FREE LIVE WEBINAR THURSDAY, JULY 30 AT 9AM PDT

TRAVERSING CHILE ANDARGENTINA

PRESENTED BY

SOMM CON THE SOMM JOURNAL tastingpa







VOLCANES - FACTS & FIGURES

'ooo cases sold per annum

Target Audience of

Of Chile's global Export Sales

Our consumers should have

asense of adventure

and appreciate small-batch products that tell an authentic story.

Range of

wines

Price-points

Valleys within Chile

OUR HISTORY

Pilar Díaz, a young winemaker in Viña Undurraga, discovers volcanic components in some of the soils of the estate-owned vineyards, and with the help of Geologist Gonzalo Henríquez along with Terroir Manager Agustín Aguerrea, the team develop a geological study of the vineyards to establish the areas with the greatest influence and setting aside the grapes from these lots for the birth of the Bodega Volcanes de Chile project.

Bodega Volcanes is successfully certified as sustainable by the Wines of Chile Sustainable Code.



2008





VOLCANES

PARINACOTA

Leneva remode

VOLCANES

2009



2016



First vintage of the inaugural wine: PARINACOTA, a blend of Syrah & Carignan originating from a dry-farmed vineyard in Maule which lead to the first export sales in 2010.

A new impetus is given to the Project with the establishment of an independent commercial team separate from Viña Undurraga; Ben Gordon joins as Managing Director who promotes Volcanes into a winery with turnover that excedes US\$1 million by 2017 and distribution reaches 30 markets in 2019.

THE PROJECT: WINEMAKING



"Our philsophy is to create wines that reflect their unique soils, formed by volcanic activity over millions of years and that are true expressions of their origin, displaying the purity and typicity of the specific grape without excessive oak that can mask the unique flavours.

The chance to source grapes from a range of denominations gives the portfolio more diversity but in each wine my style is consistent as I aim to really manifest the volcanic rocks and ash by ultimately producing wines that are more vibrant and intense with balanced tannins and acidity."

Pilar Diaz - Volcanes Winemaker



THE PROJECT: VOLCANIC SOILS

"The Chilean volcanic terroir is nothing but dynamic. Many of our vineyards are located on mature volcanic – igneous regions, where soils are a result of tectonic and weathering processes that have occurred over millions of years. However, we also have vines growing on modern volcanic ash deposits emitted directly from volcanoes that we can see today in the magnificent Andes."



Gonzalo Henríquez Geologist / Consultant





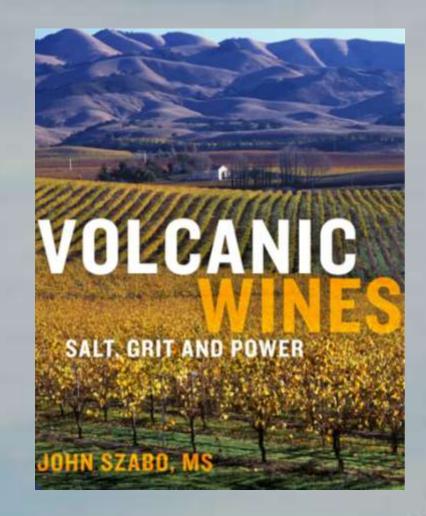
Volcanic Rocks



VOLCANIC SOILS - WHAT DO WE KNOW?

Several things common to most volcanic soils:

- A wide range of minerals with good balance between those minerals
- Low water retention
- Very low organic content
- Low fertility (due to the scant water and organics)



These features tend to result in grapes which are relatively small, high in acid, and low in ripeness. The small berry size leads to concentrated flavors and pronounced textures. The understated ripeness means the wines are generally more savory than fruity.

Source: John Szabo, MS, author of the book Volcanic Wines: Salt, Grit and Power

VOLCANIC SOILS - CHILEAN CONTEXT

- Chile boasts a diverse and complex volcanic influence that spans different geological periods and displays itself in different types of volcanic soil.
- So many Chilean wines can be one-dimensional rich and fruity is the norm but Volcanes offers wines with delightful acidity and an ideal combination of the Chilean fruitiness you expect with volcanic minerality that pleasantly surprises you.
- The Volcanes range of wines is excellent in a gastronomic environment due to their savoury aspect, pronounced acidity and reactive tannins.

LIFESTYLE

'More savoury than fruity': Volcanic wines are the hot new wine trend

CTVNews.ca Staff

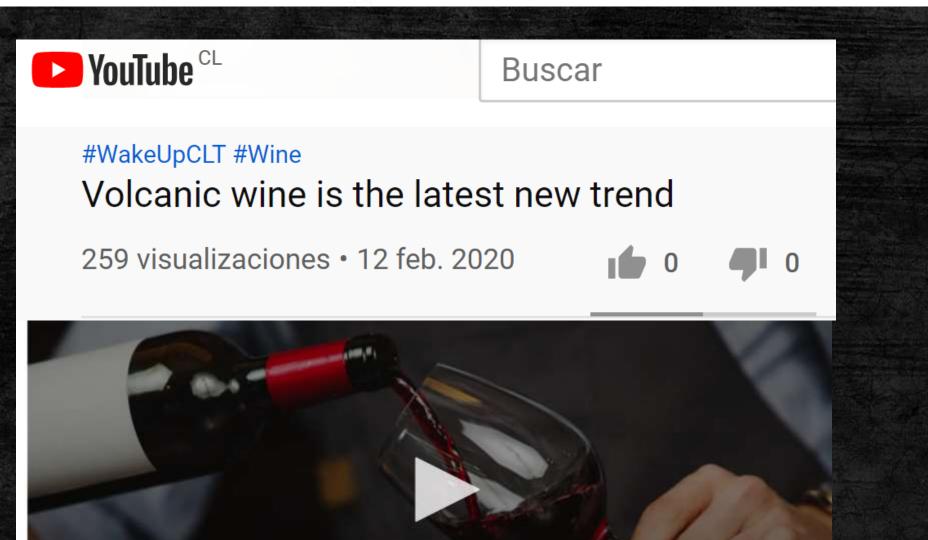
Published Friday, January 13, 2017 10:33AM EST

Wine Enthusiast Podcast: Volcanic Wines

"Volcanic wines are highly terroir-driven and should

Forbes Innovation Leadership Money Business Small Business Lifestyle 8,440 views | Feb 19, 2018, 12:11pm

Why Volcanic Wine Is Becoming A **Hot Topic**











Volcanic wines – why 2018 could be the year for lava lovers



DARREN SMITH

VINEYARDS & WINE

Going With the Flow: A Guide to Volcanic Wines

Vines have long been cultivated in the world's volcanic regions—now interest in the wines produced in the seemingly inhospitable conditions is about to erupt

July 24, 2017



Wine Time: Volcanic Wines Aren't Just Trendy, They're Timeless

May 28, 2019 by Britt Tracy

Forbes

Billionaires Innovation Leadership Money Business Small Business Lifestyle

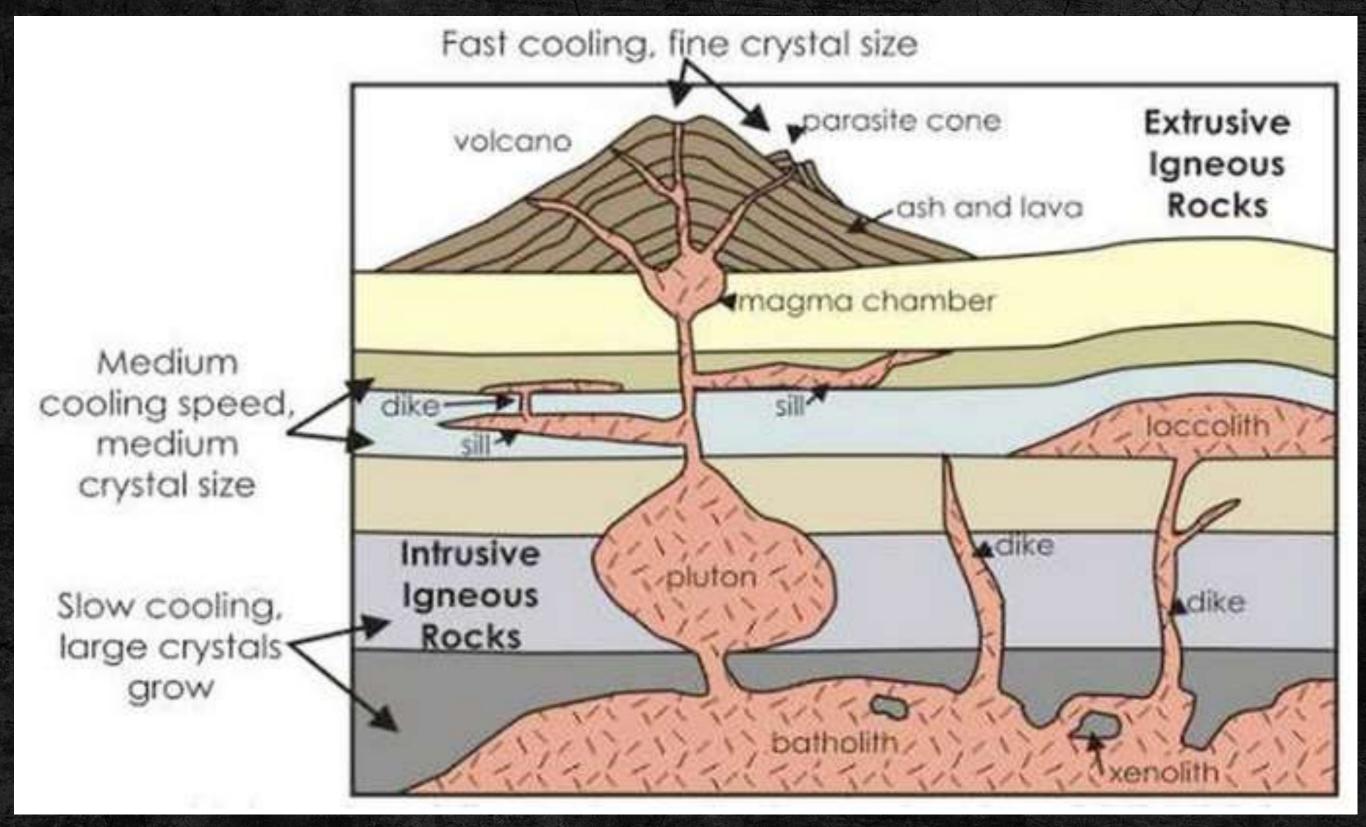
2,667 views | Feb 10, 2020, 04:13am

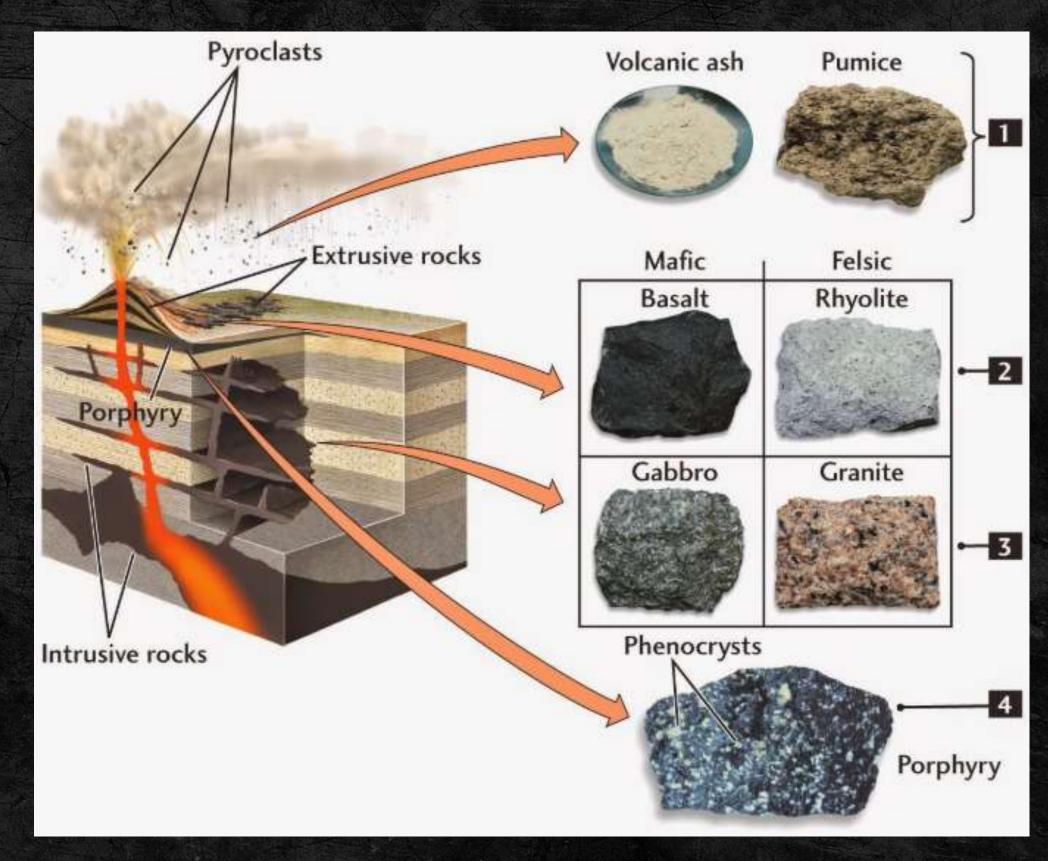
Volcanic Wines Explode In Central France

CHILE'S DIVERSE VOLCANOLOGY



1. MAGMATIC SYSTEM - DIFFERENTIGNEOUS ROCK FORMATIONS IN CHILE





Plutonic (intrusive) vs Volcanic (extrusive)

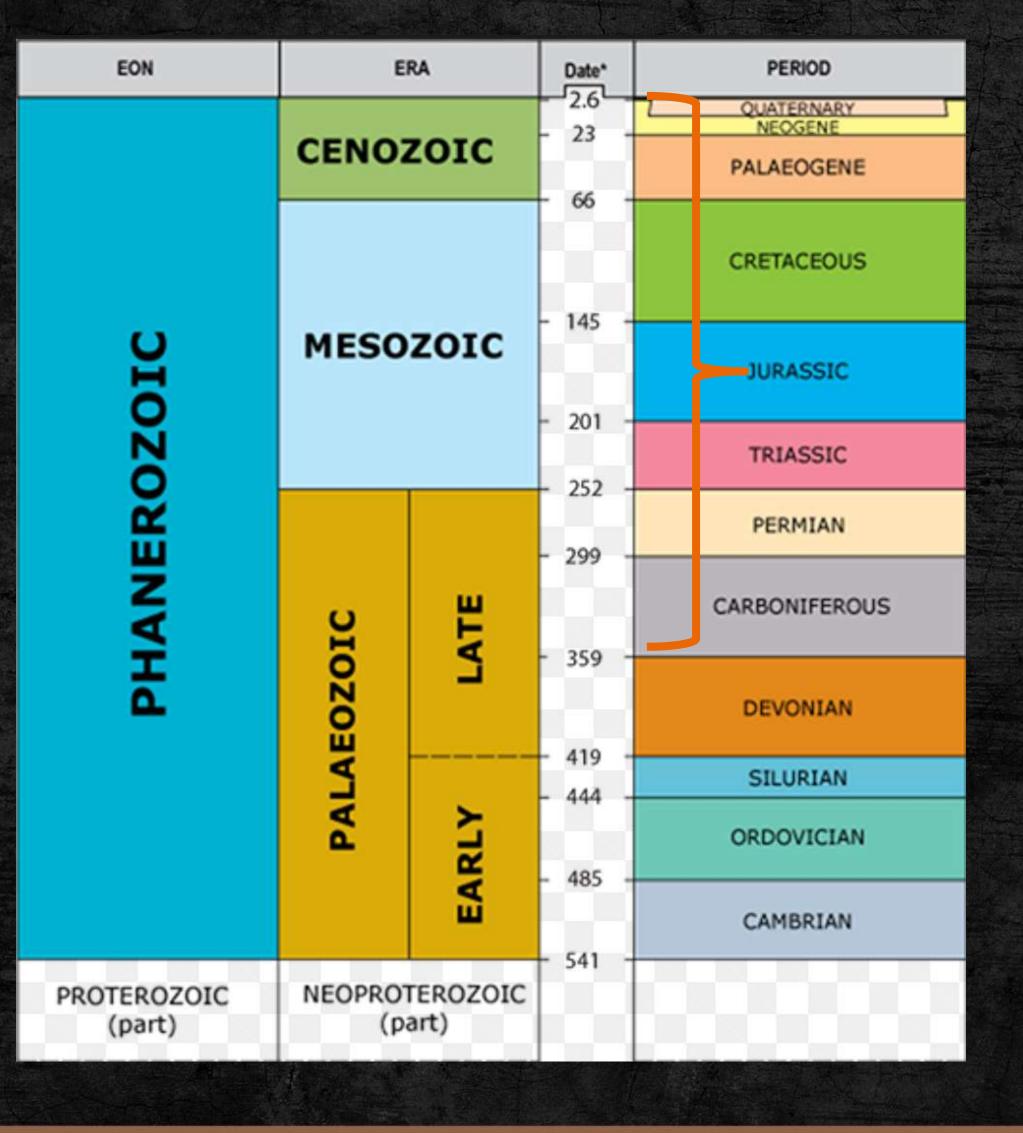
Types of Igneous Rock

CLASSIFICATION & FLOW CHARACTERISTICS OF VOLCANIC ROCKS

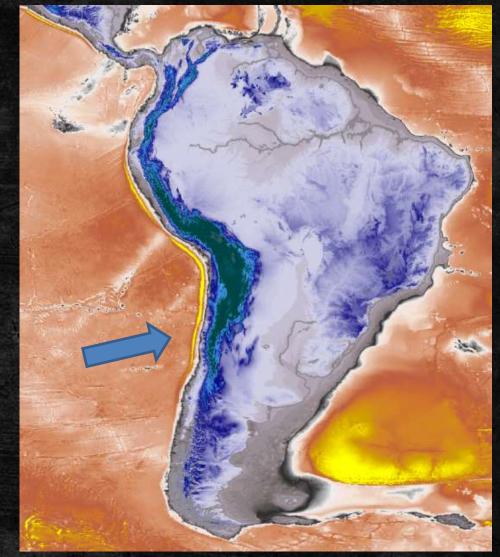
| Basalt | Andesite | Dacite | Rhyolite | Volcanic rock name |
|---------|----------|---------|----------|------------------------------------|
| 48-52 % | 52-63 % | 63-68 % | 68-77 % | Silica (SiO ₂) content |

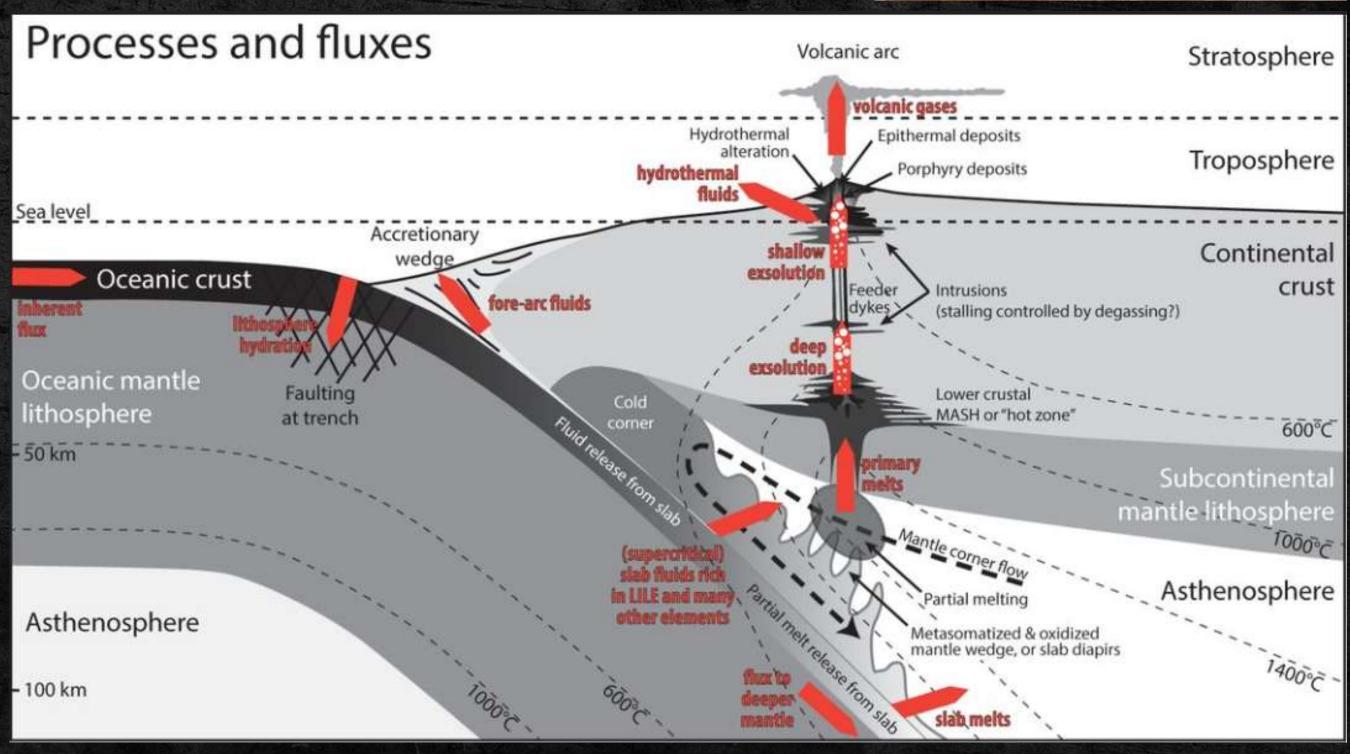
CHILE'S DIVERSE VOLCANOLOGY

2. CHILE'S SUBDUCTION ZONE - 300 MILLION YEARS OF TECTONIC HISTORY



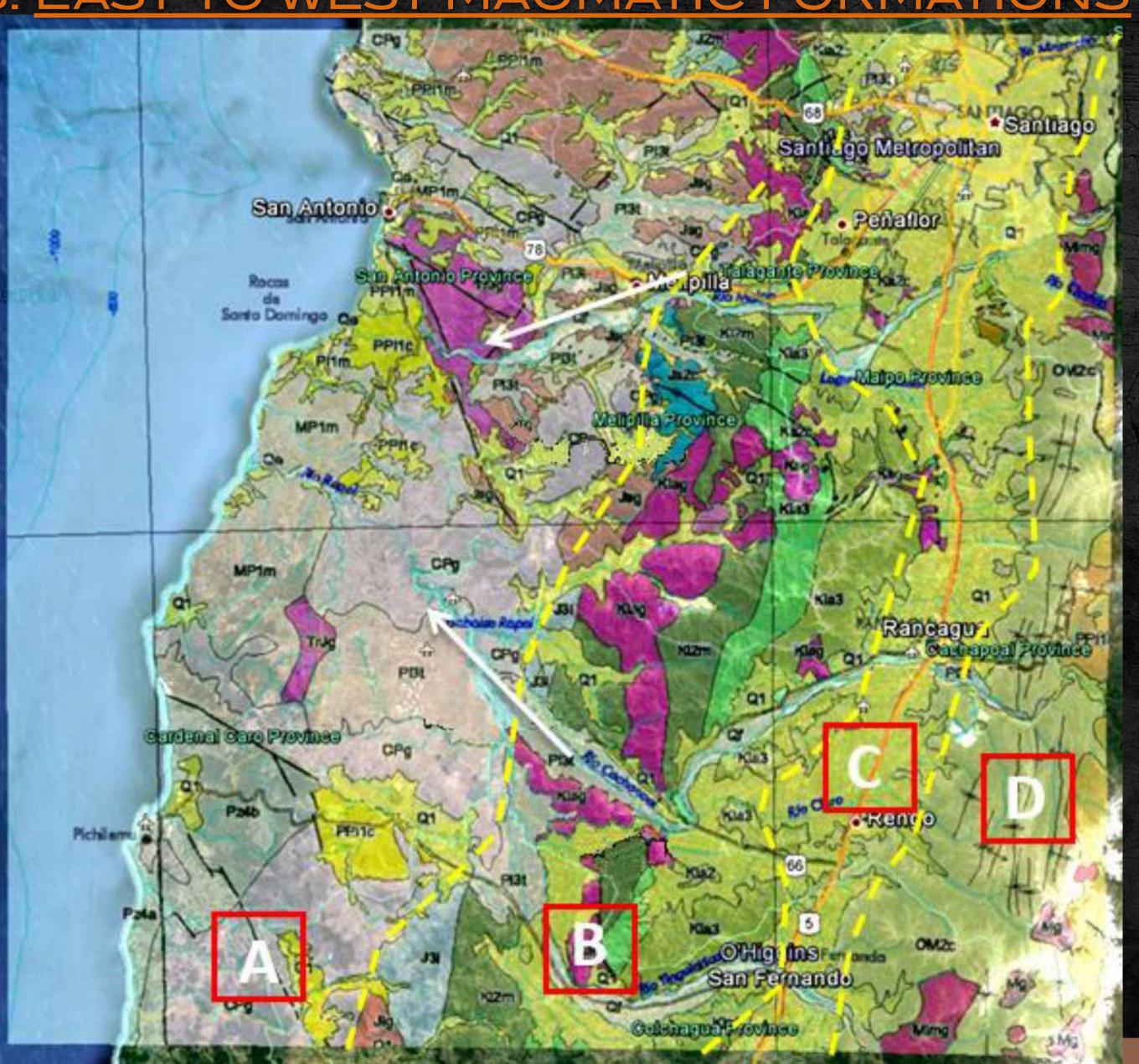
Subduction between Nazca Plate & South American plate triggers Seismicity, Magmatism and Volcanism on surface





CHILE'S DIVERSE VOLCANOLOGY

3. EAST TO WEST MAGMATIC FORMATIONS



VOLCANIC DIVERSITY EAST-WEST

Zone A: Coastal Range (Costa)

 Ancient magmatic arc (Upper Palaeozoic ~300 million years old) with granitic igneous rocks (volcanic roots)

Zone B: Intermediate highlands (Serranias Intermedias)

 Diverse region with intrusive and volcanic rocks interlayered with limestones from the Cretaceous and Jurassic Periods (80-120 million years)

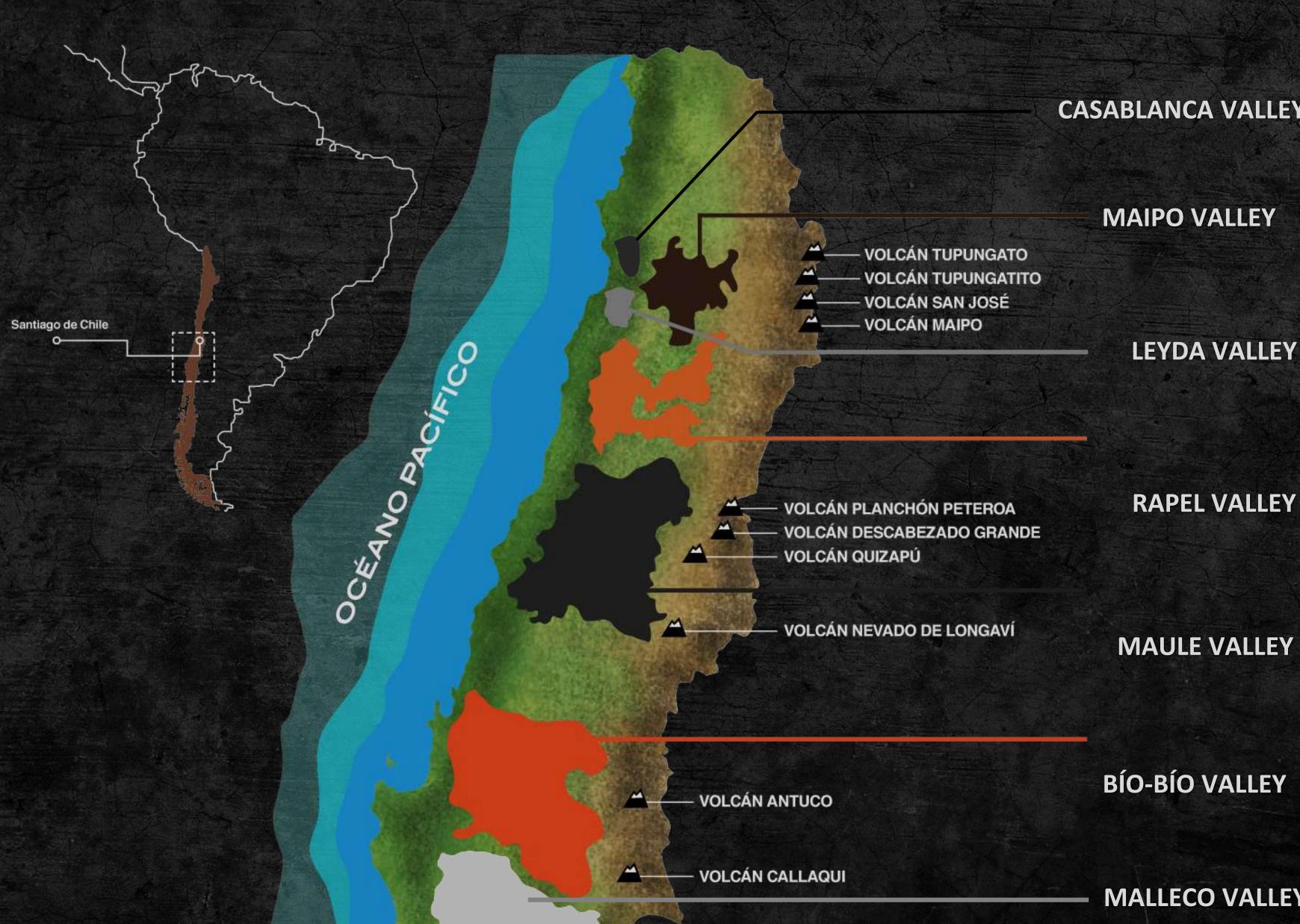
Zone C: Central Valley (Valle Central) / Entre Cordilleras

 Sedimentary Zone with depositions from both highlands to the east and west but less direct volcanic influence

Zone D: Andes / Pre-Cordillera

 Andean foothills, mixture of plutonic and volcanic rocks (from ~30 million years old to present) with modern sediments related with the main cordillera uplift and erosion (i.e. volcanic piedmont and gravels)

OUR VOLCANIC ORIGINS



CASABLANCA VALLEY



SOILS CHARACTERISTIC

Granitic bedrock with clay topsoil.



Volcanoclastic material and piedmont terraces (Gravas)



Granitic bedrock with marine terraces and limestone.



Originates from 200+ million year old lava deposits.



Intrusive igneous rocks predominantly granitic from Palaeozoic era



Intrusive rocks (granitic basement) with modern basaltic ash fall cover (Trumao Santa Barbara Soil Series).

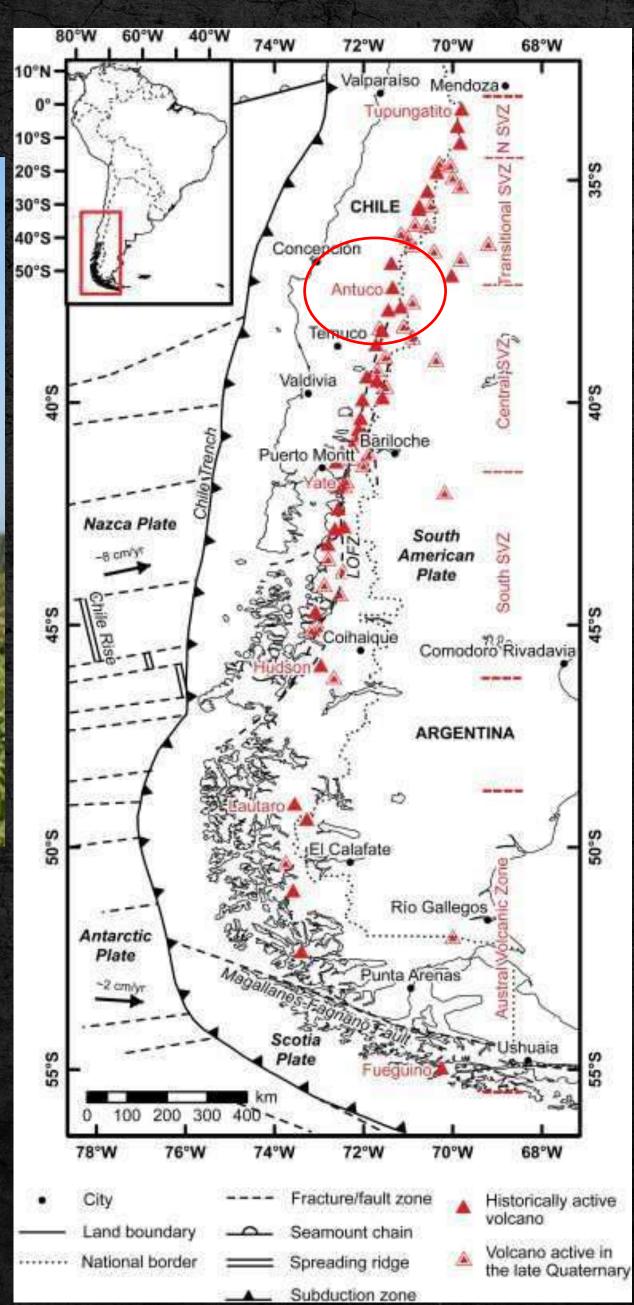
MALLECO VALLEY

RAPEL VALLEY

TRUMAO SOILS: MALLECO & BIO BIO



This southern zone displays major influence of volcanic soils with a rich covering of Trumao (Santa Barbara series). This soil type is typical in the southern area of Chile where volcanoes have been most active and where ash is deposited from the Andes onto the valley floor via wind, rain and flowing rivers. The Trumao consists of clay and volcanic ash deposits and sits atop a basement soil of granitic composition so this area has a modern extrusive and Palaeozoic intrusive influence.





Antuco Volcano (1911)



Lonquimay Volcano (1988)



Tolhuaca Volcano (unknown)











PARINACOTA LIMITED EDITION

DESCRIPTION

BLEND: 70% Syrah / 30% Carignan.

VALLEY: Maule Valley (60+ year old vinyeyards).

COLOUR: Intense purplish red and bright.

AROMA: Expressive of a range of fruits such as blueberries, raspberries, plums, rhubarb with hints of violet, black

tea, nutmeg, cedar & black olives and additional hints of smokiness and minerality.

MOUTH: Round, focused, energetic and fresh. Structured but elegant tannins with a lingering finish.

PAIRINGS: Lamb dishes, red meats especially game or strong cheese.

"A STURDY RED, MARKED BY THE ACIDITY AND RUSTIC TEXTURE OF THE CARIGNAN. THIS IS THE WINE FOR STEWED MEATS."

PATRICIO DES COR CHA CHA DOS

TECHINCAL INFORMATION

| Current Vintage | 2017 | | |
|-------------------------|--------------------------|--|--|
| Wine Blend | 70% Syrah / 30% Carignan | | |
| Valley | Maule | | |
| Barrel Type | French 30% new | | |
| Barrel Ageing | 15-18 months | | |
| Anual Production (Btls) | 9,000 | | |
| Alcohol | 14.0 | | |
| Sugar (grams/lts) | 2,94 | | |
| PH | 3,39 | | |













Cosecha 2016

Cosecha 2017



ÍGNEO







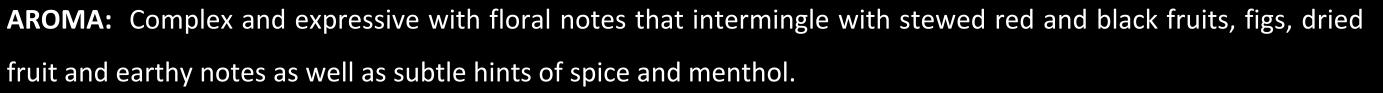
Inspirado en las rocas incandescentes expulsadas del corazón de la tierra.



BLEND: 55% Petite Sirah & 45% Petit Verdot.

VALLEY: Central Valley

COLOR: Bright violet-red.



MOUTH: Persistent and dense with powerful tannins that are at the same time ripe and supple. The oak flavours are well integrated and the wine has a distinctive mineral or balsamic texture.

The finish is rich and lingering with great acidity and flavours of ripe fruit as well as more complex nots of graphite, smoke, tobacco and chocolate.

TECHINCAL INFORMATION

| Current Vintage | 2016 | |
|--------------------------|-------------------------------------|--|
| Wine Blend | 55% Petite Sirah / 45% Petit Verdot | |
| Valley | DO CHILE | |
| Barrel Type | 100% French 45% new | |
| Barrel Ageing | 16 – 18 months | |
| Annual Production (Btls) | 2,500 | |
| Alcohol | 14,5 | |
| Sugar (grams/lts) | 2,82 | |
| PH | 3,37 | |

SMOKED BLACK CHERRIES, MULBERRIES, PLUMS AND BLACK PEPPER. RICH AND CONCENTRATED. DECANT OR TUCK AWAY FOR A WHILE.

INTERNATIONAL WINE CHALLENGE





VIVINO DATA - VOLCANES: A GLOBAL BRAND IN STRONG GROWTH

Global scans





BODEGA VOLCANES – US DISTRIBUTION







Vias Imports Ltd.

