

## BrokerCheck Report

# ERIC FRANCIS BILLINGS

CRD# 1050612

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Please be aware that fraudsters may link to BrokerCheck from phishing and similar scam websites, trying to steal your personal information or your money. Make sure you know who you're dealing with when investing, and contact FINRA with any concerns.

For more information read our [investor alert](#) on imposters.

## About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

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Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

[brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

[For more information about FINRA, visit www.finra.org.](http://www.finra.org)

**ERIC F. BILLINGS**

CRD# 1050612

**Currently employed by and registered with the following Firm(s):**

- B COMPASS POINT RESEARCH & TRADING, LLC**  
1055 Thomas Jefferson St., NW, Suite 303  
WASHINGTON, DC 20007  
CRD# 126258  
Registered with this firm since: 11/20/2020

**Report Summary for this Broker**

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

**Broker Qualifications****This broker is registered with:**

- 2 Self-Regulatory Organizations
- 1 U.S. state or territory

**This broker has passed:**

- 1 Principal/Supervisory Exam
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

**Registration History****This broker was previously registered with the following securities firm(s):**

- B FRIEDMAN, BILLINGS, RAMSEY & CO., INC.**  
CRD# 25027  
ARLINGTON, VA  
10/1989 - 03/2009
- B CORPORATE SECURITIES GROUP, INC.**  
CRD# 11025  
ST. LOUIS, MO  
07/1989 - 11/1989
- B HERITAGE FINANCIAL INVESTMENTS CORPORATION**  
CRD# 15767  
06/1989 - 08/1989

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes****The following types of disclosures have been reported:**

Type	Count
Customer Dispute	1



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 2 SROs and is licensed in 1 U.S. state or territory through his or her employer.**

### Employment 1 of 1

Firm Name: **COMPASS POINT RESEARCH & TRADING, LLC**

Main Office Address: **1055 THOMAS JEFFERSON STREET, NW  
SUITE 303  
WASHINGTON, DC 20007**

Firm CRD#: **126258**

SRO	Category	Status	Date
<b>B</b> FINRA	General Securities Representative	Approved	11/20/2020
<b>B</b> FINRA	Investment Banking Representative	Approved	11/20/2020
<b>B</b> Nasdaq Stock Market	General Securities Representative	Approved	11/20/2020

U.S. State/ Territory	Category	Status	Date
<b>B</b> District of Columbia	Agent	Approved	11/24/2020

### Branch Office Locations

**COMPASS POINT RESEARCH & TRADING, LLC**

1055 Thomas Jefferson St., NW, Suite 303  
WASHINGTON, DC 20007



## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

**This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.**

### Principal/Supervisory Exams

Exam	Category	Date
<b>B</b> General Securities Principal Examination	Series 24	12/14/1989

### General Industry/Product Exams

Exam	Category	Date
<b>B</b> General Securities Representative Examination	Series 7	05/21/1983
<b>B</b> Direct Participation Programs Representative Examination	Series 22	06/17/1982

### State Securities Law Exams

Exam	Category	Date
<b>IA</b> Uniform Investment Adviser Law Examination	Series 65	06/23/1992
<b>B</b> Uniform Securities Agent State Law Examination	Series 63	06/22/1982

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).

## Broker Qualifications



## Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
<b>B</b> 10/1989 - 03/2009	FRIEDMAN, BILLINGS, RAMSEY & CO., INC.	25027	ARLINGTON, VA
<b>B</b> 07/1989 - 11/1989	CORPORATE SECURITIES GROUP, INC.	11025	ST. LOUIS, MO
<b>B</b> 06/1989 - 08/1989	HERITAGE FINANCIAL INVESTMENTS CORPORATION	15767	
<b>B</b> 07/1984 - 07/1989	JOHNSTON, LEMON & CO. INCORPORATED	473	
<b>B</b> 03/1983 - 06/1984	LEGG MASON WOOD WALKER, INCORPORATED	6555	
<b>B</b> 06/1982 - 03/1983	ENI CORPORATION	5693	

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

Employment	Employer Name	Position	Investment Related	Employer Location
10/2020 - Present	Compass Point Research & Trading, LLC	Investment Banker	Y	Washington, DC, United States
01/2009 - Present	Billings Capital Management, LLC	Managing Partner	Y	Bethesda, MD, United States
06/1989 - 12/2019	Arlington Asset Investment Corp. (fka FBR Group, Inc.)	Numerous, ending with Executive Chairman	Y	McLean, VA, United States

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1) Billings Capital Management, LLC/BCM Capital Investments, LLC; investment-related; 4800 Montgomery Ln., #740, Bethesda, MD 20814; registered-investment advisor and General Partner, respectively; started 1/2008; devotes half of work hours, including during market hours to this business; Managing Partner, fundamental analysis, risk management, and business development.



## Registration and Employment History

### Other Business Activities, continued

2) Billings BLA, LLC; investment-related; 4800 Montgomery Ln., #740, Bethesda, MD 20814; formed solely to hold a private investment; member; started 12/2018; no hours/no market hours.

3) EFB Capital Corp.; investment-related; Vero Beach, FL; investment vehicle formed for the sole purpose of holding assets; President and Treasurer; started in 1989; zero regular hours or market hours per month.

4) Eric & Marianne Billings Foundation, Inc.; not investment-related; 1410 Spring Hill Rd, Suite 400, McLean, VA 22102; Private Foundation to facilitate charitable donations; Director; started in 1989; 1-2 hours/mth., none during market hours; contribute funds, evaluate charities, make pledges or one-off donations.

5) BCM Partners Fund Offshore Ltd c/o Billings Capital Management, LLC ; investment-related; 4800 Montgomery Ln., #740, Bethesda, MD 20814; Hedge Fund / Director and DMLRO, respectively; started 10/26/23; devotes 1-5 hours outside of market hours to this business; registered with CIMA as the Director & Deputy Money Laundering Reporting Officer during audit to handle fiduciary duties, assist with AML oversight & other operational matters.

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## Disclosure Events

### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
  - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
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3. **Disclosure events in BrokerCheck reports come from different sources:**
  - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
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4. **There are different statuses and dispositions for disclosure events:**
  - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - A "pending" event involves allegations that have not been proven or formally adjudicated.
    - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" event has been concluded and its resolution is not subject to change.
  - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



## Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Broker
<b>Employing firm when activities occurred which led to the complaint:</b>	FRIEDMAN BILLINGS & RAMSEY INVESTMENT MANAGEMENT INC.
<b>Allegations:</b>	PLAINTIFFS ALLEGED THAT IN CONNECTION WITH THE HANDLING OF THEIR ADVISOR ACCOUNT, FRIEDMAN BILLINGS & RAMSEY INVESTMENT MANAGEMENT INC (FBRIM), A REGISTERED INVESTMENT ADVISER, AND I BREACHED OUR FIDUCIARY DUTY TO PLAINTIFFS, BREACHED OUR DUTY OF REASONABLE CARE AND ENGAGED IN EXCESSIVE TRADING. PLAINTIFFS SOUGHT \$1.5 MILLION DAMAGES, PLUS PUNITIVE DAMAGES, INTEREST COSTS AND ATTORNEY FEES.
<b>Product Type:</b>	No Product
<b>Alleged Damages:</b>	\$1,500,000.00

### Customer Complaint Information

<b>Date Complaint Received:</b>	02/17/1994
<b>Complaint Pending?</b>	No
<b>Status:</b>	Litigation
<b>Status Date:</b>	02/06/1995

#### Settlement Amount:

#### Individual Contribution Amount:



## Civil Litigation Information

<b>Court Details:</b>	9 U.S. DISTRICT WESTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION; 1-94CV99
<b>Date Notice/Process Served:</b>	02/17/1994
<b>Litigation Pending?</b>	No
<b>Disposition:</b>	Settled
<b>Disposition Date:</b>	02/06/1995
<b>Monetary Compensation Amount:</b>	\$40,000.00
<b>Individual Contribution Amount:</b>	\$0.00
<b>Broker Statement</b>	SETTLED BY PAYMENT OF \$40,000; THE ENTIRE SETTLEMENT AMOUNT WAS PAID BY FIRM, FBRIM. THE \$40,000 REPRESENTED THE RETURN TO THE PLAINTIFFS OF MANAGEMENT FEES PAID. NOT PROVIDED

## End of Report



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