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IDAHO PUBLIC  
UTILITIES COMMISSION

**BEFORE THE**

**IDAHO PUBLIC UTILITIES COMMISSION**

**IN THE MATTER OF THE APPLICATION )  
OF AVISTA CORPORATION FOR )  
AUTHORITY TO INCREASE ITS RATES )  
AND CHARGES FOR ELECTRIC AND )  
NATURAL GAS SERVICE TO ELECTRIC )  
AND NATURAL GAS CUSTOMERS IN )  
THE STATE OF IDAHO. )**

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**CASE NO. AVU-E-04-1/  
AVU-G-04-1**

**DIRECT TESTIMONY OF PATRICIA HARMS**

**IDAHO PUBLIC UTILITIES COMMISSION**

**JUNE 21, 2004**

1 Q. Please state your name and address for the  
2 record.

3 A. My name is Patricia Harms. My business address  
4 is 472 West Washington Street, Boise, Idaho.

5 Q. By whom are you employed and in what capacity?

6 A. I am employed by the Idaho Public Utilities  
7 Commission (Commission) as an auditor.

8 Q. Give a brief description of your educational  
9 background and experience.

10 A. I graduated from Boise State University, Boise,  
11 Idaho in 1981 with a B.A. degree in Business  
12 Administration, emphasis in Accounting. I am a Certified  
13 Public Accountant licensed by the State of Idaho. Prior  
14 to joining the Commission Staff in 2000, I was employed  
15 by the State of Alaska as an In Charge Auditor and  
16 performed both financial and performance audits of  
17 governmental agencies. I have attended many seminars and  
18 classes involving auditing and accounting. While at the  
19 Commission I have audited a number of utilities including  
20 water, electric and telephone utilities and provided  
21 comments and testimony in a number of cases that dealt  
22 with general rates, hook-up fees, accounting issues, and  
23 other regulatory issues. I have also completed the  
24 National Association of Regulatory Utility Commissioners'  
25 (NARUC) annual regulatory studies program at Michigan

1 State University. I also attend meetings of NARUC's  
2 Staff Subcommittee on Accounting and Finance. I am a  
3 member of the State/Federal Joint Oversight team for the  
4 Qwest 272 Audit.

5 Q. What is the purpose of your testimony?

6 A. I have prepared Staff's revenue requirement  
7 exhibits for Case Nos. AVU-E-04-1 and AVU-G-04-1. My  
8 testimony summarizes the Staff adjustments, rate base,  
9 revenue requirement and revenue requirement increase  
10 proposed in these cases.

11 Staff calculates an **electric** rate base of  
12 \$418,277,000, an electric revenue requirement deficiency  
13 of \$23,078,000 and an overall revenue percentage increase  
14 of 15.78%. Staff witness Hessing discusses Staff's total  
15 revenue allocation to customer classes, which includes  
16 the Power Cost Adjustment and Demand Side Management  
17 rider rate adjustments in addition to the general rate  
18 adjustment.

19 Staff calculates a **natural gas** rate base of  
20 \$58,867,000, a natural gas revenue requirement deficiency  
21 of \$3,105,000 and an overall revenue percentage increase  
22 of 5.98%.

23 **ELECTRIC SECTION**

24 Q. What exhibits are you sponsoring associated  
25 with the electric utility operations?

1           A.    I am sponsoring Staff Exhibit Nos. 101 and 102.  
2           These exhibits outline Staff's proposed electric revenue  
3           requirement and itemize the adjustments to Avista  
4           Corporation's (Avista; Company) proposed electric test  
5           year numbers. I also prepared Staff Exhibit Nos. 103 and  
6           104 related to specific Staff adjustments proposed in  
7           this case on transmission and advertising. Finally, I am  
8           also sponsoring Staff Exhibit No. 105 which calculates a  
9           deferral of return related to the Coyote Springs 2  
10          project.

11          Q.    What is the purpose of Staff Exhibit No. 101?

12          A.    This exhibit shows the overall electric net  
13          operating income requirement, revenue requirement  
14          deficiency and percent increase for the Idaho  
15          jurisdiction as calculated by Staff and, for comparison  
16          purposes, as calculated by the Company.

17          Q.    What revenue requirement does Staff propose?

18          A.    The total Idaho electric net operating income  
19          requirement proposed by Staff is \$38,691,000 as shown on  
20          Exhibit No. 101, line 3. This results in an overall  
21          electric base rate increase of \$23,078,000 (line 9) or  
22          15.78% (line 11). The Company had calculated an overall  
23          electric base rate increase of \$35,222,000 or 24.08%.

24          Q.    How is this revenue requirement calculated?

25          A.    Staff calculated the electric revenue

1 requirement using Avista's proposed 2002 proformed test  
2 year, Staff's adjustments, and Staff's proposed rate of  
3 return while deferring the return on the Coyote Springs 2  
4 project.

5 Q. What is the effect of deferring the return on  
6 the Coyote Springs 2 project?

7 A. This deferral using Staff's recommended return  
8 reduces the Company's electric revenue requirement by  
9 \$487,000 (Staff Exhibit No. 101, line 8) or \$13,045 per  
10 \$1 million in Coyote Springs 2 gross plant. Deferral of  
11 the return on Coyote Springs 2 in this case would reduce  
12 the revenue requirement but still provides the same net  
13 present value over 10 years. The deferred balance  
14 accrues a carrying charge at the return authorized in  
15 this case to allow the Company the opportunity to earn  
16 the same revenue it would have earned had the return not  
17 been deferred. The intent of this deferral is to help  
18 mitigate the large base rate increase in conjunction with  
19 recovery of deferred power supply costs. A further  
20 discussion of this deferred return and its calculation in  
21 Exhibit No. 105 is contained at the end of my testimony  
22 in this electric proceeding.

23 Q. What is the purpose of Staff Exhibit No. 102?

24 A. This schedule shows the Company Electric Pro  
25 Forma Totals (from Company Exhibit No. 14, page 9 of 10,

1 column aj) in the first column, Staff's proposed  
2 adjustments in the succeeding columns, and Staff's  
3 Electric Pro Forma Totals in the last column. For each  
4 Staff adjustment on Staff Exhibit No. 102, the net  
5 operating income is shown on line 27, total rate base on  
6 line 39, and revenue requirement change on line 40. Net  
7 operating income is comprised of operating income before  
8 federal income taxes (line 24) less the sum of the  
9 current accrual and deferred income taxes on lines 25 and  
10 26 of Staff Exhibit No. 102.

11 **AVISTA'S PRO FORMA TOTALS**

12 Q. How did Avista calculate its Pro Forma Totals  
13 on Company witness Falkner's Exhibit No. 14, page 9 of  
14 10, column aj?

15 A. The Company presented electric financial  
16 results for the 2002 test year that were revised by  
17 Standard Commission Basis Adjustments as well as  
18 additional pro forma and normalizing adjustments. Staff  
19 witness Stockton discusses the Company's Standard  
20 Commission Basis Adjustments (Company Exhibit No. 14,  
21 pages 4 through 7, columns c through x) and proposes the  
22 Commission adopt them.

23 Q. What does Staff recommend regarding each  
24 electric adjustment proposed by the Company in columns y  
25 through ai on Company Exhibit No. 14, pages 7 through 9?

1           A.    The Commission Staff places these known and  
2           measurable adjustments into two categories.  First, there  
3           are two adjustments Staff accepts as reasonable in the  
4           amount proposed by the Company.  Second, the remaining  
5           adjustments proposed by Avista have merit, but for a  
6           variety of reasons require a modification.  I will  
7           discuss each adjustment category and each adjustment  
8           individually.

9           Q.    In addition to the Standard Commission Basis  
10          Adjustments, which Avista pro forma adjustments do Staff  
11          recommend the Commission adopt?

12          A.    Staff recommends the Commission adopt Avista's  
13          Electric Pro Forma Insurance adjustment proposed in  
14          Company Exhibit No. 14, page 8 of 10, column ad.  This  
15          adjustment increases operating expenses by \$998,000.  
16          Staff witness Stockton testifies about these costs in  
17          greater detail.

18          Staff also recommends the Commission adopt  
19          Avista's Pro Forma Power Supply adjustment proposed in  
20          Company Exhibit No. 14, page 8 of 10, column ab.  This  
21          adjustment decreases net operating income by \$7,832,000.  
22          Staff witness Sterling discusses the Company's Pro Forma  
23          Power Supply adjustment.

24          Q.    Which Avista adjustments have merit but should  
25          be attributed a different dollar amount than that

1 proposed by the Company?

2 A. All of the electric adjustments proposed by the  
3 Company in columns y through ai on Company Exhibit No.  
4 14, pages 7 through 9, should be revised except for the  
5 adjustments relating to insurance and power supply. In  
6 many instances (Coyote Springs 2, Cabinet Gorge,  
7 Vegetation Management and Labor), Staff recommends that  
8 the Company's adjustments be revised to reflect actual  
9 costs instead of estimates. In other instances  
10 (Transmission, Small Generation, Capital Costs Small  
11 Generation Options and Pensions), Staff recommends  
12 disallowing a portion of the costs proposed by the  
13 Company as explained later in my testimony. Staff's  
14 revisions to these adjustments are included on Staff  
15 Exhibit No. 102.

16 **Transmission**

17 Q. Please explain Staff's adjustment E1 on Exhibit  
18 No. 102, page 1 of 3.

19 A. The first adjustment relates to three  
20 transmission projects estimated for completion after the  
21 Company's proposed 2002 test year. Two of these projects  
22 were estimated for completion after the Company's rate  
23 case filing. These projects are included in the  
24 Company's filing (Company Exhibit No. 14, page 9 of 10,  
25 column ah) as if they were in service the entire year and



1 use engineering estimates as the cost basis of the  
2 Company's adjustment. The Company increased rate base by  
3 \$8,849,000 and decreased net operating income by \$249,000  
4 to reflect project estimated costs, depreciation,  
5 property taxes and income taxes.

6 However, one of the three projects, the Beacon  
7 to Bell line, included within the Company's filing has  
8 been suspended until 2005 and should therefore be  
9 removed. Additionally, actual costs for the remaining  
10 two projects, Beacon to Rathdrum line and Pinecreek  
11 Substation Rebuild, are less than those included in the  
12 Company's filing; therefore the pro forma rate base and  
13 operating results should reflect these actual costs.  
14 These two updates result in reduced rate base of \$438,000  
15 and \$615,000. Finally, the Company's filing has not  
16 reflected any reduced costs or increased revenues  
17 associated with the projects to provide proper matching.  
18 Therefore, including the plant investment as if the plant  
19 had been in operation the full year is unreasonable.

20 The Commission, in Order No. 29505 dated May  
21 25, 2004 for Idaho Power Company, clearly recognizes that  
22 transmission projects generate revenue or reduce  
23 expenses. As noted on page 7, "the Commission expects  
24 all utilities to attempt to identify expense saving and  
25 revenue producing effects when proposing rate base

1 adjustments for major plant additions." Avista's  
2 proposed plant adjustment does not provide any increased  
3 revenue or expense savings to match the project costs it  
4 proposes. Although the Commission stated in Order No.  
5 29505 that the proxy calculation should not be used as  
6 precedent in other cases, it is unreasonable to expect  
7 the Commission to allow full recovery of plant investment  
8 as if the plant had been in operation the full year  
9 without a corresponding adjustment to revenues and  
10 expenses. To that end, Staff has proposed adjustment E1.

11 Adjustment E1 reduces rate base costs for these  
12 transmission projects to reflect actual costs provided by  
13 the Company during Staff's May 2004 on-site audit and  
14 removes the annualization of rate base costs for these  
15 projects. Plant annualization adjustments include new  
16 plant investment in the calculation of rate base as if it  
17 were in service the entire year when it was not. The  
18 Company's annualization of these costs is replaced by  
19 Staff's calculation of the projects' actual costs as if  
20 the projects were in rate base for one month (December  
21 31, 2002) of the test year. This adjustment is necessary  
22 because the Company did not provide expense saving and  
23 revenue producing effects for this annualized rate base  
24 adjustment. Staff's adjustment reduces the Company-  
25 proposed Idaho electric rate base by \$8,518,000 and

1 reduces the Company-proposed Idaho electric operating  
2 expenses for associated depreciation, property and state  
3 income taxes by \$358,000. After federal income taxes,  
4 the effect of this adjustment increases Idaho electric  
5 net operating income by \$230,000. The net effect of this  
6 adjustment decreases the Company's Idaho electric revenue  
7 requirement by \$1,592,000.

8           However, if the Commission chooses to annualize  
9 the projects' costs rather than deny the adjustment  
10 outright until Avista's next rate case, an adjustment is  
11 required to eliminate the potential mismatch between  
12 revenues, expenses and rate base. Using a ratio of  
13 revenues to plant and maintenance expense to plant, a  
14 proxy for imputed revenues and maintenance expense  
15 reductions can be developed. These ratios applied to the  
16 plant additions produces approximately \$270,000 of Idaho  
17 electric revenue to be imputed and \$30,000 of reduced  
18 Idaho electric maintenance expenses using a method  
19 similar to that identified in Order No. 29505, Case No.  
20 IPC-E-03-13. Although this methodology does not provide  
21 precedential value, it offers the Commission the option  
22 to include new transmission investment in rate base while  
23 protecting customers from inequities of a mismatch.

24           If these projects are included in this case,  
25 the corrected annualized costs result in a \$7,801,000

1 rate base increase. As noted previously, based upon the  
2 most recent Commission Order discussing this issue, an  
3 adjustment imputing revenue increases and expense  
4 reductions is required before these projects can be  
5 included in rate base without the inequities of a  
6 mismatch.

7 The rate base amount of \$7,801,000 reflects a  
8 change in depreciation rates to incorporate the  
9 Washington rates recommended by Staff witness English in  
10 this alternative rate base calculation. See Staff  
11 Exhibit No. 103 for a table including these proposals.

12 Q. Has the Company annualized other construction  
13 projects completed in or after its proposed test year?

14 A. Yes. The Company has annualized the Coyote  
15 Springs 2, Small Generation and Cabinet Gorge project  
16 costs.

17 Q. Has Staff accepted annualization of these  
18 Company-proposed adjustments?

19 A. Yes. The increased revenues or reduced  
20 expenses associated with these projects are included in  
21 the Company's power supply model and, as a result,  
22 provide adequate matching of the revenue and expenses of  
23 these investments in plant.

24 **Cabinet Gorge**

25 Q. Please explain why adjustment E2 on Exhibit No.

1 102, page 1 of 3 reduces rate base for Cabinet Gorge.

2 A. Adjustment E2 relates to the Cabinet Gorge  
3 construction project completed after the Company's  
4 proposed 2002 test year. Based upon estimates of the  
5 total plant cost, the Company's proposed adjustment  
6 (Company Exhibit No. 14, page 9 of 10, column ai)  
7 increased Idaho electric rate base by \$2,232,000 and  
8 reduced Idaho electric net operating income by \$17,000.  
9 Staff proposes reducing the costs in the Company's filing  
10 associated with Cabinet Gorge to those actually incurred  
11 as of April 2004 because the project was completed in  
12 March 2004. Staff's adjustment reduces the Company-  
13 proposed Idaho electric rate base by \$110,000 and reduces  
14 the Company-proposed Idaho electric operating expenses  
15 for associated property and state income taxes by \$2,000.  
16 After federal income taxes, this adjustment increases  
17 Idaho electric net operating income by \$1,000. The net  
18 effect of this adjustment is a \$17,000 decrease in the  
19 Company's Idaho electric revenue requirement.

20 **Small Generation (Boulder Park and Kettle Falls)**

21 Q. Please explain why adjustment E3 on Exhibit No.  
22 102, page 1 of 3 reduces depreciation for Boulder Park.

23 A. The Company's adjustment to annualize the costs  
24 of Boulder Park (Company Exhibit No. 14, page 7 of 10,  
25 column z which annualized costs for both Boulder Park and

1 Kettle Falls) used 5% as the depreciation rate for  
2 Account 344 (Generators) instead of 4.14% as approved by  
3 the State of Washington. Staff witness English  
4 recommends the Commission adopt the depreciation rates  
5 approved by the State of Washington. As a result,  
6 Staff's proposed adjustment reduces Idaho electric  
7 depreciation expense by \$88,000 and reduces Idaho  
8 electric accumulated depreciation by \$44,000. The after-  
9 tax effect is an increase in Idaho electric net operating  
10 income of \$57,000 and an increase in Idaho electric rate  
11 base of \$13,000. The net effect of this adjustment is an  
12 \$87,000 decrease in the Company's Idaho electric revenue  
13 requirement.

14 Q. Please explain why adjustment E4 on Exhibit No.  
15 102, page 1 of 3 reduces Boulder Park costs by 10%.

16 A. Staff witness Sterling has reviewed the Boulder  
17 Park cost overruns and recommends that 10% of the project  
18 costs be disallowed. Staff's proposed adjustment reduces  
19 Idaho electric rate base (including changes in  
20 accumulated depreciation and taxes) by \$1,085,000.  
21 Staff's proposed adjustment also reduces Idaho electric  
22 depreciation expense by \$44,000. This adjustment, after  
23 taxes, increases Idaho electric net operating income by  
24 \$31,000. The net effect of this adjustment on the  
25 Company's Idaho electric revenue requirement is a

1       \$205,000 decrease.

2           Q.    Did Commission Staff review the prudence of the  
3       Kettle Falls project costs?

4           A.    Yes.  Staff witness Sterling reviewed the  
5       project costs and recommended allowance of all costs  
6       included in the Company's Pro forma adjustment for Kettle  
7       Falls.

8       **Skookumchuck**

9           Q.    Please explain why Staff proposes adjustment E5  
10       on Exhibit No. 102, page 1 of 3 related to Skookumchuck.

11          A.    Avista has entered into a Purchase and Sale  
12       Agreement to sell its interest in the Skookumchuck  
13       hydroelectric plant (see Case No. AVU-E-04-2).  On a  
14       going-forward basis, this plant is not used and useful  
15       because it will no longer be owned by the Company.  
16       Staff's proposed adjustment removes the financial effects  
17       of this plant.  Staff's adjustment, after taxes, reduces  
18       Idaho electric rate base by \$104,000, increases Idaho  
19       electric net operating income by \$8,000 and reduces the  
20       Company's Idaho electric revenue requirement by \$28,000.

21       **Deferred Federal Income Tax**

22          Q.    Please explain why Staff proposes adjustment E6  
23       on Exhibit No. 102, page 1 of 3 to reduce deferred taxes  
24       in rate base.

25          A.    Pursuant to Internal Revenue Service tax

1 changes, Avista is now allowed to expense and deduct  
2 certain plant and inventory in the current period that  
3 were once required to be capitalized. This tax benefit  
4 resulted in a 2003 refund on taxes paid by the Company in  
5 prior years and is the basis of Staff's proposed  
6 \$9,966,000 reduction in Idaho electric rate base. Staff  
7 witness English will provide additional details regarding  
8 this adjustment, which reduces the Company's Idaho  
9 electric revenue requirement by \$1,442,000.

10 **Coyote Springs 2**

11 Q. Please explain why Staff proposes adjustment E7  
12 on Exhibit No. 102, page 1 of 3 that reduces the  
13 Company's Coyote Springs 2 Pro Forma adjustment.

14 A. The Company's filing (Company Exhibit No. 14,  
15 page 7 of 10, column y) included Coyote Springs 2 project  
16 costs that were a combination of actual and estimated  
17 costs. The Company's pro forma adjustment increased  
18 Idaho electric rate base by \$36,965,000 and decreased  
19 Idaho electric net operating income by \$1,896,000. The  
20 adjustment proposed by Staff witness Stockton reduces the  
21 Company-proposed Idaho electric rate base by \$1,621,000  
22 and increases the Company-proposed Idaho electric net  
23 operating income by \$172,000 to reflect actual costs as  
24 of the end of April 2004. This adjustment incorporates  
25 the latest insurance payment received by Avista for the



1 transformer and reduces the Company's Idaho electric  
2 revenue requirement by \$504,000.

3 Q. Did Commission Staff review the prudence of the  
4 project's costs?

5 A. Yes. Staff witness Sterling reviewed the  
6 Coyote Springs 2 project costs and recommended allowance  
7 of all incurred costs.

8 **Small Generation Options**

9 Q. Please explain Staff's proposed adjustment E8  
10 on Exhibit No. 102, page 2 of 3 that reduces the  
11 Company's Small Generation Options Pro Forma adjustment.

12 A. The Company's filing included capital project  
13 costs associated with leased turbines that the Commission  
14 in Order No. 29130 stated should be removed from the  
15 Power Cost Adjustment deferral accounts. These projects  
16 (Kettle Falls Bi-Fuel, Devil's Gap, and Othello) are not  
17 used and useful on a going-forward basis because the  
18 projects were never completed or beneficial to the  
19 customers. Staff's adjustment, as discussed in more  
20 detail by Staff witness Stockton, removes the rate base  
21 treatment of these projects. This adjustment reduces  
22 Idaho electric rate base by \$539,000 and has no impact on  
23 Idaho electric net operating income. This adjustment  
24 reduces the Company's Idaho electric revenue requirement  
25 by \$78,000.

1       **Labor (Executive and Non-Executive)**

2           Q.     Please explain why Staff proposes the  
3 adjustments to executive and non-executive labor expenses  
4 (adjustments E9 and E10 on page 2 of 3, Exhibit No. 102).

5           A.     In its filing (Company Exhibit No. 14, pages 8  
6 and 9 of 10, columns ae and af) the Company proposed  
7 adjustments to these expense categories for expected  
8 increases. As a result, the Company's pro forma  
9 adjustment decreases Idaho electric net operating income  
10 by \$705,000 and \$15,000 for non-executive and executive  
11 labor, respectively. Staff witness Stockton discusses  
12 these adjustments in more detail and proposes Staff  
13 adjustments E9 and E10 to reflect actual labor expenses  
14 incurred during 2004. These adjustments proposed by  
15 Staff increase Idaho electric net operating income by  
16 \$26,000 for non-executive labor and \$9,000 for executive  
17 labor. These adjustments decrease the Company's Idaho  
18 electric revenue requirement by \$41,000 (non-executive  
19 labor) and \$14,000 (executive labor).

20       **Vegetation Management**

21           Q.     Please explain why Staff proposes adjustment  
22 E11 on Exhibit No. 102, page 2 of 3 to vegetation  
23 management expenses.

24                     In its filing (Company Exhibit No. 14, page 9  
25 of 10, column ag) the Company proposed an adjustment for

1 this expense category to reflect planned increases in  
2 these vegetation management expenses as discussed in more  
3 detail by Staff witness Stockton. The Company-proposed  
4 adjustment reduces Idaho electric net operating income by  
5 \$785,000.

6 The adjustment proposed by Staff represents an  
7 average of the actual amounts expended for vegetation  
8 management during 1998 through 2003. This average  
9 reflects the variability in the amount expended from year  
10 to year due to the cyclical nature of the vegetation  
11 management program and recognizes that the amount  
12 recorded in the test year is abnormally low in comparison  
13 to other years. This adjustment increases Idaho electric  
14 net operating income by \$288,000. This adjustment  
15 reduces the Company's Idaho electric revenue requirement  
16 by \$451,000.

17 **Accounts Receivable Fees**

18 Q. Please explain why Staff proposes to remove  
19 accounts receivable fees in adjustment E12 on Exhibit No.  
20 102 on page 2 of 3.

21 A. These fees are associated with the Accounts  
22 Receivable Sale Program. Staff witness Stockton  
23 discusses this adjustment in more detail. Staff has  
24 removed these fees from the filed expenses and increased  
25 Idaho electric net operating income by \$357,000 because

1 the Company states that this program is like a working  
2 capital addition to rate base. Staff witness Stockton  
3 has calculated a negative cash working capital for the  
4 Company. As a result, working capital should not be  
5 included in the Company's filing. This adjustment  
6 reduces the Company's Idaho electric revenue requirement  
7 by \$558,000.

8 **Pensions**

9 Q. Please explain why Staff proposes adjustment  
10 E13 on Exhibit No. 102 on page 2 of 3 to pensions.

11 A. Staff witness English addresses this adjustment  
12 in his testimony. He disagrees with the Company's  
13 treatment of pension expense because the Company uses an  
14 actuarial assumption of future rates of return that are  
15 significantly different than those used for 2004.  
16 Additionally, he believes that recovery of pension  
17 expense in this case should be based on the actual amount  
18 of cash that a company is required to contribute to the  
19 pension plan to meet its minimum funding liability and  
20 avoid interest and penalties. Staff's proposed  
21 adjustment increases Idaho electric net operating income  
22 by \$554,000. This adjustment reduces the Company's Idaho  
23 electric revenue requirement by \$867,000.

1       **Depreciation Expense**

2           Q.    Please explain why Staff proposes adjustment  
3       E14 on Exhibit No. 102 on page 2 of 3 to depreciation  
4       expense.

5           A.    Staff recommends that the Company's  
6       depreciation rates authorized be the same as those in its  
7       Washington jurisdiction because logic dictates that plant  
8       in Idaho would not depreciate faster than the same plant  
9       in Washington. Staff witness English discusses this  
10      adjustment in further detail and notes that the current  
11      overall depreciation rates of Avista for its Idaho  
12      jurisdiction are significantly higher than rates more  
13      recently approved by this Commission. The adjustment  
14      increases Idaho electric net operating income by \$432,000  
15      and reduces the Company's Idaho electric revenue  
16      requirement by \$676,000.

17       **Corporate Fees**

18           Q.    Please explain why Staff proposes adjustment  
19      E15 on Exhibit No. 102 on page 2 of 3 related to  
20      Corporate Fees.

21           A.    Staff proposes reducing these expenses to  
22      reflect costs attributable to the Company's affiliates.  
23      Staff witness Stockton discusses this adjustment in  
24      greater detail. The adjustment increases Idaho electric  
25      net operating income by \$74,000 and reduces the Company's

1 Idaho electric revenue requirement by \$116,000.

2 **Legal Expenses**

3 Q. Please describe Staff adjustment E16 on Exhibit  
4 No. 102 (page 3 of 3) related to legal expenses.

5 A. This adjustment reduces expenses for legal  
6 costs that should have been directly assigned to  
7 unregulated affiliates or were for extraordinary events  
8 that will not recur (such as the bankruptcy filing of  
9 Enron Corporation and the closed Federal Energy  
10 Regulatory Commission investigation). Staff witness  
11 English discusses this adjustment in greater detail.  
12 This adjustment increases Idaho electric net operating  
13 income by \$366,000 and reduces the Company's Idaho  
14 electric revenue requirement by \$573,000.

15 **Miscellaneous Expenses**

16 Q. Please describe Staff adjustment E17 on Exhibit  
17 No. 102 (page 3 of 3) related to miscellaneous expenses.

18 A. Staff witness English proposes reducing  
19 expenses by amounts pertaining to the promotion of  
20 corporate image, holiday lunches and charitable  
21 organizations. This adjustment increases Idaho electric  
22 net operating income by \$250,000 and reduces the  
23 Company's Idaho electric revenue requirement by \$391,000.

24  
25

1 **Western Electricity Coordinating Council (WECC) Dues**

2 Q. Please explain why Staff proposes adjustment  
3 E18 on Exhibit No. 102 (page 3 of 3) related to WECC  
4 dues.

5 A. The Company is no longer a member of WECC and  
6 therefore is no longer incurring the expenses for WECC  
7 administrative and security dues. Staff's adjustment  
8 increases Idaho electric net operating income by \$10,000  
9 and reduces the Company's Idaho electric revenue  
10 requirement by \$16,000.

11 Avista is still incurring expenses associated  
12 with the Pacific Northwest Security Coordinator (PNSC)  
13 and as a result, Staff has not adjusted the expenses  
14 associated with the PNSC.

15 **Advertising Expenses**

16 Q. Please explain why Staff proposes adjustment  
17 E19 on Exhibit No. 102 (page 3 of 3) to advertising  
18 expenses.

19 A. Staff has removed costs associated with  
20 advertising expenses that include the naming rights  
21 contract for Avista Stadium and rotunda signage at the  
22 Spokane airport (see Staff Exhibit No. 104 for a further  
23 description of these and other advertising costs). Due  
24 to the nature of this advertising, the Company did not  
25 provide copies of them to Staff. Staff has observed the

1 Avista sign at the airport and photographs of the Avista  
2 Stadium sign; neither provides educational messages  
3 related to the Company's operations. Therefore, this  
4 advertising is image related and should be recorded  
5 below-the-line.

6 Staff's adjustment also removes expenses  
7 associated with the Company's sponsorship of Spokane  
8 Hoopfest and the Spokane Interplayers Ensemble.

9 While Staff does not discourage Avista from  
10 providing sponsorships and Company presence in its  
11 community, these expenses should be recorded as below-  
12 the-line expenses that are not paid by regulated  
13 customers. This Commission has consistently disallowed  
14 charitable contributions and image advertising for  
15 ratemaking purposes. These costs should continue to be  
16 disallowed for ratemaking purposes because they are not a  
17 cost of providing electrical service to the Company's  
18 customers.

19 Finally, Staff has removed the expenses  
20 allocated to the utility's electrical operations for an  
21 educational radio spot relating to the reduction in  
22 natural gas expenses residential customers were to pay in  
23 2002. These costs are not appropriate for the electrical  
24 utility and should have been allocated only to the  
25 Company's gas operations.



1           Staff's adjustment for the preceding items  
2 increases Idaho electric net operating income by \$36,000  
3 and reduces the Company's Idaho electric revenue  
4 requirement by \$56,000.

5           **Avista Foundation**

6           Q.    Please explain why Staff proposes adjustment  
7 E20 on Exhibit No. 102 on page 3 of 3 related to Avista  
8 Foundation.

9           A.    The Avista Foundation (Foundation) is a  
10 charitable organization that was created by Avista Corp.  
11 While Staff does not discourage the charitable efforts of  
12 the Company, the costs (primarily consulting/legal fees)  
13 associated with the creation of the Foundation are not  
14 related to the provision of electrical service to  
15 customers and should be removed from the Company's  
16 filing. The adjustment increases Idaho electric net  
17 operating income by \$5,000 and reduces the Company's  
18 Idaho electric revenue requirement by \$8,000.

19           **Restate Debt Interest**

20           Q.    Please describe Staff adjustment E21 on Exhibit  
21 No. 102, page 3 of 3 related to the restatement of debt  
22 interest.

23           A.    This adjustment restates debt interest using  
24 the Staff-proposed embedded weighted average cost of debt  
25 and applies this percentage (4.69%) to Staff's pro forma

1 rate base. This restatement decreases the Idaho electric  
2 current federal income tax accrual by \$9,000 and reduces  
3 the Company's Idaho electric revenue requirement by  
4 \$14,000.

5 **Deferred Return on Coyote Springs 2 Project**

6 Q. Please describe Exhibit No. 105 that calculates  
7 a deferred return on the Coyote Springs 2 project.

8 A. Line 22 on this exhibit reflects the deferred  
9 Idaho electric revenue requirement per million dollars of  
10 Coyote Springs 2 gross plant. This \$13,054 is the  
11 difference between the present value of the revenue  
12 requirement return of \$119,155 in year one (line 19) and  
13 the levelized return of \$106,101 (line 21). This  
14 deferral changes from year to year because the revenue  
15 requirement associated with the Coyote Springs 2 project  
16 decreases each year as a result of increasing accumulated  
17 depreciation.

18 The deferral account activity (lines 26 through  
19 30 on Exhibit No. 105) shows that the deferral of return  
20 is reversed within the ten-year period. This confirms  
21 that the overall effect of this proposal is to defer the  
22 return and not deny the return on the Coyote Springs 2  
23 project. Full recovery of this return deferral is  
24 completed in year 10 as shown on line 30.

25 Because this deferral is reflected on Exhibit

1 No. 101, line 8 after the conversion factor has been  
2 applied, the Idaho electric deferral amount of \$8,345  
3 (line 28) must be grossed up for ratemaking purposes to  
4 reflect the deferral on the same basis as the Idaho  
5 electric revenue requirement deficiency on Exhibit No.  
6 101, line 7. This results in an Idaho electric deferral  
7 of \$13,054 per million dollars of Coyote Springs 2 gross  
8 plant or \$486,797 as reflected on Exhibit No. 101, line 8  
9 and note (1).

10 Q. Does this conclude your direct testimony in  
11 this electric proceeding?

12 A. Yes, it does.

13 **GAS SECTION**

14 Q. What exhibits are you sponsoring associated  
15 with the gas utility operations?

16 A. I am sponsoring Staff Exhibit Nos. 106 and 107.  
17 These exhibits outline Staff's proposed Idaho gas revenue  
18 requirement and itemize Staff's adjustments to Avista's  
19 proposed test year numbers for the gas operations. I  
20 also prepared Staff Exhibit No. 108 related to the  
21 advertising adjustment proposed by Staff in this gas  
22 case.

23 Q. What is the purpose of Staff Exhibit No. 106?

24 A. This exhibit shows the overall natural gas net  
25 operating income requirement, revenue requirement

1 deficiency and percent increase for the Idaho  
2 jurisdiction as calculated by Staff and, for comparison  
3 purposes, as calculated by the Company.

4 Q. What revenue requirement does Staff propose?

5 A. The total Idaho gas net operating income  
6 requirement proposed by Staff is \$5,445,000 as shown on  
7 Staff Exhibit No. 106, line 3. This results in an  
8 overall Idaho gas base rate increase of \$3,105,000 (line  
9 7) or 5.98% (line 9). The Company had calculated an  
10 overall Idaho gas base rate increase of \$4,754,000 or  
11 9.16%.

12 Q. How is this revenue requirement calculated?

13 A. Staff calculated the Idaho gas revenue  
14 requirement using Avista's proposed 2002 proformed test  
15 year, Staff's adjustments, and Staff's proposed rate of  
16 return.

17 Q. What is the purpose of Staff Exhibit No. 107?

18 A. This schedule shows the Company Pro Forma Gas  
19 Total (from Company Exhibit No. 15, page 7 of 8, last  
20 column) in the first column, Staff's proposed adjustments  
21 in the succeeding columns, and Staff's Pro Forma Gas  
22 Total in the last column.

23 **AVISTA'S PRO FORMA TOTALS**

24 Q. How did Avista calculate its Pro Forma Totals  
25 on Company witness Falkner's Exhibit No. 15, page 7 of 8

1 (last column)?

2 A. The Company presented Idaho gas financial  
3 results for the 2002 test year that were revised by  
4 Standard Commission Basis Adjustments as well as  
5 additional pro forma and normalizing adjustments. Staff  
6 witness Stockton discusses the Company's Standard  
7 Commission Basis Adjustments (Company Exhibit No. 15,  
8 pages 4 through 6, columns c through o) and proposes the  
9 Commission adopt them except for the Company's gas  
10 inventory adjustment that increases Idaho gas rate base  
11 by \$1,572,000 (Company Exhibit No. 15, page 4, column e).  
12 The Gas Inventory section of this testimony and Staff  
13 witness Stockton's testimony discuss Staff's view of this  
14 adjustment in greater detail.

15 Q. What does Staff recommend regarding each  
16 adjustment proposed by the Company in columns p through t  
17 on Company Exhibit No. 15, pages 6 through 7?

18 A. The Commission Staff places these known and  
19 measurable adjustments into two categories. First, there  
20 is one adjustment Staff accepts as reasonable in the  
21 amount proposed by the Company. Second, the remaining  
22 adjustments proposed by Avista have merit, but require a  
23 modification. I will discuss each adjustment category  
24 and each adjustment individually.

25

1 Q. In addition to the Standard Commission Basis  
2 Adjustments, which Avista pro forma adjustment does Staff  
3 recommend the Commission adopt?

4 A. Staff recommends the Commission adopt Avista's  
5 Pro Forma Insurance adjustment proposed in Company  
6 Exhibit No. 15, page 7 of 8, column r. This adjustment  
7 increases Idaho gas operating expenses by \$202,000.  
8 Staff witness Stockton testifies to these costs in  
9 greater detail.

10 Q. Which Avista pro forma adjustments have merit  
11 but should be attributed a different dollar amount than  
12 that proposed by the Company?

13 A. The adjustments to labor costs (executive and  
14 non-executive) proposed by the Company in columns s and t  
15 on Company Exhibit No. 15, page 7 of 8 should be revised  
16 to represent actual costs as discussed in Staff witness  
17 Stockton's testimony.

18 The Pro Forma Revenue Gas Supply adjustment  
19 proposed in Company Exhibit No. 15, page 6 of 8, column p  
20 decreases Idaho gas net operating income by \$112,000.  
21 Staff witness Fuss discusses the Company's Gas Supply  
22 adjustment and proposes a minor adjustment related to it.

23 The adjustment to pension costs proposed by the  
24 Company in column q on Company Exhibit No. 15, page 7 of  
25 8 should be revised as discussed later in my testimony

1 and in Staff witness English's testimony. Staff's  
2 revisions to these adjustments are included on Staff  
3 Exhibit No. 107.

4 **Gas Inventory**

5 Q. Please describe Staff's adjustment G1 on  
6 Exhibit No. 107, page 1 of 2 that reduces Idaho gas rate  
7 base for gas inventory.

8 A. The first adjustment eliminates gas inventory  
9 from rate base as discussed in greater detail by Staff  
10 witness Stockton. Inventory is a component of working  
11 capital. Because the Company is not eligible to rate  
12 base and earn a return on cash working capital, it should  
13 be removed from rate base. Staff witness Stockton  
14 discusses this adjustment in further detail. This  
15 adjustment reduces Idaho gas rate base by \$1,572,000 and  
16 decreases the Company's Idaho gas revenue requirement by  
17 \$227,000.

18 **Deferred Federal Income Tax**

19 Q. Please explain why Staff proposes adjustment G2  
20 on Exhibit No. 107, page 1 of 2 to reduce deferred taxes  
21 in rate base.

22 A. Pursuant to Internal Revenue Service tax  
23 changes, Avista is now allowed to expense and deduct  
24 certain plant and inventory in the current period that  
25 were once required to be capitalized. This tax benefit

1 resulted in a 2003 refund on taxes paid by the Company in  
2 prior years and is the basis of Staff's \$2,639,000  
3 reduction in Idaho gas rate base. This adjustment  
4 reduces the Company's Idaho gas revenue requirement by  
5 \$382,000. Staff witness English will provide additional  
6 details regarding this adjustment.

7 **Labor (Executive and Non-Executive)**

8 Q. Please explain why Staff proposes adjustments  
9 G3 and G4 on Exhibit No. 107, page 1 of 2 to executive  
10 and non-executive labor.

11 A. In its filing (Company Exhibit No. 15, page 7  
12 of 8, columns s and t) the Company proposed adjustments  
13 to these labor expense categories for expected increases.  
14 The Company-proposed adjustments decreased Idaho gas net  
15 operating income by \$174,000 and \$8,000 for non-executive  
16 and executive labor, respectively. Staff witness  
17 Stockton discusses these adjustments in more detail and  
18 proposes adjustments to reflect actual labor expenses  
19 incurred during 2004. The adjustments proposed by Staff  
20 increase Idaho gas net operating income by \$2,000 for  
21 executive labor and \$6,000 for non-executive labor.  
22 These adjustments reduce the Company's Idaho gas revenue  
23 requirement by \$3,000 (executive labor) and \$9,000 (non-  
24 executive labor).



1       **Accounts Receivable Fees**

2           Q.     Please explain why Staff proposes to remove  
3     account receivable fees in adjustment G5 on Exhibit No.  
4     107, page 1 of 2.

5           A.     These fees are associated with the Accounts  
6     Receivable Sale Program. Staff witness Stockton  
7     discusses this adjustment in more detail. Staff has  
8     removed these fees from the filed expenses because the  
9     Company states that this program is like a working  
10    capital addition to rate base. Staff witness Stockton  
11    has calculated a negative cash working capital for the  
12    Company. As a result, working capital should not be  
13    included in the Company's filing. This adjustment  
14    increases Idaho gas net operating income by \$56,000 and  
15    reduces the Company's Idaho gas revenue requirement by  
16    \$88,000.

17       **Pensions**

18           Q.     Please explain why Staff proposes adjustment G6  
19    on Exhibit 107, page 1 of 2 to pensions.

20           A.     Staff witness English addresses this adjustment  
21    in his testimony. He disagrees with the Company's  
22    treatment of pension expense because the Company uses an  
23    actuarial assumption of future rates of return that are  
24    significantly different than those used for 2004.  
25    Additionally, he believes that recovery of pension

1 expense in this case should be based on the actual amount  
2 of cash that a company is required to contribute to the  
3 pension plan to meet its minimum funding liability and  
4 avoid interest and penalties. Staff's proposed  
5 adjustment increases Idaho gas net operating income by  
6 \$137,000 and decreases the Company's Idaho gas revenue  
7 requirement by \$214,000.

8 **Depreciation Expense**

9 Q. Please explain why Staff proposes adjustment G7  
10 on Exhibit No. 107, page 1 of 2 to depreciation expense.

11 A. Staff recommends that the Company's  
12 depreciation rates authorized be the same as those in its  
13 Washington jurisdiction because logic dictates that plant  
14 in Idaho would not depreciate faster than the same plant  
15 in Washington. Staff witness English discusses this  
16 adjustment in further detail and notes that the current  
17 overall depreciation rates of Avista for its Idaho  
18 jurisdiction are significantly higher than rates more  
19 recently approved by this Commission. The adjustment  
20 increases Idaho gas net operating income by \$28,000 and  
21 reduces the Company's Idaho gas revenue requirement by  
22 \$44,000.

23 **Legal Expenses**

24 Q. Please describe Staff adjustment G8 on Exhibit  
25 No. 107, page 2 of 2 related to legal expenses.

1           A.     This adjustment reduces expenses for legal  
2 costs that should have been directly assigned to  
3 affiliates or were for extraordinary events that will not  
4 recur (such as the bankruptcy filing of Enron  
5 Corporation) as discussed in greater detail by Staff  
6 witness English. This adjustment increases Idaho gas net  
7 operating income by \$13,000 and reduces the Company's  
8 Idaho gas revenue requirement by \$20,000.

9           **Miscellaneous Expenses**

10           Q.     Please describe Staff adjustment G9 on Exhibit  
11 No. 107, page 2 of 2 related to miscellaneous expenses.

12           A.     Staff witness English proposes reducing  
13 expenses by amounts pertaining to the promotion of  
14 corporate image, holiday lunches and charitable  
15 organizations. This adjustment increases Idaho gas net  
16 operating income by \$71,000 and reduces the Company's  
17 Idaho gas revenue requirement by \$111,000.

18           **Corporate Fees**

19           Q.     Please explain why Staff proposes adjustment  
20 G10 on Exhibit No. 107, page 2 of 2 related to Corporate  
21 Fees.

22           A.     Staff proposes reducing these expenses to  
23 reflect costs attributable to the Company's affiliates.  
24 The adjustment increases Idaho gas net operating income  
25 by \$17,000 and reduces the Company's Idaho gas revenue

1 requirement by \$27,000. Staff witness Stockton discusses  
2 this adjustment in greater detail.

3 **Advertising Expenses**

4 Q. Please explain why Staff proposes adjustment  
5 G11 on Exhibit No. 107, page 2 of 2 to advertising  
6 expenses.

7 A. Staff has removed costs associated with  
8 advertising expenses that include the naming rights  
9 contract for Avista Stadium and rotunda signage at the  
10 Spokane airport (see Staff Exhibit No. 108 for a further  
11 description of these and other advertising costs). Due  
12 to the nature of this advertising, the Company did not  
13 provide copies of them to Staff. Staff has observed the  
14 Avista sign at the airport and photographs of the Avista  
15 Stadium sign; neither provides educational messages  
16 related to the Company's operations. Therefore, this  
17 advertising is image related and should be recorded  
18 below-the-line.

19 Staff's adjustment also removes expenses  
20 associated with the Company's sponsorship of Spokane  
21 Hoopfest and the Spokane Interplayers Ensemble (see Staff  
22 Exhibit No. 108).

23 While Staff does not discourage the Company  
24 from providing sponsorships and Company presence in its  
25 community, these expenses should be recorded as below-

1 the-line expenses that are not paid by regulated  
2 customers. This Commission has consistently disallowed  
3 charitable contributions and image advertising for  
4 ratemaking purposes. These costs should continue to be  
5 disallowed for ratemaking purposes because they are not a  
6 cost of providing gas service to the Company's customers.

7 Finally, Staff has added expenses originally  
8 allocated to the utility's electrical operations for an  
9 educational radio spot relating to the reduction in  
10 natural gas expenses residential customers were to pay in  
11 2002. These costs are more appropriately wholly  
12 allocated to the Company's gas operations.

13 Staff's net adjustment for the preceding items  
14 increases Idaho gas net operating income by \$6,000 and  
15 decreases the Company's Idaho gas revenue requirement by  
16 \$9,000.

17 **Avista Foundation**

18 Q. Please explain why Staff proposes adjustment  
19 G12 on Exhibit No. 107, page 2 of 2 related to Avista  
20 Foundation.

21 A. The Avista Foundation (Foundation) is a  
22 charitable organization that was created by Avista Corp.  
23 While Staff does not discourage the charitable efforts of  
24 the Company, the costs (primarily consultant/legal fees)  
25 associated with the creation of the Foundation are not

1 related to the provision of gas service to customers and  
2 should be removed from the Company's filing. The  
3 adjustment increases Idaho gas net operating income by  
4 \$1,000 and decreases the Company's Idaho gas revenue  
5 requirement by \$2,000.

6 **Actual Therm Usage**

7 Q. Please describe Staff adjustment G13 on Exhibit  
8 No. 107, page 2 of 2 related to the Company's Cost of  
9 Service Study.

10 A. Staff witness Fuss identified this adjustment  
11 during his review of the Company's Cost of Service Study  
12 and provides further detail about it in his testimony.  
13 The Company understated revenue when calculating its Pro  
14 Forma Gas Supply adjustment. The actual therm usage  
15 adjustment reduces the Company's Idaho gas revenue  
16 requirement by \$23,000.

17 **Schedule M Allocator**

18 Q. Please describe Staff adjustment G14 on Exhibit  
19 No. 107, page 2 of 2 related to the Company's  
20 Jurisdictional Separation Study.

21 A. Staff witness Fuss identified this adjustment  
22 during his review of the Company's Jurisdictional  
23 Separation Study and describes the reason for it in his  
24 testimony. He recommends, and the Company agrees, that  
25 the appropriate allocator be used to distribute certain

1 gas costs. This adjustment reduces Idaho's share of  
2 taxes. The Company's Idaho gas revenue requirement is  
3 reduced by \$3,000.

4 **Restate Debt Interest**

5 Q. Please describe Staff adjustment G15 on Exhibit  
6 No. 107, page 2 of 2 related to the restatement of debt  
7 interest.

8 A. This adjustment restates debt interest using  
9 the Staff-proposed embedded weighted average cost of debt  
10 and applies this percentage (4.69%) to Staff's pro forma  
11 rate base. This restatement increases the current Idaho  
12 gas federal income tax accrual by \$49,000 and increases  
13 the Staff-proposed Idaho gas revenue requirement by  
14 \$77,000.

15 Q. Does this conclude your direct testimony in  
16 this gas proceeding?

17 A. Yes, it does.

18  
19  
20  
21  
22  
23  
24  
25

AVISTA UTILITIES  
 STAFF'S CALCULATION OF GENERAL REVENUE REQUIREMENT  
 IDAHO ELECTRIC SYSTEM  
 TEST YEAR 2002  
 (000'S OF DOLLARS)

Line No.	Description	STAFF IDAHO	COMPANY IDAHO
1	Pro Forma Rate Base	\$418,277	\$440,207
2	Proposed Rate of Return	9.250%	9.820%
3	Net Operating Income Requirement	\$38,691	\$43,228
4	Pro Forma Net Operating Income	<u>\$23,627</u>	<u>\$20,712</u>
5	Net Operating Income Deficiency	\$15,064	\$22,516
6	Conversion Factor	0.63926135	0.63926135
7	Revenue Requirement Deficiency	\$23,565	\$35,222
8	Levelized Deferred (1) Return on Coyote Springs 2	(487)	0
9	Revised Revenue Requirement Deficiency	<b>\$23,078</b>	<b>\$35,222</b>
10	Total General Business Revenues	\$146,248	\$146,248
11	Percentage Revenue Increase	<u>15.78%</u>	<u>24.08%</u>
12	Revenue Increase without Levelization	<u>16.11%</u>	

(1) This reflects the deferral of the Company's return on the Coyote Springs 2 plant for the first 10 years of its life. The deferral is calculated on Staff Exhibit No. 105.

The effect of this deferral is \$13,054 per \$1 million in Coyote Springs 2 gross plant.

Total gross plant as proposed by Staff witness Stockton equals	37,291,000	
multiplied by	13,054	per million
	486,797	
	487	at 000s level.



**AVISTA UTILITIES**  
**STAFF PRO FORMA IDAHO ELECTRIC RESULTS OF OPERATION**  
**TWELVE MONTHS ENDED DECEMBER 31, 2002**  
**(000'S OF DOLLARS)**

Line No.	DESCRIPTION	STAFF'S ADJUSTMENTS:							E7 Coyote Springs 2	
		Company Pro Forma TOTAL	E1 Transmission	E2 Cabinet Gorge	E3 Boulder Park Depr.	E4 Boulder Park Disallow.	E5 Skookum- chuck	E6 Deferred FIT		
<b>REVENUES</b>										
1	Total General Business	\$146,138								
2	Interdepartmental Sales	110								
3	Sales for Resale	16,976								
4	Total Sales of Electricity	163,224	0	0	0	0	0	0	0	0
5	Other Revenue	4,701								
6	Total Electric Revenue	167,925	0	0	0	0	0	0	0	0
<b>EXPENSES</b>										
<b>Production and Transmission</b>										
7	Operating Expenses	38,447								(174)
8	Purchased Power	46,559								
9	Depreciation and Amortization	10,846	(232)		(88)	(44)	(10)			(94)
10	Taxes	3,894	(126)	(2)	1	(4)	(4)			0
11	Total Production & Transmission	99,746	(358)	(2)	(87)	(48)	(16)			(268)
<b>Distribution</b>										
12	Operating Expenses	6,495								
13	Depreciation	5,670								
14	Taxes	4,097	4							3
15	Total Distribution	16,262	4	0	0	0	0	0	0	3
<b>Customer Accounting</b>										
16	Customer Accounting	4,296								
17	Customer Service & Information	1,480								
18	Sales Expenses	421								
<b>Administrative &amp; General</b>										
19	Operating Expenses	17,889								
20	Depreciation	3,878								
21	Taxes	1								
22	Total Admin. & General	21,768	0	0	0	0	0	0	0	0
23	Total Electric Expenses	143,973	(354)	(2)	(87)	(48)	(16)	0	0	(265)
24	OPERATING INCOME BEFORE FIT	23,952	354	2	87	48	12			265
<b>FEDERAL INCOME TAX</b>										
25	Current Accrual	774		3	30					93
26	Deferred Income Taxes	2,466	(140)	(2)		17				
27	NET OPERATING INCOME (line 24 - line 25 - line 26)	\$20,712	\$230	\$1	\$57	\$31	\$8	\$0	\$0	\$172
<b>RATE BASE</b>										
<b>PLANT IN SERVICE</b>										
28	Intangible	11,353								(3,324)
29	Production	310,208		(111)		(1,062)	(199)			1,519
30	Transmission	109,162	(8,718)			(27)				
31	Distribution	257,165								
32	General	36,363								
33	Total Plant in Service	724,251	(8,718)	(111)	0	(1,092)	(199)	0	0	(1,805)
<b>ACCUMULATED DEPRECIATION</b>										
34	ACCUM. PROVISION FOR AMORTIZATION	218,458	(125)		(44)	(22)	(68)			(95)
36	Total Accum. Depreciation & Amort.	3,368								
37	GAIN ON SALE OF BUILDING	221,826	(125)	0	(44)	(22)	(68)			(95)
38	DEFERRED TAXES	(61,593)	75	1	(31)	(15)	27			89
39	TOTAL RATE BASE (line 33- line 36 + line 37+ line 38)	\$440,207	(88,518)	(110)	\$13	(1,085)	(104)			(\$1,621)
40	REVENUE REQUIREMENT INCREASE (DECREASE)	\$31,297	(\$1,592)	(\$17)	(\$87)	(\$205)	(\$28)			(\$304)

AVISTA UTILITIES  
STAFF PRO FORMA IDAHO ELECTRIC RESULTS OF OPERATION  
TWELVE MONTHS ENDED DECEMBER 31, 2002  
(000'S OF DOLLARS)

		STAFF'S ADJUSTMENTS (continued):									
Line No.	DESCRIPTION	E8 Small Gen. Options	E9 Labor (Non-Exec.)	E10 Labor (Exec.)	E11 Vegetation Management	E12 Accts. Rec. Fees	E13 Pension Expense	E14 Depr. Expense	E15 Corp. Fees		
<b>REVENUES</b>											
1	Total General Business										
2	Interdepartmental Sales	0	0	0	0	0	0	0	0	0	0
3	Sales for Resale										
4	Total Sales of Electricity	0	0	0	0	0	0	0	0	0	0
5	Other Revenue										
6	Total Electric Revenue	0	0	0	0	0	0	0	0	0	0
<b>EXPENSES</b>											
Production and Transmission											
7	Operating Expenses		(12)	3	5		(296)			(137)	
8	Purchased Power										
9	Depreciation and Amortization		(12)	3	5	0	(296)			(137)	0
10	Taxes										
11	Total Production & Transmission	0	(12)	3	5	0	(296)			(137)	0
Distribution											
12	Operating Expenses		(2)		(453)		(203)			(348)	1
13	Depreciation		1	0	(448)	6	(203)			(341)	1
14	Taxes		(1)				(106)				
15	Total Distribution	0	(1)	0	(448)	6	(203)			(341)	1
Customer Accounting											
16	Customer Service & Information		(7)			(556)					
17	Customer Service & Information		0				(2)				
18	Sales Expenses		(1)				(14)				
Administrative & General											
19	Operating Expenses		(19)	(17)			(240)			(186)	
20	Depreciation			(17)	0	0	9			(186)	(115)
21	Taxes										
22	Total Admin. & General	0	(40)	(14)	(443)	(550)	(852)			(664)	(114)
23	Total Electric Expenses	0	40	14	443	550	852			664	114
24	OPERATING INCOME BEFORE FIT										
FEDERAL INCOME TAX											
25	Current Accrual		14	5	155	193	298			232	40
26	Deferred Income Taxes										
27	NET OPERATING INCOME (line 24 - line 25 - line 26)	\$0	\$26	\$9	\$288	\$357	\$554			\$432	\$74
<b>RATE BASE</b>											
PLANT IN SERVICE											
28	Intangible										
29	Production	(829)									
30	Transmission										
31	Distribution										
32	General										
33	Total Plant in Service	(829)	0	0	0	0	0	0	0	0	0
<b>ACCUMULATED DEPRECIATION</b>											
34	ACCUM. PROVISION FOR AMORTIZATION										
35	Total Accum. Depreciation & Amort.	0	0	0	0	0	0	0	0	0	0
36	GAIN ON SALE OF BUILDING	290									
37	DEFERRED TAXES										
38	TOTAL RATE BASE (line 33 - line 36 + line 37 - line 38)	(\$539)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
39	REVENUE REQUIREMENT INCREASE (DECREASE)	(\$78)	(\$41)	(\$14)	(\$451)	(\$528)	(\$867)	(\$676)	(\$116)		
40											

AVISTA UTILITIES  
STAFF PRO FORMA IDAHO ELECTRIC RESULTS OF OPERATION  
TWELVE MONTHS ENDED DECEMBER 31, 2002  
(000'S OF DOLLARS)

Line No.	DESCRIPTION	STAFF'S ADJUSTMENTS (continued):							Staff Pro Forma TOTAL
		E16 Legal Expenses	E17 Misc. Expenses	E18 WECC Expenses	E19 Advertising Expenses	E20 Avista Foundation	E21 Debt Int. Restate	Staff Pro Forma TOTAL	
	REVENUES							\$146,138	
1	Total General Business							110	
2	Interdepartmental Sales							16,976	
3	Sales for Resale							163,224	
4	Total Sales of Electricity	0	0	0	0	0	0	4,697	
5	Other Revenue							167,921	
6	Total Electric Revenue								
	EXPENSES								
	Production and Transmission								
7	Operating Expenses	(454)		(15)				37,502	
8	Purchased Power							46,559	
9	Depreciation and Amortization							10,241	
10	Taxes							3,759	
11	Total Production & Transmission	(454)	0	(15)	0	0	0	98,061	
	Distribution								
12	Operating Expenses							5,837	
13	Depreciation							5,322	
14	Taxes							4,124	
15	Total Distribution	0	0	0	0	0	0	15,283	
16	Customer Accounting							3,627	
17	Customer Service & Information				(56)			1,478	
18	Sales Expenses							350	
	Administrative & General								
19	Operating Expenses	(115)	(388)			(8)		16,987	
20	Depreciation							3,692	
21	Taxes	6	4		1			21	
22	Total Admin. & General	(109)	(384)	0	1	(8)	0	20,700	
23	Total Electric Expenses	(563)	(384)	(15)	(55)	(8)	0	139,499	
24	OPERATING INCOME BEFORE FIT	563	384	15	55	8	0	28,422	
	FEDERAL INCOME TAX								
25	Current Accrual	197	134	5	19	3	(9)	2,454	
26	Deferred Income Taxes							2,341	
27	NET OPERATING INCOME (line 24 - line 25 - line 26)	\$366	\$250	\$10	\$36	\$5	\$9	\$23,627	
	RATE BASE								
	PLANT IN SERVICE								
28	Intangible							11,353	
29	Production							304,683	
30	Transmission							101,936	
31	Distribution							257,165	
32	General							36,360	
33	Total Plant in Service	0	0	0	0	0	0	711,497	
34	ACCUMULATED DEPRECIATION							218,104	
35	ACCUM. PROVISION FOR AMORTIZATION							3,368	
36	Total Accum. Depreciation & Amort.	0	0	0	0	0	0	221,472	
37	GAIN ON SALE OF BUILDING							(625)	
38	DEFERRED TAXES							(71,123)	
39	TOTAL RATE BASE (line 33- line 36 + line 37+ line 38)	\$0	\$0	\$0	\$0	\$0	\$0	\$418,277	
40	REVENUE REQUIREMENT INCREASE (DECREASE)	(\$573)	(\$391)	(\$16)	(\$56)	(\$8)	(\$14)	\$23,565	

AVISTA UTILITIES  
ELECTRIC TRANSMISSION ADJUSTMENT  
(000'S OF DOLLARS)  
(EXHIBIT NO. 102, PAGE 1 OF 3, E1)

Calculation of Adjustment to Rate Base for Transmission Projects

Line No.	IDAHO JURISDICTION	Plant	Accum. Depr.	Deferred FIT (Rate Base)	Imputed Revenues	Maintenance Expense	Book Depr. Expense	Property Taxes	Idaho State Income Tax	Current FIT Accrual	Deferred FIT (Optg. Stmt.)	
Method of Calculation:												
Avista Method:												
1	Annualization of Engineering Estimates	9,050	126	(75)	0	0	252	136	(4)	(285)	150	
Staff Method:												
2	Actual Costs as if in Place 12/31/02	332	1	0	0	0	20	10	0	(21)	10	
Difference in Method (Staff minus Avista):												
3	Adjustment E1 on Staff Exhibit No. 102	(8,718)	(125)	75	0	0	(232)	(126)	4	264	(140)	
Alternative Method not used by Staff:												
4	Actual Costs Annualized*	7,978	112	(65)	270	(30)	225	120	0	(356)	130	
Alternative Method Difference:												
5	(Alternative minus Avista Method)	(1,072)	(14)	10	270	(30)	(27)	(16)	4	(71)	(20)	
Imputed Revenue Increase:					\$270							
Imputed Maintenance Cost Decrease:					\$30							

\* This line does not include restatement of debt interest expense affect on the current accrual for Federal Income Tax (FIT).

AVISTA UTILITIES  
ELECTRIC ADVERTISING EXPENSES ADJUSTMENT  
(EXHIBIT NO. 102, PAGE 3 OF 3, E19)

<u>Vendor Description</u>	<u>Purpose</u>	<u>Electric</u>
Adventures in Advertising	Western Energy Institute annual meeting.	162.23
Brett Sports & Entertainment	Avista Stadium naming rights contract. Agreement includes stadium naming rights, signage, television, radio, website and print ads, product promotion and marketing opportunities, substantial media exposure, customer messaging opportunities (safety, service, customer assistance) and other marketing and promotional opportunities.	44,258.90
Brett Sports & Entertainment	Agreement covers activities at Joe Albi Stadium and various team sporting clubs. Agreement includes signage, radio, print and website advertising, the Avista Hero school program, the Avista Community MVP and other promotional considerations.	16,565.47
Community Colleges of Spokane	Annual sponsorship and advertising agreement. Avista receives scoreboard signage for all athletic events, program advertising, product and service marketing opportunities, promotional opportunities, public address recognition at all events and other considerations.	632.27
Eastern Washington University	Agreement includes signage, print and radio advertising, in-game promotions, program advertising and other promotional considerations.	4,742.03
Gonzaga University:	Agreement includes signage, in-game promotions, print and radio advertising and other promotional considerations.	126.45 7,397.56
Hanna & Associates:	Labor, prep. work and radio promotional spots for gas decreases during 2002. Promotional ads also included description of how to save money on fuel bills by conserving energy.	243.42 1,390.46 1,439.68 1,231.35 3,945.31 1,991.65 3,137.24 28,569.11
Hospital Activity Book	Community-oriented advertisement in the Hospital Activity Book for Children.	106.85
Interspace Services Inc.:	Advertising/signage agreement with Interspace Airport Advertising. Contract includes rotunda signage on the main concourse at the Spokane International Airport.	3,604.60 3,604.60 3,604.60 17,590.46
Leadership Spokane	Sponsorship of community education project.	316.14
Playstream LLC	Audio production costs related to an interview with Gary Ely for posting on the Avista Corp. website.	28.45

AVISTA UTILITIES  
ELECTRIC ADVERTISING EXPENSES ADJUSTMENT  
(EXHIBIT NO. 102, PAGE 3 OF 3, E19)

<u>Vendor Description</u>	<u>Purpose</u>	<u>Electric</u>
Spokane Arena	Avista receives signage at the Arena as well as other promotional considerations as agreed upon by the City and Avista.	7,587.24
Spokane Hoopfest Association	Annual marketing and advertising sponsorship for Hoopfest of Spokane. Avista is the "master scoreboard" sponsor for this event and is listed as an official sponsor in all marketing, advertising, promotional and collateral material for this event.	3,793.62
Spokane Interplayers	Annual sponsorship of the Spokane Interplayers Ensemble. Agreement includes program/playbill advertising and other promotional opportunities.	1,163.38
Spokane Youth Sports Association	One-time sponsorship of fundraising event.	442.59
University of Idaho	Agreement includes radio and print advertising, signage, message center recognition, public address recognition, marketing opportunities and other promotional considerations.	6,322.70
Washington State University	One time contribution to the Dept. of Marketing and the College of Business and Economics related to position on the school's marketing advisory committee.	1,264.54
		<hr/>
Total Advertising Adjustment to Allocate to Idaho Electric System		\$165,262.90
Allocation Percentage		33.557%
Allocation to Idaho based upon number of customers		<u><u>\$55,457.27</u></u>

This schedule is based on the Company's response to IPUC Audit Data Request No. 65

AVISTA UTILITIES  
STAFF PRO FORMA IDAHO ELECTRIC  
TEN-YEAR LEVELIZED REVENUE REQUIREMENT CALCULATION

Line No.		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
		\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000
1	Book basis	\$1,000,000									
2	Book life (in years)	35									
3	Annual book depreciation	\$28,571									
4	Return on common equity	10.40%									
5	Weighted cost of debt	4.35%									
6	Rate of return	9.25%									
7	Conversion factor	0.639261									
8	Gross plant										
9	Accumulated depreciation										
10	Beginning balance	0	-28,571	-57,142	-85,713	-114,284	-142,855	-171,426	-199,997	-228,568	-257,139
11	Current year depreciation	-28,571	-28,571	-28,571	-28,571	-28,571	-28,571	-28,571	-28,571	-28,571	-28,571
11	Ending balance (line 9 + line 10)	-28,571	-57,142	-85,713	-114,284	-142,855	-171,426	-199,997	-228,568	-257,139	-285,710
12	Average begin & end of year ((line 9 + line 11)/2)	-14,286	-42,857	-71,428	-99,999	-128,570	-157,141	-185,712	-214,283	-242,854	-271,425
13	Net plant (average) (line 8 + line 12)	\$985,714	\$957,143	\$928,572	\$900,001	\$871,430	\$842,859	\$814,288	\$785,717	\$757,146	\$728,575
14	Rate of return proposed by Staff	9.25%	9.25%	9.25%	9.25%	9.25%	9.25%	9.25%	9.25%	9.25%	9.25%
15	Net optg. income requirement - return (line 13 x line 14)	\$91,179	\$88,536	\$85,893	\$83,250	\$80,607	\$77,964	\$75,322	\$72,679	\$70,036	\$67,393
16	Tax effect of interest (35% x line 5 x line 13)	-15,007	-14,573	-14,138	-13,703	-13,268	-12,833	-12,398	-11,963	-11,528	-11,093
17	Total (line 15 + line 16)	\$76,171	\$73,963	\$71,755	\$69,548	\$67,340	\$65,132	\$62,924	\$60,716	\$58,508	\$56,301
18	Conversion factor	0.639261	0.639261	0.639261	0.639261	0.639261	0.639261	0.639261	0.639261	0.639261	0.639261
19	Revenue requirement - return (line 17/line 18)	\$119,155	\$115,701	\$112,247	\$108,794	\$105,340	\$101,886	\$98,433	\$94,979	\$91,525	\$88,071
20	Present value	\$673,492	\$96,938	\$86,082	\$76,369	\$67,684	\$59,922	\$52,989	\$46,801	\$41,281	\$36,360
21	Levelized revenue requirement	\$106,101									
22	Deferred revenue requirement (line 21 - line 19)	-13,054	-9,600	-6,146	-2,692	761	4,215	7,669	11,122	14,576	18,030
23	Recovery of deferred revenue requirement	\$106,101	\$106,101	\$106,101	\$106,101	\$106,101	\$106,101	\$106,101	\$106,101	\$106,101	\$106,101
24	Adjusted revenue requirement - return (line 19 + line 22 + line 23)	\$97,118	\$88,995	\$81,369	\$74,479	\$68,173	\$62,401	\$57,118	\$52,282	\$47,855	\$43,803
25	Present value	\$673,492									
26	Deferral Account Activity										
26	Beginning balance deferred return	\$0	\$8,345	\$15,253	\$20,593	\$24,219	\$25,973	\$25,681	\$23,154	\$18,186	\$10,550
27	Carrying cost on begin balance (line 6 x line 26)	0	772	1,411	1,905	2,240	2,402	2,375	2,142	1,682	976
28	Current year deferred return (line 22 x line 18)	8,345	6,137	3,929	1,721	0	0	0	0	0	0
29	Current year recovery (line 23 x line 18)	0	0	0	0	-487	-2,694	-4,902	-7,110	-9,318	-11,526
30	Ending balance	\$8,345	\$15,253	\$20,593	\$24,219	\$25,973	\$25,681	\$23,154	\$18,186	\$10,550	\$0

AVISTA UTILITIES  
 STAFF'S CALCULATION OF GENERAL REVENUE REQUIREMENT  
 IDAHO GAS  
 TEST YEAR 2002  
 (000'S OF DOLLARS)

Line No.	Description	STAFF IDAHO	COMPANY IDAHO
1	Pro Forma Rate Base	\$58,867	\$63,078
2	Proposed Rate of Return	9.250%	9.820%
3	Net Operating Income Requirement	\$5,445	\$6,194
4	Pro Forma Net Operating Income	\$3,460	\$3,155
5	Net Operating Income Deficiency	\$1,985	\$3,039
6	Conversion Factor	0.63926135	0.63926135
7	Revenue Requirement Deficiency	\$3,105	\$4,754
8	Total General Business Revenues	\$51,919	\$51,896
9	Percentage Revenue Increase	5.98%	9.16%



AVISTA UTILITIES  
STAFF PRO FORMA IDAHO GAS RESULTS OF OPERATION  
TWELVE MONTHS ENDED DECEMBER 31, 2002  
(000'S OF DOLLARS)

Line No.	DESCRIPTION	STAFF'S ADJUSTMENTS:							G7 Depr. Expense	
		Company Pro Forma TOTAL	G1 Gas Inventory	G2 Deferred FIT	G3 Labor (Exec.)	G4 Labor (Non-Exec.)	G5 Accts. Rec. Fees	G6 Pension Expense		
<b>REVENUES</b>										
1	Total General Business	\$50,952								
2	Total Transportation	944								
3	Other Revenues	656								
4	Total Gas Revenues	52,552	0	0	0	0	0	0	0	0
<b>EXPENSES</b>										
5	Exploration and Development Production	0								
6	City Gate Purchases	35,638								(3)
7	Purchased Gas Expense	79								(2)
8	Net Nat Gas Storage Trans	86								(5)
9	Total Production	35,803	0	0	0	0	0	0	0	0
10	Underground Storage									
11	Operating Expenses	134								(6)
12	Depreciation	111								
13	Taxes	45								
14	Total Underground Storage Distribution	290	0	0	0	0	0	0	0	(6)
15	Operating Expenses	2,207								(83)
16	Depreciation	2,125								
17	Taxes	1,349								
18	Total Distribution	5,681	0	0	0	0	1	1	1	(83)
19	Customer Accounting	2,068								(59)
20	Customer Service & Information	261								(4)
21	Sales Expenses	234								(8)
22	Administrative & General Operating Expenses	3,812								(53)
23	Depreciation	618								
24	Taxes	11								2
25	Total Admin. & General	4,441	0	0	0	0	0	0	0	(51)
26	Total Gas Expense	48,778	0	0	0	0	0	0	0	(210)
27	OPERATING INCOME BEFORE FIT	3,774	0	0	0	0	0	0	0	210
28	FEDERAL INCOME TAX									
29	Current Accrual	3,554								30
30	Deferred FIT	(2,917)								73
31	Amort ITC	(18)								
32	NET OPERATING INCOME (line 26 - lines 27 to 29)	\$3,155	0	0	0	0	0	0	0	56
33	RATE BASE: PLANT IN SERVICE									137
34	Underground Storage	5,041								
35	Distribution Plant	88,538								
36	General Plant	6,709								
37	Total Plant in Service	100,288	0	0	0	0	0	0	0	0
38	ACCUMULATED DEPRECIATION									
39	Underground Storage	2,294								
40	Distribution Plant	26,397								
41	General Plant	2,702								
42	Total Accum. Depreciation	31,393	0	0	0	0	0	0	0	0
43	DEFERRED TAXES	(7,192)								
44	GAS INVENTORY	1,572								
45	GAIN ON SALE OF BUILDING	(197)								
46	TOTAL RATE BASE (line 34 - line 38 + lines 39 to 41)	\$63,078	(\$1,572)	(\$2,639)	\$0	\$0	\$0	\$0	\$0	\$0
47	REVENUE REQUIREMENT INCREASE (DECREASE)	\$4,192	(\$2,277)	(\$3,882)	(\$5)	(\$9)	(\$88)	(\$214)	(\$44)	(\$84)

**AVISTA UTILITIES**  
**STAFF PRO FORMA IDAHO GAS RESULTS OF OPERATION**  
**TWELVE MONTHS ENDED DECEMBER 31, 2002**  
**(000'S OF DOLLARS)**

**STAFF'S ADJUSTMENTS (continued):**

Line No.	DESCRIPTION	G8 Legal Expenses	G9 Misc. Expenses	G10 Corp. Fees	G11 Advertising Expenses	G12 Avista Foundation	G13 Actual Therm Usage	G14 Schedule M Allocator	G15 Debt Int. Restate	Staff Pro Forma TOTAL
	<b>REVENUES</b>						\$23			\$50,975
1	Total General Business									944
2	Total Transportation									656
3	Other Revenues									
4	Total Gas Revenues	0	0	0	0	0	23	0	0	52,575
	<b>EXPENSES</b>									0
5	Exploration and Development Production									35,638
6	City Gate Purchases									76
7	Purchased Gas Expense									84
8	Net Nat Gas Storage Trans									
9	Total Production Underground Storage	0	0	0	0	0	0	0	0	35,798
10	Operating Expenses									134
11	Depreciation									105
12	Taxes									45
13	Total Underground Storage Distribution	0	0	0	0	0	0	0	0	284
14	Operating Expenses									2,124
15	Depreciation									2,125
16	Taxes									1,350
17	Total Distribution	0	0	0	0	0	0	0	0	5,599
18	Customer Accounting									1,918
19	Customer Service & Information									256
20	Sales Expenses Administrative & General				(9)					216
21	Operating Expenses	(20)	(111)	(26)		(2)				3,593
22	Depreciation		2							581
23	Taxes									15
24	Total Admin. & General	(20)	(109)	(26)	0	(2)	0	0	0	4,189
25	Total Gas Expense	(20)	(109)	(26)	(9)	(2)	0	0	0	48,260
26	OPERATING INCOME BEFORE FIT	20	109	26	9	2	23	0	0	4,315
	<b>FEDERAL INCOME TAX</b>									
27	Current Accrual									3,790
28	Deferred FIT								(2)	(2,917)
29	Amort ITC									(18)
30	NET OPERATING INCOME (line 26 - lines 27 to 29)	13	71	17	6	1	15	2	(49)	3,460
	<b>RATE BASE, PLANT IN SERVICE</b>									
31	Underground Storage									5,041
32	Distribution Plant									88,538
33	General Plant									6,709
34	Total Plant in Service	0	0	0	0	0	0	0	0	100,288
	<b>ACCUMULATED DEPRECIATION</b>									
35	Underground Storage									2,294
36	Distribution Plant									26,397
37	General Plant									2,702
38	Total Accum. Depreciation	0	0	0	0	0	0	0	0	31,393
39	DEFERRED TAXES									(9,831)
40	GAS INVENTORY									0
41	GAIN ON SALE OF BUILDING									(197)
42	TOTAL RATE BASE (line 34 - line 38 + lines 39 to 41)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	58,867
43	REVENUE REQUIREMENT INCREASE (DECREASE)	(\$20)	(\$111)	(\$27)	(\$9)	(\$2)	(\$23)	(\$3)	\$77	\$3,105

AVISTA UTILITIES  
 GAS ADVERTISING EXPENSES ADJUSTMENT  
 (EXHIBIT NO. 108, PAGE 2 OF 2, G11)

<u>Vendor Description</u>	<u>Purpose</u>	<u>Gas</u>
Adventures in Advertising	Western Energy Institute annual meeting.	94.36
Brett Sports & Entertainment	Avista Stadium naming rights contract. Agreement includes stadium naming rights, signage, tv, radio, website and print ads, product promotion and marketing opportunities, substantial media exposure, customer messaging opportunities (safety, service, customer assistance) and other marketing and promotional opportunities.	25,741.10
Brett Sports & Entertainment	Agreement covers activities at Joe Albi Stadium and various team sporting clubs. Agreement includes signage, radio, print and website advertising, the Avista Hero school program, the Avista Community MVP and other promotional considerations.	9,634.53
Community Colleges of Spokane	Annual sponsorship and advertising agreement. Avista receives scoreboard signage for all athletic events, program advertising, product and service marketing opportunities, promotional opportunities, public address recognition at all events and other considerations.	367.73
Eastern Washington University	Agreement includes signage, print and radio advertising, in-game promotions, program advertising and other promotional considerations.	2,757.97
Gonzaga University:	Agreement includes signage, in-game promotions, print and radio advertising and other promotional considerations.	73.55 4,302.44
Hospital Activity Book	Community-oriented advertisement in the Hospital Activity Book for Children.	62.15
Interspace Services Inc.:	Advertising/signage agreement with Interspace Airport Advertising. Contract includes rotunda signage on the main concourse at the Spokane International Airport.	2,096.45 2,096.45 2,096.45 10,230.66
Leadership Spokane	Sponsorship of community education project.	183.86
Playstream LLC	Audio production costs related to an interview with Gary Ely for posting on the Avista Corp. website.	16.55
Spokane Arena	Avista receives signage at the Arena as well as other promotional considerations as agreed upon by the City and Avista.	4,412.76
Spokane Hoopfest Association	Annual marketing and advertising sponsorship for Hoopfest of Spokane. Avista is the "master scoreboard" sponsor for this event and is listed as an official sponsor in all marketing, advertising, promotional and collateral material for this event.	2,206.38

AVISTA UTILITIES  
 GAS ADVERTISING EXPENSES ADJUSTMENT  
 (EXHIBIT NO. 108, PAGE 2 OF 2, G11)

<u>Vendor Description</u>	<u>Purpose</u>	<u>Gas</u>
Spokane Interplayers	Annual sponsorship of the Spokane Interplayers Ensemble. Agreement includes program/playbill advertising and other promotional opportunities.	676.62
Spokane Youth Sports Association	One-time sponsorship of fundraising event.	257.41
University of Idaho	Agreement includes radio and print advertising, signage, message center recognition, public address recognition, marketing opportunities and other promotional considerations agreed upon.	3,677.30
Washington State University	One time contribution to the Dept. of Marketing and the College of Business and Economics related to position on the school's marketing advisory committee.	735.46
Subtotal of Image Advertising and Charitable Contributions to remove from Company Filing		\$71,720.18
Reduce Staff's Proposed Adjustment by the Gas Radio Spot Expenses Originally Allocated to Electrical System that should have been recorded to gas operations only:		(243.42)
		(1,390.46)
		(1,439.68)
		(1,231.35)
		(3,945.31)
		(1,991.65)
		(3,137.24)
		(28,569.11)
Total Advertising Adjustment to Allocate to Idaho Gas		\$29,771.96
Allocation Percentage		31.703%
Allocation to Idaho based upon number of customers		\$9,438.60

This schedule is based on the Company's response to IPUC Audit Data Request No. 65

## CERTIFICATE OF SERVICE

I HEREBY CERTIFY THAT I HAVE THIS 21ST DAY OF JUNE 2004, SERVED THE FOREGOING **DIRECT TESTIMONY OF PATRICIA HARMS**, IN CASE NO. AVU-E-04-1/AVU-G-04-1, BY MAILING A COPY THEREOF, POSTAGE PREPAID, TO THE FOLLOWING:

DAVID J. MEYER  
SR VP AND GENERAL COUNSEL  
AVISTA CORPORATION  
PO BOX 3727  
SPOKANE WA 99220-3727

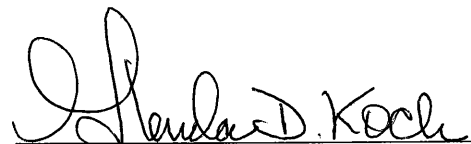
KELLY NORWOOD  
VICE PRESIDENT – STATE & FED. REG.  
AVISTA UTILITIES  
PO BOX 3727  
SPOKANE WA 99220-3727

CONLEY E WARD  
GIVENS PURSLEY LLP  
PO BOX 2720  
BOISE ID 83701-2720

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UTILITY RESOURCES INC  
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SALEM OR 97302

CHARLES L A COX  
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111 MAIN STREET  
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KELLOGG ID 83837

BRAD M PURDY  
ATTORNEY AT LAW  
2019 N 17<sup>TH</sup> ST  
BOISE ID 83702

  
\_\_\_\_\_  
SECRETARY