

Shifting Paradigms

ANNUAL REPORT 2020



Our Vision

To transform lives through the prevention and treatment of blindness.

Our Mission

With our network of partners, we mentor, train and inspire local teams so they can save sight in their communities.



*We knew that urgent eye care needs would not slow down because of the pandemic, so neither could we. Our longstanding culture of innovation meant we were ready to embrace new ways of working – **new paradigms** – when it mattered most.*

—Derek Hodkey President & CEO

Dear friends,



DEREK HODKEY

President & CEO,
Orbis International

When I joined Orbis in September, I was immediately struck by the resilience of our global teams and their can-do attitude in the face of the global pandemic. 2020 was an extraordinary year, but not only did we survive. We thrived.

We knew that urgent eye care needs would not slow down because of the pandemic, so neither could we. Our longstanding culture of innovation meant we were ready to embrace new ways of working – new paradigms – when it mattered most.

This Annual Report shows how Orbis adapted to drive our mission forward through the most challenging of times, thanks to the incredible generosity of our supporters and volunteers.

Even as Orbis made the difficult decision to pause in-person training on the Flying Eye Hospital, our mission stayed in flight. In these pages, you'll read about the launch of virtual Flying Eye Hospital projects, in which nearly 50 of our Volunteer Faculty shared their medical expertise with eye care teams across nine countries.

In our newly remote world, a record-breaking number of eye care professionals turned to Orbis's telemedicine platform, Cybersight, to stay connected and to continue learning amid lockdowns. We more than doubled the number of eye care professionals on the platform and are now training more people in more countries and regions around the world than ever before.

Our country offices remained undaunted, even as the pandemic threatened hard-won gains in the fight against avoidable blindness. You'll read about our work in Ethiopia, where our team moved swiftly and smartly not to lose ground in our fight

against trachoma, the leading infectious cause of blindness. Orbis successfully distributed millions of doses of antibiotics that fight the disease, despite overwhelming obstacles and the need for new COVID-safe protocols.

You'll also learn about the support we have been providing in the world's largest refugee settlement and the surrounding host community, in Cox's Bazar, Bangladesh, as well as the landmark study we published providing a roadmap for other organizations doing similar work in refugee settings.

Amid the many difficulties we faced, we also took time to celebrate important milestones like the 20th anniversary of our work in India, one of the first countries where Orbis established a local office. Two decades ago, there was only one eye care center for every 100 million children across the country, but now there is one for every 20 million children – thanks to the network of nearly three dozen centers that Orbis has set up.

Every single day, I'm inspired by our teams around the globe, by the way lives are transformed by our mission and by all of you, who make this work possible. In 2020 especially, you were a lifeline. Thank you for helping us change the way the world sees.

Sincerely,

Derek Hodkey



KEVIN MCALLISTER

Chairman of the Board,
Orbis International

In 2020, the pandemic disrupted everything. Entire health systems had to prioritize fighting COVID-19, many of our partner hospitals had to make the difficult decision to provide eye care only in emergency cases, and without warning, in-person opportunities for eye care teams to hone their skills dwindled, almost overnight.

We saw right away that COVID-19 was the newest barrier to eye care and ophthalmic training. But overcoming barriers is what Orbis does. So, the team set to work.

Orbis has been investing in remote learning for years, so we were able to quickly pivot to virtual training in 2020. Our online platform, Cybersight, came sharply into focus and enabled us to train 26,036 eye health professionals in 192 countries and regions – over three times more individuals and nine more countries than the previous year. Cybersight ensured that training and mentoring could continue for eye care teams across the world, including in some of the hardest-to-reach places. In addition, through the launch of our virtual Flying Eye Hospital projects, we helped eye care teams apply their newly learned skills using virtual simulation training. The participants will take what they learned through Cybersight and simulation training to save sight and transform patients' lives.

Your trust and support over the years are the reason why all of these tools exist, and why we have been able to leverage them

to adapt during the pandemic. Most importantly, the solutions that have been developed are not just short-term fixes – they will enrich our programs going forward.

There is no way around it: the COVID-19 pandemic has made the work to end avoidable blindness harder and more urgent. But it has also accelerated the scaling of some of our most impactful solutions and shifted the paradigm for how we will reach as many people as possible going forward.

With your support, we will continue to build on this momentum. Indeed, we must. For too many people, where they were born still determines whether they can see the world – the blackboard in school, their tools on the job or the faces of the people they love. But thanks to you, there is hope in sight for a world without avoidable blindness.

Very truly yours,

Kevin McAllister

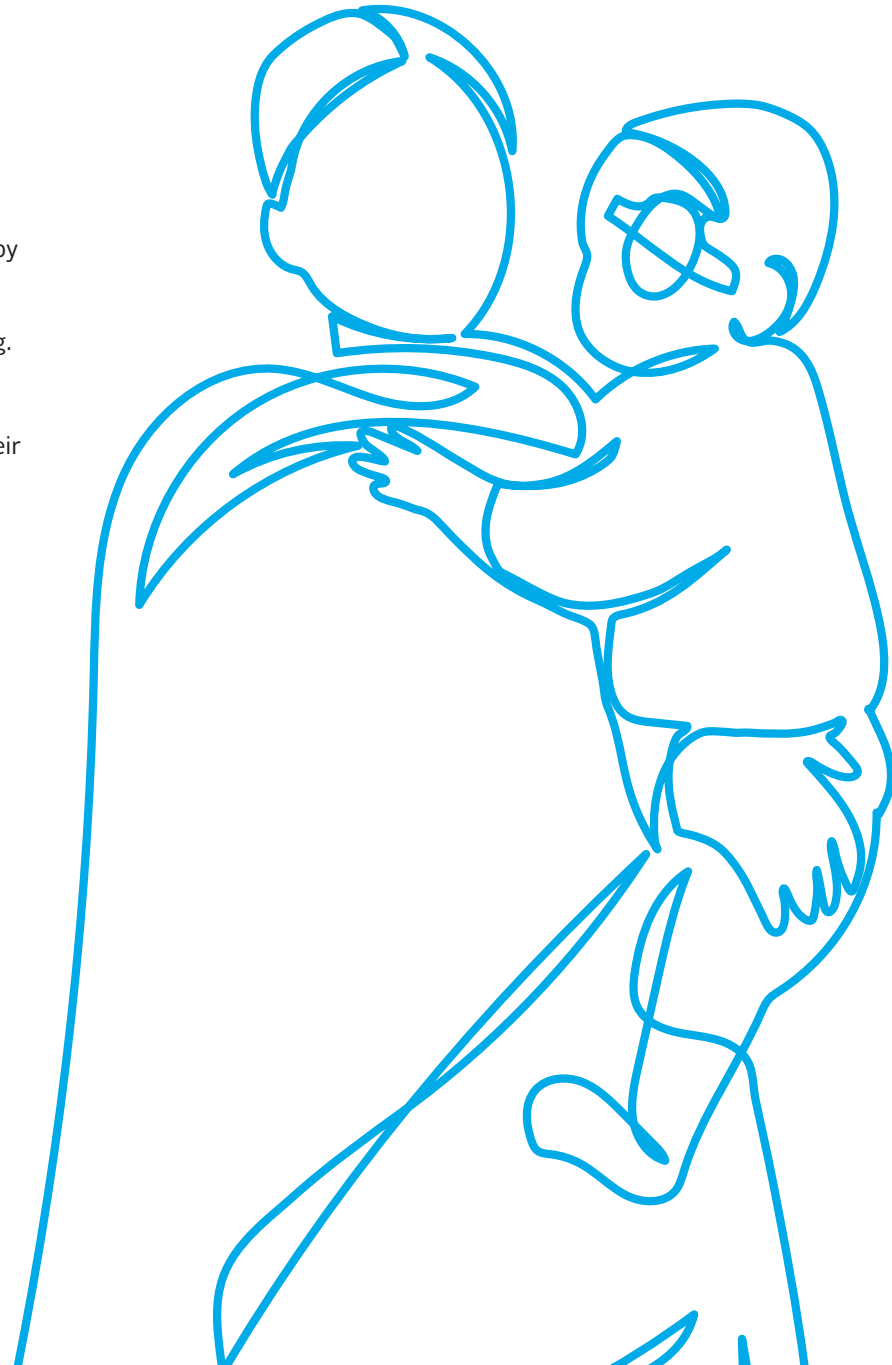
The state of vision

Thanks to your support, Orbis, working with others in the eye care community, has made great strides in the fight against avoidable blindness. We helped to dramatically slow a tripling of blindness that was projected over the next three decades. In 2017, blindness was projected to triple to nearly 115 million people by 2050. Now it is projected to reach 60 million.

Despite this progress, eye care needs have still been urgent and rapidly growing. To keep pace with demands, Orbis would need to scale our impact and reach – and that was before the pandemic emerged. The effects of COVID-19 have the potential to set back our hard-earned gains, meaning more people may lose their sight because of avoidable causes, if we don't continue our momentum.

Orbis knows that the most effective, lasting solution to these challenges is to ensure that eye care professionals everywhere can access quality ophthalmic training, building the skills they need to provide quality eye care to patients in their communities.

Together, we can build a world where no one lives without sight because of avoidable causes.



EVERY \$1 INVESTED IN EYE HEALTH IN LOW- AND MIDDLE-INCOME COUNTRIES IS ESTIMATED TO YIELD \$4 IN ECONOMIC GAIN.

VISION IMPAIRMENT RESULTED IN AN ESTIMATED \$410 BILLION IN LOST ECONOMIC PRODUCTIVITY IN 2020.



1.1 BILLION

PEOPLE LIVE WITH VISION LOSS
90% OF THIS IS AVOIDABLE



338 MILLION

PEOPLE ARE BLIND OR HAVE MODERATE TO SEVERE VISUAL IMPAIRMENT
77% OF THIS IS AVOIDABLE



510 MILLION

PEOPLE IN THE WORLD CAN'T SEE WELL UP CLOSE

OF PEOPLE WITH VISION LOSS:



90 MILLION

ARE CHILDREN AND ADOLESCENTS, INCLUDING 2 MILLION WHO ARE BLIND



90%

LIVE IN LOW- AND MIDDLE-INCOME COUNTRIES



55%

ARE WOMEN AND GIRLS

Our impact in 2020

In a year full of extraordinary challenges, Orbis leaned on our history of innovation. By embracing the power of technology in a newly remote world and having the incredible generosity of our volunteers and supporters, we were able to quickly adapt and keep our fight against avoidable blindness going strong.

cybersight

*Through our telemedicine platform, Cybersight, we trained **26,041** eye care professionals in **192** countries and regions.*

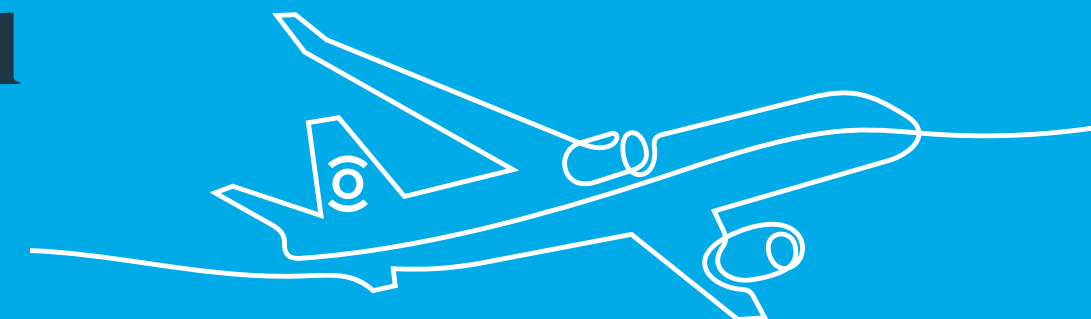
WE CARRIED OUT

7 Flying Eye Hospital

PROJECTS FOR

9 countries

1 IN-PERSON SIMULATION PROJECT
6 VIRTUAL FLYING EYE HOSPITAL PROJECTS



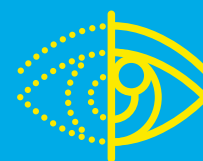
29,111

TRAININGS COMPLETED BY DOCTORS, NURSES, OTHER EYE CARE PROFESSIONALS AND COMMUNITY HEALTH WORKERS



61

PROJECTS CONDUCTED ACROSS 14 COUNTRIES



3,405,150

EYE SCREENINGS AND EXAMINATIONS CONDUCTED
More than two thirds were conducted on children.



36,704

EYE SURGERIES AND LASER TREATMENTS PERFORMED



7,553,496

DOSES OF AZITHROMYCIN TO TREAT TRACHOMA
Over one third of the doses were administered to children.




101,974


EYEGASSES PRESCRIBED
More than half were prescribed to children.


Our global reach


When eye care professionals get the quality training they need, patients get the quality eye care they deserve. But for too many people around the world, where they were born determines whether an avoidable condition will take away their sight. Together with your support, we're transforming lives for the people we treat and train.

Over the past 5 YEARS, the following was achieved at our partner institutions and on the Flying Eye Hospital:

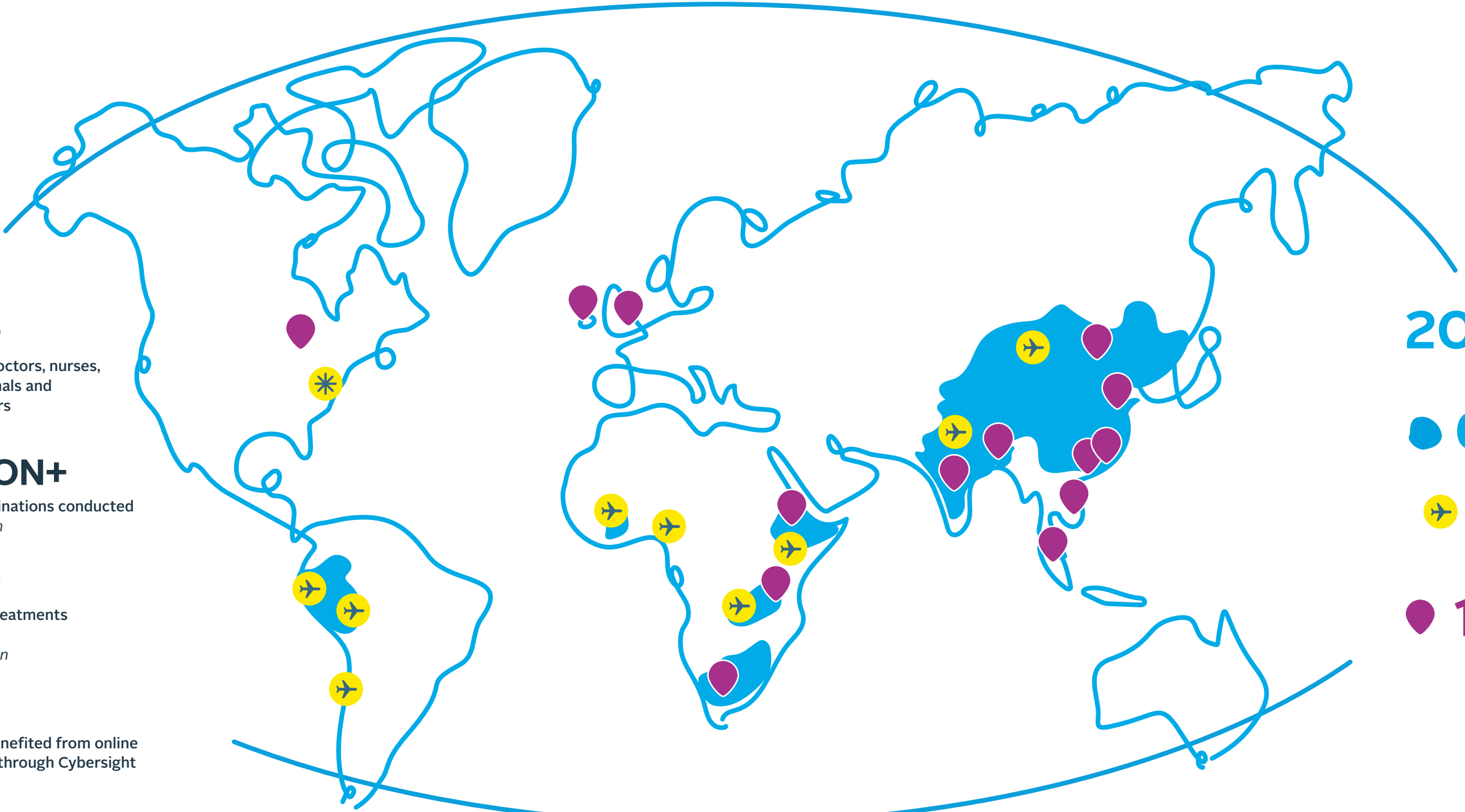
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260,000+
trainings completed by doctors, nurses, other eye care professionals and community health workers
- 

19.5 MILLION+
eye screenings and examinations conducted
71% conducted on children
- 

350,000+
eye surgeries and laser treatments performed
20% performed on children
- 

39,000+
eye care professionals benefited from online learning and mentorship through Cybersight



- IN 2020:**
- 204** COUNTRIES AND REGIONS REACHED THROUGH CYBERSIGHT
 - 61** PROJECTS IN 14 COUNTRIES
 - 9** COUNTRIES RECEIVED VIRTUAL AND IN-PERSON FLYING EYE HOSPITAL PROJECTS
 - 14** OFFICES
 - *** NEW YORK CITY HEADQUARTERS

Heroes of Orbis

Our volunteers, partners and staff are who keep us running. In a year of unprecedented challenges, we were still able to achieve our mission thanks to this dedicated team. Here are a few of their stories:



DR. ANDREW CHOYCE
Orbis Staff Anesthesiologist, United Kingdom

When in-person Flying Eye Hospital projects were paused, anesthesiologist Dr. Choyce joined the medical staff fighting COVID on the frontlines in his home country. "It's comforting to know that the work I'm doing here in the UK is being replicated by so many of the people I've worked with over the last decade with Orbis," he says. "My thoughts are with them, and my efforts inspired by them."



DR. HELENA HURAIRAH
Volunteer Faculty, Brunei

Dr. Hurairah planned to be on the Flying Eye Hospital in Zambia in April, but instead embraced the power of telemedicine, creating online training modules when Orbis pivoted to a virtual project. She also stepped up to test patients for COVID-19 in Brunei.



CAPTAIN GARY DYSON
Chief Orbis Pilot, USA

Captain Dyson flew the Flying Eye Hospital to the first-ever Orbis training project in the United States, in March. Once in-person training was paused, he began helping to keep the Flying Eye Hospital in tip-top shape by flying the plane to critical maintenance checks.



DR. LUZ GORDILLO
Pediatric Ophthalmologist, Peru

As the leading specialist in retinopathy of prematurity, a cause of childhood blindness that requires immediate care, Dr. Luz Gordillo knew the COVID-19 pandemic could have a dire effect on children's eye health. She didn't let that slow her down. Driving two hours with a special government pass amid travel restrictions, she continued her sight-saving work throughout 2020.



XIAO YING LIU
Orbis Staff Nurse, China

Nurse Liu is one of the many clinical Orbis staff who made virtual Flying Eye Hospital projects possible, leading nursing courses and lectures on Cybersight. She also published an article in a peer-reviewed medical journal to help other nurses fight COVID-19 through sterilization and infection control.



DR. W. LEE ALWARD
Volunteer Faculty, USA

Dr. Alward jumped right in to volunteer for our first-ever virtual Flying Eye Hospital project, in Zambia, and a later project in Mongolia. An ophthalmologist for more than 33 years and an Orbis volunteer for 20, Dr. Alward loves helping others build their skills to treat glaucoma.



BEKELECH
Health Worker, Ethiopia

Bekelech was part of the Orbis team that administered 7.5 million doses of antibiotics to fight trachoma, an infectious cause of blindness. "Thanks to my Orbis education, I'm able to identify trachoma patients," she says. "If someone's eyes are irritated or their eye discharge contains mucus, I will refer them to a hospital or health center for further medical care."



DR. SUMA GANESH
Head of Pediatric Ophthalmology, India

Over the past two decades, Dr. Ganesh has grown from student to teacher with Orbis. She leads a renowned fellowship for doctors around the world that normally combines in-person training and virtual learning. She kept the program going strong during the pandemic on Cybersight, and also led online lectures for the platform's wider community. "Thanks to Cybersight, they are always there with me," she says of her students.



DR. SHAMSIYA MURAT
Pediatric Ophthalmologist, Mongolia

Dr. Shamsiya Murat performed cataract surgery on a patient named Marla when she was just 42 days old, making her the youngest person in the country at the time to receive the operation. She has continued to provide critical follow-up care for Marla and other young patients throughout the pandemic.



DR. JAVED FAROOQUI
Volunteer Faculty, India

Dr. Farooqui helped lead an especially innovative remote simulation course for our virtual Flying Eye Hospital project in India. Participants received artificial eyes on which to practice cataract surgery and received feedback virtually from Volunteer Faculty. "This not only gives the training participants confidence to operate, but also makes the surgery safe and predictable for our patients," he says.



Photos by Geoff Oliver Bugbee, Genaye Eshetu, Orbis International

A new flight plan: *The virtual Flying Eye Hospital*

Due to the COVID-19 pandemic, Orbis made the difficult decision in March to postpone in-person Flying Eye Hospital projects. But we knew we still needed to keep our mission in flight. We quickly pivoted to a virtual model so that eye care professionals could still grow their skills safely.

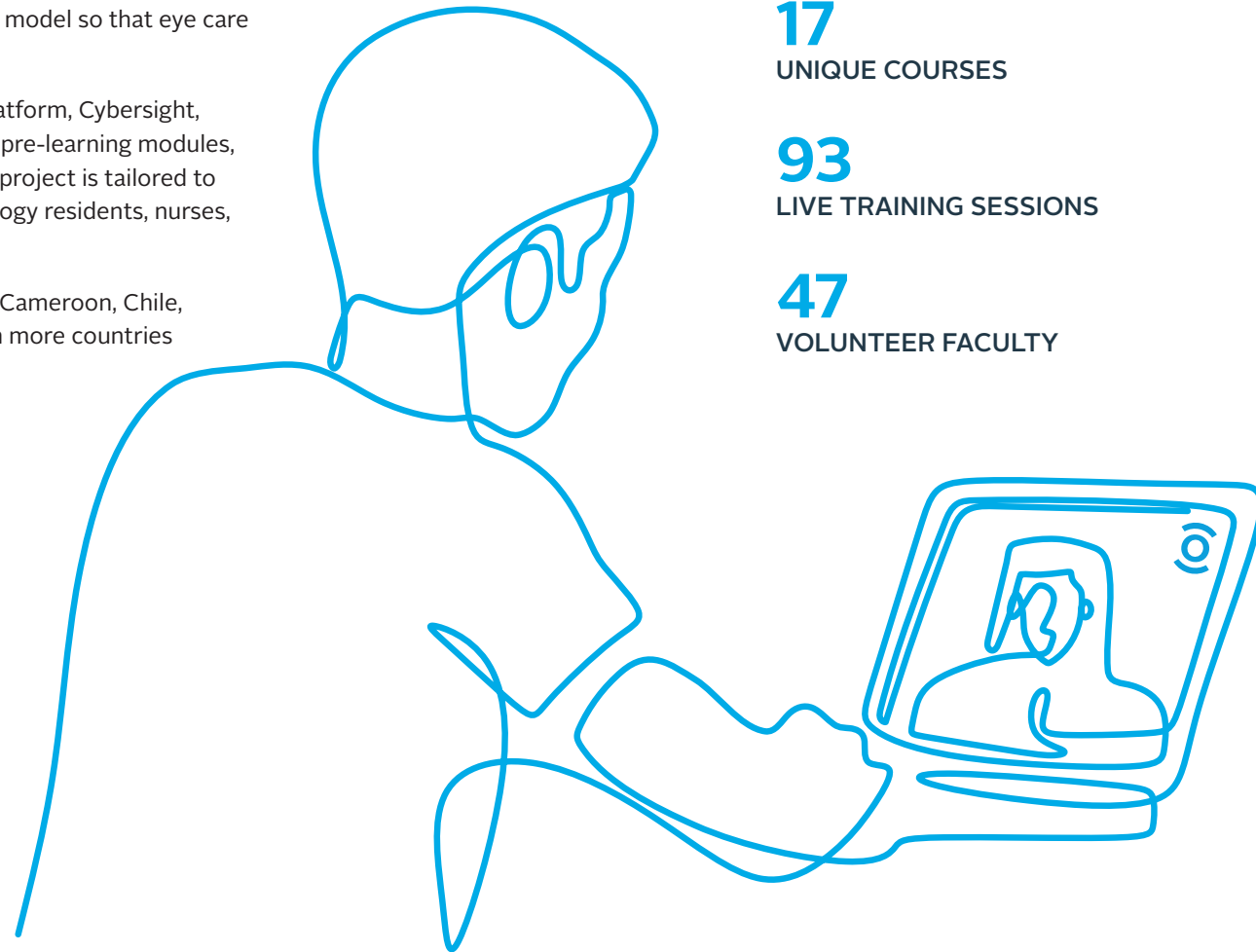
Carried out using Orbis's award-winning telemedicine platform, Cybersight, virtual Flying Eye Hospital projects use a combination of pre-learning modules, recorded and live lectures and discussion sessions. Each project is tailored to the training needs of local ophthalmologists, ophthalmology residents, nurses, biomedical engineers and technicians.

The virtual projects allowed us to train people in Bolivia, Cameroon, Chile, Ethiopia, Ghana, India, Mongolia, Peru and Zambia – even more countries than originally anticipated with our in-person flight plan.



While we have missed the opportunity to connect with our partner institutions and their teams on the ground, we're thrilled that Cybersight is allowing us to continue our sight-saving training in a safe and socially responsible way.

—Maurice Geary, Director of the Flying Eye Hospital



9
COUNTRIES

851
ENROLLMENTS

17
UNIQUE COURSES

93
LIVE TRAINING SESSIONS

47
VOLUNTEER FACULTY

Perfecting surgery: *Simulation training*

Simulation training allows for complex surgical procedures to be learned using technology like virtual reality, artificial eyes and life-like manikins. In addition to minimizing person-to-person exposure during the pandemic, use of simulation devices has been proven to decrease complications and improve outcomes during ophthalmologists' early cases.

Orbis recognized that with limited in-person training opportunities in 2020, getting simulation training into the hands of eye care professionals was more critical than ever.

Orbis led remote simulation training as part of the virtual Flying Eye Hospital project in India. Artificial eyes were provided to partner hospitals so that participants could practice their newly learned cataract surgical skills. They sent videos of their practice to Volunteer Faculty through Cybersight and received feedback to continue improving.

In 2020, Orbis also launched its Simulation Center Manual, a practical guide for training hospitals looking to run their own simulation centers. The resource is the first of its kind and is paving the way for making simulation training more accessible.



A resident at Dr. Shroff's Charity Eye Hospital in India practices her skills using simulation equipment.



Shifting to virtual

Orbis embraced the power of telemedicine in the earliest days of the internet and has spent nearly two decades developing our award-winning telemedicine platform, Cybersight. In 2020, it not only kept our work going strong, but also broke all previous records. We more than doubled the number of registered eye care professionals from the preceding year. As a result, we are now training more people across the world than ever before.

The platform is helping eye care teams to continue learning, even during the pandemic, while building the skills of the next generation of eye care professionals so they're ready to take on their sight-saving work. Residents have said that Cybersight has kept their training going strong while they were unable to return to their institutions.

Through remote surgical mentorship, our Volunteer Faculty have been able to observe and guide sight-saving surgery halfway around the world in real-time, without leaving their home or office – all through Cybersight. The Cybersight Consult service has allowed ophthalmologists in resource-strained areas around the world to obtain second opinions on complex cases from Volunteer Faculty, ensuring patients receive the best course of care.

Volunteer Faculty Dr. Daniel Neely provided live surgical mentorship from his home in the United States to Mongolian ophthalmologist Dr. Nansalmaa in a children's hospital more than 6,000 miles away.

“She did a beautiful job with a pediatric glaucoma surgery that she had only done a couple of times before,” says Dr. Neely. “She watched videos of me doing the same surgery in advance, and I was able to watch her operate through a video feed from her microscope, and we could also talk to each other in real time.”



Dr. Neely watches Dr. Nansalmaa operate on a patient with pediatric glaucoma.



Dr. Nansalmaa and her colleague after completing a successful pediatric glaucoma surgery.

When Dr. Phara Khauv, a Cambodian ophthalmologist, began treating a young girl whose condition he feared was sight-threatening – potentially even life-threatening – he turned to mentors on Cybersight to ensure he put her on the right course of care, even amid the pandemic.

“Since I work alone, Cybersight is my learning tool and my teacher as well,” says Dr. Khauv.

ORBIS TRAINED OVER THREE TIMES MORE INDIVIDUALS AND IN 9 MORE COUNTRIES THAN IN 2019



26,036

EYE CARE PROFESSIONALS TRAINED IN 192 COUNTRIES AND REGIONS



746

CONSULTATIONS FOR REMOTE PATIENT CASES



MORE THAN

2.3 MILLION

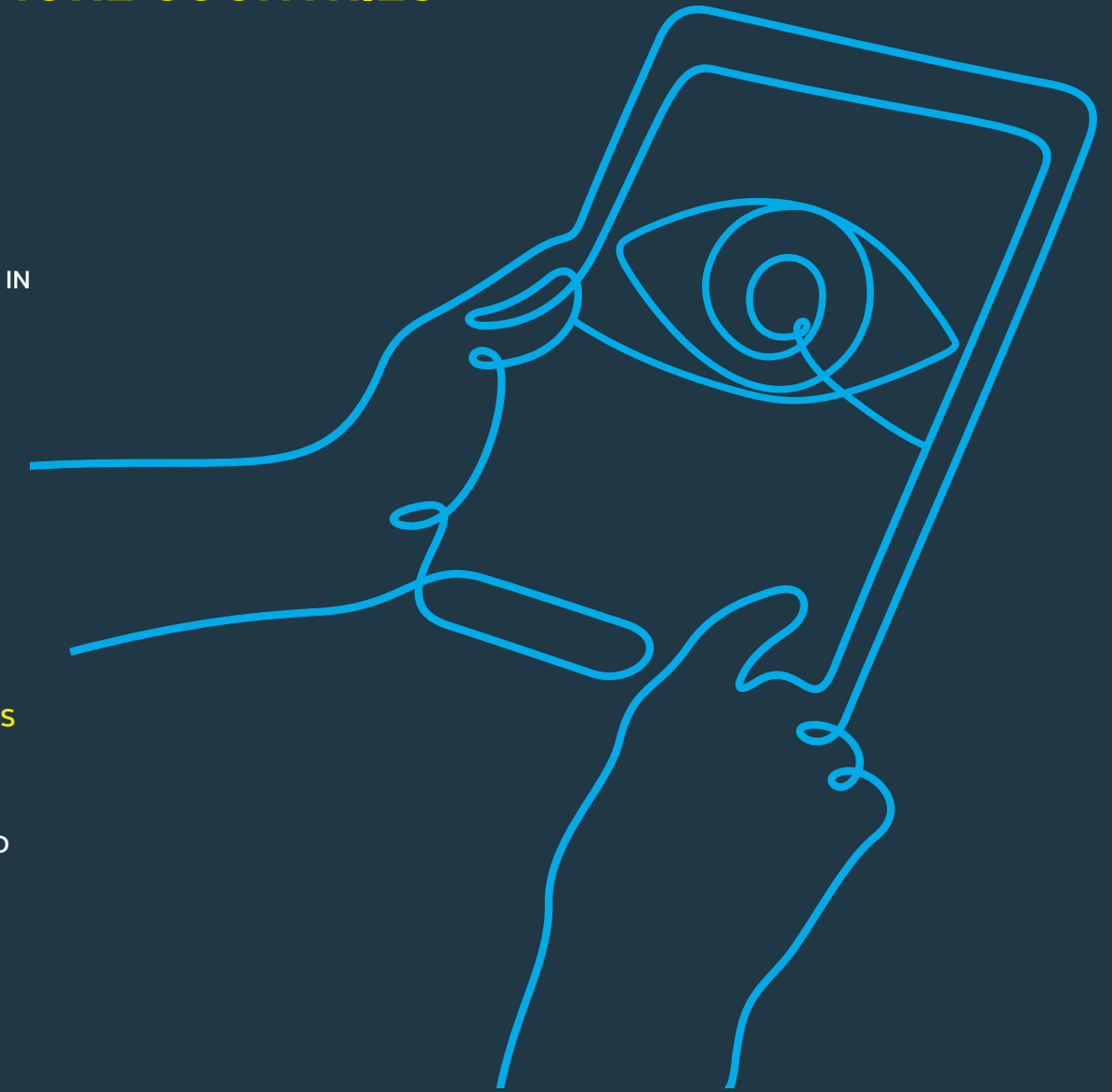
LIBRARY VIDEO VIEWS – SEVEN TIMES MORE THAN IN 2019



CONDUCTED 107 LIVE LECTURES AND SURGICAL DEMONSTRATIONS WITH

15,589

UNIQUE PARTICIPANTS



Trachoma elimination: *A door-to-door approach in Ethiopia*

Trachoma is a highly contagious, infectious cause of blindness, but it is easily treatable with antibiotics if it is caught early. Repeat trachoma infections can lead to trachomatous trichiasis, a painful condition in which scarring causes the eyelid to turn in on itself and the eyelashes to scratch the eye, ultimately leading to blindness.

In December 2020, Orbis conducted a mass drug administration (MDA) of more than 7.5 million doses of trachoma-fighting antibiotics in just one month despite significant challenges posed by the COVID-19 pandemic. Ultimately, 87 districts in southern Ethiopia, where the burden of trachoma remains high, were reached.

Orbis also performed 5,449 eye surgeries for people living with trachomatous trichiasis. All procedures were conducted with COVID-19 prevention protocols, including the use of personal protective equipment (PPE).

Before the pandemic, antibiotics were most often distributed at central points within a community, such as a church or a school. Social distancing guidelines prevented community gatherings, so we went door-to-door to administer the medication instead. While safer, the process was nearly twice as time-consuming.

Orbis is the only NGO working in Ethiopia to fully conduct a planned trachoma MDA in 2020, demonstrating how effective our approach is in delivering such a large-scale community-based program in a COVID-secure way. We could not have done this without our supporters who provided funds for PPE, thermometers and hand sanitizer.

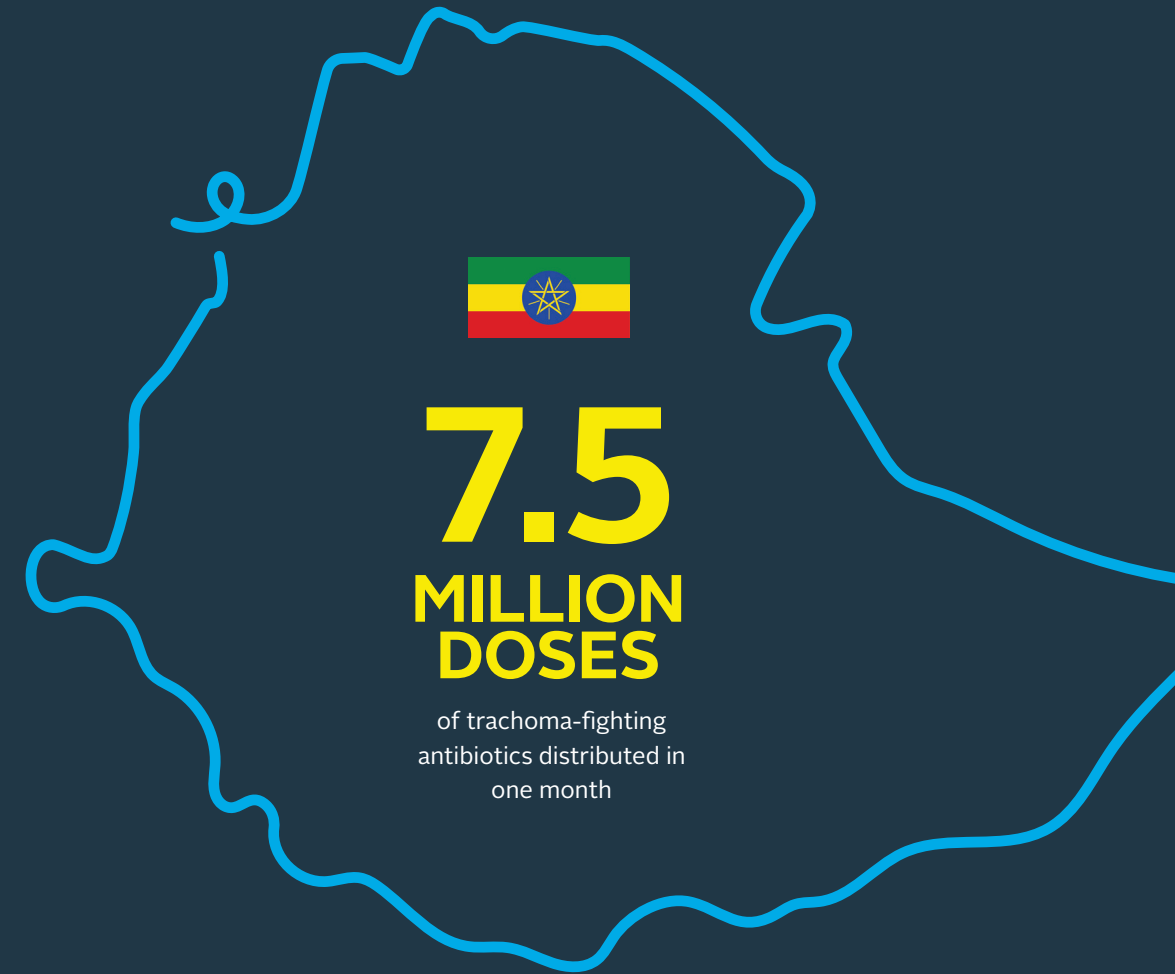
Orbis-trained health extension worker Bekelech says, “Please tell Orbis supporters that their aid to our communities is excellent, and we appreciate Orbis’s training for health professionals at hospitals and health centers.”



Shemsedin saw older generations of his family suffer from trachoma, so he knows the importance of prevention. He and his 11-month-old daughter received doses of antibiotics during the December 2020 MDA. “My family and I never miss taking it every year,” he says.



Photos by Genaye Eshetu



A child takes a dose of trachoma-fighting antibiotics in Ethiopia.

Humanitarian response: *Eye care and resilience in Bangladesh*

Kutupalong, the world's largest refugee settlement, is in Cox's Bazar, an area of southeast Bangladesh where hundreds of thousands of Rohingya refugees from Myanmar now live. Orbis, together with local partner Cox's Bazar Baitush Sharaf Hospital, runs one vision center in the refugee settlement and another outside the settlement for members of the host community. At the centers, patients can access vision screenings, glasses and cataract surgery for children and adults, thanks to support from the Qatar Fund for Development and OBAT Canada.

In 2020, Orbis released a new study – one of the largest datasets ever published on refugee eye health – in the peer-reviewed journal *PLOS Medicine*. The research highlights the heavy burden of eye disease among Rohingya refugees, and, more importantly, their unexpectedly high uptake of eye care services.

“This uptake is truly extraordinary when you think about the many health priorities they face. It underscores the potential for eye care to build resilience in such refugee populations,” explains Dr. Munir Ahmed, Country Director for Orbis Bangladesh and the lead author of the study.

Around the world, over 82 million people have been forcibly displaced. While addressing life-threatening conditions like malnutrition remains the greatest priority in humanitarian response, Orbis's study responds to a growing understanding that addressing non-life-threatening needs can help displaced communities better survive and thrive under demanding conditions.

The study also underscores how improving vision among host communities not only enhances their own well-being, but can also help build their capacity to support displaced populations in their midst.



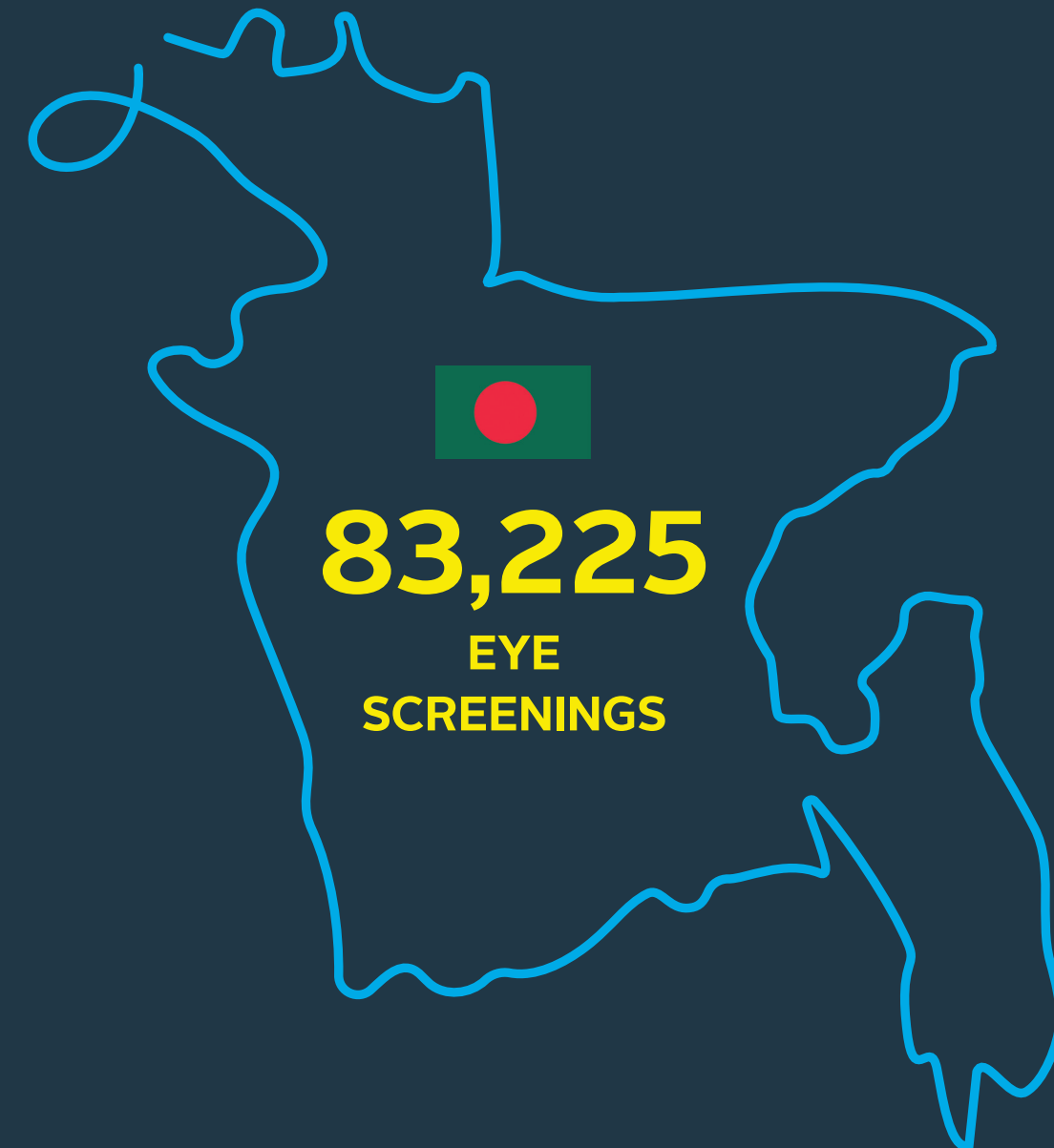
COVID-19 disrupted care at the vision centers for several months early in the pandemic, resulting in patient backlogs, but by mid-2020, full-scale operation had resumed, with new safety protocols in place. Despite these challenges, achievements in Cox's Bazar in 2020 included:

83,225
EYE SCREENINGS CONDUCTED

5,741
PAIRS OF GLASSES PROVIDED

1,766
EYE SURGERIES PERFORMED

391
OPHTHALMIC PERSONNEL AND FRONTLINE HEALTH WORKERS TRAINED



Shohida, 5, lives with her mother in the Kutupalong refugee settlement. She was blind due to cataracts in both eyes until having sight-saving surgery. She enjoys drawing and is diligent with her schoolwork.

Photos by Geoff Oliver Bugbee



A young girl receives an eye screening at her school in India.

Photo by Geoff Oliver Bugbee

Pediatric eye care: *20 years in India*

In 2020, we celebrated 20 years of fighting blindness in India, alongside our supporters and partners. Orbis has had a far-reaching impact – for children in particular – since establishing a local office in Delhi two decades ago.

When Orbis began working in India, there was only one eye care center for every 100 million children across the country. Orbis has since developed a comprehensive network of 33 Children's Eye Centers across 17 states and three Pediatric Ophthalmology Learning and Training Centers, each able to serve around 20 million children.

Orbis commemorated the 20-year milestone with a virtual Flying Eye Hospital project, which offered four courses – medical retina procedures related to diabetic eye disease, cataract surgery, ophthalmic nursing and biomedical engineering – for 160 eye care professionals from Orbis's partner institutions across the country.



When our work began, pediatric ophthalmology was not yet seen as a distinct specialty in India, but with the country having the highest number of blind children in the world, it has been critically important to focus on building the skills of eye care teams to meet the unique needs of children's eye health.

In the years to come, we plan to expand our reach even further, focusing on ensuring that more people can access the care they need in their own communities and on leveraging technology like Cybersight to accelerate our training of eye care teams.

—Dr. Rishi Raj Borah, Country Director, Orbis India



17.5 MILLION+
EYE SCREENINGS CONDUCTED ON CHILDREN



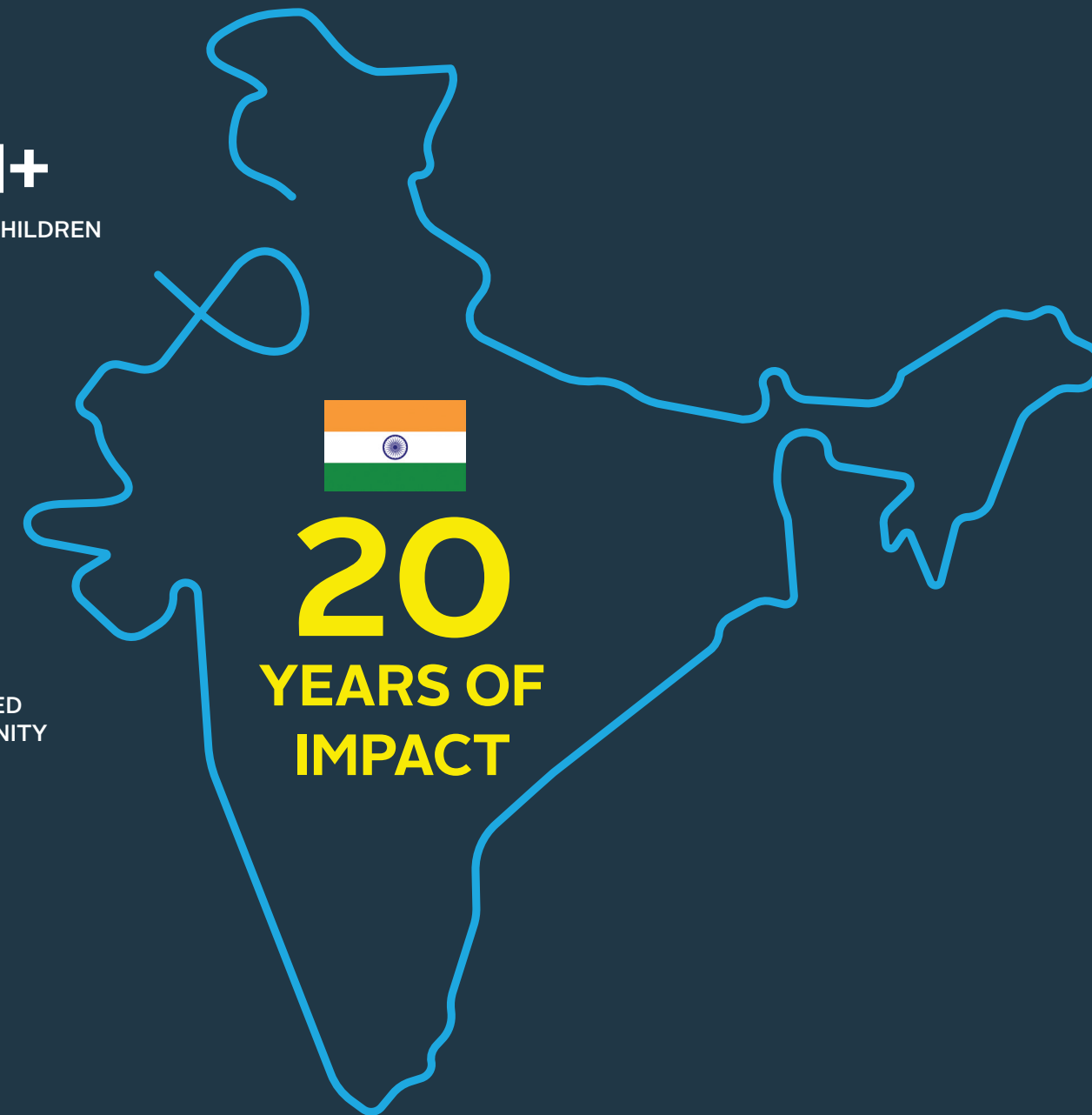
103,000
EYE SURGERIES PERFORMED ON CHILDREN



180,000
OPHTHALMIC TRAININGS COMPLETED BY DOCTORS, NURSES AND COMMUNITY HEALTH WORKERS



33
CHILDREN'S EYE CENTERS BUILT ACROSS 17 STATES



Teaching eye care teams: *Volunteer Faculty keep hope in sight*

The success of Orbis programs wouldn't be possible without our team of Volunteer Faculty. Despite this year's unprecedented challenges, these medical professionals continued to graciously donate their time and expertise to improve eye care for generations to come. When in-person training completely halted, our Volunteer Faculty swapped their passports for Zoom accounts and remained dedicated in their goal of delivering high-quality ophthalmic training and education to the eye care teams who need it most.



Volunteer Faculty Dr. Ernesto Otero consults with Orbis Staff Nurse Xiao Ying Liu on a case.
Photo by Geoff Oliver Bugbee

FLYING EYE HOSPITAL

4 VOLUNTEER FACULTY DEPLOYED TO ONE WEEK OF IN-PERSON FLYING EYE HOSPITAL TRAININGS, BEFORE THE COVID-19 PANDEMIC SPREAD

47 VOLUNTEER FACULTY CONDUCTED VIRTUAL FLYING EYE HOSPITAL TRAININGS

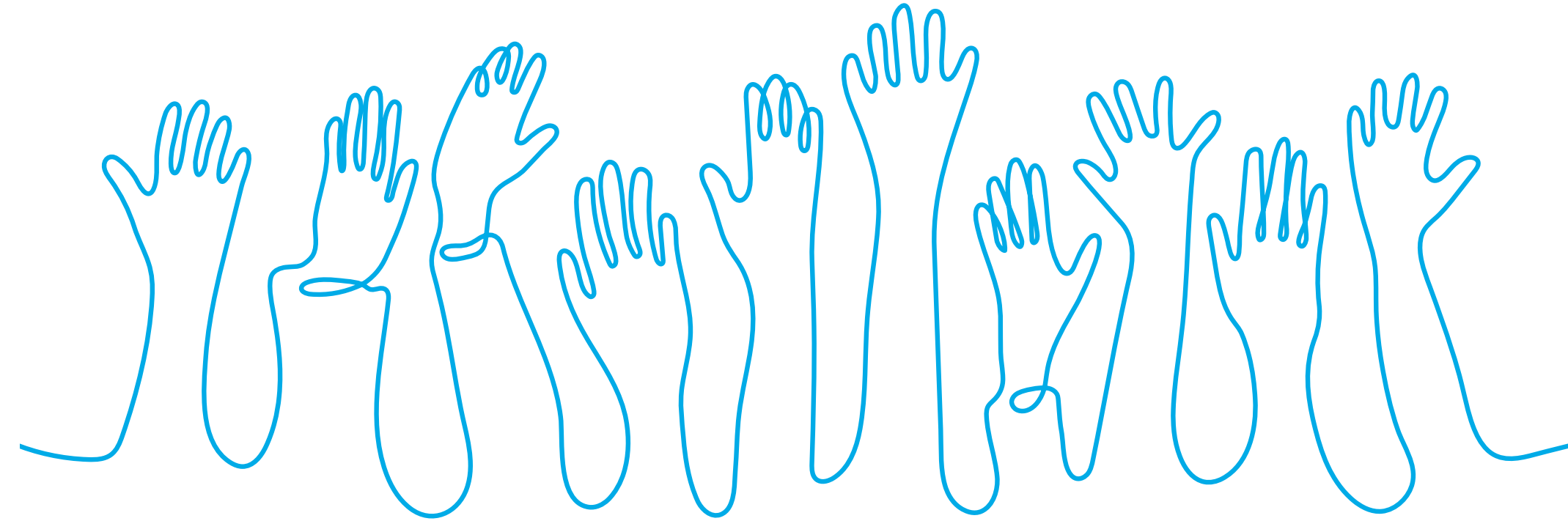
62 EDUCATIONAL ENGAGEMENT

VOLUNTEER FACULTY CONDUCTED CYBERSIGHT WEBINARS

3 HOSPITAL-BASED TRAININGS

VOLUNTEER FACULTY DEPLOYED TO THREE IN-PERSON HOSPITAL-BASED TRAININGS, BEFORE THE COVID-19 PANDEMIC SPREAD

10 VOLUNTEER FACULTY CONDUCTED VIRTUAL HOSPITAL-BASED TRAININGS



*In 2020, **126** Volunteer Faculty from **21** countries participated in our work on board the Flying Eye Hospital, in virtual Flying Eye Hospital projects, on Cybersight and through three hospital-based trainings at partner institutions.*

VOLUNTEER FACULTY FROM:

- | | | |
|-----------|---------|----------------|
| ARGENTINA | ECUADOR | PERU |
| AUSTRALIA | FRANCE | PORTUGAL |
| BARBADOS | GERMANY | RUSSIA |
| BRAZIL | INDIA | SOUTH AFRICA |
| BRUNEI | MEXICO | SWITZERLAND |
| CANADA | NIGERIA | UNITED KINGDOM |
| COLOMBIA | PANAMA | UNITED STATES |

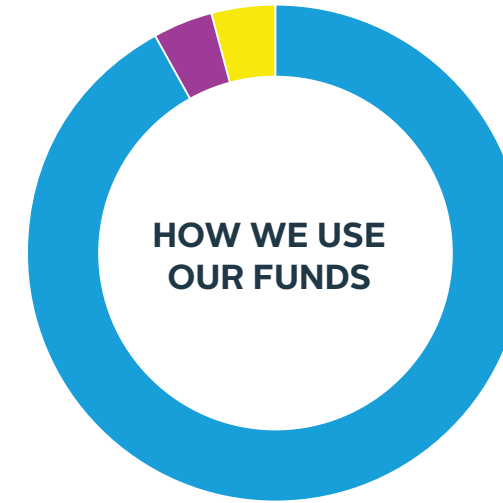
Financials

At Orbis, we work hard to ensure your gifts are used as effectively as possible. That's why 92 cents of every dollar we spend goes directly to increasing quality eye care and saving vision in the countries where we work.

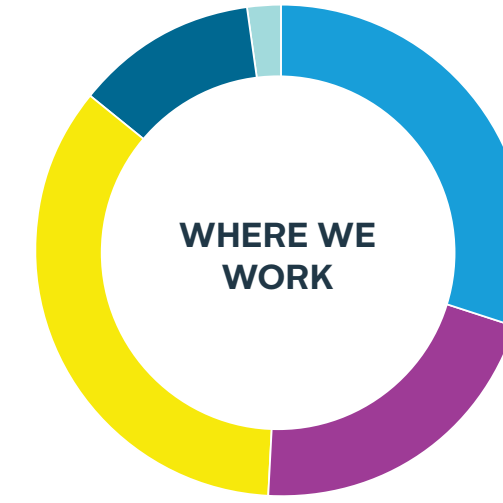
STATEMENT OF ACTIVITIES

Year ended December 31, 2020, and December 31, 2019
(in thousands)

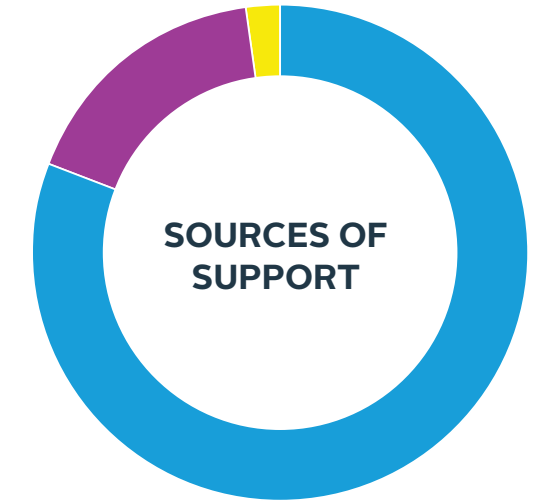
	2020	2019
OPERATING REVENUES		
Net Fundraisings Events	1,330	1,745
Contributions	39,236	38,217
Revenue from Affiliates	5,121	9,450
Gifts in kind and contributed services	186,267	328,218
Investment & Miscellaneous Income	983	872
TOTAL OPERATING REVENUES	232,937	378,502
OPERATING EXPENSES	2020	2019
Program Services		
Donated Medicines, Supplies & Equipment	184,175	326,208
Other Program Expenses	27,751	25,439
Total Program Services	211,926	361,647
Supporting Services		
Management and General	8,654	9,164
Fundraising	9,984	10,192
Total Supporting Services	18,638	19,356
TOTAL OPERATING EXPENSES	230,564	381,003
Excess (deficiency) of operating revenues over operating expenses	2,373	(2,501)
Net non-operating activities	(187)	(1,859)
Increase (decrease) in net assets	2,186	(4,360)
Net Assets, beginning of year	57,312	61,672
Net Assets, end of year	59,498	57,312



- Program Services 92%
- Management and General 4%
- Fundraising 4%



- Africa 30%
- Asia 21%
- Clinical Services and Program Technologies 35%
- Global Programs 12%
- Latin America and the Caribbean 2%



- Gifts in Kind 81%
- Contributions and Grants 17%
- Orbis Affiliates 2%

The condensed financial information for year ended December 31, 2020, has been derived from Orbis International's financial statements. Complete financial statements, audited by BDO USA, LLP, are available on orbis.org.

Corporate partners

We couldn't do our life-changing work without the incredible support and dedication of our global corporate partners. Their contributions range from major multi-year cash grants to critically needed gifts in kind.



Since 1979, Alcon has been a critical partner in supporting our mission through ongoing program support and content collaboration, biomedical engineer volunteers, and state-of-the-art ophthalmic equipment and product donations. Additionally, as a Global Title Sponsor of our Flying Eye Hospital, Alcon provides supplies for our hospital and partner hospitals around the world.



Boeing became a Global Title Sponsor of Orbis's third-generation MD-10 Flying Eye Hospital in 2019 through their "See the Future" initiative and supported the virtual Flying Eye Hospital project in 2020, committing to providing critically important training to eye care professionals around the world.



Collins Aerospace partnered with Orbis in 2017 to establish the world's only Mobile Simulation Center outfitted for an aircraft. The simulation technology and training curricula scale up training efforts to first- and second-year medical residents and are used in 80% of our Flying Eye Hospital projects.



For almost four decades, FedEx has played an indispensable role in helping Orbis achieve its mission, including the donation of the MD-10 aircraft that serves as our third-generation Flying Eye Hospital, and being a Global Title Sponsor of the Flying Eye Hospital since 2020 through their "Delivering for Good" initiative.



Jebsen generously partners with Orbis to establish a training, screening and eye care referral network covering hospitals and clinics in rural areas of China.



Latter-Day Saint Charities supports our work to build and expand sustainable basic eye care services in Mongolia and Zambia.



Since 2011, OMEGA has provided ongoing support to Orbis as a Global Title Sponsor, donating proceeds from the sales of special dedicated watches and chronicling Flying Eye Hospital projects with OMEGA brand ambassadors.



The Pfizer-Orbis relationship dates back to 1979, three years before Orbis's first sight-saving flight, when Pfizer began supporting Orbis through cash grants and donations of medical supplies.



Standard Chartered supports Orbis's "Seeing is Believing" global community fundraising project, which aims to serve China's blind population.

Volunteers

Thank you to our outstanding Volunteer Faculty and volunteer pilots who donated their time this year to support Orbis in our mission to prevent and treat avoidable blindness.

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*These Volunteer Faculty were also deployed on in-person Flying Eye Hospital projects and hospital-based trainings.

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Some images in this report were taken prior to the COVID-19 pandemic.



Triplets Shakaina, Mildith and Stephania were first treated for strabismus by Orbis in 2017. This year, we followed up with them. With their vision restored, the girls no longer struggle in school or feel ostracized from their community. Their mother, Bridget, has become a local advocate for eye health, encouraging people to get their eyes checked.



[orbis.org](https://www.orbis.org)

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