

# Allow Everything. Trust Nothing.

April 2020

NASDAQ / TASE: SFET www.safe-t.com Filed Pursuant to Rule 433 Issuer Free Writing Prospectus dated April 20, 2020 Relating to Preliminary Prospectus dated April 17, 2020 Registration No. 333-237629



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### **Free Writing Prospectus Statement**

This presentation highlights basic information about us and the offering to which this presentation relates. Because it is a summary, it does not contain all of the information that you should consider before investing in our securities. The Company has filed a Registration Statement (including a prospectus, which currently is in preliminary form) with the SEC for the offering to which this presentation relates. The Registration Statement has not yet become effective. Before you invest, you should read the Preliminary Prospectus in the Registration Statement (including the risk factors described therein) and other documents the Company has filed with the SEC for more complete information about the Company and this offering. You may access these documents for free by visiting EDGAR on the SEC web site at www.sec.gov. The Preliminary Prospectus, dated April 17, 2020, is available on the SEC web site at www.sec.gov/edgar. Alternatively, the Company or the underwriter participating in the offering will arrange to send you the Preliminary Prospectus and, when available, the final prospectus and/or any supplements thereto if you contact A.G.P./Alliance Global Partners, 590 Madison Avenue, 36th Floor, New York, NY 10022 or via telephone at 212-624-2060 or email: prospectus@allianceg.com.



### **Forward-Looking Statements**

This presentation of Safe-T<sup>®</sup> Group Ltd. (the "Company") contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act and other securities laws. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates" and similar expressions or variations of such words are intended to identify forward-looking statements. For example, the Company is using forward-looking statements when it discuss the potential of its products, its strategy, market potential for its products and future growth. The presentation also contains preliminary estimates with respect to certain of the Company's first guarter results based on currently available information. The Company is providing ranges, rather than specific amounts, for these preliminary estimates primarily because the financial close process and review are not yet complete and, as a result, the Company's final results upon completion of its closing process and review may vary from the preliminary estimates. Forward-looking statements are not historical facts, and are based upon management's current expectations, beliefs and projections, many of which, by their nature, are inherently uncertain. Such expectations, beliefs and projections are expressed in good faith. However, there can be no assurance that management's expectations, beliefs and projections will be achieved, and actual results may differ materially from what is expressed in or indicated by the forward-looking statements. Forward-looking statements are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the forwardlooking statements. For a more detailed description of the risks and uncertainties affecting the Company, reference is made to the Company's reports filed from time to time with the Securities and Exchange Commission ("SEC"), including, but not limited to, the risks detailed in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission ("SEC") on March 31, 2020, and in any subsequent filings with the SEC. Forward-looking statements speak only as of the date the statements are made. The Company assumes no obligation to update forward-looking statements to reflect actual results, subsequent events or circumstances, changes in assumptions or changes in other factors affecting forward-looking information except to the extent required by applicable securities laws. If the Company does update one or more forward-looking statements, no inference should be drawn that the Company will make additional updates with respect thereto or with respect to other forward-looking statements.



### **Offering Summary**

lssuer	Safe-T Group Ltd
Exchange / Ticker	NASDAQ / TASE: SFET
Offering Size	Approximately \$10,000,000
Over Allotment	15%
Offering Details	Units consisting of one ADS and one warrant to purchase one ADS (or alternatively, a pre-funded Unit consisting of a pre-funded warrant to purchase one ADS and an additional warrant to purchase one ADS).
Use of Proceeds	We intend to use the net proceeds from this offering for working capital, general corporate purposes and pursuing strategic opportunities, including, but not limited to, business combination transactions.
Sole Book-Runner	A.G.P / Alliance Global Partners

# Safe-T – Masters of Access

We empower organizations to easily and dynamically allow the access of users to private apps, services and networks with maximum business continuity and minimal risk

### **Allow Everything. Trust Nothing.**



### Safe-T Leadership



Chen Katz Chairman of the Board

TechnoPlus Ventures (TASE: TNPV) Nanomedic Technologies Compulab Aminach



Amir Mizhar Co-Founder, President and Chief Software Architect, Director eTouchware M-Technologies



Shachar Daniel Co-Founder and CEO, Director PrimeSense / Apple (NASDAQ: AAPL) Logic Elbit (TLV: ESLT)



Eitan Bremler Co-Founder, VP Products & Technology Radware (NASDAQ: RDWR) Radvision / Avaya (NYSE: AV) Israeli Intelligence Corps



**Hagit Gal, Adv.** Corporate Legal Counsel Emblaze



Avi Rubinstein Chief Business Officer ECTEL CyberX StorWiz VideoCodes Nice



Itay Nahum VP, Customer Success IBM



Shai Avnit Chief Financial Officer BriefCam BioProtect Card Guard Scientific / LifeWatch (SIX: LIFE)



Barak Avitbul CEO, NetNut Ltd. DiViNetworks



Medispec

Radvision



### **US Advisory Committee**



**Dr. Sunil Lingayat** Chief of Cybersecurity Strategy and Technology T-Mobile



Gary Eppinger Global Chief Information Security Officer (CISO) and Privacy Officer Carnival Corporation & plc



Yabing Wang Chief Security Architect and Vice President of Global Security Alight Solutions (Aon-Hewitt)



**Richard Greenberg** OWSAP Global BoD, ISSA Fellow, Former CISO Los Angeles County Department of Health Services



**Floyd Fernandes** Chief Information Security Officer for a global multi-media company



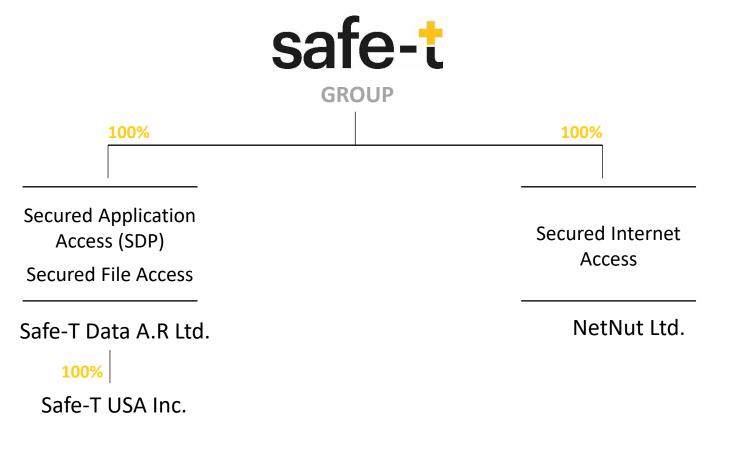
Mike Pflieger Chief Information Security Officer and Vice President of Enterprise Information Management for CDW, provider of technology solution



Martin Bally Chief Security Officer and Vice President for Diebold Nixdorf, responsible for enterprise information and product security



### **Holding Structure**





### Safe-T ID



Hundreds of enterprise customers globally, including a scalable cloud solution in 5 continents



global cyber companies



Publicly traded cyber security

and secure internet access

company (NASDAQ, TASE:

SFET) with patented

technology; Founded in 2013

Strategic Acquisitions: NetNut Ltd., residential IP Proxy company, and CyKick Labs' UBA technology



\$10 Billion total

addressable market

Global technology and channel partner network and nearly 100partnership platform with ISPs



Professional and skilled

**Employees** (leading

& intelligence army

units)

OEM partnerships in USA (K2, SecureAuth)



Research coverage by leading industry analysts (Gartner, Frost & Sullivan)

https://www.marketsandmarkets.com/Market-Reports/software-defined-perimeter-market-141863014.html

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### **Selected Customers**



Trademarks are the property of their respective owners.



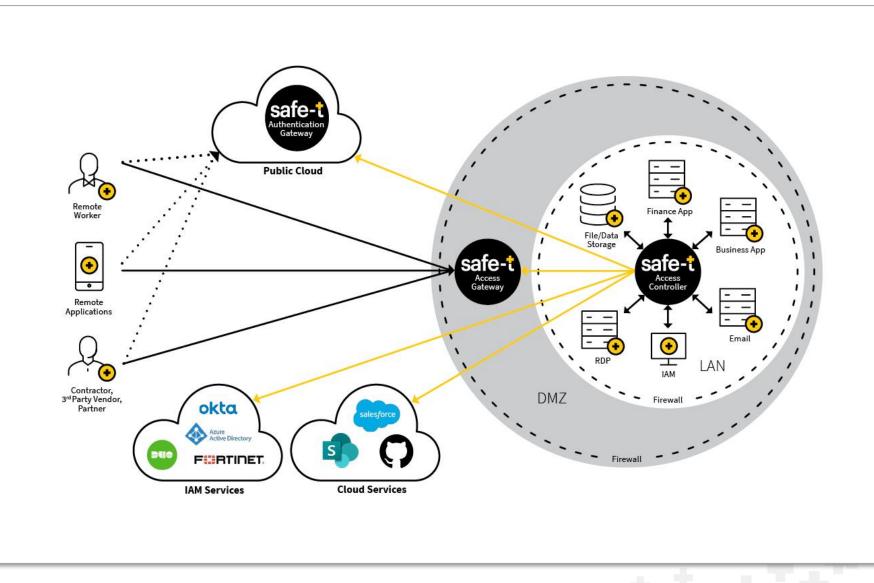
### **Safe-T Secure Application Access**

### Safe-T's Software-Defined Perimeter Solution

- Safe-T Secure Application Access introduces an evolution in the way organizations grant secure external access to their services.
- + It offers true secure and transparent access for all entities to internal applications and data.
- Clients requesting access must go through authentication and authorization stages before they can access the resource.



### **Safe-T Secure Application Access**



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| Other trademarks are the property of their respective owners



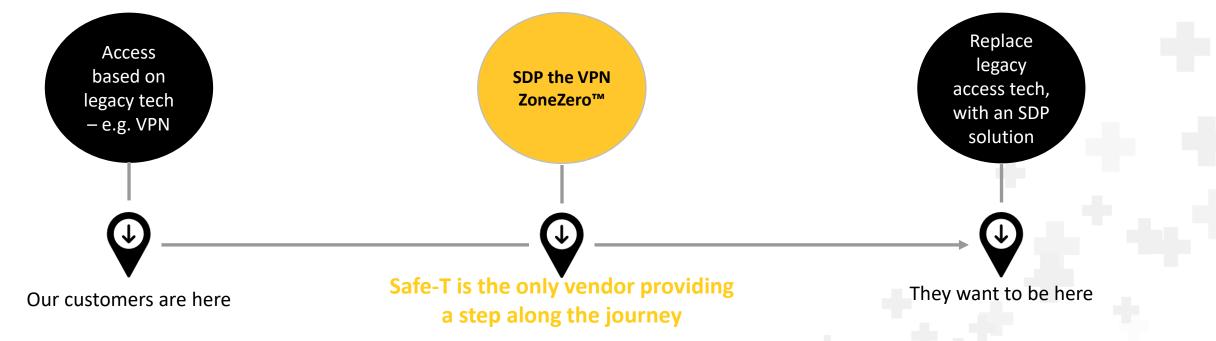
### **Secure Applications Access**

Deploying SDP is a Journey

- Access before trust is established
- Users are **on** the network
- Potential lateral movement
- VPN Client-based solution
- Designed for **on-premises services**

- Access after trust is established
- Users are off the network
- No lateral movement
- VPN Client-based solution
- Designed for on-premises services

- Access after trust is established
- Users are **off** the network
- No lateral movement
- Client-less solution
- Designed for cloud & on-premises services

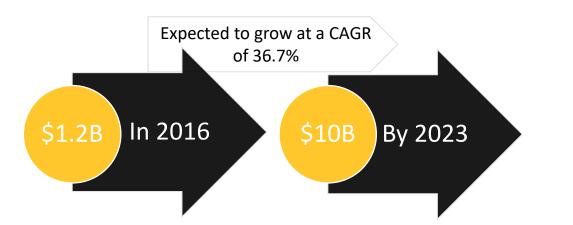


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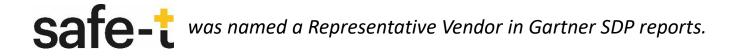


### **Secure Application Access**

Global Software-Defined Perimeter (SDP) Market\*



According to Gartner, "By 2023, **60**% of enterprises will phase out most of their remote access virtual private networks (VPNs) in favor of ZTNA."\*\*



\* https://www.marketwatch.com/press-release/software-defined-perimeter-sdp-market-2019-global-analysis-opportunities-and-forecast-to-2024-2019-03-11

\*\* Gartner, Market Guide for Zero Trust Network Access, Steve Riley et al., 29 April 2019

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cybersecurity co Luminate for \$200m Globes, February 2019

Symantec buys Israeli

**Proofpoint** is paying \$120 million for **Meta Networks**, in which \$10 million has been invested since it was founded two and a half years ago.





### **The Corona Virus Effect**

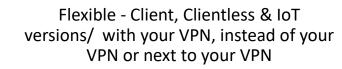
"Tim Cook encouraging remote work at Apple global offices due to coronavirus" "The Coronavirus Is Forcing Techies To Work From Home. Some May Never Go Back To The Office." "Working from home because of coronavirus? Don't give your company a different kind of virus." Coronavirus Forces World's Largest Work-From-Home And many many more...



### **Secure Application Access - Main Advantages**



Any setup: on-premise, on cloud or hybrid





Full network segmentation using Reverse Access patented technology



Detects the presence of bots or authenticated malicious insiders using Telepath Behavioral Analytics thus preventing attacks before they happen



Scalable – fits any type & numbers of users, grows with the growing data demands



### **Safe-T Secure File Access**

### Current File Access and Storage Solutions are Inadequate

- Requires deploying clients operational overhead
- Uses technologies like SMB, which are vulnerable for Ransomware attacks



- No access control on user actions
- No auditing of user actions

https://www.bleepingcomputer.com/news/security/one-year-after-wannacry-eternalblue-exploit-is-bigger-than-ever/



### **Safe-T Secure File Access**

- Safe-T Secure File Access solution transforms standard network drives to a secure, encrypted and access-controlled drive
- + Sensitive information is exposed on a "need to know basis" and permissions
- Users are granted specific permissions to upload, download, copy, open, delete, view, etc.
- Secure access to sensitive information is gained over the standard and secured protocols
- + All user actions are controlled and audited
- + Fully integrated with Safe-T Secure Application Access solution



### **Secure File Access Main Advantages**



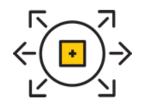
Full segregation of duties – Isolate IT from business users



Seamless Integration – Hassle-free unification with current file storage solutions

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Control over sensitive information-Keep your data in the right hands



Simple and easy deployment – No client installation



Enhanced risk reduction – Prevent data theft and leakage



Minimized overall network attack footprint-By removing the insecure SMB protocol

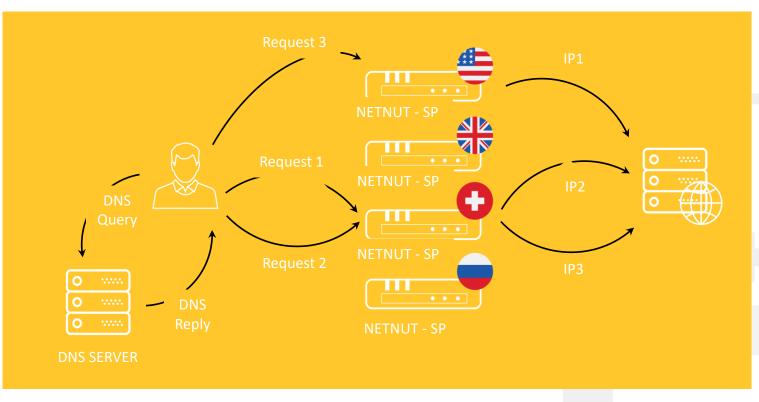


### **Secure Internet Access**

### NetNut Global Proxy Network

NetNut provides cyber and web intelligence companies with a proxy service that allows them to collect data anonymously and infinitely from any public online sources.

The service is based on NetNut's unique optimized proxy and traffic redirection technology deployed on the backbone of ISPs and internet exchange points worldwide.





### **NetNut Customer Use Cases**



#### Ad verification

Our ad network customers view their advertisers' landing pages to ensure they don't contain malware or improper ads. This verification is crucial for fraud detection.



#### **Brand protection**

Well known brands monitor the web for proper use of their brand to protect their Intellectual Property, trademarks and pricing strategy.



#### Travel

Travel companies collect pricing information of their competitors from different GEO location. Our network allows them to adapt their pricing accordingly and gain competitive advantage.



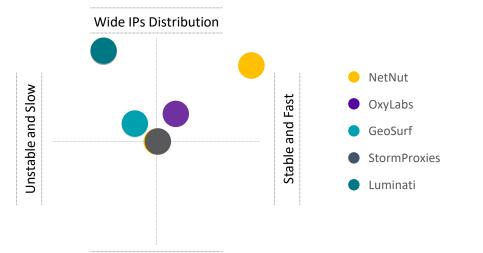
#### **Business intelligence**

Leading E-commerce websites collect product related features and pricing from the web using our network to get the data in a reliable way without being misled.



### **Secure Internet Access**

### Solution Comparison Map

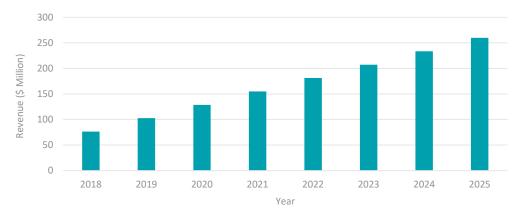


### Market & Competitors

#### \$200M RECENT ACQUISITION IN THE FIELD

EMK acquires Luminati – the world's largest IP proxy network, which brings transparency to the internet

No IPs Distribution



Frost & Sullivan, Global IP Proxy Network Market, July 2019

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### **Secure Internet Access**

### NetNut Global Proxy Network Main Advantages



#### **Security**

All traffic is routed exclusively through the NetNut network; no third-party computers are utilized



#### Quality

Guarantees the quality of its service, by controlling all their servers located on major internet routes or at ISPs around the world



Speed

Provides unique architecture of residential IP's



# Capitalization Table (as of April 17, 2020)

	<u># of Shares</u>	<u>% of Fully Diluted</u>
Ordinary Shares Outstanding - Directors & Officers	843,238	0.33%
Ordinary Shares Outstanding – Public (*)	127,719,754	49.24%
Warrants (**)	112,475,474	43.36%
Debentures (***)	16,399,920	6.32%
Stock Options Pool	1,932,348	0.75%
Fully Diluted Shares	259,370,734	100.00%

- (\*) Does not include additional potential equity paid as earnout fee for the NetNut acquisition.
- (\*\*) Mostly at exercise prices ranging between \$0.0825 to \$0.20 per share (\$3.30 and \$8.00 per ADS, respectively).
- (\*\*\*) Outstanding convertible debenture is approx. \$0.54 million plus accrued interest. Does not include future potential dilution resulting from triggering adjustment mechanism for the conversion of debentures.



### **Growth Strategy- Short-Term**

### Leveraging the fast growth IP proxy by adding hundreds of customers



### Sales & Marketing

- Expanding existing marketing channels : SDRs, Affiliation, SEO, SEM, Social media, content creation, etc
- Partnerships with small competitors (less than \$1M revenues annually)
- Increase brand awareness



#### **Research & Development**

- Enhancing networking capabilities
- Adding features: City selection, carrier-based selection, Dynamic IPs etc.



### China

- Penetrating the Chinese market
- Building Chinese website
- Establish local partners, local affiliates
- Setting a dedicated sales team



### **Growth Strategy- Long-Term**



### Sales & Marketing

- Enhance Leads Generation (USA focus): events, SDRs cold calls & email campaigns, digital & social, Evangelism by our Advisory Board executives
- Partnerships leverage our success story with K2 & SecureAuth to additional OEMs, expand our distribution network
- Increase brand awareness

### **Leveraging SDP potential**



- Moving to the cloud (SAAS revenues)
- Leverage customers slow adoption by disruptive approach "SDPing the VPN"
- Winning features & hybrid approach

### **Intellectual Property**

- Expansion of patents portfolio
- + Exploitation of IP rights



### Setting the Course for a Rapid Growth

# During the past 12 months, Safe-T<sup>®</sup> has made impressive progress by adopting a new business strategy:

- + Acquired NetNut Ltd., a fast-growing cash flow balanced company with efficient operation
- + Reduced variable overhead costs dramatically
- + Focused on growing our innovative SDP product line, rather than legacy SDE products
- Adopted focused revenue growth strategy, with short-term growth mainly stemming from IP Proxy activities and long-term growth (2020 and on) stemming from the SDP product line along with IP Proxy activities

#### Already bearing fruits from the new strategy:

- 2019 revenues increased by 124% compared to 2018, to approximately \$3.3 million, while 2020 first quarter revenues are expected to range between \$1.05-\$1.15 million, 146%-169% rise compared to the first quarter of 2019
- COVID-19 effects "work-from-home" policies emphasized the need for secure remote access
  - + 6 new and fast implementations
  - 4 new partners within 2 months
- Currently exploring business opportunities in the fast-growing SDP market
- + Evaluating potential patent infringements of Safe-T's patents by market leaders

The above information reflects preliminary estimates with respect to certain of the Company's first quarter results based on currently available information. The Company is providing ranges, rather than specific amounts, for these preliminary estimates primarily because the financial close process and review are not yet complete and, as a result, the Company's final results upon completion of its closing process and review may vary from the preliminary estimates.



# **Thank You**

