

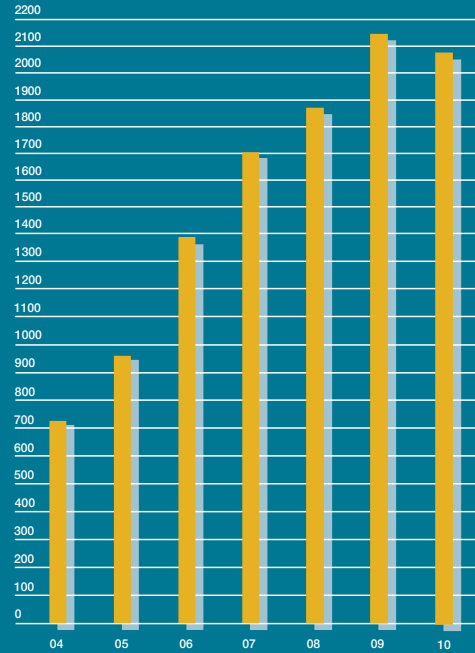
*work readiness*

*entrepreneurship*

*financial literacy*

# Year At A Glance

## VOLUNTEERS

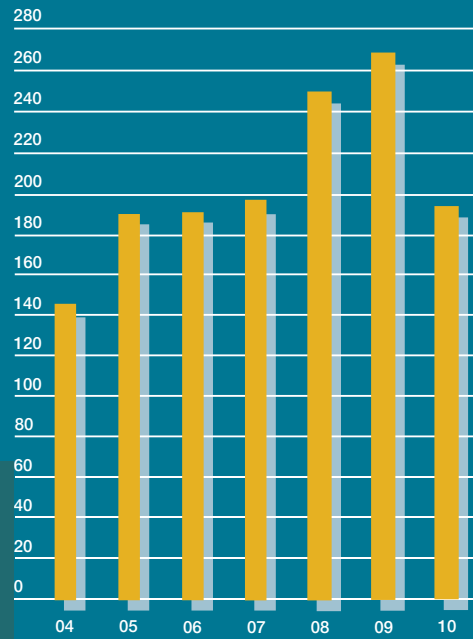


## FROM A TEACHER

*"JA provides an exceptional opportunity for my students to hear how their content knowledge applies in the real world. I continue to reach out year after year because of the warmth and energy of volunteers!"*

Jamie Gadley  
4th Grade Teacher  
Dogwood Elementary School

## STUDENT CONTACT HOURS (IN THOUSANDS)

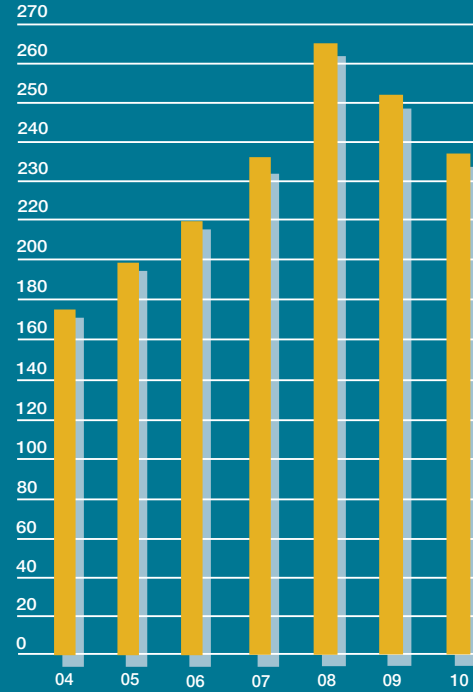


## FROM A VOLUNTEER

*"I enjoy teaching the students and I love seeing their bright eyes, smiles, and curious minds absorb business knowledge. It is always sad ending a JA program because as a volunteer you build strong relationships in such a short time that it just breaks your heart. In pretty much all my JA classes that I have taught the kids embraced me as one of their own—even at times crying when I told them it was my last day. I love the thank you cards. I keep the cards in a special memory chest so when I am old and gray I can take a look at those thank you cards and truly cherish the memories."*

Robert Zagorski  
Microbiologist  
United States Department of the Army

## IN-SCHOOL AND AFTER-SCHOOL SITES FROM A STUDENT

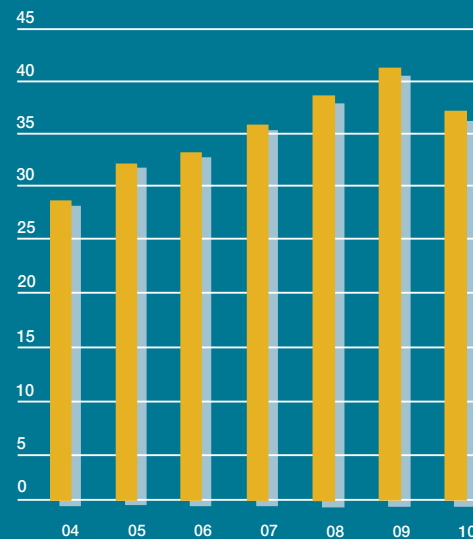


*"When I went through the Finance Park pilot program last year, I realized how complicated being an adult would be! After six weeks of training, I became an adult for a day and learned that managing finances can be tough! There are so many things I take for granted—entertainment, food, cell phones—all of them have to come out of the budget! And that's just the beginning."*

*I thank Junior Achievement for instilling in me, and thousands of other students, the tools we need to be prepared for the competitive world in front of us. Because of your commitment, we have every reason to be excited. Junior Achievement has helped me feel prepared to overcome the challenges ahead and reach my financial goals."*

James Joo  
9th Grade  
W.T. Woodson High School

## STUDENTS SERVED (IN THOUSANDS)



## CONTENTS

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# Leadership's Message

To our Junior Achievement Community:

We bring this annual report to you with confidence from solid accomplishments and high anticipation for academic excellence in the year ahead.

**Accomplishments.** Despite the tough economic climate, we are pleased to report that over 2,000 adult role models impacted the lives of over 36,000 youth in Greater Washington. We are also proud of completing our Finance Park facility, a milestone for Junior Achievement that demonstrates our deep commitment to our region's young people.

**Anticipation.** This coming year Junior Achievement will provide hands-on, personal budgeting training to over 14,000 students through the JA Finance Park curriculum and simulation. We are also committed to helping more students throughout Greater Washington develop the work-related life skills necessary to compete in the global economy.

**Academic Excellence.** Junior Achievement occupies the unique position as the worldwide leader in youth financial education. Students completing Junior Achievement programs understand how to manage their financial future. And teachers and faculty agree that JA programs help prepare their students for the world of work.

Your belief in and commitment to the youth of Greater Washington enables Junior Achievement to continue its leadership role in work readiness, entrepreneurship and financial literacy education.

You make our work possible.

Thank you!



**Edward J. Grenier III**  
President and CEO  
Junior Achievement of the  
National Capital Area



**Gary H. Tabach**  
Chair, Board of Directors  
Junior Achievement of the  
National Capital Area  
Southeast Regional Managing Partner  
Deloitte & Touche LLP



work readiness  
financial literacy  
entrepreneurship



# Student Competitions

## YOUTH ENTREPRENEUR OF THE YEAR®

In June, **Junior Achievement and Ernst & Young, LLP** proudly presented Wendy Cai and Kristy Choi with the 2010 Youth Entrepreneur of the Year Award during the Ernst & Young Entrepreneur of the Year Greater Washington Awards Gala at the Ritz Carlton in Tysons Corner.



2010 Youth Entrepreneurs of the Year Wendy Cai and Kristy Choi with Ernst & Young LLP Greater Washington Managing Partner and JA Board Chair-Elect, Kevin Virostek (left) and Junior Achievement Chief Operating Officer Amy Marcenaro Heckman (right). Credit: Freed Photography

Each year, the award recognizes an area high school student who embodies the entrepreneurial spirit promoted by JA and who demonstrates the ability to successfully launch and manage a business.

Wendy, 16, and Kristy, 17, were honored for founding Codi's Hats ([www.codishats.org](http://www.codishats.org)), a non-profit organization that creates and provides hats to children staying at hospitals and treatment centers. The two founded Codi's Hats in 2009 in loving memory of their friend Codi Alexander, who was

just 16 when she was struck by a car while bicycling to work. During the five days she spent in the hospital before her death, Codi's friends came to understand the fear and sadness that come with having a youth hospitalized. Wendy and Kristy began Codi's Hats out of compassion for the suffering of others and the belief that the joy of charity could help them heal.

In the past year, the organization has mobilized over 200 volunteers to create kid-friendly, safe, creative, and quality head coverings for children fighting cancer and other serious life-threatening illnesses. They then donate the hats to hospitals and treatment centers across the U.S. Wendy and Kristy are now seniors at Richard Montgomery High School in Rockville, MD.

Junior Achievement and Ernst & Young congratulate these young entrepreneurs on their success.

## JUNIOR ACHIEVEMENT ESSAY COMPETITION

In fall 2009, Junior Achievement of the National Capital Area and David M. Rubenstein, Co-Founder and Managing Director of The Carlyle Group, held an essay competition on the topic "How can Greater Washington Companies Responsibly and Effectively Deal with the Economic Challenges Facing the United States?" A panel of independent judges carefully reviewed the students' essays and chose ten winners, with one first place essay and nine runners-up.

Out of the distinguished group of winners, Scott S. Yu's essay was chosen as the first place winner, for which he received a \$20,000 scholarship. Each of the nine runners-up received a \$10,000 scholarship. In addition, the school with the greatest number of eligible applicants in each of Maryland, Virginia, and Washington, DC received a \$6,000 grant.

In spring 2010, David M. Rubenstein announced the topic for the 2010 Junior Achievement Essay Competition, "What can the Greater Washington business community learn from today's high school students?" The winning essays

from previous years are posted online at [www.myJA.org/students/essay/](http://www.myJA.org/students/essay/).

## 2009 Junior Achievement Essay Competition Student Winners

Scott S. Yu, 12th Grade, Montgomery Blair High School, Silver Spring, MD  
Madeline M. Alpert, 12th Grade, Walt Whitman High School, Bethesda, MD  
Steven J. Goldberg, 10th Grade, Walt Whitman High School, Bethesda, MD  
Katrina L. Hauprich, 11th Grade, Paint Branch High School, Burtonsville, MD  
Jane E. Kessner, 12th Grade, Walt Whitman High School, Bethesda, MD  
Maya I. Krishnan, 12th Grade, Richard Montgomery High School, Rockville, MD  
Mica L. Moore, 12th Grade, Thomas Jefferson High School for Science and Technology, Alexandria, VA

Caroline B. Sherrard, 12th Grade, Walt Whitman High School, Bethesda, MD  
Wilbur E. Shirley, 11th Grade, Richard Montgomery High School, Rockville, MD  
Luke M. Smith, 12th Grade, Thomas S. Wootton High School, Rockville, MD

## 2009 Junior Achievement Essay Competition School Winners

Benjamin Banneker Academic High School, Washington, DC  
Paint Branch High School, Burtonsville, MD  
Stone Bridge High School, Ashburn, VA



Front row from left: Junior Achievement President & CEO Ed Grenier, Maya I. Krishnan, Caroline B. Sherrard, first place winner Scott S. Yu, Mica L. Moore, and competition sponsor David M. Rubenstein. Middle row: Steven J. Goldberg, Jane E. Kessner, and Madeline M. Alpert. Back row: Luke M. Smith, Wilbur E. Shirley, and Katrina L. Hauprich.

# Superintendents' Perspective

**Dr. Jack D. Dale**

Superintendent  
Fairfax County Public Schools

**Dr. William R. Hite, Jr.**

Superintendent  
Prince George's County Public Schools

**Sr. Bernadette McManigal**

Superintendent of Catholic Schools  
Diocese of Arlington

**Dr. Patrick Murphy**

Superintendent  
Arlington County Public Schools

**Ms. Michelle Rhee**

Chancellor  
District of Columbia Public Schools

**Dr. Morton Sherman**

Superintendent  
Alexandria City Public Schools

**Dr. Jerry Weast**

Superintendent  
Montgomery County Public Schools

**Dr. Patricia Weitzel-O'Neill**

Former Superintendent of Catholic Schools  
Archdiocese of Washington, DC

"We appreciate Junior Achievement programs as valuable resources for teaching our students entrepreneurial skills and preparing them for an increasingly competitive workplace. Junior Achievement programs support standards of learning, can be integrated into curricula, and give students an opportunity for practical applications of business and economic concepts. As superintendents, we strongly support Junior Achievement and the programs that it provides."





# Programs

Junior Achievement uses hands-on experiences to help young people understand the economics of life. In partnership with business and educators, Junior Achievement brings the real world to students, opening their minds to their potential. Throughout JA's sequential and integrated kindergarten through twelfth grade programs, students use information, apply basic skills, think critically, and solve complex problems. JA is the successful bridge between education and business. Junior Achievement of the National Capital Area served 36,702 students in the 2009–2010 academic year through in-classroom and after-school programs.

## ELEMENTARY SCHOOL

The Elementary School Programs include six sequential themes for kindergarten through fifth grade. Students learn the basic concepts of business, economics, and financial literacy, while seeing the relevance of education to the workplace. The sequential activities build on studies from each preceding grade and prepare students for secondary school and lifelong learning. Junior Achievement of the National Capital Area reached 24,555 elementary school students during the 2009–2010 academic year.

**Ourselfes® (Kindergarten)** uses compelling stories read aloud by the volunteer along with hands-on activities to demonstrate helping, working, earning, and saving.

**Our Families® (First Grade)** emphasizes the roles people play in the local economy and engages students with activities about needs and wants, jobs, tools and skills, and interdependence.

**Our Community® (Second Grade)** explores the interdependent roles of workers in a community, the work they perform, why workers are paid, what taxes are and how they are used, and where to save money.

**Our City® (Third Grade)** studies career opportunities, the skills people need to work in specific careers, economic development, and how businesses contribute to a city.

**Our Region® (Fourth Grade)** introduces the relationship between the natural, human, and capital resources found in



different regions and explores regional businesses that produce goods and services for consumers.

**Our Nation® (Fifth Grade)** provides practical information about businesses' need for individuals who can meet the demands of the job market, including high-growth, high-demand jobs. Students learn that businesses need workers with skills that are in demand, such as skills in science, technology, engineering, and math.

**JA BizTown™ (Capstone Experience)** combines in-class learning with a day-long visit to this fully-interactive simulated town facility. The program helps students connect the dots between what they learn in school and the real world through daily lessons and hands-on activities.

## MIDDLE SCHOOL

Junior Achievement has several highly effective programs for middle grade students that reinforce the value of education and teach students about the future economic benefits of staying in school. Students are introduced to many economic concepts and useful facts about the working world. The Middle Grade Programs build on concepts learned in Junior Achievement's Elementary School Programs and help teens make difficult decisions about how to best

prepare for their educational and professional future. The programs supplement standard social studies curricula and help to develop communication skills that are essential to success in the business world. Junior Achievement of the National Capital Area served 2,151 middle school students during the 2009–2010 academic year.

**JA America Works™** provides students with examples of how business and entrepreneurship affected the economic development of the United States during the 19th century.

**JA Economics for Success™** explores personal finance, students' education, and career options based on their skills, interests, and values. It also demonstrates the economic benefits of staying in school.

**JA Global Marketplace™** is designed to provide practical information about the key aspects of the global economy, what makes world trade work, and how trade affects students' daily lives.

**JA Finance Park™ (Capstone Experience)** helps students build a foundation for making intelligent, lifelong, personal financial decisions through hands-on, realistic site-based experiences. The program includes in-school, teacher-led activities culminating in a visit to Junior Achievement Finance Park and a post-visit assessment.

# Programs

## HIGH SCHOOL

As high school students begin to position themselves for their future, there are many unanswered questions about what lies ahead. Junior Achievement's High School Programs help students make informed, intelligent decisions about their future and foster skills that will be highly useful in the business world. Junior Achievement teaches about concepts ranging from microeconomics and macroeconomics to free enterprise. The volunteers bring real-life business experience and guidance into the classroom at a time that represents an essential crossroads for young people. Junior Achievement of the National Capital Area served 2,383 high school students during the 2009–2010 academic year.

**JA Banks in Action**® teaches high school students the principles of the banking industry, introduces them to the challenges of successfully operating a bank in a competitive environment, and encourages them to become better citizens and smarter consumers.

**JA Be Entrepreneurial**® focuses on challenging students, through interactive classroom activities, to start their own entrepreneurial venture while still in high school.

**JA Business Ethics**® fosters students' ethical decision-making skills as they prepare to enter the workforce and take part in the global marketplace.

**JA Careers with a Purpose**® introduces students to the importance of seeking careers that help them realize their life potential and noble purpose. The program demonstrates the importance of positive values, life maxims, and ethical decision-making within the context of career and life decisions.

**JA Company Program**® provides basic economic education for high school students. By organizing and operating an actual business enterprise, students not only learn how businesses function, but also learn about the structure of the U.S. free enterprise system and the benefits it provides. The program emphasizes business content, while providing a strong focus on social studies, mathematics, reading, and writing skills.

**JA Economics**® reinforces concepts of micro- and macro-economics by having students explore the basic characteristics of the U.S. economic system and how economic principles influence business decisions.

**JA Exploring Economics**® teaches concepts such as supply and demand and inflation, and teaches students about the effect which governments and the individual have on the global economy and on the price of a loaf of bread.

**JA Personal Finance**® introduces students to the importance of making wise financial choices. Students explore the role that money plays in achieving personal goals throughout life.

**JA Success Skills**® has students participate in challenging exercises to help them develop personal strategies to achieve lifelong learning pursuits and career opportunities. Team-building exercises test their problem-solving and critical-thinking skills, as well as their ability to communicate, negotiate, and lead.



**JA Titan**® introduces critical economics and management decisions through an interactive simulation. Students apply their knowledge of business as they compete online in the highly competitive industry of the fictional Holo-Generator.™

**JA Job Shadow**™ (*Capstone Experience*) takes students into the workplace to learn about careers through one-day, on-site orientations or through more extensive internships. It is an authentic work world experience enhanced with classroom preparatory and follow-up activities.

**Junior Achievement \$ave, USA** provides parents and educators with tools for discussing money-management issues with their children and students, and is designed specifically to help students of all grades develop higher levels of personal financial understanding.

## AFTER-SCHOOL

Junior Achievement offers regular classroom programs in an after-school setting as well as two programs designed specifically for after-school, *JA More than Money* and *JA It's My Business!* These programs meet the after-school programming needs of a diverse group of youth by providing engaging, academically enriching, and experiential learning sessions in economic education. *JA More than Money* encompasses economics and business curriculum for students in grades three through five, while *JA It's My Business!* covers material appropriate for grades six through eight. Junior Achievement of the National Capital Area reached 7,613 after-school students during the 2009–2010 academic year.

**JA More than Money**® teaches students about earning, spending, sharing, and saving money, and businesses they can start or jobs they can perform to earn money.

**JA It's My Business!**™ emphasizes entrepreneurship while providing a strong focus on social studies, reading, and writing skills. Students are encouraged to use critical thinking to learn entrepreneurial skills that support positive attitudes as they explore and enhance their career aspirations.



# Junior Achievement Finance Park

At the close of our last fiscal year, Junior Achievement broke ground at the site of Robert Frost Middle School in Fairfax, Virginia, marking the beginning of an exciting new era of dynamic, facility-based programming by JA. At the close of this fiscal year, we are proud to show the finished construction of Junior Achievement Finance Park. This 20,000 sq. ft. facility, designed by Gensler, will host over 14,000 middle school students each year with hands-on training in personal budgeting. This program will revolutionize youth financial education in Greater Washington.

In partnership with Fairfax County Public Schools, and through the signature sponsorship of Capital One, Junior Achievement will bring financial literacy to the forefront for our region's youth to help them become financially fit for life.

To learn more, please visit [www.JuniorAchievementFinancePark.org](http://www.JuniorAchievementFinancePark.org).













# In-School Sites

## DISTRICT OF COLUMBIA

### Elementary

Amidon-Bowen Elementary School  
 Anne Beers Elementary School  
 Center City Public Charter School—  
 Congress Heights  
 Davis Elementary School  
 Drew Elementary School  
 Ferebee-Hope Elementary School  
 Friendship Public Charter School—  
 Woodridge  
 Key Elementary School  
 M.C. Terrell Elementary School  
 Noyes Education Campus  
 Patterson Elementary School  
 Randle Highlands Elementary School  
 Raymond Education Campus  
 River Terrace Elementary School  
 Savoy Elementary School  
 Simon Elementary School  
 The Arts and Technology Academy  
 Thomson Elementary School  
 Tree of Life Public Charter School  
 Turner Elementary School @ Green  
 Walker-Jones Education Campus  
 Whittier Education Campus  
 William E. Doar Jr. Public  
 Charter School  
 Winston Education Center

### Middle

Brightwood Education Campus  
 Browne Education Campus  
 Emery Education Campus  
 Roots Public Charter School  
 Washington Jesuit Academy

### High

Anacostia Senior High School  
 Ballou Senior High School  
 Cardozo Senior High School  
 Columbia Heights Education Campus  
 Dunbar Senior High School  
 High Road Academy of Washington D.C.  
 Idea Public Charter School  
 McKinley Technology High School  
 Options Public Charter School  
 Roosevelt Senior High School  
 School Without Walls Senior High School  
 Thurgood Marshall Academy  
 Transition Academy @ Shadd

Woodson Academy @ Ron Brown  
 Woodson Senior High School

## MARYLAND

### MONTGOMERY COUNTY

#### Elementary

Beall Elementary School  
 Belmont Elementary School  
 Bethesda Elementary School  
 Broad Acres Elementary School  
 Brooke Grove Elementary School  
 Candlewood Elementary School  
 Chevy Chase Elementary School  
 Clearspring Elementary School  
 Cloverly Elementary School  
 Diamond Elementary School  
 Fairland Elementary School  
 Fields Road Elementary School  
 Flower Valley Elementary School  
 Forest Knolls Elementary School  
 Garrett Park Elementary School  
 Glen Haven Elementary School  
 Glenallan Elementary School  
 Goshen Elementary School  
 Greenwood Elementary School  
 Harmony Hills Elementary School  
 Highland Elementary School  
 Jones Lane Elementary School  
 Luxmanor Elementary School  
 Maryvale Elementary School  
 Mill Creek Towne Elementary School  
 Monocacy Elementary School  
 North Chevy Chase Elementary School  
 Poolesville Elementary School  
 Ritchie Park Elementary School  
 Rock Creek Forest Elementary School  
 Sargent Shriver Elementary  
 Stedwick Elementary School  
 Thurgood Marshall Elementary School  
 Washington Grove Elementary School  
 Wayside Elementary School  
 Weller Road Elementary School  
 Wheaton Woods Elementary School  
 Woodlin Elementary School  
 Wyngate Elementary School

#### Middle

Colonel E. Brooke Lee Middle School  
 Earle B. Wood Middle School  
 Lakelands Park Middle School

Redland Middle School  
 Tilden Middle School  
 Westland Middle School

#### High

Albert Einstein High School  
 Bethesda-Chevy Chase High School  
 Col. Zadok Magruder High School  
 Gaithersburg High School  
 James Hubert Blake High School  
 Northwest High School  
 Northwood High School  
 Paint Branch High School  
 Quince Orchard High School  
 Richard Montgomery High School  
 Rockville High School  
 Sherwood High School  
 Walt Whitman High School  
 Watkins Mill High School  
 Wheaton High School

### PRINCE GEORGE'S COUNTY

Langle Park-McCormick Elementary  
 School  
 Springhill Lake Elementary School

### SAINT MARY'S COUNTY

The King's Christian Academy

## VIRGINIA

### ALEXANDRIA CITY

#### Elementary

Douglas MacArthur Elementary School  
 Jefferson-Houston Elementary School  
 Polk Elementary School

#### Middle

Francis Hammond Middle School

### ARLINGTON COUNTY

#### Elementary

Arlington Traditional School  
 Carlin Springs Elementary School  
 Drew Model Elementary School  
 Hoffman-Boston Elementary School  
 Key Elementary School  
 Oakridge Elementary School

#### Middle

Gunston Middle School  
 Kenmore Middle School  
 Williamsburg Middle School

#### High

Washington-Lee Senior High School  
 Yorktown High School

### FAIRFAX COUNTY

#### Elementary

Bailey's Elementary School  
 Beech Tree Elementary School  
 Braddock Elementary School  
 Cameron Elementary School  
 Colin Powell Elementary School  
 Cunningham Park Elementary School  
 Eagle View Elementary School  
 Floris Elementary School  
 Forest Edge Elementary School  
 Freedom Hill Elementary School  
 Glen Forest Elementary School  
 Graham Road Elementary School  
 Haycock Elementary School  
 Hollin Meadows Elementary School  
 Hybla Valley Elementary School  
 Lemon Road Elementary School  
 Lutie Lewis Coates Elementary School  
 Marshall Road Elementary School  
 McNair Elementary School  
 Mount Vernon Woods Elementary School  
 Pine Spring Elementary School  
 Rolling Valley Elementary School  
 Shrevewood Elementary School  
 Sleepy Hollow Elementary School  
 Stenwood Elementary School  
 Stratford Landing Elementary School  
 Sunrise Valley Elementary School  
 Waples Mill Elementary School  
 Westgate Elementary School  
 Westlawn Elementary School

#### Middle

Francis Scott Key Middle School  
 Oakwood School

#### High

J.E.B. Stuart High School  
 Lake Braddock Secondary School  
 Lee High School  
 Marshall High School  
 W.T. Woodson High School

### LOUDOUN COUNTY

#### Elementary

Cedar Lane Elementary School  
 Cool Spring Elementary School



Legacy Elementary School  
 Lowes Island Elementary School  
 Potowmack Elementary School

#### High

Stone Bridge High School

### MANASSAS CITY

Jennie Dean Elementary School

### PRINCE WILLIAM COUNTY

Lake Ridge Elementary School  
 Pennington School

### STAFFORD COUNTY

Park Ridge Elementary School

### ARCHDIOCESE OF WASHINGTON

Saint Elizabeth Catholic School  
 Saint Raphael School

### DIOCESE OF ARLINGTON

#### Elementary

All Saints Catholic School  
 Blessed Sacrament School  
 Corpus Christi School  
 Epiphany Catholic School  
 Holy Cross Academy  
 Holy Family School

Holy Spirit School  
 Linton Hall School  
 Our Lady of Good Counsel School  
 Our Lady of Hope School

Sacred Heart Academy  
 Saint Agnes School  
 Saint Ambrose School  
 Saint Andrew the Apostle School  
 Saint Ann School  
 Saint Bernadette School  
 Saint Charles School  
 Saint James School  
 Saint John Academy  
 Saint John the Evangelist School  
 Saint Joseph School  
 Saint Louis School  
 Saint Luke School  
 Saint Mark Catholic School  
 Saint Mary School  
 Saint Michael School  
 Saint Patrick School  
 Saint Theresa School  
 Saint Thomas Aquinas Regional School  
 Saint Thomas More Cathedral School  
 Saint Timothy School  
 Saint Veronica Catholic School  
 School of the Nativity

Bishop Denis J. O'Connell High School

#### High

Bishop Denis J. O'Connell High School

# After-School Sites

## DISTRICT OF COLUMBIA

### *Elementary*

Beacon House Community Ministry  
Carrera Trust at The Arts and Technology  
Academy  
City Gate  
West Education Center

### *High*

Friendship Public Charter School—  
Collegiate Academy  
Living Classrooms of the National  
Capital Area, The Yards  
Martha's Table  
Singa, Inc.  
Voices of Our Sisters, Inc.  
YWCA National Capital Area

## MARYLAND

Andrews Air Force Base

## VIRGINIA

### FAIRFAX COUNTY

#### *Elementary*

Arlington Boulevard Community  
Development

#### *High*

Adolescent and Family Growth Center

### LOUDOUN COUNTY

4-H Ashburn Community Club

### PRINCE WILLIAM COUNTY

Quantico Youth and Teen Center











# Donors

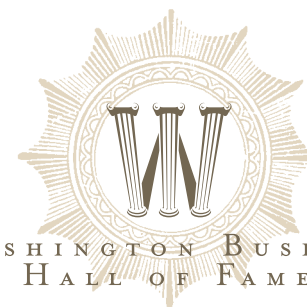


Peggy Pratt	Erica Reaves	Rudolf Rojas	Jeffrey Sarmiento	Bruce Sharp	Darah Smith	Amy Stephens	Sean Terry	Jennifer Turner	Lariquez Wallace	Eric Wiegand	Liang Xu
Maureen Premo	Ronnie Reed	Marcelo Roldan	Shirvin Saroop	Colin Shay	David Smith	Jennifer Sterling	Walter Terry	Mary Turner	Lisa Waller	Lillian Wiesen	Nessrine Yaman
Robert Prentiss	Adrienne Reeder	Emily Roller	Deepak Sarwadi	Evan Shea	Diana Smith	Brian Stern	Soraya Teymourian	Karen Turner-Bishop	Ronald Waller	Lorie Wintjies	Yasser Yaman
Jared Press	Benjamin Rees	Barbara Rolnicki	Scott Sauer	Megan Shea	Geoffrey Smith	Bethany Stevens	Huong Thai	Elaine Turville	Stephanie Waller	Rose Wilcox	Elizabeth Yan
Donald Preston	Elizabeth Revey	Narda Romero	Theodor Sauer	Andrew Sheeran	Jeff Smith	Heather Stevens	The Anderson Company	Maura Tutt	Jeffrey Walsh	Terril Wilcox	Xiaoyun Yang
Jennifer Prey	Andrew Rehwinkel	Rob Romero	Catrina Savelle	J. Sheers	Jennifer Smith	Heather Stevens	LLC	John Theis	Kevin Walsh	Will Wilder	Ricardo Yepes
Joseph Prezioso	Vera Reich	Narda Romero-	Caroline Sawyer	Adam Sheipe	Julie Smith	Lisa Stevens	John Theis	Kerry Twomey	Derrick Walton	Madeline Wiley	Sergey Yerenenko
Michael Prezioso	Portia Reid	Flewelling	Susan Sawyer	Nell Shelley	Kellie-Ann Smith	Mary Beth Stevens	Nikola Theo	John Tydings	Ivan Wanat	Michael Wiley	Alexander Yerusalimsky
Corinne Price	Theresa Reiger	Ryan Rominiecki	Homaira Sayami-Baha	Judith B. Shellman	Kelly Smith	Willy Stevenson	Pantjawati Thio	Charles Tyrpak	Chiahui Wang	William Wiley	Jean Yeung
Dana Price	Jim Reiner	Mark Romiti	Elizabeth Schaeffer	Arthur Shenk	Ken Smith	Natalie Stewart	Catherine Thomas	Kirit Udeshi	Sarah Wang	Ching Wang	Ben Yost
James Price	John Reiter	Mark Ronskevitz	Jamie Schartner	James Sherrick	Kevin Smith	Timothy Stockdale	Charles Thomas	Curtis Ugone	Jing Wang	Alice Williams	Anthony Yiannarakis
Stephen Price	Jeff Relyea	Anna Ronquillo	Patricia Schartner	Martin Sherrill	Kristen Smith	N. Carr Stogner	James Thomas	Chijioke Ulas	Stefany Wang	Brendan Williams	Goli Youchidje
Steve Price	Stephen Remmes	Meghan Rooney	Joseph Schechter	Kevin Shery	Lisa Smith	Sarah Stoltz	Jason Thomas	United Way of Greater	Elizabeth Ward	Christopher Williams	Daniel Youmans
Gregory Prince	Erica Repa	Gregg Rose	Michalene Schechter	Henry Shields	Nancy Smith	James Stone	Josh Thomas	Los Angeles	Jacqueline Ward	Daniel Williams	Dwain Young
Hannah Prince	Christina Reville	Jennifer Rose	Kristy Schenck	Ian Shields	Robert Smith	Keith Stone	Leslie C. Thomas	Jeanette R. Unsell	Joshua Ward	Geren Williams	Stacie Young
Jacqueline Prince	Nancy Rose	Nancy Rose	Mark Schenden	Mary Shields	Robert Smith	Robert Stone	Lolita Thomas	James Unverzagt	Micah Ward	Greg Williams	Launa Younis
Kenneth Prince	Oswaldo Reyes-Chica	Stacey Rose	Whitney Scherck	Melissa Shields	Ronald Smith	Howard Stoodley	McDennis Thomas	Niral H. Upadhyaya	Tina Ward	Ian Williams	Toby Younis
Mike Pristas	Saysha Reyes-Chica	Verey Rose	Philip Schimmel	Denise Shifflett	Rory Smith	William Stovall	MyDennis Thomas	Michael Urban	Zachary Ward	Jenifer Williams	Owais Younus
Carlos Probus	Reynolds Painting	Carrie Rosen	Rachel Schlabach	Jacob Shifflett	Scott Smith	Michael Strasburg	Notashia Thomas	Arnold Urbano	Charles Warden	Lauren Williams	Wendy Yurachek
Hawthorne Proctor	Group, LLC	Drew Rosen	Erander Schley	Lauren Shifflett	Selina Smith	Joseph Strauss	Sandra Thomas	Matthew Ursino	Cody Wardensky	Sharon Williams	Mark Zabierek
Quentin Proctor	Melissa Rhoderick	Gary Rosen	Elisabeth Schmidt	Thomas Shifflett	Sorren Smith	Ron Stright	Steven Thomas	Carlton Urteback	Luke Wardensky	Shawn Williams	Cameron Zaboji
Justin Pront	Alexandra Rhodes	Craig Rosenfeld	Kristin Schmidfrerick	Adam Shippe	Taylor Smith	Deborah Strine	Steven C. Thomas	Sarah Vabulas	Patti Wardensky	Susan Williams	Greg Zachariah
Eddie Proudfoot	Adam Rosner	Dabney Schneider	Diane Schoell	Byron Shoji	Thomas Smith	Greg Strub	Terence Thomas	Nabina Valentine	MaryBeth Wardi	Theresa Williams	Sam Zadeh
Erika Psacharopoulos	Valerie Rhodes	Kerry Ross	Quynh-My Schoenholz	Robert Shope	Walton Smith	Aaron Stuber	Alberta Thomasson	Jeffner Valentino	Raleigh Warner	Todd Williams	Matthew Zahra
Anne Puccini	Anthony Ricciardella	Larry Ross	Julie Schofield	Henry Shopp	Zachary Smith	Joe Stuntz	Victoria Thompson	Arjun Valpireddy	Harry Warren	Wendy Williams	Patrick Zafra
Jeff Purdy	Gary Rice	Alexandre Rossin	Sheila Schofield	Robert Shope	Jack Smotkin	Reid Stuntz	Shayleen Thorne	Jennifer Van Egmond	Linda Warren	Mike Warsaw	Ed Zabrabsky
Joseph Purvis	Wade Rice	Pamela Rothenberg	Sarah Schoolcraft	Helen Short	Jennifer Smullen	Janet Stypula	Cathy Thurston-	Katherine Van Hook	Laurie Warwick	Gregory Williamson	Scott Zailer
Jeremy Putman	James Richard	Ralph Rothstein	Heidi Schoonover	Jason Shorty	Taylor Snook	J. H. Su	Lin Su	Barbara Van	Overshelde	Lisa Williams-Payton	Joseph Zajac
Mike Pybus	Michael Richard	Noel Richards	Steve Schoonover	Bryan Shuda	Charles Snyder	Venkatesh Subbanna	Alexander S.	Scott Vance	Bertha Washington	Dennis Williford	Fred Zamer
Roger Pyon	Chiara Richardson	Carolee Richardson	Katherine Roudabush	Neil Shuey	Alexander S.	Brenda Suchter	Social & Scientific	Alba Vargas	Wendee Wasserman	Marianne Williford	Michael Zamora
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Tina Quall	Andrew Rickel	Erhan Rowe	Elizabeth Rouse	Jocelyn Siapno	Jocelyn Siapno	Sasha Sullivan	Pyi Soe	Igor Timofeyev	Carolyn Watkins	Tanesha Willis	Adrian Zapata
Maria Quan	Mark Rickman	Scott Riddell	Paige Rouse	Saqib Siddiqui	Saqib Siddiqui	Marwan Sultan	Susana Soh	Deborah Tinsley	LaToya Watkins	Cheryl Willis	Dorothy Zdanowicz
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Ali Qureshi	Genevieve Rider	Ed Rudy	Kimberly Rudisill	Steven Schwartz	Steven Schwartz	Brad Sutcliffe	Harriet Solomon	Gregory Torbic	A. Dale Weaver	Donna Veldhuizen	Diane Zellers
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David Rackley	John Riley	Veerapat Rungstithum	Valerie Ruland	Valerie Schwartz	Valerie Schwartz	John Sweeney	Chris Somerville	Renato Torrijos	Jeff Webster	Jared Verdoorn	Chi Zhang
Martin Radinsky	David Rinaldo	Jillian Rupert	Veerapat Rungstithum	Don Sotille	Don Sotille	Michael Sweeney	Anthony Somma	Tracy Touchette	Gregory Verrey	Omar Vichal	Rebecca Winerman
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Rama Ramamurthy	John Ryan	Divina Springer	Margaret Russell	Hope Trask	Hope Trask	Vivi Tran	Edward Simon	Irene Vivenzio	Aaron Welsh	Aaron Welsh	Kareemah Woodard
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Michelle Ramchand	Michael Risk	Sarah Srivastava	Margaret Russell	Valerie Vlasenko	Valerie Vlasenko	Hope Trask	Edward Simon	My-Phuong Vo	Enlai Weng	Enlai Weng	Timothy Woods
Claire Ramich	Paul Roberts	Jocelyn Staebler	Margaret Russell	Mathew Wenzel	Mathew Wenzel	Hope Trask	Edward Simon	Courtney Volpe	Mathew Wenzel	Mathew Wenzel	Phil Woodard
Rhia Ramlal	Shawn Roberts	Shannon Stafford	Margaret Russell	W. Werner	W. Werner	Hope Trask	Edward Simon	Tammy VonCannon	Charles Wert	Charles Wert	Karen Wooten
Diane Ramsburg	Spencer Roberts	Barbara Stalker	Margaret Russell	Derset Workie	Derset Workie	Hope Trask	Edward Simon	Mary Vonnegut	Edwin Whang	Edwin Whang	Betsy Worthington
Dorothy Ramsey	Chris Robertson	Lana Stander	Margaret Russell	George Wlwin Wrenn	George Wlwin Wrenn	Hope Trask	Edward Simon	Vradenburg Foundation	Virginia Wheaton	Virginia Wheaton	Richard Wrenn
Johnny Ramsey	Kenneth Samet	James Stanker	Margaret Russell	Andrew Wright	Andrew Wright	Hope Trask	Edward Simon	Lisa Wadlin	Michael Wheeler	Michael Wheeler	Carl Wright
Hardeep Rana	Karen Sampson	Amelia Stansell	Margaret Russell	Carol Wright	Carol Wright	Hope Trask	Edward Simon	Nick Triplett	Howard Whetzel	Howard Whetzel	David Wright
Bradford Rankin	Natalie Samuel	Dwayne Stanton	Margaret Russell	Jeffrey Wright	Jeffrey Wright	Hope Trask	Edward Simon	Carl Triplett	Adrian Whitaker	Adrian Whitaker	Jeffrey Wright
Leonid Rann	Carlos Sanchez	Christopher Stark	Margaret Russell	Megan Wright	Megan Wright	Hope Trask	Edward Simon	Nick Triplett	Celeste Whitbey	Celeste Whitbey	Jeffrey Wright
Aveh Rashidi	Caroline Sanchez	Lauren Starling	Margaret Russell	Glenn White	Glenn White	Hope Trask	Edward Simon	Carl Triplett	H. Ray Whitbey	H. Ray Whitbey	Megan Wright
Virginia Ratliff	Julio Sanchez	Patrick Starr	Margaret Russell	Michelle Wright	Michelle Wright	Hope Trask	Edward Simon	Carl Triplett	Amy White	Amy White	Gail Wright-Wilder
Ray Rauch	Terry Sanchez	Courtney Smiley	Margaret Russell	T. Wrigley	T. Wrigley	Hope Trask	Edward Simon	Carl Triplett	Heather Whitlock	Heather Whitlock	Cheryl Wu
David Ray	Gail Sander	Andrea Smith	Margaret Russell	Judy Wu	Judy Wu	Hope Trask	Edward Simon	Carl Triplett	Ryan Whitlock	Ryan Whitlock	Justine Wu
John Ray	Andre Sandoval	Ashleigh Smith	Margaret Russell	Michael Wyborski	Michael Wyborski	Hope Trask	Edward Simon	Carl Triplett	Andrea Whitt	Andrea Whitt	Michael Wyborski
Nora Ray	Cesar Sandoval	Austin Smith	Margaret Russell	Keith Wylie	Keith Wylie	Hope Trask	Edward Simon	Carl Triplett	Andrew Whitt	Andrew Whitt	Keith Wylie
Patrick Ray	Rafael Sandoval	Leigh Smith	Margaret Russell	Thomas Wylie	Thomas Wylie	Hope Trask	Edward Simon	Carl Triplett	Terri Whitt	Terri Whitt	Thomas Wylie
Tiffany Raycrow	Rex Sarabia	Christine Steadman	Margaret Russell	Constance Wiczorek	Constance Wiczorek	Hope Trask	Edward Simon	Carl Triplett	Allison Whittaker	Allison Whittaker	Constance Wiczorek
RBC Wealth	Rachel Roginsky	Catherine Steadman	Margaret Russell	Constance Wiczorek	Constance Wiczorek	Hope Trask	Edward Simon	Carl Triplett	Constance Wiczorek	Constance Wiczorek	Constance Wiczorek
Management	Douglas Sargent	John Stefani	Margaret Russell	Constance Wiczorek	Constance Wiczorek	Hope Trask	Edward Simon	Carl Triplett	Constance Wiczorek	Constance Wiczorek	Constance Wiczorek
Joseph Reamer	Arnold Rojas	Leonard Terr	Margaret Russell	Constance Wiczorek	Constance Wiczorek	Hope Trask	Edward Simon	Carl Triplett	Constance Wiczorek	Constance Wiczorek	Constance Wiczorek
		Joan Terry	Margaret Russell	Constance Wiczorek	Constance Wiczorek	Hope Trask	Edward Simon	Carl Triplett	Constance Wiczorek	Constance Wiczorek	Constance Wiczorek
		Lori Terry	Margaret Russell	Constance Wiczorek	Constance Wiczorek	Hope Trask	Edward Simon	Carl Triplett	Constance Wiczorek	Constance Wiczorek	Constance Wiczorek
		Charles Turner	Margaret Russell	Constance Wiczorek	Constance Wiczorek	Hope Trask	Edward Simon	Carl Triplett	Constance Wiczorek	Constance Wiczorek	Constance Wiczorek

# Washington Business Hall Of Fame



The 2009 Washington Business Hall of Fame inductees: J. Knox Singleton, Margery Kraus, Barbara J. Krumsiek, David G. Bradley and Dr. Ralph W. Shrader.



WASHINGTON BUSINESS  
HALL OF FAME

Greater Washington Board of Trade Junior Achievement WASHINGTONIAN

On Tuesday, December 1, 2009 the Washington Business Hall of Fame honored five exceptional individuals for extraordinary business achievement, leadership and community involvement.

**David G. Bradley**, Chairman, Atlantic Media Company

**Margery Kraus**, President & CEO, APCO Worldwide

**Barbara J. Krumsiek**, President, CEO & Chair, Calvert Group, Ltd.

**Dr. Ralph W. Shrader**, Chairman & CEO, Booz Allen Hamilton, Inc.

**J. Knox Singleton**, President & CEO, INOVA Health System

The Washington Business Hall of Fame, co-founded by the Greater Washington Board of Trade, Junior Achievement, and *The Washingtonian*, attracted over 1,000 of the area's top business executives and raised \$1.2 million to reach over 36,000 students with Junior Achievement programs.

For more information or photos of the evening, please visit [www.WashingtonBusinessHallofFame.org](http://www.WashingtonBusinessHallofFame.org).



2008 Laureate Milton Peterson poses with 2007 Laureate Vernon Jordan before the program.



Junior Achievement students greet the Hall of Fame guests as they arrive.



Rachael Boyd receives a standing ovation for her opening performance.

Leon Harris, ABC7/WJLA-TV Anchor, emceed the event.



*Presented by:*



# Junior Achievement Bowl



Greater Washington's most fun-loving companies came out to the lanes again this year for the Junior Achievement Bowl! Special thanks to all of our participants for their outstanding efforts on behalf of Junior Achievement.

Twenty-seven local companies raised an impressive \$365,000 to support Junior Achievement programs and bring financial literacy education to over 36,000 area students in Greater Washington.

For more information or to get involved in the event, please visit [www.JABowl.org](http://www.JABowl.org).



ABC7/WJLA-TV Anchor and Junior Achievement Board Member Leon Harris poses with BB&T bowlers.



Presenting Sponsor KPMG makes the Junior Achievement Bowl a fun event for their employees.



Washington Gas employees raised over \$41,000 for their bowl. Their secret: The Washington Gas Chili Cook Off. Thanks, Washington Gas!



Ernst & Young reached their highest score ever: \$41,428 to support our programs this year.



BB&T bowlers had a lot to smile about. Employees raised \$44,000 this year for their bowl. Great work!

*Presented by:*



WJLA Washington





# Volunteer Organizations

## **SUPERINTENDENT'S CHAMPION (100+ VOLUNTEERS)**

Capital One  
Deloitte & Touche LLP  
Ernst & Young LLP  
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## **PRINCIPAL'S CORNER (50-99 VOLUNTEERS)**

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Baker Tilly  
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KPMG LLP  
Lockheed Martin  
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Company

## **STUDENT BODY PRESIDENT (25-49 VOLUNTEERS)**

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CACI  
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United Parcel Service  
Washington Gas

## **CLASS TREASURER (10-24 VOLUNTEERS)**

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Tree of Life Public Charter School  
United States Department of  
Defense  
Woodson Senior High School

## **CLASSROOM HELPER (1-9 VOLUNTEERS)**

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A Wider Circle  
AARP Services  
Administrative Office of the  
U.S. Courts  
AKA School Photography  
Aldersgate Day School  
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Anacostia Senior High School  
Andrews Air Force Base  
AXA Advisors  
BAE Systems  
Ballou Senior High School  
BB&T

Beacon House Community  
Ministry  
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Squad  
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Calvert Group  
Cameron Elementary School  
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nology Public Charter School  
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Library  
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Services  
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Community Service  
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Davenport & Company  
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GTM Architects  
H.D.W., Ltd.  
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# Volunteer Organizations



Junior Achievement of the National Capital Area, Inc.	National Taxpayers Union and Precision Economics	Robert H. Smith School of Business, University of Maryland	Taylor-Leonard Corporation	United States Patent & Trademark Office
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# Financials



## Statement of Financial Position June 30, 2010

<b>Current Assets</b>	
Cash	\$ 298,290
Grants and Accounts Receivable	947,610
Prepaid Expenses	<u>39,829</u>
Total Current Assets	<u>\$ 1,285,729</u>

<b>Property and Equipment</b>	
Finance Park Building and Development Costs	\$ 3,525,074
Equipment	76,873
Furniture	<u>172,191</u>
Total	\$ 3,774,138
Less Accumulated Depreciation	<u>32,812</u>
Property and Equipment Net	<u>\$ 3,741,326</u>

<b>Other Assets</b>	
Long Term Grants and Accounts Receivable	<u>\$ 1,728,690</u>
<b>Total Assets</b>	<b><u>\$ 6,755,745</u></b>

<b>Current Liabilities</b>	
Accounts Payable and Accrued Expenses	\$ 489,064
JA Worldwide	<u>13,510</u>
Total Current Liabilities	<u>\$ 502,574</u>

<b>Net Assets</b>	
Unrestricted	\$ 113,698
Temporarily Restricted	<u>4,245,239</u>
Total Net Assets	<u>\$ 4,348,937</u>
<b>Total Liabilities and Net Assets</b>	<b><u>\$ 6,755,745</u></b>

## Statement of Activities For The Year Ended June 30, 2010

<b>Revenues and Other Support</b>	
Contributions	\$ 1,594,429
Special Events Revenue	\$ 1,389,999
Less Cost of Direct Benefit to Donors	394,576
Net Revenue from Special Events	<u>995,423</u>
Total Revenues	<u>\$ 2,589,852</u>

Other Support	
Interest	<u>\$ 123</u>
Total Revenues and Other Support	<u>\$ 2,589,975</u>

<b>Program and Supporting Services Expenses</b>	
Program Services	\$ 1,470,983
Supporting Services	
Administrative	\$ 196,178
Fundraising	<u>283,767</u>
Total Supporting Services	<u>\$ 479,945</u>

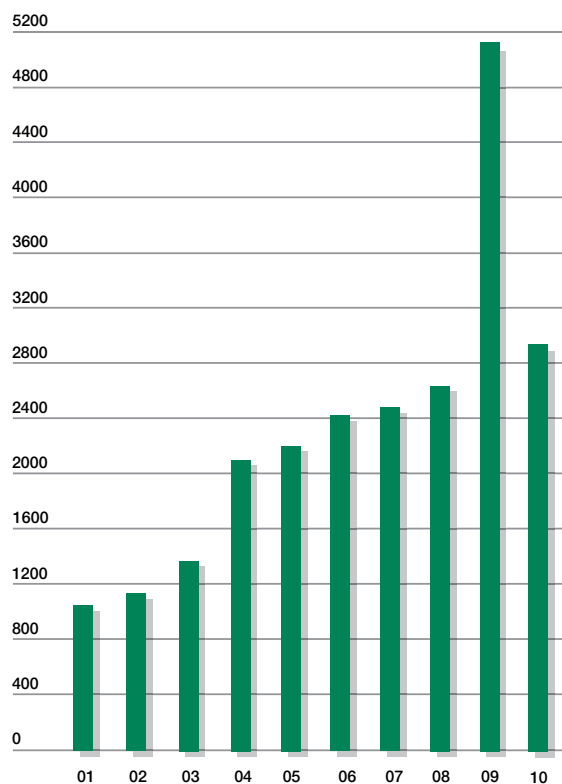
Total Program and Supporting Services Expenses	<u>\$ 1,950,928</u>
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<b>Change In Net Assets</b>	\$ 639,047
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<b>Net Assets, Beginning of Year</b>	<u>3,719,890</u>
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<b>Net Assets, End of Year</b>	\$ 4,358,937
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## FINANCIAL HISTORY (GROSS REVENUE, \$ IN THOUSANDS)



# *Make An Impact!*

**Invest** in the empowerment of the youth of our region to succeed in the global economy.

**Involve** your company in the rewarding experience of volunteering in classrooms to prepare young people with the financial skills necessary to lead productive lives.

**Inspire** the future leaders of Greater Washington to achieve their highest potential.

[www.myJA.org](http://www.myJA.org)  
202-296-1200

