

**PROGRAM TO PROGRAM ARTICULATION AGREEMENT**

Agreement with Respect to Applying the

**Associate of Applied Sciences Degree Program**

**BUSINESS MANAGEMENT**

Towards the

**Bachelor of Business Administration (BBA) Degree Program**

**ACCOUNTING**

**BUSINESS TECHNOLOGY**

**FINANCE**

**MANAGEMENT**

**MARKETING**

Between

MITCHELL TECHNICAL COLLEGE

and

DAKOTA STATE UNIVERSITY

**I. Parties**

The parties to this agreement are Mitchell Technical College (MTC) and Dakota State University (DSU).

**II. Purpose**

The purpose of this agreement is to:

- A. Have a signed articulation agreement that addresses the varying needs of students and complementary nature of the institutions' programs;
- B. Provide increased education opportunities for students from South Dakota and the region;
- C. Extend and clarify educational opportunities for students;
- D. Provide MTC students who have completed the A.A.S degree in Business Accounting an opportunity to earn a Bachelor of Business Administration degree. (Attachment)

**III. Academic Program**

- A. Upon successful completion of the major requirements specified in III. B below, Dakota State University will accept 33 technical course credits from the A.A.S. degree in Business Management for students majoring in BBA (accounting, business technology, finance, management, marketing). Students must successfully complete the A.A.S. degree in Business Management from MTC prior to transferring to Dakota State University for the technical course credits to

be accepted. General Education coursework is in addition to the 33 technical course credits. Students must meet all Board or Regents policies and university graduation requirements in order to receive a degree.

- B. Requirements to be completed at Dakota State University to earn a Bachelor of Business Administration degree (accounting, business technology, finance, management, marketing) are outlined below.

**Business Core Major Requirements: 36 credits**

- BADM 220 Business Statistics (3 credits)
- BADM 321 Business Statistics II (3 credits)
- BADM 344 Managerial Communications (3 credits)
- BADM 360 Organization and Management (3 credits)
- BADM 405 International Trade and Finance (3 credits)
- BADM 425 Production and Operations Management (3 credits)
- BADM 482 Business Policy and Strategy (3 credits)
- CIS 325 Management Information Systems (3 credits)
- SOC 285 Society and Technology (3 credits)
- ECON 201 Principles of Microeconomics (3 credits)
- ECON 202 Principles of Macroeconomics (3 credits)
- Choose one course from the following (3 credits)
  - CIS 123 - Problem Solving and Programming (3 credits)
  - CIS 130 - Visual Basic Programming (3 credits)
  - CSC 150 - Computer Science I (3 credits)

**Required Specialization Major Courses: 21 credits**

**General Education/Institutional Graduation Requirement Courses: 30 credits**

The 30 credits must meet System General Education requirements and be selected from the approved list of courses specified in BOR policy 2:7. \* Note: Transferable general education course credits can be completed at MTC.

**Electives: 0 credits**

**Total number of credits at Dakota State University: 87**

**Transfer credits from MTC: 33\***

**Total credits required: 120**

**IV. Obligations**

Both parties agree to confer with each other on a yearly basis regarding changes in curricula involved this articulation agreement.

**V. Modification**

This agreement may be modified from time to time by the South Dakota Board of Regents and Mitchell Technical College with approval by the South Dakota Board of Education. Modifications may not diminish the entitlements enjoyed by students who have already attended classes delivered under the terms of earlier versions of the agreement, except in rare instances in which retroactive implementation of modifications may be required to comply with accreditation standards or to conform to professional licensure requirements.

**VI. Incorporation of terms in master agreement.**

The parties have entered into the present agreement pursuant to the agreement of April, 2021, between the South Dakota Board of Education on behalf of Mitchell Technical College and the South Dakota Board of Regents on behalf of Black Hills State University, Dakota State University, Northern State University, and the South Dakota School of Mines and Technology, South Dakota State University, and the University of South Dakota. This agreement shall be subject to all terms and conditions stated in the April, 2021 agreement.

**VII. Effective Date of Agreement:** Start Date of the Fall 2021 term at MTC and DSU. The agreement applies to students who graduated from MTC in 2021 and subsequent years.

**VIII. Acceptance of Agreement:**

**For Dakota State University:**

Dorine Bennett Date: April 30, 2021  
Dr. Dorine Bennett, Dean of Business & Info Systems

Jim Moran Date: April 30, 2021  
Dr. Jim Moran, Provost

**For Mitchell Technical College:**

Carol Grode-Hanks Date: April 30, 2021  
Carol Grode-Hanks, VP of Academics

Mark Wilson Date: April 30, 2021  
Mark Wilson, President

## Mitchell Technical College Award: AAS Degree Business

### Management

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#### FIRST SEMESTER

ACCT	110	Principles of Accounting I	4 credits
BUS	101	Introduction to Business	3 credits
BUS	122	E-Commerce	3 credits
CIS	105	Introduction to Computers	3 credits
MATH	130	Business Math	3 credits
SSS	100	Student Success	1 credit
		Total Semester Hours	17 credits

#### SECOND SEMESTER

ACCT	111	Principles of Accounting II	4 credits
BUS	120	Principles of Marketing	3 credits
BUS	140	Business Law	3 credits
BUS	204	Customer Service	3 credits
		Behavioral Science Elective	3 credits
		Communications Elective	3 credits
		Total Semester Hours	19 credits

#### THIRD SEMESTER

BUS	214	Principles of Insurance	2 credits
BUS	216	Spreadsheet Applications	3 credits
BUS	238	Finance	3 credits
BUS	240	Consumer Behavior	2 credits
BUS	212	Principles of Management	3 credits
		OR	
BUS	170	Entrepreneurship & Small Bus Mgt	4 credits
		Social Science Elective	3 credits
		Total Semester Hours	16-17 credits

#### FOURTH SEMESTER

ACCT	221	Quickbooks	3 credits
BUS	210	Principles of Selling	3 credits
BUS	217	Database Applications	3 credits
BUS	218	Intro to Human Resource Management	3 credits
BUS	246	Social Media	3 credits
		OR	
CIS	170	Desktop Publishing	3 credits
BUS	290	Business Internship	3 credits

Total Semester Hours

18 credits

**Total Credits Required to Graduate: 69**

DSU BBA Core Requirements 60 credits

ACCT 210 Accounting I

ACCT 211 Accounting II

BADM 101 Survey of Business

BADM 220 Business Statistics

BADM 310 Business Finance

BADM 321 Business Statistics II

BADM 344 Managerial Communications

BADM 350 Legal Environment of Business

BADM 360 Organization and Management

BADM 370 Marketing

BADM 405 International Trade & Finance

BADM 425 Production and Operations Management

BADM 482 Business Policy and Strategy

CIS 325 Management Information Systems

CSC 105 Introduction to Computers

Choose one from the following:

- CSC 150 Computer Science I
- CIS 123 Problem Solving and Logic
- CIS 130 Visual Basic

ECON 201 Principles of Microeconomics

ECON 202 Principles of Macroeconomics

SOC 285 Society and Technology

Choose three credits from the following (1 credit each):

- CIS 206 Advanced Applications:
- CIS 207 Advanced Applications: Spreadsheets
- CIS 208 Advanced Applications: Database
- CIS 209 Advanced Applications: SAS
- CIS 210 QuickBooks I

MTC course – DSU course

ACCT 110 – ACCT 210

ACCT 111 – ACCT 211

ACCT 212 – ACCT 310

ACCT 214 & ACCT 215 – ACCT 320

ACCT 221 – CIS 210 and CIS 211

BUS 101 – BADM 101

BUS 238 – BADM 310

BUS 140 – BADM 350

BUS 120 – BADM 370

BADM 216 – CIS 207

BADM 217 – CIS 208

CIS 105 – CSC 105