L.A. GAY AND LESBIAN CENTER 2013 ANNUAL REPORT





THE L.A. GAY & LESBIAN CENTER

is the world's largest organization dedicated to serving the lesbian, gay, bisexual and transgender community and has been working to build the health, advocate for the rights and enrich the lives of LGBT people since 1969.

Our wide array of services and programs include: low-cost LGBT and HIV/AIDS specialty health care; housing, food, clothing and support for homeless LGBT youth; support services for LGBT seniors; low-cost counseling and addiction recovery services; legal services; health education and HIV-prevention programs; transgender services and medical care; mentoring for LGBT youth; cultural arts and much more.

MISSION STATEMENT

EMPOWER people to lead full and rewarding lives without limits based on sexual orientation and gender identity, by providing the highest quality educational, cultural and wellness programs to residents of Los Angeles County;

HEAL the damage caused by discrimination based on sexual orientation and gender identity, by providing the highest quality health and social services to residents of Los Angeles County in need;

ADVOCATE full access and equality for all people regardless of sexual orientation or gender identity, by promoting our community's needs at local, state and national levels; and

LEAD through example, by living our values, sharing our expertise and celebrating the full diversity of our lives, families and communities.

2013 EXECUTIVE TEAM LIST

Lorri L. Jean
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Darrel Cummings CHIEF OF STAFF

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DEAR FRIENDS:

What a year it was!

At the national level, the Supreme Court issued two historic decisions, returning marriage equality to California and overturning a key provision of the so-called "Defense of Marriage Act." And by the time the Court ruled, pollsters reported that two-thirds of the state's residents believed that lesbian and gay people deserved full equality when it came to marriage. We've come a long way since the Center founders began our work 45 years ago, and we have continued to play a significant role in every major civil rights battle fought by our community since then. And we will continue to fight, because we still have a long way to go.

The Center hit the ground running in 2013. In January, 29 graduates of the Emerging Leaders Program—the Center's intensive internship training for young Chinese LGBT activists—returned to Los Angeles for a three-week Advanced Leadership Program. More than 40 faculty were assembled from throughout the United States to share their expertise and facilitate discussions among the interns. The cumulative impact of the Center's program became unequivocally evident at this reunion—its graduates are now leading nearly every major facet of the LGBT movement in China.

Of course, one need not travel to Asia to observe the scope of the Center's efforts. The last year was a tipping point in the Center's work to combat bullying and suicide among LGBT youth. We started a groundbreaking partnership with ONE National Gay & Lesbian Archives and the Los Angeles Unified School District to develop LGBT-specific lesson plans to be integrated into L.A. County high school history curriculum. This effort will have an enormous impact on the development of textbooks that will be used far beyond Los Angeles in years to come. And our Project SPIN (Suicide Prevention Intervention Now) launched its groundbreaking "Out for Safe Schools" initiative. More than 30,000 LAUSD employees—from bus drivers to teachers and food servers—requested badges produced by the Center that are worn with their staff ID badges that boldly identify them as an "LGBT Ally." A list of LGBT-related resources for students, including the Center, is printed on the back of the badges. The work of Project SPIN is rapidly becoming a national model for innovative schoolbased efforts to improve the lives of LGBT students.

This was also an extraordinary year in the area of health services. In November, the Center was designated as a Federally Qualified Health Center (FQHC). This makes the Center one of the few LGBT-specific health centers (and the only one in California) to receive this coveted recognition. Also in November, we completed expansion of our medical clinic, adding four exam rooms and new medical providers to expand our primary-care medical practice, including the revival of the Audre Lorde Lesbian Health Program. Sadly, the need for our services in this area continues to grow, particularly for people with HIV. We remain absolutely committed, with the help of our supporters, to provide the highest quality health care to the most vulnerable members of our community.

It is always difficult to single out just a few signature achievements given the depth and breadth of our services. But suffice it to say that the Center continues to meet the needs of thousands of clients each month who represent the full diversity of our community. And we do it with a relentless commitment to getting the biggest bang for our donors' bucks. For the fourth year in a row, Charity Navigator gave the Center its highest rating (4 stars), an honor that fewer than one in 10 charities has received. None of this would be possible without the generous support of our individual, corporate and foundation sponsors. You make our vision of a better world a reality and, for that, you have our heartfelt gratitude!

Sincerely,

Lorri L. Jean

CEO



LIFEWORKS PROGRAM

LifeWorks is the Center's youth development and mentoring program. We offer one-on-one, peer and group mentoring opportunities for lesbian, gay, bisexual, transgender, queer and questioning youth age 24 and under. Our goal is to help LGBTQ youth realize their goals and dreams by offering a safe space, positive and affiriming role models and workshops and activities that are fun and educational.

COOL FACTS

TOTAL MATCHES SINCE JULY 2011

52 TOTAL CURRENT MENTOR MATCHES



3,000

LGBT SENIORS AND BABY BOOMERS (AGES 50+) TURN TO US FOR HELP-TAKING PART IN SOCIAL ACTIVITIES, HEALTH AND WELLNESS CLASSES, SUPPORT GROUPS AND MORE.

SENIORS SERVICES PROGRAM

Focused on supporting and enriching the lives of LGBT adults aged 50 and older, the Seniors Services Program provides affordable housing and a broad array of free or low-cost social, educational and support services. The program offers more than 70 activites, events classes and groups each month, serve more than 3,000 older adults each year. The department's Creating Safe Spaces for LGBT Seniors has been used to train more than 2,000 providers of health and social services in the state of California.

A LOOK BACK:

JANUARY

Twenty-nine graduates from the Center's China Emerging Leaders program return to Los Angeles for a three-week intensive Advanced Leadership Program with 45 "expert faculty" members from around the U.S.

FEBRUARY

The Center plays a lead role in the reauthorization of the federal Violence Against Women Act, which now includes explicit protections for LGBT people. The Center's lead staff attorney, Terra Slavin, receives personal commendation from U.S. Senator Patrick Leahy.

MARCH

Center Sustaining Donor Kathy Kloves hosts a star-studded benefit for the Center at the Regent Beverly Wilshire Hotel, honoring Sony Pictures Chair Amy Pascal and Designer Ralph Rucci. This event raises more than \$1 million for the Center.

MAY

The leadership of the Boy Scouts of America votes to allow gay Scouts to join the group but continues to ban LGBT adults from any involvement with the organization. The Center criticizes the decision and urges businesses to withhold sponsorship of the group.

JUNE

AIDS/LifeCycle raises a record-breaking \$14.5 million—with the lowest cost of fundraising (26.7%) in the history of the event. More than 2,200 cyclists participate.

California becomes the 13th state where marriage for same-sex couples is legal after the U.S. Supreme Court rules on a challenge to Proposition 8 and overturns key portions of the so-called "Defense of Marriage Act." As a result, married same-sex couples are now entitled to the same federal rights, responsibilities and benefits that all other married couples enjoy.

AUGUST

California Gov. Jerry Brown signs AB 1266, a groundbreaking law that offers protections to transgender students, allowing them to use the restroom appropriate to their gender identity and to participate on whichever sports team they believe matches their gender identity.

The Center is awarded a \$1 million grant to lead outreach and education efforts (supported by 10 other subcontracted organizations) to promote LGBT enrollment in the Affordable Care Act (aka Obamacare).

OCTOBER

Center CEO Lorri L. Jean signs purchase agreement to buy the former Employment Development Department building located across the street from The Village at Ed Gould Plaza.

The Center announces a trailblazing partnership with One National Gay & Lesbian Archives and the Los Angeles Unified School District to develop LGBT-specific lesson plans to be integrated into L.A. County high school history curriculum. This will help schools comply with the California FAIR Education Act, which passed in 2011.

At a widely covered news conference, the Center launches its revolutionary "Out for Safe Schools" initiative in partnership with the Los Angeles Unified School District. More than 30,000 district employees—from bus drivers to teachers to cafeteria workers—request to wear badges that boldly identify them as LGBT allies.

Acclaimed director and Center Sustaining Donor Roland Emmerich hosts a \$2,000 per ticket fundraising dinner at his home, raising \$2.9 million (\$2 million of which is a pledge for the capital campaign) for the Center.

The Center's Leadership LAB works on the ground in Royal Oak, Michigan, and organizes numerous voter phone banks in Los Angeles in an effort to defeat anti-LGBT ballot measures. Royal Oak organizers characterize the LAB's effort as "pivotal".

NOVEMBER

The Center's application for designation as a Federally Qualified Health Center is approved, making the Center one of the few LGBT-specific health centers (and the only one in California) to receive this coveted designation.

Center completes expansion of its health center on the third floor of the McDonald/Wright building, adding four exam rooms. Three new medical providers are hired to expand primary care medical practice, including the revival of the Audre Lorde Lesbian Health Program.

DECEMBER

A federal judge legalizes marriage for same-sex couples in Utah. By year's end, same-sex couples can legally marry in 18 states plus the District of Columbia.

Once again, Charity Navigator gives the L.A. Gay & Lesbian Center its highest rating (4 stars). The Center is among only 7% of the rated charities that have received this honor four years in a row.

STATEMENT OF FINANCIAL POSITION

June, 30	201	.3	2012
Current assets			
Cash and cash equivilants	\$ 24,489,16	8 \$	17,058,116
Accounts recievable	5,86	52	506,724
Clinic fees receivable, net	3,339,15	54	3,021,378
Contracts and grants receivable, net	3,797,71	.2	2,364,548
Contributions receivable - pledges, net	1,664,39	91	1,028,473
Short-term investments	5,412,73	19	5,125,277
Inventories	406,81	.8	349,625
Total current assets	39,115,84	4	29,454,141
Noncurrent assets			
Contributions receivable - held in trust	2,790,10	9	2,583,484
Beneficial interest in trusts	2,574,74	19	1,890,708
Long-term investments	425,41	.6	968,886
Property and equipment, net	11,362,44	8	10,468,006
Other assets	1,253,96	66	1,075,525
Total noncurrent assets	18,406,68	88	16,986,609
Total Assets	\$ 57,522,53	32 \$	46,440,750
Current liabilities			
Accounts payable	\$ 2,300,46	58 \$	2,493,121
Accrued expenses and other liabilities	5,670,42		2,986,359
Unearned revenue	1,131,47		437,200
Current portion of annuities payable	170,55		169,128
Current portion of long-term debt	330,76		312,889
Total current liabilities	9,603,69		6,398,697
Noncurrent liabilities			
Annuities payable, net of current portion	970,54	12	1,018,181
Long-term debt, net of current portion	2,327,00		2,662,358
Total noncurrent liabilities	3,297,55		3,680,539
Total liabilities	12,901,24	1	10,079,236
Commitments and contingencies			
Net assets			
Unrestricted	36,541,44	8	29,614,214
Temporarily restricted	3,714,40		3,045,048
Permanently restricted	4,365,43		3,702,252
Total net assets	44,621,29		36,361,514
Total liabilities and new assets	\$ 57,522,53	32 \$	46,440,750



NOW I HAVE THE BEST HIV
TREATMENTS IN THE WORLD."

Kenneth, 22

JEFFERY GOODMAN SPECIAL CARE CLINIC

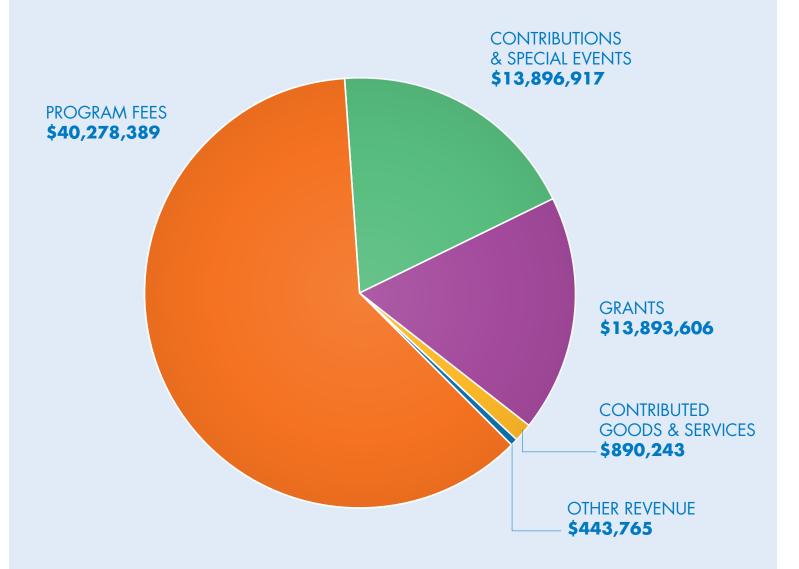
Every day, the Jeffrey Goodman Special Care Clinic provides affordable, state-of-the-art medical care for people living with HIV. The cutting-edge health center and lab are staffed by HIV specialists, social services case managers, adherence counselors, doctors and a dietician. Services include HIV treatment, case management and mental health counseling. We also have an on-site pharmacy and offer patients the opportunity to participate in clinical trials.

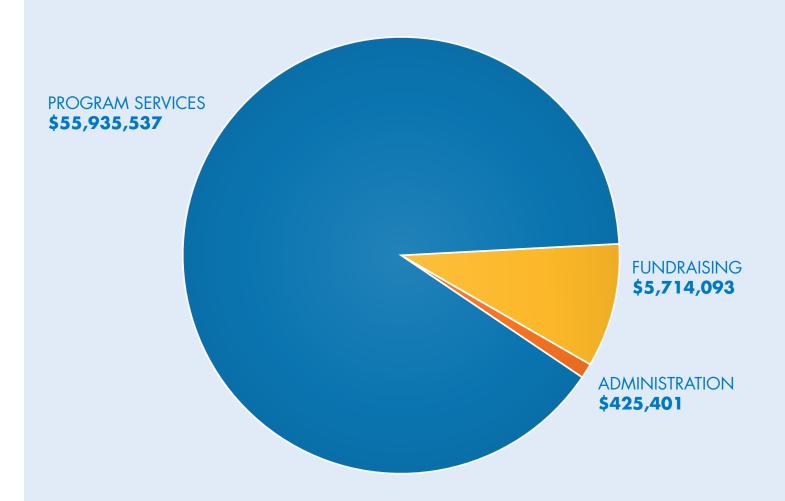
MORE THAN **2,700**

PEOPLE LIVING WITH HIV GET MEDICAL CARE AT OUR JEFFREY GOODMAN SPECIAL CARE CLINIC

STATEMENTS OF ACTIVITIES & CHANGES IN NET ASSETS (2013)

Year ended June 30, 2013	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and other revenue				
Public support:				
Special events revenue: Gross receipts	\$ 8,287,568	\$ 476,064	\$ _	\$ 8,763,633
Less costs of direct benefits to donors	(250,939)	_	_	\$ (250,939)
Net special events revenue	8,036,629	476,065	-	8,512,694
Program fees	40,278,389	_	_	40,278,389
Grants	13,893,606	_	_	13,893,606
Contributions	3,939,009	1,445,214	_	5,384,223
Contributed goods and services	890,243	-	_	890,243
Other operating revenue	443,765	-	-	443,765
Total public support and other revenue	67,481,641	1,921,279	-	69,402,920
Satisfaction of program restrictions	1,356,078	(1,356,078)	-	-
Total public support and other revenue and net assets released from restrictions	68,837,719	565,201		69,402,920
Operating expenses				
Program services	55,935,537	_	-	55,935,537
Supporting services:				
General and administrative	425,401	-	-	425,401
Fund-raising	5,714,093	-	-	5,714,093
Total supporting services	6,139,494	-	-	6,139,494
Total operating expenses	 62,075,031	_	 -	62,075,031
Change in net assets before				
non-operating gains (losses) and other revenue	6,762,688	565,201	_	7,327,889
Non-operating gains (losses) and other revenue				
Interest and dividend income	186,136	-	-	186,136
Realized and unrealized loss on investments, net	(2,400)	-	-	(2,400)
Unrealized loss on perpetual trust held by a third party	(19,190)	-	206,625	187,435
Change in value of split-interest agreements	-	104,160	456,557	560,717
Total non-operating gains (losses) and other revenue	164,546	104,160	663,182	931,888
Change in net assets	6,927,234	669,361	663,182	8,259,777
Net assets, beginning of year	29,614,214	3,045,048	3,702,252	36,361,514
Net assets, end of year	\$ 36,541,448	\$ 3,714,409	\$ 4,365,434	\$ 44,621,291





Foundation & Corporation Support

The Board of Directors would like to extend special recognition to the following institution, which has contributed more than \$350,000 to programs and services of the Los Angeles LGBT Center.



The following is a list of foundations and corporations that provided major support to the Los Angeles LGBT Center Programs and services.

\$50,000 AND UP

Andrus Family Fund

Anita May Rosenstein Foundation

The Annenberg Foundation

California Community Foundation

The California Wellness Foundation

The Carl & Robert Deutsch Foundation

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15/40 Productions

ABC 7

Addison Interactive

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Along Came Mary AMC Theatres AvatarLabs, Inc

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BLT Communication

BPG

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