

# 2019 ANNUAL REPORT

## **Uniform Fiduciary Standards of Care**

- Know Standard, laws, and trust provisions
- Diversify Assets to specific risk/return profile
- Prepare investment policy statement
- Use "prudent experts" (money managers) and document due diligence
- Control and account for investment expenses
- Monitor the activities of "prudent experts"
- Avoid conflicts of interest and prohibited transactions



### A Message from the Chairman

Dear People of the Commonwealth,

In compliance with Article XI, Section 6(e), of the Northern Mariana Islands Constitution, we, the Trustees of the Marianas Public Land Trust (MPLT)

make this 2019 Annual Report on MPLT's operations, and investments of monies received from the Department of Public Land (DPL) pursuant to the NMI Constitution.

Please go through this report for more information on MPLT's performance of its operations, and investments. For updates, please visit our website at www.mplt.gov.mp.

With this report is MPLT's FY 2019 Audited Financial Statement, which is in accordance with the government auditing standards.

The Trustees are held to strict fiduciary duties and responsibilities and continue to fulfill their duties diligently to comply with the mandate of the Constitution.

Respectfully submitted,

Martin B. Ada, AIFA® Chairman, MPLT



MARTIN B. ADA, AIFA®
Chairman

3rd Senatorial Representative



MARIA (FRICA) T. PANGELINAN Women's Representative



PEDRO R. DELEON GUERRERO Carolinian Representative



VIANNEY B. HOCOG 1<sup>st</sup> Senatorial Representative



PETER Q. CRUZ, AIF® 2<sup>nd</sup> Senatorial Representative

# **ANNUAL REPORT**

For

FY 2019

#### **OVERVIEW**

The Marianas Public Land Trust (MPLT) was established by the Northern Marianas Constitution under Article XI, Section 6, for the purpose of making prudent investments of the revenue received from public lands leases that the Marianas Public Land corporation (MPLC) or its successor entities, now the Department of Public Lands (DPL) transferred to MPLT, pursuant to Section 5(g) and Section 6(b) of the said Article XI (see table). The original lease of public lands by MPLC funding MPLT was per Article VIII, Section 803 of the Covenant. MPLT invested these funds prudently within its established guidelines and policy.

Although, MPLT has received \$48,491,986 from MPLC or its successor entities, MPLT is of the opinion that the method used to compute the annual distributions does not comply with the provisions of the Constitution and additional monies are owed.

| FUNDS RECEIVED BY MPLT    |                     |  |  |
|---------------------------|---------------------|--|--|
| Date Received             | Amount              |  |  |
| July 19, 1983             | \$5,000,000         |  |  |
| January 20, 1984          | 100,000             |  |  |
| February 17, 1984         | 14,080,046          |  |  |
| April 13, 1984            | 5,958,700           |  |  |
| August 27, 1984           | 803,856             |  |  |
| May 22, 1991              | 500,000             |  |  |
| December 20, 1991         | 500,000             |  |  |
| September 19, 2007        | 1,250,000           |  |  |
| August 4, 2008            | 3,500,000           |  |  |
| November 23, 2011         | 1,000,000           |  |  |
| December 31, 2013         | 307,109             |  |  |
| June 6, 2014              | 996,743             |  |  |
| December 31, 2014         | 5,000,000           |  |  |
| April 11, 2016            | 800,334             |  |  |
| February 1, 2018          | 866,339             |  |  |
| <b>September 17, 2018</b> | 1,501,174           |  |  |
| May 3, 2019               | 3,000,000           |  |  |
| May 6, 2019               | 345,700             |  |  |
| May 15, 2019              | 2,414,477           |  |  |
| August 19, 2019           | <u>567,508</u>      |  |  |
|                           |                     |  |  |
|                           |                     |  |  |
| Total:                    | <u>\$48,491,986</u> |  |  |

DPL has inappropriately "reserved" their fund balance in order to avoid distributing the annual funds as required by the Constitution. This finding has been supported by two Attorney Generals' opinions, summarized as follows:

AG Opinion 2013-02, dated April 8, 2013, states:

DPL owes MPLT all revenue generated from public lands that is not appropriated to it pursuant to its annual budget. DPL also owes MPLT an accounting to verify that the proper sums are transferred. DPL must transfer these excess funds on a yearly basis.

AG Opinion 18-03, dated October 15, 2018, states:

The question of this opinion is whether the Legislature may appropriate to DPL supplemental funding in excess of the original budget amount allocated to DPL for fiscal year 2018? The answer is "no" as all revenues generated from public lands less the operational expenses has to be transferred to MPLT. Any statute or regulation that would deprive MPLT of the revenue from public lands violates the Constitution.

DPL's practice of underspending its budget and understating of its estimated revenues has resulted in a growing fund balance. In six years, the fund balance has grown to \$10,975,000 in FY 2017. DPL justifies maintaining this significant balance to fund future homestead development, subsequent year's approved budget, and other matters to be funded in the future.

Notwithstanding the DPL transfers that have been made to MPLT, more funding must be transferred as the funds in the DPL Operations Fund has grown substantially from the additional revenues collected in excess of estimates and underspending of amounts appropriated. DPL has no legal. authority to retain excess revenue.

Conclusion states that "supplemental appropriation to DPL may not be made from unobligated and unencumbered prior fiscal year balances". Those balances are public land funds that must be transferred to MPLT.

It for these two AG Opinions that MPLT has accrued a receivable from DPL in the amount of \$6,327,685 as of September 30, 2018. Since MPLT has not received any financial reporting from DPL for FY 2019, no receivable accrual has been made for this year. Any additional funds for FY 2019 received from DPL as a result of its audit will be recognized in FY 2020.

Additionally, on October 4, 2010, the Commonwealth Supreme Court rendered its opinion, Supreme Court N. 2009-SCC-0041-CQU, Slip Opinion, which found P.L. 16-31 unconstitutional as it infringes upon MPLT's constitutionally mandated functions of receiving and investing the revenues from public lands for the benefit of people of Northern Marianas Descent. It states that any attempt by the Legislature to appropriate funds from public land revenue before they reach MPLT infringes on Article XI, §6. While DPL's current practice is to withhold operating expenses from the moneys generated through the management and disposition of public lands before transferring the money to MPLT, the authority for doing so is no longer constitutionally operative and the authority for doing so must exist elsewhere.

MPLT has had a history of communicating with DPL as to their failure to remit the correct annual distribution. Failure to turn over the correct fund balance each fiscal year is a clear violation of DPL's fiduciary duty. This breach for FY 2019 and for prior years has resulted in losses of distributable net income to the CNMI General Fund.

For the past 36 years, MPLT has transferred to the general revenues of the Commonwealth the amount of \$63,555,853, which the legislature appropriated for various public programs; such as, the Public School System, Department of Public Safety, Department of Public Works, Commonwealth Health Center (CHC), etc... And, over the last 29 years, MPLT has disbursed the amount of \$6,376,033 to the American Memorial Park, in accordance with Article XI, Section 6(d) of the Northern Mariana Islands Constitution for the maintenance and development of the American Memorial Park.

In addition to the direct distributions to the Commonwealth General Fund, MPLT makes local investments, which benefits the whole community. Without such support, the various CNMI agencies would have suffered financially. The following are a list of such investments:

| DATE | INVESTMENT<br>DESCRIPTION                | PURPOSE   | AMOUNT        |
|------|--|---|---------------|
| 2001 | Northern Marianas<br>Housing Corporation | Long Term Mortgage<br>Financing                         | \$10,000,000  |
| 2002 | APLE                                     | Non-profit NMD<br>Student Tuition Program               | \$154,924     |
| 2008 | Commonwealth Utilities<br>Corporation    | Secure Stand-by<br>Generators                           | \$3,500,000   |
| 2011 | Commonwealth General<br>Fund             | Payment of Utility bills and other operating cost       | \$4,000,000   |
| 2012 | Commonwealth<br>Healthcare Corporation   | Line of Credit to sustain operations                    | \$3,000,000   |
| 2012 | Commonwealth<br>Healthcare Corporation   | Electronic Health<br>Records                            | \$328,655     |
| 2014 | Commonwealth General<br>Fund             | CUC Stipulated Orders<br>per Federal Court<br>Judgement | \$5,000,000   |
| 2016 | Tinian Mayor's Office                    | Federal Judicial<br>Judgement                           | \$1,349,368   |
| 2019 | Commonwealth General<br>Fund             | Typhoon <sup>1</sup> Yutu FEMA related expenditures     | \$10,000,0001 |

The mortgage financing program established with the Northern Marianas Housing Corporation failed, which caused MPLT to foreclose on the loan portfolio. As a result, MPLT has been managing these loans with the goal of recovery of its principal. Individual mortgage loan foreclosures have occurred. The resulting foreclosed houses are being sold based on the appraised value to NMD persons (SHIP). This program allows NMD's the opportunity to secure a home at very favorable terms.

The Trustees acknowledge that public lands belong collectively to persons of Northern Marianas descent, (Article XI, Section 1 of the Northern Mariana Islands Constitution); therefore, MPLT is expected to provide the revenues derived from public lands for programs directly benefiting persons of Northern Marianas descent. However, Article XI, Section 6(b) and (d) of the Northern Mariana Islands Constitution mandate the Trustees to

<sup>&</sup>lt;sup>1</sup> In addition, on April 17, 2020, an additional \$5,000,000 was loaned to the Commonwealth General Fund for a total loan of \$15,000,000.

make reasonable, careful, and prudent investments and the interest revenues therefrom to be transferred to the general revenues of the Commonwealth.

#### CONTENTS

#### Performance Analysis

- Analysis of Investment Returns (table 1)
- Market Performances Cumulative Returns (chart 1)
- Comparison of Returns on Investments (chart 2)
- Principal Fund Growth Curve (chart 3)
- Annual Gross Investment Earnings (chart 4)
- Comparison of Annual Investment Returns to Beneficiary Distributions (chart 5)
- Percentage per Asset Allocation
- Comparison of Professional Management Returns (chart 6)
- Historical Administrative Expenses (chart 7)
- Comparison of Administrative Expense (chart 8)

#### Investment Policy Statement

- Historical Asset Investment Allocations (chart 9)
- Changes in Principal Fund Balances

#### Financial Benefits

- American Memorial park Development Projects (Figure AMP 1)
- o Gross Public Land Lease Revenue Flowchart

#### General Fund

- Asset Investment Allocation (chart 11)
- Historical Asset Investment Allocation (chart 12)

#### Park Fund

- Asset Investment Allocation (chart 13)
- o Historical Asset Investment Allocation (chart 14)

#### Prudent Investment Practices

Five Step Investment Management Process

#### Operations

- Staff
- Portfolio Investment Consultant

#### FY 2019 Audited Financial Statement

#### PERFORMANCE ANALYSIS

The Marianas Public Land Trust (MPLT) performance return of 5.7% for FY 2019 decreased from last year's return by -.12%. MPLT did not comply with its blended policy target of 7.57% but did meet its annualized policy index of 5.1%. In 2019, the Trust's net assets increased by \$2,391,356. This increase in the net assets for 2019 was primarily due to the increased investment valuations.

A review of the Trust's annual returns for the last five years, as shown in the Analysis of Investment Returns (see Table 1) indicates an annualized average rate of return of 5.30% on the total portfolio. By comparison, the five-year average for managed portfolio is 4.99% and when compared to the Weighted Average of Target Allocation of 4.24% for the same period, it shows that MPLT has been meeting the targeted return for the asset allocation in accordance with its Investment Policy Statement (IPS). This indicates that the Trustees are closely monitoring the performance of MPLT's money managers and implementing a sound asset allocation strategy and policy.

The investment revenue (interest & dividends) for 2019 was \$3,732,805 as compared to 2018 of \$3,149,120. Likewise, the net capital gains for 2019 was \$2,257,723 as compared to 2018 of \$1,987,742. Overall, 2019 investment strategies did perform better than 2018. This was due to the much-improved U.S.

Annual rates of return take alone do not present an accurate picture of investment performance. Investment performance must be analyzed consecutively for a range of three to five years. This is because money managers do not try to time market fluctuations caused by short-term interest rate changes and other economic factors. Their goal is to analyze market cycles to be fully invested when markets are in an up-swing pattern. Trying to outguess the market in the short term will not yield continuous portfolio growth over the years. Instead added risk and volatility will mark performance negatively resulting in average yields below the historical trends.

economy. The expectations for 2020 initially were incredibly positive until the crisis of the pandemic caused the World economies to crash. At the time of this reporting, the re-start of the economies is uncertain, which will result in the much lower performance for the Trust.

MPLT's investment time horizon is long term, and while investment cycles of three to five years may reflect volatility, the Trustees anticipate being able to continue adding value to the portfolio in accordance with their investment strategy, as well as to continue to provide reliable distributions to the general revenue of the Commonwealth.

A review of the Analysis of Investment Returns (table 1) for 2015 through 2019 indicates an average realized and unrealized capital gains (losses) of \$1,815,423. These, capital gains (losses) show a positive market cycle trend for the last five years. The average overall return for the last five years for the active managed portfolio is 4.99%, which is more than the average targeted return of 4.24%.

| MARIANAS PUBLIC LAND TRUST ANALYSIS OF INVESTMENT RETURNS - Table 1 |                    |                    |                    |                    |                      |                      |
|---|--------------------|--------------------|--------------------|--------------------|----------------------|----------------------|
|   | 2019               | 2018               | 2017               | 2016               | 2015                 | Five Year<br>Average |
| Interest Income   | \$2,165,587        | \$1,782,661        | \$1,602,960        | \$1,214,333        | \$2,069,981          | \$1,767,104          |
| Dividends   | 1,567,218          | 1,366,458          | 1,281,405          | 1,214,406          | 966,445              | 1,279,186            |
| Realized Capital Gains (Losses                                      | 625,757            | 281,109            | 1,245,542          | 2,783,103          | -5,208,628           | (\$54,623)           |
| Unrealized Capital Gains (Losses)                                   | <u>1,631,966</u>   | <u>1,706,632</u>   | <u>3,080,667</u>   | <u>2,702,560</u>   | <u>228,405</u>       | <u>1,870,046</u>     |
| TOTALS:   | <u>\$5,990,528</u> | <u>\$5,136,860</u> | <u>\$7,210,574</u> | <u>\$7,914,402</u> | <u>(\$1,943,797)</u> | <u>\$3,663,608</u>   |
| MPLT Return on Total Investment                                     | <u>5.74%</u>       | <u>5.86%</u>       | <u>8.09%</u>       | <u>9.09%</u>       | <u>-2.27%</u>        | <u>5.30%</u>         |
| MPLT Return on Managed Investments                                  | <u>5.22%</u>       | <u>5.67%</u>       | <u>8.38%</u>       | <u>9.14%</u>       | <u>-3.45%</u>        | <u>4.99%</u>         |
| Performance Benchmarks:   |                    |                    |                    |                    |                      |                      |
| S&P 500   | <u>4.25%</u>       | <u>17.91%</u>      | <u>18.61%</u>      | <u>15.43%</u>      | <u>-0.60%</u>        | <u>11.12%</u>        |
| S&P Barra Growth  | <u>3.25%</u>       | <u>25.21%</u>      | <u>19.90%</u>      | <u>14.74%</u>      | <u>2.78%</u>         | <u>13.18%</u>        |
| S&P Barra Value   | <u>5.56%</u>       | <u>10.06%</u>      | <u>16.47%</u>      | <u>15.98%</u>      | <u>-4.30%</u>        | <u>8.75%</u>         |
| Barclays Aggregated Bond  | <u>10.30%</u>      | <u>-1.22%</u>      | <u>0.07%</u>       | <u>5.19%</u>       | <u>2.93%</u>         | <u>3.45%</u>         |
| 91 Day T-Bills  | <u>2.36%</u>       | <u>1.57%</u>       | <u>0.65%</u>       | <u>0.27%</u>       | <u>0.02%</u>         | <u>0.97%</u>         |
| Consumer Price Index  | <u>1.71%</u>       | <u>-3.20%</u>      | <u>2.23%</u>       | <u>1.46%</u>       | <u>-0.04%</u>        | <u>.43%</u>          |
| Weighted Average Per Target<br>Allocation                           | <u>7.57%</u>       | <u>3.15%</u>       | <u>3.89%</u>       | <u>11.35%</u>      | <u>-4.78%</u>        | <u>4.24%</u>         |

Additionally, the Analysis of Asset Class Yields (table 2) shows that not all the asset classes per the Investment Policy Statement met their benchmarks. Large cap and fixed income did not perform to their respective benchmarks. But the investment income (interest and dividends) for the Trust totaled \$3,732,805 allowing for significant

distributions to the respective beneficiaries, i.e., GF - \$2,265,081, PF - \$115,494.

| MARIANAS PUBLIC LAND TRUST ANALYSIS of ASSET CLASS YIELDS – TABLE 2 |                 |         |  |  |  |
|---|-----------------|---------|--|--|--|
| Weighted Benchmarks   |                 |         |  |  |  |
| Asset Class   | Weighted Yields | Yields  |  |  |  |
| Large Cap   | 2.81%           | 4.21%   |  |  |  |
| International w/  |                 |         |  |  |  |
| Emerging Markets  | (1.05%)         | (1.23%) |  |  |  |
| Fixed Income  | 6.64%           | 9.54%   |  |  |  |
| Alternatives  | 21.10%          | 18.39%  |  |  |  |
| Diversified Local   |                 |         |  |  |  |
| Investments   | 5.93%           | N/A²    |  |  |  |

Another means to review MPLT's historical return performance is to chart its

annual rate of return since inception as compared to various indices. The Market Performances Cumulative Returns (chart 1) is an example of this type of analysis. It assumes an original investment of \$100 made in 1983 with the annual investment returns re-invested.

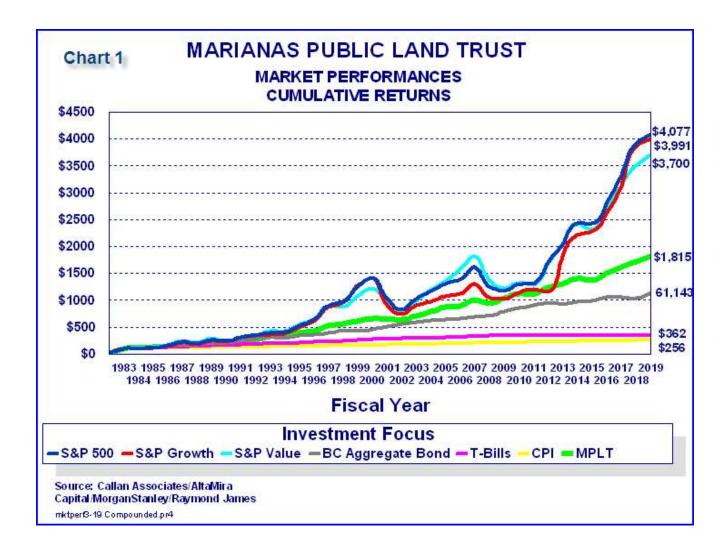
MPLT's principal fund, for both the General and Park, is currently \$102.7 million. This balance is 2.4 times more than the original principal contributions received from MPLC, etc. This principal growth has occurred while making cumulative distributions of \$67.6 million since inception.

MPLT's annual rate of return is charted along with the annual returns for the following indices:

a) S&P 500 Index, b) S&P BARRA Growth Index, c) S&P BARRA Value Index, d) Barclay's Aggregate Bond Index e) 91-Day T-Bills Index, and; f) Consumers' Price Index.

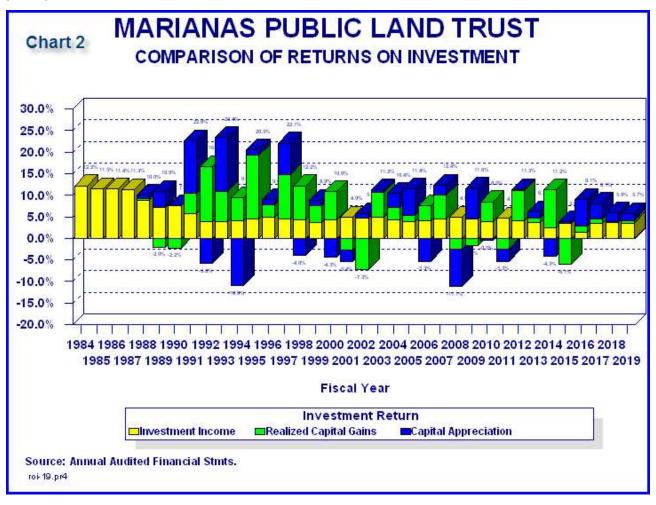
<sup>2</sup> No suitable "benchmark" for Local Diversified Investments.

The Market Performance Cumulative Returns (chart 1) reveals that MPLT has performed very well since inception, earning a cumulative return to grow MPLT's original investment of \$100 to \$1,815, as compared to the S&P 500, S&P 500 Growth and S&P 500 Value, all of which grew to a range of \$3,700 to \$4,077 (note the chart reveals the downward trend of equities for the 2001, 2002, 2008, 2011 and 2015). The fixed income benchmark, Barclays Aggregate Bond index, cumulatively grew to \$1,1436. Based upon our targeted asset allocation of approximately 34% to equities, 56% to fixed income, and 10% to alternatives, we compare very favorably to the market performances. Since MPLT is obligated to transfer its interest income to the general revenue of the Commonwealth, it chooses to invest mostly in fixed income instead of investing solely in equities.



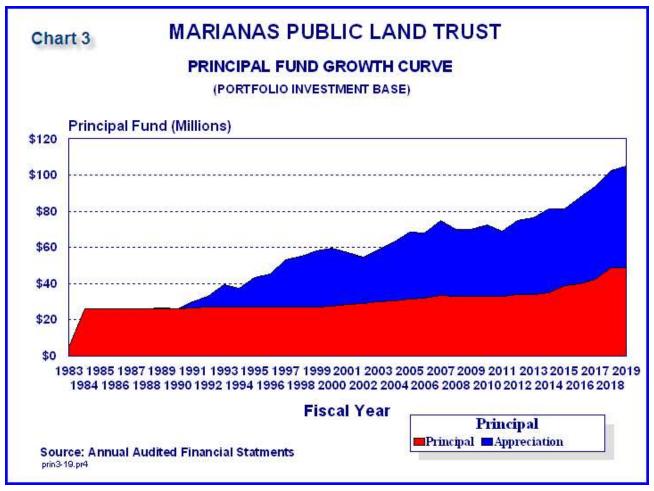
An overview of MPLT's historical returns on investment since its inception, illustrated

on the Comparison of Returns on Investment (see chart 2) shows the positive and negative rates of annual rate of return for each year. The average annual return rate for the years 1988 through 2019 was 8.25%, as compared to 1984 through 1987 and a portion of 1988, was 11.6%. This is indicative of the MPLT's money managers performing to meet the 5.1% Total Return Index in MPLT's Investment Policy Statement. Also, professional money management has been able through the equity portfolio to add value and increase the principal fund since 1988.



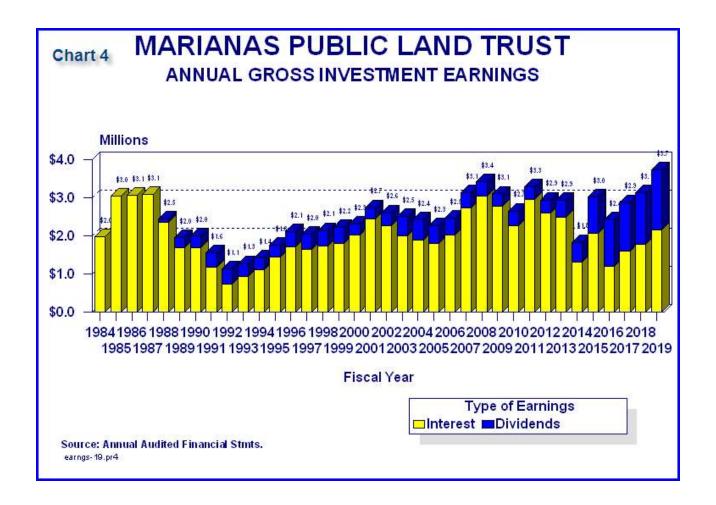
MPLT has added \$56.5 million to the principal contributions received from MPLC and its successor entities for a 216% gain. This more than doubling of the principal fund has been accomplished during the last thirty-two years. The Principal Fund Grown Curve (see chart 3) illustrates the increasing investment base derived from capital gains which are allocable to principal and are not subject to distribution. The red portion of the chart represents the original principal contributions received from MPLC, or its successor entities, now DPL, while

the blue portion is the value added (appreciation) to the portfolio, as a result of MPLT's investment strategy and policy. A further review of chart 3 reveals the loss of value occurring in years 1994, 2001, 2002, 2008, 2011, and 2015. It also demonstrates the recovery occurring in years 1995, 2003, 2005 through 2007, and 2012 through 2019. This is a testament of the investment policy and asset allocation to equities instituted by the Trustees and their investment consultants. Without an equity allocation, MPLT would not have been able to achieve this growth. It also shows that by reducing the equity allocation in favor of current income, MPLT will not be able to sustain this rate of growth as capital gains as a portion of the total revenues will be less.

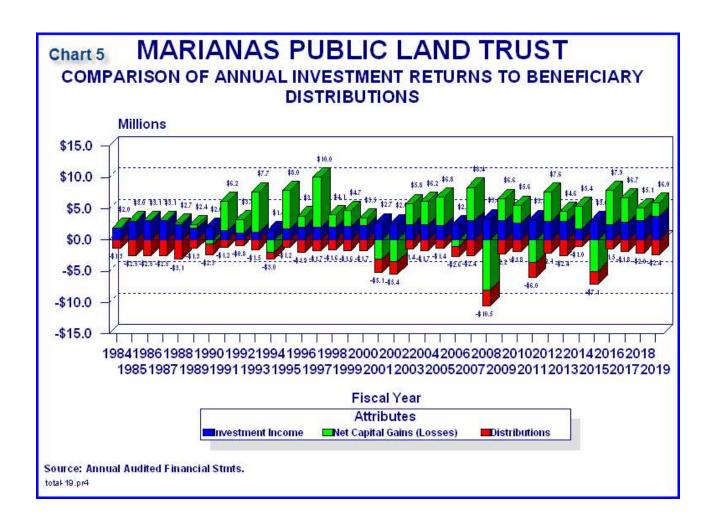


There are trade-offs between capital appreciation and investment earnings. The Annual Gross Investment Earnings (chart 4) indicates when MPLT started to enjoy larger annual rates of return and increased capital growth due to the implementation of the managed portfolio, MPLT investment earnings declined. This is to be expected, and to properly analyze performance, all the components of annual return must be considered

(investment earnings, i.e., interest and dividends, as well as realized capital gains (losses) and investment appreciation).



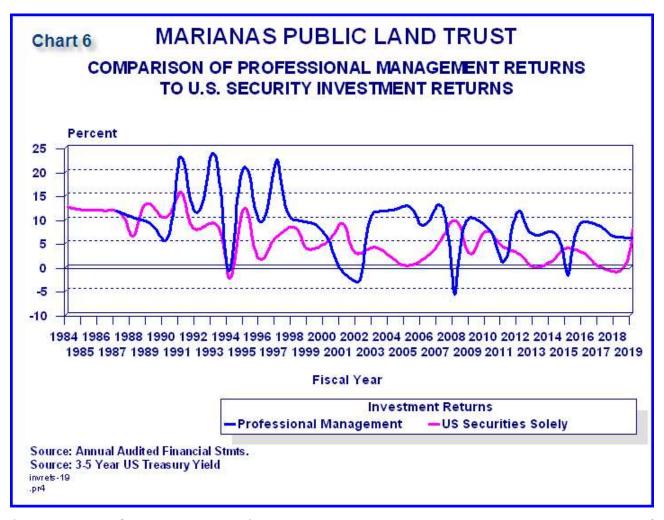
Accordingly, the Comparison of Annual Investment Returns to Beneficiary Distribution (chart 5) illustrates the total annual investment receipts as compared to the annual distributions to beneficiaries, CNMI General Fund and American Memorial Park.



In order to achieve high rates of return and meet the "uniform prudent investor" standards, the Trustees through their investment consultant, retains money managers, who are experts in their fields of investment focus for the following asset classes: Large Cap Value, Large Cap Core, Emerging Markets, High Yield Fixed Income, International Fixed Income, Alternatives, and Core Fixed Income.

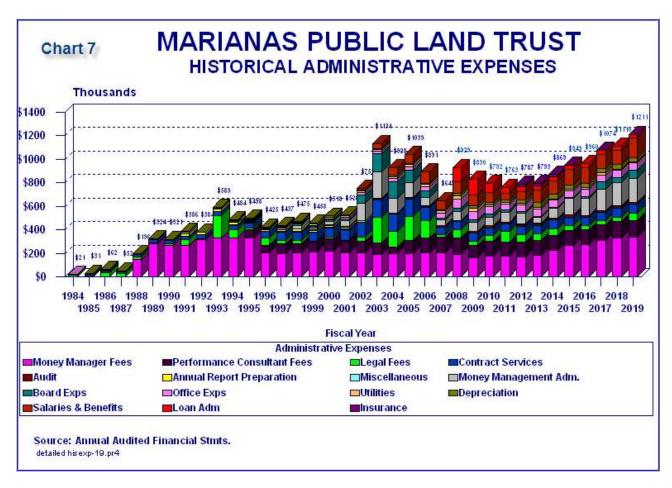
| MONEY MANAGERS   | ASSET ALLOCATION         |            |  |
|--|--------------------------|------------|--|
|  | (of principal resources) |            |  |
|  | General Fund             | Park Fund  |  |
| Aristotle Capital Management – large cap value domestic equity money manager; objective is to manage domestic equity assets consistent with the Russell 1000 Value Index and Domestic Large Cap Value Equity peer group. | 5% to 25%                | 5% to 25%  |  |
| Atalanta Sosnoff Capital Management – core domestic equity manager, objective is to manage domestic equity asset consistent with the Standard & Poors 500 Index and the Domestic Large Cap Core Equity peer group.       | 5% to 25%                | 5% to 25%  |  |
| <b>Lazard</b> – emerging markets money manager; objective is to manage emerging international equity assets consistent with the MSCI EM (net) Index  | 1% to 15%                | 1% to 15%  |  |
| <b>Garcia Hamilton &amp; Associates –</b> domestic fixed income large core money manager; objective is to manage fixed income assets consistent with the Barclays Aggregate Bond Index.                                  | 20% to 40%               | 20% to 40% |  |
| Chartwell Investment Partners – high yield bond; objective is to manage high yield bonds consistent with the Barclays HY Bond Index.   | 1% to 15%                | 1% to 15%  |  |
| <b>Templeton Global Bond Fund</b> – foreign bond fund unhedged; objective is to manage foreign bonds consistent with the Citigrp Non USWGovUnHd index  | 10% to 30%               | 10% to 30% |  |
| Adelante Capital Management – real estate investment trust (REITS); to manage Non-Traditional/Alternative assets consistent with the NAREIT Equity REITS Index and the NAREIT Equity REITS Universe peer group.          | 5% to 20%                | 5% to 20%  |  |
| Diversified Local Investments (DLI)  | 0% to 20%                | 0% to 20%  |  |

To illustrate the value and necessity of professional money management as compared to managing the money ourselves, as we did from 1983 until 1988, a graph of the rates of return has been prepared showing the returns of investing solely in U. S. Securities



(3 to 5 year U. S. Treasury bonds) compared to MPLT's actual returns during the period of professional management (1988 through 2019). The Comparison of Professional Management Returns to U.S. Security Investment Returns (Chart 6) reveals that, except for 1989, 1990, 2001, 2002, 2008, 2011, and 2015, the yields returned by professional money managers have consistently outperformed those of our prior investment policy when we were limited to investing solely in U. S. Obligations. An average of the annual returns for each of these two options or approaches reveals that the professional money managers yielded 1.74 times more than an investment plan limited to U.S. Obligations solely.

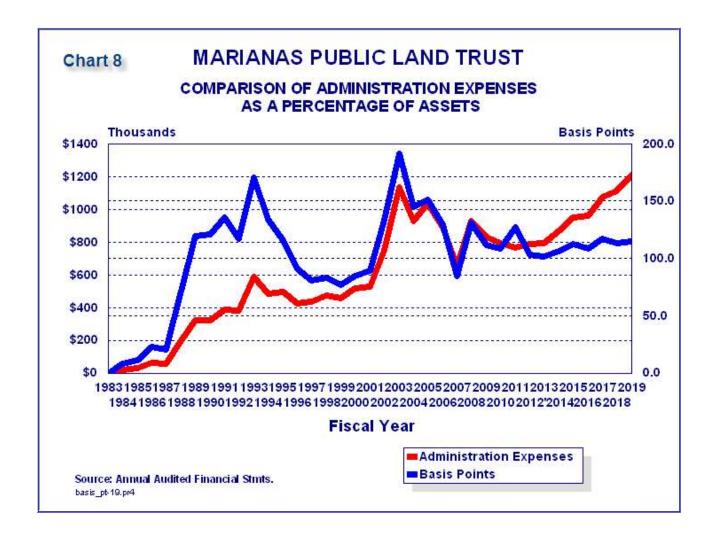
MPLT pay its money managers annually from 25 to 75 basis points (100 basis points equals 1%) of the value of the monies they manage, the incremental annual gain is more than justified. To do otherwise would be a breach of our fiduciary duty and would be contradictory to **modern portfolio theory**.



An analysis of the Historical Administrative Expenses, (chart 7) reveals an update of MPLT historical administrative expenses since inception. The 2019 administrative expenses increased by \$101,147 as compared to the amount in 2018, which was due to increases in money management fees, salaries, money management administration, etc.

Another way of looking at the effectiveness of our investment policies is to compare our administrative expenses each year since inception to the total Trust assets (using fair market valuation). The Comparison of Administrative Expenses as a Percentage of Assets (chart 8) illustrates the progression and growth of our administrative expenses (red line) over the years, which reached its highest level in 2003. Except for the increases in 2017, 2018 and 2019, administrative expenses have been trending down. The blue line of the chart depicts the annual administrative expenses as a percentage of MPLT's total assets. This percentage is expressed in basis points (100 bp equals 1%). This line shows the cost of running MPLT as compared to the growth of our investment program. It is the goal of the Trust to continue the trend of lowering the *rate of administrative expenses* over the coming years in relation to the asset level. Over the past thirty-six years, the Trust has spent \$22,811,554 for administrative expenses to create

\$56,759.997 new assets while at the same time distributing \$63,555,853 to the Commonwealth and \$6,376,033 to the American Memorial Park.



#### **INVESTMENT POLICY STATEMENT**

The MPLT Trustees are *fiduciaries*. Their role is *to provide the essential* management of the investment process, without which the other components of the investment plan cannot be defined, implemented, or evaluated.

The Trustees are responsible for the general management of MPLT's assets.

Their key tasks are:

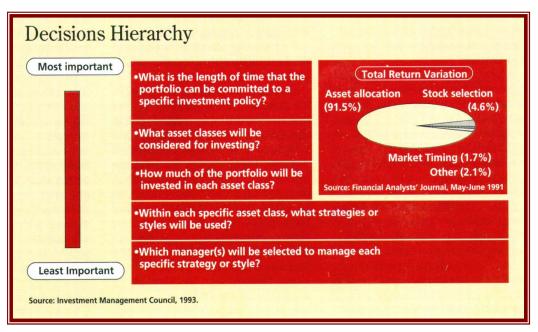
- a) Determining the portfolio's mission and objective;
- b) Choosing an appropriate asset allocation strategy;
- c) Establishing explicit written investment policies consistent with the objectives;
- d) Selecting investment managers to implement the investment policy; and
- e) Monitoring investment results

#### The investment program is defined in the various sections of the IPS by:

- Stating in a written document the Trustees' attitudes, expectations, objectives and guidelines for the investment of all MPLT assets.
- Setting forth an investment structure for managing all MPLT' assets. This structure includes various asset classes, investment management styles, asset allocation and acceptable ranges that, in total, are expected to produce a sufficient level of overall diversification and total investment return over the long-term.
- Providing guidelines for each investment portfolio that control the level of overall risk and liquidity assumed in that portfolio, so that all MPLT assets are managed in accordance with stated objectives.
- Encouraging effective communications between the Trustees, the investment consultant and the money managers.
- Establishing formalization criteria to monitor, evaluate, and compare the performance results achieved by the money managers on a regular basis.
- Complying with all applicable fiduciary, prudence and due diligence requirements that
  experienced investment professionals would utilize, and with all applicable laws, rules and
  regulations from various local, state, federal and international political entities that may impact
  trust assets.

To accomplish these key tasks, the Trustees worked with their professional staffs, attorney, and investment consultants to prepare an Investment Policy Statement (IPS). This helps the Trustees to effectively supervise, monitor, and evaluate MPLT's investment

assets. The IPS was prepared based upon considerations by the Trustees of the financial implications of a wide range of policies and describes the prudent investment process which the Trustees deem appropriate. Studies have been made of the factors or elements of the investment process which affect total return variation. Of these elements, the investment portfolio time horizon and the asset allocation are the most important and have the greatest effect on portfolio returns. The selection of money managers and their stock selections typically have the least impact on return variations. The Decision's Hierarchy graphic illustrates this reality very well.



Since 1988, the asset allocation strategy has changed from what can best be described as a "balance" investment focus. Since then, the asset allocation

has been amended to replace and add new asset classes to increase income from such portfolio.

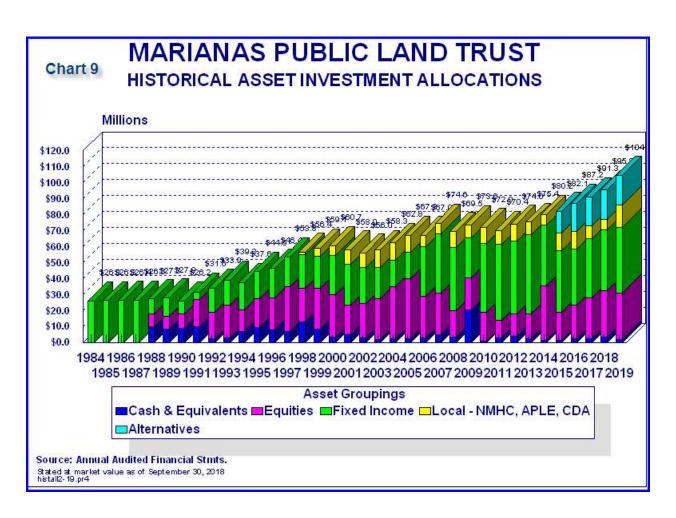
MPLT 2013 Annual Report and prior years provides more detail information on such amendments.

This year (2018), the asset allocation for both the General Fund and the Park Fund was large cap core at 10%, large cap value at 10%, international and emerging markets at 5%, fixed income at 45%, real estate (REITS) at 10%, limited partnerships (MLPS) at 10% and local investment at 10%.

#### **INDUSTRY BEST PRACTICE**

One of the most important decisions the fiduciary has to manage is the determination of the time horizon. Based on the time horizon, the fiduciary then can determine which asset classes can be appropriately considered; what the allocation should be between the selected asset classes; whether there should be an allocation made among subasset classes; and, finally, which money managers or mutual funds should be retained to manage each asset class.

The Historical Asset Investment Allocations (chart 9) illustrates MPLT's asset allocation as reflected in the IPS as of September 30, 2019. It also shows how the value of the investments has improved since 2002 and its decline in 2010 due to the payment of the "recovered interest" to the CNMI general fund and the loss of value to the portfolio that continued for FY 2011 due to the poor performing equity market, in addition, the loss of MPLT's investment on the Northern Marianas Housing Corporation (NMHC) on the housing project for person of Northern Marianas descent, and the APLE 501, a parent-student scholarship program established on Rota in 2002. These two investments are classified as non-performing.



| CHANGES IN PRINCI                       | CHANGES IN PRINCIPAL FUND BALANCES |                     |  |  |
|---|------------------------------------|---------------------|--|--|
| TRUST PRINCIPAL                         | GENERAL FUND                       | PARK FUND           |  |  |
| MPLC, etc. distributions to MPLT        | \$46,491,986                       | \$2,000,000         |  |  |
|   |                                    |                     |  |  |
| NMHC interest appropriated to principal | 5,209,055                          |                     |  |  |
|   |                                    |                     |  |  |
| Net increase (decrease) in net assets:  |                                    |                     |  |  |
| FY 1988                                 | 145,026                            | -30,599             |  |  |
| FY 1989                                 | -791,186                           | 256,014             |  |  |
| FY 1990                                 | -659,379                           | 66,172              |  |  |
| FY 1991                                 | 1,099,866                          | 193,433             |  |  |
| FY 1992                                 | 3,323,619                          | 564,709             |  |  |
| FY 1993                                 | 2,036,236                          | 245,330             |  |  |
| FY 1994                                 | 1,422,710                          | 427,715             |  |  |
| FY 1995                                 | 4,729,962                          | 1,040,133           |  |  |
| FY 1996                                 | 3,583,364                          | 156,938             |  |  |
| FY 1997                                 | 7,008,118                          | 1,353,347           |  |  |
| FY 1998                                 | 1,764,253                          | 219,979             |  |  |
| FY 1999                                 | 2,155,083                          | 684,403             |  |  |
| FY 2000                                 | 1,054,744                          | 204,038             |  |  |
| FY 2001                                 | -2,677,203                         | -243,638            |  |  |
| FY 2002                                 | -3,055,198                         | -502,754            |  |  |
| FY 2003                                 | 2,955,539                          | 367,771             |  |  |
| FY 2004                                 | 3,396,385                          | 143,775             |  |  |
| FY 2005                                 | 4,156,017                          | 278,565             |  |  |
| FY 2006<br>FY 2007                      | <b>-1,221,013</b><br>4,742,997     | 178,242             |  |  |
| FY 2007                                 | -7,182,246                         | 572,512<br>-821,534 |  |  |
| FY 2008 NMHC restatement                | -7,162,246<br>-4,100,000           | -021,004            |  |  |
| FY 2009                                 | 3,220,183                          | 360,171             |  |  |
| FY 2010                                 | 2,633,849                          | 307,424             |  |  |
| FY 2011                                 | -3,347,697                         | -272,104            |  |  |
| FY 2012                                 | 3,984,081                          | 679,855             |  |  |
| FY 2013                                 | 1,750,856                          | 94,163              |  |  |
| FY 2014                                 | 3,048,420                          | 476,658             |  |  |
| FY 2015                                 | -4,393,883                         | -586,325            |  |  |
| FY 2016                                 | 3,402,548                          | 581,942             |  |  |
| FY 2017                                 | 4,537,953                          | 423,090             |  |  |
| FY 2018                                 | 2,639,861                          | 214,218             |  |  |

| CHANGES IN PRINCIPAL FUND BALANCES |                               |                          |  |
|------------------------------------|-------------------------------|--------------------------|--|
| TRUST PRINCIPAL FY 2019            | <b>GENERAL FUND</b> 2,116,689 | <b>PARK FUND</b> 141,031 |  |
| TOTAL                              | <u>\$95,181,595</u>           | <u>\$9,774,674</u>       |  |

#### FINANCIAL BENEFITS

The financial benefits provided to the Commonwealth by the Trust consist of direct distribution of income and capital growth to its investment portfolio. The large capital equity market for 2019 did not add the value to the portfolio as money manager performance lagged their benchmarks. The S&P 500 and Russell 1000 combined benchmarks yielded 4.12% for the year and MPLT's return was 2.81% on its large cap core equities. The emerging markets equities return was also down for the year as its yield was -1.05%, while their MSCI Emerging Markets benchmark of -1.23%.

Domestic fixed income core, high yield and international fixed income provided a total return of 6.64%; compared to the combined benchmark for fixed income of 9.54%. Domestic local investments provided a total return of 5.93%.

While the overall performance for 2019 was diminished, the Trust was able to increase the principal in the amount of \$2,257,723. MPLT's 2019 General Fund distribution was \$2,265,081 for a total of \$63,555,853 since inception being distributed to the Commonwealth General Fund (see table).

Also, the Park Fund made a distribution of

American Memorial Park Development Projects FY 1991 - 2019 1. Tennis Courts \$242,770 2. 400 Meter Track 15,000 3. Grandstand 2,200 4. Bike Path 47,750 5. American Memorial Pavilion 603,362 6. Park Maintenance 1,289,154 7. AMP World War II Memorial 493,248 8. Parking Lot and Paving 165.601 9. Concession Room and Other 76,741 **Facilities** 10. AMP Underground Utilities 142.927 139,068 11. AMP Mall Landscaping 12. Engineering, Survey & Mapping 15.000 Services 13,435 13. Schematic Master Plan 62.800 14. Lighting Bike/Jogging Trail 15. A&E for the Cultural/Visitors 65,000 **Memorial Gardens** Center & 375.711 16. Tennis Courts - upgrades 17. Debt service on CDA/AMP loan for Cultural/Visitors Center & Memorial Gardens 2,626,266 Total: \$6,376,033

\$115,494 for the debt service on the Commonwealth Development Authority and American Memorial Park (CDA/AMP) loan. This loan originally made to fund development

projects in the Park was paid off this year. This makes a total of \$6,376,033, which has been distributed to fund projects at the American Memorial Park (see table).

## PUBLIC LANDS REVENUES Received by MPLC, MPLA & DPL. LESS EXPENSES of ADMINISTRATION

(general and administration, homestead program and comprehensive master planning)

## EQUALS NET DISTRIBUTION TO MPLT from MPLC, et. al. \$42,164,301

**GENERAL FUND PRINCIPAL INVESTED** 

PARK FUND PRINCIPAL INVESTED

\$40,164,301

\$2,000,000

## INVESTMENT INCOME LESS EXPENSES OF ADMINISTRATION

(money management fees, professional fees, contractual services, etc)

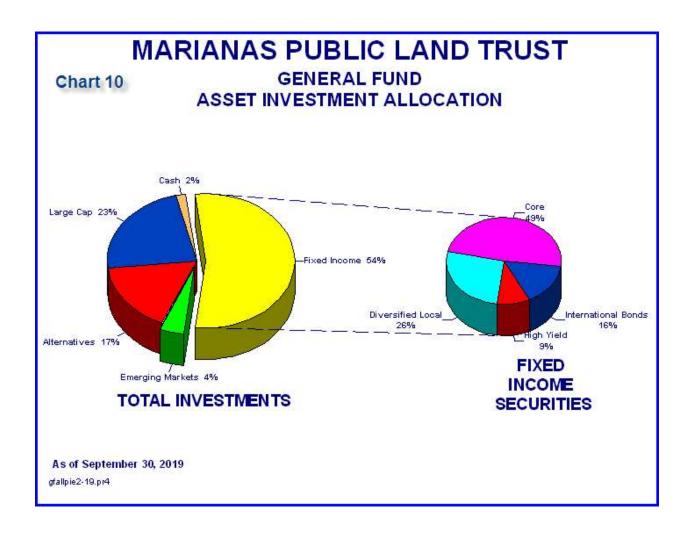
| Income Dist | ributed to CNMI General Fund | Distribu | table Net Income |
|-------------|------------------------------|----------|------------------|
|             |                              |          | \$6,517,029      |
| FY 1984     | \$1,348,293                  |          |                  |
| FY 1985     | 2,495,638                    |          |                  |
| FY 1986     | 2,507,825                    |          |                  |
| FY 1987     | 2,543,529                    |          |                  |
| FY 1988     | 3,098,924                    |          |                  |
| FY 1989     | 1,349,138                    |          |                  |
| FY 1990     | 1,721,670                    |          |                  |
| FY 1991     | 1,032,690                    | FY 1991  | \$171,248        |
| FY 1992     | 707,863                      | FY 1992  | 140,160          |
| FY 1993     | 534,953                      | FY 1993  | 973,825          |
| FY 1994     | 763,298                      | FY 1994  | 294,410          |
| FY 1995     | 1,191,602                    | FY 1995  | 28,853           |
| FY 1996     | 1,560,522                    | FY 1996  | 376,219          |
| FY 1997     | 1,461,200                    | FY 1997  | 201,437          |
| FY 1998     | 1,420,000                    | FY 1998  | 164,868          |
| FY 1999     | 1,566,931                    | FY 1999  | 82,110           |
| FY 2000     | 1,600,594                    | FY 2000  | 148,335          |
| FY 2001     | 1,982,714                    | FY 2001  | 95,321           |
| FY 2002     | 1,690,569                    | FY 2002  | 269,855          |
| FY 2003     | 1,206,139                    | FY 2003  | 165,294          |
| FY 2004     | 1,308,788                    | FY 2004  | 387,119          |
| FY 2005     | 1,064,661                    | FY 2005  | 294,713          |
| FY 2006     | 1,379,989                    | FY 2006  | 274,075          |

| FY 2007             | 2,228,048                                | FY 2007   | 208,917     |  |
|---------------------|--|-----------|-------------|--|
| FY 2008             | 2,219,596                                | FY 2008   | 218,572     |  |
| FY 2008 Restatement | 4,100,000                                |           |             |  |
| FY 2009             | 2,013,563                                | FY 2009   | 219,768     |  |
| FY 2010             | 1,625,996                                | FY 2010   | 206,489     |  |
| FY 2011             | 2,248,926                                | FY 2011   | 208,955     |  |
| FY 2012             | 1,894,921                                | FY 2012   | 251,461     |  |
| FY 2013             | 1,908,000                                | FY 2013   | 540,130     |  |
| FY 2014             | 844,111                                  | FY 2014   | 143,411     |  |
| FY 2015             | 1,862,401                                | FY 2015   | 224,944     |  |
| FY 2016             | 1,331,248                                | FY 2016   | 137,167     |  |
| FY 2017             | 1,636,226                                | FY 2017   | 174,188     |  |
| FY 2018             | 1,840,206                                | FY 2018   | 198,825     |  |
| FY 2019             | 2,265,081                                | FY 2019   | 115.494     |  |
|                     |  |           |             |  |
| Total:              | \$63,555,853                             |           | \$6,376,033 |  |
|                     | Total income Available f<br>Distribution | or Future | \$140,996   |  |

## FY 2019 FINANCIAL SUMMARY GENERAL FUND

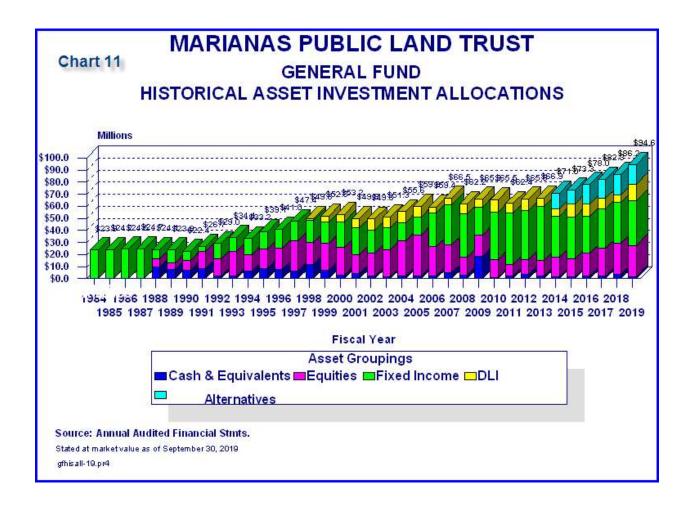
The Investment Policy Statement asset allocation for 2019 maintains a broad asset allocation of 34% to equities, 56% to fixed income, and 10% to alternatives. This approach maintains current income while keeping an option to grow the principal investment base. The current asset allocation is reflected in the General Fund Asset Investment Allocation (chart 10).

The overall asset investment base for 2019 was \$94,508,208, increasing by \$8,323,421 from the 2018 amount due primarily to the principal contributions received.



| GENERAL FUND C   | URRENT A                | SSET ALLO       | CATION                   |
|--|-------------------------|-----------------|--------------------------|
| Asset<br>Allocation  | Strategic<br>Allocation | Total<br>Fund   | Percentage<br>Difference |
| Domestic Equity – Large Cap<br>Core and Large Value        | 28%                     | 23.83%          | -4.17%                   |
| Non-U.S. Equities:<br>International w/ Emerging<br>Markets | 5%                      | 4.74%           | 26%                      |
| Domestic Fixed Income Core                                 | 22%                     | 25.86%          | 3.86%                    |
| High Yield<br>DLI  | 5%<br>15%               | 4.85%<br>15.03% | 15%<br>.03%              |
|  |                         | %               |                          |
| International Bonds  | 8%                      | 8.40%           | .40%                     |
| Alternatives   | 17%                     | 17.29%          | .29%                     |
| Total Allocation   | 100%                    | 100%            |                          |

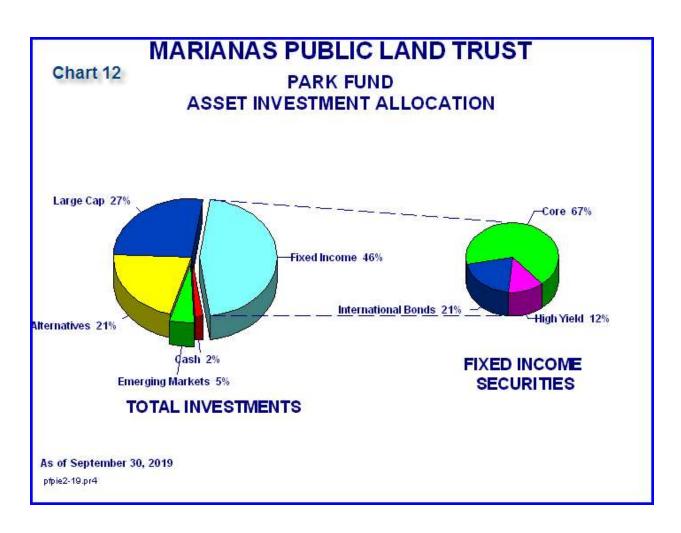
| General Fund's Investment Returns |                    |  |
|-----------------------------------|--------------------|--|
| Investment Earnings               | \$3,364,008        |  |
| Realized Capital Gains            | 660,347            |  |
| Unrealized Capital Gains          | <u>1,456,341</u>   |  |
| Total Return                      | <u>\$5,480,696</u> |  |
| Return on Investments             | <u>5.80%</u>       |  |



#### FY 2019 FINANCIAL SUMMARY AMERICAN MEMORIAL PARK

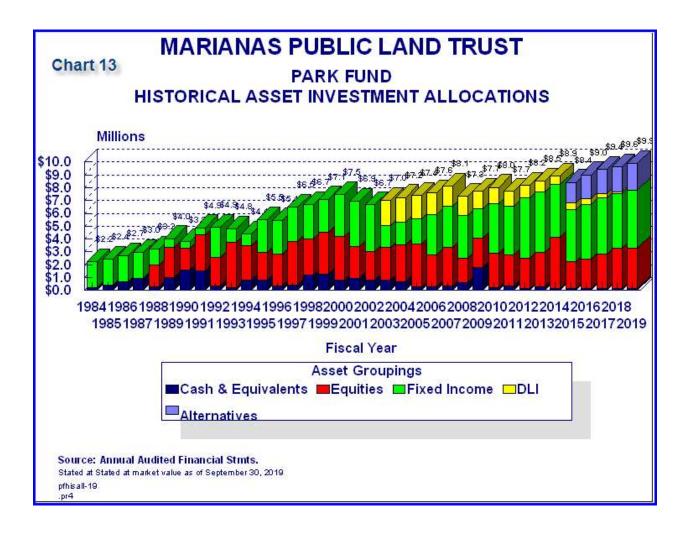
The Investment Policy Statement asset allocation for 2019 is same as the General Fund, except there are no local investments. This allocation will provide sufficient income to support the maintenance and development of the American Memorial Park (AMP). The CDA/AMP loan originally made to fund Park development has been paid off. While this approach provides current income, it also enhances the option to grow the principal investment base. The current asset allocation is reflected in the Park Fund Asset Investment Allocation (chart 12).

The overall asset investment base for 2019 was \$9,931,331 increasing by \$298,558 from the 2018 amount.



| AMERICAN MEMORIAL F                         | PARK CURREN             | IT ASSET AL     | LOCATIONS                |
|---|-------------------------|-----------------|--------------------------|
| Asset<br>Allocation                         | Strategic<br>Allocation | Total<br>Fund   | Percentage<br>Difference |
| Domestic Equity – Large Cap<br>Core         | 28%                     | 27.35%          | 65%                      |
| Non-U.S. Equities:<br>Emerging Markets      | 6%                      | 5.35%           | 65%                      |
| Domestic Fixed Income<br>Core<br>High Yield | 30%<br>6%               | 30.57%<br>5.80% | .57%<br>20%              |
| International Bonds                         | 10%                     | 9.41%           | 59%                      |
| Alternatives                                | 20%                     | 21.52%          | 1.52%                    |
| Total Allocation                            | 100%                    | 100%            |                          |

| Park Fund's Investment Return |                  |
|-------------------------------|------------------|
| Investment Earnings           | \$368,797        |
| Realized Capital Gains        | -34,590          |
| Unrealized Capital Gains      | <u>175,625</u>   |
| Total Return                  | <u>\$509,832</u> |
| Return on Investments         | <u>5.13%</u>     |



#### FIDUCIARY DUTY and PRUDENT PROCESS

The Northern Mariana Islands Constitution requires the Trustees to "...make reasonable, careful and prudent investments" and holds them to "...strict standards of fiduciary care". In adhering to such practices, the Trustees works with their key staff, professional consultants, and attorney in the exercise of their fiduciary

responsibilities. As a fiduciary, the Trustees have personal liability for their acts if they do not meet the concepts of the *Prudent Process*.

Fiduciary liability is not determined by investment performance, but rather by the failure to apply "prudent investment practices".

The Trustees, through their fiduciary studies and trainings of the application of these *Practices* helps them to manage and make prudent investment decisions for the Trust.

The **Prudent Process** is described through the **Five Step Investment** 

#### Safe Harbor Rules

- 1. Use prudent experts to make the Investment decisions.
- 2. Demonstrate that the prudent expert was selected by following a due diligence process.
- 3. Give the prudent expert discretion over the assets.
- 4. Have the prudent expert acknowledge their co-fiduciary status.
- 5. Monitor the activities of the prudent expert to ensure that the expert is performing the agreed upon tasks.

Management Process as shown in Chart 10. The Uniform Fiduciary Standards of Care are legislated standards that when applied with the Five Step Investment Management Process frames the Prudent Investment Process.

A further discussion of the **Practices** is as follows:

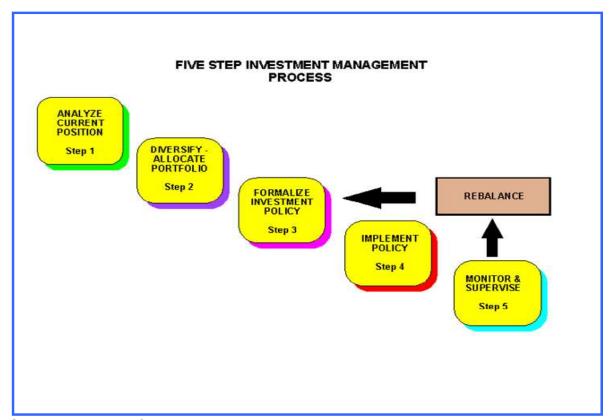
PRIMARY DUTY of the FIDUCIARY

To *manage* a prudent investment process, without which the components of an

investment plan cannot be defined,

implemented, or evaluated. Statutes, case law, and regulatory opinion letters dealing

with investment fiduciary responsibility



**Step 1 - Analyze Current Position** 

Investments are managed in accordance with applicable laws, trust documents, and written policy statements.

- Fiduciaries are aware of their duties and responsibilities.
- Fiduciaries and parties in interest are not involved in self-dealing.
- Service agreements and contracts are in writing, and do not contain provisions that conflict with fiduciary standards of care.
- There is documentation to show timing and distribution of cash flows and the payment of liabilities.
- Assets are within the jurisdiction of U.S. courts, and are protected from theft and embezzlement.

#### INDUSTRY BEST PRACTICE

The following documents, at a minimum, should be collected, reviewed, and analyzed:

- A copy of the Investment Policy Statement (IPS), written
- Meeting minutes, and/or files from investment committee meetings.
- Applicable trust documents.
- Custodial and brokerage agreements.
- Service agreements with investment management vendors.
- Information on retained money managers; specifically the ADV for each separate account manager and prospectus for each mutual fund.
- Investment performance reports from money managers, custodian, and/or consultant.

#### Step 2 – Diversity - Allocate Portfolio

- A risk level has been identified.
- An expected, modeled return to meet investment objectives has identified.
- An investment time horizon has been identified.
- Selected asset classes are consistent with the identified risk, return, and time horizon.
- The number of asset classes is consistent with portfolio size.

#### **Step 3 - Formalize Investment Policy**

- There is detail to implement a specific investment strategy.
- The investment policy statement defines the duties and responsibilities of all parties involved.
- The investment policy statement defines diversification and rebalancing guidelines.
- The investment policy statement defines due diligence criteria for selecting investment options.
- The investment policy statement defines monitoring criteria for investment options and service vendors.
- The investment policy statement defines procedures for controlling and accounting for investment expenses.
- The investment policy statement defines appropriately structured, socially responsible investment strategies (when applicable).

#### **INDUSTRY BEST PRACTICE**

If a fiduciary even thinks he or she may have a conflict of interest – they probably do. The best advice is end it, or avoid it. It's that simple. An excellent question every fiduciary should ask before deciding or voting on an investment issue is: Who benefits from this decision? If the answer is any party other than the client, participant, and/or the beneficiary, the likelihood is the fiduciary is about to breach his or her duties.

#### **INDUSTRY BEST PRACTICES**

Rebalancing is inherent to the element of diversification, where the goal is to create a portfolio that balances appropriate levels of risk and return. That balance, once achieved, only can be maintained by periodically rebalancing the portfolio to maintain the appropriate diversification.

The rebalancing limits define the points when a portfolio should be reallocated to bring it back in line with the established asset allocation target. The discipline of rebalancing, in essence, controls risk and forces the portfolio to move along a predetermined course. It takes gains from stellar performers or favored asset classes, and reallocates them to lagging styles, without attempting to time the market.

#### Step 4 - Implement Policy

- The investment strategy is implemented in compliance with the required level of prudence.
- The fiduciary is following applicable "Safe Harbor" provisions (when elected).
- Investment vehicles are appropriate for the portfolio size.
- A due diligence process is followed in selecting service providers, including the custodian.

#### **INDUSTRY BEST PRACTICE**

Simply stated, an investment strategy can fail by being too conservative or too aggressive. A fiduciary could adopt a very safe investment strategy by keeping a portfolio in cash, but then see the portfolio's purchasing power whither under inflation. Or, a fiduciary could implement a long-term growth strategy that overexposes a portfolio to equities, when a more conservative fixed-income strategy would have been sufficient to cover the identified goals and objectives.

#### Step 5 - Monitor and Supervise

- Periodic reports compare investment performance against an appropriate index, peer group, and IPS objectives.
- Periodic reviews are made of qualitative and/or organizational changes of investment decision-makers.
- Control procedures are in place to periodically review policies for best execution, soft dollars, and proxy voting.
- Fees for investment management are consistent with agreements and with the law.
- "Finder's fees," 12b-1 fees, or other forms of compensation that have been paid for asset placements are appropriately applied, utilized, and documented.

#### **INDUSTRY BEST PRACTICE**

The acronym **TREAT** helps define the key fiduciary inputs to the asset allocation strategy.

- T Tax Status
- R Risk Level
- **E** Expected Return
- A Asset Class Preference
- **T** Time Horizon

We are currently performing step 5 of the investment process, in particular, performing rebalancing. The process of rebalancing of the portfolio realigns it back to the strategic asset allocation formalized in the IPS. The asset mix will change as a result of rising values in the portfolio. Rebalancing controls risk and force the portfolio to move along a predetermined course. It is through this overall procedural process that the Trust maintains its financial integrity.

#### INDUSTRY BEST PRACTICE

The fiduciary should establish performance objectives for each investment decision-maker, and/or money manager, and record the same in the investment policy statement. Investment performance should be evaluated in terms of an appropriate market index, and the relevant peer group.

The investment policy statement also should describe the actions to be taken when an investment decision-maker fails to meet the established criteria. The fiduciary should acknowledge that fluctuating rates of return characterize the securities markets, and may cause variations in performance. The fiduciary should evaluate performance from a long-term perspective, ordinarily defined as two-to-three years.

There often will be times when a money manager is beginning to exhibit shortfalls in the defined performance objectives but, in the opinion of the fiduciary, does not warrant termination. In such situations, the fiduciary should establish in the investment policy statement specific *Watch List* procedures. The decision to retain or terminate a manager cannot be made by a formula. It is the fiduciary's confidence in the money manager's ability to perform in the future that ultimately determines the retention of a money manager.

The references used in this section of the 2013 Annual Report were taken from the Prudent Investment Practices, A Handbook for Investment Fiduciaries, written and published by the Foundation for Fiduciary Studies, <a href="https://www.cfstudies.com">www.cfstudies.com</a>, © 2003 Foundation for Fiduciary Studies.

Due to the technical nature of professional investing, the Board of Trustees and staff must maintain a level of proficiency in the technical concepts of investing and money management. The following are the money management activities and seminars attended in 2019.

| DATES         | CONFERENCE                            | ATTENDEES   | LOCATION           |
|---------------|---------------------------------------|---|--------------------|
| October 2018  | IFEBP Annual<br>Conference            | Martin B. Ada<br>Maria T. Pangelinan<br>Pedro R. Deleon Guerrero<br>Peter Q. Cruz<br>Barbara Reyes    | New Orleans, LA    |
| November 2018 | APAFS                                 | Martin B. Ada<br>Maria T. Pangelinan<br>Pedro R. Deleon Guerrero<br>Peter Q. Cruz<br>Vianney B. Hocog | Makati Philippines |
| February 2019 | Laserfiche                            | Lillian Guerrero  | Long Beach, CA     |
| April 2019    | Fi360                                 | Martin B. Ada<br>Vianney B. Hocog<br>Barbara Reyes  | Nashville, TN      |
| April 2019    | Investment Institute                  | Martin B. Ada<br>Maria T. Pangelinan<br>Pedro R. Deleon Guerrero<br>Peter Q. Cruz<br>Barbara Reyes    | Phoenix, AZ        |
| April 2019    | Advance Investment<br>Management      | Maria T. Pangelinan   | Philadelphia, PA   |
| July 2019     | International and<br>Emerging Markets | Pedro R. Deleon Guerrero  | San Francisco, CA  |

#### **STAFF**



Barbara Reyes, AIF® Administrator



Lillian C. Leon Guerrero Administrative Assistant



James D. Aldan Property Maintenance

#### **Consultants and Legal Services**



Bruce M. MacMillan Board Consultant



Robert T. Torres Legal Counsel

#### **Asia Pacific Group of Raymond James**

**Investment Consultant** 



## PORTFOLIO INVESTMENT CONSULTANT RAYMOND JAMES and ASSOCIATES, INC.

The Trustees solicit professional services for the management of its assets, the development and maintenance of a dynamic investment policy, the supervision and evaluation of investment managers, as well as auditing and asset custodial services.

The Money Managers, selected by the Trustees, have sole responsibility for purchase and sale decisions for all investments under their control. Should any manager fail to meet the goals or stay within the guidelines of the Trust's investment policy, the trustees may initiate proceedings to determine the desirability of retaining the manager.

The Consultant is responsible for providing ongoing assistance to the Trustees in the supervision, retention and termination of the investment managers, the maintenance and updating of the investment policy, asset allocation decisions and other matters involving the investment of assets. From 1988 through 1994, Merrill Lynch acted as the Trust's investment consultant. Commencing March 1, 1995, Altamira Capital Corporation was retained to replace Merrill Lynch as investment consultant. On February 18, 2004, the Trust hired Morgan Stanley Smith Barney to replace Altamira Capital. On November 17, 2015, MSSB was replaced by Raymond James and Associates, Inc. (RJ). RJ is the current portfolio consultant.

The Custodian of the funds is responsible for safekeeping all securities and cash, accounting for all cash flow and providing monthly statements. Effective with the hiring of Morgan Stanley Smith Barney in February 2004, Smith Barney Citigroup became the custodian. The current Custodian of the securities is RJ. Prior to this time, BNY Western Trust Company (a subsidiary of the Bank of New York) had been serving as custodian for all of the Trust's funds. The Board of Trustees has also retained seven discretionary money management firms to manage the Trust's investment portfolios – see below (stated at fair market value).

| MONEY MANAGER  | AMOUNT OF AS  MONEY MANAGER  UNDER MANAGE |                    |
|--|---|--------------------|
|  | GENERAL FUND                              | PARK FUND          |
| Aristotle Capital Management – large cap value domestic equity money manager; objective is to manage domestic equity assets consistent with the Russell 1000 Value Index and Domestic Large Cap Value Equity peer group. | \$11,467,363                              | \$1,382,223        |
| Atalanta Sosnoff Capital Management- core domestic equity manager, objective is to manage domestic equity assets consistent with the Standard & Poors 500 Index and the Domestic Large Cap Core Equity peer group.       | \$11,050,107                              | \$1,333,796        |
| Lazard – emerging markets money manager; objective is to manage emerging international equity assets consistent with the MSCI EM (net) Index.  | \$4,481,487                               | \$531,650          |
| Garcia Hamilton & Associates – domestic fixed income "core" money manager; objective is to manage fixed income assets consistent with the Lehman Aggregate Bond Index.   | \$24,437,868                              | \$ 3,036,886       |
| Chartwell Investment Partners – high yield bond; objective is to manage high yield bonds consistent with the Barclays HY Bond Index.   | \$4,585,040                               | \$575,967          |
| <b>Templeton Global</b> – foreign bond fund unhedged; objective is to manage foreign bonds consistent with the CitigrpNon USWGovUnHd Index.  | \$7,937,831                               | \$934,081          |
| Lazard Global Infrastructure – global infrastructure fund; objective is to manage global infrastructure projects consistent with the MSCI World Index.   | \$5,620,154                               | \$892,433          |
| Adelante Capital Management – real estate investment trust (REITS); to manage Non-Traditional/Alternative assets consistent with the NAREIT Equity REITS Index and the NAREIT Equity REITS Universe peer group.          | \$10,720,378                              | \$1,244,295        |
| Local Investments  | <u>\$14,207,980</u>                       | <u>\$0</u>         |
| GRAND TOTALS   | <u>\$ 94,508,208</u>                      | <u>\$9,931,331</u> |

FINANCIAL
STATEMENT
AND
INDEPENDENT
AUDITOR'S
REPORT

Year Ended September 30, 2019

### FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

#### MARIANAS PUBLIC LAND TRUST (A Component Unit of the Commonwealth of the Northern Mariana Islands)

YEAR ENDED SEPTEMBER 30, 2019 (with comparative figures for September 30, 2018)

BCM LLC Suite 203 MH II Building Marina Heights Business Park P.O. Box 504053 Saipan, MP 96950

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

#### **Financial Statements**

Year Ended September 30, 2019 (with comparative figures for September 30, 2018)

#### Table of Contents

| Independent Auditor's Report  | 1-3   |
|---|-------|
| Independent Auditor's Report on Internal Control Over Financial Reporting and on Cand Other Matters Based on an Audit of Financial Statements Performed in Accord | •     |
| Government Auditing Standards   | 4-5   |
| Management's Discussion and Analysis  | 6-13  |
| Financial Statements:   |       |
| Statement of Net Position   | 14    |
| Statement of Revenues, Expenses and Changes in Net Position   | 15    |
| Statement of Cash Flows   | 16    |
| Notes to Financial Statements   |       |
| Supplementary Information:  |       |
| Combining Statement of Net Position   | 42    |
| Combining Statement of Revenues, Expenses and Changes in Net Position   | 43    |
| Combining Statement of Cash Flows   | 44    |
| Schedule of Investments – General Fund  | 45-50 |
| Schedule of Investments – Park Fund   | 51-56 |
| Schedule of Administrative Expenses Compared to Rudget  | 57    |



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Marianas Public Land Trust

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Marianas Public Land Trust (MPLT), a component unit of the Commonwealth of the Northern Mariana Islands (CNMI), which comprise the statement of financial position as of September 30, 2019, and the related statement of revenues, expenses and changes in net position and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Marianas Public Land Trust as of September 30, 2019, and the changes in its net position, and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

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#### **Emphasis of Matter**

We draw attention to Note 11, which discloses the economic uncertainties that have arisen as a result of the declared outbreak of a coronavirus (COVID-19) pandemic by the World Health Organization. Our opinion is not modified with respect to this matter.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 6 through 13 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Marianas Public Land Trust's basic financial statements. The Combining Statement of Net Position, of Revenues, Expenses and Changes in Net Position and of Cash Flows (pages 42 through 44), the Schedules of Investments - General Fund and Park Fund (pages 45 through 56) and the Schedule of Administrative Expenses Compared to Budget (page 57) are presented for purposes of additional analysis and are not a required part of the basic financial statements. The Combining Statement of Net Position, of Revenues, Expenses and Changes in Net Position and of Cash Flows, the Schedules of Investments -General Fund and Park Fund and the Schedule of Administrative Expenses Compared to Budget are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Combining Statement of Net Position, of Revenues, Expenses and Changes in Net Position and of Cash Flows, the Schedules of Investments - General Fund and Park Fund and the Schedule of Administrative Expenses Compared to Budget are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 20, 2020, on our consideration of the MPLT's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the MPLT's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the MPLT's internal control over financial reporting and compliance.

The financial statements of Marianas Public Land Trust as of and for the year ended September 30, 2018 were audited by Deloitte & Touche LLC, whose report dated July 23, 2019, expressed an unmodified opinion on those statements.

Bug Come Magliai Saipan, MP

November 20, 2020



## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees Marianas Public Land Trust

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Marianas Public Land Trust (MPLT), a component unit of the Commonwealth of the Northern Mariana Islands, which comprise the statement of net position as of September 30, 2019, and the related statement of revenues, expenses and changes in net position and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 20, 2020.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered MPLT's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of MPLT's internal control. Accordingly, we do not express an opinion on the effectiveness of MPLT's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether MPLT's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bug Come Maglici Saipan, MP

November 20, 2020



#### COMMONWEALTH OF THE NORTHERN MARIANA ISLANDS

As management of the Marianas Public Land Trust (MPLT), we offer readers of MPLT's financial statements this narrative overview and analysis of the financial activities of MPLT for the year ended September 30, 2019. This Management's Discussion and Analysis should be read in conjunction with the audited financial statements.

#### **Implementing Authority**

The origins of MPLT are found in both the Constitution of the Commonwealth of the Northern Mariana Islands and Public Law (P.L.) 94-241, Covenant to Establish a Commonwealth of the Northern Mariana Islands in Political Union with the United States of America. The Covenant contains key provisions, which are fundamental to MPLT's development. Article VIII, Section 802 requires that certain lands be made available to the United States Government by lease in order for it to carry out its defense responsibilities. These lands consist of 7,203 hectares on Tinian, 72 hectares at Tanapag Harbor in Saipan, and the entire island of Farallon de Medinilla, comprising of approximately 83 hectares.

Article XI, Section 6 of the Constitution as amended, provides for the establishment of MPLT upon the effective date of the Constitution. Some excerpts pertaining to the operating requirements of MPLT are:

- "... The number of trustees appointed by the Governor with the advice and consent of the Senate shall be ...[five]. Three shall be from Saipan, one from Rota and one from Tinian. At least one trustee shall be a woman and at least one trustee shall be of Carolinian descent. The trustees shall serve for a term of six years ... [shall] be staggered."
- "... The trustees shall make reasonable, careful and prudent investments."
- "... The trustees shall ...[use] the interest on the amount received for the lease of property at Tanapag Harbor for the development and maintenance of a memorial park. The trustees shall transfer to the general revenues of the Commonwealth the remaining interest accrued ...[except] that the trustees may retain the amount necessary to meet reasonable expenses of administration."
- "... The trustees shall make an annual written report to the people of the Commonwealth accounting for the revenues received and expenses incurred by the Trust and describing the investments and other transactions authorized by the trustees."
- "... The trustees shall be held to strict standards of fiduciary care.

#### Management's Discussion and Analysis, continued

#### Implementing Authority, continued

Article VIII, Section 803 of the Covenant describes the lease terms for the above properties. The Commonwealth will lease the property to the United States for 50 years with the United States having the option of renewing the lease for all or part of the property for an additional term of 50 years. The United States will pay the Commonwealth, in full settlement of the two 50 year lease terms, the total sum of \$19,520,600 determined as follows:

- Tinian Island property \$17.5 million;
- Saipan Island property located at Tanapag Harbor \$2 million;
- Farallon de Medinilla Island \$20,600.

The above sum will be adjusted by a percentage, which will be the same as the percentage change in the United States Department of Commerce composite price index from the date of signing the Covenant. Additional terms and conditions of this lease are found in the Technical Agreement Regarding Use of Land to Be Leased by the United States, which was executed simultaneously with the Covenant.

This was the initial source of the funding to MPLT from the Marianas Public Land Corporation (MPLC), i.e., \$23,942,602 allocated to the MPLT General Fund and \$2,000,000 allocated to the MPLT Park Fund, was received as follows:

#### Initial Distributions Received From MPLC

| <u>Date</u>       | <u>Amount</u>    |
|-------------------|------------------|
| July 19, 1983     | \$<br>5,000,000  |
| January 20, 1984  | 100,000          |
| February 17, 1984 | 14,080,046       |
| April 13, 1984    | 5,958,700        |
| August 27, 1984   | <br>803,856      |
|                   |                  |
| Total             | \$<br>25,942,602 |

Subsequently, the Marianas Public Land Corporation and its successors, including the Department of Public Lands, made additional distributions, which were treated as General Fund principal contributions, as follows:

#### Management's Discussion and Analysis, continued

#### Distributions Received From MPLC

| <u>Date</u>        | <u>Amount</u> |            |  |
|--------------------|---------------|------------|--|
| May 11, 1991       | \$            | 500,000    |  |
| December 20, 1991  |               | 500,000    |  |
| September 19, 2007 |               | 1,250,000  |  |
| August 4, 2008     |               | 3,500,000  |  |
| November 23, 2011  |               | 1,000,000  |  |
| December 31, 2013  |               | 307,109    |  |
| June 6, 2014       |               | 996,743    |  |
| December 30, 2014  |               | 5,000,000  |  |
| April 11, 2016     |               | 800,334    |  |
| February 1, 2018   |               | 866,339    |  |
| September 17, 2018 |               | 1,501,174  |  |
| May 3, 2019        |               | 3,000,000  |  |
| May 6, 2019        |               | 345,700    |  |
| May 15, 2019       |               | 2,414,477  |  |
| August 19, 2019    |               | 567,508    |  |
| Total              | \$            | 22,549,384 |  |

The total principal contributions received from the leasing of public land distributed to MPLT from MPLC or its successor entities is \$48,491,986.

#### **Constitutional Mandate**

The Trustees are mandated to make prudent and reasonable investments derived from public land leases and transfer the interest earned, less reasonable expenses of administration, to the General Revenues of the Commonwealth for appropriation by the Legislature. The Trustees continuously monitor its investment portfolio to ensure an adequate risk-adjusted rate of return is achieved.

#### **Financial Highlights**

The following financial highlights are taken from the audited financial statements for the years ended September 30, 2019 and 2018.

- The assets of MPLT increased in 2019 by \$2,398,647 over the amount at 2018. This was due primarily to the increase of the fair market value of the investments.
- Total liabilities for 2019 decreased by \$69 from 2018 due primarily to net changes to amounts due to brokers, accounts payable and accrued expenses.

#### Marianas Public Land Trust

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

#### Management's Discussion and Analysis, continued

- The above changes resulted in an increase of \$2,398,716 in total fund balance for 2019.
- Total revenues of MPLT are a combination of (1) gains (losses) attributable to the valuation of investments plus (2) income earned on such investments and (3) distributions received from DPL. Total operating revenues for 2019 and 2018 were \$5,990,526, \$12,330,886, respectively.
- The total performance of MPLT for 2019 and 2018 was 5.7% and 5.8%, respectively.
- The overall administrative costs increased in 2019 and 2018, \$101,145 or 9%, and \$36,139 or 3%, respectively.

#### **MPLT General Fund Operations**

The investment income (excluding net increase in fair value of investment and contributions from DPL) for 2019 and 2018 was \$3,364,007 and \$2,844,386, respectively.

Distributions to the CNMI General Fund paid for 2019 and 2018 were \$2,265,081 and \$1,840,206, respectively. The cumulative amount distributed to the CNMI General Fund since inception in 1983 has been \$63,555,853. This has occurred while growing the principal fund by \$48,689,608 for the same time-period. The General Fund's annual return for 2019 and 2018 was 5.8%, 5.9%, respectively.

The loan made to the Northern Marianas Housing Corporation (NMHC) became non-performing when NMHC defaulted in 2007 when P. L. 10-29 and 12-27 were repealed per P.L. 15-48. MPLT negotiated a settlement agreement wherein \$2,025,000 was paid and the related loan portfolio was transferred to MPLT. MPLT is currently managing these loans and attempting to recover its \$8.9 million original principal. Due to collection uncertainty for this investment, a write-down of value amounting to \$2,274,000 was recognized by MPLT as of September 30, 2019 (net current value is \$2,980,456).

#### **General Fund Condensed Financial Statements Summaries**

#### STATEMENTS OF NET POSITION

|                                       | <u>2019</u>      | <u>2018</u> |
|---------------------------------------|------------------|-------------|
| <u>Assets</u>                         |                  |             |
| Current assets                        | \$<br>4,256,694  | 10,804,752  |
| Other assets, restricted              | 78,799,734       | 76,733,857  |
| Notes receivable - noncurrent portion | 11,956,684       | 5,350,720   |
| Capital assets, net                   | <br>271,874      | 304,807     |
|                                       |                  |             |
| Total                                 | \$<br>95,284,986 | 93,194,136  |

#### Management's Discussion and Analysis, continued

#### **General Fund Condensed Financial Statements Summaries, continued**

| STATEMENTS OF NET POSITION - CONTINUED | <b>STATEMENTS</b> | <b>OF NET</b> | <b>POSITION -</b> | CONTINUED |
|--|-------------------|---------------|-------------------|-----------|
|--|-------------------|---------------|-------------------|-----------|

|                                     | <u>2019</u>      | 2018       |
|-------------------------------------|------------------|------------|
| <u>Liabilities and Net Position</u> |                  |            |
| Total liabilities                   | \$<br>103,392    | 129,230    |
| Net position:                       |                  |            |
| Net investment in capital assets    | 271,874          | 304,807    |
| Restricted                          | <br>94,909,720   | 92,760,099 |
| Net position                        | <br>95,181,594   | 93,064,906 |
|                                     |                  |            |
| Total                               | \$<br>95,284,986 | 93,194,136 |

#### STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

|                                   | <u>2019</u>      | <u>2018</u> |
|-----------------------------------|------------------|-------------|
| Total operating revenues          | \$<br>5,480,695  | 11,811,933  |
| Total operating expenses          | (1,098,926)      | (1,004,180) |
| Other nonoperating expenses       | <br>(2,265,081)  | (1,840,206) |
| Change in net position            | 2,116,688        | 8,967,547   |
| Net position at beginning of year | <br>93,064,906   | 84,097,359  |
| Net position at end of year       | \$<br>95,181,594 | 93,064,906  |

#### STATEMENTS OF CASH FLOWS

|  | <u>2019</u>      | <u>2018</u> |
|--|------------------|-------------|
| Cash flows from operating activities                     | \$<br>8,510,480  | 3,646,932   |
| Cash flows from capital and related financing activities | (3,976)          | 79,132      |
| Cash flows from investing activities                     | <br>(10,216,233) | (2,776,902) |
| Net increase (decrease) in cash and cash equivalents     | (1,709,729)      | 949,162     |
| Cash and cash equivalents at beginning of year           | <br>3,347,034    | 2,397,872   |
| Cash and cash equivalents at end of year                 | \$<br>1,637,305  | 3,347,034   |

The statements above are inclusive of amounts due from the Park Fund of \$13,379 that are eliminated in the accompanying financial statements.

#### Management's Discussion and Analysis, continued

#### **Capital Assets**

At September 30, 2019 and 2018, MPLT had \$271,874 and \$304,807, respectively, in capital assets, net of accumulated depreciation where applicable, including furniture, fixtures and equipment, vehicles and land, which represent a net decreases in 2019 of \$32,933 and in 2018 of \$18,240. See note 4 to the financial statements for more information on MPLT's capital assets.

#### **MPLT Park Fund Operations**

The MPLT Park Fund is part of the overall trust fund but is separately managed and accounted for due to its funding source and a different beneficiary as compared to the MPLT General Fund. The Park Fund's annual return for 2019 and 2018 was 5.1% and 5.5%, respectively. As stated previously, the Park Fund received its initial principal funding from the lease proceeds of a portion of the Tinian, Tanapag Harbor, Farallon de Medinilla land lease revenues. The \$2,000,000 for the Tanapag Harbor in Saipan was dedicated to the formation of the American Memorial Park. The income on this principal contribution can only be used for the maintenance and development of the American Memorial Park (AMP). Accordingly, this initial principal contribution has been prudently managed since 1983 and has grown to \$9,915,669.

As part of a plan to make some of the principal available for development of the AMP, MPLT entered into a loan arrangement with the Commonwealth Development Authority on November 30, 2001 to lend them \$2,000,000 to be "matched" with CIP funding grants in order to make the following additions and upgrades to the Park:

| 1. | American Memorial Park Visitor/Cultural Center    | \$1,305,200 |
|----|---|-------------|
| 2. | American Memorial Park Marianas Memorial Garden   | 514,000     |
| 3. | Remodel and Upgrade Amphitheater                  | 1,310,800   |
| 4. | Exhibit Design and Construction of Visitor Center | 870,000     |
|    | Total   | \$4,000,000 |

This loan has been repaid from the income realized on the Park Fund investments. As income was received, the principal portion of the payment was taken from the income stream and transferred to principal and re-invested. The term of the loan was fifteen years at an annual rate of 6.5%, but is subject to the net operating income available each year. It is through this mechanism that MPLT has been able to benefit the Park and sustain new development.

#### Management's Discussion and Analysis, continued

#### Park Fund Condensed Financial Statements Summaries

#### STATEMENTS OF NET POSITION

|                                     | <u>2019</u>     | <u>2018</u> |
|-------------------------------------|-----------------|-------------|
| <u>Assets</u>                       |                 |             |
| Current assets                      | \$<br>217,771   | 322,552     |
| Other assets, restricted            | <br>9,749,226   | 9,343,939   |
| Total                               | \$<br>9,966,997 | 9,666,491   |
| <u>Liabilities and Net Position</u> | <br>            |             |
| Total liabilities                   | \$<br>51,328    | 32,850      |
| Net position:                       |                 |             |
| Restricted                          | <br>9,915,669   | 9,633,641   |
| Net position                        | <br>9,915,669   | 9,633,641   |
| Total                               | \$<br>9,966,997 | 9,666,491   |

#### STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

|                                   | <u>2019</u>     | <u>2018</u> |
|-----------------------------------|-----------------|-------------|
| Total operating revenues          | \$<br>509,831   | 518,953     |
| Total operating expenses          | (112,309)       | (105,910)   |
| Other nonoperating expenses       | (115,494)       | (198,825)   |
| Change in net position            | 282,028         | 214,218     |
| Net position at beginning of year | <br>9,633,641   | 9,419,423   |
| Net position at end of year       | \$<br>9,915,669 | 9,633,641   |

#### STATEMENTS OF CASH FLOWS

|  | <u>2019</u>   | <u>2018</u> |
|--|---------------|-------------|
| Cash flows from operating activities                 | \$<br>244,306 | 183,933     |
| Cash flows from investing activities                 | <br>(264,252) | (164,500)   |
| Net increase (decrease) in cash and cash equivalents | (19,946)      | 19,433      |
| Cash and cash equivalents at beginning of year       | <br>175,592   | 156,159     |
| Cash and cash equivalents at end of year             | \$<br>155,646 | 175,592     |

#### **Mandates**

It is the intention of the Trustees to continue to provide financial assistance to the American Memorial Park in accordance with the terms of the Constitution and Covenant. It has been through MPLT's stewardship of the Park Fund assets that the developments in the AMP have occurred. The Trustees plan to continue this past record of achievement and use it as a basis for further enhancements of the facility, which benefits the Commonwealth as a whole.

#### Management's Discussion and Analysis, continued

#### **Economic Outlook**

2019 economy was comparable to 2018, and MPLT continued to add value to the portfolio. The outlook for 2020 initially appeared to be strong, but the advent of the COVID pandemic has set economic progress back causing many uncertainties and high volatility. But even with these major issues, MPLT returns exceeded the return for 2019. The Trust has a long term time horizon. Accordingly, the Trust is continuously reviewing options to its current investment allocation in order to manage its risk-adjusted yields. The Trust may make changes to its asset allocation, but the basic investment approach will remain the same.

#### **Contacting the MPLT's Financial Management**

This report is designed to provide the branches of the Commonwealth Government and the public at large with a general overview of MPLT's finances and to show MPLT's accountability for the money it manages. The Management's Discussion and Analysis for the year ended September 30, 2019 is set forth in the report on the audit of MPLT's financial statements, which is dated November 20, 2020. The Discussion and Analysis explains the major factors and context relating to the 2019 financial statements. If you have questions about this report or the 2018 report or need additional financial information, contact the MPLT office, P.O. Box 501089, Saipan, MP 96950 or phone at (670) 322-4401 or email mplt@mplt.gov.mp.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

#### Statement of Net Position

September 30, 2019 (with comparative figures for September 30, 2018)

#### **ASSETS**

| ASSETS                                   |           |             |             |
|--|-----------|-------------|-------------|
| Current assets:                          |           | 2019        | 2018        |
| Cash and cash equivalents                | \$        | 1,792,951   | 3,522,626   |
| Receivables:                             |           |             |             |
| Department of Public Lands, net          |           | -           | 6,327,685   |
| Notes, current portion                   |           | 2,251,296   | 866,421     |
| Accrued income                           |           | 307,434     | 296,951     |
| Other                                    |           | 61,796      | 64,645      |
| Due from brokers                         |           | 40,095      | 18,498      |
| Prepaid expense                          |           | 7,514       | 9,808       |
| Total current assets                     |           | 4,461,086   | 11,106,634  |
| Other assets:                            |           |             |             |
| Investments                              |           | 88,548,960  | 86,077,796  |
| Total other assets                       |           | 88,548,960  | 86,077,796  |
| Noncurrent assets:                       |           |             |             |
| Notes receivable, net of current portion |           |             |             |
| and allowance for loan losses            |           | 11,956,684  | 5,350,720   |
| Capital assets, net                      |           | 271,874     | 304,807     |
| Total noncurrent assets                  |           | 12,228,558  | 5,655,527   |
| Total assets                             | <u>\$</u> | 105,238,604 | 102,839,957 |
| LIABILITIES AND NET POSITION             |           |             |             |
| Current liabilities:                     |           |             |             |
| Accounts payable                         |           | 34,882      | 61,000      |
| Due to brokers                           |           | 83,903      | 76,560      |
| Accrued expenses                         |           | 22,556      | 3,850       |
| Total liabilities                        |           | 141,341     | 141,410     |
| Commitment and contingency               |           |             |             |
| Net position:                            |           |             |             |
| Net investment in capital assets         |           | 271,874     | 304,807     |
| Restricted                               |           | 104,825,389 | 102,393,740 |
| Total net position                       |           | 105,097,263 | 102,698,547 |
| Total liabilities and net position       | \$        | 105,238,604 | 102,839,957 |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

#### Statement of Revenues, Expenses and Changes in Net Position

## Year ended September 30, 2019 (with comparative figures for September 30, 2018)

|  | <br>2019          | 2018        |
|--|-------------------|-------------|
| Operating revenues:                        |                   |             |
| Department of Public Lands                 | \$<br>-           | 7,194,024   |
| Investment income, net                     | 3,395,132         | 2,674,734   |
| Net increase in fair value of investments  | 2,257,723         | 1,987,742   |
| Interest income from notes receivable      | 334,942           | 471,985     |
| Other                                      | <br>2,729         | 2,401       |
| Total operating revenues                   | 5,990,526         | 12,330,886  |
| Operating expenses:                        |                   |             |
| Money manager fees                         | 337,859           | 331,638     |
| Money management administration            | 203,947           | 195,410     |
| Salaries and benefits                      | 165,535           | 123,488     |
| Consultancy fees                           | 142,828           | 139,861     |
| Contract services                          | 72,000            | 71,583      |
| Trustees' expenses                         | 69,062            | 40,596      |
| Office expense                             | 64,427            | 60,613      |
| Professional fees                          | 63,573            | 37,841      |
| Depreciation                               | 36,909            | 38,508      |
| Loan administration fee                    | 30,078            | 32,503      |
| Audit                                      | 15,000            | 15,000      |
| Rent and utilities                         | 9,117             | 11,789      |
| Repairs and maintenance                    | 900               | 1,260       |
| Annual report preparation                  | <br><del>-</del>  | 10,000      |
| Total operating expenses                   | <br>1,211,235     | 1,110,090   |
| Operating income                           | <br>4,779,291     | 11,220,796  |
| Other nonoperating expenses:               |                   |             |
| Net distribution to the CNMI General Fund/ |                   |             |
| American Memorial Park                     | <br>(2,380,575)   | (2,039,031) |
| Total nonoperating expenses                | <br>(2,380,575)   | (2,039,031) |
| Change in net position                     | 2,398,716         | 9,181,765   |
| Net position at beginning of year          | <br>102,698,547   | 93,516,782  |
| Net position at end of year                | \$<br>105,097,263 | 102,698,547 |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

## Statement of Cash Flows September 30, 2019

(with comparative figures for September 30, 2018)

| Cash received from operating activities   S. 19936,472   S. 1983,885   Cash payments to suppliers for goods and service   (1.181,886)   (1.367,586)   Received from operating activities   S. 87,547,86   S. 87,847,86    |   |              | 2019         | 2018        |
|---|---|--------------|--------------|-------------|
| Net cash provided by operating activities   8,754,786   33,036,000  |   |              |              |             |
| Net cash provided by operating activities   |   | \$           |              |             |
| Acquisition of capital assets   |   | _            | (1,181,686)  | (1,367,566) |
| Accounts infor of capital assets         (3.976)         (2.028)           Write-off of foreclosed properties         9,0400           Net cash provided by (used for) financing activities         3.976)         79,132           Cash flow from investing activities         (10,267,044)         484,486           Net increase (increase) in most receivable         (213,441)         3,425,888           Net cash used for investing activities         (213,441)         3,425,888           Net cash used for investing activities         (1,729,675)         2,554,031           Cash and cash equivalents at beginning of year         3,522,622         2,554,031           Cash and cash equivalents at end of year         \$1,729,951         3,522,622           Reconciliation of operating income to net cash provided by operating activities:         \$1,729,951         1,1220,706           Operating income         \$4,779,291         1,1220,706         2,179,291         1,1220,706           Adjustments to reconcile operating income to net cash provided by operating activities:         \$1,799,291         1,1220,706           Net increase in fair value of investments         \$2,257,273         1,1927,742           Noncash interest income         10,043,70         2,016,773           Opperating income         \$2,257,273         1,193,742           Acceivabl  | Net cash provided by operating activities                                       |              | 8,754,786    | 3,830,865   |
| Write-off of foreclosed properties         -         99,40e           Net eash provided by (used for) financing activities         13,376         79,132           Cash flow from investing activities         (10,267,044)         484,868           Net decrease (increase) in notes receivable         (10,480,485)         (2,941,402)           Net increase (decrease) in eash and eash equivalents         (1,729,675)         308,795           Cash and cash equivalents at beginning of year         3,322,606         2,554,001           Cash and cash equivalents at end of year         \$ 4,779,291         11,220,796           Reconcilitation of operating income to net cash provided by operating activities:         \$ 4,779,291         11,220,796           Operating income         \$ 4,779,291         11,220,796           Adjustments to reconcile operating income to net cash provided by operating activities:         \$ 4,779,291         11,220,796           Notes in interest income         (104,379)         (201,627,721)         11,220,796           Notes interest income         (104,379)         (201,627,721)         11,220,796           Depreciation         36,909         38,508         18,222         11,220,796         12,122,772         11,220,796         12,122,772         12,122,772         12,122,772         12,122,772         12,122,772         12,122,77   |   |              |              |             |
| Net cash provided by (used for) financing activities  |   |              | (3,976)      | . , ,       |
| Net decrease (increase) in notes receivable         (10267,044)         448,486           Net increase in investments         (213,441)         (3,25,88)           Net cash used for investing activities         (10,480,485)         (2,941,402)           Net increase (decrease) in eash and cash equivalents         (1,729,675)         968,595           Cash and cash equivalents at end of year         3,322,626         2,554,031           Cash and cash equivalents at end of year         \$ 1,792,951         3,522,626           Reconcilitation of operating income to net cash provided         \$ 1,792,951         1,1220,796           Operating income         \$ 4,779,291         1,1220,796           Adjustments to reconcile operating income to net cash provided by operating activities:         \$ 4,779,291         1,1220,796           Net increase in fair value of investments         (2,257,723)         (1,987,742)         1,987,742           Noncash interest income         (36,909)         38,508         1,989,742         1,987,742           (Increase) decrease in assets:         (22,57,723)         (1,987,742)         1,987,742         1,989,742           (Increase) decrease in assets:         (23,249)         (30,60)         1,985,742         1,990,742           (Increase) from process of acceivable acceivable acceivable acceivable acceivable acceivable acceivable acceiva  |   |              | (3,976)      |             |
| Net increase in investments         (213,44)         (3,425,888)           Net cash used for investing activities         (10,480,485)         2,941,402           Stab and cash equivalents a teginning of year         3,322,622         2,554,031           Cash and cash equivalents at end of year         \$1,792,951         3,522,625           Reconcilitation of operating income to net cash provided by operating activities:         \$1,202,076         11,220,706           Operating income         \$4,779,291         11,220,706         2,257,723         11,220,706           Adjustments to reconcile operating income to net cash provided by operating activities:         \$2,257,723         10,877,472           Net increase in fair value of investments         \$1,043,70         20,102,772           Noneash interest income         \$1,043,70         20,102,772           Noneash interest income         \$1,043,70         3,858,80           (Increase) decrease in assets:         \$2,257,723         10,877,472           Receivable - Department of Public Lands         \$3,27,685         48,251           Receivable - Supering income         \$1,243,40         30,030           Due from brokers         \$2,15,277         18,064           Perpeal depenses         \$2,15,277         18,064           Payable to brokers         \$2,34   | Cash flow from investing activities   |              |              |             |
| Net cash used for investing activities         (10.480,485)         (2.941,402)           Net increase (decrease) in cash and cash equivalents         (1,729,675)         968,595           Cash and cash equivalents at beginning of year         3,522,626         2,554,031           Cash and cash equivalents at end of year         \$ 1,792,951         3,522,626           Reconciliation of operating income to net cash provided by operating activities:         \$ 4,779,291         11,200,796           Operating income         \$ 4,779,291         11,200,796           Adjustments to reconcile operating income to net cash provided by operating activities:         \$ 4,779,291         11,200,796           Not increase in fair value of investments         \$ 2,257,723         (1,987,742)           Noncash interest income         \$ (10,4370)         (201,627)           Depreciation         \$ 6,327,685         4,826,511)           Receivable - Department of Public Lands         \$ 6,327,685         4,826,511)           Receivable - Department of Public Lands         \$ 6,327,685         4,826,511)           Receivable - Department of Public Lands         \$ 2,499         (30,630)           Receivable - Secured income         \$ (10,483)         (85,521)           De Increase (decrease) in liabilities         \$ (2,162,961)         4,806           Accounts payab   | Net decrease (increase) in notes receivable                                     |              | (10,267,044) | 484,486     |
| Note increase (decrease) in cash and cash equivalents   1,799,675   968,595   | Net increase in investments   |              | (213,441)    | (3,425,888) |
| Cash and cash equivalents at end of year         3,522,626         2,554,031           Cash and cash equivalents at end of year         \$ 1,792,951         3,522,626           Reconcilitation of operating income to net cash provided by operating activities:         \$ 4,779,291         11,220,796           Adjustments to reconcile operating income         \$ 4,779,291         11,220,796           Adjustments to reconcile operating income to net cash provided by operating activities:         \$ (2,257,723)         (1,987,742)           Net increase in fair value of investments         \$ (2,577,723)         (1,987,742)           Noncash interest income         \$ (104,370)         (201,627)           Oberciation         36,909         38,508           (Increase) decrease in assets:         \$ (104,373)         (25,521)           Receivable - Department of Public Lands         \$ (327,685)         (4,826,511)           Receivable - Department of Public Lands         \$ (21,597)         18,064           Prepaid expense         \$ (21,597)         18,064           Prepaid expense         \$ (21,597)         18,064           Prepaid expense         \$ (26,118)         5,491           Payable to brokers         \$ (3,284)         (3,289)           Accrued expenses         \$ (8,747,826)         3,830,865           Su   | Net cash used for investing activities  | _            | (10,480,485) | (2,941,402) |
| Reconciliation of operating income to net cash provided by operating activities:  | Net increase (decrease) in cash and cash equivalents                            |              | (1,729,675)  | 968,595     |
| Reconciliation of operating income to net cash provided by operating activities:  | Cash and cash equivalents at beginning of year                                  |              | 3,522,626    | 2,554,031   |
| Departing activities:   Separating income   Separating     | Cash and cash equivalents at end of year  | \$           | 1,792,951    | 3,522,626   |
| Departing activities:   Separating income   Separating     | Reconciliation of operating income to net cash provided                         |              |              |             |
| Operating income         \$ 4,779,291         11,220,796           Adjustments to reconcile operating activities:         Increase in fair value of investments         (2,257,723)         (1,987,742)           Noncash interest income         (104,370)         (201,627)           Depreciation         36,909         38,508           (Increase) decrease in assets:         36,909         38,508           (Increase) decrease in assets:         (10,483)         (85,521)           Receivable - Department of Public Lands         6,327,685         (4,826,511)           Receivable - accured income         (10,483)         (85,521)           Other receivable         2,849         (50,630)           Due from brokers         (21,577)         18,064           Prepaid expense         2,294         (3,920)           Increase (decrease) in liabilities:         2,294         (3,920)           Accounts payable         (26,118)         5,491           Payable to brokers         7,343         (292,755)           Accured expenses         18,706         3,288           Net cash provided by operating activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ (2,162,961)         (1,653,   |   |              |              |             |
| Adjustments to reconcile operating activities:  Net increase in fair value of investments  Noncash interest income  (104,370) (201,627)  Depreciation  Operating assets:  Receivable - Department of Public Lands  Receivable - Department of Public Lands  Receivable - Corpartment of Public Lands  Receivable - Accrued income  (10,483) (85,521)  Other receivable  Operating in income  Operating in income  (10,483) (85,521)  Other receivable  Operating in income  Operating in income  (10,483) (85,521)  Operating in income  Operating i  |   | ¢.           | 4 770 201    | 11 220 706  |
| Not increase in fair value of investments   |   | 2            | 4,779,291    | 11,220,796  |
| Net increase in fair value of investments         (2,257,723)         (1,987,742)           Noncash interest income         (104,370)         (201,627)           Depreciation         36,909         38,508           (Increase) decrease in assets:         82,7685         (4,826,511)           Receivable - Department of Public Lands         6,327,685         (4,826,511)           Receivable - accrued income         (10,483)         (85,521)           Other receivable         2,849         (50,630)           Due from brokers         (21,597)         18,064           Prepaid expense         2,294         (3,920)           Increase (decrease) in liabilities:         2,294         (3,920)           Accounts payable         (26,118)         5,491           Payable to brokers         7,343         (292,755)           Accrued expenses         18,706         (3,288)           Net cash provided by operating activities         \$8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$8,7  |   |              |              |             |
| Noneash interest income         (104,370)         (201,627)           Depreciation         36,909         38,508           (Increase) decrease in assets:   |   |              |              |             |
| Depreciation (Increase) decrease in assets:   Receivable - Department of Public Lands   |   |              |              |             |
| (Increase) decrease in assets:         Receivable - Department of Public Lands         6,327,685         (4,826,511)           Receivable - Department of Public Lands         (10,483)         (85,521)           Receivable - accrued income         (10,483)         (85,521)           Other receivable         2,849         (50,630)           Due from brokers         (21,597)         18,064           Prepaid expense         2,294         (3,920)           Increase (decrease) in liabilities:         (26,118)         5,491           Payable to brokers         7,343         (292,755)           Accrued expenses         18,706         (3,288)           Net cash provided by operating activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ (2,162,961)         (1,653,665)           Bupplied \$2,265,081 and \$1,840,206 of the required income distribution         \$ (2,162,961)         (1,653,665)           Increase in interest expense         (100,2120)         (186,541)           Increase in interest expense   |   |              |              |             |
| Receivable - Department of Public Lands         6,327,685         (4,826,511)           Receivable - accrued income         (10,483)         (85,521)           Other receivable         2,849         (50,630)           Due from brokers         (21,597)         18,064           Prepaid expense         2,294         (3,920)           Increase (decrease) in liabilities:         2,294         (3,920)           Accounts payable         (26,118)         5,491           Payable to brokers         7,343         (292,755)           Accrued expenses         18,706         (3,288)           Net cash provided by operating activities         \$8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and  | •   |              | 36,909       | 38,508      |
| Receivable - accrued income         (10,483)         (85,521)           Other receivable         2,849         (50,630)           Due from brokers         (21,597)         18,064           Prepaid expense         2,294         (3,920)           Increase (decrease) in liabilities:         (26,118)         5,491           Accounts payable         (26,118)         5,491           Payable to brokers         7,343         (292,755)           Accrued expenses         18,706         (3,288)           Net cash provided by operating activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         1,653,665           Increase in   |   |              |              | (102521)    |
| Other receivable         2,849         (50,630)           Due from brokers         (21,597)         18,064           Prepaid expense         2,294         (3,920)           Increase (decrease) in liabilities:         2,294         (3,920)           Increase (decrease) in liabilities:         3,281         5,491           Payable to brokers         7,343         (292,755)           Accrued expenses         18,706         (3,288)           Net cash provided by operating activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         \$ 8,754,786  |   |              |              |             |
| Due from brokers   18,064   19,090   10,090       |   |              |              |             |
| Prepaid expense         2,294         (3,920)           Increase (decrease) in liabilities:         (26,118)         5,491           Accounts payable         (26,118)         5,491           Payable to brokers         7,343         (292,755)           Accrued expenses         18,706         (3,288)           Net cash provided by operating activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         WPLT applied \$2,265,081 and \$1,840,206 of the required income distribution to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes         \$ (2,162,961)         (1,653,665)           Decrease in notes receivable         \$ (2,162,961)         (1,653,665)           Increase in net contribution         \$ 2,265,081         1,840,206           *** American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes         * (113,244)         (183,739)           Decrease in notes receivable         \$ (113,244)         (183,739)           Increase in interest expense         (2,250)         (15,086)           Increase in net contribution         \$ (2,250)         (15,086)           Increase in interest expense         \$ (2,250)         (15,086)     <  |   |              |              |             |
| Increase (decrease) in liabilities:   Accounts payable   (26,118)   5,491     Payable to brokers   7,343   (292,755)     Accrued expenses   18,706   (3,288)     Net cash provided by operating activities   \$ 8,754,786   3,830,865      Supplemental schedule of noncash operating, financing and investing activities     MPLT applied \$2,265,081 and \$1,840,206 of the required income distribution to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes    Decrease in notes receivable   \$ (2,162,961)   (1,653,665)     Increase in interest expense   (102,120)   (186,541)     Increase in net contribution   2,265,081   1,840,206     S  |   |              |              |             |
| Accounts payable         (26,118)         5,491           Payable to brokers         7,343         (292,755)           Accrued expenses         18,706         (3,288)           Net cash provided by operating activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         WPLT applied \$2,265,081 and \$1,840,206 of the required income distribution to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes         \$ (2,162,961)         (1,653,665)           Decrease in notes receivable         \$ (2,162,961)         (1,653,665)           Increase in net contribution         \$ 2,265,081         1,840,206           MPLT applied \$115,494 and \$198,825 of the required income distribution to the American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes         \$ 1,840,206           Decrease in notes receivable         \$ (113,244)         (183,739)           Increase in interest expense         (2,250)         (15,086)           Increase in interest expense         (2,250)         (15,086)           Increase in notes receivable         \$ 115,494         198,825           See accompanying notes to financial statements.         \$ -   |   |              | 2,294        | (3,920)     |
| Payable to brokers         7,343         (292,755)           Accrued expenses         18,706         (3,288)           Net cash provided by operating activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         MPLT applied \$2,265,081 and \$1,840,206 of the required income distribution to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes         \$ (2,162,961)         (1,653,665)           Decrease in notes receivable         \$ (2,162,961)         (1,653,665)           Increase in interest expense         (102,120)         (186,541)           Increase in net contribution         \$ -         -           MPLT applied \$115,494 and \$198,825 of the required income distribution to the American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes         \$ (113,244)         (183,739)           Increase in interest expense         (2,250)         (15,086)           Increase in interest expense         (2,250)         (15,086)           Increase in net contribution         115,494         198,825   See accompanying notes to financial statements.  |   |              |              |             |
| Accrued expenses         18,706         (3,288)           Net cash provided by operating activities         \$ 8,754,786         3,830,865           Supplemental schedule of noncash operating, financing and investing activities         WPLT applied \$2,265,081 and \$1,840,206 of the required income distribution to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes         \$ (2,162,961)         (1,653,665)           Decrease in notes receivable         \$ (2,162,961)         (1,865,41)           Increase in interest expense         (102,120)         (186,541)           Increase in note ontribution         2,265,081         1,840,206           MPLT applied \$115,494 and \$198,825 of the required income distribution to the American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes         \$ (113,244)         (183,739)           Decrease in notes receivable         \$ (113,244)         (183,739)           Increase in interest expense         (2,250)         (15,086)           Increase in interest expense         (2,250)         (15,086)           Increase in note contribution         115,494         198,825  |   |              |              |             |
| Net cash provided by operating activities  Supplemental schedule of noncash operating, financing and investing activities  MPLT applied \$2,265,081 and \$1,840,206 of the required income distribution to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution  MPLT applied \$115,494 and \$198,825 of the required income distribution to the American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense  Decrease in notes receivable Increase in interest expense See accompanying notes to financial statements.   |   |              |              |             |
| Supplemental schedule of noncash operating, financing and investing activities  MPLT applied \$2,265,081 and \$1,840,206 of the required income distribution to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution  MPLT applied \$115,494 and \$198,825 of the required income distribution to the American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense  Decrease in interest expense See accompanying notes to financial statements.   | Accrued expenses  | _            | 18,706       | (3,288)     |
| MPLT applied \$2,265,081 and \$1,840,206 of the required income distribution to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution Increase in net contribution  MPLT applied \$115,494 and \$198,825 of the required income distribution to the American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in interest expense See accompanying notes to financial statements.  MPLT applied \$115,494 ind \$198,825 See accompanying notes to financial statements.   | Net cash provided by operating activities                                       | <u>\$</u>    | 8,754,786    | 3,830,865   |
| to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution Increase in notes receivable Increase in notes receivable Increase in interest expense Increase in net contribution Increas  | Supplemental schedule of noncash operating, financing and investing activities  |              |              |             |
| to the CNMI General Fund for the years ended September 30, 2019 and 2018, respectively, as a repayment of the CNMI's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution Increase in notes receivable Increase in interest expense Increase in interest expense Increase in net contribution Increas  | MPLT applied \$2,265,081 and \$1,840,206 of the required income distribution    |              |              |             |
| respectively, as a repayment of the CNMI's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution Increase in net contribution  MPLT applied \$115,494 and \$198,825 of the required income distribution to the American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.  \$ (2,162,961) (1,653,665) (186,541) (186,541) (186,541) (186,541)  \$   |   |              |              |             |
| Decrease in notes receivable Increase in interest expense Increase in net contribution  MPLT applied \$115,494 and \$198,825 of the required income distribution to the American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.  \$ (2,162,961) (1,653,665) (186,541) (186,541) (186,541) (186,541)  \$ 2,265,081  | · · · · · · · · · · · · · · · · · · ·   |              |              |             |
| Increase in interest expense Increase in net contribution  Increase in net contribution  Increase in net contribution  MPLT applied \$115,494 and \$198,825 of the required income distribution to the  American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.  (102,120) (186,541) (186,541) (184,540) (183,739) (183,739) (15,086) (15,086) (15,086) (15,086) (15,086) (15,086) (15,086)   |   | ¢.           | (2.162.061)  | (1 652 665) |
| Increase in net contribution  2,265,081 1,840,206  MPLT applied \$115,494 and \$198,825 of the required income distribution to the  American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.  |   | Ф            |              |             |
| MPLT applied \$115,494 and \$198,825 of the required income distribution to the  American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.   | 1   |              |              |             |
| MPLT applied \$115,494 and \$198,825 of the required income distribution to the  American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.  MPLT applied \$115,494 and \$198,825 of the required income distribution to the  (183,739) (183,739) (15,086) (15,086) (15,086) (15,086) (15,086) (15,086) (15,086) (15,086) (15,086) (15,086) (15,086) (15,086)   | increase in het contribution  | \$           | 2,203,081    | 1,840,200   |
| American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.  American Memorial Park for for the years ended September 30, 2019 and 2018, respectively, as a repayment of CDA's note receivable and related interes  \$ (113,244) (183,739) (15,086) ( | MPLT applied \$115,494 and \$198,825 of the required income distribution to the | <del>y</del> |              |             |
| respectively, as a repayment of CDA's note receivable and related interes  Decrease in notes receivable Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.    113,244   (183,739)   (15,086)   (15,08  |   |              |              |             |
| Decrease in notes receivable Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.  \$ (113,244) (183,739) (15,086) (15,08 |   |              |              |             |
| Increase in interest expense Increase in net contribution  See accompanying notes to financial statements.  (2,250) (15,086) 115,494 198,825  |   | ø            | (112 244)    | (102.720)   |
| Increase in net contribution  See accompanying notes to financial statements.  115,494  198,825   |   | \$           |              |             |
| See accompanying notes to financial statements.   |   |              |              |             |
| See accompanying notes to financial statements.   | increase in net contribution  | _            | 115,494      | 198,823     |
| 04 (400   | See accompanying notes to financial statements.                                 | \$           | <u> </u>     | -           |
|   |   |              |              | 61 of 103   |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements
September 30, 2019
(with comparative figures for December 31, 2018)

#### (1) Organization and Purpose

The Marianas Public Land Trust (MPLT), a component unit of the Commonwealth of the Northern Mariana Islands (CNMI), was formed on January 9, 1978, pursuant to the ratification and adoption of the Constitution of the CNMI, Covenant to Establish a Commonwealth of the Northern Mariana Islands in Political Union with the United States of America (the Covenant), and Technical Agreement Regarding Use of Land to be Leased by the United States in the Northern Mariana Islands.

MPLT did not become operational until May 17, 1983, when its Trustees were appointed by the Governor with confirmation by the Senate.

The purpose of MPLT is to manage all monies received by it from the CNMI Department of Public Lands (DPL) for the use of public lands. DPL has the responsibility to manage the public lands and distribute to MPLT all revenues net of reasonable expenses of administration.

MPLT's responsibility is to make reasonable, careful and prudent investments with respect to monies received from DPL. The Trustees have taken the position that their duty to the beneficiaries is not only to provide income to the general fund of the CNMI but also to preserve the principal of MPLT. As such, MPLT is currently allocating capital gains and losses on equity investments to principal fund balance. These capital gains and losses are not considered to be available for distribution to the general fund of the CNMI. Other forms of income on investments, after deduction of amounts necessary to meet reasonable administrative expenses, are distributed to the general fund of the CNMI.

MPLT is also responsible for carrying out the intention of Article VIII, Section 803(e) of the Covenant, by establishing a separate trust fund for the development and maintenance of an American Memorial Park. The Trustees are allocating capital gains and losses on equity investments of this trust fund to the principal of the trust fund. Other forms of income on investments, after deduction of amounts necessary to meet reasonable administrative expenses, are to be used for the development and maintenance of the American Memorial Park.

#### (2) Summary of Significant Accounting Policies

The accounting policies of MPLT conform to accounting principles generally accepted in the United States of America, as applicable to governmental entities, specifically trust funds. MPLT utilizes the flow of economic resources measurement focus. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

#### (2) Summary of Significant Accounting Policies, Continued

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Basis of Accounting**

The financial statements of MPLT for the years ended September 30, 2019 and 2018 have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America, which requires the use of management estimates. Under this method, revenues are recorded when earned and expenses recorded at the time liabilities are incurred.

#### Concentrations of Credit Risk

Financial instruments which potentially subject MPLT to concentrations of credit risk consist principally of cash demand deposits, investments, and notes receivable to CNMI government agencies.

At September 30, 2019 and 2018, MPLT has cash deposits and investments in bank accounts that exceed federal depository insurance limits. MPLT has not experienced any losses in such accounts.

#### Cash and Cash Equivalents

For purposes of the statement of net position and cash flows, MPLT considers all cash held in demand accounts with initial maturities of ninety days or less to be cash and cash equivalents. At September 30, 2019 and 2018, total cash and cash equivalents was \$1,792,951 and \$3,522,626, respectively, and the corresponding bank balances were \$331,983 and \$325,605, respectively, which were maintained in financial institutions subject to Federal Deposit Insurance Corporation (FDIC) insurance.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements
September 30, 2019
(with comparative figures for December 31, 2018)

#### (2) Summary of Significant Accounting Policies, Continued

#### Cash and Cash Equivalents, continued

At September 30, 2019 and 2018, unrestricted cash and cash equivalents consisted of the following:

|                                       |    | <u>2019</u> | <u>2018</u>     |
|---------------------------------------|----|-------------|-----------------|
| Custodian money market sweep deposits | \$ | 1,448,428   | \$<br>3,183,672 |
| Deposits with federally insured banks |    | 344,523     | 325,605         |
| Uninsured deposits                    | _  | <u>-</u>    | <br>13,349      |
|                                       | \$ | 1,792,951   | \$<br>3,522,626 |

As of September 30, 2019 and 2018, custodian money market sweep deposits of \$1,448,428 and \$3,183,672, respectively, are held and administered by an investment manager subject to Securities Investor Protection Corporation (SIPC) insurance up to \$250,000 with coverage in excess of SIPC provided by a supplemental insurance policy through certain underwriters with a per client aggregate limit of \$1.9 million.

CNMI law does not require component unit funds to be collateralized and thus MPLT's funds are uncollateralized. Accordingly, the deposits are exposed to custodial credit risk.

#### Investments

Custodial credit risk for investments is the risk that in the event of the failure of the counterparty to the transaction, MPLT will not be able to recover the value of investment or collateral securities that are in the possession of an outside party.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of debt instruments.

Concentration of credit risk for investments is the risk of loss attributed to the magnitude of an entity's investment in a single issuer. GASB Statement No. 40 requires disclosure by issuer and amount of investments in any one issuer that represents five percent (5%) or more of total investments for MPLT. As of September 30, 2019 and 2018, MPLT's investment in U.S. Treasury government bonds constituted 6% and 13%, respectively, of its total investments.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

#### (2) Summary of Significant Accounting Policies, Continued

#### Investments, continued

Marketable securities held for investment purposes are stated at fair value using quoted market prices. Fair value is the price that would be received to sell an asset or paid to transfer a liability (i.e., the exit price) in an orderly transaction between market participants at the date as of which the fair value of an asset or liability is determined. Fixed income securities are reported at amortized cost with discounts or premiums amortized using the effective interest method subject to adjustment for market declines judged to be other than temporary.

MPLT values its investments at fair value in accordance with GASB Statement 72. MPLT's investments as of September 30, 2019 and 2018 (with combining information as of September 30, 2019) are as follows:

|                                      | General Fund  | Park Fund    | <u>2019</u>   | <u>2018</u>   |
|--------------------------------------|---------------|--------------|---------------|---------------|
| Mutual funds                         | \$ 7,937,831  | \$ 934,081   | \$ 8,871,912  | \$ 8,793,760  |
| Equities:                            |               |              |               |               |
| Domestic common stock                | 21,853,169    | 2,630,139    | 24,483,308    | 24,153,442    |
| International common stock           | 4,121,415     | 489,039      | 4,610,454     | 4,800,326     |
| Infrastructure                       | 5,620,032     | 892,423      | 6,512,455     | 8,948,472     |
| Real estate investment trusts        | 10,557,525    | 1,225,284    | 11,782,809    | 9,778,134     |
| Fixed income securities:             |               |              |               |               |
| Mortgage and asset backed securities | 4,322,106     | 566,628      | 4,888,734     | 3,949,191     |
| Government bonds                     | 4,860,859     | 652,558      | 5,513,417     | 11,403,319    |
| Corporate bonds                      | 19,526,797    | 2,359,074    | 21,885,871    | 14,251,152    |
|                                      | \$ 78,799,734 | \$ 9,749,226 | \$ 88,548,960 | \$ 86,077,796 |

GASB Statement No. 40 requires entities to provide information about the credit risk associated with their investments by disclosing the credit quality ratings. The following is a listing of MPLT's fixed income securities at September 30, 2019 and 2018.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

#### (2) Summary of Significant Accounting Policies, Continued

#### Investments, continued

| Investment Maturities (In Years) |               |             |            |           | ears)      |        |
|----------------------------------|---------------|-------------|------------|-----------|------------|--------|
|                                  |               |             |            |           | More than  | Credit |
| Investment type                  | Fair Value    | Less than 1 | 1-5        | 6-10      | 10         | Rating |
| Mortgage and asset               |               |             |            |           |            |        |
| backed securities                | \$ 4,888,734  | 74,938      | 3,521,633  | -         | 1,292,163  | AA+    |
| Government bonds                 | 5,513,417     | -           | _          | _         | 5,513,417  | AA+    |
| Corporate bonds                  | 90,602        | 90,602      | _          | _         | -          | A+     |
| Corporate bonds                  | 2,980,214     | -           | 2,980,214  | _         | -          | A      |
| Corporate bonds                  | 6,634,491     | -           | 6,634,491  | -         | -          | A-     |
| Corporate bonds                  | 2,709,822     | -           | 2,709,822  | _         | -          | A+     |
| Corporate bonds                  | 742,086       | -           | 742,086    | _         | -          | AA+    |
| Corporate bonds                  | 2,610,099     | -           | 2,610,099  | _         | -          | BBB+   |
| Corporate bonds                  | 383,712       | -           | -          | 383,712   | -          | A-     |
| Corporate bonds                  | 673,979       | -           | -          | 673,979   | -          | BBB+   |
| Corporate bonds                  | 456,347       | 93,405      | 362,942    | -         | -          | B-     |
| Corporate bonds                  | 768,970       | -           | 768,970    | _         | -          | В      |
| Corporate bonds                  | 438,768       | -           | 438,768    | _         | -          | B+     |
| Corporate bonds                  | 445,221       | -           | 359,651    | 85,570    | -          | BB     |
| Corporate bonds                  | 1,111,328     | -           | 619,863    | 491,465   | -          | BB-    |
| Corporate bonds                  | 660,090       | -           | 368,879    | 291,211   | -          | BB+    |
| Corporate bonds                  | 82,003        | -           | 82,003     |           | -          | CCC+   |
| Corporate bonds                  | 186,966       | -           | -          | 186,966   | -          | В      |
| Corporate bonds                  | 544,225       | -           | _          | 544,225   | -          | B-     |
| Corporate bonds                  | 366,948       | -           | -          | 366,948   |            | B+     |
| Total                            | \$ 32,288,022 | 258,945     | 22,199,421 | 3,024,076 | 6,805,580  |        |
| Percentage of Portfolio          | <u>100%</u>   | <u>1%</u>   | <u>69%</u> | <u>9%</u> | <u>21%</u> |        |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

#### (2) Summary of Significant Accounting Policies, Continued

#### Investments, continued

|                         |               | 2018                             |            |            |            |        |  |  |
|-------------------------|---------------|----------------------------------|------------|------------|------------|--------|--|--|
|                         |               | Investment Maturities (In Years) |            |            |            |        |  |  |
|                         |               | More than                        |            |            |            | Credit |  |  |
| Investment type         | Fair Value    | Less than 1                      | 1-5        | 6-10       | 10         | Rating |  |  |
|                         |               |                                  |            |            |            |        |  |  |
| Mortgage and asset      |               |                                  |            |            |            |        |  |  |
| backed securities       | \$ 3,949,191  | 1,894,886                        | -          | 1,280,416  | 773,889    | AA+    |  |  |
| Government bonds        | 11,403,319    | -                                | 1,359,550  | 5,372,219  | 4,671,550  | AA+    |  |  |
| Corporate bonds         | 510,857       | 510,857                          | -          | -          | -          | AA+    |  |  |
| Corporate bonds         | 1,901,018     | 45,137                           | 1,855,881  | -          | -          | A+     |  |  |
| Corporate bonds         | 2,038,267     | -                                | 1,314,096  | 724,171    | -          | A      |  |  |
| Corporate bonds         | 3,851,347     | -                                | 3,219,040  | 632,307    | -          | A-     |  |  |
| Corporate bonds         | 1,277,825     | -                                | -          | 1,277,825  | -          | BBB+   |  |  |
| Corporate bonds         | 42,313        | -                                | 42,313     | -          | -          | BBB-   |  |  |
| Corporate bonds         | 624,599       | -                                | 350,502    | 274,097    | -          | BB+    |  |  |
| Corporate bonds         | 691,421       | -                                | 340,271    | 351,150    | -          | BB-    |  |  |
| Corporate bonds         | 529,870       |                                  | 291,245    | 238,625    | -          | BB     |  |  |
| Corporate bonds         | 1,025,548     | -                                | 490,741    | 534,807    | -          | B+     |  |  |
| Corporate bonds         | 624,855       | -                                | 534,937    | 89,918     | -          | B-     |  |  |
| Corporate bonds         | 967,389       | -                                | 448,669    | 518,720    | -          | В      |  |  |
| Corporate bonds         | 165,843       | <del>-</del> -                   | 165,843    | <u> </u>   |            | CCC+   |  |  |
| Total                   | \$ 29,603,662 | 2,450,880                        | 10,413,088 | 11,294,255 | 5,445,439  |        |  |  |
| Percentage of Portfolio | 100%          | <u>8%</u>                        | <u>35%</u> | <u>38%</u> | <u>19%</u> |        |  |  |

MPLT categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. MPLT has the following fair value measurements:

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

## (2) Summary of Significant Accounting Policies, Continued

### Investments, continued

|   |    | _          | Fair Value Measurement Using |                                       |              |  |
|---|----|------------|------------------------------|---------------------------------------|--------------|--|
| Investments by fair value level         |    | 2019       | Level 1                      | Level 2                               | Level 3      |  |
| Debt securities:                        |    |            |                              |                                       |              |  |
| Mortgage and asset backed securities    | \$ | 4,888,734  | -                            | 4,888,734                             | -            |  |
| Government bonds                        |    | 5,513,417  | 5,513,417                    | , , , , , , , , , , , , , , , , , , , | -            |  |
| Corporate bonds                         |    | 21,885,871 | <u>-</u> _                   | 21,885,871                            |              |  |
| Total debt securities                   |    | 32,288,022 | 5,513,417                    | 26,774,605                            |              |  |
| Equity securities:                      |    |            |                              |                                       |              |  |
| Domestic common stock                   |    | 24,483,308 | 24,483,308                   | -                                     | -            |  |
| International common stock              |    | 4,610,454  | 4,610,454                    | -                                     | -            |  |
| Infrastructure                          |    | 6,512,455  | 6,512,455                    | -                                     | -            |  |
| Real estate investment trusts           |    | 11,782,809 | 11,782,809                   |                                       |              |  |
| Total equity securities                 |    | 47,389,026 | 47,389,026                   |                                       | <del>-</del> |  |
| Total investments by fair value level   | \$ | 79,677,048 | 52,902,443                   | 26,774,605                            |              |  |
| Investments measured at net asset value |    |            | <u>.</u>                     |                                       |              |  |
| Mutual funds                            | \$ | 8,871,912  |                              |                                       |              |  |
|   |    | -          | Fair V                       | alue Measurement Us                   | ing          |  |
|   |    |            |                              |                                       |              |  |
| Investments by fair value level         |    | 2018       | Level 1                      | Level 2                               | Level 3      |  |
| Debt securities:                        |    |            |                              |                                       |              |  |
| Mortgage and asset backed securities    | \$ | 3,949,191  | -                            | 3,949,191                             | -            |  |
| Government bonds                        |    | 11,403,319 | 11,403,319                   | -                                     | -            |  |
| Corporate bonds                         | _  | 14,251,152 |                              | 14,251,152                            |              |  |
| Total debt securities                   |    | 29,603,662 | 11,403,319                   | 18,200,343                            |              |  |
| Equity securities:                      |    |            |                              |                                       |              |  |
| Domestic common stock                   |    | 24,153,442 | 24,153,442                   | -                                     | -            |  |
| International common stock              |    | 4,800,326  | 4,800,326                    | -                                     | -            |  |
| Infrastructure                          |    | 8,948,472  | 8,948,472                    | -                                     | -            |  |
| Real estate investment trusts           |    | 9,778,134  | 9,778,134                    |                                       |              |  |
| Total equity securities                 | _  | 47,680,374 | 47,680,374                   |                                       |              |  |
| Total investments by fair value level   | \$ | 77,284,036 | 59,083,693                   | 18,200,343                            |              |  |
| Investments measured at net asset value | Φ. | 0.502.500  |                              |                                       |              |  |
| Mutual funds                            | \$ | 8,793,760  |                              |                                       |              |  |
|   |    | - 23 -     |                              |                                       |              |  |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### Investments, continued

MPLT has selected a custodian for both funds who shall maintain custody of all cash, securities and other assets of MPLT and shall credit interest and dividends on said securities and credit principal paid on called or matured securities of MPLT. The custodian shall provide, on a timely basis, a monthly statement of all assets, to include an accounting of all activity during that month. The investment held and administered by the investment manager is subject to SIPC coverage of up to \$500,000 (inclusive of the \$250,000 cash balance protection coverage) and supplemental insurance for amounts in excess of SIPC coverage through certain underwriters, subject to an aggregate firm-wide cap of \$1 billion with no per client sublimit.

The Trustees may engage the services of an investment consultant after a competitive search process. The investment consultant chosen shall demonstrate professional experience of at least ten (10) years with exclusive focus on Institutional Management Consulting.

When evaluating potential Investment Management Consulting Firms, the Trustees will consider at a minimum the following criteria:

- Must be a Registered Investment Advisor with exclusive focus on providing objective investment management consulting at an institutional level, having the support of a staff and/or organization, focused and experienced in consulting only.
- The candidate should be objective, free of conflict of interest and free to secure services from leading third-party providers that will best suit the interest of MPLT.
- Firms must demonstrate experience in the breadth and depth of its professional staff.
- Ability to provide unbiased fiduciary and financial advice to public trusts.
- Knowledge of legislative, operational and legal aspects of the local public trusts.
- Ownership or ready access to relevant and comprehensive performance databases with proven and verifiable process for the institutional client.
- Ability to provide quantitative analysis of manager and total fund performance. In particular, attribution analysis to maintain the interests of the management styles and strategic asset allocation.
- Ability to provide on-going training.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### Investments, continued

- Firms must be recognized as having substantial experience in the institutional level investment management consulting field. Firms offering consulting as incidental to their securities business may not be considered.
- May not be an investment manager with discretion over MPLT assets.

The Trustees have determined that the following investment policy will govern the investment of assets of MPLT:

- (i) The Trustees, with the assistance of the investment consultant, will select appropriate investment managers to manage MPLT assets. Investment managers must meet the following minimum criteria:
  - 1. Be a bank, insurance company, investment management company, or investment adviser as defined by the Registered Investment Advisers Act of 1940 or equivalent as might be determined appropriate by the Trustees.
  - 2. Provide historical quarterly performance numbers calculated on a time-weighted basis, based on a composite of all fully discretionary accounts of similar investment style, reported gross of fees.
  - 3. Provide performance evaluation reports prepared by an objective third party that illustrate the risk/return profile of the manager relative to other managers of comparable investment style.
  - 4. Provide detailed information on the history of the firm, key personnel, key clients, fee schedule, and support personnel.
  - 5. Clearly articulate the investment strategy that will be followed and document that the strategy has been successfully adhered to over time.
  - 6. Selected firms shall have no outstanding legal judgments or past judgments that may reflect negatively upon the firm.
- (ii) Every money manager selected to manage MPLT assets must adhere to the following guidelines:

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### Investments, continued

- 1. The following securities and transactions are not authorized unless receiving prior Trustees approval:
  - Letter stock and other unregistered securities; commodities or other commodity contracts; and short sales or margin transactions.
  - Securities lending; pledging or hypothecating securities.
  - Investments in the equity securities of any company with a record of less than three years of continuous operation (including the operation of any predecessor) and investments for the purpose of exercising control of management are all restricted.

### 2. Domestic Equities:

- Equity holdings in any one company should not exceed more than 10% of the market value of MPLT's equity portfolio.
- Investments in any one sector should not be excessive.
- The manager may emphasize quality in security selection of the specific style hired to manage and may avoid risk of large loss through diversification within its mandated style.
- The managers may have the discretion to invest a portion of the assets in cash reserves when they deem appropriate. However, the managers will be evaluated against their peers on the performance of the total funds under their direct management.
- Holdings of individual securities may be large enough (round lots) for easy liquidation.

### 3. Domestic Fixed Income:

• All fixed-income securities held in the portfolio may have a nationally recognized credit quality rating of no less than "BBB" from Moody's, Standard & Poor's and/or Fitch's. U.S. Treasury and U.S. government agencies, which are unrated securities, are qualified for inclusion in the portfolio.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

#### Investments, continued

- 3. Domestic Fixed Income, continued
- No more than 20% of the market value of the fixed income portfolio may be rated less than single "A" quality, unless the manager has specific written authorization.
- The exposure of the portfolio to any other issuer, other than securities of the U.S. government or agencies, may not exceed 10% of the market value of the fixed income portfolio.

#### 4. Diversified Local Investments

MPLT establishes within the Domestic Fixed Income Asset Class a class for Diversified Local Investments ("DLI"). DLIs are those investments which originate from within the CNMI without regard to each island. The touchstone of classification within DLI is that investment vehicles in this class may be unique or specially targeted towards the CNMI economy or market.

DLI refers to investments that are structured or designed to encourage a diversification of investments by MPLT within the CNMI. With DLIs, MPLT seeks to structure or consider investment vehicles which provide minimal rates of market return with attending corollary benefits. Such corollary benefits may include, but are not limited to, economic development; government stabilization or stimulus programs; affordable housing programs; and scholarships. In the DLI class, the MPLT Trustees may allow for a prudent rate of return where the corollary benefits provide an attending quantifiable return to the CNMI community, particularly to persons of Northern Marianas Descent.

To be clear, by having DLIs within this IPS MPLT does not warrant nor guarantee that it may favor investments in DLIs over more competitive investment vehicles, but only that MPLT may weigh the attending corollary benefits in determining whether to make such an investment. Expressed more emphatically, MPLT considers DLIs to be a rarely considered exception and every DLI proposal must be compelling as to its mission and purpose and beneficial in its scope and impact to the people of the CNMI. At all times full fiduciary prudence analysis and proper due diligence is required in both program development and shall be conducted on an investment-by-investment basis.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements
September 30, 2019
(with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

#### Investments, continued

4. Diversified Local Investments, continued

The MPLT Trustees recognize the importance of establishing a competitive risk-adjusted rate of return policy as part of consideration of a DLI. Every DLI proposal under consideration shall, as part of the investment analysis, identify the source of repayment of a fixed-income security such as a mortgage; surety bond; promissory note; or other security as primary consideration. Evaluating the credit-rating or the risk of the DLI or its proposer is also necessary. MPLT also anticipates that such DLI's may not be marketable so that an "illiquidity premium" should be recognized or considered and added to the risk-adjusted rate.

MPLT may require that the risk-adjusted rate may be a floating rate to the appropriate pricing index and adjusted on a quarterly or semi- annual basis. MPLT may also impose a loan origination fee and assess charges for costs of administration at no less than 2% per annum; legal fees; travel/accommodations; and other necessary fees. The Local Investment program applies to the MPLT General Fund and on a limited basis to the American Memorial Park Fund. With respect to the American Memorial Park Fund, it is the Trustees' policy to entertain local investment that only benefits the American Memorial Park beneficiary.

The following constitute the basic standards of review for investments by MPLT in DLI's which remain subject to the prudent investment standard and discretion of the MPLT Trustees.

- An opinion of legal counsel in standards of fiduciary care considering the prospective DLI and its terms under the applicable prudent investor standard.
- A thorough review and analysis by MPLT's financial consultant and/or investment manager as to the prospective DLI. The analysis shall examine all economic factors and address any potential or actual conflicts of interest for MPLT or its Trustees. The analysis shall also give primary attention to risk-adjusted market rates of return with particular attention as to whether the DLI involves a significantly greater than prudent financial risk of loss.
- Documentation of a complete submission of a proposed DLI meeting the requirements of a detailed business plan (if applicable).

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements
September 30, 2019
(with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### Investments. Continued

- 4. Diversified Local Investments, continued
  - Every DLI shall be considered with respect to fiduciary prudence and without regard to political, social, or emotional factors with particular
  - attention to the founding provisions guiding MPLT's creation: to remit interest income on investments to the General Fund.
  - Trustees shall formulate and articulate the specific and detailed investment
    guidelines for investments under any prospective DLI for which MPLT may
    wish to solicit. Such guidelines shall include the mechanics of the
    administration of the DLI; the findings as to the social or economic corollary
    benefits to the CNMI as a whole; and the consistency or adherence with
    MPLT's mission.
  - Each specific DLI may be evaluated against investments of a similar asset class.
  - MPLT may require additional conditions or impose additional terms for any DLI under consideration as part of its fiduciary analysis and no DLI may be approved until and unless it meets all the requirements imposed by MPLT.
- 5. International (Developed & Emerging Markets) Equities:
  - Equity holdings in any one company may not exceed more than 10% of the International Equity portfolio.
  - Investments in any one industry category should not be excessive.
  - Allocations to any specific country may not be excessive relative to a broadly diversified international equity manager peer group. It is expected that the non-U.S. equity portfolio will have no more than 40% of its mandated style in any one country.
  - The manager may enter into foreign exchange contracts on currency, provided that use of such contracts is limited to hedging currency exposure existing within the manager's portfolio. There may be no direct foreign currency speculation or any related investment activity.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### Investments. continued

- 6. International (Developed and Emerging Markets) Fixed Income:
  - Investments in a registered mutual fund may not be held to the same restrictions as set forth below for the respective asset classes. The Trustees instead will evaluate the risk and return merits of each mutual fund employing research as provided by third party service providers such as Consultant or Morningstar.
  - Allocations to any specific country may not be excessive relative to a broadly diversified international fixed income manager peer group. It is expected that the non-U.S. fixed income portfolio will have no more than 40% of its mandated style in any one country.
  - The manager may enter into foreign exchange contracts on currency, provided that use of such contracts is limited to hedging currency exposure existing within the manager's portfolio. There may be no direct foreign currency speculation or any related investment activity.

### 7. Cash/Cash Equivalents:

- Cash equivalent reserves may consist of cash instruments having a quality rating of A-1, P-1 or higher. Eurodollar Certificates of Deposits, time deposits, and repurchase agreements are also acceptable investment vehicles.
- Idle cash not invested by the investment managers may be invested daily through an automatic interest-bearing sweep vehicle selected by the manager available and/or managed by the custodian.

### 8. Real Estate Investment Trusts (REITS):

- Investments in a registered mutual fund may not be held to the same restrictions as set forth below for the respective asset classes. The Trustees instead will evaluate the risk and return merits of each mutual fund employing research as provided by third party service providers such as Consultant or Morningstar.
- Investments in publicly-traded vehicles can offer the total real estate portfolio greater liquidity over private market opportunities; however, they tend to be more correlated with equities than private real estate investments.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### Investments, continued

- 8. Real Estate Investment Trusts (REITS), continued
  - These investments also offer tactical return opportunities with the potential to achieve higher nominal rates of return at a level of risk equal to or lower than the private markets.
  - The maximum equity investment allocable to the public real estate portfolio shall be 10% so as to avoid the composite real estate portfolio becoming unduly correlated with the public equity markets.

#### 9. Global Listed Infrastructure:

- Investments in a registered mutual fund will not be held to the same restrictions as set forth for the respective asset classes. The Trustees instead will evaluate the risk and return merits of each mutual fund employing research as provided by third party service providers such as Investment Consultant or Morningstar.
- Investments in publicly-traded vehicles can offer the total infrastructure portfolio greater liquidity over private market opportunities.
- These investments also offer tactical return opportunities with the potential to achieve higher current income and hedge against inflation due to the long life of physical assets and statements of cash flows.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements
September 30, 2019
(with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### Investments, continued

### (iii) Asset allocation of the two funds is as follows:

| _                            |       | General Fund |       |       | Park Fund  |       |
|------------------------------|-------|--------------|-------|-------|------------|-------|
|                              | Lower | Strategic    | Upper | Lower | Strategic  | Upper |
|                              | Limit | Allocation   | Limit | Limit | Allocation | Limit |
| Domestic Equities:           | 8%    | 28%          | 38%   | 8%    | 28%        | 38%   |
| Large Cap Value              |       | 14%          |       |       | 14%        |       |
| Large Cap Core               |       | 14%          |       |       | 14%        |       |
| International Equities:      |       |              |       |       |            |       |
| Non-US Markets               | 0%    | 6%           | 16%   | 0%    | 0%         | 0%    |
| Domestic Fixed Income:       |       |              |       |       |            |       |
| Core                         | 20%   | 30%          | 40%   | 20%   | 30%        | 40%   |
| High Yield                   | 0%    | 6%           | 15%   | 0%    | 6%         | 15%   |
| Non U.S. Fixed Income:       |       |              |       |       |            |       |
| International Bonds          | 0%    | 10%          | 20%   | 0%    | 10%        | 20%   |
| Alternatives:                |       |              |       |       |            |       |
| Real Estate Investment       |       |              |       |       |            |       |
| Trust (REIT)                 | 0%    | 10%          | 20%   | 0%    | 10%        | 20%   |
| Global Listed Infrustructure | 0%    | 10%          | 20%   | 0%    | 10%        | 20%   |

### Rebalancing Policy

The percentage allocation to each asset class may vary as much as approximately 10% depending upon the market conditions.

When necessary and/or available, cash flows will be distributed following the strategic asset allocation of MPLT. If there are no cash flows, the allocation of MPLT will be reviewed quarterly.

If the Trustees judge cash flows to be insufficient in bringing MPLT within the strategic allocation ranges, the Trustees may decide whether to effect transactions so that MPLT would fall within the allocated threshold ranges.

### *Frequency*

In two instances, portfolio rebalancing will be necessary to remain within the target asset allocation ranges:

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### Investments, continued

- 1. Cash Flow Requirements
- 2. Significant Market Action

Positive cash flows should be directed to the under-weighted asset class, while negative cash flows (disbursements) should be directed away from the over-weighted asset class. This procedure is likely to be fairly routine and predictable.

Significant Market Action requires immediate action to restore asset allocation. This is neither predictable nor routine.

### Liquidity

The Board Consultant may prepare anticipated expenditure requirements for each disbursement period and communicate these disbursement requirements to all affected managers with as much advance notice as possible. It is anticipated that MPLT's fixed income manager will be the initial and main conduit for contributions and disbursements. It is further anticipated that most of all such disbursements will be made from "income" generated from each account.

### Social Responsibility Policy

The Trust demonstrates its concern for preservation of the environment and other social causes through its programs and activities. However, no specific constraint in regards to social causes is to be placed on its investment portfolio at this time. Constraints can be added in the future as deemed advisable by the Trustees.

### Notes Receivable and Allowance for Loan Losses

Notes receivable are stated at the amount of unpaid principal, reduced by an allowance for loan losses. The allowance for loan losses is established through a provision for doubtful accounts charged to principal fund. Loans are charged against the allowance for loan losses when management believes that the collection of the principal is unlikely. The allowance is an amount that management believes will be adequate to absorb possible losses on existing loans that may be uncollectible, based on evaluations of the collectability of loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans and current economic conditions that may affect the borrowers' ability to pay. Write-offs against the allowance are based on the specific identification method.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### Notes Receivable and Allowance for Loan Losses, Continued

Management cannot currently determine the effects of the potential foreclosure of collateralized properties associated with the loans. Accordingly, the allowance for loan losses included in the accompanying financial statements excludes the value of the possible recovery of certain loans through foreclosure.

### Foreclosed Real Estate

Real estate properties acquired through, or in lieu of, loan foreclosure are to be sold and are initially recorded at fair value at the date of foreclosure less estimated selling costs, establishing a new cost basis. Valuations are periodically performed by management and adjustments are made to reflect the real estate at the lower of the carrying amount or fair value less estimated costs to sell. Operating expenses or income, reductions in estimated values, and gains or losses on disposition of such properties are charged to current operations.

### Capital Assets

Capital assets are stated at cost. Depreciation is provided over the estimated useful lives of the assets through use of the straight-line method and is charged as a reduction in the investment. Current policy is to capitalize items in excess of \$250.

#### Retirement Defined Contribution Plan (DC Plan)

On June 16, 2006, Public Law No. 15-13 was enacted which created a defined contribution (DC) Plan, a multi-employer pension plan and is the single retirement program for all employees whose first time CNMI government employment commences on or after January 1, 2007. Each member of the DC Plan is required to contribute to the member's individual account an amount equal to 10% of the member's compensation. MPLT is required to contribute to each member's individual account an amount equal to 4% of the member's compensation. MPLT's recorded DC contributions for the years ended September 30, 2019 and 2018 were \$4,171 and \$4,157, respectively, equal to the required contributions for the year.

Members of the DC Plan who have completed five years of government service have a vested balance of 100% of both member and employer contributions plus any earnings thereon.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### **Net Position**

MPLT's net position is classified as follows:

- Net investment in capital assets; capital assets, net of accumulated depreciation.
- Restricted: net position subject to externally imposed stipulations that can be fulfilled by actions pursuant to those stipulations or that expire by the passage of time. MPLT has net position restricted for principal and income.
- Unrestricted: net position that is not subject to externally imposed stipulations.
   As MPLT considers all assets except investments in capital assets to be restricted, MPLT does not have unrestricted net position at September 30, 2019 and 2018.

### Operating and Non-Operating Revenue and Expenses

Operating revenue and expenses include all direct and administrative revenue and expenses associated with the investments.

Nonoperating revenues and expenses result from capital and noncapital financing activities.

### New Accounting Pronouncements

In May 2019, GASB issued Statement No. 91 Conduit Debt Obligations. The primary objectives of this Statement are to provide a single method of reporting conduit debt obligations by issuers and eliminate diversity in practice associated with (1) commitments extended by issuers, (2) arrangements associated with conduit debt obligations, and (3) related note disclosures. This Statement achieves those objectives by clarifying the existing definition of a conduit debt obligation; establishing that a conduit debt obligation is not a liability of the issuer; establishing standards for accounting and financial reporting of additional commitments and voluntary commitments extended by issuers and arrangements associated with conduit debt obligations; and improving required note disclosure. GASB Statement No. 91 will be effective for fiscal year ending September 30, 2022.

In January 2020, GASB issued Statement No. 92, *Omnibus 2020*. The requirements of this Statement will enhance comparability in the application of accounting and financial reporting requirements and will improve the consistency of authoritative literature. More comparable reporting will improve the usefulness of information for users of state and local government financial statements. This Statement addresses a variety of topics and includes specific

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements
September 30, 2019
(with comparative figures for December 31, 2018)

### (2) Summary of Significant Accounting Policies, Continued

### New Accounting Pronouncements, Continued

provisions about leases; reporting of intra-entity transfers of assets between a primary government employer and a component unit defined benefit pension plan or defined benefit other postemployment benefit (OPEB) plan; applicability of Statement No. 73 and 84 postemployment benefits, measurements of liabilities (and assets, if any) related to asset retirement obligations (AROs) in a government acquisition; reporting by public entity risk pools for amounts that are recoverable from reinsurers or excess insurers; reference to nonrecurring fair value measurements of assets or liabilities in authoritative literature and terminology used to refer to derivative instruments. GASB Statement No. 92 will be effective for fiscal year ending September 30, 2020.

In April 2020, GASB issued Statement No. 93, *Replacement of Interbank Offered Rates* (IBOR). The primary objective of the Statement is to address those and other accounting and financial reporting implications of the replacement of IBOR. GASB Statement No. 93 will be effective for fiscal year ending September 30, 2021.

MPLT is currently evaluating whether or not the new GASB pronouncements listed above will have a significant impact on MPLT's financial statements.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

### Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

| (3) Notes Receivable  | <u>2019</u>               | <u>2018</u>              |
|---|---------------------------|--------------------------|
| Notes receivable (Home Loan Program), from various individuals obtained through a settlement agreement with the Northern Marianas Housing Corporation (NMHC) dated December 31, 2007, interest at 2% (5.5% to 8.5% prior to January 1, 2009) and terms from ten to thirty years.  | \$ 5,254,456              | \$ 5,584,499             |
| Note receivable from Adelantun Publickun Luta Enteramente, Incorporated (APLE 501, Inc.), interest at 5% per annum, due on October 18, 2017, with monthly principal and interest payments in the amount of \$1,225, collateralized by a loan portfolio. Proceeds were used to fund an independently administered individual or parent-student loan program. MPLT has ceased future loan commitments and disbursements to APLE 501, Inc.         | 48,058                    | 53,588                   |
| Notes receivable from the Commonwealth Development Authority (CDA), interest at 6.5% per annum, due on June 1,2018, collateralized by future distributable net income for the maintenance and development of the American Memorial Park and is to be repaid from earnings in investments pursuant to CNMI Public Law 11-72. Distributions were not sufficient to satisfy the note at maturity but will continue until the note is fully repaid. | -                         | 113,244                  |
| Notes receivable from the CNMI Government, interest at 7% per annum, due on Devember 28, 2019. Public Law 18-71 earmarks and appropriates from future interest income distributions starting fiscal year 2016 until the note is fully reimbursed. Interest is due annually.   | -                         | 1,011,198                |
| Notes receivable from the Commonwealth Healthcare Corporation (CHCC), with interest at 5% per annum, due on October 31, 2023. Collateralized by CHCC's real properties for operational and bridge capital pursuant to CNMI Public Law 17-76.  | 2,379,287                 | 2,850,000                |
| Note receivable from the CNMI Government, interest at 7.5% per annum due on September 1, 2024.  | 8,848,237                 |                          |
| Less allowance for loan losses  | 16,530,038<br>(2,322,058) | 9,612,529<br>(3,395,388) |
| Less current portion  | 14,207,980<br>(2,251,296) | 6,217,141<br>(866,421)   |
| Long-term portion   | \$11,956,684              | \$5,350,720              |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (3) Notes Receivable, Continued

An analysis of the change in the allowance for loan losses is as follows:

|                             | General Fund | Park Fund | <u>2019</u>  | <u>2018</u>  |
|-----------------------------|--------------|-----------|--------------|--------------|
| Balance - beginning of year | \$ 3,395,388 | \$ -      | \$ 3,395,388 | \$ 3,401,047 |
| Recovery of loan losses     | (1,073,330)  | -         | (1,073,330)  | -            |
| Other                       | <del>_</del> |           | <del>-</del> | (5,659)      |
| Balance - end of year       | \$ 2,322,058 | \$ -      | \$ 2,322,058 | \$ 3,395,388 |

### (4) Capital Assets

A schedule of changes in capital assets as of September 30, 2019 and 2018 is as follows:

|                                   |    | 3alance at 10/01/18 | Additions | Transfers/ <u>Deletions</u> | Balance at 9/30/19 |
|-----------------------------------|----|---------------------|-----------|-----------------------------|--------------------|
| Building                          | \$ | 243,075             | 1,525     | -                           | 244,600            |
| Furniture, fixtures and equipment |    | 172,912             | 2,451     | (510)                       | 174,853            |
| Vehicle                           |    | 79,319              | <u> </u>  | (16,595)                    | 62,724             |
| Total depreciable assets          |    | 495,306             | 3,976     | (17,105)                    | 482,177            |
| Accumulated depreciation          | _  | (343,499)           | (36,909)  | 17,105                      | (363,303)          |
|                                   |    | 151,807             | (32,933)  | -                           | 118,874            |
| Land                              | _  | 153,000             | <u> </u>  | <u>-</u>                    | 153,000            |
| Capital assets, net               | \$ | 304,807             | (32,933)  | <u>-</u>                    | 271,874            |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

### Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (4) Capital Assets, Continued

|                                   | Salance at 10/01/17 | Additions | Transfers/ <u>Deletions</u> | Balance at 9/30/18 |
|-----------------------------------|---------------------|-----------|-----------------------------|--------------------|
| Building                          | \$<br>243,075       | -         | -                           | 243,075            |
| Furniture, fixtures and equipment | 164,994             | 7,918     | -                           | 172,912            |
| Vehicle                           | <br>79,319          | <u> </u>  | <u>-</u>                    | 79,319             |
| Total depreciable assets          | 487,388             | 7,918     | -                           | 495,306            |
| Accumulated depreciation          | <br>(304,991)       | (38,508)  | <u>-</u>                    | (343,499)          |
|                                   | 182,397             | (30,590)  | -                           | 151,807            |
| Land                              | <br>140,650         | 12,350    |                             | 153,000            |
| Capital assets, net               | \$<br>323,047       | (18,240)  |                             | 304,807            |

### (5) Net Position

In accordance with MPLT's accounting policies, gains and losses on investments are allocated to principal. Additionally, a portion of the distribution to the CNMI government is specifically designated as an increase in principal. Movement in principal and interest accounts for the years ended September 30, 2019 and 2018, is summarized as follows:

| General Fund   | <u>Principal</u>                    | <u>Interest</u>          | <u>2019</u>   | <u>2018</u>   |
|--|-------------------------------------|--------------------------|---|---|
| Balance at beginning of year<br>Net increase in the fair value of investments<br>Other operating net income<br>Transfers | \$93,064,906<br>2,116,688<br>-<br>- | 2,265,081<br>(2,265,081) | 93,064,906<br>2,116,688<br>2,265,081<br>(2,265,081) | 84,097,359<br>8,967,547<br>1,840,206<br>(1,840,206) |
| Balance at end of year   | \$95,181,594                        |                          | 95,181,594  | 93,064,906  |
| Park Fund  |                                     |                          |   |   |
| Balance at beginning of year Net increase in the fair value of investments Other operating net income Transfers          | \$ 9,633,641<br>141,035<br>140,993  | 115,494<br>(115,494)     | 9,633,641<br>141,035<br>256,487<br>(115,494)        | 9,419,423<br>214,218<br>198,825<br>(198,825)        |
|  | \$ 9,915,669<br>- 39 -              |                          | 9,915,669   | 9,633,641   |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements September 30, 2019 (with comparative figures for December 31, 2018)

### (6) Contribution To/From Primary Government

In accordance with Article XI of the Constitution of the CNMI, MPLT makes distributions to the CNMI general fund from investment income. During the years ended September 30, 2019 and 2018, MPLT recorded \$2,265,081 and \$1,840,206, respectively, of distributions to the CNMI general fund, which was offset against payments on a note receivable from the CNMI Government.

In accordance with Article VIII, Section 803(e) of the Covenant, MPLT makes operating transfers out for the development and maintenance of the American Memorial Park. During the years ended September 30, 2019 and 2018, MPLT recorded \$115,494 and \$198,825, respectively, for transfers out for this purpose.

### (7) Risk Management

MPLT is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. MPLT has elected to purchase commercial insurance from independent third parties for the risks of losses to which it is exposed with respect to the use of motor vehicles. Settled claims have not exceeded this commercial insurance coverage during the past three years.

### (8) Related Parties

The legal counsel of MPLT has paid off his home loan outstanding of \$7,851 as of September 30, 2018. The home loan was obtained from NMHC in the ordinary course of business and is classified as notes receivable in the accompanying financial statements. This loan predates the assumption of the portfolio by MPLT from NMHC. MPLT has loaned money to other CNMI government agencies, as more fully described in Note 3.

#### (9) Commitment

In accordance with the addendum of memorandum of agreement between the CNMI and the U.S. Department of the Interior for development and management of the American Memorial Park, MPLT is obligated to contribute \$150,000 annually, to the extent of available income, for development and maintenance of the American Memorial Park.

### (10) Contingency

In accordance with the Settlement Agreement with NMHC, MPLT guarantees Service Released Loans that were issued by financial institutions. At September 30, 2019 and 2018, MPLT was contingently liable to these institutions for \$564,951.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

Notes to Financial Statements
September 30, 2019
(with comparative figures for December 31, 2018)

### (11) Subsequent Events

In preparing the accompanying financial statements and these footnotes, management has evaluated subsequent events through November 20, 2020, which is the date the financial statements were available to be issued.

In December 2019, an outbreak of a novel strain of coronavirus (COVID-19) originated in Wuhan, China and has since spread to other countries, including the U.S and throughout Micronesia. On March 11, 2020, the World Health Organization characterized COVID-19 as a pandemic. In addition, multiple jurisdictions in the U.S. have declared a state of emergency. It is anticipated that these impacts will continue for some time. As a result of the spread of the coronavirus pandemic, economic uncertainties have arisen which are likely to impact the day to day administration of MPLT. While this matter is expected to negatively impact MPLT's results of operations and financial position, the related financial impact cannot be reasonably estimated at this time.

# MARIANAS PUBLIC LAND TRUST (A Component Unit of the Commonwealth of the Northern Mariana Islands)

### Combining Statement of Net Position September 30, 2019

|  |    | General<br><u>Fund</u> | Park<br><u>Fund</u> | Subtotal              | Elimination | <u>Total</u>          |
|--|----|------------------------|---------------------|-----------------------|-------------|-----------------------|
| <u>ASSETS</u>  |    |                        |                     |                       |             |                       |
| Current assets:  |    |                        |                     |                       |             |                       |
| Cash and cash equivalents  | \$ | 1,637,305              | 155,646             | 1,792,951             | -           | 1,792,951             |
| Receivables:   |    |                        |                     | 2 2 2 4 2 2 4         |             | 2 2 2 4 2 2 4         |
| Notes, current portion   |    | 2,251,296              | -                   | 2,251,296             | -           | 2,251,296             |
| Accrued income   |    | 275,382                | 32,052              | 307,434               | -           | 307,434               |
| Other  |    | 61,796                 | -                   | 61,796                | -           | 61,796                |
| Due from other funds   |    | 13,379                 | <u>-</u>            | 13,379                | (13,379)    | -                     |
| Due from brokers   |    | 10,022                 | 30,073              | 40,095                | -           | 40,095                |
| Prepaid expense  |    | 7,514                  |                     | 7,514                 |             | 7,514                 |
| Total current assets   | _  | 4,256,694              | 217,771             | 4,474,465             | (13,379)    | 4,461,086             |
| Other assets:  |    |                        |                     |                       |             |                       |
| Investments  |    | 78,799,734             | 9,749,226           | 88,548,960            | -           | 88,548,960            |
| Total other assets   |    | 78,799,734             | 9,749,226           | 88,548,960            |             | 88,548,960            |
| Noncurrent assets:  Notes receivable, net of current portion and allowance for loan losses Capital assets, net |    | 11,956,684<br>271,874  | -<br>               | 11,956,684<br>271,874 | <u>-</u>    | 11,956,684<br>271,874 |
| Total noncurrent assets  |    | 12,228,558             |                     | 12,228,558            |             | 12,228,558            |
|  | \$ | 95,284,986             | 9,966,997           | 105,251,983           | (13,379)    | 105,238,604           |
| LIABILITIES AND NET POSITION   |    |                        |                     |                       |             |                       |
| Current liabilities:   |    |                        |                     |                       |             |                       |
| Accounts payable   |    | 32,600                 | 2,282               | 34,882                |             | 34,882                |
| Due to other funds   |    | -                      | 13,379              | 13,379                | (13,379)    | -                     |
| Due to brokers   |    | 48,236                 | 35,667              | 83,903                | -           | 83,903                |
| Accrued expenses   |    | 22,556                 |                     | 22,556                |             | 22,556                |
| Total liabilities  |    | 103,392                | 51,328              | 154,720               | (13,379)    | 141,341               |
| Net Position:  |    |                        |                     |                       |             |                       |
| Net investment in capital assets   |    | 271,874                | -                   | 271,874               | -           | 271,874               |
| Restricted   |    | 94,909,720             | 9,915,669           | 104,825,389           | _           | 104,825,389           |
| Total net position   |    | 95,181,594             | 9,915,669           | 105,097,263           |             | 105,097,263           |
| Total net position   |    |                        |                     |                       |             |                       |
|  | \$ | 95,284,986             | 9,966,997           | 105,251,983           | (13,379)    | 105,238,604           |

# MARIANAS PUBLIC LAND TRUST (A Component Unit of the Commonwealth of the Northern Mariana Islands)

Combining Statement of Revenues, Expenses and Changes in Net Position

Year ended September 30, 2019

|  |    | General<br>Fund | Park<br>Fund | Subtotal    | Elimination | Total       |
|--|----|-----------------|--------------|-------------|-------------|-------------|
| Operating revenues:                        |    | runa            | <u>runa</u>  | Subtotat    | Elimination | 10111       |
| Investment income, net                     | \$ | 3,028,631       | 366,501      | 3,395,132   |             | 3,395,132   |
| Net increase in fair value of investments  | Ф  | 2,116,688       | 141,035      | 2,257,723   | -           | 2,257,723   |
| Interest income from notes receivable      |    | 332,693         | 2,249        | 334,942     | _           | 334,942     |
| Other                                      |    | 2,683           | 46           | 2,729       | -<br>-      | 2,729       |
| Total operating revenues                   | _  | 5,480,695       | 509,831      | 5,990,526   |             | 5,990,526   |
| Operating expenses:                        |    | 2,.00,000       | 203,031      | 2,550,620   |             |             |
| Money manager fees                         |    | 301,341         | 36,518       | 337,859     | _           | 337,859     |
| Money management administration            |    | 182,982         | 20,965       | 203,947     | _           | 203,947     |
| Salaries and benefits                      |    | 149,244         | 16,291       | 165,535     | _           | 165,535     |
| Consultancy fees                           |    | 127,214         | 15,614       | 142,828     | _           | 142,828     |
| Contract services                          |    | 64,800          | 7,200        | 72,000      | _           | 72,000      |
| Trustees' expenses                         |    | 62,238          | 6,824        | 69,062      | -           | 69,062      |
| Office expense                             |    | 57,953          | 6,474        | 64,427      | _           | 64,427      |
| Professional fees                          |    | 63,573          | ´-           | 63,573      | -           | 63,573      |
| Depreciation                               |    | 36,909          | -            | 36,909      | -           | 36,909      |
| Loan administration fee                    |    | 30,078          | -            | 30,078      | -           | 30,078      |
| Audit                                      |    | 13,464          | 1,536        | 15,000      | -           | 15,000      |
| Rent and utilities                         |    | 8,230           | 887          | 9,117       | -           | 9,117       |
| Repairs and maintenance                    |    | 900             | -            | 900         | -           | 900         |
| Total operating expenses                   |    | 1,098,926       | 112,309      | 1,211,235   |             | 1,211,235   |
| Operating income                           | _  | 4,381,769       | 397,522      | 4,779,291   |             | 4,779,291   |
| Other nonoperating expenses:               |    |                 |              |             |             |             |
| Net distribution to the CNMI General Fund/ |    |                 |              |             |             |             |
| American Memorial Park                     |    | (2,265,081)     | (115,494)    | (2,380,575) |             | (2,380,575) |
| Total nonoperating expenses                |    | (2,265,081)     | (115,494)    | (2,380,575) |             | (2,380,575) |
| Change in net position                     |    | 2,116,688       | 282,028      | 2,398,716   | -           | 2,398,716   |
| Net position at beginning of year          | _  | 93,064,906      | 9,633,641    | 102,698,547 |             | 102,698,547 |
| Net position at end of year                | \$ | 95,181,594      | 9,915,669    | 105,097,263 |             | 105,097,263 |

# MARIANAS PUBLIC LAND TRUST (A Component Unit of the Commonwealth of the Northern Mariana Islands)

### Combining Statement of Cash Flows Information

Year Ended September 30, 2019

|   | General<br><u>Fund</u> | Park<br><u>Fund</u> | Subtotal     | Elimination | <u>Total</u> |
|---|------------------------|---------------------|--------------|-------------|--------------|
| Cash flows from operating activities:                     |                        |                     |              |             |              |
| Cash received from operations                             | \$ 9,598,335           | 338,137             | 9,936,472    | -           | 9,936,472    |
| Cash payments to suppliers for goods and services         | (1,087,855)            | (93,831)            | (1,181,686)  |             | (1,181,686)  |
| Net cash provided by operating activities                 | 8,510,480              | 244,306             | 8,754,786    |             | 8,754,786    |
| Cash flows from capital and related financing activities: |                        |                     |              |             |              |
| Acquisition of capital assets                             | (3,976)                | <u> </u>            | (3,976)      |             | (3,976)      |
| Net cash used for financing activities                    | (3,976)                | <u> </u>            | (3,976)      |             | (3,976)      |
| Cash flow from investing activities:                      |                        |                     |              |             |              |
| Net increase in notes receivable                          | (10,267,044)           | -                   | (10,267,044) | -           | (10,267,044) |
| Net increase (decrease) in investments                    | 50,811                 | (264,252)           | (213,441)    |             | (213,441)    |
| Net cash used for investing activities                    | (10,216,233)           | (264,252)           | (10,480,485) |             | (10,480,485) |
| Net decrease in cash and cash equivalents                 | (1,709,729)            | (19,946)            | (1,729,675)  | -           | (1,729,675)  |
| Cash and cash equivalents at beginning of year            | 3,347,034              | 175,592             | 3,522,626    |             | 3,522,626    |
| Cash and cash equivalents at end of year                  | \$ 1,637,305           | 155,646             | 1,792,951    |             | 1,792,951    |
| Reconciliation of operating income to net cash provided   |                        |                     |              |             |              |
| by operating activities:                                  |                        |                     |              |             |              |
| Operating income  | \$ 4,381,769           | 397,522             | 4,779,291    | -           | 4,779,291    |
| Adjustments to reconcile operating income to net cash     |                        |                     |              |             |              |
| provided by operating activities:                         |                        |                     |              |             |              |
| Net increase in fair value of investments                 | (2,116,688)            | (141,035)           | (2,257,723)  | -           | (2,257,723)  |
| Noncash interest income                                   | (102,120)              | (2,250)             | (104,370)    | -           | (104,370)    |
| Depreciation  | 36,909                 | -                   | 36,909       | -           | 36,909       |
| (Increase) decrease in assets:                            |                        |                     |              |             |              |
| Receivable - Department of Public Lands                   | 6,327,685              | -                   | 6,327,685    | -           | 6,327,685    |
| Receivable - accrued income                               | (10,174)               | (309)               | (10,483)     | -           | (10,483)     |
| Other receivable  | 2,849                  | -                   | 2,849        | -           | 2,849        |
| Due from other funds                                      | 7,291                  | -                   | 7,291        | -           | 7,291        |
| Due from brokers  | 6,503                  | (28,100)            | (21,597)     | -           | (21,597)     |
| Prepaid expense   | 2,294                  | -                   | 2,294        | -           | 2,294        |
| Increase (decrease) in liabilities:                       |                        |                     |              |             |              |
| Accounts payable  | (24,610)               | (1,508)             | (26,118)     | -           | (26,118)     |
| Due to other funds  |                        | (7,291)             | (7,291)      | -           | (7,291)      |
| Payable to brokers  | (19,934)               | 27,277              | 7,343        | -           | 7,343        |
| Accrued expenses  | 18,706                 | <del>-</del> -      | 18,706       |             | 18,706       |
| Net cash provided by operating activities                 | \$ 8,510,480           | 244,306             | 8,754,786    |             | 8,754,786    |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

#### Schedule of Investments - General Fund September 30, 2019

| Mutual Funds                         |                  | Cost               | Fair Value         |
|--------------------------------------|------------------|--------------------|--------------------|
| Templeton GI Bond Adv                |                  | \$ 9,569,737       | 7,937,831          |
| <b>Total Mutual Funds</b>            |                  | 9,569,737          | 7,937,831          |
|                                      |                  |                    |                    |
| Equities                             |                  |                    |                    |
| Domestic Common Stock                |                  |                    |                    |
| Abbott Laboratories C                | Ord              | 81,919             | 118,728            |
| Adobe Ord                            |                  | 54,163             | 108,014            |
| Alcon Ord                            |                  | 160,047            | 163,870            |
| Alibaba Group Holdin                 | ng ADR Rep 8 Ord | 122,211            | 112,555            |
| Allstate Ord                         |                  | 248,589            | 263,917            |
| Alphabet CL A Ord                    |                  | 273,816            | 394,428            |
| Amazon Com Ord                       |                  | 190,475            | 453,073            |
| American Express Or                  | d                | 199,760            | 219,409            |
| American tower Reit                  |                  | 192,754            | 202,334            |
| Apple Ord                            |                  | 379,838            | 578,962            |
| AT&T Ord                             |                  | 284,147            | 324,289            |
| Becton Dickinson Ord                 | 1                | 115,925            | 143,681            |
| Boeing Ord                           |                  | 371,886            | 416,615            |
| Boston Scientific Ord                |                  | 119,565            | 211,791            |
| Capital One financial                | Ord              | 104,463            | 105,537            |
| Chevron Ord                          |                  | 191,396            | 211,108            |
| Cisco Systems Ord                    |                  | 159,759            | 190,723            |
| Citigroup Ord                        |                  | 325,395            | 326,403            |
| Coca cola ord                        |                  | 108,691            | 135,556            |
|                                      |                  |                    |                    |
| Comcast CL A ord                     |                  | 249,737            | 271,832            |
| Conocophillips ord<br>CVS Health Ord |                  | 124,210            | 106,838            |
| Dollar General Ord                   |                  | 112,167<br>153,494 | 112,265<br>251,125 |
| Eli Lilly Ord                        |                  | 106,188            | 115,185            |
| Facebook CL A Ord                    |                  | 210,587            | 224,381            |
|                                      |                  |                    |                    |
| Home Depot Ord                       | 10.1             | 78,172             | 223,899            |
| Honeywell Internation                |                  | 168,964            | 225,036            |
| Johnson & Johnson O                  | ra               | 144,464            | 142,318            |
| JP MorganChase Ord<br>Mcdonalds ord  |                  | 212,787            | 357,778            |
|                                      |                  | 140,423            | 162,106            |
| Merck & Co Ord                       |                  | 157,814            | 162,467            |
| Micron Technology C<br>Microsoft Ord | ord              | 82,300<br>267,874  | 80,344<br>706,968  |
| Netflix Ord                          |                  | 84,308             | 66,102             |
| Nike CL B Ord                        |                  | 154,513            | 188,779            |
| Norfolk Southern Ord                 |                  | 318,513            | 311,710            |
| Nvidia Ord                           |                  | 107,445            | 142,737            |
| Palo Alto networks O                 | rd               | 142,042            | 144,719            |
| Paypal Holdings Ord                  |                  | 205,234            | 235,667            |
| Phillip Morris Interna               | tional ord       | 112,958            | 117,692            |
| Procter & Gamble Or                  |                  | 90,988             | 128,733            |
| Progressive Ord                      |                  | 77,730             | 78,409             |
| Qualcomm Ord                         |                  | 113,970            | 116,785            |
| Salesforce.com ord                   |                  | 78,539             | 109,846            |
| TJX Ord                              |                  | 104,848            | 142,973            |
| Twitter ord                          |                  | 79,454             | 88,992             |
| United Health Grp Or                 | d                | 68,156             | 121,699            |
| Vertex Pharmaceutica                 |                  | 110,313            | 126,218            |
| Visa CL A Ord                        |                  | 200,505            | 357,781            |
| Wallmart Ord                         |                  | 180,062            | 214,217            |
| Walt Disney Ord                      |                  | 171,576            | 192,220            |
| Subtotal - Atal                      | anta             | 8,295,134          | 10,708,814         |

See accompanying independent auditor's report. - 45 -

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

|  |    | Cost       | Fair Value |
|--|----|------------|------------|
| Equities, Continued                                    |    |            |            |
| Domestic Common Stock, Continued Acadia                | \$ | 214,781    | 149 562    |
| Adobe ord  | Ψ  | 132,294    | 148,562    |
| Alcon Ord  |    | 205,815    | 500,565    |
| Allegion Ord   |    | 275,437    | 218,862    |
| Ameriprise Finance Ord                                 |    | 180,259    | 272,807    |
| Amgen ord  |    | 253,444    | 279,490    |
| Ansys Ord  |    | 179,119    | 305,746    |
| Banco Bilbao Vizcaya Agentaria Adr                     |    | 232,411    | 422,798    |
| Bank of America Ord                                    |    | 193,128    | 157,050    |
| BOK Fianncial Ord                                      |    | 81,390     | 358,791    |
| Capital One Fianneial ord                              |    | 201,766    | 118,725    |
| Chubb Ord  |    | 181,945    | 231,544    |
| Coca cola Ord  |    | 259,194    | 249,586    |
| Coca cota Ord  Cullen Frost Bankers Ord                |    | 113,745    | 336,058    |
| Danaher Ord  |    | 243,566    | 137,252    |
| East West Bancorp Ord                                  |    | 194,094    | 449,611    |
| -  |    | ,          | 157,363    |
| Equity Lifestyle Prop Reit Ord<br>General Dynamics Ord |    | 126,279    | 191,983    |
| Halliburton Ord  |    | 163,030    | 255,822    |
| Home Depot Ord   |    | 311,962    | 91,554     |
| •  |    | 118,475    | 335,965    |
| Johnson Controls International Ord                     |    | 233,114    | 282,959    |
| JP Morgan Chase Ord                                    |    | 106,505    | 217,727    |
| Lennar CL A Ord  |    | 184,029    | 245,741    |
| Lennar CL B Ord  |    | 3,129      | 3,842      |
| Martin marietta Materials Ord                          |    | 157,431    | 342,625    |
| Medtronic ord  |    | 238,545    | 336,722    |
| Micrchip Technology Ord                                |    | 156,787    | 343,767    |
| Microsft Ord   |    | 171,667    | 171,667    |
| Mitsubishi UFJ FNCL Grp Ads Rep Ord                    |    | 138,346    | 510,624    |
| Natl Fuel Gas Ord                                      |    | 216,458    | 165,628    |
| Novartis Adr Repsg 1 Ord                               |    | 231,660    | 245,319    |
| Oshkosh Ord  |    | 186,577    | 257,720    |
| Parker Hannifin ord                                    |    | 257,396    | 274,527    |
| Paypal Holdings Ord                                    |    | 110,466    | 383,283    |
| Phillips 66 Ord  |    | 217,620    | 276,480    |
| Pioneer Natural Resourse Ord                           |    | 206,259    | 125,770    |
| PPG Industries Ord                                     |    | 248,443    | 284,543    |
| Sony Adr Rep 1 Ord                                     |    | 244,142    | 289,323    |
| Sun Communities Reit Ord                               |    | 125,381    | 203,376    |
| Twitter Ord  |    | 216,488    | 272,209    |
| Tyson Foods CL A Ord                                   |    | 268,835    | 283,314    |
| Unilever Adr Rep 1 ord                                 |    | 184,338    | 252,189    |
| Walgreen Boots Alliance Ord                            |    | 206,584    | 154,866    |
| Subtotal - Aristotle                                   |    | 8,172,332  | 11,144,355 |
| <b>Total Domestic Common Stock</b>                     |    | 16,467,466 | 21,853,169 |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

|  | Cost |                   | Fair Value        |  |
|--|------|-------------------|-------------------|--|
| Equities, Continued  |      |                   |                   |  |
| International Common Stock   |      |                   |                   |  |
| ABB ADR REP 1 ORD  | \$   | 55,649            | 55,902            |  |
| 58.COM ADR REP 2 CL A ORD<br>ABN AMRO BK AMSTM BRH UN ADR REP ORD            |      | 49,983            | 31,213            |  |
| ACCENTURE CL A ORD   |      | 41,602            | 40,593            |  |
| ACCENTURE CL A ORD  ALCON ORD  |      | 60,677<br>12,160  | 95,021            |  |
| ANHEUSER BUSCH ADR REP 1 ORD   |      | 12,100            | 17,553            |  |
|  |      | · · · · · ·       | 108,186           |  |
| AON CL A ORD   |      | 68,188            | 119,820           |  |
| ASSA ABLOY ADR<br>ATOS ORIGIN ADR  |      | 81,503<br>17,315  | 90,629            |  |
|  |      |                   | 15,429            |  |
| BB SEGURIDADE PARTICIPACOES ADR  |      | 54,339            | 49,663            |  |
| BHP GROUP ADR  |      | 28,747            | 48,985            |  |
| CANADIAN NATIONAL RAILWAY ORD  |      | 30,310            | 43,665            |  |
| CARLSBERG AS SPONSORED REPRESENT ADR   |      | 45,342            | 58,633            |  |
| COMPAGNIE FINANCIERE RICHEMONT U ADR<br>COMPASS GROUP ADR                    |      | 37,133<br>43,789  | 42,252            |  |
| CONTL ADR  |      |                   | 59,451            |  |
|  |      | 36,994            | 33,081            |  |
| DAIWA HOUSE INDUSTRY ADR REP ORD   |      | 60,128            | 73,801            |  |
| DBS GROUP HOLDINGS ADR   |      | 49,446            | 66,600            |  |
| ENGIE SPONSORED ADR  |      | 82,507            | 91,209            |  |
| ENN ENERGY HOLDINGS ADR  |      | 45,206            | 43,988            |  |
| EQUINOR ASA  |      | 41,459            | 45,442            |  |
| FERGUSON ADR   |      | 33,395            | 40,800            |  |
| GENMAB 10 SPON ADR REP ORD   |      | 25,058            | 24,818            |  |
| GRUPO FINANCIERO BANORTE ADR   |      | 47,556            | 40,376            |  |
| ICICI BANK ADR REP 2 ORD   |      | 36,946            | 49,743            |  |
| KAO UNSPON ADR REP 1/5 ORD   |      | 42,578            | 49,319            |  |
| KASIKORNBANK PUBLIC ADR  |      | 27,761            | 26,528            |  |
| KOMATSU ADR  |      | 65,934            | 55,993            |  |
| LONZA GROUP ADR  |      | 52,761            | 55,965            |  |
| MAKITA ADR REP 1 ORD   |      | 61,170            | 60,781            |  |
| MEDTRONIC ORD  |      | 112,421           | 144,682           |  |
| MR PRICE GROUP ADR   |      | 22,891            | 20,060            |  |
| NASPERS SPON 5 ADR REP CL N ORD  |      | 64,900            | 42,958            |  |
| NORDEA BANK ABP SPONSORED FINLAN ADR   |      | 91,508            | 58,092            |  |
| NOVARTIS ADR REPSG 1 ORD   |      | 104,440           | 130,784           |  |
| PING AN INSURANCE GROUP COMPANY ADR  |      | 92,048            | 104,693           |  |
| PROSUS SPONSORED 5 ADR REP ORD   |      | 21,767            | 20,838            |  |
| PRUDENTIAL ADR REPSTG 2 ORD  |      | 105,771           | 101,237           |  |
| PT TLKMNK TBK ADR REP 100 SRS B ORD  |      | 29,264            | 42,034            |  |
| RED ELECTRICA CORPORACION ADR  |      | 39,605            | 37,138            |  |
| RELX ADR REP ORD   |      | 84,594<br>42,991  | 92,176            |  |
| ROYAL DSM NV SPONSORED NETHERLAN ADR<br>ROYAL DUTCH SHELL ADR REP 2 CL A ORD |      |                   | 47,663            |  |
| RYANAIR HOLDINGS ORD   |      | 124,033<br>58,114 | 132,177<br>42,350 |  |
| RYOHIN KEIKAKU ADR REP ORD   |      | 51,195            | 43,767            |  |
| SAFRAN ADR   |      | 88,896            | 125,669           |  |
| SAMPO OYJ UNSPONSORED REPRESENTI ADR   |      | 77,886            | 76,033            |  |
| SANEAMEN SAO PAU ADR REP 1 ORD   |      | 17,072            | 27,300            |  |
|  |      | 2,685,489         | 2,925,090         |  |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

| •   | Cost               | Fair Value         |
|---|--------------------|--------------------|
| <b>Equities, Continued</b>                            |                    |                    |
| International Common Stock, Continued                 |                    |                    |
| SANLAM ADR  | \$ 28,745          | 32,875             |
| SANOFI ADR REP 1 1/2 ORD                              | 93,797             | 99,100             |
| SAP ADR REP 1 ORD                                     | 97,865             | 128,714            |
| SHIN ETSU CHEMICAL ADR                                | 53,055             | 58,323             |
| SUMITOMO MIT ADR REP 1/5TH OF ORD                     | 55,366             | 56,724             |
| SUNCOR ENERGY ORD                                     | 92,230             | 88,848             |
| SUZUKI MOTOR ADR REP 4 ORD                            | 50,742             | 42,443             |
| TAIWAN SEMICONDUCTOR MNFTG ADR 5 ORD                  | 47,319             | 99,002             |
| TELENOR ASA ADR                                       | 69,605             | 79,624             |
| TENCENT HOLDINGS ADR                                  | 33,628             | 30,538             |
| UBI SOFT ENTERTAINME ADR REP 1/5 ORD                  | 37,543             | 31,056             |
| UNILEVER ADR REP 1 ORD                                | 60,313             | 82,458             |
| VINCI ADR   | 31,657             | 48,211             |
| VIVENDI ADR   | 81,698             | 86,416             |
| VOLKSWAGEN 10 UNSPON ADR REP PRF                      | 94,597             | 91,603             |
| WOLTERS KLUWER N V ORD ADR                            | 37,801             | 72,800             |
| YANDEX CL A ORD                                       | 39,217             | 42,292             |
| ZOZO ADR  | 21,944             | 25,298             |
| 2020 121  | 1,027,122          | 1,196,325          |
| Total International Common Stock - Lazard             |                    |                    |
|   | 3,712,611          | 4,121,415          |
| Real Estate Investment Trusts                         | 100 407            | 100.504            |
| ALEXANDER AND BALDWIN ORD                             | 120,407            | 129,584            |
| ALEXANDRIA REAL ESTATE EQ REIT ORD                    | 339,679            | 476,446            |
| AMERICAN TOWER REIT                                   | 146,055            | 240,589            |
| AMERICOLD REALTY ORD BOSTON PROPERTIES REIT ORD       | 151,119            | 218,972            |
|   | 404,727            | 436,695            |
| CAMDEN PROPERTY REIT ORD                              | 363,315            | 429,054            |
| CORESITE REALTY REIT ORD                              | 136,266            | 167,544            |
| CUBESMART REIT ORD                                    | 221,475            | 260,354            |
| CYRUSONE REIT ORD                                     | 115,357            | 128,617            |
| DIAMONDROCK HOSPITALITY REIT ORD                      | 184,587            | 186,806            |
| DUKE REALTY REIT ORD                                  | 230,219            | 274,138            |
| EQUINIX REIT ORD<br>EQUITY RESIDENTIAL REIT ORD       | 487,633<br>566,304 | 671,395            |
| ESSEX PROPERTY REIT ORD                               | 337,379            | 717,166<br>448,164 |
| EXTRA SPACE STORAGE REIT ORD                          | 326,950            | 445,318            |
| HCP REIT ORD  | 408,072            | 467,394            |
| HEALTHCAR TRST OF AM CL A REIT ORD                    | 167,589            | 165,997            |
| HIGHWOODS PROPERTIES REIT ORD                         | 169,282            | 158,234            |
| HILTON WORLDWIDE HOLDINGS ORD                         | 152,047            | 151,397            |
| INVITATION HOMES ORD                                  | 207,169            | 232,527            |
| JBG SMITH PROPERTIES ORD                              | 199,322            | 210,597            |
| KILROY REALTY REIT ORD                                | 330,168            | 373,560            |
| KIMCO REALTY REIT ORD                                 | 285,048            | 297,206            |
| MGM GROWTH PROPERTIES CL A ORD                        | 176,773            | 180,210            |
| PARAMOUNT GROUP REIT ORD                              | 110,678            | 104,531            |
| PEBBLEBROOK HOTEL REIT ORD                            | 263,286            | 227,122            |
| PROLOGIS REIT   | 501,454            | 817,004            |
| REGENCY CENTERS REIT ORD                              | 288,837            | 292,414            |
| SIMON PROP GRP REIT ORD                               | 820,669            | 710,854            |
| SUN COMMUNITIES REIT ORD                              | 210,602            | 371,422            |
| TERRENO REALTY REIT ORD                               | 121,647            | 158,634            |
| VENTAS REIT ORD                                       | 318,259            | 407,580            |
| <b>Total Real Estate Investment Trusts - Adelante</b> | 8,862,374          | 10,557,525         |
|   |                    |                    |

(A Component Unit of the Republic of Palau)

|  |    | Cost                  | Fair Value            | Ratings  |
|--|----|-----------------------|-----------------------|----------|
| Infrustructure Lazard Total Infrastructure Lazard  | \$ | 5,560,770             | 5,620,032             |          |
| Total Equities   |    | 34,603,221            | 42,152,141            |          |
| Fixed Income Securities  |    |                       |                       |          |
| Mortgage & Asset Backed Securities   |    |                       |                       |          |
| FEDERAL HOME LOAN BANKS @2.010%, due 12/18/2020  |    | 1,575,000             | 1,575,800             | AA+      |
| FEDERAL HOME LOAN BANKS @2.178%, due 1/4/2021  |    | 815,000               | 814,909               | AA+      |
| FEDERAL HOME LOAN BANKS @2.032%, due 9/13/2021   |    | 690,000               | 690,000               | AA+      |
| FH G60134 @ 4.500%, due 7/3/2023   |    | 397,728               | 397,728               | AA+      |
| FN MA3539 @ 4.500%, due 7/15/2023  |    | 843,669               | 843,669               | AA+      |
| Total Mortgage & Asset Backed Securities - Garcia Hamilton                                   | _  | 4,321,397             | 4,322,106             |          |
| Government Bonds   |    |                       |                       |          |
| UNITED STATES TREASURY @ 2.875%, due 8/15/2045   |    | 924,340               | 922,076               | AA+      |
| UNITED STATES TREASURY @ 6.250%, due 5/15/2030   |    | 903,998               | 904,653               | AA+      |
| UNITED STATES TREASURY @ 2.500%, due 5/15/2046   |    | 2,346,945             | 2,381,583             | AA+      |
| UNITED STATES TREASURY @ 2.053%, due 4/30/2021   |    | 464,633               | 652,547               | AA+      |
| Total Government Bonds - Garcia Hamilton   |    | 4,639,916             | 4,860,859             |          |
| Corporate Bonds  |    | 024 055               | 924 422               | 4        |
| AMERICAN EXPRESS CREDIT CORP @ 3.168%, due 8/14/2020<br>APPLE INC @ 2.684%, due 2/9/2022     |    | 834,855<br>663,886    | 834,423               | A-       |
| BANK OF AMERICA CORP @ 2.756%, due 6/25/2022   |    | 642,758               | 666,362               | AA+      |
| BANK OF AMERICA CORP @ 2.730%, due 6/23/2022<br>BANK OF AMERICA CORP @ 3.283%, due 4/24/2023 |    | 410,197               | 643,042               | A-<br>A- |
| BANK OF NEW YORK MELLON CORP @ 3.316%, due 10/30/2023  |    | 618,927               | 411,286<br>620,274    | A        |
| BB&T CORP @ 2.969%, due 4/1/2022   |    | 900,945               | 909,299               | A-       |
| CITIGROUP INC @ 3.224%, due 5/17/2024  |    | 1,114,889             | 1,115,100             | BBB+     |
| COMCAST CORP @ 2.933%, due 4/15/2024   |    | 464,349               | 467,823               | A-       |
| FIFTH THIRD BANK (OHIO) @ 2.893%, due 2/1/2022   |    | 460,000               | 460,000               | A-       |
| GOLDMAN SACHS GROUP INC, @ 3.717%, due 11/29/2023  |    | 573,493               | 573,493               | BBB+     |
| IBM CREDIT LLC @ 2.538%, due 1/20/2021   |    | 421,352               | 423,114               | A+       |
| INTEL CORP @ 2.531%, due 5/11/2022   |    | 647,921               | 656,118               | A+       |
| JOHN DEERE CAPITAL CORP @ 2.582%, due 9/8/2022   |    | 465,312               | 465,085               | A        |
| JPMORGAN CHASE & CO @ 3.175%, due 4/25/2023  |    | 691,402               | 693,058               | A-       |
| JPMORGAN CHASE & CO @ 3.772%, due 1/24/2029  |    | 337,175               | 336,420               | A-       |
| MORGAN STANLEY @ 3.683%, due 10/24/2023  |    | 553,738               | 589,641               | BBB+     |
| MORGAN STANLEY @ 3.683%, due 10/24/2023  |    | 511,000               | 575,617               | BBB+     |
| PNC BANK NA @ 2.756%, due 7/27/2022  |    | 905,751               | 914,424               | A        |
| QUALCOMM INC @ 2.996%, due 1/30/2023   |    | 445,051               | 446,448               | A-       |
| US BANK NA @ 2.588%, due 5/23/2022   |    | 1,060,562             | 1,540,017             | A+       |
| WALT DISNEY CO @ 2.523%, due 3/4/2022<br>WELLS FARGO & CO @ 3.486%, due 10/31/2023           |    | 573,654               | 573,272               | A        |
| 9 ,  |    | 795,591               | 803,364               | A-       |
| WELLS FARGO & CO @3.486%, due 10/31/2023 Subtotal - Garcia Hamilton                          |    | 284,858<br>14,377,666 | 311,855<br>15,029,535 | A-       |
| ADT CORP @ 4.125%, due 6/15/2023   |    | 77,500                | 80,236                | BB-      |
| ALLEGHENY LUDLUM CORPORATION @ 6.950%, due 12/15/2025  |    | 83,250                | 83,306                | В-       |
| AMERICAN AXLE AND MANUFACTURING INC @ 6.250%, due 4/1/2025                                   |    | 82,390                | 78,148                | В        |
| AMERIGAS PARTNERS LP @ 5.875%, due 8/20/2026   |    | 80,120                | 87,752                | BB-      |
| BALL CORP @ 5.250%, due 7/1/2025   |    | 81,495                | 89,008                | BB+      |
| BELO CORP @ 7.250%, due 9/15/2027  |    | 88,341                | 96,777                | BB-      |
| CCO HOLDINGS LLC @ 5.250%, due9/30/2022  |    | 80,145                | 79,723                | B+       |
| CSC HOLDINGS LLC @ 6.750%, due 11/15/2021  |    | 77,630                | 84,801                | B-       |
| CARE CAPITAL PROPERTIES LP @ 5.125%, due 8/15/2026   |    | 84,984<br>79,500      | 86,739                | BB+      |
| CENTENE CORP @ 4.750%, due 1/15/2025<br>CENTURYLINK INC 6.450%, due 6/15/2021                |    | 79,500<br>76,560      | 81,960<br>81,781      | BB+<br>B |
|  |    | 891,915               | 930,231               |          |
|  |    |                       |                       |          |

(A Component Unit of the Republic of Palau)

|   | Co     | st               | Fair Value | Ratings          |
|---|--------|------------------|------------|------------------|
| Fixed Income Securities, Continued  |        |                  |            |                  |
| Corporate Bonds, Continued  |        |                  |            |                  |
| CLEARWATER PAPER CORP @ 4.500%, due 2/1/2023  |        | 74,584           | 79,589     | BB-              |
| CLIFFS NATURAL RESOURCES INC @ 5.750%, due 3/1/2025   |        | 80,394           | 78,605     | $\mathrm{B}^{+}$ |
| COLUMBIA HEALTHCARE CORPORATION @ 7.500%, due 12/15/2023  |        | 87,300           | 91,508     | BB-              |
| COMMERCIAL METALS CO @ 5.375%, due 7/15/2027  |        | 79,900           | 85,570     | BB               |
| CONSOLIDATED COMMUNICATIONS FINANCE II CO. @ 6.500%, due 10/1/202   |        | 75,300           | 72,892     | CCC+             |
| UAL 05ERJ1 A1 @ 9.798%, due 4/1/2021  |        | 17,168           | 17,213     | BB               |
| COVANTA HOLDING CORP @ 5.875%, due 7/1/2025   |        | 84,388           | 88,524     | В                |
| DCP MIDSTREAM OPERATING LP @ 3.875%, due 12/15/2022   |        | 68,625           | 73,040     | BB               |
| DELL COMPUTER CORPORATION @ 7,100%, due 4/15/2028   |        | 82,875           | 87,925     | BB-              |
| DISH DBS CORP @ 5.125%, due 5/1/2020  |        | 82,600           | 83,027     | B-               |
| EQUINIX INC @ 5.375%, due 1/1/2022  |        | 83,050           | 83,580     | BB               |
| GEO GROUP INC @ 5.125%, due 4/1/2023  |        | 75,750           | 66,453     | $\mathbf{B}^{+}$ |
| GLP CAPITAL LP @ 5.375%, due 4/15/2026  |        | 81,425           | 88,414     | BB+              |
| GENESIS ENERGY LP @ 6.500%, due 10/1/2025   |        | 79,200           | 77,865     | $\mathbf{B}$ +   |
| GRIFFON CORP @ 5.250%, due 3/1/2022   |        | 76,758           | 78,765     | В                |
| H&E EQUIPMENT SERVICES INC @ 5.625%, due 12/15/2025   |        | 65,020           | 66,911     | В                |
| ISTAR INC @ 6.000%, due 4/1/2022  |        | 55,413           | 56,762     | BB-              |
| ICAHN ENTERPRISES LP @, 6.375%, due 12/15/2025  |        | 80,487           | 84,189     | BB-              |
| LENNAR CORP @ 4.750%, due 11/15/2022  |        | 71,225           | 74,237     | BB+              |
| LIBERTY MEDIA CORPORATION @ 8.500%, due 7/15/2029   |        | 81,400           | 85,218     | В                |
| L BRANDS INC @ 5.625%, due 2/15/2022  |        | 56,734           | 58,278     | BB               |
| MPT OPERATING PARTNERSHIP, L.P  |        | 83,944           | 83,851     | BB+              |
| MERCER INTERNATIONAL INC @ 6.500%, due 2/1/2024   |        | 84,800           | 83,858     | BB-              |
| MEREDITH CORP @ 6.875%, due 2/1/2026  |        | 83,362           | 81,466     | В-               |
| NGL ENERGY PARTNERS LP @ 6.125%, due 3/1/2025   |        | 75,823           |            | В-               |
| - Carlotte |        |                  | 75,626     |                  |
| NATIONAL CINEMEDIA LLC @ 5.750%, due 8/15/2026  |        | 79,900           | 81,897     | B-               |
| NAVIENT CORP @ 6.500%, due 6/15/2022  |        | 82,400           | 86,232     | B+               |
| OXFORD FINANCE LLC @ 6.375%, due 12/15/2022   |        | 66,950           | 68,019     | В                |
| PARK-OHIO INDUSTRIES INC @ 6.625%, due 4/15/2027  |        | 79,200           | 76,368     | B-               |
| PENSKE AUTOMOTIVE GROUP INC @ 5.500%, due 5/15/2026<br>PITNEY BOWES INC @ 3.875%, due 10/1/2021               |        | 79,200<br>74,200 | 83,451     | B+<br>BB         |
|   |        | 76,148           | 77,728     | В                |
| PRECISION DRILLING CORP @ 7.750%, due 12/15/2023  |        | 68,163           | 74,414     | В                |
| QUADGRAPHICS INC @ 7.000%, due 5/1/2022   |        |                  | 70,491     |                  |
| ROSE ROCK MIDSTREAM LP @ 5.625%, due 7/15/2022  |        | 79,200           | 81,125     | B-               |
| SONIC AUTOMOTIVE INC @ 6.125%, due 3/15/2027  |        | 73,124<br>81,720 | 80,974     | В                |
| SPRINGLEAF FINANCE CORP @ 6.125%, due 3/15/2024   |        | ,                | 86,266     | BB-              |
| SPRINT NEXTEL CORP @ 6.000%, due 11/15/2022   |        | 85,500           | 87,154     | B-               |
| SUBURBAN PROPANE PARTNERS LP @ 5.875%, due 3/1/2027   |        | 79,675           | 81,690     | B+               |
| SUNOCO LP @ 5.500%, due 2/15/2026   |        | 76,600           | 83,167     | B+               |
| TRI POINTE GROUP INC @ 5.250%, due 6/1/2027   |        | 80,000           | 80,200     | BB-              |
| TARGA RESOURCES PARTNERS LP @ 5.250%, due 5/1/2023  |        | 65,800           | 68,812     | BB-              |
| TENNECO INC @ 5.375%, due 12/15/2024  |        | 70,367           | 69,549     | B-               |
| TRANSDIGM INC @ 6.375%, due 6/15/2026   |        | 84,584           | 84,236     | В-               |
| TRANSMONTAIGNE PARTNERS LP @ 6.125%, due 2/15/2026  |        | 80,075           | 77,012     | B-               |
| UNITED RENTALS (NORTH AMERICA) INC @ 4.625%, due 7/15/2023  |        | 79,451           | 81,517     | BB+              |
| WESCO DISTRIBUTION INC @ 5.375%, due 6/15/2024  |        | 83,799           | 83,363     | $\mathbf{B}$ +   |
|   | 3,4    | 93,581           | 3,567,031  |                  |
| Subtotal - Chartwell  | 4,3    | 85,496           | 4,497,262  |                  |
| Total Corporate Bonds   | 18.7   | 63,162           | 19,526,797 |                  |
| Total Fixed Income Securities   |        | 24,475           | 28,709,762 |                  |
| Total Mutual Funds, Equities and Fixed Income Securities  |        | 397,433          | 78,799,734 |                  |
| 2 ocal fraction 1 unus, 2 quiesco una 1 facti freconic securities   | Ψ /1,0 | ., 1, 133        | 10,177,137 |                  |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

| Mutual Funds                           | Cost             | Fair Value       |
|--|------------------|------------------|
| Templeton GI Bond Adv                  | \$ 1,131,983     | 934,081          |
| Total Mutual Funds                     | 1,131,983        | 934,081          |
|  |                  | <del></del>      |
| Equities                               |                  |                  |
| Domestic Common Stock                  |                  |                  |
| Abbott Laboratories Ord                | 10,090           | 14,642           |
| Adobe System Ord                       | 6,517            | 12,984           |
| Alcon Ord                              | 19,360           | 19,828           |
| Alibaba Group Holding ADR Rep 1        | 15,109           | 14,215           |
| Allstate Ord                           | 29,921           | 31,517           |
| Alphabet CL A Ord                      | 33,041           | 47,624           |
| Amazon Com Ord                         | 22,429           | 53,813           |
| American Express Ord                   | 24,226           | 26,613           |
| American Tower Reit                    | 23,170           | 24,324           |
| Apple Ord                              | 45,302           | 69,431           |
| AT&T Ord                               | 34,313           | 39,164           |
| Becton Dickinson Ord                   | 14,297           | 17,707           |
| Boeing Ord                             | 44,813           | 50,222           |
| Boston Scientific Ord                  | 14,583           | 25,635           |
| CVS Health Ord                         | 13,548           | 13,560           |
| Capital One Financial Ord              | 12,608           | 12,737           |
| Chevron Ord                            | 23,112           | 25,499           |
| Cisco Systems Ord                      | 19,274           | 22,976           |
| Citigroup Ord<br>Coca-Cola Ord         | 39,278           | 39,376           |
|  | 13,093           | 16,332           |
| Comcast CL A Ord<br>Conocophillips Ord | 30,255<br>14,905 | 32,908<br>12,821 |
| Dollar General Ord                     | 18,435           | 30,199           |
| Eli Lilly Ord                          | 12,880           | 13,979           |
| Facebook CL A Ord                      | 25,155           | 26,712           |
| Home Depot Ord                         | 9,322            | 26,682           |
| Honeywell International Ord            | 20,170           | 27,072           |
| Johnson & Johnson Ord                  | 17,718           | 17,466           |
| JPMorgan Chase Ord                     | 25,548           | 42,957           |
| McDonald's Ord                         | 16,692           | 19,324           |
| Merck & Co Ord                         | 18,801           | 19,361           |
| Microsoft Ord                          | 32,508           | 85,503           |
| Micron Technology Ord                  | 9,875            | 9,641            |
| Netflix Ord                            | 9,909            | 7,761            |
| Nike CL B Ord                          | 18,450           | 22,541           |
| Norfolk Southern Ord                   | 38,548           | 37,729           |
| Nvidia Ord<br>Palo Alto Networks Ord   | 13,240<br>17,048 | 17,407           |
| Paypal Holdings Ord                    | 24,844           | 17,326<br>28,487 |
| Philip Morris International Ord        | 13,482           | 14,047           |
| Procter & Gamble Ord                   | 11,003           | 15,548           |
| Progressive Ord                        | 9,193            | 9,270            |
| Qualcomm Ord                           | 13,769           | 14,112           |
| Salesforce.com Ord                     | 9,521            | 13,360           |
| TJX Ord                                | 12,665           | 17,279           |
| Twitter Ord                            | 9,564            | 10,712           |
| United HealthGrp Ord                   | 8,539            | 15,212           |
| Vertex Pharmaceuticals Ord             | 13,296           | 15,248           |
|  | 933,419          | 1,198,863        |
|  |                  | ,,               |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

|  | Cost                | Fair Value       |
|--|---------------------|------------------|
| Equities, Continued                                  |                     |                  |
| Domestic Common Stock, Continued                     | \$ 24,453           | 42.972           |
| Visa CL A Ord<br>Walt Disney Ord                     | \$ 24,453<br>20,933 | 43,863<br>23,458 |
| Walt Dishey Ord Walmart Ord                          | 21,441              | 25,515           |
| Walliart Old   | 66,827              | 92,836           |
| Subtotal - Atalanta                                  | 1,000,246           | 1,291,699        |
| Acadia Healthcare Company Ord                        | 26,061              | 18,026           |
| Adobe System Ord                                     | 15,916              | 60,223           |
| Alcon Ord  | 24,825              | 26,359           |
| Allegion Ord   | 33,174              | 32,857           |
| Ameriprise Finance Ord                               | 21,821              | 33,833           |
| Amgen Ord  | 30,666              | 36,960           |
| Ansys Ord  | 21,663              | 51,134           |
| Banco Bilbao Vizcaya Argentaria                      | 28,297              | 19,016           |
| Bank of America Ord                                  | 22,932              | 42,588           |
| BOK Financial Ord                                    | 8,682               | 12,665           |
| Capital One Financial Ord                            | 24,418              | 28,022           |
| Chubb Ord  | 22,008              | 30,189           |
| Coca-Cola Ord  | 31,280              | 40,558           |
| Cullen Frost Bankers Ord                             | 15,411              | 18,596           |
| Danaher Ord  | 29,425              | 54,306           |
| East West Bancorp Ord                                | 23,435              | 19,000           |
| Equity Lifestyle Prop Reit Ord                       | 15,203              | 23,113           |
| General Dynamics Ord                                 | 19,797              | 31,064           |
| Halliburton Ord                                      | 38,298              | 11,047           |
| Home Depot Ord                                       | 14,319              | 40,604           |
| Johnson Controls International                       | 28,131              | 34,146           |
| JPMorgan Chase Ord                                   | 12,953              | 26,480           |
| Lennar Cl A Ord                                      | 22,794              | 30,438           |
| Lennar Cl B Ord                                      | 356                 | 437              |
| Martin Marietta Materials Ord                        | 18,892              | 41,116           |
| Medtronic Ord  | 27,702              | 39,103           |
| Microchip Technology Ord                             | 19,069              | 41,810           |
| Microsoft Ord  | 20,726              | 68,820           |
| Mitsubishi Ufj Fncl Grp Ads Rep<br>Natl Fuel Gas Ord | 16,495<br>26,432    | 13,387<br>20,036 |
| Novartis Adr Repsg 1 Ord                             | 28,316              | 29,633           |
| Oshkosh Ord  | 21,782              | 30,320           |
| Parker Hannifin Ord                                  | 30,989              | 33,053           |
| Paypal Holdings Ord                                  | 12,539              | 43,509           |
| Phillips 66 Ord                                      | 24,180              | 30,720           |
| Pioneer Natural Resource Ord                         | 25,202              | 15,092           |
| PPG Industries Ord                                   | 30,005              | 34,368           |
| Sony Adr Rep 1 Ord                                   | 29,439              | 34,887           |
| Sun Communities Reit Ord                             | 15,101              | 24,494           |
| Twitter Ord  | 26,115              | 32,836           |
| Tyson Foods CL A Ord                                 | 32,450              | 34,198           |
| Unilever Adr Rep 1 Ord                               | 22,164              | 30,315           |
| Walgreen Boots Alliance Ord                          | 25,452              | 19,082           |
| waigten book Amaile Oid                              |                     |                  |
| Subtotal - Aristotle                                 | 984,915             | 1,338,440        |
| <b>Total Domestic Common Stock</b>                   | 1,985,161           | 2,630,139        |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

| Equities, Continued  |    | Cost             | Fair Value      |
|--|----|------------------|-----------------|
| International Common Stock                                       |    |                  |                 |
| 58.com Adr Rep 2 Cl A Ord  | \$ | 5,921            | 3,698           |
| ABB Adr Rep 1 Ord  | Ą  | 6,599            | 6,629           |
| ABN Amro BK Amstm Brh Un Adr Rep Ord                             |    | 4,934            | 4,814           |
| Accenture Cl A Ord   |    | 7,244            | 11,349          |
| Alcon Ord  |    | 1,417            | 2,041           |
| Anheuser Busch Adr Rep 1 Ord                                     |    | 14,303           | 12,845          |
| Anneuser Busch Adr Rep 1 Ord  Aon Cl A Ord                       |    | 8,011            | 14,131          |
| Assa Abloy Adr   |    | 9,657            | 10,730          |
| Atos Origin Adr  |    | 2,058            | 1,833           |
| •  |    |                  |                 |
| BB Seguridade Participacoes Adr                                  |    | 7,088            | 5,895           |
| BHP Group Adr  |    | 3,428            | 5,827           |
| Canadian National Railway Ord                                    |    | 3,617            | 5,211           |
| Carlsberg As Sponsored Represent Adr                             |    | 5,383            | 6,948           |
| Compagnie Financiere Richemont U Adr                             |    | 4,407            | 5,015           |
| Compass Group Adr  |    | 5,188            | 7,041           |
| Contl Adr  |    | 4,391            | 3,927           |
| Daiwa House Industry Adr Rep Ord                                 |    | 7,134            | 8,759           |
| DBS Group Holdings Adr   |    | 5,852            | 7,882           |
| Enn Energy Holdings Adr  |    | 5,358            | 5,214           |
| Engie Sponsored Adr  |    | 9,795            | 10,827          |
| Equinor Asa  |    | 4,909            | 5,382           |
| Ferguson Adr   |    | 3,949            | 4,842           |
| Genmab 10 Spon Adr Rep Ord                                       |    | 2,966            | 2,938           |
| Grupo Financiero Banorte Adr                                     |    | 5,647            | 4,794           |
| Icici Bank Adr Rep 2 Ord   |    | 4,379            | 5,895           |
| KAO UNSPON ADR REP 1/5 ORD                                       |    | 5,056            | 5,851           |
| Kasikornbank Public Adr  |    | 3,395            | 3,142           |
| Komatsu Adr  |    | 7,821            | 6,641           |
| Lonza Group Adr  |    | 6,252            | 6,632           |
| Makita Adr Rep 1 Ord   |    | 7,250            | 7,204           |
| Medtronic Ord  |    | 13,345           | 17,162          |
| MR Price Group Adr   |    | 2,715            | 2,380           |
| Naspers Spon 5 Adr Rep CL N Ord                                  |    | 7,684            | 5,086           |
| Nordea Bank Abp Sponsored Finlan Adr<br>Novartis Adr Repsg 1 Ord |    | 10,858<br>12,438 | 6,894<br>15,555 |
| Ping An Insurance Group Company Adr                              |    | 10,927           | 12,429          |
| PROSUS SPONSORED 5 ADR REP ORD                                   |    | 2,577            | 2,467           |
| Prudential Adr Repstg 2 Ord                                      |    | 12,582           | 12,045          |
| PT TLKMNK TBK ADR REP 100 SRS B ORD                              |    | 3,513            | 4,998           |
| Red Electrica Corporacion Adr                                    |    | 4,699            | 4,409           |
| Relx Adr Rep Ord   |    | 10,035           | 10,935          |
| ROYAL DSM NV SPONSORED NETHERLAN ADR                             |    | 5,103            | 5,657           |
| Royal Dutch Shell Adr Rep 2 Cl A Ord                             |    | 14,702           | 15,654          |
| Ryanair Holdings Ord   |    | 6,917            | 5,045           |
| Ryohin Keikaku Adr Rep Ord                                       |    | 6,064            | 5,191           |
| Safran Adr   |    | 10,555           | 14,921          |
| Sampo Oyj Unsponsored Representi Adr                             |    | 9,243            | 8,213           |
| Saneamen Sao Pau Adr Rep 1 Ord                                   |    | 2,025            | 3,243           |
| SANOFI ADR REP 1 1/2 ORD   |    | 11,137           | 11,768          |
|  |    | 330,528          | 357,989         |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

### Schedule of Investments - Park Fund September 30, 2019

|   |                  | Cost      |           |
|---|------------------|-----------|-----------|
| Equities, Continued                                   |                  |           |           |
| International Common Stock, Continued                 |                  |           |           |
| Sanlam Adr  | \$               | 3,516     | 3,905     |
| SAP Adr Rep 1 Ord                                     |                  | 11,655    | 15,323    |
| SHIN ETSU CHEMICAL ADR                                |                  | 6,300     | 6,926     |
| Sumitomo Mit Adr Rep 1/5th of Ord                     |                  | 6,540     | 7,524     |
| Suncor Energy Ord                                     |                  | 10,947    | 10,542    |
| Suzuki Motor Adr Rep 4 Ord                            |                  | 6,075     | 5,093     |
| Taiwan Semiconductor Mnftg Adr 5 Ord                  |                  | 5,358     | 11,713    |
| Telenor Asa Adr                                       |                  | 8,254     | 9,443     |
| Tencent Holdings Adr                                  |                  | 3,986     | 3,622     |
| UBI Soft Entertainme Adr Rep 1/5 Ord                  |                  | 4,459     | 3,689     |
| Unilever Adr Rep 1 Ord                                |                  | 7,166     | 9,796     |
| Vinci Adr   |                  | 3,749     | 5,710     |
| Vivendi Adr   |                  | 9,707     | 10,267    |
| VOLKSWAGEN 10 UNSPON ADR REP PRF                      |                  | 11,227    | 10,872    |
| Wolters Kluwer N V Ord Adr                            |                  | 4,473     | 8,617     |
| Yandex CL A Ord                                       |                  | 4,642     | 5,006     |
| ZOZO ADR  |                  | 2,607     | 3,002     |
|   | '                | 110,661   | 131,050   |
| Total International Common Stock - Lazard             |                  | 441,189   | 489,039   |
| Real Estate Investment Trusts                         |                  | -         |           |
| Alexander and Baldwin Ord                             |                  | 13,984    | 15,049    |
| Alexandria Real Estate Eq Reit                        |                  | 39,378    | 55,300    |
| American Tower Reit                                   |                  | 16,961    | 27,862    |
| Americold Realty Ord                                  |                  | 17,550    | 25,430    |
| Boston Properties Reit Ord                            |                  | 46,981    | 50,697    |
| Camden Property Reit Ord                              |                  | 42,206    | 49,843    |
| Coresite Realty Reit Ord                              |                  | 15,849    | 19,496    |
| Cubesmart Reit Ord                                    |                  | 25,709    | 30,223    |
| Cyrusone Reit Ord                                     |                  | 13,405    | 14,950    |
| Diamondrock Hospitality Reit Ord                      |                  | 21,422    | 21,679    |
| Duke Realty Reit Ord                                  |                  | 26,734    | 31,830    |
| Equinix Reit Ord                                      |                  | 56,322    | 77,868    |
| Equity Residential Reit Ord                           |                  | 65,671    | 83,241    |
| Essex Property Reit Ord                               |                  | 39,213    | 51,937    |
| Extra Space Storage Reit Ord                          |                  | 37,913    | 51,634    |
| HCP Reit Ord  |                  | 47,379    | 54,264    |
| Healthcar Trst of Am Cl A Reit                        |                  | 19,449    | 19,273    |
| Highwoods Properties Reit Ord                         |                  | 19,664    | 18,380    |
| Hilton Worldwide Holdings Ord                         |                  | 17,673    | 17,598    |
| Invitation Homes Ord                                  |                  | 24,032    | 26,975    |
| JBG Smith Properties Ord                              |                  | 23,115    | 24,428    |
| Kilroy Realty Reit Ord                                |                  | 38,386    | 43,385    |
| Kimco Realty Reit Ord                                 |                  | 33,049    | 34,494    |
| MGM Growth Properties CL A Ord                        |                  | 20,516    | 20,915    |
| Paramount Group Reit Ord                              |                  | 12,849    | 12,135    |
| Pebblebrook Hotel Reit Ord                            |                  | 30,572    | 26,373    |
| Prologis Reit   |                  | 58,195    | 94,850    |
| Regency Centers Reit Ord                              |                  | 33,481    | 33,911    |
| Simon Prop Grp Reit Ord                               |                  | 96,402    | 82,495    |
| Sun Communities Reit Ord                              |                  | 24,453    | 43,051    |
| Terreno Realty Reit Ord                               |                  | 14,103    | 18,392    |
| Ventas Reit Ord                                       |                  | 36,947    | 47,326    |
| <b>Total Real Estate Investment Trusts - Adelante</b> |                  | 1,029,563 | 1,225,284 |
| See accompanying indepen                              | dent auditor's 1 |           | 1,223,26  |

See accompanying independent auditor's report.

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

|  | Cost           | Fair Value      | Ratings   |
|--|----------------|-----------------|-----------|
| Globa Listed Infrastructure  | \$ 883,013     | 892,423         |           |
| Total Global Listed Infrastructure   | 883,013        | 892,423         |           |
| Total Global Listed Illitastructure  |                | 692,423         |           |
| Total Equities   | 4,338,926      | 5,236,885       |           |
| Fixed Income Securities  |                |                 |           |
| Mortgage & Asset Backed Securities   |                |                 |           |
| Federal Home Loan Banks @ 2.012%, due 05/08/2020                             | 74,983         | 74,938          | AA+       |
| Federal Home Loan Banks @ 2.010%, due 12/18/2020                             | 160,000        | 159,771         | AA+       |
| Federal Home Loan Banks @ 2.178%, due 01/14/2021                             | 150,000        | 149,844         | AA+       |
| Federal Home Loan Banks @ 2.032%, due 09/13/2021                             | 130,000        | 131,309         | AA+       |
| FH G60134 @ 4.500%, due 06/01/2036   | 51,166         | 50,766          | AA+       |
| Total Mortgage & Asset Backed Securities - Garcia Hamilton                   | 566,149        | 566,628         |           |
| Government Bonds   |                |                 |           |
| United States Treasury @ 6.250%, due 05/15/2030                              | 122,151        | 130,993         | AA+       |
| United States Treasury @ 2.875%, due 08/15/2045                              | 119,156        | 144,088         | AA+       |
| United States Treasury @ 2.500%, due 05/15/2046                              | 322,093        | 377,477         | AA+       |
| Total Government Bonds - Garcia Hamilton                                     | 563,400        | 652,558         |           |
|  |                |                 |           |
| Corporate Bonds American Express Credit Card Corp @ 2.838%, due 03/03/2022   | 110,912        | 111,101         | A-        |
| Apple Inc @ 2.684%, due 02/09/2022   | 75,450         | 75,724          | AA+       |
| Bank of America Corp @3.283%, due 04/24/2023                                 | 85,595         | 85,770          | A-        |
| Bank of America Corp @2.917%, due 03/05/2024                                 | 50,096         | 50,093          | A-        |
| Bank of New York Mellon Corp @2.917%, due 03/05/2024                         | 126,225        | 125,739         | A         |
| BB&T Corp @ 2.969%, due 04/01/2022   | 35,398         | 35,328          | A-        |
| Citigroup Inc @ 3.224%, due 05/17/2024                                       | 60,292         | 60,564          | BBB+      |
| Citigroup Inc @ 3.161%, due 06/01/2024                                       | 75,482         | 75,548          | BBB+      |
| Comcast Corp @2.9335, due 04/15/2024   | 100,216        | 100,634         | A-        |
| Consolidated Edison Company of New York Inc @2.506%, due 06/25/2021          | 110,495        | 110,530         | A-        |
| Goldman Sachs Group Inc @3.717%, due 11/29/2023                              | 76,548         | 77,841          | BBB+      |
| Goldman Sachs Group Inc @3.814%, due 04/23/2029                              | 37,228         | 42,309          | BBB+      |
| Intel Corp @2.531%, due 05/11/2022   | 90,204         | 90,573          | A+        |
| John Deere Capital Corp @ 2.582%, due 09/08/2022                             | 60,040         | 60,143          | A         |
| JPMorgan Chase & Co @3.513%, due 10/24/2023                                  | 86,410         | 86,969          | A-        |
| JPMorgan Chase & Co @ 3.540%, due 05/01/2028                                 | 42,741         | 47,292          | A-        |
| Merck & Co Inc @ 2.556%, due 02/10/2020                                      | 90,543         | 90,602          | A+        |
| Morgan Stanley @ 3.591%, due 07/22/2028                                      | 37,811         | 42,029          | BBB+      |
| Morgan Stanley @ 3.683%, due 10/24/2023                                      | 90,480         | 91,849          | BBB+      |
| Pepsico Inc @ 2.833%, due 10/06/2021   | 35,511         | 35,457          | A         |
| Pepsico Inc @ 2.631%, due 05/02/2022   | 94,900         | 95,353          | A         |
| Suntrust Bank @ 2.856%, due 08/02/2022                                       | 40,018         | 40,087          | BBB+      |
| United Parcel Service Inc @ 2.548%, due 05/16/2022                           | 60,083         | 60,254          | A         |
| Walt Disney Co @2.523%, due 03/04/2022                                       | 30,284         | 30,213          | Α         |
| Wells Fargo & Co @3.486%, due 10/31/2023                                     | 73,321         | 73,469          | A-        |
| Subtotal - Garcia Hamilton   | 1,776,283      | 1,795,471       |           |
| ADT Corp @ 4.125%, due 06/15/23  | 9,688          | 10,030          | BB-       |
| Allegheny Ludlum Corporation @6.950%, due 12/15/2025                         | 10,406         | 10,413          | B-        |
| American Axle And Manufacturing Inc @ 6.25%, due 04/01/25                    | 10,299         | 9,769           | В         |
| Amerigas Partners LP @ 5.875%, Due 08/20/26                                  | 10,000         | 10,966          | BB-       |
| Ball Corp @ 5.25%, due 07/01/25  | 10,175         | 11,122          | BB+       |
| Belo Corp @ 7.25%, due 09/15/27  | 10,393         | 11,386          | BB-       |
| Care Capital Properties LP @5.125%, due 08/15/2026                           | 10,623         | 10,692          | BB+<br>B+ |
| CCO Holdings LLC @ 5.25%, due 09/30/22<br>Centene Corp @ 4.75%, due 01/15/25 | 5,138<br>9,936 | 5,110<br>10,245 | BB+       |
|  | 86,658         | 89,733          |           |
|  |                |                 |           |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

|  | Cost           | Fair Value       | Ratings          |
|--|----------------|------------------|------------------|
| Fixed Income Securities, Continued Corporate Bonds, Continued                            |                |                  |                  |
| Centurylink Inc @ 6.45%, due 06/15/21  | \$ 9,560       | 10,216           | В                |
| Clearwater Paper Corp @ 4.50%, due 02/01/23  | 9,323          | 9,949            | BB-              |
| Cliffs Natural Resources Inc @5.750%, due 03/01/2025                                     | 10,049         | 9,826            | B+               |
| Columbia Healthcare Corporation @7.500%, due 12/15/2023                                  | 10,913         | 11,438           | BB-              |
| Commercial Metals Co @ 5.375%, due 07/15/27  | 9,400          | 10,067           | BB               |
| Consolidated Communications Finance II Co. @ 6.50%, due 10/01/22                         | 9,413          | 9,111            | CCC+             |
| Covanta Holding Corp @ 5.875%, due 07/01/25  | 9,928          | 10,415           | В                |
| CSC Holdings LLC @ 6.75%, due 11/15/21   | 9,677          | 10,584           | B-               |
| DCP Midstream Operating LP @ 3.875%, due 03/15/23  | 9,150          | 9,739            | BB               |
| Dell Computer Corporation @ 7.10%, due 04/15/28  | 11,050         | 11,723           | BB-              |
| Dish DBS Corp @ 5.125%, due 05/01/20   | 10,325         | 10,378           | B-               |
| Equinix Inc @ 5.375%, due 01/01/22   | 10,366         | 10,442           | BB               |
| Genesis Energy LP @ 6.50%, due 10/01/25  | 9,900          | 9,733            | B+               |
| Geo Group Inc @ 5.125%, due 04/01/23   | 9,090          | 8,252            | B+               |
| GLP Capital LP @ 5.375%, due 04/15/26  | 10,119         | 11,034           | BB+              |
| Griffon Corp @ 5.25%, due 03/01/22   | 9,587          | 9,841            | В                |
| H&E Equipment Services Inc @ 5.625%, due 09/01/25  | 8,002          | 8,235            | В                |
| Icahn Enterprises LP @ 6.375%, due 12/15/25  | 10,061         | 10,524           | BB-              |
| Istar Inc @ 6.00%, due 04/01/22  | 10,075         | 10,320           | BB-              |
| L Brands Inc @ 5.625%, due 02/15/22  | 7,354          | 7,555            | BB               |
| Lennar Corp @ 4.75%, due 11/15/22  | 10,175         | 10,605           | BB+              |
| Liberty Media Corporation @ 8.500%, due 07/15/2029                                       | 10,175         | 10,652           | В                |
| Mercer International Inc @ 6.50%, due 02/01/24   | 10,600         | 10,482           | BB-              |
| Meredith Corp @ 6.8755, due 02/01/2026   | 10,420         | 10,183           | B-               |
| MPT Operating Partnership, L.P @5.250%, due 08/01/2026                                   | 10,493         | 10,481           | BB+              |
| National Cinemedia LLC @ 5.75%, due 08/15/26   | 9,400          | 9,635            | B-               |
| Navient Corp @ 6.50%, due 06/15/22   | 10,300         | 10,779           | $\mathbf{B}^{+}$ |
| NGL Energy Partners LP @ 6.125%, 03/01/25  | 9,478          | 9,453            | В                |
| Oxford Finance LLC @ 6.375%, due 12/15/22  | 8,240          | 8,372            | В                |
| Park-Ohio Industries Inc @6.6255, due 04/15/2027   | 9,900          | 9,546            | B-               |
| Penske Automotive Group Inc @ 5.50%, due 05/15/26  | 9,900          | 10,431           | $\mathbf{B}^{+}$ |
| Pitney Bowes Inc @ 3.625%, due 10/01/21  | 9,275          | 9,716            | BB               |
| Precision Drilling Corp @7.750%, due 12/15/2023  | 10,153         | 9,922            | В                |
| Quadgraphics Inc @ 7.00%, due 05/01/22   | 9,738          | 10,070           | В                |
| Rose Rock Midstream LP @5.625%, due 07/15/2022   | 9,900          | 10,141           | B-               |
| Sonic Automotive Inc @ 6.125%, due 03/15/2027  | 9,141          | 10,122           | В                |
| Springleaf Finance Corp @6.125%, due 03/15/2024  | 10,215         | 10,783           | BB-              |
| Sprint Nextel Corp @ 6.00%, due 11/15/22   | 10,688         | 10,894           | B-<br>B+         |
| Suburban Propane Partners LP @ 5.875%, due 03/01/27<br>SUNOCO LP @5.500%, due 02/15/2026 | 9,975<br>9,575 | 10,215<br>10,396 | В+               |
| Targa Resources Partners LP @ 5.25%, due 05/01/23  |                |                  | BB-              |
| Tenneco Inc @ 5.375%, due 12/15/2024   | 9,400<br>8,796 | 9,830<br>8,694   | В-               |
| Transdigm Inc (a) 6.375%, due 06/15/2026   | 10,573         | 10,530           | B-               |
| Transmontaigne Partners LP @ 6.125%, due 02/15/26  | 10,038         | 9,631            | B-               |
| Tri Pointe Group Inc @ 5.25%, due 06/01/27   | 10,000         | 10,025           | BB-              |
| UAL 05ERJ1 A1 @ 9.798%, due 04/01/21   | 2,289          | 2,295            | BB               |
| United Rentals (North America) Inc @ 4.625%, due 07/15/23                                | 9,920          | 10,184           | BB+              |
| Wesco Distribution Inc @ 5.375%, due 06/15/24  | 10,475         | 10,421           | $\mathbf{B}^{+}$ |
| ~ ·  | 462,572        | 473,870          |                  |
| Subtotal - Chartwell   | 549,230        | 563,603          |                  |
| Total Corporate Bonds  | 2,325,513      | 2,359,074        |                  |
| Total Fixed Income Securities  | 3,455,062      | 3,578,260        |                  |
| Total Mutual Funds, Equities and Fixed Income Securities                                 | \$ 8,925,971   | 9,749,226        |                  |
|  | - 0,,,,,,,     | - ,, ,===        |                  |

(A Component Unit of the Commonwealth of the Northern Mariana Islands)

### Statement of Operating Expenses Compared to Budget Year ended September 30, 2019

|                                 |                 |           |           | Variance               |
|---------------------------------|-----------------|-----------|-----------|------------------------|
|                                 | Original        | Final     |           | Favorable              |
|                                 | <br>Budget      | Budget    | Actual    | ( <u>Unfavorable</u> ) |
| Money manager fees              | \$<br>336,868   | 336,868   | 337,859   | (991)                  |
| Money management administration | 203,777         | 203,777   | 203,947   | (170)                  |
| Consultancy fees                | 142,701         | 142,701   | 142,828   | (127)                  |
| Salaries and benefits           | 139,982         | 139,982   | 165,535   | (25,553)               |
| Contract services               | 72,000          | 72,000    | 72,000    | -                      |
| Office supplies                 | 62,567          | 62,567    | 64,427    | (1,860)                |
| Trustees' expenses              | 65,690          | 65,690    | 69,062    | (3,372)                |
| Depreciation                    | 37,732          | 37,732    | 36,909    | 823                    |
| Professional fees               | 63,842          | 63,842    | 63,573    | 269                    |
| Loan administration fee         | 30,124          | 30,124    | 30,078    | 46                     |
| Audit                           | 14,906          | 14,906    | 15,000    | (94)                   |
| Rent and utilities              | 8,865           | 8,865     | 9,117     | (252)                  |
| Repairs and maintenance         | <br>982         | 982       | 900       | 82                     |
| Total                           | \$<br>1,180,036 | 1,180,036 | 1,211,235 | (31,199)               |