

# STATE OF NEBRASKA CONTRACT AWARD

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

Telephone: (402) 471-6500  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 1 of 5	ORDER DATE 04/05/17
BUSINESS UNIT 9000	BUYER DEBBIE HART (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS:  PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CT 06926-0700	

AN AWARD HAS BEEN MADE TO THE CONTRACTOR NAMED ABOVE FOR THE FURNISHING OF MATERIALS AND/OR SERVICES AS LISTED BELOW FOR THE PERIOD:

**APRIL 12, 2017 THROUGH JULY 11, 2017**

NO ACTION ON THE PART OF THE CONTRACTOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE MATERIALS AND/OR SERVICES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE MATERIALS AND/OR SERVICES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR MATERIALS AND/OR SERVICES FROM OTHER SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE CONTRACTOR AND THE STATE OF NEBRASKA.

Originally awarded from NASPO Value Point Contract ADSP011-00000411-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period April 12, 2017 through July 11, 2017.

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, go to [www.naspovaluepoint.com/#!/contract-details/48/contractor/238](http://www.naspovaluepoint.com/#!/contract-details/48/contractor/238).

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The NASPO Value Point/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The NASPO Value Point/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Bill Walter, Government Chanel Manager  
Pitney Bowes West Region  
Phone: 480-206-2984  
Fax: 203-460-3827  
E-Mail: [bill.walter@pb.com](mailto:bill.walter@pb.com)

Vendor Contact: Contract Signatures  
Arthur E. Adams  
Phone: 203-351-7866  
E-Mail: [art.adams@pb.com](mailto:art.adams@pb.com)

Vendor Contact: Billing Questions:  
Phone: 800-840-3826 Ext 5824  
E-Mail: [victoria.smith@pb.com](mailto:victoria.smith@pb.com)

*Debbie Hart* 4-7-17  
BUYER KS 4-7-17  
*[Signature]*  
MATERIAL ADMINISTRATOR

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VENDOR NUMBER: 2065321	

Subcontractor - Service  
Claritus - Dave Herbert  
Phone: 402-421-2323  
E-Mail: daveh@claritus.com

This is the participating Addendum Amendment three (3) as attached. (cp 4/5/17)

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
1	601-0, 4 PT EZ SEAL SEALING SOLUTION	150.0000	EA	40.7900
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4	603-1 EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
5	603-2 EZ SEAL SEALING SOLUTION TAPE	150.0000	EA	32.2900
6	604-1, 32 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
7	604-2, 12 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	41.6400
8	605-0, 5 GAL EZ SEAL SEALING SOLUTION	150.0000	EA	73.0900
9	607-0, 50 EZ SEAL SEALING SOLUTION	150.0000	EA	450.4900
10	608-0, 1/2 EZ SEAL SEALING SOLUTION	150.0000	EA	50.1400
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14	612-9	150.0000	EA	12.7400

  
BUYER INITIALS

# STATE OF NEBRASKA CONTRACT AWARD

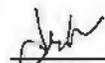
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18	627-8 POSTAGE METER TAPE	150.0000	EA	70.5400
19	621-1 RED INK CARTRIDGE	150.0000	EA	87.5400
20	765-0 PITNEY BOWES METER INK	150.0000	EA	80.7400
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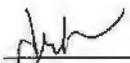
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VENDOR NUMBER: 2065321	

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31	769-0 RED INK CARTRIDGE	150.0000	EA	36.5400
32	769-3 RED INK CARTRIDGE	150.0000	EA	97.7400
33	772-1 DM INFINITY SERIES BLACK INK	150.0000	EA	174.4600
34	772-2 DM INFINITY SERIES BLACK INK	150.0000	EA	331.4900
35	793-5 RED INK CARTRIDGE, FOR MACHINE	150.0000	EA	61.1900
36	797-0 PITNEY BOWES MAILSTATION RED	150.0000	EA	42.4900
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38	613-H SELF-ADHESIVE POSTAGE TAPE	150.0000	EA	80.7400
39	610-R GUMMED POSTAGE TAPE ROLLS	150.0000	EA	59.4900
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42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R CONNECT+RED FLUORESCENT PRINT	150.0000	EA	76.4900
44	787-3	150.0000	EA	50.9900

  
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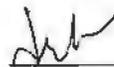
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46	78P-B CONNECT+BLACK PRINT HEAD	150.0000	EA	76.4900
47	79P-W CONTAINS: INK PAD, PLASTIC	150.0000	EA	8.4900
48	LEASED EQUIPMENT	200,000.0000	\$	1.0000
49	RENTAL EQUIPMENT MONTH TO MONTH	15,000.0000	\$	1.0000
50	PURCHASED EQUIPMENT	5,000.0000	\$	1.0000
51	SUPPLIES	5,000.0000	\$	1.0000
52	MAINTENANCE	5,000.0000	\$	1.0000
53	SOFTWARE	5,000.0000	\$	1.0000
54	USPS POSTAGE METER RENTAL	10,559.0000	\$	1.0000

  
 BUYER INITIALS

**PARTICIPATING ADDENDUM**

**Amendment 9**

**NASPO-VALUEPOINT COOPERATIVE PURCHASING ORGANIZATION  
NASPO-VALUEPOINT MAILING EQUIPMENT, SUPPLIES AND MAINTENANCE  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

**Pitney Bowes**

**Master Agreement No:ADSPO11-00000411-7  
(Hereinafter "Contractor")**

**And**

**State of Nebraska 13578 OC  
(Hereinafter "Participating State/Entity")**

Page 1 of 2

**THIS AMENDMENT** is by and between the State of Nebraska ("Participating State/Entity"), and Pitney Bowes (Contractor).

**WHEREAS**, the Lead State Arizona has a Contract with the Contractor identified as No. ADSPO11-00000411-7 to provide Mailing Equipment, Supplies and Maintenance, the State of Nebraska has entered into a Participating Addendum (PA) with the Contractor identified as 13578 OC.

**WHEREAS**, the terms of the Contract specifically state that the contract may be amended per agreement by both parties. The State of Nebraska wishes to continue to take advantage of existing contract.

**NOW, THEREFORE**, it is agreed by the parties to amend the Contract as follows:

The contract dates will extended as follows:

**Contract dates: April 12, 2017 to July 11, 2017**

Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms. This Addendum applies only in the jurisdiction of the Participating State or Participating Entity which has executed this Addendum.

**PARTICIPATING ADDENDUM**

**Amendment 9**

**NASPO-VALUEPOINT COOPERATIVE PURCHASING ORGANIZATION  
NASPO-VALUEPOINT MAILING EQUIPMENT, SUPPLIES AND MAINTENANCE  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

**Pitney Bowes**

**Master Agreement No: ADSPO11-00000411-7  
(Hereinafter "Contractor")**

**And**

**State of Nebraska 13578 OC  
(Hereinafter "Participating State/Entity")**

Page 2 of 2

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of Nebraska	Contractor: Pitney Bowes Inc.
By: 	By: 
Name: Bo Botelho	Name: Arthur E. Adams Jr.
Title: Materiel Administrator	Title: Director, Government Contract Compliance
Date: 4/10/17	Date: 3/31/2017

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**13578 OC**

PAGE 1 of 5	ORDER DATE 12/15/16
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS:  PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CT 06926-0700	

AN AWARD HAS BEEN MADE TO THE CONTRACTOR NAMED ABOVE FOR THE FURNISHING OF MATERIALS AND/OR SERVICES AS LISTED BELOW FOR THE PERIOD:

**JANUARY 12, 2017 THROUGH APRIL 11, 2017**

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THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE CONTRACTOR AND THE STATE OF NEBRASKA.

Originally awarded from NASPO Value Point Contract ADSP011-00000411-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period January 12, 2017 through April 11, 2017.

Payment: 45 days

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BUYER 12/15/16  
12/15/16  
MATERIEL ADMINISTRATOR

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VENDOR NUMBER: 2065321	

Subcontractor - Service  
Claritus - Dave Herbert  
Phone: 402-421-2323  
E-Mail: daveh@claritus.com

This is the second extension participating addendum of the contract as amended. (cp 12/15/16)

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
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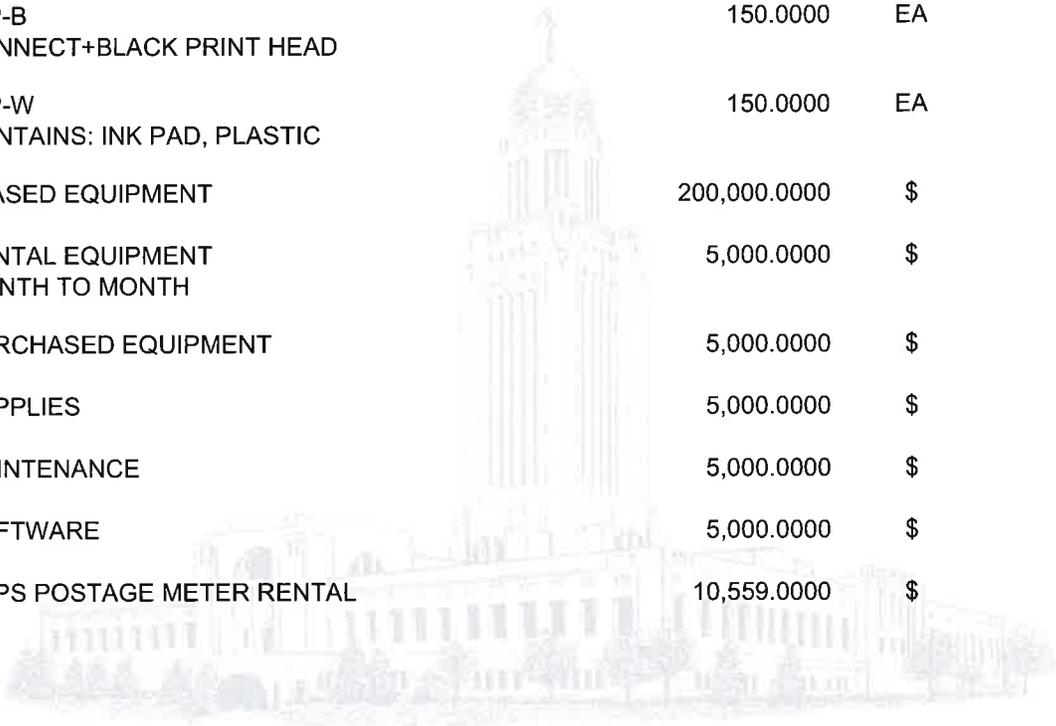
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51	SUPPLIES	5,000.0000	\$	1.0000
52	MAINTENANCE	5,000.0000	\$	1.0000
53	SOFTWARE	5,000.0000	\$	1.0000
54	USPS POSTAGE METER RENTAL	10,559.0000	\$	1.0000



*AW*  
BUYER INITIALS

**PARTICIPATING ADDENDUM  
AMENDMENT EIGHT**

**NASPO-ValuePoint COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

MASTER AGREEMENT  
Pitney Bowes Inc.  
Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")  
Participating State Contract Number 13578 OC

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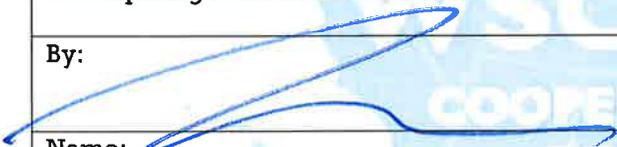
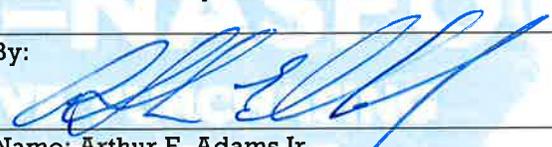
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**WHEREAS**, the terms of the Contract specifically state that the contract may be amended per agreement by both parties. The State of Nebraska wishes to continue to take advantage of existing contract.

**NOW, THEREFORE**, it is agreed by the parties to amend the Contract as follows:  
The contract dates will be extended as follows:

**Contract dates: January 12, 2017 through April 11, 2017**

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of Nebraska	Contractor: Pitney Bowes Inc.
By: 	By: 
Name: Bo Botelho	Name: Arthur E. Adams Jr.
Title: AS Chief Operating Officer / AS Material Administrator	Title: Director Government Contract Compliance
Date: 12/19/16	Date: 12/8/2016

For questions on executing a participating addendum, please contact:

NASPO ValuePoint	
Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	<a href="mailto:thay@naspovaluepoint.org">thay@naspovaluepoint.org</a>

**[Please email fully executed PDF copy of this document to  
[PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org) posting in appropriate data bases]**

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VENDOR ADDRESS: PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CT 06926-0700	

AN AWARD HAS BEEN MADE TO THE CONTRACTOR NAMED ABOVE FOR THE FURNISHING OF MATERIALS AND/OR SERVICES AS LISTED BELOW FOR THE PERIOD:

**OCTOBER 12, 2016 THROUGH JANUARY 11, 2017**

NO ACTION ON THE PART OF THE CONTRACTOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE MATERIALS AND/OR SERVICES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE MATERIALS AND/OR SERVICES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR MATERIALS AND/OR SERVICES FROM OTHER SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE CONTRACTOR AND THE STATE OF NEBRASKA.

Originally awarded from NASPO Value Point Contract ADSPO11-00000411-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period October 12, 2016 through January 11, 2017.

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, contact Annette Walton, State Purchasing Bureau at 402-471-8889.

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The NASPO Value Point/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The NASPO Value Point/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Bill Walter, Government Chanel Manager

Vendor Contact: Contract Signatures:

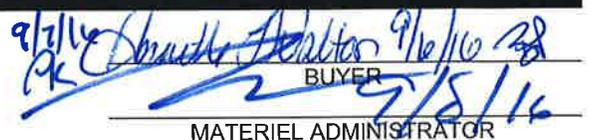
Pitney Bowes West Region  
Phone: 480-206-2984  
Fax: 203-460-3827  
E-Mail: bill.walter@pb.com

Arthur E. Adams  
Phone: 203-351-7866  
E-Mail: art.adams@pb.com

Vendor Contact: Billing Questions:  
Phone: 800-840-3826 Ext 5824  
E-Mail: victoria.smith@pb.com

Subcontractor - Service  
Claritus - Dave Herbert  
Phone: 402-421-2323  
E-Mail: daveh@claritus.com

This is the first extension of the second renewal of the contract as amended. (ss 9/6/16)

  
BUYER  
MATERIEL ADMINISTRATOR

# STATE OF NEBRASKA CONTRACT AWARD

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

Telephone: (402) 471-6500  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 2 of 5	ORDER DATE 09/06/16
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
1	601-0, 4 PT EZ SEAL SEALING SOLUTION	150.0000	EA	40.7900
2	601-7, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	5.9400
3	601-9M, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	15.2900
4	603-1 EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
5	603-2 EZ SEAL SEALING SOLUTION TAPE	150.0000	EA	32.2900
6	604-1, 32 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
7	604-2, 12 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	41.6400
8	605-0, 5 GAL EZ SEAL SEALING SOLUTION	150.0000	EA	73.0900
9	607-0, 50 EZ SEAL SEALING SOLUTION	150.0000	EA	450.4900
10	608-0, 1/2 EZ SEAL SEALING SOLUTION	150.0000	EA	50.1400
11	610-7 POSTAGE TAPE ROLLS	150.0000	EA	60.3400
12	612-0 POSTAGE METER TAPE	150.0000	EA	33.1400
13	612-7 POSTAGE METER TAPE	150.0000	EA	33.1400
14	612-9 POSTAGE TAPE SHEETS	150.0000	EA	12.7400
15	620-9 POSTAGE TAPE SHEETS	150.0000	EA	33.1400

  
BUYER INITIALS

# STATE OF NEBRASKA CONTRACT AWARD

State Purchasing Bureau  
1526 K Street, Suite 130  
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18	627-8 POSTAGE METER TAPE	150.0000	EA	70.5400
19	621-1 RED INK CARTRIDGE	150.0000	EA	87.5400
20	765-0 PITNEY BOWES METER INK	150.0000	EA	80.7400
21	765-3 RED INK CARTRIDGE	150.0000	EA	80.7400
22	765-9 RED INK CARTRIDGE	150.0000	EA	65.4400
23	766-8, 1-5 QUANTITY RED INK CARTRIDGE	150.0000	EA	141.9400
24	766-8, 6-11 QUANTITY RED INK CARTRIDGE	150.0000	EA	133.5900
25	766-8, 12-14 QUANTITY RED INK CARTRIDGE	150.0000	EA	125.2400
26	767-8, +25 QUANTITY RED INK CARTRIDGE	150.0000	EA	116.8900
27	767-S POST PERFECT RIBBON CASSETTE	150.0000	EA	53.5400
28	768-1 BLACK INK CARTRIDGE	150.0000	EA	140.2400
29	768-2 RED FLOURESCENT INK CARTRIDGE	150.0000	EA	152.9900
30	768-3 TAGGER INK FOR MACHINE SERIES	150.0000	EA	55.2400

*AW*  
BUYER INITIALS

# STATE OF NEBRASKA CONTRACT AWARD

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

Telephone: (402) 471-6500  
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**CONTRACT NUMBER**  
**13578 OC**

PAGE 4 of 5	ORDER DATE 09/06/16
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
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32	769-3 RED INK CARTRIDGE	150.0000	EA	97.7400
33	772-1 DM INFINITY SERIES BLACK INK	150.0000	EA	174.4600
34	772-2 DM INFINITY SERIES BLACK INK	150.0000	EA	331.4900
35	793-5 RED INK CARTRIDGE, FOR MACHINE	150.0000	EA	61.1900
36	797-0 PITNEY BOWES MAILSTATION RED	150.0000	EA	42.4900
37	797-M MAILSTATION 2 (K7M0) RED INK	150.0000	EA	46.7400
38	613-H SELF-ADHESIVE POSTAGE TAPE	150.0000	EA	80.7400
39	610-R GUMMED POSTAGE TAPE ROLLS	150.0000	EA	59.4900
40	787-0 CONNECT+RED FLUORESCENT INK	150.0000	EA	84.9900
41	787-8 CONNECT+RED FLUORESCENT INK	150.0000	EA	101.9900
42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R CONNECT+RED FLUORESCENT PRINT	150.0000	EA	76.4900
44	787-3 CONNECT+BLACK INK CARTRIDGE	150.0000	EA	50.9900
45	78P-K CONNECT+BLACK INK CARTRIDGE	150.0000	EA	101.9900

BUYER INITIALS

# STATE OF NEBRASKA CONTRACT AWARD

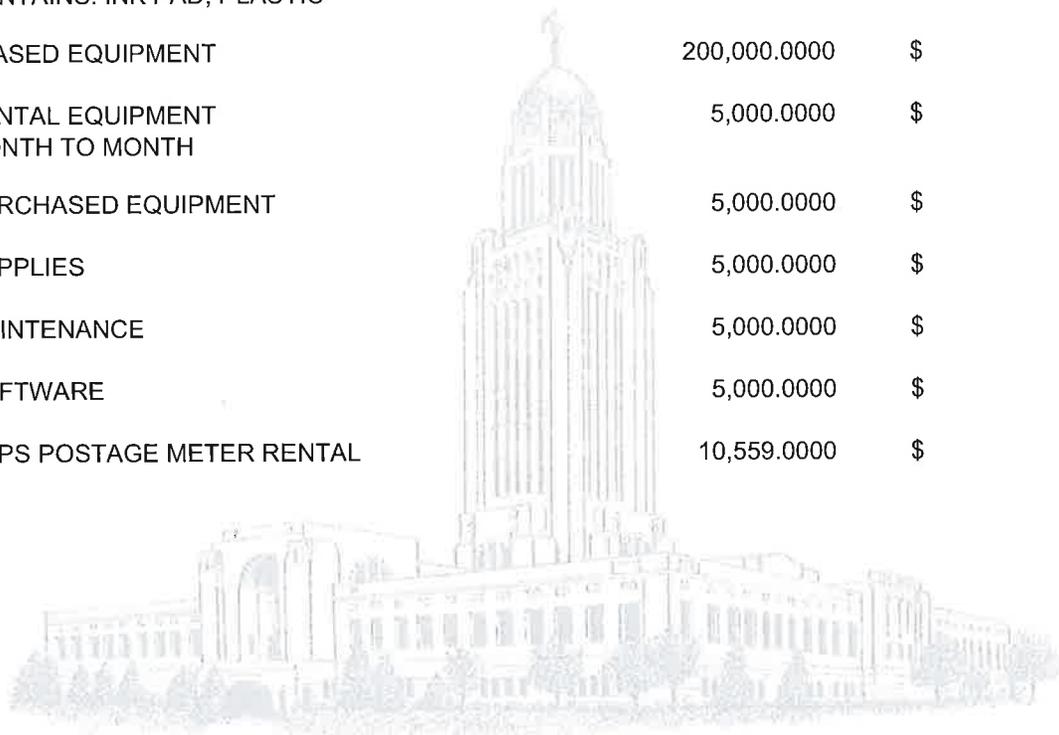
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1526 K Street, Suite 130  
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Telephone: (402) 471-6500  
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**CONTRACT NUMBER**  
**13578 OC**

PAGE 5 of 5	ORDER DATE 09/06/16
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
46	78P-B CONNECT+BLACK PRINT HEAD	150.0000	EA	76.4900
47	79P-W CONTAINS: INK PAD, PLASTIC	150.0000	EA	8.4900
48	LEASED EQUIPMENT	200,000.0000	\$	1.0000
49	RENTAL EQUIPMENT MONTH TO MONTH	5,000.0000	\$	1.0000
50	PURCHASED EQUIPMENT	5,000.0000	\$	1.0000
51	SUPPLIES	5,000.0000	\$	1.0000
52	MAINTENANCE	5,000.0000	\$	1.0000
53	SOFTWARE	5,000.0000	\$	1.0000
54	USPS POSTAGE METER RENTAL	10,559.0000	\$	1.0000



*AW*  
BUYER INITIALS

**PARTICIPATING ADDENDUM  
AMENDMENT SEVEN**

**NASPO-ValuePoint COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

MASTER AGREEMENT  
Pitney Bowes Inc.  
Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 1 of 2

**THIS AMENDMENT** is by and between the State of Nebraska ("Participating State/Entity"), and Pitney Bowes Inc. (Contractor).

**WHEREAS**, the Lead State (Arizona) has a Contract with the Contractor identified as ADSPO11-00000411-7 to provide mailing equipment and supplies. The State has entered into a Participating Addendum with the Contractor identified as 13578 OC.

**WHEREAS**, the terms of the Contract specifically state that the contract may be amended per agreement by both parties. The State of Nebraska wishes to continue to take advantage of existing contract.

**NOW, THEREFORE**, it is agreed by the parties to amend the Contract as follows:

The contract dates will be extended as follows:

**Contract dates: October 12, 2016 through January 11, 2017**

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of Nebraska	Contractor: Pitney Bowes, Inc
By: 	By: 
Name: Bo Botelho	Name: Arthur E. Adams Jr.
Title: AS Chief Operating Officer / AS Material Administrator	Title: Director Government Contract Compliance
Date: 5/8/16	Date: 8/26/2016

**PARTICIPATING ADDENDUM  
AMENDMENT SEVEN**

**NASPO-ValuePoint COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

MASTER AGREEMENT  
Pitney Bowes Inc.  
Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 2 of 2

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	<a href="mailto:thay@naspovaluepoint.org">thay@naspovaluepoint.org</a>

**[Please email fully executed PDF copy of this document to  
[PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org) posting in appropriate data bases]**

WSCA-NASPO  
COOPERATIVE PURCHASING  
ORGANIZATION, LLC

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

PAGE 1 of 5	ORDER DATE 10/15/15
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS:  PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CT 06926-0700	

**CONTRACT NUMBER**  
**13578 OC**

AN AWARD HAS BEEN MADE TO THE CONTRACTOR NAMED ABOVE FOR THE FURNISHING OF MATERIALS AND/OR SERVICES AS LISTED BELOW FOR THE PERIOD:

**OCTOBER 12, 2014 THROUGH OCTOBER 11, 2016**

NO ACTION ON THE PART OF THE CONTRACTOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE MATERIALS AND/OR SERVICES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE MATERIALS AND/OR SERVICES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR MATERIALS AND/OR SERVICES FROM OTHER SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE CONTRACTOR AND THE STATE OF NEBRASKA.

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(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The NASPO Value Point/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The NASPO Value Point/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Bill Walter, Government Chanel Manager  
Pitney Bowes West Region  
Phone: 480-206-2984  
Fax: 203-460-3827  
E-Mail: bill.walter@pb.com

Vendor Contact: Contract Signatures:  
Arthur E. Adams  
Phone: 203-351-7866  
E-Mail: art.adams@pb.com

Vendor Contact: Billing Questions:  
Phone: 800-840-3826 Ext 5824  
E-Mail: victoria.smith@pb.com

Subcontractor - Service  
Claritus - Dave Herbert  
Phone: 402-421-2323  
E-Mail: daveh@claritus.com

This is the second renewal of the contract as amended. (djo 10/02/14)

Amendment four (4) as attached. (djo 10/02/14)

Amendment six (6) as attached. (jcd 10/15/15)

*Annette Walton* 10/20/15 - *ks*  
BUYER  
*Marie Powell*  
MATERIEL ADMINISTRATOR  
10-21-15  
14006NISC0001NISC0001 20150901

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

PAGE 2 of 5	ORDER DATE 10/15/15
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*AW*  
BUYER INITIALS

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

PAGE 3 of 5	ORDER DATE 10/15/15
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*AW*  
BUYER INITIALS

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State Purchasing Bureau  
1526 K Street, Suite 130  
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*AW*  
BUYER INITIALS

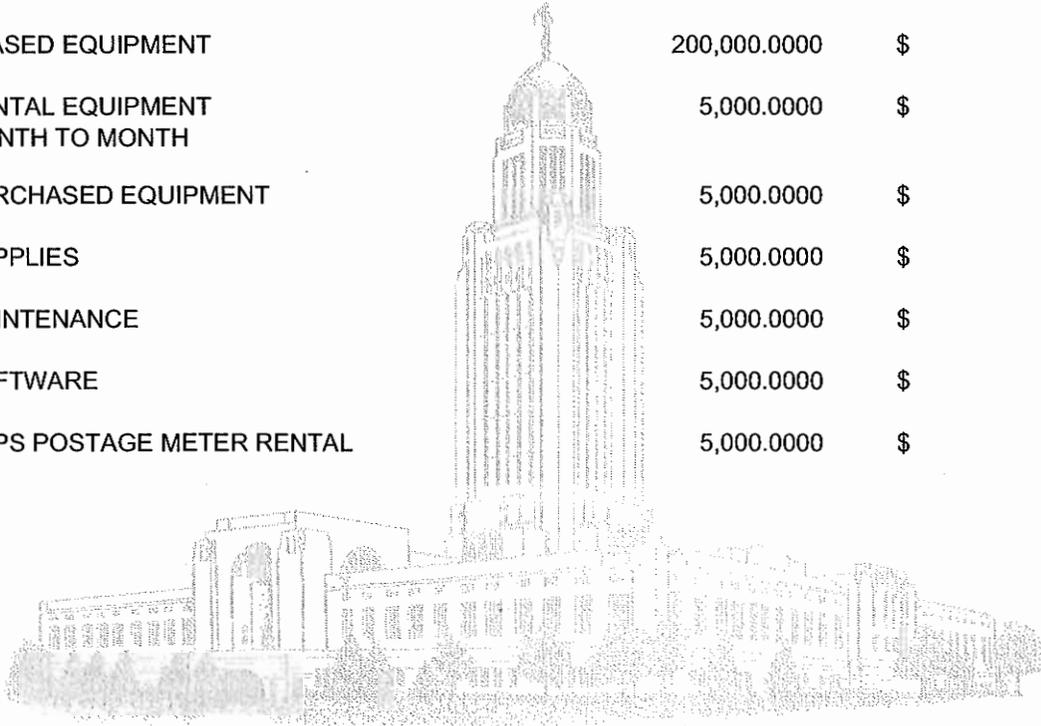
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50	PURCHASED EQUIPMENT	5,000.0000	\$	1.0000
51	SUPPLIES	5,000.0000	\$	1.0000
52	MAINTENANCE	5,000.0000	\$	1.0000
53	SOFTWARE	5,000.0000	\$	1.0000
54	USPS POSTAGE METER RENTAL	5,000.0000	\$	1.0000



*AW*  
BUYER INITIALS

**PARTICIPATING ADDENDUM  
AMENDMENT SIX**

**NASPO-ValuePoint COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

Pitney Bowes Inc.  
Master Agreement No: ADSP011-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 1 of 3

**THIS AMENDMENT** is by and between the State of Nebraska ("Participating State/Entity"), and Pitney Bowes Inc. (Contractor).

**WHEREAS**, the Lead State (Arizona) has a Contract with the Contractor identified as ADSP011-00000411-7 to provide mailing equipment and supplies. The State has entered into a Participating Addendum with the Contractor identified as 13578 OC.

**WHEREAS**, the terms of the Contract specifically state that the contract may be amended per agreement by both parties. The State of Nebraska wishes to continue to take advantage of existing contract.

**NOW, THEREFORE**, it is agreed by the parties to amend the Contract as follows:

Delete and replace the Contractor Contact information with the following:

5. **Primary Contacts:** The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name	Arthur E Adams, Jr. Director State and Local Contracts
Address	Pitney Bowes, Inc. 3001 Summer St. Stamford, CT 06926
Telephone	(203) 351-7866
Fax	(203) 460-3827
E-mail	art.adams@pb.com

Contractor – Government Channel Manager

Name	Bill Walter
Address	Pitney Bowes, Inc. 3001 Summer St. Stamford, CT 06926

**PARTICIPATING ADDENDUM  
AMENDMENT SIX**

**NASPO-ValuePoint COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

Pitney Bowes Inc.

Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska

(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 2 of 3

Telephone	480-206-2984
Fax	203-460-3827
E-mail	<a href="mailto:bill.walter@pb.com">bill.walter@pb.com</a>

**Contractor - Billing Questions**

Name	Victoria Froelich
Address	Pitney Bowes, Inc. 2225 American Dr. Neenah, WI 54956
Telephone	1 800 840 3826 ext 5824
Fax	
E-mail	<a href="mailto:victoria.smith@pb.com">victoria.smith@pb.com</a>

**Subcontractor - Service**

Name	Claritus Dave Herbert
Address	4201 Progressive Ave. Lincoln, NE 68504
Telephone	402-421-2323
Fax	
E-mail	<a href="mailto:daveh@claritus.com">daveh@claritus.com</a>

**Participating Entity**

Name	Annette Walton, Buyer, State of Nebraska, State Purchasing Bureau
Address	1526 K St. Suite 130 Lincoln, NE 68508
Telephone	402-471-8889
Fax	402-471-2089
E-mail	<a href="mailto:annette.walton@nebraska.gov">annette.walton@nebraska.gov</a>

**PARTICIPATING ADDENDUM  
AMENDMENT SIX**

**NASPO-ValuePoint COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

MASTER AGREEMENT

Pitney Bowes Inc.

Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

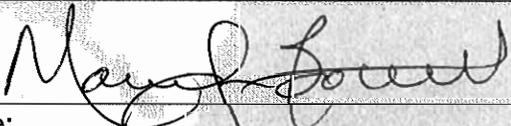
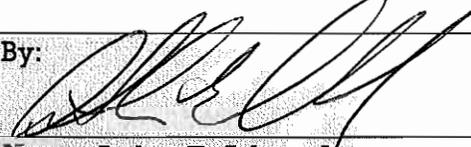
State of Nebraska

(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 3 of 3

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

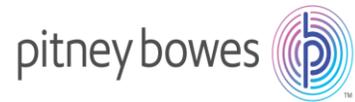
Participating State: State of Nebraska	Contractor: Pitney Bowes, Inc
By: 	By: 
Name: Marilyn Bottrell	Name: Arthur E. Adams Jr.
Title: AS Material Administrator	Title: Director State and Local Contracts
Date: 10-21-2015	Date: 10/7/2015

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	thay@naspovaluepoint.org

**[Please email fully executed PDF copy of this document to [PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org) posting in appropriate data bases]**



## WSCA Price Book MPA # ADSP011-00000411-7, A8

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effective date 10/28/2015

AF 1%

Meters Subscriptions

Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

Postage Meter Rentals Meter	Description	MSRP/Q	Monthly Contract Price	Quarterly Contract Price	discount%
K7M0	Mail Station	\$77.00	\$18.00	\$54.00	30%
PR00-LOW	DM125 meter	\$141.00	\$33.00	\$99.00	30%
PR00-HIGH	DM225 meter	\$218.00	\$35.00	\$105.00	52%
G900-LOW	DM300 meter	\$222.00	\$40.00	\$120.00	46%
G900-MID	DM400 meter	\$264.00	\$45.00	\$135.00	49%
G900-HIGH	DM475 meter	\$286.00	\$50.00	\$150.00	48%
1M00-LOW	DM500-DM575 meter	\$287.00	\$67.00	\$201.00	30%
1M00-HIGH	DM825-DM1100 meter	\$315.00	\$74.00	\$222.00	30%
4W00-LOW	CONNECT+ 1000/2000 meter	\$243.00	\$57.00	\$171.00	30%
4W00-HIGH	CONNECT+ 3000 meter	\$298.00	\$70.00	\$210.00	30%

no new sales permitted  
no new sales permitted

Connect+ Subscriptions	Description	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
MSG5	Sprint 3G Subscription	\$45.00	\$37.80	\$113.40	16%
DSGS	Sprint 4G Router Subscription	\$70.00	\$58.80	\$176.40	16%
WTP5	Connect + Ship a Package Subscription	\$10.00	\$8.40	\$25.20	16%

with new Connect+ orders only

Purchase Power *prices are in addition to meter rental price	Description	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
K7M0	Mail Station	\$7.00	\$7.00	\$21.00	0%
PR00-LOW	DM125 meter	\$7.00	\$7.00	\$21.00	0%
PR00-HIGH	DM225 meter	\$7.00	\$7.00	\$21.00	0%
G900-LOW	DM300 meter	\$7.00	\$7.00	\$21.00	0%
G900-MID	DM400 meter	\$7.00	\$7.00	\$21.00	0%
G900-HIGH	DM475 meter	\$7.00	\$7.00	\$21.00	0%
1M00-LOW	DM500-DM875 meter	\$15.00	\$15.00	\$45.00	0%
1M00-HIGH	DM900-DM1100 meter	\$15.00	\$15.00	\$45.00	0%
1W00-LOW	CONNECT+ 1000/2000 meter	\$15.00	\$15.00	\$45.00	0%
1W00-HIGH	CONNECT+ 3000 meter	\$15.00	\$15.00	\$45.00	0%

Confirmation Services *prices are in addition to meter rental price	Description	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
7PRO-LOW	confirmation services for DM125 meter	\$7.00	\$5.90	\$17.70	16%
7PRO-HIGH	confirmation services for DM225 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-LOW	confirmation services for DM300 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-MID	confirmation services for DM400 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-HIGH	confirmation services for DM475 meter	\$7.00	\$5.90	\$17.70	16%
1D00-LOW	confirmation services DM500-DM875 meter	\$17.00	\$14.25	\$42.75	16%
1D00-HIGH	confirmation services DM900-DM1100 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-LOW	confirmation services for CONNECT+ 1000/2000 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-HIGH	confirmation services for CONNECT+ 3000 meter	\$17.00	\$14.25	\$42.75	16%

Electronic Return Receipt *prices are in addition to meter rental price	Description	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
G9SS-LOW	electronic return receipt for DM300 meter	\$21.00	\$17.60	\$52.80	16%
G9SS-MID	electronic return receipt for DM400 meter	\$21.00	\$17.60	\$52.80	16%

Meters Subscriptions

G9SS-HIGH	electronic return receipt for DM475 meter	\$21.00	\$17.60	\$52.80	16%
1D00-LOW	electronic return receipt DM500-DM875 meter	\$25.00	\$21.00	\$63.00	16%
1D00-HIGH	electronic return receipt DM900-DM1100 meter	\$45.00	\$38.00	\$114.00	16%
M9SS-LOW	electronic return receipt for CONNECT+ 1000/2000 meter	\$25.00	\$21.00	\$63.00	16%
M9SS-HIGH	electronic return receipt for CONNECT+ 3000 meter	\$25.00	\$21.00	\$63.00	16%

<b>Inview Accounting</b>		<b>Monthly Contract</b>			
<b>*prices are in addition to meter rental price</b>		<b>MSRP/M</b>	<b>Price</b>	<b>Quarterly Contract Price</b>	<b>discount%</b>
NVMA	INVIEW TMR - SINGLE METER(DM SERIES)	\$4.00	\$3.35	\$10.05	16%
NVMH	INVIEW TMR - SINGLE METER(CONNECT SERIES)	\$12.00	\$10.10	\$30.30	16%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7.00	\$5.85	\$17.55	16%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15.00	\$12.65	\$37.95	16%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50.00	\$42.00	\$126.00	16%
NVME	INVIEW TMR - UP TO 50 METERS	\$100.00	\$84.00	\$252.00	16%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150.00	\$126.00	\$378.00	16%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250.00	\$210.00	\$630.00	16%

<b>Sendsuite Tracking Online</b>		<b>Monthly Contract</b>			
		<b>MSRP/M</b>	<b>Price</b>	<b>Quarterly Contract Price</b>	<b>discount%</b>
T6RL	Add extra recipients, low volume	\$20.00	\$16.80	\$50.40	16%
T6RM	Add extra recipients, mid volume	\$15.00	\$12.60	\$37.80	16%
T6RH	Add extra recipients, high volume	\$10.00	\$8.40	\$25.20	16%
T6RV	Add extra recipients, very high volume	\$5.00	\$4.20	\$12.60	16%
T6DL	Device connectivity charge, low adds	\$50.00	\$42.00	\$126.00	16%
T6DH	Device connectivity charge, high adds	\$40.00	\$33.60	\$100.80	16%
T6LL	location connectivity charge, low adds	\$35.00	\$29.40	\$88.20	16%
T6LH	location connectivity charge, high adds	\$25.00	\$21.00	\$63.00	16%
T69R	SendSuite Tracking Online Receive	\$99.00	\$83.16	\$249.48	16%
T69N	Enhanced Receive and Notification	\$199.00	\$167.16	\$501.48	16%
T69D	Complete Receive and Delivery Management	\$299.00	\$251.16	\$753.48	16%

<b>PB SmartPostage</b>		<b>Monthly Contract</b>			
		<b>MSRP/M</b>	<b>Price</b>	<b>Quarterly Contract Price</b>	<b>discount%</b>
PTF1	PB SmartPostage - Single Location	\$15.00	\$11.25	\$33.75	25%
PTF2	PB SmartPostage - Single Location with 5lb scale	\$17.00	\$12.75	\$38.25	25%
PTEB	PB SmartPostage - Enterprise (price per location)	\$24.00	\$18.00	\$54.00	25%
PTEC	PB SmartPostage - Enterprise with 5lb scale (price per location)	\$25.00	\$18.75	\$56.25	25%

Mailing Systems, Ultra Low Volume

Mailing Systems, Ultra Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA		% Off MSRP	Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP		
K7MC	Accessories	Meter Connection Kit	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a	
M0L2	Base System	Mailstation 2 With 2Lb Scale	\$470.00	\$261.09	45%	\$78.00	\$58.50	25%	\$5.00	n/a	n/a	0%	n/a	
M0L5	Base System	Mailstation 2 With 5Lb Scale	\$510.00	\$283.31	45%	\$78.00	\$58.50	25%	\$5.00	n/a	n/a	0%	n/a	

Mailing Systems, Low Volume

Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		MSRP SMA	Contract Annual SMA	
							Years 2-5	% Off MSRP		Contract Monthly SLA	Years 2-5
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FAD	Accounting Options	Accounting (50 Dept) Software	\$340.00	\$188.87	45%	n/a	n/a	0%	n/a	n/a	n/a
1FAE	Accounting Options	Accounting (50 Dept) Software	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FBL	Accounting Options	Inview 50 Dept Accounting	\$340.00	\$188.87	45%	n/a	n/a	0%	n/a	n/a	n/a
1FBM	Accounting Options	Inview 100 Dept Accounting	\$625.00	\$347.19	45%	n/a	n/a	0%	n/a	n/a	n/a
1FBN	Accounting Options	Inview 300 Dept Accounting	\$1,045.00	\$580.50	45%	n/a	n/a	0%	n/a	n/a	n/a
1FM2	Weighing Options	Disable Manual Weigh Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FS2	Accessories	USPS Special Confirmation Services	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FY8	Options	95 LPM Feature	\$1,350.00	\$749.93	45%	n/a	n/a	0%	n/a	n/a	n/a
1FY9	Options	70 LPM Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FZ0	Weighing Options	Differential/rental Weighing	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FZ9	Performance	DM400C 120LPM Performance Upgrade	\$2,095.00	\$1,163.77	45%	n/a	n/a	0%	n/a	n/a	n/a
49A-G	Options	Wi-Fi Device	\$49.99	\$27.76	45%	n/a	n/a	0%	n/a	n/a	n/a
F9DD	Accessories	Conf Services Welcome Kit	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
F9DS	Accessories	Mail Machine Tune Up	\$407.00	\$226.09	45%	n/a	n/a	0%	n/a	n/a	n/a
F9FE	Options	Analog Access Connection Fee (DM125/DM225)	\$149.00	\$82.77	45%	n/a	n/a	0%	n/a	n/a	n/a
F9FG	Options	Analog Access Connection Fee (DM300/DM400/DM475)	\$199.00	\$110.54	45%	n/a	n/a	0%	n/a	n/a	n/a
PRM1	Accessories	Moistener For DM125	\$370.00	\$205.54	45%	n/a	n/a	0%	n/a	n/a	n/a
SBRP	Base System	DM125 Desktop Mailing System	\$80.00	\$44.44	45%	n/a	n/a	0%	n/a	n/a	n/a
SATA	Base System	DM400C Digital Meter System	\$3,145.00	\$1,747.05	45%	\$352.00	\$264.00	25%	\$25.00	n/a	n/a
SBYP	Base System	DM300C Digital Meter System	\$1,835.00	\$1,019.34	45%	\$171.00	\$128.25	25%	\$12.00	n/a	n/a
SPY8	Accessories	Report Printer	\$835.00	\$463.84	45%	\$163.00	\$122.25	25%	\$11.00	n/a	n/a
SVBB	Base System	Green DM400C Digital Meter System	\$2,515.00	\$1,397.08	45%	\$352.00	\$264.00	25%	\$25.00	n/a	n/a
SVDF	Base System	DM225 Digital Mailing System	\$1,215.00	\$674.93	45%	\$79.00	\$59.25	25%	\$6.00	n/a	n/a
T320	Accessories	Non-Contact Programmable Wedge Scanner	\$1,995.00	\$1,108.22	45%	\$303.00	\$227.25	25%	\$21.00	n/a	n/a

Mailing Systems, Medium Volume

Mailing Systems, Medium Volume	Offortory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
1FOP	Rates	PDP Rates Module	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FOR	Rates	USPS Residual Postage Rates	\$835.00	\$548.18	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FCD	Rates	Carrier Rate Package (Standard Rates, UPS, Fedex)	\$520.00	\$341.38	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFM	Options	Connect+ Laser Printer Enabled	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSA	Performance	130 LPM Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSB	Performance	160 LPM Feature	\$785.00	\$515.35	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSC	Performance	180 LPM Feature	\$2,610.00	\$1,713.47	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSD	Performance	130/70 LPM Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSE	Performance	160/95 LPM Feature	\$1,835.00	\$1,204.68	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSF	Performance	180/115 LPM Feature	\$4,195.00	\$2,754.02	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
AZBA	Base Sytem	Connect+ 1000 Series	\$6,560.00	\$4,306.64	35%	\$354.00	\$265.50	25%	\$25.00	n/a	n/a	0%	n/a
AZBB	Base Sytem	Connect+ 2000 Series	\$12,335.00	\$8,097.93	35%	\$539.60	\$404.70	25%	\$38.00	n/a	n/a	0%	n/a
AZBE	Options	Connect+ Mono Printer	\$0.00	\$0.00	0%	\$439.00	\$329.25	25%	\$31.00	n/a	n/a	0%	n/a
AZBF	Options	Connect+ 1000 Color Printer	\$2,095.00	\$1,375.77	35%	\$547.00	\$410.25	25%	\$38.00	n/a	n/a	0%	n/a
AZBL	Options	Connect+ 2000 Color Printer	\$0.00	\$0.00	0%	\$547.00	\$410.25	25%	\$38.00	n/a	n/a	0%	n/a
F9A1	Accounting Options	Upgrading To 50 Dept Accts On P700/P7L1	\$415.00	\$272.45	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9A2	Accounting Options	Upgrading To 100 Dept Accts On 1P00/1M00/G900	\$930.00	\$610.55	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9A3	Accounting Options	Upgrading To 300 Dept Accts On 1M00	\$1,560.00	\$1,024.14	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVXA	Base System	DM475 Digital Mailing System	\$7,860.00	\$5,160.09	35%	\$635.00	\$476.25	25%	\$44.00	n/a	n/a	0%	n/a
SVXC	Base Sytem	Green DM475 Digital Mailing System	\$6,295.00	\$4,132.67	35%	\$635.00	\$476.25	25%	\$44.00	n/a	n/a	0%	n/a

Mailing Systems, High Volume

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance: Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$340.00	\$206.04	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1,560.00	\$945.36	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FA7	Accounting Options	Intelliview Subscription	\$415.00	\$251.49	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAB	Accounting Options	Dept Accounting Enabler	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAC	Accounting Options	No Accounting Software	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAL	Accounting Options	Inview Accounting - 50 Accounts	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAM	Accounting Options	Inview Accounting - 100 Accounts	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FAN	Accounting Options	Inview Accounting - 300 Accounts	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FC1	Rates	Carrier Rate Software (Fedex Standard)	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FNV	Options	Inview Startup Kit	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FR2	Options	USPS Retail Shipping Rates	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FR3	Options	USPS Presort Xtra Rates	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FR4	Rates	USPS Birm Rates	\$510.00	\$309.06	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FX6	Options	Auto Inscriptions	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FXA	Accounting Options	DM Interface For Inview (One Per Mail Machine)	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APA2	Accounting Options	100 Dept Accounting	\$625.00	\$378.75	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APA4	Accounting Options	500 Dept Accounting	\$1,350.00	\$818.10	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APA5	Accounting Options	1000 Dept Accounting	\$921.12	\$552.67	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APA7	Accounting Options	2000 Dept Accounting	\$1,835.00	\$1,101.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
AP49	Accounting Options	3000 Dept Accounting	\$2,360.00	\$1,416.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APF8	Graphics	Connect+ Vertical Market Fonts	\$155.00	\$93.93	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APF9	Graphics	Connect+ Creative Fonts	\$155.00	\$93.93	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFA	Graphics	Mygraphics Designer Enabled	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFB	Options	Color Graphics Printing	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFC	Options	Connect+ Wow Feature	\$6,810.00	\$4,126.86	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFD	Options	Energy Star Enabled	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APR2	Options	Connect+ Residual Rates	\$1,800.00	\$1,080.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APX1	Accessories	Ship a Package Bundle with Install	\$1,676.00	\$1,015.66	40%	\$64.00	\$48.00	25%	\$4.00	n/a	n/a	0%	n/a
APKA	Accessories	Connect + Ship a Package Application for APK1	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSG	Performance	165/105 LPM Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSH	Performance	220/135 LPM Feature	\$1,560.00	\$945.36	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSI	Performance	270/170 LPM Feature	\$6,295.00	\$3,814.77	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSK	Performance	310/205 LPM Feature	\$13,645.00	\$8,268.87	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSL	Base System	Connect+ 3000 Series Non-Wow	\$12,060.00	\$7,308.36	40%	\$2,143.00	\$1,607.25	25%	\$149.00	n/a	n/a	0%	n/a
AZB0	Base System	Connect+ 3000 Series Wow	\$18,110.00	\$10,974.66	40%	\$2,143.00	\$1,607.25	25%	\$149.00	n/a	n/a	0%	n/a
AZBG	Options	Black Graphics Upgrade	\$720.00	\$436.32	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
AZBM	Options	Connect+ 3000 Color Printer	\$0.00	\$0.00	0%	\$547.00	\$410.25	25%	\$38.00	n/a	n/a	0%	n/a
BM21	Options	Connect+ Business Manager Interface	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERCL	Options	E-Return Receipt Reference Number Feature Only	\$475.00	\$402.99	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERCR	Options	E-Return Receipt Reference Number Package W/ DM Printer (Without Scanner)	\$720.00	\$610.85	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERPP	Options	E-Certified/ERR Productivity Pack	\$1,587.00	\$1,346.41	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERR1	Options	E-Return Receipt Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
ERR2	Options	E-Return Receipt Reference Number Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
G385134	Options	Programmable Keyboard	\$50.00	\$42.42	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSD1	Options	Standard Apps Center	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSD2	Options	High Res Apps Center	\$930.00	\$558.58	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP5	Options	Connect+ Power Stacker	\$2,305.00	\$1,396.83	40%	\$330.00	\$247.50	25%	\$23.00	n/a	n/a	0%	n/a
MW90006	Options	Power Stacker Portrait Flats Kit	\$510.00	\$432.68	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90007	Options	Connect+ Drop Stacker	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90090	Options	Connect+ Power Distribution Kit	\$100.00	\$60.60	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90147	Options	Wireless Keyboard	\$205.00	\$124.23	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90650	Options	Roll Tape Kit	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90651	Options	Roll Tape Kit	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90701	Options	100FT Lan Cable	\$205.00	\$124.23	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90702	Options	Wireless 4-Port Router	\$300.00	\$180.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90705	Options	Connect+ Pc System Connect	\$155.00	\$93.93	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW90806	Options	Power Stacker Extension	\$720.00	\$436.32	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MW97182	Options	Wireless Lan Adapter	\$155.00	\$93.93	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NV10	Options	Inview Tmr Web Acct Bundle - Single Unit	\$1,555.00	\$1,319.26	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NV20	Options	Inview MMS Setup Fee With No Web Accounting	\$205.00	\$173.92	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NV21	Options	Inview MMS With Web Accounting	\$1,750.00	\$1,484.70	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NV22	Options	Inview MMS Web Acct & Custom Rpts	\$1,500.00	\$1,350.00	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NVCR	Options	Inview Meter Consolidation	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NVCU	Options	Inview MMS Custom Reports	\$510.00	\$432.68	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NVRT	Options	Inview Reporting	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SBD5	Options	Barcode Scanner	\$835.00	\$506.01	40%	\$189.00	\$141.75	25%	\$13.00	n/a	n/a	0%	n/a
SV1B	Accounting Options	5 Site - Inview Accounting - 50 Accounts Upgrade	\$2,095.00	\$1,277.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV3A	Accounting Options	Upgrade To Inview Accounting - 100 Accounts	\$1,350.00	\$1,145.34	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV3B	Accounting Options	5 Site - Inview Accounting - 300 Accounts Upgrade	\$5,245.00	\$4,445.65	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV5A	Accounting Options	Inview 50 Dept Accounting Upgrade	\$340.00	\$206.04	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV6A	Accounting Options	Inview 100 Dept Accounting Upgrade	\$625.00	\$530.25	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SV7A	Accounting Options	Inview 300 Dept Accounting Upgrade	\$1,045.00	\$886.58	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVAR	Accounting Options	Inview Accounting - 100 Accounts Upgrade	\$625.00	\$378.75	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Mailing Systems, High Volume

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance: Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
SVWA	Options	Connect+ Series Console With Scale Stand	\$2,130.00	\$1,290.78	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWB	Options	Bridge For Connect+ Series Console	\$475.00	\$335.83	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWC	Options	Double Drawer And Door Kit For Connect+ Series Console	\$1,100.00	\$666.60	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWD	Options	Additional Scale Stand For Connect+ Series Console	\$260.00	\$183.82	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWX	Options	Console Extension Kit	\$510.00	\$432.68	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Integrated Postal Scales

Integrated Postal Scales	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA		% Off MSRP	Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP		
1FW1	Weighing Options	Differential/rental Weighing Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FW4	Weighing Options	5 Lb Integrated Weighing	\$1,730.00	\$873.65	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FW5	Weighing Options	15 Lb Interfaced Weighing	\$2,465.00	\$1,244.83	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FW6	Weighing Options	30 Lb Interfaced Weighing	\$2,820.00	\$1,424.10	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FW7	Weighing Options	70 Lb Interfaced Weighing	\$3,145.00	\$1,588.23	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FW8	Weighing Options	189 Lb Interfaced Weighing	\$4,355.00	\$2,199.28	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FWF	Weighing Options	10 Lb Integrated Weighing	\$2,150.00	\$1,085.75	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FWP	Weighing Options	Green 15 Lb Integrated Weighing	\$1,770.00	\$893.85	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FWV	Weighing Options	5 Lb Interfaced Weighing	\$1,730.00	\$873.65	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FWW	Weighing Options	10 Lb Interfaced Weighing	\$2,150.00	\$1,085.75	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1FWX	Weighing Options	15 Lb Interfaced Weighing	\$2,465.00	\$1,244.83	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1GW2	Weighing Options	2Lb Integrated Weighing	\$760.00	\$383.80	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1GW5	Weighing Options	5 Lb Integrated Weighing	\$1,130.00	\$570.65	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
1GW9	Weighing Options	10 Lb Integrated Weighing	\$1,445.00	\$729.73	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
F9B1	Weighing Options	Upgrade 5Lb To 15Lb Weighing (DM300-DM550)	\$1,255.00	\$633.78	50%	\$190.00	\$142.50	25%	\$13.00	n/a	n/a	n/a	0%	n/a
F9RA	Weighing Options	Upgrading From 2Lb To 5Lb Weighing Feature On DM125	\$335.00	\$169.18	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
F9RB	Weighing Options	Adding 5Lb Integrated Weighing Platform To DM125	\$1,045.00	\$527.73	50%	\$26.00	\$19.50	25%	\$2.00	n/a	n/a	n/a	0%	n/a
MP1A	Weighing Options	10Lb Integrated Platform	\$0.00	\$0.00	0%	\$59.00	\$44.25	25%	\$4.00	n/a	n/a	n/a	0%	n/a
MP30	Weighing Options	15/30 Lb Scale Platform	\$0.00	\$0.00	0%	\$190.00	\$142.50	25%	\$13.00	n/a	n/a	n/a	0%	n/a
MP3R	Weighing Options	Green 15/30Lb Weigh Plat	\$0.00	\$0.00	0%	\$190.00	\$142.50	25%	\$13.00	n/a	n/a	n/a	0%	n/a
MP49	Weighing Options	70/150 Lb Scale Platform	\$0.00	\$0.00	0%	\$246.00	\$184.50	25%	\$17.00	n/a	n/a	n/a	0%	n/a
MP4D	Weighing Options	10Lb Scale	\$0.00	\$0.00	0%	\$79.00	\$59.25	25%	\$6.00	n/a	n/a	n/a	0%	n/a
MP4R	Weighing Options	Green 70/149Lb Weigh Plat	\$0.00	\$0.00	0%	\$246.00	\$184.50	25%	\$17.00	n/a	n/a	n/a	0%	n/a
MP9G	Weighing Options	10Lb Integrated Weighing	\$0.00	\$0.00	0%	\$81.00	\$60.75	25%	\$6.00	n/a	n/a	n/a	0%	n/a
MP9R	Weighing Options	Reconditioned MP9G(Integrated Weighing)	\$0.00	\$0.00	0%	\$81.00	\$60.75	25%	\$6.00	n/a	n/a	n/a	0%	n/a
MP1C1	Weighing Options	Integrated Weighing Platform DM225	\$0.00	\$0.00	0%	\$59.00	\$44.25	25%	\$4.00	n/a	n/a	n/a	0%	n/a
MP1C4	Weighing Options	Integrated Weighing Platform	\$0.00	\$0.00	0%	\$26.00	\$19.50	25%	\$2.00	n/a	n/a	n/a	0%	n/a
P7W3	Weighing Options	30Lb Integrated Weighing	\$2,820.00	\$1,424.10	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
P7W5	Weighing Options	5 Lb Integrated Weighing	\$970.00	\$489.85	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
PRP5	Weighing Options	5 Lb Integrated Weighing	\$1,130.00	\$570.65	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
PRP9	Weighing Options	10 Lb Integrated Weighing	\$1,445.00	\$729.73	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
PRW2	Weighing Options	2Lb Integrated Weighing	\$710.00	\$358.55	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
PRW3	Weighing Options	30 Lb Interfaced Weighing	\$2,820.00	\$1,424.10	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
PRW5	Weighing Options	5Lb Integrated Weighing	\$1,045.00	\$527.73	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
PRW7	Weighing Options	70 Lb Interfaced Weighing	\$3,145.00	\$1,588.23	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a
PRW9	Weighing Options	10 Lb Integrated Weighing	\$1,445.00	\$729.73	50%	n/a	n/a	0%	n/a	n/a	n/a	n/a	0%	n/a

Letter Folders, High Volume

Letter Folders, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DF80	Base System	DF800 Officeright Folder	\$4,616.00	\$3,822.97	18%	\$486.00	\$364.50	25%	\$34.00	n/a	n/a	0%	n/a
DF8R	Base System	Green DF800 Officeright Folder	\$3,276.00	\$2,713.18	18%	\$486.00	\$364.50	25%	\$34.00	n/a	n/a	0%	n/a
DF90	Base System	DF900 Officeright Folder	\$5,841.00	\$4,837.52	18%	\$729.00	\$546.75	25%	\$51.00	n/a	n/a	0%	n/a
DF9C	Accessories	Cross Fold Kit	\$615.00	\$509.34	18%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DF9R	Base System	Green DF900 Officeright Folder	\$4,306.00	\$3,566.23	18%	\$729.00	\$546.75	25%	\$51.00	n/a	n/a	0%	n/a
DFCS	Accessories	Conveyor Stacker	\$820.00	\$679.12	18%	\$73.00	\$54.75	25%	\$5.00	n/a	n/a	0%	n/a
DFHC	Accessories	High Capacity Extension	\$305.00	\$252.60	18%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWE	Furniture	Console With Caster Kit	\$1,920.00	\$1,357.44	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Folder/Inserters, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DF10	Base System	DF100 Letter Perfect Folder	\$350.00	\$282.80	20%	\$75.00	\$56.25	25%	\$5.00	n/a	n/a	0%	n/a
DI2R	Base System	Green Officeright DI200 (2) Station	\$3,315.00	\$2,678.52	20%	\$492.00	\$369.75	25%	\$34.00	n/a	n/a	0%	n/a
DI4X	Base System	Green 3 Station DI425 Without OMR	\$11,837.00	\$9,564.30	20%	\$1,617.00	\$1,212.75	25%	\$113.00	n/a	n/a	0%	n/a
DIT0	Accessories	Height Adjustable Table, 72In. W/Shelf & Locking Doors	\$1,850.00	\$1,307.95	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT1	Accessories	Height Adjustable Table, 60In. W/Shelf & Locking Doors	\$2,215.00	\$1,566.01	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT2	Accessories	Height Adjustable Table, 60In. W/Shelf	\$1,905.00	\$1,346.84	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F37A	Accessories	OMR Add-On Scanning Kit For DI380/DI425	\$1,594.00	\$1,287.95	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F37S	Accessories	Enhanced OMR Option For DI380/DI425	\$1,545.00	\$1,248.36	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WSSB	Accessories	Planetpress Envelopenow	\$1,025.00	\$828.20	20%	n/a	n/a	0%	n/a	\$170.00	\$127.50	25%	\$12.00

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
D15W	Base System	Green D1500 4 Station	\$14,877.00	\$12,020.62	20%	\$2,453.00	\$1,839.75	25%	\$171.00	n/a	n/a	0%	n/a
D15X	Base System	Green D1500 3 Station	\$14,117.00	\$11,406.54	20%	\$2,453.00	\$1,839.75	25%	\$171.00	n/a	n/a	0%	n/a
D15Z	Base System	Green D1500 6 Station	\$17,887.00	\$14,452.70	20%	\$2,453.00	\$1,839.75	25%	\$171.00	n/a	n/a	0%	n/a
D16X	Base System	Green D1600 4 Station	\$17,257.00	\$13,943.66	20%	\$2,453.00	\$1,839.75	25%	\$171.00	n/a	n/a	0%	n/a
D16Y	Base System	Green D1600 5 Station	\$19,237.00	\$15,543.50	20%	\$2,453.00	\$1,839.75	25%	\$171.00	n/a	n/a	0%	n/a
D16Z	Base System	Green D1600 6 Station	\$21,047.00	\$17,005.98	20%	\$2,453.00	\$1,839.75	25%	\$171.00	n/a	n/a	0%	n/a
F572	Accessories	Mail Run Assistance	\$545.00	\$440.36	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SP6Z	Accessories	Stacker For DF500 W/ Kit	\$1,245.00	\$1,005.96	20%	\$121.00	\$90.75	25%	\$8.00	n/a	n/a	0%	n/a
T101	Furniture	Tablet Option	\$1,905.00	\$1,539.24	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T102	Accessories	Fixed Beam Barcode Scanning Option	\$1,995.00	\$1,611.96	20%	\$300.00	\$225.00	25%	\$21.00	n/a	n/a	0%	n/a
T103	Accessories	2D Scanning Option	\$2,995.00	\$2,419.96	20%	\$450.00	\$337.50	25%	\$31.00	n/a	n/a	0%	n/a
T120	Base System	Relay 2000 Inserting System	\$11,225.00	\$9,069.80	20%	\$1,158.00	\$868.50	25%	\$81.00	n/a	n/a	0%	n/a
T130	Base System	Relay 3000 Inserting System	\$17,445.00	\$14,095.56	20%	\$1,617.00	\$1,212.75	25%	\$113.00	n/a	n/a	0%	n/a
T140	Base System	Relay 4000 Inserting System	\$20,385.00	\$16,471.08	20%	\$2,321.00	\$1,740.75	25%	\$162.00	n/a	n/a	0%	n/a
T1NK	Accessories	OMR Scanning Kit Relay 2000 W/Install & Training	\$1,595.00	\$1,288.76	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
D9P	Accessories	File Based Processing	\$16,150.00	\$9,786.90	40%	\$805.00	\$603.75	25%	\$56.00	\$360.00	\$270.00	25%	\$25.00
D9B	Accessories	Overflow Belt Stacker With Install To Height Stand	\$4,117.00	\$2,494.90	40%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
D9X	Accessories	2nd Stacker 4 Tandem Belt Stacker	\$0.00	\$0.00	0%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
DHS	Accessories	Non-Contact Keyboard Wedge Scanner	\$1,495.00	\$905.97	40%	\$318.00	\$238.50	25%	\$22.00	n/a	n/a	0%	n/a
DIRM	Accessories	Flat Screen Monitor Mount And Pc Storage Bin For IDP	\$980.00	\$593.88	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT8	Furniture	Height Adjustable Table, 60In. No Doors, Sliding Shelf	\$3,530.00	\$2,495.71	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT9	Furniture	Height Adjustable Table, 90In. No Doors, Sliding Shelf	\$4,585.00	\$3,241.60	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DITM	Furniture	Height Adjustable Table, 60 in. W/Locking Doors, Sliding Shelf	\$3,750.00	\$2,651.25	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DITR	Furniture	90 In. Motorized Table Extension	\$3,375.00	\$2,386.13	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F700327	Accessories	Special Tower Feeder Kit	\$260.00	\$157.56	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F72D	Accessories	Datamatrix Scanning For High Capacity Sheet Feeder	\$9,437.00	\$5,718.82	40%	\$1,154.00	\$865.50	25%	\$80.00	n/a	n/a	0%	n/a
F780183	Accessories	Sheet/Flat Env. Tray	\$205.00	\$124.23	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F780184	Accessories	Insert Tray	\$205.00	\$124.23	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790018	Furniture	18 In. Table Extension	\$370.00	\$261.59	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790019	Furniture	30 In. Table Extension	\$475.00	\$335.83	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790052	Furniture	42 In. Table Extension	\$515.00	\$364.11	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790250	Accessories	Scanner Mounting Kit For High Capacity Sheet Feeder	\$820.00	\$496.92	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790725	Accessories	Sales Kit - Feeder Insert Support	\$85.00	\$51.51	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790726	Furniture	Sales Kit - Adjustable Angle Tray	\$125.00	\$88.38	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7D1	Accessories	Bottom Address Inverter Kit	\$1,025.00	\$621.15	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7DU	Accessories	High Capacity Feeder Adapter (For Color Idp Only)	\$2,055.00	\$1,245.33	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7F5	Accessories	Hardware W/ Basic Integrity Omr Software	\$3,137.00	\$1,901.02	40%	\$226.00	\$169.50	25%	\$16.00	n/a	n/a	0%	n/a
F7MS	Accessories	Moving Beam Picket Barcode Scanner For High Capacity Sheet Feeder	\$4,167.00	\$2,525.20	40%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
F7MT	Accessories	Mail Machine Interface For Connect+ 1000/2000	\$3,290.00	\$1,993.74	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7MU	Accessories	Mail Machine Interface For Connect+ 3000	\$3,290.00	\$1,993.74	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7S1	Accessories	Enhanced Integrity Omr	\$1,545.00	\$936.27	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7S2	Accessories	Selective Operations Omr	\$1,545.00	\$936.27	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7SB	Accessories	Barcode Scanning Software	\$2,060.00	\$1,248.36	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7T2	Accessories	2 Feeder Tower	\$3,090.00	\$1,872.54	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7T4	Accessories	4 Feeder Tower	\$5,665.00	\$3,432.99	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7TB	Accessories	Tower Omr & Barcode Scanning Hardware W/ Basic Integrity Omr Software	\$3,137.00	\$1,901.02	40%	\$377.00	\$282.75	25%	\$26.00	n/a	n/a	0%	n/a
T10E	Accessories	Exit Scanning Control Package	\$2,155.00	\$1,305.93	40%	\$454.00	\$340.50	25%	\$32.00	n/a	n/a	0%	n/a
T10F	Accessories	Standard Exit Scanning Software	\$2,675.00	\$1,621.05	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T10G	Accessories	Professional Exit Scanning Software	\$7,985.00	\$4,838.91	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T10H	Accessories	Exit Scanning Transport And Camera	\$4,675.00	\$2,833.05	40%	\$701.00	\$525.75	25%	\$49.00	\$482.00	\$361.50	25%	\$34.00
T150	Base System	Relay 5000 Inserting System With Four Feeder Tower	\$27,315.00	\$16,552.89	40%	\$2,453.00	\$1,839.75	25%	\$171.00	n/a	n/a	0%	n/a
T160	Base System	Relay 6000 Inserting System	\$42,095.00	\$25,509.57	40%	\$3,477.00	\$2,607.75	25%	\$242.00	n/a	n/a	0%	n/a
T170	Base System	Relay 7000 Inserting System	\$47,355.00	\$28,697.13	40%	\$4,334.00	\$3,250.50	25%	\$302.00	n/a	n/a	0%	n/a
T180	Base System	Relay 8000 Inserting System	\$68,825.00	\$41,707.95	40%	\$5,763.00	\$4,322.25	25%	\$402.00	n/a	n/a	0%	n/a
T1BB	Accessories	Horizontal Belt Stacker With Install To Height Stand	\$4,115.00	\$2,493.69	40%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
T1BD	Accessories	Tandem Horizontal Belt Stacker With Install To Height Stand	\$5,370.00	\$3,254.22	40%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
T1ET	Accessories	Exit Transport	\$1,995.00	\$1,208.97	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1FS	Accessories	Flat Sealer	\$4,295.00	\$2,602.77	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1HC	Accessories	High Capacity Sheet Feeder	\$6,895.00	\$4,178.37	40%	\$902.00	\$676.50	25%	\$63.00	n/a	n/a	0%	n/a
T1RC	Furniture	60 In. Height Adjustable Table, No Doors, Sliding Shelf	\$3,530.00	\$2,495.71	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RD	Furniture	90 In. Height Adjustable Table, No Doors, Sliding Shelf	\$4,585.00	\$3,241.60	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RE	Furniture	60 In. Height Adjustable Table W/ Locking Doors And Sliding Shelf	\$3,750.00	\$2,651.25	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RF	Furniture	90 In. Motorized Table Extension	\$3,375.00	\$2,386.13	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RG	Furniture	Height Adj. Table, 72 In. W/ Shelf And Locking Doors	\$1,850.00	\$1,307.95	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RH	Furniture	Height Adj. Table, 60 In. W/ Shelf And Locking Doors	\$2,215.00	\$1,566.01	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RI	Furniture	Height Adj. Table, 60 in. W/ Shelf	\$1,905.00	\$1,346.84	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RM	Accessories	Tower Omr Barcode Scanning Hardware	\$3,137.00	\$1,901.02	40%	\$377.00	\$282.75	25%	\$26.00	n/a	n/a	0%	n/a
T1RS	Accessories	Vertical Power Stacker	\$1,755.00	\$1,063.53	40%	\$167.00	\$125.25	25%	\$12.00	n/a	n/a	0%	n/a
T1VP	Accessories	Vertical Power Stacker	\$1,975.00	\$1,196.85	40%	\$167.00	\$125.25	25%	\$12.00	n/a	n/a	0%	n/a

Envelope Addressing System, Low Volume

Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials-regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
W190016	Accessories	10 Ft Parallel Cable	\$70.00	\$56.56	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W190017	Accessories	10 Ft Serial Cable Inc W/ Addressright System (Not Compatible With W650)	\$69.00	\$55.75	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W624	Accessories	Laser Tray Tag Label And Report Printer	\$715.00	\$577.72	20%	\$163.00	\$122.25	25%	\$11.00	n/a	n/a	0%	n/a
W709	Accessories	Envelope Designer Plus Software And Art Manias Cd W/ Over 5,000 Cliparts And Fonts	\$380.00	\$307.04	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W763	Accessories	W760 Stacker For Addressright Systems (Incls Printer Interface)	\$2,075.00	\$1,676.60	20%	\$206.00	\$154.50	25%	\$14.00	n/a	n/a	0%	n/a
W764	Accessories	W760 Stacker And Dryer For Addressright Printers	\$3,045.00	\$2,460.36	20%	\$321.00	\$240.75	25%	\$22.00	n/a	n/a	0%	n/a
W76C	Accessories	Green W760 Stacker	\$1,460.00	\$1,179.68	20%	\$206.00	\$154.50	25%	\$14.00	n/a	n/a	0%	n/a
W823	Accessories	Feedright Feeder For Da950	\$7,170.00	\$5,793.36	20%	\$1,077.00	\$807.75	25%	\$75.00	n/a	n/a	0%	n/a
W853	Accessories	Ink Dryer For W760 Stacker	\$985.00	\$795.88	20%	\$115.00	\$86.25	25%	\$8.00	n/a	n/a	0%	n/a
W85R	Accessories	Green W853 Ink Dryer For W760 Stacker	\$695.00	\$561.56	20%	\$115.00	\$86.25	25%	\$8.00	n/a	n/a	0%	n/a

Envelope Addressing System, Medium Volume

Envelope Addressing System, Ink Jet, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DA5C	Base System	DA50S Addressright Printer	\$8,022.00	\$6,481.78	20%	\$1,436.00	\$1,077.00	25%	\$100.00	n/a	n/a	0%	n/a
DA5X	Base System	Green DA50S Addressright Printer	\$6,957.00	\$5,621.26	20%	\$1,436.00	\$1,077.00	25%	\$100.00	n/a	n/a	0%	n/a
DA7C	Base System	DA70S Addressright Printer	\$17,717.00	\$14,315.34	20%	\$1,787.00	\$1,340.25	25%	\$125.00	n/a	n/a	0%	n/a
DA7X	Base System	Green DA70S Addressright Printer	\$12,907.00	\$10,428.86	20%	\$1,787.00	\$1,340.25	25%	\$125.00	n/a	n/a	0%	n/a

Envelope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SMA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
CRM4	Accessories	Connectright Mailer Electronically Delivered Business Services Suite Software Feature Set	\$1,230.00	\$993.84	20%	n/a	n/a	0%	n/a	\$400.00	\$300.00	25%	\$28.00
CRM7	Base System	Connectright Mailer Electronically Delivered Stand-Alone Software	\$2,365.00	\$1,910.92	20%	n/a	n/a	0%	n/a	\$1,200.00	\$900.00	25%	\$84.00
CRM8	Base System	Connectright Mailer Electronically Delivered Integrated Software	\$2,365.00	\$1,910.92	20%	n/a	n/a	0%	n/a	\$1,200.00	\$900.00	25%	\$84.00
DA8A	Accessories	High Speed Conveyor Stacker For Da80F	\$3,955.00	\$3,195.64	20%	\$304.00	\$228.00	25%	\$21.00	n/a	n/a	0%	n/a
DA8N	Base System	DA80F High Speed Fixed Head Printer	\$9,852.00	\$7,960.42	20%	\$1,247.00	\$935.25	25%	\$87.00	n/a	n/a	0%	n/a
DA8X	Base System	Green DA80F High Speed Fixed Head Printer	\$7,752.00	\$6,263.62	20%	\$1,096.00	\$822.00	25%	\$76.00	n/a	n/a	0%	n/a
DA9K	Base System	DA95F High Performance Fixed Head Printer With Feedright Feeder	\$22,452.00	\$18,141.22	20%	\$1,942.00	\$1,456.50	25%	\$135.00	n/a	n/a	0%	n/a
DA9L	Base System	DA95F High Performance Fixed Head Printer With Feedright Feeder, Stacker, Dryer And Stand	\$29,802.00	\$24,080.02	20%	\$2,438.00	\$1,828.50	25%	\$170.00	n/a	n/a	0%	n/a
DA9M	Base System	DA95F High Performance Fixed Head Printer With Integrated Stacker	\$27,282.00	\$22,043.86	20%	\$1,361.00	\$1,020.75	25%	\$95.00	n/a	n/a	0%	n/a
DA9N	Base System	DA95F High Performance Fixed Head Printer	\$20,352.00	\$16,444.42	20%	\$865.00	\$648.75	25%	\$60.00	n/a	n/a	0%	n/a
DA9X	Base System	Green DA95F High Speed Fixed Head Printer	\$15,407.00	\$12,448.86	20%	\$865.00	\$648.75	25%	\$60.00	n/a	n/a	0%	n/a
DA5C	Base System	Integrated Stacker W/ Stand And High Output Dryer	\$6,975.00	\$5,635.80	20%	\$507.00	\$380.25	25%	\$35.00	n/a	n/a	0%	n/a
HP4-D	Accessories	PB Compatible 51629A Black Inkjet Print Cartridge	\$22.99	\$19.74	15%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
P20-A	Accessories	Prism DFJ-1000 Black Speed Ink Inkjet Cartridge	\$47.00	\$40.35	15%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W409	Accessories	Compaq 17in. Flat Panel Display	\$205.00	\$165.64	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W985025	Accessories	Hp External Multi Dvd Writer	\$160.00	\$129.28	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WP94	Accessories	Subscription For Print Services	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WS93	Accessories	Mailing Assistant Customization	\$814.00	\$657.71	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Tabbers, Low Volume

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
W760	Accessories	W760 Stacker For W350 Tabber	\$1,830.00	\$1,478.64	20%	\$206.00	\$154.50	25%	\$14.00	n/a	n/a	0%	n/a

Tabbers, Medium Volume

Tabbers, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA		% Off MSRP	Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP		
DT3A	Base System	W360 Multifunction Tabber System	\$21,105.00	\$13,855.43	35%	\$2,212.00	\$1,659.00	25%	\$154.00	n/a	n/a	0%	n/a	
DT3S	Accessories	W985 Conveyor Stacker For W360 Multifunction Tabber System	\$3,530.00	\$2,317.45	35%	\$304.00	\$228.00	25%	\$21.00	n/a	n/a	0%	n/a	
DT3T	Accessories	Stand For W985 Conveyor Stacker	\$840.00	\$551.46	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a	

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SMA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
1FAH	Information Management	IntelliLink Software Feature Code	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMC1	Information Management	DM Series Interface (DM300C-DM450C)	\$1,025.00	\$869.61	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMC2	Information Management	DM Series Interface (DM300C-DM450C)	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMFM	Information Management	Funds Management Meter Activation	\$300.00	\$169.68	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMH4	Information Management	Business Manager V2 Or V3 To New System Data Migration	\$814.00	\$690.60	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BM51	Information Management	Master Host Software Only	\$10,888.00	\$9,237.38	16%	\$138.00	\$103.50	25%	\$10.00	\$1,186.00	\$889.50	25%	\$83.00
BM52	Information Management	Business Manager Workstation - Software Only	\$3,350.00	\$2,842.14	16%	\$138.00	\$103.50	25%	\$10.00	\$680.00	\$510.00	25%	\$47.00
BM53	Information Management	Client Host Software Only	\$2,095.00	\$1,777.40	16%	\$138.00	\$103.50	25%	\$10.00	\$624.00	\$468.00	25%	\$43.00
BMSW	Information Management	Upgrade To Business Manager Sql Edition For New Customers	\$4,385.00	\$3,720.23	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMT1	Information Management	DM Infinity Interface	\$1,025.00	\$869.61	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMT2	Information Management	DM Infinity Interface	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMUP	Information Management	Business Manager 6.0 Upgrade For Xp	\$820.00	\$695.69	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMUR	Information Management	Business Manager 6.0 Upgrade For Win2000	\$835.00	\$708.41	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BMWA	Information Management	Business Manager Interface For Inview (One Per Host)	\$305.00	\$258.76	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIP2	Information Management	Production Reports Software (Software Only)	\$3,605.00	\$3,058.48	16%	\$411.00	\$308.25	25%	\$29.00	n/a	n/a	0%	n/a
J540	Sendsuite Tracking	Counter Signature Pad	\$1,995.00	\$1,692.56	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J546	Sendsuite Tracking	Counter Signature Pad Plus	\$1,995.00	\$1,692.56	16%	\$394.00	\$270.50	25%	\$20.00	n/a	n/a	0%	n/a
J582	Arrival	Tracking Assistant	\$1,795.00	\$1,522.88	16%	\$478.00	\$358.50	25%	\$33.00	n/a	n/a	0%	n/a
J583	Arrival	Tracking Assistant With Cradle	\$2,195.00	\$1,862.24	16%	\$478.00	\$358.50	25%	\$33.00	n/a	n/a	0%	n/a
J596005	Arrival	Docking Cradle For J560	\$495.00	\$419.96	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J596015	Arrival	4 Bay Docking Station (For Use With Multiple J5805)	\$995.00	\$844.16	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J596018	Arrival	J580 4Bay Interconnecting Cable	\$75.00	\$63.63	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J596019	Arrival	Single Bay Cradle (For Use With J582)	\$425.00	\$360.57	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J796016	Arrival Express	16 Mib Ram Memory Upgrade (Sim) To Upgrade V928/V929 Cpus	\$500.00	\$424.20	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
J796070	Sendsuite Live	Scanner Stand	\$145.00	\$123.02	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
JB96002	Information Management	Base Mount Display Kit For Jb64 And Jb67	\$160.00	\$135.74	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
JR64	Information Management	Green 150 Lb Rollertop Scale	\$695.00	\$589.64	16%	\$314.00	\$235.50	25%	\$22.00	n/a	n/a	0%	n/a
JR76	Information Management	Green J075 100 Lb Tabletop Scale	\$495.00	\$419.96	16%	\$222.00	\$166.50	25%	\$15.00	n/a	n/a	0%	n/a
MP05	Weighing Options	5 Lb Integrated Weighing	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP0X	Weighing Options	Differential Weighing 2-10lb	\$205.00	\$173.92	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP3X	Weighing Options	Differential Weighing 15-30lb	\$415.00	\$352.09	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP4X	Weighing Options	Differential Weighing 70Lb	\$930.00	\$789.01	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP5X	Weighing Options	Differential Weighing 149Lb	\$1,255.00	\$1,064.74	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSPQ	Sendsuite Shipping	Software Meter Interface - Per Meter (Connect+ Only)	\$300.00	\$254.52	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NSSD	Day Rate Mailing	Mailing Discounted Day Rate For Integration Or Implementation	\$1,428.00	\$1,211.52	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NW96000	Weighing Options	15Lb Scale Platform/Stand	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT28	Information Management	Pbsmartpostage Shipping Label Printer And 1 Roll Of Labels	\$275.00	\$233.31	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT25	Information Management	5 Pbsmartpostage Postage Sheets	\$17.00	\$14.42	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT38	Information Management	Pbsmartpostage Shipping Label Printer, 1 Roll Of Labels, 30 Lb Scale With Display	\$395.00	\$335.12	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT35	Information Management	Pbsmartpostage 30 Lb Scale With Display	\$130.00	\$110.29	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT4C	Information Management	Continuous Roll Of Postage Labels For Stamp Label Printer	\$40.00	\$33.94	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT4P	Information Management	Pbsmartpostage Stamp Label Printer And 1 Roll Of Labels	\$125.00	\$106.05	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT4R	Information Management	Roll Of Labels For Pbsmartpostage Stamp Label Printer	\$20.00	\$16.97	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT55	Information Management	Pbsmartpostage 5 Lb Scale With Display	\$80.00	\$67.87	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT78	Information Management	Pbsmartpostage Shipping Label Printer, 1 Roll Of Labels, 70 Lb Scale With Display	\$450.00	\$381.78	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT75	Information Management	Pbsmartpostage 70 Lb Scale With Display	\$185.00	\$156.95	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT98	Information Management	Pbsmartpostage Shipping Label Printer, 1 Roll Of Labels, 10 Lb Scale With Display	\$370.00	\$313.91	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PT95	Information Management	Pbsmartpostage 10 Lb Scale With Display	\$105.00	\$89.08	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDTK	Sendsuite	Sendsuite Link - Software Developer Toolkit	\$9,995.00	\$8,479.76	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SGB1	Sendsuite Live	UPS Domestic Api (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$108.00	\$81.00	25%	\$8.00
SGC1	Sendsuite Live	UPS Domestic Basic (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$108.00	\$81.00	25%	\$8.00
SGC2	Sendsuite Live	UPS Domestic Basic (2)	\$1,280.00	\$1,085.95	16%	n/a	n/a	0%	n/a	\$230.00	\$172.50	25%	\$16.00
SGCC	Sendsuite Live	UPS Domestic Basic (100)	\$8,000.00	\$6,787.20	16%	n/a	n/a	0%	n/a	\$1,440.00	\$1,080.00	25%	\$100.00
SGCE	Sendsuite Live	UPS Domestic Basic (Enterprise)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SGCL	Sendsuite Live	UPS Domestic Basic (50)	\$6,000.00	\$5,090.40	16%	n/a	n/a	0%	n/a	\$1,080.00	\$810.00	25%	\$75.00
SGCT	Sendsuite Live	UPS Domestic Basic (25)	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$720.00	\$540.00	25%	\$50.00
SGCV	Sendsuite Live	UPS Domestic Basic (5)	\$1,440.00	\$1,221.70	16%	n/a	n/a	0%	n/a	\$259.20	\$194.40	25%	\$18.00
SGCN	Sendsuite Live	UPS Domestic Basic (10)	\$2,400.00	\$2,036.80	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SGF1	Sendsuite Live	Fedex Transborder (1)	\$9,000.00	\$7,635.60	16%	n/a	n/a	0%	n/a	\$1,620.00	\$1,215.00	25%	\$113.00
SGF2	Sendsuite Live	Fedex Transborder (2)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SGFC	Sendsuite Live	Fedex Transborder (100)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SGFE	Sendsuite Live	Fedex Transborder (Enterprise)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SGFL	Sendsuite Live	Fedex Transborder (50)	\$90,000.00	\$76,356.00	16%	n/a	n/a	0%	n/a	\$16,200.00	\$12,150.00	25%	\$1,129.00
SGFT	Sendsuite Live	Fedex Transborder (25)	\$75,000.00	\$63,630.00	16%	n/a	n/a	0%	n/a	\$13,500.00	\$10,125.00	25%	\$841.00
SGFV	Sendsuite Live	Fedex Transborder (5)	\$30,000.00	\$25,452.00	16%	n/a	n/a	0%	n/a	\$5,400.00	\$4,050.00	25%	\$376.00
SGFX	Sendsuite Live	Fedex Transborder (10)	\$50,000.00	\$42,420.00	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SGK1	Sendsuite Live	Dymanex (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SGK2	Sendsuite Live	Dymanex (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SGKC	Sendsuite Live	Dymanex (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SGKE	Sendsuite Live	Dymanex (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SGKL	Sendsuite Live	Dymanex (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SGKT	Sendsuite Live	Dymanex (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SGKV	Sendsuite Live	Dymanex (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SGKX	Sendsuite Live	Dymanex (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SGL1	Sendsuite Live	Sameday (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SGL2	Sendsuite Live	Sameday (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SGLC	Sendsuite Live	Sameday (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SGLE	Sendsuite Live	Sameday (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SGLL	Sendsuite Live	Sameday (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SGLT	Sendsuite Live	Sameday (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SGLV	Sendsuite Live	Sameday (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SGLX	Sendsuite Live	Sameday (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SGM1	Sendsuite Live	UPS Domestic Mail Innovations (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SMA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
SGM2	Sendsuite Live	UPS Domestic Mail Innovations (2)	\$1,280.00	\$1,085.95	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SGMC	Sendsuite Live	UPS Domestic Mail Innovations (100)	\$8,000.00	\$6,787.20	16%	n/a	n/a	0%	n/a	\$1,440.00	\$1,080.00	25%	\$100.00
SGME	Sendsuite Live	UPS Domestic Mail Innovations (Enterprise)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SGML	Sendsuite Live	UPS Domestic Mail Innovations (50)	\$6,000.00	\$5,090.40	16%	n/a	n/a	0%	n/a	\$1,080.00	\$810.00	25%	\$75.00
SGMT	Sendsuite Live	UPS Domestic Mail Innovations (25)	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$720.00	\$540.00	25%	\$50.00
SGMV	Sendsuite Live	UPS Domestic Mail Innovations (5)	\$1,440.00	\$1,221.70	16%	n/a	n/a	0%	n/a	\$259.20	\$194.40	25%	\$18.00
SGMX	Sendsuite Live	UPS Domestic Mail Innovations (10)	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SGN1	Sendsuite Live	Tnt (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SGN2	Sendsuite Live	Tnt (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SGNC	Sendsuite Live	Tnt (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SGND	Sendsuite Live	Tnt (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SGNL	Sendsuite Live	Tnt (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SGNT	Sendsuite Live	Tnt (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SGNV	Sendsuite Live	Tnt (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SGNX	Sendsuite Live	Tnt (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SGS1	Sendsuite Live	Golden State Overnight (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SGS2	Sendsuite Live	Golden State Overnight (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SGSC	Sendsuite Live	Golden State Overnight (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SGSE	Sendsuite Live	Golden State Overnight (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SGSL	Sendsuite Live	Golden State Overnight (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SGST	Sendsuite Live	Golden State Overnight (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SGSV	Sendsuite Live	Golden State Overnight (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SGSW	Sendsuite Live	Golden State Overnight (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SGT1	Sendsuite Live	UPS Supply Chain Solutions (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SGT2	Sendsuite Live	UPS Supply Chain Solutions (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SGTC	Sendsuite Live	UPS Supply Chain Solutions (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SGTE	Sendsuite Live	UPS Supply Chain Solutions (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SGTL	Sendsuite Live	UPS Supply Chain Solutions (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SGTT	Sendsuite Live	UPS Supply Chain Solutions (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SGTV	Sendsuite Live	UPS Supply Chain Solutions (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SGTX	Sendsuite Live	UPS Supply Chain Solutions (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SGW1	Sendsuite Live	UPS Domestic Worldwide (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$108.00	\$81.00	25%	\$8.00
SGW2	Sendsuite Live	UPS Domestic Worldwide (2)	\$1,280.00	\$1,085.95	16%	n/a	n/a	0%	n/a	\$230.00	\$172.50	25%	\$16.00
SGWC	Sendsuite Live	UPS Domestic Worldwide (100)	\$8,000.00	\$6,787.20	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SGWE	Sendsuite Live	UPS Domestic Worldwide (Enterprise)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SGWL	Sendsuite Live	UPS Domestic Worldwide (50)	\$6,000.00	\$5,090.40	16%	n/a	n/a	0%	n/a	\$1,080.00	\$810.00	25%	\$75.00
SGWT	Sendsuite Live	UPS Domestic Worldwide (25)	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$720.00	\$540.00	25%	\$50.00
SGWV	Sendsuite Live	UPS Domestic Worldwide (5)	\$1,440.00	\$1,221.70	16%	n/a	n/a	0%	n/a	\$259.20	\$194.40	25%	\$18.00
SGWX	Sendsuite Live	UPS Domestic Worldwide (10)	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SHA1	Sendsuite Live	Aes Direct Web Api (1)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SHA2	Sendsuite Live	Aes Direct Web Api (2)	\$7,500.00	\$6,363.00	16%	n/a	n/a	0%	n/a	\$1,350.00	\$1,012.50	25%	\$94.00
SHA3	Sendsuite Live	Aes Direct Web Api (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SHA4	Sendsuite Live	Aes Direct Web Api (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SHAL	Sendsuite Live	Aes Direct Web Api (50)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SHAT	Sendsuite Live	Aes Direct Web Api (25)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SHAV	Sendsuite Live	Aes Direct Web Api (5)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SHAX	Sendsuite Live	Aes Direct Web Api (10)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SHL1	Sendsuite Live	DHL (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$108.00	\$81.00	25%	\$8.00
SHL2	Sendsuite Live	DHL (2)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SHLC	Sendsuite Live	DHL (100)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SHLE	Sendsuite Live	DHL (Enterprise)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SHLL	Sendsuite Live	DHL (50)	\$6,000.00	\$5,090.40	16%	n/a	n/a	0%	n/a	\$1,080.00	\$810.00	25%	\$75.00
SHLT	Sendsuite Live	DHL (25)	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$720.00	\$540.00	25%	\$50.00
SHLV	Sendsuite Live	DHL (5)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SHLX	Sendsuite Live	DHL (10)	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SHN1	Sendsuite Live	Xpo (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SHN2	Sendsuite Live	Xpo (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SHNC	Sendsuite Live	Xpo (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SHNF	Sendsuite Live	Xpo (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SHNL	Sendsuite Live	Xpo (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SHNT	Sendsuite Live	Xpo (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SHNV	Sendsuite Live	Xpo (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SHNX	Sendsuite Live	Xpo (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SHR1	Sendsuite Live	Lonestar (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SHR2	Sendsuite Live	Lonestar (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SHRC	Sendsuite Live	Lonestar (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SHRE	Sendsuite Live	Lonestar (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SHRL	Sendsuite Live	Lonestar (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SHRT	Sendsuite Live	Lonestar (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SHRV	Sendsuite Live	Lonestar (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SHRX	Sendsuite Live	Lonestar (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SHT1	Sendsuite Live	Ats (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SHT2	Sendsuite Live	Ats (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SHTC	Sendsuite Live	Ats (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SHTE	Sendsuite Live	Ats Enterprise	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SHTL	Sendsuite Live	Ats (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SHTT	Sendsuite Live	Ats (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SHTV	Sendsuite Live	Ats (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SHTX	Sendsuite Live	Ats (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SHV1	Sendsuite Live	DHL (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$108.00	\$81.00	25%	\$8.00
SHV2	Sendsuite Live	DHL (2)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SHV3	Sendsuite Live	DHL (10)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00</			

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SMA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
SHW2	Sendsuite Live	Fedex Fsms (2)	\$15,000.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SHWL	Sendsuite Live	Fedex Fsms (Up To 50)	\$15,000.00	\$1,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SHWT	Sendsuite Live	Fedex Fsms (Up To 25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SHWV	Sendsuite Live	Fedex Fsms (Up To 5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SHWX	Sendsuite Live	Fedex Fsms (Up To 10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SL19	Sendsuite Live	High Volume 4in. Adhesive Label Printer	\$1,495.00	\$1,268.36	16%	\$384.00	\$288.00	25%	\$27.00	n/a	n/a	0%	n/a
SL20	Sendsuite Live	Non-Contact Programmable Wedge Scanner	\$1,995.00	\$1,692.56	16%	\$303.00	\$227.25	25%	\$21.00	n/a	n/a	0%	n/a
SL21	Sendsuite Live	Laser Printer	\$695.00	\$589.64	16%	\$163.00	\$122.25	25%	\$11.00	n/a	n/a	0%	n/a
SL22	Sendsuite Live	Low To Mid Volume 4in. Adhesive Label Printer	\$995.00	\$844.16	16%	\$216.00	\$162.00	25%	\$15.00	n/a	n/a	0%	n/a
SL30	Sendsuite Live	100 Lb. Tabletop Scale	\$995.00	\$844.16	16%	\$222.00	\$166.50	25%	\$15.00	n/a	n/a	0%	n/a
SL32	Sendsuite Live	200 Lb. Rollertop Scale	\$1,295.00	\$1,098.68	16%	\$314.00	\$235.50	25%	\$22.00	n/a	n/a	0%	n/a
SL33	Sendsuite Live	149 Lb. Rollertop Scale (California Only)	\$1,495.00	\$1,268.36	16%	\$320.00	\$240.00	25%	\$22.00	n/a	n/a	0%	n/a
SL39	Sendsuite Live	Cordless Wedge Scanner	\$1,895.00	\$1,607.72	16%	\$403.00	\$302.25	25%	\$28.00	n/a	n/a	0%	n/a
SLB1	Sendsuite Live	3rd Party USPS Web Connector (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SLB2	Sendsuite Live	3rd Party USPS Web Connector (2)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$243.00	\$243.00	25%	\$23.00
SLBL	Sendsuite Live	3rd Party USPS Web Connector (50)	\$6,000.00	\$5,090.40	16%	n/a	n/a	0%	n/a	\$1,620.00	\$1,215.00	25%	\$113.00
SLBT	Sendsuite Live	3rd Party USPS Web Connector (25)	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$1,080.00	\$810.00	25%	\$75.00
SLBV	Sendsuite Live	3rd Party USPS Web Connector (5)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$388.80	\$291.60	25%	\$27.00
SLBX	Sendsuite Live	3rd Party USPS Web Connector (10)	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SLCA	Sendsuite Live	UPS Custom Carrier Rate	\$2,060.00	\$1,747.70	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SLCC	Sendsuite Live	CanadaPost Custom Carrier Rate	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SLD1	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (1)	\$9,000.00	\$7,635.60	16%	n/a	n/a	0%	n/a	\$1,620.00	\$1,215.00	25%	\$113.00
SLD2	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (2)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SLDC	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (100)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLDE	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (Enterprise)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLDL	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (50)	\$90,000.00	\$76,356.00	16%	n/a	n/a	0%	n/a	\$16,200.00	\$12,150.00	25%	\$1,129.00
SLDT	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (25)	\$75,000.00	\$63,630.00	16%	n/a	n/a	0%	n/a	\$13,500.00	\$10,125.00	25%	\$941.00
SLDV	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (5)	\$30,000.00	\$25,452.00	16%	n/a	n/a	0%	n/a	\$5,400.00	\$4,050.00	25%	\$376.00
SLDW	Sendsuite Live	UPS Trade Direct And Cross Border Consolidation (10)	\$50,000.00	\$42,420.00	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SLH2	Sendsuite Live	Hazardous Materials (2)	\$7,500.00	\$6,363.00	16%	n/a	n/a	0%	n/a	\$1,350.00	\$1,012.50	25%	\$94.00
SLHC	Sendsuite Live	Hazardous Materials (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SLHE	Sendsuite Live	Hazardous Materials (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SLHL	Sendsuite Live	Hazardous Materials (50)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SLHT	Sendsuite Live	Hazardous Materials (25)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SLHW	Sendsuite Live	Hazardous Materials (5)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SLIW	Sendsuite Live	Hazardous Materials (10)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SLI1	Sendsuite Live	Ship To Hold (1)	\$9,000.00	\$7,635.60	16%	n/a	n/a	0%	n/a	\$1,620.00	\$1,215.00	25%	\$113.00
SLI2	Sendsuite Live	Ship To Hold (2)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$3,240.00	\$2,430.00	25%	\$226.00
SLI3	Sendsuite Live	Ship To Hold (100)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLI4	Sendsuite Live	Ship To Hold (Enterprise)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLI5	Sendsuite Live	Ship To Hold (50)	\$90,000.00	\$76,356.00	16%	n/a	n/a	0%	n/a	\$16,200.00	\$12,150.00	25%	\$1,129.00
SLI6	Sendsuite Live	Ship To Hold (25)	\$75,000.00	\$63,630.00	16%	n/a	n/a	0%	n/a	\$10,800.00	\$8,100.00	25%	\$750.00
SLI7	Sendsuite Live	Ship To Hold (5)	\$30,000.00	\$25,452.00	16%	n/a	n/a	0%	n/a	\$3,888.00	\$2,916.00	25%	\$271.00
SLI8	Sendsuite Live	Ship To Hold (10)	\$50,000.00	\$42,420.00	16%	n/a	n/a	0%	n/a	\$5,400.00	\$4,050.00	25%	\$376.00
SLM1	Sendsuite Live	Oracle (1)	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	\$1,620.00	\$1,215.00	25%	\$113.00
SLM2	Sendsuite Live	Oracle (2)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SLMC	Sendsuite Live	Oracle (100)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLME	Sendsuite Live	Oracle (Enterprise)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLM3	Sendsuite Live	Oracle (50)	\$90,000.00	\$76,356.00	16%	n/a	n/a	0%	n/a	\$16,200.00	\$12,150.00	25%	\$1,129.00
SLMT	Sendsuite Live	Oracle (25)	\$75,000.00	\$63,630.00	16%	n/a	n/a	0%	n/a	\$13,500.00	\$10,125.00	25%	\$941.00
SLMV	Sendsuite Live	Oracle (5)	\$30,000.00	\$25,452.00	16%	n/a	n/a	0%	n/a	\$5,400.00	\$4,050.00	25%	\$376.00
SLMX	Sendsuite Live	Oracle (10)	\$50,000.00	\$42,420.00	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SLN1	Sendsuite Live	SAP (1)	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	\$1,620.00	\$1,215.00	25%	\$113.00
SLN2	Sendsuite Live	SAP (2)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SLN3	Sendsuite Live	SAP (100)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLN4	Sendsuite Live	SAP (Enterprise)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLN5	Sendsuite Live	SAP (50)	\$90,000.00	\$76,356.00	16%	n/a	n/a	0%	n/a	\$16,200.00	\$12,150.00	25%	\$1,129.00
SLN6	Sendsuite Live	SAP (25)	\$75,000.00	\$63,630.00	16%	n/a	n/a	0%	n/a	\$13,500.00	\$10,125.00	25%	\$941.00
SLN7	Sendsuite Live	SAP (5)	\$30,000.00	\$25,452.00	16%	n/a	n/a	0%	n/a	\$5,400.00	\$4,050.00	25%	\$376.00
SLN8	Sendsuite Live	SAP (10)	\$50,000.00	\$42,420.00	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SLN9	Sendsuite Live	IBM Iseries (1)	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	\$1,620.00	\$1,215.00	25%	\$113.00
SLP1	Sendsuite Live	IBM Iseries (2)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SLP2	Sendsuite Live	IBM Iseries (100)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLP3	Sendsuite Live	IBM Iseries (Enterprise)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLP4	Sendsuite Live	IBM Iseries (50)	\$90,000.00	\$76,356.00	16%	n/a	n/a	0%	n/a	\$16,200.00	\$12,150.00	25%	\$1,129.00
SLP5	Sendsuite Live	IBM Iseries (25)	\$75,000.00	\$63,630.00	16%	n/a	n/a	0%	n/a	\$13,500.00	\$10,125.00	25%	\$941.00
SLP6	Sendsuite Live	IBM Iseries (5)	\$30,000.00	\$25,452.00	16%	n/a	n/a	0%	n/a	\$5,400.00	\$4,050.00	25%	\$376.00
SLP7	Sendsuite Live	IBM Iseries (10)	\$50,000.00	\$42,420.00	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SLR1	Sendsuite Live	.Net Host Connector (1)	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	\$1,620.00	\$1,215.00	25%	\$113.00
SLR2	Sendsuite Live	.Net Host Connector (2)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SLR3	Sendsuite Live	.Net Host Connector (100)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLR4	Sendsuite Live	.Net Host Connector (Enterprise)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLR5	Sendsuite Live	.Net Host Connector (50)	\$90,000.00	\$76,356.00	16%	n/a	n/a	0%	n/a	\$16,200.00	\$12,150.00	25%	\$1,129.00
SLR6	Sendsuite Live	.Net Host Connector (25)	\$75,000.00	\$63,630.00	16%	n/a	n/a	0%	n/a	\$13,500.00	\$10,125.00	25%	\$941.00
SLR7	Sendsuite Live	.Net Host Connector (5)	\$30,000.00	\$25,452.00	16%	n/a	n/a	0%	n/a	\$5,400.00	\$4,050.00	25%	\$376.00
SLR8	Sendsuite Live	.Net Host Connector (10)	\$50,000.00	\$42,420.00	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SLT1	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$108.00	\$81.00	25%	\$8.00
SLT2	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (2)	\$1,280.00	\$1,085.95	16%	n/a	n/a	0%	n/a	\$216.00	\$162.00	25%	\$15.00
SLT3	Sendsuite Live	ERR, Certified Mail, And Proof Of Delivery (100)	\$8,000.00	\$6,787.20	16%	n/a	n/a	0%	n/a	\$1,440.00	\$1,080.00	25%	\$100.00

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SMA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
SLYC	Sendsuite Live	Black Box Sdk (100)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLVE	Sendsuite Live	Black Box Sdk (Enterprise)	\$100,000.00	\$84,840.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SLVL	Sendsuite Live	Black Box Sdk (50)	\$90,000.00	\$76,356.00	16%	n/a	n/a	0%	n/a	\$16,200.00	\$12,150.00	25%	\$1,129.00
SLVT	Sendsuite Live	Black Box Sdk (25)	\$75,000.00	\$63,630.00	16%	n/a	n/a	0%	n/a	\$13,500.00	\$10,125.00	25%	\$941.00
SLVY	Sendsuite Live	Black Box Sdk (5)	\$30,000.00	\$25,452.00	16%	n/a	n/a	0%	n/a	\$5,400.00	\$4,050.00	25%	\$376.00
SLVX	Sendsuite Live	Black Box Sdk (10)	\$50,000.00	\$42,420.00	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SNB1	Sendsuite Live	Bax Global (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNB2	Sendsuite Live	Bax Global (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNBC	Sendsuite Live	Bax Global (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNBE	Sendsuite Live	Bax Global (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNBL	Sendsuite Live	Bax Global (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNBT	Sendsuite Live	Bax Global (25)	\$8,484.00	\$7,176.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNBV	Sendsuite Live	Bax Global (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNBX	Sendsuite Live	Bax Global (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SND1	Sendsuite Live	CanadaPost (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$108.00	\$81.00	25%	\$8.00
SND2	Sendsuite Live	CanadaPost (2)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SND3	Sendsuite Live	CanadaPost (100)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SND4	Sendsuite Live	CanadaPost (Enterprise)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNDL	Sendsuite Live	CanadaPost (50)	\$6,000.00	\$5,090.40	16%	n/a	n/a	0%	n/a	\$1,080.00	\$810.00	25%	\$75.00
SNDT	Sendsuite Live	CanadaPost (25)	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$720.00	\$540.00	25%	\$50.00
SNDV	Sendsuite Live	CanadaPost (5)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNDX	Sendsuite Live	CanadaPost (10)	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SNF1	Sendsuite Live	Eastern Connection (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNF2	Sendsuite Live	Eastern Connection (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNFC	Sendsuite Live	Eastern Connection (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNFE	Sendsuite Live	Eastern Connection (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNFL	Sendsuite Live	Eastern Connection (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNFT	Sendsuite Live	Eastern Connection (25)	\$8,484.00	\$7,176.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNFV	Sendsuite Live	Eastern Connection (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNFX	Sendsuite Live	Eastern Connection (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNF1	Sendsuite Live	Canpar (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$108.00	\$81.00	25%	\$8.00
SNF2	Sendsuite Live	Canpar (2)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNFC	Sendsuite Live	Canpar (100)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNFE	Sendsuite Live	Canpar (Enterprise)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNFL	Sendsuite Live	Canpar (50)	\$6,000.00	\$5,090.40	16%	n/a	n/a	0%	n/a	\$1,080.00	\$810.00	25%	\$75.00
SNFT	Sendsuite Live	Canpar (25)	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$720.00	\$540.00	25%	\$50.00
SNFV	Sendsuite Live	Canpar (5)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNFX	Sendsuite Live	Canpar (10)	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SNG1	Sendsuite Live	Globaltrans (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNG2	Sendsuite Live	Globaltrans (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNGC	Sendsuite Live	Globaltrans (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNGE	Sendsuite Live	Globaltrans (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNGL	Sendsuite Live	Globaltrans (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNGT	Sendsuite Live	Globaltrans (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNGV	Sendsuite Live	Globaltrans (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNGX	Sendsuite Live	Globaltrans (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNH1	Sendsuite Live	Lit CzarLite Rating / Bols (Per Carrier) (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNH2	Sendsuite Live	Lit CzarLite Rating / Bols (Per Carrier) (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNHC	Sendsuite Live	Lit CzarLite Rating / Bols (Per Carrier) (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNHE	Sendsuite Live	Lit CzarLite Rating / Bols (Per Carrier) (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNHL	Sendsuite Live	Lit CzarLite Rating / Bols (Per Carrier) (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNHT	Sendsuite Live	Lit CzarLite Rating / Bols (Per Carrier) (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNHV	Sendsuite Live	Lit CzarLite Rating / Bols (Per Carrier) (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNHX	Sendsuite Live	Lit CzarLite Rating / Bols (Per Carrier) (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNJ1	Sendsuite Live	Miscellaneous Domestic Carriers (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNJ2	Sendsuite Live	Miscellaneous Domestic Carriers (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNJC	Sendsuite Live	Miscellaneous Domestic Carriers (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNJE	Sendsuite Live	Miscellaneous Domestic Carriers (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNJL	Sendsuite Live	Miscellaneous Domestic Carriers (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNJF	Sendsuite Live	Miscellaneous Domestic Carriers (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNJV	Sendsuite Live	Miscellaneous Domestic Carriers (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNJX	Sendsuite Live	Miscellaneous Domestic Carriers (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNK1	Sendsuite Live	Miscellaneous Canada Carrier (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNK2	Sendsuite Live	Miscellaneous Canada Carrier (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNKC	Sendsuite Live	Miscellaneous Canada Carrier (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNKE	Sendsuite Live	Miscellaneous Canada Carrier (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNKL	Sendsuite Live	Miscellaneous Canada Carrier (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNKT	Sendsuite Live	Miscellaneous Canada Carrier (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNKV	Sendsuite Live	Miscellaneous Canada Carrier (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNKX	Sendsuite Live	Miscellaneous Canada Carrier (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNL1	Sendsuite Live	Purolator (1)	\$600.00	\$509.04	16%	n/a	n/a	0%	n/a	\$108.00	\$81.00	25%	\$8.00
SNL2	Sendsuite Live	Purolator (2)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNLC	Sendsuite Live	Purolator (100)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNLE	Sendsuite Live	Purolator (Enterprise)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNLL	Sendsuite Live	Purolator (50)	\$6,000.00	\$5,090.40	16%	n/a	n/a	0%	n/a	\$1,080.00	\$810.00	25%	\$75.00
SNLT	Sendsuite Live	Purolator (25)	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$720.00	\$540.00	25%	\$50.00
SNLV	Sendsuite Live	Purolator (5)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNLX	Sendsuite Live	Purolator (10)	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SNM1	Sendsuite Live	Midland Courier (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNM2	Sendsuite Live	Midland Courier (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNMC	Sendsuite Live	Midland Courier (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNME	Sendsuite Live	Midland Courier (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNML	Sendsuite Live	Midland Courier (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNMT	Sendsuite Live	Midland Courier (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNMV	Sendsuite Live	Midland Courier (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNMX	Sendsuite Live	Midland Courier (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SMA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
SNN1	Sendsuite Live	Newjestics (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNN2	Sendsuite Live	Newjestics (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNNC	Sendsuite Live	Newjestics (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNNE	Sendsuite Live	Newjestics (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNNL	Sendsuite Live	Newjestics (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNNT	Sendsuite Live	Newjestics (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNNV	Sendsuite Live	Newjestics (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNNX	Sendsuite Live	Newjestics (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNP1	Sendsuite Live	Norco (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNP2	Sendsuite Live	Norco (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNPC	Sendsuite Live	Norco (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNPE	Sendsuite Live	Norco (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNPL	Sendsuite Live	Norco (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNPT	Sendsuite Live	Norco (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNPV	Sendsuite Live	Norco (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNPX	Sendsuite Live	Norco (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNR1	Sendsuite Live	Ontrac (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNR2	Sendsuite Live	Ontrac (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNRC	Sendsuite Live	Ontrac (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNRE	Sendsuite Live	Ontrac (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNRL	Sendsuite Live	Ontrac (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNRT	Sendsuite Live	Ontrac (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNRV	Sendsuite Live	Ontrac (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNRX	Sendsuite Live	Ontrac (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNS1	Sendsuite Live	Spee-Dee (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNS2	Sendsuite Live	Spee-Dee (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNSC	Sendsuite Live	Spee-Dee (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNSE	Sendsuite Live	Spee-Dee (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNSL	Sendsuite Live	Spee-Dee (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNST	Sendsuite Live	Spee-Dee (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNSV	Sendsuite Live	Spee-Dee (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNSX	Sendsuite Live	Spee-Dee (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNT1	Sendsuite Live	Streamlite (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNT2	Sendsuite Live	Streamlite (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNTC	Sendsuite Live	Streamlite (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNTE	Sendsuite Live	Streamlite (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNTL	Sendsuite Live	Streamlite (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNTT	Sendsuite Live	Streamlite (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNTV	Sendsuite Live	Streamlite (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNTX	Sendsuite Live	Streamlite (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNU1	Sendsuite Live	Dicom (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNU2	Sendsuite Live	Dicom (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNUL	Sendsuite Live	Dicom (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNUE	Sendsuite Live	Dicom (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNUL	Sendsuite Live	Dicom (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNUT	Sendsuite Live	Dicom (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNUV	Sendsuite Live	Dicom (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNUX	Sendsuite Live	Dicom (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNV1	Sendsuite Live	Velocity (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNV2	Sendsuite Live	Velocity (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNVC	Sendsuite Live	Velocity (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNVE	Sendsuite Live	Velocity (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNVL	Sendsuite Live	Velocity (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNVT	Sendsuite Live	Velocity (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNVV	Sendsuite Live	Velocity (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNVX	Sendsuite Live	Velocity (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNY1	Sendsuite Live	Ics Courier (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNY2	Sendsuite Live	Ics Courier (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNYC	Sendsuite Live	Ics Courier (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNYE	Sendsuite Live	Ics Courier (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNYL	Sendsuite Live	Ics Courier (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNYT	Sendsuite Live	Ics Courier (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNYV	Sendsuite Live	Ics Courier (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNYX	Sendsuite Live	Ics Courier (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SNZ1	Sendsuite Live	Cardinal Courier (1)	\$900.00	\$763.56	16%	n/a	n/a	0%	n/a	\$162.00	\$121.50	25%	\$11.00
SNZ2	Sendsuite Live	Cardinal Courier (2)	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$270.00	\$202.50	25%	\$19.00
SNZC	Sendsuite Live	Cardinal Courier (100)	\$20,000.00	\$16,968.00	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SNZE	Sendsuite Live	Cardinal Courier (Enterprise)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SNZL	Sendsuite Live	Cardinal Courier (50)	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SNZT	Sendsuite Live	Cardinal Courier (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SNZV	Sendsuite Live	Cardinal Courier (5)	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SNZX	Sendsuite Live	Cardinal Courier (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SSCA	Sendsuite Live	Additional Carrier Account Activation	\$15,000.00	\$848.40	16%	n/a	n/a	0%	n/a	\$180.00	\$135.00	25%	\$13.00
SSCF	Sendsuite Live	Standard FedEx Carrier Activation	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSCS	Sendsuite Live	Standard USPS Carrier Activation	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSCU	Sendsuite Live	Standard UPS Carrier Activation	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSCW	Sendsuite Live	USPS On-Line Postage Activation (log)	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSFE	Sendsuite Accessories	Regional Carrier Set-Up Fee	\$773.00	\$655.81	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSH1	Sendsuite Live	Additional Sendsuite Live (1) Standard Single User Locations	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSH2	Sendsuite Live	Additional Sendsuite Live (2) Standard Single User Locations	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SHC	Sendsuite Live	Additional Sendsuite Live (100) Standard Single User Locations	\$15,000.00	\$12,726.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SHL	Sendsuite Live	Additional Sendsuite Live (50) Standard Single User Locations	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$360.00	\$270.00	25%	\$25.00
SHT	Sendsuite Live	Additional Sendsuite Live (25) Standard Single User Locations	\$3,000.00	\$2,545.20	16%	n/a	n/a	0%	n/a	\$540.00	\$405.00	25%	\$38.00
SHV	Sendsuite Live	Additional Sendsuite Live (5) Standard Single User Locations	\$7,500.00	\$6,363.00	16%	n/a	n/a	0%	n/a	\$1,350.00	\$1,012.50	25%	\$94.00
SHX	Sendsuite Live	Additional Sendsuite Live (10) Standard Single User Locations	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00
SSTL	Sendsuite Live	Sendsuite Live Standard License - Single Location/Single Workstation	\$5,953.00	\$5,050.53	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$63.00

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The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SMA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
SSL2	Sendsuite Live	Sendsuite Live Standard License - 2 Location/Unlimited Workstations	\$20,953.00	\$17,776.53	16%	n/a	n/a	0%	n/a	\$3,600.00	\$2,700.00	25%	\$251.00
SSLC	Sendsuite Live	Sendsuite Live Standard License - 100 Location/Unlimited Workstations	\$150,953.00	\$128,068.53	16%	n/a	n/a	0%	n/a	\$27,000.00	\$20,250.00	25%	\$1,881.00
SSLE	Sendsuite Live	Sendsuite Live Standard License - Enterprise/Unlimited Workstations	\$250,953.00	\$212,908.53	16%	n/a	n/a	0%	n/a	\$45,000.00	\$33,750.00	25%	\$3,135.00
SSL	Sendsuite Live	Sendsuite Live Standard License - 50 Location/Unlimited Workstations	\$100,953.00	\$85,648.53	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SSLN	Sendsuite Live	Sendsuite Live Standard License - Single Location/Unlimited Workstations	\$15,953.00	\$13,534.53	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSLT	Sendsuite Live	Sendsuite Live Standard License - 25 Location/Unlimited Workstations	\$75,953.00	\$64,438.53	16%	n/a	n/a	0%	n/a	\$13,500.00	\$10,125.00	25%	\$941.00
SSLV	Sendsuite Live	Sendsuite Live Standard License - 5 Location/Unlimited Workstations	\$38,453.00	\$32,623.53	16%	n/a	n/a	0%	n/a	\$6,750.00	\$5,062.50	25%	\$470.00
SSLX	Sendsuite Live	Sendsuite Live Standard License - 10 Location/Unlimited Workstations	\$50,953.00	\$43,228.53	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SSLZ	Sendsuite Live	Additional Workstation License (Sendsuite Live Standard Single Location)	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$720.00	\$540.00	25%	\$50.00
SN1	Sendsuite Live	Sendsuite Live Extended License - Single Location/Unlimited Workstations	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SN2	Sendsuite Live	Sendsuite Live Extended License - 2 Location/Unlimited Workstations	\$40,000.00	\$33,936.00	16%	n/a	n/a	0%	n/a	\$7,200.00	\$5,400.00	25%	\$502.00
SN3	Sendsuite Live	Sendsuite Live Extended License - 5 Location/Unlimited Workstations	\$65,000.00	\$55,420.00	16%	n/a	n/a	0%	n/a	\$12,000.00	\$9,000.00	25%	\$754.00
SN4	Sendsuite Live	Sendsuite Live Extended License - 10 Location/Unlimited Workstations	\$100,000.00	\$85,000.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SN5	Sendsuite Live	Sendsuite Live Extended License - 25 Location/Unlimited Workstations	\$175,000.00	\$149,250.00	16%	n/a	n/a	0%	n/a	\$31,500.00	\$23,625.00	25%	\$2,331.00
SN6	Sendsuite Live	Sendsuite Live Extended License - 50 Location/Unlimited Workstations	\$350,000.00	\$297,000.00	16%	n/a	n/a	0%	n/a	\$63,000.00	\$47,250.00	25%	\$4,390.00
SN7	Sendsuite Live	Sendsuite Live Extended License - Enterprise/Unlimited Workstations	\$350,000.00	\$296,940.00	16%	n/a	n/a	0%	n/a	\$90,000.00	\$67,500.00	25%	\$6,271.00
SN8	Sendsuite Live	Sendsuite Live Extended License - 10 Location/Unlimited Workstations	\$250,000.00	\$212,100.00	16%	n/a	n/a	0%	n/a	\$45,000.00	\$33,750.00	25%	\$3,135.00
SN9	Sendsuite Live	Sendsuite Live Extended License - 25 Location/Unlimited Workstations	\$150,000.00	\$127,260.00	16%	n/a	n/a	0%	n/a	\$27,000.00	\$20,250.00	25%	\$1,881.00
SN10	Sendsuite Live	Sendsuite Live Extended License - 5 Location/Unlimited Workstations	\$75,000.00	\$64,420.00	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SN11	Sendsuite Live	Sendsuite Live Extended License - 10 Location/Unlimited Workstations	\$150,000.00	\$127,260.00	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$941.00
SSD	Day Rate Shipping	Shipping Discounted Day Rate For Integration Or Implementation	\$1,428.00	\$1,211.52	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSA	Sendsuite Shipping	Address Ex Import	\$2,060.00	\$1,747.70	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSVE	Sendsuite Shipping	ERR Coversheet Interface For Sendsuite-Pp	\$5,150.00	\$4,369.26	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SSY1	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (1)	\$9,953.00	\$8,444.13	16%	n/a	n/a	0%	n/a	\$1,620.00	\$1,215.00	25%	\$113.00
SSY2	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (2)	\$15,953.00	\$13,534.53	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSY3	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (100)	\$100,953.00	\$85,648.53	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SSYE	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (Enterprise)	\$100,953.00	\$85,648.53	16%	n/a	n/a	0%	n/a	\$18,000.00	\$13,500.00	25%	\$1,254.00
SSYL	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (50)	\$90,953.00	\$77,164.53	16%	n/a	n/a	0%	n/a	\$16,200.00	\$12,150.00	25%	\$1,129.00
SSYT	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (25)	\$75,953.00	\$64,438.53	16%	n/a	n/a	0%	n/a	\$13,500.00	\$10,125.00	25%	\$941.00
SSYV	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (5)	\$30,953.00	\$26,260.53	16%	n/a	n/a	0%	n/a	\$5,400.00	\$4,050.00	25%	\$376.00
SSYX	Sendsuite Live	Sendsuite Live Planetpress/ERR Only License (10)	\$50,953.00	\$43,228.53	16%	n/a	n/a	0%	n/a	\$9,000.00	\$6,750.00	25%	\$627.00
SSZ1	Sendsuite Live	Sendsuite Live Planetpress Interface (1)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$61.00
SSZ2	Sendsuite Live	Sendsuite Live Planetpress Interface (2)	\$7,500.00	\$6,363.00	16%	n/a	n/a	0%	n/a	\$1,350.00	\$1,012.50	25%	\$94.00
SSZ3	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ4	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ5	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ6	Sendsuite Live	Sendsuite Live Planetpress Interface (10)	\$5,000.00	\$4,242.00	16%	n/a	n/a	0%	n/a	\$900.00	\$675.00	25%	\$61.00
SSZ7	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ8	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ9	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ10	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ11	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ12	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ13	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ14	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ15	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ16	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ17	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ18	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ19	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ20	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ21	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ22	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ23	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ24	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ25	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ26	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ27	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ28	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ29	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ30	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ31	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ32	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ33	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ34	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ35	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ36	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ37	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ38	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ39	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ40	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ41	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ42	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ43	Sendsuite Live	Sendsuite Live Planetpress Interface (25)	\$10,000.00	\$8,484.00	16%	n/a	n/a	0%	n/a	\$1,800.00	\$1,350.00	25%	\$125.00
SSZ44	Sendsuite Live	Sendsuite Live Planetpress Interface (50)	\$15,000.00	\$12,735.00	16%	n/a	n/a	0%	n/a	\$2,700.00	\$2,025.00	25%	\$188.00
SSZ45	Sendsuite Live	Sendsuite Live Planetpress Interface (100)	\$25,000.00	\$21,210.00	16%	n/a	n/a	0%	n/a	\$4,500.00	\$3,375.00	25%	\$314.00
SSZ46	Sends												

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SMA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
T25U	Information Management	Secure Archive Feature	\$495.00	\$419.96	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T2X1	Sendsuite Tracking	Sendsuite Tracking Single Site Unlimited Workstations	\$9,429.00	\$7,999.56	16%	n/a	n/a	0%	n/a	\$1,288.00	\$966.00	25%	\$90.00
T2X2	Sendsuite Tracking	Hosted Sendsuite Tracking Single Site Unlimited Workstations	\$8,615.00	\$7,308.97	16%	n/a	n/a	0%	n/a	\$1,288.00	\$966.00	25%	\$90.00
T2X3	Sendsuite Tracking	Upgrade Sendsuite Arrival Software Only To Sendsuite Tracking Single Site Unlimited Workstations	\$5,429.00	\$4,605.96	16%	n/a	n/a	0%	n/a	\$724.00	\$543.00	25%	\$50.00
T2X4	Sendsuite Tracking	Upgrade Sendsuite Arrival Software Only To Hosted Sendsuite Tracking Single Site Unlimited Workstations	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	\$724.00	\$543.00	25%	\$50.00
T310	Information Management	100 Lb. Tabletop Scale	\$995.00	\$844.16	16%	\$222.00	\$166.50	25%	\$15.00	n/a	n/a	0%	n/a
T312	Information Management	200 Lb. Rollertop Scale	\$1,295.00	\$1,098.68	16%	\$314.00	\$235.50	25%	\$22.00	n/a	n/a	0%	n/a
T313	Information Management	J867 149 Lb. Rollertop Scale (California Only)	\$1,695.00	\$1,438.04	16%	\$320.00	\$240.00	25%	\$22.00	n/a	n/a	0%	n/a
T321	Information Management	High Volume 4in. Adhesive Label Printer	\$1,495.00	\$1,268.36	16%	\$384.00	\$288.00	25%	\$27.00	n/a	n/a	0%	n/a
T321	Information Management	1E0S Laser Printer	\$695.00	\$589.64	16%	\$163.00	\$122.25	25%	\$11.00	n/a	n/a	0%	n/a
T322	Sendsuite Express	Low To Mid Volume 4in. Adhesive Label Printer	\$995.00	\$844.16	16%	\$216.00	\$162.00	25%	\$15.00	n/a	n/a	0%	n/a
T330	Information Management	Shiprequest, 2D Scanner And Scanlink	\$1,750.00	\$1,484.70	16%	\$338.00	\$253.50	25%	\$24.00	n/a	n/a	0%	n/a
T331	Information Management	Shiprequest Software And 2D Scanner	\$1,750.00	\$1,484.70	16%	\$338.00	\$253.50	25%	\$24.00	n/a	n/a	0%	n/a
T332	Arrival	2-Dimensional Scanner	\$2,400.00	\$2,036.16	16%	\$388.00	\$253.50	25%	\$24.00	n/a	n/a	0%	n/a
T339	Information Management	Cordless Wedge Scanner	\$1,895.00	\$1,607.72	16%	\$403.00	\$302.25	25%	\$28.00	n/a	n/a	0%	n/a
T437	Information Management	Live Application Support	\$814.00	\$690.60	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T51E	Sendsuite Tracking	Single Bay Ethernet Cradle For T742	\$750.00	\$636.30	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T51M	Sendsuite Tracking	Four Bay Cradle Kit For T742 Tracking Assistant	\$995.00	\$844.16	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T51S	Sendsuite Tracking	Single Bay Cradle Kit For T742 Tracking Assistant	\$475.00	\$402.99	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T530	Arrival	J782 Non-Contact Programmable Wedge Scanner	\$1,995.00	\$1,692.56	16%	\$303.00	\$227.25	25%	\$21.00	n/a	n/a	0%	n/a
T531	Arrival	High Volume 4in. Adhesive Label Printer	\$1,495.00	\$1,268.36	16%	\$384.00	\$288.00	25%	\$27.00	n/a	n/a	0%	n/a
T536	Arrival	4in. Adhesive Label Printer	\$995.00	\$844.16	16%	\$216.00	\$162.00	25%	\$15.00	n/a	n/a	0%	n/a
T537	Information Management	Arrival Live Application Support	\$814.00	\$690.60	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T538	Arrival	Tracking Assistant Portable Belt Printer	\$1,385.00	\$1,175.03	16%	\$172.00	\$129.00	25%	\$12.00	n/a	n/a	0%	n/a
T539	Arrival	Cordless Scanner	\$1,895.00	\$1,607.72	16%	\$403.00	\$302.25	25%	\$28.00	n/a	n/a	0%	n/a
T535	Arrival	Scanner Stand	\$145.00	\$123.02	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T542	Arrival	J781 Scanner	\$2,400.00	\$2,036.16	16%	\$339.00	\$254.25	25%	\$24.00	n/a	n/a	0%	n/a
T543	Arrival	Arrival Web Cam	\$245.00	\$207.85	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T544	Arrival	2in. Graphics Printer	\$395.00	\$335.12	16%	\$77.00	\$57.75	25%	\$5.00	n/a	n/a	0%	n/a
T545	Sendsuite Tracking	Add 1 Site W/ Single Workstation	\$795.00	\$674.48	16%	n/a	n/a	0%	n/a	\$119.25	\$89.44	25%	\$8.00
T54M	Arrival	Four Bay Cradle Kit For T742 Tracking Assistant	\$995.00	\$844.16	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T54S	Arrival	Single Bay Cradle Kit For T742 Tracking Assistant	\$475.00	\$402.99	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T54W	Arrival	Wireless Access Point	\$1,183.52	\$1,009.00	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T56A	Arrival Express	Arrival Express Electronic Log Only	\$2,549.00	\$2,162.57	16%	\$303.00	\$227.25	25%	\$21.00	\$206.00	\$154.50	25%	\$14.00
T56B	Arrival Express	Arrival Express Counter Pickup (Signature Capture At Counter)	\$4,649.00	\$3,944.21	16%	\$303.00	\$227.25	25%	\$21.00	\$206.00	\$154.50	25%	\$14.00
T56C	Arrival Express	Arrival Express Delivery Route (Signature Capture On Portable Device)	\$5,049.00	\$4,283.57	16%	\$756.00	\$567.00	25%	\$53.00	\$206.00	\$154.50	25%	\$14.00
T596002	Arrival	Arrival Ethernet Switch	\$250.00	\$212.10	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5B5	Sendsuite Tracking	5 Bay Cradle For T763	\$850.00	\$721.14	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5C3	Arrival	Arrival Extended Edition License, Tier 1 (Max 5)	\$500.00	\$424.20	16%	n/a	n/a	0%	n/a	\$75.00	\$56.25	25%	\$5.00
T5C4	Arrival	Arrival Extended Edition License - Tier 2	\$300.00	\$254.52	16%	n/a	n/a	0%	n/a	\$45.00	\$33.75	25%	\$3.00
T5CC	Arrival	Multi-Workstation Client License	\$250.00	\$212.10	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5CS	Arrival	Arrival Client Server Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5EA	Sendsuite Arrival	Enhanced Winmobile Tracking Assistant (T746)	\$2,735.31	\$2,354.31	16%	\$453.00	\$339.75	25%	\$32.00	n/a	n/a	0%	n/a
T5EN	Arrival Express	E-Mail Notification	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5F1	Arrival	Netquery	\$1,500.00	\$1,272.60	16%	n/a	n/a	0%	n/a	\$225.00	\$168.75	25%	\$16.00
T5F2	Arrival	Background Import Feature	\$750.00	\$636.30	16%	n/a	n/a	0%	n/a	\$113.00	\$84.75	25%	\$8.00
T5F3	Arrival	File Link / Scan Link / Global Update	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5FE	Arrival	Printer Interface	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5FF	Arrival	Arrival Imaging	\$1,250.00	\$1,060.50	16%	n/a	n/a	0%	n/a	\$188.00	\$141.00	25%	\$13.00
T5FG	Arrival	Route Activity Logging Feature	\$1,250.00	\$1,060.50	16%	n/a	n/a	0%	n/a	\$188.00	\$141.00	25%	\$13.00
T5FM	Arrival	Manifest Module	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	\$179.00	\$134.25	25%	\$12.00
T5HP	Sendsuite Tracking	High Volume 4in Adhesive Label Printer	\$1,495.00	\$1,268.36	16%	\$384.00	\$288.00	25%	\$27.00	n/a	n/a	0%	n/a
T5L3	Arrival	Lobbytrac Software Only	\$4,409.00	\$3,740.60	16%	n/a	n/a	0%	n/a	\$412.00	\$309.00	25%	\$29.00
T5MC	Sendsuite Tracking	Add 100 Sites W/ Multiple Workstations	\$219,000.00	\$185,799.60	16%	n/a	n/a	0%	n/a	\$32,850.00	\$24,637.50	25%	\$2,289.00
T5ML	Sendsuite Tracking	Add 50 Sites W/Multiple Workstations	\$132,000.00	\$111,988.80	16%	n/a	n/a	0%	n/a	\$19,850.00	\$14,850.00	25%	\$1,380.00
T5MP	Sendsuite	Low To Mid Volume 4in Label Printer	\$995.00	\$844.16	16%	\$216.00	\$162.00	25%	\$15.00	n/a	n/a	0%	n/a
T5MX	Sendsuite Tracking	Add 10 Sites W/ Multiple Workstations	\$30,750.00	\$26,088.30	16%	n/a	n/a	0%	n/a	\$4,612.50	\$3,459.38	25%	\$321.00
T5NL	Arrival	Multi-Workstation Client License	\$500.00	\$424.20	16%	n/a	n/a	0%	n/a	\$75.00	\$56.25	25%	\$5.00
T5PR	Arrival	Mail Center Productivity Reporting	\$2,795.00	\$2,374.48	16%	n/a	n/a	0%	n/a	\$119.00	\$89.25	25%	\$8.00
T5RO	Arrival	Arrival Xe Customer Loyalty	\$6,979.00	\$5,920.98	16%	\$430.00	\$322.50	25%	\$30.00	\$305.00	\$228.75	25%	\$21.00
T5SC	Sendsuite Tracking	Add 100 Sites W/ Single Workstation	\$49,500.00	\$41,995.80	16%	n/a	n/a	0%	n/a	\$7,425.00	\$5,568.75	25%	\$517.00
T5SL	Sendsuite Tracking	Add 50 Sites W/ Single Workstation	\$29,750.00	\$25,239.90	16%	n/a	n/a	0%	n/a	\$4,462.50	\$3,346.88	25%	\$311.00
T5SU	Sendsuite Tracking	Add 1 Single User	\$795.00	\$674.48	16%	n/a	n/a	0%	n/a	\$119.25	\$89.44	25%	\$8.00
T5SX	Sendsuite Tracking	Add 10 Sites W/ Single Workstation	\$6,950.00	\$5,896.38	16%	n/a	n/a	0%	n/a	\$1,042.50	\$781.88	25%	\$73.00
T5X1	Sendsuite Tracking	J782 Non-Contact Programmable Wedge Scanner	\$1,995.00	\$1,692.56	16%	\$303.00	\$227.25	25%	\$21.00	n/a	n/a	0%	n/a
T5T3	Sendsuite Express	Arrival Web Cam	\$245.00	\$207.85	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5T8	Sendsuite	Tracking Assistant Portable Belt Printer	\$1,385.00	\$1,175.03	16%	\$172.00	\$129.00	25%	\$12.00	n/a	n/a	0%	n/a
T5T9	Sendsuite Express	Cordless Scanner	\$1,895.00	\$1,607.72	16%	\$403.00	\$302.25	25%	\$28.00	n/a	n/a	0%	n/a
T5T8	Sendsuite Tracking	USB Communication Charge/Cync For Win Ce	\$200.00	\$169.68	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5T5	Sendsuite Tracking	Scanner Stand	\$145.00	\$123.02	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5TW	Sendsuite Tracking	Wireless Access Point	\$1,183.52	\$1,009.00	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5U4	Arrival	Upgrade From Arrival Express To Arrival Xe	\$2,800.00	\$2,375.52	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5U6	Arrival	Upgrade From Arrival Express To Arrival Express Plus	\$2,000.00	\$1,696.80	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5U7	Arrival	Upgrade From Arrival To Arrival Xe	\$1,950.00	\$1,654.38	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5UC	Sendsuite Tracking	Add 1 Site W/ Multiple Workstations	\$3,945.00	\$3,365.16	16%	n/a	n/a	0%	n/a	\$524.25	\$393.19	25%	\$37.00
T5U5	Arrival	USB Communication Charge/Cync For Win Ce	\$200.00	\$169.68	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T5V7	Arrival	Visitor Tracking Feature	\$750.00	\$636.30	16%	n/a	n/a	0%	n/a	\$113.00	\$84.75	25%	\$8.00
T5XE	Arrival	Arrival Extended Edition - Software Only	\$6,974.00	\$5,916.74	16%	n/a	n/a	0%	n/a	\$412.00	\$309.00	25%	\$29.00
T747	Sendsuite Tracking	Android Enhanced Tracking Assistant	\$2,750.00	\$2,333.10	16%	\$453.00	\$339.75	25%	\$32.00	n/a	n/a	0%	n/a
T763	Sendsuite Tracking	Android Smart Mobile Tracking Assistant	\$1,850.00	\$1,569.54	16%	\$453.00	\$339.75	25%	\$32.00	n/a	n/a	0%	n/a
T790003	Arrival	T742 Battery Adaptors For Use With J596017 (Kit Of 2)	\$350.00	\$296.94	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T790009	Arrival	USB Communications Charge/Sync Cable	\$200.00	\$169.68	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T896000	Arrival	CPU Accessory Kit	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T896001	Sendsuite Express	External USB Adapter	\$275.00	\$233.31	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SMA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
T896007	Arrival	USB To Parallel Cable	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TMNS	Sendsuite Express	Mobile Network Synchronization	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TRMH	Sendsuite Tracking	Hosted Sendsuite Tracking Multiple Sites Unlimited Workstations	\$17,225.00	\$14,613.69	16%	n/a	n/a	0%	n/a	\$2,580.00	\$1,935.00	25%	\$180.00
TRMM	Sendsuite Tracking	Sendsuite Tracking Multiple Sites Unlimited Workstations	\$18,039.00	\$15,304.29	16%	n/a	n/a	0%	n/a	\$2,580.00	\$1,935.00	25%	\$180.00
TRUH	Sendsuite Tracking	Upgrade Sendsuite Arrival Client Server To Hosted Sendsuite Tracking Multiple Site Unlimited Workstations	\$4,000.00	\$3,393.60	16%	n/a	n/a	0%	n/a	\$1,656.00	\$1,242.00	25%	\$115.00
TRUM	Sendsuite Tracking	Upgrade Sendsuite Arrival Client Server To Sendsuite Tracking Multiple Site Unlimited Workstations	\$4,814.00	\$4,084.20	16%	n/a	n/a	0%	n/a	\$1,656.00	\$1,242.00	25%	\$115.00
TS14	Arrival	J693 4" Continuous Labels	\$260.00	\$220.58	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS15	Arrival	J645 Continuous Thermal Direct Labels Supply Case	\$235.00	\$199.37	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS23	Sendsuite	Data Vac	\$83.00	\$70.42	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS30	Arrival	J693 4" Continuous Thermal Direct Labels Supply Case - Case Contains 3 Rolls. Case Capacity Is 18,000" X 4".	\$240.00	\$203.62	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS31	Arrival	J645 Continuous Thermal Direct Labels Supply Case - Case Contains 4 Rolls. Case Capacity Is 7,200" X 4".	\$140.00	\$118.78	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS32	Arrival	J692 Continuous Thermal Direct Labels Supply Case - Case Contains 3 Rolls And 1 Transfer Ribbon. Case Capacity Is 23,550" X 4".	\$250.00	\$212.10	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS33	Arrival	J530 2" Continuous Thermal Direct Labels Supply Case	\$73.00	\$61.93	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS34	Sendsuite	J779 Spare Battery	\$113.00	\$95.87	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS40	Sendsuite	Multi Function Badges For Ink Jet Printers And Lobbytrac	\$70.00	\$59.39	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS47	Sendsuite	Lobbytrac Color Badge Printer	\$159.00	\$134.90	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS48	Sendsuite	Certified Labels For Low To Mid Volume Label Printer	\$315.00	\$267.57	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPPU	Sendsuite Tracking	Sendsuite Tracking Post Sales Peripheral Addition 2 Hours	\$407.00	\$345.30	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPP2	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Label Generation 2 Hours	\$407.00	\$345.30	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPR1	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Screen 2 Hours	\$407.00	\$345.30	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPR4	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Report Generation 2 Hours	\$407.00	\$345.30	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPRS	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Report Generation 8 Hours	\$1,623.00	\$1,376.95	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VS27	Arrival Express	Pb Backup Services - One Per Workstation	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	\$395.00	\$296.25	25%	\$28.00
VS42	Sendsuite Express	Sendsuite Xpress Package Manager 2	\$7,885.00	\$6,689.63	16%	\$216.00	\$162.00	25%	\$15.00	\$275.00	\$206.25	25%	\$19.00
VS43	Sendsuite Express	Sendsuite Xpress Package Manager 3	\$11,000.00	\$9,332.40	16%	\$216.00	\$162.00	25%	\$15.00	\$275.00	\$206.25	25%	\$19.00
VS46	Sendsuite Express	Peripheral Package 3 (Ship Request With Scanner)	\$1,750.00	\$1,484.70	16%	\$338.00	\$253.50	25%	\$24.00	n/a	n/a	0%	n/a
VS96014	Sendsuite Shipping	Software Meter Interface - Per Meter	\$295.00	\$250.28	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VSD5	Sendsuite Shipping	Sendsuite Desktop Software	\$8,295.00	\$7,037.48	16%	n/a	n/a	0%	n/a	\$599.00	\$449.25	25%	\$42.00
VSDH	Sendsuite Tracking	Hosted Sendsuite Desktop Base System License	\$4,995.00	\$4,237.76	16%	n/a	n/a	0%	n/a	\$745.00	\$558.75	25%	\$52.00
VSDP	Sendsuite Shipping	Sendsuite Desktop Base System License	\$4,995.00	\$4,237.76	16%	n/a	n/a	0%	n/a	\$745.00	\$558.75	25%	\$52.00
VSEF	Sendsuite Shipping	E-Certified/ERB Productivity Pack	\$3,173.00	\$2,691.97	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VSG1	Sendsuite Tracking	Add One User To Site License	\$200.00	\$169.68	16%	n/a	n/a	0%	n/a	\$30.00	\$22.50	25%	\$2.00
VSG2	Sendsuite Tracking	1 Site License For Limited Users (Up To 2 Users)	\$200.00	\$169.68	16%	n/a	n/a	0%	n/a	\$30.00	\$22.50	25%	\$2.00
VSG3	Sendsuite Tracking	10 Sites License For Limited Users (Up To 2 Users)	\$1,750.00	\$1,484.70	16%	n/a	n/a	0%	n/a	\$262.50	\$196.88	25%	\$18.00
VSG4	Sendsuite Tracking	50 Sites License For Limited Users (Up To 2 Users)	\$7,500.00	\$6,363.00	16%	n/a	n/a	0%	n/a	\$1,125.00	\$843.75	25%	\$78.00
VSG5	Sendsuite Tracking	100 Sites License For Limited Users (Up To 2 Users)	\$12,500.00	\$10,605.00	16%	n/a	n/a	0%	n/a	\$1,875.00	\$1,406.25	25%	\$131.00
VSN1	Sendsuite Shipping	1 Site License For Unlimited Users	\$2,500.00	\$2,121.00	16%	n/a	n/a	0%	n/a	\$375.00	\$281.25	25%	\$26.00
VSN2	Sendsuite Shipping	100 Site Licenses For Unlimited Users	\$156,000.00	\$132,350.40	16%	n/a	n/a	0%	n/a	\$23,400.00	\$17,550.00	25%	\$1,630.00
VSNL	Sendsuite Shipping	50 Site Licenses For Unlimited Users	\$94,000.00	\$79,749.60	16%	n/a	n/a	0%	n/a	\$13,100.00	\$10,575.00	25%	\$982.00
VSNX	Sendsuite Shipping	10 Site Licenses For Unlimited Users	\$22,000.00	\$18,664.80	16%	n/a	n/a	0%	n/a	\$3,300.00	\$2,475.00	25%	\$230.00
WDF1	Information Management	Document Formatting Option	\$1,235.00	\$1,047.77	16%	n/a	n/a	0%	n/a	\$260.00	\$195.00	25%	\$18.00
WP81	Accessories	Development Version Planet Press Imaging	\$1,230.00	\$1,043.53	16%	n/a	n/a	0%	n/a	\$216.00	\$162.00	25%	\$15.00
WP82	Accessories	Development Version Planet Press Office	\$3,883.00	\$3,294.34	16%	n/a	n/a	0%	n/a	\$396.00	\$297.00	25%	\$28.00
WP83	Accessories	Development Version Planet Press Production	\$5,213.00	\$4,422.71	16%	n/a	n/a	0%	n/a	\$630.00	\$472.50	25%	\$44.00
WP85	Information Management	Pb First Base License, Includes First 5 Applications	\$1,933.00	\$1,639.96	16%	n/a	n/a	0%	n/a	\$65.00	\$48.75	25%	\$5.00
WPD1	Information Management	Preformatted Document Option	\$1,235.00	\$1,047.77	16%	n/a	n/a	0%	n/a	\$260.00	\$195.00	25%	\$18.00
WPPA	Information Management	Additional Application(5) For Pb First	\$285.00	\$241.79	16%	n/a	n/a	0%	n/a	\$55.00	\$41.25	25%	\$4.00
WPPM	Sendsuite	Maildirector Option	\$515.00	\$436.93	16%	n/a	n/a	0%	n/a	\$105.00	\$78.75	25%	\$7.00
WPP5	Information Management	Planetpress Image	\$4,765.00	\$4,042.63	16%	n/a	n/a	0%	n/a	\$690.00	\$517.50	25%	\$48.00
WPP6	Information Management	Planetpress Office	\$13,809.00	\$11,291.36	18%	n/a	n/a	0%	n/a	\$1,125.00	\$843.75	25%	\$78.00
WPP7	Information Management	Planetpress Production	\$19,284.00	\$16,360.55	16%	n/a	n/a	0%	n/a	\$2,100.00	\$1,575.00	25%	\$146.00
WPPH	Information Management	Per Diem For Onsite Visit	\$440.00	\$373.30	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPLL	Information Management	E-Learning Module For Planet Press	\$1,025.00	\$869.61	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPMW	Information Management	Mixed Weights Feature	\$1,235.00	\$1,047.77	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPSA	Information Management	Palletization Feature	\$2,265.00	\$1,921.63	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPS5	Information Management	Package Services Feature	\$1,235.00	\$1,047.77	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z5DF	Information Management	DM Series Accutrac Interface (Accutrac Ht 2.0 Version)	\$1,435.00	\$1,217.45	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z5DF	Information Management	DM Series Accutrac Interface (Accutrac Sa Or Ht 3.0 Version & Above)	\$735.00	\$623.57	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z690017	Information Management	Kit: J050 Business Manager Extension Cable	\$105.00	\$89.08	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z6C4	Information Management	Business Manager Business Manager Admin/Reporting/Data Collector Upgrade To Latest Version	\$798.00	\$677.02	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z6C5	Information Management	Business Manager Software Upgrade From Version 3.0 To Latest Version	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z6FM	Information Management	Funds Management Base Feature	\$1,230.00	\$1,043.53	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TEWE	Accessories	Tethered Wedge Scanner	\$499.00	\$423.35	16%	\$15.00	\$11.25	25%	\$1.00	n/a	n/a	0%	n/a
TEMS	Accessories	Wireless Mobile Scanner	\$1,299.00	\$1,102.07	16%	\$51.00	\$38.25	25%	\$4.00	n/a	n/a	0%	n/a

Mailing Furniture

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	30%
Percentage (%) Discount off Accessories	30%
* all furniture is related to mailrooms only	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SMA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
BCM30291	Furniture	Bookcase 30 In X 29 In	\$662.00	\$468.03	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM30482	Furniture	Bookcase With Adjustable Shelves 30 in. X 48 In.	\$722.00	\$510.45	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM30543	Furniture	Bookcase 30 In X 54 In	\$822.00	\$581.15	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM30664	Furniture	Bookcase 30 In X 66 In	\$877.00	\$620.04	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM30724	Furniture	Bookcase 30 In X 72 In	\$957.00	\$676.60	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36291	Furniture	Bookcase 36 In X 29 In	\$702.00	\$496.31	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36482	Furniture	Bookcase 36 In X 48 In	\$767.00	\$542.27	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36543	Furniture	Bookcase 36 In X 54 In	\$867.00	\$612.97	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36664	Furniture	Bookcase 36 In X 66 In	\$917.00	\$648.32	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
BCM36724	Furniture	Bookcase With Adjustable Shelves 36 in. X 72 In.	\$992.00	\$701.34	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30291	Furniture	Closed Bookcase 30X29	\$872.00	\$616.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30482	Furniture	Closed Bookcase 30 In. X 48 In.	\$967.00	\$683.67	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30543	Furniture	Closed Bookcase 30X54	\$1,222.00	\$863.95	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30664	Furniture	Closed Bookcase 30X66	\$1,302.00	\$920.51	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM30724	Furniture	Closed Bookcase 30 In. X 72 In.	\$1,362.00	\$962.93	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36291	Furniture	Closed Bookcase 36X29	\$912.00	\$644.78	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36482	Furniture	Closed Bookcase 36X48	\$1,007.00	\$711.95	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36543	Furniture	Closed Bookcase 36X54	\$1,122.00	\$793.23	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36664	Furniture	Closed Bookcase 36X66	\$1,252.00	\$885.16	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CBCM36724	Furniture	Closed Bookcase 36X72	\$1,392.00	\$984.14	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CP6028CON	Furniture	60 In. Connect+ Modular Table With Central Display Arm	\$2,305.00	\$1,629.64	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CP7228CON	Furniture	72 In. Connect+ Modular Table With Central Display Arm	\$2,295.00	\$1,622.57	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CREDA824LD	Furniture	Credenza (48X24X29)	\$1,130.00	\$798.91	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CREDA6024LD	Furniture	Credenza (60X24X29)	\$1,390.00	\$982.73	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CREDA7224LD	Furniture	Credenza (72X24X29)	\$1,940.00	\$1,371.58	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
CSTAND59	Furniture	Printer Stand / Storage Stand	\$1,592.00	\$1,125.54	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
FTS480	Furniture	Closed Storage Table, 48In.	\$1,160.00	\$820.12	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
FTS600	Furniture	Closed Storage Table, 60In.	\$1,290.00	\$913.03	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
FTW60	Furniture	Work Table, 60In.	\$820.00	\$579.74	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LF236	Furniture	Lateral Files (27-1/2 In.)	\$810.00	\$572.67	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LF336	Furniture	Lateral Files (40 In.)	\$1,080.00	\$763.56	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LF436	Furniture	Lateral Files (52-1/2 In.)	\$1,345.00	\$950.92	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LH410	Furniture	Label Holders (4 In. L)	\$10.00	\$7.07	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
LH810	Furniture	Label Holders (8 In. L)	\$30.00	\$21.21	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M073301	Furniture	33 In. Storage Table	\$1,152.00	\$814.46	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M074501	Furniture	45-1/2 In. Storage Table	\$1,307.00	\$924.05	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M07455L	Furniture	45-1/2 In. Modular Table With Slanted Tote Bin	\$1,587.00	\$1,122.01	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M076001	Furniture	60 Pocket Free-Standing Sorter Module	\$2,997.00	\$2,118.88	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M076801	Furniture	68 In. Storage Table	\$1,527.00	\$1,079.59	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M07685L	Furniture	68 In. Modular Table With Slanted Tote Bin	\$1,822.00	\$1,288.15	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M079001	Furniture	90 Pocket Free-Standing Sorter Module	\$3,897.00	\$2,755.18	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M07MST3301	Furniture	33 In. Basic Table	\$537.00	\$379.66	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M07MST4501	Furniture	45-1/2 In. Basic Table	\$612.00	\$432.68	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M07MST6801	Furniture	68 In. Basic Table	\$687.00	\$485.71	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M903230	Furniture	Document Shelf 30 In. Table	\$257.00	\$181.70	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M903236	Furniture	Document Shelf 36 In. Table	\$257.00	\$181.70	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M903248	Furniture	Document Shelf 48 In. Table	\$272.00	\$192.30	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
M9098	Furniture	Straight Uprights (2)	\$110.00	\$77.77	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MBS61515	Furniture	Presort Module: 45-1/2 In.	\$560.00	\$395.92	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MBS681515	Furniture	Presort Module: 68 In.	\$560.00	\$395.92	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MBS681522	Furniture	Bin Sorter 68X15X22	\$575.00	\$406.53	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MCLR451513	Furniture	Clsd Bse Rsr 45-1/2X15X13	\$285.00	\$201.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MCLR45156	Furniture	Clsd Base Rsr 45-1/2X15X6	\$250.00	\$176.75	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MCLR681513	Furniture	Clsd Base Rsr 68X15X13	\$350.00	\$247.45	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MCLR68156	Furniture	Clsd Base Rsr 68X15X6	\$315.00	\$222.71	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MD90064533	Furniture	Lift Table 45-1/2 In. X 33 In.	\$1,872.00	\$1,323.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MD90066833	Furniture	Lift Table 68 In. X 33 In.	\$2,032.00	\$1,436.62	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP22	Furniture	Pedestal 1-Box	\$957.00	\$676.60	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP23	Furniture	Pedestal 3-Box	\$987.00	\$697.91	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MP24	Furniture	Furniture Solutions Welcome Pack	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MPDV22	Furniture	Plexi Visors 22-5/8 In. Sort	\$185.00	\$130.80	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MPDV45	Furniture	Plexi Visors 45-1/2 In. Sort	\$220.00	\$155.54	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MPDV68	Furniture	Plexi Visors 68 In. Sorter	\$250.00	\$176.75	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR221513	Furniture	13 In. Corner Riser	\$225.00	\$159.08	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR221522	Furniture	22 In. Corner Riser	\$265.00	\$187.36	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR22156	Furniture	Corner Riser 22-5/8X15X6	\$175.00	\$123.73	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR451513	Furniture	45-1/2 In. Riser - 13 In. Tall	\$315.00	\$222.71	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR451522	Furniture	45-1/2 In. Riser 22 In. Tall	\$300.00	\$214.20	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR45156	Furniture	Riser 45-1/2X15X6	\$210.00	\$148.47	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR681513	Furniture	68 In. Riser - 13 In. Tall	\$340.00	\$240.38	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR681522	Furniture	68 In. Riser 22 In. Tall	\$395.00	\$279.27	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MR68156	Furniture	Riser 68X15X6	\$280.00	\$197.96	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MRHC22	Furniture	Chan Stiff 22-5/8 In. Rsr	\$115.00	\$81.31	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MRHC45	Furniture	Chan Stiff 45-1/2 In. Rsr	\$150.00	\$106.05	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MRHC68	Furniture	Chan Stiff 68 In. Rsr	\$185.00	\$130.80	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MRPT2418	Furniture	Remote Platform Table	\$697.00	\$492.78	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MS221510	Furniture	10-Bin Sorter (22-5/8 In.)	\$405.00	\$286.34	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MS451520	Furniture	20-Bin Sorter For 45-1/2 In. Table	\$500.00	\$353.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MS681525	Furniture	25-Bin Sorter 68X15X17 3/8	\$575.00	\$406.53	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MS681530	Furniture	30-Bin Sorter For 68 In. Table	\$625.00	\$441.88	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSDWALL2	Furniture	Wall Brackets 2X2-3/4X10	\$102.00	\$72.11	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Mailing Furniture

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	30%
Percentage (%) Discount off Accessories	30%
* all furniture is related to mailrooms only	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
MSH1511	Furniture	Sorter Shelves For 10 - 20 - 30 Bin Sorters (For 20 In. Sorter)	\$20.00	\$14.14	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSH1513	Furniture	Sorter Shelves 30in Sorter	\$20.00	\$14.14	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP3333	Furniture	Dump Rails For 33 In. X 33 In. Table	\$115.00	\$81.31	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP4533	Furniture	Dump Rails For 45-1/2 In. X 33 In. Table	\$140.00	\$98.98	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP6833	Furniture	Dump Rails For 68 In. X 33 In. Table	\$165.00	\$116.66	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSSP33	Furniture	Metal Side Splashes	\$100.00	\$70.70	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSWMBR22	Furniture	Wall Brackets 22-5/8 In. Sort	\$127.00	\$89.79	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSWMBR45	Furniture	Wall Brackets 45-1/2 In. Sort	\$142.00	\$100.39	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSWMBR68	Furniture	Wall Brackets 68 In. Sorter	\$152.00	\$107.46	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB2213	Furniture	Tackboard 13 In. H Riser	\$100.00	\$70.70	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB2222	Furniture	Tackboard 22 In. H Riser	\$140.00	\$98.98	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB4513	Furniture	Tackboard For 45-1/2 In. X 13 In. H Riser	\$120.00	\$84.84	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB4522	Furniture	Tackboard For 45-1/2 In. X 22 In. H Riser	\$175.00	\$123.73	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB6813	Furniture	Tackboard For 68 In. X 13 In. H Riser	\$160.00	\$113.12	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB6822	Furniture	Tackboard For 68 In. X 22 In. H Riser	\$260.00	\$183.82	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTC3	Furniture	Caster Set For Modular Tables	\$260.00	\$183.82	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTH545	Furniture	Free-Standing 45-1/2 In. Bulk Sorting Module	\$852.00	\$602.36	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTH568	Furniture	Free-Standing 68 In. Bulk Sorting Module	\$862.00	\$609.43	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR221513	Furniture	Cmr Thru-Rsr 22-5/8X15X13	\$225.00	\$159.08	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR221522	Furniture	Cmr Thru-Rsr 22-5/8X15X22	\$280.00	\$197.96	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR22156	Furniture	Cmr Thru-Rsr 22-5/8X15X6	\$205.00	\$144.94	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR451513	Furniture	Thru Riser 45-1/2X15X13	\$265.00	\$187.36	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR451522	Furniture	Thru Riser 45-1/2X15X22	\$315.00	\$222.71	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR45156	Furniture	Thru Riser 45-1/2X15X6	\$225.00	\$159.08	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR68156	Furniture	Thru Riser 68X15X6	\$280.00	\$197.96	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS221510	Furniture	10-Bin Corner Thru Sorter	\$435.00	\$307.55	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS451520	Furniture	20-Bin Thru Sorter	\$535.00	\$378.25	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS681525	Furniture	25-Bin Thru Sorter	\$660.00	\$466.62	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS81590	Furniture	30-Bin Thru Sorter	\$670.00	\$473.69	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS815	Furniture	Sorter Retaining Brackets (2)	\$304.00	\$214.93	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTSH1511	Furniture	Thru-Sorter Shelves - 11 In.	\$20.00	\$14.14	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTSH1513	Furniture	Thru-Sorter Shelves - 13 In.	\$30.00	\$21.21	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVD15	Furniture	Vertical Divider For Vertical Sorters	\$20.00	\$14.14	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVS2215	Furniture	Vertical Sorter 22 In. Table	\$490.00	\$346.43	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVS4515	Furniture	Vertical Sorter For 45-1/2 In. Table	\$590.00	\$417.13	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVS6815	Furniture	Vertical Sorter 68 In. Table	\$685.00	\$484.30	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NB430	Furniture	Anti-Fatigue Mat	\$450.00	\$318.15	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NEST36	Furniture	Mobile Table 36X24X31	\$897.00	\$634.18	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NEST48	Furniture	Mobile Table 48X24X36	\$932.00	\$669.32	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PB001	Furniture	68 In. Ship Station With Storage Shelf	\$2,872.00	\$2,030.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PB002	Furniture	68 In. Ship Station With Material Dividers (No Storage Shelf)	\$2,757.00	\$1,949.20	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PB003	Furniture	Paper Roll Stand With Cutter	\$1,142.00	\$807.39	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PBCAB19	Furniture	Mobile Cabinet With Storage And Pull Out Trays	\$477.00	\$337.24	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD3022	Furniture	30 In. X 22 In. Deep Utility Table	\$422.00	\$298.35	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD3622	Furniture	36 In. X 22 In. Deep Utility Table	\$442.00	\$312.49	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD4222	Furniture	42 In. X 22 In. Deep Utility Table	\$457.00	\$323.10	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD4822	Furniture	48 In. X 22 In. Deep Utility Table	\$477.00	\$337.24	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD5422	Furniture	54 In. X 22 In. Deep Utility Table	\$477.00	\$337.24	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD6022	Furniture	60 In. X 22 In. Deep Utility Table	\$522.00	\$369.05	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD6622	Furniture	66 In. X 22 In. Deep Utility Table	\$537.00	\$379.66	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD7222	Furniture	72 In. X 22 In. Deep Utility Table	\$537.00	\$379.66	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDSS3022	Furniture	Storage Shelf 30X22 Table	\$162.00	\$114.53	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDSS3622	Furniture	Storage Shelf 36X22 Table	\$187.00	\$132.21	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDSS4822	Furniture	Storage Shelf 48X22 Table	\$217.00	\$153.42	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
1E00	\$0.00	\$0.00	\$0.00	\$0.00
0051	\$271.50	\$309.75	\$372.00	\$465.00
1E02	\$141.75	\$161.25	\$193.50	\$242.25
0103	\$271.50	\$309.75	\$372.00	\$465.00
0104	\$271.50	\$309.75	\$372.00	\$465.00
0120	\$271.50	\$309.75	\$372.00	\$465.00
0122	\$271.50	\$309.75	\$372.00	\$465.00
0150	\$298.50	\$340.50	\$408.75	\$510.75
0180	\$894.00	\$1,019.25	\$1,223.25	\$1,529.25
0181	\$894.00	\$1,019.25	\$1,223.25	\$1,529.25
0280	\$705.75	\$804.75	\$966.00	\$1,207.50
0581	\$192.00	\$219.00	\$262.50	\$328.50
0582	\$192.00	\$219.00	\$262.50	\$328.50
0701	\$295.50	\$336.75	\$404.25	\$505.50
0706	\$422.25	\$481.50	\$577.50	\$722.25
0730	\$920.25	\$1,049.25	\$1,259.25	\$1,574.25
0731	\$911.25	\$1,038.75	\$1,246.50	\$1,558.50
0735	\$1,641.00	\$1,870.50	\$2,244.75	\$2,805.75
0736	\$1,641.00	\$1,870.50	\$2,244.75	\$2,805.75
0740	\$1,914.75	\$2,182.50	\$2,619.00	\$3,273.75
0742	\$1,914.75	\$2,182.50	\$2,619.00	\$3,273.75
0790	\$822.75	\$938.25	\$1,125.75	\$1,407.00
0791	\$783.75	\$893.25	\$1,071.75	\$1,339.50
0795	\$1,769.25	\$2,016.75	\$2,420.25	\$3,025.50
0796	\$1,769.25	\$2,016.75	\$2,420.25	\$3,025.50
0797	\$1,769.25	\$2,016.75	\$2,420.25	\$3,025.50
1E03	\$157.50	\$179.25	\$215.25	\$269.25
1180	\$216.00	\$246.00	\$295.50	\$369.75
1190	\$170.25	\$194.25	\$233.25	\$291.75
1200	\$209.25	\$238.50	\$286.50	\$358.50
1220	\$50.25	\$57.00	\$68.25	\$85.50
1225	\$170.25	\$194.25	\$233.25	\$291.75
1230	\$107.25	\$122.25	\$147.00	\$183.75
1250	\$458.25	\$522.75	\$627.00	\$783.75
1290	\$3,696.75	\$4,214.25	\$5,057.25	\$6,321.75
1370	\$277.50	\$316.50	\$379.50	\$474.75
1371	\$421.50	\$480.75	\$576.75	\$720.75
1372	\$479.25	\$546.00	\$655.50	\$819.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
1373	\$617.25	\$703.50	\$844.50	\$1,056.00
1374	\$617.25	\$703.50	\$844.50	\$1,056.00
1378	\$384.00	\$438.00	\$525.75	\$657.00
1410	\$4,762.50	\$5,429.25	\$6,515.25	\$8,144.25
1411	\$2,979.75	\$3,396.75	\$4,076.25	\$5,095.50
1412	\$2,345.25	\$2,673.75	\$3,208.50	\$4,011.00
1413	\$1,859.25	\$2,119.50	\$2,543.25	\$3,179.25
1414	\$1,693.50	\$1,930.50	\$2,316.75	\$2,895.75
1415	\$3,316.50	\$3,780.75	\$4,536.75	\$5,670.75
1416	\$842.25	\$960.00	\$1,152.00	\$1,440.00
1417	\$981.75	\$1,119.00	\$1,342.50	\$1,678.50
1418	\$541.50	\$617.25	\$741.00	\$926.25
1420	\$541.50	\$617.25	\$741.00	\$926.25
1421	\$781.50	\$891.00	\$1,069.50	\$1,337.25
1423	\$3,117.00	\$3,553.50	\$4,264.50	\$5,331.00
1428	\$6,174.00	\$7,038.00	\$8,445.75	\$10,557.00
1430	\$2,375.25	\$2,707.50	\$3,249.00	\$4,061.25
1436	\$4,002.75	\$4,563.00	\$5,475.75	\$6,844.50
1437	\$3,637.50	\$4,146.75	\$4,976.25	\$6,220.50
1438	\$541.50	\$617.25	\$741.00	\$926.25
1439	\$472.50	\$538.50	\$646.50	\$808.50
1446	\$2,195.25	\$2,502.75	\$3,003.00	\$3,753.75
1447	\$2,139.75	\$2,439.00	\$2,926.50	\$3,658.50
1450	\$342.00	\$390.00	\$468.00	\$585.00
1451	\$342.00	\$390.00	\$468.00	\$585.00
1452	\$474.75	\$541.50	\$649.50	\$812.25
1453	\$474.75	\$541.50	\$649.50	\$812.25
1454	\$617.25	\$703.50	\$844.50	\$1,056.00
1455	\$617.25	\$703.50	\$844.50	\$1,056.00
1482	\$474.75	\$541.50	\$649.50	\$812.25
1486	\$474.75	\$541.50	\$649.50	\$812.25
1487	\$474.75	\$541.50	\$649.50	\$812.25
1491	\$329.25	\$375.00	\$450.00	\$562.50
1500	\$930.00	\$1,060.50	\$1,272.75	\$1,590.75
1525	\$1,017.75	\$1,160.25	\$1,392.00	\$1,740.00
1546	\$4,269.75	\$4,867.50	\$5,841.00	\$7,301.25
1550	\$3,486.00	\$3,974.25	\$4,769.25	\$5,961.75
1600	\$1,902.75	\$2,169.00	\$2,602.50	\$3,253.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
1701	\$1,097.25	\$1,251.00	\$1,501.50	\$1,877.25
1702	\$937.50	\$1,068.75	\$1,282.50	\$1,603.50
1703	\$937.50	\$1,068.75	\$1,282.50	\$1,603.50
1705	\$1,029.00	\$1,173.00	\$1,407.75	\$1,759.50
1706	\$1,092.75	\$1,245.75	\$1,494.75	\$1,868.25
1709	\$902.25	\$1,028.25	\$1,233.75	\$1,542.00
1712	\$1,097.25	\$1,251.00	\$1,501.50	\$1,877.25
1713	\$1,097.25	\$1,251.00	\$1,501.50	\$1,877.25
1714	\$1,069.50	\$1,219.50	\$1,463.25	\$1,829.25
1715	\$1,069.50	\$1,219.50	\$1,463.25	\$1,829.25
1716	\$1,069.50	\$1,219.50	\$1,463.25	\$1,829.25
1717	\$1,069.50	\$1,219.50	\$1,463.25	\$1,829.25
1718	\$1,092.75	\$1,245.75	\$1,494.75	\$1,868.25
1733	\$2,862.00	\$3,262.50	\$3,915.00	\$4,893.75
1736	\$1,323.00	\$1,508.25	\$1,809.75	\$2,262.00
1785	\$3,149.25	\$3,590.25	\$4,308.00	\$5,385.00
1800	\$297.00	\$338.25	\$405.75	\$507.00
1801	\$203.25	\$231.75	\$278.25	\$348.00
1805	\$208.50	\$237.75	\$285.00	\$356.25
1810	\$160.50	\$183.00	\$219.75	\$274.50
1820	\$621.00	\$708.00	\$849.75	\$1,062.00
1830	\$247.50	\$282.00	\$338.25	\$423.00
1831	\$287.25	\$327.75	\$393.00	\$491.25
1860	\$404.25	\$460.50	\$552.75	\$690.75
1861	\$384.00	\$438.00	\$525.75	\$657.00
1863	\$380.25	\$433.50	\$520.50	\$651.00
1890	\$1,415.25	\$1,613.25	\$1,935.75	\$2,419.50
2706	\$1,117.50	\$1,274.25	\$1,529.25	\$1,911.75
2707	\$2,007.00	\$2,288.25	\$2,745.75	\$3,432.00
2708	\$1,845.75	\$2,104.50	\$2,525.25	\$3,156.75
2710	\$1,107.00	\$1,262.25	\$1,515.00	\$1,893.75
2713	\$1,581.75	\$1,803.00	\$2,163.75	\$2,704.50
3250	\$444.75	\$507.00	\$608.25	\$760.50
3270	\$301.50	\$343.50	\$412.50	\$516.00
3280	\$796.50	\$908.25	\$1,089.75	\$1,362.00
3300	\$651.00	\$742.50	\$891.00	\$1,113.75
3301	\$663.75	\$756.75	\$908.25	\$1,135.50
3307	\$642.75	\$732.75	\$879.00	\$1,098.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
3319	\$642.75	\$732.75	\$879.00	\$1,098.75
3320	\$2,730.00	\$3,112.50	\$3,735.00	\$4,668.75
3323	\$340.50	\$388.50	\$466.50	\$583.50
3324	\$1,221.75	\$1,392.75	\$1,671.00	\$2,088.75
3336	\$223.50	\$255.00	\$306.00	\$382.50
3340	\$1,986.75	\$2,265.00	\$2,718.00	\$3,397.50
3346	\$219.75	\$250.50	\$300.75	\$375.75
3350	\$1,353.00	\$1,542.75	\$1,851.00	\$2,313.75
3353	\$542.25	\$618.00	\$741.75	\$927.00
3355	\$836.25	\$953.25	\$1,143.75	\$1,429.50
3359	\$2,560.50	\$2,919.00	\$3,502.50	\$4,378.50
3362	\$718.50	\$819.00	\$982.50	\$1,228.50
3364	\$641.25	\$731.25	\$877.50	\$1,097.25
3370	\$1,695.00	\$1,932.00	\$2,318.25	\$2,898.00
3384	\$641.25	\$731.25	\$877.50	\$1,097.25
3385	\$655.50	\$747.00	\$896.25	\$1,120.50
3388	\$655.50	\$747.00	\$896.25	\$1,120.50
3389	\$518.25	\$591.00	\$709.50	\$887.25
3606	\$1,245.00	\$1,419.00	\$1,702.50	\$2,128.50
3621	\$8,834.25	\$10,071.00	\$12,085.50	\$15,107.25
3629	\$2,056.50	\$2,344.50	\$2,813.25	\$3,516.75
3634	\$2,019.00	\$2,301.75	\$2,762.25	\$3,453.00
3636	\$1,322.25	\$1,507.50	\$1,809.00	\$2,261.25
3641	\$383.25	\$437.25	\$525.00	\$656.25
3642	\$611.25	\$696.75	\$836.25	\$1,045.50
3655	\$297.00	\$338.25	\$405.75	\$507.00
3700	\$465.00	\$530.25	\$636.00	\$795.00
3704	\$525.75	\$599.25	\$719.25	\$899.25
3705	\$650.25	\$741.00	\$889.50	\$1,112.25
3740	\$465.00	\$530.25	\$636.00	\$795.00
3750	\$465.00	\$530.25	\$636.00	\$795.00
3770	\$650.25	\$741.00	\$889.50	\$1,112.25
3771	\$650.25	\$741.00	\$889.50	\$1,112.25
3772	\$650.25	\$741.00	\$889.50	\$1,112.25
3780	\$399.75	\$456.00	\$547.50	\$684.75
4100	\$510.75	\$582.00	\$698.25	\$873.00
4107	\$510.75	\$582.00	\$698.25	\$873.00
4150	\$414.75	\$472.50	\$567.00	\$708.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
4156	\$510.75	\$582.00	\$698.25	\$873.00
4200	\$728.25	\$830.25	\$996.00	\$1,245.00
4201	\$728.25	\$830.25	\$996.00	\$1,245.00
4203	\$728.25	\$830.25	\$996.00	\$1,245.00
4206	\$728.25	\$830.25	\$996.00	\$1,245.00
4207	\$728.25	\$830.25	\$996.00	\$1,245.00
4250	\$728.25	\$830.25	\$996.00	\$1,245.00
4251	\$728.25	\$830.25	\$996.00	\$1,245.00
4253	\$728.25	\$830.25	\$996.00	\$1,245.00
4256	\$728.25	\$830.25	\$996.00	\$1,245.00
4257	\$728.25	\$830.25	\$996.00	\$1,245.00
4300	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4301	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4302	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4304	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4306	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4307	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4325	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4350	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4351	\$1,011.75	\$1,153.50	\$1,384.50	\$1,731.00
4352	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4356	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4357	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4371	\$969.75	\$1,105.50	\$1,326.75	\$1,658.25
4380	\$2,284.50	\$2,604.00	\$3,124.50	\$3,906.00
4385	\$2,194.50	\$2,502.00	\$3,002.25	\$3,753.00
4400	\$504.75	\$575.25	\$690.00	\$862.50
4900	\$53.25	\$60.75	\$72.75	\$90.75
4916	\$53.25	\$60.75	\$72.75	\$90.75
5025	\$61.50	\$69.75	\$84.00	\$105.00
5035	\$1,467.75	\$1,673.25	\$2,007.75	\$2,509.50
5042	\$335.25	\$382.50	\$459.00	\$573.75
5045	\$303.00	\$345.75	\$414.75	\$518.25
5050	\$541.50	\$617.25	\$741.00	\$926.25
5066	\$1,467.75	\$1,673.25	\$2,007.75	\$2,509.50
5070	\$615.00	\$701.25	\$841.50	\$1,052.25
5311	\$159.00	\$181.50	\$217.50	\$272.25
5390	\$175.50	\$200.25	\$240.00	\$300.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
5391	\$175.50	\$200.25	\$240.00	\$300.00
5392	\$175.50	\$200.25	\$240.00	\$300.00
5398	\$175.50	\$200.25	\$240.00	\$300.00
5400	\$517.50	\$590.25	\$708.00	\$885.00
5403	\$503.25	\$573.75	\$688.50	\$861.00
5408	\$430.50	\$490.50	\$588.75	\$735.75
5460	\$387.75	\$441.75	\$530.25	\$663.00
5461	\$527.25	\$600.75	\$720.75	\$900.75
5463	\$530.25	\$604.50	\$725.25	\$906.75
5466	\$530.25	\$604.50	\$725.25	\$906.75
5468	\$402.75	\$459.00	\$550.50	\$688.50
5500	\$306.75	\$349.50	\$419.25	\$524.25
5511	\$248.25	\$282.75	\$339.00	\$423.75
5525	\$243.75	\$278.25	\$333.75	\$417.00
5600	\$794.25	\$905.25	\$1,086.00	\$1,357.50
5612	\$759.00	\$865.50	\$1,038.75	\$1,298.25
5621	\$794.25	\$905.25	\$1,086.00	\$1,357.50
5630	\$932.25	\$1,062.75	\$1,275.00	\$1,593.75
5650	\$398.25	\$453.75	\$544.50	\$681.00
5675	\$597.00	\$680.25	\$816.00	\$1,020.00
5820	\$228.75	\$261.00	\$313.50	\$392.25
5830	\$264.75	\$301.50	\$361.50	\$452.25
5831	\$350.25	\$399.00	\$478.50	\$598.50
5840	\$344.25	\$392.25	\$471.00	\$588.75
5850	\$574.50	\$654.75	\$786.00	\$982.50
5870	\$626.25	\$714.00	\$856.50	\$1,071.00
5871	\$626.25	\$714.00	\$856.50	\$1,071.00
5890	\$511.50	\$582.75	\$699.00	\$873.75
5899	\$1,644.75	\$1,875.00	\$2,250.00	\$2,812.50
5901	\$3,263.25	\$3,720.00	\$4,464.00	\$5,580.00
5904	\$3,372.00	\$3,843.75	\$4,612.50	\$5,766.00
5905	\$2,808.00	\$3,201.00	\$3,841.50	\$4,802.25
5906	\$3,263.25	\$3,720.00	\$4,464.00	\$5,580.00
5908	\$2,209.50	\$2,518.50	\$3,022.50	\$3,778.50
5909	\$2,086.50	\$2,378.25	\$2,853.75	\$3,567.00
5923	\$945.00	\$1,077.00	\$1,292.25	\$1,615.50
5925	\$1,012.50	\$1,154.25	\$1,385.25	\$1,731.75
5926	\$1,012.50	\$1,154.25	\$1,385.25	\$1,731.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
5927	\$817.50	\$932.25	\$1,119.00	\$1,398.75
5928	\$817.50	\$932.25	\$1,119.00	\$1,398.75
5935	\$1,315.50	\$1,500.00	\$1,800.00	\$2,250.00
5936	\$1,434.75	\$1,635.75	\$1,962.75	\$2,453.25
5940	\$243.75	\$278.25	\$333.75	\$417.00
5950	\$1,423.50	\$1,623.00	\$1,947.75	\$2,434.50
5952	\$1,544.25	\$1,760.25	\$2,112.00	\$2,640.00
5955	\$2,155.50	\$2,457.00	\$2,948.25	\$3,685.50
5960	\$963.00	\$1,098.00	\$1,317.75	\$1,647.00
5961	\$342.00	\$390.00	\$468.00	\$585.00
5962	\$963.00	\$1,098.00	\$1,317.75	\$1,647.00
5963	\$377.25	\$429.75	\$516.00	\$645.00
5972	\$318.00	\$362.25	\$435.00	\$543.75
5975	\$1,254.00	\$1,429.50	\$1,715.25	\$2,144.25
5976	\$759.00	\$865.50	\$1,038.75	\$1,298.25
6090	\$57.75	\$66.00	\$79.50	\$99.75
6100	\$1,952.25	\$2,225.25	\$2,670.00	\$3,337.50
6190	\$0.00	\$0.00	\$0.00	\$0.00
6200	\$176.25	\$201.00	\$241.50	\$302.25
6210	\$316.50	\$360.75	\$432.75	\$540.75
6220	\$535.50	\$610.50	\$732.75	\$915.75
6230	\$177.00	\$201.75	\$242.25	\$303.00
6235	\$365.25	\$416.25	\$499.50	\$624.75
6236	\$346.50	\$395.25	\$474.00	\$592.50
6251	\$535.50	\$610.50	\$732.75	\$915.75
6401	\$0.00	\$0.00	\$0.00	\$0.00
6410	\$0.00	\$0.00	\$0.00	\$0.00
6420	\$0.00	\$0.00	\$0.00	\$0.00
6700	\$177.00	\$201.75	\$242.25	\$303.00
6800	\$420.75	\$480.00	\$576.00	\$720.00
6801	\$420.75	\$480.00	\$576.00	\$720.00
6802	\$420.75	\$480.00	\$576.00	\$720.00
6825	\$420.75	\$480.00	\$576.00	\$720.00
6826	\$420.75	\$480.00	\$576.00	\$720.00
7043	\$654.75	\$746.25	\$895.50	\$1,119.75
7063	\$2,651.25	\$3,022.50	\$3,627.00	\$4,533.75
7101	\$303.00	\$345.75	\$414.75	\$518.25
7102	\$303.00	\$345.75	\$414.75	\$518.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
7103	\$303.00	\$345.75	\$414.75	\$518.25
7108	\$260.25	\$297.00	\$356.25	\$445.50
7113	\$303.00	\$345.75	\$414.75	\$518.25
7115	\$303.00	\$345.75	\$414.75	\$518.25
7117	\$303.00	\$345.75	\$414.75	\$518.25
7125	\$238.50	\$272.25	\$327.00	\$408.75
7200	\$839.25	\$957.00	\$1,148.25	\$1,435.50
7270	\$2,674.50	\$3,048.75	\$3,658.50	\$4,573.50
7276	\$2,674.50	\$3,048.75	\$3,658.50	\$4,573.50
7279	\$2,670.00	\$3,043.50	\$3,652.50	\$4,566.00
7467	\$3,147.00	\$3,587.25	\$4,305.00	\$5,381.25
7469	\$3,147.00	\$3,587.25	\$4,305.00	\$5,381.25
7601	\$1,896.00	\$2,161.50	\$2,593.50	\$3,242.25
7608	\$1,896.00	\$2,161.50	\$2,593.50	\$3,242.25
7611	\$1,577.25	\$1,797.75	\$2,157.00	\$2,696.25
7711	\$5,786.25	\$6,596.25	\$7,915.50	\$9,894.75
7751	\$5,786.25	\$6,596.25	\$7,915.50	\$9,894.75
7780	\$902.25	\$1,028.25	\$1,233.75	\$1,542.00
7782	\$940.50	\$1,072.50	\$1,287.00	\$1,608.75
7799	\$1,317.75	\$1,502.25	\$1,803.00	\$2,253.75
7950	\$2,677.50	\$3,052.50	\$3,663.00	\$4,578.75
7951	\$2,677.50	\$3,052.50	\$3,663.00	\$4,578.75
7952	\$2,677.50	\$3,052.50	\$3,663.00	\$4,578.75
7953	\$2,677.50	\$3,052.50	\$3,663.00	\$4,578.75
7960	\$670.50	\$764.25	\$917.25	\$1,146.75
7961	\$670.50	\$764.25	\$917.25	\$1,146.75
7962	\$780.75	\$890.25	\$1,068.00	\$1,335.00
7963	\$612.75	\$698.25	\$837.75	\$1,047.00
8010	\$1,179.00	\$1,344.00	\$1,612.50	\$2,016.00
8015	\$180.75	\$206.25	\$247.50	\$309.75
8020	\$279.75	\$318.75	\$382.50	\$478.50
8025	\$426.00	\$486.00	\$583.50	\$729.75
8030	\$87.00	\$99.00	\$118.50	\$148.50
8031	\$87.00	\$99.00	\$118.50	\$148.50
8100	\$1,584.00	\$1,806.00	\$2,167.50	\$2,709.75
8110	\$852.00	\$971.25	\$1,165.50	\$1,457.25
8180	\$860.25	\$981.00	\$1,177.50	\$1,472.25
8190	\$329.25	\$375.00	\$450.00	\$562.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
8200	\$552.00	\$629.25	\$755.25	\$944.25
8220	\$1,791.75	\$2,042.25	\$2,451.00	\$3,063.75
8222	\$846.75	\$965.25	\$1,158.00	\$1,447.50
8290	\$700.50	\$798.75	\$958.50	\$1,198.50
1E05	\$122.25	\$139.50	\$167.25	\$209.25
1E07	\$0.00	\$0.00	\$0.00	\$0.00
1E08	\$122.25	\$139.50	\$167.25	\$209.25
1E20	\$122.25	\$139.50	\$167.25	\$209.25
1E23	\$162.00	\$184.50	\$221.25	\$276.75
1E26	\$162.00	\$184.50	\$221.25	\$276.75
122P	\$50.25	\$57.00	\$68.25	\$85.50
122S	\$168.75	\$192.75	\$231.00	\$288.75
122U	\$50.25	\$57.00	\$68.25	\$85.50
125S	\$458.25	\$522.75	\$627.00	\$783.75
181R	\$156.75	\$178.50	\$214.50	\$268.50
183S	\$287.25	\$327.75	\$393.00	\$491.25
186S	\$380.25	\$433.50	\$520.50	\$651.00
189S	\$1,415.25	\$1,613.25	\$1,935.75	\$2,419.50
1E0L	\$0.00	\$0.00	\$0.00	\$0.00
1E2R	\$141.75	\$161.25	\$193.50	\$242.25
1E2S	\$125.25	\$142.50	\$171.00	\$213.75
1E3R	\$153.75	\$175.50	\$210.75	\$263.25
1E5R	\$167.25	\$190.50	\$228.75	\$285.75
1E6R	\$162.00	\$184.50	\$221.25	\$276.75
1E8R	\$122.25	\$139.50	\$167.25	\$209.25
1ER3	\$162.00	\$184.50	\$221.25	\$276.75
1ES3	\$0.00	\$0.00	\$0.00	\$0.00
1FNV	\$0.00	\$0.00	\$0.00	\$0.00
2P00	\$0.00	\$0.00	\$0.00	\$0.00
2P0A	\$0.00	\$0.00	\$0.00	\$0.00
2P11	\$0.00	\$0.00	\$0.00	\$0.00
325R	\$444.75	\$507.00	\$608.25	\$760.50
328R	\$796.50	\$908.25	\$1,089.75	\$1,362.00
332S	\$1,221.75	\$1,392.75	\$1,671.00	\$2,088.75
334X	\$1,986.75	\$2,265.00	\$2,718.00	\$3,397.50
338R	\$518.25	\$591.00	\$709.50	\$887.25
33CS	\$491.25	\$560.25	\$672.00	\$840.00
33RR	\$491.25	\$560.25	\$672.00	\$840.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
34CR	\$471.75	\$537.75	\$645.00	\$806.25
34CS	\$471.75	\$537.75	\$645.00	\$806.25
363R	\$2,019.00	\$2,301.75	\$2,762.25	\$3,453.00
3C00	\$128.25	\$146.25	\$175.50	\$219.75
3C01	\$128.25	\$146.25	\$175.50	\$219.75
3C05	\$152.25	\$173.25	\$207.75	\$259.50
3COR	\$128.25	\$146.25	\$175.50	\$219.75
3COX	\$128.25	\$146.25	\$175.50	\$219.75
3K00	\$72.00	\$81.75	\$98.25	\$123.00
3KOR	\$72.00	\$81.75	\$98.25	\$123.00
4C00	\$264.00	\$300.75	\$360.75	\$450.75
4C05	\$271.50	\$309.75	\$372.00	\$465.00
4COR	\$264.00	\$300.75	\$360.75	\$450.75
4COX	\$264.00	\$300.75	\$360.75	\$450.75
4K00	\$79.50	\$90.75	\$108.75	\$135.75
4KOR	\$79.50	\$90.75	\$108.75	\$135.75
4POA	\$2,933.25	\$3,344.25	\$4,013.25	\$5,016.75
4POB	\$1,005.00	\$1,146.00	\$1,375.50	\$1,719.75
539C	\$175.50	\$200.25	\$240.00	\$300.00
563S	\$932.25	\$1,062.75	\$1,275.00	\$1,593.75
582H	\$228.75	\$261.00	\$313.50	\$392.25
5C00	\$356.25	\$406.50	\$487.50	\$609.75
5COR	\$347.25	\$396.00	\$475.50	\$594.75
5K00	\$102.00	\$116.25	\$139.50	\$174.75
5KOR	\$102.00	\$116.25	\$139.50	\$174.75
609S	\$57.75	\$66.00	\$79.50	\$99.75
610S	\$1,952.25	\$2,225.25	\$2,670.00	\$3,337.50
6C00	\$191.25	\$218.25	\$261.75	\$327.00
6COR	\$191.25	\$218.25	\$261.75	\$327.00
6CF1	\$285.00	\$324.75	\$390.00	\$487.50
6CFR	\$285.00	\$324.75	\$390.00	\$487.50
6K00	\$139.50	\$159.00	\$190.50	\$238.50
6K01	\$139.50	\$159.00	\$190.50	\$238.50
6KOR	\$139.50	\$159.00	\$190.50	\$238.50
6K10	\$139.50	\$159.00	\$190.50	\$238.50
6K1R	\$139.50	\$159.00	\$190.50	\$238.50
6K1S	\$139.50	\$159.00	\$190.50	\$238.50
7K00	\$143.25	\$163.50	\$196.50	\$246.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
7K01	\$143.25	\$163.50	\$196.50	\$246.00
7K0R	\$143.25	\$163.50	\$196.50	\$246.00
7K10	\$143.25	\$163.50	\$196.50	\$246.00
7K1R	\$143.25	\$163.50	\$196.50	\$246.00
7K1S	\$143.25	\$163.50	\$196.50	\$246.00
9K00	\$216.00	\$246.00	\$295.50	\$369.75
9K01	\$216.00	\$246.00	\$295.50	\$369.75
9K0R	\$216.00	\$246.00	\$295.50	\$369.75
9K0U	\$216.00	\$246.00	\$295.50	\$369.75
9K10	\$216.00	\$246.00	\$295.50	\$369.75
9K1R	\$216.00	\$246.00	\$295.50	\$369.75
9K1S	\$216.00	\$246.00	\$295.50	\$369.75
9KUR	\$216.00	\$246.00	\$295.50	\$369.75
A120	\$1,125.75	\$1,283.25	\$1,539.75	\$1,924.50
A130	\$868.50	\$990.00	\$1,188.00	\$1,485.00
A131	\$868.50	\$990.00	\$1,188.00	\$1,485.00
A13S	\$0.00	\$0.00	\$0.00	\$0.00
A211	\$1,365.00	\$1,556.25	\$1,867.50	\$2,334.75
A215	\$438.75	\$500.25	\$600.00	\$750.00
A217	\$318.00	\$362.25	\$435.00	\$543.75
A218	\$927.00	\$1,056.75	\$1,268.25	\$1,585.50
A219	\$1,334.25	\$1,521.00	\$1,825.50	\$2,282.25
A21S	\$636.75	\$726.00	\$871.50	\$1,089.75
A21X	\$249.75	\$285.00	\$342.00	\$427.50
A244	\$721.50	\$822.75	\$987.00	\$1,233.75
A292	\$650.25	\$741.00	\$889.50	\$1,112.25
A300	\$527.25	\$600.75	\$720.75	\$900.75
A305	\$527.25	\$600.75	\$720.75	\$900.75
A309	\$550.50	\$627.75	\$753.00	\$941.25
A30X	\$518.25	\$591.00	\$709.50	\$887.25
A30Z	\$538.50	\$614.25	\$737.25	\$921.75
A31P	\$241.50	\$275.25	\$330.00	\$412.50
A31U	\$156.75	\$178.50	\$214.50	\$268.50
A350	\$2,403.00	\$2,739.75	\$3,288.00	\$4,110.00
A352	\$1,398.00	\$1,593.75	\$1,912.50	\$2,391.00
A35Z	\$1,317.75	\$1,502.25	\$1,803.00	\$2,253.75
A36Z	\$1,317.75	\$1,502.25	\$1,803.00	\$2,253.75
A37Z	\$1,552.50	\$1,770.00	\$2,124.00	\$2,655.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
A500	\$65.25	\$74.25	\$89.25	\$111.75
A510	\$273.00	\$311.25	\$373.50	\$467.25
A51R	\$273.00	\$311.25	\$373.50	\$467.25
A523	\$228.75	\$261.00	\$313.50	\$392.25
A52R	\$228.75	\$261.00	\$313.50	\$392.25
A52V	\$561.00	\$639.75	\$768.00	\$960.00
A530	\$498.75	\$568.50	\$682.50	\$853.50
A53S	\$498.75	\$568.50	\$682.50	\$853.50
A550	\$66.00	\$75.00	\$90.00	\$112.50
A55R	\$63.00	\$72.00	\$86.25	\$108.00
A570	\$556.50	\$634.50	\$761.25	\$951.75
A57T	\$556.50	\$634.50	\$761.25	\$951.75
A600	\$1,335.75	\$1,522.50	\$1,827.00	\$2,283.75
A603	\$228.75	\$261.00	\$313.50	\$392.25
A605	\$228.75	\$261.00	\$313.50	\$392.25
A613	\$228.75	\$261.00	\$313.50	\$392.25
A615	\$218.25	\$249.00	\$298.50	\$373.50
A61R	\$228.75	\$261.00	\$313.50	\$392.25
A700	\$1,335.75	\$1,522.50	\$1,827.00	\$2,283.75
A800	\$0.00	\$0.00	\$0.00	\$0.00
AXW2	\$415.50	\$474.00	\$568.50	\$711.00
B200	\$1,038.75	\$1,184.25	\$1,421.25	\$1,776.75
B250	\$80.25	\$91.50	\$109.50	\$137.25
B25R	\$80.25	\$91.50	\$109.50	\$137.25
B400	\$91.50	\$104.25	\$125.25	\$156.75
B510	\$280.50	\$319.50	\$383.25	\$479.25
B511	\$210.00	\$239.25	\$287.25	\$359.25
B51R	\$280.50	\$319.50	\$383.25	\$479.25
B530	\$101.25	\$115.50	\$138.75	\$173.25
B53R	\$101.25	\$115.50	\$138.75	\$173.25
B550	\$228.75	\$261.00	\$313.50	\$392.25
B55S	\$228.75	\$261.00	\$313.50	\$392.25
B560	\$96.75	\$110.25	\$132.00	\$165.00
B56R	\$96.75	\$110.25	\$132.00	\$165.00
B610	\$713.25	\$813.00	\$975.75	\$1,219.50
B61S	\$713.25	\$813.00	\$975.75	\$1,219.50
B7M0	\$29.25	\$33.00	\$39.75	\$49.50
B7MG	\$29.25	\$33.00	\$39.75	\$49.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
BD15	\$231.00	\$263.25	\$315.75	\$394.50
BD55	\$55.50	\$63.00	\$75.75	\$94.50
C196	\$0.00	\$0.00	\$0.00	\$0.00
C199	\$0.00	\$0.00	\$0.00	\$0.00
CBP2	\$18.75	\$21.75	\$26.25	\$33.00
CS88	\$54.75	\$62.25	\$75.00	\$93.75
CS8A	\$54.75	\$62.25	\$75.00	\$93.75
DDG1	\$59.25	\$67.50	\$81.00	\$101.25
DDL3	\$158.25	\$180.75	\$216.75	\$270.75
DDL4	\$94.50	\$108.00	\$129.75	\$162.00
DDL8	\$135.00	\$153.75	\$184.50	\$231.00
DDM1	\$73.50	\$84.00	\$100.50	\$126.00
DDM3	\$142.50	\$162.75	\$195.00	\$243.75
DDM4	\$94.50	\$108.00	\$129.75	\$162.00
DDM5	\$135.00	\$153.75	\$184.50	\$231.00
DDMR	\$73.50	\$84.00	\$100.50	\$126.00
DDMS	\$142.50	\$162.75	\$195.00	\$243.75
DDMT	\$129.75	\$147.75	\$177.00	\$221.25
DDMU	\$91.50	\$104.25	\$125.25	\$156.75
DEB0	\$211.50	\$240.75	\$288.75	\$360.75
DEBR	\$211.50	\$240.75	\$288.75	\$360.75
DEF1	\$248.25	\$282.75	\$339.00	\$423.75
DEP0	\$211.50	\$240.75	\$288.75	\$360.75
DEP8	\$203.25	\$231.75	\$278.25	\$348.00
DEPR	\$211.50	\$240.75	\$288.75	\$360.75
DG1R	\$294.00	\$335.25	\$402.00	\$502.50
DGF1	\$294.00	\$335.25	\$402.00	\$502.50
DGF8	\$294.00	\$335.25	\$402.00	\$502.50
DGFR	\$294.00	\$335.25	\$402.00	\$502.50
DGU0	\$294.00	\$335.25	\$402.00	\$502.50
DH1R	\$403.50	\$459.75	\$552.00	\$690.00
DHF1	\$407.25	\$464.25	\$557.25	\$696.75
DHF8	\$391.50	\$446.25	\$535.50	\$669.75
DHFR	\$407.25	\$464.25	\$557.25	\$696.75
DHU0	\$403.50	\$459.75	\$552.00	\$690.00
DIVS	\$125.25	\$142.50	\$171.00	\$213.75
DJBO	\$383.25	\$437.25	\$525.00	\$656.25
DJB8	\$383.25	\$437.25	\$525.00	\$656.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
DJBR	\$383.25	\$437.25	\$525.00	\$656.25
DJF0	\$708.00	\$807.00	\$968.25	\$1,210.50
DJF1	\$831.00	\$947.25	\$1,137.00	\$1,421.25
DJF8	\$708.00	\$807.00	\$968.25	\$1,210.50
DJFR	\$831.00	\$947.25	\$1,137.00	\$1,421.25
DJFS	\$708.00	\$807.00	\$968.25	\$1,210.50
DJW0	\$289.50	\$330.00	\$396.00	\$495.00
DJW1	\$256.50	\$292.50	\$351.00	\$438.75
DJW2	\$256.50	\$292.50	\$351.00	\$438.75
DJW3	\$256.50	\$292.50	\$351.00	\$438.75
DJW4	\$254.25	\$289.50	\$347.25	\$434.25
DJW8	\$289.50	\$330.00	\$396.00	\$495.00
DJWR	\$256.50	\$292.50	\$351.00	\$438.75
DJWS	\$254.25	\$289.50	\$347.25	\$434.25
DL01	\$23.25	\$26.25	\$31.50	\$39.75
DL02	\$135.00	\$153.75	\$184.50	\$231.00
DL03	\$200.25	\$228.00	\$273.75	\$342.00
DL08	\$451.50	\$514.50	\$617.25	\$771.75
DLU1	\$0.00	\$0.00	\$0.00	\$0.00
DLU2	\$0.00	\$0.00	\$0.00	\$0.00
DLU3	\$0.00	\$0.00	\$0.00	\$0.00
DMC5	\$0.00	\$0.00	\$0.00	\$0.00
DMD8	\$0.00	\$0.00	\$0.00	\$0.00
DMPS	\$288.75	\$329.25	\$395.25	\$494.25
DR00	\$1,305.00	\$1,488.00	\$1,785.75	\$2,232.00
DR01	\$1,521.75	\$1,734.75	\$2,082.00	\$2,602.50
DR1R	\$1,521.75	\$1,734.75	\$2,082.00	\$2,602.50
DRVS	\$120.00	\$136.50	\$163.50	\$204.75
DS00	\$2,038.50	\$2,324.25	\$2,789.25	\$3,486.75
DT00	\$1,369.50	\$1,561.50	\$1,873.50	\$2,342.25
DT01	\$1,579.50	\$1,800.75	\$2,160.75	\$2,700.75
DT08	\$1,369.50	\$1,561.50	\$1,873.50	\$2,342.25
DT09	\$1,579.50	\$1,800.75	\$2,160.75	\$2,700.75
DT0R	\$1,369.50	\$1,561.50	\$1,873.50	\$2,342.25
DT1R	\$1,659.00	\$1,891.50	\$2,269.50	\$2,837.25
DT50	\$637.50	\$726.75	\$872.25	\$1,090.50
DV00	\$1,665.00	\$1,898.25	\$2,277.75	\$2,847.00
DV01	\$1,485.00	\$1,692.75	\$2,031.00	\$2,538.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
DV0R	\$1,665.00	\$1,898.25	\$2,277.75	\$2,847.00
DV1R	\$1,485.00	\$1,692.75	\$2,031.00	\$2,538.75
DW00	\$2,118.00	\$2,414.25	\$2,897.25	\$3,621.75
DW01	\$1,867.50	\$2,129.25	\$2,555.25	\$3,194.25
DW0R	\$2,118.00	\$2,414.25	\$2,897.25	\$3,621.75
DW1R	\$1,867.50	\$2,129.25	\$2,555.25	\$3,194.25
DW20	\$2,118.00	\$2,414.25	\$2,897.25	\$3,621.75
DW21	\$1,867.50	\$2,129.25	\$2,555.25	\$3,194.25
DW2R	\$2,118.00	\$2,414.25	\$2,897.25	\$3,621.75
E200	\$177.00	\$201.75	\$242.25	\$303.00
E20R	\$177.00	\$201.75	\$242.25	\$303.00
E210	\$176.25	\$201.00	\$241.50	\$302.25
E21R	\$176.25	\$201.00	\$241.50	\$302.25
E500	\$295.50	\$336.75	\$404.25	\$505.50
E50R	\$295.50	\$336.75	\$404.25	\$505.50
E510	\$304.50	\$347.25	\$417.00	\$521.25
E515	\$304.50	\$347.25	\$417.00	\$521.25
E51R	\$280.50	\$319.50	\$383.25	\$479.25
E520	\$465.75	\$531.00	\$637.50	\$797.25
E52R	\$390.75	\$445.50	\$534.75	\$668.25
E536	\$474.75	\$541.50	\$649.50	\$812.25
E547	\$357.00	\$407.25	\$489.00	\$611.25
E551	\$350.25	\$399.00	\$478.50	\$598.50
E55R	\$350.25	\$399.00	\$478.50	\$598.50
E565	\$304.50	\$347.25	\$417.00	\$521.25
E569	\$304.50	\$347.25	\$417.00	\$521.25
E56R	\$304.50	\$347.25	\$417.00	\$521.25
E570	\$442.50	\$504.75	\$606.00	\$757.50
E575	\$350.25	\$399.00	\$478.50	\$598.50
E57R	\$442.50	\$504.75	\$606.00	\$757.50
E57S	\$350.25	\$399.00	\$478.50	\$598.50
E655	\$306.75	\$349.50	\$419.25	\$524.25
E65R	\$306.75	\$349.50	\$419.25	\$524.25
E665	\$316.50	\$360.75	\$432.75	\$540.75
E66R	\$316.50	\$360.75	\$432.75	\$540.75
E675	\$535.50	\$610.50	\$732.75	\$915.75
E67R	\$535.50	\$610.50	\$732.75	\$915.75
E683	\$365.25	\$416.25	\$499.50	\$624.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
E685	\$177.00	\$201.75	\$242.25	\$303.00
E6AR	\$357.00	\$407.25	\$489.00	\$611.25
E6SR	\$177.00	\$201.75	\$242.25	\$303.00
ES99	\$0.00	\$0.00	\$0.00	\$0.00
EX02	\$11.25	\$12.75	\$15.00	\$18.75
F111	\$1,425.75	\$1,625.25	\$1,950.00	\$2,437.50
F116	\$993.75	\$1,133.25	\$1,359.75	\$1,699.50
F117	\$680.25	\$775.50	\$930.75	\$1,163.25
F123	\$318.00	\$362.25	\$435.00	\$543.75
F12S	\$329.25	\$375.00	\$450.00	\$562.50
F131	\$1,497.00	\$1,706.25	\$2,047.50	\$2,559.75
F310	\$1,356.75	\$1,546.50	\$1,855.50	\$2,319.75
F312	\$209.25	\$238.50	\$286.50	\$358.50
F339	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F351	\$924.00	\$1,053.00	\$1,263.75	\$1,579.50
F352	\$1,144.50	\$1,305.00	\$1,566.00	\$1,957.50
F353	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F359	\$1,218.00	\$1,388.25	\$1,665.75	\$2,082.00
F35L	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F35R	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F383	\$1,237.50	\$1,410.75	\$1,692.75	\$2,115.75
F386	\$1,237.50	\$1,410.75	\$1,692.75	\$2,115.75
F3B3	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3B6	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3D3	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F3N1	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N2	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N3	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N4	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N5	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N6	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3NA	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3NB	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3NC	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3ND	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3P3	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3P6	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3PB	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
F3PC	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3R1	\$924.00	\$1,053.00	\$1,263.75	\$1,579.50
F3R2	\$1,144.50	\$1,305.00	\$1,566.00	\$1,957.50
F3R3	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F400	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F401	\$491.25	\$560.25	\$672.00	\$840.00
F402	\$510.75	\$582.00	\$698.25	\$873.00
F404	\$609.00	\$694.50	\$833.25	\$1,041.75
F407	\$798.00	\$909.75	\$1,092.00	\$1,365.00
F413	\$544.50	\$621.00	\$745.50	\$932.25
F416	\$609.00	\$694.50	\$833.25	\$1,041.75
F422	\$177.00	\$201.75	\$242.25	\$303.00
F437	\$147.00	\$167.25	\$201.00	\$251.25
F438	\$147.00	\$167.25	\$201.00	\$251.25
F44A	\$1,542.00	\$1,758.00	\$2,109.75	\$2,637.00
F44B	\$491.25	\$560.25	\$672.00	\$840.00
F44C	\$470.25	\$536.25	\$643.50	\$804.75
F44E	\$544.50	\$621.00	\$745.50	\$932.25
F46A	\$1,141.50	\$1,301.25	\$1,561.50	\$1,952.25
F46E	\$469.50	\$535.50	\$642.75	\$803.25
F46L	\$1,005.75	\$1,146.75	\$1,376.25	\$1,720.50
F46P	\$1,097.25	\$1,251.00	\$1,501.50	\$1,877.25
F500	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F501	\$491.25	\$560.25	\$672.00	\$840.00
F502	\$510.75	\$582.00	\$698.25	\$873.00
F504	\$609.00	\$694.50	\$833.25	\$1,041.75
F50R	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F513	\$544.50	\$621.00	\$745.50	\$932.25
F514	\$584.25	\$666.00	\$799.50	\$999.75
F516	\$609.00	\$694.50	\$833.25	\$1,041.75
F51R	\$491.25	\$560.25	\$672.00	\$840.00
F52R	\$510.75	\$582.00	\$698.25	\$873.00
F53R	\$544.50	\$621.00	\$745.50	\$932.25
F550	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F551	\$491.25	\$560.25	\$672.00	\$840.00
F552	\$510.75	\$582.00	\$698.25	\$873.00
F553	\$544.50	\$621.00	\$745.50	\$932.25
F580	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
F581	\$444.00	\$506.25	\$607.50	\$759.75
F582	\$460.50	\$525.00	\$630.00	\$787.50
F583	\$493.50	\$562.50	\$675.00	\$843.75
F585	\$148.50	\$169.50	\$203.25	\$254.25
F587	\$539.25	\$615.00	\$738.00	\$922.50
F588	\$539.25	\$615.00	\$738.00	\$922.50
F58A	\$1,611.75	\$1,837.50	\$2,205.00	\$2,756.25
F58B	\$471.75	\$537.75	\$645.00	\$806.25
F58C	\$489.00	\$557.25	\$669.00	\$836.25
F58D	\$523.50	\$597.00	\$716.25	\$895.50
F58G	\$573.00	\$653.25	\$783.75	\$979.50
F58H	\$518.25	\$591.00	\$709.50	\$887.25
F590	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F592	\$510.75	\$582.00	\$698.25	\$873.00
F597	\$595.50	\$678.75	\$814.50	\$1,018.50
F5D0	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F5D1	\$491.25	\$560.25	\$672.00	\$840.00
F5D2	\$510.75	\$582.00	\$698.25	\$873.00
F5D3	\$544.50	\$621.00	\$745.50	\$932.25
F600	\$1,301.25	\$1,483.50	\$1,780.50	\$2,226.00
F601	\$1,429.50	\$1,629.75	\$1,956.00	\$2,445.00
F602	\$1,429.50	\$1,629.75	\$1,956.00	\$2,445.00
F605	\$1,243.50	\$1,417.50	\$1,701.00	\$2,126.25
F60A	\$1,301.25	\$1,483.50	\$1,780.50	\$2,226.00
F60B	\$1,292.25	\$1,473.00	\$1,767.75	\$2,209.50
F680	\$168.75	\$192.75	\$231.00	\$288.75
F70I	\$308.25	\$351.75	\$422.25	\$528.00
F721	\$676.50	\$771.00	\$925.50	\$1,157.25
F72D	\$865.50	\$987.00	\$1,184.25	\$1,480.50
F72R	\$676.50	\$771.00	\$925.50	\$1,157.25
F732	\$2,139.00	\$2,438.25	\$2,925.75	\$3,657.00
F733	\$636.75	\$726.00	\$871.50	\$1,089.75
F734	\$1,977.00	\$2,253.75	\$2,704.50	\$3,381.00
F736	\$1,328.25	\$1,514.25	\$1,817.25	\$2,271.75
F737	\$783.00	\$892.50	\$1,071.00	\$1,338.75
F738	\$1,953.00	\$2,226.75	\$2,672.25	\$3,340.50
F739	\$2,376.00	\$2,709.00	\$3,250.50	\$4,063.50
F741	\$0.00	\$0.00	\$0.00	\$0.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
F745	\$3,765.75	\$4,293.00	\$5,151.75	\$6,439.50
F746	\$3,879.00	\$4,422.00	\$5,306.25	\$6,633.00
F74S	\$0.00	\$0.00	\$0.00	\$0.00
F751	\$0.00	\$0.00	\$0.00	\$0.00
F752	\$0.00	\$0.00	\$0.00	\$0.00
F753	\$0.00	\$0.00	\$0.00	\$0.00
F754	\$2,340.00	\$2,667.75	\$3,201.00	\$4,001.25
F755	\$2,702.25	\$3,080.25	\$3,696.00	\$4,620.00
F758	\$0.00	\$0.00	\$0.00	\$0.00
F761	\$2,340.00	\$2,667.75	\$3,201.00	\$4,001.25
F762	\$1,219.50	\$1,390.50	\$1,668.75	\$2,085.75
F763	\$1,904.25	\$2,170.50	\$2,604.75	\$3,255.75
F764	\$2,172.75	\$2,477.25	\$2,973.00	\$3,716.25
F766	\$2,127.75	\$2,425.50	\$2,910.75	\$3,638.25
F769	\$2,249.25	\$2,564.25	\$3,077.25	\$3,846.75
F7A0	\$2,607.75	\$2,973.00	\$3,567.75	\$4,459.50
F7AR	\$2,607.75	\$2,973.00	\$3,567.75	\$4,459.50
F7B0	\$3,250.50	\$3,705.75	\$4,446.75	\$5,558.25
F7BR	\$3,250.50	\$3,705.75	\$4,446.75	\$5,558.25
F7C0	\$4,322.25	\$4,927.50	\$5,913.00	\$7,391.25
F7DI	\$0.00	\$0.00	\$0.00	\$0.00
F7EF	\$0.00	\$0.00	\$0.00	\$0.00
F7ER	\$0.00	\$0.00	\$0.00	\$0.00
F7ET	\$0.00	\$0.00	\$0.00	\$0.00
F7FB	\$169.50	\$193.50	\$232.50	\$291.00
F7HD	\$169.50	\$193.50	\$232.50	\$291.00
F7M1	\$0.00	\$0.00	\$0.00	\$0.00
F7MB	\$168.75	\$192.75	\$231.00	\$288.75
F7S1	\$0.00	\$0.00	\$0.00	\$0.00
F7S2	\$0.00	\$0.00	\$0.00	\$0.00
F7SB	\$0.00	\$0.00	\$0.00	\$0.00
F7T2	\$0.00	\$0.00	\$0.00	\$0.00
F7T4	\$0.00	\$0.00	\$0.00	\$0.00
F7TB	\$282.75	\$322.50	\$387.00	\$483.75
F8M0	\$73.50	\$84.00	\$100.50	\$126.00
F8M2	\$135.00	\$153.75	\$184.50	\$231.00
F8MR	\$73.50	\$84.00	\$100.50	\$126.00
F9LL	\$348.75	\$397.50	\$477.00	\$596.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
F9LP	\$762.00	\$868.50	\$1,042.50	\$1,303.50
F9M0	\$142.50	\$162.75	\$195.00	\$243.75
F9MR	\$142.50	\$162.75	\$195.00	\$243.75
F9NK	\$762.00	\$868.50	\$1,042.50	\$1,303.50
FD10	\$56.25	\$64.50	\$77.25	\$96.75
FD1R	\$56.25	\$64.50	\$77.25	\$96.75
FD30	\$342.00	\$390.00	\$468.00	\$585.00
FD3D	\$342.00	\$390.00	\$468.00	\$585.00
FD3R	\$329.25	\$375.00	\$450.00	\$562.50
FD40	\$564.75	\$643.50	\$772.50	\$966.00
FD48	\$90.75	\$103.50	\$124.50	\$156.00
FD4D	\$564.75	\$643.50	\$772.50	\$966.00
FD4R	\$564.75	\$643.50	\$772.50	\$966.00
FD60	\$334.50	\$381.00	\$457.50	\$572.25
FD6R	\$321.00	\$366.00	\$439.50	\$549.75
FD70	\$564.75	\$643.50	\$772.50	\$966.00
FD78	\$90.75	\$103.50	\$124.50	\$156.00
FD7R	\$564.75	\$643.50	\$772.50	\$966.00
FD80	\$364.50	\$415.50	\$498.75	\$623.25
FD8R	\$86.25	\$98.25	\$117.75	\$147.00
FD90	\$492.00	\$561.00	\$673.50	\$842.25
FD9A	\$492.00	\$561.00	\$673.50	\$842.25
FD9R	\$87.00	\$99.00	\$118.50	\$148.50
FDA0	\$364.50	\$415.50	\$498.75	\$623.25
FR5L	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
FR83	\$1,287.00	\$1,467.00	\$1,760.25	\$2,200.50
FR86	\$1,237.50	\$1,410.75	\$1,692.75	\$2,115.75
G120	\$792.00	\$903.00	\$1,083.75	\$1,354.50
G140	\$657.00	\$749.25	\$899.25	\$1,124.25
G141	\$657.00	\$749.25	\$899.25	\$1,124.25
G150	\$657.00	\$749.25	\$899.25	\$1,124.25
G160	\$624.75	\$712.50	\$855.00	\$1,068.75
G165	\$624.75	\$712.50	\$855.00	\$1,068.75
G170	\$792.00	\$903.00	\$1,083.75	\$1,354.50
G215	\$423.75	\$483.00	\$579.75	\$724.50
G2CD	\$423.75	\$483.00	\$579.75	\$724.50
G310	\$1,182.75	\$1,348.50	\$1,618.50	\$2,023.50
G315	\$1,114.50	\$1,270.50	\$1,524.75	\$1,905.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
G316	\$1,114.50	\$1,270.50	\$1,524.75	\$1,905.75
G320	\$1,500.75	\$1,710.75	\$2,052.75	\$2,565.75
G350	\$1,114.50	\$1,270.50	\$1,524.75	\$1,905.75
G533	\$474.00	\$540.00	\$648.00	\$810.00
G790	\$70.50	\$80.25	\$96.00	\$120.00
G795	\$70.50	\$80.25	\$96.00	\$120.00
G798	\$67.50	\$77.25	\$93.00	\$116.25
G799	\$70.50	\$80.25	\$96.00	\$120.00
G79D	\$70.50	\$80.25	\$96.00	\$120.00
G79R	\$70.50	\$80.25	\$96.00	\$120.00
G899	\$0.00	\$0.00	\$0.00	\$0.00
G998	\$0.00	\$0.00	\$0.00	\$0.00
G999	\$0.00	\$0.00	\$0.00	\$0.00
H200	\$315.00	\$359.25	\$431.25	\$539.25
H201	\$369.75	\$421.50	\$505.50	\$632.25
H20A	\$0.00	\$0.00	\$0.00	\$0.00
H21R	\$369.75	\$421.50	\$505.50	\$632.25
H221	\$369.75	\$421.50	\$505.50	\$632.25
H2AR	\$0.00	\$0.00	\$0.00	\$0.00
H5A0	\$9,033.75	\$10,298.25	\$12,357.75	\$15,447.00
H5A2	\$11,655.75	\$13,287.75	\$15,945.00	\$19,931.25
H5A3	\$11,427.00	\$13,026.75	\$15,632.25	\$19,540.50
H5AL	\$11,427.00	\$13,026.75	\$15,632.25	\$19,540.50
H5AR	\$11,427.00	\$13,026.75	\$15,632.25	\$19,540.50
H5B0	\$1,005.00	\$1,146.00	\$1,375.50	\$1,719.75
H5B2	\$1,295.25	\$1,476.75	\$1,772.25	\$2,215.50
H5B3	\$1,270.50	\$1,448.25	\$1,737.75	\$2,172.00
H5BL	\$1,270.50	\$1,448.25	\$1,737.75	\$2,172.00
H5BR	\$1,270.50	\$1,448.25	\$1,737.75	\$2,172.00
H5NP	\$492.00	\$561.00	\$673.50	\$842.25
IFDT	\$309.75	\$353.25	\$423.75	\$529.50
J050	\$176.25	\$201.00	\$241.50	\$302.25
J055	\$192.00	\$219.00	\$262.50	\$328.50
J05R	\$188.25	\$214.50	\$257.25	\$321.75
J05S	\$217.50	\$248.25	\$297.75	\$372.00
J060	\$500.25	\$570.00	\$684.00	\$855.00
J064	\$222.75	\$254.25	\$305.25	\$381.75
J067	\$235.50	\$268.50	\$322.50	\$403.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
J06R	\$294.00	\$335.25	\$402.00	\$502.50
J06S	\$237.00	\$270.00	\$324.00	\$405.00
J070	\$168.00	\$191.25	\$229.50	\$287.25
J075	\$168.00	\$191.25	\$229.50	\$287.25
J07T	\$168.00	\$191.25	\$229.50	\$287.25
J083	\$143.25	\$163.50	\$196.50	\$246.00
J086	\$143.25	\$163.50	\$196.50	\$246.00
J08R	\$138.75	\$158.25	\$189.75	\$237.00
J180	\$1,082.25	\$1,233.75	\$1,480.50	\$1,851.00
J287	\$783.75	\$893.25	\$1,071.75	\$1,339.50
J460	\$584.25	\$666.00	\$799.50	\$999.75
J470	\$584.25	\$666.00	\$799.50	\$999.75
J487	\$699.75	\$798.00	\$957.75	\$1,197.00
J530	\$124.50	\$141.75	\$170.25	\$213.00
J532	\$121.50	\$138.75	\$166.50	\$208.50
J533	\$129.00	\$147.00	\$176.25	\$220.50
J534	\$129.00	\$147.00	\$176.25	\$220.50
J536	\$129.00	\$147.00	\$176.25	\$220.50
J537	\$129.00	\$147.00	\$176.25	\$220.50
J546	\$220.50	\$251.25	\$301.50	\$377.25
J553	\$303.00	\$345.75	\$414.75	\$518.25
J554	\$231.75	\$264.00	\$316.50	\$396.00
J556	\$676.50	\$771.00	\$925.50	\$1,157.25
J560	\$276.75	\$315.75	\$378.75	\$473.25
J56R	\$282.75	\$322.50	\$387.00	\$483.75
J570	\$460.50	\$525.00	\$630.00	\$787.50
J57R	\$460.50	\$525.00	\$630.00	\$787.50
J580	\$358.50	\$408.75	\$490.50	\$613.50
J582	\$358.50	\$408.75	\$490.50	\$613.50
J592	\$352.50	\$402.00	\$482.25	\$603.00
J594	\$339.75	\$387.00	\$464.25	\$580.50
J595	\$352.50	\$402.00	\$482.25	\$603.00
J597	\$352.50	\$402.00	\$482.25	\$603.00
J610	\$143.25	\$163.50	\$196.50	\$246.00
J611	\$143.25	\$163.50	\$196.50	\$246.00
J61P	\$135.75	\$154.50	\$185.25	\$231.75
J620	\$57.75	\$66.00	\$79.50	\$99.75
J621	\$57.00	\$65.25	\$78.00	\$97.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
J624	\$122.25	\$139.50	\$167.25	\$209.25
J62R	\$122.25	\$139.50	\$167.25	\$209.25
J630	\$195.00	\$222.00	\$266.25	\$333.00
J632	\$135.00	\$153.75	\$184.50	\$231.00
J63F	\$178.50	\$203.25	\$243.75	\$304.50
J63S	\$195.00	\$222.00	\$266.25	\$333.00
J640	\$264.00	\$300.75	\$360.75	\$450.75
J644	\$154.50	\$176.25	\$211.50	\$264.75
J645	\$154.50	\$176.25	\$211.50	\$264.75
J64R	\$264.00	\$300.75	\$360.75	\$450.75
J64S	\$154.50	\$176.25	\$211.50	\$264.75
J64Z	\$154.50	\$176.25	\$211.50	\$264.75
J650	\$480.75	\$548.25	\$657.75	\$822.00
J65R	\$480.75	\$548.25	\$657.75	\$822.00
J660	\$469.50	\$535.50	\$642.75	\$803.25
J670	\$187.50	\$213.75	\$256.50	\$321.00
J676	\$169.50	\$193.50	\$232.50	\$291.00
J677	\$173.25	\$197.25	\$237.00	\$296.25
J678	\$163.50	\$186.75	\$224.25	\$280.50
J67K	\$169.50	\$193.50	\$232.50	\$291.00
J67S	\$214.50	\$244.50	\$293.25	\$366.75
J680	\$441.00	\$502.50	\$603.00	\$753.75
J683	\$127.50	\$145.50	\$174.75	\$218.25
J685	\$154.50	\$176.25	\$211.50	\$264.75
J687	\$670.50	\$764.25	\$917.25	\$1,146.75
J68U	\$127.50	\$145.50	\$174.75	\$218.25
J68Z	\$335.25	\$382.50	\$459.00	\$573.75
J690	\$389.25	\$444.00	\$532.50	\$666.00
J692	\$325.50	\$371.25	\$445.50	\$557.25
J693	\$288.00	\$328.50	\$394.50	\$493.50
J696	\$288.00	\$328.50	\$394.50	\$493.50
J69D	\$321.00	\$366.00	\$439.50	\$549.75
J69S	\$168.00	\$191.25	\$229.50	\$287.25
J69Z	\$288.00	\$328.50	\$394.50	\$493.50
J70U	\$645.75	\$736.50	\$883.50	\$1,104.75
J710	\$327.00	\$372.75	\$447.00	\$558.75
J762	\$310.50	\$354.00	\$424.50	\$531.00
J763	\$310.50	\$354.00	\$424.50	\$531.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
J765	\$236.25	\$269.25	\$323.25	\$404.25
J774	\$253.50	\$288.75	\$346.50	\$433.50
J775	\$253.50	\$288.75	\$346.50	\$433.50
J776	\$231.75	\$264.00	\$316.50	\$396.00
J779	\$307.50	\$350.25	\$420.00	\$525.00
J780	\$253.50	\$288.75	\$346.50	\$433.50
J781	\$254.25	\$289.50	\$347.25	\$434.25
J782	\$227.25	\$258.75	\$310.50	\$388.50
J783	\$302.25	\$344.25	\$413.25	\$516.75
J784	\$254.25	\$289.50	\$347.25	\$434.25
J785	\$302.25	\$344.25	\$413.25	\$516.75
J787	\$687.00	\$783.00	\$939.75	\$1,174.50
J788	\$735.75	\$838.50	\$1,006.50	\$1,258.50
J789	\$735.75	\$838.50	\$1,006.50	\$1,258.50
J790	\$735.75	\$838.50	\$1,006.50	\$1,258.50
J791	\$735.75	\$838.50	\$1,006.50	\$1,258.50
J793	\$0.00	\$0.00	\$0.00	\$0.00
J7CG	\$291.00	\$331.50	\$397.50	\$497.25
J7D0	\$218.25	\$249.00	\$298.50	\$373.50
J7RS	\$231.75	\$264.00	\$316.50	\$396.00
J7RW	\$291.00	\$331.50	\$397.50	\$497.25
J7RX	\$243.75	\$278.25	\$333.75	\$417.00
J7V0	\$248.25	\$282.75	\$339.00	\$423.75
J85R	\$293.25	\$334.50	\$401.25	\$501.75
J8RR	\$302.25	\$344.25	\$413.25	\$516.75
J90M	\$318.75	\$363.75	\$436.50	\$546.00
JB50	\$218.25	\$249.00	\$298.50	\$373.50
JB55	\$169.50	\$193.50	\$232.50	\$291.00
JB64	\$235.50	\$268.50	\$322.50	\$403.50
JB67	\$240.00	\$273.75	\$328.50	\$411.00
JB6R	\$227.25	\$258.75	\$310.50	\$388.50
JB75	\$166.50	\$189.75	\$228.00	\$285.00
JB76	\$171.75	\$195.75	\$234.75	\$293.25
JB77	\$166.50	\$189.75	\$228.00	\$285.00
JB7R	\$166.50	\$189.75	\$228.00	\$285.00
JB7W	\$166.50	\$189.75	\$228.00	\$285.00
JB7X	\$166.50	\$189.75	\$228.00	\$285.00
JB7Z	\$162.00	\$184.50	\$221.25	\$276.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
JN50	\$192.00	\$219.00	\$262.50	\$328.50
JN55	\$192.00	\$219.00	\$262.50	\$328.50
JN60	\$225.00	\$256.50	\$307.50	\$384.75
JN64	\$235.50	\$268.50	\$322.50	\$403.50
JN67	\$240.00	\$273.75	\$328.50	\$411.00
JN6R	\$235.50	\$268.50	\$322.50	\$403.50
JN70	\$295.50	\$336.75	\$404.25	\$505.50
JN75	\$168.00	\$191.25	\$229.50	\$287.25
JN7R	\$166.50	\$189.75	\$228.00	\$285.00
JP64	\$235.50	\$268.50	\$322.50	\$403.50
JP67	\$240.00	\$273.75	\$328.50	\$411.00
JP6R	\$228.75	\$261.00	\$313.50	\$392.25
JP75	\$166.50	\$189.75	\$228.00	\$285.00
JP7R	\$166.50	\$189.75	\$228.00	\$285.00
JX11	\$86.25	\$98.25	\$117.75	\$147.00
JX1R	\$86.25	\$98.25	\$117.75	\$147.00
JX20	\$835.50	\$952.50	\$1,143.00	\$1,428.75
JX21	\$835.50	\$952.50	\$1,143.00	\$1,428.75
K400	\$91.50	\$104.25	\$125.25	\$156.75
K789	\$0.00	\$0.00	\$0.00	\$0.00
K798	\$0.00	\$0.00	\$0.00	\$0.00
K799	\$0.00	\$0.00	\$0.00	\$0.00
LSK1	\$503.25	\$573.75	\$688.50	\$861.00
LSK2	\$0.00	\$0.00	\$0.00	\$0.00
LSK3	\$143.25	\$163.50	\$196.50	\$246.00
M996	\$0.00	\$0.00	\$0.00	\$0.00
M997	\$0.00	\$0.00	\$0.00	\$0.00
M998	\$0.00	\$0.00	\$0.00	\$0.00
MP04	\$19.50	\$22.50	\$27.00	\$33.75
MP06	\$60.75	\$69.00	\$82.50	\$103.50
MP08	\$58.50	\$66.75	\$80.25	\$100.50
MP0R	\$19.50	\$22.50	\$27.00	\$33.75
MP1A	\$44.25	\$50.25	\$60.00	\$75.00
MP1C	\$59.25	\$67.50	\$81.00	\$101.25
MP1R	\$60.75	\$69.00	\$82.50	\$103.50
MP1W	\$66.00	\$75.00	\$90.00	\$112.50
MP30	\$142.50	\$162.75	\$195.00	\$243.75
MP3R	\$142.50	\$162.75	\$195.00	\$243.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
MP3W	\$142.50	\$162.75	\$195.00	\$243.75
MP49	\$184.50	\$210.00	\$252.00	\$315.00
MP4D	\$59.25	\$67.50	\$81.00	\$101.25
MP4R	\$184.50	\$210.00	\$252.00	\$315.00
MP4W	\$184.50	\$210.00	\$252.00	\$315.00
MP60	\$772.50	\$880.50	\$1,056.75	\$1,320.75
MP8R	\$58.50	\$66.75	\$80.25	\$100.50
MP9G	\$60.75	\$69.00	\$82.50	\$103.50
MP9R	\$60.75	\$69.00	\$82.50	\$103.50
MPC1	\$44.25	\$50.25	\$60.00	\$75.00
MPC4	\$19.50	\$22.50	\$27.00	\$33.75
MPR1	\$329.25	\$375.00	\$450.00	\$562.50
MPR2	\$410.25	\$468.00	\$561.75	\$702.00
MPR4	\$410.25	\$468.00	\$561.75	\$702.00
MPRR	\$329.25	\$375.00	\$450.00	\$562.50
MPRS	\$410.25	\$468.00	\$561.75	\$702.00
MPRT	\$410.25	\$468.00	\$561.75	\$702.00
MS1R	\$265.50	\$303.00	\$363.75	\$454.50
MS2R	\$570.00	\$649.50	\$779.25	\$974.25
MS30	\$142.50	\$162.75	\$195.00	\$243.75
MS3R	\$1,607.25	\$1,832.25	\$2,199.00	\$2,748.75
MS49	\$179.25	\$204.00	\$244.50	\$306.00
MSB2	\$0.00	\$0.00	\$0.00	\$0.00
MSD1	\$0.00	\$0.00	\$0.00	\$0.00
MSD2	\$0.00	\$0.00	\$0.00	\$0.00
MSDR	\$0.00	\$0.00	\$0.00	\$0.00
MSDS	\$0.00	\$0.00	\$0.00	\$0.00
MSF1	\$265.50	\$303.00	\$363.75	\$454.50
MSF2	\$570.00	\$649.50	\$779.25	\$974.25
MSF3	\$1,607.25	\$1,832.25	\$2,199.00	\$2,748.75
MSPR	\$245.25	\$279.75	\$336.00	\$420.00
MSPS	\$247.50	\$282.00	\$338.25	\$423.00
MT02	\$0.00	\$0.00	\$0.00	\$0.00
N300	\$72.00	\$81.75	\$98.25	\$123.00
N30R	\$72.00	\$81.75	\$98.25	\$123.00
N30V	\$0.00	\$0.00	\$0.00	\$0.00
N400	\$79.50	\$90.75	\$108.75	\$135.75
N40R	\$79.50	\$90.75	\$108.75	\$135.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
N40V	\$0.00	\$0.00	\$0.00	\$0.00
N500	\$102.00	\$116.25	\$139.50	\$174.75
N50R	\$102.00	\$116.25	\$139.50	\$174.75
N50V	\$0.00	\$0.00	\$0.00	\$0.00
N600	\$139.50	\$159.00	\$190.50	\$238.50
N601	\$139.50	\$159.00	\$190.50	\$238.50
N60R	\$139.50	\$159.00	\$190.50	\$238.50
N60V	\$0.00	\$0.00	\$0.00	\$0.00
N610	\$139.50	\$159.00	\$190.50	\$238.50
N61R	\$139.50	\$159.00	\$190.50	\$238.50
N700	\$143.25	\$163.50	\$196.50	\$246.00
N701	\$143.25	\$163.50	\$196.50	\$246.00
N70R	\$143.25	\$163.50	\$196.50	\$246.00
N70V	\$0.00	\$0.00	\$0.00	\$0.00
N710	\$143.25	\$163.50	\$196.50	\$246.00
N71R	\$143.25	\$163.50	\$196.50	\$246.00
N900	\$216.00	\$246.00	\$295.50	\$369.75
N901	\$216.00	\$246.00	\$295.50	\$369.75
N90R	\$216.00	\$246.00	\$295.50	\$369.75
N90V	\$0.00	\$0.00	\$0.00	\$0.00
N910	\$216.00	\$246.00	\$295.50	\$369.75
N91R	\$216.00	\$246.00	\$295.50	\$369.75
N91S	\$216.00	\$246.00	\$295.50	\$369.75
N925	\$0.00	\$0.00	\$0.00	\$0.00
N92R	\$0.00	\$0.00	\$0.00	\$0.00
N9RA	\$209.25	\$238.50	\$286.50	\$358.50
NX01	\$1,839.75	\$2,097.00	\$2,516.25	\$3,145.50
NX02	\$0.00	\$0.00	\$0.00	\$0.00
NX1A	\$1,839.75	\$2,097.00	\$2,516.25	\$3,145.50
NX1B	\$0.00	\$0.00	\$0.00	\$0.00
P796	\$0.00	\$0.00	\$0.00	\$0.00
P799	\$0.00	\$0.00	\$0.00	\$0.00
PD99	\$0.00	\$0.00	\$0.00	\$0.00
PR96	\$0.00	\$0.00	\$0.00	\$0.00
PR97	\$0.00	\$0.00	\$0.00	\$0.00
PRG1	\$59.25	\$67.50	\$81.00	\$101.25
S126	\$1,121.25	\$1,278.00	\$1,533.75	\$1,917.00
SBT1	\$0.00	\$0.00	\$0.00	\$0.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
SBT2	\$0.00	\$0.00	\$0.00	\$0.00
SBT3	\$0.00	\$0.00	\$0.00	\$0.00
SBT4	\$0.00	\$0.00	\$0.00	\$0.00
SBT5	\$0.00	\$0.00	\$0.00	\$0.00
SBT7	\$0.00	\$0.00	\$0.00	\$0.00
SBT8	\$0.00	\$0.00	\$0.00	\$0.00
SBT9	\$0.00	\$0.00	\$0.00	\$0.00
SF00	\$0.00	\$0.00	\$0.00	\$0.00
SF15	\$0.00	\$0.00	\$0.00	\$0.00
SF20	\$0.00	\$0.00	\$0.00	\$0.00
SF30	\$0.00	\$0.00	\$0.00	\$0.00
SF40	\$0.00	\$0.00	\$0.00	\$0.00
SF45	\$0.00	\$0.00	\$0.00	\$0.00
SF50	\$0.00	\$0.00	\$0.00	\$0.00
SF55	\$0.00	\$0.00	\$0.00	\$0.00
SF80	\$0.00	\$0.00	\$0.00	\$0.00
SF90	\$0.00	\$0.00	\$0.00	\$0.00
SFK7	\$0.00	\$0.00	\$0.00	\$0.00
SH26	\$36.00	\$41.25	\$49.50	\$62.25
SH39	\$51.00	\$58.50	\$70.50	\$88.50
SH56	\$164.25	\$187.50	\$225.00	\$281.25
SH59	\$129.75	\$147.75	\$177.00	\$221.25
SH66	\$255.00	\$291.00	\$349.50	\$437.25
SH75	\$421.50	\$480.75	\$576.75	\$720.75
SH76	\$694.50	\$792.00	\$950.25	\$1,188.00
SHG6	\$303.75	\$346.50	\$415.50	\$519.75
SHG7	\$549.00	\$625.50	\$750.75	\$938.25
SJ00	\$0.00	\$0.00	\$0.00	\$0.00
SJ15	\$0.00	\$0.00	\$0.00	\$0.00
SJ20	\$0.00	\$0.00	\$0.00	\$0.00
SJ30	\$0.00	\$0.00	\$0.00	\$0.00
SJ40	\$0.00	\$0.00	\$0.00	\$0.00
SJ45	\$0.00	\$0.00	\$0.00	\$0.00
SJ50	\$0.00	\$0.00	\$0.00	\$0.00
SJ55	\$0.00	\$0.00	\$0.00	\$0.00
SJ80	\$0.00	\$0.00	\$0.00	\$0.00
SJ90	\$0.00	\$0.00	\$0.00	\$0.00
SJK7	\$0.00	\$0.00	\$0.00	\$0.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
SJM1	\$0.00	\$0.00	\$0.00	\$0.00
SJM2	\$0.00	\$0.00	\$0.00	\$0.00
SJM3	\$0.00	\$0.00	\$0.00	\$0.00
SL99	\$0.00	\$0.00	\$0.00	\$0.00
SLWW	\$322.50	\$367.50	\$441.00	\$551.25
T199	\$0.00	\$0.00	\$0.00	\$0.00
T299	\$0.00	\$0.00	\$0.00	\$0.00
T360	\$499.50	\$569.25	\$683.25	\$854.25
T361	\$460.50	\$525.00	\$630.00	\$787.50
T370	\$499.50	\$569.25	\$683.25	\$854.25
T371	\$460.50	\$525.00	\$630.00	\$787.50
T372	\$333.00	\$379.50	\$455.25	\$569.25
T373	\$333.00	\$379.50	\$455.25	\$569.25
T374	\$384.00	\$438.00	\$525.75	\$657.00
T375	\$342.00	\$390.00	\$468.00	\$585.00
T597	\$0.00	\$0.00	\$0.00	\$0.00
T599	\$0.00	\$0.00	\$0.00	\$0.00
T59L	\$0.00	\$0.00	\$0.00	\$0.00
T741	\$339.75	\$387.00	\$464.25	\$580.50
T742	\$339.75	\$387.00	\$464.25	\$580.50
T743	\$339.75	\$387.00	\$464.25	\$580.50
T744	\$330.00	\$376.50	\$451.50	\$564.75
T745	\$339.75	\$387.00	\$464.25	\$580.50
T746	\$339.75	\$387.00	\$464.25	\$580.50
T747	\$339.75	\$387.00	\$464.25	\$580.50
T762	\$339.75	\$387.00	\$464.25	\$580.50
T763	\$339.75	\$387.00	\$464.25	\$580.50
T770	\$352.50	\$402.00	\$482.25	\$603.00
T800	\$322.50	\$367.50	\$441.00	\$551.25
T820	\$322.50	\$367.50	\$441.00	\$551.25
T821	\$322.50	\$367.50	\$441.00	\$551.25
T822	\$322.50	\$367.50	\$441.00	\$551.25
T823	\$322.50	\$367.50	\$441.00	\$551.25
T824	\$361.50	\$411.75	\$494.25	\$618.00
T826	\$322.50	\$367.50	\$441.00	\$551.25
T827	\$322.50	\$367.50	\$441.00	\$551.25
T828	\$322.50	\$367.50	\$441.00	\$551.25
T829	\$322.50	\$367.50	\$441.00	\$551.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
T830	\$322.50	\$367.50	\$441.00	\$551.25
T831	\$322.50	\$367.50	\$441.00	\$551.25
T832	\$322.50	\$367.50	\$441.00	\$551.25
T833	\$322.50	\$367.50	\$441.00	\$551.25
T840	\$322.50	\$367.50	\$441.00	\$551.25
T841	\$322.50	\$367.50	\$441.00	\$551.25
T842	\$361.50	\$411.75	\$494.25	\$618.00
T843	\$322.50	\$367.50	\$441.00	\$551.25
T844	\$322.50	\$367.50	\$441.00	\$551.25
T845	\$361.50	\$411.75	\$494.25	\$618.00
T846	\$361.50	\$411.75	\$494.25	\$618.00
T847	\$322.50	\$367.50	\$441.00	\$551.25
T848	\$322.50	\$367.50	\$441.00	\$551.25
T849	\$322.50	\$367.50	\$441.00	\$551.25
T850	\$322.50	\$367.50	\$441.00	\$551.25
T851	\$322.50	\$367.50	\$441.00	\$551.25
T852	\$322.50	\$367.50	\$441.00	\$551.25
T853	\$322.50	\$367.50	\$441.00	\$551.25
T854	\$322.50	\$367.50	\$441.00	\$551.25
T865	\$361.50	\$411.75	\$494.25	\$618.00
T875	\$361.50	\$411.75	\$494.25	\$618.00
T890	\$361.50	\$411.75	\$494.25	\$618.00
T920	\$361.50	\$411.75	\$494.25	\$618.00
T921	\$361.50	\$411.75	\$494.25	\$618.00
T922	\$361.50	\$411.75	\$494.25	\$618.00
T923	\$361.50	\$411.75	\$494.25	\$618.00
TB30	\$498.00	\$567.75	\$681.00	\$851.25
TB3R	\$498.00	\$567.75	\$681.00	\$851.25
U560	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U56R	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U570	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U57R	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U580	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U58R	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U701	\$1,836.75	\$2,094.00	\$2,512.50	\$3,141.00
U702	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25
U703	\$1,689.00	\$1,925.25	\$2,310.00	\$2,887.50
U704	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
U731	\$1,836.75	\$2,094.00	\$2,512.50	\$3,141.00
U732	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25
U733	\$1,689.00	\$1,925.25	\$2,310.00	\$2,887.50
U734	\$1,227.00	\$1,398.75	\$1,678.50	\$2,098.50
U7M1	\$1,836.75	\$2,094.00	\$2,512.50	\$3,141.00
U7M2	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25
U7M3	\$1,636.50	\$1,865.25	\$2,238.00	\$2,797.50
U7PR	\$378.00	\$431.25	\$517.50	\$647.25
U7PS	\$330.00	\$376.50	\$451.50	\$564.75
UB10	\$1,879.50	\$2,142.75	\$2,571.00	\$3,213.75
UB1W	\$2,304.00	\$2,626.50	\$3,151.50	\$3,939.75
UB3W	\$2,304.00	\$2,626.50	\$3,151.50	\$3,939.75
UC10	\$0.00	\$0.00	\$0.00	\$0.00
UC3R	\$0.00	\$0.00	\$0.00	\$0.00
UF10	\$1,289.25	\$1,470.00	\$1,764.00	\$2,205.00
UF30	\$1,332.75	\$1,519.50	\$1,823.25	\$2,279.25
UF40	\$1,332.75	\$1,519.50	\$1,823.25	\$2,279.25
UF50	\$1,332.75	\$1,519.50	\$1,823.25	\$2,279.25
UF60	\$3,710.25	\$4,230.00	\$5,076.00	\$6,345.00
UF61	\$3,141.75	\$3,581.25	\$4,297.50	\$5,372.25
UF70	\$3,141.75	\$3,581.25	\$4,297.50	\$5,372.25
UF71	\$3,141.75	\$3,581.25	\$4,297.50	\$5,372.25
UFR1	\$1,606.50	\$1,831.50	\$2,197.50	\$2,747.25
UFR3	\$3,710.25	\$4,230.00	\$5,076.00	\$6,345.00
USP0	\$378.00	\$431.25	\$517.50	\$647.25
USPR	\$378.00	\$431.25	\$517.50	\$647.25
USPS	\$330.00	\$376.50	\$451.50	\$564.75
UXW2	\$217.50	\$248.25	\$297.75	\$372.00
V300	\$322.50	\$367.50	\$441.00	\$551.25
V301	\$322.50	\$367.50	\$441.00	\$551.25
V302	\$361.50	\$411.75	\$494.25	\$618.00
V304	\$361.50	\$411.75	\$494.25	\$618.00
V305	\$322.50	\$367.50	\$441.00	\$551.25
V306	\$322.50	\$367.50	\$441.00	\$551.25
V307	\$322.50	\$367.50	\$441.00	\$551.25
V308	\$322.50	\$367.50	\$441.00	\$551.25
V309	\$322.50	\$367.50	\$441.00	\$551.25
V510	\$205.50	\$234.00	\$280.50	\$351.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
V530	\$196.50	\$224.25	\$269.25	\$336.75
V532	\$390.75	\$445.50	\$534.75	\$668.25
V535	\$390.75	\$445.50	\$534.75	\$668.25
V550	\$390.75	\$445.50	\$534.75	\$668.25
V555	\$390.75	\$445.50	\$534.75	\$668.25
V598	\$411.75	\$469.50	\$563.25	\$704.25
V599	\$411.75	\$469.50	\$563.25	\$704.25
V789	\$681.75	\$777.00	\$932.25	\$1,165.50
V790	\$660.75	\$753.00	\$903.75	\$1,129.50
V797	\$297.75	\$339.75	\$408.00	\$510.00
V7SG	\$936.00	\$1,067.25	\$1,281.00	\$1,601.25
V7SX	\$783.00	\$892.50	\$1,071.00	\$1,338.75
V808	\$654.75	\$746.25	\$895.50	\$1,119.75
V815	\$304.50	\$347.25	\$417.00	\$521.25
V819	\$726.75	\$828.75	\$994.50	\$1,243.50
V820	\$648.00	\$738.75	\$886.50	\$1,108.50
V920	\$499.50	\$569.25	\$683.25	\$854.25
V921	\$499.50	\$569.25	\$683.25	\$854.25
V923	\$333.00	\$379.50	\$455.25	\$569.25
V924	\$597.75	\$681.75	\$818.25	\$1,023.00
V925	\$612.00	\$697.50	\$837.00	\$1,046.25
V928	\$460.50	\$525.00	\$630.00	\$787.50
V929	\$460.50	\$525.00	\$630.00	\$787.50
V930	\$369.00	\$420.75	\$504.75	\$630.75
V931	\$333.00	\$379.50	\$455.25	\$569.25
V932	\$384.00	\$438.00	\$525.75	\$657.00
VC16	\$322.50	\$367.50	\$441.00	\$551.25
VC30	\$361.50	\$411.75	\$494.25	\$618.00
VC33	\$361.50	\$411.75	\$494.25	\$618.00
VR10	\$354.75	\$404.25	\$485.25	\$606.75
VR12	\$322.50	\$367.50	\$441.00	\$551.25
VR13	\$377.25	\$429.75	\$516.00	\$645.00
VR16	\$361.50	\$411.75	\$494.25	\$618.00
VR20	\$333.00	\$379.50	\$455.25	\$569.25
VR75	\$322.50	\$367.50	\$441.00	\$551.25
VS99	\$0.00	\$0.00	\$0.00	\$0.00
W010	\$92.25	\$105.00	\$126.00	\$157.50
W01R	\$92.25	\$105.00	\$126.00	\$157.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
W100	\$584.25	\$666.00	\$799.50	\$999.75
W150	\$0.00	\$0.00	\$0.00	\$0.00
W199	\$0.00	\$0.00	\$0.00	\$0.00
W350	\$456.75	\$520.50	\$624.75	\$780.75
W35R	\$456.75	\$520.50	\$624.75	\$780.75
W360	\$1,430.25	\$1,630.50	\$1,956.75	\$2,445.75
W36F	\$228.75	\$261.00	\$313.50	\$392.25
W400	\$974.25	\$1,110.75	\$1,332.75	\$1,665.75
W411	\$174.75	\$199.50	\$239.25	\$299.25
W412	\$174.75	\$199.50	\$239.25	\$299.25
W421	\$174.75	\$199.50	\$239.25	\$299.25
W500	\$1,101.75	\$1,256.25	\$1,507.50	\$1,884.75
W502	\$454.50	\$518.25	\$621.75	\$777.00
W514	\$795.00	\$906.00	\$1,087.50	\$1,359.75
W516	\$795.00	\$906.00	\$1,087.50	\$1,359.75
W518	\$795.00	\$906.00	\$1,087.50	\$1,359.75
W520	\$795.00	\$906.00	\$1,087.50	\$1,359.75
W523	\$406.50	\$463.50	\$556.50	\$696.00
W530	\$406.50	\$463.50	\$556.50	\$696.00
W535	\$393.75	\$449.25	\$539.25	\$674.25
W540	\$406.50	\$463.50	\$556.50	\$696.00
W544	\$391.50	\$446.25	\$535.50	\$669.75
W545	\$393.75	\$449.25	\$539.25	\$674.25
W546	\$401.25	\$457.50	\$549.00	\$686.25
W590	\$403.50	\$459.75	\$552.00	\$690.00
W592	\$87.00	\$99.00	\$118.50	\$148.50
W595	\$238.50	\$272.25	\$327.00	\$408.75
W600	\$819.75	\$934.50	\$1,121.25	\$1,401.75
W625	\$284.25	\$324.00	\$388.50	\$486.00
W650	\$402.00	\$458.25	\$549.75	\$687.00
W655	\$387.75	\$441.75	\$530.25	\$663.00
W65D	\$402.00	\$458.25	\$549.75	\$687.00
W65R	\$387.75	\$441.75	\$530.25	\$663.00
W660	\$1,115.25	\$1,271.25	\$1,525.50	\$1,907.25
W66R	\$1,092.75	\$1,245.75	\$1,494.75	\$1,868.25
W670	\$827.25	\$942.75	\$1,131.00	\$1,413.75
W680	\$1,205.25	\$1,374.00	\$1,648.50	\$2,061.00
W68R	\$1,205.25	\$1,374.00	\$1,648.50	\$2,061.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
W700	\$975.75	\$1,112.25	\$1,335.00	\$1,668.75
W705	\$0.00	\$0.00	\$0.00	\$0.00
W707	\$1,340.25	\$1,527.75	\$1,833.00	\$2,291.25
W71R	\$975.75	\$1,112.25	\$1,335.00	\$1,668.75
W755	\$154.50	\$176.25	\$211.50	\$264.75
W760	\$154.50	\$176.25	\$211.50	\$264.75
W76R	\$154.50	\$176.25	\$211.50	\$264.75
W770	\$1,205.25	\$1,374.00	\$1,648.50	\$2,061.00
W77R	\$1,205.25	\$1,374.00	\$1,648.50	\$2,061.00
W790	\$1,454.25	\$1,657.50	\$1,989.00	\$2,486.25
W79R	\$1,454.25	\$1,657.50	\$1,989.00	\$2,486.25
W800	\$2,097.00	\$2,390.25	\$2,868.00	\$3,585.00
W803	\$1,430.25	\$1,630.50	\$1,956.75	\$2,445.75
W804	\$675.00	\$769.50	\$923.25	\$1,154.25
W823	\$807.75	\$921.00	\$1,105.50	\$1,382.25
W833	\$726.00	\$828.00	\$993.75	\$1,242.00
W850	\$202.50	\$231.00	\$277.50	\$347.25
W853	\$86.25	\$98.25	\$117.75	\$147.00
W855	\$231.75	\$264.00	\$316.50	\$396.00
W85R	\$86.25	\$98.25	\$117.75	\$147.00
W85S	\$231.75	\$264.00	\$316.50	\$396.00
W863	\$144.00	\$164.25	\$197.25	\$246.75
W880	\$2,097.00	\$2,390.25	\$2,868.00	\$3,585.00
W890	\$2,097.00	\$2,390.25	\$2,868.00	\$3,585.00
W89R	\$2,097.00	\$2,390.25	\$2,868.00	\$3,585.00
W980	\$236.25	\$269.25	\$323.25	\$404.25
W983	\$236.25	\$269.25	\$323.25	\$404.25
W985	\$228.00	\$260.25	\$312.00	\$390.00
W990	\$2,944.50	\$3,357.00	\$4,028.25	\$5,035.50
W99P	\$2,806.50	\$3,199.50	\$3,839.25	\$4,799.25
W99R	\$2,806.50	\$3,199.50	\$3,839.25	\$4,799.25
W9AR	\$0.00	\$0.00	\$0.00	\$0.00
W9SM	\$0.00	\$0.00	\$0.00	\$0.00
WEPP	\$0.00	\$0.00	\$0.00	\$0.00
WF81	\$935.25	\$1,066.50	\$1,279.50	\$1,599.75
WF8A	\$822.00	\$936.75	\$1,124.25	\$1,405.50
WF96	\$648.75	\$739.50	\$887.25	\$1,109.25
WF9A	\$648.75	\$739.50	\$887.25	\$1,109.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
WF9S	\$0.00	\$0.00	\$0.00	\$0.00
WP50	\$1,560.00	\$1,778.25	\$2,133.75	\$2,667.00
WP68	\$1,704.75	\$1,943.25	\$2,331.75	\$2,914.50
WP69	\$0.00	\$0.00	\$0.00	\$0.00
WP70	\$375.75	\$428.25	\$513.75	\$642.00
WP71	\$223.50	\$255.00	\$306.00	\$382.50
WP72	\$257.25	\$293.25	\$351.75	\$439.50
WP73	\$295.50	\$336.75	\$404.25	\$505.50
WP74	\$198.00	\$225.75	\$270.75	\$338.25
WP75	\$223.50	\$255.00	\$306.00	\$382.50
WP76	\$249.00	\$283.50	\$340.50	\$426.00
WP77	\$0.00	\$0.00	\$0.00	\$0.00
WP78	\$0.00	\$0.00	\$0.00	\$0.00
WP79	\$0.00	\$0.00	\$0.00	\$0.00
WP7A	\$0.00	\$0.00	\$0.00	\$0.00
WP7C	\$223.50	\$255.00	\$306.00	\$382.50
WP7D	\$257.25	\$293.25	\$351.75	\$439.50
WP7E	\$295.50	\$336.75	\$404.25	\$505.50
WP7X	\$0.00	\$0.00	\$0.00	\$0.00
WP7Z	\$0.00	\$0.00	\$0.00	\$0.00
WP95	\$0.00	\$0.00	\$0.00	\$0.00
WP96	\$690.00	\$786.75	\$944.25	\$1,180.50
WP97	\$789.00	\$899.25	\$1,079.25	\$1,349.25
WP99	\$0.00	\$0.00	\$0.00	\$0.00
WP9B	\$231.00	\$263.25	\$315.75	\$394.50
WP9C	\$55.50	\$63.00	\$75.75	\$94.50
WP9D	\$3,633.75	\$4,142.25	\$4,971.00	\$6,213.75
WP9E	\$4,008.00	\$4,569.00	\$5,482.50	\$6,853.50
WP9F	\$2,514.75	\$2,866.50	\$3,439.50	\$4,299.75
WP9K	\$2,815.50	\$3,210.00	\$3,852.00	\$4,815.00
WP9L	\$1,078.50	\$1,229.25	\$1,475.25	\$1,844.25
WP9M	\$1,457.25	\$1,661.25	\$1,993.50	\$2,492.25
WP9N	\$3,721.50	\$4,242.75	\$5,091.00	\$6,363.75
WP9P	\$4,022.25	\$4,585.50	\$5,502.75	\$6,878.25
WP9Q	\$4,626.75	\$5,274.75	\$6,330.00	\$7,912.50
WP9V	\$1,748.25	\$1,992.75	\$2,391.00	\$2,988.75
WP9W	\$0.00	\$0.00	\$0.00	\$0.00
WPJE	\$963.75	\$1,098.75	\$1,318.50	\$1,648.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
WPJH	\$535.50	\$610.50	\$732.75	\$915.75
WPJJ	\$108.00	\$123.00	\$147.75	\$184.50
WPRC	\$0.00	\$0.00	\$0.00	\$0.00
WPTL	\$130.50	\$148.50	\$178.50	\$223.50
WPTS	\$130.50	\$148.50	\$178.50	\$223.50
WPVA	\$3,681.75	\$4,197.00	\$5,036.25	\$6,295.50
WPVB	\$3,171.75	\$3,615.75	\$4,338.75	\$5,423.25
WPVC	\$2,916.75	\$3,324.75	\$3,990.00	\$4,987.50
WPVD	\$2,237.25	\$2,550.75	\$3,060.75	\$3,825.75
WPVE	\$1,982.25	\$2,259.75	\$2,712.00	\$3,390.00
WPVT	\$1,002.75	\$1,143.00	\$1,371.75	\$1,714.50
WPVY	\$704.25	\$802.50	\$963.00	\$1,203.75
WPVZ	\$1,418.25	\$1,617.00	\$1,940.25	\$2,425.50
WR65	\$380.25	\$433.50	\$520.50	\$651.00
WS31	\$728.25	\$830.25	\$996.00	\$1,245.00
WS51	\$1,077.00	\$1,227.75	\$1,473.00	\$1,841.25
WS56	\$1,164.75	\$1,327.50	\$1,593.00	\$1,991.25
WS5A	\$1,077.00	\$1,227.75	\$1,473.00	\$1,841.25
WS5B	\$1,059.75	\$1,208.25	\$1,449.75	\$1,812.00
WS71	\$1,340.25	\$1,527.75	\$1,833.00	\$2,291.25
WS76	\$1,454.25	\$1,657.50	\$1,989.00	\$2,486.25
WS7A	\$1,340.25	\$1,527.75	\$1,833.00	\$2,291.25
WS7B	\$1,454.25	\$1,657.50	\$1,989.00	\$2,486.25
WSPB	\$0.00	\$0.00	\$0.00	\$0.00
Z130	\$372.75	\$425.25	\$510.00	\$637.50
Z187	\$671.25	\$765.00	\$918.00	\$1,147.50
Z200	\$361.50	\$411.75	\$494.25	\$618.00
Z201	\$322.50	\$367.50	\$441.00	\$551.25
Z204	\$322.50	\$367.50	\$441.00	\$551.25
Z206	\$322.50	\$367.50	\$441.00	\$551.25
Z207	\$322.50	\$367.50	\$441.00	\$551.25
Z300	\$117.75	\$134.25	\$161.25	\$201.75
Z400	\$91.50	\$104.25	\$125.25	\$156.75
Z501	\$507.75	\$579.00	\$694.50	\$868.50
Z503	\$507.75	\$579.00	\$694.50	\$868.50
Z520	\$527.25	\$600.75	\$720.75	\$900.75
Z52R	\$527.25	\$600.75	\$720.75	\$900.75
Z530	\$527.25	\$600.75	\$720.75	\$900.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
Z538	\$299.25	\$341.25	\$409.50	\$512.25
Z53R	\$527.25	\$600.75	\$720.75	\$900.75
Z545	\$209.25	\$238.50	\$286.50	\$358.50
Z548	\$237.00	\$270.00	\$324.00	\$405.00
Z585	\$207.00	\$236.25	\$283.50	\$354.75
Z586	\$199.50	\$227.25	\$273.00	\$341.25
Z601	\$552.00	\$629.25	\$755.25	\$944.25
Z602	\$468.00	\$533.25	\$639.75	\$799.50
Z603	\$552.00	\$629.25	\$755.25	\$944.25
Z604	\$468.00	\$533.25	\$639.75	\$799.50
Z605	\$312.00	\$355.50	\$426.75	\$533.25
Z610	\$372.75	\$425.25	\$510.00	\$637.50
Z6DP	\$0.00	\$0.00	\$0.00	\$0.00
Z6SW	\$0.00	\$0.00	\$0.00	\$0.00
Z6SX	\$103.50	\$117.75	\$141.00	\$176.25
Z800	\$91.50	\$104.25	\$125.25	\$156.75
ZPTL	\$174.75	\$199.50	\$239.25	\$299.25
W593	\$350.25	\$399.00	\$478.50	\$598.50
F70Q	\$525.75	\$599.25	\$719.25	\$899.25
F70D	\$2,607.75	\$2,973.00	\$3,567.75	\$4,459.50
F70G	\$3,250.50	\$3,705.75	\$4,446.75	\$5,558.25
F70K	\$4,322.25	\$4,927.50	\$5,913.00	\$7,391.25
F3P7	\$1,740.75	\$1,984.50	\$2,381.25	\$2,976.75
F3NO	\$868.50	\$990.00	\$1,188.00	\$1,485.00
F70T	\$0.00	\$0.00	\$0.00	\$0.00
F70Y	\$676.50	\$771.00	\$925.50	\$1,157.25
F70V	\$125.25	\$142.50	\$171.00	\$213.75
F70U	\$0.00	\$0.00	\$0.00	\$0.00
F70P	\$238.50	\$272.25	\$327.00	\$408.75
F70R	\$225.00	\$256.50	\$307.50	\$384.75
F70S	\$337.50	\$384.75	\$462.00	\$577.50
T6WE	\$11.25	\$12.75	\$15.00	\$18.75
T6MS	\$38.25	\$43.50	\$52.50	\$66.00

SMA Renewal Pricing

Item	Annual SMA
AMHN	\$3,375.00
BM10	\$138.00
BM52	\$468.00
BMS1	\$889.50
BMS2	\$510.00
BMS3	\$468.00
CRM1	\$900.00
CRM2	\$900.00
CRM4	\$300.00
CRM7	\$900.00
CRM8	\$900.00
CRMB	\$487.50
DI9P	\$270.00
DSH1	\$12,000.00
DSH2	\$20,000.00
DSH3	\$30,000.00
ES26	\$180.00
ES27	\$180.00
ES28	\$112.50
ESAR	\$180.00
ESBM	\$180.00
ESFT	\$180.00
ESPP	\$180.00
ESPS	\$112.50
ESSM	\$180.00
ESSS	\$180.00
ESSX	\$180.00
F70Q	\$361.50
F78S	\$270.00
F78T	\$270.00
F9LB	\$375.00
F9YG	\$630.00
LSKA	\$375.00
MCK1	\$789.75
MCK3	\$789.75
MCK4	\$789.75
MCKA	\$101.25
MCKB	\$101.25
MCKD	\$56.70

SMA Renewal Pricing

Item	Annual SMA
MCKE	\$56.70
MCKM	\$101.25
MCKN	\$101.25
MCKU	\$56.70
MCKV	\$56.70
MCKZ	\$789.75
MP60	\$2,250.00
SCR1	\$900.00
SCR2	\$300.00
SCR3	\$487.50
SFP1	\$81.00
SFP2	\$172.80
SFP3	\$81.00
SFP4	\$172.80
SFPC	\$1,080.00
SFPD	\$1,080.00
SFPE	\$2,700.00
SFPF	\$2,700.00
SFPL	\$3,375.00
SFPM	\$3,375.00
SFPT	\$540.00
SFPU	\$540.00
SFPV	\$194.40
SFPW	\$194.40
SFPX	\$270.00
SFPY	\$270.00
SGB1	\$81.00
SGB2	\$162.00
SGB3	\$81.00
SGB4	\$162.00
SGBC	\$1,080.00
SGBD	\$1,080.00
SGBE	\$2,700.00
SGBF	\$2,700.00
SGBL	\$810.00
SGBM	\$810.00
SGBT	\$540.00
SGBU	\$540.00
SGBV	\$194.40

SMA Renewal Pricing

Item	Annual SMA
SGBW	\$194.40
SGBX	\$270.00
SGBY	\$270.00
SGC1	\$81.00
SGC2	\$172.50
SGC3	\$81.00
SGC4	\$172.50
SGCC	\$1,080.00
SGCD	\$1,080.00
SGCE	\$2,700.00
SGCF	\$2,700.00
SGCL	\$810.00
SGCM	\$810.00
SGCT	\$540.00
SGCU	\$540.00
SGCV	\$194.40
SGCW	\$194.40
SGCX	\$270.00
SGCY	\$270.00
SGD1	\$405.00
SGD2	\$675.00
SGD3	\$405.00
SGD4	\$675.00
SGDC	\$3,375.00
SGDD	\$3,375.00
SGDE	\$6,750.00
SGDF	\$6,750.00
SGDL	\$2,700.00
SGDM	\$2,700.00
SGDT	\$2,025.00
SGDU	\$2,025.00
SGDV	\$1,012.50
SGDW	\$1,012.50
SGDX	\$1,350.00
SGDY	\$1,350.00
SGF1	\$1,215.00
SGF2	\$2,025.00
SGF3	\$1,215.00
SGF4	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SGFC	\$13,500.00
SGFD	\$13,500.00
SGFE	\$13,500.00
SGFF	\$13,500.00
SGFL	\$12,150.00
SGFM	\$12,150.00
SGFT	\$10,125.00
SGFU	\$10,125.00
SGFV	\$4,050.00
SGFW	\$4,050.00
SGFX	\$6,750.00
SGFY	\$6,750.00
SGK1	\$121.50
SGK2	\$202.50
SGK3	\$121.50
SGK4	\$202.50
SGKC	\$2,700.00
SGKD	\$2,700.00
SGKE	\$3,375.00
SGKF	\$3,375.00
SGKL	\$2,025.00
SGKM	\$2,025.00
SGKT	\$1,350.00
SGKU	\$1,350.00
SGKV	\$405.00
SGKW	\$405.00
SGKX	\$675.00
SGKY	\$675.00
SGL1	\$121.50
SGL2	\$208.50
SGL3	\$121.50
SGL4	\$208.50
SGLC	\$2,700.00
SGLD	\$2,700.00
SGLE	\$3,375.00
SGLF	\$3,375.00
SGLL	\$2,025.00
SGLM	\$2,025.00
SGLT	\$1,350.00

SMA Renewal Pricing

Item	Annual SMA
SGLU	\$1,350.00
SGLV	\$405.00
SGLW	\$405.00
SGLX	\$675.00
SGLY	\$675.00
SGM1	\$121.50
SGM2	\$202.50
SGM3	\$121.50
SGM4	\$202.50
SGMC	\$1,080.00
SGMD	\$1,080.00
SGME	\$2,700.00
SGMF	\$2,700.00
SGML	\$810.00
SGMM	\$810.00
SGMT	\$540.00
SGMU	\$540.00
SGMV	\$194.40
SGMW	\$194.40
SGMX	\$270.00
SGMY	\$270.00
SGN1	\$121.50
SGN2	\$202.50
SGN3	\$121.50
SGN4	\$202.50
SGNC	\$2,700.00
SGND	\$2,700.00
SGNE	\$3,375.00
SGNF	\$3,375.00
SGNL	\$2,025.00
SGNM	\$2,025.00
SGNT	\$1,350.00
SGNU	\$1,350.00
SGNV	\$405.00
SGNW	\$405.00
SGNX	\$675.00
SGNY	\$675.00
SGS1	\$121.50
SGS2	\$202.50

SMA Renewal Pricing

Item	Annual SMA
SGS3	\$121.50
SGS4	\$202.50
SGSC	\$2,700.00
SGSD	\$2,700.00
SGSE	\$3,375.00
SGSF	\$3,375.00
SGSL	\$2,025.00
SGSM	\$2,025.00
SGST	\$1,350.00
SGSU	\$1,350.00
SGSV	\$405.00
SGSW	\$405.00
SGSX	\$675.00
SGSY	\$675.00
SGT1	\$121.50
SGT2	\$202.50
SGT3	\$121.50
SGT4	\$202.50
SGTC	\$2,700.00
SGTD	\$2,700.00
SGTE	\$3,375.00
SGTF	\$3,375.00
SGTL	\$2,025.00
SGTM	\$2,025.00
SGTT	\$1,350.00
SGTU	\$1,350.00
SGTV	\$405.00
SGTW	\$405.00
SGTX	\$675.00
SGTY	\$675.00
SGW1	\$81.00
SGW2	\$172.50
SGW3	\$81.00
SGW4	\$172.50
SGWC	\$675.00
SGWD	\$675.00
SGWE	\$2,700.00
SGWF	\$2,700.00
SGWL	\$810.00

SMA Renewal Pricing

Item	Annual SMA
SGWM	\$810.00
SGWT	\$540.00
SGWU	\$540.00
SGWV	\$194.40
SGWW	\$194.40
SGWX	\$270.00
SGWY	\$270.00
SHA1	\$675.00
SHA2	\$1,012.50
SHA3	\$675.00
SHA4	\$1,012.50
SHAC	\$3,375.00
SHAD	\$3,375.00
SHAE	\$3,375.00
SHAF	\$3,375.00
SHAL	\$3,375.00
SHAM	\$3,375.00
SHAT	\$2,700.00
SHAU	\$2,700.00
SHAV	\$1,350.00
SHAW	\$1,350.00
SHAX	\$2,025.00
SHAY	\$2,025.00
SHC1	\$81.00
SHC2	\$162.00
SHC3	\$81.00
SHC4	\$162.00
SHCC	\$1,080.00
SHCD	\$1,080.00
SHCE	\$2,700.00
SHCF	\$2,700.00
SHCL	\$810.00
SHCM	\$810.00
SHCT	\$540.00
SHCU	\$540.00
SHCV	\$194.40
SHCW	\$194.40
SHCX	\$270.00
SHCY	\$270.00

SMA Renewal Pricing

Item	Annual SMA
SHD1	\$81.00
SHD2	\$162.00
SHD3	\$81.00
SHD4	\$162.00
SHDC	\$1,080.00
SHDD	\$1,080.00
SHDE	\$2,700.00
SHDF	\$2,700.00
SHDL	\$810.00
SHDM	\$810.00
SHDT	\$540.00
SHDU	\$540.00
SHDV	\$194.40
SHDW	\$194.40
SHDX	\$270.00
SHDY	\$270.00
SHH1	\$810.00
SHH2	\$1,215.00
SHH3	\$810.00
SHH4	\$1,215.00
SHHC	\$4,050.00
SHHD	\$4,050.00
SHHE	\$4,050.00
SHHF	\$4,050.00
SHHL	\$4,050.00
SHHM	\$4,050.00
SHHT	\$3,240.00
SHHU	\$3,240.00
SHHV	\$1,620.00
SHHW	\$1,620.00
SHHX	\$2,430.00
SHHY	\$2,430.00
SHL1	\$81.00
SHL2	\$121.50
SHL3	\$81.00
SHL4	\$121.50
SHLC	\$1,350.00
SHLD	\$1,350.00
SHLE	\$2,700.00

SMA Renewal Pricing

Item	Annual SMA
SHLF	\$2,700.00
SHLL	\$810.00
SHLM	\$810.00
SHLT	\$540.00
SHLU	\$540.00
SHLV	\$202.50
SHLW	\$202.50
SHLX	\$270.00
SHLY	\$270.00
SHN1	\$121.50
SHN2	\$202.50
SHN3	\$121.50
SHN4	\$202.50
SHNC	\$2,700.00
SHND	\$2,700.00
SHNE	\$3,375.00
SHNF	\$3,375.00
SHNL	\$2,025.00
SHNM	\$2,025.00
SHNT	\$1,350.00
SHNU	\$1,350.00
SHNV	\$405.00
SHNW	\$405.00
SHNX	\$675.00
SHNY	\$675.00
SHP1	\$81.00
SHP2	\$162.00
SHP3	\$81.00
SHP4	\$162.00
SHPC	\$1,080.00
SHPD	\$1,080.00
SHPE	\$2,700.00
SHPF	\$2,700.00
SHPL	\$810.00
SHPM	\$810.00
SHPT	\$540.00
SHPU	\$540.00
SHPV	\$194.40
SHPW	\$194.40

SMA Renewal Pricing

Item	Annual SMA
SHPX	\$270.00
SHPY	\$270.00
SHR1	\$121.50
SHR2	\$202.50
SHR3	\$121.50
SHR4	\$202.50
SHRC	\$2,700.00
SHRD	\$2,700.00
SHRE	\$3,375.00
SHRF	\$3,375.00
SHRL	\$2,025.00
SHRM	\$2,025.00
SHRT	\$1,350.00
SHRU	\$1,350.00
SHRV	\$405.00
SHRW	\$405.00
SHRX	\$675.00
SHRY	\$675.00
SHT1	\$121.50
SHT2	\$202.50
SHT3	\$121.50
SHT4	\$202.50
SHTC	\$2,700.00
SHTD	\$2,700.00
SHTE	\$3,375.00
SHTF	\$3,375.00
SHTL	\$2,025.00
SHTM	\$2,025.00
SHTT	\$1,350.00
SHTU	\$1,350.00
SHTV	\$405.00
SHTW	\$405.00
SHTX	\$675.00
SHTY	\$675.00
SHV1	\$121.50
SHV2	\$202.50
SHV3	\$121.50
SHV4	\$202.50
SHVL	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SHVM	\$2,025.00
SHVT	\$1,350.00
SHVU	\$1,350.00
SHVV	\$405.00
SHVW	\$405.00
SHVX	\$675.00
SHVY	\$675.00
SHW1	\$121.50
SHW2	\$202.50
SHW3	\$121.50
SHW4	\$202.50
SHWL	\$2,025.00
SHWM	\$2,025.00
SHWT	\$1,350.00
SHWU	\$1,350.00
SHWV	\$405.00
SHWW	\$405.00
SHWX	\$675.00
SHWY	\$675.00
SHX1	\$1,215.00
SHX2	\$1,620.00
SHX3	\$1,215.00
SHX4	\$1,620.00
SHXL	\$10,125.00
SHXM	\$10,125.00
SHXT	\$7,593.75
SHXU	\$7,593.75
SHXV	\$3,037.50
SHXW	\$3,037.50
SHXX	\$4,050.00
SHXY	\$4,050.00
SHY1	\$675.00
SHY2	\$810.00
SHY3	\$675.00
SHY4	\$810.00
SHYL	\$2,025.00
SHYM	\$2,025.00
SHYT	\$1,687.50
SHYU	\$1,687.50

SMA Renewal Pricing

Item	Annual SMA
SHYV	\$1,012.50
SHYW	\$1,012.50
SHYX	\$1,350.00
SHYY	\$1,350.00
SHZ1	\$675.00
SHZ2	\$810.00
SHZ3	\$675.00
SHZ4	\$810.00
SHZL	\$2,025.00
SHZM	\$2,025.00
SHZT	\$1,687.50
SHZU	\$1,687.50
SHZV	\$1,012.50
SHZW	\$1,012.50
SHZX	\$1,350.00
SHZY	\$1,350.00
SLB1	\$121.50
SLB2	\$243.00
SLB3	\$121.50
SLB4	\$243.00
SLBA	\$121.50
SLBB	\$121.50
SLBC	\$1,620.00
SLBD	\$1,620.00
SLBE	\$2,025.00
SLBF	\$2,025.00
SLBL	\$1,215.00
SLBM	\$1,215.00
SLBT	\$810.00
SLBU	\$810.00
SLBV	\$291.60
SLBW	\$291.60
SLBX	\$405.00
SLBY	\$405.00
SLC1	\$405.00
SLC2	\$675.00
SLC3	\$405.00
SLC4	\$675.00
SLCA	\$270.00

SMA Renewal Pricing

Item	Annual SMA
SLCB	\$270.00
SLCC	\$270.00
SLCD	\$270.00
SLCE	\$6,750.00
SLCF	\$6,750.00
SLCL	\$2,700.00
SLCM	\$2,700.00
SLCT	\$2,025.00
SLCU	\$2,025.00
SLCV	\$1,012.50
SLCW	\$1,012.50
SLCX	\$1,350.00
SLCY	\$1,350.00
SLD1	\$1,215.00
SLD2	\$2,025.00
SLD3	\$1,215.00
SLD4	\$2,025.00
SLDC	\$13,500.00
SLDD	\$13,500.00
SLDE	\$13,500.00
SLDF	\$13,500.00
SLDL	\$12,150.00
SLDM	\$12,150.00
SLDT	\$10,125.00
SLDU	\$10,125.00
SLDV	\$4,050.00
SLDW	\$4,050.00
SLDX	\$6,750.00
SLDY	\$6,750.00
SLF1	\$121.50
SLF2	\$202.50
SLF3	\$121.50
SLF4	\$202.50
SLFC	\$2,700.00
SLFD	\$2,700.00
SLFE	\$3,375.00
SLFF	\$3,375.00
SLFL	\$2,025.00
SLFM	\$2,025.00

## SMA Renewal Pricing

Item	Annual SMA
SLFT	\$1,350.00
SLFU	\$1,350.00
SLFV	\$405.00
SLFW	\$405.00
SLFX	\$675.00
SLFY	\$675.00
SLG1	\$121.50
SLG2	\$202.50
SLG3	\$121.50
SLG4	\$202.50
SLGC	\$2,700.00
SLGD	\$2,700.00
SLGE	\$3,375.00
SLGF	\$3,375.00
SLGL	\$2,025.00
SLGM	\$2,025.00
SLGT	\$1,350.00
SLGU	\$1,350.00
SLGV	\$405.00
SLGW	\$405.00
SLGX	\$675.00
SLGY	\$675.00
SLH1	\$675.00
SLH2	\$1,012.50
SLH3	\$675.00
SLH4	\$1,012.50
SLHC	\$3,375.00
SLHD	\$3,375.00
SLHE	\$3,375.00
SLHF	\$3,375.00
SLHL	\$3,375.00
SLHM	\$3,375.00
SLHT	\$2,700.00
SLHU	\$2,700.00
SLHV	\$1,350.00
SLHW	\$1,350.00
SLHX	\$2,025.00
SLHY	\$2,025.00
SLJ1	\$1,215.00

SMA Renewal Pricing

Item	Annual SMA
SLJ2	\$2,025.00
SLJ3	\$1,215.00
SLJ4	\$2,025.00
SLJC	\$13,500.00
SLJD	\$13,500.00
SLJE	\$13,500.00
SLJF	\$13,500.00
SLJL	\$12,150.00
SLJM	\$12,150.00
SLJT	\$10,125.00
SLJU	\$10,125.00
SLJV	\$4,050.00
SLJW	\$4,050.00
SLJX	\$6,750.00
SLJY	\$6,750.00
SLK1	\$1,215.00
SLK2	\$2,430.00
SLK3	\$1,215.00
SLK4	\$2,430.00
SLKC	\$13,500.00
SLKD	\$13,500.00
SLKE	\$13,500.00
SLKF	\$13,500.00
SLKL	\$12,150.00
SLKM	\$12,150.00
SLKT	\$8,100.00
SLKU	\$8,100.00
SLKV	\$2,916.00
SLKW	\$2,916.00
SLKX	\$4,050.00
SLKY	\$4,050.00
SLL1	\$1,215.00
SLL2	\$2,430.00
SLL3	\$1,215.00
SLL4	\$2,430.00
SLLC	\$13,500.00
SLLD	\$13,500.00
SLL E	\$13,500.00
SLLF	\$13,500.00

SMA Renewal Pricing

Item	Annual SMA
SLLL	\$12,150.00
SLLM	\$12,150.00
SLLT	\$8,100.00
SLLU	\$8,100.00
SLLV	\$2,916.00
SLLW	\$2,916.00
SLLX	\$4,050.00
SLLY	\$4,050.00
SLM1	\$1,215.00
SLM2	\$2,025.00
SLM3	\$1,215.00
SLM4	\$2,025.00
SLM5	\$135.00
SLMC	\$13,500.00
SLMD	\$13,500.00
SLME	\$13,500.00
SLMF	\$13,500.00
SLML	\$12,150.00
SLMM	\$12,150.00
SLMT	\$10,125.00
SLMU	\$10,125.00
SLMV	\$4,050.00
SLMW	\$4,050.00
SLMX	\$6,750.00
SLMY	\$6,750.00
SLMZ	\$135.00
SLN1	\$1,215.00
SLN2	\$2,025.00
SLN3	\$1,215.00
SLN4	\$2,025.00
SLNC	\$13,500.00
SLND	\$13,500.00
SLNE	\$13,500.00
SLNF	\$13,500.00
SLNL	\$12,150.00
SLNM	\$12,150.00
SLNT	\$10,125.00
SLNU	\$10,125.00
SLNV	\$4,050.00

SMA Renewal Pricing

Item	Annual SMA
SLNW	\$4,050.00
SLNX	\$6,750.00
SLNY	\$6,750.00
SLP1	\$1,215.00
SLP2	\$2,025.00
SLP3	\$1,215.00
SLP4	\$2,025.00
SLPC	\$13,500.00
SLPD	\$13,500.00
SLPE	\$13,500.00
SLPF	\$13,500.00
SLPL	\$12,150.00
SLPM	\$12,150.00
SLPT	\$10,125.00
SLPU	\$10,125.00
SLPV	\$4,050.00
SLPW	\$4,050.00
SLPX	\$6,750.00
SLPY	\$6,750.00
SLR1	\$1,215.00
SLR2	\$2,025.00
SLR3	\$1,215.00
SLR4	\$2,025.00
SLRC	\$13,500.00
SLRD	\$13,500.00
SLRE	\$13,500.00
SLRF	\$13,500.00
SLRL	\$12,150.00
SLRM	\$12,150.00
SLRT	\$10,125.00
SLRU	\$10,125.00
SLRV	\$4,050.00
SLRW	\$4,050.00
SLRX	\$6,750.00
SLRY	\$6,750.00
SLT1	\$81.00
SLT2	\$162.00
SLT3	\$81.00
SLT4	\$162.00

SMA Renewal Pricing

Item	Annual SMA
SLTC	\$1,080.00
SLTD	\$1,080.00
SLTE	\$2,700.00
SLTF	\$2,700.00
SLTL	\$810.00
SLTM	\$810.00
SLTT	\$540.00
SLTU	\$540.00
SLTV	\$194.40
SLTW	\$194.40
SLTX	\$270.00
SLTY	\$270.00
SLW1	\$121.50
SLW2	\$202.50
SLW3	\$121.50
SLW4	\$202.50
SLWC	\$2,700.00
SLWD	\$2,700.00
SLWE	\$3,375.00
SLWF	\$3,375.00
SLWL	\$2,025.00
SLWM	\$2,025.00
SLWT	\$1,350.00
SLWU	\$1,350.00
SLWX	\$675.00
SLWY	\$675.00
SLX1	\$121.50
SLX2	\$202.50
SLX3	\$121.50
SLX4	\$202.50
SLXC	\$2,700.00
SLXD	\$2,700.00
SLXE	\$3,375.00
SLXF	\$3,375.00
SLXL	\$2,025.00
SLXM	\$2,025.00
SLXT	\$1,350.00
SLXU	\$1,350.00
SLXV	\$405.00

SMA Renewal Pricing

Item	Annual SMA
SLXW	\$405.00
SLXX	\$675.00
SLXY	\$675.00
SLY1	\$1,215.00
SLY2	\$2,025.00
SLY3	\$1,215.00
SLY4	\$2,025.00
SLYC	\$13,500.00
SLYD	\$13,500.00
SLYE	\$13,500.00
SLYF	\$13,500.00
SLYL	\$12,150.00
SLYM	\$12,150.00
SLYT	\$10,125.00
SLYU	\$10,125.00
SLYV	\$4,050.00
SLYW	\$4,050.00
SLYX	\$6,750.00
SLYY	\$6,750.00
SMAE	\$1,012.50
SMAF	\$1,012.50
SMBS	\$3,375.00
SMBT	\$3,375.00
SMCL	\$337.50
SMCM	\$337.50
SMDE	\$3,375.00
SMDF	\$3,375.00
SMDL	\$3,375.00
SMDM	\$3,375.00
SMDS	\$3,375.00
SMDT	\$3,375.00
SMF1	\$1,215.00
SMF2	\$2,430.00
SMF3	\$1,215.00
SMF4	\$2,430.00
SMFC	\$13,500.00
SMFD	\$13,500.00
SMFE	\$13,500.00
SMFF	\$13,500.00

SMA Renewal Pricing

Item	Annual SMA
SMFL	\$12,150.00
SMFM	\$12,150.00
SMFT	\$8,100.00
SMFU	\$8,100.00
SMFV	\$2,916.00
SMFW	\$2,916.00
SMFX	\$4,050.00
SMFY	\$4,050.00
SMG1	\$1,215.00
SMG2	\$2,430.00
SMG3	\$1,215.00
SMG4	\$2,430.00
SMGC	\$13,500.00
SMGD	\$13,500.00
SMGE	\$13,500.00
SMGF	\$13,500.00
SMGL	\$12,150.00
SMGM	\$12,150.00
SMGT	\$8,100.00
SMGU	\$8,100.00
SMGV	\$2,916.00
SMGW	\$2,916.00
SMGX	\$4,050.00
SMGY	\$4,050.00
SMHM	\$3,375.00
SMJ1	\$121.50
SMJ2	\$243.00
SMJ3	\$121.50
SMJ4	\$243.00
SMJC	\$1,620.00
SMJD	\$1,620.00
SMJE	\$2,025.00
SMJF	\$2,025.00
SMJL	\$1,215.00
SMJM	\$1,215.00
SMJT	\$810.00
SMJU	\$810.00
SMJV	\$291.60
SMJW	\$291.60

SMA Renewal Pricing

Item	Annual SMA
SMJX	\$405.00
SMJY	\$405.00
SMM1	\$810.00
SMM2	\$540.00
SMM3	\$810.00
SMM4	\$540.00
SMMC	\$101.25
SMMD	\$101.25
SMME	\$87.75
SMMF	\$87.75
SMML	\$135.00
SMMM	\$135.00
SMMT	\$202.50
SMMU	\$202.50
SMMV	\$405.00
SMMW	\$405.00
SMMX	\$270.00
SMMY	\$270.00
SMN1	\$121.50
SMN2	\$243.00
SMN3	\$121.50
SMN4	\$243.00
SMNC	\$1,620.00
SMND	\$1,620.00
SMNE	\$2,025.00
SMNF	\$2,025.00
SMNL	\$1,215.00
SMNM	\$1,215.00
SMNT	\$810.00
SMNU	\$810.00
SMNV	\$291.60
SMNW	\$291.60
SMNX	\$405.00
SMNY	\$405.00
SMP1	\$810.00
SMP2	\$1,080.00
SMP3	\$810.00
SMP4	\$1,080.00
SMPL	\$6,750.00

SMA Renewal Pricing

Item	Annual SMA
SMPM	\$6,750.00
SMPT	\$5,062.50
SMPU	\$5,062.50
SMPV	\$2,025.00
SMPW	\$2,025.00
SMPX	\$2,700.00
SMPY	\$2,700.00
SMST	\$3,375.00
SMSU	\$3,375.00
SMT1	\$121.50
SMT2	\$202.50
SMT3	\$121.50
SMT4	\$202.50
SMTC	\$2,700.00
SMTD	\$2,700.00
SMTE	\$3,375.00
SMTF	\$3,375.00
SMTL	\$2,025.00
SMTM	\$2,025.00
SMTT	\$1,350.00
SMTU	\$1,350.00
SMTV	\$405.00
SMTW	\$405.00
SMTX	\$675.00
SMTY	\$675.00
SMUC	\$3,375.00
SMUD	\$3,375.00
SMUE	\$3,375.00
SMUF	\$3,375.00
SMV1	\$121.50
SMV2	\$202.50
SMV3	\$121.50
SMV4	\$202.50
SMVC	\$2,625.00
SMVD	\$2,625.00
SMVE	\$3,375.00
SMVF	\$3,375.00
SMVL	\$2,025.00
SMVM	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SMVT	\$1,350.00
SMVU	\$1,350.00
SMVV	\$405.00
SMVW	\$405.00
SMVX	\$675.00
SMVY	\$675.00
SMW1	\$121.50
SMW2	\$202.50
SMW3	\$121.50
SMW4	\$202.50
SMWC	\$2,700.00
SMWD	\$2,700.00
SMWE	\$3,375.00
SMWF	\$3,375.00
SMWL	\$2,025.00
SMWM	\$2,025.00
SMWT	\$1,350.00
SMWU	\$1,350.00
SMWV	\$405.00
SMWW	\$405.00
SMWX	\$675.00
SMWY	\$675.00
SMX1	\$121.50
SMX2	\$243.00
SMX3	\$121.50
SMX4	\$243.00
SMXC	\$1,620.00
SMXD	\$1,620.00
SMXE	\$2,025.00
SMXF	\$2,025.00
SMXL	\$1,215.00
SMXM	\$1,215.00
SMXT	\$810.00
SMXU	\$810.00
SMXV	\$291.60
SMXW	\$291.60
SMXX	\$405.00
SMXY	\$405.00
SMY1	\$121.50

SMA Renewal Pricing

Item	Annual SMA
SMY2	\$243.00
SMY3	\$121.50
SMY4	\$243.00
SMYC	\$1,620.00
SMYD	\$1,620.00
SMYE	\$2,025.00
SMYF	\$2,025.00
SMYL	\$1,215.00
SMYM	\$1,215.00
SMYT	\$810.00
SMYU	\$810.00
SMYV	\$291.60
SMYW	\$291.60
SMYX	\$405.00
SMYY	\$405.00
SMZ1	\$121.50
SMZ2	\$202.50
SMZ3	\$121.50
SMZ4	\$202.50
SMZC	\$2,700.00
SMZD	\$2,700.00
SMZE	\$3,375.00
SMZF	\$3,375.00
SMZL	\$2,025.00
SMZM	\$2,025.00
SMZT	\$1,350.00
SMZU	\$1,350.00
SMZV	\$405.00
SMZW	\$405.00
SMZX	\$675.00
SMZY	\$675.00
SNB1	\$121.50
SNB2	\$202.50
SNB3	\$121.50
SNB4	\$202.50
SNBC	\$2,700.00
SNBD	\$2,700.00
SNBE	\$3,375.00
SNBF	\$3,375.00

SMA Renewal Pricing

Item	Annual SMA
SNBL	\$2,025.00
SNBM	\$2,025.00
SNBT	\$1,350.00
SNBU	\$1,350.00
SNBV	\$405.00
SNBW	\$405.00
SNBX	\$675.00
SNBY	\$675.00
SNC1	\$121.50
SNC2	\$202.50
SNC3	\$121.50
SNC4	\$202.50
SNCC	\$2,700.00
SNCD	\$2,700.00
SNCE	\$3,375.00
SNCF	\$3,375.00
SNCL	\$2,025.00
SNCM	\$2,025.00
SNCT	\$1,350.00
SNCU	\$1,350.00
SNCV	\$405.00
SNCW	\$405.00
SNCX	\$675.00
SNCY	\$675.00
SND1	\$81.00
SND2	\$121.50
SND3	\$81.00
SND4	\$121.50
SNDC	\$1,350.00
SNDD	\$1,350.00
SNDE	\$2,700.00
SNDF	\$2,700.00
SNDL	\$810.00
SNDM	\$810.00
SNDT	\$540.00
SNDU	\$540.00
SNDV	\$202.50
SNDW	\$202.50
SNDX	\$270.00

SMA Renewal Pricing

Item	Annual SMA
SNDY	\$270.00
SNE1	\$121.50
SNE2	\$202.50
SNE3	\$121.50
SNE4	\$202.50
SNEC	\$2,700.00
SNED	\$2,700.00
SNEE	\$3,375.00
SNEF	\$3,375.00
SNEL	\$2,025.00
SNEM	\$2,025.00
SNET	\$1,350.00
SNEU	\$1,350.00
SNEV	\$405.00
SNEW	\$405.00
SNEX	\$675.00
SNEY	\$675.00
SNF1	\$81.00
SNF2	\$121.50
SNF3	\$81.00
SNF4	\$121.50
SNFC	\$1,350.00
SNFD	\$1,350.00
SNFE	\$2,700.00
SNFF	\$2,700.00
SNFL	\$810.00
SNFM	\$810.00
SNFT	\$540.00
SNFU	\$540.00
SNFV	\$202.50
SNFW	\$202.50
SNFX	\$270.00
SNFY	\$270.00
SNG1	\$121.50
SNG2	\$202.50
SNG3	\$121.50
SNG4	\$202.50
SNGC	\$2,700.00
SNGD	\$2,700.00

SMA Renewal Pricing

Item	Annual SMA
SNGE	\$3,375.00
SNGF	\$3,375.00
SNGL	\$2,025.00
SNGM	\$2,025.00
SNGT	\$1,350.00
SNGU	\$1,350.00
SNGV	\$405.00
SNGW	\$405.00
SNGX	\$675.00
SNGY	\$675.00
SNH1	\$121.50
SNH2	\$202.50
SNH3	\$121.50
SNH4	\$202.50
SNHC	\$2,700.00
SNHD	\$2,700.00
SNHE	\$3,375.00
SNHF	\$3,375.00
SNHL	\$2,025.00
SNHM	\$2,025.00
SNHT	\$1,350.00
SNHU	\$1,350.00
SNHV	\$405.00
SNHW	\$405.00
SNHX	\$675.00
SNHY	\$675.00
SNJ1	\$121.50
SNJ2	\$202.50
SNJ3	\$121.50
SNJ4	\$202.50
SNJC	\$2,700.00
SNJD	\$2,700.00
SNJE	\$3,375.00
SNJF	\$3,375.00
SNJL	\$2,025.00
SNJM	\$2,025.00
SNJT	\$1,350.00
SNJU	\$1,350.00
SNJV	\$405.00

SMA Renewal Pricing

Item	Annual SMA
SNJW	\$405.00
SNJX	\$675.00
SNJY	\$675.00
SNK1	\$121.50
SNK2	\$202.50
SNK3	\$121.50
SNK4	\$202.50
SNKC	\$2,700.00
SNKD	\$2,700.00
SNKE	\$3,375.00
SNKF	\$3,375.00
SNKL	\$2,025.00
SNKM	\$2,025.00
SNKT	\$1,350.00
SNKU	\$1,350.00
SNKV	\$405.00
SNKW	\$405.00
SNKX	\$675.00
SNKY	\$675.00
SNL1	\$81.00
SNL2	\$121.50
SNL3	\$81.00
SNL4	\$121.50
SNLC	\$1,350.00
SNLD	\$1,350.00
SNLE	\$2,700.00
SNLF	\$2,700.00
SNLL	\$810.00
SNLM	\$810.00
SNLT	\$540.00
SNLU	\$540.00
SNLV	\$202.50
SNLW	\$202.50
SNLX	\$270.00
SNLY	\$270.00
SNM1	\$121.50
SNM2	\$202.50
SNM3	\$121.50
SNM4	\$202.50

SMA Renewal Pricing

Item	Annual SMA
SNMC	\$2,700.00
SNMD	\$2,700.00
SNME	\$3,375.00
SNMF	\$3,375.00
SNML	\$2,025.00
SNMM	\$2,025.00
SNMT	\$1,350.00
SNMU	\$1,350.00
SNMV	\$405.00
SNMW	\$405.00
SNMX	\$675.00
SNMY	\$675.00
SNN1	\$121.50
SNN2	\$202.50
SNN3	\$121.50
SNN4	\$202.50
SNNC	\$2,700.00
SNND	\$2,700.00
SNNE	\$3,375.00
SNNF	\$3,375.00
SNNL	\$2,025.00
SNNM	\$2,025.00
SNNT	\$1,350.00
SNNU	\$1,350.00
SNNV	\$405.00
SNNW	\$405.00
SNNX	\$675.00
SNNY	\$675.00
SNP1	\$121.50
SNP2	\$202.50
SNP3	\$121.50
SNP4	\$202.50
SNPC	\$2,700.00
SNPD	\$2,700.00
SNPE	\$3,375.00
SNPF	\$3,375.00
SNPL	\$2,025.00
SNPM	\$2,025.00
SNPT	\$1,350.00

SMA Renewal Pricing

Item	Annual SMA
SNPU	\$1,350.00
SNPV	\$405.00
SNPW	\$405.00
SNPX	\$675.00
SNPY	\$675.00
SNR1	\$121.50
SNR2	\$202.50
SNR3	\$121.50
SNR4	\$202.50
SNRC	\$2,700.00
SNRD	\$2,700.00
SNRE	\$3,375.00
SNRF	\$3,375.00
SNRL	\$2,025.00
SNRM	\$2,025.00
SNRT	\$1,350.00
SNRU	\$1,350.00
SNRV	\$405.00
SNRW	\$405.00
SNRX	\$675.00
SNRY	\$675.00
SNS1	\$121.50
SNS2	\$202.50
SNS3	\$121.50
SNS4	\$202.50
SNSC	\$2,700.00
SNSD	\$2,700.00
SNSE	\$3,375.00
SNSF	\$3,375.00
SNSL	\$2,025.00
SNSM	\$2,025.00
SNST	\$1,350.00
SNSU	\$1,350.00
SNSV	\$405.00
SNSW	\$405.00
SNSX	\$675.00
SNSY	\$675.00
SNT1	\$121.50
SNT2	\$202.50

SMA Renewal Pricing

Item	Annual SMA
SNT3	\$121.50
SNT4	\$202.50
SNTC	\$2,700.00
SNTD	\$2,700.00
SNTE	\$3,375.00
SNTF	\$3,375.00
SNTL	\$2,025.00
SNTM	\$2,025.00
SNTT	\$1,350.00
SNTU	\$1,350.00
SNTV	\$405.00
SNTW	\$405.00
SNTX	\$675.00
SNTY	\$675.00
SNU1	\$121.50
SNU2	\$202.50
SNU3	\$121.50
SNU4	\$202.50
SNUC	\$2,700.00
SNUD	\$2,700.00
SNUE	\$3,375.00
SNUF	\$3,375.00
SNUL	\$2,025.00
SNUM	\$2,025.00
SNUT	\$1,350.00
SNUU	\$1,350.00
SNUV	\$405.00
SNUW	\$405.00
SNUX	\$675.00
SNUY	\$675.00
SNV1	\$121.50
SNV2	\$202.50
SNV3	\$121.50
SNV4	\$202.50
SNVC	\$2,700.00
SNVD	\$2,700.00
SNVE	\$3,375.00
SNVF	\$3,375.00
SNVL	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SNVM	\$2,025.00
SNVT	\$1,350.00
SNVU	\$1,350.00
SNVV	\$405.00
SNVW	\$405.00
SNVX	\$675.00
SNVY	\$675.00
SNW1	\$6,750.00
SNW2	\$6,750.00
SNW3	\$6,750.00
SNW4	\$6,750.00
SNWC	\$22,275.00
SNWD	\$22,275.00
SNWE	\$23,625.00
SNWF	\$23,625.00
SNWL	\$20,250.00
SNWM	\$20,250.00
SNWT	\$16,875.00
SNWU	\$16,875.00
SNWV	\$6,750.00
SNWW	\$6,750.00
SNWX	\$10,125.00
SNWY	\$10,125.00
SNX1	\$81.00
SNX2	\$172.80
SNX3	\$81.00
SNX4	\$172.80
SNXC	\$1,080.00
SNXD	\$1,080.00
SNXE	\$2,700.00
SNXF	\$2,700.00
SNXL	\$810.00
SNXM	\$810.00
SNXT	\$540.00
SNXU	\$540.00
SNXV	\$194.40
SNXW	\$194.40
SNXX	\$270.00
SNXY	\$270.00

SMA Renewal Pricing

Item	Annual SMA
SNY1	\$121.50
SNY2	\$202.50
SNY3	\$121.50
SNY4	\$202.50
SNYC	\$2,700.00
SNYD	\$2,700.00
SNYE	\$3,375.00
SNYF	\$3,375.00
SNYL	\$2,025.00
SNYM	\$2,025.00
SNYT	\$1,350.00
SNYU	\$1,350.00
SNYV	\$405.00
SNYW	\$405.00
SNYX	\$675.00
SNYY	\$675.00
SNZ1	\$121.50
SNZ2	\$202.50
SNZ3	\$121.50
SNZ4	\$202.50
SNZC	\$2,700.00
SNZD	\$2,700.00
SNZE	\$3,375.00
SNZF	\$3,375.00
SNZL	\$2,025.00
SNZM	\$2,025.00
SNZT	\$1,350.00
SNZU	\$1,350.00
SNZV	\$405.00
SNZW	\$405.00
SNZX	\$675.00
SNZY	\$675.00
SS1M	\$658.13
SS1N	\$658.13
SS2M	\$1,417.50
SS2N	\$1,417.50
SSCA	\$135.00
SSCB	\$135.00
SSD1	\$202.50

SMA Renewal Pricing

Item	Annual SMA
SSD3	\$202.50
SSFC	\$202.50
SSFD	\$202.50
SSH1	\$2,025.00
SSH2	\$1,350.00
SSH3	\$2,025.00
SSH4	\$1,350.00
SSHC	\$202.50
SSHD	\$202.50
SSHE	\$34,965.00
SSHF	\$34,965.00
SSHL	\$270.00
SSHM	\$270.00
SSHT	\$405.00
SSHU	\$405.00
SSHV	\$1,012.50
SSHW	\$1,012.50
SSHX	\$675.00
SSHY	\$675.00
SSJ1	\$1,687.50
SSJ2	\$2,700.00
SSJ3	\$1,687.50
SSJ4	\$2,700.00
SSJC	\$23,625.00
SSJD	\$23,625.00
SSJE	\$67,500.00
SSJF	\$67,500.00
SSJL	\$16,875.00
SSJM	\$16,875.00
SSJT	\$10,125.00
SSJU	\$10,125.00
SSJV	\$3,375.00
SSJW	\$3,375.00
SSJX	\$5,062.50
SSJY	\$5,062.50
SSK1	\$337.50
SSK2	\$540.00
SSK3	\$337.50
SSK4	\$540.00

SMA Renewal Pricing

Item	Annual SMA
SSKC	\$4,050.00
SSKD	\$4,050.00
SSKL	\$3,375.00
SSKM	\$3,375.00
SSKT	\$2,025.00
SSKU	\$2,025.00
SSKV	\$1,012.50
SSKW	\$1,012.50
SSKX	\$1,687.50
SSKY	\$1,687.50
SSL1	\$675.00
SSL2	\$2,700.00
SSL3	\$675.00
SSL4	\$2,700.00
SSLA	\$540.00
SSLC	\$20,250.00
SSLD	\$20,250.00
SSLE	\$33,750.00
SSLF	\$33,750.00
SSLL	\$13,500.00
SSLM	\$13,500.00
SSLN	\$2,025.00
SSLP	\$2,025.00
SSLR	\$1,080.00
SSLS	\$1,080.00
SSLT	\$10,125.00
SSLU	\$10,125.00
SSLV	\$5,062.50
SSLW	\$5,062.50
SSLX	\$6,750.00
SSLY	\$6,750.00
SSLZ	\$540.00
SSN1	\$3,375.00
SSN2	\$5,400.00
SSN3	\$3,375.00
SSN4	\$5,400.00
SSNC	\$47,250.00
SSND	\$47,250.00
SSNE	\$67,500.00

SMA Renewal Pricing

Item	Annual SMA
SSNF	\$67,500.00
SSNL	\$33,750.00
SSNM	\$33,750.00
SSNT	\$20,250.00
SSNU	\$20,250.00
SSNV	\$6,750.00
SSNW	\$6,750.00
SSNX	\$10,125.00
SSNY	\$10,125.00
SSPC	\$202.50
SSPD	\$202.50
SSPS	\$225.00
SSPT	\$225.00
SSR0	\$30.00
SSRS	\$30.00
SSVS	\$446.25
SSVT	\$446.25
SSY1	\$1,215.00
SSY2	\$2,025.00
SSY3	\$1,215.00
SSY4	\$2,025.00
SSYC	\$13,500.00
SSYD	\$13,500.00
SSYE	\$13,500.00
SSYF	\$13,500.00
SSYL	\$12,150.00
SSYM	\$12,150.00
SSYT	\$10,125.00
SSYU	\$10,125.00
SSYV	\$4,050.00
SSYW	\$4,050.00
SSYX	\$6,750.00
SSYY	\$6,750.00
SSZ1	\$675.00
SSZ2	\$1,012.50
SSZ3	\$675.00
SSZ4	\$1,012.50
SSZC	\$3,375.00
SSZD	\$3,375.00

SMA Renewal Pricing

Item	Annual SMA
SSZE	\$3,375.00
SSZF	\$3,375.00
SSZL	\$3,375.00
SSZM	\$3,375.00
SSZT	\$2,700.00
SSZU	\$2,700.00
SSZV	\$1,350.00
SSZW	\$1,350.00
SSZX	\$2,025.00
SSZY	\$2,025.00
SUD1	\$202.50
SUD3	\$202.50
SUF1	\$405.00
SUF2	\$675.00
SUF3	\$405.00
SUF4	\$675.00
SUFC	\$3,375.00
SUFD	\$3,375.00
SUFE	\$6,750.00
SUFF	\$6,750.00
SUFL	\$2,700.00
SUFM	\$2,700.00
SUFT	\$2,025.00
SUFU	\$2,025.00
SUFV	\$1,012.50
SUFW	\$1,012.50
SUFX	\$1,350.00
SUFY	\$1,350.00
SUG1	\$405.00
SUG2	\$675.00
SUG3	\$405.00
SUG4	\$675.00
SUGC	\$3,375.00
SUGD	\$3,375.00
SUGE	\$6,750.00
SUGF	\$6,750.00
SUGL	\$2,700.00
SUGM	\$2,700.00
SUGT	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SUGU	\$2,025.00
SUGV	\$1,012.50
SUGW	\$1,012.50
SUGX	\$1,350.00
SUGY	\$1,350.00
SUR1	\$405.00
SUR2	\$675.00
SUR3	\$405.00
SUR4	\$675.00
SURC	\$6,750.00
SURD	\$3,375.00
SURE	\$3,375.00
SURF	\$6,750.00
SURL	\$2,700.00
SURM	\$2,700.00
SURT	\$2,025.00
SURU	\$2,025.00
SURV	\$1,012.50
SURW	\$1,012.50
SURX	\$1,350.00
SURY	\$1,350.00
SUU1	\$202.50
SUU3	\$202.50
SW10	\$472.50
SW1S	\$472.50
SW20	\$675.00
SW2S	\$675.00
SWS1	\$607.50
SWS2	\$877.50
SWS3	\$607.50
SWS4	\$877.50
T122	\$798.00
T137	\$598.50
T25B	\$206.25
T25C	\$355.50
T25D	\$355.50
T25E	\$598.50
T25S	\$355.50
T2D2	\$449.25

SMA Renewal Pricing

Item	Annual SMA
T2K1	\$206.25
T2P1	\$206.25
T2PX	\$206.25
T2RH	\$355.50
T2RJ	\$355.50
T2RK	\$598.50
T2RL	\$798.00
T2X1	\$966.00
T2X2	\$966.00
T2X3	\$543.00
T2X4	\$543.00
T344	\$355.50
T347	\$206.25
T348	\$195.00
T528	\$154.50
T52C	\$849.75
T52D	\$1,236.00
T545	\$89.44
T550	\$446.25
T55A	\$446.25
T56A	\$154.50
T56B	\$154.50
T56C	\$154.50
T5C3	\$56.25
T5C4	\$33.75
T5EM	\$154.50
T5F1	\$168.75
T5F2	\$84.75
T5F8	\$224.25
T5FF	\$141.00
T5FG	\$141.00
T5FM	\$134.25
T5J0	\$56.25
T5J1	\$33.75
T5J2	\$224.25
T5J4	\$141.00
T5J5	\$134.25
T5J6	\$84.75
T5J7	\$141.00

SMA Renewal Pricing

Item	Annual SMA
T5J8	\$89.25
T5J9	\$56.25
T5JA	\$168.75
T5JB	\$89.44
T5JE	\$24,637.50
T5JF	\$14,850.00
T5JG	\$3,459.38
T5JL	\$5,568.75
T5JM	\$3,346.88
T5JN	\$89.44
T5JP	\$781.88
T5JR	\$393.19
T5JS	\$33.75
T5JT	\$22.50
T5JU	\$22.50
T5JV	\$196.88
T5JW	\$843.75
T5JX	\$1,406.25
T5JY	\$281.25
T5JZ	\$17,550.00
T5L1	\$309.00
T5L3	\$309.00
T5LE	\$228.75
T5LP	\$228.75
T5LX	\$228.75
T5MC	\$24,637.50
T5ML	\$14,850.00
T5MX	\$3,459.38
T5NL	\$56.25
T5PR	\$89.25
T5R0	\$228.75
T5RM	\$849.75
T5S0	\$154.50
T5S4	\$228.75
T5SC	\$5,568.75
T5SL	\$3,346.88
T5SM	\$309.00
T5SU	\$89.44
T5SX	\$781.88

SMA Renewal Pricing

Item	Annual SMA
T5TM	\$1,236.00
T5UC	\$393.19
T5V1	\$309.00
T5V2	\$309.00
T5VT	\$84.75
T5WC	\$33.75
T5XC	\$849.75
T5XE	\$309.00
T10H	\$361.50
TRMH	\$1,935.00
TRMM	\$1,935.00
TRUH	\$1,242.00
TRUM	\$1,242.00
TS89	\$966.00
TS8A	\$1,935.00
TS8B	\$966.00
TS8C	\$1,935.00
TS8E	\$543.00
TS8F	\$1,242.00
TS8G	\$543.00
TS8H	\$1,242.00
TSMB	\$153.00
TSMC	\$153.00
VNDH	\$558.75
VNDP	\$558.75
VP50	\$446.25
VP51	\$446.25
VP5A	\$446.25
VP5B	\$446.25
VS26	\$296.25
VS27	\$296.25
VS28	\$139.50
VS29	\$139.50
VS42	\$206.25
VS43	\$206.25
VSDE	\$449.25
VSDH	\$558.75
VSDP	\$558.75
VSG1	\$22.50

SMA Renewal Pricing

Item	Annual SMA
VSG2	\$22.50
VSG3	\$196.88
VSG4	\$843.75
VSG5	\$1,406.25
VSN1	\$281.25
VSNA	\$10,575.00
VSNB	\$2,475.00
VSNC	\$17,550.00
VSNL	\$10,575.00
VSNX	\$2,475.00
VSX1	\$195.00
VSZN	\$22,500.00
WDF1	\$195.00
WMB5	\$48.75
WMCR	\$131.25
WMD1	\$195.00
WMF1	\$195.00
WMFA	\$41.25
WMMD	\$78.75
WMMU	\$630.00
WMR5	\$517.50
WMR6	\$843.75
WMR8	\$1,575.00
WMRA	\$297.00
WMRB	\$472.50
WMRC	\$162.00
WMRH	\$202.50
WMRL	\$127.50
WMRM	\$637.50
WMRN	\$1,020.00
WMSB	\$127.50
WMSM	\$168.75
WP81	\$162.00
WP82	\$297.00
WP83	\$472.50
WPB5	\$48.75
WPCP	\$131.25
WPD1	\$195.00
WPFA	\$41.25

## SMA Renewal Pricing

Item	Annual SMA
WPMD	\$78.75
WPP5	\$517.50
WPP6	\$843.75
WPP7	\$1,575.00
WPRA	\$828.75
WPRD	\$828.75
WPSA	\$127.50
WPSB	\$637.50
WPSC	\$1,020.00
WPSM	\$168.75
WPSP	\$202.50
WSSB	\$127.50
WTP5	\$90.00
Z6MB	\$138.00
Z6ME	\$510.00
Z6MG	\$889.50
Z6MH	\$468.00

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
1E20	Inserters Production	LASER REPORT PRINTER	\$0.00	\$0.00	10%	\$200.00	\$190.00	5%
DFSE	Inserters Production	DFW ENGINEERING SUPPORT	\$2,968.00	\$2,698.00	10%	\$0.00	\$0.00	5%
FZ2E	Inserters Production	30" Table Extension	\$581.00	\$528.00	10%	\$0.00	\$0.00	5%
FL2C	Inserters Production	Surefeed feeders-SE 900 EX	\$4,968.00	\$4,516.00	10%	\$400.00	\$380.00	5%
FL2D	Inserters Production	Feeder-ECO 900 EX	\$6,323.00	\$5,748.00	10%	\$491.00	\$466.00	5%
FL2E	Inserters Production	Belt Turnover	\$8,065.00	\$7,332.00	10%	\$651.00	\$618.00	5%
FL2F	Inserters Production	Bump Turn	\$4,516.00	\$4,105.00	10%	\$364.00	\$346.00	5%
FLFA	Inserters Production	REPORT PRINTER	\$903.00	\$821.00	10%	\$200.00	\$190.00	5%
FLFB	Inserters Production	10 X 13 Servo Feeder	\$10,794.00	\$9,812.00	10%	\$871.00	\$827.00	5%
FLFC	Inserters Production	6 X 9 Servo Feeder	\$10,794.00	\$9,812.00	10%	\$871.00	\$827.00	5%
FLFD	Inserters Production	Surefeed feeders-SE 1200 EI	\$5,419.00	\$4,926.00	10%	\$437.00	\$415.00	5%
FLFE	Inserters Production	Surefeed feeders-SE 1200 MP	\$5,935.00	\$5,395.00	10%	\$460.00	\$437.00	5%
FLFH	Inserters Production	Feeder-SE 900 EI	\$3,516.00	\$3,196.00	10%	\$272.00	\$258.00	5%
FLFM	Inserters Production	2 up Cutter	\$41,935.00	\$38,119.00	10%	\$3,380.00	\$3,211.00	5%
FLFN	Inserters Production	20" inline folder	\$26,445.00	\$24,039.00	10%	\$2,051.00	\$1,948.00	5%
FLFP	Inserters Production	Fold plates	\$2,065.00	\$1,878.00	10%	\$160.00	\$152.00	5%
FLN0	Inserters Production	FlowMaster Blank Feeder	\$1,387.00	\$1,260.00	10%	\$0.00	\$0.00	5%
FLU0	Inserters Production	Friction Feeder 6X9	\$7,839.00	\$7,126.00	10%	\$591.00	\$561.00	5%
FLUB	Inserters Production	6X9 Thin Material Kit Feeder	\$7,839.00	\$7,126.00	10%	\$591.00	\$561.00	5%
FLV0	Inserters Production	Friction Feeder 10X13	\$7,839.00	\$7,126.00	10%	\$591.00	\$561.00	5%
FLV1	Inserters Production	Rotary Feeder (FlowMaster RS)	\$20,000.00	\$18,180.00	10%	\$1,547.00	\$1,470.00	5%
FLVB	Inserters Production	10X13 Thin Material Kit Feeder	\$7,839.00	\$7,126.00	10%	\$591.00	\$561.00	5%
FYA0	Inserters Production	BATCH	\$1,871.00	\$1,701.00	10%	\$115.00	\$109.00	5%
FYA1	Inserters Production	DOUBLE DETECT W ECO SEP	\$774.00	\$704.00	10%	\$0.00	\$0.00	5%
FYA3	Inserters Production	MULTI PURPOSE OPTION	\$645.00	\$587.00	10%	\$0.00	\$0.00	5%
FYA4	Inserters Production	MULTI PURPOSE W/VAC OPT	\$1,032.00	\$938.00	10%	\$0.00	\$0.00	5%
FYA7	Inserters Production	FEEDMAX 9 FT CONVEYOR	\$1,205.00	\$1,096.00	10%	\$120.00	\$114.00	5%
FYA8	Inserters Production	FDR PIECE COUNT	\$839.00	\$763.00	10%	\$0.00	\$0.00	5%
FYA9	Inserters Production	RETRO REFLECTIVE TRIGGER	\$129.00	\$117.00	10%	\$0.00	\$0.00	5%
FYAA	Inserters Production	MICROSWITCH TRIGGER	\$129.00	\$117.00	10%	\$0.00	\$0.00	5%
FYAB	Inserters Production	DOUBLE DETECT	\$710.00	\$645.00	10%	\$0.00	\$0.00	5%
FYAC	Inserters Production	MP/IJ	\$386.00	\$350.00	10%	\$0.00	\$0.00	5%
FYAD	Inserters Production	MP/VAC	\$844.00	\$768.00	10%	\$0.00	\$0.00	5%
FYAE	Inserters Production	MP/IJ	\$689.00	\$626.00	10%	\$0.00	\$0.00	5%
FYAF	Inserters Production	24VAC	\$323.00	\$294.00	10%	\$0.00	\$0.00	5%
FYAG	Inserters Production	24VDC	\$323.00	\$294.00	10%	\$0.00	\$0.00	5%
FYAH	Inserters Production	915/1015 24VDC S/S	\$406.00	\$369.00	10%	\$0.00	\$0.00	5%
FYAJ	Inserters Production	RJ45	\$323.00	\$294.00	10%	\$0.00	\$0.00	5%
FYAK	Inserters Production	BK 660	\$323.00	\$294.00	10%	\$0.00	\$0.00	5%
FYAL	Inserters Production	BK 71B/765	\$323.00	\$294.00	10%	\$0.00	\$0.00	5%
FYAM	Inserters Production	730 TABBER	\$323.00	\$294.00	10%	\$0.00	\$0.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
FYAN	Inserters Production	GEAR DOWN	\$323.00	\$294.00	10%	\$0.00	\$0.00	5%
FYAR	Inserters Production	MP/VAC	\$1,032.00	\$938.00	10%	\$0.00	\$0.00	5%
FYAS	Inserters Production	VIDEOJET INTERFACE	\$323.00	\$294.00	10%	\$0.00	\$0.00	5%
FYB1	Inserters Production	BATCH OPTION	\$1,871.00	\$1,701.00	10%	\$145.00	\$138.00	5%
FYB6	Inserters Production	9FT SORT CONVEYOR 220V	\$7,935.00	\$7,213.00	10%	\$611.00	\$580.00	5%
FYC0	Inserters Production	ENCODER mount (SECAP)	\$138.00	\$125.00	10%	\$0.00	\$0.00	5%
FYC1	Inserters Production	ENCODER MOUNT FOR MCS	\$323.00	\$294.00	10%	\$0.00	\$0.00	5%
FYC2	Inserters Production	ENCODER MOUNT FOR DOMINO	\$288.00	\$262.00	10%	\$0.00	\$0.00	5%
FYC3	Inserters Production	SPEED FOLLOW OPTION	\$2,090.00	\$1,900.00	10%	\$162.00	\$154.00	5%
FYC4	Inserters Production	DUAL MOTOR	\$2,097.00	\$1,906.00	10%	\$103.00	\$98.00	5%
FYC7	Inserters Production	MONITOR STAND (SECAP)	\$654.00	\$595.00	10%	\$0.00	\$0.00	5%
FYCE	Inserters Production	ADPHOS DRYER 301201 3KW	\$5,406.00	\$4,914.00	10%	\$419.00	\$398.00	5%
FYCF	Inserters Production	ADPHOS DRYER 301203 6KW	\$8,761.00	\$7,964.00	10%	\$679.00	\$645.00	5%
FYCG	Inserters Production	ADPHOS DRYER 301204 9KW	\$12,632.00	\$11,483.00	10%	\$979.00	\$930.00	5%
FYCS	Inserters Production	PROGRAMMABLE ENCODER	\$1,334.00	\$1,213.00	10%	\$103.00	\$98.00	5%
FYCU	Inserters Production	14.5" WIDE BELT FIT 56	\$3,019.00	\$2,744.00	10%	\$0.00	\$0.00	5%
FYCV	Inserters Production	14.5 INCH WIDE BELT FIT 7	\$2,865.00	\$2,605.00	10%	\$0.00	\$0.00	5%
FYCX	Inserters Production	900W DRYER MOUNT	\$645.00	\$587.00	10%	\$0.00	\$0.00	5%
FYCY	Inserters Production	PROGRAMMABLE ENCODER	\$645.00	\$587.00	10%	\$0.00	\$0.00	5%
FYCZ	Inserters Production	300 PPI (MSC)	\$258.00	\$234.00	10%	\$0.00	\$0.00	5%
FYDB	Inserters Production	VIDEO-JET FRAMING & CABLES	\$387.00	\$351.00	10%	\$0.00	\$0.00	5%
FYF4	Inserters Production	2ND CARD FEEDER	\$25,806.00	\$23,457.00	10%	\$2,000.00	\$1,900.00	5%
FYK0	Inserters Production	FLOWMASTER RS FLEX (10X13) 3 ENCL.	\$98,065.00	\$89,142.00	10%	\$12,265.00	\$11,652.00	5%
FYK1	Inserters Production	FLOWMASTER RS FLEX (10X13) 6 ENCL.	\$104,194.00	\$94,713.00	10%	\$12,777.00	\$12,138.00	5%
FYK2	Inserters Production	FLOWMASTER RS FLEX (10X13) 9 ENCL.	\$112,806.00	\$102,540.00	10%	\$13,304.00	\$12,639.00	5%
FYK3	Inserters Production	FLOWMASTER RS FLEX (10X13) 12 ENCL.	\$128,000.00	\$116,352.00	10%	\$14,529.00	\$13,803.00	5%
FYKA	Inserters Production	W/ROTARY FDR & COMPRESSOR	\$3,871.00	\$3,519.00	10%	\$300.00	\$285.00	5%
FYKB	Inserters Production	FLW SORT CONVEYOR	\$7,097.00	\$6,451.00	10%	\$551.00	\$523.00	5%
FYKF	Inserters Production	ASSY 10X13 TURNOVER IF	\$15,419.00	\$14,016.00	10%	\$0.00	\$0.00	5%
FYM6	Inserters Production	OEM 2 CONTROLLER REBUILD	\$1,955.00	\$1,778.00	10%	\$152.00	\$144.00	5%
FYR9	Inserters Production	FIT DVRT STAND ALONE 220V	\$7,742.00	\$7,038.00	10%	\$600.00	\$570.00	5%
FYS5	Inserters Production	1200EI REPLACMNT FDR 220V	\$5,935.00	\$5,395.00	10%	\$445.00	\$423.00	5%
FYSK	Inserters Production	PKG FDR 6 IN 220V	\$7,325.00	\$6,659.00	10%	\$655.00	\$622.00	5%
FYT0	Inserters Production	FFX SERVO FDR 14 IN 110V	\$25,794.00	\$23,447.00	10%	\$1,999.00	\$1,899.00	5%
FYT1	Inserters Production	FFX SERVO FDR 14 IN 220V	\$25,794.00	\$23,447.00	10%	\$1,999.00	\$1,899.00	5%
FYT4	Inserters Production	PKG SERVO FDR 6 IN 110V	\$21,355.00	\$19,412.00	10%	\$1,655.00	\$1,572.00	5%
FYT5	Inserters Production	PKG SERVO FDR 6 IN 220V	\$21,355.00	\$19,412.00	10%	\$1,655.00	\$1,572.00	5%
FYT6	Inserters Production	PKG SERVO FDR 12 IN 110V	\$22,581.00	\$20,526.00	10%	\$1,751.00	\$1,663.00	5%
FYT7	Inserters Production	PKG SERVO FDR 12 IN 220V	\$22,581.00	\$20,526.00	10%	\$1,751.00	\$1,663.00	5%
FYY0	Inserters Production	BUMP TURN 110V	\$4,516.00	\$4,105.00	10%	\$351.00	\$333.00	5%
FYY2	Inserters Production	STAND ALONE BELT TO 110V	\$10,903.00	\$9,911.00	10%	\$851.00	\$808.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
FYY4	Inserters Production	FBI NEW STYLE	\$13,166.00	\$11,967.00	10%	\$1,500.00	\$1,425.00	5%
FYY5	Inserters Production	6 FT SORT CONVEYOR 110V	\$8,903.00	\$8,093.00	10%	\$578.00	\$549.00	5%
FYY6	Inserters Production	6 FT SORT CONVEYOR 220V	\$8,903.00	\$8,093.00	10%	\$578.00	\$549.00	5%
FYY7	Inserters Production	6 FT CONVEYOR SPD UP 110V	\$8,710.00	\$7,917.00	10%	\$542.00	\$515.00	5%
IA07	Inserters Production	MSE, PPS 4", EFS 44"	\$97,419.00	\$88,554.00	10%	\$6,560.00	\$6,232.00	5%
IA08	Inserters Production	MSE, PPS 2"+2", EFS 44"	\$97,419.00	\$88,554.00	10%	\$6,560.00	\$6,232.00	5%
IA09	Inserters Production	MSE, PPS 4"+4", EFS 44"	\$110,968.00	\$100,870.00	10%	\$7,820.00	\$7,429.00	5%
IA0A	Inserters Production	MSE, PPS 2", VTT 19"	\$77,419.00	\$70,374.00	10%	\$4,700.00	\$4,465.00	5%
IA0B	Inserters Production	MSE, PPS 4", VTT 19"	\$90,323.00	\$82,104.00	10%	\$5,900.00	\$5,605.00	5%
IA0C	Inserters Production	MSE, PPS 2"+2", VTT 19"	\$90,323.00	\$82,104.00	10%	\$5,900.00	\$5,605.00	5%
IA0D	Inserters Production	LayoutDesigner Basic Seat	\$3,097.00	\$2,815.00	10%	\$500.00	\$475.00	5%
IA0E	Inserters Production	LayoutDesigner Adv Seat	\$11,097.00	\$10,087.00	10%	\$1,000.00	\$950.00	5%
IA0F	Inserters Production	PPS Startup Kit, 2" print	\$645.00	\$587.00	10%	\$0.00	\$0.00	5%
IA0G	Inserters Production	PPM iData Task Advanced	\$10,323.00	\$9,384.00	10%	\$1,000.00	\$950.00	5%
IA0H	Inserters Production	SMA for Print+ software	\$0.00	\$0.00	10%	\$2,500.00	\$2,375.00	5%
IJS7	Inserters Production	Rival/MSE,PPS 2" w/ Y315B	\$83,871.00	\$76,239.00	10%	\$5,300.00	\$5,035.00	5%
IJS8	Inserters Production	Rival/MSE,PPS 4" w/ Y315B	\$96,774.00	\$87,968.00	10%	\$6,500.00	\$6,175.00	5%
MD26	Inserters Production	Speed Sort(9 Ft)	\$9,161.00	\$8,327.00	10%	\$672.00	\$638.00	5%
MD30	Inserters Production	Vacuum Base W- Pattern Reader	\$19,355.00	\$17,594.00	10%	\$1,560.00	\$1,482.00	5%
PDHA	Inserters Production	Help Desk 5x12 Q1-2	\$9,935.00	\$9,031.00	10%	\$0.00	\$0.00	5%
PDHA	Inserters Production	Helpdesk 5x12 Q 1-2	\$9,935.00	\$9,031.00	10%	\$0.00	\$0.00	5%
PDHB	Inserters Production	Help Desk 7x24 Q1-2	\$11,355.00	\$10,322.00	10%	\$0.00	\$0.00	5%
PDHB	Inserters Production	Helpdesk 7x24 Q 1-2	\$11,355.00	\$10,322.00	10%	\$0.00	\$0.00	5%
PDHC	Inserters Production	Help Desk 5x12 Q3-9	\$8,516.00	\$7,741.00	10%	\$0.00	\$0.00	5%
PDHC	Inserters Production	Helpdesk 5x12 Q 3-9	\$8,516.00	\$7,741.00	10%	\$0.00	\$0.00	5%
PDHD	Inserters Production	Help Desk 7x24 Q3-9	\$9,935.00	\$9,031.00	10%	\$0.00	\$0.00	5%
PDHD	Inserters Production	Helpdesk 7x24 Q 3 -9	\$9,935.00	\$9,031.00	10%	\$0.00	\$0.00	5%
PDHE	Inserters Production	Help Desk Connect 5x12 Q1-2	\$9,032.00	\$8,210.00	10%	\$0.00	\$0.00	5%
PDHE	Inserters Production	Helpdk-Connect 5x12 Q 1-2	\$9,032.00	\$8,210.00	10%	\$0.00	\$0.00	5%
PDHF	Inserters Production	Help Desk Connect 7x24 Q1-2	\$10,323.00	\$9,384.00	10%	\$0.00	\$0.00	5%
PDHF	Inserters Production	Helpdk-Connect 7x24 Q 1-2	\$10,323.00	\$9,384.00	10%	\$0.00	\$0.00	5%
PDHG	Inserters Production	Help Desk Connect 5x12 Q3-9	\$7,742.00	\$7,038.00	10%	\$0.00	\$0.00	5%
PDHG	Inserters Production	Helpdk-Connect 5x12 Q 3-9	\$7,742.00	\$7,038.00	10%	\$0.00	\$0.00	5%
PDHH	Inserters Production	Help Desk Connect 7x24 Q3-10	\$9,032.00	\$8,210.00	10%	\$0.00	\$0.00	5%
PDHH	Inserters Production	Helpdk-Connect 7x24 Q 3-9	\$9,032.00	\$8,210.00	10%	\$0.00	\$0.00	5%
PGMZ	Inserters Production	Laser Report Printer, Rival	\$385.00	\$350.00	10%	\$200.00	\$190.00	5%
PM	Inserters Production	Proj Mgt support/wk	\$7,097.00	\$6,451.00	10%	\$0.00	\$0.00	5%
R254C	Inserters Production	CHECK SIGNING KIT FOR R254	\$11,645.00	\$10,586.00	10%	\$1,580.00	\$1,501.00	5%
R268	Inserters Production	Barcode Scan-(1st Chnl)	\$4,258.00	\$3,870.00	10%	\$671.00	\$637.00	5%
R278	Inserters Production	OMR Scan- R451/3 (1st Chnl)	\$2,761.00	\$2,510.00	10%	\$643.00	\$611.00	5%
R279	Inserters Production	OMR Scan- R451/3 (Add'l Chnl)	\$3,458.00	\$3,143.00	10%	\$618.00	\$587.00	5%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
R763	Inserters Production	DM INFINITY 22K SYSTEM	\$32,252.00	\$29,317.00	10%	\$1,606.00	\$1,526.00	5%
R765	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	\$11,290.00	\$10,263.00	10%	\$0.00	\$0.00	5%
R76L	Inserters Production	DM INFINITY LOOK-AHEAD PHOTOCCELL KIT	\$968.00	\$880.00	10%	\$0.00	\$0.00	5%
R76P	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	\$2,710.00	\$2,463.00	10%	\$0.00	\$0.00	5%
R77F	Inserters Production	DM INFINITY STATION 16K	\$35,751.00	\$32,498.00	10%	\$1,606.00	\$1,526.00	5%
R77G	Inserters Production	DM INFINITY STATION 22K	\$43,725.00	\$39,747.00	10%	\$2,647.00	\$2,515.00	5%
R77Y	Inserters Production	DM INFINITY ROLLUP MOD	\$127,484.00	\$115,883.00	10%	\$12,335.00	\$11,718.00	5%
RD04	Inserters Production	DC PRINTER INTEGRATION SW	\$27,355.00	\$24,866.00	10%	\$3,180.00	\$3,021.00	5%
RD12	Inserters Production	SMARTSCAN INPUT BARCODE S	\$15,484.00	\$14,075.00	10%	\$1,800.00	\$1,710.00	5%
RD17	Inserters Production	DFW DOC LIFECYCLE TRK-BAS	\$28,387.00	\$25,803.00	10%	\$4,400.00	\$4,180.00	5%
RD23	Inserters Production	COLLATION LOG FIXD FORMAT	\$10,671.00	\$9,700.00	10%	\$1,240.00	\$1,178.00	5%
RD2D	Inserters Production	Camera Scan-Input, Videk	\$15,161.00	\$13,781.00	10%	\$2,322.00	\$2,206.00	5%
RD2E	Inserters Production	CAMERA SCAN CHASSIS VIDEK	\$14,581.00	\$13,254.00	10%	\$2,322.00	\$2,206.00	5%
RD2F	Inserters Production	CAMERA SCAN OUTPUT VIDEK - repl. RD2C	\$16,194.00	\$14,721.00	10%	\$2,322.00	\$2,206.00	5%
RD34	Inserters Production	DC COMPUTER (WIN 7)	\$7,742.00	\$7,038.00	10%	\$600.00	\$570.00	5%
RD35	Inserters Production	DC-RTP COMPUTER (WIN 7)	\$9,032.00	\$8,210.00	10%	\$700.00	\$665.00	5%
RD36	Inserters Production	DC-RTP COMPUTER WITH DIFFBUS (WIN 7)	\$9,677.00	\$8,796.00	10%	\$751.00	\$713.00	5%
RD3G	Inserters Production	DC MISSION CRITICAL	\$82,581.00	\$75,066.00	10%	\$15,000.00	\$14,250.00	5%
RD3J	Inserters Production	DC MSE/FPS W-API	\$9,032.00	\$8,210.00	10%	\$631.00	\$599.00	5%
RD3M	Inserters Production	DC STANDARD	\$18,168.00	\$16,515.00	10%	\$1,400.00	\$1,330.00	5%
RD3N	Inserters Production	DC MID-RANGE	\$33,090.00	\$30,079.00	10%	\$4,000.00	\$3,800.00	5%
RD3R	Inserters Production	REMOTE OPERATOR CONSOLE	\$2,058.00	\$1,871.00	10%	\$175.00	\$166.00	5%
RD4Z	Inserters Production	SERVER SW 1-4 INSERTERS	\$19,355.00	\$17,594.00	10%	\$3,000.00	\$2,850.00	5%
RDS5A	Inserters Production	MBS KITSINGLE LINE STD BC	\$6,387.00	\$5,805.00	10%	\$380.00	\$361.00	5%
RDS5B	Inserters Production	MBS KIT RASTER NARROW BC	\$6,387.00	\$5,805.00	10%	\$380.00	\$361.00	5%
RDS5C	Inserters Production	MBS H'TOP SCAN SINGLE LIN	\$6,387.00	\$5,805.00	10%	\$380.00	\$361.00	5%
RDS5D	Inserters Production	MBS H'TOP RASTER SCANNER	\$6,387.00	\$5,805.00	10%	\$380.00	\$361.00	5%
RDS5N	Inserters Production	MBS CTOP SCAN SINGLE LINE	\$12,774.00	\$11,612.00	10%	\$891.00	\$846.00	5%
RDS5P	Inserters Production	MBS CTOP RASTER SCAN SINGL	\$12,774.00	\$11,612.00	10%	\$891.00	\$846.00	5%
RDS5R	Inserters Production	MBS C'BTM RASTER SCAN SNG	\$12,774.00	\$11,612.00	10%	\$891.00	\$846.00	5%
RDS5S	Inserters Production	MBS C'BTM SCAN SINGLE 2 B	\$12,774.00	\$11,612.00	10%	\$891.00	\$846.00	5%
RD5T	Inserters Production	MBS SERIES OP SEALER SCAN	\$6,284.00	\$5,713.00	10%	\$564.00	\$536.00	5%
RD5U	Inserters Production	MBS SERIES OUTPUT SEALER	\$6,284.00	\$5,713.00	10%	\$564.00	\$536.00	5%
RD5X	Inserters Production	MBS APS OP SEALER SCAN SI	\$6,387.00	\$5,805.00	10%	\$445.00	\$423.00	5%
RD5Y	Inserters Production	MBS APS SEALER RASTER SCA	\$6,387.00	\$5,805.00	10%	\$445.00	\$423.00	5%
RD5Z	Inserters Production	SERVER SW 5 PLUS INSERTER	\$32,258.00	\$29,322.00	10%	\$5,000.00	\$4,750.00	5%
RD62	Inserters Production	DC WORKSTATION BASE S/W	\$6,839.00	\$6,217.00	10%	\$795.00	\$755.00	5%
RD63	Inserters Production	AUTO RE-SYNCHRONIZATION	\$40,645.00	\$36,947.00	10%	\$4,725.00	\$4,489.00	5%
RD66	Inserters Production	FEEDED 2 FEEDER MATCH/MRG	\$11,742.00	\$10,674.00	10%	\$1,365.00	\$1,297.00	5%
RD67	Inserters Production	APPLICATION ENGINEERING	\$2,323.00	\$2,112.00	10%	\$0.00	\$0.00	5%
RD68	Inserters Production	PRIORITIZED SELECT SW	\$22,194.00	\$20,175.00	10%	\$2,580.00	\$2,451.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RD69	Inserters Production	OUTSORT ON ACCT NUMBER	\$11,032.00	\$10,028.00	10%	\$1,282.00	\$1,218.00	5%
RD6L	Inserters Production	SCANNING VERTICAL STACKER	\$25,800.00	\$23,452.00	10%	\$2,000.00	\$1,900.00	5%
RD6Y	Inserters Production	V-Bin with Videk	\$25,800.00	\$23,452.00	10%	\$2,000.00	\$1,900.00	5%
RD70	Inserters Production	INSERT VERIFICATION SW	\$7,806.00	\$7,095.00	10%	\$907.00	\$862.00	5%
RD71	Inserters Production	WEIGHT VERIFICATION SW	\$21,419.00	\$19,470.00	10%	\$2,491.00	\$2,366.00	5%
RD72	Inserters Production	TOTAL WEIGH W/MT SEL SW	\$22,194.00	\$20,175.00	10%	\$2,580.00	\$2,451.00	5%
RD73	Inserters Production	RESETTABLE MTR CONTRL SW	\$7,161.00	\$6,509.00	10%	\$833.00	\$791.00	5%
RD78	Inserters Production	INTELLIGENT INKJET PRINT	\$28,387.00	\$25,803.00	10%	\$3,300.00	\$3,135.00	5%
RD7G	Inserters Production	DC FILE	\$15,484.00	\$14,075.00	10%	\$1,800.00	\$1,710.00	5%
RD7H	Inserters Production	PI DIRECT ACCESS LOCAL REPORTING	\$6,452.00	\$5,865.00	10%	\$251.00	\$238.00	5%
RD7S	Inserters Production	PRINT+ SERVER - PART OF Y35D PKG	\$0.00	\$0.00	10%	\$3,600.00	\$3,420.00	5%
RD7T	Inserters Production	PRINT+ WORKSTATION	\$6,452.00	\$5,865.00	10%	\$660.00	\$627.00	5%
RD80	Inserters Production	FEEDER SCAN FOR DM	\$34,194.00	\$31,083.00	10%	\$3,975.00	\$3,776.00	5%
RD86	Inserters Production	DC BASIC PACKAGE SOFTWARE	\$38,710.00	\$35,187.00	10%	\$2,700.00	\$2,565.00	5%
RD8Q	Inserters Production	DC Key OpenDC interface	\$11,355.00	\$10,322.00	10%	\$880.00	\$836.00	5%
RD8Q	Inserters Production	DC Key OpenDC Interface	\$11,354.00	\$10,322.00	10%	\$880.00	\$836.00	5%
RD8V	Inserters Production	36K DC KEY SHEETFEEDER	\$0.00	\$0.00	10%	\$1,535.00	\$1,458.00	5%
RD8V	Inserters Production	Top Down DC User Interface	\$0.00	\$0.00	10%	\$1,535.00	\$1,458.00	5%
RD90	Inserters Production	REMOTE SERVICE ACCESS	\$1,406.00	\$1,278.00	10%	\$163.00	\$155.00	5%
RD95	Inserters Production	OUTPUT SCANNING-DC SCREEN	\$10,839.00	\$9,853.00	10%	\$1,260.00	\$1,197.00	5%
RD9A	Inserters Production	AUTO JOB SETUP	\$3,484.00	\$3,167.00	10%	\$405.00	\$385.00	5%
RDC1	Inserters Production	PROJECT MGT SERVICES	\$2,839.00	\$2,581.00	10%	\$0.00	\$0.00	5%
RDC2	Inserters Production	INSTALLATION SERVICES	\$2,839.00	\$2,581.00	10%	\$0.00	\$0.00	5%
RDC3	Inserters Production	TRAINING SERVICES	\$2,839.00	\$2,581.00	10%	\$0.00	\$0.00	5%
RDC4	Inserters Production	ENGINEERING SUPPORT SERV	\$2,839.00	\$2,581.00	10%	\$0.00	\$0.00	5%
RDC5	Inserters Production	CUSTOM DEVELOPMENT SERV	\$2,839.00	\$2,581.00	10%	\$0.00	\$0.00	5%
RDC6	Inserters Production	CUSTOM TEST DOC SERVICES	\$2,839.00	\$2,581.00	10%	\$0.00	\$0.00	5%
RDC7	Inserters Production	MISC PROFESSIONAL SERVICE	\$1,419.00	\$1,290.00	10%	\$0.00	\$0.00	5%
RDD0	Inserters Production	SMALL RACK	\$3,917.00	\$3,560.00	10%	\$274.00	\$260.00	5%
RDD1	Inserters Production	MEDIUM RACK	\$10,950.00	\$9,954.00	10%	\$764.00	\$726.00	5%
RDD2	Inserters Production	TALL RACK	\$13,742.00	\$12,492.00	10%	\$959.00	\$911.00	5%
RDD3	Inserters Production	22U RACK-MISSION CRITICAL	\$21,290.00	\$19,353.00	10%	\$1,651.00	\$1,568.00	5%
RDD4	Inserters Production	42U RACK-MISSION CRITICAL	\$21,935.00	\$19,939.00	10%	\$1,700.00	\$1,615.00	5%
RDD5	Inserters Production	22U RELIAVOTE RACK	\$5,548.00	\$5,043.00	10%	\$387.00	\$368.00	5%
RDEN	Inserters Production	PI DA ENABLER (RD8N x 5) W/ INSTALL	\$16,129.00	\$14,661.00	10%	\$2,500.00	\$2,375.00	5%
RDGO	Inserters Production	MID-RANGE DC	\$26,581.00	\$24,162.00	10%	\$1,854.00	\$1,761.00	5%
RDG3	Inserters Production	PI DIRECT ACCESS	\$20,000.00	\$18,180.00	10%	\$2,000.00	\$1,900.00	5%
RDG4	Inserters Production	8-PORT GB MANAGED NETWORK SWITCH	\$1,115.00	\$1,014.00	10%	\$78.00	\$74.00	5%
RDG5	Inserters Production	PI DIRECT ACCESS SERVER, BASE	\$16,903.00	\$15,365.00	10%	\$1,551.00	\$1,473.00	5%
RDH3	Inserters Production	APS Edge 26k DC key	\$0.00	\$0.00	10%	\$10,000.00	\$9,500.00	5%
RDM5	Inserters Production	MAILSTREAM MONITOR-1METER	\$10,994.00	\$9,994.00	10%	\$1,504.00	\$1,429.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RDMP	Inserters Production	UTILITY WORKSTATION W/ MONITOR - SALES PCN	\$3,484.00	\$3,167.00	10%	\$271.00	\$257.00	5%
RDMR	Inserters Production	DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN)	\$15,406.00	\$14,004.00	10%	\$1,171.00	\$1,112.00	5%
RDP4	Inserters Production	DFW IN PLAN MRUN MGT-BASE	\$21,290.00	\$19,353.00	10%	\$4,368.00	\$4,150.00	5%
RDP5	Inserters Production	DFW IN PLAN MRUN MGT-ENT	\$49,677.00	\$45,156.00	10%	\$9,828.00	\$9,337.00	5%
RDP6	Inserters Production	DFW IN PLAN MRUN MGT-STD	\$35,484.00	\$32,255.00	10%	\$7,644.00	\$7,262.00	5%
RDPK	Inserters Production	DFW SHOP FLOOR CONTROL	\$14,711.00	\$13,372.00	10%	\$2,031.00	\$1,929.00	5%
RDPT	Inserters Production	INSITE 1 INSERTER ONLY	\$5,161.00	\$4,691.00	10%	\$800.00	\$760.00	5%
RDS4	Inserters Production	ADD'L 3000W UPS	\$2,258.00	\$2,052.00	10%	\$158.00	\$150.00	5%
RDS6	Inserters Production	DFWORKS NETWORK SWITCH	\$2,439.00	\$2,217.00	10%	\$77.00	\$73.00	5%
RDSE	Inserters Production	SYSTEM ENG SUPPORT LABOR	\$2,968.00	\$2,698.00	10%	\$0.00	\$0.00	5%
RDSK	Inserters Production	Mission-Critical DFW 1Box	\$128,935.00	\$117,202.00	10%	\$13,600.00	\$12,920.00	5%
RDSL	Inserters Production	Mission-Critical DC	\$46,594.00	\$42,354.00	10%	\$6,400.00	\$6,080.00	5%
RDSZ	Inserters Production	UTILITY WORKSTATION	\$3,226.00	\$2,932.00	10%	\$251.00	\$238.00	5%
RDV4	Inserters Production	DFWORKS OPTIONAL UTILITY	\$7,742.00	\$7,038.00	10%	\$1,035.00	\$983.00	5%
RDV7	Inserters Production	DFWORKS DOCUMENT LIFECYCL	\$70,968.00	\$64,510.00	10%	\$9,828.00	\$9,337.00	5%
RDV8	Inserters Production	DFW DOC LIFECYCLE TRK-STD	\$51,613.00	\$46,917.00	10%	\$7,644.00	\$7,262.00	5%
RDV9	Inserters Production	DFW MANIFESTING - ENT	\$109,677.00	\$99,696.00	10%	\$14,742.00	\$14,005.00	5%
RDVA	Inserters Production	DFW MAINFESTING - STD	\$70,968.00	\$64,510.00	10%	\$9,828.00	\$9,337.00	5%
RDVB	Inserters Production	DFWORKS POSTAGE ACCT BASE	\$28,387.00	\$25,803.00	10%	\$3,931.00	\$3,734.00	5%
RDVC	Inserters Production	DFWORKS POSTAGE ACCT ENTE	\$70,968.00	\$64,510.00	10%	\$9,828.00	\$9,337.00	5%
RDVD	Inserters Production	DFWORKS POSTAGE ACCT STD	\$49,677.00	\$45,156.00	10%	\$5,897.00	\$5,602.00	5%
RDVE	Inserters Production	DFW PRODUCT'Y REPORTS BASE	\$28,387.00	\$25,803.00	10%	\$3,931.00	\$3,734.00	5%
RDVF	Inserters Production	DFWORKS PRODUCTIVITY ENT	\$70,968.00	\$64,510.00	10%	\$9,828.00	\$9,337.00	5%
RDVG	Inserters Production	DFW PRODUCT'Y REPORTS STD	\$42,581.00	\$38,706.00	10%	\$5,897.00	\$5,602.00	5%
RDVH	Inserters Production	DFWORKS PLATFORM SW BASE	\$25,805.00	\$23,457.00	10%	\$3,822.00	\$3,631.00	5%
RDVJ	Inserters Production	DFWORKS PLATFORM SW ENT	\$83,871.00	\$76,239.00	10%	\$9,828.00	\$9,337.00	5%
RDVK	Inserters Production	DFWORKS PLATFORM SW STD	\$58,065.00	\$52,782.00	10%	\$8,299.00	\$7,884.00	5%
RDVL	Inserters Production	DFW PRODT'N WORKFLOW BASE	\$64,516.00	\$58,645.00	10%	\$8,736.00	\$8,299.00	5%
RDVM	Inserters Production	DFWORKS WORKFLOW ENT	\$129,032.00	\$117,290.00	10%	\$14,742.00	\$14,005.00	5%
RDVN	Inserters Production	DFW PRODT'N WORKFLOW STD	\$96,774.00	\$87,968.00	10%	\$12,012.00	\$11,411.00	5%
RDW7	Inserters Production	UTILITY WORKSTATION X64 - REPL. RD3S	\$3,569.00	\$3,244.00	10%	\$277.00	\$263.00	5%
SD62	Inserters Production	PROD OPTIMIZATION TRAININ	\$16,774.00	\$15,248.00	10%	\$0.00	\$0.00	5%
SR9R	Inserters Production	SITEVUE	\$0.00	\$0.00	10%	\$2,000.00	\$1,900.00	5%
SR9S	Inserters Production	SITEVUE PLUS HELPDESK	\$0.00	\$0.00	10%	\$5,000.00	\$4,750.00	5%
SR9T	Inserters Production	SITEVUE ADDL PC	\$0.00	\$0.00	10%	\$1,500.00	\$1,425.00	5%
W0E6	Inserters Production	OEM STD CONTR SYS ATI	\$3,330.00	\$3,027.00	10%	\$258.00	\$245.00	5%
WH01	Inserters Production	ASSEMBLY, PRINT MODULE, 1	\$1,978.00	\$1,798.00	10%	\$154.00	\$146.00	5%
WH04	Inserters Production	ASSEMBLY, PRINT MODULE, S	\$2,823.00	\$2,566.00	10%	\$219.00	\$208.00	5%
WHL1	Inserters Production	PRINT MODULE ASSY, 1 PEN,	\$2,095.00	\$1,905.00	10%	\$162.00	\$154.00	5%
WHL4	Inserters Production	ASSEMBLY PRINT MODULE LOW PR	\$2,992.00	\$2,720.00	10%	\$232.00	\$220.00	5%
WHL8	Inserters Production	ASSEMBLY, PRINT MODULE, L	\$5,959.00	\$5,417.00	10%	\$462.00	\$439.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
WP73	Inserters Production	FEEDMAX 9 FT. HORIZONTAL	\$15,476.00	\$14,067.00	10%	\$900.00	\$855.00	5%
WP76	Inserters Production	FEEDMAX 9 FT. EXIT CONVEY	\$8,594.00	\$7,812.00	10%	\$500.00	\$475.00	5%
Y19E	Inserters Production	DUAL HOSE KIT	\$1,290.00	\$1,173.00	10%	\$0.00	\$0.00	5%
Y19F	Inserters Production	Trim Collector	\$26,316.00	\$23,921.00	10%	\$1,836.00	\$1,744.00	5%
Y1BL	Inserters Production	Input Bulk Loader	\$6,903.00	\$6,275.00	10%	\$535.00	\$508.00	5%
Y1BT	Inserters Production	CROSSFLOW ALIGNER TABLE	\$13,364.00	\$12,148.00	10%	\$1,000.00	\$950.00	5%
Y1CO	Inserters Production	7TH FEEDER	\$20,000.00	\$18,180.00	10%	\$1,551.00	\$1,473.00	5%
Y1C2	Inserters Production	Surefeed 9' Feedmax	\$14,097.00	\$12,814.00	10%	\$1,092.00	\$1,037.00	5%
Y203A	Inserters Production	API Standard Fim	\$12,194.00	\$11,085.00	10%	\$851.00	\$808.00	5%
Y20K	Inserters Production	4 to 14 inch A/F Single Deck Accumulator	\$80,645.00	\$73,307.00	10%	\$5,625.00	\$5,344.00	5%
Y20L	Inserters Production	Lockndoc 1Up on API TM1	\$3,686.00	\$3,350.00	10%	\$0.00	\$0.00	5%
Y20M	Inserters Production	Monitor kit for Y20K	\$5,806.00	\$5,277.00	10%	\$405.00	\$385.00	5%
Y20N	Inserters Production	Flipper module for Y20K	\$12,774.00	\$11,612.00	10%	\$891.00	\$846.00	5%
Y20P	Inserters Production	Auto Foldplate 1234 Y208	\$19,355.00	\$17,594.00	10%	\$765.00	\$727.00	5%
Y20R	Inserters Production	AUTOCHUTES - replaces Y20JA	\$19,355.00	\$17,594.00	10%	\$765.00	\$727.00	5%
Y20S	Inserters Production	Auto Foldplates 1234 Y20K	\$19,355.00	\$17,594.00	10%	\$765.00	\$727.00	5%
Y214A	Inserters Production	MOVING BEAM - SINGLE, BTM	\$12,774.00	\$11,612.00	10%	\$890.00	\$846.00	5%
Y214B	Inserters Production	MOVING BEAM - RASTER, BTM	\$12,774.00	\$11,612.00	10%	\$890.00	\$846.00	5%
Y214C	Inserters Production	MOVING BEAM - SINGLE, TOP	\$12,774.00	\$11,612.00	10%	\$890.00	\$846.00	5%
Y214D	Inserters Production	MOVING BEAM - RASTER, TOP	\$12,774.00	\$11,612.00	10%	\$890.00	\$846.00	5%
Y215B	Inserters Production	OMR ONLY - BOTTOM	\$5,806.00	\$5,277.00	10%	\$400.00	\$380.00	5%
Y215T	Inserters Production	OMR ONLY - TOP	\$5,806.00	\$5,277.00	10%	\$400.00	\$380.00	5%
Y216	Inserters Production	ADD'L OMR - TOP OR BOTTOM	\$2,955.00	\$2,687.00	10%	\$200.00	\$190.00	5%
Y217	Inserters Production	FIXED BEAM BARCODE ENABLE	\$2,955.00	\$2,687.00	10%	\$200.00	\$190.00	5%
Y21C	Inserters Production	Stand-alone Air Kit for Cutter	\$2,710.00	\$2,463.00	10%	\$210.00	\$200.00	5%
Y21F	Inserters Production	SLITTER-OVER UNDER CUTTER	\$25,806.00	\$23,457.00	10%	\$1,700.00	\$1,615.00	5%
Y21G	Inserters Production	Bladeless Blade Block Y21E	\$16,129.00	\$14,661.00	10%	\$0.00	\$0.00	5%
Y21M	Inserters Production	2D Camera Y21E	\$28,387.00	\$25,803.00	10%	\$2,375.00	\$2,256.00	5%
Y21MB	Inserters Production	COGNEX AREA SCAN - BOTTOM	\$28,387.00	\$25,803.00	10%	\$2,375.00	\$2,256.00	5%
Y21MT	Inserters Production	COGNEX AREA SCAN - TOP	\$28,387.00	\$25,803.00	10%	\$2,375.00	\$2,256.00	5%
Y21N	Inserters Production	Combo OMR/BCR Y21E - 2Up	\$7,277.00	\$6,614.00	10%	\$511.00	\$485.00	5%
Y21P	Inserters Production	Pinless Over Under Cutter	\$84,617.00	\$76,917.00	10%	\$6,885.73	\$6,541.00	5%
Y21R	Inserters Production	Pinless Slit/Merge	\$34,409.00	\$31,278.00	10%	\$2,800.00	\$2,660.00	5%
Y234A	Inserters Production	Rival INPUT, 60HZ	\$69,032.00	\$62,750.00	10%	\$4,815.00	\$4,574.00	5%
Y234C	Inserters Production	Rival INPUT, 60HZ, EXTENDED HOPPER	\$78,065.00	\$70,962.00	10%	\$5,445.00	\$5,173.00	5%
Y235B	Inserters Production	OMR/1D COMBO - BOTTOM	\$5,032.00	\$4,574.00	10%	\$351.00	\$333.00	5%
Y235T	Inserters Production	OMR/1D COMBO - TOP	\$5,032.00	\$4,574.00	10%	\$351.00	\$333.00	5%
Y236A	Inserters Production	Moving beam scanner Y234	\$5,419.00	\$4,926.00	10%	\$380.00	\$361.00	5%
Y236B	Inserters Production	ASSY, MOVING BEAM SCANNING, RASTER	\$5,419.00	\$4,926.00	10%	\$380.00	\$361.00	5%
Y236C	Inserters Production	MOVING BEAM - SINGLE, TOP	\$5,419.00	\$4,926.00	10%	\$380.00	\$361.00	5%
Y236D	Inserters Production	MOVING BEAM - RASTER, TOP	\$5,419.00	\$4,926.00	10%	\$380.00	\$361.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y23C	Inserters Production	SET OF STD CHUTES Y234	\$3,871.00	\$3,519.00	10%	\$255.00	\$242.00	5%
Y23D	Inserters Production	OMR FIXED BEAM SCANNING	\$2,903.00	\$2,639.00	10%	\$200.00	\$190.00	5%
Y23DB	Inserters Production	OMR ONLY - BOTTOM	\$2,903.00	\$2,639.00	10%	\$200.00	\$190.00	5%
Y23DT	Inserters Production	OMR ONLY - TOP	\$2,903.00	\$2,639.00	10%	\$200.00	\$190.00	5%
Y23E	Inserters Production	Camera scanner	\$12,903.00	\$11,729.00	10%	\$1,080.00	\$1,026.00	5%
Y23EB	Inserters Production	COGNEX AREA SCAN - BOTTOM	\$12,903.00	\$11,729.00	10%	\$1,080.00	\$1,026.00	5%
Y23ET	Inserters Production	COGNEX AREA SCAN - TOP	\$12,903.00	\$11,729.00	10%	\$1,080.00	\$1,026.00	5%
Y23F	Inserters Production	MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P	\$2,419.00	\$2,199.00	10%	\$0.00	\$0.00	5%
Y23H	Inserters Production	ADD'L F40 CH FOR Y23D	\$1,477.00	\$1,342.00	10%	\$100.00	\$95.00	5%
Y23J	Inserters Production	Top Line Scan Y234	\$37,419.00	\$34,014.00	10%	\$4,219.00	\$4,008.00	5%
Y23K	Inserters Production	Extra Folder Motor Y234 - option on Rival/MSE/MPS Select	\$6,452.00	\$5,865.00	10%	\$625.00	\$594.00	5%
Y26F	Inserters Production	2D Camera Y250 Top	\$12,903.00	\$11,729.00	10%	\$1,080.00	\$1,026.00	5%
Y26G	Inserters Production	2D Camera Y250 Bottom	\$12,903.00	\$11,729.00	10%	\$1,080.00	\$1,026.00	5%
Y270A	Inserters Production	Barcode(2) -Dual Web, Top Mnt	\$7,277.00	\$6,614.00	10%	\$511.00	\$485.00	5%
Y270B	Inserters Production	Barcode(2) -Dual Web Btm Mnt	\$7,277.00	\$6,614.00	10%	\$511.00	\$485.00	5%
Y271A	Inserters Production	OMR Scan(2) -Dual Web Top Mnt	\$5,806.00	\$5,277.00	10%	\$400.00	\$380.00	5%
Y271B	Inserters Production	OMR Scan(2) - Dual Web Btm Mnt	\$5,806.00	\$5,277.00	10%	\$400.00	\$380.00	5%
Y272	Inserters Production	Barcode Scan- Single Web Cutter (1 Scanner)	\$5,329.00	\$4,844.00	10%	\$588.00	\$559.00	5%
Y272A	Inserters Production	Barcode Scan- Sgl Web C', Top	\$5,329.00	\$4,844.00	10%	\$1,074.00	\$1,020.00	5%
Y272B	Inserters Production	Barcode Scan- Sgl Web C', Btm	\$5,329.00	\$4,844.00	10%	\$1,074.00	\$1,020.00	5%
Y273	Inserters Production	OMR Scan- Sgl Web Cut. 1st Pos	\$3,716.00	\$3,377.00	10%	\$588.00	\$559.00	5%
Y273A	Inserters Production	FMI Scan- Sgl Web 1st Pos. Top	\$3,716.00	\$3,377.00	10%	\$511.00	\$485.00	5%
Y273B	Inserters Production	FMI Scan- Sgl Web 1st Pos Btm	\$3,716.00	\$3,377.00	10%	\$511.00	\$485.00	5%
Y274	Inserters Production	OMR Scan- Sgl Web Cut. Addl Ch	\$2,903.00	\$2,639.00	10%	\$588.00	\$559.00	5%
Y276	Inserters Production	Barcode Scan- Single Web Cutter (2 Scanners)	\$9,200.00	\$8,363.00	10%	\$1,175.00	\$1,116.00	5%
Y276A	Inserters Production	Barcode Scan(2)- Sgl Web Top	\$9,200.00	\$8,363.00	10%	\$1,022.00	\$971.00	5%
Y276B	Inserters Production	Barcode Scan(2)- Sgl Web Btm	\$9,200.00	\$8,363.00	10%	\$1,022.00	\$971.00	5%
Y277	Inserters Production	OMR Scan- Single Web Cutter, 2nd Pos. (1 Scanner)	\$4,452.00	\$4,047.00	10%	\$1,175.00	\$1,116.00	5%
Y277A	Inserters Production	FMI Scan- Sgl Web 2nd Pos Top	\$4,452.00	\$4,047.00	10%	\$1,022.00	\$971.00	5%
Y277B	Inserters Production	FMI Scan- Sgl Web 2nd Pos Btm	\$4,452.00	\$4,047.00	10%	\$1,022.00	\$971.00	5%
Y30Y	Inserters Production	VPS Stand	\$1,613.00	\$1,467.00	10%	\$0.00	\$0.00	5%
Y30Z	Inserters Production	Pattern Reader	\$6,581.00	\$5,982.00	10%	\$187.00	\$178.00	5%
Y319A	Inserters Production	Y319A	\$12,452.00	\$11,319.00	10%	\$819.00	\$778.00	5%
Y319B	Inserters Production	Y319B	\$12,452.00	\$11,319.00	10%	\$819.00	\$778.00	5%
Y31B	Inserters Production	2D Camera Vbin	\$12,903.00	\$11,729.00	10%	\$2,000.00	\$1,900.00	5%
Y31E	Inserters Production	SINGLE 17" V-BIN, FRONT	\$6,543.00	\$5,948.00	10%	\$0.00	\$0.00	5%
Y31F	Inserters Production	DUAL 17" V-BIN, FRONT	\$11,597.00	\$10,541.00	10%	\$1,483.00	\$1,409.00	5%
Y31G	Inserters Production	SINGLE 17" V-BIN, REAR	\$6,543.00	\$5,948.00	10%	\$837.00	\$795.00	5%
Y31H	Inserters Production	DUAL 17" V-BIN, REAR	\$11,597.00	\$10,541.00	10%	\$1,483.00	\$1,409.00	5%
Y31J	Inserters Production	17" V-BIN/METER COMBO	\$6,839.00	\$6,217.00	10%	\$875.00	\$831.00	5%
Y32S	Inserters Production	Shingling conveyor	\$9,074.00	\$8,249.00	10%	\$1,371.00	\$1,302.00	5%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y352	Inserters Production	COLOR PPM STARTUP KIT	\$6,065.00	\$5,514.00	10%	\$0.00	\$0.00	5%
Y358	Inserters Production	Black Startup Kit	\$2,903.00	\$2,639.00	10%	\$0.00	\$0.00	5%
Y35E	Inserters Production	RS PRINT+ MESSENGER PACKAGE	\$212,903.00	\$193,529.00	10%	\$16,500.00	\$15,675.00	5%
Y35F	Inserters Production	MSE K PRINT+ PACKAGE	\$174,194.00	\$158,343.00	10%	\$12,000.00	\$11,400.00	5%
Y35G	Inserters Production	MPS K PRINT+ PACKAGE	\$180,645.00	\$164,207.00	10%	\$14,000.00	\$13,300.00	5%
Y35L	Inserters Production	EPIC PRINT+ PACKAGE	\$238,710.00	\$216,987.00	10%	\$0.00	\$0.00	5%
Y35M	Inserters Production	EPIC K PRINT+ PACKAGE - SALES PCN	\$180,645.00	\$164,207.00	10%	\$14,000.00	\$13,300.00	5%
Y360	Inserters Production	PRINT+ MESSENGER - COLOR	\$0.00	\$0.00	10%	\$14,000.00	\$13,300.00	5%
Y367	Inserters Production	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,431.00	10%	\$342.00	\$325.00	5%
Y367B	Inserters Production	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,431.00	10%	\$342.00	\$325.00	5%
Y367F	Inserters Production	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,431.00	10%	\$342.00	\$325.00	5%
Y368	Inserters Production	STACKER DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,431.00	10%	\$342.00	\$325.00	5%
Y368B	Inserters Production	STACKER DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,431.00	10%	\$342.00	\$325.00	5%
Y368F	Inserters Production	STACKER DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,431.00	10%	\$342.00	\$325.00	5%
Y369	Inserters Production	ADD'L DUAL EDGE MARKERS	\$1,313.00	\$1,194.00	10%	\$168.00	\$160.00	5%
Y370	Inserters Production	STANDARD TURNOVER	\$14,521.00	\$13,200.00	10%	\$1,857.00	\$1,764.00	5%
Y396	Inserters Production	ON-EDGE STACKER, EPIC/MSE	\$25,742.00	\$23,400.00	10%	\$3,600.00	\$3,420.00	5%
Y3B0	Inserters Production	Encode Module	\$23,226.00	\$21,112.00	10%	\$1,800.00	\$1,710.00	5%
Y3C0	Inserters Production	Industrial Mount For Screen-Keyboard	\$1,935.00	\$1,759.00	10%	\$141.00	\$134.00	5%
Y3C1	Inserters Production	Add'l BW Mircovision Camera	\$6,452.00	\$5,865.00	10%	\$468.00	\$445.00	5%
Y3C2	Inserters Production	Read-Up Bracketry For FlowMaster	\$3,226.00	\$2,932.00	10%	\$234.00	\$222.00	5%
Y3C3	Inserters Production	MCS 2" Array System	\$21,290.00	\$19,353.00	10%	\$1,545.00	\$1,468.00	5%
Y3C5	Inserters Production	S-800 Near IR Dryer-9000 Watt	\$10,968.00	\$9,970.00	10%	\$851.00	\$808.00	5%
Y3C6	Inserters Production	MCS 4" Array System Single Head	\$34,194.00	\$31,083.00	10%	\$2,480.00	\$2,356.00	5%
Y3C7	Inserters Production	MCS 4" Array System 2" + 2" Heads	\$25,806.00	\$23,457.00	10%	\$2,480.00	\$2,356.00	5%
Y3C8	Inserters Production	MCS 6" Array System 4" + 2" Heads	\$43,871.00	\$39,879.00	10%	\$3,183.00	\$3,024.00	5%
Y3C9	Inserters Production	MCS 6" Array System Three 2" Heads	\$43,871.00	\$39,879.00	10%	\$3,183.00	\$3,024.00	5%
Y3CA	Inserters Production	MCS 6" Array System Single Head	\$43,871.00	\$39,879.00	10%	\$3,183.00	\$3,024.00	5%
Y3CB	Inserters Production	MCS 8" Array System 4" + 2" + 2" Heads	\$53,548.00	\$48,675.00	10%	\$3,885.00	\$3,691.00	5%
Y3CD	Inserters Production	Industrial Mount For Screen-Keyboard	\$968.00	\$880.00	10%	\$69.00	\$66.00	5%
Y3CE	Inserters Production	Perfect Match System	\$41,935.00	\$38,119.00	10%	\$3,042.00	\$2,890.00	5%
Y3CF	Inserters Production	Perfect Match System With Read-Up Configuration	\$45,161.00	\$41,051.00	10%	\$3,276.00	\$3,112.00	5%
Y3CG	Inserters Production	Perfect Match Sys For Swingarms	\$41,935.00	\$38,119.00	10%	\$3,042.00	\$2,890.00	5%
Y3CJ	Inserters Production	Add'l Perfect Match 2nd Machine Wiring	\$9,032.00	\$8,210.00	10%	\$656.00	\$623.00	5%
Y3CK	Inserters Production	IMS Bulk Ink Supply For 2" Print Head	\$3,613.00	\$3,285.00	10%	\$262.00	\$249.00	5%
Y3CL	Inserters Production	IMS Bulk Ink Supply For 4" Print Head	\$4,774.00	\$4,340.00	10%	\$347.00	\$330.00	5%
Y3D0	Inserters Production	INFRARED DRYER 9000 WATT	\$6,710.00	\$6,099.00	10%	\$520.00	\$494.00	5%
Y3DA	Inserters Production	Surefeed Feedmax S	\$15,484.00	\$14,075.00	10%	\$1,144.00	\$1,087.00	5%
Y3DB	Inserters Production	Tabber with a 4 inch kit	\$31,613.00	\$28,737.00	10%	\$702.00	\$667.00	5%
Y3DC	Inserters Production	Tabber with a 2 inch kit	\$29,032.00	\$26,390.00	10%	\$639.00	\$607.00	5%
Y3F1	Inserters Production	Divert (Attchd prior to IJ)	\$7,484.00	\$6,803.00	10%	\$533.00	\$506.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3F2	Inserters Production	INKJET FEEDER	\$5,419.00	\$4,926.00	10%	\$437.00	\$415.00	5%
Y3F3	Inserters Production	9' CONVEYOR	\$5,161.00	\$4,691.00	10%	\$416.00	\$395.00	5%
Y3F4	Inserters Production	6' CONVEYOR	\$4,516.00	\$4,105.00	10%	\$364.00	\$346.00	5%
Y3F6	Inserters Production	FIT DVRT STAND ALONE 110V	\$6,710.00	\$6,099.00	10%	\$651.00	\$618.00	5%
Y3FB	Inserters Production	Select SW Add'l - Current User	\$19,355.00	\$17,594.00	10%	\$1,560.00	\$1,482.00	5%
Y3FC	Inserters Production	Selects SW/HW-New User	\$27,742.00	\$25,218.00	10%	\$2,236.00	\$2,124.00	5%
Y3FD	Inserters Production	Selects SW/HW-Database Cntrl	\$27,742.00	\$25,218.00	10%	\$2,236.00	\$2,124.00	5%
Y3FF	Inserters Production	Output Scanning SW/HW	\$31,613.00	\$28,737.00	10%	\$2,548.00	\$2,421.00	5%
Y3FG	Inserters Production	GIS 4250 - Stand alone Inkjet	\$83,871.00	\$76,239.00	10%	\$6,760.00	\$6,422.00	5%
Y3FM	Inserters Production	36" Flexible Inkjet Transport	\$15,161.00	\$13,781.00	10%	\$1,100.00	\$1,045.00	5%
Y3FN	Inserters Production	56" Flexible Inkjet Transport	\$17,548.00	\$15,951.00	10%	\$1,246.00	\$1,184.00	5%
Y3FR	Inserters Production	72" Flexible Inkjet Transport	\$18,710.00	\$17,007.00	10%	\$1,425.00	\$1,354.00	5%
Y3FY	Inserters Production	Divert Att'd (after inkjet)	\$8,452.00	\$7,683.00	10%	\$533.00	\$506.00	5%
Y3FZ	Inserters Production	MCS Exp Mod max 3 addl cameras	\$3,226.00	\$2,932.00	10%	\$260.00	\$247.00	5%
Y3SZ	Inserters Production	ISITE TO DC INTERFACE	\$2,581.00	\$2,346.00	10%	\$200.00	\$190.00	5%
Y43X	Inserters Production	Top/Bottom Line Scan Y431	\$78,387.00	\$71,253.00	10%	\$7,594.00	\$7,214.00	5%
Y47U	Inserters Production	ByPass Folder Kit	\$23,427.00	\$21,295.00	10%	\$942.00	\$895.00	5%
Y47V	Inserters Production	Lockndoc 1Up on HPI TM1	\$5,530.00	\$5,027.00	10%	\$0.00	\$0.00	5%
Y486	Inserters Production	2D Camera PBCutter 2UP	\$28,387.00	\$25,803.00	10%	\$2,375.00	\$2,256.00	5%
Y488	Inserters Production	Auto Foldplate 1234 Y471	\$19,355.00	\$17,594.00	10%	\$765.00	\$727.00	5%
Y48K	Inserters Production	Bottom Line Scan, PB Cutter	\$51,484.00	\$46,799.00	10%	\$3,591.00	\$3,411.00	5%
Y48M	Inserters Production	LINESCAN, 2UP FORMS Y484/5	\$51,484.00	\$46,799.00	10%	\$3,400.00	\$3,130.00	5%
Y48N	Inserters Production	Nibble Cut	\$9,032.00	\$8,210.00	10%	\$0.00	\$0.00	5%
Y492	Inserters Production	ASSY - OES RH LOW	\$25,742.00	\$23,400.00	10%	\$1,795.00	\$1,705.00	5%
Y49M	Inserters Production	AUTOTRAYER	\$122,581.00	\$111,426.00	10%	\$9,000.00	\$8,550.00	5%
Y49N	Inserters Production	Intelligent trayer kit	\$19,355.00	\$17,594.00	10%	\$500.00	\$475.00	5%
Y49P	Inserters Production	OESStacker Interface	\$17,935.00	\$16,303.00	10%	\$163.00	\$155.00	5%
Y4H4	Inserters Production	70 MM CORE OPTION	\$5,812.00	\$5,283.00	10%	\$451.00	\$428.00	5%
Y4H5	Inserters Production	200 MM CORE OPTION	\$7,901.00	\$7,182.00	10%	\$612.00	\$581.00	5%
Y4HG	Inserters Production	ROLL DOLLY 20.5"	\$5,009.00	\$4,553.00	10%	\$388.00	\$369.00	5%
Y4HJ	Inserters Production	UNWINDER BASE	\$52,258.00	\$47,502.00	10%	\$3,645.00	\$3,463.00	5%
Y4TC	Inserters Production	Stand Alone Trim Chopper	\$18,452.00	\$16,773.00	10%	\$1,788.00	\$1,699.00	5%
Y530	Inserters Production	MPS Chassis Subset	\$1,935.00	\$1,759.00	10%	\$0.00	\$0.00	5%
Y554T	Inserters Production	MPS Friction feeder - (Thick version of the Y554)	\$20,168.00	\$18,333.00	10%	\$1,563.00	\$1,485.00	5%
Y555G	Inserters Production	Rotary Feeder-Retrofit, Grey	\$23,226.00	\$21,112.00	10%	\$400.00	\$380.00	5%
Y555W	Inserters Production	Rotary Feeder-Retrofit, White	\$23,226.00	\$21,112.00	10%	\$400.00	\$380.00	5%
Y556	Inserters Production	MOVING BEAM SCAN-MPS RFDR	\$9,194.00	\$8,358.00	10%	\$641.00	\$609.00	5%
Y558	Inserters Production	FLATS/FOLDED ROTARY FDR	\$15,483.00	\$14,074.00	10%	\$1,815.00	\$1,724.00	5%
Y563	Inserters Production	EPIC Engine	\$316,129.00	\$287,361.00	10%	\$39,715.00	\$37,729.00	5%
Y56D	Inserters Production	2D Camera MPS sealer	\$12,903.00	\$11,729.00	10%	\$1,080.00	\$1,026.00	5%
Y575	Inserters Production	Buffer	\$105,161.00	\$95,591.00	10%	\$9,292.00	\$8,827.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance	
							Years 2-5	% Off MSRP
Y723	Inserters Production	MPS Floatingdeck nocamera	\$22,120.00	\$20,107.00	10%	\$1,714.00	\$1,628.00	5%
Y9D0	Inserters Production	COMPANION INSERTER SYSTEM	\$113,554.00	\$103,221.00	10%	\$11,113.00	\$10,557.00	5%
YMVO	Inserters Production	Mailstream Engage System	\$202,581.00	\$184,146.00	10%	\$0.00	\$0.00	5%
Z91S	Inserters Production	ISITE INST/TRAIN/DAY +EXP	\$2,581.00	\$2,346.00	10%	\$0.00	\$0.00	5%
Z91T	Inserters Production	ISITE INSTALL/TRAINING/WK	\$8,387.00	\$7,623.00	10%	\$0.00	\$0.00	5%
Z9CS	Inserters Production	MPS SELECT CS PARTS CAB	\$16,862.00	\$15,328.00	10%	\$0.00	\$0.00	5%
Z9F1	Inserters Production	FIELD SERVICE LABOR CHARG	\$542.00	\$493.00	10%	\$0.00	\$0.00	5%
Z9F2	Inserters Production	TSS LABOR CHARGE	\$2,968.00	\$2,698.00	10%	\$0.00	\$0.00	5%
Z9SB	Inserters Production	Block of 50 hrs. of Service	\$10,419.00	\$9,471.00	10%	\$0.00	\$0.00	5%
Z9SS	Inserters Production	On-System Support OSS	\$0.00	\$0.00	10%	\$595.00	\$565.00	5%
Z9T0	Inserters Production	Prod Mail Mgmt Training Seat	\$4,516.00	\$4,105.00	10%	\$0.00	\$0.00	5%
Z9T6	Inserters Production	DM INFINITY NEW OPERATOR	\$645.00	\$587.00	10%	\$0.00	\$0.00	5%
Z9U1	Inserters Production	INSTALL FBI 1ST UNIT	\$1,935.00	\$1,759.00	10%	\$0.00	\$0.00	5%
Z9U2	Inserters Production	INSTALL FBI ADLD UNITS	\$1,290.00	\$1,173.00	10%	\$0.00	\$0.00	5%
Z9U3	Inserters Production	PROD ATTACHER INST 1ST UN	\$3,226.00	\$2,932.00	10%	\$0.00	\$0.00	5%
Z9U4	Inserters Production	PROD ATTACHER INST ADDL U	\$1,935.00	\$1,759.00	10%	\$0.00	\$0.00	5%
Z9U8	Inserters Production	Std. Integr with ShtFdr at DMS FL	\$9,677.00	\$8,796.00	10%	\$0.00	\$0.00	5%
Z9U9	Inserters Production	Std. Integr - ShtFdr on site	\$19,355.00	\$17,594.00	10%	\$0.00	\$0.00	5%
Z9UB	Inserters Production	ADDL TECH SVCS PER DAY	\$1,419.00	\$1,290.00	10%	\$0.00	\$0.00	5%
ZX05	Inserters Production	SERVO FRONT TABLE	\$0.00	\$0.00	10%	\$3,600.00	\$3,420.00	5%
ZX10	Inserters Production	Forceflex Feeder 14"	\$6,710.00	\$6,099.00	10%	\$520.00	\$494.00	5%
ZX11	Inserters Production	Forceflex Feeder 20"	\$8,581.00	\$7,800.00	10%	\$665.00	\$632.00	5%
ZX1D	Inserters Production	COMPRESSOR RIVAL/DI2000	\$8,065.00	\$7,332.00	10%	\$625.00	\$594.00	5%
ZX20	Inserters Production	14K SPEED UPGRADE	\$25,806.00	\$23,457.00	10%	\$2,000.00	\$1,900.00	5%
ZX22	Inserters Production	14" MODE SOFTWARE KEY	\$0.00	\$0.00	10%	\$2,300.00	\$2,185.00	5%
ZX22	Inserters Production	14" MODE SOFTWARE KEY	\$0.00	\$0.00	10%	\$2,300.00	\$2,185.00	5%
ZX29	Inserters Production	EPIC FLATS	\$32,258.00	\$29,322.00	10%	\$0.00	\$0.00	5%
ZX2A	Inserters Production	MSE12 - 10 Fdr 10x13 Chassis	\$244,301.00	\$222,070.00	10%	\$11,700.00	\$11,115.00	5%
ZX2B	Inserters Production	MSE14 - 10 Fdr 10x13 Chassis	\$270,107.00	\$245,527.00	10%	\$11,700.00	\$11,115.00	5%
ZX2C	Inserters Production	MSE12 - 10 Fdr 6x9 Chassis	\$214,623.00	\$195,093.00	10%	\$11,700.00	\$11,115.00	5%
ZX2D	Inserters Production	MSE14 - 10 Fdr 6x9 Chassis	\$240,430.00	\$218,551.00	10%	\$11,700.00	\$11,115.00	5%
ZX4A	Inserters Production	MSE12 - 4 Fdr 10x13 Chassis	\$220,215.00	\$200,176.00	10%	\$10,400.00	\$9,880.00	5%
ZX4B	Inserters Production	MSE14 - 4 Fdr 10x13 Chassis	\$246,022.00	\$223,634.00	10%	\$10,400.00	\$9,880.00	5%
ZX4C	Inserters Production	MSE12 - 4 Fdr 6x9 Chassis	\$190,538.00	\$173,199.00	10%	\$10,400.00	\$9,880.00	5%
ZX4D	Inserters Production	MSE14 - 4 Fdr 6x9 Chassis	\$216,345.00	\$196,658.00	10%	\$10,400.00	\$9,880.00	5%
ZX50A	Inserters Production	Servo Frictn Fdr/Last D/S	\$9,032.00	\$8,210.00	10%	\$700.00	\$665.00	5%
ZX50B	Inserters Production	Servo Frictn Fdr/ Int Pos	\$9,032.00	\$8,210.00	10%	\$700.00	\$665.00	5%
ZX50C	Inserters Production	ServoFrictn Fdr/First U/S	\$9,032.00	\$8,210.00	10%	\$700.00	\$665.00	5%
ZX50D	Inserters Production	Servo Friction Fdr U/S RF	\$9,032.00	\$8,210.00	10%	\$700.00	\$665.00	5%
ZX50E	Inserters Production	SERVO FRICTION FDR 1st UP	\$9,032.00	\$8,210.00	10%	\$700.00	\$665.00	5%
ZX53A	Inserters Production	GREENHOUSE LAST DS POS	\$4,516.00	\$4,105.00	10%	\$252.00	\$239.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
ZX53B	Inserters Production	GREENHOUSE INTL POSITIONS	\$4,516.00	\$4,105.00	10%	\$252.00	\$239.00	5%
ZX53C	Inserters Production	GREENHOUSE BUFFER ROTARY	\$4,516.00	\$4,105.00	10%	\$252.00	\$239.00	5%
ZX53D	Inserters Production	GREENHOUSE/BLANK FEEDER	\$4,516.00	\$4,105.00	10%	\$252.00	\$239.00	5%
ZX53E	Inserters Production	GREENHOUSE BUFFER FRICTN	\$4,516.00	\$4,105.00	10%	\$351.00	\$333.00	5%
ZX55A	Inserters Production	Rotary Fdr Last D/S Pos	\$15,484.00	\$14,075.00	10%	\$1,200.00	\$1,140.00	5%
ZX55B	Inserters Production	Rotary Fdr Intermed Pos	\$15,484.00	\$14,075.00	10%	\$1,200.00	\$1,140.00	5%
ZX55C	Inserters Production	Rotary Fdr First U/S Pos	\$15,484.00	\$14,075.00	10%	\$1,200.00	\$1,140.00	5%
ZX55D	Inserters Production	Rotary Fdr U/S Friction	\$15,484.00	\$14,075.00	10%	\$1,200.00	\$1,140.00	5%
ZX55E	Inserters Production	Rotary Fdr First U/S Pos	\$15,484.00	\$14,075.00	10%	\$1,200.00	\$1,140.00	5%
ZX8A	Inserters Production	MSE12 - 8 Fdr 10x13 Chassis	\$226,236.00	\$205,648.00	10%	\$10,851.00	\$10,308.00	5%
ZX8B	Inserters Production	MSE14 - 8 Fdr 10x13 Chassis	\$252,043.00	\$229,107.00	10%	\$10,851.00	\$10,308.00	5%
ZX8C	Inserters Production	MSE12 - 8 Fdr 6x9 Chassis	\$196,559.00	\$178,672.00	10%	\$10,851.00	\$10,308.00	5%
ZX8D	Inserters Production	MSE14 - 8 Fdr 6x9 Chassis	\$222,365.00	\$202,130.00	10%	\$10,851.00	\$10,308.00	5%
ZXA0	Inserters Production	FMI Cut Sheet Input	\$109,032.00	\$99,110.00	10%	\$7,605.00	\$7,225.00	5%
ZXA1	Inserters Production	30K Mid-tier Input for Flowmaster	\$100,000.00	\$90,900.00	10%	\$7,605.00	\$7,225.00	5%
ZXB7	Inserters Production	2 STAGE BUFFER MSE	\$10,323.00	\$9,384.00	10%	\$720.00	\$684.00	5%
ZXB9	Inserters Production	HEAVIES BUFFER	\$41,471.00	\$37,697.00	10%	\$2,893.00	\$2,748.00	5%
ZXCF	Inserters Production	MPS SELECT CF PARTS CAB	\$18,679.00	\$16,979.00	10%	\$0.00	\$0.00	5%
ZXD0	Inserters Production	POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC	\$5,484.00	\$4,985.00	10%	\$0.00	\$0.00	5%
ZXM9	Inserters Production	MSE 12 - 15 Fdr 6x9 Chassis	\$255,483.00	\$232,234.00	10%	\$13,200.00	\$12,540.00	5%
ZXMM	Inserters Production	MSE 12 - 18 Fdr Chassis	\$269,678.00	\$245,137.00	10%	\$12,650.00	\$12,018.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
921H	Folder Inserters Production	Upper Fold Plate	\$774.00	\$531.00	32%	\$0.00	\$0.00	5%
921J	Folder Inserters Production	Lower Fold Plate	\$774.00	\$531.00	32%	\$0.00	\$0.00	5%
921K	Folder Inserters Production	Lower Deflector	\$774.00	\$531.00	32%	\$0.00	\$0.00	5%
921L	Folder Inserters Production	Upper Deflector	\$774.00	\$531.00	32%	\$0.00	\$0.00	5%
921V	Folder Inserters Production	Add. Folding capability	\$9,916.00	\$6,810.00	32%	\$692.00	\$657.00	5%
922R	Folder Inserters Production	6-1-4" Lower Buckle Chute	\$5,355.00	\$3,677.00	32%	\$419.00	\$398.00	5%
DITP	Folder Inserters Production	90" Table- 110V	\$3,484.00	\$2,393.00	32%	\$0.00	\$0.00	5%
F72E	Folder Inserters Production	30" Table Extension	\$581.00	\$399.00	32%	\$0.00	\$0.00	5%
FL56	Folder Inserters Production	MSE Top Edge Marker	\$11,380.65	\$7,816.00	32%	\$793.80	\$754.00	5%
FL57	Folder Inserters Production	Bottom Edge Marker 6X9	\$11,381.00	\$7,816.00	32%	\$794.00	\$754.00	5%
FL58	Folder Inserters Production	Bottom Edge Marker 10x13	\$11,381.00	\$7,816.00	32%	\$794.00	\$754.00	5%
FL7E	Folder Inserters Production	9' Flat Collecting Conveyor	\$6,581.00	\$4,520.00	32%	\$253.00	\$240.00	5%
R254	Folder Inserters Production	Forms Conveyor-Domestic	\$12,658.00	\$8,693.00	32%	\$1,850.00	\$1,758.00	5%
R257	Folder Inserters Production	Low Cap Divert w-Smart Deflect	\$8,123.00	\$5,579.00	32%	\$567.00	\$539.00	5%
R503	Folder Inserters Production	DC Meterlink Kit (6500 Series)	\$1,484.00	\$1,019.00	32%	\$173.00	\$164.00	5%
R751	Folder Inserters Production	DM16K (Non-PB Upgrade)	\$23,846.00	\$16,377.00	32%	\$1,606.00	\$1,526.00	5%
R752	Folder Inserters Production	DM16K (PB Upgrade)	\$23,846.00	\$16,377.00	32%	\$1,606.00	\$1,526.00	5%
R753	Folder Inserters Production	DM16KR (Non-PB Upgrade)	\$23,865.00	\$16,390.00	32%	\$1,606.00	\$1,526.00	5%
R754	Folder Inserters Production	DM16KR (PB Upgrade)	\$23,865.00	\$16,390.00	32%	\$1,606.00	\$1,526.00	5%
R756	Folder Inserters Production	DM Infinity DM16KR Non PB	\$23,865.00	\$16,390.00	32%	\$1,606.00	\$1,526.00	5%
R764	Folder Inserters Production	DM16KR (New Placements)	\$23,865.00	\$16,390.00	32%	\$1,606.00	\$1,526.00	5%
R766	Folder Inserters Production	DM16KR (New - Competitive Displacement)	\$23,865.00	\$16,390.00	32%	\$1,606.00	\$1,526.00	5%
R767	Folder Inserters Production	DM INFINITY-MPS26K Resettable	\$40,639.00	\$27,911.00	32%	\$2,835.00	\$2,693.00	5%
R76X	Folder Inserters Production	B&H Modular Output Kit	\$671.00	\$461.00	32%	\$0.00	\$0.00	5%
R770	Folder Inserters Production	DM Infinity Non-PB System Install	\$671.00	\$461.00	32%	\$0.00	\$0.00	5%
R77H	Folder Inserters Production	R150-6500 Series Seal Only Head	\$1,548.00	\$1,064.00	32%	\$0.00	\$0.00	5%
R77W	Folder Inserters Production	B&H Integrated Output Kit	\$1,677.00	\$1,151.00	32%	\$0.00	\$0.00	5%
R77X	Folder Inserters Production	Accessory Kit (Hasler, Short Deck, S309)	\$406.00	\$279.00	32%	\$0.00	\$0.00	5%
R77Z	Folder Inserters Production	DM Infinity Stand - Non PB Sys	\$1,148.00	\$789.00	32%	\$0.00	\$0.00	5%
R7AZ	Folder Inserters Production	Weigh On The Fly Software	\$23,511.00	\$16,147.00	32%	\$2,733.00	\$2,596.00	5%
RD87	Folder Inserters Production	Prime DC	\$53,175.00	\$36,521.00	32%	\$6,182.00	\$5,873.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RD88	Folder Inserters Production	Advanced DC	\$116,968.00	\$80,333.00	32%	\$13,598.00	\$12,918.00	5%
RD8A	Folder Inserters Production	Upgrade Prime To Advanced DC	\$70,968.00	\$48,741.00	32%	\$8,250.00	\$7,838.00	5%
RD8N	Folder Inserters Production	DC Idle Time Control, Per Inserter	\$6,452.00	\$4,431.00	32%	\$1,000.00	\$950.00	5%
RD92	Folder Inserters Production	Filebase Enabler	\$20,645.00	\$14,179.00	32%	\$3,200.00	\$3,040.00	5%
RD93	Folder Inserters Production	Application Support - Per Job-Field	\$7,129.00	\$4,896.00	32%	\$0.00	\$0.00	5%
RD96	Folder Inserters Production	File Server Set-Up Charge	\$0.00	\$0.00	32%	\$2,551.00	\$2,423.00	5%
RDA8	Folder Inserters Production	Scanning Kit - Moving Beam (Input Or Output, Per Chnl)	\$6,387.00	\$4,386.00	32%	\$445.00	\$423.00	5%
RDA9	Folder Inserters Production	Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	\$22,194.00	\$15,243.00	32%	\$1,080.00	\$1,026.00	5%
RDFW	Folder Inserters Production	DC Verify Foundation 1-4	\$70,968.00	\$48,741.00	32%	\$4,100.00	\$3,895.00	5%
RDFX	Folder Inserters Production	DC Verify Foundation 5+	\$98,065.00	\$67,351.00	32%	\$12,700.00	\$12,065.00	5%
RDFY	Folder Inserters Production	DC Verify Prime DC Sys	\$32,258.00	\$22,154.00	32%	\$3,300.00	\$3,135.00	5%
RDFZ	Folder Inserters Production	DC Verify Adv DC Sys	\$12,903.00	\$8,862.00	32%	\$100.00	\$95.00	5%
RDGE	Folder Inserters Production	DFWords Ent Server	\$54,194.00	\$37,221.00	32%	\$6,300.00	\$5,985.00	5%
RDHO	Folder Inserters Production	MPS/APS Advanced DC	\$121,290.00	\$83,302.00	32%	\$14,100.00	\$13,395.00	5%
RDPM	Folder Inserters Production	Local DC Insite - Base - 4 Inserters or Less	\$12,903.00	\$8,862.00	32%	\$2,000.00	\$1,900.00	5%
RDPN	Folder Inserters Production	DFW Insite - Std (5+ Systems)	\$25,806.00	\$17,723.00	32%	\$4,000.00	\$3,800.00	5%
RDSV	Folder Inserters Production	DFWorks Std Server Pkg	\$56,133.00	\$38,552.00	32%	\$5,700.00	\$5,415.00	5%
RDYA	Folder Inserters Production	Hand Held Barcode-OCR Scanner	\$826.00	\$568.00	32%	\$100.00	\$95.00	5%
SR9R	Folder Inserters Production	SiteVue	\$0.00	\$0.00	32%	\$2,000.00	\$1,900.00	5%
SR9S	Folder Inserters Production	SiteVue + HelpDesk	\$0.00	\$0.00	32%	\$5,000.00	\$4,750.00	5%
SR9T	Folder Inserters Production	SiteVue PC	\$0.00	\$0.00	32%	\$1,500.00	\$1,425.00	5%
Y103	Folder Inserters Production	Forms Conveyor, In-Line	\$17,548.00	\$12,052.00	32%	\$1,224.00	\$1,163.00	5%
Y12A	Folder Inserters Production	1/8" L>R Blade Block Assy	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y12B	Folder Inserters Production	1/6" L>R Blade Block Assy	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y12C	Folder Inserters Production	1/4" L>R Blade Block Assy	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y12D	Folder Inserters Production	Dual Blade Block Assy	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y12E	Folder Inserters Production	7.8MM L>R Blade Block Assy	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y12F	Folder Inserters Production	1/8" R>L Blade Block Assy	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y12G	Folder Inserters Production	1/6" R>L Blade Block Assy	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y12H	Folder Inserters Production	1/4" R>L Blade Block Assy	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y12K	Folder Inserters Production	7.8MM R>L Blade Block Assy	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y13A	Folder Inserters Production	Trim Kit Right W- Bucket	\$3,032.00	\$2,083.00	32%	\$212.00	\$201.00	5%
Y13B	Folder Inserters Production	Trim Kit Left W- Bucket	\$3,032.00	\$2,083.00	32%	\$212.00	\$201.00	5%
Y13C	Folder Inserters Production	Trim Kit Center	\$3,032.00	\$2,083.00	32%	\$212.00	\$201.00	5%
Y13D	Folder Inserters Production	Trim Kit Right W- Funnel	\$3,032.00	\$2,083.00	32%	\$212.00	\$201.00	5%
Y13E	Folder Inserters Production	Trim Kit Left W- Funnel	\$3,032.00	\$2,083.00	32%	\$212.00	\$201.00	5%
Y13F	Folder Inserters Production	Dual Slit Assembly With Bucket	\$4,265.00	\$2,929.00	32%	\$297.00	\$282.00	5%
Y13G	Folder Inserters Production	Dual Slit Assembly With Funnel	\$4,065.00	\$2,792.00	32%	\$284.00	\$270.00	5%
Y15F	Folder Inserters Production	Bouncing Buckle Chute < 5 Pgs	\$3,871.00	\$2,658.00	32%	\$270.00	\$257.00	5%
Y15G	Folder Inserters Production	Bouncing Buckle Chute > 5 Pgs	\$3,871.00	\$2,658.00	32%	\$270.00	\$257.00	5%
Y15J	Folder Inserters Production	Bouncing Buckle Chute	\$3,871.00	\$2,658.00	32%	\$270.00	\$257.00	5%
Y15K	Folder Inserters Production	Mini Buckle Chute	\$1,290.00	\$886.00	32%	\$90.00	\$86.00	5%
Y15L	Folder Inserters Production	Lower 14" Buckle Chute	\$1,935.00	\$1,329.00	32%	\$135.00	\$128.00	5%
Y15U	Folder Inserters Production	Upper 14" Buckle Chute	\$1,935.00	\$1,329.00	32%	\$135.00	\$128.00	5%
Y180	Folder Inserters Production	Elevator Module	\$12,839.00	\$8,818.00	32%	\$896.00	\$851.00	5%
Y194	Folder Inserters Production	Funnel Assembly	\$1,142.00	\$785.00	32%	\$80.00	\$76.00	5%
Y199	Folder Inserters Production	Trim Collector	\$26,316.13	\$18,074.00	32%	\$1,835.55	\$1,744.00	5%
Y19A	Folder Inserters Production	Dual Trim Collector	\$28,574.19	\$19,624.00	32%	\$1,993.05	\$1,893.00	5%
Y19B	Folder Inserters Production	Bin for Trim And Vac Plus Y19C	\$645.00	\$443.00	32%	\$0.00	\$0.00	5%
Y19C	Folder Inserters Production	Trim And Vac Plus	\$50,258.06	\$34,517.00	32%	\$4,124.00	\$3,918.00	5%
Y1C2	Folder Inserters Production	Surefeed 9' Feedmax	\$14,097.00	\$9,682.00	32%	\$1,093.00	\$1,038.00	5%
Y201	Folder Inserters Production	API TM1 Single Input Westport	\$46,645.00	\$32,036.00	32%	\$3,615.00	\$3,434.00	5%
Y202	Folder Inserters Production	Dual Input Merging TM Westport	\$51,832.00	\$35,598.00	32%	\$4,017.00	\$3,816.00	5%
Y203	Folder Inserters Production	Standard FIM	\$12,193.55	\$8,375.00	32%	\$850.50	\$808.00	5%
Y204	Folder Inserters Production	Wide Body FIM	\$15,342.00	\$10,537.00	32%	\$1,070.00	\$1,017.00	5%
Y206	Folder Inserters Production	API TM1 Single Input Eastport	\$46,645.00	\$32,036.00	32%	\$3,615.00	\$3,434.00	5%
Y207	Folder Inserters Production	Dual Input Merging TM Eastport	\$51,832.00	\$35,598.00	32%	\$4,017.00	\$3,816.00	5%
Y208	Folder Inserters Production	Dual Accumulator Folder	\$69,626.00	\$47,819.00	32%	\$4,871.00	\$4,627.00	5%
Y209	Folder Inserters Production	Flexible Dual Accumulator	\$80,645.16	\$55,387.00	32%	\$5,625.00	\$5,344.00	5%
Y20A	Folder Inserters Production	Reverse Accumulate	\$3,110.00	\$2,136.00	32%	\$217.00	\$206.00	5%
Y20B	Folder Inserters Production	Reverse Accumulate	\$3,110.00	\$2,136.00	32%	\$217.00	\$206.00	5%
Y20C	Folder Inserters Production	Add Monitor- API Dual Accum- Folder Mount	\$5,806.00	\$3,987.00	32%	\$405.00	\$385.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y20D	Folder Inserters Production	Addl Monitor- API Sheet Fdr- Stitcher Mount	\$5,806.00	\$3,987.00	32%	\$405.00	\$385.00	5%
Y20E	Folder Inserters Production	FDA FIM North Port	\$12,193.55	\$8,375.00	32%	\$850.50	\$808.00	5%
Y20F	Folder Inserters Production	FDA Transport - TM1	\$15,341.94	\$10,537.00	32%	\$1,070.10	\$1,017.00	5%
Y20G	Folder Inserters Production	FDA Standard Accumulate	\$3,870.97	\$2,658.00	32%	\$270.00	\$257.00	5%
Y20H	Folder Inserters Production	FDA Reverse Accumulate	\$3,870.97	\$2,658.00	32%	\$270.00	\$257.00	5%
Y20J	Folder Inserters Production	Automatic foldplates	\$19,354.84	\$13,293.00	32%	\$1,350.00	\$1,283.00	5%
Y20JA	Folder Inserters Production	Y234 3 autochutes + 1 deflector	\$12,903.00	\$8,862.00	32%	\$900.00	\$855.00	5%
Y20JB	Folder Inserters Production	Auto foldplate 1234 Y208	\$19,354.84	\$13,293.00	32%	\$1,350.00	\$1,283.00	5%
Y20JC	Folder Inserters Production	Auto foldplate 1234 Y209	\$19,354.84	\$13,293.00	32%	\$1,350.00	\$1,283.00	5%
Y20JD	Folder Inserters Production	Auto foldplate 1234 Y471	\$19,354.84	\$13,293.00	32%	\$1,350.00	\$1,283.00	5%
Y21D	Folder Inserters Production	18K Dual Web Cutter	\$98,709.68	\$67,794.00	32%	\$6,885.00	\$6,541.00	5%
Y21E	Folder Inserters Production	New Dual Web Cutter (replaces Y21D)	\$73,742.00	\$50,646.00	32%	\$6,885.00	\$6,541.00	5%
Y235	Folder Inserters Production	Fixed Beam scanner	\$5,032.00	\$3,456.00	32%	\$351.00	\$333.00	5%
Y236	Folder Inserters Production	Moving Beam scanner	\$5,419.00	\$3,722.00	32%	\$380.00	\$361.00	5%
Y237	Folder Inserters Production	Camera scanner	\$12,903.23	\$8,862.00	32%	\$1,080.00	\$1,026.00	5%
Y238	Folder Inserters Production	Extended hopper for Y234	\$9,032.00	\$6,203.00	32%	\$630.00	\$599.00	5%
Y239	Folder Inserters Production	Add'l monitor Y234 mount	\$5,806.00	\$3,987.00	32%	\$405.00	\$385.00	5%
Y23A	Folder Inserters Production	LowCap Divert w/chutes Y234	\$8,123.00	\$5,579.00	32%	\$567.00	\$539.00	5%
Y23B	Folder Inserters Production	Reverse accumulator option Y234	\$3,871.00	\$2,658.00	32%	\$255.00	\$242.00	5%
Y23C	Folder Inserters Production	Set of std. chutes Y234	\$3,871.00	\$2,658.00	32%	\$255.00	\$242.00	5%
Y25A	Folder Inserters Production	Barcode Scan- Y250, Top	\$3,639.00	\$2,500.00	32%	\$255.00	\$242.00	5%
Y25B	Folder Inserters Production	Barcode Scan- Y250, Btm	\$3,639.00	\$2,500.00	32%	\$255.00	\$242.00	5%
Y25D	Folder Inserters Production	Trapping Hi-Cap	\$7,226.00	\$4,963.00	32%	\$504.00	\$479.00	5%
Y26A	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan	\$2,903.00	\$1,994.00	32%	\$200.00	\$190.00	5%
Y26B	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Last Two-Third Of Btm Only	\$2,903.00	\$1,994.00	32%	\$200.00	\$190.00	5%
Y26C	Folder Inserters Production	OMR Scan- Y250, 2nd Chnl, Top-Btm Scan	\$1,477.00	\$1,014.00	32%	\$100.00	\$95.00	5%
Y26D	Folder Inserters Production	OMR Scan- Y250, 3rd Chnl, Top-Btm Scan	\$1,477.00	\$1,014.00	32%	\$100.00	\$95.00	5%
Y26E	Folder Inserters Production	OMR Scan- Y250, 4th Chnl, Top-Btm Scan	\$1,477.00	\$1,014.00	32%	\$100.00	\$95.00	5%
Y270	Folder Inserters Production	Barcode Scan- Dual Web Cutter (2 Scanners)	\$7,277.00	\$4,997.00	32%	\$510.00	\$485.00	5%
Y271	Folder Inserters Production	OMR Scan- Dual Web Cutter (2 Scanners)	\$5,806.00	\$3,987.00	32%	\$400.00	\$380.00	5%
Y275	Folder Inserters Production	OMR Scan- Dual Web C', Add'l Chnl (2 Scanners)	\$2,955.00	\$2,029.00	32%	\$200.00	\$190.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y30B	Folder Inserters Production	Add'l Monitor- 17" On Stand (Non- Touch)	\$3,600.00	\$2,472.00	32%	\$251.00	\$238.00	5%
Y30Y	Folder Inserters Production	VPS Stand	\$1,613.00	\$1,108.00	32%	\$125.00	\$119.00	5%
Y30Z	Folder Inserters Production	Pattern Reader	\$6,581.00	\$4,520.00	32%	\$510.00	\$485.00	5%
Y315B	Folder Inserters Production	Vertical Stacker	\$11,742.00	\$8,065.00	32%	\$819.00	\$778.00	5%
Y316	Folder Inserters Production	Heavies Vertical Stacker	\$19,484.00	\$13,381.00	32%	\$1,359.00	\$1,291.00	5%
Y318	Folder Inserters Production	Output Rotate Module	\$54,839.00	\$37,664.00	32%	\$4,420.00	\$4,199.00	5%
Y319	Folder Inserters Production	Servo V-Bin	\$11,742.00	\$8,065.00	32%	\$819.00	\$778.00	5%
Y320	Folder Inserters Production	Vacuum Transport Standard	\$21,355.00	\$14,666.00	32%	\$1,490.00	\$1,416.00	5%
Y322	Folder Inserters Production	MCS 2" Array Print Sys - DC	\$48,335.00	\$33,197.00	32%	\$3,746.00	\$3,559.00	5%
Y323	Folder Inserters Production	MCS 4600 4 Print (Two 2 Print Heads	\$56,077.42	\$38,514.00	32%	\$3,911.40	\$3,716.00	5%
Y326	Folder Inserters Production	MCS 8 Inch Print System	\$70,425.81	\$48,369.00	32%	\$4,912.20	\$4,667.00	5%
Y327	Folder Inserters Production	MCS GIS4250 Print System	\$104,335.48	\$71,657.00	32%	\$7,277.40	\$6,914.00	5%
Y328	Folder Inserters Production	Universal Vacuum Base	\$21,355.00	\$14,666.00	32%	\$1,490.00	\$1,416.00	5%
Y32A	Folder Inserters Production	IMS...Ink Management System	\$5,393.55	\$3,705.00	32%	\$376.20	\$357.00	5%
Y32E	Folder Inserters Production	Output LineScan MPS	\$52,258.00	\$35,890.00	32%	\$6,318.00	\$6,002.00	5%
Y32F	Folder Inserters Production	Output LineScan FPS	\$52,258.00	\$35,890.00	32%	\$6,318.00	\$6,002.00	5%
Y32G	Folder Inserters Production	2" Array Compact EFS for MPS	\$81,974.19	\$56,299.00	32%	\$6,607.00	\$6,277.00	5%
Y32H	Folder Inserters Production	4" Array Compact EFS for MPS	\$89,716.13	\$61,617.00	32%	\$7,231.00	\$6,869.00	5%
Y32K	Folder Inserters Production	4250 Compact EFS for MPS	\$125,070.97	\$85,898.00	32%	\$10,080.00	\$9,576.00	5%
Y32L	Folder Inserters Production	2" Array VTT EFS for FPS SD	\$81,974.19	\$56,299.00	32%	\$6,353.00	\$6,035.00	5%
Y32M	Folder Inserters Production	4" Array VTT EFS for FPS SD	\$89,716.13	\$61,617.00	32%	\$6,953.00	\$6,605.00	5%
Y32N	Folder Inserters Production	4250 VTT EFS for FPS SD	\$125,070.97	\$85,898.00	32%	\$9,693.00	\$9,208.00	5%
Y35A	Folder Inserters Production	MPS Print+ Package	\$238,710.00	\$163,946.00	32%	\$14,000.00	\$13,300.00	5%
Y35B	Folder Inserters Production	MSE Print+ Package	\$225,806.00	\$155,083.00	32%	\$12,000.00	\$11,400.00	5%
Y35C	Folder Inserters Production	Print+ Workstation Pkg	\$14,710.00	\$10,103.00	32%	\$660.00	\$627.00	5%
Y35D	Folder Inserters Production	Print+ Server Package	\$40,000.00	\$27,472.00	32%	\$3,600.00	\$3,420.00	5%
Y380	Folder Inserters Production	Power Stacker	\$12,154.00	\$8,348.00	32%	\$848.00	\$806.00	5%
Y388	Folder Inserters Production	Weigh-On-The-FlyScale	\$36,297.00	\$24,929.00	32%	\$2,532.00	\$2,405.00	5%
Y3DD	Folder Inserters Production	Infrared Dryer-9000 Watt	\$6,710.00	\$4,609.00	32%	\$520.00	\$494.00	5%
Y3DB	Folder Inserters Production	Tabber with a 4 inch kit	\$31,613.00	\$21,712.00	32%	\$2,284.00	\$2,170.00	5%
Y3DC	Folder Inserters Production	Tabber with a 2 inch kit	\$29,032.00	\$19,939.00	32%	\$2,250.00	\$2,138.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3F1	Folder Inserters Production	Divert (Attchd prior to IJ)	\$7,484.00	\$5,140.00	32%	\$533.00	\$506.00	5%
Y3F3	Folder Inserters Production	9' CONVEYOR	\$5,161.00	\$3,544.00	32%	\$416.00	\$395.00	5%
Y3F4	Folder Inserters Production	6' CONVEYOR	\$4,516.00	\$3,102.00	32%	\$364.00	\$346.00	5%
Y3FB	Folder Inserters Production	Select SW Add'l - Current User	\$19,355.00	\$13,293.00	32%	\$1,560.00	\$1,482.00	5%
Y3FC	Folder Inserters Production	Selects SW/HW-New User	\$27,742.00	\$19,054.00	32%	\$2,236.00	\$2,124.00	5%
Y3FD	Folder Inserters Production	Selects SW/HW-Database Cntrl	\$27,742.00	\$19,054.00	32%	\$2,236.00	\$2,124.00	5%
Y3FE	Folder Inserters Production	Selectivity Install/Training	\$3,871.00	\$2,658.00	32%	\$312.00	\$296.00	5%
Y3FF	Folder Inserters Production	Output Scanning SW/HW	\$31,613.00	\$21,712.00	32%	\$2,548.00	\$2,421.00	5%
Y3FG	Folder Inserters Production	GIS 4250 - Stand alone Inkjet	\$83,871.00	\$57,602.00	32%	\$6,760.00	\$6,422.00	5%
Y3FM	Folder Inserters Production	36" Flexible Inkjet Transport	\$15,161.00	\$10,412.00	32%	\$1,100.00	\$1,045.00	5%
Y3FN	Folder Inserters Production	56" Flexible Inkjet Transport	\$17,548.00	\$12,052.00	32%	\$1,246.00	\$1,184.00	5%
Y3FR	Folder Inserters Production	72" Flexible Inkjet Transport	\$18,710.00	\$12,850.00	32%	\$1,425.00	\$1,354.00	5%
Y3FT	Folder Inserters Production	30" Dryer bases - Hi Temp	\$5,806.00	\$3,987.00	32%	\$264.00	\$251.00	5%
Y3FY	Folder Inserters Production	Divert Att'd (after inkjet)	\$8,452.00	\$5,804.00	32%	\$533.00	\$506.00	5%
Y3FZ	Folder Inserters Production	MCS Exp Mod max 3 addl cameras	\$3,226.00	\$2,216.00	32%	\$260.00	\$247.00	5%
Y3S0	Folder Inserters Production	iSite Area Scan Camera 1024x768	\$25,923.00	\$17,804.00	32%	\$2,155.00	\$2,047.00	5%
Y3S1	Folder Inserters Production	iSite High Res Area Scan Cam 1400x1200	\$29,619.00	\$20,342.00	32%	\$2,300.00	\$2,185.00	5%
Y3S2	Folder Inserters Production	iSite Line Scan Camera 2k 6x9	\$32,555.00	\$22,358.00	32%	\$2,525.00	\$2,399.00	5%
Y3S3	Folder Inserters Production	iSite High Res Line Scan Camera	\$35,077.00	\$24,091.00	32%	\$2,720.00	\$2,584.00	5%
Y3SA	Folder Inserters Production	Add'l Area Scan Camera 1024x768	\$7,408.00	\$5,087.00	32%	\$575.00	\$546.00	5%
Y3SB	Folder Inserters Production	Add'l High Res Area Scan Cam 1400x1200	\$8,471.00	\$5,818.00	32%	\$660.00	\$627.00	5%
Y3SC	Folder Inserters Production	iSite Floating Transport	\$12,697.00	\$8,720.00	32%	\$985.00	\$936.00	5%
Y3SD	Folder Inserters Production	iSite Bolt-on Mount	\$387.00	\$266.00	32%	\$0.00	\$0.00	5%
Y3SE	Folder Inserters Production	iSite Rolling Adjustable Stand	\$3,077.00	\$2,113.00	32%	\$240.00	\$228.00	5%
Y3SF	Folder Inserters Production	Image Archive	\$2,373.00	\$1,630.00	32%	\$185.00	\$176.00	5%
Y3SG	Folder Inserters Production	iData Repair/System	\$11,548.00	\$7,932.00	32%	\$1,815.00	\$1,724.00	5%
Y3SH	Folder Inserters Production	iDataRepair Lite	\$10,968.00	\$7,533.00	32%	\$1,070.00	\$1,017.00	5%
Y3SJ	Folder Inserters Production	iDataView	\$20,323.00	\$13,958.00	32%	\$1,575.00	\$1,496.00	5%
Y3SL	Folder Inserters Production	22" Touch Screen	\$623.00	\$428.00	32%	\$50.00	\$48.00	5%
Y3SM	Folder Inserters Production	iSite Hand Scanner	\$1,077.00	\$739.00	32%	\$85.00	\$81.00	5%
Y3SN	Folder Inserters Production	iSite Tracking Module	\$10,928.00	\$7,505.00	32%	\$850.00	\$808.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3SP	Folder Inserters Production	iData Printer Interfacing	\$2,581.00	\$1,773.00	32%	\$200.00	\$190.00	5%
Y3ST	Folder Inserters Production	Add' Line Scan Camera 2K 6X9	\$11,111.00	\$7,631.00	32%	\$865.00	\$822.00	5%
Y3SU	Folder Inserters Production	Add'l High Res Line Scan Cam 4K 10x13	\$13,246.00	\$9,097.00	32%	\$1,030.00	\$979.00	5%
Y3SV	Folder Inserters Production	iSite Area Scan Camera 640x480	\$26,550.00	\$18,235.00	32%	\$2,060.00	\$1,957.00	5%
Y3SW	Folder Inserters Production	Add'l iSite Area Scan Camera 640x480	\$6,734.00	\$4,625.00	32%	\$525.00	\$499.00	5%
Y3SX	Folder Inserters Production	iData Repair Opt 2/system	\$58,065.00	\$39,879.00	32%	\$4,825.00	\$4,584.00	5%
Y3SY	Folder Inserters Production	iData Repair Opt 2/seat	\$10,968.00	\$7,533.00	32%	\$915.00	\$869.00	5%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	\$49,174.19	\$33,772.00	32%	\$8,179.00	\$7,770.00	5%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	\$49,174.19	\$33,772.00	32%	\$8,179.00	\$7,770.00	5%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	\$49,174.19	\$33,772.00	32%	\$8,179.00	\$7,770.00	5%
Y3Z1	Folder Inserters Production	36K Sheet Feeder	\$75,097.00	\$51,577.00	32%	\$8,179.00	\$7,770.00	5%
Y3Z1	Folder Inserters Production	36K Sheet Feeder	\$75,097.00	\$51,577.00	32%	\$8,179.00	\$7,770.00	5%
Y431	Folder Inserters Production	50K Sheet Feeder	\$126,581.00	\$86,936.00	32%	\$8,829.00	\$8,388.00	5%
Y43A	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Btm	\$3,639.00	\$2,500.00	32%	\$255.00	\$242.00	5%
Y43B	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Left	\$3,639.00	\$2,500.00	32%	\$255.00	\$242.00	5%
Y43C	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Right	\$3,639.00	\$2,500.00	32%	\$255.00	\$242.00	5%
Y43D	Folder Inserters Production	Barcode Scan- Y431, MBS, Top Mount	\$6,387.00	\$4,386.00	32%	\$380.00	\$361.00	5%
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	\$60,968.00	\$41,873.00	32%	\$5,906.00	\$5,611.00	5%
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	\$60,968.00	\$41,873.00	32%	\$5,906.00	\$5,611.00	5%
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	\$37,419.00	\$25,699.00	32%	\$2,926.00	\$2,780.00	5%
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	\$37,419.00	\$25,699.00	32%	\$2,926.00	\$2,780.00	5%
Y470	Folder Inserters Production	HPI Accumulator	\$82,581.00	\$56,717.00	32%	\$5,760.00	\$5,472.00	5%
Y471	Folder Inserters Production	HPI PB Legacy Folder 6 Roller	\$13,290.00	\$9,127.00	32%	\$942.00	\$895.00	5%
Y472	Folder Inserters Production	HPI Reverse Accumulator	\$82,581.00	\$56,717.00	32%	\$5,760.00	\$5,472.00	5%
Y473	Folder Inserters Production	HPI Heavy Duty Folder 6 Roller	\$38,065.00	\$26,143.00	32%	\$2,655.00	\$2,522.00	5%
Y474	Folder Inserters Production	36K Cutter- Pinfeed	\$148,387.10	\$101,912.00	32%	\$10,350.00	\$9,833.00	5%
Y475	Folder Inserters Production	25K Cutter- Pinfeed	\$106,451.61	\$73,111.00	32%	\$7,425.00	\$7,054.00	5%
Y476	Folder Inserters Production	HPI Heavy Duty Folder-Accumulator Interf	\$4,774.00	\$3,278.00	32%	\$333.00	\$316.00	5%
Y479	Folder Inserters Production	HPI Heavy Duty Folder Bypass Kit For Flats	\$2,000.00	\$1,374.00	32%	\$140.00	\$133.00	5%
Y47A	Folder Inserters Production	Blade Block L>R, E-port, 1/8" Chip Out	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y47B	Folder Inserters Production	Blade Block L>R, E-port, 1/6" Chip Out	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y47C	Folder Inserters Production	Blade Block L>R, E-port, 7.8MM Chip Out	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y47D	Folder Inserters Production	Blade Block L>R, E-port, Chamfer (No Chip)	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y47E	Folder Inserters Production	HPI Eastport TM1	\$104,516.00	\$71,782.00	32%	\$7,290.00	\$6,926.00	5%
Y47F	Folder Inserters Production	HPI Eastport TM1 Tubes- 7"	\$3,419.00	\$2,348.00	32%	\$0.00	\$0.00	5%
Y47G	Folder Inserters Production	HPI Eastport TM1 Tubes- 8.5"	\$3,419.00	\$2,348.00	32%	\$0.00	\$0.00	5%
Y47H	Folder Inserters Production	OMR Scan- Cutter, 1st Pos. (2 Scanners)	\$5,806.00	\$3,987.00	32%	\$400.00	\$380.00	5%
Y47J	Folder Inserters Production	OMR Scan- Cutter, Add'l Chnl (2 Scanners)	\$2,955.00	\$2,029.00	32%	\$200.00	\$190.00	5%
Y47K	Folder Inserters Production	OMR Scan- Cutter, 2nd Pos. (2 Scanners)	\$2,955.00	\$2,029.00	32%	\$200.00	\$190.00	5%
Y47L	Folder Inserters Production	Barcode Scan- Cutter, Fixed Scanning (2 Scanners)	\$7,277.00	\$4,997.00	32%	\$510.00	\$485.00	5%
Y47M	Folder Inserters Production	Barcode Scan- Cutter, MBS Scanning (2 Scanners)	\$12,774.00	\$8,773.00	32%	\$890.00	\$846.00	5%
Y47N	Folder Inserters Production	Kit-No North Port	\$2,839.00	\$1,950.00	32%	\$0.00	\$0.00	5%
Y47P	Folder Inserters Production	Kit-HPI TM1 Northport Fim	\$12,316.00	\$8,459.00	32%	\$859.00	\$816.00	5%
Y47R	Folder Inserters Production	Quad Cart Adaptor	\$4,103.00	\$2,818.00	32%	\$286.00	\$272.00	5%
Y47S	Folder Inserters Production	Camera- Cutter (2 Cameras)	\$28,387.00	\$19,496.00	32%	\$2,375.00	\$2,256.00	5%
Y47W	Folder Inserters Production	HPI Westport TM1	\$104,516.00	\$71,782.00	32%	\$7,290.00	\$6,926.00	5%
Y47X	Folder Inserters Production	HPI Westport TM1 Tubes- 7"	\$3,419.00	\$2,348.00	32%	\$0.00	\$0.00	5%
Y47Y	Folder Inserters Production	HPI Westport TM1 Tubes- 8.5"	\$3,419.00	\$2,348.00	32%	\$0.00	\$0.00	5%
Y47Z	Folder Inserters Production	Cutter- Gutter Cut Knives Assy	\$12,903.00	\$8,862.00	32%	\$900.00	\$855.00	5%
Y484	Folder Inserters Production	36K Cutter- Pinless	\$148,387.00	\$101,912.00	32%	\$10,350.00	\$9,833.00	5%
Y485	Folder Inserters Production	25K Cutter- Pinless	\$106,452.00	\$73,111.00	32%	\$7,425.00	\$7,054.00	5%
Y48A	Folder Inserters Production	Blade Block L>R, W-port, 1/8" Chip Out	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y48B	Folder Inserters Production	Blade Block L>R, W-port, 1/6" Chip Out	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y48C	Folder Inserters Production	Blade Block L>R, W-port, 7.8MM Chip Out	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y48D	Folder Inserters Production	Blade Block L>R, W-port, Chamfer (No Chip)	\$16,129.00	\$11,078.00	32%	\$0.00	\$0.00	5%
Y48E	Folder Inserters Production	HPI Eastport Brokerfold- Flats TM	\$61,516.00	\$42,249.00	32%	\$4,291.00	\$4,076.00	5%
Y48F	Folder Inserters Production	Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E)	\$5,806.00	\$3,987.00	32%	\$405.00	\$385.00	5%
Y48G	Folder Inserters Production	Add'l Monitor- HPI (Y47E Or Y470- Y472)	\$5,806.00	\$3,987.00	32%	\$405.00	\$385.00	5%
Y48W	Folder Inserters Production	HPI Westport Brokerfold- Flats TM	\$61,516.00	\$42,249.00	32%	\$4,291.00	\$4,076.00	5%
Y490	Folder Inserters Production	On-Edge Stacker (FPS)	\$25,742.00	\$17,680.00	32%	\$1,795.00	\$1,705.00	5%
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	\$25,742.00	\$17,680.00	32%	\$1,795.00	\$1,705.00	5%
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	\$25,742.00	\$17,680.00	32%	\$1,795.00	\$1,705.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y49B	Folder Inserters Production	OES Offset Kit	\$11,381.00	\$7,816.00	32%	\$794.00	\$754.00	5%
Y49D	Folder Inserters Production	In Line OES	\$36,516.00	\$25,079.00	32%	\$2,800.00	\$2,660.00	5%
Y49D	Folder Inserters Production	In Line OES	\$36,516.00	\$25,079.00	32%	\$2,800.00	\$2,660.00	5%
Y49E	Folder Inserters Production	Privacy Guard MPS	\$35,655.00	\$24,487.00	32%	\$2,487.00	\$2,363.00	5%
Y49E	Folder Inserters Production	Privacy Guard MPS	\$35,655.00	\$24,487.00	32%	\$2,487.00	\$2,363.00	5%
Y49H	Folder Inserters Production	Light Table - US	\$323.00	\$222.00	32%	\$25.00	\$24.00	5%
Y49K	Folder Inserters Production	TrayTag Printer OES Mount	\$6,452.00	\$4,431.00	32%	\$500.00	\$475.00	5%
Y49L	Folder Inserters Production	TrayTag Printer Vbin Mount	\$6,452.00	\$4,431.00	32%	\$500.00	\$475.00	5%
Y4H0	Folder Inserters Production	Hunkeler Unwinder Base	\$52,258.00	\$35,890.00	32%	\$3,645.00	\$3,463.00	5%
Y4H1	Folder Inserters Production	Hunkeler Unwinder Core (3")	\$3,613.00	\$2,482.00	32%	\$280.00	\$266.00	5%
Y4H2	Folder Inserters Production	Hunkeler Unwinder Core (5")	\$4,012.00	\$2,755.00	32%	\$311.00	\$295.00	5%
Y4H3	Folder Inserters Production	Hunkeler Unwinder Core (150Mm)	\$7,132.00	\$4,899.00	32%	\$553.00	\$525.00	5%
Y503	Folder Inserters Production	MPS/APS 3 Station Chassis	\$106,323.00	\$73,023.00	32%	\$8,240.00	\$7,828.00	5%
Y504	Folder Inserters Production	MPS/APS 4 Station Chassis	\$112,903.00	\$77,542.00	32%	\$8,750.00	\$8,313.00	5%
Y506	Folder Inserters Production	MPS/APS 6 Station Chassis	\$136,258.00	\$93,582.00	32%	\$10,560.00	\$10,032.00	5%
Y507	Folder Inserters Production	MPS/APS 7 Station Chassis	\$141,677.00	\$97,303.00	32%	\$10,980.00	\$10,431.00	5%
Y508	Folder Inserters Production	MPS/APS 8 Station Chassis	\$145,419.00	\$99,874.00	32%	\$11,270.00	\$10,707.00	5%
Y509	Folder Inserters Production	MPS/APS 9 Station Chassis	\$165,290.00	\$113,521.00	32%	\$12,810.00	\$12,170.00	5%
Y510	Folder Inserters Production	MPS/APS 10 Station Chassis	\$168,774.00	\$115,914.00	32%	\$13,080.00	\$12,426.00	5%
Y512	Folder Inserters Production	MPS/APS 12 Station Chassis	\$186,839.00	\$128,322.00	32%	\$14,480.00	\$13,756.00	5%
Y514	Folder Inserters Production	MPS/APS 14 Station Chassis	\$204,774.00	\$140,638.00	32%	\$15,870.00	\$15,077.00	5%
Y516	Folder Inserters Production	MPS/APS 16 Station Chassis	\$212,000.00	\$145,602.00	32%	\$16,430.00	\$15,609.00	5%
Y518	Folder Inserters Production	MPS/APS 18 Station Chassis	\$236,258.00	\$162,262.00	32%	\$18,310.00	\$17,395.00	5%
Y540	Folder Inserters Production	Mail Stream Merge Module	\$196,774.00	\$135,144.00	32%	\$15,250.00	\$14,488.00	5%
Y551	Folder Inserters Production	Barcode Scanner - Encl Fdr	\$5,032.26	\$3,456.00	32%	\$351.00	\$333.00	5%
Y554	Folder Inserters Production	MPS Friction Feeder	\$14,839.00	\$10,192.00	32%	\$1,150.00	\$1,093.00	5%
Y554T	Folder Inserters Production	MPS Friction feeder - (Thick version of the Y554)	\$20,168.00	\$13,851.00	32%	\$1,563.00	\$1,485.00	5%
Y557	Folder Inserters Production	MPS Rotary Feeder	\$20,000.00	\$13,736.00	32%	\$1,550.00	\$1,473.00	5%
Y56B	Folder Inserters Production	MPS 22K Engine-Takeaway-Sealer-2 VS	\$383,419.00	\$263,332.00	32%	\$29,715.00	\$28,229.00	5%
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	\$512,452.00	\$351,952.00	32%	\$29,715.00	\$28,229.00	5%
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	\$512,452.00	\$351,952.00	32%	\$29,715.00	\$28,229.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y572	Folder Inserters Production	6 Stage Buffer	\$57,935.00	\$39,790.00	32%	\$4,041.00	\$3,839.00	5%
Y574	Folder Inserters Production	TnT MPS	\$105,161.00	\$72,224.00	32%	\$7,335.00	\$6,968.00	5%
Y574	Folder Inserters Production	TnT MPS	\$105,161.00	\$72,224.00	32%	\$7,335.00	\$6,968.00	5%
Y580	Folder Inserters Production	Touchscreen Monitor - Factory	\$3,561.00	\$2,445.00	32%	\$248.00	\$236.00	5%
Y581	Folder Inserters Production	Add'l Monitor- W-port TM1 (Non-Touch)	\$5,806.00	\$3,987.00	32%	\$405.00	\$385.00	5%
Y582	Folder Inserters Production	Add'l Monitor- E-port TM1 (Non-Touch)	\$5,806.00	\$3,987.00	32%	\$405.00	\$385.00	5%
Y583	Folder Inserters Production	Add'l Monitor-Roll-Around (Non-Touchscreen)	\$5,806.00	\$3,987.00	32%	\$405.00	\$385.00	5%
Y584	Folder Inserters Production	Touchscreen Monitor - Field	\$3,871.00	\$2,658.00	32%	\$270.00	\$257.00	5%
Y701	Folder Inserters Production	MPS-APS Output 2 VS Module	\$28,387.00	\$19,496.00	32%	\$1,980.00	\$1,881.00	5%
Y703	Folder Inserters Production	Infinity - VS Module	\$17,419.00	\$11,963.00	32%	\$1,215.00	\$1,154.00	5%
Y732	Folder Inserters Production	MPS/APS Bottom Edge Marker	\$11,381.00	\$7,816.00	32%	\$794.00	\$754.00	5%
Y734	Folder Inserters Production	Edge Marker, Top One Color	\$11,381.00	\$7,816.00	32%	\$794.00	\$754.00	5%
Y735	Folder Inserters Production	Edge Marker, Top Second Color	\$11,381.00	\$7,816.00	32%	\$794.00	\$754.00	5%
Y780	Folder Inserters Production	VS Mid-Station Power Stacker	\$8,387.00	\$5,760.00	32%	\$585.00	\$556.00	5%
Y941	Folder Inserters Production	Flats & Letters Stacker	\$4,839.00	\$3,324.00	32%	\$400.00	\$380.00	5%
Y980	Folder Inserters Production	Letters - Horizontal Belt Stacker	\$4,252.00	\$2,920.00	32%	\$216.00	\$205.00	5%
Y9DO	Folder Inserters Production	Companion Base System	\$113,553.55	\$77,988.00	32%	\$11,113.00	\$10,557.00	5%
Y9MB	Folder Inserters Production	HCSF MBSC	\$7,054.00	\$4,845.00	32%	\$515.00	\$489.00	5%
Y9VS	Folder Inserters Production	Letters - Vertical Power Stacker	\$1,929.00	\$1,325.00	32%	\$156.00	\$148.00	5%
Z99K	Folder Inserters Production	Std Installation - FPS9K	\$5,806.00	\$3,987.00	32%	\$0.00	\$0.00	5%
Z9FP	Folder Inserters Production	Std Installation - FPS12/14k	\$9,677.00	\$6,646.00	32%	\$0.00	\$0.00	5%
Z9MP	Folder Inserters Production	Std Installation - MPS	\$12,903.00	\$8,862.00	32%	\$0.00	\$0.00	5%
Z9U8	Folder Inserters Production	Std. Integr with ShtFdr at DMS FL	\$9,677.00	\$6,646.00	32%	\$0.00	\$0.00	5%
Z9U9	Folder Inserters Production	Std. Integr - ShtFdr on site	\$19,355.00	\$13,293.00	32%	\$0.00	\$0.00	5%
Z9UA	Folder Inserters Production	Customer Tech training at DMS FL	\$3,226.00	\$2,216.00	32%	\$0.00	\$0.00	5%
ZX01	Folder Inserters Production	Short footprint Turn Over	\$14,839.00	\$10,192.00	32%	\$1,075.00	\$1,021.00	5%
ZX02	Folder Inserters Production	Privacy Guard FPS SD	\$35,655.00	\$24,487.00	32%	\$2,487.00	\$2,363.00	5%
ZX07	Folder Inserters Production	Belt Turnover MSE	\$22,581.00	\$15,509.00	32%	\$1,375.00	\$1,306.00	5%
ZX0E	Folder Inserters Production	Inputless Kit For MSE 3 Or 6	\$6,129.00	\$4,210.00	32%	\$428.00	\$407.00	5%
ZX0F	Folder Inserters Production	Inputless Kit For MSE 9 Or 12	\$6,129.00	\$4,210.00	32%	\$428.00	\$407.00	5%
ZX0J	Folder Inserters Production	MSE In-Line Folder Feeder	\$77,251.61	\$53,056.00	32%	\$6,517.00	\$6,191.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
ZX10	Folder Inserters Production	Forceflex Feeder 14"	\$6,710.00	\$4,609.00	32%	\$520.00	\$494.00	5%
ZX11	Folder Inserters Production	Forceflex Feeder 20"	\$8,581.00	\$5,893.00	32%	\$665.00	\$632.00	5%
ZX1C	Folder Inserters Production	Air Compressor	\$3,626.00	\$2,491.00	32%	\$253.00	\$240.00	5%
ZX23	Folder Inserters Production	No Changeover Module	\$15,484.00	\$10,634.00	32%	\$1,200.00	\$1,140.00	5%
ZX25	Folder Inserters Production	12k speed upgrade	\$12,903.00	\$8,862.00	32%	\$1,000.00	\$950.00	5%
ZX30	Folder Inserters Production	6x9 Chassis Upgrade 9K to 12K	\$32,258.00	\$22,154.00	32%	\$12,272.00	\$11,658.00	5%
ZX31	Folder Inserters Production	10x13 Chassis Upgr 9K to 12K	\$32,258.00	\$22,154.00	32%	\$12,272.00	\$11,658.00	5%
ZX50	Folder Inserters Production	Modular Friction Feeder	\$9,032.00	\$6,203.00	32%	\$700.00	\$665.00	5%
ZX53	Folder Inserters Production	Greenhouse - Blank Feeder	\$4,516.00	\$3,102.00	32%	\$350.00	\$333.00	5%
ZX55	Folder Inserters Production	Modular Rotary Feeder	\$15,484.00	\$10,634.00	32%	\$1,200.00	\$1,140.00	5%
ZX5A	Folder Inserters Production	MB Scan Friction Fdr-Top	\$5,032.00	\$3,456.00	32%	\$351.00	\$333.00	5%
ZX5B	Folder Inserters Production	MB Scan Friction Fdr-Btm	\$5,032.00	\$3,456.00	32%	\$351.00	\$333.00	5%
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	\$5,032.00	\$3,456.00	32%	\$351.00	\$333.00	5%
ZXA0	Folder Inserters Production	FMI Cut Sheet Input	\$109,032.00	\$74,883.00	32%	\$8,179.00	\$7,770.00	5%
ZXB1	Folder Inserters Production	MSE Buffer	\$36,310.00	\$24,938.00	32%	\$2,533.00	\$2,406.00	5%
ZXB2	Folder Inserters Production	MSE Buffer with TnT	\$85,806.00	\$58,931.00	32%	\$5,985.00	\$5,686.00	5%
ZXEM	Folder Inserters Production	Edge marker	\$11,381.00	\$7,816.00	32%	\$800.00	\$760.00	5%
ZXEX	Folder Inserters Production	2nd Edge marker	\$11,381.00	\$7,816.00	32%	\$800.00	\$760.00	5%
ZXG1	Folder Inserters Production	MSE12 - 3 Fdr 10X13 Chassis	\$221,935.00	\$152,425.00	32%	\$9,950.00	\$9,453.00	5%
ZXG2	Folder Inserters Production	MSE12 - 6 Fdr 10X13 Chassis	\$216,774.00	\$148,880.00	32%	\$11,200.00	\$10,640.00	5%
ZXG3	Folder Inserters Production	MSE12 - 9 Fdr 10X13 Chassis	\$230,968.00	\$158,629.00	32%	\$10,650.00	\$10,118.00	5%
ZXG4	Folder Inserters Production	MSE12 - 12 Fdr 10X13 Chassis	\$270,968.00	\$186,101.00	32%	\$13,750.00	\$13,063.00	5%
ZXG5	Folder Inserters Production	MSE14 - 3 Fdr 10X13 Chassis	\$247,742.00	\$170,150.00	32%	\$9,950.00	\$9,453.00	5%
ZXG6	Folder Inserters Production	MSE14 - 6 Fdr 10X13 Chassis	\$242,581.00	\$166,605.00	32%	\$11,200.00	\$10,640.00	5%
ZXG7	Folder Inserters Production	MSE14 - 9 Fdr 10X13 Chassis	\$256,774.00	\$176,352.00	32%	\$10,650.00	\$10,118.00	5%
ZXG8	Folder Inserters Production	MSE14 - 12 Fdr 10X13 Chassis	\$296,774.00	\$203,824.00	32%	\$13,750.00	\$13,063.00	5%
ZXH3	Folder Inserters Production	MSE 9 - 3 Fdr 6X9 Chassis	\$203,225.81	\$139,576.00	32%	\$15,750.00	\$14,963.00	5%
ZXH4	Folder Inserters Production	MSE 9 - 6 Fdr 6X9 Chassis	\$204,516.13	\$140,462.00	32%	\$15,850.00	\$15,058.00	5%
ZXH5	Folder Inserters Production	MSE 9 - 3 Fdr 10X13 Chassis	\$232,903.23	\$159,958.00	32%	\$18,050.00	\$17,148.00	5%
ZXH6	Folder Inserters Production	MSE 9 - 6 Fdr 10X13 Chassis	\$234,193.55	\$160,845.00	32%	\$18,150.00	\$17,243.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
ZXH7	Folder Inserters Production	MSE 9 - 9 Fdr 6X9 Chassis	\$218,709.68	\$150,210.00	32%	\$16,950.00	\$16,103.00	5%
ZXH8	Folder Inserters Production	MSE 9 - 9 Fdr 10X13 Chassis	\$248,387.10	\$170,592.00	32%	\$19,250.00	\$18,288.00	5%
ZXM1	Folder Inserters Production	MSE12 - 3 Fdr 6X9 Chassis	\$192,258.00	\$132,042.00	32%	\$9,950.00	\$9,453.00	5%
ZXM2	Folder Inserters Production	MSE12 - 6 Fdr 6X9 Chassis	\$187,097.00	\$128,498.00	32%	\$11,200.00	\$10,640.00	5%
ZXM3	Folder Inserters Production	MSE12 - 9 Fdr 6X9 Chassis	\$201,290.00	\$138,246.00	32%	\$10,650.00	\$10,118.00	5%
ZXM4	Folder Inserters Production	MSE12 - 12 Fdr 6X9 Chassis	\$241,290.00	\$165,718.00	32%	\$13,750.00	\$13,063.00	5%
ZXM5	Folder Inserters Production	MSE14 - 3 Fdr 6X9 Chassis	\$218,065.00	\$149,767.00	32%	\$9,950.00	\$9,453.00	5%
ZXM6	Folder Inserters Production	MSE14 - 6 Fdr 6X9 Chassis	\$212,903.00	\$146,222.00	32%	\$11,200.00	\$10,640.00	5%
ZXM7	Folder Inserters Production	MSE14 - 9 Fdr 6X9 Chassis	\$227,097.00	\$155,970.00	32%	\$10,650.00	\$10,118.00	5%
ZXM8	Folder Inserters Production	MSE14 - 12 Fdr 6X9 Chassis	\$267,097.00	\$183,442.00	32%	\$13,750.00	\$13,063.00	5%
ZXMA	Folder Inserters Production	Mid Tier MSE 2 Encl.	\$176,645.00	\$121,320.00	32%	\$9,550.00	\$9,073.00	5%
ZXMB	Folder Inserters Production	Mid Tier MSE 3 Encl.	\$184,387.00	\$126,637.00	32%	\$9,850.00	\$9,358.00	5%
ZXMC	Folder Inserters Production	Mid Tier MSE 4 Encl.	\$192,129.00	\$131,954.00	32%	\$10,550.00	\$10,023.00	5%
ZXMD	Folder Inserters Production	Mid Tier MSE 5 Encl.	\$203,742.00	\$139,930.00	32%	\$10,850.00	\$10,308.00	5%
ZXME	Folder Inserters Production	Mid Tier MSE 6 Encl.	\$211,484.00	\$145,247.00	32%	\$11,200.00	\$10,640.00	5%
ZXMF	Folder Inserters Production	MSE Short Footprint Turnover V-Bin	\$14,838.71	\$10,191.00	32%	\$1,075.00	\$1,021.00	5%
ZXMG	Folder Inserters Production	MSE Turnover + V-Bin	\$22,580.65	\$15,509.00	32%	\$1,375.00	\$1,306.00	5%
ZXSA	Folder Inserters Production	Standalone Short Footprint Turnover	\$16,000.00	\$10,989.00	32%	\$1,075.00	\$1,021.00	5%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
IA0H	Software License Subscription	SMA for Print+ software	\$0.00	\$0.00	16%	\$2,500.00	\$1,875.00	25%
R771	Software License Subscription	Accounting Integr Kit -1 Meter	\$632.26	\$536.00	16%	\$0.00	\$0.00	25%
R772	Software License Subscription	Accounting Integr Kit -2 Meter	\$709.68	\$602.00	16%	\$0.00	\$0.00	25%
R773	Software License Subscription	Accounting Integr Kit -3 Meter	\$774.19	\$657.00	16%	\$0.00	\$0.00	25%
R774	Software License Subscription	Funds Refill Kit - 1 DM1000, Shared Netw	\$632.26	\$536.00	16%	\$0.00	\$0.00	25%
RD04	Software License Subscription	DC MCS Printer Integration SW	\$27,355.00	\$23,208.00	16%	\$3,180.00	\$2,385.00	25%
RD12	Software License Subscription	Smartsan Barcode Scan SW	\$15,484.00	\$13,137.00	16%	\$1,800.00	\$1,350.00	25%
RD17	Software License Subscription	Doc. Lifecycle Tracking - Base	\$28,387.00	\$24,083.00	16%	\$4,400.00	\$3,300.00	25%
RD4Z	Software License Subscription	PI Direct Access 1 to 4 Inserters	\$19,355.00	\$16,421.00	16%	\$3,000.00	\$2,250.00	25%
RD5Z	Software License Subscription	PI Direct Access 5+ Inserters	\$32,258.00	\$27,368.00	16%	\$5,000.00	\$3,750.00	25%
RD62	Software License Subscription	DC Workstation Base SW	\$6,839.00	\$5,802.00	16%	\$795.00	\$596.00	25%
RD63	Software License Subscription	Auto Re-Synchronization SW	\$40,645.00	\$34,483.00	16%	\$4,725.00	\$3,544.00	25%
RD66	Software License Subscription	Fdr To Fdr Match-TM Merging SW	\$11,742.00	\$9,962.00	16%	\$1,365.00	\$1,024.00	25%
RD67	Software License Subscription	Application Support - Factory	\$2,323.00	\$1,971.00	16%	\$0.00	\$0.00	25%
RD68	Software License Subscription	Prioritized Select SW	\$22,194.00	\$18,829.00	16%	\$2,580.00	\$1,935.00	25%
RD69	Software License Subscription	Outsort On Account Number SW	\$11,032.00	\$9,360.00	16%	\$1,283.00	\$962.00	25%
RD6L	Software License Subscription	Camera Scanning Vert.Stacker -Output (Cognex)	\$25,800.00	\$21,889.00	16%	\$2,000.00	\$1,500.00	25%
RD70	Software License Subscription	Insert Verification Software	\$7,806.00	\$6,623.00	16%	\$908.00	\$681.00	25%
RD71	Software License Subscription	Weight Verification Software	\$21,419.00	\$18,172.00	16%	\$2,490.00	\$1,868.00	25%
RD72	Software License Subscription	Total Weigh W- Meter Select Sw	\$22,194.00	\$18,829.00	16%	\$2,580.00	\$1,935.00	25%
RD73	Software License Subscription	Resettable Meter Control SW	\$7,161.00	\$6,075.00	16%	\$833.00	\$625.00	25%
RD78	Software License Subscription	DC Intell. Inkjet Printing - Text-Graphics	\$28,387.00	\$24,083.00	16%	\$3,300.00	\$2,475.00	25%
RD80	Software License Subscription	Mastertrack High Integrity SW	\$34,194.00	\$29,010.00	16%	\$3,975.00	\$2,981.00	25%
RD8N	Software License Subscription	DC Idle Time Control, Per Inserter	\$6,452.00	\$5,474.00	16%	\$1,000.00	\$750.00	25%
RD8V	Software License Subscription	36K SHEETFEEDER DC KEY	\$0.00	\$0.00	16%	\$1,535.00	\$1,151.00	25%
RD90	Software License Subscription	Remote Service Access unit	\$1,406.00	\$1,193.00	16%	\$164.00	\$123.00	25%
RD95	Software License Subscription	Output Scanning-DC Screen	\$10,839.00	\$9,196.00	16%	\$1,260.00	\$945.00	25%
RD9A	Software License Subscription	Auto Job Setup	\$3,484.00	\$2,956.00	16%	\$405.00	\$304.00	25%
RDB1	Software License Subscription	MSM to Infinity Mtr Conn. Kit-1 meter	\$967.74	\$821.00	16%	\$0.00	\$0.00	25%
RDB2	Software License Subscription	MSM to Infinity Mtr Conn. Kit-2 meters	\$1,161.29	\$985.00	16%	\$0.00	\$0.00	25%
RDB3	Software License Subscription	MSM to Infinity Mtr Conn. Kit-3 meters	\$1,290.32	\$1,095.00	16%	\$0.00	\$0.00	25%
RDBV	Software License Subscription	DFWorks Base Server Pkg	\$24,129.03	\$20,471.00	16%	\$2,805.00	\$2,104.00	25%
RD6V	Software License Subscription	DFWorks Ent Server Pkg	\$82,580.65	\$70,061.00	16%	\$8,775.00	\$6,581.00	25%
RDG1	Software License Subscription	DFWorks Base Server	\$17,419.35	\$14,779.00	16%	\$2,025.00	\$1,519.00	25%
RDG2	Software License Subscription	DFWorks Std Server	\$28,387.10	\$24,084.00	16%	\$3,300.00	\$2,475.00	25%
RDGE	Software License Subscription	DFWords Ent Server	\$54,193.55	\$45,978.00	16%	\$6,300.00	\$4,725.00	25%
RDH3	Software License Subscription	APS Edge 26k DC key	\$0.00	\$0.00	16%	\$10,000.00	\$7,500.00	25%
RDM1	Software License Subscription	MSM - 1 meter(ISC-Competitive)	\$9,548.39	\$8,101.00	16%	\$1,110.00	\$833.00	25%
RDM2	Software License Subscription	MSM for 2 meters inserter	\$10,193.55	\$8,648.00	16%	\$1,185.00	\$889.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RDM3	Software License Subscription	MSM for 3 meters inserter	\$13,935.48	\$11,823.00	16%	\$1,620.00	\$1,215.00	25%
RDM6	Software License Subscription	MSM for DM series mailing mach. connectivity	\$8,645.16	\$7,335.00	16%	\$1,005.00	\$754.00	25%
RDN1	Software License Subscription	Msm Rollup Integrity Module	\$51,483.87	\$43,679.00	16%	\$6,675.00	\$5,006.00	25%
RDP4	Software License Subscription	Insert Plan-Mailrun Mgmt- Base	\$21,290.00	\$18,063.00	16%	\$4,368.00	\$3,276.00	25%
RDP5	Software License Subscription	Insert Plan-Mailrun Mgmt-Ent.	\$49,677.00	\$42,146.00	16%	\$9,828.00	\$7,371.00	25%
RDP6	Software License Subscription	Insert Plan-Mailrun Mgmt - Std	\$35,484.00	\$30,105.00	16%	\$7,644.00	\$5,733.00	25%
RDPK	Software License Subscription	DFW Shop Floor Control	\$14,711.00	\$12,481.00	16%	\$2,031.00	\$1,523.00	25%
RDV7	Software License Subscription	Doc Lifecycle Tracking - Ent.	\$70,968.00	\$60,209.00	16%	\$9,828.00	\$7,371.00	25%
RDV8	Software License Subscription	Doc. Lifecycle Tracking - Std	\$51,613.00	\$43,789.00	16%	\$7,644.00	\$5,733.00	25%
RDV9	Software License Subscription	DFW Manifesting - Ent.	\$109,677.00	\$93,050.00	16%	\$14,742.00	\$11,057.00	25%
RDVA	Software License Subscription	DFW Manifesting - Std	\$70,968.00	\$60,209.00	16%	\$9,828.00	\$7,371.00	25%
RDVB	Software License Subscription	DFW Postage Accounting-Base	\$28,387.00	\$24,083.00	16%	\$3,931.00	\$2,948.00	25%
RDVC	Software License Subscription	DFW Postage Accounting - Ent.	\$70,968.00	\$60,209.00	16%	\$9,828.00	\$7,371.00	25%
RDVD	Software License Subscription	DFW Postage Accounting - Std	\$49,677.00	\$42,146.00	16%	\$5,897.00	\$4,423.00	25%
RDVE	Software License Subscription	DFW Productivity Reports-Base	\$28,387.00	\$24,083.00	16%	\$3,931.00	\$2,948.00	25%
RDVF	Software License Subscription	DFW Productivity Reports-Ent.	\$70,968.00	\$60,209.00	16%	\$9,828.00	\$7,371.00	25%
RDVG	Software License Subscription	DFW Productivity Reports-Std	\$42,581.00	\$36,126.00	16%	\$5,897.00	\$4,423.00	25%
RDVH	Software License Subscription	DFW Platform Software - Base	\$25,805.00	\$21,893.00	16%	\$3,822.00	\$2,867.00	25%
RDVJ	Software License Subscription	DFW Platform Software - Ent.	\$83,871.00	\$71,157.00	16%	\$9,828.00	\$7,371.00	25%
RDVK	Software License Subscription	DFW Platform Software - Std	\$58,065.00	\$49,263.00	16%	\$8,299.00	\$6,224.00	25%
RDVL	Software License Subscription	DFW Production Workflow - Base	\$64,516.00	\$54,735.00	16%	\$8,736.00	\$6,552.00	25%
RDVM	Software License Subscription	DFW Production Workflow - Ent.	\$129,032.00	\$109,471.00	16%	\$14,742.00	\$11,057.00	25%
RDVN	Software License Subscription	DFW Production Workflow - Std	\$96,774.00	\$82,103.00	16%	\$12,012.00	\$9,009.00	25%
SDDA	Software License Subscription	ANN LIC 8K PLAT DRS	\$5,914.84	\$5,018.00	16%	\$4,584.00	\$3,438.00	25%
SDDD	Software License Subscription	DRS Annual License (Smartmatch)	\$4,187.00	\$3,552.00	16%	\$4,584.00	\$3,438.00	25%
SLA1	Software License Subscription	Lic Fee, WABCR	\$0.00	\$0.00	16%	\$3,000.00	\$2,250.00	25%
SLAA	Software License Subscription	Lic Fee, OCR Platinum 18	\$10,267.10	\$8,710.00	16%	\$7,957.00	\$5,968.00	25%
SLAB	Software License Subscription	Lic Fee, OCR Platinum 12	\$8,123.87	\$6,892.00	16%	\$6,296.00	\$4,722.00	25%
SLAC	Software License Subscription	Lic Fee, OCR Silver 18	\$7,476.13	\$6,343.00	16%	\$5,794.00	\$4,346.00	25%
SLAD	Software License Subscription	Lic Fee, OCR Silver 12	\$5,980.65	\$5,074.00	16%	\$4,635.00	\$3,476.00	25%
SLAE	Software License Subscription	Lic Fee, Smartmatch Platinum 12	\$6,661.94	\$5,652.00	16%	\$5,163.00	\$3,872.00	25%
SLAF	Software License Subscription	Lic Fee, Smartmatch Platinum 18	\$7,376.77	\$6,258.00	16%	\$5,717.00	\$4,288.00	25%
SLAG	Software License Subscription	Lic Fee, Smartmatch Silver 12	\$6,661.94	\$5,652.00	16%	\$5,163.00	\$3,872.00	25%
SLAH	Software License Subscription	Lic Fee, Smartmatch Silver 18	\$7,376.77	\$6,258.00	16%	\$5,717.00	\$4,288.00	25%
SLAJ	Software License Subscription	Lic Fee, Relia-Vote	\$8,516.13	\$7,226.00	16%	\$6,600.00	\$4,950.00	25%
SLAK	Software License Subscription	Lic Fee, Interface UMOVE	\$0.00	\$0.00	16%	\$4,250.00	\$3,188.00	25%
SLS6	Software License Subscription	Smartmatch Platinum 18	\$7,828.39	\$6,642.00	16%	\$5,717.00	\$4,288.00	25%
SLS7	Software License Subscription	Smartmatch Silver 12	\$5,304.52	\$4,501.00	16%	\$5,163.00	\$3,872.00	25%
SLS8	Software License Subscription	Smartmatch Silver 18	\$6,427.10	\$5,453.00	16%	\$5,717.00	\$4,288.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SR07	Software License Subscription	Ann. Lic. Fee, WABCR-only	\$10,632.00	\$9,020.00	16%	\$0.00	\$0.00	25%
SR1B	Software License Subscription	SW-24K Plat OCR w/DRS	\$97,277.00	\$82,530.00	16%	\$0.00	\$0.00	25%
SR1F	Software License Subscription	SW-36K SIL OCR I/O No DRS	\$186,066.00	\$157,858.00	16%	\$0.00	\$0.00	25%
SR1J	Software License Subscription	SW-24K SIL OCR I/O No DRS	\$139,548.00	\$118,392.00	16%	\$0.00	\$0.00	25%
SR1S	Software License Subscription	SW-24K SIL OCR Out No DRS	\$102,335.00	\$86,821.00	16%	\$0.00	\$0.00	25%
SR1T	Software License Subscription	SW-24K SIL OCR In No DRS	\$79,743.00	\$67,654.00	16%	\$0.00	\$0.00	25%
SR1U	Software License Subscription	SW-36K Plat OCR w/DRS	\$121,965.00	\$103,476.00	16%	\$0.00	\$0.00	25%
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	\$15,058.00	\$12,775.00	16%	\$0.00	\$0.00	25%
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	\$19,851.61	\$16,842.00	16%	\$0.00	\$0.00	25%
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	\$21,690.00	\$18,402.00	16%	\$0.00	\$0.00	25%
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	\$12,324.00	\$10,456.00	16%	\$0.00	\$0.00	25%
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	\$12,324.00	\$10,456.00	16%	\$0.00	\$0.00	25%
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	\$17,110.00	\$14,516.00	16%	\$0.00	\$0.00	25%
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	\$17,794.00	\$15,096.00	16%	\$0.00	\$0.00	25%
SR8S	Software License Subscription	SW for Add'l Sorter, Full Service IMB	\$24,516.00	\$20,799.00	16%	\$3,789.00	\$2,842.00	25%
SR8V	Software License Subscription	SW for CSA, Full Service IMB	\$10,271.00	\$8,714.00	16%	\$0.00	\$0.00	25%
SR8Y	Pre-sorting Equipment, Production	Full Service IMB Server (Palet and Tray Tag PC)	\$0.00	\$0.00	16%	\$1,100.00	\$825.00	25%
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$9,581.00	\$8,128.00	16%	\$7,210.00	\$5,408.00	25%
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$1,613.00	\$1,369.00	16%	\$0.00	\$0.00	25%
SR9Z	Software License Subscription	SW- EZ Flats BPM Parcel	\$8,387.00	\$7,115.00	16%	\$0.00	\$0.00	25%
SRAR	Software License Subscription	SW-36K SIL OCR Out No DRS	\$124,929.00	\$105,989.00	16%	\$0.00	\$0.00	25%
SRAW	Software License Subscription	SW-Read/Write 24K	\$79,742.00	\$67,653.00	16%	\$0.00	\$0.00	25%
SRB4	Software License Subscription	SW-36K SIL OCR In No DRS	\$112,968.00	\$95,842.00	16%	\$0.00	\$0.00	25%
SRBE	Software License Subscription	1M Addresscript Clicks	\$23,258.00	\$19,732.00	16%	\$17,500.00	\$13,125.00	25%
SRBF	Software License Subscription	500K Addresscript Clicks	\$12,959.00	\$10,995.00	16%	\$9,750.00	\$7,313.00	25%
SRBG	Software License Subscription	250K Addresscript Clicks	\$6,645.00	\$5,638.00	16%	\$5,000.00	\$3,750.00	25%
SRBH	Software License Subscription	50K Addresscript Clicks	\$1,529.00	\$1,297.00	16%	\$1,150.00	\$863.00	25%
SRDL	Software License Subscription	Ann. Lic. Fee, FastForward	\$28,468.00	\$24,152.00	16%	\$0.00	\$0.00	25%
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	\$19,852.00	\$16,843.00	16%	\$14,935.00	\$11,201.00	25%
SRJP	Software License Subscription	SW-13K Plat OCR w/DRS	\$73,097.00	\$62,015.00	16%	\$0.00	\$0.00	25%
SRJZ	Software License Subscription	SW 13K SIL OCR Out No DRS	\$19,775.00	\$16,777.00	16%	\$4,635.00	\$3,476.00	25%
SRK6	Software License Subscription	SW-13K SIL OCR In No DRS	\$46,516.00	\$39,464.00	16%	\$0.00	\$0.00	25%
SRKH	Software License Subscription	SW-13K SIL OCR I/O No DRS	\$19,777.00	\$16,779.00	16%	\$0.00	\$0.00	25%
SRLY	Software License Subscription	Ann Lic UMove - Spare PC	\$0.00	\$0.00	16%	\$2,424.00	\$1,818.00	25%
SRMW	Software License Subscription	Lic Fee, Move Update	\$5,477.00	\$4,647.00	16%	\$4,245.00	\$3,184.00	25%
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$3,987.10	\$3,382.00	16%	\$3,090.00	\$2,318.00	25%
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$66,452.00	\$56,378.00	16%	\$9,888.00	\$7,416.00	25%
SRNY	Software License Subscription	Lic Fee, Standard Parcels	\$1,613.00	\$1,369.00	16%	\$0.00	\$0.00	25%
SRNZ	Software License Subscription	SW- EZ Flats Std Parcel	\$8,387.00	\$7,115.00	16%	\$0.00	\$0.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRPG	Software License Subscription	2k Platinum - License SRPZ	\$13,841.64	\$11,743.00	16%	\$2,473.00	\$1,855.00	25%
SRPH	Software License Subscription	10k Platinum - License SRPV	\$38,324.92	\$32,515.00	16%	\$4,084.00	\$3,063.00	25%
SRPJ	Software License Subscription	18k Platinum - License SRPW	\$49,923.75	\$42,355.00	16%	\$5,618.00	\$4,214.00	25%
SRPK	Software License Subscription	24k Platinum - License SRPX	\$57,055.71	\$48,406.00	16%	\$6,655.00	\$4,991.00	25%
SRPL	Software License Subscription	45k Platinum - License SRPY	\$72,258.06	\$61,304.00	16%	\$8,864.00	\$6,648.00	25%
SRPV	Software License Subscription	Annual Lic 10k Platinum	\$5,269.68	\$4,471.00	16%	\$4,084.00	\$3,063.00	25%
SRPW	Software License Subscription	Annual Lic 18k Platinum	\$7,249.03	\$6,150.00	16%	\$5,618.00	\$4,214.00	25%
SRPX	Software License Subscription	Annual Lic 24k Platinum	\$8,587.10	\$7,285.00	16%	\$6,655.00	\$4,991.00	25%
SRPY	Software License Subscription	Annual Lic 45k Platinum	\$11,437.42	\$9,703.00	16%	\$8,864.00	\$6,648.00	25%
SRPZ	Software License Subscription	Annual Lic 2k Platinum	\$3,190.97	\$2,707.00	16%	\$2,473.00	\$1,855.00	25%
SRRG	Software License Subscription	2k SmartMatch Platinum - License SRRZ	\$4,510.17	\$3,827.00	16%	\$1,727.00	\$1,295.00	25%
SRRH	Software License Subscription	10k SmartMatch Platinum - License SRRV	\$5,330.20	\$4,522.00	16%	\$2,969.00	\$2,227.00	25%
SRRJ	Software License Subscription	18k SmartMatch Platinum - License SRRW	\$8,914.96	\$7,564.00	16%	\$4,036.00	\$3,027.00	25%
SRRK	Software License Subscription	24k SmartMatch Platinum - License SRRX	\$11,411.14	\$9,681.00	16%	\$4,545.00	\$3,409.00	25%
SRRL	Software License Subscription	45k SmartMatch Platinum - License SRRY	\$13,860.41	\$11,759.00	16%	\$4,682.00	\$3,512.00	25%
SRRT	Software License Subscription	LIC FEE, MOVE UPDATE	\$5,477.42	\$4,647.00	16%	\$4,245.00	\$3,184.00	25%
SRRV	Software License Subscription	Ann Lic 10k SMatch Plat	\$3,830.97	\$3,250.00	16%	\$2,969.00	\$2,227.00	25%
SRRW	Software License Subscription	Ann Lic 18k SMatch Plat	\$5,207.74	\$4,419.00	16%	\$4,036.00	\$3,027.00	25%
SRRX	Software License Subscription	Ann Lic 24k SMatch Plat	\$5,864.52	\$4,975.00	16%	\$4,545.00	\$3,409.00	25%
SRRY	Software License Subscription	Ann Lic 45k SMatch Plat	\$6,041.29	\$5,126.00	16%	\$4,682.00	\$3,512.00	25%
SRRZ	Software License Subscription	Ann Lic 2k SMatch Plat	\$2,228.39	\$1,891.00	16%	\$1,727.00	\$1,295.00	25%
SRUH	Software License Subscription	Lic, UMove Gov't	\$7,818.00	\$6,633.00	16%	\$6,059.00	\$4,544.00	25%
SRV9	Pre-sorting Equipment, Production	Lic Fee, SortEngine	\$0.00	\$0.00	16%	\$500.00	\$375.00	25%
SRVE	Software License Subscription	AUTOSIG VERIFIER 100K BDL	\$12,903.23	\$10,947.00	16%	\$10,000.00	\$7,500.00	25%
SRVF	Software License Subscription	Lic Fee ASV 50k-75k Range	\$10,967.74	\$9,305.00	16%	\$8,500.00	\$6,375.00	25%
SRVG	Software License Subscription	Lic Fee ASV 25k-50k Range	\$7,161.00	\$6,075.00	16%	\$5,550.00	\$4,163.00	25%
SRVH	Software License Subscription	Lic Fee ASV 10k-25k Range	\$3,709.68	\$3,147.00	16%	\$2,875.00	\$2,156.00	25%
SRVJ	Software License Subscription	Lic Fee ASV 1k-10k Range	\$1,548.39	\$1,314.00	16%	\$1,200.00	\$900.00	25%
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	\$15,058.00	\$12,775.00	16%	\$11,330.00	\$8,498.00	25%
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	\$21,689.00	\$18,401.00	16%	\$16,810.00	\$12,608.00	25%
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	\$17,794.00	\$15,096.00	16%	\$13,390.00	\$10,043.00	25%
SRVT	Software License Subscription	Lic Read/Write 24K	\$12,321.00	\$10,454.00	16%	\$9,270.00	\$6,953.00	25%
SRVU	Software License Subscription	Lic 36K SIL OCR In No DRS	\$17,794.00	\$15,096.00	16%	\$13,390.00	\$10,043.00	25%
SRVX	Software License Subscription	ANN LIC USPS FF INT	\$5,477.42	\$4,647.00	16%	\$4,245.00	\$3,184.00	25%
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	\$16,493.00	\$13,993.00	16%	\$8,750.00	\$6,563.00	25%
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	\$542.00	\$460.00	16%	\$420.00	\$315.00	25%
SRWH	Software License Subscription	10k Silver - License SRWV	\$18,768.33	\$15,923.00	16%	\$2,727.00	\$2,045.00	25%
SRWJ	Software License Subscription	18k Silver - License SRWW	\$28,152.49	\$23,884.00	16%	\$4,091.00	\$3,068.00	25%
SRWK	Software License Subscription	24k Silver - License SRWX	\$33,782.99	\$28,662.00	16%	\$4,909.00	\$3,682.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRWL	Software License Subscription	45k Silver - License SRWY	\$45,043.99	\$38,215.00	16%	\$6,545.00	\$4,909.00	25%
SRWV	Software License Subscription	Annual Lic 10k Silver	\$3,518.71	\$2,986.00	16%	\$2,727.00	\$2,045.00	25%
SRWW	Software License Subscription	Annual Lic 18k Silver	\$5,278.71	\$4,478.00	16%	\$4,091.00	\$3,068.00	25%
SRWX	Software License Subscription	Annual Lic 24k Silver	\$6,334.19	\$5,374.00	16%	\$4,909.00	\$3,682.00	25%
SRWY	Software License Subscription	Annual Lic 45k Silver	\$8,445.16	\$7,165.00	16%	\$6,545.00	\$4,909.00	25%
SRYC	Software License Subscription	EZFlats 1st Class Parcels SW	\$8,387.00	\$7,115.00	16%	\$0.00	\$0.00	25%
SRYD	Software License Subscription	EZFlats Priority Mail SW	\$8,387.00	\$7,115.00	16%	\$0.00	\$0.00	25%
SRYH	Software License Subscription	10k SmartMatch Silver - License SRVY	\$4,196.60	\$3,560.00	16%	\$3,427.00	\$2,570.00	25%
SRYJ	Software License Subscription	18k SmartMatch Silver - License SRYW	\$7,319.65	\$6,210.00	16%	\$4,036.00	\$3,027.00	25%
SRYK	Software License Subscription	24k SmartMatch Silver - License SRYX	\$8,937.48	\$7,582.00	16%	\$4,545.00	\$3,409.00	25%
SRYL	Software License Subscription	45k SmartMatch Silver - License SRYY	\$10,763.64	\$9,131.00	16%	\$4,682.00	\$3,512.00	25%
SRYV	Software License Subscription	Ann Lic 10k SMatch Silver	\$4,421.94	\$3,751.00	16%	\$3,427.00	\$2,570.00	25%
SRYW	Software License Subscription	Ann Lic 18k SMatch Silver	\$5,207.74	\$4,419.00	16%	\$4,036.00	\$3,027.00	25%
SRYX	Software License Subscription	Ann Lic 24k SMatch Silver	\$5,864.52	\$4,975.00	16%	\$4,545.00	\$3,409.00	25%
SRYY	Software License Subscription	Ann Lic 45k SMatch Silver	\$6,041.29	\$5,126.00	16%	\$4,682.00	\$3,512.00	25%
SRZA	Software License Subscription	Annual Lic, 2K RAF Platinum	\$10,000.00	\$8,484.00	16%	\$0.00	\$0.00	25%
SRZB	Software License Subscription	SFW-Parascript 20k Clicks	\$7,419.00	\$6,294.00	16%	\$5,750.00	\$4,313.00	25%
SRZE	Software License Subscription	EZ Flats 1st Class Flats SW	\$2,658.00	\$2,255.00	16%	\$1,250.00	\$938.00	25%
SRZF	Software License Subscription	EZ Flats Std Class Flats SW	\$1,613.00	\$1,369.00	16%	\$1,250.00	\$938.00	25%
SRZG	Software License Subscription	EZ Flats Bnd Printed Matter SW	\$1,613.00	\$1,369.00	16%	\$0.00	\$0.00	25%
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	\$1,613.00	\$1,369.00	16%	\$0.00	\$0.00	25%
SRZL	Software License Subscription	2K Plat Inbound, OCR SW	\$12,903.00	\$10,947.00	16%	\$0.00	\$0.00	25%
SRZN	Software License Subscription	EZ Flats IB Application	\$6,452.00	\$5,474.00	16%	\$0.00	\$0.00	25%
SRZR	Software License Subscription	2K Plat Combo, OCR SW	\$22,581.00	\$19,158.00	16%	\$0.00	\$0.00	25%
SRZT	Software License Subscription	EZ Flats Combo Application	\$14,839.00	\$12,590.00	16%	\$0.00	\$0.00	25%
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	\$1,613.00	\$1,369.00	16%	\$0.00	\$0.00	25%
SRZW	Software License Subscription	EZFlats 1st Class Flats SW	\$8,387.00	\$7,115.00	16%	\$1,250.00	\$938.00	25%
SRZX	Software License Subscription	EZFlats Std Cl Flats SW	\$8,387.00	\$7,115.00	16%	\$0.00	\$0.00	25%
SRZY	Software License Subscription	EZFlats Bnd Prntd Mtr SW	\$8,387.00	\$7,115.00	16%	\$0.00	\$0.00	25%
Y3T0	Software License Subscription	Lic Fee, iSite Area Scan Camera	\$2,709.68	\$2,299.00	16%	\$2,155.00	\$1,616.00	25%
Y3T1	Software License Subscription	Lic Fee, iSite Line Scan Camera	\$3,096.77	\$2,627.00	16%	\$2,525.00	\$1,894.00	25%
Y3T2	Software License Subscription	Lic Fee, Add'l Area Scan Camera	\$774.19	\$657.00	16%	\$660.00	\$495.00	25%
Y3T3	Software License Subscription	Lic Fee, Tracking Module	\$1,019.35	\$865.00	16%	\$850.00	\$638.00	25%
Y3T4	Software License Subscription	Lic Fee, Image Archive	\$238.71	\$203.00	16%	\$185.00	\$139.00	25%
Y3T5	Software License Subscription	Lic Fee iData Repair / System	\$2,338.06	\$1,984.00	16%	\$1,815.00	\$1,361.00	25%
Y3T6	Software License Subscription	Lic Fee, iDataRepair Lite	\$1,380.65	\$1,172.00	16%	\$1,070.00	\$803.00	25%
Y3T7	Software License Subscription	Lic Fee, iDataView	\$2,032.26	\$1,724.00	16%	\$1,575.00	\$1,181.00	25%
Y3T8	Software License Subscription	Lic Fee, iData Printer Interfacing	\$258.06	\$219.00	16%	\$200.00	\$150.00	25%
Y3T9	Software License Subscription	Lic Fee LineScan Camera 2k	\$1,096.77	\$930.00	16%	\$865.00	\$649.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3TA	Software License Subscription	Lic Fee LineScan Camera 4k	\$1,290.32	\$1,095.00	16%	\$1,030.00	\$773.00	25%
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	\$6,220.65	\$5,277.00	16%	\$4,825.00	\$3,619.00	25%
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$1,175.48	\$997.00	16%	\$915.00	\$686.00	25%

Envelope Addressing System, Production

Envelope Addressing System, Ink Jet, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3C7	Addressing Production	MCS 4" Array System 2" + 2" Heads	\$25,806.00	\$22,154.00	15%	\$2,650.00	\$2,518.00	5%
Y3CD	Addressing Production	Industrial Mount For Screen-Keyboard	\$968.00	\$831.00	15%	\$75.00	\$71.00	5%
Y3C5	Addressing Production	S-800 Near IR Dryer-9000 Watt	\$10,968.00	\$9,416.00	15%	\$850.00	\$808.00	5%
Y3FN	Addressing Production	56" Flexible Inkjet Transport	\$17,548.00	\$15,065.00	15%	\$1,246.00	\$1,184.00	5%
Y3FT	Addressing Production	30" Dryer bases - Hi Temp	\$5,806.00	\$4,984.00	15%	\$264.00	\$251.00	5%

Tabbers, Production

Tabbers, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3DC	Tabbers Production	PB Tabber	\$29,032.00	\$24,924.00	15%	\$639.00	\$607.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance	
							Years 2-5	% Off MSRP
SD2C	Pre-sorting Equipment, Production	POSTAL+ 1D-2D ENHCD WABCR	\$1,613.00	\$1,181.00	27.5%	\$0.00	\$0.00	5%
SD2D	Pre-Sorting Equipment Production	1D/2D Enhanced WABCR	\$7,742.00	\$5,669.00	27.5%	\$1,500.00	\$1,425.00	5%
SD3D	Pre-Sorting Equipment Production	3D Measurement Option	\$11,497.00	\$8,418.00	27.5%	\$802.00	\$762.00	5%
SDA0	Pre-Sorting Equipment Production	MT3.0 Tray Tag Printer - Dom	\$2,866.00	\$2,099.00	27.5%	\$193.00	\$183.00	5%
SDC0	Pre-Sorting Equipment Production	Automatic Feeder	\$110,244.00	\$80,726.00	27.5%	\$9,124.00	\$8,668.00	5%
SDC2	Pre-Sorting Equipment Production	Manual Feeder Master	\$54,693.00	\$40,049.00	27.5%	\$2,739.00	\$2,602.00	5%
SDC3	Pre-Sorting Equipment Production	Manual Feeder Secondary	\$19,803.00	\$14,501.00	27.5%	\$0.00	\$0.00	5%
SDD0	Pre-Sorting Equipment Production	Camera Section	\$172,774.00	\$126,514.00	27.5%	\$11,448.00	\$10,876.00	5%
SDD2	Pre-Sorting Equipment Production	WOF Scale option	\$52,497.00	\$38,441.00	27.5%	\$4,345.00	\$4,128.00	5%
SDD3	Pre-Sorting Equipment Production	No Scale option	\$3,428.00	\$2,510.00	27.5%	\$0.00	\$0.00	5%
SDD4	Pre-Sorting Equipment Production	Delay Section	\$33,152.00	\$24,275.00	27.5%	\$2,195.00	\$2,085.00	5%
SDD7	Pre-Sorting Equipment Production	DRS, 8K Incoming	\$12,903.00	\$9,449.00	27.5%	\$0.00	\$0.00	5%
SDDD	Pre-sorting Equipment, Production	SFW-8K PLAT DRS	\$4,187.00	\$3,066.00	27.5%	\$4,584.00	\$4,355.00	5%
SDE0	Pre-Sorting Equipment Production	Output Section	\$22,594.00	\$16,545.00	27.5%	\$0.00	\$0.00	5%
SDE1	Pre-sorting Equipment, Production	DM550 DIGITAL MAIL SYS	\$58,710.00	\$42,991.00	27.5%	\$0.00	\$0.00	5%
SDE2	Pre-Sorting Equipment Production	Labeler Section, incl Printer	\$60,471.00	\$44,279.00	27.5%	\$5,005.00	\$4,755.00	5%
SDE3	Pre-Sorting Equipment Production	Inkjet Print Section, incl. Printer	\$60,471.00	\$44,279.00	27.5%	\$2,104.00	\$1,999.00	5%
SDE4	Pre-sorting Equipment, Production	High Capacity Ink System	\$12,903.00	\$9,449.00	27.5%	\$900.00	\$855.00	5%
SDE7	Pre-Sorting Equipment Production	Verifier Area Scan Section, incl. Camera	\$20,600.00	\$15,084.00	27.5%	\$1,705.00	\$1,620.00	5%
SDE9	Pre-Sorting Equipment Production	Standard Cabinet Blower	\$3,156.00	\$2,311.00	27.5%	\$105.00	\$100.00	5%
SDF0	Pre-Sorting Equipment Production	Ramp, plus Last Stacker Kit	\$68,088.00	\$49,858.00	27.5%	\$3,575.00	\$3,396.00	5%
SDF2	Pre-Sorting Equipment Production	Leading Stacker Section	\$39,206.00	\$28,708.00	27.5%	\$3,245.00	\$3,083.00	5%
SDF4	Pre-Sorting Equipment Production	Trailing Stacker Section	\$39,206.00	\$28,708.00	27.5%	\$3,245.00	\$3,083.00	5%
SDG0	Pre-Sorting Equipment Production	Full Tub Conveyors	\$3,987.00	\$2,920.00	27.5%	\$0.00	\$0.00	5%
SDG1	Pre-Sorting Equipment Production	Gravity Output Conveyor	\$997.00	\$730.00	27.5%	\$0.00	\$0.00	5%
SDG2	Pre-Sorting Equipment Production	Left Turn Powered Output Conveyor	\$11,297.00	\$8,272.00	27.5%	\$0.00	\$0.00	5%
SDG3	Pre-Sorting Equipment Production	Right Turn Powered Output Conveyor	\$11,297.00	\$8,272.00	27.5%	\$0.00	\$0.00	5%
SDG4	Pre-sorting Equipment, Production	GRAVITY OUTPUT CONVEYOR	\$12,903.00	\$9,449.00	27.5%	\$900.00	\$855.00	5%
SDG5	Pre-Sorting Equipment Production	Auto Tub Set of 3 Pockets	\$10,965.00	\$8,030.00	27.5%	\$2,599.00	\$2,469.00	5%
SDG6	Pre-Sorting Equipment Production	Tub Label terminal	\$9,659.00	\$7,073.00	27.5%	\$0.00	\$0.00	5%
SDG7	Pre-sorting Equipment, Production	SACK RACK	\$12,903.00	\$9,449.00	27.5%	\$900.00	\$855.00	5%
SDG8	Pre-Sorting Equipment Production	Distributed Label printers	\$3,655.00	\$2,677.00	27.5%	\$385.00	\$366.00	5%
SDH0	Pre-Sorting Equipment Production	Extreme Environment Package	\$22,461.00	\$16,447.00	27.5%	\$0.00	\$0.00	5%
SDJ1	Pre-sorting Equipment, Production	DM8001 190 W MAIL SYS	\$12,903.00	\$9,449.00	27.5%	\$0.00	\$0.00	5%
SDJA	Pre-sorting Equipment, Production	Private Post Software	\$8,387.00	\$6,142.00	27.5%	\$0.00	\$0.00	5%
SDJB	Pre-sorting Equipment, Production	SW US STD OUTGOING	\$12,903.00	\$9,449.00	27.5%	\$0.00	\$0.00	5%
SDLB	Pre-sorting Equipment, Production	VariSort Labeler, 60Hz	\$60,471.00	\$44,279.00	27.5%	\$5,005.00	\$4,755.00	5%
SDMM	Pre-Sorting Equipment Production	Machine Status Monitor	\$1,361.00	\$997.00	27.5%	\$0.00	\$0.00	5%
SDSC	Pre-Sorting Equipment Production	PROFESSIONAL SERVICES	\$12,903.00	\$9,449.00	27.5%	\$0.00	\$0.00	5%
SDSE	Pre-sorting Equipment, Production	Internal RDX Drive to use Acronis Backup Software	\$1,419.00	\$1,039.00	27.5%	\$0.00	\$0.00	5%
SL11	Pre-sorting Equipment, Production	OCR, Silver 18	\$24,720.00	\$18,101.00	27.5%	\$5,794.00	\$5,504.00	5%
SLAS	Pre-sorting Equipment, Production	Auto Signature Verification	\$1,329.00	\$974.00	27.5%	see other ASVs	see other ASVs	
SLCK	Pre-sorting Equipment, Production	Checkbox detection or no signature SW, RV	\$1,548.00	\$1,133.00	27.5%	\$0.00	\$0.00	5%
SLDK	Pre-sorting Equipment, Production	Doubles Detector, Standard	\$9,806.00	\$7,180.00	27.5%	\$0.00	\$0.00	5%
SLP3	Pre-Sorting Equipment Production	Spare Parts Kit, Domestic	\$15,806.00	\$11,574.00	27.5%	\$0.00	\$0.00	5%
SLP4	Pre-Sorting Equipment Production	Consumable Parts Kit, Black	\$1,935.00	\$1,417.00	27.5%	\$0.00	\$0.00	5%
SLP5	Pre-Sorting Equipment Production	Extended Parts Support Domestic	\$12,903.00	\$9,449.00	27.5%	\$0.00	\$0.00	5%
SLR6	Pre-sorting Equipment, Production	U-Turn Kit, Reliant 60hz	\$11,935.00	\$8,740.00	27.5%	\$0.00	\$0.00	5%
SLR8	Pre-sorting Equipment, Production	Internal Air Compressor	\$2,645.00	\$1,937.00	27.5%	\$0.00	\$0.00	5%
SLR9	Pre-sorting Equipment, Production	Doubles Detector-L, Extended Transport	\$9,806.00	\$7,180.00	27.5%	\$0.00	\$0.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SLRA	Pre-sorting Equipment, Production	Imaje Position 3, Imb	\$18,710.00	\$13,701.00	27.5%	\$0.00	\$0.00	5%
SLRB	Pre-sorting Equipment, Production	Imaje Position 3b, Umove/Endorsement	\$18,710.00	\$13,701.00	27.5%	\$0.00	\$0.00	5%
SLS3	Pre-sorting Equipment, Production	Incoming Software	\$968.00	\$709.00	27.5%	\$0.00	\$0.00	5%
SLS4	Pre-sorting Equipment, Production	Outgoing Software	\$1,548.00	\$1,133.00	27.5%	\$0.00	\$0.00	5%
SLS5	Pre-sorting Equipment, Production	OCR, Platinum 18	\$43,837.00	\$32,100.00	27.5%	\$7,957.00	\$7,559.00	5%
SLS9	Pre-sorting Equipment, Production	Reliavote Interface Software	\$1,290.00	\$944.00	27.5%	\$0.00	\$0.00	5%
SLSA	Pre-sorting Equipment, Production	UMOVE Interface Kit	\$6,645.00	\$4,866.00	27.5%	\$0.00	\$0.00	5%
SLSM	Pre-sorting Equipment, Production	Smartmatch Platinum 12	\$6,427.00	\$4,707.00	27.5%	\$5,163.00	\$4,905.00	5%
SLSY	Pre-sorting Equipment, Production	Stacker, 60 Hz DS Reliant	\$23,871.00	\$17,479.00	27.5%	\$0.00	\$0.00	5%
SLV0	Pre-Sorting Equipment Production	Transport (Includes transport, camera, workstationcomputer touch screen monitor)	\$127,742.00	\$93,539.00	27.5%	\$5,784.00	\$5,495.00	5%
SLV2	Pre-Sorting Equipment Production	WABCR	\$5,827.00	\$4,267.00	27.5%	\$3,000.00	\$2,850.00	5%
SLVA	Pre-Sorting Equipment Production	Hand Scanner (1D)	\$710.00	\$520.00	27.5%	\$75.00	\$71.00	5%
SLVB	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB Verifier)	\$12,258.00	\$8,976.00	27.5%	\$613.00	\$582.00	5%
SLVC	Pre-Sorting Equipment Production	Separator Card (Currently handled via software)	\$3,516.00	\$2,574.00	27.5%	\$170.00	\$162.00	5%
SLVD	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Blk	\$12,258.00	\$8,976.00	27.5%	\$613.00	\$582.00	5%
SLVE	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Fluor	\$12,258.00	\$8,976.00	27.5%	\$613.00	\$582.00	5%
SLVF	Pre-sorting Equipment, Production	PB 4.8" Verifier w/cam, Front	\$40,000.00	\$29,290.00	27.5%	\$2,292.00	\$2,177.00	5%
SLVG	Pre-sorting Equipment, Production	PB 4.8" Verifier without camera, Front	\$36,129.00	\$26,456.00	27.5%	\$1,925.00	\$1,829.00	5%
SLVH	Pre-Sorting Equipment Production	Help Desk, Std In/Out	\$6,452.00	\$4,725.00	27.5%	\$5,000.00	\$4,750.00	5%
SLVJ	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, 3-Pen Printer)	\$17,419.00	\$12,755.00	27.5%	\$784.00	\$745.00	5%
SLVK	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, Fluorescent)	\$16,129.00	\$11,811.00	27.5%	\$800.80	\$761.00	5%
SLVL	Pre-sorting Equipment, Production	Tray Tag Printer (PB Citizen)	\$1,355.00	\$992.00	27.5%	\$63.00	\$60.00	5%
SLVM	Pre-sorting Equipment, Production	Selective Opener	\$26,452.00	\$19,370.00	27.5%	\$1,655.00	\$1,572.00	5%
SLVN	Pre-sorting Equipment, Production	BLOWER ASSEMBLY, 60HZ	\$916.00	\$671.00	27.5%	\$46.00	\$44.00	5%
SLVP	Pre-Sorting Equipment Production	Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	\$17,419.00	\$12,755.00	27.5%	\$784.00	\$745.00	5%
SLVR	Pre-Sorting Equipment Production	Router	\$520.00	\$381.00	27.5%	\$100.00	\$95.00	5%
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	\$11,935.00	\$8,740.00	27.5%	\$995.00	\$945.00	5%
SLVT	Pre-Sorting Equipment Production	Thickness Measurement	\$4,452.00	\$3,260.00	27.5%	\$225.00	\$214.00	5%
SLVU	Pre-Sorting Equipment Production	Tray Tag Printer	\$1,677.00	\$1,228.00	27.5%	\$192.00	\$182.00	5%
SLVX	Pre-sorting Equipment, Production	In-line Scale Module	\$76,774.00	\$56,218.00	27.5%	\$4,158.00	\$3,950.00	5%
SLVY	Pre-sorting Equipment, Production	Aliby Scale Kit	\$5,097.00	\$3,732.00	27.5%	\$250.00	\$238.00	5%
SLVZ	Pre-sorting Equipment, Production	Extension Module	\$12,903.00	\$9,449.00	27.5%	\$650.00	\$618.00	5%
SLZ0	Pre-Sorting Equipment Production	Proj Mgt Support/wk.	\$7,097.00	\$5,196.00	27.5%	\$0.00	\$0.00	5%
SLZ1	Pre-Sorting Equipment Production	Installation - OCR/BCR	\$6,452.00	\$4,725.00	27.5%	\$0.00	\$0.00	5%
SLZ2	Pre-Sorting Equipment Production	Installation - incl RV	\$6,452.00	\$4,725.00	27.5%	\$0.00	\$0.00	5%
SR04	Pre-Sorting Equipment Production	ST Pocket Section - Dom	\$21,068.00	\$15,427.00	27.5%	\$1,243.00	\$1,181.00	5%
SR08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	\$21,265.00	\$15,571.00	27.5%	\$0.00	\$0.00	5%
SR0C	Pre-sorting Equipment, Production	Image Archiving	\$7,742.00	\$5,669.00	27.5%	\$0.00	\$0.00	5%
SR0Y	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS	\$23,226.00	\$17,007.00	27.5%	\$1,620.00	\$1,539.00	5%
SR0Z	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS, WITH PC	\$25,871.00	\$18,944.00	27.5%	\$1,805.00	\$1,715.00	5%
SR1B	Pre-sorting Equipment, Production	SFW-24K PLAT OCR W/DRS	\$97,277.00	\$71,231.00	27.5%	\$0.00	\$0.00	5%
SR1F	Pre-sorting Equipment, Production	SFW-36K SIL OCR IO NO DRS	\$186,066.00	\$136,247.00	27.5%	\$0.00	\$0.00	5%
SR1J	Pre-sorting Equipment, Production	SFW-24K SIL OCR IO NO DRS	\$139,548.00	\$102,184.00	27.5%	\$0.00	\$0.00	5%
SR1M	Pre-Sorting Equipment Production	Imaje Bar Code, Printer POS 4	\$23,790.00	\$17,420.00	27.5%	\$1,712.00	\$1,626.00	5%
SR1S	Pre-sorting Equipment, Production	SW-24K SIL OCR OUT NO DRS	\$102,335.00	\$74,935.00	27.5%	\$0.00	\$0.00	5%
SR1T	Pre-sorting Equipment, Production	SFW-24K SIL OCR IN NO DRS	\$79,743.00	\$58,392.00	27.5%	\$0.00	\$0.00	5%
SR1U	Pre-sorting Equipment, Production	SFW-36K PLAT OCR WDRS	\$121,965.00	\$89,309.00	27.5%	\$0.00	\$0.00	5%
SR2C	Pre-Sorting Equipment Production	WABCR in conjunction w/MLOCR	\$10,898.00	\$7,980.00	27.5%	\$0.00	\$0.00	5%
SR2H	Pre-sorting Equipment, Production	TRAY TAG PRINTER FOR MULT	\$2,866.00	\$2,099.00	27.5%	\$301.95	\$287.00	5%
SR2R	Pre-Sorting Equipment Production	ST Selective letter Opener	\$31,065.00	\$22,747.00	27.5%	\$1,769.00	\$1,681.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SR2S	Pre-Sorting Equipment Production	RDS	\$3,806.00	\$2,787.00	27.5%	\$254.00	\$241.00	5%
SR2V	Pre-Sorting Equipment Production	SUPPORT LEVEL 1 HELPDESK	\$12,903.00	\$9,449.00	27.5%	\$10,000.00	\$9,500.00	5%
SR30	Pre-sorting Equipment, Production	IMAJE PRINTER	\$23,791.00	\$17,420.00	27.5%	\$1,712.00	\$1,626.00	5%
SR3C	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW	\$23,097.00	\$16,912.00	27.5%	\$0.00	\$0.00	5%
SR3D	Pre-Sorting Equipment Production	IMB Kit OLY I, Std-Imj FW	\$23,097.00	\$16,912.00	27.5%	\$0.00	\$0.00	5%
SR3E	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra	\$23,097.00	\$16,912.00	27.5%	\$0.00	\$0.00	5%
SR3G	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70	\$46,323.00	\$33,920.00	27.5%	\$0.00	\$0.00	5%
SR3K	Pre-Sorting Equipment Production	IMB Kit Exemplar B w/VPC37	\$14,065.00	\$10,299.00	27.5%	\$0.00	\$0.00	5%
SR3M	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW GE	\$33,419.00	\$24,471.00	27.5%	\$0.00	\$0.00	5%
SR3N	Pre-Sorting Equipment Production	IMB Kit OLY I Std-Imj FW GE	\$33,419.00	\$24,471.00	27.5%	\$0.00	\$0.00	5%
SR3P	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra GE	\$33,419.00	\$24,471.00	27.5%	\$0.00	\$0.00	5%
SR3S	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70 GE	\$56,645.00	\$41,479.00	27.5%	\$0.00	\$0.00	5%
SR3W	Pre-Sorting Equipment Production	Barcode Reader	\$9,702.00	\$7,104.00	27.5%	\$698.00	\$663.00	5%
SR3Z	Pre-Sorting Equipment Production	Barcode Reader with Grading	\$20,025.00	\$14,663.00	27.5%	\$1,552.00	\$1,474.00	5%
SR4H	Pre-Sorting Equipment Production	IMB Kit OLYII IMB Opt - Imj FW	\$23,097.00	\$16,912.00	27.5%	\$0.00	\$0.00	5%
SR4J	Pre-Sorting Equipment Production	IMB Kit Oly I IMB, Std Trident	\$23,097.00	\$16,912.00	27.5%	\$0.00	\$0.00	5%
SR4K	Pre-Sorting Equipment Production	IMB Kit OlyII Std Trident GE	\$33,419.00	\$24,471.00	27.5%	\$0.00	\$0.00	5%
SR4L	Pre-Sorting Equipment Production	IMB Kit Oly I Std Trident GE	\$33,419.00	\$24,471.00	27.5%	\$0.00	\$0.00	5%
SR4P	Pre-Sorting Equipment Production	IMB Kit PTI Explr, IMB Option	\$46,323.00	\$33,920.00	27.5%	\$0.00	\$0.00	5%
SR4S	Pre-Sorting Equipment Production	IMB Kit PTI Explr, Option GE	\$56,645.00	\$41,479.00	27.5%	\$0.00	\$0.00	5%
SR5K	Pre-Sorting Equipment Production	Flats Station Printer (Dom)	\$2,866.00	\$2,099.00	27.5%	\$206.00	\$196.00	5%
SR5L	Pre-Sorting Equipment Production	ST tray tag printers (pair)	\$5,492.00	\$4,022.00	27.5%	\$378.00	\$359.00	5%
SR5M	Pre-sorting Equipment, Production	Report Printer	\$1,806.00	\$1,322.00	27.5%	\$153.00	\$145.00	5%
SR5P	Pre-sorting Equipment, Production	CASE OF STD TRAY TAGS	\$335.00	\$245.00	27.5%	\$0.00	\$0.00	5%
SR5S	Pre-Sorting Equipment Production	Mail Justifier Station	\$1,987.00	\$1,455.00	27.5%	\$0.00	\$0.00	5%
SR5T	Pre-Sorting Equipment Production	STD INST-SORTER-IN/COMBO	\$25,806.00	\$18,896.00	27.5%	\$0.00	\$0.00	5%
SR6G	Pre-Sorting Equipment Production	ST 2-line LCD Displays	\$2,219.00	\$1,625.00	27.5%	\$0.00	\$0.00	5%
SR6J	Pre-Sorting Equipment Production	LVE - LCD monitor (Domestic)	\$2,710.00	\$1,985.00	27.5%	\$397.00	\$377.00	5%
SR7J	Pre-sorting Equipment, Production	Olympus Double Detect	\$15,284.00	\$11,192.00	27.5%	\$134.00	\$127.00	5%
SR7S	Pre-Sorting Equipment Production	Double Detector (Dom & Int'l)	\$15,284.00	\$11,192.00	27.5%	\$140.00	\$133.00	5%
SR7T	Pre-Sorting Equipment Production	STD INST-SORTER-OUTGOING	\$12,903.00	\$9,449.00	27.5%	\$0.00	\$0.00	5%
SR8G	Pre-Sorting Equipment Production	IMB Kit OlyII FW-SW-bracket GE	\$16,645.00	\$12,189.00	27.5%	\$0.00	\$0.00	5%
SR8H	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed GE	\$20,516.00	\$15,023.00	27.5%	\$0.00	\$0.00	5%
SR8M	Pre-Sorting Equipment Production	Oly II ST Base Transport (Dom)	\$202,013.00	\$147,924.00	27.5%	\$15,968.00	\$15,170.00	5%
SR8N	Pre-sorting Equipment, Production	OLY II MULTI TIER TRANSPO	\$246,148.00	\$180,242.00	27.5%	\$22,790.52	\$21,651.00	5%
SR8P	Pre-Sorting Equipment Production	Wireless Hand Scanner	\$6,452.00	\$4,725.00	27.5%	\$300.00	\$285.00	5%
SR8R	Pre-sorting Equipment, Production	Wireless Connectivity Hub	\$581.00	\$425.00	27.5%	\$100.00	\$95.00	5%
SR8S	Pre-sorting Equipment, Production	IMB FULL SERVICE SOFTWARE	\$24,516.00	\$17,952.00	27.5%	\$3,789.00	\$3,600.00	5%
SR8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	\$23,883.00	\$17,488.00	27.5%	\$1,600.00	\$1,520.00	5%
SR8V	Pre-sorting Equipment, Production	IMB FULL SERVICE CSA SOFT	\$10,271.00	\$7,520.00	27.5%	\$0.00	\$0.00	5%
SR8W	Pre-Sorting Equipment Production	TRAINING	\$1,290.00	\$944.00	27.5%	\$0.00	\$0.00	5%
SR8X	Pre-Sorting Equipment Production	INSTALLATION	\$3,226.00	\$2,362.00	27.5%	\$0.00	\$0.00	5%
SR98	Pre-Sorting Equipment Production	Read-Write OCR, 13K	\$53,161.00	\$38,927.00	27.5%	\$0.00	\$0.00	5%
SR9B	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII Std Im FW	\$25,501.00	\$18,673.00	27.5%	\$0.00	\$0.00	5%
SR9C	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII New Supra	\$49,746.00	\$36,427.00	27.5%	\$0.00	\$0.00	5%
SR9K	Pre-Sorting Equipment Production	LED Marquee	\$8,603.00	\$6,299.00	27.5%	\$675.00	\$641.00	5%
SR9Z	Pre-sorting Equipment, Production	SEW-EZ FLATS BPM PARCEL	\$8,387.00	\$6,142.00	27.5%	\$0.00	\$0.00	5%
SR9A9	Pre-Sorting Equipment Production	Extension Section	\$11,297.00	\$8,272.00	27.5%	\$781.00	\$742.00	5%
SR9AE	Pre-sorting Equipment, Production	3D-WEIGHING DETECTOR	\$4,084.00	\$2,991.00	27.5%	\$285.00	\$271.00	5%
SR9AR	Pre-sorting Equipment, Production	SW-36K SIL OCR OUT NO DRS	\$124,929.00	\$91,480.00	27.5%	\$0.00	\$0.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRAV	Pre-Sorting Equipment, Production	Kit, Image Processor	\$9,503.00	\$6,959.00	27.5%	\$0.00	\$0.00	5%
SRAW	Pre-sorting Equipment, Production	SFW-READ/WRITE 24K	\$79,742.00	\$58,391.00	27.5%	\$0.00	\$0.00	5%
SRB4	Pre-sorting Equipment, Production	SFW-36K SIL OCR IN NO DRS	\$112,968.00	\$82,721.00	27.5%	\$0.00	\$0.00	5%
SRB6	Pre-sorting Equipment, Production	IMAGE PROCESSOR KIT	\$9,503.00	\$6,959.00	27.5%	\$0.00	\$0.00	5%
SRBE	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 1	\$23,258.00	\$17,031.00	27.5%	\$17,500.00	\$16,625.00	5%
SRBF	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 5	\$12,959.00	\$9,489.00	27.5%	\$9,750.00	\$9,263.00	5%
SRBG	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 2	\$6,645.00	\$4,866.00	27.5%	\$5,000.00	\$4,750.00	5%
SRBH	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 5	\$1,529.00	\$1,120.00	27.5%	\$1,150.00	\$1,093.00	5%
SRBJ	Pre-Sorting Equipment, Production	Pos 1 ID Tag printer	\$33,492.00	\$24,525.00	27.5%	\$1,712.00	\$1,626.00	5%
SRBK	Pre-Sorting Equipment, Production	Kit, Image Option 120V (Dom)	\$4,320.00	\$3,163.00	27.5%	\$0.00	\$0.00	5%
SRBP	Pre-Sorting Equipment, Production	Pos 2 Redater-Endorse Printer	\$23,790.00	\$17,420.00	27.5%	\$1,712.00	\$1,626.00	5%
SRDF	Pre-Sorting Equipment, Production	Image Server PC for LVE	\$19,935.00	\$14,598.00	27.5%	\$1,434.00	\$1,362.00	5%
SRDK	Pre-Sorting Equipment, Production	Pos 3 FastForward Printer	\$23,790.00	\$17,420.00	27.5%	\$1,712.00	\$1,626.00	5%
SRDL	Pre-sorting Equipment, Production	SFW FAST4WARD 100	\$28,468.00	\$20,845.00	27.5%	\$0.00	\$0.00	5%
SRDS	Pre-sorting Equipment, Production	16STD MULTI-TIER SORT PKT	\$28,387.00	\$20,787.00	27.5%	\$3,002.34	\$2,852.00	5%
SRGH	Pre-Sorting Equipment, Production	ST Std Sorting Racks (1-sect)	\$2,194.00	\$1,607.00	27.5%	\$0.00	\$0.00	5%
SRGL	Pre-sorting Equipment, Production	4-TIER TRAY RACK / EMPTY TRAY	\$10,297.00	\$7,540.00	27.5%	\$0.00	\$0.00	5%
SRGT	Pre-Sorting Equipment, Production	Site Server w-Sequel Server	\$27,102.00	\$19,845.00	27.5%	\$2,184.00	\$2,075.00	5%
SRGW	Pre-sorting Equipment, Production	DIAGNOSTIC SERVER PC	\$4,748.00	\$3,476.00	27.5%	\$497.00	\$472.00	5%
SRGX	Pre-sorting Equipment, Production	LCD MONITOR	\$1,445.00	\$1,058.00	27.5%	\$100.00	\$95.00	5%
SRH8	Pre-Sorting Equipment, Production	Host PC Option	\$6,645.00	\$4,866.00	27.5%	\$0.00	\$0.00	5%
SRHJ	Pre-Sorting Equipment, Production	Intelligence	\$19,935.00	\$14,598.00	27.5%	\$1,900.00	\$1,805.00	5%
SRHR	Pre-sorting Equipment, Production	4-TIER TRAY RACK CONVEYOR	\$512.00	\$375.00	27.5%	\$0.00	\$0.00	5%
SRHT	Pre-Sorting Equipment, Production	Separator cards (100)	\$608.00	\$445.00	27.5%	\$0.00	\$0.00	5%
SRHU	Pre-sorting Equipment, Production	ASSY HW SEPARATOR CARD UP	\$6,452.00	\$4,725.00	27.5%	\$0.00	\$0.00	5%
SRHX	Pre-sorting Equipment, Production	ABSENTEE BALLOT DATA CAP	\$25,806.00	\$18,896.00	27.5%	\$0.00	\$0.00	5%
SRHY	Pre-sorting Equipment, Production	REPORT PKG RELIAVOTE STD	\$25,806.00	\$18,896.00	27.5%	\$0.00	\$0.00	5%
SRIO	Pre-Sorting Equipment, Production	UPS	\$1,524.00	\$1,116.00	27.5%	\$0.00	\$0.00	5%
SRJ1	Pre-Sorting Equipment, Production	Rack for Server	\$6,245.00	\$4,573.00	27.5%	\$0.00	\$0.00	5%
SRJ6	Pre-sorting Equipment, Production	RELIAVOTE TEST DECK	\$5,529.00	\$4,049.00	27.5%	\$430.00	\$409.00	5%
SRJ7	Pre-sorting Equipment, Production	PRECINCT SORT SW	\$20,645.00	\$15,118.00	27.5%	\$0.00	\$0.00	5%
SRJ8	Pre-sorting Equipment, Production	MAILPC SIZE VERIFICATION	\$25,452.00	\$18,638.00	27.5%	\$1,975.00	\$1,876.00	5%
SRJL	Pre-Sorting Equipment, Production	Return Mail Sorter Software	\$13,290.00	\$9,731.00	27.5%	\$0.00	\$0.00	5%
SRJM	Pre-Sorting Equipment, Production	Standard Inbound Pass Software	\$19,935.00	\$14,598.00	27.5%	\$0.00	\$0.00	5%
SRJP	Pre-sorting Equipment, Production	SFW-13K PLAT OCR W/DRS	\$73,097.00	\$53,525.00	27.5%	\$0.00	\$0.00	5%
SRJT	Pre-sorting Equipment, Production	OLYII HC COOLING KIT 115V	\$5,052.00	\$3,700.00	27.5%	\$0.00	\$0.00	5%
SRJZ	Pre-sorting Equipment, Production	SW 13K SIL OCR OUT NO DRS	\$19,775.00	\$14,480.00	27.5%	\$4,635.00	\$4,403.00	5%
SRK3	Pre-sorting Equipment, Production	Smartmatch Silver 12	\$5,305.00	\$3,884.00	27.5%	\$5,163.00	\$4,905.00	5%
SRK6	Pre-sorting Equipment, Production	SFW-13K SIL OCR IN NO DRS	\$46,516.00	\$34,061.00	27.5%	\$0.00	\$0.00	5%
SRKH	Pre-sorting Equipment, Production	SFW-13K SIL OCR IO NO DRS	\$19,777.00	\$14,481.00	27.5%	\$0.00	\$0.00	5%
SRL1	Pre-sorting Equipment, Production	OCR, Platinum 12	\$36,751.00	\$26,910.00	27.5%	\$6,296.00	\$5,981.00	5%
SRLB	Pre-sorting Equipment, Production	Image Archive	\$8,387.00	\$6,142.00	27.5%	\$0.00	\$0.00	5%
SRLW	Pre-sorting Equipment, Production	TDI CAMERA FOR NEW BUILD	\$23,923.00	\$17,517.00	27.5%	\$1,669.00	\$1,586.00	5%
SRM5	Pre-Sorting Equipment, Production	Kit, 4.8" AIM BCR, Front/Stamp Leading	\$21,785.00	\$15,952.00	27.5%	\$1,568.00	\$1,490.00	5%
SRM6	Pre-Sorting Equipment, Production	Kit, 4.8" Postal BCR, Front/Stamp Leading	\$32,226.00	\$23,598.00	27.5%	\$2,318.00	\$2,202.00	5%
SRM7	Pre-Sorting Equipment, Production	Kit, Barcode Camera, Back/Stamp Trailing	\$24,107.00	\$17,653.00	27.5%	\$1,734.00	\$1,647.00	5%
SRM8	Pre-Sorting Equipment, Production	Kit, Barcode Camera, Front/Stamp Leading	\$18,299.00	\$13,400.00	27.5%	\$1,317.00	\$1,251.00	5%
SRM9	Pre-Sorting Equipment, Production	Kit, Oly II Camera Link Hardware	\$2,684.00	\$1,965.00	27.5%	\$194.00	\$184.00	5%
SRMB	Pre-sorting Equipment, Production	UMOVE PC, EZ FLATS	\$1,548.00	\$1,133.00	27.5%	\$400.00	\$380.00	5%
SRMH	Pre-Sorting Equipment, Production	UMOVE SPARE PARTS BUNDLE	\$1,017.00	\$744.00	27.5%	\$0.00	\$0.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRMT	Pre-Sorting Equipment Production	Move Update Kit	\$7,742.00	\$5,669.00	27.5%	\$4,245.00	\$4,033.00	5%
SRMV	Pre-Sorting Equipment Production	Move Update Option	\$8,710.00	\$6,378.00	27.5%	\$1,999.00	\$1,899.00	5%
SRMX	Pre-Sorting Equipment Production	MOVE UPDATE INSTALL FEE	\$1,935.00	\$1,417.00	27.5%	\$0.00	\$0.00	5%
SRMY	Pre-Sorting Equipment Production	Move Update Conversion Kit	\$6,452.00	\$4,725.00	27.5%	\$287.00	\$273.00	5%
SRNP	Pre-sorting Equipment, Production	SFW-8K PLAT OCR OUT INTL	\$66,452.00	\$48,660.00	27.5%	\$9,888.00	\$9,394.00	5%
SRNU	Pre-Sorting Equipment Production	MOVE UPDATE OPTION	\$8,710.00	\$6,378.00	27.5%	\$1,999.00	\$1,899.00	5%
SRNY	Pre-sorting Equipment, Production	SFW-EZ FLATS STD PARCEL	\$1,613.00	\$1,181.00	27.5%	\$0.00	\$0.00	5%
SRNZ	Pre-sorting Equipment, Production	SW - EZ Flats Std Parcel	\$8,387.00	\$6,142.00	27.5%	\$0.00	\$0.00	5%
SROX	Pre-sorting Equipment, Production	Checkbox detection	\$1,548.00	\$1,133.00	27.5%	\$0.00	\$0.00	5%
SRPA	Pre-Sorting Equipment Production	PRINTER POS 1 FLUOR	\$35,960.00	\$26,332.00	27.5%	\$0.00	\$0.00	5%
SRPB	Pre-Sorting Equipment Production	PRINTER POS 2 ENDORSE	\$24,783.00	\$18,148.00	27.5%	\$195.00	\$185.00	5%
SRPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	\$23,790.00	\$17,420.00	27.5%	\$185.00	\$176.00	5%
SRRB	Pre-Sorting Equipment Production	S/A Binarizer	\$5,000.00	\$3,661.00	27.5%	\$0.00	\$0.00	5%
SRS1	Pre-sorting Equipment, Production	BASE RELIAVOTE SORTER SIT	\$22,452.00	\$16,441.00	27.5%	\$1,378.00	\$1,309.00	5%
SRS2	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed	\$10,194.00	\$7,465.00	27.5%	\$0.00	\$0.00	5%
SRS5	Pre-Sorting Equipment Production	IMB UPG INSTALLATION	\$1,290.00	\$944.00	27.5%	\$0.00	\$0.00	5%
SRS6	Pre-Sorting Equipment Production	IMB Kit OlyII FW, SW & bracket	\$6,323.00	\$4,630.00	27.5%	\$0.00	\$0.00	5%
SRSC	Pre-Sorting Equipment Production	Separator Card Option	\$12,302.00	\$9,008.00	27.5%	\$0.00	\$0.00	5%
SRS5	Pre-sorting Equipment, Production	Hardware, Domestic or Reliavote	\$20,903.00	\$15,307.00	27.5%	\$2,184.00	\$2,075.00	5%
SRSU	Pre-sorting Equipment, Production	No Signature Detection	\$1,097.00	\$803.00	27.5%	\$0.00	\$0.00	5%
SRT3	Pre-Sorting Equipment Production	MT3.0 Base Transport - Dom	\$252,383.00	\$184,808.00	27.5%	\$19,459.00	\$18,486.00	5%
SRT4	Pre-Sorting Equipment Production	ELEVATOR MULTI-TIER 3.0	\$0.00	\$0.00	27.5%	\$3,490.00	\$3,316.00	5%
SRT5	Pre-Sorting Equipment Production	MT3.0 Pocket Section - Dom	\$43,858.00	\$32,115.00	27.5%	\$3,156.00	\$2,998.00	5%
SRT6	Pre-Sorting Equipment Production	MT Selective Letter Opener	\$46,387.00	\$33,967.00	27.5%	\$2,660.00	\$2,527.00	5%
SRTD	Pre-sorting Equipment, Production	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	\$1,245.00	\$912.00	27.5%	\$0.00	\$0.00	5%
S RTE	Pre-Sorting Equipment Production	Tray Conveyor, Flex Tier Pkts	\$3,419.00	\$2,504.00	27.5%	\$0.00	\$0.00	5%
SRT H	Pre-Sorting Equipment Production	Flex Tier Pockets, 2-Tier	\$29,871.00	\$21,873.00	27.5%	\$2,315.00	\$2,199.00	5%
SRTL	Pre-Sorting Equipment Production	Flex Tier Pockets, 3-Tier	\$37,548.00	\$27,494.00	27.5%	\$2,910.00	\$2,765.00	5%
S RUC	Pre-Sorting Equipment Production	PC, UMove Gov't	\$7,818.00	\$5,725.00	27.5%	\$900.00	\$855.00	5%
S RUE	Pre-Sorting Equipment Production	Move Update Kit	\$25,888.00	\$18,957.00	27.5%	\$900.00	\$855.00	5%
S RV1	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	\$381,568.00	\$279,403.00	27.5%	\$0.00	\$0.00	5%
S RV6	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, BARCODE, OLYMPUS	\$34,355.00	\$25,156.00	27.5%	\$2,396.00	\$2,276.00	5%
S RV7	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, ID TAG, OLYMPUS	\$12,448.00	\$9,115.00	27.5%	\$868.00	\$825.00	5%
S RVA	Pre-sorting Equipment, Production	Sort Engine Software	\$1,613.00	\$1,181.00	27.5%	\$0.00	\$0.00	5%
S RXL	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	\$600.00	\$439.00	27.5%	\$0.00	\$0.00	5%
S RXS	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	\$600.00	\$439.00	27.5%	\$0.00	\$0.00	5%
S RYC	Pre-sorting Equipment, Production	EZFLATS 1ST CL PARCELS SW	\$8,387.00	\$6,142.00	27.5%	\$0.00	\$0.00	5%
S RYD	Pre-sorting Equipment, Production	EZ FLATS PRIORITY MAIL SW	\$8,387.00	\$6,142.00	27.5%	\$0.00	\$0.00	5%
S RZ0	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	\$60,332.00	\$44,178.00	27.5%	\$13,500.00	\$12,825.00	5%
S RZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	\$18,084.00	\$13,242.00	27.5%	\$750.00	\$713.00	5%
S RZ2	Pre-Sorting Equipment Production	EZ Flats Site Server Kit	\$10,850.00	\$7,945.00	27.5%	\$0.00	\$0.00	5%
S RZ3	Pre-Sorting Equipment Production	EZFlats Manual Sort case	\$603.00	\$441.00	27.5%	\$0.00	\$0.00	5%
S RZ4	Pre-Sorting Equipment Production	EZFlats Hi-Density Insert Case	\$603.00	\$441.00	27.5%	\$0.00	\$0.00	5%
S RZ5	Pre-Sorting Equipment Production	EZFlats 2K RAF Plat&Parascript	\$11,290.00	\$8,267.00	27.5%	\$0.00	\$0.00	5%
S RZ6	Pre-Sorting Equipment Production	EZ FLATS FULL SVC PLN OPT	\$9,677.00	\$7,086.00	27.5%	\$7,500.00	\$7,125.00	5%
S RZ7	Pre-Sorting Equipment Production	EZ FLATS SELF SVC HLP DSK	\$323.00	\$236.00	27.5%	\$0.00	\$0.00	5%
S RZ8	Pre-Sorting Equipment Production	EZFlats Spare Kit Base Transport	\$7,742.00	\$5,669.00	27.5%	\$0.00	\$0.00	5%
S RZA	Pre-sorting Equipment, Production	SFW-2K PLAT OCR W/DRS	\$10,000.00	\$7,323.00	27.5%	\$0.00	\$0.00	5%
S RZB	Pre-sorting Equipment, Production	SFW PARASCRIPT BUNDLE 20K	\$7,419.00	\$5,433.00	27.5%	\$5,750.00	\$5,463.00	5%
S RZC	Pre-Sorting Equipment Production	EZ FLATS INSTALLATION SVC	\$9,677.00	\$7,086.00	27.5%	\$0.00	\$0.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRZF	Pre-sorting Equipment, Production	EZ FLATS STD CLASS SW	\$1,613.00	\$1,181.00	27.5%	\$1,250.00	\$1,188.00	5%
SRZG	Pre-sorting Equipment, Production	EZ FLATS BND PRNTD MATTER	\$1,613.00	\$1,181.00	27.5%	\$0.00	\$0.00	5%
SRZH	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS PARCEL	\$1,613.00	\$1,181.00	27.5%	\$0.00	\$0.00	5%
SRZJ	Pre-Sorting Equipment Production	EZFlats Spare Kit/Stkr Section	\$968.00	\$709.00	27.5%	\$0.00	\$0.00	5%
SRZK	Pre-Sorting Equipment Production	EZ Flats Air Compressor	\$7,088.00	\$5,190.00	27.5%	\$605.00	\$575.00	5%
SRZL	Pre-sorting Equipment, Production	2K PLAT INBOUND, OCR SW	\$12,903.00	\$9,449.00	27.5%	\$0.00	\$0.00	5%
SRZM	Pre-Sorting Equipment Production	2K Plat Inbound, OCR Maint.	\$5,161.00	\$3,779.00	27.5%	\$0.00	\$0.00	5%
SRZN	Pre-sorting Equipment, Production	EZ FLATS IB APPLICATION	\$6,452.00	\$4,725.00	27.5%	\$0.00	\$0.00	5%
SRZP	Pre-Sorting Equipment Production	EZ Flats IB SMA/Helpdesk	\$10,323.00	\$7,559.00	27.5%	\$0.00	\$0.00	5%
SRZR	Pre-sorting Equipment, Production	2K PLAT COMBO, OCR SW	\$22,581.00	\$16,535.00	27.5%	\$0.00	\$0.00	5%
SRZS	Pre-Sorting Equipment Production	2K Plat Combo, OCR Maint.	\$11,935.00	\$8,740.00	27.5%	\$0.00	\$0.00	5%
SRZT	Pre-sorting Equipment, Production	EZ FLAT COMBO APPLICATION	\$14,839.00	\$10,866.00	27.5%	\$0.00	\$0.00	5%
SRZU	Pre-Sorting Equipment Production	EZ Flats Combo SMA/Helpdesk	\$12,258.00	\$8,976.00	27.5%	\$0.00	\$0.00	5%
SRZW	Pre-sorting Equipment, Production	EZ , 1ST CLASS FLATS SW	\$8,387.00	\$6,142.00	27.5%	\$1,250.00	\$1,188.00	5%
SRZX	Pre-sorting Equipment, Production	EZ STD CI FLATS SW	\$8,387.00	\$6,142.00	27.5%	\$0.00	\$0.00	5%
SRZY	Pre-sorting Equipment, Production	EZFLATS BND PRNTD MTR SW	\$8,387.00	\$6,142.00	27.5%	\$0.00	\$0.00	5%
ST8T	Pre-sorting Equipment, Production	Full Service IMB	\$24,903.00	\$18,236.00	27.5%	\$5,789.00	\$5,500.00	5%
STPS	Pre-Sorting Equipment Production	CIJ Printer Support Kit	\$4,319.00	\$3,162.00	27.5%	\$0.00	\$0.00	5%
STS4	Pre-sorting Equipment, Production	Stacker 60Hz	\$36,129.00	\$26,456.00	27.5%	\$3,480.00	\$3,306.00	5%
STSA	Pre-sorting Equipment, Production	LDU 60Hz	\$90,323.00	\$66,139.00	27.5%	\$8,700.00	\$8,265.00	5%
STSN	Pre-sorting Equipment, Production	LED Monitors	\$3,032.00	\$2,220.00	27.5%	\$292.00	\$277.00	5%
STSP	Pre-sorting Equipment, Production	Label Printer, MT 5.0	\$3,188.00	\$2,334.00	27.5%	\$307.00	\$292.00	5%
STV1	Pre-Sorting Equipment Production	Feeder, High Speed Letter	\$162,428.00	\$118,938.00	27.5%	\$15,649.00	\$14,867.00	5%
STV2	Pre-Sorting Equipment Production	Feeder, Mixed Mail	\$167,200.00	\$122,432.00	27.5%	\$16,106.79	\$15,301.00	5%
STV3	Pre-Sorting Equipment Production	Integrated Air Compressor Option	\$7,526.00	\$5,511.00	27.5%	\$525.00	\$499.00	5%
STV4	Pre-Sorting Equipment Production	3D Measurement	\$5,761.00	\$4,219.00	27.5%	\$402.00	\$382.00	5%
STV5	Pre-Sorting Equipment Production	4.8" Verifier w/cam, Back	\$26,881.00	\$19,684.00	27.5%	\$2,291.67	\$2,177.00	5%
STV6	Pre-Sorting Equipment Production	Separator Card Option	\$1,028.00	\$752.00	27.5%	\$0.00	\$0.00	5%
STV7	Pre-Sorting Equipment Production	Double Feed Detection	\$23,920.00	\$17,515.00	27.5%	\$2,304.31	\$2,189.00	5%
STVA	Pre-Sorting Equipment Production	Base Transport, Short	\$37,151.00	\$27,203.00	27.5%	\$3,578.85	\$3,400.00	5%
STVB	Pre-Sorting Equipment Production	Base Transport, Medium	\$62,957.00	\$46,100.00	27.5%	\$6,064.85	\$5,762.00	5%
STVC	Pre-Sorting Equipment Production	Base Transport, Long	\$101,667.00	\$74,446.00	27.5%	\$9,793.85	\$9,304.00	5%
STVD	Pre-Sorting Equipment Production	Alibi Storage Option	\$6,564.00	\$4,807.00	27.5%	\$0.00	\$0.00	5%
STVE	Pre-Sorting Equipment Production	Base Transport Med - Postjet	\$67,484.00	\$49,415.00	27.5%	\$14,567.00	\$13,839.00	5%
STVF	Pre-Sorting Equipment Production	In-line WOF Scale Module	\$175,357.00	\$128,405.00	27.5%	\$10,872.00	\$10,328.00	5%
STVG	Pre-Sorting Equipment Production	Sing-Tier Interface 60hz	\$49,434.00	\$36,198.00	27.5%	\$4,762.00	\$4,524.00	5%
STVJ	Pre-Sorting Equipment Production	Multi Tier Interface w/Elevator 60hz	\$102,357.00	\$74,951.00	27.5%	\$9,860.00	\$9,367.00	5%
STVL	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	\$600.00	\$439.00	27.5%	\$0.00	\$0.00	5%
STVM	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	\$600.00	\$439.00	27.5%	\$0.00	\$0.00	5%
STVR	Pre-Sorting Equipment Production	4.8" Verifier, Back	\$22,581.00	\$16,535.00	27.5%	\$1,925.00	\$1,829.00	5%
STVS	Pre-Sorting Equipment Production	1" Verifier, Black Back	\$6,409.00	\$4,699.00	27.5%	\$671.00	\$637.00	5%
STVT	Pre-Sorting Equipment Production	1" Verifier, Fluor, Back	\$13,119.00	\$9,606.00	27.5%	\$671.00	\$637.00	5%
STVU	Pre-Sorting Equipment Production	Printer, Hi Def Domino	\$156,168.00	\$114,354.00	27.5%	\$20,430.00	\$19,409.00	5%
STVV	Pre-Sorting Equipment Production	4.8" Verifier w/cam Front	\$26,881.00	\$19,684.00	27.5%	\$2,291.67	\$2,177.00	5%
STVW	Pre-Sorting Equipment Production	4.8" Verifier, Front	\$22,581.00	\$16,535.00	27.5%	\$1,925.00	\$1,829.00	5%
STVX	Pre-Sorting Equipment Production	1.0" Verifier Black, Front side	\$9,702.00	\$7,104.00	27.5%	\$671.00	\$637.00	5%
STVY	Pre-Sorting Equipment Production	1" Verifier Fluor, Front	\$13,119.00	\$9,606.00	27.5%	\$671.00	\$637.00	5%
STW1	Pre-Sorting Equipment Production	Printer, Black CIJ, Back	\$23,790.00	\$17,420.00	27.5%	\$1,712.00	\$1,626.00	5%
STW2	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Back	\$33,492.00	\$24,525.00	27.5%	\$1,712.00	\$1,626.00	5%
STW3	Pre-Sorting Equipment Production	Printer, 24K HP UJ, Back	\$16,348.00	\$11,971.00	27.5%	\$1,393.88	\$1,324.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
STW6	Pre-Sorting Equipment Production	Printer, Black Cij, Front	\$19,258.00	\$14,102.00	27.5%	\$1,712.00	\$1,626.00	5%
STW7	Pre-Sorting Equipment Production	Printer, Fluor Cij, Front	\$23,790.00	\$17,420.00	27.5%	\$1,712.00	\$1,626.00	5%
STW8	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Front	\$16,348.00	\$11,971.00	27.5%	\$1,393.88	\$1,324.00	5%
STWF	Pre-sorting Equipment, Production	SELECT OPENER UNIVERSAL	\$90,404.00	\$66,198.00	27.5%	\$6,306.00	\$5,991.00	5%
STWG	Pre-Sorting Equipment Production	Kit, High Rail Guide, Long Transport	\$3,226.00	\$2,362.00	27.5%	\$0.00	\$0.00	5%
STWH	Pre-Sorting Equipment Production	Kit, High Rail Guide, Short Transport	\$2,151.00	\$1,575.00	27.5%	\$0.00	\$0.00	5%
STWJ	Pre-Sorting Equipment Production	Kit, High Rail Guide, Med Transport	\$2,581.00	\$1,890.00	27.5%	\$0.00	\$0.00	5%
STWK	Pre-Sorting Equipment Production	Kit, High Rail Guide, Selective Opener	\$2,151.00	\$1,575.00	27.5%	\$0.00	\$0.00	5%
STWL	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale w/o meter	\$1,613.00	\$1,181.00	27.5%	\$0.00	\$0.00	5%
STWM	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale and Meter Module	\$2,151.00	\$1,575.00	27.5%	\$0.00	\$0.00	5%
STWN	Pre-Sorting Equipment Production	Kit, High Rail Guide, Domino Printer Module	\$1,613.00	\$1,181.00	27.5%	\$0.00	\$0.00	5%
STWP	Pre-Sorting Equipment Production	Kit, High Rail Guide, Addtl I/O	\$1,613.00	\$1,181.00	27.5%	\$0.00	\$0.00	5%
STWW	Pre-Sorting Equipment Production	Addtl Workstation Monitor	\$813.00	\$595.00	27.5%	\$0.00	\$0.00	5%
STX4	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	\$37,742.00	\$27,637.00	27.5%	\$0.00	\$0.00	5%

## Installation-Assembly-Production

### NO VOLUME OR TERM DISCOUNTS INCLUDED

Installation-Assembly, Production Only	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Hourly rate - Total number of hours agreed to in writing by both parties before any Installation work is started.	\$180/hr.
Hourly rate for Installation performed outside business hours, weekends, and holidays. Total number of hours agreed to in writing by both parties before any Installation work is started	\$540/hr.

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508  
OR  
P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-6500  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 1 of 5	ORDER DATE 01/12/15
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS: PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CONNECTICUT 06926-0700	

THE CONTRACT PERIOD IS:

**OCTOBER 12, 2014 THROUGH OCTOBER 11, 2016**

THIS CONTRACT HAS BEEN AMENDED PER THE FOLLOWING INFORMATION:

NO ACTION ON THE PART OF THE VENDOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE EQUIPMENT OR SUPPLIES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE EQUIPMENT OR SUPPLIES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR ITEMS FROM OTHERS SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE VENDOR AND THE STATE OF NEBRASKA.

Originally awarded from WSCA Contract ADSP011-00000411-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period October 12, 2014 through October 11, 2016.

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, contact Annette Walton, State Purchasing Bureau at 402-471-8889.

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The WSCA/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The WSCA/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Bill Walter, Government Chanel Manager  
Pitney Bowes West Region  
Phone: 480-206-2984  
Fax: 203-460-3827  
E-Mail: bill.walter@pb.com

Vendor Contact: Billing Questions:  
Phone: 877-213-7292 X 5275  
Fax: 203-460-3770  
E-Mail: terry.odell@pb.com

*Annette Walton* 1/13/15 KS 1/13/15  
BUYER  
1-14-15  
MATERIEL ADMINISTRATOR

# STATE OF NEBRASKA CONTRACT AMENDMENT

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 1526 K Street, Suite 130  
 Lincoln, Nebraska 68508  
 OR  
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**CONTRACT NUMBER**  
**13578 OC**

PAGE 2 of 5	ORDER DATE 01/12/15
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Vendor Contact: Contract Signatures:  
 Arthur E. Adams  
 Phone: 203-351-7866  
 E-Mail: art.adams@pb.com

This is the second renewal of the contract as amended. (djo 10/02/14)

Amendment four (4) as attached. (djo 10/02/14)

Amendment five (5) as attached. (bl 01/12/15)

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
1	601-0, 4 PT EZ SEAL SEALING SOLUTION	150.0000	EA	40.7900
2	601-7, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	5.9400
3	601-9M, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	15.2900
4	603-1 EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
5	603-2 EZ SEAL SEALING SOLUTION TAPE	150.0000	EA	32.2900
6	604-1, 32 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
7	604-2, 12 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	41.6400
8	605-0, 5 GAL EZ SEAL SEALING SOLUTION	150.0000	EA	73.0900
9	607-0, 50 EZ SEAL SEALING SOLUTION	150.0000	EA	450.4900
10	608-0, 1/2 EZ SEAL SEALING SOLUTION	150.0000	EA	50.1400
11	610-7 POSTAGE TAPE ROLLS	150.0000	EA	60.3400
12	612-0 POSTAGE METER TAPE	150.0000	EA	33.1400

  
 BUYER INITIALS  
R43500NISM0001 100500

# STATE OF NEBRASKA CONTRACT AMENDMENT

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PAGE 3 of 5	ORDER DATE 01/12/15
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
13	612-7 POSTAGE METER TAPE	150.0000	EA	33.1400
14	612-9 POSTAGE TAPE SHEETS	150.0000	EA	12.7400
15	620-9 POSTAGE TAPE SHEETS	150.0000	EA	33.1400
16	625-0 POSTAGE METER TAPE	150.0000	EA	39.0900
17	627-2 POSTAGE METER TAPE	150.0000	EA	51.8400
18	627-8 POSTAGE METER TAPE	150.0000	EA	70.5400
19	621-1 RED INK CARTRIDGE	150.0000	EA	87.5400
20	765-0 PITNEY BOWES METER INK	150.0000	EA	80.7400
21	765-3 RED INK CARTRIDGE	150.0000	EA	80.7400
22	765-9 RED INK CARTRIDGE	150.0000	EA	65.4400
23	766-8, 1-5 QUANTITY RED INK CARTRIDGE	150.0000	EA	141.9400
24	766-8, 6-11 QUANTITY RED INK CARTRIDGE	150.0000	EA	133.5900
25	766-8, 12-14 QUANTITY RED INK CARTRIDGE	150.0000	EA	125.2400
26	767-8, +25 QUANTITY RED INK CARTRIDGE	150.0000	EA	116.8900
27	767-S POST PERFECT RIBBON CASSETTE	150.0000	EA	53.5400
28	768-1	150.0000	EA	140.2400

*AW*  
 BUYER INITIALS  
R43505[NISM0001 106506

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
 1526 K Street, Suite 130  
 Lincoln, Nebraska 68508  
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**CONTRACT NUMBER**  
**13578 OC**

PAGE 4 of 5	ORDER DATE 01/12/15
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
	BLACK INK CARTRIDGE			
29	768-2 RED FLOURESCENT INK CARTRIDGE	150.0000	EA	152.9900
30	768-3 TAGGER INK FOR MACHINE SERIES	150.0000	EA	55.2400
31	769-0 RED INK CARTRIDGE	150.0000	EA	36.5400
32	769-3 RED INK CARTRIDGE	150.0000	EA	97.7400
33	772-1 DM INFINITY SERIES BLACK INK	150.0000	EA	174.4600
34	772-2 DM INFINITY SERIES BLACK INK	150.0000	EA	331.4900
35	793-5 RED INK CARTRIDGE, FOR MACHINE	150.0000	EA	61.1900
36	797-0 PITNEY BOWES MAILSTATION RED	150.0000	EA	42.4900
37	797-M MAILSTATION 2 (K7M0) RED INK	150.0000	EA	46.7400
38	613-H SELF-ADHESIVE POSTAGE TAPE	150.0000	EA	80.7400
39	610-R GUMMED POSTAGE TAPE ROLLS	150.0000	EA	59.4900
40	787-0 CONNECT+RED FLUORESCENT INK	150.0000	EA	84.9900
41	787-8 CONNECT+RED FLUORESCENT INK	150.0000	EA	101.9900
42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R CONNECT+RED FLUORESCENT PRINT	150.0000	EA	76.4900

  
 BUYER INITIALS  
R43506/NISM0601 100506

# STATE OF NEBRASKA CONTRACT AMENDMENT

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 P.O. Box 94847  
 Lincoln, Nebraska 68509-4847  
 Telephone: (402) 471-6500  
 Fax: (402) 471-2089

PAGE 5 of 5	ORDER DATE 01/12/15
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
44	787-3 CONNECT+BLACK INK CARTRIDGE	150.0000	EA	50.9900
45	78P-K CONNECT+BLACK INK CARTRIDGE	150.0000	EA	101.9900
46	78P-B CONNECT+BLACK PRINT HEAD	150.0000	EA	76.4900
47	79P-W CONTAINS: INK PAD, PLASTIC	150.0000	EA	8.4900
48	LEASED EQUIPMENT	200,000.0000	\$	1.0000
49	RENTAL EQUIPMENT MONTH TO MONTH	5,000.0000	\$	1.0000
50	PURCHASED EQUIPMENT	5,000.0000	\$	1.0000
51	SUPPLIES	5,000.0000	\$	1.0000
52	MAINTENANCE	5,000.0000	\$	1.0000
53	SOFTWARE	5,000.0000	\$	1.0000
54	USPS POSTAGE METER RENTAL	5,000.0000	\$	1.0000

  
 BUYER INITIALS  
R43500INISM0001 100500

**PARTICIPATING ADDENDUM  
AMENDMENT FIVE**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

Pitney Bowes Inc.

Master Agreement No: ADSP011-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 1 of 3

**THIS AMENDMENT** is by and between the State of Nebraska ("Participating State/Entity"), and Pitney Bowes Inc. (Contractor).

**WHEREAS**, the Lead State (Arizona) has a Contract with the Contractor identified as ADSP011-00000411-7 to provide mailing equipment and supplies. The State has entered into a Participating Addendum with the Contractor identified as 13578 OC.

**WHEREAS**, the terms of the Contract specifically state that the contract may be amended per agreement by both parties. The State of Nebraska wishes to continue to take advantage of existing contract.

**NOW, THEREFORE**, it is agreed by the parties to amend the Contract as follows:

Delete and replace the Contractor Contact information with the following:

For Payment Addresses See Attachment D.

5. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name	Arthur E Adams, Jr. Director State and Local Contracts
Address	Pitney Bowes, Inc. 3001 Summer St. Stamford, CT 06926
Telephone	(203) 351-7866
Fax	(203) 460-3827
E-mail	art.adams@pb.com

Contractor - Government Channel Manager

Name	Bill Walter
Address	Pitney Bowes, Inc.

**PARTICIPATING ADDENDUM  
AMENDMENT FIVE**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

MASTER AGREEMENT  
Pitney Bowes Inc.  
Master Agreement No: ADSP011-00000411-7  
(hereinafter "Contractor")

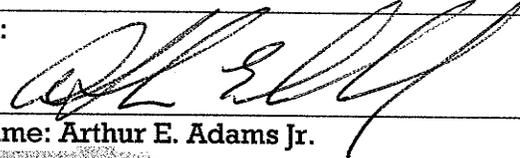
And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 3 of 3

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of Nebraska	Contractor: Pitney Bowes, Inc
By: 	By: 
Name: Bo Botelho	Name: Arthur E. Adams Jr.
Title: AS Material Administrator	Title: Director State and Local Contracts
Date: 1-19-15	Date: 1/7/2015

For questions on executing a participating addendum, please contact:

WSCA-NASPO	
Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	thay@wsca-naspo.org

**[Please email fully executed PDF copy of this document to  
PA@wsca-naspo.org to support documentation of participation and  
posting in appropriate data bases]**

**Pitney Bowes Inc.**

**State of Nebraska Contract 13578 OC**

**BUSINESS ADDRESSES**

Corporate:  
3001 Summer St.  
Stamford, CT 06926-0700

**REMITTANCE ADDRESS (For Sale, Rental, Supplies, and Services Payments)**

Pitney Bowes Inc.  
PO Box 371896  
Pittsburgh, PA 15250-7896

Address Overnight:  
Pitney Bowes Inc.  
Attn: Box 371896  
500 Ross Street Suite 154-0470  
Pittsburgh, PA 15262-0001

**REMITTANCE ADDRESS (For Lease Payments)**

Pitney Bowes Global Financial Services LLC  
PO Box 371887  
Pittsburgh, PA 15250-7887

Address Overnight:  
Pitney Bowes Global Financial Services LLC  
Attn: Box 371887  
500 Ross Street Suite 154-0470  
Pittsburgh, PA 15262-0001

Please refer to the following link for ACH and Fed Wire payment Instructions:

ACH payment instructions: <http://support.pb.com/ekip/index?page=content&id=FA2427>

Fed Wire instructions: <http://support.pb.com/ekip/index?page=content&id=FA2646>



## Contract Change Order Summary

Contract No.: ADSPO12-015487

Change Order No.: 08

Date: July 22, 2015

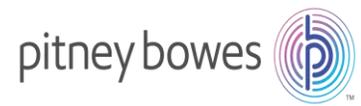
State of Arizona  
State Procurement Office  
100 N. 15<sup>TH</sup> Avenue, Suite 201  
Phoenix, AZ 85007

1. The attached "**Pitney Bowes Pricelist 7.22.2015**" replaces "5 6 15 WSCA Price Book MPA ADSPO11-00000411-7 A7.pdf" in the attachments tab of ProcureAZ.
2. 5 6 15 WSCA Price Book MPA ADSPO11-00000411-7 A7.pdf new price book was provided effective 5/18/15 to incorporate newly offered discounts set forth in amendment 7. In doing so, the WSCA discounted day rate previously approved in amendment 6 was inadvertently left out of the price book. This was discovered and the corrected price book was submitted which incorporates both amendment 6 and amendment 7 modifications.

**ALL OTHER REQUIREMENTS, SPECIFICATIONS, TERMS AND CONDITIONS REMAIN UNCHANGED**

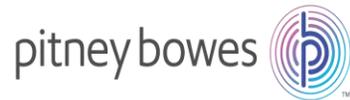
### **ACKNOWLEDGEMENT AND AUTHORIZATION**

**This change order shall be fully executed upon the approval electronically in ProcureAZ by an authorized representative of the Contractor and applied to the contract by the Procurement Officer or delegate.**



## WSCA Price Book MPA # ADSPO11-00000411-7, A7

**Effective 5/18/15**



## WSCA Price Book MPA # ADSPO11-00000411-7, A6

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[Meters Intellilink](#)  
[Mailing Systems, Ultra Low Volume](#)  
[Mailing Systems, Low Volume](#)  
[Mailing Systems, Medium Volume](#)  
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[Inserters Production](#)  
[Folders-Inserters, Production](#)  
[Production Software, License and Subs](#)  
[Envelope Addressing System, Pro](#)  
[Tabbers, Production](#)  
[Pre-sorting Equipment, Prod](#)  
[Installation-Assembly-Pro](#)

Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

Postage Meter Rentals Meter	Description	MSRP/Q	Monthly WSCA/NASPO	Quarterly WSCA/NASPO Price	discount%
K7M0	Mail Station	\$77.00	\$18.00	\$54.00	30%
PR00-LOW	DM125 meter	\$141.00	\$33.00	\$99.00	30%
PR00-HIGH	DM225 meter	\$218.00	\$35.00	\$105.00	52%
G900-LOW	DM300 meter	\$222.00	\$40.00	\$120.00	46%
G900-MID	DM400 meter	\$264.00	\$45.00	\$135.00	49%
G900-HIGH	DM475 meter	\$286.00	\$50.00	\$150.00	48%
1M00-LOW	DM500-DM575 meter	\$287.00	\$67.00	\$201.00	30%
1M00-HIGH	DM825-DM1100 meter	\$315.00	\$74.00	\$222.00	30%
1W00-LOW	CONNECT+ 1000/2000 meter	\$243.00	\$57.00	\$171.00	30%
1W00-HIGH	CONNECT+ 3000 meter	\$298.00	\$70.00	\$210.00	30%

no new sales permitted  
no new sales permitted

Purchase Power *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
K7M0	Mail Station	\$7.00	\$7.00	\$21.00	0%
PR00-LOW	DM125 meter	\$7.00	\$7.00	\$21.00	0%
PR00-HIGH	DM225 meter	\$7.00	\$7.00	\$21.00	0%
G900-LOW	DM300 meter	\$7.00	\$7.00	\$21.00	0%
G900-MID	DM400 meter	\$7.00	\$7.00	\$21.00	0%
G900-HIGH	DM475 meter	\$7.00	\$7.00	\$21.00	0%
1M00-LOW	DM500-DM875 meter	\$15.00	\$15.00	\$45.00	0%
1M00-HIGH	DM900-DM1100 meter	\$15.00	\$15.00	\$45.00	0%
1W00-LOW	CONNECT+ 1000/2000 meter	\$15.00	\$15.00	\$45.00	0%
1W00-HIGH	CONNECT+ 3000 meter	\$15.00	\$15.00	\$45.00	0%

Confirmation Services *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
7PR0-LOW	confirmation services for DM125 meter	\$7.00	\$5.90	\$17.70	16%
7PR0-HIGH	confirmation services for DM225 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-LOW	confirmation services for DM300 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-MID	confirmation services for DM400 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-HIGH	confirmation services for DM475 meter	\$7.00	\$5.90	\$17.70	16%
1D00-LOW	confirmation services DM500-DM875 meter	\$17.00	\$14.25	\$42.75	16%
1D00-HIGH	confirmation services DM900-DM1100 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-LOW	confirmation services for CONNECT+ 1000/2000 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-HIGH	confirmation services for CONNECT+ 3000 meter	\$17.00	\$14.25	\$42.75	16%

Electronic Return Receipt *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
G9SS-LOW	electronic return receipt for DM300 meter	\$21.00	\$17.60	\$52.80	16%
G9SS-MID	electronic return receipt for DM400 meter	\$21.00	\$17.60	\$52.80	16%
G9SS-HIGH	electronic return receipt for DM475 meter	\$21.00	\$17.60	\$52.80	16%
1D00-LOW	electronic return receipt DM500-DM875 meter	\$25.00	\$21.00	\$63.00	16%
1D00-HIGH	electronic return receipt DM900-DM1100 meter	\$45.00	\$38.00	\$114.00	16%
M9SS-LOW	electronic return receipt for CONNECT+ 1000/2000 meter	\$25.00	\$21.00	\$63.00	16%
M9SS-HIGH	electronic return receipt for CONNECT+ 3000 meter	\$25.00	\$21.00	\$63.00	16%

<b>Inview Accounting</b>		<b>MSRP/M</b>	<b>Monthly Contract Price</b>	<b>Quarterly Contract Price</b>	<b>discount%</b>
<b>*prices are in addition to meter rental price</b>					
NVMA	INVIEW TMR - SINGLE METER(DM SERIES)	\$4.00	\$3.35	\$10.05	16%
NVMH	INVIEW TMR - SINGLE METER(CONNECT SERIES)	\$12.00	\$10.10	\$30.30	16%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7.00	\$5.85	\$17.55	16%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15.00	\$12.65	\$37.95	16%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50.00	\$42.00	\$126.00	16%
NVME	INVIEW TMR - UP TO 50 METERS	\$100.00	\$84.00	\$252.00	16%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150.00	\$126.00	\$378.00	16%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250.00	\$210.00	\$630.00	16%
<b>PB SmartPostage</b>					
		<b>MSRP/M</b>	<b>Monthly Contract Price</b>	<b>Quarterly Contract Price</b>	<b>discount%</b>
PTF1	PB SmartPostage - Single Location	\$15.00	\$11.25	\$33.75	25%
PTF2	PB SmartPostage - Single Location with 5lb scale	\$17.00	\$12.75	\$38.25	25%
PTEB	PB SmartPostage - Enterprise (price per location)	\$24.00	\$18.00	\$54.00	25%
PTEC	PB SmartPostage - Enterprise with 5lb scale (price per location)	\$25.00	\$18.75	\$56.25	25%



Mailing Systems, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with the Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>Hi end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$325.00	\$196.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1 495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4	Accounting Options	Budget Manager Dept Acct	\$2 495.00	\$1 497.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5	Accounting Options	Budget Manager Cost Mgmt	\$2 995.00	\$1 797.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7	Accounting Options	Intelliview Subscription	\$395.00	\$237.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB	Accounting Options	Dept Accounting Enabler	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD	Accounting Options	Accounting (50 Dept) Software	\$325.00	\$178.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAE	Accounting Options	Accounting (50 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF	Accounting Options	No Accounting Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBL	Accounting Options	INVIEW 50 Dept Accounting	\$325.00	\$178.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBM	Accounting Options	INVIEW 100 Dept Accounting	\$995.00	\$328.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBN	Accounting Options	INVIEW 300 Dept Accounting	\$995.00	\$548.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FM2	Weighing Options	Disable Manual Weight Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS2	accessories	SPEC CONFIRMATION SVC	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS4	Conf Services	USPS Special Services Software (DM100/DM200L)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZO	Weighing Options	Differential Weighing	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZ9	Performance	DM400c 120ipm Performance Upgrade	\$1 995.00	\$590.00	70%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DD	accessories	CONF SVC WELCOME KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DS	accessories	Mail Machine Tune Up	\$395.00	\$217.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9SN	Base System	DM200 Self Installation Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J724	accessories	Image Alert Scanner	\$2 995.00	\$1 647.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PFM1	accessories	MOISTENER	\$350.00	\$192.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRM1	accessories	Moistener for DM125	\$350.00	\$192.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBLJ	Base System	DM200L Desktop Mailing System	\$920.00	\$506.00	45%	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
SBRP	Base System	DM125 Desktop Mailing System	\$75.00	\$41.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBTA	Base System	DM400C Digital Meter System includes 1FY9 (70ipm)	\$2 995.00	\$1 647.00	45%	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SBYP	Base System	DM300C Digital Meter System	\$1 745.00	\$960.00	45%	\$166.00	\$125.00	25%	\$11.00	N/A	N/A	N/A	N/A
SPY8	accessories	Report Printer	\$795.00	\$437.00	45%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
SVBA	Base System	Green DM300C Digital Meter System Factory Certified	\$1 245.00	\$685.00	45%	\$166.00	\$125.00	25%	\$11.00	N/A	N/A	N/A	N/A
SVBB	Base System	Green DM400C Digital Meter System Factory Certified includes 1FY9 (70ipm)	\$2 995.00	\$1 317.00	45%	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SVDV	Base System	DM225 Digital Mailing System	\$995.00	\$547.00	45%	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
T320	accessories	Non-Contact Programmable Wedge Scanner	\$1 495.00	\$822.00	45%	\$294.00	\$221.00	25%	\$19.00	N/A	N/A	N/A	N/A

Mailing Systems, Medium Volume	Offeritory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
1F0P	Rates	PDP Rates Module	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1F0R	Rates	USPS Residual Postage Rates	\$795.00	\$515.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$325.00	\$196.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1 495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4	Accounting Options	Budget Manager Dept Acct	\$2 495.00	\$1 497.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5	Accounting Options	Budget Manager Cost Mgmt	\$2 995.00	\$1 797.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7	Accounting Options	Intellview Subscription	\$395.00	\$237.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA8	Accounting Options	Dept Accounting Enabler	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD	Accounting Options	Accounting (50 Dept) Software	\$325.00	\$178.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF	Accounting Options	No Accounting Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1F0O	Rates	Carrier Rate Package (Standard Rates UPS FedEx)	\$495.00	\$320.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA2	Accounting Options	100 Dept Accounting	\$595.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA3	Accounting Options	300 Dept Accounting	\$895.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA5	Accounting Options	1000 Dept Accounting	\$1 445.00	\$805.00	44%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA7	Accounting Options	2000 Dept Accounting	\$1 745.00	\$1 047.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA9	Accounting Options	3000 Dept Accounting	\$2 245.00	\$1 347.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFA	Graphics	MvGraphics Designer Enabled	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFC	Options	Connect+ WOW Feature	\$6 495.00	\$3 897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFD	Options	Energy Star Enabled	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFM	Options	Connect+ Laser Printer Enabled	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSA	Performance	130 LPM Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSB	Performance	160 LPM Feature	\$745.00	\$484.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSC	Performance	180 LPM Feature	\$2 495.00	\$1 621.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSD	Performance	130/70 LPM Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSE	Performance	160/95 LPM Feature	\$1 745.00	\$1 134.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSF	Performance	180/115 LPM Feature	\$3 995.00	\$2 596.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AZBA	Base sytem	Connect+ 1000 Series	\$6 245.00	\$4 059.00	35%	\$344.00	\$258.00	25%	\$22.00	N/A	N/A	N/A	N/A
AZBB	Base sytem	Connect+ 2000 Series	\$11 745.00	\$7 634.00	35%	\$738.00	\$554.00	25%	\$47.00	N/A	N/A	N/A	N/A
AZBE	Options	Connect+ Mono Printer	\$0.00	\$0.00	0%	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
AZBF	Options	Connect+ 1000 Color Printer	\$1 995.00	\$1 297.00	35%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZBL	Options	Connect+ 2000 Color Printer	\$0.00	\$0.00	0%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCF	Options	Green Connect+ 1000 Color Printer	\$1 395.00	\$1 171.00	16%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCL	Options	Green Connect+ 2000 Color Printer	\$0.00	\$0.00	0%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCW	Base sytem	Green Connect+ 1000 Series	\$4 375.00	\$3 675.00	16%	\$344.00	\$258.00	25%	\$22.00	N/A	N/A	N/A	N/A
AZCX	Base sytem	Green Connect+ 2000 Series	\$8 225.00	\$6 909.00	16%	\$738.00	\$554.00	25%	\$47.00	N/A	N/A	N/A	N/A
ERR1	Options	e-Return Receipt Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERR2	Options	e-Return Receipt Reference Number Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A1	Accounting Options	Upgrading to 50 Dept Accts on P700/P7L1	\$395.00	\$331.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A2	Accounting Options	Upgrading to 100 Dept Accts on 1P00/1M00/G900	\$895.00	\$751.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A3	Accounting Options	Upgrading to 300 Dept Accts on 1M00	\$1 495.00	\$1 255.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9ZZ	Options	DM Series Label Printer	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
INVGR	Options	INVIEW Meter Consolidation	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PS0F	Options	PresortXtra for Flats	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBYE	Options	Green DM500 Series WOW Module	\$3 895.00	\$2 402.00	35%	\$326.00	\$245.00	25%	\$21.00	N/A	N/A	N/A	N/A
SVAR	Accounting Options	INVIEW Accounting - 100 Accounts Upgrade	\$595.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVAS	Accounting Options	INVIEW Accounting - 300 Accounts Upgrade	\$1 495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVXA	Base System	DM475 Digital Mailing System	\$7 495.00	\$4 872.00	35%	\$610.00	\$458.00	25%	\$39.00	N/A	N/A	N/A	N/A
SVXC	Base sytem	Green DM475 Dig tal Mailing System Factory Certified	\$5 995.00	\$3 560.00	41%	\$610.00	\$458.00	25%	\$39.00	N/A	N/A	N/A	N/A











Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with the Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>Hi end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
DI53	Base System	DI500 3 Station	\$17,995.00	\$14,396.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5A	Base System	DI600 3 Station w/DIT1 60 in. Table w/Locking Doors	\$19,590.00	\$15,672.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5C	Base System	DI500 4 Station	\$18,995.00	\$15,196.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5D	Base System	DI500 5 Station	\$20,995.00	\$16,796.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5E	Base System	DI500 6 Station	\$22,995.00	\$18,396.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5W	Base System	Green DI500 4 Station Factory Certified	\$13,295.00	\$10,636.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5X	Base System	Green DI500 3 Station Factory Certified	\$12,595.00	\$10,076.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5Z	Base System	Green DI500 6 Station Factory Certified	\$16,095.00	\$12,876.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI64	Base System	DI600 4 Station	\$21,045.00	\$16,836.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI65	Base System	DI600 5 Station	\$23,595.00	\$18,876.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI66	Base System	DI600 6 Station	\$25,825.00	\$20,660.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6A	Base System	DI600 4 Station w/DIT1 60 in. Table w/Locking Doors	\$21,545.00	\$17,236.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6B	Base System	DI600 6 Station w/DIT0 72 in. Table w/Locking Doors	\$26,825.00	\$21,460.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6C	Base System	DI600 4 Station w/DIT2 60 in. Table	\$22,470.00	\$17,976.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6G	Base System	DI600 6 Station w/DIT2 60 in. OptiFlow Table	\$27,250.00	\$21,800.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6X	Base System	Green DI600 4 Station Factory Certified	\$14,735.00	\$11,788.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6Y	Base System	Green DI600 5 Station Factory Certified	\$16,495.00	\$13,196.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6Z	Base System	Green DI600 6 Station Factory Certified	\$18,075.00	\$14,460.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DIBE	Accessories	OptiFlow Belt Stackers no stand in line	\$2,800.00	\$2,240.00	20%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBF	Accessories	OptiFlow Belt Stackers with insta I to height stand	\$3,295.00	\$2,636.00	20%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIMN	Accessories	DM500 - DM925 Interface (DI500/DI600)	\$3,195.00	\$2,556.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIMT	Accessories	DM1000/DM1100 Interface (DI500/DI600)	\$3,195.00	\$2,556.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIPS	Accessories	OptiFlow Power Stackers	\$1,495.00	\$1,196.00	20%	\$162.00	\$122.00	25%	\$11.00	N/A	N/A	N/A	N/A
DNR1	Accessories	DI500 OMR Level 1 Basic	\$1,000.00	\$800.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR2	Accessories	DI500 OMR Level 2 Advanced	\$2,500.00	\$2,000.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR3	Accessories	DI600 OMR Level 1 Basic	\$1,250.00	\$1,000.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR4	Accessories	DI600 OMR Level 2 Advanced	\$3,000.00	\$2,400.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR6	Accessories	DI500/DI600 OMR Single & Z Fold Selective Feed Module	\$1,500.00	\$1,200.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR7	Accessories	DI500/DI600 OMR Matching Module	\$1,500.00	\$1,200.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SF6Z	accessories	STACKER FOR DF500 W/ KIT	\$1,245.00	\$996.00	20%	\$117.00	\$88.00	25%	\$8.00	N/A	N/A	N/A	N/A



Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
W190016	Accessories	10 ft Parallel Cable	\$65.00	\$52.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	\$55.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00	\$556.00	20%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00	\$296.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W763	Accessories	W760 Stacker for AddressRight Systems (incl printer interface)	\$2,015.00	\$1,612.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W764	Accessories	W760 Stacker and Dryer for AddressRight Systems	\$2,955.00	\$2,364.00	20%	\$312.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00	\$1,132.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W853	Accessories	FeedRight Feeder for DA950	\$6,895.00	\$5,516.00	20%	\$1,046.00	\$785.00	25%	\$96.00	N/A	N/A	N/A	N/A
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	\$756.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	\$540.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A



Envelope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
DA79	Base System	High Speed Conveyor Stacker for DA95F	\$3 935.00	\$3 148.00	20%	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DA86	Base System	High Output Dryer for DA98 Stacker	\$1 985.00	\$1 588.00	20%	\$185.00	\$140.00	25%	\$12.00	N/A	N/A	N/A	N/A
DA84	Accessories	High Speed Conveyor Stacker for DA80F	\$3 705.00	\$3 012.00	20%	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DA8N	Base System	DA80F High Speed Fixed Head Printer	\$10 995.00	\$8 796.00	20%	\$1 211.00	\$909.00	25%	\$76.00	N/A	N/A	N/A	N/A
DA8X	Base System	Green DA80F High Speed Fixed Head Printer Factory Certified	\$7 895.00	\$6 316.00	20%	\$1 064.00	\$798.00	25%	\$67.00	N/A	N/A	N/A	N/A
DA99	Base System	Stand for DA98 Stacker	\$945.00	\$756.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DA9K	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder	\$25 455.00	\$20 364.00	20%	\$1 886.00	\$1 415.00	25%	\$118.00	N/A	N/A	N/A	N/A
DA9L	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder, Stacker, Dryer and Stand	\$31 945.00	\$25 556.00	20%	\$2 367.00	\$1 776.00	25%	\$148.00	N/A	N/A	N/A	N/A
DA9M	Base System	DA95F High Performance Fixed Head Printer with Integrated Stacker	\$29 485.00	\$23 588.00	20%	\$1 321.00	\$991.00	25%	\$63.00	N/A	N/A	N/A	N/A
DA9N	Base System	DA95F High Performance Fixed Head Printer	\$22 995.00	\$18 396.00	20%	\$840.00	\$630.00	25%	\$53.00	N/A	N/A	N/A	N/A
DA9X	Base System	Green DA95F High Speed Fixed Head Printer Factory Certified	\$16 095.00	\$12 876.00	20%	\$840.00	\$630.00	25%	\$53.00	N/A	N/A	N/A	N/A
DASC	Base System	Integrated Stacker w/ Stand and High Output Dryer	\$6 065.00	\$4 852.00	20%	\$492.00	\$369.00	25%	\$31.00	N/A	N/A	N/A	N/A
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HP4-D	Accessories	HP Compatible 51629A Black Inkjet print cartridge	\$22.99	\$18.00	22%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M5A	Accessories	PrecisionTrack Basic Service	\$175.00	\$140.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M5C	Accessories	PrecisionTrack Service for Syntel	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P20-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	\$44.62	\$30.00	33%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190016	Accessories	10 ft Parallel Cable	\$65.00	\$52.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	\$55.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W409	Accessories	Compaq 17in. Flat Panel Display	\$199.00	\$159.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W413	Accessories	Compaq 19in. Flat Panel Display	\$699.00	\$559.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W444	Accessories	Trip Charge - 75 miles + from District Office	\$445.00	\$356.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W624	Accessories	Laser Tray, Tag Label and Report Printer	\$695.00	\$556.00	20%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00	\$296.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	\$2 015.00	\$1 612.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W764	Accessories	W760 Stacker and Dryer for AddressRight Printers	\$2 955.00	\$2 364.00	20%	\$312.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
W76C	Accessories	Green W760 Stacker Factory Certified	\$1 415.00	\$1 132.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W823	Accessories	FeedRight Feeder for DA950	\$6 895.00	\$5 516.00	20%	\$1 046.00	\$785.00	25%	\$66.00	N/A	N/A	N/A	N/A
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	\$756.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	\$540.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W985025	Accessories	HP External Multi DVD Wr/ter	\$158.00	\$126.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP1	Accessories	VeriMove Net for 36 000	\$324.00	\$259.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP2	Accessories	VeriMove Net for 360 000	\$1 800.00	\$1 440.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP3	Accessories	VeriMove Net for 900 000	\$3 600.00	\$2 880.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP4	Accessories	VeriMove Net for 10 000	\$100.00	\$80.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	\$200.00	\$160.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPP4	Accessories	Subscription for Print Services	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WS84	Accessories	Mail Director Service - Mail Merge Interface - Requires WDF1 and SmartMailer	\$3 080.00	\$2 464.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WS93	Accessories	Mailing Assistant Customization	\$790.00	\$375.00	53%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSA1	Accessories	1 User License for AddressRight Pro	\$995.00	\$796.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSDE	Accessories	Electronic Documentation	\$295.00	\$236.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLE	Accessories	Enhanced Line of Travel	\$99.00	\$79.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEM	Accessories	Enhanced Merge/Purge	\$1 200.00	\$960.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSFB	Accessories	Firm Bundles	\$295.00	\$236.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSGC	Accessories	Geocodes	\$299.00	\$239.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSL1	Accessories	1 User License for SmartMailer	\$995.00	\$796.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLC	Accessories	Address Conversion System	\$99.00	\$79.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSL1	Accessories	50 User Licenses for SmartMailer	\$7 495.00	\$5 996.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLX	Accessories	10 User Licenses for SmartMailer	\$4 995.00	\$3 996.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSM7	Accessories	SmartMailer 7	\$400.00	\$320.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSPR	Accessories	SmartMailer 7 Premium Edition	\$600.00	\$480.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSU2	Accessories	Upgrade to SmartMailer 7 Premium	\$200.00	\$160.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CRM1	Accessories	ConnectRight Mailer Electronically Delivered Stand-alone Base Software	\$1 800.00	\$1 440.00	20%	N/A	N/A	N/A	N/A	\$1 200.00	\$900.00	25%	\$75.00
CRM2	Accessories	ConnectRight Mailer Electronically Delivered Integrated Base Software	\$1 800.00	\$1 440.00	20%	N/A	N/A	N/A	N/A	\$1 200.00	\$900.00	25%	\$75.00
CRM3	Accessories	ConnectRight Mailer Electronically Delivered Employee Stand-Alone Base Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CRM4	Accessories	ConnectRight Mailer Electronically Delivered Business Services Suite Software Feature Set	\$700.00	\$560.00	20%	N/A	N/A	N/A	N/A	N/A	\$300.00	25%	\$25.00

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
W760	Accessories	W760 Stacker for W350 Tabber	\$1,775.00	\$1,420.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A





**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with the Satisfaction Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SMA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
SLRX	SendSuite Live	NET Host Connector (10)	\$50,000.00	\$27,215.00	46%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLYX	SendSuite Live	Black Box SDK (10)	\$50,000.00	\$27,215.00	46%	N/A	N/A	N/A	N/A	\$9,000.00	\$6,750.00	25%	\$563.00
SMGX	SendSuite Live	CTSI - Optimization Activation (10)	\$50,000.00	\$27,215.00	46%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TSMX	SendSuite Tracking	Add 10 Sites w/ Multiple Workstations	\$30,750.00	\$25,830.00	16%	N/A	N/A	N/A	N/A	\$4,612.50	\$3,460.00	25%	\$289.00
SGFV	SendSuite Live	FedEx Transborder (5)	\$30,000.00	\$25,200.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMFX	SendSuite Live	CTSI - SPL Management Activation (10)	\$30,000.00	\$25,200.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSVY	SendSuite Live	SendSuite Live PlanetPress/eRR Only License (5)	\$30,000.00	\$25,200.00	16%	N/A	N/A	N/A	N/A	\$5,400.00	\$4,050.00	25%	\$338.00
TSLL	SendSuite Tracking	Add 50 Sites w/ single Workstation	\$29,750.00	\$24,990.00	16%	N/A	N/A	N/A	N/A	\$4,462.50	\$3,347.00	25%	\$279.00
MTS8	Information Management	PrecisionTrack for SmartMaier Tier 8	\$28,895.00	\$24,271.00	16%	N/A	N/A	N/A	N/A	\$99,040.00	\$74,280.00	25%	\$6,190.00
VBH4	SendSuite Shipping	Hosted Extended Multiple Sites Multiple Workstations	\$28,225.00	\$23,709.00	16%	N/A	N/A	N/A	N/A	\$4,230.00	\$3,173.00	25%	\$265.00
SSLX	SendSuite Live	SendSuite Live Standard License - 10 Location/Unlimited Workstations	\$50,000.00	\$22,680.00	55%	N/A	N/A	N/A	N/A	\$9,000.00	\$6,750.00	25%	\$563.00
SGKE	SendSuite Live	Dymanex (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SGLE	SendSuite Live	Sameday (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SGNE	SendSuite Live	TNT (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SGSE	SendSuite Live	Golden State Overnight (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SGTE	SendSuite Live	UPS Supply Chain Solutions (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHAC	SendSuite Live	AES Direct Web API (100)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHAPE	SendSuite Live	AES Direct Web API (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHAL	SendSuite Live	AES Direct Web API (50)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHNE	SendSuite Live	XPO (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHRE	SendSuite Live	LoneStar (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SHTE	SendSuite Live	ATS Enterprise	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLHC	SendSuite Live	Hazardous Materials (100)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLHE	SendSuite Live	Hazardous Materials (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLHL	SendSuite Live	Hazardous Materials (50)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SLWE	SendSuite Live	Management Dynamics Restricted Party Screening (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXE	SendSuite Live	Management Dynamics License Validation (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SNEE	SendSuite Live	Eastern Connection (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNGE	SendSuite Live	Globaltrans (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNHE	SendSuite Live	LTL Czarite Rating / BOLs (per carrier) (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNKE	SendSuite Live	Miscellaneous Canada Carrier (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNME	SendSuite Live	Midland Courier (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNNE	SendSuite Live	Newistics (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNPE	SendSuite Live	Norco (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNRE	SendSuite Live	Ontrac (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNSE	SendSuite Live	3See-Dee (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNTE	SendSuite Live	Streamline (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNUU	SendSuite Live	Dicom (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNVE	SendSuite Live	Velocity (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNYE	SendSuite Live	ICS Courier (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNZE	SendSuite Live	Cardinal Courier (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SSN1	SendSuite Live	SendSuite Live Extended License - Single Location/Unlimited Workstations	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSZC	SendSuite Live	SendSuite Live PlanetPress Interface (100)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SSZE	SendSuite Live	SendSuite Live PlanetPress Interface (Enterprise)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SSZL	SendSuite Live	SendSuite Live PlanetPress Interface (50)	\$25,000.00	\$21,000.00	16%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
TSV2	Arrival	Arrival Test Tracking System - Client Server	\$23,890.00	\$19,899.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLDV	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	\$5,400.00	\$4,050.00	25%	\$338.00
SLKV	SendSuite Live	Pack Verification (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLKV	SendSuite Live	In-motion Scale/Conveyor Controller (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLLV	SendSuite Live	Ship to Hold (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	\$3,888.00	\$2,916.00	25%	\$243.00
SLMV	SendSuite Live	Oracle (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLNV	SendSuite Live	SAP (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLPV	SendSuite Live	IBM Iseries (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLRV	SendSuite Live	NET Host Connector (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLVY	SendSuite Live	Black Box SDK (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	\$5,400.00	\$4,050.00	25%	\$338.00
SMGV	SendSuite Live	CTSI - Optimization Activation (5)	\$30,000.00	\$19,595.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSNX	SendSuite Shipping	10 Site Licenses for Un limited Users	\$22,000.00	\$18,480.00	16%	N/A	N/A	N/A	N/A	\$3,300.00	\$2,475.00	25%	\$207.00
SNBE	SendSuite Live	BAX Global (Enterprise)	\$25,000.00	\$18,145.00	27%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SNJE	SendSuite Live	Miscellaneous Domestic carriers (Enterprise)	\$25,000.00	\$18,145.00	27%	N/A	N/A	N/A	N/A	\$4,500.00	\$3,375.00	25%	\$282.00
SMFY	SendSuite Live	CTSI - SPL Management Activation (5)	\$24,600.00	\$18,144.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMFE	SendSuite Express	FedEx SmartPost (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBE	SendSuite Live	UPS Domestic API (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGCE	SendSuite Live	UPS Domestic Basic (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGKC	SendSuite Live	Dymanex (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGLC	SendSuite Live	Sameday (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGME	SendSuite Live	UPS Domestic Mail Innovations (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGNC	SendSuite Live	TNT (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGSC	SendSuite Live	Golden State Overnight (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGTC	SendSuite Live	UPS Supply Chain Solutions (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SGWE	SendSuite Live	UPS Domestic Worldwide (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHAT	SendSuite Live	AES Direct Web API (25)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHLE	SendSuite Live	DHL (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHNC	SendSuite Live	XPO (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHRC	SendSuite Live	LoneStar (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SHTC	SendSuite Live	ATS (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SLHT	SendSuite Live	Hazardous Materials (25)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SLTE	SendSuite Live	ERR Certified Mail and Proof of Delivery (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SLWC	SendSuite Live	Management Dynamics Restricted Party Screening (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXC	SendSuite Live	Management Dynamics License Validation (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SNDE	SendSuite Live	CanadaPost (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNEC	SendSuite Live	Eastern Connection (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNFE	SendSuite Live	Canpar (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with the a Satisfaction Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SMA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
SNLE	Sendsuite Live	Purplator (Enterprise)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNMC	Sendsuite Live	Midland Courier (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNNC	Sendsuite Live	Newistics (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNPC	Sendsuite Live	Norco (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNRC	Sendsuite Live	Ontrac (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNSC	Sendsuite Live	Spee-Dee (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNTC	Sendsuite Live	Streamite (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNUC	Sendsuite Live	Dicom (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNVC	Sendsuite Live	Velocity (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNYC	Sendsuite Live	ICS Courier (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNZC	Sendsuite Live	Cardinal Courier (100)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SSZT	Sendsuite Live	Sendsuite Live PlanetPress Interface (25)	\$20,000.00	\$16,800.00	16%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SSV	Sendsuite Live	Sendsuite Live Standard License - 5 Location/Unlimited Workstations	\$37,500.00	\$18,300.00	50%	N/A	N/A	N/A	N/A	\$8,750.00	\$5,063.00	25%	\$422.00
SMF2	Sendsuite Live	CTSI - 3PL Management Activation (2)	\$18,000.00	\$15,120.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSL2	Sendsuite Live	Sendsuite Live Standard License - 2 Locations/Unlimited Workstations	\$20,000.00	\$14,515.00	27%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
TRMH	Sendsuite Tracking	Hosted SS Tracking Multiple Sites Unlimited Workstations	\$17,225.00	\$14,489.00	16%	N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25%	\$162.00
TRMM	Sendsuite Tracking	SS Tracking Multiple Sites Unlimited Workstations	\$17,225.00	\$14,489.00	16%	N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25%	\$162.00
VSH2	Sendsuite Shipping	Hosted Basic Multiple Sites Multiple Workstations	\$17,225.00	\$14,489.00	16%	N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25%	\$162.00
VBM	Sendsuite Shipping	Basic Multiple Sites Multiple Workstations	\$17,225.00	\$14,489.00	16%	N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25%	\$162.00
MTS7	Information Management	Tier 7 PrecisionTrack	\$15,395.00	\$12,931.00	16%	N/A	N/A	N/A	N/A	\$47,920.00	\$35,940.00	25%	\$2,995.00
HBH3	Sendsuite Shipping	Hosted Extended Single Site Multiple Workstations	\$15,225.00	\$12,789.00	16%	N/A	N/A	N/A	N/A	\$2,280.00	\$1,710.00	25%	\$143.00
SGF2	Sendsuite Live	FedEx Transborder (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGKL	Sendsuite Live	Dynamex (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SGLL	Sendsuite Live	Sameday (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SGNL	Sendsuite Live	TNT (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SGSL	Sendsuite Live	Golden State Overnight (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SGTL	Sendsuite Live	UPS Supply Chain Solutions (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHAX	Sendsuite Live	AES Direct Web API (10)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHNL	Sendsuite Live	XPO (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHRL	Sendsuite Live	LowStar (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHTL	Sendsuite Live	ATS (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHVL	Sendsuite Live	DHL (up to 50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SHWL	Sendsuite Live	FedEx FSMS (up to 50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SLD2	Sendsuite Live	UPS Trade Direct and Cross Border Consolidation (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SLJ2	Sendsuite Live	Pack Verification (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLK2	Sendsuite Live	Non-Motion Scales/Conveyor Controller (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLM2	Sendsuite Live	Ship to Hold (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$3,240.00	\$2,430.00	25%	\$203.00
SLN2	Sendsuite Live	Oracle (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLN2	Sendsuite Live	SAP (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLP2	Sendsuite Live	IBM iSeries (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLR2	Sendsuite Live	.NET Host Connector (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLWL	Sendsuite Live	Management Dynamics Restricted Party Screening (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXL	Sendsuite Live	Management Dynamics License Validation (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLY2	Sendsuite Live	Black Box SDK (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SMG2	Sendsuite Live	CTSI - Optimization Activation (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNE	Sendsuite Live	CTSI Shipment Tracking/Event Management (Enterprise)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SNEL	Sendsuite Live	Eastern Connection (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNGL	Sendsuite Live	GlobalTranz (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNHL	Sendsuite Live	TL Carrier Rating / BOLs (per carrier) (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNKL	Sendsuite Live	Miscellaneous Canada Carrier (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNML	Sendsuite Live	Midland Courier (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNNL	Sendsuite Live	Newistics (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNPL	Sendsuite Live	Norco (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNRL	Sendsuite Live	Ontrac (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNSL	Sendsuite Live	Spee-Dee (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNTL	Sendsuite Live	Streamite (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNUL	Sendsuite Live	Dicom (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNVL	Sendsuite Live	Velocity (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNYL	Sendsuite Live	ICS Courier (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNZL	Sendsuite Live	Cardinal Courier (50)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SSLN	Sendsuite Live	Sendsuite Live Standard License - Single Location/Unlimited Workstations	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SSY2	Sendsuite Live	Sendsuite Live PlanetPress/eRR Only License (2)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SSZx	Sendsuite Live	Sendsuite Live PlanetPress Interface (10)	\$15,000.00	\$12,600.00	16%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
TBV1	Arrival	Arrival Test Tracking System - Software Only	\$14,565.00	\$12,234.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPP7	Information Management	PlanetPress Production	\$13,995.00	\$11,755.00	16%	N/A	N/A	N/A	N/A	\$2,100.00	\$1,675.00	25%	\$132.00
T2RG	Sendsuite Express	Sendsuite Xpress 1000 - A1 Carriers, Networking and Integration Loyalty Package	\$12,880.00	\$10,819.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R	Sendsuite Express	Ascent to SS Sendsuite 1000 - A1 Carrier Networking and Integration Loyalty Package	\$12,880.00	\$10,819.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R3	Sendsuite Express	PM1000 - A1 Carrier Customer Loyalty License Renewal	\$12,780.00	\$10,736.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
VSG5	Sendsuite Tracking	100 Sites License For Limited Users (up to 2 Users)	\$12,500.00	\$10,500.00	16%	N/A	N/A	N/A	N/A	\$1,875.00	\$1,407.00	25%	\$118.00
WPP4	Information Management	PlanetPress Server Full	\$12,500.00	\$10,500.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNC	Sendsuite Live	CTSI Shipment Tracking/Event Management (100)	\$12,000.00	\$10,080.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T52P	Information Management	SPECIAL Arrival Client Server 5 Client System	\$11,940.00	\$9,435.00	21%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS43	Sendsuite Express	Sendsuite Xpress Package Manager 3	\$11,000.00	\$9,240.00	16%	\$210.00	\$158.00	25%	\$14.00	\$275.00	\$207.00	25%	\$18.00
SLHX	Sendsuite Live	Hazardous Materials (10)	\$15,000.00	\$9,070.00	40%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SPMS	Information Management	Package Manager Solution 1 (new Ascent placements only)	\$10,380.00	\$8,720.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFXT	Sendsuite Live	FedEx FSMS (up to 25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGKT	Sendsuite Live	Dynamex (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGLT	Sendsuite Live	Sameday (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGNT	Sendsuite Live	TNT (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGST	Sendsuite Live	Golden State Overnight (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGTT	Sendsuite Live	UPS Supply Chain Solutions (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHAV	Sendsuite Live	AES Direct Web											

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with the Satisfaction Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SMA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
SHRT	SendSuite Live	LoneStar (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHTT	SendSuite Live	ATS (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHVT	SendSuite Live	DHL (up to 25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SHWT	SendSuite Live	FedEx FSMS (up to 25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SLWT	SendSuite Live	Management Dynamics Restricted Party Screening (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXZ	SendSuite Live	Management Dynamics License Validation (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SNDC	SendSuite Live	CanadaPost (100)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNET	SendSuite Live	Eastern Connection (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNFC	SendSuite Live	Canpar (100)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNGT	SendSuite Live	Globaltrans (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNHT	SendSuite Live	LTL Czarite Rating / BOLs (per carrier) (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNKT	SendSuite Live	Miscellaneous Canada Carrier (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNMT	SendSuite Live	Midland Courier (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNNT	SendSuite Live	Newsistics (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNPT	SendSuite Live	Norco (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNRT	SendSuite Live	Ontrac (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNST	SendSuite Live	Spee-Dee (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNTT	SendSuite Live	Streamline (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNUT	SendSuite Live	Discom (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNVT	SendSuite Live	Velocity (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNYT	SendSuite Live	ICS Courier (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNZT	SendSuite Live	Cardinal Courier (25)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SSZV	SendSuite Live	SendSuite Live PlanetPress Interface (5)	\$10,000.00	\$8,400.00	16%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SDTK	SendSuite	SendSuite Link - Software Developer Toolkit	\$9,995.00	\$8,396.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TSRE	SendSuite Express	SendSuite Xpress 500 - All Carrier Loyalty Package	\$9,880.00	\$8,289.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
TZRK	SendSuite Express	Ascend to SendSuite Xpress 500 - All Carrier Loyalty Package	\$9,880.00	\$8,289.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
TZR2	SendSuite Express	PM500 - 5 Carrier Solution Customer Loyalty License Renewal	\$9,080.00	\$7,628.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
SGF1	SendSuite Live	FedEx Transborder (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLD1	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SLJ1	SendSuite Live	Pack Verification (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLK1	SendSuite Live	In-motion Scales/Conveyor Controller (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLL1	SendSuite Live	Ship to Hold (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SLY1	SendSuite Live	Black Box SDK (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
SMF1	SendSuite Live	CTSI - 3PL Management Activation (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMG1	SendSuite Live	CTSI - Optimization Activation (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMML	SendSuite Live	CTSI Shipment Tracking/Event Management (50)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSY1	SendSuite Live	SendSuite Live PlanetPress/ERR Only License (1)	\$9,000.00	\$7,560.00	16%	N/A	N/A	N/A	N/A	\$1,620.00	\$1,215.00	25%	\$102.00
BMS1	Information Management	Master Host Software Only	\$8,995.00	\$7,555.00	16%	\$134.00	\$101.00	25%	\$3.00	\$1,620.00	\$890.00	25%	\$75.00
SHLC	SendSuite Live	DHL (100)	\$10,000.00	\$7,255.00	27%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SNBC	SendSuite Live	BAX Global (100)	\$20,000.00	\$7,255.00	64%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNJC	SendSuite Live	Miscellaneous Domestic carriers (100)	\$20,000.00	\$7,255.00	64%	N/A	N/A	N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SNLC	SendSuite Live	Purrolator (100)	\$10,000.00	\$7,255.00	27%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
TZX1	SendSuite Tracking	SS Tracking Single Site Unlimited Workstations	\$8,615.00	\$7,236.00	16%	N/A	N/A	N/A	N/A	\$1,288.00	\$966.00	25%	\$81.00
TZX2	SendSuite Tracking	Hosted SS Tracking Single Site to Unlimited Workstations	\$8,615.00	\$7,236.00	16%	N/A	N/A	N/A	N/A	\$1,288.00	\$966.00	25%	\$81.00
TSU1	Arrival	Upgrade to Client Server from Existing Arrival	\$8,500.00	\$7,140.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSD1	SendSuite Shipping	SendSuite Desktop Software	\$8,295.00	\$6,968.00	16%	N/A	N/A	N/A	N/A	\$599.00	\$450.00	25%	\$38.00
VBH1	SendSuite Shipping	Hosted Basic Single Site Multiple Workstations	\$8,225.00	\$6,909.00	16%	N/A	N/A	N/A	N/A	\$1,230.00	\$923.00	25%	\$77.00
WPP6	Information Management	PlanetPress Office	\$8,195.00	\$6,883.00	16%	N/A	N/A	N/A	N/A	\$1,125.00	\$844.00	25%	\$71.00
SSH2	SendSuite Live	Additional SendSuite Live (2) Standard Single User Locations	\$10,000.00	\$6,805.00	32%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
SGC1	SendSuite Express	FedEx SmartPost (100)	\$8,000.00	\$6,720.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBC	SendSuite Live	UPS Domestic API (100)	\$8,000.00	\$6,720.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGCC	SendSuite Live	UPS Domestic Basic (100)	\$8,000.00	\$6,720.00	16%	N/A	N/A	N/A	N/A	\$1,440.00	\$1,080.00	25%	\$90.00
SGMC	SendSuite Live	UPS Domestic Mail Innovations (100)	\$8,000.00	\$6,720.00	16%	N/A	N/A	N/A	N/A	\$1,440.00	\$1,080.00	25%	\$90.00
SGWC	SendSuite Live	UPS Domestic Worldwide (100)	\$8,000.00	\$6,720.00	16%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SLTC	SendSuite Live	ERR Certified Mail and Proof of Delivery (100)	\$8,000.00	\$6,720.00	16%	N/A	N/A	N/A	N/A	\$1,440.00	\$1,080.00	25%	\$90.00
TSU5	Arrival	Upgrade from Arrival XE to Arrival XE Client/Server	\$8,000.00	\$6,720.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS42	SendSuite Express	SendSuite Xpress Package Manager 2	\$7,885.00	\$6,623.00	16%	\$210.00	\$158.00	25%	\$14.00	\$275.00	\$207.00	25%	\$18.00
MTS6	Information Management	Tier 6 PrecisionTrack	\$7,795.00	\$6,547.00	16%	N/A	N/A	N/A	N/A	\$26,620.00	\$19,965.00	25%	\$1,664.00
SLHV	SendSuite Live	Hazardous Materials (5)	\$10,000.00	\$6,535.00	35%	N/A	N/A	N/A	N/A	\$1,800.00	\$1,350.00	25%	\$113.00
TSH2	SendSuite Express	SendSuite Xpress 500 - All Carriers Networking and Simple Integration	\$7,780.00	\$6,535.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SHAF	SendSuite Live	AES Direct Web API (2)	\$7,500.00	\$6,300.00	16%	N/A	N/A	N/A	N/A	N/A	\$1,013.00	25%	\$85.00
SHVY	SendSuite Live	Additional SendSuite Live (5) Standard Single User Locations	\$7,500.00	\$6,300.00	16%	N/A	N/A	N/A	N/A	\$1,350.00	\$1,013.00	25%	\$85.00
SS22	SendSuite Live	SendSuite Live PlanetPress Interface (2)	\$7,500.00	\$6,300.00	16%	N/A	N/A	N/A	N/A	\$1,350.00	\$1,013.00	25%	\$85.00
VSG4	SendSuite Tracking	50 Sites License For Limited Users (up to 2 Users)	\$7,500.00	\$6,300.00	16%	N/A	N/A	N/A	N/A	\$1,125.00	\$844.00	25%	\$71.00
TSLP	Arrival	Arrival Law Enforcement Edition - Peripheral Package	\$7,265.00	\$6,102.00	16%	\$404.00	\$303.00	25%	\$26.00	\$305.00	\$229.00	25%	\$20.00
VS43	SendSuite Shipping	SendSuite Shipping Package Manager	\$7,125.00	\$5,985.00	16%	N/A	N/A	N/A	N/A	\$1,065.00	\$799.00	25%	\$67.00
TS4D	Arrival Express	Arrival Express Plus Basics w/J594 Tracking Assistant and J782	\$7,065.00	\$5,935.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TSR1	SendSuite Tracking	Asst 10 sites w/ single Workstation	\$6,950.00	\$5,830.00	16%	N/A	N/A	N/A	N/A	\$1,042.50	\$782.00	25%	\$68.00
TZP4	SendSuite Express	PM400 - 4 Carrier Solution USPS FedEx and 2 additional Carriers	\$6,580.00	\$5,528.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TZR1	SendSuite Express	PM400 - 4 Carrier Solution Customer Loyalty License Renewal	\$6,580.00	\$5,528.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
TZ5D	SendSuite Express	SendSuite Xpress 400 Can Add Any Four Carriers	\$6,580.00	\$5,527.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TZR2	SendSuite Express	SendSuite Xpress 400 - 4 Carrier Loyalty Package	\$6,580.00	\$5,527.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
TZRJ	SendSuite Express	Ascend to SendSuite Xpress 400 - 4 Carrier Loyalty Package	\$6,580.00	\$5,527.00	16%	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
SW52	SendSuite Live	Up to 20 Workstations (2)	\$6,500.00	\$5,460.00	16%	N/A	N/A	N/A	N/A	\$1,170.00	\$878.00	25%	\$74.00
SLH2	SendSuite Live	Hazardous Materials (2)	\$7,500.00	\$5,445.00	27%	N/A	N/A	N/A	N/A	\$1,350.00	\$1,013.00	25%	\$85.00
SNBL	SendSuite Live	BAX Global (50)	\$15,000.00	\$5,445.00	64%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
SNJL	SendSuite Live	Miscellaneous Domestic carriers (50)	\$15,000.00	\$5,445.00	64%	N/A	N/A	N/A	N/A	\$2,700.00	\$2,025.00	25%	\$169.00
TZB3	SendSuite Express	Special PM300 - 3 Carrier Solution USPS FedEx and 1 additional Carrier	\$6,380.00	\$5,360.00	16%	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
WPP9	Information Management	PlanetPress Server Life	\$6,250.00	\$5,250.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VS42	SendSuite Shipping	SendSuite Shipping PM400	\$6,225.00	\$5,229.00	16%	N/A	N/A	N/A	N/A	\$930.00	\$698.00	25%	\$59.00
TSR0	Arrival	Arrival XE Customer Loyalty	\$6,165.00	\$5,174.00	16%	\$417.00	\$313.00	25%	\$27.00	\$305.00	\$229.00	25%	\$20.00
TSXE	Arrival	Arrival Extended Edition - Software Only	\$6,160.00	\$5,174.00	16%	N/A	N/A	N/A	N/A	\$412.00			



**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with the Satisfaction Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SMA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
T54A	Arrival Express	Arrival Express Plus - Software Only	\$3,765.00	\$3,162.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TL3	Arrival	LobbyTrac Software Only	\$3,595.00	\$3,019.00	16%	N/A	N/A	N/A	N/A	\$412.00	\$309.00	25%	\$26.00
T2K1	SendSuite Express	SendSuite Xpress Postal Manager 1	\$3,535.00	\$2,969.00	16%	N/A	N/A	N/A	N/A	\$275.00	\$207.00	25%	\$18.00
SW10	base system	Up to 10 Workstations (1)	\$3,500.00	\$2,940.00	16%	N/A	N/A	N/A	N/A	\$630.00	\$473.00	25%	\$40.00
T9UC	SendSuite Tracking	Add 1 site w/ Multiple Workstations	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	\$524.25	\$394.00	25%	\$33.00
T741	Arrival	Tracking Assistant Plus Win Mobile	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TSA3	SendSuite Express	SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting, and One Carrier	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSM1	SendSuite Shipping	1 Site for Multiple Users	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	\$520.00	\$390.00	25%	\$33.00
WP83	accessories	Development Version Planet Press Production	\$3,495.00	\$2,935.00	16%	N/A	N/A	N/A	N/A	\$630.00	\$473.00	25%	\$40.00
T2P1	Information Management	Post Manager Accounting (Un limited Dept) Software	\$4,580.00	\$2,895.00	37%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMS2	Information Management	Business Manager Workstation - Software Only	\$3,250.00	\$2,730.00	16%	\$134.00	\$101.00	25%	\$9.00	\$680.00	\$510.00	25%	\$43.00
SSLZ	SendSuite Live	Additional Workstation License (SendSuite Live Standard Single Location)	\$4,000.00	\$2,720.00	32%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS4	Information Management	Tier 4 PrecisionTrack	\$3,195.00	\$2,683.00	16%	N/A	N/A	N/A	N/A	\$10,845.00	\$7,984.00	25%	\$666.00
SLEP	SendSuite Live	E-CertifiedeRR Productivity Pack	\$3,080.00	\$2,587.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VSEP	SendSuite Shipping	E-CertifiedeRR Productivity Pack	\$3,080.00	\$2,587.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DI2Z	Information Management	Production Reports Software (software only)	\$3,000.00	\$2,520.00	16%	\$399.00	\$300.00	25%	\$25.00	N/A	N/A	N/A	N/A
SFXV	SendSuite Live	FedEx FSMS (up to 5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGKV	SendSuite Live	Dymanex (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SGLV	SendSuite Live	Sameday (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SGNV	SendSuite Live	TNT (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SGSV	SendSuite Live	Golden State Overnight (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SGTV	SendSuite Live	UPS Supply Chain Solutions (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHNV	SendSuite Live	XPO (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHRV	SendSuite Live	LoneStar (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHTV	SendSuite Live	ATS (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHVV	SendSuite Live	DHL (up to 5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SHWV	SendSuite Live	FedEx FSMS (up to 5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SLWV	SendSuite Live	Management Dynamics Restricted Party Screening (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXV	SendSuite Live	Management Dynamics License Validation (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNX	SendSuite Live	CTS1 Shipment Tracking/Event Management (10)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMNV	SendSuite Live	Eastern Connection (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNGV	SendSuite Live	Globaltranz (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNHV	SendSuite Live	LTL Czarile Rating / BOLs (per carrier) (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNKV	SendSuite Live	Miscellaneous Canada Carrier (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNMV	SendSuite Live	Miscellaneous Courier (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNV	SendSuite Live	Neoworld (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNPV	SendSuite Live	Norox (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNRV	SendSuite Live	Ontrac (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNSV	SendSuite Live	Spee-Dee (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNTV	SendSuite Live	Streaml to (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNUV	SendSuite Live	Dicom (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNV	SendSuite Live	Velocity (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNV	SendSuite Live	ICS Courier (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SNZV	SendSuite Live	Cardinal Courier (5)	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
SSHT	SendSuite Live	Additional SendSuite Live (25) Standard Single User Locations	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	\$540.00	\$405.00	25%	\$34.00
TI1T	SendSuite Live	INTEGRATION ENABLER	\$3,000.00	\$2,520.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V512	SendSuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V515	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5C3	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5DM	SendSuite Shipping	DHL Activation - 1st Origin Zip	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5FM	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5PM	SendSuite Shipping	USPS Activation	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5UM	SendSuite Shipping	UPS Activation	\$2,995.00	\$2,515.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
TSU4	Arrival	Upgrade from Arrival Express to Arrival XE	\$2,800.00	\$2,352.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T5EA	SendSuite Arrival	Enhanced WinMobile Tracking Assistant (T746)	\$2,775.00	\$2,331.00	16%	\$440.00	\$330.00	25%	\$28.00	N/A	N/A	N/A	N/A
T5ET	SendSuite Tracking	Enhanced WinMobile Tracking Assistant (T746)	\$2,775.00	\$2,331.00	16%	\$440.00	\$330.00	25%	\$28.00	N/A	N/A	N/A	N/A
SFXL	SendSuite Live	FedEx FSMS (up to 50)	\$2,770.00	\$2,327.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54X	Arrival Express	Arrival Express Plus - Inbound Package Management	\$2,770.00	\$2,326.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5N1	SendSuite Shipping	1 Site License for Unlimited Users	\$2,500.00	\$2,100.00	16%	N/A	N/A	N/A	N/A	\$375.00	\$282.00	25%	\$24.00
TSA2	SendSuite Express	SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting	\$2,495.00	\$2,095.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T332	Arrival	2-Dimensional Scanner	\$2,400.00	\$2,016.00	16%	\$328.00	\$246.00	25%	\$21.00	N/A	N/A	N/A	N/A
T542	Arrival	J781 Scanner	\$2,400.00	\$2,016.00	16%	\$329.00	\$247.00	25%	\$21.00	N/A	N/A	N/A	N/A
SL39	SendSuite Live	Cordless Wedge Scanner	\$2,295.00	\$1,928.00	16%	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
T339	Information Management	Cordless Wedge Scanner	\$2,295.00	\$1,928.00	16%	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
T539	Arrival	Cordless Scanner	\$2,295.00	\$1,927.00	16%	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
JS39	SendSuite Express	Cordless Scanner	\$2,295.00	\$1,927.00	16%	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
V339	SendSuite Shipping	Cordless Wedge Scanner	\$2,295.00	\$1,927.00	16%	\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
WSPA	Information Management	Palletization Feature	\$2,200.00	\$1,848.00	16%	N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
T319	SendSuite	High Volume 4in. Adhesive Label Printer	\$2,195.00	\$1,844.00	16%	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
T5HP	SendSuite Tracking	HIGH VOLUME 4in ADHESIVE LABEL PRINTER	\$2,195.00	\$1,844.00	16%	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
V319	SendSuite Shipping	High Volume 4in. Adhesive Label Printer	\$2,195.00	\$1,844.00	16%	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
TS83	Arrival	Tracking Assistant with Cradle	\$2,195.00	\$1,843.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SL19	SendSuite Live	High Volume 4in. Adhesive Label Printer	\$2,195.00	\$1,843.00	16%	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
T531	Arrival	High Volume 4in. Adhesive Label Printer	\$2,195.00	\$1,843.00	16%	\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
WP82	accessories	Development Version Planet Press Office	\$2,195.00	\$1,843.00	16%	N/A	N/A	N/A	N/A	\$396.00	\$297.00	25%	\$25.00
VS45	SendSuite Express	Peripheral Package 2 (100lb Scale Label Printer)	\$2,190.00	\$1,839.00	16%	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
SNBX	SendSuite Live	BAX Global (10)	\$5,000.00	\$1,815.00	64%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SNIX	SendSuite Live	Miscellaneous Domestic carriers (10)	\$5,000.00	\$1,815.00	64%	N/A	N/A	N/A	N/A	\$900.00	\$675.00	25%	\$57.00
SMNV	SendSuite Live	CTS1 Shipment Tracking/Event Management (5)	\$2,160.00	\$1,814.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGBX	SendSuite Live	UPS Domestic API (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGCX	SendSuite Live	UPS Domestic Basic (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SGMX	SendSuite Live	UPS Domestic Mail Innovations (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SGWX	SendSuite Live	UPS Domestic Worldwide (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00
SHLX	SendSuite Live	DHL (10)	\$2,000.00	\$1,680.00	16%	N/A	N/A	N/A	N/A	\$360.00	\$270.00	25%	\$23.00



**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with the a Satisfaction Scope of Work.	
Percentage(%) Discount off MSRP Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2 5	% OFF MSRP	Monthly SMA
SGCV	SendSuite Live	UPS Domestic Basic (5)	\$1,440.00	\$1,209.00	16%	N/A	N/A	N/A	N/A	\$259.20	\$195.00	25%	\$17.00
SGMV	SendSuite Live	UPS Domestic Mail Innovations (5)	\$1,440.00	\$1,209.00	16%	N/A	N/A	N/A	N/A	\$259.20	\$195.00	25%	\$17.00
SGWV	SendSuite Live	UPS Domestic Worldwide (5)	\$1,440.00	\$1,209.00	16%	N/A	N/A	N/A	N/A	\$259.20	\$195.00	25%	\$17.00
J596017	Arrival	4 Bay Battery Charger & 4 batteries and Adaptors for J580 or J582 units	\$1,395.00	\$1,171.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596026	Arrival	Wireless Access Point	\$1,395.00	\$1,171.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54W	Arrival	Wireless Access Point	\$1,395.00	\$1,171.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T51W	SendSuite Tracking	Wireless Access Point	\$1,395.00	\$1,171.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T518	SendSuite	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	\$1,164.00	16%	\$167.00	\$126.00	25%	\$11.00	N/A	N/A	N/A	N/A
T538	Arrival	Tracking Assistant Portable Belt Printer	\$1,385.00	\$1,163.00	16%	\$167.00	\$126.00	25%	\$11.00	N/A	N/A	N/A	N/A
Z5DE	Information Management	DM Series Accu Trac Interface (Accu Trac HT 2.0 Version)	\$1,365.00	\$1,146.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SNB2	SendSuite Live	BAX Global (2)	\$1,500.00	\$1,090.00	27%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SNF2	SendSuite Live	Miscellaneous Domestic carriers (2)	\$1,500.00	\$1,090.00	27%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
T118	Information Management	ODBC Link	\$1,295.00	\$1,088.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGC2	SendSuite Live	UPS Domestic Basic (2)	\$1,280.00	\$1,076.00	16%	N/A	N/A	N/A	N/A	\$230.00	\$173.00	25%	\$15.00
SGM2	SendSuite Live	UPS Domestic Mail Innovations (2)	\$1,280.00	\$1,076.00	16%	N/A	N/A	N/A	N/A	\$270.00	\$203.00	25%	\$17.00
SGW2	SendSuite Live	UPS Domestic Worldwide (2)	\$1,280.00	\$1,076.00	16%	N/A	N/A	N/A	N/A	\$230.00	\$173.00	25%	\$15.00
SLT2	SendSuite Live	ERR Certified Mail and Proof of Delivery (2)	\$1,280.00	\$1,076.00	16%	N/A	N/A	N/A	N/A	\$216.00	\$162.00	25%	\$14.00
T51F	Arrival	Arrival Imaging	\$1,250.00	\$1,050.00	16%	N/A	N/A	N/A	N/A	\$188.00	\$141.00	25%	\$12.00
T5FG	Arrival	Route Activ by Logging Feature	\$1,250.00	\$1,050.00	16%	N/A	N/A	N/A	N/A	\$188.00	\$141.00	25%	\$12.00
V5CP	SendSuite Shipping	PB built Custom Carrier	\$1,250.00	\$1,050.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGB2	SendSuite Live	UPS Domestic API (2)	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V533	SendSuite Shipping	AES Direct	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V534	SendSuite Shipping	USPS Bulk Proof Of Delivery	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V535	SendSuite Shipping	USPS Priority Mail Open and Distribute	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5LC	SendSuite Shipping	Contract UPS Rates	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WDF1	Information Management	Document Formatting Option	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPD1	Information Management	Preformatted Document Option	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	\$260.00	\$195.00	25%	\$17.00
WSMW	Information Management	Mixed Weights Feature	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
WSPS	Information Management	Package Services Feature	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
WPSX	Shipping Options	DIFF WEIGHING 149LB	\$1,195.00	\$1,004.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SL30	SendSuite Live	100 lb. Tabletop Scale	\$1,195.00	\$1,004.00	16%	\$216.00	\$162.00	25%	\$14.00	N/A	N/A	N/A	N/A
T310	Information Management	100 lb. Tabletop Scale	\$1,195.00	\$1,004.00	16%	\$216.00	\$162.00	25%	\$14.00	N/A	N/A	N/A	N/A
V316	SendSuite Shipping	Forms Printer (A/B/L COD HazMat)	\$1,195.00	\$1,004.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMT3	Information Management	Business Manager Win XP Upgrade	\$1,195.00	\$1,003.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596007	Arrival	4 Slot Battery Charger & 4 batteries for J560 & J561	\$1,195.00	\$1,003.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPR1	accessories	Development Version Planet Press Imaging	\$1,195.00	\$1,003.00	16%	N/A	N/A	N/A	N/A	\$216.00	\$162.00	25%	\$14.00
ZFM1	Information Management	Funds Management Base Feature	\$1,195.00	\$1,003.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSCA	SendSuite Live	Additional Carrier Account Activation	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	\$180.00	\$135.00	25%	\$12.00
T214	Information Management	UPS Contract Rates	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T234	SendSuite Express	DHL Contract Rates	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VP17	SendSuite Shipping	SendSuite Custom LTL or TL Rates Update	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPSM	Information Management	SmartMailer Interface Option for PB FIRST(SmartMailer Not Included)	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	\$225.00	\$169.00	25%	\$15.00
T232	SendSuite Express	Low to Mid Volume 4in. Adhesive Label Printer	\$995.00	\$835.00	16%	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
T536	Arrival	4in. Adhesive Label Printer	\$995.00	\$836.00	16%	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
T5MP	SendSuite	LOW TO MID VOLUME 4in LABEL PRINTER	\$995.00	\$836.00	16%	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
V322	SendSuite Shipping	Low to Mid Volume 4in. Adhesive Label Printer	\$995.00	\$836.00	16%	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
BMC1	Information Management	DM Series Interface (DM300C-DM450C)	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BMT1	Information Management	DM Infinity Interface	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J596016	Arrival	4 Bay Docking Station (for use with multiple J580s)	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SL22	SendSuite Live	Low to Mid Volume 4in. Adhesive Label Printer	\$995.00	\$835.00	16%	\$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
T51M	SendSuite Tracking	Four Bay Cradle Kit for T742 Tracking Assistant	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54M	Arrival	Four Bay Cradle Kit for T742 Tracking Assistant	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T590009	Arrival	4 Bay Ethernet Docking Station	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V511	SendSuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V514	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5C2	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5DS	SendSuite Shipping	DHL Activation - 1st Origin Zip	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5FS	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5PS	SendSuite Shipping	USPS Activation	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
V5US	SendSuite Shipping	UPS Activation	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPP1	Information Management	E-Learning Module for Planet Press Certified Mail Solutions Dedicated J642 Printer, Certified Mail Labels, and Half Day Professional Services	\$990.00	\$832.00	16%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
T327	SendSuite Express	Half Day Professional Services	\$990.00	\$832.00	16%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
WPXE	SendSuite	DP40S Color Toner Starter Kit - Black Magenta Cyan Yellow Cartridges	\$970.00	\$814.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T104	Information Management	HazMat	\$950.00	\$798.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SFX1	SendSuite Live	FedEx FSMS (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SGK1	SendSuite Live	Dynarex (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGL1	SendSuite Live	Sameday (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGN1	SendSuite Live	TNT (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGS1	SendSuite Live	Golden State Overnight (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SGT1	SendSuite Live	UPS Supply Chain Solutions (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHL2	SendSuite Live	DHL (2)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHN1	SendSuite Live	XPO (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHR1	SendSuite Live	LoneStar (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHT1	SendSuite Live	ATS (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHV1	SendSuite Live	DHL (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SHW1	SendSuite Live	FedEx FSMS (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SLB2	SendSuite Live	3rd Party USPS Web Connector (2)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$324.00	\$243.00	25%	\$21.00
SLBA	SendSuite Live	Inbound Supplier Shipping Application	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLW1	SendSuite Live	Management Dynamics Restricted Party Screening (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLX1	SendSuite Live	Management Dynamics License Validation (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMN1	SendSuite Live	CTSI Shipment Tracking/Event Management (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SND2	SendSuite Live	CanadaPost (2)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNE1	SendSuite Live	Eastern Connection (1)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00
SNF2	SendSuite Live	Canpar (2)	\$900.00	\$756.00	16%	N/A	N/A	N/A	N/A	\$162.00	\$122.00	25%	\$11.00













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## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1180	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
1190	\$ 220.00	\$ 251.00	\$ 301.00	\$ 376.00
1200	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
1220	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
1225	\$ 220.00	\$ 251.00	\$ 301.00	\$ 376.00
122P	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
122S	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
122U	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
1230	\$ 139.00	\$ 158.00	\$ 190.00	\$ 238.00
1250	\$ 593.00	\$ 676.00	\$ 811.00	\$ 1,014.00
125S	\$ 593.00	\$ 676.00	\$ 811.00	\$ 1,014.00
1290	\$ 4,785.00	\$ 5,455.00	\$ 6,546.00	\$ 8,183.00
1370	\$ 359.00	\$ 409.00	\$ 491.00	\$ 614.00
1371	\$ 546.00	\$ 622.00	\$ 746.00	\$ 933.00
1372	\$ 620.00	\$ 707.00	\$ 848.00	\$ 1,060.00
1373	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1374	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1378	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
1410	\$ 6,165.00	\$ 7,028.00	\$ 8,434.00	\$ 10,543.00
1411	\$ 3,857.00	\$ 4,397.00	\$ 5,276.00	\$ 6,595.00
1412	\$ 3,036.00	\$ 3,461.00	\$ 4,153.00	\$ 5,191.00
1413	\$ 2,407.00	\$ 2,744.00	\$ 3,293.00	\$ 4,116.00
1414	\$ 2,192.00	\$ 2,499.00	\$ 2,999.00	\$ 3,749.00
1415	\$ 4,293.00	\$ 4,894.00	\$ 5,873.00	\$ 7,341.00
1416	\$ 1,090.00	\$ 1,243.00	\$ 1,492.00	\$ 1,865.00
1417	\$ 1,271.00	\$ 1,449.00	\$ 1,739.00	\$ 2,174.00
1418	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1420	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1421	\$ 1,012.00	\$ 1,154.00	\$ 1,385.00	\$ 1,731.00
1423	\$ 4,035.00	\$ 4,600.00	\$ 5,520.00	\$ 6,900.00
1428	\$ 7,992.00	\$ 9,111.00	\$ 10,933.00	\$ 13,666.00

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## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1430	\$ 3,075.00	\$ 3,506.00	\$ 4,207.00	\$ 5,259.00
1436	\$ 5,182.00	\$ 5,907.00	\$ 7,088.00	\$ 8,860.00
1437	\$ 4,709.00	\$ 5,368.00	\$ 6,442.00	\$ 8,053.00
1438	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1439	\$ 612.00	\$ 698.00	\$ 838.00	\$ 1,048.00
1446	\$ 2,842.00	\$ 3,240.00	\$ 3,888.00	\$ 4,860.00
1447	\$ 2,770.00	\$ 3,158.00	\$ 3,790.00	\$ 4,738.00
1450	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
1451	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
1452	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1453	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1454	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1455	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1482	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1486	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1487	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1491	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
1500	\$ 1,204.00	\$ 1,373.00	\$ 1,648.00	\$ 2,060.00
1525	\$ 1,317.00	\$ 1,501.00	\$ 1,801.00	\$ 2,251.00
1546	\$ 5,527.00	\$ 6,301.00	\$ 7,561.00	\$ 9,451.00
1550	\$ 4,513.00	\$ 5,145.00	\$ 6,174.00	\$ 7,718.00
1600	\$ 2,463.00	\$ 2,808.00	\$ 3,370.00	\$ 4,213.00
1701	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1702	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00
1703	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00
1705	\$ 1,332.00	\$ 1,518.00	\$ 1,822.00	\$ 2,278.00
1706	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
1709	\$ 1,168.00	\$ 1,332.00	\$ 1,598.00	\$ 1,998.00
1712	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1713	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1714	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00

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## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1715	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1716	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1717	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1718	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
1733	\$ 3,705.00	\$ 4,224.00	\$ 5,069.00	\$ 6,336.00
1736	\$ 1,713.00	\$ 1,953.00	\$ 2,344.00	\$ 2,930.00
1785	\$ 4,077.00	\$ 4,648.00	\$ 5,578.00	\$ 6,973.00
1800	\$ 384.00	\$ 438.00	\$ 526.00	\$ 658.00
1801	\$ 263.00	\$ 300.00	\$ 360.00	\$ 450.00
1805	\$ 270.00	\$ 308.00	\$ 370.00	\$ 463.00
1810	\$ 208.00	\$ 237.00	\$ 284.00	\$ 355.00
181R	\$ 203.00	\$ 231.00	\$ 277.00	\$ 346.00
1820	\$ 804.00	\$ 917.00	\$ 1,100.00	\$ 1,375.00
1830	\$ 320.00	\$ 365.00	\$ 438.00	\$ 548.00
1831	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00
183S	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00
1860	\$ 523.00	\$ 596.00	\$ 715.00	\$ 894.00
1861	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
1863	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
186S	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
1890	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00
189S	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00
1E02	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00
1E03	\$ 204.00	\$ 233.00	\$ 280.00	\$ 350.00
1E05	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E08	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E20	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E23	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
1E26	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
1E2R	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00
1E2S	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1E3R	\$ 199.00	\$ 227.00	\$ 272.00	\$ 340.00
1E5R	\$ 214.00	\$ 244.00	\$ 293.00	\$ 366.00
1E8R	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
2706	\$ 1,447.00	\$ 1,650.00	\$ 1,980.00	\$ 2,475.00
2707	\$ 2,598.00	\$ 2,962.00	\$ 3,554.00	\$ 4,443.00
2708	\$ 2,389.00	\$ 2,723.00	\$ 3,268.00	\$ 4,085.00
2710	\$ 1,433.00	\$ 1,634.00	\$ 1,961.00	\$ 2,451.00
2713	\$ 2,048.00	\$ 2,335.00	\$ 2,802.00	\$ 3,503.00
3250	\$ 576.00	\$ 657.00	\$ 788.00	\$ 985.00
325R	\$ 576.00	\$ 657.00	\$ 788.00	\$ 985.00
3270	\$ 390.00	\$ 445.00	\$ 534.00	\$ 668.00
3280	\$ 1,031.00	\$ 1,175.00	\$ 1,410.00	\$ 1,763.00
328R	\$ 1,031.00	\$ 1,175.00	\$ 1,410.00	\$ 1,763.00
3300	\$ 843.00	\$ 961.00	\$ 1,153.00	\$ 1,441.00
3301	\$ 859.00	\$ 979.00	\$ 1,175.00	\$ 1,469.00
3307	\$ 832.00	\$ 948.00	\$ 1,138.00	\$ 1,423.00
3319	\$ 832.00	\$ 948.00	\$ 1,138.00	\$ 1,423.00
3320	\$ 3,534.00	\$ 4,029.00	\$ 4,835.00	\$ 6,044.00
3323	\$ 441.00	\$ 503.00	\$ 604.00	\$ 755.00
3324	\$ 1,582.00	\$ 1,803.00	\$ 2,164.00	\$ 2,705.00
332S	\$ 1,582.00	\$ 1,803.00	\$ 2,164.00	\$ 2,705.00
3336	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
3340	\$ 2,572.00	\$ 2,932.00	\$ 3,518.00	\$ 4,398.00
3346	\$ 284.00	\$ 324.00	\$ 389.00	\$ 486.00
334X	\$ 2,572.00	\$ 2,932.00	\$ 3,518.00	\$ 4,398.00
3350	\$ 1,751.00	\$ 1,996.00	\$ 2,395.00	\$ 2,994.00
3353	\$ 702.00	\$ 800.00	\$ 960.00	\$ 1,200.00
3355	\$ 1,083.00	\$ 1,235.00	\$ 1,482.00	\$ 1,853.00
3359	\$ 3,315.00	\$ 3,779.00	\$ 4,535.00	\$ 5,669.00
3362	\$ 930.00	\$ 1,060.00	\$ 1,272.00	\$ 1,590.00
3364	\$ 830.00	\$ 946.00	\$ 1,135.00	\$ 1,419.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
3370	\$ 2,194.00	\$ 2,501.00	\$ 3,001.00	\$ 3,751.00
3384	\$ 830.00	\$ 946.00	\$ 1,135.00	\$ 1,419.00
3385	\$ 849.00	\$ 968.00	\$ 1,162.00	\$ 1,453.00
3388	\$ 849.00	\$ 968.00	\$ 1,162.00	\$ 1,453.00
3389	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
338R	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
33CS	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
33RR	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
34CR	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
34CS	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
3606	\$ 1,612.00	\$ 1,838.00	\$ 2,206.00	\$ 2,758.00
3621	\$ 11,436.00	\$ 13,037.00	\$ 15,644.00	\$ 19,555.00
3629	\$ 2,662.00	\$ 3,035.00	\$ 3,642.00	\$ 4,553.00
3634	\$ 2,614.00	\$ 2,980.00	\$ 3,576.00	\$ 4,470.00
3636	\$ 1,712.00	\$ 1,952.00	\$ 2,342.00	\$ 2,928.00
363R	\$ 2,614.00	\$ 2,980.00	\$ 3,576.00	\$ 4,470.00
3641	\$ 496.00	\$ 565.00	\$ 678.00	\$ 848.00
3642	\$ 791.00	\$ 902.00	\$ 1,082.00	\$ 1,353.00
3655	\$ 384.00	\$ 438.00	\$ 526.00	\$ 658.00
3700	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3704	\$ 681.00	\$ 776.00	\$ 931.00	\$ 1,164.00
3705	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3740	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3750	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3770	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3771	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3772	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3780	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
3C00	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3C01	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3C05	\$ 197.00	\$ 225.00	\$ 270.00	\$ 338.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
3C0R	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3K00	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
3K0R	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
4100	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4107	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4150	\$ 537.00	\$ 612.00	\$ 734.00	\$ 918.00
4156	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4200	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4201	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4203	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4206	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4207	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4250	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4251	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4253	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4256	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4257	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4300	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4301	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4302	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4304	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4306	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4307	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4325	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4350	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4351	\$ 1,310.00	\$ 1,493.00	\$ 1,792.00	\$ 2,240.00
4352	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4356	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4357	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4371	\$ 1,255.00	\$ 1,431.00	\$ 1,717.00	\$ 2,146.00
4380	\$ 2,957.00	\$ 3,371.00	\$ 4,045.00	\$ 5,056.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
4385	\$ 2,841.00	\$ 3,239.00	\$ 3,887.00	\$ 4,859.00
4400	\$ 653.00	\$ 744.00	\$ 893.00	\$ 1,116.00
4900	\$ 69.00	\$ 79.00	\$ 95.00	\$ 119.00
4916	\$ 69.00	\$ 79.00	\$ 95.00	\$ 119.00
4C00	\$ 338.00	\$ 385.00	\$ 462.00	\$ 578.00
4C05	\$ 348.00	\$ 397.00	\$ 476.00	\$ 595.00
4C0R	\$ 338.00	\$ 385.00	\$ 462.00	\$ 578.00
4K00	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
4K0R	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
4P0A	\$ 3,797.00	\$ 4,329.00	\$ 5,195.00	\$ 6,494.00
4P0B	\$ 1,301.00	\$ 1,483.00	\$ 1,780.00	\$ 2,225.00
5025	\$ 80.00	\$ 91.00	\$ 109.00	\$ 136.00
5035	\$ 1,900.00	\$ 2,166.00	\$ 2,599.00	\$ 3,249.00
5042	\$ 434.00	\$ 495.00	\$ 594.00	\$ 743.00
5045	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
5050	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
5066	\$ 1,900.00	\$ 2,166.00	\$ 2,599.00	\$ 3,249.00
5070	\$ 796.00	\$ 907.00	\$ 1,088.00	\$ 1,360.00
5311	\$ 206.00	\$ 235.00	\$ 282.00	\$ 353.00
5390	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5391	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5392	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5398	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
539C	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5400	\$ 670.00	\$ 764.00	\$ 917.00	\$ 1,146.00
5403	\$ 651.00	\$ 742.00	\$ 890.00	\$ 1,113.00
5408	\$ 557.00	\$ 635.00	\$ 762.00	\$ 953.00
5460	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
5461	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
5463	\$ 686.00	\$ 782.00	\$ 938.00	\$ 1,173.00
5466	\$ 686.00	\$ 782.00	\$ 938.00	\$ 1,173.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
5468	\$ 521.00	\$ 594.00	\$ 713.00	\$ 891.00
5500	\$ 397.00	\$ 453.00	\$ 544.00	\$ 680.00
5511	\$ 321.00	\$ 366.00	\$ 439.00	\$ 549.00
5525	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
5600	\$ 1,028.00	\$ 1,172.00	\$ 1,406.00	\$ 1,758.00
5612	\$ 983.00	\$ 1,121.00	\$ 1,345.00	\$ 1,681.00
5621	\$ 1,028.00	\$ 1,172.00	\$ 1,406.00	\$ 1,758.00
5630	\$ 1,207.00	\$ 1,376.00	\$ 1,651.00	\$ 2,064.00
563S	\$ 1,207.00	\$ 1,376.00	\$ 1,651.00	\$ 2,064.00
5650	\$ 516.00	\$ 588.00	\$ 706.00	\$ 883.00
5675	\$ 773.00	\$ 881.00	\$ 1,057.00	\$ 1,321.00
5820	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
582H	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
5830	\$ 343.00	\$ 391.00	\$ 469.00	\$ 586.00
5831	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
5840	\$ 446.00	\$ 508.00	\$ 610.00	\$ 763.00
5850	\$ 744.00	\$ 848.00	\$ 1,018.00	\$ 1,273.00
5870	\$ 811.00	\$ 925.00	\$ 1,110.00	\$ 1,388.00
5871	\$ 811.00	\$ 925.00	\$ 1,110.00	\$ 1,388.00
5890	\$ 662.00	\$ 755.00	\$ 906.00	\$ 1,133.00
5899	\$ 2,129.00	\$ 2,427.00	\$ 2,912.00	\$ 3,640.00
5901	\$ 4,224.00	\$ 4,815.00	\$ 5,778.00	\$ 7,223.00
5904	\$ 4,365.00	\$ 4,976.00	\$ 5,971.00	\$ 7,464.00
5905	\$ 3,635.00	\$ 4,144.00	\$ 4,973.00	\$ 6,216.00
5906	\$ 4,224.00	\$ 4,815.00	\$ 5,778.00	\$ 7,223.00
5908	\$ 2,860.00	\$ 3,260.00	\$ 3,912.00	\$ 4,890.00
5909	\$ 2,701.00	\$ 3,079.00	\$ 3,695.00	\$ 4,619.00
5923	\$ 1,223.00	\$ 1,394.00	\$ 1,673.00	\$ 2,091.00
5925	\$ 1,311.00	\$ 1,495.00	\$ 1,794.00	\$ 2,243.00
5926	\$ 1,311.00	\$ 1,495.00	\$ 1,794.00	\$ 2,243.00
5927	\$ 1,058.00	\$ 1,206.00	\$ 1,447.00	\$ 1,809.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
5928	\$ 1,058.00	\$ 1,206.00	\$ 1,447.00	\$ 1,809.00
5935	\$ 1,703.00	\$ 1,941.00	\$ 2,329.00	\$ 2,911.00
5936	\$ 1,857.00	\$ 2,117.00	\$ 2,540.00	\$ 3,175.00
5940	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
5950	\$ 1,843.00	\$ 2,101.00	\$ 2,521.00	\$ 3,151.00
5952	\$ 1,999.00	\$ 2,279.00	\$ 2,735.00	\$ 3,419.00
5955	\$ 2,790.00	\$ 3,181.00	\$ 3,817.00	\$ 4,771.00
5960	\$ 1,247.00	\$ 1,422.00	\$ 1,706.00	\$ 2,133.00
5961	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
5962	\$ 1,247.00	\$ 1,422.00	\$ 1,706.00	\$ 2,133.00
5963	\$ 488.00	\$ 556.00	\$ 667.00	\$ 834.00
5972	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00
5975	\$ 1,623.00	\$ 1,850.00	\$ 2,220.00	\$ 2,775.00
5976	\$ 983.00	\$ 1,121.00	\$ 1,345.00	\$ 1,681.00
5C00	\$ 457.00	\$ 521.00	\$ 625.00	\$ 781.00
5C0R	\$ 445.00	\$ 507.00	\$ 608.00	\$ 760.00
5K00	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
5K0R	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
6090	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
609S	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
6100	\$ 2,527.00	\$ 2,881.00	\$ 3,457.00	\$ 4,321.00
610S	\$ 2,527.00	\$ 2,881.00	\$ 3,457.00	\$ 4,321.00
6200	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
6210	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
6220	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
6230	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
6235	\$ 473.00	\$ 539.00	\$ 647.00	\$ 809.00
6236	\$ 449.00	\$ 512.00	\$ 614.00	\$ 768.00
6251	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
6700	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
6800	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
6801	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6802	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6825	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6826	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6C00	\$ 245.00	\$ 279.00	\$ 335.00	\$ 419.00
6C0R	\$ 245.00	\$ 279.00	\$ 335.00	\$ 419.00
6CF1	\$ 365.00	\$ 416.00	\$ 499.00	\$ 624.00
6CFR	\$ 365.00	\$ 416.00	\$ 499.00	\$ 624.00
6K00	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K01	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K0R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K10	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K1R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K1S	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
7043	\$ 848.00	\$ 967.00	\$ 1,160.00	\$ 1,450.00
7063	\$ 3,432.00	\$ 3,912.00	\$ 4,694.00	\$ 5,868.00
7101	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7102	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7103	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7108	\$ 337.00	\$ 384.00	\$ 461.00	\$ 576.00
7113	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7115	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7117	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7125	\$ 309.00	\$ 352.00	\$ 422.00	\$ 528.00
7200	\$ 1,086.00	\$ 1,238.00	\$ 1,486.00	\$ 1,858.00
7270	\$ 3,462.00	\$ 3,947.00	\$ 4,736.00	\$ 5,920.00
7276	\$ 3,462.00	\$ 3,947.00	\$ 4,736.00	\$ 5,920.00
7279	\$ 3,456.00	\$ 3,940.00	\$ 4,728.00	\$ 5,910.00
7467	\$ 4,074.00	\$ 4,644.00	\$ 5,573.00	\$ 6,966.00
7469	\$ 4,074.00	\$ 4,644.00	\$ 5,573.00	\$ 6,966.00
7601	\$ 2,454.00	\$ 2,798.00	\$ 3,358.00	\$ 4,198.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
7608	\$ 2,454.00	\$ 2,798.00	\$ 3,358.00	\$ 4,198.00
7611	\$ 2,042.00	\$ 2,328.00	\$ 2,794.00	\$ 3,493.00
7711	\$ 7,490.00	\$ 8,539.00	\$ 10,247.00	\$ 12,809.00
7751	\$ 7,490.00	\$ 8,539.00	\$ 10,247.00	\$ 12,809.00
7780	\$ 1,168.00	\$ 1,332.00	\$ 1,598.00	\$ 1,998.00
7782	\$ 1,217.00	\$ 1,387.00	\$ 1,664.00	\$ 2,080.00
7799	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
7950	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7951	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7952	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7953	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7960	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
7961	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
7962	\$ 1,011.00	\$ 1,153.00	\$ 1,384.00	\$ 1,730.00
7963	\$ 793.00	\$ 904.00	\$ 1,085.00	\$ 1,356.00
7K00	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K01	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K0R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K10	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K1R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K1S	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
8010	\$ 1,526.00	\$ 1,740.00	\$ 2,088.00	\$ 2,610.00
8015	\$ 234.00	\$ 267.00	\$ 320.00	\$ 400.00
8020	\$ 362.00	\$ 413.00	\$ 496.00	\$ 620.00
8025	\$ 551.00	\$ 628.00	\$ 754.00	\$ 943.00
8030	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
8031	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
8100	\$ 2,050.00	\$ 2,337.00	\$ 2,804.00	\$ 3,505.00
8110	\$ 1,103.00	\$ 1,257.00	\$ 1,508.00	\$ 1,885.00
8180	\$ 1,114.00	\$ 1,270.00	\$ 1,524.00	\$ 1,905.00
8190	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
8200	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
8220	\$ 2,319.00	\$ 2,644.00	\$ 3,173.00	\$ 3,966.00
8222	\$ 1,096.00	\$ 1,249.00	\$ 1,499.00	\$ 1,874.00
8290	\$ 907.00	\$ 1,034.00	\$ 1,241.00	\$ 1,551.00
9K00	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K01	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K0R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K0U	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K10	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K1R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K1S	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9KUR	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
A120	\$ 1,457.00	\$ 1,661.00	\$ 1,993.00	\$ 2,491.00
A130	\$ 1,124.00	\$ 1,281.00	\$ 1,537.00	\$ 1,921.00
A131	\$ 1,124.00	\$ 1,281.00	\$ 1,537.00	\$ 1,921.00
A211	\$ 1,767.00	\$ 2,014.00	\$ 2,417.00	\$ 3,021.00
A215	\$ 568.00	\$ 648.00	\$ 778.00	\$ 973.00
A217	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00
A218	\$ 1,200.00	\$ 1,368.00	\$ 1,642.00	\$ 2,053.00
A219	\$ 1,727.00	\$ 1,969.00	\$ 2,363.00	\$ 2,954.00
A21S	\$ 824.00	\$ 939.00	\$ 1,127.00	\$ 1,409.00
A21X	\$ 323.00	\$ 368.00	\$ 442.00	\$ 553.00
A244	\$ 934.00	\$ 1,065.00	\$ 1,278.00	\$ 1,598.00
A292	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
A300	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
A305	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
A309	\$ 713.00	\$ 813.00	\$ 976.00	\$ 1,220.00
A30X	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
A30Z	\$ 697.00	\$ 795.00	\$ 954.00	\$ 1,193.00
A31P	\$ 313.00	\$ 357.00	\$ 428.00	\$ 535.00
A31U	\$ 203.00	\$ 231.00	\$ 277.00	\$ 346.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
A350	\$ 3,111.00	\$ 3,547.00	\$ 4,256.00	\$ 5,320.00
A352	\$ 1,810.00	\$ 2,063.00	\$ 2,476.00	\$ 3,095.00
A35Z	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
A36Z	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
A37Z	\$ 2,010.00	\$ 2,291.00	\$ 2,749.00	\$ 3,436.00
A500	\$ 84.00	\$ 96.00	\$ 115.00	\$ 144.00
A510	\$ 353.00	\$ 402.00	\$ 482.00	\$ 603.00
A51R	\$ 353.00	\$ 402.00	\$ 482.00	\$ 603.00
A523	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A52R	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A52V	\$ 726.00	\$ 828.00	\$ 994.00	\$ 1,243.00
A530	\$ 646.00	\$ 736.00	\$ 883.00	\$ 1,104.00
A53S	\$ 646.00	\$ 736.00	\$ 883.00	\$ 1,104.00
A550	\$ 85.00	\$ 97.00	\$ 116.00	\$ 145.00
A55R	\$ 82.00	\$ 93.00	\$ 112.00	\$ 140.00
A570	\$ 720.00	\$ 821.00	\$ 985.00	\$ 1,231.00
A57T	\$ 720.00	\$ 821.00	\$ 985.00	\$ 1,231.00
A600	\$ 1,729.00	\$ 1,971.00	\$ 2,365.00	\$ 2,956.00
A603	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A605	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A613	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A615	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
A61R	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A700	\$ 1,729.00	\$ 1,971.00	\$ 2,365.00	\$ 2,956.00
AXW2	\$ 538.00	\$ 613.00	\$ 736.00	\$ 920.00
B200	\$ 1,345.00	\$ 1,533.00	\$ 1,840.00	\$ 2,300.00
B250	\$ 104.00	\$ 119.00	\$ 143.00	\$ 179.00
B25R	\$ 104.00	\$ 119.00	\$ 143.00	\$ 179.00
B400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
B510	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
B511	\$ 272.00	\$ 310.00	\$ 372.00	\$ 465.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
B51R	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
B530	\$ 131.00	\$ 149.00	\$ 179.00	\$ 224.00
B53R	\$ 131.00	\$ 149.00	\$ 179.00	\$ 224.00
B550	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
B55S	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
B560	\$ 125.00	\$ 143.00	\$ 172.00	\$ 215.00
B56R	\$ 125.00	\$ 143.00	\$ 172.00	\$ 215.00
B610	\$ 923.00	\$ 1,052.00	\$ 1,262.00	\$ 1,578.00
B61S	\$ 923.00	\$ 1,052.00	\$ 1,262.00	\$ 1,578.00
B7M0	\$ 38.00	\$ 43.00	\$ 52.00	\$ 65.00
B7MG	\$ 38.00	\$ 43.00	\$ 52.00	\$ 65.00
BD15	\$ 299.00	\$ 341.00	\$ 409.00	\$ 511.00
BD55	\$ 72.00	\$ 82.00	\$ 98.00	\$ 123.00
CBP2	\$ 24.00	\$ 27.00	\$ 32.00	\$ 40.00
CS88	\$ 71.00	\$ 81.00	\$ 97.00	\$ 121.00
CS8A	\$ 71.00	\$ 81.00	\$ 97.00	\$ 121.00
DDG1	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
DDL3	\$ 205.00	\$ 234.00	\$ 281.00	\$ 351.00
DDL4	\$ 121.00	\$ 138.00	\$ 166.00	\$ 208.00
DDL8	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
DDM1	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
DDM3	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
DDM4	\$ 121.00	\$ 138.00	\$ 166.00	\$ 208.00
DDM5	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
DDMR	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
DDMS	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
DDMT	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
DDMU	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
DEB0	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEBR	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEF1	\$ 318.00	\$ 363.00	\$ 436.00	\$ 545.00

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## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
DEP0	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEP8	\$ 263.00	\$ 300.00	\$ 360.00	\$ 450.00
DEPR	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DG1R	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGF1	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGF8	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGFR	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGU0	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DH1R	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
DHF1	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
DHF8	\$ 507.00	\$ 578.00	\$ 694.00	\$ 868.00
DHFR	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
DHU0	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
DIVS	\$ 162.00	\$ 185.00	\$ 222.00	\$ 278.00
DJB0	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJB8	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJBR	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJF0	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJF1	\$ 1,065.00	\$ 1,214.00	\$ 1,457.00	\$ 1,821.00
DJF8	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJFR	\$ 1,065.00	\$ 1,214.00	\$ 1,457.00	\$ 1,821.00
DJFS	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJW0	\$ 371.00	\$ 423.00	\$ 508.00	\$ 635.00
DJW1	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW2	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW3	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW4	\$ 326.00	\$ 372.00	\$ 446.00	\$ 558.00
DJW8	\$ 371.00	\$ 423.00	\$ 508.00	\$ 635.00
DJWR	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJWS	\$ 326.00	\$ 372.00	\$ 446.00	\$ 558.00
DL01	\$ 30.00	\$ 34.00	\$ 41.00	\$ 51.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
DL02	\$ 175.00	\$ 200.00	\$ 240.00	\$ 300.00
DL03	\$ 259.00	\$ 295.00	\$ 354.00	\$ 443.00
DL08	\$ 584.00	\$ 666.00	\$ 799.00	\$ 999.00
DMPS	\$ 370.00	\$ 422.00	\$ 506.00	\$ 633.00
DR00	\$ 1,689.00	\$ 1,925.00	\$ 2,310.00	\$ 2,888.00
DR01	\$ 1,951.00	\$ 2,224.00	\$ 2,669.00	\$ 3,336.00
DR1R	\$ 1,951.00	\$ 2,224.00	\$ 2,669.00	\$ 3,336.00
DRVS	\$ 155.00	\$ 177.00	\$ 212.00	\$ 265.00
DS00	\$ 2,639.00	\$ 3,008.00	\$ 3,610.00	\$ 4,513.00
DT00	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT01	\$ 2,025.00	\$ 2,309.00	\$ 2,771.00	\$ 3,464.00
DT08	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT09	\$ 2,025.00	\$ 2,309.00	\$ 2,771.00	\$ 3,464.00
DT0R	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT1R	\$ 2,127.00	\$ 2,425.00	\$ 2,910.00	\$ 3,638.00
DT50	\$ 825.00	\$ 941.00	\$ 1,129.00	\$ 1,411.00
DV00	\$ 2,135.00	\$ 2,434.00	\$ 2,921.00	\$ 3,651.00
DV01	\$ 1,904.00	\$ 2,171.00	\$ 2,605.00	\$ 3,256.00
DV0R	\$ 2,135.00	\$ 2,434.00	\$ 2,921.00	\$ 3,651.00
DV1R	\$ 1,904.00	\$ 2,171.00	\$ 2,605.00	\$ 3,256.00
DW00	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW01	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW0R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW1R	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW20	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW21	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW2R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
E001	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
E200	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E20R	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E210	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
E21R	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
E500	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
E50R	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
E510	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E515	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E51R	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
E520	\$ 603.00	\$ 687.00	\$ 824.00	\$ 1,030.00
E52R	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
E536	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
E547	\$ 462.00	\$ 527.00	\$ 632.00	\$ 790.00
E551	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E55R	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E565	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E569	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E56R	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E570	\$ 573.00	\$ 653.00	\$ 784.00	\$ 980.00
E575	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E57R	\$ 573.00	\$ 653.00	\$ 784.00	\$ 980.00
E57S	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E655	\$ 397.00	\$ 453.00	\$ 544.00	\$ 680.00
E65R	\$ 397.00	\$ 453.00	\$ 544.00	\$ 680.00
E665	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
E66R	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
E675	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
E67R	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
E683	\$ 473.00	\$ 539.00	\$ 647.00	\$ 809.00
E685	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E6AR	\$ 462.00	\$ 527.00	\$ 632.00	\$ 790.00
E6SR	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
EX02	\$ 15.00	\$ 17.00	\$ 20.00	\$ 25.00
F111	\$ 1,846.00	\$ 2,104.00	\$ 2,525.00	\$ 3,156.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F116	\$ 1,286.00	\$ 1,466.00	\$ 1,759.00	\$ 2,199.00
F117	\$ 881.00	\$ 1,004.00	\$ 1,205.00	\$ 1,506.00
F123	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00
F12S	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
F131	\$ 1,938.00	\$ 2,209.00	\$ 2,651.00	\$ 3,314.00
F310	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
F312	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
F351	\$ 1,196.00	\$ 1,363.00	\$ 1,636.00	\$ 2,045.00
F352	\$ 1,482.00	\$ 1,689.00	\$ 2,027.00	\$ 2,534.00
F353	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F359	\$ 1,577.00	\$ 1,798.00	\$ 2,158.00	\$ 2,698.00
F35L	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F35R	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F383	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
F386	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
F3B3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3B6	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3D3	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F3N1	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N2	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N3	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N4	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N5	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N6	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NA	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NB	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NC	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3ND	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3P3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3P6	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3PB	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F3PC	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3R1	\$ 1,196.00	\$ 1,363.00	\$ 1,636.00	\$ 2,045.00
F3R2	\$ 1,482.00	\$ 1,689.00	\$ 2,027.00	\$ 2,534.00
F3R3	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F400	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F401	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F402	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F404	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F407	\$ 1,033.00	\$ 1,178.00	\$ 1,414.00	\$ 1,768.00
F413	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F416	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F422	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
F437	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00
F438	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00
F44A	\$ 1,996.00	\$ 2,275.00	\$ 2,730.00	\$ 3,413.00
F44B	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F44C	\$ 609.00	\$ 694.00	\$ 833.00	\$ 1,041.00
F44E	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F46A	\$ 1,478.00	\$ 1,685.00	\$ 2,022.00	\$ 2,528.00
F46E	\$ 608.00	\$ 693.00	\$ 832.00	\$ 1,040.00
F46L	\$ 1,302.00	\$ 1,484.00	\$ 1,781.00	\$ 2,226.00
F46P	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
F500	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F501	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F502	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F504	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F50R	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F513	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F514	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
F516	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F51R	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F52R	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F53R	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F550	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F551	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F552	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F553	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F580	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
F581	\$ 575.00	\$ 656.00	\$ 787.00	\$ 984.00
F582	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
F583	\$ 639.00	\$ 728.00	\$ 874.00	\$ 1,093.00
F585	\$ 192.00	\$ 219.00	\$ 263.00	\$ 329.00
F587	\$ 698.00	\$ 796.00	\$ 955.00	\$ 1,194.00
F588	\$ 698.00	\$ 796.00	\$ 955.00	\$ 1,194.00
F58A	\$ 2,086.00	\$ 2,378.00	\$ 2,854.00	\$ 3,568.00
F58B	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
F58C	\$ 633.00	\$ 722.00	\$ 866.00	\$ 1,083.00
F58D	\$ 678.00	\$ 773.00	\$ 928.00	\$ 1,160.00
F58G	\$ 742.00	\$ 846.00	\$ 1,015.00	\$ 1,269.00
F58H	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
F590	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F592	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F597	\$ 771.00	\$ 879.00	\$ 1,055.00	\$ 1,319.00
F5D0	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F5D1	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F5D2	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F5D3	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F600	\$ 1,684.00	\$ 1,920.00	\$ 2,304.00	\$ 2,880.00
F601	\$ 1,850.00	\$ 2,109.00	\$ 2,531.00	\$ 3,164.00
F602	\$ 1,850.00	\$ 2,109.00	\$ 2,531.00	\$ 3,164.00
F605	\$ 1,610.00	\$ 1,835.00	\$ 2,202.00	\$ 2,753.00
F60A	\$ 1,684.00	\$ 1,920.00	\$ 2,304.00	\$ 2,880.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F60B	\$ 1,673.00	\$ 1,907.00	\$ 2,288.00	\$ 2,860.00
F624	\$ 153.00	\$ 174.00	\$ 209.00	\$ 261.00
F680	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
F70I	\$ 399.00	\$ 455.00	\$ 546.00	\$ 683.00
F721	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
F72D	\$ 1,120.00	\$ 1,277.00	\$ 1,532.00	\$ 1,915.00
F72R	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
F732	\$ 2,769.00	\$ 3,157.00	\$ 3,788.00	\$ 4,735.00
F733	\$ 824.00	\$ 939.00	\$ 1,127.00	\$ 1,409.00
F734	\$ 2,559.00	\$ 2,917.00	\$ 3,500.00	\$ 4,375.00
F736	\$ 1,719.00	\$ 1,960.00	\$ 2,352.00	\$ 2,940.00
F737	\$ 1,014.00	\$ 1,156.00	\$ 1,387.00	\$ 1,734.00
F738	\$ 2,528.00	\$ 2,882.00	\$ 3,458.00	\$ 4,323.00
F739	\$ 3,076.00	\$ 3,507.00	\$ 4,208.00	\$ 5,260.00
F745	\$ 4,875.00	\$ 5,558.00	\$ 6,670.00	\$ 8,338.00
F746	\$ 5,021.00	\$ 5,724.00	\$ 6,869.00	\$ 8,586.00
F754	\$ 3,029.00	\$ 3,453.00	\$ 4,144.00	\$ 5,180.00
F755	\$ 3,498.00	\$ 3,988.00	\$ 4,786.00	\$ 5,983.00
F761	\$ 3,029.00	\$ 3,453.00	\$ 4,144.00	\$ 5,180.00
F762	\$ 1,579.00	\$ 1,800.00	\$ 2,160.00	\$ 2,700.00
F763	\$ 2,465.00	\$ 2,810.00	\$ 3,372.00	\$ 4,215.00
F764	\$ 2,813.00	\$ 3,207.00	\$ 3,848.00	\$ 4,810.00
F766	\$ 2,754.00	\$ 3,140.00	\$ 3,768.00	\$ 4,710.00
F769	\$ 2,912.00	\$ 3,320.00	\$ 3,984.00	\$ 4,980.00
F7A0	\$ 3,376.00	\$ 3,849.00	\$ 4,619.00	\$ 5,774.00
F7AR	\$ 3,376.00	\$ 3,849.00	\$ 4,619.00	\$ 5,774.00
F7B0	\$ 4,208.00	\$ 4,797.00	\$ 5,756.00	\$ 7,195.00
F7BR	\$ 4,208.00	\$ 4,797.00	\$ 5,756.00	\$ 7,195.00
F7C0	\$ 8,228.00	\$ 9,380.00	\$ 11,256.00	\$ 14,070.00
F7FB	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
F7HD	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F7MB	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
F7TB	\$ 366.00	\$ 417.00	\$ 500.00	\$ 625.00
F8M0	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
F8M2	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
F8MR	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
F9LL	\$ 451.00	\$ 514.00	\$ 617.00	\$ 771.00
F9LP	\$ 986.00	\$ 1,124.00	\$ 1,349.00	\$ 1,686.00
F9M0	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
F9MR	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
F9NK	\$ 986.00	\$ 1,124.00	\$ 1,349.00	\$ 1,686.00
FD10	\$ 73.00	\$ 83.00	\$ 100.00	\$ 125.00
FD1R	\$ 73.00	\$ 83.00	\$ 100.00	\$ 125.00
FD30	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
FD3D	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
FD3R	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
FD40	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD48	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
FD4D	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD4R	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD60	\$ 433.00	\$ 494.00	\$ 593.00	\$ 741.00
FD6R	\$ 416.00	\$ 474.00	\$ 569.00	\$ 711.00
FD70	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD78	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
FD7R	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD80	\$ 472.00	\$ 538.00	\$ 646.00	\$ 808.00
FD8R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
FD90	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
FD9A	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
FD9R	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
FDA0	\$ 472.00	\$ 538.00	\$ 646.00	\$ 808.00
FR5L	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
FR83	\$ 1,666.00	\$ 1,899.00	\$ 2,279.00	\$ 2,849.00
FR86	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
G120	\$ 1,025.00	\$ 1,169.00	\$ 1,403.00	\$ 1,754.00
G140	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G141	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G150	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G160	\$ 809.00	\$ 922.00	\$ 1,106.00	\$ 1,383.00
G165	\$ 809.00	\$ 922.00	\$ 1,106.00	\$ 1,383.00
G170	\$ 1,025.00	\$ 1,169.00	\$ 1,403.00	\$ 1,754.00
G215	\$ 549.00	\$ 626.00	\$ 751.00	\$ 939.00
G2CD	\$ 549.00	\$ 626.00	\$ 751.00	\$ 939.00
G310	\$ 1,531.00	\$ 1,745.00	\$ 2,094.00	\$ 2,618.00
G315	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G316	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G320	\$ 1,943.00	\$ 2,215.00	\$ 2,658.00	\$ 3,323.00
G350	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G533	\$ 614.00	\$ 700.00	\$ 840.00	\$ 1,050.00
G790	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G795	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G798	\$ 87.00	\$ 99.00	\$ 119.00	\$ 149.00
G799	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G79D	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G79R	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
H200	\$ 408.00	\$ 465.00	\$ 558.00	\$ 698.00
H201	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00
H21R	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00
H221	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00
H5A0	\$ 11,694.00	\$ 13,331.00	\$ 15,997.00	\$ 19,996.00
H5A2	\$ 15,088.00	\$ 17,200.00	\$ 20,640.00	\$ 25,800.00
H5A3	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5AL	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
H5AR	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5B0	\$ 1,301.00	\$ 1,483.00	\$ 1,780.00	\$ 2,225.00
H5B2	\$ 1,677.00	\$ 1,912.00	\$ 2,294.00	\$ 2,868.00
H5B3	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5BL	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5BR	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5NP	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
IFDT	\$ 401.00	\$ 457.00	\$ 548.00	\$ 685.00
J050	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
J055	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
J05R	\$ 244.00	\$ 278.00	\$ 334.00	\$ 418.00
J05S	\$ 282.00	\$ 321.00	\$ 385.00	\$ 481.00
J060	\$ 648.00	\$ 739.00	\$ 887.00	\$ 1,109.00
J064	\$ 288.00	\$ 328.00	\$ 394.00	\$ 493.00
J067	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
J06R	\$ 381.00	\$ 434.00	\$ 521.00	\$ 651.00
J06S	\$ 307.00	\$ 350.00	\$ 420.00	\$ 525.00
J070	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J075	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J07T	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J083	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J086	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J08R	\$ 180.00	\$ 205.00	\$ 246.00	\$ 308.00
J180	\$ 1,401.00	\$ 1,597.00	\$ 1,916.00	\$ 2,395.00
J287	\$ 1,015.00	\$ 1,157.00	\$ 1,388.00	\$ 1,735.00
J460	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
J470	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
J487	\$ 906.00	\$ 1,033.00	\$ 1,240.00	\$ 1,550.00
J530	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00
J532	\$ 157.00	\$ 179.00	\$ 215.00	\$ 269.00
J533	\$ 167.00	\$ 190.00	\$ 228.00	\$ 285.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
J534	\$ 167.00	\$ 190.00	\$ 228.00	\$ 285.00
J546	\$ 285.00	\$ 325.00	\$ 390.00	\$ 488.00
J553	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
J554	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
J556	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
J560	\$ 358.00	\$ 408.00	\$ 490.00	\$ 613.00
J56R	\$ 366.00	\$ 417.00	\$ 500.00	\$ 625.00
J570	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
J57R	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
J580	\$ 464.00	\$ 529.00	\$ 635.00	\$ 794.00
J582	\$ 464.00	\$ 529.00	\$ 635.00	\$ 794.00
J592	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J594	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
J595	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J597	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J610	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J611	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J61P	\$ 176.00	\$ 201.00	\$ 241.00	\$ 301.00
J620	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
J621	\$ 74.00	\$ 84.00	\$ 101.00	\$ 126.00
J624	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
J62R	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
J630	\$ 252.00	\$ 287.00	\$ 344.00	\$ 430.00
J632	\$ 175.00	\$ 200.00	\$ 240.00	\$ 300.00
J63F	\$ 231.00	\$ 263.00	\$ 316.00	\$ 395.00
J63S	\$ 252.00	\$ 287.00	\$ 344.00	\$ 430.00
J640	\$ 342.00	\$ 390.00	\$ 468.00	\$ 585.00
J644	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J645	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J64R	\$ 342.00	\$ 390.00	\$ 468.00	\$ 585.00
J64S	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
J64Z	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J650	\$ 622.00	\$ 709.00	\$ 851.00	\$ 1,064.00
J65R	\$ 622.00	\$ 709.00	\$ 851.00	\$ 1,064.00
J660	\$ 608.00	\$ 693.00	\$ 832.00	\$ 1,040.00
J670	\$ 243.00	\$ 277.00	\$ 332.00	\$ 415.00
J676	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
J677	\$ 224.00	\$ 255.00	\$ 306.00	\$ 383.00
J678	\$ 212.00	\$ 242.00	\$ 290.00	\$ 363.00
J67K	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
J67S	\$ 278.00	\$ 317.00	\$ 380.00	\$ 475.00
J680	\$ 571.00	\$ 651.00	\$ 781.00	\$ 976.00
J683	\$ 165.00	\$ 188.00	\$ 226.00	\$ 283.00
J685	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J687	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
J68U	\$ 165.00	\$ 188.00	\$ 226.00	\$ 283.00
J68Z	\$ 434.00	\$ 495.00	\$ 594.00	\$ 743.00
J690	\$ 504.00	\$ 575.00	\$ 690.00	\$ 863.00
J692	\$ 421.00	\$ 480.00	\$ 576.00	\$ 720.00
J693	\$ 373.00	\$ 425.00	\$ 510.00	\$ 638.00
J696	\$ 373.00	\$ 425.00	\$ 510.00	\$ 638.00
J69D	\$ 416.00	\$ 474.00	\$ 569.00	\$ 711.00
J69S	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J69Z	\$ 373.00	\$ 425.00	\$ 510.00	\$ 638.00
J70U	\$ 836.00	\$ 953.00	\$ 1,144.00	\$ 1,430.00
J710	\$ 423.00	\$ 482.00	\$ 578.00	\$ 723.00
J762	\$ 402.00	\$ 458.00	\$ 550.00	\$ 688.00
J763	\$ 402.00	\$ 458.00	\$ 550.00	\$ 688.00
J765	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
J774	\$ 328.00	\$ 374.00	\$ 449.00	\$ 561.00
J775	\$ 328.00	\$ 374.00	\$ 449.00	\$ 561.00
J776	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
J779	\$ 398.00	\$ 454.00	\$ 545.00	\$ 681.00
J780	\$ 328.00	\$ 374.00	\$ 449.00	\$ 561.00
J781	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
J782	\$ 294.00	\$ 335.00	\$ 402.00	\$ 503.00
J783	\$ 391.00	\$ 446.00	\$ 535.00	\$ 669.00
J784	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
J785	\$ 391.00	\$ 446.00	\$ 535.00	\$ 669.00
J787	\$ 889.00	\$ 1,013.00	\$ 1,216.00	\$ 1,520.00
J788	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J789	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J790	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J791	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J7CG	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
J7D0	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
J7RS	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
J7RW	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
J7RX	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
J7V0	\$ 321.00	\$ 366.00	\$ 439.00	\$ 549.00
J8RR	\$ 391.00	\$ 446.00	\$ 535.00	\$ 669.00
J90M	\$ 413.00	\$ 471.00	\$ 565.00	\$ 706.00
JB50	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
JB55	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
JB64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JB67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JB6R	\$ 294.00	\$ 335.00	\$ 402.00	\$ 503.00
JB75	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB76	\$ 222.00	\$ 253.00	\$ 304.00	\$ 380.00
JB77	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7R	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7W	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7X	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
JB7Z	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
JN50	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
JN55	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
JN60	\$ 291.00	\$ 332.00	\$ 398.00	\$ 498.00
JN64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JN67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JN6R	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JN70	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
JN75	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
JN7R	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JP64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JP67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JP75	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JX11	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
JX1R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
JX20	\$ 1,082.00	\$ 1,233.00	\$ 1,480.00	\$ 1,850.00
JX21	\$ 1,082.00	\$ 1,233.00	\$ 1,480.00	\$ 1,850.00
K400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
LSK1	\$ 651.00	\$ 742.00	\$ 890.00	\$ 1,113.00
LSK3	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
MP04	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MP06	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP08	\$ 76.00	\$ 87.00	\$ 104.00	\$ 130.00
MP0R	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MP1A	\$ 57.00	\$ 65.00	\$ 78.00	\$ 98.00
MP1C	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
MP1R	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP1W	\$ 85.00	\$ 97.00	\$ 116.00	\$ 145.00
MP30	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP3R	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP3W	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
MP49	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP4D	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
MP4R	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP4W	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP8R	\$ 76.00	\$ 87.00	\$ 104.00	\$ 130.00
MP9G	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP9R	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MPC1	\$ 57.00	\$ 65.00	\$ 78.00	\$ 98.00
MPC4	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MPR1	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
MPR2	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPR4	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPRR	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
MPRS	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPRT	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MS1R	\$ 344.00	\$ 392.00	\$ 470.00	\$ 588.00
MS2R	\$ 738.00	\$ 841.00	\$ 1,009.00	\$ 1,261.00
MS30	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MS3R	\$ 2,081.00	\$ 2,372.00	\$ 2,846.00	\$ 3,558.00
MSF1	\$ 344.00	\$ 392.00	\$ 470.00	\$ 588.00
MSF2	\$ 738.00	\$ 841.00	\$ 1,009.00	\$ 1,261.00
MSF3	\$ 2,081.00	\$ 2,372.00	\$ 2,846.00	\$ 3,558.00
MSPR	\$ 317.00	\$ 361.00	\$ 433.00	\$ 541.00
MSPS	\$ 320.00	\$ 365.00	\$ 438.00	\$ 548.00
N300	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
N30R	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
N400	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
N40R	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
N500	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
N50R	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
N600	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
N601	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N60R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N610	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N61R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N700	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N701	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N70R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N710	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N71R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N900	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N901	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N90R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N910	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N91R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N91S	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N9RA	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
NX01	\$ 2,382.00	\$ 2,715.00	\$ 3,258.00	\$ 4,073.00
NX1A	\$ 2,382.00	\$ 2,715.00	\$ 3,258.00	\$ 4,073.00
PRG1	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
S126	\$ 1,451.00	\$ 1,654.00	\$ 1,985.00	\$ 2,481.00
SH26	\$ 47.00	\$ 54.00	\$ 65.00	\$ 81.00
SH39	\$ 66.00	\$ 75.00	\$ 90.00	\$ 113.00
SH56	\$ 213.00	\$ 243.00	\$ 292.00	\$ 365.00
SH59	\$ 168.00	\$ 192.00	\$ 230.00	\$ 288.00
SH66	\$ 330.00	\$ 376.00	\$ 451.00	\$ 564.00
SH75	\$ 546.00	\$ 622.00	\$ 746.00	\$ 933.00
SH76	\$ 899.00	\$ 1,025.00	\$ 1,230.00	\$ 1,538.00
SHG6	\$ 393.00	\$ 448.00	\$ 538.00	\$ 673.00
SHG7	\$ 711.00	\$ 811.00	\$ 973.00	\$ 1,216.00
SLWW	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T360	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
T361	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
T370	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
T371	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
T372	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
T373	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
T374	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
T375	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
T741	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T742	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T743	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T744	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00
T745	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T762	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T770	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
T800	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T820	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T821	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T822	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T823	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T824	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T826	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T827	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T828	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T829	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T830	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T831	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T832	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T833	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T840	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T841	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T842	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
T843	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T844	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T845	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T846	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T847	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T848	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T849	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T850	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T851	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T852	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T853	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T854	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T865	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T875	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T890	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T920	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T921	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T922	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T923	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
TB30	\$ 645.00	\$ 735.00	\$ 882.00	\$ 1,103.00
TB3R	\$ 645.00	\$ 735.00	\$ 882.00	\$ 1,103.00
U560	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U56R	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U570	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U57R	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U580	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U58R	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U701	\$ 2,378.00	\$ 2,711.00	\$ 3,253.00	\$ 4,066.00
U702	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U703	\$ 2,186.00	\$ 2,492.00	\$ 2,990.00	\$ 3,738.00
U704	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
U731	\$ 2,378.00	\$ 2,711.00	\$ 3,253.00	\$ 4,066.00
U732	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U733	\$ 2,186.00	\$ 2,492.00	\$ 2,990.00	\$ 3,738.00
U734	\$ 1,588.00	\$ 1,810.00	\$ 2,172.00	\$ 2,715.00
U7M1	\$ 2,378.00	\$ 2,711.00	\$ 3,253.00	\$ 4,066.00
U7M2	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U7M3	\$ 2,118.00	\$ 2,415.00	\$ 2,898.00	\$ 3,623.00
U7PR	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
U7PS	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00
UB10	\$ 2,433.00	\$ 2,774.00	\$ 3,329.00	\$ 4,161.00
UB1W	\$ 2,983.00	\$ 3,401.00	\$ 4,081.00	\$ 5,101.00
UB3W	\$ 2,983.00	\$ 3,401.00	\$ 4,081.00	\$ 5,101.00
UBF1	\$ 2,878.00	\$ 3,281.00	\$ 3,937.00	\$ 4,921.00
UBG0	\$ 2,347.00	\$ 2,676.00	\$ 3,211.00	\$ 4,014.00
UBG1	\$ 3,081.00	\$ 3,512.00	\$ 4,214.00	\$ 5,268.00
UBH0	\$ 2,347.00	\$ 2,676.00	\$ 3,211.00	\$ 4,014.00
UBH1	\$ 3,081.00	\$ 3,512.00	\$ 4,214.00	\$ 5,268.00
UBR1	\$ 3,191.00	\$ 3,638.00	\$ 4,366.00	\$ 5,458.00
UF10	\$ 1,669.00	\$ 1,903.00	\$ 2,284.00	\$ 2,855.00
UF30	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF40	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF50	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF60	\$ 4,803.00	\$ 5,475.00	\$ 6,570.00	\$ 8,213.00
UF61	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UF70	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UF71	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UFR1	\$ 2,080.00	\$ 2,371.00	\$ 2,845.00	\$ 3,556.00
UFR3	\$ 4,803.00	\$ 5,475.00	\$ 6,570.00	\$ 8,213.00
USP0	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
USPR	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
USPS	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
UXW2	\$ 282.00	\$ 321.00	\$ 385.00	\$ 481.00
V300	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V301	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V302	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
V304	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
V305	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V306	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V307	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V308	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V309	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V510	\$ 266.00	\$ 303.00	\$ 364.00	\$ 455.00
V530	\$ 254.00	\$ 290.00	\$ 348.00	\$ 435.00
V532	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V535	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V550	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V555	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V598	\$ 533.00	\$ 608.00	\$ 730.00	\$ 913.00
V599	\$ 533.00	\$ 608.00	\$ 730.00	\$ 913.00
V789	\$ 883.00	\$ 1,007.00	\$ 1,208.00	\$ 1,510.00
V790	\$ 855.00	\$ 975.00	\$ 1,170.00	\$ 1,463.00
V797	\$ 385.00	\$ 439.00	\$ 527.00	\$ 659.00
V7SG	\$ 1,212.00	\$ 1,382.00	\$ 1,658.00	\$ 2,073.00
V7SX	\$ 1,014.00	\$ 1,156.00	\$ 1,387.00	\$ 1,734.00
V808	\$ 848.00	\$ 967.00	\$ 1,160.00	\$ 1,450.00
V815	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
V819	\$ 941.00	\$ 1,073.00	\$ 1,288.00	\$ 1,610.00
V820	\$ 839.00	\$ 956.00	\$ 1,147.00	\$ 1,434.00
V920	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
V921	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
V923	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
V924	\$ 774.00	\$ 882.00	\$ 1,058.00	\$ 1,323.00

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## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
V925	\$ 792.00	\$ 903.00	\$ 1,084.00	\$ 1,355.00
V928	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
V929	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
V930	\$ 478.00	\$ 545.00	\$ 654.00	\$ 818.00
V931	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
V932	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
VC16	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
VC30	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VC33	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VR10	\$ 459.00	\$ 523.00	\$ 628.00	\$ 785.00
VR12	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
VR13	\$ 488.00	\$ 556.00	\$ 667.00	\$ 834.00
VR16	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VR20	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
VR75	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
W010	\$ 119.00	\$ 136.00	\$ 163.00	\$ 204.00
W01R	\$ 119.00	\$ 136.00	\$ 163.00	\$ 204.00
W100	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
W350	\$ 591.00	\$ 674.00	\$ 809.00	\$ 1,011.00
W35R	\$ 591.00	\$ 674.00	\$ 809.00	\$ 1,011.00
W360	\$ 1,851.00	\$ 2,110.00	\$ 2,532.00	\$ 3,165.00
W36F	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
W400	\$ 1,261.00	\$ 1,438.00	\$ 1,726.00	\$ 2,158.00
W411	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W412	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W421	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W500	\$ 1,426.00	\$ 1,626.00	\$ 1,951.00	\$ 2,439.00
W502	\$ 588.00	\$ 670.00	\$ 804.00	\$ 1,005.00
W514	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W516	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W518	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
W520	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W523	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W530	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W535	\$ 510.00	\$ 581.00	\$ 697.00	\$ 871.00
W540	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W544	\$ 507.00	\$ 578.00	\$ 694.00	\$ 868.00
W545	\$ 510.00	\$ 581.00	\$ 697.00	\$ 871.00
W546	\$ 519.00	\$ 592.00	\$ 710.00	\$ 888.00
W590	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
W592	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
W595	\$ 309.00	\$ 352.00	\$ 422.00	\$ 528.00
W600	\$ 1,061.00	\$ 1,210.00	\$ 1,452.00	\$ 1,815.00
W625	\$ 368.00	\$ 420.00	\$ 504.00	\$ 630.00
W650	\$ 520.00	\$ 593.00	\$ 712.00	\$ 890.00
W655	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
W65D	\$ 520.00	\$ 593.00	\$ 712.00	\$ 890.00
W65R	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
W660	\$ 1,444.00	\$ 1,646.00	\$ 1,975.00	\$ 2,469.00
W66R	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
W670	\$ 1,071.00	\$ 1,221.00	\$ 1,465.00	\$ 1,831.00
W680	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W68R	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W700	\$ 1,263.00	\$ 1,440.00	\$ 1,728.00	\$ 2,160.00
W707	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
W71R	\$ 1,263.00	\$ 1,440.00	\$ 1,728.00	\$ 2,160.00
W755	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W760	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W76R	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W770	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W77R	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W790	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
W79R	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
W800	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W803	\$ 1,851.00	\$ 2,110.00	\$ 2,532.00	\$ 3,165.00
W804	\$ 874.00	\$ 996.00	\$ 1,195.00	\$ 1,494.00
W823	\$ 1,046.00	\$ 1,192.00	\$ 1,430.00	\$ 1,788.00
W833	\$ 940.00	\$ 1,072.00	\$ 1,286.00	\$ 1,608.00
W850	\$ 262.00	\$ 299.00	\$ 359.00	\$ 449.00
W853	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
W855	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
W85R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
W85S	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
W863	\$ 186.00	\$ 212.00	\$ 254.00	\$ 318.00
W880	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W890	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W89R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W980	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
W983	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
W985	\$ 295.00	\$ 336.00	\$ 403.00	\$ 504.00
W990	\$ 3,812.00	\$ 4,346.00	\$ 5,215.00	\$ 6,519.00
W99P	\$ 3,633.00	\$ 4,142.00	\$ 4,970.00	\$ 6,213.00
W99R	\$ 3,633.00	\$ 4,142.00	\$ 4,970.00	\$ 6,213.00
WF81	\$ 1,211.00	\$ 1,381.00	\$ 1,657.00	\$ 2,071.00
WF8A	\$ 1,064.00	\$ 1,213.00	\$ 1,456.00	\$ 1,820.00
WF96	\$ 840.00	\$ 958.00	\$ 1,150.00	\$ 1,438.00
WF9A	\$ 840.00	\$ 958.00	\$ 1,150.00	\$ 1,438.00
WP50	\$ 2,019.00	\$ 2,302.00	\$ 2,762.00	\$ 3,453.00
WP68	\$ 2,207.00	\$ 2,516.00	\$ 3,019.00	\$ 3,774.00
WP70	\$ 486.00	\$ 554.00	\$ 665.00	\$ 831.00
WP71	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP72	\$ 333.00	\$ 380.00	\$ 456.00	\$ 570.00
WP73	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
WP74	\$ 256.00	\$ 292.00	\$ 350.00	\$ 438.00
WP75	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP76	\$ 322.00	\$ 367.00	\$ 440.00	\$ 550.00
WP7C	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP7D	\$ 333.00	\$ 380.00	\$ 456.00	\$ 570.00
WP7E	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
WP96	\$ 893.00	\$ 1,018.00	\$ 1,222.00	\$ 1,528.00
WP97	\$ 1,021.00	\$ 1,164.00	\$ 1,397.00	\$ 1,746.00
WP9B	\$ 299.00	\$ 341.00	\$ 409.00	\$ 511.00
WP9C	\$ 72.00	\$ 82.00	\$ 98.00	\$ 123.00
WP9D	\$ 4,704.00	\$ 5,363.00	\$ 6,436.00	\$ 8,045.00
WP9E	\$ 5,188.00	\$ 5,914.00	\$ 7,097.00	\$ 8,871.00
WP9F	\$ 3,255.00	\$ 3,711.00	\$ 4,453.00	\$ 5,566.00
WP9K	\$ 3,645.00	\$ 4,155.00	\$ 4,986.00	\$ 6,233.00
WP9L	\$ 1,396.00	\$ 1,591.00	\$ 1,909.00	\$ 2,386.00
WP9M	\$ 1,886.00	\$ 2,150.00	\$ 2,580.00	\$ 3,225.00
WP9N	\$ 4,817.00	\$ 5,491.00	\$ 6,589.00	\$ 8,236.00
WP9P	\$ 5,207.00	\$ 5,936.00	\$ 7,123.00	\$ 8,904.00
WP9Q	\$ 5,989.00	\$ 6,827.00	\$ 8,192.00	\$ 10,240.00
WP9V	\$ 2,263.00	\$ 2,580.00	\$ 3,096.00	\$ 3,870.00
WPJE	\$ 1,248.00	\$ 1,423.00	\$ 1,708.00	\$ 2,135.00
WPJH	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
WPJJ	\$ 140.00	\$ 160.00	\$ 192.00	\$ 240.00
WPTL	\$ 169.00	\$ 193.00	\$ 232.00	\$ 290.00
WPTS	\$ 169.00	\$ 193.00	\$ 232.00	\$ 290.00
WR65	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
WS31	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
WS51	\$ 1,394.00	\$ 1,589.00	\$ 1,907.00	\$ 2,384.00
WS56	\$ 1,508.00	\$ 1,719.00	\$ 2,063.00	\$ 2,579.00
WS5A	\$ 1,394.00	\$ 1,589.00	\$ 1,907.00	\$ 2,384.00
WS5B	\$ 1,372.00	\$ 1,564.00	\$ 1,877.00	\$ 2,346.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
WS71	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
WS76	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
WS7A	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
WS7B	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
Z130	\$ 483.00	\$ 551.00	\$ 661.00	\$ 826.00
Z187	\$ 869.00	\$ 991.00	\$ 1,189.00	\$ 1,486.00
Z200	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
Z201	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z204	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z206	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z207	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z300	\$ 152.00	\$ 173.00	\$ 208.00	\$ 260.00
Z400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
Z501	\$ 657.00	\$ 749.00	\$ 899.00	\$ 1,124.00
Z503	\$ 657.00	\$ 749.00	\$ 899.00	\$ 1,124.00
Z520	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z52R	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z530	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z538	\$ 387.00	\$ 441.00	\$ 529.00	\$ 661.00
Z53R	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z545	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
Z548	\$ 307.00	\$ 350.00	\$ 420.00	\$ 525.00
Z585	\$ 268.00	\$ 306.00	\$ 367.00	\$ 459.00
Z586	\$ 258.00	\$ 294.00	\$ 353.00	\$ 441.00
Z601	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
Z602	\$ 606.00	\$ 691.00	\$ 829.00	\$ 1,036.00
Z603	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
Z604	\$ 606.00	\$ 691.00	\$ 829.00	\$ 1,036.00
Z605	\$ 404.00	\$ 461.00	\$ 553.00	\$ 691.00
Z610	\$ 483.00	\$ 551.00	\$ 661.00	\$ 826.00
Z6SX	\$ 134.00	\$ 153.00	\$ 184.00	\$ 230.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

## 2014 Equipment Component SLA Renewal Fee - master list

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

<b>SLA-eligible Component</b>	<b>Age Range1: UNDER 4</b>	<b>Age Range 2: UNDER 6</b>	<b>Age Range 3: Under 8</b>	<b>Age Range 4: UNDER 999</b>
Z800	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
ZPTL	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
ZX0T	\$ 11,781.00	\$ 13,430.00	\$ 16,116.00	\$ 20,145.00
ZX0U	\$ 10,666.00	\$ 12,159.00	\$ 14,591.00	\$ 18,239.00
ZX0V	\$ 12,117.00	\$ 13,813.00	\$ 16,576.00	\$ 20,720.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
ES26	\$ 240.00
ES27	\$ 240.00
ES28	\$ 150.00
F93F	\$ 200.00
F93G	\$ 180.00
F93H	\$ 180.00
F93J	\$ 160.00
F93K	\$ 3,000.00
F93L	\$ 180.00
F93N	\$ 160.00
F93Z	\$ 7,000.00
F94A	\$ 130.00
F94B	\$ 499.00
F94C	\$ 200.00
F9AP	\$ 1,000.00
F9AR	\$ 500.00
F9AS	\$ 1,000.00
F9AT	\$ 1,000.00
F9AU	\$ 220.00
F9AV	\$ 380.00
F9AW	\$ 780.00
F9AX	\$ 1,530.00
F9AY	\$ 200.00
F9C7	\$ 1,500.00
F9CB	\$ 700.00
F9CZ	\$ 3,000.00
F9DB	\$ 1,900.00
F9G1	\$ 2,500.00
F9G2	\$ 1,500.00
F9G3	\$ 200.00
F9G4	\$ 3,000.00
F9G7	\$ 1,500.00
F9GA	\$ 300.00
F9GB	\$ 850.00
F9GC	\$ 1,000.00
F9GD	\$ 2,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
F9GE	\$ 500.00
F9GF	\$ 250.00
F9GG	\$ 750.00
F9GH	\$ 750.00
F9GJ	\$ 1,500.00
F9GK	\$ 900.00
F9GL	\$ 1,990.00
F9GN	\$ 3,900.00
F9GP	\$ 5,900.00
F9GS	\$ 100.00
F9GT	\$ 500.00
F9GU	\$ 1,000.00
F9GV	\$ 300.00
F9GW	\$ 1,000.00
F9GX	\$ 1,500.00
F9GY	\$ 700.00
F9H2	\$ 140.00
F9H5	\$ 200.00
F9H6	\$ 180.00
F9H7	\$ 170.00
F9H8	\$ 160.00
F9H9	\$ 600.00
F9HA	\$ 350.00
F9HB	\$ 16,000.00
F9J2	\$ 7,000.00
F9J3	\$ 15,000.00
F9J4	\$ 300.00
F9J5	\$ 600.00
F9J6	\$ 130.00
F9J7	\$ 350.00
F9J8	\$ 750.00
F9J9	\$ 1,500.00
F9JC	\$ 50.00
F9K5	\$ 700.00
F9LB	\$ 500.00
F9LL	\$ 500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
F9ZA	\$ 530.00
F9ZB	\$ 1,010.00
FMTA	\$ 1,980.00
FMTB	\$ 1,980.00
FMTC	\$ 1,980.00
FMTD	\$ 3,960.00
FMYT	\$ 630.00
FMYU	\$ 1,915.00
FMZA	\$ 1,665.00
FMZB	\$ 3,165.00
FMZC	\$ 4,025.00
FMZD	\$ 5,315.00
FMZE	\$ 7,460.00
FMZF	\$ 8,320.00
H5SA	\$ 1,838.00
MCAD	\$ 564.00
MCKK	\$ 737.00
MCDD	\$ 564.00
MCTT	\$ 564.00
MP60	\$ 3,000.00
PB1S	\$ 408.00
PB2S	\$ 672.00
PB3S	\$ 852.00
PBKA	\$ 100.00
PBKB	\$ 210.00
PBKC	\$ 420.00
PBKD	\$ 850.00
PBKE	\$ 1,055.00
PBKF	\$ 4,255.00
PBLA	\$ 180.00
PBLB	\$ 795.00
PBLM	\$ 85.00
PBLN	\$ 125.00
PBLP	\$ 210.00
PBSA	\$ 330.00
PBSB	\$ 510.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
PBSD	\$ 805.00
PBSE	\$ 1,610.00
PBSF	\$ 2,425.00
PBSG	\$ 3,190.00
PBSJ	\$ 80.00
PBSK	\$ 160.00
PBSL	\$ 240.00
PBSN	\$ 610.00
PBSW	\$ 390.00
PBSX	\$ 1,240.00
PBVA	\$ 125.00
PBVB	\$ 85.00
S440	\$ 4,984.00
S8AA	\$ 6,957.00
SFP3	\$ 108.00
SFP4	\$ 230.40
SFPM	\$ 4,500.00
SFPU	\$ 720.00
SFPW	\$ 259.20
SFPY	\$ 360.00
SGB3	\$ 108.00
SGB4	\$ 216.00
SGBD	\$ 1,440.00
SGBF	\$ 3,600.00
SGBM	\$ 1,080.00
SGBU	\$ 720.00
SGBW	\$ 259.20
SGBY	\$ 360.00
SGC3	\$ 108.00
SGC4	\$ 230.00
SGCD	\$ 1,440.00
SGCF	\$ 3,600.00
SGCM	\$ 1,080.00
SGCU	\$ 720.00
SGCW	\$ 259.20
SGCY	\$ 360.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SGK3	\$ 162.00
SGK4	\$ 270.00
SGKD	\$ 3,600.00
SGKF	\$ 4,500.00
SGKM	\$ 2,700.00
SGKU	\$ 1,800.00
SGKW	\$ 540.00
SGKY	\$ 900.00
SGL3	\$ 162.00
SGL4	\$ 278.00
SGLD	\$ 3,600.00
SGLF	\$ 4,500.00
SGLM	\$ 2,700.00
SGLU	\$ 1,800.00
SGLW	\$ 540.00
SGLY	\$ 900.00
SGM3	\$ 162.00
SGM4	\$ 270.00
SGMD	\$ 1,440.00
SGMF	\$ 3,600.00
SGMM	\$ 1,080.00
SGMU	\$ 720.00
SGMW	\$ 259.20
SGMY	\$ 360.00
SGN3	\$ 162.00
SGN4	\$ 270.00
SGND	\$ 3,600.00
SGNF	\$ 4,500.00
SGNM	\$ 2,700.00
SGNU	\$ 1,800.00
SGNW	\$ 540.00
SGNY	\$ 900.00
SGS3	\$ 162.00
SGS4	\$ 270.00
SGSD	\$ 3,600.00
SGSF	\$ 4,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SGSM	\$ 2,700.00
SGSU	\$ 1,800.00
SGSW	\$ 540.00
SGSY	\$ 900.00
SGT3	\$ 162.00
SGT4	\$ 270.00
SGTD	\$ 3,600.00
SGTF	\$ 4,500.00
SGTM	\$ 2,700.00
SGTU	\$ 1,800.00
SGTW	\$ 540.00
SGTY	\$ 900.00
SGW3	\$ 108.00
SGW4	\$ 230.00
SGWD	\$ 900.00
SGWF	\$ 3,600.00
SGWM	\$ 1,080.00
SGWU	\$ 720.00
SGWW	\$ 259.20
SGWY	\$ 360.00
SHA3	\$ 900.00
SHA4	\$ 1,350.00
SHAD	\$ 4,500.00
SHAF	\$ 4,500.00
SHAM	\$ 4,500.00
SHAU	\$ 3,600.00
SHAW	\$ 1,800.00
SHAY	\$ 2,700.00
SHC3	\$ 108.00
SHC4	\$ 216.00
SHCD	\$ 1,440.00
SHCF	\$ 3,600.00
SHCM	\$ 1,080.00
SHCU	\$ 720.00
SHCW	\$ 259.20
SHCY	\$ 360.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SHD3	\$ 108.00
SHD4	\$ 216.00
SHDD	\$ 1,440.00
SHDF	\$ 3,600.00
SHDM	\$ 1,080.00
SHDU	\$ 720.00
SHDW	\$ 259.20
SHDY	\$ 360.00
SHL3	\$ 108.00
SHL4	\$ 162.00
SHLD	\$ 1,800.00
SHLF	\$ 3,600.00
SHLM	\$ 1,080.00
SHLU	\$ 720.00
SHLW	\$ 270.00
SHLY	\$ 360.00
SHN3	\$ 162.00
SHN4	\$ 270.00
SHND	\$ 3,600.00
SHNF	\$ 4,500.00
SHNM	\$ 2,700.00
SHNU	\$ 1,800.00
SHNW	\$ 540.00
SHNY	\$ 900.00
SHP3	\$ 108.00
SHP4	\$ 216.00
SHPD	\$ 1,440.00
SHPF	\$ 3,600.00
SHPM	\$ 1,080.00
SHPU	\$ 720.00
SHPW	\$ 259.20
SHPY	\$ 360.00
SHR3	\$ 162.00
SHR4	\$ 270.00
SHRD	\$ 3,600.00
SHRF	\$ 4,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SHRM	\$ 2,700.00
SHRU	\$ 1,800.00
SHRW	\$ 540.00
SHRY	\$ 900.00
SHT3	\$ 162.00
SHT4	\$ 270.00
SHTD	\$ 3,600.00
SHTF	\$ 4,500.00
SHTM	\$ 2,700.00
SHTU	\$ 1,800.00
SHTW	\$ 540.00
SHTY	\$ 900.00
SHV3	\$ 162.00
SHV4	\$ 270.00
SHVM	\$ 2,700.00
SHVU	\$ 1,800.00
SHVW	\$ 540.00
SHVY	\$ 900.00
SHW3	\$ 162.00
SHW4	\$ 270.00
SHWM	\$ 2,700.00
SHWU	\$ 1,800.00
SHWW	\$ 540.00
SHWY	\$ 900.00
SHX3	\$ 1,620.00
SHX4	\$ 2,160.00
SHXM	\$ 13,500.00
SHXU	\$ 10,125.00
SHXW	\$ 4,050.00
SHXY	\$ 5,400.00
SHY3	\$ 900.00
SHY4	\$ 1,080.00
SHYM	\$ 2,700.00
SHYU	\$ 2,250.00
SHYW	\$ 1,350.00
SHYY	\$ 1,800.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SHZ3	\$ 900.00
SHZ4	\$ 1,080.00
SHZM	\$ 2,700.00
SHZU	\$ 2,250.00
SHZW	\$ 1,350.00
SHZY	\$ 1,800.00
SLB3	\$ 162.00
SLB4	\$ 324.00
SLBB	\$ 162.00
SLBD	\$ 2,160.00
SLBF	\$ 2,700.00
SLBM	\$ 1,620.00
SLBU	\$ 1,080.00
SLBW	\$ 388.80
SLBY	\$ 540.00
SLC3	\$ 540.00
SLC4	\$ 900.00
SLCB	\$ 360.00
SLCD	\$ 360.00
SLCF	\$ 9,000.00
SLCM	\$ 3,600.00
SLCU	\$ 2,700.00
SLCW	\$ 1,350.00
SLCY	\$ 1,800.00
SLD3	\$ 1,620.00
SLD4	\$ 2,700.00
SLDD	\$ 18,000.00
SLDF	\$ 18,000.00
SLDM	\$ 16,200.00
SLDU	\$ 13,500.00
SLDW	\$ 5,400.00
SLDY	\$ 9,000.00
SLF3	\$ 162.00
SLF4	\$ 270.00
SLFD	\$ 3,600.00
SLFF	\$ 4,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SLFM	\$ 2,700.00
SLFU	\$ 1,800.00
SLFW	\$ 540.00
SLFY	\$ 900.00
SLG3	\$ 162.00
SLG4	\$ 270.00
SLGD	\$ 3,600.00
SLGF	\$ 4,500.00
SLGM	\$ 2,700.00
SLGU	\$ 1,800.00
SLGW	\$ 540.00
SLGY	\$ 900.00
SLH3	\$ 900.00
SLH4	\$ 1,350.00
SLHD	\$ 4,500.00
SLHF	\$ 4,500.00
SLHM	\$ 4,500.00
SLHU	\$ 3,600.00
SLHW	\$ 1,800.00
SLHY	\$ 2,700.00
SLJ3	\$ 1,620.00
SLJ4	\$ 2,700.00
SLJD	\$ 18,000.00
SLJF	\$ 18,000.00
SLJM	\$ 16,200.00
SLJU	\$ 13,500.00
SLJW	\$ 5,400.00
SLJY	\$ 9,000.00
SLK3	\$ 1,620.00
SLK4	\$ 3,240.00
SLKD	\$ 18,000.00
SLKF	\$ 18,000.00
SLKM	\$ 16,200.00
SLKU	\$ 10,800.00
SLKW	\$ 3,888.00
SLKY	\$ 5,400.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SLL3	\$ 1,620.00
SLL4	\$ 3,240.00
SLLD	\$ 18,000.00
SLLF	\$ 18,000.00
SLLM	\$ 16,200.00
SLLU	\$ 10,800.00
SLLW	\$ 3,888.00
SLLY	\$ 5,400.00
SLM3	\$ 1,620.00
SLM4	\$ 2,700.00
SLMD	\$ 18,000.00
SLMF	\$ 18,000.00
SLMM	\$ 16,200.00
SLMU	\$ 13,500.00
SLMW	\$ 5,400.00
SLMY	\$ 9,000.00
SLN3	\$ 1,620.00
SLN4	\$ 2,700.00
SLND	\$ 18,000.00
SLNF	\$ 18,000.00
SLNM	\$ 16,200.00
SLNU	\$ 13,500.00
SLNW	\$ 5,400.00
SLNY	\$ 9,000.00
SLP3	\$ 1,620.00
SLP4	\$ 2,700.00
SLPD	\$ 18,000.00
SLPF	\$ 18,000.00
SLPM	\$ 16,200.00
SLPU	\$ 13,500.00
SLPW	\$ 5,400.00
SLPY	\$ 9,000.00
SLR3	\$ 1,620.00
SLR4	\$ 2,700.00
SLRD	\$ 18,000.00
SLRF	\$ 18,000.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SLRM	\$ 16,200.00
SLRU	\$ 13,500.00
SLRW	\$ 5,400.00
SLRY	\$ 9,000.00
SLS5	\$ 10,267.00
SLS6	\$ 7,376.00
SLT3	\$ 108.00
SLT4	\$ 216.00
SLTD	\$ 1,440.00
SLTF	\$ 3,600.00
SLTM	\$ 1,080.00
SLTU	\$ 720.00
SLTW	\$ 259.20
SLTY	\$ 360.00
SLW3	\$ 162.00
SLW4	\$ 270.00
SLWD	\$ 3,600.00
SLWF	\$ 4,500.00
SLWM	\$ 2,700.00
SLWU	\$ 1,800.00
SLWY	\$ 900.00
SLX3	\$ 162.00
SLX4	\$ 270.00
SLXD	\$ 3,600.00
SLXF	\$ 4,500.00
SLXM	\$ 2,700.00
SLXU	\$ 1,800.00
SLXW	\$ 540.00
SLXY	\$ 900.00
SLY3	\$ 1,620.00
SLY4	\$ 2,700.00
SLYD	\$ 18,000.00
SLYF	\$ 18,000.00
SLYM	\$ 16,200.00
SLYU	\$ 13,500.00
SLYW	\$ 5,400.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SLYY	\$ 9,000.00
SMAF	\$ 1,350.00
SMBT	\$ 4,500.00
SMCM	\$ 450.00
SMDF	\$ 4,500.00
SMDM	\$ 4,500.00
SMDT	\$ 4,500.00
SMF3	\$ 1,620.00
SMF4	\$ 3,240.00
SMFD	\$ 18,000.00
SMFF	\$ 18,000.00
SMFM	\$ 16,200.00
SMFU	\$ 10,800.00
SMFW	\$ 3,888.00
SMFY	\$ 5,400.00
SMG3	\$ 1,620.00
SMG4	\$ 3,240.00
SMGD	\$ 18,000.00
SMGF	\$ 18,000.00
SMGM	\$ 16,200.00
SMGU	\$ 10,800.00
SMGW	\$ 3,888.00
SMGY	\$ 5,400.00
SMJ3	\$ 162.00
SMJ4	\$ 324.00
SMJD	\$ 2,160.00
SMJF	\$ 2,700.00
SMJM	\$ 1,620.00
SMJU	\$ 1,080.00
SMJW	\$ 388.80
SMJY	\$ 540.00
SMM3	\$ 1,080.00
SMM4	\$ 720.00
SMMD	\$ 135.00
SMMF	\$ 117.00
SMMM	\$ 180.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SMMU	\$ 270.00
SMMW	\$ 540.00
SMMY	\$ 360.00
SMN3	\$ 162.00
SMN4	\$ 324.00
SMND	\$ 2,160.00
SMNF	\$ 2,700.00
SMNM	\$ 1,620.00
SMNU	\$ 1,080.00
SMNW	\$ 388.80
SMNY	\$ 540.00
SMP3	\$ 1,080.00
SMP4	\$ 1,440.00
SMPM	\$ 9,000.00
SMPU	\$ 6,750.00
SMPW	\$ 2,700.00
SMPY	\$ 3,600.00
SMSU	\$ 4,500.00
SMT3	\$ 162.00
SMT4	\$ 270.00
SMTD	\$ 3,600.00
SMTF	\$ 4,500.00
SMTM	\$ 2,700.00
SMTU	\$ 1,800.00
SMTW	\$ 540.00
SMTY	\$ 900.00
SMUD	\$ 4,500.00
SMUF	\$ 4,500.00
SMV3	\$ 162.00
SMV4	\$ 270.00
SMVD	\$ 3,500.00
SMVF	\$ 4,500.00
SMVM	\$ 2,700.00
SMVU	\$ 1,800.00
SMVW	\$ 540.00
SMVY	\$ 900.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SMW3	\$ 162.00
SMW4	\$ 270.00
SMWD	\$ 3,600.00
SMWF	\$ 4,500.00
SMWM	\$ 2,700.00
SMWU	\$ 1,800.00
SMWW	\$ 540.00
SMWY	\$ 900.00
SMX3	\$ 162.00
SMX4	\$ 324.00
SMXD	\$ 2,160.00
SMXF	\$ 2,700.00
SMXM	\$ 1,620.00
SMXU	\$ 1,080.00
SMXW	\$ 388.80
SMXY	\$ 540.00
SMY3	\$ 162.00
SMY4	\$ 324.00
SMYD	\$ 2,160.00
SMYF	\$ 2,700.00
SMYM	\$ 1,620.00
SMYU	\$ 1,080.00
SMYW	\$ 388.80
SMYY	\$ 540.00
SMZ3	\$ 162.00
SMZ4	\$ 270.00
SMZD	\$ 3,600.00
SMZF	\$ 4,500.00
SMZM	\$ 2,700.00
SMZU	\$ 1,800.00
SMZW	\$ 540.00
SMZY	\$ 900.00
SNB3	\$ 162.00
SNB4	\$ 270.00
SNBD	\$ 3,600.00
SNBF	\$ 4,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SNBM	\$ 2,700.00
SNBU	\$ 1,800.00
SNBW	\$ 540.00
SNBY	\$ 900.00
SNC3	\$ 162.00
SNC4	\$ 270.00
SNCD	\$ 3,600.00
SNCF	\$ 4,500.00
SNCM	\$ 2,700.00
SNCU	\$ 1,800.00
SNCW	\$ 540.00
SNCY	\$ 900.00
SND3	\$ 108.00
SND4	\$ 162.00
SNDD	\$ 1,800.00
SNDF	\$ 3,600.00
SNDM	\$ 1,080.00
SNDU	\$ 720.00
SNDW	\$ 270.00
SNDY	\$ 360.00
SNE3	\$ 162.00
SNE4	\$ 270.00
SNED	\$ 3,600.00
SNEF	\$ 4,500.00
SNEM	\$ 2,700.00
SNEU	\$ 1,800.00
SNEW	\$ 540.00
SNEY	\$ 900.00
SNF3	\$ 108.00
SNF4	\$ 162.00
SNFD	\$ 1,800.00
SNFF	\$ 3,600.00
SNFM	\$ 1,080.00
SNFU	\$ 720.00
SNFW	\$ 270.00
SNFY	\$ 360.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SNG3	\$ 162.00
SNG4	\$ 270.00
SNGD	\$ 3,600.00
SNGF	\$ 4,500.00
SNGM	\$ 2,700.00
SNGU	\$ 1,800.00
SNGW	\$ 540.00
SNGY	\$ 900.00
SNH3	\$ 162.00
SNH4	\$ 270.00
SNHD	\$ 3,600.00
SNHF	\$ 4,500.00
SNHM	\$ 2,700.00
SNHU	\$ 1,800.00
SNHW	\$ 540.00
SNHY	\$ 900.00
SNJ3	\$ 162.00
SNJ4	\$ 270.00
SNJD	\$ 3,600.00
SNJF	\$ 4,500.00
SNJM	\$ 2,700.00
SNJU	\$ 1,800.00
SNJW	\$ 540.00
SNJY	\$ 900.00
SNK3	\$ 162.00
SNK4	\$ 270.00
SNKD	\$ 3,600.00
SNKF	\$ 4,500.00
SNKM	\$ 2,700.00
SNKU	\$ 1,800.00
SNKW	\$ 540.00
SNKY	\$ 900.00
SNL3	\$ 108.00
SNL4	\$ 162.00
SNLD	\$ 1,800.00
SNLF	\$ 3,600.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SNLM	\$ 1,080.00
SNLU	\$ 720.00
SNLW	\$ 270.00
SNLY	\$ 360.00
SNM3	\$ 162.00
SNM4	\$ 270.00
SNMD	\$ 3,600.00
SNMF	\$ 4,500.00
SNMM	\$ 2,700.00
SNMU	\$ 1,800.00
SNMW	\$ 540.00
SNMY	\$ 900.00
SNN3	\$ 162.00
SNN4	\$ 270.00
SNND	\$ 3,600.00
SNNF	\$ 4,500.00
SNNM	\$ 2,700.00
SNNU	\$ 1,800.00
SNNW	\$ 540.00
SNNY	\$ 900.00
SNP3	\$ 162.00
SNP4	\$ 270.00
SNPD	\$ 3,600.00
SNPF	\$ 4,500.00
SNPM	\$ 2,700.00
SNPU	\$ 1,800.00
SNPW	\$ 540.00
SNPY	\$ 900.00
SNR3	\$ 162.00
SNR4	\$ 270.00
SNRD	\$ 3,600.00
SNRF	\$ 4,500.00
SNRM	\$ 2,700.00
SNRU	\$ 1,800.00
SNRW	\$ 540.00
SNRY	\$ 900.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SNS3	\$ 162.00
SNS4	\$ 270.00
SNSD	\$ 3,600.00
SNSF	\$ 4,500.00
SNSM	\$ 2,700.00
SNSU	\$ 1,800.00
SNSW	\$ 540.00
SNSY	\$ 900.00
SNT3	\$ 162.00
SNT4	\$ 270.00
SNTD	\$ 3,600.00
SNTF	\$ 4,500.00
SNTM	\$ 2,700.00
SNTU	\$ 1,800.00
SNTW	\$ 540.00
SNTY	\$ 900.00
SNU3	\$ 162.00
SNU4	\$ 270.00
SNUD	\$ 3,600.00
SNUF	\$ 4,500.00
SNUM	\$ 2,700.00
SNUU	\$ 1,800.00
SNUW	\$ 540.00
SNUY	\$ 900.00
SNV3	\$ 162.00
SNV4	\$ 270.00
SNVD	\$ 3,600.00
SNVF	\$ 4,500.00
SNVM	\$ 2,700.00
SNVU	\$ 1,800.00
SNVW	\$ 540.00
SNVY	\$ 900.00
SNW3	\$ 9,000.00
SNW4	\$ 9,000.00
SNWD	\$ 29,700.00
SNWF	\$ 31,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SNWM	\$ 27,000.00
SNWU	\$ 22,500.00
SNWW	\$ 9,000.00
SNWY	\$ 13,500.00
SNX3	\$ 108.00
SNX4	\$ 230.40
SNXD	\$ 1,440.00
SNXF	\$ 3,600.00
SNXM	\$ 1,080.00
SNXU	\$ 720.00
SNXW	\$ 259.20
SNXY	\$ 360.00
SNY3	\$ 162.00
SNY4	\$ 270.00
SNYD	\$ 3,600.00
SNYF	\$ 4,500.00
SNYM	\$ 2,700.00
SNYU	\$ 1,800.00
SNYW	\$ 540.00
SNYY	\$ 900.00
SNZ3	\$ 162.00
SNZ4	\$ 270.00
SNZD	\$ 3,600.00
SNZF	\$ 4,500.00
SNZM	\$ 2,700.00
SNZU	\$ 1,800.00
SNZW	\$ 540.00
SNZY	\$ 900.00
SR1T	\$ 11,440.00
SR2A	\$ 11,490.00
SR9R	\$ 2,000.00
SR9S	\$ 5,000.00
SR9T	\$ 1,500.00
SRMW	\$ 4,245.00
SRMZ	\$ 4,900.00
SRRB	\$ 613.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SRUC	\$ 6,059.00
SRXY	\$ 3,090.00
SRZ5	\$ 1,400.00
SRZ9	\$ 14,250.00
SRZA	\$ 9,500.00
SRZB	\$ 7,125.00
SRZE	\$ 2,375.00
SRZF	\$ 2,375.00
SRZG	\$ 2,375.00
SS1N	\$ 877.50
SS2N	\$ 1,890.00
SSCB	\$ 180.00
SSD3	\$ 270.00
SSFD	\$ 270.00
SSH3	\$ 2,700.00
SSH4	\$ 1,800.00
SSHD	\$ 270.00
SSHF	\$ 46,620.00
SSHM	\$ 360.00
SSHU	\$ 540.00
SSHW	\$ 1,350.00
SSHY	\$ 900.00
SSJ3	\$ 2,250.00
SSJ4	\$ 3,600.00
SSJD	\$ 31,500.00
SSJF	\$ 90,000.00
SSJM	\$ 22,500.00
SSJU	\$ 13,500.00
SSJW	\$ 4,500.00
SSJY	\$ 6,750.00
SSK3	\$ 450.00
SSK4	\$ 720.00
SSKD	\$ 5,400.00
SSKM	\$ 4,500.00
SSKU	\$ 2,700.00
SSKW	\$ 1,350.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SSKY	\$ 2,250.00
SSL3	\$ 900.00
SSL4	\$ 3,600.00
SSLA	\$ 720.00
SSLD	\$ 27,000.00
SSLF	\$ 45,000.00
SSLM	\$ 18,000.00
SSLP	\$ 2,700.00
SSLU	\$ 13,500.00
SSLW	\$ 6,750.00
SSLY	\$ 9,000.00
SSN3	\$ 4,500.00
SSN4	\$ 7,200.00
SSND	\$ 63,000.00
SSNF	\$ 90,000.00
SSNM	\$ 45,000.00
SSNU	\$ 27,000.00
SSNW	\$ 9,000.00
SSNY	\$ 13,500.00
SSPD	\$ 270.00
SSPS	\$ 300.00
SSRS	\$ 40.00
SSVT	\$ 595.00
SSY3	\$ 1,620.00
SSY4	\$ 2,700.00
SSYD	\$ 18,000.00
SSYF	\$ 18,000.00
SSYM	\$ 16,200.00
SSYU	\$ 13,500.00
SSYW	\$ 5,400.00
SSYY	\$ 9,000.00
SSZ3	\$ 900.00
SSZ4	\$ 1,350.00
SSZD	\$ 4,500.00
SSZF	\$ 4,500.00
SSZM	\$ 4,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SSZU	\$ 3,600.00
SSZW	\$ 1,800.00
SSZY	\$ 2,700.00
SUD3	\$ 270.00
SUF3	\$ 540.00
SUF4	\$ 900.00
SUFD	\$ 4,500.00
SUFF	\$ 9,000.00
SUFM	\$ 3,600.00
SUFU	\$ 2,700.00
SUFW	\$ 1,350.00
SUFY	\$ 1,800.00
SUG3	\$ 540.00
SUG4	\$ 900.00
SUGD	\$ 4,500.00
SUGF	\$ 9,000.00
SUGM	\$ 3,600.00
SUGU	\$ 2,700.00
SUGW	\$ 1,350.00
SUGY	\$ 1,800.00
SUR3	\$ 540.00
SUR4	\$ 900.00
SURD	\$ 4,500.00
SURF	\$ 9,000.00
SURM	\$ 3,600.00
SURU	\$ 2,700.00
SURW	\$ 1,350.00
SURY	\$ 1,800.00
SUU3	\$ 270.00
SW1S	\$ 630.00
SW2S	\$ 900.00
SWS3	\$ 810.00
SWS4	\$ 1,170.00
T122	\$ 1,064.00
T128	\$ 1,025.00
T135	\$ 126.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
T136	\$ 126.00
T137	\$ 798.00
T138	\$ 905.00
T139	\$ 1,064.00
T146	\$ 1,171.00
T147	\$ 1,128.00
T148	\$ 1,331.00
T149	\$ 1,282.00
T244	\$ 1,231.00
T2C0	\$ 204.00
T2D2	\$ 599.00
T343	\$ 576.00
T344	\$ 474.00
T345	\$ 580.00
T346	\$ 740.00
T347	\$ 275.00
T3DA	\$ 200.00
T3DB	\$ 400.00
T3DC	\$ 600.00
T3DD	\$ 800.00
T3DE	\$ 1,000.00
T3DF	\$ 1,200.00
T3DG	\$ 1,400.00
T3DH	\$ 1,600.00
T3DJ	\$ 1,800.00
T3DK	\$ 2,000.00
T3DL	\$ 2,200.00
T3DM	\$ 2,400.00
T3DN	\$ 2,600.00
T3DP	\$ 2,800.00
T3DR	\$ 3,000.00
T3DS	\$ 3,200.00
T3DT	\$ 3,400.00
T3DU	\$ 3,800.00
T3DV	\$ 3,990.00
T3DW	\$ 4,200.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
T3DX	\$ 4,410.00
T3DY	\$ 4,620.00
T3DZ	\$ 4,830.00
T3EA	\$ 5,040.00
T3EB	\$ 5,250.00
T3EC	\$ 5,460.00
T3ED	\$ 5,670.00
T3EE	\$ 5,880.00
T3EF	\$ 6,090.00
T3EG	\$ 6,300.00
T3EH	\$ 6,510.00
T3EJ	\$ 6,720.00
T3EK	\$ 6,930.00
T3EL	\$ 7,140.00
T3EM	\$ 7,350.00
T3EN	\$ 7,560.00
T3EP	\$ 7,770.00
T3ER	\$ 7,980.00
T3ES	\$ 8,190.00
T3ET	\$ 8,400.00
T3EU	\$ 8,610.00
T3EV	\$ 8,820.00
T3EW	\$ 9,030.00
T3EX	\$ 9,240.00
T3EY	\$ 9,450.00
T3EZ	\$ 9,660.00
T3FA	\$ 9,870.00
T3FB	\$ 10,080.00
T3FC	\$ 10,290.00
T3FD	\$ 10,500.00
T3FE	\$ 10,710.00
T3FF	\$ 10,920.00
T3FG	\$ 11,130.00
T3FH	\$ 11,340.00
T3FJ	\$ 11,550.00
T3FK	\$ 11,760.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
T3FL	\$ 11,970.00
T3FM	\$ 12,180.00
T3FN	\$ 12,390.00
T3FP	\$ 12,600.00
T3FR	\$ 12,810.00
T3FS	\$ 13,020.00
T3FT	\$ 13,230.00
T3FU	\$ 13,440.00
T3FV	\$ 13,650.00
T3FW	\$ 13,860.00
T3FX	\$ 14,070.00
T3FY	\$ 14,280.00
T3FZ	\$ 14,490.00
T3GA	\$ 14,700.00
T3GB	\$ 14,910.00
T3GC	\$ 15,120.00
T3GD	\$ 15,330.00
T3GE	\$ 15,540.00
T3GF	\$ 15,750.00
T3GG	\$ 15,960.00
T3GH	\$ 16,170.00
T3GJ	\$ 16,380.00
T3GK	\$ 16,590.00
T3GL	\$ 16,800.00
T4E3	\$ 49,100.00
T55A	\$ 595.00
T5AF	\$ 300.00
T5EM	\$ 206.00
T5RE	\$ 1,288.00
T5RM	\$ 1,133.00
T5RP	\$ 1,442.00
T5S0	\$ 206.00
T5S4	\$ 305.00
T5SE	\$ 515.00
T5SM	\$ 412.00
T5SP	\$ 773.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
T5TE	\$ 1,751.00
T5TM	\$ 1,648.00
T5TP	\$ 2,060.00
T7SE	\$ 1,160.00
T7SM	\$ 890.00
T9EY	\$ 4,959.00
T9EZ	\$ 5,207.00
TASM	\$ 27,690.00
TM81	\$ 1,905.00
TM82	\$ 2,660.00
TM83	\$ 5,320.00
TM84	\$ 10,645.00
TM85	\$ 15,970.00
TM86	\$ 26,620.00
TM87	\$ 47,920.00
TM88	\$ 99,040.00
TM8A	\$ 415.00
TM8B	\$ 730.00
TM8C	\$ 1,325.00
TM8S	\$ 1,373.00
TMD1	\$ 1,905.00
TMD2	\$ 2,660.00
TMD3	\$ 5,320.00
TMD4	\$ 10,645.00
TMD5	\$ 15,970.00
TMD6	\$ 26,620.00
TMD7	\$ 47,920.00
TMD8	\$ 99,040.00
TMT0	\$ 1,510.30
TMT1	\$ 2,095.50
TMT2	\$ 2,926.00
TMT3	\$ 5,852.00
TMT4	\$ 11,709.50
TMT5	\$ 17,567.00
TMT6	\$ 29,282.00
TMT7	\$ 52,712.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
TS89	\$ 1,288.00
TS8A	\$ 2,580.00
TS8B	\$ 1,288.00
TS8C	\$ 2,580.00
TS8E	\$ 724.00
TS8F	\$ 1,656.00
TS8G	\$ 724.00
TS8H	\$ 1,656.00
TSMB	\$ 204.00
TSMC	\$ 204.00
TWST	\$ 12,000.00
TWSU	\$ 76,200.00
TWX1	\$ 99,000.00
TWX2	\$ 99,000.00
TYDP	\$ 6,750.00
TYHR	\$ 60,366.00
TYST	\$ 50,950.00
TYSU	\$ 50,950.00
TYX1	\$ 99,000.00
V1D1	\$ 9,680.00
V1D2	\$ 10,550.00
V1D3	\$ 11,420.00
V1D4	\$ 12,290.00
V1D5	\$ 13,160.00
V1D6	\$ 14,030.00
V1D7	\$ 14,900.00
V1D8	\$ 15,770.00
V1D9	\$ 16,640.00
V1E1	\$ 1,179.00
V1E2	\$ 2,003.00
V1E3	\$ 2,776.00
V1E4	\$ 1,746.00
V1E5	\$ 3,013.00
V1E6	\$ 4,177.00
V1F0	\$ 17,510.00
V1F1	\$ 18,380.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V1F2	\$ 19,250.00
V1F3	\$ 20,120.00
V1F4	\$ 20,990.00
V1F5	\$ 21,860.00
V1F6	\$ 22,730.00
V1F7	\$ 23,600.00
V1F8	\$ 24,470.00
V1F9	\$ 25,340.00
V1G1	\$ 870.00
V1G7	\$ 6,090.00
V1K0	\$ 26,210.00
V1M1	\$ 1,030.00
V1M2	\$ 1,133.00
V1M3	\$ 1,442.00
V1P1	\$ 1,282.00
V1P2	\$ 2,158.00
V1P3	\$ 2,879.00
V1P4	\$ 1,900.00
V1P5	\$ 3,167.00
V1P6	\$ 4,383.00
V1R1	\$ 412.00
V1S1	\$ 1,025.00
V1S2	\$ 1,849.00
V1S3	\$ 2,570.00
V1S4	\$ 1,591.00
V1S5	\$ 2,858.00
V1S6	\$ 3,971.00
V1SM	\$ 927.00
V91A	\$ 2,800.00
V91B	\$ 3,400.00
V91C	\$ 4,200.00
V949	\$ 670.00
V959	\$ 3,605.00
V9DA	\$ 580.00
V9DB	\$ 609.00
V9DC	\$ 639.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V9DD	\$ 671.00
V9DE	\$ 704.00
V9DF	\$ 740.00
V9DG	\$ 777.00
V9DH	\$ 815.00
V9DJ	\$ 856.00
V9DK	\$ 944.00
V9DL	\$ 2,832.00
V9DM	\$ 991.00
V9DN	\$ 1,041.00
V9DP	\$ 1,093.00
V9DR	\$ 1,147.00
V9DS	\$ 1,205.00
V9DT	\$ 1,265.00
V9DU	\$ 1,328.00
V9DV	\$ 1,395.00
V9DW	\$ 1,464.00
V9DX	\$ 1,538.00
V9DY	\$ 1,615.00
V9DZ	\$ 1,695.00
V9EA	\$ 1,780.00
V9EB	\$ 1,869.00
V9EC	\$ 1,963.00
V9ED	\$ 2,061.00
V9EE	\$ 2,164.00
V9EF	\$ 2,272.00
V9EG	\$ 2,386.00
V9EH	\$ 2,505.00
V9EJ	\$ 2,630.00
V9EK	\$ 2,762.00
V9EL	\$ 2,900.00
V9EM	\$ 3,045.00
V9EN	\$ 3,197.00
V9EP	\$ 3,357.00
V9ER	\$ 3,524.00
V9ES	\$ 3,701.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V9ET	\$ 3,886.00
V9EU	\$ 4,080.00
V9EV	\$ 4,284.00
V9EW	\$ 4,498.00
V9EX	\$ 4,723.00
V9EY	\$ 4,959.00
V9EZ	\$ 5,207.00
V9FA	\$ 5,468.00
V9FB	\$ 5,741.00
V9FC	\$ 6,028.00
V9FD	\$ 6,329.00
V9FE	\$ 6,646.00
V9FF	\$ 6,978.00
V9FG	\$ 7,327.00
V9FH	\$ 7,694.00
V9FJ	\$ 8,078.00
V9FK	\$ 8,482.00
V9FL	\$ 8,906.00
V9FM	\$ 9,352.00
V9FN	\$ 9,819.00
V9FP	\$ 10,310.00
V9FR	\$ 10,826.00
V9FS	\$ 11,367.00
V9FT	\$ 11,935.00
V9FU	\$ 12,532.00
V9FV	\$ 13,159.00
V9FW	\$ 13,816.00
V9FX	\$ 14,507.00
V9FY	\$ 15,223.00
V9FZ	\$ 15,994.00
V9GA	\$ 16,794.00
V9GB	\$ 17,634.00
V9GC	\$ 18,515.00
V9GD	\$ 19,441.00
V9GE	\$ 20,413.00
V9GF	\$ 21,434.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V9GG	\$ 22,506.00
V9GH	\$ 23,631.00
V9GJ	\$ 24,812.00
V9GK	\$ 26,053.00
V9GL	\$ 27,356.00
V9GM	\$ 28,723.00
V9GN	\$ 150.00
V9GP	\$ 300.00
V9GR	\$ 450.00
V9GS	\$ 600.00
V9GT	\$ 750.00
V9GU	\$ 900.00
V9GV	\$ 1,050.00
V9GW	\$ 1,200.00
V9GX	\$ 1,350.00
V9GY	\$ 1,500.00
V9GZ	\$ 1,650.00
V9HA	\$ 1,800.00
V9HB	\$ 1,950.00
V9HC	\$ 56,870.00
V9HD	\$ 59,714.00
V9HE	\$ 62,700.00
V9HF	\$ 65,835.00
V9HG	\$ 69,126.00
V9HH	\$ 72,583.00
V9HJ	\$ 76,212.00
V9J2	\$ 2,060.00
V9T1	\$ 550.00
V9T2	\$ 1,100.00
V9T3	\$ 1,650.00
V9T4	\$ 2,200.00
V9T5	\$ 2,750.00
V9T6	\$ 3,300.00
V9T7	\$ 3,850.00
V9T8	\$ 4,400.00
V9T9	\$ 4,950.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V9TX	\$ 5,500.00
V9Y2	\$ 1,054.00
V9Z1	\$ 6,050.00
V9Z2	\$ 6,600.00
V9Z3	\$ 7,150.00
V9Z4	\$ 7,700.00
V9Z5	\$ 8,250.00
V9Z6	\$ 9,900.00
V9Z7	\$ 8,800.00
V9Z8	\$ 9,350.00
V9Z9	\$ 10,450.00
V9ZX	\$ 11,000.00
VMH1	\$ 39,000.00
VN31	\$ 6,145.00
VN32	\$ 9,130.00
VNA1	\$ 780.00
VNA2	\$ 930.00
VNA3	\$ 1,065.00
VNA4	\$ 660.00
VNA5	\$ 1,570.00
VNA6	\$ 1,375.00
VNA7	\$ 1,570.00
VND3	\$ 1,980.00
VND4	\$ 3,285.00
VND5	\$ 5,360.00
VNDH	\$ 745.00
VNDP	\$ 745.00
VNH2	\$ 2,580.00
VNH3	\$ 2,280.00
VNH4	\$ 4,230.00
VNHS	\$ 1,230.00
VNKC	\$ 1,875.00
VNKL	\$ 1,125.00
VNM1	\$ 520.00
VNMC	\$ 19,800.00
VNML	\$ 19,800.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
VNMM	\$ 2,580.00
VNMN	\$ 4,230.00
VNMX	\$ 4,610.00
VNSC	\$ 7,425.00
VNSL	\$ 4,460.00
VNSM	\$ 2,280.00
VNSN	\$ 1,230.00
VNSS	\$ 630.00
VNST	\$ 1,755.00
VNSX	\$ 1,040.00
VP5A	\$ 595.00
VP5B	\$ 595.00
VS25	\$ 395.00
VS26	\$ 395.00
VS29	\$ 186.00
VS4U	\$ 80,000.00
VS5U	\$ 62,500.00
VS9U	\$ 62,500.00
VSAU	\$ 66,666.00
VSBU	\$ 66,666.00
VSCU	\$ 96,666.00
VSEU	\$ 96,666.00
VSZN	\$ 30,000.00
VWSM	\$ 25,750.00
W921	\$ 1,076.00
W922	\$ 487.00
W92K	\$ 50.00
W935	\$ 562.00
W940	\$ 487.00
W952	\$ 562.00
W960	\$ 823.00
W970	\$ 823.00
W995	\$ 52.00
W9CD	\$ 52.00
W9N5	\$ 52.00
W9SM	\$ 52.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
WMAP	\$ 1,690.00
WMAV	\$ 2,330.00
WMAX	\$ 3,180.00
WMB5	\$ 65.00
WMC5	\$ 585.00
WMCR	\$ 175.00
WMD1	\$ 260.00
WMD5	\$ 260.00
WMDE	\$ 414.00
WMDP	\$ 415.00
WMEL	\$ 415.00
WMEM	\$ 1,050.00
WMF1	\$ 260.00
WMF5	\$ 260.00
WMFA	\$ 55.00
WMFB	\$ 415.00
WMGC	\$ 945.00
WMLC	\$ 305.00
WMM1	\$ 2,660.00
WMM3	\$ 2,520.00
WMM4	\$ 3,360.00
WMM7	\$ 1,050.00
WMMD	\$ 105.00
WMMU	\$ 840.00
WMMW	\$ 1,050.00
WMPA	\$ 1,050.00
WMPF	\$ 300.00
WMPR	\$ 1,585.00
WMP5	\$ 1,050.00
WMR1	\$ 260.00
WMR2	\$ 315.00
WMR3	\$ 935.00
WMR4	\$ 1,875.00
WMR5	\$ 690.00
WMR6	\$ 1,125.00
WMR7	\$ 840.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
WMR8	\$ 2,100.00
WMRA	\$ 396.00
WMRB	\$ 630.00
WMRC	\$ 216.00
WMRH	\$ 270.00
WMRL	\$ 170.00
WMRM	\$ 850.00
WMRN	\$ 1,360.00
WMRP	\$ 765.00
WMRR	\$ 1,275.00
WMRS	\$ 745.00
WMRX	\$ 350.00
WMRY	\$ 1,750.00
WMRZ	\$ 2,800.00
WMSB	\$ 170.00
WMSM	\$ 225.00
WMU2	\$ 530.00
WNF5	\$ 325.00
WPC1	\$ 823.00
WPRD	\$ 1,105.00
WPS4	\$ 287.00
WSB1	\$ 2,363.00
WSB2	\$ 3,863.00
WSB3	\$ 5,150.00
WSB4	\$ 2,318.00
WSB5	\$ 3,863.00
WSB6	\$ 5,150.00
WSB7	\$ 1,025.00
WSC1	\$ 773.00
WSC2	\$ 1,159.00
WSC3	\$ 153.00
WSC4	\$ 153.00
WSC5	\$ 153.00
WSC6	\$ 153.00
WSC7	\$ 153.00
WSC8	\$ 153.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
WSC9	\$ 153.00
WSD4	\$ 153.00
WSD5	\$ 153.00
WSD6	\$ 153.00
WSD7	\$ 2,318.00
WSD8	\$ 3,863.00
WSD9	\$ 5,150.00
WSE1	\$ 4,995.00
WSE2	\$ 7,495.00
WSE3	\$ 9,995.00
WSF3	\$ 153.00
WSF4	\$ 153.00
WSF5	\$ 153.00
WSMS	\$ 995.00
WSMT	\$ 1,490.00
WSMU	\$ 495.00
WSPB	\$ 1,585.00
WSPX	\$ 2,330.00
WSS1	\$ 386.00
WTM1	\$ 1,490.00
WTM2	\$ 3,455.00
WTM5	\$ 6,385.00
WTM8	\$ 9,580.00
WTM9	\$ 9,999.00
WTP1	\$ 155.00
WTP2	\$ 175.00
WTP3	\$ 300.00
WTP4	\$ 300.00
WTV1	\$ 105.00
WTV2	\$ 105.00
WX04	\$ 52.00
WX10	\$ 287.00
WX11	\$ 435.00
WX16	\$ 562.00
WX17	\$ 386.00
WX23	\$ 765.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
WX24	\$ 823.00
WX30	\$ 1,068.00
WX31	\$ 1,076.00
WX32	\$ 1,132.00
WX33	\$ 1,159.00
Z5MA	\$ 510.00
Z6MA	\$ 510.00
Z6MB	\$ 184.00
Z6MC	\$ 1,100.00
Z6MD	\$ 700.00
Z6ME	\$ 680.00
Z6MG	\$ 1,186.00
Z6MH	\$ 624.00
V8DA	\$ 660.00
V8DB	\$ 696.00
V8DC	\$ 732.00
V8DD	\$ 768.00
V8DE	\$ 804.00
V8DF	\$ 840.00
V8DG	\$ 876.00
V8DH	\$ 924.00
V8DJ	\$ 972.00
V8DK	\$ 1,020.00
V8DL	\$ 1,068.00
V8DM	\$ 1,128.00
V8DN	\$ 1,176.00
V8DP	\$ 1,236.00
V8DR	\$ 1,296.00
V8DS	\$ 1,368.00
V8DT	\$ 1,428.00
V8DU	\$ 1,500.00
V8DV	\$ 1,572.00
V8DW	\$ 1,656.00
V8DX	\$ 1,740.00
V8DY	\$ 1,824.00
V8DZ	\$ 1,920.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V8EA	\$ 2,016.00
V8EB	\$ 2,112.00
V8EC	\$ 2,220.00
V8ED	\$ 2,328.00
V8EE	\$ 2,448.00
V8EF	\$ 2,568.00
V8EG	\$ 2,700.00
V8EH	\$ 2,832.00
V8EJ	\$ 2,964.00
V8EK	\$ 3,120.00
V8EL	\$ 3,276.00
V8EM	\$ 3,432.00
V8EN	\$ 3,612.00
V8EP	\$ 3,792.00
V8ER	\$ 3,972.00
V8ES	\$ 4,176.00
V8ET	\$ 4,380.00
V8EU	\$ 4,608.00
V8EV	\$ 4,836.00
V8EW	\$ 5,076.00
V8EX	\$ 5,328.00
V8EY	\$ 5,592.00
V8EZ	\$ 5,868.00
V8FA	\$ 6,168.00
V8FB	\$ 6,480.00
V8FC	\$ 6,804.00
V8FD	\$ 7,140.00
V8FE	\$ 7,500.00
V8FF	\$ 7,872.00
V8FG	\$ 8,268.00
V8FH	\$ 8,676.00
V8FJ	\$ 9,108.00
V8FK	\$ 9,564.00
V8FL	\$ 10,044.00
V8FM	\$ 10,548.00
V8FN	\$ 11,076.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V8FP	\$ 11,628.00
V8FR	\$ 12,204.00
V8FS	\$ 12,816.00
V8FT	\$ 13,452.00
V8FU	\$ 14,124.00
V8FV	\$ 14,832.00
V8FW	\$ 15,576.00
V8FX	\$ 16,356.00
V8FY	\$ 17,172.00
V8FZ	\$ 18,024.00
V8GA	\$ 18,924.00
V8GB	\$ 19,872.00
V8GC	\$ 20,868.00
V8GD	\$ 21,912.00
V8GE	\$ 23,004.00
V8GF	\$ 24,156.00
V8GG	\$ 25,368.00
V8GH	\$ 26,628.00
V8GJ	\$ 27,960.00
V8GK	\$ 29,364.00
V8GL	\$ 30,828.00
V8GM	\$ 32,376.00
V8GN	\$ 33,996.00
V8GP	\$ 35,688.00
V8GR	\$ 37,476.00
V8GS	\$ 39,348.00
V8GT	\$ 41,316.00
V8GU	\$ 43,380.00
V8GV	\$ 45,552.00
V8GW	\$ 47,820.00
V8GX	\$ 50,220.00
V8GY	\$ 52,728.00
V8GZ	\$ 55,368.00
V8HA	\$ 58,128.00
V8HB	\$ 61,032.00
V8HC	\$ 64,092.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V8HD	\$ 67,296.00
V8HE	\$ 70,656.00
V8HF	\$ 74,184.00
V8HG	\$ 77,892.00
V8HH	\$ 81,792.00
V8HJ	\$ 85,884.00

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-	-	-	200	190	5.0%
F7ZE	Inserters Production	30" Table Extension	581	523	10.0%	-	-	5.0%
FL2C	Inserters Production	Surefeed feeders-SE 900 EX	4,968	4,471	10.0%	400	380	5.0%
FL2D	Inserters Production	Feeder-ECO 900 EX	6,323	5,690	10.0%	490	466	5.0%
FL2E	Inserters Production	Belt Turnover	8,065	7,258	10.0%	650	618	5.0%
FL2F	Inserters Production	Bump Turn	4,516	4,065	10.0%	364	346	5.0%
FLFA	Inserters Production	REPORT PRINTER	903	813	10.0%	200	190	5.0%
FLFB	Inserters Production	10 X 13 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFC	Inserters Production	6 X 9 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFD	Inserters Production	Surefeed feeders-SE 1200 EI	5,419	4,877	10.0%	437	415	5.0%
FLFE	Inserters Production	Surefeed feeders-SE 1200 MP	5,935	5,342	10.0%	460	437	5.0%
FLFH	Inserters Production	Feeder-SE 900 EI	3,516	3,165	10.0%	272	258	5.0%
FLFM	Inserters Production	2 up Cutter	41,935	37,742	10.0%	3,380	3,211	5.0%
FLFN	Inserters Production	20" inline folder	26,446	23,801	10.0%	2,050	1,948	5.0%
FLFP	Inserters Production	Fold plates	2,066	1,859	10.0%	160	152	5.0%
FLN0	Inserters Production	FlowMaster Blank Feeder	1,387	1,248	10.0%	-	-	5.0%
FLU0	Inserters Production	Friction Feeder 6X9	7,839	7,055	10.0%	590	561	5.0%
FLUB	Inserters Production	6X9 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FLV0	Inserters Production	Friction Feeder 10X13	7,839	7,055	10.0%	590	561	5.0%
FLV1	Inserters Production	Rotary Feeder (FlowMaster RS)	20,000	18,000	10.0%	1,547	1,470	5.0%
FLVB	Inserters Production	10X13 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FYA0	Inserters Production	BATCH	1,871	1,684	10.0%	115	109	5.0%
FYA1	Inserters Production	DOUBLE DETECT W ECO SEP	774	697	10.0%	-	-	-
FYA2	Inserters Production	FDR SM PROD W SNGLE SEP	3,742	3,368	10.0%	290	276	5.0%
FYA3	Inserters Production	MULTI PURPOSE OPTION	645	581	10.0%	-	-	-
FYA4	Inserters Production	MULTI PURPOSE W/VAC OPT	1,032	929	10.0%	-	-	-
FYA7	Inserters Production	FEEDMAX 9 FT CONVEYOR	1,548	1,394	10.0%	120	114	5.0%
FYA8	Inserters Production	FDR P ECE COUNT	839	755	10.0%	-	-	-
FYA9	Inserters Production	RETRO REFLECTIVE TRIGGER	129	117	10.0%	-	-	-
FYAA	Inserters Production	MICROSWITCH TRIGGER	129	117	10.0%	-	-	-
FYAB	Inserters Production	DOUBLE DETECT	689	621	10.0%	-	-	-
FYAC	Inserters Production	MP/IJ	645	581	10.0%	-	-	-
FYAD	Inserters Production	MP/VAC	968	872	10.0%	-	-	-
FYAE	Inserters Production	MP/IJ	689	620	10.0%	-	-	-
FYAF	Inserters Production	24VAC	323	291	10.0%	-	-	-
FYAG	Inserters Production	24VDC	323	291	10.0%	-	-	-
FYAH	Inserters Production	915/1015 24VDC S/S	368	332	10.0%	-	-	-
FYAJ	Inserters Production	RJ45	323	291	10.0%	-	-	-
FYAK	Inserters Production	BK 660	323	291	10.0%	-	-	-
FYAL	Inserters Production	BK 71B/765	323	291	10.0%	-	-	-
FYAM	Inserters Production	730 TABBER	323	291	10.0%	-	-	-

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-	-	-	200	190	5.0%
FYAN	Inserters Production	GEAR DOWN	323	291	10.0%	-	-	-
FYAR	Inserters Production	MP/VAC	1,032	929	10.0%	-	-	-
FYAS	Inserters Production	V DEOJET NTERFACE	323	291	10.0%	-	-	-
FYB1	Inserters Production	BATCH OPTION	1,871	1,684	10.0%	145	138	5.0%
FYB3	Inserters Production	9 FT CONVEYOR	6,308	5,678	10.0%	489	465	5.0%
FYB4	Inserters Production	12 FT CONVEYOR	6,702	6,032	10.0%	519	493	5.0%
FYB6	Inserters Production	9FT SORT CONVEYOR 220V	7,871	7,084	10.0%	610	580	5.0%
FYC0	Inserters Production	ENCODER mount (SECAP)	138	125	10.0%	-	-	-
FYC1	Inserters Production	ENCODER MOUNT FOR MCS	323	291	10.0%	-	-	-
FYC2	Inserters Production	ENCODER MOUNT FOR DOM NO	288	260	10.0%	-	-	-
FYC3	Inserters Production	SPEED FOLLOW OPTION	2,090	1,881	10.0%	162	154	5.0%
FYC4	Inserters Production	DUAL MOTOR	1,334	1,201	10.0%	103	98	5.0%
FYC5	Inserters Production	CANT LEVERED FEEDER STAND	645	581	10.0%	-	-	-
FYC6	Inserters Production	MONITOR STAND (STD)	258	233	10.0%	-	-	-
FYC7	Inserters Production	MONITOR STAND (SECAP)	654	589	10.0%	-	-	-
FYC8	Inserters Production	20IN INF D CANTILVR 3 BELT	3,226	2,904	10.0%	250	238	5.0%
FYC9	Inserters Production	20IN INF D CANTILVR 5 BELT	3,871	3,484	10.0%	300	285	5.0%
FYCA	Inserters Production	FIT FDR STAND NO DOORS	1,437	1,294	10.0%	114	108	5.0%
FYCB	Inserters Production	FIT FDR STAND DOORS	1,912	1,721	10.0%	148	141	5.0%
FYCE	Inserters Production	ADPHOS DRYER 301201 3KW	5,406	4,866	10.0%	419	398	5.0%
FYCF	Inserters Production	ADPHOS DRYER 301203 6KW	8,761	7,885	10.0%	679	645	5.0%
FYCG	Inserters Production	ADPHOS DRYER 301204 9KW	12,632	11,369	10.0%	979	930	5.0%
FYCS	Inserters Production	PROGRAMMABLE ENCODER	1,334	1,201	10.0%	103	98	5.0%
FYCU	Inserters Production	14.5" W DE BELT FIT 56	613	552	10.0%	-	-	-
FYCV	Inserters Production	14.5 INCH W DE BELT FIT 7	613	552	10.0%	-	-	-
FYCX	Inserters Production	9000W DRYER MOUNT	645	581	10.0%	-	-	-
FYCY	Inserters Production	PROGRAMMABLE ENCODER	645	581	10.0%	-	-	-
FYCZ	Inserters Production	300 PPI (MSC)	258	233	10.0%	-	-	-
FYDB	Inserters Production	V DEO-JET FRAM NG & CABLES	387	349	10.0%	-	-	-
FYF2	Inserters Production	APAS-72 Single Card Fdr incl Feedmax S and output stacker	94,968	85,471	10.0%	5,171	4,912	5.0%
FYF3	Inserters Production	APAS-112 Dual Card Fdr incl Feedmax S and output stacker not 2nd fdr	106,604	95,944	10.0%	6,154	5,847	5.0%
FYF4	Inserters Production	2ND CARD FEEDER	25,806	23,226	10.0%	2,000	1,900	5.0%
FYK0	Inserters Production	FLOWMASTER RS FLEX (10X13) 3 ENCL.	105,161	94,645	10.0%	12,265	11,652	5.0%
FYK1	Inserters Production	FLOWMASTER RS FLEX (10X13) 6 ENCL.	111,161	100,045	10.0%	12,777	12,138	5.0%
FYK2	Inserters Production	FLOWMASTER RS FLEX (10X13) 9 ENCL.	126,355	113,720	10.0%	13,304	12,639	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-			200	190	5.0%
FYK3	Inserters Production	FLOWMASTER RS FLEX (10X13) 12 ENCL.	141,548	127,394	10.0%	14,529	13,803	5.0%
FYKA	Inserters Production	W/ROTARY FDR & COMPRESSOR	3,871	3,484	10.0%	300	285	5.0%
FYKB	Inserters Production	FLWSORT CONVEYOR	7,097	6,387	10.0%	550	523	5.0%
FYKF	Inserters Production	ASSY 10X13 TURNOVER F	15,419	13,878	10.0%	-	-	5.0%
FYM6	Inserters Production	OEM 2 CONTROLLER REBUILD	1,955	1,760	10.0%	152	144	5.0%
FYR9	Inserters Production	FIT DVRT STAND ALONE 220V	7,742	6,968	10.0%	600	570	5.0%
FYS0	Inserters Production	EXTRA STA FDR 110V	4,968	4,472	10.0%	385	366	5.0%
FYS1	Inserters Production	EXTRA STA FDR 220V	5,290	4,761	10.0%	410	390	5.0%
FYS2	Inserters Production	900EI REPLACMNT FDR 110V	3,987	3,589	10.0%	309	294	5.0%
FYS3	Inserters Production	900EI REPLACMNT FDR 220V	4,114	3,703	10.0%	319	303	5.0%
FYS4	Inserters Production	1200EI REPLACMNT FDR 110V	5,419	4,878	10.0%	420	399	5.0%
FYS5	Inserters Production	1200EI REPLACMNT FDR 220V	5,742	5,168	10.0%	445	423	5.0%
FYS6	Inserters Production	1500 CONT FDR 15 N 110V	5,419	4,878	10.0%	437	415	5.0%
FYS7	Inserters Production	1500 CONT FDR 15 N 220V	5,419	4,877	10.0%	420	399	5.0%
FYS8	Inserters Production	1200 CONT FDR 12 N 110V	5,419	4,878	10.0%	420	399	5.0%
FYS9	Inserters Production	1200 CONT FDR 12 N 220V	5,419	4,877	10.0%	420	399	5.0%
FYSA	Inserters Production	FORCEFLEX FDR 14 IN 110V	8,084	7,276	10.0%	627	596	5.0%
FYSB	Inserters Production	FORCEFLEX FDR 14 IN 220V	8,390	7,551	10.0%	650	618	5.0%
FYSC	Inserters Production	FORCEFLEX FDR 20 IN 110V	8,581	7,723	10.0%	732	695	5.0%
FYSD	Inserters Production	FORCEFLEX FDR 20 IN 220V	8,581	7,723	10.0%	665	632	5.0%
FYSE	Inserters Production	FEEDMAX HI CAP FDR 110V	13,697	12,328	10.0%	1,062	1,009	5.0%
FYSF	Inserters Production	FEEDMAX HI CAP FDR 220V	13,626	12,263	10.0%	1,056	1,003	5.0%
FYSG	Inserters Production	6' FEEDMAX S	16,374	14,737	10.0%	1,269	1,206	5.0%
FYSJ	Inserters Production	PKG FDR 6 N 110V	8,452	7,607	10.0%	655	622	5.0%
FYSK	Inserters Production	PKG FDR 6 N 220V	8,452	7,607	10.0%	655	622	5.0%
FYSL	Inserters Production	PKG FDR 12 N 110V	9,677	8,710	10.0%	750	713	5.0%
FYSM	Inserters Production	PKG FDR 12 N 220V	9,677	8,709	10.0%	750	713	5.0%
FYSN	Inserters Production	PKG FDR 18 N 110V	11,742	10,568	10.0%	910	865	5.0%
FYSP	Inserters Production	PKG FDR 18 N 220V	11,742	10,568	10.0%	910	865	5.0%
FYT0	Inserters Production	FFX SERVO FDR 14 N 110V	25,794	23,215	10.0%	1,999	1,899	5.0%
FYT1	Inserters Production	FFX SERVO FDR 14 N 220V	25,794	23,215	10.0%	1,999	1,899	5.0%
FYT2	Inserters Production	FDR SM PROD-SNGL SEP 220V	4,335	3,902	10.0%	315	299	5.0%
FYT3	Inserters Production	FFX SERVO FDR 20 N 220V	8,452	7,607	10.0%	655	622	5.0%
FYT4	Inserters Production	PKG SERVO FDR 6 N 110V	21,355	19,220	10.0%	1,655	1,572	5.0%
FYT5	Inserters Production	PKG SERVO FDR 6 N 220V	21,355	19,220	10.0%	1,655	1,572	5.0%
FYT6	Inserters Production	PKG SERVO FDR 12 N 110V	22,581	20,323	10.0%	1,750	1,663	5.0%
FYT7	Inserters Production	PKG SERVO FDR 12 N 220V	22,581	20,323	10.0%	1,750	1,663	5.0%
FYY0	Inserters Production	BUMP TURN 110V	4,516	4,065	10.0%	350	333	5.0%
FYY2	Inserters Production	STAND ALONE BELT TO 110V	10,978	9,881	10.0%	851	808	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-	-	-	200	190	5.0%
FY4	Inserters Production	FBI NEW STYLE	19,355	17,420	10.0%	1,500	1,425	5.0%
FY5	Inserters Production	6 FT SORT CONVEYOR 110V	7,463	6,717	10.0%	578	549	5.0%
FY6	Inserters Production	6 FT SORT CONVEYOR 220V	7,463	6,717	10.0%	578	549	5.0%
FY7	Inserters Production	6 FT CONVEYOR SPD UP 110V	6,994	6,295	10.0%	542	515	5.0%
FY8	Inserters Production	6 FT CONVEYOR SPD UP 220V	6,094	5,485	10.0%	472	449	5.0%
FYYW	Inserters Production	9 FT CONVEYOR SPD UP 220V	6,308	5,677	10.0%	489	464	5.0%
FYYX	Inserters Production	12 FT CONVEYOR SPDUP 220V	6,702	6,032	10.0%	519	493	5.0%
IA07	Inserters Production	MSE, PPS 4", EFS 44"	97,419	87,678	10.0%	6,560	6,232	5.0%
IA08	Inserters Production	MSE, PPS 2"+2", EFS 44"	97,419	87,678	10.0%	6,560	6,232	5.0%
IA09	Inserters Production	MSE, PPS 4"+4", EFS 44"	110,968	99,872	10.0%	7,820	7,429	5.0%
IA0A	Inserters Production	MSE, PPS 2", VTT 19"	77,419	69,678	10.0%	4,700	4,465	5.0%
IA0B	Inserters Production	MSE, PPS 4", VTT 19"	90,323	81,291	10.0%	5,900	5,605	5.0%
IA0C	Inserters Production	MSE, PPS 2"+2", VTT 19"	90,323	81,291	10.0%	5,900	5,605	5.0%
IA0D	Inserters Production	LayoutDesigner Basic Seat	3,097	2,787	10.0%	500	475	5.0%
IA0E	Inserters Production	LayoutDesigner Adv Seat	11,097	9,987	10.0%	1,000	950	5.0%
IA0F	Inserters Production	PPS Startup Kit, 2" print	645	581	10.0%	-	-	-
IA0G	Inserters Production	PPM iData Task Advanced	10,323	9,291	10.0%	1,000	950	5.0%
IA0H	Inserters Production	SMA for Print+ software	-	-	10.0%	2,500	2,375	5.0%
IJS7	Inserters Production	Rival/MSE,PPS 2" w/ Y315B	83,871	75,484	10.0%	5,300	5,035	5.0%
IJS8	Inserters Production	Rival/MSE,PPS 4" w/ Y315B	96,774	87,097	10.0%	6,500	6,175	5.0%
MD26	Inserters Production	Speed Sort(9 Ft)	8,666	7,799	10.0%	672	638	5.0%
MD30	Inserters Production	Vacuum Base W- Pattern Reader	19,355	17,419	10.0%	1,560	1,482	5.0%
PGMZ	Inserters Production	Laser Report Printer, Rival	385	347	10.0%	200	190	5.0%
PM	Inserters Production	Proj Mgt support/wk	7,097	6,388	10.0%	-	-	-
R254C	Inserters Production	CHECK SIGNING KIT FOR R254	11,645	10,481	10.0%	1,581	1,501	5.0%
R268	Inserters Production	Barcode Scan-(1st Chnl)	4,258	3,833	10.0%	670	637	5.0%
R278	Inserters Production	OMR Scan- R451/3 (1st Chnl)	2,761	2,485	10.0%	643	611	5.0%
R279	Inserters Production	OMR Scan- R451/3 (Add'l Chnl)	3,458	3,113	10.0%	618	587	5.0%
R763	Inserters Production	DM NF NITY 22K SYSTEM	32,252	29,027	10.0%	1,606	1,526	5.0%
R765	Inserters Production	RESETTABLE NTERFACE CONTROLLER (RIC) - KIT	11,290	10,161	10.0%	-	-	-
R76L	Inserters Production	DM NF NITY LOOK-AHEAD PHOTOCELL KIT	968	871	10.0%	-	-	-
R76P	Inserters Production	RESETTABLE NTERFACE CONTROLLER (RIC) - KIT	2,710	2,439	10.0%	-	-	-
R77F	Inserters Production	DM NF NITY STATION 16K	35,751	32,176	10.0%	1,606	1,526	5.0%
R77G	Inserters Production	DM NF NITY STATION 22K	43,725	39,353	10.0%	2,647	2,515	5.0%
R77Y	Inserters Production	DM NF NITY ROLLUP MOD	127,484	114,736	10.0%	12,335	11,718	5.0%
RD04	Inserters Production	DC PRINTER INTEGRATION SW	27,355	24,620	10.0%	3,180	3,021	5.0%
RD12	Inserters Production	SMARTSCAN INPUT BARCODE S	15,484	13,936	10.0%	1,800	1,710	5.0%
RD17	Inserters Production	DFW DOC LIFECYCLE TRK-BAS	28,387	25,548	10.0%	4,400	4,180	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-			200	190	5.0%
RD18	Inserters Production	Barcode Repair, Label Thermal Printer RV	1,372	1,235	10.0%	63	60	5.0%
RD23	Inserters Production	COLLATION LOG FIXD FORMAT	10,671	9,604	10.0%	1,241	1,178	5.0%
RD2D	Inserters Production	Camera Scan-Input, Videk	15,161	13,645	10.0%	2,322	2,206	5.0%
RD2E	Inserters Production	CAMERA SCAN CHASSIS VIDEK	14,581	13,123	10.0%	2,322	2,206	5.0%
RD2F	Inserters Production	CAMERA SCAN OUTPUT V DEK - repl. RD2C	16,194	14,575	10.0%	2,322	2,206	5.0%
RD34	Inserters Production	DC COMPUTER (W N 7)	7,742	6,968	10.0%	600	570	5.0%
RD35	Inserters Production	DC-RTP COMPUTER (W N 7)	9,032	8,129	10.0%	700	665	5.0%
RD36	Inserters Production	DC-RTP COMPUTER WITH D FFBUS (WIN 7)	9,677	8,709	10.0%	750	713	5.0%
RD3G	Inserters Production	DC MISSION CRITICAL	82,581	74,323	10.0%	15,000	14,250	5.0%
RD3J	Inserters Production	DC MSE/FPS W-API	9,032	8,129	10.0%	630	599	5.0%
RD3M	Inserters Production	DC STANDARD	18,168	16,352	10.0%	1,400	1,330	5.0%
RD3N	Inserters Production	DC M D-RANGE	33,090	29,781	10.0%	4,000	3,800	5.0%
RD3R	Inserters Production	REMOTE OPERATOR CONSOLE	2,058	1,853	10.0%	175	166	5.0%
RD4Z	Inserters Production	SERVER SW 1-4 NSERTERS	19,355	17,420	10.0%	3,000	2,850	5.0%
RD5A	Inserters Production	MBS KITS NGL E LNE STD BC	6,387	5,748	10.0%	380	361	5.0%
RD5B	Inserters Production	MBS KIT RASTER NARROW BC	6,387	5,748	10.0%	380	361	5.0%
RD5C	Inserters Production	MBS H'TOP SCAN S NGL E LIN	6,387	5,748	10.0%	380	361	5.0%
RD5D	Inserters Production	MBS H'TOP RASTER SCANNER	6,387	5,748	10.0%	380	361	5.0%
RD5N	Inserters Production	MBS CTOP SCAN S NGL E LINE	12,774	11,497	10.0%	890	846	5.0%
RD5P	Inserters Production	MBS CTOP RASTER SCAN SNGL	12,774	11,497	10.0%	890	846	5.0%
RD5R	Inserters Production	MBS C'BTM RASTER SCAN SNG	12,774	11,497	10.0%	890	846	5.0%
RD5S	Inserters Production	MBS C'BTM SCAN SINGLE 2 B	12,774	11,497	10.0%	890	846	5.0%
RD5T	Inserters Production	MBS SER ES OP SEALER SCAN	6,284	5,656	10.0%	564	536	5.0%
RD5U	Inserters Production	MBS SER ES OUTPUT SEALER	6,284	5,656	10.0%	564	536	5.0%
RD5X	Inserters Production	MBS APS OP SEALER SCAN SI	6,387	5,748	10.0%	445	423	5.0%
RD5Y	Inserters Production	MBS APS SEALER RASTER SCA	6,387	5,748	10.0%	445	423	5.0%
RD5Z	Inserters Production	SERVER SW 5 PLUS NSERTER	32,258	29,032	10.0%	5,000	4,750	5.0%
RD62	Inserters Production	DC WORKSTATION BASE S/W	6,839	6,155	10.0%	795	755	5.0%
RD63	Inserters Production	AUTO RE-SYNCHRONIZATION	40,645	36,581	10.0%	4,725	4,489	5.0%
RD66	Inserters Production	FEEDER 2 FEEDER MATCH/MRG	11,742	10,568	10.0%	1,365	1,297	5.0%
RD67	Inserters Production	APPLICATION ENG NEER NG	2,323	2,091	10.0%	-	-	-
RD68	Inserters Production	PRIORITIZED SELECT SW	22,194	19,975	10.0%	2,580	2,451	5.0%
RD69	Inserters Production	OUTSORT ON ACCT NUMBER	11,032	9,929	10.0%	1,283	1,218	5.0%
RD6L	Inserters Production	SCANNING VERTICAL STACKER	25,800	23,220	10.0%	2,000	1,900	5.0%
RD6Y	Inserters Production	V-Bin with Videk	25,800	23,220	10.0%	2,000	1,900	5.0%
RD70	Inserters Production	NSERT VERIFICATION SW	7,806	7,025	10.0%	908	862	5.0%
RD71	Inserters Production	WEIGHT VERIFICATION SW	21,419	19,277	10.0%	2,490	2,366	5.0%
RD72	Inserters Production	TOTAL WEIGH W/MT SEL SW	22,194	19,975	10.0%	2,580	2,451	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-	-	-	200	190	5.0%
RD73	Inserters Production	RESETTABLE MTR CONTRL SW	7,161	6,445	10.0%	833	791	5.0%
RD78	Inserters Production	INTELLIGENT INKJET PRINT	28,387	25,548	10.0%	3,300	3,135	5.0%
RD7G	Inserters Production	DC F LE	15,484	13,936	10.0%	1,800	1,710	5.0%
RD7H	Inserters Production	PI D RECT ACCESS LOCAL REPORT NG	6,452	5,806	10.0%	250	238	5.0%
RD7T	Inserters Production	PR NT+ WORKSTATION	6,452	5,807	10.0%	660	627	5.0%
RD80	Inserters Production	FEEDER SCAN FOR DM	34,194	30,775	10.0%	3,975	3,776	5.0%
RD86	Inserters Production	DC BASIC PACKAGE SOFTWARE	38,710	34,839	10.0%	2,700	2,565	5.0%
RD8V	Inserters Production	36K DC KEY SHEETFEEDER	-	-	-	1,535	1,458	5.0%
RD90	Inserters Production	REMOTE SERVICE ACCESS	1,406	1,265	10.0%	164	155	5.0%
RD95	Inserters Production	OUTPUT SCANN NG-DC SCREEN	10,839	9,755	10.0%	1,260	1,197	5.0%
RD9A	Inserters Production	AUTO JOB SETUP	3,484	3,136	10.0%	405	385	5.0%
RDC1	Inserters Production	PROJECT MGT SERVICES	2,839	2,556	10.0%	-	-	-
RDC4	Inserters Production	ENG NEER NG SUPPORT SERV	2,839	2,556	10.0%	-	-	-
RDC5	Inserters Production	CUSTOM DEVELOPMENT SERV	2,839	2,556	10.0%	-	-	-
RDC6	Inserters Production	CUSTOM TEST DOC SERVICES	2,839	2,556	10.0%	-	-	-
RDC7	Inserters Production	MISC PROFESSIONAL SERVICE	1,419	1,278	10.0%	-	-	-
RDD0	Inserters Production	SMALL RACK	3,917	3,526	10.0%	273	260	5.0%
RDD1	Inserters Production	MEDIUM RACK	10,950	9,855	10.0%	764	726	5.0%
RDD2	Inserters Production	TALL RACK	13,742	12,368	10.0%	959	911	5.0%
RDD3	Inserters Production	22U RACK-MISSION CRITICAL	21,290	19,161	10.0%	1,650	1,568	5.0%
RDD4	Inserters Production	42U RACK-MISSION CRITICAL	21,935	19,742	10.0%	1,700	1,615	5.0%
RDD5	Inserters Production	22U RELIAYOTE RACK	5,548	4,994	10.0%	387	368	5.0%
RDEN	Inserters Production	PI DA ENABLER (RD8N x 5) W/ NSTALL	16,129	14,516	10.0%	2,500	2,375	5.0%
RDG0	Inserters Production	MID-RANGE DC	26,581	23,923	10.0%	1,854	1,761	5.0%
RDG3	Inserters Production	PI D RECT ACCESS	20,000	18,000	10.0%	2,000	1,900	5.0%
RDG4	Inserters Production	8-PORT GB MANAGED NETWORK SWITCH	1,115	1,004	10.0%	78	74	5.0%
RDGS	Inserters Production	PI D RECT ACCESS SERVER, BASE	16,903	15,213	10.0%	1,550	1,473	5.0%
RDH3	Inserters Production	APS Edge 26k DC key	-	-	10.0%	10,000	9,500	5.0%
RDM5	Inserters Production	MAILSTREAM MONITOR-1METER	10,994	9,895	10.0%	1,504	1,429	5.0%
RDMP	Inserters Production	UTILITY WORKSTATION W/ MONITOR - SALES PCN	3,484	3,136	10.0%	270	257	5.0%
RDMR	Inserters Production	DC VER FY FOUNDATION, 1 NSERTER (SALES PCN)	15,406	13,866	10.0%	1,170	1,112	5.0%
RDPA	Inserters Production	DFW IN PLAN MRUN MGT-BASE	21,290	19,161	10.0%	4,368	4,150	5.0%
RDPA	Inserters Production	DFW IN PLAN MRUN MGT-ENT	49,677	44,709	10.0%	9,828	9,337	5.0%
RDPA	Inserters Production	DFW IN PLAN MRUN MGT-STD	35,484	31,936	10.0%	7,644	7,262	5.0%
RDPA	Inserters Production	DFW SHOP FLOOR CONTROL	14,711	13,240	10.0%	2,031	1,929	5.0%
RDPT	Inserters Production	NSITE 1 NSERTER ONLY	5,161	4,645	10.0%	800	760	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-			200	190	5.0%
RDS4	Inserters Production	ADD'L 3000W UPS	2,258	2,033	10.0%	158	150	5.0%
RDS6	Inserters Production	DFWORKS NETWORK SWITCH	1,097	988	10.0%	77	73	5.0%
RDSE	Inserters Production	SYSTEM ENG SUPPORT LABOR	2,968	2,672	10.0%	-	-	
RDSK	Inserters Production	Mission-Critical DFW 1Box	128,936	116,042	10.0%	13,600	12,920	5.0%
RDSL	Inserters Production	Mission-Critical DC	46,594	41,935	10.0%	6,400	6,080	5.0%
RDSZ	Inserters Production	UTILITY WORKSTATION	3,226	2,904	10.0%	250	238	5.0%
RDV4	Inserters Production	DFWORKS OPTIONAL UT LITY	7,742	6,968	10.0%	1,035	983	5.0%
RDV7	Inserters Production	DFWORKS DOCUMENT LIFECYCL	70,968	63,871	10.0%	9,828	9,337	5.0%
RDV8	Inserters Production	DFW DOC LIFECYCLE TRK-STD	51,613	46,452	10.0%	7,644	7,262	5.0%
RDV9	Inserters Production	DFW MAN FESTING - ENT	109,677	98,709	10.0%	14,742	14,005	5.0%
RDVA	Inserters Production	DFW MA NFESTING - STD	70,968	63,871	10.0%	9,828	9,337	5.0%
RDVB	Inserters Production	DFWORKS POSTAGE ACCT BASE	28,387	25,548	10.0%	3,931	3,734	5.0%
RDVC	Inserters Production	DFWORKS POSTAGE ACCT ENTE	70,968	63,871	10.0%	9,828	9,337	5.0%
RDVD	Inserters Production	DFWORKS POSTAGE ACCT STD	49,677	44,709	10.0%	5,897	5,602	5.0%
RDVE	Inserters Production	DFW PRODCTY REPORTS BASE	28,387	25,548	10.0%	3,931	3,734	5.0%
RDVF	Inserters Production	DFWORKS PRODUCTIVITY ENT	70,968	63,871	10.0%	9,828	9,337	5.0%
RDVG	Inserters Production	DFW PRODUCTY REPORTS STD	42,581	38,323	10.0%	5,897	5,602	5.0%
RDVH	Inserters Production	DFWORKS PLATFORM SW BASE	25,805	23,225	10.0%	3,822	3,631	5.0%
RDVJ	Inserters Production	DFWORKS PLATFORM SW ENT	83,871	75,484	10.0%	9,828	9,337	5.0%
RDVK	Inserters Production	DFWORKS PLATFORM SW STD	58,065	52,259	10.0%	8,299	7,884	5.0%
RDVL	Inserters Production	DFW PRODT'N WORKFLOW BASE	64,516	58,064	10.0%	8,736	8,299	5.0%
RDVM	Inserters Production	DFWORKS WORKFLOW ENT	129,032	116,129	10.0%	14,742	14,005	5.0%
RDVN	Inserters Production	DFW PRODT'N WORKFLOW STD	96,774	87,097	10.0%	12,012	11,411	5.0%
RDW7	Inserters Production	UTILITY WORKSTATION X64 - REPL. RD3S	3,569	3,212	10.0%	277	263	5.0%
W0E6	Inserters Production	OEM STD CONT'R SYS ATI	3,330	2,997	10.0%	258	245	5.0%
WH01	Inserters Production	ASSEMBLY, PR NT MODULE, 1	1,978	1,781	10.0%	153	146	5.0%
WH04	Inserters Production	ASSEMBLY, PR NT MODULE, S	2,823	2,541	10.0%	219	208	5.0%
WHL1	Inserters Production	PR NT MODULE ASSY, 1 PEN,	2,095	1,886	10.0%	162	154	5.0%
WHL4	Inserters Production	ASSEMBLY PR NT MODULE LOW PR	2,992	2,693	10.0%	232	220	5.0%
WHL8	Inserters Production	ASSEMBLY, PR NT MODULE, L	5,959	5,364	10.0%	462	439	5.0%
WP73	Inserters Production	FEEDMAX 9 FT. HORIZONTAL	15,476	13,928	10.0%	900	855	5.0%
WP76	Inserters Production	FEEDMAX 9 FT. EXIT CONVEY	8,594	7,735	10.0%	500	475	5.0%
Y19E	Inserters Production	DUAL HOSE KIT	1,290	1,161	10.0%	-	-	
Y19F	Inserters Production	Trim Collector	26,316	23,685	10.0%	1,836	1,744	5.0%
Y1A0	Inserters Production	Bulk Feeder 6'	6,452	5,806	10.0%	500	475	5.0%

Inserters Production

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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-	-	-	200	190	5.0%
Y1A1	Inserters Production	Bulk Feeder 9'	6,903	6,213	10.0%	535	508	5.0%
Y1B0	Inserters Production	Flexible Bindery Interface - Integrated	34,090	30,681	10.0%	2,661	2,528	5.0%
Y1B1	Inserters Production	Flexible Bindery Interface - Standalone Retrofit	47,781	43,003	10.0%	3,730	3,544	5.0%
Y1C0	Inserters Production	7TH FEEDER	20,000	18,000	10.0%	1,550	1,473	5.0%
Y1C2	Inserters Production	Surefeed 9' Feedmax	14,097	12,687	10.0%	1,092	1,037	5.0%
Y203A	Inserters Production	API Standard Fim	12,194	10,975	10.0%	851	808	5.0%
Y20K	Inserters Production	4 to 14 inch A/F Single Deck Accumulator	80,645	72,581	10.0%	5,625	5,344	5.0%
Y20L	Inserters Production	Lockndoc 1Up on API TM1	3,687	3,319	10.0%	-	-	5.0%
Y20M	Inserters Production	Monitor kit for Y20K	5,806	5,226	10.0%	405	385	5.0%
Y20N	Inserters Production	Flipper module for Y20K	12,774	11,497	10.0%	891	846	5.0%
Y20P	Inserters Production	Auto Foldplate 1234 Y20B	19,355	17,420	10.0%	765	727	5.0%
Y20S	Inserters Production	Auto Foldplates 1234 Y20K	19,355	17,420	10.0%	765	727	5.0%
Y21F	Inserters Production	SLITTER-OVER UNDER CUTTER	25,806	23,226	10.0%	1,700	1,615	5.0%
Y21G	Inserters Production	Bladeless Blade Block Y21E	16,129	14,517	10.0%	-	-	5.0%
Y21M	Inserters Production	2D Camera Y21E	28,387	25,549	10.0%	2,375	2,256	5.0%
Y21N	Inserters Production	Combo OMR/BCR Y21E - 2Up	7,277	6,550	10.0%	510	485	5.0%
Y234A	Inserters Production	Rival NPUT, 60HZ	69,032	62,129	10.0%	4,815	4,574	5.0%
Y234C	Inserters Production	Rival NPUT, 60HZ, EXTENDED HOPPER	78,065	70,259	10.0%	5,445	5,173	5.0%
Y236A	Inserters Production	Moving beam scanner Y234	5,419	4,878	10.0%	380	361	5.0%
Y236B	Inserters Production	ASSY, MOVING BEAM SCANNING, RASTER	5,419	4,878	10.0%	380	361	5.0%
Y23C	Inserters Production	SET OF STD CHUTES Y234	3,871	3,484	10.0%	255	242	5.0%
Y23D	Inserters Production	OMR FIXED BEAM SCANNING	2,903	2,613	10.0%	200	190	5.0%
Y23E	Inserters Production	Camera scanner	12,903	11,613	10.0%	1,080	1,026	5.0%
Y23F	Inserters Production	MID T ER PWR ENTRY MODULE, 240/60HZ 1 P	2,419	2,178	10.0%	-	-	5.0%
Y23H	Inserters Production	ADD'L F40 CH FOR Y23D	1,477	1,330	10.0%	100	95	5.0%
Y23J	Inserters Production	Top Line Scan Y234	43,548	39,193	10.0%	4,219	4,008	5.0%
Y23K	Inserters Production	Extra Folder Motor Y234 - option on Rival/MSE/MPS Select	6,452	5,807	10.0%	625	594	5.0%
Y26F	Inserters Production	2D Camera Y250 Top	12,903	11,613	10.0%	1,080	1,026	5.0%
Y26G	Inserters Production	2D Camera Y250 Bottom	12,903	11,613	10.0%	1,080	1,026	5.0%
Y270A	Inserters Production	Barcode(2) -Dual Web, Top Mnt	7,277	6,550	10.0%	510	485	5.0%
Y270B	Inserters Production	Barcode(2) -Dual Web Btm Mnt	7,277	6,550	10.0%	510	485	5.0%
Y271A	Inserters Production	OMR Scan(2) -Dual Web Top Mnt	5,806	5,226	10.0%	400	380	5.0%
Y271B	Inserters Production	OMR Scan(2) -Dual Web Btm Mnt	5,806	5,226	10.0%	400	380	5.0%
Y272	Inserters Production	Barcode Scan- Single Web Cutter (1 Scanner)	5,329	4,797	10.0%	588	559	5.0%
Y272A	Inserters Production	Barcode Scan- Sgl Web C', Top	5,329	4,797	10.0%	1,073	1,020	5.0%

Inserters Production

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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-			200	190	5.0%
Y272B	Inserters Production	Barcode Scan- Sgl Web C, Btm	5,329	4,797	10.0%	1,073	1,020	5.0%
Y273	Inserters Production	OMR Scan- Sgl Web Cut. 1st Pos	3,716	3,345	10.0%	588	559	5.0%
Y273A	Inserters Production	FMI Scan- Sgl Web 1st Pos. Top	3,716	3,345	10.0%	511	485	5.0%
Y273B	Inserters Production	FMI Scan- Sgl Web 1st Pos Btm	3,716	3,345	10.0%	511	485	5.0%
Y274	Inserters Production	OMR Scan- Sgl Web Cut. Addl Ch	2,903	2,613	10.0%	588	559	5.0%
Y276	Inserters Production	Barcode Scan- Single Web Cutter (2 Scanners)	9,200	8,280	10.0%	1,175	1,116	5.0%
Y276A	Inserters Production	Barcode Scan(2)- Sgl Web Top	9,200	8,280	10.0%	1,022	971	5.0%
Y276B	Inserters Production	Barcode Scan(2)- Sgl Web Btm	9,200	8,280	10.0%	1,022	971	5.0%
Y277	Inserters Production	OMR Scan- Single Web Cutter, 2nd Pos. (1 Scanner)	4,452	4,007	10.0%	1,175	1,116	5.0%
Y277A	Inserters Production	FMI Scan- Sgl Web 2nd Pos Top	4,452	4,007	10.0%	1,022	971	5.0%
Y277B	Inserters Production	FMI Scan- Sgl Web 2nd Pos Btm	4,452	4,007	10.0%	1,022	971	5.0%
Y30Y	Inserters Production	VPS Stand	1,613	1,452	10.0%	-	-	5.0%
Y30Z	Inserters Production	Pattern Reader	6,581	5,923	10.0%	187	178	5.0%
Y319A	Inserters Production	Y319A	12,452	11,207	10.0%	819	778	5.0%
Y319B	Inserters Production	Y319B	12,452	11,207	10.0%	819	778	5.0%
Y31B	Inserters Production	2D Camera Vbin	12,903	11,613	10.0%	2,000	1,900	5.0%
Y352	Inserters Production	COLOR PPM STARTUP KIT	6,065	5,459	10.0%	-	-	
Y358	Inserters Production	Black Startup Kit	2,903	2,613	10.0%	-	-	
Y35E	Inserters Production	RS PR NT+ MESSENGER PACKAGE	212,903	191,613	10.0%	16,500	15,675	5.0%
Y35F	Inserters Production	MSE K PRINT+ PACKAGE	174,194	156,775	10.0%	12,000	11,400	5.0%
Y35G	Inserters Production	MPS K PRINT+ PACKAGE	180,645	162,581	10.0%	14,000	13,300	5.0%
Y3B0	Inserters Production	Encode Module	23,226	20,904	10.0%	1,800	1,710	5.0%
Y3C0	Inserters Production	Industrial Mount For Screen-Keyboard	1,935	1,742	10.0%	141	134	5.0%
Y3C1	Inserters Production	Add'l BW Mircovision Camera	6,452	5,806	10.0%	468	445	5.0%
Y3C2	Inserters Production	Read-Up Bracketry For FlowMaster	3,226	2,903	10.0%	234	222	5.0%
Y3C3	Inserters Production	MCS 2" Array System	21,290	19,161	10.0%	1,545	1,468	5.0%
Y3C5	Inserters Production	S-800 Near R Dryer-9000 Watt	10,968	9,871	10.0%	850	808	5.0%
Y3C6	Inserters Production	MCS 4" Array System Single Head	34,194	30,774	10.0%	2,480	2,356	5.0%
Y3C7	Inserters Production	MCS 4" Array System 2" + 2" Heads	34,194	30,774	10.0%	2,480	2,356	5.0%
Y3C8	Inserters Production	MCS 6" Array System 4" + 2" Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3C9	Inserters Production	MCS 6" Array System Three 2" Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3CA	Inserters Production	MCS 6" Array System Single Head	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3CB	Inserters Production	MCS 8" Array System 4" + 2" + 2" Heads	53,548	48,194	10.0%	3,885	3,691	5.0%
Y3CD	Inserters Production	Industrial Mount For Screen-Keyboard	968	871	10.0%	69	66	5.0%

Inserters Production

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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-	-	-	200	190	5.0%
Y3CE	Inserters Production	Perfect Match System	41,935	37,742	10.0%	3,042	2,890	5.0%
Y3CF	Inserters Production	Perfect Match System With Read-Up Configuration	45,161	40,645	10.0%	3,276	3,112	5.0%
Y3CG	Inserters Production	Perfect Match Sys For Swingarms	41,935	37,742	10.0%	3,042	2,890	5.0%
Y3CJ	Inserters Production	Add'l Perfect Match 2nd Machine Wiring	9,032	8,129	10.0%	656	623	5.0%
Y3CK	Inserters Production	MS Bulk Ink Supply For 2" Print Head	3,613	3,252	10.0%	262	249	5.0%
Y3CL	Inserters Production	MS Bulk Ink Supply For 4" Print Head	4,774	4,297	10.0%	347	330	5.0%
Y3CZ	Inserters Production	6' Feedmax	11,516	10,365	10.0%	864	821	5.0%
Y3D0	Inserters Production	NFRARED DRYER 9000 WATT	6,710	6,039	10.0%	520	494	5.0%
Y3DA	Inserters Production	Surefeed Feedmax S	15,484	13,935	10.0%	1,144	1,087	5.0%
Y3DB	Inserters Production	Tabber with a 4 inch kit	29,465	26,518	10.0%	702	667	5.0%
Y3DC	Inserters Production	Tabber with a 2 inch kit	29,032	26,129	10.0%	639	607	5.0%
Y3F1	Inserters Production	Divert (Attchd prior to IJ)	6,883	6,195	10.0%	533	506	5.0%
Y3F2	Inserters Production	NKJET FEEDER	5,419	4,878	10.0%	437	415	5.0%
Y3F3	Inserters Production	9' CONVEYOR	5,161	4,645	10.0%	416	395	5.0%
Y3F4	Inserters Production	6' CONVEYOR	4,516	4,065	10.0%	364	346	5.0%
Y3F5	Inserters Production	4000W DRYER	5,161	4,645	10.0%	400	380	5.0%
Y3F6	Inserters Production	FIT DVRT STAND ALONE 110V	7,742	6,968	10.0%	650	618	5.0%
Y3FB	Inserters Production	Select SW Add'l - Current User	19,355	17,419	10.0%	1,560	1,482	5.0%
Y3FC	Inserters Production	Selects SW/HW-New User	27,742	24,968	10.0%	2,236	2,124	5.0%
Y3FD	Inserters Production	Selects SW/HW-Database Cntrl	27,742	24,968	10.0%	2,236	2,124	5.0%
Y3FF	Inserters Production	Output Scanning SW/HW	31,613	28,452	10.0%	2,548	2,421	5.0%
Y3FG	Inserters Production	GIS 4250 - Stand alone Inkjet	83,871	75,484	10.0%	6,760	6,422	5.0%
Y3FM	Inserters Production	36" Flexible Inkjet Transport	11,678	10,510	10.0%	1,100	1,045	5.0%
Y3FN	Inserters Production	56" Flexible Inkjet Transport	16,074	14,467	10.0%	1,246	1,184	5.0%
Y3FR	Inserters Production	72" Flexible Inkjet Transport	18,391	16,552	10.0%	1,425	1,354	5.0%
Y3FS	Inserters Production	20" DRYER BASES-HI TEMP	3,863	3,477	10.0%	253	240	5.0%
Y3FT	Inserters Production	30" Dryer bases - Hi Temp	5,806	5,225	10.0%	264	251	5.0%
Y3FV	Inserters Production	30" DRYER BASES STD ALONE	13,397	12,057	10.0%	1,038	986	5.0%
Y3FY	Inserters Production	Divert Att'd (after inkjet)	5,613	5,052	10.0%	533	506	5.0%
Y3FZ	Inserters Production	MCS Exp Mod max 3 addl cameras	3,226	2,903	10.0%	260	247	5.0%
Y3S2	Inserters Production	ISITE TO DC NTERFACE	2,581	2,323	10.0%	200	190	5.0%
Y43X	Inserters Production	Top/Bottom Line Scan Y431	78,387	70,549	10.0%	7,594	7,214	5.0%
Y47U	Inserters Production	ByPass Folder Kit	13,290	11,961	10.0%	942	895	5.0%
Y47V	Inserters Production	Lockndoc 1Up on HPI TM1	5,530	4,977	10.0%	-	-	-
Y486	Inserters Production	2D Camera PBCutter 2UP	28,387	25,549	10.0%	2,375	2,256	5.0%
Y488	Inserters Production	Auto Foldplate 1234 Y471	19,355	17,420	10.0%	765	727	5.0%
Y48M	Inserters Production	LINESCAN, 2UP FORMS Y484/5	77,419	69,678	10.0%	5,400	5,130	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-	-	-	200	190	5.0%
Y492	Inserters Production	ASSY - OES RH LOW	25,742	23,168	10.0%	1,795	1,705	5.0%
Y49M	Inserters Production	AUTOTRAYER	122,581	110,323	10.0%	9,000	8,550	5.0%
Y49N	Inserters Production	Intelligent trayer kit	19,355	17,420	10.0%	500	475	5.0%
Y49P	Inserters Production	OESstacker Interface	17,935	16,142	10.0%	163	155	5.0%
Y4H4	Inserters Production	70 MM CORE OPTION	5,812	5,230	10.0%	450	428	5.0%
Y4H5	Inserters Production	200 MM CORE OPTION	7,901	7,111	10.0%	612	581	5.0%
Y4HG	Inserters Production	ROLL DOLLY 20.5"	5,009	4,508	10.0%	388	369	5.0%
Y530	Inserters Production	MPS Chassis Subset	1,935	1,742	10.0%	-	-	-
Y554T	Inserters Production	MPS Friction feeder - (Thick version of the Y554)	20,168	18,152	10.0%	1,563	1,485	5.0%
Y555G	Inserters Production	Rotary Feeder-Retrofit, Grey	23,226	20,904	10.0%	400	380	5.0%
Y555W	Inserters Production	Rotary Feeder-Retrofit, White	23,226	20,904	10.0%	400	380	5.0%
Y556	Inserters Production	MOVING BEAM SCAN-MPS RFDR	9,194	8,275	10.0%	641	609	5.0%
Y56D	Inserters Production	2D Camera MPS sealer	12,903	11,613	10.0%	1,080	1,026	5.0%
Y723	Inserters Production	MPS Floatingdeck nocamera	22,120	19,908	10.0%	1,714	1,628	5.0%
Y9D0	Inserters Production	COMPANION INSERTER SYSTEM	113,554	102,199	10.0%	11,113	10,557	5.0%
Z9CS	Inserters Production	MPS SELECT CS PARTS CAB	16,862	16,019	5.0%	-	-	-
Z9F1	Inserters Production	FIELD SERVICE LABOR CHARG	490	466	5.0%	-	-	-
Z9F2	Inserters Production	TSS LABOR CHARGE	2,581	2,452	5.0%	-	-	-
Z95B	Inserters Production	Block of 50 hrs. of Service	10,419	9,899	5.0%	-	-	-
Z9U8	Inserters Production	Std. Integr with ShtFdr at DMS FL	9,677	9,194	5.0%	-	-	5.0%
Z9U9	Inserters Production	Std. Integr - ShtFdr on site	19,355	18,387	5.0%	-	-	5.0%
Z9UB	Inserters Production	ADDL TECH SVCS PER DAY	1,419	1,278	10.0%	-	-	-
ZX10	Inserters Production	Forceflex Feeder 14"	6,710	6,039	10.0%	520	494	5.0%
ZX11	Inserters Production	Forceflex Feeder 20"	8,581	7,723	10.0%	665	632	5.0%
ZX1D	Inserters Production	COMPRESSOR RIVAL/DI2000	8,065	7,259	10.0%	625	594	5.0%
ZX20	Inserters Production	14K SPEED UPGRADE	25,806	23,226	10.0%	2,000	1,900	5.0%
ZX22	Inserters Production	14" MODE SOFTWARE KEY	-	-	10.0%	2,300	2,185	5.0%
ZX2A	Inserters Production	MSE12 - 10 Fdr 10x13 Chassis	244,300	219,870	10.0%	11,700	11,115	5.0%
ZX2B	Inserters Production	MSE14 - 10 Fdr 10x13 Chassis	270,106	243,096	10.0%	11,700	11,115	5.0%
ZX2C	Inserters Production	MSE12 - 10 Fdr 6x9 Chassis	214,623	193,161	10.0%	11,700	11,115	5.0%
ZX2D	Inserters Production	MSE14 - 10 Fdr 6x9 Chassis	240,429	216,387	10.0%	11,700	11,115	5.0%
ZX4A	Inserters Production	MSE12 - 4 Fdr 10x13 Chassis	220,216	198,195	10.0%	10,400	9,880	5.0%
ZX4B	Inserters Production	MSE14 - 4 Fdr 10x13 Chassis	246,023	221,421	10.0%	10,400	9,880	5.0%
ZX4C	Inserters Production	MSE12 - 4 Fdr 6x9 Chassis	190,539	171,486	10.0%	10,400	9,880	5.0%
ZX4D	Inserters Production	MSE14 - 4 Fdr 6x9 Chassis	216,345	194,711	10.0%	10,400	9,880	5.0%
ZX50A	Inserters Production	Servo Frictn Fdr/Last D/S	9,032	8,129	10.0%	700	665	5.0%
ZX50B	Inserters Production	Servo Frictn Fdr/ Int Pos	9,032	8,129	10.0%	700	665	5.0%
ZX50C	Inserters Production	ServoFrictn Fdr/First U/S	9,032	8,129	10.0%	700	665	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$540/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PR NTER	-	-	-	200	190	5.0%
ZX50D	Inserters Production	Servo Friction Fdr U/S RF	9,032	8,129	10.0%	700	665	5.0%
ZX50E	Inserters Production	SERVO FRICTION FDR 1st UP	9,032	8,129	10.0%	700	665	5.0%
ZX53A	Inserters Production	GREENHOUSE LAST DS POS	4,516	4,065	10.0%	252	239	5.0%
ZX53B	Inserters Production	GREENHOUSE NTL POSITIONS	4,516	4,065	10.0%	252	239	5.0%
ZX53C	Inserters Production	GREENHOUSE BUFFER ROTARY	4,516	4,065	10.0%	252	239	5.0%
ZX53D	Inserters Production	GREENHOUSE/BLANK FEEDER	4,516	4,065	10.0%	252	239	5.0%
ZX53E	Inserters Production	GREENHOUSE BUFFER FRICTN	4,516	4,065	10.0%	350	333	5.0%
ZX55A	Inserters Production	Rotary Fdr Last D/S Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55B	Inserters Production	Rotary Fdr Intermed Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55C	Inserters Production	Rotary Fdr First U/S Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55D	Inserters Production	Rotary Fdr U/S Friction	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55E	Inserters Production	Rotary Fdr First U/S Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX8A	Inserters Production	MSE12 - 8 Fdr 10x13 Chassis	226,235	203,612	10.0%	10,850	10,308	5.0%
ZX8B	Inserters Production	MSE14 - 8 Fdr 10x13 Chassis	252,042	226,838	10.0%	10,850	10,308	5.0%
ZX8C	Inserters Production	MSE12 - 8 Fdr 6x9 Chassis	196,558	176,903	10.0%	10,850	10,308	5.0%
ZX8D	Inserters Production	MSE14 - 8 Fdr 6x9 Chassis	222,365	200,129	10.0%	10,850	10,308	5.0%
ZXA0	Inserters Production	FMI Cut Sheet Input	109,032	98,129	10.0%	7,605	7,225	5.0%
ZXA1	Inserters Production	30K Mid-tier Input for Flowmaster	100,000	90,000	10.0%	7,605	7,225	5.0%
ZXB7	Inserters Production	2 STAGE BUFFER MSE	10,323	9,291	10.0%	720	684	5.0%
ZXCF	Inserters Production	MPS SELECT CF PARTS CAB	18,680	16,812	10.0%	-	-	
ZXDD	Inserters Production	POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC	5,484	4,936	10.0%	-	-	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
921H	Folder Inserters Production	Upper Fold Plate	774	526	32.0%	-	-	5 0%	
921J	Folder Inserters Production	Lower Fold Plate	774	526	32.0%	-	-	5 0%	
921K	Folder Inserters Production	Lower Deflector	774	526	32.0%	-	-	5 0%	
921L	Folder Inserters Production	Upper Deflector	774	526	32.0%	-	-	5 0%	
921V	Folder Inserters Production	Add. Folding capability	9,916	6,743	32.0%	692	657	5 0%	
922R	Folder Inserters Production	6-1-4" Lower Buckle Chute	5,355	3,641	32.0%	419	398	5 0%	
DIC0	Folder Inserters Production	TWO INSERT FEEDER DI2000	137,095	115,160	16.0%	13,350	13,350	0 0%	
DIC1	Folder Inserters Production	THREE INSERT FEEDER DI2000	140,095	117,680	16.0%	13,350	13,350	0 0%	
DIC2	Folder Inserters Production	FOUR NSERT FEDER DI2000	157,095	131,960	16.0%	14,050	14,050	0 0%	
DIC3	Folder Inserters Production	IN L NE METER -20 SHEETS	26,395	22,172	16.0%	2,547	2,547	0 0%	
DIC4	Folder Inserters Production	ADDITIONAL DIVERT BIN	4,000	3,360	16.0%	778	778	0 0%	
DIC5	Folder Inserters Production	IN L NE METER-50 SHEETS	27,995	23,516	16.0%	3,360	3,360	0 0%	
DIC6	Folder Inserters Production	EXIT SCANNING-20 SHEETS	15,395	12,932	16.0%	1,116	1,116	0 0%	
DIC7	Folder Inserters Production	EXIT SCAN & METER-20 SHEETS	28,195	23,684	16.0%	2,642	2,642	0 0%	
DIC8	Folder Inserters Production	EXIT SCAN-50 SHEETS	17,295	14,528	16.0%	1,401	1,401	0 0%	
DIC9	Folder Inserters Production	EXIT SCAN & METER-50 SHEETS	29,895	25,112	16.0%	2,927	2,927	0 0%	
DICA	Folder Inserters Production	FACE DOWN EXIT -ONE DIVERT BIN	11,395	9,572	16.0%	778	778	0 0%	
DICB	Folder Inserters Production	ADDITIONAL DIVERT BIN-FACE DOWN	5,795	4,868	16.0%	778	778	0 0%	
DICJ	Folder Inserters Production	MOVING BEAM SCANNER-EXIT SCAN	9,095	7,640	16.0%	423	423	0 0%	
DICL	Folder Inserters Production	2D EXIT SCANNING	22,595	18,980	16.0%	1,900	1,900	0 0%	
DIST	Folder Inserters Production	SURE TRAC PROCESS VERIFICATION	25,595	21,500	16.0%	3,200	3,200	0 0%	
DITP	Folder Inserters Production	90" Table- 110V	3,484	2,369	32.0%	-	-	5 0%	
F7ZE	Folder Inserters Production	30" Table Extension	581	395	32.0%	-	-	5 0%	
F89A	Folder Inserters Production	SHEET FEEDER-EXTENDED HOPPER	37,500	31,500	16.0%	630	630	0 0%	
F89B	Folder Inserters Production	AUTOMATIC FOLD CAPABILITY	17,695	14,864	16.0%	-	-		
F89C	Folder Inserters Production	IN L NE SHEET DIVERT	4,595	3,860	16.0%	539	539	0 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
F89D	Folder Inserters Production	FIXED BEAM OMR AND BARCODE	3,195	2,684	16.0%	-	-	0 0%	
F89E	Folder Inserters Production	MOVING BEAM SCANNER FOR HCSF	2,995	2,516	16.0%	361	361	0 0%	
F89F	Folder Inserters Production	2D BARCODE SCANNER FOR HCSF	18,495	15,536	16.0%	1,026	1,026	0 0%	
F89G	Folder Inserters Production	TOP EDGE ENVELOPE MARKER	895	752	16.0%	760	760	0 0%	
F89J	Folder Inserters Production	TOP BAROCDE INSERT SCAN	3,195	2,684	16.0%	333	333	0 0%	
F89K	Folder Inserters Production	BOTTOM BARCODE INSERT SCAN	3,095	2,600	16.0%	333	333	0 0%	
F89L	Folder Inserters Production	2D INSERT SCAN	16,500	13,860	16.0%	1,026	1,026	0 0%	
F89Q	Folder Inserters Production	BOTTOM EDGE ENVELOPE MARKER	995	836	16.0%	760	760	0 0%	
F89S	Folder Inserters Production	REVERSE ACCUMULATION HCSF	1,895	1,592	16.0%	242	242	0 0%	
F89T	Folder Inserters Production	APPLICATION SET UP	2,125	1,785	16.0%	-	-		
F8AA	Folder Inserters Production	STANDARD FOLD CAPAB LITY	3,195	2,684	16.0%	255	255	0 0%	
F8AB	Folder Inserters Production	SHEET FEEDER-STANDARD HOPPER	35,050	29,442	16.0%	-	-		
FL56	Folder Inserters Production	MSE Top Edge Marker	11,381	7,739	32.0%	794	754	5 0%	
FL57	Folder Inserters Production	Bottom Edge Marker 6X9	11,381	7,739	32.0%	794	754	5 0%	
FL58	Folder Inserters Production	Bottom Edge Marker 10x13	11,381	7,739	32.0%	794	754	5 0%	
FL7E	Folder Inserters Production	9' Flat Collecting Conveyor	6,581	4,475	32.0%	253	240	5 0%	
MODF	Folder Inserters Production	Modular Input Promo MPS MSE	(104,839)	(71,291)	32.0%	-	-		
MSTR8	Folder Inserters Production	MPS/MSE Trade-in	(6,452)	(4,387)	32.0%	-	-		
PGM6	Folder Inserters Production	MPS 26k Promo	(83,871)	(57,032)	32.0%	-	-		
R257	Folder Inserters Production	Low Cap Divert w-Smart Deflect	8,123	5,523	32.0%	567	538	5 0%	
R503	Folder Inserters Production	DC Meterlink Kit (6500 Series)	1,484	1,009	32.0%	173	164	5 0%	
R751	Folder Inserters Production	DM16K (Non-PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5 0%	
R752	Folder Inserters Production	DM16K (PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5 0%	
R753	Folder Inserters Production	DM16KR (Non-PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5 0%	
R754	Folder Inserters Production	DM16KR (PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
R756	Folder Inserters Production	DM Infinity DM16KR Non PB	23,865	16,228	32.0%	1,606	1,526	5 0%	
R764	Folder Inserters Production	DM16KR (New Placements)	23,865	16,228	32.0%	1,606	1,526	5 0%	
R766	Folder Inserters Production	DM16KR (New - Competitive Displacement)	23,865	16,228	32.0%	1,606	1,526	5 0%	
R767	Folder Inserters Production	DM NFINITY-MPS26K Resettable	40,639	27,634	32.0%	2,835	2,693	5 0%	
R76X	Folder Inserters Production	B&H Modular Output Kit	671	456	32.0%	-	-	5 0%	
R771	Folder Inserters Production	Accounting Integr Kit -1 Meter	632	531	16.0%	-	-	25 0%	
R772	Folder Inserters Production	Accounting Integr Kit -2 Meter	710	596	16.0%	-	-	25 0%	
R773	Folder Inserters Production	Accounting Integr Kit -3 Meter	774	650	16.0%	-	-	25 0%	
R774	Folder Inserters Production	Funds Refill Kit - 1 DM1000, Shared Netw	632	531	16.0%	-	-	25 0%	
R77H	Folder Inserters Production	R150-6500 Series Seal Only Head	1,548	1,053	32.0%	-	-	5 0%	
R77W	Folder Inserters Production	B&H Integrated Output Kit	1,678	1,141	32.0%	-	-	5 0%	
R77X	Folder Inserters Production	Accessory Kit (Hasler, Short Deck, S309)	406	276	32.0%	-	-	5 0%	
R77Z	Folder Inserters Production	DM Infinity Stand - Non PB Sys	671	456	32.0%	-	-	5 0%	
R7AZ	Folder Inserters Production	Weigh On The Fly Software	23,510	15,987	32.0%	2,733	2,596	5 0%	
RD87	Folder Inserters Production	Prime DC	53,175	36,159	32.0%	6,182	5,872	5 0%	
RD88	Folder Inserters Production	Advanced DC	116,968	79,538	32.0%	13,598	12,918	5 0%	
RD8A	Folder Inserters Production	Upgrade Prime To Advanced DC	70,968	48,258	32.0%	8,250	7,838	5 0%	
RD8N	Folder Inserters Production	DC Idle Time Control, Per Inserter	6,452	4,387	32.0%	1,000	950	5 0%	
RD92	Folder Inserters Production	Filebase Enabler	20,645	14,039	32.0%	2,400	2,280	5 0%	
RD93	Folder Inserters Production	Application Support - Per Job-Field	7,129	4,848	32.0%	-	-	5 0%	
RD96	Folder Inserters Production	File Server Set-Up Charge	-	-	32.0%	2,551	2,423	5 0%	
RDA8	Folder Inserters Production	Scanning Kit - Moving Beam (Input Or Output, Per Chnl)	6,387	4,343	32.0%	445	423	5 0%	
RDA9	Folder Inserters Production	Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	22,194	15,092	32.0%	1,080	1,026	5 0%	
RDB1	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-1 meter	968	813	16.0%	-	-	25 0%	
RDB2	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-2 meters	1,161	975	16.0%	-	-	25 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
RDB3	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-3 meters	1,290	1,084	16.0%	-	-	25 0%	
RDBV	Folder Inserters Production	DFWorks Base Server Pkg	24,129	20,268	16.0%	2,805	2,104	25 0%	
RDEV	Folder Inserters Production	DFWorks Ent Server Pkg	82,581	69,368	16.0%	8,775	6,581	25 0%	
RDFW	Folder Inserters Production	DC Verify Foundation 1-4	70,968	48,258	32.0%	4,100	3,895	5 0%	
RDFX	Folder Inserters Production	DC Verify Foundation 5+	98,065	66,684	32.0%	12,700	12,065	5 0%	
RDFY	Folder Inserters Production	DC Verify Prime DC Sys	32,258	21,935	32.0%	6,500	6,175	5 0%	
RDFZ	Folder Inserters Production	DC Verify Adv DC Sys	12,903	8,774	32.0%	100	95	5 0%	
RDG1	Folder Inserters Production	DFWorks Base Server	17,419	14,632	16.0%	2,025	1,519	25 0%	
RDG2	Folder Inserters Production	DFWorks Std Server	28,387	23,845	16.0%	3,300	2,475	25 0%	
RDGE	Folder Inserters Production	DFWorks Ent Server	54,194	45,523	16.0%	6,300	4,725	25 0%	
RDH0	Folder Inserters Production	MPS/APS Advanced DC	121,290	82,477	32.0%	14,100	13,395	5 0%	
RDM1	Folder Inserters Production	MSM - 1 meter(ISC-Competitive)	9,548	8,021	16.0%	1,110	833	25 0%	
RDM2	Folder Inserters Production	MSM for 2 meters inserter	10,194	8,563	16.0%	1,185	889	25 0%	
RDM3	Folder Inserters Production	MSM for 3 meters inserter	13,935	11,706	16.0%	1,620	1,215	25 0%	
RDM6	Folder Inserters Production	MSM for DM series mailing mach. connectivity	8,645	7,262	16.0%	1,005	754	25 0%	
RDN1	Folder Inserters Production	Msm Rollup Integrity Module	51,484	43,246	16.0%	6,675	5,006	25 0%	
RDPM	Folder Inserters Production	Local DC Insite - Base - 4 Inserters or Less	12,903	8,774	32.0%	2,000	1,900	5 0%	
RDPN	Folder Inserters Production	DFW Insite - Std (5+ Systems)	25,806	17,548	32.0%	4,000	3,800	5 0%	
RDSV	Folder Inserters Production	DFWorks Std Server Pkg	56,129	38,168	32.0%	5,700	5,415	5 0%	
RDYA	Folder Inserters Production	Hand Held Barcode-OCR Scanner	826	562	32.0%	100	95	5 0%	
SR9R	Folder Inserters Production	SiteVue	-	-	5.0%	2,000	1,900	5 0%	
SR9S	Folder Inserters Production	SiteVue + HelpDesk	-	-	5.0%	5,000	4,750	5 0%	
SR9T	Folder Inserters Production	SiteVue PC	-	-	5.0%	1,500	1,425	5 0%	
Y103	Folder Inserters Production	Forms Conveyor, In-Line	17,548	11,933	32.0%	1,224	1,163	5 0%	
Y12A	Folder Inserters Production	1/8" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5 0%	
Y12B	Folder Inserters Production	1/6" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5 0%	
Y12C	Folder Inserters Production	1/4" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5 0%	
Y12D	Folder Inserters Production	Dual Blade Block Assy	16,129	10,968	32.0%	-	-	5 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y12E	Folder Inserters Production	7.8MM L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5 0%	
Y12F	Folder Inserters Production	1/8" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5 0%	
Y12G	Folder Inserters Production	1/6" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5 0%	
Y12H	Folder Inserters Production	1/4" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5 0%	
Y12K	Folder Inserters Production	7.8MM R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5 0%	
Y13A	Folder Inserters Production	Trim Kit Right W- Bucket	3,032	2,062	32.0%	212	201	5 0%	
Y13B	Folder Inserters Production	Trim Kit Left W- Bucket	3,032	2,062	32.0%	212	201	5 0%	
Y13C	Folder Inserters Production	Trim Kit Center	3,032	2,062	32.0%	212	201	5 0%	
Y13D	Folder Inserters Production	Trim Kit Right W- Funnel	3,032	2,062	32.0%	212	201	5 0%	
Y13E	Folder Inserters Production	Trim Kit Left W- Funnel	3,032	2,062	32.0%	212	201	5 0%	
Y13F	Folder Inserters Production	Dual Slit Assembly With Bucket	4,265	2,900	32.0%	297	283	5 0%	
Y13G	Folder Inserters Production	Dual Slit Assembly With Funnel	4,065	2,764	32.0%	284	269	5 0%	
Y15F	Folder Inserters Production	Bouncing Buckle Chute < 5 Pgs	3,871	2,632	32.0%	270	257	5 0%	
Y15G	Folder Inserters Production	Bouncing Buckle Chute > 5 Pgs	3,871	2,632	32.0%	270	257	5 0%	
Y15J	Folder Inserters Production	Bouncing Buckle Chute	3,871	2,632	32.0%	270	257	5 0%	
Y15K	Folder Inserters Production	Mini Buckle Chute	1,290	877	32.0%	90	86	5 0%	
Y15L	Folder Inserters Production	Lower 14" Buckle Chute	1,935	1,316	32.0%	135	128	5 0%	
Y15U	Folder Inserters Production	Upper 14" Buckle Chute	1,935	1,316	32.0%	135	128	5 0%	
Y180	Folder Inserters Production	Elevator Module	12,839	8,730	32.0%	896	851	5 0%	
Y194	Folder Inserters Production	Funnel Assembly	1,142	777	32.0%	80	76	5 0%	
Y19B	Folder Inserters Production	Bin for Trim And Vac Plus Y19C	645	439	32.0%	-	-	5 0%	
Y1C2	Folder Inserters Production	Surefeed 9' Feedmax	14,097	9,586	32.0%	1,092	1,037	5 0%	
Y201	Folder Inserters Production	API TM1 Single Input Westport	46,645	31,719	32.0%	3,615	3,434	5 0%	
Y202	Folder Inserters Production	Dual Input Merging TM Westport	51,832	35,246	32.0%	4,017	3,816	5 0%	
Y204	Folder Inserters Production	Wide Body FIM	15,342	10,433	32.0%	1,070	1,017	5 0%	
Y206	Folder Inserters Production	API TM1 Single Input Eastport	46,645	31,719	32.0%	3,615	3,434	5 0%	
Y207	Folder Inserters Production	Dual Input Merging TM Eastport	51,832	35,246	32.0%	4,017	3,816	5 0%	
Y208	Folder Inserters Production	Dual Accumulator Folder	69,626	47,346	32.0%	4,871	4,627	5 0%	
Y20A	Folder Inserters Production	Reverse Accumulate	3,110	2,115	32.0%	217	206	5 0%	
Y20B	Folder Inserters Production	Reverse Accumulate	3,110	2,115	32.0%	217	206	5 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y20C	Folder Inserters Production	Addl Monitor- API Dual Accum-Folder Mount	5,806	3,948	32.0%	405	385	5 0%	
Y20D	Folder Inserters Production	Addl Monitor- API Sheet Fdr- Stitcher Mount	5,806	3,948	32.0%	405	385	5 0%	
Y20R	Folder Inserters Production	AUTOCHUTES - replaces Y20JA	12,903	8,774	32.0%	900	855	5 0%	
Y21C	Folder Inserters Production	Stand-alone Air Kit for Cutter	2,710	1,843	32.0%	210	200	5 0%	
Y21E	Folder Inserters Production	New Dual Web Cutter (replaces Y21D)	73,743	50,145	32.0%	6,885	6,541	5 0%	
Y21P	Folder Inserters Production	Pinless Over Under Cutter	84,617	57,540	32.0%	6,886	6,541	5 0%	
Y21R	Folder Inserters Production	Pinless Slit/Merge	34,409	23,398	32.0%	2,800	2,660	5 0%	
Y235	Folder Inserters Production	Fixed Beam scanner	5,032	3,422	32.0%	351	333	5 0%	
Y236	Folder Inserters Production	Moving Beam scanner	5,419	3,685	32.0%	380	361	5 0%	
Y237	Folder Inserters Production	Camera scanner	12,903	8,774	32.0%	1,080	1,026	5 0%	
Y238	Folder Inserters Production	Extended hopper for Y234	9,032	6,142	32.0%	630	599	5 0%	
Y239	Folder Inserters Production	Add'l monitor Y234 mount	5,806	3,948	32.0%	405	385	5 0%	
Y23A	Folder Inserters Production	LowCap Divert w/chutes Y234	8,123	5,523	32.0%	567	539	5 0%	
Y23B	Folder Inserters Production	Reverse accumulator option Y234	3,871	2,632	32.0%	255	242	5 0%	
Y23C	Folder Inserters Production	Set of std. chutes Y234	-	-	32.0%	-	-	5 0%	
Y25A	Folder Inserters Production	Barcode Scan- Y250, Top	3,639	2,474	32.0%	255	242	5 0%	
Y25B	Folder Inserters Production	Barcode Scan- Y250, Btm	3,639	2,474	32.0%	255	242	5 0%	
Y25D	Folder Inserters Production	Trapping Hi-Cap	7,226	4,914	32.0%	504	479	5 0%	
Y26A	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan	2,903	1,974	32.0%	200	190	5 0%	
Y26B	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Last Two-Third Of Btm Only	2,903	1,974	32.0%	200	190	5 0%	
Y26C	Folder Inserters Production	OMR Scan- Y250, 2nd Chnl, Top-Btm Scan	1,477	1,005	32.0%	100	95	5 0%	
Y26D	Folder Inserters Production	OMR Scan- Y250, 3rd Chnl, Top-Btm Scan	1,477	1,005	32.0%	100	95	5 0%	
Y26E	Folder Inserters Production	OMR Scan- Y250, 4th Chnl, Top-Btm Scan	1,477	1,005	32.0%	100	95	5 0%	
Y270	Folder Inserters Production	Barcode Scan- Dual Web Cutter (2 Scanners)	7,277	4,949	32.0%	510	485	5 0%	

Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y271	Folder Inserters Production	OMR Scan- Dual Web Cutter (2 Scanners)	5,806	3,948	32.0%	400	380	5 0%	
Y275	Folder Inserters Production	OMR Scan- Dual Web C', Add'l Chnl (2 Scanners)	2,955	2,009	32.0%	200	190	5 0%	
Y30B	Folder Inserters Production	Add'l Monitor- 17" On Stand (Non-Touch)	3,600	2,448	32.0%	251	239	5 0%	
Y30Y	Folder Inserters Production	VPS Stand	1,613	1,097	32.0%	-	-	5 0%	
Y30Z	Folder Inserters Production	Pattern Reader	6,581	4,475	32.0%	187	178	5 0%	
Y315B	Folder Inserters Production	Vertical Stacker	11,742	7,985	32.0%	819	778	5 0%	
Y316	Folder Inserters Production	Heavies Vertical Stacker	19,484	13,249	32.0%	1,359	1,291	5 0%	
Y318	Folder Inserters Production	Output Rotate Module	54,839	37,290	32.0%	4,420	4,199	5 0%	
Y319	Folder Inserters Production	Servo V-Bin	11,742	7,985	32.0%	820	779	5 0%	
Y320	Folder Inserters Production	Vacuum Transport Standard	21,355	14,521	32.0%	1,490	1,415	5 0%	
Y322	Folder Inserters Production	MCS 2" Array Print Sys - DC	48,335	32,868	32.0%	3,746	3,559	5 0%	
Y328	Folder Inserters Production	Universal Vacuum Base	21,355	14,521	32.0%	1,490	1,415	5 0%	
Y32E	Folder Inserters Production	Output LineScan MPS	52,258	35,535	32.0%	6,318	6,002	5 0%	
Y32F	Folder Inserters Production	Output LineScan FPS	52,258	35,535	32.0%	6,318	6,002	5 0%	
Y35A	Folder Inserters Production	MPS Print+ Package	238,710	162,323	32.0%	14,000	13,300	5 0%	
Y35B	Folder Inserters Production	MSE Print+ Package	225,806	153,548	32.0%	12,000	11,400	5 0%	
Y35C	Folder Inserters Production	Print+ Workstation Pkg	14,710	10,003	32.0%	660	627	5 0%	
Y35D	Folder Inserters Production	Print+ Server Package	40,000	27,200	32.0%	3,600	3,420	5 0%	
Y380	Folder Inserters Production	Power Stacker	12,155	8,265	32.0%	848	805	5 0%	
Y388	Folder Inserters Production	Weigh-On-The-FlyScale	36,296	24,682	32.0%	2,532	2,405	5 0%	
Y3DB	Folder Inserters Production	Tabber with a 4 inch kit	29,465	20,036	32.0%	702	667	5 0%	
Y3DC	Folder Inserters Production	Tabber with a 2 inch kit	29,032	19,742	32.0%	639	607	5 0%	
Y3F1	Folder Inserters Production	Divert (Attchd prior to IJ)	6,883	6,195	32.0%	533	506	5 0%	
Y3F3	Folder Inserters Production	9' CONVEYOR	5,161	3,510	32.0%	416	395	5 0%	
Y3F4	Folder Inserters Production	6' CONVEYOR	4,516	3,071	32.0%	364	346	5 0%	
Y3FB	Folder Inserters Production	Select SW Add'l - Current User	19,355	13,161	32.0%	1,560	1,482	5 0%	
Y3FC	Folder Inserters Production	Selects SW/HW-New User	27,742	18,865	32.0%	2,236	2,124	5 0%	
Y3FD	Folder Inserters Production	Selects SW/HW-Database Cntrl	27,742	18,865	32.0%	2,236	2,124	5 0%	

Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y3FF	Folder Inserters Production	Output Scanning SW/HW	31,613	21,497	32.0%	2,548	2,421	5 0%	
Y3FG	Folder Inserters Production	GIS 4250 - Stand alone Inkjet	83,871	57,032	32.0%	6,760	6,422	5 0%	
Y3FM	Folder Inserters Production	36" Flexible Inkjet Transport	11,678	10,510	32.0%	1,100	1,045	5 0%	
Y3FN	Folder Inserters Production	56" Flexible Inkjet Transport	16,074	14,467	32.0%	1,246	1,184	5 0%	
Y3FR	Folder Inserters Production	72" Flexible Inkjet Transport	18,391	16,552	32.0%	1,425	1,354	5 0%	
Y3FT	Folder Inserters Production	30" Dryer bases - Hi Temp	5,806	5,225	32.0%	264	251	5 0%	
Y3FY	Folder Inserters Production	Divert Att'd (after inkjet)	5,613	5,052	32.0%	533	506	5 0%	
Y3FZ	Folder Inserters Production	MCS Exp Mod max 3 addl cameras	3,226	2,194	32.0%	260	247	5 0%	
Y3S0	Folder Inserters Production	iSite Area Scan Camera 1024x768	27,774	18,886	32.0%	1,300	1,235	5 0%	
Y3S1	Folder Inserters Production	iSite High Res Area Scan Cam 1400x	29,619	20,141	32.0%	1,300	1,235	5 0%	
Y3S2	Folder Inserters Production	iSite Line Scan Camera 2k 6x9	32,555	22,137	32.0%	1,300	1,235	5 0%	
Y3S3	Folder Inserters Production	iSite High Res Line Scan Camera	35,077	23,853	32.0%	1,300	1,235	5 0%	
Y3SA	Folder Inserters Production	Add'l Area Scan Camera 1024x768	7,408	5,037	32.0%	350	333	5 0%	
Y3SB	Folder Inserters Production	Add'l High Res Area Scan Cam 1400x	8,471	5,760	32.0%	350	333	5 0%	
Y3SC	Folder Inserters Production	iSite Floating Transport	12,697	8,634	32.0%	1,031	979	5 0%	
Y3SD	Folder Inserters Production	iSite Bolt-on Mount	387	263	32.0%	26	25	5 0%	
Y3SE	Folder Inserters Production	iSite Rolling Adjustable Stand	3,077	2,093	32.0%	250	238	5 0%	
Y3SF	Folder Inserters Production	Image Archive	2,373	1,614	32.0%	-	-	5 0%	
Y3SG	Folder Inserters Production	iData Repair/System	11,549	7,853	32.0%	1,815	1,724	5 0%	
Y3SH	Folder Inserters Production	iDataRepair Lite	10,968	7,458	32.0%	1,070	1,017	5 0%	
Y3SJ	Folder Inserters Production	iDataView	20,323	13,819	32.0%	-	-	5 0%	
Y3SL	Folder Inserters Production	22" Touch Screen	623	423	32.0%	-	-	5 0%	
Y3SM	Folder Inserters Production	iSite Hand Scanner	1,077	733	32.0%	98	93	5 0%	
Y3SN	Folder Inserters Production	iSite Tracking Module	10,929	7,432	32.0%	-	-	5 0%	
Y3SP	Folder Inserters Production	iData Printer Interfacing	2,581	1,755	32.0%	-	-	5 0%	
Y3ST	Folder Inserters Production	Add' Line Scan Camera 2K 6X9	11,111	7,555	32.0%	500	475	5 0%	
Y3SU	Folder Inserters Production	Add'l High Res Line Scan Cam 4K 10	13,246	9,008	32.0%	500	475	5 0%	
Y3SV	Folder Inserters Production	iSite Area Scan Camera 640x480	26,549	18,054	32.0%	1,300	1,235	5 0%	
Y3SW	Folder Inserters Production	Add'l iSite Area Scan Camera 640x48	6,734	4,579	32.0%	400	380	5 0%	

Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y3SX	Folder Inserters Production	iData Repair Opt 2/system	58,065	39,484	32.0%	-	-	5 0%	
Y3SY	Folder Inserters Production	iData Repair Opt 2/seat	10,968	7,458	32.0%	-	-	5 0%	
Y3T0	Folder Inserters Production	SMA iSite AreaScan Camera	-	-		2,155	2,047	5 0%	
Y3T1	Folder Inserters Production	SMA iSite LineScan Camera	-	-		2,525	2,399	5 0%	
Y3T2	Folder Inserters Production	SMA Addl AreaScan Camera	-	-		660	627	5 0%	
Y3T3	Folder Inserters Production	SMA Tracking Module	-	-		850	808	5 0%	
Y3T4	Folder Inserters Production	SMA Image Archive	-	-		185	176	5 0%	
Y3T5	Folder Inserters Production	SMA iData Repair / System	-	-		1,815	1,724	5 0%	
Y3T6	Folder Inserters Production	SMA iData Repair Lite/Sys	-	-		1,070	1,017	5 0%	
Y3T7	Folder Inserters Production	SMA iData View / Site	-	-		1,575	1,496	5 0%	
Y3T8	Folder Inserters Production	SMA iData Print Interface	-	-		200	190	5 0%	
Y3T9	Folder Inserters Production	SMA LineScan Camera 2k	-	-		865	822	5 0%	
Y3TA	Folder Inserters Production	SMA LineScan Camera 4k	-	-		1,030	979	5 0%	
Y3TB	Folder Inserters Production	SMA iData Repair 2	-	-		4,825	4,584	5 0%	
Y3TC	Folder Inserters Production	SMA iData Repair /Seat	-	-		915	869	5 0%	
Y3Z1	Folder Inserters Production	36K Sheet Feeder	75,097	51,066	32.0%	9,714	9,228	5 0%	
Y431	Folder Inserters Production	50K Sheet Feeder	126,581	86,075	32.0%	8,829	8,388	5 0%	
Y43A	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Btm	3,639	2,474	32.0%	255	242	5 0%	
Y43B	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Left	3,639	2,474	32.0%	255	242	5 0%	
Y43C	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning Top Right	3,639	2,474	32.0%	255	242	5 0%	
Y43D	Folder Inserters Production	Barcode Scan- Y431, MBS, Top Mount	6,387	4,343	32.0%	380	361	5 0%	
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	60,968	41,458	32.0%	5,906	5,611	5 0%	
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	60,968	41,458	32.0%	5,906	5,611	5 0%	
Y470	Folder Inserters Production	HPI Accumulator	82,581	56,155	32.0%	5,760	5,472	5 0%	
Y471	Folder Inserters Production	HPI PB Legacy Folder 6 Roller	13,290	9,037	32.0%	942	895	5 0%	
Y472	Folder Inserters Production	HPI Reverse Accumulator	82,581	56,155	32.0%	5,760	5,472	5 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y473	Folder Inserters Production	HPI Heavy Duty Folder 6 Roller	38,065	25,884	32.0%	2,655	2,522	5 0%	
Y476	Folder Inserters Production	HPI Heavy Duty Folder-Accumulator Interf	4,774	3,246	32.0%	333	316	5 0%	
Y479	Folder Inserters Production	HPI Heavy Duty Folder Bypass Kit For Flats	2,000	1,360	32.0%	140	133	5 0%	
Y47A	Folder Inserters Production	Blade Block L>R, E-port, 1/8" Chip Out	16,129	10,968	32.0%	-	-	5 0%	
Y47B	Folder Inserters Production	Blade Block L>R, E-port, 1/6" Chip Out	16,129	10,968	32.0%	-	-	5 0%	
Y47C	Folder Inserters Production	Blade Block L>R, E-port, 7 8MM Chip Out	16,129	10,968	32.0%	-	-	5 0%	
Y47D	Folder Inserters Production	Blade Block L>R, E-port, Chamfer (No Chip)	16,129	10,968	32.0%	-	-	5 0%	
Y47E	Folder Inserters Production	HPI Eastport TM1	104,516	71,071	32.0%	7,290	6,926	5 0%	
Y47F	Folder Inserters Production	HPI Eastport TM1 Tubes- 7"	3,419	2,325	32.0%	-	-	5 0%	
Y47G	Folder Inserters Production	HPI Eastport TM1 Tubes- 8.5"	3,419	2,325	32.0%	-	-	5 0%	
Y47H	Folder Inserters Production	OMR Scan- Cutter, 1st Pos. (2 Scanners)	5,806	3,948	32.0%	400	380	5 0%	
Y47J	Folder Inserters Production	OMR Scan- Cutter, Add'l Chnl (2 Scanners)	2,955	2,009	32.0%	200	190	5 0%	
Y47K	Folder Inserters Production	OMR Scan- Cutter, 2nd Pos. (2 Scanners)	2,955	2,009	32.0%	200	190	5 0%	
Y47L	Folder Inserters Production	Barcode Scan- Cutter, Fixed Scanning (2 Scanners)	7,277	4,949	32.0%	510	485	5 0%	
Y47M	Folder Inserters Production	Barcode Scan- Cutter, MBS Scanning (2 Scanners)	12,774	8,686	32.0%	890	846	5 0%	
Y47N	Folder Inserters Production	Kit-No North Port	2,839	1,930	32.0%	-	-	5 0%	
Y47P	Folder Inserters Production	Kit-HPI TM1 Northport Fim	12,315	8,375	32.0%	859	816	5 0%	
Y47R	Folder Inserters Production	Quad Cart Adaptor	4,103	2,790	32.0%	286	272	5 0%	
Y47W	Folder Inserters Production	HPI Westport TM1	104,516	71,071	32.0%	7,290	6,926	5 0%	
Y47X	Folder Inserters Production	HPI Westport TM1 Tubes- 7"	3,419	2,325	32.0%	-	-	5 0%	
Y47Y	Folder Inserters Production	HPI Westport TM1 Tubes- 8.5"	3,419	2,325	32.0%	-	-	5 0%	
Y47Z	Folder Inserters Production	Cutter- Gutter Cut Knives Assy	12,903	8,774	32.0%	900	855	5 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y484	Folder Inserters Production	36K Cutter- Pinless	148,387	100,903	32.0%	10,350	9,833	5 0%	
Y485	Folder Inserters Production	25K Cutter- Pinless	106,452	72,387	32.0%	7,425	7,054	5 0%	
Y48A	Folder Inserters Production	Blade Block L>R, W-port, 1/8" Chip Out	16,129	10,968	32.0%	-	-	5 0%	
Y48B	Folder Inserters Production	Blade Block L>R, W-port, 1/6" Chip Out	16,129	10,968	32.0%	-	-	5 0%	
Y48C	Folder Inserters Production	Blade Block L>R, W-port, 7.8MM Chip Out	16,129	10,968	32.0%	-	-	5 0%	
Y48D	Folder Inserters Production	Blade Block L>R, W-port, Chamfer (No Chip)	16,129	10,968	32.0%	-	-	5 0%	
Y48E	Folder Inserters Production	HPI Eastport Brokerfold- Flats TM	61,516	41,831	32.0%	4,291	4,076	5 0%	
Y48F	Folder Inserters Production	Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E)	5,806	3,948	32.0%	405	385	5 0%	
Y48G	Folder Inserters Production	Add'l Monitor- HPI (Y47E Or Y470- Y472)	5,806	3,948	32.0%	405	385	5 0%	
Y48W	Folder Inserters Production	HPI Westport Brokerfold- Flats TM	61,516	41,831	32.0%	4,291	4,076	5 0%	
Y490	Folder Inserters Production	On-Edge Stacker (FPS)	25,742	17,505	32.0%	1,795	1,705	5 0%	
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	25,743	17,505	32.0%	1,795	1,705	5 0%	
Y49B	Folder Inserters Production	OES Offset Kit	11,381	7,739	32.0%	794	754	5 0%	
Y49D	Folder Inserters Production	In Line OES	36,516	24,831	32.0%	2,800	2,660	5 0%	
Y49E	Folder Inserters Production	Privacy Guard MPS	35,655	24,246	32.0%	2,487	2,363	5 0%	
Y49H	Folder Inserters Production	Light Table - US	323	219	32.0%	25	24	5 0%	
Y49K	Folder Inserters Production	TrayTag Printer OES Mount	6,452	4,387	32.0%	500	475	5 0%	
Y49L	Folder Inserters Production	TrayTag Printer Vbin Mount	6,452	4,387	32.0%	500	475	5 0%	
Y4H0	Folder Inserters Production	Hunkeler Unwinder Base	52,258	35,535	32.0%	3,645	3,463	5 0%	
Y4H1	Folder Inserters Production	Hunkeler Unwinder Core (3")	3,600	2,448	32.0%	251	239	5 0%	
Y4H2	Folder Inserters Production	Hunkeler Unwinder Core (5")	4,012	2,728	32.0%	311	295	5 0%	
Y4H3	Folder Inserters Production	Hunkeler Unwinder Core (150Mm)	7,131	4,849	32.0%	553	525	5 0%	
Y4TC	Folder Inserters Production	Stand Alone Trim Chopper	18,452	12,547	32.0%	1,788	1,699	5 0%	
Y503	Folder Inserters Production	MPS/APS 3 Station Chassis	106,323	72,299	32.0%	8,240	7,828	5 0%	
Y504	Folder Inserters Production	MPS/APS 4 Station Chassis	112,903	76,774	32.0%	8,750	8,313	5 0%	
Y506	Folder Inserters Production	MPS/APS 6 Station Chassis	136,258	92,655	32.0%	10,560	10,032	5 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y507	Folder Inserters Production	MPS/APS 7 Station Chassis	141,677	96,341	32.0%	10,980	10,431	5 0%	
Y508	Folder Inserters Production	MPS/APS 8 Station Chassis	145,419	98,885	32.0%	11,270	10,707	5 0%	
Y509	Folder Inserters Production	MPS/APS 9 Station Chassis	165,290	112,397	32.0%	12,810	12,170	5 0%	
Y510	Folder Inserters Production	MPS/APS 10 Station Chassis	168,774	114,766	32.0%	13,080	12,426	5 0%	
Y512	Folder Inserters Production	MPS/APS 12 Station Chassis	186,839	127,050	32.0%	14,480	13,756	5 0%	
Y514	Folder Inserters Production	MPS/APS 14 Station Chassis	204,774	139,246	32.0%	15,870	15,077	5 0%	
Y516	Folder Inserters Production	MPS/APS 16 Station Chassis	212,000	144,160	32.0%	16,430	15,609	5 0%	
Y518	Folder Inserters Production	MPS/APS 18 Station Chassis	236,258	160,655	32.0%	18,310	17,395	5 0%	
Y540	Folder Inserters Production	Mail Stream Merge Module	196,774	133,806	32.0%	15,250	14,488	5 0%	
Y551	Folder Inserters Production	Barcode Scanner - Encl Fdr	5,032	3,422	32.0%	351	333	5 0%	
Y554	Folder Inserters Production	MPS Friction Feeder	14,839	10,090	32.0%	1,150	1,093	5 0%	
Y554T	Folder Inserters Production	MPS Friction feeder - (Thick version of the Y554)	14,839	10,090	32.0%	1,563	1,485	5 0%	
Y557	Folder Inserters Production	MPS Rotary Feeder	20,000	13,600	32.0%	1,550	1,473	5 0%	
Y56B	Folder Inserters Production	MPS 22K Engine-Takeaway-Sealer-2 VS	383,419	260,725	32.0%	29,715	28,229	5 0%	
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	512,452	348,467	32.0%	39,715	37,729	5 0%	
Y572	Folder Inserters Production	6 Stage Buffer	57,935	39,396	32.0%	4,041	3,839	5 0%	
Y574	Folder Inserters Production	TnT MPS	105,161	71,510	32.0%	7,335	6,968	5 0%	
Y580	Folder Inserters Production	Touchscreen Monitor - Factory	3,562	2,422	32.0%	248	236	5 0%	
Y581	Folder Inserters Production	Add'l Monitor- W-port TM1 (Non-Touch)	5,806	3,948	32.0%	405	385	5 0%	
Y582	Folder Inserters Production	Add'l Monitor- E-port TM1 (Non-Touch)	5,806	3,948	32.0%	405	385	5 0%	
Y583	Folder Inserters Production	Add'l Monitor-Roll-Around (Non-Touchscreen)	5,806	3,948	32.0%	405	385	5 0%	
Y584	Folder Inserters Production	Touchscreen Monitor - Field	3,871	2,632	32.0%	270	257	5 0%	
Y701	Folder Inserters Production	MPS-APS Output 2 VS Module	28,387	19,303	32.0%	1,980	1,881	5 0%	
Y703	Folder Inserters Production	Infinity - VS Module	17,419	11,845	32.0%	1,215	1,154	5 0%	
Y734	Folder Inserters Production	Edge Marker, Top One Color	11,381	7,739	32.0%	794	754	5 0%	
Y735	Folder Inserters Production	Edge Marker, Top Second Color	11,381	7,739	32.0%	794	754	5 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y780	Folder Inserters Production	VS Mid-Station Power Stacker	8,387	5,703	32.0%	585	556	5 0%	
Y941	Folder Inserters Production	Flats & Letters Stacker	4,839	3,290	32.0%	400	380	5 0%	
Y980	Folder Inserters Production	Letters - Horizontal Belt Stacker	4,252	2,891	32.0%	216	205	5 0%	
Y9D0	Folder Inserters Production	Companion Base System	113,554	77,216	32.0%	11,113	10,557	5 0%	
Y9MB	Folder Inserters Production	HCSF MBSC	7,054	4,797	32.0%	515	489	5 0%	
Y9VS	Folder Inserters Production	Letters - Vertical Power Stacker	1,929	1,312	32.0%	156	148	5 0%	
Z9S5	Folder Inserters Production	On-System Support OSS	-	-	-	595	565	5 0%	
ZX01	Folder Inserters Production	Short footprint Turn Over	14,840	10,091	32.0%	1,075	1,021	5 0%	
ZX02	Folder Inserters Production	Privacy Guard FPS SD	35,655	24,246	32.0%	2,487	2,363	5 0%	
ZX05	Folder Inserters Production	Servo Front Table	-	-	-	3,600	3,420	5 0%	
ZX07	Folder Inserters Production	Belt Turnover MSE	22,581	15,355	32.0%	1,375	1,306	5 0%	
ZX0E	Folder Inserters Production	Inputless Kit For MSE 3 Or 6	6,129	4,168	32.0%	428	406	5 0%	
ZX0F	Folder Inserters Production	Inputless Kit For MSE 9 Or 12	6,129	4,168	32.0%	428	406	5 0%	
ZX10	Folder Inserters Production	Forceflex Feeder 14"	6,710	4,563	32.0%	520	494	5 0%	
ZX11	Folder Inserters Production	Forceflex Feeder 20"	8,581	5,835	32.0%	665	632	5 0%	
ZX1C	Folder Inserters Production	Air Compressor	3,626	2,466	32.0%	253	240	5 0%	
ZX23	Folder Inserters Production	No Changeover Module	15,484	10,529	32.0%	1,200	1,140	5 0%	
ZX25	Folder Inserters Production	12k speed upgrade	12,903	8,774	32.0%	1,000	950	5 0%	
ZX30	Folder Inserters Production	6x9 Chassis Upgrade 9K to 12K	125,161	85,110	32.0%	12,272	11,658	5 0%	
ZX31	Folder Inserters Production	10x13 Chassis Upgr 9K to 12K	125,161	85,110	32.0%	12,272	11,658	5 0%	
ZX50	Folder Inserters Production	Modular Friction Feeder	9,032	6,142	32.0%	700	665	5 0%	
ZX53	Folder Inserters Production	Greenhouse - Blank Feeder	4,516	3,071	32.0%	350	333	5 0%	
ZX55	Folder Inserters Production	Modular Rotary Feeder	15,484	10,529	32.0%	1,200	1,140	5 0%	
ZX5A	Folder Inserters Production	MB Scan Friction Fdr-Top	5,032	3,422	32.0%	351	333	5 0%	
ZX5B	Folder Inserters Production	MB Scan Friction Fdr-Btm	5,032	3,422	32.0%	351	333	5 0%	
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	5,032	3,422	32.0%	351	333	5 0%	
ZXA0	Folder Inserters Production	FMI Cut Sheet Input	109,032	74,142	32.0%	7,605	7,225	5 0%	
ZXB1	Folder Inserters Production	MSE Buffer	36,310	24,691	32.0%	2,533	2,406	5 0%	
ZXB2	Folder Inserters Production	MSE Buffer with TnT	85,806	58,348	32.0%	5,985	5,686	5 0%	
ZXEM	Folder Inserters Production	Edge marker	11,381	7,739	32.0%	794	754	5 0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
ZXEX	Folder Inserters Production	2nd Edge marker	11,381	7,739	32.0%	794	754	5 0%	
ZXG1	Folder Inserters Production	MSE12 - 3 Fdr 10X13 Chassis	244,516	166,271	32.0%	18,950	18,003	5 0%	
ZXG2	Folder Inserters Production	MSE12 - 6 Fdr 10X13 Chassis	239,355	162,761	32.0%	18,550	17,623	5 0%	
ZXG3	Folder Inserters Production	MSE12 - 9 Fdr 10X13 Chassis	253,548	172,413	32.0%	19,650	18,668	5 0%	
ZXG4	Folder Inserters Production	MSE12 - 12 Fdr 10X13 Chassis	293,548	199,613	32.0%	22,750	21,613	5 0%	
ZXG5	Folder Inserters Production	MSE14 - 3 Fdr 10X13 Chassis	270,323	183,819	32.0%	20,950	19,903	5 0%	
ZXG6	Folder Inserters Production	MSE14 - 6 Fdr 10X13 Chassis	265,161	180,310	32.0%	20,550	19,523	5 0%	
ZXG7	Folder Inserters Production	MSE14 - 9 Fdr 10X13 Chassis	279,355	189,961	32.0%	21,650	20,568	5 0%	
ZXG8	Folder Inserters Production	MSE14 - 12 Fdr 10X13 Chassis	319,355	217,161	32.0%	24,750	23,513	5 0%	
ZXM1	Folder Inserters Production	MSE12 - 3 Fdr 6X9 Chassis	214,839	146,090	32.0%	16,650	15,818	5 0%	
ZXM2	Folder Inserters Production	MSE12 - 6 Fdr 6X9 Chassis	209,677	142,581	32.0%	16,250	15,438	5 0%	
ZXM3	Folder Inserters Production	MSE12 - 9 Fdr 6X9 Chassis	223,871	152,232	32.0%	17,350	16,483	5 0%	
ZXM4	Folder Inserters Production	MSE12 - 12 Fdr 6X9 Chassis	263,871	179,432	32.0%	20,450	19,428	5 0%	
ZXM5	Folder Inserters Production	MSE14 - 3 Fdr 6X9 Chassis	240,645	163,639	32.0%	18,650	17,718	5 0%	
ZXM6	Folder Inserters Production	MSE14 - 6 Fdr 6X9 Chassis	235,484	160,129	32.0%	18,250	17,338	5 0%	
ZXM7	Folder Inserters Production	MSE14 - 9 Fdr 6X9 Chassis	249,677	169,781	32.0%	19,350	18,383	5 0%	
ZXM8	Folder Inserters Production	MSE14 - 12 Fdr 6X9 Chassis	289,677	196,981	32.0%	22,450	21,328	5 0%	
ZXM9	Folder Inserters Production	MSE 12 - 15 Fdr 6x9 Chassis	255,484	173,729	32.0%	13,200	12,540	5 0%	
ZXMA	Folder Inserters Production	Mid Tier MSE 2 Encl.	179,355	121,961	32.0%	9,550	9,073	5 0%	
ZXMB	Folder Inserters Production	Mid Tier MSE 3 Encl.	187,097	127,226	32.0%	9,850	9,358	5 0%	
ZXMC	Folder Inserters Production	Mid Tier MSE 4 Encl.	194,839	132,490	32.0%	10,550	10,023	5 0%	
ZXMD	Folder Inserters Production	Mid Tier MSE 5 Encl.	206,452	140,387	32.0%	10,850	10,308	5 0%	
ZXME	Folder Inserters Production	Mid Tier MSE 6 Encl.	214,194	145,652	32.0%	11,200	10,640	5 0%	
ZXMM	Folder Inserters Production	MSE 12 - 18 Station Chassis	269,677	183,380	32.0%	12,650	12,018	5 0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EFOY	Software License Subscription	SFW ENT CORE	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFOZ	Software License Subscription	SFW ENT CORE UPG	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFA0	Software License Subscription	FlexServer Base	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFA1	Software License Subscription	Flex JESConnect for JES2	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EFA2	Software License Subscription	Flex JESConnect for JES3	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EFA3	Software License Subscription	OPS-DT for Unix (per Site)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA4	Software License Subscription	OPS-DT for Windows (Per Site)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA5	Software License Subscription	Window Print Driver (per Site)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA6	Software License Subscription	FlexServer Peer to Peer Module	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA7	Software License Subscription	SFW ENT AES ENCRYPTN SUPT	\$ 19,355.00	\$ 16,258.00	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EFA8	Software License Subscription	Flex PS,PCL, and PDF Output	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA9	Software License Subscription	FTP Module Output Manager	\$ 6,451.61	\$ 5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
EFAA	Software License Subscription	SFW ENT IMPACT PRT OUTPUT	\$ 12,903.00	\$ 10,839.00	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFAB	Software License Subscription	SFW ENT FICHE OUTPUT	\$ 12,903.00	\$ 10,839.00	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFAc	Software License Subscription	Flex Xerox Output for EPS	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFAc	Software License Subscription	SFW ENT CLIENT 1ST PDL	\$ 32,258.00	\$ 27,097.00	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EFAE	Software License Subscription	SFW ENT CLIENT ADDL PDLS	\$ 19,355.00	\$ 16,258.00	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EFAF	Software License Subscription	FlexServer Test System	\$ -	\$ -	16.0%	\$ -	\$ -	25.0%	
EFAg	Software License Subscription	Flex Band A Output	\$ 3,354.84	\$ 2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EFAH	Software License Subscription	Flex Band B Output	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EFAJ	Software License Subscription	Flex Band C Output	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EFAK	Software License Subscription	Flex Band D Output	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EFAc	Software License Subscription	Flex Band D Color Output	\$ 25,419.35	\$ 21,352.26	16.0%	\$ 3,940.00	\$ 2,955.00	25.0%	
EFAm	Software License Subscription	Flex Band E Output	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EFAc	Software License Subscription	Flex Band E Color Output	\$ 50,322.58	\$ 42,270.97	16.0%	\$ 7,800.00	\$ 5,850.00	25.0%	
EFAp	Software License Subscription	Flex PDS - Band F Output	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EFAr	Software License Subscription	Flex Band F Color Output	\$ 72,258.06	\$ 60,696.77	16.0%	\$ 11,200.00	\$ 8,400.00	25.0%	
EFA5	Software License Subscription	Flex IJPDS - Band A Output	\$ 33,548.39	\$ 28,180.65	16.0%	\$ 5,200.00	\$ 3,900.00	25.0%	
EFAc	Software License Subscription	Flex IJPDS - Band B Output	\$ 54,193.55	\$ 45,522.58	16.0%	\$ 8,400.00	\$ 6,300.00	25.0%	
EFAU	Software License Subscription	Flex IJPDS - Band C Output	\$ 73,548.39	\$ 61,780.65	16.0%	\$ 11,400.00	\$ 8,550.00	25.0%	
EFAV	Software License Subscription	Flex IJPDS - Band D Output	\$ 94,838.71	\$ 79,664.52	16.0%	\$ 14,700.00	\$ 11,025.00	25.0%	
EFAW	Software License Subscription	Flex Metacode - Online Output	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EFAx	Software License Subscription	Flex Metacode - Other	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFAy	Software License Subscription	Flex PS - Band B Color Out	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EFAZ	Software License Subscription	Flex PS - Band C Color Out	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EFB0	Software License Subscription	Flex PS - Out to other hosts	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB1	Software License Subscription	Flex PCL - Out to other hosts	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB2	Software License Subscription	Flex AFPDS output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB3	Software License Subscription	Flex T FF output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB4	Software License Subscription	Flex PDF Output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB5	Software License Subscription	Flex PDF Security UPGRADE	\$ 11,096.77	\$ 9,321.29	16.0%	\$ 1,720.00	\$ 1,290.00	25.0%	
EFB6	Software License Subscription	Flex KCMS ICC Profile Support	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EFB7	Software License Subscription	Flex IJPDS MICR Font Support	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB8	Software License Subscription	Flex Xerox Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFB9	Software License Subscription	Flex AFPDS Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBA	Software License Subscription	Flex PostScript Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBB	Software License Subscription	Flex PDF Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBC	Software License Subscription	Flex New PDF Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBD	Software License Subscription	Flex PCL Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBE	Software License Subscription	FlexServer 2009 Core	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFBM	Software License Subscription	SFW AES 128-bit encryption Receiver	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFBN	Software License Subscription	SFW AES 128-bit encryption Sender	\$ 6,451.61	\$ 5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
EM00	Software License Subscription	POWEREDGE 2950 III STANDA	\$ 14,194.00	\$ 11,923.00	16.0%	\$ 2,204.00	\$ 1,653.00	25.0%	
EM01	Software License Subscription	POWEREDGE R200	\$ 5,806.00	\$ 4,877.00	16.0%	\$ 900.00	\$ 675.00	25.0%	
EM02	Software License Subscription	POWEREDGE T300 TOWER OM	\$ 5,290.00	\$ 4,444.00	16.0%	\$ 820.00	\$ 615.00	25.0%	
EM03	Software License Subscription	POWEREDGE T300 TOWER DFW	\$ 13,290.00	\$ 11,164.00	16.0%	\$ 2,060.00	\$ 1,545.00	25.0%	
EM04	Software License Subscription	POWEREDGE 2950 III SAN03	\$ 11,226.00	\$ 9,430.00	16.0%	\$ 1,740.00	\$ 1,305.00	25.0%	
EM05	Software License Subscription	SUNF RE T2000 W/SOLARIS10	\$ 24,387.00	\$ 20,485.00	16.0%	\$ 3,780.00	\$ 2,835.00	25.0%	
EM06	Software License Subscription	SUNF RE T1000 W/SOLARIS10	\$ 5,161.00	\$ 4,335.00	16.0%	\$ 800.00	\$ 600.00	25.0%	
EM07	Software License Subscription	BASE DFWORKS SERVER PKG	\$ 14,194.00	\$ 11,923.00	16.0%	\$ 2,200.00	\$ 1,650.00	25.0%	
EM08	Software License Subscription	STANDARD DFWORKS SVR PKG	\$ 36,129.00	\$ 30,348.00	16.0%	\$ 5,600.00	\$ 4,200.00	25.0%	
EM09	Software License Subscription	POWERSHIELD MD3000I	\$ 24,903.00	\$ 20,919.00	16.0%	\$ 3,860.00	\$ 2,895.00	25.0%	
EM0A	Software License Subscription	POWERSHIELD MD1000	\$ 20,129.00	\$ 16,908.00	16.0%	\$ 3,120.00	\$ 2,340.00	25.0%	
EM0B	Software License Subscription	INDIVIDUAL 300GB HARD DRI	\$ 774.00	\$ 650.00	16.0%	\$ 120.00	\$ 90.00	25.0%	
EM0C	Software License Subscription	POWERCONNECT 5424	\$ 2,452.00	\$ 2,060.00	16.0%	\$ 380.00	\$ 285.00	25.0%	
EM0D	Software License Subscription	POWEREDGE 4210 RACK	\$ 4,129.00	\$ 3,468.00	16.0%	\$ 640.00	\$ 480.00	25.0%	
EM0E	Software License Subscription	POWEREDGE 4210 RACK W/UPS	\$ 8,774.00	\$ 7,370.00	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM0F	Software License Subscription	POWEREDGE 2160AS KVM SWIT	\$ 2,839.00	\$ 2,385.00	16.0%	\$ 440.00	\$ 330.00	25.0%	
EM0G	Software License Subscription	POWERCONNECT 2724 24 PORT	\$ 413.00	\$ 347.00	16.0%	\$ 64.00	\$ 48.00	25.0%	
EM0H	Software License Subscription	1708FP FLAT PANEL MONITOR	\$ 323.00	\$ 271.00	16.1%	\$ 50.00	\$ 37.50	25.0%	
EM0J	Software License Subscription	KEYBOARD USB BLACK	\$ 26.00	\$ 21.84	16.0%	\$ -	\$ -		
EM0K	Software License Subscription	USB 2BUTTON OPTICAL MOUSE	\$ 26.00	\$ 21.84	16.0%	\$ -	\$ -		
EM0L	Software License Subscription	SMART-UPS 1500VA -2U-120V	\$ 1,097.00	\$ 921.00	16.0%	\$ 170.00	\$ 127.50	25.0%	
EM0M	Software License Subscription	2-PORT USB KVM SWITCH	\$ 52.00	\$ 43.68	16.0%	\$ -	\$ -		
EM0N	Software License Subscription	COMPUTER ASSOC ETRUST	\$ 65.00	\$ 54.60	16.0%	\$ -	\$ -		
EM0O	Software License Subscription	POWEREDGE T300 TOWER OM	\$ 14,516.00	\$ 12,193.00	16.0%	\$ 2,250.00	\$ 1,687.50	25.0%	
EM0V	Software License Subscription	STANDALONE W/SERVER 2003	\$ 18,065.00	\$ 15,175.00	16.0%	\$ 2,800.00	\$ 2,100.00	25.0%	
EM0W	Software License Subscription	SAN W/SERVER 2003	\$ 15,161.00	\$ 12,735.00	16.0%	\$ 2,350.00	\$ 1,762.50	25.0%	
EM0X	Software License Subscription	SUN T5120 4-CORE SOLARIS	\$ 24,323.00	\$ 20,431.00	16.0%	\$ 3,770.00	\$ 2,827.50	25.0%	
EM0Y	Software License Subscription	SUN T5120 8-CORE SOLARIS	\$ 43,226.00	\$ 36,310.00	16.0%	\$ 6,700.00	\$ 5,025.00	25.0%	
EM10	Software License Subscription	SFW VIP STANDALONE SERVER	\$ 15,484.00	\$ 13,007.00	16.0%	\$ 2,400.00	\$ 1,800.00	25.0%	
EM11	Software License Subscription	VIP JESConnect for JES2	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM12	Software License Subscription	VIP JESConnect for JES3	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM13	Software License Subscription	RESConnect for JESConnect	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EM14	Software License Subscription	RESConnect for other	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM15	Software License Subscription	VIP Connect Host Download	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EM16	Software License Subscription	SFW MGR SCSI TAPE/SERVER	\$ 3,871.00	\$ 3,252.00	16.0%	\$ 600.00	\$ 450.00	25.0%	
EM17	Software License Subscription	SFW MGR 3211 CHL/ESCON N	\$ 3,871.00	\$ 3,252.00	16.0%	\$ 600.00	\$ 450.00	25.0%	
EM18	Software License Subscription	SFW MGR BARR 3211 CHL N	\$ 9,419.00	\$ 7,912.00	16.0%	\$ 1,460.00	\$ 1,095.00	25.0%	
EM19	Software License Subscription	SFW VIP BARR 3211 CHL OUT	\$ 6,710.00	\$ 5,636.00	16.0%	\$ 1,040.00	\$ 780.00	25.0%	
EM1A	Software License Subscription	SFW MGR BARR ESCON CHL N	\$ 19,355.00	\$ 16,258.00	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM1B	Software License Subscription	Xerox (LCDS/Metacode) Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1C	Software License Subscription	AFP Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1D	Software License Subscription	PostScript (level 2) Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1E	Software License Subscription	PDF Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1F	Software License Subscription	New PDF Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1G	Software License Subscription	PCL Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1H	Software License Subscription	VIP Remote GUI	\$ 4,258.06	\$ 3,576.77	16.0%	\$ 660.00	\$ 495.00	25.0%	
EM1J	Software License Subscription	Advanced Indexing	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM1K	Software License Subscription	Kodak CMS using ICC Profiles	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM1L	Software License Subscription	JPDS MICR Font Support	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM1M	Software License Subscription	VIP Proofing Station	\$ 10,967.74	\$ 9,212.90	16.0%	\$ 1,700.00	\$ 1,275.00	25.0%	
EM1N	Software License Subscription	VIP Proofing Station UPGRADE	\$ 6,451.61	\$ 5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
EM1P	Software License Subscription	VIP Automated Reprint Manager	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM1R	Software License Subscription	VIP Standby License	\$ 9,677.42	\$ 8,129.03	16.0%	\$ 1,500.00	\$ 1,125.00	25.0%	
EM20	Software License Subscription	VIP PDS - Band A	\$ 3,354.84	\$ 2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EM21	Software License Subscription	VIP PDS - Band B	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM22	Software License Subscription	VIP PDS - Band C	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM23	Software License Subscription	VIP PDS - Band D	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EM24	Software License Subscription	VIP PDS - Band D Color	\$ 25,419.35	\$ 21,352.26	16.0%	\$ 3,940.00	\$ 2,955.00	25.0%	
EM25	Software License Subscription	VIP PDS - Band E	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EM26	Software License Subscription	VIP PDS - Band E Color	\$ 50,322.58	\$ 42,270.97	16.0%	\$ 7,800.00	\$ 5,850.00	25.0%	
EM27	Software License Subscription	VIP PDS - Band F	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM28	Software License Subscription	VIP PDS - Band F Color	\$ 72,258.06	\$ 60,696.77	16.0%	\$ 11,200.00	\$ 8,400.00	25.0%	
EM29	Software License Subscription	VIP JJPDS - Band A	\$ 33,548.39	\$ 28,180.65	16.0%	\$ 5,200.00	\$ 3,900.00	25.0%	
EM2A	Software License Subscription	VIP JJPDS - Band B	\$ 54,193.55	\$ 45,522.58	16.0%	\$ 8,400.00	\$ 6,300.00	25.0%	
EM2B	Software License Subscription	VIP JJPDS - Band C	\$ 73,548.39	\$ 61,780.65	16.0%	\$ 11,400.00	\$ 8,550.00	25.0%	
EM2C	Software License Subscription	VIP JJPDS - Band D	\$ 94,838.71	\$ 79,664.52	16.0%	\$ 14,700.00	\$ 11,025.00	25.0%	
EM2D	Software License Subscription	VIP Metacode - Online	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2E	Software License Subscription	VIP Metacode - Other	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM2F	Software License Subscription	VIP PS - Band A	\$ 3,354.84	\$ 2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EM2G	Software License Subscription	VIP PS - Band B	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM2H	Software License Subscription	VIP PS - Band B Color	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM2J	Software License Subscription	VIP PS - Band C	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2K	Software License Subscription	VIP PS - Band C Color	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2L	Software License Subscription	VIP PS - Band D	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	

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Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EM2M	Software License Subscription	VIP PS - Band E	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EM2N	Software License Subscription	VIP PS - Band F	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM2P	Software License Subscription	VIP PS - Other	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM2R	Software License Subscription	VIP PCL - Band A	\$ 3,354.84	\$ 2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EM2S	Software License Subscription	VIP PCL - Band B	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM2T	Software License Subscription	VIP PCL - Band C	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2U	Software License Subscription	VIP PCL - Band D	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EM2V	Software License Subscription	VIP PCL - Band E	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EM2W	Software License Subscription	VIP PCL - Band F	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM2X	Software License Subscription	VIP PCL - Other	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM2Y	Software License Subscription	VIP AFPDS output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM2Z	Software License Subscription	VIP TIFF output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM30	Software License Subscription	VIP PDF Output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM31	Software License Subscription	VIP PDF Security UPGRADE	\$ 11,096.77	\$ 9,321.29	16.0%	\$ 1,720.00	\$ 1,290.00	25.0%	
EM32	Software License Subscription	SFW CMS ICC SUPPORT	\$ 21,290.00	\$ 17,884.00	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM33	Software License Subscription	VIP IJPDS MICR Font Support	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM3Y	Software License Subscription	SFW MGR CORE	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM3Z	Software License Subscription	SFW MGR CORE UPG	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM40	Software License Subscription	SFW VDE CORE SYSTEM	\$ 15,484.00	\$ 13,007.00	16.0%	\$ 2,400.00	\$ 1,800.00	25.0%	
EM41	Software License Subscription	AFP In - AFP Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM42	Software License Subscription	Metacode In - Metacode Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM43	Software License Subscription	PCL In - PCL Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM44	Software License Subscription	PostScript In - PostScript Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM45	Software License Subscription	PDF In - PDF Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM46	Software License Subscription	VDE Add	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM47	Software License Subscription	VDE Advanced Indexing	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM48	Software License Subscription	VDE Barcode	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM49	Software License Subscription	VDE Calculate	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4A	Software License Subscription	VDE Color	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4B	Software License Subscription	VDE Delete	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4C	Software License Subscription	VDE Disk	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4D	Software License Subscription	VDE MB	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4E	Software License Subscription	VDE Output Device Control	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4F	Software License Subscription	VDE Page Control	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4G	Software License Subscription	VDE Insert	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM4H	Software License Subscription	SFW 1.1 MR ACT BUNDLE	\$ 67,097.00	\$ 56,361.00	16.0%	\$ 10,400.00	\$ 7,800.00	25.0%	
EM4J	Software License Subscription	SFW 2.0 M ACT BUNDLE	\$ 114,839.00	\$ 96,465.00	16.0%	\$ 17,800.00	\$ 13,350.00	25.0%	
EM4K	Software License Subscription	VDE Merge and Switch	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM4L	Software License Subscription	VDE Split	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM4M	Software License Subscription	VDE XML	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM4N	Software License Subscription	VDE Editor	\$ 10,967.74	\$ 9,212.90	16.0%	\$ 1,700.00	\$ 1,275.00	25.0%	
EM4P	Software License Subscription	Additional VDE Editor	\$ 1,935.48	\$ 1,625.81	16.0%	\$ 300.00	\$ 225.00	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EM4R	Software License Subscription	Basic VDE Bundle - Entry	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM4S	Software License Subscription	Basic VDE Bundle - Base	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM4T	Software License Subscription	Basic VDE Bundle - Standard	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EM4U	Software License Subscription	Basic VDE Bundle - Large	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM4V	Software License Subscription	VDE Barcode Bundle - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM4W	Software License Subscription	VDE Barcode Bundle - Base	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM4X	Software License Subscription	VDE Barcode Bundle - Standard	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM4Y	Software License Subscription	VDE Barcode Bundle - Large	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM4Z	Software License Subscription	VDE Control Bundle - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM50	Software License Subscription	PIW Barcode - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM51	Software License Subscription	PIW Barcode - Standard	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM52	Software License Subscription	PIW Barcode - Enterprise	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM53	Software License Subscription	PIW MB - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM54	Software License Subscription	PIW MB - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM55	Software License Subscription	PIW MB - Enterprise	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM56	Software License Subscription	PIW Integrity Solution - Base	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EM57	Software License Subscription	PIW Integrity Solution - Std	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM58	Software License Subscription	PIW Integrity Solution - Ent	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM59	Software License Subscription	PIW Offset Shell - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5A	Software License Subscription	PIW Offset Shell - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5B	Software License Subscription	PIW Offset Shell - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5C	Software License Subscription	PIW RedTag Solution - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5D	Software License Subscription	PIW RedTag Solution - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5E	Software License Subscription	PIW RedTag Solution - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5F	Software License Subscription	PIW TransPromo Local - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5G	Software License Subscription	PIW TransPromo Local - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5H	Software License Subscription	PIW TransPromo Local - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5J	Software License Subscription	PIW TransPromo Integ - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5K	Software License Subscription	PIW TransPromo Integ - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5L	Software License Subscription	PIW TransPromo Integ - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5M	Software License Subscription	PIW Barcode - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5N	Software License Subscription	PIW MB - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5P	Software License Subscription	PIW Integrity Solution - Entry	\$ 9,677.42	\$ 8,129.03	16.0%	\$ 1,500.00	\$ 1,125.00	25.0%	
EM5R	Software License Subscription	PIW Offset Shell - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5S	Software License Subscription	PIW RedTag Solution - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5T	Software License Subscription	PIW TransPromo Local - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5U	Software License Subscription	PIW TransPromo Integ - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL ENTRY	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL STD	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL LARGE	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL STD	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL LARGE	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EM5X	Software License Subscription	SFW ENH BASIC BNDL BASE	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM5X	Software License Subscription	SFW ENH BASIC BNDL BASE	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM5Z	Software License Subscription	SFW ENH BNDL LARGE	\$ 64,516.00	\$ 54,193.00	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM60	Software License Subscription	VIP AFPDS In, AFPDS Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM61	Software License Subscription	VIP AFPDS In, AFPDS Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM62	Software License Subscription	VIP AFPDS In, AFPDS Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM63	Software License Subscription	VIP Metacode In, Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM64	Software License Subscription	VIP Metacode In, Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM65	Software License Subscription	VIP Metacode In, Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM66	Software License Subscription	VIP PCL In, PCL Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM67	Software License Subscription	VIP PCL In, PCL Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM68	Software License Subscription	VIP PCL In, PCL Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM69	Software License Subscription	VIP PS In, PS Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM6A	Software License Subscription	VIP PS In, PS Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM6B	Software License Subscription	VIP PS In, PS Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM6C	Software License Subscription	VIP PDF In, PDF Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM6D	Software License Subscription	VIP PDF In, PDF Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM6E	Software License Subscription	VIP PDF In, PDF Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM6F	Software License Subscription	VIP AFPDS In, AFPDS Out -Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6G	Software License Subscription	VIP Metacode In, Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6H	Software License Subscription	VIP PCL In, PCL Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6J	Software License Subscription	VIP PS In, PS Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6K	Software License Subscription	VIP PDF In, PDF Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6W	Software License Subscription	SFW ENH BASIC BNDL ENTRY UPG	\$ 9,677.42	\$ 8,129.03	16.0%	\$ 1,500.00	\$ 1,125.00	25.0%	
EM6X	Software License Subscription	SFW ENH BNDL BASE UPGRD	\$ 13,548.00	\$ 11,380.00	16.0%	\$ -	\$ -		
EM6Z	Software License Subscription	SFW ENH BNDL LARGE UPGRD	\$ 19,355.00	\$ 16,258.00	16.0%	\$ -	\$ -		
EM73	Software License Subscription	SCRIPT NG	\$ 2,581.00	\$ 2,168.00	16.0%	\$ -	\$ -		
EM80	Software License Subscription	VDE Control Bundle - Base	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM81	Software License Subscription	VDE Control Bundle - Standard	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM82	Software License Subscription	VDE Control Bundle - Large	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM83	Software License Subscription	VDE MERGE - Entry	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM84	Software License Subscription	VDE MERGE - Base	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM85	Software License Subscription	VDE MERGE - Standard	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM86	Software License Subscription	VDE MERGE - Large	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM87	Software License Subscription	VDE SPLIT - Entry	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM88	Software License Subscription	VDE SPLIT - Base	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM89	Software License Subscription	VDE SPLIT - Standard	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM8A	Software License Subscription	VDE SPLIT - Large	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM8B	Software License Subscription	SFW VDE DETECT	\$ 10,645.00	\$ 8,942.00	16.0%	\$ 1,650.00	\$ 1,238.00	25.0%	
EM8C	Software License Subscription	SFW VDE XTRACT BARCD DATA	\$ 10,645.00	\$ 8,942.00	16.0%	\$ 1,650.00	\$ 1,238.00	25.0%	
EMM0	Software License Subscription	OFMA Low/10K Pages	\$ 967.74	\$ 812.90	16.0%	\$ -	\$ -	25.0%	
EMM1	Software License Subscription	OFMA Med/10K Pages	\$ 580.65	\$ 487.74	16.0%	\$ -	\$ -	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EMM2	Software License Subscription	OFMA High/10K Pages	\$ 296.77	\$ 249.29	16.0%	\$ -	\$ -	25.0%	
EMMA	Software License Subscription	OFMA Low/10K Pieces	\$ 1,741.94	\$ 1,463.23	16.0%	\$ -	\$ -	25.0%	
EMMB	Software License Subscription	OFMA Med/10K Pieces	\$ 1,045.16	\$ 877.94	16.0%	\$ -	\$ -	25.0%	
EMMC	Software License Subscription	OFMA High/10K Pieces	\$ 516.13	\$ 433.55	16.0%	\$ -	\$ -	25.0%	
EMMY	Software License Subscription	OFMA Actual/10K Pages	\$ 1,458.06	\$ 1,224.77	16.0%	\$ -	\$ -	25.0%	
EMMZ	Software License Subscription	OFMA Actual/10K Pieces	\$ 2,606.45	\$ 2,189.42	16.0%	\$ -	\$ -	25.0%	
RD04	Software License Subscription	DC MCS Printer Integration SW	\$ 27,354.84	\$ 22,978.06	16.0%	\$ 3,180.00	\$ 2,385.00	25.0%	n/a
RD12	Software License Subscription	Smartsan Barcode Scan SW	\$ 15,483.87	\$ 13,006.45	16.0%	\$ 1,800.00	\$ 1,350.00	25.0%	n/a
RD17	Software License Subscription	Doc. Lifecycle Tracking - Base	\$ 28,387.10	\$ 23,845.16	16.0%	\$ 4,400.00	\$ 3,300.00	25.0%	
RD4Z	Software License Subscription	PI Direct Access 1 to 4 Inserters	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
RD5Z	Software License Subscription	PI Direct Access 5+ Inserters	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
RD60	Software License Subscription	Direct Reports w-Meter Report SW	\$ 7,122.58	\$ 5,982.97	16.0%	\$ 828.00	\$ 621.00	25.0%	n/a
RD62	Software License Subscription	DC Workstation Base SW	\$ 6,838.71	\$ 5,744.52	16.0%	\$ 795.00	\$ 596.25	25.0%	n/a
RD63	Software License Subscription	Auto Re-Synchronization SW	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 4,725.00	\$ 3,543.75	25.0%	n/a
RD66	Software License Subscription	Fdr To Fdr Match-TM Merging SW	\$ 11,741.94	\$ 9,863.23	16.0%	\$ 1,365.00	\$ 1,023.75	25.0%	n/a
RD67	Software License Subscription	Application Support - Factory	\$ 2,322.58	\$ 1,950.97	16.0%	\$ -	\$ -	25.0%	n/a
RD68	Software License Subscription	Prioritized Select SW	\$ 22,193.55	\$ 18,642.58	16.0%	\$ 2,580.00	\$ 1,935.00	25.0%	n/a
RD69	Software License Subscription	Outsourt On Account Number SW	\$ 11,032.26	\$ 9,267.10	16.0%	\$ 1,282.50	\$ 961.88	25.0%	n/a
RD6A	Software License Subscription	Camera Scan Kit--Output (Cognex - 9MM Lens)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 1,080.00	\$ 810.00	25.0%	n/a
RD6B	Software License Subscription	Camera Scan Kit--Output (Cognex - 6MM Lens)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 1,080.00	\$ 810.00	25.0%	n/a
RD6L	Software License Subscription	Camera Scanning Vert.Stacker -Output (Cognex)	\$ 25,800.00	\$ 21,672.00	16.0%	\$ 1,999.50	\$ 1,499.63	25.0%	n/a
RD6S	Software License Subscription	Integrity Report Tool	\$ 7,193.55	\$ 6,042.58	16.0%	\$ -	\$ -	25.0%	n/a
RD70	Software License Subscription	Insert Verification Software	\$ 7,806.45	\$ 6,557.42	16.0%	\$ 907.50	\$ 680.63	25.0%	n/a
RD71	Software License Subscription	Weight Verification Software	\$ 21,419.35	\$ 17,992.26	16.0%	\$ 2,490.00	\$ 1,867.50	25.0%	n/a
RD72	Software License Subscription	Total Weigh W- Meter Select Sw	\$ 22,193.55	\$ 18,642.58	16.0%	\$ 2,580.00	\$ 1,935.00	25.0%	n/a
RD73	Software License Subscription	Resettable Meter Control SW	\$ 7,161.29	\$ 6,015.48	16.0%	\$ 832.50	\$ 624.38	25.0%	n/a
RD78	Software License Subscription	DC Intell. Inkjet Printing - Text-Graphics	\$ 28,387.10	\$ 23,845.16	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	n/a
RD80	Software License Subscription	Mastertrack High Integrity SW	\$ 34,193.55	\$ 28,722.58	16.0%	\$ 3,975.00	\$ 2,981.25	25.0%	n/a
RD8N	Software License Subscription	DC Idle Time Control, Per Inserter	\$ 6,451.61	\$ 5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
RD90	Software License Subscription	Remote Service Access unit	\$ 1,406.45	\$ 1,181.42	16.0%	\$ 163.50	\$ 122.63	25.0%	
RD95	Software License Subscription	Output Scanning-DC Screen	\$ 10,838.71	\$ 9,104.52	16.0%	\$ 1,260.00	\$ 945.00	25.0%	
RD9A	Software License Subscription	Auto Job Setup	\$ 3,483.87	\$ 2,926.45	16.0%	\$ 405.00	\$ 303.75	25.0%	
RDP4	Software License Subscription	Insert Plan-Mailrun Mgmt- Base	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 4,368.00	\$ 3,276.00	25.0%	
RDP5	Software License Subscription	Insert Plan-Mailrun Mgmt-Ent.	\$ 49,677.42	\$ 41,729.03	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDP6	Software License Subscription	Insert Plan-Mailrun Mgmt - Std	\$ 35,483.87	\$ 29,806.45	16.0%	\$ 7,644.00	\$ 5,733.00	25.0%	
RDPK	Software License Subscription	DFW Shop Floor Control	\$ 14,709.68	\$ 12,356.13	16.0%	\$ 2,031.00	\$ 1,523.25	25.0%	
RDV7	Software License Subscription	Doc Lifecycle Tracking - Ent.	\$ 70,967.74	\$ 59,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDV8	Software License Subscription	Doc. Lifecycle Tracking - Std	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 7,644.00	\$ 5,733.00	25.0%	
RDV9	Software License Subscription	DFW Manifesting - Ent.	\$ 109,677.42	\$ 92,129.03	16.0%	\$ 14,742.00	\$ 11,056.50	25.0%	
RDVA	Software License Subscription	DFW Manifesting - Std	\$ 70,967.74	\$ 59,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
RDVB	Software License Subscription	DFW Postage Accounting-Base	\$ 28,387.10	\$ 23,845.16	16.0%	\$ 3,931.00	\$ 2,948.25	25.0%	
RDVC	Software License Subscription	DFW Postage Accounting - Ent.	\$ 70,967.74	\$ 59,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVD	Software License Subscription	DFW Postage Accounting - Std	\$ 49,677.42	\$ 41,729.03	16.0%	\$ 5,897.00	\$ 4,422.75	25.0%	
RDVE	Software License Subscription	DFW Productivity Reports-Base	\$ 28,387.10	\$ 23,845.16	16.0%	\$ 3,931.00	\$ 2,948.25	25.0%	
RDVF	Software License Subscription	DFW Productivity Reports-Ent.	\$ 70,967.74	\$ 59,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVG	Software License Subscription	DFW Productivity Reports-Std	\$ 42,580.65	\$ 35,767.74	16.0%	\$ 5,897.00	\$ 4,422.75	25.0%	
RDVH	Software License Subscription	DFW Platform Software - Base	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 3,822.00	\$ 2,866.50	25.0%	
RDVJ	Software License Subscription	DFW Platform Software - Ent.	\$ 83,870.97	\$ 70,451.61	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVK	Software License Subscription	DFW Platform Software - Std	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 8,299.00	\$ 6,224.25	25.0%	
RDVL	Software License Subscription	DFW Production Workflow - Base	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 8,736.00	\$ 6,552.00	25.0%	
RDVM	Software License Subscription	DFW Production Workflow - Ent.	\$ 129,032.26	\$ 108,387.10	16.0%	\$ 14,742.00	\$ 11,056.50	25.0%	
RDVN	Software License Subscription	DFW Production Workflow - Std	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 12,012.00	\$ 9,009.00	25.0%	
SDDD	Software License Subscription	DRS Annual License (Smartmatch)	\$ 4,186.45	\$ 3,516.62	16.0%	\$ -	\$ -	25.0%	
SR07	Software License Subscription	Ann. Lic. Fee, WABCR-only	\$ 10,954.84	\$ 9,202.06	16.0%	\$ -	\$ -	25.0%	
SR1B	Software License Subscription	SW-24K Plat OCR w/DRS	\$ 122,270.97	\$ 88,646.45	16.0%	\$ -	\$ -	25.0%	
SR1F	Software License Subscription	SW-36K S L OCR /O No DRS	\$ 186,064.52	\$ 134,896.77	16.0%	\$ -	\$ -	25.0%	
SR1J	Software License Subscription	SW-24K S L OCR /O No DRS	\$ 139,548.39	\$ 101,172.58	16.0%	\$ -	\$ -	25.0%	
SR1S	Software License Subscription	SW-24K S L OCR Out No DRS	\$ 102,335.48	\$ 74,193.23	16.0%	\$ -	\$ -	25.0%	
SR1T	Software License Subscription	SW-24K S L OCR In No DRS	\$ 79,741.94	\$ 57,812.90	16.0%	\$ -	\$ -	25.0%	
SR1U	Software License Subscription	SW-36K Plat OCR w/DRS	\$ 144,864.52	\$ 105,026.77	16.0%	\$ -	\$ -	25.0%	
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	\$ 15,057.94	\$ 10,917.00	16.0%	\$ -	\$ -	25.0%	
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	\$ 15,057.94	\$ 12,648.67	16.0%	\$ -	\$ -	25.0%	
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	\$ 19,851.61	\$ 14,392.42	16.0%	\$ -	\$ -	25.0%	
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	\$ 19,851.61	\$ 16,675.35	16.0%	\$ -	\$ -	25.0%	
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	\$ 21,690.32	\$ 15,725.48	16.0%	\$ -	\$ -	25.0%	
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	\$ 21,690.32	\$ 18,219.87	16.0%	\$ -	\$ -	25.0%	
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	\$ 12,322.58	\$ 8,933.87	16.0%	\$ -	\$ -	25.0%	
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	\$ 12,322.58	\$ 10,350.97	16.0%	\$ -	\$ -	25.0%	
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	\$ 12,322.58	\$ 8,933.87	16.0%	\$ -	\$ -	25.0%	
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	\$ 12,322.58	\$ 10,350.97	16.0%	\$ -	\$ -	25.0%	
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	\$ 17,109.68	\$ 12,404.52	16.0%	\$ -	\$ -	25.0%	
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	\$ 17,109.68	\$ 14,372.13	16.0%	\$ -	\$ -	25.0%	
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	\$ 17,793.55	\$ 12,900.32	16.0%	\$ -	\$ -	25.0%	
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	\$ 17,793.55	\$ 14,946.58	16.0%	\$ -	\$ -	25.0%	
SR8S	Software License Subscription	SW for Add'l Sorter, Full Service MB	\$ 24,516.13	\$ 17,774.19	16.0%	\$ -	\$ -	25.0%	
SR8V	Software License Subscription	SW for CSA, Full Service IMB	\$ 25,677.42	\$ 18,616.13	16.0%	\$ -	\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$ 9,580.65	\$ 6,945.97	16.0%	\$ -	\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$ 9,580.65	\$ 6,945.97	16.0%	\$ -	\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$ 9,580.65	\$ 8,047.74	16.0%	\$ -	\$ -	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$ 1,612.90	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
SR9Z	Software License Subscription	SW- EZ Flats BPM Parcel	\$ 8,387 00	\$ 6,080 58	16 0%	\$ -	\$ -	25.0%	
SRAR	Software License Subscription	SW-36K S L OCR Out No DRS	\$ 124,929 03	\$ 90,573 55	16 0%	\$ -	\$ -	25.0%	
SRAW	Software License Subscription	SW-Read/Write 24K	\$ 79,741 94	\$ 57,812 90	16 0%	\$ -	\$ -	25.0%	
SRB4	Software License Subscription	SW-36K S L OCR In No DRS	\$ 112,967.74	\$ 81,901 61	16 0%	\$ -	\$ -	25.0%	
SRBE	Software License Subscription	1M Addressscript Clicks	\$ 23,258 06	\$ 19,536.77	16 0%	\$ -	\$ -	25.0%	n/a
SRBF	Software License Subscription	500K Addressscript Clicks	\$ 12,958 06	\$ 10,884.77	16 0%	\$ -	\$ -	25.0%	n/a
SRBG	Software License Subscription	250K Addressscript Clicks	\$ 6,645.16	\$ 5,581 94	16 0%	\$ -	\$ -	25.0%	n/a
SRBH	Software License Subscription	50K Addressscript Clicks	\$ 1,528 39	\$ 1,283 85	16 0%	\$ -	\$ -	25.0%	n/a
SRDL	Software License Subscription	Ann Lic. Fee, FastForward	\$ 28,468 39	\$ 23,913.45	16 0%	\$ -	\$ -	25.0%	n/a
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	\$ 19,851 61	\$ 14,392.42	16 0%	\$ -	\$ -	25.0%	
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	\$ 19,851 61	\$ 16,675 35	16 0%	\$ -	\$ -	25.0%	n/a
SRJP	Software License Subscription	SW-13K Plat OCR w/DRS	\$ 73,096.77	\$ 52,995.16	16 0%	\$ -	\$ -	25.0%	
SRJZ	Software License Subscription	SW 13K S L OCR Out No DRS	\$ 53,161 29	\$ 38,541 94	16 0%	\$ -	\$ -	25.0%	
SRK6	Software License Subscription	SW-13K S L OCR In No DRS	\$ 46,516.13	\$ 33,724.19	16 0%	\$ -	\$ -	25.0%	
SRKH	Software License Subscription	SW-13K S L OCR /O No DRS	\$ 73,096.77	\$ 52,995.16	16 0%	\$ -	\$ -	25.0%	
SRMW	Software License Subscription	Lic Fee, Move Update	\$ 5,477.42	\$ 3,971.13	16 0%	\$ -	\$ -	25.0%	
SRMW	Software License Subscription	Lic Fee, Move Update	\$ 5,477.42	\$ 3,971.13	16 0%	\$ -	\$ -	25.0%	
SRMW	Software License Subscription	Lic Fee, Move Update	\$ 5,477.42	\$ 4,601 03	16 0%	\$ -	\$ -	25.0%	n/a
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$ 3,987.10	\$ 2,890 65	16 0%	\$ -	\$ -	25.0%	
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$ 3,987.10	\$ 2,890 65	16 0%	\$ -	\$ -	25.0%	
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$ 3,987.10	\$ 3,349.16	16 0%	\$ -	\$ -	25.0%	n/a
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$ 12,387.10	\$ 8,980 65	16 0%	\$ -	\$ -	25.0%	
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$ 12,387.10	\$ 8,980 65	16 0%	\$ -	\$ -	25.0%	
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$ 12,387.10	\$ 10,405.16	16 0%	\$ -	\$ -	25.0%	n/a
SRNY	Software License Subscription	Lic Fee, Standard Parcels	\$ 1,612 90	\$ 1,169 35	16 0%	\$ -	\$ -	25.0%	
SRNY	Software License Subscription	Lic Fee, Standard Parcels	\$ 1,612 90	\$ 1,169 35	16 0%	\$ -	\$ -	25.0%	
SRNY	Software License Subscription	Lic Fee, Standard Parcels	\$ 1,612 90	\$ 1,354 84	16 0%	\$ -	\$ -	25.0%	n/a
SRNZ	Software License Subscription	SW- EZ Flats Std Parcel	\$ 9,032 00	\$ 6,548 20	16 0%	\$ -	\$ -	25.0%	
SRUH	Software License Subscription	Lic, UMove Gov't	\$ 7,818 06	\$ 5,668.10	16 0%	\$ -	\$ -	25.0%	
SRUH	Software License Subscription	Lic, UMove Gov't	\$ 7,818 06	\$ 6,567.17	16 0%	\$ -	\$ -	25.0%	n/a
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	\$ 15,058 06	\$ 10,917.10	16 0%	\$ -	\$ -	25.0%	
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	\$ 15,058 06	\$ 12,648.77	16 0%	\$ -	\$ -	25.0%	n/a
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	\$ 21,689 81	\$ 15,725.11	16 0%	\$ -	\$ -	25.0%	
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	\$ 21,689 81	\$ 18,219.44	16 0%	\$ -	\$ -	25.0%	n/a
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	\$ 17,793 55	\$ 12,900 32	16 0%	\$ -	\$ -	25.0%	
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	\$ 17,793 55	\$ 14,946 58	16 0%	\$ -	\$ -	25.0%	n/a
SRVT	Software License Subscription	Lic Read/Write 24K	\$ 12,322 58	\$ 8,933 87	16 0%	\$ -	\$ -	25.0%	
SRVT	Software License Subscription	Lic Read/Write 24K	\$ 12,322 58	\$ 10,350 97	16 0%	\$ -	\$ -	25.0%	n/a
SRVU	Software License Subscription	Lic 36K SIL OCR In No DRS	\$ 17,793 55	\$ 12,900 32	16 0%	\$ -	\$ -	25.0%	
SRVU	Software License Subscription	Lic 36K SIL OCR In No DRS	\$ 17,793 55	\$ 14,946 58	16 0%	\$ -	\$ -	25.0%	n/a
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	\$ 16,492 90	\$ 11,957 35	16 0%	\$ -	\$ -	25.0%	
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	\$ 16,492 90	\$ 13,854 04	16 0%	\$ -	\$ -	25.0%	n/a

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	\$ 541.94	\$ 392.90	16.0%	\$ -	\$ -	25.0%	
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	\$ 541.94	\$ 455.23	16.0%	\$ -	\$ -	25.0%	n/a
SRYC	Software License Subscription	EZFlats 1st Class Parcels SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
SRYD	Software License Subscription	EZFlats Priority Mail SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
SRZA	Software License Subscription	Annual Lic, 2K RAF Platinum	\$ 10,000.00	\$ 8,400.00	16.0%	\$ -	\$ -	25.0%	n/a
SRZB	Software License Subscription	SFW-Parascript 20k Clicks	\$ 7,419.35	\$ 6,232.26	16.0%	\$ -	\$ -	25.0%	n/a
SRZE	Software License Subscription	EZ Flats 1st Class Flats SW	\$ -	\$ -	16.0%	\$ -	\$ -	25.0%	
SRZF	Software License Subscription	EZ Flats Std Class Flats SW	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZG	Software License Subscription	EZ Flats Bnd Printed Matter SW	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	\$ 1,612.90	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SRZL	Software License Subscription	2K Plat Inbound, OCR SW	\$ 12,903.23	\$ 9,354.84	16.0%	\$ -	\$ -	25.0%	
SRZN	Software License Subscription	EZ Flats B Application	\$ 6,451.61	\$ 5,419.35	16.0%	\$ -	\$ -	25.0%	n/a
SRZR	Software License Subscription	2K Plat Combo, OCR SW	\$ 22,580.65	\$ 16,370.97	16.0%	\$ -	\$ -	25.0%	
SRZT	Software License Subscription	EZ Flats Combo Application	\$ 14,838.71	\$ 12,464.52	16.0%	\$ -	\$ -	25.0%	n/a
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	\$ 1,612.90	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SRZW	Software License Subscription	EZFlats 1st Class Flats SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
SRZX	Software License Subscription	EZFlats Std Cl Flats SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
SRZY	Software License Subscription	EZFlats Bnd Prmtd Mtr SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
Y3T0	Software License Subscription	Lic Fee, iSite Area Scan Camera	\$ 2,709.68	\$ 2,276.13	16.0%	\$ -	\$ -	25.0%	n/a
Y3T0	Software License Subscription	Lic Fee iSite Area Scan Cam 640x480	\$ 2,709.68	\$ 2,276.13	16.0%	\$ -	\$ -	25.0%	n/a
Y3T1	Software License Subscription	Lic Fee, iSite Line Scan Camera	\$ 3,096.77	\$ 2,601.29	16.0%	\$ -	\$ -	25.0%	n/a
Y3T2	Software License Subscription	Lic Fee, Add'l Area Scan Camera	\$ 774.19	\$ 650.32	16.0%	\$ -	\$ -	25.0%	n/a
Y3T3	Software License Subscription	Lic Fee, Tracking Module	\$ 1,019.35	\$ 856.26	16.0%	\$ -	\$ -	25.0%	n/a
Y3T4	Software License Subscription	Lic Fee, Image Archive	\$ 238.71	\$ 200.52	16.0%	\$ -	\$ -	25.0%	n/a
Y3T5	Software License Subscription	Lic Fee iData Repair / System	\$ 2,338.06	\$ 1,963.97	16.0%	\$ -	\$ -	25.0%	n/a
Y3T6	Software License Subscription	Lic Fee, iDataRepair Lite	\$ 1,380.65	\$ 1,159.74	16.0%	\$ -	\$ -	25.0%	n/a
Y3T7	Software License Subscription	Lic Fee, iDataView	\$ 2,032.26	\$ 1,707.10	16.0%	\$ -	\$ -	25.0%	n/a
Y3T8	Software License Subscription	Lic Fee, iData Printer Interfacing	\$ 258.06	\$ 216.77	16.0%	\$ -	\$ -	25.0%	n/a
Y3T9	Software License Subscription	Lic Fee LineScan Camera 2k	\$ 1,096.77	\$ 921.29	16.0%	\$ -	\$ -	25.0%	n/a
Y3TA	Software License Subscription	Lic Fee LineScan Camera 4k	\$ 1,290.32	\$ 1,083.87	16.0%	\$ -	\$ -	25.0%	n/a
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	\$ 6,220.65	\$ 5,225.34	16.0%	\$ -	\$ -	25.0%	n/a
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	\$ 6,220.65	\$ 5,225.34	16.0%	\$ -	\$ -	25.0%	n/a
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$ 1,175.48	\$ 987.41	16.0%	\$ -	\$ -	25.0%	n/a
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$ 1,175.48	\$ 987.41	16.0%	\$ -	\$ -	25.0%	n/a

Envelope Addressing System, Production

Envelope Addressing System, Ink Jet, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y3C7	Addressing Production	MCS 4" Array System 2" + 2" Heads	34,194	29,065	15.0%	6,008	5,708	5.0%	
Y3CD	Addressing Production	Industrial Mount For Screen-Keyboard	1,935	1,645	15.0%	-	-		
FLY7	Addressing Production	Speed Sort 9'	7,871	6,690	15.0%	-	-		
Y3C5	Addressing Production	S-800 Near R Dryer-9000 Watt	9,677	8,226	15.0%	-	-		
Y3FN	Addressing Production	56" Flexible Inkjet Transport	13,871	11,790	15.0%	-	-		
Y3FT	Addressing Production	30" Dryer bases - Hi Temp	3,355	2,852	15.0%	-	-		
Y3CZ	Addressing Production	6' Feedmax	11,516	9,789	15.0%	-	-		

Tabbers, Production

Tabbers, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
Y3DC	Tabbers Production	PB Tabber	29,032	24,677	15.0%	639	607	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SRLX	Pre-sorting Equipment, Production	Ann Lic RAF UMove Enable	394	374	5.0%	400	380	5.0%
SRVJ	Pre-sorting Equipment, Production	Lic Fee ASV 1k-10k Range	1,181	1,122	5.0%	1,200	1,140	5.0%
SRZE	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS FLATS	2,028	1,927	5.0%	1,250	1,188	5.0%
SR6J	Pre-Sorting Equipment Production	LVE - LCD monitor (Domestic)	2,710	1,965	27.5%	397	377	5.0%
SRVH	Pre-sorting Equipment, Production	Lic Fee ASV 10k-25k Range	2,832	2,690	5.0%	2,875	2,731	5.0%
SRRB	Pre-Sorting Equipment Production	S/A Binarizer	3,625	3,625				
SR2S	Pre-Sorting Equipment Production	RDS	3,806	2,759	27.5%	254	241	5.0%
SLS7	Pre-sorting Equipment, Production	Smartmatch Silver 12	4,048	3,846	5.0%	5,163	4,905	5.0%
SRVX	Pre-sorting Equipment, Production	ANN LIC USPS FF INT	4,180	3,971	5.0%	4,245	4,033	5.0%
SDDA	Pre-sorting Equipment, Production	ANN LIC 8K PLAT DRS	4,514	4,288	5.0%	4,584	4,355	5.0%
SLAD	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 12	4,564	4,336	5.0%	4,635	4,403	5.0%
SLS8	Pre-sorting Equipment, Production	Smartmatch Silver 18	4,905	4,660	5.0%	5,717	5,431	5.0%
SLAE	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 12	5,084	4,830	5.0%	5,163	4,905	5.0%
SLAG	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 12	5,084	4,830	5.0%	5,163	4,905	5.0%
SRVG	Pre-sorting Equipment, Production	Lic Fee ASV 25k-50k Range	5,416	5,145	5.0%	5,550	5,273	5.0%
SLAF	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 18	5,629	5,348	5.0%	5,717	5,431	5.0%
SLAH	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 18	5,629	5,348	5.0%	5,717	5,431	5.0%
SLAC	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 18	5,705	5,420	5.0%	5,794	5,504	5.0%
SLS6	Pre-sorting Equipment, Production	Smartmatch Platinum 18	5,974	5,675	5.0%	5,717	5,431	5.0%
SLAB	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 12	6,200	5,890	5.0%	6,296	5,981	5.0%
SLAJ	Pre-sorting Equipment, Production	Lic Fee, Relia-Vote	6,499	6,174	5.0%	6,600	6,270	5.0%
SRZ6	Pre-sorting Equipment, Production	EZ FLATS FULL SVC PLN OPT	7,385	7,016	5.0%	7,500	7,125	5.0%
SD2D	Pre-Sorting Equipment Production	1D/2D Enhanced WABCR	7,742	5,613	27.5%	1,500	1,425	5.0%
SLAA	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 18	7,836	7,444	5.0%	7,957	7,559	5.0%
SRVF	Pre-sorting Equipment, Production	Lic Fee ASV 50k-75k Range	8,371	7,952	5.0%	8,500	8,075	5.0%
SRMV	Pre-Sorting Equipment Production	Move Update Option	8,710	6,315	27.5%	1,999	1,899	5.0%
SRVE	Pre-sorting Equipment, Production	AUTOSIG VERIFIER 100K BDL	9,847	9,355	5.0%	10,000	9,500	5.0%
SR08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	10,632	7,708	27.5%	-	-	5.0%
SRPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	17,248	17,248				5.0%
STVJ	Pre-Sorting Equipment Production	Multi Tier Interface w/Elevator 60hz	102,357	74,209	27.5%	9,860	9,367	5.0%
STV1	Pre-Sorting Equipment Production	Feeder, High Speed Letter	162,428	117,760	27.5%	15,649	14,867	5.0%
SLVA	Pre-Sorting Equipment Production	Hand Scanner (1D)	710	515	27.5%	75	71	5.0%
SLVC	Pre-Sorting Equipment Production	Separator Card (Currently handled via software)	3,516	2,549	27.5%	170	162	5.0%
SLVU	Pre-Sorting Equipment Production	Tray Tag Printer	1,677	1,216	27.5%	192	182	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SLVT	Pre-Sorting Equipment Production	Thickness Measurement	4,452	3,228	27.5%	225	214	5.0%
SLVB	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB Verifier)	12,258	8,887	27.5%	613	582	5.0%
SRZK	Pre-Sorting Equipment Production	EZ Flats Air Compressor	7,088	5,139	27.5%	632	600	5.0%
SLVP	Pre-Sorting Equipment Production	Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	17,419	12,629	27.5%	784	745	5.0%
SRZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	18,084	13,111	27.5%	789	750	5.0%
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	11,935	8,653	27.5%	995	945	5.0%
SR8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	23,883	17,315	27.5%	1,600	1,520	5.0%
STW6	Pre-Sorting Equipment Production	Printer, Black CIJ, Front	19,258	13,962	27.5%	1,712	1,626	5.0%
SRMT	Pre-Sorting Equipment Production	Move Update Kit	7,742	5,613	27.5%	4,245	4,033	5.0%
SLV0	Pre-Sorting Equipment Production	Transport (Includes transport, camera, workstation computer touch screen monitor)	127,742	92,613	27.5%	5,784	5,495	5.0%
SR20	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	60,332	43,740	27.5%	14,211	13,500	5.0%
SD2C	Pre-sorting Equipment, Production	POSTAL+ 1D-2D ENHCD WABCR	1,613	1,170	27.5%	-	-	-
SD3D	Pre-Sorting Equipment Production	3D Measurement Option	11,496	8,335	27.5%	-	-	5.0%
SD60	Pre-sorting Equipment, Production	CUSTOM CONSULTING SVCS	32,258	30,646	5.0%	-	-	-
SDA0	Pre-Sorting Equipment Production	MT3 0 Tray Tag Printer - Dom	2,865	2,077	27.5%	193	183	5.0%
SDC0	Pre-Sorting Equipment Production	Automatic Feeder	110,243	79,926	27.5%	9,124	8,668	5.0%
SDC2	Pre-Sorting Equipment Production	Manual Feeder Master	54,693	39,653	27.5%	2,739	2,602	5.0%
SDC3	Pre-Sorting Equipment Production	Manual Feeder Secondary	19,803	14,357	27.5%	-	-	5.0%
SDD0	Pre-Sorting Equipment Production	Camera Section	172,774	125,261	27.5%	11,448	10,876	5.0%
SDD2	Pre-Sorting Equipment Production	WOF Scale option	52,497	38,060	27.5%	4,345	4,128	5.0%
SDD3	Pre-Sorting Equipment Production	No Scale option	3,429	2,486	27.5%	-	-	5.0%
SDD4	Pre-Sorting Equipment Production	Delay Section	33,152	24,035	27.5%	2,195	2,085	5.0%
SDD7	Pre-Sorting Equipment Production	DRS, 8K Incoming	12,903	9,355	27.5%	-	-	5.0%
SDDD	Pre-sorting Equipment, Production	SFW-8K PLAT DRS	4,187	3,036	27.5%	4,584	4,355	5.0%
SDE0	Pre-Sorting Equipment Production	Output Section	22,594	16,380	27.5%	-	-	5.0%
SDE1	Pre-sorting Equipment, Production	DM550 DIGITAL MAIL SYS	58,710	42,565	27.5%	-	-	-
SDE2	Pre-Sorting Equipment Production	Labeler Section, incl Printer	60,471	43,841	27.5%	5,005	4,755	5.0%
SDE3	Pre-Sorting Equipment Production	InkJet Print Section, incl. Printer	60,471	43,841	27.5%	2,104	1,999	5.0%
SDE4	Pre-sorting Equipment, Production	High Capacity Ink System	12,903	9,355	27.5%	900	855	5.0%
SDE7	Pre-Sorting Equipment Production	Verifier Area Scan Section, incl. Camera	20,600	14,935	27.5%	1,705	1,620	5.0%
SDE9	Pre-Sorting Equipment Production	Standard Cabinet Blower	3,156	2,288	27.5%	105	100	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SDF0	Pre-Sorting Equipment Production	Ramp, plus Last Stacker Kit	68,088	49,364	27.5%	3,575	3,396	5.0%
SDF2	Pre-Sorting Equipment Production	Leading Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0%
SDF4	Pre-Sorting Equipment Production	Trailing Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0%
SDG0	Pre-Sorting Equipment Production	Full Tub Conveyors	3,987	2,891	27.5%	-	-	5.0%
SDG1	Pre-Sorting Equipment Production	Gravity Output Conveyor	997	723	27.5%	-	-	5.0%
SDG2	Pre-Sorting Equipment Production	Left Turn Powered Output Conveyor	11,297	8,190	27.5%	-	-	5.0%
SDG3	Pre-Sorting Equipment Production	Right Turn Powered Output Conveyor	11,297	8,190	27.5%	-	-	5.0%
SDG4	Pre-sorting Equipment, Production	GRAVITY OUTPUT CONVEYOR	12,903	9,355	27.5%	900	855	5.0%
SDG5	Pre-Sorting Equipment Production	Auto Tub Set of 3 Pockets	10,965	7,949	27.5%	2,599	2,469	5.0%
SDG6	Pre-Sorting Equipment Production	Tub Label terminal	9,659	7,003	27.5%	-	-	5.0%
SDG7	Pre-sorting Equipment, Production	SACK RACK	12,903	9,355	27.5%	900	855	5.0%
SDG8	Pre-Sorting Equipment Production	Distributed Label printers	3,655	2,650	27.5%	385	366	5.0%
SDH0	Pre-Sorting Equipment Production	Extreme Environment Package	22,461	16,284	27.5%	-	-	5.0%
SDJ0	Pre-sorting Equipment, Production	LIC 8K PLAT OCR OUT NTL	9,888	9,394	5.0%	9,888	9,394	5.0%
SDJ1	Pre-sorting Equipment, Production	DM800I 190 W MA L SYS	12,903	9,355	27.5%	-	-	
SDJA	Pre-sorting Equipment, Production	Private Post Software	8,387	6,081	27.5%	-	-	
SDJB	Pre-sorting Equipment, Production	SW US STD OUTGOING	12,903	9,355	27.5%	-	-	
SDLB	Pre-sorting Equipment, Production	VariSort Labeler, 60Hz	60,471	43,842	27.5%	5,005	4,755	5.0%
SDMM	Pre-Sorting Equipment Production	Machine Status Monitor	1,362	987	27.5%	-	-	5.0%
SDSC	Pre-sorting Equipment, Production	PROFESSIONAL SERVICES	12,903	12,258	5.0%	-	-	
SDSE	Pre-sorting Equipment, Production	Internal RDX Drive to use Acronis Backup Software	1,419	1,029	27.5%	-	-	
SL11	Pre-sorting Equipment, Production	OCR, Silver 18	24,720	17,922	27.5%	5,794	5,504	5.0%
SLA1	Pre-sorting Equipment, Production	Lic Fee, WABCR	3,000	2,850	5.0%	3,000	2,850	5.0%
SLAK	Pre-sorting Equipment, Production	Lic Fee, Interface UMOVE	4,250	4,038	5.0%	4,250	4,038	5.0%
SLAS	Pre-sorting Equipment, Production	Auto Signature Verification	1,329	964	27.5%	-	-	
SLCK	Pre-sorting Equipment, Production	Checkbox detection or no signature SW RV	1,548	1,123	27.5%	-	-	
SLDK	Pre-sorting Equipment, Production	Doubles Detector, Standard	9,806	7,109	27.5%	-	-	
SLP3	Pre-sorting Equipment, Production	Spare Parts Kit, Domestic	15,806	15,016	5.0%	-	-	
SLP4	Pre-sorting Equipment, Production	Consumable Parts Kit, Black	1,935	1,839	5.0%	-	-	
SLP5	Pre-sorting Equipment, Production	Extended Parts Support Domestic	12,903	12,258	5.0%	-	-	
SLR6	Pre-sorting Equipment, Production	U-Turn Kit, Reliant 60hz	11,935	8,653	27.5%	-	-	
SLR8	Pre-sorting Equipment, Production	Internal Air Compressor	2,645	1,918	27.5%	-	-	

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SLR9	Pre-sorting Equipment, Production	Doubles Detector-L, Extended Transport	9,806	7,109	27.5%	-	-	-
SLRA	Pre-sorting Equipment, Production	Imaje Position 3, 1mb	18,710	13,565	27.5%	-	-	-
SLRB	Pre-sorting Equipment, Production	Imaje Position 3b, Umove/Endorsement	18,710	13,565	27.5%	-	-	-
SLS3	Pre-sorting Equipment, Production	Incoming Software	968	702	27.5%	-	-	-
SLS4	Pre-sorting Equipment, Production	Outgoing Software	1,548	1,123	27.5%	-	-	-
SLS5	Pre-sorting Equipment, Production	OCR, Platinum 18	43,837	31,782	27.5%	7,957	7,559	5.0%
SLS9	Pre-sorting Equipment, Production	Reliavote Interface Software	1,290	936	27.5%	-	-	-
SLSA	Pre-sorting Equipment, Production	UMOVE Interface Kit	6,645	4,818	27.5%	-	-	-
SLSM	Pre-sorting Equipment, Production	Smartmatch Platinum 12	6,427	4,660	27.5%	5,163	4,905	5.0%
SLSY	Pre-sorting Equipment, Production	Stacker, 60 Hz DS Reliant	23,871	17,306	27.5%	-	-	-
SLV1	Pre-Sorting Equipment Production	Binarizer	3,642	2,640	27.5%	-	-	5.0%
SLV2	Pre-Sorting Equipment Production	WABCR	5,827	4,225	27.5%	-	-	5.0%
SLVD	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Blk	12,258	8,888	27.5%	613	582	5.0%
SLVE	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Fluor	12,258	8,888	27.5%	613	582	5.0%
SLVF	Pre-sorting Equipment, Production	PB 4 8" Verifier w/cam, Front	40,000	29,000	27.5%	-	-	-
SLVG	Pre-sorting Equipment, Production	PB 4 8" Verifier without camera, Front	36,129	26,194	27.5%	-	-	-
SLVH	Pre-sorting Equipment, Production	Help Desk, Std In/Out	6,452	6,130	5.0%	-	-	-
SLVJ	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, 3-Pen Printer)	17,419	12,629	27.5%	784	745	5.0%
SLVK	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, Fluorescent)	16,129	11,694	27.5%	801	761	5.0%
SLVL	Pre-sorting Equipment, Production	Tray Tag Printer (PB Citizen)	1,355	983	27.5%	63	60	5.0%
SLVM	Pre-sorting Equipment, Production	Selective Opener	26,452	19,178	27.5%	1,655	1,572	5.0%
SLVN	Pre-sorting Equipment, Production	BLOWER ASSEMBLY, 60HZ	916	665	27.5%	46	44	5.0%
SLVR	Pre-Sorting Equipment Production	Router	520	377	27.5%	-	-	5.0%
SLVX	Pre-sorting Equipment, Production	In-line Scale Module	76,774	55,662	27.5%	4,158	3,950	5.0%
SLVY	Pre-sorting Equipment, Production	Aliby Scale Kit	5,097	3,696	27.5%	250	238	5.0%
SLVZ	Pre-sorting Equipment, Production	Extension Module	12,903	9,355	27.5%	650	618	5.0%
SLZO	Pre-sorting Equipment, Production	Proj Mgt Support/wk.	7,097	6,743	5.0%	-	-	-
SR04	Pre-Sorting Equipment Production	ST Pocket Section - Dom	21,069	15,275	27.5%	1,243	1,181	5.0%
SR07	Pre-sorting Equipment, Production	ANN LIC WABCR/PSTNT BRCD	-	-	-	16,480	15,656	5.0%
SROC	Pre-sorting Equipment, Production	Image Archiving	7,742	5,613	27.5%	-	-	-

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SR0Y	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS	23,226	16,839	27.5%	1,620	1,539	5.0%
SR0Z	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS, WITH PC	25,871	18,757	27.5%	1,805	1,715	5.0%
SR1B	Pre-sorting Equipment, Production	SFW-24K PLAT OCR W/DRS	97,277	70,526	27.5%	-	-	
SR1F	Pre-sorting Equipment, Production	SFW-36K SIL OCR IO NO DRS	186,066	134,898	27.5%	-	-	
SR1J	Pre-sorting Equipment, Production	SFW-24K SIL OCR IO NO DRS	139,548	101,172	27.5%	-	-	
SR1M	Pre-Sorting Equipment Production	Imaje Bar Code, Printer POS 4	23,790	17,248	27.5%	1,712	1,626	5.0%
SR1S	Pre-sorting Equipment, Production	SW-24K S L OCR OUT NO DRS	102,335	74,193	27.5%	-	-	
SR1T	Pre-sorting Equipment, Production	SFW-24K SIL OCR IN NO DRS	79,743	57,814	27.5%	-	-	
SR1U	Pre-sorting Equipment, Production	SFW-36K PLAT OCR WDRS	121,965	88,425	27.5%	-	-	
SR25	Pre-sorting Equipment, Production	LIC 24K S L OCR IN NO DRS	-	-		11,670	11,087	5.0%
SR2B	Pre-sorting Equipment, Production	LIC 36K S L OCR IO NO DRS	-	-		16,810	15,970	5.0%
SR2C	Pre-Sorting Equipment Production	WABCR in conjunction w/MLOCR	10,898	7,901	27.5%	-	-	5.0%
SR2H	Pre-sorting Equipment, Production	TRAY TAG PRINTER FOR MULT	2,866	2,078	27.5%	302	287	5.0%
SR2R	Pre-Sorting Equipment Production	ST Selective letter Opener	31,065	22,522	27.5%	1,769	1,681	5.0%
SR2V	Pre-sorting Equipment, Production	SUPPORT LEVEL 1 HELPDESK	10,000	9,500	5.0%	10,000	9,500	5.0%
SR30	Pre-sorting Equipment, Production	IMAJE PRINTER	23,791	17,249	27.5%	1,712	1,626	5.0%
SR3C	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR3D	Pre-Sorting Equipment Production	IMB Kit OLY I, Std-Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR3E	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra	23,097	16,745	27.5%	-	-	5.0%
SR3G	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70	46,323	33,584	27.5%	-	-	5.0%
SR3K	Pre-Sorting Equipment Production	IMB Kit Exemplar B w/VPC37	14,065	10,197	27.5%	-	-	5.0%
SR3M	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW GE	33,419	24,229	27.5%	-	-	5.0%
SR3N	Pre-Sorting Equipment Production	IMB Kit OLY I Std-Imj FW GE	33,419	24,229	27.5%	-	-	5.0%
SR3P	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra GE	33,419	24,229	27.5%	-	-	5.0%
SR3S	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70 GE	56,645	41,068	27.5%	-	-	5.0%
SR3W	Pre-Sorting Equipment Production	Barcode Reader	9,702	7,034	27.5%	698	663	5.0%
SR3Z	Pre-Sorting Equipment Production	Barcode Reader with Grading	20,025	14,518	27.5%	1,552	1,474	5.0%
SR4H	Pre-Sorting Equipment Production	IMB Kit OLYII IMB Opt - Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR4J	Pre-Sorting Equipment Production	IMB Kit Oly I IMB, Std Trident	23,097	16,745	27.5%	-	-	5.0%
SR4K	Pre-Sorting Equipment Production	IMB Kit OlyII Std Trident GE	33,419	24,229	27.5%	-	-	5.0%
SR4L	Pre-Sorting Equipment Production	IMB Kit Oly I Std Trident GE	33,419	24,229	27.5%	-	-	5.0%
SR4P	Pre-Sorting Equipment Production	IMB Kit PTI Explr, IMB Option	46,323	33,584	27.5%	-	-	5.0%
SR4S	Pre-Sorting Equipment Production	IMB Kit PTI Explr, Option GE	56,645	41,068	27.5%	-	-	5.0%
SR4U	Pre-sorting Equipment, Production	LIC 13K S L OCR OB NO DRS	-	-		9,551	9,073	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SR4V	Pre-sorting Equipment, Production	LIC 13K S L OCR IN NO DRS	-	-		9,551	9,073	5.0%
SR4W	Pre-sorting Equipment, Production	LIC 13K S L OCR IO NO DRS	-	-		13,260	12,597	5.0%
SR4X	Pre-sorting Equipment, Production	ANN LIC 13K PLAT OCR WDRS	-	-		13,790	13,101	5.0%
SR5K	Pre-Sorting Equipment Production	Flats Station Printer (Dom)	2,865	2,077	27.5%	206	196	5.0%
SR5L	Pre-Sorting Equipment Production	ST tray tag printers (pair)	5,492	3,981	27.5%	378	359	5.0%
SR5M	Pre-sorting Equipment, Production	Report Printer	1,806	1,310	27.5%	100	95	5.0%
SR5P	Pre-sorting Equipment, Production	CASE OF STD TRAY TAGS	335	241	28.0%	-	-	
SR5S	Pre-Sorting Equipment Production	Mail Justifier Station	1,987	1,441	27.5%	-	-	5.0%
SR6G	Pre-Sorting Equipment Production	ST 2-line LCD Displays	2,219	1,609	27.5%	-	-	5.0%
SR7J	Pre-sorting Equipment, Production	Olympus Double Detect	15,284	11,081	27.5%	-	-	
SR7S	Pre-Sorting Equipment Production	Double Detector (Dom & Int'l)	15,284	11,081	27.5%	140	133	5.0%
SR8G	Pre-Sorting Equipment Production	IMB Kit OlyII FW-SW-bracket GE	16,645	12,068	27.5%	-	-	5.0%
SR8H	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed GE	20,516	14,874	27.5%	-	-	5.0%
SR8M	Pre-Sorting Equipment Production	Oly II ST Base Transport (Dom)	202,013	146,459	27.5%	15,968	15,170	5.0%
SR8N	Pre-sorting Equipment, Production	OLY II MULTI TIER TRANSPO	246,148	178,458	27.5%	22,791	21,651	5.0%
SR8P	Pre-Sorting Equipment Production	Wireless Hand Scanner	6,452	4,677	27.5%	100	95	5.0%
SR8R	Pre-sorting Equipment, Production	Wireless Connectivity Hub	581	422	27.5%	100	95	5.0%
SR8S	Pre-sorting Equipment, Production	IMB FULL SERVICE SOFTWARE	24,516	17,774	27.5%	3,789	3,600	5.0%
SR8V	Pre-sorting Equipment, Production	IMB FULL SERVICE CSA SOFT	10,271	7,446	27.5%	-	-	
SR8Y	Pre-sorting Equipment, Production	Full Service IMB Server (Palet and Tray Tag PC)	-	-		1,100	1,045	5.0%
SR97	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 13K	-	-		7,210	6,850	5.0%
SR98	Pre-Sorting Equipment Production	Read-Write OCR, 13K	53,161	38,542	27.5%	-	-	5.0%
SR9B	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII Std Im FW	25,501	18,488	27.5%	-	-	5.0%
SR9C	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII New Supra	49,746	36,066	27.5%	-	-	5.0%
SR9K	Pre-Sorting Equipment Production	LED Marquee	8,602	6,237	27.5%	675	641	5.0%
SR9R	Pre-sorting Equipment, Production	SITEVUE	2,000	1,900	5.0%	2,000	1,900	5.0%
SR9S	Pre-sorting Equipment, Production	SITEVUE PLUS HELPDESK	5,000	4,750	5.0%	5,000	4,750	5.0%
SR9T	Pre-sorting Equipment, Production	SITEVUE ADDL PC	1,500	1,425	5.0%	1,500	1,425	5.0%
SR9Y	Pre-sorting Equipment, Production	Lic Fee, BPM Parcels	-	-		1,250	1,188	5.0%
SR9Z	Pre-sorting Equipment, Production	SFW-EZ FLATS BPM PARCEL	8,387	6,081	27.5%	-	-	
SRA9	Pre-Sorting Equipment Production	Extension Section	11,297	8,190	27.5%	781	742	5.0%
SRAE	Pre-sorting Equipment, Production	3D-WEIGHING DETECTOR	4,084	2,961	27.5%	285	271	5.0%
SRAR	Pre-sorting Equipment, Production	SW-36K S L OCR OUT NO DRS	124,929	90,574	27.5%	-	-	
SRAV	Pre-Sorting Equipment Production	Kit, Image Processor	9,503	6,890	27.5%	-	-	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SRAW	Pre-sorting Equipment, Production	SFW-READ/WRITE 24K	79,742	57,813	27.5%	-	-	
SRB4	Pre-sorting Equipment, Production	SFW-36K SIL OCR IN NO DRS	112,968	81,902	27.5%	-	-	
SRB6	Pre-sorting Equipment, Production	IMAGE PROCESSOR KIT	9,503	6,890	27.5%	-	-	
SRBE	Pre-sorting Equipment, Production	ADDSCR PT CLICK CHARGES 1	23,258	16,862	27.5%	17,500	16,625	5.0%
SRBF	Pre-sorting Equipment, Production	ADDSCR PT CLICK CHARGES 5	12,959	9,395	27.5%	9,750	9,263	5.0%
SRBG	Pre-sorting Equipment, Production	ADDSCR PT CLICK CHARGES 2	6,645	4,818	27.5%	5,000	4,750	5.0%
SRBH	Pre-sorting Equipment, Production	ADDSCR PT CLICK CHARGES 5	1,529	1,109	27.5%	1,150	1,093	5.0%
SRBJ	Pre-Sorting Equipment Production	Pos 1 D Tag printer	33,492	24,281	27.5%	1,712	1,626	5.0%
SRBK	Pre-Sorting Equipment Production	Kit, Imaje Option 120V (Dom)	4,319	3,132	27.5%	-	-	5.0%
SRBP	Pre-Sorting Equipment Production	Pos 2 Redater-Endorse Printer	23,790	17,248	27.5%	1,712	1,626	5.0%
SRDF	Pre-Sorting Equipment Production	Image Server PC for LVE	19,935	14,453	27.5%	1,434	1,362	5.0%
SRDK	Pre-Sorting Equipment Production	Pos 3 FastForward Printer	23,790	17,248	27.5%	1,712	1,626	5.0%
SRDL	Pre-sorting Equipment, Production	SFW FAST4WARD 100	28,468	20,639	27.5%	-	-	
SRDS	Pre-sorting Equipment, Production	16STD MULTI-TIER SORT PKT	28,387	20,581	27.5%	3,002	2,852	5.0%
SRGH	Pre-Sorting Equipment Production	ST Std Sorting Racks (1-sect)	2,193	1,590	27.5%	-	-	5.0%
SRGL	Pre-sorting Equipment, Production	4-T ER TRAY RACK / EMPTY TRAY	10,297	7,465	27.5%	-	-	
SRGT	Pre-Sorting Equipment Production	Site Server w-Sequel Server	27,100	19,648	27.5%	-	-	5.0%
SRGW	Pre-sorting Equipment, Production	DIAGNOSTIC SERVER PC	4,748	3,442	27.5%	497	472	5.0%
SRGX	Pre-sorting Equipment, Production	LCD MONITOR	1,445	1,048	27.5%	100	95	5.0%
SRH8	Pre-Sorting Equipment Production	Host PC Option	6,645	4,818	27.5%	-	-	5.0%
SRHD	Pre-sorting Equipment, Production	ANN LIC 24K PLAT OCR WDRS	-	-		14,935	14,188	5.0%
SRHJ	Pre-Sorting Equipment Production	Intellischeme	19,935	14,453	27.5%	-	-	5.0%
SRHR	Pre-sorting Equipment, Production	4-T ER TRAY RACK CONVEYOR	512	371	27.5%	-	-	
SRHT	Pre-Sorting Equipment Production	Separator cards (100)	608	441	27.5%	-	-	5.0%
SRHU	Pre-sorting Equipment, Production	ASSY HW SEPARATOR CARD UP	6,452	4,678	27.5%	-	-	
SRHX	Pre-Sorting Equipment Production	ABSEENTEE BALLOT DATA CAP						
SRHX	Pre-sorting Equipment, Production	ABSEENTEE BALLOT DATA CAP	52,645	38,168	27.5%	-	-	
SRHY	Pre-Sorting Equipment Production	REPORT PKG RELIAVOTE STD						
SRHY	Pre-sorting Equipment, Production	REPORT PKG RELIAVOTE STD	72,258	52,388	27.5%	-	-	
SRJ0	Pre-Sorting Equipment Production	UPS	1,523	1,105	27.5%	-	-	5.0%
SRJ1	Pre-Sorting Equipment Production	Rack for Server	6,245	4,528	27.5%	-	-	5.0%
SRJ6	Pre-sorting Equipment, Production	RELIAVOTE TEST DECK	5,529	4,009	27.5%	430	409	5.0%
SRJ7	Pre-sorting Equipment, Production	PRECINCT SORT SW	20,645	14,968	27.5%	-	-	
SRJ8	Pre-sorting Equipment, Production	MA LPC SIZE VERIFICATION	25,452	18,453	27.5%	1,975	1,876	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SRJL	Pre-Sorting Equipment Production	Return Mail Sorter Software	13,290	9,635	27.5%	-	-	5.0%
SRJM	Pre-Sorting Equipment Production	Standard Inbound Pass Software	19,935	14,453	27.5%	-	-	5.0%
SRJP	Pre-sorting Equipment, Production	SFW-13K PLAT OCR W/DRS	73,097	52,995	27.5%	-	-	
SRJT	Pre-sorting Equipment, Production	OLYII HC COOLING KIT 115V	5,052	3,663	27.5%	-	-	
SRJZ	Pre-sorting Equipment, Production	SW 13K SIL OCR OUT NO DRS	19,775	14,337	27.5%	4,635	4,403	5.0%
SRK3	Pre-sorting Equipment, Production	Smartmatch Silver 12	5,305	3,847	27.5%	5,163	4,905	5.0%
SRK6	Pre-sorting Equipment, Production	SFW-13K SIL OCR IN NO DRS	46,516	33,724	27.5%	-	-	
SRKH	Pre-sorting Equipment, Production	SFW-13K SIL OCR IO NO DRS	19,777	14,338	27.5%	-	-	
SRL1	Pre-sorting Equipment, Production	OCR, Platinum 12	36,751	26,645	27.5%	6,296	5,981	5.0%
SRLB	Pre-sorting Equipment, Production	Image Archive	8,387	6,081	27.5%	-	-	
SRLW	Pre-sorting Equipment, Production	TDI CAMERA FOR NEW BU LD	23,923	17,345	27.5%	1,669	1,586	5.0%
SRLY	Pre-sorting Equipment, Production	Ann Lic UMove - Spare PC	2,424	2,303	5.0%	2,424	2,303	5.0%
SRM5	Pre-Sorting Equipment Production	Kit, 4.8" AIM BCR, Front/Stamp Leading	21,785	15,794	27.5%	1,568	1,490	5.0%
SRM6	Pre-Sorting Equipment Production	Kit, 4.8" Postal BCR, Front/Stamp Leading	32,226	23,364	27.5%	2,318	2,202	5.0%
SRM7	Pre-Sorting Equipment Production	Kit, Barcode Camera, Back/Stamp Trailing	24,107	17,478	27.5%	1,734	1,647	5.0%
SRM8	Pre-Sorting Equipment Production	Kit, Barcode Camera, Front/Stamp Leading	18,299	13,267	27.5%	1,317	1,251	5.0%
SRM9	Pre-Sorting Equipment Production	Kit, Oly II Camera Link Hardware	2,684	1,946	27.5%	194	184	5.0%
SRMB	Pre-sorting Equipment, Production	UMOVE PC, EZ FLATS	1,548	1,123	27.5%	400	380	5.0%
SRMH	Pre-sorting Equipment, Production	UMOVE SPARE PARTS BUNDLE	1,017	967	5.0%	-	-	
SRMW	Pre-sorting Equipment, Production	LIC FEE, MOVE UPDATE	-	-	-	4,245	4,033	5.0%
SRMY	Pre-Sorting Equipment Production	Move Update Conversion Kit	6,452	4,677	27.5%	-	-	5.0%
SRMZ	Pre-sorting Equipment, Production	Lic Fee, FS Imb without TMS	-	-	-	3,090	2,936	5.0%
SRNP	Pre-sorting Equipment, Production	SFW-8K PLAT OCR OUT INTL	66,452	48,178	27.5%	9,888	9,394	5.0%
SRNY	Pre-sorting Equipment, Production	SFW-EZ FLATS STD PARCEL	1,613	1,169	27.5%	-	-	
SRNZ	Pre-sorting Equipment, Production	SW - EZ Flats Std Parcel	8,387	6,081	27.5%	-	-	
SROX	Pre-sorting Equipment, Production	Checkbox detection	1,548	1,123	27.5%	-	-	
SRS1	Pre-sorting Equipment, Production	BASE RELIAVOTE SORTER SIT	22,452	16,278	27.5%	1,378	1,309	5.0%
SRS2	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed	10,194	7,390	27.5%	-	-	5.0%
SRS6	Pre-Sorting Equipment Production	IMB Kit OlyII FW, SW & bracket	6,323	4,584	27.5%	-	-	5.0%
SRSA	Pre-Sorting Equipment Production	Service Product - Sorter Base	-	-	-	-	-	
SRSC	Pre-Sorting Equipment Production	Separator Card Option	12,302	8,919	27.5%	-	-	5.0%
SRSS	Pre-sorting Equipment, Production	Hardware, Domestic or Reliavote	20,903	15,155	27.5%	2,184	2,075	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SRSU	Pre-sorting Equipment, Production	No Signature Detection	1,097	796	27.5%	-	-	
SRT3	Pre-Sorting Equipment Production	MT3 0 Base Transport - Dom	252,383	182,978	27.5%	19,459	18,486	5.0%
SRT4	Pre-sorting Equipment, Production	ELEVATOR MULTI-TIER 3.0	-	-		3,490	3,316	5.0%
SRT5	Pre-Sorting Equipment Production	MT3 0 Pocket Section - Dom	43,858	31,797	27.5%	3,156	2,998	5.0%
SRT6	Pre-Sorting Equipment Production	MT Selective Letter Opener	46,387	33,631	27.5%	2,660	2,527	5.0%
SRTD	Pre-sorting Equipment, Production	MULTI-TIER 3 0 SINGLE REPLACEMENT POCKET	1,245	903	27.5%	-	-	
S RTE	Pre-Sorting Equipment Production	Tray Conveyor, Flex Tier Pkts	3,419	2,479	27.5%	-	-	5.0%
SRTH	Pre-Sorting Equipment Production	Flex Tier Pockets, 2-Tier	29,871	21,656	27.5%	2,315	2,199	5.0%
SRTL	Pre-Sorting Equipment Production	Flex Tier Pockets, 3-Tier	37,548	27,222	27.5%	2,910	2,765	5.0%
SRUC	Pre-Sorting Equipment Production	PC, UMove Gov't	7,818	5,668	27.5%	900	855	5.0%
SRUE	Pre-Sorting Equipment Production	Move Update Kit	25,888	18,769	27.5%	-	-	5.0%
SRUH	Pre-sorting Equipment, Production	ANN LIC UMOVE GOVT	-	-		6,059	5,756	5.0%
SRV1	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	381,568	276,637	27.5%	-	-	
SRV6	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, BARCODE, OLYMPUS	34,355	24,908	27.5%	2,396	2,276	5.0%
SRV7	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, ID TAG, OLYMPUS	12,448	9,025	27.5%	868	825	5.0%
SRV9	Pre-sorting Equipment, Production	Lic Fee, SortEngine	-	-		500	475	5.0%
SRVA	Pre-sorting Equipment, Production	Sort Engine Software	1,613	1,170	27.5%	-	-	5.0%
SRVP	Pre-sorting Equipment, Production	LIC 24K S L OCR OB NO DRS	-	-		11,330	10,764	5.0%
SRVR	Pre-sorting Equipment, Production	ANN LIC 36K PLAT OCR WDRS	-	-		16,810	15,970	5.0%
SRVS	Pre-sorting Equipment, Production	LIC 36K S L OCR OB NO DRS	-	-		13,390	12,721	5.0%
SRVT	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 24K	-	-		9,270	8,807	5.0%
SRVU	Pre-sorting Equipment, Production	LIC 36K S L OCR IN NO DRS	-	-		13,390	12,721	5.0%
SRVY	Pre-sorting Equipment, Production	ANN LIC 2K PLAT OCR W/DRS	-	-		8,750	8,313	5.0%
SRVZ	Pre-sorting Equipment, Production	LIC PARASCRIPT 20K CLICKS	-	-		420	399	5.0%
SRXL	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	600	435	27.5%	-	-	
SRXS	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	600	435	27.5%	-	-	
SRYC	Pre-sorting Equipment, Production	EZFLATS 1ST CL PARCELS SW	8,387	6,081	27.5%	-	-	
SRYD	Pre-sorting Equipment, Production	EZ FLATS PRIORITY MAIL SW	8,387	6,081	27.5%	-	-	
SRZ2	Pre-Sorting Equipment Production	EZ Flats Site Server Kit	10,850	7,866	27.5%	-	-	5.0%
SRZ3	Pre-Sorting Equipment Production	EZFlats Manual Sort case	603	437	27.5%	-	-	5.0%
SRZ4	Pre-Sorting Equipment Production	EZFlats Hi-Density Insert Case	603	437	27.5%	-	-	5.0%
SRZ5	Pre-Sorting Equipment Production	EZFlats 2K RAF Plat&Parascript	11,290	8,185	27.5%	-	-	5.0%
SRZ7	Pre-sorting Equipment, Production	EZ FLATS SELF SVC HLP DSK	323	307	5.0%	-	-	

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SRZ8	Pre-Sorting Equipment Production	EZFlats Spare Kit Base Transport	7,742	5,613	27.5%	-	-	5.0%
SRZA	Pre-sorting Equipment, Production	SFW-2K PLAT OCR W/DRS	10,000	7,250	27.5%	-	-	
SRZB	Pre-sorting Equipment, Production	SFW PARASCRIPT BUNDLE 20K	7,419	5,379	27.5%	5,750	5,463	5.0%
SRZF	Pre-sorting Equipment, Production	EZ FLATS STD CLASS SW	1,613	1,169	27.5%	1,250	1,188	5.0%
SRZG	Pre-sorting Equipment, Production	EZ FLATS BND PRNTD MATTER	1,613	1,169	27.5%	-	-	
SRZH	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS PARCEL	1,613	1,169	27.5%	-	-	
SRZJ	Pre-Sorting Equipment Production	EZFlats Spare Kit/Stkr Section	968	702	27.5%	-	-	5.0%
SRZL	Pre-sorting Equipment, Production	2K PLAT INBOUND, OCR SW	12,903	9,355	27.5%	-	-	
SRZM	Pre-Sorting Equipment Production	2K Plat Inbound, OCR Maint.	5,161	3,742	27.5%	-	-	5.0%
SRZN	Pre-sorting Equipment, Production	EZ FLATS IB APPLICATION	6,452	4,678	27.5%	-	-	
SRZP	Pre-Sorting Equipment Production	EZ Flats B SMA/Helpdesk	10,323	7,484	27.5%	-	-	5.0%
SRZR	Pre-sorting Equipment, Production	2K PLAT COMBO, OCR SW	22,581	16,371	27.5%	-	-	
SRZS	Pre-Sorting Equipment Production	2K Plat Combo, OCR Maint.	11,935	8,653	27.5%	-	-	5.0%
SRZT	Pre-sorting Equipment, Production	EZ FLAT COMBO APPLICATION	14,839	10,758	27.5%	-	-	
SRZU	Pre-Sorting Equipment Production	EZ Flats Combo SMA/Helpdesk	12,258	8,887	27.5%	-	-	5.0%
SRZV	Pre-sorting Equipment, Production	LIC FEE, EZ FLATS PRIORIT				1,250	1,188	5.0%
SRZW	Pre-sorting Equipment, Production	EZ , 1ST CLASS FLATS SW	8,387	6,081	27.5%	1,250	1,188	5.0%
SRZX	Pre-sorting Equipment, Production	EZ STD CI FLATS SW	8,387	6,081	27.5%	-	-	
SRZY	Pre-sorting Equipment, Production	EZFLATS BND PRNTD MTR SW	8,387	6,081	27.5%	-	-	
ST8T	Pre-sorting Equipment, Production	Full Service IMB	24,903	18,055	27.5%	5,789	5,500	5.0%
STCP	Pre-sorting Equipment, Production	Consumable Parts Kit, Fluo	1,935	1,839	5.0%	-	-	
STPS	Pre-Sorting Equipment Production	CIJ Printer Support Kit	4,319	3,131	27.5%	-	-	5.0%
STS4	Pre-sorting Equipment, Production	Stacker 60Hz	36,129	26,194	27.5%	3,480	3,306	5.0%
STSA	Pre-sorting Equipment, Production	LDU 60Hz	90,323	65,484	27.5%	8,700	8,265	5.0%
STSN	Pre-sorting Equipment, Production	LED Monitors	3,032	2,198	27.5%	292	277	5.0%
STSP	Pre-sorting Equipment, Production	Label Printer, MT 5 0	3,188	2,311	27.5%	307	292	5.0%
STV2	Pre-Sorting Equipment Production	Feeder, Mixed Mail	167,200	121,220	27.5%	16,107	15,301	5.0%
STV3	Pre-Sorting Equipment Production	Integrated Air Compressor Option	7,527	5,457	27.5%	-	-	5.0%
STV4	Pre-Sorting Equipment Production	3D Measurement	5,761	4,177	27.5%	-	-	5.0%
STV5	Pre-Sorting Equipment Production	4.8" Verifier w/cam, Back	26,882	19,489	27.5%	2,292	2,177	5.0%
STV6	Pre-Sorting Equipment Production	Separator Card Option	1,028	745	27.5%	-	-	5.0%
STV7	Pre-Sorting Equipment Production	Double Feed Detection	23,920	17,342	27.5%	2,304	2,189	5.0%
STVA	Pre-Sorting Equipment Production	Base Transport, Short	37,151	26,934	27.5%	3,579	3,400	5.0%
STVB	Pre-Sorting Equipment Production	Base Transport, Medium	62,957	45,644	27.5%	6,065	5,762	5.0%
STVC	Pre-Sorting Equipment Production	Base Transport, Long	101,667	73,709	27.5%	9,794	9,304	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
STVD	Pre-Sorting Equipment Production	Alibi Storage Option	6,563	4,758	27.5%	-	-	5.0%
STVE	Pre-Sorting Equipment Production	Base Transport Med - Postjet	67,484	48,926	27.5%	5,230	4,969	5.0%
STVF	Pre-Sorting Equipment Production	In-line WOF Scale Module	175,357	127,134	27.5%	10,872	10,328	5.0%
STVG	Pre-Sorting Equipment Production	Sing-Tier Interface 60hz	49,433	35,839	27.5%	4,762	4,524	5.0%
STVL	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	600	435	27.5%	-	-	
STVM	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	600	435	27.5%	-	-	
STVR	Pre-Sorting Equipment Production	4.8" Verifier, Back	22,581	16,371	27.5%	1,925	1,829	5.0%
STVS	Pre-Sorting Equipment Production	1" Verifier, Black Back	6,409	4,646	27.5%	671	637	5.0%
STVT	Pre-Sorting Equipment Production	1" Verifier, Fluor, Back	13,118	9,511	27.5%	671	637	5.0%
STVU	Pre-Sorting Equipment Production	Printer, Hi Def Domino	156,168	113,222	27.5%	20,430	19,409	5.0%
STVV	Pre-Sorting Equipment Production	4.8" Verifier w/cam Front	26,882	19,489	27.5%	2,292	2,177	5.0%
STVW	Pre-Sorting Equipment Production	4.8" Verifier, Front	22,581	16,371	27.5%	1,925	1,829	5.0%
STVX	Pre-Sorting Equipment Production	1.0" Verifier Black, Front side	9,702	7,034	27.5%	671	637	5.0%
STVY	Pre-Sorting Equipment Production	1" Verifier Fluor, Front	13,118	9,511	27.5%	671	637	5.0%
STW1	Pre-Sorting Equipment Production	Printer, Black CIJ, Back	23,790	17,248	27.5%	1,712	1,626	5.0%
STW2	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Back	33,492	24,281	27.5%	1,712	1,626	5.0%
STW3	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Back	16,351	11,854	27.5%	1,394	1,324	5.0%
STW7	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Front	23,790	17,248	27.5%	1,712	1,626	5.0%
STW8	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Front	16,351	11,854	27.5%	1,394	1,324	5.0%
STWF	Pre-sorting Equipment, Production	SELECT OPENER UNIVERSAL	90,404	65,543	27.5%	6,306	5,991	5.0%
STWG	Pre-Sorting Equipment Production	Kit, High Rail Guide, Long Transport	3,226	2,339	27.5%	-	-	5.0%
STWH	Pre-Sorting Equipment Production	Kit, High Rail Guide, Short Transport	2,151	1,559	27.5%	-	-	5.0%
STWJ	Pre-Sorting Equipment Production	Kit, High Rail Guide, Med Transport	2,581	1,871	27.5%	-	-	5.0%
STWK	Pre-Sorting Equipment Production	Kit, High Rail Guide, Selective Opener	2,151	1,559	27.5%	-	-	5.0%
STWL	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale w/o meter	1,613	1,169	27.5%	-	-	5.0%
STWM	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale and Meter Module	2,151	1,559	27.5%	-	-	5.0%
STWN	Pre-Sorting Equipment Production	Kit, High Rail Guide, Domino Printer Module	1,613	1,169	27.5%	-	-	5.0%
STWP	Pre-Sorting Equipment Production	Kit, High Rail Guide, Addtl I/O	1,613	1,169	27.5%	-	-	5.0%
STWW	Pre-Sorting Equipment Production	Addtl Workstation Monitor	813	589	27.5%	-	-	5.0%
STX4	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	37,742	27,363	27.5%	-	-	
TBD	Pre-sorting Equipment, Production	Consumable Parts Kit, Fluorscnt	1,935	1,403	27.5%	-	-	

## Installation-Assembly-Production

### NO VOLUME OR TERM DISCOUNTS INCLUDED

Installation-Assembly, Production Only	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Hourly rate - Total number of hours agreed to in writing by both parties before any Installation work is started.	\$180/hr.
Hourly rate for Installation performed outside business hours, weekends, and holidays. Total number of hours agreed to in writing by both parties before any Installation work is started	\$540/hr.

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508  
OR  
P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-6500  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 1 of 6	ORDER DATE 10/02/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS:  PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CONNECTICUT 06926-0700	

THE CONTRACT PERIOD IS:

**OCTOBER 12, 2014 THROUGH OCTOBER 11, 2016**

THIS CONTRACT HAS BEEN AMENDED PER THE FOLLOWING INFORMATION:

NO ACTION ON THE PART OF THE VENDOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE EQUIPMENT OR SUPPLIES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE EQUIPMENT OR SUPPLIES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR ITEMS FROM OTHERS SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE VENDOR AND THE STATE OF NEBRASKA.

Originally awarded from WSCA Contract ADSPO11-00000411-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period October 12, 2014 through October 11, 2016.

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, contact Annette Walton, State Purchasing Bureau at 402-471-8889.

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The WSCA/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The WSCA/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Bill Walter, Government Chanel Manager  
Pitney Bowes West Region  
Phone: 480-206-2984  
Fax: 203-460-3827  
E-Mail: bill.walter@pb.com

Vendor Contact: Government Customer Support  
1313 North Atlantic Ste 300  
Spokane, WA 99201  
Phone: 800-288-2357  
Fax: 203-617-6470  
E-Mail: governmentcustomersupport@pb.com

*Annette Walton 10/21/14 10:31-14*  
BUYER  
11-3-14  
MATERIEL ADMINISTRATOR

# STATE OF NEBRASKA CONTRACT AMENDMENT

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**CONTRACT NUMBER**  
**13578 OC**

PAGE 2 of 6	ORDER DATE 10/02/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Vendor Contact: Michael Fischbach, Major Account Sales Director  
 Pitney Bowes  
 Phone: 952-374-9255  
 E-Mail: Michael.fischbach@pb.com

This is the second renewal of the contract as amended. (djo 10/02/14)

Amendment four (4) as attached. (djo 10/02/14)

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
1	601-0, 4 PT EZ SEAL SEALING SOLUTION	150.0000	EA	40.7900
2	601-7, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	5.9400
3	601-9M, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	15.2900
4	603-1 EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
5	603-2 EZ SEAL SEALING SOLUTION TAPE	150.0000	EA	32.2900
6	604-1, 32 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
7	604-2, 12 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	41.6400
8	605-0, 5 GAL EZ SEAL SEALING SOLUTION	150.0000	EA	73.0900
9	607-0, 50 EZ SEAL SEALING SOLUTION	150.0000	EA	450.4900
10	608-0, 1/2 EZ SEAL SEALING SOLUTION	150.0000	EA	50.1400
11	610-7 POSTAGE TAPE ROLLS	150.0000	EA	60.3400
12	612-0 POSTAGE METER TAPE	150.0000	EA	33.1400
13	612-7 POSTAGE METER TAPE	150.0000	EA	33.1400

  
 BUYER INITIALS  
R43500\MISM0001 100508

# STATE OF NEBRASKA CONTRACT AMENDMENT

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PAGE 3 of 6	ORDER DATE 10/02/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
14	612-9 POSTAGE TAPE SHEETS	150.0000	EA	12.7400
15	620-9 POSTAGE TAPE SHEETS	150.0000	EA	33.1400
16	625-0 POSTAGE METER TAPE	150.0000	EA	39.0900
17	627-2 POSTAGE METER TAPE	150.0000	EA	51.8400
18	627-8 POSTAGE METER TAPE	150.0000	EA	70.5400
19	621-1 RED INK CARTRIDGE	150.0000	EA	87.5400
20	765-0 PITNEY BOWES METER INK	150.0000	EA	80.7400
21	765-3 RED INK CARTRIDGE	150.0000	EA	80.7400
22	765-9 RED INK CARTRIDGE	150.0000	EA	65.4400
23	766-8, 1-5 QUANTITY RED INK CARTRIDGE	150.0000	EA	141.9400
24	766-8, 6-11 QUANTITY RED INK CARTRIDGE	150.0000	EA	133.5900
25	766-8, 12-14 QUANTITY RED INK CARTRIDGE	150.0000	EA	125.2400
26	767-8, +25 QUANTITY RED INK CARTRIDGE	150.0000	EA	116.8900
27	767-S POST PERFECT RIBBON CASSETTE	150.0000	EA	53.5400
28	768-1 BLACK INK CARTRIDGE	150.0000	EA	140.2400

*AW*  
 BUYER INITIALS  
R43500\NISM0001 100500

# STATE OF NEBRASKA CONTRACT AMENDMENT

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PAGE 4 of 6	ORDER DATE 10/02/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
29	768-2 RED FLOURESCENT INK CARTRIDGE	150.0000	EA	152.9900
30	768-3 TAGGER INK FOR MACHINE SERIES	150.0000	EA	55.2400
31	769-0 RED INK CARTRIDGE	150.0000	EA	36.5400
32	769-3 RED INK CARTRIDGE	150.0000	EA	97.7400
33	772-1 DM INFINITY SERIES BLACK INK	150.0000	EA	174.4600
34	772-2 DM INFINITY SERIES BLACK INK	150.0000	EA	331.4900
35	793-5 RED INK CARTRIDGE, FOR MACHINE	150.0000	EA	61.1900
36	797-0 PITNEY BOWES MAILSTATION RED	150.0000	EA	42.4900
37	797-M MAILSTATION 2 (K7M0) RED INK	150.0000	EA	46.7400
38	613-H SELF-ADHESIVE POSTAGE TAPE	150.0000	EA	80.7400
39	610-R GUMMED POSTAGE TAPE ROLLS	150.0000	EA	59.4900
40	787-0 CONNECT+RED FLUORESCENT INK	150.0000	EA	84.9900
41	787-8 CONNECT+RED FLUORESCENT INK	150.0000	EA	101.9900
42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R CONNECT+RED FLUORESCENT PRINT	150.0000	EA	76.4900
44	787-3	150.0000	EA	50.9900

  
 BUYER INITIALS  
 R43500|NISM0001 100506

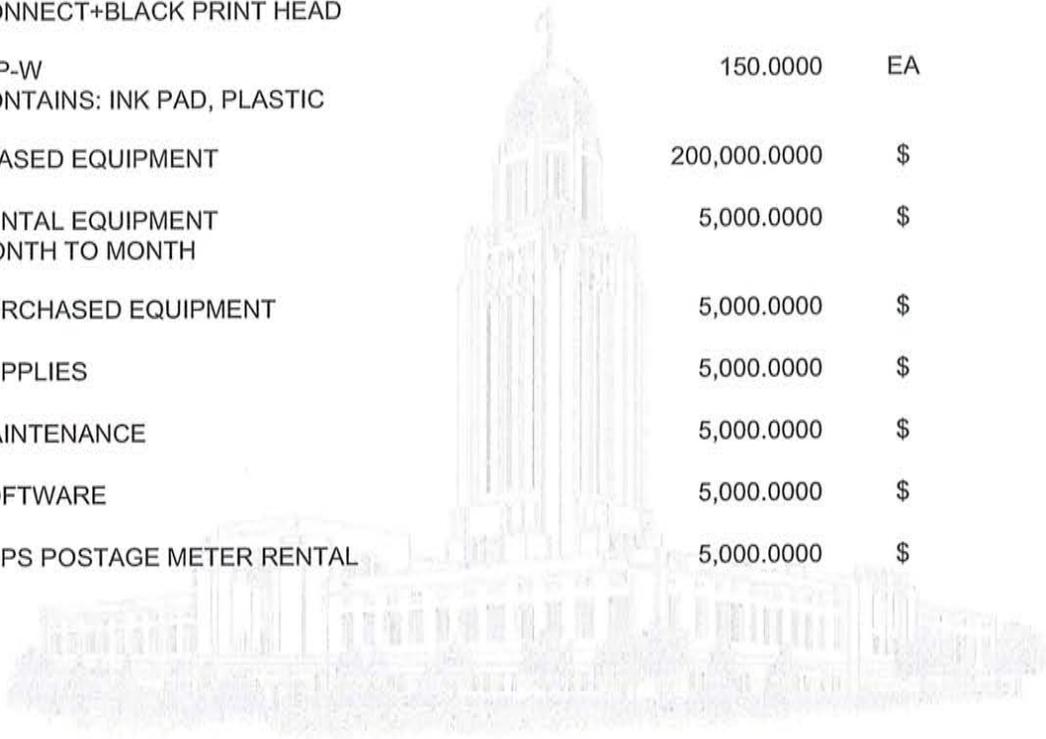
# STATE OF NEBRASKA CONTRACT AMENDMENT

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PAGE 5 of 6	ORDER DATE 10/02/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
	CONNECT+BLACK INK CARTRIDGE			
45	78P-K CONNECT+BLACK INK CARTRIDGE	150.0000	EA	101.9900
46	78P-B CONNECT+BLACK PRINT HEAD	150.0000	EA	76.4900
47	79P-W CONTAINS: INK PAD, PLASTIC	150.0000	EA	8.4900
48	LEASED EQUIPMENT	200,000.0000	\$	1.0000
49	RENTAL EQUIPMENT MONTH TO MONTH	5,000.0000	\$	1.0000
50	PURCHASED EQUIPMENT	5,000.0000	\$	1.0000
51	SUPPLIES	5,000.0000	\$	1.0000
52	MAINTENANCE	5,000.0000	\$	1.0000
53	SOFTWARE	5,000.0000	\$	1.0000
54	USPS POSTAGE METER RENTAL	5,000.0000	\$	1.0000



*AW*  
 BUYER INITIALS

## STANDARD CONDITIONS AND TERMS OF BID SOLICITATION AND OFFER Invitations to Bid and Contract Awards

It is the responsibility of the bidder to check the website for all information relevant to this solicitation to include addenda and/or amendments issued prior to the opening date. Website address: <http://www.das.state.ne.us/materiel/purchasing/purchasing.htm>

**SCOPE-** These standard conditions and terms of bid solicitation and acceptance apply in like force to this inquiry and to any subsequent contract resulting therefrom.

**PRICES-** Prices quoted shall be net, including transportation and delivery charges fully prepaid by the bidder, F.O.B. destination named in the Invitation to Bid. No additional charges will be allowed for packing, packages or partial delivery costs. When an arithmetic error has been made in the extended total, the unit price will govern.

**EXECUTION-** Bids must be signed in ink by the bidder on the State of Nebraska's Invitation to Bid form. All bids must be typewritten or in ink on the State of Nebraska's Invitation to Bid form. Erasures and alterations must be initialed by the bidder in ink. No telephone or voice bids will be accepted. Failure to comply with these provisions may result in the rejection of the bid.

**FACSIMILE DOCUMENTS-** The State Purchasing Bureau will only accept facsimile responses to Invitations to Bid on bids under \$25,000 and up to ten (10) pages. **However, two party sealed bids containing facsimile pages are acceptable.** No direct facsimile solicitation responses will be accepted for a commodity contract.

**VALID BID TIME-** Bids shall be firm for a minimum of sixty (60) calendar days after the opening date, unless otherwise stipulated by either party in the Invitation to Bid.

**DISCOUNTS-** Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the bid. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

**PAYMENT-** Payment will be made by the responsible agency in conjunction with the State of Nebraska Prompt Payment Act 81-2401 through 2408. The State may request that payment be made electronically instead of by state warrant.

**COLLUSIVE BIDDING-** The bidder guarantees that the prices quoted have been arrived at without collusion with other eligible bidders and without effort to preclude the State of Nebraska from obtaining the lowest possible competitive price.

**LUMP SUM OR ALL OR NONE BIDS-** The State reserves the right to purchase item-by-item, by groups or as a total when the State may benefit by so doing. Bidders may submit a bid on an "all or none" or "lump sum" basis but should also submit a bid on an item-by-item basis. The term "all or none" means a conditional bid which requires the purchase of all items on which bids are offered and bidder declines to accept award on individual items; a "lump sum" bid is one in which the bidder offers a lower price than the sum of the individual bids if all items are purchased but agrees to deliver individual items at the prices quoted.

**SPECIFICATIONS-** Any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for reference and not intended to limit competition, but will be used as the standard by which equivalent material offered will be judged. The State Purchasing Director will be the sole judge of equivalency. The bidder may offer any brand which meets or exceeds the specification. When a specific product is required, the Invitation to Bid will so state. Any item bid is to be the latest current model under standard production at the time of order. No used or refurbished equipment will be accepted, unless otherwise stated.

**ALTERNATE/EQUIVALENT BIDS-** Bidder may offer bids which are at variance from the express specifications of the Invitation to Bid. The State reserves the right to consider and accept such bids if, in the judgement of the State Purchasing Director, the bid will result in goods and/or services equivalent to or better than those which would be supplied in the original bid specifications. Bidders must indicate on the Invitation to Bid the manufacturer's name, number and shall submit with their bid, sketches, descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. Bids which do not comply with these requirements are subject to rejection. In the absence of any stated deviation or exception, the bid will be accepted as in strict compliance with all terms, conditions and specifications, and the bidder shall be held liable therefore.

**SAMPLES-** When requested, samples shall be furnished at the bidders expense prior to the opening of the bid, unless otherwise specified. Each sample must be labeled clearly and identify the bidders name, the Invitation to Bid number and the item number. Samples submitted must be representative of the commodities or equipment which would be delivered if awarded the bid. The State of Nebraska reserves the right to request samples even though this may not have been set forth in the Invitation to Bid. Samples not destroyed in testing will be returned at bidders expense, if requested, or will be donated to a public institution.

**RECYCLING-** Preference will be given to items which are manufactured or produced from recycled material or which can be readily reused or recycled after their normal use as per State Statute Section 81-15,159.

**LATE BIDS-** All bids will be time and date stamped upon receipt by the State Purchasing Bureau, and this shall be the official time and date of receipt. Bids received after the time of the bid opening will be considered late bids and will be returned to the bidder unopened. The State Purchasing Bureau is not responsible for late bids or lost requests due to mail service inadequacies, traffic or other similar reasons.

**BID OPENING-** Openings shall be public on the date and time specified on the Invitation to Bid form. It is the bidder's responsibility to assure the bid is delivered at the designated date, time and place of the bid opening. Telephone bids are not acceptable. A bid may not be altered after opening of the bids.

**NO BID-** If not submitting a bid, respond by returning the Invitation to Bid form explaining the reason in the space provided. Failure to respond to an Invitation to Bid may be cause for the removal of the bidder's name from the mailing list. NOTE: To qualify as a respondent, bidder must submit a "NO BID" and it must be received no later than the stated bid opening date and time.

**AWARD-** All purchases, leases, or contracts which are based on competitive bids will be awarded to the lowest responsible bidder, determined according to the provisions of State Statute Section 81-161, R.R.S. 1943. The State reserves the right to reject any or all bids, wholly or in part and to waive any deviations or errors that are not material, do not invalidate the legitimacy of the bid and do not improve the bidders competitive position. All awards will be made in a manner deemed in the best interest of the State.

**BID TABULATIONS-** Tabulations will be furnished upon written request. A self-addressed, stamped envelope which must include the agency and solicitation number must be enclosed. Bid tabulations will not be provided by telephone or facsimile. Bid files may be examined during normal working hours by appointment. Bid tabulations are available on the website at: <http://www.das.state.ne.us/materiel/purchasing/bidtabs.htm>

**PERFORMANCE AND DEFAULT-** The State reserves the right to require a performance bond from the successful bidder, as provided by law, without expense to the State. Otherwise, in case of default of the contractor, the State may procure the articles from other sources and hold the contractor responsible for any excess cost occasioned thereby.

**IN-STATE PREFERENCE-** A resident bidder shall be allowed a preference against a nonresident from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract.

**NONDISCRIMINATION-** The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, to be employed in the performance of such contracts, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin. (State Statute Sections 48-1101 through 48-1125) The bidder guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Invitation to Bid.

**TAXES-** Purchases made by the State of Nebraska are exempt from the payment of Federal Excise Taxes, and exemption certificates will be furnished on request. State and local taxes are exempt by State Statute Section 77-2704 (l) (m) R.R.S. 1943 and must not be included in the bid prices. Exemption by statute precludes the furnishing of State exemption certificates.

**DRUG POLICY -** Bidder certifies that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

**GRIEVANCE AND PROTEST-** Grievance and protest procedure is available by contacting the buyer. Protest must be filed within ten (10) days of award.

**NE ACCESS TECHNOLOGY STANDARDS-** Vendor agrees to ensure compliance with Nebraska Access Technology Standards. See website at:

<http://www.nitc.state.ne.us/standards/accessibility/>

Revised: 02/2004

**PARTICIPATING ADDENDUM  
AMENDMENT FOUR**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

Pitney Bowes Inc.

Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

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1. Scope: This addendum covers the Mail Room Equipment, Services and Support led by the State of Arizona for use by state agencies and other entities located in the Participating **State/Entity** authorized by that state's statutes to utilize **state/entity** contracts.

2. Participation: Use of specific WSCA-NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

Contractor may extend the Contract to political subdivisions conditioned upon the honoring of the prices charged to the State of Nebraska ("State" or "Nebraska"). Terms and conditions of the Contract must be met by political subdivisions. Under no circumstances shall the State be contractually obligated or liable for any purchases by political subdivisions or other public entities not authorized by Neb. Rev. Stat. § 81-145, listed as "all officers of the state, departments, bureaus, boards, commissions, councils, and institutions receiving legislative appropriations."

3. Participating State Modifications or Additions to Master Agreement:

(These modifications or additions apply only to actions and relationships within the Participating Entity.)

**Modifications/Additions**

- 3.1 Software license terms and conditions shall be mutually agreed upon in writing by the purchasing entity's authorized individual and Pitney Bowes Inc. List of Software Licenses offered under this participating addendum are attached hereto as Attachment A.
- 3.2 All purchasing entities requiring the use of a Postage Meter will comply with all United States Postal Service regulations and meter terms and conditions applicable to the rental and use of postage meters supplied under this participating addendum as provided by the Contractor is attached hereto as Attachment B.

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**3.3 TAXES** of the Standard Terms and Conditions shall read as follows:

The State of Nebraska is exempt from the obligation to pay federal excise taxes; it is further exempt by state law, Neb. Rev. Stat § 2704.15 from the obligation to pay sales and use taxes. Taxes must not be included in the bid prices. Exemption by statute precludes the obligation to furnish a State of Nebraska exemption certificate. Copies of exemption certificates may be attached hereto as a courtesy. Eligible entities other than the State agencies, departments and facilities shall pay applicable taxes as required by state law unless an exemption certificate is provided to the Contractor.

**3.4 DEFAULT AND REMEDIES** of the Standard Terms and Conditions shall be amended as follows:

To the extent permitted by law, any of the following events shall constitute cause for Nebraska to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements 2. A material breach of any term or condition of this contract. Nebraska shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. If the default remains, after Contractor has been provided the opportunity to cure, Nebraska may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions; 3. Suspend Contractor from receiving future proposal solicitations.

**3.5 REPORTS** of the Standard Terms and Conditions shall contain additional language as follows:

The Contractor shall also provide to the State of Nebraska primary contact person quarterly utilization reports containing at a minimum the following information pertaining to State of Nebraska Utilization: (a) purchase order number; (b) description; (c) quantity; and (d) price. These reports will be provided in Excel format and sent via email on a quarterly basis as follows:

Period End	Report Due
December 31	January 31
March 31	April 30
June 30	July 31

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September 30

October 31

- 3.6 DELIVERY OF GOODS shall be added as follows:  
No payment shall be made for any Products or Services until the Purchasing Entity has accepted the Products or Services. The Purchasing Entity will make every effort to notify the Contractor of non-acceptance within fifteen (15) days of delivery of a Product or Service; failing which the Product or Service shall be deemed accepted by the Purchasing Entity.
- 3.7 WARRANTY of the Standard Terms and Conditions shall contain additional language as follows:  
The Contractor will provide a copy of the manufacturer's warranty to the State of Nebraska upon signature of the participating addendum.
- 3.8 PROMPT PAYMENT of the Standard Terms and Conditions shall read as follows:  
The State of Nebraska will make payments in strict accordance with the Nebraska Prompt Payment Act, Neb. Rev. Stat. § 81-2401 et seq., as described in Neb. Rev. Stat. § 81-2403 of the Act. Interest charges may be assessed for late payments in accordance with § 81-2404 of the Act. Payments are due upon receipt of an undisputed invoice, merchandise or service, whichever is later, and payable in accordance with the Act unless otherwise specified in a Transaction Document.
- 3.9 RECORDS ADMINISTRATION AND AUDIT OF RECORDS of the Standard Terms and Conditions shall be amended to read as follows:  
All Contractor books, records and documents relating to work performed or monies received under the contract shall be subject to audit at any reasonable time upon the provision of reasonable written notice by the State. These records shall be maintained for a period of five (5) full years from the date of final payment, or until all issues related to an audit, litigation or other actions are resolved, whichever is longer. All records shall be maintained in accordance with generally accepted accounting principles.

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In addition to, and in no way in limitation of any obligation in the contract, the Contractor shall agree that it will be held liable for any State audit exceptions, and shall return to the State all verified overpayments made by the State under the contract for which an exception has been taken or payments which have been disallowed because of such an exception. The Contractor agrees to correct immediately any material weakness or condition reported to the State in the course of an audit.

**3.10 LIABILITY INSURANCE** of the Standard Terms and Conditions shall be amended to read as follows:

The Contractor shall not commence any work under this contract until he or she has obtained all the insurance required hereunder and such insurance has been received and approved by the State. If Contractor will be utilizing any subcontractors, the Contractor is responsible for obtaining the certificate(s) of insurance required herein under from any and all subcontractor(s). Contractor is also responsible for ensuring subcontractor(s) maintain the insurance required until completion of the contract requirements. The Contractor shall not allow any subcontractor to commence work on his or her subcontract until all similar insurance required of the subcontractor has been obtained and approved by the Contractor. Approval of the insurance by the State shall not limit, relieve or decrease the liability of the contractor hereunder.

If by the terms of any insurance a mandatory deductible is required, or if the Contractor elects to increase the mandatory deductible amount, the Contractor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

**A. WORKERS' COMPENSATION INSURANCE**

The Contractor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contractors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the contractor shall require the subcontractor similarly to provide Workers' Compensation and Employer's

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Liability Insurance for all of the subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. This policy shall include a waiver or subrogation in favor of the State. The amounts of such insurance shall not be less than the limits stated hereinafter.

**B. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL  
AUTOMOBILE LIABILITY INSURANCE**

The Contractor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Contractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, vicarious liability for the acts of independent contractors which may arise from operations under this contract, whether such operation be by the Contractor or by anyone directly employed by the Contractor. The Contractor shall require a subcontractor, when applicable, similarly to provide and maintain Commercial General Liability Insurance and Commercial Automobile Liability Insurance.

The amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an occurrence basis, and provide Premises / Operations, Products/Completed Operations, vicarious liability for the acts of independent contractors, Personal Injury and Contractual Liability coverage. The policy shall include the State, and others as required by the contract Documents, as an Additional Insured. This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered excess and non-contributory. The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned and Hired vehicles.

**C. INSURANCE COVERAGE AMOUNTS REQUIRED**

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1. WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY

Coverage A	Statutory
Coverage B	
Bodily Injury by Accident	\$100,000 each accident
Bodily Injury by Disease	\$500,000 policy limit
Bodily Injury by Disease	\$100,000 for each employee
  
2. COMMERCIAL GENERAL LIABILITY

General Aggregate	\$2,000,000
Products/Completed Operations Aggregate	\$2,000,000
Personal/Advertising Injury	\$1,000,000 any one person
Bodily Injury/Property Damage	\$1,000,000 per occurrence
Fire Damage	\$50,000 any one fire
Medical Payments	\$5,000 any one person
  
3. COMMERCIAL AUTOMOBILE LIABILITY

Bodily Injury/Property Damage	\$1,000,000 combined single limit
-------------------------------	-----------------------------------
  
4. UMBRELLA/EXCESS LIABILITY

Over Primary Insurance	\$1,000,000 per occurrence
------------------------	----------------------------

**D. EVIDENCE OF COVERAGE**

The Contractor should furnish the State, with their proposal response, a certificate of insurance coverage complying with the above requirements to the attention of the Buyer, Administrative Services, State Purchasing Bureau, 1526 K St. Suite 130 Lincoln, NE 68508 (facsimile 402-471-2089). These certificates or the cover sheet shall reference the contract number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expirations and amounts and types of coverage afforded. If the State is damaged by the failure of the contractor to maintain such insurance, then the contractor shall be responsible for all reasonable costs properly attributable thereto.

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Notice of cancellation of any required insurance policy must be submitted to Administrative Services Risk Management when issued and a new coverage certificate of insurance shall be submitted immediately to ensure no break in coverage.

**3.11 DRUG POLICY shall be added as follows:**

Drug Policy: Contractor certifies, by signing this agreement that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State of Nebraska.

**3.12 NEW EMPLOYEE WORK ELIGIBILITY STATUS shall be added as follows:**

The Contractor is required and hereby agrees to use federal immigration verification system to determine the work eligibility status of new employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C.1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee.

**3.13 IN STATE PREFERENCE**

A resident bidder shall be allowed a preference against a nonresident from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract.

**3.14 NONDISCRIMINATION**

The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or

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applicant for employment, to be employed in the performance of such contracts, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin. (State Statute Sections 48-1101 through 48-1125), The bidder guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Invitation to Bid.

**3.15 NE ACCESS TECHNOLOGY STANDARDS**

Vendor agrees to ensure compliance with Nebraska Access Technology Standards. Should such compliance become a requirement for the products provided by the Contractor to the State, the Contractor will upon prior written approval from the State of Nebraska Purchasing Bureau make every attempt to comply and accommodate via internal solutions or external vendors at the State's expense. See website at: <http://www.nitc.state.ne.us/standards/2-101.html>

**3.16 LIMITATION OF LIABILITY shall be added as follows:**

It is understood by the parties that in the State of Nebraska's opinion, any limitation on the contractor's liability is unconstitutional under the Nebraska State Constitution, Article XIII, Section 3 and it is further the opinion of the State of Nebraska that any limitation of liability shall not be binding on the State of Nebraska despite inclusion of such language in documents supplied with the Contractor's bid or in the final contract.

**3.17 EARLY TERMINATION**

The contract may be terminated as follows:

The State and the Contractor, by mutual written agreement, may terminate this Participating Addendum at any time.

- A. The State, in its sole discretion, may terminate this Participating Addendum for any reason upon 30 days written notice to the Contractor. Such termination shall not relieve the Contractor of warranty or other service obligations incurred under the terms of the contract. In the event of cancellation the Contractor shall be entitled to payment, determined on a pro rata basis, for products or services

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satisfactorily performed or provided.

B. The State may terminate the contract immediately for the following reasons:

1. If directed to do so by statute;
2. Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business;
3. A trustee or receiver of the Contractor or of any substantial part of the Contractor's assets has been appointed by a court;
4. Fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Contractor, its employees, officers, directors or shareholders;
5. An involuntary proceeding has been commenced by any party against the Contractor under any one of the chapter of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) days; or (ii) the Contractor has consented, either expressly or by operation of law, to the entry of an order for relief; or (iii) the Contractor has been decreed or adjudged a debtor);
6. A voluntary petition has been filed by the Contractor under any of the chapters of Title 11 of the United States Code;
7. Contractor intentionally discloses confidential information;
8. Contractor has or announces it will discontinue support of the deliverable;
9. Second or subsequent documented "significant vendor performance report" form deemed valid by the State Purchasing Bureau and not cured.

In the event the Participating Addendum is terminated, any underlying leases shall remain in full force and effect for the duration of their remaining term, subject to the termination provisions contained within such lease.

**3.18 FUNDING OUT CLAUSE OR LOSS OF APPROPRIATIONS**

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The State may terminate the contract, in whole or in part, in the event funding is no longer available. The State's obligation to pay amounts due for fiscal years following the current fiscal year is contingent upon legislative appropriation of funds for the contract. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal years for which such funds are not appropriated. The State will give the Contractor written notice thirty (30) days prior to the effective date of any termination, and advise the Contractor of the location (address and room number) of any related equipment. All obligations of the State to make payments after the termination date will cease and all interest of the State in any related equipment will terminate. The Contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Contractor be paid for a loss of anticipated profit.

4. Lease Agreements: Equipment Lease and Rental Agreements are authorized in accordance with the terms of WSCA/NASPO Master Price Agreement number: ADSPO11-00000411-7. Attachment C reflects the lease and/or rental options Participating State/Entity has agreed to use.
5. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name	Arthur E Adams, Jr. Director State and Local Contracts
Address	Pitney Bowes, Inc. 1 Elmcroft Rd. Stamford, CT 06926
Telephone	(203) 351-7866
Fax	(203) 460-3827
E-mail	art.adams@pb.com

Contractor – Government Channel Manager

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Name	Bill Walter
Address	Pitney Bowes, Inc. 1 Elmcroft Rd. Stamford, CT 06926
Telephone	480-206-2984
Fax	203-460-3827
E-mail	<a href="mailto:bill.walter@pb.com">bill.walter@pb.com</a>

Participating Entity

Name	Annette Walton, Buyer, State of Nebraska, State Purchasing Bureau
Address	1526 K St. Suite 130 Lincoln, NE 68508
Telephone	402-471-8889
Fax	402-471-2089
E-mail	<a href="mailto:annette.walton@nebraska.gov">annette.walton@nebraska.gov</a>

6. Subcontractors: All Pitney Bowes, Inc. and resellers authorized in the State of Nebraska, as shown on the dedicated Pitney Bowes, Inc. website, are approved to provide sales and service support to participants in the NASPO Master Price Agreement. The Pitney Bowes, Inc. dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
  
7. Purchase Order Instructions: All orders should contain the following (1) Mandatory Language "PO is subject to WSCA/NASPO Contract # ADSPO11-00000411-7" (2) Your Name, Address, Contact, & Phone Number. Orders can be made out to either (a) Pitney Bowes, or (b) to an AUTHORIZED reseller depending upon the preference of the Participating State or other participating legal entity.
  
8. Price Agreement Number:

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All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: **13578 OC** and the Lead State price agreement number: ADSPO11-00000411-7.

9. Compliance with reporting requirements of the "American Recovery and Reinvestment Act of 2009" ("ARRA"): If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements as currently defined in Federal Register Vol 74 #61, Pages 14824-14829 (or subsequent changes or modifications to these requirements as published by the Federal OMB). Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide the required report to the ordering entity with the invoice presented to the ordering entity for payment. The contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.
10. Individual Customer:  
Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

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This Participating Addendum (13578 OC) and the Master Price Agreement (number ADSPO11-00000411-7 - administered by the State of Arizona) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

**11. Changes: Adding lines:**

<b>Line#</b>	<b>Description</b>	<b>Estimated Qty</b>	<b>UOM</b>	<b>Unit Price</b>
49	Rental Equipment (Month to Month)	5,000.0000	\$	1
50	Purchased Equipment	5,000.0000	\$	1
51	Supplies	5,000.0000	\$	1
52	Maintenance	5,000.0000	\$	1
53	Software	5,000.0000	\$	1
54	Postage Meter Rental	5,000.0000	\$	1

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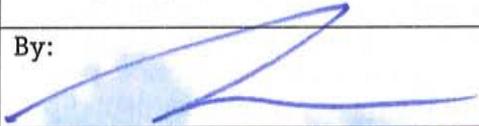
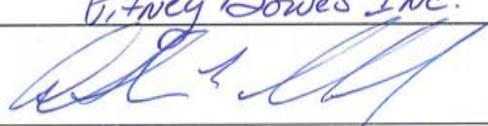
State of Nebraska

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IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of Nebraska	Contractor: <i>Pitney Bowes Inc.</i>
By: 	By: 
Name: Bo Botelho	Name: <i>Arthur E. Adams Jr.</i>
Title: AS Material Administrator	Title: <i>Director, STATE AND LOCAL CONTRACTS</i>
Date: <i>11-3-14</i>	Date: <i>9/26/2014</i>

For questions on executing a participating addendum, please contact:

WSCA-NASPO

Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	<a href="mailto:thay@wsca-naspo.org">thay@wsca-naspo.org</a>

**[Please email fully executed PDF copy of this document to  
[PA@wsca-naspo.org](mailto:PA@wsca-naspo.org) to support documentation of participation and  
posting in appropriate data bases]**

# STATE OF NEBRASKA CONTRACT AWARD

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508  
OR  
P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-6500  
Fax: (402) 471-2089

PAGE 1 of 6	ORDER DATE 10/02/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS: PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CONNECTICUT 06926-0700	

**CONTRACT NUMBER**  
**13578 OC**

AN AWARD HAS BEEN MADE TO THE VENDOR NAMED ABOVE FOR THE FURNISHING OF EQUIPMENT, MATERIAL, OR SUPPLIES AS LISTED BELOW FOR THE PERIOD:

**OCTOBER 12, 2014 THROUGH OCTOBER 11, 2016**

NO ACTION ON THE PART OF THE VENDOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE EQUIPMENT OR SUPPLIES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE EQUIPMENT OR SUPPLIES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR ITEMS FROM OTHER SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE VENDOR AND THE STATE OF NEBRASKA.

Originally awarded from WSCA Contract ADSPO11-00000411-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period October 12, 2014 through October 11, 2016.

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, contact Annette Walton, State Purchasing Bureau at 402-471-8889.

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The WSCA/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The WSCA/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Bill Walter, Government Chanel Manager  
Pitney Bowes West Region  
Phone: 480-206-2984  
Fax: 203-460-3827  
E-Mail: bill.walter@pb.com

Vendor Contact: Government Customer Support  
1313 North Atlantic Ste 300  
Spokane, WA 99201  
Phone: 800-288-2357  
Fax: 203-617-6470  
E-Mail: governmentcustomersupport@pb.com

*Annette Walton* 10/15/14 10-16-14  
BUYER  
10-17-14  
MATERIEL ADMINISTRATOR

# STATE OF NEBRASKA CONTRACT AWARD

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

OR  
P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-6500  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 2 of 6	ORDER DATE 10/02/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Vendor Contact: Michael Fischbach, Major Account Sales Director  
Pitney Bowes  
Phone: 952-374-9255  
E-Mail: Michael.fischbach@pb.com

This is the second renewal of the contract as amended. (djo 10/02/14)

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
1	601-0, 4 PT EZ SEAL SEALING SOLUTION	150.0000	EA	40.7900
2	601-7, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	5.9400
3	601-9M, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	15.2900
4	603-1 EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
5	603-2 EZ SEAL SEALING SOLUTION TAPE	150.0000	EA	32.2900
6	604-1, 32 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
7	604-2, 12 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	41.6400
8	605-0, 5 GAL EZ SEAL SEALING SOLUTION	150.0000	EA	73.0900
9	607-0, 50 EZ SEAL SEALING SOLUTION	150.0000	EA	450.4900
10	608-0, 1/2 EZ SEAL SEALING SOLUTION	150.0000	EA	50.1400
11	610-7 POSTAGE TAPE ROLLS	150.0000	EA	60.3400
12	612-0 POSTAGE METER TAPE	150.0000	EA	33.1400
13	612-7 POSTAGE METER TAPE	150.0000	EA	33.1400
14	612-9	150.0000	EA	12.7400

  
BUYER INITIALS

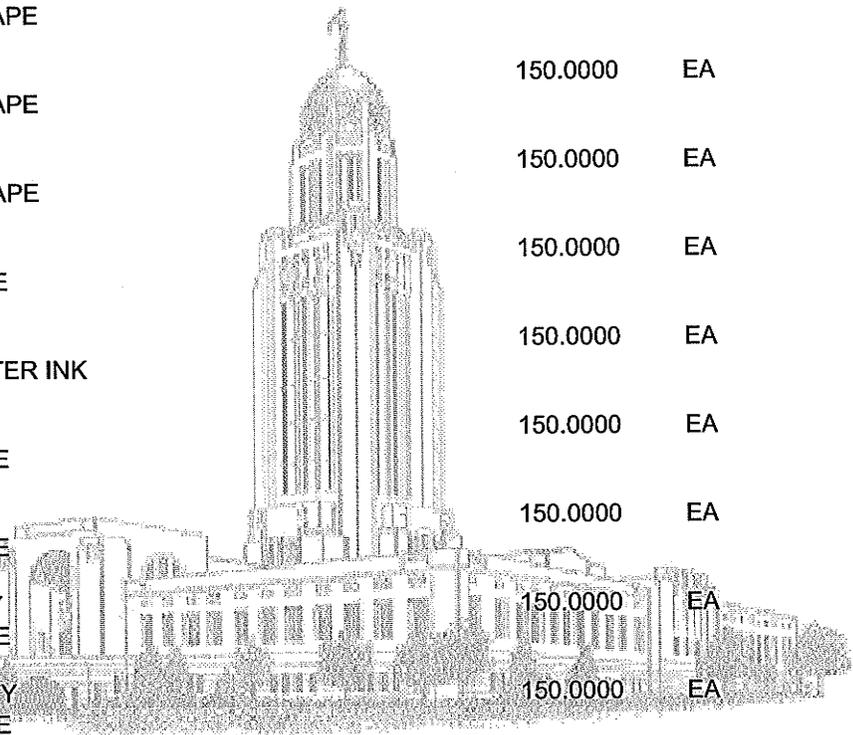
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**CONTRACT NUMBER**  
**13578 OC**

PAGE 3 of 6	ORDER DATE 10/02/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
	POSTAGE TAPE SHEETS			
15	620-9 POSTAGE TAPE SHEETS	150.0000	EA	33.1400
16	625-0 POSTAGE METER TAPE	150.0000	EA	39.0900
17	627-2 POSTAGE METER TAPE	150.0000	EA	51.8400
18	627-8 POSTAGE METER TAPE	150.0000	EA	70.5400
19	621-1 RED INK CARTRIDGE	150.0000	EA	87.5400
20	765-0 PITNEY BOWES METER INK	150.0000	EA	80.7400
21	765-3 RED INK CARTRIDGE	150.0000	EA	80.7400
22	765-9 RED INK CARTRIDGE	150.0000	EA	65.4400
23	766-8, 1-5 QUANTITY RED INK CARTRIDGE	150.0000	EA	141.9400
24	766-8, 6-11 QUANTITY RED INK CARTRIDGE	150.0000	EA	133.5900
25	766-8, 12-14 QUANTITY RED INK CARTRIDGE	150.0000	EA	125.2400
26	767-8, +25 QUANTITY RED INK CARTRIDGE	150.0000	EA	116.8900
27	767-S POST PERFECT RIBBON CASSETTE	150.0000	EA	53.5400
28	768-1 BLACK INK CARTRIDGE	150.0000	EA	140.2400
29	768-2 RED FLOURESCENT INK CARTRIDGE	150.0000	EA	152.9900



*AW*  
 BUYER INITIALS

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PAGE 4 of 6	ORDER DATE 10/02/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
30	768-3 TAGGER INK FOR MACHINE SERIES	150.0000	EA	55.2400
31	769-0 RED INK CARTRIDGE	150.0000	EA	36.5400
32	769-3 RED INK CARTRIDGE	150.0000	EA	97.7400
33	772-1 DM INFINITY SERIES BLACK INK	150.0000	EA	174.4600
34	772-2 DM INFINITY SERIES BLACK INK	150.0000	EA	331.4900
35	793-5 RED INK CARTRIDGE, FOR MACHINE	150.0000	EA	61.1900
36	797-0 PITNEY BOWES MAILSTATION RED	150.0000	EA	42.4900
37	797-M MAILSTATION 2 (K7M0) RED INK	150.0000	EA	46.7400
38	613-H SELF-ADHESIVE POSTAGE TAPE	150.0000	EA	80.7400
39	610-R GUMMED POSTAGE TAPE ROLLS	150.0000	EA	59.4900
40	787-0 CONNECT+RED FLUORESCENT INK	150.0000	EA	84.9900
41	787-8 CONNECT+RED FLUORESCENT INK	150.0000	EA	101.9900
42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R CONNECT+RED FLUORESCENT PRINT	150.0000	EA	76.4900
44	787-3 CONNECT+BLACK INK CARTRIDGE	150.0000	EA	50.9900

  
BUYER INITIALS

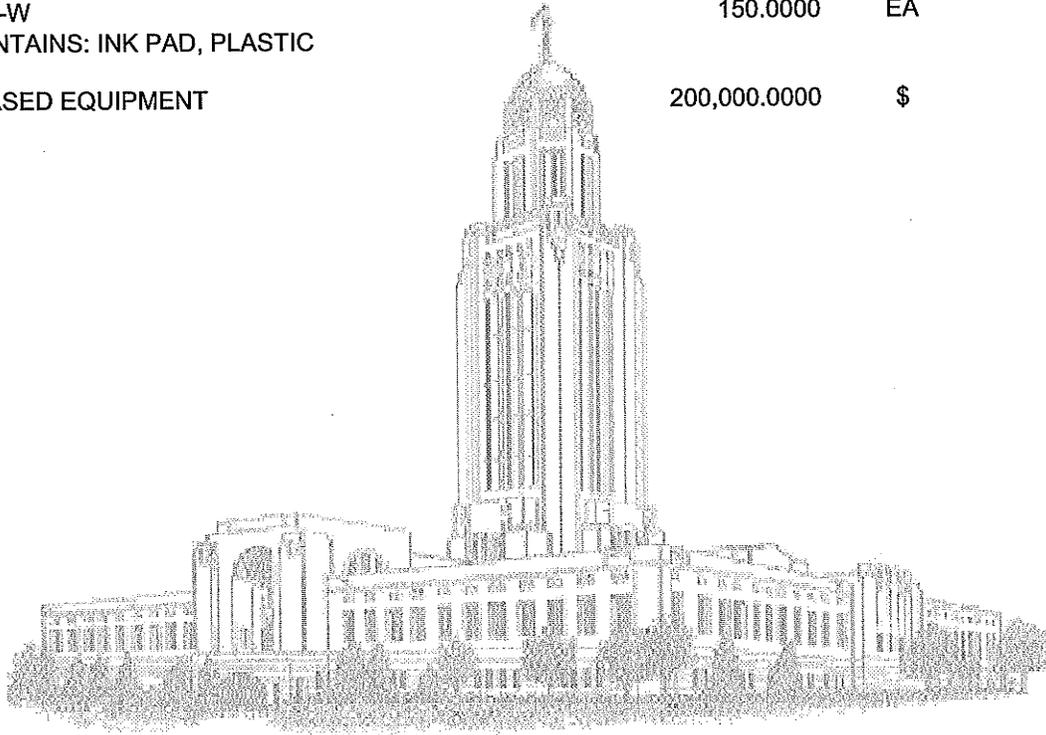
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PAGE 5 of 6		ORDER DATE 10/02/14	
BUSINESS UNIT 9000		BUYER ANNETTE WALTON (AS)	
VENDOR NUMBER: 2065321			

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
45	78P-K CONNECT+BLACK INK CARTRIDGE	150.0000	EA	101.9900
46	78P-B CONNECT+BLACK PRINT HEAD	150.0000	EA	76.4900
47	79P-W CONTAINS: INK PAD, PLASTIC	150.0000	EA	8.4900
48	LEASED EQUIPMENT	200,000.0000	\$	1.0000



*AW*  
 BUYER INITIALS

## STANDARD CONDITIONS AND TERMS OF BID SOLICITATION AND OFFER Invitations to Bid and Contract Awards

It is the responsibility of the bidder to check the website for all information relevant to this solicitation to include addenda and/or amendments issued prior to the opening date. Website address: <http://www.das.state.ne.us/materiel/purchasing/purchasing.htm>

**SCOPE-** These standard conditions and terms of bid solicitation and acceptance apply in like force to this inquiry and to any subsequent contract resulting therefrom.

**PRICES-** Prices quoted shall be net, including transportation and delivery charges fully prepaid by the bidder, F.O.B. destination named in the Invitation to Bid. No additional charges will be allowed for packing, packages or partial delivery costs. When an arithmetic error has been made in the extended total, the unit price will govern.

**EXECUTION-** Bids must be signed in ink by the bidder on the State of Nebraska's Invitation to Bid form. All bids must be typewritten or in ink on the State of Nebraska's Invitation to Bid form. Erasures and alterations must be initiated by the bidder in ink. No telephone or voice bids will be accepted. Failure to comply with these provisions may result in the rejection of the bid.

**FACSIMILE DOCUMENTS-** The State Purchasing Bureau will only accept facsimile responses to Invitations to Bid on bids under \$25,000 and up to ten (10) pages. However, two party sealed bids containing facsimile pages are acceptable. No direct facsimile solicitation responses will be accepted for a commodity contract.

**VALID BID TIME-** Bids shall be firm for a minimum of sixty (60) calendar days after the opening date, unless otherwise stipulated by either party in the Invitation to Bid.

**DISCOUNTS-** Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the bid. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

**PAYMENT-** Payment will be made by the responsible agency in conjunction with the State of Nebraska Prompt Payment Act 81-2401 through 2408. The State may request that payment be made electronically instead of by state warrant.

**COLLUSIVE BIDDING-** The bidder guarantees that the prices quoted have been arrived at without collusion with other eligible bidders and without effort to preclude the State of Nebraska from obtaining the lowest possible competitive price.

**LUMP SUM OR ALL OR NONE BIDS-** The State reserves the right to purchase item-by-item, by groups or as a total when the State may benefit by so doing. Bidders may submit a bid on an "all or none" or "lump sum" basis but should also submit a bid on an item-by-item basis. The term "all or none" means a conditional bid which requires the purchase of all items on which bids are offered and bidder declines to accept award on individual items; a "lump sum" bid is one in which the bidder offers a lower price than the sum of the individual bids if all items are purchased but agrees to deliver individual items at the prices quoted.

**SPECIFICATIONS-** Any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for reference and not intended to limit competition, but will be used as the standard by which equivalent material offered will be judged. The State Purchasing Director will be the sole judge of equivalency. The bidder may offer any brand which meets or exceeds the specification. When a specific product is required, the Invitation to Bid will so state. Any item bid is to be the latest current model under standard production at the time of order. No used or refurbished equipment will be accepted, unless otherwise stated.

**ALTERNATE/EQUIVALENT BIDS-** Bidder may offer bids which are at variance from the express specifications of the Invitation to Bid. The State reserves the right to consider and accept such bids if, in the judgement of the State Purchasing Director, the bid will result in goods and/or services equivalent to or better than those which would be supplied in the original bid specifications. Bidders must indicate on the Invitation to Bid the manufacturer's name, number and shall submit with their bid, sketches, descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. Bids which do not comply with these requirements are subject to rejection. In the absence of any stated deviation or exception, the bid will be accepted as in strict compliance with all terms, conditions and specifications, and the bidder shall be held liable therefore.

**SAMPLES-** When requested, samples shall be furnished at the bidders expense prior to the opening of the bid, unless otherwise specified. Each sample must be labeled clearly and identify the bidders name, the Invitation to Bid number and the item number. Samples submitted must be representative of the commodities or equipment which would be delivered if awarded the bid. The State of Nebraska reserves the right to request samples even though this may not have been set forth in the Invitation to Bid. Samples not destroyed in testing will be returned at bidders expense, if requested, or will be donated to a public institution.

**RECYCLING-** Preference will be given to items which are manufactured or produced from recycled material or which can be readily reused or recycled after their normal use as per State Statute Section 81-15,159.

**LATE BIDS-** All bids will be time and date stamped upon receipt by the State Purchasing Bureau, and this shall be the official time and date of receipt. Bids received after the time of the bid opening will be considered late bids and will be returned to the bidder unopened. The State Purchasing Bureau is not responsible for late bids or lost requests due to mail service inadequacies, traffic or other similar reasons.

**BID OPENING-** Openings shall be public on the date and time specified on the Invitation to Bid form. It is the bidder's responsibility to assure the bid is delivered at the designated date, time and place of the bid opening. Telephone bids are not acceptable. A bid may not be altered after opening of the bids.

**NO BID-** If not submitting a bid, respond by returning the Invitation to Bid form explaining the reason in the space provided. Failure to respond to an Invitation to Bid may be cause for the removal of the bidder's name from the mailing list. NOTE: To qualify as a respondent, bidder must submit a "NO BID" and it must be received no later than the stated bid opening date and time.

**AWARD-** All purchases, leases, or contracts which are based on competitive bids will be awarded to the lowest responsible bidder, determined according to the provisions of State Statute Section 81-161, R.R.S. 1943. The State reserves the right to reject any or all bids, wholly or in part and to waive any deviations or errors that are not material, do not invalidate the legitimacy of the bid, and do not improve the bidders competitive position. All awards will be made in a manner deemed in the best interest of the State.

**BID TABULATIONS-** Tabulations will be furnished upon written request. A self-addressed, stamped envelope which must include the agency and solicitation number must be enclosed. Bid tabulations will not be provided by telephone or facsimile. Bid files may be examined during normal working hours by appointment. Bid tabulations are available on the website at: <http://www.das.state.ne.us/materiel/purchasing/bidtabs.htm>

**PERFORMANCE AND DEFAULT-** The State reserves the right to require a performance bond from the successful bidder, as provided by law, without expense to the State. Otherwise, in case of default of the contractor, the State may procure the articles from other sources and hold the contractor responsible for any excess cost occasioned thereby.

**IN-STATE PREFERENCE-** A resident bidder shall be allowed a preference against a nonresident from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract.

**NONDISCRIMINATION-** The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, to be employed in the performance of such contracts, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin. (State Statute Sections 48-1101 through 48-1125) The bidder guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Invitation to Bid.

**TAXES-** Purchases made by the State of Nebraska are exempt from the payment of Federal Excise Taxes, and exemption certificates will be furnished on request. State and local taxes are exempt by State Statute Section 77-2704 (l) (m) R.R.S. 1943 and must not be included in the bid prices. Exemption by statute precludes the furnishing of State exemption certificates.

**DRUG POLICY -** Bidder certifies that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

**GRIEVANCE AND PROTEST-** Grievance and protest procedure is available by contacting the buyer. Protest must be filed within ten (10) days of award.

**NE ACCESS TECHNOLOGY STANDARDS-** Vendor agrees to ensure compliance with Nebraska Access Technology Standards. See website at:

<http://www.nitc.state.ne.us/standards/accessibility/>

Revised: 02/2004

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

Pitney Bowes Inc.

Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 1 of 14

1. **Scope:** This addendum covers the Mail Room Equipment, Services and Support led by the State of Arizona for use by state agencies and other entities located in the Participating **State/Entity** authorized by that state's statutes to utilize **state/entity** contracts.

2. **Participation:** Use of specific WSCA-NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

Contractor may extend the Contract to political subdivisions conditioned upon the honoring of the prices charged to the State of Nebraska ("State" or "Nebraska"). Terms and conditions of the Contract must be met by political subdivisions. Under no circumstances shall the State be contractually obligated or liable for any purchases by political subdivisions or other public entities not authorized by Neb. Rev. Stat. § 81-145, listed as "all officers of the state, departments, bureaus, boards, commissions, councils, and institutions receiving legislative appropriations."

**3. Participating State Modifications or Additions to Master Agreement:**

(These modifications or additions apply only to actions and relationships within the Participating Entity.)

**Modifications/Additions**

October 12, 2014 through October 11, 2016

3.1 Software license terms and conditions shall be mutually agreed upon in writing by the purchasing entity's authorized individual and Pitney Bowes Inc. List of Software Licenses offered under this participating addendum are attached hereto as Attachment A.

3.2 All purchasing entities requiring the use of a Postage Meter will comply with all United States Postal Service regulations and meter terms and conditions applicable to the

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

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**MASTER AGREEMENT**

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Participating State Contract Number 13578 OC

Page 2 of 14

rental and use of postage meters supplied under this participating addendum as provided by the Contractor is attached hereto as Attachment B.

**3.3 TAXES of the Standard Terms and Conditions shall read as follows:**

The State of Nebraska is exempt from the obligation to pay federal excise taxes; it is further exempt by state law, Neb. Rev. Stat § 2704.15 from the obligation to pay sales and use taxes. Taxes must not be included in the bid prices. Exemption by statute precludes the obligation to furnish a State of Nebraska exemption certificate. Copies of exemption certificates may be attached hereto as a courtesy. Eligible entities other than the State agencies, departments and facilities shall pay applicable taxes as required by state law unless an exemption certificate is provided to the Contractor.

**3.4 DEFAULT AND REMEDIES of the Standard Terms and Conditions shall be amended as follows:**

To the extent permitted by law, any of the following events shall constitute cause for Nebraska to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements 2. A material breach of any term or condition of this contract. Nebraska shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. If the default remains, after Contractor has been provided the opportunity to cure, Nebraska may do one or more of the following: 1. Exercise any remedy provided by law, 2. Terminate this contract and any related contracts or portions; 3. Suspend Contractor from receiving future proposal solicitations.

**3.5 REPORTS of the Standard Terms and Conditions shall contain additional language as follows:**

The Contractor shall also provide to the State of Nebraska primary contact person quarterly utilization reports containing at a minimum the following information pertaining to State of Nebraska Utilization: (a) purchase order number; (b) description; (c) quantity; and (d) price. These reports will be provided in Excel format and sent via email on a quarterly basis as follows:

Period End  
December 31

Report Due  
January 31

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
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State of Nebraska  
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Participating State Contract Number 13578 OC

Page 3 of 14

March 31  
June 30  
September 30

April 30  
July 31  
October 31

**3.6 DELIVERY OF GOODS shall be added as follows:**

No payment shall be made for any Products or Services until the Purchasing Entity has accepted the Products or Services. The Purchasing Entity will make every effort to notify the Contractor of non-acceptance within fifteen (15) days of delivery of a Product or Service, failing which the Product or Service shall be deemed accepted by the Purchasing Entity.

**3.7 WARRANTY of the Standard Terms and Conditions shall contain additional language as follows:**

The Contractor will provide a copy of the manufacturer's warranty to the State of Nebraska upon signature of the participating addendum.

**3.8 PROMPT PAYMENT of the Standard Terms and Conditions shall read as follows:**

The State of Nebraska will make payments in strict accordance with the Nebraska Prompt Payment Act, Neb. Rev. Stat. § 81-2401 et seq., as described in Neb. Rev. Stat. § 81-2403 of the Act. Interest charges may be assessed for late payments in accordance with § 81-2404 of the Act. Payments are due upon receipt of an undisputed invoice, merchandise or service, whichever is later, and payable in accordance with the Act unless otherwise specified in a Transaction Document.

**3.9 RECORDS ADMINISTRATION AND AUDIT OF RECORDS of the Standard Terms and Conditions shall be amended to read as follows:**

All Contractor books, records and documents relating to work performed or monies received under the contract shall be subject to audit at any reasonable time upon the provision of reasonable written notice by the State. These records shall be maintained for a period of five (5) full years from the date of final payment, or until all issues related to an audit, litigation or other actions are resolved, whichever is longer. All

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

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Participating State Contract Number 13578 OC

Page 4 of 14

records shall be maintained in accordance with generally accepted accounting principles.

In addition to, and in no way in limitation of any obligation in the contract, the Contractor shall agree that it will be held liable for any State audit exceptions, and shall return to the State all verified overpayments made by the State under the contract for which an exception has been taken or payments which have been disallowed because of such an exception. The Contractor agrees to correct immediately any material weakness or condition reported to the State in the course of an audit.

**3.10 LIABILITY INSURANCE** of the Standard Terms and Conditions shall be amended to read as follows:

The Contractor shall not commence any work under this contract until he or she has obtained all the insurance required hereunder and such insurance has been received and approved by the State. If Contractor will be utilizing any subcontractors, the Contractor is responsible for obtaining the certificate(s) of insurance required herein under from any and all subcontractor(s). Contractor is also responsible for ensuring subcontractor(s) maintain the insurance required until completion of the contract requirements. The Contractor shall not allow any subcontractor to commence work on his or her subcontract until all similar insurance required of the subcontractor has been obtained and approved by the Contractor. Approval of the insurance by the State shall not limit, relieve or decrease the liability of the contractor hereunder.

If by the terms of any insurance a mandatory deductible is required, or if the Contractor elects to increase the mandatory deductible amount, the Contractor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

**A. WORKERS' COMPENSATION INSURANCE**

The Contractor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

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Participating State Contract Number 13578 OC

Page 5 of 14

contractors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the contractor shall require the subcontractor similarly to provide Workers' Compensation and Employer's Liability Insurance for all of the subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. This policy shall include a waiver or subrogation in favor of the State. The amounts of such insurance shall not be less than the limits stated hereinafter.

**B. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL  
AUTOMOBILE LIABILITY INSURANCE**

The Contractor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Contractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, vicarious liability for the acts of independent contractors which may arise from operations under this contract, whether such operation be by the Contractor or by anyone directly employed by the Contractor. The Contractor shall require a subcontractor, when applicable, similarly to provide and maintain Commercial General Liability Insurance and Commercial Automobile Liability Insurance.

The amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an occurrence basis, and provide Premises / Operations, Products/Completed Operations, vicarious liability for the acts of independent contractors, Personal Injury and Contractual Liability coverage. The policy shall include the State, and others as required by the contract Documents, as an Additional Insured. This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered excess and non-contributory. The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned and Hired vehicles.

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

Pitney Bowes Inc.

Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

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**C. INSURANCE COVERAGE AMOUNTS REQUIRED**

**1. WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY**

Coverage A	Statutory
Coverage B	
Bodily Injury by Accident	\$100,000 each accident
Bodily Injury by Disease	\$500,000 policy limit
Bodily Injury by Disease	\$100,000 for each employee

**2. COMMERCIAL GENERAL LIABILITY**

General Aggregate	\$2,000,000
Products/Completed Operations Aggregate	\$2,000,000
Personal/Advertising Injury	\$1,000,000 any one person
Bodily Injury/Property Damage	\$1,000,000 per occurrence
Fire Damage	\$50,000 any one fire
Medical Payments	\$5,000 any one person

**3. COMMERCIAL AUTOMOBILE LIABILITY**

Bodily Injury/Property Damage	\$1,000,000 combined single limit
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**4. UMBRELLA/EXCESS LIABILITY**

Over Primary Insurance	\$1,000,000 per occurrence
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**D. EVIDENCE OF COVERAGE**

The Contractor should furnish the State, with their proposal response, a certificate of insurance coverage complying with the above requirements to the attention of the Buyer, Administrative Services, State Purchasing Bureau, 1526 K St. Suite 130 Lincoln, NE 68508 (facsimile 402-471-2089). These certificates or the cover sheet shall reference the contract number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expirations and amounts and types of coverage afforded. If the State is damaged by the

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

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failure of the contractor to maintain such insurance, then the contractor shall be responsible for all reasonable costs properly attributable thereto.

Notice of cancellation of any required insurance policy must be submitted to Administrative Services Risk Management when issued and a new coverage certificate of insurance shall be submitted immediately to ensure no break in coverage.

**3.11 DRUG POLICY shall be added as follows:**

Drug Policy: Contractor certifies, by signing this agreement that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State of Nebraska.

**3.12 NEW EMPLOYEE WORK ELIGIBILITY STATUS shall be added as follows:**

The Contractor is required and hereby agrees to use federal immigration verification system to determine the work eligibility status of new employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C.1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee.

**3.13 IN STATE PREFERENCE**

A resident bidder shall be allowed a preference against a nonresident from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract.

**PARTICIPATING ADDENDUM  
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**3.14 NONDISCRIMINATION**

The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, to be employed in the performance of such contracts, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin. (State Statute Sections 48-1101 through 48-1125), The bidder guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Invitation to Bid.

**3.15 NE ACCESS TECHNOLOGY STANDARDS**

Vendor agrees to ensure compliance with Nebraska Access Technology Standards. Should such compliance become a requirement for the products provided by the Contractor to the State, the Contractor will upon prior written approval from the State of Nebraska Purchasing Bureau make every attempt to comply and accommodate via internal solutions or external vendors at the State's expense. See website at: <http://www.nitc.state.ne.us/standards/2-101.html>

**3.16 LIMITATION OF LIABILITY shall be added as follows:**

It is understood by the parties that in the State of Nebraska's opinion, any limitation on the contractor's liability is unconstitutional under the Nebraska State Constitution, Article XIII, Section 3 and it is further the opinion of the State of Nebraska that any limitation of liability shall not be binding on the State of Nebraska despite inclusion of such language in documents supplied with the Contractor's bid or in the final contract.

**3.17 EARLY TERMINATION**

The contract may be terminated as follows:

The State and the Contractor, by mutual written agreement, may terminate this Participating Addendum at any time.

A. The State, in its sole discretion, may terminate this Participating Addendum for any reason upon 30 days written notice to the Contractor. Such termination shall

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

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not relieve the Contractor of warranty or other service obligations incurred under the terms of the contract. In the event of cancellation the Contractor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.

B. The State may terminate the contract immediately for the following reasons:

1. If directed to do so by statute;
2. Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business;
3. A trustee or receiver of the Contractor or of any substantial part of the Contractor's assets has been appointed by a court;
4. Fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Contractor, its employees, officers, directors or shareholders;
5. An involuntary proceeding has been commenced by any party against the Contractor under any one of the chapter of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) days; or (ii) the Contractor has consented, either expressly or by operation of law, to the entry of an order for relief; (or (iii) the Contractor has been decreed or adjudged a debtor);
6. A voluntary petition has been filed by the Contractor under any of the chapters of Title 11 of the United States Code;
7. Contractor intentionally discloses confidential information;
8. Contractor has or announces it will discontinue support of the deliverable;
9. Second or subsequent documented "significant vendor performance report" form deemed valid by the State Purchasing Bureau and not cured.

**PARTICIPATING ADDENDUM  
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In the event the Participating Addendum is terminated, any underlying leases shall remain in full force and effect for the duration of their remaining term, subject to the termination provisions contained within such lease.

**3.18 FUNDING OUT CLAUSE OR LOSS OF APPROPRIATIONS**

The State may terminate the contract, in whole or in part, in the event funding is no longer available. The State's obligation to pay amounts due for fiscal years following the current fiscal year is contingent upon legislative appropriation of funds for the contract. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal years for which such funds are not appropriated. The State will give the Contractor written notice thirty (30) days prior to the effective date of any termination, and advise the Contractor of the location (address and room number) of any related equipment. All obligations of the State to make payments after the termination date will cease and all interest of the State in any related equipment will terminate. The Contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Contractor be paid for a loss of anticipated profit.

4. Lease Agreements: Equipment Lease and Rental Agreements are authorized in accordance with the terms of WSCA/NASPO Master Price Agreement number: ADSPO11-00000411-7. Attachment C reflects the lease and/or rental options Participating State/Entity has agreed to use.

5. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name	Arthur E Adams, Jr. Director State and Local Contracts
Address	Pitney Bowes, Inc. 1 Elmcroft Rd. Stamford, CT 06926

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

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Participating State Contract Number 13578 OC

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Telephone	(203) 351-7866
Fax	(203) 460-3827
E-mail	art.adams@pb.com

**Contractor – Government Channel Manager**

Name	Bill Walter
Address	Pitney Bowes, Inc. 1 Elmcroft Rd. Stamford, CT 06926
Telephone	480-206-2984
Fax	203-460-3827
E-mail	bill.walter@pb.com

**Participating Entity**

Name	Annette Walton, Buyer, State of Nebraska, State Purchasing Bureau
Address	1526 K St. Suite 130 Lincoln, NE 68508
Telephone	402-471-8889
Fax	402-471-2089
E-mail	annette.walton@nebraska.gov

6. Subcontractors: All Pitney Bowes, Inc. and resellers authorized in the State of Nebraska, as shown on the dedicated Pitney Bowes, Inc. website, are approved to provide sales and service support to participants in the NASPO Master Price Agreement. The Pitney Bowes, Inc. dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
  
7. Purchase Order Instructions: All orders should contain the following (1) Mandatory Language "PO is subject to WSCA/NASPO Contract # ADSPO11-00000411-7" (2) Your Name, Address, Contact, & Phone Number. Orders can be

**PARTICIPATING ADDENDUM  
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made out to either (a) Pitney Bowes, or (b) to an AUTHORIZED reseller depending upon the preference of the Participating State or other participating legal entity.

8. **Price Agreement Number:**  
All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: **13578 OC** and the Lead State price agreement number: ADSPO11-00000411-7.
9. **Compliance with reporting requirements of the "American Recovery and Reinvestment Act of 2009" ("ARRA"):** If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements as currently defined in Federal Register Vol 74 #61, Pages 14824-14829 (or subsequent changes or modifications to these requirements as published by the Federal OMB). Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide the required report to the ordering entity with the invoice presented to the ordering entity for payment. The contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.
10. **Individual Customer:**  
Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

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have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum (13578 OC) and the Master Price Agreement (number ADSPO11-00000411-7 - administered by the State of Arizona) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

**11. Changes: Dates of renewal**

October 12, 2014 through October 11, 2016

**WSCA-NASPO  
COOPERATIVE PURCHASING  
ORGANIZATION, LLC**

**PARTICIPATING ADDENDUM  
RENEWAL TWO**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
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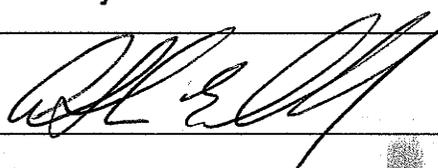
And

State of Nebraska  
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IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of Nebraska	Contractor: Pitney Bowes Inc.
By: 	By: 
Name: Bo Botelho	Name: Arthur E. Adams, Jr.
Title: AS Material Administrator	Title: Director, State and Local Contracts
Date: 10-17-14	Date: 9/26/2014

For questions on executing a participating addendum, please contact:

WSCA-NASPO	
Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	thay@wsca-naspo.org

**[Please email fully executed PDF copy of this document to  
[PA@wsca-naspo.org](mailto:PA@wsca-naspo.org) to support documentation of participation and  
posting in appropriate data bases]**

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

OR  
P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-6500  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 1 of 6	ORDER DATE 02/28/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS: PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CONNECTICUT 06926-0700	

THE CONTRACT PERIOD IS:

**OCTOBER 12, 2013 THROUGH OCTOBER 11, 2014**

THIS CONTRACT HAS BEEN AMENDED PER THE FOLLOWING INFORMATION:

NO ACTION ON THE PART OF THE VENDOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE EQUIPMENT OR SUPPLIES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE EQUIPMENT OR SUPPLIES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR ITEMS FROM OTHERS SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE VENDOR AND THE STATE OF NEBRASKA.

Originally awarded from WSCA Contract ADSPO11-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period October 12, 2013 through October 11, 2014 with the option to renew for two (2) additional one (1) year periods, per the terms, conditions and specification of the "Request for Proposal".

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, contact Annette Walton, State Purchasing Bureau at 402-471-8889.

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The WSCA/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The WSCA/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Bill Walter, Government Chanel Manager  
Pitney Bowes West Region  
Phone: 480-206-2984  
Fax: 203-460-3827  
E-Mail: bill.walter@pb.com

Vendor Contact: Government Customer Support  
1313 North Atlantic Ste 300  
Spokane, WA 99201  
Phone: 800-288-2357  
Fax: 203-617-6470  
E-Mail: governmentcustomersupport@pb.com

*Annette Walton* 3/28/14 45 3/11/14  
BUYER  
3/11/14  
MATERIEL ADMINISTRATOR

# STATE OF NEBRASKA CONTRACT AMENDMENT

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 1526 K Street, Suite 130  
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**CONTRACT NUMBER**  
**13578 OC**

PAGE 2 of 6	ORDER DATE 02/28/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Vendor Contact: Michael Fischbach, Major Account Sales Director  
 Pitney Bowes  
 Phone: 952-374-9255  
 E-Mail: Michael.fischbach@pb.com

This is the first renewal of this contract as amended. (bl 10/08/13)

AMENDMENT ONE (1) AS ATTACHED. (bl 10/21/13)

AMENDMENT TWO (2) AS ATTACHED. (bl 02/28/14)

AMENDMENT THREE (3) AS ATTACHED. (bl 02/28/14)

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
1	601-0, 4 PT EZ SEAL SEALING SOLUTION	150.0000	EA	40.7900
2	601-7, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	5.9400
3	601-9M, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	15.2900
4	603-1 EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
5	603-2 EZ SEAL SEALING SOLUTION TAPE	150.0000	EA	32.2900
6	604-1, 32 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
7	604-2, 12 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	41.6400
8	605-0, 5 GAL EZ SEAL SEALING SOLUTION	150.0000	EA	73.0900
9	607-0, 50 EZ SEAL SEALING SOLUTION	150.0000	EA	450.4900
10	608-0, 1/2 EZ SEAL SEALING SOLUTION	150.0000	EA	50.1400
11	610-7 POSTAGE TAPE ROLLS	150.0000	EA	60.3400
12	612-0 POSTAGE METER TAPE	150.0000	EA	33.1400

*AW* 2/28/14  
 BUYER INITIALS

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**CONTRACT NUMBER**  
**13578 OC**

PAGE 3 of 6	ORDER DATE 02/28/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
13	612-7 POSTAGE METER TAPE	150.0000	EA	33.1400
14	612-9 POSTAGE TAPE SHEETS	150.0000	EA	12.7400
15	620-9 POSTAGE TAPE SHEETS	150.0000	EA	33.1400
16	625-0 POSTAGE METER TAPE	150.0000	EA	39.0900
17	627-2 POSTAGE METER TAPE	150.0000	EA	51.8400
18	627-8 POSTAGE METER TAPE	150.0000	EA	70.5400
19	621-1 RED INK CARTRIDGE	150.0000	EA	87.5400
20	765-0 PITNEY BOWES METER INK	150.0000	EA	80.7400
21	765-3 RED INK CARTRIDGE	150.0000	EA	80.7400
22	765-9 RED INK CARTRIDGE	150.0000	EA	65.4400
23	766-8, 1-5 QUANTITY RED INK CARTRIDGE	150.0000	EA	141.9400
24	766-8, 6-11 QUANTITY RED INK CARTRIDGE	150.0000	EA	133.5900
25	766-8, 12-14 QUANTITY RED INK CARTRIDGE	150.0000	EA	125.2400
26	767-8, +25 QUANTITY RED INK CARTRIDGE	150.0000	EA	116.8900
27	767-S POST PERFECT RIBBON CASSETTE	150.0000	EA	53.5400

*AW* 2/28/14  
BUYER INITIALS

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**13578 OC**

PAGE 4 of 6	ORDER DATE 02/28/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
28	768-1 BLACK INK CARTRIDGE	150.0000	EA	140.2400
29	768-2 RED FLOURESCENT INK CARTRIDGE	150.0000	EA	152.9900
30	768-3 TAGGER INK FOR MACHINE SERIES	150.0000	EA	55.2400
31	769-0 RED INK CARTRIDGE	150.0000	EA	36.5400
32	769-3 RED INK CARTRIDGE	150.0000	EA	97.7400
33	772-1 DM INFINITY SERIES BLACK INK	150.0000	EA	174.4600
34	772-2 DM INFINITY SERIES BLACK INK	150.0000	EA	331.4900
35	793-5 RED INK CARTRIDGE, FOR MACHINE	150.0000	EA	61.1900
36	797-0 PITNEY BOWES MAILSTATION RED	150.0000	EA	42.4900
37	797-M MAILSTATION 2 (K7M0) RED INK	150.0000	EA	46.7400
38	613-H SELF-ADHESIVE POSTAGE TAPE	150.0000	EA	80.7400
39	610-R GUMMED POSTAGE TAPE ROLLS	150.0000	EA	59.4900
40	787-0 CONNECT+RED FLUORESCENT INK	150.0000	EA	84.9900
41	787-8 CONNECT+RED FLUORESCENT INK	150.0000	EA	101.9900
42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R	150.0000	EA	76.4900

*AW*<sup>2/28/14</sup>  
 BUYER INITIALS  
R43590/NISM0001 100590

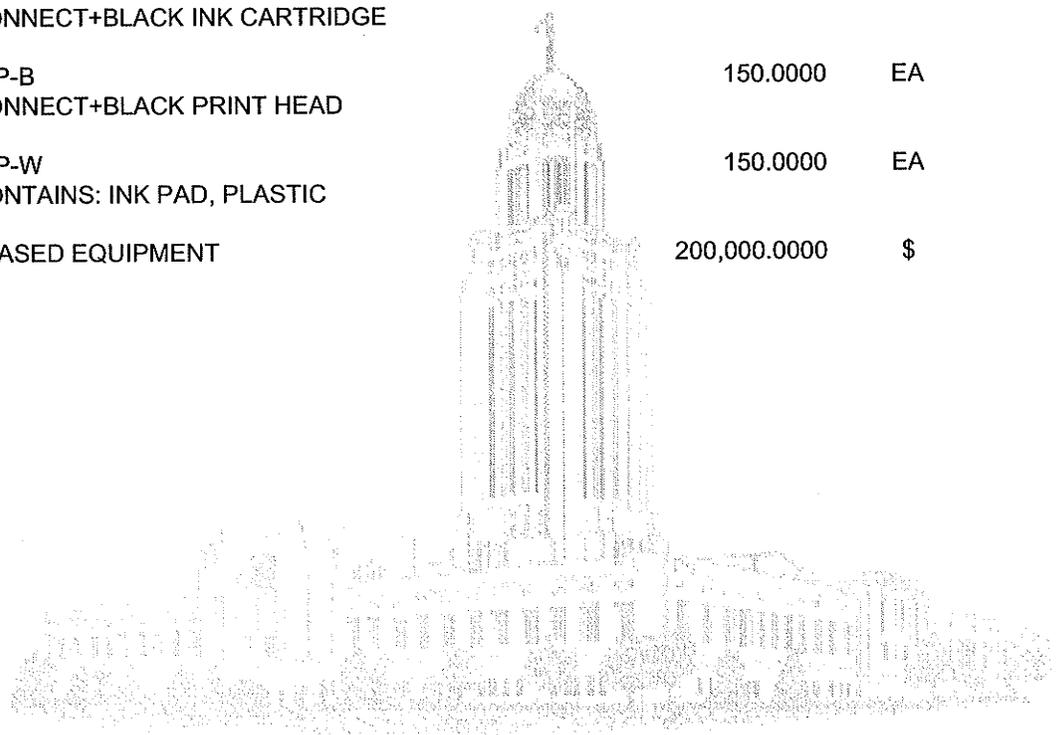
# STATE OF NEBRASKA CONTRACT AMENDMENT

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PAGE 5 of 6	ORDER DATE 02/28/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
	CONNECT+RED FLUORESCENT PRINT			
44	787-3 CONNECT+BLACK INK CARTRIDGE	150.0000	EA	50.9900
45	78P-K CONNECT+BLACK INK CARTRIDGE	150.0000	EA	101.9900
46	78P-B CONNECT+BLACK PRINT HEAD	150.0000	EA	76.4900
47	79P-W CONTAINS: INK PAD, PLASTIC	150.0000	EA	8.4900
48	LEASED EQUIPMENT	200,000.0000	\$	1.0000



*AW 2/28/14*  
 BUYER INITIALS

## STANDARD CONDITIONS AND TERMS OF BID SOLICITATION AND OFFER Invitations to Bid and Contract Awards

It is the responsibility of the bidder to check the website for all information relevant to this solicitation to include addenda and/or amendments issued prior to the opening date. Website address: <http://www.das.state.ne.us/materiel/purchasing/purchasing.htm>

**SCOPE-** These standard conditions and terms of bid solicitation and acceptance apply in like force to this inquiry and to any subsequent contract resulting therefrom.

**PRICES-** Prices quoted shall be net, including transportation and delivery charges fully prepaid by the bidder, F.O.B. destination named in the Invitation to Bid. No additional charges will be allowed for packing, packages or partial delivery costs. When an arithmetic error has been made in the extended total, the unit price will govern.

**EXECUTION-** Bids must be signed in ink by the bidder on the State of Nebraska's Invitation to Bid form. All bids must be typewritten or in ink on the State of Nebraska's Invitation to Bid form. Erasures and alterations must be initialed by the bidder in ink. No telephone or voice bids will be accepted. Failure to comply with these provisions may result in the rejection of the bid.

**FACSIMILE DOCUMENTS-** The State Purchasing Bureau will only accept facsimile responses to Invitations to Bid on bids under \$25,000 and up to ten (10) pages. However, two party sealed bids containing facsimile pages are acceptable. No direct facsimile solicitation responses will be accepted for a commodity contract.

**VALID BID TIME-** Bids shall be firm for a minimum of sixty (60) calendar days after the opening date, unless otherwise stipulated by either party in the Invitation to Bid.

**DISCOUNTS-** Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the bid. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

**PAYMENT-** Payment will be made by the responsible agency in conjunction with the State of Nebraska Prompt Payment Act 81-2401 through 2408. The State may request that payment be made electronically instead of by state warrant.

**COLLUSIVE BIDDING-** The bidder guarantees that the prices quoted have been arrived at without collusion with other eligible bidders and without effort to preclude the State of Nebraska from obtaining the lowest possible competitive price.

**LUMP SUM OR ALL OR NONE BIDS-** The State reserves the right to purchase item-by-item, by groups or as a total when the State may benefit by so doing. Bidders may submit a bid on an "all or none" or "lump sum" basis but should also submit a bid on an item-by-item basis. The term "all or none" means a conditional bid which requires the purchase of all items on which bids are offered and bidder declines to accept award on individual items; a "lump sum" bid is one in which the bidder offers a lower price than the sum of the individual bids if all items are purchased but agrees to deliver individual items at the prices quoted.

**SPECIFICATIONS-** Any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for reference and not intended to limit competition, but will be used as the standard by which equivalent material offered will be judged. The State Purchasing Director will be the sole judge of equivalency. The bidder may offer any brand which meets or exceeds the specification. When a specific product is required, the Invitation to Bid will so state. Any item bid is to be the latest current model under standard production at the time of order. No used or refurbished equipment will be accepted, unless otherwise stated.

**ALTERNATE/EQUIVALENT BIDS-** Bidder may offer bids which are at variance from the express specifications of the Invitation to Bid. The State reserves the right to consider and accept such bids if, in the judgement of the State Purchasing Director, the bid will result in goods and/or services equivalent to or better than those which would be supplied in the original bid specifications. Bidders must indicate on the Invitation to Bid the manufacturer's name, number and shall submit with their bid, sketches, descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. Bids which do not comply with these requirements are subject to rejection. In the absence of any stated deviation or exception, the bid will be accepted as in strict compliance with all terms, conditions and specifications, and the bidder shall be held liable therefore.

**SAMPLES-** When requested, samples shall be furnished at the bidders expense prior to the opening of the bid, unless otherwise specified. Each sample must be labeled clearly and identify the bidders name, the Invitation to Bid number and the item number. Samples submitted must be representative of the commodities or equipment which would be delivered if awarded the bid. The State of Nebraska reserves the right to request samples even though this may not have been set forth in the Invitation to Bid. Samples not destroyed in testing will be returned at bidders expense, if requested, or will be donated to a public institution.

**RECYCLING-** Preference will be given to items which are manufactured or produced from recycled material or which can be readily reused or recycled after their normal use as per State Statute Section 81-15,159.

**LATE BIDS-** All bids will be time and date stamped upon receipt by the State Purchasing Bureau, and this shall be the official time and date of receipt. Bids received after the time of the bid opening will be considered late bids and will be returned to the bidder unopened. The State Purchasing Bureau is not responsible for late bids or lost requests due to mail service inadequacies, traffic or other similar reasons.

**BID OPENING-** Openings shall be public on the date and time specified on the Invitation to Bid form. It is the bidder's responsibility to assure the bid is delivered at the designated date, time and place of the bid opening. Telephone bids are not acceptable. A bid may not be altered after opening of the bids.

**NO BID-** If not submitting a bid, respond by returning the Invitation to Bid form explaining the reason in the space provided. Failure to respond to an Invitation to Bid may be cause for the removal of the bidder's name from the mailing list. NOTE: To qualify as a respondent, bidder must submit a "NO BID" and it must be received no later than the stated bid opening date and time.

**AWARD-** All purchases, leases, or contracts which are based on competitive bids will be awarded to the lowest responsible bidder, determined according to the provisions of State Statute Section 81-161, R.R.S. 1943. The State reserves the right to reject any or all bids, wholly or in part and to waive any deviations or errors that are not material, do not invalidate the legitimacy of the bid and do not improve the bidders competitive position. All awards will be made in a manner deemed in the best interest of the State.

**BID TABULATIONS-** Tabulations will be furnished upon written request. A self-addressed, stamped envelope which must include the agency and solicitation number must be enclosed. Bid tabulations will not be provided by telephone or facsimile. Bid files may be examined during normal working hours by appointment. Bid tabulations are available on the website at: <http://www.das.state.ne.us/materiel/purchasing/bidtabs.htm>

**PERFORMANCE AND DEFAULT-** The State reserves the right to require a performance bond from the successful bidder, as provided by law, without expense to the State. Otherwise, in case of default of the contractor, the State may procure the articles from other sources and hold the contractor responsible for any excess cost occasioned thereby.

**IN-STATE PREFERENCE-** A resident bidder shall be allowed a preference against a nonresident from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract.

**NONDISCRIMINATION-** The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, to be employed in the performance of such contracts, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin. (State Statute Sections 48-1101 through 48-1125) The bidder guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Invitation to Bid.

**TAXES-** Purchases made by the State of Nebraska are exempt from the payment of Federal Excise Taxes, and exemption certificates will be furnished on request. State and local taxes are exempt by State Statute Section 77-2704 (l) (m) R.R.S. 1943 and must not be included in the bid prices. Exemption by statute precludes the furnishing of State exemption certificates.

**DRUG POLICY -** Bidder certifies that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

**GRIEVANCE AND PROTEST-** Grievance and protest procedure is available by contacting the buyer. Protest must be filed within ten (10) days of award.

**NE ACCESS TECHNOLOGY STANDARDS-** Vendor agrees to ensure compliance with Nebraska Access Technology Standards. See website at:

<http://www.nitc.state.ne.us/standards/accessibility/>  
Revised: 02/2004

**PARTICIPATING ADDENDUM  
AMENDMENT THREE**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

Pitney Bowes Inc.

Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska

(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

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1. Scope: This addendum covers the Mail Room Equipment, Services and Support led by the State of Arizona for use by state agencies and other entities located in the Participating **State/Entity** authorized by that state's statutes to utilize **state/entity** contracts.

2. Participation: Use of specific WSCA-NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

Contractor may extend the Contract to political subdivisions conditioned upon the honoring of the prices charged to the State of Nebraska ("State" or "Nebraska"). Terms and conditions of the Contract must be met by political subdivisions. Under no circumstances shall the State be contractually obligated or liable for any purchases by political subdivisions or other public entities not authorized by Neb. Rev. Stat. § 81-145, listed as "all officers of the state, departments, bureaus, boards, commissions, councils, and institutions receiving legislative appropriations."

3. Participating State Modifications or Additions to Master Agreement:

(These modifications or additions apply only to actions and relationships within the Participating Entity.)

Modifications/Additions

- 3.1 Software license terms and conditions shall be mutually agreed upon in writing by the purchasing entity's authorized individual and Pitney Bowes Inc. List of Software Licenses offered under this participating addendum are attached hereto as Attachment A.
- 3.2 All purchasing entities requiring the use of a Postage Meter will comply with all United States Postal Service regulations and meter terms and conditions applicable to the rental and use of postage meters supplied under this participating addendum as provided by the Contractor is attached hereto as Attachment B.

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**3.3 TAXES of the Standard Terms and Conditions shall read as follows:**

The State of Nebraska is exempt from the obligation to pay federal excise taxes; it is further exempt by state law, Neb. Rev. Stat § 2704.15 from the obligation to pay sales and use taxes. Taxes must not be included in the bid prices. Exemption by statute precludes the obligation to furnish a State of Nebraska exemption certificate. Copies of exemption certificates may be attached hereto as a courtesy. Eligible entities other than the State agencies, departments and facilities shall pay applicable taxes as required by state law unless an exemption certificate is provided to the Contractor.

**3.4 DEFAULT AND REMEDIES of the Standard Terms and Conditions shall be amended as follows:**

To the extent permitted by law, any of the following events shall constitute cause for Nebraska to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements 2. A material breach of any term or condition of this contract. Nebraska shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. If the default remains, after Contractor has been provided the opportunity to cure, Nebraska may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions; 3. Suspend Contractor from receiving future proposal solicitations.

**3.5 REPORTS of the Standard Terms and Conditions shall contain additional language as follows:**

The Contractor shall also provide to the State of Nebraska primary contact person quarterly utilization reports containing at a minimum the following information pertaining to State of Nebraska Utilization: (a) purchase order number; (b) description; (c) quantity; and (d) price. These reports will be provided in Excel format and sent via email on a quarterly basis as follows:

Period End	Report Due
December 31	January 31
March 31	April 30
June 30	July 31

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September 30

October 31

- 3.6 **DELIVERY OF GOODS** shall be added as follows:  
No payment shall be made for any Products or Services until the Purchasing Entity has accepted the Products or Services. The Purchasing Entity will make every effort to notify the Contractor of non-acceptance within fifteen (15) days of delivery of a Product or Service; failing which the Product or Service shall be deemed accepted by the Purchasing Entity.
- 3.7 **WARRANTY** of the Standard Terms and Conditions shall contain additional language as follows:  
The Contractor will provide a copy of the manufacturer's warranty to the State of Nebraska upon signature of the participating addendum.
- 3.8 **PROMPT PAYMENT** of the Standard Terms and Conditions shall read as follows:  
The State of Nebraska will make payments in strict accordance with the Nebraska Prompt Payment Act, Neb. Rev. Stat. § 81-2401 et seq., as described in Neb. Rev. Stat. § 81-2403 of the Act. Interest charges may be assessed for late payments in accordance with § 81-2404 of the Act. Payments are due upon receipt of an undisputed invoice, merchandise or service, whichever is later, and payable in accordance with the Act unless otherwise specified in a Transaction Document.
- 3.9 **RECORDS ADMINISTRATION AND AUDIT OF RECORDS** of the Standard Terms and Conditions shall be amended to read as follows:  
All Contractor books, records and documents relating to work performed or monies received under the contract shall be subject to audit at any reasonable time upon the provision of reasonable written notice by the State. These records shall be maintained for a period of five (5) full years from the date of final payment, or until all issues related to an audit, litigation or other actions are resolved, whichever is longer. All records shall be maintained in accordance with generally accepted accounting principles.

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In addition to, and in no way in limitation of any obligation in the contract, the Contractor shall agree that it will be held liable for any State audit exceptions, and shall return to the State all verified overpayments made by the State under the contract for which an exception has been taken or payments which have been disallowed because of such an exception. The Contractor agrees to correct immediately any material weakness or condition reported to the State in the course of an audit.

**3.10 LIABILITY INSURANCE** of the Standard Terms and Conditions shall be amended to read as follows:

The Contractor shall not commence any work under this contract until he or she has obtained all the insurance required hereunder and such insurance has been received and approved by the State. If Contractor will be utilizing any subcontractors, the Contractor is responsible for obtaining the certificate(s) of insurance required herein under from any and all subcontractor(s). Contractor is also responsible for ensuring subcontractor(s) maintain the insurance required until completion of the contract requirements. The Contractor shall not allow any subcontractor to commence work on his or her subcontract until all similar insurance required of the subcontractor has been obtained and approved by the Contractor. Approval of the insurance by the State shall not limit, relieve or decrease the liability of the contractor hereunder.

If by the terms of any insurance a mandatory deductible is required, or if the Contractor elects to increase the mandatory deductible amount, the Contractor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

**A. WORKERS' COMPENSATION INSURANCE**

The Contractor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contractors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the contractor shall require the subcontractor similarly to provide Workers' Compensation and Employer's

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Liability Insurance for all of the subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. This policy shall include a waiver or subrogation in favor of the State. The amounts of such insurance shall not be less than the limits stated hereinafter.

**B. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL  
AUTOMOBILE LIABILITY INSURANCE**

The Contractor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Contractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, vicarious liability for the acts of independent contractors which may arise from operations under this contract, whether such operation be by the Contractor or by anyone directly employed by the Contractor. The Contractor shall require a subcontractor, when applicable, similarly to provide and maintain Commercial General Liability Insurance and Commercial Automobile Liability Insurance.

The amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an occurrence basis, and provide Premises / Operations, Products/Completed Operations, vicarious liability for the acts of independent contractors, Personal Injury and Contractual Liability coverage. The policy shall include the State, and others as required by the contract Documents, as an Additional Insured. This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered excess and non-contributory. The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned and Hired vehicles.

**C. INSURANCE COVERAGE AMOUNTS REQUIRED**

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**1. WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY**

Coverage A	Statutory
Coverage B	
Bodily Injury by Accident	\$100,000 each accident
Bodily Injury by Disease	\$500,000 policy limit
Bodily Injury by Disease	\$100,000 for each employee

**2. COMMERCIAL GENERAL LIABILITY**

General Aggregate	\$2,000,000
Products/Completed Operations Aggregate	\$2,000,000
Personal/Advertising Injury	\$1,000,000 any one person
Bodily Injury/Property Damage	\$1,000,000 per occurrence
Fire Damage	\$50,000 any one fire
Medical Payments	\$5,000 any one person

**3. COMMERCIAL AUTOMOBILE LIABILITY**

Bodily Injury/Property Damage	\$1,000,000 combined single limit
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**4. UMBRELLA/EXCESS LIABILITY**

Over Primary Insurance	\$1,000,000 per occurrence
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**D. EVIDENCE OF COVERAGE**

The Contractor should furnish the State, with their proposal response, a certificate of insurance coverage complying with the above requirements to the attention of the Buyer, Administrative Services, State Purchasing Bureau, 1526 K St. Suite 130 Lincoln, NE 68508 (facsimile 402-471-2089). These certificates or the cover sheet shall reference the contract number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expirations and amounts and types of coverage afforded. If the State is damaged by the failure of the contractor to maintain such insurance, then the contractor shall be responsible for all reasonable costs properly attributable thereto.

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Notice of cancellation of any required insurance policy must be submitted to Administrative Services Risk Management when issued and a new coverage certificate of insurance shall be submitted immediately to ensure no break in coverage.

**3.11 DRUG POLICY shall be added as follows:**

Drug Policy: Contractor certifies, by signing this agreement that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State of Nebraska.

**3.12 NEW EMPLOYEE WORK ELIGIBILITY STATUS shall be added as follows:**

The Contractor is required and hereby agrees to use federal immigration verification system to determine the work eligibility status of new employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C.1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee.

**3.13 IN STATE PREFERENCE**

A resident bidder shall be allowed a preference against a nonresident from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract.

**3.14 NONDISCRIMINATION**

The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or

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applicant for employment, to be employed in the performance of such contracts, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin. (State Statute Sections 48-1101 through 48-1125), The bidder guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Invitation to Bid.

**3.15 NE ACCESS TECHNOLOGY STANDARDS**

Vendor agrees to ensure compliance with Nebraska Access Technology Standards. Should such compliance become a requirement for the products provided by the Contractor to the State, the Contractor will upon prior written approval from the State of Nebraska Purchasing Bureau make every attempt to comply and accommodate via internal solutions or external vendors at the State's expense. See website at: <http://www.nitc.state.ne.us/standards/2-101.html>

**3.16 LIMITATION OF LIABILITY shall be added as follows:**

It is understood by the parties that in the State of Nebraska's opinion, any limitation on the contractor's liability is unconstitutional under the Nebraska State Constitution, Article XIII, Section 3 and it is further the opinion of the State of Nebraska that any limitation of liability shall not be binding on the State of Nebraska despite inclusion of such language in documents supplied with the Contractor's bid or in the final contract.

**3.17 EARLY TERMINATION**

The contract may be terminated as follows:

The State and the Contractor, by mutual written agreement, may terminate this Participating Addendum at any time.

- A. The State, in its sole discretion, may terminate this Participating Addendum for any reason upon 30 days written notice to the Contractor. Such termination shall not relieve the Contractor of warranty or other service obligations incurred under the terms of the contract. In the event of cancellation the Contractor shall be entitled to payment, determined on a pro rata basis, for products or services

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satisfactorily performed or provided.

**B. The State may terminate the contract immediately for the following reasons:**

1. If directed to do so by statute;
2. Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business;
3. A trustee or receiver of the Contractor or of any substantial part of the Contractor's assets has been appointed by a court;
4. Fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Contractor, its employees, officers, directors or shareholders;
5. An involuntary proceeding has been commenced by any party against the Contractor under any one of the chapter of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) days; or (ii) the Contractor has consented, either expressly or by operation of law, to the entry of an order for relief; (or (iii) the Contractor has been decreed or adjudged a debtor);
6. A voluntary petition has been filed by the Contractor under any of the chapters of Title 11 of the United States Code;
7. Contractor intentionally discloses confidential information;
8. Contractor has or announces it will discontinue support of the deliverable;
9. Second or subsequent documented "significant vendor performance report" form deemed valid by the State Purchasing Bureau and not cured.

In the event the Participating Addendum is terminated, any underlying leases shall remain in full force and effect for the duration of their remaining term, subject to the termination provisions contained within such lease.

**3.18 FUNDING OUT CLAUSE OR LOSS OF APPROPRIATIONS**

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The State may terminate the contract, in whole or in part, in the event funding is no longer available. The State's obligation to pay amounts due for fiscal years following the current fiscal year is contingent upon legislative appropriation of funds for the contract. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal years for which such funds are not appropriated. The State will give the Contractor written notice thirty (30) days prior to the effective date of any termination, and advise the Contractor of the location (address and room number) of any related equipment. All obligations of the State to make payments after the termination date will cease and all interest of the State in any related equipment will terminate. The Contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Contractor be paid for a loss of anticipated profit.

**3.19. ADMINISTRATIVE FEE**

The Contractor agrees to provide a quarterly administrative fee in the form of a check. The fee will be payable to the State for an amount equal to (1%) of the net sales (net of any returns, credits or adjustments) under this contract, for the contract period. The Contractor's pricing to the State shall be adjusted to offset for the equivalent fee amount. Payments shall be made in accordance with the following schedule:

Period End	Payment Due
December 31	January 31
March 31	April 30
June 30	July 31
September 30	October 31

The contractor agrees to provide a quarterly utilization report, reflecting new sales to the State during the associated fee period. The report shall be provided in secure electronic format and/or submitted electronically to the State contact listed on the contract.

4. Lease Agreements: Equipment Lease and Rental Agreements are authorized in

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accordance with the terms of WSCA/NASPO Master Price Agreement number:  
ADSPO11-00000411-7. Attachment **CB** reflects the lease and/or rental options  
Participating State/Entity has agreed to use.

5. Primary Contacts: The primary contact individuals for this  
Participating Addendum are as follows (or their named successors):

Contractor

Name	Arthur E Adams, Jr. Director State and Local Contracts
Address	Pitney Bowes, Inc. 1 Elmcroft Rd. Stamford, CT 06926
Telephone	(203) 351-7866
Fax	(203) 460-3827
E-mail	art.adams@pb.com

Contractor - Government Channel Manager

Name	Bill Walter
Address	Pitney Bowes, Inc. 1 Elmcroft Rd. Stamford, CT 06926
Telephone	480-206-2984
Fax	203-460-3827
E-mail	bill.walter@pb.com

Participating Entity

Name	Annette Walton, Buyer, State of Nebraska, State Purchasing Bureau
Address	1526 K St. Suite 130 Lincoln, NE 68508
Telephone	402-471-8889
Fax	402-471-2089

**PARTICIPATING ADDENDUM  
AMENDMENT THREE**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

Pitney Bowes Inc.

Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 12 of 15

E-mail	annette.walton@nebraska.gov
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6. Subcontractors: All Pitney Bowes, Inc. and resellers authorized in the State of Nebraska, as shown on the dedicated Pitney Bowes, Inc. website, are approved to provide sales and service support to participants in the NASPO Master Price Agreement. The Pitney Bowes, Inc. dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
7. Purchase Order Instructions: All orders should contain the following (1) Mandatory Language "PO is subject to WSCA/NASPO Contract # ADSPO11-00000411-7" (2) Your Name, Address, Contact, & Phone Number. Orders can be made out to either (a) Pitney Bowes, or (b) to an AUTHORIZED reseller depending upon the preference of the Participating State or other participating legal entity.
8. Price Agreement Number: All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: **13578 OC** and the Lead State price agreement number: ADSPO11-00000411-7.
9. Compliance with reporting requirements of the "American Recovery and Reinvestment Act of 2009" ("ARRA"): If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements as currently defined in Federal Register Vol 74 #61, Pages 14824-14829 (or subsequent changes or modifications to these requirements as published by the Federal OMB). Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide the required report to the ordering entity with the invoice presented to the ordering entity for payment. The contractor, as it relates to purchases under this contract, is not a

**PARTICIPATING ADDENDUM  
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Participating State Contract Number 13578 OC

Page 13 of 15

subcontractor or subgrantee, but simply a provider of goods and related services.

**10. Individual Customer:**

Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum (13578 OC) and the Master Price Agreement (number ADSPO11-00000411-7 - administered by the State of Arizona) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

**11. Changes:**

**A. The parties hereby agree that effective for new orders received by the Contractor on April 1, 2014 and thereafter, under the Contract, the State**

**PARTICIPATING ADDENDUM  
AMENDMENT THREE**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
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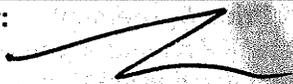
Participating State Contract Number 13578 OC

Page 14 of 15

**will not require the Contractor to pay or provide reporting for an Administrative Fee as required under Section 3.19, "Administrative Fee". The Contractor, pursuant to the Master Agreement, agrees to adjust its pricing under the Contract, effective April 1, 2014, to equal the Master Agreement pricing levels for new orders received after April 1, 2014.**

- B. Renumbered Paragraphs after removing Section 3.19 – Administrative Fees.**
- C. Correcting typographical errors.**

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of Nebraska	Contractor: Pitney Bowes Inc.
By: 	By: 
Name: Bo Botelho	Name: Arthur E. Adams Jr.
Title: AS Material Administrator	Title: Director, State and Local Contracts
Date: 3/7/14	Date: 2/24/2014

For questions on executing a participating addendum, please contact:

WSCA-NASPO

Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	thay@wsca-naspo.org

**PARTICIPATING ADDENDUM  
AMENDMENT THREE**

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MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
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**And**

**State of Nebraska**

**(hereinafter "Participating State/Entity")**

**Participating State Contract Number 13578 OC**

Page 15 of 15

**[Please email fully executed PDF copy of this document to  
[PA@wsca-naspo.org](mailto:PA@wsca-naspo.org) to support documentation of participation and  
posting in appropriate data bases]**



**WSCA-NASPO  
COOPERATIVE PURCHASING  
ORGANIZATION, LLC**

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508  
OR  
P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-6500  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 1 of 6	ORDER DATE 02/28/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS:  PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CONNECTICUT 06926-0700	

THE CONTRACT PERIOD IS:

**OCTOBER 12, 2013 THROUGH OCTOBER 11, 2014**

THIS CONTRACT HAS BEEN AMENDED PER THE FOLLOWING INFORMATION:

NO ACTION ON THE PART OF THE VENDOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE EQUIPMENT OR SUPPLIES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE EQUIPMENT OR SUPPLIES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR ITEMS FROM OTHERS SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE VENDOR AND THE STATE OF NEBRASKA.

Originally awarded from WSCA Contract ADSP011-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period October 12, 2013 through October 11, 2014 with the option to renew for two (2) additional one (1) year periods, per the terms, conditions and specification of the "Request for Proposal".

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, contact Annette Walton, State Purchasing Bureau at 402-471-8889.

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The WSCA/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The WSCA/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Bill Walter, Government Chanel Manager  
Pitney Bowes West Region  
Phone: 480-206-2984  
Fax: 203-460-3827  
E-Mail: bill.walter@pb.com

Vendor Contact: Government Customer Support  
1313 North Atlantic Ste 300  
Spokane, WA 99201  
Phone: 800-288-2357  
Fax: 203-617-6470  
E-Mail: governmentcustomersupport@pb.com

*Annette Walton* 2/28/14 3-9-14  
BUYER  
3/13/14  
MATERIEL ADMINISTRATOR

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
 1526 K Street, Suite 130  
 Lincoln, Nebraska 68508  
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**CONTRACT NUMBER**  
**13578 OC**

PAGE 2 of 6	ORDER DATE 02/28/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Vendor Contact: Michael Fischbach, Major Account Sales Director  
 Pitney Bowes  
 Phone: 952-374-9255  
 E-Mail: Michael.fischbach@pb.com

This is the first renewal of this contract as amended. (bl 10/08/13)

AMENDMENT ONE (1) AS ATTACHED. (bl 10/21/13)

AMENDMENT TWO (2) AS ATTACHED. (bl 02/28/14)

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
1	601-0, 4 PT EZ SEAL SEALING SOLUTION	150.0000	EA	40.7900
2	601-7, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	5.9400
3	601-9M, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	15.2900
4	603-1 EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
5	603-2 EZ SEAL SEALING SOLUTION TAPE	150.0000	EA	32.2900
6	604-1, 32 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
7	604-2, 12 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	41.6400
8	605-0, 5 GAL EZ SEAL SEALING SOLUTION	150.0000	EA	73.0900
9	607-0, 50 EZ SEAL SEALING SOLUTION	150.0000	EA	450.4900
10	608-0, 1/2 EZ SEAL SEALING SOLUTION	150.0000	EA	50.1400
11	610-7 POSTAGE TAPE ROLLS	150.0000	EA	60.3400
12	612-0 POSTAGE METER TAPE	150.0000	EA	33.1400
13	612-7	150.0000	EA	33.1400

*AW* 2/28/14  
 BUYER INITIALS  
 R43590JNISM0001 100506

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
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PAGE 3 of 6	ORDER DATE 02/28/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
	POSTAGE METER TAPE			
14	612-9 POSTAGE TAPE SHEETS	150.0000	EA	12.7400
15	620-9 POSTAGE TAPE SHEETS	150.0000	EA	33.1400
16	625-0 POSTAGE METER TAPE	150.0000	EA	39.0900
17	627-2 POSTAGE METER TAPE	150.0000	EA	51.8400
18	627-8 POSTAGE METER TAPE	150.0000	EA	70.5400
19	621-1 RED INK CARTRIDGE	150.0000	EA	87.5400
20	765-0 PITNEY BOWES METER INK	150.0000	EA	80.7400
21	765-3 RED INK CARTRIDGE	150.0000	EA	80.7400
22	765-9 RED INK CARTRIDGE	150.0000	EA	65.4400
23	766-8, 1-5 QUANTITY RED INK CARTRIDGE	150.0000	EA	141.9400
24	766-8, 6-11 QUANTITY RED INK CARTRIDGE	150.0000	EA	133.5900
25	766-8, 12-14 QUANTITY RED INK CARTRIDGE	150.0000	EA	125.2400
26	767-8, +25 QUANTITY RED INK CARTRIDGE	150.0000	EA	116.8900
27	767-S POST PERFECT RIBBON CASSETTE	150.0000	EA	53.5400
28	768-1 BLACK INK CARTRIDGE	150.0000	EA	140.2400

*AW* 2/28/14  
 BUYER INITIALS  
R43509\NISM001 100502

# STATE OF NEBRASKA CONTRACT AMENDMENT

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**CONTRACT NUMBER**  
**13578 OC**

PAGE 4 of 6	ORDER DATE 02/28/14
BUSINESS UNIT 9000	BUYER ANNETTE WALTON (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
29	768-2 RED FLOURESCENT INK CARTRIDGE	150.0000	EA	152.9900
30	768-3 TAGGER INK FOR MACHINE SERIES	150.0000	EA	55.2400
31	769-0 RED INK CARTRIDGE	150.0000	EA	36.5400
32	769-3 RED INK CARTRIDGE	150.0000	EA	97.7400
33	772-1 DM INFINITY SERIES BLACK INK	150.0000	EA	174.4600
34	772-2 DM INFINITY SERIES BLACK INK	150.0000	EA	331.4900
35	793-5 RED INK CARTRIDGE, FOR MACHINE	150.0000	EA	61.1900
36	797-0 PITNEY BOWES MAILSTATION RED	150.0000	EA	42.4900
37	797-M MAILSTATION 2 (K7M0) RED INK	150.0000	EA	46.7400
38	613-H SELF-ADHESIVE POSTAGE TAPE	150.0000	EA	80.7400
39	610-R GUMMED POSTAGE TAPE ROLLS	150.0000	EA	59.4900
40	787-0 CONNECT+RED FLUORESCENT INK	150.0000	EA	84.9900
41	787-8 CONNECT+RED FLUORESCENT INK	150.0000	EA	101.9900
42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R CONNECT+RED FLUORESCENT PRINT	150.0000	EA	76.4900
44	787-3	150.0000	EA	50.9900

*AW* 2/28/14  
 BUYER INITIALS

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
1526 K Street, Suite 130  
Lincoln, Nebraska 68508

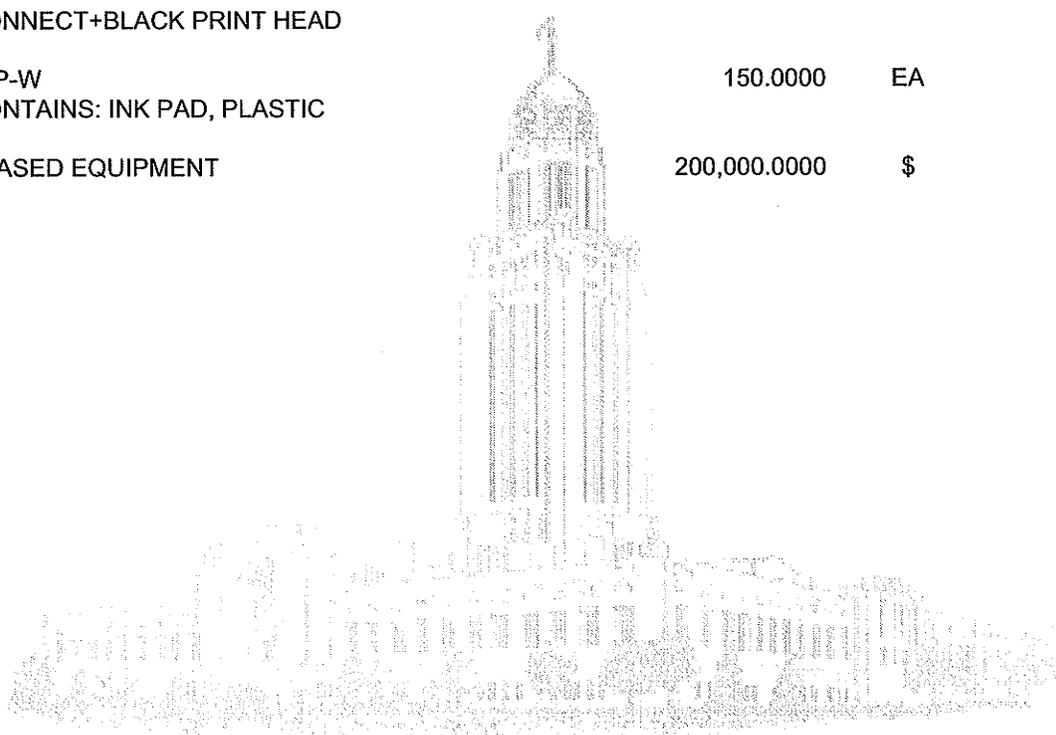
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**CONTRACT NUMBER**  
**13578 OC**

<b>PAGE</b> 5 of 6		<b>ORDER DATE</b> 02/28/14	
<b>BUSINESS UNIT</b> 9000		<b>BUYER</b> ANNETTE WALTON (AS)	
VENDOR NUMBER: 2065321			

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
	CONNECT+BLACK INK CARTRIDGE			
45	78P-K CONNECT+BLACK INK CARTRIDGE	150.0000	EA	101.9900
46	78P-B CONNECT+BLACK PRINT HEAD	150.0000	EA	76.4900
47	79P-W CONTAINS: INK PAD, PLASTIC	150.0000	EA	8.4900
48	LEASED EQUIPMENT	200,000.0000	\$	1.0000



*AW 2/28/14*  
BUYER INITIALS  
R43502NISM0001 100500

## STANDARD CONDITIONS AND TERMS OF BID SOLICITATION AND OFFER Invitations to Bid and Contract Awards

It is the responsibility of the bidder to check the website for all information relevant to this solicitation to include addenda and/or amendments issued prior to the opening date. Website address: <http://www.das.state.ne.us/materiel/purchasing/purchasing.htm>

**SCOPE-** These standard conditions and terms of bid solicitation and acceptance apply in like force to this inquiry and to any subsequent contract resulting therefrom.

**PRICES-** Prices quoted shall be net, including transportation and delivery charges fully prepaid by the bidder, F.O.B. destination named in the Invitation to Bid. No additional charges will be allowed for packing, packages or partial delivery costs. When an arithmetic error has been made in the extended total, the unit price will govern.

**EXECUTION-** Bids must be signed in ink by the bidder on the State of Nebraska's Invitation to Bid form. All bids must be typewritten or in ink on the State of Nebraska's Invitation to Bid form. Erasures and alterations must be initialed by the bidder in ink. No telephone or voice bids will be accepted. Failure to comply with these provisions may result in the rejection of the bid.

**FACSIMILE DOCUMENTS-** The State Purchasing Bureau will only accept facsimile responses to Invitations to Bid on bids under \$25,000 and up to ten (10) pages. However, two party sealed bids containing facsimile pages are acceptable. No direct facsimile solicitation responses will be accepted for a commodity contract.

**VALID BID TIME-** Bids shall be firm for a minimum of sixty (60) calendar days after the opening date, unless otherwise stipulated by either party in the Invitation to Bid.

**DISCOUNTS-** Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the bid. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

**PAYMENT-** Payment will be made by the responsible agency in conjunction with the State of Nebraska Prompt Payment Act 81-2401 through 2408. The State may request that payment be made electronically instead of by state warrant.

**COLLUSIVE BIDDING-** The bidder guarantees that the prices quoted have been arrived at without collusion with other eligible bidders and without effort to preclude the State of Nebraska from obtaining the lowest possible competitive price.

**LUMP SUM OR ALL OR NONE BIDS-** The State reserves the right to purchase item-by-item, by groups or as a total when the State may benefit by so doing. Bidders may submit a bid on an "all or none" or "lump sum" basis but should also submit a bid on an item-by-item basis. The term "all or none" means a conditional bid which requires the purchase of all items on which bids are offered and bidder declines to accept award on individual items; a "lump sum" bid is one in which the bidder offers a lower price than the sum of the individual bids if all items are purchased but agrees to deliver individual items at the prices quoted.

**SPECIFICATIONS-** Any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for reference and not intended to limit competition, but will be used as the standard by which equivalent material offered will be judged. The State Purchasing Director will be the sole judge of equivalency. The bidder may offer any brand which meets or exceeds the specification. When a specific product is required, the Invitation to Bid will so state. Any item bid is to be the latest current model under standard production at the time of order. No used or refurbished equipment will be accepted, unless otherwise stated.

**ALTERNATE/EQUIVALENT BIDS-** Bidder may offer bids which are at variance from the express specifications of the Invitation to Bid. The State reserves the right to consider and accept such bids if, in the judgement of the State Purchasing Director, the bid will result in goods and/or services equivalent to or better than those which would be supplied in the original bid specifications. Bidders must indicate on the Invitation to Bid the manufacturer's name, number and shall submit with their bid, sketches, descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. Bids which do not comply with these requirements are subject to rejection. In the absence of any stated deviation or exception, the bid will be accepted as in strict compliance with all terms, conditions and specifications, and the bidder shall be held liable therefore.

**SAMPLES-** When requested, samples shall be furnished at the bidders expense prior to the opening of the bid, unless otherwise specified. Each sample must be labeled clearly and identify the bidders name, the Invitation to Bid number and the item number. Samples submitted must be representative of the commodities or equipment which would be delivered if awarded the bid. The State of Nebraska reserves the right to request samples even though this may not have been set forth in the Invitation to Bid. Samples not destroyed in testing will be returned at bidders expense, if requested, or will be donated to a public institution.

**RECYCLING-** Preference will be given to items which are manufactured or produced from recycled material or which can be readily reused or recycled after their normal use as per State Statute Section 81-15,159.

**LATE BIDS-** All bids will be time and date stamped upon receipt by the State Purchasing Bureau, and this shall be the official time and date of receipt. Bids received after the time of the bid opening will be considered late bids and will be returned to the bidder unopened. The State Purchasing Bureau is not responsible for late bids or lost requests due to mail service inadequacies, traffic or other similar reasons.

**BID OPENING-** Openings shall be public on the date and time specified on the Invitation to Bid form. It is the bidder's responsibility to assure the bid is delivered at the designated date, time and place of the bid opening. Telephone bids are not acceptable. A bid may not be altered after opening of the bids.

**NO BID-** If not submitting a bid, respond by returning the Invitation to Bid form explaining the reason in the space provided. Failure to respond to an Invitation to Bid may be cause for the removal of the bidder's name from the mailing list. NOTE: To qualify as a respondent, bidder must submit a "NO BID" and it must be received no later than the stated bid opening date and time.

**AWARD-** All purchases, leases, or contracts which are based on competitive bids will be awarded to the lowest responsible bidder, determined according to the provisions of State Statute Section 81-161, R.R.S. 1943. The State reserves the right to reject any or all bids, wholly or in part and to waive any deviations or errors that are not material, do not invalidate the legitimacy of the bid and do not improve the bidders competitive position. All awards will be made in a manner deemed in the best interest of the State.

**BID TABULATIONS-** Tabulations will be furnished upon written request. A self-addressed, stamped envelope which must include the agency and solicitation number must be enclosed. Bid tabulations will not be provided by telephone or facsimile. Bid files may be examined during normal working hours by appointment. Bid tabulations are available on the website at: <http://www.das.state.ne.us/materiel/purchasing/bidtabs.htm>

**PERFORMANCE AND DEFAULT-** The State reserves the right to require a performance bond from the successful bidder, as provided by law, without expense to the State. Otherwise, in case of default of the contractor, the State may procure the articles from other sources and hold the contractor responsible for any excess cost occasioned thereby.

**IN-STATE PREFERENCE-** A resident bidder shall be allowed a preference against a nonresident from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract.

**NONDISCRIMINATION-** The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, to be employed in the performance of such contracts, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin. (State Statute Sections 48-1101 through 48-1125) The bidder guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Invitation to Bid.

**TAXES-** Purchases made by the State of Nebraska are exempt from the payment of Federal Excise Taxes, and exemption certificates will be furnished on request. State and local taxes are exempt by State Statute Section 77-2704 (l) (m) R.R.S. 1943 and must not be included in the bid prices. Exemption by statute precludes the furnishing of State exemption certificates.

**DRUG POLICY -** Bidder certifies that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

**GRIEVANCE AND PROTEST-** Grievance and protest procedure is available by contacting the buyer. Protest must be filed within ten (10) days of award.

**NE ACCESS TECHNOLOGY STANDARDS-** Vendor agrees to ensure compliance with Nebraska Access Technology Standards. See website at:

<http://www.nitc.state.ne.us/standards/accessibility/>  
Revised: 02/2004

**PARTICIPATING ADDENDUM  
AMENDMENT TWO**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
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Administered by the State of Arizona (hereinafter "Lead State")**

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And

State of Nebraska

(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

Page 1 of 14

**1. Scope:**

This addendum covers the Mail Room Equipment, Services and Support led by the State of Arizona for use by state agencies and other entities located in the Participating **State/Entity** authorized by that state's statutes to utilize **state/entity** contracts.

**2. Participation:**

Use of specific WSCA-NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

Contractor may extend the Contract to political subdivisions conditioned upon the honoring of the prices charged to the State of Nebraska ("State" or "Nebraska"). Terms and conditions of the Contract must be met by political subdivisions. Under no circumstances shall the State be contractually obligated or liable for any purchases by political subdivisions or other public entities not authorized by Neb. Rev. Stat. § 81-145, listed as "all officers of the state, departments, bureaus, boards, commissions, councils, and institutions receiving legislative appropriations."

**3. Participating State Modifications or Additions to Master Agreement:**

(These modifications or additions apply only to actions and relationships within the Participating Entity.)

**Modifications/Additions**

- 3.1 Software license terms and conditions shall be mutually agreed upon in writing by the purchasing entity's authorized individual and Pitney Bowes Inc. List of Software Licenses offered under this participating addendum are attached hereto as Attachment A.
- 3.2 All purchasing entities requiring the use of a Postage Meter will comply with all United States Postal Service regulations and meter terms and conditions applicable to the

**PARTICIPATING ADDENDUM  
AMENDMENT TWO**

**WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION  
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And

State of Nebraska  
(hereinafter "Participating State/Entity")

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rental and use of postage meters supplied under this participating addendum as provided by the Contractor is attached hereto as Attachment B.

**3.3 TAXES** of the Standard Terms and Conditions shall read as follows:

The State of Nebraska is exempt from the obligation to pay federal excise taxes; it is further exempt by state law, Neb. Rev. Stat § 2704.15 from the obligation to pay sales and use taxes. Taxes must not be included in the bid prices. Exemption by statute precludes the obligation to furnish a State of Nebraska exemption certificate. Copies of exemption certificates may be attached hereto as a courtesy. Eligible entities other than the State agencies, departments and facilities shall pay applicable taxes as required by state law unless an exemption certificate is provided to the Contractor.

**3.4 DEFAULT AND REMEDIES** of the Standard Terms and Conditions shall be amended as follows:

To the extent permitted by law, any of the following events shall constitute cause for Nebraska to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements 2. A material breach of any term or condition of this contract. Nebraska shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. If the default remains, after Contractor has been provided the opportunity to cure, Nebraska may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions; 3. Suspend Contractor from receiving future proposal solicitations.

**3.5 REPORTS** of the Standard Terms and Conditions shall contain additional language as follows:

The Contractor shall also provide to the State of Nebraska primary contact person quarterly utilization reports containing at a minimum the following information pertaining to State of Nebraska Utilization: (a) purchase order number; (b) description; (c) quantity; and (d) price. These reports will be provided in Excel format and sent via email on a quarterly basis as follows:

Period End                      Report Due

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MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT  
Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER AGREEMENT**

Pitney Bowes Inc.

Master Agreement No: ADSPO11-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State/Entity")

Participating State Contract Number 13578 OC

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December 31	January 31
March 31	April 30
June 30	July 31
September 30	October 31

**3.6 DELIVERY OF GOODS shall be added as follows:**

No payment shall be made for any Products or Services until the Purchasing Entity has accepted the Products or Services. The Purchasing Entity will make every effort to notify the Contractor of non-acceptance within fifteen (15) days of delivery of a Product or Service; failing which the Product or Service shall be deemed accepted by the Purchasing Entity.

**3.7 WARRANTY of the Standard Terms and Conditions shall contain additional language as follows: The Contractor will provide a copy of the manufacturer's warranty to the State of Nebraska upon signature of the participating addendum.**

**3.8 PROMPT PAYMENT of the Standard Terms and Conditions shall read as follows:**

The State of Nebraska will make payments in strict accordance with the Nebraska Prompt Payment Act, Neb. Rev. Stat. § 81-2401 et seq., as described in Neb. Rev. Stat. § 81-2403 of the Act. Interest charges may be assessed for late payments in accordance with § 81-2404 of the Act. Payments are due upon receipt of an undisputed invoice, merchandise or service, whichever is later, and payable in accordance with the Act unless otherwise specified in a Transaction Document.

**3.9 RECORDS ADMINISTRATION AND AUDIT OF RECORDS of the Standard Terms and Conditions shall be amended to read as follows:**

All Contractor books, records and documents relating to work performed or monies received under the contract shall be subject to audit at any reasonable time upon the provision of reasonable written notice by the State. These records shall be maintained for a period of five (5) full years from the date of final payment, or until all issues related to an audit, litigation or other actions are resolved, whichever is longer. All records shall be maintained in accordance with generally accepted accounting principles.

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In addition to, and in no way in limitation of any obligation in the contract, the Contractor shall agree that it will be held liable for any State audit exceptions, and shall return to the State all verified overpayments made by the State under the contract for which an exception has been taken or payments which have been disallowed because of such an exception. The Contractor agrees to correct immediately any material weakness or condition reported to the State in the course of an audit.

3.10 LIABILITY INSURANCE of the Standard Terms and Conditions shall be amended to read as follows:

The Contractor shall not commence any work under this contract until he or she has obtained all the insurance required hereunder and such insurance has been received and approved by the State. If Contractor will be utilizing any subcontractors, the Contractor is responsible for obtaining the certificate(s) of insurance required herein under from any and all subcontractor(s). Contractor is also responsible for ensuring subcontractor(s) maintain the insurance required until completion of the contract requirements. The Contractor shall not allow any subcontractor to commence work on his or her subcontract until all similar insurance required of the subcontractor has been obtained and approved by the Contractor. Approval of the insurance by the State shall not limit, relieve or decrease the liability of the contractor hereunder.

If by the terms of any insurance a mandatory deductible is required, or if the Contractor elects to increase the mandatory deductible amount, the Contractor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

A. WORKERS' COMPENSATION INSURANCE

The Contractor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contractors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the contractor shall require the

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subcontractor similarly to provide Workers' Compensation and Employer's Liability Insurance for all of the subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. This policy shall include a waiver or subrogation in favor of the State. The amounts of such insurance shall not be less than the limits stated hereinafter.

**B. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL AUTOMOBILE LIABILITY INSURANCE**

The Contractor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Contractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, vicarious liability for the acts of independent contractors which may arise from operations under this contract, whether such operation be by the Contractor or by anyone directly employed by the Contractor. The Contractor shall require a subcontractor, when applicable, similarly to provide and maintain Commercial General Liability Insurance and Commercial Automobile Liability Insurance.

The amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an occurrence basis, and provide Premises / Operations, Products/Completed Operations, vicarious liability for the acts of independent contractors, Personal Injury and Contractual Liability coverage. The policy shall include the State, and others as required by the contract Documents, as an Additional Insured. This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered excess and non-contributory. The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned and Hired vehicles.

**C. INSURANCE COVERAGE AMOUNTS REQUIRED**

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**1. WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY**

Coverage A	Statutory
Coverage B	
Bodily Injury by Accident	\$100,000 each accident
Bodily Injury by Disease	\$500,000 policy limit
Bodily Injury by Disease	\$100,000 for each employee

**2. COMMERCIAL GENERAL LIABILITY**

General Aggregate	\$2,000,000
Products/Completed Operations Aggregate	\$2,000,000
Personal/Advertising Injury	\$1,000,000 any one person
Bodily Injury/Property Damage	\$1,000,000 per occurrence
Fire Damage	\$50,000 any one fire
Medical Payments	\$5,000 any one person

**3. COMMERCIAL AUTOMOBILE LIABILITY**

Bodily Injury/Property Damage	\$1,000,000 combined single limit
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**4. UMBRELLA/EXCESS LIABILITY**

Over Primary Insurance	\$1,000,000 per occurrence
------------------------	----------------------------

**D. EVIDENCE OF COVERAGE**

The Contractor should furnish the State, with their proposal response, a certificate of insurance coverage complying with the above requirements to the attention of the Buyer, Administrative Services, State Purchasing Bureau, 301 Centennial Mall S. 1st Fl. Lincoln, NE 68508 1526 K St. Suite 130 Lincoln, NE 68508 (facsimile 402-471-2089). These certificates or the cover sheet shall reference the contract number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expirations and amounts and types of coverage afforded. If the State is damaged by the failure of the contractor to maintain such insurance, then the contractor shall be responsible for all reasonable costs properly attributable thereto.

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Notice of cancellation of any required insurance policy must be submitted to Administrative Services Risk Management when issued and a new coverage certificate of insurance shall be submitted immediately to ensure no break in coverage.

**3.11 DRUG POLICY shall be added as follows:**

Drug Policy: Contractor certifies, by signing this agreement that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State of Nebraska.

**3.12 NEW EMPLOYEE WORK ELIGIBILITY STATUS shall be added as follows:**

The Contractor is required and hereby agrees to use federal immigration verification system to determine the work eligibility status of new employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C.1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee.

**3.13 IN STATE PREFERENCE**

A resident bidder shall be allowed a preference against a nonresident from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract.

**3.14 NONDISCRIMINATION**

The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, to be employed in the performance of such

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contracts, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin. (State Statute Sections 48-1101 through 48-1125). The bidder guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Invitation to Bid.

**3.15 NE ACCESS TECHNOLOGY STANDARDS**

Vendor agrees to ensure compliance with Nebraska Access Technology Standards. Should such compliance become a requirement for the products provided by the Contractor to the State, the Contractor will upon prior written approval from the State of Nebraska Purchasing Bureau make every attempt to comply and accommodate via internal solutions or external vendors at the State's expense. See website at: <http://www.nitc.state.ne.us/standards/2-101.html>

**3.16 LIMITATION OF LIABILITY shall be added as follows:**

It is understood by the parties that in the State of Nebraska's opinion, any limitation on the contractor's liability is unconstitutional under the Nebraska State Constitution, Article XIII, Section 3 and it is further the opinion of the State of Nebraska that any limitation of liability shall not be binding on the State of Nebraska despite inclusion of such language in documents supplied with the Contractor's bid or in the final contract.

**3.17 EARLY TERMINATION**

The contract may be terminated as follows:

- A. The State and the Contractor, by mutual written agreement, may terminate this Participating Addendum at any time.
- B. The State, in its sole discretion, may terminate this Participating Addendum for any reason upon 30 days written notice to the Contractor. Such termination shall not relieve the Contractor of warranty or other service obligations incurred under the terms of the contract. In the event of cancellation the Contractor shall be entitled to payment, determined on a pro rata basis, for products or services

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satisfactorily performed or provided.

C. The State may terminate the contract immediately for the following reasons:

1. If directed to do so by statute;
2. Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business;
3. A trustee or receiver of the Contractor or of any substantial part of the Contractor's assets has been appointed by a court;
4. Fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Contractor, its employees, officers, directors or shareholders;
5. An involuntary proceeding has been commenced by any party against the Contractor under any one of the chapter of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) days; or (ii) the Contractor has consented, either expressly or by operation of law, to the entry of an order for relief; (or (iii) the Contractor has been decreed or adjudged a debtor);
6. A voluntary petition has been filed by the Contractor under any of the chapters of Title 11 of the United States Code;
7. Contractor intentionally discloses confidential information;
8. Contractor has or announces it will discontinue support of the deliverable;
9. Second or subsequent documented "significant vendor performance report" form deemed valid by the State Purchasing Bureau and not cured.

In the event the Participating Addendum is terminated, any underlying leases shall remain in full force and effect for the duration of their remaining term, subject to the termination provisions contained within such lease.

**3.18 FUNDING OUT CLAUSE OR LOSS OF APPROPRIATIONS**

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The State may terminate the contract, in whole or in part, in the event funding is no longer available. The State's obligation to pay amounts due for fiscal years following the current fiscal year is contingent upon legislative appropriation of funds for the contract. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal years for which such funds are not appropriated. The State will give the Contractor written notice thirty (30) days prior to the effective date of any termination, and advise the Contractor of the location (address and room number) of any related equipment. All obligations of the State to make payments after the termination date will cease and all interest of the State in any related equipment will terminate. The Contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Contractor be paid for a loss of anticipated profit.

**3.19 ADMINISTRATIVE FEE**

The Contractor agrees to provide a quarterly administrative fee in the form of a check. The fee will be payable to the State for an amount equal to (1%) of the net sales (net of any returns, credits or adjustments) under this contract, for the contract period. The Contractor's pricing to the State shall be adjusted to offset for the equivalent fee amount. Payments shall be made in accordance with the following schedule:

Period End	Payment Due
December 31	January 31
March 31	April 30
June 30	July 31
September 30	October 31

The contractor agrees to provide a quarterly utilization report, reflecting new sales to the State during the associated fee period. The report shall be provided in secure electronic format and/or submitted electronically to the State contact listed on the contract.

4. Lease Agreements: Equipment Lease and Rental Agreements are authorized in accordance with the terms of WSCA/NASPO Master Price Agreement

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number: ADSPO11-00000411-7. Attachment B reflects the lease and/or rental options Participating State/Entity has agreed to use.

5. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

**Contractor**

Name	Arthur E Adams, Jr. Director State and Local Contracts
Address	Pitney Bowes, Inc. 1 Elmcroft Rd. Stamford, CT 06926
Telephone	(203) 351-7866
Fax	(203) 460-3827
E-mail	art.adams@pb.com

**Contractor – Government Channel Manager Local Strategic State Account**

**Manager**

Name	Bill Walter Burdette Elsbury
Address	Pitney Bowes, Inc. 1 Elmcroft Rd. 1101101 I Street Stamford, CT 06926 Omaha, NE 68127
Telephone	480-206-2984 402-902-8210
Fax	203-460-3827 203-460-9145
E-mail	bill.walter@pb.com burdette.elsbury@pb.com

**Participating Entity**

Name	Annette Walton, Buyer, State of Nebraska, State Purchasing Bureau Julie Hopp, Buyer, State of Nebraska, State Purchasing Bureau
Address	1526 K St. Suite 130 Lincoln, NE 68508 301 Centennial Mall South
Telephone	402-471-8889 402-471-6500

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Fax	402-471-2089
E-mail	annette.walton@nebraska.gov

6. Subcontractors: All Pitney Bowes, Inc. and resellers authorized in the State of Nebraska, as shown on the dedicated Pitney Bowes, Inc. website, are approved to provide sales and service support to participants in the NASPO Master Price Agreement. The Pitney Bowes, Inc. dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
7. Purchase Order Instructions: All orders should contain the following (1) Mandatory Language "PO is subject to WSCA/NASPO Contract # ADSPO11-00000411-7" (2) Your Name, Address, Contact, & Phone Number. Orders can be made out to either (a) Pitney Bowes, or (b) to an AUTHORIZED reseller depending upon the preference of the Participating State or other participating legal entity.
8. Price Agreement Number: All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: 13578 OC and the Lead State price agreement number: ADSPO11-00000411-7.
9. Compliance with reporting requirements of the "American Recovery and Reinvestment Act of 2009" ("ARRA"): If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements as currently defined in Federal Register Vol 74 #61, Pages 14824-14829 (or subsequent changes or modifications to these requirements as published by the Federal OMB). Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide the required report to the ordering entity with the invoice presented to the ordering entity for payment. The contractor, as it relates to purchases

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under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

10. Individual Customer: Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum (13578 OC) and the Master Price Agreement (number ADSPO11-00000411-7 - administered by the State of Arizona) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

**11. Changes:**

**a. Adding line 48 for leased equipment**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
48	Leased Equipment	200,000.0000	\$	1

**b. Updating contact information**

**c. Physical address of State Purchasing Bureau in Section 3.10; D - Evidence of**

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**Coverage**

- d. Per Nebraska Statutes, added Sections 3.13, 3.14, 3.15
- e. Renumbered paragraphs.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of Nebraska	Contractor: Pitney Bowes Inc.
By: 	By: 
Name: Bo Botelho	Name: Arthur E. Adams Jr.
Title: AS Material Administrator	Title: Director, State and Local Contracts
Date: 3/17/14	Date: 2/24/2014

For questions on executing a participating addendum, please contact:

WSCA-NASPO

Cooperative Development Coordinator	Tim Hay
Telephone	503-428-5705
E-mail	thay@wsca-naspo.org

**[Please email fully executed PDF copy of this document to  
PA@wsca-naspo.org to support documentation of participation and  
posting in appropriate data bases]**

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
301 Centennial Mall South, 1st Floor  
Lincoln, Nebraska 68508  
OR  
P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-2401  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 1 of 6	ORDER DATE 10/21/13
BUSINESS UNIT 9000	BUYER JULIE HOPP (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS: PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CONNECTICUT 06926-0700	

THE CONTRACT PERIOD IS:

**OCTOBER 12, 2013 THROUGH OCTOBER 11, 2014**

THIS CONTRACT HAS BEEN AMENDED PER THE FOLLOWING INFORMATION:

NO ACTION ON THE PART OF THE VENDOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE EQUIPMENT OR SUPPLIES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE EQUIPMENT OR SUPPLIES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR ITEMS FROM OTHERS SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE VENDOR AND THE STATE OF NEBRASKA.

Originally awarded from WSCA Contract ADSPO11-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period October 12, 2013 through October 11, 2014 with the option to renew for two (2) additional one (1) year periods, per the terms, conditions and specification of the "Request for Proposal".

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, contact Julie Hopp, State Purchasing Bureau at 402-471-8889.

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The WSCA/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The WSCA/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Bill Walter, Government Chanel Manager  
Pitney Bowes West Region  
Phone: 480-206-2984  
Fax: 203-460-3827  
E-Mail: bill.walter@pb.com

Vendor Contact: Government Customer Support  
1313 North Atlantic Ste 300  
Spokane, WA 99201  
Phone: 800-288-2357  
Fax: 203-617-6470  
E-Mail: governmentcustomersupport@pb.com

*Julie Hopp* 10.22.13  
BUYER KS10-23-13  
10/23/13  
MATERIEL ADMINISTRATOR

# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
 301 Centennial Mall South, 1st Floor  
 Lincoln, Nebraska 68508  
 OR  
 P.O. Box 94847  
 Lincoln, Nebraska 68509-4847  
 Telephone: (402) 471-2401  
 Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 2 of 6	ORDER DATE 10/21/13
BUSINESS UNIT 9000	BUYER JULIE HOPP (AS)
VENDOR NUMBER: 2065321	

Vendor Contact: Michael Fischbach, Major Account Sales Director  
 Pitney Bowes  
 Phone: 952-374-9255  
 E-Mail: Michael.fischbach@pb.com

This is the first renewal of this contract as amended. (bl 10/08/13)

AMENDMENT ONE (1) AS ATTACHED. (bl 10/21/13)

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
1	601-0, 4 PT EZ SEAL SEALING SOLUTION	150.0000	EA	40.7900
2	601-7, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	5.9400
3	601-9M, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	15.2900
4	603-1 EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
5	603-2 EZ SEAL SEALING SOLUTION TAPE	150.0000	EA	32.2900
6	604-1, 32 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
7	604-2, 12 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	41.6400
8	605-0, 5 GAL EZ SEAL SEALING SOLUTION	150.0000	EA	73.0900
9	607-0, 50 EZ SEAL SEALING SOLUTION	150.0000	EA	450.4900
10	608-0, 1/2 EZ SEAL SEALING SOLUTION	150.0000	EA	50.1400
11	610-7 POSTAGE TAPE ROLLS	150.0000	EA	60.3400
12	612-0 POSTAGE METER TAPE	150.0000	EA	33.1400
13	612-7 POSTAGE METER TAPE	150.0000	EA	33.1400

  
 BUYER INITIALS  
 R43500|NISM0001 100506

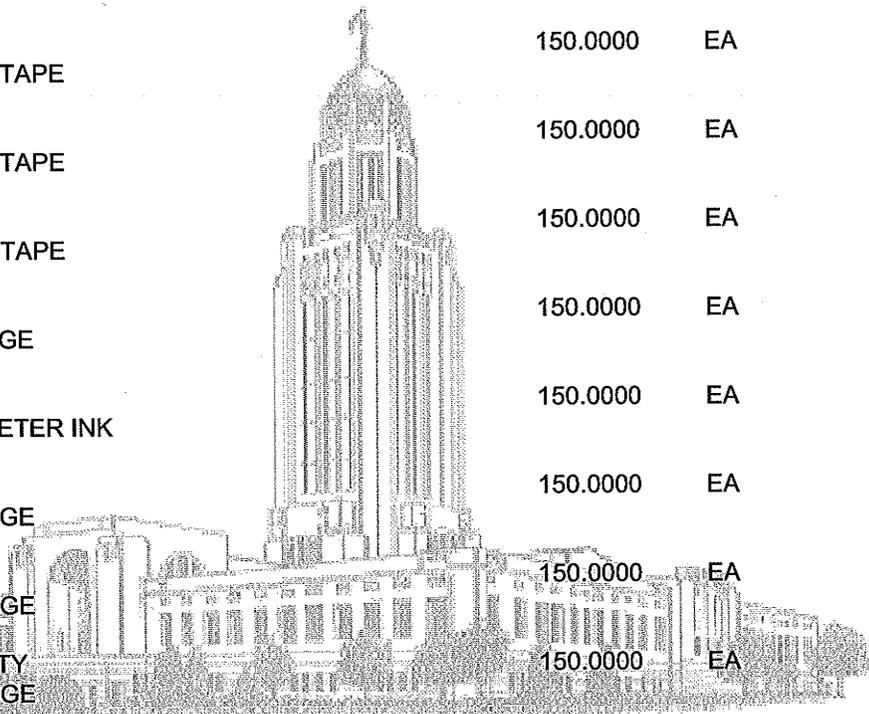
# STATE OF NEBRASKA CONTRACT AMENDMENT

State Purchasing Bureau  
 301 Centennial Mall South, 1st Floor  
 Lincoln, Nebraska 68508  
 OR  
 P.O. Box 94847  
 Lincoln, Nebraska 68509-4847  
 Telephone: (402) 471-2401  
 Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 3 of 6	ORDER DATE 10/21/13
BUSINESS UNIT 9000	BUYER JULIE HOPP (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
14	612-9 POSTAGE TAPE SHEETS	150.0000	EA	12.7400
15	620-9 POSTAGE TAPE SHEETS	150.0000	EA	33.1400
16	625-0 POSTAGE METER TAPE	150.0000	EA	39.0900
17	627-2 POSTAGE METER TAPE	150.0000	EA	51.8400
18	627-8 POSTAGE METER TAPE	150.0000	EA	70.5400
19	621-1 RED INK CARTRIDGE	150.0000	EA	87.5400
20	765-0 PITNEY BOWES METER INK	150.0000	EA	80.7400
21	765-3 RED INK CARTRIDGE	150.0000	EA	80.7400
22	765-9 RED INK CARTRIDGE	150.0000	EA	65.4400
23	766-8, 1-5 QUANTITY RED INK CARTRIDGE	150.0000	EA	141.9400
24	766-8, 6-11 QUANTITY RED INK CARTRIDGE	150.0000	EA	133.5900
25	766-8, 12-14 QUANTITY RED INK CARTRIDGE	150.0000	EA	125.2400
26	767-8, +25 QUANTITY RED INK CARTRIDGE	150.0000	EA	116.8900
27	767-S POST PERFECT RIBBON CASSETTE	150.0000	EA	53.5400
28	768-1 BLACK INK CARTRIDGE	150.0000	EA	140.2400



*JH*  
 BUYER INITIALS  
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**CONTRACT NUMBER**  
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Line	Description	Estimated Quantity	Unit of Measure	Unit Price
29	768-2 RED FLOURESCENT INK CARTRIDGE	150.0000	EA	152.9900
30	768-3 TAGGER INK FOR MACHINE SERIES	150.0000	EA	55.2400
31	769-0 RED INK CARTRIDGE	150.0000	EA	36.5400
32	769-3 RED INK CARTRIDGE	150.0000	EA	97.7400
33	772-1 DM INFINITY SERIES BLACK INK	150.0000	EA	174.4600
34	772-2 DM INFINITY SERIES BLACK INK	150.0000	EA	331.4900
35	793-5 RED INK CARTRIDGE, FOR MACHINE	150.0000	EA	61.1900
36	797-0 PITNEY BOWES MAILSTATION RED	150.0000	EA	42.4900
37	797-M MAILSTATION 2 (K7M0) RED INK	150.0000	EA	46.7400
38	613-H SELF-ADHESIVE POSTAGE TAPE	150.0000	EA	80.7400
39	610-R GUMMED POSTAGE TAPE ROLLS	150.0000	EA	59.4900
40	787-0 CONNECT+RED FLUORESCENT INK	150.0000	EA	84.9900
41	787-8 CONNECT+RED FLUORESCENT INK	150.0000	EA	101.9900
42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R CONNECT+RED FLUORESCENT PRINT	150.0000	EA	76.4900
44	787-3	150.0000	EA	50.9900

  
 BUYER INITIALS  
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State Purchasing Bureau  
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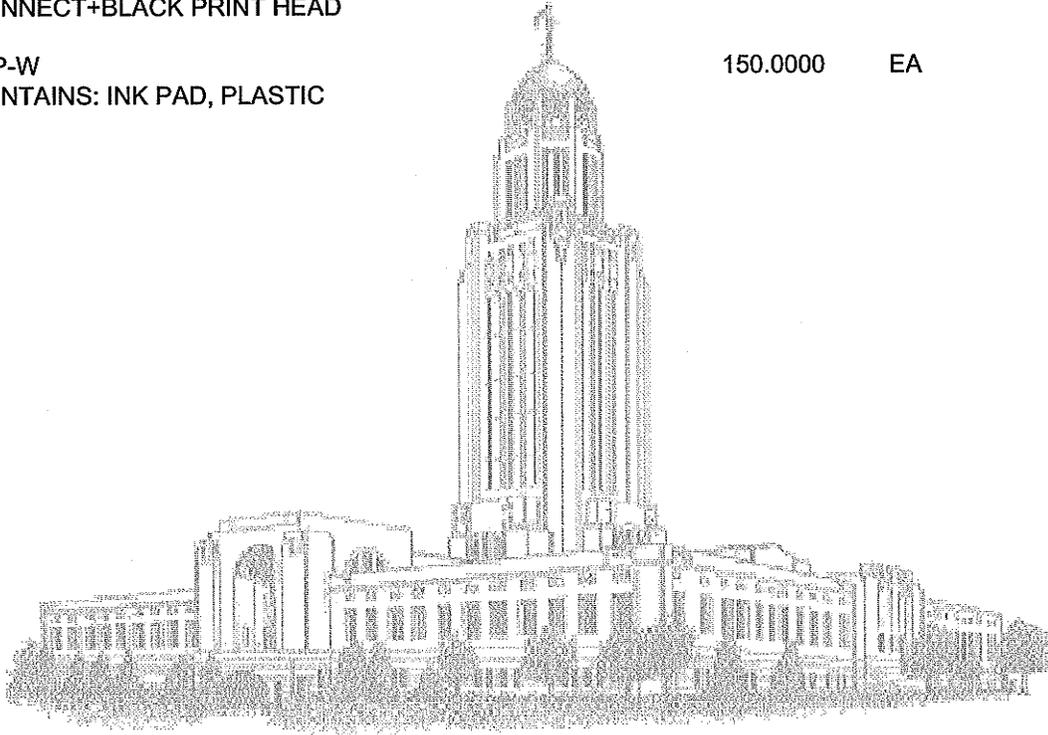
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PAGE 5 of 6	ORDER DATE 10/21/13
BUSINESS UNIT 9000	BUYER JULIE HOPP (AS)
VENDOR NUMBER: 2065321	

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
	CONNECT+BLACK INK CARTRIDGE			
45	78P-K CONNECT+BLACK INK CARTRIDGE	150.0000	EA	101.9900
46	78P-B CONNECT+BLACK PRINT HEAD	150.0000	EA	76.4900
47	79P-W CONTAINS: INK PAD, PLASTIC	150.0000	EA	8.4900



  
BUYER INITIALS  
R43500|NISM0001 100506

## STANDARD CONDITIONS AND TERMS OF BID SOLICITATION AND OFFER Invitations to Bid and Contract Awards

It is the responsibility of the bidder to check the website for all information relevant to this solicitation to include addenda and/or amendments issued prior to the opening date. Website address: <http://www.das.state.ne.us/materiel/purchasing/purchasing.htm>

**SCOPE-** These standard conditions and terms of bid solicitation and acceptance apply in like force to this inquiry and to any subsequent contract resulting therefrom.

**PRICES-** Prices quoted shall be net, including transportation and delivery charges fully prepaid by the bidder, F.O.B. destination named in the Invitation to Bid. No additional charges will be allowed for packing, packages or partial delivery costs. When an arithmetic error has been made in the extended total, the unit price will govern.

**EXECUTION-** Bids must be signed in ink by the bidder on the State of Nebraska's Invitation to Bid form. All bids must be typewritten or in ink on the State of Nebraska's Invitation to Bid form. Erasures and alterations must be initiated by the bidder in ink. No telephone or voice bids will be accepted. Failure to comply with these provisions may result in the rejection of the bid.

**FACSIMILE DOCUMENTS-** The State Purchasing Bureau will only accept facsimile responses to Invitations to Bid on bids under \$25,000 and up to ten (10) pages. However, two party sealed bids containing facsimile pages are acceptable. No direct facsimile solicitation responses will be accepted for a commodity contract.

**VALID BID TIME-** Bids shall be firm for a minimum of sixty (60) calendar days after the opening date, unless otherwise stipulated by either party in the Invitation to Bid.

**DISCOUNTS-** Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the bid. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

**PAYMENT-** Payment will be made by the responsible agency in conjunction with the State of Nebraska Prompt Payment Act 81-2401 through 2408. The State may request that payment be made electronically instead of by state warrant.

**COLLUSIVE BIDDING-** The bidder guarantees that the prices quoted have been arrived at without collusion with other eligible bidders and without effort to preclude the State of Nebraska from obtaining the lowest possible competitive price.

**LUMP SUM OR ALL OR NONE BIDS-** The State reserves the right to purchase item-by-item, by groups or as a total when the State may benefit by so doing. Bidders may submit a bid on an "all or none" or "lump sum" basis but should also submit a bid on an item-by-item basis. The term "all or none" means a conditional bid which requires the purchase of all items on which bids are offered and bidder declines to accept award on individual items; a "lump sum" bid is one in which the bidder offers a lower price than the sum of the individual bids if all items are purchased but agrees to deliver individual items at the prices quoted.

**SPECIFICATIONS-** Any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for reference and not intended to limit competition, but will be used as the standard by which equivalent material offered will be judged. The State Purchasing Director will be the sole judge of equivalency. The bidder may offer any brand which meets or exceeds the specification. When a specific product is required, the Invitation to Bid will so state. Any item bid is to be the latest current model under standard production at the time of order. No used or refurbished equipment will be accepted, unless otherwise stated.

**ALTERNATE/EQUIVALENT BIDS-** Bidder may offer bids which are at variance from the express specifications of the Invitation to Bid. The State reserves the right to consider and accept such bids if, in the judgement of the State Purchasing Director, the bid will result in goods and/or services equivalent to or better than those which would be supplied in the original bid specifications. Bidders must indicate on the Invitation to Bid the manufacturer's name, number and shall submit with their bid, sketches, descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. Bids which do not comply with these requirements are subject to rejection. In the absence of any stated deviation or exception, the bid will be accepted as in strict compliance with all terms, conditions and specifications, and the bidder shall be held liable therefore.

**SAMPLES-** When requested, samples shall be furnished at the bidders expense prior to the opening of the bid, unless otherwise specified. Each sample must be labeled clearly and identify the bidders name, the Invitation to Bid number and the item number. Samples submitted must be representative of the commodities or equipment which would be delivered if awarded the bid. The State of Nebraska reserves the right to request samples even though this may not have been set forth in the Invitation to Bid. Samples not destroyed in testing will be returned at bidders expense, if requested, or will be donated to a public institution.

**RECYCLING-** Preference will be given to items which are manufactured or produced from recycled material or which can be readily reused or recycled after their normal use as per State Statute Section 81-15,159.

**LATE BIDS-** All bids will be time and date stamped upon receipt by the State Purchasing Bureau, and this shall be the official time and date of receipt. Bids received after the time of the bid opening will be considered late bids and will be returned to the bidder unopened. The State Purchasing Bureau is not responsible for late bids or lost requests due to mail service inadequacies, traffic or other similar reasons.

**BID OPENING-** Openings shall be public on the date and time specified on the Invitation to Bid form. It is the bidder's responsibility to assure the bid is delivered at the designated date, time and place of the bid opening. Telephone bids are not acceptable. A bid may not be altered after opening of the bids.

**NO BID-** If not submitting a bid, respond by returning the Invitation to Bid form explaining the reason in the space provided. Failure to respond to an Invitation to Bid may be cause for the removal of the bidder's name from the mailing list. NOTE: To qualify as a respondent, bidder must submit a "NO BID" and it must be received no later than the stated bid opening date and time.

**AWARD-** All purchases, leases, or contracts which are based on competitive bids will be awarded to the lowest responsible bidder, determined according to the provisions of State Statute Section 81-161, R.R.S. 1943. The State reserves the right to reject any or all bids, wholly or in part and to waive any deviations or errors that are not material, do not invalidate the legitimacy of the bid and do not improve the bidders competitive position. All awards will be made in a manner deemed in the best interest of the State.

**BID TABULATIONS-** Tabulations will be furnished upon written request. A self-addressed, stamped envelope which must include the agency and solicitation number must be enclosed. Bid tabulations will not be provided by telephone or facsimile. Bid files may be examined during normal working hours by appointment. Bid tabulations are available on the website at: <http://www.das.state.ne.us/materiel/purchasing/bidtabs.htm>

**PERFORMANCE AND DEFAULT-** The State reserves the right to require a performance bond from the successful bidder, as provided by law, without expense to the State. Otherwise, in case of default of the contractor, the State may procure the articles from other sources and hold the contractor responsible for any excess cost occasioned thereby.

**IN-STATE PREFERENCE-** A resident bidder shall be allowed a preference against a nonresident from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract.

**NONDISCRIMINATION-** The Nebraska Fair Employment Practice Act prohibits contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, to be employed in the performance of such contracts, with respect to hire, tenure, terms, conditions or privileges of employment because of race, color, religion, sex, disability, or national origin. (State Statute Sections 48-1101 through 48-1125) The bidder guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The contractor shall insert a similar provision in all subcontracts for services to be covered by any contract resulting from this Invitation to Bid.

**TAXES-** Purchases made by the State of Nebraska are exempt from the payment of Federal Excise Taxes, and exemption certificates will be furnished on request. State and local taxes are exempt by State Statute Section 77-2704 (l) (m) R.R.S. 1943 and must not be included in the bid prices. Exemption by statute precludes the furnishing of State exemption certificates.

**DRUG POLICY -** Bidder certifies that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

**GRIEVANCE AND PROTEST-** Grievance and protest procedure is available by contacting the buyer. Protest must be filed within ten (10) days of award.

**NE ACCESS TECHNOLOGY STANDARDS-** Vendor agrees to ensure compliance with Nebraska Access Technology Standards. See website at:

<http://www.nitc.state.ne.us/standards/accessibility/>

Revised: 02/2004

AMENDMENT ONE  
Contract 13578 OC  
Mailing Equipment and Supplies for the State of Nebraska  
Between  
The State of Nebraska and Pitney Bowes Inc

This Amendment (the "Amendment") is made by the State of Nebraska and Pitney Bowes Inc, parties to Contract 13578 OC (the "contract"), and upon mutual agreement and other valuable consideration the parties agree to and hereby amend the Contract as follows:

Vendor contact information is hereby superseded and replaced by:

Vendor Contact:

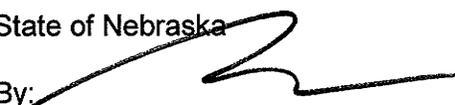
Bill Walter  
Government Chanel Manager  
Pitney Bowes West Region  
[bill.walter@pb.com](mailto:bill.walter@pb.com)  
480-206-2984

Government Customer Support  
1313 North Atlantic Ste 3000  
Spokane, WA 99201  
[governmentcustomersupport@pb.com](mailto:governmentcustomersupport@pb.com)  
Phone: (800) 288-2357  
Fax: (203) 617-6470

Michael Fischbach  
Major Account Sales Director  
Pitney Bowes  
[Michael.fischbach@pb.com](mailto:Michael.fischbach@pb.com)  
952-374-9255

This amendment and any attachments hereto will become part of the Contract. Except as set forth in this Amendment, the Contract is unaffected and shall continue in full force and effect in accordance with its terms. If there is conflict between this amendment and the Contract or any earlier amendment, the terms of this amendment will prevail.

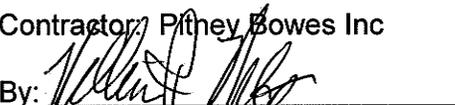
IN WITNESS WHEREOF, the parties have executed this Amendment as of the date of execution by both parties below.

State of Nebraska  
By: 

Name: Bo Botelho

Title: Materiel Administrator

Date: 10/23/13

Contractor Pitney Bowes Inc  
By: 

Name: William E. Walter

Title: GCM

Date: 10-17-13

# STATE OF NEBRASKA CONTRACT AWARD

State Purchasing Bureau  
301 Centennial Mall South, 1st Floor  
Lincoln, Nebraska 68508

OR

P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-2401  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 1 of 6	ORDER DATE 10/08/13
BUSINESS UNIT 9000	BUYER JULIE HOPP (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS:  PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CONNECTICUT 06926-0700	

AN AWARD HAS BEEN MADE TO THE VENDOR NAMED ABOVE FOR THE FURNISHING OF EQUIPMENT, MATERIAL, OR SUPPLIES AS LISTED BELOW FOR THE PERIOD:

**OCTOBER 12, 2013 THROUGH OCTOBER 11, 2014**

NO ACTION ON THE PART OF THE VENDOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE EQUIPMENT OR SUPPLIES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE EQUIPMENT OR SUPPLIES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR ITEMS FROM OTHER SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE VENDOR AND THE STATE OF NEBRASKA.

Originally awarded from WSCA Contract ADSPO11-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period October 12, 2013 through October 11, 2014 with the option to renew for two (2) additional one (1) year periods, per the terms, conditions and specification of the "Request for Proposal".

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, contact Julie Hopp, State Purchasing Bureau at 402-471-8889.

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The WSCA/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The WSCA/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Art Adams  
Phone: 203-351-7866  
Fax: 203-460-3827  
E-Mail: art.adams@pb.com

Vendor Contact: Burdette Elsbury  
Phone: 402-902-8210  
Fax: 203-460-9145  
E-Mail: burdette.elsbury@pb.com

This is the first renewal of this contract as amended. (bl 10/08/13)

*Julie Hopp* 10-10-13  
BUYER 10-10-13  
MATERIAL ADMINISTRATOR

# STATE OF NEBRASKA CONTRACT AWARD

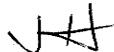
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**CONTRACT NUMBER**  
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PAGE 2 of 6	ORDER DATE 10/08/13
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VENDOR NUMBER: 2065321	

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26	767-8, +25 QUANTITY RED INK CARTRIDGE	150.0000	EA	116.8900
27	767-S POST PERFECT RIBBON CASSETTE	150.0000	EA	53.5400
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29	768-2 RED FLOURESCENT INK CARTRIDGE	150.0000	EA	152.9900
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31	769-0 RED INK CARTRIDGE	150.0000	EA	36.5400

*JA*  
BUYER INITIALS

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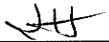
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42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R CONNECT+RED FLUORESCENT PRINT	150.0000	EA	76.4900
44	787-3 CONNECT+BLACK INK CARTRIDGE	150.0000	EA	50.9900
45	78P-K CONNECT+BLACK INK CARTRIDGE	150.0000	EA	101.9900
46	78P-B CONNECT+BLACK PRINT HEAD	150.0000	EA	76.4900

  
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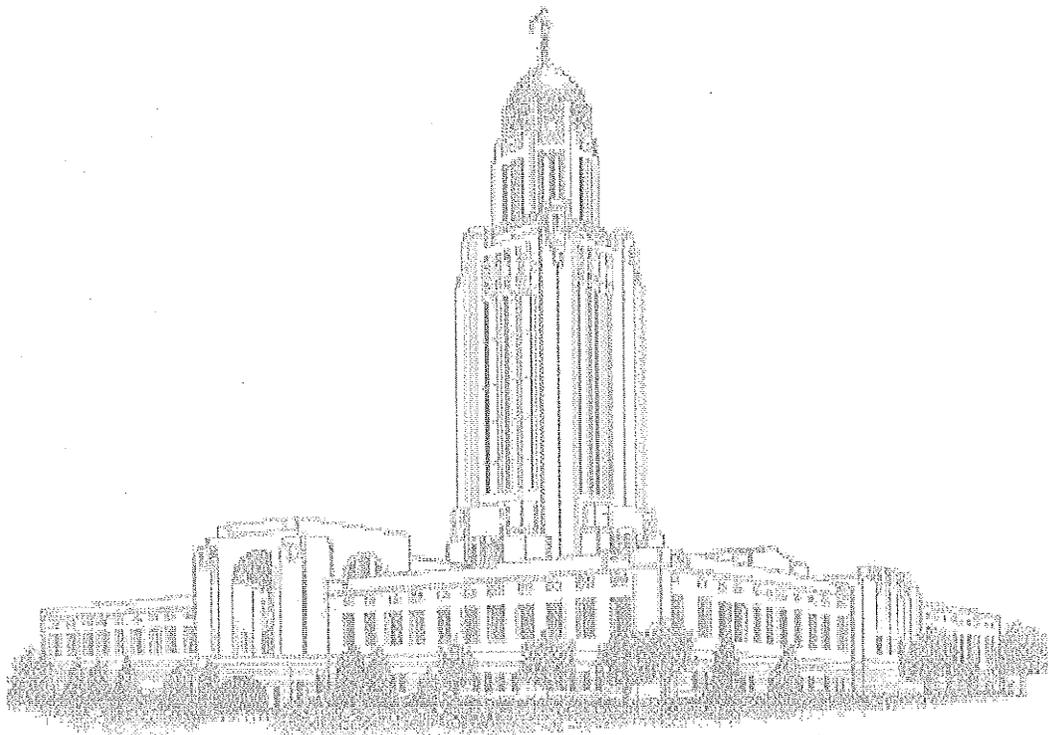
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**13578 OC**

PAGE 5 of 6		ORDER DATE 10/08/13	
BUSINESS UNIT 9000		BUYER JULIE HOPP (AS)	
VENDOR NUMBER: 2065321			

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
47	79P-W CONTAINS: INK PAD, PLASTIC	150.0000	EA	8.4900



  
BUYER INITIALS

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Revised: 02/2004

# STATE OF NEBRASKA CONTRACT AWARD

State Purchasing Bureau  
301 Centennial Mall South, 1st Floor  
Lincoln, Nebraska 68508

OR

P.O. Box 94847  
Lincoln, Nebraska 68509-4847  
Telephone: (402) 471-2401  
Fax: (402) 471-2089

**CONTRACT NUMBER**  
**13578 OC**

PAGE 1 of 6	ORDER DATE 08/09/13
BUSINESS UNIT 9000	BUYER JULIE HOPP (AS)
VENDOR NUMBER: 2065321	
VENDOR ADDRESS: PITNEY BOWES INC 1 ELMCROFT RD STAMFORD CONNECTICUT 06926-0700	

AN AWARD HAS BEEN MADE TO THE VENDOR NAMED ABOVE FOR THE FURNISHING OF EQUIPMENT, MATERIAL, OR SUPPLIES AS LISTED BELOW FOR THE PERIOD:

**SEPTEMBER 01, 2013 THROUGH OCTOBER 12, 2013**

NO ACTION ON THE PART OF THE VENDOR NEEDS TO BE TAKEN AT THIS TIME. ORDERS FOR THE EQUIPMENT OR SUPPLIES WILL BE MADE AS NEEDED BY THE VARIOUS AGENCIES OF THE STATE.

THIS CONTRACT IS NOT AN EXCLUSIVE CONTRACT TO FURNISH THE EQUIPMENT OR SUPPLIES SHOWN BELOW, AND DOES NOT PRECLUDE THE PURCHASE OF SIMILAR ITEMS FROM OTHER SOURCES.

THE STATE RESERVES THE RIGHT TO EXTEND THE PERIOD OF THIS CONTRACT BEYOND THE TERMINATION DATE WHEN MUTUALLY AGREEABLE TO THE VENDOR AND THE STATE OF NEBRASKA.

Originally awarded from WSCA Contract ADSPO11-7.

Contract to supply and deliver Pitney Bowes Mailing Equipment and Supplies, through a prime vendor program to State of Nebraska agencies for the period September 1, 2013 through October 12, 2013 with the option to renew for three (3) additional one (1) year periods, per the terms, conditions and specification of the "Request for Proposal".

Payment: 45 days

Purchase Orders for State Agencies, Boards and Commissions for Pitney Bowes Mailing Equipment must be processed by Administrative Services. Political Subdivisions are responsible for processing Purchase Order directly with the contracted vendor. For a complete list of Pitney Bowes Mailing Equipment and Supplies, contact Julie Hopp, State Purchasing Bureau at 402-471-8889.

(For the File - This RFP and Contract are bid and awarded by the State of Arizona. All backup bids, etc. are retained by the Arizona Department of Administration, State Procurement Office).

(For the File: The WSCA/Pitney Bowes, Inc. Master Price Agreement contract period was effective October 13, 2011. The WSCA/Pitney Bowes, Inc. Participating Addendum for Nebraska became effective on September 1, 2013).

Vendor Contact: Art Adams  
Phone: 203-351-7866  
Fax: 203-460-3827  
E-Mail: art.adams@pb.com

Vendor Contact: Burdette Elsbury  
Phone: 402-902-8210  
Fax: 203-460-9145  
E-Mail: burdette.elsbury@pb.com

(bl 08/09/13)

*Julie Hopp* 8.21.13  
BUYER KS 8.21.13  
MATERIAL ADMINISTRATOR

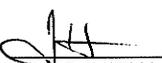
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PAGE 2 of 6	ORDER DATE 08/09/13
BUSINESS UNIT 9000	BUYER JULIE HOPP (AS)
VENDOR NUMBER: 2065321	

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
1	601-0, 4 PT EZ SEAL SEALING SOLUTION	150.0000	EA	40.7900
2	601-7, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	5.9400
3	601-9M, 4 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	15.2900
4	603-1 EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
5	603-2 EZ SEAL SEALING SOLUTION TAPE	150.0000	EA	32.2900
6	604-1, 32 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	48.4400
7	604-2, 12 OZ EZ SEAL SEALING SOLUTION	150.0000	EA	41.6400
8	605-0, 5 GAL EZ SEAL SEALING SOLUTION	150.0000	EA	73.0900
9	607-0, 50 EZ SEAL SEALING SOLUTION	150.0000	EA	450.4900
10	608-0, 1/2 EZ SEAL SEALING SOLUTION	150.0000	EA	50.1400
11	610-7 POSTAGE TAPE ROLLS	150.0000	EA	60.3400
12	612-0 POSTAGE METER TAPE	150.0000	EA	33.1400
13	612-7 POSTAGE METER TAPE	150.0000	EA	33.1400
14	612-9 POSTAGE TAPE SHEETS	150.0000	EA	12.7400
15	620-9	150.0000	EA	33.1400

  
 BUYER INITIALS

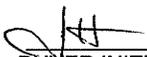
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VENDOR NUMBER: 2065321	

**CONTRACT NUMBER**  
**13578 OC**

Line	Description	Estimated Quantity	Unit of Measure	Unit Price
	POSTAGE TAPE SHEETS			
16	625-0 POSTAGE METER TAPE	150.0000	EA	39.0900
17	627-2 POSTAGE METER TAPE	150.0000	EA	51.8400
18	627-8 POSTAGE METER TAPE	150.0000	EA	70.5400
19	621-1 RED INK CARTRIDGE	150.0000	EA	87.5400
20	765-0 PITNEY BOWES METER INK	150.0000	EA	80.7400
21	765-3 RED INK CARTRIDGE	150.0000	EA	80.7400
22	765-9 RED INK CARTRIDGE	150.0000	EA	65.4400
23	766-8, 1-5 QUANTITY RED INK CARTRIDGE	150.0000	EA	141.9400
24	766-8, 6-11 QUANTITY RED INK CARTRIDGE	150.0000	EA	133.5900
25	766-8, 12-14 QUANTITY RED INK CARTRIDGE	150.0000	EA	125.2400
26	767-8, +25 QUANTITY RED INK CARTRIDGE	150.0000	EA	116.8900
27	767-S POST PERFECT RIBBON CASSETTE	150.0000	EA	53.5400
28	768-1 BLACK INK CARTRIDGE	150.0000	EA	140.2400
29	768-2 RED FLOURESCENT INK CARTRIDGE	150.0000	EA	152.9900
30	768-3 TAGGER INK FOR MACHINE SERIES	150.0000	EA	55.2400

  
 BUYER INITIALS

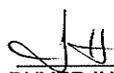
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**CONTRACT NUMBER**  
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Line	Description	Estimated Quantity	Unit of Measure	Unit Price
31	769-0 RED INK CARTRIDGE	150.0000	EA	36.5400
32	769-3 RED INK CARTRIDGE	150.0000	EA	97.7400
33	772-1 DM INFINITY SERIES BLACK INK	150.0000	EA	174.4600
34	772-2 DM INFINITY SERIES BLACK INK	150.0000	EA	331.4900
35	793-5 RED INK CARTRIDGE, FOR MACHINE	150.0000	EA	61.1900
36	797-0 PITNEY BOWES MAILSTATION RED	150.0000	EA	42.4900
37	797-M MAILSTATION 2 (K7M0) RED INK	150.0000	EA	46.7400
38	613-H SELF-ADHESIVE POSTAGE TAPE	150.0000	EA	80.7400
39	610-R GUMMED POSTAGE TAPE ROLLS	150.0000	EA	59.4900
40	787-0 CONNECT+RED FLUORESCENT INK	150.0000	EA	84.9900
41	787-8 CONNECT+RED FLUORESCENT INK	150.0000	EA	101.9900
42	787-1 CONNECT+RED FLUORESCENT INK	150.0000	EA	169.9900
43	78P-R CONNECT+RED FLUORESCENT PRINT	150.0000	EA	76.4900
44	787-3 CONNECT+BLACK INK CARTRIDGE	150.0000	EA	50.9900
45	78P-K CONNECT+BLACK INK CARTRIDGE	150.0000	EA	101.9900

  
 BUYER INITIALS

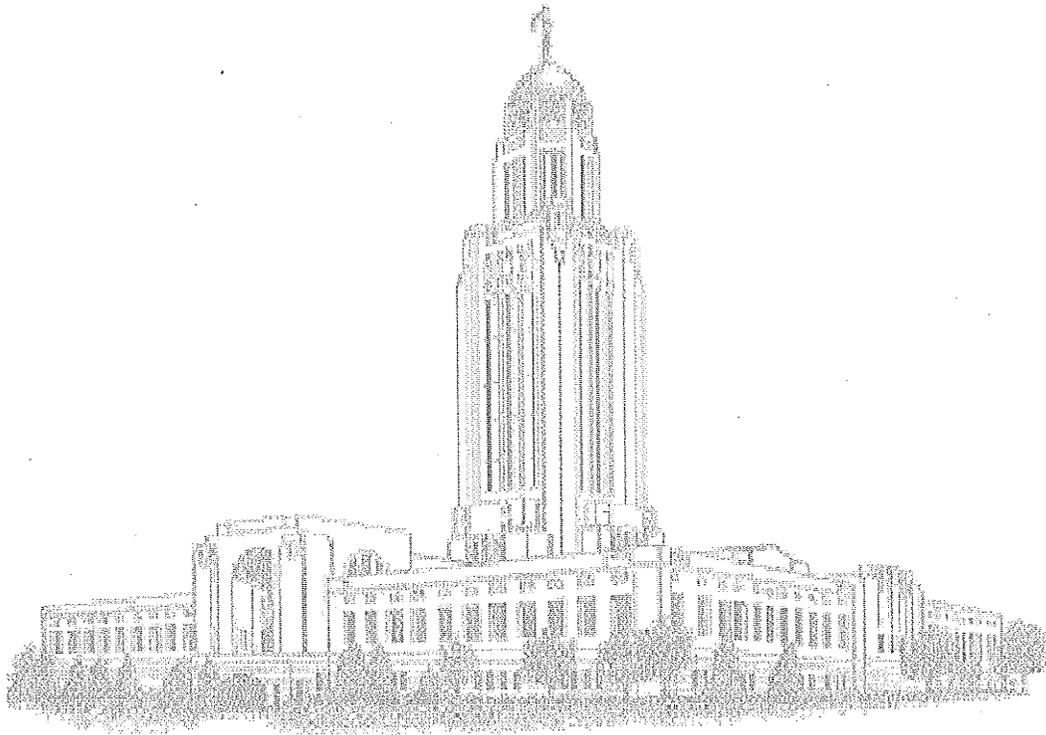
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*JH*  
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Revised: 02/2004

**PARTICIPATING ADDENDUM**  
**WESTERN STATES CONTRACTING ALLIANCE and**  
**NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS**  
**MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT**  
**Administered by the State of Arizona (hereinafter "Lead State")**

**MASTER PRICE AGREEMENT**

Pitney Bowes Inc.  
ADSP011-00000411-7  
(hereinafter "Contractor")

And

State of Nebraska  
(hereinafter "Participating State")

Page 1 of 12

1. **Scope:** This addendum covers the WSCA/NASPO Mail Room Equipment, Services and Support contract lead by the State of Arizona for use by state agencies and other entities located in the Participating State/Entity authorized by that state's statutes to utilize state/entity contracts.

2. **Participation:** Use of specific WSCA/NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use state/entity contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

Contractor may extend the Contract to political subdivisions conditioned upon the honoring of the prices charged to the State of Nebraska ("State" or "Nebraska"). Terms and conditions of the Contract must be met by political subdivisions. Under no circumstances shall the State be contractually obligated or liable for any purchases by political subdivisions or other public entities not authorized by Neb. Rev. Stat. § 81-145, listed as "all officers of the state, departments, bureaus, boards, commissions, councils, and institutions receiving legislative appropriations."

3. **Participating State/Contractor Modifications or Additions to Master Price Agreement:**  
(These modifications or additions apply only to actions and relationships within the Participating Entity.)

**Modifications/Additions**

- 3.1 Software license terms and conditions shall be mutually agreed upon in writing by the purchasing entity's authorized individual and Pitney Bowes Inc. List of Software Licenses offered under this participating addendum are attached hereto as Attachment A.
- 3.2 All purchasing entities requiring the use of a Postage Meter will comply with all United States Postal Service regulations and meter terms and conditions applicable to the rental and use of postage meters supplied under this participating addendum as provided by the Contractor is attached hereto as Attachment B.

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**Administered by the State of Arizona (hereinafter "Lead State")**

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**TAXES of the Standard Terms and Conditions shall read as follows:**

The State of Nebraska is exempt from the obligation to pay federal excise taxes; it is further exempt by state law, Neb. Rev. Stat. § 2704.15, from the obligation to pay sales and use taxes. Taxes must not be included in the bid prices. Exemption by statute precludes the obligation to furnish a State of Nebraska exemption certificate. Copies of exemption certificates may be attached hereto as a courtesy. Eligible entities other than the State agencies, departments and facilities shall pay applicable taxes as required by state law unless an exemption certificate is provided to the Contractor.

**DEFAULT AND REMEDIES of the Standard Terms and Conditions shall be amended as follows:**

To the extent permitted by law, any of the following events shall constitute cause for Nebraska to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements 2. A material breach of any term or condition of this contract. Nebraska shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. If the default remains, after Contractor has been provided the opportunity to cure, Nebraska may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions 3. Suspend Contractor from receiving future proposal solicitations.

**REPORTS of the Standard Terms and Conditions shall contain additional language as follows:**

The Contractor shall also provide to the State of Nebraska primary contact person quarterly utilization reports containing at a minimum the following information pertaining to State of Nebraska utilization: (a) purchase order number; (b) description; (c) quantity; and (d) price. These reports will be provided in Excel format and sent via email on a quarterly basis as follows:

<u>Period End</u>	<u>Report Due</u>
December 31	January 31
March 31	April 30
June 30	July 31
September 30	October 31

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**DELIVERY OF GOODS** shall be added as follows:

No payment shall be made for any Products or Services until the Purchasing Entity has accepted the Products or Services. The Purchasing Entity will make every effort to notify the Contractor of non-acceptance within fifteen (15) days of delivery of a Product or Service; failing which the Product or Service shall be deemed accepted by the Purchasing Entity.

**WARRANTY** of the Standard Terms and Conditions shall contain additional language as follows:

a) The Contractor will provide a copy of the manufacturer's warranty to the State of Nebraska upon signature of the participating addendum.

**PROMPT PAYMENT** of the Standard Terms and Conditions shall read as follows:

The State of Nebraska will make payments in strict accordance with the Nebraska Prompt Payment Act, Neb. Rev. Stat. § 81-2401 et seq., as described in Neb. Rev. Stat. § 81-2403 of the Act. Interest charges may be assessed for late payments in accordance with § 81-2404 of the Act. Payments are due upon receipt of an undisputed invoice, merchandise or service, whichever is later, and payable in accordance with the Act unless otherwise specified in a Transaction Document.

**RECORDS ADMINISTRATION AND AUDIT OF RECORDS** of the Standard Terms and Conditions shall be amended to read as follows:

All Contractor books, records and documents relating to work performed or monies received under the contract shall be subject to audit at any reasonable time upon the provision of reasonable written notice by the State. These records shall be maintained for a period of five (5) full years from the date of final payment, or until all issues related to an audit, litigation or other action are resolved, whichever is longer. All records shall be maintained in accordance with generally accepted accounting principles.

In addition to, and in no way in limitation of any obligation in the contract, the Contractor shall agree that it will be held liable for any State audit exceptions, and shall return to the State all verified overpayments made by the State under the contract for which an exception has been taken or payments which have been disallowed because of such an exception. The Contractor agrees to correct immediately any material weakness or condition reported to the State in the course of an audit.

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**LIABILITY INSURANCE of the Standard Terms and Conditions shall be amended to read as follows:**

The Contractor shall not commence any work under this contract until he or she has obtained all the insurance required hereunder and such insurance has been received and approved by the State. If Contractor will be utilizing any subcontractors, the Contractor is responsible for obtaining the certificate(s) of insurance required herein under from any and all subcontractor(s). Contractor is also responsible for ensuring subcontractor(s) maintain the insurance required until completion of the contract requirements. The Contractor shall not allow any subcontractor to commence work on his or her subcontract until all similar insurance required of the subcontractor has been obtained and approved by the Contractor. Approval of the insurance by the State shall not limit, relieve or decrease the liability of the Contractor hereunder

If by the terms of any insurance a mandatory deductible is required, or if the Contractor elects to increase the mandatory deductible amount, the Contractor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

**A. WORKERS' COMPENSATION INSURANCE**

The Contractor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contractors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the contractor shall require the subcontractor similarly to provide Worker's Compensation and Employer's Liability Insurance for all of the subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. This policy shall include a waiver of subrogation in favor of the State. The amounts of such insurance shall not be less than the limits stated hereinafter.

**B. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL AUTOMOBILE LIABILITY INSURANCE**

The contractor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Contractor performing work covered by this contract

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from claims for damages for bodily injury, including death, as well as from claims for property damage, vicarious liability for the acts of independent contractors which may arise from operations under this contract, whether such operation be by the Contractor or by anyone directly employed by the Contractor. The Contractor shall require a subcontractor, when applicable, similarly to provide and maintain Commercial General Liability Insurance and Commercial Automobile Liability Insurance.

The amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an occurrence basis, and provide Premises/Operations, Products/Completed Operations, vicarious liability for the acts of independent contractors, Personal Injury and Contractual Liability coverage. The policy shall include the State, and others as required by the Contract Documents, as an Additional Insured. This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered excess and non-contributory. The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned and Hired vehicles.

**C. INSURANCE COVERAGE AMOUNTS REQUIRED**

**1. WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY**

Coverage A	Statutory
Coverage B	
Bodily Injury by Accident	\$100,000 each accident
Bodily Injury by Disease	\$500,000 policy limit
Bodily Injury by Disease	\$100,000 each employee

**2. COMMERCIAL GENERAL LIABILITY**

General Aggregate	\$2,000,000
Products/Completed Operations Aggregate	\$2,000,000
Personal/Advertising Injury	\$1,000,000 any one person
Bodily Injury/Property Damage	\$1,000,000 per occurrence
Fire Damage	\$50,000 any one fire
Medical Payments	\$5,000 any one person

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**3. COMMERCIAL AUTOMOBILE LIABILITY**

Bodily Injury/Property Damage                      \$1,000,000 combined single limit

**4. UMBRELLA/EXCESS LIABILITY**

Over Primary Insurance                                      \$1,000,000 per occurrence

**D. EVIDENCE OF COVERAGE**

The contractor should furnish the State, with their proposal response, a certificate of insurance coverage complying with the above requirements to the attention of the Buyer, Administrative Services, State Purchasing Bureau, 301 Centennial Mall S, 1<sup>st</sup> Fl, Lincoln, NE 68508 (facsimile 402-471-2089). These certificates or the cover sheet shall reference the contract number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expiration and amounts and types of coverage afforded. If the State is damaged by the failure of the contractor to maintain such insurance, then the contractor shall be responsible for all reasonable costs properly attributable thereto.

Notice of cancellation of any required insurance policy must be submitted to Administrative Services Risk Management when issued and a new coverage certificate of insurance shall be submitted immediately to ensure no break in coverage.

**DRUG POLICY shall be added as follows:**

Drug Policy: Contractor certifies, by signing this agreement that it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State of Nebraska.

[www.aboutWSCA.org](http://www.aboutWSCA.org)

**NEW EMPLOYEE WORK ELIGIBILITY STATUS shall be added as follows:**

The Contractor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of new employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant

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Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee.

**LIMITATION OF LIABILITY shall be added as follows:**

It is understood by the parties that in the State of Nebraska's opinion, any limitation on the contractor's liability is unconstitutional under the Nebraska State Constitution, Article XIII, Section 3 and it is further the opinion of the State of Nebraska that any limitation of liability shall not be binding on the State of Nebraska despite inclusion of such language in documents supplied with the Contractor's bid or in the final contract.

**EARLY TERMINATION**

The contract may be terminated as follows:

- A. The State and the Contractor, by mutual written agreement, may terminate this Participating Addendum at any time.
- B. The State, in its sole discretion, may terminate this Participating Addendum for any reason upon 30 days written notice to the Contractor. Such termination shall not relieve the Contractor of warranty or other service obligations incurred under the terms of the contract. In the event of cancellation the Contractor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.
- C. The State may terminate the contract immediately for the following reasons:
  1. if directed to do so by statute;
  2. Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business;
  3. a trustee or receiver of the Contractor or of any substantial part of the Contractor's assets has been appointed by a court;
  4. fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Contractor, its employees, officers, directors or shareholders;

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5. an involuntary proceeding has been commenced by any party against the Contractor under any one of the chapters of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) days; or (ii) the Contractor has consented, either expressly or by operation of law, to the entry of an order for relief; (or (iii) the Contractor has been decreed or adjudged a debtor);
6. a voluntary petition has been filed by the Contractor under any of the chapters of Title 11 of the United States Code;
7. Contractor intentionally discloses confidential information;
8. Contractor has or announces it will discontinue support of the deliverable;
9. second or subsequent documented "significant vendor performance report" form deemed valid by the State Purchasing Bureau and not cured.

In the event the Participating Addendum is terminated, any underlying leases shall remain in full force and effect for the duration of their remaining term, subject to the termination provisions contained within such lease.

**FUNDING OUT CLAUSE OR LOSS OF APPROPRIATIONS**

The State may terminate the contract, in whole or in part, in the event funding is no longer available. The States obligation to pay amounts due for fiscal years following the current fiscal year is contingent upon legislative appropriation of funds for the contract. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal years for which such funds are not appropriated. The State will give the Contractor written notice thirty (30) days prior to the effective date of any termination, and advise the Contractor of the location (address and room number) of any related equipment. All obligations of the State to make payments after the termination date will cease and all interest of the State in any related equipment will terminate. The Contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Contractor be paid for a loss of anticipated profit.

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**ADMINISTRATIVE FEE**

The Contractor agrees to provide a quarterly administrative fee in the form of a check. The fee will be payable to the State for an amount equal to (1%) of the net sales (net of any returns, credits or adjustments) under this contract, for the contract period. The Contractor's pricing to the State shall be adjusted to offset for the equivalent fee amount. Payments shall be made in accordance with the following schedule:

<u>Period End</u>	<u>Payment Due</u>
December 31	January 31
March 31	April 30
June 30	July 31
September 30	October 31

The Contractor agrees to provide a quarterly utilization report, reflecting new sales to the State during the associated fee period. The report shall be provided in secure electronic format and/or submitted electronically to the State contact listed on the contract.

4. Lease Agreements: Equipment Lease and Rental Agreements are authorized in accordance with the terms of WSCA/NASPO Master Price Agreement number: ADSPO11-00000411-7. Attachment C reflects the lease and/or rental options Participating State has agreed to use.

5. Primary Contacts: The primary contact individuals for this participating addendum are as follows (or their named successors):

<u>Lead State</u>	
Name	Terri Johnson, Strategic Contracts Team Lead
Address	Arizona DOA-SPO, 100 N. 15 <sup>th</sup> Ave, Suite 201, Phoenix, AZ 85007
Telephone	602-542-9125
Fax	602-542-5508
E-mail	terri.johnson@azdoa.gov

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**Contractor – Contract Terms and Conditions**

Name	Arthur E. Adams, Jr., Director State and Local Contracts
Address	1 Elmcroft Rd, Stamford, CT 06926
Telephone	203-351-7866
Fax	203-460-3827
E-mail	art.adams@pb.com

**Contractor – Local Strategic State Account Manager**

Name	Burdette Elsbury,
Address	1101101 I Street, Omaha NE 68127
Telephone	402-902-8210
Fax	203-460-9145
E-mail	Burdette.elsbury@pb.com

**Participating Entity**

Name	Julie Hopp, Buyer, State of Nebraska, State Purchasing Bureau
Address	301 Centennial Mall South
Telephone	402-471-6500
Fax	402-471-2089
E-mail	julie.hopp@nebraska.gov

**6. Subcontractors:**

All Pitney Bowes dealers and resellers authorized in the State of Nebraska as shown on the dedicated Pitney Bowes website, are approved to provide sales and service support to participants in the NASPO Master Price Agreement. The Pitney Bowes dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Price Agreement.

[www.aboutWSCA.org](http://www.aboutWSCA.org)

**7. Purchase Order Instructions:**

All orders should contain the following (1) Mandatory Language "PO is subject to WSCA/NASPO Contract # ADSP011-00000411-7" (2) Your Name, Address, Contact, & Phone-Number.

Orders can be made out to either (a) Pitney Bowes, or (b) to an AUTHORIZED reseller depending upon the preference of the Participating State or other participating legal entity.

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**8. Price Agreement Number:**

All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: **13578 OC** and the Lead State price agreement number: ADSP011-00000411-7.

**9. Compliance with reporting requirements of the "American Recovery and Reinvestment Act of 2009" ("ARRA"):** If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements as currently defined in Federal Register Vol 74 #61, Pages 14824-14829 (or subsequent changes or modifications to these requirements as published by the Federal OMB). Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide the required report to the ordering entity with the invoice presented to the ordering entity for payment. The contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

**10. Individual Customer:**

Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum and the Master Price Agreement number ADSP011-00000411-7 (administered by the State of Arizona) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its

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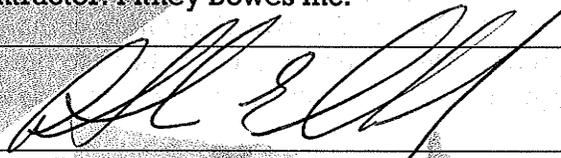
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exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of Nebraska	Contractor: Pitney Bowes Inc.
By: 	By: 
Name: Bo Batelbo	Name: Arthur E. Adams Jr.
Title: AS Material Administrator	Title: Director, State and Local Contracts
Date: 8/22/13	Date: 8/12/2013

[Additional signatures as required by Participating State]

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## Attachment A

Pitney Bowes Inc.  
WSCA/NASPO ADSP011-00000411-7  
End User License Agreements ("EULA") / Software Licenses

### Pitney Bowes MAILING, FOLDING / INSERTING, ADDRESSING, PACKAGE TRACKING / SHIPPING EQUIPMENT PRODUCTS:

#### 1) BM EULA SMA Accounting for Mailing Machines Business Manager Products

*This agreement is used for Postage Accounting Products that provide end users the ability to accurately account for all postage processed through their mailing systems. These solutions eliminate time and error issues associated with manually tracking postage costs to agencies via an automated postage accounting solution.*

#### 2) PBDS SLMA January 2010: Sendsuite / Ascent Products

*This agreement is used for Distribution Solutions Products that provide end users the ability to rate, ship and track letters, parcels and packages from carriers like USPS, UPS, FedEx etc. These solutions provide the agencies postage and carrier cost savings by comparing different carrier rates that are based on size, weight and delivery dates.*

#### 3) PBDS SLMA January 2010: Arrival Package Tracking Products

*This agreement is used for Mail Tracking Software Products that allows end users to track First-Class and Standard-Class mail and view online reports that show where such mail is in the mail stream and when it's been delivered. These solutions allow agencies to track all mail put into the USPS mail stream from point of mailing to point of delivery.*

#### 4) Sendsuite Live Software License / Maintenance Agreement: Sendsuite Live Products

*This agreement is used for high volume integrated shipping systems that process outgoing packages and parcels.*

#### 5) Eula-addressright pro US- 06-15-07 click wrap license i0069016, Smartmailer clickwrap eula, and PB first master software license agreement-- form c0021240: Addressing Products

*This agreement is used for High Volume Tabletop Inserters when combined with Address Cleansing Software Products that allows end users to cleanse address databases to ensure the correct delivery address is assigned, and can also provide the agencies USPS postal discount savings for qualified pieces mailed.*

### DMT PRODUCTS Include High Volume Console Inserting or Sorting Solutions:

DMT Inserters Production Category - no products in this category require software license

DIRECT CONNECT software is embedded in and is a perpetual license granted when equipment purchased.

IntelliLink Software may be required in certain cases.

DMT Folder Inserters Production Category - all DMT software is imbedded in the hardware / RD License agreement DC Verify and DF Works require New Master Software License Agreement.

DMT Software License& Subscription Category - any DMT product codes beginning with RD, SL or SR the software licenses are imbedded in the hardware

(Imbedded) Software License Maintenance Agreement ((010046) rev 06 30

Master Software License Agreement may apply. Reseller agreement DPV LACS license may apply for certain types of sorters.

DMT Presorting Equipment Category - software licenses required / SD-SR-SI License agreement

(Imbedded) Software License Maintenance Agreement (010046) rev 06.30

Reseller Agreement DPV LACS license may apply for certain types of sorters.

**Your Business Information**

Customer PO #	Date Prepared		
Customer Name	Tax ID # (FEIN/TIN)		
Billing Address: Street	City	State	ZIP+4
Contact Name	Contact Phone #	Billing ID #	
Installation Address (if different from billing address): Street City		State	ZIP+4
Fiscal Period (from - to)		Delivery CAN #	
Please note any special billing requirements here		Location ID#	

**Your Business Needs**

Item	Description	Program ID	Fee
<b>Total Fees:</b>			

**Postage By Phone® Information**

<b>Postage Account Statements will be sent to:</b>	<b>Initial Postage to be provided by:</b>
Customer Name:	Check Number:      Check Date:
Billing Address (if different from billing above): Street	Reserve Account \$:      Purchase Power®\$:
City State ZIP+4	Master Postage Account Number To Be Assigned:
Billing Contact Name:	Postage By Phone Reset Charge:      \$      /ea. if applicable

**Your Payment Plan**

<b>Initial Term</b>	<b>Quarterly Fee*</b>	<input type="checkbox"/> <b>Soft-Guard® Subscription</b>	<b>Tax Exempt</b>
		Annual Fee:	( ) State ( ) County ( ) City
*Plus applicable taxes which will be applied at time of billing			( ) Tax Exempt Certificate Attached
			( ) Tax Exempt Certificate Not Required

**Your Signature**

By your signature below, you agree to be bound by this Postage Meter Rental Agreement (this "Rental"). This Rental is made and entered into pursuant to your State's/Entity's Participating Addendum, which is made in connection with the WSCA/NASPO Contract # ADSP011-00000411-7 ("Agreements"), all of which are available at [www.pb.com/states](http://www.pb.com/states). The terms and conditions of the Agreements govern this transaction, and in the event of any inconsistency with this Rental, the Agreements will supersede this Rental.

Customer Signature	Date	State's/Entity's Participating Addendum #
Print Name	Title	Email Address

**Sales Information**

Rep Name	Rep#	District #
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## WSCA/NASPO ADSP011-0000411-7 POSTAGE METER RENTAL TERMS AND CONDITIONS

### 1. DEFINITIONS

As used in this Agreement, the following terms mean:

**"Agreement"** – the Order, the State Participating Addendum, the WSCA/NASPO Master Agreement ADSP011-0000411-7, these terms and conditions, and any attached exhibits.

**"Bank"** - The Pitney Bowes Bank, Inc.

**"Consumable Supplies"** - ink, printheads, belts, ink rollers, sealer and moistener brushes, bulbs, felts, sponges, and similar items.

**"Initial Term"** - the rental period listed on the Order.

**"IntelliLink® Control Center"** or **"Meter"** - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ mailing system, the postal security device, the application platform, the system controller and the print engine and (ii) in the case of all other mailing systems, the postal security device, the user interface or keyboard and display and the print engine.

**"IntelliLink® Subscription"** – IntelliLink® Control Center (Meter) rental.

**"NASPO"** - National Association of State Procurement Officials

**"Order"** - the cover page to this Agreement.

**"PBGFS"** - Pitney Bowes Global Financial Services LLC.

**"PBI," "We," "Our,"** or **"Us"** - Pitney Bowes Inc.

**"State Participating Addendum"** – The addendum to the WSCA Master Agreement entered into by the State for which the customer is an eligible entity and Pitney Bowes Inc.

**"WSCA"** - Western States Contracting Alliance.

**"WSCA Master Agreement"** or **"WSCA ADSP011-0000411-7"** – WSCA Cooperative Agreement for Mailing Equipment and Maintenance led by the State of Arizona.

**"You,"** or **"Your"** - the person identified on the Order who is renting a Meter or purchasing services.

### 2. INTELLILINK® SUBSCRIPTION (METER RENTAL)

#### 2.1 Fees

- (a) We will invoice you the IntelliLink® Subscription fees listed on the Order.
- (b) After the Initial Term, we may increase the IntelliLink® Subscription fees in accordance with the WSCA Master Agreement.
- (c) When you receive notice of an increase, you may terminate this Agreement as of the date the increase becomes effective.
- (d) If you do not pay the fees when due or you do not comply with the Agreement, we may disable the IntelliLink® Control Center, terminate the Agreement, retake the Meter, and collect from you all fees due for the remainder of the Initial Term.
- (e) You are responsible for paying any taxes on the Meter and services, including sales and use tax, unless a valid tax exemption certification acceptable to the applicable taxing authority is provided.

#### 2.2 Postage

- (a) To obtain postage for your Meter, you must contact our POSTAGE BY PHONE® data center.
- (b) You may transfer funds to the Bank for deposit into a Postage By Phone® Reserve Account which you maintain at the Bank ("your Reserve Account") or you may transfer funds to the United States Postal Service ("USPS") through a lockbox bank ("Lockbox Bank"). See section U1 for details.
- (c) If you participate in any PBI, PBGFS, or Bank postage advance programs (such as Purchase Power), we will advance payment on your behalf to USPS, subject to repayment by you under the terms of the postage advance program and billed separately from your IntelliLink® Subscription fees.
- (d) If you purchase postage through a Lockbox Bank, the USPS is responsible for refunds of unused postage and those refunds will be made in accordance with then current USPS regulations.

#### 2.3 Terms of Use: Federal Regulations

- (a) You may use the Meter solely for the purpose of processing your mail, provided that you are authorized by the USPS to use the Meter, and that you comply with (i) this Agreement, (ii) any user documentation and (iii) all USPS regulations.
- (b) You agree to use the Meter only for business or commercial purposes, and not for personal, family, or household purposes.
- (c) You agree to use only attachments or printing devices authorized by us.
- (d) You must receive our written consent before moving the Meter to a different location.
- (e) Federal regulations require that we own the Meter.
- (f) Tampering with or misusing the Meter is a violation of federal law.

(g) Activities of the USPS including the payment of refunds for postage by the USPS to customers will be made in accordance with the current Domestic Mail Manual.

(h) If the Meter is used in any unlawful scheme, or is not used for any consecutive 12 month period, or if you take the Meter or allow the Meter to be taken outside the United States without proper written permission of USPS Headquarters, or if you otherwise fail to abide by the postal regulations and this Agreement regarding care and use of the Meter, then this Agreement and any related Meter rental may be revoked. You acknowledge that any use of this Meter that fraudulently deprives the USPS of revenue can cause you to be subject to civil and criminal penalties applicable to fraud and/or false claims against the United States. The submission of a false or fraudulent statement can result in imprisonment of up to 5 years and fines of up to \$10,000 (18 U.S.C. 1001) and a civil penalty of up to \$5,000 plus an assessment of twice the amount falsely claimed (3 U.S.C. 3802). The mailing of matter bearing a fraudulent postage meter imprint is an example of a violation of these statutes.

(i) You are responsible for immediately reporting (within 72 hours or less) the theft or loss of the Meter to Us. Failure to comply with this notification provision in a timely manner may result in the denial of refund of any funds remaining on the Meter at the time of loss or theft.

(j) You understand that the rules and regulations regarding the use of this Meter as documented in the Domestic Mail Manual may be updated from time to time by the USPS and it is your obligation to comply with any rules and regulations regarding its use.

#### 2.4 Care and Risk of Loss

- (a) You agree to take proper care of the Meter(s).
- (b) You assume all risk of loss or damage to the Meter while you have possession.
- (c) Upon ending this Agreement, you agree to deliver the Meter to us in good condition except for normal wear.

#### 2.5 Rate Updates and Soft-Guard® Program

- (a) Your Meter may require periodic rate information updates that you can obtain under our Soft-Guard® program.
- (b) The Soft-Guard® Subscription, we will provide up to 6 rate updates during each 12 month period following the date of installation.
- (c) We will provide rate updates only if required due to a postal or carrier change in rate, service, Zip Code or zone change.
- (d) Your Soft-Guard® Subscription does not cover any change in rates due to custom rate changes, new classes of carrier service, or a change in Zip Code or zone due to equipment relocation.
- (e) You can also renew the Soft-Guard® Subscription by contacting the Customer Care Center at 1-800-228-1071 (M-F 8:30am - 5:30pm CST).

#### 2.6 Repair or Replacement

- (a) If the Meter malfunctions or fails due to reasons other than your negligence or accident, usage which exceeds our recommendations, virus contamination or loss of data, misuse, external forces, loss or fluctuation of power, fire, flood, or other natural causes, service by anyone other than us, or the use of third party supplies (such as third party ink) resulting in damage to our Meter, we will repair or replace the Meter.
- (b) REPAIR OR REPLACEMENT IS YOUR SOLE REMEDY.

#### 2.7 LIMITATION OF LIABILITY

See – WSCA Master Price Agreement

#### 2.8 Collection of Information

- (a) You authorize us to access and download information from your Meter and we may disclose this information to the USPS or other governmental entity.
- (b) We will not share with any third parties (except the USPS or other governmental entity) individually identifiable information that we obtain about you in this manner unless required to by law or court order.
- (c) We may elect to share aggregate data about our customers' postage usage with third parties.

### 3. VALUE BASED SERVICES

Value Based Services include services such as USPS® e-Return Receipt and USPS® Confirmation Services.

#### 3.1 Fees

- (a) Any fees charged by the USPS for any Value Based Service you purchase is payable by you in the same way that you pay for postage.
- (b) The USPS is solely responsible for its services.
- (c) We are not responsible for any malfunctions of any part of the communication link connecting the IntelliLink® Control Center with the USPS data system.

3.2 THE VALUE BASED SERVICES PROVIDED BY THE USPS ARE PROVIDED WITHOUT ANY WARRANTY OF ANY KIND, EITHER EXPRESS OR IMPLIED, INCLUDING THE WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. WE ARE NOT LIABLE FOR ANY DAMAGES YOU MAY INCUR BY REASON OF YOUR USE OF THE VALUE BASED SERVICES PROVIDED BY THE USPS, INCLUDING INCIDENTAL, CONSEQUENTIAL, OR PUNITIVE DAMAGES.

3.3 Ending the Value Based Services: We have the right to terminate the Value Based Services if the USPS discontinues offering the service or you breach your obligations under this Agreement and fail to cure the breach within thirty (30) days after you have been notified of it in writing.

#### 4. EMBEDDED SOFTWARE

4.1 Our Equipment may contain embedded software. You agree that: (i) PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) you are licensed only to use the embedded software with our Equipment in which the embedded software resides; (iii) you will not copy, modify, de-compile, or otherwise

attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; (iv) you will not distribute or otherwise disclose the embedded software (or any portion thereof) to any other person; and (v) you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software, which, notwithstanding the above, is subject to any terms that may accompany such third party software.

#### 5. INTERNET ACCESS POINT

5.1 The Connect+™ Series Equipment may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+™ Series Equipment and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.

#### 6. ENDING THIS AGREEMENT

- 6.1 Your right to use the Meter, or Value Based Services is limited in duration to the Initial Term and to any subsequent extensions of the Initial Term.
- 6.2 After the Initial Term, you or we may cancel this Agreement, in whole or in part, upon 30 days prior written notice.
- 6.3 We reserve the right to recover or disable the Meter and terminate this use at any time if in violation of the terms of use under the Federal Regulations.
- 6.4 After cancellation or termination of this Agreement, you must return the Meter to us in the same condition as you received it, reasonable wear and tear excepted.

## United States Postal Service ACKNOWLEDGMENT OF DEPOSIT

#### UI. UNITED STATES POSTAL SERVICE ACKNOWLEDGMENT OF DEPOSIT

UI.1 In connection with your use of a Postage Evidencing System as defined in the Code of Federal Regulations ("CFR"), you may transfer funds to the USPS through a lockbox bank (the "Lockbox Bank") for the purpose of prepayment of postage on Postage Evidencing Systems, generating evidence of postage, both PC Postage and meters (a "Deposit"), or you may transfer funds to the Bank for deposit into a Postage By Phone® Reserve Account ("your Reserve Account") which you maintain at the Bank. UI.2 To the extent you deposit funds in advance of the use of any evidence of postage, you may, from time to time, make Deposits in the Lockbox Bank account identified as "United States Postal Service CMRS-PB" or make deposits in your Reserve Account, in either case through electronic means, including Automated Clearinghouse Transfers. The USPS may, at its discretion, designate itself or a successor as recipient of Deposits made by you to the Lockbox Bank account described above. UI.3 Any deposit made by you in your Reserve Account is subject to the Postage By Phone® Reserve Account – Agreement and Disclosure Statement governing your Reserve Account. UI.4 Any Deposit made by you in the Lockbox Bank account shall be credited by the USPS only for the payment of evidence of postage. Such Deposits may be commingled with Deposits of other customers. You shall not receive or be entitled to any interest or other income earned on such Deposits. UI.5 The USPS will provide a refund to you for the remaining account balances of Deposits held by the USPS. These refunds are provided in accordance with the rules and regulations governing deposit of funds for evidence of postage, published in the CFR. UI.6 The Lockbox Bank, which shall collect funds on behalf of the USPS, shall provide PBI, on each business day, information as to the amount of each Deposit made to the USPS by you, so that PBI can update its records. UI.7 PBI may deposit funds on your behalf. The USPS will make no advances of funds to you. Any relationship concerning advances of funds is between you and PBI, PBGFS and/or the Bank. UI.8 You acknowledge that the terms of this Acknowledgement may be changed, modified, or revoked by the USPS, with appropriate notice. UI.9 Postal Regulations governing the deposit of funds are published in the CFR or its successor. You acknowledge that you shall be subject to all applicable rules, regulations, and orders of the USPS, including future changes to such rules, regulations, and orders, and such additional terms and conditions as may be determined in accordance with applicable law. The USPS rules, regulations, and orders shall prevail in the event of any conflict with any other terms and conditions applicable to any Deposit.

The Pitney Bowes Bank, Inc.  
**PURCHASE POWER TERMS AND CONDITIONS**

**P1 PURCHASE POWER<sup>SM</sup> CREDIT LINE**

**P1.1 General.** (a) In order to participate in the Program, you must provide the information described in Section P1.8. (b) If you subscribe to the EasyPermitPostage® service, you may use the Purchase Power credit line to pay for permit postage and associated USPS fees. (c) The Purchase Power credit line is a product of The Pitney Bowes Bank, Inc. (the "Bank") and is not available to individuals for personal, family, or household purposes. **P1.2**

**Account Charges.** (a) Your Purchase Power Account (the "Account") will be charged for the amount of postage, products, and services requested and the related fees, if applicable. (b) Unless prohibited by law, you agree to pay the fees and charges of which the Bank has given you notice, including, without limitation, the fees and charges relating to: (i) transaction fees, if applicable; (ii) your failure to pay in a timely manner; (iii) your exceeding your credit line; and (iv) fees attributable to the return of any checks that you give to the Bank as payment of the Account. **P1.3 Billing, Payments, and Collection.** (a) You will receive a billing statement for each billing cycle in which you have activity on the Account. The Bank reserves the right to deliver any statement electronically to the email address that is then on file for the Company. (b) Payments are due by the due date shown on your billing statement. (c) You may pay the entire balance due or a portion of the balance, provided that you pay at least the minimum payment shown on the statement. In the event of a partial payment, you will be responsible for the unpaid balance. **P1.4 Deferred Payment Terms.** (a) By using the Program,

you agree that whenever there is an unpaid balance outstanding on the Account which is not paid in full by the due date shown on your billing statement, the Bank will charge you, and you will pay, interest on the unpaid balance of the Account from time to time, for each day from the date the transaction is posted to the Account until the date the unpaid balance is paid in full, at a variable rate equal to the Annual Percentage Rate applicable to the Account from time to time. (b) (i) The Annual Percentage Rate applicable to the Account will be: the greater of (a) 22% and (b) the sum of the highest "Prime Rate" published in the "Money Rates" section of The Wall Street Journal on the last business day of the month and the margin set forth below (the sum of the margin and the Prime Rate is herein called the "Floating Rate"). (ii) The Annual Percentage Rate will be adjusted on a monthly basis based on any fluctuation in the Floating Rate, if applicable. (iii) Any change in the Annual Percentage Rate based on the calculation described in this section will become effective on the first day of your next billing cycle. (iv) The margin which will be added to the Prime Rate to determine the Floating Rate will be 14.75% (using the Prime Rate in effect as of March 31, 2010, the daily periodic rate would be .049315% and the corresponding annual percentage rate would be 18.00%). (v) The Account-balance that is subject to a finance charge each day will include (a) outstanding balances, minus any payments and credits received by the Bank on the Account that day, and (b) unpaid interest, fees, and other charges on the Account. (vi) The Bank will charge a minimum finance charge of \$1.00 in any billing cycle if the finance charge as calculated above is less than \$1.00. (vii) Each payment that you make will be applied to reduce the outstanding balance of the Account and replenish your available credit line. (viii) The Bank may refuse to extend further credit if the amount of a requested charge plus your existing balance exceeds your credit. **P1.5 Account Cancellation and Suspension.** (a) The Bank may at any time close or suspend the Account, and may refuse to allow further charges to the Account. (b) Cancellation or suspension will not affect your obligation to pay any amounts you owe. **P1.6 Amendments; Electronic Delivery; Termination.** (a) The Bank can amend any of the provisions and terms related to the Program at any time by written notice to you or by electronic notice via the email address that is then on file for the Company. You are consenting to electronic delivery of any amendments to the Program terms. (b) Each time you use the Program, you are signifying your acceptance of the terms and provisions then in effect. (c) An amendment becomes effective on the date stated in the notice and will apply to any outstanding balance on the Account. (d) The Bank may terminate the Program at any time and will notify you in the event of any termination. (e) Any outstanding obligation will survive termination of the Program. **P1.7 Governing Law.** The Program and any advances are governed by and construed in accordance with the laws of the State of Utah and applicable federal law. **P1.8 USA PATRIOT Act.** (a) Federal law requires financial institutions to obtain, verify and record information that identifies each person who opens an account. (b) The Bank asks that you provide identifying information, including your address and taxpayer identification number. (c) The Bank may also ask for additional identifying information, where appropriate, including asking that your representative who is opening the Account provide his/her name, address, date of birth, driver's license and/or other documents and information that will allow the Bank to identify him/her.

**SUMMARY OF LEASING/RENTAL PROGRAMS**

Pitney Bowes Global Financial Services LLC offers a variety of equipment leasing and rental programs to enable your agency to acquire the equipment it needs with the innovative financing solution that works best for you.

**TERM RENTAL (INSTALLMENT PURCHASE)-Option A**

This program provides a 36, 48 or 60 Month Lease and is available only to city and state agencies, such as public school districts, municipal hospitals, police and fire departments. Due to the tax exempt status of the Lessee, rates are much lower than standard Fair Market Value Lease rates. Title to the Equipment passes up front and at the end of the lease term, you own the equipment (excluding meter). **(Non-profits and non-State or Local agencies are excluded from this program)**. Sales Tax will be charged, if required under Your State Statute.

**STATE & LOCAL Rental - Option B** This program provides you with 36, 48 or 60 Month Rental. At the end of the rental period, you may purchase the equipment at the end of the Rental for its then Fair Market Value, or you can enter into a new Rental term or return the equipment. ***This Fair Market Rental Agreement cannot be used for Production Equipment Categories (Production Ink Jet Envelope Addressing System, Production Tabbers, Inserter Production, Production Folder-Inserter, Pre-Sorting Equipment) awarded under ADSP011-00000411-7 to Pitney Bowes Inc.*** Sales Tax will be charged, if required under Your State Statute.

**STATE & LOCAL FAIR MARKET VALUE LEASE - Option C**

This program provides you with a 36, 48 or 60 Month lease term with the option to purchase the equipment at the end of the lease for its then Fair Market Value, or you can continue leasing the equipment based on its Fair Market Value, or return the equipment. Sales Tax will be charged, if required under Your State Statute.

Example of lease payments based on a \$10,000.00 equipment price:

<b>LEASE RATES</b>			
<b>Term</b>	<b>Option A</b>	<b>Option B</b>	<b>Option C</b>
<b>36</b>	<b>.0323</b>	<b>.0377</b>	<b>.0342</b>
<b>48</b>	<b>.0252</b>	<b>.0309</b>	<b>.0277</b>
<b>60</b>	<b>.0210</b>	<b>.0270</b>	<b>.0237</b>

<b>MONTHLY LEASE PAYMENT BASED ON \$10,000 TRANSACTION</b>			
<b>Term</b>	<b>Option A</b>	<b>Option B</b>	<b>Option C</b>
<b>36</b>	<b>\$323.00</b>	<b>\$377.00</b>	<b>\$342.00</b>
<b>48</b>	<b>\$252.00</b>	<b>\$309.00</b>	<b>\$277.00</b>
<b>60</b>	<b>\$210.00</b>	<b>\$270.00</b>	<b>\$237.00</b>

Pitney Bowes Global Financial Services LLC will serve as a sub-contractor under ADSP011-00000411 and will be the Lessor under this Term Rental (Installment Purchase) Lease Terms and Condition Agreement. PBGFS does not warrant, service or otherwise support the equipment. Those services are provided by Pitney Bowes Inc. (PBI). Due to federal regulations, only PBI can own an Intellilink Control Center or Meter.

The Pricing Plan for the WSCA/NASPO Term Rental (Installment Purchase) Lease Terms and Conditions is as follows:

**Monthly Billing:**

Term:	Lease Rate:
36	.0323
48	.0252
60	.0210

**L1. DEFINITIONS**

L1.1 The following terms mean:

**"Agreement"** - the Order, your State's Participating Addendum, the WSCA/NASPO Master Agreement ADSP011-00000411-7, these terms and conditions, and any attached exhibits.

**"Bank"** - The Pitney Bowes Bank, Inc.

**"Consumable Supplies"** - ink, ink rollers, printheads, toner and drum cartridges, ribbons and similar items. Product-specific consumable supplies are identified in the product operator guide.

**"Covered Equipment"** - the equipment rented or sold to you from PBGFS or PBI that is covered by the SLA as stated on the Order. Covered Equipment does not include any IntelliLink® Control Center or Meter, or any standalone software.

**"Delivery Date"** - the date the Equipment or other item is delivered to your location.

**"Effective Date"** - the date the Order is received by us.

**"Equipment"** - the equipment listed on the Order, excluding any IntelliLink Control Center or Meter, and any standalone software.

**"Initial Term"** - the lease period listed on the Order

**"Install Date"** - the date the Equipment or other item is installed at your location.

**"IntelliLink Control Center"** or **"Meter"** - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ mailing system, the postal security device, the application platform, the system controller and the print engine and (ii) in the case of all other mailing systems, the postal security device, the user interface or keyboard and display and the print engine.

**"Lease"** - the Order and this WSCA/NASPO Term Rental (Installment Purchase) Lease Terms and Conditions.

**"Maintenance Service"** - the maintenance service for the Covered Equipment selected by you on the Order, excluding software maintenance.

**"Master Agreement"** - WSCA/NASPO Master Agreement ADSP011-00000411-7 Mail Room Equipment, Services and Support contract administered by the State of Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.

**"Order"** - the executed agreement between the applicable Pitney Bowes company and you for the Equipment.

**"PBGFS"** - Pitney Bowes Global Financial Services LLC.

**"PBI"** - Pitney Bowes Inc.

**"Pitney Bowes"** - PBGFS and its subsidiaries, and PBI.

**"Postage Meter Rental Agreement"** - an agreement governing the use and rental of an IntelliLink Control Center or Meter you enter into with us.

**"SLA"** - the Service Level Agreement.

**"SLMA"** - a Software License and Maintenance Agreement you enter into with us

**"SOW"** - a Statement of Work you enter into with us.

**"State Participating Addendum"** the bilateral agreement executed by us and your participating state incorporating the Master Agreement.

**"We," "Our,"** or **"Us"** - the Pitney Bowes company with whom you've entered into the Order.

**"WSCA/NASPO"** - Western States Contracting Alliance and the National Association of State Procurement Officials

**"You," "Your,"** "Lessee", or **"Customer"** - the entity identified on the Order.

**L2. AGREEMENT**

L2.1 You will make each Monthly Payment by the due date shown on our invoice.

L2.2 You may not cancel this Agreement for any reason except as expressly set forth in Section L10 below. All payment obligations are unconditional.

L2.3 If you do not pay the fees when due or you do not comply with the Agreement and fail to cure the same within thirty (30) days of receipt of written notice thereof, we may disable the IntelliLink® Control Center, terminate the Agreement, retake the Equipment and Meter, and collect from you all fees due for the remainder of the Initial Term, or if after the Initial Term, all fees then due, plus interest at the lesser of 18% per year or the maximum allowed by law and attorneys' fees.

L2.4 You authorize us to file a Uniform Commercial Code financing statement naming you as debtor/lessee with respect to the Equipment.

**L3. PAYMENT TERMS AND OBLIGATIONS**

L3.1 We will invoice you in arrears each month for all payments on the Order (each, a "Monthly Payment"), except as provided in any SOW attached to this Agreement.

L3.2 Your Monthly Payment may include a one-time origination fee, amounts carried over from a previous unexpired lease, and other costs.

L3.3 If you request, your IntelliLink® Control Center/Meter Rental fees, Service Level Agreement fees, and Soft-Guard® payments ("PBI Payments") will be included with your Monthly Payment and begin with the start of the Term. Your Monthly Payment will increase if your PBI Payments increase.

L3.4 Your obligations, including your obligation to pay the Monthly Payments due in any fiscal year during the term of this Agreement, shall constitute a current expense for such fiscal year and shall not constitute indebtedness within the meaning of the constitution and laws of the state in which you are located. Nothing herein shall constitute a pledge by you of any taxes or other moneys (other than moneys lawfully appropriated from time to time by or for your benefit for this Agreement) to the payment of any Total Payment due under this Agreement.

**L4. EQUIPMENT OWNERSHIP**

L4.1 PBI owns any IntelliLink® Control Center or Meter. Title to the Equipment shall pass to you upon installation. However, you and we agree that title shall automatically revert to us in the event of default, or termination due to your non-appropriation under Section 10.

**L5. TERM**

L5.1 This Agreement shall commence on the date of delivery and shall continue until the earlier of (i) termination at our option upon the occurrence of an event of default, or (ii) the occurrence of an event of a non-appropriation under Section 10, or (iii) the expiration of the Term and your payment of all Monthly Payments and other sums due and your fulfillment of all other obligations under this Agreement.

**L6. SURRENDER OF EQUIPMENT**

L6.1 If you default, or terminate this Agreement by non-appropriation under Section 10, you, at your expense, shall return all Equipment by delivering it to us in the same condition as when delivered to you, reasonable wear and tear excepted, to such place or on board such carrier, packed for shipping, as we may specify. Until the Equipment is returned as required above, all terms of this Agreement remain in effect including, without limitation, your obligations to make payments relating to your continued use of the Equipment and to insure the Equipment.

## L7. WARRANTY AND LIMITATION OF LIABILITY

L7.1 PBGFS AND THE BANK MAKE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR FREEDOM FROM INTERFERENCE OR INFRINGEMENT.

L7.2 PBI provides you with the warranty as provided in the Master Agreement and as follows:

- (a) PBI warrants that the Equipment will be free from defects in material and workmanship and will perform according to the equipment user guide for a period of one year (360) days from the date of acceptance (the "Warranty Period").
- (b) PBI warrants that the Maintenance Service provided will be performed in a professional and workmanlike manner.
- (c) Your remedy in the event of any warranty claim is as provided within the Master Agreement.
- (d) A "defect" does not include the failure of rates within a rate update to conform to published rates.
- (e) There is no warranty for Equipment requiring repair or replacement because of your negligence, usage which exceeds PBI's recommendations, damage in transit, virus contamination or loss of data, misuse, external forces, loss or fluctuation of power, fire, flood, or other natural causes, or service by anyone other than PBI. There is no warranty for Equipment arising from the use of third party supplies (such as ink) that results in: (i) damage to PBI Equipment; (ii) poor indicia, text, or image print quality; (iii) indicia readability failures; or (iv) a failure to print indicia, text, or images.
- (f) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with the PBI Equipment may be reclaimed, reconditioned or remanufactured. Any such item is warranted to perform according to the same standards as the equivalent new item.
- (g) The warranty does not cover Consumable Supplies.

L7.3 PBGFS AND THE BANK ARE NOT LIABLE FOR ANY LOSS, DAMAGE (INCLUDING INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES), OR EXPENSE CAUSED DIRECTLY OR INDIRECTLY BY THE EQUIPMENT, AND PBI WILL HAVE ONLY SUCH LIABILITY AS SET FORTH IN THE MASTER AGREEMENT.

## L8. EQUIPMENT OBLIGATIONS

L8.1 Condition and Repairs. You will keep the Equipment free from liens and encumbrances and in good repair, condition, and working order.

L8.2 Inspection. We may inspect the Equipment and any related maintenance records.

L8.3 Location. You may not move the Equipment from the location specified on the Order without our prior written consent which will not be unreasonably withheld.

## L9. RISK OF LOSS

L9.1 You bear the entire risk of loss to the Equipment from the Delivery Date by PBI until the end of the Term (including any extensions), regardless of cause, ordinary wear and tear excepted ("Loss").

L9.2 No Loss will relieve you of any of your obligations under this Agreement. You must immediately notify us in writing of the occurrence of any Loss.

L9.3 You will keep the Equipment insured against Loss for its full replacement value under a comprehensive policy of insurance or other arrangement with an insurer of your choice, provided that it is reasonably satisfactory to us ("Insurance"). YOU MUST CALL US AT 1-800-243-9506 AND PROVIDE US WITH EVIDENCE OF INSURANCE.

## L10. NON-APPROPRIATION

L10. See Master Agreement - Non Appropriations Clause.

## L11. REPRESENTATIONS

L11.1 You hereby represent and warrant that (a) you are a state or political subdivision thereof within the meaning of Section 103(c) of the Internal Revenue Code of 1986, as amended (the "Code"); and (b) you have the power and authority under applicable law to enter into this Agreement and you have been duly authorized to execute and deliver this Agreement and carry out your obligations hereunder. You acknowledge that a portion of each Monthly Payment you shall pay includes interest and that this Agreement is entered into based on the assumption that the interest portion of each Monthly Payment is not includible in gross income of the owner thereof for Federal income tax purposes under Section 103(a) of the Code. You shall, at all times, do and perform all acts and things necessary and within your control in order to assure that such interest component shall be so excluded. If any interest is determined not to be excludible from gross income, your Monthly Payment shall be adjusted in an amount sufficient to maintain our original after tax yield utilizing our consolidated marginal tax rate, which adjusted Monthly Payments you agree to pay as provided in this Agreement, subject to Section L10. The

rate at which the interest portion of Monthly Payments is calculated is not intended to exceed the maximum rate or amount of interest permitted by applicable law. If such interest portion exceeds such maximum, then at our option, if permitted by law, the interest portion will be reduced to the legally permitted maximum amount of interest, and any excess will be used to reduce the principal amount of your obligation or be refunded to you. You shall not do (or cause to be done) any act which will cause, or by omission of any act allow, this Agreement to be an "arbitrage bond" within the meaning of Section 148(a) of the Code or a "private activity bond" within the meaning of Section 141(a) of the Code. At the time of your execution of this Agreement, you shall provide us with a properly prepared and executed copy of the appropriate US Treasury Form 8038-G or 8038-GC and you appoint us as your agent for the purpose of maintaining a registration system as required by Section 149(a) of the Code. This Section shall survive the termination of this Agreement.

## L12. MISCELLANEOUS

L12.1 If more than one customer is named in this Agreement, liability is joint and several.

L12.2 YOU MAY NOT ASSIGN OR SUBLET THE EQUIPMENT OR THIS AGREEMENT WITHOUT OUR PRIOR WRITTEN CONSENT, WHICH CONSENT WILL NOT BE UNREASONABLY WITHHELD.

L12.3 We may sell, assign, or transfer all or any part of this Agreement or the Equipment. Any sale, assignment, or transfer will not affect your rights or obligations under this Agreement.

L12.4 If there is a conflict between any of the terms and conditions in this Agreement, your State's Participating Addendum and the Master Agreement ADSP011-00000411, this Agreement shall prevail.

L12.5 This Agreement is being offered to any purchasing entity who is authorized to file a 8038-G and/or 8028-GC and such form must be included provided when placing an order.

L12.6 All applicable taxes required to be collected by us will be shown on the invoice.

L12.7 Any IntelliLink-Control Center or Meter rented under this Agreement is subject to the applicable USPS regulations and meter terms and conditions as may be provided by PBI.

L12.8 Our Equipment may contain embedded software. You agree: (i) that PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) that you do not acquire any right, title or interest in or to the embedded software; (iii) only to use the embedded software with our Equipment in which the embedded software resides; (iv) that you may not copy the embedded software; (v) that you may neither modify nor create derivative works of the embedded software (vi) that you may neither distribute nor disclose the embedded software (or any portion thereof) to any other person; (vii) that you may not translate, de-compile, disassemble, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; and (viii) that you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software. Notwithstanding the above, this section does not modify any terms that may accompany such third party software.

L12.9 The Connect+ Series Equipment may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+ Series Equipment and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.

## OPTION B -- WSCA/NASPO FMV RENTAL TERMS AND CONDITIONS:

Pitney Bowes Global Financial Services LLC ("PBGFS") will serve as a sub-contractor under ADSP011-00000411 and will be the Lessor under this Fair Market Value Rental Terms and Condition Agreement. This Fair Market Rental Agreement cannot be used for Production Equipment Categories (Production Ink Jet Envelope Addressing System, Production Tabbers, Inserter Production, Production Folder-Inserter, Pre-Sorting Equipment) awarded under ADSP011-00000411-7 to Pitney Bowes Inc. PBGFS does not warrant, service or otherwise support the equipment. Those services are provided by Pitney Bowes Inc. (PBI). Due to federal regulations, only PBI can own an Intellilink Control Center or Meter.

The Pricing Plan for the WSCA/NASPO Fair Market Value Rental Terms and Conditions is as follows:

**Monthly Billing:**

<u>Term:</u>	<u>Rental Rate:</u>
36	.0377
48	.0309
60	.0270

Total Value of the Order multiplied by the applicable Monthly Rate Factor = Monthly Equipment Rental Payment, plus applicable monthly meter rental and value based service fees, plus the monthly cost of service maintenance for years 2 thru end of initial term, plus any applicable taxes.

For further clarification a 36 month rental based on a \$10,000 equipment order would equal a \$377.00 monthly equipment rental payment, plus applicable service maintenance for years 2 thru end of initial term, monthly meter rental and value based services fees would be added to the payment.

**L1. DEFINITIONS****L1.1** The following terms mean:

**"Agreement"** - the Order, your State's Participating Addendum, the WSCA/NASPO Master Agreement ADSP011-00000411-7, these terms and conditions, and any attached exhibits.  
**"Bank"** - The Pitney Bowes Bank, Inc.  
**"Consumable Supplies"** - ink, ink rollers, printheads, toner and drum cartridges, ribbons and similar items. Product-specific consumable supplies are identified in the product operator guide.  
**"Covered Equipment"** - the equipment rented or sold to you from PBGFS or PBI that is covered by the SLA as stated on the Order. Covered Equipment does not include any Intellilink® Control Center or Meter, or any standalone software.  
**"Delivery Date"** - the date the Equipment or other item is delivered to your location.  
**"Effective Date"** - the date the Order is received by us.  
**"Equipment"** - the equipment listed on the Order, excluding any Intellilink Control Center or Meter, and any standalone software.  
**"Initial Term"** - the lease period listed on the Order  
**"Install Date"** - the date the Equipment or other item is installed at your location.  
**"Intellilink Control Center" or "Meter"** - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ mailing system, the postal security device, the application platform, the system controller and the print engine and (ii) in the case of all other mailing systems, the postal security device, the user interface or keyboard and display and the print engine.  
**"Maintenance Service"** - the maintenance service for the Covered Equipment selected by you on the Order, excluding software maintenance.  
**"Master Agreement"** - WSCA/NASPO Master Agreement ADSP011-00000411-7 Mail Room Equipment, Services and Support contract administered by the State of Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.  
**"Order"** - the executed agreement between the applicable Pitney Bowes company and you for the Equipment.  
**"PBGFS"** - Pitney Bowes Global Financial Services LLC.  
**"PBI"** - Pitney Bowes Inc.  
**"Pitney Bowes"** - PBGFS and its subsidiaries, and PBI.  
**"Postage Meter Rental Agreement"** - an agreement governing the use and rental of an Intellilink Control Center or Meter you enter into with us.

**"Rental"** - the Order and this WSCA/NASPO FMV Rental Terms and Conditions.

**"SLA"** - the Service Level Agreement.

**"SLMA"** - a Software License and Maintenance Agreement you enter into with us

**"SOW"** - a Statement of Work you enter into with us.

**"State Participating Addendum"** the bilateral agreement executed by Us and your participating state incorporating the Master Agreement.

**"We," "Our," or "Us"** - the Pitney Bowes company with whom you've entered into the Order.

**"WSCA/NASPO"** - Western States Contracting Alliance and the National Association of State Procurement Officials

**"You," "Your," "Lessee," or "Customer"** - the entity identified on the Order.

**L2. AGREEMENT**

L2.1 You are leasing the Equipment listed on the Order. You will make each Monthly Payment by the due date shown on our invoice.

L2.2 You may not cancel this Rental for any reason except as expressly set forth in Sections L10 and L11 below.

L2.3 If you do not pay the fees when due or you do not comply with the Agreement and fail to cure the same within thirty (30) days of receipt of written notice thereof, we may disable the Intellilink® Control Center, terminate the Agreement, retake the Equipment and Meter, and collect from you all fees due for the remainder of the Initial Term, or if after the Initial Term, all fees then due, plus interest at the lesser of 18% per year or the maximum allowed by law and attorneys' fees.

L2.4 You authorize us to file a Uniform Commercial Code financing statement naming you as debtor/lessee with respect to the Equipment.

**L3. PAYMENT TERMS AND OBLIGATIONS**

L3.1 We will invoice you in arrears each month for all payments on the Order (each, a "Monthly Payment"), except as provided in any SOW attached to this Agreement.

L3.2 Your Monthly Payment may include a one-time origination fee, amounts carried over from a previous unexpired Rental, and other costs.

L3.3 If you request, your Intellilink® Control Center/Meter Rental fees, Service Level Agreement fees, and Soft-Guard® payments ("PBI Payments") will be included with your Monthly Payment and begin with the start of the Rental Term. Your Monthly Payment will increase if your PBI Payments increase.

**L4. EQUIPMENT OWNERSHIP**

L4.1 We own the Equipment. PBI owns any Intellilink® Control Center or Meter. Except as stated in Section L6.1, you will not have the right to become the owner at the end of this Agreement.

**L5. RENTAL TERM**

L5.1 The Rental term is the number of months stated on the Order ("Rental Term").

#### L6. END OF RENTAL OPTIONS

L6.1 During the 90 days prior to the end of your Rental, you may, if not in default, select one of the following options:

- (a) enter into a new Rental with us;
- (b) purchase the Equipment "as is, where is" for fair market value; or
- (c) return the Equipment, IntelliLink Control Center and/or Meter in its original condition, reasonable wear and tear excepted. If you return the Equipment, IntelliLink Control Center and/or Meter, at our option you will either (i) properly pack them and insure them for their full replacement value (unless you are enrolled in the ValueMAX® program) and deliver them aboard a common carrier, freight prepaid, to a destination within the United States that we specify, or (ii) properly pack and return them in the return box and with the shipping label provided by us and, in either case, pay us our then applicable processing fee.

L6.2 If you do not select one of the options in Section L6.1, you shall be deemed to have agreed to enter into month to month extensions of the term of this Agreement. You may opt to cease the automatic extensions by providing us with written notice within 60 days (but no less than 30 days or such shorter period as may be contemplated by law) prior to the expiration of the then-current term of this Agreement. Upon cancellation, you agree to either return all items pursuant to Section L6.1(c) or purchase the Equipment.

#### L7. WARRANTY AND LIMITATION OF LIABILITY

L7.1 PBGFS AND THE BANK MAKE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR FREEDOM FROM INTERFERENCE OR INFRINGEMENT.

L7.2 PBI provides you with the warranty as provided in the Master Agreement and as follows:

- (a) PBI warrants that the Equipment will be free from defects in material and workmanship and will perform according to the equipment user guide for a period of one year (360) days from the date of acceptance (the "Warranty Period").
- (b) PBI warrants that the Maintenance Service provided will be performed in a professional and workmanlike manner.
- (c) Your remedy in the event of any warranty claim is as provided within the Master Agreement.
- (d) A "defect" does not include the failure of rates within a rate update to conform to published rates.
- (e) There is no warranty for Equipment requiring repair or replacement because of your negligence, usage which exceeds PBI's recommendations, damage in transit, virus contamination or loss of data, misuse, external forces, loss or fluctuation of power, fire, flood, or other natural causes, or service by anyone other than PBI. There is no warranty for Equipment arising from the use of third party supplies (such as ink) that results in: (i) damage to PBI Equipment; (ii) poor indicia, text, or image print quality; (iii) indicia readability failures; or (iv) a failure to print indicia, text, or images.
- (f) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with the PBI Equipment may be reclaimed, reconditioned or remanufactured. Any such item is warranted to perform according to the same standards as the equivalent new item.
- (g) The warranty does not cover Consumable Supplies.

L7.3 PBGFS AND THE BANK ARE NOT LIABLE FOR ANY LOSS, DAMAGE (INCLUDING INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES), OR EXPENSE CAUSED DIRECTLY OR INDIRECTLY BY THE EQUIPMENT, AND PBI WILL HAVE ONLY SUCH LIABILITY AS SET FORTH IN THE MASTER AGREEMENT.

#### L8. EQUIPMENT OBLIGATIONS

L8.1 Condition and Repairs. You will keep the Equipment free from liens and encumbrances and in good repair, condition, and working order.

L8.2 Inspection. We may inspect the Equipment and any related maintenance records.

L8.3 Location. You may not move the Equipment from the location specified on the Order without our prior written consent which will not be unreasonably withheld.

#### L9. RISK OF LOSS AND VALUEMAX® PROGRAM

##### L9.1 Risk of Loss.

- (a) You bear the entire risk of loss to the Equipment from the date of delivery by PBI until the end of the Rental Term (including any extensions), regardless of cause, ordinary wear and tear excepted ("Loss").

(b) No Loss will relieve you of any of your obligations under this Rental. You must immediately notify us in writing of the occurrence of any Loss.

(c) You will keep the Equipment insured against Loss for its full replacement value under a comprehensive policy of insurance or other arrangement with an insurer of your choice, provided that it is reasonably satisfactory to us ("Insurance").

##### L9.2 ValueMAX Program.

(a) If you do not provide evidence of insurance and have not enrolled in our own program (ValueMAX), we may include the Equipment in the ValueMAX program and charge you a fee, which we will include as an additional charge on your invoice.

(b) We will provide written notification reminding you of your insurance obligations described above in Section L9.1(c).

(c) If you do not respond with evidence of insurance within the time frame specified in the notification we may immediately include the Equipment in the ValueMAX program.

(d) If the Equipment is included in the ValueMAX program and any damage or destruction to the Equipment occurs (other than from your gross negligence or willful misconduct, which is not covered by ValueMAX), we will (unless you are in default) repair or replace the Equipment.

(e) If we are required to repair or replace the Equipment under the ValueMAX program and we fail to do so within 20 days of receiving your written notice of loss or damage, you may terminate this Rental.

(f) We are not liable to you if we terminate the ValueMAX program. By providing the ValueMAX program we are not offering or selling you insurance; accordingly, regulatory agencies have not reviewed this Rental, this program or its associated fees, nor are they overseeing our financial condition.

#### L10. NON-APPROPRIATION

L10.1 See Master Agreement – Non Appropriations

#### L11. EARLY TERMINATION

L11.1 You further warrant that you intend to enter into this Rental for the entire Stated Term and you acknowledge that we have relied upon such represented intention when determining the applicable pricing plan.

Cancelable Rentals – Cancel with three month penalty on rental payment per the Master Agreement.

#### L12. MISCELLANEOUS

L12.1 If more than one lessee is named in this Rental, liability is joint and several.

L12.2 YOU MAY NOT ASSIGN OR SUBLET THE EQUIPMENT OR THIS RENTAL WITHOUT OUR PRIOR WRITTEN CONSENT, WHICH CONSENT WILL NOT BE UNREASONABLY WITHHELD.

L12.3 We may sell, assign, or transfer all or any part of this Rental or the Equipment. Any sale, assignment, or transfer will not affect your rights or obligations under this Agreement.

L12.4 All applicable taxes required to be collected by us will be shown on the invoice.

L12.5 If there is a conflict between any of the terms and conditions in this Agreement, your State's Participating Addendum and the Master Agreement ADSP011-00000411, this Agreement shall prevail.

L12.6 Any IntelliLink Control Center or Meter rented under this Agreement is subject to the applicable USPS regulations and meter terms and conditions as may be provided by PBI.

L12.7 Our Equipment may contain embedded software. You agree: (i) that PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) that you do not acquire any right, title or interest in or to the embedded software; (iii) only to use the embedded software with our Equipment in which the embedded software resides; (iv) that you may not copy the embedded software; (v) that you may neither modify nor create derivative works of the embedded software (vi) that you may neither distribute nor disclose the embedded software (or any portion thereof) to any other person; (vii) that you may not translate, de-compile, disassemble, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; and (viii) that you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software. Notwithstanding the above, this section does not modify any terms that may accompany such third party software.

L12.8 The Connect+ Series Equipment may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+ Series Equipment and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.

## OPTION C -- WSCA/NASPO FAIR MARKET VALUE LEASE TERMS AND CONDITIONS:

Pitney Bowes Global Financial Services LLC will serve as a sub-contractor under ADSP011-00000411 and will be the Lessor under this Fair Market Value Lease Terms and Condition Agreement. PBGFS does not warrant, service or otherwise support the equipment. Those services are provided by Pitney Bowes Inc. (PBI). Due to federal regulations, only PBI can own an Intellilink Control Center or Meter.

The Pricing Plan for the WSCA/NASPO Fair Market Value Lease Terms and Conditions is as follows:

Monthly Billing:

<u>Term:</u>	<u>Lease Rate:</u>
36	.0342
48	.0277
60	.0237

**L1. DEFINITIONS**

L1.1 The following terms mean:

**"Agreement"** - the Order, your State's Participating Addendum, the WSCA/NASPO Master Agreement ADSP011-00000411-7, these terms and conditions, and any attached exhibits.

**"Bank"** - The Pitney Bowes Bank, Inc.

**"Consumable Supplies"** - ink, ink rollers, printheads, toner and drum cartridges, ribbons and similar items. Product-specific consumable supplies are identified in the product operator guide.

**"Covered Equipment"** - the equipment rented or sold to you from PBGFS or PBI that is covered by the SLA as stated on the Order. Covered Equipment does not include any Intellilink® Control Center or Meter, or any standalone software.

**"Delivery Date"** - the date the Equipment or other item is delivered to your location.

**"Effective Date"** - the date the Order is received by us.

**"Equipment"** - the equipment listed on the Order, excluding any Intellilink Control Center or Meter, and any standalone software.

**"Initial Term"** - the lease period listed on the Order

**"Install Date"** - the date the Equipment or other item is installed at your location.

**"Intellilink Control Center" or "Meter"** - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ mailing system, the postal security device, the application platform, the system controller and the print engine and (ii) in the case of all other mailing systems, the postal security device, the user interface or keyboard and display and the print engine.

**"Lease"** - the Order and this WSCA/NASPO FMV Lease Terms and Conditions.

**"Maintenance Service"** - the maintenance service for the Covered Equipment selected by you on the Order, excluding software maintenance.

**"Master Agreement"** - WSCA/NASPO Master Agreement ADSP011-00000411-7 Mail Room Equipment, Services and Support contract administered by the State of Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.

**"Order"** - the executed agreement between the applicable Pitney Bowes company and you for the Equipment.

**"PBGFS"** - Pitney Bowes Global Financial Services LLC.

**"PBI"** - Pitney Bowes Inc.

**"Pitney Bowes"** - PBGFS and its subsidiaries, and PBI.

**"Postage Meter Rental Agreement"** - an agreement governing the use and rental of an Intellilink Control Center or Meter you enter into with us.

**"SLA"** - the Service Level Agreement.

**"SLMA"** - a Software License and Maintenance Agreement you enter into with us

**"SOW"** - a Statement of Work you enter into with us.

**"State Participating Addendum"** the bilateral agreement executed by us and your participating state incorporating the Master Agreement.

**"We," "Our," or "Us"** - the Pitney Bowes company with whom you've entered into the Order.

**"WSCA/NASPO"** - Western States Contracting Alliance and the National Association of State Procurement Officials

**"You," "Your," "Lessee," or "Customer"** - the entity identified on the Order.

**L2. AGREEMENT**

L2.1 You are leasing the Equipment listed on the Order. You will make each Monthly Payment by the due date shown on our invoice.

L2.2 You may not cancel this Lease for any reason except as expressly set forth in Sections L10 and L11 below. All payment obligations are unconditional.

L2.3 If you do not pay the fees when due or you do not comply with the Agreement and fail to cure the same within thirty (30) days of receipt of written notice thereof, we may disable the Intellilink® Control Center, terminate the Agreement, retake the Equipment and Meter, and collect from you all fees due for the remainder of the Initial Term, or if after the Initial Term, all fees then due, plus interest at the lesser of 18% per year or the maximum allowed by law and attorneys' fees.

L2.4 You authorize us to file a Uniform Commercial Code financing statement naming you as debtor/lessee with respect to the Equipment.

**L3. PAYMENT TERMS AND OBLIGATIONS**

L3.1 We will invoice you in arrears each month for all payments on the Order (each, a "Monthly Payment"), except as provided in any SOW attached to this Agreement.

L3.2 Your Monthly Payment may include a one-time origination fee, amounts carried over from a previous unexpired lease, and other costs.

L3.3 If you request, your Intellilink® Control Center/Meter Rental fees, Service Level Agreement fees, and Soft-Guard® payments ("PBI Payments") will be included with your Monthly Payment and begin with the start of the Lease Term. Your Monthly Payment will increase if your PBI Payments increase.

**L4. EQUIPMENT OWNERSHIP**

L4.1 We own the Equipment. PBI owns any Intellilink® Control Center or Meter. Except as stated in Section L6.1, you will not have the right to become the owner at the end of this Agreement.

**L5. LEASE TERM**

L5.1 The Lease term is the number of months stated on the Order ("Lease Term").

**L6. END OF LEASE OPTIONS**

L6.1 During the 90 days prior to the end of your Lease, you may, if not in default, select one of the following options:

- enter into a new lease with us;
- purchase the Equipment "as is, where is" for fair market value; or
- return the Equipment, Intellilink Control Center and/or Meter in its original condition, reasonable wear and tear excepted. If you return the Equipment, Intellilink Control Center and/or Meter, at our option you will either (i) properly pack them and insure them for their full replacement value (unless you are enrolled in the ValueMAX® program) and deliver them aboard a common carrier, freight prepaid, to a destination within the United States that we specify, or (ii) properly pack and return them in the return box and with the shipping label provided by us and, in either case, pay us our then applicable processing fee.

L6.2 If you do not select one of the options in Section L6.1, you shall be deemed to have agreed to enter into successive months to month extensions of the term of this Agreement. You may opt to cease the automatic extensions by providing us with written notice within 60 days (but no less than 30 days or such shorter period as may be contemplated by law) prior to the expiration of the then-current term of this Agreement. Upon cancellation, you agree to either return all items pursuant to Section L6.1(c) or purchase the Equipment.

#### L7. WARRANTY AND LIMITATION OF LIABILITY

L7.1 PBGFS AND THE BANK MAKE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR FREEDOM FROM INTERFERENCE OR INFRINGEMENT.

L7.2 PBI provides you with the warranty as provided in the Master Agreement and as follows:

- (a) PBI warrants that the Equipment will be free from defects in material and workmanship and will perform according to the equipment user guide for a period of one year (360) days from the date of acceptance (the "Warranty Period").
- (b) PBI warrants that the Maintenance Service provided will be performed in a professional and workmanlike manner.
- (c) Your remedy in the event of any warranty claim is as provided within the Master Agreement.
- (d) A "defect" does not include the failure of rates within a rate update to conform to published rates.
- (e) There is no warranty for Equipment requiring repair or replacement because of your negligence, usage which exceeds PBI's recommendations, damage in transit, virus contamination or loss of data, misuse, external forces, loss or fluctuation of power, fire, flood, or other natural causes, or service by anyone other than PBI. There is no warranty for Equipment arising from the use of third party supplies (such as ink) that results in: (i) damage to PBI Equipment; (ii) poor indicia, text, or image print quality; (iii) indicia readability failures; or (iv) a failure to print indicia, text, or images.
- (f) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with the PBI Equipment may be reclaimed, reconditioned or remanufactured. Any such item is warranted to perform according to the same standards as the equivalent new item.
- (g) The warranty does not cover Consumable Supplies.

L7.3 PBGFS AND THE BANK ARE NOT LIABLE FOR ANY LOSS, DAMAGE (INCLUDING INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES), OR EXPENSE CAUSED DIRECTLY OR INDIRECTLY BY THE EQUIPMENT, AND PBI WILL HAVE ONLY SUCH LIABILITY AS SET FORTH IN THE MASTER AGREEMENT.

#### L8. EQUIPMENT OBLIGATIONS

L8.1 Condition and Repairs. You will keep the Equipment free from liens and encumbrances and in good repair, condition, and working order.

L8.2 Inspection. We may inspect the Equipment and any related maintenance records.

L8.3 Location. You may not move the Equipment from the location specified on the Order without our prior written consent which will not be unreasonably withheld.

#### L9. RISK OF LOSS AND VALUEMAX® PROGRAM

Because we own the equipment while you lease it from us, we need to make sure it is protected while it is in your possession. You can demonstrate to us that the equipment will be protected either by showing us that your insurance will cover the equipment or by enrolling in our fee-based ValueMAX program. The terms of that program are listed in Section L9.2.

##### L9.1 Risk of Loss.

- (a) You bear the entire risk of loss to the Equipment from the Delivery Date by PBI until the end of the Lease Term (including any extensions), regardless of cause, ordinary wear and tear excepted ("Loss").
- (b) No Loss will relieve you of any of your obligations under this Lease. You must immediately notify us in writing of the occurrence of any Loss.
- (c) You will keep the Equipment insured against Loss for its full replacement value under a comprehensive policy of insurance or other arrangement with an insurer of your choice, provided that it is reasonably satisfactory to us ("Insurance").

##### L9.2 ValueMAX Program.

- (a) If you do not provide evidence of insurance and have not enrolled in our own program (ValueMAX), we may include the Equipment

in the ValueMAX program and charge you a fee, which we will include as an additional charge on your invoice.

- (b) We will provide written notification reminding you of your insurance obligations described above in Section L9.1(c).
- (c) If you do not respond with evidence of insurance within the time frame specified in the notification we may immediately include the Equipment in the ValueMAX program.
- (d) If the Equipment is included in the ValueMAX program and any damage or destruction to the Equipment occurs (other than from your gross negligence or willful misconduct, which is not covered by ValueMAX), we will (unless you are in default) repair or replace the Equipment.
- (e) If we are required to repair or replace the Equipment under the ValueMAX program and we fail to do so within 20 days of receiving your written notice of loss or damage, you may terminate this Lease.
- (f) We are not liable to you if we terminate the ValueMAX program. By providing the ValueMAX program we are not offering or selling you insurance; accordingly, regulatory agencies have not reviewed this Lease, this program or its associated fees, nor are they overseeing our financial condition.

#### L10. NON-APPROPRIATION

L10.1 See Master Agreement – Non Appropriations

#### L11. EARLY TERMINATION

L11.1 You further warrant that you intend to enter into this Lease for the entire Stated Term and you acknowledge that we have relied upon such represented intention when determining the applicable pricing plan. If you cancel or terminate this Lease prior to expiration of the Stated Term (other than for non-appropriations), you shall pay a termination charge equal to the net present value of the monthly payments remaining through the completion of the term, discounted to present value at a rate of 6% per year.

#### L12. MISCELLANEOUS

- L12.1 If more than one lessee is named in this Lease, liability is joint and several.
- L12.2 YOU MAY NOT ASSIGN OR SUBLET THE EQUIPMENT OR THIS LEASE WITHOUT OUR PRIOR WRITTEN CONSENT, WHICH CONSENT WILL NOT BE UNREASONABLY WITHHELD.
- L12.3 We may sell, assign, or transfer all or any part of this Lease or the Equipment. Any sale, assignment, or transfer will not affect your rights or obligations under this Agreement.
- L12.4 All applicable taxes required to be collected by us will be shown on the invoice.
- L12.5 If there is a conflict between any of the terms and conditions in this Agreement, your State's Participating Addendum and the Master Agreement ADSP011-00000411, this Agreement shall prevail.
- L12.6 Any IntelliLink--Control Center or Meter rented under this Agreement is subject to the applicable USPS regulations and meter terms and conditions as may be provided by PBI.
- L12.7 Our Equipment may contain embedded software. You agree: (i) that PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) that you do not acquire any right, title or interest in or to the embedded software; (iii) only to use the embedded software with our Equipment in which the embedded software resides; (iv) that you may not copy the embedded software; (v) that you may neither modify nor create derivative works of the embedded software (vi) that you may neither distribute nor disclose the embedded software (or any portion thereof) to any other person; (vii) that you may not translate, de-compile, disassemble, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; and (viii) that you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software. Notwithstanding the above, this section does not modify any terms that may accompany such third party software.
- L 12.8 The Connect+ Series Equipment may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+ Series Equipment and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.