



FULCRUM

DO small THINGS with th
GREAT JOY

Oh LORD, ^{St Augustine}
our hearts are
RESTLESS
until they rest in YOU.

AND NOW
THESE 
REMAIN

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The **FUTURE**
starts
Today,
not
Tomorrow

Faith
Hope
LOVE

Unless
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Dear Fulcrum Supporters,

We are excited to share with you a powerful snapshot of Fulcrum's growth and impact in the following pages of this year's Community Report. And before we do, we want to draw your attention to a small but important shift in our wording from "Annual Report" to "Community Report".

Fulcrum is, after all, a community of people united by our passion for Catholic schools and the faith-filled values taught to our students—young women and men who will become leaders in our community. So we designed this report to highlight the successes that together we have made possible by increasing accessibility to an excellent Catholic education, revitalizing our schools and investing in transformational school leaders. In these pages, we celebrate our collective accomplishments and share our vision for what is yet to come.

It is our vision that, in partnership with the Office for Catholic Schools, Fulcrum instills in children and families, Catholic schools, and throughout the broader community, the hope for a better world and the ability to make it happen—and building this future full of hope starts today!

With gratitude,



Tony Audino
Chair of the Board



Anthony Holter
Executive Director



For Students & Their Families

Catholic schools provide life-changing opportunities for students and their families. Increasing access to these opportunities is at the very core of Fulcrum's mission. Fulcrum partners with local Catholic schools to help families overcome the financial barriers to a high-quality, Catholic education.



The need is growing every day, and we're working hard to meet it.

41%

of those who apply qualify for free or reduced price lunch

\$6,000

average Catholic elementary school tuition

\$14,000

average Catholic high school tuition

42.4%

of all Fulcrum tuition assistance requests are funded



Fulcrum Increases Access to Opportunity

Tuition assistance from the Fulcrum Foundation helps make Catholic education a reality for many families in the Archdiocese of Seattle. Connor Geraghty, principal at St. Michael Catholic School in Olympia, believes that "Fulcrum's tuition assistance program has truly made a difference in providing access to our school for families seeking a transformative, faith-based education." And that by "opening these doors of accessibility, Fulcrum has not only blessed these students with a Catholic education but also enriched our school community with these wonderful families."



1,801

Tuition Assistance Grants

15

Tuition Assistance Programs

\$2.2m

Distributed through all tuition assistance programs

For Strong Catholic Schools

Catholic schools are good for our communities, too, from Bellingham to Vancouver, from Aberdeen to Issaquah, and everywhere in between. Fulcrum's School Partnership Grant Program provides financial support where it is needed most, ensuring Catholic schools remain excellent and strong with grants for building projects, curriculum improvements, and budget shortfalls.



Schools are beacons of hope and we partner to make them strong.

63

Catholic elementary schools in the Archdiocese of Seattle

11

Catholic high schools in the Archdiocese of Seattle

1/3

with financial need are in communities where they are needed most



Fulcrum Revitalizes Catholic Schools

Fulcrum partnered with All Saints Catholic School in Fife to improve campus security and increase visibility throughout the campus. The Fulcrum School Partnership Grant covered the expenses to install security cameras, an interior set of safety doors and a communication window into the main office. Fr. Michael Radermacher, pastor at All Saints Parish and St. Martin of Tours, is grateful for the support. "This was a necessary project that couldn't have happened without funding from Fulcrum. We now have a much safer building for our students, families, and staff."



\$1.9m

Distributed through School Partnership Programs

43

School communities supported

90

Grants awarded across 11 different programs

For Catholic School Leaders

Transformational leaders—both principals and teacher-leaders—make a profound and positive impact in our Catholic schools. Fulcrum is partnering with the Office for Catholic Schools to build a first-of-its-kind pathway to leadership program that supports all current and aspiring Catholic school principals, and teacher leaders from across the Archdiocese, to recruit and develop the next generation of vibrant and transformational school leaders.



School teachers and principals are critically important and we're committed to helping them grow.

15%

Principal turnover in FY 17

1

Brand new Leadership Academy for new and aspiring teacher-leaders

100%

of 1st year principals participate in the Leadership Academy



Fulcrum Invests in Transformational Leaders

The Leadership Academy welcomed its second cohort of 34 first-year and aspiring Catholic school principals to an intensive 10-month professional development and mentorship program. Anna Horton, principal at Holy Rosary Catholic School, West Seattle, recently moved into her current leadership position from a local public school, and found great value in the Leadership Academy. “Even though I was fortunate to come into my current position with experience as a school principal, I still had much to learn. The Leadership Academy offered the opportunity to come together with others who were learning the ins and outs of Catholic school leadership, to ask questions and to seek guidance. It was invaluable to me as a new principal.”



\$29k

Distributed to educators for professional development

109

New teacher leaders

34

1st year principals and aspiring leaders in the pipeline

Financials FISCAL YEAR 2016/17

Revenue

General gifts.....	\$1,888,720
Special Initiatives	\$2,691,771
Celebration of Light (Net)	\$1,011,443
Endowment Gains/Losses	\$3,223,228
Other Income	\$55,801
TOTAL	\$8,870,963

Program Services

Tuition Assistance Programs.....	\$2,203,796
School Partnership Programs.....	\$1,898,430
Leadership Programs	\$29,000
Program Planning & Management	\$175,549
TOTAL	\$4,306,775

Support Services

General Administration & Support	\$336,525
Fundraising Expenses	\$698,580
TOTAL	\$1,035,105



Fulcrum Central Endowments: \$34 Million

Archbishop Alexander J. Brunett Endowment for Families in Special Need
 Archbishop Thomas A. Connolly Endowment
 Archbishop Thomas J. Murphy Endowment
 Assistance to Schools in Need Endowment
 Bertha Marie Allen Endowment for Tuition Assistance
 Bill & Melinda Gates Foundation Endowment Fund for Tuition Assistance
 Blanche & Louis Schmidt Memorial Endowment Fund for Tuition Assistance
 Boulanger Family Endowment Fund for Tuition Assistance in Pierce County
 Eckmann Endowment
 Father Philip Wallace Tuition Assistance Fund
 George and Debra Hofbauer Endowment Fund
 Guadalupe Endowment for Hispanic Students
 James P. Healy Legacy Endowment Fund for Tuition Assistance in Pierce County
 Jesse Legacy Endowment Fund for Tuition Assistance in Pierce County
 Lisa Luger Memorial Endowment
 O'Dea High School/University of Notre Dame Scholarship Fund
 Priests' Endowment for Assistance to Schools in Need
 Rhoady and Jeanne Marie Lee Endowment
 Sisters' Endowment for Tuition Assistance
 Southwest Washington Endowment for Tuition Assistance
 St. Cecilia Catholic School Patrons' Endowment
 St. Elizabeth Ann Seton Catholic High School Endowment
 St. Elizabeth Ann Seton Endowment
 Students' Endowment for Tuition Assistance
 Teachers, Principals & Staff Endowment for Assistance to Schools in Need
 Tucci Family Endowment
 Tuition Assistance Endowment

Custodial School Endowments: \$46 Million

The Fulcrum Foundation serves as the custodian for individual school endowments. By combining resources under Fulcrum Foundation investment management, local schools benefit from the advice and services of Fulcrum's fund manager and enjoy a reduced fund manager's fee, while retaining discretion to invest their portfolios according to recommended options.



Investments that will Support Our Mission Forever

Fulcrum Central Endowment\$34m
 Custodial School Endowments\$46m
 Short-term Holdings and Investments\$13m

TOTAL ASSETS UNDER MANAGEMENT...\$93m

Cumulative Giving

The Fulcrum Foundation proudly recognizes these major contributors whose sustained giving over time demonstrates their generous and long-standing commitment to Catholic education.

\$12,000,000 or more

Estate of Theodore and Constance Hossfeld

\$7,500,000 to \$11,999,999

Bill & Melinda Gates Foundation

\$3,000,000 to \$7,499,999

Gift of Faith
The Norcliffe Foundation
St. James Cathedral Parish

\$2,000,000 to \$2,999,999

Anonymous
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Tony and Michelle Audino
Elizabeth Dorothea Eckmann Trust
Pat and Mary Ellen Hughes
The Lee Family
Rhoady† and Jeanne Marie Lee

\$1,000,000 to \$1,999,999

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The Office for Catholic Schools
Charles and Yvonne Pigott
Shea Homes Foundation
Frost and Margaret Snyder Foundation

\$750,000 to \$999,999

Anonymous
The Luger Family
St. Joseph School, Seattle
Michael and Mary Jo Tucci

\$500,000 to \$749,999

Anonymous
Academic Assistance Fund
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Pierce County Deanery
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\$250,000 to \$499,999

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Tim and Tina Lee
Elizabeth Miller
John and Mary Pat Osterhaus
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Doug† and Ty Scheumann
The Seattle Foundation
John† and Rose Southall
Joe and Jenn Sprague
Vietnamese Martyrs Parish

\$100,000 to \$249,999

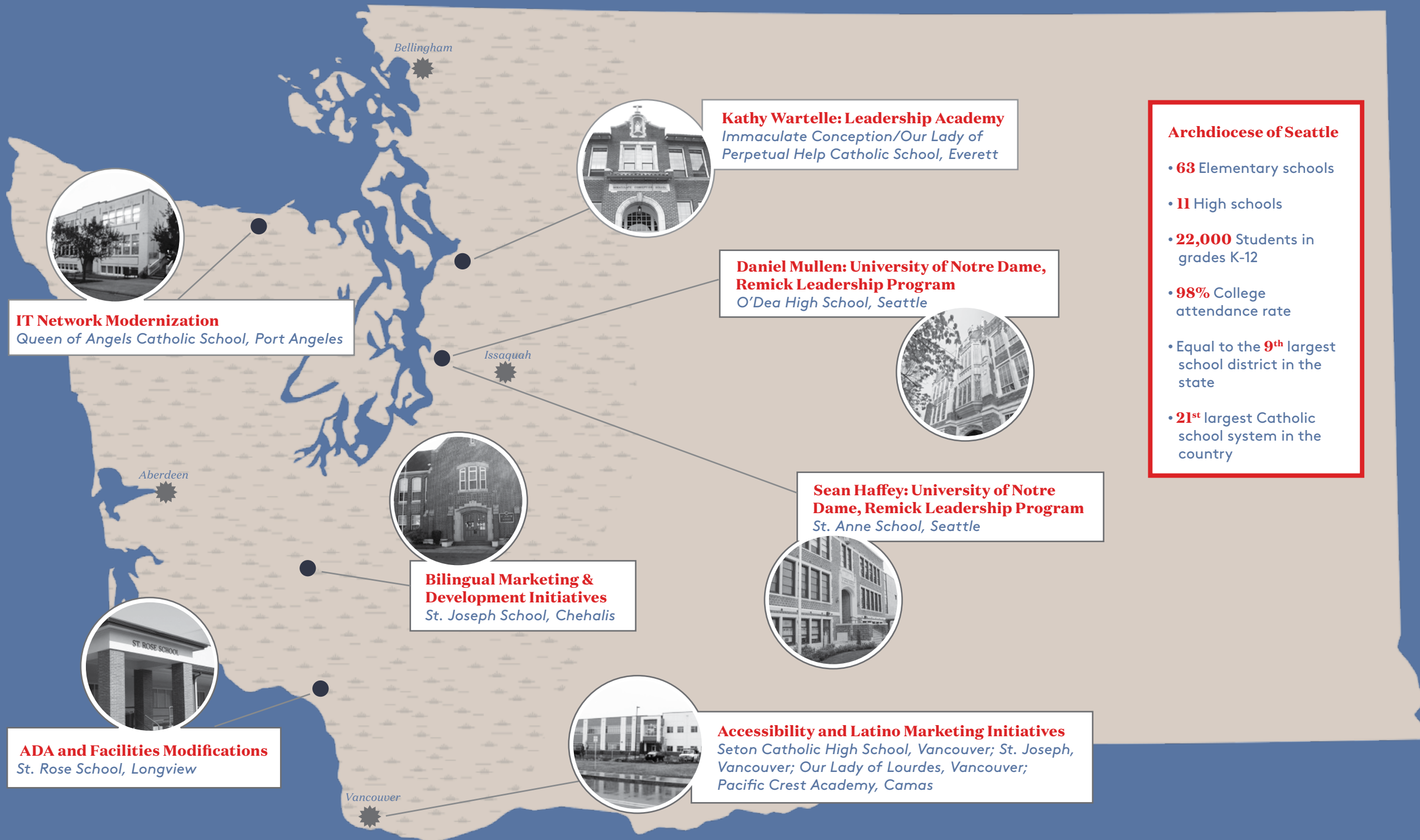
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Kurt and Marie Geisel
Margaret (Peg) Haggerty
Steve and Jo Marie Hansen
Hardgrove Foundation
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Seattle University
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St. Charles Borromeo Parish
St. Mary Parish, Seattle
St. Patrick Parish, Seattle
Dan and Theresa Twining
Philip VanDerhoef and Kathleen McKay
Estate of Edward C. Wartelle, Sr.
Ann Wyckoff

† signifies donor is deceased



Highlighting Fulcrum's Reach in Western Washington

This sampling of grant awards illustrates the impact of our programs and spans the Archdiocese of Seattle from Bellingham to Vancouver, and Aberdeen to Issaquah.



IT Network Modernization
Queen of Angels Catholic School, Port Angeles



Kathy Wartelle: Leadership Academy
Immaculate Conception/Our Lady of Perpetual Help Catholic School, Everett

Daniel Mullen: University of Notre Dame, Remick Leadership Program
O'Dea High School, Seattle



Sean Haffey: University of Notre Dame, Remick Leadership Program
St. Anne School, Seattle



Bilingual Marketing & Development Initiatives
St. Joseph School, Chehalis



Accessibility and Latino Marketing Initiatives
Seton Catholic High School, Vancouver; St. Joseph, Vancouver; Our Lady of Lourdes, Vancouver; Pacific Crest Academy, Camas



ADA and Facilities Modifications
St. Rose School, Longview

Archdiocese of Seattle

- **63** Elementary schools
- **11** High schools
- **22,000** Students in grades K-12
- **98%** College attendance rate
- Equal to the **9th** largest school district in the state
- **21st** largest Catholic school system in the country

Annual Contributors

We are grateful for the annual contributors who support the programs and operations of the Fulcrum Foundation. The following includes all cash gifts to the Fulcrum Foundation between July 1, 2016 to June 30, 2017.

● signifies 10 or more gifts since 2002 ● new donor ● Celebration of Light Sponsor † signifies donor is deceased

\$1,000,000 or more

Pat and Mary Ellen Hughes ●

\$500,000 to \$999,999

Jeanne Marie Lee ●
The Norcliffe Foundation ●

\$200,000 to \$499,999

Anonymous
Archdiocese of Seattle ●
Timmie Hollomon ●
St. James Cathedral Parish ●
Estate of Edward C. Wartelle, Sr.

\$100,000 to \$199,999

Anonymous
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Jack J. Lundberg Living Trust
David and Laura Matter ●
Elizabeth Miller ●
Michael and Marnie Schreck Schwab Charitable Fund ●

\$50,000 to \$99,999

Anonymous
Howe Foundation
Mary and Michael Lee ●●
Michael Patterson ●
Charles and Yvonne Pigott ●
Doug† and Ty Scheumann ●
Seton Catholic College Preparatory High School ●●
Frost and Margaret Snyder Foundation ●
Joe and Jenn Sprague ●
Vanguard Charitable Endowment Program ●

\$25,000 to \$49,999

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Maralea and Joseph Binz
Vince and Kelly Bosa
Christ Our Hope Parish
Bill and Roni Grady
Rick and Nancy Green ●
Margaret (Peg) Haggerty ●
Steve and Jo Marie Hansen ●
David and Shelley Hovind ●●

The Luger Family ●●
The Magnano Family ●
Deacon Larry and Karen McDonald ●
The Napoleon Company ●●
Pierce County Deanery ●
John and Joyce Protz
St. Joseph School, Seattle ●●
The Seattle Foundation ●
Philip VanDerhoef and Kathleen McKay ●
Vietnamese Martyrs Parish ●

\$10,000 to \$24,999

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Edith and Ray Aspiro ●●
Basel Cellars ●
Michael and Mary Rose Blatner ●
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\$7,500 to \$9,999

Bishop Blanchet High School ●●
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Venture General Contracting ●●
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\$5,000 to \$7,499

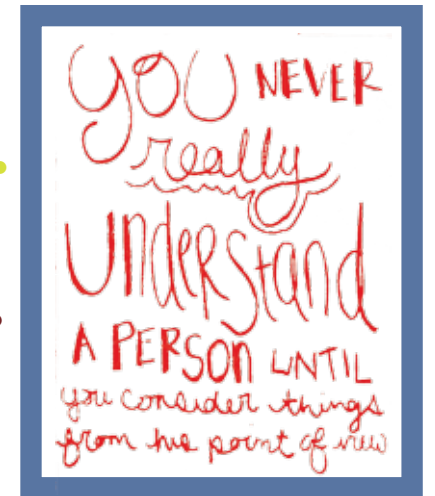
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