
From: Schurr, Kent </O=CEPHALON/OU=US01 ADMINISTRATIVE GROUP/CN=RECIPIENTS
/CN=KSCHURR>
To: Craig, Roy
CC: Martin, Gregory S.
Sent: 11/10/2004 8:48:53 PM
Subject: Q3 2004 Bonus Payout Information
Importance: High
Attachments: Bonus Pay Approval Q3 2004.doc; Q3 2004 Bonus Payouts.xls; Q3 2004 Regional Director
Payouts & Ranking.xls

Roy,

Attached is the electronic version of the Q3 2004 Bonus Payout information we discussed today. You also wanted only the Regional Directors which is the last attachment.

Please see me if you have any questions.

Thanks,

Kent

Kent Schurr

Manager, Sales Operations

Cephalon, Inc.

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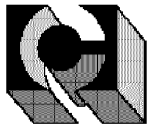
Email: kschurr@cephalon.com



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Cephalon, Inc.

SALES & MARKETING

DATE: NOVEMBER 10, 2004

TO: R. CRAIG
R. ROCHE
R. DEROGATIS

FROM: G. MARTIN / K. SCHURR

RE: SALES FORCE THIRD QUARTER 2004 BONUS APPROVAL

THIRD QUARTER 2004 BONUS PAYMENTS HAVE BEEN CALCULATED FOR ALL FIELD SALES PERSONNEL. THE ATTACHED ELEVEN PAGE DOCUMENT CONTAINS THE INDIVIDUAL PAYMENTS BY EMPLOYEE. THE TOTAL OF ALL PAYMENTS COMES TO **\$5,532,657.99**. THE BREAKDOWN OF THESE PAYMENTS BY SALES FORCE IS: \$5,446,310.22 FOR THE CEPHALON SALES FORCE AND \$86,347.77 FOR THE NATIONAL ACCOUNT MANAGEMENT TEAM.

APPROVAL FOR ATTACHED THIRD QUARTER 2004 SALES FORCE BONUS PAYMENTS:

ROY CRAIG
SALES

BOB ROCHE
PHARMACEUTICAL OPERATIONS

ROBIN DEROGATIS
HUMAN RESOURCES

Final Bonus and Total Rank Q3 2004

Territory	Last Name	First Name	Q3 2004 Provigil Bonus	Q3 2004 Actiq Bonus	Q3 2004 Gabitril Bonus	Total Estimated Q3 2004 Bonus	% of Time in Territory	Q3 2004 Bonus with Adjustments	September 2004 Retail Actiq Kicker Bonus	Q3 2004 Final Bonus with Adjustments	Q3 2004 Total Rank
Territory Sales Specialists											
63600004	Burlakoff	Alec	\$ 10,531.60	\$ 11,558.70	\$ 9,451.44	\$ 31,541.74	100%	\$ 31,541.74	\$ 500.00	\$ 32,041.74	1
62600009	Amar	Allison	\$ 11,007.33	\$ 7,126.30	\$ 6,683.58	\$ 24,817.21	100%	\$ 24,817.21	\$ -	\$ 24,817.21	2
65100010	Schubert	Brad	\$ 18,038.58	\$ 5,616.20	\$ 7,639.95	\$ 31,294.73	100%	\$ 31,294.73	\$ 500.00	\$ 31,794.73	3
65200001	Hornberger	Michelle	\$ 12,542.88	\$ 6,124.66	\$ 8,561.19	\$ 27,228.72	100%	\$ 27,228.72	\$ 500.00	\$ 27,728.72	4
63600007	Cacciatore	Bianca	\$ 11,278.33	\$ 7,329.18	\$ 3,968.58	\$ 22,576.09	100%	\$ 22,576.09	\$ 500.00	\$ 23,076.09	5
64400007	Roncione	Jennifer	\$ 9,966.59	\$ 8,625.47	\$ 3,018.52	\$ 21,610.58	100%	\$ 21,610.58	\$ 500.00	\$ 22,110.58	6
63500006	Karmen	Jay	\$ 8,929.00	\$ 7,474.15	\$ 6,895.66	\$ 23,298.81	100%	\$ 23,298.81	\$ -	\$ 23,298.81	7
61400003	D'Alessandro	Paul	\$ 10,481.16	\$ 7,968.38	\$ 2,697.66	\$ 21,147.19	100%	\$ 21,147.19	\$ -	\$ 21,147.19	8
63500005	Stewart	Carol	\$ 9,143.77	\$ 6,137.16	\$ 6,160.92	\$ 21,441.85	100%	\$ 21,441.85	\$ -	\$ 21,441.85	9
64600003	Mussgrave	David	\$ 8,276.57	\$ 6,989.07	\$ 9,200.34	\$ 24,465.98	100%	\$ 24,465.98	\$ 500.00	\$ 24,965.98	10
63600006	Goldrich	Jeff	\$ 9,712.67	\$ 5,379.50	\$ 3,819.28	\$ 18,911.45	100%	\$ 18,911.45	\$ 500.00	\$ 19,411.45	11
62400008	FitzPatrick	Jennifer	\$ 11,785.41	\$ 5,212.95	\$ 2,704.40	\$ 19,702.76	100%	\$ 19,702.76	\$ -	\$ 19,702.76	12
62400005	Donovan	John	\$ 10,780.22	\$ 9,012.66	\$ 1,457.73	\$ 21,250.60	100%	\$ 21,250.60	\$ -	\$ 21,250.60	13
67300002	Davis	Wendy	\$ 13,978.71	\$ 5,121.68	\$ 1,972.17	\$ 21,072.56	100%	\$ 21,072.56	\$ 500.00	\$ 21,572.56	14
61400002	Fields	Peter	\$ 10,298.63	\$ 5,898.56	\$ 2,271.48	\$ 18,468.67	100%	\$ 18,468.67	\$ 500.00	\$ 18,968.67	15
61700002	Kim	Janice	\$ 10,670.19	\$ 12,123.11	\$ 808.37	\$ 23,601.67	100%	\$ 23,601.67	\$ 500.00	\$ 24,101.67	16
65400007	Lemoine	Brenda	\$ 8,263.32	\$ 7,199.26	\$ 3,601.17	\$ 19,063.75	100%	\$ 19,063.75	\$ 500.00	\$ 19,563.75	17
65500008	Tarin	Derek	\$ 9,188.02	\$ 5,357.49	\$ 2,958.11	\$ 17,503.62	100%	\$ 17,503.62	\$ 500.00	\$ 18,003.62	18
65500007	Butler	Steven	\$ 11,084.53	\$ 6,901.89	\$ 1,288.22	\$ 19,274.64	100%	\$ 19,274.64	\$ -	\$ 19,274.64	19
63200006	Pusser	Thomas	\$ 12,749.63	\$ 5,937.87	\$ 1,337.89	\$ 20,025.39	100%	\$ 20,025.39	\$ 500.00	\$ 20,525.39	20
62300009	Rocco	Phil	\$ 7,348.51	\$ 14,637.56	\$ 2,960.86	\$ 24,946.93	100%	\$ 24,946.93	\$ 500.00	\$ 25,446.93	21
63400004	Strange	Cynthia	\$ 8,582.49	\$ 3,970.00	\$ 11,349.61	\$ 23,902.10	100%	\$ 23,902.10	\$ 500.00	\$ 24,402.10	22
62700005	Tinkler	Michelle	\$ 8,683.80	\$ 3,934.84	\$ 8,279.10	\$ 20,897.74	100%	\$ 20,897.74	\$ 500.00	\$ 21,397.74	23
63600002	Gauthier	Oliver	\$ 6,720.44	\$ 7,995.58	\$ 8,630.01	\$ 23,346.03	100%	\$ 23,346.03	\$ -	\$ 23,346.03	24
65300009	Bryant	Chris	\$ 9,181.16	\$ 3,455.86	\$ 5,603.91	\$ 18,240.94	100%	\$ 18,240.94	\$ 500.00	\$ 18,740.94	25
63500002	Tondre	Dan	\$ 7,066.33	\$ 6,764.04	\$ 8,257.50	\$ 22,087.36	100%	\$ 22,087.36	\$ 500.00	\$ 22,587.36	26
65700006	Pickering	Tracey	\$ 10,364.82	\$ 9,156.71	\$ 400.37	\$ 19,921.89	100%	\$ 19,921.89	\$ 500.00	\$ 20,421.89	27
67300003	Barba	Jean Paul	\$ 9,270.39	\$ 7,027.66	\$ 1,348.33	\$ 17,646.37	100%	\$ 17,646.37	\$ 500.00	\$ 18,146.37	28
62500007	Vacant		\$ 6,748.33	\$ 9,939.12	\$ 4,141.83	\$ 20,829.28	0%	\$ -	\$ 500.00	\$ -	29
63100001	Stovall	Kimberly	\$ 11,360.96	\$ 2,046.95	\$ 4,467.04	\$ 17,874.95	100%	\$ 17,874.95	\$ -	\$ 17,874.95	30
63200007	Smith	Mark	\$ 13,276.80	\$ 4,550.77	\$ 1,324.37	\$ 19,151.95	100%	\$ 19,151.95	\$ -	\$ 19,151.95	31
62600004	Smith	Alan	\$ 7,266.31	\$ 11,379.87	\$ 2,187.67	\$ 20,833.85	100%	\$ 20,833.85	\$ 500.00	\$ 21,333.85	32
67600007	Albanese	Michelle	\$ 9,191.49	\$ 4,484.45	\$ 2,066.64	\$ 15,742.58	100%	\$ 15,742.58	\$ 500.00	\$ 16,242.58	33
67500004	Sacks	Kelly	\$ 6,739.93	\$ 9,573.86	\$ 2,982.08	\$ 19,295.87	100%	\$ 19,295.87	\$ 500.00	\$ 19,795.87	34
64400005	Fortescue	Timothy	\$ 7,821.05	\$ 6,689.52	\$ 2,588.34	\$ 17,098.92	100%	\$ 17,098.92	\$ 500.00	\$ 17,598.92	35
62400003	Fisher	Tim	\$ 6,960.87	\$ 13,063.12	\$ 2,483.91	\$ 22,507.90	100%	\$ 22,507.90	\$ 500.00	\$ 23,007.90	36
66200001	Johnson	Gregg	\$ 11,604.76	\$ 816.35	\$ 5,420.99	\$ 17,842.09	100%	\$ 17,842.09	\$ -	\$ 17,842.09	37
65500004	Annis	Korbet	\$ 8,423.41	\$ 6,204.58	\$ 1,738.12	\$ 16,366.11	100%	\$ 16,366.11	\$ 500.00	\$ 16,866.11	38
65100008	Peters	William	\$ 9,875.89	\$ 3,038.90	\$ 2,624.62	\$ 15,539.42	100%	\$ 15,539.42	\$ 500.00	\$ 16,039.42	39
64200005	Rauch	Nadine	\$ 10,433.30	\$ 2,470.48	\$ 2,671.88	\$ 15,575.66	100%	\$ 15,575.66	\$ -	\$ 15,575.66	40
62600007	VanDyke	Darren	\$ 8,132.26	\$ 3,467.21	\$ 4,922.59	\$ 16,522.07	100%	\$ 16,522.07	\$ 500.00	\$ 17,022.07	41
65600004	Davidson	Robert	\$ 7,056.92	\$ 4,331.46	\$ 11,255.99	\$ 22,644.38	100%	\$ 22,644.38	\$ -	\$ 22,644.38	42
64600009	Ipack	Vinson	\$ 9,705.66	\$ 598.86	\$ 7,274.78	\$ 17,579.30	100%	\$ 17,579.30	\$ 500.00	\$ 18,079.30	43
65100001	Vest	David	\$ 7,470.71	\$ 5,582.36	\$ 2,656.34	\$ 15,709.42	100%	\$ 15,709.42	\$ 500.00	\$ 16,209.42	44
63100003	Keck	Gregory	\$ 18,232.05	\$ -	\$ 11,469.43	\$ 29,701.48	100%	\$ 29,701.48	\$ -	\$ 29,701.48	45
65700004	Cole	John	\$ 7,199.28	\$ 7,200.33	\$ 2,151.43	\$ 16,551.04	100%	\$ 16,551.04	\$ 500.00	\$ 17,051.04	46
64400010	Rondeau	Adam	\$ 6,504.09	\$ 7,965.51	\$ 3,428.80	\$ 17,898.39	100%	\$ 17,898.39	\$ 500.00	\$ 18,398.39	47
62300008	Bauer	Michael	\$ 6,851.32	\$ 4,850.10	\$ 5,190.06	\$ 16,891.48	100%	\$ 16,891.48	\$ -	\$ 16,891.48	48
61700001	Golin	Tracy	\$ 8,512.50	\$ 5,712.87	\$ 1,234.64	\$ 15,460.00	100%	\$ 15,460.00	\$ -	\$ 15,460.00	49
65200007	Ashley	Teri	\$ 9,459.04	\$ 774.90	\$ 4,685.81	\$ 14,919.75	100%	\$ 14,919.75	\$ 500.00	\$ 15,419.75	50
67600003	Fitzgerald	Roxanne	\$ 13,350.65	\$ 1,588.08	\$ 1,710.99	\$ 16,649.72	100%	\$ 16,649.72	\$ 500.00	\$ 17,149.72	51
67600005	Hwang	Joseph	\$ 5,623.73	\$ 8,274.82	\$ 7,010.75	\$ 20,909.30	100%	\$ 20,909.30	\$ 500.00	\$ 21,409.30	52
61600009	Lent	David	\$ 7,148.54	\$ 4,976.17	\$ 3,518.33	\$ 15,643.04	100%	\$ 15,643.04	\$ 500.00	\$ 16,143.04	53
63500010	Feehan	Jean	\$ 10,903.03	\$ 2,170.28	\$ 1,554.22	\$ 14,627.53	100%	\$ 14,627.53	\$ -	\$ 14,627.53	54
66400004	Dailey, III	James	\$ 8,500.42	\$ 5,134.60	\$ 1,077.83	\$ 14,712.85	100%	\$ 14,712.85	\$ 500.00	\$ 15,212.85	55
63100004	Webb	Sara	\$ 16,265.81	\$ 323.55	\$ 2,586.98	\$ 19,176.35	100%	\$ 19,176.35	\$ -	\$ 19,176.35	56
64600004	Lyon	Brian	\$ 12,415.19	\$ 4,221.10	\$ 178.51	\$ 16,814.80	100%	\$ 16,814.80	\$ 500.00	\$ 17,314.80	57
65200008	Spruce	Jennifer	\$ 7,990.11	\$ 1,282.29	\$ 10,161.96	\$ 19,434.36	100%	\$ 19,434.36	\$ 500.00	\$ 19,934.36	58
65100002	Wells	Angela	\$ 12,931.49	\$ -	\$ 15,231.50	\$ 28,162.99	100%	\$ 28,162.99	\$ -	\$ 28,162.99	59
66200002	Clarke	Robert	\$ 8,583.36	\$ 8,064.21	\$ -	\$ 16,647.57	100%	\$ 16,647.57	\$ 500.00	\$ 17,147.57	60
63600003	Roque	Nerilda	\$ 9,286.79	\$ -	\$ 9,082.72	\$ 18,369.51	100%	\$ 18,369.51	\$ -	\$ 18,369.51	61
65300005	Jeffery	Matthew	\$ 24,423.61	\$ -	\$ 4,419.63	\$ 28,843.24	100%	\$ 28,843.24	\$ 500.00	\$ 29,343.24	62
62100010	Macrides	Mark	\$ 9,269.12	\$ 555.03	\$ 3,583.13	\$ 13,407.28	100%	\$ 13,407.28	\$ 500.00	\$ 13,907.28	63
67100001	Arturo	Anthony	\$ 6,651.36	\$ 3,564.66	\$ 7,997.21	\$ 18,213.23	100%	\$ 18,213.23	\$ -	\$ 18,213.23	64
62400007	Comfort	Hilary	\$ 5,768.69	\$ 20,613.11	\$ 2,190.01	\$ 28,571.81	100%	\$ 28,571.81	\$ -	\$ 28,571.81	65
66100006	Graff	Sarah	\$ 5,416.02	\$ 8,540.54	\$ 4,479.18	\$ 18,435.73	100%	\$ 18,435.73	\$ 500.00	\$ 18,935.73	66
67200008	Vacant		\$ 8,835.50	\$ 7,651.42	\$ -	\$ 16,486.92	0%	\$ -	\$ -	\$ -	67
65300010	Vaughan	Brian	\$ 9,709.30	\$ 2,340.73	\$ 1,352.52	\$ 13,402.54	100%	\$ 13,402.54	\$ 500.00	\$ 13,902.54	68
67300007	Harris	Todd	\$ 7,252.72	\$ 4,896.40	\$ 1,970.64	\$ 14,119.75	100%	\$ 14,119.75	\$ 500.00	\$ 14,619.75	69
66100002	Bain	David	\$ 8,740.57	\$ 2,514.99	\$ 1,760.14	\$ 13,015.70	100%	\$ 13,015.70	\$ -	\$ 13,015.70	70
61400005	Robb	Thomas	\$ 7,177.56	\$ 3,538.21	\$ 3,883.70	\$ 14,599.48	100%	\$ 14,599.48	\$ -	\$ 14,599.48	71
62200003	Carey	Nancy	\$ 8,402.07	\$ 3,480.82	\$ 1,669.36	\$ 13,552.25	100%	\$ 13,552.25	\$ -	\$ 13,552.25	72
64300003	Chinoy	Zubin	\$ 8,662.67	\$ 1,303.39	\$ 2,710.98	\$ 12,677.04	100%	\$ 12,677.04	\$ 500.00	\$ 13,177.04	73
61300001	Bush	Jeffery	\$ 8,540.37	\$ 3,941.58	\$ 1,222.00	\$ 13,703.95	100%	\$ 13,703.95	\$ -	\$ 13,703.95	74
61600001	Debus	Peggy	\$ 8,251.80	\$ 9,696.52	\$ -	\$ 17,948.32	100%	\$ 17,948.32	\$ 500.00	\$ 18,448.32	75
64100001	Sherette	Debra	\$ 5,747.28	\$ 6,130.66	\$ 4,235.11	\$ 16,113.05	100%	\$ 16,113.05	\$ 500.00	\$ 16,613.05	76
67300005	Zwald	Stephonie	\$ 7,428.03	\$ 7,332.21	\$ 412.97	\$ 15,173.21	0%	\$ -	\$ -	\$ -	77

Roy Craig _____

**Final Bonus and Total Rank
Q3 2004**

Territory	Last Name	First Name	Q3 2004 Provigli Bonus	Q3 2004 Actiq Bonus	Q3 2004 Gabitril Bonus	Total Estimated Q3 2004 Bonus	% of Time in Territory	Q3 2004 Bonus with Adjustments	September 2004 Retail Actiq Kicker Bonus	Q3 2004 Final Bonus with Adjustments	Q3 2004 Total Rank
65200004	Baker	James	\$ 18,357.47	\$ -	\$ 3,137.30	\$ 21,494.77	100%	\$ 21,494.77	\$ 500.00	\$ 21,994.77	78
62600003	Finerty	Laura	\$ 7,521.88	\$ 1,116.39	\$ 5,993.53	\$ 14,631.80	100%	\$ 14,631.80	\$ 500.00	\$ 15,131.80	79
61600003	McIlvaine	Ross	\$ 6,788.83	\$ 9,286.99	\$ 497.61	\$ 16,573.43	100%	\$ 16,573.43	\$ 500.00	\$ 17,073.43	80
68400007	Mohler	Stanton	\$ 6,402.77	\$ 4,560.40	\$ 3,662.24	\$ 14,625.42	100%	\$ 14,625.42	\$ -	\$ 14,625.42	81
63400007	Myron	Brent	\$ 7,231.11	\$ 1,572.87	\$ 6,054.77	\$ 14,858.75	100%	\$ 14,858.75	\$ -	\$ 14,858.75	82
65500010	Middlebrooks	Michael	\$ 10,188.96	\$ 4,871.77	\$ -	\$ 15,060.73	100%	\$ 15,060.73	\$ -	\$ 15,060.73	83
63300010	Luiz	Anthony	\$ 7,466.39	\$ 7,864.95	\$ -	\$ 15,331.34	100%	\$ 15,331.34	\$ 500.00	\$ 15,831.34	84
65100004	Keene	Jason	\$ 8,553.82	\$ -	\$ 6,545.07	\$ 15,098.89	100%	\$ 15,098.89	\$ 500.00	\$ 15,598.89	85
63100007	Whiting	Steven	\$ 7,604.80	\$ 304.49	\$ 7,906.35	\$ 15,815.64	100%	\$ 15,815.64	\$ -	\$ 15,815.64	86
66500003	Herar	Harry	\$ 7,351.84	\$ 7,337.40	\$ 33.32	\$ 14,722.56	100%	\$ 14,722.56	\$ 500.00	\$ 15,222.56	87
63500007	Balen	Deborah	\$ 13,668.06	\$ -	\$ 6,947.08	\$ 20,615.14	100%	\$ 20,615.14	\$ -	\$ 20,615.14	88
67300001	Snyder	Charles	\$ 6,404.37	\$ 7,688.48	\$ 1,177.35	\$ 15,270.20	100%	\$ 15,270.20	\$ 500.00	\$ 15,770.20	89
67200006	Whitman	Christy	\$ 5,485.14	\$ 4,596.42	\$ 6,393.18	\$ 16,474.75	100%	\$ 16,474.75	\$ 500.00	\$ 16,974.75	90
63100002	Cooke	Peter	\$ 11,845.43	\$ -	\$ 5,230.47	\$ 17,075.90	100%	\$ 17,075.90	\$ -	\$ 17,075.90	91
63600001	Morano	Christopher	\$ 8,108.91	\$ 192.08	\$ 4,822.47	\$ 13,123.47	100%	\$ 13,123.47	\$ -	\$ 13,123.47	92
62700003	Mosley-Speaks	Laura	\$ 6,314.14	\$ 4,339.13	\$ 2,613.96	\$ 13,267.24	100%	\$ 13,267.24	\$ 500.00	\$ 13,767.24	93
63300003	Hett	Chantelle	\$ 5,206.03	\$ 6,802.52	\$ 3,138.58	\$ 15,147.13	100%	\$ 15,147.13	\$ 500.00	\$ 15,647.13	94
61600010	Fitzsimmons	William	\$ 7,034.38	\$ 3,090.85	\$ 2,185.59	\$ 12,310.83	100%	\$ 12,310.83	\$ -	\$ 12,310.83	95
64600001	Mack	Jim	\$ 7,426.52	\$ 497.28	\$ 4,387.04	\$ 12,310.84	100%	\$ 12,310.84	\$ -	\$ 12,310.84	96
61100003	Loiselle	Stephanie	\$ 8,341.16	\$ 2,809.17	\$ 847.10	\$ 11,997.44	41%	\$ 4,918.95	\$ 500.00	\$ 5,418.95	97
67300006	Morrison	Jacqueline	\$ 6,425.35	\$ 4,621.32	\$ 1,779.55	\$ 12,826.22	100%	\$ 12,826.22	\$ 500.00	\$ 13,326.22	98
63200008	DeLaughter	Christopher	\$ 5,509.30	\$ 6,091.32	\$ 2,390.41	\$ 13,991.09	100%	\$ 13,991.09	\$ 500.00	\$ 14,491.09	99
62600010	Parrott	Benjamin	\$ 8,687.27	\$ 2,237.00	\$ 607.69	\$ 11,531.97	100%	\$ 11,531.97	\$ -	\$ 11,531.97	100
61700007	Patel	Sirali	\$ 5,839.40	\$ 9,985.73	\$ 727.43	\$ 16,552.56	100%	\$ 16,552.56	\$ 500.00	\$ 17,052.56	101
64300004	DeWitt	Jill	\$ 9,548.14	\$ -	\$ 1,734.14	\$ 11,282.28	100%	\$ 11,282.28	\$ 500.00	\$ 11,782.28	102
61700009	Kilson	Charley	\$ 6,984.82	\$ 5,202.88	\$ 610.53	\$ 12,798.22	100%	\$ 12,798.22	\$ 500.00	\$ 13,298.22	103
65400004	Kramin	Matthew	\$ 4,981.70	\$ 8,057.15	\$ 2,815.04	\$ 15,853.89	100%	\$ 15,853.89	\$ -	\$ 15,853.89	104
66500008	Andrus	Jon	\$ 6,706.34	\$ 3,204.46	\$ 2,162.56	\$ 12,073.36	100%	\$ 12,073.36	\$ -	\$ 12,073.36	105
67600004	Hughes	Stacey	\$ 5,718.69	\$ 5,567.57	\$ 2,152.07	\$ 13,438.33	100%	\$ 13,438.33	\$ 500.00	\$ 13,938.33	106
62700009	Kinsey	Daniel	\$ 4,940.54	\$ 6,410.40	\$ 4,451.03	\$ 15,801.96	100%	\$ 15,801.96	\$ 500.00	\$ 16,301.96	107
64600006	Hewitt	Michael	\$ 9,905.98	\$ -	\$ 1,964.19	\$ 11,870.17	100%	\$ 11,870.17	\$ -	\$ 11,870.17	108
64500003	Augustine	Andrew	\$ 7,492.50	\$ 1,535.73	\$ 1,872.51	\$ 10,900.74	100%	\$ 10,900.74	\$ -	\$ 10,900.74	109
63100010	Petty	Beth	\$ 5,747.12	\$ 4,325.52	\$ 2,772.70	\$ 12,845.35	61%	\$ 7,835.66	\$ 500.00	\$ 8,335.66	110
64600002	Conrad	Ryan	\$ 6,089.57	\$ 1,436.15	\$ 8,730.60	\$ 16,256.32	100%	\$ 16,256.32	\$ -	\$ 16,256.32	111
66700007	Henshaw	Donine	\$ 8,747.10	\$ 2,092.10	\$ 251.04	\$ 11,090.25	100%	\$ 11,090.25	\$ 500.00	\$ 11,590.25	112
64200007	Reynolds	Mark	\$ 7,871.77	\$ 1,209.82	\$ 1,641.39	\$ 10,722.99	100%	\$ 10,722.99	\$ -	\$ 10,722.99	113
67100004	Aardal	Tena	\$ 9,164.58	\$ 2,553.72	\$ -	\$ 11,718.30	100%	\$ 11,718.30	\$ -	\$ 11,718.30	114
65200009	Shirey	Jennifer	\$ 7,546.90	\$ -	\$ 10,546.92	\$ 18,093.82	100%	\$ 18,093.82	\$ 500.00	\$ 18,593.82	115
64100003	Gardner-Kasper	Dawn	\$ 5,197.58	\$ 6,741.80	\$ 2,057.82	\$ 13,997.20	48%	\$ 6,718.66	\$ 500.00	\$ 7,218.66	116
67200002	Grosse	Jamie	\$ 6,610.11	\$ 2,158.20	\$ 2,731.73	\$ 11,500.04	100%	\$ 11,500.04	\$ 500.00	\$ 12,000.04	117
66500007	Pettit	Gary	\$ 6,452.38	\$ 5,099.16	\$ 718.92	\$ 12,270.46	100%	\$ 12,270.46	\$ 500.00	\$ 12,770.46	118
64300005	Maloley	John	\$ 12,697.00	\$ -	\$ 1,351.90	\$ 14,048.90	100%	\$ 14,048.90	\$ -	\$ 14,048.90	119
63400010	Reynolds	Brandi	\$ 6,649.32	\$ 269.46	\$ 5,605.81	\$ 12,524.59	100%	\$ 12,524.59	\$ 500.00	\$ 13,024.59	120
66300003	Eilson	Benjamin	\$ 6,624.27	\$ 4,735.18	\$ 599.72	\$ 11,959.17	100%	\$ 11,959.17	\$ 500.00	\$ 12,459.17	121
65700009	Vineyard	Mark	\$ 7,550.82	\$ 49.32	\$ 2,486.89	\$ 10,087.02	100%	\$ 10,087.02	\$ -	\$ 10,087.02	122
64400009	Yaksic	Jessica	\$ 9,524.60	\$ 2,337.82	\$ -	\$ 11,862.42	100%	\$ 11,862.42	\$ 500.00	\$ 12,362.42	123
61400007	Campbell	Thomas	\$ 4,899.67	\$ 4,908.61	\$ 4,262.95	\$ 14,071.23	100%	\$ 14,071.23	\$ 500.00	\$ 14,571.23	124
65400008	Guillory	Mark	\$ 8,635.95	\$ 2,768.75	\$ -	\$ 11,404.70	100%	\$ 11,404.70	\$ -	\$ 11,404.70	125
62100005	Kotchey	Melonie	\$ 6,680.56	\$ -	\$ 6,313.24	\$ 12,993.80	100%	\$ 12,993.80	\$ 500.00	\$ 13,493.80	126
65600002	English	Chris	\$ 4,253.69	\$ 8,853.78	\$ 3,532.40	\$ 16,639.87	100%	\$ 16,639.87	\$ 500.00	\$ 17,139.87	127
63200004	Leonard	Scott	\$ 8,397.44	\$ -	\$ 7,916.47	\$ 16,313.91	100%	\$ 16,313.91	\$ -	\$ 16,313.91	128
66500002	Kane	Troy	\$ 5,869.91	\$ 2,376.39	\$ 2,722.62	\$ 10,968.93	100%	\$ 10,968.93	\$ 500.00	\$ 11,468.93	129
65300001	Arthur	Sally	\$ 9,016.01	\$ -	\$ 2,181.82	\$ 11,197.83	100%	\$ 11,197.83	\$ 500.00	\$ 11,697.83	130
67100002	Domit-McGowan	Andrea	\$ 7,209.57	\$ 3,771.24	\$ 112.02	\$ 11,092.82	83%	\$ 9,207.04	\$ 500.00	\$ 9,707.04	131
67200003	Gross	Jarret	\$ 6,059.31	\$ 2,631.07	\$ 2,009.54	\$ 10,699.92	100%	\$ 10,699.92	\$ -	\$ 10,699.92	132
62100001	Caruso	Mary Beth	\$ 8,439.04	\$ -	\$ 1,707.64	\$ 10,146.68	100%	\$ 10,146.68	\$ -	\$ 10,146.68	133
63300008	Sutton	Gregory	\$ 4,962.39	\$ 4,414.07	\$ 3,542.28	\$ 12,918.74	100%	\$ 12,918.74	\$ 500.00	\$ 13,418.74	134
63300002	Smith	Libby	\$ 4,856.64	\$ 5,527.24	\$ 2,654.41	\$ 13,038.29	100%	\$ 13,038.29	\$ 500.00	\$ 13,538.29	135
64400008	Taylor	Brian	\$ 5,742.34	\$ 4,677.31	\$ 1,185.14	\$ 11,604.79	100%	\$ 11,604.79	\$ -	\$ 11,604.79	136
63200003	Goudelock	David	\$ 4,937.77	\$ 3,580.03	\$ 4,788.18	\$ 13,305.98	100%	\$ 13,305.98	\$ 500.00	\$ 13,805.98	137
63600005	Savitt	David	\$ 5,942.47	\$ 1,107.40	\$ 2,958.47	\$ 10,008.34	100%	\$ 10,008.34	\$ -	\$ 10,008.34	138
66700003	Mueller	Danielle	\$ 5,451.75	\$ 4,227.86	\$ 1,526.62	\$ 11,206.24	100%	\$ 11,206.24	\$ 500.00	\$ 11,706.24	139
64400004	George	Joe	\$ 8,912.77	\$ -	\$ 713.85	\$ 9,626.62	100%	\$ 9,626.62	\$ -	\$ 9,626.62	140
67600009	Truza	Catey	\$ 7,846.53	\$ 2,495.88	\$ -	\$ 10,342.41	100%	\$ 10,342.41	\$ -	\$ 10,342.41	141
62300010	Johnson	Sheree	\$ 6,220.22	\$ 4,480.78	\$ 331.50	\$ 11,032.50	100%	\$ 11,032.50	\$ 500.00	\$ 11,532.50	142
61600007	Bohme	Tom	\$ 5,402.70	\$ 4,831.81	\$ 1,280.85	\$ 11,515.36	100%	\$ 11,515.36	\$ 500.00	\$ 12,015.36	143
63400008	Reynolds	Matthew	\$ 5,943.82	\$ -	\$ 7,320.26	\$ 13,264.08	100%	\$ 13,264.08	\$ 500.00	\$ 13,764.08	144
66300002	Pearce	Michael	\$ 8,289.85	\$ -	\$ 3,816.60	\$ 12,106.45	100%	\$ 12,106.45	\$ 500.00	\$ 12,606.45	145
62500004	Vestal	Kathy	\$ 3,842.67	\$ 9,037.52	\$ 3,459.64	\$ 16,339.83	100%	\$ 16,339.83	\$ 500.00	\$ 16,839.83	146
61700010	Rittweger	Bill	\$ 5,875.94	\$ 4,080.76	\$ 741.53	\$ 10,698.23	100%	\$ 10,698.23	\$ -	\$ 10,698.23	147
66400009	Taub	Kiersten	\$ 6,339.01	\$ 1,086.10	\$ 1,931.79	\$ 9,356.90	100%	\$ 9,356.90	\$ -	\$ 9,356.90	148
65700008	Sullivan	Glenn	\$ 7,051.25	\$ -	\$ 2,889.04	\$ 9,940.29	100%	\$ 9,940.29	\$ 500.00	\$ 10,440.29	149
61200008	Teed	Glenn	\$ 8,294.83	\$ -	\$ 1,729.06	\$ 10,023.89	100%	\$ 10,023.89	\$ -	\$ 10,023.89	150
64200006	Peterocelli	Rebecca	\$ 4,877.15	\$ 4,517.77	\$ 2,219.18	\$ 11,614.10	100%	\$ 11,614.10	\$ 500.00	\$ 12,114.10	151
66700005	Talbot	Monica	\$ 6,502.81	\$ -	\$ 4,113.50	\$ 10,616.31	100%	\$ 10,616.31	\$ 500.00	\$ 11,116.31	152
63500008	Puglia	Karen	\$ 5,058.59	\$ 1,743.39	\$ 4,757.02	\$ 11,559.01	100%	\$ 11,559.01	\$ -	\$ 11,559.01	153
65400003	Puckitt	Kathy	\$ 4,448.37	\$ 8,709.72	\$ 1,401.15	\$ 14,559.24	100%	\$ 14,559.24	\$ 500.00	\$ 15,059.24	154
64300010	Kehler	Mitch	\$ 7,622.92	\$ -	\$ 1,599.36	\$ 9,222.28	100%	\$ 9,222.28	\$ -	\$ 9,222.28	155

Roy Craig _____

Bob Roche _____

Robin DeRogatis _____

Final Bonus and Total Rank Q3 2004

Territory	Last Name	First Name	Q3 2004 Provigli Bonus	Q3 2004 Actiq Bonus	Q3 2004 Gabitril Bonus	Total Estimated Q3 2004 Bonus	% of Time in Territory	Q3 2004 Bonus with Adjustments	September 2004 Retail Actiq Kicker Bonus	Q3 2004 Final Bonus with Adjustments	Q3 2004 Total Rank
62300006	Guzik	John	\$ 4,355.29	\$ 9,741.47	\$ 1,327.69	\$ 15,424.45	100%	\$ 15,424.45	\$ 500.00	\$ 15,924.45	156
67500001	Chand	Sid	\$ 5,003.03	\$ 9,964.06	\$ -	\$ 14,967.09	100%	\$ 14,967.09	\$ 500.00	\$ 15,467.09	157
62200002	Kilker	Tony	\$ 5,610.36	\$ 4,009.35	\$ 885.65	\$ 10,505.36	100%	\$ 10,505.36	\$ 500.00	\$ 11,005.36	158
65200005	Lee	Kristen	\$ 7,373.72	\$ -	\$ 3,210.88	\$ 10,584.60	100%	\$ 10,584.60	\$ -	\$ 10,584.60	159
67400008	Gerber	Peter	\$ 5,423.56	\$ 6,732.32	\$ -	\$ 12,155.88	100%	\$ 12,155.88	\$ 500.00	\$ 12,655.88	160
65100003	Barasha	Aaron	\$ 4,988.94	\$ 1,548.16	\$ 5,319.29	\$ 11,856.39	100%	\$ 11,856.39	\$ 500.00	\$ 12,356.39	161
64600005	Chornak	Kellie	\$ 5,906.01	\$ 2,483.41	\$ 1,105.28	\$ 9,494.70	100%	\$ 9,494.70	\$ -	\$ 9,494.70	162
63500003	Osburn	Spencer	\$ 6,630.73	\$ 1,315.91	\$ 861.54	\$ 8,808.18	100%	\$ 8,808.18	\$ 500.00	\$ 9,308.18	163
66700002	Patel	Anit	\$ 6,108.20	\$ 4,323.94	\$ -	\$ 10,432.14	100%	\$ 10,432.14	\$ 500.00	\$ 10,932.14	164
66300009	White	Chad	\$ 5,725.84	\$ 7,140.31	\$ -	\$ 12,866.15	100%	\$ 12,866.15	\$ 500.00	\$ 13,366.15	165
63400001	Quattlebaum	Jane	\$ 6,984.08	\$ -	\$ 2,752.21	\$ 9,736.29	100%	\$ 9,736.29	\$ 500.00	\$ 10,236.29	166
66400005	Bird	Carolyn	\$ 4,698.24	\$ 2,614.51	\$ 4,586.33	\$ 11,899.08	100%	\$ 11,899.08	\$ 500.00	\$ 12,399.08	167
67600002	Zacharia	Elyse	\$ 8,038.88	\$ -	\$ 2,814.14	\$ 10,853.02	79%	\$ 8,573.89	\$ -	\$ 8,573.89	168
63200009	Moore	Manda	\$ 5,183.82	\$ 3,404.90	\$ 1,705.28	\$ 10,294.00	100%	\$ 10,294.00	\$ 500.00	\$ 10,794.00	169
64200002	Bushman	John	\$ 5,273.27	\$ 4,049.50	\$ 1,067.78	\$ 10,390.55	100%	\$ 10,390.55	\$ 500.00	\$ 10,890.55	170
61400001	McVay	James	\$ 9,380.51	\$ -	\$ -	\$ 9,380.51	100%	\$ 9,380.51	\$ -	\$ 9,380.51	171
61400009	McGowan	Jeffrey	\$ 5,052.41	\$ 2,635.72	\$ 2,190.41	\$ 9,878.53	100%	\$ 9,878.53	\$ -	\$ 9,878.53	172
63300009	Estep	Clayton	\$ 2,461.84	\$ 9,269.30	\$ 5,429.44	\$ 17,160.58	100%	\$ 17,160.58	\$ -	\$ 17,160.58	173
65400005	Burton	Mark	\$ 5,345.44	\$ 5,186.27	\$ 196.93	\$ 10,728.64	100%	\$ 10,728.64	\$ 500.00	\$ 11,228.64	174
62200010	Lohr	Kate	\$ 8,116.86	\$ -	\$ 1,872.87	\$ 9,989.73	100%	\$ 9,989.73	\$ 500.00	\$ 10,489.73	175
66700004	Lawson	Christine	\$ 6,222.61	\$ 4,116.61	\$ -	\$ 10,339.22	100%	\$ 10,339.22	\$ 500.00	\$ 10,839.22	176
66400006	Colton	Christopher	\$ 3,831.71	\$ 7,284.52	\$ 2,421.90	\$ 13,538.13	100%	\$ 13,538.13	\$ -	\$ 13,538.13	177
63100008	Music	Amy	\$ 4,443.38	\$ 6,939.53	\$ 1,306.44	\$ 12,689.34	100%	\$ 12,689.34	\$ 500.00	\$ 13,189.34	178
65600001	Gibson	Michelle	\$ 3,081.01	\$ 8,151.94	\$ 3,323.67	\$ 14,556.62	100%	\$ 14,556.62	\$ -	\$ 14,556.62	179
61300006	McGrath	Kim	\$ 4,300.11	\$ 6,828.87	\$ 1,647.38	\$ 12,776.36	100%	\$ 12,776.36	\$ 500.00	\$ 13,276.36	180
65300003	Vacant		\$ 8,597.36	\$ -	\$ -	\$ 8,597.36	0%	\$ -	\$ -	\$ -	181
65300002	Spotts	Jamie	\$ 7,453.70	\$ -	\$ 1,927.60	\$ 9,381.30	100%	\$ 9,381.30	\$ 500.00	\$ 9,881.30	182
66100003	Kuehn	Rebecca	\$ 6,609.24	\$ 3,499.73	\$ -	\$ 10,108.97	100%	\$ 10,108.97	\$ -	\$ 10,108.97	183
67300009	Vacant		\$ 9,333.08	\$ -	\$ 435.98	\$ 9,769.06	0%	\$ -	\$ -	\$ -	184
64500005	Ruivo	Ruth	\$ 4,852.53	\$ 4,442.61	\$ 1,434.70	\$ 10,729.85	100%	\$ 10,729.85	\$ -	\$ 10,729.85	185
63200001	Taylor	Charles	\$ 3,261.53	\$ 9,046.82	\$ 2,016.95	\$ 14,325.30	100%	\$ 14,325.30	\$ 500.00	\$ 14,825.30	186
64500010	Cockrell	Johnathan	\$ 4,883.64	\$ 2,219.06	\$ 2,781.14	\$ 9,883.84	100%	\$ 9,883.84	\$ 500.00	\$ 10,383.84	187
64400003	Cain	Darren	\$ 6,129.15	\$ 3,347.50	\$ -	\$ 9,476.65	100%	\$ 9,476.65	\$ -	\$ 9,476.65	188
62500009	Conrad	Mindy	\$ 4,889.11	\$ 746.94	\$ 5,929.72	\$ 11,565.77	100%	\$ 11,565.77	\$ -	\$ 11,565.77	189
64500006	Schroeder	Rob	\$ 5,462.18	\$ 73.89	\$ 2,916.90	\$ 8,452.97	100%	\$ 8,452.97	\$ -	\$ 8,452.97	190
66400003	Young	Peter	\$ 6,234.69	\$ -	\$ 4,163.43	\$ 10,398.12	100%	\$ 10,398.12	\$ -	\$ 10,398.12	191
67300008	Zemny	Christine	\$ 5,445.38	\$ 1,057.23	\$ 1,823.72	\$ 8,326.32	100%	\$ 8,326.32	\$ -	\$ 8,326.32	192
66400001	Robbins	Karody	\$ 6,695.01	\$ 825.92	\$ 281.40	\$ 7,802.33	100%	\$ 7,802.33	\$ 500.00	\$ 8,302.33	193
62200001	Colone	Denise	\$ 9,694.99	\$ -	\$ -	\$ 9,694.99	100%	\$ 9,694.99	\$ -	\$ 9,694.99	194
64100002	Steinbarth	Shawn	\$ 4,752.16	\$ 3,830.57	\$ 1,694.49	\$ 10,277.23	100%	\$ 10,277.23	\$ -	\$ 10,277.23	195
63100009	Lee	Chai	\$ 5,842.76	\$ -	\$ 2,590.76	\$ 8,433.52	100%	\$ 8,433.52	\$ 500.00	\$ 8,933.52	196
67600006	Mears	Denise	\$ 6,687.89	\$ -	\$ 1,133.19	\$ 7,821.08	100%	\$ 7,821.08	\$ -	\$ 7,821.08	197
64300008	Christophel	Scott	\$ 6,627.94	\$ -	\$ 1,957.32	\$ 8,585.26	100%	\$ 8,585.26	\$ -	\$ 8,585.26	198
66200009	Feagans	Heather Anderson	\$ 1,387.46	\$ 9,284.33	\$ 5,586.61	\$ 16,258.40	75%	\$ 12,193.80	\$ -	\$ 12,193.80	199
66300008	Ray	Doug	\$ 6,474.28	\$ -	\$ 3,634.32	\$ 10,108.60	100%	\$ 10,108.60	\$ -	\$ 10,108.60	200
64300007	Tortorice	Phil	\$ 4,398.77	\$ 6,888.25	\$ 655.28	\$ 11,942.30	100%	\$ 11,942.30	\$ 500.00	\$ 12,442.30	201
67600008	Ciampi	Louis	\$ 7,534.49	\$ -	\$ 1,437.19	\$ 8,971.68	100%	\$ 8,971.68	\$ -	\$ 8,971.68	202
65400002	Wieck	Valerie	\$ 4,085.29	\$ 6,628.57	\$ 1,270.92	\$ 11,984.78	100%	\$ 11,984.78	\$ 500.00	\$ 12,484.78	203
62300007	Alonzo	Nanette	\$ 3,096.34	\$ 10,420.20	\$ 1,572.37	\$ 15,088.91	100%	\$ 15,088.91	\$ 500.00	\$ 15,588.91	204
67400003	Goens, Jr	Larry	\$ 8,427.47	\$ -	\$ -	\$ 8,427.47	100%	\$ 8,427.47	\$ 500.00	\$ 8,927.47	205
61400008	Murphy	Amy	\$ 7,269.40	\$ 345.08	\$ -	\$ 7,614.48	100%	\$ 7,614.48	\$ 500.00	\$ 8,114.48	206
62400009	Oplinger	Elisabeth	\$ 5,323.52	\$ -	\$ 3,720.77	\$ 9,044.29	100%	\$ 9,044.29	\$ 500.00	\$ 9,544.29	207
66100007	Manders	Paul	\$ 7,631.17	\$ 306.46	\$ -	\$ 7,937.63	100%	\$ 7,937.63	\$ -	\$ 7,937.63	208
61500004	Porter	Elizabeth	\$ 8,222.25	\$ -	\$ -	\$ 8,222.25	100%	\$ 8,222.25	\$ 500.00	\$ 8,722.25	209
61600005	Gillis	Darci	\$ 4,469.11	\$ 4,016.11	\$ 1,630.48	\$ 10,115.70	100%	\$ 10,115.70	\$ 500.00	\$ 10,615.70	210
67500008	Daly	Elizabeth	\$ 3,833.16	\$ 4,803.98	\$ 2,332.07	\$ 10,969.21	0%	\$ -	\$ -	\$ -	211
61500005	Rhee	Julie	\$ 5,375.53	\$ -	\$ 4,287.65	\$ 9,663.18	100%	\$ 9,663.18	\$ 500.00	\$ 10,163.18	212
63600008	Richmond	Brian	\$ 4,973.83	\$ -	\$ 6,858.15	\$ 11,831.98	100%	\$ 11,831.98	\$ 500.00	\$ 12,331.98	213
64100008	Goodsell	Dana	\$ 7,186.61	\$ -	\$ 423.57	\$ 7,610.18	100%	\$ 7,610.18	\$ -	\$ 7,610.18	214
64200001	Harker	Thad	\$ 6,177.61	\$ 149.80	\$ 1,009.34	\$ 7,336.74	100%	\$ 7,336.74	\$ -	\$ 7,336.74	215
64100010	Siegall	Chad	\$ 4,331.78	\$ 1,775.89	\$ 4,122.75	\$ 10,230.42	100%	\$ 10,230.42	\$ -	\$ 10,230.42	216
66700006	Kinman	Jennifer	\$ 4,137.25	\$ 5,729.38	\$ 1,103.66	\$ 10,970.29	100%	\$ 10,970.29	\$ -	\$ 10,970.29	217
63600009	Lanza	Ray	\$ 2,256.86	\$ 5,017.64	\$ 12,333.74	\$ 19,608.24	100%	\$ 19,608.24	\$ 500.00	\$ 20,108.24	218
66300001	Hafer	Quanna	\$ 5,407.12	\$ 1,561.46	\$ 849.85	\$ 7,818.43	100%	\$ 7,818.43	\$ -	\$ 7,818.43	219
62700004	Merkle	Gregory	\$ 4,734.03	\$ 515.84	\$ 3,901.65	\$ 9,151.52	100%	\$ 9,151.52	\$ 500.00	\$ 9,651.52	220
64500002	McKinley	Valerie	\$ 3,961.64	\$ 4,646.19	\$ 1,961.52	\$ 10,569.35	100%	\$ 10,569.35	\$ 500.00	\$ 11,069.35	221
64400001	O'Connor	David	\$ 5,068.66	\$ -	\$ 3,515.31	\$ 8,583.97	100%	\$ 8,583.97	\$ -	\$ 8,583.97	222
61700005	Quinn	Joseph	\$ 5,172.28	\$ 5,087.80	\$ -	\$ 10,260.08	100%	\$ 10,260.08	\$ 500.00	\$ 10,760.08	223
61500006	Gonzalez	Joseph	\$ 5,367.73	\$ 3,172.85	\$ 63.06	\$ 8,603.64	100%	\$ 8,603.64	\$ -	\$ 8,603.64	224
63400009	Hammons	Timothy	\$ 4,033.13	\$ 2,913.00	\$ 3,256.54	\$ 10,202.67	100%	\$ 10,202.67	\$ -	\$ 10,202.67	225
61600002	Cunningham	Susan	\$ 6,631.54	\$ 422.26	\$ -	\$ 7,053.80	100%	\$ 7,053.80	\$ -	\$ 7,053.80	226
66300004	McCormac	Michael	\$ 4,673.05	\$ 1,267.99	\$ 2,668.76	\$ 8,609.80	100%	\$ 8,609.80	\$ 500.00	\$ 9,109.80	227
61300007	Curley	Brian	\$ 5,748.42	\$ 637.19	\$ 705.90	\$ 7,091.51	100%	\$ 7,091.51	\$ 500.00	\$ 7,591.51	228
64400006	Finks	Christine	\$ 7,483.43	\$ -	\$ 207.61	\$ 7,691.04	100%	\$ 7,691.04	\$ -	\$ 7,691.04	229
63500004	Cortes	Michael	\$ 6,635.61	\$ -	\$ 1,957.52	\$ 8,593.13	100%	\$ 8,593.13	\$ -	\$ 8,593.13	230
66500005	Anderson	Heidi	\$ 6,178.74	\$ 1,590.89	\$ -	\$ 7,769.63	100%	\$ 7,769.63	\$ 500.00	\$ 8,269.63	231
61100002	Stobert	Jason	\$ 5,015.80	\$ 3,242.61	\$ 438.64	\$ 8,697.06	100%	\$ 8,697.06	\$ 500.00	\$ 9,197.06	232
65600005	Kelleher	Tracey	\$ 5,131.15	\$ 1,370.01	\$ 1,182.43	\$ 7,683.60	100%	\$ 7,683.60	\$ -	\$ 7,683.60	233

Roy Craig _____

Bob Roche _____

Robin DeRogatis _____

Final Bonus and Total Rank
Q3 2004

Territory	Last Name	First Name	Q3 2004 Provigil Bonus	Q3 2004 Actiq Bonus	Q3 2004 Gabitril Bonus	Total Estimated Q3 2004 Bonus	% of Time in Territory	Q3 2004 Bonus with Adjustments	September 2004 Retail Actiq Kicker Bonus	Q3 2004 Final Bonus with Adjustments	Q3 2004 Total Rank
62500005	Garson	Michael	\$ 5,433.12	\$ 3,539.66	\$ -	\$ 8,972.78	100%	\$ 8,972.78	\$ -	\$ 8,972.78	234
66400002	Morgan	Janeen	\$ 4,542.37	\$ 7,724.04	\$ -	\$ 12,266.41	100%	\$ 12,266.41	\$ 500.00	\$ 12,766.41	235
63300007	Vanover	Holly	\$ 2,892.14	\$ 6,762.11	\$ 1,837.73	\$ 11,491.98	100%	\$ 11,491.98	\$ 500.00	\$ 11,991.98	236
61200007	Macrina	Christopher	\$ 5,878.18	\$ 1,564.09	\$ -	\$ 7,442.27	100%	\$ 7,442.27	\$ 500.00	\$ 7,942.27	237
67100008	Wintrose	Kody	\$ 4,757.01	\$ 5,378.28	\$ -	\$ 10,135.29	100%	\$ 10,135.29	\$ 500.00	\$ 10,635.29	238
66500004	Bird	Mathew	\$ 9,070.27	\$ -	\$ -	\$ 9,070.27	100%	\$ 9,070.27	\$ 500.00	\$ 9,570.27	239
63300001	Buzzetta	Philip	\$ 1,303.68	\$ 6,625.54	\$ 6,541.31	\$ 14,470.53	100%	\$ 14,470.53	\$ -	\$ 14,470.53	240
66400010	Troupe	Gregory	\$ 4,672.50	\$ 262.78	\$ 4,163.84	\$ 9,099.12	100%	\$ 9,099.12	\$ -	\$ 9,099.12	241
61500001	Finck	Andrew	\$ 7,597.42	\$ -	\$ -	\$ 7,597.42	100%	\$ 7,597.42	\$ 500.00	\$ 8,097.42	242
67400007	Brock	Tiffany	\$ 7,671.54	\$ -	\$ 540.54	\$ 8,212.08	100%	\$ 8,212.08	\$ -	\$ 8,212.08	243
65700002	Anderson	Kathy	\$ 6,540.35	\$ 281.02	\$ -	\$ 6,821.37	100%	\$ 6,821.37	\$ -	\$ 6,821.37	244
66700001	Bulger	Patrick	\$ 5,162.38	\$ -	\$ 2,922.51	\$ 8,084.89	100%	\$ 8,084.89	\$ -	\$ 8,084.89	245
63200002	Roach	Elizabeth	\$ 5,040.65	\$ -	\$ 2,806.64	\$ 7,847.29	100%	\$ 7,847.29	\$ -	\$ 7,847.29	246
67500006	Nevi-Maguire	Trish	\$ 5,431.59	\$ -	\$ 3,789.05	\$ 9,220.64	100%	\$ 9,220.64	\$ -	\$ 9,220.64	247
62100002	Johnston	Amy	\$ 1,050.41	\$ 6,906.43	\$ 5,299.46	\$ 13,256.30	100%	\$ 13,256.30	\$ 500.00	\$ 13,756.30	248
61700011	Hobbs	Kimberly	\$ 4,055.10	\$ 7,552.43	\$ -	\$ 11,607.53	100%	\$ 11,607.53	\$ -	\$ 11,607.53	249
65500003	Strzinek	Robert	\$ 8,514.26	\$ -	\$ -	\$ 8,514.26	80%	\$ 8,514.26	\$ -	\$ 8,514.26	250
63400006	Hill	Karen	\$ 5,131.35	\$ -	\$ 1,859.16	\$ 6,990.51	100%	\$ 6,990.51	\$ -	\$ 6,990.51	251
63300005	Fields	Darin	\$ 4,353.64	\$ 6,670.53	\$ -	\$ 11,024.17	100%	\$ 11,024.17	\$ 500.00	\$ 11,524.17	252
65700007	Aaron	Holly	\$ 4,267.90	\$ 2,910.38	\$ 1,726.75	\$ 8,905.03	100%	\$ 8,905.03	\$ 500.00	\$ 9,405.03	253
62600006	Summey Abee	Brooke	\$ 4,470.21	\$ 2,025.98	\$ 1,707.06	\$ 8,203.25	100%	\$ 8,203.25	\$ 500.00	\$ 8,703.25	254
67100003	Leadon	Emily	\$ 7,291.64	\$ -	\$ 44.20	\$ 7,335.84	42%	\$ 3,081.05	\$ -	\$ 3,081.05	255
62700001	Fulton	Stephen	\$ 4,296.10	\$ 1,168.69	\$ 2,818.96	\$ 8,283.75	100%	\$ 8,283.75	\$ -	\$ 8,283.75	256
67400005	Erne	Chris	\$ 6,416.45	\$ -	\$ 506.88	\$ 6,923.33	100%	\$ 6,923.33	\$ -	\$ 6,923.33	257
67200005	McKeehan	Ryan	\$ 5,514.15	\$ 699.08	\$ 237.07	\$ 6,450.30	100%	\$ 6,450.30	\$ 500.00	\$ 6,950.30	258
65700001	Northern	William	\$ 5,236.11	\$ -	\$ 1,498.59	\$ 6,734.70	100%	\$ 6,734.70	\$ -	\$ 6,734.70	259
61700008	Herbert	Rebecca	\$ 6,758.14	\$ -	\$ 183.89	\$ 6,942.03	100%	\$ 6,942.03	\$ -	\$ 6,942.03	260
67100006	Rankin	Carolyn	\$ 6,201.81	\$ -	\$ 1,419.41	\$ 7,621.22	100%	\$ 7,621.22	\$ -	\$ 7,621.22	261
61500003	Fleming	Christa	\$ 8,360.11	\$ -	\$ -	\$ 8,360.11	100%	\$ 8,360.11	\$ -	\$ 8,360.11	262
61400004	Dennee	Edward	\$ 5,238.35	\$ -	\$ 1,772.87	\$ 7,011.22	100%	\$ 7,011.22	\$ -	\$ 7,011.22	263
64500009	Edwards	Jon	\$ 7,186.83	\$ -	\$ 587.69	\$ 7,774.52	100%	\$ 7,774.52	\$ -	\$ 7,774.52	264
64100009	Adams	Chad	\$ 4,851.06	\$ 24.72	\$ 2,204.24	\$ 7,080.02	100%	\$ 7,080.02	\$ 500.00	\$ 7,580.02	265
67100009	Niska	Andy	\$ 4,125.37	\$ 345.48	\$ 4,412.38	\$ 8,883.22	100%	\$ 8,883.22	\$ -	\$ 8,883.22	266
62200004	Bell	Martha	\$ 4,435.99	\$ 4,051.09	\$ 388.54	\$ 8,875.61	100%	\$ 8,875.61	\$ 500.00	\$ 9,375.61	267
61300010	Gutter	Loren	\$ 2,056.94	\$ 10,574.79	\$ 1,190.14	\$ 13,821.87	100%	\$ 13,821.87	\$ 500.00	\$ 14,321.87	268
61300008	Grim	Meredith	\$ 3,179.34	\$ 11,461.41	\$ -	\$ 14,640.75	100%	\$ 14,640.75	\$ 500.00	\$ 15,140.75	269
62100004	Herock	John	\$ 3,511.69	\$ 3,349.72	\$ 2,085.65	\$ 8,947.05	100%	\$ 8,947.05	\$ -	\$ 8,947.05	270
65500009	Glynn	Kellie	\$ 5,758.65	\$ 1,178.30	\$ -	\$ 6,936.95	92%	\$ 6,381.99	\$ -	\$ 6,381.99	271
64400002	Herr	Stephen	\$ 4,022.07	\$ 1,765.56	\$ 2,306.57	\$ 8,094.19	100%	\$ 8,094.19	\$ -	\$ 8,094.19	272
61600004	Grace	Michael	\$ 3,439.52	\$ 5,318.00	\$ 768.79	\$ 9,526.31	100%	\$ 9,526.31	\$ 500.00	\$ 10,026.31	273
62400002	Bates	Monica	\$ 5,185.58	\$ 1,002.90	\$ 241.78	\$ 6,430.27	100%	\$ 6,430.27	\$ -	\$ 6,430.27	274
66500009	Grant	Dale	\$ 4,044.40	\$ 705.05	\$ 3,169.46	\$ 7,918.91	100%	\$ 7,918.91	\$ -	\$ 7,918.91	275
66200007	Pearcy	Amy	\$ 1,381.34	\$ 5,891.33	\$ 2,755.95	\$ 10,028.63	100%	\$ 10,028.63	\$ 500.00	\$ 10,528.63	276
62700007	Blair	Mark	\$ 4,445.99	\$ 4,327.55	\$ -	\$ 8,773.54	100%	\$ 8,773.54	\$ -	\$ 8,773.54	277
66200005	Hartung	Nichole	\$ 4,302.95	\$ 6,673.44	\$ -	\$ 10,976.39	100%	\$ 10,976.39	\$ -	\$ 10,976.39	278
62400006	Hullihan	Charles	\$ 5,743.54	\$ -	\$ 1,590.52	\$ 7,334.06	100%	\$ 7,334.06	\$ -	\$ 7,334.06	279
61300002	Cianciolo	Jason	\$ 4,643.93	\$ 676.46	\$ 1,598.37	\$ 6,918.76	100%	\$ 6,918.76	\$ 500.00	\$ 7,418.76	280
62700006	Barrass	Scott	\$ 4,442.09	\$ 2,611.14	\$ 693.10	\$ 7,746.33	100%	\$ 7,746.33	\$ 500.00	\$ 8,246.33	281
64600008	Vacant		\$ 4,385.25	\$ 3,435.50	\$ 354.66	\$ 8,175.42	0%	\$ -	\$ -	\$ -	282
67200004	Gunson	Chris	\$ 6,012.93	\$ -	\$ 505.98	\$ 6,518.91	100%	\$ 6,518.91	\$ -	\$ 6,518.91	283
61500007	Barton	Michelle	\$ 3,249.95	\$ 5,258.51	\$ 578.95	\$ 9,087.41	100%	\$ 9,087.41	\$ 500.00	\$ 9,587.41	284
66700008	Estrella-Cordova	Ilena	\$ 4,767.33	\$ 903.61	\$ 669.14	\$ 6,340.07	73%	\$ 4,628.25	\$ 500.00	\$ 5,128.25	285
61700004	Greene	Mitchel	\$ 3,296.13	\$ 8,653.86	\$ -	\$ 11,949.99	100%	\$ 11,949.99	\$ 500.00	\$ 12,449.99	286
63600010	Acevedo	Daniel	\$ 1,798.71	\$ 3,259.66	\$ 4,873.02	\$ 9,931.39	100%	\$ 9,931.39	\$ -	\$ 9,931.39	287
65400006	Clausen	Jennifer	\$ 5,472.50	\$ -	\$ 921.76	\$ 6,394.26	100%	\$ 6,394.26	\$ -	\$ 6,394.26	288
65200002	Zaragoza	Christopher	\$ 5,024.21	\$ 831.92	\$ 54.39	\$ 5,910.52	100%	\$ 5,910.52	\$ 500.00	\$ 6,410.52	289
61200003	Wolff	Meryl	\$ 1,491.54	\$ 5,720.85	\$ 1,808.91	\$ 9,021.31	100%	\$ 9,021.31	\$ -	\$ 9,021.31	290
61700006	Vacant		\$ 3,463.16	\$ 5,966.14	\$ -	\$ 9,429.30	0%	\$ -	\$ -	\$ -	291
64300009	Sheldon	Holly	\$ 4,982.07	\$ 1,562.94	\$ -	\$ 6,545.01	100%	\$ 6,545.01	\$ 500.00	\$ 7,045.01	292
64100006	Garner	Greg	\$ 4,908.80	\$ 391.67	\$ 694.99	\$ 5,995.46	100%	\$ 5,995.46	\$ 500.00	\$ 6,495.46	293
62400001	de la Cruz	Clifford	\$ 4,445.52	\$ -	\$ 3,939.44	\$ 8,384.96	100%	\$ 8,384.96	\$ 500.00	\$ 8,884.96	294
64500008	Webster	Leslie	\$ 4,500.81	\$ -	\$ 2,638.91	\$ 7,139.72	100%	\$ 7,139.72	\$ 500.00	\$ 7,639.72	295
64200010	Field	Maria	\$ 2,509.12	\$ 4,954.09	\$ 1,279.84	\$ 8,743.06	100%	\$ 8,743.06	\$ -	\$ 8,743.06	296
65700003	Hill	Sammi	\$ 4,970.51	\$ 946.25	\$ 9.06	\$ 5,925.82	100%	\$ 5,925.82	\$ -	\$ 5,925.82	297
62700010	Dearth	Joseph	\$ 3,268.97	\$ 364.53	\$ 3,910.25	\$ 7,543.75	100%	\$ 7,543.75	\$ -	\$ 7,543.75	298
66500001	Regan	Michael	\$ 4,606.24	\$ -	\$ 1,731.52	\$ 6,337.76	100%	\$ 6,337.76	\$ -	\$ 6,337.76	299
64500001	Kenyon	Marcia	\$ 4,081.20	\$ 4,033.50	\$ -	\$ 8,114.70	100%	\$ 8,114.70	\$ -	\$ 8,114.70	300
61300003	Veronesi	Robert	\$ -	\$ 7,234.43	\$ 1,832.04	\$ 9,066.46	100%	\$ 9,066.46	\$ 500.00	\$ 9,566.46	301
61600006	Vacant		\$ 4,735.86	\$ 509.97	\$ 560.80	\$ 5,806.63	0%	\$ -	\$ 500.00	\$ -	302
61300009	Lopez	Alexander	\$ 3,950.99	\$ 3,819.95	\$ 252.31	\$ 8,023.25	100%	\$ 8,023.25	\$ -	\$ 8,023.25	303
66200006	Staab	Tara	\$ 4,347.04	\$ 1,033.61	\$ 1,047.87	\$ 6,428.53	100%	\$ 6,428.53	\$ -	\$ 6,428.53	304
61700003	Brod	Lauren	\$ 2,421.36	\$ 6,745.27	\$ 357.60	\$ 9,524.22	100%	\$ 9,524.22	\$ 500.00	\$ 10,024.22	305
66700009	Sanchez	Juanita	\$ 2,387.89	\$ 4,998.40	\$ 1,087.73	\$ 8,474.01	100%	\$ 8,474.01	\$ 500.00	\$ 8,974.01	306
63100005	Ledford	Theodora	\$ 3,661.98	\$ 6.61	\$ 3,837.22	\$ 7,505.81	100%	\$ 7,505.81	\$ -	\$ 7,505.81	307
62100009	Downey	Rick	\$ 3,384.57	\$ 495.39	\$ 2,831.37	\$ 6,711.33	100%	\$ 6,711.33	\$ 500.00	\$ 7,211.33	308
66100009	Tichy	Emily	\$ 4,146.78	\$ 4,298.30	\$ -	\$ 8,445.08	100%	\$ 8,445.08	\$ -	\$ 8,445.08	309
62600001	Lane	Pamela	\$ 5,101.43	\$ 51.60	\$ 38.69	\$ 5,191.72	100%	\$ 5,191.72	\$ -	\$ 5,191.72	310
61500002	Maurer	Greg	\$ 1,010.74	\$ 8,743.21	\$ 779.02	\$ 10,532.97	100%	\$ 10,532.97	\$ 500.00	\$ 11,032.97	311

Roy Craig _____

Bob Roche _____

Robin DeRogatis _____

Final Bonus and Total Rank Q3 2004

Territory	Last Name	First Name	Q3 2004 Provigil Bonus	Q3 2004 Actiq Bonus	Q3 2004 Gabitril Bonus	Total Estimated Q3 2004 Bonus	% of Time in Territory	Q3 2004 Bonus with Adjustments	September 2004 Retail Actiq Kicker Bonus	Q3 2004 Final Bonus with Adjustments	Q3 2004 Total Rank
62500010	Downs	Douglas	\$ 3,007.54	\$ 6,502.79	\$ -	\$ 9,510.33	100%	\$ 9,510.33	\$ 500.00	\$ 10,010.33	312
67400002	Markovitz	Ginger	\$ 5,770.67	\$ -	\$ 965.72	\$ 6,736.39	100%	\$ 6,736.39	\$ -	\$ 6,736.39	313
62300001	Cahill	Bill	\$ 4,640.10	\$ 2,562.12	\$ -	\$ 7,202.22	100%	\$ 7,202.22	\$ -	\$ 7,202.22	314
61200005	Kelilher	Timothy	\$ 3,844.46	\$ 2,045.27	\$ 1,074.09	\$ 6,963.81	100%	\$ 6,963.81	\$ -	\$ 6,963.81	315
67600001	Alenik	Colleen	\$ 3,303.99	\$ 3,927.52	\$ 462.22	\$ 7,693.74	100%	\$ 7,693.74	\$ -	\$ 7,693.74	316
62600002	McKee	Tonya	\$ 5,275.89	\$ -	\$ 218.88	\$ 5,494.77	100%	\$ 5,494.77	\$ -	\$ 5,494.77	317
61300005	Slevinsky	Kinsey	\$ 2,980.26	\$ 2,156.81	\$ 1,774.91	\$ 6,911.98	29%	\$ 2,004.48	\$ 500.00	\$ 2,504.48	318
65500006	Richard	Randy	\$ 4,775.22	\$ 1,553.99	\$ -	\$ 6,329.21	100%	\$ 6,329.21	\$ 500.00	\$ 6,829.21	319
65200003	Sherrer	Holly	\$ 3,983.11	\$ -	\$ 2,624.12	\$ 6,607.23	24%	\$ 1,585.73	\$ 500.00	\$ 2,085.73	320
66300005	Ritter	Jennifer	\$ 4,013.82	\$ -	\$ 2,855.66	\$ 6,869.48	100%	\$ 6,869.48	\$ -	\$ 6,869.48	321
65400010	Rackley	Timothy	\$ 5,853.10	\$ -	\$ 73.10	\$ 5,926.20	100%	\$ 5,926.20	\$ -	\$ 5,926.20	322
62600008	Howell	Brian	\$ 2,752.84	\$ 679.32	\$ 3,095.15	\$ 6,527.31	100%	\$ 6,527.31	\$ -	\$ 6,527.31	323
65200006	Payne	Haden	\$ 4,749.03	\$ -	\$ 2,208.34	\$ 6,957.37	100%	\$ 6,957.37	\$ -	\$ 6,957.37	324
67100007	Vacant		\$ 4,446.63	\$ 2,705.32	\$ -	\$ 7,151.95	0%	\$ -	\$ 500.00	\$ -	325
62400004	Suggs	Muriel	\$ 5,011.97	\$ -	\$ 51.14	\$ 5,063.11	100%	\$ 5,063.11	\$ -	\$ 5,063.11	326
61200004	O'Connell	Robert	\$ -	\$ 8,429.23	\$ 733.59	\$ 9,162.82	100%	\$ 9,162.82	\$ 500.00	\$ 9,662.82	327
65400009	Stricklin	Leanna	\$ 4,507.77	\$ -	\$ 3,233.73	\$ 7,741.50	100%	\$ 7,741.50	\$ -	\$ 7,741.50	328
64300001	Ogden, II	William	\$ 2,135.78	\$ 498.55	\$ 4,814.62	\$ 7,448.95	100%	\$ 7,448.95	\$ 500.00	\$ 7,948.95	329
62200005	McCook	BethAnn	\$ 2,311.68	\$ 4,029.78	\$ 1,034.35	\$ 7,375.81	100%	\$ 7,375.81	\$ 500.00	\$ 7,875.81	330
62100008	Gaither	Amy	\$ 3,083.18	\$ 1,125.04	\$ 1,706.82	\$ 5,915.04	55%	\$ 3,253.27	\$ -	\$ 3,253.27	331
67400001	Cooney	Jenni	\$ 2,488.15	\$ 182.79	\$ 4,244.75	\$ 6,915.70	100%	\$ 6,915.70	\$ -	\$ 6,915.70	332
64200004	Knauer	Keri	\$ 3,784.79	\$ 2,936.25	\$ 20.27	\$ 6,741.31	100%	\$ 6,741.31	\$ -	\$ 6,741.31	333
67300004	Evans	Robert	\$ 3,983.09	\$ -	\$ 1,754.00	\$ 5,737.09	0%	\$ -	\$ -	\$ -	334
65600009	Crabtree	Skip	\$ 2,887.44	\$ 4,074.45	\$ 51.84	\$ 7,013.73	100%	\$ 7,013.73	\$ -	\$ 7,013.73	335
62100003	Blake	Jeffrey	\$ 4,699.82	\$ -	\$ 1,263.95	\$ 5,963.77	100%	\$ 5,963.77	\$ 500.00	\$ 6,463.77	336
61100004	Tosi	Jay	\$ 3,892.48	\$ 1,065.31	\$ 561.09	\$ 5,518.88	100%	\$ 5,518.88	\$ 500.00	\$ 6,018.88	337
67200009	Sweet	William	\$ 4,894.24	\$ -	\$ 480.94	\$ 5,375.18	100%	\$ 5,375.18	\$ -	\$ 5,375.18	338
65600003	Seymour	Joshua	\$ 3,829.24	\$ -	\$ 1,734.33	\$ 5,563.57	100%	\$ 5,563.57	\$ -	\$ 5,563.57	339
65600007	Dudley	Misty	\$ 4,591.36	\$ -	\$ 731.88	\$ 5,323.24	100%	\$ 5,323.24	\$ -	\$ 5,323.24	340
64500004	Vukovich	David	\$ 4,023.05	\$ 410.59	\$ 556.91	\$ 4,990.55	100%	\$ 4,990.55	\$ -	\$ 4,990.55	341
64300002	Ritchie	William	\$ 2,471.67	\$ 4,467.27	\$ -	\$ 6,938.94	100%	\$ 6,938.94	\$ 500.00	\$ 7,438.94	342
67300010	Freitas	Christine	\$ 1,430.58	\$ 1,391.03	\$ 2,552.03	\$ 5,373.63	100%	\$ 5,373.63	\$ 500.00	\$ 5,873.63	343
65100005	Vacant		\$ 6,171.57	\$ -	\$ -	\$ 6,171.57	0%	\$ -	\$ -	\$ -	344
62700002	Metcalfe	Andrea	\$ 2,314.01	\$ -	\$ 5,913.95	\$ 8,227.96	100%	\$ 8,227.96	\$ 500.00	\$ 8,727.96	345
65500005	Balliett	Randy	\$ 338.42	\$ 4,906.75	\$ 871.67	\$ 6,116.84	100%	\$ 6,116.84	\$ -	\$ 6,116.84	346
63400003	Kise	Amy	\$ 2,480.22	\$ -	\$ 7,733.12	\$ 10,213.34	100%	\$ 10,213.34	\$ -	\$ 10,213.34	347
67500003	Merris	Geoffrey	\$ 4,557.64	\$ -	\$ 949.03	\$ 5,506.67	100%	\$ 5,506.67	\$ 500.00	\$ 6,006.67	348
66200004	Marler	Alycia	\$ 4,079.83	\$ 286.70	\$ 341.06	\$ 4,707.58	79%	\$ 3,718.99	\$ 500.00	\$ 4,218.99	349
66300007	Hahs	Ashley	\$ 2,734.40	\$ 4,202.34	\$ -	\$ 6,936.74	100%	\$ 6,936.74	\$ 500.00	\$ 7,436.74	350
63400002	Thomas	Lisa-Lee	\$ 3,624.19	\$ -	\$ 2,286.32	\$ 5,910.51	87%	\$ 5,142.15	\$ -	\$ 5,142.15	351
61400006	Saporito	Christopher	\$ 3,176.29	\$ 3,260.18	\$ -	\$ 6,436.47	100%	\$ 6,436.47	\$ 500.00	\$ 6,936.47	352
61300004	Bove	Elizabeth	\$ 635.44	\$ 3,447.45	\$ 1,377.59	\$ 5,460.48	100%	\$ 5,460.48	\$ 500.00	\$ 5,960.48	353
61200001	Vacant		\$ 2,303.04	\$ 2,078.54	\$ 985.84	\$ 5,367.42	0%	\$ -	\$ 500.00	\$ -	354
64600007	Weimer	Matthew	\$ 2,069.07	\$ 3,702.37	\$ 259.17	\$ 6,030.60	100%	\$ 6,030.60	\$ 500.00	\$ 6,530.60	355
63100006	Blair	Allison	\$ 3,775.91	\$ -	\$ 4,123.68	\$ 7,899.59	100%	\$ 7,899.59	\$ -	\$ 7,899.59	356
66200008	Grewé	Brian	\$ 5,083.97	\$ -	\$ -	\$ 5,083.97	100%	\$ 5,083.97	\$ -	\$ 5,083.97	357
63400005	Pontello	James	\$ 1,119.78	\$ 6,509.95	\$ -	\$ 7,629.73	100%	\$ 7,629.73	\$ -	\$ 7,629.73	358
62500003	Keiningham	Charles	\$ 279.99	\$ 3,424.44	\$ 1,419.32	\$ 5,123.75	100%	\$ 5,123.75	\$ 500.00	\$ 5,623.75	359
61100009	Walker	Cynthia	\$ 4,677.40	\$ -	\$ 839.25	\$ 5,516.65	100%	\$ 5,516.65	\$ -	\$ 5,516.65	360
63300006	Philo	Amy	\$ 1,994.42	\$ 3,807.04	\$ 162.82	\$ 5,964.28	100%	\$ 5,964.28	\$ 500.00	\$ 6,464.28	361
63200010	Crafts	Rett	\$ 1,147.59	\$ 3,443.97	\$ 824.93	\$ 5,416.49	100%	\$ 5,416.49	\$ -	\$ 5,416.49	362
67100005	Vogt	Matt	\$ 5,107.62	\$ -	\$ -	\$ 5,107.62	100%	\$ 5,107.62	\$ -	\$ 5,107.62	363
62100007	Santana	Johnny	\$ 3,701.27	\$ 459.98	\$ 205.32	\$ 4,366.57	100%	\$ 4,366.57	\$ -	\$ 4,366.57	364
64200009	Walvoord	Brooke	\$ 2,633.51	\$ 324.10	\$ 1,280.30	\$ 4,237.91	100%	\$ 4,237.91	\$ 500.00	\$ 4,737.91	365
67500007	Lockyear	Kerri	\$ 4,573.11	\$ -	\$ 469.04	\$ 5,042.15	100%	\$ 5,042.15	\$ -	\$ 5,042.15	366
62200009	Copeland	Mark	\$ 4,601.03	\$ -	\$ -	\$ 4,601.03	100%	\$ 4,601.03	\$ 500.00	\$ 5,101.03	367
62500002	Orange	Cara	\$ 44.12	\$ 5,098.02	\$ 114.45	\$ 5,256.59	100%	\$ 5,256.59	\$ 500.00	\$ 5,756.59	368
67500002	Echeverry	Katie	\$ 4,061.81	\$ -	\$ 1,475.42	\$ 5,537.23	100%	\$ 5,537.23	\$ -	\$ 5,537.23	369
63500001	Robinson	Orris	\$ 621.05	\$ 1,971.61	\$ 1,659.60	\$ 4,252.26	100%	\$ 4,252.26	\$ -	\$ 4,252.26	370
66200010	Price	Julie	\$ 4,204.84	\$ -	\$ -	\$ 4,204.84	100%	\$ 4,204.84	\$ -	\$ 4,204.84	371
65300007	Mullen	Tim	\$ 2,987.07	\$ 2,273.84	\$ -	\$ 5,260.91	100%	\$ 5,260.91	\$ -	\$ 5,260.91	372
62700008	Davie	Scott	\$ 2,251.73	\$ 4,080.72	\$ -	\$ 6,332.45	100%	\$ 6,332.45	\$ 500.00	\$ 6,832.45	373
66100005	Sokhor	Paul	\$ 2,561.35	\$ 1,066.10	\$ 354.19	\$ 3,981.64	100%	\$ 3,981.64	\$ 500.00	\$ 4,481.64	374
66300006	Zelei	Jeanette	\$ 3,971.19	\$ -	\$ 306.03	\$ 4,277.22	100%	\$ 4,277.22	\$ 500.00	\$ 4,777.22	375
67500009	Murphy	Monica	\$ 360.82	\$ 3,190.63	\$ 698.83	\$ 4,250.28	33%	\$ 1,402.59	\$ 500.00	\$ 1,902.59	376
61100005	Philbrick	Ronald	\$ 1,496.53	\$ 3,925.47	\$ -	\$ 5,422.00	100%	\$ 5,422.00	\$ 500.00	\$ 5,922.00	377
66500006	Vacant		\$ 1,255.03	\$ 2,061.55	\$ 760.16	\$ 4,076.74	0%	\$ -	\$ 500.00	\$ -	378
62200008	Palmerino-Shaffer	Chandra	\$ 2,288.49	\$ 1,653.66	\$ 126.17	\$ 4,068.32	100%	\$ 4,068.32	\$ -	\$ 4,068.32	379
63500009	Guttry	R. Todd	\$ 2,007.61	\$ 208.28	\$ 1,469.11	\$ 3,685.00	100%	\$ 3,685.00	\$ -	\$ 3,685.00	380
64100005	Nelson	Heather	\$ 2,351.27	\$ 148.75	\$ 1,238.70	\$ 3,738.72	100%	\$ 3,738.72	\$ 500.00	\$ 4,238.72	381
67200001	Zenner	Amy	\$ 1,776.09	\$ 2,256.92	\$ 246.33	\$ 4,279.34	100%	\$ 4,279.34	\$ 500.00	\$ 4,779.34	382
65100006	Stemler	Marcus	\$ 5,038.52	\$ -	\$ -	\$ 5,038.52	100%	\$ 5,038.52	\$ -	\$ 5,038.52	383
63300004	Maidens	Randy	\$ 2,127.75	\$ -	\$ 3,492.41	\$ 5,620.16	100%	\$ 5,620.16	\$ -	\$ 5,620.16	384
65300006	Costa	Pamela	\$ 3,271.40	\$ -	\$ 1,427.74	\$ 4,699.14	100%	\$ 4,699.14	\$ -	\$ 4,699.14	385
62100006	Morelli, Jr	Frank	\$ 3,207.82	\$ 479.90	\$ -	\$ 3,687.72	100%	\$ 3,687.72	\$ -	\$ 3,687.72	386
67400004	Siroonian	Farani	\$ 3,395.25	\$ -	\$ 2,046.43	\$ 5,441.68	100%	\$ 5,441.68	\$ -	\$ 5,441.68	387
61200009	Chase	Darrell	\$ 794.05	\$ 1,364.05	\$ 1,207.15	\$ 3,365.25	100%	\$ 3,365.25	\$ -	\$ 3,365.25	388
67400009	Savage	Jennifer	\$ 3,681.99	\$ -	\$ 1,832.30	\$ 5,514.29	100%	\$ 5,514.29	\$ -	\$ 5,514.29	389

Roy Craig _____

Bob Roche _____

Robin DeRogatis _____

Final Bonus and Total Rank Q3 2004

Territory	Last Name	First Name	Q3 2004 Provigil Bonus	Q3 2004 Actiq Bonus	Q3 2004 Gabitril Bonus	Total Estimated Q3 2004 Bonus	% of Time in Territory	Q3 2004 Bonus with Adjustments	September 2004 Retail Actiq Kicker Bonus	Q3 2004 Final Bonus with Adjustments	Q3 2004 Total Rank
65500002	Hibbard	David	\$ 3,019.08	\$ -	\$ 2,071.81	\$ 5,090.89	100%	\$ 5,090.89	\$ -	\$ 5,090.89	390
66100004	Woods	David	\$ -	\$ 3,604.85	\$ 337.83	\$ 3,942.68	100%	\$ 3,942.68	\$ 500.00	\$ 4,442.68	391
62400010	Foran	Nicole	\$ 4,046.82	\$ -	\$ 783.74	\$ 4,830.56	100%	\$ 4,830.56	\$ -	\$ 4,830.56	392
64200003	Opem	Michele	\$ 3,744.43	\$ 5.11	\$ -	\$ 3,749.54	100%	\$ 3,749.54	\$ -	\$ 3,749.54	393
65600006	Dufour	Keith	\$ 3,253.73	\$ -	\$ 1,613.56	\$ 4,867.29	100%	\$ 4,867.29	\$ 500.00	\$ 5,367.29	394
61600008	Eplan	Iris	\$ 2,622.50	\$ -	\$ 636.62	\$ 3,259.12	100%	\$ 3,259.12	\$ 500.00	\$ 3,759.12	395
62300004	Castro	Andrea	\$ 1,860.78	\$ 2,566.09	\$ -	\$ 4,426.87	100%	\$ 4,426.87	\$ 500.00	\$ 4,926.87	396
61200002	Brodeur	Stephen	\$ -	\$ 1,496.23	\$ 1,213.38	\$ 2,709.61	100%	\$ 2,709.61	\$ -	\$ 2,709.61	397
61100008	Trombley	Drew	\$ 2,429.85	\$ 170.10	\$ 410.73	\$ 3,010.68	100%	\$ 3,010.68	\$ -	\$ 3,010.68	398
65200010	Bruno	Susan	\$ 2,866.89	\$ 1,136.70	\$ -	\$ 4,003.59	100%	\$ 4,003.59	\$ 500.00	\$ 4,503.59	399
64200008	Stengle	Kim	\$ 2,773.78	\$ -	\$ 451.74	\$ 3,225.52	100%	\$ 3,225.52	\$ 500.00	\$ 3,725.52	400
64500007	McMullen	Marlynnia	\$ 1,293.00	\$ -	\$ 4,880.45	\$ 6,173.45	100%	\$ 6,173.45	\$ -	\$ 6,173.45	401
65100009	Trum	Frances	\$ 403.20	\$ -	\$ 1,713.24	\$ 2,116.44	0%	\$ -	\$ -	\$ -	402
64300006	Paris	Jeannette	\$ 4,268.85	\$ -	\$ -	\$ 4,268.85	80%	\$ 3,415.08	\$ -	\$ 3,415.08	403
62500008	Vacant		\$ 1,462.21	\$ -	\$ 1,539.45	\$ 3,001.66	0%	\$ -	\$ -	\$ -	404
61100001	Neel	Francis	\$ 2,582.28	\$ -	\$ 1,018.35	\$ 3,600.63	100%	\$ 3,600.63	\$ -	\$ 3,600.63	405
65600008	Rideaux	Christopher	\$ 3,932.42	\$ -	\$ -	\$ 3,932.42	100%	\$ 3,932.42	\$ -	\$ 3,932.42	406
65300004	Vacant		\$ 1,959.47	\$ 489.08	\$ -	\$ 2,448.55	0%	\$ -	\$ -	\$ -	407
65300008	Mosley	Thomas	\$ 3,140.48	\$ -	\$ 1,054.95	\$ 4,195.43	100%	\$ 4,195.43	\$ -	\$ 4,195.43	408
66200003	Schatz	David	\$ 2,237.84	\$ 466.18	\$ -	\$ 2,704.02	100%	\$ 2,704.02	\$ 500.00	\$ 3,204.02	409
62200006	Menichini	Lauren	\$ 429.75	\$ 1,961.67	\$ -	\$ 2,391.42	100%	\$ 2,391.42	\$ -	\$ 2,391.42	410
61100007	Clapprood	Darren	\$ 1,792.89	\$ 787.83	\$ -	\$ 2,580.72	100%	\$ 2,580.72	\$ 500.00	\$ 3,080.72	411
62300002	Barnhurst	Suzanne	\$ -	\$ -	\$ 1,199.39	\$ 1,199.39	100%	\$ 1,199.39	\$ 500.00	\$ 1,699.39	412
62200007	Jurgaitis	Philip	\$ 3,216.10	\$ -	\$ 80.94	\$ 3,297.04	73%	\$ 2,406.84	\$ 500.00	\$ 2,906.84	413
66100008	Ziegler	Robb	\$ 3,038.47	\$ -	\$ 297.31	\$ 3,335.78	100%	\$ 3,335.78	\$ -	\$ 3,335.78	414
64100004	Allaire	Roxanne	\$ 1,153.32	\$ -	\$ 1,254.89	\$ 2,408.21	100%	\$ 2,408.21	\$ -	\$ 2,408.21	415
62500006	Murray	Scott	\$ 2,351.41	\$ -	\$ 128.33	\$ 2,479.74	100%	\$ 2,479.74	\$ -	\$ 2,479.74	416
62500001	Malette	Mark	\$ 311.44	\$ 1,828.83	\$ -	\$ 2,140.27	100%	\$ 2,140.27	\$ 500.00	\$ 2,640.27	417
61100006	Gaudio	Matthew	\$ -	\$ 33.75	\$ 661.29	\$ 695.04	100%	\$ 695.04	\$ 500.00	\$ 1,195.04	418
67400006	BeDan	Andrea	\$ 2,752.58	\$ -	\$ 358.52	\$ 3,111.10	99%	\$ 3,079.99	\$ 500.00	\$ 3,579.99	419
63200005	Stanton	William	\$ 1,341.28	\$ 353.49	\$ -	\$ 1,694.77	100%	\$ 1,694.77	\$ 500.00	\$ 2,194.77	420
66100001	Hovdenes	LeAnn	\$ 2,554.24	\$ -	\$ -	\$ 2,554.24	100%	\$ 2,554.24	\$ -	\$ 2,554.24	421
65400001	Knight	Leslie	\$ 2,620.53	\$ -	\$ -	\$ 2,620.53	80%	\$ 2,096.42	\$ 500.00	\$ 2,596.42	422
66400008	Shattuck	Wesley	\$ 1,333.19	\$ -	\$ 1,682.97	\$ 3,016.16	100%	\$ 3,016.16	\$ -	\$ 3,016.16	423
67200007	Vacant		\$ 1,077.10	\$ 47.55	\$ -	\$ 1,124.65	0%	\$ -	\$ 500.00	\$ -	424
65100007	Kari	Leslie	\$ 2,604.46	\$ -	\$ -	\$ 2,604.46	29%	\$ 755.29	\$ -	\$ 755.29	425
61200010	Nardone	Jeffrey	\$ 1,241.85	\$ -	\$ 243.95	\$ 1,485.80	100%	\$ 1,485.80	\$ 500.00	\$ 1,985.80	426
62300005	Halahan	Shona	\$ 1,969.25	\$ -	\$ 434.35	\$ 2,403.60	100%	\$ 2,403.60	\$ -	\$ 2,403.60	427
61200006	Laneau	Keith	\$ 1,055.36	\$ -	\$ 336.22	\$ 1,391.58	100%	\$ 1,391.58	\$ 500.00	\$ 1,891.58	428
65500001	Vacant		\$ 1,328.05	\$ -	\$ 1,096.09	\$ 2,424.14	0%	\$ -	\$ -	\$ -	429
61500008	Molloy	Meredith	\$ 170.91	\$ -	\$ 1,521.43	\$ 1,692.34	100%	\$ 1,692.34	\$ -	\$ 1,692.34	430
62600005	Sowell	Shannon	\$ 2,439.11	\$ -	\$ -	\$ 2,439.11	100%	\$ 2,439.11	\$ -	\$ 2,439.11	431
62300003	Vacant		\$ 1,940.99	\$ -	\$ -	\$ 1,940.99	0%	\$ -	\$ -	\$ -	432
64100007	Naples	Julie	\$ 686.16	\$ -	\$ -	\$ 686.16	100%	\$ 686.16	\$ -	\$ 686.16	433
65700005	Adamcik	Lisa	\$ -	\$ -	\$ -	\$ -	100%	\$ -	\$ -	\$ -	434
67500005	Belofsky	Jimma	\$ -	\$ -	\$ -	\$ -	70%	\$ -	\$ 500.00	\$ 500.00	435
61200001	Sullivan	Kathryn	\$ 2,303.04	\$ 2,078.54	\$ 985.84	\$ 5,367.42	68%	\$ 3,675.52	\$ -	\$ 3,675.52	
61600006	Grant	Tedra	\$ 4,735.86	\$ 509.97	\$ 560.80	\$ 5,806.63	75%	\$ 4,354.97	\$ -	\$ 4,354.97	
61700006	Weimer	Charles	\$ 3,463.16	\$ 5,966.14	\$ -	\$ 9,429.30	84%	\$ 7,891.92	\$ -	\$ 7,891.92	
62300003	Dulisse	Laralna	\$ 1,940.99	\$ -	\$ -	\$ 1,940.99	90%	\$ 1,751.11	\$ -	\$ 1,751.11	
62500007	Utz, III	Aubrey	\$ 6,748.33	\$ 9,939.12	\$ 4,141.83	\$ 20,829.28	74%	\$ 15,395.55	\$ -	\$ 15,395.55	
62500008	Alabaster	Scott	\$ 1,462.21	\$ -	\$ 1,539.45	\$ 3,001.66	99%	\$ 2,969.03	\$ -	\$ 2,969.03	
64600008	White	Donna	\$ 4,385.25	\$ 3,435.50	\$ 354.66	\$ 8,175.42	78%	\$ 6,398.15	\$ -	\$ 6,398.15	
65100005	Mall	Robert	\$ 6,171.57	\$ -	\$ -	\$ 6,171.57	48%	\$ 2,951.62	\$ -	\$ 2,951.62	
65300003	Begin	Brent	\$ 8,597.36	\$ -	\$ -	\$ 8,597.36	60%	\$ 5,139.73	\$ -	\$ 5,139.73	
65300004	Johnson	Brad	\$ 1,959.47	\$ 489.08	\$ -	\$ 2,448.55	90%	\$ 2,209.02	\$ -	\$ 2,209.02	
65500001	Sudduth	Derek	\$ 1,328.05	\$ -	\$ 1,096.09	\$ 2,424.14	47%	\$ 1,133.02	\$ -	\$ 1,133.02	
66500006	Cobb	Hank	\$ 1,255.03	\$ 2,061.55	\$ 760.16	\$ 4,076.74	78%	\$ 3,190.49	\$ -	\$ 3,190.49	

Roy Craig _____

Bob Roche _____

Robin DeRogatis _____

Final Bonus and Total Rank Q3 2004

Territory	Last Name	First Name	Q3 2004 Provigil Bonus	Q3 2004 Actiq Bonus	Q3 2004 Gabitril Bonus	Total Estimated Q3 2004 Bonus	% of Time in Territory	Q3 2004 Bonus with Adjustments	September 2004 Retail Actiq Kicker Bonus	Q3 2004 Final Bonus with Adjustments	Q3 2004 Total Rank
67200008	Mamone	Valerie	\$ 8,835.50	\$ 7,651.42	\$ -	\$ 16,486.92	43%	\$ 7,168.23	\$ -	\$ 7,168.23	
67300009	Jones	Michael	\$ 9,333.08	\$ -	\$ 435.98	\$ 9,769.06	86%	\$ 8,388.65	\$ -	\$ 8,388.65	
Area Managers											
63600000	Pipko	Brian	\$ 10,799.19	\$ 6,398.97	\$ 10,216.07	\$ 27,414.23	100%	\$ 27,414.23	\$ 382.35	\$ 27,796.58	1
62400000	Griggs	Cornelius	\$ 9,949.07	\$ 7,479.49	\$ 2,930.86	\$ 20,359.42	100%	\$ 20,359.42	\$ 229.41	\$ 20,588.83	2
64400000	Haygood	Joe	\$ 10,885.47	\$ 5,415.41	\$ 2,594.49	\$ 18,895.37	100%	\$ 18,895.37	\$ 305.88	\$ 19,201.25	3
67600000	Braun	Andrea	\$ 11,435.89	\$ 4,475.76	\$ 3,192.57	\$ 19,104.22	100%	\$ 19,104.22	\$ 339.86	\$ 19,444.08	4
67300000	Santens	Jill	\$ 10,851.35	\$ 5,985.46	\$ 3,328.78	\$ 19,165.59	100%	\$ 19,165.59	\$ 458.82	\$ 19,624.41	5
64600000	Thompson	David	\$ 11,246.16	\$ 3,970.28	\$ 5,685.04	\$ 20,901.48	100%	\$ 20,901.48	\$ 339.86	\$ 21,241.34	6
63500000	Keyser	John	\$ 10,807.32	\$ 4,249.41	\$ 6,197.08	\$ 21,253.81	100%	\$ 21,253.81	\$ 152.94	\$ 21,406.75	7
63100000	Carnohan	Bill	\$ 13,578.04	\$ 2,133.00	\$ 7,079.76	\$ 22,790.80	100%	\$ 22,790.80	\$ 229.41	\$ 23,020.21	8
61400000	Stephens	James	\$ 10,701.38	\$ 4,852.40	\$ 2,902.30	\$ 18,456.08	100%	\$ 18,456.08	\$ 339.87	\$ 18,795.95	9
65100000	Jones	Todd	\$ 11,635.24	\$ 2,414.25	\$ 6,382.19	\$ 20,431.68	100%	\$ 20,431.68	\$ 382.35	\$ 20,814.03	10
63200000	Clark	Tom	\$ 9,305.76	\$ 5,568.43	\$ 3,840.49	\$ 18,714.68	100%	\$ 18,714.68	\$ 458.82	\$ 19,173.50	11
65200000	Cecil	Darin	\$ 12,218.89	\$ 1,552.41	\$ 6,911.49	\$ 20,682.79	100%	\$ 20,682.79	\$ 611.76	\$ 21,294.55	12
62600000	Horan	Brian	\$ 9,582.38	\$ 4,295.12	\$ 3,893.07	\$ 17,770.57	100%	\$ 17,770.57	\$ 305.88	\$ 18,076.45	13
65300000	Stanley	Scott	\$ 12,195.37	\$ 1,309.09	\$ 2,748.05	\$ 16,252.51	100%	\$ 16,252.51	\$ 382.35	\$ 16,634.86	14
61700000	Aromando	Jeff	\$ 8,766.11	\$ 9,886.99	\$ 648.46	\$ 19,301.56	100%	\$ 19,301.56	\$ 417.11	\$ 19,718.67	15
65500000	Stuart	David	\$ 9,576.89	\$ 4,737.28	\$ 1,533.07	\$ 15,847.24	100%	\$ 15,847.24	\$ 229.41	\$ 16,076.65	16
61600000	Braat	Michael	\$ 8,644.90	\$ 6,446.22	\$ 1,694.43	\$ 16,785.55	100%	\$ 16,785.55	\$ 611.76	\$ 17,397.31	17
66400000	Carmony	Timothy	\$ 8,144.04	\$ 4,510.64	\$ 3,666.24	\$ 16,320.92	100%	\$ 16,320.92	\$ 305.88	\$ 16,626.80	18
65400000	Tatum	Chandler	\$ 8,291.48	\$ 5,895.80	\$ 2,066.80	\$ 16,254.08	100%	\$ 16,254.08	\$ 382.35	\$ 16,636.43	19
67100000	Rutkowski	Courtney	\$ 9,338.79	\$ 3,112.96	\$ 2,376.55	\$ 14,828.30	100%	\$ 14,828.30	\$ 254.90	\$ 15,083.20	20
63300000	Wilkinson	Haley	\$ 5,754.36	\$ 8,831.26	\$ 4,098.64	\$ 18,684.26	100%	\$ 18,684.26	\$ 535.29	\$ 19,219.55	21
66700000	File	Jeff	\$ 8,409.55	\$ 4,484.86	\$ 1,983.84	\$ 14,878.25	100%	\$ 14,878.25	\$ 594.77	\$ 15,473.02	22
64300000	Myers	Robert	\$ 9,698.81	\$ 2,251.34	\$ 2,267.12	\$ 14,217.27	100%	\$ 14,217.27	\$ 458.82	\$ 14,676.09	23
65700000	Bracksieck	Chris	\$ 9,037.23	\$ 3,491.11	\$ 1,896.82	\$ 14,425.16	100%	\$ 14,425.16	\$ 339.87	\$ 14,765.03	24
66500000	Martinez	Kelly	\$ 8,757.54	\$ 3,802.24	\$ 1,920.00	\$ 14,479.78	100%	\$ 14,479.78	\$ 509.80	\$ 14,989.58	25
63400000	Miller	Stacey	\$ 7,919.16	\$ 2,330.08	\$ 7,374.43	\$ 17,623.67	100%	\$ 17,623.67	\$ 305.88	\$ 17,929.55	26
66200000	Epps	Edward	\$ 7,220.82	\$ 4,973.02	\$ 2,317.42	\$ 14,511.26	100%	\$ 14,511.26	\$ 305.88	\$ 14,817.14	27
65600000	Hazel	Brian	\$ 6,460.35	\$ 4,551.10	\$ 3,980.88	\$ 14,992.33	100%	\$ 14,992.33	\$ 169.93	\$ 15,162.26	28
62700000	Morreale	Michael	\$ 6,988.04	\$ 4,244.52	\$ 4,983.09	\$ 16,215.65	100%	\$ 16,215.65	\$ 535.29	\$ 16,750.94	29
66300000	Lally	Shawn	\$ 8,142.16	\$ 3,212.98	\$ 2,503.28	\$ 13,858.42	100%	\$ 13,858.42	\$ 509.80	\$ 14,368.22	30
62300000	Potenza	Dan	\$ 5,854.97	\$ 7,533.57	\$ 1,990.70	\$ 15,379.24	100%	\$ 15,379.24	\$ 458.82	\$ 15,838.06	31
67200000	Nelson	Alex	\$ 7,861.89	\$ 3,405.58	\$ 2,141.97	\$ 13,409.44	100%	\$ 13,409.44	\$ 424.83	\$ 13,834.27	32
62500000	Burcher	Bryan	\$ 4,338.90	\$ 6,135.54	\$ 2,559.10	\$ 13,033.54	100%	\$ 13,033.54	\$ 458.82	\$ 13,492.36	33
61300000	Harold	John	\$ 5,511.32	\$ 7,766.13	\$ 1,774.20	\$ 15,051.65	100%	\$ 15,051.65	\$ 611.76	\$ 15,663.41	34
67500000	Cassidy	Pam	\$ 5,873.08	\$ 4,678.70	\$ 2,157.39	\$ 12,709.17	100%	\$ 12,709.17	\$ 424.83	\$ 13,134.00	35
64500000	Tocco	Phil	\$ 7,300.95	\$ 2,655.28	\$ 3,002.32	\$ 12,958.55	100%	\$ 12,958.55	\$ 229.41	\$ 13,187.96	36
64200000	Hemenway	Michael	\$ 7,659.04	\$ 3,153.15	\$ 1,780.49	\$ 12,592.68	100%	\$ 12,592.68	\$ 305.88	\$ 12,898.56	37
62100000	Spokane	Randy	\$ 7,192.38	\$ 2,045.03	\$ 3,822.98	\$ 13,060.39	100%	\$ 13,060.39	\$ 382.35	\$ 13,442.74	38
61500000	Salzman	Nadene	\$ 7,523.62	\$ 3,283.35	\$ 1,382.22	\$ 12,189.19	100%	\$ 12,189.19	\$ 477.93	\$ 12,667.12	39
64100000	Bischoff	Scott	\$ 6,295.93	\$ 2,912.60	\$ 2,741.69	\$ 11,950.22	100%	\$ 11,950.22	\$ 382.35	\$ 12,332.57	40
66100000	Buchholtz	Christopher	\$ 6,915.92	\$ 4,049.67	\$ 1,228.39	\$ 12,193.98	100%	\$ 12,193.98	\$ 254.90	\$ 12,448.88	41
62200000	Cravener	Tammy	\$ 7,510.47	\$ 2,934.36	\$ 926.49	\$ 11,371.32	100%	\$ 11,371.32	\$ 458.82	\$ 11,830.14	42
67400000	Nikolaus	Matt	\$ 7,821.63	\$ 1,175.11	\$ 1,783.47	\$ 10,780.21	100%	\$ 10,780.21	\$ 254.90	\$ 11,035.11	43

Roy Craig _____

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Final Bonus and Total Rank Q3 2004

Territory	Last Name	First Name	Q3 2004 Provigil Bonus	Q3 2004 Actiq Bonus	Q3 2004 Gabitril Bonus	Total Estimated Q3 2004 Bonus	% of Time in Territory	Q3 2004 Bonus with Adjustments	September 2004 Retail Actiq Kicker Bonus	Q3 2004 Final Bonus with Adjustments	Q3 2004 Total Rank
61200000	Langlois	Kevin	\$ 3,808.71	\$ 3,471.47	\$ 1,427.26	\$ 8,707.44	100%	\$ 8,707.44	\$ 382.35	\$ 9,089.79	44
61100000	O'Connell	Tim	\$ 5,136.81	\$ 2,045.02	\$ 811.68	\$ 7,993.51	100%	\$ 7,993.51	\$ 509.80	\$ 8,503.31	45
Regional Directors											
63000000	Datin	Joseph	\$ 12,527.52	\$ 6,356.21	\$ 8,358.27	\$ 27,242.00	100%	\$ 27,242.00	\$ 444.70	\$ 27,686.70	1
65000000	Barnes	Ryan	\$ 12,815.08	\$ 4,421.70	\$ 4,711.23	\$ 21,948.01	100%	\$ 21,948.01	\$ 461.17	\$ 22,409.18	2
67000000	DeWildt	Chuck	\$ 11,454.65	\$ 4,917.97	\$ 3,011.22	\$ 19,383.84	100%	\$ 19,383.84	\$ 464.83	\$ 19,848.67	3
62000000	Wetherholt	Mike	\$ 9,492.17	\$ 6,400.14	\$ 3,896.52	\$ 19,788.83	0%	\$ -	\$ 522.35	\$ -	4
64000000	Shimokawa	David	\$ 11,433.92	\$ 4,384.79	\$ 3,892.22	\$ 19,710.93	100%	\$ 19,710.93	\$ 435.54	\$ 20,146.47	5
66000000	Thiem	Mike	\$ 10,250.10	\$ 5,391.78	\$ 2,933.34	\$ 18,575.22	100%	\$ 18,575.22	\$ 534.37	\$ 19,109.59	6
61000000	Beckman	Alan	\$ 9,247.86	\$ 6,969.48	\$ 1,964.40	\$ 18,181.74	100%	\$ 18,181.74	\$ 618.57	\$ 18,800.31	7
										\$ 5,403,665.26	

Roy Craig _____

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Final Bonus and Total Rank Q3 2004

Territory	Last Name	First Name	Q3 2004 Provigil Bonus	Q3 2004 Actiq Bonus	Q3 2004 Gabitril Bonus	Total Estimated Q3 2004 Bonus	% of Time in Territory	Q3 2004 Bonus with Adjustments	September 2004 Retail Actiq Kicker Bonus	Q3 2004 Final Bonus with Adjustments	Q3 2004 Total Rank
Regional Directors											
63000000	Datin	Joseph	\$ 12,527.52	\$ 6,356.21	\$ 8,358.27	\$ 27,242.00	100%	\$ 27,242.00	\$ 444.70	\$ 27,686.70	1
65000000	Barnes	Ryan	\$ 12,815.08	\$ 4,421.70	\$ 4,711.23	\$ 21,948.01	100%	\$ 21,948.01	\$ 461.17	\$ 22,409.18	2
67000000	DeWildt	Chuck	\$ 11,454.65	\$ 4,917.97	\$ 3,011.22	\$ 19,383.84	100%	\$ 19,383.84	\$ 464.83	\$ 19,848.67	3
62000000	Wetherholt	Mike	\$ 9,492.17	\$ 6,400.14	\$ 3,896.52	\$ 19,788.83	0%	\$ -	\$ 522.35	\$ -	4
64000000	Shimokawa	David	\$ 11,433.92	\$ 4,384.79	\$ 3,892.22	\$ 19,710.93	100%	\$ 19,710.93	\$ 435.54	\$ 20,146.47	5
66000000	Thiem	Mike	\$ 10,250.10	\$ 5,391.78	\$ 2,933.34	\$ 18,575.22	100%	\$ 18,575.22	\$ 534.37	\$ 19,109.59	6
61000000	Beckman	Alan	\$ 9,247.86	\$ 6,969.48	\$ 1,964.40	\$ 18,181.74	100%	\$ 18,181.74	\$ 618.57	\$ 18,800.31	7