



INVESTOR PRESENTATION
AUGUST 2021



CERTAIN IMPORTANT INFORMATION

CAUTION REGARDING FORWARD LOOKING STATEMENTS This presentation includes forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act with respect to CNB's financial condition, liquidity, results of operations, future performance and business. These forward-looking statements are intended to be covered by the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that are not historical facts. Forward-looking statements include statements with respect to beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions that are subject to significant risks and uncertainties and are subject to change based on various factors (some of which are beyond CNB's control). Forward-looking statements often include the words "believes," "expects," "anticipates," "estimates," "forecasts," "intends," "plans," "targets," "potentially," "probably," "projects," "outlook" or similar expressions or future conditional verbs such as "may," "will," "should," "would" and "could." CNB's actual results may differ materially from those contemplated by the forward-looking statements, which are neither statements of historical fact nor guarantees or assurances of future performance. Such known and unknown risks, uncertainties and other factors that could cause the actual results to differ materially from the statements, include, but are not limited to, (i) the duration and scope of the COVID-19 pandemic and the local, national and global impact of COVID-19; (ii) actions governments, businesses and individuals take in response to the pandemic; (iii) the speed and effectiveness of vaccine and treatment developments and deployment; (iv) variations of COVID-19, such as the Delta variant, and the response thereto, (v) the pace of recovery when the COVID-19 pandemic subsides; (vi) changes in general business, industry or economic conditions or competition; (vii) changes in any applicable law, rule, regulation, policy, guideline or practice governing or affecting financial holding companies and their subsidiaries or with respect to tax or accounting principles or otherwise; (viii) adverse changes or conditions in capital and financial markets; (ix) changes in interest rates; (x) higher than expected costs or other difficulties related to integration of combined or merged businesses; (xi) the effects of business combinations and other acquisition transactions, including the inability to realize our loan and investment portfolios; (xii) changes in the quality or composition of our loan and investment portfolios; (xiii) adequacy of loan loss reserves; (xiv) increased competition; (xv) loss of certain key officers; (xvi) deposit attrition; (xvii) rapidly changing technology; (xviii) unanticipated regulatory or judicial proceedings and liabilities and other costs; (xix) changes in the cost of funds, demand for loan products or demand for financial services; and (xx) other economic, competitive, governmental or technological factors affecting our operations, markets, products, services and prices. Such developments could have an adverse impact on CNB's financial position and results of operations. For more information about factors that could cause actual results to differ from those discussed in the forward-looking statements, please refer to the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of and the forward-looking statement disclaimers in CNB's annual and quarterly reports filed with the SEC.

The forward-looking statements are based upon management's beliefs and assumptions and are made as of the date of this presentation. CNB undertakes no obligation to publicly update or revise any forward-looking statements included in this presentation or to update the reasons why actual results could differ from those contained in such statements, whether as a result of new information, future events or otherwise, except to the extent required by law. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this presentation might not occur and you should not put undue reliance on any forward-looking statements.

NON-GAAP FINANCIAL MEASURES This presentation contains references to financial measures that are not defined in GAAP. Management uses non-GAAP financial information in its analysis of the Company's performance. Management believes that these non-GAAP measures provide a greater understanding of ongoing operations, enhance comparability of results of operations with prior periods and show the effects of significant gains and charges in the periods presented. The Company's management believes that investors may use these non-GAAP measures to analyze the Company's financial performance without the impact of unusual items or events that may obscure trends in the Company's underlying performance. This non-GAAP data should be considered in addition to results prepared in accordance with GAAP, and is not a substitute for, or superior to, GAAP results. Limitations associated with non-GAAP financial measures include the risks that persons might disagree as to the appropriateness of items included in these measures and that different companies might calculate these measures differently. Non-GAAP measures reflected within the presentation include evaluations on the impact of merger costs, branch closure costs and FHLB prepayment penalties on various metrics of the Company's financial performance.

CORPORATE OVERVIEW

INVESTMENT HIGHLIGHTS

A PREMIER FRANCHISE



- #1 market share and community bank in Clearfield County since 1865
- #3 community bank⁽¹⁾ in legacy CNB Bank markets
- #3 ranked community bank⁽¹⁾ in the Buffalo MSA

DIVERSIFIED MARKETS



- Meaningful scale in key growth markets, including Buffalo, NY, Columbus, OH, Cleveland, OH and Roanoke, VA
- Supplemented by stable, legacy markets, in which CNB has significant market share and competitive advantage.

ATTRACTIVE BUSINESS MIX



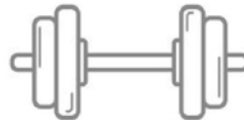
- Diversified loan portfolio with high growth in Cleveland and Buffalo markets
- Robust C&I lender comprising 36.9% of loan portfolio
- Stable funding base, average deposits per branch of approximately \$102 million

EXPERIENCED LEADERSHIP



- Led by Chief Executive Officer Joe Bower since 2010 with 30+ years of banking experience
- Richard Greslick, Chief Support Officer, has been with CNB for 22 years
- Tito Lima, Chief Financial Officer, has more than 30 years of experience in banking

STRONG FINANCIAL POSITIONING



- \$5.1B in total assets with YTD net income of \$28.2 million and YTD ROATCE of 16.4%⁽²⁾
- Strives to achieve and maintain performance levels in the top quartile of peer group
- Strong ROA and ROE with prudent expense management

CONSISTENT GROWTH STORY



- Strong and successful track record of organic growth
- Complemented by brand extensions in growth markets
- Completed 3 acquisitions since 2013 to supplement organic growth strategy

1) Community bank defined as banks with total assets < \$30.0B. Deposit market share as of June 30, 2020

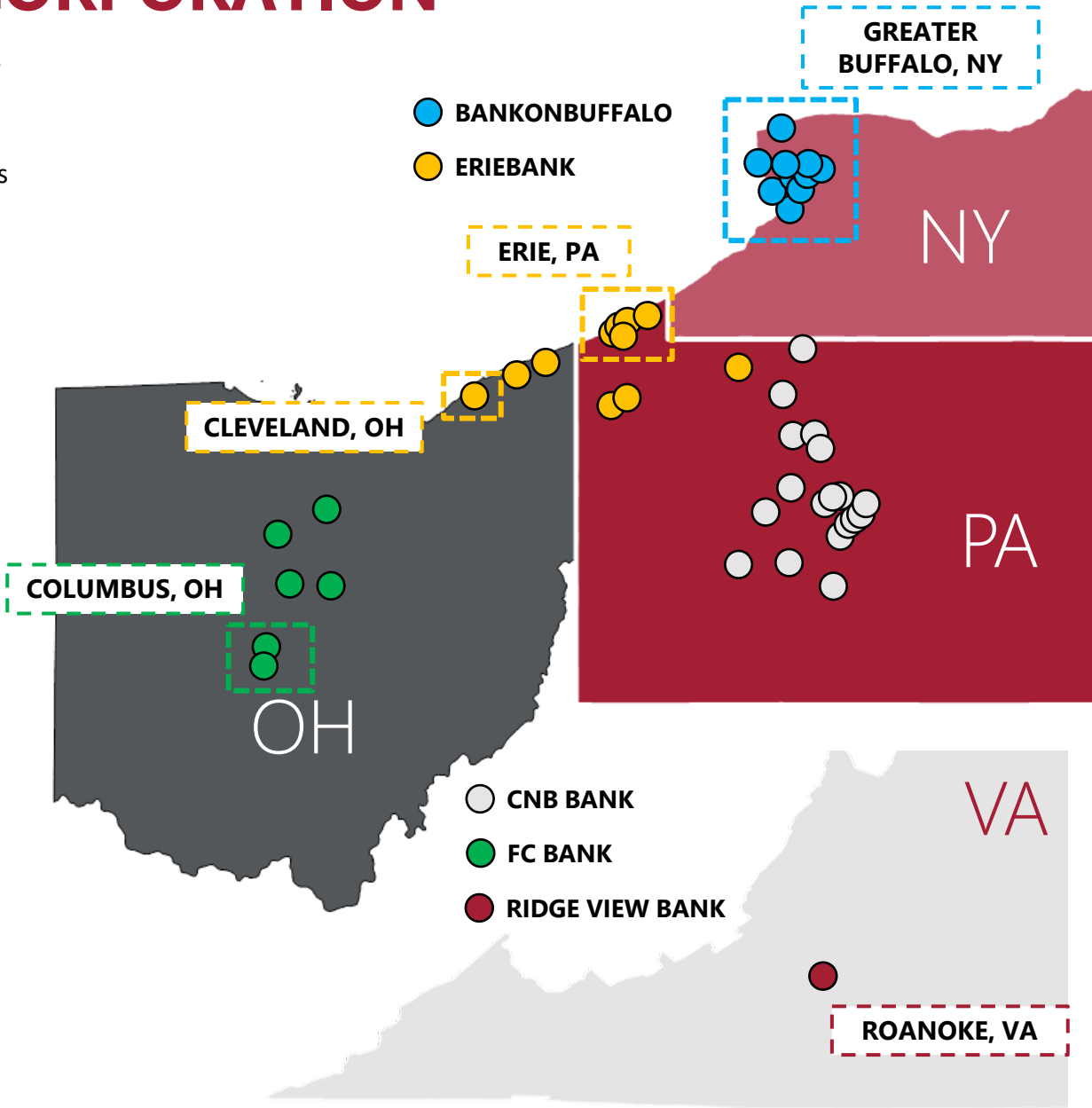
2) YTD ROATCE is a non-GAAP financial measure; see appendix for reconciliation

Note: Unless otherwise indicated, financial data is as of or for the six months ended June 30, 2021

Source: Deposit Market Share data from S&P Global Market Intelligence; Deposit market share data shown based upon 2020 FDIC data and Company filings

CNB FINANCIAL CORPORATION

- Holding Company for **CNB Bank** (Clearfield, PA), serving the community since 1865
- 44 full-service offices, 1 drive-through location and 2 loan production office across Pennsylvania, New York, Ohio and Virginia
- CNB Bank’s regional divisions include **CNB Bank** (Western PA); **FC Bank** (Columbus & Central OH), **ERIEBANK** (Cleveland, OH & Erie, PA), **BankOnBuffalo** (Buffalo, NY); and **Ridge View Bank** (Roanoke, VA)
- NASDAQ: **CCNE**
- Market Capitalization: ~\$389 million



| FINANCIAL HIGHLIGHTS | |
|----------------------------------|---------------|
| ASSETS: | \$5.1 billion |
| DEPOSITS: | \$4.5 billion |
| LOANS: | \$3.5 billion |
| YTD ROAA: | 1.16% |
| YTD ROATCE⁽¹⁾: | 16.38% |
| NPAS/ASSETS: | 0.64% |

1) ROATCE is a non-GAAP measure. See appendix for reconciliation
 Note: Market data as of 7/30/2021. Financial data as of 6/30/2021
 Source: Company filings and market capitalization data from S&P Global Market Intelligence

UNIQUE MULTI-STATE, MULTI-BRAND MODEL



- 18 full-service offices
- Western and Central PA focus
- Legacy bank of the organization founded in 1865



- Opened August 2005
- 10 full-service offices serving Erie, Crawford, & Warren counties in PA, and Lake, Ashtabula, & Cuyahoga counties in OH
- 1 loan production office in Cleveland, OH



- Opened in 2013 with the acquisition of FC Banc Corp. in Bucyrus, OH
- Focus on the greater-Columbus metro area and northeastern Ohio
- 6 full-service offices serving Bucyrus, Cardington, Dublin, Fredericktown, Shiloh, Grandview, and Worthington, OH



- Opened in 2016 as a single loan production office which was converted to a full-service branch in 2017
- Currently 10 full-service offices and 1 drive through location with the addition of Bank of Akron
- Strong growth story with recent, significant loan & deposit growth along with the Bank of Akron acquisition



- Established in Q3 2021
- Hired Carrie McConnell, a 20+ year veteran within the Roanoke market
- Expect to have 6 to 8 locations within the next 5 years and become a meaningful contributor to overall growth

EXPERIENCED LEADERSHIP

TOP EXECUTIVES & CHAIRMAN OF THE BOARD



JOSEPH B. BOWER JR.
President, CEO & Director

- CEO of CNB Financial Corporation since January 1, 2010
- Has been with the Company since 1997 – previously served as Chief Financial Officer and Chief Operating Officer of CNB Bank as well as Secretary and Treasurer of CNB Financial Corporation
- Previously worked as a certified public accountant and served in the United States Army
- Serves on various boards within the community



RICHARD GRESLICK JR.
Sr. EVP; Chief Support Officer

- Served as Sr. EVP & Chief Support Officer since 2009
- Previous roles with CNB include Sr. Vice President of Administration and Vice President of Operations
- Participated in CNB Bank’s management training program



TITO L. LIMA
EVP, CFO & Treasurer

- Joined CNB Financial Corporation as CFO in July 2019
- Formerly served as CFO and EVP at NexTier Bank, N.A.
- Prior to NexTier, previously served as EVP and Corporate Controller of National Penn Bancshares, Inc.
- Additional experience includes: Interim Chief Accounting Officer of Sterling Financial Corp; Corporate Controller of F.N.B. Corporation; Chief Financial Officer of First National Bank of Pennsylvania



PETER F. SMITH
Independent Chairman of the Board of Directors

- Served as Chairman of the Board since January 1, 2017 and has been a Director since September 1989
- Also serves as Chairman of the Board at CNB Bank
- Lawyer with practice concentrated on commercial transactions, real estate, mineral law, estate planning and related litigation
- Has served on the Ethics Committee of The Pennsylvania Bar Association since 1994

BOARD OF DIRECTORS

PETER F. SMITH
Independent Chairman of the Board of Directors

- See biographical information on left

JOSEPH B. BOWER JR.

- See biographical information on left

RICHARD GRESLICK JR.

- See biographical information on left

ROBERT W. MONTLER

- President and CEO, Lee Industries and Keystone Process Equipment

JOEL E. PETERSON

- President of Clearfield Wholesale Paper

DEBORAH D. PONTZER

- Economic Development and Workforce Specialist, Office of Congressman Glenn Thompson

JEFFREY S. POWELL

- President, J.J. Powell, Inc.

NICK N. SCOTT JR.

- Vice President and Owner, Scott Enterprises

RICHARD B. SEAGER III

- Retired President & CEO, Beacon Light Behavioral Health Systems

FRANCIS X. STRAUB III

- Managing Officer and Director, St. Marys Pharmacy, Inc. and Bennetts Valley Pharmacy, Inc.

PETER C. VARISCHETTI

- President, Varischetti Holdings, LP

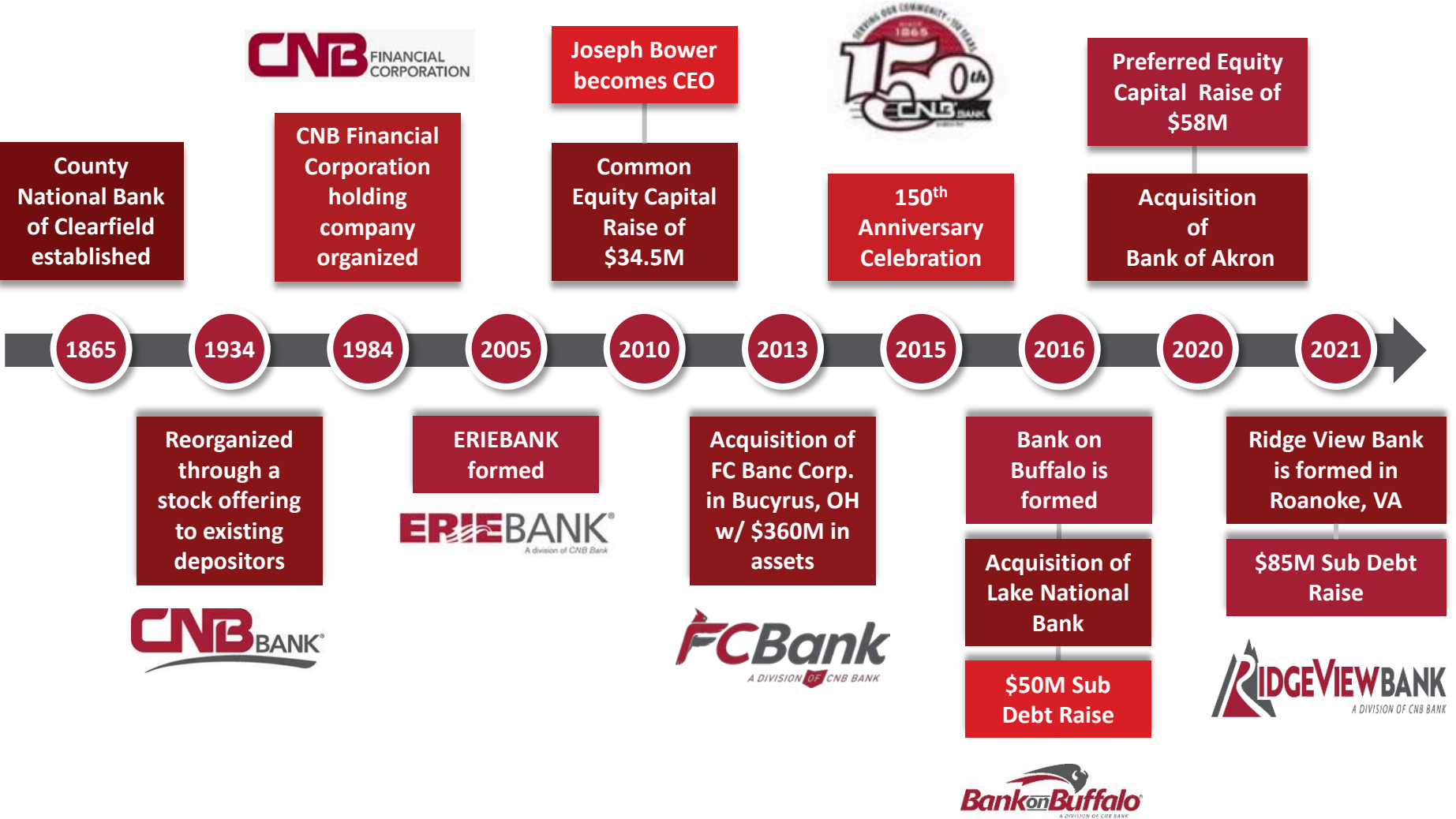
JULIE M. YOUNG

- Human Resources Attorney, JMY Law, LLC

MICHAEL OBI
CNB Bank Director

- President of UBIZ Venture Capital and CEO of Spectrum Global Solutions

GROWTH MILESTONES



A BANK OF CHOICE IN LEGACY CNB BANK MARKETS

LEADING COMMUNITY BANK⁽¹⁾ MARKET SHARE



| Combined CNB Bank Franchise County Footprint ⁽¹⁾⁽²⁾ | | | | |
|--|-------------------------------------|--------------------|----------------------------------|------------------------|
| 2020 Rank | Institution (ST) | 2020 | | |
| | | Number of Branches | Total Deposits In Market (\$000) | Total Market Share (%) |
| 1 | S&T Bancorp Inc. (PA) | 20 | 2,631,168 | 18.8 |
| 2 | First Commonwealth Financial (PA) | 28 | 1,924,302 | 13.7 |
| 3 | CNB Financial Corp. (PA) | 20 | 1,599,216 | 11.4 |
| 4 | Northwest Bancshares, Inc. (PA) | 21 | 1,204,181 | 8.6 |
| 5 | 1ST SUMMIT BANCORP Johnstown (PA) | 13 | 906,666 | 6.5 |
| 6 | AmeriServ Financial Inc. (PA) | 10 | 766,166 | 5.5 |
| 7 | Reliance Bancorp MHC (PA) | 9 | 447,433 | 3.2 |
| 8 | TFS Financial Corp. (OH) | 1 | 375,336 | 2.7 |
| 9 | InFirst Bancorp MHC (PA) | 6 | 373,848 | 2.7 |
| 10 | Riverview Financial Corp. (PA) | 8 | 350,744 | 2.5 |
| 11 | Hamlin B&TC (PA) | 7 | 306,562 | 2.2 |
| 12 | Community Bankers' Corporation (PA) | 6 | 269,226 | 1.9 |
| 13 | Kish Bancorp Inc. (PA) | 4 | 257,322 | 1.8 |
| 14 | Dollar Mutual Bancorp (PA) | 4 | 231,015 | 1.6 |
| 15 | Somerset Trust Holding Company (PA) | 8 | 230,561 | 1.6 |
| 16 | Emclair Financial Corp (PA) | 7 | 214,121 | 1.5 |
| 17 | Park National Corp. (OH) | 3 | 195,672 | 1.4 |
| 18 | Penns Woods Bancorp Inc. (PA) | 5 | 178,890 | 1.3 |
| 19 | Altoona First SB (PA) | 3 | 153,959 | 1.1 |
| 20 | PennCrest BANK (PA) | 7 | 152,946 | 1.1 |
| 21 | Fulton Financial Corp. (PA) | 2 | 150,725 | 1.1 |
| 22 | Community Investors Bancorp (OH) | 5 | 135,745 | 1.0 |
| 23 | Premier Financial Corp. (OH) | 1 | 118,566 | 0.8 |
| 24 | Peoples S&L Co. (OH) | 2 | 115,883 | 0.8 |
| 25 | Slovenian Savings & Loan Assn. (PA) | 4 | 112,704 | 0.8 |
| 26 | First Federal Bank of Ohio (OH) | 2 | 82,469 | 0.6 |
| 27 | Investment SB (PA) | 2 | 79,725 | 0.6 |
| 28 | Old Dominion National Bank (VA) | 1 | 74,417 | 0.5 |
| 29 | Citizens Financial Services (PA) | 1 | 69,985 | 0.5 |
| 30 | Galion Building & Loan Bank (OH) | 2 | 58,795 | 0.4 |
| 31 | Juniata Valley Financial Corp. (PA) | 2 | 54,065 | 0.4 |
| 32 | Civista Bancshares Inc. (OH) | 1 | 49,690 | 0.4 |
| 33 | Mifflinburg Bancorp Inc. (PA) | 1 | 40,597 | 0.3 |
| 34 | First MHC (OH) | 1 | 40,410 | 0.3 |
| 35 | Hometown Bank of Pennsylvania (PA) | 2 | 29,505 | 0.2 |
| 36 | Andover Bancorp Inc. (OH) | 1 | 25,785 | 0.2 |
| 37 | Citizens & Northern Corp. (PA) | 1 | 10,724 | 0.1 |
| 38 | Woodforest Financial Grp Inc. (TX) | 3 | 7,269 | 0.1 |
| 39 | NexTier Inc. (PA) | 1 | 0 | 0.0 |

- 18 full-service offices operate as CNB Bank throughout western and central Pennsylvania
- #3 ranked community bank⁽¹⁾ in CNB Bank brand's combined county market⁽²⁾
- Community bank of choice in its markets
- Deep roots in the community – established in 1865
- Proven market leader with strong deposit market share positioning
- #1 community bank by deposit market share in Clearfield County, PA – 40% of the market
- Top 3 deposit market share in Elk and McKean counties

(1) Community bank defined as banks with total assets < \$30 billion. Deposit market share data as of June 30, 2020

(2) Combined county market includes: McKean, PA; Elk, PA; Jefferson, PA; Clearfield, PA; Indiana, PA; Cambria, PA; Blair, PA; Centre, PA
Source: Deposit Market Share data from S&P Global Market Intelligence; Deposit market share data shown based upon June 30, 2020 FDIC data

KEY GROWTH MARKETS



BUFFALO, NY

- 2nd largest city in New York state
- High growth market due to several development activities worth over \$6B enacted since 2006:
 - Wider development of the Buffalo Niagara Medical Campus
 - Solar City, a solar panel factory in South Buffalo
 - Northland Corridor, the home of a \$44 million WNY Workforce Training Center
 - HarborCenter, a \$200M state-of-the-art hockey / entertainment complex located in the downtown Buffalo / Canalside area
- Buffalo market drives meaningful growth: loans grew \$22 million, or 2.8%, and deposits grew by \$131 million, or 12.4%, since December 31, 2019, excluding Bank of Akron acquisition and \$341 million and \$550 million, respectively, with Bank of Akron

CLEVELAND, OH

- Cleveland is the 2nd largest city in the state of Ohio
- Major manufacturing and commercial hub
- Ranks as one of the chief ports on the Great Lakes
- Experienced significant public and private investment in the last decade
- Economy focused on healthcare, education, research, financial services and manufacturing

ROANOKE, VA

- Largest city and metropolitan statistical area in Southwest Virginia with a total population in the Roanoke, VA MSA of more than 300,000 (comparable to existing Erie, PA market)
- Primary commercial hub for Southwestern Virginia
- The Roanoke area is home to significant regional operations for several large corporations including Kroger, UPS, Allstate and Yokohama Tire as well as the headquarters of Advance Auto Parts, one of the nations largest auto parts retailers, and to 12,000 other various businesses
- 25 regional universities provide access to highly educated workforce
- Two-thirds of the US population lives within one day's shipping time from the region

GROWTH: FOCUS ON BUFFALO

LEADING DEPOSIT MARKET SHARE

| Buffalo-Cheektowaga, NY | | | | |
|---|-------------------------------------|------------|------------------------|------------------|
| 2020 Rank | Institution (ST) | Branches | 2020 | |
| | | | Total Deposits (\$000) | Market Share (%) |
| 1 | M&T Bank Corp. (NY) | 51 | 38,640,945 | 62.4 |
| 2 | KeyCorp (OH) | 56 | 8,638,781 | 13.9 |
| 3 | HSBC Holdings plc | 2 | 3,607,563 | 5.8 |
| 4 | Bank of America Corporation (NC) | 19 | 2,975,327 | 4.8 |
| 5 | Northwest Bancshares, Inc. (PA) | 23 | 2,141,315 | 3.5 |
| 6 | Citizens Financial Group Inc. (RI) | 38 | 2,026,041 | 3.3 |
| 7 | Evans Bancorp Inc. (NY) | 15 | 1,488,608 | 2.4 |
| 8 | CNB Financial Corp. (PA) | 11 | 1,159,418 | 1.9 |
| 9 | Alden State Bank (NY) | 2 | 341,030 | 0.6 |
| 10 | Lake Shore Bancorp (NY) | 6 | 255,875 | 0.4 |
| 11 | Financial Institutions Inc. (NY) | 6 | 221,219 | 0.4 |
| 12 | Community Bank System Inc. (NY) | 5 | 195,968 | 0.3 |
| 13 | Holland Bancorp Inc. (NY) | 3 | 146,252 | 0.2 |
| 14 | C.C. Bancorp Inc. (NY) | 1 | 42,896 | 0.1 |
| 15 | JPMorgan Chase & Co. (NY) | 1 | 40,752 | 0.1 |
| 16 | Tompkins Financial Corporation (NY) | 1 | 13,659 | 0.0 |
| 17 | Woodforest Financial Grp Inc. (TX) | 2 | 8,926 | 0.0 |
| Total For Institutions In Market | | 242 | 61,944,575 | 100.0 |

#3 ranked community bank⁽¹⁾ in the Buffalo-Cheektowaga NY MSA based upon deposit market share

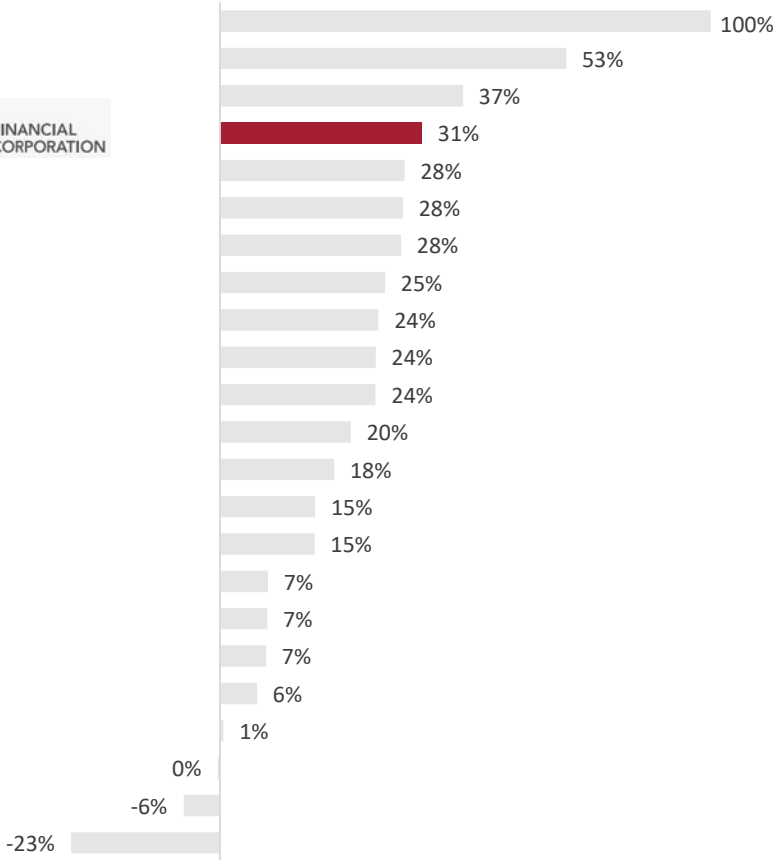


- BankOnBuffalo established as a division of CNB since 2016
- Division President Martin Griffith is a longtime local banker well known to the market
- Primarily focused on the large number of C&I businesses in Erie and Niagara counties of NY
- Division headquartered in the Electric Tower Building in Downtown Buffalo; additional full service offices in the Williamsville, Niagara Falls and Orchard Park communities
- Acquisition of Bank of Akron supports growth presence in the market place with deposits over \$1.1 billion in the MSA
- Buffalo market driving meaningful growth - Buffalo market loans grew \$151 million, or 23.1%, since June 30, 2019; deposits grew by \$382 million, or 44.8%, since June 30, 2019

(1) Community bank defined as banks with total assets < \$30 billion
 Note: Deposit market share data shown based upon 2020 FDIC data
 Source: Deposit Market Share data from S&P Global Market Intelligence

GROWTH: CLEVELAND MARKET

FAST GROWING DEPOSIT MARKET SHARE



- Expanded into the NE Ohio market through the acquisition of Lake National Bank in (closed in July 2016)
- In January 2020, expanded from suburban Cleveland into metropolitan Cleveland through the establishment of a loan production office
- Division President Wesley Gillespie operates out of Cuyahoga County in metropolitan Cleveland
- Economy drivers of healthcare, education, research, financial services and manufacturing provide strong fit with CNB core C&I lending competencies
- Significant private banking opportunities
- 9 commercial lending officers currently based in the OH market for ERIEBANK
- Cleveland market loans grew \$115 million, or 36.9%, since June 30, 2020; deposits grew by \$72 million, or 32.3%, since June 30, 2020

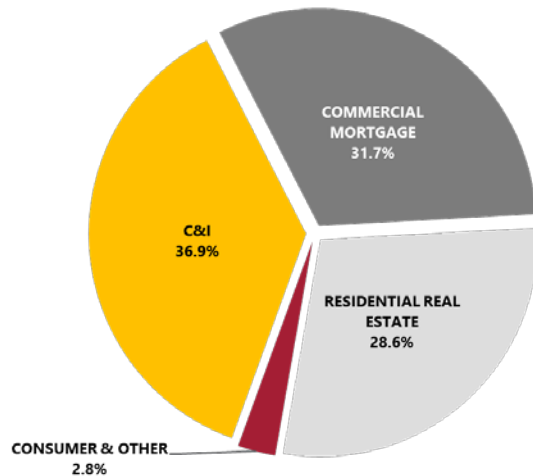
#4 ranked in year over year deposit growth in 2020 in the Cleveland MSA among banks with >\$100MM of deposits⁽¹⁾

(1) Deposit data as of June 30, 2020, as adjusted for acquisitions where discernable
 Source: Deposit Market Share data from S&P Global Market Intelligence

BUSINESS HIGHLIGHTS

LOAN PORTFOLIO COMPOSITION

6/30/21 LOAN PORTFOLIO COMPOSITION



| (\$000s) | Loan Portfolio Detail | | | | |
|-------------------------|-----------------------|--------------------|--------------------|--------------------|--------------------|
| | 2017Y | 2018Y | 2019Y | 2020Y | 2021Q2 |
| Commercial & Industrial | \$669,745 | 864,253 | 983,129 | 1,242,233 | 1,281,191 |
| Commercial Mortgages | 682,132 | 722,956 | 869,654 | 1,059,494 | 1,101,043 |
| Residential Real Estate | 710,509 | 795,152 | 821,680 | 967,968 | 990,206 |
| Consumer & Other | 83,573 | 92,196 | 129,572 | 102,094 | 97,405 |
| Total Loans | \$2,145,959 | \$2,474,557 | \$2,804,035 | \$3,371,789 | \$3,469,845 |

OBSERVATIONS

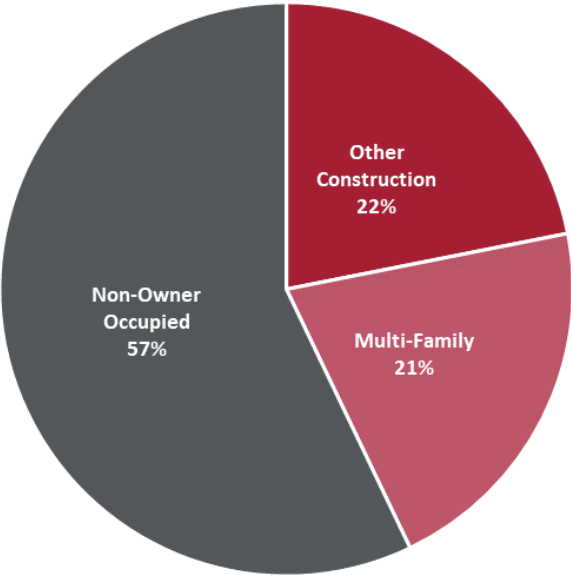
- MRQ loan yield of 4.76% compared to 4.67% in Q2 2020.
- Loan growth driven primarily by increases in C&I loans and CRE loans primarily from our Cleveland and Buffalo regions
- Excluding \$140 million of net PPP loans, loans grew \$526 million, or 18.8%, from December 31, 2019, including Bank of Akron
- CNB views commercial lending as its competitive advantage and remains focused on the area by hiring and retaining experienced loan officers
- Continued focus on adhering to disciplined pricing and credit quality standards
- CRE concentration ratio of 249.1%⁽¹⁾

(1) Defined as the regulatory agencies guidance on commercial real estate (CRE) as a percent of total capita; regulatory capital is estimated as of June 30, 2021

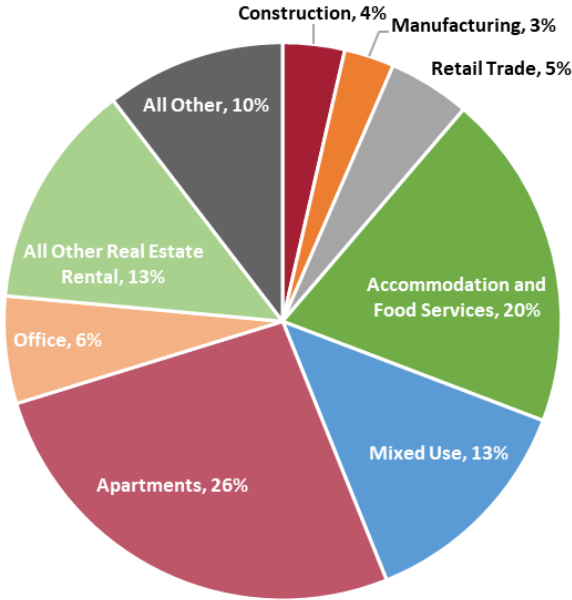
ADDITIONAL LOAN DETAIL – COMMERCIAL MORTGAGES

- Total commercial mortgage loans of \$1.1 billion (31.7% of total loans) as of June 30, 2021
- Diversified by property type – highest concentrations are Apartments and Accommodation and Food Services, 26% and 20% of commercial mortgages, respectively
- Average loan size of \$924 thousand

CRE COMPOSITION (6/30/21)

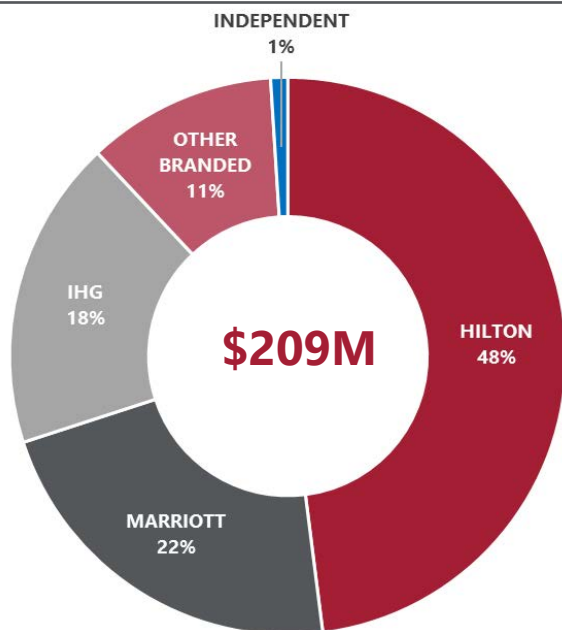


CRE PORTFOLIO (6/30/21)



ADDITIONAL DETAIL – HOSPITALITY / HOTELS (1)

HOSPITALITY LOANS BY CATEGORY (6/30/21)



HOSPITALITY/HOTELS LOAN PORTFOLIO

- Franchise hotels comprise 99% of total hotel portfolio as of 6/30/21
- Resort or destination related hospitality sites comprise approximately 1% of the total hotel portfolio as of 6/30/21
- Prioritize tier 1 preferred franchises: Hilton and Marriott
- Secondarily tier 2 franchises: Holiday Inn and Choice
- Prioritize limited service hotels with 60 – 150 rooms
- 90.8% pass rated
- Average LTV of 51%

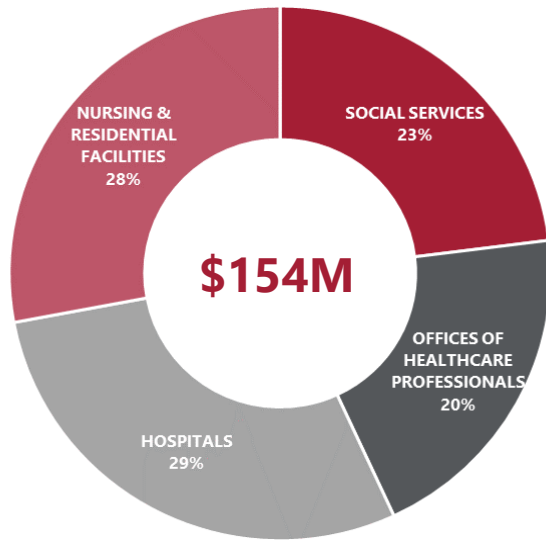
ADDITIONAL DETAIL AS OF 6/30/21

| \$ in Thousands | # of Loans | Outstanding Balance | Average Loan Size | Past Due | Non-Performing | Deferred |
|--------------------------------|------------|---------------------|-------------------|-------------|----------------|---------------------|
| | | | | | | Outstanding Balance |
| Independent | 9 | \$3,079 | \$342 | 0.0% | \$1,526 | \$0 |
| Franchised | 57 | 205,659 | 3,608 | 0.0% | 0 | 35,511 |
| Total Hospitality Loans | 66 | \$208,738 | \$3,163 | 0.0% | \$1,526 | \$35,511 |

(1) Excludes PPP loans

HEALTHCARE LOAN PORTFOLIO⁽¹⁾

HEALTHCARE LOANS BY CATEGORY (6/30/21)



HEALTHCARE LOAN PORTFOLIO

- Total healthcare portfolio comprises approximately 4.4% of total loan portfolio as of 6/30/21
- Well diversified portfolio
- Full recourse from owners/partners at origination
- Hard cash/land in the project or purchase
- Delinquent and non-performing loans include one \$8.7 million loan relationship with adequate collateral support

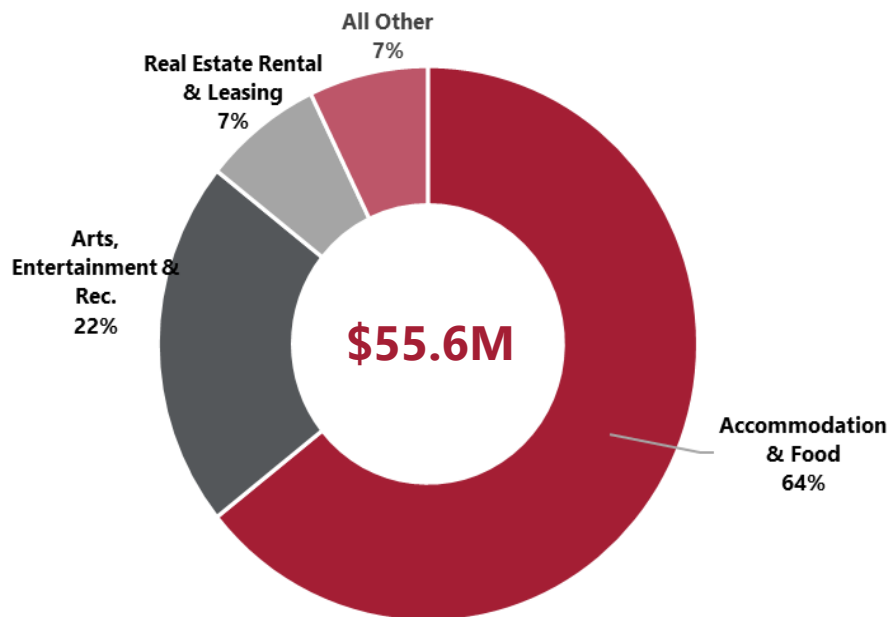
ADDITIONAL DETAIL AS OF 6/30/21

| <i>\$ in Thousands</i> | # of Loans | Outstanding Balance | Average Loan Size | Past Due | Non-Performing |
|---|-------------------|----------------------------|--------------------------|-----------------|-----------------------|
| Social Services | 86 | \$35,356 | \$411 | 0.6% | \$211 |
| Offices of Healthcare Professionals | 173 | 30,827 | 178 | 0.0% | 0 |
| Hospitals | 10 | 44,457 | 4,446 | 0.0% | 0 |
| Nursing and Residential Care Facilities | 25 | 42,910 | 1,716 | 20.4% | 8,747 |
| Total Healthcare Loans | 294 | \$153,550 | \$522 | 5.8% | \$8,958 |

(1) Excludes PPP loans

COVID-19 LOAN MODIFICATIONS

COVID-19 MODIFICATIONS BY INDUSTRY (1)



OBSERVATIONS

- Total modified loans of \$55.6 million comprise 1.6% of the total loan portfolio outstanding as of June 30, 2021
 - Starting point in Q2 2020 was \$626 million, or 20.7% of total loans.
- Modifications are 82% Principal & Interest, 18% Principal only
- Modifications scheduled to resume contractual repayments are as follows:
 - Q3 2021 – \$15.4 million, or 28% of modifications
 - Q4 2021 – \$37.5 million, or 67% of modifications
 - Q1 2022 – \$2.7 million, or 5% of modifications

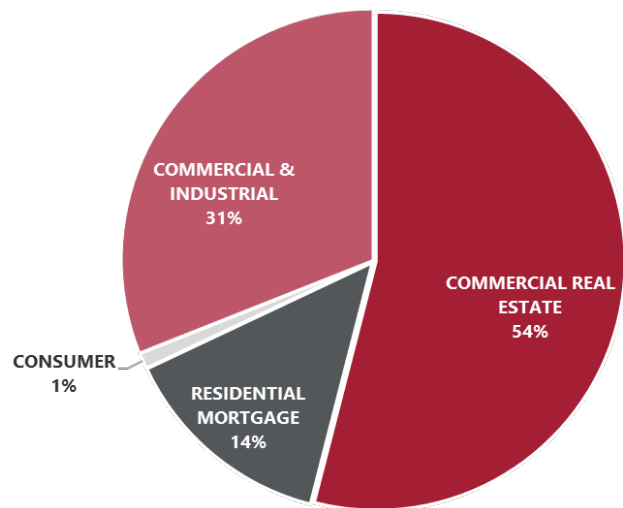
ADDITIONAL DETAIL AS OF 6/30/21

| (\$ in millions) | Accommodation and Food Services | Arts, Entertainment and Recreation | Real Estate Rental and Leasing | Other | Total |
|-------------------------------|---------------------------------|------------------------------------|--------------------------------|---------|----------|
| Deferred outstanding balances | \$35,973 | \$11,944 | \$3,715 | \$4,017 | \$55,649 |
| # of deferred loans | 7 | 1 | 1 | 9 | 18 |
| Average Loan Size | \$5,139 | \$11,944 | \$3,715 | \$446 | \$3,092 |

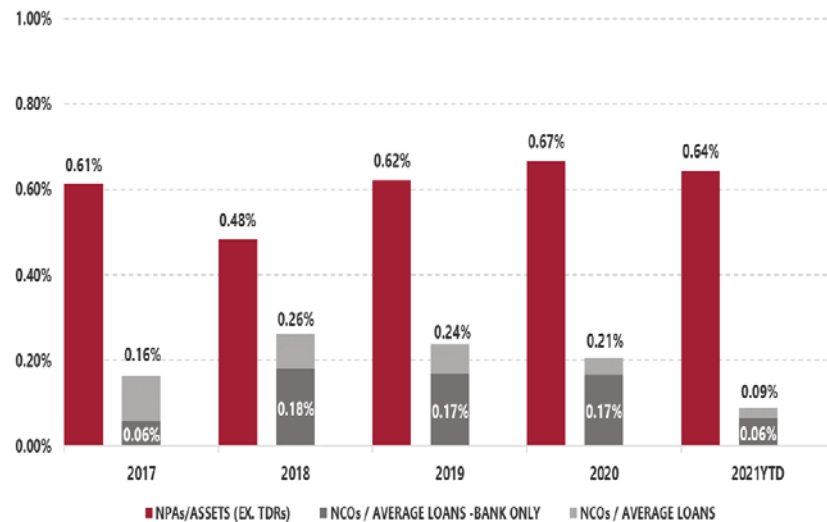
(1) Data as of June 30, 2021

CONSERVATIVE CREDIT CULTURE

JUNE 30, 2021 NONACCRUAL LOANS BY TYPE



HISTORICAL NPAs/ASSETS & NCOs/LOANS



HISTORICAL ASSET QUALITY

| | 12/31/2017 | 12/31/2018 | 12/31/2019 | 12/31/2020 | 6/30/2021 |
|---|------------|------------|------------|------------|-----------|
| NONACCRUAL LOANS | \$15,653 | \$14,262 | \$21,736 | \$30,359 | \$32,299 |
| ACCRUAL LOANS GREATER THAN 89 DAYS | 616 | 887 | 61 | 325 | 611 |
| OREO | 710 | 418 | 1,633 | 862 | 294 |
| RESTRUCTURED LOANS | 8,344 | 8,201 | 7,359 | 10,457 | 9,115 |
| NONPERFORMING ASSETS | \$25,323 | \$23,768 | \$30,789 | \$42,003 | \$42,319 |
| NONPERFORMING ASSETS (EX. TDRs) | \$16,979 | \$15,567 | \$23,430 | \$31,546 | \$33,204 |
| NPAs / ASSETS | 0.91% | 0.74% | 0.82% | 0.89% | 0.82% |
| NPAs / ASSETS (EX. TDRs) | 0.61% | 0.48% | 0.62% | 0.67% | 0.64% |

Note: TDRs is an abbreviation for Troubled Debt Restructurings and excludes COVID-19 related modifications. NPAs is an abbreviation for non-performing assets. NCOs is an abbreviation for net charge-offs.

Source: Company filings. NCOs-Bank Only excludes Holiday Financial Services.

ADDITIONAL CREDIT QUALITY DETAIL

COMMERCIAL LOANS BY RISK RATING (6/30/21)

| <i>\$ in Thousands</i> | Pass | Special Mention | Substandard | Doubtful | Total | Pass % |
|---|--------------------|--------------------|-----------------|------------|--------------------|--------------|
| Commercial, Industrial and Agricultural | \$1,237,163 | \$15,759 | \$28,269 | \$0 | \$1,281,191 | 96.6% |
| Commercial Mortgages | 1,046,633 | 16,567 | 37,843 | 0 | 1,101,043 | 95.1% |
| Total | \$2,283,796 | \$32,326 | \$66,112 | \$0 | \$2,382,234 | 95.9% |

RESIDENTIAL, CONSUMER & CREDIT CARD – PERFORMING DETAIL (6/30/21)

| <i>\$ in Thousands</i> | Residential Real Estate | Consumer | Credit Cards | Total |
|------------------------|----------------------------|-----------------|----------------|--------------------|
| Performing | \$985,747 | \$88,228 | \$8,449 | \$1,082,424 |
| Nonperforming | 4,459 | 490 | 4 | 4,953 |
| Total | \$990,206 | \$88,718 | \$8,453 | \$1,087,377 |

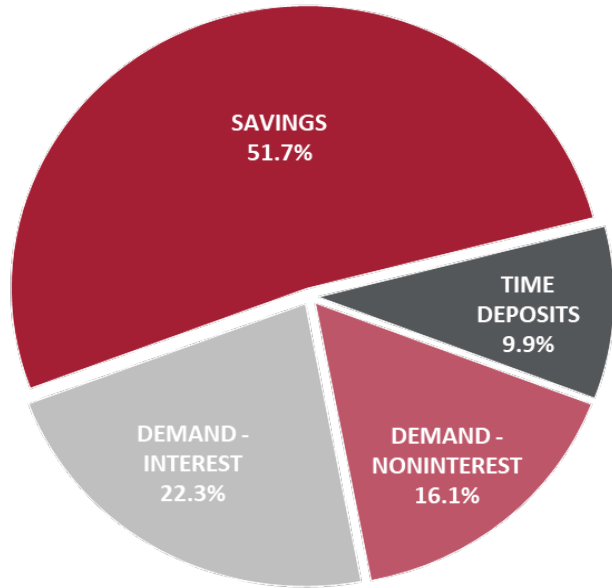
SBA PPP LOANS

SBA PAYCHECK PROTECTION PROGRAM (PPP) (AS OF JUNE 30, 2021)

- PPP Round 1 has \$22.6 million outstanding as of June 30, 2021, with \$145 thousand in deferred processing fees
 - Initial PPP Round 1 as of June 30, 2020, had \$226 million outstanding with \$8.8 million in deferred processing fees
- PPP Round 2 has outstanding \$123.3 million with \$6.1 million in deferred processing fees as of June 30, 2021
- Over 30,000 employees are estimated to benefit at companies receiving funds from the Corporation through the PPP
- Focused on supporting business and communities

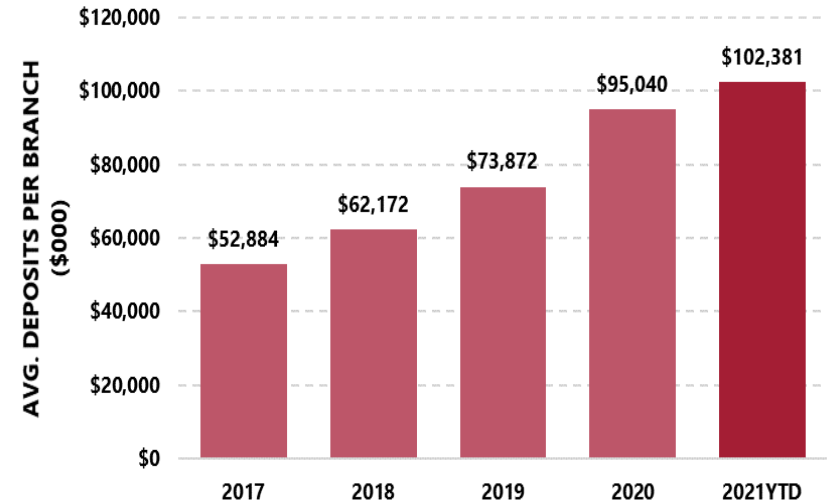
DEPOSIT MIX

6/30/21 DEPOSIT MIX



| (\$000) | Deposit Composition | | | | |
|------------------------------|---------------------|--------------------|--------------------|--------------------|--------------------|
| | 2017Y | 2018Y | 2019Y | 2020Y | 2021Q2 |
| Demand - Noninterest Bearing | \$321,858 | \$356,797 | \$382,259 | \$627,114 | \$727,177 |
| Demand - Interest Bearing | 565,399 | 600,046 | 628,579 | 951,903 | 1,003,228 |
| Savings | 915,587 | 1,258,506 | 1,663,673 | 2,126,183 | 2,330,102 |
| Time Deposits | 364,971 | 395,437 | 427,816 | 476,544 | 444,258 |
| Total Deposits | \$2,167,815 | \$2,610,786 | \$3,102,327 | \$4,181,744 | \$4,504,765 |

AVERAGE DEPOSITS PER BRANCH



HIGHLIGHTS

- \$102 million average deposits per branch as of June 30, 2021, nearly doubling in size since 2017
- Core deposits⁽¹⁾ represent over 90% of total deposits, with cost of deposits of 0.44% for the quarter ended June 30, 2021
 - Deposit costs have declined for 6 consecutive quarters

(1) All deposits except for time deposits
Source: Company filings

FINANCIAL HIGHLIGHTS

2ND QUARTER 2021 HIGHLIGHTS



FINANCIAL HIGHLIGHTS

- Net income of \$14.0 million
- Diluted earnings per common share of \$0.76
- MRQ Return on average assets of 1.12%
- MRQ Return on average tangible common equity of 16.06%⁽¹⁾
- Excluding PPP loans net of deferred processing fees, loans grew \$114 million, or 3.5% (7.1% annualized), compared to December 31, 2020, with growth primarily driven by the Corporation's Cleveland market and increased syndicated lending activities
- MRQ efficiency ratio of 57.91%
- 45 basis point decrease in cost of interest bearing liabilities to 0.55% for the quarter in comparison to the second quarter of 2020
- Tier 1 Leverage Ratio of 8.16%⁽²⁾
- TCE/TA of 6.42%; excluding PPP and excess liquidity at the Federal Reserve TCE/TA of 7.66%



OBSERVATIONS

- Q2 2021 represented one of the highest levels of EPS in the Corporation's history
- Participated in the second round of SBA PPP totaling approximately \$123 million in loan outstandings and \$6.1 million in deferred fees
- Strong profitability and efficiency provide capital accretion needed to support growth
- COVID-19 related loans with payment deferrals decreased to 1.6% of total loans at June 30, 2021
- Q2 2021 was highlighted by meaningful loan growth in the Cleveland market with annualized loan growth of 28.0%
- Established Ridge View Bank as a new brand in Roanoke, VA

(1) Tangible common equity is a non-GAAP financial measure; see appendix for reconciliation

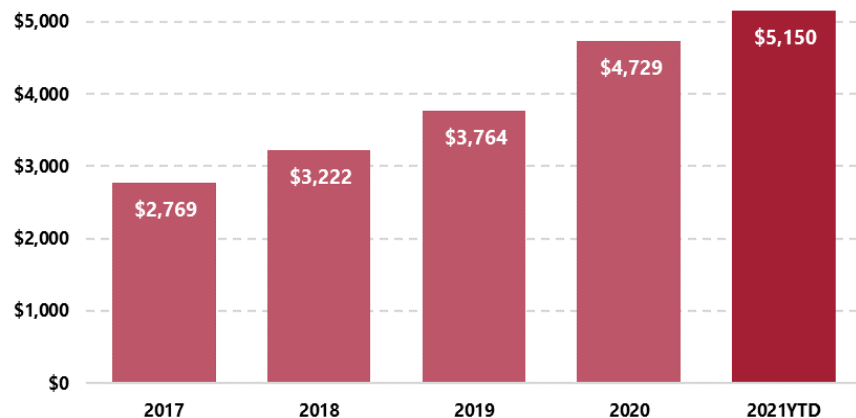
(2) Tier 1 Leverage Ratio is estimated as of June 30, 2021

Note: "MRQ" means for the unaudited 3 month period ended June 30, 2021; "PPP" means the Paycheck Protection Program

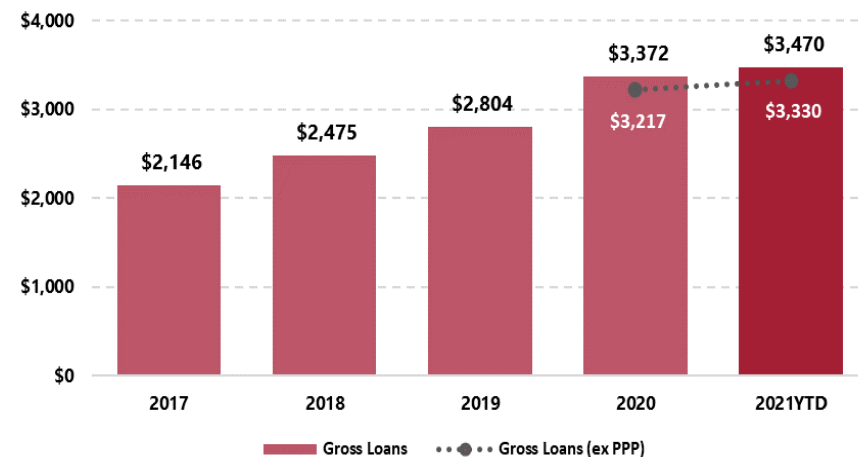
Source: Company filings

FINANCIAL TRENDS

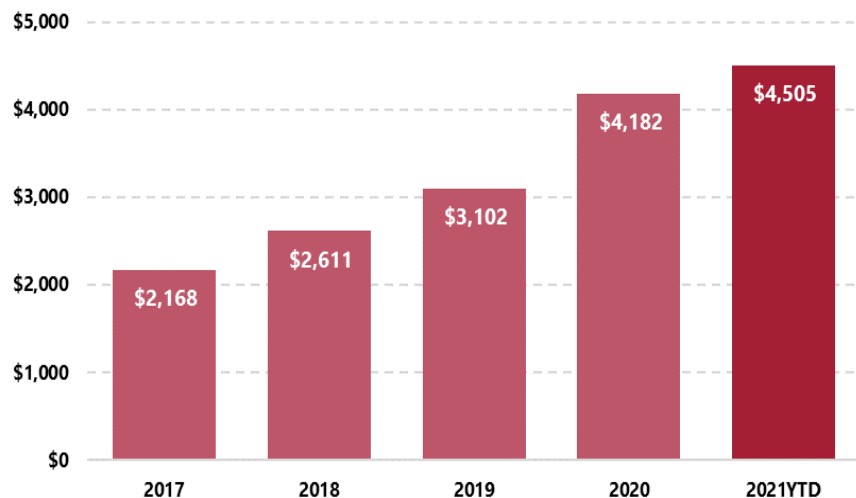
TOTAL ASSETS (\$M)



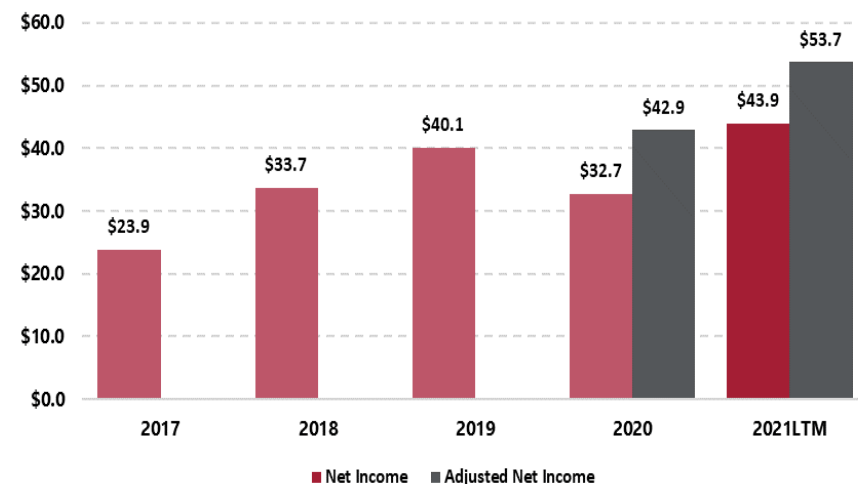
TOTAL GROSS LOANS (\$M)



TOTAL DEPOSITS (\$M)



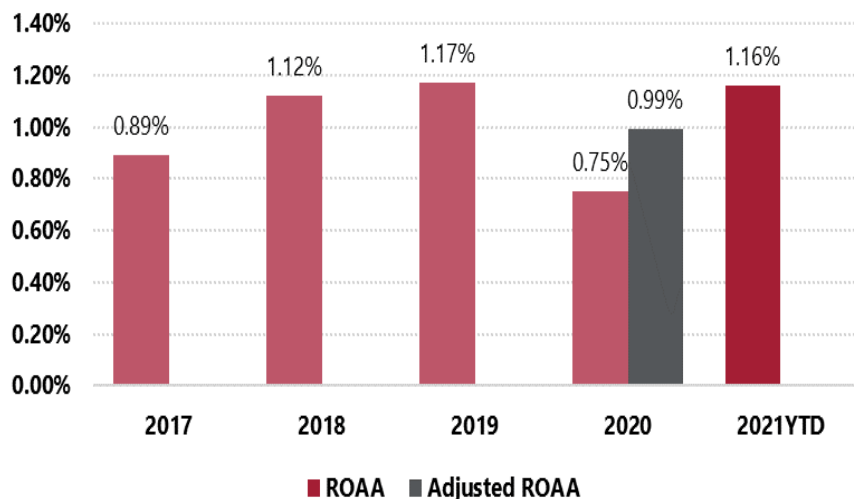
NET INCOME & ADJ. NET INCOME ⁽¹⁾ (\$M)



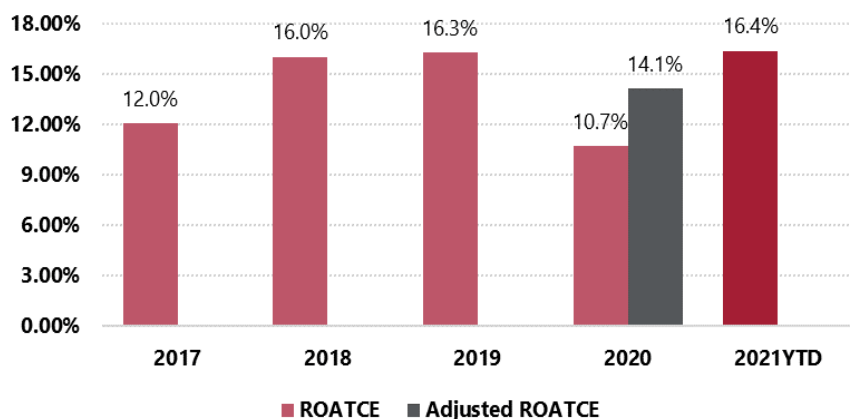
(1) Adjusted Net income is a non-GAAP financial measure; see appendix for reconciliation
 Note: YTD data as of June 30, 2021 and "LTM" means for the unaudited 12 month period ended June 30, 2021
 Source: Company filings

EARNINGS POWER

ROAA AND ADJUSTED ROAA (1)



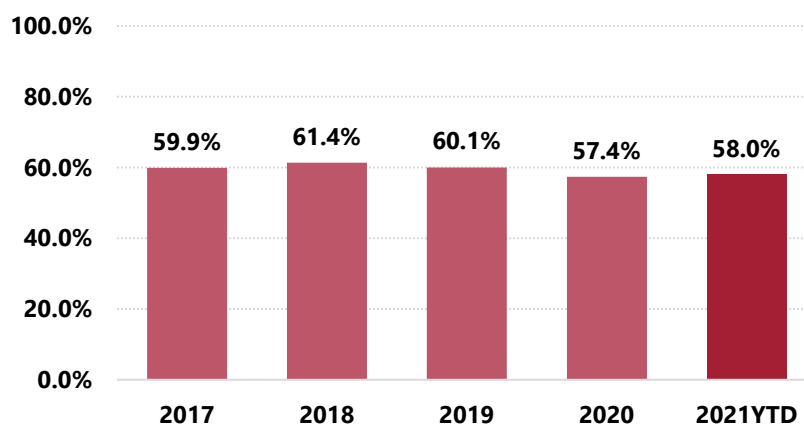
ROATCE AND ADJUSTED ROATCE (1)



RECENT PROFITABILITY TRENDS

- MRQ reflected increased growth in loans, deposits and households
- Wealth & Asset business continues to grow at a strong pace:
 - Assets Under Management \$1.2 billion at June 30, 2021, reflecting an increase of 7.3%, or 14.8%, annualized, from December 31, 2020
 - Fee income of \$3.3 million for YTD June 2021 was 23% higher than same period in 2020
- Efficiency ratio of 58% for 2021 YTD was driven by a focus on expense management
- MRQ Adjusted NIM of 3.75% was 21 bps higher than Q4 19

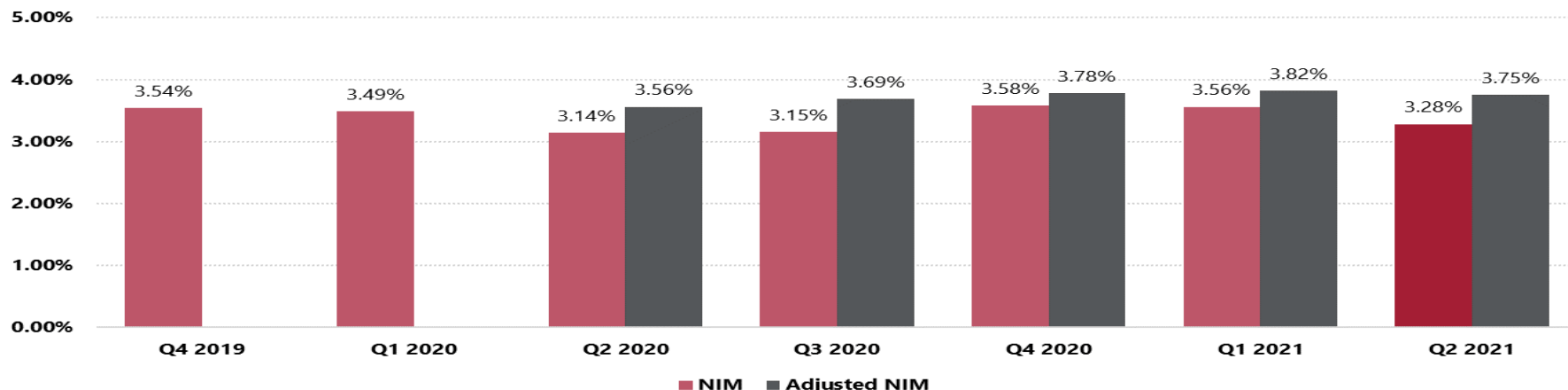
ADJUSTED EFFICIENCY RATIO (1)



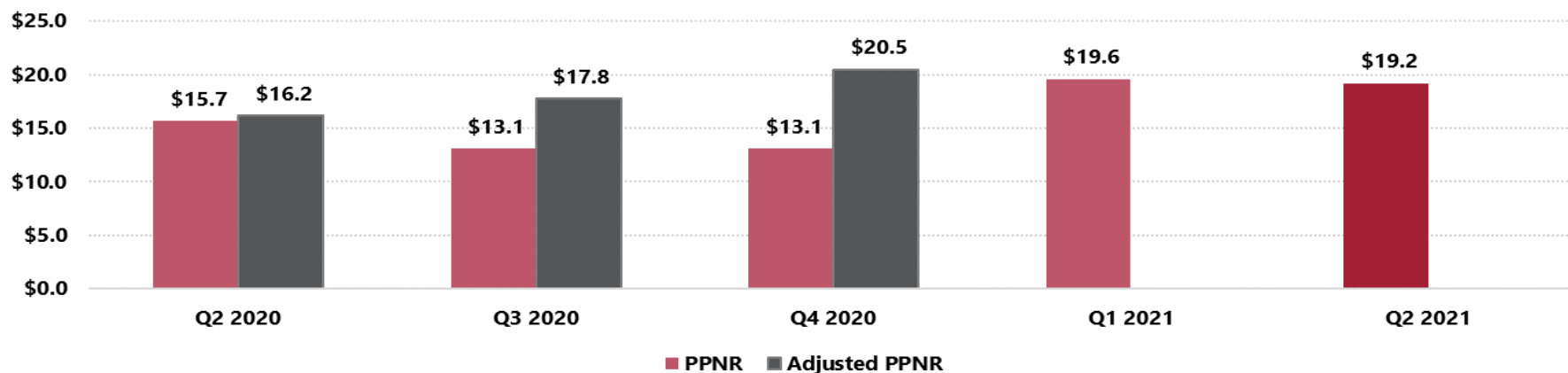
(1) Adjusted return on average assets, return on tangible common equity, adjusted return on tangible common equity and adjusted efficiency ratio are non-GAAP financial measures; see appendix for reconciliations
Source: Company filings

NET INTEREST MARGIN & PRE-PROVISION NET REVENUE

NIM & ADJUSTED NIM (1) (2)



PPNR AND ADJUSTED PPNR (\$000) (1)(3) (\$M)



(1) Net interest margin and pre-tax pre-provision are non-GAAP financial measures; see appendix for reconciliation

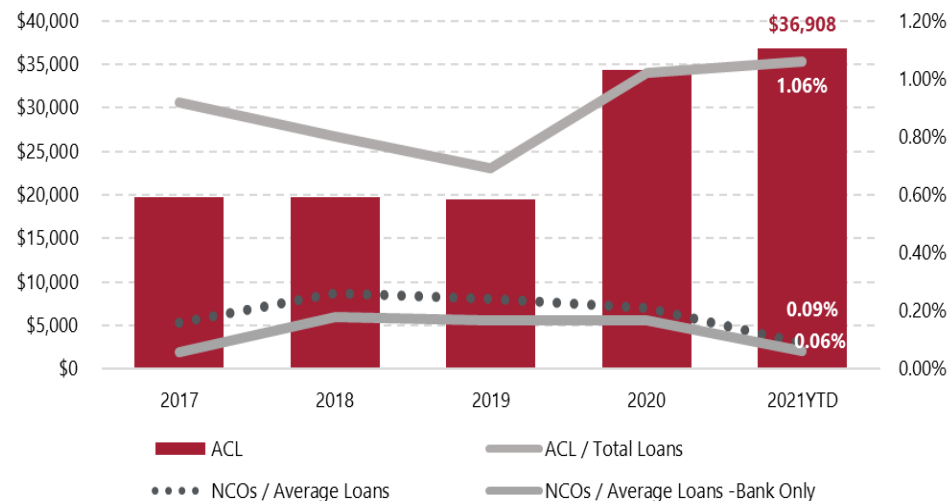
(2) Excludes PPP-related income (fees and interest income) and PPP-related assets and Federal Reserve excess liquidity and income

(3) Excludes applicable merger and acquisition, FHLB prepayment and branch closure costs.

Source: Company filings

ALLOWANCE FOR CREDIT LOSSES (ACL)

ALLOWANCE FOR CREDIT LOSSES TRENDS



OBSERVATIONS

- The company adopted the current expected credit loss (“CECL”) methodology in Q4 2020 effective January 1, 2020
- First six months of 2021 the allowance for credit losses reflects a reserve build of \$0.12 per diluted common share
- Excluding PPP-related loans, the ACL was 1.11% as of June 30, 2021 compared to 1.07% as of December 31, 2020

HISTORICAL ACL ACTIVITY

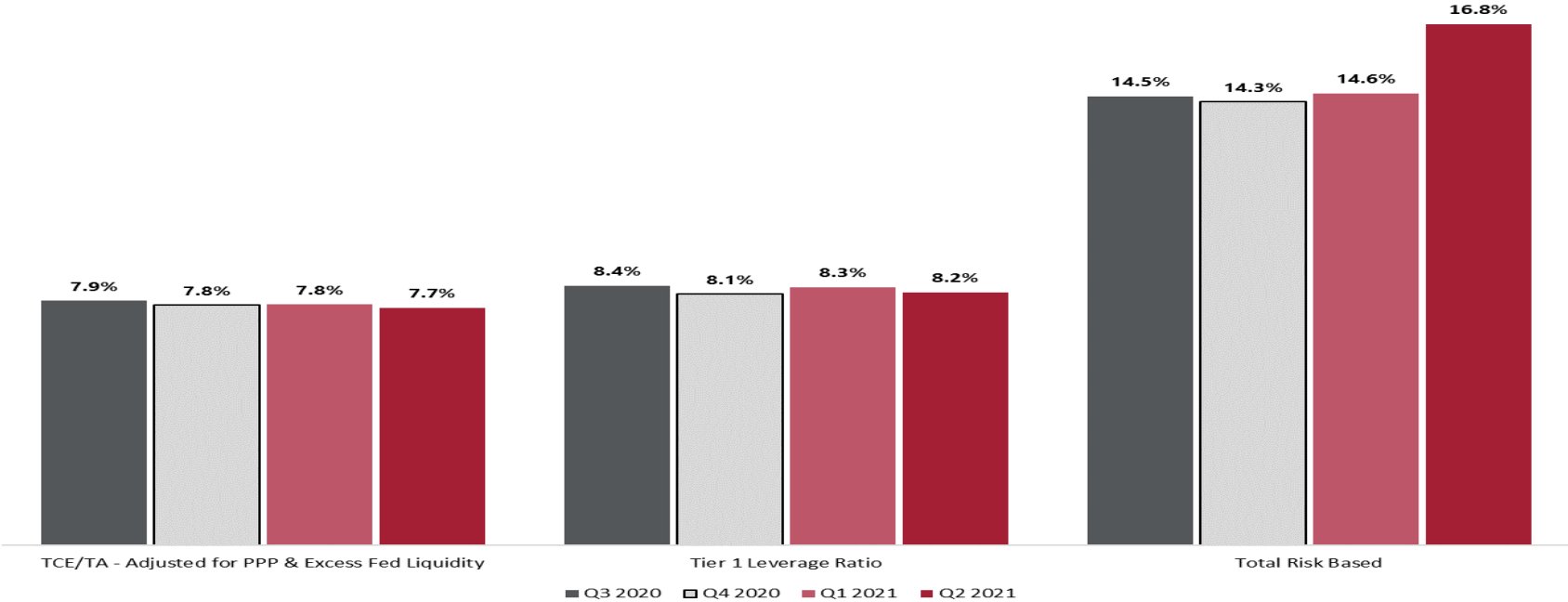
| (Dollars in Thousands) | YEAR ENDED, | | | | QUARTER ENDED, | |
|--|-------------|------------|------------|------------|----------------|-----------|
| | 12/31/2017 | 12/31/2018 | 12/31/2019 | 12/31/2020 | 3/31/2021 | 6/30/2021 |
| Loan Loss Reserve (\$000) | | | | | | |
| Beginning Allowance | \$ 16,330 | \$ 19,693 | \$ 19,704 | \$ 19,473 | \$ 34,340 | \$ 35,555 |
| Impact of ASC 326 Adoption | - | - | - | 4,963 | - | - |
| Initial Allowance on Loans Purchased with Credit Deterioration | - | - | - | 980 | - | - |
| Charge-offs & Adj. | 4,077 | 6,593 | 6,751 | 7,078 | 1,058 | 715 |
| Recoveries | 785 | 532 | 496 | 648 | 151 | 101 |
| Provision | 6,655 | 6,072 | 6,024 | 15,354 | 2,122 | 1,967 |
| Ending Allowance | \$ 19,693 | \$ 19,704 | \$ 19,473 | \$ 34,340 | \$ 35,555 | \$ 36,908 |

Note: Beginning with the quarter ended December 31, 2020 the Company adopted ASU 2016-13, effective January 1, 2020. Although the Company’s adoption of CECL was effective January 1, 2020, the results prior to the quarter ended December 31, 2020, were based on the incurred loss methodology and these results have not been restated to reflect the application of the CECL methodology. Results for March 31, 2021, June 30, 2021 and December 31, 2020 reflect the application of the CECL methodology.

Source: Company filings

CAPITAL RATIOS

CNB FINANCIAL CORPORATION – CAPITAL RATIOS



- All capital ratios have significant excess to well-capitalized thresholds
- Excess capital level equivalent to 20+ years cumulative net credit losses
- Strong historical credit quality allows for efficient capital management
- Current capital levels support long-term growth strategy

Note: Tier 1 Leverage and Total Risk Based are estimated as of Q2 2021
Source: Company filings

DIVIDEND HISTORY

HISTORICAL DIVIDEND PER COMMON SHARE



- Dividend yield of 2.98% as of June 30, 2021
- LTM ending June 30, 2021 dividend payout ratio of 22.7% ⁽¹⁾
- The Corporation's long, uninterrupted history of dividends to its common shareholders reflects a key component of its Total Shareholder Return.

(1) Excludes applicable merger and acquisition, FHLB prepayment and branch closure costs
Source: Company filings

INTEREST RATE SENSITIVITY

- Base case assumes composition of interest sensitive assets and liabilities remain static as of 6/30/2021
- Assumes rate shocks are instantaneous and sustained parallel rate shifts, or reflected uniformly across the yield curve regardless of duration to maturity or repricing of specific assets & liabilities
- Interest rate risk is mitigated through efficient balance sheet management

RATE SHOCK ANALYSIS – JUNE 30, 2021

| INTEREST RATE SENSITIVITY | |
|--|------------------------------------|
| Change in Interest Rates (Rate Shock) | % Change in Net Interest Income |
| Up 400 bps | 26.0% |
| Up 300 bps | 19.0% |
| Up 200 bps | 13.0% |
| Up 100 bps | 6.5% |
| Base | -- |
| Down 100 bps | -7.3% |
| Down 200 bps | -12.1% |

APPENDIX

MERGERS & ACQUISITIONS

RECENT ACQUISITIVE SUCCESS



FC BANC CORP.⁽¹⁾



LAKE NATIONAL BANK⁽²⁾



BANK OF AKRON⁽³⁾

| | | | |
|--------------------------|------------|-----------|-----------|
| ACQUISITION DATE | 10/11/2013 | 7/15/2016 | 7/17/2020 |
| ASSETS (\$000) | \$364,163 | \$156,575 | \$471,221 |
| LOANS (\$000) | \$250,885 | \$122,367 | \$329,001 |
| DEPOSITS (\$000) | \$326,963 | \$139,712 | \$425,696 |
| LTM ROAA (%) | 0.98% | 0.53% | 0.81% |
| LTM ROAE (%) | 10.58% | 5.73% | 4.31% |
| NPAs / ASSETS (%) | 0.42% | 2.37% | 0.66% |

(1) Financial data as of most recent available quarter or twelve month (LTM) period prior to close, (quarter ended 9/30/2013)

(2) Financial data as of most recent available quarter or twelve month (LTM) period prior to close, (quarter ended 6/30/2016)

(3) Financial data as of most recent available quarter or twelve month (LTM) period prior to close, (quarter ended 6/30/2020)

Source: S&P Global Market Intelligence; Company filings; bank regulatory filings

OVERVIEW: ACQUISITION OF BANK OF AKRON

KEY TRANSACTION METRICS

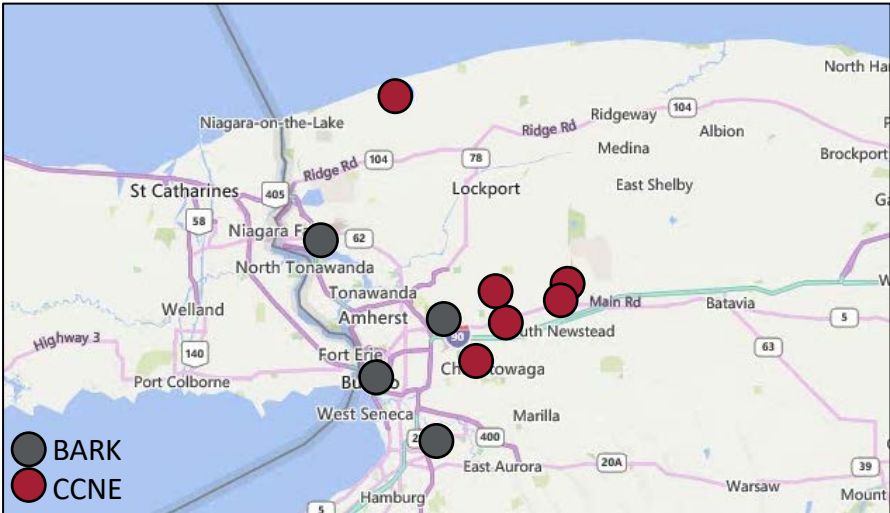
| | <u>At Completion</u> |
|------------------------------|----------------------|
| Completion Date: | July 17, 2020 |
| Purchase Price (\$M): | \$40.8 |
| Price / Tangible Book Value: | 103.1% |
| Price / Earnings: | 11.0x |
| Price / Assets: | 10.0% |
| Core Deposit Premium: | 0.4% |

TRANSACTION RATIONALE

| <u>Target Financials</u> | <u>June 30, 2020 MRQ at Completion</u> |
|--------------------------|--|
| Assets (\$000): | \$471,221 |
| Loans (\$000): | 329,001 |
| Deposits (\$000): | 425,696 |
| LTM ROAA: | 0.81% |
| LTM ROAE: | 4.31% |
| NPAs / Assets: | 0.66% |

- In market expansion for high growth BankOnBuffalo division of CNB
- Branches, footprints and target markets contiguous but not overlapping
- Similar commercial banking focus to CNB
- Provides critical personnel depth to rapidly growing Buffalo franchises
- Filling market void created by consolidation of larger competitors in western New York

COMBINED BANKONBUFFALO FOOTPRINT



APPENDIX

OTHER RELEVANT INFORMATION

KBRA RATINGS SUMMARY

KBRA - RATINGS SUMMARY

Ratings last affirmed July 22, 2021

CNB FINANCIAL CORP

| | |
|-----------------------|------|
| Senior Unsecured Debt | BBB |
| Subordinated Debt | BBB- |
| Short-Term Debt | K3 |

CNB BANK

| | |
|-----------------------|------|
| Senior Unsecured Debt | BBB+ |
| Subordinated Debt | BBB |
| Short-Term Deposit | K2 |
| Short-Term Debt | K2 |

OUTLOOK Stable

NON-GAAP RECONCILIATION

This presentation contains references to financial measures that are not defined in GAAP. Management uses non-GAAP financial information in its analysis of the Corporation's performance. Management believes that these non-GAAP measures provide a greater understanding of ongoing operations, enhance comparability of results of operations with prior periods and show the effects of significant gains and charges in the periods presented. The Corporation's management believes that investors may use these non-GAAP measures to analyze the Corporation's financial performance without the impact of unusual items or events that may obscure trends in the Corporation's underlying performance. This non-GAAP data should be considered in addition to results prepared in accordance with GAAP, and is not a substitute for, or superior to, GAAP results. Limitations associated with non-GAAP financial measures include the risks that persons might disagree as to the appropriateness of items included in these measures and that different companies might calculate these measures differently. A reconciliation of these non-GAAP financial measures is provided below (dollars in thousands, except per share data).

| <i>Dollars in thousands, except per share data</i> | For the year ending December 31, | | | | Last-Twelve-Months |
|---|---|-----------------|-----------------|-----------------|---------------------------|
| | 2017 | 2018 | 2019 | 2020 | 6/30/2021 |
| Net Income | \$23,860 | \$33,719 | \$40,081 | \$32,743 | \$43,855 |
| ADD: Merger Costs, Prepayment Penalties and Branch Closure Costs (net of tax) | - | - | 134 | 10,168 | 9,803 |
| Adjusted Net Income (non-GAAP) | \$23,860 | \$33,719 | \$40,215 | \$42,911 | \$53,658 |

| <i>Dollars in thousands, except per share data</i> | As of or for the year ending December 31, | | | | Year-to-Date |
|---|--|-----------------|-----------------|-----------------|----------------------|
| | 2017 | 2018 | 2019 | 2020 | 6/30/2021 |
| Net Income | \$23,860 | \$33,719 | \$40,081 | \$32,743 | \$28,171 |
| ADD: Merger Costs, Prepayment Penalties and Branch Closure Costs (net of tax) | - | - | 134 | 10,168 | - |
| Net Income + Merger, Prepayment and Branch Costs | \$23,860 | \$33,719 | \$40,215 | \$42,911 | \$28,171 A |
| Average Assets | \$2,677,531 | \$3,008,302 | \$3,413,737 | \$4,347,142 | \$4,900,218 B |
| Adjusted Return on Average Assets | 0.89% | 1.12% | 1.18% | 0.99% | 1.16% (A / B) |

NON-GAAP RECONCILIATION

| <i>Dollars in thousands, except per share data</i> | As of or for the year ending December 31, | | | | As of or for quarter, |
|--|---|------------------|------------------|------------------|-------------------------|
| | 2017 | 2018 | 2019 | 2020 | 6/30/2021 |
| Average Common Equity | \$239,223 | \$250,496 | \$285,324 | \$337,963 | \$364,687 |
| LESS: Average Intangibles | 40,984 | 39,877 | 39,145 | 41,821 | 44,292 |
| Average Tangible common equity (non-GAAP) | \$198,239 | \$210,619 | \$246,179 | \$296,142 | \$320,395 A |
| Net Income Available to Common | 23,860 | 33,719 | 40,081 | 31,596 | 26,021 |
| ADD: Merger Costs, Prepayment Penalties and Branch Closure Costs (net of tax) | - | - | 134 | 10,168 | - |
| Net Income + Merger, Prepayment and Branch Costs | \$23,860 | \$33,719 | \$40,215 | \$41,764 | \$26,021 B |
| Adjusted Return on Average Tangible Common Equity | 12.04% | 16.01% | 16.34% | 14.10% | 16.38% (B / A) |
| | | | | | |
| <i>Dollars in thousands, except per share data</i> | For the year ending December 31, | | | | Year-to-Date |
| | 2017 | 2018 | 2019 | 2020 | 6/30/2021 |
| Non-Interest Expense | \$70,037 | \$79,342 | \$87,508 | \$107,326 | \$54,769 |
| LESS: Core Deposit Intangible Amortization | 1,229 | 898 | 567 | 206 | 56 |
| LESS: Merger Costs, Prepayment Penalties and Branch Closure Costs | - | - | - | 12,642 | - |
| Adjusted Non-Interest Expense | \$68,808 | \$78,444 | \$86,941 | \$94,478 | \$54,713 A |
| Non-Interest Income | 21,435 | 20,723 | 25,975 | 28,059 | 16,096 B |
| Net Interest Income | 91,509 | 104,920 | 116,198 | 134,711 | 77,426 |
| LESS: Tax Exempt Investment and Loan Income, net of TEFRA (non-GAAP) | 6,063 | 6,572 | 6,664 | 5,703 | 2,525 |
| ADD: Tax Exempt Investment and Loan Income (non-GAAP) (tax-equivalent) | 7,930 | 8,759 | 8,945 | 7,490 | 3,265 |
| Adjusted Net Interest Income (non-GAAP) | 93,376 | 107,107 | 118,479 | 136,498 | 78,166 C |
| Adjusted Net Revenue (non-GAAP) (tax-equivalent) | 114,811 | 127,830 | 144,454 | 164,557 | 94,262 D (B + C) |
| Adjusted Efficiency Ratio, net of Merger Costs, Prepayment Penalties and Branch Closure Costs | 59.93% | 61.37% | 60.19% | 57.41% | 58.04% E (A / D) |

NON-GAAP RECONCILIATION

| <i>Dollars in thousands, except per share data</i> | For the quarter ending | | | | | | |
|---|------------------------|------------------|------------------|------------------|------------------|------------------|--------------------|
| | 12/31/2019 | 3/31/2020 | 6/30/2020 | 9/30/2020 | 12/31/2020 | 3/31/2021 | 6/30/2021 |
| Interest Income (fully tax equivalent basis) (non-GAAP) | \$40,970 | \$40,425 | \$38,435 | \$42,692 | \$46,977 | \$44,619 | \$43,836 |
| LESS: Interest Expense (fully tax equivalent basis) (non-GAAP) | 10,863 | 10,096 | 8,135 | 7,692 | 6,533 | 5,174 | 5,223 |
| Net Interest Income (fully tax equivalent basis) (non-GAAP) | 30,107 | 30,329 | 30,300 | 35,000 | 40,444 | 39,445 | 38,613 A |
| Average Total Earning Assets | \$3,390,416 | \$3,505,061 | \$3,903,207 | \$4,441,326 | \$4,508,257 | \$4,509,662 | \$4,734,660 |
| (ADD) LESS: Average Mark to Market Adjustment on Investments | 12,116 | 12,206 | 21,665 | 21,859 | 19,765 | 17,310 | 9,238 |
| Adjusted Total Earning Assets | 3,378,300 | 3,492,855 | 3,881,542 | 4,419,467 | 4,488,492 | 4,492,352 | 4,725,422 B |
| Net Interest Margin, fully tax equivalent basis (non-GAAP) (annualized) | 3.54% | 3.49% | 3.14% | 3.15% | 3.58% | 3.56% | 3.28% A / B |
| Net Interest Income (fully tax equivalent basis) (non-GAAP) | \$30,107 | \$30,329 | \$30,300 | \$35,000 | \$40,444 | \$39,445 | \$38,613 |
| LESS: PPP-related Interest Income and Fees and Interest on Excess Federal Reserves | - | - | 499 | 1,407 | 5,100 | 3,324 | 2,233 |
| Adjusted Net Interest Income (fully tax equivalent basis) (non-GAAP) | 30,107 | 30,329 | 29,801 | 33,593 | 35,344 | 36,121 | 36,380 C |
| Adjusted Total Earning Assets | \$3,378,300 | \$3,492,855 | \$3,881,542 | \$4,419,467 | \$4,488,492 | \$4,492,352 | \$4,725,422 |
| LESS: Average PPP loans, net of deferred fees | - | - | 175,653 | 220,488 | 203,059 | 151,388 | 178,077 |
| LESS: Average Excess Liquidity at the Federal Reserve | - | - | 338,744 | 575,629 | 563,709 | 502,947 | 651,210 |
| Adjusted Total Earning Assets | 3,378,300 | 3,492,855 | 3,367,145 | 3,623,350 | 3,721,724 | 3,838,017 | 3,896,135 D |
| Adjusted Net Interest Margin, fully tax equivalent basis (non-GAAP) (annualized) | 3.54% | 3.49% | 3.56% | 3.69% | 3.78% | 3.82% | 3.75% C / D |

NON-GAAP RECONCILIATION

| <i>Dollars in thousands, except per share data</i> | As of or for the quarter ending, | | | | |
|--|----------------------------------|---------------|---------------|---------------|---------------|
| | 6/30/2020 | 9/30/2020 | 12/31/2020 | 3/31/2021 | 6/30/2021 |
| Net Interest Income | \$29,938 | \$34,664 | \$40,115 | \$39,121 | \$38,305 |
| ADD: Non-interest income | 7,949 | 6,778 | 7,968 | 8,239 | 7,857 |
| Less: Non-interest expense | 22,199 | 28,368 | 35,017 | 27,804 | 26,965 |
| Pre-Provision Net Revenue (non-GAAP) | 15,688 | 13,074 | 13,066 | 19,556 | 19,197 |
| ADD: Merger Costs, Prepayment Penalties and Branch Closure Costs | 462 | 4,673 | 7,435 | - | - |
| Adjusted Pre-Provision Net Revenue (non-GAAP) | 16,150 | 17,747 | 20,501 | 19,556 | 19,197 |

| <i>Dollars in thousands, except per share data</i> | As of | | | | |
|--|------------------|------------------|------------------|------------------|----------------------|
| | 9/30/2020 | 12/31/2020 | 3/31/2021 | 6/30/2021 | |
| Total stockholder's equity (GAAP) | \$415,903 | \$416,137 | \$417,603 | \$429,949 | |
| LESS: preferred equity | 57,760 | 57,785 | 57,785 | 57,785 | |
| LESS: goodwill and other intangible assets | 45,370 | 44,316 | 44,288 | 44,260 | |
| Tangible common equity (non-GAAP) | \$312,773 | \$314,036 | \$315,530 | \$327,904 | A |
| Total assets (GAAP) | \$4,734,475 | \$4,729,399 | \$4,901,092 | \$5,149,818 | B |
| LESS: goodwill and other intangible assets | 45,370 | 44,316 | 44,288 | 44,260 | C |
| Tangible assets (Non-GAAP) | \$4,689,105 | \$4,685,083 | \$4,856,804 | \$5,105,558 | D (B - C) |
| LESS: PPP-related Loans, net of Deferred PPP Processing Fees | 222,972 | 155,529 | \$195,025 | \$139,653 | E |
| LESS: Excess liquidity at the Federal Reserve | 508,072 | 482,503 | 604,545 | 682,868 | F |
| Adjusted Tangible assets (Non-GAAP) | 3,958,061 | 4,047,051 | 4,057,234 | 4,283,037 | G (D - E - F) |
| Tangible common equity to tangible assets (non-GAAP) | 6.67% | 6.70% | 6.50% | 6.42% | H (A / D) |
| Adjusted Tangible common equity to tangible assets (non-GAAP) | 7.90% | 7.76% | 7.78% | 7.66% | I (A / G) |

NON-GAAP RECONCILIATION

| <i>Dollars in thousands, except per share data</i> | As of or for the year ending December 31, | | | | Year-to-Date |
|--|---|--------------------|--------------------|--------------------|-------------------------------------|
| | 2017 | 2018 | 2019 | 2020 | 6/30/2021 |
| Allowance for Loan Losses | \$19,693 | \$19,704 | \$19,473 | \$34,340 | \$36,908 A |
| Total Loans, net of Unearned Income | \$2,145,959 | \$2,474,557 | \$2,804,035 | \$3,371,789 | \$3,469,845 B |
| LESS: PPP-related Loans, net of deferred PPP Processing Fees | - | - | - | 155,529 | 139,653 C |
| Total Loans - net PPP loans | \$2,145,959 | \$2,474,557 | \$2,804,035 | \$3,216,260 | \$3,330,192 D (B - C) |
| Adjusted Allowance / Total Loans | 0.92% | 0.80% | 0.69% | 1.07% | 1.11% (A / D) |