



### *Senator Shelby's Pork Parade*

Senator Richard Shelby (R-AL) has extensively earmarked federal dollars to companies and organizations represented by his former staffers. Eight staffers to Sen. Shelby left his office to join or create lobbying firms: Ray Cole, Stewart Hall, Richard Roberts, Wesley Ryan Welch, Amelia Blackwood, Phil Rivers, Jennifer Bendall and Geoffrey Gradler. Since Fiscal Year 2008, Sen. Shelby has earmarked \$266,524,500 to clients of former staffers.<sup>1</sup> These lobbying firms and clients have donated at least \$999,471 to his campaign committee and leadership PAC since 1999. Lobbying firms employing former staffers of Sen. Shelby have collected at least \$10,075,000 in lobbying fees from clients represented by the former staffers. Additionally, CREW uncovered connections between Sen. Shelby and former hill staffers, including a former defense appropriations staffer who now lobbies on behalf of companies that have received Shelby earmarks and one of the senator's previous chiefs of staff who founded a NASA contracting firm.

#### **Ray Cole**

Ray Cole served as Sen. Shelby's State Director from 1993 to 1999, he was also Sen. Shelby's campaign manager during the 1998 election.<sup>2</sup> Upon leaving his position with Sen. Shelby, Mr. Cole joined the lobbying firm Van Scoyoc Associates, where he is now vice president.<sup>3</sup> Mr. Cole and Sen. Shelby may have parted ways, but their activities suggest they have not severed all ties.

Since 1999, employees of Van Scoyoc Associates have donated \$167,132 to Sen. Shelby's campaign committee and leadership PAC.<sup>4</sup> Sen. Shelby earmarked or requested \$14,222,500 to companies and organizations represented by Ray Cole through Van Scoyoc Associates in Fiscal Years 2008, 2009, 2010<sup>5</sup> and 2011.<sup>6</sup>

---

<sup>1</sup> All earmark figures for FY 2011 are Sen. Shelby's earmark requests.

<sup>2</sup> <http://www.vsadc.com/people/ray-cole/>.

<sup>3</sup> Id.

<sup>4</sup> Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2004 Election Cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2004&type=C&cid=N00009920&newMem=N&recs=100> ; Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2010 Election Cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&recs=100>

<sup>5</sup> Center for Responsive Politics, Richard C. Shelby: Earmarks Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center for

The following companies and organizations have hired Mr. Cole to lobby on their behalf and have received earmarks from Sen. Shelby.

**The University of Alabama System** has paid Van Scoyoc Associates \$1,260,000 in lobbying fees since 2007.<sup>7</sup> Sen. Shelby has earmarked \$175,559,000 for The University of Alabama System since FY 2008.<sup>8</sup> Employees of the University of Alabama System have contributed at least \$153,321 to Sen. Shelby's campaign committee and leadership PAC since 1999.<sup>9</sup>

---

Responsive Politics, Richard C. Shelby: Earmarks Fiscal Year 2009, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>; Center for Responsive Politics, Richard C. Shelby: Earmarks Fiscal Year 2010, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010>; <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

<sup>6</sup> All earmark figures for FY 2011 are earmark requests.

<sup>7</sup> Van Scoyoc Associates, Lobbying Disclosures, Mid-Year 2007, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Year-End 2007, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2008, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2008, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2008, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2008, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2009, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2009, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2009, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2009, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2010, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2010, Client: University of Alabama System, Secretary of the Senate, Office of the Public Record.

<sup>8</sup> Center for Responsive Politics, Richard C. Shelby: Earmarks Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008> ; Center for Responsive Politics, Richard C. Shelby: Earmarks Fiscal Year 2009, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008> ; Center for Responsive Politics, Richard C. Shelby: Earmarks Fiscal Year 2010, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010>; <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

<sup>9</sup> Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2004 Election Cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2004&type=C&cid=N00009920&newMem=N&recs=100> ; Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2010 Election Cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&recs=100> ; Center for Responsive Politics, Donor Lookup, University of Alabama Huntsville, 1999-Present; Center for Responsive Politics, Donor Lookup, University of Alabama Birmingham, 1999-Present.

**Southern Research Institute** has paid Van Scoyoc Associates \$400,000 in lobbying fees since 2007.<sup>10</sup> Sen. Shelby has earmarked \$3,440,000 to Southern Research Institute since FY 2008.<sup>11</sup> Southern Research Institute also hired another former staffer to Sen. Shelby, Stewart Hall. In 1999, the institute hired Ogilvy Government Relations and Mr. Hall, an existing lobbyist for the firm, was placed on the account.<sup>12</sup> From 1999 to 2003, Southern Research Institute paid Ogilvy Government Relations \$380,000 in lobbying fees.<sup>13</sup>

---

<sup>10</sup> Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2007](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2007](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2008](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2008](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2008](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2008](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2009](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2009](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2009](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2009](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2010](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2010](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record.

<sup>11</sup> Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2008](#), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008> ; Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2009](#), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>.

<sup>12</sup> Ogilvy Government Relations, [Lobbying Disclosures, Registration 1999](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record.

<sup>13</sup> Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 1999](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 1999](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 2000](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 2000](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 2001](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 2001](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 2002](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 2002](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 2003](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 2003](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record.

**Baldwin County Commission** has paid Van Scoyoc Associates \$430,000 in lobbying fees since 2007.<sup>14</sup> Sen. Shelby earmarked \$1,282,000 to the County Commission in FY 2008 and FY 2009.<sup>15</sup>

**MILTEC** has paid Van Scoyoc Associates \$400,000 in lobbying fees since 2007.<sup>16</sup> MILTEC is a subsidiary of Ducommun Incorporated, an aerospace and defense contractor.<sup>17</sup> MILTEC, however, is the company's only component that actively lobbies. Employees of Ducommun and MILTEC have donated \$75,900 to Sen. Shelby's campaign committee and leadership PAC since 1999.<sup>18</sup> Sen. Shelby earmarked \$1,680,000 to MILTEC in FY 2010.<sup>19</sup>

---

<sup>14</sup> Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2007](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2007](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2008](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2008](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2008](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2008](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2009](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2009](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2009](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2009](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2010](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2010](#), Client: Baldwin County Commission, Secretary of the Senate, Office of the Public Record.

<sup>15</sup> Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2008](#), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2009](#), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>.

<sup>16</sup> Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2007](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2007](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2008](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2008](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2008](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2008](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2009](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2009](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2009](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2009](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2010](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2010](#), Client: MILTEC, Secretary of the Senate, Office of the Public Record.

<sup>17</sup> <http://www.ducommun.com/dco/overview.aspx>.

**J2 Technologies** has paid Van Scoyoc Associates at least \$160,000 in lobbying fees since 2007.<sup>20</sup> Sen. Shelby earmarked a combined \$6,000,000 to the company in FY 2010 and FY 2011.<sup>21</sup>

**St. Clair County Commission** has paid Van Scoyoc Associates \$210,000 in lobbying fees since 2007.<sup>22</sup> Sen. Shelby earmarked \$164,500 to the County Commission in FY 2008.<sup>23</sup>

---

<sup>18</sup> Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&recs=100> ; Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2004 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cid=N00009920&cycle=2004&type=C&newMem=N&recs=100>

<sup>19</sup> Center for Responsive Politics, Richard C. Shelby: Earmarks Fiscal Year 2010, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010>.

<sup>20</sup> Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2008, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2008, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2008, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2008, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2009, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2009, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2009, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2009, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2010, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2010, Client: J2 Technologies, Secretary of the Senate, Office of the Public Record.

<sup>21</sup> <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

<sup>22</sup> Van Scoyoc Associates, Lobbying Disclosures, Mid-Year 2007, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Year-End 2007, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2008, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2008, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2008, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2008, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2009, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2009, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2009, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2009, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2010, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2010, Client: St. Clair County Commission, Secretary of the Senate, Office of the Public Record.

<sup>23</sup> Center for Responsive Politics, Richard C. Shelby: Earmarks Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>.



**City of Calera** has paid Van Scoyoc Associates \$85,000 in lobbying fees since 2008.<sup>24</sup> Sen. Shelby earmarked a combined \$341,000 to the city in FY 2008 and FY 2009.<sup>25</sup> The City of Calera also hired another former staffer to Sen. Shelby, Jennifer Bendall. In 2005, the city hired the Eris Group and Ms. Bendall began to lobby on the city's behalf.<sup>26</sup> From 2005 to 2008, the City of Calera paid the Eris Group \$205,000 in lobbying fees.<sup>27</sup>

**City of Gadsden** has paid Van Scoyoc Associates \$260,000 in lobbying fees since 2007.<sup>28</sup> Sen. Shelby earmarked a combined \$800,500 to the city in FY 2008 and FY 2009.<sup>29</sup>

---

<sup>24</sup> Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2008](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2008](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2008](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2008](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2009](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2009](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2009](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record.

<sup>25</sup> Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2008](#), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2009](#), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>.

<sup>26</sup> Eris Group, [Lobbying Disclosures, Registration 2005](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record.

<sup>27</sup> Eris Group, [Lobbying Disclosures, Mid-Year 2005](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Eris Group, [Lobbying Disclosures, Year-End 2005](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Eris Group, [Lobbying Disclosures, Mid-Year 2006](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Eris Group, [Lobbying Disclosures, Year-End 2006](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Eris Group, [Lobbying Disclosures, Mid-Year 2007](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Eris Group, [Lobbying Disclosures, Year-End 2007](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record; Eris Group, [Lobbying Disclosures, First Quarter 2008](#), Client: City of Calera, Secretary of the Senate, Office of the Public Record.

<sup>28</sup> Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2007](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2007](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2008](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2008](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2008](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2008](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2009](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2009](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2009](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2009](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record, Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2010](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2010](#), Client: City of Gadsden, Secretary of the Senate, Office of the Public Record.

**City of Gulf Shores** has paid Van Scoyoc Associates \$230,000 in lobbying fees since 2007.<sup>30</sup> Sen. Shelby earmarked a combined \$514,500 to the city in FY 2008 and FY 2009.<sup>31</sup>

**Southern Company** has paid Van Scoyoc Associates \$940,000 in lobbying expenses since 2001.<sup>32</sup> Southern Company is a significant donor to Sen. Shelby, since 1999 it has

---

<sup>29</sup> Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2008](http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2009](http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>.

<sup>30</sup> Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2007](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2007](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2008](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2008](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2008](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2008](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2009](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2009](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Third Quarter 2009](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Fourth Quarter 2009](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2010](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record; Van Scoyoc Associates, [Lobbying Disclosures, Second Quarter 2010](#), Client: City of Gulf Shores, Secretary of the Senate, Office of the Public Record

<sup>31</sup> Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2008](http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center for Responsive Politics, [Richard C. Shelby: Earmarks Fiscal Year 2009](http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>.

<sup>32</sup> Van Scoyoc Associates, [Lobbying Disclosures, Registration 2001](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2001](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2001](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2002](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2002](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2003](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2003](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2004](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2004](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2005](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2005](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2006](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2006](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Mid-Year 2007](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Year-End 2007](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, First Quarter 2008](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, [Lobbying Disclosures, Second](#)

contributed \$162,900 to Sen. Shelby's campaign committee and leadership PAC.<sup>33</sup> Sen. Shelby, however, has not earmarked to the company.

### **Francisco Collazo**

Francisco Collazo is President and CEO of COLSA Corporation and the owner of Collazo Enterprises.<sup>34</sup> Collazo Enterprises has been one of Sen. Shelby's largest donors and in return COLSA Corporation has received substantial amounts of money in federal earmarks.<sup>35</sup>

Since 1999, COLSA and Collazo Enterprises have contributed at least \$246,400 to Sen. Shelby's campaign committee and leadership PAC.<sup>36</sup> Sen. Shelby has earmarked nearly \$21 million to the company since FY 2008.<sup>37</sup>

---

Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records.

<sup>33</sup> The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2004 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2004&type=C&cid=N00009920&newMem=N&recs=100> ; The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&recs=100>

<sup>34</sup> [http://www.fjcollazo.com/fjc\\_bio/fjc\\_bio.htm](http://www.fjcollazo.com/fjc_bio/fjc_bio.htm).

<sup>35</sup> Center for Responsive Politics, Richard C Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&recs=100> ; Center For Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center For Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2009, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center For Responsive Politics, Richard C Shelby: Earmark, Fiscal Year 2010, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010>; <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

<sup>36</sup> Center For Responsive Politics, Richard C Shelby: Top Contributors, 2004 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2004&type=C&cid=N00009920&newMem=N&recs=100> ; Center For Responsive Politics, Richard C Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&recs=100>

<sup>37</sup> Center For Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center For Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2010,



COLSA and Collazo Enterprises have hired the lobbying firms of three former staffers to Sen. Shelby.<sup>38</sup> They include Stewart Hall formerly, with Ogilvy Government Relations and now founder of Crossroads Strategies, Richard Roberts with RR&G L.L.C. and Kraig Siracuse with Park Strategies.

### **Stewart Hall**

Stewart Hall served as Sen. Shelby's legislative director from 1992 to 1996.<sup>39</sup> Mr. Hall left Sen. Shelby's office to create the lobbying firm, the Federalist Group, which merged with Ogilvy Government Relations; in 2010, Mr. Hall founded another government relations firm, Crossroads Strategies.<sup>40</sup> Mr. Hall has lobbied on behalf of three groups to which Sen. Shelby has provided earmarks in Fiscal Years 2008, 2009, 2010 and for which he has requested earmarks in Fiscal Year 2011. In addition, employees of Ogilvy Government Relations donated \$27,000 to the senator's campaign committee and leadership PAC from 1999 to 2004.

In 1996, the year Mr. Hall created the Federalist Group, COLSA hired him to lobby on its behalf.<sup>41</sup> COLSA paid the Federalist Group and Ogilvy Government Relations, \$1,080,000 in lobbying fees between 1999 and 2004.<sup>42</sup> Sen. Shelby has earmarked nearly \$21 million to COLSA since FY 2008.<sup>43</sup>

---

<http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010;>  
[http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests.](http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests)

<sup>38</sup> Lobbying timeline: COLSA hired lobbyists between 1999-2004 and again in 2010. Collazo Enterprises hired a lobbyist from 2005-2009, the exact same time period when COLSA was not lobbying. Both companies owned by Mr. Collazo, have only hired lobbying firms that were started by or employed former Sen. Shelby staffers.

<sup>39</sup> Scott Horton, The Shelby-Fuller Connection, *Harper's Magazine*, August 14, 2007; Center for Responsive Politics, G. Stewart Hall: Revolving Door Employment Summary, [http://www.opensecrets.org/revolving/rev\\_summary.php?id=13558](http://www.opensecrets.org/revolving/rev_summary.php?id=13558).

<sup>40</sup> Id.; Becca Milfeld and Anne Marson, Suite Talk, *Politico*, February 16, 2010.

<sup>41</sup> Scott Horton, The Shelby-Fuller Connection, *Harper's Magazine*, August 14, 2007.

<sup>42</sup> Ogilvy Government Relations, Lobbying Disclosures, Mid-Year 1999, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Year-End 1999, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Mid-Year 2000, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Year-End 2000, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Mid-Year 2001, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Year-End 2001, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Mid-Year 2002, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Year-End 2002, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Mid-Year 2003, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Year-End 2003, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Mid-Year 2004, Secretary of the Senate, Office of Public Record; Ogilvy Government Relations, Lobbying Disclosures, Year-End 2004, Secretary of the Senate, Office of Public Record.

**Southern Company**, an electric company and one of Sen. Shelby's largest donors, hired Mr. Hall and two other former staffers to lobby on its behalf. Since the first quarter of 2010, Southern Company paid Crossroads \$70,000 in lobbying expenses.<sup>44</sup>

**Southern Research Institute** also hired Ogilvy Government Relations and lobbyist Mr. Hall. From 1999 to 2003, Southern Research Institute paid Ogilvy Government Relations \$380,000 in lobbying fees.<sup>45</sup> Sen. Shelby has earmarked \$3,440,000 to Southern Research Institute since FY 2008.<sup>46</sup>

The connection between Sen. Shelby and Mr. Hall drew media attention in February 2010, when Sen. Shelby placed a blanket hold on 70 presidential nominees as a tactic to pass a \$35 billion earmark to **EADS**, another company for which Mr. Hall lobbied through Ogilvy

---

<sup>43</sup> Center For Responsive Politics, [Richard C Shelby: Earmarks Fiscal Year 2008](http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center For Responsive Politics, [Richard C Shelby: Earmarks Fiscal Year 2009](http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center For Responsive Politics, [Richard C Shelby: Earmark, Fiscal Year 2010](http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010>; <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

<sup>44</sup> Crossroads Strategies, [Lobbying Disclosures, First Quarter 2010](#), Client: Southern Company, Secretary of the Senate, Office of Public Records; Crossroads Strategies, [Lobbying Disclosures, Second Quarter 2010](#), Client: Southern Company, Secretary of the Senate, Office of Public Records.

<sup>45</sup> Ogilvy Government Relations, [Lobbying Disclosures, Registration 1999](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 1999](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 1999](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 2000](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 2000](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 2001](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 2001](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 2002](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 2002](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Mid-Year 2003](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record; Ogilvy Government Relations, [Lobbying Disclosures, Year-End 2003](#), Client: Southern Research Institute, Secretary of the Senate, Office of the Public Record.

<sup>46</sup> Center for Responsive Politics, [Richard C Shelby: Earmarks Fiscal Year 2008](http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center for Responsive Politics, [Richard C Shelby: Earmarks Fiscal Year 2009](http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010), <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>; <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

Government Relations.<sup>47</sup> Employee of EADS and Northrop Grumman have donated \$66,000 to Sen. Shelby's campaign committee and leadership PAC since 1999.<sup>48</sup>

### **Richard Roberts**

Richard Roberts served as Sen. Shelby's chief of staff from 1987 to 1990.<sup>49</sup> He left Sen. Shelby's staff to take a position as a Commissioner of the U.S. Securities and Exchange Commission and he is now a partner at the lobbying firm RR&G L.L.C.<sup>50</sup> Mr. Roberts has lobbied on behalf of several organizations which have received earmarks from Sen. Shelby.

COLSA hired Mr. Roberts and RR&G in the first quarter of 2010.<sup>51</sup> Since the first quarter of 2010, COLSA has paid \$10,000 in lobbying fees.<sup>52</sup> Sen. Shelby requested a \$9.3 million earmark to COLSA in FY 2011.<sup>53</sup>

Since 2008, **Frontier Technologies** has paid RR&G at least \$145,000 in lobbying fees.<sup>54</sup> Sen. Shelby requested a \$5,000,000 earmark for the company in FY 2011, in conjunction with Auburn University and University of Alabama Huntsville.<sup>55</sup>

---

<sup>47</sup> Sam Stein, Richard Shelby Senate Hold Puts Spotlight On Defense Contractor Ties, *Huffington Post*, February 6, 2010.

<sup>48</sup> Center for Responsive Politics, Richard C Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&recs=100> ; Center for Responsive Politics, Richard C Shelby: Top Contributors, 2004 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2004&type=C&cid=N00009920&newMem=N&recs=100>

<sup>49</sup> <http://www.rrg-llc.com/?content=rroberts>.

<sup>50</sup> Id.

<sup>51</sup> RR&G L.L.C.. Lobbying Disclosures, Registration, Client: COLSA, Secretary of the Senate, Office of Public Record.

<sup>52</sup> RR&G L.L.C.. Lobbying Disclosures, Second Quarter 2010, Client: COLSA, Secretary of the Senate, Office of Public Record

<sup>53</sup> <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

<sup>54</sup> RR&G L.L.C. Lobbying Disclosures, First Quarter 2008, Client: Frontier Technology, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, Second Quarter 2008, Client: Frontier Technology, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, Third Quarter 2008, Client: Frontier Technology, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, Fourth Quarter 2008, Client: Frontier Technology, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, First Quarter 2009, Client: Frontier Technology, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, Second Quarter 2009, Client: Frontier Technology, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, Third Quarter 2009, Client: Frontier Technology, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, Fourth Quarter 2009, Client: Frontier Technology, Secretary of the Senate, Office of Public Record; RR&G L.L.C. Lobbying Disclosures, First Quarter 2010, Client: Frontier Technology, Secretary of the Senate, Office of Public Record; RR&G L.L.C. Lobbying Disclosures, Second Quarter 2010, Client: Frontier Technology, Secretary of the Senate, Office of Public Record

In 2009, **Auburn University College of Engineering** hired Mr. Roberts to lobby on its behalf and has paid RR&G at least \$30,000 in fees.<sup>56</sup> Sen. Shelby requested \$15 million in earmarks to the University in FY 2011, \$5 million of which is in conjunction with Frontier Technologies and University of Alabama Huntsville-<sup>57</sup> notwithstanding the \$20,382,500 the Senator earmarked to Auburn University from FY 2008 to 2010.<sup>58</sup>

### **Wesley Ryan Welch**

Wesley Ryan Welch served as Sen. Shelby's legislative assistant from 2002 to 2005 and legislative director from 2005 to 2007.<sup>59</sup> Mr. Welch joined the lobbying firm Cauthen Forbes & Williams immediately after departing Sen. Shelby's office in 2007, he is currently senior vice president at the firm.<sup>60</sup> Employees of Cauthen Forbes & Williams have donated \$21,918 to Sen. Shelby's campaign committee and leadership PAC since 2005.<sup>61</sup> Mr. Welch lobbies on behalf of three organizations for which Sen. Shelby secured earmarks in Fiscal Years 2008, 2009, 2010 and has requested earmarks for Fiscal Year 2011.

**The Alabama District Attorneys Association** and **Auburn University** hired Cauthen Forbes & Williams on the same day, February 27, 2008.<sup>62</sup> The Alabama District Attorneys

---

<sup>55</sup> <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

<sup>56</sup> RR&G L.L.C.. Lobbying Disclosures, Third Quarter 2009, Client: Auburn University, College of Engineering, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, Fourth Quarter 2009, Client: Auburn University, College of Engineering, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, First Quarter 2010, Client: Auburn University, College of Engineering, Secretary of the Senate, Office of Public Record; RR&G L.L.C.. Lobbying Disclosures, Second Quarter 2010, Client: Auburn University, College of Engineering, Secretary of the Senate, Office of Public Record.

<sup>57</sup> <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

<sup>58</sup> Center for Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center for Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2009, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>; Center For Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2010, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010>

<sup>59</sup> Legistorm, Wesley R. Welch, Congressional Staffer - Salary Data, [http://www.legistorm.com/person/Wesley\\_R\\_Welch/6770.html](http://www.legistorm.com/person/Wesley_R_Welch/6770.html).

<sup>60</sup> Legistorm, Wesley R. Welch, Congressional Staffer - Salary Data, [http://www.legistorm.com/person/Wesley\\_R\\_Welch/6770.html](http://www.legistorm.com/person/Wesley_R_Welch/6770.html); Center for Responsive Politics, Wesley Ryan Welch: Revolving Door Employment Summary, [http://www.opensecrets.org/revolving/rev\\_summary.php?id=74289](http://www.opensecrets.org/revolving/rev_summary.php?id=74289).

<sup>61</sup> The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&recs=100>

Association had never hired a lobbyist before that date.<sup>63</sup> Since 2008, the Alabama District Attorneys Association has paid the firm \$180,000 in lobbying fees and Sen. Shelby has earmarked \$9,361,500 for the association.<sup>64</sup> During the same time period, Auburn University has paid \$500,000 in lobbying fees to Cauthen Forbes & Williams.<sup>65</sup> Sen. Shelby has earmarked over \$35 million to the university.<sup>66</sup>

---

<sup>62</sup> Cauthen, Forbes & Williams, Lobbying Disclosures, Registration, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Registration, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record.

<sup>63</sup> Cauthen, Forbes & Williams, Lobbying Disclosures, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record.

<sup>64</sup> Center for Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center for Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2009, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>; Center for Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2010, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010>; <http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>; Cauthen, Forbes & Williams, Lobbying Disclosures, Second Quarter 2008, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Third Quarter 2008, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures Fourth Quarter 2008, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, First Quarter 2009, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Second Quarter 2009, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Third Quarter 2009, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Fourth Quarter 2009, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, First Quarter 2010, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Second Quarter 2010, Client: Alabama District Attorneys Association, Secretary of the Senate, Office of Public Record.

<sup>65</sup> Cauthen, Forbes & Williams, Lobbying Disclosures, First Quarter 2008, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Second Quarter 2008, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Third Quarter 2008, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Fourth Quarter 2008, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, First Quarter 2009, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Second Quarter 2009, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Third Quarter 2009, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Fourth Quarter 2009, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, First Quarter 2010, Client: Auburn University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Second Quarter 2010, Client: Auburn University, Secretary of the Senate, Office of Public Record.

<sup>66</sup> Center for Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; Center for Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2009,



**Alabama State University** also hired Cauthen Forbes and Williams to lobby on their behalf. Since 2007, Alabama State University has paid the firm \$240,000 in lobbying fees.<sup>67</sup> Sen. Shelby earmarked \$5 million to the university in FY 2008.<sup>68</sup>

---

<http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>; Center for Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2010,  
<http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010>;  
<http://shelby.senate.gov/public/index.cfm?FuseAction=IssuesLegislation.FundingRequests>.

<sup>67</sup> Cauthen, Forbes & Williams, Lobbying Disclosures, Mid-Year 2007, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Year-End 2007, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, First Quarter 2008, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Second Quarter 2008, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Third Quarter 2008, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Fourth Quarter 2008, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures First Quarter 2009, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Second Quarter 2009, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Third Quarter 2009, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Fourth Quarter 2009, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, First Quarter 2010, Client: Alabama State University, Secretary of the Senate, Office of Public Record; Cauthen, Forbes & Williams, Lobbying Disclosures, Second Quarter 2010, Client: Alabama State University, Secretary of the Senate, Office of Public Record.

<sup>68</sup> Center for Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2008,  
<http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>.

## Amelia Blackwood

Amelia Blackwood served as a receptionist for Sen. Shelby from 2003 to 2005.<sup>69</sup> After leaving Sen. Shelby's office, Ms. Blackwood joined the lobbying firm Alexander Strategy Group, which is now defunct due to its controversial connections with former House Majority Leader Tom DeLay and convicted lobbyist Jack Abramoff.<sup>70</sup> While at Alexander Strategy Group, Ms. Blackwood lobbied on behalf of **Southern Company**, which paid the firm \$40,000 in lobbying expenses.<sup>71</sup> In 2006, Ms. Blackwood joined the lobbying firm Polaris Consulting L.L.C. where she continued to lobby for Southern Company.<sup>72</sup> Since 2006, Southern Company has paid Polaris \$440,000 in lobbying fees.<sup>73</sup>

Ms. Blackwood is one of three former staffers to Sen. Shelby who now lobbies on behalf of Southern Company.<sup>74</sup> Southern Company recently hired Sen. Shelby's former aide Stewart

---

<sup>69</sup> [http://www.legistorm.com/person/Amelia\\_Hope\\_Blackwood/88187.html](http://www.legistorm.com/person/Amelia_Hope_Blackwood/88187.html)

<sup>70</sup> Jeffrey H. Brinbaum and James V. Grimaldi, Lobby Giant Is Scandal Casualty, *Washington Post*, January 10, 2006; [http://www.opensecrets.org/revolving/rev\\_summary.php?id=71064](http://www.opensecrets.org/revolving/rev_summary.php?id=71064).

<sup>71</sup> Alexander Strategy Group, Lobbying Disclosures Year-End Termination 2005, Client: Southern Company, Secretary of the Senate, Office of Public Records

<sup>72</sup> [http://www.polariswdc.com/biographies\\_amelia.html](http://www.polariswdc.com/biographies_amelia.html).

<sup>73</sup> Polaris Consulting LLC, Lobbying Disclosures, Registration 2006, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Mid-Year 2006, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Year-End 2006, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Mid-Year 2007, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Year-End 2007, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, First Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Second Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Third Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Fourth Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Registration 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, First Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Second Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Third Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Fourth Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, First Quarter 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records; Polaris Consulting LLC, Lobbying Disclosures, Second Quarter 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records.

<sup>74</sup> Polaris Consulting LLC, Lobbying Disclosures, Registration 2006, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Registration 2001, Client: Southern Company, Secretary of the Senate, Office of Public Records; Crossroads Strategies, Lobbying Disclosures, Registration 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records

Hall of Crossroads Strategies.<sup>75</sup> Since the first quarter of 2010, Southern Company has paid Crossroads \$70,000 to lobby on its behalf.<sup>76</sup> Southern Company also hired Ray Cole of Van Scoyoc Enterprises.<sup>77</sup> Since 2001, Southern Company has paid Van Scoyoc Enterprises \$940,000 in lobbying expenses.<sup>78</sup> Southern Company has not received an earmark from Sen. Shelby, but is one of Sen. Shelby's largest donors. Since 1999 the company has contributed \$162,900 to Sen. Shelby's campaign committee and leadership PAC.<sup>79</sup>

---

<sup>75</sup> Crossroads Strategies, Lobbying Disclosures, Registration 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records.

<sup>76</sup> Crossroads Strategies, Lobbying Disclosures, First Quarter 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records; Crossroads Strategies, Lobbying Disclosures, Second Quarter 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records.

<sup>77</sup> Van Scoyoc Associates, Lobbying Disclosures, Registration 2001, Client: Southern Company, Secretary of the Senate, Office of Public Records.

<sup>78</sup> Van Scoyoc Associates, Lobbying Disclosures, Registration 2001, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Mid-Year 2001, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Year-End 2001, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Mid-Year 2002, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Year-End 2002, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Mid-Year 2003, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Year-End 2003, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Mid-Year 2004, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Year-End 2004, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Mid-Year 2005, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Year-End 2005, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Mid-Year 2006, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Year-End 2006, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Mid-Year 2007, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Year-End 2007, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2008, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Third Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Fourth Quarter 2009, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, First Quarter 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records; Van Scoyoc Associates, Lobbying Disclosures, Second Quarter 2010, Client: Southern Company, Secretary of the Senate, Office of Public Records.

<sup>79</sup> The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2004 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2004&type=C&cid=N00009920&newMem=N&recs=100>

## Phil Rivers

Phil Rivers served as Sen. Shelby's legislative director from 2002 to 2003 and chief of staff from 2003 to 2004.<sup>80</sup> After leaving Sen. Shelby's office, Mr. Rivers briefly joined the lobbying firm Bockorny Petrizzo Inc., before becoming partner at Locke Lord Bissell & Liddell Strategies in 2005.<sup>81</sup> Employees of Locke Lord Bissell & Liddell have donated \$10,500 to Sen. Shelby's campaign since 2005.<sup>82</sup> **The University of North Alabama** hired the firm to lobby on its behalf and has paid \$280,000 in lobbying fees since 2007.<sup>83</sup> Sen. Shelby earmarked a combined \$2,009,000 to the University of North Alabama in FY 2008 and FY 2009.<sup>84</sup>

---

; The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&recs=100>

<sup>80</sup> <http://www.lockelord.com/privers/>

<sup>81</sup> The Center for Responsive Politics, Phillip W. Rivers: Revolving Door Employment Summary, [http://www.opensecrets.org/revolving/rev\\_summary.php?id=7750](http://www.opensecrets.org/revolving/rev_summary.php?id=7750); Press Release, Locke Liddell & Sapp Opens Washington, D.C. Law Office, October 26, 2005; [http://www.legistorm.com/person/Phillip\\_W\\_Rivers/30465.html](http://www.legistorm.com/person/Phillip_W_Rivers/30465.html).

<sup>82</sup> The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cid=N00009920&cycle=2010&type=I&newMem=N&recs=100>

<sup>83</sup> Locke Liddell Strategies, Lobbying Disclosures Registration 2006, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Mid-Year 2006, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Year-End 2006, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Mid-Year 2007, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Year-End 2007, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures First Quarter 2008, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Second Quarter 2008, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Third Quarter 2008, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Fourth Quarter 2008, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures First Quarter 2009, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Second Quarter 2009, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Third Quarter 2009, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Fourth Quarter 2009, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures First Quarter 2010, Client: University of North Alabama, Secretary of the Senate, Office of Public Records; Locke Liddell Strategies, Lobbying Disclosures Second Quarter 2010, Client: University of North Alabama, Secretary of the Senate, Office of Public Records.

<sup>84</sup> The Center for Responsive Politics, Richard C. Shelby: Earmarks, Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; The Center for Responsive Politics, Richard C. Shelby: Earmarks, Fiscal Year 2009, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>.

## Jennifer Bendall

Jennifer Bendall served as a political advisor to Sen. Shelby from 1986 to 1990, prior to working on the senator's campaign.<sup>85</sup> In 2003, Ms. Bendall formed the lobbying firm Bartlett & Bendall which soon changed its name to the Eris Group.<sup>86</sup> **The City of Calera**, Alabama hired Ms. Bendall and the Eris Group to lobby on its behalf from 2005 to 2007. Meanwhile the City of Calera also hired Ray Cole and Van Scoyoc Associates to lobby on its behalf. The City of Calera paid \$190,000 in lobbying fees to the Eris Group.<sup>87</sup> Sen. Shelby earmarked a combined \$341,000 to the city in Fiscal Year 2008 and 2009.<sup>88</sup>

Ms. Bendall has also lobbied on behalf of the **Federal Home Loan Bank of Atlanta** through the Eris Group since 2003; the firm has received \$695,000 in lobbying fees since 2007.<sup>89</sup>

---

<sup>85</sup> The Center for Responsive Politics, Jennifer L. Bendall: Revolving Door Employment Summary, [http://www.opensecrets.org/revolving/rev\\_summary.php?id=9032](http://www.opensecrets.org/revolving/rev_summary.php?id=9032); [http://www.erisgrp.com/who\\_bendall.html](http://www.erisgrp.com/who_bendall.html).

<sup>86</sup> [http://www.erisgrp.com/who\\_bendall.html](http://www.erisgrp.com/who_bendall.html).

<sup>87</sup> The Eris Group, Lobbying Disclosures Registration 2005, Client: City of Calera, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Mid-Year 2005, Client: City of Calera, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Year-End 2005, Client: City of Calera, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Mid-Year 2006, Client: City of Calera, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Year-End 2006, Client: City of Calera, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Mid-Year 2007, Client: City of Calera, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Year-End 2007, Client: City of Calera, Secretary of the Senate, Office of Public Records.

<sup>88</sup> The Center for Responsive Politics, Richard C. Shelby: Earmarks, Fiscal Year 2008, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY08&cid=N00009920&cycle=2008>; The Center for Responsive Politics, Richard C. Shelby: Earmarks, Fiscal Year 2009, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY09&cid=N00009920&cycle=2010>.

<sup>89</sup> The Eris Group, Lobbying Disclosures Registration 2003, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Mid-Year 2003, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Year-End 2003, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Mid-Year 2004, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Year-End 2004, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Mid-Year 2005, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Year-End 2005, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Mid-Year 2006, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Year-End 2006, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Mid-Year 2007, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Year-End 2007, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures First Quarter 2008, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Second Quarter 2008, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Third Quarter 2008, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris



Federal Home Loan Banks contributed \$20,000 to Sen. Shelby's campaign committee from 2003 to 2008 while he served on the Committee on Banking, Housing and Urban Affairs.<sup>90</sup>

### **Geoffrey Gradler**

Geoffrey Gradler served on Sen. Shelby's staff handling legislative issues related to the Senate Finance Committee.<sup>91</sup> In 2005, Mr. Gradler formed the lobbying firm Capitol Ideas, where he specializes in lobbying members of the Senate Banking Committee and the House Financial Services Committee.<sup>92</sup> Since 2006, **Federal Home Loan Bank of San Francisco** has paid Mr. Gradler \$370,000 to lobby on its behalf.<sup>93</sup> Federal Home Loan Bank donated \$20,000 to Sen. Shelby's campaign committee and leadership PAC between 2003 and 2008.<sup>94</sup> Sen.

---

Group, Lobbying Disclosures Fourth Quarter 2008, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures First Quarter 2009, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Second Quarter 2009, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Third Quarter 2009, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Fourth Quarter 2009, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures First Quarter 2010, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records; The Eris Group, Lobbying Disclosures Second Quarter 2010, Client: Federal Home Loan Bank of Atlanta, Secretary of the Senate, Office of Public Records.

<sup>90</sup> The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2008 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2008&type=C&cid=N00009920&newMem=N&recs=100>

<sup>91</sup> <http://www.rrg-llc.com/?content=ggradler>.

<sup>92</sup> Id.

<sup>93</sup> RR&G LLC, Lobbying Disclosures Registration 2006, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Mid-Year 2006, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Year-End 2006, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Mid-Year 2007, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Year-End 2007, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures First Quarter 2008, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Second Quarter 2008, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Third Quarter 2008, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Fourth Quarter 2008, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures First Quarter 2009, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Second Quarter 2009, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Third Quarter 2009, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Fourth Quarter 2009, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures First Quarter 2010, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records; RR&G LLC, Lobbying Disclosures Second Quarter 2010, Client: Federal Home Loan Bank of San Francisco, Secretary of the Senate, Office of Public Records.

Shelby is the ranking member on the Committee on Banking, Housing and Urban Affairs, a powerful position on the Senate committee responsible for writing and directing legislation related to banking issues.<sup>95</sup>

## Other Connections

### Kraig M. Siracuse

Kraig M. Siracuse served as a staff member on the U.S. Senate Appropriations Committee, Subcommittee on Defense from 1999 to 2005, the committee on which Sen. Shelby is a senior member.<sup>96</sup> Mr. Siracuse joined the lobbying firm, Park Strategies L.L.C. in 2005, and since then employees of Park Strategies have donated \$10,100 to Sen. Shelby's campaign Committee.<sup>97</sup>

**Collazo Enterprises** hired Park Strategies to lobby on its behalf, the same year Mr. Siracuse joined the firm. From 2005 to 2009, Collazo Enterprises has paid Park Strategies \$850,000 in lobbying fees.<sup>98</sup>

Park Strategies was founded by former Senator Alfonse M. D'Amato (R-NY), who also lobbies on behalf of Collazo Enterprises.<sup>99</sup> Alfonse D'Amato and his brother Armand D'Amato

---

<sup>94</sup> The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2008 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2008&type=C&cid=N00009920&newMem=N&recs=100>

<sup>95</sup> <http://banking.senate.gov/public/index.cfm?FuseAction=CommitteeInformation.Home>.

<sup>96</sup> <http://www.parkstrategies.com/docs/staff/kraig.php>; <http://appropriations.senate.gov/about-members.cfm>.

<sup>97</sup> The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cid=N00009920&cycle=2010&type=I&newMem=N&recs=100>.

<sup>98</sup> Park Strategies L.L.C., Lobbying Disclosures, Mid-Year 2005, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Year-End 2005, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Mid-Year 2006, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Year-End 2006, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Mid-Year 2007, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Year-End 2007, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, First Quarter 2008, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Second Quarter 2008, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Third Quarter 2008, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Fourth Quarter 2008, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, First Quarter 2009, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Second Quarter 2009, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Third Quarter 2009, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Fourth Quarter 2009, Client: Collazo Enterprises, Secretary of the Senate, Office of Public Record.

<sup>99</sup> Alfonse D'Amato, Lobbying Disclosures, Fourth Quarter 2009, Secretary of the Senate, Office of Public Record

have been associated with corruption and fraud.<sup>100</sup> In 1991, Armand was charged with 24 counts of mail fraud for creating a fraudulent billing scheme that concealed he lobbied his brother on behalf of the defense company, Unisys Corporation. Alfonse was paid \$120,500 for lobbying his brother and never registered as a lobbyist with the government.<sup>101</sup> In 1993, Armand was convicted of 7 of the 24 counts and was sentenced to five months in jail, but he was later exonerated by a federal appellate court.<sup>102</sup>

Collazo Enterprises is not the only Park Strategies client for which Sen. Shelby has earmarked.<sup>103</sup> Mr. Siracuse has lobbied for Lockheed Martin. In 2009 and 2010, **Lockheed Martin** paid Park Strategies \$200,000 in lobbying fees.<sup>104</sup> Sen. Shelby earmarked \$4,000,000 to Lockheed Martin in FY 2010.<sup>105</sup> Employees of Lockheed Martin have donated \$38,300 to Sen. Shelby's campaign committee and leadership PAC since 2005.<sup>106</sup>

Park Strategies has lobbied on behalf of Ogilvy Government Relations, where Mr. Hall is currently a managing director and represented COLSA, Collazo Corporation's sister company.<sup>107</sup> According to lobbying disclosure reports, Park Strategies lobbies Congressional Defense Committees and members on defense authorizations and appropriations bills.<sup>108</sup>

### **Tom Young**

---

<sup>100</sup> Jonathan Rabinovitz, Trial of Armand D'Amato May Focus on His Brother, *The New York Times*, April 19, 1993.

<sup>101</sup> Id.

<sup>102</sup> Jonathan Rabinovitz, Ruling Backs D'Amato Kin In Fraud Case, *The New York Times*, November 1, 1994.

<sup>103</sup> Center for Responsive Politics, Park Strategies L.L.C.: Lobbying Spending Database 2008, <http://www.opensecrets.org/lobby/firmsum.php?year=2008&lname=Park+Strategies&id=>; Center for Responsive Politics, Park Strategies L.L.C.: Lobbying Spending Database 2007, <http://www.opensecrets.org/lobby/firmsum.php?year=2007&lname=Park+Strategies&id=>.

<sup>104</sup> Park Strategies L.L.C., Lobbying Disclosures, Fourth Quarter 2009, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, First Quarter 2010, Secretary of the Senate, Office of Public Record; Park Strategies L.L.C., Lobbying Disclosures, Second Quarter 2010, Secretary of the Senate, Office of Public Record.

<sup>105</sup> Center For Responsive Politics, Richard C Shelby: Earmarks Fiscal Year 2010, <http://www.opensecrets.org/politicians/earmarks.php?fy=FY10&cid=N00009920&cycle=2010>.

<sup>106</sup> The Center for Responsive Politics, Richard C. Shelby: Top Contributors, 2010 election cycle, <http://www.opensecrets.org/politicians/contrib.php?cycle=2010&type=C&cid=N00009920&newMem=N&reccs=100>

<sup>107</sup> Park Strategies L.L.C., Lobbying Disclosures, Registration 2008, Client: Ogilvy Government Relations, Secretary of the Senate, Office of Public Record; Horton, *Harper's Magazine*, Aug. 14, 2007.

<sup>108</sup> Id.

Tom Young served as Sen. Shelby's chief of staff from 1990 to 2002, following Richard Roberts and preceding Phil Rivers.<sup>109</sup> Mr. Young is now president of Kord Technologies, a Huntsville, Alabama based NASA contractor.<sup>110</sup> He is currently serving on a local task force lobbying Congress to protect the NASA moon rocket, Ares I launcher, from being dismantled.<sup>111</sup> Mr. Young assisted in arranging a fundraiser for Sen. Barbara Mikulski (D-MD), who chairs the Senate panel funding NASA.<sup>112</sup> Sen. Shelby worked behind the scenes to ensure the fundraiser was successful.<sup>113</sup>

---

<sup>109</sup> <http://www.kordtechnologies.com/KeyEmp.htm>

<sup>110</sup> Id.

<sup>111</sup> Paul West, Its Space Jobs in Jeopardy, Alabama Comes A-Courtin', *Baltimore Sun*, March 7, 2010.

<sup>112</sup> Id.

<sup>113</sup> Id.