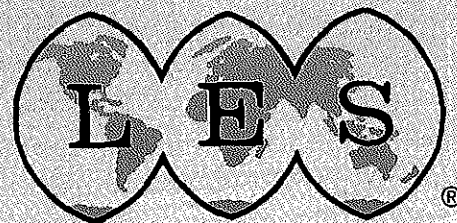


**Licensing  
Executives  
Society  
International**

**Annual  
Membership  
Directory  
1999–2000**





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2. [REDACTED]

3. [REDACTED]

4. [REDACTED]

5. [REDACTED]

6. [REDACTED]

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12. [REDACTED]

13. [REDACTED]

14. [REDACTED]

**LES International  
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Kenneth E. Payne, 1994

Desmond James Ryan, 1992

Michiko Ariga, 1990

Henry Squarey Hodding, 1989

William Poms, 1988

John Stonier, 1986

Bertil Hedberg, 1982

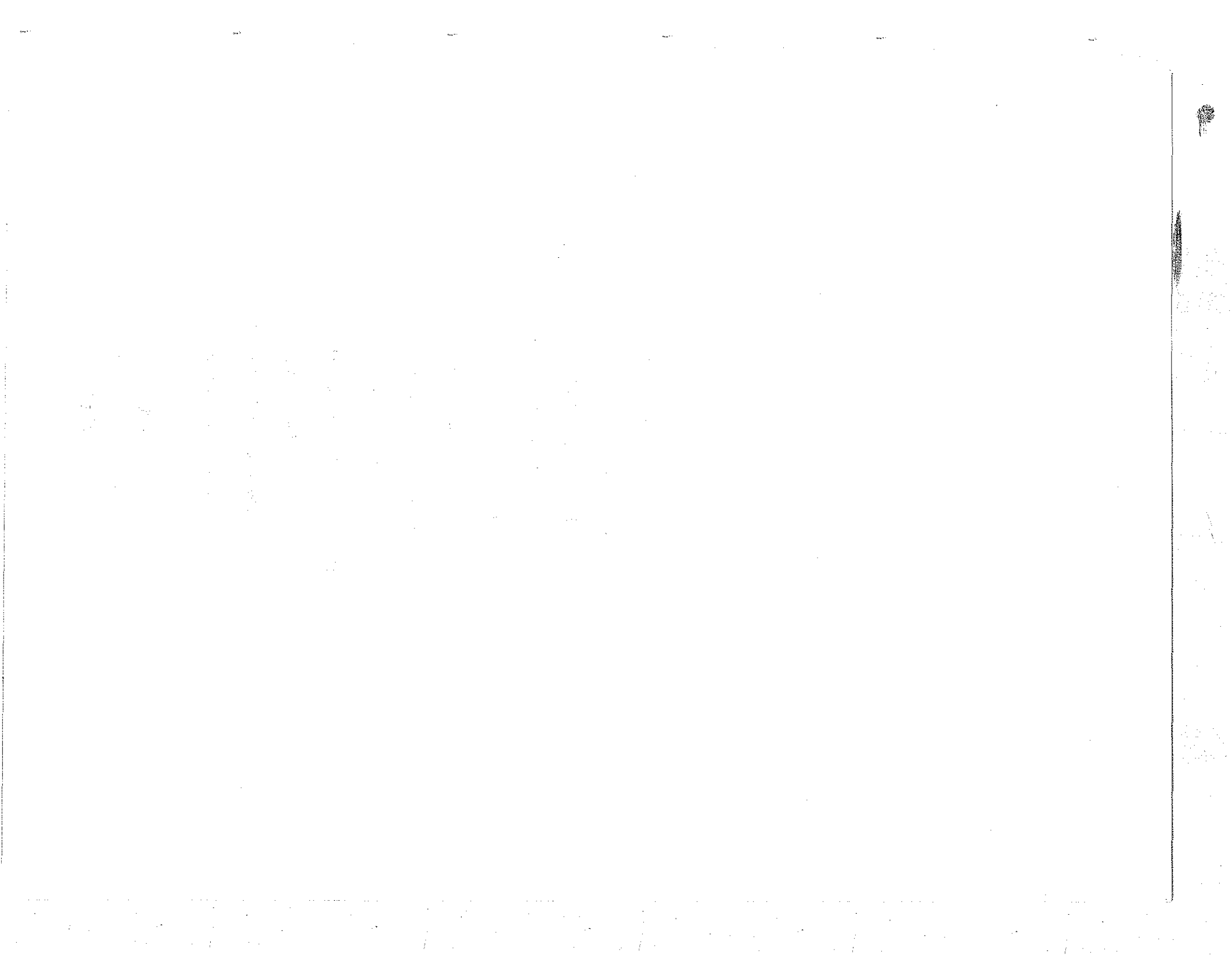
Jacques H. Gaudin, 1980

Marcus B. Finnegan, 1977

John A. Gay, 1976

Basil J.A. Bard, CBE, 1973

Dudley B. Smith, 1971



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John Stonier, 1980  
S.A. Heijn, 1981  
William Poms, 1982  
Henry Hodding, 1983  
Fernando Pombo, 1984  
Michiko Ariga, 1985  
Leonard Mackey, 1986  
Pierre Hug, 1987  
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Kenneth E. Payne, 1989  
Jean-Marc Portier, 1990  
Fernando Noetingas, 1991  
Akira Mifune, 1992  
Larry Evans, 1993  
Oliver, Axster, 1994  
Norman Jacobs, 1995  
Jeremy Brown, 1996  
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Rodney De Boos, 1998

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1991-97  
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Avv. Stefano Sandri, 1987-91  
Sergio Spesanza, 1992-95

## LES Japan

Mitsuya Okano, 1972-74  
Morey Matsumoto, 1975  
Mrs. Michiko Ariga, 1976-78  
Shozo Saotome, 1979-80  
Toshio Kobashi, 1981  
Toshio Fujimoto, 1982-83  
Koichi Ono, 1984-85  
Keishi Namikawa, 1986  
Dr. Akira Mifune, 1987-89  
Yoshiro Takahashi, 1990-91  
Masashige Ohba, 1992-93  
Hisanori Tanaka, 1994-95  
Gen Iseki, 1996-97

## LES Korea

Byong Ho Lee, 1976-86  
Yong-Shik Chang, 1987-89  
Jae- Chul Choi, 1993  
Kwan Ho Shinn, 1994-95

## LES Malaysia

Mr. Liew Shou Kong, 1992-93  
Encik Khalid Bin Muhammad  
Hussain, 1993-94  
H. Jayaram, 1994-95  
Raymond Fook Khian Wong,  
1995-96  
Chee Kit Ho, 1996-97  
Michael Woon Chew Chai,  
1997-98

## Les Mexico

Bjorn B. Vadillo, 1974-76  
Alejandro Delgado, 1976-77  
Oscar M. Becerril, 1977-78  
Antonio Davalos, 1988-90  
C. Ramos, 1991-92  
Gloria G. Isla Del Campo,  
1992-94  
Caesar Ramos Ramos, 1994-96

## LES Peru

Jose Barreda Z., 1985-88  
Enriqueta Carcelen, 1989-96  
Jose Barreda, 1997-98

## LES Philippines

Dionisio A. Tejero, 1983  
Antonio Tirol Carpio, 1984  
Llewellyn L. Lianillo, 1985-88  
Ramon L. Ledesma, 1989-90  
Vicente B. Amador, 1991-96  
Inocencio Ferrer, 1997-98

## LES Scandinavia

Heikki Solin, 1970-72  
Bertil Hedberg, 1972-74  
Hardy S. Pedersen, 1974-76  
Olav Naper, 1976-78  
Auri Risku, 1979-80

Karl-Axel Lunell, 1980-82  
Gerner Moller, 1983-84  
Eiliv Sodahl, 1985-86  
Lars Gison Akerman, 1987-88  
Thomas Lindholm, 1989-90  
Paul Thygesen, 1991-92  
Arne Alnaes, 1993-94  
Viveca Ruter, 1995-96  
Risto Ojantakanen, 1997-98

## LES South Africa

Dr. N. Stutterheim, 1980-81  
C. Slabbert, 1981-83  
D. Rosslee, 1984-85  
D. L. Mac Robert, 1986-89  
J. Lampredient, 1990-91  
M. von Seidel, 1992-94  
Alan Lewis, 1995-96  
O.A. Kunze, 1997-98

## LES Switzerland

Marc Besso, 1976-80  
Pierre Hug, 1981-83  
Hanspeter Spuchler, 1984-86  
Dr. Valentin Heuss, 1987-89  
D. Riggenbach, 1990-92  
Alexandra Frei, 1993-95  
Roland Tschannen, 1996-98

## LES (U.S.A. and Canada)

J. D. Stice, 1965-66  
Dudley B. Smith, 1966-67  
John E. Oliver, 1967-68  
(Deceased)  
W.A. Schaich, 1968-69  
Kenneth W. Brown, 1969-70  
Robert P. Whipple, 1970-71  
Sherman J. Kemmer, 1971-72  
Charles H. Chappell, 1972-73  
Marcus B. Finnegan,  
1973-74 (Deceased)  
Homer O. Blair, 1974-75  
Norman A. Jacobs, 1975-76  
William Poms, 1976-77  
Leonard B. Mackey, 1977-78  
Niels J. Reimers, 1978-79  
Tom Arnold, 1979-80  
William E. Riley, Jr., 1980-81  
William Marshall Lee, 1981-82  
William S. Campbell,  
1982-83 (Deceased)  
Kenneth E. Payne, 1983-84  
Cruzan Alexander, 1984-85  
Larry W. Evans, 1985-86  
Samuel G. Layton Jr., 1986-87  
Gary E. Lande, 1987-88  
Vance A. Smith, 1988-89  
Platon N. Mandros, 1989-90  
David S. Urey, 1990-91  
B.I. "Woody" Friedlander,  
1991-92  
Edward P. Grattan, 1992-93  
Melvin F. Jager, 1993-94  
Edwin A. Shalloway, 1994-95  
Gayle Parker, 1995-96  
Willy Manfroy, 1996-97  
Thomas M. Small, 1997-98

## LES Venezuela

Nagib Callaos, 1984-86  
Alain Coriat, 1987-92

# LESI Committees

## Audit Committee

The functions of the LES International Audit Committee are to:

- I. Review the financial records and reports of the Society at the end of each fiscal year;
- II. Report to the Board of Delegates on the results of its annual review;
- III. Advise the Treasurer and the Board of Delegates with regard to modifications and improvements to the financial record-keeping and reporting systems of the Society.

*Gary Lande (Co-Chair)*  
*Len Mackey (Co-Chair)*  
*Norm Jacobs (Co-Chair)*

## Awards Committee

The Awards Committee reviews the qualifications of Candidates for the Gold Medal Award of LES International and makes recommendations to the Board of Delegates each year as to whether and to whom a Gold Medal Award should be granted that year. The Committee also makes recommendations to the Board of Delegates as to whether and to whom other awards of honor or appreciation should be granted by LES International.

*Kenneth E. Payne (Chair)*  
*Samuel Layton (Vice-Chair)*

## Chemical Industries Committee

The European Chemicals Industries Committee was Organized in January 1995. The Committee aims to educate members of our Industry segment regarding technology transfer activities with particular emphasis on Licensing, joint research and development agreements, Merger/acquisition/divestiture through workshops, conferences, and seminars, and articles in *les Nouvelles*. By attracting quality members from both business and legal committees, the Committee provides a networking forum for the promotion and facilitation of technol-

ogy transfer activities. The membership includes both large and small chemical, petrochemical, and chemically related companies, polymers and polymer conversion companies, universities, engineering and consultants.

*David Braunstein (Co-Chair)*  
*Oswald Helmling (Co-Chair)*  
*Oskar Kunze (Vice-Chair)*  
*Nigel Wagstaff (Vice-Chair)*  
*Masantaka Hashimoto (Vice-Chair)*

## Communications Committee

The Communications Committee examines and develops ways of improving communications between LES International and national Societies, and between Societies, and implements those measures thought best.

Inter alia the Committee is to:

- I. Arrange for a wide dissemination of the discussions and deliberations of Les International and its Committees.

- II. Facilitate the exchange of information on matters of mutual interest between Chapters.

- III. Promote and encourage contacts and cooperation between chapters of LES.

- IV. Sponsor and edit the LES International and "Who's Who".

- V. Assist in collection of Information for the International Newsletter to be Produced by the Publications Committee.

- VI. Promote, encourage and coordinate communication between the Committees and LES International, with the aim of ensuring that their work is complementary, not in conflict.

*Crispin Marsh (Chair)*  
*Jinzo Fujino (Co-Chair)*  
*Ruprecht Hermans (Vice-Chair)*  
*Barry Quest (Vice-Chair)*  
*James Sobieraj (Vice-Chair)*

## Constitution Committee

The Constitution Committee shall review the Constitution, the Bylaws and the Rules of Conduct of LES International and of Member Societies from time to

time and shall give its comments and recommendations to the Board of Delegates. The Committee shall have at least five members and the term of office of the Chairman shall ordinarily be two years. The Constitutions Committee works closely with the Membership Committee in order to study the Bylaws and other aspects of the incoming member societies.

*Christian Osterrieth (Chair)*  
*Yoon-Bae Kim (Vice-Chair)*

## Copyright and Computer Technology Licensing Committee

The committee on copyright and computer technology licensing provides a forum for study, reflection and discussion among members of LES International of issues relevant to copyright licensing generally and, in particular, questions of interest to all participants in the computer information systems sector, with a particular emphasis on the issues which affect the licensing and, more generally, the diffusion of computer technology. An additional particular interest is the application of copyright and other similar and associated forms of protection to the area of industrial designs. In the context of its overall objective as set out above, the Committee has the following specific objectives:

- I. Obtaining and distributing information on, and providing a forum for discussion of, issues related to the protection of the rights of licensors and licensees in transactions involving licensing of intellectual property rights for computer technology and industrial designs, particularly international transactions;

- II. Understanding the rules and the institutions which can have an impact in different countries on the protection and diffusion of computer technology, particularly between countries;

- III. Obtaining and distributing information on current statutory, regulatory and judicial developments throughout the world which are related to the activities of the Committee;
- IV. Making recommendations to LES International concerning the positions which it would be appropriate for LES to take in matters related to the Committee's field of interest;

- V. Collaborating with other committees of LES International, with individual LES societies and, where appropriate, with other organizations concerning matters within the Committee's field of interest.

*Anne Trimmer (Chair)*  
*Alan Lewis (Vice-Chair)*  
*Arnaud Michel (Vice Chair)*

## Dispute Resolution

The alternative Dispute Resolution Committee undertakes to monitor what is going on in Alternative Dispute Resolution, both in legal developments and in practice, and to educate the membership through workshops and articles and *les Nouvelles* as to the effective use of ADR and changes in ADR practice.

*Gary Lande (Co-Chair)*  
*Clyde William (Co-Chair)*

## Education Committee

The Education Committee's mission is:

- I. To accumulate, develop, catalog, inventory, and distribute educational materials that are useful to the member societies and to the public at large. Inter alia, the Committee will: Collect and index copies of workshops, seminars, and speeches given at society meetings around the world.

- (1) Provide the index to member societies and other interested parties.

- (2) Provide copies of materials to member societies.

- II. To develop educational programs and courses that can be used by member societies.

- III. To produce or sponsor (or co-sponsor) the produc-

tion of printed materials, audio tapes, and video tapes of educational or training material for use by, or sale to, LES members and the public at large.

IV. To develop and manage a Speakers Bureau for member Societies and other organizations.

V. To cooperate with other institutions in the development of educational materials.

*Peter Chrocziel (Chair)*

*Helga Kutzenberger (Vice-Chair)*

### **Endowment Committee**

The Endowment Committee makes recommendations to The board of Delegates on the Application of funds from time to time set aside by the Board for the purposes of an endowment fund. The funds are used for projects that will benefit members of LES generally or enhance the licensing profession generally. The committee comprises such members as the Board of Delegates from time to time approves not being less than two.

*Akira Mifune (Chair)*

### **Environmental Technologies Industries Committee**

The Environmental Technologies Committee provides a forum for discussion of environmental issues across several technological disciplines. The activities of the Committee are expected to grow as environmental issues and legislation become more important in the next millennium.

The committee will monitor legislation on environmental issues and provide a reference source for LES members by forming a database of LES members involved in environmental issues.

*John Walker (Chair)*

*Chris Goodman (Vice-Chair)*

*Shinsuke Iwamoto (Vice-Chair)*

### **European Committee**

The Committee aims to keep abreast of developments and anticipated future developments of EEC laws, cases, regulations, and other matters which are im-

portant for technology transfer in or involving the European Union. The identification of these and their relevance are canvassed and discussed by correspondence or at Committee meetings. Where possible and appropriate the Committee makes submissions to The European Commission or other appropriate authorities. The Committee aims also to collaborate with other committees of LES International where their interests overlap.

Mainly the other committees will be the Patent and Technology Licensing; Copyright and Computer Technology; and Trade Mark and Character Licensing Committees.

*Thomas Vinje (Co-Chair)*

*Nigel Jones (Co-Chair)*

*Luigi Saglietti (Vice-Chair)*

*Gonzalo Ulloa (Vice-Chair)*

### **Health Care Products Committee**

The Health Care Products Committee is a forum for airing issues common to all licensors and licensees. Programs are sponsored under the umbrella LES International that enables the healthcare community to cope in a united way with issues that come before us all, The Health Care Committee "monitors and reports developments in law And business of healthcare Products, technology transfer, identify problems, and Recommend solutions".

*Thomas Picone (Chair)*

*Richard DiCicco (Vice-Chair)*

*Fernando Noetinger (Vice-Chair)*

*Gerard Blaufarb (Vice-Chair)*

*Motohira Yamasaki (Vice-Chair)*

*Gerard Blaufarb (Vice-Chair)*

### **Industrial Sectors**

The Industrial Sectors Committee will study the evolution of industrial sector activities within LES member societies, and will recommend actions by LESI to encourage the expansion to other sectors and to other member societies of those activities which support the continued growth and effectiveness of LES in meeting the needs of its

members.

*Dexter Brooks (Co-Chair)*

*Jim Malackowski (Co-Chair)*

*Kenneth Nunnenkamp (Vice-Chair)*

*Richard DiCicco (Vice-Chair)*

### **Investment Committee**

The investment Committee makes recommendations to the Treasurer on the investment of the Society's funds. The policy for investment is to preserve the funds in a fiscally responsible manner with secured institutions. The Committee comprises such members as the Board of Delegates shall from time to time approve provided that the Treasurer for the time being is not eligible for appointment.

*Jonas Gulliksson (Chair)*

### **IP Maintenance Committee**

The committee shall collaborate with attorneys charged with the registration and maintenance of the trademarks and other intellectual property of LES International, shall devise and Recommend to the Board of Delegates standards for the use of the trademarks and of The logo for LES International and shall monitor compliance and, in the case of infringements of the intellectual property rights of LES International, shall recommend suitable action to the Executive Committee and/or the Board of Delegates, as appropriate.

*Steve Payne (Co-Chair)*

*Bill Lee, Jr. (Co-Chair)*

### **Legal Committee**

The committee advises the officers and delegates regarding legal matters relevant to the business and programs of LES International and makes recommendations to the Board of Delegates.

*Clyde William (Co-Chair)*

*Fernando Noetinger (Co-Chair)*

### **LESIAC Committee**

The LESIAC mission is to determine which international agencies and organizations may be of interest to LESI re-furthering goals of LESI, and to ensure that the appropriate Committee of LESI

are made aware of opportunities for cooperation. LESIAC will carry out this mission in the following manner:

Determine the international organizations which might be of interest to LESI.

II. Arrange high level meetings between the President of LESI and the officers of such organizations, usually on a yearly basis.

III. Determine areas where cooperation between LESI and each organization might be possible.

IV. Inform the appropriate LESI Committee of the needs of each organization to see if they are willing to cooperate with the appropriate organization.

V. Ensure that communication lines are open on a continuous basis.

VI. Provide local Ambassadors for each such organization to aid in communication.

VII. Provide NGO as appropriate on a volunteer basis.

VIII. Provide speakers for international organizations as appropriate.

*Tom Small (Co-Chair)*

*Dennys Watson (Co-Chair)*

### **Long Range Planning Committee**

The long range Planning Committee has the responsibility :

To undertake a permanent and continuous study of the goals, objectives, role and activities of LESI, as well as of the needs of the Member Societies;

II. To make recommendations to the Board of Delegates as to changes in the structure and functions of the Organization.

*Norm Jacobs (Co-Chair)*

*Jeremy Brown (Co-Chair)*

*Larry Evans (Vice-Chair)*

*Akira Mifune (Vice-Chair)*

*Thierry Sueur (Vice-Chair)*

*Hisanori Tanaka (Vice-Chair)*

### **Meetings Committee**

The Meetings Committee is Composed of a Chairperson And members selected by the International President. While most of the members are delegates from the member societies, being a

delegate is not a prerequisite for being a Chairperson or a member of a Committee. The Meetings Committee is charged with the responsibility of recommending International conference meeting sites, as well as any other meetings designated by the International President to the Executive Committee and delegates for their advice and consent. In addition, the Meetings Committee is responsible for setting forth Guidelines as to how International meetings should be organized and conducted. The Meetings Committee also assists the individual societies in connection with the planning, organizing and running of International meetings.

*Ron Grudziecki (Chair)*  
*Ernest Posner (Vice-Chair)*  
*Edwin Shalloway (Vice-Chair)*  
*Arne Alnaes (Vice-Chair)*  
*Shaojie Chi (Vice-Chair)*

**Membership Committee**

The Membership Committee Reviews the qualification of societies applying to become a member society and makes recommendations to the Board of Delegates. Factors Which the Membership Committee takes into consideration include the number of individuals in the applying society and the overall composition of the applying society; i.e., the number of private lawyers, corporate lawyers, business persons, etc. In addition, the committee will help regions (countries) to form chapters in order to apply to become a member society for those regions where LES International has received inquiries. The Membership Committee also reviews the activities of societies and offers to assist Those societies who are not sufficiently active.

*Peter Chrocziel (Co-Chair)*  
*Willy Manfroy (Co-Chair)*

**Multimedia Industries Committee**

The objective of the LESI Multimedia Industries Committee is to provide members with a business networking forum within LESI and with other Multimedia

industry associations. This is accomplished by establishing regional multimedia industrial groups which will attract high quality members from business as well as maintaining an annotated worldwide directory. Workshops or seminars are conducted every year at LESI annual meetings, and news about the group is published frequently in the blue pages of *les Nouvelles*.

*Ruprecht Hermans (Co-Chair)*  
*Ben Goodger (Co-Chair)*  
*Toshihiko Kanayama (Vice-Chair)*

**Nominating Committee**

The nominating Committee has the following responsibilities:

- a) Evaluating the candidates for officers of the Society;
- b) Nominating the candidates for officers of the Society, as well as an auditor, all to be elected each year at the last meeting of the Board of Delegates;
- c) Helping and advising the President and the President Elect in the selection of Committee members and chairpersons.

*Rodney de Boos (Chair)*  
*Jeremy Brown (Vice-Chair)*  
*Norman Jacobs (Vice-Chair)*  
*Oliver Axster (Vice-Chair)*

**Pan American Trading Block Committee**

The mission of the Committee is to keep abreast of developments and the anticipated future developments of the intellectual property laws, cases, regulations and other matters of the countries of North and South America. The identification of these and their relevance will be canvassed and discussed by correspondence or at Committee meetings. Where possible and appropriate, the Committee will consider submissions to appropriate authorities in the relevant countries. The Committee also intends to collaborate with other Committees of LES International where their interests overlap. Those other committees will include the European, Patent and Technology Licensing, Copyright

and Computer Technology, and Trademark And Character Licensing Committees.

*Oscar Becerril (Co-Chair)*  
*Gert Dannemann (Co-Chair)*  
*Gloria Isla (Vice-Chair)*

**Patent and Technology Licensing Committee**

To prepare papers and undertake studies on matters relevant to patent and technology licensing as requested by or agreed with the officers of LESI.

II. To suggest speakers and workshop leaders on subjects pertaining to patent and technology licensing as requested by the officers of LESI or third party organizations.

III. To promote the publication in *les Nouvelles* of papers and reports on matters relevant to patent and technology licensing.

*Bob Goldscheider (Chair)*  
*John Woodley (Vice-Chair)*  
*Bernard Geissler (Vice-Chair)*  
*Fiona M.M. Nicolson (Vice-Chair)*

**Publications Committee**

The publications Committee seeks, through the publication and dissemination of articles, treatises and other materials, to inform industry, government and other affected parties of the significance of licensing in domestic and international technology transfers, to educate the Society's membership in current legal and business issues affecting the licensing of technology, and to provide for the exchange among the Society's membership of legal and business ideas relevant to the licensing of technology.

*Renate Siebrasse (Co-Chair)*  
*Mike von Seidel (Co-Chair)*  
*David Braunstein (Co-Chair)*

**Trademark and Character Licensing Committee**

The purpose of this Committee is twofold:

- I. To collect and disseminate information regarding trademark and character licensing, including know-how and techniques of licensing, and trademarks as assets; and
- II. To cooperate with the

Trademark Administration Committee of LES (USA & Canada) in the protection and administration of the LES trademarks, including matter of use, registration, maintenance and policing.

*Arne Alnaes (Chair)*  
*Furio Ghezzi (Vice-Chair)*  
*Tom Small (Vice-Chair)*  
*Silvia Villa (Vice-Chair)*

# LESI CONSTITUTION

## Licensing Executives Society International

as adopted at Milan on February 7, 1982  
amended at Brussels on May 24, 1984,

amended at Zurich on April 5, 1987  
and amended at Rio de Janeiro on June 16, 1990

### Article I Name and Purpose

#### SECTION 1

The name of this organization shall be "Licensing Executives Society International" ("LES International"). LES International is an unincorporated association organized in accordance with the laws of the State of New York, United States of America, consisting of organizations of natural persons for one or more countries ("Member Societies"). Each Member Society shall be known as "Licensing Executives Society" or "LES" with appropriate further geographic designation.

#### SECTION 2

The purpose of LES international are the following:

(a) To function as a nonprofit professional and educational society encouraging high standards and ethics among persons engaged in the domestic and international licensing and other transfer of technology and intellectual property rights.

(b) To assist the individual members of Member Societies in improving their skills and techniques in licensing through self-education, conduct of special studies and research, sponsorship of educational meetings, publication of articles, reports, statistics and other materials, and exchange of ideas related to domestic and international licensing and other transfer of technology and intellectual property rights.

(c) To inform the public, the business community and governmental bodies concerning the economic significance and importance of licensing and other transfer of technology and intellectual property rights and the high professional standards of those engaged in the profession of licensing.

(d) To function as a research organization and assist in furthering the licensing and other transfer of technology with a view to effecting its optimum employment on a worldwide basis.

(e) To assist its Member Societies in carrying out purposes similar to the foregoing and to coordinate their activities with those of other Member Societies.

(f) To arbitrate or assist in the settlement of disputes, if any, among its Member Societies.

(g) To promote new Member Societies in any country or countries not already covered by an existing Member Society.

#### SECTION 3

LES International shall be free to grow by the encouragement of individual membership in Member Societies throughout the world and by the creation of Member Societies for countries and groups of countries irrespective of the politics or the state of technology development of such country or countries. LES International shall be nonpolitical and shall endeavor to present practical information and technical advice to international organizations having a substantial concern with licensing and transfer of technology and intellectual property rights. It shall also serve to inform and advise Member Societies to enable them to submit their views to governments, national and international organizations and the like if they so desire.

### Article II Membership

#### SECTION 1(a)

The membership of LES International is composed of all Member Societies which are admitted to membership. Such additional Member Societies may be admitted to membership as provided in Section 2 of this Article II and in Section I of Article IV of the Bylaws of LES International. A Member Society may be expelled from membership as provided in Section 2 of Article IV of the Bylaws.

#### SECTION 1(b)

Membership in any of the Member Societies shall be limited to natural persons who in their professions or occupations engage or have engaged in or otherwise have substantial activities related to licensing of technology or any other aspect of transferring of intellectual property rights or matters related thereto and to natural persons whose contribution or likely contribution to the development of licensing and other transfer of technology and intellectual property rights or to the Member Society is considered by the Member Society to justify honorary membership.

#### SECTION 1(c)

The membership of each Member Society shall consist of persons qualified and accepted for membership who are residents of the country or countries for which the Member Society is constituted; provided that:

(i) A person qualified for membership who resides in a country for which no Member Society exists may be a member of any Member Society he or she chooses and by which he or she is accepted for membership; and

(ii) A person qualified for membership who is a member of the Member Society constituted for his or her country of residence may also be a member of any other Member Society he or she chooses and by which he or she is accepted for membership.

#### SECTION 1(d)

Save as provided in section 1(c)(ii) of this Article, a person who is qualified for membership of the Member Society constituted for the country of his residence may not be or remain a member of any other Member Society.

#### SECTION 2(a)

Each Member Society shall be bound by the following rules:

(i) The objectives of the Member Society shall be consistent in all respects with those of LES International.

(ii) The governing laws of the Member Society shall provide that it shall be bound to abide by the Constitution and Bylaws of LES International in force from time to time to the extent that the law of the country or countries of the Member Society permits:

(iii) The Member Society shall have and enforce Rules of Conduct concerning the conduct of its members which are in substantial conformity with those established by LES International in accordance with Article IV, Section 2 hereof,

#### SECTION 2(b)

Each applicant for admission as a Member Society shall satisfy LES International that it is likely to be active in enhancing membership and in achieving its objectives. In this connection, regard shall be had in particular to the number of members at the time of the application, their professions or occupations and the degree of organization and resourcefulness attained or likely to be attained.

#### SECTION 2(c)

Each Member Society shall have the following obligations:

(i) Obligation to designate delegates to the Board of Delegates, the number to be fixed in accordance with Article III of this Constitution;

(ii) Obligation to be represented by one or more delegates at no less than one meeting of the Board of Delegates each year;

(iii) Obligation to maintain its objectives, purposes and government laws, together with its Rules of Conduct, at all times in substantial conformity with those of LES International;

(iv) Obligation to pay the dues to LES International as established by the Board of Delegates under Article VII, Section 1 of this Constitution for membership and maintenance of the International Roster, les Nouvelles and other publications of LES International.

(v) Obligation to report, preferably in writing, to each meeting of the Board of Delegates on the Member Society's activities, membership, general financial condition and other relevant matters.

(vi) Obligation to accept members of other Member Societies at meetings upon the same terms as its own members;

(vii) Obligation regularly to contribute to les Nouvelles items of news and interest.

### Article III Board of Delegates

#### SECTION 1

The general management and control of the affairs and property of LES International shall be vested in a Board of Delegates composed of delegates designated by each Member Society. Each Member Society shall be entitled to designate two delegates and in addition each Member Society having more than 200 members shall be entitled to designate one additional delegate for each 200 members, or fraction thereof, above its first 200 members. For this purpose the number of members of each Member Society shall include dues paying members only as determined and certified by the Secretary of LES International as of the 31st day of December of each year.

#### SECTION 2

Delegates shall be designated by each Member Society in such manner as its own governing laws shall provide, except that at least one of such delegates shall be an officer of such Member Society, preferably its highest executive officer.

#### SECTION 3

If any delegate becomes the President or President-Elect of LES International, the Member Society to which he belongs shall designate another delegate to serve in his place. Each Member Society shall also be entitled to designate a substitute delegate for the purpose of a particular meeting to serve in place of any of its delegates who is unable to attend.

#### SECTION 4

A person who is designated to be a substitute delegate for the purposes of a particular meeting of the Board of Delegates shall be entitled to attend that particular meeting and act as a delegate there at in the place of the delegate in whose place he has been appointed to serve.

#### SECTION 5

Each Member Society shall notify the Secretary of LES International of the names of its designated delegates and of each substitute delegate designated for the purpose of a particular meeting of the Board of Delegates.

#### SECTION 6

Each delegate and substitute delegate present at a meeting of the Board of Delegates shall be entitled to one vote.

#### SECTION 7

Subject to Section 8, a delegate may appoint to be his proxy at a meeting of the Board of Delegates,

(i) a delegate or substitute delegate from the same Member Society, or

(ii) a delegate or substitute delegate of another Member Society, and at a meeting of the Board of Delegates, a person who has been appointed to be a proxy in accordance with the foregoing provisions of this section may exercise the vote of his appointor in the same manner as his appointor could have done (in addition to the vote to which the proxy is himself entitled as a delegate or substitute delegate).

#### SECTION 8

Where a substitute delegate is designated by a delegate's Member Society to serve in place of the delegate for the purposes of a particular meeting of the Board of Delegates, and that substitute delegate attends that meeting, the provision of Section 7 shall not apply in the case of the delegate, with respect to that meeting.

#### SECTION 9

At any meeting of the Board of Delegates three or more delegates present and entitled between them to exercise at that meeting an aggregate number of votes (including proxy votes) which is greater than one half of the total number of delegates of which the Board of Delegates is at that time comprised, shall constitute a quorum.

#### SECTION 10

Unless and except so far as expressly otherwise provided in this Constitution or by any Bylaws of the LES International, a resolution passed at a meeting of the Board of Delegates at which a quorum is present by a majority of the votes (including proxy votes) exercisable by the delegates (including substitute delegates) present at that meeting will be effective as a resolution of the Board of Delegates and action may be taken thereon accordingly.

### Article IV Bylaws and Rules of Conduct

#### SECTION 1

The Board of Delegates shall have power to adopt, and from time to time amend, Bylaws to govern the affairs of LES International. The officers provided for in the Bylaws shall be elected by the Board of Delegates and such Bylaws shall provide that the President shall have no vote except a cast-

ing vote in case of a tie and that the President-Elect shall have no vote except a casting vote in case of a tie at a time when he is serving in place of the President.

#### SECTION 2

LES International shall adopt and maintain Rules of Conduct establishing standards of professional ethics and responsibility.

### Article V Official Language

In all official communication on behalf of LES International the English language shall be used.

### Article VI Cooperation with Other Organizations

The Board of Delegates shall have power, under such terms and conditions as it deems appropriate and consistent with the purposes of LES International, to designate observers to and to cooperate with other organizations conducting activities of interest to LES International. Representatives of such organizations may, at the discretion of the Board of Delegates, be invited from time to time to attend meetings of LES International or to participate in its activities on such terms and conditions as the Board of Delegates shall determine.

### Article VII Finances

#### SECTION 1

Each Member Society shall pay annual dues to LES International in an amount equal to the Member Society's proportionate share of the annual budget of LES International, based upon the number of its dues paying members. The annual budget of LES International shall be determined annually by the Board of Delegates and communicated to each of the Member Societies. In case of emergencies, the Board of Delegates may impose special assessments in addition to annual dues to be allocated among the Member Societies in the same manner as annual dues.

#### SECTION 2

Each Member Society shall fix its own dues structure for its members and handle its own finances.

### Article VIII Membership Lists

LES International shall cause to be maintained a current roster of the members of Member Societies and shall have power to specify and control the uses thereof. However, each Member Society shall have power to specify and control the uses of its own separate roster of its own members.

### Article IX Publications and Trademarks

#### SECTION 1

LES International shall have power to publish such publications as the Board of Delegates shall determine from time to time to be appropriate and financially prudent. The Board of Delegates may delegate such publication to one or more of the Member Societies. Subject to the approval of the Board of Delegates, each Member Society shall have the right to translate and publish such publications in the language or languages used by its members.

Each Member Society shall use its best efforts to obtain from any member of that Society and from any guest speaker

who presents a paper or other contribution at any meeting, seminar or other function organized by that Member Society to agree that LES International may publish his or her paper or contribution in les Nouvelles.

#### SECTION 2

All names, registered or unregistered trade and service marks, logos, designs or other means of identification used or desired to be used by LES International or any Member Society, the "Trademarks", shall be owned by LES International and all use of the Trademarks by Member Societies shall inure to the benefit of LES International. In order to protect the identity of LES International, each Member Society, upon acceptance of this Constitution and to the extent permitted by law, shall be deemed by such acceptance to have made an assignment of and to agree to assign to LES International all rights it has acquired, or may acquire, in connection with its activities as a Member Society, in any of the Trademarks, and to the extent such assignment is not permitted by law, to hold such rights in trust for LES International. The Trademarks shall include but are not limited to the letters "LES", together with the world logo devices, the words "Licensing Executives Society International" and "Les Nouvelles" and the name of any publication of LES International. The Board of Delegates may authorize one or more of its Member Societies as trustee or trustees for LES International to hold the Trademarks on behalf of LES International.

#### SECTION 3

LES International shall be deemed, to the extent permitted by law, to have granted a license to each Member Society to use, as long as such Member Society remains a member of LES international but not thereafter, all Trademarks in accordance with this Constitution, the Bylaws of LES International and resolutions adopted by the Board of Delegates at any time and from time to time.

#### SECTION 4

Each Member Society shall have the duty to notify LES International of any infringements of the Trademarks which may come to its notice and to cooperate with LES International and its representatives in taking action, legal or otherwise, against such infringement.

#### SECTION 5

When a Member Society ceases to be a member of LES International it shall immediately discontinue all use of the Trademarks and any corporate or association name containing the same.

#### SECTION 6

The officer of LES International and of each Member Society shall execute and deliver such formal instruments of transfer and license as may be necessary or appropriate for carrying out the provisions of this Article IX.

### Article X Coordination of Programs

Each Member Society shall be autonomous subject to the provisions of this Constitution, shall pay its own expenses, and shall be free to establish and conduct its own programs and activities provided they are consistent with the purposes of LES International, do not from a practical standpoint in the opinion of such Member Society conflict with the activities of LES International or of other Member Societies, and are reported to LES international currently and, when possible, in advance. LES International shall use its best efforts



to coordinate the schedules of activities of all Member Societies to prevent conflicts among them. Each member of a Member Society shall be entitled to attend all functions of every Member Society on the same terms and conditions as the members of such Member Society, but shall not be required to pay dues to any Member Society of which he is not a member. LES International shall disseminate through its publications or otherwise notices and proceedings of meetings of Member Societies when such meetings and proceedings have been brought to its attention.

### **Article XI Meetings and Society Year**

#### **SECTION 1**

The Board of Delegates shall have an Annual Meeting which shall be held during the last four months of the calendar year, normally in conjunction with an appropriate meeting of one of the Member Societies. The Board of Delegates may also meet at other times and places during the year.

#### **SECTION 2**

The Society year shall end at the termination of the Annual Meeting, and a new Society Year shall commence immediately thereafter.

### **Article XII Duration**

The existence of LES International shall continue until such time as it is dissolved by a resolution of a meeting of the Board of Delegates passed by an aggregate number of votes which is not less than three-quarters of the total number of delegates of which the Board of Delegates is then composed. In the event of dissolution all assets and funds on hand after payment of all indebtedness of LES International shall be divided among the Member Societies which are then members of LES International in proportion to the aggregate amount of dues and assessments paid by them to LES International within the last three fiscal years of LES International ended prior to the date of adoption of the resolution to dissolve. If at the time of dissolution the liabilities of LES International exceed its assets, the amount of the excess shall be apportioned among the Member Societies which were members of LES International when such liabilities occurred and shall be paid by them in proportion to the amount of dues and assessment charged against them, respectively, by LES International during the three fiscal years of LES International ended prior to the date of adoption of the resolution to dissolve except that in no event shall any Member Society be liable hereunder for an amount in excess of the dues and assessments charged to it for the last of such fiscal years.

### **Article XIII Relation of Members**

The Member Societies, the officers, delegates and committee members of LES International and individuals acting for LES International or any Member Society shall not be deemed partners or agents of one another for any purpose by reason of any provision of this Constitution, the Bylaws of LES International or any resolution of the Board of Delegates or other action of LES International pursuant thereto, or by reason of any action taken by them in carrying out the purposes of LES International. LES International shall indemnify individual officers, delegates and committee members of LES International and hold them harmless against any claim, loss or liability resulting from action taken by them in law-

fully carrying out resolutions of the Board of Delegates and their duties on behalf of LES International.

### **Article XIV Insurance and Audit**

#### **SECTION 1**

All officers and employees of LES International to whom funds are entrusted shall be covered by fidelity bonds in such amounts and with such insurers as the Board of Delegates shall determine, and LES International shall be protected by insurance against such risks, in such amounts and by such insurers as the Board of Delegates shall determine.

#### **SECTION 2**

The finances of LES International shall be audited as provided in Section 6 of Article IV of the Bylaws.

### **Article XV Amendments**

This Constitution may be amended by a resolution of a meeting of the Board of Delegates passed by an aggregate number of votes which is not less than two-thirds of the total number of delegates of which the Board of Delegates is then composed, provided the proposed amendment or the substance thereof shall have been presented in writing to all Member Societies at least 60 days prior to the meeting at which it is adopted.

# LESI Bylaws

## Licensing Executives Society International

as amended at Rio de Janeiro on June 16, 1990  
as amended at San Diego, November 1991  
as amended at Barcelona, June 1992

as amended at Berlin, June 1993  
as amended at Beijing, May 1994  
as amended at Cannes, June 1996  
as amended at Cancun, April 1997

### Article I Officers

#### 1. In General

The officers of LES International shall be a President, a President-Elect, who shall be a member of a member society different from that of the President, two Vice Presidents, a Secretary, a Treasurer, and such other officers as the Board of Delegates shall specify. Officers shall be elected by the Board of Delegates at its Annual Meeting for such terms not over two years, as the Board of Delegates shall determine. The newly elected officers shall commence their terms at the commencement of the new Society Year as provided in Section 2 of Article XI of the Constitution. If a delegate is elected President or President-Elect the Member Society of which he is a member shall designate another delegate to take this place. Officers shall be eligible for re-election, except that the President may not be elected to succeed himself. Except as provided in Section 3 of this Article I, in the event of death, resignation or inability of any officer to perform his duties, the Board of Delegates shall have power to elect a successor to serve out his term.

#### 2. President

The President shall be the chief executive of LES International, shall attend and preside at all meetings of the Board of Delegates but he shall have no right to vote except a casting vote in case of a tie. He shall have the power to make, under the instructions and subject to the approval of the Board of Delegates, contracts for and in the name of LES International and (except as in hereinafter provided in respect to the President-Elect) shall have the power to appoint members of committees as provided in Sec. 2 of Art. III and perform such other duties as are usually required by the office or as they may be delegated to him by the Board of Delegates. He shall be ex-officio a voting member of all committees, standing and special.

#### 3. President-Elect

In the absence of the President, or in case of his death, resignation or inability to act, the President-Elect shall exercise the authorities, powers and duties of the President. He shall be entitled to attend all meetings of the Board of Delegates but he shall have no right to vote except a casting vote in case of a tie when acting in the absence of the President. The President-Elect shall appoint the chairmen and members of all committees who are to serve for the year following that in which he is President-Elect, as provided in Sec. 2 of Art. III. The President-Elect shall perform such other duties and exercise such other powers as may be delegated to him by the President or by the Board of Delegates.

#### 4. Past-Presidents

Past-Presidents shall be entitled to attend all meetings of the Board of Delegates, but they shall not be entitled to vote except when designated as a delegate or substituted delegate of a Member Society.

#### 5. Vice President

The Vice President shall assist the President regarding communications between LES International and the Member Societies, assistance to the Member Societies in development of educational programs and promotion of membership, coordination of regional programs and development of new Member Societies and will report on the health and activities of the Member Societies to the Executive Committee. The Vice President shall perform such other duties and exercise such other powers as may be delegated to them by the President or by the Board of Delegates.

#### 6. Secretary

The Secretary shall keep a record of the proceedings of LES International, the Board of Delegates and the Executive Committee which records shall at all reasonable times be open to inspection by any Member Society. He shall notify Member Societies of their admission to membership, keep a roll of Member Societies, issue notices of all meetings of LES International and of the Board of Delegates, conduct correspondence, present an annual report in writing at the Annual Meeting of LES International, have custody of the minute books, Constitution and Bylaws, and perform such other duties as usually pertain to such office, or that may be assigned to him by the Board of Delegates. He shall provide each member of the Board of Delegates with a written copy of the minutes of each meeting of the Board of Delegates and of the Executive Committee as soon as convenient after the meeting, obtaining from the Treasurer a financial statement for inclusion in the minutes of each meeting of the Board of Delegates. The Secretary shall not be entitled to vote except when designated as a delegate or substituted delegate of a Member Society.

#### 7. Treasurer

The Treasurer shall collect dues, receive and take charge of all monies and other assets belonging to LES International, disburse the same upon the authority of the President, President-Elect or the Board of Delegates, and make a full written report of the details of receipts and disbursements at each meeting of the Board of Delegates and at the Annual Meeting. The Treasurer shall not be entitled to a vote except when designated as a delegate or substitute delegate of a Member Society.

#### 8. Executive Committee

The Officers of LES International constitute its Executive Committee. The Executive Committee may exercise the powers of the Board of Delegates, provided however that the actions of the Executive Committee shall be reported to the Board of Delegates at its next meeting. The members of the Executive Committee shall meet upon the call of the President when possible, but the Committee shall be deemed to be in continuous session and, when a formal meeting is inconvenient, may take action by the concurrence of a majority of the whole number of members (including vacancies) of the Committee, expressed by telephone, telegraph, mail or otherwise. Minutes shall be kept of all actions of the Executive Committee whether taken in formal meeting or otherwise.

## Article II Meetings

Meetings of the Board of Delegates other than the Annual Meeting held in accordance with Article XI of the Constitution may be called from time to time by the President or by five or more members of the Board of Delegates at such times and places as may be fixed by the Board of Delegates or designated in the notice of the meeting. Reasonable notice of any such meeting specifying the time and place at which it is to be held shall be given to all Member Societies.

## Article III

### Committees

1. The Board of Delegates shall have the power to establish and designate the duties of and to abolish standing and special committees, in addition to the Audit Committee as provided in Section 6 of Article V of these By-Laws. The member of committees need not be members of the Board of Delegates.

Unless otherwise provided in these By-Laws, each committee shall have at least five members and the term of office of the committee chair shall be at least two consecutive Society Years.

2. Committee members shall be appointed, subject to the possibility of re-appointment and repeated re-appointments, for a term of two consecutive Society years.

The President-Elect shall appoint the committee members, in consultation with the Incumbent and, when applicable, with the in-coming chairs of the relevant committees, for a term commencing with the close of the Annual Meeting which concludes his term as President-Elect. In the course of a Society Year the President shall appoint committee members.

Before making his appointments of committee members the President-Elect shall solicit from all presidents of Member Societies proposals for such appointments, but he shall not be bound by these proposals. The President-Elect shall re-appoint committee members only in consultation with the incumbent and, when applicable, the in-coming chair of the relevant committee.

The President-Elect shall appoint or re-appoint committee chairs, co-chairs and vice chairs in consultation with the incumbent chairs of the relevant committees.

The President-Elect shall report on his appointments to the Board of Delegates at the Annual meeting which concludes his tenure as President-Elect.

3. Whenever a committee intends, on behalf and in the name of LES International to offer its expert opinion and advice on significant developments in the area of its responsibility by submission to any public authority, it shall first submit the draft of such submission to the members of the Executive Committee and to the Presidents of all Member Societies for their comments and approval, which approval shall be deemed to have been given if the recipient of such draft has not communicated to the committee Chairman his dissent within a reasonable period of time, as expressly set in the communication of such draft.

4. The committees shall regularly report on their activities in *Les Nouvelles*.

5. Until changed by the Board of Delegates, the standing committees and their responsibilities shall be as follows:

## PROFESSIONAL COMMITTEES

### Copyright Licensing Committee

The committee shall gather, process and disseminate to LES members and others topical information relevant to copyright protection and licensing, with a special focus on computer software and industrial design, shall contribute its expertise to LES educational programs and shall address significant new developments within the field of its activities.

### Dispute Resolution Committee

The Committee shall provide, by publications or otherwise, to LES members and others education on dispute resolution, with a special focus on alternative dispute resolution (arbitration and mediation), shall monitor and report on corresponding new developments and shall address major new developments in the field of its activities.

### Patent and Technology Licensing Committee

The committee shall gather, process and disseminate to LES members and others topical developments in the areas of technology transfer and of technological intellectual property, shall contribute its expertise to LES educational programs and shall address significant new developments in the field of its activities.

### Trade Mark and Character Licensing Committee

The Committee shall gather, process and disseminate to LES members and others topical developments in the areas of trademark and character licensing and of trademark protection, of copyright protection and of other protection of advertising copy, of designations of origin, of product designations and of product descriptions, shall contribute its expertise to LES educational programs, and shall address significant new developments within the field of its activities.

## EXTERNAL RELATIONS COMMITTEES

### European Committee

The committee shall monitor and report on developments in the European Community and other European trading blocks, maintain and intensify contact with their institutions, offer and provide its expertise to their services and address major new developments.

### LESIAC (LES International Affairs Committee)

The committee shall maintain and intensify contacts with other international organizations, such as WTO, WIPO, AIPPI, ICC, Agencies of the UN, etc., shall collaborate with these on worthwhile projects and conferences and address to them or together with them significant new developments planned or to be initiated within their areas of activity. In the pursuit of these activities it shall obtain the input from other relevant LESI Committees and, to the extent practicable, collaborate with them.

### Pan American Committee

The committee shall monitor and report on developments in NAFTA and other American trading blocks, maintain and intensify contacts with the NAFTA Institutions, offer and provide its expertise to their services to them and address major new developments within NAFTA's field of activities

## INDUSTRY SECTOR MANAGEMENT COMMITTEES

### Chemical Industry Committee

The committee shall promote networking among the members of the chemical, petrochemical and polymer industries, shall conduct or sponsor educational activities in these fields, shall identify and collaborate on problem areas of joint concern and shall address major new developments.

### Health Care Products Industry Committee

The committee shall promote networking among the members of the pharmaceutical and medical devices industries, shall conduct or sponsor educational activities in its field, shall identify and collaborate on problem areas of joint concern and shall address major new developments.

### Multimedia Industry Committee

The committee shall promote networking among the members of the entertainment, telecommunications, interactive electronic products and related industries, shall conduct or sponsor educational activities in these fields, shall identify and collaborate on problem areas of joint concern and shall address major new developments.

## OPERATIONS COMMITTEES

### Awards Committee

The committee shall review the qualifications of candidates for the gold medal and other awards of LES International and shall make its recommendations to the Board of Delegates. Its membership shall be comprised of all former recipients of the Gold Medal award of LES International, who have indicated their willingness to serve, and such other members as may be appointed.

### Communications Committee

The committee shall supervise, monitor and improve communications between LES International and member Societies and among Member Societies and shall communicate the activities and the achievements of LES to the outside world, so as to further the recognition and the image of LES International as the World's premiere professional licensing organization.

### Constitution Committee

The committee shall continuously review the Constitution, By-Laws and Rules of Conduct of LES International with a view to improving them or adapting them to new developments, as this may appear expedient, shall monitor compliance by Member Societies, shall review draft constitutions of societies seeking to become Member Societies, and shall report to the Board of Delegates accordingly.

### Education Committee

The committee shall manage, devise and disseminate educational programs and materials of LES International, shall coordinate educational programs of Member Societies and shall, in collaboration with other institutions, further the dissemination of knowledge and experience of licensing and intellectual property to interested groups and persons outside of LES.

### Endowment Committee

The committee shall, under the authority of the Board of Delegates, manage the Endowment Fund of LES International, shall seek out worthwhile projects to be funded by that Endowment Fund and shall make corresponding recommendations to the Board of Delegates. It may have less than five members.

### Intellectual Property Maintenance Committee

The committee shall collaborate with the attorneys charged with the registration and maintenance of the trademarks and other intellectual property of LES International, shall devise and recommend to the Board of Delegates standards for the use of the trademarks and of the logo of LES International and shall monitor compliance and, in the case of infringements of the intellectual property rights of LES International, shall recommend suitable action to the Executive Committee and/or the Board of Delegates, as appropriate.

### Investment Committee

The committee shall recommend to the Board of Delegates suitable investments of the funds of LES International. It may have less than five members.

### Long-Range Planning Committee

The committee shall devise and recommend to the Board of Delegates long-range plans for the future development, the structure, the projects and the activities of LES International. It shall have a chair, who is a past president of LES International and whose tenure as the chair shall not exceed two Society Years, and shall have in its membership several past presidents of LES International.

### Meetings Committee

The committee shall continuously review, improve and update its Meetings Manual, shall on its basis advise and assist Member Societies in the planning, budgeting, organization and conduct of International Conferences conducted by them, shall at the request of Member Societies advise and assist them in planning, budgeting, organizing and conducting regional, national or local meetings, and shall within the framework of a five-year forward plan recommend to the Board of Delegates sites for future international conferences.

### Membership Committee

The committee shall devise and recommend to the Board of Delegates the standard of qualifications for Member Societies, shall monitor compliance by Member Societies, whenever required shall advise and aid Member Societies and societies which desire to become Member Societies in achieving and maintaining the standard of qualifications and shall recommend to the Board of Delegates the admission of new Member Societies, as provided in Sec. 1 of Art. IV hereof, and the expulsion of Member Societies, as provided in Sec. 2 of Art. IV hereof.

### Nominating Committee

The committee shall nominate candidates for Officers and for the Auditor of LES International, to be elected by the Board of Delegates at the Annual Meeting. Its membership shall comprise the last three past presidents and two other members and shall be chaired by the immediate Past President.

### Publications Committee

The committee shall recommend to the Board of Delegates and shall supervise all publications of LES International, shall see to it that, whenever feasible, the results of worthwhile committee projects will be published and shall promote and market LES publications to LES members and to the outside world.

## **Article IV Admission of New Member Societies and Expulsion of Member Societies**

### **1. Procedure for admission by the Board of Delegates of new Member Societies**

The following procedure shall be followed for consideration of admission of proposed new Member Societies:

(a) Applications for the admission of new Member Societies shall be considered by the Membership Committee:

(b) As soon as practicable, and preferably following a visit to the applicant, the Membership Committee shall report to the Board of Delegates upon the matters set forth in Article II of the Constitution and on any other matters considered relevant;

(c) In considering the application for admission the Board of Delegates shall take into account the report of the Membership Committee and any other matters considered relevant to the application;

(d) A new Member Society shall be admitted upon a majority vote of the Board of Delegates in favor of admission taken at a duly constituted meeting of the Board of Delegates.

### **2. Procedure for Expulsion by the Board of Delegates of a Member Society**

The following procedure shall be followed for consideration of expulsion of a Member Society:

(a) A Member Society may be expelled from membership in LES International if it ceases to be qualified for membership or fails to abide by one or more of the provisions of Article II of the Constitution.

(b) Proposals for expulsion of a Member Society shall be made to the Secretary of LES International, in writing, specifying the reasons, and may be made only by an officer of LES International (other than the Secretary), by a Member Society or by a standing committee of LES International. (c) Upon receipt of a proposal for the expulsion of a Member Society, the Secretary shall notify the Member Society proposed for expulsion and the Membership Committee of LES International of the proposal and of the reasons specified.

(d) As soon as practicable, and preferably following a visit to the Member Society proposed for expulsion, the Membership Committee of LES International shall consider the reasons specified and any information and submissions provided by the Member Society proposed for expulsion and shall report to the Board of Delegates upon the proposal for expulsion.

(e) The Board of Delegates shall take into account the report of the Membership Committee, any information and submissions provided to the Board of Delegates by the Member Society proposed for expulsion and any other matters it considers relevant to the proposal for expulsion.

(f) The Member Society proposed for expulsion may be expelled by a resolution of a meeting of the Board of Delegates passed by an aggregate number of votes which is not less than two-thirds of the total number of delegates of which the Board of Delegates is then composed.

## **Article V Finances**

### **1. Dues and Budget**

Each Member Society shall pay dues to LES International. Before each fiscal year the Board of Delegates shall establish a budget setting forth all projected expenses of LES International for that year. Such budget shall be allocated among the Member Societies in proportion to the number of dues

paying members in each Member Society at the end of the next preceding fiscal year of LES International, and each Member Society shall pay LES International as dues or assessments the amount of the budget allocated to it.

### **2. Time for Paying Dues**

Dues and assessments shall be payable at such times and in such manner as shall be determined by the Board of Delegates.

### **3. Resignation or Expulsion of Member Societies**

In the event of the resignation or expulsion of a Member Society it shall continue to be liable for its dues for the entire fiscal year of LES International in which it resigns or is expelled. Upon resignation or expulsion such Member Society shall have no further interest in any of the assets or funds of LES International, but it shall remain liable for its proportionate share of any deficit of LES International then existing and for its proportionate share of any expense, loss or damage thereafter incurred by LES International by reason of any obligations or commitments originating during its period of membership, such proportion to be determined in the same manner as if it had not resigned, or been expelled, provided, however, that its liability under this sentence shall not exceed an amount equal to the dues and assessments charged against it for the fiscal year in which it resigns or is expelled.

### **4. Fiscal Year**

The fiscal year of LES International shall be the calendar year and shall end on December 31 of each year.

### **5. Bank Accounts**

LES International shall have such bank accounts as the Board of Delegates shall authorize from time to time. The President shall have authority, subject to revocation by the Board of Delegates, to establish not more than one additional bank account for LES International. All such accounts shall be subject to withdrawal on the signature of the President, President-Elect, Secretary or Treasurer. All persons authorized to sign checks shall be bonded for amounts determined by the Board of Delegates, the cost thereof to be borne by LES International.

### **6. Audit**

An Audit Committee comprising three elected members of any member society shall be established. At each Annual Meeting of the Board of Delegates one auditor, being a member of any Member Society, shall be elected for the period of the following three fiscal years. An auditor may be re-elected. After the end of each fiscal year the three auditors shall audit the finances of LES International and report in writing to the first Board of Delegates meeting in the following year. The Board of Delegates shall decide on giving discharge of responsibility to the Executive Committee. No member of the Executive Committee or any officer of a member society for the fiscal year subject to audit shall be a member of the audit committee.

## **Article VI Waiver of Notice**

Whenever notice of any meetings or action is required to be given by law or under the provision of the Constitution or Bylaws of LES International, a waiver thereof in writing, signed by the person or persons entitled to receive said notice, whether before or after the time fixed for such meeting or action, shall be deemed equivalent to the required notice.

## Article VII Amendments

These Bylaws may be amended by a resolution of a meeting of the Board of Delegates passed by an aggregate number of votes which is not less than two-thirds of the total number of delegates of which the Board of Delegates is then composed, provided the proposed amendment or the substance thereof shall have been presented in writing to all Member Societies at least 60 days prior to the meeting at which it is adopted.

# Rules of Conduct

In order to promote and establish the professional standing of individual members of the Licensing Executives Society International ("LES International") and of its Member Societies (such individual members herein called "members"), and in order to enhance the trust of the public in members, the following Rules of Conduct are adopted. The spirit of these rules should be a proper guide for the conduct of all members to establish confidence of the public in the profession of licensing.

## 1. Compliance with Laws and Regulations

It is the duty of each member to comply with all applicable national, international and local laws and regulations and all rules of conduct imposed by membership in the Member Society and in other professional organizations governing the conduct of persons engaged in the licensing or other transfer of technology or intellectual property rights (herein called "licensing").

## 2. Obligation under other Rules of Ethics

The duties imposed by these Rules of Conduct shall be in addition to the rules of conduct imposed by membership or status in other professions or professional organizations.

## 3. Misrepresentation

It is the duty of every member to make a fair representation as to the nature, quality, and extent of the subject matter being negotiated for licensing. Representation as to performance, reliability, or value should be supported by fact and any statement which is not supported by fact should be identified as opinion.

## 4. Conflicts of Interest

It is unprofessional to represent both parties involved in the subject matter being negotiated for licensing or to represent conflicting interests in the same transaction without the knowledge and express consent of both parties involved. Prior to accepting employment with a client, it is the duty of a member to disclose any interests which might be adverse to a client.

## 5. Interest in the Subject Matter Being Negotiated

If the member has an ownership interest in the subject matter being negotiated for licensing, it is his duty to disclose this fact.

## 6. Confidence

It is the duty of a member to respect and hold inviolate the confidences of a client. In the absence of other agreement with the client, termination of the employment with the client will not terminate this obligation, but the duty is relieved by the fact that the information given in confidence is generally known. In the event that confidences of a previous client prevent him from fully discharging his duties to the subsequent client, the member shall immediately notify the subsequent client of his disability.

## 7. Advertising and Solicitation

A member in his contacts with the public and his clients should not behave in a manner which brings discredit on the Member Society or himself. In particular, a member should not use any business card, letterhead, directory listing, advertising material or any other form of communication which is undignified or which is false, deceptive or misleading or likely to create false or exaggerated expectations as to the skill, experience or ability of such member or the value or cost of the services or facilities offered or as to the results to be accomplished through such services or facilities.

## 8. Membership Lists

The international membership and attendance lists are the property of LES International and the membership and attendance lists of each Member Society are the property of the Member Society. The lists are entrusted to members for their personal use only. Unauthorized use of the lists by member for general mailings or similar purposes is unethical.

## 9. Enforcement

LES International has promulgated these Rules to indicate to Member Societies and members the standards of conduct expected from members. Each Member Society must use its best endeavors to ensure the maintenance of high levels of professional conduct among its members by:

(a) appointing an Ethics Committee to which any complaint may be referred for investigation report and recommendations for action,

(b) using whatever informal means seem appropriate to persuade an offending member to improve his professional conduct and practice, or in serious cases to resign from the Member Society, and

(c) in the event informal methods fail, establishing a formal procedure for expelling or otherwise disciplining the offending Member, which formal procedure shall include the step of notifying the offending member in writing of the nature of the charges and the step of permitting the offending member to submit a written answer to the charges.

(In addition to the foregoing Rules of Conduct, a Member Society at its option may adopt the following Section 10)

## 10. Supplemental Enforcement

A final determination by a competent authority that a member has violated any law, regulation or rule as set forth in Section 1 of these Rules of Conduct may be a basis for discipline or expulsion from the Member Society by the governing body without compliance with the enforcement procedures set forth in Section 9 of these Rules.





# Members Alphabetically by Name

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## Description of Codes

### Professional Type

Immediately following the name of the member, the professional type is shown in parentheses.

Codes translate as follows:

L=Lawyer

O=Other Business Professional

S=Student

1994-1995

1995-1996

1996-1997

1997-1998

1998-1999

1999-2000

## A

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