## **CONCOX & JIMI**

#### MAKING CONNECTIONS SIMPLER









**Starting** as a small company 11 years ago, JIMI has became an international GPS tracking-based software and hardware provider and the creator of Internet of Things. As a leading company from connected vehicles to networking solutions, we are setting market trends worldwide.





## MILESTONES

#### 2007

Headquarter moved to Shenzhen Concox was founded

Manufacturing Plant started in Huizhou

#### 2012

Devices sales broke 1 million globally

#### 2016

Concox GPS&BEIDOU tracker launched, placing its leading role in China's telematics sectors

#### 2018

Sales value \$285million oversea market; New R&D center established in Chongqing

#### 2002

Started Huizhou New Thinking R&D Center. A group of talented engineers joins in.

#### 2009

Developed world's first GPS Tracker with built-in GSM/GPS antenna



2014 JIMI Software is established for cloud and software service

#### 2017

Concox annual hardware Sale Qty. by 2017 hit 6 million units. New factory

established in Guizhou province

## 2019

More comes

#### Shenzhen

#### Headquarters



## **COMPANY PERFORMANCE**

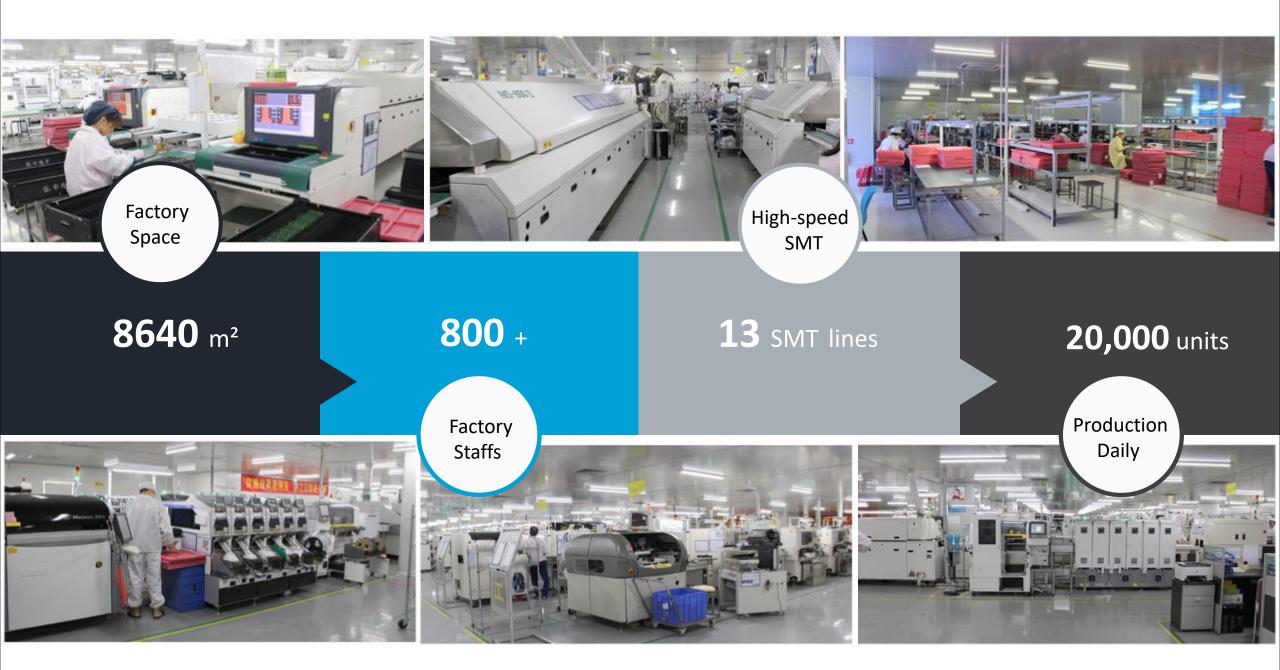
Thanks to customers support and group efforts, today Concox

#### has: Three factory parks in

- Huizhou branch 1 (GPS Tracker)
- Huizhou branch 2 (Bike Lock)
- Guizhou (mobile boards)



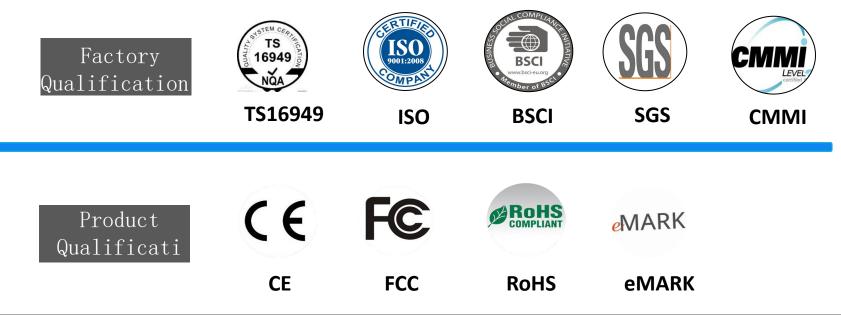
Chongqing South West R&D Center



## **PROPERTY & QUALIFICATION**



400+ R&D engineers (2000 employees)
66 software copyright
36 patents for innovation
41 patents for new utility design
64 appearance patents





Care & Share

Track & Achieve

GPS tracking solution - Overseas

Vehicle camera & Home camera - Overseas

Track solid

Fleet management platform - Overseas

GPS vehicle tracking business (online) - China



GPS vehicle tracking business (offline) - China



GPS personal tracking business - China

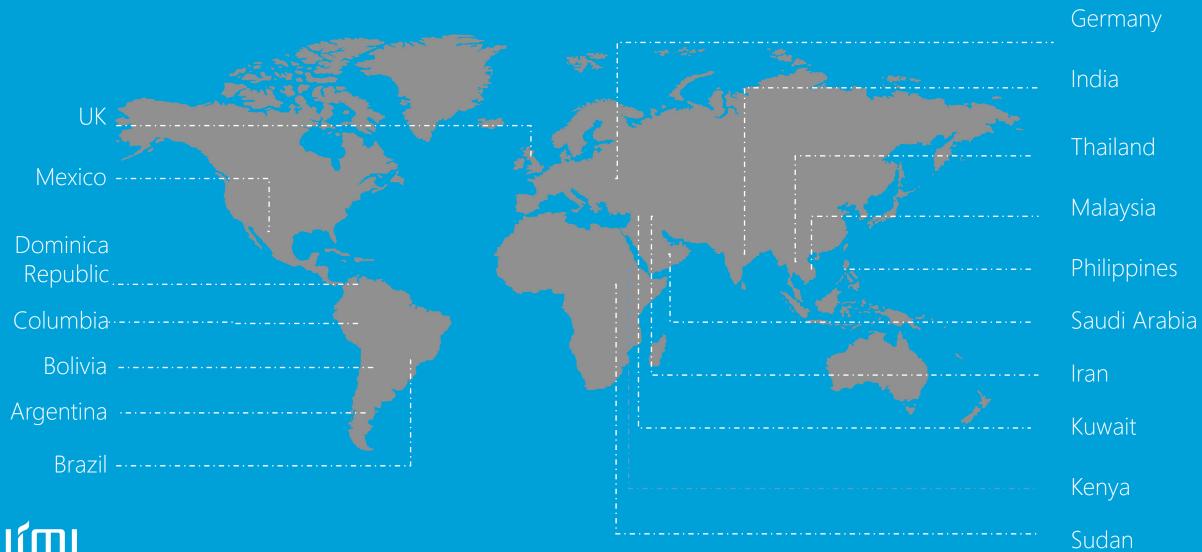




## **COMPANY PERFORMANCE**

- expanded its business to 140+ countries
- worked with exclusive/VIP distributor in 20+ countries
- maintained a yearly growth rate of 40%+

## **Overseas Distributors**











## Car Dashcam





## Share Urban Mobility



Public Security Device (Body camera & Walkie talkie)













Body-worn camera Walkie-Talkie









BL10 GPS Lock for bike-sharing



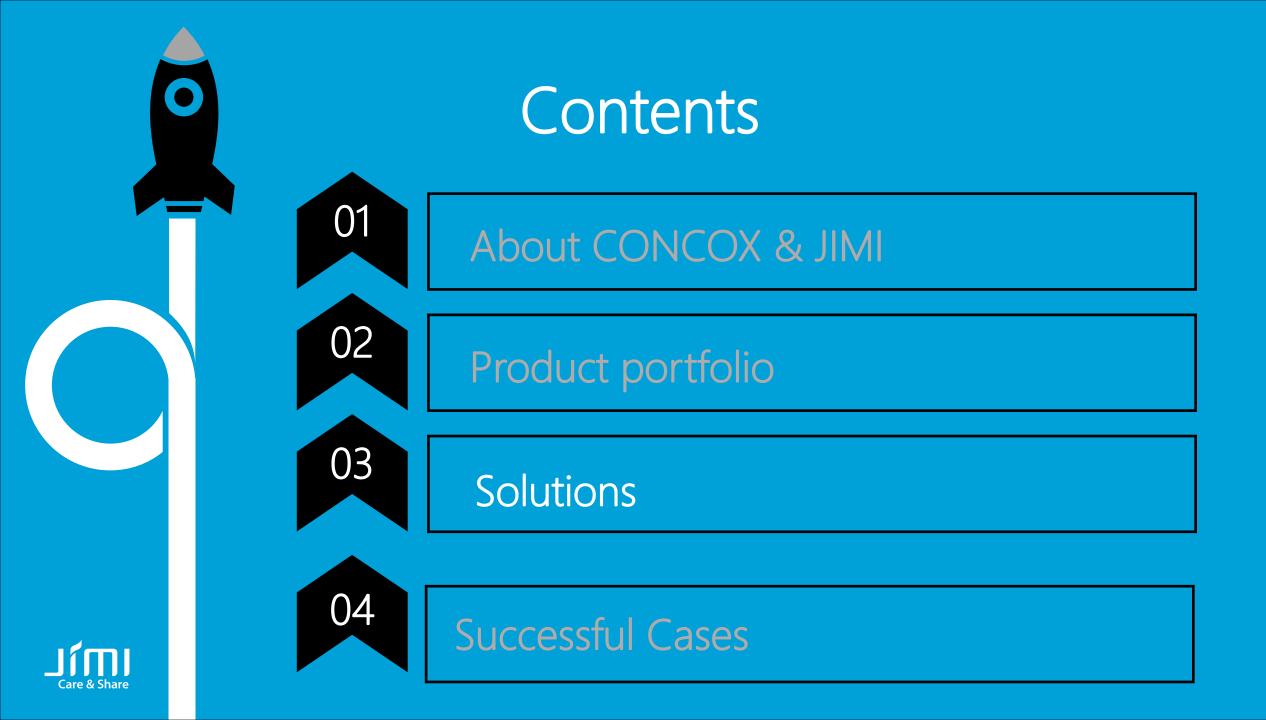


## Software & Platform



- ✓ 5M+ daily active devices
- ✓ Microsoft Azure Cloud based
- ✓ PaaS+SaaS solution
- ✓ Global coverage (140+ countries)
- ✓ 12 million units integrated
- ✓ Open API access
- ✓ Logo customization
- ✓ Fleet management analysis





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Reduce maintenance costs



Fuel consumption estimation



Increasing work efficiency



Quality and process optimization

Fast dispatching





# Logistics Management Solutions





IoT promises far-reaching payoffs for logistics operators and their business customers and end consumers. These benefits extend across the entire logistics value chain, including warehousing operations, freight transportation, and last-mile delivery.



Monitor the status of assets, parcels, and food in real time



Automate business processes to eliminate manual interventions

Improve quality and predictability



Operational efficiency, safety and security



Lower costs



New business models



Better customer experience





Scooter & Bike Sharing Solutions









The revolution of urban mobility



Maximize carbon emission reductions



Prevent traffic jams



Better manage parking and traffic safety



Saving resources and time



Cost-effective



Solve last-mile problem

# Livestock Tracking Solutions



Know generic history, breed and demographics



Maintaining the quality and health of livestock



Capture, store and monitor important data on real time



Reduce the chances of contamination or diseases



Increasing work efficiency



Quickly search a missing animal



Store the data of vaccination and inspection













Increased safety



More independence



Self-esteem and confidence



Carer costs minimized



Prolong living in own home



Maintain normal routines



Peace of mind for family members and carers









### Successful Case

Product: 3G GV20 GPS Vehicle Tracker Exclusive of GV20 contract with Telcel Mexico





## Successful Case

Product: Economic Security Camera Target: 110k units Ø

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Total: 60,000 Taxi



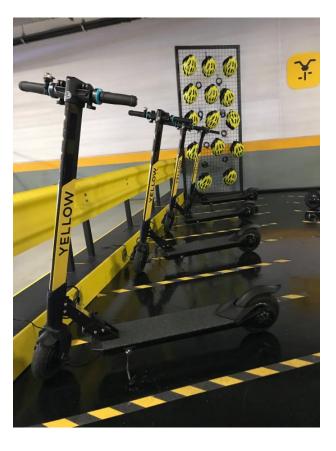
OLA is a famous goverment tender in India during 2014 & 2015, requiring tracking and monitoring device, with SOS calls for emergency. Getting through rounds of tests and audits to factory cabability, Concox's product - GT06N has been certificated as the final applying device.



## Successful Case

#### Dockless share-scooter solution



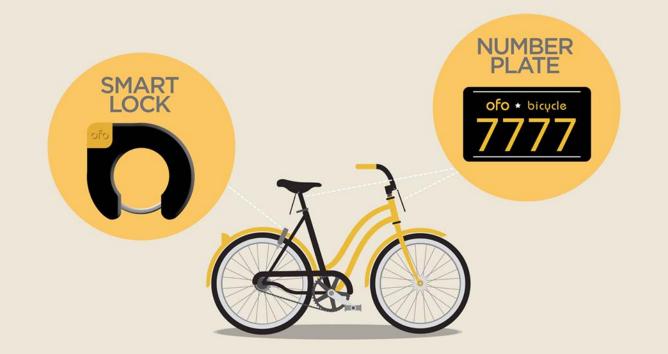


Location: Brazil Initial Order : 40k pcs Device use: IOT Solution Vehicle type: Yellow Brazil

**Purpose:** Monitoring e-scooter, and managing the parking place, quantities in area and help in maintain, reduce damage and theft.







Location: China Total installation: 200k pcs Device use: GPS lock Vehicle type: OfO Bycycle

**Purpose:** Monitoring bicycles, and managing the parking place, quantities in area and help in maintain, reduce damage and theft.





Care & Share

# Thank You

