

WELCOME FRIENDS



MICHAEL S. STICKA
President, GRAMMY Museum

Dear Friends -

Shortly after celebrating our 10th anniversary, we decided it was time to look inward to determine where we were as an organization and strategize about where we wanted to be. The result was a comprehensive strategic plan that examined all areas of the GRAMMY Museum, including growing our world-class nationwide music education programs; strengthening our impact within local communities; emphasizing our national footprint to deliver inspiration through music; creating state-of-the-art curatorial and interactive experiences; and providing enhanced opportunities for our members and guests to experience intimate programming in a way that only we can provide.

Despite the unplanned and certainly unexpected challenges we faced this year, I am thrilled with how much we accomplished in advancing the Museum and reaching our goals. Within this report, we have highlighted many of these achievements that came about from rigorous planning with a dedicated team of professionals.

This was a year marked by both physical and programmatic growth in the midst of unprecedented challenges that required innovative thinking to continue inspiring students and music lovers through our mission. Shortly after closing our doors in March 2020, I shared with the Museum's team our mantra moving forward: that while our doors may be closed, our mission is not. This sentiment is woven throughout our programs and, is apparent in everything we've done. While 2020 may forever be synonymous with the COVID-19 pandemic, we have chosen to reflect on the good, pioneering moments we had, rather than letting our difficulties dictate our narrative.

I'm immensely proud to share the story of our past year with you. Everything you read in this report is a direct result of your generosity, so thank you for continuing to support us with your time, talent, and treasure. I look forward to updating you next year, as we continue to celebrate music, inspire students, and bring together the art of music with music's most passionate fans – you!

My deepest gratitude,

Michael Sticka

THANK YOU



TIM BUCHER
Chair, GRAMMY Museum Board of Directors

What a wild, remarkable year. Despite the continued challenges the GRAMMY Museum has faced with the on-going COVID-19 closure, I look back on the year with pride and admiration. Because, despite these challenges, the year was marked with significant and impressive technological advances and important milestones. And that is how this year will ultimately be remembered.

I have long been an advocate for the music education and community-focused work of the GRAMMY Museum and, in July 2020, it was my great honor to be elected Chair of the Board of Directors. Being able to see, first-hand, the creativity and dedication of the Museum's staff as they achieved such great milestones as renovating two-thirds of the Museum, expanded its music education programs, and met the COVID challenge head-on by creating GRAMMY Museum at Home, is inspiring.

The development of Mono To Immersive, a new immersive experience, and the interactive Grammy Highlights Through the Years timeline, both located on the 3rd floor, are exciting and mark the start of what will be many technological and digital updates for the Museum – both within our walls and virtually.

This was truly a year of inspiration and innovation, and from where I see it just the beginning of the Museum's continued leadership in expanding access to music education and creating a digital museum for the 21st century.

I'm excited for what's coming next and I'm grateful for your continued support of our Mission.

Cheers to moving forward,

Tim Bucher

MUSEUM IMPACT

NATION WIDE

20 States engaged through our educational programs including GRAMMY Museum Signature Schools, GRAMMY Career Day, GRAMMY Camp Weekend, Career Pathways Program, and the Music Educator Award

States visited by 7 of our traveling exhibits

743,163 Views of GRAMMY Museum At Home since closure, including Public Program videos and educational content

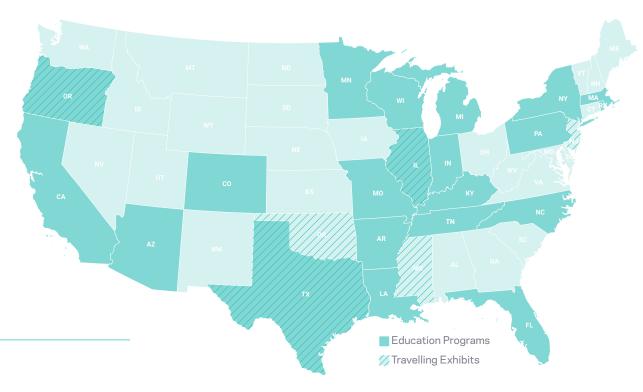
Public Programs recorded remotely via digital conferencing

Cities spotlighted during our newest program, City Sounds, which featured musicians from Historic Filipinotown and Long Beach

24,781 Students reached through our in-Museum education programs, including school tours and education workshops and more

Education Mini-Lessons produced and published online through the GRAMMY in the Schools Knowledge Bank

Performances by 62nd GRAMMY Award nominees, at the GRAMMY Museum



5,000 square feet of gallery space devoted to Latin music

exhibits opened or updated in the GRAMMY Museum

\$101,500 in grants to 16 high school music programs nationally

3,360 Music Educator Award nominees. Mickey Smith, from Maplewood Middle School in Sulphur, LA, was selected as the 2020 Music Educator Award winner

9,000 Music Lovers attended 64 Public Programs produced in the Clive Davis Theater

42.911 visitors toured the Museum through March 12, 2020

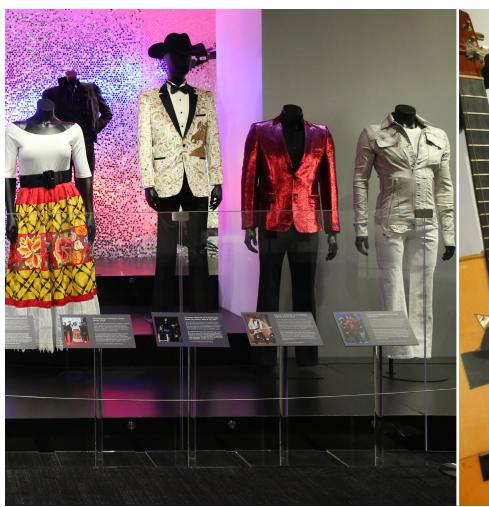


THE LATIN MUSIC GALLERY

THE BEGINNING OF A NEW CHAPTER

Perhaps the biggest undertaking this year was the complete renovation of the GRAMMY Museum's third floor to upgrade existing permanent exhibits and create Los Angeles' first permanent Latin Music Gallery.

Working in partnership with the Latin Recording Academy, we opened the new Latin Music Gallery on November 18, 2019 with a ribbon cutting ceremony and celebration that brought together some of Latin music's biggest stars, industry





professionals, local dignitaries, community members, and Museum supporters. The Museum also received an official proclamation from L.A. City Council President Herb Wesson, announcing that it was hereby Latin GRAMMY Day, and a proclamation from LA County Supervisor Hilda Solis.

The Latin Music Gallery's inaugural exhibit was Latin GRAMMY: 20 Years of Excellence, which celebrated the 20th anniversary of the Latin GRAMMY Awards through original artwork, personal items from artists, and instruments from over 30 artists.

During the event, Latin Recording Academy President/CEO, Gabriel Abaroa Jr., said "Latin music is a worldwide influence and we are honored to partner with the GRAMMY Museum to showcase the talented musicians, monumental Latin music moments, and significant milestones that have contributed to its popularity."

As part of the extensive renovation, four permanent exhibits (Mono to Immersive presented by Harman, GRAMMY Highlights Through the Years, Great GRAMMY Moments and On the Red Carpet presented by Delta) were also re-designed and upgraded with state-of-the-art technology.

GRAMMY MUSEUM ATHOME

DOORS CLOSED. MISSION OPEN.

Community has, and always will be, at the heart of the GRAMMY Museum. So when we closed our doors on Friday, March 13, 2020 due to the COVID-19 pandemic, Museum staff rallied together to evaluate what serving our mission might look like in a new world of social distancing. The result was GRAMMY Museum At Home (GMAH), a digital museum that was unveiled just 5 days after our closure, making us one of the first museum's anywhere to create such a robust virtual presence.

Daily GMAH content spotlighted each pillar of our mission: Education, Public Programs, Preservation & Heritage, and Community. It included virtual exhibits, mini-education lessons and curriculum from the GRAMMY In The Schools Knowledge Bank, and more than 30 archived Public Programs interviews. In an effort to further engage Museum members and supporters, we also curated a number of new programs, such as Album Club, Consider This: A Weekly Discussion On Music, Spotlight Saturdays, and Programs at Home, which featured new, virtually-recorded interviews and performances with a diverse group of artists.

We made a concerted effort to involve every staff member in the development and production of content, including daily playlists that were compiled by employees. In all of these efforts, we quickly found ourselves the leader among our peers in our shift to a new reality.



MUSIC EDUCATION SHIFTS TO VIRTUAL

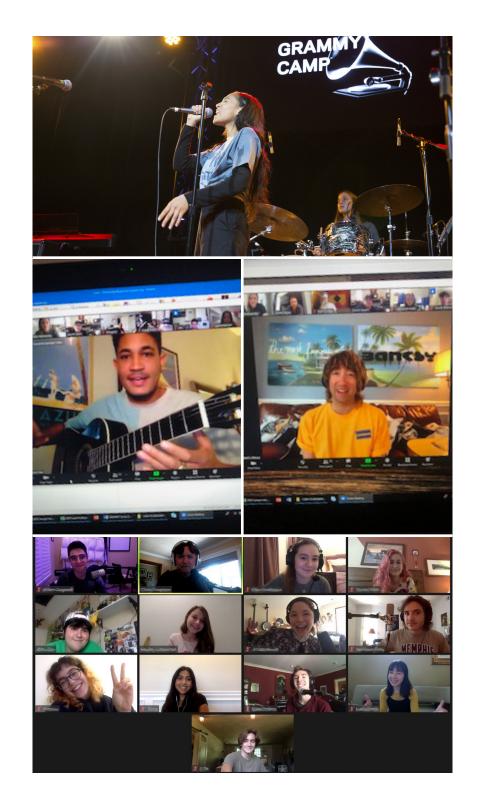
Throughout the fall and winter, our Education Department worked steadily to welcome more than 7,000 K-12 LA-based students to the Museum for tours and education workshops.

But when the Museum closed due to the pandemic, the Education team quickly shifted its focus to online learning to ensure that music education was still available and accessible to local students and their teachers. To meet these needs, we launched the GRAMMY In The Schools Knowledge Bank, a collection of more than 65 videos and mini-lessons all centered on music and careers in music.

We partnered with the Rock & Roll Forever Foundation to include study guides for all ages, covering topics such as the art of storytelling and the historical roots of hip hop.

As we moved into the summer, we also had to shift plans on two of our most popular careers in music-focused summer programs: GRAMMY Museum Summer Session and GRAMMY Camp. For the first time ever these flagship, week-long programs were seamlessly moved online; no small feat given the interactive and collaborative nature of both programs.

In total, 144 high school students from Southern California and around the country joined us virtually for Summer Session and the 16th annual GRAMMY Camp. Thanks to the efforts of our staff and the programs' dedicated faculty members, we were able to ensure that all of the participants had a meaningful and impactful experience, even if they couldn't meet in person.



GRAMMY MUSEUM GRANT PROGRAM

\$200,000 GRANTED FOR MUSIC PRESERVATION AND RESEARCH

The GRAMMY Museum Grant Program, funded by the Recording Academy, provides funding to organizations and individuals to support efforts that advance the archiving and preservation of the recorded sound and for research related to the impact of music on the human condition.

Projects fall into one of three categories: Scientific Research, Preservation Assistance, and Preservation Implementation. On average, grants range from \$5,000 to \$20,000. This year, we granted a total of \$200,000 to 13 recipients for their work. To date, the Grant Program has awarded more than \$7.5 million to more than 400 grantees.





2020 GRANT RECIPIENTS

SCIENTIFIC RESEARCH GRANTEES

Ryerson University; Toronto - Awarded: \$20,000 To assess the impact of group singing on the psychosocial wellbeing of older adults and clarify the neurobiological underpinnings of these benefits. These findings may help promote non-pharmaceutical methods for supporting well-being in older adults.

Music and Health Sciences Research Collaboratory, Faculty of Music, University of Toronto; Toronto - Awarded: \$20,000 To investigate and gain insight into the roles of genes (the Val66Met polymorphism) and music training on brain plasticity.

Princeton University; Princeton, New Jersey - Awarded: \$19,758 To investigate the diverse questions regarding motor planning, prediction, and learning in the context of naturalistic music performance.

The Research Foundation for the SUNY, University at Albany; Albany, New York - Awarded: \$19,320 Speakers of a tone language (TL), in which pitch changes alter word meaning, show advantages in music perception. Research will examine this effect with speakers of Copala Triqui, an indigenous Mexican TL, and test whether TL use influences the perception of musical emotion.

University of Oregon; Eugene, Oregon - Awarded: \$20,000 To explore the link between empathic social processing and music emotion recognition. Results may inform novel treatment for people with social cognitive impairment, such as autism.

PRESERVATION ASSISTANCE GRANTEES

Experimental Sound Studio; Chicago - Awarded: \$5,000 To create an integrated plan for digitization and online dissemination of the Malachi Ritscher Collection, which contains more than 4,000 live recordings documenting the diverse underground music scene at the turn of the 20th century.

Texas Folklife; Austin, Texas - Awarded: \$5,000 To develop a long range plan for digitization, long-term storage, backup, widespread dissemination, and accessibility of Texas Folklife, an extensive archive of audio recordings and related material of Texas folk.

PRESERVATION IMPLEMENTATION

Freight & Salvage; Berkeley, California - Awarded: \$20,000 To transfer 600 hours of recorded music by digitizing data from formats at the greatest risk of deterioration and by showcasing the influential traditional/roots musicians who performed at Freight & Salvage coffeehouse (1969–1989).

The Kitchen Sisters Productions; San Francisco - Awarded: \$11,461 To catalog, digitize, preserve, and make publicly available the many music-centered stories and related recorded material in the Kitchen Sisters Archive, a collection of 7,000 hours of interviews, oral histories, music, and field recordings.

Missouri State University Libraries; Springfield, Missouri - Awarded: \$18,000 For The Ozark Jubilee Digitization Project to continue the process of digitizing, describing, and providing free public access to a series of rare kinescopes of the Ozark Jubilee, a live, nationally broadcast that aired from 1955 to 1960.

Smithsonian Folkways Recordings; Washington, D.C. - Awarded: \$20,000 To prepare and digitize 400 audio reels and corresponding materials related to Arhoolie Records' recordings of blues artists for preservation and online archival access.

Roulette Intermedium; Brooklyn, New York - Awarded: \$10,000 To preserve, restore, catalog, and prepare for distribution and acquisition of 600 audio recordings captured at the New York concert hall from 2003-2011. The archive mirrors the cultural and social transitions of the last 40 years, documenting singular achievements in American music.

The University of Pittsburgh Library System; Pittsburgh - Awarded: \$11,461 To digitize and preserve 210 hours of performances from its Emerging Masters Collection, documenting the University of Pittsburgh Concert Series.

INCREASING ACCESS

The International Board of Credentialing and Continuing Education Standards designated the GRAMMY Museum as a Certified Autism Center™ (CAC) in early 2020.

The Certification recognized the hard work and dedication of our Community Engagement Department in the development of a unique program, Sensory Saturdays, which allows visitors with sensory sensitivities to enjoy the Museum in a private, turned-down setting. Front-line staff members also went through intensive training to meet the needs of visitors during this time.

This designation demonstrates our commitment to better serve individuals on the autism spectrum and further emphasize the importance of bringing music to the doorsteps of our diverse communities. We are proud to be the first destination to become a CAC in Los Angeles County and the first museum certified in California.







MEMBER SPOTLIGHT

Directors Circle Members Steven and LeAnne Schwartz are big fans of rock and roll. "Live entertainment has always been a hobby for us," says Steve, "so we first started coming to the Museum for the Public Programs. I actually have a running list of every program we've attended—and it's a long list!"

Steve and LeAnne may have first come for the music, but they stayed for the stories and the people they've met along the way. "For a while, we would attend the odd program, but what really hooked us and converted us to become

members was the California Dreamin': The Sounds of Laurel Canyon exhibit and film screening in 2014."

Since then, these philanthropists have been champions of the GRAMMY Museum, rarely missing an exhibit opening or program. And their support runs deep, frequently sharing their love of live music and the Museum with friends and new acquaintances—many of whom have gone on to become members themselves.



When they're not traveling (another big passion for them), there is a pretty good chance that you'll find them in the Clive Davis Theater, learning about a new band or reminiscing with their favorite artists. Or when the Theater is dark, they'll likely be taking in new exhibits or revisiting permanent ones. Steve, in particular, likes to go through the galleries one floor at a time before Programs, stopping to listen at every headset, reading every word of the thoughtfully written exhibit labels. "The Museum showcases a lot of history that I have grown up with," he says, "and the rotating exhibits keep my interest fresh. Not to mention the events in the Clive Davis Theatre, which keep me forever young."

When asked about their favorite exhibit, Steve and LeAnne couldn't pick just one, instead quickly coming up with an eclectic list of past exhibits, everything from

Marty Stuart's Way Out West: A Country Music and The Get Animated Invasion exhibition in 2018 to this year's signature exhibit, Beyond Black – The Style Of Amy Winehouse. "The exhibits, and the stories they tell, are just so interesting and well organized".

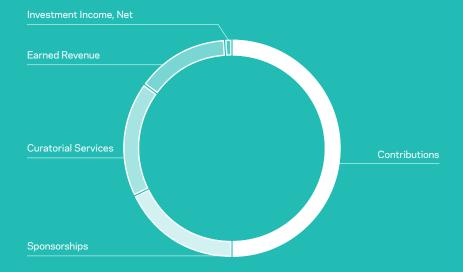
Beyond the exhibits and programs, there's also a deeper meaning to their generosity year after year: the educational impact. "It's endearing to know that our support allows the Museum to keep rock alive and bring in the next generation through the school programs and visits."

And for that, we are grateful. Rock on, Steve and LeAnne, rock on.

FINANCIALS

Revenue

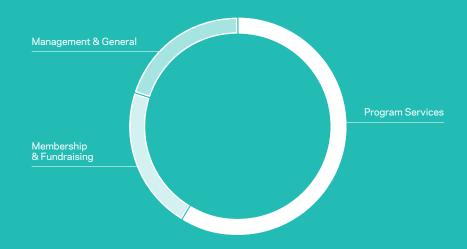
14,377,778



Contributions	7,133,007	50%
Sponsorships	2,593,271	18%
Curatorial Services	2,453,378	17%
Earned Revenue	2,049,523	14%
Investment Income, Net	148,599	1%
Total	14,377,778	100%

Expenditures

16,660,696



Program Services	12,688,246	76%
Membership & Fundraising	1,586,220	10%
Management & General	2,386,230	14%
Total	16,660,696	100%

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\$100,000 - \$999,999

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