



State of Idaho

**CHANGE ORDER - 05**  
**PLEASE DO NOT DUPLICATE THIS ORDER.**

**Change Order Summary**

**Purchase Order Number:** PADD1096  
**Account Number:** AC-1  
**Revision Number:** 05  
**Change Order Date:** June 30, 2017  
**Service Start Date:** July 12, 2017  
**Service End Date:** October 11, 2017  
**Payment Method:** Invoice  
**Payment Terms:** NET30  
**Currency:** USD  
**FOB Instruction:** Destination  
**Attachment(s):** [ChangeLog.htm](#) :Purchase Order Change

**Supplier**

LINDA-DIANE HILL  
 PITNEY BOWES INC  
 PO Box 6421  
 BOISE, ID 83707  
**Phone:** 208-724-0101  
**Fax:** 203-460-3773  
**Email:** linda-diane.hill@pb.com

**Buyer Contact**

Joseph Nelson Jr.  
 Tel:208-332-1602  
 Fax: 208-327-7320  
 Joseph.Nelson@adm.idaho.gov

**Contract Number:**

**Bill To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702  
**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

**Ship To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702  
**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations


**Instructions**

PADD1097-05 This Contract is for Mail Room Equipment, Services and Support pursuant to Western States Contracting Alliance (WSCA) and National Association of State procurement Officials (NASPO) and Arizona Price Agreement ADSPO11-00000411-4. The contract is extended for an additional period of time, as provided above. All of the terms and conditions contained in the Contract shall remain in full force and effect, except as expressly modified herein. Contractor's signed renewal letter is attached and incorporated herein by reference.

Note: The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

Supplier Part Number	Quantity	Items		Unit	Unit Price	Total
		Back Order				
98554	3.00	0		MON	15,000.00	\$45,000.00
<b>Item Description</b>	#1					
<b>Delivery Date:</b>	July 12, 2017					
<b>Shipping Method:</b>	Delivery					
<b>Shipping Instructions:</b>						
<b>Ship FOB:</b>						
<b>Attachment(s)</b>						
<b>Special Instructions:</b>						
<b>Sub-Total (USD)</b>						\$45,000.00

<b>Estimated Tax (USD)</b>	\$0.00
<b>TOTAL: (USD)</b>	\$45,000.00

Note: If there is a  next to an item's unit price, that indicates that the price has been discounted.

---

Signature : \_\_\_\_\_

Signed By :



**State of Idaho**  
 Department of Administration  
 Division of Purchasing

**C.L. "Butch" OTTER**  
 Governor  
**ROBERT L. GEDDES**  
 Director  
**SARAH HILDERBRAND**  
 Administrator

650 West State Street B-15 (83702)  
 P. O. Box 83720  
 Boise, ID 83720-0075  
 Telephone (208) 327-7465  
 Fax: 208-327-7320  
<http://purchasing.idaho.gov>

June 28, 2017

Pitney Bowes  
 Attn: Linda-Diane Hill

VIA E-MAIL TRANSMISSION  
 linda-diane.hill@pb.com  
 bill.walter@pb.com


RE: Extension of Contract PADD1096, a Contract for NASPO ValuePoint for Mail Room Equipment, Services and Support for various State of Idaho Agencies, Institutions, and Departments Expiring 7/11/17

The State of Idaho would like to extend the above referenced contract for a period of Three (3) Months.

The contract extension period is July 12, 2017 to October 11, 2017. The same terms and conditions prevail for the contract extension period, except as expressly modified herein.

If the terms of this extension letter are acceptable to your company, please sign in the appropriate space below and mail, fax (208.327.7320) or e-mail ([purchasing@adm.idaho.gov](mailto:purchasing@adm.idaho.gov)) to the Division of Purchasing. If you need to update the contact information for this contract, please do so below. Please update your IPRO profile as well, if necessary, in order to continue to receive e-mail notifications through the IPRO System.

Thank you for your consideration in this matter.

Sincerely,  
  
 Joseph Nelson  
 Idaho Division of Purchasing

APPROVED:  YES  NO

COMPANY: Pitney Bowes Inc.

BY:   
 (Signature)

Arthur E. Adams Jr.  
 Director, Government Contract Compliance  
 (Printed Name)

Date: 6/28/2017

UPDATED CONTACT INFORMATION for PADD1096:

Contact Name	Primary: Linda-Diane Hill	Alternate: Bill Walter
Title	Government Major Account Manager Northwest Region	Dir., Government Sales - West Region
Address	PO Box 6421, Boise ID 8370	
Phone	208-724-0101	480-206-2984
Fax	203-460-3773	
E-mail	<a href="mailto:linda-diane.hill@pb.com">linda-diane.hill@pb.com</a>	<a href="mailto:bill.walter@pb.com">bill.walter@pb.com</a>



State of Idaho

**CHANGE ORDER - 04**  
**PLEASE DO NOT DUPLICATE THIS ORDER.**

**Change Order Summary**

**Purchase Order Number:** PADD1096

**Account Number:** AC-1

**Revision Number:** 04

**Change Order Date:** April 6, 2017

**Service Start Date:** April 12, 2017

**Service End Date:** July 11, 2017

**Payment Method:** Invoice

**Payment Terms:** NET30

**Currency:** USD

**FOB Instruction:** Destination

**Attachment(s):** [ChangeLog.htm](#) :Purchase Order Change

**Supplier**

LINDA-DIANE HILL  
 PITNEY BOWES INC  
 PO Box 6421  
 BOISE, ID 83707  
 Phone: 208-724-0101

Fax: 203-460-3773

Email: linda-diane.hill@pb.com

**Buyer Contact**

Joseph Nelson Jr.  
 Tel:208-332-1602  
 Fax: 208-327-7320  
 Joseph.Nelson@adm.idaho.gov

**Contract Number:****Bill To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702

**Phone:** 208-327-7465

**Fax:** 208-327-7320

**Email:** purchasing@adm.idaho.gov

**Mail Stop:** DOP - Various Locations

**Ship To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702

**Phone:** 208-327-7465

**Fax:** 208-327-7320

**Email:** purchasing@adm.idaho.gov

**Mail Stop:** DOP - Various Locations

**Instructions**

PADD1097-04 This Contract is for Mail Room Equipment, Services and Support pursuant to Western States Contracting Alliance (WSCA) and National Association of State procurement Officials (NASPO) and Arizona Price Agreement ADSPO11-00000411-4. The contract is extended for an additional period of time, as provided above. All of the terms and conditions contained in the Contract shall remain in full force and effect, except as expressly modified herein. Contractor's signed renewal letter is attached and incorporated herein by reference.

Note: The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

**Items**

Supplier Part Number	Quantity	Back Order	Unit	Unit Price	Total
98554	3.00	0	MON	15,000.00	\$45,000.00
<b>Item Description</b>	#1				
	MAILING EQUIPMENT, SERVICES AND SUPPORT - TO INCLUDE POSTAGE METER RENTAL OR LEASE				
					
<b>Delivery Date:</b>	April 12, 2017				
<b>Shipping Method:</b>	Delivery				
<b>Shipping Instructions:</b>					
<b>Ship FOB:</b>					
<b>Attachment(s)</b>					
<b>Special Instructions:</b>					

<b>Sub-Total (USD)</b>	\$45,000.00
<b>Estimated Tax (USD)</b>	\$0.00
<b>TOTAL: (USD)</b>	\$45,000.00

Note: If there is a  next to an item's unit price, that indicates that the price has been discounted.

Signature : 

Signed By :



**State of Idaho**  
 Department of Administration  
 Division of Purchasing

**C.L. "Butch" OTTER**  
 Governor  
**ROBERT L. GEDDES**  
 Director  
**SARAH HILDERBRAND**  
 Administrator

650 West State Street B-15 (83702)  
 P. O. Box 83720  
 Boise, ID 83720-0075  
 Telephone (208) 327-7465  
 Fax: 208-327-7320  
<http://purchasing.idaho.gov>

April 5, 2017

Pitney Bowes  
 Attn: Linda-Diane Hill

VIA E-MAIL TRANSMISSION  
[linda-diane.hill@pb.com](mailto:linda-diane.hill@pb.com)  
[bill.walter@pb.com](mailto:bill.walter@pb.com)

RE: Extension of Contract PADD1096, a Contract for NASPO ValuePoint for Mail Room Equipment, Services and Support for various State of Idaho Agencies, Institutions, and Departments Expiring 4/11/2017

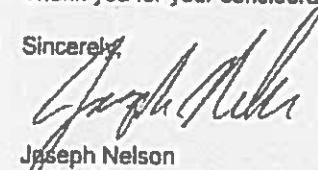
The State of Idaho would like to extend the above referenced contract for a period of Three (3) Months.

The contract extension period is April 12, 2017 to July 11, 2017. The same terms and conditions prevail for the contract extension period, except as expressly modified herein.

If the terms of this extension letter are acceptable to your company, please sign in the appropriate space below and mail, fax (208.327.7320) or e-mail ([purchasing@adm.idaho.gov](mailto:purchasing@adm.idaho.gov)) to the Division of Purchasing. If you need to update the contact information for this contract, please do so below. Please update your IPRO profile as well, if necessary, to continue to receive e-mail notifications through the IPRO System.

Thank you for your consideration in this matter.

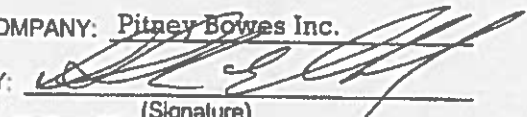
Sincerely,

  
 Joseph Nelson  
 Idaho Division of Purchasing

APPROVED:  YES  NO

COMPANY: Pitney Bowes Inc.

BY:


  
 (Signature)  
 Arthur E. Adams Jr.

Director, Government Contract Compliance  
 (Printed Name)

Date: 4/6/2017

UPDATED CONTACT INFORMATION for PADD1096:

Contact Name	Primary: <u>Linda-Diane Hill</u>	Alternate: <u>Bill Walter</u>
Title	<u>Government Major Account Manager Northwest Region</u>	<u>Dir., Government Sales - West Region</u>
Address	<u>PO Box 6421, Boise ID 83707</u>	
Phone	<u>208-724-0101</u>	<u>480-206-2984</u>
Fax	<u>203-460-3773</u>	
E-mail	<u>linda-diane.hill@pb.com</u>	<u>bill.walter@pb.com</u>

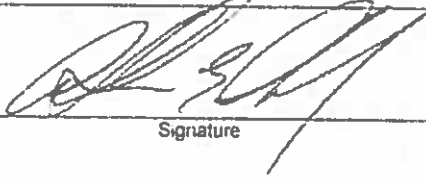

	<b>Contract Amendment</b>		State of Arizona State Procurement Office 100 N. 15 <sup>th</sup> Avenue, Suite 201  Phoenix, AZ 85007	
	Contract No.: ADSPO11 – 00000411-7			PAGE 1 OF 1
	Amendment No.:TEN (10)			

<b>CONTRACTOR:</b> Pitney Bowes 3001 Summer Street Stamford, CT 06926  <b>CONTACT:</b> Art Adams <b>PHONE:</b> 203-351-7866 <b>EMAIL:</b> art.adams@pb.com	<b>STATE AGENCY:</b> AZ Department of Administration State Procurement Office 100 N. 15 <sup>th</sup> Avenue, Suite 201 Phoenix, AZ 85007  <b>CONTACT:</b> Christopher Lacey <b>PHONE:</b> 602.542.7165 <b>EMAIL:</b> christopher.lacey@azdoa.gov
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**WSCA/NASPO Mailing Equipment, Supplies and Maintenance  
Arizona Participating Agreement**

Pursuant to the WSCA Master Price Agreement, Special Terms and Conditions, Paragraph 3.6, the above Contract shall be extended for an additional ninety days beginning April 12, 2017 to July 11, 2017.

ALL OTHER PROVISIONS OF THE AGREEMENT SHALL REMAIN IN THEIR ENTIRETY

This Contract Amendment is not binding against the State of Arizona unless signed by an authorized representative of the Contractor and then accepted in writing by an authorized representative of the State.			
Contractor hereby acknowledges receipt and understanding of the above amendment.		The above referenced contract amendment is hereby executed this date by the State	
			
Signature		Signature	
Date		Date	
5/22/2017		3-23-17	
<u>Arthur E. Adams Jr</u> Director, Government Contract Compliance Printed/Typed Name and Title		<u>Christopher Lacey</u> State Wide Procurement Manager Printed/Typed Name and Title	



State of Idaho

**CHANGE ORDER - 03**  
**PLEASE DO NOT DUPLICATE THIS ORDER.**

**Change Order Summary**

**Supplier**

**Purchase Order Number:** PADD1096  
**Account Number:** AC-1  
**Revision Number:** 03  
**Change Order Date:** January 10, 2017  
**Service Start Date:** January 12, 2017  
**Service End Date:** April 11, 2017  
**Payment Method:** Invoice  
**Payment Terms:** NET30  
**Currency:** USD  
**FOB Instruction:** Destination  
**Attachment(s):** [ChangeLog.htm](#) :Purchase Order Change

LINDA-DIANE HILL  
 PITNEY BOWES INC  
 PO Box 6421  
 BOISE, ID 83707  
**Phone:** 208-724-0101  
  
**Fax:** 203-460-3773  
  
**Email:** linda-diane.hill@pb.com

**Buyer Contact**

Joseph Nelson Jr.  
 Tel:208-332-1602  
 Fax: 208-327-7320  
 Joseph.Nelson@adm.idaho.gov

---

**Contract Number:**

**Bill To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702  
**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

**Ship To Address**


DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702  
**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

**Instructions**

PADD1096-01 NOTICE OF STATEWIDE CONTRACT (PADD1096-3) AWARD This Contract is for Mail Room Equipment, Services and Support pursuant to Western States Contracting Alliance (WSCA) and National Association of State procurement Officials (NASPO) and Arizona Price Agreement ADSPO11-00000411-7. The the "Contract" is extended for an additional period of time, as provided above. All of the terms and conditions contained in the Contract shall remain in full force and effect, except as expressly modified herein. Contractor's signed renewal letter is attached and incorporated herein by reference.



Note: The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

		Items			
Supplier Part Number	Quantity	Back Order	Unit	Unit Price	Total
98554	3.00	0	MON	15,000.00	\$45,000.00
<b>Item Description</b>		#1			
		MAILING EQUIPMENT, SERVICES AND SUPPORT - TO INCLUDE POSTAGE METER RENTAL OR LEASE			
					
<b>Delivery Date:</b>	January 12, 2017				
<b>Shipping Method:</b>	Delivery				
<b>Shipping Instructions:</b>					
<b>Ship FOB:</b>					
<b>Attachment(s)</b>					
<b>Special Instructions:</b>					

<b>Sub-Total (USD)</b>	\$45,000.00
<b>Estimated Tax (USD)</b>	\$0.00
<b>TOTAL: (USD)</b>	\$45,000.00

Note: If there is a  next to an item's unit price, that indicates that the price has been discounted.

Signature : 

Signed By : Joseph Nelson



**State of Idaho**  
 Department of Administration  
 Division of Purchasing

**C.L. "Butch" OTTER**  
 Governor  
**ROBERT L. GEDDES**  
 Director  
**SARAH HILDERBRAND**  
 Administrator

650 West State Street B-15 (83702)  
 P. O. Box 83720  
 Boise, ID 83720-0075  
 Telephone (208) 327-7465  
 Fax: 208-327-7320  
<http://purchasing.idaho.gov>

December 29, 2016

Pitney Bowes  
 Attn: Linda-Diane Hill

VIA E-MAIL TRANSMISSION  
[linda-diane.hill@pb.com](mailto:linda-diane.hill@pb.com)  
[bill.walter@pb.com](mailto:bill.walter@pb.com)

RE: Extension of Contract PADD1096, a Contract for WSCA Contract for Mail Room Equipment, Services and Support for various State of Idaho Agencies, Institutions, and Departments Expiring 1/11/2017

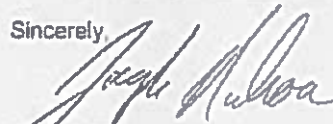
The State of Idaho would like to extend the above referenced contract for a period of Three (3) Months.

The contract extension period is January 12, 2017 to April 11, 2017. The same terms and conditions prevail for the contract extension period, except as expressly modified herein.

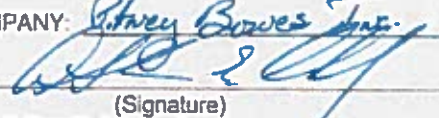
If the terms of this extension letter are acceptable to your company, please sign in the appropriate space below and mail, fax (208.327.7320) or e-mail ([purchasing@adm.idaho.gov](mailto:purchasing@adm.idaho.gov)) to the Division of Purchasing. If you need to update the contact information for this contract, please do so below. Please update your IPRO profile as well, if necessary, in order to continue to receive e-mail notifications through the IPRO System.

Thank you for your consideration in this matter.

Sincerely,

  
 Joseph Nelson  
 Idaho Division of Purchasing

APPROVED:  YES  NO

COMPANY: Pitney Bowes Inc.  
 BY:   
 (Signature)  
 Arthur E. Adams Jr.  
 Director, Government Contract Compliance

(Printed Name)

Date: 1/3/2017

UPDATED CONTACT INFORMATION for PADD1096:

Contact Name	Primary: Linda-Diane Hill	Alternate: Bill Walter
Title	Major Account Manager- Northwest Region	Director, Government Sales - West Region
Address	PO Box 6421	
	Boise, ID 83707	
Phone	208-724-0101	480-206-2984
Fax	203-460-3773	203-460-5758
E-mail	<a href="mailto:linda-diane.hill@pb.com">linda-diane.hill@pb.com</a>	<a href="mailto:bill.walter@pb.com">bill.walter@pb.com</a>



State of Idaho

**CHANGE ORDER - 02**  
**PLEASE DO NOT DUPLICATE THIS ORDER.**

**Change Order Summary**

**Purchase Order Number:** PADD1096  
**Account Number:** AC-1  
**Revision Number:** 02  
**Change Order Date:** September 12, 2016  
**Service Start Date:** October 12, 2016  
**Service End Date:** January 11, 2017  
**Payment Method:** Invoice  
**Payment Terms:** NET30  
**Currency:** USD  
**FOB Instruction:** Destination  
**Attachment(s):** [ChangeLog.htm](#) : Purchase Order Change

**Supplier**

LINDA-DIANE HILL  
 PITNEY BOWES INC  
 PO Box 6421  
 BOISE, ID 83707  
**Phone:** 208-724-0101  
**Fax:** 203-460-3773

**Email:** linda-diane.hill@pb.com

**Buyer Contact**

Arianne Quignon  
 Tel: 208-332-1604  
 Fax: 208-327-7320  
 Arianne.quignon@adm.idaho.gov

**Contract Number:**

**Bill To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702

**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

**Ship To Address**


DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702

**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations


**Instructions**

PADD1096-01 NOTICE OF STATEWIDE CONTRACT (PADD) AWARD This Contract is for Mail Room Equipment, Services and Support pursuant to Western States Contracting Alliance (WSCA) and National Association of State procurement Officials (NASPO) and Arizona Price Agreement ADSP011-00000411-7. The the "Contract" is extended for an additional period of time, as provided above. All of the terms and conditions contained in the Contract shall remain in full force and effect, except as expressly modified herein. Contractor's signed renewal letter is attached and incorporated herein by reference.

Note: The dollar amount listed in the contract renewal pricing is an estimate and cannot be guaranteed. The actual dollar amount of the Contract may be more or less depending on the orders placed by the State; or may be dependent upon the specific terms of the Contract.

Supplier Part Number	Quantity	Items Back Order	Unit	Unit Price	Total
98554	3.00	0	MON	15,000.00	\$45,000.00
<b>Item Description</b>	#1				
	MAILING EQUIPMENT, SERVICES AND SUPPORT - TO INCLUDE POSTAGE METER RENTAL OR LEASE				
					
<b>Delivery Date:</b>	September 13, 2016				
<b>Shipping Method:</b>	Delivery				
<b>Shipping Instructions:</b>					
<b>Ship FOB:</b>					
<b>Attachment(s)</b>					
<b>Special Instructions:</b>					

**Sub-Total (USD)** \$45,000.00  
**Estimated Tax (USD)** \$0.00  
**TOTAL: (USD)** \$45,000.00

Note: If there is a  next to an item's unit price, that indicates that the price has been discounted.

Signature : \_\_\_\_\_



State of Idaho

**CHANGE ORDER**

**PLEASE DO NOT DUPLICATE THIS ORDER.**

**Change Order Summary**

**Supplier**

**Purchase Order Number:** PADD1096  
**Account Number:** AC-1  
**Revision Number:** 01  
**Change Order Date:** October 10, 2014  
**Service Start Date:** October 13, 2014  
**Service End Date:** October 11, 2016  
**Payment Method:** Invoice  
**Payment Terms:** No Payment Terms specified  
**Currency:** USD  
**FOB Instruction:** Destination  
**Attachment(s):** [ChangeLog.htm](#) :Purchase Order Change

LINDA-DIANE HILL  
 PITNEY BOWES INC  
 PITNEY BOWES INC  
 PO Box 6421  
 BOISE, ID 83707  
 208-724-0101

**Contract Number:**

**Bill To Address**

**Ship To Address**

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702  
**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

DOP - Various State Agencies  
 State of Idaho  
 Various Locations  
 See Below for Details  
 on Specific Locations  
 Various, Idaho 83702  
**Phone:** 208-327-7465  
**Fax:** 208-327-7320  
**Email:** purchasing@adm.idaho.gov  
**Mail Stop:** DOP - Various Locations

**Instructions**

NOTICE OF STATEWIDE CONTRACT (PADD) AWARD This Contract is for Mail Room Equipment, Services and Support pursuant to Western States Contracting Alliance (WSCA) and National Association of State procurement Officials (NASPO) and Arizona Price Agreement ADSP011-00000411-7. The contract is for the benefit of State of Idaho Agencies, institutions, and departments and eligible political subdivisions or public agencies as defined by Idaho Code, Section 67-2327. The Division of Purchasing or the requisitioning agency will issue individual releases (delivery or purchase orders) against this Master Contract on an as needed basis for a period of two (2) years commencing October 13, 2014 and ending October 11, 2016.

Supplier Part Number	Quantity	Items Back Order	Unit	Unit Price	Total
98554	1	0	ANN	\$150,000.00	\$150,000.00

**Item Description**

#1

MAILING EQUIPMENT, SERVICES AND SUPPORT - TO INCLUDE POSTAGE METER RENTAL OR LEASE



**Delivery Date:**

October 10, 2014

**Shipping Method:**

Delivery

**Shipping Instructions:**

**Ship FOB:**

**Attachment(s)**

**Special Instructions:**

**Sub-Total (USD)**

\$150,000.00

**Estimated Tax (USD)**

\$0.00

**TOTAL: (USD)**

\$150,000.00

**Note:** If there is a  next to an item's unit price, that indicates that the price has been discounted.

Arianne Evans



**State of Idaho**  
 Department of Administration  
 Division of Purchasing

C.L. "BUTCH" OTTER  
 Governor  
 TERESA LUNA  
 Director  
 BILL BURNS  
 Administrator

650 W State Street, Room B15  
 P. O. Box 83720  
 Boise, ID 83720-0075  
 Telephone (208) 327-7465  
 FAX (208) 327-7320  
<http://www.adm.idaho.gov/purchasing/>

September 25, 2014

Pitney Bowes  
 Attn: Linda-Diane Hill

VIA E-MAIL TRANSMISSION  
[linda-diane.hill@pb.com](mailto:linda-diane.hill@pb.com)

RE: Extension of Contract PADD1096-01, a Contract for Mail Room Equipment, Services and Support for various State of Idaho Agencies, Institutions, and Departments  
 Expiring October 12, 2014

The State of Idaho would like to extend the above referenced contract for a period of Two (2) Years.

The contract extension period is October 13, 2014 to October 11, 2016. The same terms and conditions prevail for the contract extension period, except as expressly modified herein.

If the terms of this extension letter are acceptable to your company, please sign in the appropriate space below and mail, fax (208.327.7320) or e-mail ([purchasing@adm.idaho.gov](mailto:purchasing@adm.idaho.gov)) to the Division of Purchasing. If you need to update the contact information for this contract, please do so below. Please update your IPRO profile as well, if necessary, in order to continue to receive e-mail notifications through the IPRO System.

Thank you for your consideration in this matter.

Sincerely,

*Arianne Evans*  
 Arianne Evans  
 Idaho Division of Purchasing

APPROVED:  YES  NO

COMPANY: Pitney Bowes Inc.

BY: *Arthur E. Adams Jr.*  
 (Signature)  
 Arthur E. Adams Jr.  
 Director, State and Local Contracts  
 (Printed Name)

Date: 9/26/2014

UPDATED CONTACT INFORMATION for PADD1096-01:

Contact Name	Primary: Linda-Diane Hill	Alternate: Bill Walter
Title	Government Major Account Manager Northwest Region	Director, Government Sales - West Region
Address	PO Box 6421, Boise ID 83707	
Phone	208-724-0101	480-206-2984
Fax	203-460-3773	203-460-5758
E-mail	<a href="mailto:linda-diane.hill@pb.com">linda-diane.hill@pb.com</a>	<a href="mailto:bill.walter@pb.com">bill.walter@pb.com</a>



**PARTICIPATING ADDENDUM  
WESTERN STATES CONTRACTING ALLIANCE and  
NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER PRICE AGREEMENT**

Pitney Bowes Inc.  
ADSP011-00000411-7  
(hereinafter "Contractor")

And

PADD1096  
State of Idaho  
(hereinafter "Participating State")

Page 1 of 7

**1. Scope:** This addendum covers the WSCA/NAPSO Mail Room Equipment, Services and Support contract lead by the State of Arizona for use by state agencies and other entities located in the Participating State authorized by that state's statutes to utilize state contracts.

**2. Participation:** All state governmental entities within the State of Idaho and public agencies (as defined by Idaho Code, Section 67-2327) are authorized to purchase products and services under the terms and conditions of the Arizona Contract (Master Price Agreement). These public agencies include any city or political subdivision of the State of Idaho, including, but not limited to counties; school districts; highway districts; port authorities; instrumentalities of counties, cities, or any political subdivision created under the laws of the State of Idaho; and public schools and institutions of higher education. It will be the responsibility of the public agency to independently contract (i.e., issue purchase orders) with the contractor and/or comply with any other applicable provisions of Idaho Code governing public contracts.

National Association of State Procurement Officials

**3. Participating State/Contractor Modifications or Additions to Master Price Agreement:**  
The following provisions supplement and/or add to the Master Price Agreement.

a. **Parties to this Participating Addendum** The parties to this Participating Addendum (PA) are Pitney Bowes Inc. (Contractor) and the State of Idaho by and through its statutory agent, the Division of Purchasing within the Department Of Administration (State) on behalf of the entities identified in the paragraph titled "Scope" of this Participating Addendum (procuring agencies).

b. **Idaho Administration Reporting and Fees:**  
The contractor agrees to provide electronic (Microsoft Excel or similar) quarterly price agreement utilization reports to the Idaho administrator in accordance with the following schedule:

<u>Period End</u>	<u>Report Due</u>
June 30	August 14
September 30	November 14
December 31	February 14
March 31	May 15

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The Contractor will submit quarterly reports to the Idaho Administrator. These reports shall include the gross Idaho sales, less returns, cancellations, and replacements for the quarterly period subtotaled by procuring agency name within procuring agency state name. The report shall be accompanied with a check payable to the Treasurer, State of Idaho for an amount equal to 1.25% of the gross Idaho sales (less returns and credits) for the quarterly period. The State of Idaho recognizes the Contractor will increase prices on all Purchase Orders by 1.25 percent over the pricing contained in the WSCA/NASPO Master Price Agreement. This report will be provided within 30 calendar days from the close of the calendar quarter.

**c. Applicable Law:**

The State of Idaho's PA and all purchase orders issued thereunder by procuring agencies shall be construed in accordance with, and governed by the laws of the State of Idaho. Except to the extent the provisions of the PA are clearly inconsistent therewith, the PA shall also be governed by the applicable provisions of the Idaho Uniform Commercial Code (IUCC). To the extent this PA entails delivery or performance of services, such services shall be deemed "goods" within the meaning of the IUCC, except where deeming such services as "goods" would result in a clearly unreasonable interpretation or such construction would create implied representations or warranties not applicable to the nature of any such services. Any action to enforce the provisions of this PA shall be brought in state district court in Ada County, Boise, Idaho. In the event any term of this PA is held to be invalid or unenforceable by a court, the remaining terms of this PA will remain in force. The terms and conditions of the Master Price Agreement will apply to any and all services performed, including any services performed by a subcontractor to the contractor. No other terms or conditions will apply without the express written agreement of the State.

**d. Assignment:**

No contract or order or any interest therein shall be transferred by the Contractor to whom such contract or order is given, to any other party, without the approval in writing of the Administrator, Division of Purchasing. Transfer of a contract without approval shall cause the annulment of the contract so transferred, at the option of the State. All rights of action, however, for any breach of such contract by the contracting parties are reserved to the State. (Idaho Code Section 67-5726(1))



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**e. Software Licenses**

Software license terms and conditions shall be mutually agreed upon in writing by the purchasing entity's authorized individual and the Contractor. In the event any Software License term or condition is inconsistent with this Participating Addendum, the terms and conditions of this Participating Addendum will supersede.

**f. Postage Meter Rental and Use**

All purchasing entities requiring the use of a Postage Meter will comply with all United States Postal Service regulations and meter terms and conditions applicable to the rental and use of postage meters supplied under this participating addendum as provided by the Contractor.

**4. Lease Agreements:** Equipment Lease and Rental Agreements are authorized in accordance with the terms of WSCA/NASPO Master Price Agreement number: ADSP011-00000411-7 and PADD1096. Attachment B reflects the lease and/or rental options Participating State has agreed to use.

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5. Primary Contacts: The primary contact individuals for this participating addendum are as follows (or their named successors):

Lead State

Name	Stacy Ingalls, Senior Procurement Officer
Address	Arizona DOA-SPO, 100 N. 15 <sup>th</sup> Ave, Suite 201, Phoenix, AZ 85007
Telephone	602-542-9134
Fax	602-542-8808
E-mail	<a href="mailto:stacy.ingalls@azdoa.gov">stacy.ingalls@azdoa.gov</a>

Contractor – Contract Terms and Conditions

Name	Arthur E. Adams, Jr., Director State and Local Contracts
Address	1 Elmcroft Rd, Stamford, CT 06926
Telephone	203-351-7866
Fax	203-460-3827
E-mail	<a href="mailto:art.adams@pb.com">art.adams@pb.com</a>

Contractor – Government Account Manager

Name	Bill Walter, Government Account Manager – State of Idaho
Address	385 Inverness Pkwy, Ste #400, Centennial, CO, 80112
Telephone	303-641-9575
Fax	203-460-5758
E-mail	<a href="mailto:Bill.walter@pb.com">Bill.walter@pb.com</a>

Participating State

Name	Diane Robinson <a href="http://www.aboutwscsca.org">www.aboutwscsca.org</a>
Address	650 W. State St., Rm. B15, Boise, ID 83702
Telephone	208-332-1631
Fax	208-327-7320
E-mail	<a href="mailto:diane.robinson@adm.idaho.gov">diane.robinson@adm.idaho.gov</a>



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**6. Subcontractors:**

All Pitney Bowes dealers and resellers authorized in the State of Idaho, as shown on the dedicated Pitney Bowes website, are approved to provide sales and service support to participants in the WSCA/NASPO Master Price Agreement. The Pitney Bowes dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Price Agreement.

**7. Purchase Order Instructions:**

All orders should contain the following (1) Mandatory Language "PO is subject to WSCA/NASPO Contract # ADSP011-00000411-7" (2) Your Name, Address, Contact, & Phone-Number.

Orders can be made out to either (a) Pitney Bowes, or (b) to an AUTHORIZED reseller depending upon the preference of the Participating State or other participating legal entity.

**8. Price Agreement Number:**

All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: PADD1096 and the Lead State price agreement number: ADSP011-00000411-7.

**9. Compliance with reporting requirements of the "American Recovery and Reinvestment Act of 2009" ("ARRA"):** If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements as currently defined in Federal Register Vol 74 #81, Pages 14824-14829 (or subsequent changes or modifications to these requirements as published by the Federal OMB). Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide the required report to the ordering entity with the invoice presented to the ordering entity for payment. The contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

**10. Individual Customer:**

Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible

**PARTICIPATING ADDENDUM  
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to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum and the Master Price Agreement number ADSP011-00000411-7 (administered by the State of Arizona) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

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IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: Idaho	Contractor: Pitney Bowes Inc.
By: 	By: 
Name: Mark Little	Name: Arthur E. Adams Jr.
Title: State Purchasing Manager	Title: Director, State and Local Contracts
Date: 2/6/12	Date: 1/31/2012

[www.NASPO.org](http://www.NASPO.org)



[www.aboutWSCA.org](http://www.aboutWSCA.org)



**STATE OF IDAHO**  
**LEASE AGREEMENT**  
Attachment B

The State of Idaho, by and through its statutory agent, the Administrator, Division of Purchasing on behalf of the Requisitioning Agency, the (name of agency), hereinafter referred to as "lessee", enters into this Lease Agreement hereinafter referred to as "Lease", with the Pitney Bowes Inc. hereinafter referred to as "Lessor" whose name and address are noted in Exhibit E, said exhibit (and all other exhibits hereinafter referenced) attached hereto and incorporated in full, for the lease (rental) of the following equipment set forth in Exhibit A.

1. **RESPONSIBILITY:**

A. Pitney Bowes will be responsible for delivery, installation, testing, training, maintenance and repair of the leased equipment. Pitney Bowes will be the sole point of contact for the delivery, installation, testing, training, maintenance and repair.

B. As provided in the WSCA/NASPO-AZ, master contract number ADSPO11-00000411-7 with Idaho Participating Addendum Number PADD1096 Pitney Bowes Global Financial Services LLC. ("PBGFS"), will bill and accept payment for the leased equipment.

2. **EQUIPMENT:** Equipment shall be in good condition, without prior use by Lessor unless otherwise provided by the bidding documents, completely serviced for immediate use by Lessee, free from defect, and in all respects prepared for the use for which it is intended as per specifications set forth in Exhibit B.

3. **CONFORMING GOODS:** The Equipment shall minimally conform in all respects with the Equipment specifications as set forth in Western States Contracting Alliance and National Association of State Procurement Officials (hereafter WSCA/NASPO) master contract number ADSPO11-00000411-7 with Idaho participating Addendum Number PADD1096. In the event of nonconformity, and without limitation upon any other remedy, Lessee shall have no financial obligation in regard to the nonconforming Equipment.

4. **DURATION OF LEASE-OPTION TO RENEW:** Lessor agrees to lease said Equipment to Lessee for a period of time as set forth in Exhibit C, hereinafter referred to as "Lease Term." Lessee shall exercise its option to renew for annual periods, if at all and provided by the bidding documents, by serving written notice upon Lessor of its intent no later than thirty (30) days prior to conclusion of a Lease Term. Pricing for any renewal period shall not exceed the amount for the most recent annual period of the Lease Term or as provided by the bidding documents. Written notice shall be deemed to be received by Lessor upon dispatch of same by the Administrator, Division of Purchasing, in the postal system of the United States.

5. **COST OF LEASING:** The cost of leasing shall be as set forth in Exhibit D.

The available monthly terms and respective monthly lease rates are as follows:

**Monthly Billing:**

<b><u>Term:</u></b>	<b><u>Lease Rate:</u></b>
36	.0342
48	.0277
60	.0237

**STATE OF IDAHO**  
**LEASE AGREEMENT**  
Attachment B

6. **PAYMENT SCHEDULE:** Lessee's obligation to make periodic payments for the lease of said Equipment shall begin upon delivery of goods which conform to the requirements of the Lease. Lessor agrees to bill Lessee on the 30th day of the month immediately prior to the month for which payment is requested. Payment for each Lease period shall be dispatched by Lessee no later than the 1st day of the month for the period for which payment is requested. Lessor is specifically aware that the use of said Equipment will be by the Requisitioning Agency listed in Exhibit E, an agency of the State of Idaho. Lessor is further aware that such use is to be funded by appropriations from the Legislature of the State of Idaho, and may be funded in part by the government of the United States of America. Lessor is further aware that payment pursuant to the terms of this Lease shall be by government voucher. Lessor specifically agrees that late payment by the State of Idaho shall not constitute grounds for Default. Any payments received later than sixty (60) calendar days from the due date may be subject to a late charge of five percent (5%) of the amount of the payment which remains due for more than sixty (60) calendar days. Lessee agrees to tender payment for the twelfth month of the Lease period simultaneously with tender of the first month's payment, if requested.

7. **NOTICE OF INTENT TO CANCEL FOR DEFAULT:** Lessor or Lessee shall give thirty (30) days written notice to the other, of any intent to cancel this Lease upon grounds of Default. Within that time period, the appropriate party shall have the absolute and uncontrolled right to cure. Written notice shall be dispatched by Lessor to the Administrator of the Division of Purchasing; if by Lessee to Lessor, at the respective mailing addresses heretofore stated in Exhibit E. Cancellation of this Lease shall be ineffective if attempted in any other manner.

8. **OWNERSHIP:** It is expressly understood and agreed that this is a contract of leasing only and that Lessee by these presents acquires no right, title, or interest in or to the Equipment described in this Lease, except those of Lessee under this Lease.

9. **PERSONAL PROPERTY.** The Equipment is and will remain personal property of the lessor and will not be deemed to be affixed to or a part of the real estate on which it may be situated, notwithstanding that the Equipment or any part thereof may be or hereafter become in any manner physically affixed or attached to real estate or any building thereon.

As the Equipment is and will remain personal property of the lessor, the lessor will be responsible for all personal property taxes. The State is generally exempt from payment of state sales and use taxes and from personal property tax and as such the State will not be billed by the lessor for the personal property tax

10. **COST OF OPERATION:** Lessee agrees to bear the entire cost of operating the leased Equipment and agrees to follow the manufacturer's servicing recommendations. Lessor shall have the right to inspect the leased Equipment during reasonable business hours.

11. **OVERLOADING:** Lessee agrees that it will not operate the Equipment beyond the rated capacity established by its manufacturer. Lessee also agrees not to make any alterations to the Equipment, its attachments, controls, or motors.

12. **ASSIGNMENTS:** This Lease shall not be assigned by Lessee, without the written consent of the Lessor. Neither this Lease, nor any of Lessor's rights hereunder, shall be assigned or in any other manner be transferred by Lessor to any other party, without the written consent of the Administrator, Division of Purchasing, and any such agreement or transfer without such approval shall cause the annulment of the Lease so assigned or transferred, at the option of the State of Idaho. For WSCA/NASPO-AZ master contract number ADSPO11-00000411-7 with Idaho participating Addendum Number PADD1096

**STATE OF IDAHO**  
**LEASE AGREEMENT**  
Attachment B

only, Pitney Bowes Corporation may assign the lease in whole or for payment only to another Pitney Bowes Owned Entity or Affiliate without the written consent of the Administrator, Division of Purchasing.

13 **NEGLIGENCE:** The Lessee will hold the Lessor harmless for any liability arising out of the negligent use or operation of the Equipment by the Lessee. Lessor will hold Lessee harmless for any liability arising out of the negligence of Lessor; or defect or operation of the Equipment; or arising out of a failure by Lessor to comply with any state or federal statute, law, regulation or act.

14. **OFFICIALS, AGENT AND EMPLOYEES OF LESSEE NOT PERSONALLY LIABLE:** It is agreed by and between the parties hereto that in no event shall any official, officer, employee or agent of the State of Idaho be in any way personally liable or responsible for any covenant or agreement herein contained whether express or implied, nor for any statement, representation or warranty made herein in any connection with this Lease.

15. **APPROPRIATION BY LEGISLATURE REQUIRED:** It is understood and agreed that Lessee is a government entity and this Lease shall in no way or manner be construed so as to bind or obligate the State of Idaho beyond the term of any particular appropriation of funds by the State Legislature or the Congress of the United States as may from time to time exist. In the event the Idaho Legislature or the Congress fails, neglects or refuses to appropriate such funds as may be designated by and enable the Requisitioning Agency to continue the Lease payments, this Lease shall be at such time automatically terminated and at an end, and all future rights and liabilities of the parties hereto shall thereupon cease within ten (10) days after written notice to the Lessor. It is understood and agreed that the Lease payments herein provided for shall be paid from the joint appropriation of the State of Idaho, Requisitioning Agency as listed in Exhibit E.

16. **INSURANCE:** The Lessee maintains a program of self insurance; and the Equipment will be insured to the same extent as other property of the Lessee. All Public Liability coverage for the Lessee individually shall be secured by Lessee. Upon written request Lessee shall furnish Lessor satisfactory evidence of such insurance coverage or self-insurance, which evidence shall among other things provide that Lessor receive immediate notice of policy cancellation. All such insurance or self-insurance shall protect, as their interests may appear, the Lessor, the Lessee, any other person having an interest in the Equipment, and any person responsible for the use or operation of the Equipment.

17. **GENERAL PROVISION:**

- (a) Neither party shall be liable or deemed to be in default for any Force Majeure delay or failure in performance under this Lease or interruption of service resulting from Acts of God, civil or military authority, acts of war, riots, insurrections, labor disputes, or unusual delays beyond the Lessor's control.
- (b) This Lease shall be construed in accordance with, and governed by the laws of the State of Idaho.
- (c) This Lease, with the WSCA/NASPO-AZ master contract number ADSPO11-00000411-7 with Idaho participating Addendum Number PADD1096 to the extent it is not in conflict with Exhibits A through E inclusive, constitute the entire agreement between the parties with respect to the subject matter hereof and shall supersede all previous proposals, both oral and written, negotiation, representations, commitments, and all other communications between the parties. It may not be released, discharged, changed or modified except by an instrument in writing signed by a duly authorized representative of each of the parties. The terms of the Lease shall prevail notwithstanding any variances with the terms and conditions of any order submitted by the State of Idaho.



**STATE OF IDAHO  
LEASE AGREEMENT**

**EXHIBIT "A"**

Equipment

General Equipment Description

**EXHIBIT "B"**

Specifications:

WSCA/NASPO-AZ master contract number ADSP011-00000411-7 with Idaho participating Addendum Number PADD1096 specifications, including contract terms and conditions, if not attached or otherwise described, are those stated in the WSCA/NASPO documents and are incorporated by reference as though herein set out in full.

**EXHIBIT "C"**

Delivery Date:

On or Before \_\_\_\_\_

Lease Term:

\_\_ year(s) [with option to renew, if provided in bidding documents]

**EXHIBIT "D"**

Lease Costs:

Detailed equipment list and monthly cost (if maintenance agreement is purchased list maintenance cost per month)  
Monthly @ \$\_\_\_\_\_ per month

Delivery & Installation:

NONE

De-installation & Removal:

NONE

**EXHIBIT "E"**

**Contractor:**

**Requisitioning Agency's (Lessee) Name and Address:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**STATE OF IDAHO  
LEASE AGREEMENT**

**Contact:** \_\_\_\_\_

Phone: \_\_\_\_\_

Cell: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**Agency Contact:** \_\_\_\_\_

Phone: \_\_\_\_\_

Cell: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**Pitney Bowes Global Financial Services LLC (“PBGFS”)**

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_

Contact: \_\_\_\_\_

Phone: \_\_\_\_\_

Cell: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

<b><u>Postage Meter Rental</u></b>	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
<b>Maintenance</b>	Included in Rental Price

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

<b>Mailing Systems, Ultra Low Volume</b>	<b>Offerors Response</b>
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Mailing Systems, Medium Volume	Offertory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Mailing Systems, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	pricing formula
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	per hr.
Time and Materials- outside business hours, weekends, and holidays	per hr.
Percentage discounts of Parts for Time and Materials	%



**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Integrated Postal Scales	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Letter Openers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentage (%) Discount off Accessories	30%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Letter Openers - High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	
Time and Materials- outside business hours, weekends, and holidays	
Percentage discounts of Parts for Time and Materials	%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Letter Folders - Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Letter Folders, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	17%
Percentage (%) Discount off Accessories	17%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Folder/Inserters, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%



**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Envelop Mail Labeler, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	pricing formula
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	per hr.
Time and Materials- outside business hours, weekends, and holidays	per hr.
Percentage discounts of Parts for Time and Materials	%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Envelope Mail Labeler, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	pricing formula
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	per hr.
Time and Materials- outside business hours, weekends, and holidays	per hr.
Percentage discounts of Parts for Time and Materials	%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Envelope Mail Labeler, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	pricing formula
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	per hr.
Time and Materials- outside business hours, weekends, and holidays	per hr.
Percentage discounts of Parts for Time and Materials	%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Envelope Mail Labeler, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	pricing formula
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	per hr.
Time and Materials- outside business hours, weekends, and holidays	per hr.
Percentage discounts of Parts for Time and Materials	%



**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Envelope Addressing System, Ink Jet, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Envelope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Envelope Addressing System, Ink Jet, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Tabbers, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Tabbers, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Tabbers, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%



**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Check Imprinting/Endorsing	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	pricing formula
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	per hr.
Time and Materials- outside business hours, weekends, and holidays	per hr.
Percentage discounts of Parts for Time and Materials	%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Pressure Sealing, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	pricing formula
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	per hr.
Time and Materials- outside business hours, weekends, and holidays	per hr.
Percentage discounts of Parts for Time and Materials	%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

<b>Bursting Equipment, Production</b>	<b>Offerors Response</b>
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	pricing formula
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	per hr.
Time and Materials- outside business hours, weekends, and holidays	per hr.
Percentage discounts of Parts for Time and Materials	%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Extractors	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	%
Percentage (%) Discount off Accessories	%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	%
Percentage (%) Discount off Mailing Furniture	%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	pricing formula
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	per hr.
Time and Materials- outside business hours, weekends, and holidays	per hr.
Percentage discounts of Parts for Time and Materials	%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

<b>Mail Room Furniture (general)</b>	<b>Offerors Response</b>
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

<b>Software, License and Subscription</b>	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	MSRP less 16%
Percentage (%) Discount off Accessories	MSRP less 16%
<b>Maintenance</b>	
Maintenance for years 2-5	MSRP less 25%

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

<b>Design - For Production Equipment Only</b>	<b>Offerors Response</b>
All Design Services offered for this category shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Hourly rate - Total number of hours agreed to in writing by both parties before any Design work is started.	\$250/hr.
Hourly rate for Design work outside business hours, weekends, and holidays. Total number of hours agreed to in writing by both parties before any Design work is started	\$250/hr.



**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Installation-Assembly-Software Integration, Product	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Hourly rate - Total number of hours agreed to in writing by both parties before any Installation work is started.	\$180/hr.
Hourly rate for Installation performed outside business hours, weekends, and holidays. Total number of hours agreed to in writing by both parties before any Installation work is started	\$360/hr.



ItemCode	Description	PROD_LINE	CATEGORY	PROD_NAME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA1	LeaseSLA2	LeaseSLA3	Included_SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA1	LeaseSMA2	LeaseSMA3
1FAL	INVIEW Accounting - 50 Accounts	Mail Finishing	Information Management Options	Information Management Options	\$ -	\$ -													
1FAM	INVIEW Accounting - 100 Accounts	Mail Finishing	Information Management Options	Information Management Options	\$ -	\$ -													
1FAN	INVIEW Accounting - 300 Accounts	Mail Finishing	Information Management Options	Information Management Options	\$ -	\$ -													
1FAP	Commercial Plus Pricing For Federal Govt Only	Mail Finishing	Software Options	Software Options	\$ -	\$ -													
1FC0	Carrier Rate Package (Standard Rates, UPS, FedEx)	Mail Finishing	Other Options	Other Options	\$ 495.00	\$ 415.00													
1FC1	Carrier Rate Software (FedEx Standard)	Mail Finishing	Other Options	Other Options	\$ -	\$ -													
1FM2	Disable Manual Weight Feature	Mail Finishing	Weighing Options	Weighing Options	\$ -	\$ -													
1FR2	USPS Retail Shipping Rates	Mail Finishing	Software Options	Software Options															
1FR3	USPS Presort Xtra Rates	Mail Finishing	Software Options	Software Options	\$ -	\$ -													
1FR4	USPS BRM Rates	Mail Finishing	Software Options	Software Options	\$ 495.00	\$ 415.00													
1FS0	USPS Confirmation Services Software (DM500/550)	Mail Finishing	Meters/IntelliLink	Confirmation Services and e-Return Receipt Options	\$ -	\$ -													
1FS1	USPS Confirmation Services Software (DM800/900/1000)	Mail Finishing	Meters/IntelliLink	Confirmation Services and e-Return Receipt Options	\$ -	\$ -													
1FS2	USPS Special Services Software (DM300/DM400/DM450)	Mail Finishing	Meters/IntelliLink	Confirmation Services and e-Return Receipt Options	\$ -	\$ -													
1FS4	USPS Special Services Software (DM100/DM200L)	Mail Finishing	Meters/IntelliLink	Confirmation Services and e-Return Receipt Options	\$ -	\$ -													
1FSB	Shaped-Based Rating Upgrade Module for DM800i WOW	Mail Finishing	Shape Based Rating Other	Shape Based Rating Upgrade Other	\$ 4,300.00	\$ 3,612.00	\$ 242.00	\$ 242.00	\$ 242.00	\$ 24.00	\$ 24.00	\$ 24.00							
1FW1	Differential Weighing Feature	Mail Finishing	Options	Options	\$ -	\$ -													
1FW4	5 lb Integrated Weighing	Mail Finishing	Weighing Options	Weighing Options	\$ 1,645.00	\$ 1,381.00				\$ -	\$ -	\$ -							
1FW5	15 lb Interfaced Weighing	Mail Finishing	Weighing Options	Weighing Options	\$ 2,345.00	\$ 1,969.00				\$ 15.00	\$ 15.00	\$ 15.00							
1FW6	30 lb Interfaced Weighing	Mail Finishing	Weighing Options	Weighing Options	\$ 2,695.00	\$ 2,263.00				\$ 15.00	\$ 15.00	\$ 15.00							
1FW7	70 lb Interfaced Weighing	Mail Finishing	Weighing Options	Weighing Options	\$ 2,995.00	\$ 2,515.00				\$ 17.00	\$ 17.00	\$ 17.00							







ItemCode	Description	PROD_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	LeaseSLA	LeaseSLA	LeaseSLA	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA	LeaseSMA2	LeaseSMA3	
										1	2	3		1	2	3				
APA9	3000 Dept Accounting	Mail	Information Management	Options	\$ 2,245.00	\$ 1,885.00														
APF8	Connect+ Vertical Market Fonts	Mail	Software	Options	\$ 145.00	\$ 121.00														
APF9	Connect+ Creative Fonts	Mail	Software	Options	\$ 145.00	\$ 121.00														
APFA	MyGraphics Designer Enabled	Mail	Software	Options																
APFB	Color Graphics Printing	Mail	Software	Options	\$ -	\$ -														
APFC	Connect+ WOW Feature	Mail	Software	Options	\$ 6,495.00	\$ 5,455.00														
APFD	Energy Star Enabled	Mail	Software	Options	\$ -	\$ -														
APFM	Connect+ Laser Printer Enabled	Mail	Software	Options	\$ -	\$ -														
APSA	130 LPM Feature	Mail	Software	Options	\$ -	\$ -														
APSJ	270/170 LPM Feature	Mail	Software	Options	\$ 5,995.00	\$ 5,035.00														
APSK	310/205 LPM Feature	Mail	Software	Options	\$ 12,995.00	\$ 10,915.00														
AWAE	Free Intermediate Seminar	Mail	Seminars	Mailing	\$ -	\$ -														
AWAF	Airfare for Seminar	Mail	Seminars	Mailing	\$ 700.00	\$ 588.00														
AWAG	Intermediate Seminar w/ airfare	Mail	Seminars	Mailing	\$ 1,995.00	\$ 1,675.00														
AWAH	Intermediate Seminar w/o airfare	Mail	Seminars	Mailing	\$ 1,295.00	\$ 1,087.00														
AWAT	Advanced Seminar w/o air	Mail	Seminars	Mailing	\$ 1,295.00	\$ 1,088.00														
AZBD	Connect+ 3000 Series WOW	Mail	Software	Options	\$ 17,245.00	\$ 14,485.00	\$ 1,900.00	\$ 1,900.00	\$ 3,325.00	\$ 186.00	\$ 186.00	\$ 326.00								
AZBE	Connect+ Mono Printer	Mail	Software	Options	\$ -	\$ -	\$ 389.00	\$ 389.00	\$ 389.00	\$ 39.00	\$ 39.00	\$ 39.00								
AZBF	Connect+ 1000 Color Printer	Mail	Software	Options	\$ 1,995.00	\$ 1,675.00	\$ 485.00	\$ 485.00	\$ 485.00	\$ 48.00	\$ 48.00	\$ 48.00								
AZBG	Black Graphics Upgrade	Mail	Software	Options	\$ 695.00	\$ 583.00														
AZBH	No Charge Black Graphics Upgrade	Mail	Software	Options	\$ -	\$ -														
AZBK	Connect+ Energy Star Kit	Mail	Software	Options	\$ -	\$ -														
AZBU	Connect+ 2000 with Energy Star	Mail	Software	Options	\$ 11,245.00	\$ 9,865.00	\$ 670.00	\$ 670.00	\$ 1,172.00	\$ 66.00	\$ 66.00	\$ 116.00								
AZBV	Connect+ 3000 with Energy Star	Mail	Software	Options	\$ 11,245.00	\$ 9,445.00	\$ 1,900.00	\$ 1,900.00	\$ 3,325.00	\$ 186.00	\$ 186.00	\$ 326.00								
AZBX	Connect+ 3000 WOW with Energy Star	Mail	Software	Options	\$ 17,245.00	\$ 14,485.00	\$ 1,900.00	\$ 1,900.00	\$ 3,325.00	\$ 186.00	\$ 186.00	\$ 326.00								
BCM30482	Bookcase with Adjustable Shelves 30 in. x 48 in.	Furniture	Furniture	Furniture	\$ 630.00	\$ 529.00														
BM10	Administrative Win2000 Workstation w/15in. Flat Panel Monitor	Information Management	Business Manager	Peripherals	\$ 3,250.00	\$ 2,730.00	\$ 620.00	\$ 1,463.00	\$ 2,269.00	\$ 61.00	\$ 144.00	\$ 223.00	\$ 184.00	\$ 184.00	\$ 184.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00
BM11	Reporting Win2000 Workstation w/15in. Flat Panel Monitor	Information Management	Business Manager	Peripherals	\$ 3,250.00	\$ 2,730.00	\$ 620.00	\$ 1,463.00	\$ 2,269.00	\$ 61.00	\$ 144.00	\$ 223.00	\$ 184.00	\$ 184.00	\$ 184.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00
BM40	PC Data Collector (for Non-DM Series Mailing Systems) Win2000 w/15in. Flat Panel Monitor	Information Management	Business Manager	Peripherals	\$ 4,795.00	\$ 4,028.00	\$ 526.00	\$ 878.00	\$ 1,688.00	\$ 52.00	\$ 86.00	\$ 166.00	\$ 184.00	\$ 184.00	\$ 184.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00











ItemCode	Description	PROD_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA 1	LeaseSLA 2	LeaseSLA 3	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA 1	LeaseSMA2	LeaseSMA3
D15W	Green DI500 4 Station Factory Certified	TableTop	Classic High End	DI500	\$ 13,295.00	\$ 11,167.00	\$ 2,073.00	\$ 2,073.00	\$ 2,073.00	\$ 203.00	\$ 203.00	\$ 203.00							
D15X	Green DI500 3 Station Factory Certified	TableTop	Classic High End	DI500	\$ 12,595.00	\$ 10,579.00	\$ 2,073.00	\$ 2,073.00	\$ 2,073.00	\$ 203.00	\$ 203.00	\$ 203.00							
D15Z	Green DI500 6 Station Factory Certified	TableTop	Classic High End	DI500	\$ 16,095.00	\$ 13,519.00	\$ 2,073.00	\$ 2,073.00	\$ 2,073.00	\$ 203.00	\$ 203.00	\$ 203.00							
D164	DI600 4 Station	TableTop	High End	DI600	\$ 21,045.00	\$ 17,677.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
D165	DI600 5 Station	TableTop	High End	DI600	\$ 23,595.00	\$ 19,819.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
CSAL	Constant Connection Kit	Finishing	Options Confirmation	Options Confirmation	\$ 195.00	\$ 163.00													
CSAM	Confirmation Services Activation Kit (DM500- DM1000)	Subscription Add Ons	Services Options Confirmation	Services Options Confirmation	\$ 145.00	\$ 122.00													
CSAN	Confirmation Services Activation Kit (DM100- DM450)	Subscription Add Ons	Services Options Confirmation	Services Options Confirmation	\$ 99.00	\$ 83.00													
CSAP	e-Return Receipt Activation Kit (DM300-DM1100)	Subscription Add Ons	Services Options	Services Options	\$ 195.00	\$ 163.00													
DA3S	DA30S Envelope Address Printer: Black & White	Addressing Systems	Printers	DA300	\$ 6,045.00	\$ 5,075.00	\$ 820.00	\$ 1,312.00	\$ 2,214.00	\$ 81.00	\$ 129.00	\$ 217.00							
DA50	DA500e Enhanced Envelope Printer	Addressing Systems	Printers	DA500	\$ 6,795.00	\$ 5,707.00	\$ 1,255.00	\$ 2,046.00	\$ 2,510.00	\$ 123.00	\$ 201.00	\$ 246.00							
DA55	DA550e Enhanced Envelope Printer w/ CMYK	Addressing Systems	Printers	DA500	\$ 8,495.00	\$ 7,138.00	\$ 1,357.00	\$ 2,158.00	\$ 2,619.00	\$ 133.00	\$ 211.00	\$ 257.00							
DA5C	DA50S Envelope Address Printer: Black & White	Addressing Systems	Printers	DA500	\$ 8,735.00	\$ 7,335.00	\$ 1,213.00	\$ 1,977.00	\$ 2,426.00	\$ 119.00	\$ 194.00	\$ 238.00							
DA5S	DA55S Envelope Address Printer: Color	Addressing Systems	Printers	DA500	\$ 10,665.00	\$ 8,955.00	\$ 1,311.00	\$ 2,084.00	\$ 2,530.00	\$ 129.00	\$ 204.00	\$ 248.00							
DA5X	Green DA50S Address Printer: Black & White Factory Certified	Addressing Systems	Printers	DA950	\$ 6,235.00	\$ 5,235.00	\$ 1,213.00	\$ 1,213.00	\$ 1,213.00	\$ 119.00	\$ 119.00	\$ 119.00							
DA7X	Green DA70S High Speed Address Printer: Black & White Factory Certified	Addressing Systems	Printers	DA950	\$ 11,905.00	\$ 10,005.00	\$ 1,508.00	\$ 1,508.00	\$ 1,508.00	\$ 148.00	\$ 148.00	\$ 148.00							
DA7Y	Green DA75S High Speed Address Printer: Color Factory Certified	Addressing Systems	Printers	DA950	\$ 13,845.00	\$ 11,635.00	\$ 1,636.00	\$ 1,636.00	\$ 1,636.00	\$ 161.00	\$ 161.00	\$ 161.00							
DA86	High Output Dryer for DA98 Stacker	Addressing Systems	Peripherals	Peripherals	\$ 1,985.00	\$ 1,665.00	\$ 161.00	\$ 161.00	\$ 161.00	\$ 16.00	\$ 16.00	\$ 16.00							
DA8N	DA80F High Speed Fixed Head Printer	Addressing Systems	Printers	DA800	\$ 10,995.00	\$ 9,235.00	\$ 1,054.00	\$ 1,054.00	\$ 1,054.00	\$ 104.00	\$ 104.00	\$ 104.00							
DA8X	Green DA80F High Speed Fixed Head Printer Factory Certified	Addressing Systems	Printers	DA950	\$ 7,895.00	\$ 6,625.00	\$ 926.00	\$ 926.00	\$ 926.00	\$ 91.00	\$ 91.00	\$ 91.00							
DAPK	Basic Postal Knowledge Training	Addressing Systems	AddressRi ght Training	AddressRi ght Training	\$ 545.00	\$ 457.00													
DAPT	AddressRight Printer Training - Advanced	Addressing Systems	AddressRi ght Training	AddressRi ght Training	\$ 765.00	\$ 642.00													
DASC	Integrated Stacker w/ Stand and High Output Dryer	Addressing Systems	AddressRi ght Training	AddressRi ght Training	\$ 6,065.00	\$ 5,105.00	\$ 428.00	\$ 428.00	\$ 428.00	\$ 42.00	\$ 42.00	\$ 42.00							
DASE	DA Series Printer Tutorial	Addressing Systems	AddressRi ght Training	AddressRi ght Training	\$ 105.00	\$ 87.00													
DAST	AddressRight Printer Installation & Training - Basic	Addressing Systems	AddressRi ght Training	AddressRi ght Training	\$ 220.00	\$ 184.00													
DF10	DF100 Letter Perfect Folder	TableTop	OfficeRigh t	DF1000	\$ 340.00	\$ 285.00	\$ 64.00	\$ 64.00	\$ 64.00	\$ 7.00	\$ 7.00	\$ 7.00							
DFHC	High Capacity Extension	TableTop	OfficeRigh t	DF1000	\$ 295.00	\$ 247.00													
DI22	OfficeRight DI200 (2) Station w/Training & Installation	TableTop	OfficeRigh t	DI200	\$ 3,600.00	\$ 3,024.00	\$ 415.00	\$ 730.00	\$ 946.00	\$ 41.00	\$ 72.00	\$ 93.00							

ItemCode	Description	PROD_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA 1	LeaseSLA 2	LeaseSLA 3	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA 1	LeaseSMA2	LeaseSMA3
DI23	OfficeRight DI200 (3) Station w/ Training & Installation	TableTop	OfficeRigh t	DI200	\$ 5,145.00	\$ 4,321.00	\$ 415.00	\$ 730.00	\$ 946.00	\$ 41.00	\$ 72.00	\$ 93.00							
DI2R	Green OfficeRight DI200 (2) Station w/Training & Installation	TableTop	Classic OfficeRigh t	Classic DI200	\$ 2,645.00	\$ 2,241.00	\$ 415.00	\$ 581.00	\$ 876.00	\$ 41.00	\$ 57.00	\$ 86.00							
DI2S	Factory Certified Green OfficeRight DI200 (3) Station w/Training & Installation	TableTop	OfficeRigh t	Classic DI200	\$ 3,780.00	\$ 3,175.00	\$ 415.00	\$ 581.00	\$ 876.00	\$ 41.00	\$ 57.00	\$ 86.00							
DI3C	3 Station DI380 with OMR	TableTop	Low End	DI380	\$ 13,720.00	\$ 11,524.00	\$ 1,270.00	\$ 1,613.00	\$ 2,045.00	\$ 125.00	\$ 158.00	\$ 200.00							
DI3F	1 Station DI380 without OMR	TableTop	Low End	DI380	\$ 7,345.00	\$ 6,172.00	\$ 1,270.00	\$ 1,613.00	\$ 2,045.00	\$ 125.00	\$ 158.00	\$ 200.00							
DI3G	2 Station DI380 without OMR	TableTop	Low End	DI380	\$ 10,995.00	\$ 9,235.00	\$ 1,270.00	\$ 1,613.00	\$ 2,045.00	\$ 125.00	\$ 158.00	\$ 200.00							
DI4F	3 Station DI425 with OMR	TableTop	Low End	DI425	\$ 16,495.00	\$ 13,855.00	\$ 1,365.00	\$ 1,720.00	\$ 2,307.00	\$ 134.00	\$ 169.00	\$ 226.00							
DI4G	3 Station DI425 without OMR	TableTop	Low End	DI425	\$ 15,395.00	\$ 12,931.00	\$ 1,365.00	\$ 1,720.00	\$ 2,307.00	\$ 134.00	\$ 169.00	\$ 226.00							
DI4R	Green 3 Station DI425 with OMR Factory Certified	TableTop	Low End	DI425	\$ 11,550.00	\$ 9,702.00	\$ 1,365.00	\$ 1,720.00	\$ 2,307.00	\$ 134.00	\$ 169.00	\$ 226.00							
DI4X	Green 3 Station DI425 without OMR Factory Certified	TableTop	Low End	DI425	\$ 10,775.00	\$ 9,051.00	\$ 1,365.00	\$ 1,365.00	\$ 1,365.00	\$ 134.00	\$ 134.00	\$ 134.00							
DI53	DI500 3 Station	TableTop	High End	DI500	\$ 17,995.00	\$ 15,115.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI5A	DI500 3 Station w/DIT1 60 in.	TableTop	High End	DI500	\$ 19,590.00	\$ 16,461.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI5C	Table w/Locking Doors	TableTop	High End	DI500	\$ 18,995.00	\$ 15,955.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI66	DI500 4 Station	TableTop	High End	DI500	\$ 25,825.00	\$ 21,893.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6A	DI600 6 Station	TableTop	High End	DI600	\$ 21,545.00	\$ 18,097.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6B	DI600 4 Station w/DIT1 60 in.	TableTop	High End	DI600	\$ 21,545.00	\$ 18,097.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6C	Table w/Locking Doors	TableTop	High End	DI600	\$ 26,825.00	\$ 22,533.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6B	DI600 6 Station w/DIT0 72 in.	TableTop	High End	DI600	\$ 26,825.00	\$ 22,533.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6C	Table w/Locking Doors	TableTop	High End	DI600	\$ 26,825.00	\$ 22,533.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6C	DI600 4 Station w/DIT2 60 in.	TableTop	High End	DI600	\$ 22,470.00	\$ 18,874.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6G	Table	TableTop	High End	DI600	\$ 22,470.00	\$ 18,874.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6G	DI600 6 Station w/DIT2 60 in.	TableTop	High End	DI600	\$ 27,250.00	\$ 22,890.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6G	OptiFlow Table	TableTop	High End	DI600	\$ 27,250.00	\$ 22,890.00	\$ 2,073.00	\$ 2,488.00	\$ 3,317.00	\$ 203.00	\$ 244.00	\$ 325.00							
DI6X	Green DI600 4 Station	TableTop	Classic	Classic DI600	\$ 14,735.00	\$ 12,377.00	\$ 2,073.00	\$ 2,073.00	\$ 2,073.00	\$ 203.00	\$ 203.00	\$ 203.00							
DI6Y	Factory Certified Green DI600 5 Station	TableTop	High End	Classic DI600	\$ 16,495.00	\$ 13,855.00	\$ 2,073.00	\$ 2,073.00	\$ 2,073.00	\$ 203.00	\$ 203.00	\$ 203.00							
DI6Y	Factory Certified Green DI600 6 Station	TableTop	High End	Classic DI600	\$ 16,495.00	\$ 13,855.00	\$ 2,073.00	\$ 2,073.00	\$ 2,073.00	\$ 203.00	\$ 203.00	\$ 203.00							
DI6Z	Factory Certified Green DI600 6 Station	TableTop	High End	Classic DI600	\$ 18,075.00	\$ 15,183.00	\$ 2,073.00	\$ 2,073.00	\$ 2,073.00	\$ 203.00	\$ 203.00	\$ 203.00							
DI90	DI900 Inserting System: 4 Feeder Tower	TableTop	High End	DI900	\$ 37,095.00	\$ 31,159.00	\$ 2,935.00	\$ 3,405.00	\$ 3,992.00	\$ 288.00	\$ 333.00	\$ 391.00							
DI90	DI900: 2 Feeder Tower w/ High Cap Sheet Feeder	TableTop	High End	DI900	\$ 37,095.00	\$ 31,159.00	\$ 2,935.00	\$ 3,405.00	\$ 3,992.00	\$ 288.00	\$ 333.00	\$ 391.00							
DI91	DI950 Inserting System: 4 Feeder Tower	TableTop	High End	DI900	\$ 41,095.00	\$ 34,519.00	\$ 3,697.00	\$ 4,167.00	\$ 4,754.00	\$ 362.00	\$ 408.00	\$ 465.00							
DI91	DI950: 2 Feeder Tower w/ High Cap Sheet Feeder	TableTop	High End	DI900	\$ 41,095.00	\$ 34,519.00	\$ 3,697.00	\$ 4,167.00	\$ 4,754.00	\$ 362.00	\$ 408.00	\$ 465.00							
DI95	DI950 Inserting System: 4 Feeder Tower	TableTop	High End	DI900	\$ 43,695.00	\$ 36,703.00	\$ 3,658.00	\$ 4,170.00	\$ 4,755.00	\$ 358.00	\$ 408.00	\$ 465.00							
DI95	DI950: 2 Feeder Tower w/ High Cap Sheet Feeder	TableTop	High End	DI900	\$ 43,695.00	\$ 36,703.00	\$ 3,658.00	\$ 4,170.00	\$ 4,755.00	\$ 358.00	\$ 408.00	\$ 465.00							
DI96	DI950 Inserting System: 4 Feeder Tower	TableTop	High End	DI900	\$ 47,695.00	\$ 40,063.00	\$ 4,420.00	\$ 4,932.00	\$ 5,517.00	\$ 433.00	\$ 483.00	\$ 540.00							
DI96	DI950: 2 Feeder Tower w/ High Cap Sheet Feeder	TableTop	High End	DI900	\$ 47,695.00	\$ 40,063.00	\$ 4,420.00	\$ 4,932.00	\$ 5,517.00	\$ 433.00	\$ 483.00	\$ 540.00							
DI9A	DI900 Base System	TableTop	High End	DI900	\$ 31,595.00	\$ 26,539.00	\$ 2,935.00	\$ 3,405.00	\$ 3,992.00	\$ 288.00	\$ 333.00	\$ 391.00							
DI9B	DI950 Base System	TableTop	High End	DI950	\$ 38,195.00	\$ 32,083.00	\$ 3,658.00	\$ 4,170.00	\$ 4,755.00	\$ 358.00	\$ 408.00	\$ 465.00							
DI9B	DI950: Enhanced Base System	TableTop	High End	DI950	\$ 60,000.00	\$ 50,400.00	\$ 7,152.00	\$ 8,153.00	\$ 9,297.00	\$ 700.00	\$ 798.00	\$ 910.00							
DI9C	System	TableTop	High End	DI900/DI950	\$ 60,000.00	\$ 50,400.00	\$ 7,152.00	\$ 8,153.00	\$ 9,297.00	\$ 700.00	\$ 798.00	\$ 910.00							
DIBA	OptiFlow Belt Stacker no stand, in line	TableTop	Options	Options DI900/DI950	\$ 2,800.00	\$ 2,352.00	\$ 189.00	\$ 189.00	\$ 189.00	\$ 19.00	\$ 19.00	\$ 19.00							
DIBB	OptiFlow Belt Stacker with install to height stand	TableTop	Options	Options DI900/DI950	\$ 3,295.00	\$ 2,767.00	\$ 189.00	\$ 189.00	\$ 189.00	\$ 19.00	\$ 19.00	\$ 19.00							
DIBC	OptiFlow Tandem Belt Stacker no stand	TableTop	Options	Options DI900/DI950	\$ 4,500.00	\$ 3,780.00	\$ 189.00	\$ 189.00	\$ 189.00	\$ 19.00	\$ 19.00	\$ 19.00							
DIBD	OptiFlow Tandem Belt Stacker with install to height stand, in line	TableTop	Options	Options DI900/DI950	\$ 5,000.00	\$ 4,200.00	\$ 189.00	\$ 189.00	\$ 189.00	\$ 19.00	\$ 19.00	\$ 19.00							
DIBE	OptiFlow Belt Stacker no stand, in line	TableTop	Options	Options DI900/DI950	\$ 2,800.00	\$ 2,352.00	\$ 189.00	\$ 189.00	\$ 189.00	\$ 19.00	\$ 19.00	\$ 19.00							
DIBF	OptiFlow Belt Stacker with install to height stand	TableTop	Options	Options DI900/DI950	\$ 3,295.00	\$ 2,767.00	\$ 189.00	\$ 189.00	\$ 189.00	\$ 19.00	\$ 19.00	\$ 19.00							









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DT3D	Basic Installation and Training for W360 Multifunction Tabber System W985 Conveyor Stacker for	TableTop	t	OfficeRigh DF1000	\$ 495.00	\$ 415.00													
DT3S	W360 Multifunction Tabber System Stand for W985 Conveyor	TableTop	t	OfficeRigh DF1000	\$ 3,425.00	\$ 2,877.00	\$ 255.00	\$ 255.00	\$ 255.00	\$ 26.00	\$ 26.00	\$ 26.00							
DT3T	Stacker	TableTop	t	OfficeRigh DF1000	\$ 825.00	\$ 693.00													
ERCN	e-Return Receipt Reference Number Desktop Package w/ DM Printer and 50 Labels	Mail Finishing	Meters/Int elliLink	e-return receipt	\$ 145.00	\$ 121.00													
ERCP	e-Return Receipt Reference Number Feature & Scanner (customer has existing label printer)	Mail Finishing	Meters/Int elliLink	e-return receipt	\$ 1,245.00	\$ 1,045.00	\$ 153.00	\$ 153.00	\$ 153.00	\$ 15.00	\$ 15.00	\$ 15.00							
ERCR	e-Return Receipt Reference Number Package w/ DM Printer (without Scanner)	Mail Finishing	Other Options	e-return receipt	\$ 695.00	\$ 583.00													
ERPP	E-Certified/eRR Productivity Pack	Mail Finishing	Meters/Int elliLink	e-return receipt	\$ 1,540.00	\$ 1,293.00													
ERR1	e-Return Receipt Feature Energy Star Compliant	Mail Finishing	Meters/Int elliLink	e-return receipt	\$ -	\$ -													
ESTR	Contract	TableTop	t	OfficeRigh DF1000	\$ -	\$ -													
F1112M	Shelf, 11in.W x 12in.D Open Back Sorter Shelf,	Furniture	Furniture	Furniture	\$ 65.00	\$ 54.00													
F1114M	11in.W x 14 1/2in.D	Furniture	Furniture	Furniture	\$ 75.00	\$ 63.00													
F1115M	Shelf, 11in.W x 15in.D	Furniture	Furniture	Furniture	\$ 75.00	\$ 63.00													
F1211	Pencil Drawer	Furniture	Furniture	Furniture	\$ 215.00	\$ 180.00													
F1212M	Shelf, 12in.W x 12in.D Open Back Sorter Shelf,	Furniture	Furniture	Furniture	\$ 65.00	\$ 54.00													
F1214M	12in.W x 14 1/2in.D	Furniture	Furniture	Furniture	\$ 75.00	\$ 63.00													
F1215M	Shelf, 12in.W x 15in.D	Furniture	Furniture	Furniture	\$ 75.00	\$ 63.00													
F35B	Operator Training for DI380/DI425, 1 hour	TableTop	Accessori es	Accessori es	\$ 215.00	\$ 180.00													
F3704K	Task Light, 36in.L	Furniture	Furniture	Furniture	\$ 139.00	\$ 116.00													
F37A	OMR Add-On Scanning Kit for DI380/DI425	TableTop	Options Services and	Options Services and	\$ 1,250.00	\$ 1,050.00													
F37S	Enhanced OMR Option for DI380/DI425	TableTop	Options Services and	Options Services and	\$ 1,500.00	\$ 1,260.00													
F3C1	OMR Operator Training for DI380/DI425, 1 hour	TableTop	Options Services and	Options Services and	\$ 545.00	\$ 457.00													
F3C2	Product Application Support Training for DI380/DI425	TableTop	Options Services and	Options Services and	\$ 325.00	\$ 272.00													
F3C3	OMR Add-On Scanning Kit Training and Installation	TableTop	Options Furniture	Options Furniture	\$ 295.00	\$ 247.00													
F4904K	Task Light, 48in.L	Furniture	Furniture	Furniture DI900/DI950	\$ 155.00	\$ 130.00													
F746	2D Scanning	TableTop	Options DI900/DI950	Scanning Options DI900/DI950	\$ 28,275.00	\$ 23,751.00	\$ 4,365.00	\$ 4,976.00	\$ 7,159.00	\$ 427.00	\$ 487.00	\$ 701.00							
F762	Moving Beam Scanner	TableTop	Options DI900/DI950	Scanning Options DI900/DI950	\$ 8,895.00	\$ 7,471.00	\$ 1,374.00	\$ 1,566.00	\$ 2,253.00	\$ 135.00	\$ 154.00	\$ 221.00							
F763	2D Output scanner	TableTop	Options DI900/DI950	Scanning Options DI900/DI950	\$ 13,995.00	\$ 11,755.00	\$ 2,142.00	\$ 2,442.00	\$ 3,513.00	\$ 210.00	\$ 239.00	\$ 344.00							
F769	Custom 2 Channel OMR	TableTop	Options	Scanning Options	\$ 16,400.00	\$ 13,776.00	\$ 2,532.00	\$ 2,886.00	\$ 4,152.00	\$ 248.00	\$ 283.00	\$ 407.00							

























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												1	2	3	SLA				1		
FTS48D	Closed Storage Table, 48in.	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 1,105.00	\$ 928.00													
FTS48L	Locking Storage Table, 48in.	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 1,140.00	\$ 957.00													
FTS48N	Open Storage Table, 48in.	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 885.00	\$ 743.00													
FWC39	Wire Mail Cart	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 530.00	\$ 445.00													
G396039	5250 Protocol Converter	Distribution Solutions	Ascent	Stand	Options	Integration	\$ 1,350.00	\$ 1,134.00													
G799	Scale rental for use with E700 meter rental	Stand Alone Meters	Stand Alone Meters	Stand Alone Meters	Stand Alone Meters	Stand Alone Meters															
H5LT	High-Speed Laser Printer Installation & Training - Basic	Addressing Systems	ght	Training	Training	Training	\$ 285.00	\$ 239.00													
H6DP	ComColor Basic Installation and Training	Addressing Systems	ght	Training	Training	Training	\$ 1,000.00	\$ 840.00													
HP4-D	PB Compatible 51629A Black Inkjet print cartridge	Addressing Systems	ght	Training	Training	Training	\$ 26.00	\$ 23.00													
J596017	4 Bay Battery Charger & 4 batteries and Adaptors for J580 or J582 units	Distribution Solutions	Arrival	Arrival	Arrival	Arrival	\$ 1,395.00	\$ 1,172.00													
J596018	J580 4Bay Interconnecting Cable	Distribution Solutions	Arrival	Arrival	Arrival	Arrival	\$ 75.00	\$ 63.00													
J596019	Single Bay Cradle (for use with J582)	Distribution Solutions	Arrival	Arrival	Arrival	Arrival	\$ 425.00	\$ 357.00													
J596021	Single Port USB/Serial Cradle for J594 Tracking Assistant	Distribution Solutions	Arrival	Arrival	Arrival	Arrival	\$ 475.00	\$ 399.00													
J596023	Four Slot Battery Charger for Tracking Assistant Plus	Distribution Solutions	Arrival	Arrival	Arrival	Arrival	\$ 1,425.00	\$ 1,197.00													
J596024	Battery Adaptors (Kit of 2) for J594/J597 TA Plus Device	Distribution Solutions	Arrival	Arrival	Arrival	Arrival	\$ 350.00	\$ 294.00													
J596025	Wireless Access Point	Distribution Solutions	Arrival	Arrival	Arrival	Arrival	\$ 1,395.00	\$ 1,171.00													
J693	Printer	Distribution Solutions	Arrival	Arrival	Arrival	Arrival															
J796025	Scanner Stand	Distribution Solutions	Ascent	Workstati	Workstati	Workstati	\$ 144.00	\$ 121.00													
J796027	Field Installable PCI Client Network Card-Coax cable only	Distribution Solutions	Ascent	Workstati	Workstati	Workstati	\$ 300.00	\$ 252.00													
J796029	Factory Installed PCI Client Network Card Coax cable only	Distribution Solutions	Arrival	Arrival	Arrival	Arrival	\$ 300.00	\$ 252.00													
JB96002	Base Mount Display Kit for JN64 & JN67 Scales	Distribution Solutions	Ascent	Workstati	Workstati	Workstati	\$ 160.00	\$ 134.00													
JN96002	Base Mount Display Kit for JN75 Scale	Distribution Solutions	Ascent	Workstati	Workstati	Workstati	\$ 160.00	\$ 134.00													
JR64	Green JN64 150 lb Rollertop Scale	Distribution Solutions	Ascent	Workstati	Workstati	Workstati	\$ 695.00	\$ 583.00	\$ 265.00	\$ 265.00	\$ 265.00	\$ 26.00	\$ 26.00	\$ 26.00							
KGMR	Scale Factory Certified Kiosk for Rent	Solutions	Ascent	Kiosks	Kiosks	Kiosks	\$	\$													
M074501	45-1/2 in. Storage Table	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 1,130.00	\$ 949.00													
M0745SL	45-1/2 in. Modular Table with Slanted Tote Bin	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 1,370.00	\$ 1,150.00													
M076001	60 Pocket Free-Standing Sorter Module	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 2,665.00	\$ 2,238.00													
M076801	68 in. Storage Table	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 1,340.00	\$ 1,125.00													
M0768SL	68 in. Modular Table with Slanted Tote Bin	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 1,595.00	\$ 1,339.00													
M079001	90 Pocket Free-Standing Sorter Module	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 3,475.00	\$ 2,919.00													
M07MST3301	33 in. Basic Table	Furniture	Furniture	Furniture	Furniture	Furniture	\$ 435.00	\$ 365.00													
MFP0	Dedicated Installation Support	Management Information	Business Manager	Services	Services	Services	\$ 770.00	\$ 646.00													
MFP1	Dedicated Installation Support - Level 1	Management Information	Business Manager	Services	Services	Services	\$ 1,540.00	\$ 1,293.00													
MP04	Integrated Weighing Platform	Mail Finishing	Options	Options	Options	Options	\$ -	\$ -	\$ 21.00	\$ 21.00	\$ 21.00	\$ 3.00	\$ 3.00	\$ 3.00							





ItemCode	Description	PROG LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA	LeaseSLA	LeaseSLA	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA	LeaseSMA2	LeaseSMA3
										1	2	3					1		
MW90008	Connect+ VBS Welcome Kit	Mail Finishing	Connectivity	Connectivity Options	\$ -	\$ -													
MW90090	Connect+ Power Distribution Kit	Mail Finishing	Connectivity	Connectivity Options	\$ 95.00	\$ 79.00													
MW90147	Wireless Keyboard	Mail Finishing	Peripheral	Peripheral s	\$ 195.00	\$ 163.00													
MW90650	Roll Tape Kit	Mail Finishing	Peripheral	Peripheral s	\$ -	\$ -													
MW90651	Roll Tape Kit	Mail Finishing	Peripheral	Peripheral s	\$ -	\$ -													
MW96000	15lb Scale Platform/Stand	Mail Finishing	Weighing	Weighing Options	\$ -	\$ -													
MW97182	Wireless LAN Adapter	Mail Finishing	Connectivity	Connectivity Options	\$ 145.00	\$ 121.00													
N199	Scale Stand	Mail Finishing	Other	Other Options	\$ 95.00	\$ 79.00													
P7CR	DM100 with 5lb Scale	Stand Alone Rentals	Alone	Alone Rentals															
P7CT	DM100 with 5lb Scale	Stand Alone Rentals	Alone	Alone Rentals	\$ -	\$ -	\$ 1.00												
P7M1	Moistener for DM100	Mail Finishing	Other	Other Options	\$ 350.00	\$ 294.00													
P7ML	Moistener	Stand Alone Rentals	Alone	Alone Rentals		\$ -													
P7W2	2 lb Integrated Weighing	Mail Finishing	Weighing	Weighing Options	\$ 535.00	\$ 449.00													
P7W5	5 lb Integrated Weighing	Mail Finishing	Weighing	Weighing Options	\$ 1,070.00	\$ 898.00													
PRP5	5 lb Integrated Weighing	Mail Finishing	Weighing	Weighing Options	\$ 1,075.00	\$ 903.00													
PRP9	10 lb Integrated Weighing	Mail Finishing	Weighing	Weighing Options	\$ 1,375.00	\$ 1,155.00													
PRW3	30 lb Interfaced Weighing	Mail Finishing	Weighing	Weighing Options	\$ 2,695.00	\$ 2,263.00													
PRW7	70 lb Interfaced Weighing	Mail Finishing	Weighing	Weighing Options	\$ 2,995.00	\$ 2,515.00													
PS00	PresortXtra - Monthly Mail Volume is less than 5,000 letters	Mail Services	Mail	Mail Services	\$ -	\$ -													
PS01	PresortXtra - Monthly Mail Volume is greater than 5,000 letters	Mail Services	Mail	Mail Services	\$ -	\$ -													
PSNC	PresortXtra - On Call Service of 1000 Pieces Pick Up	Mail Services	Mail	Mail Services	\$ -	\$ -													
PST1	PresortXtra Program Renewal	Mail Services	Mail	Mail Services	\$ -	\$ -													
PSTT	PresortXtra Training Service	Mail Services	Mail	Mail Services	\$ 70.00	\$ 58.00													
PSTU	PresortXtra Training Service	Mail Services	Mail	Mail Services	\$ 110.00	\$ 92.00													
PZ0-A	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	Addressing Systems	AddressRi	AddressRi ght	\$ 34.00	\$ 32.00													
SBBF	DM100 Desktop Mailing System w/Moistener	Mail Finishing	Low	Low Volume	\$ 350.00	\$ 294.00	\$ 1.00												INC SLA
SBBG	DM100 Desktop Mailing System w/ Moistener, 10 Accts & 2 lb Platform (P7W2)	Mail Finishing	Low	Low Volume	\$ 980.00	\$ 823.00	\$ 22.00	\$ 21.00	\$ 21.00	\$ 3.00	\$ 3.00	\$ 3.00							INC SLA
SBBH	DM100 Desktop Mailing System w/ Moistener, 10 Accts & 5 lb Platform (P7W5)	Mail Finishing	Low	Low Volume	\$ 1,515.00	\$ 1,272.00	\$ 22.00	\$ 21.00	\$ 21.00	\$ 3.00	\$ 3.00	\$ 3.00							INC SLA
SBLJ	DM200L	Mail Finishing	Low	Low Volume	\$ 1,445.00	\$ 1,213.00	\$ 98.00	\$ 157.00	\$ 294.00	\$ 10.00	\$ 15.00	\$ 28.00							





ItemCode	Description	PROG_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA 1	LeaseSLA 2	LeaseSLA 3	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA 1	LeaseSMA2	LeaseSMA3	
SD4822	48 in. x 22 in. Deep Utility Table	Furniture	Furniture	Furniture	\$ 380.00	\$ 319.00														
SD6622	66 in. x 22 in. Deep Utility Table	Furniture	Furniture	Furniture	\$ 430.00	\$ 361.00														
SFFK	Budget Manager Professional Mail Installation	Finishing	Options	Options	\$ 275.00	\$ 231.00														
SGB1	UPS Domestic API (1)	Solutions Distribution	Live	Carriers	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00	
SGB2	UPS Domestic API (2)	Solutions Distribution	Live	Carriers	\$ 1,200.00	\$ 1,008.00								\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00	
SGBC	UPS Domestic API (100)	Solutions Distribution	Live	Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00	
SGCC	UPS Domestic Basic (100)	Solutions Distribution	Live	Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00	
SGCE	UPS Domestic Basic (Enterprise)	Solutions Distribution	Live	Carriers	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00	
SGCL	UPS Domestic Basic (50)	Solutions Distribution	Live	Carriers	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00	
SGCT	UPS Domestic Basic (25)	Solutions Distribution	Live	Carriers	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00	
SGCV	UPS Domestic Basic (5)	Solutions Distribution	Live	Carriers	\$ 1,440.00	\$ 1,209.00								\$ 259.00	\$ 375.00	\$ 375.00	\$ 25.00	\$ 36.00	\$ 36.00	
SGCX	UPS Domestic Basic (10)	Solutions Distribution	Live	Carriers	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00	
SGM1	UPS Domestic Mail Innovations (1)	Solutions Distribution	Live	Carriers	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00	
SGT1	UPS Supply Chain Solutions (1)	Solutions Distribution	Live	Carriers	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00	
SGT2	UPS Supply Chain Solutions (2)	Solutions Distribution	Live	Carriers	\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00	
SGTC	UPS Supply Chain Solutions (100)	Solutions Distribution	Live	Carriers	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00	
SGTE	UPS Supply Chain Solutions (Enterprise)	Solutions Distribution	Live	Carriers	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00	
SGTL	UPS Supply Chain Solutions (50)	Solutions Distribution	Live	Carriers	\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00	
SGTT	UPS Supply Chain Solutions (25)	Solutions Distribution	Live	Carriers	\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00	
SGTV	UPS Supply Chain Solutions (5)	Solutions Distribution	Live	Carriers	\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00	
SGWV	UPS Domestic Worlddease (5)	Solutions Distribution	Live	Carriers	\$ 1,440.00	\$ 1,209.00								\$ 259.00	\$ 375.00	\$ 375.00	\$ 25.00	\$ 36.00	\$ 36.00	
SGWX	UPS Domestic Worlddease (10)	Solutions Distribution	Live	Carriers	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00	
SH01	Shredder Installation and Operator Training	Shredders	Shredders	Shredders	\$ 190.00	\$ 159.00														
SH5A	Light Duty Office Shredder	Shredders Distribution	Shredders	Shredders	\$ 1,650.00	\$ 1,386.00	\$ 185.00	\$ 185.00	\$ 185.00	\$ 19.00	\$ 19.00	\$ 19.00								
SHAL	AES Direct Web API (50)	Solutions Distribution	Live	Options	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00	
SHAT	AES Direct Web API (25)	Solutions Distribution	Live	Options	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00	
SHAV	AES Direct Web API (5)	Solutions Distribution	Live	Options	\$ 7,200.00	\$ 6,048.00								\$ 1,296.00	\$ 1,873.00	\$ 1,873.00	\$ 122.00	\$ 176.00	\$ 176.00	
SHAX	AES Direct Web API (10)	Solutions Distribution	Live	Options	\$ 10,000.00	\$ 8,400.00								\$ 1,800.00	\$ 2,601.00	\$ 2,601.00	\$ 170.00	\$ 245.00	\$ 245.00	
SHC1	DHL Canada ( 1 )	Solutions Distribution	Live	Carriers	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00	
SHC2	DHL Canada ( 2 )	Solutions Distribution	Live	Carriers	\$ 1,200.00	\$ 1,008.00								\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00	
SHCC	DHL Canada ( 100 )	Solutions Distribution	Live	Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00	
SHLC	DHL (100)	Solutions Distribution	Live	Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00	
SHLE	DHL (Enterprise)	Solutions Distribution	Live	Carriers	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00	
SHLL	DHL (50)	Solutions Distribution	Live	Carriers	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00	
SHLT	DHL (25)	Solutions Distribution	Live	Carriers	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00	
SHLV	DHL (5)	Solutions Distribution	Live	Carriers	\$ 1,440.00	\$ 1,209.00								\$ 259.00	\$ 375.00	\$ 375.00	\$ 25.00	\$ 36.00	\$ 36.00	

ItemCode	Description	CATEGO PROD_LINE	RY RY	PROD_N AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	LeaseSLA	LeaseSLA	LeaseSLA	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA	LeaseSMA2	LeaseSMA3
										1	2	3		1					
SHLX	DHL (10)	Distribution	SendSuite	Standard	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00
SHPV	DHL Canada Web API (5)	Solutions	Live	Carriers	\$ 1,440.00	\$ 1,209.00								\$ 259.00	\$ 375.00	\$ 375.00	\$ 25.00	\$ 36.00	\$ 36.00
SHPX	DHL Canada Web API (10)	Distribution	SendSuite	Standard	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00
SL19	High Volume 4in. Adhesive Label Printer	Solutions	Live	Carriers	\$ 2,195.00	\$ 1,843.00	\$ 325.00	\$ 325.00	\$ 325.00	\$ 32.00	\$ 32.00	\$ 32.00							
SL20	Non-Contact Programmable Wedge Scanner	Distribution	SendSuite	Workstati	\$ 1,495.00	\$ 1,255.00	\$ 254.00	\$ 254.00	\$ 254.00	\$ 25.00	\$ 25.00	\$ 25.00							
SL21	Laser Printer	Solutions	Live	ons	\$ 695.00	\$ 583.00	\$ 138.00	\$ 138.00	\$ 138.00	\$ 14.00	\$ 14.00	\$ 14.00							
SL22	Low to Mid Volume 4in. Adhesive Label Printer	Distribution	SendSuite	Workstati	\$ 995.00	\$ 835.00	\$ 182.00	\$ 182.00	\$ 182.00	\$ 18.00	\$ 18.00	\$ 18.00							
SL26	Forms Printer (Airbill, COD, HazMat)	Solutions	Live	ons	\$ 1,195.00	\$ 1,003.00	\$ 191.00	\$ 191.00	\$ 191.00	\$ 19.00	\$ 19.00	\$ 19.00							
SGBE	UPS Domestic API (Enterprise)	Distribution	SendSuite	Standard	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SGBL	UPS Domestic API (50)	Solutions	Live	Carriers	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SGBT	UPS Domestic API (25)	Distribution	SendSuite	Standard	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00
SGBV	UPS Domestic API (5)	Solutions	Live	Carriers	\$ 1,440.00	\$ 1,209.00								\$ 259.00	\$ 375.00	\$ 375.00	\$ 25.00	\$ 36.00	\$ 36.00
SGBX	UPS Domestic API (10)	Distribution	SendSuite	Standard	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00
SGC1	UPS Domestic Basic (1)	Solutions	Live	Carriers	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00
SGC2	UPS Domestic Basic (2)	Distribution	SendSuite	Standard	\$ 1,200.00	\$ 1,008.00								\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00
SGM2	UPS Domestic Mail Innovations (2)	Solutions	Live	Carriers	\$ 1,200.00	\$ 1,008.00								\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00
SGMC	UPS Domestic Mail Innovations (100)	Distribution	SendSuite	Standard	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00
SGME	UPS Domestic Mail Innovations (Enterprise)	Solutions	Live	Carriers	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SGML	UPS Domestic Mail Innovations (50)	Distribution	SendSuite	Standard	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SGMT	UPS Domestic Mail Innovations (25)	Solutions	Live	Carriers	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00
SGMV	UPS Domestic Mail Innovations (5)	Distribution	SendSuite	Standard	\$ 1,440.00	\$ 1,209.00								\$ 259.00	\$ 375.00	\$ 375.00	\$ 25.00	\$ 36.00	\$ 36.00
SGMX	UPS Domestic Mail Innovations (10)	Solutions	Live	Carriers	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00
SGTX	UPS Supply Chain Solutions (10)	Distribution	SendSuite	Standard	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SGW1	UPS Domestic Worldease (1)	Solutions	Live	Carriers	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00
SGW2	UPS Domestic Worldease (2)	Distribution	SendSuite	Standard	\$ 1,200.00	\$ 1,008.00								\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00
SGWC	UPS Domestic Worldease (100)	Solutions	Live	Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00
SGWE	UPS Domestic Worldease (Enterprise)	Distribution	SendSuite	Standard	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SGWL	UPS Domestic Worldease (50)	Solutions	Live	Carriers	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SGWT	UPS Domestic Worldease (25)	Distribution	SendSuite	Standard	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00
SH6A	Medium Duty Office Shredder	Shredders	Shredders	Shredders	\$ 2,550.00	\$ 2,142.00	\$ 287.00	\$ 287.00	\$ 287.00	\$ 29.00	\$ 29.00	\$ 29.00							
SH7A	High Capacity Office Shredder	Shredders	Shredders	Shredders	\$ 6,950.00	\$ 5,838.00	\$ 784.00	\$ 784.00	\$ 784.00	\$ 77.00	\$ 77.00	\$ 77.00							
SHA1	AES Direct Web API (1)	Distribution	SendSuite	Additional	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SHA2	AES Direct Web API (2)	Solutions	Live	Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SHAC	AES Direct Web API (100)	Distribution	SendSuite	Additional	\$ 40,000.00	\$ 33,600.00								\$ 7,200.00	\$ 10,404.00	\$ 10,404.00	\$ 677.00	\$ 977.00	\$ 977.00
SHAE	AES Direct Web API (Enterprise)	Solutions	Live	Options	\$ 50,000.00	\$ 42,000.00								\$ 9,000.00	\$ 13,005.00	\$ 13,005.00	\$ 846.00	\$ 1,222.00	\$ 1,222.00
SHCE	DHL Canada (Enterprise)	Distribution	SendSuite	Standard	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00

ItemCode	Description	PROD_LINE	CATEGO	RY	PROD_N	AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	Included_	LeaseSLA			LeaseSMA				
													1	2	3	1	LeaseSMA2	LeaseSMA3		
SHCL	DHL Canada ( 50 )	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 6,000.00	\$ 5,040.00						\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00	
SHCT	DHL Canada ( 25 )	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 4,000.00	\$ 3,360.00						\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00	
SHCV	DHL Canada ( 5 )	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 1,440.00	\$ 1,209.00						\$ 259.00	\$ 375.00	\$ 375.00	\$ 25.00	\$ 36.00	\$ 36.00	
SHCX	DHL Canada ( 10 )	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 2,000.00	\$ 1,680.00						\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00	
SHL1	DHL (1)	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 600.00	\$ 504.00						\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00	
SHL2	DHL (2)	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 1,200.00	\$ 1,008.00						\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00	
SHP1	DHL Canada Web API (1)	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 600.00	\$ 504.00						\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00	
SHP2	DHL Canada Web API (2)	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 1,200.00	\$ 1,008.00						\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00	
SHPC	DHL Canada Web API (100)	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 8,000.00	\$ 6,720.00						\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00	
SHPE	DHL Canada Web API (Enterprise)	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 20,000.00	\$ 16,800.00						\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00	
SHPL	DHL Canada Web API (50)	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 6,000.00	\$ 5,040.00						\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00	
SHPT	DHL Canada Web API (25)	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 4,000.00	\$ 3,360.00						\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00	
SL30	100 lb. Tabletop Scale	Distribution Solutions	SendSuite	Live	Workstati	ons	\$ 1,195.00	\$ 1,003.00	\$ 188.00	\$ 188.00	\$ 188.00	\$ 19.00	\$ 19.00	\$ 19.00						
SL32	200 lb. Rollertop Scale	Distribution Solutions	SendSuite	Live	Workstati	ons	\$ 1,695.00	\$ 1,423.00	\$ 265.00	\$ 265.00	\$ 265.00	\$ 26.00	\$ 26.00	\$ 26.00						
SL33	149 lb. Rollertop Scale (California only)	Distribution Solutions	SendSuite	Live	Workstati	ons	\$ 1,695.00	\$ 1,423.00	\$ 270.00	\$ 270.00	\$ 270.00	\$ 27.00	\$ 27.00	\$ 27.00						
SL39	Cordless Wedge Scanner	Distribution Solutions	SendSuite	Live	Workstati	ons	\$ 2,295.00	\$ 1,927.00	\$ 339.00	\$ 339.00	\$ 339.00	\$ 34.00	\$ 34.00	\$ 34.00						
SL90	PC w/ Flat Panel Monitor	Distribution Solutions	SendSuite	Live	Workstati	ons	\$ 3,195.00	\$ 2,683.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00						
SLC1	Import (1)	Distribution Solutions	SendSuite	Live	Additional	Options														
SLC2	Import (2)	Distribution Solutions	SendSuite	Live	Additional	Options														
SLCA	Custom Carrier Rate	Distribution Solutions	SendSuite	Live	Standard	Carriers	\$ 1,500.00	\$ 1,260.00						\$ 270.00	\$ 390.00	\$ 390.00	\$ 26.00	\$ 37.00	\$ 37.00	
SLCC	Import (100)	Distribution Solutions	SendSuite	Live	Additional	Options														
SLCE	Import (Enterprise)	Distribution Solutions	SendSuite	Live	Additional	Options														
SLCL	Import (50)	Distribution Solutions	SendSuite	Live	Additional	Options														
SLCT	Import (25)	Distribution Solutions	SendSuite	Live	Additional	Options														
SLCV	Import (5)	Distribution Solutions	SendSuite	Live	Additional	Options														
SLCX	Import (10)	Distribution Solutions	SendSuite	Live	Additional	Options														
SLDV	UPS Trade Direct and Cross Border Consolidation (5)	Distribution Solutions	SendSuite	Live	Additional	Options	\$ 21,600.00	\$ 18,144.00						\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00	
SLDX	UPS Trade Direct and Cross Border Consolidation (10)	Distribution Solutions	SendSuite	Live	Additional	Options	\$ 30,000.00	\$ 25,200.00						\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00	
SLF1	Parcel Logistics Event Management Activation (1)	Distribution Solutions	SendSuite	Live	Additional	Options	\$ 900.00	\$ 756.00						\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00	
SLF2	Parcel Logistics Event Management Activation (2)	Distribution Solutions	SendSuite	Live	Additional	Options	\$ 1,800.00	\$ 1,512.00						\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00	
SLF60	Shelf, 60in.	Finishing	Options	Other	Options		\$ 105.00	\$ 88.00												
SLFC	Parcel Logistics Event Management Activation (100)	Distribution Solutions	SendSuite	Live	Additional	Options	\$ 12,000.00	\$ 10,080.00						\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00	
SLG2	Parcel Spend Management Activation (2)	Distribution Solutions	SendSuite	Live	Additional	Options	\$ 1,800.00	\$ 1,512.00						\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00	
SLGC	Parcel Spend Management Activation (100)	Distribution Solutions	SendSuite	Live	Additional	Options	\$ 12,000.00	\$ 10,080.00						\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00	

ItemCode	Description	PROD_LINE	CATEGO	RY	PROD_N	AME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA	LeaseSLA	LeaseSLA	Included_	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA	LeaseSMA2	LeaseSMA3
									1	2	3	1	2	3	SLA				1		
SLGE	Parcel Spend Management Activation (Enterprise)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SLGL	Parcel Spend Management Activation (50)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLGT	Parcel Spend Management Activation (25)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SLGV	Parcel Spend Management Activation (5)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SLHT	Hazardous Materials (25)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SLHV	Hazardous Materials (5)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 7,200.00	\$ 6,048.00								\$ 1,296.00	\$ 1,873.00	\$ 1,873.00	\$ 122.00	\$ 176.00	\$ 176.00
SLHX	Hazardous Materials (10)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 10,000.00	\$ 8,400.00								\$ 1,800.00	\$ 2,601.00	\$ 2,601.00	\$ 170.00	\$ 245.00	\$ 245.00
SLJ1	Pack Verification (1)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLJ2	Pack Verification (2)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SLJC	Pack Verification (100)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLK2	In-motion Scale/Conveyor Controller (2)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SLKC	In-motion Scale/Conveyor Controller (100)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLKE	In-motion Scale/Conveyor Controller (Enterprise)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLKL	In-motion Scale/Conveyor Controller (50)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SLKT	In-motion Scale/Conveyor Controller (25)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SLKV	In-motion Scale/Conveyor Controller (5)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00
SLLT	Ship to Hold (25)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SLLV	Ship to Hold (5)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00
SL LX	Ship to Hold (10)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SLM1	Oracle (1)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLM2	Oracle (2)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SLMC	Oracle (100)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLME	Oracle (Enterprise)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLNE	SAP (Enterprise)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLNL	SAP (50)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SLNT	SAP (25)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SLNV	SAP (5)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00
SLNX	SAP (10)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SLP1	IBM iSeries (1)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLP2	IBM iSeries (2)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SLW2	Management Dynamics Restricted Party Screening (2)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SLWC	Management Dynamics Restricted Party Screening (100)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 40,000.00	\$ 33,600.00								\$ 7,200.00	\$ 10,404.00	\$ 10,404.00	\$ 677.00	\$ 977.00	\$ 977.00
SLWE	Management Dynamics Restricted Party Screening (Enterprise)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 50,000.00	\$ 42,000.00								\$ 9,000.00	\$ 13,005.00	\$ 13,005.00	\$ 846.00	\$ 1,222.00	\$ 1,222.00
SLWL	Management Dynamics Restricted Party Screening (50)	Distribution Solutions	SendSuite	Live	Additional Options		\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00

ItemCode	Description	PROD_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	LeaseSLA 1	LeaseSLA 2	LeaseSLA 3	Included_ SLA	SalesMA1	SalesMA2	SalesMA3	LeaseSMA		
																	1	LeaseSMA2	LeaseSMA3
SLWT	Management Dynamics Restricted Party Screening (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SLWV	Management Dynamics Restricted Party Screening (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 7,200.00	\$ 6,048.00								\$ 1,296.00	\$ 1,873.00	\$ 1,873.00	\$ 122.00	\$ 176.00	\$ 176.00
SLD1	UPS Trade Direct and Cross Border Consolidation (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLD2	UPS Trade Direct and Cross Border Consolidation (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SLDC	UPS Trade Direct and Cross Border Consolidation (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLDE	UPS Trade Direct and Cross Border Consolidation (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLDL	UPS Trade Direct and Cross Border Consolidation (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SLDT	UPS Trade Direct and Cross Border Consolidation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SLFE	Parcel Logistics Event Management Activation (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SLFL	Parcel Logistics Event Management Activation (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLFT	Parcel Logistics Event Management Activation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SLFV	Parcel Logistics Event Management Activation (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SLFX	Parcel Spend Management Management Activation (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 3,000.00	\$ 2,520.00													
SLG1	Parcel Spend Management Activation (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 900.00	\$ 756.00								\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00
SLGX	Parcel Spend Management Activation (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SLH1	Hazardous Materials (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 5,000.00	\$ 4,200.00								\$ 900.00	\$ 1,300.00	\$ 1,300.00	\$ 85.00	\$ 123.00	\$ 123.00
SLH2	Hazardous Materials (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SLHC	Hazardous Materials (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 40,000.00	\$ 33,600.00								\$ 7,200.00	\$ 10,404.00	\$ 10,404.00	\$ 677.00	\$ 977.00	\$ 977.00
SLHE	Hazardous Materials (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 50,000.00	\$ 42,000.00								\$ 9,000.00	\$ 13,005.00	\$ 13,005.00	\$ 846.00	\$ 1,222.00	\$ 1,222.00
SLHL	Hazardous Materials (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SLJE	Pack Verification (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLJL	Pack Verification (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SLJT	Pack Verification (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SLJV	Pack Verification (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00
SLJX	Pack Verification (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SLK1	In-motion Scale/Conveyor Controller (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLKX	In-motion Scale/Conveyor Controller (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SLL1	Ship to Hold (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLL2	Ship to Hold (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SLLC	Ship to Hold (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLLE	Ship to Hold (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00

ItemCode	Description	CATEGO PROD_LINE	RY RY	PROD_N AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	LeaseSLA 1	LeaseSLA 2	LeaseSLA 3	Included_ SLA	SaleSMA			LeaseSMA		
														SaleSMA1	SaleSMA2	SaleSMA3	1	LeaseSMA2	LeaseSMA3
SLLL	Ship to Hold (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SLML	Oracle (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SLMT	Oracle (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SLMV	Oracle (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00
SLMX	Oracle (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SLN1	SAP (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLN2	SAP (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SLNC	SAP (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLPC	IBM iSeries (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLPE	IBM iSeries (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLPL	IBM iSeries (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SLPT	IBM iSeries (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SLPV	IBM iSeries (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00
SLPX	IBM iSeries (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 30,000.00	\$ 25,200.00													
SLW1	Management Dynamics Restricted Party Screening (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SLWX	Management Dynamics Restricted Party Screening (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 10,000.00	\$ 8,400.00								\$ 1,800.00	\$ 2,601.00	\$ 2,601.00	\$ 170.00	\$ 245.00	\$ 245.00
SLX1	Management Dynamics License Validation (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SLX2	Management Dynamics License Validation (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SLXC	Management Dynamics License Validation (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 40,000.00	\$ 33,600.00								\$ 7,200.00	\$ 10,404.00	\$ 10,404.00	\$ 677.00	\$ 977.00	\$ 977.00
SLXE	Management Dynamics License Validation (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 50,000.00	\$ 42,000.00								\$ 9,000.00	\$ 13,005.00	\$ 13,005.00	\$ 846.00	\$ 1,222.00	\$ 1,222.00
SLXL	Management Dynamics License Validation (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SLXT	Management Dynamics License Validation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SLXV	Management Dynamics License Validation (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 7,200.00	\$ 6,048.00								\$ 1,296.00	\$ 1,873.00	\$ 1,873.00	\$ 122.00	\$ 176.00	\$ 176.00
SLXX	Management Dynamics License Validation (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 10,000.00	\$ 8,400.00								\$ 1,800.00	\$ 2,601.00	\$ 2,601.00	\$ 170.00	\$ 245.00	\$ 245.00
SLY1	Black Box SDK (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SLY2	Black Box SDK (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SLYC	Black Box SDK (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SMFC	CTSI - 3PL Management Activation (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SMFE	CTSI - 3PL Management Activation (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SMFL	CTSI - 3PL Management Activation (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SMFT	CTSI - 3PL Management Activation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SMFV	CTSI - 3PL Management Activation (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00
SMFX	CTSI - 3PL Management Activation (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SMGV	CTSI - Optimization Activation (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00

ItemCode	Description	CATEGO PROD_LINE	RY	PROD_N AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	LeaseSLA	LeaseSLA	LeaseSLA	Included_ SLA	LeaseSMA			LeaseSMA1	LeaseSMA2	LeaseSMA3
										1	2	3		1	2	3			
SMGX	CTSI - Optimization Activation (10)	Distribution Solutions	Live	SendSuite Additional Options	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SMJ1	CTSI: Freight Tender (1)	Distribution Solutions	Live	SendSuite Additional Options	\$ 900.00	\$ 756.00								\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00
SMJ2	CTSI: Freight Tender (2)	Distribution Solutions	Live	SendSuite Additional Options	\$ 1,800.00	\$ 1,512.00								\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00
SMJC	CTSI: Freight Tender (100)	Distribution Solutions	Live	SendSuite Additional Options	\$ 12,000.00	\$ 10,080.00								\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00
SMJE	CTSI: Freight Tender (Enterprise)	Distribution Solutions	Live	SendSuite Additional Options	\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SMJL	CTSI: Freight Tender (50) CTSI: Shipment	Distribution Solutions	Live	SendSuite Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SMNE	Tracking/Event Management (Enterprise) CTSI: Shipment	Distribution Solutions	Live	SendSuite Additional Options	\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SMNL	Tracking/Event Management (50) CTSI: Shipment	Distribution Solutions	Live	SendSuite Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SMNT	Tracking/Event Management (25) CTSI: Shipment	Distribution Solutions	Live	SendSuite Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SMNV	Tracking/Event Management (5) CTSI: Shipment	Distribution Solutions	Live	SendSuite Additional Options	\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SMNX	Tracking/Event Management (10) Freight Logistics Route & Rate Management Activation	Distribution Solutions	Live	SendSuite Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SMT1	Freight Logistics Route & Rate Management Activation (1)	Distribution Solutions	Live	SendSuite Additional Options	\$ 900.00	\$ 756.00								\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00
SMTX	Freight Logistics Route & Rate Management Activation (10)	Distribution Solutions	Live	SendSuite Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SMV1	Freight Logistics Shipment Execution (EDI/Email Tender) Activation (1)	Distribution Solutions	Live	SendSuite Additional Options	\$ 900.00	\$ 756.00								\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00
SMV2	Freight Logistics Shipment Execution (EDI/Email Tender) Activation (2)	Distribution Solutions	Live	SendSuite Additional Options	\$ 1,800.00	\$ 1,512.00								\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00
SMVC	Freight Logistics Shipment Execution (EDI/Email Tender) Activation (100)	Distribution Solutions	Live	SendSuite Additional Options	\$ 12,000.00	\$ 10,080.00								\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00
SMVE	Freight Logistics Shipment Execution (EDI/Email Tender) Activation (Enterprise)	Distribution Solutions	Live	SendSuite Additional Options	\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SMVL	Freight Logistics Shipment Execution (EDI/Email Tender) Activation (50)	Distribution Solutions	Live	SendSuite Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SMWE	Freight Logistics Event Management Activation (Enterprise)	Distribution Solutions	Live	SendSuite Additional Options	\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SMWL	Freight Logistics Event Management Activation (50)	Distribution Solutions	Live	SendSuite Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SMWT	Freight Logistics Event Management Activation (25)	Distribution Solutions	Live	SendSuite Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SMWV	Freight Logistics Event Management Activation (5)	Distribution Solutions	Live	SendSuite Additional Options	\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SMWX	Freight Logistics Event Management Activation (10)	Distribution Solutions	Live	SendSuite Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SMX1	Freight Logistics Brokerage Activation (1)	Distribution Solutions	Live	SendSuite Additional Options	\$ 900.00	\$ 756.00								\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00
SMXX	Freight Logistics Brokerage Activation (10)	Distribution Solutions	Live	SendSuite Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SMY1	Freight Logistics Spot Quoting Activation (1)	Distribution Solutions	Live	SendSuite Additional Options	\$ 900.00	\$ 756.00								\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00
SMY2	Freight Logistics Spot Quoting Activation (2)	Distribution Solutions	Live	SendSuite Additional Options	\$ 1,800.00	\$ 1,512.00								\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00
SMYC	Freight Logistics Spot Quoting Activation (100)	Distribution Solutions	Live	SendSuite Additional Options	\$ 12,000.00	\$ 10,080.00								\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00



ItemCode	Description	CATEGO PROD_LINE	RY	PROD_N AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	LeaseSLA	LeaseSLA	LeaseSLA	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA	LeaseSMA2	LeaseSMA3
										1	2	3		1					
SMYE	Freight Logistics Spot Quoting Activation (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SMYL	Freight Logistics Spot Quoting Activation (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SMZE	Freight Spend Management Activation (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SMZL	Freight Spend Management Activation (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SMZT	Freight Spend Management Activation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SMZV	Freight Spend Management Activation (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SMZX	Freight Spend Management Activation (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SNB1	BAX Global (1)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00
SLYE	Black Box SDK (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SLYL	Black Box SDK (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SLYT	Black Box SDK (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SLYV	Black Box SDK (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 21,600.00	\$ 18,144.00								\$ 3,888.00	\$ 5,618.00	\$ 5,618.00	\$ 366.00	\$ 528.00	\$ 528.00
SLYX	Black Box SDK (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 30,000.00	\$ 25,200.00								\$ 5,400.00	\$ 7,803.00	\$ 7,803.00	\$ 508.00	\$ 733.00	\$ 733.00
SMF1	CTSI - 3PL Management Activation (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SMF2	CTSI - 3PL Management Activation (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SMG1	CTSI - Optimization Activation (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SMG2	CTSI - Optimization Activation (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,682.00	\$ 4,682.00	\$ 305.00	\$ 440.00	\$ 440.00
SMGC	CTSI - Optimization Activation (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SMGE	CTSI - Optimization Activation (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 26,010.00	\$ 26,010.00	\$ 1,691.00	\$ 2,443.00	\$ 2,443.00
SMGL	CTSI - Optimization Activation (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 90,000.00	\$ 75,600.00								\$ 16,200.00	\$ 23,409.00	\$ 23,409.00	\$ 1,522.00	\$ 2,199.00	\$ 2,199.00
SMGT	CTSI - Optimization Activation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 60,000.00	\$ 50,400.00								\$ 10,800.00	\$ 15,606.00	\$ 15,606.00	\$ 1,015.00	\$ 1,466.00	\$ 1,466.00
SMJT	CTSI: Freight Tender (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SMJV	CTSI: Freight Tender (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SMJX	CTSI: Freight Tender (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SMN1	CTSI: Shipment Tracking/Event Management (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 900.00	\$ 756.00								\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00
SMN2	CTSI: Shipment Tracking/Event Management (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 1,800.00	\$ 1,512.00								\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00
SMNC	CTSI: Shipment Tracking/Event Management (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 12,000.00	\$ 10,080.00								\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00
SMT2	Freight Logistics Route & Rate Management Activation (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 1,800.00	\$ 1,512.00								\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00
SMTC	Freight Logistics Route & Rate Management Activation (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 12,000.00	\$ 10,080.00								\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00
SMTE	Freight Logistics Route & Rate Management Activation (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SMTL	Freight Logistics Route & Rate Management Activation (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00

ItemCode	Description	PROD_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	LeaseSLA	LeaseSLA	LeaseSLA	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA	LeaseSMA2	LeaseSMA3
										1	2	3		1					
SMTT	Freight Logistics Route & Rate Management Activation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SMTV	Freight Logistics Route & Rate Management Activation (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SMVT	Freight Logistics Shipment Execution (EDI/Email Tender) Activation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SMVV	Freight Logistics Shipment Execution (EDI/Email Tender) Activation (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SMVX	Freight Logistics Shipment Execution (EDI/Email Tender) Activation (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SMW1	Freight Logistics Event Management Activation (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 900.00	\$ 756.00								\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00
SMW2	Freight Logistics Event Management Activation (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 1,800.00	\$ 1,512.00								\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00
SMWC	Freight Logistics Event Management Activation (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 12,000.00	\$ 10,080.00								\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00
SMX2	Freight Logistics Brokerage Activation (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 1,800.00	\$ 1,512.00								\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00
SMXC	Freight Logistics Brokerage Activation (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 12,000.00	\$ 10,080.00								\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00
SMXE	Freight Logistics Brokerage Activation (Enterprise)	Distribution Solutions	SendSuite Live	Additional Options	\$ 15,000.00	\$ 12,600.00								\$ 2,700.00	\$ 3,902.00	\$ 3,902.00	\$ 254.00	\$ 367.00	\$ 367.00
SMXL	Freight Logistics Brokerage Activation (50)	Distribution Solutions	SendSuite Live	Additional Options	\$ 9,000.00	\$ 7,560.00								\$ 1,620.00	\$ 2,341.00	\$ 2,341.00	\$ 153.00	\$ 220.00	\$ 220.00
SMXT	Freight Logistics Brokerage Activation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SMXV	Freight Logistics Brokerage Activation (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SMYT	Freight Logistics Spot Quoting Activation (25)	Distribution Solutions	SendSuite Live	Additional Options	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SMYV	Freight Logistics Spot Quoting Activation (5)	Distribution Solutions	SendSuite Live	Additional Options	\$ 2,160.00	\$ 1,814.00								\$ 389.00	\$ 562.00	\$ 562.00	\$ 37.00	\$ 53.00	\$ 53.00
SMYX	Freight Logistics Spot Quoting Activation (10)	Distribution Solutions	SendSuite Live	Additional Options	\$ 3,000.00	\$ 2,520.00								\$ 540.00	\$ 780.00	\$ 780.00	\$ 51.00	\$ 74.00	\$ 74.00
SMZ1	Freight Spend Management Activation (1)	Distribution Solutions	SendSuite Live	Additional Options	\$ 900.00	\$ 756.00								\$ 162.00	\$ 234.00	\$ 234.00	\$ 16.00	\$ 22.00	\$ 22.00
SMZ2	Freight Spend Management Activation (2)	Distribution Solutions	SendSuite Live	Additional Options	\$ 1,800.00	\$ 1,512.00								\$ 324.00	\$ 468.00	\$ 468.00	\$ 31.00	\$ 44.00	\$ 44.00
SMZC	Freight Spend Management Activation (100)	Distribution Solutions	SendSuite Live	Additional Options	\$ 12,000.00	\$ 10,080.00								\$ 2,160.00	\$ 3,121.00	\$ 3,121.00	\$ 203.00	\$ 294.00	\$ 294.00
SNB2	BAX Global (2)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 1,200.00	\$ 1,008.00								\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00
SNBC	BAX Global (100)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00
SNBE	BAX Global (Enterprise)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SNBL	BAX Global (50)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SNBT	BAX Global (25)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00
SNBV	BAX Global (5)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 1,440.00	\$ 1,209.00								\$ 259.00	\$ 375.00	\$ 375.00	\$ 25.00	\$ 36.00	\$ 36.00
SNBX	BAX Global (10)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00
SND1	CanadaPost ( 1 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00
SND2	CanadaPost ( 2 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 1,200.00	\$ 1,008.00								\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00
SND3	CanadaPost ( 100 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00
SNDE	CanadaPost (Enterprise)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SNDL	CanadaPost ( 50 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SNDT	CanadaPost ( 25 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00



ItemCode	Description	PROD_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA 1	LeaseSLA 2	LeaseSLA 3	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA 1	LeaseSMA2	LeaseSMA3
SSJT	Additional SendSuite Live (25) Extended Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 75,000.00	\$ 63,000.00								\$ 13,500.00	\$ 19,508.00	\$ 19,508.00	\$ 1,268.00	\$ 1,832.00	\$ 1,832.00
SSJV	Additional SendSuite Live (5) Extended Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 25,000.00	\$ 21,000.00								\$ 4,500.00	\$ 6,502.00	\$ 6,502.00	\$ 423.00	\$ 611.00	\$ 611.00
SSJX	Additional SendSuite Live (10) Extended Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 37,500.00	\$ 31,500.00								\$ 6,750.00	\$ 9,754.00	\$ 9,754.00	\$ 634.00	\$ 916.00	\$ 916.00
SSL1	SendSuite Live Standard License - Single Location/Single Workstation	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 7,500.00	\$ 6,300.00								\$ 1,350.00	\$ 1,728.00	\$ 1,728.00	\$ 127.00	\$ 163.00	\$ 163.00
SSL2	SendSuite Live Standard License - 2 Locations/Unlimited Workstations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 16,000.00	\$ 13,440.00								\$ 540.00	\$ 691.00	\$ 691.00	\$ 51.00	\$ 65.00	\$ 65.00
SSLT	SendSuite Live Standard License - 5 Location/Unlimited Workstations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 50,000.00	\$ 42,000.00								\$ 9,000.00	\$ 11,520.00	\$ 11,520.00	\$ 846.00	\$ 1,082.00	\$ 1,082.00
SSLV	SendSuite Live Standard License - 10 Location/Unlimited Workstations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 18,000.00	\$ 15,120.00								\$ 3,240.00	\$ 4,147.00	\$ 4,147.00	\$ 305.00	\$ 390.00	\$ 390.00
SSLX	Additional Workstation License (SendSuite Live Standard Single Location)	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 25,000.00	\$ 21,000.00								\$ 4,500.00	\$ 5,760.00	\$ 5,760.00	\$ 423.00	\$ 541.00	\$ 541.00
SSLZ	SendSuite Live Extended License - Single Location/Unlimited Workstations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 3,000.00	\$ 2,520.00								\$ 4,500.00	\$ 6,502.00	\$ 6,502.00	\$ 423.00	\$ 611.00	\$ 611.00
SSN1	CanadaPost ( 10 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00
SNF1	Canpar ( 1 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00
SNF2	Canpar ( 2 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 1,200.00	\$ 1,008.00								\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00
SNFC	Canpar ( 100 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00
SNFE	Canpar (Enterprise)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SNFL	Canpar ( 50 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SNFT	Canpar ( 25 )	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00
SNHT	LTL Czarlite Rating / BOLs (per carrier) (25)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00
SNHV	LTL Czarlite Rating / BOLs (per carrier) (5)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 1,440.00	\$ 1,209.00								\$ 259.00	\$ 374.00	\$ 1,561.00	\$ 25.00	\$ 36.00	\$ 147.00
SNHX	LTL Czarlite Rating / BOLs (per carrier) (10)	Distribution Solutions	SendSuite Live	Freight Carriers	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00
SNJ1	Miscellaneous Domestic carriers (1)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00
SNJ2	Miscellaneous Domestic carriers (2)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 1,200.00	\$ 1,008.00								\$ 216.00	\$ 312.00	\$ 312.00	\$ 21.00	\$ 30.00	\$ 30.00
SNJC	Miscellaneous Domestic carriers (100)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00
SNKC	Miscellaneous Canada Carrier (100)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 8,000.00	\$ 6,720.00								\$ 1,440.00	\$ 2,081.00	\$ 2,081.00	\$ 136.00	\$ 196.00	\$ 196.00
SNKE	Miscellaneous Canada Carrier (Enterprise)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00
SNKL	Miscellaneous Canada Carrier (50)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 6,000.00	\$ 5,040.00								\$ 1,080.00	\$ 1,561.00	\$ 1,561.00	\$ 102.00	\$ 147.00	\$ 147.00
SNKT	Miscellaneous Canada Carrier (25)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 4,000.00	\$ 3,360.00								\$ 720.00	\$ 1,040.00	\$ 1,040.00	\$ 68.00	\$ 98.00	\$ 98.00
SNKV	Miscellaneous Canada Carrier (5)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 1,440.00	\$ 1,209.00								\$ 259.00	\$ 375.00	\$ 375.00	\$ 25.00	\$ 36.00	\$ 36.00

ItemCode	Description	PROD_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA 1	LeaseSLA 2	LeaseSLA 3	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA 1	LeaseSMA2	LeaseSMA3	
SNKX	Miscellaneous Canada Carrier (10)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ 2,000.00	\$ 1,680.00								\$ 360.00	\$ 520.00	\$ 520.00	\$ 34.00	\$ 49.00	\$ 49.00	
SNL1	Purolator (1)	Distribution Solutions	SendSuite Live	Standard OfficeRight	\$ 600.00	\$ 504.00								\$ 108.00	\$ 156.00	\$ 156.00	\$ 11.00	\$ 15.00	\$ 15.00	
SP6R	DF500 Folder and FD78 Stacker	TableTop	DI200/Folders	DI200/Folders																
SP6Z	FD78 Power Stacker for DF500 when sold separately	TableTop	DI200/Folders	DI200/Folders	\$ 1,245.00	\$ 1,046.00	\$ 101.00	\$ 101.00	\$ 101.00	\$ 11.00	\$ 11.00	\$ 11.00								
SPHC	Green Peripheral Package - Factory Certified	Distribution Solutions	Ascent	Peripherals																
SPLW	PBMS Arrival LE Workstation	Distribution Solutions	Arrival Information Management Options	Arrival Information Management Options	\$ 3,210.00	\$ 2,696.00	\$ 1,012.00	\$ 1,012.00	\$ 1,012.00											
SPMK	Budget Manager Professional Installation	Mail Finishing	Options	Options	\$ 275.00	\$ 231.00														
SPMS	Package Manager Solution 1 (new Ascent placements only)	Mail Finishing	Options	Options																
SSCW	USPS On-Line Postage Activation (IOP)	Distribution Solutions	SendSuite Live	Standard Carriers	\$ -	\$ -														
SSH1	Additional SendSuite Live (1) Standard Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 3,750.00	\$ 3,150.00								\$ 675.00	\$ 864.00	\$ 864.00	\$ 64.00	\$ 82.00	\$ 82.00	
SSH2	Additional SendSuite Live (2) Standard Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 7,500.00	\$ 6,300.00								\$ 1,350.00	\$ 1,728.00	\$ 1,728.00	\$ 127.00	\$ 163.00	\$ 163.00	
SSHC	Additional SendSuite Live (100) Standard Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 50,000.00	\$ 42,000.00								\$ 9,000.00	\$ 11,520.00	\$ 11,520.00	\$ 846.00	\$ 1,082.00	\$ 1,082.00	
SSJ1	Additional SendSuite Live (1) Extended Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 12,500.00	\$ 10,500.00								\$ 2,250.00	\$ 3,251.00	\$ 3,251.00	\$ 212.00	\$ 306.00	\$ 306.00	
SSJ2	Additional SendSuite Live (2) Extended Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 20,000.00	\$ 16,800.00								\$ 3,600.00	\$ 5,202.00	\$ 5,202.00	\$ 339.00	\$ 489.00	\$ 489.00	
SSJC	Additional SendSuite Live (100) Extended Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 175,000.00	\$ 147,000.00								\$ 31,500.00	\$ 45,518.00	\$ 45,518.00	\$ 2,958.00	\$ 4,275.00	\$ 4,275.00	
SSJE	Additional SendSuite Live (Enterprise) Extended Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 500,000.00	\$ 420,000.00								\$ 90,000.00	\$ 130,050.00	\$ 130,050.00	\$ 8,452.00	\$ 12,212.00	\$ 12,212.00	
SSJL	Additional SendSuite Live (50) Extended Single User Locations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 125,000.00	\$ 105,000.00								\$ 22,500.00	\$ 32,512.00	\$ 32,512.00	\$ 2,113.00	\$ 3,053.00	\$ 3,053.00	
SSLC	SendSuite Live Standard License - 100 Location/Unlimited Workstations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 100,000.00	\$ 84,000.00								\$ 18,000.00	\$ 23,040.00	\$ 23,040.00	\$ 1,691.00	\$ 2,164.00	\$ 2,164.00	
SSLE	SendSuite Live Standard License - Enterprise/Unlimited Workstations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 250,000.00	\$ 210,000.00								\$ 45,000.00	\$ 57,600.00	\$ 57,600.00	\$ 4,226.00	\$ 5,409.00	\$ 5,409.00	
SSLL	SendSuite Live Standard License - 50 Location/Unlimited Workstations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 75,000.00	\$ 63,000.00								\$ 13,500.00	\$ 17,280.00	\$ 17,280.00	\$ 1,268.00	\$ 1,623.00	\$ 1,623.00	
SSLN	SendSuite Live Standard License - Single Location/Unlimited Workstations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 15,000.00	\$ 12,600.00														
SSN2	SendSuite Live Extended License - 2 Locations/Unlimited Workstations	Distribution Solutions	SendSuite Live	SendSuite Licenses	\$ 40,000.00	\$ 33,600.00								\$ 7,200.00	\$ 10,404.00	\$ 10,404.00	\$ 677.00	\$ 977.00	\$ 977.00	











ItemCode	Description	PROD_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	LeaseSLA	LeaseSLA	LeaseSLA	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA	LeaseSMA2	LeaseSMA3
										1	2	3					1		
T293	DHL Rates	Distribution Solutions	Ascent	Carriers															
T2AC	StreetSmart Address Cleansing	Distribution Solutions	Ascent	Software Options	\$ -	\$ -													
T2AF	RDI Feature	Distribution Solutions	Ascent	Software Options	\$ 795.00	\$ 667.00													
T2B3	Special PM300 - 3 Carrier Solution USPS, FedEx and 1 additional Carrier	Distribution Solutions	Ascent	Base System	\$ 6,380.00	\$ 5,360.00	\$ 370.00	\$ 370.00	\$ 370.00	\$ 37.00	\$ 37.00	\$ 37.00		\$ 474.00	\$ 1,076.00	\$ 1,503.00	\$ 45.00	\$ 102.00	\$ 142.00
T2CM	Certified Mail Feature	Distribution Solutions	Ascent	Add-On System	\$ 895.00	\$ 751.00													
T2DH	DHL/Airborne Tech Bundle	Distribution Solutions	Ascent	Carriers	\$ -	\$ -													
T2K1	SendSuite Xpress Postal Manager 1	Distribution Solutions	Ascent	Base System	\$ 3,535.00	\$ 2,969.00								\$ 275.00	\$ 1,074.00	\$ 1,504.00	\$ 26.00	\$ 101.00	\$ 142.00
T2MM	USPS Express Mail Manifesting	Distribution Solutions	Ascent	Carriers Information Management															
T2P1	Post Manager Accounting (Unlimited Dept) Software	Mail Finishing	Options	Options	\$ 4,580.00	\$ 3,850.00													
T2P3	PM300 - 3 Carrier Solution USPS, FedEx and 1 additional Carrier	Distribution Solutions	Ascent	Base System	\$ 5,380.00	\$ 4,520.00													
T2P4	PM400 - 4 Carrier Solution USPS, FedEx and 2 additional Carriers	Distribution Solutions	Ascent	Base System	\$ 6,580.00	\$ 5,530.00													
T2P6	Ascent LT w/ USPS Only	Distribution Solutions	Ascent	Base System	\$ 2,495.00	\$ 2,095.00													
T2R1	PM400 - 4 Carrier Solution Customer Loyalty License Renewal	Distribution Solutions	Ascent	Base System	\$ 6,580.00	\$ 5,530.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2R2	PM500 - 5 Carrier Solution Customer Loyalty License Renewal	Distribution Solutions	Ascent	Base System	\$ 9,080.00	\$ 7,630.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2RC	SendSuite Xpress 300 - 3 Carrier Loyalty Package	Distribution Solutions	Ascent	Base System	\$ 5,380.00	\$ 4,519.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2RD	SendSuite Xpress 400 - 4 Carrier Loyalty Package	Distribution Solutions	Ascent	Base System	\$ 6,580.00	\$ 5,527.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2RE	SendSuite Xpress 500 - All Carrier Loyalty Package	Distribution Solutions	Ascent	Base System	\$ 9,880.00	\$ 8,232.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2U1	FedEx Software, Win2000 Operating System and Memory Upgrade	Distribution Solutions	Ascent	Add-On System	\$ 1,535.00	\$ 1,288.00													
T2U2	FedEx Software, Celeron PC and Monitor	Distribution Solutions	Ascent	Add-On System	\$ 2,855.00	\$ 2,397.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2U4	FedEx Upgrade PC and Monitor Only to replace FedEx OSS PC	Distribution Solutions	Ascent	Add-On System	\$ 2,195.00	\$ 1,843.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2X1	SS Tracking Single Site Unlimited Workstations	Distribution Solutions	Ascent	Base Tracking Systems	\$ 8,615.00	\$ 7,236.00													
T2X2	Hosted SS Tracking Single Site Unlimited Workstations	Distribution Solutions	Ascent	Base Tracking Systems	\$ 8,615.00	\$ 7,236.00													
T320	Non-Contact Programmable Wedge Scanner	Mail Finishing	Options	Other Options	\$ 1,495.00	\$ 1,256.00	\$ 254.00	\$ 254.00	\$ 254.00	\$ 25.00	\$ 25.00	\$ 25.00							
T321	1E05 Laser Printer	Distribution Solutions	Ascent	Workstations	\$ 695.00	\$ 583.00	\$ 138.00	\$ 138.00	\$ 138.00	\$ 14.00	\$ 14.00	\$ 14.00							
T322	1E03 4in. Adhesive Label Printer	Distribution Solutions	Ascent	Workstations	\$ 995.00	\$ 836.00	\$ 182.00	\$ 182.00	\$ 182.00	\$ 18.00	\$ 18.00	\$ 18.00							
T324	Certified Mail Special: 1E03 4in. Adhesive Label Printer, Certified Mail Labels, and Installation	Distribution Solutions	Ascent	Add-On System	\$ 1,495.00	\$ 1,255.00	\$ 182.00	\$ 182.00	\$ 182.00	\$ 18.00	\$ 18.00	\$ 18.00							



ItemCode	Description	PROD_LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA 1	LeaseSLA 2	LeaseSLA 3	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA 1	LeaseSMA2	LeaseSMA3
T2FB	FedEx Software Installation and Activation	Distribution Solutions	Ascent Add-On System	Ascent Add-On System	\$ -	\$ -													
T2FC	FedEx Software Activation and Celeron PC / Monitor	Distribution Solutions	Ascent Add-On System	Ascent Add-On System	\$ -	\$ -	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2FD	FedEx Software Installation and Activation and Celeron PC / Monitor	Distribution Solutions	Ascent Add-On System	Ascent Add-On System	\$ -	\$ -	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2FE	FedEx Software Activation and Pentium PC / Monitor	Distribution Solutions	Ascent Add-On System	Ascent Add-On System	\$ -	\$ -	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2FF	FedEx Software Installation and Activation and Pentium PC / Monitor	Distribution Solutions	Ascent Add-On System	Ascent Add-On System	\$ -	\$ -	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2P7	Ascent LT w/ USPS and 1 additional Carrier	Distribution Solutions	Ascent	Base System	\$ 3,495.00	\$ 2,935.00													
T2P8	Ascent LT w/ Reman Scale, USPS and 1 additional Carrier	Distribution Solutions	Ascent	Base System	\$ 4,095.00	\$ 3,439.00	\$ 188.00	\$ 188.00	\$ 188.00	\$ 19.00	\$ 19.00	\$ 19.00							
T2PP	Package Manager Plus - All Carriers, Email, Simple Integration Available	Distribution Solutions	Ascent Information Management	Base System	\$ 7,780.00	\$ 6,535.00													
T2PT	PM100, Post Manager Turnkey Package w/USPS Only and PC / Printer	Mail Finishing Distribution Solutions	Options	Management Options	\$ 10,680.00	\$ 8,970.00	\$ 501.00	\$ 501.00	\$ 501.00	\$ 49.00	\$ 49.00	\$ 49.00							
T2PX	PM1000 - All Carriers Networking and Integration	Distribution Solutions	Ascent	Base System	\$ 12,880.00	\$ 10,820.00													
T2R0	PM300 - 3 Carrier Solution Customer Loyalty License Renewal	Distribution Solutions	Ascent	Base System	\$ 5,380.00	\$ 4,520.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2RG	SendSuite Xpress 1000 - All Carriers, Networking and Integration Loyalty Package	Distribution Solutions	SendSuite Xpress	Base System	\$ 12,880.00	\$ 10,819.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2RH	Ascent to Sendsuite Xpress 300 - 3 Carrier Loyalty Package	Distribution Solutions	SendSuite Xpress	Base System	\$ 5,380.00	\$ 4,519.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2RJ	Ascent to Sendsuite Xpress 400 - 4 Carrier Loyalty Package	Distribution Solutions	SendSuite Xpress	Base System	\$ 6,580.00	\$ 5,527.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2RK	Ascent to Sendsuite Xpress 500 - All Carrier Loyalty Package	Distribution Solutions	SendSuite Xpress	Base System	\$ 9,880.00	\$ 8,299.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2RL	Ascent to SS Sendsuite 1000 - All Carrier Networking and Integration Loyalty Package	Distribution Solutions	SendSuite Xpress	Base System	\$ 12,880.00	\$ 10,819.00	\$ 363.00	\$ 363.00	\$ 363.00	\$ 36.00	\$ 36.00	\$ 36.00							
T2SL	Site License for Desktop Express Plus	Distribution Solutions	Ascent	Software Options	\$ 1,650.00	\$ 1,386.00													
T2X3	Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited Workstations	Distribution Solutions	SendSuite Tracking	Base Systems	\$ 4,615.00	\$ 3,876.00													
T2X4	Upgrade SS Arrival Software Only To Hosted SS Tracking Single Site Unlimited Workstations	Distribution Solutions	SendSuite Tracking	Base Systems	\$ 2,000.00	\$ 1,680.00													
T310	JB75 100 lb. Tabletop Scale	Distribution Solutions	Ascent	Workstations	\$ 1,195.00	\$ 1,004.00	\$ 188.00	\$ 188.00	\$ 188.00	\$ 19.00	\$ 19.00	\$ 19.00							
T312	JB64 200 lb. Rollertop Scale	Distribution Solutions	Ascent	Workstations	\$ 1,695.00	\$ 1,424.00	\$ 265.00	\$ 265.00	\$ 265.00	\$ 26.00	\$ 26.00	\$ 26.00							
T313	JB67 149 lb. Rollertop Scale (California only)	Distribution Solutions	Ascent	Workstations	\$ 1,695.00	\$ 1,424.00	\$ 270.00	\$ 270.00	\$ 270.00	\$ 27.00	\$ 27.00	\$ 27.00							
T316	J676 Forms Printer (Airbill, COD, HazMat)	Distribution Solutions	Ascent	Workstations	\$ 1,195.00	\$ 1,004.00	\$ 191.00	\$ 191.00	\$ 191.00	\$ 19.00	\$ 19.00	\$ 19.00							
T319	J693 4in. Adhesive Label Printer	Distribution Solutions	Ascent	Workstations	\$ 2,195.00	\$ 1,844.00	\$ 325.00	\$ 325.00	\$ 325.00	\$ 32.00	\$ 32.00	\$ 32.00							
T339	J779 Cordless Wedge Scanner	Distribution Solutions	Ascent	Workstations	\$ 2,295.00	\$ 1,928.00	\$ 339.00	\$ 339.00	\$ 339.00	\$ 34.00	\$ 34.00	\$ 34.00							





















ItemCode	Description	PROG LINE	CATEGO RY	PROD_N AME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA 1	LeaseSLA 2	LeaseSLA 3	Included_ SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA 1	LeaseSMA2	LeaseSMA3	
VP1T	1 Day Travel and Accommodations Package	Solutions	SendSuite	Services	\$ 1,650.00	\$ 1,386.00														
VP27	SendSuite Consulting Services	Solutions	SendSuite	Services	\$ 1,100.00	\$ 924.00														
VP2T	2 Day Travel and Accommodations Package	Solutions	SendSuite	Services	\$ 1,980.00	\$ 1,663.00														
VPCT	SendSuite Desktop On-Site Training - Full Day	Solutions	SendSuite	Services	\$ 1,100.00	\$ 924.00														
VPDT	SendSuite Desktop On-Site Training - Half Day	Solutions	SendSuite	Services	\$ 770.00	\$ 646.00														
VPEC	eCommerce Interface for SendSuite Shipping	Solutions	SendSuite	Services	\$ 2,000.00	\$ 1,680.00														
VPET	SendSuite Shipping Operator On-Site Training	Solutions	SendSuite	Services	\$ 1,100.00	\$ 924.00														
				SendSuite Tracking																
VPH1	SendSuite Hosting Services - One Year Contract	Distribution Solutions	SendSuite	Tracking Hosting	\$ 30,000.00	\$ 25,200.00														
VPM2	SendSuite Project Management	Distribution Solutions	SendSuite	Services	\$ 3,080.00	\$ 2,587.00														
VPM3	SendSuite Project Management	Distribution Solutions	SendSuite	Services	\$ 6,160.00	\$ 5,174.00														
VPM5	SendSuite Project Management	Distribution Solutions	SendSuite	Services	\$ 12,320.00	\$ 10,348.00														
VPM6	SendSuite Project Management	Distribution Solutions	SendSuite	Services	\$ 18,480.00	\$ 15,523.00														
VPM7	SendSuite Project Management	Distribution Solutions	SendSuite	Services	\$ 24,640.00	\$ 20,697.00														
VPP1	SendSuite Installation Project	Distribution Solutions	SendSuite	Services	\$ 1,540.00	\$ 1,293.00														
VPP2	SendSuite Installation Project	Distribution Solutions	SendSuite	Services	\$ 3,080.00	\$ 2,587.00														
VPPD	SendSuite Project Management	Distribution Solutions	SendSuite	Services	\$ 770.00	\$ 646.00														
VPPE	SendSuite Project Management	Distribution Solutions	SendSuite	Services	\$ 1,540.00	\$ 1,293.00														
VPPG	SendSuite Tracking Install Smart Client On Customers PC	Distribution Solutions	SendSuite	Tracking Services	\$ 385.00	\$ 323.00														
VPPH	SendSuite Tracking Basic operator Training Up 4 Hours	Distribution Solutions	SendSuite	Tracking Services	\$ 770.00	\$ 646.00														
VPPJ	SendSuite Tracking Advanced Operator Training	Distribution Solutions	SendSuite	Tracking Services	\$ 770.00	\$ 646.00														
VPPK	SendSuite Tracking Special Services	Distribution Solutions	SendSuite	Tracking Services	\$ 1,540.00	\$ 1,293.00														
VPPZ	SendSuite Tracking Post Sales Custom Label Generation 2 Hours	Distribution Solutions	SendSuite	Tracking Services	\$ 385.00	\$ 323.00														
VPR1	SendSuite Tracking Post Sales Custom Screen 2 Hours	Distribution Solutions	SendSuite	Tracking Services	\$ 385.00	\$ 323.00														
VPR2	SendSuite Tracking Post Sales Custom Screen 4 Hours	Distribution Solutions	SendSuite	Tracking Services	\$ 770.00	\$ 646.00														
VPR3	SendSuite Tracking 24/7 Stand By Support	Distribution Solutions	SendSuite	Tracking Services																
VPR4	SendSuite Tracking Post Sales Custom report Generation 2 Hours	Distribution Solutions	SendSuite	Tracking Services	\$ 385.00	\$ 323.00														
VPR5	SendSuite Tracking Post Sales Custom Report Generation 8 Hours	Distribution Solutions	SendSuite	Tracking Services	\$ 1,540.00	\$ 1,293.00														
VS1C	EasyShip Web Server License - 16+ Users (for Hazardous Shipping)	Distribution Solutions	SendSuite	Software Options	\$ 1,150.00	\$ 966.00								\$ 4,200.00			\$ 395.00			
VS1L	EasyShip Web Client License - Per User	Distribution Solutions	SendSuite	Software Options	\$ 500.00	\$ 420.00								\$ 11,000.00			\$ 1,033.00			





























ItemCode	Description	PROD_LINE	CATEGORY	PROD_NAME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA1	LeaseSLA2	LeaseSLA3	Included_SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA1	LeaseSMA2	LeaseSMA3
WPF9	Document Processing Professional Services	Mail Management Software	PB First	Integration Services	\$ 61,600.00	\$ 51,744.00													
WPFA	Additional Application(s) for PB FIRST	Mail Management Software	PB First	PlanetPress	\$ 275.00	\$ 231.00								\$ 55.00	\$ 55.00	\$ 55.00	\$ 6.00	\$ 6.00	\$ 6.00
WPMD	MailDirector Option	Mail Management Software	PB First	Document Formatting Option	\$ 500.00	\$ 420.00								\$ 105.00	\$ 105.00	\$ 105.00	\$ 10.00	\$ 10.00	\$ 10.00
WPP1	Printer License (1 printer)	Mail Management Software	PB First	PlanetPress Project Management															
WPR1	Document Processing Project Management	Mail Management Software	PB First	Services Project Management	\$ 1,540.00	\$ 1,293.00													
WPR2	Document Processing Project Management	Mail Management Software	PB First	Services Project Management	\$ 3,080.00	\$ 2,587.00													
WPR3	Document Processing Project Management	Mail Management Software	PB First	Services Project Management	\$ 6,160.00	\$ 5,174.00													
WPSB	PrintShop Mail Production License	Mail Management Software	PB First	PlanetPress	\$ 4,995.00	\$ 4,195.00								\$ 850.00	\$ 850.00	\$ 850.00	\$ 80.00	\$ 80.00	\$ 80.00
WPSC	PrintShop Mail Web License	Mail Management Software	PB First	PlanetPress	\$ 7,995.00	\$ 6,715.00								\$ 1,360.00	\$ 1,360.00	\$ 1,360.00	\$ 128.00	\$ 128.00	\$ 128.00
WPSM	SmartMailer Interface Option for PB FIRST(SmartMailer Not Included)	Mail Management Software	PB First	Other Options	\$ 1,000.00	\$ 840.00								\$ 225.00	\$ 225.00	\$ 225.00	\$ 22.00	\$ 22.00	\$ 22.00
WPSP	DirectSmile Creator Pro Universal (Requires PrintShop Mail)	Mail Management Software	PB First	PlanetPress	\$ 1,595.00	\$ 1,339.00								\$ 270.00	\$ 270.00	\$ 270.00	\$ 26.00	\$ 26.00	\$ 26.00
WS80	SmartMailer Installation Service	Addressing Systems	Professional Services	Professional Services	\$ 140.00	\$ 117.00													
WS92	AddressRight Pro Training - Basic	Addressing Systems	Training	AddressRight Training	\$ 1,095.00	\$ 919.00													
WS93	Mailing Assistant Customization	Addressing Systems	Training	AddressRight Training	\$ 435.00	\$ 364.00													
WSA1	1 User License for AddressRight Pro	Mail Management Software	AddressRight Pro	Additional Licenses	\$ 995.00	\$ 843.00													
WSAP	AddressRight Pro	Mail Management Software	AddressRight Pro	Base Software	\$ 800.00	\$ 672.00													
WSAX	AddressRight Pro with Address Quality Enhancements	Mail Management Software	AddressRight Pro	Base Software	\$ 1,800.00	\$ 1,512.00								\$ 3,180.00			\$ 299.00		
WSDE	Electronic Documentation	Mail Management Software	AddressRight Pro	Options	\$ 295.00	\$ 247.00								\$ 414.00	\$ 414.00	\$ 414.00	\$ 39.00	\$ 39.00	\$ 39.00
WSEL	Enhanced Line of Travel	Mail Management Software	AddressRight Pro	Options	\$ 99.00	\$ 83.00								\$ 415.00			\$ 39.00		
WSM6	MailCoach Training - 6 Operators	Mail Management Software	SmartMailer	Training	\$ 4,920.00	\$ 4,132.00													
WSM7	SmartMailer 7	Mail Management Software	SmartMailer	Base Software	\$ 400.00	\$ 336.00								\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ItemCode	Description	PROJ_CODE	CATEGORY	PROD_NAME	CommPrice	GovtPrice	SaleSLA1	SaleSLA2	SaleSLA3	LeaseSLA1	LeaseSLA2	LeaseSLA3	Included_SLA	SaleSMA1	SaleSMA2	SaleSMA3	LeaseSMA1	LeaseSMA2	LeaseSMA3
WSMC	MailCoach Training	Mail Management	SmartMail	Training	\$ 1,095.00	\$ 919.00													
WSMR	SmartMailer (If Sale - 1 Year Subscription)(XP, 2000)	Mail Management	SmartMail	Subscription	\$ 995.00	\$ 835.00													
WSMW	Mixed Weights Feature	Systems	Options AddressRi	Options AddressRi	\$ 1,200.00	\$ 1,008.00								\$ 1,050.00			\$ 99.00		
WSP0	Data Mapping n Integration Bundled up to 4 hours	Addressing Systems	Professional Services	Professional Services	\$ 770.00	\$ 646.00													
WSP1	Data Mapping n Integration Bundled up to 1 day	Addressing Systems	Professional Services	Professional Services	\$ 1,540.00	\$ 1,293.00													
Z5DE	DM Series AccuTrac Interface (AccuTrac HT 2.0 Version)	Mail Finishing	Other Options	Other Options															
Z5DF	DM Series AccuTrac Interface (Accutrac SA or HT 3.0 version & above)	Mail Finishing	Other Options	Other Options															
Z690000	Ethernet 4 Port Hub	Information Management	Business Manager	Network	\$ 265.00	\$ 222.00													
Z690001	Ethernet 16 Port Hub	Information Management	Business Manager	Network	\$ 625.00	\$ 525.00													
Z690003	Ethernet Cable (14ft.)	Information Management	Business Manager	Network	\$ 45.00	\$ 37.00													
Z690004	Ethernet Cable (25ft.)	Information Management	Business Manager	Network	\$ 45.00	\$ 37.00													
Z690005	Ethernet Cable (100ft.)	Information Management	Business Manager	Network	\$ 205.00	\$ 172.00													
Z690006	Ethernet Cable (250ft.)	Information Management	Business Manager	Network	\$ 310.00	\$ 260.00													
Z690010	Kit: One PC Data Collector to 6500/A900 Meter (Echoplex)	Information Management	Business Manager	Data Collector PC															
Z6C3	Upgrade Software for Win2000 Business manager Business Manager	Information Management	Business Manager	Upgrade PC Options	\$ -	\$ -													
Z6C4	Collector upgrade to Latest Version	Information Management	Business Manager	Upgrade PC Options	\$ 798.00	\$ 670.00													
Z6C5	Business Manager Software Upgrade from Version 3.0 to Latest Version	Information Management	Business Manager	Upgrade PC Options	\$ -	\$ -													
Z6FM	Funds Management Base Feature	Information Management	Business Manager	Host Solution PC	\$ 1,195.00	\$ 1,003.00													
Z6V4	Business Manager SW upgrade from Ver. 3.02 to Latest Version	Information Management	Business Manager	Upgrade PC Options	\$ -	\$ -													
Z6V5	Upgrade Software for WinXP DHL (Loomis) Canada	Distribution Solutions	SendSuite Live	Standard Carriers	\$ -	\$ -													
SHDE	(Enterprise)	Distribution Solutions	SendSuite Live	McKesson Package	\$ 20,000.00	\$ 16,800.00													
MCK1	SendSuite Live for Mail RX	Distribution Solutions	SendSuite Live	McKesson Package	\$ 5,850.00									\$ 1,053.00	\$ 1,522.00	\$ 1,522.00	\$ 99.00	\$ 143.00	\$ 143.00





ItemCode	Description	CATEGO	PROD_N	RY	AME	CommPrice	GovtPrice	SalesLA1	SalesLA2	SalesLA3	LeaseSLA	LeaseSLA	LeaseSLA	Included_	SalesMA1	SalesMA2	SalesMA3	LeaseSMA	LeaseSMA2	LeaseSMA3	
											1	2	3	SLA				1			
MTSH1513	Thru-Sorter Shelves - 13 in.	Furniture	Furniture	Furniture	\$	20.00	\$	16.00													
MVS2215	Vertical Sorter 22 in. Table	Furniture	Furniture	Furniture	\$	465.00	\$	390.00													
MVS6815	Vertical Sorter 68 in. Table	Furniture	Furniture	Furniture	\$	650.00	\$	546.00													
BCM30291	Bookcase 30 in x 29 in	Furniture	Furniture	Furniture	\$	570.00	\$	478.00													
BCM30543	Bookcase 30 in x 54 in	Furniture	Furniture	Furniture	\$	725.00	\$	609.00													
CBCM30543	Closed Bookcase 30x54	Furniture	Furniture	Furniture	\$	1,105.00	\$	928.00													
CBCM30664	Closed Bookcase 30x66	Furniture	Furniture	Furniture	\$	1,180.00	\$	991.00													
CBCM36291	Closed Bookcase 36x29	Furniture	Furniture	Furniture	\$	810.00	\$	680.00													
CBCM36482	Closed Bookcase 36x48	Furniture	Furniture	Furniture	\$	900.00	\$	756.00													
CBCM36543	Closed Bookcase 36x54	Furniture	Furniture	Furniture	\$	1,010.00	\$	848.00													
CBCM36664	Closed Bookcase 36x66	Furniture	Furniture	Furniture	\$	1,130.00	\$	949.00													
CBCM36724	Closed Bookcase 36x72	Furniture	Furniture	Furniture	\$	1,265.00	\$	1,062.00													
CREDA4824LD	Credenza (48x24x29)	Furniture	Furniture	Furniture	\$	1,085.00	\$	911.00													
CREDA6024LD	Credenza (60x24x29)	Furniture	Furniture	Furniture	\$	1,325.00	\$	1,113.00													
CREDA7224LD	Credenza (72x24x29)	Furniture	Furniture	Furniture	\$	1,845.00	\$	1,549.00													
MBS681522	Bin Sorter 68x15x22	Furniture	Furniture	Furniture	\$	545.00	\$	457.00													
LF236	Lateral Files (27-1/2 in.)	Furniture	Furniture	Furniture	\$	770.00	\$	646.00													
LF336	Lateral Files (40 in.)	Furniture	Furniture	Furniture	\$	1,025.00	\$	861.00													
LF436	Lateral Files (52-1/2 in.)	Furniture	Furniture	Furniture	\$	1,280.00	\$	1,075.00													
MBS681515	Presort Module: 68 in.	Furniture	Furniture	Furniture	\$	530.00	\$	445.00													
MP22	Pedestal 1-Box	Furniture	Furniture	Furniture	\$	810.00	\$	680.00													
MP23	Pedestal 3-Box	Furniture	Furniture	Furniture	\$	880.00	\$	739.00													
MPDV22	Plexi Visors 22-5/8 in. Sort	Furniture	Furniture	Furniture	\$	175.00	\$	147.00													
MPDV45	Plexi Visors 45-1/2 in. Sort	Furniture	Furniture	Furniture	\$	210.00	\$	176.00													
MPDV68	Plexi Visors 68 in. Sorter	Furniture	Furniture	Furniture	\$	240.00	\$	201.00													
MRHCH22	Chan Stiff 22-5/8 in. Risr	Furniture	Furniture	Furniture	\$	105.00	\$	88.00													
MTB2213	Tackboard 13 in. H Riser	Furniture	Furniture	Furniture	\$	95.00	\$	79.00													
MTB2222	Tackboard 22 in. H Riser	Furniture	Furniture	Furniture	\$	135.00	\$	113.00													
SDSS3022	Storage Shelf 30x22 Table	Furniture	Furniture	Furniture	\$	95.00	\$	79.00													
SDSS3622	Storage Shelf 36x22 Table	Furniture	Furniture	Furniture	\$	120.00	\$	100.00													
SDSS4822	Storage Shelf 48x22 Table	Furniture	Furniture	Furniture	\$	145.00	\$	121.00													
	Green DM1100 Non-WOW	Classic	Classic	Classic																	
	Digital Mailing System	Mail	Mailing	Mailing																	
SFRK	Factory Certified	Finishing	Systems	Systems	\$	8,595.00	\$	7,219.00	\$	2,021.00	\$	2,324.00	\$	3,032.00	\$	198.00	\$	228.00	\$	297.00	
	Green DM1100 WOW Digital	Classic	Classic	Classic																	
	Mailing System Factory	Mail	Mailing	Mailing																	
SFRL	Certified	Finishing	Systems	Systems	\$	13,095.00	\$	10,999.00	\$	2,295.00	\$	2,639.00	\$	3,442.00	\$	225.00	\$	259.00	\$	337.00	
LH410	Label Holders (4 in. L)	Furniture	Furniture	Furniture	\$	10.00	\$	8.00													
LH810	Label Holders (8 in. L)	Furniture	Furniture	Furniture	\$	25.00	\$	21.00													
M903230	Document Shelf 30 in. Table	Furniture	Furniture	Furniture	\$	185.00	\$	155.00													
M903236	Document Shelf 36 in. Table	Furniture	Furniture	Furniture	\$	185.00	\$	155.00													
M903248	Document Shelf 48 in. Table	Furniture	Furniture	Furniture	\$	200.00	\$	168.00													
M9098	Straight Uprights (2)	Furniture	Furniture	Furniture	\$	105.00	\$	88.00													
MBS451515	Presort Module: 45-1/2 in.	Furniture	Furniture	Furniture	\$	530.00	\$	445.00													
MRHCH45	Chan Stiff 45-1/2 in. Risr	Furniture	Furniture	Furniture	\$	140.00	\$	117.00													
MRHCH68	Chan Stiff 68 in. Risr	Furniture	Furniture	Furniture	\$	175.00	\$	147.00													
MSDWALL2	Wall Brackets 2x2-3/4x10	Furniture	Furniture	Furniture	\$	35.00	\$	29.00													
MSSP33	Metal Side Splashes	Furniture	Furniture	Furniture	\$	95.00	\$	79.00													
MSWMBR22	Wall Brackets 22-5/8 in. Sort	Furniture	Furniture	Furniture	\$	60.00	\$	50.00													
MSWMBR45	Wall Brackets 45-1/2 in. Sort	Furniture	Furniture	Furniture	\$	75.00	\$	63.00													
MSWMBR68	Wall Brackets 68 in. Sorter	Furniture	Furniture	Furniture	\$	85.00	\$	71.00													
	Green DM1100 Non-WOW	Classic	Classic	Classic																	
	Digital Mailing System	Mail	Mailing	Mailing																	
SFRM	Factory Certified	Finishing	Systems	Systems	\$	11,995.00	\$	10,075.00	\$	2,021.00	\$	2,324.00	\$	3,032.00	\$	198.00	\$	228.00	\$	297.00	
	Green DM1100 WOW Digital	Classic	Classic	Classic																	
	Mailing System Factory	Mail	Mailing	Mailing																	
SFRN	Certified	Finishing	Systems	Systems	\$	18,245.00	\$	15,325.00	\$	2,295.00	\$	2,639.00	\$	3,442.00	\$	225.00	\$	259.00	\$	337.00	

**PITNEY BOWES INC.****WSCA- NASPO 2011 MSRP Equipment Price List****Document Messaging Technologies**

<b>Product Type</b>	<b>PCN</b>	<b>Description</b>	<b>MSRP</b>
Companion	DITP	90" Table- 110V	3,484
Companion	F7ZE	30" Table Extension	581
Companion	Y941	Flats & Letters Stacker	4,839
Companion	Y980	Letters - Horizontal Belt Stacker	4,252
Companion	Y9DO	Companion Base System	113,554
Companion	Y9MB	HCSF MBSC	7,054
Companion	Y9VS	Letters - Vertical Power Stacker	1,929
DC	R503	DC Meterlink Kit (6500 Series)	1,484
DC	R7AZ	Weigh On The Fly Software	23,510
DC	RD04	DC MCS Printer Integration SW	27,355
DC	RD12	Smartscan Barcode Scan SW	15,484
DC	RD23	Collation Log - Fixed Format	10,671
DC	RD3J	DC Computer -FPS-Series w-API	9,032
DC	RD3S	DC Workstation Computer XP-InSite	3,048
DC	RD60	Direct Reports w-Meter Report SW	7,123
DC	RD63	Auto Re-Synchronization SW	40,645
DC	RD66	Fdr To Fdr Match-TM Merging SW	11,742
DC	RD67	Application Support - Factory	2,323
DC	RD68	Prioritized Select SW	22,194
DC	RD69	Outsort On Account Number SW	11,032
DC	RD6S	Integrity Report Tool	7,194
DC	RD70	Insert Verification Software	7,806
DC	RD71	Weight Verification Software	21,419
DC	RD72	Total Weigh W- Meter Select Sw	22,194
DC	RD73	Resettable Meter Control SW	7,161
DC	RD78	DC Intell. Inkjet Printing - Text-Graphics	28,387
DC	RD80	Mastertrack High Integrity SW	34,194
DC	RD87	Prime DC	53,175
DC	RD88	Advanced DC	116,968
DC	RD8A	Upgrade Prime To Advanced DC	70,968
DC	RD92	Filebase Enabler	20,645
DC	RD93	Application Support - Per Job-Field	7,129
DC Network	RD3G	Fault-Tolerant DC Server	88,323
DC Network	RD3M	DC Standard Server	18,168
DC Network	RD3N	DC Mid-Range Server	33,090
DC Network	RD62	DC Workstation Base SW	6,839
DC Network	RD96	File Server Set-Up Charge	-
DC Network	RDFW	DC Verify Foundation 1-4	69,677
DC Network	RDFX	DC Verify Foundation 5+	96,774
DC Network	RDFY	DC Verify Prime DC Sys	32,258
DC Network	RDFZ	DC Verify Adv DC Sys	12,903
DC Network	RDG0	DC Mid-Range Server Hdwr - No Rack	26,581
DC Network	RDPM	Local DC Insite - Base - 4 Inserters or Less	12,903
DC Network	RDPN	DFW Insite - Std (5+ Systems)	25,806
DC Network	Y35C	Print+ Workstation Pkg	14,710
DC Network	Y35D	Print+ Server Package	40,000
DFW	R771	Accounting Integr Kit -1 Meter	632
DFW	R772	Accounting Integr Kit -2 Meter	710
DFW	R773	Accounting Integr Kit -3 Meter	774
DFW	R774	Funds Refill Kit - 1 DM1000, Shared Netw	632



DFW	RD17	Doc. Lifecycle Tracking - Base	28,387
DFW	RD90	Remote Service Access unit	1,406
DFW	RD95	Output Scanning-DC Screen	10,839
DFW	RD9A	Auto Job Setup	3,484
DFW	RDB1	MSM to Infinity Mtr Conn. Kit-1 meter	968
DFW	RDB2	MSM to Infinity Mtr Conn. Kit-2 meters	1,161
DFW	RDB3	MSM to Infinity Mtr Conn. Kit-3 meters	1,290
DFW	RDBV	DFWorks Base Server Pkg	24,129
DFW	RDC0	ADF Integ-Config-Test Services	1,806
DFW	RDC1	ADF RA-Project Mgmt Services	2,839
DFW	RDC2	On-site Install Services (Incl travel)	2,839
DFW	RDC3	On-site Training Services (Incl travel)	2,839
DFW	RDC4	Engineering On-site Sup.(Incl travel)	2,839
DFW	RDC5	DFW Custom Development Svcs	2,839
DFW	RDC6	DFW Custom Test-Doc Services	2,839
DFW	RDC7	DFW Misc Professional Services	1,419
DFW	RDD0	Small (6U) Rack Assembly	3,918
DFW	RDD1	Medium Rack Assembly	10,950
DFW	RDD2	Tall Rack Assembly	13,742
DFW	RDEV	DFWorks Ent Server Pkg	82,581
DFW	RDG1	DFWorks Base Server	17,419
DFW	RDG2	DFWorks Std Server	28,387
DFW	RDGE	DFWorks Ent Server	54,194
DFW	RDM1	MSM - 1 meter(ISC-Competitive)	9,548
DFW	RDM2	MSM for 2 meters inserter	10,194
DFW	RDM3	MSM for 3 meters inserter	13,935
DFW	RDM6	MSM for DM series mailing mach. connectivity	8,645
DFW	RDN1	Msm Rollup Integrity Module	51,484
DFW	RDP4	Insert Plan-Mailrun Mgmt- Base	21,290
DFW	RDP5	Insert Plan-Mailrun Mgmt-Ent.	49,677
DFW	RDP6	Insert Plan-Mailrun Mgmt - Std	35,484
DFW	RDPK	DFW Shop Floor Control	14,710
DFW	RDS4	Add'l 3000W UPS	2,258
DFW	RDS6	DFW Network Switch	1,097
DFW	RDSV	DFWorks Std Server Pkg	56,129
DFW	RDV7	Doc Lifecycle Tracking - Ent.	70,968
DFW	RDV8	Doc. Lifecycle Tracking - Std	51,613
DFW	RDV9	DFW Manifesting - Ent.	109,677
DFW	RDVA	DFW Manifesting - Std	70,968
DFW	RDVB	DFW Postage Accounting-Base	28,387
DFW	RDVC	DFW Postage Accounting - Ent.	70,968
DFW	RDVD	DFW Postage Accounting - Std	49,677
DFW	RDVE	DFW Productivity Reports-Base	28,387
DFW	RDVF	DFW Productivity Reports-Ent.	70,968
DFW	RDVG	DFW Productivity Reports-Std	42,581
DFW	RDVH	DFW Platform Software - Base	25,806
DFW	RDVJ	DFW Platform Software - Ent.	83,871
DFW	RDVK	DFW Platform Software - Std	58,065
DFW	RDVL	DFW Production Workflow - Base	64,516
DFW	RDVM	DFW Production Workflow - Ent.	129,032
DFW	RDVN	DFW Production Workflow - Std	96,774
DFWorks	RD4Z	PI Direct Access 1 to 4 Inserters	19,355
DFWorks	RD5Z	PI Direct Access 5+ Inserters	32,258
DFWorks	RD8N	DC Idle Time Control, Per Inserter	6,452
DMS	FL2C	Surefeed feeders-SE 900 EX	4,968

DMS	FL2D	Feeder-ECO 900 EX	6,323
DMS	FL2E	Belt Turnover	8,065
DMS	FL2F	Bump Turn	4,516
DMS	FLFD	Surefeed feeders-SE 1200 EI	5,419
DMS	FLFE	Surefeed feeders-SE 1200 MP	5,935
DMS	FLFH	Feeder-SE 900 EI	3,516
DMS	FLFM	2 up Cutter	41,935
DMS	FLFN	20" inline folder	23,477
DMS	FLFP	Fold plates	955
DMS	MD26	Speed Sort(9 Ft)	7,871
DMS	MD30	Vacuum Base W- Pattern Reader	19,355
DMS	Y1A0	Bulk Feeder 6'	6,452
DMS	Y1A1	Bulk Feeder 9'	6,903
DMS	Y3C0	Industrial Mount For Screen-Keyboard	1,935
DMS	Y3C1	Add'l BW Mircovision Camera	6,452
DMS	Y3C2	Read-Up Bracketry For FlowMaster	3,226
DMS	Y3C3	MCS 2" Array System	21,290
DMS	Y3C7	MCS 4" Array System 2" + 2" Heads	34,194
DMS	Y3C8	MCS 6" Array System 4" + 2" Heads	43,871
DMS	Y3C9	MCS 6" Array System Three 2" Heads	43,871
DMS	Y3CA	MCS 6" Array System Single Head	43,871
DMS	Y3CB	MCS 8" Array System 4" + 2" + 2" Heads	53,548
DMS	Y3CC	Installation And Training On MCS Array Sys.	3,226
DMS	Y3CD	Industrial Mount For Screen-Keyboard Includes Pc	968
DMS	Y3CE	Perfect Match System	41,935
DMS	Y3CF	Perfect Match System With Read-Up Configuration	45,161
DMS	Y3CG	Perfect Match Sys For Swingarms	41,935
DMS	Y3CH	Installation And Training On MCS Perfect Match Sys.	6,452
DMS	Y3CJ	Add'l Perfect Match 2nd Machine Wiring	9,032
DMS	Y3CK	IMS Bulk Ink Supply For 2" Print Head	3,613
DMS	Y3CL	IMS Bulk Ink Supply For 4" Print Head	4,774
DMS	Y3CZ	6' Feedmax	11,516
DMS	Y3DA	Surefeed Feedmax S	15,484
DMS	Y3DB	Tabber with a 4 inch kit	29,465
DMS	Y3DC	Tabber with a 2 inch kit	29,032
DMS	Y3FB	Select SW Add'l - Current User	19,355
DMS	Y3FC	Selects SW/HW-New User	27,742
DMS	Y3FD	Selects SW/HW-Database Cntrl	27,742
DMS	Y3FE	Selectivity Install/Training	3,871
DMS	Y3FF	Output Scanning SW/HW	31,613
DMS	Y3FG	GIS 4250 - Stand alone Inkjet	83,871
DMS	Y3FZ	MCS Exp Mod max 3 addl cameras	3,226
EZ-Flats	SR9Y	Lic Fee, BPM Parcels	1,613
EZ-Flats	SR9Z	SW- EZ Flats BPM Parcel	8,387
EZ-Flats	SRNY	Lic Fee, Standard Parcels	1,613
EZ-Flats	SRNZ	SW- EZ Flats Std Parcel	8,387
EZ-Flats	SRVY	Lic 2K Plat OCR w/DRS	16,493
EZ-Flats	SRVZ	Lic Parascript 20K Clicks	542
EZ-Flats	SRYC	EZFlats 1st Class Parcels SW	8,387
EZ-Flats	SRYD	EZFlats Priority Mail SW	8,387
EZ-Flats	SRZ0	EZ Flats Base Sorter System	60,332
EZ-Flats	SRZ1	EZ Flats 4-Bin Stacker Section	18,084
EZ-Flats	SRZ2	EZ Flats Site Server Kit	10,850
EZ-Flats	SRZ3	EZFlats Manual Sort case	603
EZ-Flats	SRZ4	EZFlats Hi-Density Insert Case	603

EZ-Flats	SRZ5	EZFlats 2K RAF Plat&Parascript	11,290
EZ-Flats	SRZ6	EZ Flats Full Service-Labor	9,677
EZ-Flats	SRZ7	EZ Flats Self-Service Training	323
EZ-Flats	SRZ8	EZFlats Spare Kit Base Transport	7,742
EZ-Flats	SRZA	Annual Lic, 2K RAF Platinum	10,000
EZ-Flats	SRZB	SFW-Parascript 20k Clicks	7,419
EZ-Flats	SRZC	EZFlats Installation Charge	3,871
EZ-Flats	SRZE	EZ Flats 1st Class Flats SW	1,613
EZ-Flats	SRZF	EZ Flats Std Class Flats SW	1,613
EZ-Flats	SRZG	EZ Flats Bnd Printed Matter SW	1,613
EZ-Flats	SRZH	Lic Fee, EZ Flats 1st CI Parcels	1,613
EZ-Flats	SRZJ	EZFlats Spare Kit/Stkr Section	968
EZ-Flats	SRZK	EZ Flats Air Compressor	7,090
EZ-Flats	SRZL	2K Plat Inbound, OCR SW	12,903
EZ-Flats	SRZM	2K Plat Inbound, OCR Maint.	5,161
EZ-Flats	SRZN	EZ Flats IB Application	6,452
EZ-Flats	SRZP	EZ Flats IB SMA/Helpdesk	10,323
EZ-Flats	SRZR	2K Plat Combo, OCR SW	22,581
EZ-Flats	SRZS	2K Plat Combo, OCR Maint.	11,935
EZ-Flats	SRZT	EZ Flats Combo Application	14,839
EZ-Flats	SRZU	EZ Flats Combo SMA/Helpdesk	12,258
EZ-Flats	SRZV	Lic Fee, EZ Flats Priority Mail	1,613
EZ-Flats	SRZW	EZFlats 1st Class Flats SW	8,387
EZ-Flats	SRZX	EZFlats Std CI Flats SW	8,387
EZ-Flats	SRZY	EZFlats Bnd Prntd Mtr SW	8,387
FlowMaster	FF3L	Install Base FlowMaster - 1st Unit	5,806
FlowMaster	FL3A	RS Chassis 6 station 6X9 Pkg	111,161
FlowMaster	FL3C	RS Chassis 9 station 6X9 Pkg	126,355
FlowMaster	FL3E	RS Chassis 6 station 10X13 Pkg	149,871
FlowMaster	FL3G	RS Chassis 9 station 10X13 Pkg	165,065
FlowMaster	FL3J	RS Chassis 12 station 6X9 Pkg	141,548
FlowMaster	FL3K	RS Chassis 12 sta 10X13 Pkg	180,258
FlowMaster	FLFA	Report Printer	903
FlowMaster	FLFB	10 X 13 Servo Feeder	10,794
FlowMaster	FLFC	6 X 9 Servo Feeder	10,794
FlowMaster	FLN0	FlowMaster Blank Feeder	1,387
FlowMaster	FLU0	Friction Feeder 6X9	7,839
FlowMaster	FLUB	6X9 Thin Material Kit Feeder	7,839
FlowMaster	FLV0	Friction Feeder 10X13	7,839
FlowMaster	FLV1	Rotary Feeder (FlowMaster RS)	20,000
FlowMaster	FLVB	10X13 Thin Material Kit Feeder	7,839
FlowMaster	Y1B0	Flexible Bindery Interface - Integrated	34,090
FlowMaster	Y1B1	Flexible Bindery Interface - Standalone Retrofit	47,781
FlowMaster	Y3F1	Divert (Attchd prior to IJ)	6,452
FlowMaster	Y3FY	Divert Att'd (after inkjet)	6,452
Flowmaster	ZXA0	FMI Cut Sheet Input	109,032
Input	921H	Upper Fold Plate	774
Input	921J	Lower Fold Plate	774
Input	921K	Lower Deflector	774
Input	921L	Upper Deflector	774
Input	921V	Add. Folding capability	9,916
Input	922R	6-1-4" Lower Buckle Chute	5,355
Input	R254	Forms Conveyor-Domestic	12,658
Input	R257	Low Cap Divert w-Smart Deflect	8,123
Input	RD2A	Videk Camera-Input	22,194

Input	Y103	Forms Conveyor, In-Line	17,548
Input	Y12A	1/8" L>R Blade Block Assy	16,129
Input	Y12B	1/6" L>R Blade Block Assy	16,129
Input	Y12C	1/4" L>R Blade Block Assy	16,129
Input	Y12D	Dual Blade Block Assy	16,129
Input	Y12E	7.8MM L>R Blade Block Assy	16,129
Input	Y12F	1/8" R>L Blade Block Assy	16,129
Input	Y12G	1/6" R>L Blade Block Assy	16,129
Input	Y12H	1/4" R>L Blade Block Assy	16,129
Input	Y12K	7.8MM R>L Blade Block Assy	16,129
Input	Y13A	Trim Kit Right W- Bucket	3,032
Input	Y13B	Trim Kit Left W- Bucket	3,032
Input	Y13C	Trim Kit Center	3,032
Input	Y13D	Trim Kit Right W- Funnel	3,032
Input	Y13E	Trim Kit Left W- Funnel	3,032
Input	Y13F	Dual Slit Assembly With Bucket	4,265
Input	Y13G	Dual Slit Assembly With Funnel	4,065
Input	Y15F	Bouncing Buckle Chute < 5 Pgs	3,871
Input	Y15G	Bouncing Buckle Chute > 5 Pgs	3,871
Input	Y15J	Bouncing Buckle Chute	3,871
Input	Y15K	Mini Buckle Chute	3,871
Input	Y15L	Lower 14" Buckle Chute	3,871
Input	Y15U	Upper 14" Buckle Chute	3,871
Input	Y180	Elevator Module	12,839
Input	Y194	Funnel Assembly	1,142
Input	Y199	Trim Collector	26,316
Input	Y19A	Dual Trim Collector	28,574
Input	Y19B	Bin for Trim And Vac Plus Y19C	645
Input	Y19C	Trim And Vac Plus	50,258
Input	Y201	API TM1 Single Input Westport	46,645
Input	Y202	Dual Input Merging TM Westport	51,832
Input	Y203	Standard FIM	12,194
Input	Y204	Wide Body FIM	15,342
Input	Y206	API TM1 Single Input Eastport	46,645
Input	Y207	Dual Input Merging TM Eastport	51,832
Input	Y208	Dual Accumulator Folder	73,497
Input	Y209	Flexible Dual Accumulator	80,645
Input	Y20A	Reverse Accumulate	3,110
Input	Y20B	Reverse Accumulate	3,110
Input	Y20C	Addl Monitor- API Dual Accum- Folder Mount	5,806
Input	Y20D	Addl Monitor- API Sheet Fdr- Stitcher Mount	5,806
Input	Y20E	FDA FIM North Port	12,194
Input	Y20F	FDA Transport - TM1	15,342
Input	Y20G	FDA Standard Accumulate	3,871
Input	Y20H	FDA Reverse Accumulate	3,871
Input	Y21D	18K Dual Web Cutter	98,710
Input	Y25D	Trapping Hi-Cap	7,226
Input	Y3Z0	21K Sheet Feeder	49,174
Input	Y3Z1	36K Sheet Feeder	75,097
Input	Y431	50K Sheet Feeder	126,581
Input	Y43L	Cutsheet Input Line scan - Top mount	68,387
Input	Y43M	Cutsheet Input Line scan - Bottom mount	68,387
Input	Y470	HPI Accumulator	82,581
Input	Y471	HPI PB Legacy Folder 6 Roller	17,161
Input	Y472	HPI Reverse Accumulator	82,581

Input	Y473	HPI Heavy Duty Folder 6 Roller	38,065
Input	Y474	36K Cutter- Pinfeed	148,387
Input	Y475	25K Cutter- Pinfeed	106,452
Input	Y476	HPI Heavy Duty Folder-Accumulator Interf	4,774
Input	Y479	HPI Heavy Duty Folder Bypass Kit For Flats	2,000
Input	Y47A	Blade Block L>R, E-port, 1/8" Chip Out	16,129
Input	Y47B	Blade Block L>R, E-port, 1/6" Chip Out	16,129
Input	Y47C	Blade Block L>R, E-port, 7.8MM Chip Out	16,129
Input	Y47D	Blade Block L>R, E-port, Chamfer (No Chip)	16,129
Input	Y47E	HPI Eastport TM1	104,516
Input	Y47F	HPI Eastport TM1 Tubes- 7"	3,419
Input	Y47G	HPI Eastport TM1 Tubes- 8.5"	3,419
Input	Y47N	Kit-No North Port	2,839
Input	Y47P	Kit-HPI TM1 Northport Fim	12,315
Input	Y47R	Quad Cart Adaptor	4,103
Input	Y47W	HPI Westport TM1	104,516
Input	Y47X	HPI Westport TM1 Tubes- 7"	3,419
Input	Y47Y	HPI Westport TM1 Tubes- 8.5"	3,419
Input	Y47Z	Cutter- Gutter Cut Knives Assy	12,903
Input	Y484	36K Cutter- Pinless	148,387
Input	Y485	25K Cutter- Pinless	106,452
Input	Y48A	Blade Block L>R, W-port, 1/8" Chip Out	16,129
Input	Y48B	Blade Block L>R, W-port, 1/6" Chip Out	16,129
Input	Y48C	Blade Block L>R, W-port, 7.8MM Chip Out	16,129
Input	Y48D	Blade Block L>R, W-port, Chamfer (No Chip)	16,129
Input	Y48E	HPI Eastport Brokerfold- Flats TM	61,516
Input	Y48F	Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E)	5,806
Input	Y48G	Add'l Monitor- HPI (Y47E Or Y470- Y472)	5,806
Input	Y48W	HPI Westport Brokerfold- Flats TM	61,516
Input	Y4H0	Hunkeler Unwinder Base	52,258
Input	Y4H1	Hunkeler Unwinder Core (3")	3,600
Input	Y4H2	Hunkeler Unwinder Core (5")	5,922
Input	Y4H3	Hunkeler Unwinder Core (150Mm)	5,922
iSite	Y3S0	iSite Area Scan Camera 1024x768	27,774
iSite	Y3S1	iSite High Res Area Scan Cam 1400x1200	29,619
iSite	Y3S2	iSite Line Scan Camera 2k 6x9	32,555
iSite	Y3S3	iSite High Res Line Scan Camera	35,077
iSite	Y3SA	Add'l Area Scan Camera 1024x768	7,408
iSite	Y3SB	Add'l High Res Area Scan Cam 1400x1200	8,471
iSite	Y3SC	iSite Floating Transport	12,697
iSite	Y3SD	iSite Bolt-on Mount	-
iSite	Y3SE	iSite Rolling Adjustable Stand	3,077
iSite	Y3SF	Image Archive	2,373
iSite	Y3SG	iData Repair/System	23,375
iSite	Y3SH	iDataRepair Lite	13,826
iSite	Y3SJ	iDataView	20,323
iSite	Y3SL	22" Touch Screen	623
iSite	Y3SM	iSite Hand Scanner	1,077
iSite	Y3SN	iSite Tracking Module	10,929
iSite	Y3SP	iData Printer Interfacing	2,581
iSite	Y3ST	Add' Line Scan Camera 2K 6X9	11,111
iSite	Y3SU	Add'l High Res Line Scan Cam 4K 10x13	13,246
iSite	Y3SV	iSite Area Scan Camera 640x480	26,549
iSite	Y3SW	Add'l iSite Area Scan Camera 640x480	6,734
iSite	Y3SX	iData Repair Opt 2/system	58,065

iSite	Y3SY	iData Repair Opt 2/seat	10,968
iSite	Y3T0	Lic Fee, iSite Area Scan Camera	2,710
iSite	Y3T0	Lic Fee iSite Area Scan Cam 640x480	2,710
iSite	Y3T1	Lic Fee, iSite Line Scan Camera	3,097
iSite	Y3T2	Lic Fee, Add'l Area Scan Camera	774
iSite	Y3T3	Lic Fee, Tracking Module	1,019
iSite	Y3T4	Lic Fee, Image Archive	239
iSite	Y3T5	Lic Fee iData Repair / System	2,338
iSite	Y3T6	Lic Fee, iDataRepair Lite	1,381
iSite	Y3T7	Lic Fee, iDataView	2,032
iSite	Y3T8	Lic Fee, iData Printer Interfacing	258
iSite	Y3T9	Lic Fee LineScan Camera 2k	1,097
iSite	Y3TA	Lic Fee LineScan Camera 4k	1,290
iSite	Y3TB	Lic Fee, iData Repair Opt 2/system	6,221
iSite	Y3TC	Lic Fee, iData Repair Opt 2/seat	1,175
iSite	Z91S	Prof Install & Training, iSite	645
iSite	Z91T	iSite Install & Training/wk	8,387
MPS	R767	DM INFINITY-MPS26K Resettable	40,639
MPS	RD3K	DC Computer	9,032
MPS	RDH0	MPS/APS Advanced DC	121,290
MPS	Y35A	MPS Print+ Package	258,065
MPS	Y503	MPS/APS 3 Station Chassis	106,323
MPS	Y504	MPS/APS 4 Station Chassis	112,903
MPS	Y506	MPS/APS 6 Station Chassis	136,258
MPS	Y507	MPS/APS 7 Station Chassis	141,677
MPS	Y508	MPS/APS 8 Station Chassis	145,419
MPS	Y509	MPS/APS 9 Station Chassis	165,290
MPS	Y510	MPS/APS 10 Station Chassis	168,774
MPS	Y512	MPS/APS 12 Station Chassis	186,839
MPS	Y514	MPS/APS 14 Station Chassis	204,774
MPS	Y516	MPS/APS 16 Station Chassis	212,000
MPS	Y518	MPS/APS 18 Station Chassis	236,258
MPS	Y540	Mail Stream Merge Module	196,774
MPS	Y551	Barcode Scanner - Encl Fdr	5,032
MPS	Y554	MPS Friction Feeder	14,839
MPS	Y554T	MPS Friction feeder - (Thick version of the Y554)	20,168
MPS	Y557	MPS Rotary Feeder	20,000
MPS	Y56B	MPS 22K Engine-Takeaway-Sealer-2 VS	383,419
MPS	Y56C	MPS 26K Engine-Takeaway-Sealer-2 VS	512,452
MPS	Y572	6 Stage Buffer	57,935
MPS	Y574	TnT MPS	105,161
MPS	Y580	Touchscreen Monitor - Factory	3,562
MPS	Y581	Add'l Monitor- W-port TM1 (Non-Touch)	5,806
MPS	Y582	Add'l Monitor- E-port TM1 (Non-Touch)	5,806
MPS	Y583	Add'l Monitor-Roll-Around (Non-Touchscreen)	5,806
MPS	Y584	Touchscreen Monitor - Field	3,871
MPS	Y701	MPS-APS Output 2 VS Module	28,387
MPS	Y703	Infinity - VS Module	17,419
MPS	Y732	MPS/APS Bottom Edge Marker	11,381
MPS	Y734	Edge Marker, Top One Color	11,381
MPS	Y735	Edge Marker, Top Second Color	11,381
MPS	Y780	VS Mid-Station Power Stacker	8,387
MPS	Y322	MCS 2" Array Print Sys - DC	48,335
MSE	FL56	MSE Top Edge Marker	11,381
MSE	FL57	Bottom Edge Marker 6X9	11,381

MSE	FL58	Bottom Edge Marker 10x13	11,381
MSE	FL7E	9' Flat Collecting Conveyor	6,581
MSE	RD3Z	DC Computer MSE SD API Inputs	9,032
MSE	Y35B	MSE Print+ Package	225,806
MSE	ZX0E	Inputless Kit For MSE 3 Or 6	6,129
MSE	ZX0F	Inputless Kit For MSE 9 Or 12	6,129
MSE	ZX1C	Air Compressor	3,626
MSE	ZX23	No Changeover Module	15,484
MSE	ZX30	6x9 Chassis Upgrade 9K to 12K	125,161
MSE	ZX31	10x13 Chassis Upgr 9K to 12K	125,161
MSE	ZX50	Modular Friction Feeder	10,323
MSE	ZX53	Greenhouse - Blank Feeder	4,516
MSE	ZX55	Modular Rotary Feeder	15,484
MSE	ZX5A	MB Scan Friction Fdr-Top	5,032
MSE	ZX5B	MB Scan Friction Fdr-Btm	5,032
MSE	ZX5C	MB Scan Rotary Fdr-Top	5,032
MSE	ZXB1	MSE Buffer	36,310
MSE	ZXB2	MSE Buffer with TnT	85,806
MSE	ZXG1	MSE12 - 3 Fdr 10X13 Chassis	244,516
MSE	ZXG2	MSE12 - 6 Fdr 10X13 Chassis	239,355
MSE	ZXG3	MSE12 - 9 Fdr 10X13 Chassis	253,548
MSE	ZXG4	MSE12 - 12 Fdr 10X13 Chassis	293,548
MSE	ZXG5	MSE14 - 3 Fdr 10X13 Chassis	270,323
MSE	ZXG6	MSE14 - 6 Fdr 10X13 Chassis	265,161
MSE	ZXG7	MSE14 - 9 Fdr 10X13 Chassis	279,355
MSE	ZXG8	MSE14 - 12 Fdr 10X13 Chassis	319,355
MSE	ZXH3	MSE 9 - 3 Fdr 6X9 Chassis	203,226
MSE	ZXH4	MSE 9 - 6 Fdr 6X9 Chassis	204,516
MSE	ZXH5	MSE 9 - 3 Fdr 10X13 Chassis	232,903
MSE	ZXH6	MSE 9 - 6 Fdr 10X13 Chassis	234,194
MSE	ZXH7	MSE 9 - 9 Fdr 6X9 Chassis	218,710
MSE	ZXH8	MSE 9 - 9 Fdr 10X13 Chassis	248,387
MSE	ZXM1	MSE12 - 3 Fdr 6X9 Chassis	214,839
MSE	ZXM2	MSE12 - 6 Fdr 6X9 Chassis	209,677
MSE	ZXM3	MSE12 - 9 Fdr 6X9 Chassis	223,871
MSE	ZXM4	MSE12 - 12 Fdr 6X9 Chassis	263,871
MSE	ZXM5	MSE14 - 3 Fdr 6X9 Chassis	240,645
MSE	ZXM6	MSE14 - 6 Fdr 6X9 Chassis	235,484
MSE	ZXM7	MSE14 - 9 Fdr 6X9 Chassis	249,677
MSE	ZXM8	MSE14 - 12 Fdr 6X9 Chassis	289,677
MSE - FTC	ZX0J	MSE In-Line Folder Feeder	77,252
Output	R751	DM16K (Non-PB Upgrade)	23,865
Output	R752	DM16K (PB Upgrade)	23,865
Output	R753	DM16KR (Non-PB Upgrade)	23,865
Output	R754	DM16KR (PB Upgrade)	23,865
Output	R756	DM Infinity DM16KR Non PB	23,865
Output	R764	DM16KR (New Placements)	23,865
Output	R766	DM16KR (New - Competitive Displacement)	23,865
Output	R76X	B&H Modular Output Kit	671
Output	R770	DM Infinity Non-PB System Install	671
Output	R77H	R150-6500 Series Seal Only Head	1,548
Output	R77W	B&H Integrated Output Kit	1,678
Output	R77X	Accessory Kit (Hasler, Short Deck, S309)	406
Output	R77Z	DM Infinity Stand - Non PB Sys	671
Output	RD2C	Videk Camera-Output	22,194

Output	RD6L	Camera Scanning Vert.Stacker -Output (Cognex)	25,800
Output	Y30B	Add'l Monitor- 17" On Stand (Non- Touch)	3,600
Output	Y315B	Vertical Stacker	11,742
Output	Y316	Heavies Vertical Stacker	19,484
Output	Y318	Output Rotate Module	54,839
Output	Y320	Vacuum Transport Standard	21,355
Output	Y323	MCS 4600 4 Print (Two 2 Print Heads	56,077
Output	Y326	MCS 8 Inch Print System	70,426
Output	Y327	MCS GIS4250 Print System	104,335
Output	Y328	Universal Vacuum Base	21,355
Output	Y32A	IMS...Ink Management System	5,394
Output	Y32E	Output LineScan MPS	52,258
Output	Y32F	Output LineScan FPS	52,258
Output	Y32G	2" Array Compact EFS for MPS	81,974
Output	Y32H	4" Array Compact EFS for MPS	89,716
Output	Y32L	2" Array VTT EFS for FPS SD	81,974
Output	Y32M	4" Array VTT EFS for FPS SD	89,716
Output	Y32N	4250 VTT EFS for FPS SD	125,071
Output	Y380	Power Stacker	12,155
Output	Y388	Weigh-On-The-FlyScale	36,296
Output	Y490	On-Edge Stacker (FPS)	34,168
Output	Y491	On-Edge Stacker (MPS/APS)	34,168
Output	Y49B	OES Offset Kit	11,381
Output	Y49D	In Line OES	64,516
Output	Y49E	Privacy Guard MPS	48,387
Output	Y49H	Light Table - US	323
Output	ZX02	Privacy Guard FPS SD	48,387
Output - FTC	Y32K	4250 Compact EFS for MPS	125,071
P/I	EF0Y	SFW ENT CORE	51,613
P/I	EF0Z	SFW ENT CORE UPG	51,613
P/I	EFA0	FlexServer Base	51,613
P/I	EFA1	Flex JESConnect for JES2	25,806
P/I	EFA2	Flex JESConnect for JES3	25,806
P/I	EFA3	OPS-DT for Unix (per Site)	12,903
P/I	EFA4	OPS-DT for Windows (Per Site)	12,903
P/I	EFA5	Window Print Driver (per Site)	12,903
P/I	EFA6	FlexServer Peer to Peer Module	12,903
P/I	EFA8	Flex PS,PCL, and PDF Output	12,903
P/I	EFA9	FTP Module Output Manager	6,452
P/I	EFAC	Flex Xerox Output for EPS	12,903
P/I	EFAF	FlexServer Test System	-
P/I	EFAG	Flex Band A Output	3,355
P/I	EFAH	Flex Band B Output	8,774
P/I	EFAJ	Flex Band C Output	13,548
P/I	EFAK	Flex Band D Output	20,258
P/I	EFAL	Flex Band D Color Output	25,419
P/I	EFAM	Flex Band E Output	40,645
P/I	EFAN	Flex Band E Color Output	50,323
P/I	EFAP	Flex IPDS - Band F Output	58,065
P/I	EFAR	Flex Band F Color Output	72,258
P/I	EFAS	Flex IJPDS - Band A Output	33,548
P/I	EFAT	Flex IJPDS - Band B Output	54,194
P/I	EFAU	Flex IJPDS - Band C Output	73,548
P/I	EFAV	Flex IJPDS - Band D Output	94,839
P/I	EFAW	Flex Metacode - Online Output	13,548



P/I	EFAX	Flex Metacode - Other	21,935
P/I	EFAY	Flex PS - Band B Color Out	13,548
P/I	EFAZ	Flex PS - Band C Color Out	20,258
P/I	EFB0	Flex PS - Out to other hosts	21,935
P/I	EFB1	Flex PCL - Out to other hosts	21,935
P/I	EFB2	Flex AFPDS output	21,935
P/I	EFB3	Flex TIFF output	21,935
P/I	EFB4	Flex PDF Output	21,935
P/I	EFB5	Flex PDF Security UPGRADE	11,097
P/I	EFB6	Flex KCMS ICC Profile Support	21,935
P/I	EFB7	Flex IJPDS MICR Font Support	21,935
P/I	EFB8	Flex Xerox Input	16,129
P/I	EFB9	Flex AFPDS Input	16,129
P/I	EFBA	Flex PostScript Input	16,129
P/I	EFBB	Flex PDF Input	16,129
P/I	EFBC	Flex New PDF Input	16,129
P/I	EFBD	Flex PCL Input	16,129
P/I	EFBE	FlexServer 2009 Core	51,613
P/I	EFBM	SFW AES 128-bit encryption Receiver	12,903
P/I	EFBN	SFW AES 128-bit encryption Sender	6,452
P/I	EM01	PowerEdge R200	5,806
P/I	EM02	PowerEdge T300 Tower OM	5,290
P/I	EM03	PowerEdge T300 Tower DFW	13,290
P/I	EM07	Base DFWorks Server Pkg	14,194
P/I	EM08	Standard DFWorks server Pkg	36,129
P/I	EM09	PowerVault MD3000i	24,903
P/I	EM0A	PowerVault MD1000	20,129
P/I	EM0B	Individual 300GB Hard Drive	774
P/I	EM0C	PowerConnect 5424	2,452
P/I	EM0D	PowerEdge 4210 Rack	4,129
P/I	EM0E	PowerEdge 4210 Rack w/UPS	8,774
P/I	EM0F	PowerEdge 2160AS KVM Switch	2,839
P/I	EM0G	PowerConnect 2724 24 port sw	413
P/I	EM0H	1708FP Flat Panel Monitor	323
P/I	EM0J	Keyboard, USB, Black	26
P/I	EM0K	USB 2-Button Optical Mouse	26
P/I	EM0L	Smart-UPS 1500 VA - 2U - 120V	1,097
P/I	EM0M	2-Port USB KVM Switch	52
P/I	EM0N	Computer Associates eTrust	65
P/I	EM0U	Dell R710 SAN w/Server 2008	14,516
P/I	EM0V	Dell R710 Standalone w/Server 2003	18,065
P/I	EM0W	Dell R710 SAN w/Server 2003	15,161
P/I	EM0X	Sun T5120 4-core w/Solaris 10	24,323
P/I	EM0Y	Sun T5120 8-core w/Solaris 10	43,226
P/I	EM10	VIP Standalone / VIP Server	15,484
P/I	EM11	VIP JESConnect for JES2	25,806
P/I	EM12	VIP JESConnect for JES3	25,806
P/I	EM13	RESConnect for JESConnect	25,806
P/I	EM14	RESConnect for other	25,806
P/I	EM15	VIP Connect Host Download	12,903
P/I	EM1B	Xerox (LCDS/Metacode) Input	16,129
P/I	EM1C	AFP Input	16,129
P/I	EM1D	PostScript (level 2) Input	16,129
P/I	EM1E	PDF Input	16,129
P/I	EM1F	New PDF Input	16,129

P/I	EM1G	PCL Input	16,129
P/I	EM1H	VIP Remote GUI	4,258
P/I	EM1J	Advanced Indexing	32,258
P/I	EM1K	Kodak CMS using ICC Profiles	21,290
P/I	EM1L	IJPDS MICR Font Support	21,290
P/I	EM1M	VIP Proofing Station	10,968
P/I	EM1N	VIP Proofing Station UPGRADE	6,452
P/I	EM1P	VIP Automated Reprint Manager	32,258
P/I	EM1R	VIP Standby License	9,677
P/I	EM20	VIP IPDS - Band A	3,355
P/I	EM21	VIP IPDS - Band B	8,774
P/I	EM22	VIP IPDS - Band C	13,548
P/I	EM23	VIP IPDS - Band D	20,258
P/I	EM24	VIP IPDS - Band D Color	25,419
P/I	EM25	VIP IPDS - Band E	40,645
P/I	EM26	VIP IPDS - Band E Color	50,323
P/I	EM27	VIP IPDS - Band F	58,065
P/I	EM28	VIP IPDS - Band F Color	72,258
P/I	EM29	VIP IJPDS - Band A	33,548
P/I	EM2A	VIP IJPDS - Band B	54,194
P/I	EM2B	VIP IJPDS - Band C	73,548
P/I	EM2C	VIP IJPDS - Band D	94,839
P/I	EM2D	VIP Metacode - Online	13,548
P/I	EM2E	VIP Metacode - Other	21,935
P/I	EM2F	VIP PS - Band A	3,355
P/I	EM2G	VIP PS - Band B	8,774
P/I	EM2H	VIP PS - Band B Color	8,774
P/I	EM2J	VIP PS - Band C	13,548
P/I	EM2K	VIP PS - Band C Color	13,548
P/I	EM2L	VIP PS - Band D	20,258
P/I	EM2M	VIP PS - Band E	40,645
P/I	EM2N	VIP PS - Band F	58,065
P/I	EM2P	VIP PS - Other	21,935
P/I	EM2R	VIP PCL - Band A	3,355
P/I	EM2S	VIP PCL - Band B	8,774
P/I	EM2T	VIP PCL - Band C	13,548
P/I	EM2U	VIP PCL - Band D	20,258
P/I	EM2V	VIP PCL - Band E	40,645
P/I	EM2W	VIP PCL - Band F	58,065
P/I	EM2X	VIP PCL - Other	21,935
P/I	EM2Y	VIP AFPDS output	21,935
P/I	EM2Z	VIP TIFF output	21,935
P/I	EM30	VIP PDF Output	21,935
P/I	EM31	VIP PDF Security UPGRADE	11,097
P/I	EM33	VIP IJPDS MICR Font Support	21,290
P/I	EM3Y	SFW MGR CORE	19,355
P/I	EM3Z	SFW MGR CORE UPG	19,355
P/I	EM41	AFP In - AFP Out	16,129
P/I	EM42	Metacode In - Metacode Out	16,129
P/I	EM43	PCL In - PCL Out	16,129
P/I	EM44	PostScript In - PostScript Out	16,129
P/I	EM45	PDF In - PDF Out	16,129
P/I	EM46	VDE Add	10,645
P/I	EM47	VDE Advanced Indexing	10,645
P/I	EM48	VDE Barcode	10,645

P/I	EM49	VDE Calculate	10,645
P/I	EM4A	VDE Color	10,645
P/I	EM4B	VDE Delete	10,645
P/I	EM4C	VDE Disk	10,645
P/I	EM4D	VDE IMB	10,645
P/I	EM4E	VDE Output Device Control	10,645
P/I	EM4F	VDE Page Control	10,645
P/I	EM4G	VDE Insert	21,290
P/I	EM4K	VDE Merge and Switch	21,290
P/I	EM4L	VDE Split	21,290
P/I	EM4M	VDE XML	21,290
P/I	EM4N	VDE Editor	10,968
P/I	EM4P	Additional VDE Editor	1,935
P/I	EM4R	Basic VDE Bundle - Entry	32,258
P/I	EM4S	Basic VDE Bundle - Base	45,161
P/I	EM4T	Basic VDE Bundle - Standard	51,613
P/I	EM4U	Basic VDE Bundle - Large	58,065
P/I	EM4V	VDE Barcode Bundle - Entry	19,355
P/I	EM4W	VDE Barcode Bundle - Base	25,806
P/I	EM4X	VDE Barcode Bundle - Standard	32,258
P/I	EM4Y	VDE Barcode Bundle - Large	32,258
P/I	EM4Z	VDE Control Bundle - Entry	19,355
P/I	EM50	PIW Barcode - Base	38,710
P/I	EM51	PIW Barcode - Standard	64,516
P/I	EM52	PIW Barcode - Enterprise	96,774
P/I	EM53	PIW IMB - Base	38,710
P/I	EM54	PIW IMB - Std	64,516
P/I	EM55	PIW IMB - Enterprise	96,774
P/I	EM56	PIW Integrity Solution - Base	12,903
P/I	EM57	PIW Integrity Solution - Std	25,806
P/I	EM58	PIW Integrity Solution - Ent	38,710
P/I	EM59	PIW Offset Shell - Base	38,710
P/I	EM5A	PIW Offset Shell - Std	64,516
P/I	EM5B	PIW Offset Shell - Ent	96,774
P/I	EM5C	PIW RedTag Solution - Base	38,710
P/I	EM5D	PIW RedTag Solution - Std	64,516
P/I	EM5E	PIW RedTag Solution - Ent	96,774
P/I	EM5F	PIW TransPromo Local - Base	38,710
P/I	EM5G	PIW TransPromo Local - Std	64,516
P/I	EM5H	PIW TransPromo Local - Ent	96,774
P/I	EM5J	PIW TransPromo Integ - Base	38,710
P/I	EM5K	PIW TransPromo Integ - Std	64,516
P/I	EM5L	PIW TransPromo Integ - Ent	96,774
P/I	EM5M	PIW Barcode - Entry	22,581
P/I	EM5N	PIW IMB - Entry	22,581
P/I	EM5P	PIW Integrity Solution - Entry	9,677
P/I	EM5R	PIW Offset Shell - Entry	22,581
P/I	EM5S	PIW RedTag Solution - Entry	22,581
P/I	EM5T	PIW TransPromo Local - Entry	22,581
P/I	EM5U	PIW TransPromo Integ - Entry	22,581
P/I	EM5W	SFW ENH BASIC BNDL ENTRY	32,258
P/I	EM5W	SFW ENH BASIC BNDL STD	32,258
P/I	EM5W	SFW ENH BASIC BNDL LARGE	32,258
P/I	EM5W	SFW ENH BASIC BNDL STD	32,258
P/I	EM5W	SFW ENH BASIC BNDL LARGE	32,258

P/I	EM5X	SFW ENH BASIC BNDL BASE	45,161
P/I	EM5X	SFW ENH BASIC BNDL BASE	45,161
P/I	EM60	VIP AFPDS In, AFPDS Out - Base	32,258
P/I	EM61	VIP AFPDS In, AFPDS Out - Std	64,516
P/I	EM62	VIP AFPDS In, AFPDS Out - Ent	96,774
P/I	EM63	VIP Metacode In, Out - Base	32,258
P/I	EM64	VIP Metacode In, Out - Std	64,516
P/I	EM65	VIP Metacode In, Out - Ent	96,774
P/I	EM66	VIP PCL In, PCL Out - Base	32,258
P/I	EM67	VIP PCL In, PCL Out - Std	64,516
P/I	EM68	VIP PCL In, PCL Out - Ent	96,774
P/I	EM69	VIP PS In, PS Out - Base	32,258
P/I	EM6A	VIP PS In, PS Out - Std	64,516
P/I	EM6B	VIP PS In, PS Out - Ent	96,774
P/I	EM6C	VIP PDF In, PDF Out - Base	32,258
P/I	EM6D	VIP PDF In, PDF Out - Std	64,516
P/I	EM6E	VIP PDF In, PDF Out - Ent	96,774
P/I	EM6F	VIP AFPDS In, AFPDS Out -Entry	19,355
P/I	EM6G	VIP Metacode In, Out - Entry	19,355
P/I	EM6H	VIP PCL In, PCL Out - Entry	19,355
P/I	EM6J	VIP PS In, PS Out - Entry	19,355
P/I	EM6K	VIP PDF In, PDF Out - Entry	19,355
P/I	EM6W	SFW ENH BASIC BNDL ENTRY UPG	9,677
P/I	EM70	Emtex Installation Services	2,581
P/I	EM71	Emtex PM Services	2,581
P/I	EM72	Emtex Training Services	2,581
P/I	EM73	Emtex VDE Scripting	2,581
P/I	EM74	On-site VDE Script training	12,903
P/I	EM75	Off-Site VDE Script Training	2,323
P/I	EM80	VDE Control Bundle - Base	25,806
P/I	EM81	VDE Control Bundle - Standard	45,161
P/I	EM82	VDE Control Bundle - Large	45,161
P/I	EM83	VDE MERGE - Entry	16,129
P/I	EM84	VDE MERGE - Base	19,355
P/I	EM85	VDE MERGE - Standard	19,355
P/I	EM86	VDE MERGE - Large	25,806
P/I	EM87	VDE SPLIT - Entry	16,129
P/I	EM88	VDE SPLIT - Base	19,355
P/I	EM89	VDE SPLIT - Standard	19,355
P/I	EM8A	VDE SPLIT - Large	25,806
P/I	EMM0	OFMA Low/10K Pages	968
P/I	EMM1	OFMA Med/10K Pages	581
P/I	EMM2	OFMA High/10K Pages	297
P/I	EMMA	OFMA Low/10K Pieces	1,742
P/I	EMMB	OFMA Med/10K Pieces	1,045
P/I	EMMC	OFMA High/10K Pieces	516
P/I	EMMY	OFMA Actual/10K Pages	1,458
P/I	EMMZ	OFMA Actual/10K Pieces	2,606
P/I	PRG02	Multiple Item Discount	-
P/I	TBD	SFW ENT Multi-CPU DB	12,903
Promo	MODF	Modular Input Promo-MPS-MSE	(104,839)
Promo	PGM6	MPS 26k Promo	(83,871)
Scanner	RD2D	Camera Scan-Input, Videk	22,194
Scanner	RD2E	Camera Scan-Chassis, Videk	22,194
Scanner	RD2F	Camera Scan-Output, Videk	22,194

Scanner	RD4A	Camera Scan-Input, Cognex 5400	22,194
Scanner	RD4B	Camera Scan- FPS Chassis Fdr, Cognex	22,194
Scanner	RD4C	Camera Scan-Output,Cognex 4100	22,194
Scanner	RD5A	MBS- Scanner Only (Single Line) - excl brackets	6,387
Scanner	RD5B	MBS- Scanner Only(Raster) - excl brackets	6,387
Scanner	RD5C	MBS- H', Top Scan (Single Line)	6,387
Scanner	RD5D	MBS- H', Top Scan (Raster)	6,387
Scanner	RD5N	MBS C' Top Scan Single Line 2 Chnls (Non-raster Barcode)	12,774
Scanner	RD5P	MBS C' Top Raster Scan Single Line 2 Chnls (Barcode)	12,774
Scanner	RD5R	MBS C' Bottom Raster Scan Single Line 2 Chnls (Non-raster Barcode)	12,774
Scanner	RD5S	MBS C' Bottom Scan Single Line 2 Chnls (Barcode)	12,774
Scanner	RD5X	MPS-APS Sealer MBS (Single Line)	6,387
Scanner	RD5Y	MPS-APS Sealer MBS (Raster)	6,387
Scanner	RD6A	Camera Scan Kit--Output (Cognex - 9MM Lens)	22,194
Scanner	RD6B	Camera Scan Kit--Output (Cognex - 6MM Lens)	22,194
Scanner	RDA8	Scanning Kit - Moving Beam (Input Or Output, Per Chnl)	6,387
Scanner	RDA9	Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	22,194
Scanner	RDYA	Hand Held Barcode-OCR Scanner	826
Scanner	Y25A	Barcode Scan- Y250, Top	3,639
Scanner	Y25B	Barcode Scan- Y250, Btm	3,639
Scanner	Y26A	OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan	2,903
Scanner	Y26B	OMR Scan- Y250, 1st Chnl, Last Two-Third Of Btm Only	2,903
Scanner	Y26C	OMR Scan- Y250, 2nd Chnl, Top-Btm Scan	1,477
Scanner	Y26D	OMR Scan- Y250, 3rd Chnl, Top-Btm Scan	1,477
Scanner	Y26E	OMR Scan- Y250, 4th Chnl, Top-Btm Scan	1,477
Scanner	Y270	Barcode Scan- Dual Web Cutter (2 Scanners)	7,277
Scanner	Y271	OMR Scan- Dual Web Cutter (2 Scanners)	5,806
Scanner	Y275	OMR Scan- Dual Web C', Add'l Chnl (2 Scanners)	2,955
Scanner	Y43A	Barcode Scan- Y431, Fixed Scanning, Btm	3,639
Scanner	Y43B	Barcode Scan- Y431, Fixed Scanning, Top Left	3,639
Scanner	Y43C	Barcode Scan- Y431, Fixed Scanning, Top Right	3,639
Scanner	Y43D	Barcode Scan- Y431, MBS, Top Mount	3,639
Scanner	Y47H	OMR Scan- Cutter, 1st Pos. (2 Scanners)	5,806
Scanner	Y47J	OMR Scan- Cutter, Add'l Chnl (2 Scanners)	2,955
Scanner	Y47K	OMR Scan- Cutter, 2nd Pos. (2 Scanners)	2,955
Scanner	Y47L	Barcode Scan- Cutter, Fixed Scanning (2 Scanners)	7,277
Scanner	Y47M	Barcode Scan- Cutter, MBS Scanning (2 Scanners)	12,774
Scanner	Y47S	Camera- Cutter (2 Cameras)	41,458
ServiceWorks	SR9R	SiteVue	-
ServiceWorks	SR9S	SiteVue + HelpDesk	-
ServiceWorks	SR9T	SiteVue PC	-
ServiceWorks	Z99K	Std Installation - FPS9K	5,806
ServiceWorks	Z9F1	Field Service Support Labor 1 Unit = 2Hr	490
ServiceWorks	Z9F2	TSS Labor Charge	2,581
ServiceWorks	Z9FP	Std Installation - FPS12/14k	9,677
ServiceWorks	Z9MP	Std Installation - MPS	12,903
ServiceWorks	Z9R0	SvcWorks Equip. Inspect. Prog-Base	3,226
ServiceWorks	Z9R1	SvcWorks Equip. Inspect. Prog-Single Input	4,774
ServiceWorks	Z9R2	SvcWorks Equip. Inspect. Prog-File Base	6,065
ServiceWorks	Z9R3	SvcWorks Equip. Inspect. Prog-Dual Inputs	7,613
ServiceWorks	Z9R4	SvcWorks PM Service-Base	1,548
ServiceWorks	Z9R5	SvcWorks PM Service-Single Input	3,484
ServiceWorks	Z9R6	SvcWorks PM Service-File-Base	4,129
ServiceWorks	Z9R7	SvcWorks PM Service-Dual Inputs	4,774
ServiceWorks	Z9S1	SvcWorks Install Service - Input	5,806

ServiceWorks	Z9S2	SvcWorks Install Service File-Based	6,968
ServiceWorks	Z9U1	Install - FBI (1st Unit)	1,935
ServiceWorks	Z9U2	Install - FBI (Add'l Units)	1,290
ServiceWorks	Z9U3	Installation Attacher - 1st Unit	3,226
ServiceWorks	Z9U4	Installation-Attacher Add'l Units	1,935
ServiceWorks	Z9U8	Std. Integr with ShtFdr at DMS FL	9,677
ServiceWorks	Z9U9	Std. Integr - ShtFdr on site	19,355
ServiceWorks	Z9UA	Customer Tech training at DMS FL	3,226
ServiceWorks	Z9UB	Add'l Tech Spt (Enter # of Days Req'd)	1,419
Sorter	PGS2	EMA Credit, Spare UMove PC	-
Sorter	SDA0	MT3.0 Tray Tag Printer - Dom	2,865
Sorter	SDA0	MT3.0 Tray Tag Printer - Dom	2,866
Sorter	SR04	ST Pocket Section - Dom	21,069
Sorter	SR07	Ann. Lic. Fee, WABCR-only	10,955
Sorter	SR08	WABCR-only (no MLOCR)	21,265
Sorter	SR1B	SW-24K Plat OCR w/DRS	122,271
Sorter	SR1F	SW-36K SIL OCR I/O No DRS	186,065
Sorter	SR1J	SW-24K SIL OCR I/O No DRS	139,548
Sorter	SR1M	Image Bar Code, Printer POS 4	23,790
Sorter	SR1S	SW-24K SIL OCR Out No DRS	102,335
Sorter	SR1T	SW-24K SIL OCR In No DRS	79,742
Sorter	SR1U	SW-36K Plat OCR w/DRS	144,865
Sorter	SR25	Lic 24K SIL OCR In No DRS	15,058
Sorter	SR28	Lic 24K SIL OCR I/O No DRS	19,852
Sorter	SR2B	Lic 36K SIL OCR I/O No DRS	21,690
Sorter	SR2C	WABCR in conjunction w/MLOCR	10,898
Sorter	SR2R	ST Selective letter Opener	31,065
Sorter	SR2S	RDS - Host PC	4,652
Sorter	SR2V	Support Level 1-Helpdesk (Dom)	-
Sorter	SR3C	IMB Kit OlyII Std-Imj FW	23,097
Sorter	SR3D	IMB Kit OLY I, Std-Imj FW	23,097
Sorter	SR3E	IMB Kit Exemplar P w/Supra	23,097
Sorter	SR3G	IMB Kit Exemplar P w/PC70	46,323
Sorter	SR3K	IMB Kit Exemplar B w/VPC37	14,065
Sorter	SR3M	IMB Kit OlyII Std-Imj FW GE	33,419
Sorter	SR3N	IMB Kit OLY I Std-Imj FW GE	33,419
Sorter	SR3P	IMB Kit Exemplar P w/Supra GE	33,419
Sorter	SR3S	IMB Kit Exemplar P w/PC70 GE	56,645
Sorter	SR3W	Barcode Reader	9,702
Sorter	SR3Z	Barcode Reader with Grading	20,025
Sorter	SR4H	IMB Kit OLYII IMB Opt - Imj FW	23,097
Sorter	SR4J	IMB Kit Oly I IMB, Std Trident	23,097
Sorter	SR4K	IMB Kit OlyII Std Trident GE	33,419
Sorter	SR4L	IMB Kit Oly I Std Trident GE	33,419
Sorter	SR4P	IMB Kit PTI Explr, IMB Option	46,323
Sorter	SR4S	IMB Kit PTI Explr, Option GE	56,645
Sorter	SR4U	Lic 13K SIL OCR Out No DRS	12,323
Sorter	SR4V	Lic 13K SIL OCR In No DRS	12,323
Sorter	SR4W	Lic 13K SIL OCR I/O No DRS	17,110
Sorter	SR4X	Lic 13K Plat OCR w/DRS	17,794
Sorter	SR5K	Flats Station Printer (Dom)	2,865
Sorter	SR5L	ST tray tag printers (pair)	5,492
Sorter	SR5M	HiSpeed Networked Rpt Printer	2,126
Sorter	SR5S	Mail Justifier Station	1,987
Sorter	SR5T	Std Installation-Incom.-Combo	25,806

Sorter	SR6G	ST 2-line LCD Displays	2,219
Sorter	SR6J	LVE - LCD monitor (Domestic)	5,529
Sorter	SR7S	Double Detector (Dom & Int'l)	15,284
Sorter	SR7T	Std Installation - Outgoing	12,903
Sorter	SR8G	IMB Kit OlyII FW-SW-bracket GE	16,645
Sorter	SR8H	IMB Kit OLYII IVT installed GE	20,516
Sorter	SR8M	Oly II ST Base Transport (Dom)	202,013
Sorter	SR8P	Wireless Hand Scanner	6,452
Sorter	SR8S	SW for Add'l Sorter, Full Service IMB	24,516
Sorter	SR8T	Kit, Full Service IMB	24,903
Sorter	SR8V	SW for CSA, Full Service IMB	25,677
Sorter	SR8W	IMB Upgrade Training - Per Day	1,290
Sorter	SR8X	Full Service IMB Installation	3,226
Sorter	SR97	Lic fee, 13K Read-Write OCR	9,581
Sorter	SR98	Read-Write OCR, 13K	53,161
Sorter	SR9B	IMB Kit, PTI CarsII Std Im FW	25,501
Sorter	SR9C	IMB Kit, PTI CarsII New Supra	49,746
Sorter	SR9K	LED Marquee	8,602
Sorter	SRA9	Extension Section	11,297
Sorter	SRAR	SW-36K SIL OCR Out No DRS	124,929
Sorter	SRAV	Kit, Image Processor	9,503
Sorter	SRAW	SW-Read/Write 24K	79,742
Sorter	SRB4	SW-36K SIL OCR In No DRS	112,968
Sorter	SRBE	1M Addressscript Clicks	23,258
Sorter	SRBF	500K Addressscript Clicks	12,958
Sorter	SRBG	250K Addressscript Clicks	6,645
Sorter	SRBH	50K Addressscript Clicks	1,528
Sorter	SRBJ	Pos 1 ID Tag printer	33,492
Sorter	SRBK	Kit, Image Option 120V (Dom)	4,319
Sorter	SRBP	Pos 2 Redater-Endorse Printer	23,790
Sorter	SRDF	Image Server PC for LVE	19,935
Sorter	SRDK	Pos 3 FastForward Printer	23,790
Sorter	SRDL	Ann. Lic. Fee, FastForward	5,477
Sorter	SRGH	ST Std Sorting Racks (1-sect)	2,193
Sorter	SRGT	Site Server w-Sequel Server	27,100
Sorter	SRH8	Host PC Option	6,645
Sorter	SRHD	Lic 24K Plat OCR w/DRS	19,852
Sorter	SRHJ	Intellischeme	19,935
Sorter	SRJL	Return Mail Sorter Software	13,290
Sorter	SRJM	Standard Inbound Pass Software	19,935
Sorter	SRJP	SW-13K Plat OCR w/DRS	73,097
Sorter	SRJZ	SW 13K SIL OCR Out No DRS	53,161
Sorter	SRK6	SW-13K SIL OCR In No DRS	46,516
Sorter	SRKH	SW-13K SIL OCR I/O No DRS	73,097
Sorter	SRLY	SMA, Spare PC, UMove Gov't	-
Sorter	SRM5	Kit, 4.8" AIM BCR, Front/Stamp Leading	21,785
Sorter	SRM6	Kit, 4.8" Postal BCR, Front/Stamp Leading	32,226
Sorter	SRM7	Kit, Barcode Camera, Back/Stamp Trailing	24,107
Sorter	SRM8	Kit, Barcode Camera, Front/Stamp Leading	18,299
Sorter	SRM9	Kit, Oly II Camera Link Hardware	2,684
Sorter	SRMT	Move Update Kit	25,888
Sorter	SRMV	Move Update Option	28,468
Sorter	SRMW	Lic Fee, Move Update	5,477
Sorter	SRMX	Move Update Installation	1,935
Sorter	SRMY	Move Update Conversion Kit	6,452

Sorter	SRMZ	Lic Fee, Full Service IMB	3,987
Sorter	SRS2	IMB Kit OLYII IVT installed	10,194
Sorter	SRS5	1 unit IMB Upgr. Installation	1,290
Sorter	SRS6	IMB Kit OlyII FW, SW & bracket	6,323
Sorter	SRT3	MT3.0 Base Transport - Dom	252,383
Sorter	SRT5	MT3.0 Pocket Section - Dom	43,858
Sorter	SRT6	MT Selective Letter Opener	46,387
Sorter	SRTE	Tray Conveyor, Flex Tier Pkts	3,419
Sorter	SRTH	Flex Tier Pockets, 2-Tier	29,871
Sorter	SRTL	Flex Tier Pockets, 3-Tier	37,548
Sorter	SRUC	PC, UMove Gov't	7,818
Sorter	SRUE	Move Update Kit	25,888
Sorter	SRUH	Lic, UMove Gov't	7,818
Sorter	SRVP	Lic 24K SIL OCR Out No DRS	15,058
Sorter	SRVR	Lic 36K Plat OCR w/DRS	21,690
Sorter	SRVS	Lic 36K SIL OCR Out No DRS	17,794
Sorter	SRVT	Lic Read/Write 24K	12,323
Sorter	SRVU	Lic 36K SIL OCR In No DRS	17,794
Support	RDSE	Systems Engineering Support - Labor	2,968
Surefeed	FLY6	Speed Sort 6'	7,097
Surefeed	FLY7	Speed Sort 9'	7,871
Surefeed	Y1C2	Surefeed 9' Feedmax	14,097
Surefeed	Y30Y	VPS Stand	1,613
Surefeed	Y30Z	Pattern Reader	6,581
SureFeed	Y3C5	S-800 Near IR Dryer-9000 Watt	9,677
SureFeed	Y3C6	MCS 4" Array System Single Head	34,194
Surefeed	Y3D0	Infrared Dryer-9000 Watt	6,710
SureFeed	Y3F3	9' CONVEYOR	5,161
SureFeed	Y3F4	6' CONVEYOR	4,516
SureFeed	Y3FM	36" Flexible Inkjet Transport	12,258
SureFeed	Y3FN	56" Flexible Inkjet Transport	13,871
SureFeed	Y3FR	72" Flexible Inkjet Transport	16,129
SureFeed	Y3FT	30" Dryer bases - Hi Temp	3,355
Surefeed	ZX10	Forceflex Feeder 14"	6,710
Surefeed	ZX11	Forceflex Feeder 20"	8,581
Training	Z9T6	DM Infinity Training	645
Vantage	STPS	CIJ Printer Support Kit	4,319
Vantage	STV1	Feeder, High Speed Letter	186,794
Vantage	STV2	Feeder, Mixed Mail	167,200
Vantage	STV3	Integrated Air Compressor Option	7,527
Vantage	STV4	3D Measurement	5,761
Vantage	STV5	4.8" Verifier w/cam, Back	26,882
Vantage	STV6	Separator Card Option	1,028
Vantage	STV7	Double Feed Detection	23,920
Vantage	STVA	Base Transport, Short	37,151
Vantage	STVB	Base Transport, Medium	62,957
Vantage	STVC	Base Transport, Long	101,667
Vantage	STVD	Alibi Storage Option	6,563
Vantage	STVE	In-line WOF Scale w/Meter	234,948
Vantage	STVF	In-line WOF Scale Module	175,357
Vantage	STVG	Sing-Tier Interface 60hz	49,433
Vantage	STVJ	Multi Tier Interface w/Elevator 60hz	106,000
Vantage	STVR	4.8" Verifier, Back	22,581
Vantage	STVS	1" Verifier, Black Back	6,409
Vantage	STVT	1" Verifier, Fluor, Back	13,118



Vantage	STVU	Printer, Hi Def Domino	156,168
Vantage	STVV	4.8" Verifier w/cam Front	26,882
Vantage	STVW	4.8" Verifier, Front	22,581
Vantage	STVX	1.0" Verifier Black, Front side	9,702
Vantage	STVY	1" Verifier Fluor. Front	13,118
Vantage	STW1	Printer, Black CIJ, Back	23,790
Vantage	STW2	Printer, Fluor CIJ, Back	33,492
Vantage	STW3	Printer, 24K HP IJ, Back	16,351
Vantage	STW6	Printer, Black CIJ, Front	21,235
Vantage	STW7	Printer, Fluor CIJ, Front	23,790
Vantage	STW8	Printer, 24K HP IJ, Front	16,351
Vantage	STWG	Kit, High Rail Guide, Long Transport	3,226
Vantage	STWH	Kit, High Rail Guide, Short Transport	2,151
Vantage	STWJ	Kit, High Rail Guide, Med Transport	2,581
Vantage	STWK	Kit, High Rail Guide, Selective Opener	2,151
Vantage	STWL	Kit, High Rail Guide, Scale w/o meter	1,613
Vantage	STWM	Kit, High Rail Guide, Scale and Meter Module	2,151
Vantage	STWN	Kit, High Rail Guide, Domino Printer Module	1,613
Vantage	STWP	Kit, High Rail Guide, Addtl I/O	1,613
Vantage	STWW	Addtl Workstation Monitor	813
Varisort	SD2D	1D/2D Enhanced WABCR	11,955
Varisort	SD3D	3D Measurement Option	11,496
Varisort	SDC0	Automatic Feeder	110,243
Varisort	SDC2	Manual Feeder Master	54,693
Varisort	SDC3	Manual Feeder Secondary	19,803
Varisort	SDD0	Camera Section	172,774
Varisort	SDD2	WOF Scale option	52,497
Varisort	SDD3	No Scale option	3,429
Varisort	SDD4	Delay Section	33,152
Varisort	SDD7	DRS, 8K Incoming	12,903
Varisort	SDDD	DRS Annual License (Smartmatch)	4,186
Varisort	SDE0	Output Section	22,594
Varisort	SDE2	Labeler Section, incl Printer	60,471
Varisort	SDE3	InkJet Print Section, incl. Printer	60,471
Varisort	SDE7	Verifier Area Scan Section, incl. Camera	20,600
Varisort	SDE9	Standard Cabinet Blower	3,156
Varisort	SDF0	Ramp, plus Last Stacker Kit	68,088
Varisort	SDF2	Leading Stacker Section	39,206
Varisort	SDF4	Trailing Stacker Section	39,206
Varisort	SDG0	Full Tub Conveyors	3,987
Varisort	SDG1	Gravity Output Conveyor	997
Varisort	SDG2	Left Turn Powered Output Conveyor	11,297
Varisort	SDG3	Right Turn Powered Output Conveyor	11,297
Varisort	SDG5	Auto Tub Set of 3 Pockets	10,965
Varisort	SDG6	Tub Label terminal	9,659
Varisort	SDG8	Distributed Label printers	3,655
Varisort	SDH0	Extreme Environment Package	22,461
Varisort	SDMM	Machine Status Monitor	1,362
Varisort	SR07	WABCR Only Software	21,265
Varisort	SR08	WABCR Only license	10,632
Varisort	SR2S	RDS	4,652
Varisort	SR2V	Support Level 1 - Helpdesk	12,903
Varisort	SR5T	Std Install & Training, Incoming/Combo	25,806
Varisort	SR6J	LVE Client Workstation	5,529
Varisort	SR7T	Std Install & Training, Outgoing	12,903

Varisort	SRDF	LVE Image Server	19,935
Varisort	SRGT	SiteServer	27,102
Varisort	SRHT	Separator cards (100)	608
Varisort	SRJ0	UPS	1,524
Varisort	SRJ1	Rack for Server	6,245
VariSort	SRNP	Lic Fee, 8K RAF Platinum Quad	12,387
Varisort	SRSC	Separator Card Option	12,302
Workflow Solutions	SD60	Custom Consulting Service	32,258
Workflow Solutions	Z9T0	Prod Mail Mgmt Training Seat	3,613