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REVIEW

Book of Lists




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Volume 38 Number 28

President & Publisher Sharron McCarthy

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Manchester, NH 03101

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nhbr.com

E-mail: editor@nhbr.com

New Hampshire Business Review (USPS 413430) is published 28 times a year, bi-weekly with an additional issue in July and December, by Business Publications, Inc., 150 Dow Street, Manchester, NH 03101. Periodical postage paid at Manchester, NH and additional mailing offices. Subscription rates: One year, \$32.00, two years, \$55.00, three years, \$80.00. Single copy \$1.75.

Postmaster: Send address changes to NHBR, PO Box 433273, Palm Coast, FL 32143. The New Hampshire Business Review assumes no responsibility for typographical errors that do not materially affect the value of the advertisement. This publication's liability for an error shall not exceed the cost of the space occupied by the error.

(ISSN: 0164-8152)



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WELCOME TO THE 2017 NH BUSINESS REVIEW BOOK OF LISTS

For nearly 30 years, NH Business Review has published the Book of Lists, giving readers in-depth, comprehensive information on the business landscape in New Hampshire.

The information in these pages can't be found in one source anywhere else. Each year, we work hard to update the information to make it as accurate and user-friendly as possible. The goal, as always, is to allow readers to scan each list and easily find the information they're looking for.

Comcast Business continues to be our Book of Lists sponsor. We thank them for joining us in bringing you what remains a unique, useful and essential tool for anyone doing business in New Hampshire.

The Book of Lists is also an online tool – most of the lists you see here are available for purchase, with detailed information not published here, at NHBR.com.

This year, research and compilation of the lists were overseen by NH Business Review Associate Editor Liisa Rajala – a job that took several months – and the able assistance of Amanda Andrews and our office manager, Mista McDonnell.

And, as always, I'd like to thank the hundreds of businesses and organizations that each year take part in our surveys and provide the data we're presenting to you here. It's no exaggeration to say that we couldn't put the Book of Lists together without them.

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NEW HAMPSHIRE'S NUMBER ONES

List Page Number	Company Name NH Location	Ranking Criteria Website
New Hampshire Alpine Ski Areas Page 60	Bretton Woods at Omni Mount Washington Resort 99 Ski Area Road Bretton Woods, NH 03575	Number of Trails: 97 brettonwoods.com
New Hampshire Architects Page 100	JSA Inc. 273 Corporate Drive Portsmouth, NH 03801	Number of NH Employees: 30 jsainc.com
NH's Largest Auto Dealers Page 40	AutoFair Automotive Corp. 1477 South Willow Street Manchester, NH 03103	Number of NH Employees: 498 autofair.com
Largest Banks Operating in NH Page 88	Bank of America 101 North Tryon Street Charlotte, NC 28202	Assets as of 12/31/15: \$1.657 trillion bankofamerica.com
NH's Largest Conference Facilities Page 62	The Event Center at Hampshire Hills/The Hampshire Dome 50 Emerson Road Milford, NH 03055	Total Exhibit Space: 144,000 square feet hampshirehills.com
NH's Leading Credit Unions Page 94	Service Credit Union 3003 Lafayette Road Portsmouth, NH 03801	Assets as of 12/31/15: \$345.780 million servicecu.org
New Hampshire Cross-Country Ski Areas Page 61	Jackson XC 153 Main Street Jackson, NH 03846	Total Kilometers: 154 jacksonxc.org
Largest Domestic Insurance Companies Operating in NH Page 86	Liberty Life Assurance Company of Boston 175 Berkeley Street Boston, MA 02116	Assets as of 12/31/15: \$14.528 billion peerless-ins.com
NH's Leading Electrical Contractors Page 106	Longchamps Electric Inc. 700 Harvey Road Manchester, NH 03103	Number of NH Employees: 125 hello@longchampselectric.com
NH's Leading Engineering Firms Page 107	VHB 2 Bedford Farms Drive, Suite 200 Bedford, NH 03110	Number of NH Engineers: 39 vhb.com
Largest Foreign Companies Operating in NH Page 24	Delhaize Group (Hannaford Brothers) 79 Bicentennial Drive Manchester, NH 03104	Number of NH Employees: 4,900 hannaford.com
NH's General Contractors Page 98	Alvin J. Coleman & Son Inc. 9 NH Route 113 Conway, NH 03818	Number of NH Employees: 260 ajcoleman.com
NH's Largest Hospitals Page 54	Dartmouth-Hitchcock One Medical Center Drive Lebanon, NH 03756	Number of Beds: 396 dartmouth-hitchcock.org
NH's Largest Hotels and Lodging Facilities Page 66	Waterville Valley Conference & Event Center 1 Ski Area Road Waterville Valley, NH 03215	Number of Rooms: 520 waterville.com
NH's Largest Law Firms Page 10	McLane Middleton, P.A. 900 Elm Street Manchester, NH 03101	Number of NH Attorneys: 97 mclane.com

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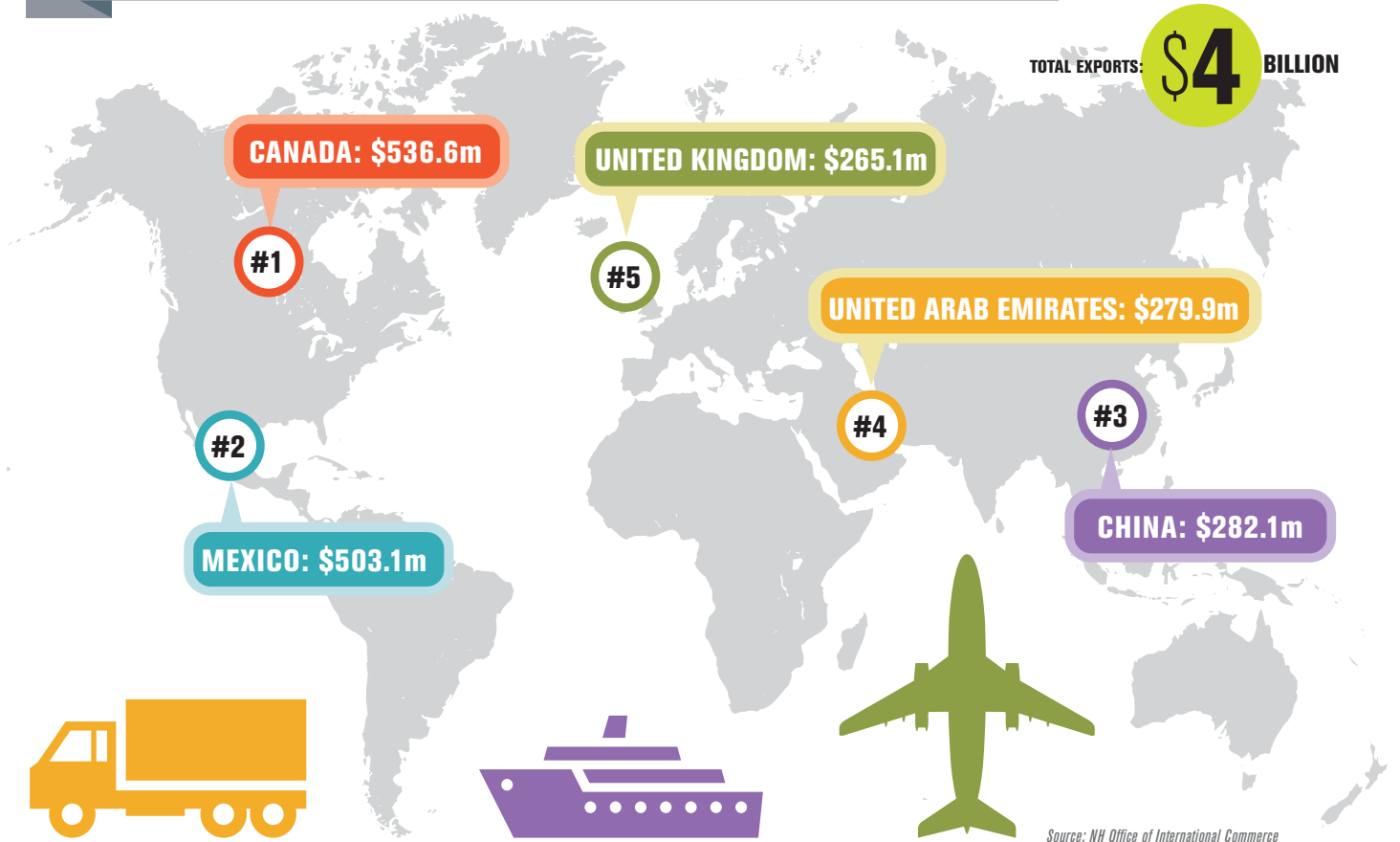
List Page Number	Company Name NH Location	Ranking Criteria Website
NH's Largest Manufacturing Employers Page 27	BAE Systems Electronic Systems 65 Spit Brook Road Nashua, NH 03060	Number of NH Employees: 5,000 baesystems.com
NH's Leading Mechanical Contractors Page 104	DECCO Inc. 31 Route 13 Brookline, NH 03033	Number of NH Employees: 180 decco.com
NH's Largest Nonprofits Page 80	Mary Hitchcock Memorial Hospital One Medical Center Drive Lebanon, NH 03756	2015 Revenue: \$979.276 million dartmouth.edu
Largest NH-Based Private Companies Page 18	C&S Wholesale Grocers Inc. 7 Corporate Drive Keene, NH 03431	2015 Sales: \$25.9 billion cswg.com
Largest NH-Based Public Companies Page 17	Sprague Energy 185 International Drive Portsmouth, NH 03801	Total Sales: \$3.481 billion spragueenergy.com
NH's Largest Public Work Contracts in FY 2016 Page 112	Turnstone Corporation 51 Franklin Street Milford, NH 03055	Contract Amount: \$1.586 million turnstonecorp.com
NH Regional Planning Commissions Page 111	North Country Council 262 Cottage Street, Suite 246 Littleton, NH 03561	Number of Member Communities: 51 nccouncil.org
NH's Largest Road & Bridge Contracts in FY 2016 Page 114	Severino Trucking Co., Inc. 512 Raymond Road, PO Box 202 Candia, NH 03034	Contract Amount: \$67.142 million servinotrucking.com
NH's Senior Colleges and Grad Schools Page 72	Southern New Hampshire University 2500 North River Road Manchester, NH 03106	Total Enrollment: 43,274 snhu.edu
NH's Largest Service Sector Employers Page 35	Dartmouth-Hitchcock One Medical Center Drive Lebanon, NH 03756	Number of NH Employees: 9,100 dartmouth-hitchcock.org
State-Chartered Non-Depository Trust Companies Page 92	DeAWM Trust Company 11 Northeastern Boulevard Salem, NH 03079	Total Assets as of 12/31/15: \$68.192 million dws.com
NH's Largest Supported Residential Care Facilities Page 58	Harvest Hill 23 Alice Peck Day Drive Lebanon, NH 03766	Number of Beds: 159 alicepeckday.org
NH's Leading Technology Firms Page 32	Connection 730 Milford Road Merrimack, NH 03054	Number of Employees: 2,500 connection.com
Highest Valued NH Municipality Page 116	Manchester	Assessed Town Value: \$8.548 billion Total Tax Commitment: \$198.416 million
NH's Two-Year Colleges Page 71	NHTI – Concord's Community College 31 College Drive Concord, NH 03301	Total Enrollment: 4,349 nhti.edu

SERVICES



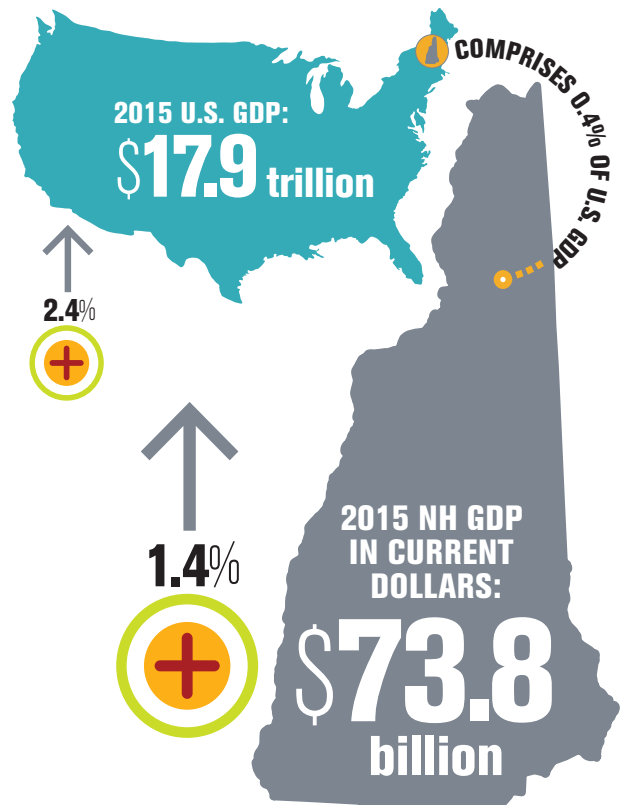
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NEW HAMPSHIRE'S TOP 5 EXPORT MARKETS IN 2015



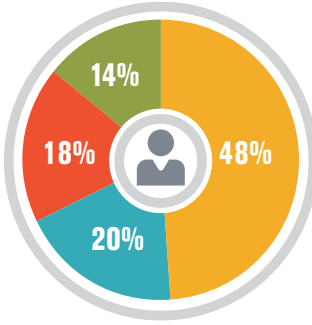
TOP 5 STATE INDUSTRIES IN 2015

Source: U.S. Bureau of Economic Analysis



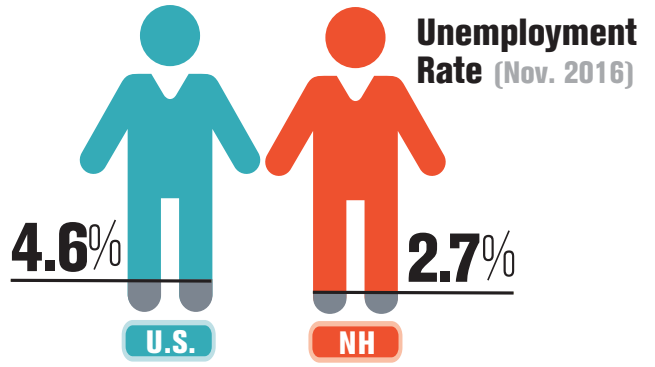
Source: U.S. Bureau of Economic Analysis

EMPLOYMENT PROFILE, 2013

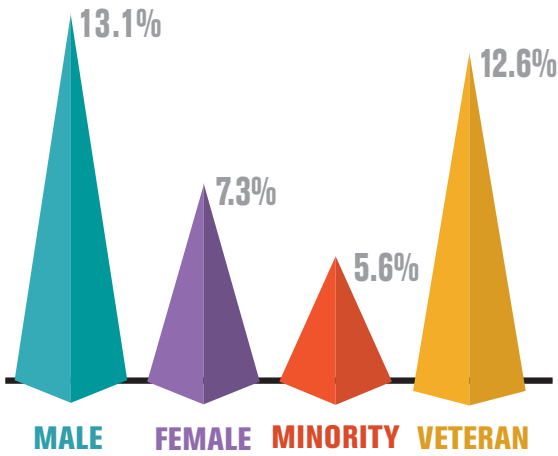


- 1-19 Employees
- 20-99 Employees
- 100-499 Employees
- 500+ Employees

Source: U.S. Small Business Administration

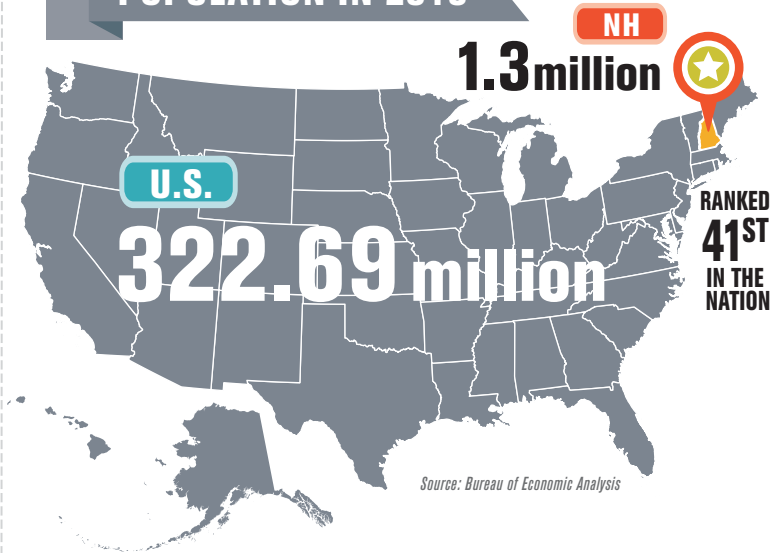


NH SELF-EMPLOYMENT, 2014

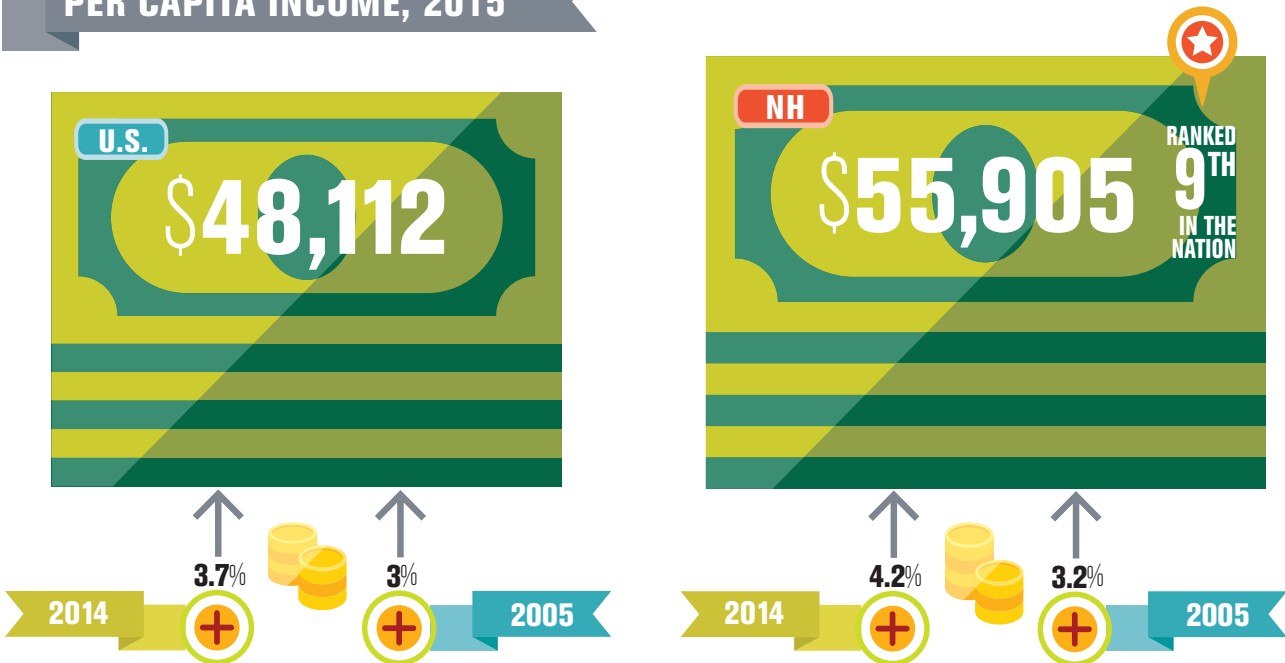


Source: U.S. Small Business Administration

POPULATION IN 2015



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NH'S LARGEST LAW FIRMS (RANKED BY NUMBER OF NH ATTORNEYS)

Firm NH Offices	Phone	Website	No. of NH Attorneys
1. McLane Middleton, P.A. 900 Elm Street, Manchester, NH 03101, Manchester, NH 03101 11 South Main Street, Suite 500, Concord, NH 03301-4810 100 Arboretum Drive, Suite 140, Newington, NH 03801	603-625-6464 603-226-0400 603-436-2818	mclane.com	97
2. Devine, Millimet & Branch, P.A. 111 Amherst Street, Manchester, NH 03101 15 N Main St. Concord, NH 03301 30 Penhallow Street, Portsmouth, NH 03801	603-669-1000 603-226-1000 603-669-1000	devinemillimet.com	65
3. Sheehan Phinney Bass & Green PA 1000 Elm Street, 17th Floor, Manchester, NH 03101 Two Eagle Square, 3rd Floor, Concord, NH 03301 17 1/2 Lebanon Street, Hanover, NH 03755	603-668-0300 603-223-2020 603-643-9070	sheehan.com	47
4. Shaheen & Gordon, P.A. 140 Washington Street, Dover, NH 03820 107 Storrs Street, Concord, NH 03302 80 Merrimack St., Manchester, NH 03101 169 Daniel Webster Highway, Suite 15, Meredith, NH 03253	603-749-5000 603-225-7262 603-669-8080 603-395-4663	shaheengordon.com	36
5. Wadleigh, Starr & Peters, PLLC 95 Market Street, Manchester, NH 03101	603-669-4140	wadleighlaw.com	31
6. Sulloway & Hollis, PLLC 9 Capitol Street, Concord, NH 03301 30 Exchange Street, PO Box 335, Gorham, NH 03581	603-224-2341 603-466-5946	sulloway.com	29
7. Orr & Reno 45 S. Main Street, Concord, NH 03301	603-224-2381	orr-reno.com	28
8. Rath, Young & Pignatelli, P.C. One Capital Plaza, PO Box 1500, Concord, NH 03302 20 Trafalgar Square, #307, Nashua, NH 03063	603-226-2600 603-889-9952	rathlaw.com	23
9. Hinckley Allen Capital Commons, 11 South Main Street, Suite 400, Concord, NH 03301	603-225-4334	hinckleyallen.com	19
10. Primmer Piper Eggleston & Cramer 900 Elm Street, Manchester, NH 03101 106 Main Street, PO Box 349, Littleton, NH 03561 875 Greenland Road, Suite A-9, Portsmouth, NH 03801	603-626-3300 603-444-4008 603-427-8565	primmer.com	19
11. Donahue, Tucker & Ciandella, PLLC 225 Water Street, Exeter, NH 03833 111 Maplewood Avenue, Suite D, Portsmouth, NH 03801 164 NH Route 25, Unit 2, Meredith, NH 03253 83 Clinton Street, Concord, NH 03301	603-778-0686 603-766-1686 603-279-4158 1-800-566-0506	dtclawyers.com	17
12. Gallagher, Callahan & Gartrell, P.C. 214 North Main Street, Concord, NH 03301	603-228-1181	gcglaw.com	17
13. Upton & Hatfield, LLP 10 Centre Street, Concord, NH 03301 8 School Street, PO Box 13, Hillsborough, NH 03244 159 Middle Street, Portsmouth, NH 03801	603-224-7791 603-464-5578 603-436-7046	uptonhatfield.com	17
14. Nixon Peabody LLP 900 Elm Street, Manchester, NH 03101	603-628-4000	nixonpeabody.com	16
15. Pierce Atwood LLP One New Hampshire Avenue, Suite 350, Portsmouth, NH 03801	603-433-6300	pierceatwood.com	16
16. Preti Flaherty 57 No. Main Street, PO Box 1318, Concord, NH 03302	603-410-1500	preti.com	16
17. Cleveland, Waters and Bass, P.A. Two Capital Plaza, PO Box 1137, Concord, NH 03302 228 Main Street, New London, NH 03257 40 Mill Street, Wolfeboro, NH 03894	603-224-7761 603-526-2835 603-569-1055	cwbpa.com	15

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19. Getman, Schulthess, Steere & Poulin, P.A. 1838 Elm Street, Manchester, NH 03104	603-634-4300	gss-lawyers.com	14
20. Bernstein Shur Jefferson Mill Bldg., 670 N. Commercial St., Ste. 108, Manchester, NH 03105	603-623-8700	bernsteinshur.com	13
21. Cook, Little, Rosenblatt & Manson 1000 Elm Street, 20th Floor, Manchester, NH 03101	603-621-7100	clrm.com	12
22. Boynton, Waldron, Doleac, Woodman & Scott, P.A. 82 Court Street, Portsmouth, NH 03801	603-319-1074	boyntonwaldron.com	11
23. Grossman, Tucker, Perreault & Pfleger, PLLC 55 So. Commercial Street, Manchester, NH 03101	603-668-6560	gtpp.com	11
24. Downs Rachlin Martin PLLC 8 South Park Street, Lebanon, NH 03766	603-448-2211	drm.com	10
25. Drummond Woodsum 100 International Drive, Suite 340, Portsmouth, NH 03801 1001 Elm St #303, Manchester, NH 03101	603-433-3317 603-716-2895	dwmlaw.com	10
26. Hoefle Phoenix Gormley & Roberts, P.A. 127 Parrot Avenue, Portsmouth, NH 03801	603-436-0666	hggrlaw.com	10
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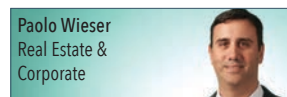
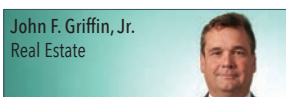
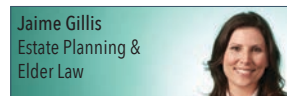
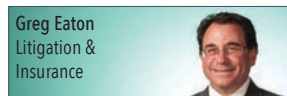
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28. Winer & Bennett, LLP 111 Concord Street, PO Box 488, Nashua, NH 03061	603-882-5157	winerbennett.com	9
29. Cooper Cargill Chant 2935 White Mountain Highway, North Conway, NH 03860	603-356-5439 603-752-5200	coopercargillchant.com	8
30. Cronin, Bisson & Zalinsky, P.C. 722 Chestnut St., Manchester, NH 03104	603-624-4333	cbzlaw.com	8
31. Douglas, Leonard & Garvey, P.C. 14 South Street, Suite 5, Concord, NH 03301	603-224-1988	nhlawoffice.com	8
32. Haughey, Philpot & Laurent, P.A. 816 North Main Street, Laconia, NH 03246	603-524-4101	hpllaw.com	8
33. Martin, Lord & Osman, P.A. One Mill Plaza, Laconia, NH 03246 40 Canal St, Lancaster, NH 03584 59 N. Park St., Lebanon, NH 03766 18 Union Street, PO Box 1388, Wolfeboro, NH 03894	603-524-4121 603-788-2410 603-448-3080 603-569-2977	martinlordosman.com	8
34. Normandin, Cheney & O'Neil, PLLC PO Box 575, 213 Union Avenue, Laconia, NH 03247	603-524-4380	ncolaw.com	8
35. Abramson, Brown & Dugan, P.A. 1819 Elm Street, Manchester, NH 03104 222 West Street, Suite 28, Keene, NH 03431	603-627-1819 603-354-3000	arbd.com	7
36. Backus, Meyer & Branch, LLP 116 Lowell Street, Manchester, NH 03104	603-668-7272	backusmeyer.com	7

Source: New Hampshire Business Review survey

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**LARGEST NH
COMMUNITIES BY
POPULATION**

Community	Population
1. Manchester	109,419
2. Nashua	87,551
3. Concord	42,390
4. Derry	32,948
5. Dover	30,524
6. Rochester	29,875
7. Salem	28,674
8. Merrimack	25,427
9. Hudson	24,781
10. Londonderry	24,891
11. Keene	23,550
12. Bedford	22,236
13. Portsmouth	21,496
14. Goffstown	17,846
15. Laconia	16,193
16. Durham	16,009
17. Hampton	15,050
18. Milford	15,212
19. Exeter	14,582
20. Windham	14,301
21. Hooksett	14,473
22. Lebanon	13,618
23. Claremont	13,262
24. Pelham	13,117
25. Somersworth	11,698
26. Hanover	11,367
27. Amherst	11,276
28. Berlin	10,607
29. Raymond	10,257
30. Conway	10,060

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Source: 2015 U.S. Census Estimate

LARGEST NH-BASED PUBLIC COMPANIES (RANKED BY SALES)

Company Location	Top Executive Website Phone	Sales Net Income Earnings Per Share	Exchange-Symbol/NH Locations/No. of NH Employees Products/Services
1. Sprague Energy 185 International Drive Portsmouth, NH 03801	David C. Glendon, ceo spragueenergy.com 603-431-1000	\$78.348 million \$1.98	NASDAQ: SRLP/3/262 Large independent energy supplier
2. Connection 730 Milford Road Merrimack, NH 03054	Timothy J. McGrath, pres./ceo connection.com 603-683-2000	\$2.574 billion \$46.827 million \$1.76	NASDAQ: CNXN/3/2,500* A national technology solutions provider to business, government, health care and education markets
3. White Mountains Insurance Group 80 So. Main St., Suite 301 Hanover, NH 03755	Raymond Barrette, ceo/chmn. whitemountains.com 603-640-2200	\$1.8 billion \$298 million \$50.6	NASDAQ: WTM/1/10 Financial services holding company with business interests in property and casualty insurance and reinsurance
4. Standex International Corp. 11 Keewaydin Drive Salem, NH 03079	David Dunbar, pres./ceo standex.com 603-893-9701	\$772.142 million \$54.743 million \$0.96	NYSE-SXI/1/N/A Manufactures a variety of products and services for diverse market segments
5. Albany International Corp. 216 Airport Drive Rochester, NH 03867	Joseph G. Morone, pres./ceo albint.com 603-330-5850	\$709.868 million \$57.279 million \$1.79	NYSE:AIN/1/460 Advanced composite components for aerospace and custom-designed fabrics and belts essential to production in the paper, nonwovens and other process industries
6. Unitil Corporation 6 Liberty Lane West Hampton, NH 03842	Robert Schoenberger, pres./ceo unitil.com 603-772-0775	\$426.8 million \$26.3 million \$1.89	NYSE: UTL/5/379 Utility providing electric and gas service in New England, as well as a non-utility natural gas transmission
7. Bottomline Technologies Inc. 325 Corporate Drive Portsmouth, NH 03801	Rob Eberle, pres./ceo bottomline.com 603-436-0700	\$343.274 million (\$19.648 million) \$(0.52)	NASDAQ: EPAY/1/475 Provides cloud-based payment, invoice and banking solutions to corporations, financial institutions and banks around the world
8. Planet Fitness 26 Fox Run Road Newington, NH 03801	Chris Rondeau, ceo planetfitness.com 603-750-0001	\$71.762 million \$38.1 million \$0.54	NYSE: PLNT/15/500 Franchise fitness center
9. iCAD Inc. 98 Spit Brook Road, Suite 100 Nashua, NH 03062	Ken Ferry, ceo icadmed.com 603-882-5200	\$41.554 million (\$32.447 million) \$(2.07)	NASDAQ: ICAD/1/N/A Provider of advanced image analysis and radiation therapy for the early identification and treatment of cancer

*Total employees nationwide Performance Sports Group removed due to bankruptcy filing in 2016 and notice of 10-K delay
Source: New Hampshire Business Review survey, SEC Annual 10-K Filings

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LARGEST NH-BASED PRIVATE COMPANIES (RANKED BY FISCAL YEAR 2015 SALES)

Company Location	Top Management Website Phone	NH Sales NH Employees NH Locations	Type of Business
1. C&S Wholesale Grocers Inc. 7 Corporate Drive Keene, NH 03431	Rick Cohen, ceo cswg.com 603-354-7000	\$25.9 billion* 13,200** 3	Wholesale grocer
2. AutoFair Automotive Corporation 1477 South Willow Street Manchester, NH 03103	H. Andy Crews, pres./ceo autofair.com 603-634-1003	\$483.654 million 498 6	Auto dealer
3. Hitchiner Manufacturing Co. Inc. 594 Elm Street Milford, NH 03055	John H. Morison III, chmn, pres./ceo hitchiner.com 603-673-1100	\$226.819 million 653 3	Manufactures investment castings including custom machining as requested for automotive, aerospace, defense and other markets
4. MacMulkin Chevrolet-Cadillac / BJT Holding LLC 3 Marmon Drive Nashua, NH 03060	Jeffrey P. Thompson Sr., pres. thompsongroups.net 603-888-1121	\$204.204 million 190 3	Automotive sales and service, real estate development, fuel oil sales, disposal service, and sealcoating
5. Irwin Automotive Group 59 Bisson Avenue Laconia, NH 03246	Peter Irwin, pres. irwinzone.com 603-524-4922	\$124 million N/A 3	Auto dealer
6. Bonneville & Son Inc. 625 Hooksett Road Manchester, NH 03104	Edward Bonneville, pres./owner bonnevilleandson.com 603-624-9280	\$88.176 million 121 2	Auto dealer
7. Circharo Acquisition d/b/a Core Medical Group 2 Keewaydin Drive Salem, NH 03079	Monique J Circharo, vp coremedicalgroup.com 800-995-2673	\$81.271 million 151 1	Professaionl staffing/professional services
8. Monadnock Paper Mills Inc. 117 Antrim Road Bennington, NH 03442	Richard Verney, ceo/chmn. mpm.com 603-588-3311	\$66.116 million 137 1	Manufactures premium quality printing and graphic arts papers and specialty technical papers
9. Team Nissan Inc. 70 Keller Street Manchester, NH 03103	Victoria Marcinkevich, pres. teamnissanhh.com 603-644-8326	\$66 million 70 1	Auto dealer
10. New England Wire Technologies Corp. 130 North Main Street Lisbon, NH 03585	Thomas M. White, pres. newenglandwire.com 603-838-6625	\$63.202 million 390 3	Designs, develops and manufactures specialty products utilizing fully integrated and diverse wire and cable manufacturing capabilities
11. Lovering Volvo/Lovering Mitsubishi 180 Daniel Webster Highway Nashua, NH 03060	Linda Lovering, pres. lovingvolvo.com 603-888-7070	\$61.527 million 99 4	Auto dealer
12. Eckman Construction Co. Inc. 84 Palomino Lane Bedford, NH 03110	Mark Walsh, ceo eckmanconstruction.com 603-623-1713	\$48.5 million 45 1	General contractor
13. Cirtronics Corporation 528 Route 13 South, PO Box 130 Milford, NH 03055	Gerardine Ferlins, pres./ceo cirtronics.com 603-249-9190	\$48.1 million 175 1	Locally owned and operated, contract manufacturer for electronics, electro-mechanical assemblies and box builds for a wide range markets including robotics, med/tech, communications, aerospace, military and security
14. Technical Needs 18 Pelham Road Salem, NH 03079	Michael Leccese, pres. techneeds.com 603-898-3000	\$35 million 38 3	Temporary employment service in the manufacturing and engineering sectors, IT solutions
15. North Branch Construction Inc. 76 Old Turnpike Road Concord, NH 03301	Kenneth F. Holmes, pres. northbranch.net 603-224-3233	\$33.9 million 50 1	General contractor
16. The Melanson Co. Inc. 353 West Street Keene, NH 03431	Robert W. Therrien Jr., pres. melanson.com 603-352-4232	\$31.32 million 199 2	Roofing contractor

LARGEST NH-BASED PRIVATE COMPANIES (RANKED BY FISCAL YEAR 2015 SALES)

Company Location	Top Management Website Phone	NH Sales NH Employees NH Locations	Type of Business
17. Polaris Direct, LLC 300 Technology Drive Hooksett, NH 03106	Judith M. Maloy, ceo/dir. polarisdirect.net 603-626-5800	\$31 million 121 1	Direct marketing services and printing company
18. Keystone Management Company Inc. 99 Fisherville Road Concord, NH 03303	Eaton W. Tarbell Jr., owner keystonemanagement.com 603-228-3311	\$30.356 million 120 1	Apartment management
19. MacMillin - a D.E.W. affiliate 17 Elm Street Keene, NH 03431	Donald E. Wells, pres. macmillin.com 603-352-3070	\$30.016 million 30 2	General contractor
20. Bonnette, Page & Stone Corporation 91 Bisson Avenue Laconia, NH 03246	Randy Remick, ceo bpsnh.com 603-524-3411	\$30 million 30 1	General contractor
21. Milestone Engineering & Construction Inc. PO Box 2279 Concord, NH 03302	Frank H. Lemay, PE, pres./treas. milestoneengcon.com 603-226-3877	\$29.292 million 40 1	General contractor
22. Digital Prospectors Corporation 100 Domain Drive, Suite 103 Exeter, NH 03833	Jessica Catino, pres. digitalprospectors.com 603-772-2700	\$28.754 million 18 1	Staff augmentation consulting firm specializing in locating & placing highly qualified IT and engineering professionals in contract & direct hire positions
23. Betley Chevrolet Inc. 50 North Main Street Derry, NH 03038	John J. Platek, pres. betley.com 866-248-1717	\$28.55 million 48 1	Auto dealer
24. Grappone Automotive Group 594 State Route 3A Bow, NH 03304	Larry K. Haynes, pres./ceo grappone.com 603-224-9912	\$26.9 million 330 3	Auto dealer
25. Geokon Inc. 48 Spencer Street Lebanon, NH 03766	John Taylor Jr., biz op. mgr. geokon.com 603-448-1562	\$26 million 107 1	Manufacturer of geotechnical instrumentation
26. Waterline Industries Corporation 7 London Lane Seabrook, NH 03874	Ralph Dumke, pres. waterlinecompanies.com 603-474-7477	\$26 million 66 1	General contractor
27. APC Paper Co., Inc. 130 Sullivan St. Claremont, NH 03743	Frank Tarantino, pres. apcpapergroup.com 603-542-6330	\$23.637 million 60 1	Paper manufacturer
28. East Coast Lumber & Building Supply Co., Inc. 4 Colonial Drive, PO Box 530 E. Hampstead, NH 03826	Christine Lewis-Morse, pres. eastcoastlumber.net 603-329-5322	\$22.75 million 98 1	Building supply co. providing lumber and building supplies, hardware, kitchen and bath design millwork and equipment sales and rentals
29. MTS Services Inc. 13 Delta Drive, Suite 7 Londonderry, NH 03053	Judy Bergeron, pres. mtsservices.com 800-238-4472	\$22 million 80 2	Structured cabling installations
30. Poulin Chrysler Dodge Jeep Ram 401 No. Main Street Rochester, NH 03866	Richard Poulin, pres. autocountry.com 603-332-2010	\$19.774 million 28 1	Auto dealer
31. GourmetGiftBaskets.com Inc. 266 Route 125 Kingston, NH 03848	Ryan Abood, pres. gourmetgiftbaskets.com 603-606-5269	\$19.276 million 52 1	Online gift basket retailer
32. Lewis Builders Development Inc. 54 Sawyer Avenue Atkinson, NH 03811	Christine Lewis-Morse, pres. lewisbuilders.com 603-362-5333	\$19.209 million 81 1	General contractor

LARGEST NH-BASED PRIVATE COMPANIES (RANKED BY FISCAL YEAR 2015 SALES)

Company Location	Top Management Website Phone	NH Sales NH Employees NH Locations	Type of Business
33. Palmer & Sicard Inc. 140 Epping Road Exeter, NH 03833	Mark J. Hodsdon, pres. palmerandsicard.com 603-778-1841	\$18.72 million 72 1	Mechanical contractor
34. Northern Peabody, LLC d/b/a NPI 25 Depot Street Manchester, NH 03101	Jack Doherty, ceo northernpeabody.com 603-669-3601	\$17 million 60 1	Mechanical contractor
35. Tech Transport Inc. 300 Elm Street, Unit #1 Milford, NH 03055	Mike Lavallee, pres. techtransport.com 603-673-0898 x524	\$16.787 million 39 1	Svc. transportation property broker; moves freight throughout the country on tractor trailers and flatbeds. Freight management, freight expense reduction consultants
36. Admix Inc 144 Harvey Road Londonderry, NH 03053	Lou Beaudette, ceo admix.com 603-627-2340	\$15.3 million 61 1	Food and pharmaceutical processing machinery
37. Meridian Construction Corp. 32 Artisan Court, Unit 4 Gilford, NH 03249	Tim Long, pres. meridiannh.com 603-527-0101	\$15 million 25 1	Construction manager & general contractor
38. EnviroVantage 629 Calef Highway Epping, NH 03042	Scott Knightly, owner/pres. envirovantage.com 800-640-5323	\$14 million 47 1	Environmental, industrial and demolition specialty contractor for commercial, industrial and residential projects with over 30 years of experience
39. Felton Inc. 7 Burton Drive Londonderry, NH 03053	Dan Boehm, ceo feltoninc.com 603-425-0200	\$14 million 80 1	Manufacturer of technical assemblies
40. Maple-Leaf Construction Co. Inc. 5 Congress Street Nashua, NH 03062	Mr. Loren G. Dubois, pres. maple-leafnh.com 603-882-7498	\$13.6 million 14 1	General contractor
41. Hoyle, Tanner & Associates Inc. 150 Dow Street Manchester, NH 03101	Christopher R. Mulleavey, pres./ceo. hoyletanner.com 603-669-5555	\$13.177 million 72 2	Civil engineering
42. State Motors Inc. 275 Hooksett Road Manchester, NH 03104	Gregory G. Grant, pres. statemotors.com 603-623-7291	\$12.617 million 30 1	Auto dealer
43. Eckhardt & Johnson Inc. 896 Goffs Falls Road Manchester, NH 03103	Daniel C. Clair, pres./treas. eckhardtjohnson.com 603-622-7493	\$12.6 million 69 1	Mechanical contractor
44. Al Terry Plumbing & Heating Inc. 1776 Hooksett Road Hooksett, NH 03106	Michael J. Terry, pres. alterryplumbing.com 603-485-4205	\$12.005 million 59 1	Mechanical contractor
45. Arenco Inc. 31 Old Nashua Road #15 Amherst, NH 03031	G. Kent Worden, pres. N/A 603-672-2900	\$11.5 million 4 1	General contractor
46. Rist-Frost-Shumway Engineering 71 Water Street Laconia, NH 03246	Bruce J. Shumway, ceo. rfsengineering.com 603-524-4647	\$10.945 million 69 1	Engineering firm
47. ControlAir Inc. 8 Columbia Drive Amherst, NH 03031	Scott Comstock, pres. controlair.com 603-886-9400	\$10.6 million 50 1	Manufactures precision pneumatic and electro-pneumatic controls
48. MSI Mechanical Systems Inc. 10-12 Delaware Drive Salem, NH 03079	Thomas Hooper Sr., pres. msimechanical.com 603-890-6900	\$10.5 million 33 1	Mechanical contractor

LARGEST NH-BASED PRIVATE COMPANIES (RANKED BY FISCAL YEAR 2015 SALES)

Company Location	Top Management Website Phone	NH Sales NH Employees NH Locations	Type of Business
49. Merrimack St. Garage Inc. 40-56 Merrimack Street Manchester, NH 03101	Alex Saidel, pres. merrimackstvova.com 603-623-8015	\$10.081 million 32 2	Auto dealer
50. PixelMEDIA LLC 75 New Hampshire Avenue, Suite 100 Portsmouth, NH 03801	Erik Dodier, pres./ceo pixelmedia.com 603-430-2033	\$10 million 50 1	Digital agency that creates value for organizations by delivering Internet and mobile solutions
51. R.M. Piper Inc. 141 Smith Bridge Road, PO Box 490 Plymouth, NH 03264	Richard M. Piper, pres. rmpiper.com 603-536-4154	\$8.279 million 40 1	General contractor
52. North American Equipment Upfitters Inc. 6 Sutton Circle Hooksett, NH 03106	Michael Dunican, pres. naeuinc.com 603-624-6288	\$7.921 million 67 1	Aerial equipment and utility bodies
53. Goedecke Flooring & Design (George Goedecke & Sons Inc.) 284 Route 101 Bedford, NH 03110	Alan R. Goedecke, pres./treas. goedeckedecorating.com 603-472-5221	\$6.4 million 38 1	Retail - flooring & design, window treatments, paint & wallpaper
54. L.A. Drew Inc. PO Box 1030 Intervale, NH 03845	Lloyd A. Drew, pres. ladrew.com 603-356-6351	\$6.306 million 24 1	General contractor
55. CLD Consulting Engineers Inc. 540 N. Commercial Street Manchester, NH 03101	Christopher R. Bean, pres./ceo cldengineers.com 603-668-8223	\$6.176 million 55 2	Engineering firm
56. Dowling Corporation 112 Heritage Avenue Portsmouth, NH 03801	Michael Houghton, pres. dowlingcorp.com 603-433-1311	\$6.15 million 28 1	Mechanical contractor
57. MarketReach Inc. 12 Murphy Drive Nashua, NH 03062	Rod Griffith, pres. mreach.com 603-645-1300	\$6.1 million 38 1	Business-to-business marketing services - including integrated marketing campaigns and web marketing
58. RAM Printing Inc. 5 Commerce Park Drive East Hampstead, NH 03826	Walter Zaremba, pres. ramcompanies.com 603-382-7045	\$6 million 48 N/A	Offset printing, mail house, large format graphics
59. Systems Plus Computers Inc. 12 Centerra Parkway, Suite 20 Lebanon, NH 03766	Jake Blum, pres. systemsplus.com 603-643-5800	\$6 million 25 1	Business network managed service provider – Complete support for businesses, public sector institutions and families, specializing in products from HP, Lenovo ThinkPad, Microsoft Surface and Apple
60. Mainstay Technologies 201 Daniel Webster Highway Belmont, NH 03220	Ryan Barton, pres./ceo mstech.com 603-524-4774	\$5.169 million N/A N/A	IT consulting and engineering firm specializing in providing the services of a full IT department to businesses, nonprofits, and municipalities throughout Northern New England
61. Hampshire Development Corporation 41 Industrial Drive, Unit 20 Exeter, NH 03833	Steven P. Wilson, pres. hdcgeneralcontractor.com 603-778-9999	\$5.1 million 13 1	General contractor
62. Dodge's Agway/Rockingham Feed & Supply 116 Lafayette Road, PO Box 117 Hampton Falls, NH 03844	Keith R. Webster, pres. dodgesagway.com 603-926-2253	\$4.886 million 26 3	Farm and garden stores: Feed, turf and agricultural seeds, fertilizers and solid fuels, pet food, bedding, plants, wild bird food
63. John H. Lyman & Sons Inc. 310 Hoyt Road Gifford, NH 03249	James Lyman, pres. facebook.com/lymanconstruction/ 603-524-4314	\$4.606 million 25 1	General contractor
64. Blanc & Bailey Construction Inc. 18 Depot Street, PO Box 383 Charlestown, NH 03603	Mathew E. Blanc, pres./owner blancbailey.com 603-826-4626	\$4.5 million 25 1	General contractor

LARGEST NH-BASED PRIVATE COMPANIES (RANKED BY FISCAL YEAR 2015 SALES)

Company Location	Top Management Website Phone	NH Sales NH Employees NH Locations	Type of Business
65. Cormack Construction Management Inc. 46 East Madison Road Madison, NH 03849	Gordon W Cormack, pres. cormackconstruction.com 603-367-8272	\$4.5 million 26 1	General contractor
66. The H.L. Turner Group Inc. 27 Locke Road Concord, NH 03301	Harold Turner, PE, pres./ceo hlturner.com 603-228-1122	\$4.384 million 26 1	Engineering, architecture firm
67. Paradigm Computer Consulting Inc. 40 South River Road #46 Bedford, NH 03110	Shawn P. Walsh, ceo paradigmcomputer.com 603-647-8614	\$3.9 million 25 5	Computer network service provider
68. TMS Architects One Cate Street, Eldredge Park Portsmouth, NH 03801	William Soupcoff, princ. tmsarchitects.com 603-436-4274	\$3.82 million 16 1	Architecture firm
69. Bedford Cost Segregation 17 Commerce Drive, Suite 7 Bedford, NH 03110	Greg K. Bryant, mng. partner bedfordteam.com 603-641-2600	\$3.5 million 13 1	Real estate and tax consulting
70. Levasseur Electrical Contractors 724 E. Industrial Park Drive #11 Manchester, NH 03109	Daniel Levasseur, pres. N/A 603-627-6270	\$3.437 million 26 1	Electrical contractor
71. Graphicast Inc. 36 Knight Street Jaffrey, NH 03452	Val Zanchuk, pres. graphicast.com 603-532-4481	\$3.4 million 23 1	Manufacturer of precision-machined zinc alloy castings
72. F.H. Hamblet, LLC 29 Victoria Street Keene, NH 03431	Christopher C. Hamblet, pres. hambletelectric.com 603-352-2330	\$3.165 million 22 1	Electrical contractor
73. Access Manufacturing Systems Inc. 1 Stiles Road, Suite 205 Salem, NH 03079	David M. Dulong, pres. accessmfgsys.com 603-890-5488	\$3.1 million 15 1	Sells, supports and trains software to the manufacturing sector; CAM software is our primary product
74. Portsmouth Computer Group 30 Mirona Road Ext. Portsmouth, NH 03801	David P. Hodgdon, pres./ceo. pcgit.com 603-431-4121	\$3 million 21 2	Managed service provider, Microsoft Small Business Specialist & Certified Gold Partner, Cisco SMB Specialist, HP Premiere and Warranty/Service Center, networking solutions, business continuity/disaster recovery expert, on-call IT services
75. The Stable Companies 20 Cotton Road, Suite 200 Nashua, NH 03063	John P. Stable II, chmn. stablecompanies.com 603-889-0318	\$2.9 million 27 3	General contractor & specialties
76. Transformer Service Inc. 74 Regional Drive Concord, NH 03301	Stephen W. Booth, pres./ceo transformer-svc.com 603-224-4006	\$2.874 million 32 1	Electrical contractor
77. Jim Trombly Plumbing, Heating & Cooling 257 Bridge Street Manchester, NH 03104	Carl Panzieri, pres./ceo tromblyplumbing.com 603-668-5468	\$2.815 million 19 1	Plumbing, heating, mechanical
78. Computer Cable Co. Inc. 150 Zachary Road Manchester, NH 03109	Jerry Rice, pres. getcabled.com 603-623-4138	\$2 million 17 1	Design, installation and integration of voice and data cable systems for local area and wide area networks; members of BICSI
79. Lightec Inc. 37 Depot Street Merrimack, NH 03054	Meghan Hoye, pres. lightec.net 603-424-2165	\$1.3 million 9 1	Turnkey LED lighting contractor
80. Calypso Communications 20 Ladd Street, Suite 200 Portsmouth, NH 03801	Kevin Stickney, pres. calypsocom.com 603-431-0816	\$1.25 million 15 1	Public relations, content, creative

*National sales **Total employees nationwide Source: New Hampshire Business Review survey

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Service to: Charlotte, Philadelphia, Washington (National)



Southwest Airlines

800-435-9792; southwest.com

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LARGEST FOREIGN COMPANIES OPERATING IN NH (RANKED BY NUMBER OF NH EMPLOYEES)

Parent Company Parent Address Parent CEO Parent Phone/Fax	NH Company NH Address NH Executive	No. of NH Employees No. of NH Locations Website NH Phone	Type of Business
1. Delhaize Group Square Marie Curie 40 1070 Brussels, Belgium Frans Muller, pres./ceo +32-2-412-22-11	Hannaford 79 Bicentennial Drive Manchester, NH 03104 Richard Morin, dist. mgr.	4,900 33 hannaford.com 603-644-2106	Supermarkets
2. BAE Systems 6 Carlton Gardens London SW1Y 5AD, UK Ian King, ceo +44 (0) 1252-373232	BAE Systems Electronic Systems 65 Spit Brook Road Nashua, NH 03060 Tom Arseneault, Elec. Sys. pres.	4,500 4 baesystems.com 603-885-4321	Major producer of aircraft self protection systems and tactical, surveillance and intelligence systems for all branches of the armed forces
3. Freudenberg & Co. Kommanditgesellschaft Hohnerweg 2-4 D-69465 Weinheim, Germany Martin Wentzler, chmn. +49-6201-80-0	Freudenberg-NOK 450 Pleasant Street Bristol, NH 03222 Thomas Benzel, v.p. biz svcs.	1,300 5 freudenberg-nok.com 603-744-2281	Designs/manufactures seals and custom molded products
4. Osram GmbH Marcel-Breuer-Strasse 6, 80807 81543 Munchen, Germany Olaf Berlien, ceo +49-89-6213-0	Osram Sylvania Inc. 275 West Main Street Hillsborough, NH 03244 N/A	1,212 3 osram-americas.com 603-464-5533	Mfr. of halogen, H10, neon and incandescent light sources for auto, aviation, electrical industry
5. Minebea Co., Ltd. 1-8-1 Shimo-Meguro Meguro-ku, Tokyo, Japan Yoshihisa Kainuma, pres./ceo +81-3-5434-8611	New Hampshire Ball Bearings Inc. 175 Jaffrey Road Peterborough, NH 03458 Dan Lemieux, pres.	1,165 2 nhbb.com 603-924-4100	Mfr. of ball/cylindrical roller bearings, rod ends, spherical bearings, bushings, next-up assemblies, machined parts, etc.
6. Lonza Group Ltd. Muenchensteinerstrasse 38 CH 4002, Basel, Switzerland Richard Ridinger, ceo +41-61-316-81-11	Lonza Biologics Inc. 101 International Drive Portsmouth, NH 03801 Daniel Milewski, proj. mgr.	772 1 lonza.com 603-610-4500	Mfr. of therapeutic monoclonal antibodies and recombinant proteins from mammalian cell cultures
7. Lindt & Sprungli AG Seestrasse 204 CH-8802 Kilchberg, Switzerland Dieter Weisskopf, ceo +41 44-716 22 33	Lindt & Sprungli One Fine Chocolate Place Stratham, NH 03885 Thomas Linemayr, pres./ceo	569 8 lindt.com 603-778-8100	Premium chocolate manufacturing, retail, wholesale
8. MAQUET Getinge Group P.O. Box 8861 Sweden Mattias Perjos, pres./ceo +46 (0)10 335 0000	Atrium Medical Corporation 5 Wentworth Drive Hudson, NH 03051 Jim Fitzgerald, v.p. operations	450 1 atriummed.com 603-880-1433	Mfr. of medical products
9. Smiths Group plc 80 Victoria Street London SW1E 5JL, England Andrew Reynolds Smith, ceo +44 (0) 20-7808-5500	Smiths Medical 10 Bowman Drive Keene, NH 03431 Mike Noyes, reg. dir. op.	450 1 smiths-medical.com 603-352-3812	Mfr. and distributor of disposable medical devices and hospital supplies
10. Kirin Holdings Company, LTD 10-2, Nakano 4-chome, Nakano-ku Tokyo, 104-8288, Japan Yoshinori Isozaki, ceo +81-3-6837-7000	Coca-Cola Bottling Co. of No. N.E. Inc. 1 Executive Park Drive, Suite 330 Bedford, NH 03110 Lawrence J. Lordi, pres.	448 8 ccnne.com 603-627-7871	Soft drink manufacturing and distribution
11. Hutchinson 124, Avenue des Champs-Elysees 75008 Paris, France Jacques Maigne, ceo/chmn. (33)-1-40-74-8300	Hutchinson Sealing Systems Inc. PO Box 169 Newfields, NH 03856 Paul MacDonald, plant mgr.	438 1 hutchinsonsealingsystems.com 603-772-3771	Designs/manufactures rubber and plastic sealing systems for auto, OEM and other products

LARGEST FOREIGN COMPANIES OPERATING IN NH (RANKED BY NUMBER OF NH EMPLOYEES)

Parent Company Parent Address Parent CEO Parent Phone/Fax	NH Company NH Address NH Executive	No. of NH Employees No. of NH Locations Website NH Phone	Type of Business
12. Smiths Group plc 80 Victoria Street London SW1E 5JL, England Andrew Reynolds Smith, ceo +44 (0) 20-7808-5500	Titeflex Aerospace 93 Lexington Drive Laconia, NH 03246 Graham Thomson, gen. mgr.	375 1 titeflex.com 603-524-2064	Mfr. of rigid tubular assemblies and complex machined components for aerospace and semi-conductor industries
13. CRH plc Belgard Castle, Clondalkin Dublin 22, Ireland Albert Manifold, group chief exec. +353-1-404-1000	Pike Industries Inc. 3 Eastgate Park Road Belmont, NH 03220 Christian E. Zimmermann, pres.	340 14 pikeindustries.com 603-527-5100	Asphalt and stone products, highway work, airports, heavy and highway construction
14. Toshiba Corporation 1-1 Shibaura 1-Chome Minato-ku, Tokyo 105-8001, Japan Satoshi Tsunakawa, ceo +81-3-3427-4511	Westinghouse Electric Co. 178 Shattuck Way Newington, NH 03801 Danny Roderick, pres./ceo	310 1 westinghousenuclear.com 603-433-1000	Mfr. of pumps for nuclear reactors and cylinders for spent fuel
15. Cobham plc Brook Road Wimborne, Dorset BH21 2BJ, UK David Lockwood, ceo +44-1202-882-020	Cobham Integrated Electronic Solutions 11 Continental Drive Exeter, NH 03833 John Moore, Microwave Components pres.	300 2 cobham.com 603-775-5200	Mfr. of microwave communications components
16. Anheuser-Busch InBev Brouwerijplein, 1 3000 Leuven, Belgium Carlos Brito, ceo +32-16-27-61-11	Anheuser-Busch LLC 221 Daniel Webster Highway Merrimack, NH 03054 Mike Farmer, QA mgr.	280 1 anheuser-busch.com 603-889-6631	Brewery
17. Saint-Gobain Corporation Les Miroirs, 18 Avenue d'Alsace 92400 Courbevoie, France Pierre-Andre de Chalendar, chmn./ceo +33-1-47-62-30-00	Saint-Gobain Performance Plastics 701 Daniel Webster Highway Merrimack, NH 03054 Gwenael Busnel, plant mgr.	250 1 chemfab.com 603-424-9000	International mfr. of polymer-based engineered products and material systems for use in harsh conditions such as high temps
18. Hitachi Metals, Ltd. 6-6, Marunouchi 1-chome Chiyoda-ku, 101-8971, Tokyo, Japan Hideaki Takahashi, ceo 81-3-3258-1111	Hitachi Cable America Inc. 900 Holt Avenue Manchester, NH 03109 Lynne Humenik, pres./ceo	198 1 hca.hitachi-cable.com 603-669-4347	ISO 9001 Certified US mfr. of both copper and fiber optic cables for telecomm and high-bandwidth data applications
19. Elektrisola Eckenhausen Postfach 2120, 51574 Reichshof Eckenhausen, Germany Detlef Schildbach, owner	Elektrisola Inc. 126 High Street Boscawen, NH 03303 Jake French, reg. sales mgr.	185 1 elektrisola.com 603-796-2114	Mfr. of copper magnet wire and alloys
20. High Liner Foods Inc. 100 Battery Point, PO Box 910 Lunenburg, NS B0J 2C0, Canada Keith Decker, ceo 902-634-6200	High Liner Foods USA Inc. 183 International Drive Portsmouth, NH 03802 C. Stewart, v.p., U.S. plant op.	162 2 highlinerfoods.com 603-431-6865	Mfr. of processed foods
21. Pfeiffer Vacuum GmbH Berliner Strasse 43 Asslar D-34614, Germany Manfred Bender, ceo/cfo +49-6441-802-0	Pfeiffer Vacuum Inc. 24 Trafalgar Square Nashua, NH 03063	150 N/A pfeiffer-vacuum.com 603-578-6500	Sales, service & distribution of complete line of vacuum pumps, systems and accessories
22. Halma plc Misbourne Court Amersham, Bucks HP7 ODE, UK Andrew Williams, ceo +44-1494-721111	Labsphere Inc. 231 Shaker Street, PO Box 70 No. Sutton, NH 03260 Scott Gish, pres.	100 1 labsphere.com 603-927-4266	Specializes in the design and mfr. of light measurement instruments

LARGEST FOREIGN COMPANIES OPERATING IN NH (RANKED BY NUMBER OF NH EMPLOYEES)

Parent Company Parent Address Parent CEO Parent Phone/Fax	NH Company NH Address NH Executive	No. of NH Employees No. of NH Locations Website NH Phone	Type of Business
23. Ferrotec Corporation 5F Nihonbashi Plaza Bldg., 2-3-4 Nihonbashi 103-0027, Japan Akira Yamamura, pres. +81-3-3281-8808	Ferrotec USA Corporation 33 Constitution Drive Bedford, NH 03110 Barry Moskowitz, global gen. mgr.	89 1 ferrotec.com 603-472-6800	Pioneer and world leader in Ferrofluid (Magnetic Fluid) technology and products based on commercial application of this technology
24. Willis Group Holdings 51 Lime Street London EC3M 7DQ, UK N/A +44-20-3124-6000	Willis of New Hampshire Inc. One New Hampshire Avenue, Suite 200 Portsmouth, NH 03801 David G. Hampson, pres./ceo	70 1 willisprograms.com 603-334-3000	Insurance programs for 30+ industries ranging from auto service-related business, defense & standard lawyers, destination resorts, utilities and many more industries
25. Saint-Gobain Corporation 18 Avenue d'Alsace 92400 Courbevoie, France Pierre-Andre de Chalendar, chmn./ceo +33-1-47-62-30-00	Saint-Gobain Crystals 33 Powers Street Milford, NH 03055 N/A	67 1 saint-gobain-northamerica.com 603-673-5831	Mfr. of abrasives and ceramic products
26. SEMIKRON International GmbH Sigmundstr. 200 90431 Nurnberg, Germany Harald Jäger, ceo +49-911-65590	SEMIKRON Inc. USA 11 Executive Drive Hudson, NH 03051 Thomas O'Reilly, pres./ceo	55 1 semikron.com 603-883-8102	Power semiconductors and solutions
27. Stantec Inc. 10160-112 Street Edmonton, AB T5K 2L6, Canada Robert Gomes, pres./ceo 780-917-7000	Stantec Consulting Services Inc. 5 Dartmouth Drive, Suite 101 Auburn, NH 03032 Craig Gendron, princ.	42 2 stantec.com 603-669-8672	Site Investigation/Remediation, Environmental Compliance, Fuel System Design, Geotechnical Engineering, Transportation Engineering, Water/Wastewater
28. Eichenauer Heizelemente GmbH & Co. KG Industriestrasse 1 Hatzenbuehl, Germany Erika Nolte-Eichenauer, mng. dir. +49-7275-702-0	Eichenauer Inc. 292 Sunapee Street Newport, NH 03773 Donald Campbell, pres.	39 1 eichenauerusa.com 603-863-1454	Manufacturer and designer of electrical heating elements
29. Schleuniger Group Biergutstrasse 9 3608 Thun, Switzerland Christoph Schupbach, CEO +41 (0) 33 334 03 33	Schleuniger Inc. 87 Colin Drive Manchester, NH 03103 Darren Teasck, pres.	35 1 schleuniger-na.com 603-668-8117	Mfr. of precision wire processing equipment
30. Brueckner Group GmbH Königsberger Str. 5-7 83313 Siegsdorf, Germany Dr. Axel von Wiedersperg, ceo +49 8662 63-0	Brueckner Group USA Inc. 200 International Drive, Suite 105 Portsmouth, NH 03801 Steven Hoenig, pres./ceo	27 1 brueckner-usa.com 603-929-3900	Northern American sales of machines for plastics processing
31. NovaFlex Group 20 East Pearce Street, Unit #1 Richmond Hill, ON L4B 1B7, Canada Melinda Donnelly, pres. +1 905-731-9411	Z-Flex U.S. Inc. 20 Commerce Park N. Bedford, NH 03110 Bob Spinale, gen. mgr.	27 1 flexmaster.com 603-669-5136	Mfg. of chimney lining and venting systems for heating and cooling equip.
32. Cogebi S.A. Huysmanslaan 65 B-1651 Lot Beersel, Vlaams Brabant, Belgium N/A +32-2-334 91 11	Cogebi Inc. 14 Faraday Drive Dover, NH 03820 John Verryt, op. mgr.	16 1 cogebi.com 603-749-6896	Manufacturer of high-temperature mica insulating materials

Source: New Hampshire Business Review survey

NH'S LARGEST MANUFACTURING EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

NH Company Location Phone	No. of NH Employees Top NH Executive Website	Parent company Parent Address Parent CEO	Corp. Status/No of NH Locations Products/Services
1. BAE Systems Electronic Systems 65 Spit Brook Road Nashua, NH 03060 603-885-4321	5,000 Tom Arseneault, elec. sys. pres. baesystems.com	BAE Systems 6 Carlton Gardens London SW1Y 5AD UK Ian King, ceo	LON: BA/4 Major producer of aircraft self-protection systems and tactical surveillance and intelligence systems for all branches of the armed forces
2. Freudenberg-NOK 450 Pleasant Street Bristol, NH 03222 603-744-2281	1,300 Greg Keenan, v.p. mfg. freudenberg-nok.com	Freudenberg & Co. Kommanditgesellschaft Hohnerweg 2-4 Weinheim D-69465, Germany Wolfram Freudenberg, chmn.	Private/5 Designs/manufactures seals and custom molded products
3. New Hampshire Ball Bearings Inc. 175 Jaffrey Road Peterborough, NH 03458 603-924-4100	1,250 Gary Yomantas, pres. nhbb.com	Minebea Co., Ltd. 1-8-1 Shimo-Meguro Meguro-ku, Tokyo, Japan Yoshihisa Kainuma, pres./ceo	TYO: 6479/2 Mfr. of ball/cylindrical roller bearings, rod ends, spherical bearings, bushings, next-up assemblies, machined parts, etc.
4. Hypertherm Inc. 21 Great Hollow Road Hanover, NH 03755 603-643-3441	1,200 Evan Smith, ceo hypertherm.com		Private/7 Mfr. of plasma, laser and waterjet cutting equipment
5. Sturm, Ruger & Co. Inc. 411 Sunapee Street Newport, NH 03773 603-865-2442	1,200 Thomas P. Sullivan, v.p. op. ruger.com	Sturm, Ruger & Co. Inc. 1 Lacey Place Southport, CT 06890 Michael O. Fifer, pres./ceo	NYSE: RGR/2 Designs and manufactures firearms and investment castings in ferrous alloys
6. SIG Sauer Inc. 72 Pease Boulevard Newington, NH 03801 603-610-3000	900 N/A sigsauer.com	Sig Sauer GmbH & Co. Sauerstraße 2-6, 24340 Eckernförde, Germany Ron Cohen, ceo/pres.	Private/4 Firearms manufacturer
7. Velcro USA Inc. 95 Sundial Avenue Manchester, NH 03103 603-669-4880	800 Scott M. Fillon, pres. velcro.com		Private/2 Mfr. of hook and loop fasteners and related products for industry and consumers
8. Lonza Biologics Inc. 101 International Drive Portsmouth, NH 03801 603-610-4500	791 Mike Cicio, site mgr./vp lonza.com	Lonza Group Ltd. Muenchensteinerstrasse 38 CH-4002 Basel, Switzerland Richard Ridinger, ceo	VTX: LONN/1 Mfr. of therapeutic monoclonal antibodies and recombinant proteins from mammalian cell cultures
9. Osram Sylvania Inc. 275 West Main Street Hillsborough, NH 03244 603-464-5533	742 Cheryl Blackwood, plant mgr. osram-americas.com	Osram GmbH Marcel-Breuer-Strasse 6, 80807 Munich, Germany Jes Munk Hansen & Dr. Olaf Berlien, ceos	ETR: OSR/2 Designs, develops and manufactures automotive light sources, including auxiliary, advanced halogen, LED and high-intensity discharge lighting for interior, exterior and forward lighting applications.
10. Hitchiner Manufacturing Co. Inc. 594 Elm Street Milford, NH 03055 603-673-1100	654 John H. Morison III, chmn./pres./ceo hitchiner.com		Private/3 Manufactures investment castings including custom machining as requested for automotive, aerospace, defense and other markets.
11. Burndy, LLC 47 E. Industrial Park Drive Manchester, NH 03109 603-647-5000	612 David G. Nord, chmn./pres./ceo burndy.com	Hubbell Incorporated 40 Waterview Drive Shelton, CT 06484, USA David G. Nord, chmn./pres./ceo	NYSE: HUB.B/4 Manufactures & sells electrical connectors and system-designed tooling
12. Harvey Building Products 30 Jack's Bridge Road Londonderry, NH 03053 800-492-4232	479 Jim Barreira, pres. harveybp.com	Harvey Building Products 1400 Main Street Waltham, MA 02451 Erik Jarnryd, ceo	Private/5 Mfr. and distributor of exterior building products
13. Hutchinson Sealing Systems Inc. PO Box 169 Newfields, NH 03856 603-772-3771	478 Marc Marquaire, pres. hutchinsonsealingsystems.com	Hutchinson 124, Avenue des Champs-Elysees 75008 Paris, France Jacques Maigne, ceo/chmn.	Private/1 Designs/manufactures rubber and plastic sealing systems for auto, OEM and other products

NH'S LARGEST MANUFACTURING EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

NH Company Location Phone	No. of NH Employees Top NH Executive Website	Parent company Parent Address Parent CEO	Corp. Status/No of NH Locations Products/Services
14. Webster Valve 583 South Main Street, PO Box 6431 Franklin, NH 03235 603-934-5110	470 Tyler Stone, dir. op. wattsind.com	Watts Water Technologies 815 Chestnut Street Andover, MA 01845 David J. Coghlan, pres./ceo	NYSE-WTS/1 Manufactures valves – pressure and temperature, relief, backflow prevention devices, industrial
15. Lindt & Sprungli One Fine Chocolate Place Stratham, NH 03885 603-778-8100	465 Daniel Studer, ceo lindt.com	Lindt & Sprungli AG Seestrasse 204 Kirchberg, Switzerland Dr. Dieter Weiskopf, ceo	SIX:LISN/8 Premium chocolate manufacturing, retail, wholesale
16. Albany International Corp. 216 Airport Drive Rochester, NH 03867 603-330-5850	460 Joseph G. Morone, pres./ceo albint.com		NSE:AIN/1 Advanced composite components for aerospace and custom-designed fabrics and belts essential to production in the paper, nonwovens and other process industries.
17. Atrium Medical Corporation 5 Wentworth Drive Hudson, NH 03051 603-880-1433	450 Trevor Carlton, pres. atriummed.com	MAQUET Getinge Group P.O. Box 8861 Göteborg SE-402 72, Sweden Johan Malmquist, ceo	STO: GETI-B/1 Mfr. of angioplasty, drug delivery, thrombus extraction catheters, coronary stents, covered stents, chest tube drainage, vascular grafts and hernia mesh
18. Goss International Americas Inc. 121 Technology Drive Durham, NH 03824 603-749-6600	450 Richard Nichols, ceo/pres. gossinternational.com	Goss International 121 Technology Drive Durham, NH 03824 Richard Nichols, ceo/pres.	Private/1 Mfr. of web offset printing presses and finishing systems for the magazine, catalog, commercial, advertising insert, packaging, directory and newspaper markets
19. Smiths Medical 10 Bowman Drive Keene, NH 03431 603-352-3812	450 Mike Noyes, reg. dir. op. smiths-medical.com	Smiths Group plc 80 Victoria Street London SW1E 5JL, England Donald Brydon, chmn.	SMIN:London/1 Mfr. and distributor of disposable medical devices and hospital supplies
20. Coca-Cola Bottling Co. of No. N.E. Inc. 1 Executive Park Drive, Suite 330 Bedford, NH 03110 603-627-7871	448 Mark Francoeur, pres. ccnne.com	Kirin Holdings Company, LTD 10-2, Nakano 4-chome, Nakano-ku Tokyo 164-0001, Japan Senji Miyake, pres./ceo	NYSE: KO/8 Soft drink manufacturing and distribution
21. Benchmark Electronics 100 Innovative Way Nashua, NH 03062 603-879-7000	429 Ken Desrochers, gen. mgr. bench.com	Benchmark Electronics Inc. 3000 Technology Drive Angleton, TX 77515 Gayla J. Delly, pres./ceo	NYSE: BHE/1 Mfr. of high quality printed circuit assemblies and fully integrated products
22. Summit Packaging Systems Inc. 400 Gay Street Manchester, NH 03103 603-669-1746	410 Gordon Gilroy, ceo summitpackagingsystems.com		Private/1 Mfr. of aerosol can valves
23. Markem Imaje Corporation 150 Congress Street, PO Box 2100 Keene, NH 03431 603-352-1130	400 N/A markem-imaje.us	Dover Corporation 3005 Highland Parkway Downers Grove, IL 60515 Robert Livingston, pres./ceo	NYSE-DOV/1 Mfr. of marking/printing machines, printing inks, type and plates
24. Stonyfield Farm Inc. 10 Burton Drive Londonderry, NH 03053 603-437-4040	400 Esteve Torrens, pres./ceo stonyfield.com	Group Danone 15, rue du Helder 75 439 Paris Cedex 09, France Franck Riboud	Private/1 World's leading organic yogurt maker, producing organic yogurt, smoothies, cultured soy & milk
25. Timken Aerospace 336 Mechanic Street Lebanon, NH 03766 603-448-3000	400 Robert Bauman, plant mgr., timken.com	The Timken Company 1835 Dueber Avenue S.W. Canton, OH 44706 Richard G. Kyle, ceo	NYSE-TKR/2 Manufactures super precision bearings
26. Timken Keene Facility 7 Optical Avenue Keene, NH 03431 603-352-0310	400 William Kelleher, plant mgr. timken.com	The Timken Company 1835 Dueber Avenue S.W. Canton, OH 44706 Richard G. Kyle, ceo	NYSE: TKR/2 Manufactures precision bearings

NH'S LARGEST MANUFACTURING EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

NH Company Location Phone	No. of NH Employees Top NH Executive Website	Parent company Parent Address Parent CEO	Corp. Status/No of NH Locations Products/Services
27. New England Wire Technologies Corp. 130 North Main Street Lisbon, NH 03585 603-838-6625	390 Thomas M. White, pres. newenglandwire.com	MJM Holdings, Inc. 130 North Main Street Lisbon, NH 03585 Wendell W. Jesseman, pres.	Private/3 Designs, develops and manufactures specialty products utilizing fully integrated and diverse wire and cable manufacturing capabilities
28. Thermo Fisher Scientific 20 Post Road Portsmouth, NH 03801 603-431-8410	354 Marc N. Casper, ceo/pres. owlsci.com	Thermo Fisher Scientific Inc. 168 Third Street Waltham, MA 02454 Marc N. Casper, ceo/pres.	NYSE-TMO/2 Provider of supplies, instruments and consumables for scientific researchers and clinicians
29. Symmetry Medical PolyVac 253 Abby Road Manchester, NH 03103 603-647-7822	340 Lavy Chidavaenzi, contr. symmetrymedical.com	Symmetry Medical Inc. 3724 No. State Road 15 Warsaw, IN 46582 Thomas J. Sullivan, pres./ceo	NYSE-SMA/1 Mfr. of medical sterilization cases and trays made from high-temperature polymers
30. Titeflex Aerospace 93 Lexington Drive Laconia, NH 03246 603-524-2064	320 Fred Edgington, gen. mgr. titeflex.com	Smiths Group plc 80 Victoria Street London SW1E 5JL, England Andy Reynolds Smith, ceo	LON: SMIN/1 Mfr. of rigid tubular assemblies and complex machined components for aerospace and semi-conductor industries
31. Pike Industries Inc. 3 Eastgate Park Road Belmont, NH 03220 603-527-5100	310 Christian E. Zimmermann, pres. pikeindustries.com	CRH plc Belgard Castle, Clondalkin Dublin 22, Ireland Albert Manifold, group chief exec.	NYSE-CRH/14 Asphalt and stone products, highway work, airports, heavy and highway construction
32. Amphenol Printed Circuits 91 Northeastern Boulevard Nashua, NH 03062 603-324-4500	300 Pam Simonds, gen. mgr. amphenol-apc.com	Amphenol Corp. 358 Hall Avenue Wallingford, CT 06492 R. Adam Norwitt, pres./ceo	NYSE: APH/1 Manufactures flexible circuits; serving customers by offering fully assembled and completely tested interconnect systems
33. Cobham Integrated Electronic Solutions 11 Continental Drive Exeter, NH 03833 603-775-5200	300 Robert McArthur, business area v.p. cobham.com	Cobham plc Brook Road Wimborne, Dorset BH21 2BJ, UK David Lockwood, ceo Robert T. Murphy, ceo	LON: COB/2 Manufacturer of RF microwave components and assemblies
34. Globe Manufacturing Company LLC 37 Loudon Road, PO Box 128 Pittsfield, NH 03263 603-435-8323	295 Don Welch II, pres. globeturnoutgear.com		Private/1 Mfr. of firefighters' protective clothing
35. Westinghouse Electric Co. 178 Shattuck Way Newington, NH 03801 603-433-1000	294 Ramon Serrano, program mgr. westinghousenuclear.com	Toshiba Corporation 1-1 Shibaura 1-Chome Minato-Ku, Tokyo 105-8001, Japan Hisao Tanaka, ceo	TYO: 6502/1 Mfr. of pumps for nuclear reactors and cylinders for spent fuel
36. Teleflex Medical 50 Plantation Drive Jaffrey, NH 03452 603-532-7706	292 Gregory Forrest, gen. mgr. teleflexmedicaloem.com	Teleflex Inc. 155 South Limerick Road Limerick, PA 19468 Benson F. Smith, pres./ceo	NYSE-TFX/1 Mfr. of OEM medical devices for vascular access, regional anesthesia, custom devices and extrusions
37. PCC Structural - Aluminum Operations 24 Granite Street Tilton, NH 03276 603-286-4301	285 B.J. Stephan, pres. precast.com	Precision Castparts Corporation 4650 S.W. Macadam Ave., Ste. 440 Portland, OR 97239 Mark Donegan, chmn./ceo	NYSE-PCP/2 Investment castings
38. Anheuser-Busch LLC 221 Daniel Webster Highway Merrimack, NH 03054 603-889-6631	280 Tom Jokerst, gen. mgr. anheuser-busch.com	Anheuser-Busch InBev Brouwerijplein, 1 3000 Leuven, Belgium Carlos Brito, ceo	NYSE: BUD /1 Brewery

NH'S LARGEST MANUFACTURING EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

NH Company Location Phone	No. of NH Employees Top NH Executive Website	Parent company Parent Address Parent CEO	Corp. Status/No of NH Locations Products/Services
39. Pitco Frialator Inc. PO Box 501 Concord, NH 03302 603-225-6684	268 Paul Angrick, pres. pitco.com	The Middleby Corporation 1400 Toastmaster Drive Elgin, IL 60120 Selim A. Bassoul, chmn./ceo	NASDAQ-MIDD/1 Mfr. of commercial frying equipment, filtering and pasta cooking systems, donut fryers and portable shortening filtration systems
40. Saint-Gobain Performance Plastics 701 Daniel Webster Highway Merrimack, NH 03054 603-424-9000	250 Chris Gilman, cfm, cbo chemfab.com	Saint-Gobain Corporation Les Miroirs, 18 Avenue d'Alsace 92400 Courbevoie, France Pierre-Andre de Chalendar, chmn./ceo	EPA: SGO/1 International mfr. of polymer-based engineered products and material systems for use in harsh conditions such as high temps
41. Tender Corporation 944 Industrial Park Road Littleton, NH 03561 800-258-4696	250 Jason Cartwright, ceo tendercorp.com		Private/2 Manufactures and sells an array of active lifestyle products including After Bite, Adventure Medical Kits, Natrapel, Ben's, Survive Outdoors Longer, Easy Access Bandages and others
42. Delta Education LLC 80 Northwest Boulevard, PO Box 3000 Nashua, NH 03061 800-258-1302	220 Joe Elliott, pres. deltaeducation.com	School Specialty W6316 Design Drive Greenville, WI 54942 Michael P. Lavell, ceo	Private/1 Educational publisher
43. Amphenol Backplane Systems 18 Celina Avenue, Suite 200 Nashua, NH 03062 603-883-5100	200 David Dix, op. dir. amphenol-aerospace.com/abs	Amphenol Corp. 358 Hall Avenue Wallingford, CT 06492 R. Adam Norwitt, pres./ceo	NYSE: APH/2 Mfr. of electrical connectors, backplane assemblies and interconnect systems
44. Label Art Inc. One Riverside Way Wilton, NH 03086 603-654-6131	200 N/A labelart.com	WS Packaging Group 2571 S. Hemlock Road Green Bay, WI 54229 Fred C. Tinsey, ceo	Private/1 Mfr. of pressure sensitive labels
45. Pep-Direct, LLC 19 Stoney Brook Drive Wilton, NH 03086 603-654-6141	200 Sam Blackford, pres./ceo pep-direct.com	Quadriga Art Inc. 30 East 33rd Street New York, NY Mark Schulhof, ceo	Private/1 Developer and producer of direct mail fund-raising products and programs
46. Sanmina-SCI Corporation 140 Abby Road Manchester, NH 03103 603-621-1800	200 N/A sanmina-sci.com	Sanmina-SCI Corporation 2700 North First Street San Jose, CA 95134 Jure Sola, chmn./ceo	NASDAQ-SANM/1 Electronics manufacturing svcs. and printed circuit board fabrication
47. Hitachi Cable America Inc. 900 Holt Avenue Manchester, NH 03109 603-669-4347	198 Steve Kenney, marketing mgr. hca.hitachi-cable.com	Hitachi Metals, Ltd. 6-6, Marunouchi 1-chome Chiyoda-ku, Tokyo 100-8280, Japan Lynne Humenik, pres./ceo	TYO: 5486/1 ISO 9001 Certified US mfr. of both copper and fiber optic cables for telecomm and high-bandwidth data applications
48. Elektrisola Inc. 126 High Street Boscawen, NH 03303 603-796-2114	185 Leonel Klassen, sr. v.p. elektrisola.com	Elektrisola Eckenhagen Postfach 2120, 51574 Reichshof Eckenhagen, Germany Detlef Schildbach, owner	Private/1 Mfr. of copper magnet wire and alloys
49. FLIR Systems, Inc. 9 Townsend West Nashua, NH 03063 603-324-7900	180 Andy Teich, pres. flir.com	Flir Systems, Inc. 27700 SW Parkway Avenue Wilsonville, OR 97070 Earl Lewis, chmn./pres./ceo	NASDAQ:FLIR/1 Manufactures/designs electronic components, equipment and systems
50. Vectron International - Hudson 267 Lowell Road Hudson, NH 03051 888-328-7661	180 N/A vectron.com	Dover Corporation 3005 Highland Parkway Downers Grove, IL 60515 Robert Livingston, pres./ceo	NYSE:DOV/1 Clock and data recovery products used in telecommunications and data communication applications
51. General Dynamics Global Imaging Technologies 24 Simon Street Nashua, NH 03060 603-864-6300	165 Bob McGill, pres./ceo gd-imaging.com	General Dynamics Corporation 2941 Fairview Park Drive Falls Church, VA 22042 Phebe N. Novakovic, ceo	NYSE:GD/2 Mfr. of thermal imaging cameras and equipment

NH'S LARGEST MANUFACTURING EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

NH Company Location Phone	No. of NH Employees Top NH Executive Website	Parent company Parent Address Parent CEO	Corp. Status/No of NH Locations Products/Services
52. Index Packaging Inc. 1055 White Mountain Highway Milton, NH 03851 603-652-4406	165 Michael Wiles, pres. indexpackaging.com		Private/1 Custom foam packages, crates, skid pallets, corrugated boxes & shipping indicators
53. High Liner Foods USA Inc. 183 International Drive Portsmouth, NH 03802 603-431-6865	162 Keith Decker, pres./ceo highlinerfoods.com	High Liner Foods Inc. 100 Battery Point, PO Box 910 Lunenburg, NS B0J 2C0, Canada Henry Demone, pres./coo	TSX:HLF/2 Mfr. of processed foods
54. Worthen Industries Inc. 3 East Spit Brook Road Nashua, NH 03060 603-888-5443	162 David S. Worthen, pres./ceo worthenindustries.com		Private/2 Mfr. of industrial adhesives & coatings, coated substrates and extruded film products
55. Concord Litho 92 Old Turnpike Road Concord, NH 03301 603-225-3328	150 Peter E. Cook, ceo concordlitho.com		Private/1 Direct Marketing: strategically driven digital and printed marketing materials and packages
56. Hendrix Wire & Cable - Marmon Utility, LLC 53 Old Wilton Road Milford, NH 03055 603-673-2040	150 Bob Biddle, vp of Marmon Utility hendrix-wc.com	The Marmon Group 181 West Madison Street Chicago, IL 60602 Frank Ptak, ceo	Private/2 Leading manufacturer of molded insulators and aerial cable systems used by electrical utilities in overhead and underground distribution systems.
57. Parker Hannifin - Precision Fluidics Div. 26 Clinton Drive, Unit 103 Hollis, NH 03049 603-595-1500	150 Michael Portela, gen. mgr. parker.com/precisionfluidics	Parker Hannifin Corporation 6035 Parkland Boulevard Cleveland, OH 44124 Donald Washkewicz, pres./ceo	NYSE: PH/1 Mfr. of pneumatic, proportional, liquid and air valves
58. Texas Instruments - Manchester 50 Phillippe Cote Street Manchester, NH 03101 603-222-8500	150 Ted Thomas, op. mgr. ti.com	Texas Instruments Inc. 12500 TI Boulevard Dallas, TX 75266 Richard K. Templeton, pres./ceo	NYSE-TXN/1 Global semi-conductor co.; world's leading supplier of digital signal processing and analog technologies
59. Cirtronics Corporation 528 Route 13 South, PO Box 130 Milford, NH 03055 603-249-9190	140 Gerardine Ferlins, pres./ceo cirtronics.com		Private/1 Locally owned and operated contract manufacturer for electronics, electro-mechanical assemblies and box builds for a wide range markets including robotics, med/tech, communications, aerospace, military, security, industry, and others
60. Monadnock Paper Mills Inc. 117 Antrim Road Bennington, NH 03442 603-588-3311	137 Richard Verney, ceo/chmn. mpm.com		Private/1 Manufactures premium quality printing and graphic arts papers and specialty technical papers
61. Graphic Packaging International Inc. 80 Commercial Street Concord, NH 03301 603-230-5000	130 Michael S. Ukropina, svp, pkg. graphicpkg.com	Graphic Packaging Holding Company 1500 Riveredge Parkway, Suite 100 Atlanta, GA 30328 Michael P. Doss, pres./ceo	NYSE-GPK/1 Mfr. of folding cartons for food & consumer products industries
62. Seacoast Media Group 111 New Hampshire Avenue Portsmouth, NH 03801 603-436-1800	130 John Tabor, publisher seacoastonline.com	Seacoast Media Group PO Box 580, 40 Mulberry Street Middletown, NY 10940 Patrick Purcell, pres./ceo	Private/2 Newspapers, website, targeted digital solutions
63. General Cable Corporation 345 McGregor Street Manchester, NH 03102 603-668-1620	105 Stan Brown, plant mgr. generalcable.com	General Cable Corporation 4 Tessenere Drive Highland Heights, KY 41076 Greg Kenney, ceo	NYSE-BGC/1 Leading domestic and international producer of wire and cable products in the U.S. and other strategic locations

Source: New Hampshire Business Review survey

NH'S LEADING TECHNOLOGY FIRMS (RANKED BY NUMBER OF NH EMPLOYEES)

Company Location	Top Management Website Phone	No. of NH Employees NH Sales No. of NH Locations	Type of Business
1. Connection 730 Milford Road Merrimack, NH 03054	Timothy J. McGrath, pres./ceo connection.com 603-683-2000	2,500 \$2.574 billion 3	#1 by reported sales A national technology solutions provider to business, government, health care and education markets
2. Oracle America, Inc. One Oracle Drive Nashua, NH 03062	Steve Hagan, v.p. dev. oracle.com 603-897-3000	638 N/A 1	World's largest independent provider of software svcs. for client/server and internet computing
3. Dyn 150 Dow Street Manchester, NH 03101	Colin Doherty, ceo dyn.com 603-668-4998	430 N/A 2	Internet performance
4. Extreme Networks 9 Northeastern Boulevard Salem, NH 03079	Ed Meyercord, ceo extremenetworks.com 888-257-3000	330 N/A 1	Global software-driven networking solutions provider
5. Autodesk Inc. 100 Commercial Street, Suite 102 Manchester, NH 03101	James Lynch, vp/BIM product group autodesk.com 603-621-3100	235 N/A 1	Leading supplier of architecture, engineering and construction application software for professionals and consumers worldwide
6. Cirtronics Corporation 528 Route 13 South, PO Box 130 Milford, NH 03055	Gerardine Ferlins, pres./ceo cirtronics.com 603-249-9190	175 \$48.1 million 1	#2 Locally-owned and operated contract manufacturer for electronics, electro-mechanical assemblies and box builds for a wide range markets including robotics, med/tech, communications, aerospace, military, security, industry, and others
7. Westell Technologies 150 Dow Street Manchester, NH 03101	Kirk R. Brannock, interim ceo westell.com 603-606-7770	170 N/A 1	Wireless products & services; design & manufacture of amplifiers, antennas & related equip.; turnkey design & installation services nationwide
8. Scott Electronics Inc. 33 Northwestern Drive Salem, NH 03079	David Metzemaekers, op. dir. scottelec.com 603-893-2845	100 N/A 1	Contract manufacturing; cables, harness, control boxes, and fiber optic assemblies
9. DSCI One Sundial Ave., Ste. 414 Manchester, NH 03103	Sean Dandley, pres./ceo dscicorp.com 781-862-8300	95 \$46.4 million 1	#3 Provider of hosted communications, managed IT and connectivity services (voice, data, Internet, video, collaboration) to businesses across the nation
10. Transparent Language Inc. 12 Murphy Drive Nashua, NH 03062	Michael Quinlan, pres. transparent.com 603-262-6300	95 N/A 1	Develops and markets language learning software for corporate, government, education and consumer markets
11. MTS Services Inc. 13 Delta Drive, Suite 7 Londonderry, NH 03053	Judy Bergeron, pres. mtsservices.com 800-238-4472	80 \$22 million 2	#4 Structured cabling installations
12. SilverTech Inc. 196 Bridge Street Manchester, NH 03104	Nick Soggu, pres./ceo silverttech.com 603-669-6600	78 N/A 1	Marketing and technology company focusing on website design and development, digital marketing (including long-term planning, SEO/SEM, campaign management), and Salesforce.com integration and development.
13. Tech NH Inc. 8 Continental Boulevard Merrimack, NH 03054	Rich Grosky, pres./ceo technh.com 603-424-4404	78 N/A 1	Full svc. ISO 9001:2000 and ISO 13485 contract mfr. specializing in plastic injection molding and mold making serving medical electronics & industrial markets
14. Red River 21 Water Street Claremont, NH 03743	Rick Bolduc, ceo redriver.com 603-448-8880	76 N/A 1	Worldwide provider of information technology solutions
15. The Echo Group 15 Washington Street, PO Box 2150 Conway, NH 03818	George Epstein, chmn. echoman.com 603-447-8600	72 N/A 1	Specializes in software solutions to guide today's behavioral healthcare providers
16. VXI Corporation Inc. 271 Locust Street Dover, NH 03820	Mike Ferguson, pres. vxicorp.com 603-742-2888	65 N/A 1	Mfr. of professional call center headsets and wireless Bluetooth products
17. Scotia Technology 51 Growth Road, PO Box 1190 Laconia, NH 03246	Dave Bonisteel, pres./ceo scotia-tech.com 603-528-2838	56 N/A 1	Fabricates rigid tubular assemblies by bending, forming, orbital welding, controlled atmosphere induction brazing for the aerospace industry

NH'S LEADING TECHNOLOGY FIRMS (RANKED BY NUMBER OF NH EMPLOYEES)

Company Location	Top Management Website Phone	No. of NH Employees NH Sales No. of NH Locations	Type of Business
18. PixelMEDIA LLC 75 New Hampshire Avenue, Suite 100 Portsmouth, NH 03801	Erik Dodier, pres./ceo pixelmedia.com 603-430-2033	50 \$10 million 1	#5 Digital agency that creates value for organizations by delivering Internet and mobile solutions
19. Degree Controls Inc. 18 Meadowbrook Drive Milford, NH 03055	Jagat Sisodia, pres./ceo degreec.com 603-672-8900	40 N/A 1	Environmental sensing, measurement & data collection products (controllers, sensors, instruments and design services for a variety of industries including but not limited to life sciences, biosafety/biomedical, HVAC, medical), as well as intelligent airflow solutions for data center thermal problems
20. Optiv 230 Commerce Way Portsmouth, NH 03801	Stephen Thorpe, area vp. - atlantic coast optiv.com 603-433-1700	39 N/A 1	Optiv is the largest comprehensive pure-play cyber security solutions provider in North America
21. Mainstay Technologies 201 Daniel Webster Highway Belmont, NH 03220	Ryan Barton, pres/ceo mstech.com 603-524-4774	36 N/A 2	IT consulting and engineering firm specializing in providing the services of a full IT department to businesses, nonprofits, and municipalities throughout northern New England
22. New Horizons Computer Learning Centers 460 Amherst Street Nashua, NH 03063	Steve Appleby, gen. mgr. nhlearningsolutions.com 603-882-4900	30 N/A 1	Leading provider of IT, desktop applications, project management and business skills training courses and learning solutions provider for many of the industry's top vendors such as Microsoft, VMware and Cisco
23. Paradigm Computer Consulting Inc. 40 South River Road #46 Bedford, NH 03110	Shawn P. Walsh, ceo paradigmcomputer.com 603-647-8614	25 \$3.9 million 5	Computer network service provider
24. Systems Plus Computers Inc. 12 Centerra Parkway, Suite 20 Lebanon, NH 03766	Jake Blum, pres. systemsplus.com 603-643-5800	25 \$6 million 1	Business network managed service provider – Complete support for businesses, public sector institutions and families, specializing in products from HP, Lenovo ThinkPad, Microsoft Surface and Apple

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NH'S LEADING TECHNOLOGY FIRMS (RANKED BY NUMBER OF NH EMPLOYEES)

Company Location	Top Management Website Phone	No. of NH Employees NH Sales No. of NH Locations	Type of Business
25. Cryo Industries of America Inc. 11124 So. Willow Street Manchester, NH 03103	George J. Svenconis, pres. cryoindustries.com 603-621-9957	24 N/A 1	Mfr. of cryogenic equipment
26. Technology Seed, LLC 264A North Broadway, Suite 201A Salem, NH 03079	Kurt Simone, owner tseed.com 603-458-7190	22 \$3.25 million 1	IT service provider
27. ATS Precision 87 NH Route 132N, PO Box 778 New Hampton, NH 03256	John Seeler, pres. atsprecision.com 603-744-3736	21 N/A 1	Precision machine shop specializing in microwave, biotech & aerospace components
28. Portsmouth Computer Group 30 Mirona Road Ext. Portsmouth, NH 03801	David P. Hodgdon, pres./ceo pogit.com 603-431-4121	21 \$3 million 2	Managed service provider, Microsoft Small Business Specialist & Certified Gold Partner, Cisco SMB Specialist, HP Premiere and Warranty/Service Center, networking solutions, business continuity/disaster recovery expert, on-call IT services
29. White Mountain IT Services 33 Main Street, Suite 302 Nashua, NH 03064	Steve Wilson, pres. whitemtn.com 603-889-0800	20 N/A 1	A full service IT management and support provider
30. FiberNext LLC 41 Locke Road Concord, NH 03301	Craig Bowden, dir. sales/mktg. fibernext.com 603-226-2400	19 N/A 1	Turnkey solutions provider for any company working with fiber optics across the Northeast
31. Digital Prospectors Corporation 100 Domain Drive, Suite 103 Exeter, NH 03833	Jessica Catino, pres. digitalprospectors.com 603-772-2700	18 N/A 1	Staff augmentation consulting firm specializing in locating & placing highly qualified IT and engineering professionals in contract & direct hire positions

Source: New Hampshire Business Review survey

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NH'S LARGEST SERVICE SECTOR EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

Company NH Location Phone	Parent Company Parent Address Parent CEO	No. of NH Employees NH Executive Website	Corp. Status/NH Locations Type of Business
1. Dartmouth-Hitchcock One Medical Center Drive Lebanon, NH 03756 603-650-5000		9,100 James N. Weinstein, ceo/pres. dartmouth-hitchcock.org	Private Nonprofit/28 Health Care System
2. DeMoulas & Market Basket 44 Northwest Boulevard Nashua, NH 03060 603-882-9173	DeMoulas Supermarkets Inc. 875 East Street Tewksbury, MA 01876 Arthur T. DeMoulas, ceo	9,000 David McLean, op. mgr. N/A	Private/28 Supermarkets
3. Wal-Mart Stores Inc. 17 Colby Court Bedford, NH 03110 603-626-6733	Wal-Mart Stores Inc. 702 S.W. 8th Street Bentonville, AR 72716 Michael T. Duke, pres./ceo	7,886 Michael Bell, mgr. walmartstores.com	NYSE:WMT/31 World's largest retailer has 14 supercenters, 13 discount stores, & 4 Sam's Clubs in NH
4. Fidelity Investments One Spartan Way, PO Box 9600 Merrimack, NH 03054-9600 603-791-5000	Fidelity Investments 245 Summer Street Boston, MA 02210 Abigail Johnson, ceo	5,700 Joe Murray, sr. dir.-public affairs fidelity.com	Private/2 Financial services company: mutual funds, discount brokerage, insurance, retirement plans, college savings plans
5. Liberty Mutual Insurance - Northern N.E. Div. 10 Corporate Way, Ste. 100 Bedford, NH 03110 603-472-7100	Liberty Mutual Group 175 Berkeley Street Boston, MA 02116 David H. Long, pres./ceo	5,058 David H. Long, pres./ceo libertymutualgroup.com	Private/20 Insurance co.; commercial insurance and risk svcs.; personal insurance and many other lines of insurance
6. Hannaford 79 Bicentennial Drive Manchester, NH 03104 603-644-2106	Delhaize Group Square Marie Curie 40 B-1070 Brussels, Belgium Pierre-Olivier Beckers, pres./ceo	4,900 Richard Morin, dist. mgr. hannaford.com	NYSE:DEG/33 Supermarkets
7. Elliot Hospital One Elliot Way Manchester, NH 03103 603-669-5300	Elliot Health System One Elliot Way Manchester, NH 03103	3,682 Greg Baxter MD, SVP, Medical Affairs & Chief Medical Officer elliophospital.org	Private Nonprofit/1 Acute Care Hospital Women & Children/Neonatal/Oncology/Trauma/Senior Health Svcs.
8. Concord Hospital 250 Pleasant Street Concord, NH 03301 603-225-2711	Capital Region Healthcare Corp. 250 Pleasant Street Concord, NH 03301 Robert P. Steigmeyer, pres./ceo	3,514 Robert P. Steigmeyer, pres./ceo concordhospital.org	Private Nonprofit/1 Acute Care Hospital/Oncology/Orthopedics/Urology/Cardiac
9. Dartmouth College 7 Lebanon St, Ste. 201 Hanover, NH 03755 603-646-3661		3,497 Philip J. Hanlon, pres. dartmouth.edu	Private/1 Ivy League college
10. Genesis HealthCare 227 Pleasant Street Concord, NH 03301 603-228-0311	Genesis Healthcare Corp. 101 E. State Street Kenneth Sq., PA 19348 George V. Hager, ceo	3,000 George V. Hager, ceo nh.genesisbcc.com	Private/30 Long-term health care provider
11. Shaw's Supermarkets Inc. 100 Shaw's Lane Stratham, NH 03885 603-773-5992e	AB Acquisition LLC 250 Parkcenter Blvd. Boise, ID 83706 Bob Miller, chmn./ceo	2,699 N/A shaws.com	Private/28 Supermarkets
12. Catholic Medical Center 100 McGregor Street Manchester, NH 03102 603-668-3545		2,600 Joseph Pepe, ceo/pres. catholicmedicalcenter.org	Private/1 Acute Care Hospital
13. Home Depot 129 March Avenue Manchester, NH 03103 603-627-1900	The Home Depot 2455 Paces Ferry Road Atlanta, GA 30339 Francis S. Blake, chmn./ceo	2,571 Matt Shay, store mgr. homedepot.com	NYSE: HD/18 Hardware Store
14. Connection 730 Milford Road Merrimack, NH 03054 603-683-2000		2,500 Timothy J. McGrath, pres./ceo connection.com	NASDAQ: PCCC/3 A national provider of a full range of information technology solutions to business, government, health care and education markets
15. Southern New Hampshire Medical Center 8 Prospect Street Nashua, NH 03060 603-577-2000		2,401 Michael S. Rose, pres./ceo - Southern New Hampshire Health snhhealth.org	Private/1 Acute Care Hospital/Vascular/Diabetes/Neurosurgery/Cancer Care/Newborn ICU

NH'S LARGEST SERVICE SECTOR EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

Company NH Location Phone	Parent Company Parent Address Parent CEO	No. of NH Employees NH Executive Website	Corp. Status/NH Locations Type of Business
16. Wentworth-Douglass Hospital 789 Central Avenue Dover, NH 03820 603-742-5252		2,350 Gregory Walker, pres./ceo wdhospital.com	Private Nonprofit/1 Acute Care/Birth Ctr./Trauma/Cancer/Sleep Disorders/ Robotic Surgery
17. Southern New Hampshire University 2500 North River Road Manchester, NH 03106 603-626-9100		2,093 Paul J. LeBlanc, pres. snhu.edu	Private/2 Educational institution providing AS, BS, MS and MBA doctoral in business, hospitality admin., liberal arts fields and education
18. New Hampshire Motor Speedway PO Box 7888, 1122 Route 106 North Loudon, NH 03307 603-783-4931	Speedway Motorsports Inc. 5555 Concord Parkway South Concord, NC 28027 Marcus Smith, ceo	1,500 David McGrath, exec. v.p. & gen. mgr. nhms.com	Private/1 Largest sports and entertainment facility in New England
19. St. Joseph Hospital 172 Kinsley Street Nashua, NH 03061 603-882-3000	Covenant Health 100 Ames Pond Drive, Suite 102 Tewksbury, MA 01876 David Lincoln, pres./ceo	1,500 Richard Boehler MD, pres./ceo stjosephhospital.com	Private Nonprofit/1 Acute Care Hospital/Cardiovascular/Breast Health/Cancer Center
20. Lowe's 222 South River Road Bedford, NH 03110 603-518-9900	Lowe's 1000 Lowe's Blvd. Mooresville, NC 28117 Robert A. Niblock, chmn./ceo	1,489 N/A lowes.com	NYSE: LOW/13 Hardware Store
21. Exeter Hospital 5 Alumni Drive Exeter, NH 03833 603-778-7311	Exeter Health Resources Inc. 5 Alumni Drive Exeter, NH 03833 Kevin J. Callahan, pres./ceo	1,461 Kevin J. Callahan, pres./ceo exeterhospital.com	Private Nonprofit/1 Acute Care Hospital/Ortho/Cancer/Maternity
22. Cheshire Medical Ctr./ Dartmouth-Hitchcock Keene 580-590 Court Street, Keene, NH 03431 603-354-5400	Dartmouth-Hitchcock Health 1 Medical Center Drive Lebanon, NH 03766 N/A	1,400 Don Caruso, ceo/pres./chief medical officer cheshire-med.com	Private/6 Acute Care Hospital/Rehabilitation/Inpatient Units/ Geriatrics/Women's Health/Cancer Care/Sports Medicine
23. Eversource Energy Park, 780 No. Commercial Street Manchester, NH 03101 603-669-4000	Northeast Utilities 56 Prospect Street Hartford, CT 06103-2818 Thomas J. May, pres./ceo	1,400 Bill Quinlan, pres./coo eversource.com	NYSE: ES/45 Electric utility
24. Target Stores 310 Daniel Webster Hwy. Nashua, NH 03060 603-891-4858	Target Corporation 1000 Nicollet Mall Minneapolis, MN 55403 Gregg W. Steinhafel-Brian Cornell, chmn./ceos	1,349 Jim Hogan, N.E. group v.p. target.com	NYSE: TGT/9 Retail
25. Lakes Region General Hospital 80 Highland Street Laconia, NH 03246 603-524-3211	LRGHealthcare 80 Highland Street Laconia, NH 03246 Tom Clairmont, pres./ceo	1,344 Seth Warren, pres./ceo lrgh.org	Private Nonprofit/1 Acute Care Hospital
26. Portsmouth Regional Hospital 333 Borthwick Avenue Portsmouth, NH 03801 603-436-5110	HCA Inc. One Park Plaza Nashville, TN 37203 Richard M. Bracken, chmn./ceo	1,200 Dean Carucci, ceo portsmouthhospital.com	Private/1 Acute Care Hospital Women's Svcs./Cardiology/ Neurosurgery/Psychiatric/Ortho/Level II Trauma Center
27. Sears at Fox Run Mall 50 Fox Run Road, Suite 74 Newington, NH 03801 603-431-9600	Sears Holding Corp. 3333 Beverly Road Hoffman Estates, IL 60179 Edward Lampert	1,200 Richard Cote, store mgr. sears.com	NASDAQ: SHLD/17 Retailer of apparel, home and automotive products and svcs.
28. United Parcel Service 2400 Brown Ave. Manchester, NH 03103 603-626-2046	United Parcel Service 55 Glenlake Pkwy. N.E. Atlanta, GA 30328 D. Scott Davis, chmn./ceo	1,131 Rich Moore, dist. mgr. ups.com	NYSE: UPS/10 Small package transportation svcs.
29. FairPoint Communications, Inc. 770 Elm Street Manchester, NH 03101 866-984-3001	FairPoint Communications 521 E. Morehead St. Charlotte, NC 28202 Paul Sunu, ceo	1,050 Patrick McHugh, pres.-NH fairpoint.com	NASDAQ: FRP/128 Provides high-speed internet, telephone, TV and other communication services to businesses and consumers
30. The Common Man PO Box 581 Ashland, NH 03217 603-968-9330		1,000 Alex Ray, owner/founder thecomman.com	Private/20 Restaurant/Lodging/Hospitality

NH'S LARGEST SERVICE SECTOR EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

Company NH Location Phone	Parent Company Parent Address Parent CEO	No. of NH Employees NH Executive Website	Corp. Status/NH Locations Type of Business
31. Northeast Rehabilitation Hospital 70-78 Butler Street Salem, NH 03079 603-893-2900		1,000 John Prochilo, ceo northeastrehab.com	Private/1 Rehabilitation Hospital
32. United Healthcare 28 West River Road Hooksett, NH 03106 603-629-7293	UnitedHealth Group 9900 Bren Road East Minnetonka, MN 55343 Stephen J. Hemsley, pres./ceo	1,000 unitedhealthgroup.com	NYSE: UNH/2 Health plans for large and small businesses statewide
33. Loon Mountain 60 Loon Mountain Road Lincoln, NH 03251 603-745-8111	Boyne Resorts 1 Boyne Mountain Road Boyne Falls, MI 49713 Stephen Kircher, pres.	950 Rick Kelley, pres./gen. mgr. loonmtn.com	Private/1 Alpine Ski Area
34. Crotched Mountain Rehabilitation Center One Verney Drive Greenfield, NH 03047 603-547-3311		900 Michael Coughlin, pres./ceo crotchedmountain.org	Private/1 Rehabilitation Hospital & Special Education School
35. Frisbie Memorial Hospital 11 Whitehall Road Rochester, NH 03867 603-332-5211		900 John Marzinzik, pres./ceo frisbiehospital.com	Private Nonprofit/1 Acute Care Community Hospital
36. Macy's 125 South River Road Bedford, NH 03110 603-669-4200	Macy's Inc. 7 W. Seventh St. Cincinnati, OH 45202 Terry J. Lundgren, pres./ceo/chmn.	900 Craig St. Jean, store mgr. macys.com	NYSE: M/6 Retail
37. TD Bank, N.A. 300 Franklin Street Manchester, NH 03101 800-462-3666	TD Bank, N.A. One Portland Square Portland, ME 04101 Mike Pedersen, ceo	900 David Glidden, reg. pres. tdbank.com	NYSE: TD/65 Financial Services
38. Veterans Affairs Medical Center 718 Smyth Road Manchester, NH 03104 603-624-4366		800 Tammy Krueger, acting dir. manchester.va.gov	Govt./5 Medical Center
39. Citizens Bank 875 Elm Street Manchester, NH 03101 603-634-8500	Citizens Financial Group, Inc. 1 Citizens Place Providence, RI 02903 Bruce Van Saun, chmn./ceo	700 Joseph Carelli, pres. NH & Vt. citizensbank.com	OTCMKTS: CIWV/82 Bank/Financial Institution
40. Monadnock Community Hospital 452 Old Street Road Peterborough, NH 03458 603-924-7191		700 Cynthia McGuire, pres./ceo monadnockhospital.org	Private Nonprofit/1 Critical Access Hospital
41. Mount Sunapee Resort 1398 Route 103 Newbury, NH 03255 603-763-3500	Okemo Mountain 77 Okemo Ridge Road Ludlow, VT 05149 Bruce Schmidt, v.p. & gen. mgr.	700 Jay Gamble, v.p. & gen. mgr. mountsunapee.com	Private/1 Ski Area
42. Saint Anselm College 100 Saint Anselm Drive Manchester, NH 03102 603-641-7000		689 Ryan Earley, dir. of conference & event services anselm.edu	Private/1 Benedictine Catholic, liberal arts college
43. Staples 1525 So. Willow Street Manchester, NH 03103 603-668-4950	Staples 500 Staples Drive Framingham, MA 01702 Shira Goodman, ceo/pres.	671 Michael DeSanto, sr. v.p. - east div. staples.com	NASDAQ: SPLS/22 Office supply superstore
44. Gunstock Mountain Resort 719 Cherry Valley Road, Route 11A Gilford, NH 03249 603-737-4311	Gunstock Area Commission/Belknap County 719 Cherry Valley Road, Rte. 11A Gilford, NH 03249	650 Greg Goddard, gen. mgr. gunstock.com	Nonprofit/1 Year round recreational resort; popular Adventure Park and event venue in summer, and closest major ski resort to Boston in the winter
45. Omni Mount Washington Resort 310 Mt. Washington Hotel Road Bretton Woods, NH 03575 603-278-1000	Omni Hotels Management Corp. 4001 Maple Avenue Ste. 500 Dallas, TX 75219	650 Stephanie Johnston, hotel mgr. omnihotels.com/mountwashington	Private/1 Grand resort with lodging, dining, ski, golf, spa, canopy tour and numerous seasonal activities

NH'S LARGEST SERVICE SECTOR EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

Company NH Location Phone	Parent Company Parent Address Parent CEO	No. of NH Employees NH Executive Website	Corp. Status/NH Locations Type of Business
46. Oracle America, Inc. One Oracle Drive Nashua, NH 03062 603-897-3000	Oracle Corporation 500 Oracle Pkwy. Redwood City, CA 94065 Larry Ellison/Safra A. Catz, ceos	638 Steve Hagan, v.p. dev. oracle.com	NYSE: ORCL/1 World's largest independent provider of software svcs. for client/server and Internet computing
47. Associated Grocers of New England Inc. 11 Cooperative Way Pembroke, NH 03275 603-223-6710		610 Michael Bourgoine, pres./ceo agne.com	Private/4 Largest retailer-owned wholesale grocery distribution center in New England. Serving the needs of independent retail grocers of every store size & format
48. Cranmore Mountain Resort 1 Skimobile Road No. Conway, NH 03860 603-356-5544	CM Resort, LLC 1 Skimobile Road No. Conway, NH 03860 N/A	600 Ben Wilcox, pres./gen. mgr. cranmore.com	Private/1 Ski Area
49. Parkland Medical Center One Parkland Drive Derry, NH 03038 603-432-1500	HCA Inc. One Park Plaza Nashville, TN 37203 Richard M. Bracken, chmn./ceo	600 Jeff Scionti, ceo parklandmedicalcenter.com	Private/1 Acute Care Hospital
50. T-BONES/Cactus Jack's/Copper Door 124 Bedford Center Road, Suite B Bedford, NH 03110 603-488-2820	Great NH Restaurants, Inc. 124 Bedford Center Road, Suite B Bedford, NH 03110 Tom Boucher, ceo/owner	600 Tom Boucher, ceo/owner greatnhrestaurants.com	Private/8 Restaurants and Catering
51. Lincoln Financial Group One Granite Place, PO Box 515 Concord, NH 03302-0515 603-226-5000	Lincoln National Corp. 150 N. Radnor Chester Road Radnor, PA 19807 Dennis R. Glass, pres./ceo	588 David Booth, pres.- LFSC lfg.com	NYSE: LNC/1 Financial svcs., including life insurance and annuities, broker-dealer (securities), group insurance
52. Pats Peak Ski Area 686 Flanders Road, Route 114, PO Box 2448 Henniker, NH 03242 603-428-3245		575 Kris Blomback, gen. mgr. patspeak.com	Private/1 Ski Area
53. RiverWoods 7 RiverWoods Drive Exeter, NH 03833 603-772-4700	The RiverWoods Group 5 White Oak Drive Exeter, NH 03833 Justine Vogel, ceo	550 Justine Vogel, ceo riverwoodsrc.org	Private Nonprofit/3 Continuing Care Retirement Community (CCRC), Type-A. Founded by residents, Nationally-accredited
54. New London Hospital 273 County Road New London, NH 03257 603-526-2911	New London Hospital Assn. 273 County Road New London, NH 03257 Bruce King, pres./ceo	540 Bruce King, pres./ceo newlondonhospital.org	Private Nonprofit/2 Acute Care Hospital/Community/Sports Medicine & Rehabilitation/Extended Care/Critical Access/Rural Health Center
55. Anthem Blue Cross & Blue Shield in New Hampshire 1155 Elm Street, Manchester, NH 03101 603-541-2055	Anthem Inc. 120 Monument Circle Indianapolis, IN 46204 Joseph R. Swedish, pres./ceo	500 Lisa M. Guertin, pres. anthem.com	Private/1 Health insurance benefits products and svcs.
56. Hart's Turkey Farm 233 DW Highway, Junction, Routes 3 & 104 Meredith, NH 03253 603-279-6212		500 Sim Willey, gen. mgr. hartsturkeyfarm.com	Private/1 Restaurant and Catering
57. Huggins Hospital 240 S. Main Street Wolfeboro, NH 03894 603-569-7500		500 Jeremy Roberge, pres./ceo hugginshospital.org	Private Nonprofit/1 Acute Care Hospital
58. Littleton Regional Healthcare 600 St. Johnsbury Road Littleton, NH 03561 603-444-9000	North Country Healthcare 600 St. Johnsbury Road Littleton, NH 03561 Warren K. West, ceo	500 Robert Nutter, pres. littletonhealthcare.org	Private/1 Acute Care/Critical Care Hospital - Multi Specialty
59. Waterville Valley Ski Resort 1 Ski Area Road Waterville Valley, NH 03215 603-236-8311	Waterville Valley Ski Resorts, LLC 1 Ski Area Road Waterville Valley, NH 03215	500 Tim Smith, gen. mgr. waterville.com	Private/1 Ski Area
60. AutoFair Automotive Corporation 1477 South Willow Street Manchester, NH 03103 603-634-1003		498 H. Andy Crews, pres./ceo AutoFair.com	Private/6 Automobile Dealer

NH'S LARGEST SERVICE SECTOR EMPLOYERS (RANKED BY NUMBER OF NH EMPLOYEES)

Company NH Location Phone	Parent Company Parent Address Parent CEO	No. of NH Employees NH Executive Website	Corp. Status/NH Locations Type of Business
61. Memorial Hospital 3073 White Mountain Highway North Conway, NH 03860 603-356-5461	MaineHealth 110 Free Street Portland, ME 04101 Bill Caron, pres.	480 Scott McKinnon, pres./ceo memorialhospitalnh.org	Private Nonprofit/1 Critical Access Hospital/Nursing Home with 25 Beds
62. The Timberland Co. 200 Domain Drive Stratham, NH 03885 603-772-9500	VF Corporation 105 Corporate Blvd. Greensboro, NC 27408 Eric C. Wiseman, chmn./pres./ceo	477 Patrik Frisk, pres. timberland.com	NYSE: VFC/4 Distributes and sells premium-quality footwear, apparel and accessories for men, women and children
63. Bottomline Technologies Inc. 325 Corporate Drive Portsmouth, NH 03801 603-436-0700		475 Rob Eberle, pres./ceo bottomline.com	NASDAQ: EPAY/1 Financial resource mgmt. dev. software for electronic payments, billing, etc.
64. Villa Crest Nursing & Retirement Center 1276 Hanover Street Manchester, NH 03104 603-622-3262	National Healthcare Corporation 100 East Vine Street Murfreesboro, TN 37130 Steve Flatt, pres.	475 Sarah McEvoy, admin. villacrestcommunity.com	NYSEMKT: NHC/1 Health care
65. Southern New Hampshire Services 40 Pine Street Manchester, NH 03103 603-668-8010		465 Donnalee Lozeau, exec. dir. snhs.org	Private Nonprofit/43 Community Action Program for Hillsborough and Rockingham Counties
66. Valley Regional Hospital 243 Elm Street Claremont, NH 03743 603-542-7771	Valley Regional Healthcare Inc. 243 Elm Street Claremont, NH 03743 Peter J. Wright, pres. & ceo	458 Peter J. Wright, FACHE, pres./ceo vrh.org	Private Nonprofit/1 Critical Access Hospital/General Acute Care/Home Care
67. Dyn 150 Dow Street Manchester, NH 03101 603-668-4998	Oracle Corporation 500 Oracle Pkwy. Redwood City, CA 94065 Larry Ellison/Safra A. Catz, ceos	430 Colin Doherty, ceo dyn.com	Private/2 Internet Performance
68. Spears Memorial Hospital 16 Hospital Road Plymouth, NH 03264 603-536-1120		430 Michelle McEwen, pres./ceo N/A	Private Nonprofit/1 Critical Access Hospital
69. Weeks Medical Center 173 Middle Street Lancaster, NH 03584 603-788-4911	Affiliate of North Country Healthcare	396 Mike Lee, pres. weeksmmedical.org	Private/1 Critical Access Hospital
70. Unittel Corporation 6 Liberty Lane West Hampton, NH 03842 603-772-0775		379 Robert Shoenberger, pres./ceo unitil.com	NYSE: UTL/5 Registered public utility holding co. with subsidiaries providing electric svc. and natural gas in NH & Mass., and natural gas service in Maine
71. K-Mart 1267 Hooksett Road Hooksett, NH 03106 603-625-5741	Sears Holdings Corp. 3333 Beverly Road Hoffman Estates, IL 60179 Edward Lampert, chmn./ceo	375 Debbie Poisson, store mgr. kmart.com	NASDAQ: SHLD/5 Retail
72. Androscoggin Valley Hospital 59 Page Hill Road Berlin, NH 03570 603-752-2200	NorthCare 59 Page Hill Road Berlin, NH 03570 Warren West & Russell G. Keene, ceos	373 Michael Peterson, pres. avnhn.org	Private Nonprofit/1 Critical Access Hospital/Specialty Physician Practice
73. Cafe Services Inc. 1E Commons Dr. #25, PO Box 1069 Londonderry, NH 03053 603-437-0200		370 Brian Stone, pres./ceo cafeservices.com	Private/57 Contract food svc. mgmt. services provided to corp. cafeterias; catering summer camps, K-12 public schools
74. Riverbend Community Mental Health Inc. PO Box 2032 Concord, NH 03302-2032 603-228-1551		370 Peter Evers, pres./ceo riverbendcmhc.org	Private/13 Mental Health Svcs.
75. Cigna Two College Park Drive Hooksett, NH 03106 603-268-7000	Cigna Corporation 900 Cottage Grove Road Hartford, CT 06152 David M. Cordani, pres./ceo	362 Donald Curry, pres./gen. mgr.-NE cigna.com	NYSE: CI/1 Health Services/Employee Benefits

Source: New Hampshire Business Review survey

NH'S LARGEST AUTO DEALERS (RANKED BY NUMBER OF NH EMPLOYEES)

Dealer Location	Top Management Website Phone	No. of NH Employees 2015 NH Sales 2015 Total Units (new & used)	Makes No. of NH locations
1. AutoFair Automotive Corporation 1477 South Willow Street Manchester, NH 03103	H. Andy Crews, pres./ceo AutoFair.com 603-634-1003	498 \$483.654 million 11,644	 Honda, Ford, Hyundai, Nissan, VW & Subaru 6
2. Grappone Automotive Group 594 State Route 3A Bow, NH 03304	Larry K. Haynes, pres./ceo grappone.com 603-224-9912	330 \$26.9 million 6,268	Ford, Toyota, Mazda, Honda, Hyundai 3
3. Quirk Chevrolet, Buick, GMC, Volkswagen NH 1250 So. Willow Street Manchester, NH 03103	Daniel J. Quirk, pres./owner quirknh.com 877-752-4260	325 \$192 million 6,360	 Chevrolet, Buick, GMC, Volkswagen, Kia 5
4. Merchants Automotive Group 1278 Hooksett Road Hooksett, NH 03106	Robert Singer, pres. merchantsauto.com 603-669-4100	258 N/A 2,092	All Makes and Models 1
5. MacMulkin Chevrolet-Cadillac / BJT Holding LLC 3 Marmon Drive Nashua, NH 03060	Jeffrey P. Thompson Sr., pres. thompsonsgroups.net 603-888-1121	239 \$204.204 million 4,133	 Chevrolet Cadillac, Hyundai, Mitsubishi 3
6. Toyota of Nashua 10 Marmon Drive Nashua, NH 03060	Wilfrid Piekarski, pres. toyotaofnashua.com 603-689-1585	200 N/A N/A	Toyota 2
7. International Cars Ltd. 5 Dover Point Road Dover, NH 03820	Richard Collins, ceo iclautos.com 800-263-9458	150 N/A	Porsche, Chevrolet, Honda, Cadillac, Hyundai, Mitsubishi 4
8. Irwin Automotive Group 59 Bisson Avenue Laconia, NH 03246	Peter Irwin, pres. irwinzone.com 603-524-4922	150 \$124 million 4,500	 Toyota, Scion, Ford, Lincoln, Hyundai 3
9. Bonneville & Son Inc. 625 Hooksett Road Manchester, NH 03104	Edward Bonneville, pres./owner bonnevilleandson.com 603-624-9280	121 \$88.176 million 2,763	 Chrysler, Jeep, Dodge, Ram, Kia, Used Vehicles 2
10. McDevitt Trucks Inc. 1 Mack Avenue Manchester, NH 03103	John J. McDevitt Jr., pres./ceo mctrucks.com 603-668-1700	119 \$58.2 million 330	Mack, Volvo, Western Star, Isuzu 2
11. Ira Motor Group 33 Auto Center Road Manchester, NH 03103	Troy Ward, gen. mgr. iracars.com 888-898-4614	118 N/A N/A	Toyota, Scion, BMW, Lexus 4
12. Lovering Volvo/Lovering Mitsubishi 180 Daniel Webster Highway Nashua, NH 03060	Linda Lovering, pres. loveringvolvo.com 603-888-7070	99 \$61.527 million 1,408	Volvo, Mitsubishi 4
13. McFarland Ford Sales Inc. 151 Portsmouth Avenue Exeter, NH 03833	Susan McFarland Moynahan, pres. mcfarlandford.com 603-772-5953	73 N/A N/A	Ford 1
14. Team Nissan Inc. 70 Keller Street Manchester, NH 03103	Victoria Marcinkevich, pres. teamnissanhh.com 603-644-8326	72 \$66 million 2,182	Nissan 1

NH'S LARGEST AUTO DEALERS (RANKED BY NUMBER OF NH EMPLOYEES)

Dealer Location	Top Management Website Phone	No. of NH Employees 2015 NH Sales 2015 Total Units (new & used)	Makes No. of NH Locations
15. Ford of Londonderry 33 Nashua Road, Route 102 Londonderry, NH 03053	Jim McGovern, owner/gen. mgr. fordoflondonderry.com 888-871-1155 x104	60 N/A N/A	Ford, Used Vehicles 1
16. Bill Dube Ford Toyota Scion 40 Dover Point Road Dover, NH 03820	Debbie Reed, pres. billdube.com 866-835-0694	55 \$46 million 2,084	Ford, Toyota, Scion 1
17. Bournival Inc. 2355 Lafayette Road Portsmouth, NH 03801	Alissa Bournival, pres. bournivalgroup.com 603-431-8900	48 N/A N/A	Jeep 1
18. Betley Chevrolet Inc. 50 North Main Street Derry, NH 03038	John J. Platek, pres. betley.com 866-248-1717	47 \$28.55 million 1,020	Chevrolet 1
19. Foss Motors Inc. 133 Portsmouth Avenue Exeter, NH 03833	Larry Foss, owner fossCars.com 888-295-2610	40 N/A N/A	Dodge, Chrysler, Jeep 1
20. Gerrish Honda 369 Miracle Mile Lebanon, NH 03766	Kurt D. Gerrish, owner/pres. gerrishhonda.com 888-826-0499	38 N/A N/A	Honda 1
21. Benson Auto Co. Inc. 28 North Main Street Franklin, NH 03235	Corey Benson, owner bensonauto.com 603-934-4351	35 N/A 957	Chevrolet, Ford, BMW 2
22. Belknap Subaru 35 Tilton Road Tilton, NH 03276	Mark Johnstone, pres. belknapsubar.com 603-729-1300	33 N/A 946	Subaru 1
23. State Motors Inc. 275 Hooksett Road Manchester, NH 03104	Gregory G. Grant, pres. statemotors.com 603-623-7291	30 \$12.617 million 328	Lincoln 1
24. Poulin Chrysler Dodge Jeep Ram 401 No. Main Street Rochester, NH 03866	Richard Poulin, pres. autocountry.com 603-332-2010	28 \$19.774 million 546	Chrysler, Dodge, Jeep, Ram 1
25. North Country Ford 29 Middle Street Lancaster, NH 03584	Keith A. Kopp, pres. northcountrymotors.com 603-788-2311	23 N/A N/A	Ford 1
26. Carlson's Motor Sales Inc. 13 Manchester Street Concord, NH 03301	Berger Carlson, owner carlsonsmotors.com 603-224-2304	22 N/A N/A	All makes and models 1
27. Auto Wholesalers of Hooksett 1319 Hooksett Road Hooksett, NH 03106	John Kelly, pres. auto-wholesalers.com 603-668-6333	18 \$1.3 million 610	All used makes and models 1

Source: New Hampshire Business Review survey

2016 BEST OF BUSINESS AWARDS

The BOB Awards are a New Hampshire Business Review awards program that celebrate the best New Hampshire companies in more than 80 business-to-business categories and are chosen by our readers. The mission of the BOB Awards is to find the Granite State's most stand-out businesses: the ones that offer the best customer service, that pay attention to details, that are willing to go above and beyond to ensure an exceptional customer experience. In other words, BOB-winning businesses offer nothing less than outstanding products and services. Since BOB voters are other business-people, being named a BOB business really says something about the high caliber of the winners. The photos below are from the event on March 3, 2016 at the Grappone Conference Center in Concord, and the winners are listed on the following pages.



2016 BEST OF BUSINESS AWARD WINNERS

Best Advertising Agency:

wedü
20 Market Street, Manchester
603-647-9338
www.wedu.com

The digital marketing agency provides fully integrated marketing campaigns that utilize all channels to reach the intended audience. Founded in 1998, wedü was a head of its time and stays in the know through bi-weekly digital roundtable sessions and its employee forum. With offices in Manchester and New York City, wedü provides strategic thinking, brand & message development, creative services, digital marketing & advertising, traditional marketing & advertising and public relations.

Best Video Production Company:

New Sky Productions
25 Front Street, Nashua
603-816-9500
www.newskyproductions.com

With additional offices in Portland, Ore. and Seattle, Wash., New Sky Productions utilizes outstanding cinematographers and editors and state-of-the-art equipment to deliver compelling storytelling pieces that connect businesses more directly with their client base, increasing both sales and consumer engagement.

Best Managed IT Service:

Mainstay Technologies
201 Daniel Webster Hwy, Belmont
603-524-4774
www.mstech.com

Since 2004, Mainstay Technologies has served the growing IT needs of small organizations in New Hampshire. Ranking among the top half of Inc. Magazine's 5,000 fastest-growing firms, Mainstay focuses on building trusted client relationships, providing free training seminars, IT security and best practice seminars and technology audits to decide if Mainstay is a good fit.

Best Public Relations Agency:

wedü
20 Market Street, Manchester
603-647-9338
www.wedu.com

Gone are the days of sending a press release and following up with a call, wedü believes modern-day public relations have evolved into a multi-channel effort that combines the talents of a public relations team and digital marketing professionals to get your message out.

Best Accounting Firm:

Howe, Riley & Howe, CPA
660 Chestnut Street, Manchester
603-627-3838
www.hrhcpa.com

For more than 50 years, Howe Riley & Howe has offered tax, audit and litigation support and accounting consulting services through the use of the most up-to-date technologies. Whether a for-profit company or a charitable organization, Howe Riley & Howe has experienced staff to assist with your accounting needs.

Best New Media Agency:

SilverTech
196 Bridge Street, Manchester
603-669-6600
www.silverttech.com

From award-winning digital marketing to website design and custom application development, SilverTech identifies opportunities to maximize revenue, performance, profit and results. Its full range of digital lifecycle services – including business intelligence and analytics, CMS and systems integration, content and social strategy, managed hosting, marketing automation, responsive design, SEO and more – deliver user experiences and digital marketing strategies that drive customers from lead to loyalty.

Best Corporate Moving Company:

Ray the Mover
1 Allard Drive, Manchester
603-669-7170
www.raythemover.net

Established in 1937 by Raymond Allard, Ray The Mover is a

third-generation family-owned and -operated business. As a premium service mover, it utilizes a large fleet of modern vans and equipment, palletized warehousing and carefully selected van crews. The company has a network of over 300 destination agents throughout the United States to assist corporate clients. Additionally, Ray The Mover is one of the top-rated military carriers in New England, serving military personnel who are being relocated throughout the country.

Best Architectural Firm:

DeStefano Architects
23 High Street, Portsmouth
603-431-8701
www.destefanoarchitects.com

Founded in 1995, DJA is a full service architectural firm with clients in both the private and public sectors and projects varying from one-of-a-kind custom residences to large-scale, multi-use developments. DJA designs buildings as a single integrated system – a key strategy in sustainable design. The collaboration of architect and owner with engineers and contractors results in a building that ages well and is energy efficient, healthy, safe, affordable and comfortable.

Best Engineering Firm:

TFMoran Inc.
48 Constitution Drive, Bedford
603-472-4488
www.tfmoran.com

TFMoran Inc. is a regionally recognized land planning, civil engineering and landscape architectural firm that has provided continuous service to private and public clients since 1968. Committed to responsible, sustainable development, TFMoran is a leader in green technology and claims many of the region's "firsts," including the first commercial use of porous pavement, the first green roof, the first commercial use of bio-retention, the first commercial use of grass-pavers and xeriscape plantings, among many others.

Best General Contractor:

Harvey Construction
10 Harvey Road, Bedford
603-624-4600
www.harveyconstruction.com

Harvey Construction has built a solid reputation based upon trust, technical competence and the determination to serve clients with ingenuity and speed. Its expertise in the construction of sophisticated facilities includes educational facilities, hospitals, government buildings, office buildings and other structures.

Best Electrical Contractor:

Longchamps Electric Inc.
700 Harvey Road, Manchester
603-625-5954
www.longchampselectric.com

Longchamps Electric Inc., now one of the largest electrical and communications systems contractors in New Hampshire and Massachusetts, was founded more than 30 years ago by master electrician Robert O. Longchamps. Longchamps is a full-service electrical contractor capable of handling projects of all sizes and scope. The firm also provides design-build services as well as project fast-tracking, on-call services, telecommunications and back-up generator installation.

Best Mechanical Contractor:

Granite State Plumbing & Heating
10 N. Riverdale Road, Weare
603-529-3322
www.granitestateplumbingandheating.com

Granite State Plumbing & Heating Inc. has been providing HVAC and mechanical systems installation and service since 1983. Today, as a wholly owned subsidiary of Comfort Systems USA, Granite State Plumbing and Heating focuses on the mid-market commercial industrial and institutional sectors, while caring for customers, employees and the environment.

Best Cell Phone Provider:

Verizon Wireless
Locations throughout New Hampshire
140 West Street, New York, NY
800-837-4966

www.verizonwireless.com

Verizon Wireless has the nation's largest and most reliable wireless network as well as coverage in more than 200 countries. With a variety of plans tailored to businesses, Verizon Wireless can keep your company connected to customers down the street or across the country. In the past several years, Verizon has expanded its "lightning-fast" 4G LTE network into many New Hampshire towns and cities.

Best Telecommunications Provider:

Comcast
One Comcast Center, Philadelphia, PA
800-COMCAST
www.comcast.com

Comcast Corp. is one of the nation's leading providers of cable, entertainment and communications products and services, with 21.7 million cable customers, 14.7 million high-speed Internet customers and 6.1 million Comcast Digital Voice customers. Backed by industry-leading, 24/7 business-class support, Comcast provides advanced communication solutions to small and mid-sized organizations to help them meet their business needs through its Comcast Business Services.

Best Commercial Real Estate Broker:

Keller Williams Realty
Offices throughout New Hampshire
512-327-3070
www.kw.com

Based in Austin, Texas, Keller Williams Realty Inc. is the largest residential real estate company in the United States by agent count, with eight offices in New Hampshire, in Bedford, Concord, Dover, Keene, Londonderry, Nashua, Portsmouth and Wolfeboro. Its commercial real estate arm, KW Commercial, delivers industry-leading education, top-of-the-line technology and unparalleled support to its agents and brokers, helping them to make your commercial transaction swift, efficient and, most importantly, profitable.

Best Waste Removal Company:

Waste Management Inc.
Offices in Londonderry, New Hampton, North Swanzey and Rochester
1001 Fannin St., Suite 4000, Houston, Texas
800-847-5303

www.wastemanagement.com

Waste Management provides solid waste collection services as well as transfer, recycling and resource recovery, and disposal services to New Hampshire and across the country. Waste Management also is a leader in waste-to-energy and landfill gas-to-energy practices in the United States.

Best Waste Removal Company (Local):

Pinard Waste Systems
32 W. River Road, Hooksett
603-623-6937
www.pinardwaste.com

New Hampshire-based Pinard Waste Systems is the largest privately owned waste-handling company in the state. Headquartered in Hooksett, it is known for its customer service and proactive approach in fostering environmentally sound practices.

Best Art Gallery for Corporate Art:

Art 3 Gallery
44 W. Brook St., Manchester
603-668-6650
www.art3gallery.com

Art 3 Gallery is a premier New England retail fine art gallery offering custom framing and corporate and residential art consulting services. Located in a restored townhouse in the historic Millyard, the gallery includes one of the largest collections of art by New Hampshire, New England, national, and international artists.

Best Executive Search Firm:

KBW Financial Staffing & Recruiting
5 Bedford Farms Drive, Suite 304, Bedford
603-792-2345
www.kbwfinancial.com

KBW is the leading provider of finance and accounting staffing

2016 BEST OF BUSINESS AWARD WINNERS

services for companies and job seekers in New Hampshire and Massachusetts, specializing in permanent, temporary and temporary-to-hire services. Since it was founded in 2005, KBW has grown rapidly throughout the region, being named to Inc. 5000's list of fastest-growing private companies for the past five consecutive years.

Best Staffing Service:

The Nagler Group
5 Bedford Farms Drive, Suite 304, Bedford
603-637-1492
www.naglergroup.com

The Nagler Group is a leading staffing firm focusing on administrative and human resource recruiting for employers and job seekers in New Hampshire and Massachusetts. It offers a full suite of temporary and direct-hire staffing services with a dedicated staff focusing exclusively on the local community.

Best Courier and Delivery Service:

Granite State Shuttle Service
760 Central Avenue, Dover
800-633-9222
www.granitestateshuttle.com

Established in 1987 with two couriers and two vehicles, Granite State Shuttle Service has grown to over 150 vehicles, ranging from small sedans to larger cube trucks, and over 150 employees who strive to ensure its customers are professionally served. It provides pickup and delivery service to virtually all of New England on a daily basis, covering the entire state of New Hampshire, the Interstate 95 corridor from Kittery to Portland, Maine, along with areas of Vermont and Massachusetts.

Best Private Golf Course:

Manchester Country Club
180 S. River Road, Bedford
603-624-4096
www.manchestercountryclub.com

Originally designed by Donald Ross and built in 1923, the 18-hole course at Manchester Country Club plays an average of 6,348 yards with wide tree-lined fairways, small undulating greens and water hazards that will test novice and experienced golfers alike. MCC's course has hosted several championship tournaments and has also been rated by *Golf Digest* as one of the best courses in the state.

Best Public Golf Course:

Derryfield Country Club
625 Mammoth Road, Manchester
603-669-0235
www.derryfieldgolf.com

Derryfield Country Club is an 18-hole public golf course located in the heart of Manchester. Established in 1932, Derryfield is one of only three municipally owned golf courses in the state of New Hampshire. Located on the property at the Derryfield Country Club, you will find a fully stocked golf shop, as well as the Derryfield Restaurant & Lounge, a full-service restaurant and bar. The restaurant's deck, a popular nightspot during the summer, features live music on Friday and Saturday nights.

Best Clothier for Women:

Alapage
25 S. River Road, Suite 301, Bedford
603-622-0550
www.alapageboutique.com

Alapage, located at Bedford Square, has been offering the latest clothing designs as well as accessories, gifts and shoes since 1989. Its Jean Bar offers a wide range of styles, fit and lengths to fit almost any woman from designers such as 7 for All Mankind, True Religion, Christopher Blue and Not Your Daughter's Jeans.

Best Clothier for Men:

George's Apparel
675 Elm Street, Manchester
603-622-5441
www.georgesapparel.com

This full-service men's clothing store in Manchester has it all – from suits to ties, accessories and outerwear. All suits and sport coats come with free alterations for the entire life of the garment. A

knowledgeable staff, professional fittings, a huge inventory and in-house alterations make shopping for a high-quality suit easy and painless.

Best Barber Shop for Men:

Dude's Barber Shop
1311 Hooksett Road, Hooksett
603-626-0533
www.dudesbarbershop.us

Founded in 2002, Dude's Barber Shop is the first barbershop to be recognized in *Cut & Dry*, the International Paul Mitchell magazine. Dude's services men of all ages and professions, in a traditional yet upscale barbershop setting.

Best Styling Salon for Women:

Not So Plain Jane's Salon & Spa
155 Dow Street, Suite 102, Manchester
603-622-5971
www.notsoplainjanes.com

Not So Plain Jane's is located in a beautifully renovated historical mill and offers state-of-the-art services for hair, skin, nails and body. All haircuts begin with a personal consultation and a cleansing massage, and are completed with a blow-dry style. Other treatments include customized body massages, facials, manicures and pedicures. Special packages are also available.

Best Hotel for Business Travel (Tie):

Hilton Garden Inn Portsmouth Downtown
100 High St., Portsmouth
603-431-1499
hiltongardeninn3.hilton.com

Located near the historic Portsmouth, the Hilton Garden Inn Portsmouth Downtown is perfectly situated at the corner of Hanover and High Streets. Area restaurants, shops and the Atlantic Ocean waterfront are a short walk from the hotel. Guests can always retreat to a spacious guest room or suite with the option of being productive with complimentary WiFi while seated in a contemporary desk chair at the work desk. Start each morning with a cooked-to-order breakfast or begin your evening with a dinner in the Garden Grill & Bar.

Best Hotel for Business Travel (Tie):

Sheraton Portsmouth Harborside Hotel
250 Market Street, Portsmouth
603-431-2300
www.sheratonportsmouth.com

Conveniently located in the center of downtown Portsmouth, the Sheraton Portsmouth Harborside Hotel allows travelers to step out on the colonial reminiscent brick streets for a meal at one of Portsmouth's many fine restaurants, or if the weather is cold, sit down at the Two-Fifty Market restaurant inside the hotel. All guest rooms include complimentary Wi-Fi, or you can utilize the business center Link@ Sheraton free-of charge to access high-speed Internet with printing capability or simply lounge while you read a magazine or newspaper.

Best Sporting Event to Take Clients To:

New Hampshire Fisher Cats
1 Line Drive, Manchester
603-641-2005
www.nhfishercats.com

The New Hampshire Fisher Cats were founded in October 2003 as the AA Eastern League Affiliate of the Toronto Blue Jays. In the first season, the Fisher Cats played at historic Gill Stadium, located on Manchester's east side, and won the 2004 Eastern League Championship. The team moved to its current home in 2005 at Northeast Delta Dental Stadium, formerly Merchantsauto.com Stadium, in downtown Manchester on the banks of the Merrimack River. The ballpark, which seats 6,500 people, regularly hosts theme nights to support local nonprofits.

Best MBA Program (Tie):

University of New Hampshire
105 Main Street, Durham
603-862-3000
www.gradschool.unh.edu

University of New Hampshire offers a full-time, fast-track MBA, an Executive MBA, as well as a flexible, part-time MBA (with classes offered on the Manchester and Durham campuses and online), which

lets working professionals earn their degrees at their own pace in as little as 20 months or as long as six years. Instituted in 1996, the part-time MBA is the university's most popular MBA offering, and was recognized in 2012 as one of the best of its kind in the country by *U.S. News & World Report*. Its full-time MBA program boasted a 95 percent job placement rate in 2012.

Best MBA Program (Tie):

Southern New Hampshire University
2500 N. River Road, Hooksett
603-626-9100
www.snhu.edu

SNHU offers among the most affordable 50 specialized MBAs that can be completed in as few as 15 months. Programs are designed to be flexible, fitting in with students' schedule and budget while maintaining academic excellence. And the GMAT and GRE are not required for admission, making the program more accessible. Professionals can tailor their degree to their interests and career goals, with more than 20 career-oriented concentrations, and developing projects that serve their business needs.

Best Online Degree Program:

Southern New Hampshire University
2500 N. River Road, Manchester
800-668-1249
www.snhu.edu

Southern New Hampshire University offers more than 180 accredited online programs leading to undergraduate and graduate degrees and certificates. Programs are designed to be flexible, fitting in with students' schedules and budgets, while maintaining the school's tradition of academic excellence.

Best Local Bank for Small Business:

Bank of New Hampshire
Locations throughout New Hampshire
62 Pleasant Street, Laconia
603-524-1212
www.banknh.com

Formerly Laconia Savings Bank, Bank of New Hampshire changed its name in 2012 to better reflect its statewide focus. It is New Hampshire's largest independent bank and, since its inception in 1831, has grown to 21 offices statewide with more than \$1 billion in assets. Because the bank is a mutual organization, it doesn't answer to stockholders and can focus on the success of its customers, communities and employees.

Best Regional Bank for Small Business:

Best Regional Commercial Lender:

TD Bank
Locations throughout New Hampshire
1701 Route 70 East, Cherry Hill, N.J.
888-751-9000
www.tdbank.com

One of the 10 largest banks in the U.S., TD Bank offers a broad array of retail, small business and commercial banking products and services to nearly eight million customers through its extensive network of 1,300 convenient locations. TD provides business solutions to companies of all sizes. Its small business banking division offers hassle-free accounts and personalized services, as well as a dedicated small business representative with every account. Its commercial banking division offers treasury management services, loans and lines of credit, leasing and equipment finance, and more.

Best Investment Firm:

Fidelity Investments
Locations throughout New Hampshire
1 Spartan Way, Merrimack
603-791-5000
www.fidelity.com

Fidelity Investments is one of the world's largest providers of financial services, with assets under administration of \$4.9 billion, including managed assets of \$1.9 billion. Founded in 1946, the firm is a leading provider of investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing and many other financial products and services to more than 20 million individuals and institutions, as well as through 5,000 financial intermediary firms.

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Best Credit Union:

St. Mary's Bank
200 McGregor Street, Manchester
603-669-4600
www.stmarysbank.com

Founded in 1908 as the nation's first credit union, St. Mary's Bank has been offering an alternative to traditional banks ever since. As a credit union, St. Mary's members own the institution, meaning decisions are made based on the best interests of the members. St. Mary's offers a diverse array of financial products for businesses, including checking and savings accounts, commercial loans and SBA financing.

Best Electricity Provider:

Eversource Energy
780 No. Commercial Street, Manchester
603-669-4000
www.eversource.com

Eversource Energy, formerly Public Service of New Hampshire, is the state's largest electric utility, providing service to more than 500,000 homes and businesses in 211 cities and towns in New Hampshire.

Best Florist:

Chalifour's Flowers, Gift & Gourmet
46 Elm Street, Manchester
603-623-8844
www.chalifours.com

Whether it be a magnificent vase arrangement of roses for someone special in your life, birthday flowers or a heartfelt note of appreciation to business clients, you can rely on Chalifour's decades of experience in bringing the very best that flowers can offer. Since 1940, Chalifour's has expertly arranged, packed and hand-delivered flowers, plant and gourmet gift baskets to your destination.

Best Networking Event:

Tri-City Expo
www.tricityexpo.com
Greater Concord Chamber of Commerce,
603-224-2508
www.concordnhchamber.com
Greater Manchester Chamber of Commerce,
603-666-6600
www.manchester-chamber.org
Greater Nashua Chamber of Commerce,
603-881-8333
www.nashuachamber.com

The Tri-City Expo, an annual collaboration between the Manchester, Concord and Nashua Chambers of Commerce, features more than 200 exhibitors from all over the state, and welcomes more than 1,200 attendees.

Best Corporate Event Caterer:

Tidewater Catering Group
250 Commercial Street, Suite 2021, Manchester
603-668-6111
www.tidewatercatering.com

Tidewater Catering Group is a full-service, off-premise catering and event planning company located in Manchester's historic Millyard. Tidewater can cater large corporate events or the most intimate affair, paying close attention to every detail of your event. Its team of experienced professionals works with you to accommodate and adapt to all your requests in food and service, ensuring that every detail of the function is perfectly executed.

Best Small Venue for Meetings and Events:

Bedford Village Inn
2 Olde Bedford Way, Bedford
603-472-2001
www.bedfordvillageinn.com

The perfect setting for your corporate meeting, dinner or retreat in New Hampshire, the Bedford Village Inn works with you to cater and customize every aspect of your corporate meetings, whether it's a simple breakfast gathering or a private dinner featuring wine tastings with its certified sommelier. Its Great Hall accommodates meetings and conferences up to 225 people, and its function spaces are equipped with high-speed Internet, audio/visual equipment, video conferencing capabilities and more.

Best Medium Venue for Meetings and Events:

Grappone Conference Center
70 Constitution Avenue, Concord
603-225-0303
www.grapponeconferencecenter.com

With the largest ballroom and function space in the Concord area, the Grappone Conference Center is an ideal destination for your corporate event. All meeting rooms offer high-speed Internet access, individual lighting, sound, heat and air conditioning controls. Its dedicated team of event planners and culinary experts assist with every detail of your event, from technical audiovisual needs, complex floor plans to unlimited food and beverage possibilities. Its Granite Ballroom comfortably accommodates up to 500 guests.

Best Large Venue for Meetings and Events:

Omni Mount Washington Resort
310 Mount Washington Road, Bretton Woods
603-278-1000
www.omnihotels.com/MTWashington

As grand as the history behind it, Omni Mount Washington Resort is a favorite New England retreat and host to dozens of political, business and artistic gatherings. In January 2009, Omni Mount Washington Resort opened the Presidential Wing, one of the largest meeting spaces in northern New Hampshire, with a total of 30,000 square feet of meeting space, as well as a 25,000-square-foot spa and salon. The hotel's varied meeting rooms are perfect for a wide range of meetings, including training sessions, customer presentations, team-building seminars and strategic planning retreats. Its staff is ready to attend to every detail, from itinerary planning to audio/visual equipment to custom menus.

Best Payroll Service:

ADP Payroll Solutions
One ADP Blvd., Roseland, N.J.
800-225-5237
www.adp.com

ADP is one of the world's largest providers of business outsourcing solutions. Leveraging more than 55 years of experience, ADP offers a wide range of services including human resources, payroll, tax and benefits administration solutions. ADP's easy-to-use solutions for employers provide superior value to companies of all types and sizes.

Best Locally Owned Payroll Service:

Trivantus Inc.
582 Chestnut Street, Manchester
603-624-7788
www.trivantus.com

Trivantus is a locally owned and operated payroll processing company specializing in streamlining employers' outsourcing needs. Through advanced payroll technology and unsurpassed customer service, Trivantus allows employers to focus on what's most important – their businesses.

Best Office Supplies:

W.B. Mason
12 Murphy Drive, Nashua
888-926-2766
www.wbmason.com

Since 1898, the dedicated people at W.B. Mason have been passionate about bringing their amazingly low prices, superior delivery and outstanding personal service to businesses of all sizes for all of their office products needs. Headquartered in Brockton, Mass., W.B. Mason has grown to become the largest, privately owned office products dealer in the United States, with over 30 locations spanning 11 states, with everything you need for your office, from supplies and furniture, to break room and janitorial goods.

Best Office Furniture:

Staples
Locations throughout New Hampshire
500 Staples Drive, Framingham, MA
800-378-2753
www.staples.com

New England-based Staples Inc. opened its first office supply superstore in 1986 and today is the world's largest office products company with more than 1,800 stores in North America. From pens, paper, data CDs – and, yes, staples – Staples offers a wide range of office products and solutions.

Best Locally Owned Office Furniture:

Office Alternatives, formerly Surplus Office Equipment
186 Granite Street, Manchester
603-668-9230
www.office-alternatives.com

Since 1984, Office Alternatives has carried everything you need for your office environment, from office chairs and seating, used filing cabinets and storage, used cubicle systems and panels, workstations and more.

Best Office Cleaning Service:

The Cleaning Guy
PO Box 115, Goffstown
603-487-2468
www.thecleaningguynh.com

For more than 30 years, The Cleaning Guy has been providing unmatched commercial cleaning services out of the greater Manchester area to residences and businesses across the state. Its mission is to clean for health – that is, cleaning to keep facilities healthier places to work. It provides services such as daily and weekly office cleaning, carpet, window and floor care with the very best, high-quality equipment.

Best Commercial Insurance Provider:

Best Employee Benefits:
Cross Insurance Agency
Locations throughout New Hampshire
800-999-7345
www.crossagency.com

Headquartered in Maine with nine offices in New Hampshire, Cross Insurance Agency offers experience in all facets of insurance protection – and more than 400 knowledgeable employees – so it can always assemble the team best suited to meet its clients' business and personal insurance needs. Its business products are tailored for a range of industries and include property, general liability, business interruption income, commercial auto, workers' compensation, cyber liability, professional liability and more. Its fully staffed employee benefits division represents more than 1,500 employee benefit clients throughout Maine, New Hampshire and Massachusetts, and each client is assigned a minimum of two Cross representatives: an account executive, whose principal responsibility is front line contact, and a benefits specialist, working in a day-to-day fashion with each client.

Best Hospital:

Elliot Hospital
1 Elliot Way, Manchester
603-669-5300
www.elliotohospital.org

The cornerstone of the Elliot Health System – the largest provider of comprehensive health care services in southern New Hampshire – is Elliot Hospital, a 296-bed acute care facility in Manchester. Established in 1890, the hospital offers surrounding communities caring, compassionate and professional patient service regardless of race, religion, national origin, gender, age, disability, marital status, sexual preference, or ability to pay. The hospital is Greater Manchester's designated trauma center, and is also home to a cancer center, urology center, and has one of only three Level 3 Neonatal Intensive Care Units in the state.

Best Local Health Club:

Executive Health & Sports Center
1 Highlander Way, Manchester
603-668-4753
www.ehsc.com

The Executive Health and Sports Center has been inspiring, motivating and educating people to be healthy, active and well for life for more than 30 years. With a staff of 200 professionals and more than 100,000 square feet of space on two floors, the facility offers a state-of-the-art cardio theater, aquatics and fully equipped training areas to help you feel and look your best. Fitness classes run the full spectrum from aerobics to racquetball to yoga.

2016 BEST OF BUSINESS AWARD WINNERS

Best Health Insurance Provider:

Harvard Pilgrim Health Care of New England
650 Elm Street, Suite 700, Manchester
603-656-9500

www.harvardpilgrim.org

Harvard Pilgrim Health Care is a full-service health benefits company serving members throughout New Hampshire and Massachusetts. Harvard Pilgrim's extensive network includes over 135 hospitals and 28,000 doctors and clinicians. It has a wide variety of health insurance options for companies, families and individuals, with fully insured or self-insured PPO, POS and HMO plans available with multiple variations tailored to the needs of its members. Harvard Pilgrim has topped the list of America's Best Health Plans for the fourth year in a row.

Best Copy Services:

The Copy Shop
10 Northern Blvd., Suite 17, Amherst
603-882-9111

www.thecopyshop.com

Southern New Hampshire's leading printing and business resource service, has offered clients top quality products since 1972. Starting out as a small family-run operation, The Copy Shop balances high quality work and professionalism with their roots as a family establishment. Business owners and operators can expect cost-effective solutions to all of their graphic and printed business communication needs.

Best Long-Run Printer:

Spectrum Marketing
95 Eddy Road, Suite 101, Manchester
603-627-0042

www.spectrummarketing.com

The Spectrum Marketing Companies take full-service printing to the next level. Its commercial print division has a wide range of equipment specifically designed to fulfill a diverse range of requirements. From elaborate 4-color brochures and direct mail to basic stationery and business cards, Spectrum can manage your company's brand across all your needs. Locally delivered on Spectrum's private trucking fleet or nationally distributed to multiple locations, you can rest assured that your printing projects will arrive on time.

Best Short-Run Printer:

RAM Printing
5 Commerce Park Drive, East Hampstead
603-382-7045

www.ramprinting.com

RAM Printing, a family-owned and -operated, full-service offset printing company, has been in business for 35 years. Located in East Hampstead, RAM Printing is a part of RAM Companies, which also includes RAM Mailing Service, Hampstead Print & Copy and GuestMark International, which provides specialized print services and products for the hospitality industry.

Best Promotional Products Supplier:

Say it in Stitches
128 Hall Street, Suite B, Concord
603-224-6470

www.stitchesnh.com

Say it in Stitches is a promotional product distributor with a mission to help you create long-lasting relationships with your clients through the power of promotional products. Promotional products are used by virtually every business in America, and Say it in Stitches can supply your company with every possible promotional product – such as pens, mugs, t-shirts, wristbands or lanyards – from more than 3,000 suppliers.

Best Commercial Signage:

Jutras Signs
30 Harvey Road, Bedford
603-622-2344

www.jutrassigns.com

Founded in 1940, Jutras specializes in illuminated signs, including neon, as well as non-illuminated signs, banners, awnings, flags and other signage. In addition to design services, Jutras also offers a complete repair shop with the ability to maintain and service virtually any sign.

Best Auto Dealership:

AutoFair Automotive Group
Dealerships in Manchester, Nashua and Stratham
603-634-1000

www.autofair.com

For more than 20 years, AutoFair has served New Hampshire and surrounding areas as a new and used auto dealership. With services such as an online Car Finder, AutoFair's Ford, Honda, Hyundai, Nissan, Volkswagen and Pre-Owned dealerships work hard to make your vehicle shopping experience an enjoyable and memorable one. AutoFair also takes pride in serving the community, and is a founding member of the Manchester Charitable Foundation.

Best Auto Luxury Dealership:

Tulley BMW
170 Auto Center Road, Manchester
888-453-4380

147 Daniel Webster Highway, Nashua
888-461-8281

www.tulleybmw.com

With locations in both Nashua and Manchester, Tulley BMW treats the needs of each individual customer with paramount concern. Its experienced sales staff is eager to share its knowledge and enthusiasm about its range of new and certified pre-owned BMWs. Both facilities also have BMW Service Centers, which are staffed with experienced, BMW-trained technicians who will quickly diagnose and remedy any areas of concern and get you back on the road quickly and safely.

Best Auto Fleet Dealership:

Grappone Automotive Group
Route 3A, Bow
800-528-8993

www.grappone.com

A fourth-generation, family owned automotive group specializing in commercial vehicle and fleet sales since 1924, Grappone Automotive Group's commercial trucks and fleet vehicle departments make sure that your vehicle or truck can handle the job.

Best Car Service:

Grace Limousine
PO Box 3510, Manchester
603-666-0203

www.gracelimo.com

Family-owned and -operated from Manchester since 1990, Grace Limousine is committed to providing the best in personal, special event and corporate transportation. More than just transportation, Grace's fleet includes Lincoln sedans, a stretch Navigator, a 1956 Rolls Royce Bentley and "green" vehicles such as the Lexus SUV hybrid, as well as stretch limousines equipped with LCD TV's and DVD players.

Best Business Startup Competition:

Paul J. Holloway Prize
Innovation-to-Market Competition

www.paulcollege.unh.edu/paul-j-holloway-innovation-market-prize

Named in honor of New Hampshire entrepreneur Paul J. Holloway, the Holloway competition is open to all students of the University System of New Hampshire. Established in 1988, the competition presents cash awards to winning teams and runners-up who demonstrate a solid plan for bringing an innovative product or service to market. The rigor of the competition maximizes educational value, prepares students for the realities of the business world, and helps to generate new business opportunities.

Best Young Professionals Network:

Manchester Young Professionals Network
www.mypn.org

Established in 2004, the Manchester Young Professionals Network is New Hampshire's first and largest young professionals' networking organization, supporting nearly 3,000 young professionals in the Queen City. Through monthly and sometimes weekly events, MYPN aims to create business and social opportunities, support professional development and welcome new and existing young professionals to the Manchester community. MYPN also hosts one of the start's largest business startup competitions, the New Hampshire Startup Challenge, which provides cash and in-kind services to winning business plans.

Best Bankruptcy Law Firm:

Devine Millimet
111 Amherst Street, Manchester
603-669-1000

www.devinemillimet.com

Devine Millimet advises secured and unsecured creditors in every aspect of formal bankruptcy cases. Over the past 25 years, its attorneys have had substantial roles in the major bankruptcy matters in the district including In re Public Service New Hampshire (representing the State of New Hampshire), In re Foss Manufacturing Inc. (representing major secured lender), In re Amherst Technologies, LLC et al (representing the Official Committee Of Unsecured Creditors), and In re GT Advanced Technologies Inc. et al (representing the Official Committee of Unsecured Creditors).

Best Corporate Law Firm:

Devine Millimet
111 Amherst Street, Manchester
603-669-1000

www.devinemillimet.com

Devine Millimet attorneys offer legal counsel to businesses and individuals throughout New Hampshire and New England, handling legal issues for businesses of all types – from small and emerging LLCs to large national corporations. U.S. News & World Report and Best Lawyers ranked the firm as one of the 2016 Best Law Firms in New Hampshire in 38 practice areas.

Best Employment Law Firm:

Shaheen & Gordon
80 Merrimack St., Manchester
603-369-4500

www.shaheengordon.com

The lawyers at Shaheen & Gordon represent both employees and employers in workplace disputes including claims of discrimination, harassment, unpaid wages, overtime disputes, medical leave issues, retaliation, whistleblower, and unfair competition. Shaheen & Gordon also provides guidance to constantly changing employment laws and regulations, assisting employers in eliminating problems before they occur, and defending them with tenacity and sound business judgment if litigation is necessary.

Best Intellectual Property Law Firm:

McLane Middleton
900 Elm St., Manchester
603-625-6464

www.mclane.com

McLane's Intellectual Property Group helps companies manage and execute their intellectual property strategies, advising clients on a sweeping range of issues – including intellectual property development, protection, licensing and litigation. McLane attorneys focus on U.S. and foreign trademark and copyright law, patent procurement, e-commerce and Internet law, domain name/cybersquatter disputes, technology development, and trade secret protection.

Best Real Estate Law Firm:

Devine Millimet
111 Amherst Street, Manchester
603-669-1000

www.devinemillimet.com

Devine Millimet's real estate attorneys represent a wide variety of developers, owners and lenders with complex legal needs in the acquisition, permitting and development of major real estate projects throughout New England. Whether clients are pursuing growth, redevelopment or diversification, Devine attorneys and staff bring to clients a practical approach to success in all manner of real estate development projects and transactions.

Best Tax Law Firm:

McLane Middleton
900 Elm St., Manchester
603-625-6464

www.mclane.com

McLane Middleton tax attorneys advise clients on a broad range of tax planning issues including federal tax planning, retirement plans and employee benefits, employee stock ownership plans, executive compensation planning, state and local tax planning, tax controversy, tax-exempt entities, and international tax planning. McLane's tax attorneys also have the unique perspective of frequently participating in the drafting of New Hampshire's tax legislation.

2016 BEST OF BUSINESS AWARD WINNERS

	Best Cup of Coffee	Best Business Lunch	Best After-Work Bar	Best Business Dinner
Greater Concord Area:	True Brew Barista 3 Bicentennial Square, Concord 603-225-2776 www.truebrewbarista.com	The Common Man 25 Water Street, Concord 603-228-3463 www.thecman.com	The Common Man 25 Water Street, Concord 603-228-3463 www.thecman.com	The Common Man Concord 25 Water Street, Concord 603-228-3463 www.thecman.com
Keene and Monadnock Area:	Aroma Joe's 141 Winchester Street, Keene www.aromajoes.com	Margaritas Mexican Restaurant 77 Main Street, Keene 603-357-4492 www.margs.com	Margaritas Mexican Restaurant 77 Main Street, Keene 603-357-4492 www.margs.com	Giorgio's Mediterranean & Italian Restaurant 524 Nashua Street, Milford 603-673-3939 www.giorgios.com
Greater Manchester Area:	The Bridge Café 1117 Elm Street, Manchester 603-647-9991 www.thebridgecafe.net	Cotton 75 Arms Street, Manchester 603-622-5488 www.cottonfood.com	Copper Door 15 Leavy Drive, Bedford 603-488-2677 www.copperdoorrestaurant.com	Hanover Street Chophouse 149 Hanover Street, Manchester 603-644-2467 www.hanoverstreetchophouse.com
Greater Nashua Area:	Riverwalk Cafe & Music Bar 35 Railroad Square, Nashua 603-578-0200 www.riverwalknashua.com	The Common Man 304 Daniel Webster Highway Merrimack 603-429-3463 www.thecman.com	The Peddler's Daughter 48 Main Street, Nashua 603-821-7535 www.thepeddlersdaughter.com	The Common Man 304 Daniel Webster Highway Merrimack 603-429-3463 www.thecman.com
North of Concord:	White Mountain Cafe 212 Main Street, Gorham www.whitemountaincafe.com Mad River Coffee House 18 Six Flags Road, Campton www.madrivercoffeeoasters.com	Horsefeathers 2679 White Mountain Highway No. Conway 603-356-2687 www.horsefeathers.com	Woodstock Inn Station & Brewery 135 Main Street, North Woodstock 603-745-3951 www.woodstockinnh.com	O Steaks & Seafood 11 S. Main Street, Concord 603-856-7925 www.magicfoodrestaurantgroup.com/osteaks
Portsmouth and Seacoast Area:	Breaking New Grounds 14 Market Square, Portsmouth 603-436-9555 www.bngcoffee.com	The Portsmouth Brewery 56 Market Street, Portsmouth 603-431-1115 www.portsmouthbrewery.com	The Portsmouth Brewery 56 Market Street, Portsmouth 603-431-1115 www.portsmouthbrewery.com	Portsmouth Gas Light Co. 64 Market Street, Portsmouth 603-430-8582 www.portsmouthgaslight.com
Greater Salem Area:	Village Bean 33 Indian Rock Road, Windham 603-434-2326 www.villagebean.com			Tuscan Kitchen 67 Main Street, Salem 603-952-4875 www.tuscanbrands.com

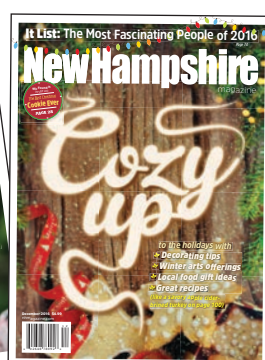
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2016 BUSINESS EXCELLENCE AWARDS

The 14th annual Business Excellence Awards recognized the accomplishments of owners of small and large companies in New Hampshire. While each winner had a different path to success, what they have in common is determination, industriousness and the ability to come up with innovative solutions that have allowed their businesses to survive and thrive, regardless of economic conditions, and a commitment to serving their communities.



Then-Gov. Maggie Hassan addresses the crowd in the Radisson Hotel Armory Ballroom in Manchester.



Rosemary M. Heard

Nonprofit: Rosemary M. Heard, CATCH Neighborhood Housing, Concord

Whether it's personally addressing the concern of a resident, graciously thanking a donor to the Your Home Capital Campaign or mentoring a staff member, Rosemary's ability to connect to everyone shines through. And it's those connections that have helped CATCH expand its housing portfolio by 296%, almost tripling its ability to provide safe, affordable housing for those whom CATCH serves. Since Rosemary started working with CATCH in 2006, its net assets have grown from \$3 million to \$25 million, and its staff has expanded from six to over 30 who serve over 600 adults and children in Concord and Bow.



Lucille "Lu" Mulla

Health Care: Lucille "Lu" Mulla, Catholic Medical Center, Manchester

Lu is the go-to person for many departments at Catholic Medical Center. She oversees 10 of them, including the Patient Transfer Center and Emergency Department. It is these departments and several others that Lu has helped grow, earn distinctions and operate more efficiently. As the CEO of Catholic Medical Center phrased it: "It is in times of crisis that we perhaps most appreciate Lu." When the Incident Command Center opens, Lu is in charge, skillfully navigating the unpredictable nature of an emergency situation, never losing sight of employees' and patients' safety and comfort.



Mark W. Huddleston

Nonprofit: Mark W. Huddleston, University of New Hampshire, Durham

Since becoming president of UNH in 2007, Mark Huddleston has led a number of initiatives that have strengthened the university's programs, increased its prominence as a research facility and built relationships with the business community. Take a look at UNH's Durham campus, and you'll see a lot has changed since Mark started leading it: the Peter T. Paul School of Business and Economics, the Carsey School of Public Policy and UNHInnovation.



Shawn Walsh

Technology: Shawn Walsh, Paradigm Computer Consulting, Bedford

Most IT guys haven't been a detective sergeant for a police department or taught computer crime investigation. At the New Hampshire Police Academy, Shawn taught computer crime investigation to other officers. And as an adjunct faculty member, he taught computer science classes at Franklin Pierce College. Today, he helps clients create secure and productive working environments while safeguarding their IT issues.



Dr. Thomas Pratt

Health Care: Dr. Thomas Pratt, Chiropractic Associates, Manchester

Once a month, Dr. Pratt presents hour-long workshops at his office that are open to the public to learn about the causes of stress, how it affects health and how to prevent and treat stress. A unique innovation at Chiropractic Associates is the "Brain Spa." Treatment includes chiropractic adjustment to correct musculo-skeletal imbalances and calm irritated nerves, thereby correcting signals to the brain. Patients also receive a cranial-sacral massage and a 15-20 minute guided visualization while wearing special headsets. Dr. Pratt and Chiropractic Associates recognize stress is part of everyday life. By providing tips and treatment, the practice helps their patients better manage it.



Stephen Thorpe

Technology: Stephen Thorpe, Optiv Security, Portsmouth

While building a career in technology hardware solutions, Steve Thorpe identified an opening in the New England market to create his own company, one with his desired work-life balance that would allow him to create relationships with his clients that would last. With Steve at the helm, Adaptive Communications quickly made itself known as a company focused on the needs of New England-based organizations. Steve's emphasis on teamwork and strong relationships were the foundation of Adaptive's success. It was this success and Adaptive's stellar reputation that caught the eye of Denver-based Optiv Security, which purchased Adaptive in 2016.



August Fromuth

Consumer Services: August Fromuth, Freedom Energy Logistics, Auburn

A 32-year veteran of the energy industry, Gus has been instrumental in bringing direct market participation to end-users in New England. Freedom Energy Logistics was founded after the electricity market was deregulated in 2004, in an effort to assist large commercial and industrial businesses in becoming members of the New England Power Pool. By developing the Direct-to-Grid pricing model, Gus devised a sophisticated product within a highly regulated industry that allows large energy consumers to buy energy at wholesale rather than through a utility.



Edward M. Smith

Business Services: Edward M. Smith, College Bound Movers, Nashua

At 19, Edward borrowed \$80 to rent a U-Haul truck and attain his first client in the business that would become College Bound Movers. He had a vision to develop a company that helps college students earn cash while at the same time provides customers with a professional service. The moving industry's average annual damage-claim rate ranges from 14 to 18 percent; College Bound Mover's has never exceeded 2.5 percent. It's that level of service that has resulted in 85 percent of College Bound Movers' business coming from repeat customers or referrals. The company has grown to four locations in New Hampshire, Massachusetts and Florida.



Tim Morgan

Consumer Services: Tim Morgan, Crowne Plaza Hotel, Nashua

Under Tim Hogan's leadership, the Crowne Plaza has become Southern New Hampshire's community hotel. Serving on the advisory board of Nashua Community College's culinary arts, hospitality and restaurant management program, Tim has worked with NCC to provide internships and assist students with full-time employment within their chosen career path. Tim is also an active member of Rotary West of Nashua. It's this community spirit that has been incorporated into the Crowne Plaza itself, which provides consistency for a variety of organizations in need of a regular meeting space.



Steven M. Burke

Business Services: Steven M. Burke, McLane Middleton, Manchester

Steve is one of the best tax lawyers in the state. Last year, he was named "Lawyer of the Year" for Corporate Law, and this year he was named "Lawyer of the Year" for Tax Law. For over 25 years, Steve has devoted his legal practice to advising on governance and tax planning, business succession and sophisticated executive compensation. As a CPA, he has advised high-net-worth individuals, families and fiduciaries on estate planning, trust administration and wealth preservation. He also serves as counsel for the trustees of charitable, educational and tax-exempt institutions, offering advice on fiduciary, governance and tax matters.



Bob Bonfiglio

Financial Services: Bob Bonfiglio, Rise Private Wealth Management, Bedford

For three consecutive years, Bob has been recognized by Barron's magazine as a top financial advisor, even ranking as No. 1 advisor in New Hampshire in 2015. But Bob is most proud of his referrals and practice transitions. This customer service has led Rise to grow rapidly over the last nine years. Starting out with seven employees, Rise Private Wealth Management now has a team of 21 employees and just completed building a 22,000-square-foot office. Bob also is passionate about helping Promise of Greater Nashua at Anne Marie House — an organization he has watched grow and secure a permanent location with 26 rooms.



Scott Knightly

Real Estate & Construction: Scott Knightly, EnviroVantage, Epping

Over 30 years ago, as a student Scott came up with the business plan for what would become EnviroVantage. Scott foresaw a need to clean up materials like asbestos and lead paint that were once commonplace but are now are known as hazardous. At the time, New Hampshire did not have any rules or regulations concerning these contaminants, so Scott worked with a Senate subcommittee in writing the policies and procedures that were adopted and are still in place today.



Wendy Tirollo

Manufacturing: Wendy Tirollo, TRM Microwave, Bedford

Starting as a project administrator, Wendy managed the quality certification process before transitioning to HR where she was swiftly promoted to HR director. After 10 years in the leadership role, TRM founder and Wendy's husband Tony Tirollo asked her to consider a position in senior management. Wendy spent five years under Tony's mentorship and in 2010 became CEO and president. Wendy rose to meet the ever-constant demands of running a high-technology corporation, working long hours to ensure goals and deadlines were met. She wants her management legacy to be ensuring employees genuinely enjoy their careers and feel like they are part of a successful team.



Joseph Barbone Jr.

Real Estate & Construction: Joseph Barbone Jr., Methuen Construction, Plaistow

Working for Methuen Construction for over 25 years, when Joe became the sole owner in 2014, he demonstrated his commitment to growing the firm and caring for its employees, or as Joe calls them, "teammates." Joe has made the career advancement and well-being of his teammates his top priority. He has implemented and fully supported Methuen Construction's trade apprenticeship and internship programs. And safety is of the utmost importance, with the company receiving 14 consecutive Safety Training Evaluation Process awards presented by the Associated Builders & Contractors Association.

Manufacturing: Bill Whyte, W.S. Badger Company, Gilsum

Over 20 years ago, a carpenter couldn't find a solution for soothing his chapped, cracked hands after working outside during the harsh New England winter. That carpenter was Bill Whyte, who, along with his family, started the W.S. Badger Company in the back room of his home in Gilsum. Employing just a few people for many years, Badger has now grown to a team of 90 who formulate, manufacture and ship over a hundred all-natural and certified-organic body care products to customers in 26 countries. Bill's philosophy — that kindness is an approach to doing business — is apparent at W.S. Badger Company.

2016 OUTSTANDING WOMEN IN BUSINESS



The Outstanding Women in Business Awards celebrate women who have truly excelled, not only in their professional lives, but also as leaders and role models. While many of these women come from different industries and walks of life, they share several traits – a strong sense of self, a success-driven work ethic and the extraordinary accomplishments to show for it.



Amy Chhom, Global Director of Facilities, Dyn

For 13 years, Amy Chhom moved up the ranks at Anagnost Investments. Starting out as a property manager and executive assistant to Dick Anagnost, she learned quickly from her mentor, and was promoted to director of real estate and development and then vice president of Metropolis Property Management Group, an arm of Anagnost Investments.

Working for Anagnost opened up doors, and Anagnost's flexibility allowed Chhom to further grow professionally. She took advantage of programs like Leadership Greater Manchester and Leadership New Hampshire. And she became involved in community organizations like NeighborWorks Southern New Hampshire and Holy Cross Family Learning Center. Through this involvement, Chhom

built her own relationships and identity in New Hampshire, separate from Dick. And it was through these programs she was offered a job with Internet performance company, Dyn.

As director of global facilities at Dyn, Chhom has been able to take her business operations and staff management skills and apply them globally. In addition to North America, she manages facility and daily operations of Dyn offices in the U.K., Australia and Singapore.



Kris McCracken, President, CEO, Manchester Community Health Center

When she started her career in social work and nonprofits, Kris McCracken never thought she would be a CEO. Through the years, she developed a well-rounded background in mental and physical health care, working as a domestic violence crisis counselor, HIV and AIDS case manager and substance abuse clinician.

Nearly 20 years ago, McCracken joined Manchester Community Health Center as a crisis outreach counselor and moved up the ranks to director of operations before becoming president and CEO in 2013. Within a year, Kris, her staff and board turned an operating deficit of over \$600,000 into a healthy bottom line.

Witnessing a changing scene in available funding for nonprofits, McCracken recognized the need for partnerships to uphold community health options. She successfully completed a decades-old mission to join a nonprofit with a similar mission: Child Health Services. Last year, McCracken successfully negotiated a similar partnership with Catholic Medical Center to grow operations of the hospital's West Side Neighborhood Health Center. But as she says, these efforts are not "a lift by one," but a "lift by a whole school of sisters" she has worked with for two decades.



Catherine Blake, CEO, Founder, Sales Protocol International

When Catherine Blake started her career in the 1980s, the unemployment rate was 9 percent and the job market was very competitive. To get her foot in the door at IBM, Blake accepted a job in the accounting department and attended five years of night school at Harvard Extension School, earning her certificate in business administration and management. Upon completion, she received management's support to move into technical software sales and spent nine years at IBM.

Working in sales for a number of Fortune 500 companies, startups and private ventures led her to open her own consulting firm in 2002, Sales Protocol International in Durham. But she credits volunteering on

nonprofit boards for initially building her leadership skills and sparking a passion to serve.

Most recently, Blake became chair of the NH High Tech Council's new initiative, TechWomen|TechGirls, which aims to connect women working in the STEM (science, technology, engineering and mathematics) field, as well as prepare the next generation of women for STEM careers. Blake has also been asked to speak on a number of occasions for The New England Women's Leadership Institute and Leadership Summit.



Susan Sylvester, President, CFO, Absolute Resource Associates

A strong work ethic and smart business sense have served Susan Sylvester well over her 30 years in the environmental industry.

Starting her career as a laboratory technician, Sylvester moved easily into management positions, eventually becoming Northeast general manager of GTEL, a \$25 million environmental firm, and lab director at Eastern Analytical, one of New Hampshire's largest environmental firms.

In 2000, Sylvester and her husband Guy purchased a Portsmouth laboratory they renamed Absolute Resource Associates. Sylvester has earned the respect of her staff, instilling in them a commitment to exceeding customer expectations, streamlining and improving processes,

providing the highest quality data and services possible and nurturing relationships.

In 2012, U.S. Sen. Jeanne Shaheen highlighted Absolute Resource Associates as a small business success story, and two years later asked Sylvester to testify at hearing in Washington, D.C., to share her business story with the U.S. Senate Committee on Small Business & Entrepreneurship. Last year, Sylvester was appointed to the Environmental Technologies Trade Advisory Committee under the U.S. Dept. of Commerce, which meets quarterly in D.C. to advise upon and influence U.S. environmental policies related to commerce.



Dena Lee DeLucca, Vice President, CFO, NH Electric Cooperative

Dena DeLucca has risen in the ranks at NH Electric Cooperative because of her ability and willingness to take on new challenges.

After a 13-year career in state government, DeLucca was initially hired for the PR and government relations role at the co-op. But her work got the attention of the former CEO, who asked her if she would take the CFO position.

She did, and DeLucca built up the cooperative's financial strength from post-bankruptcy negative equity to a healthy figure with an A+ credit rating and \$130 million in revenue.

In 2012, DeLucca managed the \$35 million Smart Grid Project, which consisted of upgrading the

communications systems infrastructure as well as installing 83,000 "smart" meters to remotely transmit readings. DeLucca's vigilance in managing the project resulted in completing it under budget, allowing funds for a land-mobile radio system.

DeLucca's energy and self-motivation has led her to oversee a wide variety of areas for the cooperative, including information technology, information security compliance, metering, risk management and more.

Speaking at industry conferences at the local, regional and national level, DeLucca is a recognized leader in the national electric cooperative industry.



Erica Johnson, Director, UNH InterOperability Lab

In the early 2000s, Erica Johnson was an undergraduate at the University of New Hampshire when a classmate encouraged her to become involved with the InterOperability Lab.

Becoming a full-time staffer upon graduation, Johnson was part of the initial drive to assemble the IOL's four separate campus locations into a single lab in 2002.

In 2007, she took over for the founding director, tasked with updating the IOL and making it sustainable. While the IOL is run under the umbrella of UNH, it's 100 percent commercially funded. The lab tests consumer electronics and other products for companies around the world, including pre-released smart TVs and cell phones.

It is Johnson and her staff's involvement and earned industry recognition in worldwide organizations that demonstrate the expertise of the IOL and draw in customers from the West Coast, Europe and the Asia-Pacific region to the facility.

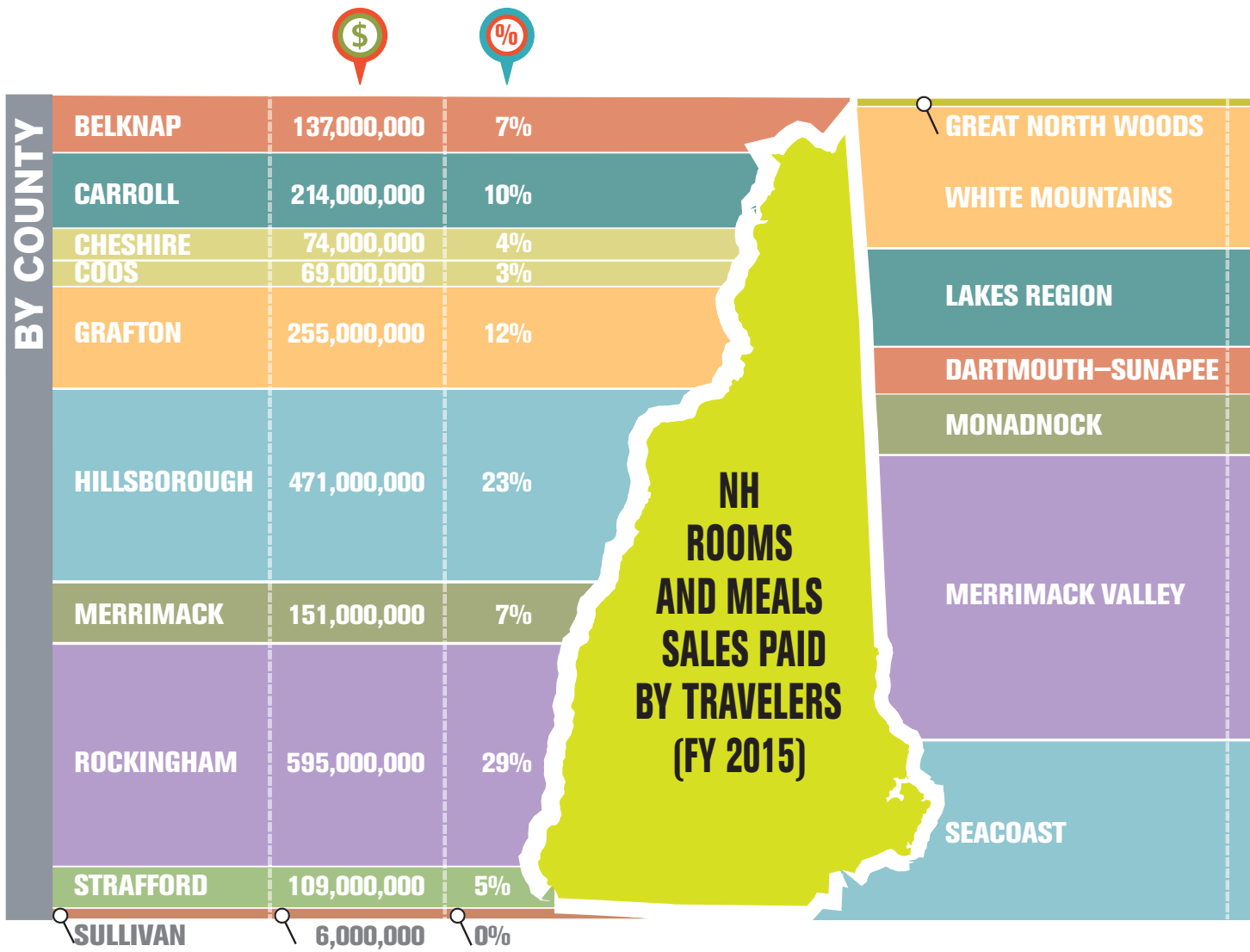
Johnson is both the chair of the Open Networking Foundation Testing Leadership Council and co-chair of the Internet Protocol Version 6 Forum's IPv6 Ready Logo Program.

In January, Johnson and her team at the IOL took the next big step, successfully transitioning into their new 28,000-square-foot facility in downtown Durham.

COMMUNITY

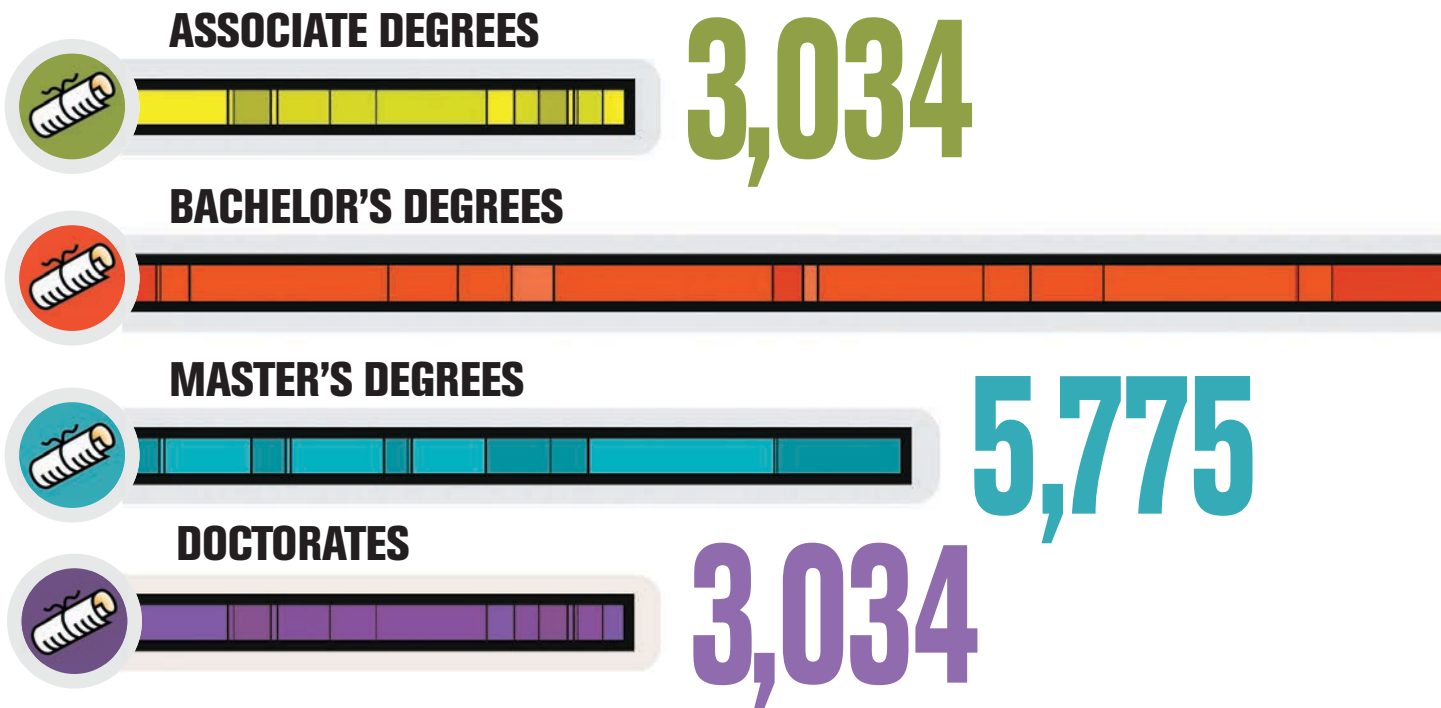


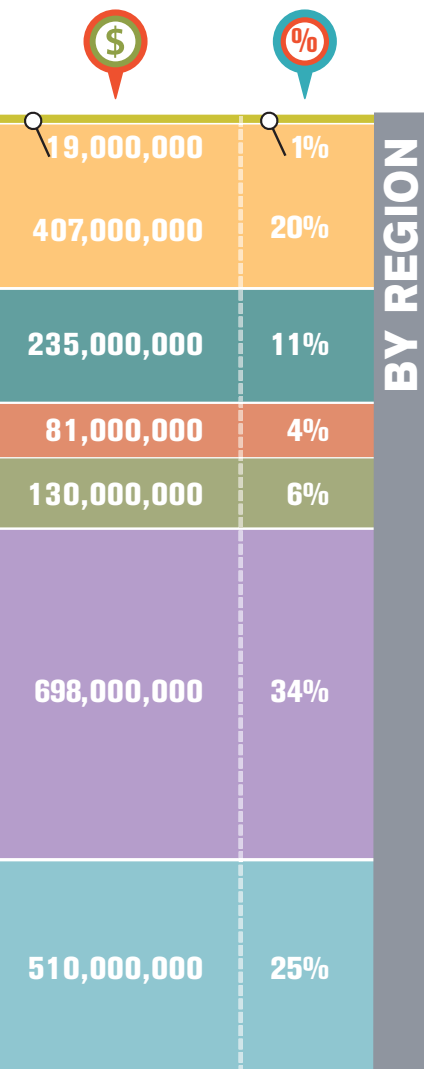
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DEGREES AWARDED BY NH COLLEGES AND UNIVERSITIES (2014-15)

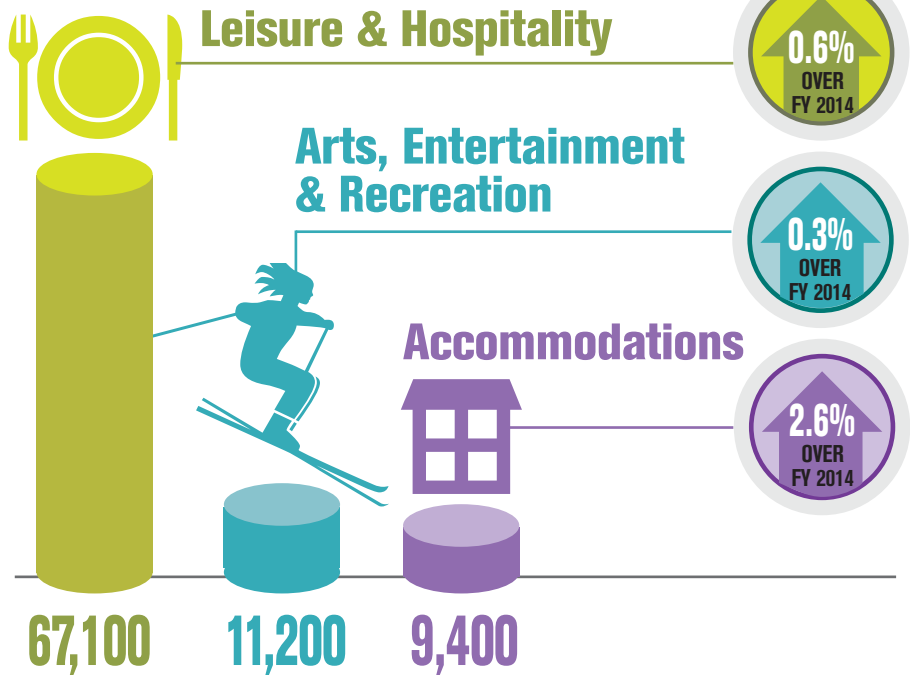
Source: IPEDS





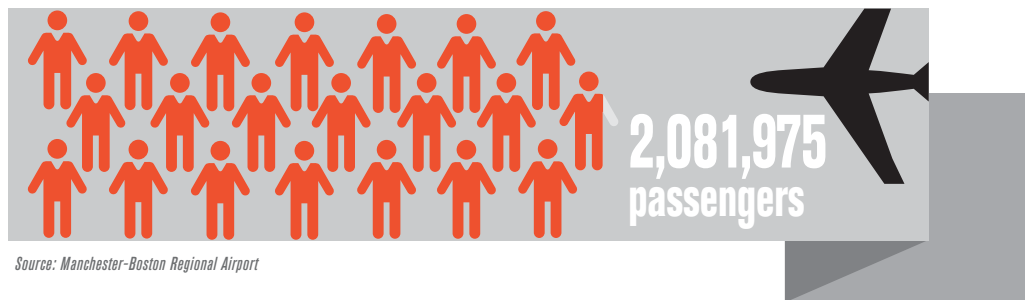
Source: Institute for New Hampshire Studies, Plymouth State University

NH RESIDENTS WORKING IN THE TOURISM SECTOR (FY 2015)

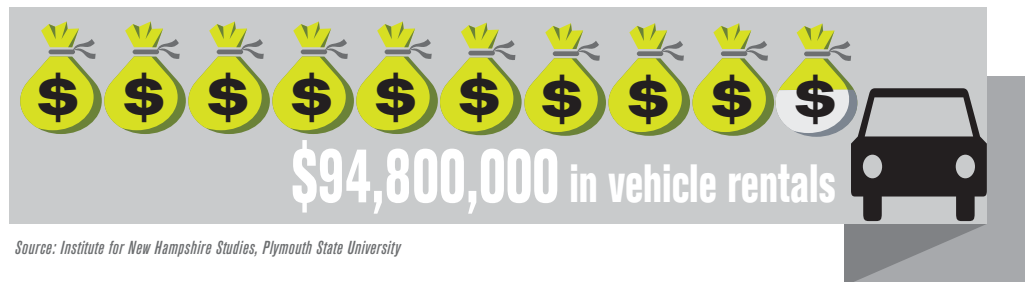


Source: Institute for New Hampshire Studies, Plymouth State University

BUSINESS TRAVEL IN NEW HAMPSHIRE (FY 2016)



Source: Manchester-Boston Regional Airport



Source: Institute for New Hampshire Studies, Plymouth State University

11,832

MOST POPULAR BABY NAMES IN NH (2015)



Source: Social Security Administration

NH'S LARGEST HOSPITALS (RANKED BY NUMBER OF BEDS)

Hospital Location	Top NH Executive Website Phone	No. of Beds Revenues No. of NH Employees	Cost of Private/Semi-Private Rooms Type of Facility
1. Dartmouth-Hitchcock One Medical Center Drive Lebanon, NH 03756	Dr. James N. Weinstein, ceo/pres. dartmouth-hitchcock.org 603-650-5000	396 N/A 9,100	N/A Acute Care Hospital
2. Catholic Medical Center 100 McGregor Street Manchester, NH 03102	Joseph Pepe, ceo/pres. catholicmedicalcenter.org 603-668-3545	330 N/A 2,600	\$1,343/\$1,179 Acute Care/Cardiovascular/Surgery Cardiology
3. Elliot Hospital One Elliot Way Manchester, NH 03103	Greg Baxter MD, chief med. off. ellihothospital.org 603-669-5300	296 \$1.168 billion 3,682	\$1,639/\$1,311 Acute Care/Women & Children/Neonatal/Oncology/Trauma/ Senior Health Services
4. Concord Hospital 250 Pleasant Street Concord, NH 03301	Robert P. Steigmeyer, pres./ceo concordhospital.org 603-225-2711	295 \$1.122 billion 3,514	\$1,880/\$1,880 Acute Care/Oncology/Ortho/Urology/Cardiac
5. Portsmouth Regional Hospital 333 Borthwick Avenue Portsmouth, NH 03801	Dean Carucci, ceo portsmouthhospital.com 603-436-5110	209 N/A 1,200	N/A Acute Care/Level II Trauma Center/Psychiatric Care/Cardiac/ Ortho/Women's Svcs./Neuro
6. St. Joseph Hospital 172 Kinsley Street Nashua, NH 03061	Dr. Richard Boehler MD, pres./ceo stjosephhospital.com 603-882-3000	208 N/A 1,000	\$589 Acute Care/Cardiovascular/Cancer Center/Breast Health
7. Southern New Hampshire Medical Center 8 Prospect Street Nashua, NH 03060	Michael S. Rose, pres./ceo snhhealth.org 603-577-2000	188 N/A 2,723	N/A Acute Care/Cancer Care/Vascular/Diabetes/Neurosurgery/ Newborn ICU
8. Wentworth-Douglass Hospital 789 Central Avenue Dover, NH 03820	Gregory Walker, pres./ceo wdhospital.com 603-742-5252	178 N/A 2,350	N/A Birthing/Trauma/Cancer/Acute/Sleep Disorders/Robotic Surgery
9. Cheshire Medical Ctr./Dartmouth-Hitchcock Keene 580-590 Court Street Keene, NH 03431	Don Caruso, ceo/pres. cheshire-med.com 603-354-5400	169 N/A 1,400	N/A Acute Care/Psychiatry/Cancer Ctr./Geriatrics/Rehabilitation/ Sports Medicine/Women's Health
10. New Hampshire Hospital 36 Clinton Street Concord, NH 03301	Robert J MacLeod, ceo dhhs.nh.gov/dcbcs/nhh 603-271-5300	168 N/A 603	\$1,346/\$1,346 Psychiatric/State Hospital
11. Northeast Rehabilitation Hospital 70-78 Butler Street Salem, NH 03079	John Prochilo, ceo northeastrehab.com 603-893-2900	135 N/A 1,000	N/A Rehabilitation
12. Lakes Region General Hospital 80 Highland Street Laconia, NH 03246	Seth Warren, pres./ceo lrgh.org 603-524-3211	132 N/A 1,344	\$2,600/\$2,600 Acute Care
13. Hampstead Hospital 218 East Road Hampstead, NH 03841	Phillip J. Kubiak, ceo hampsteadhospital.com 603-329-5311	111 N/A 240	N/A Psychiatric
14. Exeter Hospital 5 Alumni Drive Exeter, NH 03833	Kevin J. Callahan, pres./ceo exeterhospital.com 603-778-7311	100 N/A 1,445	N/A Acute/Ortho/Cancer/Maternity
15. Frisbie Memorial Hospital 11 Whitehall Road Rochester, NH 03867	John Marzinzik, pres./ceo frisbiehospital.com 603-332-5211	88 N/A 900	\$714 Acute Care/Oncology/Affiliated with Dartmouth-Hitchcock Norris Cotton Cancer Ctr.
16. Parkland Medical Center One Parkland Drive Derry, NH 03038	Jeff Scionti, ceo parklandmedicalcenter.com 603-432-1500	82 N/A 615	N/A Acute Care
17. Crotched Mountain Rehabilitation Center One Verney Drive Greenfield, NH 03047	Michael Coughlin, pres./ceo crotchedmountain.org 603-547-3311	62 N/A 850	N/A Rehabilitation Hospital & Special Education School



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MENTAL HEALTH | NEUROLOGY | OBSTETRICS | ORAL MAXILLOFACIAL SURGERY | ORTHOPAEDICS
PAIN MANAGEMENT | PEDIATRIC SPECIALTY CARE | PHARMACY | PULMONARY MEDICINE | RADIOLOGY
REHABILITATION | RHEUMATOLOGY | SLEEP DISORDERS | TRAUMA SURGERY | URGENT CARE

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NH'S LARGEST HOSPITALS (RANKED BY NUMBER OF BEDS)

Hospital Location	Top NH Executive Website Phone	No. of Beds Revenues No. of NH Employees	Cost of Private/Semi-Private Rooms Type of Facility
18. HealthSouth Rehabilitation Hospital 254 Pleasant Street Concord, NH 03301	Catherine Devaney, ceo healthsouthrehabconcordnh.com 603-226-9800	50 N/A 170	N/A Physical Rehabilitation Hospital
19. Cedarcrest Center for Children with Disabilities 91 Maple Avenue Keene, NH 03431	Cathy Gray, pres./ceo cedarcrestbuild.org 603-358-3384	26 N/A 104	N/A ICF/IDD-Pediatric Care
20. Alice Peck Day Memorial Hospital 10 Alice Peck Day Drive Lebanon, NH 03766	Susan E. Mooney, MD, pres./ceo apdmh.org 603-448-3121	25 \$92.720 million 323	\$1,138/\$1,138 Acute/Assisted & Indep. Living/Pathology/Family Practice/ Neurology/ER/Urology/Ortho/General/Podiatry
21. Androscoggin Valley Hospital 59 Page Hill Road Berlin, NH 03570	Russell G. Keene, ceo avnhh.org 603-752-2200	25 N/A 386	N/A Critical Access Hospital/Home Health & Hospice Services/ Specialty Physician Practice
22. Cottage Hospital/A Critical Access Hospital 90 Swiftwater Road, PO Box 2001 Woodsville, NH 03785	Maria Ryan, ceo cottagehospital.org 603-747-9000	25 N/A 250	\$1,010/\$1,010 Critical Access
23. Franklin Regional Hospital 15 Aiken Avenue Franklin, NH 03235	Seth Warren, pres./ceo lrgh.org 603-934-2060	25 N/A 291	\$2,600 Acute Care/Specialty Clinics
24. Huggins Hospital 240 S. Main Street Wolfeboro, NH 03894	Jeremy Roberge, pres./ceo hugginshospital.org 603-569-7500	25 N/A 500	\$1,094 Acute Care
25. Littleton Regional Healthcare 600 St. Johnsbury Road Littleton, NH 03561	Warren K. West, ceo littletonhealthcare.org 603-444-9000	25 N/A 500	\$1,038/\$986 Acute Care/Critical Care - Mult. Specialty
26. Memorial Hospital 3073 White Mountain Highway North Conway, NH 03860	Scott McKinnon, pres./ceo memorialhospitalnh.org 603-356-5461	25 N/A 460	N/A Acute/Critical Access/Nursing Home with 45 beds
27. Monadnock Community Hospital 452 Old Street Road Peterborough, NH 03458	Cynthia McGuire, pres./ceo monadnockhospital.org 603-924-7191	25 \$135.981 million 618	\$992/\$956 Critical Access
28. New London Hospital 273 County Road New London, NH 03257	Bruce King, pres./ceo newlondonhospital.org 603-526-2911	25 N/A 540	N/A Acute/Community/Sports Medicine/Rehab/Extended Care/ Critical Access
29. Speare Memorial Hospital 16 Hospital Road Plymouth, NH 03264	Michelle McEwen, pres./ceo spearehospital.com 603-536-1120	25 N/A 350	\$734 Critical Access Hospital
30. Valley Regional Hospital 243 Elm Street Claremont, NH 03743	Peter J. Wright, pres./ceo vrh.org 603-542-7771	25 N/A 458	\$1,236 Critical Access Hospital/General Acute Care
31. Weeks Medical Center 173 Middle Street Lancaster, NH 03584	Mike Lee, pres. weeksmmedical.org 603-788-4911	25 \$76.087 million 330	\$2,241/\$2,241 Critical Access Hospital & Rural Health Centers
32. The Cypress Center of The Mental Health Center of Greater Manchester 401 Cypress Street Manchester, NH 03103	William Rider, pres./ceo mhgcm.org 603-668-4111	16 N/A 45	\$600 Psychiatric Crisis Stabilization Inpatient Unit
33. Upper Connecticut Valley Hospital 181 Corliss Lane Colebrook, NH 03576	Celeste Pitts, cfo ucvh.org 603-237-4971	16 N/A 151	\$1,072/\$1,072 Acute/Critical Access/Ortho/Home Health/General Surgery

Source: New Hampshire Business Review survey



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Primary Care

CONVENIENT LOCATIONS IN BEDFORD, GOFFSTOWN, HOOKSETT & MANCHESTER

NH'S LARGEST SUPPORTED RESIDENTIAL CARE FACILITIES *(RANKED BY NO. OF BEDS)*

Facility Address	Phone	Administrator	Beds
1. Harvest Hill 23 Alice Peck Day Drive Lebanon, NH 03766	603-448-7458	Kathleen Labbe	159
2. Langdon Place of Keene 136A Arch Street Keene, NH 03431	603-357-3902	Jennifer Rousseau	156
3. Ledgewood Bay Assisted Living & Memory Care 43 Ledgewood Drive Milford, NH 03055	603-672-5037	John Ratcliffe	150
4. Bentley Commons at Keene 197 Water Street Keene, NH 03431	603-352-1282	Meghan Cook	144
5. RiverWoods at Exeter/The Boulders/The Ridge 7 Riverwoods Drive Exeter, NH 03833	603-772-4700	Dennis Donovan	129
6. Langdon Place of Dover 66 Middle Road Dover, NH 03820	603-743-4110	Amanda Arjiro-Calhoun, RN	126
7. Bentley Commons at Bedford 66 Hawthorne Drive Bedford, NH 03110	603-644-2200	Patricia Schoch	120
8. Bedford Falls 5 Corporate Drive Bedford, NH 03110	603-471-2555	Robert Memmolo	114
9. Langdon Place of Exeter 17 Hampton Road Exeter, NH 03833	603-772-5251	Jean Trefethen	114
10. All American Assisted Living at Londonderry 1 Button Drive Londonderry, NH 03053	603-537-9898	Lori Dodge	112
11. Kendal at Hanover 80 Lyme Road Hanover, NH 03755	603-643-8900	Hailey Wetherbee	107
12. Langdon Place of Nashua 319 E. Dunstable Road Nashua, NH 03062	603-888-7878	Jessica Slattery	105
13. Rivermead/Village @ Rivermead 150 Rivermead Road Peterborough, NH 03458	603-924-0062	Arnelle Lassila, RN	105
14. Presidential Oaks Assisted Living 200 Pleasant Street Concord, NH 03301	603-225-6644	Patricia Prive, RN	103
15. Wentworth Senior Living 346 Pleasant Street Portsmouth, NH 03801	603-436-0169	Suzanne Rapoza	101

NH'S LARGEST SUPPORTED RESIDENTIAL CARE FACILITIES (RANKED BY NO. OF BEDS)

Facility Address	Phone	Administrator	Beds
16. The Golden Crest 29 Baldwin Street Franklin, NH 03235	603-934-6742	Tom Matzke	100
17. Benchmark Senior Living @ Nashua Crossings 674 West Hollis Street Nashua, NH 03062	603-882-2898	Brian Beausoleil	95
18. The Taylor Home 435 Union Avenue Laconia, NH 03246	603-524-5600	Michael Flaherty	93
19. The Arbors of Bedford 70 Hawthorne Drive South Bedford, NH 03110	603-647-9300	Lauriann Deely	91
20. Granite Ledges of Concord 151 Langley Parkway Concord, NH 03301	603-224-0777	Deborah Burns	90
21. The Residence at Salem Woods 6 Sally Sweet's Way Salem, NH 03079	603-890-0581	Sam Jackson	90
22. Wheelock Terrace 32 Buck Road Hanover, NH 03755	603-676-7916	Melissa Suckling	87
23. Greystone Farm at Salem 242 Main Street Salem, NH 03079	603-898-5393	Noeline Cranston	82
24. Windham Terrace 3 Church Road Windham, NH 03087	603-437-4600	Lynda Brislin	82
25. The Pines of Newmarket 9 Grant Road Newmarket, NH 03857	603-659-6000	April Bourdon	81
26. Brookdale Spruce Wood 25 Worthern Road Durham, NH 03824	603-659-1100	Diana Drew	80
27. Partridge House 777 Lafayette Road Hampton, NH 03842	603-929-3032	Christine Lago, RN	80
28. Forestview Manor Assisted Living I, II, III 153 Parade Road Meredith, NH 03253	603-279-3121	Christy Taylor	76
29. Scott-Farrar at Peterborough 11 Elm Street Peterborough, NH 03458	603-924-3691	Lara Shook	76

Source: New Hampshire Department of Health & Human Services

NEW HAMPSHIRE ALPINE SKI AREAS (RANKED BY NUMBER OF TRAILS)

Ski Area Location	Top Management Website Phone	No. of Trails No. of Lifts No. of Employees	Amenities Pub Name
1. Bretton Woods at Omni Mount Washington Resort 99 Ski Area Road Bretton Woods, NH 03575	Chris Ellms, gen. mgr. brettonwoods.com 603-278-3320	97 10 725-800	Nursery, Ski Rental, Ski School, Ski Shop, Ski Wee, Snowboarding, X-C, Indoor Climbing Wall, Night Skiing, Terrain Parks, Lucy Crawford's Kitchen Slopeside Restaurant & Pub – Latitude 44
2. Cannon Mountain Ski Area 9 Franconia Notch State Park Franconia, NH 03580	John DeVivo, gen. mgr. cannonmt.com 603-823-8800	95 11 500	Cafeteria, Nursery, Pub, Ski Rental, Ski School, Ski Wee, Snowboarding Aerial Tramway, Lafayette Place Café, The Lift, 4080' Cafe, Tossup Terrain Park
3. Attitash Mountain Resort Route 302, PO Box 308 Bartlett, NH 03812	John Lowell, pres./gen. mgr. attitash.com 1-800-223-7669	68 11 400	Cafeteria, Nursery, Pub, Ski Rental, Ski School, Ski Shop, Ski Wee Snowboarding, Mountain Coaster, Slopeside Hotel, Summer Attractions Ptarmigan's Pub, Two Peaks, 3 Terrain Parks
4. Mount Sunapee Resort 1398 Route 103, PO Box 2021 Newbury, NH 03255	Jay Gamble, v.p./gen. mgr. mountsunapee.com 603-763-3500	66 10 650	Cafeteria Nursery, Pub, Ski Rental, Ski School, Ski Shop, Ski Wee Snowboarding Learning Center, Sunapee Café, Spruce Café, Summit Café, Goosefeathers Pub
5. Loon Mountain 60 Loon Mountain Road Lincoln, NH 03262	Rick Kelley, pres./gen. mgr. loonmtn.com 603-745-8111	61 12 200	Nursery, Pub, Ski Rental, Ski School, 5 Terrain Parks Ski Shop, Ski Wee, Snowboarding, X-C, Zip line, Aerial Forest Par, Snow Tubing, Snowshoeing, Climbing Wall, Spa & Fitness Center, Summit Café
6. Ragged Mountain Resort 620 Ragged Mountain Rd. Danbury, NH 03230	Earle Chandler, gen. mgr. raggedmountainresort.com 603-768-3600	57 5 150	Cafeteria, Nursery, Ski Rental, Ski School, Ski Shop, Ski Wee Snowboarding, Outdoor Fire Pit, 6-Person Chairlift, Harvest Cafeteria, Tallulah's Pub, 3 Terrain Parks, Cardigan Cabins
7. Cranmore Mountain Resort 1 Skimobile Road, PO Box 1640 No. Conway, NH 03860	Ben Wilcox, pres./gen. mgr. cranmore.com 1-800-SUN-N-SKI	56 9 550	Nursery, Pub, Ski Rental, Ski School, Ski Shop, Ski Wee, Snowboarding Soaring Eagle Zip Line, Meister Hut, Legends Grill, Zips Pub and Grille Tubing Mtn. Adventure Park
8. Gunstock Mountain Resort 719 Cherry Valley Road, Route 11A, PO Box 1307 Gilford, NH 03249	Greg Goddard, gen. mgr. gunstock.com 603-737-4311	55 8 700	Nursery, Pub, Ski Rental, Ski School, Ski Shop, Ski Wee, Snowboarding Snowshoe, X-C, Cobble Mountain Food Court, Powder Keg Bar & Grill Panorama Pub, Pistol Pub, Mountain Coaster
9. Waterville Valley Ski Resort 1 Ski Area Road, PO Box 540 Waterville Valley, NH 03215	Tim Smith, gen. mgr. waterville.com 1-800-60-VALLEY	50 11 500	Cafeteria, Nursery, Ski Rental, Ski School, Ski Shop, Ski Wee Snowboarding, X-C, Nordic Center, Alpine Grill, T-Bars, Beaches
10. Wildcat Mountain Route 16, Pinkham Notch, PO Box 817 Jackson, NH 03846	Brian Heon, gen. mgr. skiwildcat.com 1-888-SKI-WILD	48 5 175	Cafeteria, Nursery, Pub, Ski Rental, Ski School, Ski Shop, Ski Wee Snowboarding, Snowmaking, The Wildcat Pub, Terrain Park, X-C, Spectacular Views
11. Black Mountain Black Mountain Road, PO Box B Jackson, NH 03846	John Fichera, pres./gen. mgr. blackmt.com 603-383-4490	45 5 75	Cafeteria, Nursery, Pub, Ski Rental, Ski School, Ski Shop, Snowboarding Horseback Riding May to Nov., Function Facility Year-Round, Lostbo Pub
12. Dartmouth Skiway 39 Grafton Turnpike Lyme Center, NH 03769	Doug Holler, gen. mgr. skiway.dartmouth.edu 603-795-2143	31 4 100	Cafeteria, Ski Rental, Ski School, Snowboarding, Skiway, Café
13. Whaleback Exit 16, I-89, 160 Whaleback Mountain Road Enfield, NH 03748	John Schiffman, chairman whaleback.com 603-448-5500	30 3 N/A	Cafeteria, Pub, Ski Rental, Ski School, Ski Shop, Snowboarding Whaleback Pub
14. Pats Peak Ski Area 686 Flanders Road, Route 114, PO Box 2448 Henniker, NH 03242	Kris Blomback, gen. mgr. patspeak.com 603-428-3245	28 11 N/A	Cafeteria, Nursery, Pub, Ski Rental, Ski School, Ski Shop, Ski Wee Snowboarding, Transwinds, Cafeteria, Sled Pub, 3 Terrain Parks
15. Crotched Mountain Ski & Ride 615 Francestown Road Bennington, NH 03442	Pat Terry, gen. mgr. crotchedmountain.com 603-588-3668	25 5 300	Cafeteria, Pub, Ski Rental, Ski School, Ski Shop, Snowboarding, Radical Kids Learn to Ski Program, Onset Pub, 3 Terrain Parks

Source: *Ski NH and New Hampshire Business Review survey*

LARGEST CROSS-COUNTRY SKI AREAS IN NEW HAMPSHIRE (RANKED BY TOTAL KILOMETERS)

Ski Area Location	Website Phone	Trail Pass Rates (Adults) Trail Pass Rates (Teens 13-17) Trail Pass Rates (Juniors Under 12)	Total Kilometers
1. Jackson XC 153 Main Street Jackson, NH 03846	jacksonxc.org 603-383-9355	\$21 \$8 Under 10 Free	154
2. Bretton Woods Cross Country 210 Mt. Washington Hotel Road Bretton Woods, NH 03575	brettonwoods.com 603-278-3322	\$21 \$19 \$14	100
3. Waterville Valley Adventure Town Square Waterville Valley, NH 03215	waterville.com 800-GO-VALLEY	\$20 \$18 \$16	70
4. Bear Notch Ski Touring Center Route 302 Bartlett, NH 03812	bearnotchskitouring.com 603-374-2277	\$18 16 and under Free w/paying adult	65
5. AMC Pinkham Notch Route 16 Gorham, NH 03581	outdoors.org 603-466-2721	Free Free	54
6. Gunstock Cross-Country & Snowshoe Center 719 Cherry Valley Road Gilford, NH 03249	gunstock.com 603-293-4341	\$17 \$17 \$14	50
7. Franconia Village Cross-Country Ski & Outdoor Recreation Center 1172 Easton Road Franconia, NH 03580	franconiainn.com 800-473-5299	\$12	65
8. Great Glen Trails Outdoor Center Route 16, Pinkham Notch Gorham, NH 03581	greatglentrails.com 603-466-2333	\$20 \$20 \$12	45
9. Mt. Washington Valley Ski Touring & Snowshoe Foundation 279 NH Route 16-302 Intervale, NH 03846	mwwskitouring.org 603-356-9920	\$10-15 \$7-10 Under 6 Free	45
10. Windblown Cross Country 1180 Turnpike Road, Rte. 123 & 124 New Ipswich, NH 03071	windblownxc.com 603-878-2869	\$16-18 \$12-14 Under 8 Free	40
11. Eastman Cross-Country Center 10 Clubhouse Lane Grantham, NH 03753	eastmannh.org/ski 603-863-4500	\$12 \$8	36
12. Dartmouth Cross-Country Ski Center 10 Hilton Field Road Hanover, NH 03755	skinh.com 603-643-5836	\$14	25
13. Dexter's Inn Trails by Norsk 258 Stagecoach Road Sunapee, NH 03782	dextersnh.com 800-232-5571	\$8-12 Under 5 Ski Free w/paying adult	30
14. Nordic Skier Wolfeboro XC 47 North Main Street Wolfeboro, NH 03894	wolfeboroxc.org 603-569-3151	\$12 \$10 Free	30
15. Ski Hearth Farm 392 Streeter Pond Road Sugar Hill, NH 03586	skihearthfarm.com 603-823-5560	\$19 \$15 12 and under Ski Free	25

Source: Ski New Hampshire & New Hampshire Business Review research

NH'S LARGEST CONFERENCE FACILITIES (RANKED BY TOTAL EXHIBIT SPACE)

Facility Location Owner	Top Management Website Phone	Exhibit Space (Square Feet) No. of Meeting Rooms	No. of Employees
1. The Event Center at Hampshire Hills/The Hampshire Dome 50 Emerson Road Milford, NH 03055 Rick Holder	Tom Sapienza, gen. mgr. hampshirehills.com 603-673-7123	144,000 8	200-250
2. Franklin Pierce University 40 University Drive Rindge, NH 03461	Kim Mooney, pres. franklinpierce.edu 603-899-4243	72,000 30	300
3. Radisson Hotel Manchester Downtown 700 Elm Street Manchester, NH 03101 JPA III Management Inc.	Kim Roy, gen. mgr. radisson.com/manchesternh 603-625-1000	65,000 18	240
4. University of New Hampshire, Conferences & Catering Stillings Hall, 20 Ballard Street Durham, NH 03824	Dorrie McClintock, dir. unh.edu/conferences-catering 603-862-1900	56,397 125	N/A
5. Omni Mount Washington Resort 310 Mt. Washington Hotel Road Bretton Woods, NH 03575 Omni Hotels Management Corp.	Stephanie Johnston, hotel mgr. omnihotels.com/mountwashington 603-278-1000	35,000 23	650
6. Waterville Valley Conference & Event Center 1 Ski Area Road Waterville Valley, NH 03215 WVSR, LLC	Jack Salivonchik, mgr. waterville.com 1-800-468-2553	31,744 13	101
7. Mount Sunapee Resort 1398 Route 103 Newbury, NH 03255 Tim & Diane Mueller	Jay Gamble, v.p. & gen. mgr. mountsunapee.com 603-763-3500	25,000 8	700
8. Currier Museum of Art 150 Ash Street Manchester, NH 03104	Lisa Pavlopoulos, event svcs. mgr. currier.org 603-669-6144 x110	23,690 5	125
9. McAuliffe-Shepard Discovery Center 2 Institute Drive Concord, NH 03301	Jeanne T. Gerulskis, exec. dir. starhop.com 603-271-7827	20,000 5	18
10. Saint Anselm College 100 Saint Anselm Drive Manchester, NH 03102	Ryan Earley, dir. anselm.edu 603-641-7000	17,000 5	663
11. SNHU Arena/SMG 555 Elm Street Manchester, NH 03101	Tim Bechert, gen. mgr. snhuarena.com 603-644-5000	17,000 N/A	N/A
12. Atkinson Resort & Country Club 85 Country Club Drive Atkinson, NH 03811 Christine Lewis-Morse	Christine Lewis-Morse, pres./gen. mgr. atkinsonresort.com 603-362-8700	15,159 8	110-250
13. Alpine Grove Banquet & BBQ Facility 19 South Depot Road, Route 111A Hollis, NH 03049 Alpine Grove Inc.	Alan Archambault, owner alpinegrove.com 603-882-9051	15,000 4	45
14. Days Inn 557 U.S. Route 3 Lincoln, NH 03251	Sunny & Hina Patel, gen. mgr. daysinnnh.com 603-745-8118	14,400 2	10
15. Sheraton Portsmouth Harborside Hotel 250 Market Street Portsmouth, NH 03801 Harborside Associates	Tristan Harris, gen. mgr. sheratonportsmouth.com 603-431-2300	14,200 15	125

NH'S LARGEST CONFERENCE FACILITIES (RANKED BY TOTAL EXHIBIT SPACE)

Facility Location Owner	Top Management Website Phone	Exhibit Space (Square Feet) No. of Meeting Rooms	No. of Employees
16. Attitash Grand Summit Hotel Route 302 Bartlett, NH 03812 Peak Resorts	Russell Seguin, gen. mgr. attitash.com/grandsummit.html 603-374-1900	14,000 11	100
17. The Event Center at Courtyard by Marriott Nashua 2200 Southwood Drive Nashua, NH 03063 Roedel Companies	Mark Lesser, gen. mgr. eventcenternashua.com 603-880-9100	14,000 14	120
18. Mill Falls at the Lake 312 Daniel Webster Hwy. Meredith, NH 03253 Hampshire Hospitality Holdings	Gail Batstone, innkeeper/gen. mgr. millfalls.com 603-279-7006	14,000 16	120
19. North Conway Grand Hotel 72 Common Court North Conway, NH 03860 Newport Hotel Group	Jim Tortorici, gen. mgr. northconwaygrand.com 603-356-9300	14,000 17	50
20. Town & Country Inn and Resort US Route 2 Gorham, NH 03581 Lucille Labnon	Randall Labnon, gen. mgr. townandcountryinn.com 603-466-3315	14,000 4	7,595
21. Southern New Hampshire University 2500 North River Road Manchester, NH 03106	Denise Morin, events dir. snhconferences.com/ 603-645-9612	13,110 70	N/A
22. Mount Washington Cruises 211 Lakeside Avenue Laconia, NH 03247	Captain Jim Morash, gen. mgr. cruisenh.com 603-366-5531	12,300 3	16



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NH'S LARGEST CONFERENCE FACILITIES (RANKED BY TOTAL EXHIBIT SPACE)

Facility Location Owner	Top Management Website Phone	Exhibit Space (Square Feet) No. of Meeting Rooms	No. of Employees
23. Courtyard by Marriott & Grappone Conference Center 70 Constitution Avenue Concord, NH 03301 Duprey Service Company, LLC	Pam Bissonnette, v.p. op. courtyardconcord.com 603-225-0303	12,000 10	90
24. Hanover Inn Dartmouth Two East Wheelock Street Hanover, NH 03755 Dartmouth College	Keith Wagner, gen. mgr. hanoverinn.com 603-643-4300	11,000 10	160
25. Radisson Hotel Nashua 11 Tara Boulevard Nashua, NH 03062 United Capital Corp.	Robert Seguin, gen. mgr. radisson.com 603-888-9970	10,460 18	4,575
26. Crowne Plaza Nashua 2 Somerset Parkway Nashua, NH 03063 SAM Hospitality Corp.	Tim Hogan, gen. mgr. cpnashua.com 603-886-1200	10,000 12	150
27. Pats Peak Banquet Center 686 Flanders Road Henniker, NH 03242 Wayne Patenaude	Kris Blomback, gen. mgr. patspeak.com 603-428-3245	10,000 2	N/A
28. Wentworth by the Sea Hotel & Spa - Marriott Hotel & Spa 588 Wentworth Road New Castle, NH 03854 OPRock New Castle TRS, LLC	Frank Wetenkamp, gen. mgr. wentworth.com 603-422-7322	10,000 8	150
29. SERESC Conference Center 29 Commerce Drive Bedford, NH 03110	Mark Conrad, exec. dir. serescconferencecenter.com 603-206-6800	9,855 12	100
30. Eagle Mountain House and Golf Club 179 Carter Notch Road Jackson, NH 03846 Heaton Companies	Brendan Poutre, gen. mgr. eaglemt.com 603-383-9111	7,609 6	50
31. Cabot Inn & Suites 200 Portland Street Lancaster, NH 03584	Tracy Dunnells, asst. mgr. cabotinandsuites.com 603-788-3346	7,500 2	10
32. The Falls Event Center 21 Front Street Manchester, NH 03102 Roedel Companies	N/A thefallscenternh.com 603-413-7550	7,000 5	30
33. Indian Head Resort 664 US Route 3 Lincoln, NH 03251 Naidni Inc.	Peter Spanos, gen. mgr. indianheadresort.com 603-745-8000	7,000 3	100
34. Best Western Plus Executive Court Inn & Conference Ctr./ The Yard Restaurant 13500 South Willow Street Manchester, NH 03103 Ron Doucet	Donnie Sullivan, exec. dir. executivecourttinn.com 603-627-2525	6,900 18	125
35. Brookstone Event Center 14 Route 111 Derry, NH 03038	Alex van den Broek, gen. mgr.-events brookstone-park.com 603-328-9255	6,500 3	N/A
36. Manchester Country Club 180 South River Road Bedford, NH 03110	Brian Kelley, gen. mgr. manchestercountryclub.com 603-624-4096	6,300 4	50-100
37. Ashworth by the Sea Hotel 295 Ocean Boulevard Hampton Beach, NH 03842 LCP Hampton Beach Hospitality LLC - DA Ashworth by the Sea	Norm Demers, gen. mgr. ashworthhotel.com 603-926-6762	6,000 4	100

NH'S LARGEST CONFERENCE FACILITIES (RANKED BY TOTAL EXHIBIT SPACE)

Facility Location Owner	Top Management Website Phone	Exhibit Space (Square Feet) No. of Meeting Rooms	No. of Employees
38. Hidden Hills/Four Star Catering Route 202 Rindge, NH 03461 Mark Hagemeyer	Mark Hagemeyer, gen. mgr. fourstarcatering.com 603-899-5001	5,800 2	N/A
39. Dexter's Inn, Trails & Restaurant 258 Stagecoach Road Sunapee, NH 03782 John Augustine	John Augustine, owner/gen. mgr. dextersnh.com 603-763-5571	5,500 N/A	N/A
40. Gunstock Mountain Resort 719 Cherry Valley Road, Route 11A Gilford, NH 03249 Gunstock Area Commission/Belknap County	Greg Goddard, gen. mgr. gunstock.com 603-737-4311	5,000 6	700
41. LaBelle Winery 345 Route 101 Amherst, NH 03031 Amy LaBelle	Michelle Thornton, dir. sales labellewinerynh.com 603-672-9898	5,000 2	100
42. Sky Meadow Country Club 6 Mountain Laurels Drive Nashua, NH 03062 Edward Callahan	Edward Callahan, gen. mgr. skymeadow.com 603-888-9000	5,000 4	65
43. Portsmouth Harbor Events and Conference Center 22 Portwalk Place Portsmouth, NH 03801	Ron Rockelein, v.p. op. portsmouthharborevents.com 603-422-9300	4,615 5	30
44. Fireside Inn & Suites 25 Airport Road West Lebanon, NH 03784 Lafayette Hotels	Kristina Withington, sales dir. firesideinnwestlebanon.com 603-298-5900	4,500 5	N/A

Source: New Hampshire Business Review survey




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NH'S LARGEST HOTELS & LODGING FACILITIES (RANKED BY NUMBER OF ROOMS)

Facility Location Owner	Top Management Website Phone	No. of Rooms/Units No. of Suites/Condos No. of Employees (Year-round – Seasonal)	Amenities
1. Waterville Valley Conference & Event Center 1 Ski Area Road Waterville Valley, NH 03215 WVSR, LLC	Jack Salivonchik, mgr. waterville.com 1-800-468-2553	520 200/200 101	Banquet Facilities, Conference Ctr., Function Rooms, Golf, Health Club, Indoor Pool, Jacuzzi, Lounge, Outdoor Pool, Resort, Restaurant, Sauna, Ski Area, Tennis, Nordic Skiing, Mountain Biking, Scenic Chairlift Rides
2. Omni Mount Washington Resort 310 Mt. Washington Hotel Road Bretton Woods, NH 03575 Omni Hotels Management Corp.	Stephanie Johnston, hotel mgr. omnihotels.com/mountwashington 603-278-1000	365 25/65 650	Banquet Facilities, Conference Ctr., Function Rooms, Golf, Health Club, Horseback Riding, Indoor Pool, Jacuzzi, Lounge, Motel, Outdoor Pool, Resort, Restaurant, Sauna, Ski Area, Tennis, Spa, Canopy Tour, Hiking, Biking, Fishing, ATV Tours, Scenic Lift Rides
3. Attitash Mountain Village Resort 1 River Run Drive Bartlett, NH 03812 Attitash Mountain Service Co., Inc.	Dick Schwalbenberg, coo attitashmtvillage.com 603-374-6500	350 100/130 50	Conference Ctr., Health Club, Indoor Pool, Jacuzzi, Lounge, Outdoor Pool, Resort, Restaurant, Sauna, Ski Area, Tennis
4. Radisson Hotel Nashua 11 Tara Boulevard Nashua, NH 03062 United Capital Corp.	Robert Seguin, gen. mgr. radisson.com 603-888-9970	336 4/0 45-75	Banquet Facilities, Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Outdoor Pool, Restaurant, Sauna, Business Center, Market, Room Service, Local Shuttle Mon-Fri
5. Radisson Hotel Manchester Downtown 700 Elm Street Manchester, NH 03101 JPA III Management Inc.	Kim Roy, gen. mgr. radisson.com/manchesternh 603-625-1000	248 6 240	Airport Transportation, Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Restaurant, Sauna, Business Center, Gift Shop
6. The Event Center at Courtyard by Marriott Nashua 2200 Southwood Drive Nashua, NH 03063 Roedel Companies	Mark Lesser, gen. mgr. eventcenternashua.com 603-880-9100	245 5/0 120	Function Rooms, Indoor Pool, Jacuzzi, Lounge, Restaurant
7. Mountain Club on Loon Resort & Spa 90 Loon Mountain Road Lincoln, NH 03251 Homeowners Association	Jeff O. McIver, gen. mgr. mtclub.com 603-745-2244	234 117 50-125	Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Outdoor Pool, Resort, Restaurant, Sauna, Ski Area
8. Crowne Plaza Nashua 2 Somerset Parkway Nashua, NH 03063 SAM Hospitality Corp.	Tim Hogan, gen. mgr. cpnashua.com 603-886-1200	230 20 150	Airport Transportation, Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Restaurant, Sauna
9. Sheraton Portsmouth Harborside Hotel 250 Market Street Portsmouth, NH 03801 Harborside Associates	Tristan Harris, gen. mgr. sheratonportsmouth.com 603-431-2300	201 8 125	Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Indoor Pool, Restaurant, Sauna, Spa Services, Dog Friendly
10. North Conway Grand Hotel 72 Common Court North Conway, NH 03860 Newport Hotel Group	Jim Tortorici, gen mgr. northconwaygrand.com 603-356-9300	200 32/0 50	Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Outdoor Pool, Restaurant, Sauna, Tennis
11. Holiday Inn & Suites - Nashua 9 Northeastern Boulevard Nashua, NH 03062 Ocean Properties Ltd.	Antonio Coelho, gen. mgr. holidayinn.com/nashuanh 603-888-1551	198 24/0 70	Banquet Facilities, Function Rooms, Outdoor Pool, Restaurant
12. Mill Falls at the Lake 312 Daniel Webster Hwy. Meredith, NH 03253 Hampshire Hospitality Holdings	Gail Batstone, innkeeper/gen. mgr. millfalls.com 603-279-7006	172 120 N/A	Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Outdoor Pool, Resort, Restaurant
13. BEST WESTERN PLUS Portsmouth Hotel & Suites 580 US Highway 1 Bypass North Portsmouth, NH 03801 Jamsan Hotel Management Inc.	Dana Mills, dir. sales wynwoodportsmouth.com 603-436-7600	169 32/0 75-125	Banquet Facilities, Function Rooms, Indoor Pool, Lounge, Outdoor Pool, Restaurant

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NH'S LARGEST HOTELS & LODGING FACILITIES (RANKED BY NUMBER OF ROOMS)

Facility Location Owner	Top Management Website Phone	No. of Rooms/Units No. of Suites/Condos No. of Employees (Year-Round/Seasonal)	Amenities
14. Wentworth by the Sea Hotel & Spa - Marriott Hotel & Spa 588 Wentworth Road New Castle, NH 03854 OPRock New Castle TRS, LLC	Frank Wetenkamp, gen. mgr. wentworth.com 603-422-7322	161 31/0 150	Banquet Facilities, Function Rooms, Golf, Health Club, Indoor Pool, Jacuzzi, Outdoor Pool, Resort, Restaurant, Sauna, Spa
15. Town & Country Inn and Resort US Route 2 Gorham, NH 03581 Lucille Labnon	Randall Labnon, gen. mgr. townandcountryinn.com 603-466-3315	160 4/0 75-95	Banquet Facilities, Conference Ctr., Function Rooms, Golf, Health Club, Indoor Pool, Jacuzzi, Lounge, Resort, Restaurant, Sauna
16. Eastern Slope Inn Resort 2760 White Mtn. Highway, Box 359 North Conway, NH 03860 Attitash Mountain Svc. Co.	Megan Scheid, gen. mgr. easternslopeinn.com 603-356-6321	150 89/25 100	Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Resort, Restaurant, Tennis
17. Hampton Inn by Hilton Concord/Bow 515 South Street Bow, NH 03304	Michael Scavotto, reg. mgr. concordbow.hamptoninn.com 603-224-5322	145 N/A 30	Free Wi-Fi, HDTV, Fitness Room, Indoor Pool, Business Center, Free Hot Breakfast
18. Mountain View Grand Resort & Spa 101 Mountain View Road Whitefield, NH 03598	Chris Diego, mgn. dir. mountainviewgrand.com 603-837-0024	144 13/0 N/A	Banquet Facilities, Conference Ctr., Function Rooms, Golf, Health Club, Indoor Pool, Jacuzzi, Lounge, Outdoor Pool, Resort, Restaurant, Sauna, Tennis
19. Attitash Grand Summit Hotel Route 302 Bartlett, NH 03812 Peak Resorts	Russell Seguin, gen. mgr. attitash.com/grandsummit.html 603-374-1900	143 38/9 100	Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Horseback Riding, Jacuzzi, Lounge, Outdoor Pool, Resort, Restaurant, Sauna, Tennis, Movie Theater, Game Room, Spa
20. Golden Eagle Lodge 28 Packard's Road Waterville Valley, NH 03215	Phillip Boyven, pres. goldeneaglelodge.com 888-703-2453	139 85 N/A	Conference Ctr., Function Rooms, Golf, Health Club, Indoor Pool, Resort, Sauna, Ski Area, Tennis
21. Best Western Plus Executive Court Inn & Conference Ctr./The Yard Restaurant 13500 South Willow Street Manchester, NH 03103 Ron Doucet	Donnie Sullivan, exec. dir. executivecourttinn.com 603-627-2525	134 12/0 125	Airport Transportation, Banquet Facilities, Conference Ctr., Function Rooms, Indoor Pool, Jacuzzi, Restaurant, Smoke-free Hotel
22. InnSeason Resorts Pollard Brook 33 Brookline Road Lincoln, NH 03251 Inn Season Management Inc.	Joel Bourassa, gen. mgr innseason.com 603-745-9900	133 133 28	Health Club, Indoor Pool, Jacuzzi, Outdoor Pool, Tennis
23. Hilton Garden Inn Portsmouth Downtown 100 High Street Portsmouth, NH 03801 Colwen Management/Hilton Garden Inn	Ron Rockelein, v.p. op. hgiportsmouth.com 603-431-1499	131 4/20 N/A	Banquet Facilities, Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Restaurant, Complimentary Wi-Fi, 24-Hr. Business Ctr., Laundry Facilities, Valet Parking (fee)
24. Best Western PLUS Keene Hotel 401 Winchester Street Keene, NH 03431 Vidhi Hospitality, LLC	Mayur Patel, gen. mgr. bestwesternpluskeene.com 603-357-3038	128 4/0 75-125	Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Indoor Pool, Lounge, Restaurant
25. Courtyard Manchester-Boston Regional Airport 700 Huse Road Manchester, NH 03103	Troy Bergeron, gen. mgr. marriott.com/mhtcy 603-641-4900	128 11/0 40	Airport Transportation, Function Rooms, Health Club, Indoor Pool, Jacuzzi, Restaurant
26. Fireside Inn & Suites 25 Airport Road West Lebanon, NH 03784 Lafayette Hotels	Kristina Withington, sales dir. firesideinnwestlebanon.com 603-298-5900	126 4/0 N/A	Airport Transportation, Banquet Facilities, Function Rooms, Indoor Pool

NH'S LARGEST HOTELS & LODGING FACILITIES (RANKED BY NUMBER OF ROOMS)

Facility Location Owner	Top Management Website Phone	No. of Rooms/Units No. of Suites/Condos No. of Employees (Year-Round/Seasonal)	Amenities
27. Hilton Garden Inn Manchester Downtown 101 South Commercial Street Manchester, NH 03101	Brenda Edwards, gen. mgr. N/A 603-669-2222	125 9 N/A	Airport Transportation, Health Club, Indoor Pool, Lounge, Restaurant, Internet
28. Courtyard by Marriott-Hanover/Lebanon 10 Morgan Drive Lebanon, NH 03766	Kim Levlocke, dir. of sales courtyard-hanoverlebanon.com 603-643-5600	124 2 45	Airport Transportation, Banquet Facilities, Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Restaurant
29. Homewood Suites by Hilton Manchester/Airport 1000 Perimeter Road Manchester, NH 03103	James Prentiss, gen. mgr. homewoodsuites3.hilton.com 603-668-2200	124 124 N/A	Airport Transportation, Function Rooms, Health Club, Indoor Pool
30. Holiday Inn Concord Downtown 172 North Main Street Concord, NH 03301 Tsunis Holding	Rich Kelly, gen. mgr. ihg.com/holidayinn/concordnh 603-224-9534	122 1/0 55	Banquet Facilities, Function Rooms, Health Club, Indoor Pool, Jacuzzi, Lounge, Restaurant
31. Quality Inn Portsmouth 1190 Lafayette Road (Route One) Portsmouth, NH 03801 Kevin MacLeod	Craig Lawry, gen. mgr. qualityinnportsmouth.com 603-433-3338	121 N/A N/A	Function Rooms
32. La Quinta Inn & Suites 21 Front Street Manchester, NH 03102	Linda Grugnale, gen. mgr. lq.com 603-669-5400	118 1 17	Airport Transportation, Health Club, Lounge, Outdoor Pool, Restaurant, Complimentary Breakfast, Internet
33. Residence Inn by Marriott - Nashua 25 Trafalgar Square Nashua, NH 03063	Jennifer Brooks, gen. mgr. marriott.com/mhtr 603-882-8300	118 118 30	Conference Ctr., Function Rooms, Health Club, Indoor Pool, All-suite Hotel, Fitness Room, Meeting Room, Full Kitchen Every Suite, Complimentary Daily Full Breakfast Buffet



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NH'S LARGEST HOTELS & LODGING FACILITIES (RANKED BY NUMBER OF ROOMS)

Facility Location Owner	Top Management Website Phone	No. of Rooms/Units No. of Suites/Condos No. of Employees (Year-Round/Seasonal)	Amenities
34. Homewood Suites by Hilton Portsmouth 100 Portsmouth Boulevard Portsmouth, NH 03801 Island Hospitality	Joshua Smith, gen. mgr. portsmouth.homewoodsuites.com 603-427-5400	116 34 N/A	Conference Ctr., Health Club, Indoor Pool, Free Wi-Fi, Complimentary Breakfast, Barbecue Grills, Evening Social Monday through Thursday, Complimentary Shuttle Service, On-Site Convenience Store
35. Quality Inn Manchester Airport 55 John E. Devine Drive Manchester, NH 03103 Jamsan Hotel Management Inc.	Amar Patel, gen. mgr. choicehotels.com/nh054 603-668-6110	113 4/0 45	Airport Transportation, Banquet Facilities, Function Rooms, Indoor Pool, Lounge, Restaurant
36. Hampton Inn & Suites Exeter 59 Portsmouth Avenue Exeter, NH 03833 Island Hospitality	Abraham Rivas, gen. mgr. exetersuites.hamptoninn.com 603-658-5555	111 36 25	Function Rooms, Indoor Pool, Jacuzzi, Fitness Center, Business Center, Patio, Complimentary Full Hot Breakfast Buffet, Shuttle, Dog Friendly
37. Econo Lodge 75 West Hancock Street Manchester, NH 03102 ARJ SAI Mgmt., LLC	Darcy Variava, gen. mgr. choicehotels.com 603-624-0111	108 0 15	Guest Laundry Facility Available
38. Hanover Inn Dartmouth Two East Wheelock Street Hanover, NH 03755 Dartmouth College	Keith Wagner, gen. mgr. hanoverinn.com 603-643-4300	108 21/0 160	Banquet Facilities, Conference Ctr., Function Rooms, Health Club, Indoor Pool, Lounge, Restaurant, Ski Area, Tennis, Hopkins Center for the Arts, Spa Services, Valet Parking
39. Residence Inn by Marriott North Conway 1801 White Mountain Highway North Conway, NH 03860	Joanne Hastings, dir. sales northconwayresidenceinn.com 603-356-3024	108 All Suites 26	Function Rooms, Golf, Health Club, Indoor Pool, Jacuzzi, Ski Area, Putting Green, Sports Court, Fire Pit
40. Black Bear Lodge PO Box 357 Waterville Valley, NH 03215 Black Bear Condominium Association LLC	Kim M. Bryan, gen. mgr. blackbearlodgenh.com 603-236-4501	107 0 20	Banquet Facilities, Conference Ctr., Function Rooms, Golf, Health Club, Indoor Pool, Jacuzzi, Outdoor Pool, Resort, Sauna, Ski Area, Tennis, Free Wi-Fi, Complimentary AM Coffee, Wednesday Night Summer Barbeques
41. Ashworth by the Sea Hotel 295 Ocean Boulevard Hampton Beach, NH 03842 LCP Hampton Beach Hospitality LLC - DA	Norm Demers, gen. mgr. ashworthhotel.com 603-926-6762	106 6/0 100	Indoor Pool, Lounge, Restaurant
42. Fairfield Inn Manchester-Boston Regional Airport 860 South Porter Street Manchester, NH 03103	Fiona Blauvelt, gen. mgr. fairfieldinn.com 603-625-2020	102 N/A N/A	Airport Transportation, Outdoor Pool, Complimentary Breakfast, Internet
43. Fairfield Inn Portsmouth Seacoast 650 Borthwick Avenue Portsmouth, NH 03801	Lori Kurtz, gen. mgr. marriott.com/psmfi 603-436-6363	102 1 26	Health Club, Outdoor Pool, Guest Laundry
44. Hampton Inn - Nashua 407 Amherst Street Nashua, NH 03063	Kelly Klopp, dir. sales nashua.hamptoninn.com 603-883-5333	102 1/0 25	Function Rooms, Health Club, Indoor Pool, Jacuzzi, Complimentary Hot Breakfast Buffet
45. Comfort Inn Concord 71 Hall Street Concord, NH 03301 Steve Duprey	Joyce McCabe, gen. mgr. comfortinnconcord.com 603-226-4100	100 4/0 25	Banquet Facilities, Health Club, Indoor Pool, Jacuzzi, Sauna, Meeting space

Source: New Hampshire Business Review survey

NH'S TWO-YEAR COLLEGES (RANKED BY *TOTAL ENROLLMENT)

College	President Website Phone	Enrollment	**Tuition Resident	**Tuition Non-Resident
1. NHTI - Concord's Community College 31 College Drive Concord, NH 03301	Susan Dunton nhti.edu 603-271-6484	4,349	\$7,104	\$15,264
2. Manchester Community College 1066 Front Street Manchester, NH 03102	Susan Huard mccnh.edu 603-206-8000	2,968	\$6,880	\$15,040
3. Great Bay Community College 320 Corporate Drive Portsmouth, NH 03801	Will Arvelo greatbay.edu 603-427-7600	2,273	\$7,104	\$15,264
4. Nashua Community College 505 Amherst Street Nashua, NH 03063	Lucille Jordan nashuacc.edu 603-578-8900	2,056	\$6,912	\$15,072
5. Lakes Region Community College 379 Belmont Road Laconia, NH 03246	Scott Kalicki lrcc.edu 603-524-3207	1,170	\$6,642	\$14,802
6. White Mountains Community College 2020 Riverside Road Berlin, NH 03570	Matthew Wood wmcc.edu 603-752-1113	1,001	\$7,344	\$15,504
7. River Valley Community College One College Place Claremont, NH 03743	Alicia B. Harvey-Smith rivervalley.edu 603-542-7744	954	\$6,855	\$15,015
8. St. Joseph School of Nursing 5 Woodward Avenue Nashua, NH 03060	Vickie Fieler, Dean sjhacademiccenter.org 603-594-2567	123	\$17,272	\$17,272

Source: NHBR survey and the National Center for Education Statistics (*Total Enrollment - Fall 2016) List includes institutions reporting IPEds data throughout N.H. **Published tuition rates and required fees.



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NH'S SENIOR COLLEGES & GRADUATE SCHOOLS (RANKED BY *TOTAL ENROLLMENT)

School Location	President Website Phone	Total Enrollment Total Undergraduate Total Graduate	Tuition-Resident Tuition-Non Res.
1. Southern New Hampshire University 2500 North River Road Manchester, NH 03106	Paul J. LeBlanc snhu.edu 1-800-668-1249	43,274 29,353 13,921	\$30,386 \$30,386
2. University of New Hampshire 105 Main Street Durham, NH 03824	Mark Huddleston unh.edu 603-862-1234	15,117 12,831 2,286	\$16,986 \$30,256
3. Dartmouth College 6004 Parkhurst Hall 204 Hanover, NH 03755	Philip Hanlon dartmouth.edu 603-646-1110	6,298 4,289 2,009	\$49,506 \$49,506
4. Keene State College 229 Main Street Keene, NH 03435	Dr. Anne E. Huot keene.edu 603-352-2842	4,957 4,836 121	\$13,228 \$21,208
5. Plymouth State University 17 High Street Plymouth, NH 03264	Dr. Donald Bix plymouth.edu 603-535-5000	4,855 3,756 1,099	\$12,677 \$20,587
6. New England College 98 Bridge Street Henniker, NH 03242	Dr. Michele D. Perkins nec.edu 603-428-2000	2,399 1,700 699	\$39,606 \$39,606
7. Franklin Pierce University 40 University Drive Rindge, NH 03461	Dr. Kim Mooney franklinperce.edu 603-899-4000	2,275 1,733 542	\$33,320 \$33,320
8. Rivier University 420 South Main Street Nashua, NH 03060	Sr. Paula Marie Buley rivier.edu 603-888-1311	2,349 1,526 823	\$29,700 \$29,700
9. Saint Anselm College 100 Saint Anselm's Drive Manchester, NH 03102	Steven R. DiSalvo, Ph.D. anselm.edu 603-641-7000	1,968 1,968 N/A	\$37,904 \$37,904
10. Granite State College 25 Hall Street Concord, NH 03301	Mark Rubinstein granite.edu 855-472-4255	2,209 1,868 341	\$7,257 \$8,025
11. Colby-Sawyer College 541 Main Street New London, NH 03257	Susan Stuebner colby-sawyer.edu 603-526-3000	1,369 1,369 N/A	\$38,860 \$38,860
12. University of New Hampshire-Manchester 88 Commercial Street Manchester, NH 03301	Mike Decelle, dean manchester.unh.edu 603-641-4101	850 775 75	\$14,143 \$27,413

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NH'S SENIOR COLLEGES & GRADUATE SCHOOLS (RANKED BY *TOTAL ENROLLMENT)

School Location	President Website Phone	Total Enrollment Total Undergraduate Total Graduate	Tuition-Resident Tuition-Non Res.
13. Antioch University of New England 40 Avon Street Keene, NH 03431	Melinda Treadwell, provost antiochne.edu 800-553-8920	705 N/A 705	\$22,650 \$22,650
14. New Hampshire Institute of Art 148 Concord Street Manchester, NH 03104	Kent Devereaux nhia.edu 866-241-4918	508 445 63	\$24,690 \$24,690
15. University of New Hampshire School of Law 2 White Street Concord, NH 03301	Jordan Budd, interim dean law.unh.edu 603-228-1541	271 N/A 271	\$37,383 \$41,383
16. The Thomas More College of Liberal Arts 6 Manchester Street Merrimack, NH 03054	William E. Fahey, Ph.D. thomasmorecollege.edu 603-880-8308	93 9 N/A	\$20,400 \$20,400

Source: National Center for Educational Statistics & NHBR survey (*Total Enrollment - Fall 2014)

Daniel Webster College's students and faculty were acquired by SMHU after a "teach-out" agreement in 2016.

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NEW HAMPSHIRE WINERIES (LISTED ALPHABETICALLY)

Name Address	Phone Website	Owner(s) Email	Year Established Some Varietals Produced
Appolo Vineyards 49 Lawrence Road Derry, NH 03038	603-421-6052 appolovineyards.com	Mike Appolo N/A	2006 Red & White Table Wines, Rosé
Candia Vineyards 702 High Street Candia, NH 03034	603-867-9751 candiavineyards.com	Bob Dabrowski bob@candiavineyards.com	1999 Frontenac, Noiret, Diamond, La Crescent, La Crosse, Chardonnay, Riesling, Classic Cab, Dessert Wines
Coffin Cellars 1224 Battle Street Webster, NH 03303	603-731-4563 coffincellarswinery.wix.com	Peter, Jamie & Tim Austin coffincellarswinery@gmail.com	2009 Apple, Blackberry, Black Currant, Blueberry, Cherry, Cranberry-Pomegranate, Elderberry, Jalapeno, Kiwi Berry, Lime, Peach, Raspberry
Copper Beech Winery 146 Londonderry Turnpike Hooksett, NH 03106	603-400-2595 copperbeechwinery.com	Lin L'Heureux info@copperbeechwinery.com	2014 Blackberry, Cranberry, Crabapple, Apple, Peach, Strawberry, Blueberry
Crooked Tree Cider 35 Stickney Road Whitefield, NH 03598	603-837-9174 N/A	N/A rlmaykut@ncia.net	N/A Hard Apple Cider
Flag Hill Winery & Distillery 297 North River Road Lee, NH 03861	603-659-2949 flaghill.com	Brian Ferguson wine-info@flaghill.com	1990 Maréchal Foch, De Chaunac, La Crescent, Cayug, Vignoles, Niagara
Fulchino Vineyard 187 Pine Hill Road Hollis, NH 03049	603-886-0479 fulchinovineyard.com	Al & Susan Fulchino fulchinovineyard@charter.net	2007 Barbera, Cabernet Sauvignon, Grenache, Sangiovese, Zinfandel
Gilmanton Winery & Restaurant 528 Meadow Pond Road Gilmanton, NH 03237	603-267-8251 gilmantonwinery.com	Marshall & Sunny Bishop gilmantonwinery@live.com	2006 Seyval Blanc, Concord
Haunting Whisper Vineyards 77 Oak Ridge Road, Route 4 Danbury, NH 03230	603-768-5506 hauntingwhisper.com	Eric & Erin Wiswall ewiswall@hauntingwhisper.net	2005 Cayuga, Edelweiss, Frontenac Gris, Seyval, Traminette, Vignoles, Carmenera, DeChaunac, Frontenac, Malbec, Marechal Foch, Rougeon, Blackberry, Cranberry, Blueberry
Hermit Woods Winery 72 Main Street Meredith, NH 03253	603-253-7968 hermitwoods.com	Bob Manley, Ken Hardcastle & Chuck Lawrence bob@hermitwoods.com	2011 Apple, Crabapple, Blueberry, Mead, Kiwi, Peach, Pear, Tomato, Blackberry, Elderberry, Traditional Grape Wine
IncrediBrew/Grape Time Winery 112 Daniel Webster Highway Nashua, NH 03060	603-891-2477 grapetimewinery.com	Dave Williams dave@incredibrew.com	2004 Chardonnay, California Cabernet/Shiraz, Merlot, Pinot Grigio, Chianti, Amarone, Shiraz, Sauvignon Blanc, Zinfandel, Grüner Veltliner, Malbec
Jewell Towne Vineyards 183 Whitehall Road South Hampton, NH 03827	603-394-0600 jewelltownevineyards.com	Peter & Brenda Oldak info@jewelltownevineyards.com	1994 Seyval, Cayuga White, Chardonnay, Maréchal Foch, Leon Millot, Cabernet Sauvignon, Zinfandel, Vidal Icewine

NEW HAMPSHIRE WINERIES (LISTED ALPHABETICALLY)

Name Address	Phone Website	Owner(s) Email	Year Established Some Varietals Produced
LaBelle Winery 345 Rte. 101 Amherst, NH 03031	603-672-9898 labellewinerynh.com	Amy LaBelle amy@labellewinerynh.com	2005 Petite Amie, Chancellor, Cayuga, Noiret, Seyval Blanc
Moonlight Meadery 23 Londonderry Road, Unit 17 Londonderry, NH 03053	603-216-2162 moonlightmeadery.com	Michael Fairbrother info@moonlightmeadery.com	1995 Traditional, Fruit and Spiced Meads
N & S Country Wines 51 Lund Lane Warren, NH 03279	603-764-5591 nandscountrywines.com	Nancy Shattuck and Sonny Rousseau icedragons@roadrunner.com	2010 Blueberry, Strawberry, Rhubarb, Apple, Pumpkin, House Wine, Blackberry, Plum, Pear, Peach, Cherry, Raspberry, Cranberry, Hard Apple Cider
Newfound Lake Vineyards 567 West Shore Road Bristol, NH 03222	603-455-0182 newfoundlakevineyards.com	Heidi von Gotz Cogean heidi@newfoundlakevineyards.com	2013 Carménère, Sauvignon Blanc, Rhubarb Blush, Cabernet, Pinot Grigio, Blueberry
Poocham Hill Winery 226 Poocham Road Westmoreland, NH 03467	603-399-4496 poochamwinery.com	Steve Robbins poochamwinery@gmail.com	1998 Frontenac, St. Croix, Marechal Foch, Marquette, Noriet/ Frontenac
Poverty Lane Orchards & Farnum Hill Ciders 98 Poverty Lane Lebanon, NH 03766	603-448-1511 povertylaneorchards.com	Stephen M. Wood, Louisa D. Spencer info@farnumhillciders.com	1980s Traditional Vintage Ciders from Cider Apples
Sap House Meadery LLC 6 Folsom Road Center Ossipee, NH 03814	603-539-1672 saphousemeadery.com	Ash Fischbein & Matt Trahan info@saphousemeadery.com	2010 Sugar Maple Mead, Blueberry Maple Mead, Vanilla Bean Mead, Kombucha
Seven Birches Winery 22 South Mountain Drive Lincoln, NH 03251	745-7550 sevenbirches.com	Sheila Fabrizio N/A	2010 Apple, Blueberry, Spiced Pumpkin Wine, Malbec, Syrah, Merlot, Cabernet, Chardonnay, Viognier, Pinot Gris, Riesling
Sweet Baby Vineyard 260 Stage Road Hampstead, NH 03841	603-347-1738 sweetbabyvineyard.com	Lewis & Stacey Eaton info@sweetbabyvineyard.com	2008 Strawberry, Blueberry, Raspberry, White Peach, Apple, Kensington Red, Kensington White, Niagara, Maréchal Foch, Callum's Red
Walpole Mountain View Winery 114 Barnett Hill Road Walpole, NH 03608	603-756-3948 bhvineyard.com	Virginia Carter vineyard@sover.net	2006 LaCrosse, LaCrescent, Blush, Frontenac Gris, Marquette, Sabrevois
Zorvino Vineyards 226 Main Street Sandown, NH 03873	603-887-8463 zorvino.com	Jim & Cheryl Zanello info@zorvino.com	2001 Cabernet Sauvignon, Malbec, Merlot, Pinot Noir, Zinfandel, Sangiovese, Chardonnay, Moscato, Pinot Grigio, Riesling, Sauvignon Blanc, Fruit Wines

Source: New Hampshire Business Review Research

NEW HAMPSHIRE BREWERIES (LISTED ALPHABETICALLY)

Name Location	Phone Website	Owner(s) Email	Year Established Some Styles Produced
603 Brewery 12 Liberty Drive, Londonderry, NH 03053	630-7745 603brewery.com	Dan Leonard and Tasmin & Geoff Hewes info@603brewery.org	2012 Amber Ale, White IPA, Rye Pale Ale, Red IPA, IPA, Seasonal Beers
7th Settlement 47 Washington Street, Dover, NH 03820	373-1001 7thsettlement.com	David Boynton dave@7thsettlement.com	2013 American Oatmeal Stout, American Stout, Kolsch-style Beer, Seasonal Beers
Able Ebenezer Brewing 31 Columbia Circle, Merrimack, NH 03054	844-223-2253 ableebenezer.com	Mike Frizzelle & Carl Soderberg info@ableebenezer.com	2014 American Red Ale, Smoked IPA, IPA, American Amber Ale, Seasonal Beers
Agner & Wolf Brewery Corporation 4 Bud Way, Vantage Point 3, Unit 16-18, Nashua, NH 03063	617-319-9957 agnerwolfbeer.com	Erwin & Nataly Agner info@agnerwolfbeer.com	2012 Hefewizen, Altbier, Märzen and Schwarzbier
Anheuser-Busch 221 Daniel Webster Highway, Merrimack, NH 03054	595-1202 anheuser-busch.com	Anheuser-Busch InBev N/A	1970 Budweiser, Natural Light, Busch, Michelob, Specialty Beers
Ashuelot Brewing Co. 101 Old Country Road, Richmond, NH 03470	N/A facebook.com/ ashuelotbrewing/	Bryce Daugherty ashuelotbrew@gmail.com	2014 American Styles
Beara Irish Brewing Co. 2800 Lafayette Road, Portsmouth, NH 03079	857-342-3772 bearairishbrew.com	Michael & Louise Potorti michael@bearairishbrew.com	2014 Red IPA, Stout, NH Maple Wheat, Strong Ale, Mosaic Red, Seasonal Beers
Belgian Mare 207 Gilsum Mine Road, East Alstead, NH 03602	504-5370 belgianmarebrewery.com	Tim Roettiger grizzlygator@hotmail.com	2009 Hemlock Stout, Pale Ale, Black Ale, Seasonal Beers
Big Water Brewery 24 Rosie Road, Salisbury, NH 03268	648-6068 bigwaterbrewery.net	Ben Jones bigwaterbrewery@yahoo.com	2015 Sours, Belgian Styles, Lambics
Border Brew Supply 10 Lawrence Road, Salem, NH 03079	216-9134 borderbrewsupply.com	Joe and Regina Ruotolo N/A	2013 Oak Stout, Brown Ale, IPA, Blonde Ale, Pale Ale, Amber Ale
Brewers of Nye Hill Farm 250 Middletown Road, Roxbury, NH 03431	N/A nyehillbrewers.com	Anthony & Deb Kline nyehillbrewers@gmail.com	2015 American Pale Ale, Porter, Seasonal Styles
Candia Road Brewing Co. 840 Candia Road, Manchester, NH 03109	935-8123 candiaroad.com	Thomas Neal brewery.info@candiaroad.com	2012 Pale Ale, IPA, Nut Brown Ale, Stout, Wheat, Double IPA, Seasonal Beers
Canterbury AleWorks 305 Baptist Hill Road, Canterbury, NH 03224	491-4539 canterburyaleworks.com	Scott Allman canterburyaleworks@gmail.com	2012 IPA, Pale Ale, Brown Ale, Hefe Weizen, Kolsch, ESB, Alt Bier
Deciduous Brewing Company 12 Weaver Court, Newmarket, NH 03857	292-5809 facebook.com/deciduousbrew	David Sakolsky dsakolsky@deciduousbrewing.com	2015 American Pale Ale, Porter, Berlinerweisse, IPA, Special/Seasonal Beers
Earth Eagle Brewings 165 High Street, Portsmouth, NH 03801	817-2773 eartheaglebrewery.com	Alex McDonald & Butch Heilshorn alex@aghomebrewsupply.com	2012 Pale Ale, IPA Grandee, Porter, Gruit, English Strong Ale, Forest Gruit
Elm City Restaurant & Brewing Company 222 West Street, Keene, NH 03431	355-3335 elmcitybrewing.com	Deborah Rivest deb@elmcitybrewing.com	1994 Kolsch, Wheat, Pale Ale, IPA, Poter, Stout
Flying Goose Brew Pub and Grille 40 Andover Road, New London, NH 03257	526-6899 flyinggoose.com	Tom Mills brewpub@flyinggoose.com	1996 Pilsner, Golden Ale, Wheat, Pale Ale, Honey Ale, IPA, Brown Ale, Black IPA, Oatmeal Stout
From the Barrel Brewing Co. 15 Londonderry Road, #9, Londonderry, NH 03053	328-1896 drinkftb.com	Gary Anderson beer@drinkftb.com	2014 Russian Imperial Stout, IPA, Pale Ale, Pilsner, Special/Seasonal Beers
Four Pines Brewing Company 845 Lafayette Road, #6, Hampton, NH 03842	601-6311 facebook.com/ fourpinesbrewing/	Shane Pine shanepine@thecommunityoven.com	2016 Pale Ale, Amber Ale, Seasonal Styles
Garrison City Beerworks 455 Central Avenue, Dover, NH 03820	343-4231 garrisonbeerworks.com	Gabe Rogers & Mike Nadeau info@garrisoncitybeerworks.com	2014 Pale Ale, Porter, Belgian Ale, Wild Ale
Great North Aleworks 1050 Holt Avenue #14, Manchester, NH 03109	858-5789 greatnorthaleworks.com	Rob & Lisa North brian@greatnorthaleworks.com	2015 Rauchbier, Vanilla Porter, IPA, Seasonal Beer
Great Rhythm Brewing Company 105 Bartlett Street, Portsmouth, NH 03801	436-9640 greatrhythmbrewing.com	Scott & Kristen Thornton info@greatrhythmbrewing.com	2013 Pale Ale, American IPA, American Stout, American Red Ale, Hoppy Beers
Henniker Brewing Co. 129 Centerville Road, Henniker, NH 03242	428-3579 hennikerbrewing.com	Dave Currier dcurrier@hennikerbrewing.com	2013 Porter, Amber Ale, Wheat Ale, IPA

NEW HAMPSHIRE BREWERIES (LISTED ALPHABETICALLY)

Name Location	Phone Website	Owner(s) Email	Year Established Some Styles Produced
Hobbs Tavern & Brewing Company 2415 White Mountain Hwy., West Ossipee, NH 03890	539-2000 hobbstavern.com	Ash Fischbein, Nate Deyesso, Rob Finneron ash@hobbstavern.com	2014 IPA, Pilsner, Stout, Cream Ale, Brown Ale, Seasonal/Special Beers
IncrediBREW 112 Daniel Webster Hwy S., Nashua, NH 03060	891-2477 incredibrew.com	Dave & Nancy Williams help@incredibrew.com	1995 Stout, Belgian Ale, Pale Ale, Brown Ale, Red Ale
Kelsen Brewing Co. 80 North High Street, Derry, NH 03038	965-3708 kelsenbrewing.com	Paul Kelley and Erik Olsen N/A	2014 IPA, Brown Ale, Porter, Imperial IPA, Seasonal/Special Beers
Liar's Bench Beer Co. 459 Islington Street #4, Portsmouth, NH 03801	N/A liarsbenchbeer.com/	Dagan Migirditch & Dane Nielsen liarsbenchbeer@gmail.com	2016 IPA, American Pale Ale, German Styles, English Styles, Saisons
Litherman's Limited Brewery 126B Hall Street, Concord, NH 03301	818-9102 lithermansbeer.com	Michael Hauptly-Pierce info@lithermans.beer	2016 Cream Ale, Imperial Ale, IPA, Red Ale, Seasonal Styles
Lone Wolfe Brewing Co. 9 Mill Street, Unit C1, Wolfeboro, NH 03894	393-3171 facebook.com/ LoneWolfeBrewing	Graham Combes N/A	2014 IPA, Farmhouse Ale, Stout, Brown Ale, Seasonal/Special Beers
Martha's Exchange Restaurant and Brewing Co. 185 Main Street, Nashua, NH 03060	883-8781 marthas-exchange.com	Bill & Chris Fokas marthasinfo@gmail.com	1993 Belgian White, Pale Ale, Blonde Ale, IPA, Stout
Millyard Brewery 25 East Otterson Street, Nashua, NH 03060	505-5079 millyardbrewery.com	Dean Baxter & Ken Unsworth info@millyardbrewery.com	2016 Pilsner, IPA, Porter, Pale Ale, Brown Ale, Stout, Seasonal Styles
Moat Mountain Smokehouse & Brewing Co. 3378 White Mountain Highway, North Conway, NH 03860	356-6381 moatmountain.com	Stephen Johnson & Vicky Valentino info@moatmountain.com	2000 Wheat Beer, Blueberry Ale, Pilsener, Pale Ale, Brown Ale, Stout
Mooselick Brewing 244 N Main St., Troy, NH 03465	242-3435 mooselickbrewery.com	Anthony & Fenella Levick N/A	2015 A range of traditional brews plus a variety of fruit beers
Neighborhood Beer Co. 156 Epping Road, Exeter, NH 03833	512-6228 nhbeerco.com	Joe Berwanger, Mike O'Donnell, Tim Diaz N/A	2015 Interpretations of German styles such as Bronze Ale, Copper Ale, Blonde Ale, Black Lager
Oddball Brewing Co. 6 Glass Street, Pembroke, NH 03275	210-5656 oddbrewing.com	Mark Ferguson and Bill Walden oddballbrewing@gmail.com	2015 IPA, Wheat Beer, Imperial IPA
One Love Brewery 25 South Mountain Drive, Unit 4, Lincoln, NH 03251	745-7290 onelovebrewery.com	N/A N/A	2013 Traditional and Seasonal Artisan Beers
Out.Haus Ales 442 1st N.H. Turnpike #2, Northwood, NH 03261	548-2151 outhausales.com	Thomas Albright info@outhausales.com	2010 Oatmeal Stout, Smoked Porter, Seasonal/Special Beers
Pipe Dream Brewing 49 Harvey Road, Londonderry, NH 03053	N/A facebook.com/ pipedreambrewing	Jon Young & John Bachelor pipedreambrewing@gmail.com	2016 West Coast Styles, IPA
Portsmouth Brewery 56 Market Street, Portsmouth, NH 03801	431-1115 portsmouthbrewery.com	Peter Egelston peter@portsmouthbrewery.com	1991 Blonde Ale, Stout, IPA, Brown Ale, Pale Ale, Golden Ale, Seasonal Beers
The Prodigal Brewery 684 Town House Road, Effingham, NH 03882	539-2210 theprodigalbrewery.com	Paul Davis beer@theprodigalbrewery.com	2010 Rye Ale, Lager, Pilsener, Kolsch, Porter
Redhook Brewery 1 Redhook Way, Portsmouth, NH 03801	430-8600 redhook.com/breweries	Craft Brew Alliance N/A	1996 ESB, Pale Ale, Black Lager, IPA, Brown Ale, Belgian Wit, Seasonal Beers
Rockingham Brewing Company 1 Corporate Park Drive, #1, Derry, NH 03038	216-2324 rockinghambrewing.com	Rob Leleszi & Ali Buinicky info@rockinghambrewing.com	2015 American Amber Ale, IPA, American Wheat, Imperial Stout, Seasonal/Special Beers
Schilling Beer Co. 18 Mill Street, Littleton, NH 03561	444-4800 facebook.com/schilling.beer	Jeff Cozzens & John Lenzini events@schillingbeer.com	2013 Dunkelweizen, Attbier, Tripel, Baltic Porter, Witbier, Belgian Dark Ale
Seven Barrel Brewery & Pub 5 Airport Road, West Lebanon, NH 03784	298-5566 7barrel.com	N/A sevenbarrelbrew@gmail.com	1994 IPA, ESB, Coffee Stout, Brown Ale, Red Ale, Oatmeal Stout
Shackett's Brewing Company 30 C Lake Street, Bristol, NH 03222	217-7730 facebook.com/shacketts/	Jon Shackett N/A	2016 IPA, Stout, Porter, Blonde, Rye
Smuttynose Brewing Co. 105 Towle Farm Road, Hampton, NH 03842	436-4026 smuttynose.com	Peter Egelston peter@smuttynose.com	1994 Pale Ale, Brown Ale, IPA, Belgian Pale Ale, Porter, Seasonal Beers

NEW HAMPSHIRE BREWERIES (LISTED ALPHABETICALLY)

Name Location	Phone Website	Owner(s) Email	Year Established Some Styles Produced
Squam Brewing 118 Perch Pond Road, Holderness, NH 03245	236-9705 squambrewing.com	John Glidden Jr. John.Glidden@squambrewing.com	2010 Amber Ale, Porter, Pale Ale, Stout
Stark Brewing Co. 500 N. Commercial Street, Manchester, NH 03101	625-4444 starkbrewingcompany.com	Peter Telge peter@starkbrewingcompany.com	2002 Cream Ale, Red Ale, Porter, Stout, IPA, Scotch Ale, Seasonal Beers
Stoneface Brewing Co. 436 Shattuck Way, Unit 6, Newington, NH 03801	N/A stonefacebrewing.com	Peter Beauregard info@stonefacebrewing.com	2014 IPA, India Red, Ryle Ale, Pale Ale
Sublime Brewing Company 5 Rte. 25, Plymouth, NH 03264	238-9077 thelastchairnh.com/brewing	Greg Aprilliano & Dave Sanborn thelastchairnh@gmail.com	2016 IPA, Seasonal Styles
Swift Current Brewing Co. 500 North Commercial St., Manchester, NH 03101	625-4444 swiftcurrentbrewing.com	Kevin Skarupa N/A	2015 Rye, IPA, American Brown, Wheat, Blonde Ale
Third Colony Brewery & Winery 649 E Industrial Park Drive, Manchester, NH 03109	809-6142 thirdcolony.net	Wade Ward N/A	2013 IPA, Belgian Ale, Blonde
Throwback Brewery 121 Lafayette Road, North Hampton, NH 03862	379-2317 throwbackbrewery.com	Annette Lee & Nicole Carrier info@throwbackbrewery.com	2010 Hefeweizen, Pilsener, Black Lager, Brown Ale, IPA, Wheat Porter, Smoked Porter, Seasonal Beers
Tuckerman Brewing Co. 64 Hobbs Street, Conway, NH 03818	447-5400 tuckermanbrewing.com	Kirsten Neves & Nik Stanciu kirsten@tuckermanbrewing.com	1998 Pale Ale, Brown Ale, Altbier, Stout
White Birch Brewing 1339 Hooksett Road, Hooksett, NH 03106	206-5260 whitebirchbrewing.com	Bill Herlicka contactus@whitebirchbrewing.com	2009 Belgian Pale Ale, Session IPA, Amber Ale, Seasonal Beers
Woodstock Inn Station & Brewery 185 Main Street, North Woodstock, NH 03262	745-3951 woodstockinnnh.com	Scott & Peggy Rice relax@woodstockinnnh.com	1995 Brown Ale, Pale Ale, Amber Ale, Golden Ale, IPA, Seasonal Beers



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NEW HAMPSHIRE'S LARGEST NONPROFITS (RANKED BY CALENDAR YEAR 2015 REVENUE)

Nonprofit Location	Principal Officer Phone Website	2015 Total Revenue EIN	2015 Total Assets
1. Mary Hitchcock Memorial Hospital One Medical Center Drive Lebanon, NH 03756	James Weinstein, MD 603-650-5000 dartmouth-hitchcock.org	\$979.276 million 20222140	\$1.294 billion
2. Southern New Hampshire University 2500 North River Road Manchester, NH 03106	Paul J. LeBlanc 603-668-2211 snhu.edu	\$507.626 million 20274509	\$398.911 million
3. Concord Hospital Inc. 250 Pleasant Street Concord, NH 03301	Robert P. Steigmeyer 603-228-4677 concordhospital.org	\$448.814 million 222594672	\$514.290 million
4. Elliot Hospital of the City of Manchester 1 Elliot Way Manchester, NH 03103	Gary Muller, interim 603-663-2033 elliotohospital.org	\$421.417 million 20232673	\$418.736 million
5. Dartmouth-Hitchcock Clinic One Medical Center Drive Lebanon, NH 03756	James Weinstein, MD 603-650-5000 dartmouth-hitchcock.org	\$401.542 million 222519596	\$256.167 million
6. Catholic Medical Center 100 McGregor Street Manchester, NH 03102	Joseph Pepe, MD 603-668-3545 catholicmedicalcenter.org	\$354.400 million 20315693	\$310.479 million
7. Southern New Hampshire Medical Center 8 Prospect Street Nashua, NH 03061	Michael S. Rose 603-577-2000 snhmc.org	\$349.230 million 20483054	\$211.216 million
8. Delta Dental Plan of New Hampshire One Delta Drive, PO Box 2002 Concord, NH 03302	Thomas Raffio 603-223-1000 nedelta.com	\$307.242 million 20273013	\$58.031 million
9. Wentworth-Douglass Hospital 789 Central Avenue Dover, NH 03820	Gregory J. Walker 603-742-5252 wdhospital.com	\$288.411 million 20260334	\$444.140 million
10. LRGHealthcare 80 Highland Street Laconia, NH 03246	Kevin Donovan 603-524-3211 lrgh.org	\$225.141 million 20222150	\$227.122 million
11. Exeter Hospital Inc. 5 Alumni Drive Exeter, NH 03833	Kevin Callahan 603-580-6695 exeterhospital.com	\$206.461 million 222674014	\$276.357 million
12. St. Joseph Hospital 172 Kinsley Street Nashua, NH 03061	Richard Boehler 603-882-3000 stjosephhospital.com	\$175.133 million 20222215	\$272.761 million
13. Cheshire Medical Center 580 Court Street Keene, NH 03431	Don Caruso 603-354-5400 cheshire-med.com	\$163.839 million 20354549	\$144.627 million
14. New Hampshire Electric Cooperative Inc. 579 Tenney Mountain Highway Plymouth, NH 03264	Steven Camerino 603-536-1800 nhcc.com	\$139.186 million 20172119	\$247.948 million
15. Phillips Exeter Academy 20 Main Street Exeter, NH 03833	Lisa MacFarlane 603-772-4311 exeter.edu	\$135.393 million 20222174	\$1.518 billion

NEW HAMPSHIRE'S LARGEST NONPROFITS (RANKED BY CALENDAR YEAR 2015 REVENUE)

Nonprofit Location	Principal Officer Phone Website	2015 Total Revenue EIN	2015 Total Assets
16. Service Credit Union 3003 Lafayette Road Portsmouth, NH 03801	David Van Rossum 603-422-8300 servicecu.org	\$135.230 million 20240752	\$2.539 billion
17. Saint Anselm College 100 Saint Anselm Drive Manchester, NH 03102	Harry Dumay 603-641-7000 anselm.edu	\$111.190 million 20222182	\$266.152 million
18. Maine Dental Service Corp. PO Box 2002 Concord, NH 03302	Thomas Raffio 603-223-1000 nedelta.com	\$104.214 million 10286541	\$48.440 million
19. Foundation Medical Partners 268 Main Street Nashua, NH 03060	Susan DeSocio 603-577-2000 snhmc.org	\$98.455 million 20456218	\$39.399 million
20. Littleton Hospital Association 600 St. Johnsbury Road Littleton, NH 03561	Warren West 603-444-9000 littletonhospital.org	\$88.005 million 20222152	\$95.939 million
21. Measured Progress 100 Education Way Dover, NH 03820	Stuart Kahl 603-749-9102 measuredprogress.org	\$85.078 million 311668672	\$125.821 million
22. Monadnock Community Hospital 452 Old Street Road Peterborough, NH 03458	Cynthia McGuire 603-924-7191 monadnockhospital.org	\$81.905 million 20222157	\$104.528 million
23. New Hampshire Catholic Charities 215 Myrtle Street Manchester, NH 03104	Thomas Blonski 603-669-3030 nh-cc.org	\$76.417 million 20222163	\$76.460 million
24. Franklin Pierce University 40 University Drive Rindge, NH 03461	Dr. Kim Mooney 603-899-4000 franklinpierce.edu	\$75.870 million 20263136	\$74.083 million
25. New London Hospital Association Inc. 273 County Road New London, NH 03257	Bruce King 603-526-5339 newlondonhospital.org	\$74.820 million 20222171	\$64.118 million
26. St. Paul's School 325 Pleasant Street Concord, NH 03301	Michael G. Hirschfeld 603-229-4737 sps.edu	\$73.507 million 20222227	\$811.860 million
27. Delta Dental Plan of Vermont Inc. PO Box 2002 Concord, NH 03302	Thomas Raffio 603-223-1000 nedelta.com	\$71.183 million 30219391	\$25.181 million
28. Core Physicians LLC 5 Alumni Drive Exeter, NH 03833	Debra Cresta 603-580-6695 corephysicians.org	\$70.718 million 870807914	\$11.783 million
29. Colby Sawyer College 541 Main Street New London, NH 03257	Susan D. Stuebner 603-526-3000 colby-sawyer.edu	\$70.080 million 20222120	\$99.554 million
30. Alice Peck Memorial Day Hospital 10 Alice Peck Day Drive Lebanon, NH 03766	Susan Mooney, MD 603-448-3121 alicepeckday.org	\$64.263 million 20222791	\$47.766 million

NEW HAMPSHIRE'S LARGEST NONPROFITS (RANKED BY CALENDAR YEAR 2015 REVENUE)

Nonprofit Location	Principal Officer Phone Website	2015 Total Revenue EIN	2015 Total Assets
31. Easter Seals New Hampshire 555 Auburn Street Manchester, NH 03103	Larry Gammon 603-623-8863 nheasterseals.org	\$62.513 million 20272825	\$37.216 million
32. Fidelity Non-Profit Management Foundation 11 Keewaydin Drive Salem, NH 03079	Sarah C. Libbey 603-681-4375 fidelityfoundation.org	\$60.539 million 223195349	\$1.059 billion
33. Elliot Professional Services 1070 Holt Avenue, Unit 1 Manchester, NH 03109	Rob Glew 603-752-2200 ellihothospital.org	\$58.482 million 331003630	\$6.721 million
34. U.S. Foundation for Inspiration and Recognition of Science and Technology (FIRST) 200 Bedford Street, Manchester, NH 03101	Donald E. Bossi 800-871-8326 usfirst.org	\$57.575 million 222990908	\$39.064 million
35. Androscoggin Valley Hospital Inc. 59 Page Hill Road Berlin, NH 03570	Michael Peterson 603-752-2200 avnhn.org	\$53.652 million 20280367	\$55.315 million
36. Northeast Credit Union 100 Borthwick Avenue Portsmouth, NH 03801	Timothy J. Collia 603-436-1847 necu.org	\$51.299 million 20222930	\$1.022 billion
37. New Hampshire Charitable Foundation 37 Pleasant Street Concord, NH 03301	Richard Ober 603-225-6641 nhcf.org	\$50.637 million 26005625	\$625.277 million
38. New England College 98 Bridge Street Henniker, NH 03242	Michele D. Perkins 603-428-2211 nec.edu	\$49.368 million 20223955	\$42.607 million
39. Huggins Hospital PO Box 912 Wolfeboro, NH 03894	Jeremy Roberge 603-569-7571 hugginshospital.org	\$48.714 million 20223332	\$105.791 million
40. Crotched Mountain Rehabilitation Center 1 Verney Drive Greenfield, NH 03047	Michael Coughlin 603-547-3311 cmf.org	\$47.571 million 222541478	\$43.765 million
41. Speare Memorial Hospital 16 Hospital Road Plymouth, NH 03264	Michelle McEwen 603-238-2231 spearehospital.com	\$45.298 million 20226774	\$75.972 million
42. Rivier University 420 Main Street Nashua, NH 03060	Sister Paula Marie Buley, IHM 603-888-1311 rivier.edu	\$45.043 million 20223339	\$90.534 million
43. Moore Center Services Inc. 195 McGregor Street, Suite 400 Manchester, NH 03102	Paul Boynton 603-206-2700 moorecenter.org	\$44.879 million 20261136	\$13.262 million
44. Weeks Medical Center 173 Middle Street Lancaster, NH 03584	Scott W. Howe 603-788-4911 weeksmmedical.org	\$43.170 million 20222242	\$49.416 million
45. Gateways Community Services 144 Canal Street Nashua, NH 03064	Sandy Pelletier 603-882-6333 gatewayscs.org	\$40.855 million 20377315	\$9.019 million

Source: IRS' Exempt Organizations Business Master File Extract, August 2016

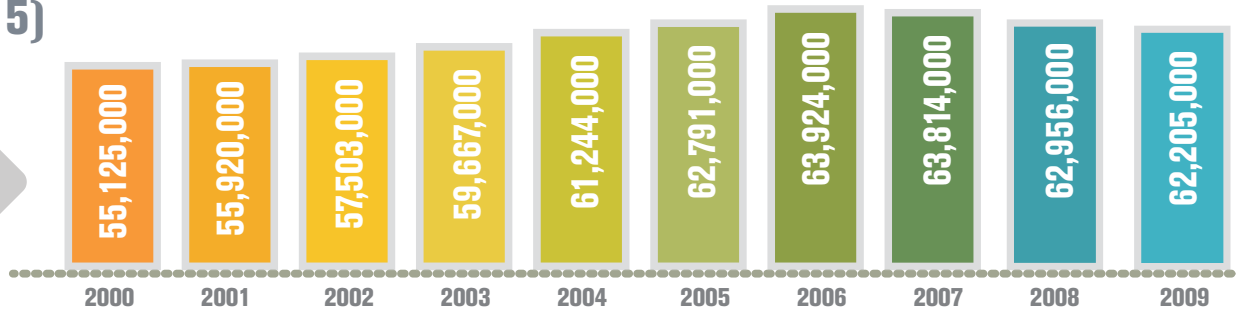
FINANCE



LARGEST DOMESTIC INSURANCE COMPANIES

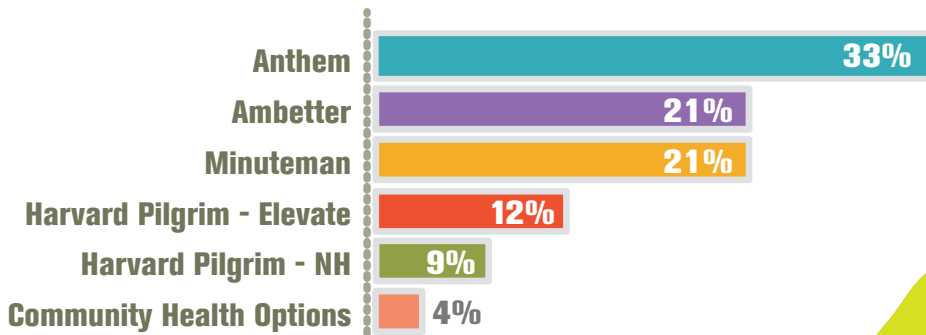
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NH'S LEADING CREDIT UNIONS	94

NEW HAMPSHIRE'S REAL GROSS DOMESTIC PRODUCT – chained in 2009 dollars (2000-2015)



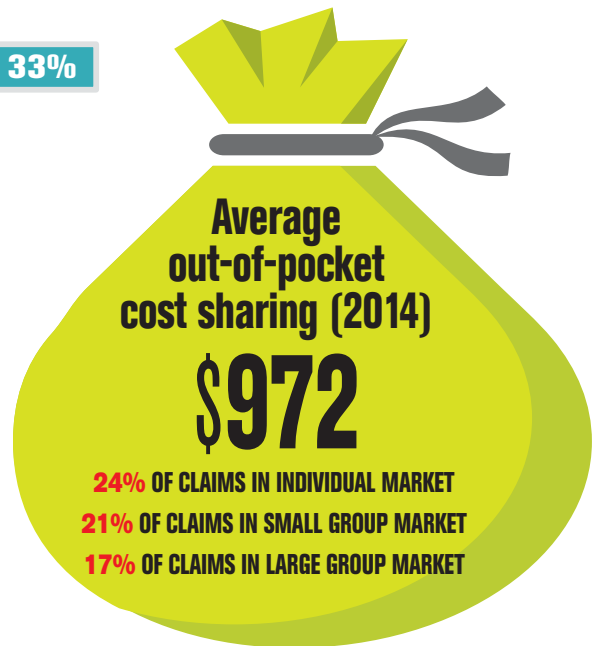
Source: Bureau of Economic Analysis

HEALTH INSURANCE CARRIER MARKET SHARE (AUGUST 2016)

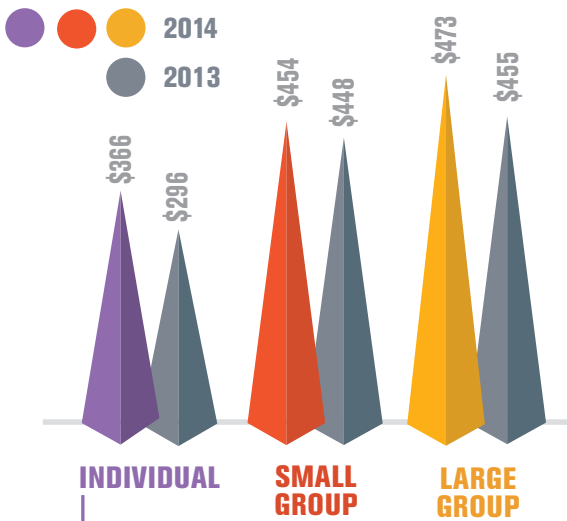


Exiting the state in December 2016.

Source: New Hampshire Insurance Department



EARNED PREMIUM (UNADJUSTED)



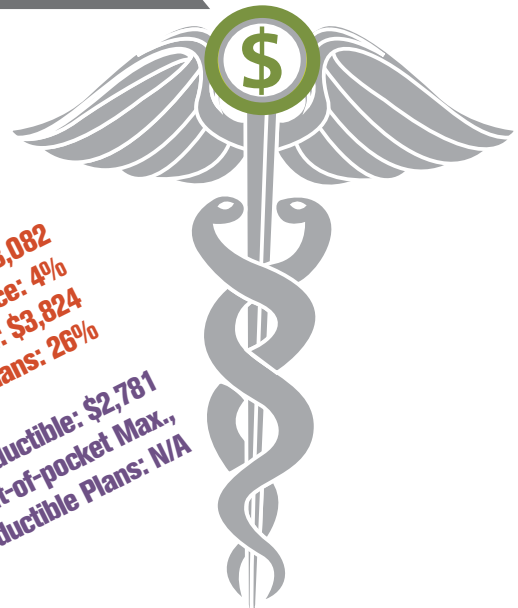
Source: New Hampshire Insurance Department

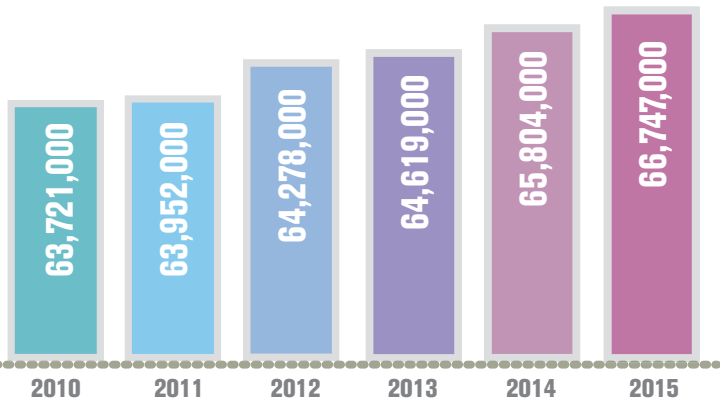
AVERAGE COST SHARING (2014)

Individual:
 Deductible: \$2,460
 Coinsurance: 5%
 Out-of-pocket Max.: \$4,962
 High Deductible Plans: 35%

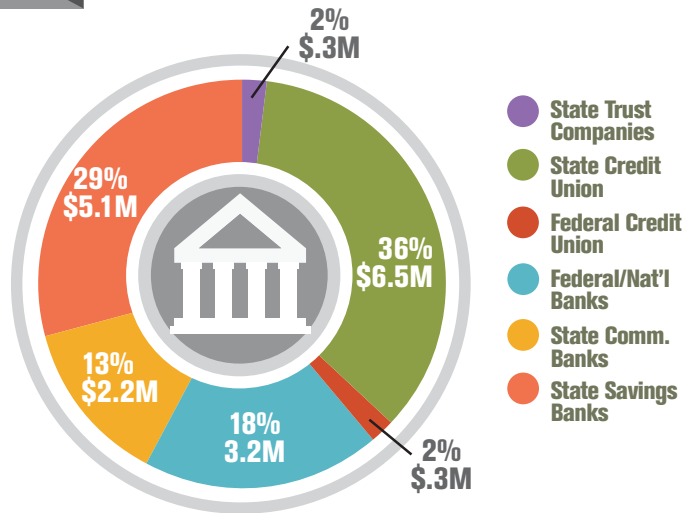
Small Group:
 Deductible: \$3,082
 Coinsurance: 4%
 Out-of-pocket Max.: \$3,824
 High Deductible Plans: 26%

Large Group:
 Deductible: \$2,781
 Coinsurance, Out-of-pocket Max.,
 High Deductible Plans: N/A

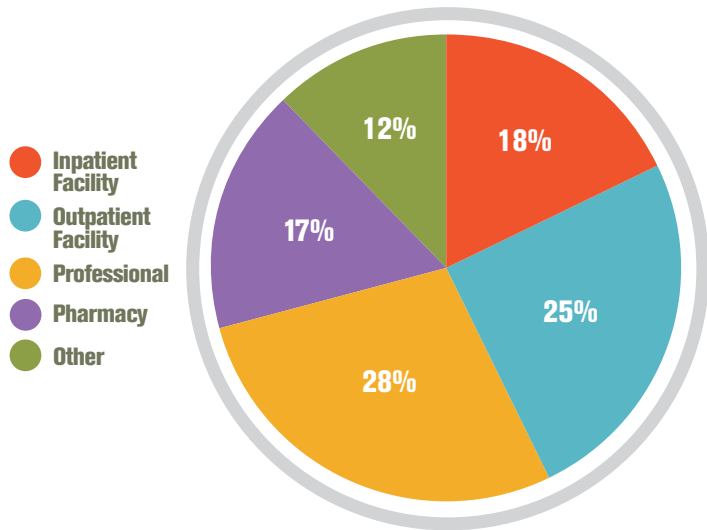




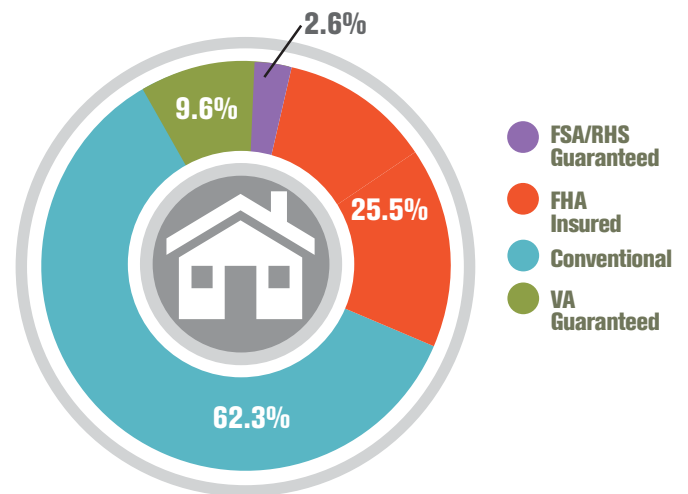
ASSETS BY INSTITUTION (2015)



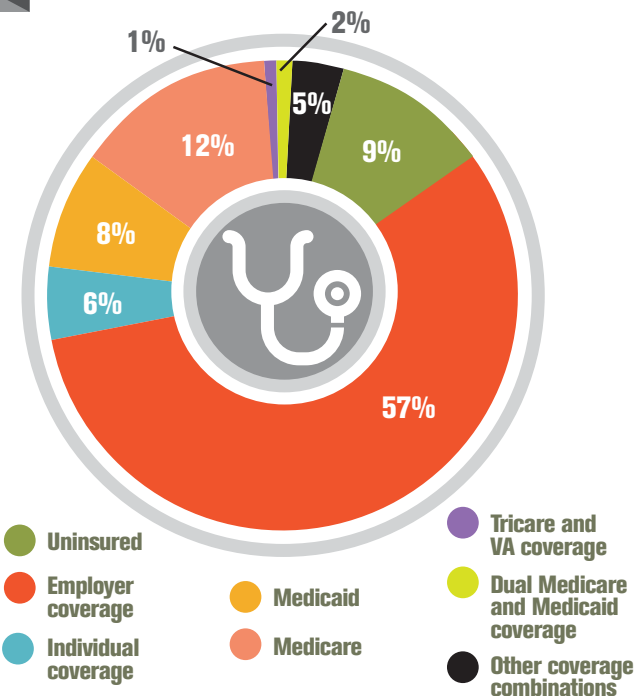
ALLOWED MEDICAL CLAIMS (2014)



MORTGAGE LOAN TYPE (2015)



INSURANCE COVERAGE (2014)



MORTGAGE LOAN PURPOSE (2015)

Home Improvement: 1.08%

Refinancing: 41.64%

Home Purchase: 57.28%

Source for all mortgage charts:
New Hampshire Banking Department

Source: New Hampshire Insurance Department

LARGEST DOMESTIC INSURANCE COMPANIES OPERATING IN NH

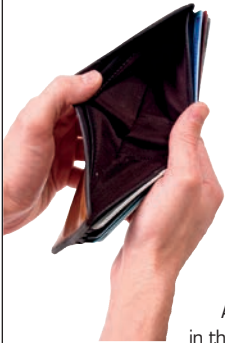
(RANKED BY ASSETS AS OF 2015)

Company Location	Top Executive	Phone Website	Assets
1. Liberty Life Assurance Company of Boston 175 Berkeley Street Boston, MA 02116	David H. Long	617-357-9500 libertymutual.com	\$14.528 billion
2. Peerless Insurance Company * 62 Maple Avenue Keene, NH 03431	Joe Headd	800-542-5385 peerless-ins.com	\$12.8 billion
3. The Hanover Insurance Company 440 Lincoln Street Worcester, MA 01605	Joseph M. Zubretsky	508-855-1000 hanover.com	\$6.482 billion
4. Ohio Casualty Insurance Company* 9450 Seward Road Fairfield, OH 45014	N/A	513-603-2400 ohiocasualty-ins.com	\$5.408 billion
5. Safeco Insurance Company of America* 2012 Corporate Drive, Suite 108 Naperville, IL 60563	Matthew Nickerson	800-332-3226 safeco.com	\$4.233 billion
6. RSUI Indemnity Company 945 East Paces Ferry Road, Suite 1800 Atlanta, GA 30326	Greg Buonocore	404-231-2366 rsui.com	\$3.286 billion
7. Allied World Insurance Company 199 Water Street, 24 th Floor New York, NY 10038	Lou Iglesias	646-794-0500 alliedworldinsurance.com	\$1.727 billion
8. Technology Insurance Company Inc. 59 Maiden Lane New York, NY 10038	Barry D. Zyskind	866-203-3037 N/A	\$1.502 billion
9. Western World Insurance Company 400 Parson's Pond Drive Franklin Lakes, NJ	Robert J. Livingston	201-847-8600 westernworld.com	\$1.047 billion
10. North American Specialty Insurance Company 475 North Martingale Road, Suite 850 Schaumburg, IL 60173	Robert M. Solitro	847-273-1210 nassurety.com	\$547.290 million
11. Concord General Mutual Insurance Company 4 Bouton Street Concord, NH 03301	Linda J. Day	800-852-3380 concordgroupinsurance.com	\$449.461 million
12. Tudor Insurance Company* 400 Parson's Pond Drive Franklin Lakes, NJ 07417	Andrew Frazier	201-847-8600 westernworld.com	\$359.624 million
13. Memic Indemnity Company 1750 Elm Street, Suite 500 Manchester, NH 03104	John Leonard	603-314-0600 memic.com	\$328.122 million
14. Anthem Health Plans of NH Inc. 3000 Goffs Falls Road Manchester, NH 03111	Lisa Guertin	603-695-7000 anthem.com	\$327.666 million
15. Allied World Assurance Company 160 Federal Street, 6th Floor Boston, MA 02110	Bill Cotter	857-288-6000 alliedworldinsurance.com	\$270.261 million

Source: New Hampshire Insurance Department 2015 Annual Report

* Subsidiary or underwriter of Liberty Life Assurance Company of Boston +Member of Western World Insurance Company

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NEW HAMPSHIRE'S LARGEST BANKS (RANKED BY *ASSETS)

Bank Headquarters	Top NH Executive Website Phone	No. of NH Locations	Assets Deposits Equity Capital
1. Bank of America, N.A. 100 North Tryon Street Charlotte, NC 28202	Ken Sheldon bankofamerica.com 704-386-5681	28	\$1.657 trillion \$1.296 trillion \$210.055 billion
2. TD Bank, N.A. 2035 Limestone Road Wilmington, DE 19808	Dave Glidden tdbank.com 800-462-3666	72	\$255.726 billion \$214.880 billion \$34.298 billion
3. Citizens Bank, N.A. One Citizens Plaza Providence, RI 02903	Joseph Carelli citizensbank.com 401-456-7000	73	\$112.992 billion \$79.362 billion \$16.518 billion
4. Santander Bank 824 North Market Street, Suite 100 Wilmington, DE 19801	Scott Powell santanderbank.com 877-768-2265	19	\$84.976 billion \$58.758 billion \$13.575 billion
5. People's United Bank, N.A. 850 Main Street Bridgeport, CT 06604	Dianne Mercier peoples.com 800-894-0300	27	\$39.736 billion \$29.106 billion \$4.971 billion
6. Eastern Bank 265 Franklin Street Boston, MA 02110	Joseph B. Reilly easternbank.com 800-327-8376	4	\$10.023 billion \$8.525 billion \$1.235 billion
7. NBT Bank, N.A. 52 South Broad Street Norwich, NY 13815	Stephen Lubelczyk nbtbank.com 800-628-2265	5	\$8.564 billion \$6.772 billion \$932.267 million
8. Enterprise Bank 222 Merrimack Street Lowell, MA 01852	Jack Clancy enterprisebanking.com 978-459-9000	5	\$2.432 billion \$2.186 billion \$225.486 million
9. Lake Sunapee Bank, FSB 9 Main Street Newport, NH 03773	Stephen R. Theroux lakesunbank.com 603-863-5772	21	\$1.591 billion \$1.154 billion \$176.099 million
10. Mascoma Savings Bank 67 North Park Street Lebanon, NH 03766	Clayton Adams mascomabank.com 603-448-3650	18	\$1.453 billion \$1.2 billion \$142.849 million
11. Bank of New Hampshire 62 Pleasant Street Laconia, NH 03246	K. Mark Primeau banknh.com 603-524-1212	25	\$1.401 billion \$1.16 billion \$147.094 million
12. Kennebunk Savings Bank 104 Main Street Kennebunk, ME 04043	Brad Paige kennebunksavings.com 800-339-6573	4	\$1.038 billion \$913.134 million \$113.776 million
13. The Lowell Five Cent Savings Bank 34 John Street Lowell, MA 01852	David E. Wallace lowellfive.com 978-452-1300	1	\$1.033 billion \$878.626 million \$119.724 million
14. Northway Bank 9 Main Street Berlin, NH 03570	William Woodward northwaybank.com 603-752-1171	17	\$921.903 million \$747.216 million \$94.065 million
15. Meredith Village Savings Bank 24 State Route 25, PO Box 177 Meredith, NH 03253	Richard E. Wyman mvsb.com 603-279-7986	11	\$822.983 million \$645.401 million \$88.018 million



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Andrew Gilbert, Senior Print Operator and Peter Wensberg, President of AMI Graphics, demonstrate the Grand Format UV Printer to Tom Dustin (r), Vice President, Commercial Loan Officer, Merrimack County Savings Bank.




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NEW HAMPSHIRE'S LARGEST BANKS (RANKED BY *ASSETS)

Bank Headquarters	Top NH Executive Website Phone	No. of NH Locations	Assets Deposits Equity Capital
16. Bank of New England 31 Pelham Road, PO Box 29 Salem, NH 03079	Paul E. Finn bankofnewengland.com 603-894-5700	9	\$777.471 million \$683.563 million \$92.480 million
17. The Provident Bank Five Market Street Amesbury, MA 01913	David R. Mansfield theprovidentbank.com 897-487-2977	4	\$760.584 million \$608.208 million \$102.644 million
18. Merrimack County Savings Bank 89 North Main Street Concord, NH 03301	Phillip Emma mcsbnh.com 603-225-2793	8	\$756.462 million \$560.113 million \$77.9 million
19. Pentucket Bank One Merrimack Street Haverhill, MA 01830	Chuck Walker pentucketbank.com 978-372-7731	2	\$654.667 million \$536.099 million \$82.940 million
20. Union Bank 20 Lower Main Street Morrisville, VT 05661	David Silverman unionbankvt.com 866-862-1891	5	\$635.449 million \$549.537 million \$55.492 million
21. Passumpsic Savings Bank 497 Railroad Street St. Johnsbury, VT 05819	Peter Crosby passumpsicbank.com 800-370-3196	4	\$616.925 million \$492.530 million \$71.256 million
22. Ledyard National Bank 320 Main Street Norwich, VT 05055	Kathryn G. Underwood ledyardbank.com 603-643-2244	6	\$461.618 million \$384.557 million \$42.558 million
23. Woodsville Guaranty Savings Bank 63 Central Street, PO Box 266 Woodsville, NH 03785	James E. Graham thegarantybank.com 603-747-2735	9	\$444.567 million \$324.970 million \$41.08 million
24. Franklin Savings Bank 387 Central Street Franklin, NH 03235	Jeffrey B. Savage fsbnh.com 603-934-4445	7	\$437.8 million \$358.921 million \$45.044 million
25. Salem Co-operative Bank 3 South Broadway Salem, NH 03079	Ann R. Lally salemcoop.com 603-898-2153	2	\$401.231 million \$266.781 million \$64.401 million
26. Optima Bank & Trust Company Two Harbour Place Portsmouth, NH 03801	Daniel R. Morrison optimabank.com 603-488-6040	6	\$397.724 million \$358.036 million \$26.743 million
27. Claremont Savings Bank 145 Broad Street Claremont, NH 03743	Reginald Greene Jr. claremontsavings.com 603-542-7711	6	\$383.323 million \$301.650 million \$54.108 million
28. Savings Bank of Walpole 68 Ames Plaza Lane, PO Box 517 Walpole, NH 03608	Gregg R. Tewksbury walpolebank.com 603-756-4771	4	\$372.891 million \$341.096 million \$29.596 million
29. Federal Savings Bank 633 Central Avenue Dover, NH 03820	James O'Neill Jr. fsbdover.com 603-742-4680	5	\$312.670 million \$248.629 million \$30.88 million
30. Sugar River Bank 10 North Main Street Newport, NH 03773	Mark A. Pitkin sugarriverbank.com 603-863-3000	5	\$278.981 million \$211.238 million \$38.033 million

Source: New Hampshire Banking Department & FDIC (*Assets as of 6/30/16)



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Tom Sawyer, owner of Lakes Region Computer, is proud of the service his company offers to both personal and business customers—even providing on-site support to clients in need.

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Cindy Oxtan, Regional Vice President, Branch and Business Development Manager at Meredith Village Savings Bank with Tom Sawyer, owner of Lakes Region Computer in Center Harbor, NH.

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STATE-CHARTERED NON-DEPOSITORY TRUST COMPANIES (RANKED BY *TOTAL ASSETS)

Bank Address	Top Executive Website Phone	Total Assets Equity Capital
1. DeAWM Trust Company 11 Northeastern Boulevard Salem, NH 03079	Paul Schubert dws.com 212-250-2500	\$68.192 million \$66.766 million
2. Fidelity Institutional Asset Management One Spartan Way Merrimack, NH 03054	Scott E. Couto pyramis.fidelity.com 401-292-5000	\$54.307 million \$39.414 million
3. John Hancock Trust Company LLC 601 Congress Street Boston, MA 02110	Craig Bromley johnhancock.com 617-663-2486	\$44.988 million \$6.723 million
4. Loomis Sayles Trust Company, LLC One Financial Center Boston, MA 02111	Kevin P. Charleston loomissayles.com 800-343-2029	\$44.988 million \$6.723 million
5. MFS Heritage Trust Company 111 Huntington Avenue Boston, MA 02199	John M. Corcoran mfs.com 617-954-5000	\$18.824 million \$16.776 million
6. Putnam Fiduciary Trust Company One Post Office Square Boston, MA 02109	Steven D. Krichmar putnam.com 617-760-1648	\$18.570 million \$13.457 million
7. Mercer Trust Company One Investors Way Norwood, MA 02062	Philip de Cristo mercerc.com 857-362-4000	\$18.284 million \$14.957 million
8. Charter Trust Company 90 North Main Street Concord, NH 03301	William J. McIver chartertrust.com 603-224-1350	\$14.197 million \$5.603 million
9. Robeco Trust Company 1 Beacon Street Boston, MA 02108	Paul D. Heathwood boston-partners.com 212-908-9573	\$13.402 million \$5.790 million
10. Versight Trust Company 1 Pillsbury Street Concord, MA 03301	Gregory W. Tschider versightgroup.com 866-499-7782	\$11.992 million \$8.255 million
11. State Street Bank and Trust Company of New Hampshire 20 Trafalgar Square, Suite 449 Nashua, NH 03063	Gino L. Timperio N/A 603-589-4097	\$11.611 million \$11.346 million
12. Exeter Trust Company 155 Fleet Street Portsmouth, NH 03801	Megan Henry manning-napier.com 603-778-0020	\$10.458 million \$4.584 million
13. The 1911 Trust Company, LLC 400 Essex Street, PO Box 5600 Beverly Farms, MA 01915	Kevin L. Kavanaugh 1911trust.com 978-921-0452	\$8.276 million \$5.782 million
14. Lincoln Financial Group Trust Company, Inc. One Granite Place Concord, NH 03301	Michele M. Booth lfg.com 603-226-5000	\$8.090 million \$7.180 million
15. Loring, Wolcott & Coolidge Trust, LLC 230 Congress Street Boston, MA 02110	David Boit lwcotrust.com 617-523-6531	\$7.280 million \$4.409 million

Source: New Hampshire Banking Department (*Total assets as of 12/31/15)

NH SCHOOL DISTRICTS WITH HIGHEST POVERTY

District	Estimated Total Population	Estimated number of relevant children 5 to 17 years old in poverty
Manchester	111,203	2,558
Nashua	87,778	1,441
Rochester	30,669	736
Concord	38,229	573
Dover	30,885	444
Laconia	16,117	400
Claremont	13,118	397
Derry	33,898	384
Keene	23,193	363
Governor Wentworth Regional	17,701	318
Berlin	9,491	293
Somersworth	12,119	289
Franklin	8,563	283
Conway	10,000	279
Monadnock Regional	13,729	267
Hudson	24,842	255
Merrimack Valley	17,569	228
Farmington	6,987	225
Contoocook Valley	18,903	221
Lebanon	13,176	204
Merrimack	25,858	194
Jaffrey-Rindge Cooperative	11,291	194
Littleton	5,940	192
Fall Mountain Regional	12,158	186
Milford	15,336	180
Newfound Area	10,317	175
Portsmouth	21,705	172
Londonderry	24,608	171
Newport	6,391	169
White Mountain Regional	8,180	163
Goffstown	17,896	157
Timberlane Regional	25,299	155
Winnisquam Regional	11,474	149
Shaker Regional	9,789	145
Hooksett	13,592	142
Hillsboro-Deering Cooperative	8,041	95
Exeter Regional Cooperative	32,935	119
Raymond	10,359	133
Haverhill Cooperative	4,707	131
Kearsarge Regional	15,584	134
Pelham	13,089	147
Winchester	4,273	134
Inter-Lakes	8,738	124
Mascoma Valley Regional	10,544	123
Bedford	21,523	119
Mascenic Regional	7,311	111
Gilford	7,162	105
Bow	7,597	105
Litchfield	8,385	102
Hampstead	8,711	101
Barrington	8,800	99
Dresden	11,2897	97
Seabrook	8,886	96
Pembroke	7,187	94
Pittsfield	4,167	92
Winnacunnet Cooperative	30,881	90

Source: U.S. Census Bureau,
Small Area Income and Poverty Program



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NH'S LEADING CREDIT UNIONS (RANKED BY *ASSETS)

Company Headquarters	Top Executive Phone	NH Locations Website	Assets Deposits	Total Equity Capital
1. Service Credit Union 3003 Lafayette Road, Portsmouth, NH 03801	David Van Rossum, pres./ceo 800-936-7730	44 servicecu.org	\$2.778 billion \$2.196 billion	\$345.780 million
2. Northeast Credit Union 100 Borthwick Avenue, Portsmouth, NH 03801	Timothy J. Colia, pres./ceo 603-436-1847	15 necu.org	\$1.075 billion \$897,075 million	\$111.705 million
3. St. Mary's Bank 200 McGregor Street, Manchester, NH 03102	Ronald H. Covey Jr., pres./ceo 603-647-1111	9 stmarysbank.com	\$890.759 million \$778.199 million	\$69.111 million
4. Triangle Credit Union 33 Franklin Street, Nashua, NH 03064	Maurice D. Simard Jr., pres./ceo 603-889-2470	8 trianglecu.org	\$572.464 million \$460.462 million	\$43.998 million
5. Bellwether Community Credit Union 425 Hooksett Road, Manchester, NH 03104	Michael A. L'Ecuyer, pres./ceo 603-645-8181	3 bccu.org	\$431.709 million \$312.342 million	\$46.352 million
6. Granite State Credit Union 1415 Elm Street, Manchester, NH 03101	Denise L. Caristi, pres./ceo 603-668-2221	10 gscu.org	\$362.925 million \$319.595 million	\$28.228 million
7. NH Federal Credit Union 70 Airport Road, Concord, NH 03301	John R. Young, pres./ceo 603-224-7731	3 nhfcu.org	\$247.571 million \$212.622 million	\$32.736 million
8. Holy Rosary Credit Union 133 Brock Street, Rochester, NH 03867	Brian F. Hughes, pres./ceo 603-332-6840	4 hrcu.org	\$223.954 million \$199.834 million	\$20.451 million
9. Members First Credit Union of N.H. 44 Bridge Street, Manchester, NH 03101	Bruce Leighton, pres./ceo 603-622-8781	2 membersfirstnh.org	\$161.776 million \$136.345 million	\$14.723 million
10. New Hampshire Postal Credit Union 955 Goffs Falls Road, Manchester, NH 03103	William S. Milner, pres./ceo 603-625-9032	2 nhpcu.com	\$41.828 million \$33.221 million	\$8.539 million
11. St. Joseph Hospital Employees Credit Union 172 Kinsley Street, Nashua, NH 03060	Lucy Descoteau, manager 603-594-2520	1 stjhecu-nh.com	\$6.065 million \$5.442 million	\$611,000
12. Freudenberg-NOK Employees Credit Union 450 Pleasant Street, Box 2001, Bristol, NH 03222	Rene J. Lefebvre, pres. 603-744-1617	1 N/A	\$2.463 million \$1.803 million	\$656,000

Source: N.H. Banking Department, NH Business Review Research (*Assets as of 12/31/15)

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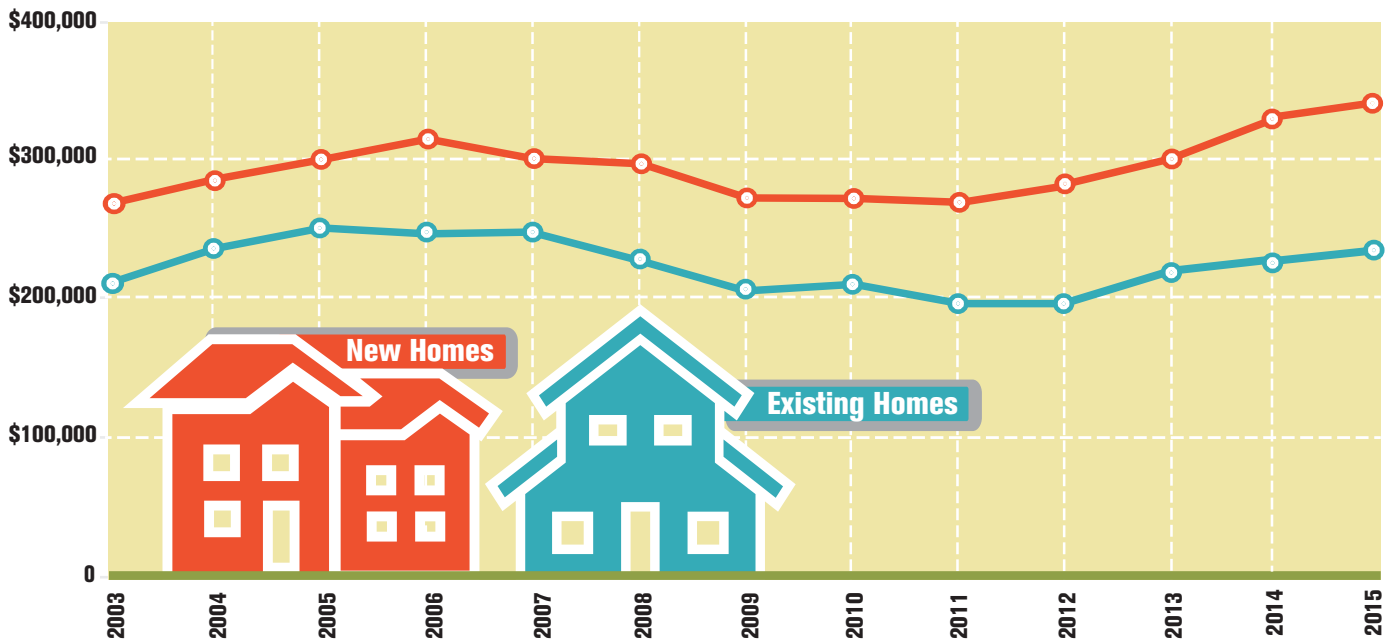
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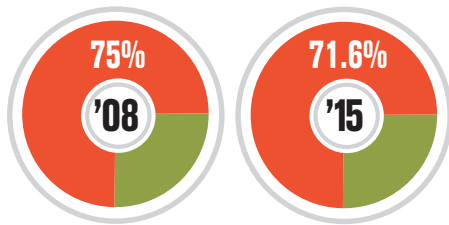
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MEDIAN PURCHASE PRICE OF A PRIMARY HOME IN NH

Source: New Hampshire Housing Finance Authority

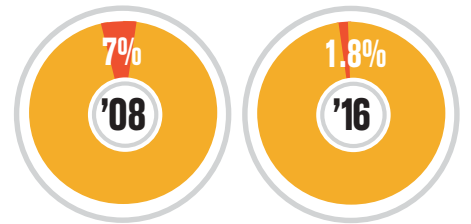


Home Ownership Rate in NH



Source: Federal Reserve Bank of St. Louis

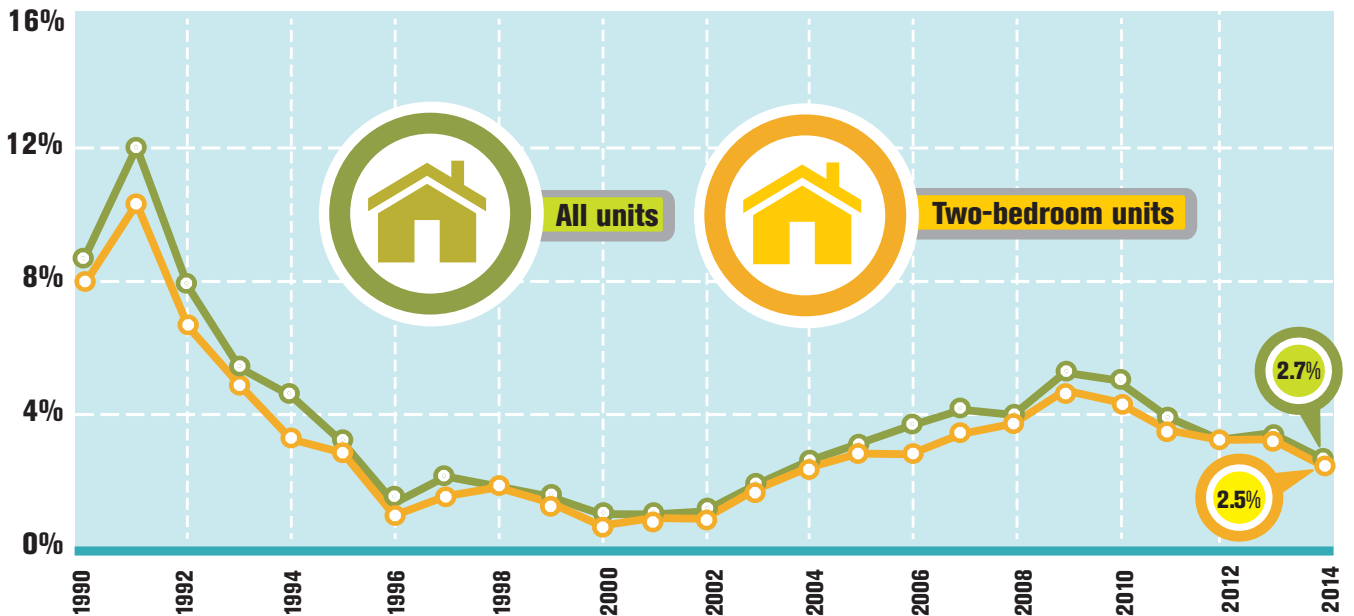
Rental Vacancy Rate in NH



Source: New Hampshire Housing Finance Authority

NH RENTAL HOUSING VACANCY RATE

Source: 2014 NHHFA Residential Rental Cost Survey

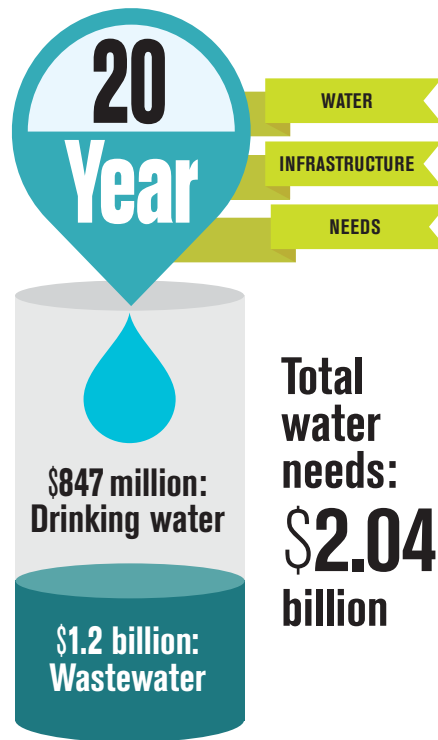


NH INFRASTRUCTURE NEEDS



355 of New Hampshire's
2,438 bridges are
structurally deficient

Source: ASCE 2013 Report Card for America's Infrastructure



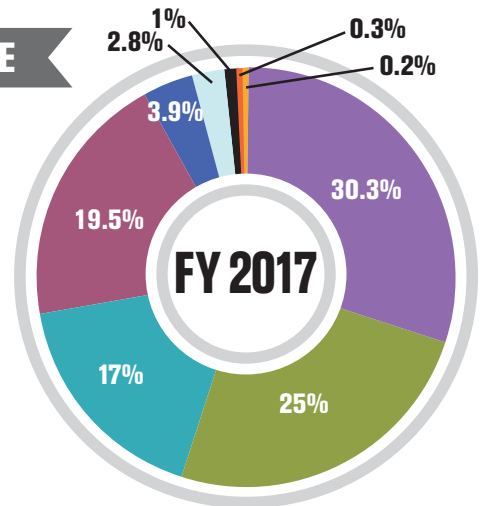
\$1,037

Median gross rental cost
for all unit sizes in
2015, per month



ESTIMATED REVENUE

- Federal funds
- General funds
- Other funds-Educational trust
- Other funds
- Highway funds
- Turnpike funds
- Liquor funds
- Fish and game funds
- Sweepstakes funds



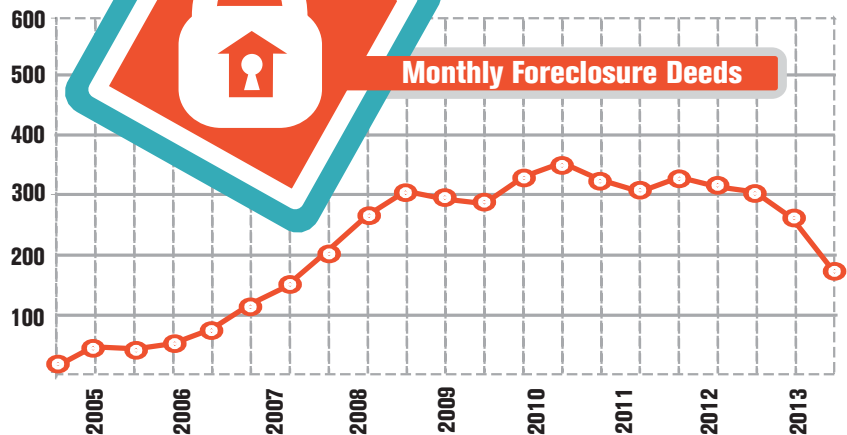
Source: www.nh.gov

\$220,000

Median price for a
single family detached
home in 2015



HOME FORECLOSURE TRENDS IN NH



Source: New Hampshire Housing Finance Authority

Source: New Hampshire Housing Finance Authority

NH'S LEADING GENERAL CONTRACTORS (RANKED BY NUMBER OF NH EMPLOYEES)

Firm Location	Top Management Phone Website	No. of NH Employees 2015 NH Sales	Specialties
1. Alvin J. Coleman & Son Inc. 9 NH Route 113 Conway, NH 03818	Calvin J. Coleman, pres. 603-447-5936 ajcoleman.com	260 N/A	Bridge Construction, Commercial, Road Construction, Site Work, Concrete, Aggregates
2. The Melanson Co. Inc. 353 West Street Keene, NH 03431	Robert W. Therrien Jr., pres. 603-352-4232 melanson.com	199 \$31.32 million	#4 Roofing, Acoustical, Metal Fabrication, Duct Work, Solar Design, Installation
3. Engelberth Construction Inc. 428 Main Street Keene, NH 03431	Pierre LeBlanc, pres. 603-357-2025 engelberth.com	150 \$118 million	Design-Build, Commercial General Contractor, Construction Manager
4. D.E.W. Construction Corp. 17 Elm Street Keene, NH 03431	Donald Wells, pres 603-643-1493 dewcorp.com	110 \$47.477 million	#2 Commercial, Design-Build, Industrial, Residential (single/multi-family), Construction Management
5. Lewis Builders Development Inc. 54 Sawyer Avenue Atkinson, NH 03811	Christine Lewis-Morse, pres. 603-362-5333 lewisbuilders.com	81 \$19.209 million	Real Estate Development, Residential (single-family including condos), Residential (single/multi-family), Site Work
6. Waterline Industries Corporation 7 London Lane Seabrook, NH 03874	Ralph Dumke, pres. 603-474-7477 waterlinecompanies.com	66 \$26 million	Industrial, Commercial Water and Waste Waster
7. Busby Construction Co. Inc. 71 Route 111 Atkinson, NH 03811	Paul D. Busby, pres. 603-898-4800 N/A	65 N/A	Road Construction, Site Work, Asphalt Reclamation
8. Trumbull-Nelson Construction Co. Inc. 200 Lebanon Street Hanover, NH 03755	Laurence J. Ufford, pres./ceo 603-643-3658 t-n.com	65 N/A	Commercial, Design-Build, Industrial, Residential (single-family including condos), Residential (single/multi-family), Millwork Shop
9. North Branch Construction Inc. 76 Old Turnpike Road Concord, NH 03301	Kenneth F. Holmes, pres. 603-224-3233 northbranch.net	50 \$33.9 million	#3 Commercial, Design-Build, Industrial, Residential (single-family including condos), Residential (single/multi-family), Medical, Institutional, Retail
10. Eckman Construction Co. Inc. 84 Palomino Lane Bedford, NH 03110	Mark Walsh, ceo 603-623-1713 eckmanconstruction.com	45 \$48.5 million	#1 by gross revenue Commercial, Design-Build, Real Estate Development, Residential (multi-family), Educational, Medical, Construction Mgmt.
11. Glen Builders Inc. PO Box 1880, Upper West Side Road No. Conway, NH 03860	David P. Miller, pres. 603-356-3401 glenbuilders.com	45 N/A	Commercial, Residential (single/multi-family), Road Construction, Site Work
12. F.L. Merrill Construction Inc. 35 Veteran's Drive Loudon, NH 03275	Frank L. Merrill, pres. 603-228-5558 fmerrill.com	40 N/A	Road Construction, Site Work, Box Culvert
13. Milestone Engineering & Construction Inc. PO Box 2279 Concord, NH 03302	Frank H. Lemay, PE, pres./treas. 603-226-3877 milestoneengcon.com	40 \$29.292 million	Commercial, Design-Build, Industrial, Residential (single-family including condos)
14. R.M. Piper Inc. 141 Smith Bridge Road, PO Box 490 Plymouth, NH 03264	Richard M. Piper, pres. 603-536-4154 rmpiper.com	40 \$8.279 million	Bridge Construction, Road Construction, Site Work
15. Conneston Construction Inc. PO Box 7546 Gilford, NH 03247	Jeffrey S. Downing, pres. 603-524-3776 ccinh.com	36 N/A	Commercial, Design-Build, Residential (single-family including condos), Residential (single/multi-family), Construction Mgmt.

NH'S LEADING GENERAL CONTRACTORS (RANKED BY NUMBER OF NH EMPLOYEES)

Firm Location	Top Management Phone Website	No. NH Employees (Peak) Sales	Specialties
16. Gilbane Building Company 2 Executive Park Drive Bedford, NH 03110	William J. Gilbane Jr., pres/ceo 603-669-0076 gilbaneco.com	35 N/A	Commercial, Design-Build, Industrial, Infrastructure
17. Estes & Gallup Inc. PO Box 240 Lyme, NH 03768	Timothy R. Estes, pres. 603-795-4400 estes-gallup.com	32 N/A	Commercial, Design-Build, Residential (single-family including condos), Residential (single/multi-family), Wet Laboratory - Research
18. Bonnette, Page & Stone Corporation 91 Bisson Avenue Laconia, NH 03246	Randy Remick, ceo 603-524-3411 bpsnh.com	30 \$30 million	Commercial, Design-Build, Industrial, Masonry, Real Estate Development, Residential (single-family including condos), Construction Mgmt.
19. H.P. Cummings Construction Co. 5 High Street, PO Box 269 Woodsville, NH 03785	Ben Harrington Jr., pres. 603-747-3303 hpcummings.com	30 N/A	Commercial, Green Building
20. MacMillin - a D.E.W. affiliate 17 Elm Street Keene, NH 03431	Donald E. Wells, pres. 603-352-3070 macmillin.com	30 \$30.016 million	Commercial, Design-Build, Industrial, Residential (single-family including condos), Residential (single/multi-family)
21. Opechee Construction Corporation 11 Corporate Drive Belmont, NH 03220	Mark Woglom, pres. 603-527-9090 opechee.com	28 N/A	Commercial, Design-Build, Industrial, Real Estate Development, Residential (single/multi-family)
22. Whitcher Builder Inc. 254 Drake Hill Road, PO Box 69 Strafford, NH 03884	Michael Whitcher, pres. 603-664-5577 whitcher.com	28 N/A	Commercial, Real Estate Development, Residential (single-family including condos), Residential (single/multi-family)
23. Seppala Construction Co. Inc. 153 Hunt Hill Road Rindge, NH 03461	Samuel R. Seppala, pres./treas. 603-899-3011 seppalaconstruction.com	27 N/A	Commercial, Design-Build, Real Estate Development, Site Work
24. The Stabile Companies 20 Cotton Road, Suite 200 Nashua, NH 03063	John P. Stabile II, chmn. 603-889-0318 stabilecompanies.com	27 \$2.9 million	Commercial, Design-Build, Real Estate Development, Residential (single-family including condos), Residential (single/multi-family), Site Work
25. Cormack Construction Management Inc. 46 East Madison Road Madison, NH 03849	Gordon W. Cormack, pres. 603-367-8272 cormackconstruction.com	26 \$4.5 million	Design-Build, Residential New Construction & Remodeling (single-family including condos), Architectural Design, Custom Millwork, Built-ins & Cabinetry
26. Blanc & Bailey Construction Inc. 18 Depot Street, PO Box 383 Charlestown, NH 03603	Mathew E. Blanc, pres./owner 603-826-4626 blanca Bailey.com	25 \$4.5 million	Commercial, Design-Build, Masonry, Residential (single-family including condos), Roofing, Steel Fab, Erect, Foundation Replacement, Repairs & Building Moving
27. D.R. Guilbeault Air Compressor LLC 17 Park Avenue Hudson, NH 03051	Don & Cyndi Guilbeault, owners 800-856-4046 drgair.com	25 \$7.2 million	Commercial, Industrial, Air Compressors, Sales Services
28. John H. Lyman & Sons Inc. 310 Hoyt Road Gilford, NH 03249	James Lyman, pres. 603-524-4314 facebook.com/lymanconstruction/	25 \$4.606 million	Commercial, Design-Build, Real Estate Development, Residential (single/multi-family), Road Construction, Site Work, Mun. Sewer/Water Svcs.
29. Meridian Construction Corp. 32 Artisan Court, Unit 4 Gilford, NH 03249	Tim Long, pres. 603-527-0101 meridiannh.com	25 \$15 million	Commercial, Design-Build, Industrial, Masonry, Paving, Residential (single-family including condos), Residential (single/multi-family), Road Construction, Roofing, Site Work, Steel Fab, Erect, Energy Audits, Renovations, Additions
30. L.A. Drew Inc. PO Box 1030 Intervale, NH 03845	Lloyd A. Drew, pres. 603-356-6351 ladrew.com	24 \$6.306 million	Commercial, Design-Build, Industrial, Residential (single-family including condos), Residential (single/multi-family), Road Construction, Site Work

#5

Source: New Hampshire Business Review survey

NEW HAMPSHIRE ARCHITECTS (RANKED BY NUMBER OF NH EMPLOYEES)

Firm Location	Top NH Executive Website Phone	No. of NH Employees #Arch./Engineers/Tech. Staff 2014 Design Billings	Specialties 3 Recent Projects
1. JSA Inc. 273 Corporate Drive Portsmouth, NH 03801	Mark Moeller AIA, LEED AP jsainc.com 603-436-2551	30 12/0/10 \$7 million	#1 by reported billings Architecture, Design-Build, Interior Design, Planning Benchmark, The Commons in Lincoln, Lincoln, MA; Brightview Senior Living at Randolph, Randolph, NJ; Brightview Senior Living at Tenafly, Tenafly, NJ
2. The H.L. Turner Group Inc. 27 Locke Road Concord, NH 03301	Harold Turner, PE, pres./ceo hturner.com 603-228-1122	26 5/14/7 \$4.285 million	#2 Architecture, Civil, Mechanical, Structural, Environmental, Engineering, Building Scientists WATTS Water Technologies National Training Center, North Andover, MA; Holderness School Ice Rink, Holderness, NH; New Corporate Headquarters Facility of Methuen Construction, Plaistow, NH
3. TMS Architects One Gate Street, Eldredge Park Portsmouth, NH 03801	William Soupcoff, princ. tmsarchitects.com 603-436-4274	16 7/0/8 \$3.82 million	#3 Architecture, Interior Design, Planning, Historic Preservation
4. Warrenstreet Architects, Inc. 27 Warren Street Concord, NH 03301	Jonathan Halle, mng. member warrenstreet.coop 603-225-0640	11 9/0/2 N/A	Architecture, Design-Build, Environmental, Interior Design, Planning, Landscape Architecture, Graphic Design
5. Banwell Architects 6 South Park Street Lebanon, NH 03766	Ingrid Moulton Nichols, partner banwellarchitects.com 603-448-3778	10 6/0/2 N/A	Architecture, Green Design/LEED/CHPS
6. DeStefano Architects, PLLC 23 High Street Portsmouth, NH 03801	Lisa DeStefano, founder/princ. destefanoarchitects.com 603-431-8701	10 4/0/8 \$2.357 million	#4 Architecture, Design-Build, Planning, Orion Student Housing, Durham, NH; Abenaqui Country Club, Rye, NH; Federal Cigar Bar, Cigar bar and retail in historic downtown building, Portsmouth, NH
7. McHenry Architecture, PLLC 4 Market Street Portsmouth, NH 03801	Steven McHenry, princ. mchenryarchitecture.com 603-430-0274	10 4/1/6 \$2.205 million	#5 Architecture, Construction Mgmt., Design-Build, Interior Design, Planning NH Unitarian Church, Portsmouth, NH; Karnan House, Portsmouth, NH; York Hospital, Sanford, ME
8. Christopher P. Williams Architects, PLLC 4 Stevens Avenue #5, PO Box 703 Meredith, NH 03253	Christopher P. Williams, mng. princ. cpwarchitects.com 603-279-6513	9 5/0/2 N/A	Architecture, Interior Design, Planning, Sustainable Design, Historic Preservation, Commercial, Municipal, Institutional and Residential Design
9. Berard Martel Architecture Inc. 170 South River Road Bedford, NH 03110	Robert G. Martel, princ./arch. berardmartel.com 603-626-7903	8 3/0/5 \$1.3 million	Architecture, Interior Design, Planning, Feasibility Studies, Energy/Sustainable Models RiverWalk at Loon Mt., Lincoln NH; Phase 2 Transene Chem. Plant, Danvers, MA; Mixed use multi-phase project, Worcester, MA
10. CJ Architects 233 Vaughan Street, Suite 101 Portsmouth, NH 03801	Carla J Goodknight, princ. cjarchitects.net 603-431-2808	7 3/0/4 N/A	Architecture, Construction Mgmt., Design-Build, Interior Design, Planning, Feasibility/Renderings Whole Foods, 143 Daniel Street, Portsmouth, NH; 175 Market Street, Portsmouth, NH; 27 Chestnut Apartments, Exeter, NH
11. Daniel V. Scully Architects 17 Elm Street Keene, NH 03431	Daniel V. Scully, owner scully-architects.com 603-357-4544	7 6/0/1 N/A	Architecture
12. Dignard Architectural 124 Bedford Center Road, Unit E Bedford, NH 03110	Roger Dignard, princ. dig-arc.com 603-488-1959	6 4/0/2 \$1.824 million	Architecture, Interior Design, Planning
13. Samyn-D'Elia Architects PO Box 1259 Ashland, NH 03217	Ward D'Elia, princ./pres. sdarchitects.com 603-968-7133	6 2/0/4 \$1.367 million	Architecture, Planning Hooksett Service Areas 193N & 193S, Hooksett, NH; NH Marine Patrol Headquarters, Gilford, NH; Meredith Village Savings Bank, Portsmouth, NH
14. Sheerr McCrystal Palson Architecture Inc. 30 South Main St., Bldg. 2, Suite 401 Concord, NH 03301	Eric Palson, princ. sheerr.com 603-228-8880	6 2/0/3 \$650,000	Architecture, Interior Design, Planning Belknap County Community Correction Center, Re-Entry Center, Laconia, NH; Easter Seals NH Office Renovation, Manchester, NH; Nation Field Representatives, NH Headquarters Addition & Renovation, Claremont, NH

NEW HAMPSHIRE ARCHITECTS (RANKED BY NUMBER OF NH EMPLOYEES)

Firm Location	Top NH Executive Website Phone	No. of NH Employees #Arch./Engineers/Tech. Staff 2014 Design Billings	Specialties 3 Recent Projects
15. Marinace Architects 79 Main Street, PO Box 429 New Hampton, NH 03256	Frank P. Marinace, pres. marinacearchitects.com 603-744-5144	5 3/0/2 \$470,500	Architecture, Interior Design, Planning Mascoma Valley High School, Canaan, NH; Middleton Elementary School, Middleton, NH; Hinsdale Elementary School Addition, Hinsdale, NH
16. UK Architects, PC 7 Allen Street, Suite B9, PO Box 231 Hanover, NH 03755	Christopher P. Kennedy, princ./pres. ukarch.com 603-643-8868	5 4/0/1 N/A	Architecture, Planning, Sustainable Design, Energy Efficient Design, Community Planning KUA Hayes Auditorium, Meriden, NH; Langdon Meetinghouse, Langdon, NH; Several Residential Projects in Hanover, Andover, New London, Derry, NH
17. Amoskeag Architectural Group 1850 Elm Street, Suite 401 Manchester, NH 03101	Alan H. Yeaton, pres. N/A 603-606-7878	4 2/0/2 \$420,000	Architecture, Construction Mgmt., Design-Build, Interior Design, Planning, Landscape Design 17 Washington Street, Keene, NH; Misiorski Residence, New Boston, NH; Orange Theory Fitness, Nashua, NH
18. Harriman, Architects + Engineers 33 Jewell Court, Suite 101 Portsmouth, NH 03801	Clifton Greim, pres. harriman.com 603-626-1242	4 3/0/1 \$1.8 million	Architecture, Civil, Electrical, Interior Design, Mechanical, Planning, Structural
19. Fiorentino Group Architects 500 Market Street, Suite 1E Portsmouth, NH 03801	Scott Fiorentino, owner fiorentinogroup.com 603-373-8562	3 1/0/2 N/A	Architecture, Design-Build, Planning, Historic Preservation Union Bluff Resort, Hotel Expansion, York Beach, ME; Ogunquit Private Residence, Ogunquit, ME; New Castle Private Residence, New Castle, NH
20. Udelsman Associates 161 Federal Hill Road Hollis, NH 03049	David & Lisa Udelsman, owners N/A 603-465-6960	3 2/0/1 \$1.2 million	Architecture Cornerstone at Hampton - Assisted Living Residence, Hampton, NH; NH Bauer Hockey Expansion, Exeter, NH; New Morning Schools, Bedford, NH



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NEW HAMPSHIRE ARCHITECTS (RANKED BY NUMBER OF NH EMPLOYEES)

Firm Location	Top NH Executive Website Phone	No. of NH Employees #Arch./Engineers/Tech. Staff 2013 Design Billings	Specialties 3 Recent Projects
21. Burnell-Johnson Architects 80 Stark Street Manchester, NH 03101	Stephen W. Burnell & David P. Johnson, princ. N/A 603-625-5098	2 1/0/1 N/A	Architecture, Design-Build, Interior Design, Planning
22. J5architects, PLLC 184 Myrtle Street Manchester, NH 03104	James A. Spiegel, princ. j5architects.com 603-512-7800	2 2/0/2 N/A	Architecture, Interior Design, Planning, Forensics/Building Science
23. Silverwatch Architects, LLC 155 Londonderry Road Windham, NH 03087	Joel David Silverwatch, pres. silverwatch.com 603-894-4450	2 N/A N/A	Architecture, Planning, Structural, Site Planning
24. Tony Fallon Architecture 501 Barn Door Gap Stafford, NH 03884	Anthony Dreux Fallon, arch. tonyfallon.com 603-269-3206	2 1/1/1 N/A	Architecture, Design-Build, Interior Design
25. Weller & Michal Architects 71 Main Street Harrisville, NH 03450	Thomas M. Weller, princ. wapm.com 603-827-3840	2 2/0/0 N/A	Architecture, Lighting Design, Adaptive Reuse
26. Duncan Douglas McCallum, Architect 77 Morrill Road Canterbury, NH 03224	Duncan Douglas McCallum, owner duncandouglasmccallum.com 603-856-1442	1 1/0/0 N/A	Architecture
27. Reno Design Group, Architecture & Planning 1130 South Road Hopkinton, NH 03229	Rob Reno, princ. renodesigngroup.com 603-746-4200	1 1/0/0 N/A	Architecture, Design-Build, Planning


Source: New Hampshire Business Review survey



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BUILDING SCIENCE

- INDOOR AIR QUALITY
- BUILDING COMMISSIONING
- BUILDING SYSTEM PERFORMANCE / EVALUATION

NH'S LEADING MECHANICAL CONTRACTORS (RANKED BY NUMBER OF NH EMPLOYEES)

Firm Location	Top Management Phone Website	No. of NH Employees 2015 Gross NH Sales	Specialties
1. DECCO Inc. 31 Route 13 Brookline, NH 03033	Kevin J. Shield, pres. 603-673-2200 decco.com	180	HVAC, Industrial Piping, Piping, Plumbing, Process Piping
2. Granite State Plumbing & Heating, LLC 10 North Riverdale Road Weare, NH 03281	Gerard D. Perron, pres., operations 603-529-3322 gsphinc.com	165 \$42 million	 HVAC, Plumbing, Process Piping, Engineer/Medical Gas
3. Denron Plumbing & HVAC, LLC 605 Front Street Manchester, NH 03102	Robert W. Holden, pres. 603-627-4186 denronph.com	130 \$20 million	 HVAC, Piping, Plumbing, Refrigeration, Engineering
4. Heritage Plumbing, Heating, Cooling, Electric 28 Commercial Court Auburn, NH 03032	Craig & Steve Chartier, co-owners 603-647-4881 justcallheritage.com	82 N/A	Electrical, HVAC, Plumbing
5. J. Lawrence Hall Co. Inc. 17 Progress Ave. Nashua, NH 03062	Charles A. Hall, pres. 603-882-2021 jlawrencehall.com	76 N/A	HVAC, Plumbing
6. Palmer & Sicard Inc. 140 Epping Road Exeter, NH 03833	Mark J. Hodsdon, pres. 603-778-1841 palmerandsicard.com	72 \$18.72 million	 HVAC, Plumbing, Engineer/Design-Build
7. Eckhardt & Johnson Inc. 896 Goffs Falls Road Manchester, NH 03103	Daniel C. Clair, pres./treas. 603-622-7493 eckhardtjohnson.com	69 \$12.6 million	 HVAC, Industrial Piping, Plumbing, HVAC Engineering, Medical Gas, Certified Pipe Welding, Ductwork
8. Northern Peabody, LLC 25 Depot Street Manchester, NH 03101	Jack Doherty, ceo 603-669-3601 northernpeabody.com	60 \$17 million	 HVAC, Industrial Piping, Piping, Plumbing, Process Piping, Refrigeration, Medical Gases
9. Al Terry Plumbing & Heating Inc. 1776 Hooksett Road Hooksett, NH 03106	Michael J. Terry, pres. 603-485-4205 alterryplumbing.com	59 \$12.005 million	HVAC, Piping, Plumbing, Process Piping, Refrigeration
10. RTH Mechanical Contractors Inc. 99 Pine Road Brentwood, NH 03833	Richard Hansell, pres. 603-772-9779 rthmechanicalcontractors.com	50 N/A	HVAC, Industrial Piping, Piping, Plumbing, Refrigeration
11. MSI Mechanical Systems Inc. 10-12 Delaware Drive Salem, NH 03079	Thomas Hooper Sr., pres. 603-890-6900 msimechanical.com	33 \$10.5 million	HVAC, Industrial Piping, Piping, Process Piping, Refrigeration, Chiller Services & HVAC Maintenance Programs
12. Dowling Corporation 112 Heritage Avenue Portsmouth, NH 03801	Michael Houghton, pres. 603-433-1311 dowlingcorp.com	28 \$6.15 million	HVAC, Piping, Refrigeration
13. ARC Mechanical Contractors Inc. 1 Glen Road Plaza, Suite 201 West Lebanon, NH 03766	Wilton Buskey, ceo 603-443-6111 arcmech.com	27 N/A	HVAC, Industrial Piping, Piping, Plumbing, Process Piping, Refrigeration
14. Jim Trombly Plumbing, Heating & Cooling 257 Bridge Street Manchester, NH 03104	Carl Panzieri, pres./ceo 603-668-5468 tromblyplumbing.com	19 \$2.815 million	HVAC, Piping, Plumbing, Water Filtration & Conditioning
15. Harry W. Wells & Son 19 Crown Street Nashua, NH 03060	Klavs Salgals, pres. 603-882-4492 harrywells.com	18 N/A	HVAC, Plumbing, Gas Piping


Source: New Hampshire Business Review survey

STATES RANKED BY MEDIAN HOUSEHOLD INCOME

State	2014 Median Income*
Maryland	76,165
New Hampshire	73,397
Hawaii	71,223
Connecticut	70,161
D.C.	68,277
Alaska	67,629
Minnesota	67,244
Virginia	66,155
New Jersey	65,243
Utah	63,383
Massachusetts	63,151
Colorado	60,940
North Dakota	60,730
Vermont	60,708
California	60,487
Washington	59,068
Oregon	58,875
Rhode Island	58,633
Wisconsin	58,080
Iowa	57,810
Delaware	57,522
Nebraska	56,870
Missouri	56,630
Wyoming	55,690
Pennsylvania	55,173
Illinois	54,916
New York	54,310
Texas	53,875
Kansas	53,444
Idaho	53,438
South Dakota	53,053
Michigan	52,005
Maine	51,710
Montana	51,102
Nevada	49,875
Ohio	49,644
Georgia	49,555
Arizona	49,254
Indiana	48,060
Oklahoma	47,199
North Carolina	46,784
New Mexico	46,686
Florida	46,140
South Carolina	44,929
Arkansas	44,922
Tennessee	43,716
Kentucky	42,786
Louisiana	42,406
Alabama	42,278
West Virginia	39,552
Mississippi	35,521

Source: U.S. Census Bureau


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NEW HAMPSHIRE ELECTRICAL CONTRACTORS (RANKED BY NUMBER OF NH EMPLOYEES)

Firm Location	Top Management Website Phone	No. of NH Employees 2015 NH Sales	Specialties
1. Longchamps Electric Inc. 700 Harvey Road Manchester, NH 03103	Kevin Duffy, pres. 603-625-5954 hello@longchampselectric.com	125 N/A	Electrical, Fire Alarm, Data Telecommunications
2. Daniels Electric Corp. 25 Artisan Court, PO Box 7412 Gilford, NH 03247	Jerry Milligan, pres. danielselectriccorp.com 603-293-4707	45 N/A	Electrical, Electrical Engineering Fire Alarm, Security, Tel., Data
3. Relco/Reilly Electrical Contractors Inc. 121 Lafayette Road North Hampton, NH 03862	Stephen J. Pilling, dir. op. gorelco.com 603-964-7700	40 N/A	Electrical, Electrical Engineering Surplus & Obsolete/Elect. Supplies
4. Gate City Electric, LLC 5 Pine Street Extension, Ste. 5L Nashua, NH 03060	Don Gingras, pres. gatecityelectric.com 603-886-0200	39 N/A	Electrical, Design-Build, Commercial, Industrial
5. Norman E. Day Inc. 116 Perimeter Road Nashua, NH 03063	Brian R. Goulet, pres. normaneday.com 603-880-4601	33 N/A	Electrical, Electrical Engineering Tel., Data, Fire Alarms
6. Transformer Service Inc. 74 Regional Drive Concord, NH 03301	Stephen W. Booth, pres./ceo transformer-svc.com 603-224-4006	32 \$2.874 million	#4 Electrical, Industrial/Power Substations & Dist. Sites
7. Irish Electric Corp. 659 Currier Road Hopkinton, NH 03229	Darragh Madden, pres. irishelectric.net 603-224-7474	27 N/A	Electrical, Generators, Data, Security/Fire Alarm Systems
8. Levasseur Electrical Contractors 724 E. Industrial Park Drive #11 Manchester, NH 03109	Daniel Levasseur, pres. N/A 603-627-6270	26 \$3.437 million	#2 Electrical, Design-Build, Fire Alarms
9. Florence Electric 7 Columbia Circle Merrimack, NH 03054	Rob Delgrosso, dir. SPD teamfloc.com 603-423-9211	25 N/A	Electrical, Fire, Security Systems, Tel., Data, CCTV, Healthcare Systems
10. Richardson Electrical Co. Inc. 17 Batchelder Road, PO Box 1330 Seabrook, NH 03874	Linda Richardson, pres. richardsonelectrical.us 603-474-3900	25 N/A	Electrical, Electrical Engineering, Commercial, Heavy Industrial, High Voltage, Instrumentation Sys., Data/ Fiber
11. Gerard A. Laflamme Inc. 100 Harvey Road Londonderry, NH 03053	Don Mendzela, pres. galaflammeinc.com 603-432-0878	24 N/A	Electrical, Generators, Data Work, Fire Alarm Systems
12. F.H. Hamblet, LLC 29 Victoria Street Keene, NH 03431	Christopher C. Hamblet, pres. hambletelectric.com 603-352-2330	22 \$3.165 million	#3 All Electrical Applications
13. Liberty Electric Inc. 50 Northwestern Drive Salem, NH 03079	Jack Comeau, pres. libertyelectricnh.com 603-898-6023	22 N/A	Electrical, Electrical Engineering, Fire Alarm, Design-Build
14. KW Management Inc. 55 Lake Street Nashua, NH 03060	Jack J. Leary, v.p. & cfo kwmanagement.com 603-598-0181	21 \$7.85 million	#1 by reported sales Electrical Engineering, HVAC, Mechanical Engineering, Solar Photovoltaics & Thermal & Geothermal Heat Pumps, Solar Electric & Hot Water, Renewable Energy Products, Industrial, Commercial
15. D.A. Boisvert Electric Co. 175 Lincoln Street, Suite 104 Manchester, NH 03103	Daniel A. Boisvert, owner boisvertelectric.com 603-623-5122	20 N/A	Electrical, Commercial, Industrial Construction & Maintenance

Source: New Hampshire Business Review survey

NH'S LEADING ENGINEERING FIRMS (RANKED BY NUMBER OF NH ENGINEERS)

Firm Address	Top Management Website Phone	No. NH Engineers No. NH Employees 2015 NH Sales	Specialties
1. VHB 2 Bedford Farms Drive, Suite 200 Bedford, NH 03110	Marty Kennedy, mng. dir. vhb.com 603-391-3900	39 62 \$6.8 million	#5 Civil, Construction Mgmt., Design-Build, Environmental, Planning, Structural, Surveying, Transportation, Landscape Design, GIS, Cultural/Historical Resources, Energy
2. Sanborn, Head & Associates, Inc. 20 Foundry Street Concord, NH 03301	Charles L. Head, ceo sanbornhead.com 603-229-1900	37 54 N/A	Environmental, Geotechnical, Remediation, Energy, Air Services, Hydrogeology, Solid Waste, Stormwater, Planning, GIS
3. CLD Consulting Engineers Inc. 540 N. Commercial Street Manchester, NH 03101	Christopher R. Bean, pres./ceo cldengineers.com 603-668-8223	33 55 \$6.176 million	Civil, Construction Mgmt., Environmental, Planning, Structural, Surveying, Transportation, Survey ROW
4. Hoyle, Tanner & Associates Inc. 150 Dow Street Manchester, NH 03101	Christopher R. Mulleavey, pres./ceo hoyletanner.com 603-669-5555	33 72 \$13.177 million	#2 Civil, Construction Mgmt., Design-Build, Environmental, Planning, Structural, Transportation
5. CDM Smith 670 No. Commercial Street, Suite 208 Manchester, NH 03101	Donald Freeman, assoc. cdmsmith.com 603-222-8300	31 42 N/A	Architectural, Civil, Construction Mgmt., Design-Build, Environmental, Mechanical, Planning, Structural, Transportation
6. GZA GeoEnvironmental Inc. 5 Commerce Park North, Suite 201 Bedford, NH 03110-6984	Ronald A. Breton, senior princ. gza.com 603-623-3600	30 53 \$11.3 million	#3 Civil, Construction Mgmt., Environmental, Planning, Structural
7. Rist-Frost-Shumway Engineering 71 Water Street Laconia, NH 03246	Bruce J. Shumway, ceo rfsengineering.com 603-524-4647	29 69 \$10.945 million	#4 Civil, Electrical, Mechanical, Structural, Plumbing, Fire Protection, Telecommunications, Commissioning, Landscape Architecture
8. TFMoran, Inc. 48 Constitution Drive Bedford, NH 03110	Robert Duval, pres. tfmoran.com 603-472-4488	28 62 \$5.5 million	Civil, Design-Build, Environmental, Planning, Structural, Surveying, Transportation, Traffic Eng., Land Survey, Constr. Inspection
9. The Louis Berger Group Inc. 100 Commercial Street, 2nd Floor, North Manchester, NH 03101	Thomas Lewis, pres. louisberger.com 603-644-5200	23 18 N/A	Civil, Construction Mgmt., Design-Build, Environmental, Planning, Structural, Transportation
10. Tighe & Bond Inc. 177 Corporate Drive Portsmouth, NH 03801	Gregg M. Mikolaities, v.p. tighebond.com 603-433-8818	22 27 N/A	Civil, Electrical, Environmental, Mechanical, Planning, Structural, Transportation
11. CHA 11 King Court Keene, NH 03431	Michael Carroll, ceo chacompanies.com 603-357-2445	18 20 N/A	Civil, Construction Mgmt., Design-Build, Electrical, Environmental, Mechanical, Planning, Structural, Transportation
12. Golder Associates Inc. 670 N. Commercial Street, Suite 103 Manchester, NH 03101	Alistair P.T. MacDonald, princ. golder.com 603-668-0880	18 31 N/A	Civil, Construction Mgmt., Design-Build, Environmental, Transportation, Hydrogeology
13. Wright-Pierce 230 Commerce Way, Suite 302 Portsmouth, NH 03801	John W. Braccio, ceo wright-pierce.com 603-430-3728	17 22 \$33.2 million	#1 by reported sales Architectural, Civil, Construction Mgmt., Design-Build, Electrical, Environmental, Mechanical, Structural, Civil, Water, Wastewater, Stormwater, GIS, Building Design
14. Jacobs Engineering Group Inc. Two Executive Park Drive Bedford, NH 03110	David Chamberlin, office mngr. jacobs.com 603-666-7181	15 25 N/A	Architectural, Civil, Design-Build, Electrical, Mechanical, Structural, Transportation
15. Nobis Engineering Inc. 18 Chenell Drive Concord, NH 03301	Nannu Nobis, ceo nobiseng.com 603-224-4182	15 49 N/A	Civil, Construction Mgmt., Design-Build, Environmental, Transportation, Landscape Arch., Wetlands, Remediation, Water Supply, Sustainability
16. Stantec Consulting Services Inc. 5 Dartmouth Drive, Suite 101 Auburn, NH 03032	Craig Gendron & Gerard Fortin, princ. stantec.com 603-669-8672	15 46 \$4.042 million	Architectural, Civil, Construction Mgmt., Design-Build, Electrical, Environmental, Interior Design, Mechanical, Planning, Structural, Surveying, Transportation, Fuel Systems Engineering, Hazardous Materials Remediation
17. The H.L. Turner Group Inc. 27 Locke Road Concord, NH 03301	Harold Turner, pres./ceo hlturner.com 603-228-1122	14 26 \$4.285 million	Architectural, Civil, Design-Build, Environmental, Mechanical, Structural, Transportation, Bldg. Scientists

NH'S LEADING ENGINEERING FIRMS (RANKED BY NUMBER OF NH ENGINEERS)

Firm Location	Top Management Website Phone	No. NH Engineers No. NH Employees 2015 NH Sales	Specialties
18. Haley & Aldrich Inc. 3 Bedford Farms Drive Bedford, NH 03110	Larry Smith, ceo haleyaldrich.com 603-625-5353	14 30 N/A	Construction Mgmt., Environmental, Geotechnical, Underground Engineering
19. Design Group Facility Solutions 5 Chenell Drive, Box 3 Concord, NH 03301	Robert Redman, mng. partner stahlmangroup.com 603-225-0010	13 68 N/A	Architectural, Civil, Construction Mgmt., Design-Build, Electrical, Interior Design, Mechanical, Planning, Structural
20. HEB Engineers, Inc. 2605 White Mountain Highway North Conway, NH 03860	Jay Poulin, pres. hebengineers.com 603-356-6936	10 18 \$2.135 million	Civil, Structural, Surveying
21. DuBois & King, Inc. 18 Constitution Drive Bedford, NH 03110	Jeffrey A. Adler, princ. dubois-king.com 603-637-1043	9 17 \$2.6 million	Civil, Electrical, Environmental, Mechanical, Planning, Structural, Surveying, Transportation, Airport Engineering
22. Hayner/Swanson Inc. 3 Congress Street Nashua, NH 03062	Jim Petropoulos, pres. hayner-swanson.com 603-883-2057	9 27 N/A	Civil, Construction Mgmt., Planning, Surveying
23. Weston & Sampson Engineers Inc. 100 International Drive, Suite 152 Portsmouth, NH 03801	Michael J. Scipione, pres./ceo westonandsampson.com 603-431-3937	9 15 N/A	Architectural, Civil, Construction Mgmt., Design-Build, Electrical, Environmental, Planning, Structural, Surveying, Transportation, Water, Wastewater, Landscape Architecture
24. MHF Design Consultants Inc. 44 Stiles Road, Suite 1 Salem, NH 03079	Frank C. Monteiro, pres./treas. mhfdesign.com 603-893-0720	8 19 \$2.2 million	Civil, Planning, Surveying, Site Engineering, U/G Tank Design
25. Weston Solutions Inc. 43 North Main Street Concord, NH 03301	James Soukup, tech. dir. westonsolutions.com 603-656-5400	7 25 N/A	Construction Mgmt., Design-Build, Environmental, Green Roofs
26. MJS Engineering PC 5 Railroad Street, PO Box 359 Newmarket, NH 03857	Michael J. Sievert, pres. mjs-engineering.com 603-659-4979	6 7 N/A	Civil, Environmental, Structural
27. SFC Engineering Partnership Inc. 1 Industrial Drive Windham, NH 03087	George R. Fredette PE, pres. sfceng.com 603-647-8700	6 13 N/A	Civil, Construction Mgmt., Planning, Structural, Surveying, Fire Protection, Wireless Network Dev., Water-Sewer Design, Accessibility Code Review
28. The Dubai Group, Inc. 84 Range Road Windham, NH 03087	Karl Dubai, pres. thedubaygroup.com 603-458-6462	5 10 N/A	Civil, Planning, Surveying
29. Engineering Ventures, PC 85 Mechanic Street, Suite B2-2 Lebanon, NH 03766	Robert Neeld, pres. engineeringventures.com 603-442-9333	5 7 \$483,076	Civil, Planning, Structural, Permitting
30. S. W. Cole Engineering, Inc. 10 Centre Road Somersworth, NH 03878	Chad Michaud, exec. v.p. & coo swcole.com 603-692-0088	5 25 \$1.604 million	Civil, Geotechnical Engineering, Geoenvironmental Consulting, Construction Materials Testing, Test Borings
31. Terracon Consultants Inc. 77 Sundial Avenue, Suite 401W Manchester, NH 03103	James B. Matz, branch mgr. terracon.com 603-647-9700	5 23 N/A	Civil, Environmental, Engineer, Geotechnical, Environmental, Hydrogeology, Construction Materials Testing
32. Yeaton Associates, Inc. 66 Jackson Street Littleton, NH 03561	Wayne Fillion, pres. yeatonassociates.com 603-444-6578	5 20 N/A	Electrical, Mechanical, Plumbing, Fire Protection, Sustainable
33. Team Engineering 80 Palomino Lane, Suite 402 Bedford, NH 03110	John P. Turner, pres. engineernh.com 603-497-3137	4 8 N/A	Architectural, Civil, Construction Mgmt., Structural, Design
34. Ambit Engineering Inc. 200 Griffin Road, Unit 3 Portsmouth, NH 03801	John R. Chagnon, pres. ambitengineering.com 603-430-9282	3 15 N/A	Civil, Planning, Surveying, Contracting Assistance for Condominium Associations
35. Foley, Buhl, Roberts & Associates Inc. 500 Commercial Street Manchester, NH 03101	Jonathan D. Buhl, pres. fbra.com 603-622-4578	3 3 N/A	Structural

NH'S LEADING ENGINEERING FIRMS (RANKED BY NUMBER OF NH ENGINEERS)

Firm Location	Top Management Website Phone	No. NH Engineers No. NH Employees 2015 NH Sales	Specialties
36. Geolnsight, Inc. 186 Granite Street, 3rd Floor, Suite A Manchester, NH 03101	Brian D. Kisiel, pres. geolnsight.com 603-314-0820	3 29 N/A	Civil, Construction Mgmt., Environmental, Structural, Geotechnical, Water Resource Development, Compliance, Storm Water, Remediation, Litigation Support
37. Geotechnical Services Inc. 55 North Stark Highway Weare, NH 03281	Alfred O. Osborne, gen. mngr. geotechserve.com 603-529-7766	3 8 \$1 million	Civil, Environmental, Earth Support, Geotechnical, Construction Testing
38. ATC Group Services 150 Zachary Road Manchester, NH 03109	John Kubiczki, branch mgr. atcassociates.com 603-647-7077	2 10 N/A	Environmental, Environmental Consultants
39. Burns & Associates-Engineers PO Box 5128 Portsmouth, NH 03802	Robert J. Burns, princ. burnsengineers.com 603-964-5551	2 3 \$268,000	Architectural, Civil, Mechanical, Planning, Capital Reserve Studies, Economic Studies, Building Inspection, Diag.
40. Hydroterra Environmental Services, LLC 272 1/2 Dover Point Road Dover, NH 03820	Jack & Beth McKenna, owners hydroterraenvironmental.net 603-743-5728	2 4 N/A	Env. Consultant, Hydrogeology, Marine, Coastal, Permitting
41. Lee F. Carroll, PE, Electrical Consultants 1 Madison Avenue Gorham, NH 03581-0357	Lee F. Carroll, PE, proprietor N/A 603-466-5065	2 2 \$270,000	Electrical, Forensic
42. Maynard & Paquette Engineering Associates LLC 23 E. Pearl Street, Nashua, NH 03060	Richard A. Maynard, mgr. N/A 603-883-8433	2 6 N/A	Civil, Environmental, Planning, Surveying, Environmental Permitting, Zoning Board & Planning Board Presentations
43. Ransom Consulting Inc. Pease International Tradeport, 112 Corporate Drive Portsmouth, NH 03801	Stephen B. Ransom, pres. ransomenv.com 603-436-1490	2 12 N/A	Civil, Environmental, Water Supply Svcs., Geotechnical, Industrial Hygiene, Brownfields

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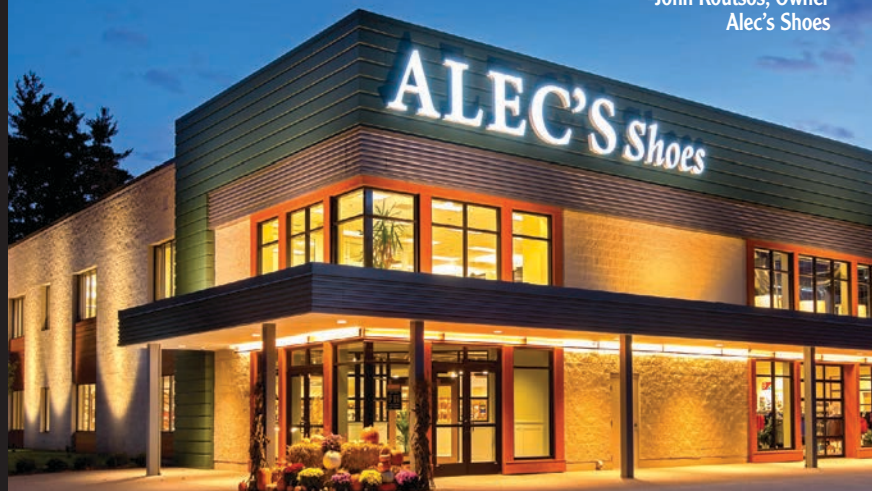
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-John Koutsos, Owner
Alec's Shoes



The work at Alec's Shoes entailed the renovation of a former office/warehouse facility into a new retail shoe store, showroom outlet, warehouse and entrance facade.

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P.O. Box 2279, Concord, NH 03302

Phone 603-226-3877

NH'S LEADING ENGINEERING FIRMS (RANKED BY NUMBER OF NH ENGINEERS)

Firm Location	Top Management Website Phone	No. NH Engineers No. NH Employees 2015 NH Sales	Specialties
44. SVE Associates 47 Marlboro Street Keene, NH 03431	Peter R. Boemig, princ. sveassoc.com 603-355-1532	2 5 N/A	Planning, Structural, Surveying
45. White Mountain Survey & Engineering Inc. 1270 Route 16, PO Box 440 Ossipee, NH 03864	James F. Rines, pres. whitemountainsurvey.com 603-539-4118	2 11 \$970,000	Civil, Environmental, Planning, Surveying, Land Surveying, Land Use Permitting
46. Conway Engineering MEPF, LLC PO Box 688 Brookline, NH 03033	James N. Conway, mgr. conwayeng.com 603-673-6105	1 4 N/A	Electrical, Mechanical, HVAC, Plumbing, Fire Protection
47. Norway Plains Associates Inc. 2 Continental Boulevard, PO Box 249 Rochester, NH 03866	Randolph R. Tetreault, pres. norwayplains.com 603-335-3948	1 9 N/A	Civil, Surveying, Transportation
48. RPF Environmental 320 First NH Turnpike Northwood, NH 03261	Dennis Francoeur, princ. airpf.com 603-942-5432	1 15 N/A	Environmental, Industrial Hygiene, Hazardous Materials
49. Sanford Surveying & Engineering 597 New Boston Road Bedford, NH 03110	Earl J. Sanford, pres. sandfordsurvey.com 603-472-2265	1 N/A N/A	Civil, Environmental, Planning, Structural, Surveying
50. Stephen Pernaw & Co. Inc. PO Box 1721 Concord, NH 03302	Stephen G. Pernaw, pres. NA 603-731-8500	1 N/A N/A	Civil, Planning, Transportation

Source: New Hampshire Business Review survey

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Jim Hinson

Statewide Program Coordinator
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NEW HAMPSHIRE'S REGIONAL PLANNING COMMISSIONS

New Hampshire has nine regional planning commissions. In 1969, the state Legislature enacted a law that formed these regional planning commissions across the state. Just over 90 percent of New Hampshire municipalities are members of a regional planning commission. The commissions are mandated to perform two tasks: to develop regional master plans and regional housing needs assessments.

According to the website of statewide planning initiative Granite State Future, "Each RPC is tasked with working with local communities and seeking direct input from citizens when developing the regional plan. The intent is to ensure a democratic process and to develop regional plans that reflect local voices. The plans created by each regional planning commission are advisory only, ensuring that local land use decisions remain local."

Name Location	Phone Fax Website	No. Member Communities Executive Director Director email	Member Communities
1. North Country Council Mt. Eustis Commons, Suite 246 262 Cottage Street Littleton, NH 03561	603-444-6303 603-444-7588 nccouncil.org	51 Dr. Barbara Robinson brobinson@nccouncil.org	Albany, Bartlett, Bath, Benton, Berlin, Bethlehem, Campton, Carroll, Chatham, Clarksville, Colebrook, Columbia, Conway, Dalton, Dummer, Easton, Ellsworth, Errol, Franconia, Gorham, Groton, Hart's Location, Haverhill, Jackson, Jefferson, Lancaster, Landaff, Lincoln, Lisbon, Littleton, Lyman, Madison, Milan, Monroe, Northumberland, Pittsburg, Plymouth, Randolph, Rumney, Shelburne, Stark, Stewartstown, Stratford, Sugar Hill, Thornton, Warren, Waterville Valley, Wentworth, Whitefield, Woodstock
2. Southwest Region Planning Commission 37 Ashuelot Street Keene, NH 03431	603-357-0557 603-357-7440 swrpc.org	35 Tim Murphy tmurphy@swrpc.org	Antrim, Alstead, Bennington, Chesterfield, Dublin, Francestown, Fitzwilliam, Gilsom, Greenfield, Greenville, Hancock, Harrisville, Hinsdale, Jaffrey, Keene, Langdon, Marlborough, Marlow, Mason, New Ipswich, Peterborough, Richmond, Rindge, Roxbury, Sharon, Stoddard, Swanzey, Sullivan, Surry, Temple, Troy, Walpole, Westmoreland, Windsor, Winchester
3. Lakes Region Planning Commission 103 Main Street, Suite 3 Meredith, NH 03253	603-279-8171 603-279-0200 lakesrpc.org	30 Jeffrey Hayes jhayes@lakesrpc.com	Alexandria, Alton, Andover, Ashland, Barnstead, Belmont, Bridgewater, Bristol, Center Harbor, Danbury, Effingham, Franklin, Freedom, Gilford, Gilmanton, Hebron, Hill, Holderness, Laconia, Meredith, Moultonborough, New Hampton, Northfield, Ossipee, Sanbornton, Sandwich, Tamworth, Tilton, Tuftonboro, Wolfeboro
4. Rockingham Planning Commission 156 Water Street Exeter, NH 03833	603-778-0885 603-778-9183 rpc-nh.org	27 Cliff Sinnott csinnott@rpc-nh.org	Atkinson, Brentwood, Danville, East Kingston, Epping, Exeter, Fremont, Greenland, Hampstead, Hampton, Hampton Falls, Kensington, Kingston, New Castle, Newfields, Newington, Newton, North Hampton, Plaistow, Portsmouth, Rye, Salem, Sandown, Seabrook, South Hampton, Stratham, Windham
5. Upper Valley Lake Sunapee Regional Planning Commission 10 Water Street, Suite 225 Lebanon, NH 03766	603-448-1680 603-448-0170 uvsrpc.org	27 Nathan Miller nmiller@uvsrpc.org	Acworth, Canaan, Charlestown, Claremont, Cornish, Croydon, Dorchester, Enfield, Goshen, Grafton, Grantham, Hanover, Lebanon, Lempster, Lyme, New London, Newbury, Newport, Orange, Orford, Piermont, Plainfield, Springfield, Sunapee, Unity, Washington, Wilmot
6. Central New Hampshire Regional Planning Commission 28 Commercial Street, Suite 3 Concord, NH 03301	603-226-6020 603-226-6023 cnhrpc.org	20 Michael Tardiff mtardiff@cnhrpc.org	Allenstown, Boscawen, Bow, Bradford, Canterbury, Chichester, Concord, Deering, Dunbarton, Epsom, Henniker, Hillsborough, Hopkinton, Loudon, Pembroke, Pittsfield, Salisbury, Sutton, Warner, Webster
7. Strafford Regional Planning Commission 150 Wakefield Street, Suite 12 Rochester, NH 03867	603-994-3500 603-994-3504 strafford.org	18 Cynthia Copeland cjc@strafford.org	Barrington, Brookfield, Dover, Durham, Farmington, Lee, Madbury, Middleton, Milton, New Durham, Newmarket, Northwood, Nottingham, Rochester, Rollinsford, Somersworth, Strafford, Wakefield
8. Nashua Regional Planning Commission 9 Executive Park Drive, Suite 201 Merrimack, NH 03054	603-424-2240 603-424-2230 nashuarpc.org	13 Tim Roache timr@nashuarpc.org	Amherst, Brookline, Hollis, Hudson, Litchfield, Lyndeborough, Mason, Merrimack, Milford, Mont Vernon, Nashua, Pelham, Wilton
9. Southern New Hampshire Planning Commission 438 Dubuque Street Manchester, NH 03102	603-669-4664 603-669-4350 snhpc.org	13 David Preece dpreece@snhpc.org	Auburn, Bedford, Candia, Chester, Deerfield, Derry, Goffstown, Hooksett, Londonderry, Manchester, New Boston, Raymond, Wear

Source: NHBR research and granitestatefuture.org

NH'S LARGEST PUBLIC WORK CONTRACTS IN 2016 *(RANKED BY CONTRACT AMOUNT)*

Contractor Address	Project Location Bid Date	Contract Amount	Project Description
1. Turnstone Corporation 51 Franklin Street Milford, NH 03055	Boscawen 5/25/16	\$1,586,000	Columbarium expansion
2. G W Brooks & Son Inc. 362 Eaton Road, Route 153 Freedom, NH 03836	Littleton - Center Strafford 7/13/16	\$1,287,382	Statewide site improvements
3. A. W. Therrien Co., Inc. 199 Hayward Street Manchester, NH 03103	Concord 4/13/16	\$1,163,739	Warehouse, canteen, auto shop, and gym roof replacement
4. Smart Assistive Technologies Suite 2, 16 Whitehall Road Rochester, NH 03867	Rye 7/20/16	\$999,670	Jeness Bathhouse replacement & parking lot improvements
5. Charters Brothers Construction LLC 27 Main Street Danville, NH 03819	Strafford County 2/17/16	\$979,800	NHARNG Center Strafford Baffled Range
6. Turnstone Corporation 51 Franklin Street Milford, NH 03055	Concord 9/28/16	\$951,000	Hills Avenue & DOJ roof replacements
7. Schroeder Construction Mgmt. Inc. 2 Townsend West, Unit 3 Nashua, NH 03063	Bedford 4/26/16	\$836,000	Bedford toll plaza administration bldg. demo & construction
8. Kevin W. Smith & Son Inc. 580 Richville Road Standish, ME 04084	Concord 6/29/16	\$800,250	Brown Building & Howard Recreation Building roof replacement
9. Brookstone Builders, Inc. 600 Harvey Road Manchester, NH 03103	Concord 8/10/16	\$737,600	NHH Pharmacy and miscellaneous office renovations
10. Buck T. Construction, Inc. 302B Auburn Road Turner, ME 04282	Concord 8/3/16	\$711,333	Building 'G' CSMS Annex renovations
11. Careno Construction Company, LLC 270 West Road Portsmouth, NH 03801	Derry 3/23/16	\$709,500	Rebid Salt Building
12. Charters Brothers Const. LLC 27 Main Street Danville, NH 03819	Center Strafford 3/3/16	\$690,215	Building #8 renovations and Building #1 floor and windows
13. Meridian Construction Corp 32 Artisan Court 4 Gilford, NH 03249	Epping & Tamworth 2/10/16	\$681,800	Renovations at two DOS troop stations
13. Weaver Bros. Construction Co. Inc. 1629 Route 3A Bow, NH 03304	Gilford 9/29/16	\$669,520	Rehabilitate/replace 9' X 6' concrete box culvert west of County Road
14. Alvin J Coleman & Son Inc. NH Route 113 Conway, NH 03818	Benton 8/23/16	\$619,500	Glenclyff access tunnel repair & steam line
15. Rockwell Roofing, Inc. 44 Pond St. Leominster, MA 01453	Concord 4/20/16	\$612,000	Liquor Commission warehouse roof replacement

NH'S LARGEST PUBLIC WORK CONTRACTS IN 2016 (RANKED BY CONTRACT AMOUNT)

Contractor Address	Project Location Bid Date	Contract Amount	Project Description
16. GMI Asphalt LLC 288 Laconia Road Belmont, NH 03220	Lincoln 3/2/16	\$512,834	Reclaim & repave The Flume parking lot
17. Project Resource Group LLC 237 Pleasant Pond Road, PO Box 43 Francestown, NH 03043	Concord 7/20/16	\$491,634	APS exterior building improvements
18. CMGC Building Corp. 360 Harvey Road Manchester, NH 03103	Concord 6/1/16	\$408,000	Renovations to Dining Facility - Building 5
19. D. L. King & Associates Inc. 27 Tanglewood Drive Nashua, NH 03062	Lebanon 6/29/16	\$399,300	Lebanon RC roof replacement & kitchen renovations
20. Turnstone Corporation 479 Nashua Street Milford, NH 03055	Concord 12/14/16	\$393,200	HVAC upgrades at Materials & Research, Health & Human Services and Archives
21. Turnstone Corporation 479 Nashua Street Milford, NH 03055	Concord 5/4/16	\$346,700	Repair bathrooms in Hancock Unit
22. D. L. King & Associates Inc. 27 Tanglewood Drive Nashua, NH 03062	Concord to Claremont 10/26/16	\$324,000	Elevator upgrades at Philbrook and Monadnock Mill

Source: New Hampshire Department of Transportation

LOCAL GOVERNMENT EMPLOYMENT

Government Function	Full-Time Employment	Part-Time Employment
Financial Administration	845	550
Other Government Administration	656	791
Judicial and Legal	253	202
Police Protection Total	3,037	799
Police Officers Only	2,431	489
Other Police Employees	606	310
Fire Protection Total	1,644	1,778
Firefighters Only	1,506	1,679
Other Fire Employees	138	99
Corrections	709	71
Highways	1,446	197
Air Transportation	81	21
Public Welfare	1,764	1,297
Health	224	235
Solid Waste Management	341	303
Sewerage	365	52
Parks and Recreation	290	601
Housing and Community Develop.	329	92
Natural Resources	16	21
Water Supply	378	138
Electric Power	3	4
Transit	90	93
Education Total	29,968	11,385
Elementary & Secondary Educ.	24,106	11,385
Elem & Sec Instructional Employ.	24,166	11,385
Elem & Sec Other Employees	5,862	3,122
Local Libraries	384	932
All Other and Unallocable	629	1,150

Source: 2015 Annual Survey of Public Employment & Payroll.



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NH'S LARGEST ROAD & BRIDGE CONTRACTS IN 2016 *(RANKED BY CONTRACT AMOUNT)*

Contractor Address	Project Location Bid Date	Contract Amount	Project Description
1. Severino Trucking Co., Inc. 512 Raymond Road, PO Box 202 Candia, NH 03034	Newington-Dover 6/23/16	\$67,142,015	Reconstruct Spaulding Tpk from LBB to Dover Toll Booth & Exit 6 interchange (incl. new soundwalls)
2. R. S. Audley, Inc. 1113 Route 3A Bow, NH 03304	Salem-Manchester 10/27/16	\$62,296,391	Exit 4 interchange, NB & SB mainline & NH 102 approach work
3. Alvin J. Coleman & Son Inc. 9 NH Route 113 Conway, NH 03818	Salem-Manchester 3/10/16	\$45,922,044	I-93 mainline (NB and SB) beginning near Exit 5 interchange ramps in Londonderry and ending near I-293 interchange in Manchester
4. Weaver Bros. Const. Co., Inc. 1629 Route 3A Bow, NH 03304	Concord-Pembroke 6/22/16	\$10,649,300	I-393 & US 202 pavement preservation from N. Main Street to the end of I-393
5. Continental Paving Inc. One Continental Drive Londonderry, NH 03053	Thornton-Woodstock 9/8/16	\$9,916,163	Overlay preservation I-93
6. Beck & Bellucci, Inc. 10 Salisbury Road, PO Box 429 Franklin, NH 03235	Northfield to Tilton 10/12/16	\$8,504,979	Bridge rehabilitation, I-93 NB & SB over Winnepesaukee River and railroad
7. Busby Construction Co., Inc. 71 Route 111 Atkinson, NH 03811	Belmont-Laconia 4/21/16	\$7,184,148	Resurfacing on Route 106 from Perkins Road to Laconia Compact (S. Main Street)
8. Pike Industries, Inc. 3 Eastgate Park Road Belmont, NH 03220	Belknap, Carroll, Grafton & Merrimack counties 2/24/16	\$6,208,890	Roadway resurfacing
9. Brox Industries, Inc. 1471 Methuen Street Dracut, MA 01826	Cheshire, Hillsborough & Sullivan counties 9/30/16	\$6,140,962	Roadway resurfacing
10. Pike Industries, Inc. 3 Eastgate Park Road Belmont, NH 03220	Coos & Grafton counties 3/2/16	\$5,944,487	Roadway resurfacing
11. Pike Industries, Inc. 3 Eastgate Park Road Belmont, NH 03220	Grafton, Merrimack & Sullivan counties 3/2/16	\$5,921,800	Road resurfacing
12. American Excavating Corp. 5 Madden Road, PO Box 1220 Derry, NH 03038	Durham to Newmarket 10/3/16	\$5,489,879	Reconstruct roadway and construct bike shoulders on NH Route 108
13. Pike Industries, Inc. 3 Eastgate Park Road Belmont, NH 03220	Statewide 10/19/16	\$5,228,408	Tier 2 preventative maintenance and preservation paving in central region
14. CPM Constructors 30 Bonney Street, PO Box B Freeport, ME 04032	Stewartstown, NH to Canaan, VT 10/13/16	\$4,637,467	Bridge Street bridge rehabilitation over Connecticut River
15. Continental Paving Inc. One Continental Drive Londonderry, NH 03053	Merrimack, Rockingham & Strafford counties 2/23/16	\$4,483,310	Roadway resurfacing

NH'S LARGEST ROAD & BRIDGE CONTRACTS IN 2016 *(RANKED BY CONTRACT AMOUNT)*

Contractor Address	Project Location Bid Date	Contract Amount	Project Description
16. Continental Paving Inc. One Continental Drive Londonderry, NH 03053	Hillsborough, Merrimack & Rockingham counties 2/23/16	\$4,349,887	Roadway resurfacing
17. Pike Industries, Inc. 3 Eastgate Park Road Belmont, NH 03220	Strafford County 2/24/16	\$3,891,872	Resurfacing Spaulding Turnpike
18. F.L. Merrill Construction 35 Veterans Drive Loudon, NH 03307	Barnstead 10/13/16	\$3,298,056	NH 28 improvements at the Peacham Road intersection
19. Continental Paving Inc. One Continental Drive Londonderry, NH 03053	Hillsborough County 2/23/16	\$3,168,828	Resurfacing F.E. Everett Turnpike
20. Brox Industries, Inc. 1471 Methuen Street Dracut, MA 01826	Seabrook, Hampton Falls & Hampton 9/8/16	\$2,949,323	Resurfacing US 1
21. CPM Constructors 30 Bonney Street, PO Box B Freeport, ME 04032	Conway 10/19/16	\$2,836,393	Bridge rehabilitation over Saco River
22. Continental Paving Inc. One Continental Drive Londonderry, NH 03053	Chichester-Epsom 6/6/16	\$2,520,917	Resurfacing from I-393 east 4.8 miles to the Epsom traffic circle
23. E.D. Swett, Inc. 8 Industrial Park Drive Concord, NH 03301	Farmington 7/14/16	\$2,063,478	Replace bridge carrying NH 153 over Cochecho River
24. Pike Industries, Inc. 3 Eastgate Park Road Belmont, NH 03220	Gorham 9/22/16	\$1,837,572	Resurfacing for 3.7 miles
25. All States Asphalt, Inc. 325 Amherst Road, PO Box 91 Sunderland, MA 01375	Statewide 3/31/16	\$1,763,092	Placing a bonded wearing course on various roads
26. George R. Cairns & Son, Inc. 8 Ledge Road Windham, NH 03087	Salem to Manchester 9/22/16	\$1,652,268	Park & Ride construction
27. Delucca Fence Co., Inc. Five Old Ferry Road Methuen, MA 01844	Pinkhams Grant to Gorham 4/28/16	\$1,566,384	Replace & update guardrail
28. Weaver Bros. Const. Co. Inc. 1629 Route 3A Bow, NH 03304	Keene 3/31/16	\$1,482,837	Reconfigure NH9/Base Hill Road intersection
29. Austin Construction, Inc. 1149 Main Street Concord, VT 05824	Stewartstown 9/15/16	\$1,398,236	Replace bridge on NH 145 over Bishop Brook
30. Busby Construction Co., Inc. 71 NH Route 111 Atkinson, NH 03811	Milford 3/9/16	\$1,267,762	Roadway rehabilitation on NH Route 101

Source: New Hampshire Department of Transportation

NH MUNICIPALITIES RANKED BY 2015 TOWN VALUATION

Town Name	Town Valuation	Town Tax Rate	Local Education Tax Rate	State Education Tax Rate	County Tax Rate	Total Tax Rate	Total Tax Commitment
Manchester	\$8.548 billion	11.53	8.20	2.42	1.29	23.44	\$198.416 million
Nashua	\$8.086 billion	9.52	11.11	2.54	1.36	24.53	\$196.127 million
Portsmouth	\$4.727 billion	8.07	5.33	2.31	1.08	16.79	\$78.413 million
Salem	\$3.948 billion	7.15	10.65	2.43	1.16	21.39	\$83.665 million
Concord	\$3.853 billion	9.60	N/A	N/A	2.98	12.58	\$48.201 million
Londonderry	\$3.637 billion	4.94	12.94	2.20	0.94	21.02	\$74.553 million
Bedford	\$3.230 billion	5.02	13.79	2.55	1.40	22.76	\$72.898 million
Merrimack	\$2.967 billion	5.49	15.53	2.40	1.30	24.72	\$72.613 million
Hampton	\$2.790 billion	7.91	7.64	2.49	1.12	19.16	\$53.676 million
Seabrook	\$2.783 billion	6.29	5.17	2.37	0.96	14.79	\$37.677 million
Dover	\$2.778 billion	10.47	10.65	2.49	3.00	26.61	\$73.165 million
Moultonborough	\$2.734 billion	2.85	2.20	2.54	1.42	9.01	\$24.386 million
Hudson	\$2.606 billion	6.33	11.17	2.45	1.30	21.25	\$54.491 million
Derry	\$2.494 billion	9.16	16.37	2.61	1.09	29.23	\$72.357 million
Windham	\$2.252 billion	3.35	15.02	2.30	1.05	21.72	\$48.666 million
Rochester	\$2.017 billion	9.53	13.10	2.56	2.96	28.15	\$55.996 million
Hanover	\$1.983 billion	4.65	10.29	2.51	1.90	19.35	\$58.662 million
Wolfeboro	\$1.967 billion	5.29	4.75	2.45	1.46	13.95	\$27.208 million
Laconia	\$1.883 billion	8.65	9.76	2.37	1.42	22.20	\$41.314 million
Lebanon	\$1.876 billion	10.04	13.31	2.53	1.73	27.61	\$51.525 million
Rye	\$1.868 billion	2.96	4.37	2.46	1.11	10.90	\$21.014 million
Keene	\$1.843 billion	13.42	15.28	2.35	3.36	34.41	\$63.089 million
Meredith	\$1.758 billion	4.81	6.52	2.42	1.45	15.20	\$26.503 million
Exeter	\$1.662 billion	7.39	14.52	2.55	1.08	25.54	\$42.041 million
Gilford	\$1.631 billion	5.14	9.00	2.45	1.38	17.97	\$29.137 million
Hooksett	\$1.583 billion	6.04	12.94	2.51	3.23	24.72	\$38.772 million
Amherst	\$1.577 billion	5.39	17.39	2.41	1.29	26.48	\$41.373 million
Alton	\$1.537 billion	3.57	6.94	2.35	1.41	14.27	\$21.717 million
Pelham	\$1.444 billion	6.90	12.65	2.42	1.29	23.26	\$33.255 million
Conway	\$1.402 billion	5.72	9.34	2.56	1.47	19.09	\$43.537 million
Goffstown	\$1.349 billion	9.43	14.99	2.42	1.32	28.16	\$37.465 million
Milford	\$1.289 billion	7.19	17.72	2.36	1.29	28.56	\$36.622 million
Stratham	\$1.243 billion	3.96	12.60	2.30	1.04	19.90	\$24.486 million
Hollis	\$1.196 billion	6.15	13.12	2.47	1.28	23.02	\$27.319 million
Sunapee	\$1.194 billion	3.17	6.48	2.37	2.99	15.01	\$17.811 million
New London	\$1.111 billion	4.05	6.10	2.37	2.93	15.45	\$18.105 million
Bow	\$1.085 billion	6.71	16.48	2.38	2.97	28.54	\$30.330 million
North Hampton	\$1.018 billion	5.70	8.20	2.47	1.11	17.48	\$17.650 million
Hampstead	\$1.016 billion	3.03	16.00	2.35	1.05	22.43	\$22.517 million
Newington	\$1.007 billion	5.14	0.69	2.62	1.05	9.50	\$8.238 million
Tuftonboro	\$970.190 million	2.89	3.41	2.57	1.52	10.39	\$10.032 million
Durham	\$964.931 million	8.48	16.20	2.38	2.79	29.85	\$28.614 million
Bartlett	\$931.592 million	1.43	4.16	2.45	1.50	9.54	\$10.825 million
Barrington	\$904.320 million	4.66	15.48	2.26	2.82	25.22	\$22.527 million
Wakefield	\$902.696 million	3.25	6.04	2.39	1.38	13.06	\$11.561 million
Plaistow	\$891.581 million	5.98	14.62	2.49	1.07	24.16	\$21.313 million
Litchfield	\$880.994 million	3.86	13.05	2.23	1.24	20.38	\$17.741 million
Atkinson	\$851.119 million	3.10	12.48	2.45	1.07	19.10	\$16.046 million
Raymond	\$844.560 million	6.66	15.01	2.37	1.04	25.08	\$20.824 million

NH MUNICIPALITIES RANKED BY 2015 TOWN VALUATION

Town Name	Town Valuation	Town Tax Rate	Local Education Tax Rate	State Education Tax Rate	County Tax Rate	Total Tax Rate	Total Tax Commitment
Somersworth	\$834.554 million	10.12	16.83	2.45	2.85	32.25	\$26.616 million
Weare	\$820.272 million	3.50	15.44	2.26	1.21	22.41	\$18.112 million
Lincoln	\$779.327 million	6.61	2.96	2.44	1.77	13.78	\$10.639 million
Littleton	\$755.540 million	7.84	11.55	2.58	1.35	23.32	\$16.765 million
Newmarket	\$722.476 million	6.02	15.41	2.46	1.07	24.96	\$17.858 million
Newbury	\$707.242 million	3.83	6.82	2.42	3.21	16.28	\$11.500 million
Holderness	\$688.062 million	2.58	7.13	2.64	1.83	14.18	\$9.669 million
Epping	\$687.213 million	5.49	17.06	2.35	1.04	25.94	\$17.632 million
Greenland	\$687.121 million	3.53	9.84	2.44	1.10	16.91	\$11.453 million
Claremont	\$685.651 million	14.97	21.03	2.52	2.95	41.47	\$28.268 million
Auburn	\$644.613 million	4.25	12.87	2.49	1.10	20.71	\$13.166 million
New Castle	\$644.403 million	2.22	0.58	2.43	1.17	6.40	\$4.087 million
Ossipee	\$634.592 million	6.33	8.03	2.53	1.44	18.33	\$14.097 million
Peterborough	\$625.546 million	10.06	15.82	2.49	1.34	29.71	\$18.435 million
Kingston	\$623.247 million	4.47	17.96	2.39	1.12	25.94	\$16.032 million
Hopkinton	\$609.908 million	6.92	21.15	2.51	3.04	33.62	\$20.527 million
Pembroke	\$597.627 million	7.27	16.45	2.38	2.84	28.94	\$17.052 million
Nottingham	\$595.877 million	4.20	12.98	2.17	0.99	20.34	\$11.955 million
Belmont	\$591.248 million	9.41	15.00	2.47	1.39	28.27	\$16.463 million
New Boston	\$560.210 million	5.93	17.09	2.40	1.29	26.71	\$14.802 million
Brentwood	\$560.201 million	4.15	15.85	2.22	0.98	23.20	\$12.891 million
Deerfield	\$554.667 million	3.71	15.10	2.26	0.94	22.01	\$11.951 million
Swanzey	\$543.418 million	5.90	14.84	2.39	3.45	26.58	\$14.400 million
Loudon	\$541.822 million	-	11.97	2.20	-	14.17	\$7.661 million
Franklin	\$524.340 million	12.97	6.63	2.45	2.98	25.03	\$12.914 million
Enfield	\$523.850 million	6.60	14.29	2.47	1.72	25.08	\$13.139 million
Rindge	\$517.320 million	4.98	17.02	2.40	3.49	27.89	\$14.245 million
Sandown	\$515.788 million	4.37	18.65	2.49	1.13	26.64	\$13.586 million
Hillsborough	\$507.698 million	10.09	15.41	2.37	1.18	29.05	\$14.900 million
Brookline	\$507.015 million	5.35	21.92	2.43	1.35	31.05	\$15.636 million
Tilton	\$503.914 million	6.81	10.18	2.35	1.35	20.69	\$14.854 million
Freedom	\$497.979 million	4.25	4.31	2.16	1.38	12.10	\$5.984 million
Newton	\$497.221 million	3.67	19.38	2.12	1.00	26.17	\$12.890 million
Chester	\$492.071 million	6.60	14.49	2.49	1.06	24.64	\$11.926 million
Chesterfield	\$491.106 million	4.36	11.38	2.44	3.72	21.90	\$11.148 million
Bristol	\$470.431 million	7.55	8.60	2.39	1.59	20.13	\$9.308 million
Madison	\$466.351 million	3.87	8.73	2.43	1.48	16.51	\$8.014 million
Strafford	\$464.957 million	2.57	14.29	2.27	2.68	21.81	\$10.088 million
Grantham	\$461.591 million	4.86	13.98	2.49	2.79	24.12	\$11.979 million
Northwood	\$459.148 million	5.06	16.34	2.48	1.10	24.98	\$11.398 million
Gilmanton	\$450.396 million	5.51	16.73	2.34	1.36	25.94	\$11.623 million
Farmington	\$440.519 million	7.06	12.74	2.41	2.88	25.09	\$10.809 million
Barnstead	\$438.403 million	5.98	17.44	2.38	1.35	27.15	\$11.706 million
Newport	\$425.328 million	11.55	12.67	2.41	2.62	29.25	\$12.261 million
Walpole	\$420.390 million	5.48	12.16	2.31	3.16	23.11	\$10.726 million
Lee	\$420.014 million	5.43	18.42	2.45	2.95	29.25	\$12.179 million
Epsom	\$419.874 million	4.91	13.95	2.23	2.73	23.82	\$9.833 million
Plymouth	\$418.876 million	8.06	12.21	2.45	1.72	24.44	\$10.110 million
Monroe	\$417.161 million	1.82	5.38	2.44	0.88	10.52	\$3.543 million

NH MUNICIPALITIES RANKED BY 2015 TOWN VALUATION

Town Name	Town Valuation	Town Tax Rate	Local Education Tax Rate	State Education Tax Rate	County Tax Rate	Total Tax Rate	Total Tax Commitment
Hampton Falls	\$416.105 million	4.56	14.12	2.45	1.09	22.22	\$9.177 million
New Durham	\$407.740 million	5.35	11.34	2.55	2.91	22.15	\$9.138 million
Jaffrey	\$403.776 million	11.51	15.65	2.50	3.56	33.22	\$13.287 million
Sandwich	\$397.852 million	5.05	5.05	2.49	1.38	13.97	\$5.472 million
Berlin	\$396.801 million	18.59	13.76	2.92	3.92	39.19	\$15.039 million
Henniker	\$392.248 million	8.45	17.80	2.37	2.85	31.47	\$12.272 million
Jackson	\$391.091 million	4.32	3.04	2.34	1.40	11.10	\$4.501 million
Sanbornton	\$389.742 million	8.82	11.13	2.62	1.44	24.01	\$9.238 million
Fremont	\$389.025 million	4.37	21.32	2.28	1.03	29.00	\$11.155 million
Candia	\$386.911 million	4.05	13.91	2.40	1.06	21.42	\$8.203 million
Center Harbor	\$385.879 million	5.65	4.77	2.53	1.43	14.38	\$5.502 million
Campton	\$379.164 million	5.43	13.30	2.46	1.72	22.91	\$11.631 million
New Ipswich	\$374.927 million	5.77	18.58	2.33	1.23	27.91	\$10.322 million
Wilton	\$371.151 million	6.26	16.53	2.34	1.21	26.34	\$9.707 million
Thornton	\$363.914 million	3.57	11.37	2.60	1.56	19.10	\$7.731 million
Milton	\$357.378 million	8.47	14.83	2.39	2.91	28.60	\$10.063 million
Haverhill	\$356.288 million	7.44	18.20	2.27	1.56	29.47	\$10.651 million
Hinsdale	\$350.176 million	6.83	13.56	2.38	3.12	25.89	\$8.747 million
Tamworth	\$339.862 million	5.23	13.75	2.34	1.39	22.71	\$7.597 million
Bridgewater	\$339.641 million	2.91	2.47	2.55	1.80	9.73	\$3.500 million
Danville	\$335.980 million	5.15	21.18	2.40	1.11	29.84	\$9.904 million
Waterville Valley	\$334.327 million	8.58	1.34	2.59	1.89	14.40	\$4.802 million
Lyme	\$330.509 million	6.46	13.97	2.45	1.75	24.63	\$8.085 million
Canaan	\$322.692 million	6.70	19.22	2.57	1.78	30.27	\$9.695 million
Carroll	\$320.554 million	4.03	7.70	2.35	4.95	19.03	\$6.061 million
New Hampton	\$310.285 million	6.51	8.06	2.38	1.24	18.19	\$5.502 million
East Kingston	\$310.156 million	7.25	14.25	2.25	1.02	24.77	\$7.553 million
Dunbarton	\$301.309 million	4.43	13.96	2.38	2.82	23.59	\$6.990 million
Kensington	\$299.983 million	4.33	15.24	2.46	1.08	23.11	\$6.866 million
Charlestown	\$292.559 million	8.15	19.12	2.22	2.70	32.19	\$9.240 million
Franconia	\$288.423 million	5.23	7.16	2.31	1.66	16.36	\$4.690 million
Northfield	\$280.634 million	6.63	12.99	2.45	2.95	25.02	\$10.131 million
Warner	\$280.406 million	9.24	12.46	2.16	2.78	26.64	\$7.573 million
Winchester	\$277.895 million	7.20	17.83	2.26	3.29	30.58	\$8.342 million
Gorham	\$275.316 million	11.51	10.90	2.72	4.27	29.40	\$7.897 million
Pittsfield	\$270.105 million	9.89	15.66	2.11	2.62	30.28	\$8.067 million
Lancaster	\$268.123 million	9.80	10.64	2.33	4.72	27.49	\$7.305 million
Hebron	\$263.936 million	3.81	0.05	2.48	1.62	7.96	\$2.243 million
Plainfield	\$263.215 million	5.70	16.07	2.50	2.98	27.25	\$7.096 million
Chichester	\$258.707 million	5.36	15.52	2.53	2.96	26.37	\$6.733 million
Stoddard	\$254.760 million	3.23	7.29	2.29	3.42	16.23	\$4.116 million
Sutton	\$253.721 million	6.80	14.57	2.54	3.07	26.98	\$6.773 million
Mont Vernon	\$252.883 million	5.95	19.92	2.32	1.26	29.45	\$7.392 million
Andover	\$251.496 million	4.07	10.62	2.37	2.82	19.88	\$5.035 million
Fitzwilliam	\$250.451 million	6.84	13.82	2.34	3.71	26.71	\$6.515 million
Pittsburg	\$249.353 million	2.80	6.42	2.46	4.62	16.30	\$4.021 million
Canterbury	\$249.148 million	6.50	14.97	2.28	2.81	26.56	\$6.540 million
Allenstown	\$247.798 million	11.31	16.03	2.48	3.01	32.83	\$7.992 million
Hancock	\$246.249 million	5.24	13.17	2.49	1.29	22.19	\$5.412 million

NH MUNICIPALITIES RANKED BY 2015 TOWN VALUATION

Town Name	Town Valuation	Town Tax Rate	Local Education Tax Rate	State Education Tax Rate	County Tax Rate	Total Tax Rate	Total Tax Commitment
Newfields	\$244.170 million	4.14	15.50	2.33	1.06	23.03	\$5.586 million
Ashland	\$235.797 million	8.61	12.30	2.31	1.75	24.97	\$5.848 million
Boscawen	\$233.750 million	8.56	15.50	2.41	2.93	29.40	\$6.828 million
Dublin	\$230.639 million	7.34	13.15	2.64	3.37	26.50	\$6.067 million
Madbury	\$229.520 million	3.99	18.52	2.33	2.76	27.60	\$6.268 million
Washington	\$227.828 million	6.68	7.99	2.43	2.77	19.87	\$4.508 million
Rollinsford	\$226.287 million	4.18	17.68	2.45	3.12	27.43	\$6.132 million
Antrim	\$224.134 million	12.52	11.57	2.39	1.25	27.73	\$6.128 million
Woodstock	\$223.368 million	8.32	6.42	2.44	1.75	18.93	\$4.169 million
Bethlehem	\$221.256 million	5.75	19.32	2.77	1.78	29.62	\$6.585 million
Webster	\$208.542 million	6.34	12.67	2.49	2.58	24.08	\$5.242 million
Alexandria	\$204.496 million	5.09	12.12	2.32	1.47	21.00	\$4.215 million
Springfield	\$203.227 million	3.95	12.58	2.25	2.81	21.59	\$4.436 million
Bradford	\$198.367 million	8.52	12.81	2.67	2.96	26.96	\$5.304 million
Whitefield	\$197.080 million	7.96	10.77	2.28	4.44	25.45	\$4.898 million
Francestown	\$191.387 million	8.38	13.14	2.41	1.26	25.19	\$4.771 million
Harrisville	\$188.629 million	4.73	7.16	2.40	3.37	17.66	\$3.318 million
Marlborough	\$184.966 million	6.39	16.74	2.16	3.02	28.31	\$5.173 million
Colebrook	\$177.444 million	10.44	11.36	2.42	4.67	28.89	\$5.187 million
Wilmot	\$176.407 million	6.57	11.59	2.42	3.10	23.68	\$4.135 million
Deering	\$175.234 million	8.77	17.00	2.56	1.24	29.57	\$5.097 million
Westmoreland	\$175.001 million	4.03	12.20	2.30	3.28	21.81	\$3.803 million
Cornish	\$174.631 million	3.89	13.65	2.59	2.86	22.99	\$3.957 million
Rumney	\$171.609 million	5.15	14.36	2.70	1.60	23.81	\$3.993 million
Effingham	\$170.800 million	6.96	9.90	2.26	1.35	20.47	\$3.436 million
Lyndeborough	\$165.219 million	7.80	13.96	2.27	1.26	25.29	\$4.151 million
Mason	\$163.383 million	8.25	12.36	2.07	1.10	23.78	\$3.843 million
Middleton	\$162.407 million	9.51	13.96	2.48	2.70	28.65	\$4.658 million
Alstead	\$160.096 million	5.24	15.53	2.36	3.40	26.53	\$4.234 million
Lempster	\$152.214 million	5.34	12.76	2.57	2.60	23.27	\$3.394 million
Sugar Hill	\$145.072 million	8.46	8.78	2.45	1.64	21.33	\$3.072 million
Temple	\$139.721 million	5.73	16.60	2.36	1.33	26.02	\$3.622 million
Greenfield	\$136.606 million	8.23	15.70	2.48	1.35	27.76	\$3.765 million
Orford	\$135.087 million	7.70	20.54	2.42	1.70	32.36	\$4.333 million
South Hampton	\$132.289 million	4.45	12.00	2.44	1.04	19.93	\$2.608 million
Jefferson	\$126.779 million	1.68	11.78	2.26	4.65	20.37	\$2.564 million
Salisbury	\$126.669 million	4.69	14.25	2.44	2.85	24.23	\$3.003 million
Bath	\$126.098 million	4.09	11.18	2.11	1.42	18.80	\$2.319 million
Milan	\$125.628 million	3.72	9.61	2.41	4.14	19.88	\$2.432 million
Unity	\$125.342 million	6.33	16.05	2.32	2.89	27.59	\$3.396 million
Nelson	\$116.732 million	7.70	6.78	2.35	3.64	20.47	\$2.377 million
Grafton	\$116.029 million	5.68	17.27	2.32	1.90	27.17	\$3.095 million
Northumberland	\$110.737 million	14.01	14.01	2.36	4.31	34.69	\$3.856 million
Danbury	\$110.663 million	6.34	11.33	2.26	3.07	23.00	\$2.518 million
Albany	\$108.803 million	2.99	5.18	2.22	1.36	11.75	\$1.256 million
Troy	\$107.934 million	9.09	17.44	2.34	3.24	32.11	\$3.413 million
Eaton	\$107.125 million	3.53	3.79	2.31	1.32	10.95	\$1.154 million
Lisbon	\$106.831 million	10.72	13.60	2.56	1.80	28.68	\$3.034 million

Source: New Hampshire Department of Revenue Administration. Tax rates are per \$1,000 of assessed value.

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