

28th Annual National LOGISTICS Conference & Exhibition

“ENSURING OPERATIONAL LOGISTICS EFFECTIVENESS”

BALANCING AFFORDABILITY AND RISK IN A RESOURCE CONSTRAINED WORLD

KEYNOTE SPEAKERS

in order of appearance

- ▶ GEN Martin Dempsey, USA,
Chairman, JCS
- ▶ Hon Alan Estevez, ASD/Le&MR
- ▶ Gen John Jumper, USAF (Ret),
CEO, SAIC
- ▶ Lt Gen Brooks Bash, USAF,
J4/JCS
- ▶ Gen Jim Jones, USMC (Ret),
*Former National Security Advisor
to the President*
- ▶ Mr. Michael Bayer, *President &
CEO, Dumbarton Strategies*
- ▶ Dr. Daniel Goure, *Vice
President, Lexington Institute*
- ▶ LTG Kathleen Gainey,
USA, *Deputy Commander,
TRANSCOM*
- ▶ Hon Jacques S. Gansler, Ph.D.,
*University of Maryland School of
Public Policy*



MARCH 26-29, 2012

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HYATT REGENCY MIAMI ▶ MIAMI, FL

EVENT #2730



MONDAY, MARCH 26

6:30 am GOLF TOURNAMENT

Depart Hyatt for golf outing at Doral Golf Resort & Spa
Pre-Registration is required.
Transportation will not be provided.
Shot-gun start at 8:00 am.

8:00 am - 7:30 pm REGISTRATION OPEN

5:00 pm OPENING CEREMONY: POSTING OF THE COLORS AND NATIONAL ANTHEM - Regency Ballroom

INTRODUCTORY REMARKS

- ▶ Mr. Lou Kratz, *Vice President, Logistics and Sustainment, Lockheed Martin Corporation; Conference and NDIA Logistics Management Division Chairman*
- ▶ Lt Gen Brooks Bash, USAF, *Director for Logistics/J4, The Joint Staff*

KEYNOTE ADDRESS

- ▶ GEN Martin Dempsey, USA, *Chairman, Joint Chiefs of Staff*

6:00 pm - 7:30 pm OPENING RECEPTION IN EXHIBIT HALL - Riverfront Hall

TUESDAY, MARCH 27

Operational Requirements and Priorities: The Need for Uninterrupted Sustainment for Global Operations

7:00 am - 6:30 pm REGISTRATION OPEN

7:00 am - 8:00 am CONTINENTAL BREAKFAST - Regency Ballroom Foyer

8:00 am OPENING REMARKS - Regency Ballroom

- ▶ Mr. Lou Kratz, *Vice President, Logistics and Sustainment, Lockheed Martin Corporation; Conference and NDIA Logistics Management Division Chairman*

8:10 am WELCOME REMARKS

- ▶ MG Barry Bates, USA (Ret), *Vice President, Operations, National Defense Industrial Association*

8:15 am GOVERNMENT KEYNOTE

JCS J4 priorities for supporting the joint warfighter and joint operations during a period of budget uncertainty

- ▶ Lt Gen Brooks Bash, USAF, *Director for Logistics/J4, The Joint Staff*

8:50 am INDUSTRY KEYNOTE

Industry's effort to meet warfighter requirements and drive affordable readiness in a challenging fiscal environment

- ▶ Gen John Jumper, USAF (Ret), *CEO, SAIC*

9:25 am BREAK IN EXHIBIT HALL

9:55 am THE VIEW FROM THE HILL

Legislative, political and economic implications of resourcing logistics readiness in an era of competing priorities.

- ▶ Mr. Pete Steffes, *Vice President, Government Policy, National Defense Industrial Association*

10:15 am JCS J4-LED PANEL

“Operational Needs”

This panel will discuss how to ensure combat commander readiness in a resource constrained world. Future operations: What will the new demand signal be and how do we ensure mission success while coping with reduced resources, reset and transformation challenges?

Moderator: Lt Gen Brooks Bash, USAF, *Director for Logistics/J4, The Joint Staff*

Panelists:

- ▶ MajGen Robert Ruark, USMC, *Director of Logistics and Engineering/J4, United States Central Command*
- ▶ Maj Gen Barbara Faulkenberry, USAF, *Director for Logistics, United States Africa Command*
- ▶ RADM William Brown, SC, USN, *Director of Logistics, United States European Command*

11:30 am RESOURCING LOGISTICS DISCUSSION

An exchange of views on the DoD’s requirement to reduce resources and focus on affordability in an era of continued operations and global threats. How does the Department “answer the bell” in an era of continuing resolutions and budget reduction?

Moderator: Mr. Gary Motsek, *Deputy Assistant Secretary of Defense/Program Support*

Panelists:

- ▶ Mr. John Roth, *Deputy Comptroller (Program/Budget), Office of the Under Secretary of Defense*
- ▶ Mr. Don Tison, *Assistant Deputy Chief of Staff/G8, Department of the Army*

12:30 pm LUNCHEON IN EXHIBIT HALL

1:30 pm JOINT LOGISTICS FIRESIDE CHAT

“Balancing Readiness and Resources”

This panel will discuss the trade-offs we are willing to make, and at what cost to national security, covering meeting logistics requirements during an era of limited resources.

Moderator: LTG Chris Christianson, USA (Ret), *Director, Center for Joint & Strategic Logistics, NDU*

Panelists:

- ▶ Lt Gen Brooks Bash, USAF, *Director for Logistics/J4, The Joint Staff*
- ▶ LTG Kathleen Gainey, USA, *Deputy Commander, United States Transportation Command*
- ▶ VADM Mark Harnitchek, USN, *Director, Defense Logistics Agency*





- ▶ Lt Gen Judith Fedder, USAF, *Deputy Chief of Staff for Logistics, Installations and Mission Support*
- ▶ RADM Kathleen Dussault, USN, *Director, Logistics Programs and Corporate Operations, Office of Chief of Naval Operations*
- ▶ MajGen Charles Hudson, USMC, *Commander, Marine Corps Logistics Command*
- ▶ LTG Raymond Mason, USA, *Deputy Chief of Staff for Logistics*

2:45 pm BREAK IN EXHIBIT HALL

3:15 pm INDUSTRY KEYNOTE

“Logistics Implications of the New National Strategy - Will It Be Effective and Affordable?”

- ▶ Gen Jim Jones, USMC (Ret), *Senior Advisor, Deloitte LLP; Former National Security Advisor to the President*

4:00 pm KEYNOTE ADDRESS

- ▶ Mr. Michael Bayer, *President and CEO, Dumbarton Strategies; Former Chairman, Defense Business Board*

5:00 pm - 6:30 pm RECEPTION IN EXHIBIT HALL

WEDNESDAY, MARCH 28

Meeting the Need through Effective and Efficient Processes

7:00 am - 6:15 pm REGISTRATION OPEN

7:00 am - 8:00 am CONTINENTAL BREAKFAST - Regency Ballroom Foyer

8:00 am GOVERNMENT KEYNOTE - Regency Ballroom

“The Impact of Affordable Readiness on the Industrial Base”
USD AT&L priorities for achieving affordable readiness in partnership with the defense industrial base

- ▶ Hon Alan Estevez, *Assistant Secretary of Defense, Logistics and Materiel Readiness*

8:30 am INDUSTRY LEADERSHIP FIRESIDE CHAT

This panel will discuss what industry is doing to address DoD affordability readiness challenges.

Moderator: Hon Alan Estevez, *Assistant Secretary of Defense, Logistics and Materiel Readiness*

Panelists:

- ▶ Mr. Lou Kratz, *Vice President, Logistics and Sustainment, Lockheed Martin Corporation; Conference and NDIA Logistics Management Division Chairman*
- ▶ MG Julian Burns, USA (Ret), *Vice President, Defense Affairs, Land & Armaments, BAE Systems*
- ▶ Mr. David Dorgan, *Director, Enterprise Logistics, Raytheon Company*
- ▶ Mr. Larry Lanzillotta, *Vice President, Army and Marine Corps Ground Programs, Northrop Grumman*

9:15 am BREAK IN EXHIBIT HALL

9:45 am REALIZING EFFICIENCIES THROUGH PBL

The DoD is aggressively implementing life cycle management and PBL to improve affordability. This panel will discuss results to date and future actions.

Moderator: Ms. Sue Dryden, *Deputy Assistant Secretary of Defense, Materiel Readiness*

Panelists:

- ▶ Mr. Scott Reynolds, *Deputy Assistant Secretary of the Air Force for Installations, Environment, and Logistics*
- ▶ Mr. Gerry Tonoff, *PBL Acquisition Strategy Lead, Defense Logistics Agency*
- ▶ Mr. Al Banghart, *Lead for Defense Supply Chains, Deloitte Consulting, LLP*
- ▶ Mr. Gil Diaz, *Senior Manager, Raytheon Company*

11:00 am REALIZING READINESS ACROSS THE MAINTENANCE VALUE CHAIN

Maintenance is the key enabler of force generation for the DoD. This panel will explore ongoing DoD efforts across the maintenance value chain to improve affordability.

Moderator: Mr. John Johns, *Deputy Assistant Secretary of Defense, Maintenance Policy and Programs*

Panelists:

- ▶ Lt Gen Don Wetekam, USAF (Ret), *Senior Vice President of Government and Defense Business Development, AAR Corporation*
- ▶ Mr. Michael Finley, *Director, PwC/PRTM*
- ▶ Mr. Garry Newton, *Director, Industrial Operations; Deputy Commander, Fleet Readiness Centers, Naval Air Systems Command*
- ▶ Ms. Lisha Adams, *Assistant Deputy Chief of Staff, G4, Support Operations, U.S. Army Materiel Command*

12:30 pm LUNCHEON PRESENTATION - Jasmine Ballroom
“Optimizing the Industrial Base Across the Government and Industry”

- ▶ Dr. Daniel Goure, *Vice President, Lexington Institute*

2:00 pm END TO END SUPPLY CHAIN

The DoD relies on a complex, global supply chain to meet warfighter needs. This panel will discuss ongoing efforts to improve affordability and customer service.

Moderator: Mr. Paul Peters, *Deputy Assistant Secretary of Defense, Supply Chain Integration*

Panelists:

- ▶ BG Barbara Doornink, USA (Ret), *Senior Vice President and Operations Manager, SAIC*
- ▶ Mr. Zach Parker, *President and CEO, DLH Corporation*





- ▶ Brig Gen Scott W. Jansson, USAF, *Commander, DLA Aviation, DSCR*
- ▶ RADM Mark Heinrich, USN, *Commander, Naval Supply Systems Command*
- ▶ VADM Keith Lippert, USN (Ret), *Partner, Accenture*

3:30 pm BREAK IN EXHIBIT HALL

4:00 pm AFFORDABILITY IN THE INTERNATIONAL ENVIRONMENT

This panel will explore current trends on how joint coalition interoperability enhances affordability.

Moderator: VADM Gordon Holder, USN (Ret), *Senior Vice President, Booz Allen Hamilton*

Panelists:

- ▶ Col J.B.G. Poulin, *Deputy Director General, Materiel Systems and Supply Chain, Department of National Defence, Canada*
- ▶ Brigadier Richard Parkinson, *Director of Logistics, United Kingdom Army*
- ▶ Mr. William Lucyshyn, *Director of Research, Center for Public Policy and Private Enterprise, School of Public Policy, University of Maryland*
- ▶ Mr. Renya Inagaki, *Senior Member, Research Committee, Defense Research Center, Japan*

5:00 pm GOVERNMENT KEYNOTE

“TRANSCOM Perspective”

- ▶ LTG Kathleen Gainey, USA, *Deputy Commander, United States Transportation Command*

6:00 pm AWARD PRESENTATION (see pages 10-12)

- ▶ DoD Award for Supply Chain Operational Excellence
- ▶ Edward M. Greer Award
- ▶ Logistician Emeritus Award

**6:30 pm RECEPTION IN EXHIBIT HALL
DINNER ON THE RIVERWALK**

THURSDAY, MARCH 29

Meeting the Need through Innovation

7:00 am - 12:00 pm **REGISTRATION OPEN**

7:00 am - 8:00 am **CONTINENTAL BREAKFAST** - Regency Ballroom Foyer

8:00 am **INNOVATION KEYNOTE** - Regency Ballroom

- ▶ Hon Jacques S. Gansler, Ph. D., *Professor, Roger C. Lipitz Chair of Public Policy and Private Enterprise, School of Public Policy, University of Maryland*

8:45 am **INNOVATION THROUGH PROFESSIONAL DEVELOPMENT**

This panel will discuss the professional development of the best and brightest talents through innovative academic approaches and programs.

Moderator: Ambassador David Litt, *Executive Director of the Center for Stabilization and Economic Reconstruction, Institute for Defense and Business*

Panelists:

- ▶ Dr. Roy Wood, USN (Ret), *Dean, School of Program Managers, Defense Acquisition University*
- ▶ Mr. John Hall, SES, *President, Army Logistics University*
- ▶ Mr. Brandt Dargue, *The Boeing Company*
- ▶ RADM Kathleen Dussault, USN, *Director, Logistics Programs and Corporate Operations, Office of Chief of Naval Operations*

10:15 am **BREAK IN REGENCY BALLROOM FOYER**

10:45 am **INNOVATIVE SYSTEMS**

The U.S. has historically substituted capital for labor to reduce costs. Personnel costs are an increasingly large portion of the defense budget. This panel will discuss how DoD is deploying innovative systems to reduce overhead, increase efficiencies, and improve productivity.

Moderator: Dr. Vic Ramdass, *Director, Army Logistics Innovation Agency*

Panelists:

- ▶ Mr. Randy Strang, *Vice President, Customer Solutions, UPS*
- ▶ Mr. Earl Wyatt, *Deputy Assistant Secretary of Defense, Rapid Fielding*
- ▶ Mr. Mike Burkett, *Research Vice President, Gartner*

12:00 pm **CLOSING COMMENTS AND ADJOURN**

- ▶ Mr. Lou Kratz, *Vice President, Logistics and Sustainment, Lockheed Martin Corporation; Conference and NDIA Logistics Management Division Chairman*



EXHIBIT HOURS

MONDAY, MARCH 26

6:00 PM - 7:30 PM
Reception

TUESDAY, MARCH 27

9:15 AM - 9:45 AM
Coffee Break

12:30 PM - 1:30 PM
Luncheon

2:45 PM - 3:15 PM
Coffee Break

5:00 PM - 6:30 PM
Reception

WEDNESDAY, MARCH 28

9:15 AM - 9:45 AM
Coffee Break

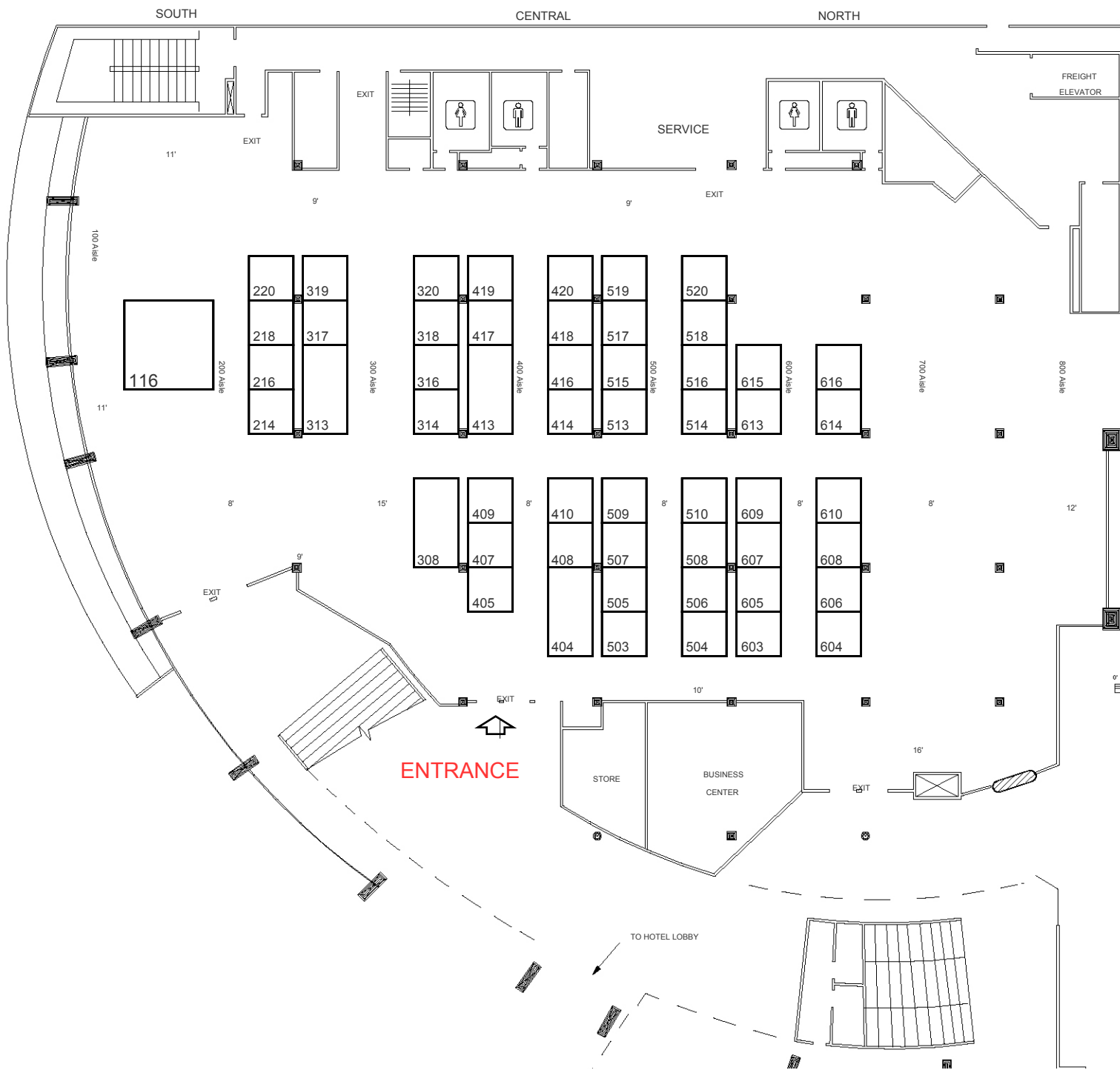
1:15 PM - 2:00 PM
Post-Lunch

3:30 PM - 4:00 PM
Coffee Break

6:30 PM
Reception followed by
Dinner on the Riverwalk

EXHIBITOR INFORMATION

Advanced Automation Corporation	610
Alexander's Mobility Services	418
Amtech LLC	520
Battelle	409
CACI	503
Cubic Global Tracking Solutions	404
Cybernet Systems Corporation	518
Defense Acquisition University	507
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Deloitte	513
DLH	407
ESRI	613
Fluor Corp.	514
HCI Integrated Solutions	319
HEICO	506
IMMI	414
IMT	408
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ISO Group	214
J.B. Hunt	614
Letterkenny Army Depot	605
Liquidity Services	419
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Pikes Peak Cargo Secure, Inc.	218
Pratt & Whitney	314
ProModel Corporation	606
PwC	504
SAS Institute Inc., JMP Division	220
Sierra Army Depot	604
SkyBitz	416
SkyWave Mobile Communications Inc.	609
SPX Service Solutions	417
Supreme USA	320
Systecon - Systems & Logistics Engineering	519
TFD Group	317
The Columbia Group	508
Todd Maritime Services LLC	607
TydenBrooks	517
University of Tennessee Center for Executive Ed.	410
UPS	510
US Army Program Manager - Force Sustainment Systems	313
WEW Westerwalder Eisenwerk	420



AWARDS

DOD AWARD FOR SUPPLY CHAIN OPERATIONAL EXCELLENCE

The Assistant Secretary of Defense for Logistics and Materiel Readiness is partnering with the Supply-Chain Council and the National Defense Industrial Association to sponsor the thirteenth annual Department of Defense (DoD) Award for Supply Chain Operational Excellence to recognize projects that demonstrate significant improvements in supply chain management. The DoD Award for Supply Chain Operational Excellence provides a showcase for innovative management and technology tools, which are used to improve our supply chain efficiency and effectiveness in order to enhance our support to the warfighter. The award honors organizations that have made exceptional progress through innovative development or adoption of the best supply chain practices.

SUPPLY MANAGEMENT UNIT, 2ND SUPPLY BATTALION (FORWARD)



Supply Management Unit, 2nd Supply Battalion (Forward) is part of the 2nd Marine Logistics Group, the combat service support element of II Marine Expeditionary Force. 2nd MLG provides the major sources of heavy combat service support for the 2nd Marine Division, 2nd Marine Aircraft Wing, and the command element of II MEF. The support provided by Supply Management Unit, 2d Supply Battalion (Forward) was essential for successful combat operations and supported the combat service support

functions of supply, maintenance, transportation, engineer, landing support, health services and other special services while operating at Camp Leatherneck, Helmand Province, Afghanistan. The Supply Management Unit, 2d Supply Battalion is based at Camp Lejeune, North Carolina and just returned from a 1 year deployment to Camp Leatherneck last month.

PAST RECIPIENTS OF THE DoD AWARD FOR SUPPLY CHAIN OPERATIONAL EXCELLENCE

2011 U.S. Air Force Global Logistics Support Center
2010 USTRANSCOM and NDN Partners, Northern Distribution Network
2009 USTRANSCOM, Distribution Process Owner Strategic Opportunities
2008 U.S. Air Force Acquisition and Sustainment Integration
2007 USTRANSCOM Joint Deployment and Distribution Architecture
2006 DLA DSCP Army Direct Ordering Program
2005 USTRANSCOM CDDOC

2005 U.S. Marine Corps Supply Management Unit/Combat Service Support Group 15, 1st Force Service Support Group, I Marine Expeditionary Force
2004 U.S. Air Force Materiel Command Supply Management and Management Services Division
2003 U.S. Air Force Oklahoma City Air Logistics Center (OC-ALC) Supply Chain Transformation Team
2002 U.S. Army Single Stock Fund
2001 U.S. Marine Corps Integrated Logistics Capability Center

THE LOGISTICIAN EMERITUS AWARD

The Logistician Emeritus Award is presented to an individual who has demonstrated outstanding competence and has made a substantial contribution in the field of national security logistics while serving in a governmental position. The award was established by the Logistics Management Division in 1980 as a means of recognizing deserving individuals.

GENERAL DUNCAN J. MCNABB, USAF (RET)



General McNabb graduated from the U.S. Air Force Academy in 1974. A command pilot, he has amassed more than 5,400 flying hours in transport and rotary wing aircraft. He has held command and staff positions at squadron, group, wing, major command and Department of Defense levels. During operations Desert Shield and Desert Storm, General McNabb commanded the 41st Military Airlift Squadron, which earned Military Airlift Command's Airlift Squadron of the Year in 1990. The general commanded the 89th Operations Group, overseeing the air transportation of our nation's leaders, including the President, Vice President, Secretary of State and Secretary of Defense. He then served as Commander of the 62nd Airlift Wing. The wing's performance in 1996 earned the Riverside Trophy as the 15th Air Force's outstanding wing. He also commanded the Tanker Airlift Control Center and Air Mobility Command.

General McNabb's staff assignments have been a variety of planning, programming and logistical duties. These include serving as the Deputy Chief of Staff for Plans and Programs on the Air Staff and Chairman of the Air Force Board having oversight of all Air Force programs. He also served as the Director for Logistics on the Joint Staff where he was responsible for operational logistics and strategic mobility support to the Chairman of the Joint Chiefs of Staff and the Secretary of Defense. He served as Air Force Vice Chief of Staff prior to his assignment as Commander, U.S. Transportation Command. General McNabb commanded USTRANSCOM, the single manager for global air, land and sea transportation for the Department of Defense, from September 2008 until his retirement from the Air Force in December 2011.

PAST RECIPIENTS OF THE LOGISTICIAN EMERITUS AWARD

- | | |
|---|---|
| 2011 VADM Justin McCarthy, USN (Ret) | 1998 GEN William Tuttle, Jr., USA (Ret) |
| 2010 LTG Robert Dail, USA (Ret) | 1988 Mr. Richard Bruner, Former Executive Director, DLA (Ret) |
| 2009 LTG C.V. Christianson, USA (Ret) | 1987 Maj Gen Monroe Smith, USAF (Ret) |
| 2008 LTG John J. Cusick, USA (Ret) | 1986 Mr. Edwin Greiner, United States Army Materiel Command (Ret) |
| 2007 VADM Keith Lippert, USN (Ret) | 1985 ADM Isaac Kidd, Jr., USN (Ret) |
| 2006 Gen John Handy, USAF (Ret) | 1984 RADM Duncan McGillivray, USN (Ret) |
| 2005 VADM Gordon Holder, USN (Ret) | 1983 Maj Gen Graham Rider, USAF (Ret) |
| 2004 LTG Charles Mahan, Jr., USA (Ret) | 1982 Maj Gen Martin Fulcher, USAF (Ret) |
| 2003 LTG Roy Beauchamp, USA (Ret) | 1981 Lt Gen George Rhodes, USAF (Ret) |
| 2002 LTG Mike McDuffie, USA (Ret) | 1980 LTG Joseph Heiser, USA (Ret) |
| 2001 Mr. James Emahiser, DoD (Ret) | |
| 2000 Maj Gen John Phillips, USAF (Ret) | |
| 1999 Mr. Eric Orsini, Dept. of the Army (Ret) | |



EDWARD M. GREER AWARD

The Greer Award is presented annually to an industry individual in recognition of noteworthy contributions or meritorious service to the Department of Defense in the area of integrated logistics support engineering and its implementation in maintenance and product support. The award was established in 1956 by Greer Hydraulics, Inc., to stimulate thought and develop programs which will benefit industry and the public. The award program encourages solutions to troublesome maintenance problems or to the development of integrated logistics support planning techniques to be employed in their solution. The award is presented in honor of its originator, Edward M. Greer.

GUSTAVO M. URZUA



Gustavo M. (Gus) Urzua is Vice President & Program Manager of C-17 Globemaster III Integrated Sustainment Program (GISP), a sub-division of the Global Services & Support Business Unit within Boeing Defense, Space & Security. GISP is responsible for providing the Air Force and foreign customers with value-added services and innovative sustainment solutions. Urzua's role focuses on aircraft readiness and after-delivery support through performance based logistics contracts, innovative supply-chain management, industry-leading engineering services, and public/private partnerships. As VP/PM, he oversees profit and loss for C-17 GISP with operational sites located throughout the world.

Prior to Boeing, Urzua served six (6) years in the United States Navy, where he worked as an Aircraft Maintenance Supervisor. Since joining Boeing, he has held numerous leadership positions focused on logistics, including Support Equipment, Project Management, Proposals, Depot Activation, and Support Integration. In 1999, he was assigned as Program Manager of the C-17 Flexible Sustainment, now GISP, and was promoted to vice president in May of 2005. Urzua's accomplishments extend across more than 30 years of experience within the aerospace industry.

Urzua holds a Bachelor's degree in Aviation Management from Southern Illinois University at Carbondale, and an Executive Master's degree from Pepperdine University in California. A native of Santiago, Chile, Urzua speaks fluent Spanish. Currently, he serves on the Board of Advisors of the Museum of Aviation, Warner Robins Air Logistics Center (Georgia), and is an Executive Sponsor to the Boeing Employees Hispanic Network.

PAST RECIPIENTS OF THE EDWARD M. GREER AWARD

- | | | | |
|---|--|--|---|
| 2011 Denise Richards
SPLO Production Programs | 1995 W. B. Zimmerman
Lockheed Martin Corp. | 1982 Vernon Teig
McDonnell Aircraft Corp. | 1969 Fred Carlson
The Boeing Company |
| 2009 Joe Davis
Saddle Butte Systems | 1994 John Tiller
Raytheon Company | 1981 Richard Webster
Westinghouse Electric Corp. | 1968 Jay Reddicks
Hughes Aircraft Company |
| 2008 George Pearl
Science Applications International Corp. | 1993 R. Noel Longuermare
Westinghouse Electronics Systems Group | 1980 Joseop Garafolo
Hughes Aircraft Company | 1967 Richard Hagland
Collins Radio Company |
| 2007 Eric Stange
Accenture National Security Services | 1992 William Rogers (Posthumously)
Martin Marietta Corp. | 1979 George Beck, Jr.
Westinghouse Electric Corp. | 1966 Robert Johns
Douglas Aircraft Company |
| 2006 John Bezner
Lockheed Martin Corp. | 1991 Donald Hall
Logistics Management Engineering, Inc. | 1978 Barry Shillito
Teledyne, Inc. | 1965 Douglas Aircraft Company, Inc. |
| 2005 Joseph Grosson
Lockheed Martin Corp. | 1990 Russell Van de Steeg
Hughes Aircraft Company | 1977 Walter Klass
McDonnell Douglas Astronautics | 1964 A. C. Martin
Westinghouse Electric Corp. |
| 2004 David Spong
Boeing Integrated Defense Systems | 1989 Thomas Roberts
Lockheed Electronics Company | 1976 Paul Boyer
Westinghouse Electric Corp. | 1963 North American Aviation, Inc. |
| 2003 Hyman Shulman
Rand Corp. | 1988 Harold Stromfeltz
Northrop Grumman Corp. | 1975 Donald Earles
Raytheon Company | 1962 Dr. E. T. Ferraro
General Precision, Inc. |
| 2002 Timothy Raupp
Oshkosh Truck Corp. | 1987 Edwin Curl
Westinghouse Electronics Corp. | 1974 Edwin Fallon, Jr.
Logistics Management Engineering | 1961 P. N. Jansen, Sr.
The Boeing Company |
| 2001 Carl Albero
American Systems Engineering Corp. | 1986 Siegfried Goldstein
Siegfried Enterprises, Inc. | 1973 Reynold Gardner
Hughes Aircraft Company | 1960 Hughes Aircraft Company |
| 2000 James Restelli
The Boeing Company | 1985 Ralph Shapiro
Hughes Aircraft Company | 1972 John Breehl
Grumman Aerospace Corp. | 1959 B. Edelman
Western Electric Company |
| 1999 Jack Garrison
Lockheed Martin Corp. | 1984 Richard Hale
Westinghouse Electric Corp. | 1971 John Losee
McDonnell Douglas Corp. | |
| 1996 Curtis Barton
Raytheon Company | 1983 Ernest Manuel
ITT Corp. | 1970 James Carpenter, Jr.
Martin Marietta Corp. | |

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BAE SYSTEMS

BAE Systems Support Solutions provides a range of services to meet needs in readiness and sustainment and operational support across the land, aviation, maritime, and C4ISR domains, supporting the U.S. Department of Defense and federal agencies. Support Solutions is also a leading non-nuclear ship repair, modernization, and conversion company, serving the U.S. Navy and other maritime customers.

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delivering results that endure

Booz Allen Hamilton has been at the forefront of strategy and technology consulting for nearly a century. Today, Booz Allen is a leading provider of management and technology consulting services to the US government in defense, intelligence, and civil markets, and to major corporations, institutions, and not-for-profit organizations. In the commercial sector, the firm focuses on leveraging its existing expertise for clients in the financial services, healthcare, and energy markets, and to international clients in the Middle East. Booz Allen offers clients deep functional knowledge spanning strategy and organization, engineering and operations, technology, and analytics—which it combines with specialized expertise in clients' mission and domain areas to help solve their toughest problems.

The firm's management consulting heritage is the basis for its unique collaborative culture and operating model, enabling Booz Allen to anticipate needs and opportunities, rapidly deploy talent and resources, and deliver enduring results. By combining a consultant's problem-solving orientation with deep technical knowledge and strong execution, Booz Allen helps clients achieve success in their most critical missions—as evidenced by the firm's many client relationships that span decades. Booz Allen helps shape thinking and prepare for future developments in areas of national importance, including cybersecurity, homeland security, healthcare, and information technology.

Booz Allen is headquartered in McLean, Virginia, employs more than 25,000 people, and had revenue of \$5.59 billion for the 12 months ended March 31, 2011. Fortune has named Booz Allen one of its "100 Best Companies to Work For" for eight consecutive years. Working Mother has ranked the firm among its "100 Best Companies for Working Mothers" annually since 1999. More information is available at www.boozallen.com. (NYSE: BAH)

Bloomberg GOVERNMENT

Bloomberg Government is the single source for professionals who need to understand the business impacts of government actions so they can work quickly, decisively and effectively. This comprehensive, subscription-based, online tool collects best-in-class data, provides high-end analysis and analytic tools, and delivers deep, reliable, timely and unbiased reporting from a team of more than 2,300 journalists and multimedia specialists worldwide.

Our dedicated editorial teams include award-winning editors and reporters along with former congressional staffers, regulatory officials, industry veterans, economists, and financial analysts, working to cover key industry sectors (including health care, energy, defense, finance, transportation, and tech/telecom) and cross-cutting areas such as trade, taxation, and labor. By linking the reporting and analysis of our teams to a fully customizable console of tools and resources, Bloomberg Government helps everyone from Congressional staffers and C-Suite executives, to government affairs professionals and sales executives do their jobs better.



Celebrating our 50th year in business, CACI provides professional services and IT solutions needed for defense, intelligence, homeland security, and IT modernization and government transformation. CACI services and solutions help our federal clients provide for national security, improve communications and collaboration, secure the integrity of information systems and networks, enhance data collection and analysis, and increase efficiency and mission effectiveness. CACI is a member of the Fortune 1000 Largest Companies and the Russell 2000 index.



Clockwork provides software and consulting services that significantly improve operational availability and reduces costs for mission critical, large scale fleets and industrial systems. Over 140 customers on 5 continents use Clockwork's services to optimize and manage their industrial assets and support logistics across a range of industries, including energy management, military operations, transportation, natural resource exploration, mining and more. Clockwork's proven, scalable solutions have driven operational availability improvements and capital cost reductions for over 25 years.

Clockwork's technology enables life-cycle management planners to address longer term planning decisions as well as enabling equipment support personnel to make mission critical decisions in real time concerning their capital equipment. Clockwork uniquely identifies, captures, cleans, and monitors a holistic or cross-functional view of enterprise wide life-cycle support data. Clockwork's data management takes a granular "bottoms up" approach to life-cycle support demand forecasting. Instead of a traditional "top down" universal historical fleet usage approach, Clockwork has the capacity to account for distinct serial number component health of a system as well as the unique cross-functional processes that support those distinct components. As a result, the organizational transparency and accuracy of Clockwork's demand forecasts are unequaled.

Clockwork's advanced life-cycle predictive modeling and simulation (M&S) analytics allows complex system operators to improve their daily system management and operating ROI by accurately pre-validating tomorrow's results with today's decisions.

Clockwork Solutions Inc. is a well known Decision Support capability recognized in Operations Research (OR), Industrial Engineering (IE), Reliability Availability Maintainability (RAM) Analysis, Reliability Centered Maintenance (RCM), Performance Based Logistics (PBL), Reverse Logistics, Service Parts Planning (SPP), Computerized Maintenance Management Systems (CMMS), Condition Based Maintenance (CBM), Predictive Maintenance (PdM), Obsolescence Planning (DMSMS) and other similar fields of Business Intelligence or Predictive Analytics associated with system life-cycle management.

Deloitte

Deloitte's Department of Defense (DoD) practice, led by General Charles F. Wald (USAF, Ret.), works with clients in all branches of the DoD. Serving more than 80 percent of the world's largest companies across 20 industry sectors, Deloitte has reach back to leading practices from industry to help tackle the increasingly complex, global, and performance-driven environment faced by the DoD. Drawing upon deep industry and DoD experience, a global network, and sophisticated business approaches, Deloitte works to help our clients in the DoD be efficient in the face of decreasing assets and increasing mission.

From technology, to data analytics, to supply chain—Deloitte's breadth of capability is virtually unmatched. Deloitte was ranked as the largest consulting provider and largest management consulting provider globally based on 2009 aggregate revenue in Kennedy Consulting Research & Advisory's Global Consulting Marketplace Report 2010-2013 and as the #1 Supply Chain Management Consultancy based on 2009 revenue in Kennedy's Supply Chain Management Consulting Marketplace Report 2010-2013.

Deloitte's supply chain specialists work globally across a host of industries such as aerospace and defense, retail, healthcare, and beyond. Our supply chain specialists serving the DoD focus on improving supply chain performance and reducing costs, offering services in Supply Chain Strategy, Supply Chain Planning, Strategic Sourcing, and Performance Based Logistics (PBL).

Deloitte is proud to support the 2012 Warrior Games as Presenting Sponsor for the third year in a row, and to be the sponsor of the official documentary depicting the lives of the brave men and women who competed in the 2011 Warrior Games.

To learn more about Deloitte's Department of Defense practice and our insights from across industry and government, please visit www.deloitte.com/us/dod.

FLUOR

Fluor Corporation is one of the world's largest engineering, procurement, construction, maintenance (EPCM), and project management companies.

For more than 65 years, Fluor has served U.S. government agencies, executing challenging projects worldwide. Known for our rapid-response capabilities, we have a first-class reputation among our clients within the Department of Defense, Department of Homeland Security, and Department of Energy. As a result, we are one of the top providers for delivering complex projects and contingency operations in remote and austere environments.

Fluor delivers mission-critical logistics support services, contingency response, site management, and facility operations and maintenance to the U.S. government at sites around the world. Our subsidiary, Del-Jen, Inc., provides base operations support and other services for the Department of Defense, Department of Homeland Security, and Jobs Corps.

For the U.S. Army Corps of Engineers, we restored power in Iraq, delivering new power generation plants and adding 500 megawatts to the power grid in just 90 days. We continue to support the Corps in Iraq with operations, maintenance, and life support services, and, through the U.S. Army's Logistics Civil Augmentation Program IV contract, we deliver construction, operations and maintenance, logistics, and life support services to more than 35,000 troops throughout Afghanistan. For the U.S. Navy, Fluor provided infrastructure improvements, including new telecommunications facilities and roads, to centralize the Pearl Harbor Naval Base operations. After Hurricane Katrina, we immediately assisted the Department of Homeland Security (FEMA), deploying 215 employees within 24 hours to install more than 55,000 temporary housing units.

Our exceptional record of integrity, dependability, expertise, and safety distinguishes us among competitors. Fluor has safety rates that are significantly better than the construction industry average. We are rated among the best in Ethisphere magazine's Government Contractor Ethics Program and have been named one of G.I. Jobs' Top 50 Military Friendly Employers five years in a row.

Fluor's experience; flexibility; responsiveness; and commitment to integrity, performance, and safety result in unparalleled service delivery. We are a proud partner in our clients' mission success.

GENERAL DYNAMICS Information Technology

logistics, maintenance, and engineering support sufficient to handle emergent and surge requirements. General Dynamics has the forte and strength to reach out and find the requisite knowledge and expertise for specific strategic and operational requirements needed to support the Warfighter's CONUS or OCONUS logistics requirements.

General Dynamics is a leading force in providing logistics services and sustainment support at all levels. We are working with the U.S. Army to transform the way it supports forces – from achieving an agile logistics infrastructure to supporting the soldier in the field. We are an industry leader in production and sustainment of land and expeditionary combat systems, armaments and munitions; shipbuilding and marine systems; and information systems and technologies. This combined expertise offers a comprehensive capability that provides global sustainment support.

As our reputation has grown, so has our customer base. We support the military service branches and joint commands, Department of Defense (DoD) agencies, the intelligence community, federal agencies such as the U.S. Departments of State and Homeland Security, law enforcement agencies and major corporations.



HP creates new possibilities for technology to have a meaningful impact on people, businesses, governments and society. The world's largest technology company, HP brings together a portfolio that spans printing, personal computing, software, services and IT infrastructure to solve customer problems. More information about HP (NYSE: HPQ) is available at <http://www.hp.com>.



Headquartered in Bethesda, Md., Lockheed Martin is a global security and aerospace company that employs about 123,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.

NORTHROP GRUMMAN

DEFINING THE FUTURE™

innovation. We enable product innovation by the integration and application of new technologies, tools and devices. Process innovation is achieved through the application and refinement of logistics operational concepts.

Northrop Grumman delivers innovative logistics solutions enabling affordability, effectiveness and global mission readiness.

Innovative logistics establish maintenance, modernization, sustainment, training and support-service excellence through product and process

Northrop Grumman is developing and implementing integrated approaches, such as Performance Based Logistics, to reduce the cost

of providing logistics products and services. We use manpower reduction schemes, global supply chain inventory forecasting tools, integrated training solutions, globally deployed logistics operations and reliability-center maintenance approaches. These initiatives have reduced program execution costs for our customers and increased financial returns for our company.

We provide superior services for both Northrop Grumman and non-OEM products at the system, platform and subsystem level. The concept of “modernization through sustainment” establishes a foundation of performance on maintaining, sustaining and providing logistics services, principally on non-OEM systems, enabling longer-term modernization. We are growing and improving organic capabilities in key performance areas which enable recurring profitable business through delivery of upgrades and modifications.

Innovative Logistics solutions ensure affordability and effectiveness to deliver global mission success.

Northrop Grumman is a leading global security company providing innovative systems, products and solutions in aerospace, electronics, information systems, and technical services to government and commercial customers worldwide. Please visit www.northropgrumman.com for more information.

Raytheon

Raytheon Company is a technology and innovation leader specializing in defense, homeland security and other government markets throughout the world. With a history of innovation spanning 90 years, Raytheon provides state-of-the-art electronics, mission systems integration and other capabilities in the areas of sensing; effects; and command, control, communications and intelligence systems (C3I), as well as a broad range of mission support services.

- **Integrated Defense Systems (IDS)** – Through world class mission systems integration and technology expertise, IDS delivers combat-proven performance against the complete spectrum of airborne and ballistic missile threats and is a world leader in large-scale radar development, technology and production for international and domestic customers, including the U.S. Armed Forces, Missile Defense Agency, and the Department of Homeland Security
- **Raytheon Intelligence and Information Systems (IIS)** – IIS is a leader in intelligence, surveillance and reconnaissance (ISR), advanced cyber solutions, and U.S. Department of Defense (DoD) space, weather and environmental solutions for customers worldwide
- **Missile Systems (MS)** – MS is a premier developer and producer of a broad range of cutting-edge weapon systems, including missiles, smart munitions, close-in weapon systems, projectiles, kinetic kill vehicles and directed energy effectors for the armed forces of the United States and other allied nations.
- **Network Centric Systems (NCS)** – NCS is a leading provider of net-centric enabled mission solutions for federal, state and local government, and civil customers. More specifically, NCS leverages its capabilities in networking, sensors, command and control, and communications to develop and produce solutions for customers in key markets such as U.S. Army modernization, international and domestic homeland security, civil communications, and transportation solutions
- **Space and Airborne Systems (SAS)** – SAS is a leader in the design and development of integrated systems and solutions for advanced missions, including traditional and non-traditional intelligence, surveillance and reconnaissance (ISR), precision engagement, unmanned aerial operations and space.
- **Technical Services Company (TS)** – TS provides technical, scientific and professional services for defense, federal and commercial customers worldwide. More than 10,000 employees worldwide provide Mission Support, training, counter proliferation and counterterrorism, range operations, product support, homeland security solutions, and customized engineering services to ensure customer success.



SAIC is a FORTUNE 500® scientific, engineering, and technology applications company that uses its deep domain knowledge to solve problems of vital importance to the nation and the world, in national security, energy & environment, health and cybersecurity. The company's approximately 41,000 employees serve customers in the U.S. Department of Defense, the intelligence community, the U.S. Department of Homeland Security, other U.S. Government civil agencies and selected commercial markets. Headquartered in McLean, Va., SAIC had annual revenues of approximately \$11 billion for its fiscal year ended January 31, 2011. For more information, visit saic.com. SAIC: From Science to Solutions®

Innovative Applications of Technology and Expertise

We solve our customers' mission-critical problems with innovative applications of technology and expertise. In medical labs, researching cancer cures; in the desert, testing next-generation robotics; in the ocean, deploying tsunami warning systems, in and out of combat zones, ensuring our troops have what they need when they need it; SAIC people and technologies are there. In crime labs, investigating new evidence; in Iraq, helping protect and support our men and women in uniform; SAIC is there.

Supporting Programs of National Importance

SAIC has a strong commitment to supporting programs of national importance. We offer a broad range of services and products to address our customers' most complex and critical technology-related needs.

Within the national security services area, SAIC provides many logistics offerings, including product support, supply chain management, logistics systems and technology, force modernization, and transportation engineering and management systems. Our highly automated supply chain management systems streamline administration and material management, accelerating source development, purchase and delivery of material.

Our leading-edge supply chain technology and end-to-end supply chain integration utilizes ISO 9001:2001, CMMI SE/SW (through Level 5 certification), and Six Sigma processes while employing the full suite of integrated logistics toolsets to maximize performance, accuracy, and cost-savings in delivering the right product to the warfighter at the right time.

We do all this with the constant and deliberate commitment to ethical performance and integrity that has marked SAIC since its founding.



Supreme is a global market leader in customized supply chain management and associated logistics service solutions in the world's most remote and challenging regions.

Since 1957, Supreme has evolved and grown significantly and presently employs a multi-ethnic and multi-cultural workforce of nearly 10,000 employees from more than 40 countries. Supreme operates in more than 20 nations and supports a customer base that includes the world's leading military and commercial entities.

With a wealth of in-house capabilities and wholly-owned resources, Supreme is able to function as a standalone service provider with vast experience executing complex logistics operations. Supreme's services include Aviation; Base Camp Operations and Maintenance; Bulk and Retail Fuel Support; Construction; Procurement; Security; Transportation; and Warehousing and Distribution.

Supreme is proud to support the Department of Defense and is a strong advocate of the men and women of the United States Armed Forces.



Telos Corporation offers solutions that assure the security of enterprise information and deliver that information to personnel when and where they need it. Our solutions are employed by defense and civilian agencies of the federal government, the intelligence community, all branches of the armed forces, and commercial enterprises that demand high security. Telos meets their requirements with information solutions and applications that are secure, mobile, real-time, and

collaborative.

Secure: Telos has a heritage as a leading provider of cybersecurity solutions and services to government and commercial customers. With that heritage, we build security into all our solutions, including wired and wireless networks, communications systems, mobile applications, and solutions for physical and logical access.

Mobile: Telos mobile solutions deliver voice, data and video that's protected against unauthorized access. Our applications serve the military, first responders, and other organizations whose users work at the edge of the network in harsh environments and challenging conditions.

Collaborative: Personnel need to be able to work together securely and productively whether they're at the office, working offsite, or deployed to remote areas. Telos solutions allow distributed personnel to work and interact -- with information and with each other -- as if they're in the same room.

Real-time: Telos solutions ensure all information is current and correct wherever it's used. This is especially critical for users in virtual work environments and in applications such as continuous monitoring, ID vetting, and access management that require immediate access to up-to-the-minute information.

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