### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## **SCHEDULE 14A**

### (RULE 14a-101)

### SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities

)

Exchange Act of 1934 (Amendment No.

Filed by the Registrant  $\square$ Filed by a Party other than the Registrant  $\square$ Check the appropriate box:

Preliminary Proxy Statement

- □ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- □ Definitive Proxy Statement
- Definitive Additional Materials

□ Soliciting Material Pursuant to §240.14a-12

PARKER-HANNIFIN CORPORATION

(Name of Registrant as Specified In Its Charter)

Not Applicable

### (Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

☑ No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

- (1) Title of each class of securities to which transaction applies:
- (2) Aggregate number of securities to which transaction applies:
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
- (4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

□ Fee paid previously with preliminary materials.

□ Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1)	Amount Previously Paid:
(2)	Form, Schedule or Registration Statement No.:
(3)	Filing Party:
(4)	Date Filed:

Subject: Parker Hannifin Corp. Proxy Statement - Supplemental Information

Dear Shareholder,

Parker Hannifin Corporation's Annual Shareholders' meeting is scheduled for October 25, 2006 and your vote on this year's proxy issues is very important to us.

The attached report recently issued by Proxy Governance Inc. provides information that may be helpful to you in making an informed decision. Proxy Governance is an independent proxy research, advisory and voting firm providing advice to institutional investors, pension plans, advisors, money managers and others with the goal of building long-term shareholder value. It evaluates proxy issues and makes voting recommendations on an issue-by-company basis, considering a company's performance, compensation practices, management strength and other corporate governance factors.

I ask that you review this report and consider the issues addressed. I strongly believe Parker's performance and the performance of the Board of Directors warrants your support with a vote against the proposal to declassify the Board of Directors and votes for the Directors nominated for re-election this year. If you would like to discuss these issues I would be happy to talk with you.

Most importantly, thank you for your continued interest in Parker. We're looking forward to another outstanding year.

Sincerely,

Donald E. Washkewicz Chairman & CEO

# **PROXY Governance, INC.**

PARKER-HANNIFIN CORP (NYSE : PH) Annual Meeting

Classification: Fortune 500, Russell 3000, S&P 500 Fiscal Year End: 06/30/2006 Market Capitalization: \$9.3B Solicitor: Georgeson Shareholder Communications Shareholder Proposal Deadline: 08/11/2007

# Meeting Agenda

			Recommen	ndations	
Proposals			Management	PROXY	
				Governance	
MGT	1	Elect Nominees	FOR	FOR	Analysis
	1.1	Robert J. Kohlhepp	FOR	FOR	
	1.2	Giulio Mazzalupi	FOR	FOR	
	1.3	Klaus-Peter Müller	FOR	FOR	
	1.4	Markos I. Tambakeras	FOR	FOR	
MGT	2	Ratify Appointment of Auditors - PricewaterhouseCoopers LLP	FOR	FOR	Analysis
SH	3	Eliminate Classified Board	AGAINST	AGAINST	Analysis
			MGT = Management, SI	H=Shareholder, SHB=Sh	hareholder— binding
			proposal		

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- State law/Charter/Bylaw Provisions
- Auditor Profile
- Vote Results

# Proposal Analysis

# Comparative Performance Analysis

PROXY Governance's Comparative Performance Analysis contains calculations and graphs that reflect a company's historical performance and that of its industry peers (listed below) based on certain key financial metrics generally over a five-year period.

Comparative Performance Analysis

# **Peer Companies**

For the Comparative Performance Analysis, generally up to 10 peer companies are selected primarily based on industry, but also considering market capitalization.

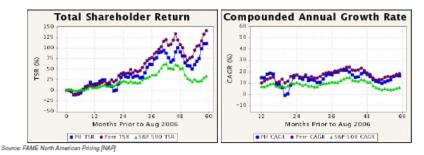
## Peer Companies

DANAHER CORP	DOVER CORP	EATON CORP	HARSCO CORP
ILLINOIS TOOL WORKS	INGERSOLL-RAND CO LTD	ITT CORP	METSO CORP -ADR
PALL CORP	PENTAIR INC		

# **Record Date:** 08/31/2006 Meeting Date: 10/25/2006

- Investor Relations
- Proxy Statement
- SEC Filing 10k
- Company Description

# Comparative Return to Shareholders



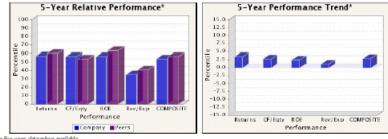
The graphs above depict total shareholder return and compounded annual growth rate at specific points in time over the past five years based on average monthly stock prices. The graphs should be read from left (present time) to right (60 months before present time). The graphs allow the user to determine either the company's total shareholder return or compounded annual growth rate to date based on an investment made at a specific point in time over the last five years. Assumes payment, but not reinvestment, of dividends.

Comparative Performance Analysis

**Composite Performance Summary** 

### **Composite Performance:**

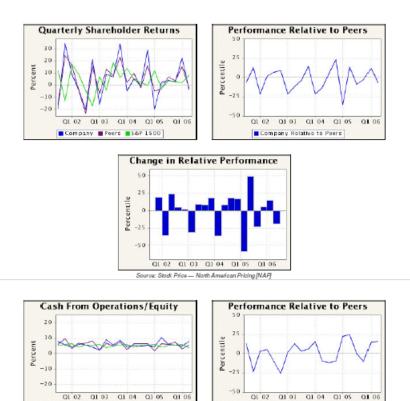
		Percentile relative to S&P 1500		
	Company	Peers	Trend	
Composite:	54	57	<b>↑</b> 3	
Quarterly Shareholder Returns:	57	60	<b>↑</b> 3	
Cash Flow from Operations/Equity:	57	54	<b>↑</b> 3	
Return on Equity:	56	63	<b>↑</b> 2	
Revenue/Expenses:	35	41	<b>↑</b> 1	



\*Based on five-year data when available

Comparative Performance Analysis

Performance Summary



**Change in Relative Performance** 

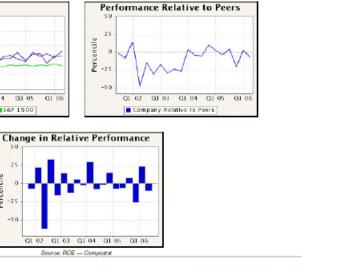
QL 02 QL 03 Q1 04 Q1 05 Q1 06 Source: Cash RowEquity — Compustat

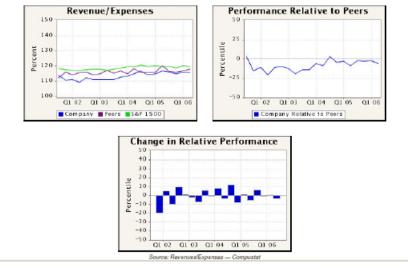
Company Relative to Peers

Company Peers S&P 1500

40 -30 -20 -10 --10 --20 --10 --40 --50 -







ROE

QL 03 QL 04 Q1 05

50 25

Percentile 0 -25 -50

Company Peers S&P 1500

8

uecent 4

2

0 Q1 02

# **Governance Analysis**

Governance Analysis

# **Executive Compensation**

PROXY *Governance* evaluates a company's executive compensation over the last three years, as available, and compares that to the median compensation paid by its peers over the same time frame. For our compensation model, generally 20 peer companies are selected based on similarity of market capitalization and broad economic sector using the GICS. Only U.S. and certain U.S. reporting companies that are incorporated offshore are included in this peer group.

The graph that follows shows:

- The average three-year CEO compensation paid by the company expressed as a percentage from median peer compensation.
- The average three-year compensation paid to the company's other named executives (excluding the CEO) as a percentage from median peer compensation.

### Domestic Peer Companies

•

DEERE & CO DOVER	CORP FAT	MMINS INC DANAI FON CORP FLUOR	HER CORP
GOODRICH CORP INGERS	SOLL-RAND CO LTD ITT (	CORP JOY GI	LOBAL INC
L-3 COMMUNICATIONS HLDGS INC PACCA ROCKWELL AUTOMATION ROCKW			SION CASTPARTS CORP ON INC



### **Executive Compensation**

	Salary	Bonus	Other Annual Comp.	Restricted Stock	Stock Options1	LTIP	All Other	1-yr Pay2	Avg. Pay2
Donald E. Washkewicz Chief Executive Officer and Chairman of the Board	\$ 1,100,000	\$ 1,901,800	\$ 271,264	\$0	\$ 3,730,770	\$ 4,648,550	\$ 15,402	\$ 8,568,752	\$ 7,712,179
John D. Myslenski Executive Vice President- Sales, Marketing and Operations Support	\$ 631,000	\$ 631,547	\$ 184,798	\$0	\$ 2,312,782	\$ 2,528,518	\$ 15,012	\$ 4,617,978	\$ 3,964,276
Timothy K. Pistell Executive Vice President- Finance and Administration and Chief Financial Officer	\$ 589,000	\$ 547,469	\$ 213,992	\$0	\$ 1,271,032	\$ 1,721,634	\$ 12,664	\$ 3,208,035	\$ 2,689,113
Aerospace Group	\$ 400,000 \$ 733,000	\$ 407,320 \$ 962,123	\$ 109,238 \$ 309,604	\$0 \$325,050	\$ 494,075 \$ 1,920,678	\$ 1,291,264 \$ 2,700,946	\$ 17,000 \$ 108,967	\$ 1,858,054 \$ 5,192,525	\$ 1,913,504 \$ 4,521,730

*1 Options valued using binomial formula.* 

2 Restricted stock is annualized over the year of the award and following three years; LTIP is annualized over the year of the award and previous two years. Average pay is based on three-years of pay data, when available.

Source: Salary.com (www.executive.salary.com) As disclosed for fiscal year end 2006.

Governance Analysis

Director Compensation

## PROXY Governance, Inc.

### **Board Member Compensation**

						Annual Fees								Initia	l Fees		
Ca	ash		Stock Av	vards / U (\$)		Stock Options (\$ / # shares)		m Portion n Stock	Board	Meeting I	Fee	# Board Meetings	Stock .	Awards / Units (\$)		Stock Option (\$ / # shares	
\$80,000						/ 2,750						5		-	-	/	
Committee Co	Committee Compensation																
		Audit						Compensati	on					Nominating			
# Meetings		Me	ember		Chair	# Meetings	s N	<b>Member</b>		Chair		# Meetings	M	lember		Chair	
		Fee	Retainer	Fee	Retaine	r	Fee	Retainer	Fee	Ret	ainer		Fee	Retainer	Fee	Retain	er
	8				\$15,00	0 5	;			\$	5,000	3				\$ 5,0	000

# Governance Analysis

# **Board Profile**

Name	Nominee	Term Ends	Not Ind.	Position	Audit	Comp.	Nom.	Age	Tenure	Other Board Seats	<75% Att.	No stock	Prev. yr withhold votes
				Presiding									
William E. Kassling		2008		Director	$\checkmark$		Chair	62	5	1			0.8%
					Chair,								
Robert J. Kohlhepp	$\checkmark$	2009			Financial			62	4	2			
					Expert								
Giulio Mazzalupi	$\square$	2009					$\checkmark$	65	7				
Klaus-Peter Muller	$\checkmark$	2009					$\mathbf{\nabla}$	62	8	1			
Candy M. Obourn		2007				$\square$	$\mathbf{\nabla}$	56	4				
Joseph M. Scaminace		2008				$\square$	$\mathbf{\nabla}$	53	2	1			0.8%
Wolfgang R. Schmitt		2008			$\checkmark$	Chair		62	14				1.3%
Markos I. Tambakeras	$\checkmark$	2009				$\square$		56	1	2			
	_	2007		President,	_	_	_	(2)	2		_	_	
Nickolas W. Vande Steeg		2007	$\mathbf{\nabla}$	COO				63	2	1			
Donald E. Washkewicz		2007	Ø	Chair, CEO				56	6				
Independence													

Board	80.0%
Audit	100.0%
Compensation	100.0%
Nominating/Governance	100.0%

PROXY Governance believes that the Self-Regulatory Organizations' (SROs) standards of independence are satisfactory and does not support the use of an additional overlay of independence standards, which may vary among advisory services, institutional investors, and commentators. PROXY Governance believes that if the SROs standards are perceived to be inappropriate, interested parties should reopen the debate with the SROs or the SEC to have those standards adjusted.

Governance Analysis

# Stock Ownership/Voting Structure

Type of stock	Outstanding shares	Vote(s) per share
Common Stock	119,738,081	1
Director & Officer Ownership		
		2.2%
Significant Shareholders		
Lord, Abbett & Co. LLC		9.6%
Wellington Management Company, LLP		7.6%
Barclays Global Investors, NA		5.6%
Capital Research and Management Company		5.1%

Governance Analysis

Governance Analysis

# State Law/Charter/Bylaw Provisions

State Law Statutory Provisions	
State of incorporation	Ohio
Business combination	$\checkmark$
Control share acquisition	$\mathbf{\nabla}$
Fair price provision	$\checkmark$
Constituency provision	$\mathbf{\nabla}$
Poison pill endorsement	$\mathbf{\nabla}$

### **Charter/Bylaws Provisions**

Charter D jacks Troubled	
Classified board	V
Cumulative voting	$\checkmark$
Dual class/unequal voting rights	
Blank check preferred stock	$\checkmark$
Poison pill	
Directors may be removed only for cause	$\checkmark$
Only directors may fill board vacancies	$\checkmark$
Only directors can change board size	
Supermajority vote to remove directors	
Prohibit shareholders to call special meetings	
Prohibit action by written consent	
Fair price provision	$\checkmark$
Supermajority vote for mergers/business transactions	$\checkmark$
Supermajority to amend charter/bylaw provisions	$\square$
Constituency provision	

Governance Analysis

# Auditor Profile



Audit fees

\$9,260,000

Peer group includes companies listed under Executive Compensation.

PricewaterhouseCoopers LLP has served as the company's independent auditors since 1938.

# Audit Fees PARKER-HANNIFIN CORP

As disclosed for fiscal year end 2006.

Governance Analysis

# Vote Results of Last Annual Meeting

Proposals		% FOR Votes1	For Votes	Against Votes	Abstentions	Broker Non-Votes
MGT	Elect directors <sup>2</sup>	98.7% - 99.2%				
MGT	Ratify Appointment of Auditors					
	PricewaterhouseCoopers LLP	97.7%	105,262,594	2,528,746	802,248	0
MGT	Approve Parker-Hannifin Corporation					
	Performance Bonus Plan	94.9%	94,686,551	5,096,465	1,367,775	7,442,797
SH	Eliminate Classified Board	78.3%	77,842,086	21,633,982	1,674,723	7,442,797

Audit Related fees

\$423,127

Tax fees

\$2,390,000

Other fees

0

\$

Total fees paid

\$12,073,127

1 As a % of votes cast for and against; may not reflect passage of proposal.

2 Low — High director votes.

Note: See the Board Profile for individual director votes.

# Proposal Analysis

Management

# **1 Elect Nominees**

## PROXY Governance Vote Recommendation: FOR

## Proposal:

To elect the following four nominees to the board: R. Kohlhepp, G. Mazzalupi, K. Muller, M. Tambakeras

The company has a staggered board.

## Analysis:

- Board size: 10
- New directors since last year: 0
- Independent directors: 8
- Non-Independent directors: 2

Non-Independent directors: President/COO N. Vande Steeg, Chair/CEO D. Washkewicz

D. Collins, whose term expires in October 2006, and P. Likins, whose term expires in October 2008, will both retire from the board effective as of Oct. 25, 2006 due to the policy of mandatory retirement at age 70. H. Ortino, whose term was set to expire in October 2007, passed away in November 2005.

Unless there is evidence of a breakdown in board monitoring or effectiveness — such as poor corporate performance relative to peers, excessive executive compensation, noncompliance with SEC rules or SRO listing standards, a lack of responsiveness to legitimate shareholder concerns, or various other factors — we presume that the board is properly discharging its oversight role and that it is adequately policing itself in terms of board organization, composition and functioning.

**Performance:** According to PROXY *Governance*'s performance analysis, the company has performed **in line** with peers over the past five years; the company ranks at the 53rd percentile relative to the S&P 1500.

<u>Compensation</u>: The average three-year compensation paid to the CEO is 48% above the median paid to CEOs at peer companies and the average three-year compensation paid to the other named executives is 72% above the median paid to executives at peer companies.

The company's executive compensation appears **somewhat high** compared to peers and given its financial performance relative to peers, which we attribute to the high value of stock options and restricted stock awarded to the company's other named executives.

The company's long-term incentive compensation for its executive officers included both stock options and restricted stock awards. The restricted stock awarded to an individual executive was based on a target stock incentive dollar value, which was established by the Compensation Committee at the market median of comparable stock compensation for the company's "Compensation Comparison Group," a group of primarily Fortune 300 industrial manufacturing companies. Individual payments were determined by comparing the company's revenue growth, earnings per share, and return on invested capital to a group of approximately 20 peers. For example, President/COO Vande Steeg was awarded \$2.7 million in restricted stock, and EVP J. Myslenski was awarded \$2.5 million in restricted stock.

The stock option grants were also based on a target value established at the Compensation Comparison Group's market median of comparable stock incentive compensation. For example, Vande Steeg was granted stock options valued at \$1.9 million using a binomial formula, and Myslenski was granted stock options valued at \$2.3 million using a binomial formula. The options vest ratably over three years following the grant date.

While the company's compensation to its other named executives is somewhat high compared to peers, we note that company performance is generally in line, and that the long-term incentive awards are based on comparable stock-based awards within the industry. We will continue to monitor executive compensation.

## Rationale/Conclusion:

PROXY Governance believes that the board is properly discharging its oversight role and adequately policing itself. However, we will continue to monitor executive compensation going forward.

### Management

## 2 Ratify Appointment of Auditors — PricewaterhouseCoopers LLP

## PROXY Governance Vote Recommendation: FOR

### Proposal:

The Audit Committee has selected PricewaterhouseCoopers LLP as the company's independent auditors for the next fiscal year.

### Analysis:

Barring circumstances where there is an audit failure due to the auditor not following its own procedures or where the auditor is otherwise complicit in an accounting treatment that misrepresents the financial condition of the company, PROXY *Governance* recommends the company's choice of auditor. PROXY *Governance* believes that concerns about a corporation's choice of auditor and the services performed (e.g., high non-audit fees) should be directed through withhold votes from the members of the audit committee, which is responsible for retaining and compensating the auditor.

We note that PricewaterhouseCoopers LLP has served as the company's outside auditor since 1938. Given this lengthy tenure, the Audit Committee report or charter should disclose the committee's policies and process for periodically evaluating the audit firm.

## Rationale/Conclusion:

We believe that, in this circumstance, the board/audit committee should be accorded discretion in its selection of the auditor.

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### Shareholder

## 3 Eliminate Classified Board

## PROXY Governance Vote Recommendation: AGAINST

### Proposal:

The proponent requests that the board take the necessary steps to declassify the board so that all directors are elected annually. Approval of this proposal will not automatically eliminate the classified board structure since to do so would require an amendment of the company's governing documents.

### **Proponent:**

UNITE HERE

### Shareholder View:

The proponent believes that shareholders should have the opportunity to vote on the performance of the entire board each year and notes that institutional investors are calling for the end of classified boards and many large companies are following this practice. The proponent also notes last year's vote result on the same issue.

### Management View:

The company believes that it is in the best interests of shareholders to maintain the classified board structure because it ensures the stability of continuous, experienced directors who have specific knowledge of the company and the industry in which it operates, which helps to support long-term corporate strategies. In addition, a classified board enhances its ability to negotiate the best results for shareholders in a takeover situation since at least two annual meetings would be required to effect a change in control of the board.

### Analysis:

PROXY Governance generally believes that, in many situations, classified boards serve a very useful purpose and that they should not always be disparaged as simply another antitakeover device. In some cases, a classified board can enhance director independence, and, at companies with majority voting in director elections, a classified board safeguards against the possibility of all directors failing an election at once.

We note that the arguments against classified boards relating to their antitakeover effect are solely dependent on the classification being coupled with a "removal of directors only for cause" provision. Absent such a provision there would be no antitakeover effect. However, the ability to decouple board classification and "removal for cause only" provisions varies from state to state. We believe, therefore, that much of the motivation for these declassification proposals and rationale for them is misdirected at the classified board concept, when it should be directed — if the proponent is opposed to antitakeover measures — at the "removal for cause" concept.

Under the Ohio General Corporation Law, if a corporation's board is divided into classes, then directors may be removed by the shareholders only for cause.

We note that the company has performed in line with peers over the past five years; the company ranks at the 53rd percentile relative to the S&P 1500.

We also note that the board is 80% independent and that the average tenure on the board is 5 years.

We note that a shareholder proposal on this issue received support from 78.3% of the votes cast at last year's annual meeting.

### Rationale/Conclusion:

We do not believe the classified board has been detrimental to shareholders and, in fact, can provide benefits such as promoting independence and stability.

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