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FOR IMMEDIATE RELEASE

AMA*TechTel Crosses 6,000th Alvarion CPE Milestone, Maintaining Position as North America's Top Regional Wireless Broadband Carrier

Network now serves over 30,000 customers and covers 25,000 square miles

Tel Aviv, Israel; Carlsbad, CA USA; Amarillo, TX, USA – ~~October~~ **November 11th**, 2004 – Alvarion Ltd, (NASDAQ: ALVR), the global leader in wireless broadband solutions, today announced that AMA*TechTel of Amarillo, Texas has completed deployment of the ~~its~~ 6,000th Alvarion customer premise equipment unit (CPE). ~~The size of AMA*TechTel's~~ **AMA*TechTel's** network, which covers ~~25,000~~ 25,000 contiguous square miles and services ~~ing~~ approximately 150 Texas communities, now includes over, ~~has grown three-fold since Alvarion's June 2002 press release, announcing AMA*TechTel had reached 2,000 Alvarion CPEs. To date, AMA*TechTel has approximately \$4M of U.S. invested in~~ Alvarion equipment ~~products~~.

AMA*TechTel ~~now utilizes~~ employs Alvarion's Complete Spectrum solution of Alvarion's industry-leading BreezeACCESS™ broadband wireless access equipment, taking advantage of multiple unlicensed frequency bands, including ~~2.4GHz, and~~ 2.4GHz, and 5.8GHz. For example, AMA*TechTel has expanded capacity to existing scaled cells using BreezeACCESS VL, Alvarion's non-line-of-sight, pre-WiMAX multipoint solution for unlicensed 5GHz bands.

With a ~~70%/30% split between residential and business~~ customer split of 70 percent residential and 30 percent business, ~~AMA*TechTel~~ **AMA*TechTel** offers ~~such multiple~~ services such as broadband internet access, email, web hosting, virtual private networking, DSL, ISDN, and bundled VoIP and data.

“We originally selected and continue to use Alvarion solutions to maintain the lead in the last-mile market,” said Lehmer Dunn, president of AMA*TechTel. “-Competing against the established cable and telephone operators in our region, it is essential to find a network solution enabling swift and cost-effective entry, as well as ongoing technology leadership.” ~~said Lehmer Dunn, p~~ He added, resident of AMA*TechTel. “In addition, the equipment deployed has to reflect our commitment to uphold our reputation for providing excellent service at a low cost to subscribers.” ~~he added.~~

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~~AMA*TechTel Crosses 6,000-th CPE milestone~~

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“AMA*~~TechTel~~*~~TechTel~~’s network is built from a solid commitment to excellent service coupled with BreezeACCESS’ superior features, flexibility, and ease of integration,” said Amir Rosenzweig, ~~P~~resident of Alvarion, Inc. “This synergy has spurred AMA*~~TechTel~~’s business to continue to grow and even thrive, ~~in-desspite of~~ heavy competition from DSL and cable operators in the area, ~~but to thrive.~~”

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About AMA*TechTel

AMA*TechTel is one of the largest locally-owned telecommunications providers in West Texas. AMA* TechTel provides telephone services and wireless connectivity, web site services, web site hosting, e-mail services, network administration, data protection, telephone systems, ~~eabling, and wireless networking, advanced software solutions from Accounting and CRM to POS solutions[de1].~~ Acabling, and wireless networking, advanced software solutions from Accounting and CRM to POS solutions. AMA*TechTel telephone services include local dial tone, long distance, calling cards, T-1 lines, ISDN and Primary Rate Interfaces. Recognized as operating a world class secure network with guaranteed uptime and advanced services such as Virtual Private Networks (VPNs).

AMA*TechTel began with one computer and an idea for a community bulletin board back in 1995 and has grown to serve more than 30,000 customers. The company now employs over 100 committed individuals from Amarillo, Lubbock, and Midland, Texas. [For more information, visit www.amatechtel.com/services/](http://www.amatechtel.com/services/)

About Alvarion

With more than 2 million units deployed in 130 countries, Alvarion is the worldwide leader in wireless broadband providing systems to carriers, ISPs and private network operators. Leading the WiMAX revolution, Alvarion has the most extensive deployments and proven product portfolio in the industry covering the full range of frequency bands. Alvarion’s products enable the delivery of business and residential broadband access, corporate VPNs, toll quality telephony, mobile base station feeding, Hotspot coverage extension, community interconnection, and public safety communications. Alvarion works with several top OEM providers and over 200 local partners to support its diverse global customer base in solving their last-mile challenges.

As a wireless broadband pioneer, Alvarion has been driving and delivering innovations for over 10 years from core technology developments to creating and promoting industry standards. Leveraging its key roles

in the IEEE and HiperMAN standards committees and experience deploying OFDM-based systems, the company's prominent work in the WiMAX Forum is focused on increasing widespread adoption of standards-based products in the wireless broadband market.

For more information, visit Alvarion's World Wide Web site at www.alvarion.com www.alvarion.com

This press release contains forward -looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These statements are based on the current expectations or beliefs of Alvarion's management and are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward -looking statements. The following factors, among others, could cause actual results to differ materially from those described in the forward-looking statements: inability to further identify, develop and achieve success for new products, services and technologies; increased competition and its effect on pricing, spending, third-party relationships and revenues; as well as the in ability to establish and maintain relationships with commerce, advertising, marketing, and technology providers and other risks detailed from time to time in filings with the Securities and Exchange Commission.

Information set forth in this press release pertaining to third parties has not been independently verified by Alvarion and is based solely on publicly available information or on information provided to Alvarion by such third parties for inclusion in this press release. The web sites appearing in this press release are not and will not be included or incorporated by reference in any filing made by Alvarion with the Securities and Exchange Commission, which this press release will be a part of.

You may request Alvarion's future press releases or a complete Investor Kit by contacting Carmen Deville, Investor Relations: carmen.deville@alvarion.com or +1-760-517-3188