percentage of community solar facility's nameplate capacity, percentage of subscriber's historical usage, percentage of subscriber's actual usage): 90% of subscriber's historical usage

2. Community Solar Subscription Price: (check all that apply)
 - Fixed price per month
 - Variable price per month, variation based on: 30% off the bill credit
 - The subscription price has an escalator of _____ % every _____ (interval)

3. Contract term (length): _____ months, or _____ years OR month-to-month

4. Fees
 - Sign-up fee: None
 - Early Termination or Cancellation fees: None
 - Other fee(s) and frequency: None

5. Does the subscription guarantee or offer fixed savings or specific, quantifiable economic benefits to the subscriber? Yes No



If "Yes," the savings are guaranteed or fixed:

- As a percentage of monthly utility bill
- As a fixed guaranteed savings compared to average historic bill
- As a fixed percentage of bill credits
- Other: _____

6. Special conditions or considerations:

Any subscriber who works for one of the following organizations will receive a 30% discount off the bill credit:

Front-line health care workers: COVID-19 has been a trying a time for this country and our health care workers deserve thanks.

First responders: Recognizing the importance of keeping us safe, we're offering increased savings to first-responders.

Veterans: We're a proud employer of several veterans and we're happy to support our troops with additional savings.





Section D: Appendix

Appendix A: Product Offering Questionnaire

Complete the following Product Offering Questionnaire. If there are multiple different product offerings for the proposed community solar project, please complete and attach one Product Offering Questionnaire per product offering. Variations in any product offering require a separate Product Offering Questionnaire. Applicants are expected to provide a good faith description of the product offerings developed for the proposed community solar project, as they are known at the time the Application is filed with the Board. If the proposed project is approved by the Board, the Applicant must notify the Board and receive approval from the Board for any modification or addition to a Product Offering Questionnaire.

Exception: This "Product Offering Questionnaire" is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a Request for Proposals (RFP), Request for Quotations (RFQ), or other bidding process.

This Questionnaire is Product Offering number 4 of 4 (total number of product offerings).

This Product Offering applies to:

- LMI subscribers
- non-LMI subscribers
- both LMI and non-LMI subscribers

1. Community Solar Subscription Type (examples: kilowatt hours per year, kilowatt size, percentage of community solar facility's nameplate capacity, percentage of subscriber's historical usage, percentage of subscriber's actual usage): 90% of subscriber's historical usage

2. Community Solar Subscription Price: (check all that apply)
 - Fixed price per month
 - Variable price per month, variation based on: 25% off the bill credit
 - The subscription price has an escalator of _____ % every _____ (interval)

3. Contract term (length): _____ months, or _____ years OR month-to-month

4. Fees
 - Sign-up fee: None
 - Early Termination or Cancellation fees: None
 - Other fee(s) and frequency: None

5. Does the subscription guarantee or offer fixed savings or specific, quantifiable economic benefits to the subscriber? Yes No



If “Yes,” the savings are guaranteed or fixed:

- As a percentage of monthly utility bill
- As a fixed guaranteed savings compared to average historic bill
- As a fixed percentage of bill credits
- Other: _____

6. Special conditions or considerations:

We’re offering every municipality in which we can sell electricity a promo code for their residents to receive 25% off the bill credit. We’ve been working closely with municipal governments to garner support for projects, and we got a lot of feedback that 3rd party energy aggregation caused confusion, and they fear that community solar could be similar. The other push back is that 10% isn’t enough savings to justify any possible backlash from residents. To address these concerns, we’re offering 25% across the board for anyone who signs up with a promo code provided by the Municipality. Many of the Towns we’re talking to have been responsive and agreed that w/ a guaranteed 25% savings, they would promote on social media and other outlets. Having a trusted public official or entity embrace community solar is key in making subscribers comfortable.

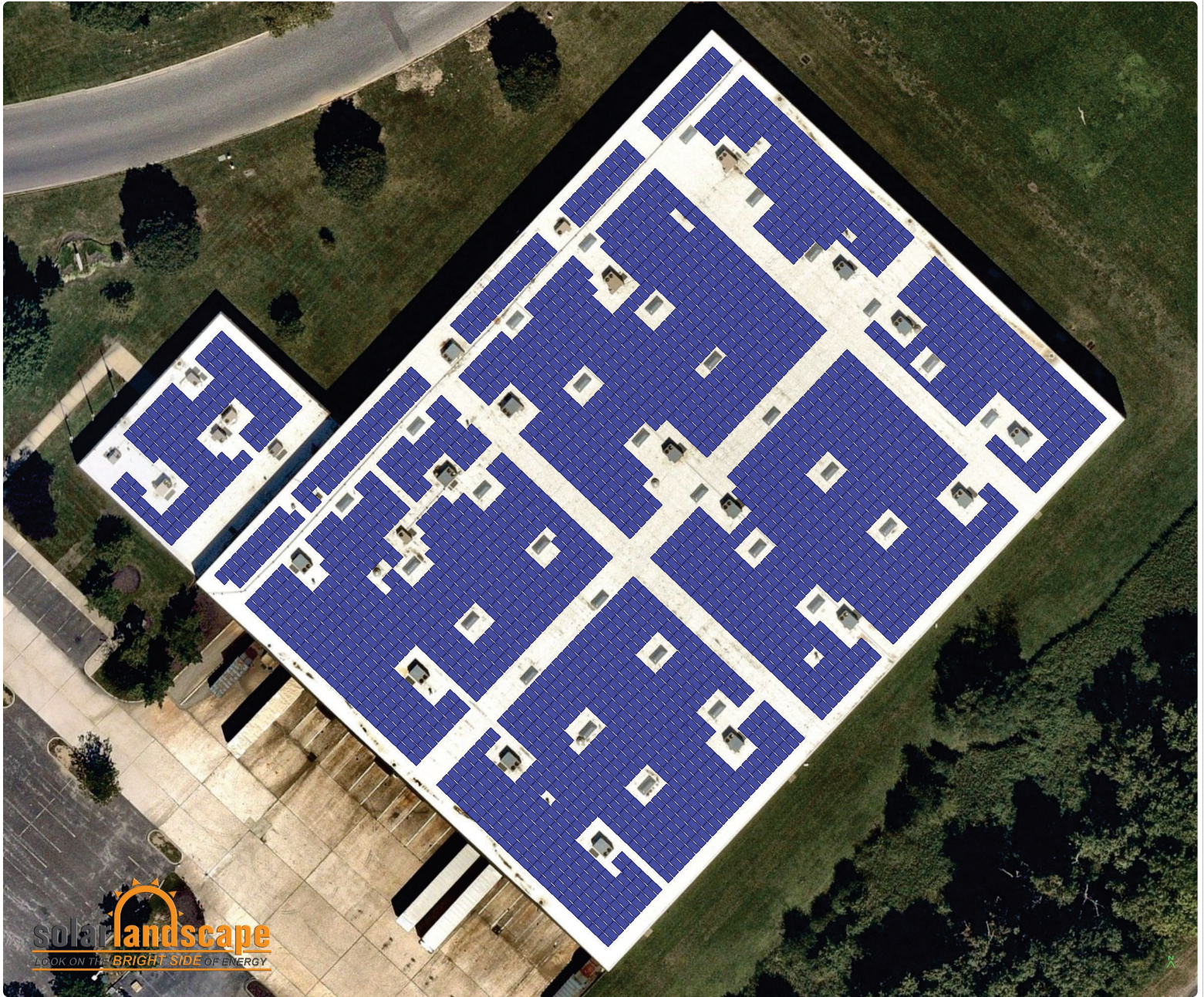


LIST OF ALL ATTACHMENTS

No.	Attachment Title	Reference
1.	Delineated Site Map	Section VI
2.	Proof of Site Control	Section VII, Question 1
3.	Evidence that Roof is Structurally Able to Support Solar System	Section VII, Question 10
4.	Proof of Planned Site Enhancements	Section VII, Question 18
5.	Hosting Capacity Map	Section VIII, Question 5
6.	Evidence of LMI Project Experience	Section IX, Question 4
7.	Evidence of Partnership & Collaboration with Municipality	Section X, Question 2
8.	Evidence of Partnership & Collaboration with Organizations	Section X, Question 3
9.	Evidence of Community Support & Consultation	Section X, Question 4
10.	Evidence of Cost Estimates	Section XI, Question 1
11.	Details on Energy Audits and/or Energy Efficiency Improvements	Section XII, Question 3
12.	Permanent Job Details	Section XII, Question 4
13.	Job Training Details	Section XII, Question 5

ATTACHMENT 1
DELINEATED SITE MAP
(SECTION VI)

Detailed Layout



ATTACHMENT 2
PROOF OF SITE CONTROL
(SECTION VII, QUESTION 1)

ATTACHMENT 3

**EVIDENCE THAT ROOF IS STRUCTURALLY
ABLE TO SUPPORT SOLAR SYSTEM
(SECTION VII, QUESTION 10)**

Feasibility Structural Analysis of Building for a Proposed Rooftop Solar PV System

For The Project:
116 Gaither Dr
116 Gaither Drive, Mount Laurel, NJ 08054

Presented to:



44 Route 35
Neptune, NJ 07753

Presented by:



Pure Power Engineering, Inc.
111 River Street, Suite 1110
Hoboken, NJ 07030
www.PurePower.com
(201) 687-9975

PPE Project No. PPE-01142.01



Richard Ivins, PE
Ahmed Youssef, PE
Clara Basanti, EIT

November 3, 2020

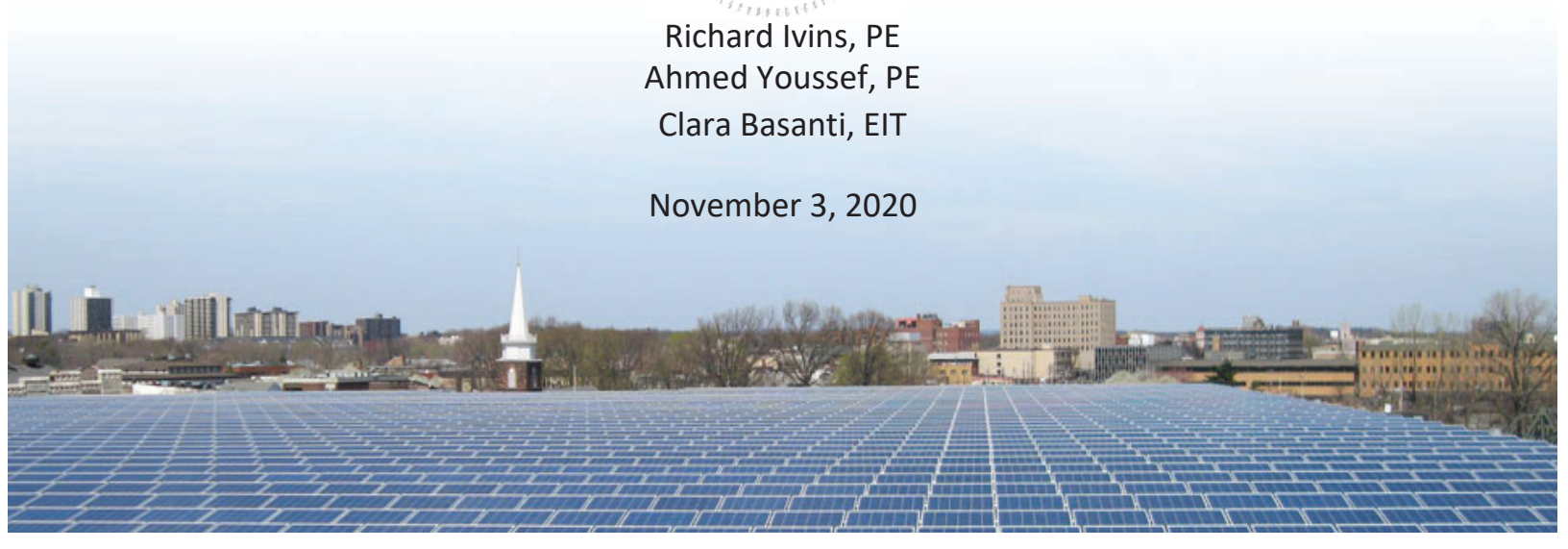


Table of Contents

Executive Summary	1.1 - 1.2
Standard Conditions for Engineering Services on Existing Structures	2.1 - 2.2
Codes and Design Criteria	3.1
Analysis Assumptions	4.1 - 4.2
Conclusion	5.1 - 5.3

Executive Summary

A (PV) Solar Array is proposed to be installed with modules mounted to a ballasted (and/or mechanically attached) racking system and supported on the rooftop of the subject building. Pure Power has performed a structural analysis and determined the following:

- Existing building is feasible for PV solar system.
- Reserved capacity & maximum allowable deck loads for existing roof Area A, where PV will be installed:

Reserved Capacity =	5.0 psf	
Deck Downward =	450.0 lb	(Based on 3'-6" point load spacing in a strip of 2'-0" wide X 5'-6" long)
Deck Uplift =	470.0 lb	(in a strip of 2'-0" wide X 5'-6" long)
Deck Shear =	333.0 lb	(in a strip of 2'-0" wide X 5'-6" long)
Maximum system weight =	272,400 lb	

- Reserved capacity & maximum allowable deck loads for existing roof Area B, where PV will be installed:

Reserved Capacity =	5.0 psf	
Deck Downward =	450.0 lb	(Based on 3'-6" point load spacing in a strip of 2'-0" wide X 6'-0" long)
Deck Uplift =	470.0 lb	(in a strip of 2'-0" wide X 6'-0" long)
Deck Shear =	333.0 lb	(in a strip of 2'-0" wide X 6'-0" long)
Maximum system weight =	19,895 lb	

Notes:

- Racking manufacturer shall select the racking system such that satisfies both the above specified uniform load reserve capacities and the maximum allowable downward, uplift and shear loads on the roof deck, respectively. Deck uplift and shear capacities listed above are based on using OMGPoweGrip Plus mechanical attachments with (8) #15 fasteners per attachment.

- The allowable deck loads will be dependent on the racking system used. At the time of the writing of this report, this information was not available. The allowable deck loads are subject to change upon receiving this information.

Structure (A)

The original structure is 116 Gaither Dr building located at 116 Gaither Drive, Mount Laurel, NJ 08054. The referenced building is a one story steel frame structure, which was built circa 1970-1995. The approximate total area is 97930 square feet. Typical roof construction consists of 1.5" Metal Deck x Gauge 20 (assumed) supported by open web joists spaced at approximately 5'-6" o.c., which are supported by steel girders spaced at 40'-0" o.c.

Structure (B)

The original structure is 116 Gaither Dr building located at 116 Gaither Drive, Mount Laurel, NJ 08054. The referenced building is a one story steel frame structure, which was built circa 1970-1995. The approximate total area is 7900 square feet. Typical roof construction consists of 1.5" Metal Deck x Gauge 20 (assumed) supported by open web joists spaced at approximately 6'-0" o.c., which are supported by steel girders spaced at 39'-6" o.c.

Standard Conditions for Engineering Services on Existing Structures

- The analysis is based on the information gathered from the field and/or information provided to Pure Power Engineering and is assumed to be current and accurate.
- Unless noted otherwise, the structure and the foundation system are assumed to be in good condition, free of defects, and can achieve theoretical strength.
- It is assumed that the structure has been properly maintained and shall be properly maintained during its service. The superstructure and the foundation system are assumed to be designed with proper engineering practice and fabricated, constructed and erected in accordance with the design documents. Pure Power will accept no liability which may arise due to any existing deficiency in design, material, fabrication, erection, construction, etc. or lack of maintenance.
- The analysis results are only applicable for the proposed additions and alterations specified in this report. Any deviation of the proposed equipment and placement, etc., will require Pure Power to generate an additional structural analysis.
- The analysis does not include the design of the racking system or the ballast it requires. The analysis is performed to verify the capacity of the main structural system. Connections are assumed to have the capacity of the main structural members.
- Pure Power assumes that the existing building has NOT been modified or altered from its original design. Building landlord/client shall inform PPE with any kind of modification and/or alteration that may have been done to the existing building during its lifetime.

Proposed PV-Panels and Preliminary Design

- PV solar panels shall be installed on the roof as arrays on a ballasted racking system. A typical ballasted racking system is designed to resist wind uplift and sliding by placing concrete blocks (ballast) as counterweight on the racks. The system does not increase uplift on the building because the ballast should be designed to resist the additional uplift in order to provide the code required factor of safety.
- If the PV racking system is mechanically attached to the roof deck, then the uplift and shear forces at each mechanical attachment are not to exceed the capacity noted in this report under the conclusion section.
- It is assumed that the panels will be approximately 12 inches above the rooftop at the high end.
- It is assumed that the average design weight includes the weight of the panels, racking system and the ballast and all required assemblies.

Existing Building Code Allowance

- Pursuant to International Existing Building Code section 806.2, any existing gravity load-carrying structural element for which additions and/or alterations cause an increase in design gravity load of no more than 5 percent, shall be permitted to remain unaltered, thus considered to be code-compliant and adequate. Any existing gravity load-carrying structural element for which additions and/or alterations cause an increase in design gravity loads exceeding 5 percent is checked against the applicable Code criteria for new structures.
- Pursuant to International Existing Building Code Sections 806.3, any existing lateral load-carrying structural element whose demand-capacity ratio with the addition and/or alteration considered is no more than 10 percent greater than its demand-capacity ratio with the addition and/or alteration ignored shall be permitted to remain unaltered, thus considered to be Code-compliant and adequate. If the demand-capacity ratio increase is more than 10 percent, the subject structural element is checked against the applicable Code criteria for new structures.
- Pursuant International Building Code section 1607.13.5.3, where PV panels are installed on building roof, it is not necessary to include roof live load in the area(s) covered by the panels when these area(s) are inaccessible, or signs are posted prohibiting storage under the panels. Therefore, Pure Power has applied the roof live/snow load in all areas that are still accessible and subject to foot traffic, maintenance workers, storage, etc., but not directly under the modules.

Codes and References

2018 International Building Code, NJ Edition
 Minimum Design Loads for Buildings and Other Structures, ASCE 7-16
 Standard Specifications for Steel Joists & Joist Girders, SJI 44th Edition
 Specifications for Structural Steel Buildings, ANSI/AISC 360-16

Design Criteria

Snow Load (Service)

Ground Snow Load:	25 psf
Risk Category:	II
Snow Exposure: C_e :	1.0
Snow Load Important Factor I_s :	1.0
Thermal Factor C_t :	1.0
Flat Snow Load:	20.0 psf

Roof Live Load (Service) 20.0 psf

Seismic Load

Risk Category:	II
I_e , Seismic Importance Factor:	1.00
Site Class:	D
S_s , Mapped spectral response acceleration at short periods:	0.179
S_{DS} , Design spectral response acceleration at short periods:	0.191
S_1 , Mapped spectral response acceleration at 1s period:	0.047
S_{D1} , Design spectral response acceleration at 1s period:	0.075
Seismic Design Category:	B

Note: The racking manufacturer/the racking manufacturer's structural engineer shall be responsible to verify the design criteria when designing the racking system.

Analysis Assumptions for Roof Area A

The design snow load was obtained from IBC. Based on the site visit conducted on October 27, 2020, and per the analysis performed on the roof structural members, the design live and dead loads in this report were assumed as listed below:

Roofing & Insulation	2.0 psf
Metal Deck	2.0 psf
Steel Joist	2.0 psf
Ceiling	2.0 psf
Sprinklers	2.0 psf
MPE & Misc.	3.0 psf
Total Roof DL =	13.0 psf
Live Load	25.0 psf
Snow Load	20.0 psf
Total Roof Load =	38.0 psf

PPE understands that the area where the clear space between the panels and rooftop is not more than 24 in. Therefore, as per the current state code (section 1607.13.5.3), roof live load does NOT need to be considered on areas where the proposed PV system will be installed.

The proposed PV system is to weigh a maximum **5.0 psf**

Therefore, the proposed loading, including the weight of the PV system is as follows:

Roofing & Insulation	2.0 psf
Metal Deck	2.0 psf
Steel Joist	2.0 psf
Ceiling	2.0 psf
Sprinklers	2.0 psf
MPE & Misc.	3.0 psf
Total Roof DL =	13.0 psf
PV System Weight	5.0 psf
Roof SL =	20.0 psf
Total Roof Load =	38.0 psf

Pursuant to Existing Building Code Sections 806.2, any existing gravity load-carrying structural element for which additions and/or alterations cause an increase in design gravity load of no more than 5 percent, shall be permitted to remain unaltered, thus considered to be Code-compliant and adequate. The proposed load increases the stress by less than 5%. Therefore, no alterations are required.

Analysis Assumptions for Roof Area B

The design snow load was obtained from IBC. Based on the site visit conducted on October 27, 2020, and per the analysis performed on the roof structural members, the design live and dead loads in this report were assumed as listed below:

Roofing & Insulation	2.0 psf
Metal Deck	2.0 psf
Steel Joist	3.0 psf
Ceiling	2.0 psf
Sprinklers	2.0 psf
MPE & Misc.	3.0 psf
Total Roof DL =	14.0 psf
Live Load	25.0 psf
Snow Load	20.0 psf
Total Roof Load =	39.0 psf

PPE understands that the area where the clear space between the panels and rooftop is not more than 24 in. Therefore, as per the current state code (section 1607.12.1), roof live load does NOT need to be considered on areas where the proposed PV system will be installed.

The proposed PV system is to weigh a maximum **5.0 psf**

Therefore, the proposed loading, including the weight of the PV system is as follows:

Roofing & Insulation	2.0 psf
Metal Deck	2.0 psf
Steel Joist	3.0 psf
Ceiling	2.0 psf
Sprinklers	2.0 psf
MPE & Misc.	3.0 psf
Total Roof DL =	14.0 psf
PV System Weight	5.0 psf
Roof SL =	20.0 psf
Total Roof Load =	39.0 psf

Pursuant to Existing Building Code Sections 806.2, any existing gravity load-carrying structural element for which additions and/or alterations cause an increase in design gravity load of no more than 5 percent, shall be permitted to remain unaltered, thus considered to be Code-compliant and adequate. The proposed load increases the stress by less than 5%. Therefore, no alterations are required.

Conclusion

Based on our experience and engineering analysis of the information available at the time of this writing, it is the opinion of this organization that the added stresses due to the weight of the proposed PV modules are considered acceptable and will not exceed the capacity of the existing roof structure. The proposed PV modules may be installed at 116 Gaither Dr under the conditions outlined in the body of this report.

Do not stage pallets on roof unless staging plan drawing is provided by PPE.

This report does not represent an approval of the proposed PV system design. It is the racking designer's responsibility to ensure any proposed racking system is within the limits stated in this report and their system is designed in accordance with the requirements in the governing building code. PPE can review the existing framing adequacy for anchorage reaction loads upon request and if the racking design are supplied to PPE by the racking designer.

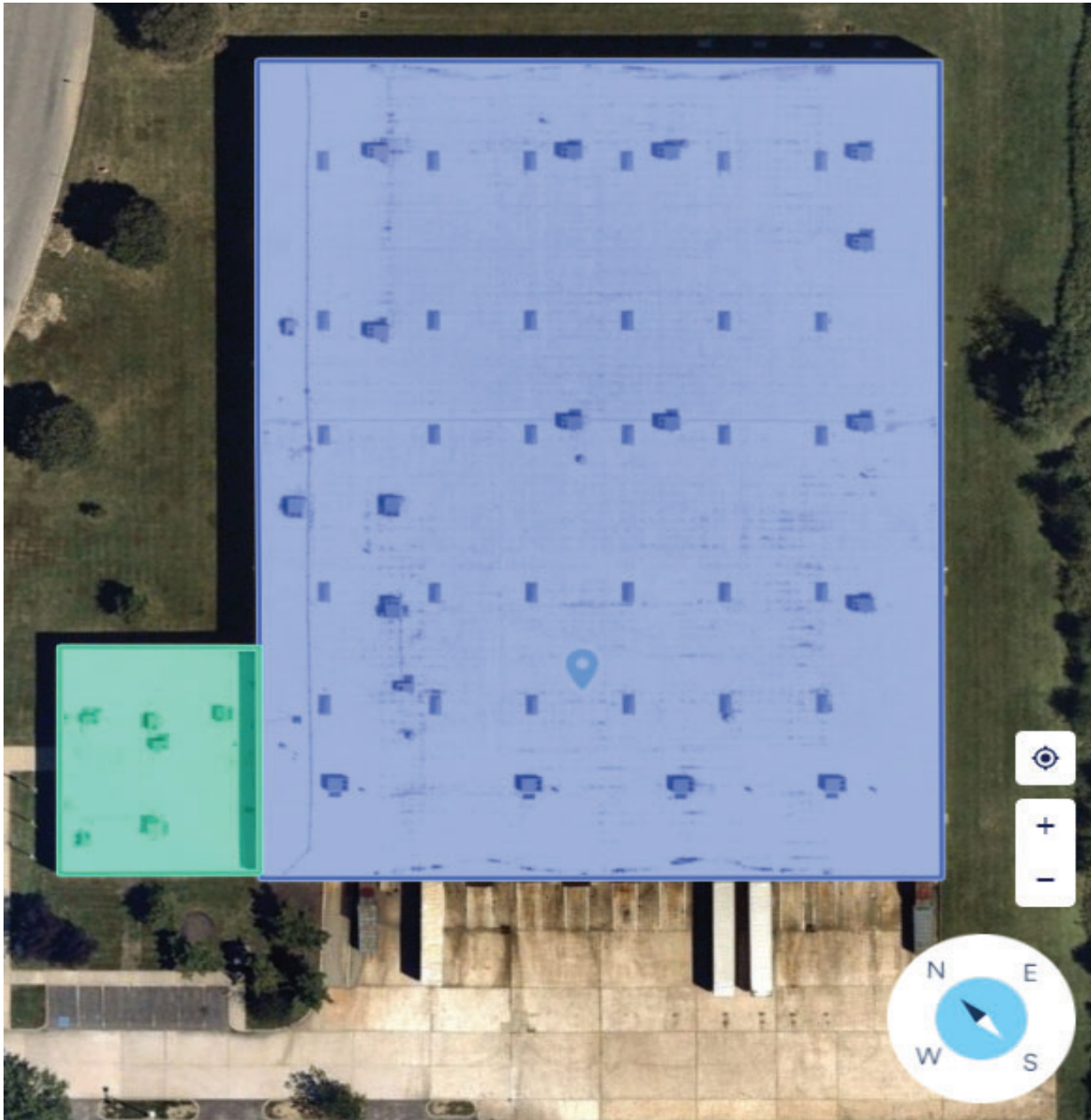
Sincerely,

Richard Ivins, PE
Ahmed Youssef, PE
Clara Basanti, EIT

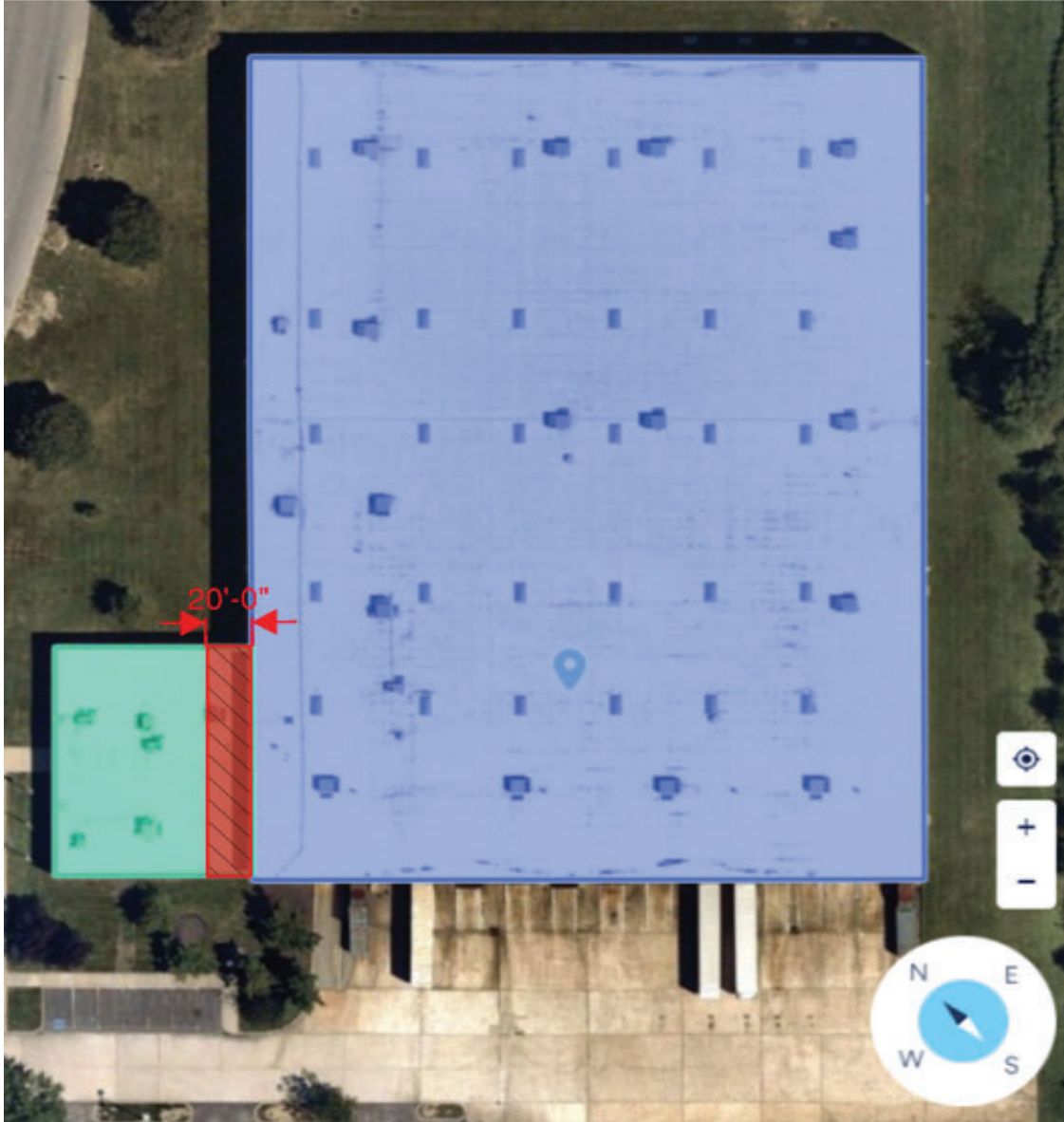
Areas & Capacities

(Blue Shaded Area A)
Reserved Capacity = 5.0 psf
Max. Allowable System Weight = 272,400 lbs

(Green Shaded Area B)
Reserved Capacity = 5.0 psf
Max. Allowable System Weight = 19,895 lbs



Snow Drift



(Red Shaded Area)

No PV to be installed within 20'-0" area of area B due to snow drift.

ATTACHMENT 4
PROOF OF PLANNED SITE ENHANCEMENTS
(SECTION VII, QUESTION 18)

Land Enhancements

As a commercial rooftop solar installation professional, Solar Landscape's Community Solar project sites are primarily industrial properties that were each strategically selected as a site that is a good candidate for a rooftop solar PV installation. Primarily due to limited land restraints, there are many challenges included with executing land enhancement projects at industrial properties.

Our commitment is to provide land enhancements to this Community Solar site to the best of our abilities. Our focus is to make environment improvements to each site that will create a cleaner, greener place for the community.

If this project is awarded acceptance into the Community Solar Program, Solar Landscape will perform the following land enhancements to the site:

Pollinator Support - This project has been specifically designed to enhance the landscaping at this site through soil remediation and the planting of pollinator friendly wildflowers.

See attached pollinator planting proposal including soil sample results.

Pre-Installation Roof Inspections & Rooftop Best Practices - Solar Landscape will perform a roof quality inspection at the site. We will utilize a combination of aerial scans, thermal and high-definition photography, and rooftop walkthroughs to assess the condition of any roof prior to proceeding with a system installation.

See attached an overview on Solar Landscape's pre-installation roof inspections & rooftop best practices.

Solar Landscape is committed to the management and execution of the land enhancements at this site to strengthen our Community Solar application and create a cleaner environment for local community members.

Sincerely,

A handwritten signature in black ink that reads "Shaun Keegan".

Shaun Keegan
CEO



1450 River road
Edgewater, NJ 07020-1535
845-545-0952

Solar Landscape
522 Cookman Avenue Suite 3
Asbury Park, NJ 07712
Attn: Mark Sarlitto

Re: 116 Gaither, Mount Laurel

Project Overview: Farm-A-Yard is pleased to present this soil sample analysis and land enhancement proposal for the location referenced above. This project has been specifically designed to enhance the landscaping at this site through soil remediation and the planting of pollinator friendly wildflowers. All pollinator planting recommendations are based off our analysis of a soil sample which was previously taken and analyzed by Logan Labs, a certified soil testing and agriculture consulting firm.

Included in this proposal are the following:

1. **Site Soil Sample & Analysis:** Soil sample results and analysis on what minerals the soil on this site is lacking and necessary to encourage the growth of wildflowers to attract pollinators
2. **Soil Remediation:** The addition of certain minerals to the soil within the planting area to revitalize the soil to a balanced state for the seed mix and long-term maintenance requirements
3. **Pollinator Seed Mix:** Identification of what seed mix/pollinators will be planted and long-term maintenance requirements
4. **Pollinators Expected Impact on Local Ecosystem:** The wildflowers will attract a variety of different pollinators which is an essential process needed to pollinate. Every third bite of food that we take is due to the work of pollinators, therefore vital to our very existence.

Site Soil Sample & Analysis

A soil sample was collected at this site, at a depth of 6 inches, and was sent to Logan Labs, a certified soil testing and agriculture consulting firm. Logan Labs performed a soil analysis and provided a report (below) which identifies the soil's mineral make-up and macro- and micronutrient breakdown. Farm-A-Yard has analyzed the soil sample results and identified in this proposal what minerals the site is lacking and necessary to grow wildflowers In order to attract pollinators.

Category	Unit	Data	Desired
Exchange Capacity	M.E.	4.73	10-25
ph		5.3	6.1 - 6.5
Organic Matter %	%	1.90	>4
Sulfur = S-	ppm	15	25 - 50
Phosphorus = P205	lbs/acre	127	250 - 500
Calcium = Ca+	%	39.67	60 - 70%
Magnesium = Mg+	%	11.46	10 - 20%
Potassium = K+	%	4.77	2 - 5%
Sodium = Na+	%	1.32	0.5 - 3%
Other bases	%	6.80	variable
Exchangeable H+ %	%	36.00	10 - 15%
Boron = B-	ppm	0.62	2 - 4ppm
Iron = Fe+	ppm	548	100 - 200ppm
Manganese = Mn+	ppm	5	Up to 50ppm
Copper = Cu+	ppm	0.48	2 - 4ppm
Zinc = Zn+	ppm	1.05	7 - 50ppm
Aluminum = Al+	ppm	697	Below 2000 ppm

Synopsis: This sample has a low cation exchange capacity (CEC) and low organic matter and contains deficient and excessive macro- and micronutrients. Focus should be on creating a “living soil” and following parameters of this document in consultation with proper physical, biological and energetic approaches to bring the soil into bioenergetic balance.

Mineral Rx: We do not test for Nitrogen (N). The reason for this is that almost 89% of the air is comprised of Nitrogen. We can account for the majority of the N requirement through proper biological and mineral soil and fertility practice.

Application Recommendations: Minerals may be applied together for convenience.

Step #1: Increase Macronutrients. These minerals can be applied together before or after tilling or aerating and are preferably on top of calcium sinks in the soil.

Per 1000 sq ft apply:

- 35 lbs Hi Calcium Lime (36% Ca)
- 1.5 lbs Epsom Salts (10% Mg)
- 1 lb Sea Minerals (35% Na)

Step #2: Increase Phosphorus. Increasing biological activity through compost and compost tea applications will greatly increase access to phosphorus.

Per 1000 sq ft apply:

- 30 lbs Fertoz (7% P)

Step #3: Increase Micronutrients. The below minerals will help increase vital micronutrients.

Per 1000 sq ft apply:

- 10.5 lbs Manganese Oxide (15% Mn)
- 1.5 lbs Copper Oxide (12% Cu)
- 1.5 lbs Zinc Oxide (18% Zn)

Long-Term Soil Maintenance Requirements: Yearly applications of compost tea

Pollinator Seed Mix

The mix of seeds to be planted will be the same seed mix that is used on the Garden State Parkway and the New Jersey Turnpike. The seeds selected will provide an array of wildflowers that will attract and support pollinators found in the North East.

The specific wildflowers to be considered are:

1. Black-Eyed Susan (*Rudbeckia hirta*)
2. Butterfly Milkweed (*Asclepias tuberosa*)
3. Corn Poppy (*Papaver rhoeas*)
4. Dwarf Evening Primrose (*Oenothera missouriensis*)
5. Dwarf Plains Coreopsis (*Coreopsis tinctoria*)
6. Golden Alexander (*Zizia aurea*)
7. Gray Goldenrod (*Solidago nemoralis*)
8. Hairy Beardtongue (*Penstemon hirsutus*)
9. Indian Blanket (*Gaillardia pulchella*)
10. Lacy Phacelia (*Phacelia tanacetifolia*)
11. Lance-Leaved Coreopsis (*Coreopsis lanceolata*)
12. Lemon Mint (*Monarda citriodora*)
13. Ohio Spiderwort (*Tradescantia ohioensis*)
14. Partridge Pea (*Chamaecrista fasciculata*)
15. Purple Coneflower (*Echinacea purpurea*)
16. Purple Prairie Clover (*Dalea purpurea*)
17. Scarlet Sage (*Salvia coccinea*)

Long-Term Maintenance Requirements: To minimize negative impacts, a program of rotational burning and mowing will be implemented in which small sections—30 percent of a site or less—are burned or mowed every few years. This will ensure adequate colonization potential and refugia for insects. This is the recommendation of the Xerces Society for Managing Habitat for Pollinators.

No irrigation system is required to maintain the wildflowers that will be planted as part of this project.

Pollinators Expected Impact on Local Ecosystem

The land enhancement project outlined in this proposal is a vital step to creating and maintaining the habitats and ecosystems that many people and animals rely on for food and shelter. Wildflowers produce breathable oxygen by utilizing the carbon dioxide produced by plants and animals.

This project will make a positive difference in the local environment by providing a diverse assortment of flowering plants that will encourage native species to inhabit the industrial landscape. The land enchantments the project will bring in and around this establishment will help to promote the population of pollinators for years to come.

Looking forward to growing together.

Linda Borghi Frumolt
Founder
Farm-a-Yard, LLC
You Are Just One Seed Away



Pre-Installation Roof Inspections and Rooftop Best Practices

Current photovoltaic solar energy systems are expected to last over 20 years. With the life expectancy of commercial roofs being around 30 years, it is important that a roof is confirmed to be in excellent condition prior to installing the solar system.

Solar Landscape has taken an initiative to put a roof quality inspection at the front of our site leasing process. We are currently utilizing a combination of aerial scans, thermal and high-definition photography, and rooftop walkthroughs to assess the condition of any roof prior to proceeding with a system installation.

Solar Landscape also employs two FAA Part 107 licensed small, unmanned aircraft system (sUAS) pilots, also known as “drone,” pilots. Following all FAA rules and airspace restrictions, these pilots utilize a DJI Matrice 210 drone equipped with a FLIR Zenmuse XT2 thermal sensor to perform aerial roof scans. Flight plans are generated using building inspection software to fly a controlled pattern and capture every square inch of the roof. The software then stitches all photos into one large aerial image that allows a reviewer to identify areas of concern and note them for further review. Implementation of aerial scans allows for initial identification of areas of concern with a 30-to-120-minute flight and to observe larger areas that a rooftop vantage point would not allow. All areas are identified and relayed to the thermographer for further inspection during their walkthrough.

Solar Landscape employs a Level III certified thermographer equipped with a FLIR E95 for all rooftop inspections. The inspector will walk the entire roof looking for thermal variance’s indicative of water ingress and leaks. All issues are captured and investigated to the extent possible while on the roof. Further investigation and any required repairs are referred to a certified roofer.

Attached is a sample report provided by our certified thermographer. Fortunately, Solar Landscape performs initial diligence of our roofs, identifying older and damaged roofs early in the development process which is why there were not any issues found in the attached report. Provided after the sample report are examples of what thermal images can look like if there was major damage to roof.

It is important that any issues identified in our reports are fixed prior to starting the construction. Additionally, Solar Landscape consults with the building roof system manufacturer prior to and during construction to make sure we are following all proper guidelines to maintain the roof warranty.

Lastly, at the start of construction Solar Landscape’s in-house construction team preps the roof by installing runways of plywood at heavy foot trafficked areas. This further protects and maintains the roof system as it eliminates wear and tear from laborers walking over the same area, day after day, while installing modules, running cable and any other construction work that takes place during installation.



SITE XYZ

7890 Route 123

Anytown, NJ

Thermal Roof Scan Report

Aerial Scan Date

3/26/2020

Disclaimer: Solar Landscape is providing this thermal roof scan (including the assessment and analysis of same) (the “Thermal Roof Scan”) strictly and solely for the purposes set forth in the lease of this rooftop (the “Solar Roof Lease”) between Solar Landscape (or an affiliate thereof) and the party named as landlord in that Solar Roof Lease (“Landlord”). This Thermal Roof Scan should not be relied upon for any purposes by any party other than Landlord, and Landlord should only rely upon this Thermal Roof Scan for the purposes specifically set forth in the Solar Roof Lease. If there is no Solar Roof Lease, then this Thermal Roof Scan is being provided strictly and solely as a courtesy, and any party that relies upon this Thermal Roof Scan does so at its own risk. OTHER THAN AS MAY BE EXPRESSLY SET FORTH IN THE SOLAR ROOF LEASE, NO REPRESENTATION OR WARRANTY, WHETHER STATUTORY, WRITTEN, ORAL, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, OR WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE, APPLIES UNDER AND/OR ARISES FROM THIS THERMAL ROOF SCAN.

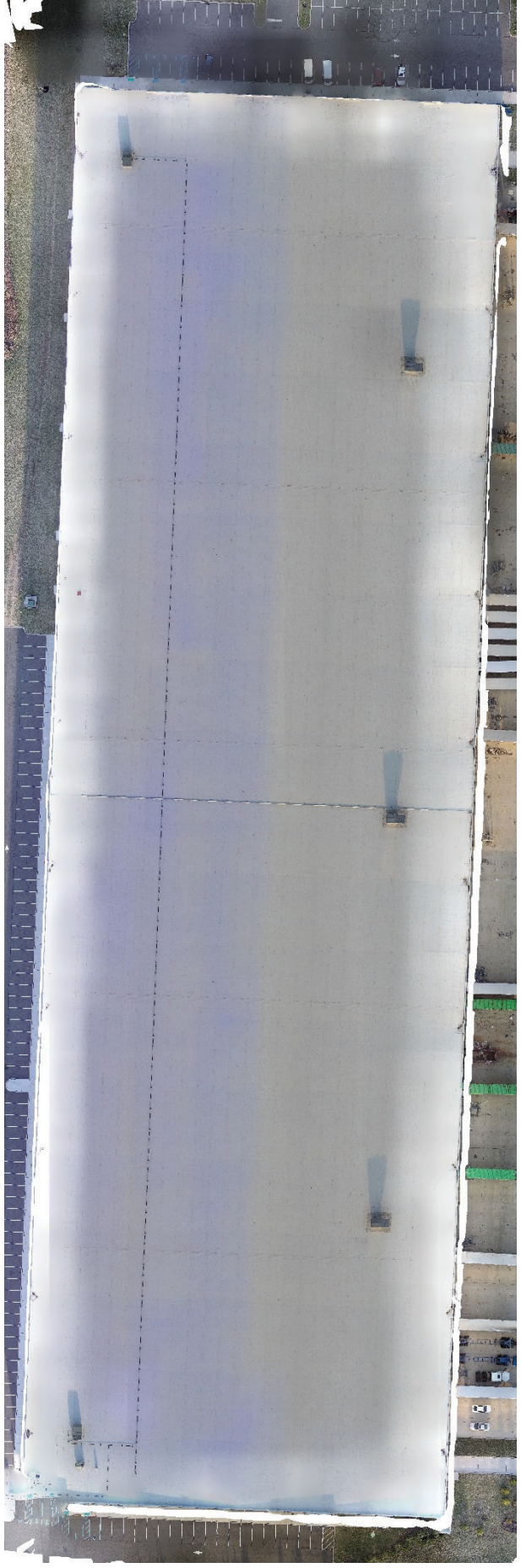
Forward

This infrared inspection report provides documentation of thermal patterns detected in your roof system. It incorporates a subjective evaluation to aid in prioritizing repairs.

Infrared imagers are camera-like devices capable of detecting, displaying, and recording thermal patterns across the surface of an object. When thermographic images are in color, colors in the frame correspond to temperatures variances. Lighter colors indicate higher temperatures, and darker colors indicate lower temperatures.

The exceptions found in the roof system are given a repair priority rating of low, medium or high depending on the severity, size, and location of the exception. Low being exceptions that could only minimally impact the building, medium being exceptions that could potentially impact roof mounted units or large parts of roof structure, and high being exceptions that should immediately be attended to. Regardless of priority rating, each exception in this report should be investigated for cause and corrected as soon as possible.

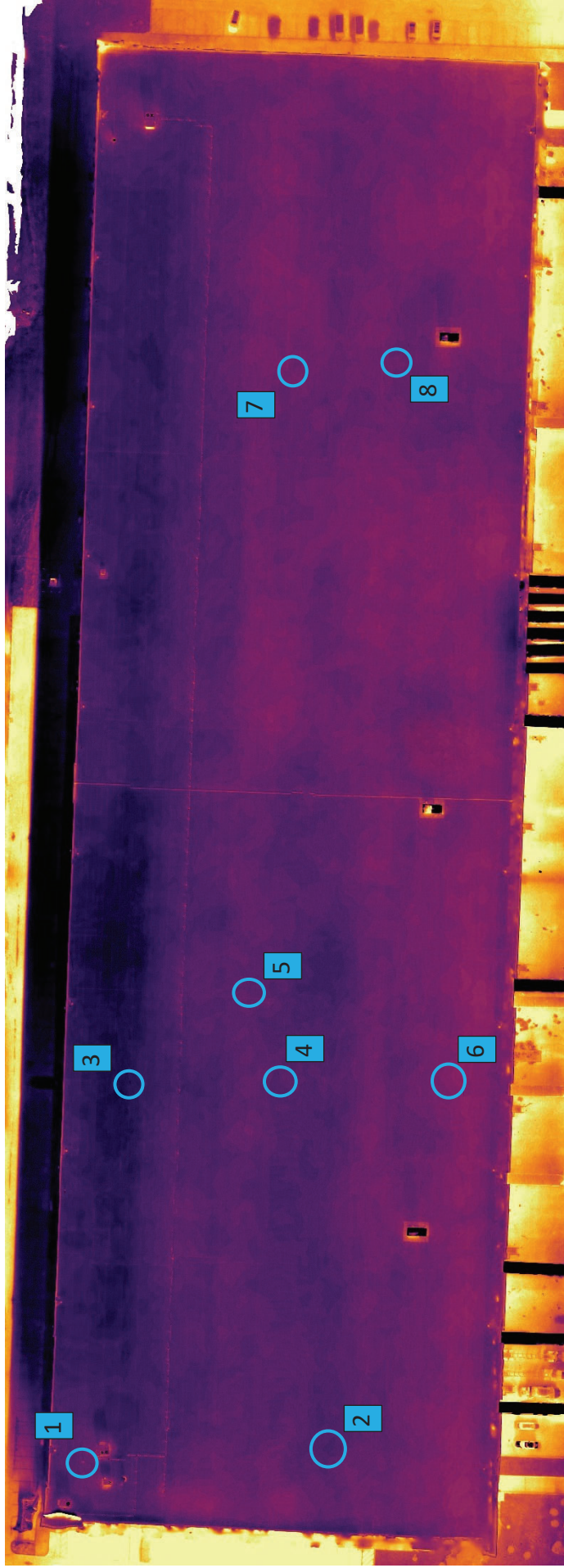
Site Overview



Flight Plan



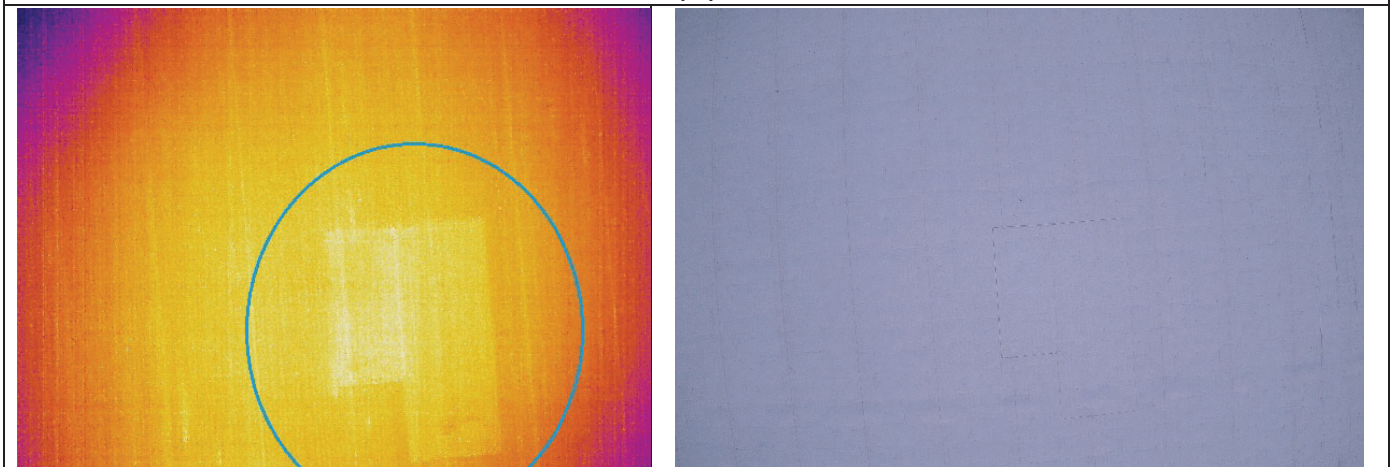
Thermal Image



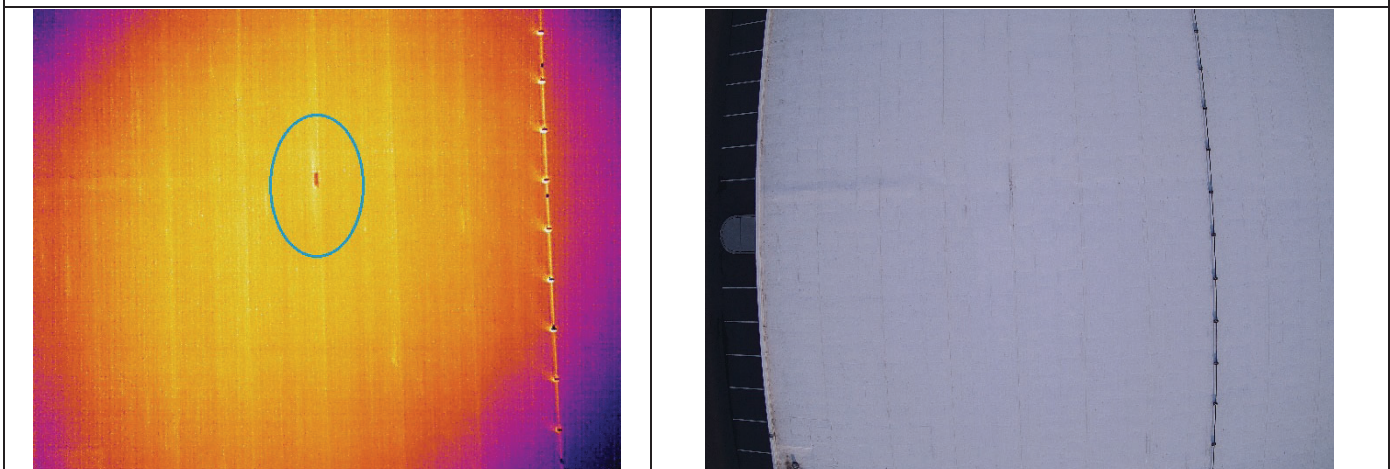
SAMPLE REPORT – Site XYZ – 7890 Route 123 - Thermal Roof Scan Report
Aerial Imaging Review



Area 1 – Exhaust pipe – No Concerns

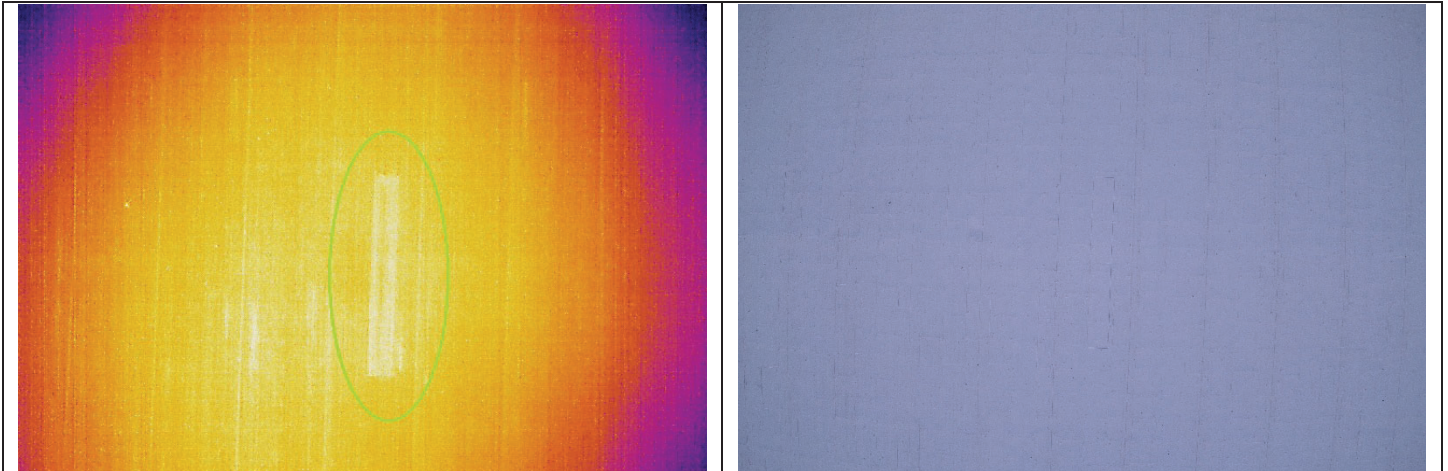


Area 2 – Previous roof patch – No Concerns

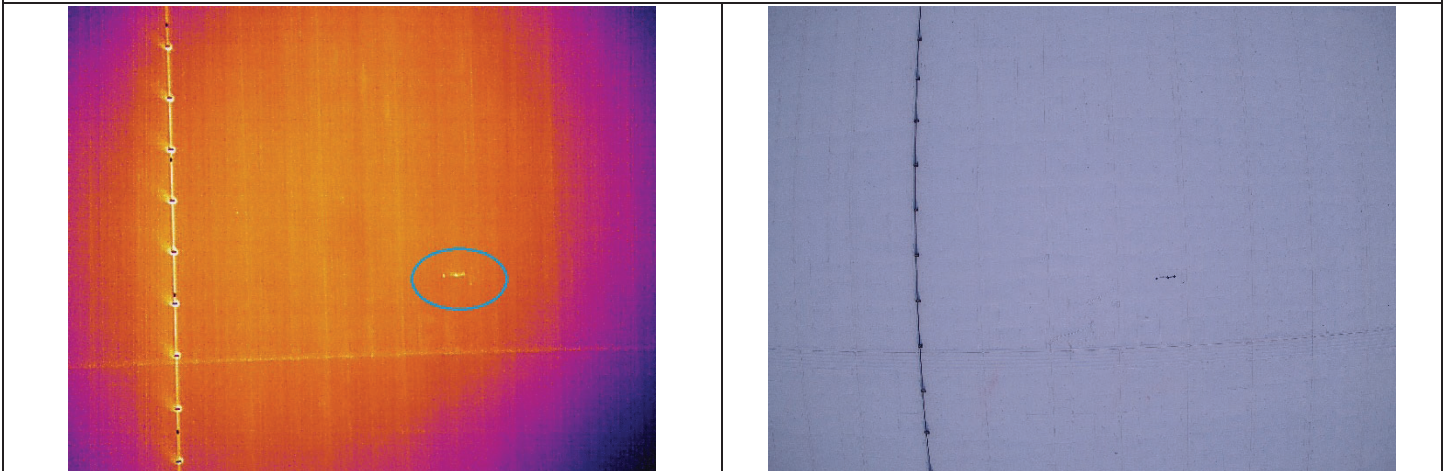


Area 3 – Roof material adhesive – No Concerns

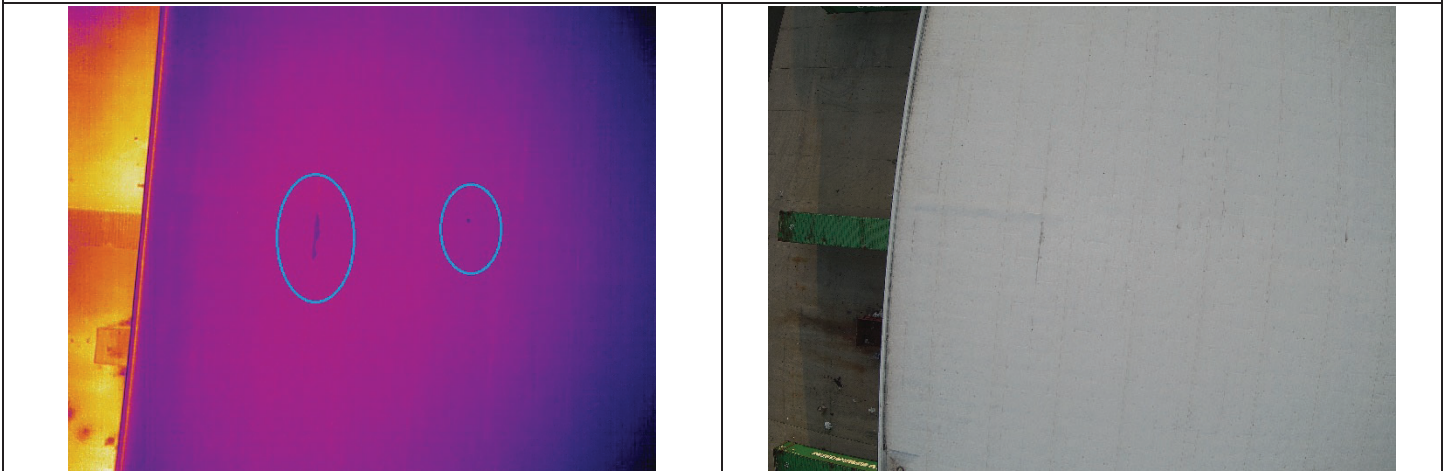
Aerial Imaging Review - Continued



Area 4 – Previous roof patch – No Concerns

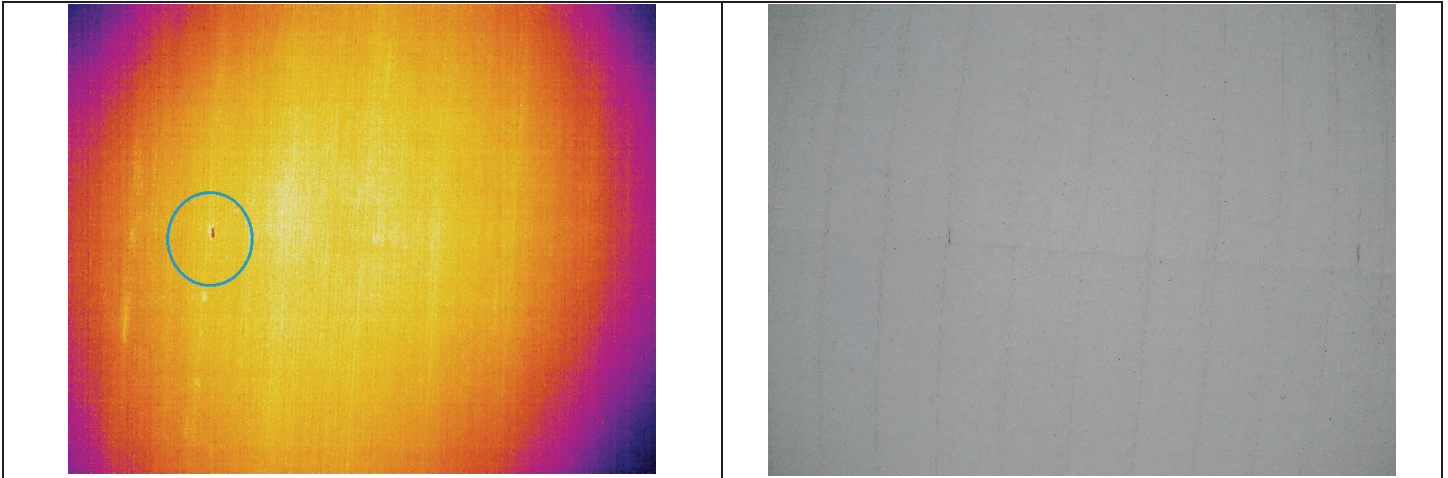


Area 5 – Roof material adhesive – No Concerns

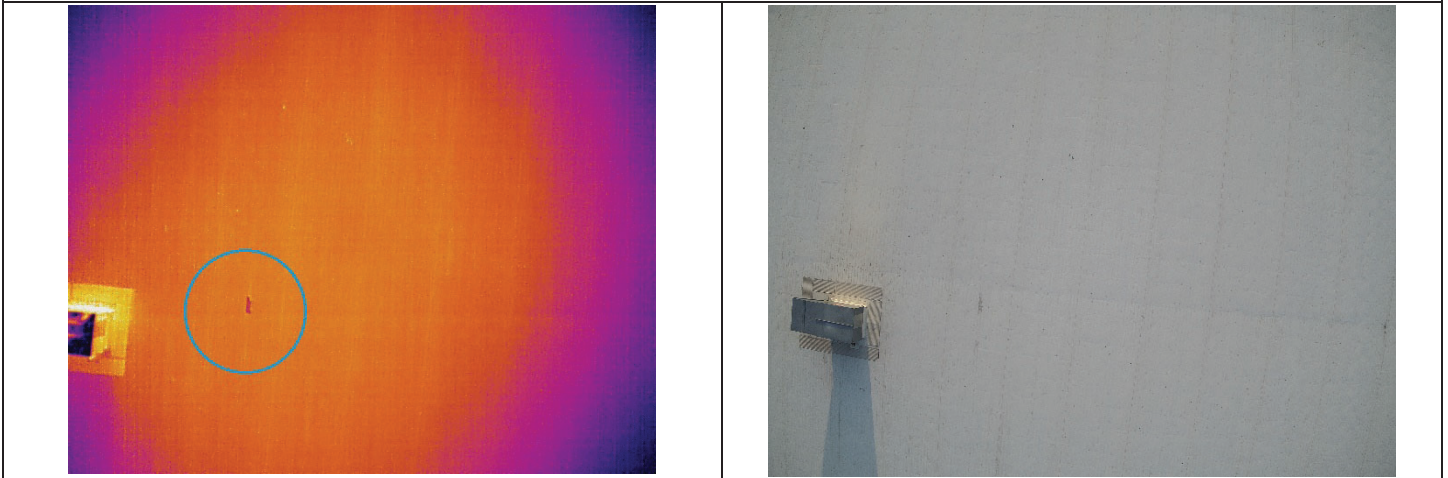


Area 6 – Roof material adhesive – No Concerns

Aerial Imaging Review - Continued

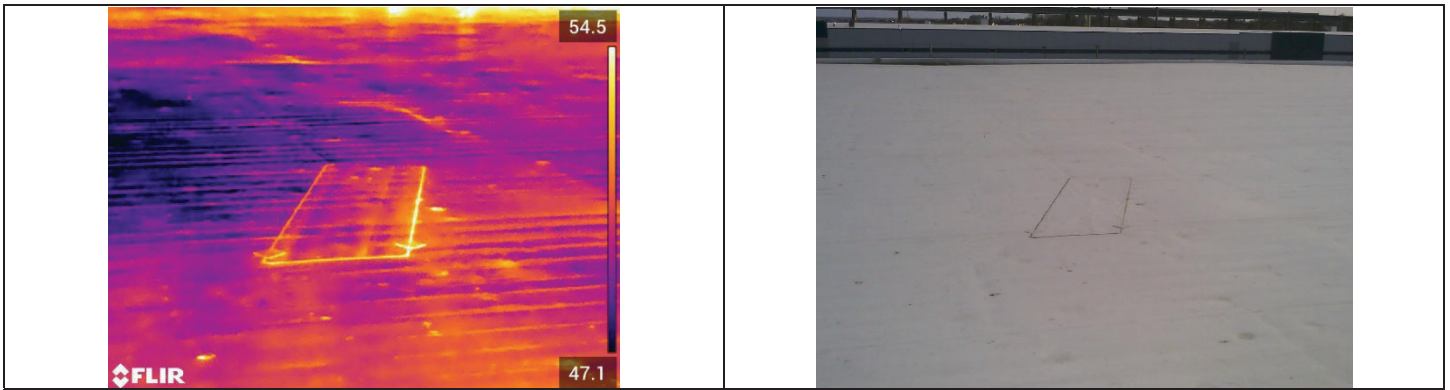


Area 7 – Roof material adhesive – No Concerns

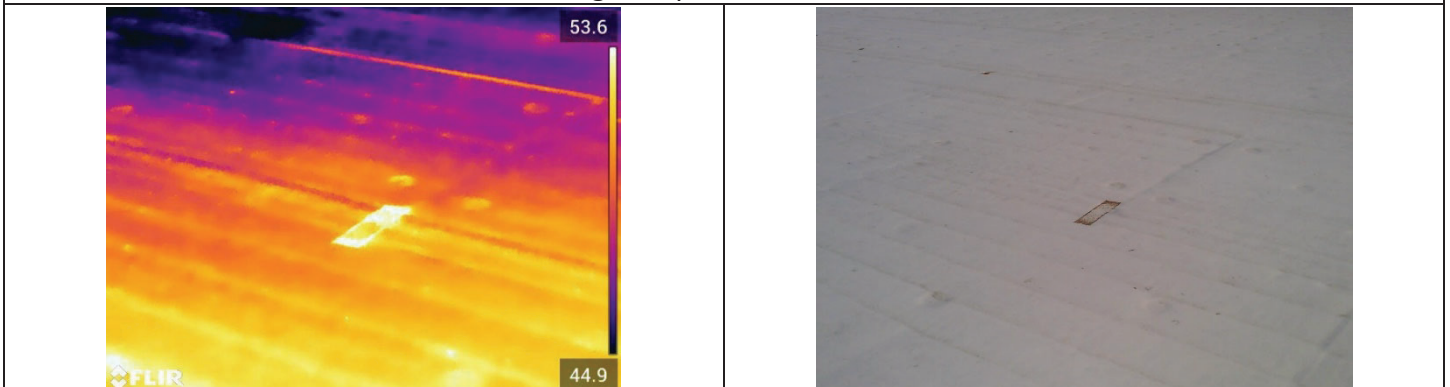


Area 8 – Roof material adhesive – No Concerns

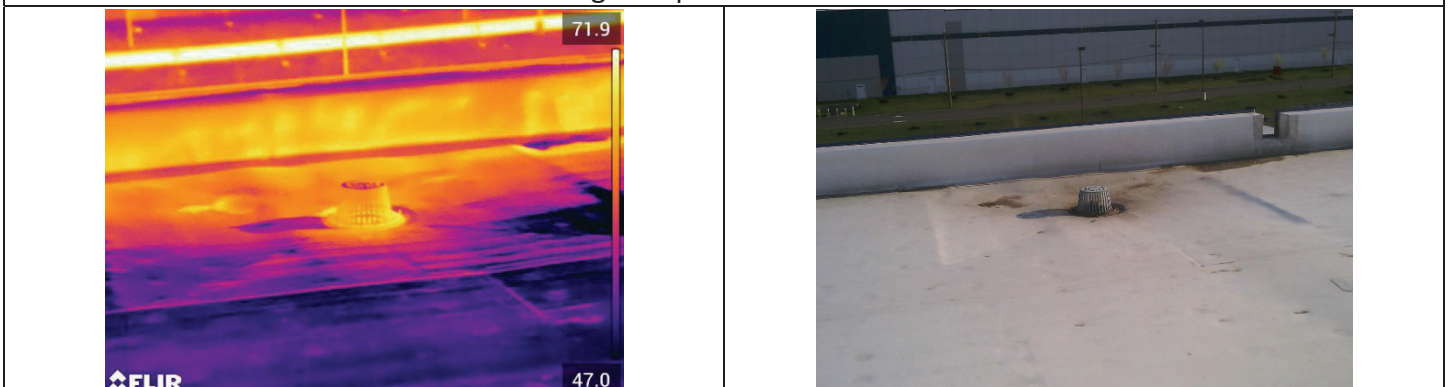
Roof Walk - 4/7/2020



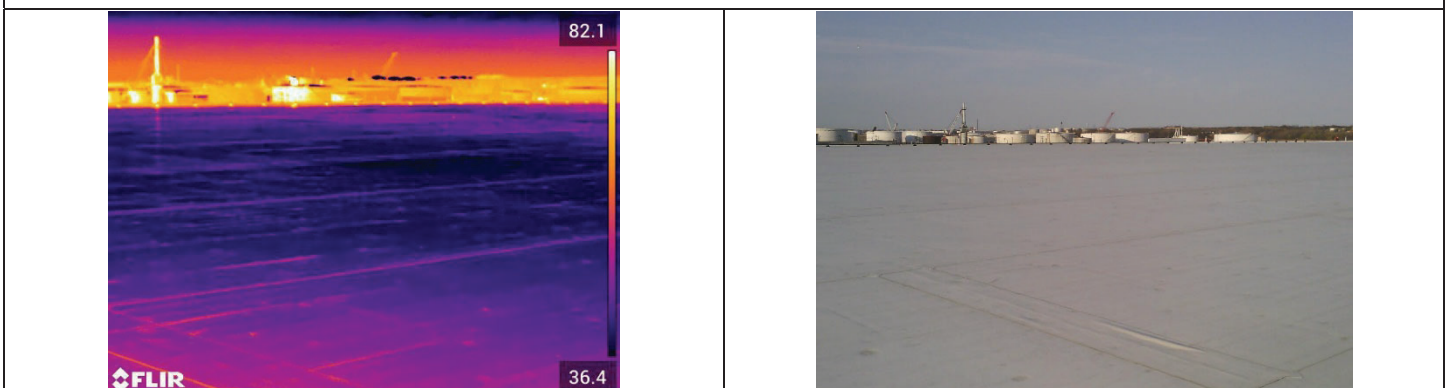
Existing roof patch – No concerns



Existing roof patch – No concerns

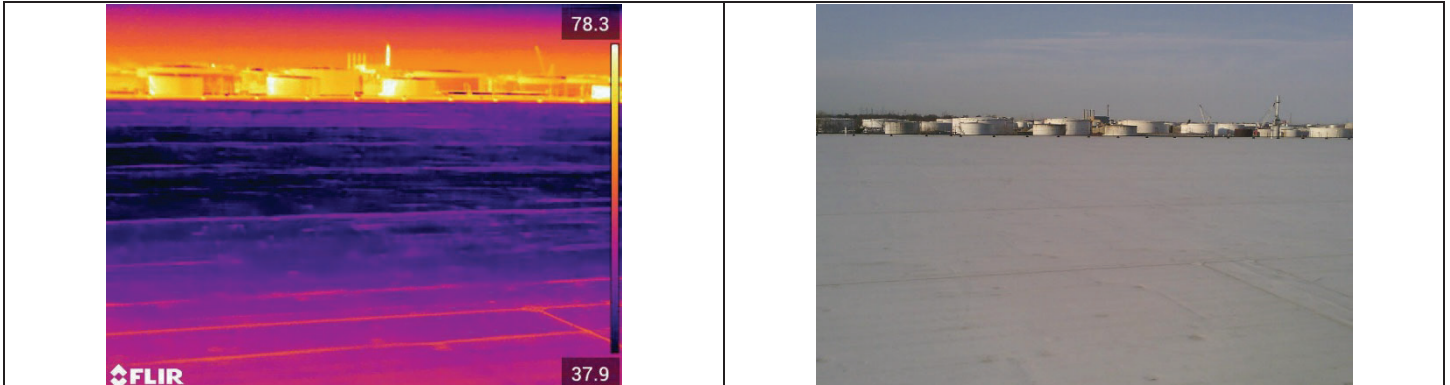


Drain location – No concerns

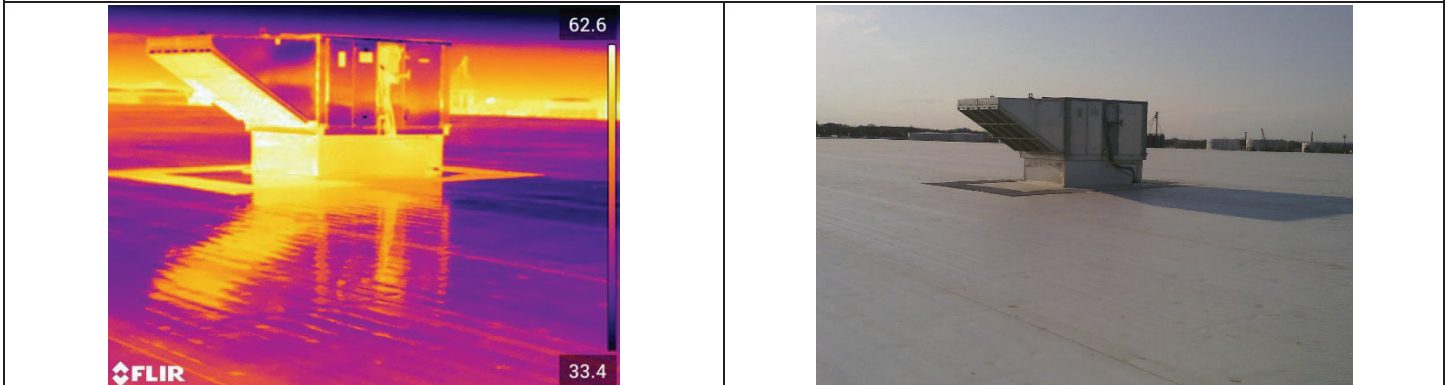


General roof conditions – No concerns

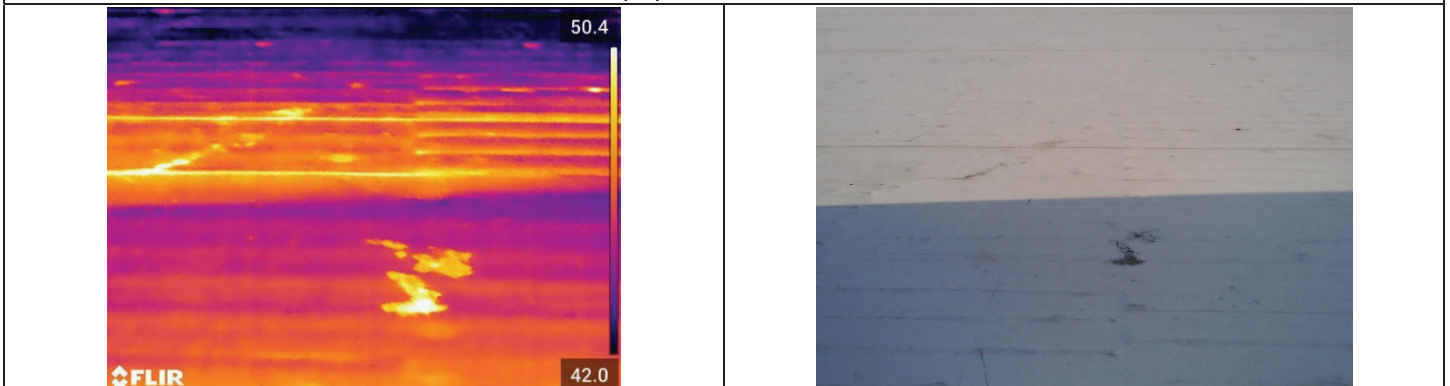
SAMPLE REPORT – Site XYZ – 7890 Route 123 - Thermal Roof Scan Report
Roof Walk - 4/7/2020



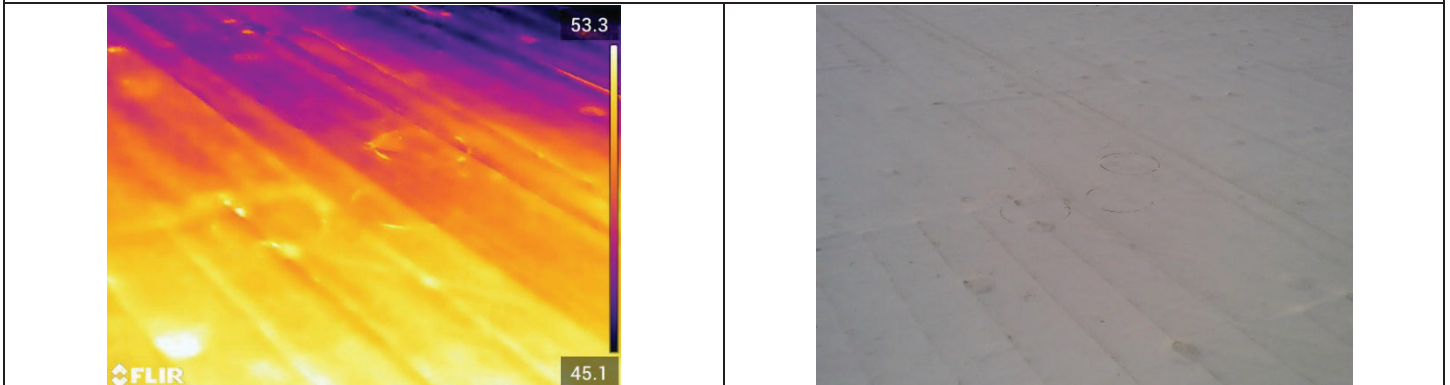
General roof conditions – No concerns



HVAC Equipment – No concerns

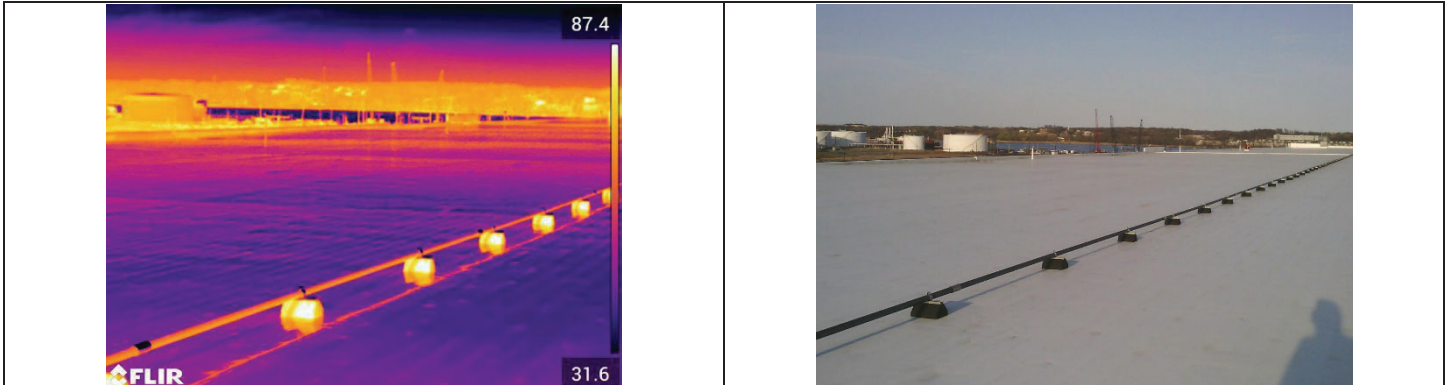


Roof adhesive – No concerns

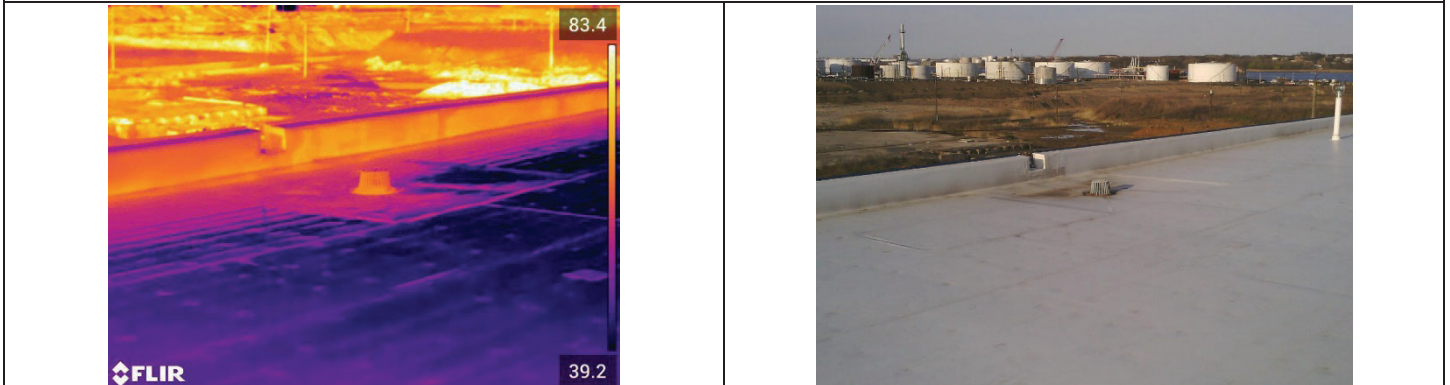


Roofing material bucket rings/rust – No concerns

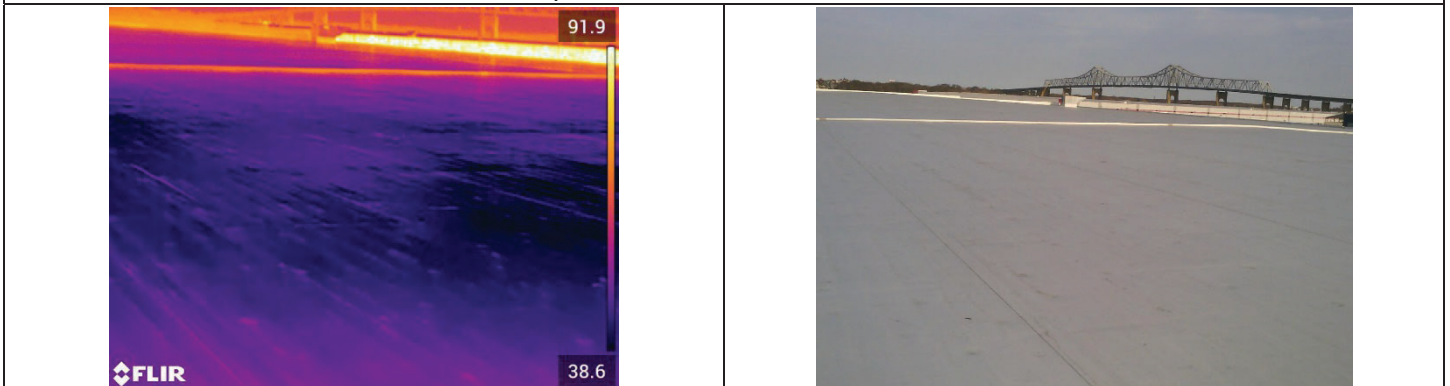
Roof Walk - 4/7/2020



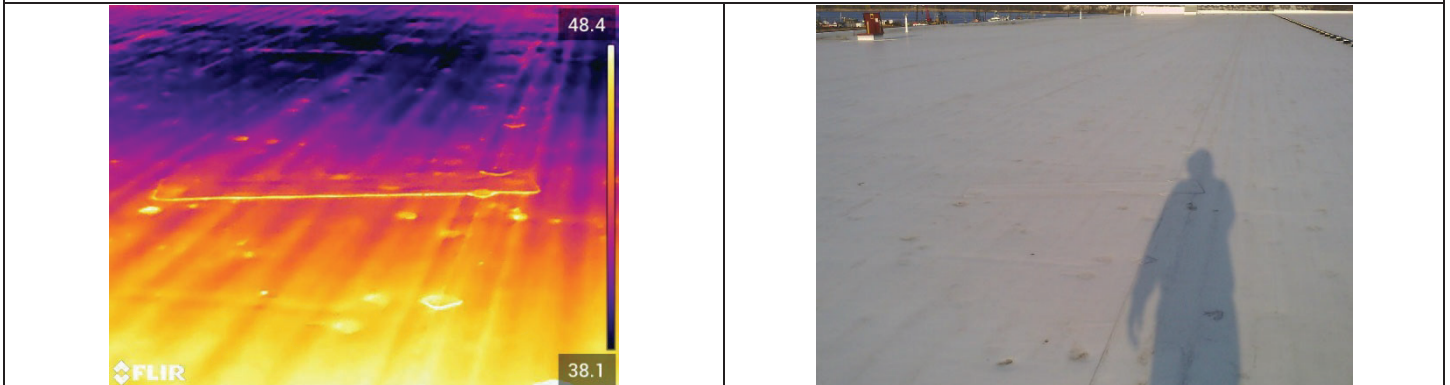
Rooftop pipe line – No concerns



Parapet & roof drain – No concerns



General roof conditions – No concerns

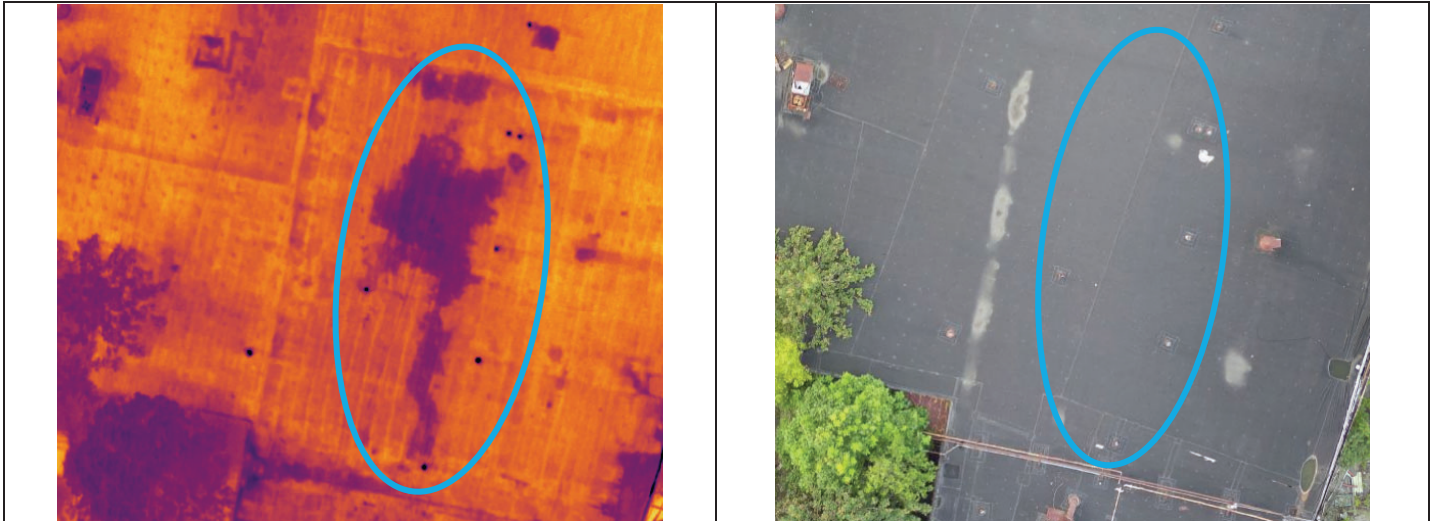


Prior roof patch – No concerns

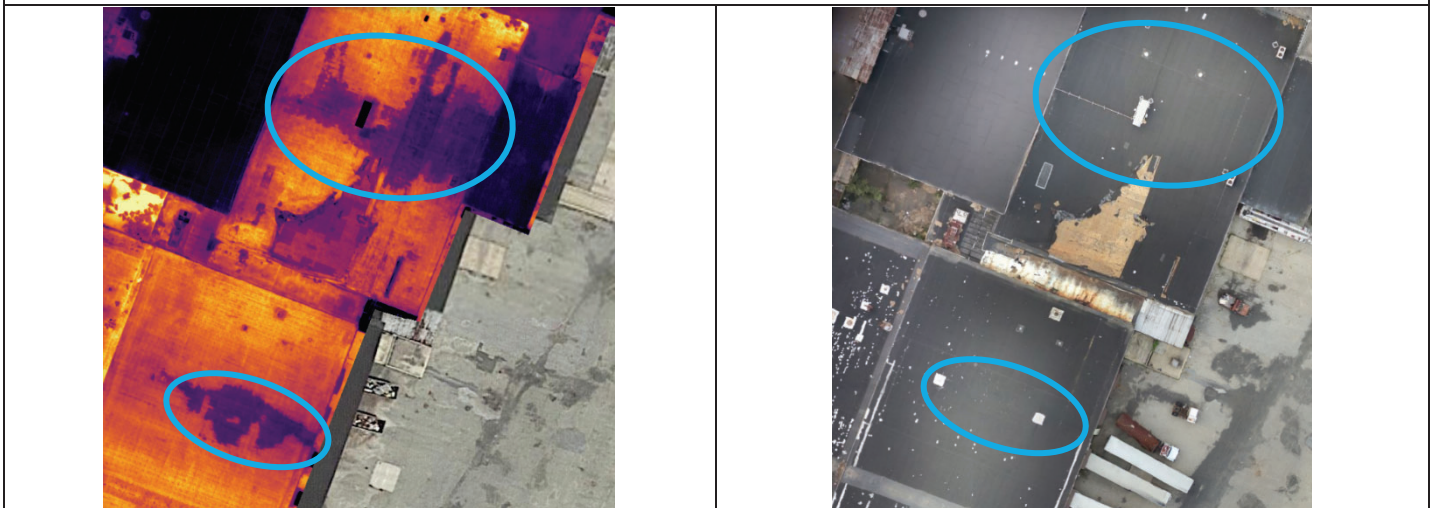


Example Trouble Areas

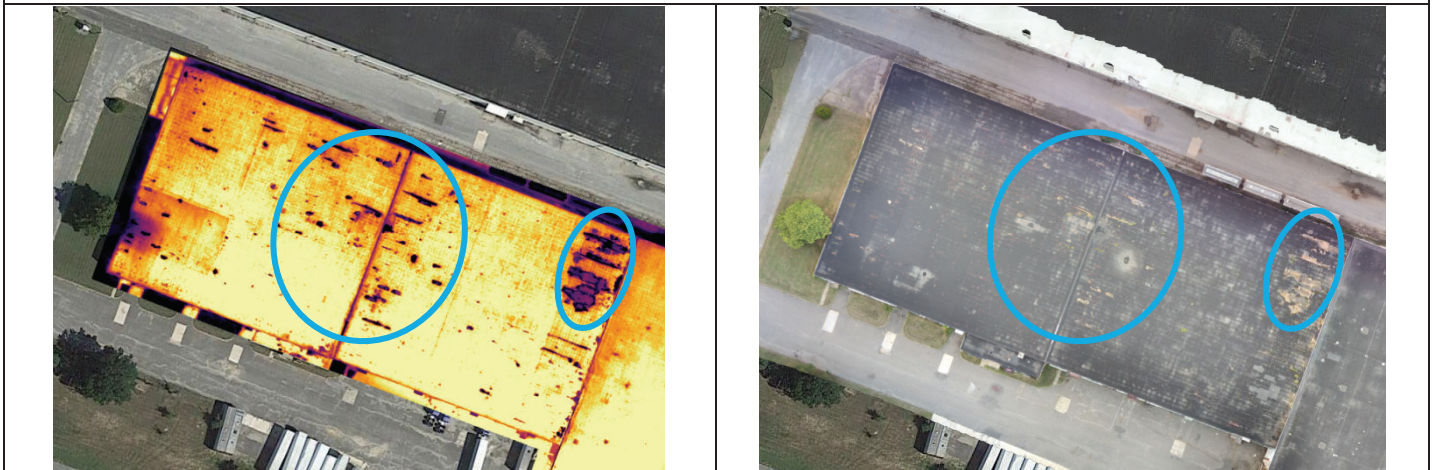
Aerial inspections



Potential Roof Leak – Temperature variance in IR, no visible water on roof

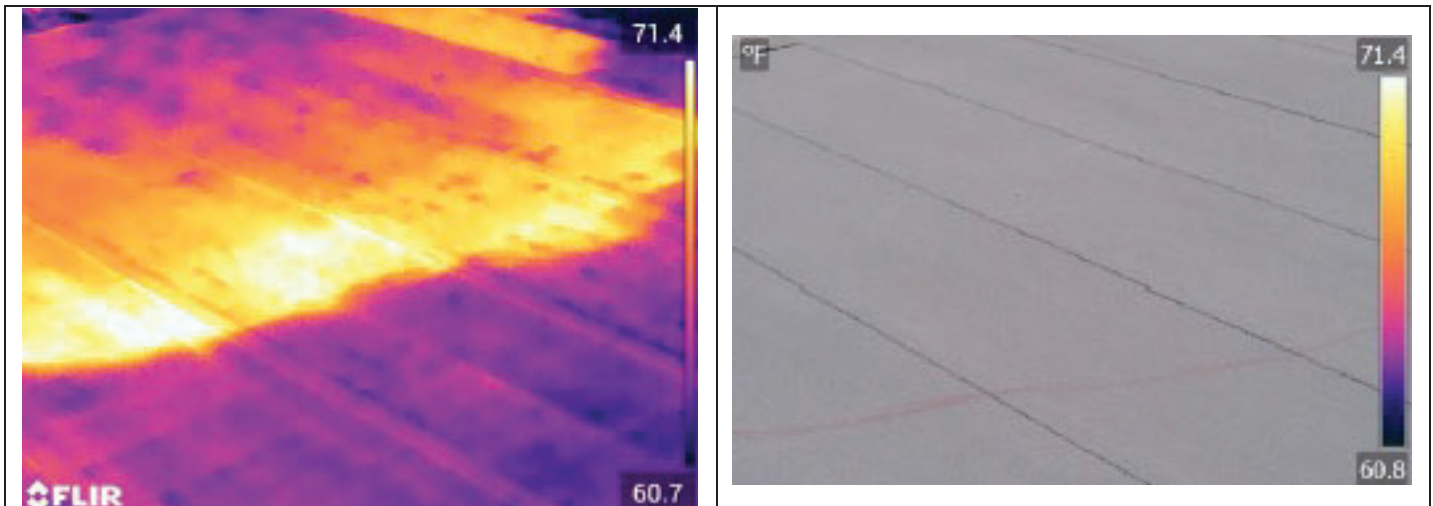


Leaks under roofing material, upper location due to damaged roofing material but extent of water damage would not be known from aerial photo without IR.

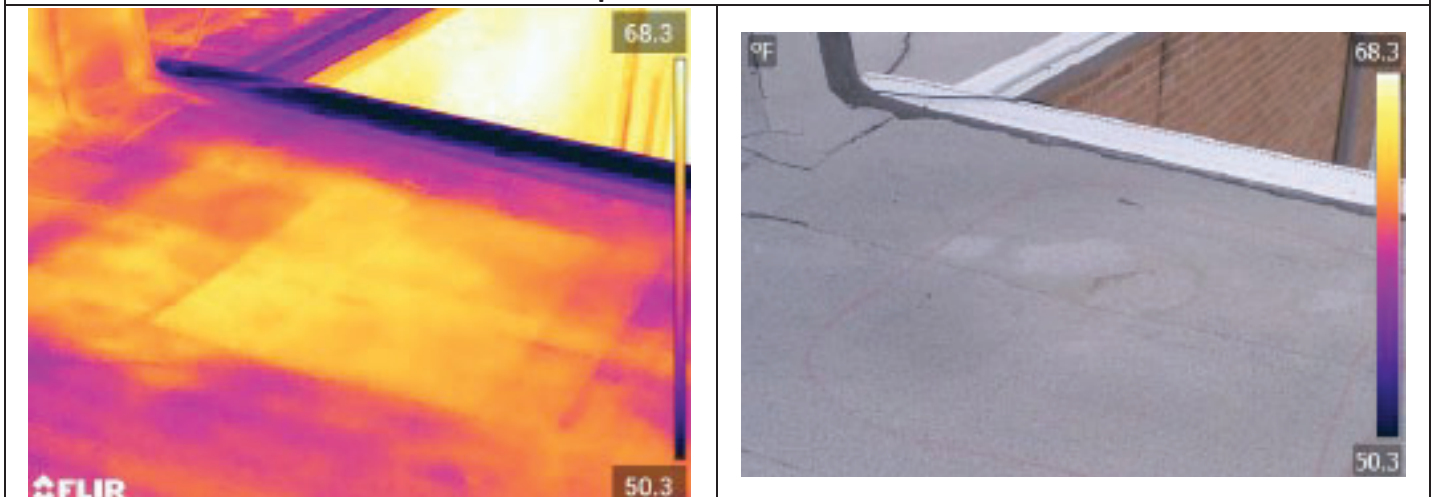


Multiple smaller locations of roofing damage. Vegetation growth on roof.

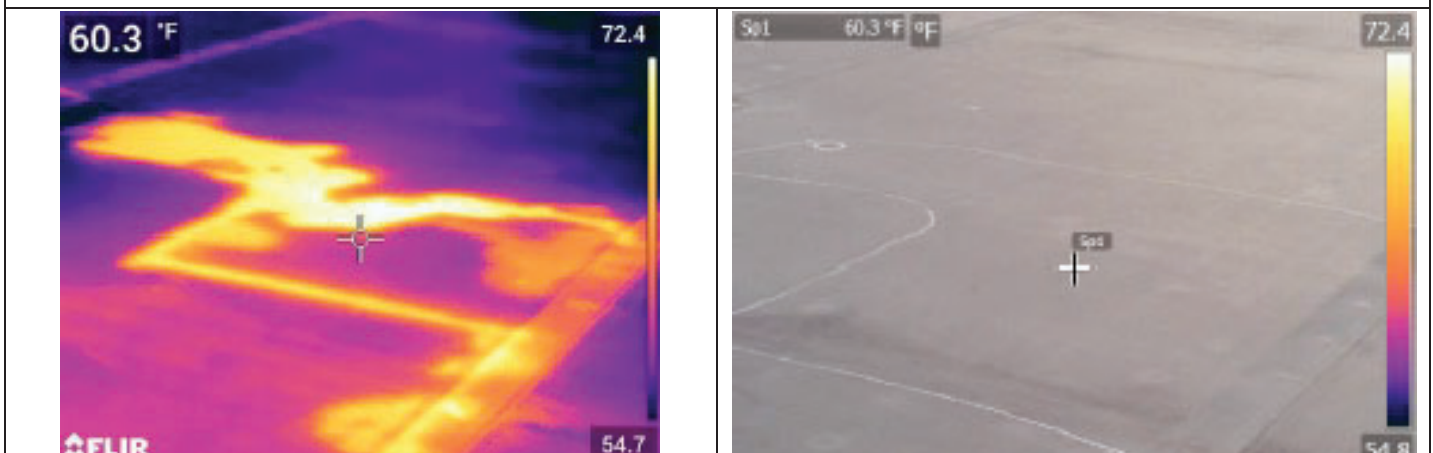
Rooftop inspections



Large puddle like pattern where roof membrane looks unchanging on the surface. Roof structure feels soft in places under membrane.



Low spot retaining sand and grit shows an irregular thermal pattern surrounding soft spot in roof structure.



Irregular thermal pattern on otherwise uniform roof surface. Closer inspection of irregular area revealed a small slit in the roof membrane.

ATTACHMENT 5
HOSTING CAPACITY MAP
(SECTION VIII, QUESTION 5)



Show search results for **116 Gait...**

(1 of 2)

PSEG Hosting Capacity

VOLTAGE	13kV
AVAILABILITYDISPLAY	4704.4803
AVAILABLE KW	4,704.48

[Zoom to](#)



ATTACHMENT 6
EVIDENCE OF LMI PROJECT EXPERIENCE
(SECTION IX, QUESTION 4)

IX. 4. *The proposed community solar project has a clear plan for effective and respectful customer engagement process. Yes*

If "Yes," attach evidence of experience on projects serving LMI communities or partnerships with organizations that have experience serving LMI communities.

Experience on Projects Serving LMI Communities

Solar Landscape is actively subscribing its 8 LMI Community Solar projects from Year 1 of the Community Solar Energy Pilot Program. These projects total approximately 20 Megawatts (dc) and will serve roughly 3,200 households. ***To date, after only three months of accepting customers (and despite the COVID-19 pandemic), we have subscribed approximately 60% of these projects' collective capacity.***

Our strategy for respectfully subscribing LMI customers has included the following:

- We aim to keep language from being a barrier. We have hired and trained a diverse group of seven full-time employees, including two bilingual individuals, who are dedicated to respectful LMI community outreach. We have a bilingual call center, bilingual marketing materials, and a bilingual version of our subscriber-facing website at www.gosolarlandscape.com.
- We designed our enrollment process to ensure LMI subscribers are not adversely affected, including: no credit checks; no need to enter a credit card or ACH upon enrollment; and no fees at signup or termination.
- We offer special incentives to LMI customers to enhance the savings and economic benefit available to them (e.g., added discounts, free electricity for a month, gift cards, and referral rewards).
- As described in more detail below, we have partnerships with LMI-focused organizations that introduce us to their members, host community workshops, webinars, and trainings, advise our community engagement team on effective marketing strategies, and generally help us to understand their members' unique needs. Importantly, in many cases we pay referral fees, make donations, or provide other tangible benefits to our partners, which serves the dual purpose of incentivizing Community Solar enrollment and benefiting each group's important mission.

Partnerships with Organizations Experienced in Serving LMI Communities

Solar Landscape has cultivated over 100 partnerships with LMI community organizations throughout New Jersey (including in direct support of this project). Our partners include:

- **Housing & Community Development Network of New Jersey (HCDNNJ)** – We have partnered with this statewide association of over 250 non-profit housing and community development organizations that supports the creation of housing choices and economic opportunity for low-moderate income people. We've worked with President and CEO, Staci Berger, for the past few years and will continue to work with her going forward on how to service LMI communities across the state. Her partnership has been invaluable in helping us shape our offering and providing clear and respectful customer engagement. We are also members of Affordable Housing Professionals of NJ and Supportive Housing Association of NJ, two related organizations that share similar goals to HCDNNJ.

- **Community Action Agencies** – Each county in New Jersey has one designated Community Action Agency (“CAA”), whose mission is to serve the low-moderate income communities in that county. After working closely with the Jewish Renaissance Foundation (“JRF”), Middlesex County’s CAA, we were invited to present on community solar to the NJ Department of Community Affairs on October 22, 2020 which included audience members from every county’s CAA. The email invitation and follow-up from the Greater Bergen Community Action group requesting a copy of our presentation are included below. Also attached is a letter from the JRF and from Ocean Inc., as an example of the partnerships we have with individual CAAs. Of the 21 counties in New Jersey, we’ve now partnered with organizations serving 9 of them, and we have a working relationship with every other county where we currently have projects located.
- **Housing Authorities and NJ Chapter of the National Association of Housing & Redevelopment Officials (NJNAHRO)** – Housing authorities provide housing options for low-income residents. We have engaged with over a dozen housing authorities in the past twelve months and will continue to partner with them to subscribe projects. We also presented to the NJNAHRO and have attached those meeting minutes showing the invitation, as well as a follow-up received from the Bergen County Housing Authority.
- **Food Banks & Food Pantries** – Providing food to those in need aligns very well with our community-oriented mission. We offer to donate our employees’ time to a food bank in every town where we have a project. While most solar developers and other financially motivated parties are worried about bad credit and payment risk of those who are in need of food assistance. But we’ve found this group to be a positive source of new subscribers, and we will continue to offer discounted energy with no credit checks. We have included thumbnails of project-specific letters we’ve received from some of the food-giving orgs we’re working with as part of the below list.
- **Other LMI-Oriented Nonprofit Organizations We Partner With (General and Sample Project-Specific Letters of Support Attached):**
 - Affordable Housing Alliance of NJ
 - Habitat for Humanity
 - Gateway Community Action Partnership
 - Ladies in Transit Holistic Community Development Corporation
 - Native American Advancement Corporation
 - Moorestown Ecumenical Neighborhood Development, Inc.
 - Women with Voices Charity
 - Environment New Jersey
 - Hoboken Food Pantry
 - Interfaith Neighbors
 - Bethel Hosanna Food Bank
 - Trinity Episcopal Food Bank



February 2, 2021

New Jersey Board of Public Utilities
44 S. Clinton Ave.
Trenton, NJ 08625

To Whom It May Concern,

The Housing Community Development Network of New Jersey is a statewide association of over 250 non-profit housing and community development corporations that support the creation of housing choices and economic opportunities for low- and moderate-income community residents. The Network and its members are committed to the empowerment of low-income individuals and communities and encouraging wider participation in the framing and implementation of public policies.

We have been collaborating with Solar Landscape concerning New Jersey community solar projects for the past two years. I first met with Kevin Dunshee and Patrick McNamara from Solar Landscape in the summer of 2019. They reviewed their community solar applications and communicated their desire to find good community partners to ensure their projects benefited the LMI community. I provided them professional introductions and collaborated with them on best practices for community engagement in the municipalities they were working.

This past year, as part of our annual Under One Roof conference on October 15, 2020, Mr. Dunshee, presented an educational NJ community solar presentation via webinar to our attendees. The co-presenter was Sherri Goldberg, the Director of Community and Family Services of the Jewish Renaissance Foundation (JRF). The JRF is a Community Action Agency for Middlesex County. Ms. Goldberg and the JRF are one of the partners I introduced to Solar Landscape during the pilot program's first year.

During the conference, Wilda Diaz, the former Mayor of Perth Amboy accepted an award on behalf of the City of Perth Amboy for Outstanding Municipal Partner for Healthy Homes. The award was based on the cleaner environment provided by Solar Landscape's community solar projects at 960 and 1000 High Street in the city. Their presentation was well received and led to follow up meetings with Community Action Agencies and Solar Landscape.

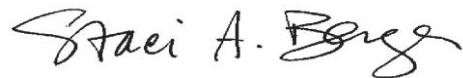
Solar Landscape is committed to helping LMI communities and has actively participated in our organization:

- Mr. Dunshee and Mr. McNamara joined our Monmouth County Advocacy Agency (The A Team) where they work with our Director of Public Policy and Advocacy, Matthew Hersh, to advocate for fair and equitable affordable housing policy. They hosted an A Team Meeting at their office in Asbury Park prior to COVID-19 and have offered to provide support for future meetings.
- Solar Landscape sponsored our 2019 and 2020 Under One Roof Conferences and provide our members regular updates regarding solar energy policy.
- Mr. McNamara provided an update on community solar during our Friday, January 8th members meeting.

- HCDNNJ also helped publicize Solar Landscape's January 26th and February 1st community informational webinars which they targeted to non-profit organizations and residents in the municipalities where they were submitting year two community solar applications.
- The Solar Landscape team will be prepared to provide a community solar update to our members at our Healthy Homes and Communities Summit on April 27, 2021 if the Board of Public Utilities has awarded second year projects by that time.

HCDNNJ will continue to collaborate with Solar Landscape and provide professional introductions to local community-based organizations who will help them engage LMI customers in an effective and respectful manner. We fully support community solar projects Solar Landscape's project applications across the state that will bring green energy to marginalized communities, and lower utility cost to LMI customers.

Sincerely,

A handwritten signature in black ink that reads "Staci A. Berger". The signature is written in a cursive, flowing style.

Staci A. Berger
President and CEO
HCDNNJ



February 3, 2021

New Jersey Board of Public Utilities
44 South Clinton Avenue
Post Office Box 350
Trenton, NJ 08625-0350

Re: *Letter of Collaboration for Solar Landscape's Community Solar Projects*

To Whom It May Concern,

It is our pleasure to provide this letter in support of Solar Landscape's Community Solar applications, and their work in the engagement of the low-to-moderate income communities where these projects will be located. The Supportive Housing Association of NJ (SHA) recognizes the many benefits that the community solar programs can have on low-income communities.

The Supportive Housing Association of New Jersey (SHA) is a diverse coalition of members engaging development, resources, and information to sustain supportive housing systems within New Jersey. Since 1998, our statewide mission seeks to enhance lives and accessibility to enable independent living within our communities.

Solar Landscape has joined SHA as member organization and has been involved with our organization so far in the following ways:

- Solar Landscape and I have met and discussed how the Community Solar program works and how it can benefit Supportive Housing Association members
- Solar Landscape has provided an opportunity to educate member organizations about community solar through their educational webinars, and SHA NJ has shared these opportunities with members in our SHAre update weekly e-newsletter. The e-newsletter is sent to over 2500 people in our network.
- I have provided introductions to member organizations in key geographical areas of NJ where Solar Landscape's community engagement team is looking to partner with organizations that serve the LMI population
- Solar Landscape has engaged independently with many members of our organization in their own outreach efforts
- Solar Landscape provided an introduction to the Community Solar Program when they were introduced as a new member at our annual member meeting

On behalf of our more than 100 member organizations and family and consumer advocates, SHA welcomes the opportunity to partner with Solar Landscape on their efforts to expand access to affordable solar energy for NJ's LMI residents. If you need any additional information, please contact me.

Thank you,

Diane Riley
Executive Director

Subject: FW: Via GoToMeeting instructions and Agenda for the October 22, 2020 Quarterly Meeting
Date: Thursday, February 4, 2021 at 2:12:50 PM Eastern Standard Time
From: Kevin Dunshee
To: Shaun Keegan
Attachments: October 22 2020 Quarterly Meeting Agenda.docx

From: Sherri Goldberg <Sherri.Goldberg@jrfnj.org>
Sent: Thursday, October 22, 2020 9:52 AM
To: Kevin Dunshee <kevin@solarlandscape.com>
Subject: FW: Via GoToMeeting instructions and Agenda for the October 22, 2020 Quarterly Meeting

Maybe I didn't forward the attachment??

From: Costello, Lisa [<mailto:lisa.costello@dca.nj.gov>]
Sent: Wednesday, October 21, 2020 2:02 PM
To: ahacfo; akelly; Alexandra Cross; Anna Breyburg; Angel Perez; Armstead Johnson; Arnold Byrd; Azariah Clifton; Betty Gaston; Carol Larres; cgandulla; Chris Kirk; Connie Fahim; craig.mainor@uccnewark.org; Christina Topolosk; cwilkins; cynthia.arone@greaterbergen.org; Darsh Thind; dcullen; denisr@passaic; derrick russell; dhobbs; Diane Beauchamp; dmartinez@unitedpassaic.org; Dorothy Harper; dtodd@gatewaycap.org; emercado; erinm@passaiccountynj.org; Francine Vince; freireia@jcnj.org; Georjean Trinkle; Grace Co-Ortega; Helena Tome; Henry Gorman; Iris coriano; Ivan Freire; Ivan Jersey City; Jasmine Whitous; Jessica Culley; Jessica Hoffman; Joseph Mansonet; jrivera@bccap.org; Juantia Gonzalez; Julie Hanley; Junta De Accion PuertorriquenaInc; kronollo@mercercounty.org; I dona; Leslie Dona; Leslie Gutierrez; Istokes; Lynne Algrant; Margaret Henry Parker; Melanie Davies; mharris@somersetcap.org; Michael Cudemo; mniedda@CATA-FARMWORKERS.ORG; Mounira Almaita (mounira@passaiccountynj.org); mparker; rashara.fuller@plainfieldnj.gov; Rebecca Hernandez; rfarber@patersontaskforce.com; Rita Koromi; rjohnson; rlavagnino@nhcac.org; Robert Greco; roberthalsch; samantha cruz; Samatha Carpio; Scott Smith; Sharon Forman; Sherri Goldberg; shill; showard@beof.org; Simona; snagel@somersetcap.org; Sondi Hill; Steven Olsen; Tichael Hill; tmccoy; vallim@norwescap.org; Winona; Carmelo Cintron
Cc: Allen, Patricia; Butler, Kate; Costello, Lisa; Bruno, Scott; Underwood, Jennifer
Subject: Via GoToMeeting instructions and Agenda for the October 22, 2020 Quarterly Meeting

Good afternoon,

I have attached the instructions to access the GoToMeeting as well as the agenda for the October 22, 2020 Quarterly Meeting.

If you have any questions, please let me know.

Lisa

*Lisa Costello
Department of Community Affairs
101 South Broad Street*

Subject: FW: CSBG Presentation
Date: Thursday, February 4, 2021 at 2:19:41 PM Eastern Standard Time
From: Kevin Dunshee
To: Shaun Keegan
Attachments: image001.png, image002.jpg

From: Melanie Davies <Melanie.Davies@GreaterBergen.Org>
Sent: Tuesday, October 27, 2020 10:25 AM
To: Kevin Dunshee <kevin@solarlandscape.com>
Subject: RE: CSBG Presentation

Hi Kevin,

Thank you for sending those. I seem to remember there being a slide on LIHEAP but I don't see that one in the slides you sent. Maybe I am mistaken. Can you confirm?

I have another meeting Friday at 10am but let me see if my assistant Cindy is available to participate. Are people who qualify for LIHEAP eligible for this or is the program targeted to those who don't qualify so they can save 10-15% of their energy costs? Perhaps anyone who doesn't qualify for LIHEAP could participate.

Melanie Davies

Manager of Data Recording & Analysis / Grant Writer
Greater Bergen Community Action, Inc.
392 Main Street
Hackensack, NJ 07601
Melanie.davies@greaterbergen.org
Phone: 201-968-0200 x7083

From: Kevin Dunshee <kevin@solarlandscape.com>
Sent: Tuesday, October 27, 2020 10:06 AM
To: Melanie Davies <Melanie.Davies@GreaterBergen.Org>
Subject: RE: CSBG Presentation

Hi Melanie,

I apologize for the delay. Please find attached the slides from the meeting – I added some additional slides for clarification I will be hosting a Zoom call on Friday at 10 am to answer questions, follow up on LIHEAP, and share the enrollment process.

Please feel free to pass this invite to anyone you think may benefit.

Kevin

Kevin Dunshee is inviting you to a scheduled Zoom meeting.

Topic: My Meeting
Time: Oct 30, 2020 10:00 AM Eastern Time (US and Canada)

Join Zoom Meeting

<https://zoom.us/j/97334032216?pwd=Sm5tVW0vRlIBOTNUS2hXWDhGRGc1Zz09>

Meeting ID: 973 3403 2216

Passcode: Community

One tap mobile

+16465588656,,97334032216#,,,,,0#,,805123154# US (New York)

+13017158592,,97334032216#,,,,,0#,,805123154# US (Germantown)

Dial by your location

+1 646 558 8656 US (New York)

+1 301 715 8592 US (Germantown)

+1 312 626 6799 US (Chicago)

+1 669 900 9128 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

Meeting ID: 973 3403 2216

Passcode: 805123154

Find your local number: <https://zoom.us/u/ag5QDsRcR>

From: Melanie Davies <Melanie.Davies@GreaterBergen.Org>

Sent: Monday, October 26, 2020 8:51 AM

To: Kevin Dunshee <kevin@solarlandscape.com>

Subject: RE: CSBG Presentation

Hi Kevin,

Sherri Goldberg indicated you could send me the presentation slides from the CSBG quarterly meeting presentation on Community Solar. I missed part of the presentation and was hoping to read through the slides if possible. I had some questions specifically on the LIHEAP portion and how you sell the electricity generated to low and moderate income households. I'd like to give this information to our housing counselors.

I look forward to hearing from you.

Melanie Davies

Manager of Data Recording & Analysis / Grant Writer

Greater Bergen Community Action, Inc.

392 Main Street

Hackensack, NJ 07601

Melanie.davies@greaterbergen.org

Phone: 201-968-0200 x7083

From: Sherri Goldberg <Sherri.Goldberg@jrfnj.org>

Sent: Sunday, October 25, 2020 9:14 PM

To: Melanie Davies <Melanie.Davies@GreaterBergen.Org>

Cc: Kevin Dunshee <kevin@solarlandscape.com>

Subject: RE: CSBG Presentation

Hi Melanie – I am so glad you are interested. I believe Solar Landscape has a project up in Bergen County. I have copied Kevin Dunshee on this email. Please feel free to reach out to him and I am sure he will make time to speak with you directly and send you the power point. If you have any questions for me please don't hesitate to contact me.

Thanks you for all you do!!

Sherri

Justice, MPA
Family Services

Division

1000 Broadway, NJ 08861

18



From: Melanie Davies [<mailto:Melanie.Davies@GreaterBergen.Org>]

Sent: Thursday, October 22, 2020 5:10 PM

To: Sherri Goldberg

Subject: CSBG Presentation

Hi Sherri,

I was wondering if you could send me the slides from the presentation today on JRF's recent completion of New Jersey's first Community Solar installation. I found it very interesting but I missed the last bit because my son had an issue with school that I had to help him with quickly and then the meeting was over. I asked Scott if they recorded it but he said no so I thought reading over the slides might cover what I missed. Let me know if that might be possible.

Thank you again for presenting.

Best Regards,

New Jersey Board of Public Utilities
44 S. Clinton Ave.
Trenton, NJ 08625



Jewish Renaissance Foundation

"One People, One Heart"

To Whom It May Concern,

The Jewish Renaissance Foundation (JRF) was founded in 1995, and is a multi-faceted human service organization which serves approximately 6,000 low income families and individuals each year throughout Middlesex County East including, Carteret, Edison, Highland Park, Metuchen, Perth Amboy, Sayreville, South Amboy, and Woodbridge. We have been enriching lives providing services for communities identified as being comprised of up to 80% low-income residents. Based in Perth Amboy, NJ, the JRF serves as both a Federally-designated Community Action Agency administering a range of anti-poverty programs and a Qualified Health Center providing primary care to those who have limited access to health care. Because of the health pandemic, we help those who are living at or below 200% of the federal poverty level (\$43,440 for a family of 3 in 2020) with direct housing and utility assistance.

We believe in changing lives by creating hope, and we succeed by providing essential health and human services, community development and youth programs. Our life-improving services extend across all cultures and faiths, regardless of economic status. The JRF brings innovative ideas and culturally competent programs and services to advance the health and well-being of all people and we work to address barriers to economic self-sufficiency. JRF's programs include, but are not limited to: AmeriCorps, Alternative Education Program, Silver Linings, School Based Youth Services, Step-Up (AUL Charter School), the Community Health Center, Training & Education Academy, Emerging Leaders and the Bayside Family Success Center (FSC). The programs JRF operates use a strength based approach offering access to information, support, training and resources for those in need. The JRF is a recognized collaborative partner who is able to hosts large-scale events such as a Bike Rodeo, Kite Festival, Teen Festival, Trunk or Treat and Breakfast with Santa.

The JRF started collaborating with Solar Landscape on community solar projects in and around our service area, beginning the summer of 2019. Every partner we choose to work with has the ability to influence our families. Therefore, it is critical for us to exercise our due diligence. After several meetings, and their willingness to consider our advice as they worked on the implementation of their projects, Solar Landscape earned our trust.

Board of Trustees

Chair: Antonia Ricigliano
Treasurer: Jorge Cruz
Secretary: Herschel Chomsky
Rev. Neva Lawson
Carmen Inoa
Vivian Toro
Richard Hutchinson
Samip Joshi
Deborah Hurley

President

Alan Goldsmith, Ph.D.

Interim-CEO

Grace Co-Ortega

Program Advisory Board

Sandon Goldberg
Johnnie Walker
Arthur Meigh

Rabbinical Advisory Board

Rabbi Reuven Feinstein

Medical Director

Joshua Weisbrod, M.D., Emeritus

Jewish Renaissance



Global Initiatives

Special Consultative Status
United Nations Economic and Social Council



Through our partnership, they understand the best way to engage our LMI community members is through easy to understand communication, education and empathy when considering their financial situation. Ultimately, collaborating with the JRF, a well-respected local organization, allows Solar Landscape to engage and connect with potential LMI customers. Regarding our partnership with Solar Landscape, please note the following:


- Staci Berger, Executive Director of the Housing Community Development Network of New Jersey (HCDNNJ) introduced Solar Landscape to our agency in the summer of 2019. We then began to work with, and advise them how to structure their 2019 community solar project applications.
- The JRF introduced Solar Landscape to then Perth Amboy Mayor, Wilda Diaz, and her leadership team as well as local churches and other partner non-profits.
- We recommended Solar Landscape attend a networking event at Edison Job Corps that resulted in a collaborative workforce development program that trained 100 students. Solar Landscape has hired some of those graduates and others they placed with partner electrical sub-contractors.
- Solar landscape has provided training for our staff via educational webinars and at our request provided all relevant materials in English and Spanish for our families.
- Through several of our programs such as our Bayside Family Success Center and our Family Assistance Center, we continue to introduce Solar Landscape staff to our LMI families, many who have been with the JRF for years. We create partner activities always being sensitive to the needs of those we work with allowing Solar Landscape folks to build trust. Our families were able to see Solar Landscape as part of the JRF as they participated in our Thankful Bags event where we gave away bags filled with thanksgiving food and our annual Breakfast with Santa where they presented in Spanish about community solar and gave away Amazon gift cards.
- We invited Solar Landscape to attend our CSBG quarterly meeting where they educated other Community Action Agencies about community solar.
- Lastly, our partnership (JRF, City of Perth Amboy and Solar Landscape) was recognized at the HCDNNJ conference "Under One Roof" as an outstanding municipal partnership for healthy homes.

Solar Landscape allowed us to have a voice in shaping the solar projects that will affect families we work with. We know we played an important part in helping to build not only the first-round projects in Middlesex County East, but the second year projects as well.

- We were adamant Solar Landscape needed a bi-lingual subscription website – they built one.
- We advised them LMI subscribers needed a way to subscribe without a credit card or checking account – they changed their subscription process.
- We made it clear all marketing materials had to be in Spanish and English using and it would be to their benefit to hire a bi-lingual engagement team - they provided both.
- We felt they should increase their utility cost savings to 20% for all of their Middlesex County year two projects - they agreed to do so.

I cannot imagine another community solar developer going to the lengths Solar Landscape has to engage our families. Their commitment to the communities we serve is very much appreciated. We will absolutely continue to collaborate with Solar Landscape in Perth Amboy as we assist in subscribership. We truly look forward to continuing to work with Solar Landscape on their next set of community solar projects including Woodbridge and Sayreville. If there is any additional information needed, please do not hesitate to contact me.

Sincerely,


Sherri Goldberg, MA Criminal Justice, MPA
Director of Community & Family Services



New Jersey Board of Public Utilities
44 S. Clinton Ave.
Trenton, NJ 08625

To Whom it May Concern,

O.C.E.A.N, Inc is a designated New Jersey Community Action Agency serving needs of low- and moderate-income individuals and families. This letter is to confirm our collaboration and partnership with Solar Landscape and to express our organization's strong support for their community solar project applications across New Jersey.

I was introduced to Solar Landscape via a webinar they presented on Community Solar during the Housing Community Development Network of New Jersey's Under One Roof Conference. After the meeting, Sherri Goldberg of the JRF in Perth Amboy connected me with Kevin Dunshee, Solar Landscape's Chief Commercial Officer. Through our conversations I began to understand how community solar could help LMI residents in the housing we own and operate in Ocean County.

As the Community Action Agency for low to moderate income residents throughout communities in their service area, O.C.E.A.N., Inc.'s mission is the delivery of quality, comprehensive services that improve the quality of life of individuals and families and assist them in moving toward self-sufficiency. O.C.E.A.N, Inc. provides home energy assistance, housing, weatherization, and direct service programs,

I provided Kevin introductions to town council members in Lakewood and provided guidance in his approach to the Toms River Township governing body. I counseled Solar Landscape on the needs of our LMI residents, and the additional challenges COVID-19 has brought to our communities.

Based on my council, Solar Landscape agreed to increase the energy discount to 25% every year for residents of our communities, and other families connected to O.C.E.A.N, Inc. We have agreed to be subscriber partners with Solar Landscape and help them respectfully engage with our LMI individuals and families to educate them about community solar and subscribe those interested.

To help facilitate those engagements we will do the following:

- Provide space in and around the facilities we own for Solar Landscape's bi-lingual team to meet with potential subscribers.
- Host and publicize webinars to our LMI residents about community solar benefits.
- Use social media to make residents aware of resources for additional information.
- Send emails to our residents on behalf of energy cost savings while not sharing any of their personal information (including email addresses) with Solar Landscape.
- Provide the educational material (provided in Spanish and English) that Solar Landscape provides us to our residents when the projects can be subscribed.



- Work with Solar Landscape (Post COVID-19) to host a *Green Energy Day* in Lakewood with other organizations and the local high schools, with whom I know Solar Landscape has already engaged.

O.C.E.A.N, Inc. will continue to collaborate in partnership with Solar Landscape and provide professional introductions to local community-based organizations who will help them engage LMI customers in a respectful manner. We fully support community solar projects Solar Landscape's project applications across the state that will bring green energy to marginalized communities, and lower utility cost to LMI customers.

Sincerely,

DocuSigned by:
Channell Wilkins

59B8D526752A4E7...
Channell Wilkins
Chief Executive Officer
O.C.E.A.N, Inc.

2/4/2021

Date



Regular Meeting: Thursday, January 23, 2020
Time: 10:30 a.m.
Location: Life Station, 2 Stahuber Rd., Union, NJ 07083

MINUTES

CALL MEETING TO ORDER

President DeJohn called the meeting to order at 10:32 AM at Life Station, 2 Stahuber Road, Union, NJ

ROLL CALL:

Present

Janice DeJohn, President
Eric Chubenko- Senior Vice President
Douglas Dzema- Treasurer
Sherry Sims- Recording Secretary
Ron Van Rensalier- Corresponding Secretary
Hector Fuentes- Vice President, Commissioners
Randall Wood- Vice President, Professional Development
Kimberly Gober- Vice President, Housing
Rick Iovine- Vice President, Legislation
Gary Centinaro- Vice President, Members Services
Anthony Feorenzo, Trustee
Joseph Capano, Trustee
John Mahon, Trustee
Louis Riccio, Trustee
Christopher Marra, Trustee
Domingo Senande, Trustee
Victor Cirilo, Immediate Past President
Jack Warren- JIF Representative
Bill Snyder, Service Officer

Absent

Vernon Lawrence, Vice President, Community Development
Joseph Billy, Trustee
E. Dorothy Carty-Daniel, Trustee
John Clarke, Trustee
Robert DiVincent, Trustee
Lynn Bartlett, Trustee

President DeJohn wished everyone a Happy New Year and expressed how honored she was to serve as President for the next two years. She thanked the Immediate Past President, Victor Cirilo, for his past two years of service. President DeJohn introduced Niccole Allegra, who she brought to take the minutes. It was discussed that it was hard for someone to take minutes and actively be in a discussion. In the past, minutes weren't always ready right away and having a designated person to take minutes, they can be available right away. Bill Snyder brought up that in the past when they brought someone in to do the minutes, they were paid \$100.00. It was discussed that Niccole Allegra will be paid \$100.00 per meeting.

Motion: Eric Chubenko

Second: Ron Van Rensalier

All members present voted in the affirmative, none were opposed to pay Ms. Allegra \$100.00 per meeting.

APPROVAL OF THE MINUTES: October 24, 2019 meeting

President DeJohn would like to have the minutes amended- "Scholarship application was received late from Morris County and was discussed for acceptance and Boonton HA had similar submission and was denied." President DeJohn stated that the application from Morris County had in fact been received by the deadline but the paperwork they needed to pay the scholarship was received late. Previous discussion was pertained to whether or not to pay the scholarship monies. Boonton attempted to submit an application in the fall of 2019 but applications are accepted in the spring only.

Kimberly Gober, Vice President, Housing brought up that her name was spelt incorrectly.

Motion: Ron Van Rensalier

Second: Douglas Dzema

All members present voted in the affirmative to amend the minutes of October 24, 2019, none were opposed.

REPORTS

- **Senior Vice President**
Eric Chubenko stated that his office will be handling the registrations for the upcoming NJNAHRO/MARC conference.
- **Treasurer**
Treasurer Douglas Dzema gave everyone copies of the account reconciliations. There was no change in the money market. There is one check in the amount of \$2,500.00 for Execu-Tech for 2020. Douglas Dzema made a motion to approve the bill list. Kimberly Gober seconded the motion. All members present voted in the affirmative, none were opposed.
- **Recording Secretary** – No report

- **Corresponding Secretary** – No Report
- **Commissioners-** No Report
- **Community Development** – Not Present
- **Professional Development**
Vice President Randall Wood expressed his concern for attendance in classes at the conference. Many people will attend a class, leave early and not attend later classes. He offered the idea of having certificates for all attendees who complete an instruction course. The certificates would also demonstrate what an employee has been trained in. Much discussion ensued on how they should be distributed and it was agreed that the certificates would be pre-printed and distributed at the end of the class.
- **Legislation-**
Vice President Rick Iovine reminded all that the new budget was finalized.
- **Housing**
Vice President Kimberly Gober discussed Tenant Empowerment Act bill being drafted which would involve tenants in our inspection process. Also reported was Nspire, which aligns inspection protocols and focuses on the health and safety of the tenant. She encouraged everyone to look into if converting to RAD as HUD is still looking for participants for this program. It was also reported that Housing Counselors under Home Ownership ROSS grants must be certified by 8/1/2020.
- **Membership Services-** No Report
- **JIF Representative-** No Report
- **Service Officer**
An email was sent out email regarding the Newsletter. Email all articles to Bill Snyder using Microsoft word only. Deadline for submission is 2/12/20 in order to get the newsletter out early due to the joint conference. Pictures should be in JPEG form.
Bill Snyder also discussed State mandated training and the possibility of NJNAHRO becoming an official training entity. Has conference call with attorney to discuss. NJNAHRO could offer 2 standalone courses in the spring and fall and can offer 2 courses with the conference.

Bill Snyder emailed all the meeting dates to everyone which are all confirmed.

The Legislative Conference is March 29-31, 2020 in Washington DC and please let Bill know if you plan to attend. Everyone should contact

your representatives in the House and Senate and let them know in advance to schedule the meetings on the Hill.
The NAHRO poster contest was discussed and he will send an email to everyone with all the information and who will be collecting the posters.

RESOLUTIONS

There were no resolutions to discuss.

OLD BUSINESS

The Loyalty Luncheon which was well attended and had about 90 people in total, which included a lot of vendors. There was a discussion of possibly adding a training before the luncheon in the future.

The 2019 fall conference was reviewed. It was very well attended, the turnout was the best yet with over 200 people registered.

The 2020 Annual Spring Conference is May 3-6, 2020 and is a joint NJNAHRO-MARC NAHRO conference. The agenda was handed out and discussed. Agendas and Registration material will be sent out first week of February. The room rate is \$109.00 per night plus Resort fee. Speakers for Lunch/breakfast were discussed. There will be no golf outing as all courses are booked.

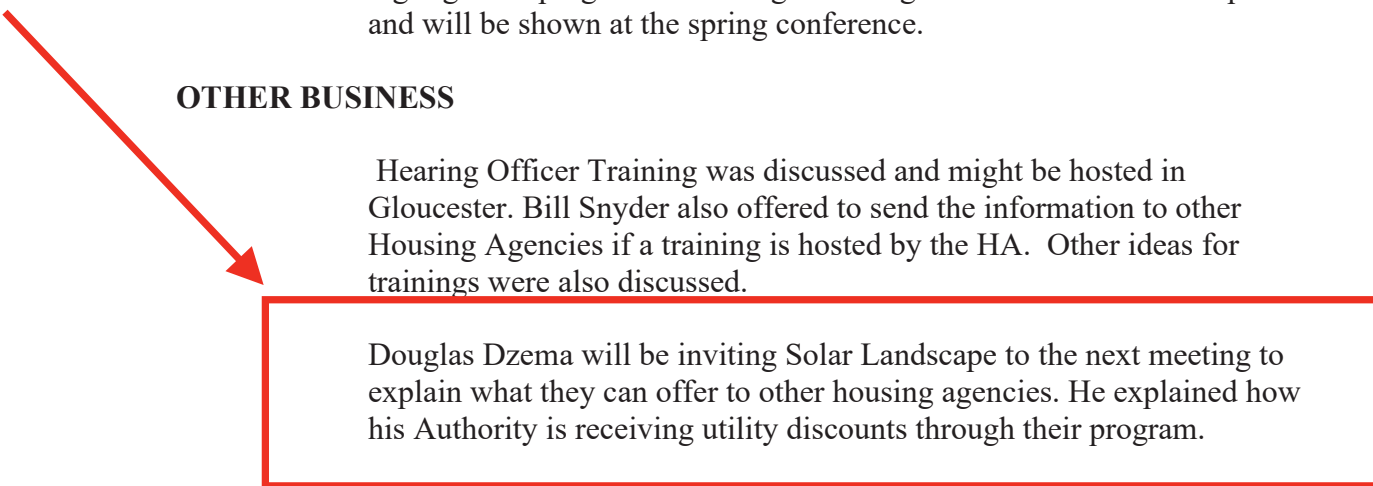
NEW BUSINESS

The 2020 Scholarship committee will bring brochures to the next meeting. Applications will be due sometime in May after the spring conference so it can be advertised at the conference.

The idea of a video that was discussed previously was brought up. Bill Snyder will be emailing everyone the script for this video. It will highlight the programs and things Housing Authorities have accomplished and will be shown at the spring conference.

OTHER BUSINESS

Hearing Officer Training was discussed and might be hosted in Gloucester. Bill Snyder also offered to send the information to other Housing Agencies if a training is hosted by the HA. Other ideas for trainings were also discussed.



Douglas Dzema will be inviting Solar Landscape to the next meeting to explain what they can offer to other housing agencies. He explained how his Authority is receiving utility discounts through their program.

There was a discussion in reference to evictions as a result of the smoking policy and there is a test that can be done to see if someone is smoking in the unit. The test is costly, but it will be scientific proof for court.

ADJOURNMENT

MOTION: Ron Van Rensalier

SECONDED: Douglas Dzema

TIME: 12:01 PM

Subject: FW: Update
Date: Thursday, February 4, 2021 at 4:13:19 PM Eastern Standard Time
From: Kevin Dunshee
To: Shaun Keegan
Attachments: image002.png, image001.png

From: Lynn Bartlett <bartlett@habcnj.org>
Sent: Wednesday, March 11, 2020 12:00 PM
To: Kevin Dunshee <kevin@solarlandscape.com>
Cc: George Stavrou <stavrou@habcnj.org>; Vinny Bufis <bufis@habcnj.org>
Subject: RE: Update

Kevin I've included Vinny and George on this email they will be best to schedule with to discuss. I will most certainly attend if I'm able but I don't want to hold things up or prevent a meeting from happening.

Secondly, yes – John Clarke, the ED from New Brunswick, was in attendance for your presentation at the NJNAHRO Executive Board meeting.

Hope all is well,
Lynn

Lynn Bartlett
Executive Director

Housing Authority of Bergen County &
Housing Development Corporation of Bergen County
One Bergen County Plaza - 2nd Fl
Hackensack, NJ 07601
phone 201.336.7600

Committed to Creating and Preserving Affordable Housing

From: Kevin Dunshee <kevin@solarlandscape.com>
Sent: Wednesday, March 11, 2020 11:54 AM
To: Lynn Bartlett <bartlett@habcnj.org>
Subject: Update

Hi Lynn,

Two quick things:

1. I did the analysis and I would like to share it with your team. Please let me know about availability next week
2. The gentleman at your meeting from New Brunswick Housing Authority, was that John Clarke?



2/4/2021

New Jersey Board of Public Utilities
44 S. Clinton Ave.
Trenton, NJ 08625

**Re: Letter of Support for Solar Landscape's Community Solar Application for:
1110-1170 NJ Route 36, Hazlet**

To Whom It May Concern,

I am writing to express the support of the Affordable Housing Alliance (AHA) for the Solar Landscape's Community Solar application for the facility located at the address above and the job training program that will result. The AHA has been a pioneer for providing quality affordable housing throughout Monmouth County for 30 years. We pride ourselves on developing and preserving affordable housing, providing services to maintain housing affordability and by helping communities meet their housing obligations. The AHA provides financial and housing education, foreclosure prevention, financial literacy, and utility assistance to thousands of residents throughout New Jersey.

AHA's goal is to expand affordable housing resources for residents who need it. Part of those resources are affordable utility costs. Solar Landscape has shared information on their projects and we are pleased that they will be able to offer subscription opportunities to residents of our properties in the neighboring township of Keansburg.

- We have made Solar Landscape aware of the detrimental impact COVID-19 has had on our community and they have agreed to offer our residents a 25% discount on their electricity cost – guaranteed for the entirety of the twenty-year project lifetime.
- When COVID-19 social distancing protocols allow, we will allow to Solar Landscape respectfully engage with our resident through in-person meetings with their bi-lingual community engagement teams.

The AHA agrees that the need for clean, affordable energy is great. Solar Landscape's Community Solar Project supports our beliefs of cleaner communities and lower utility costs to residents. We fully support this community project application.

Sincerely,



Donna Blaze, CEO
Affordable Housing Alliance

January 29, 2021

New Jersey Board of Public Utilities
44 S. Clinton Ave.
Trenton, NJ 08625

Re: *Letter of Collaboration with Solar Landscape on Community Solar Project at 400 Bordentown Hedding Rd., Bordentown, NJ 08505*

To Whom It May Concern,

I am writing to express Habitat for Humanity of Burlington and Mercer Counties' enthusiastic support for Solar Landscape's Community Solar application and to share details of our planned collaboration with Solar Landscape.

Habitat for Humanity of Burlington and Mercer Counties is an independent affiliate of Habitat for Humanity International. Building community for more than 30 years, we offer programs for people in need of affordable homeownership opportunities and for current homeowners seeking to preserve their home.

We have engaged in conversations with Solar Landscape about their proposed Community Solar project at 400 Bordentown Hedding Rd., Bordentown, NJ 08505 and, as a result of these conversations, we understand that, subject to your approval of their application, Solar Landscape will sell substantially discounted solar electricity from the proposed project to residential subscribers. We are pleased that the majority of the electricity produced by the project will be sold at a discount to low- and moderate-income subscribers, and we want our community members to receive the financial and environmental benefits of the Community Solar program by becoming subscribers to Solar Landscape's proposed project.

Accordingly, in furtherance of our community members' interests and our support of Community Solar, we intend to facilitate subscriber acquisition to Solar Landscape's proposed project by referring community members eligible for Community Solar and working with Solar Landscape to shape their product offering for residential subscribers in Burlington and Mercer Counties.

In addition to the proposed project, Solar Landscape has informed us of their intention to become even further involved in our community service activities by providing support for our initiatives and events and further facilitating our involvement in Community Solar by assisting us in identifying homes in our organization that are eligible for Community Solar.

It is the intention of Habitat for Humanity of Burlington and Mercer Counties to finalize an agreement with Solar Landscape in order to formally arrange our and their commitment to the above terms.

If you need any additional information, please contact me.

Thank you,

DocuSigned by:

77A5684E31594AE...

Lori Leonard
CEO

Habitat for Humanity of Burlington and Mercer Counties
lleonard@hfhbmc.org



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 23rd, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Morris Habitat for Humanity, Inc. (“Habitat”).

Summary: Solar Landscape is developing a Community Solar project at 151 Ridgedale Ave, East Hanover NJ, 07936 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). Habitat wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and Habitat have agreed to collaborate on this Project in a way that will benefit Habitat, its community members, the Project, and Community Solar in general.

About Habitat: Habitat, founded in 1985, is a non-profit organization and an affiliate of Habitat for Humanity International. Habitat provides simple, decent homes for low and moderate-income families in Morris and Middlesex Counties.

Collaboration by Habitat: In furtherance of its community members’ interests and the Project:

- Habitat will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- Habitat will work with Solar Landscape to provide educational opportunities and information about Community Solar to low-to-moderate income households that the organization serves.
- Habitat will work with Solar Landscape to provide information on Community Solar to staff and volunteers who are eligible to subscribe.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, Habitat will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide Habitat promotional materials to facilitate the referral process and will pay Habitat the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using Habitat’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by Habitat will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay Habitat \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay Habitat within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay Habitat an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) Habitat shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of Habitat’s mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will provide support for Habitat’s initiatives and events.
- Solar Landscape will assist Habitat in identifying homes within its organization that are eligible for Community Solar.
- Solar Landscape will provide marketing and public relations support to facilitate Habitat’s involvement in Community Solar.



Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or Habitat or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and Habitat may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

Indemnification of Habitat: Solar Landscape shall indemnify, defend, and hold harmless Habitat and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys' fees) (collectively, "Losses") resulting from this Agreement. Habitat shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Morris Habitat for Humanity, Inc.

Solar Landscape Development LLC

By: _____
Name: Blair Schleicher Wilson
Title: CEO

DocuSigned by:
Blair Schleicher Wilson
EC06C61FAAB84F6...

By: _____
Name: Shaun Keegan
Title: CEO

DocuSigned by:
Shaun Keegan
B710C5E66A39432...



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of February 1st, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Gateway Community Action Partnership (“GCAP”).

Summary: Solar Landscape is developing a Community Solar project at 295 Bridgeton Pike, Mullica Hill, NJ 08062 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). GCAP wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and GCAP have agreed to collaborate on this Project in a way that will benefit GCAP, its community members, the Project, and Community Solar in general.

About GCAP: GCAP is the federally-recognized Community Action Program for Cumberland, Gloucester and Salem counties in Southern NJ; their service area also includes Cape May, Mercer, and Camden counties. The mission of GCAP is to provide services that improve the quality of life and promote self-sufficiency. Their programs include home energy assistance, housing development, weatherization, and other social services provided to low-to-moderate income communities in their areas of service.

Collaboration by GCAP: In furtherance of its community members’ interests and the Project:

- GCAP will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- GCAP will offer, through Solar Landscape, opportunities to educate their low-to-moderate community members about the benefits of Community Solar.
- GCAP will work with Solar Landscape to create a Community Engagement plan when projects in Gloucester County are approved by the NJ Board of Public Utilities.
- GCAP will work with Solar Landscape to incorporate Community Solar into the benefit package for Subscribers to enhance their weatherization programs.
- GCAP has provided guidance on the recommended service area as part of the product offering in Gloucester County in order to include a significant amount of low-to-moderate income households.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, GCAP will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide GCAP promotional materials to facilitate the referral process and will pay GCAP the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using GCAP’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by GCAP will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay GCAP \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay GCAP within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay GCAP an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) GCAP shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of GCAP’s mission, Solar Landscape will provide the following additional benefits:



- Solar Landscape will support GCAP’s community initiatives and sponsor certain events held by GCAP.
- Solar Landscape will work to enhance GCAP’s current weatherization programs by providing additional references to Subscribers referred to Solar Landscape’s Community Solar projects.
- Solar Landscape will provide an analysis of how solar energy can work for current GCAP buildings. Solar Landscape staff will evaluate and quote ‘behind-the-meter’ solar options for GCAP.
- Solar Landscape will work to incorporate guidance from GCAP to include all of Gloucester County in the recommended service area.

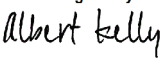
Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or GCAP or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and GCAP may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

Indemnification of GCAP: Solar Landscape shall indemnify, defend, and hold harmless GCAP and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys’ fees) (collectively, “Losses”) resulting from this Agreement. GCAP shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Gateway Community Action Partnership

Solar Landscape Development LLC

DocuSigned by:

 By: _____
DA9B843B1072412...
 Name: Albert B. Kelly, CCAP
 Title: President/CEO

DocuSigned by:

 By: _____
B710C5E66A39432...
 Name: Shaun Keegan
 Title: CEO



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 19th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Ladies in Transit Holistic Community Development Corporation (“Ladies in Transit”).

Summary: Solar Landscape is developing a Community Solar project at 400 Bordentown Hedding Rd, Bordentown, NJ 08505 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). Ladies in Transit wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and Ladies in Transit have agreed to collaborate on this Project in a way that will benefit Ladies in Transit, its community members, the Project, and Community Solar in general.

About Ladies in Transit: The mission of Ladies in Transit is to provide families and individuals with transitional programs and services to empower our multicultural society to transition from hardship to economic stability. Ladies in Transit’s programs and services support individuals seeking food, clothing, shelter, employment opportunities, domestic violence support, housing programs, literacy, health & wellness, veteran awareness, elderly awareness, career development, entrepreneur support, youth development, and nonprofit entrepreneurs seeking 501(c)(3) fiscal sponsorship.

Collaboration by Ladies in Transit: In furtherance of its community members’ interests and the Project:

- Ladies in Transit will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- Ladies in Transit will work with Solar Landscape to provide educational opportunities for its community members.
- Ladies in Transit will work with Solar Landscape to improve accessibility to Community Solar for low-to-moderate income people in Burlington County who have recently been impacted by the COVID-19 crisis.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, Ladies in Transit will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide Ladies in Transit promotional materials to facilitate the referral process and will pay Ladies in Transit the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using Ladies in Transit’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by Ladies in Transit will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay Ladies in Transit \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay Ladies in Transit within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay Ladies in Transit an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) Ladies in Transit shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.



Additional Benefits Provided by Solar Landscape: In furtherance of Ladies in Transit’s mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will support the mission of Ladies in Transit by supporting specific events and initiatives.
- Solar Landscape may volunteer directly with Ladies in Transit’s community service activities.
- Solar Landscape will provide public relations and marketing support to facilitate Ladies in Transit’s involvement in Community Solar.

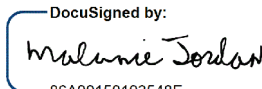
Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or Ladies in Transit or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and Ladies in Transit may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

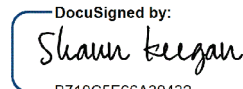
Indemnification of Ladies in Transit: Solar Landscape shall indemnify, defend, and hold harmless Ladies in Transit and its officers, directors, employees, volunteers, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys’ fees) (collectively, “Losses”) resulting from this Agreement. Ladies in Transit shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement. In effectuating this Agreement, Solar Landscape and Ladies in Transit shall comply with all federal, state, and local laws, restrictions, and mandates related to the COVID-19 pandemic and shall take all reasonable precautions related to COVID-19 requested by the other party.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Ladies in Transit Holistic Community
Development Corporation

Solar Landscape Development LLC

By: 
Name: Malanie Jordan, MPA/MSMHC
Title: Founder, President, & CEO

By: 
Name: Shaun Keegan
Title: CEO



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 19th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Native American Advancement Corporation (“NAAC”).

Summary: Solar Landscape is developing a Community Solar project at 1403 Wheaton Ave, Millville, NJ 08332 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). NAAC wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and NAAC have agreed to collaborate on this Project in a way that will benefit NAAC, its community members, the Project, and Community Solar in general.

About NAAC: NAAC is a non-profit, charitable, educational, and service-oriented agency based in Bridgeton NJ, Cumberland County. Their purpose is to create opportunities for training, employment, childcare, revenue, homeownership, home rehabilitation, and maintenance and repair programs for Cumberland, Gloucester, Salem, Atlantic and Cape May counties.

Collaboration by NAAC: In furtherance of its community members’ interests and the Project:

- NAAC will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- NAAC will provide educational opportunities for its community as well as focusing on members of the Native American community about the benefits of Community Solar.
- NAAC will strategize with Solar Landscape on the best way to serve the low-to-moderate income portion of its community.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, NAAC will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide NAAC promotional materials to facilitate the referral process and will pay NAAC the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using NAAC’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by NAAC will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay NAAC \$[100] (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay NAAC within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay NAAC an additional \$[100] after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) NAAC shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of NAAC’s mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will provide marketing support to NAAC to facilitate outreach to its community members.
- Solar Landscape will provide public relations support for NAAC to facilitate its further involvement in Community Solar activities.



Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or NAAC or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and NAAC may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

Indemnification of NAAC: Solar Landscape shall indemnify, defend, and hold harmless NAAC and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys' fees) (collectively, "Losses") resulting from this Agreement. NAAC shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Native American Advancement Corporation

Solar Landscape Development LLC

DocuSigned by:
Tyrese Gould Jacinto
By: _____
CBEFFDAE804545F...
Name: Tyrese Gould
Title: President/ CEO

DocuSigned by:
Shaun Keegan
By: _____
B710C5E66A39432...
Name: Shaun Keegan
Title: CEO



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 19th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Moorestown Ecumenical Neighborhood Development, Inc. (“MEND”).

Summary: Solar Landscape is developing a Community Solar project at 400 Bordentown Hedding Rd., Bordentown, 08505 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). MEND wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and MEND have agreed to collaborate on this Project in a way that will benefit MEND, its community members, the Project, and Community Solar in general.

About MEND: MEND, founded in 1969 by nine Moorestown churches, is a private, nonprofit corporation that develops, builds, owns and manages affordable rental housing in southern New Jersey.

Collaboration by MEND: In furtherance of its community members’ interests and the Project:

- MEND will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- MEND will work with Solar Landscape to tailor the Project’s offerings for MEND’s residents, including potentially directing referral payments to MEND’s Resident Emergency Fund or COVID-19 Relief Fund.
- MEND will aid Solar Landscape in identifying which of the 247 low-to-moderate income housing units overseen by MEND in Burlington County are eligible for Community Solar.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, MEND will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide MEND promotional materials to facilitate the referral process and will pay MEND the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using MEND’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by MEND will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay MEND \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay MEND within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay MEND an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) MEND shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of MEND’s mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will provide public relations and marketing support for MEND’s facilitation of Community Solar in Burlington County.
- Solar Landscape will support MEND’s initiatives, including the COVID-19 Relief Fund for residents.
- Solar Landscape will support events held by MEND, including the Friends of MEND Golf Event.



Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or MEND or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and MEND may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

Indemnification of MEND: Solar Landscape shall indemnify, defend, and hold harmless MEND and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys' fees) (collectively, "Losses") resulting from this Agreement. MEND shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Moorestown Ecumenical Neighborhood
Development, Inc.

Solar Landscape Development LLC

DocuSigned by:
Eileen Wirth
By: _____
Name: Eileen Wirth
Title: President & CEO

DocuSigned by:
Shaun Keegan
By: _____
Name: Shaun Keegan
Title: CEO



**Community Solar
Partnership & Collaboration Agreement**

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 28th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Women with Voices Charity, Inc. (“Women with Voices”).

Summary: Solar Landscape is developing a Community Solar project at 400 Bordentown Hedding Rd, Bordentown, NJ 08505 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). Women with Voices wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and Women with Voices have agreed to collaborate on this Project in a way that will benefit Women with Voices, its community members, the Project, and Community Solar in general.

About Women with Voices: Women with Voices serves communities in New Jersey and New York by procuring and distributing needed school supplies to students, recognizing and honoring student achievement, and preparing and serving hot, nutritious meals to individuals and families in need. Their vision is uplifting communities through lessons and services to cultivate and produce compassionate, contributing members of society. Their mission, as a grassroots organization, is to provide relevant and timely services and support students and families from low- and moderate-income communities in New Jersey and New York.

Collaboration by Women with Voices: In furtherance of its community members’ interests and the Project:

- Women with Voices will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- Women with Voices will work with Solar Landscape to provide educational opportunities and information about Community Solar to low-to-moderate income households that the organization serves.
- Women with Voices will work with Solar Landscape to provide information on Community Solar to staff and volunteers who are eligible to subscribe.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, Women with Voices will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide Women with Voices promotional materials to facilitate the referral process and will pay Women with Voices the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using Women with Voices’ unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by Women with Voices will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay Women with Voices \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay Women with Voices within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay Women with Voices an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) Women with Voices shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be



only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of Women with Voices’ mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will provide support for Women with Voices’ initiatives and events.
- Solar Landscape will assist Women with Voices in identifying homes within its organization that are eligible for Community Solar.
- Solar Landscape will provide marketing and public relations support to facilitate Women with Voices’ involvement in Community Solar.

Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or Women with Voices or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and Women with Voices may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

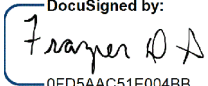
Indemnification of Women with Voices: Solar Landscape shall indemnify, defend, and hold harmless Women with Voices and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys’ fees) (collectively, “Losses”) resulting from this Agreement. Women with Voices shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

D

Women with Voices Charity, Inc.

Solar Landscape Development LLC

By:  DocuSigned by:
0FD5AAC51E004BB...
 Name: Artoria Dee Frazier
 Title: Founder/ Executive Director

By:  DocuSigned by:
B710C5E66A39432...
 Name: Shaun Keegan
 Title: CEO



New Jersey Board of Public Utilities
44 South Clinton Avenue
Post Office Box 350
Trenton, NJ 08625-0350

Re: Letter of Support For Solar Landscape on Community Solar Projects Submitted in Pilot Year 2

To Whom It May Concern,

February 4, 2021

I am writing to express Environment New Jersey's support for Solar Landscape's Community Solar application and to describe our support for the broader work of Solar Landscape in expanding community solar across the state, partnering with local non-profit organizations and expanding the clean, renewable energy economy.

[Environment New Jersey](#) and [Environment New Jersey Research & Policy Center](#) both promote core environment values such as clean air to breathe, clean water to drink and clean, renewable energy to power our lives. Our organizations research challenges confronting the environment, educate the public about what's at stake and advocates for solutions and represents more than 80,000 dues-paying members and activists across the state. Our organization has been a long-standing supporter of solar power in the Garden State and advocated for the successful creation of the Clean Energy Fund during the EDECA battles of the late 1990s and the state's first renewable portfolio standards.

Solar Landscape is a New Jersey based company focusing almost exclusively on the NJ solar market. Since inception in 2012, Solar Landscape has experienced steady growth and transformed its organization from a solar construction company to developer/owner/operator of commercial solar systems, working with schools, municipalities and commercial and industrial electric users before entering the Community Solar market. Solar Landscape's history as a flat-roof commercial solar construction company and local focus on New Jersey make it especially well suited to NJ's Community Solar Program which requires the involvement of many stakeholders including municipalities, community organizations, and residential electric ratepayers who can benefit from low-cost, locally produced solar energy.

Our organizations are strong supporters of New Jersey's Community Solar Pilot Program and the potential of the program to benefit the environment, benefit communities and ratepayers, and grow the solar companies who are allocated projects in the pilot and future versions of the program. We historically have advocated for community solar programs and were unsuccessful more than a decade ago – the success of the pilot projects is incredibly encouraging.

We have noted Solar Landscape's demonstrated commitment to the communities that its existing and prospective projects will serve and shown its ability to create real community engagement around the benefits of the program. A few of these community partners of note include long-term allies of our organization, the Housing and Community Development Network of New Jersey (HCDNNJ), Isles Inc. of Trenton and Cooper's Ferry Partnership in Camden, as well as Habitat for Humanity, Gateway Community Action Partnership, Region Nine Housing Corporation, Native American Advancement Corporation, and York Street Project.

Through its partnership and collaboration with community partners, Solar Landscape has demonstrated leadership in finding ways to facilitate subscriber acquisition, create awareness of the benefits of community solar and has successfully launched a job training certification and placement program. Solar Landscape has worked to develop relationships with municipalities and community partners on a local level that serve the LMI community – ranging from community development corporations and affordable housing organizations to religious groups to food banks.

We plan on finding additional ways to work with Community Solar Landscape and support NJ's Community Solar program and Solar Landscape's involvement in the program. We intend to work to find mutual agreement on the terms of this involvement in the coming months.

If you need any additional information, please contact me directly and thank you for the work of the NJBPU to make community solar a reality in New Jersey – it's a critical step in expanding the clean energy economy to all.

Thank you,

A handwritten signature in black ink that reads "Doug". The letter "D" is large and stylized, with a loop at the top. The name "Doug" is written in a cursive script.

Doug O'Malley
State Director, Environment New Jersey
domalley@environmentnewjersey.org
Cell: 917-449-6812



New Jersey Board of Public Utilities
44 S. Clinton Ave.
Trenton, NJ 08625

February 3, 2021

To Whom it May Concern,

This is a letter in support of community solar and of Solar Landscape's community solar applications in year two of the Board of Public Utilities pilot program.

I am a Board Member for the Hoboken Community Center and oversee the food distribution from our Hoboken Food Pantry at several locations in our city. In this role I was introduced to Kevin Dunshee from Solar Landscape and made aware that Hoboken residents were eligible subscribers to the companies first round projects. Since that time:

- I collaborated with Solar Landscape to recommend they offer 20% discount in their second-year projects. They agreed to do so.
- I spoke with the in-house council to ensure that our first-year resident subscribers would be increased to 20% discount in year two. They agreed to do so.
- I introduced Solar Landscape into a meeting with Jennifer Gonzalez, Director of Environmental Services / Chief Sustainability Officer at City of Hoboken, NJ for the purpose of discussing ways in which the municipal government could publicize community solar
- Kevin introduced us to Power Market, a competitor of Solar Landscape, who is also subscribing Hoboken residents - to ensure they were included in the publicity the government will do on behalf of community solar
- Solar Landscape agreed to make charitable donation to the Hoboken Food Pantry for every subscriber that used our promo code and arranged with Power Market to do the same.
- Solar Landscape provided bi-lingual educational materials to our food bank to be distributed to the residents we serve – which we did
- We have agreed to allow Solar Landscape (subject to COVID-19 protocols) to be available at our food distribution locations to engage with residents about educate them about community solar and they agreed to provide bi-lingual members of their community engage team to do so.

I was pleased that I was able to help shape Solar Landscape's program with my recommendations, which they agreed to. We look forward to continuing to collaborate with Solar Landscape to bring green energy, job training and lower utility costs and help them respectfully engage with LMI individuals and families.

We fully support Landscape's year two community solar projects that will bring environmental justice, solar access for all, and lower energy costs to our residents.

Sincerely,

Annette Tomarazzo
Hoboken Community Center Board Secretary



New Jersey Board of Public Utilities
44 South Clinton Avenue
Post Office Box 350
Trenton, NJ 08625-0350

To Whom it May Concern:

This letter is to acknowledge our participation in Solar Landscape's job training as part of the New Jersey Community Solar Pilot Program's First Year.

Interfaith Neighbors, Inc. is a non-profit organization founded in May 1988 when local faith communities came together to address the growing problem of homelessness. Over the years, our services have grown to now include seven distinct programs serving all of Monmouth County. Our supporting members now number over 45 religious congregations of all denominations plus hundreds of private donors as well as corporations, charitable gift trusts and foundations. and effective manner while building a reputation for excellence that is widely acknowledged.

Unfortunately, due to COVID-19, Solar Landscape's first year training was remote on-line training and not the on-site training that is most beneficial to those we serve. Solar Landscape has shared with us that their work with students at Edison Job Corp had led to a training partnership with GAF Roofing Academy. We understand that GAF and Solar Landscape are exploring ways to make this training available at locations outside of Edison Job Corp by working with non-profit organizations.

Solar Landscape has made us aware that they are applying for two community solar projects in Neptune Township, two in Tinton Falls and another in Hazlet. It is our understanding that the year two job training (subject to COVID-19 protocols) will be conducted in person and presented in a location that is conducive to our students attending.

We will work with Solar Landscape on a more structured training initiative to pair with the SOAR training we provide our colleagues, and collaborate with Solar Landscape to ensure that graduates of the job training have access to job opportunities through Solar Landscape, GAF Roofing, and their professional partners.

Sincerely,

A handwritten signature in black ink, appearing to read "Gillian Edgar", written over a white background.

Gillian Edgar
Associate Director
Interfaith Neighbors, Inc.



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 25th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Bethel-Hosanna AME Church (“BH Church”).

Summary: Solar Landscape is developing a Community Solar project at 116 Gaither Dr., Mount Laurel, 08054 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). BH Church wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and BH Church have agreed to collaborate on this Project in a way that will benefit BH Church, its community members, the Project, and Community Solar in general.

About BH Church: Bethel AME of Pennsauken, established in 1926, merged with Hosanna AME church of Camden in 2017 to become Bethel-Hosanna AME Church. BH Church serves the low-to-moderate income communities of Pennsauken and Camden through outreach events.

Collaboration by BH Church: In furtherance of its community members’ interests and the Project:

- BH Church will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- BH Church will work with Solar Landscape to provide educational opportunities and information about Community Solar to their church members and the low-to-moderate income households in their community.
- BH Church will facilitate introductions with Solar Landscape to community organizations in Camden County and adjacent counties.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, BH Church will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide BH Church promotional materials to facilitate the referral process and will pay BH Church the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using BH Church’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by BH Church will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay BH Church \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay BH Church within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay BH Church an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) BH Church shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of BH Church’s mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will continue to provide educational opportunities and training to BH Church's staff and team through webinars.



- Solar Landscape will provide marketing and public relations support to facilitate BH Church’s involvement in Community Solar.
- Solar Landscape will provide support for BH Church’s initiatives and events.
- Solar Landscape will continue to provide Community Solar educational webinars for churches in the African Methodist Episcopal Church.
- Solar Landscape will continue to provide Community Solar educational webinars for churches in the African Methodist Episcopal Church that fall under the Camden - Trenton and Atlantic District.

Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or BH Church or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and BH Church may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

Indemnification of BH Church: Solar Landscape shall indemnify, defend, and hold harmless BH Church and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys’ fees) (collectively, “Losses”) resulting from this Agreement. BH Church shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Bethel-Hosanna AME Church

Solar Landscape Development LLC

By: _____
 Name: Reverend Richard F. Norris II
 Title: Pastor

DocuSigned by:
Rev. Richard F. Norris II
 2EB8CC374E4441A...

By: _____
 Name: Shaun Keegan
 Title: CEO

DocuSigned by:
Shaun Keegan
 B710C5E66A39432...



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 26th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Trinity Episcopal Church of Woodbridge (“Trinity”).

Summary: Solar Landscape is developing a Community Solar project at 1 Costco Dr., Monroe, NJ 08831 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). Trinity wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and Trinity have agreed to collaborate on this Project in a way that will benefit Trinity, its community members, the Project, and Community Solar in general.

About Trinity: Trinity is one of the two oldest churches in Woodbridge Township and one of the earliest to be established in New Jersey with roots that date back to 1698. The congregation helps to meet the community’s nutritional and diaper needs, participates in a network that shelters homeless families, and provides support groups with a meeting place.

Collaboration by Trinity: In furtherance of its community members’ interests and the Project:

- Trinity will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- Trinity will promote local Community Solar projects on their website and in their newsletter.
- Trinity will work with Solar Landscape to provide educational opportunities and information about Community Solar to low-to-moderate income households that the organization serves.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, Trinity will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide Trinity promotional materials to facilitate the referral process and will pay Trinity the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using Trinity’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by Trinity will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay Trinity \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay Trinity within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay Trinity an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) Trinity shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of Trinity’s mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will continue to provide educational opportunities and training to Trinity’s staff and team through webinars.
- Solar Landscape will provide marketing and public relations support to facilitate Trinity’s involvement in Community Solar.
- Solar Landscape will continue to provide sponsorships and volunteers for programs including the diaper and food drives for low-to-moderate income Middlesex County communities.



Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or Trinity or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and TRINITY may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

Indemnification of Trinity: Solar Landscape shall indemnify, defend, and hold harmless Trinity and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys' fees) (collectively, "Losses") resulting from this Agreement. Trinity shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Trinity Episcopal Church of Woodbridge

Solar Landscape Development LLC

By: _____
Name: Angela Cipolla
Title: Priest-In-Charge

DocuSigned by:
Angela Cipolla
EA5437C8EF0F491...

By: _____
Name: Shaun Keegan
Title: CEO

DocuSigned by:
Shaun Keegan
B710C5E66A39432...

ATTACHMENT 7

**EVIDENCE OF PARTNERSHIP &
COLLABORATION WITH MUNICIPALITY**

(SECTION X, QUESTION 2)

Section X, Question 2: The proposed community solar project is being developed by or in partnership or collaboration* with the municipality in which the project is located **YES**

If “Yes,” explain how and attach evidence of the project being developed by or in partnership or collaboration with the municipality in which the project is located.

NOTE: EVIDENCE IN THE FORM OF AGREEMENTS, LETTERS, AND EMAIL CORRESPONDENCE IS INCLUDED IN THE FOLLOWING PAGES AFTER THIS EXPLANATION OF OUR EXPERIENCE WORKING WITH THIS TOWN.

This project is being developed in partnership and/or collaboration with this municipality. Specifically, we have collaborated with both the Municipal Government and the Municipal School District.

See Municipal Resolution on following pages
Municipal Government

We engaged with the governing body in the spirit of collaboration which led to a conversation with Township Manager Meredith Tomczyk. This was followed a week later by a more in-depth zoom meeting where we went step by step through the community solar process, the Mt. Laurel project specifics, and the idea of a collaborative process. This meeting led to the Council passing a resolution supporting the project. We will work in close collaboration with Ms. Tomczyk and the governing body moving forward as the project develops and is subscribed.

Municipal School District

See email evidence, details on the “Solar Landscape Green Ambassador Program,” and the power-point presented to the school on following pages.

Solar Landscape believes collaboration with local public schools is key for building enthusiasm around community solar and renewable energy in general. New Jersey’s public high-school students are the clean energy innovators of the near future, and their families are the community solar electricity consumers of the present.

Accordingly, Solar Landscape has engaged with leaders of every school district in which we are developing a proposed Year 2 Community Solar project. And more broadly, we designed a “Green Ambassador Program,” which connects environmentally-minded high school students throughout the entire state with like-minded peers and seasoned leaders in the solar industry.

In Mount Laurel Township specifically:

- We emailed Principal Stanard We offered them a “virtual field trip” to a community solar rooftop and an ongoing partnership with Solar Landscape’s team of educational specialists including: Kathleen Keegan, 30 yr high school teacher and media specialist; Kate Gold, experienced NJ educator and HR/recruiting specialist; Kevin Dunshee, former

high school teacher and CCO of Solar Landscape; and Yvette Viasus, 2020 Montclair University Sustainability Science graduate

- We also offered guest speakers—including a live question-and-answer session with solar professionals—regarding the variety of exciting careers available in the solar industry.
- We provided a PowerPoint presentation that any environmental science teacher or club advisor can use independently as they introduce or extend environmental education. This explains the differences between solar energy and community solar. It illustrates examples of the energy production as well as carbon emission reduction.
- We included information and an invitation for students to join our Green Ambassador Program, where they can interact with peers and sustainability leaders in NJ.

In late February we will resend a version of the email below to the people listed above. We will update them re: Gov Murphy press releases, our job creation efforts, and progress in our Green Ambassador Program. We believe it is these connections and opportunities during high school that help learners make informed choices about careers and commitments.

The following pages are evidence of the above.



TOWNSHIP COUNCIL
MOUNT LAUREL MUNICIPAL CENTER

Distribution _____

Resolution No. 21-R-46

REGULAR MEETING

JANUARY 25, 2021

**RESOLUTION SUPPORTING A COMMUNITY
SOLAR PROJECT IN MOUNT LAUREL TOWNSHIP**

WHEREAS, on January 13, 2021, Solar Landscape presented to the Township Manager and Solicitor regarding its community solar project located on East Gate Drive and Gaither Drive including fielding questions and suggestions from the Manager and Solicitor regarding how this project can best serve Township's residents; and

WHEREAS, for more than a decade, the State of New Jersey has promoted energy policies that have created a vibrant solar energy market; and

WHEREAS, the State of New Jersey adopted the 2019 New Jersey Energy Master Plan, *Pathway to 2050*; and the legislature passed the Clean Energy Act of 2018

WHEREAS, Strategy 6 of the 2019 Energy Master Plan calls for the State to:

Support community energy planning and action with an emphasis on encouraging and supporting participation by low- and moderate-income and environmental justice communities; and

WHEREAS, Goal 6.2.1 of the 2019 Energy Master Plan calls for the support of community-led development of community solar projects; and

WHEREAS, the Mount Laurel Township Council is knowledgeable about the direct benefits of community solar projects as approved by the Board of Public Utilities, including the following:

Local, clean power generation
Support for active participation in the program by low- and moderate-income families
Reduction of energy bills for all participants
Job training, certification support, and job placement in the solar industry

WHEREAS, the project as proposed is estimate to assist approximately 340 homes with reduced rate energy purchasing (a 20% reduction); will be approved on a first-come, first-serve basis but geared so at least 51% of the homes benefiting and classified as deed restricted low and moderate income housing; and

WHEREAS, the Township acceptance of the program does not alleviate or minimize in anyway the vendor's need to seek and gain approvals before the appropriate land development board; and

NOW THEREFORE BE IT RESOLVED that the Mayor and Township Council of the Township of Mount Laurel supports the Solar Landscape community solar project located at, 116 Gaither Drive and 820 East Gate Drive in Mount Laurel and authorizes the vendor to use a copy of this resolution as proof of the Township's support of its application;

BE IT FURTHER RESOLVED that the Township will continue to collaborate with Solar Landscape in furtherance of bringing the financial and environmental benefits of this project to our residents;

BE IT FURTHER RESOLVED that the Township supports green energy alternatives within our municipality and will help make subscriber information available to our constituents for all community solar projects that meet the criteria for our residents' participation.

This resolution was adopted at a meeting of the Township Council held on January 25, 2021 and shall take effect immediately.

A CERTIFIED COPY


Meredith Tomczyk, Municipal Clerk

	MOTION	AYE	NAY	ABSTAINED	ABSENT	TRANSMITTED
Cohen	2	✓				
Janjua	1	✓				
Moustakas		✓				
Pritchett		✓				
Steglik		✓				

Email Evidence of Collaboration with the Municipal School District

From: Kathy Keegan <kathy@solarlandscape.com>
Date: Saturday, January 30, 2021 at 5:23 PM
To: "ejones@lrhsd.org" <ejones@lrhsd.org>, "kdesantis@lrhsd.org" <kdesantis@lrhsd.org>, "lbirson@lrhsd.org" <lbirson@lrhsd.org>, "jritter@lrhsd.org" <jritter@lrhsd.org>, "cbookwalter@lrhsd.org" <cbookwalter@lrhsd.org>, "LDeblieu@lrhsd.org" <LDeblieu@lrhsd.org>, "dmaier@lrshd.org" <dmaier@lrshd.org>, "rwatson@lrhsd.org" <rwatson@lrhsd.org>, "nvandyke@lrhsd.org" <nvandyke@lrhsd.org>
Subject: Solar Energy presentation for your students

Click [HERE](#) for Solar Energy/Community Solar ppt presentation.

See above attachments for additional online solar energy resource list and a printout of the presentation.

Learn more about Solar Landscape in this [video](#).

Dear Lenape Regional High School District Educators,
We realize this is a challenging time for all educators. Under normal circumstances, guest presenters would likely be a welcome addition to science classrooms. So... we have another idea! We have included a PPT presentation for you to consider sharing with your students. It includes 4 brief videos and we've added an attachment of online resources to share. We welcome a live Q&A session after, if you'd like. We can create an ongoing dialogue with your students!

You may remember, [Solar Landscape](#) is building 2 huge projects in Mount Laurel as part of [NJ's Community Solar Program](#).

It's an exciting development in our journey toward a cleaner planet, and part of our agreement is to engage with the local community where projects are built.

The attached PPT explains solar power in general, the latest in [NJ's Community Solar Program](#), and the process of turning a vision into a completed project. It even illustrates previous projects with arial renderings of the commercial rooftops and the amount of power generated/CO2 emissions saved. We can also add a helioscope of the current projects at 820 East Gate Dr and 116 Gaither Dr, Mount Laurel. That will help make it real for your kids.

We hope sharing this will help engage your students, increase their awareness of NJ Clean Energy Initiatives, and inspire them to join the mission: **to become the creative problem solvers who will develop the next wave of clean energy innovations.**

Again, we are happy to present this all to your classes, if you prefer. Either way, we invite any interested student to join our [Green Ambassadors.pdf](#)

There, they will engage online with other interested students as members of the Solar Landscape team run webinars and interactive sessions designed for high school students.

This is an exciting time for sustainable energy and the career opportunities for your students are endless. Thanks for helping us share this with them. Please respond with any questions or interest you may have. Really look forward to connecting.

Be Well,
Kathy Keegan

INSPIRING FUTURE CLEAN ENERGY LEADERS

New Jersey's Energy Master Plan commits to achieving 100% clean green energy by 2050 which means our youth will play a critical role in designing, building, and maintaining clean energy infrastructure across the State. Solar Landscape's program will educate our students about the various careers available in green energy, with a focus on technical and construction related jobs. Through a series of webinars, virtual field trips, and guest speakers, we will inspire future green energy leaders.



STUDENTS	SCHOOLS	COMMUNITY
<ul style="list-style-type: none"> • Hear from industry leaders • Experience a "day in the life" through virtual field trips • Create a network of aspiring green professionals • Learn what employers are seeking from our jobs placement expert 	<ul style="list-style-type: none"> • Show students employers, pathways to jobs • Collaborate w/ industry leaders • Learn about Sustainable Jersey initiatives • Stay ahead of the curve in green energy 	<ul style="list-style-type: none"> • Support 100% energy master plan • Environmental justice and inclusion • Encourage cleaner, healthier environment • Recognition for clean energy support

Live webinars are also recorded & posted on our website

TOPICS WILL INCLUDE:

NJ'S ENERGY MASTER PLAN

ENERGY 101

OFF-SHORE WIND

**THE MOVE TO
ELECTRIC VEHICLES**

CONSTRUCTION BASICS

**HOW DOES SOLAR ENERGY WORK
AND WHAT ARE
THE LASTING EFFECTS?**

**SUSTAINABILITY GOALS
FOR NJ / LEGISLATION**

RENEWABLE OPTIONS

CAREERS IN ENERGY

**COMMUNITY SOLAR—
HOW IT WORKS, HOW YOU CAN
GET INVOLVED**

**PRACTICAL WAYS TO BE GREEN
AT HOME OR AT SCHOOL**

**BUSINESS AND
ENTREPRENEURSHIP**

WHO CAN BE INVOLVED?

NJ HIGH SCHOOLS

TECHNICAL VOCATIONAL SCHOOLS

COMMUNITY COLLEGES



We have turned on NJ's first Community Solar project and are just getting started. With over 100 employees in the State and a commitment to preparing the workforce of the future, we'll prepare the content of the webinars by providing instruction, offering virtual field trips, and arranging guest speakers.



solarlandscape

As more and more states enact legislation to support the expansion of renewable energy, they lay a roadmap for climate leadership.

Solar power is the fastest-growing electricity source in the U.S.

SOLAR ENERGY OVERVIEW

New Jersey High Schools

2021



This incredible fact should get you psyched about solar power



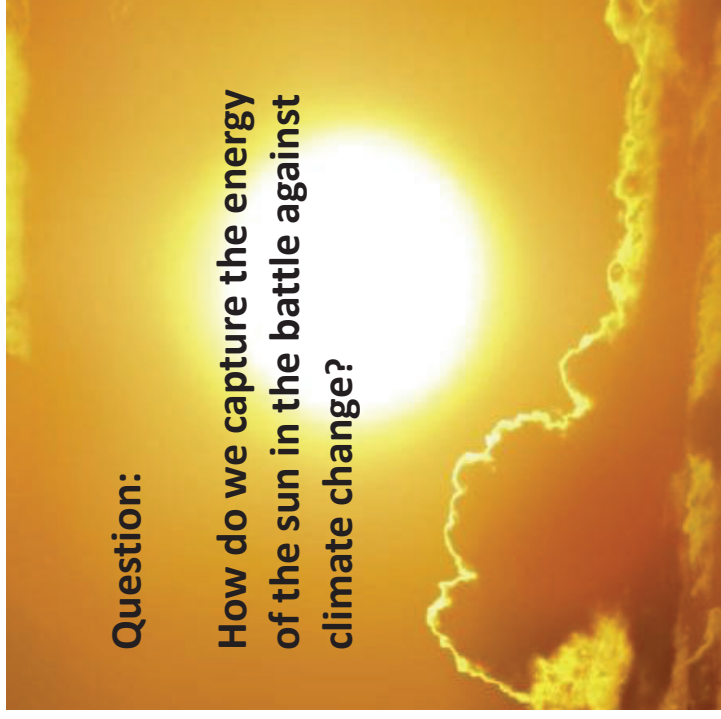
Rebecca Harrington, Tech Insider Sep 29, 2015, 11:01 AM

There's one simple fact that may just change your thoughts on renewable power.

In a single hour, the amount of power from the sun that strikes the Earth is more than the entire world consumes in an year.

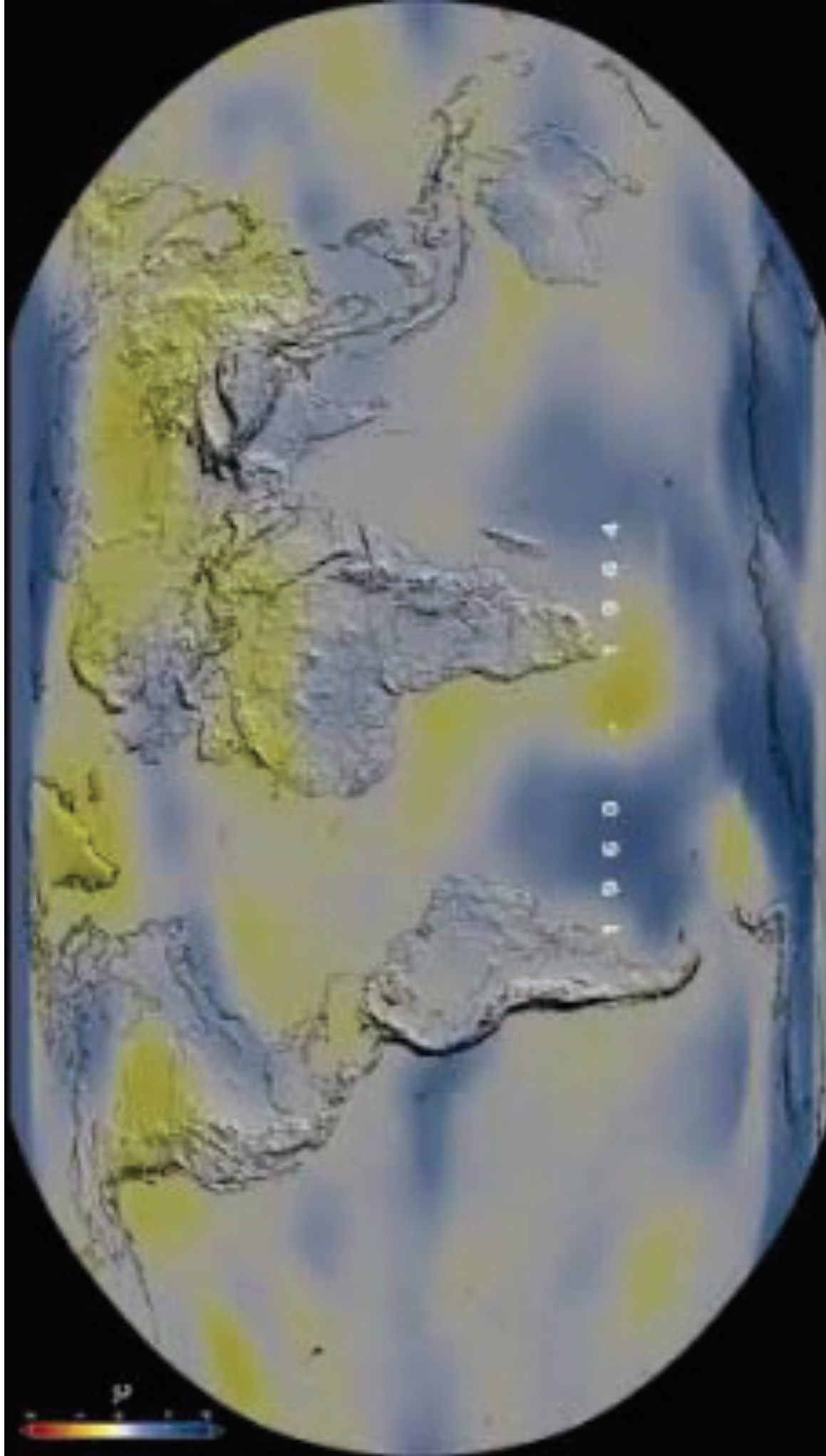
Question:

How do we capture the energy of the sun in the battle against climate change?



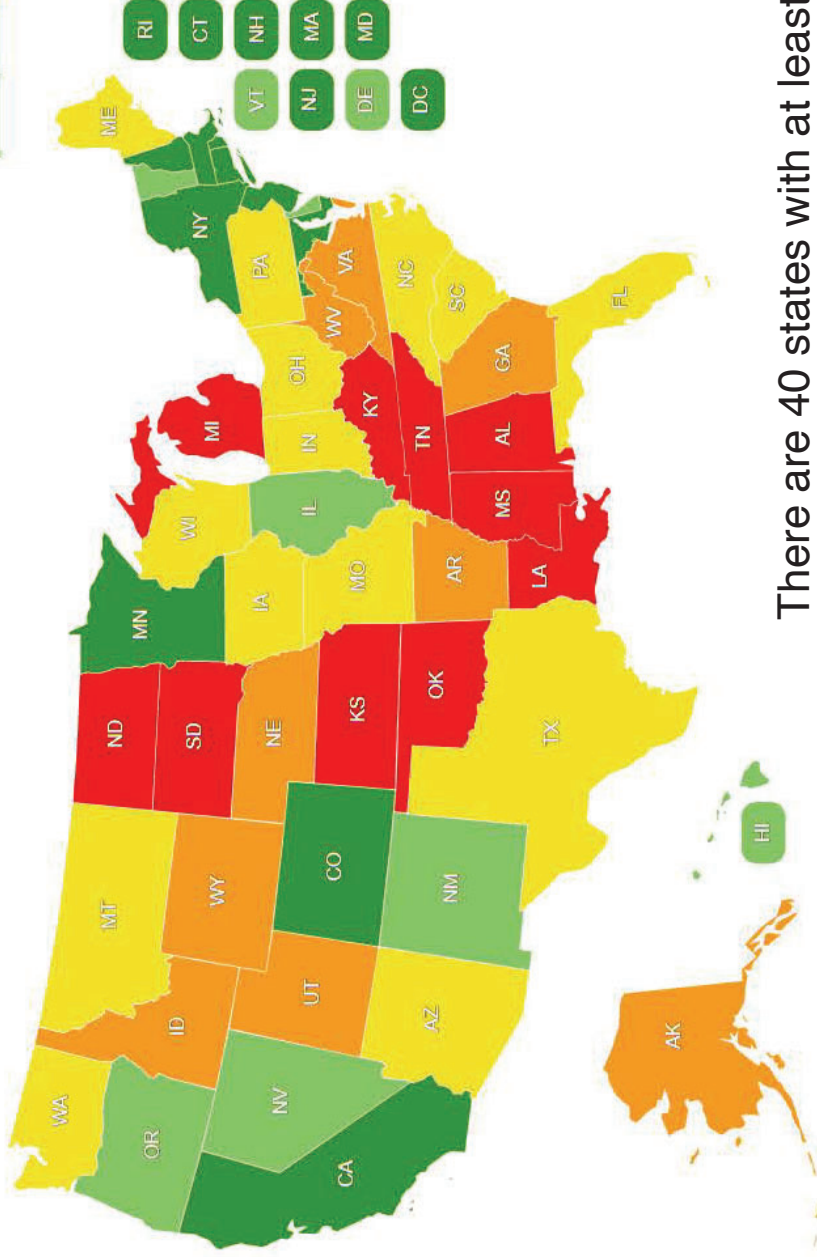
New Jersey is supporting renewable energy to reduce greenhouse gas emissions in the atmosphere and join in the fight against climate change

Watch the Earth's temperature change from 1880 - 2020





2020 Solar Power State Grades Map



There are 40 states with at least one community solar project on-line

State Solar Spotlight



New Jersey

Key Figures

Total Solar Installed
3,180.74 MW

National Ranking
7th

Solar Jobs¹
6,225

Growth Projection
1,833.72 MW over the next 5 years

Enough solar installed to power **523,757** homes



Percentage of state's electricity from solar:²
4.66%



Price decline over the last five years:
38%



There are **579** solar companies operating in New Jersey.³

86 Manufacturers



362 Installers/Developers



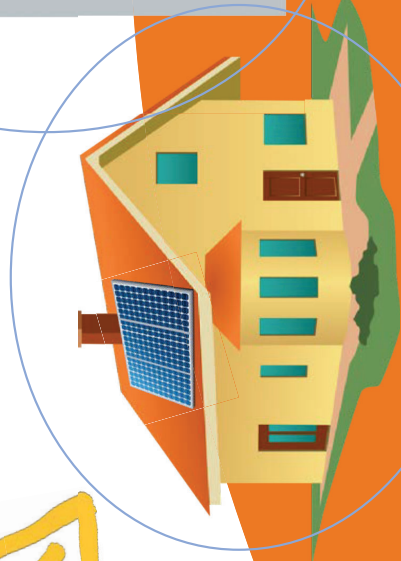
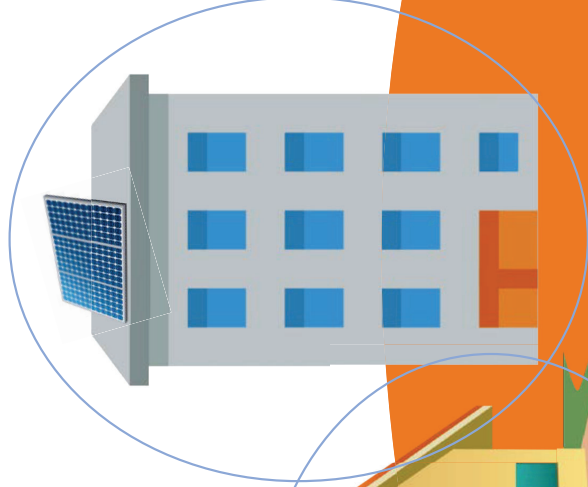
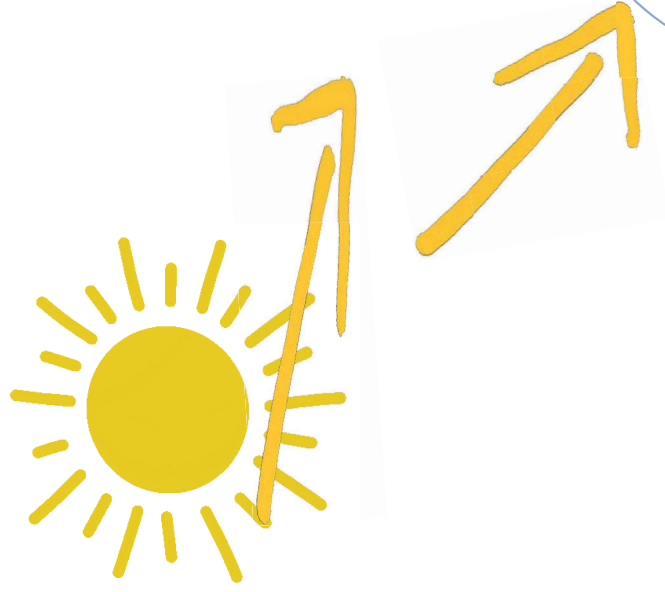
131 Others

\$ The solar industry has invested **\$10,124.57 million** in New Jersey, including **\$766.44 million** in 2019



RENEWABLE 101
SOLAR
ENERGY

Traditional Solar Power



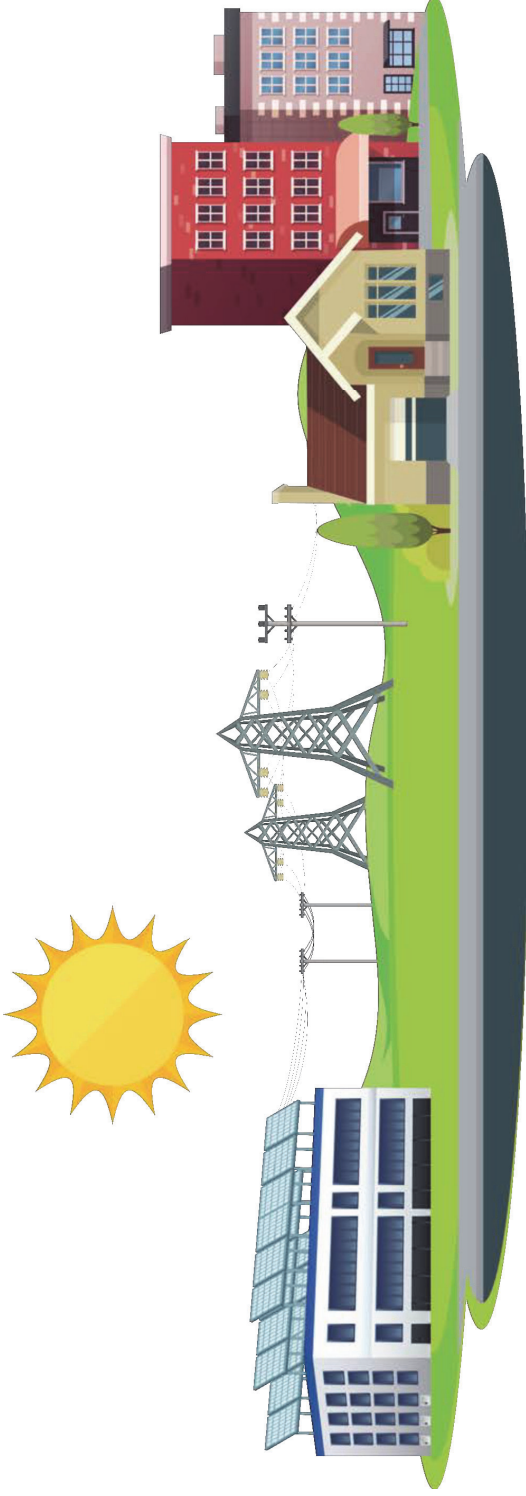
Problems with Traditional Solar Power

- **Cost to install and maintain**
- **Some households can't have solar**
- **It can't be always be implemented quickly**

**What's another way to share solar power..
so it's available for everyone...?**



COMMUNITY SOLAR



Community Solar Project

We build and maintain these projects in a local NJ community

Sent to Local Utility Grid

Energy is delivered to your local utility company for the community

Sent to Your Home

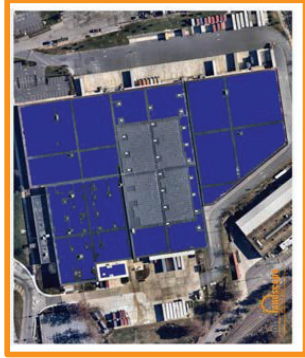
The community saves money on their bill using green energy

Solar Landscape (Solar Developer and Construction Company) Talks Community Solar in NJ



These eight Solar Landscape community solar projects will:

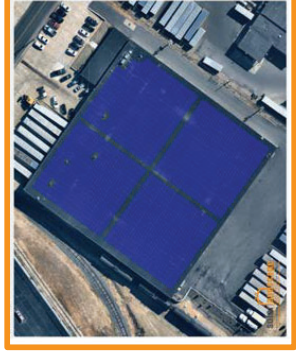
- ✓ Power more than 3,000 NJ homes
- ✓ Prevent more than 17,500 metric tons of CO2 from entering NJ's atmosphere



Woodbridge Ave.
Edison , NJ



Ansepil Drive
North Bergen



Sherman Ave.
Pennsauken, NJ



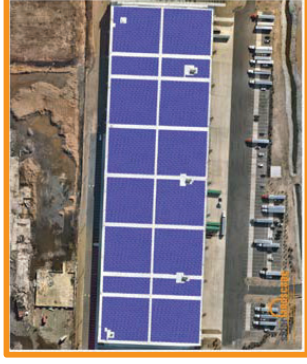
Westfield Ave.
Pennsauken, NJ



Catherine Street
Teterboro, NJ



High Street
Perth Amboy, NJ

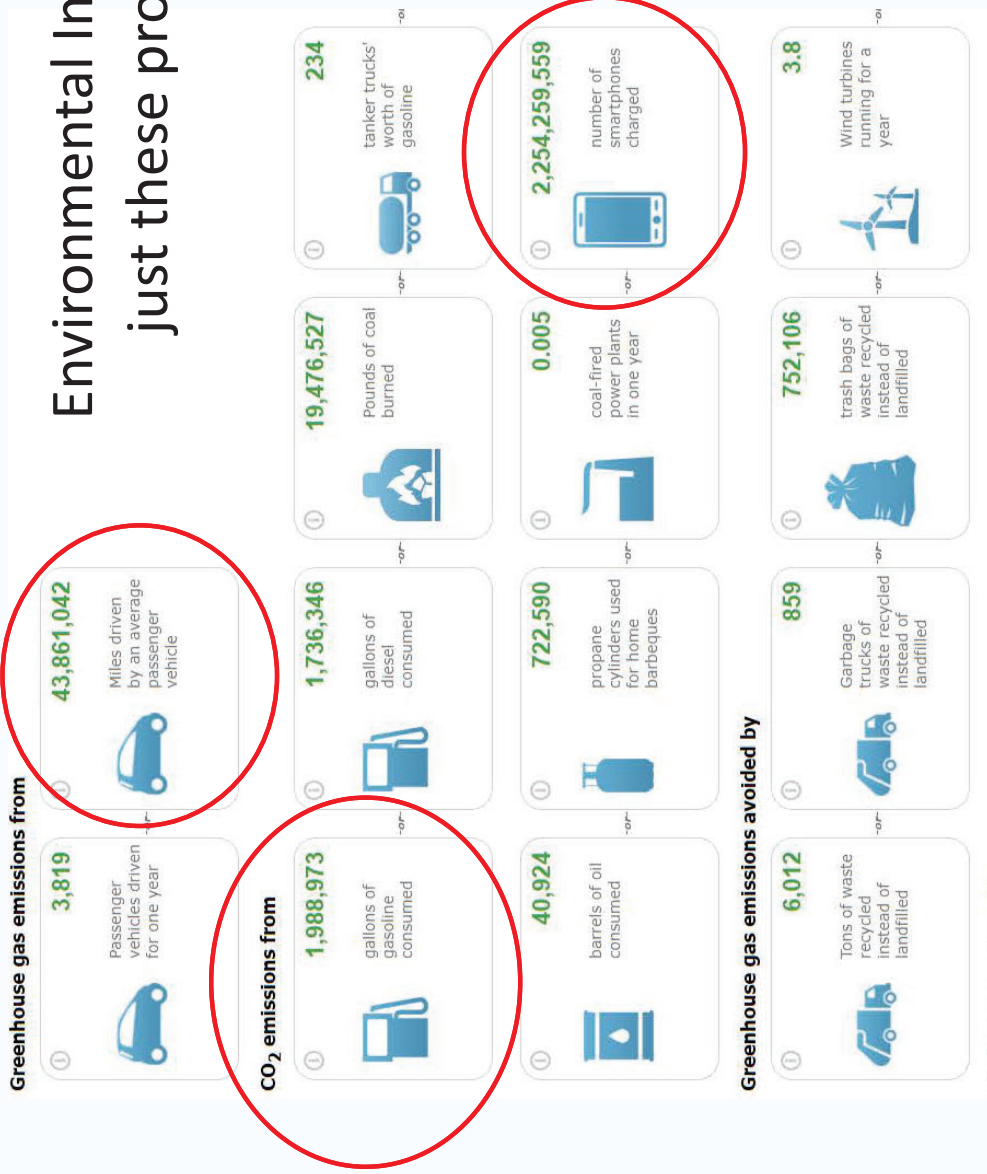


High Street
Perth Amboy, NJ



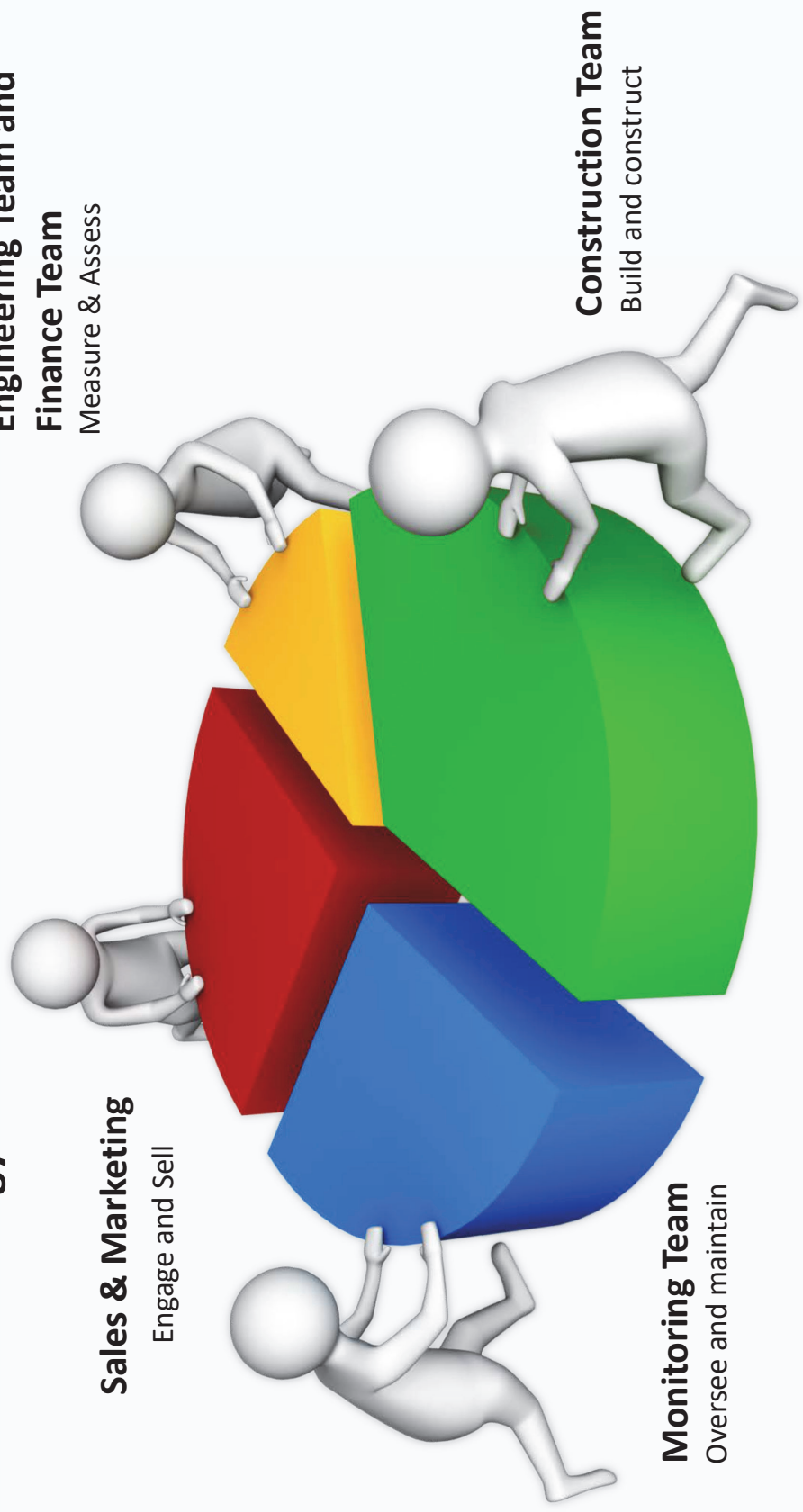
Ethel Blvd
Wood Ridge, NJ

Environmental Impact of just these projects

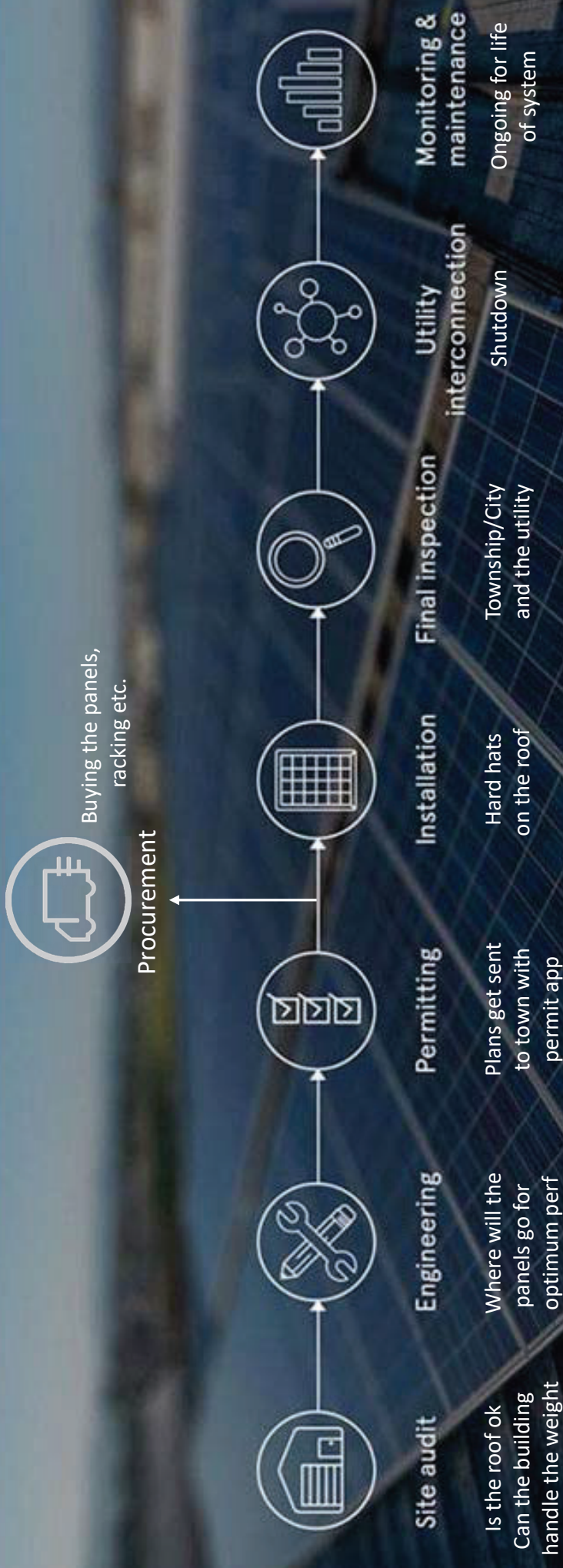


<https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>

Job Types in Solar Energy

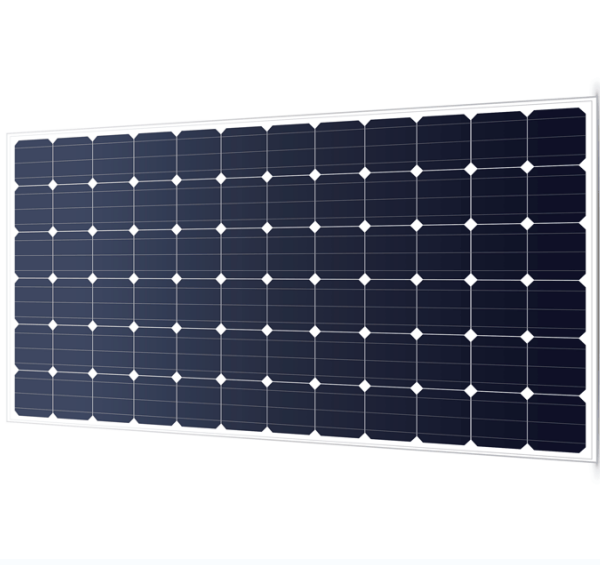


After rooftop owner and solar company say YES...





Capture the sun's energy and uses it to create electrical flow



Converts the electricity from DC to AC (direct current to alternating current)



Panels Used
934

Invertors Used
5



Racking



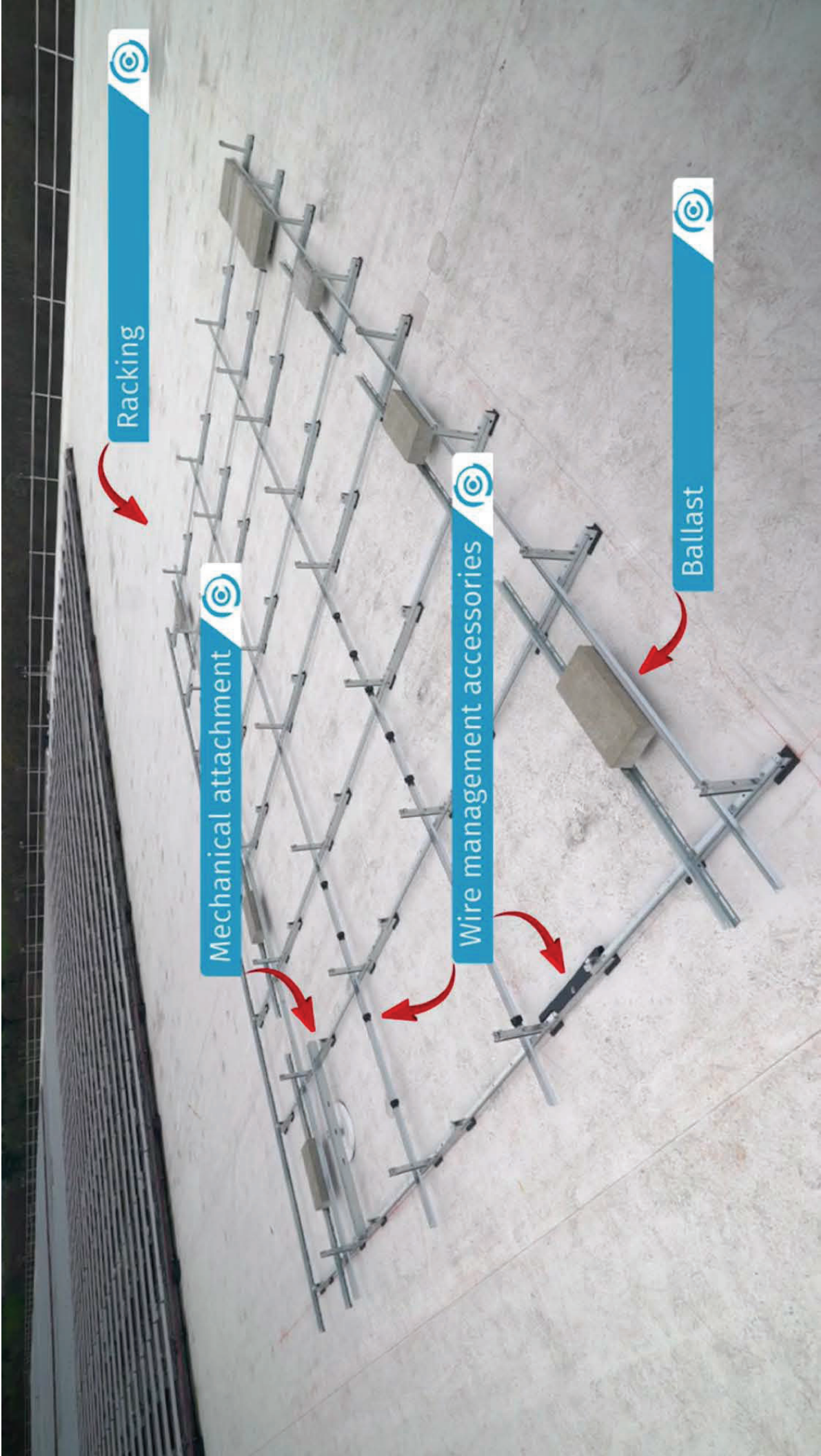
Mechanical attachment



Wire management accessories

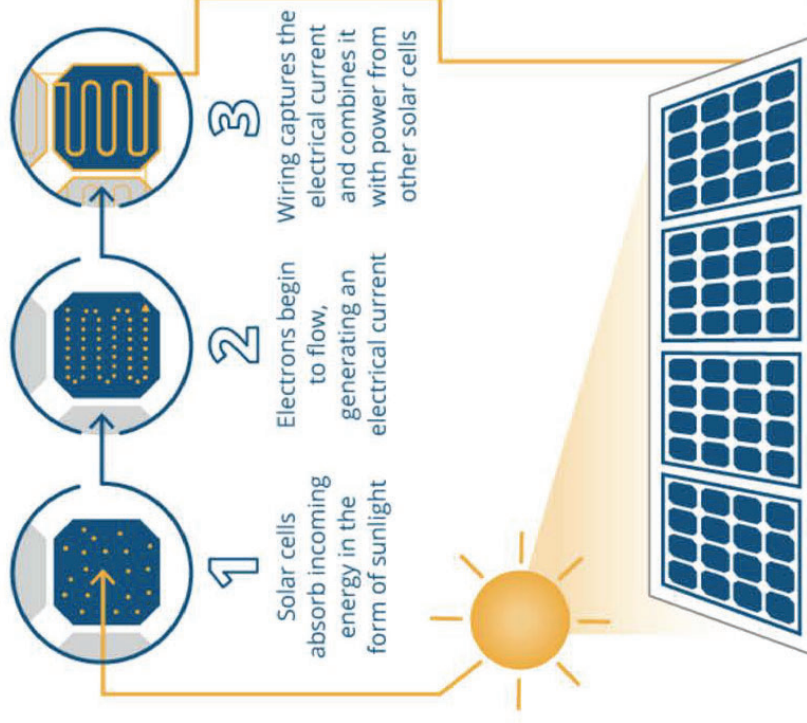


Ballast

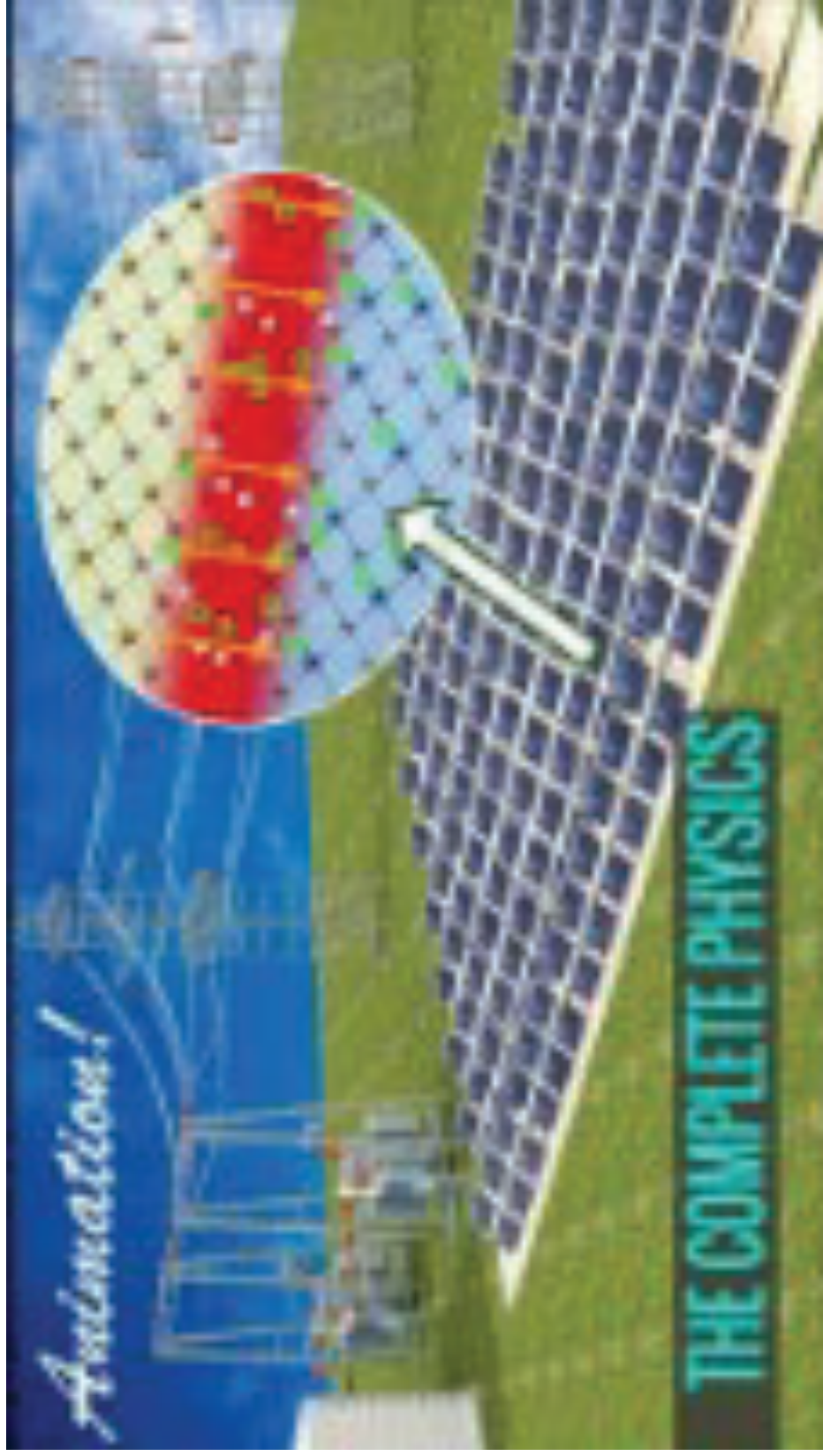




How does a photovoltaic solar cell generate electricity?



How do solar cells work? (7 minutes)



The Future of Solar Energy

- The next five years will see the U.S. community solar market add as much as 3.5 gigawatts. A single MW of solar powers 190 homes; 3.5 GW will be able to power roughly 700,000 homes.
- New Jersey will continue to have a strong commitment to renewable energy
- You will see more and more solar installations being built
- You may hear about and see wind turbines being built on land and in the water over the next decade and more
- The renewable energy field will continue to create jobs, reduce costs and contribute to a healthier environment

Resources:

- Solar Power Rocks: <https://www.solarpowerrocks.com/>
- The Solar Foundation: <https://www.thesolarfoundation.org/>
- Solar Energy Industries Association: <http://www.seia.org/>
- Environmental Protection Agency: <http://www.epa.gov>
- Nasa Climate Change : <http://www.climate.nasa.gov>
- Renewable Energy 101 : <https://www.greenmountainenergy.com/>
- How do solar cells work: <https://learnengineering.org>

ATTACHMENT 8

**EVIDENCE OF PARTNERSHIP &
COLLABORATION WITH ORGANIZATIONS**

(SECTION X, QUESTION 3)

Section X, Question 3. The proposed community solar project is being developed by or in partnership or collaboration* with one or more local community organization(s) and/or affordable housing providers in the area in which the project is located YES

If “Yes,” explain how and attach evidence of the project being developed by or in partnership or collaboration with the local community organization(s) and/or affordable housing providers. *Partnership or collaboration is defined as clear and ongoing involvement by the local community organization(s) and/or affordable housing providers in the approval of the design, development, or operation of the proposed community solar project (e.g. community organization owns the proposed site, community organization is facilitating subscriber acquisition or was involved in the design of the community solar product offering, etc.). Documentation must be specific to the project described in this Application; “generic” documentation of support that applies to multiple projects submitted by the same Applicant will not be accepted.

EVIDENCE IN THE FORM OF AGREEMENTS, LETTERS, AND EMAIL CORRESPONDENCE IS ATTACHED AFTER THIS SHORT EXPLANATION EACH OF OUR PARTNERS

This project is being developed in partnership and collaboration with numerous local community organization. What you’re about to read is specific to this project. All of this is evidenced by the signed letters/agreements and e-mail correspondence in the following pages. Each letter/agreement we have signed is specific to this application and references the address of our proposed community solar project

- 1. Moorestown Ecumenical Neighborhood Development Inc, (MEND) - see signed Partnership & Collaboration Agreement on following page**
 - MEND, founded in 1969 by nine Moorestown churches, is a private, nonprofit corporation that develops, builds, owns and manages affordable rental housing in southern New Jersey. MEND oversees 247 affordable housing units.
 - Solar Landscape reached out to Eileen Wirth, Executive Director of MEND early in the Community Outreach process, and she expressed that she wanted to get more familiar with the behind-the-meter solar projects on existing MEND properties before committing to look more closely at another option. She later reached back out to Solar Landscape after we appeared on the January member call for the HCDNNJ. Eileen now understands the benefits of community solar program and insisted on signing a mutually beneficial agreement, and we hashed out the details with her to do that. She also received approval from her board to work with us on collaborating for our future Burlington county projects.
- 2. Ladies in Transit Holistic CDC (LITHCDC) - see signed Partnership & Collaboration Agreement on following page**
 - LIT provides families and individuals with transitional programs and services to empower multicultural society to transition from hardship to economic stability in Burlington County.
 - We’re partnering with Malanie Jordan, a military spouse and DV survivor, to support her community outreach initiatives and provide education on Community Solar through

many of LIT's programs (Career Development, Entrepreneurship, Health & Wellness) which are in place to help the underserved community on their way to economic stability.

- We will partner on our jobs training program to help further LIT's mission of career development and employment opportunities. Malanie is very hands on in her community and suggested attending events to speak in person and offer opportunities for people to sign up. We intend on having an ongoing relationship with LIT and volunteer at community events/food pantry distribution events to further educate LMI families about the overall benefits of the program and savings opportunities while advancing LIT's mission.

3. Women with Voices Charity, Inc. - see signed Partnership & Collaboration Agreement on following page

- Women with Voices is a grassroots organization and provides relevant and timely services and support to students and families from low- and moderate-income communities in New Jersey and New York.
- We are partnering with Artoria Dee Frazier and WWV to support her community outreach efforts and provide educational opportunities and information about Community Solar to the LMI households that her organization serves. Dee acknowledged the disconnect with the LMI community, citing trust and access to information as factors. In addition to WWV facilitating subscriber acquisition by providing information at community events, she recommended that we also attend certain events to offer more opportunities for her members to learn about community solar and sign up. Dee prepares food for her community members throughout Burlington, Mercer and Camden counties. We intend on establishing an ongoing relationship with WWV and volunteering at food distribution events to further educate WWV families about the overall benefits of the program and savings opportunities.

4. Bethel Hosanna – see signed Partnership & Collaboration Agreement on following page

- Bethel Hosanna AME is a church in the Camden County community that focuses on building and strengthening families and impacting their community. They have members throughout Camden and Burlington county and provide community services such as food drives to LMI communities.
- Our team first reached out to the church through contacting the Lead Pastor, Reverend Richard Norris for round 1 Community Solar subscriber acquisition. The Pastor understood the benefit for his church members and the communities the church serves. He has supported Solar Landscape through introductions to church leaders throughout the Atlantic, Camden, and Burlington District of the AME church, LMI subscriber acquisition, and community education on the program. We have partnered with him to host webinars for his district church leaders on Community Solar and have agreed to shape the product offering to the church and future non-profits by having Solar Landscape provide additional donations to the church community initiatives for every subscriber referred by the church that remains for a year.

5. Habitat for Humanity of Burlington and Mercer Counties – see signed Collaboration Letter on following page

- Habitat of Burlington and Mercer is a large affiliate of Habitat for Humanity international, overseeing over 300 homes in those counties.
- Lori Leonard, the CEO of this organization, was referred to us by the Housing and Community Development Network of New Jersey. Lori is working with Solar Landscape toward an agreement to define the terms of Habitat's involvement. These discussions have included ways to incorporate education on the program for Habitat community members and shaping the product offering to make the savings more beneficial for the LMI subscribers. She has also suggested an idea of offering the referral payment to her organization in the form of upfront free electricity for subscribers.

6. Energy Pathway and Skills Collaborative – see email evidence attached

- a. We are members of this initiative to bridge the skills gap and train green energy workers for our transition to a carbon-free economy along with 10 county colleges, 9 vo-tech schools, and 8 other pathway partners

The following pages are evidence of the above



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 19th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Moorestown Ecumenical Neighborhood Development, Inc. (“MEND”).

Summary: Solar Landscape is developing a Community Solar project at 116 Gaither Dr., Mount Laurel, NJ 08054 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). MEND wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and MEND have agreed to collaborate on this Project in a way that will benefit MEND, its community members, the Project, and Community Solar in general.

About MEND: MEND, founded in 1969 by nine Moorestown churches, is a private, nonprofit corporation that develops, builds, owns and manages affordable rental housing in southern New Jersey.

Collaboration by MEND: In furtherance of its community members’ interests and the Project:

- MEND will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- MEND will work with Solar Landscape to tailor the Project’s offerings for MEND’s residents, including potentially directing referral payments to MEND’s Resident Emergency Fund or COVID-19 Relief Fund.
- MEND will aid Solar Landscape in identifying which of the 247 low-to-moderate income housing units overseen by MEND in Burlington County are eligible for Community Solar.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, MEND will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide MEND promotional materials to facilitate the referral process and will pay MEND the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using MEND’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by MEND will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay MEND \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay MEND within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay MEND an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) MEND shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of MEND’s mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will provide public relations and marketing support for MEND’s facilitation of Community Solar in Burlington County.
- Solar Landscape will support MEND’s initiatives, including the COVID-19 Relief Fund for residents.
- Solar Landscape will support events held by MEND, including the Friends of MEND Golf Event.



Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or MEND or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and MEND may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

Indemnification of MEND: Solar Landscape shall indemnify, defend, and hold harmless MEND and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys' fees) (collectively, "Losses") resulting from this Agreement. MEND shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Moorestown Ecumenical Neighborhood
Development, Inc.

Solar Landscape Development LLC

DocuSigned by:
Eileen Wirth
By: _____
Name: Eileen Wirth
Title: President & CEO

DocuSigned by:
Shaun Keegan
By: _____
Name: Shaun Keegan
Title: CEO



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 19th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Ladies in Transit Holistic Community Development Corporation (“Ladies in Transit”).

Summary: Solar Landscape is developing a Community Solar project at 116 Gaither Dr, Mount Laurel, NJ 08054 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). Ladies in Transit wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and Ladies in Transit have agreed to collaborate on this Project in a way that will benefit Ladies in Transit, its community members, the Project, and Community Solar in general.

About Ladies in Transit: The mission of Ladies in Transit is to provide families and individuals with transitional programs and services to empower our multicultural society to transition from hardship to economic stability. Ladies in Transit’s programs and services support individuals seeking food, clothing, shelter, employment opportunities, domestic violence support, housing programs, literacy, health & wellness, veteran awareness, elderly awareness, career development, entrepreneur support, youth development, and nonprofit entrepreneurs seeking 501(c)(3) fiscal sponsorship.

Collaboration by Ladies in Transit: In furtherance of its community members’ interests and the Project:

- Ladies in Transit will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- Ladies in Transit will work with Solar Landscape to provide educational opportunities for its community members.
- Ladies in Transit will work with Solar Landscape to improve accessibility to Community Solar for low-to-moderate income people in Burlington County who have recently been impacted by the COVID-19 crisis.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, Ladies in Transit will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide Ladies in Transit promotional materials to facilitate the referral process and will pay Ladies in Transit the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using Ladies in Transit’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by Ladies in Transit will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay Ladies in Transit \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay Ladies in Transit within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay Ladies in Transit an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) Ladies in Transit shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.



Additional Benefits Provided by Solar Landscape: In furtherance of Ladies in Transit’s mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will support the mission of Ladies in Transit by supporting specific events and initiatives.
- Solar Landscape may volunteer directly with Ladies in Transit’s community service activities.
- Solar Landscape will provide public relations and marketing support to facilitate Ladies in Transit’s involvement in Community Solar.

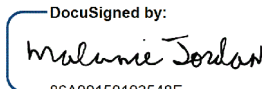
Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or Ladies in Transit or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and Ladies in Transit may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

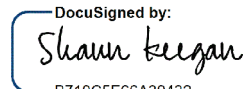
Indemnification of Ladies in Transit: Solar Landscape shall indemnify, defend, and hold harmless Ladies in Transit and its officers, directors, employees, volunteers, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys’ fees) (collectively, “Losses”) resulting from this Agreement. Ladies in Transit shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement. In effectuating this Agreement, Solar Landscape and Ladies in Transit shall comply with all federal, state, and local laws, restrictions, and mandates related to the COVID-19 pandemic and shall take all reasonable precautions related to COVID-19 requested by the other party.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Ladies in Transit Holistic Community
Development Corporation

Solar Landscape Development LLC

By: 
Name: Malanie Jordan, MPA/MSMHC
Title: Founder, President, & CEO

By: 
Name: Shaun Keegan
Title: CEO



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 28th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Women with Voices Charity, Inc. (“Women with Voices”).

Summary: Solar Landscape is developing a Community Solar project at 116 Gaither Dr, Mount Laurel, NJ 08054 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). Women with Voices wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and Women with Voices have agreed to collaborate on this Project in a way that will benefit Women with Voices, its community members, the Project, and Community Solar in general.

About Women with Voices: Women with Voices serves communities in New Jersey and New York by procuring and distributing needed school supplies to students, recognizing and honoring student achievement, and preparing and serving hot, nutritious meals to individuals and families in need. Their vision is uplifting communities through lessons and services to cultivate and produce compassionate, contributing members of society. Their mission, as a grassroots organization, is to provide relevant and timely services and support students and families from low- and moderate-income communities in New Jersey and New York.

Collaboration by Women with Voices: In furtherance of its community members’ interests and the Project:

- Women with Voices will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- Women with Voices will work with Solar Landscape to provide educational opportunities and information about Community Solar to low-to-moderate income households that the organization serves.
- Women with Voices will work with Solar Landscape to provide information on Community Solar to staff and volunteers who are eligible to subscribe.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, Women with Voices will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide Women with Voices promotional materials to facilitate the referral process and will pay Women with Voices the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using Women with Voices’ unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by Women with Voices will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay Women with Voices \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay Women with Voices within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay Women with Voices an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) Women with Voices shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be



only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of Women with Voices’ mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will provide support for Women with Voices’ initiatives and events.
- Solar Landscape will assist Women with Voices in identifying homes within its organization that are eligible for Community Solar.
- Solar Landscape will provide marketing and public relations support to facilitate Women with Voices’ involvement in Community Solar.

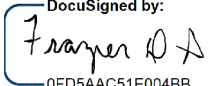
Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or Women with Voices or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and Women with Voices may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

Indemnification of Women with Voices: Solar Landscape shall indemnify, defend, and hold harmless Women with Voices and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys’ fees) (collectively, “Losses”) resulting from this Agreement. Women with Voices shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Women with Voices Charity, Inc.

Solar Landscape Development LLC

DocuSigned by:

 By: _____
 Name: Artoria Dee Frazier
 Title: Founder/ Executive Director

DocuSigned by:

 By: _____
 Name: Shaun Keegan
 Title: CEO



Community Solar Partnership & Collaboration Agreement

This Community Solar Partnership & Collaboration Agreement (the “Agreement”) is entered into and effective as of January 25th, 2021 (the “Effective Date”) between Solar Landscape Development LLC (“Solar Landscape”) and Bethel-Hosanna AME Church (“BH Church”).

Summary: Solar Landscape is developing a Community Solar project at 116 Gaither Dr., Mount Laurel, 08054 (the “Project”). Subject to approval by the New Jersey Board of Public Utilities (the “BPU”) for the Project’s participation in the New Jersey Community Solar Energy Pilot Program (“Community Solar”), Solar Landscape will sell substantially discounted solar electricity from the Project to residential customers (“Subscribers”). BH Church wants its community members to receive the financial and environmental benefits of Community Solar by becoming Subscribers. Accordingly, as detailed below, Solar Landscape and BH Church have agreed to collaborate on this Project in a way that will benefit BH Church, its community members, the Project, and Community Solar in general.

About BH Church: Bethel AME of Pennsauken, established in 1926, merged with Hosanna AME church of Camden in 2017 to become Bethel-Hosanna AME Church. BH Church serves the low-to-moderate income communities of Pennsauken and Camden through outreach events.

Collaboration by BH Church: In furtherance of its community members’ interests and the Project:

- BH Church will facilitate Subscriber acquisition, as detailed in the “Referrals” section below.
- BH Church will work with Solar Landscape to provide educational opportunities and information about Community Solar to their church members and the low-to-moderate income households in their community.
- BH Church will facilitate introductions with Solar Landscape to community organizations in Camden County and adjacent counties.

Referrals: Subject to the BPU’s approval of the Project for participation in the Community Solar program, BH Church will endeavor to refer potential customers to Solar Landscape. Solar Landscape will provide BH Church promotional materials to facilitate the referral process and will pay BH Church the Referral Fee (defined below) for each Successful Referral. A “Successful Referral” is someone who (a) enrolls to purchase Community Solar electricity using BH Church’s unique “Promotional Code” (i.e., a unique code to be provided by Solar Landscape, which prospective customers referred by BH Church will be able to enter online during the enrollment process) and (b) pays his/her first monthly Community Solar electricity bill.

Referral Fee: Solar Landscape shall pay BH Church \$100.00 (the “Referral Fee”) for each Successful Referral until the termination of this Agreement, as provided below. Solar Landscape shall pay BH Church within thirty (30) days of the Successful Referral’s timely payment of his/her first monthly Community Solar electricity bill. Solar Landscape shall pay BH Church an additional \$100.00 after each Successful Referral’s twelfth month of subscription. For avoidance of confusion, (a) BH Church shall be eligible for only one Referral Fee per Successful Referral; (b) there shall be only one Referral Fee allowed per customer household; and (c) customers shall only be able to provide one Promotional Code at the time of enrolling for Community Solar.

Additional Benefits Provided by Solar Landscape: In furtherance of BH Church’s mission, Solar Landscape will provide the following additional benefits:

- Solar Landscape will continue to provide educational opportunities and training to BH Church's staff and team through webinars.



- Solar Landscape will provide marketing and public relations support to facilitate BH Church’s involvement in Community Solar.
- Solar Landscape will provide support for BH Church’s initiatives and events.
- Solar Landscape will continue to provide Community Solar educational webinars for churches in the African Methodist Episcopal Church.
- Solar Landscape will continue to provide Community Solar educational webinars for churches in the African Methodist Episcopal Church that fall under the Camden - Trenton and Atlantic District.

Term & Cancellation: This Agreement will continue until the earlier of (a) cancellation by either Solar Landscape or BH Church or (b) eighteen (18) months from the Effective Date (unless extended by written agreement, including via email). Each of Solar Landscape and BH Church may cancel this Agreement at any time upon written notice (including via email) to the other party, provided that Solar Landscape shall pay all Referral Fees owed up to the date of termination.

Indemnification of BH Church: Solar Landscape shall indemnify, defend, and hold harmless BH Church and its officers, directors, employees, agents, affiliates, successors, and permitted assigns against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs, or expenses (including reasonable attorneys’ fees) (collectively, “Losses”) resulting from this Agreement. BH Church shall not be held liable for, and will have no indemnification obligation with respect to, any Losses incurred by Solar Landscape resulting from this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the Effective Date.

Bethel-Hosanna AME Church

Solar Landscape Development LLC

By: _____
 Name: Reverend Richard F. Norris II
 Title: Pastor

DocuSigned by:
Rev. Richard F. Norris II
 2EB8CC374E4441A...

By: _____
 Name: Shaun Keegan
 Title: CEO

DocuSigned by:
Shaun Keegan
 B710C5E66A39432...

 **Habitat for Humanity**[®]
of Burlington and Mercer Counties

January 29, 2021

New Jersey Board of Public Utilities
44 S. Clinton Ave.
Trenton, NJ 08625

Re: *Letter of Collaboration with Solar Landscape on Community Solar Project at 116 Gaither Dr., Mount Laurel, NJ 08054*

To Whom It May Concern,

I am writing to express Habitat for Humanity of Burlington and Mercer Counties' enthusiastic support for Solar Landscape's Community Solar application and to share details of our planned collaboration with Solar Landscape.

Habitat for Humanity of Burlington and Mercer Counties is an independent affiliate of Habitat for Humanity International. Building community for more than 30 years, we offer programs for people in need of affordable homeownership opportunities and for current homeowners seeking to preserve their home.

We have engaged in conversations with Solar Landscape about their proposed Community Solar project at 116 Gaither Dr., Mount Laurel, NJ 08054 and, as a result of these conversations, we understand that, subject to your approval of their application, Solar Landscape will sell substantially discounted solar electricity from the proposed project to residential subscribers. We are pleased that the majority of the electricity produced by the project will be sold at a discount to low- and moderate-income subscribers, and we want our community members to receive the financial and environmental benefits of the Community Solar program by becoming subscribers to Solar Landscape's proposed project.

Accordingly, in furtherance of our community members' interests and our support of Community Solar, we intend to facilitate subscriber acquisition to Solar Landscape's proposed project by referring community members eligible for Community Solar and working with Solar Landscape to shape their product offering for residential subscribers in Burlington and Mercer Counties.

In addition to the proposed project, Solar Landscape has informed us of their intention to become even further involved in our community service activities by providing support for our initiatives and events and further facilitating our involvement in Community Solar by assisting us in identifying homes in our organization that are eligible for Community Solar.

It is the intention of Habitat for Humanity of Burlington and Mercer Counties to finalize an agreement with Solar Landscape in order to formally arrange our and their commitment to the above terms.

If you need any additional information, please contact me.

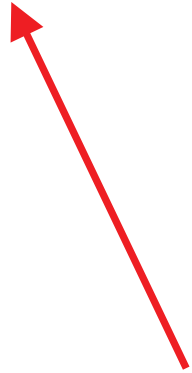
Thank you,

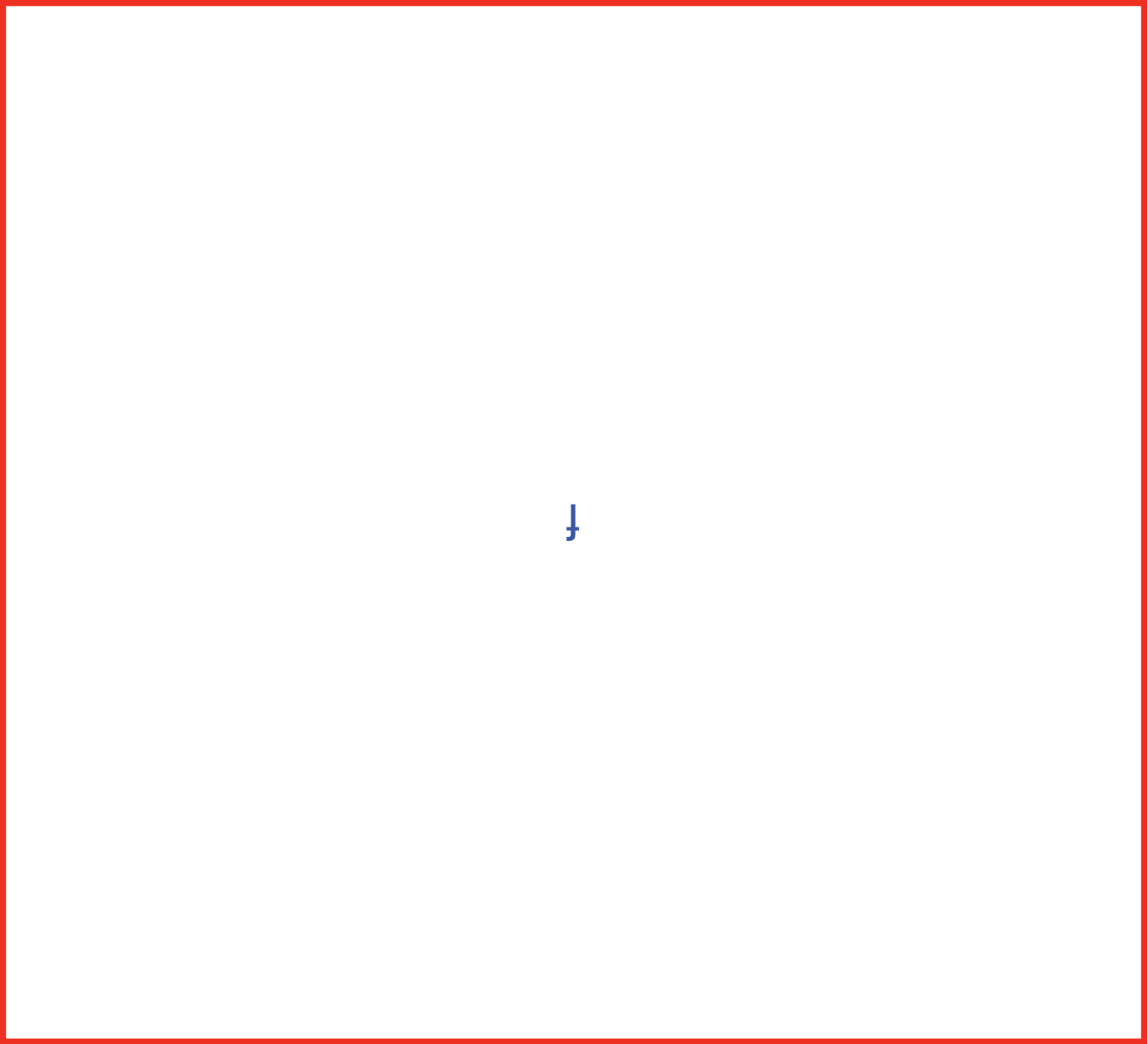
DocuSigned by:

77A5684E31594AE...

Lori Leonard
CEO

Habitat for Humanity of Burlington and Mercer Counties
lleonard@hfhbmc.org





ATTACHMENT 9
EVIDENCE OF COMMUNITY SUPPORT &
CONSULTATION
(SECTION X, QUESTION 4)

Section X, Question 4. The proposed community solar project was developed, at least in part, with support and in consultation with the community in which the project is located* **YES**

If "Yes," please describe the consultative process below.

*A community consultative process may include any of the following: letter of support from municipality and/or community organizations and/or local affordable housing provider demonstrating their awareness and support of the project; one or more opportunities for public intervention; and/or outreach to the municipality and/or local community organizations and/or affordable housing provider

EVIDENCE OF OUR COMMUNITY CONSULTATIVE PROCESS IS ON THE PAGES AFTER THE FOLLOWING SUMMARIES:

1. **Community Consultation Webinar:** *We hosted a consultative webinar and advertised to 500,000 people across the state, with a focus on every town in which we developed a community solar project. We went step by step for over 60 minutes on how community solar works and took questions and input from residents as well as the Community Organizations we reached out to specifically. **Please see evidence of same on the following page.***
2. **Public Schools:** *As described in Section X, Question 2 above, we consulted with every school district where we developed a community solar project. The details and supporting docs are provided in Section X, Question 2.*
3. **Municipal Governments:** *As described in Section X, Question 2 above, we consulted with every municipality where we developed a community solar project. The details for the project and supporting docs are provided in Section X, Question 2.*
4. **Food banks:** *We volunteer our time at the local food bank in every Town we work in. We hand out food, make donations, and offer access to clean power when appropriate. Foodbanks we engaged on this project so far are listed in Section X, Question 3. Additional organizations we outreached to include:*
 - **South Jersey Food Bank**
 - **South Brunswick Food Bank**
5. **Houses of Worship:** *We reach out to houses of worship of all varieties in the towns in which we develop projects. We find that faith leaders are wonderful partners in reaching and helping the LMI community. Houses of worship we engaged on this project so far are listed in Section X, Question 3.*
6. **CAAs:** *Community Action Agencies serve LMI residents. We contact the CAA in every county, and work closely with CAAs to reach LMI communities. As described in Section X, Question 1, we have collaboration agreements with: East Brunswick Community Housing Corporation*
7. **Other Non Profits:** *Our closest partners are listed in Section X, Question 2. These are the other organizations that we outreached to for this project:*
 - Bergen Volunteers
 - Resources for Independent living
 - United Way Greater Mercer County
 - United Way of Greater Newark
 - United Way of Hudson
 - United Way of Central Jersey
 - United Way Northern NJ
 - Market St Mission

- Sustainable Morristown
- Compass 82
- Preferred Behavioral Health
- Ocean.org
- Metro Company
- Nation Builder

SOLAR LANDSCAPE COMMUNITY CONSULTATION WEBINAR

Presented by:



Solar Landscape Development, LLC
522 Cookman Ave
Asbury Park, NJ 07712

January 26th and February 1, 2021



Community Consultation Webinar Overview

COVID 19 safety protocols made many traditional community engagement methods impossible. Our commitment was to make as many people as possible within the communities in which we were applying for year two projects aware of the benefits community solar will bring to their communities.

In the spirit of the state's Pilot Program, we created, marketed and delivered two statewide webinars to educate and engage community members. The stated purpose of the webinars was a "*Community Consultation*". Community members were encouraged to ask questions during the webinar. The webinar hosts provided their contact information so attendees could ask additional questions after the webinar.

The webinar was hosted by two members of our professionals:

Patrick McNamara, a community solar developer who is a graduate of Michigan State University and certified by the North American Board of Certified Energy Practitioners.

Yvette Viasus – A LEED certified energy professional who was President of U.S. Green Building Council, New Jersey while at Montclair University and Assistant Project Manager for the PSEG Institute for Sustainability Studies. Yvette is a bi-lingual graduate on Solar Landscape's job training program.

In order to have the most wide-reaching impact we invited our network of non-profit partners and asked that they announce the seminars to the individuals and families they serve. We engaged and contracted with M Studio of Asbury Park to assist in our marketing efforts. We marketed the webinar privately the following ways:

- ✓ Targeted advertising in and around the communities our proposed project are sited.
- ✓ Social Media
- ✓ Emailing directly to the additional non-profits agencies with whom we worked

The Housing Community Development Network on New Jersey (HCDNNJ) acted as a partner in publicizing our webinars to their membership of over 250 non-profit housing and community development corporations that support the creation of housing choices and economic opportunities for low- and moderate-income community residents.

Table of Contents:

1. List of Towns we advertised in
2. Screenshot of digital ad placement
3. Webinar email to Community Organizations and Non-profits
4. Social Media Ad Examples
5. Eventbrite page
6. Webinar Slides

Cranbury Township

Millville City

Edgewater Park

Woodbridge Township

North Bergen Township

Logan Township

Lakewood Township

Robbinsville Township

Kearny Township

North Brunswick Township

Secaucus Township

Sayreville Borough

Northvale Borough

Mount Laurel Township

Lawrence Township

Piscataway Township

Delran Township

Union Township

Mays Landing Community

East Hanover Township

Lumberton Township

Tinton Falls Borough

Pennsville Township

Linden Township

South Brunswick Township

Ho-Ho-Kus Borough

Mahwah Township

Morristown Township

Jersey City

Neptune Township

Toms River Township

Hanover Township

Randolph Township

Parsippany-Troy Hills Township School District

Wood-Ridge Borough

Cherry Hill Township

Ridgefield Township

Roseland Township

Clifton

Solar Landscape Community Solar Advertisement

SUBSCRIBE NOW
\$1 for 3 months. Save 97%.

northjersey.com

SUBSCRIBE NOW
\$1 for 3 months. Save 97%.

News Local Sports High School Sports Elections Nation / World Obituaries E-Edition Legals 41°F Subscribe Sign In



7 new restaurants to try in North Jersey

FOR SUBSCRIBERS FOOD 4:49 a.m. ET Jan. 19



Residents share memories of Metro View Grille in Haledon
HALEDON 11:50 a.m. ET Jan. 19



Vaccinating the general public for COVID is hard enough. What about NJ's homeless?
CORONAVIRUS 4:00 a.m. ET Jan. 19



One hurt in rollover crash in Hackensack
HACKENSACK 1:05 p.m. ET Jan. 19

More Stories



FOR SUBSCRIBERS
How schools plan to make up the



NJ phone line for COVID vaccine info refers callers to...
CORONAVIRUS

Top Headlines

FOR SUBSCRIBERS
COVID survivor, still suffering months later, has a message

Here's where to get a COVID vaccine in NJ if they have them

Historic Village Hall will reopen as a restaurant

FOR SUBSCRIBERS
Teacher who got students can be fired, rules arbitrary

NJ unemployment: payments to go out Jan. 19

Advertisement

Community Solar is coming to you - we want your input!

RESERVE YOUR SPOT!

CLICK HERE

Daily Briefing, in your inbox!

Start your day with the morning's top news.

Email Address



Subject: Community Solar in NJ: You are invited to a webinar!
Date: Tuesday, January 26, 2021 at 12:58:19 PM Eastern Standard Time
From: Gina Viasus
To: Yvette Viasus
CC: Kevin Dunshee, Patrick McNamara
Attachments: image001.jpg

Good Afternoon!

Gina here with Solar Landscape. You may have heard from our team recently about the NJ Community Solar program. We've been doing outreach in communities where we are operating or developing new Community Solar projects. We know that many of you are busy ensuring that your families and communities are taken care of for in these trying times – so we created an opportunity for anybody to find out about Community Solar in a Covid-safe format.

You are invited to attend our “Community Consultation Webinar”. It will be a brief presentation with time for questions and comments, and suggestions. Just click the image below or [here](#) to register. Please feel free to share the link on social media or to forward this email to friends, family and colleagues, it is a public event.

Note there are two dates, one TODAY on Tuesday, January 26th and one next week on Monday, February 1st.

Please call or email if you have any questions. Thank you!

Gina Viasus | Assistant Community Manager
Mobile: (973) 876-2928
www.solarlandscape.com



and February 1, 2021, for an opportunity to ask questions and find out more about the Community Solar projects proposed in your area.

*Your input can help
shape the project
in your community!*

CLICK [HERE](#) TO RESERVE
YOUR SPOT TODAY!





Solar Landscape

January 28 at 10:09 PM · 🌐



Great meeting with [Governor Phil Murphy](#) at the first completed community solar project in New Jersey! Any and all [PSEG](#) customers can signup today. Have questions? Please click the link below to signup for our educational webinar happening 2/5 at 7pm!

<https://bit.ly/CommunitySolarWebinarNJ>



You can see it's 11 megawatts of power and it's one of 45





Solar Landscape

811 followers

1w • 🌐



Great meeting with Governor Phil Murphy at the first completed community solar project in New Jersey! Any and all PSE&G customers can sign up today. Have questions? Please click the link below to sign up for our educational webinar happening 2/5 at 7pm!

[#communitysolar](#) [#newjersey](#)

<https://lnkd.in/gYJ7NzZ>



that's actually off the ground based on what we decided to



solarlandscape

Community Solar in New Jersey:

How it works, what the benefits are,
and how you can get involved.

**A CONSULTATION WITH THE
COMMUNITIES WE WISH TO SERVE**

MULTIPLE DATES

A Community Solar Project is Coming to Your Community

by Solar Landscape [Follow](#)

Free



Sales Ended

Sales Ended

**Solar Landscape invites you to find out more at an educational webinar,
and open community discussion.**

About this Event

Topics covered:

- What is New Jersey Community Solar?
- How it will benefit your community
- How it can benefit your family

Most importantly, we want your input and feedback. A Q&A and community discussion will follow the twenty-minute presentation.

This will be a virtual event with two dates to choose from:

Location

Online Event

Already have a ticket?

[Access the event](#)



Starting in 2 hours: A Community Solar Project is Coming to Your Community

1 message

Solar Landscape <noreply@event.eventbrite.com>

Tue, Jan 26, 2021 at 5:15 PM

Reply-To: patrick@solarlandscape.com

To: sbl@advocatesforpregnantwomen.org



Your event [A Community Solar Project is Coming to Your Community](#) starts in 2 hours

How to join

Log in and check the event page for instructions to join. If you need to create an account, sign up with the email address you used to register for this event.

[View the event](#)



Create your own event

Anyone can sell tickets or manage registration with Eventbrite.

[Learn more](#)



Discover great events

Find local events that match your passions.

[See events](#)



NJ COMMUNITY SOLAR PROGRAM

COMMUNITY PARTNERSHIP & ENGAGEMENT

YVETTE VIASUS

Community Manager

yvette@solarlandscape.com

(862) 324-2320

PATRICK MCNAMARA

Project Developer

patrick@solarlandscape.com

(248) 227-4164

Project Example - Perth Amboy Community Solar - 960 & 1000 High Street

- Solar Landscape leases the rooftop space from the building owner
- The solar does not power the building. All the energy flows into the grid and is credited to electric bills of residential ratepayers.
- 10-15 panels will power a typical home.
- Solar Landscape has committed to ensuring 51% of generation capacity will serve low-to-moderate (LMI) income households.
- Our commitment to serving LMI is accomplished by partnering with organizations in the community.



Completed Projects in Perth Amboy - will serve 1000+ Community Members.

GOVERNOR MURPHY ON THE ROOF



Solar Landscape | Community Partnership and Engagement

WHAT IS COMMUNITY SOLAR?

THE PROBLEM

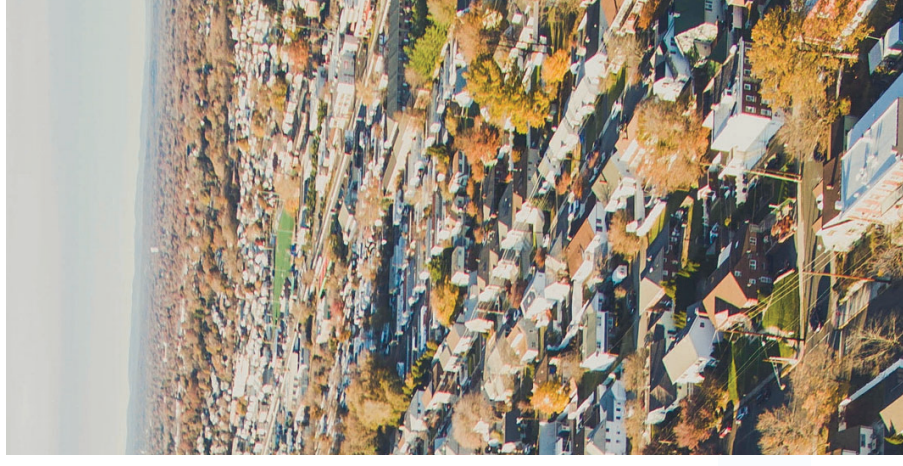
- Through existing policies and incentives in New Jersey, access to the benefits of solar energy has been limited.

WHY COMMUNITY SOLAR IS A SOLUTION:

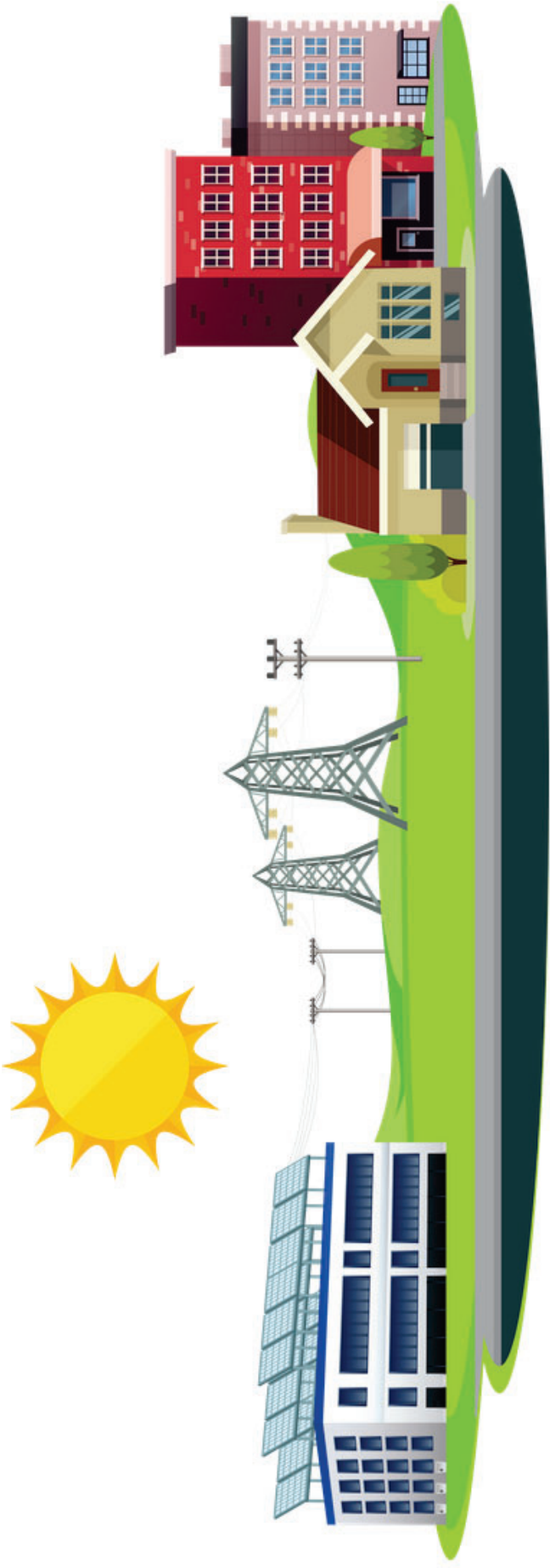
"...it enables those who can't benefit from rooftop solar, such as those who rent, live in multi-unit dwellings, have property unsuitable for solar, or lack access to capital, to participate in the clean energy economy..."

-New Jersey Energy Master Plan, Pathway to 2050

- The program was created by Governor Murphy in 2018 as part of the "Clean Energy Act".
- It is a 3 year pilot program. We are now in Year 2.



SO HOW DOES COMMUNITY SOLAR WORK?



1

Solar Landscape's large, remotely located solar projects feed clean energy into your community's electric grid.

2

You enroll to purchase power produced by the system.

3

You get a discount off the solar electricity allocated to your account.

About Solar Landscape

- We are a New Jersey based company specializing in rooftop community solar projects. We also build projects that power schools, towns, and local businesses.
- We employ the "boots on the roof" - the crews who physically install the panels. This has allowed us to incorporate job training, certification & placement into our community solar projects.
- In Round 1 of the Community Solar Program the NJ Board of Public Utilities approved 8 Solar Landscape projects. Sites are located in Perth Amboy, Edison, Teterboro, Wood-Ridge, North Bergen, and Pennsauken.
- These projects are successful due to partnership with towns, community organizations, and affordable housing providers.



WWW.GOSOLARLANDSCAPE.COM



[Home](#) [What Is Community Solar](#) [About Us](#) [FAQ](#) [In the News](#) [Sign Up](#) [Español](#)

NEW

PSE&G Customers can support
clean energy and save at least
10% on electricity costs.

Join Today

No solar panels needed on your rooftop.

WELCOME
TO
THE GARDEN STATE

Solar Landscape | Community Partnership and Engagement



ENROLLMENT PORTAL

Name *
First Name Last Name
Email * Phone *
* Address of your current electricity account
Address *
Address Line 1
Address Line 2
City State ZIP Code
Is your billing address different than your service address?
 Yes No
Utility * PSE&G Account Number *
PSE&G

*Your PSE&G account number can be found on your PSE&G bill on the top right of the first page. If you do not have access to your bill, call PSE&G's customer service at 1-800-436-7734 to request your account number.

Promo Code
IMPORTANT: If your promo code begins with SRC or SWC, please call us at 732-456-5656 to guarantee your discount rate.





What are the Benefits?

ACCESS TO SOLAR POWER

- Regardless of income level, credit score, or homeownership status
- If you pay a utility bill, you are eligible
- Priority given to low-to-moderate income (LMI) families

ELECTRICITY SAVINGS

- Subscribers receive up to 20% guaranteed savings on their monthly electricity bill
- There are no upfront fees, or other hidden costs for subscribers

ENVIRONMENTAL JUSTICE

- Underserved communities have been disproportionately affected by pollution
- This program seeks to distribute clean energy equitably

HOW WE CAN PARTNER WITH YOUR ORGANIZATION

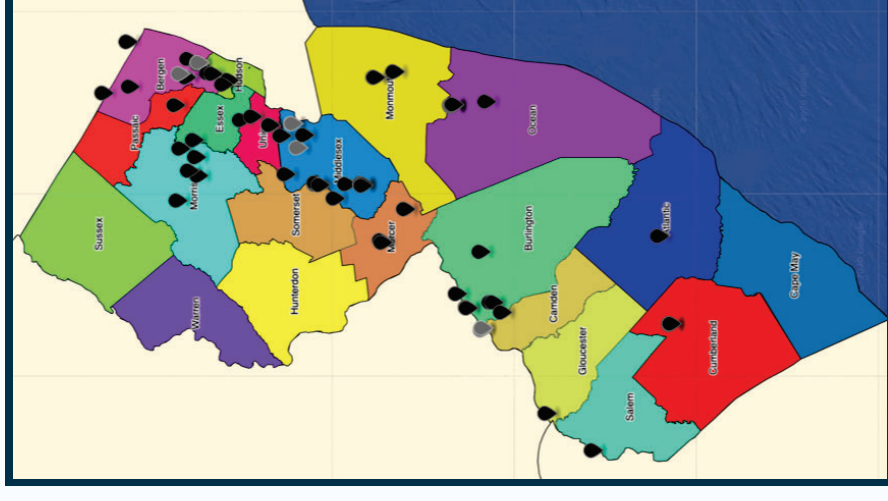
Community Solar depends on informed stakeholders and you are our conduit to the community we wish to serve!

2 EXAMPLES OF WAYS TO PARTNER...

- Facilitating Community Solar Subscription
- Assisting in Community Solar Engagement

WHAT ARE THE NEXT STEPS?

- Talk to us about the benefits of Community Solar
 - For those you serve
 - For your organization
- Find out if we have a project in the areas that you serve
- Sign a simple agreement to collaborate with us



Map showing existing or planned Community Solar Projects across NJ

DEADLINE FOR INVOLVEMENT THIS YEAR IS FEBRUARY 5TH 2021!

Thank You!

Please reach out to:

Pat McNamara
patrick@solarlandscape.com
(248) 227-4164

ATTACHMENT 10
EVIDENCE OF COST ESTIMATES
(SECTION XI, QUESTION 1)

[Redacted text]

[Redacted]	[Redacted]
[Redacted]	[Redacted]
[Redacted]	[Redacted]
[Redacted]	[Redacted]
[Redacted]	[Redacted]

Prepared by:



ATTACHMENT 11

DETAILS ON ENERGY AUDITS AND/OR ENERGY EFFICIENCY IMPROVEMENTS (SECTION XII, QUESTION 3)

XII. 3. The proposed community solar facility will provide energy audits and/or energy efficiency improvements to subscribers.....**Yes**

If “Yes,” please provide additional details:

SUMMARY

Solar Landscape has partnered with AM Conservation to create energy efficiency kits for everyone who subscribes to our community solar projects. In this efficiency welcome kit, we include several household items that will reduce our subscribers’ energy usage, along with a specially tailored handout created for our subscribers that explains the easiest and most effective ways to save energy in their home. AM Conservation specializes in working with utility companies to distribute these energy savings kits across the US, and we hope that by literally giving our subscribers the tools to improve their home energy usage, these kits will motivate them to be both thriftier and more environmentally conscious.

With the goal of making it as easy as possible for our subscribers to take the first steps to improve their home energy efficiency, we have also included in our welcome kits offers for subscribers to get free energy audits through our partnership with home energy audit and improvement services. We have partnered with Mid-State Heating and Cooling, Ciel Power, and Home Energy Diagnostics to offer these home energy audits. These companies are all qualified contractors for the NJ Clean Energy Program, and our partnerships allow us to raise awareness of the NJ Clean Energy Program (“NJCEP”), its Comfort Partners Program and other efficiency resources available to New Jersey residents. The resource sheet included in our welcome kit explains NJCEP’s rebate opportunities for efficiency upgrades.

For our LMI subscribers, the resource sheet will also provide information on the NJCEP’s Comfort Partners program, explaining additional opportunities available to LMI subscribers for free and subsidized energy efficiency services that they may qualify for. In preparing our welcome kits, we spoke with Marilyn Marquez, a Program Coordinator for the Comfort Partners program, to discuss the available opportunities for LMI subscribers. She found that the outreach potential through our kits could be very beneficial to our LMI subscribers, even providing us with infographics and resources to help us explain the program.

OVERVIEW OF EFFICIENCY WELCOME KIT CONTENTS

Every efficiency welcome kit sent to new subscribers will include these items, which are detailed in this section:

- Home efficiency upgrade items
- Home Energy Tips by Solar Landscape
- Information on the Comfort Partners program for LMI subscribers
- Information on free Energy Audits through our partners for non-LMI subscribers

Efficiency Welcome Kit Contents:



(2) LED Lightbulbs



A dimmable, instant-on LED lightbulb suits bathrooms, patio fixtures and lamps with 25,000-hour life. This durable LED delivers long-term performance and uses only a fraction of the energy that an incandescent would. ENERGY STAR® certified for quality.

(2) Leak Detection Dye Tab Packets



Leak-detection dye tablets are used to rapidly identify a leaky toilet tank, which can waste thousands of gallons of water per year.

1.0 GPM Aerator



Beyond saving water, these faucet aerators save money on heating the water. For utility bills, the reduced flow rate provides additional savings.

30' Rope Caulk



This 30' Rope Door and Window Caulk is an effective alternative to tube caulking for both doors and windows. This caulk helps seal out drafts in small gaps, providing an easy caulking solution that will not harden or dry out.

Open-Cell Foam Weather Strip



This Open-Cell Foam-Tape Weatherstripping is easy to install and helps reduce heating and cooling costs. It helps seal out drafts, prevent heat loss and improve energy efficiency on doors, windows, attic hatches and around air conditioners.

LED Night Light



These LED night lights provide maximum longevity with minimal energy usage. Each night light intelligently turns itself on and off, depending on the amount of light in the room while lasting up to 100,000-hour life.

(5) Sealing Gasket Packet



Switch and Outlet Sealing Gaskets eliminate drafts, insulate and help conserve energy when used in exterior wall receptacles.











Diffuser Water Bottle



This Diffuser Water Bottle is an additional item we are offering to each subscriber in the kit they receive.

Energy Efficiency Tips Sheet by Solar Landscape:

Our infographic tips sheet provides simple energy efficiency measures that can be implemented at little to no cost.

SOLAR LANDSCAPE HOME ENERGY EFFICIENCY TIPS:	SOLAR LANDSCAPE HOME ENERGY EFFICIENCY TIPS:
 <p>AIR SEAL YOUR HOME Sealing cracks, gaps and leaks with weatherstrips, caulk, and insulation can save up to 15%-30% on home heating and cooling costs.</p>	 <p>UNPLUG UNUSED CHARGERS Cell phone and battery chargers that are plugged in but not in use are often referred to as energy vampires. Alone, one charger won't make much impact, but collectively energy vampires can be responsible for 10% of your energy bill.</p>
<p>TURN OFF THE LIGHTS Turning off lights when they are not in use is an easy way to lower electricity costs. Lighting accounts for about 20% of a typical residential utility bill.</p> 	<p>DON'T WASH WITH HOT WATER Avoid running your washer with hot water and opt for cold or warm water when possible. 90% of the energy used by your washer is used to heat the water, and the other 10% is used to run the machine.</p> 
 <p>AIR CONDITIONER PLACEMENT Direct sunlight falling on a window air conditioning unit increases its workload. When a choice is possible, locate such units on the north or shady side of the house.</p>	 <p>BUY ENERGY STAR PRODUCTS Energy Star-qualified appliances, such as refrigerators, televisions, stoves, washers and air conditioners, use 10-50% less energy than standard appliances and help reduce emissions of greenhouse gases. If you plan to replace an appliance soon, consider getting an Energy Star-certified product.</p>
<p>REPAIR FAUCET LEAKS Hot water leaking at a rate of 1 drip per second can waste up to 1,661 gallons of water over the course of a year, and waste electricity.</p> 	<p>SET YOUR THERMOSTAT You can reduce your cooling bill by 2 percent just by raising your thermostat by 1 degree in the summer. Likewise, in the winter, lowering your thermostat by only 1 degree can reduce heating bills by 3 percent.</p> 
FOLLOW US ON SOCIAL MEDIA FOR MORE TIPS FACEBOOK: SOLAR LANDSCAPE INSTAGRAM: @GOSOLARLANDSCAPE LINKEDIN: SOLAR LANDSCAPE 	FOLLOW US ON SOCIAL MEDIA FOR MORE TIPS FACEBOOK: SOLAR LANDSCAPE INSTAGRAM: @GOSOLARLANDSCAPE LINKEDIN: SOLAR LANDSCAPE 

Information on Comfort Partners program for LMI subscribers:

Our reference sheet includes information on services available through Comfort Partners and how to contact the program.

ADDITIONAL ENERGY EFFICIENCY RESOURCES, AUDITS, & UPGRADES

FINANCIAL ASSISTANCE FOR LOWER-INCOME HOUSEHOLDS
You may qualify for the New Jersey Comfort Partners Program, which provides free energy conservation measures to income-eligible families living in the state of New Jersey. As a participant in the New Jersey Comfort Partners Program, you may be eligible to receive a range of FREE energy- and money-saving services, including:

- HOME ENERGY ASSESSMENT
- ENERGY-EFFICIENT PRODUCTS
- REPLACEMENT OF INEFFICIENT APPLIANCES LIKE REFRIGERATORS
- INSTALLATION OF AIR SEALING
- PERSONALIZED ENERGY COUNSELING
- HEATING/COOLING EQUIPMENT MAINTENANCE

To be eligible, you must be:

- At or below 225% of the Federal Poverty Guidelines or participate in one of the following Federal/Safety Net Partnership programs:
 - HOME ENERGY ASSISTANCE PROGRAM (HEAP)
 - TEMPORARY ASSISTANCE TO NEEDY FAMILIES (TANF)
 - UNIVERSAL SERVICE FUND (USF)
 - SECTION 8 HOUSING
 - PHARMACEUTICAL ASSISTANCE TO AGED & DISABLED (PAAD)
 - FEDERAL SUPPLEMENTAL SECURITY INCOME (SSI)
 - LIFELINE
- A customer of record with an individually metered electric or gas account and using this home as your primary residence
- Living in a building with 1 - 14 units (apartment, townhouse, etc.) individually metered

FOR MORE INFORMATION CALL OUR COMFORT PARTNERS RESOURCE PARTNERS AT CLEARRESULT: (973) 398-3800

Information on Free Home Energy Audits through our Partners:

Subscribers have access to free home energy audits thanks to our partnerships with three regional partners, and we are in the process of adding more partners to the list. The below information is included in our reference sheet. Overviews of our service partners in their own words follows.

**OTHER REBATE PROGRAMS
FOR EFFICIENCY UPGRADES**

New Jersey homeowners may receive up to \$4,000 in financial incentives for home energy efficiency upgrades from now until June 30, 2021. You may also qualify for 0%-0.99% interest financing to help pay for the energy-efficient upgrades. Low or moderate income residents may be eligible to receive an additional incentive of \$500, \$750, \$1,000 depending on their projects estimated total energy savings.

The first step is to schedule an assessment by contacting a participating accredited and certified contractor. The technician will take inventory and report on the current conditions of your home from top to bottom. Solar Landscape has partnered with accredited and certified contractors in your area for a FREE home energy audit to take your first step! Call them and tell them you've subscribed to Solar Landscape's Community Solar Projects:

- NORTH JERSEY: CIEL POWER LLC 201-632-3463
- CENTRAL JERSEY: MID STATE HEATING AND COOLING 732-842-7199
- SOUTH JERSEY: HUTCHINSON 866-953-8728

Ciel Power (Northern NJ)

At Ciel Power, we're developing ground-breaking sustainability partnerships with towns, businesses, and academic institutions throughout New Jersey. Ciel Power is a proud recipient of the 2019 and 2020 ENERGY STAR Contractor of the Year awards and services mainly Hudson, Bergen and surrounding counties in northern New Jersey. While conventional insulation and mechanical contracting has evolved to maximize profits and production, we carefully examine each of our customer's homes to make insightful recommendations about budget-friendly improvements that will yield the biggest impact on the home's overall comfort and efficiency.

Mid-State Heating and Cooling (Central NJ)

Our top in-house team of licensed technicians and installers is always ready to bring you the knowledge, guidance and on-target solutions that result in your complete satisfaction. And when it comes to helping you save on energy with your heating and air conditioning there's no one more reliable: Mid-State is an award-winner in the ENERGY STAR® Home Performance program. Mid-State Heating & Cooling has been serving commercial & residential customers since 1968. We service Monmouth, Middlesex, Somerset, Union, Burlington, Ocean, and surrounding counties.

Hutchinson (Southern NJ)

Hutchinson is one of the most experienced plumbing, heating, and air conditioning contractors in the region. Our awards and recognition are a testament to Hutchinson's commitment to excellence and represent our depth in home energy efficiency and improvement, product knowledge, superior service and customer satisfaction, top performance in our industry, and being recognized as the safest of safe companies. We have received several of these awards for ten or more years: Home Performance with ENERGY STAR: Century Club Award Winner, NJ Department of Clean Energy: Outstanding Achievement Award, Air Conditioning Contractors of America: Spirit of Federation Award, and more. The Hutchinson family has always believed that it is important to participate in, and contribute to, the enrichment of its community by being actively involved. We contribute time and resources and participate in fundraising events to help make a difference. Hutchinson services Camden, Cumberland, Ocean, Monmouth, Burlington, Gloucester, Mercer, and Somerset Counties, among many more in NJ.

ATTACHMENT 12
PERMANENT JOB DETAILS
(SECTION XII, QUESTION 4)

XII. 4. The proposed community solar project will create temporary or permanent jobs in New Jersey..... **Yes**
If “Yes,” estimated number of temporary jobs created in New Jersey: **0.28 jobs per MW(dc)**
If “Yes,” estimated number of permanent jobs created in New Jersey: **1.34 jobs per MW(dc)**
If “Yes,” explain what these jobs are:

EXPLANATION OF JOBS

Our descriptions of specific jobs begin on the next page; but first, please consider the following bases for our estimated numbers.

We estimate that for each megawatt (dc) (“MW”) of solar we install, we will create 1.34 permanent jobs and 0.28 temporary jobs in New Jersey. ***Because of our development pipeline of approximately 150 MW, the increase in Community Solar capacity to 150 MW, and the mandate for New Jersey to reach 100% renewable energy by 2050, we are growing our team of Solar Landscape employees, our network of third-party EPC contractors, and our jobs training program, so that we can reliably and safely construct 100 MW of solar projects in any twelve-month period moving forward.*** Thus, we aim to create 134 permanent and 28 temporary jobs in the New Jersey solar industry in 2021-2022. The people filling these jobs will be employed by Solar Landscape and/or any number of our reliable subcontractors throughout New Jersey. Our estimated numbers are based on the following information and data compiled over the past nine years of Solar Landscape’s growth:

- Solar Landscape began as a 4-person solar construction business in 2011. Since then, we have grown vertically from installation subcontractor, to general and EPC contractor, to project developer, to financier and asset manager. Each year, our number of full-time employees has increased consistently and predictably as a product of the increase in installed solar capacity in that year. Today, we have 72 full-time employees.
- The construction of a solar project is very labor-intensive, which means that most of our employees are construction workers or electrical installers (as opposed to office workers). For any project over 1 MW (i.e., for almost all of Solar Landscape’s projects), these are prevailing-wage jobs that pay at least \$55 per hour. Employees take great pride in their jobs, get to work outside, and do not need a college degree. Accordingly, “solar installer” is one of the fastest growing careers in the country, and there is an abundance of New Jersey residents eager to join our ranks.
- In our first 5 years of existence, we “self-performed” (i.e., used our own employees, rather than subcontractors, for) 100% of construction labor on our projects. Last year, we self-performed approximately 75% of construction and increased our use of reliable subcontractors. We are actively increasing our network of safe and reliable subcontractors to ensure that we can meet the demands of New Jersey’s growing solar industry; and there is no shortage of solar companies excited to grow their businesses.
- Our industry-leading jobs-training program trained over 100 trainees in 2020 and is expecting to enroll over 200 trainees in 2021; and Solar Landscape and our network of subcontractors are expecting to hire graduates.

The following pages include specific descriptions of the types of jobs we are creating.

Construction and Engineering

- **Solar Installers** – Many of our entry-level solar installers had never worked outside in a construction environment previously. We require that new hires pass our 40-hour jobs-training program, and complete an OSHA-10 training program. These are the jobs we create most frequently, and we often offer these jobs to members of community organizations with whom we partner. Most of our projects require 20 or more Solar Installers, working for several weeks to months per project. Prevailing wage in NJ starts at around \$55/hour for this position, and this is the lowest-paid job function on a large-scale solar installation. Each construction job classification below earns as much or more.
- **Junior Foreman** – Installers who have demonstrated their ability to think critically, have learned the tools of the trade, and have shown a propensity for leadership are promoted to Junior Foreman, where they are responsible for a crew of installers or for a particular scope of work. Junior Foremen communicate with their installation crew and are responsible for thinking ahead and making sure their crews are set up to work safely and efficiently.
- **DC Electrician** – Installers are promoted to DC Electrician when they have mastered the tools of the trade and demonstrated their understanding of electrical theory and best practices working around electrical material. These employees are given the chance to participate in a certified apprenticeship program we offer through Associated Builders & Contractors. Most of this job entails working on and installing the electrical equipment on the DC side of the inverters or setting up conduits and cable trays for AC equipment.
- **AC Electrician** – These are the most experienced installers, many of whom have 5 or more years of solar-electric experience. There is a required number of licensed electricians on every site, and their work is most critical to a safely built solar PV system. The work is more physically demanding than typical indoor electrical work. These employees are working in the elements to install costly equipment including switchgear, transformers, metering, etc. The typical earnings for these employees are about \$90 per hour.
- **Project Foreman** – The Project Foreman (and Assistant Project Foreman) oversees the day-to-day project activities and maintains a well-organized job site. He or she coordinates deliveries, maintains professional site conditions, and directs the order of operations on the install. It all starts with safety, and every foreman has extensive training and experience working on commercial rooftops. Most foremen with Solar Landscape have been with the company since 2012, and have installed tens of thousands of solar panels across the State without having any major OSHA incident.
- **Project Manager** – The construction project manager communicates directly with clients (rooftop landlords), oversees safety protocols, AHJ compliance and coordination, and communicates with the office team on status, timing, and compliance. PM's have years of experience and typically a 4-year college degree.
- **PV Design Engineer** – Engineering degree required. Our Design Engineers use drone technology to conduct in-person site visits, and work with the latest software to design our solar PV systems. They model and optimize energy production and keep track of the latest equipment specs to design our systems optimally.
- **Project Engineer** – Engineering degree required. Responsible for coordinating engineering efforts during the sales, pre-construction, and post-construction phases. Works with project managers to maintain the highest building and engineering standards.
- **Technical Asset Manager** – Ensures the systems are producing as expected by closely monitoring energy production of each project and across the fleet. Manages dispatch of operations and maintenance ("O&M") support, works with equipment suppliers for warranty support, and

recommends technical changes to improve performance and safety. Communicates with finance and engineering to maintain optimal performance as part of holistic asset management.

- **Construction/Office Administrator** – Supports all construction-related activity by providing administrative support to the installers, electricians, project managers, and engineers. Tasks include reconciling expense reports, communicating with local permit offices, and ordering and managing delivery of large equipment.

Sales and Business Development

- **Community Engagement Professional** – Community solar has encouraged us to put together a growing division of the company focused on engaging LMI communities. Community Engagement Professionals work with our partner organizations to provide job training and access to discounted clean energy and to promote environmental justice in the State.
- **Project Analyst** – Supports the Sales and Business Development team by modeling project economics and preparing client-facing presentations to show return-on-investment and financial analysis.
- **Business Development Manager** – Supports project development, coordinates with engineering on feasibility, coordinates with project analysts on cost and financial estimates, and advances project maturity through completion of development.
- **Project Developer** – Coordinates with real estate owners to lease project sites on rooftops, parking lots, and landfills. Manages relationships, creates presentations, and participates in speaking engagements to successfully communicate Solar Landscape's message.
- **Marketing & Communications Professional** – Supports the company in public relations, digital outreach including social media presence, event planning, outreach coordination, and other standard marketing functions.

Corporate

- **Policy Lead** – Tracks policy developments on local, state and federal level to support business strategy. Actively engages with policy-makers to promote solar and provide transparency to enable sound policy-making.
- **Legal** – Supports all legal aspects of the business, including closing contracts associated with developing new businesses and closing transactions with financing parties.
- **Accounting & Financial Controlling Professional** – Performs standard accounting tasks including bookkeeping, tax preparing, and budget reconciliations; supports management in financial planning, tax planning and cash management. 4-year degree with accounting credentials required.
- **Project Finance Professional** – Leads structured finance efforts including project financing with debt and tax credit investments; supports management in financial and tax planning. 4-year degree with previous industry experience required.

ATTACHMENT 13
JOB TRAINING DETAILS
(SECTION XII, QUESTION 5)

XII. 5. The proposed community solar project will provide job training opportunities for local solar trainees**Yes**
If “Yes,” will the job training be provided through a registered apprenticeship?**Yes**
If “Yes,” identify the entity or entities through which job training is or will be organized (e.g. New Jersey GAINS program, partnership with local school):

SOLAR LANDSCAPE JOB TRAINING – OVERVIEW

Our job training efforts span partnerships with many organizations that help us offer meaningful career advancement opportunities in communities where we do our work. This Introduction contains brief highlights of these partnerships and other training initiatives we have. Details on all of our partnerships and initiatives are included in the sections below and in the attached letters and emails.

- **Associated Builders & Contractors (“ABC”)** – Solar Landscape offers a certified apprenticeship program through ABC, so our employees can work their way towards eligibility to become licensed electricians in New Jersey.
- **Edison Job Corps** – In 2020, we trained 100 participants in the Edison Job Corps through an online training course that we created. We also helped one of our partners, Edison Job Corps, earn their approval as a NABCEP training site. Events attended by Solar Landscape leadership include 2 Community Relations Council Luncheons hosted by Edison Job Corps, formal meetings to establish and sign a Work-Based Learning Agreement, a virtual Relations Council Event, a widely attended Zoom call introducing a partnership with GAF Roofing Academy, and an onsite tour to begin planning post-COVID onsite training.
- **GAF Roofing Academy** - GAF roofing is a global roofing manufacturer with thousands of employees and billions of dollars in revenue. They offer free roof installation training through their Roofing Academy where their corporate initiative is to train 2,000 people by 2024. Solar Landscape is collaborating to offer more advanced solar + roof training, and to get more of both companies’ trainees hired by solar and roofing contractors. We are providing a qualified instructor to teach solar installation to GAF Roofing Academy trainees at the Edison Job Corp, and also through a partnership with Habitat for Humanity and the Urban League. We are also collaborating to add solar companies and trainees to GAF’s app connecting Roof Academy trainees to employers.
- **New Jersey County Vocational Technical Schools** – Vocational technical schools (“vo techs”) are high schools in each county that teach vocational training to students from that county. Tracks include construction-related trades, and we are working with the Council of County Vocational-Technical Schools and directly with schools in Mercer and Middlesex Counties to turn students onto green-energy construction trades.
- **Green Ambassadors Program** – Solar Landscape has created a “Green Ambassadors” Program which is being offered to students at high schools, vocational-technical schools, and community colleges. Initiatives include inviting students from 21 vocational-technical schools, 21 county

colleges and a number of high schools to monthly webinars as well as helping individual teachers and programs develop course curricula, field trips, guest lectures, etc., in the solar industry.

- **NJ Council of County Colleges** – We were invited to join the NJ Council of County Colleges as a part of their Industry Leadership Team. This group meets regularly to discuss the energy curriculum and workforce development at New Jersey’s county colleges. As part of this, Solar Landscape leaders regularly meet and speak with leaders of every county college in the State to improve green construction training and education. This involvement also supports the development of our Green Ambassadors program.
- **College and University Engagement** – Solar Landscape leadership regularly participate in jobs-related programming at colleges and universities across New Jersey, both on an ad hoc basis and in recurring capacities. In 2021 we will expand our outreach to include as many colleges and universities as possible, offering guest lectures, on-site visits, tours of our office, sessions with our in-house recruiting expert, and NABCEP certification guidance.
- **Municipality Partnerships** – Solar Landscape reaches out to every town where we have an active project to engage and partner with them, and we offer jobs training on a regular as part of the community solar benefits we bring to an area. We are working with municipalities like Woodbridge to bring training opportunities to the local level where our projects are located.
- **Sub-Contractor Hiring Network** – We have developed a network of sub-contractors who are interested in placing our job trainees in solar companies. Some have already made hires out of our jobs training program.

TABLE OF CONTENTS – JOB TRAINING INITIATIVE ATTACHMENTS

Associated Builders & Contractors

- Apprenticeship program for electricians

Edison Job Corps

- Letter from Julia Gibson
- Letter from Tony Staynings, Center Director
- NABCEP Site Provider Verification
- Article about one of our trainees – Manny Tolentino

GAF Roofing Academy

- Letter from Brian Cornelius, Program Director
- Letter from Wesley Jobes, Program Manager

New Jersey County Vocational-Technical Schools

- Letter from Judy Savage, Executive Director
- Letter from Mercer County Vocational Technical School
- Letter Middlesex County Vocational Technical School

Green Ambassadors Career Development Program

- Program promotional material

New Jersey Council of County Colleges

- Letter from Aaron Fichtner, President
- Energy Pathway Summit presentation

College and University Engagement

- Letter from Kean University
- Letter from Ramapo College

Municipal Partnerships

- Letter from Mayor of Woodbridge

ABC New Jersey Apprenticeship Education & Training Fund

139 Gaither Drive, Suite I | Mount Laurel, NJ 08054

(856) 437-4130 | training@abcnjc.org



New Jersey Chapter

Solar Landscape LLC
Rebecca Metzner
522 Cookman Ave. Suite 3
Asbury Park, NJ 07712

March 25, 2020

Dear Ms. Metzner,

On behalf of the Board of Trustees, thank you for your participation in the ABC New Jersey Apprenticeship Education & Training Fund (ABC NJ AETF). Your participation provides the necessary resources to grow and sustain our Apprenticeship Program.

Please accept this letter as confirmation of your annual participation to ABC NJ AETF, the ERISA Trust established to administer ABC-NJ's Apprenticeship Program. Below are the details of your participation:

Participation amount: \$7,500.00

Auth Code: 284907

Trade(s) covered by participation: Construction Craft Laborer, Electrician

Participation expiration date: 4.30.21

Thank you again for your annual participation.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Bob Brown', is written over a light blue horizontal line.

Bob Brown
Chair, ABC New Jersey Apprenticeship Education & Training Fund

Please note: Companies may be able to take a credit against their employee's prevailing wage fringe benefits obligation to cover the cost of the yearly contributions to the ABC NJ Apprenticeship Training & Education Fund, an ERISA Trust. Contact your legal and accounting professionals for guidance on how to properly credit your company's contribution.

ABC New Jersey Apprenticeship Education & Training Fund

Tax ID: 83-3670877

ABC New Jersey Apprenticeship Training & Education Fund

139 Gaither Drive, Suite I | Mount Laurel, NJ 08054

Phone: (856) 437-4130 | Email: training@abcnjc.org | Website: www.abcnjc.org



To Whom It May Concern::

This letter is to demonstrate the incredible partnership that Edison Job Corps has created with Solar Landscape over the past year.

The Solar Landscape organization is a premier company that offers training and employment opportunities to the Edison Job Corps academy students. In my role as the Business Community Liaison for Job Corps, I am incredibly impressed with the dedication, focus, and innovative strategies utilized to cultivate a stronger and more dynamic work force. Edison Job Corps is impressed with how Solar Landscape quickly shifted to a virtual installation training so that our students could still participate from home. They offered to supply computers to any student that didn't have one at home. The first training began in April 2020 where we had approximately 18 students participate.

At the end of trainings, several students had interviews with Kate Gold from Solar Landscape where she guided them in the industry and even hired several. We felt the partnership was so successful that we invited Kate Gold and Kevin Dunshee from Solar Landscape to speak on our Community Relations Council Webinar on July 30th, 2020. The topic discussed was "Finding Solutions to Close the Economic Divide." The council meeting was even more impactful due to the excellent speakers and message. The audience was immediately engaged with the level of passion for the Job Corps students and success stories that were possible through training and employment options available through Solar Landscape. Solar Landscape did a fantastic job!

Over the next few months, Solar Landscape trained close to 80 students from Edison Job Corps supplying them with a foundation in commercial and residential installation, safety protocols, racking, how solar works, energy efficiency, materials, etc. which they will be able to take with them in their respective careers.

Solar Landscape hired 3 of our students full time and recommended 10+ others to organizations in the field who were hiring. Several of our students became employed as a result of our partnerships with Solar Landscape

I strongly believe that the Job Corps mission is aligned with Solar Landscape, we are two organizations collaborating to close the gap on generational poverty. Solar Landscape offers comprehensive training and prevailing wages to students who are focused, driven, hardworking and moving forward to brighter more secure futures.

We are incredibly excited for the 2021 plans to collaborate and create greater employment opportunities. I know that we'll continue to do great things with Solar Landscape.

Thank you for including us as a collaborative partner in this exciting opportunity.

Sincerely,

Julia Ruth Gibson

Operated by Management & Training Corporation For the United States Department of Labor

500 Plainfield Ave. | Edison, NJ 08817
Office: 732.985.4800 | www.jobcorps.gov



Potomac
Job Corps Center

1 D.C Village Lane, S.W.
Washington, D.C. 20032
(202) 574-5000

February 3, 2021

To Whom It May Concern:

I have had the great pleasure to work specifically with Solar Landscape over the past year while working with the Edison Job Corps in my then role in creating effective employment partnership with industry.

What started out as a brief meeting of mutual interest quickly blossomed into an immediate opportunity for both Job Corps and Solar Landscape to create a new job training program to support our students in a new burgeoning green industry. This quickly resulted in a formal partnership. Katelyn Gold, Community Engagement Director for Solar Landscape worked side by side with me to develop a training programs specially designed for our students. Solar Landscape came to visit our campus multiple times offering to supply materials to enhance the experience of their training. In March 2020, a training plan was created in which Solar Landscape would have a full-time teacher on campus for 40 hours and then another 40 would be “in the field” creating mock solar projects. Solar Landscape offered to take our students to their completed jobsites to meet the Foreman and Construction Leadership team. They would also take our students to their training site in Neptune, NJ to practice assembling solar panels on rooftops. It was only a week later that Covid-19 happened and we had to shift.

I was so impressed with how they (SL) quickly shifted to a virtual installation training so that our students could still participate from home. They offered to supply computers to any student that didn't have one. The first training began in April 2020 where we had approximately 18 students participate. The trainings were 60 hours online that students could work at their own pace enabling them to work if they needed to.

At the end of trainings, several students interviewed with Katelyn where she coached them about expectations in the solar industry and hired them. The partnership was so successful that we invited Kate Gold and Kevin Dunshee, Chief Commercial Officer with Solar Landscape to speak at our Community Relations Council Webinar on July 30th, 2020. The topic discussed was “finding solutions to close the economic divide.”

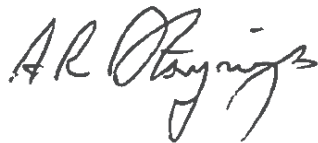
Unfortunately I was not able to continue to continue working directly with Solar Landscape as I accepted a new position as the Director of the Potomac Job Corps in Washington DC in November 2020. However I remain in constant contact with Solar Landscape and see them as not only a key resource for New Jersey but a proponent of job training and development for young people in the Solar and alternative energy industry. Having trained close to 80 students during the challenging time due to the COVID-19 Pandemic.

As someone who has worked closely with Solar Landscape and as the Director of Potomac Job Corps I consider them an intragel force in today's workforce development. Also their efforts to help bring more cost effective energy to New Jersey resident in line with Governor Murphy's Community Solar Initiative is a boon to the entire state.

I wholeheartedly support Solar Landscape effort to continue building and enhancing the infrastructure of the solar industry. We are incredibly excited as we move from a challenging past year into 2021 with much promise and hope for New Jersey and its residents.

Please feel free to contact me with any questions or clarification.

Sincerely,

A handwritten signature in black ink, appearing to read "A R Staynings". The signature is written in a cursive, flowing style.

Tony Staynings
Center Director



Raising Standards. Promoting Confidence.

September 18, 2020

Kate Gold
Edison Job Corps
500 Plainfield Avenue
Edison, NJ 08817
kate@solarlandscape.com

Provider Number: 0696

Dear Kate,

I am pleased to inform you that your application to register the Edison Job Corps, as a NABCEP Photovoltaic Associate Exam Provider has been approved. On behalf of the entire Board of Directors, I would like to thank you for making the commitment to provide quality instruction in renewable energy.

Upon successful completion of your registered course, the NABCEP PVA Exam will be available to qualified Candidates via our computer based testing (CBT) vendor, Scantron, Inc. (fka Castle Worldwide). An online Exam Administrator account has been created for you in our secure NABCEP Portal at my.nabcep.org. This is where you will be able to download forms and other administration materials. Step-by-step instructions can be found in the **Exam Administration Manual**, which is located in the *Resource Library* on the Dashboard. Only the Exam Administrator can log on to the Portal, using the email address provided in the application.

Providers are responsible for collecting all Exam fees from candidates. NABCEP will invoice the Provider directly for Exam candidates submitted via the Roster upload feature of the myNABCEP Portal. The cost is \$125 per candidate regardless of Exam format. When CBT or LOP (Live Online Proctoring) candidate eligibility is submitted through the Portal, a Candidate Account is created. Candidates receive 2 computer-generated emails: Log-on credentials for their myNABCEP Account and a Notice To Test letter with instructions and a link to choose the location, date, and time for their exam.

Please download the **NABCEP Associate Provider Exam Administration Manual** accessible via the Portal Dashboard under *Resource Library*. With any questions or problems, now or during the exam administration process, do not hesitate to contact me by email or phone.

Thank you for participating in NABCEP's PV Associate Program.

Sincerely,

Ursula Abrams

Ursula Abrams

Operations Manager uabrams@nabcep.org Direct line: (518) 289-9685

COVID-19 Didn't Stop an Edison Job Corps Graduate from His Career Goals

mtctrains.com/job-corps-career-training/covid-19-didnt-stop-an-edison-job-corps-graduate-from-his-career-goals/

July 6, 2020

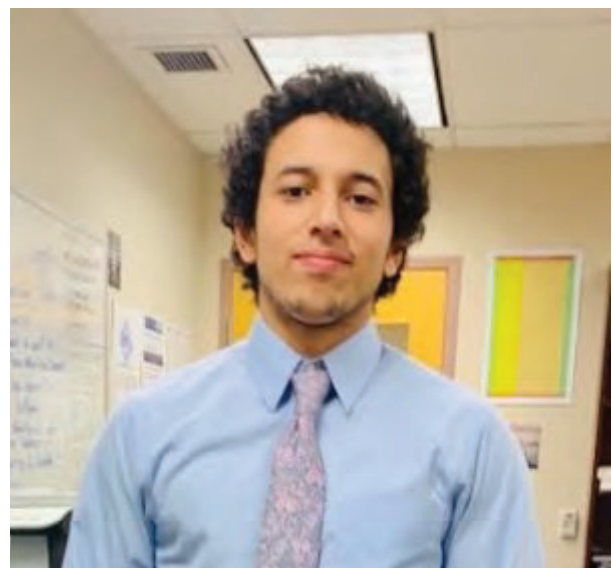


Published July 6, 2020

Watch the video above showing the partnership between Edison Job Corps and [Solar Landscape](#).

Emmanuel Tolentino enrolled at the Edison Job Corps Center in February 2019. His goals were to complete a vocational trade, obtain his GED, and graduate with a great job. Emmanuel's first career technical training choice was HVAC. Within a few months, he obtained his high school diploma and was off and running in HVAC.

Within nine months, Emmanuel was awarded his HVAC trade completion certificate. He then attended a career transition readiness course where he worked on multiple job-readiness assignments, financial literacy, and resume writing. Edison career transition services staff met with Emmanuel on multiple occasions to conduct mock interviews and address any pending barriers to employment.



He was ready for a new job! Then, the COVID-19 Pandemic hit. Like all Job Corps students, Emmanuel was sent home for break; however, he continued to interact with the center via distance learning and completed assigned tasks. Emmanuel expressed interest in participating in an online solar panel installation training that was being offered by one of the center's employer-partners: Solar Landscape, a leading New Jersey developer, designer, installer and owner of commercial and community solar projects.

Emmanuel was committed to the virtual training in the midst of the pandemic because he wanted to better himself. After successfully completing this training, Emmanuel was offered temporary employment. Hiring managers at Solar Landscape were very impressed with Emmanuel and decided to offer him a permanent position making \$63/hour! Emmanuel was thrilled.

“Why look behind me when my future is ahead of me,” said Emmanuel.



GAF is the leading roofing manufacturer in North America, with plants strategically located across the U.S. As part of our community outreach, we sponsor roof installer job training in New Jersey along with numerous other markets through our Roofing Academy. As a manufacturer of roofing products, we don't hire our trainees. Instead, we refer trainees to certified roofing contractors that use our products.

Our New Jersey training academy is located in Parsippany, NJ. We also conduct off-site trainings with our partner organizations across the State. A few of the organizations we have done trainings with, or plan to do training with in NJ include Habitat for Humanity and Urban League. One of the organizations we offer training with is Edison Job Corps. We were introduced to Solar Landscape while they were providing their solar training while we were also providing roof training, at the Edison Job Corp location in Edison, NJ.

The executive team at Edison Job Corp spoke highly of Solar Landscape and suggested that we meet to explore collaboration. As a result of the introduction, we're partnering on jobs training at Edison Job Corp and when we provide trainings at with the other organizations listed above. This year, our goal is to train approximately 300 people across the State of NJ.

GAF's roofing training already included an intro to solar as part of the curriculum, but our solar instruction was focused on residential solar (not commercial). Solar Landscape reviewed our training curriculum in detail, and created new slides/content for us to train students with. We've had at least 5 zoom calls with them to go over the material. They included an engineer, an electrician, and their instructor on those calls. It was clear that they're experts in the field and devoted to their trade, and the content they produced for us is expected to be incorporated in training materials in NJ and other markets.

Our plan with Solar Landscape in 2021 is as follows:

- Invite them to come to our Roofing Academy trainings to teach the slides pertaining to solar.
- Have them offer hands-on instruction on solar panel installation.
- Work with them on job placement for roofing + solar trainees
- Continue to refine and improve our material based on our collaboration
- Continue to work w/ Edison Job Corp on roofing + solar trainings

Our goal is to train 2000 people by 2024, and Solar Landscape can help us achieve that goal.

Brian Cornelius

Program Director
GAF Roofing Academy



This letter is to acknowledge the partnership GAF has formed with Solar Landscape to provide on-going training to Edison Job Corps students and across other locations in New Jersey. In addition to the training itself, we will be combining resources and professional partnerships with Solar Landscape to recruit trainees and to find employment opportunities for graduates.

I am responsible for referring our training graduates to our contracting partners. GAF uses an app to keep our contractors up to date about who are trainees are, where they are located and what training they have completed. The app has proven extremely successful in streamlining the interview and hiring process for our contractors. Kate Gold is responsible for the job training program at Solar Landscape. I have agreed to work with Kate to make sure the graduates of our shared training initiatives in New Jersey will get added to the app to increase their chances of employment post training.

The commercial roofing and solar industries in New Jersey are booming. GAF and Solar Landscape have committed to sharing our joint expertise and resources to affect a meaningful impact on job training and job placement in New Jersey.

We applaud Solar Landscape's training work at Edison Job Corps and the success stories that have resulted. We support Solar Landscape's community solar applications across the state and the opportunities for employment they will bring to New Jersey residents.

Sincerely,

A handwritten signature in blue ink, appearing to read "Wesley Jobes", is positioned below the "Sincerely," text.

Wesley Jobes
Program Manager
GAF Roofing Academy



February 2, 2021

To Whom It May Concern:

This letter is in support of Solar Landscape for their contributions to the New Jersey communities in which they serve.

I was introduced to Solar Landscape in the fall of 2020 after they began a meaningful partnership with one of our county vocational-technical schools. Our initial conversation was about their company's mission to not only provide green energy through their solar projects, but also to run a strong job training program to train students in the industry. I was impressed with the model and recommended that Solar Landscape speak at the "Energy Pathway Summit" hosted by the New Jersey Council of County Colleges to be a part of the conversation about creating clear career pathways for New Jersey youth. From my understanding, this has led to several of our vocational-technical schools inviting Solar Landscape to join advisory boards for their related career programs.

We welcome Solar Landscape's collaboration with career and technical education programs across the state to offer teaching materials, lectures, field trips, and other resources our schools need. They plan to offer an on-going webinar training series related to renewable energy, and I support their mission and the positive impact this can have for students across the state.

The NJ Council of County Vocational-Technical Schools is a statutory organization providing advocacy, support and coordination for the state's 21 county vocational-technical schools and career and technical education generally. As New Jersey increases its focus on clean energy, the involvement of business partners like Solar Landscape will be essential to ensuring that our schools are ready to prepare the next generation of innovators and technicians with an understanding of sustainability practices and the technical skills required for clean energy careers.

Thank you for considering our input.

Sincerely,

Judy Savage
Executive Director



January 22, 2021

To Whom It May Concern:

This letter is in support of Solar Landscape for the contribution to our community and the people we serve. Solar Landscape's Community Solar Projects in Mercer County will provide green energy to the community and equally important, career training and job opportunities to our students.

I've had the pleasure of being introduced to Solar Landscape in the fall of 2020 when they spoke at the "Energy Pathway Summit" that I was attending on November 18th 2020. I was drawn to their passion for renewable energy but what stuck out was their commitment and sincere love of the job training program they were creating. Since that webinar, I've had several calls with their Community Engagement team to collaborate and brainstorm ideas for partnership between Mercer County Vocational Technical School and Solar Landscape. They listened as I explained the needs of our students and I listened as they shared ideas of curriculum, training, and careers in the field. The vision of this collaborative relationship will connect secondary education and training to a variety of internships opportunities, and postsecondary career pathways.

In January 2020, I invited Kate Gold, Director of Community Engagement, and Shaun Keegan, CEO to sit on our advisory board as we build a Green Construction Team at MCTS. They are the only solar industry experts on the board and attend weekly calls within the construction industry to offer expertise to our teachers and staff as it relates to green construction. The partnership aligns with state and national workforce development efforts. Solar Landscape is offering curriculum materials, PowerPoint presentations, guest speaking engagements, and field trips to our students and staff as we grow our Sustainability workforce.

Mercer County Technical Schools' mission is to produce a community of inspired, compassionate learners who are knowledgeable, skilled and possess the competencies that will prepare them for success in an ever-changing technological world. We provide our students with educational opportunities in preparing for careers in business and industry while emphasizing a culture of personal attention that focuses on the individual learner. Our goal is to foster a school climate that emphasizes the importance of the teaching-learning process and provide youth and adults the opportunities to maximize their potential, to reflect and offer solutions to challenges posed by society.

The budding partnership with MCTS and Solar Landscape is incredibly exciting. Our target objective is to showcase career opportunities throughout the solar field with our Green Construction Trades Academy seniors and graduates. Solar Landscape shared they can provide diverse, entry level career opportunities throughout their business model. We are extremely grateful to have such a dynamic cutting edge company who is willing to partner with our school, students and staff.

Thank you for including us as a collaborative partner in this exciting opportunity.

Sincerely,

A handwritten signature in black ink, appearing to read "David Nash", is written over a horizontal line.

David Nash
MCTS District WBL Coordinator

Office of CTE

MIDDLESEX COUNTY VOCATIONAL AND TECHNICAL SCHOOLS

112 Rues Lane P.O. Box 1070 East Brunswick, N.J. 08816-1070

Tel. (732) 257-3300 Fax: (732) 390-4252

Sean McDonald, Director

Adam Recktenwald, Supervisor

1/21/2021

This letter is in support of Solar Landscape for the contribution to our community and the people we serve. Solar Landscape's Community Solar Projects in Middlesex County will provide green energy to the community and equally important, career training and job opportunities.

I've had the pleasure of being introduced to Solar Landscape in the fall of 2020. I had several calls with their Community Engagement team to collaborate and brainstorm ideas of a partnerships between Middlesex County Vocational Technical Schools. They listened as I explained the needs of our students and I listened as they shared ideas of curriculum, training, and careers in the field. The vision of this cohesive project and programs will connect secondary education and training to a variety of internships opportunities, and postsecondary career pathways.

The proposed partnership aligns with state and national workforce development efforts. Solar Landscape is offering to provide curriculum materials, PowerPoint presentations, guest speaking engagements, and field trips to our students and staff as we grow our Sustainability workforce.

I heard Kate Gold and Shaun Keegan present on a Webinar called "Energy Pathway Summit" where the goal was to connect New Jersey educators from across the state to industry leaders in New Jersey. They elaborated on their 2020 Job Training program and made it very clear of their willingness to collaborate with other schools to meet their goals.

Middlesex County Vocational and Technical School District is the first full-time county vocational school district in the nation, which has campuses in East Brunswick, Perth Amboy, Piscataway and Woodbridge, offering 34 career majors. More information is available at www.mcvts.net.

MCVTS is looking forward to a continued partnership with Solar Landscape for training and career opportunities for students to prepare for jobs in the solar industry. We anticipate that this partnership will also enhance our sustainable energy and construction curriculum and collaborative efforts with regional employers.

Sincerely,



Sean McDonald, Director

Office of Career and Technical Education

Middlesex County Vocational and Technical Schools



CAREER DEVELOPMENT PROGRAM

Solar Landscape is offering free services to prepare college students for entrance into the sustainable energy industry. Participating students may take advantage of any or all of these unique opportunities.

NABCEP study guide material, sponsored exam fee and free consultation

The North American Board of Certified Energy Practitioners (NABCEP) is a highly recognized industry-specific certification that will set you apart from the competition and set you up for maximum earning potential. Solar Landscape will sponsor your exam fee and give you the tools that you'll need to pass the exam.

Meet the staff and spend a day-in-the-life of a solar industry employee

Come tour our office and observe all aspects of operating a business; legal team, design, engineering, community outreach, finance, business development, and marketing. See and hear what each team does on a daily basis and ask questions to better inform your career decisions.

On-site tour of a solar job site and Q&A session with the Foreman

Put on a hardhat and climb the scaffolding to understand the inner working of a solar array and learn how this will power nearby communities. Small group Q&A with the foreman who will explain electrical wiring roof membranes, and how to lead a successful construction team.

One-on-One session with a hiring expert

Our inhouse career specialist has spent years in HR and recruitment and has helped hundreds of people receive job offers to launch their careers. Sign up for a consultation where she will guide you on everything from preparing for an interview, to effective resume writing, social media presence, and more.

CONTACT KATE GOLD FOR MORE INFORMATION:
[KATE@SOLARLANDSCAPE.COM](mailto:kate@solarlandscape.com)

INSPIRING FUTURE CLEAN ENERGY LEADERS

New Jersey's Energy Master Plan commits to achieving 100% clean green energy by 2050 which means our youth will play a critical role in designing, building, and maintaining clean energy infrastructure across the State. Solar Landscape's program will educate our students about the various careers available in green energy, with a focus on technical and construction related jobs. Through a series of webinars, virtual field trips, and guest speakers, we will inspire future green energy leaders.



STUDENTS

- Hear from industry leaders
- Experience a "day in the life" through virtual field trips
- Create a network of aspiring green professionals
- Learn what employers are seeking from our jobs placement expert

SCHOOLS

- Show students employers, pathways to jobs
- Collaborate w/ industry leaders
- Learn about Sustainable Jersey initiatives
- Stay ahead of the curve in green energy

COMMUNITY

- Support 100% energy master plan
- Environmental justice and inclusion
- Encourage cleaner, healthier environment
- Recognition for clean energy support

Live webinars are also recorded & posted on our website

TOPICS WILL INCLUDE:

NJ'S ENERGY MASTER PLAN

ENERGY 101

OFF-SHORE WIND

THE MOVE TO ELECTRIC VEHICLES

CONSTRUCTION BASICS

HOW DOES SOLAR ENERGY WORK AND WHAT ARE THE LASTING EFFECTS?

SUSTAINABILITY GOALS FOR NJ / LEGISLATION

RENEWABLE OPTIONS

CAREERS IN ENERGY

COMMUNITY SOLAR— HOW IT WORKS, HOW YOU CAN GET INVOLVED

PRACTICAL WAYS TO BE GREEN AT HOME OR AT SCHOOL

BUSINESS AND ENTREPRENEURSHIP

WHO CAN BE INVOLVED?

NJ HIGH SCHOOLS

TECHNICAL VOCATIONAL SCHOOLS

COMMUNITY COLLEGES



We have turned on NJ's first Community Solar project and are just getting started. With over 100 employees in the State and a commitment to preparing the workforce of the future, we'll prepare the content of the webinars by providing instruction, offering virtual field trips, and arranging guest speakers.



January 22, 2021

Shaun Keegan
President
Solar Landscape
522 Cookman Avenue – Unit 3
Asbury Park, NJ 07712

Dear Mr. Keegan,

On behalf of the New Jersey Council of County Colleges, we are pleased to learn of Solar Landscape's intent to submit a proposal for the New Jersey Board of Public Utilities Community Solar pilot program.

The New Jersey Council of County Colleges provides statewide leadership for the advancement of New Jersey's 18 community colleges, perform coordinating responsibilities as required by law, and coordinate statewide efforts to build a skilled workforce. To this end, NJCCC recently launched the NJ Pathway and Skills Collaboratives initiative in four New Jersey key industries. This is designed to promote the earning of stackable, industry-valued credentials by designing and offering robust and inclusive pathways that will be guided by industry-specific employer leadership groups and informed by labor market intelligence.

NJCCC has appreciated Solar Landscape's participation in the work of our Energy Pathway Collaborative. In November 2020, Solar Landscape took part in a panel discussion at the Energy Pathway Industry Summit – a convening that brought together educators and industry leaders to discuss in-demand credentials and aligning instruction curriculum with industry needs. Since then, we have explored opportunities for future collaboration including joining an industry leadership team and providing key feedback as we advance the Solar Energy Pathway Map. Further, they have offered ongoing collaboration with our educators toward the continued development of our energy green programs.

On behalf of the New Jersey Council of County Colleges, we look forward to the success of this project and how we might work together in the future toward this important initiative.

Sincerely,

A handwritten signature in black ink, appearing to read "ARF", is written over a light blue horizontal line.

Aaron R. Fichtner, Ph.D.
President
New Jersey Council of County Colleges



1

Presentation Overview

- ✓ Introduction – Background and Community Solar Overview
- ✓ Solar Landscape's Career Development Program
- ✓ Benefits for Students - Vision 2028
- ✓ How to Get Involved

2

HOW DOES COMMUNITY SOLAR WORK?

3

Our 2019 Approved Community Solar Projects

20.35 MW DC – 1.85 million square feet of roof space

Project: [Image]	Project: [Image]	Project: [Image]	Project: [Image]
Project: [Image]	Project: [Image]	Project: [Image]	Project: [Image]

4

Subscriber Website

5

Community Engagement Support/Partners – Partial List

The key to community solar success is the web's rich program first, our focus, community partnerships and community support. These are some of the non-profit organizations that support our projects.


Job Training

Community Support

6

NJ Council of Community Colleges
Vision 2028 – Initiatives


- Initiative 1: Expanding Pathways that Lead to Credentials and Careers
- Initiative 2: Strengthening the Delivery of Innovative Learning of Essential Skills and Abilities
- Initiative 3: Connecting Adults to Opportunity
- Initiative 4: Connecting Students to Social Services Supports

Star Landscape - Community Star 

We look forward to working with you.

KATE GOLD
Director of Community Engagement
kate@solarlandscapes.com
732.221.5039

SHAUN KEEGAN
Chief Executive Officer
shaun@solarlandscapes.com
732.995.4213

Star Landscape - Community Star 



January 22, 2021

To Whom It May Concern:

I am writing to share the details of our collaboration with Solar Landscape and our support for their project applications as part of the second year of the New Jersey Community Solar Pilot Program. We commend Solar Landscape for not only providing green energy to local communities, but for their job training and certification that they provided our students.

Founded in 1855, Kean University was the first public post-secondary institution in New Jersey. With a rich history of excellence and innovation in higher education, Kean is a world-class, vibrant and diverse university offering more than 50 undergraduate majors and more than 60 options for graduate study, including six doctoral programs in a variety of disciplines.

Solar Landscape offered Kean University students the chance to enroll in free 60-hour virtual training and then sponsored their NABCEP Exam fees. I invited Solar Landscape to speak to my (Name of class). Shuan Keegan, their CEO, Kevin Dunshee their CCO, and Kate Gold their Director of Community Engagement were all present for the class and shared a power point addressing the New Jersey Community Solar Pilot Program, the growing solar industry, trends in the marketplace, and career opportunities available in the solar industry. They provided personal contact information and encouraged students to reach out to them with questions and to talk about solar energy. The class found the presentation topical, informative, and valuable.

Solar Landscape's executive team has agreed to be guest lecturers again in 2021 and to host virtual or in person field trips to their job sites, for our students. They have also offered the chance for students to spend a day at their headquarters meeting team members and participating in corporate meetings. They have also offered the chance for student to meet with a Ms. Gold (a former corporate recruiter with Robert Half) to review their resumes and prepare for interviews.

We appreciate the New Jersey Board of Public Utilities' efforts to bring community solar to New Jersey communities, and look forward to our continued collaboration with the team at Solar Landscape.

Respectfully,

A handwritten signature in black ink, appearing to read 'Daniela'.

Daniela Shebitz, Ph.D.
Executive Director and Associate Professor
School of Environmental and Sustainability Science
Kean University, 1000 Morris. Ave. Union, NJ 07083



January 26, 2021

To Whom It May Concern:

As Convener of Environmental Studies at Ramapo College of New Jersey, I have had the pleasure of beginning what I hope will be a fruitful partnership for the college and our students with Solar Landscape.

I have been impressed with this firm's contributions to our urgent need to advance a renewable transition through their energy projects and their willingness to outreach to community partners. In particular, their job training program is impressive, going beyond their core mission to help create jobs while providing a trained workforce for solar energy.

In our conversations, we are working toward a program of green energy training and professional certification that they have offered to provide our students. This will be an important addition to our educational offerings in renewable energy and climate mitigation. I look forward to seeing this plan implemented in the near future.

Specifically, Solar Landscape has offered Ramapo college students the chance to enroll in a free 60-hour virtual training and then sponsor their NABCEP Exam fees. As NABCEP is the principal professional certification in the solar field, this is a wonderful opportunity that I hope many students will embrace. I see this as a way to prepare our graduates to be leaders in the renewable energy transformation.

Last term, I invited Solar Landscape to speak to my Sustainable Communities Course. I was pleased that the CEO, Chief Commercial Officer, and Director of Community Engagement all attended. They shared a power point addressing the growing industry, trends in the market, and advice for future graduates. What I found particularly significant was the chance for the students to see environmental entrepreneurship in action. It was a great role modeling event that students gained greatly from.

I intend to have the Solar Landscape team back this term (spring 2021) to guide an intensive Capstone project related to the renewable transformation. They have offered field trips to job sites and tour Solar Landscape's headquarters that we will take advantage of to the degree the current Covid-19 crisis allows.

As you may know Ramapo's Environmental Studies program, begun in 1974, is one of the pioneer programs in this field. Over 46 years, we have graduated thousands of students, many of them engaged in and leaders in all areas of environmental work. Ramapo was an early leader in undergraduate renewable energy and sustainability education, evidenced by our 25 year field experiment at our Alternative Energy Center, which, beginning in 1975, demonstrated passive and active solar and wind applications, as well as green building, sustainable agriculture and materials cycling.

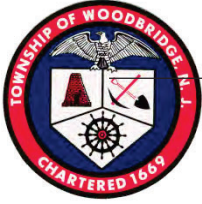
Partners such as Solar Landscape now provide us an avenue for giving students direct access to the renewable energy revolution that we helped bring about. This is a way of bringing high caliber young people into the field, a win-win situation for the college and Solar Landscape, as well as for the effort to comply with the New Jersey State Energy Master Plan.

We are grateful for this exciting opportunity.

Sincerely,

A handwritten signature in black ink that reads "Michael R. Edelstein". The signature is written in a cursive style with a large, stylized initial "M".

Michael R. Edelstein, Ph.D.



Township of Woodbridge

John E. McCormac, Mayor

John E. McCormac

Office of the Mayor

Township of Woodbridge

One Main Street • Woodbridge, New Jersey 07095

www.twp.woodbridge.nj.us, Tel: (732) 602-6015, Fax: (732) 602-6016

"Ten Towns, One Community"



February 2, 2021

Ms. Aida Camacho-Welch, Secretary
New Jersey Board of Public Utilities
44 South Clinton Avenue 3rd Floor, Suite 314 CN 350
Trenton, New Jersey 08625

Re: Support for Community Solar and Green-Job Training

Dear Ms. Camacho-Welch:

As Mayor of Woodbridge Township, I am proud of the role that green jobs play within our local economy. Engines of economic development such as sustainable job-training platforms help to define the ability for our Township to address workforce growth and civic engagement. Companies like Solar Landscape, which focus on job-training classes in relation to rooftop photovoltaic (PV) solar system installation, align with the Township's green job promotion efforts. Furthermore, Solar Landscape's free online classes take into account mindful efforts to ensure effective communication methodologies while safely engaging the public during our on-going health crisis. Advancing career opportunities within the renewable energy sector aids in the Township's ability to remain a leader in sustainable energy initiatives, as well as keen advocates for our community members in need of local job development. As such, Woodbridge is pleased to recommend that Solar Landscape receive approval through the New Jersey Board of Public Utilities Community Solar Pilot Program, as their application is grounded in the ability to enhance said training opportunities.

The Township's media outlets such as the Woodbridge Now App, the Mayor's Facebook page, and the Township website will lend support to Solar Landscape's job-training endeavors through outreach tools designed to inform our community. Residents, businesses, and community groups within the Township will have a unique opportunity to be introduced to Solar Landscape in order to enhance their skillsets through online course work accredited by national PV installation leaders.

Woodbridge Township recognizes that pathways to job-training opportunities in the renewable energy sector reflect social equity, smart job growth, and ultimately speak to the societal health and character of a community. Addressing these pertinent issues underscores the merit of Solar Landscape's application to the Board, along with the ability for their program structure to benefit local economies and the environment at large.

As a result of the company's endeavors to develop green job training mechanisms, and the undeniable need for long-term growth in the sustainable energy sector, we wholeheartedly appreciate your consideration to approve Solar Landscape's application.

Sincerely,

John E. McCormac
Mayor
Woodbridge Township

Home > Solar News > Commercial/Industrial > Solar Landscape, Edison Job Corps Launch Online Training Program

Solar News Commercial/Industrial Community Solar Development Installation

Solar Landscape, Edison Job Corps Launch Online Training Program

By Matthew Mercure - May 5, 2020



Facebook Twitter Print Email More



[Solar Landscape](#), a New Jersey developer, designer, installer and owner of commercial and community solar projects, has completed its first online Solar Jobs Training Program this week in partnership with [Edison Job Corps](#), a career technical training program administered by the [U.S. Department of Labor](#) that prepares 16 to 24 year-olds for employment and financial independence.

The Solar Landscape-sponsored program will be held on a rolling basis and provide participants with the required introductory technical skills needed for employment as solar installers as well as referrals from partner organizations to aid in immediate employment.

A total of 18 trainees completed the first program. Edison Job Corps and Solar Landscape will also be offering [the North American Board of Certified Energy Practitioners \(NABCEP\)](#) PV Associate certification courses.

Popular

Landmark Legislation Aims to Stimulate U.S. Solar Industry

The Moving Forward Act Moves Forward to the Senate

NREL: No Plans to Manage PV Modules at End of Lifespan

Stay Connected



"We want to prepare our students for careers in this growing and beneficial industry and felt the need to be proactive in launching our program early given all that is happening throughout the world," says Tony Staynings, work-based learning coordinator at Edison Job Corps.

"Students will be able to progress at their own pace and speak with an instructor one-on-one with questions. We will closely monitor our students' reaction to the training and are excited about the possibilities," he adds.

The training program was initially planned for in-person instruction, but due to COVID-19-related stay-at-home directives, the two entities transitioned a portion to online instruction. The solar installer training program consists of 40 hours of online instruction followed by 40 hours of field training, to happen at a later date. The virtual classroom is designed to deliver the same curriculum as the in-person training and allows students to access the modules at any time.

"I loved it; it was very informative and a great opportunity to learn new information," says Taya Criss, who completed the first training program. "I'm glad Solar Landscape has offered to train us and teach these elements of the solar industry and answer our questions. I definitely learned a lot and would do it again."

Despite New Jersey installing a record number of solar projects in 2019, the state saw a decrease in industry jobs. The Solar Landscape training program aims to provide qualified, properly trained installers to not only aid in the local solar industry's continued growth, but to also ensure safe, high-performing systems are built for New Jersey communities and energy users.

Photo: Solar Landscape installers work on putting up racking for modules on a commercial roof-top solar project

