



Regional AmCham Network US BUSINESS TOUR COMPANY PROFILES

OCTOBER 21 - 29, 2023



American Chamber of Commerce in the Kyrgyz Republic

The American Chamber of Commerce in the Kyrgyz Republic (AmCham KG) is the leading international business association that seeks to create a favorable and competitive business environment in the Kyrgyz Republic. AmCham KG represents over 90 companies, promoting and protecting the interests of both local businesses in the international arena, as well as of foreign companies in the Kyrgyz Republic. In carrying out its activities, AmCham serves as the connecting link between businesspersons, politicians and investors for the purposes of achieving win-win solutions.

Our Mission: Create a favorable investment climate in the Kyrgyz Republic, be a voice of business and a link between all stakeholders of the Kyrgyz Republic's economic growth.

Our Vision: AmCham is the key player of public and private dialogue in creating conducive business environment and No. 1 business association in the country in advocating for the rights of entrepreneurs.



**ALLIANCE
ALTYN**

**GOLD DEPOSIT PROJECT
JEROOY**

Alliance Altyn LLC, Kyrgyzstan

Alliance Altyn LLC was established by Vostok-Geoldobycha Open Joint Stock Company and registered by the Ministry of Justice of the Kyrgyz Republic on June 2, 2015 in the village of Sasyk-Bulak, Talas district, Talas Region.

Alliance Altyn LLC holds a license to develop the Jeruy gold deposit and a license to explore for gold in the Jeruy area. The Talas Gold Mining Plant (TGMP) was built to exploit the Jeruy. In 2015, geological, topographic, and geodesic works, engineering, and environmental studies, as well as the development of technological regulations for ore processing, were initiated at Jeruy. In April 2017, construction of roads and infrastructure began at the Jeruy production site. In November 2019, ore mining started at Jeruy. In March 2020, the gold recovery plant and the TGMP tailings storage facility were put into operation.

The amount of investment in Jeruy at the time of launching the processing complex of TGMP (June 2015–March 2020) was \$410 million. The total amount of investments in the Jeruy project (including open-pit and underground mining operations and the technical equipment of the processing complex) is estimated at \$600 million.



MR. ATAI AKMATBEKOV

Coordinator of regional development at Alliance Altyn LLC

In 2011, he graduated from Kyrgyz Russian Slavic University's Faculty of International Relations, specializing in political science. After that, Atai entered the Master's program at the Russian Presidential Academy of National Economy and Public Administration, specializing in "state and municipal management".

In 2013, he was the chief specialist of the sector of monitoring state programs in the Ministry of Finance of the Kyrgyz Republic. Since 2015, he has held the position of leading specialist of the Fiscal Risk Department. In 2020, Mr. Akmatbekov became an assistant to the Minister of Finance of the Kyrgyz Republic. From 2018 to 2021, he worked as a seconded expert of the Strategic Development Policy, Economy, and Finance Department of the KR President's Office. From January 2022 to March 2022, he was an expert of the Reform Monitoring Department of the Kyrgyz Republic Presidential Administration. From May 2022 to the present, Atai has been working as the coordinator of regional development at Alliance Altyn LLC.



MR. ZHENISHBEK ISAKOV

Deputy General Director for Government Relations and Security, Alliance Altyn LLC

He has been with the company since 2021.

2017 – 2018 – First Deputy Chairman of the State Customs Service.

2016 – 2017 – employee of the Russian-Kyrgyz Development Fund.

2015 – 2016 – Head of the Department of Municipal Property at the Mayor's Office of Bishkek.

2013 – 2014 – Deputy Chairman of the State Customs Service.

2012 – 2013 – Head of the Department of Law Enforcement Work for the State Customs Service.

2010 – 2012 – Deputy Head of the Operational Customs Office in the Northern Region of the Customs Committee of the Kyrgyz Republic, Head of Manas Customs Office at the State Customs Service.



Amanat Asia LLC, Kyrgyzstan

Amanat Asia LLC has been operating since February 8, 2021. The Company is registered in Chuy-Bishkek Department of Justice and has the registration number 195245-3301-LLC, with the location at: Kyrgyz Republic, Bishkek, St.Yerevan, 67.

The main activity of the company is wholesale of automotive spare parts, perfumes, cosmetics and export of goods to the countries of near and far abroad.

Despite its young age, Amanat Asia LLC proved to be a reliable strategic partner for many local and foreign enterprises. The company is developing quite dynamically, the rate of development is from 20 to 30% per year, so the Company intends to maintain and increase its development and expansion.

Currently, the Company's annual gross income is over \$3 (three) million.

In view of this circumstance, the Company sets itself ambitious goals to expand its activities beyond the Central Asian region, including attracting investments into the economy of the Kyrgyz Republic, Meeting the needs of legal entities and individual persons for quality services, increasing the level of employment of the population, promoting the development of entrepreneurship, and developing the social and material infrastructure of the Kyrgyz Republic.

The main values of Amanat Asia LLC team are: Involvement; Responsibility; Customer-centricity; Result Orientation; Cooperation.

MRS. AIPERI KOZHOBKOVA

Deputy General Director for the direction of sales of cosmetics, perfumery and development of distribution, Amanat Asia LLC



Since 2021 and to date works in the Amanat Asia LLC. During his working life, she has gone a long way from a private entrepreneur in the sphere of image/beauty services «My beauty» to the Deputy General Director of the company.

Aiperi's work experience includes not only working as a private entrepreneur in the sphere of image/beauty services «My beauty» (2014-2018), but also working experience in the direction of retail, wholesale and SMM sales in the network of shoe stores «Lion» (2018-2020).

Aiperi Kozhobekova graduated from the International Financial Reporting Standards System (IFRS) and graduated from a specialization course in social media marketing, participates in many local and regional seminars on retail/wholesale and distribution development.

She is always looking for new opportunities for professional development and promotion of the company to a new level of development, therefore, participating in the upcoming Business Tour in the United States for both her and the company is an excellent opportunity to expand professional competencies, knowledge, business contacts, including: studying the principles (experience) of the work of world famous USA companies; partnership development/building partnership projects in USA; exploring new innovations/technologies.



MR. MARAT OMOROV

Deputy Director General for Development and Legal Affairs at Amanat Asia LLC

Marat Omorov is a graduate of the Kyrgyz State Law Academy under the Government of the Kyrgyz Republic, which he graduated in 2007 with honors, and where he was qualified as a «lawyer», specialty «jurisprudence». Marat has more than 15 years of experience in the legal field, including experience in the civil service.

Marat's work experience includes experience in such areas as: public service, aviation, banking, retail, and retail/wholesale. While working in the Ministry of State Property of the Kyrgyz Republic - 2008-2010. (including the Government of the Kyrgyz Republic), OJSC «Airline Kyrgyzstan» - 2010-2013, CJSC «Kyrgyz Investment and Credit Bank» - 2013-2016, CJSC «Partner KG» - 2016-2022 (managing company of the supermarket/hypermarket chain «FRUNZE») he received solid experience in the field of jurisprudence, as well as in the field of implementation of projects aimed at the development of the company.

In 2022, Marat joined the Amanat Asia LLC as Deputy General Director for Development and Legal Affairs and is now successfully working in his position for the Company. Marat is always looking for new opportunities for professional development and promotion of the company to a new level of development, therefore, participating in the upcoming Business Tour in the United States for both her and the company is an excellent opportunity to expand professional competencies, knowledge, business contacts, including: studying the principles (experience) of the work of world famous USA companies; partnership development/building partnership projects in USA; exploring new innovations/technologies.



Ernst & Young Audit LLC, Kyrgyzstan

Ernst & Young Audit, LLC in Kyrgyzstan (EY) provides professional services in the field of audit, taxation, forensic investigation services and financial advisory.

EY helps clients create long-term value for stakeholders. Enabled by data and technology, EY services and solutions provide trust through assurance and help clients transform, grow and operate.

EY also helps clients fulfill regulatory requirements, keep investors informed and meet the needs of all of their stakeholders. And in a fast-changing world, EY gives them the support they need to be effective today and create long-term value for tomorrow.

Across all disciplines and from every angle, EY professionals draw on EY shared creativity, experience, judgment and diverse perspectives to reframe the future for clients – now, next and beyond.

EY purpose: At EY, our purpose is Building a better working world. The insights and quality services we provide help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

Website: http://www.ey.com/en_kg



MR. KUBANYCH MOLDOKANOV

Audit Manager

Kubanych has more than 10 years of experience in providing professional services to various commercial and non-commercial organizations, including banks, insurance companies and the consumer and industrial products and services sector and funds, projects financed by International Organizations (e.g. World Bank, UNDP), including audit of IFRS financial statements, financial due diligence and IFRS consulting services.

He graduated from American University of Central Asia with a major in Economics, specialization in banking & finance. Before joining Ernst & Young, LLC in Bishkek, Kyrgyzstan on 1 September 2022, Kubanych had been working at Deloitte & Touch, LLC Bishkek since October 2011 and worked at W. Jacobs Audit, LLC from February 2009 to October 2011.

He worked in Kyrgyzstan, Uzbekistan, Kazakhstan and Tajikistan, holding managerial positions in rendering above mentioned services. He is a member of Association of Chartered Certified Accountants, ACCA (UK); American Chamber of Commerce in Kyrgyzstan (AmCham).



Freedom Finance JSC, Kyrgyzstan

Freedom Finance JSC is an investment brokerage company that is part of Freedom Holding Corp., an American holding company headquartered in Almaty, Kazakhstan. The holding's shares are traded in New York on the NASDAQ stock exchange under the ticker FRHC. Provides access to international stock markets of the USA, Europe, Asia and Kazakhstan. The holding's activities are regulated by the US Securities and Exchange Commission (SEC).

The company has offices in 17 countries, such as New York, Nevada (USA), Berlin (Germany), Madrid (Spain), Athens (Greece), Limassol (Cyprus), Yerevan (Armenia), Tashkent (Uzbekistan), Baku (Azerbaijan), Almaty (Kazakhstan), Bishkek (Kyrgyzstan) and others.

The ecosystem includes companies from different areas: Freedom Broker – digital broker No. 1 in Kazakhstan; Freedom Bank – digital banking; Freedom Insurance – car insurance; Freedom Life – life insurance; Freedom Mobile – retail chain selling smartphones; Freedom Pay – payment system; Ticketon – online ticket sales.

Websites: <https://www.ffin.kg/>

holding website: <https://www.freedomholdingcorp.com/>



MR. CHYNGYZ DZHIENBEKOV

Deputy director of the branch of Freedom Finance JSC in Bishkek

Chyngyz has over 15 years of experience in real estate, banking, government and investment sectors. He graduated with a degree in Finance and Credit, then received a master's degree in Banking in 2007. He has a qualification certificate for brokerage activities.

He began his career at the Freedom Finance JSC international investment company in 2017 as an investment advisor. Then he became the chief investment adviser, and in 2020 he was appointed as deputy director. Since 2018, he has conducted over 50 master classes for banks, companies, universities and private investors on the following topics: "The Art of Investing", "Advantages and Opportunities of the American Stock Market", "Diversification of Savings", "How the Securities Market Works", "Advantages and Opportunities of IPOs".

Chyngyz is always open to new opportunities for professional development. Some examples are:

- "WTO Agreement", "State Support", WTO/JVI (2016)
- "Strategic Management", State Governance Academy under President of the Kyrgyz Republic, Bishkek (2016)
- "Basics of accounting and taxation", Chamber of Tax Consultants, Bishkek (2016)
- "Securities Market of Kazakhstan", KASE, Almaty (2017)
- "Combating the financing of terrorism (extremism) and legalization (laundering) of proceeds from crime", Kyrgyz Stock Exchange, Bishkek (2017)
- "Organization and functioning of securities", Kyrgyz Stock Exchange, Bishkek (2017)
- "Fundamentals of stock exchange" Freedom Academy, Almaty (2017)



HELIOS GROUP

Helios Group Development LLC, Kyrgyzstan

Helios Group Development is a young and progressive construction company engaged in the construction of high-rise residential buildings and commercial buildings using modern technologies and high-quality materials. The Company performs all types of construction work from design to turnkey delivery of apartments. Currently operating in the capital city of Kyrgyzstan, in Bishkek. Nowadays there are six projects the company works on. Helios Group company always attaches great importance to development, both economic and technological.

The company's mission: To perform for our customers the highest level of quality construction services at fair and market competitive prices.

The company's slogan: Our Dreams are meant to come true. We'll make it happen for you.



MR. NURALI ABDUKHALILOV

Commercial Director and Shareholder, Helios Group Development Construction Company

Nurali Abdukhalilov has a great experience in sales and marketing, project management and strategic planning, customers service, market analysis and business administration. He graduated from the American University of Central Asia with a bachelor's degree in Business Administration in 2017. He was an exchange student in the Tubingen University in Germany, school of Business and Economics,

in 2014. Then he earned his Master's degree in International Politics from the Shanghai University of Political Science and Law in China. Nurali started his enterprise career while studying in the university. He was experiencing sales, marketing, and strategic planning in Agricultural Business while studying theory at the University. He was a member of Enactus AUCA and a project manager of TIFE (Teenagers in Free Enterprise) when he was a freshman. The project's aim was to motivate and teach the young generation to think creative and start their own business. Nurali was elected as a Student Senate in AUCA, financial department, and was in charge of Senate budget. Nurali experienced his managerial skills in different spheres of business such as consulting, education, agriculture, real estate, construction and social projects. He started his professional career in ARQ Group, Corporate Advisory Service, in Malta as an intern in Corporate Department. Nurali has been working in Helios Group Development for last three years and plays a key role in the company.

Nurali is prone to new opportunities for professional and personal development. Some examples of such:

- "International Student Leadership Conference" Madrid, Spain, 2015
- "Rome Model of United Nations" Rome, Italy, 2016 Coordinator
- "Rome Model of United Nations" Rome, Italy, 2017 Stuff Member
- "Youth Assembly at the United Nations" New York, USA, 2017
- "Roundtable of the Countries' Youth Representatives" Shanghai, China, 2019



Jashylcha LLC, Kyrgyzstan

Jashylcha LLC is one of the biggest warehouses of agricultural products, food products and other goods in Central Asia. Our company offers up to 25,000 square meters of one-time storage and long-term storage warehouse premises with cooling temperature, convenient unloading-loading car ramps and rail road spur line for up to 10 covered railroad cars and parking for up to 50 heavy trucks.

The company "Jashylcha" build capacity in the field of agribusiness. Currently we have land agricultural purposes in the amount of about 100 hectares, the park's own agricultural and competent staff that allows us to grow ecologically clean agricultural products.

Our long-term partners with whom we cooperate on a long term conditions are such large companies as Coca Cola Bishkek Bottlers, Trading House "Ukraine", a chain of stores "Globus", Pepsi Cola, Turkuaz Trade, Trading House "Kulikovskiy Tort" and others, that are official distributors in Kyrgyzstan of such brands as Nescafe, Pampers, Pepsi Cola, Nestle, Haggis, Dalan, Avon, Tofix, etc.

Website: www.jashylcha.kg

MR. AZAT ISMAILOV

President, Jashylcha LLC



The main founder of Jashylcha LLC is Azat Ismailov. As the head of such a large enterprise as Jashylcha LLC, he pays great attention to the self-development of the whole team and the enterprise in general. He strives to make «Jashylcha» a modern agricultural holding that combines a logistics center that provides services for the storage of agricultural products in refrigerators equipped with the most modern European equipment, with the subsequent shipment of these products for export.

MRS. TATIANA TOKOCHEVA

Financial Director



Tatiana has been working as financial director at Jashylcha LLC for 10 years. She is an experienced, results-oriented professional with nearly 25 years of experience in accounting, financial analyses and auditing. She constantly improves her qualifications, has more than 30 certificates of both local and international levels, confirming her professionalism as a highly qualified accountant and auditor.

Visit purpose: It is important to have the relevant knowledge, experience, extended horizon, to put into practice the experience of companies developed countries with similar specificities and activities. A country like the US is the best example of doing business in the world. This is a country that can and should learn from. A country that has proven its superiority in business, trade, production and many other areas.



Kreston Bishkek LLC, Kyrgyzstan

The Kreston office in Bishkek has been operating since 2012 and now is one of the leading firms and has a stable position in the service market, providing professional services according to international standards.

A distinctive feature of the work of Kreston is its emphasis on checking the internal controls of our clients during an external audit. This check allows management to evaluate the effectiveness and risks of internal functions, as well as to obtain valuable information about their business processes.

Our firm adheres to international auditing standards and local auditing standards. Corporate ethics is controlled by an international office in London, Great Britain. The latest quality control conducted by the Kreston head office International, has not identified significant deficiencies in our audit control procedures. High qualifications are supported by corporate standards for training in accounting, tax legislation and organization finances. Our training program is accredited by ACCA and our employees undergo ACCA examinations. Our employees have international experience, including working in leadership positions in Big Four companies. We are also accredited for audit in the Kyrgyz Republic by such international organizations as: EBRD, RKDF, DFID, WB (audit of WB projects) etc.



MRS. BEGIMAI ABDYLDAEVA

Development Manager, Kreston Bishkek LLC

Begimai Abdyl daeva is an expert with more than 5 years of experience in the development of strategies for brand promotion, management of marketing projects. In 2018, she graduated from an international school of professions. In the same year, she worked as a PR manager at Bereke Finance LLC. In 2019, she participated in the organization of a large-scale three-day forum "Web Summit" about technologies and content in Europe. She began her career in Kreston in 2020. Developed improved principles for making commercial proposals, thereby increasing the company's revenue by 5 times. Since 2020, she has participated in the implementation of more than 20 projects, together with various kinds of audit services companies.

Rayan Building LLC, Kyrgyzstan

The construction company “Rayan Building” is a socially oriented company whose mission is to make comfort accessible to everyone. “Rayan Building” creates housing for people of average income and above. The houses that we build are the economy segment that meet international quality standards. Thanks to thoughtful and ergonomic layouts, it is possible to live in miniature studio apartments with all amenities, comfortably and safely. Using the latest technological achievements of the construction sector, Rayan Building brings the concept of ‘economy’ class housing to a new level. Functional planning solutions, noise insulation, high-speed elevators, central communications, autonomous heating, a gentrified courtyard, parking, a video surveillance system and “work out” zones, as well as a predominantly monolithic brick construction system.

Our vision – build quality housing for a happy life at affordable prices and create a community of people who want to live in a clean and beautiful place. A conscious and cohesive society that instills in its children thoughts and feelings about everyone's responsibility for the world around us – their own home, native yard, street and city!



MRS. AIZHAN ABDYRAZAKOVA

General Director, Rayan Building LLC

Aizhan graduated from the Faculty of Communications at the Kyrgyz-Turkish University "Manas", Synergy University in Moscow in the direction of Executive MBA. She studied at the Internews School of Journalism, majoring in “radio and TV presenter,” as well as the Vysotsky School of Business in Kyiv, majoring in “business systematization.”

Labor activity:

- 2007 – 2008 - translator at the educational center "US Peace Corps in Kyrgyzstan";
- 2011 – 2012 — correspondent, editor, TV presenter at OTRK;
- 2012 – 2013 - correspondent, editor at LLC "TRK NTS";
- 2013 - PR manager at MCC FINKA;
- 2015 - content manager at Besmart.kg;
- 2015 – 2016 — PR manager at the Institute of Youth Development LLC;
- 2016 – 2017 - media expert at the Central Commission for Elections and Referendums of the Kyrgyz Republic;
- 2017 – 2018 — executive director at the Jebe News news agency;
- 2019 - news editor at Channel Five CJSC;
- 2019 - Deputy General Director for Development, PR Director of the construction company EliteHouse.
- 2020 - founder of the public foundation for gender tolerance "Bilerik";

Currently, Aizhan Abdyrzakova is the founder and CEO of the construction company "Rayan Building" and also a co-founder of the subsidiary company Akkula Auto LLC. She is the mother of three children.



MR. ULUKBEK RYSBAEV

Deputy General Director, Rayan Building LLC

Ulukbek graduated from Zhusup Balasagyn National University located in Bishkek, Faculty of Economics.

He has an experience working in companies such as: Firdaus Trade LLC, AYU Holding, British American Tobacco Kyrgyzstan, as a supervisor. He has extensive experience and knowledge in many business sectors, which help him to do an excellent job in several companies as a manager.

Currently Ulukbek Rysbaev is Deputy General Director of the construction company Rayan Building LLC, co-founder Akkula Auto LLC and founder of UKS SELEN LLC.

At Rayan Building and UKS SELEN, in addition to construction, he oversees the analysis and sale of all cars that enter the company. The company imports cars of excellent quality from Georgia and the USA.

In this way he makes a significant contribution to the development of entrepreneurship in Kyrgyzstan, engaged in charity work and also actively interested in sports.

Candidate to the Master of Sports in Greco-Roman wrestling.



American Chamber of Commerce in Tajikistan

The American Chamber of Commerce in Tajikistan (AmCham Tajikistan) is a leading national business association providing access to opportunities for networking, business development, and advocacy. AmCham Tajikistan has enjoyed tremendous success over the past few years, with its membership base growing three-fold since 2008. This has meant greater leverage over policy-making and more opportunities for its members. Up to this date, more than 45 local and foreign companies have joined the organization. Membership is open to any business organization – whether operating inside or outside of Tajikistan – that is willing to contribute toward the goal of a free and favorable economic environment in the country.

AmCham Tajikistan aims to enable a better business environment in Tajikistan by promoting fair business practices, advancing members' interests, networking, attracting foreign investments, and cooperating with all stakeholders.



CJSC “SUGHURTAI AVVALINI MILLI”, Tajikistan

CJSC “SUGHURTAI AVVALINI MILLI” is a professional, stable, transparent and universal insurance company, which was founded in 2016. The company operates in twenty types of insurance on the basis of received license No. NS-07-57 and specializes in servicing individuals and legal entities.

Insurance organization "Sughurtai avalini milli" is a highly professional team of specialists who can always offer clients the most complete insurance protection, considering their interests and needs, high quality service and products at affordable rates.

The company's activities are based on the principles of openness and maximum attention to the needs of each client. The clients of Insurance Organization "Sughurtai Avalini Milli" are enterprises and organizations of various forms of ownership, conducting their business in a variety of areas of the economy, individual entrepreneurs and individuals.

Website: <https://sam.tj>



MR. DALER SHUKUROV

Board Member, CJSC “SUGHURTAI AVVALINI MILLI”

Daler Shukurov is an economist, and executive with diverse experience in finance and insurance sector development, coordinating and implementing private sector's business projects in Tajikistan.

He brings a high level of expertise to the Board and works in enhancing the company's operational and financial performance. He focuses on the strategic development and financial planning.

Daler Shukurov has over 18 years of experience in corporate governance, corporate finance, including investment management and financial services experience. He is a fellow of KIMEP University (Kazakhstan), holds a master's degree in economics with concentration on financial management.

He is a member of the American Chamber of Commerce (AmCham Tajikistan) and the National Association of Small and Medium Business of Tajikistan.



Kamolot Tijorat LLC, Tajikistan

Since 2001 our company intensively working in the FMCG segment. Kamolot Tijorat - one of the leading distribution companies in the territory of the Republic of Tajikistan. The main specialization - the distribution of consumer goods. We are working with the world's best manufacturers with criteria of high quality, high value, and high consumer demand in the market.

We have all the necessary infrastructure. We have the richest portfolio of FMCG brands with which we successfully cooperate.

The company employs over 550 people. The full coverage of the entire territory is provided by its own extensive branch network. We have offices in all major cities of Tajikistan, 3 branch offices in the regions, and the central office in Dushanbe.

Our primary goal - is to provide qualitative on-time logistics services, distribution, and Trade marketing support to each sales point. We have all the necessary infrastructure to develop existing brands to higher levels. Well-established customer relationships and effective experience in sales make it possible to reach every single client in all parts of Tajikistan.

Additionally, we are actively developing product portfolios in different segments. Thanks to the experience of our company we can work with a wide range of product portfolios starting with household care and personal care products to food products.



MR. DALER UBAYDOV

Co-founder and General Director, "Kamolot Tijorat"

Daler Ubaydov is an expert with more than eleven years of experience in strategic planning, management of sociological and marketing projects, and business administration. He graduated from the Finance and Credit department of Tajik National University in 2011.

He started his career at LLC "Royal" Distribution Company as a logistic administrator in 2008. Then he became a Financial Manager of the company in 2009. Later, he continued his career as an Assistant to the Financial Director at LLC "Anka Trading" distribution company. He became a Director of Business Development at Anka Trading in 2013. Then he became the CEO of LLC "Dastras Tijorat" Distribution Company in 2015. He continued his career as General Director of LLC "Kamolot Tijorat" from 2020 until the present. To further develop the company, he has worked with a number of global brands since 2020.

Zamoni Navin LLC, Tajikistan

LLC "Zamoni Navin" under the brand name Nova Era is a leading high-end solutions provider established by a group of national and international experts in 2022. The company specializes in the following areas:

- **Consulting Services:** As leaders in consulting, the company offers various research, evaluations, and analyses, establishes management systems, manages personnel and finances, and performs tasks in the areas of agriculture, environment, trade, and management.
- **Outsourcing Services:** The company provides outsourcing services in the areas of human resources and personnel management, finance, accounting and auditing, legal support and representation, as well as promotion and marketing. Their team of experienced specialists provides reliable and high-quality services.
- **Logistics Services:** The company provides operational and logistics services of varying complexity and orientation, including warehouse management, sorting and packaging of goods, distribution of cargoes, installation and operation of equipment and machinery, as well as many other logistics tasks.
- **Procurement Services:** The company provides supply of various goods, tools, machines, and equipment. Their team of experts in procurement and supply is ready to provide their clients with high-quality and reliable solutions.
- **Sales:** The company also has presence in the trade sector, notably the company is Type B distributor for CCI CocaCola in Tajikistan. The company is developing trade infrastructure within the country and developing its trade portfolio.

Websites: www.novaera.tj



MR. FARHOD KHALIKOV

Director of Nova Era LLC

Mr. Farhod Khalikov — currently Director of Nova Era LLC is a business development practitioner. He has worked as an Economic Advisor for UNDP and the Economic Justice Programme Manager for Oxfam GB in Tajikistan before adventuring to Nova Era Consulting. Over the past two years, Farhod and his team have managed to diversify portfolio, from logistics services to HR and finance outsourcing and from trade (Cocacola) to high-end engineering projects.

Farhod is an alumnus of the US-funded program FLEX, a graduate of the Technological University of Tajikistan, and a researcher in economics. Farhod is a member of the Association of International Road Carriers of the Republic of Tajikistan (ABBAT) and the American Chamber of Commerce (AMCHAM).

Farhod has participated in dozens of international events, most notably he has represented Tajikistan Youth in the World Youth Conference 2010 in Mexico.



American Chamber of Commerce in Uzbekistan

Organized in 1997 by members of foreign business community resident in Uzbekistan, the AmCham Uzbekistan is a voluntary, independent association of businesspersons and entities that unites foreign and local companies.

AmCham's membership is diverse, representing all types and sizes of businesses and their interests. Currently there are over 100 members in our organization, representing agriculture, audit, financial, commercial, consulting, education, and tourism sectors. AmCham is an affiliate and a fully accredited member of the Chamber of Commerce of the United States, and as such, is eligible to use that organization's informational and other facilities.

AmCham supports the business interests of our member companies in several ways, including providing a unique platform for networking, knowledge sharing and business promotion, maintaining a dialogue with the Government of Uzbekistan to improve the trade and investment climate in the country, as well as promoting Uzbekistan as an attractive investment destination.

AmCham is managed by a 9 Board of Directors which meets on a regular basis to review AmCham activities and consult with both the organization's executive director and committee heads. AmCham's goals and activities are determined by members through participation at AmCham events and by expressing their ideas and concerns to the Board. We focus on issues important to our members.



TBC Bank Uzbekistan

TBC Bank Uzbekistan is the first digital bank in Uzbekistan, providing clients with an innovative fintech platform and retail banking solutions through the TBC UZ mobile app.

The main principle of TBC Bank is “Making people's lives easier.” The company is actively promoting digital technologies in all spheres of life, creating a bank without queues, offices, paperwork and long waiting times. TBC Bank Uzbekistan's main products are profitable deposits and instant loans. For today TBC Bank Uzbekistan counts 3.35 million registered users.

In addition, TBC Bank is actively involved in social initiatives. It promotes the development of projects in the field of culture, ecology, and sports.

There are several social projects held by TBC Bank Uzbekistan:

1. TBC Ornaments is a social project of TBC Bank Uzbekistan, the goal of which was to create a complete digital catalog of digitized ornaments of applied art and folk art of Uzbekistan.
2. TBC Fin Edu is an educational project in the format of video and audio podcasts, in which everything important that you need to know when working with a bank is described and explained in detail and in accessible language, in a dialogue format.
3. TBC EcoEdu is the TBC project together with Eco activists and Eco bloggers which is aimed at raising awareness on environmental issues and sharing some useful tips to improve eco behavior in our day-to-day living activities.



MRS. KHIKOYAT DADABAYEVA

Chief Risk Officer & Deputy CEO, TBC Bank Uzbekistan

Khikoyat is a director with more than twenty years' experience in the banking industry and has extensive experience in leading investment and retail banking operations, business transformation and programme management.

She graduated with a major in Banking and International Economics from the Tashkent State Economic University. Then she earned her PhD in Economics from the Academy of the State and Social Construction, Uzbekistan in 2005.

Having accumulative ten years of solid banking experience in ABN AMRO Bank Uzbekistan (2000-2010) she continued another ten years in the UK leading financial institutions such as the Royal Bank of Scotland, Santander UK and UK Talan Management Consulting (2010-2020), during which her banking expertise and value have been further enhanced and consolidated. In the UK, she led large transformational projects across all companies where she worked for, which included the closure of the branches, opening new branches, implementation of key systems across the EMEA region, development of new Target Operating Models and their implementations.

She took on the Chief Risk Officer and the Deputy CEO responsibilities in TBC Uzbekistan in 2020 where she has been contributing to the establishment and development of the first digital bank in the country. Within the short time period, Khikoyat managed to establish the overall risk management structure in TBC Uzbekistan and created a strong risk management team.

Khikoyat is willing to visit USA to learn more about companies and their risk management strategies in Silicon Valley given the dynamic and innovative nature of the tech industry in that region.



FC FIRSTGROUP LLC, Uzbekistan

FC FIRSTGROUP LLC was established and registered in 2021 with its main office located in Tashkent, Uzbekistan. The main goal of the Company's activities is to carry out wholesale and retail trade activities, to meet the need of hygiene and cosmetics, food products and clothing, through their direct production and import/export from/to abroad.

The company works mainly with foreign world-famous companies. The list of companies and brands FIRSTGROUP cooperates with includes such as: UNILEVER, BEIERSDORF, JACOBS DAW EGBERTS, NUTRICIA DANONE, ESSITY, SC Johnson, COTY, MIRATO & MIL MIL.

FIRST GROUP distributes consumer goods such as hygiene products, household chemicals, tea and coffee products of various types. FIRSTGROUP has 12 branches in all regions and mainly in big cities of Uzbekistan. Our company directly covers more than 12 500 clients (markets, shops, grocery, open markets, pharmacy) within Uzbekistan. Our company employs more than 800 employees.

FIRSTGROUP is interested in cooperation with international companies in the field of distribution/production of consumer goods in Uzbekistan.



MR. AZALZHON TURDALIEV

Business Development Advisor and CFO, FC FIRSTGROUP LLC

He graduated International Alatoo Universtiy in Bishkek, the faculties of economics and administrative sciences, the department of Management. Can speak in 6 languages: Uzbek, Kyrgyz, Tajik, Turkish, English and Russian.

In March 2012 he started to work as a Finance Manager at a private distribution company, Saratan LLC, that was engaged in trading of FMCG goods. Now, he works as a Business Development Advisor and CFO of FIRSTGROUP distribution company - official distributor of such world-famous brands of companies as: BEIERSDORF NIVEA, UNILEVER, JACOBS DAW EGBERTS, SC JOHNSON, ESSITY, NUTRICIA, GLAXOSMITHKLINE.